

SYNOVUS FINANCIAL CORP

Form 10-Q

May 10, 2006

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**FORM 10-Q**  
**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d)**  
**OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the quarterly period ended March 31, 2006**  
**Commission File Number 1-10312**

**SYNOVUS FINANCIAL CORP.**  
(Exact name of registrant as specified in its charter)

**GEORGIA** **58-1134883**  
(State or other jurisdiction of (I.R.S. Employer Identification No.)  
incorporation or organization)

**1111 Bay Avenue, Suite # 500**  
**P.O. Box 120**  
**Columbus, Georgia 31902**  
(Address of principal executive offices)  
**(706) 649-2401**

(Registrants' telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12B-2 of the Exchange Act.

Large Accelerated Filer ☐ Accelerated Filer ☐ Non-Accelerated Filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12B-2 of the Exchange Act).

Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's class of common stock, as of the latest practicable date.

Class	April 28, 2006
Common Stock, \$1.00 Par Value	322,741,063 shares

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**PART I. FINANCIAL INFORMATION**  
**ITEM 1 FINANCIAL STATEMENTS**  
**SYNOVUS FINANCIAL CORP.**  
**CONSOLIDATED BALANCE SHEETS**  
**(unaudited)**

(In thousands, except share data)	<b>March 31, 2006</b>	December 31, 2005
<b>ASSETS</b>		
Cash and due from banks	\$ 780,787	880,886
Interest earning deposits with banks	6,608	2,980
Federal funds sold and securities purchased under resale agreements	295,677	68,922
Trading account assets	37,048	27,322
Mortgage loans held for sale	172,975	143,144
Investment securities available for sale	3,110,547	2,958,320
Loans, net of unearned income	22,418,848	21,392,347
Allowance for loan losses	(300,866)	(289,612)
Loans, net	22,117,982	21,102,735
Premises and equipment, net	691,231	669,425
Contract acquisition costs and computer software, net	415,980	431,849
Goodwill, net	452,469	458,382
Other intangible assets, net	42,795	44,867
Other assets	1,037,078	831,840
Total assets	\$ 29,161,177	27,620,672
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Liabilities:		
Deposits:		
Non-interest bearing retail and commercial deposits	\$ 3,621,639	3,700,750
Interest bearing retail and commercial deposits	15,769,106	14,798,845
Total retail and commercial deposits	19,390,745	18,499,595
Brokered time deposits	2,411,201	2,284,770
Total deposits	21,801,946	20,784,365
Federal funds purchased and securities sold under repurchase agreements	1,635,759	1,158,669
Long-term debt	1,731,118	1,933,638
Other liabilities	584,721	597,698
Total liabilities	25,753,544	24,474,370
Minority interest in consolidated subsidiaries	205,552	196,973

Shareholders' equity:

Common stock \$1.00 par value. Authorized 600,000,000 shares; issued 325,365,509 in 2006 and 318,301,275 in 2005; outstanding 319,703,971 in 2006 and 312,639,737 in 2005	<b>325,366</b>	318,301
Surplus	<b>869,402</b>	686,447
Treasury stock 5,661,538 shares in 2006 and 2005	<b>(113,944)</b>	(113,944)
Unearned compensation		(3,126)
Accumulated other comprehensive loss	<b>(43,190)</b>	(29,536)
Retained earnings	<b>2,164,447</b>	2,091,187
Total shareholders' equity	<b>3,202,081</b>	2,949,329
Total liabilities and shareholders' equity	<b>\$ 29,161,177</b>	27,620,672

*See accompanying Notes to Consolidated Financial Statements.*

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**SYNOVUS FINANCIAL CORP.**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**(unaudited)**

	<b>Three Months Ended March 31,</b>	
(In thousands, except per share data)	<b>2006</b>	<b>2005</b>
Interest income:		
Loans, including fees	<b>\$ 404,850</b>	303,115
Investment securities	<b>30,711</b>	26,120
Trading account assets	<b>698</b>	
Mortgage loans held for sale	<b>1,934</b>	1,347
Federal funds sold and securities purchased under resale agreements	<b>1,241</b>	706
Interest earning deposits with banks	<b>59</b>	18
 Total interest income	 <b>439,493</b>	 331,306
 Interest expense:		
Deposits	<b>140,414</b>	77,519
Federal funds purchased and securities sold under repurchase agreements	<b>16,152</b>	8,898
Long-term debt	<b>20,491</b>	18,027
 Total interest expense	 <b>177,057</b>	 104,444
 Net interest income	 <b>262,436</b>	 226,862
Provision for losses on loans	<b>19,549</b>	19,283
 Net interest income after provision for losses on loans	 <b>242,887</b>	 207,579
 Non-interest income:		
Electronic payment processing services	<b>220,472</b>	205,163
Merchant services	<b>63,949</b>	27,105
Other transaction processing services revenue	<b>45,125</b>	48,514
Service charges on deposit accounts	<b>26,891</b>	27,127
Fiduciary and asset management fees	<b>11,713</b>	11,037
Brokerage and investment banking revenue	<b>6,947</b>	6,263
Mortgage banking income	<b>5,873</b>	5,898
Bankcard fees	<b>10,357</b>	8,092
Securities gains (losses), net	<b>(73)</b>	271
Other fee income	<b>8,950</b>	7,486
Other operating income	<b>9,171</b>	8,984
 Non-interest income before reimbursable items	 <b>409,375</b>	 355,940
Reimbursable items	<b>82,500</b>	69,170
 Total non-interest income	 <b>491,875</b>	 425,110
 Non-interest expense:		
Salaries and other personnel expense	<b>227,758</b>	189,829

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Net occupancy and equipment expense	<b>97,700</b>	86,634
Other operating expenses	<b>105,836</b>	92,607
Non-interest expense before reimbursable items	<b>431,294</b>	369,070
Reimbursable items	<b>82,500</b>	69,170
Total non-interest expense	<b>513,794</b>	438,240
Minority interest in subsidiaries net income	<b>9,740</b>	8,832
Income before income taxes	<b>211,228</b>	185,617
Income tax expense	<b>76,722</b>	68,883
Net income	<b>\$ 134,506</b>	116,734
Net income per share:		
Basic	<b>\$ 0.43</b>	0.38
Diluted	<b>0.43</b>	0.37
Weighted average shares outstanding:		
Basic	<b>313,639</b>	310,622
Diluted	<b>316,208</b>	313,900
Dividends declared per share	<b>\$ 0.20</b>	0.18

*See accompanying Notes to Consolidated Financial Statements.*

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**SYNOVUS FINANCIAL CORP.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(unaudited)**

	<b>Three months Ended March 31,</b>	
(In thousands)	<b>2006</b>	<b>2005</b>
<b>Cash flows from operating activities:</b>		
Net income	<b>\$ 134,506</b>	116,734
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for losses on loans	<b>19,549</b>	19,283
Depreciation, amortization and accretion, net	<b>48,068</b>	43,727
Increase in interest receivable	<b>(10,233)</b>	(6,902)
Increase in interest payable	<b>14,760</b>	1,829
Equity in income of joint ventures	<b>(852)</b>	(3,750)
Minority interest in subsidiaries net income	<b>9,740</b>	8,832
Increase in trading account assets	<b>(9,726)</b>	
Increase in mortgage loans held for sale	<b>(29,831)</b>	(7,478)
Increase in prepaid and other assets	<b>(45,581)</b>	(27,662)
Increase in other liabilities	<b>66,301</b>	22,010
Impairment of developed software		3,137
Share-based compensation	<b>7,413</b>	793
Decrease in accrued salaries and employee benefits	<b>(87,977)</b>	(64,314)
Other, net	<b>(5,642)</b>	(74,757)
Net cash provided by operating activities	<b>110,495</b>	30,689
<b>Cash flows from investing activities:</b>		
Net cash received from (paid for) acquisitions	<b>12,186</b>	(56,983)
Net increase in interest earning deposits with banks	<b>(3,628)</b>	(121)
Net increase in federal funds sold and securities purchased under resale agreements	<b>(226,755)</b>	(756)
Proceeds from maturities and principal collections of investment securities available for sale	<b>112,974</b>	292,111
Proceeds from sales of investment securities available for sale	<b>38,248</b>	28,739
Purchases of investment securities available for sale	<b>(208,506)</b>	(384,588)
Net increase in loans	<b>(573,639)</b>	(587,203)
Purchases of premises and equipment	<b>(29,635)</b>	(24,011)
Proceeds from disposal of premises and equipment	<b>120</b>	1,790
Increase in contract acquisition costs	<b>(9,553)</b>	(5,442)
Additions to licensed computer software from vendors	<b>(1,816)</b>	(5,868)
Additions to internally developed computer software	<b>(3,734)</b>	(709)
Net cash used by investing activities	<b>(893,738)</b>	(743,041)
<b>Cash flows from financing activities:</b>		
Net increase in demand and savings deposits	<b>325,137</b>	80,505
Net increase in certificates of deposit	<b>201,484</b>	456,299



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Net increase in federal funds purchased and securities sold under repurchase agreements	<b>424,351</b>	217,739
Principal repayments on long-term debt	<b>(243,527)</b>	(194,321)
Proceeds from issuance of long-term debt	<b>10,000</b>	233,641
Excess tax benefit from share-based payment arrangement	<b>2,269</b>	
Dividends paid to shareholders	<b>(57,059)</b>	(53,699)
Proceeds from issuance of common stock	<b>20,458</b>	13,656
Net cash provided by financing activities	<b>683,113</b>	753,820
Effect of exchange rate changes on cash and cash equivalent balances held in foreign currencies	<b>31</b>	(2,197)
(Decrease) increase in cash and due from banks	<b>(100,099)</b>	39,271
Cash and due from banks at beginning of period	<b>880,886</b>	683,035
Cash and due from banks at end of period	<b>\$ 780,787</b>	722,306

*See accompanying Notes to Consolidated Financial Statements.*

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**SYNOVUS FINANCIAL CORP.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)**

**Note 1 Basis of Presentation**

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and therefore do not include all information and footnotes necessary for a fair presentation of financial position, results of operations, and cash flows in conformity with generally accepted accounting principles. All adjustments consisting of normally recurring accruals that, in the opinion of management, are necessary for a fair presentation of the financial position and results of operations for the periods covered by this report have been included. The accompanying unaudited consolidated financial statements should be read in conjunction with the Synovus Financial Corp. (Synovus) consolidated financial statements and related notes appearing in the 2005 annual report previously filed on Form 10-K.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the respective balance sheets and the reported amounts of revenues and expenses for the periods presented. Actual results could differ significantly from those estimates.

**Note 2 Supplemental Cash Flow Information**

For the three months ended March 31, 2006 and 2005, Synovus paid income taxes (net of refunds received) of \$43.8 million and \$36.2 million, respectively. For the three months ended March 31, 2006 and 2005, Synovus paid interest of \$161.2 million and \$104.2 million, respectively.

Non-cash investing activities consisted of loans of approximately \$10.0 million and \$8.6 million, which were foreclosed and transferred to other real estate during the three months ended March 31, 2006 and 2005, respectively. Significant non-cash items for the three months ended March 31, 2006 related to the acquisition of Riverside Bancshares, Inc. and consist of \$471.1 million in net loans, \$115.9 million in investment securities available for sale, \$136.7 million in other assets, and \$491.0 million in deposits.

**Note 3 Comprehensive Income**

Other comprehensive income (loss) consists of net unrealized gains (losses) on securities available for sale, net unrealized gains (losses) on cash flow hedges, and foreign currency translation adjustments. Comprehensive income consists of net income plus other comprehensive income (loss). Comprehensive income for the three months ended March 31, 2006 and 2005 was \$120.8 million and \$96.2 million, respectively.

**Note 4 Derivative Instruments**

Synovus accounts for its derivative financial instruments under Statement of Financial Accounting Standards (SFAS) No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended. SFAS No. 133 requires recognition of all derivatives as either assets or

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liabilities on the balance sheet and requires measurement of those instruments at fair value through adjustments to either accumulated other comprehensive income, current earnings, or both, as appropriate. As part of its overall interest rate risk management activities, Synovus utilizes derivative instruments to manage its exposure to various types of interest rate risks. These derivative instruments consist primarily of interest rate swaps and commitments to sell mortgage loans. The interest rate lock commitments made to prospective mortgage loan customers also represent derivative instruments since it is intended that such loans will be sold.

Interest rate swap transactions generally involve the exchange of fixed-rate and floating-rate interest payment obligations without the exchange of the underlying principal amounts. Entering into interest rate contracts involves not only interest rate risk, but also the risk of counterparties' failure to fulfill their legal obligations. Notional principal amounts often are used to express the volume of these transactions, but the amounts potentially subject to credit risk are much smaller.

A summary of interest rate swap contracts utilized for interest rate risk management at March 31, 2006 is shown in the following table.

<i>(Dollars in thousands)</i>	Notional Amount	Weighted-Average		Maturity In Months	Unrealized		Net Unrealized Gains (Losses)
		Receive Rate	Pay Rate(*)		Gains	Losses	
Receive fixed swaps:							
Fair value hedges	\$ 997,500	4.45%	4.60%	56	1,843	(24,172)	(22,329)
Cash flow hedges	550,000	7.01%	7.75%	30		(5,447)	(5,447)
Total	\$ 1,547,500	5.36%	5.72%	47	1,843	(29,619)	(27,776)

(\*) Variable pay rate based upon contract rates in effect at March 31, 2006.

At March 31, 2006, outstanding commitments to sell mortgage loans amounted to approximately \$192.9 million. Such commitments are entered into to reduce the exposure to market risk arising from potential changes in interest rates, which could affect the fair value of mortgage loans held for sale and outstanding commitments to originate mortgage loans for resale. The commitments to sell mortgage loans are at fixed prices and are scheduled to settle at specified dates that generally do not exceed 90 days. The fair value of outstanding commitments to sell mortgage loans at March 31, 2006 was an unrealized gain of \$1.3 million.

At March 31, 2006, Synovus had commitments to fund fixed-rate mortgage loans to customers in the amount of \$153.2 million. The fair value of these commitments at March 31, 2006 was an unrealized loss of \$1.1 million. Synovus also enters into derivative financial instruments to meet the financing and interest rate risk management needs of its customers. Upon entering into these instruments to meet customer needs, Synovus enters into offsetting positions in order to minimize the risk to Synovus. These derivative financial instruments are recorded at fair value with any resulting gain or loss recorded in current period earnings. As of March 31, 2006, the notional amount of customer related derivative financial instruments was \$953.6 million.

**Table of Contents****Note 5 Share-Based Compensation***Accounting Policy*

In December 2004, the Financial Accounting Standards Board (FASB) issued SFAS No. 123R, Share-Based Payment. SFAS No. 123R establishes standards for the accounting for transactions in which an entity exchanges its equity instruments for goods or services. It also addresses transactions in which an entity incurs liabilities in exchange for goods or services that are based on the fair value of the entity's equity instruments or that may be settled by the issuance of those equity instruments. This statement requires a public entity to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award (with limited exceptions). That cost will be recognized over the period during which an employee is required to provide service in exchange for the award.

SFAS No. 123R is effective for all awards granted on or after January 1, 2006 and for awards modified, repurchased, or cancelled after that date. SFAS No. 123R requires that compensation cost be recognized on or after the effective date for the unvested portion of outstanding awards, as of the effective date, based on the grant-date fair value of those awards calculated under SFAS No. 123, Accounting for Stock-Based Compensation. Share-based compensation expenses include the impact of expensing the fair value of stock options as well as expenses associated with non-vested share awards. Synovus adopted the provisions of SFAS No. 123R effective January 1, 2006, using the modified prospective transition method.

Prior to 2006, Synovus applied the intrinsic-value based method of accounting prescribed by Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations, including FASB Interpretation (FIN) No. 44, Accounting for Certain Transactions Involving Stock Compensation, an Interpretation of APB Opinion No. 25. Under this methodology, Synovus adopted the disclosure requirements of SFAS No. 123, and recognized compensation expense only if, on the date of grant, the market price of the underlying stock exceeded the exercise price.

The following table illustrates the effect on net income and earnings per share for the three months ended March 31, 2005 as if Synovus had applied the fair value recognition provisions of SFAS No. 123 to share-based employee compensation to purchase shares of Synovus stock.

	<b>Three Months Ended March 31, 2005</b>
<i>(In thousands, except per share data)</i>	
Net income as reported	\$ 116,734
Add: Share-based employee compensation expense, net of tax	420
Deduct: Total share-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	(3,703)
Net income pro forma	\$ 113,451
Earnings per share:	
Basic as reported	\$ 0.38
Basic pro forma	0.37
Diluted as reported	0.37
Diluted pro forma	0.36

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Prior to the adoption of SFAS No. 123R, Synovus elected to calculate compensation cost for purposes of pro forma disclosure assuming that all options would vest and reverse any recognized compensation costs for forfeited awards when the awards were actually forfeited. SFAS No. 123R requires that compensation cost be recognized net of estimated forfeitures. The estimate of forfeitures will be adjusted as actual forfeitures differ from estimates, resulting in compensation cost only for those awards that actually vest. The effect of the change in estimated forfeitures is recognized as compensation cost in the the period of the change in estimate. In estimating the forfeiture rate, Synovus stratified its data based on historical experience to determine separate forfeiture rates for the different award grants. Synovus currently estimates a 7.5% forfeiture rate for all existing Synovus stock option grants to Synovus non-executive employees, and a 0.0% forfeiture rate for all other Synovus share-based awards.

*General Description of Share-Based Compensation Plans*

Synovus has various long-term incentive plans under which the Compensation Committee of the Board of Directors has the authority to grant share-based compensation to Synovus employees. At March 31, 2006, Synovus had a total of 3,933,049 shares of its authorized but unissued common stock reserved for future grants under three long-term incentive plans. The general terms of each of these plans are substantially the same, permitting the grant of share-based compensation including stock options, non-vested shares, and stock appreciation rights. These plans include vesting periods ranging from two to three years and contractual terms ranging from five to ten years. Stock options are granted at exercise prices which equal the fair market value of a share of common stock on the grant date. Synovus historically issues new shares to satisfy share option exercises.

Stock options granted in 2006 generally become exercisable over a three-year period, with one-third of the total grant amount vesting on each anniversary of the grant date, and expire ten years from the date of grant. Vesting for stock options granted during 2006 accelerates upon retirement for plan participants who have reached age 62 and who also have no less than fifteen years of service at the date of their election to retire. For stock options granted in 2006, share-based compensation expense is recognized on a straight-line basis for plan participants over the shorter of the vesting period or the period until reaching retirement eligibility.

Stock options granted prior to 2006 generally become exercisable at the end of a two to three-year vesting period and expire ten years from the date of grant. Vesting for stock options granted prior to 2006 accelerates upon retirement for plan participants who have reached age 50 and who also have no less than fifteen years of service at the date of their election to retire. Prior to adoption of SFAS No. 123R on January 1, 2006, share-based compensation expense was recognized in the proforma disclosure over the nominal vesting period without consideration for retirement eligibility. Following adoption of SFAS No. 123R, share-based compensation expense is recognized in income over the shorter of the vesting period or the period until reaching retirement eligibility.

**Table of Contents***Share-Based Compensation Expense*

Synovus share-based compensation costs are recorded as a component of salaries and other personnel expense in the Consolidated Statements of Income. Share-based compensation expense recognized in income is presented below:

<i>(in thousands)</i>	<b>Three Months Ended March</b>	
	<b>2006</b>	<b>2005</b>
Share-based compensation expense:		
Stock options	\$ 6,575	\$
Non-vested shares	838	793
Total share-based compensation expense	\$ 7,413	\$ 793

Aggregate compensation expense recognized in the first quarter of 2006 with respect to the foregoing Synovus stock options included \$2.38 million that would have been recognized in previous periods had the policy under SFAS No. 123R with respect to retirement eligibility been applied to awards granted prior to January 1, 2006. At March 31, 2006, there was total unrecognized compensation cost of approximately \$38.7 million related to non-vested share-based compensation arrangements involving shares of Synovus stock, and approximately \$6.7 million related to the unvested portion of share-based compensation arrangements involving shares of TSYS stock.

As stock options for purchase of Synovus common stock are exercised, Synovus recognizes a tax benefit which is recorded as a component of surplus within shareholders' equity. Synovus recognized a tax benefit in the amount of \$2.5 million and \$4.3 million for the three months ended March 31, 2006 and 2005, respectively.

*Stock Option Awards*

The weighted-average grant date fair value of stock options granted to key Synovus employees during the first quarter of 2006 and 2005 was \$6.40 and \$7.56, respectively. The fair value of the option grants was determined using the Black-Scholes-Merton option-pricing model with the following weighted-average assumptions:

	<b>Three Months Ended March</b>	
	<b>2006</b>	<b>2005</b>
Risk-free interest rate	4.47%	4.43%
Expected stock price volatility	24.87	25.62
Dividend yield	2.80	2.60
Expected life of options	5.8 years	8.8 years

The expected volatility for stock option awards in 2006 was determined with equal weighting of implied volatility and historical volatility and using implied volatility for awards prior to 2006. The expected life for stock options granted in the first quarter of 2006 was determined using the simplified method, as prescribed by the Securities and Exchange Commission's (SEC) Staff Accounting Bulletin No. 107. Option awards for plan participants who met the early retirement provisions, as described above, on the grant date were assigned an expected life of 5 years and all other option awards were assigned an expected life of 6 years.

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A summary of stock options outstanding (including performance-accelerated stock options as described below) as of March 31, 2006 and changes during the three months then ended is presented below:

<b>Stock Options</b>	<b>Shares</b>	<b>Weighted-Average Exercise Price</b>	<b>Weighted-Average Remaining Contractual Term</b>	<b>Aggregate Intrinsic Value</b>
Outstanding at January 1, 2006	25,546,776	\$ 22.66		
Granted	856,466	27.67		
Assumed in connection with acquisition	608,054	9.27		
Exercised	(1,018,201)	19.92		
Forfeited or expired	(78,987)	27.05		
Outstanding at March 31, 2006	25,914,108	\$ 22.59	5.10 Years	\$ 116,509,902
Exercisable at March 31, 2006	14,361,327	\$ 21.11	4.00 Years	\$ 85,937,914

During the first quarter of 2006, a total of 2,477,793 stock options vested with a weighted-average grant date fair value of \$5.38. The intrinsic value of stock options exercised during the first quarter of 2006 was \$7.8 million. At March 31, 2006, there was approximately \$32.1 million of total unrecognized compensation cost related to non-vested stock options. This cost is expected to be recognized over a weighted-average remaining period of 1.5 years.

During the three months ended March 31, 2005, Synovus granted 446,153 stock options to key Synovus officers. The exercise price for these grants was equal to the market price on the date of grant. Accordingly, no compensation expense was recorded for stock options granted during the three months ended March 31, 2005 under the intrinsic-value based method as described above. The intrinsic value of stock options exercised during the first quarter of 2005 was \$11.3 million.

Synovus has granted performance-accelerated stock options to certain key executives. The exercise price per share is equal to the fair market value at the date of grant. The options are exercisable in equal installments when the per share market price of Synovus common stock exceeds \$40, \$45, and \$50. However, all options may be exercised after seven years from the grant date. The grant date fair value is being included in the consolidated financial statements on a straight-line basis over seven years with the portion related to periods prior to 2006 having previously been included in pro forma disclosures and the portion related to periods from January 1, 2006 to the respective vesting dates being recognized in income.

Summary information regarding these performance-accelerated stock options is presented below. There were no performance-accelerated stock options granted during the three months ended March 31, 2006 or 2005.

<b>Year Options</b>	<b>Number of Stock Options</b>	<b>Exercise Price Per Share</b>	<b>Options Outstanding at March 31, 2006</b>
<b>Granted</b>			
2000	4,100,000	\$ 17.69 18.06	4,100,000
2001	2,600,000	28.99	2,600,000

*Non-Vested Shares*

In addition to the stock options described above, non-transferable, non-vested shares of Synovus common stock have been awarded to certain key executives and non-employee directors of Synovus. Except for the grant of 63,386 performance-vesting shares described below, the market value of the common stock at the date of issuance is amortized as compensation expense using the straight-line method over the vesting period of the awards.



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A summary of non-vested shares outstanding (excluding performance-vesting shares as described below) as of March 31, 2006 is presented below:

<b>Non-Vested Shares</b>	<b>Shares</b>	<b>Weighted-Average Grant-Date Fair Value</b>
Outstanding at January 1, 2006	82,583	\$ 27.28
Granted	142,639	27.65
Vested	(5,220)	26.82
Forfeited or cancelled		
Outstanding at March 31, 2006	220,002	\$ 27.53

At March 31, 2006, there was approximately \$5.3 million of total unrecognized compensation cost related to the foregoing non-vested share based compensation arrangements. This cost is expected to be recognized over a weighted-average remaining period of 2.8 years.

During the three months ended March 31, 2005, Synovus issued 66,083 non-vested shares to key Synovus executive officers and non-management members of its board of directors, with a weighted-average grant date fair value of \$26.87 per share.

Synovus granted 63,386 non-vested shares to a key executive with a performance-vesting schedule (performance-vesting shares) during the three months ended March 31, 2005. There were no performance-vesting shares granted in 2006. These performance-vesting shares have seven one-year performance periods (2005-2011) during which the Compensation Committee establishes an earnings per share goal and, if such goal is attained during any performance period, 20% of the performance-vesting shares will vest. Compensation expense for each tranche of this grant is measured based on the quoted market value of Synovus stock as of the date that each period's earnings per share goal is determined and is recorded as a charge to expense on a straight-line basis during each year in which the performance criteria is met.

The following is a summary of performance-vesting shares outstanding at March 31, 2006:

<b>Performance-Vesting Shares</b>	<b>Shares</b>	<b>Grant-Date Fair Value</b>
Outstanding at January 1, 2006	63,386	\$ 26.82
Granted		
Vested	(12,677)	26.82
Forfeited or cancelled		
Outstanding at March 31, 2006	50,709	\$ 26.82

At March 31, 2006, there was approximately \$1.4 million of total unrecognized compensation cost related to performance-vesting shares based on the quoted market price of Synovus stock at March 31, 2006. This cost is expected to be recognized over a weighted-average remaining period of 3.8 years.

*TSYS Share-Based Compensation*

Total System Services, Inc. (TSYS), an 81% owned subsidiary, also grants share-based compensation to certain executives and non-employee directors in the form of options to purchase shares of TSYS common stock (TSYS stock options) or non-vested shares of TSYS common stock (TSYS non-vested shares), which are described below.

TSYS did not grant any TSYS stock options during the three months ended March 31, 2006 or 2005. At March 31, 2006, there were 1,376 TSYS stock options outstanding with a weighted- average

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exercise price of \$15.17, weighted-average remaining contractual life of 2.8 years, and an aggregate intrinsic value of \$13,500. Of these 1,376 stock options, 1,353 were exercisable at March 31, 2006 with a weighted-average exercise price of \$14.96, weighted-average remaining contractual life of 2.7 years, and an aggregate intrinsic value of \$13,091. At March 31, 2006, there was approximately \$138,000 of total unrecognized compensation cost related to TSYS stock options that is expected to be recognized over a weighted-average period of 1.0 year.

During the three months ended March 31, 2006 and 2005, TSYS issued 150,775 and 95,815 TSYS non-vested shares with a grant date fair value of \$3.0 million and \$2.2 million, respectively, to certain key executives and non-employee directors of TSYS. At March 31, 2006, there was approximately \$4.4 million of total unrecognized compensation cost related to TSYS non-vested share based compensation arrangements. This cost is expected to be recognized over a weighted-average period of 2.9 years.

Additionally during the three months ended March 31, 2005, TSYS granted 126,087 TSYS non-vested shares to two key executives with a performance-vesting schedule (TSYS performance-vesting shares). These performance-vesting shares have seven one-year performance periods (2005-2011) during which the Compensation Committee of TSYS Board of Directors establishes an earnings per share goal and, if such goal is attained during any performance period, 20% of the performance-vesting shares will vest. Compensation expense for each tranch of this grant is measured based on the quoted market value of TSYS stock as of the date that each period's earnings per share goal is determined and is recorded as a charge to expense on a straight-line basis during each year in which the performance criteria is met. At March 31, 2006, there were 100,870 non-vested TSYS performance-vesting shares outstanding, with a weighted-average grant-date fair value of \$23.00 per share. At March 31, 2006, there was approximately \$2.2 million of total unrecognized compensation cost related to TSYS performance-vesting shares. This cost is expected to be recognized over a weighted-average remaining period of 3.8 years.

**Note 6 Business Combinations**

On March 24, 2006, Synovus acquired all of the issued and outstanding common shares of Riverside Bancshares, Inc., the parent company of Riverside Bank (Riverside), headquartered in Marietta, Georgia. Concurrent with the acquisition (the Riverside Acquisition), Riverside was merged into a subsidiary of Synovus, Bank of North Georgia. The Riverside Acquisition was accounted for using the purchase method of accounting, and accordingly, the results of operations of Riverside Bancshares have been included in Synovus consolidated financial statements beginning March 25, 2006.

The aggregate purchase price was \$171.2 million, consisting of 5,887,143 shares of Synovus common stock valued at \$159.7 million, stock options valued at \$11.4 million, and \$100,500 in direct acquisition costs. Synovus has not yet completed the allocation of the purchase price of this acquisition to the respective assets acquired and liabilities assumed. Included in other assets at March 31, 2006 is the excess of the purchase price over the recorded net assets of this entity at the date of acquisition. Such amount is approximately \$120 million. It is anticipated that the majority of the excess purchase price will be recorded as goodwill when the purchase price allocation is complete. For purposes of calculating capital ratios at March 31, 2006, the entire \$120 million currently included in other assets is assumed to be goodwill.

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The preliminary purchase price allocation is presented below:

<i>(In thousands)</i>	At March 24, 2006
Cash and due from banks	\$ 12,186
Investments	115,912
Loans, net	471,141
Premises and equipment	12,872
Other assets	136,713
 Total assets acquired	 748,824
 Deposits	 490,960
Federal funds purchased	2,069
Securities sold under repurchase agreements	50,670
FHLB advances	27,317
Other liabilities	6,649
 Total liabilities assumed	 577,665
 Net assets acquired	 \$ 171,159

On March 1, 2005, TSYS completed the acquisition of Vital Processing Services, L.L.C. (Vital), by purchasing the 50-percent equity stake formerly held by Visa U.S.A. for \$95.8 million, including \$794,000 of direct acquisition costs. In April, 2006, Vital was renamed TSYS Acquiring Solutions, L.L.C. (TSYS Acquiring). TSYS recorded the acquisition of the 50% interest as a purchase business combination, requiring that TSYS allocate the purchase price to the assets acquired and liabilities assumed based on their relative fair values. TSYS finalized the purchase price allocation during the first quarter of 2006 and has allocated \$30.2 million to goodwill, \$12.0 million to intangible assets and the remaining amount to the assets and liabilities acquired. TSYS Acquiring's results of operations have been included in the consolidated financial results beginning March 1, 2005.

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The final purchase price allocation is presented below:

<i>(In thousands)</i>	At March 1, 2005
Cash and cash equivalents	\$ 19,399
Contract acquisition costs and computer software, net	31,656
Intangible assets	12,000
Goodwill	30,210
Other assets	34,407
 Total assets acquired	 127,672
Total liabilities assumed	31,829
Minority interest	49
 Net assets acquired	 \$ 95,794

Pro forma information related to the impact of these acquisitions on Synovus' consolidated financial statements, assuming such acquisitions had occurred at the beginning of the periods reported, is not presented as such impact is not significant.

Effective April 1, 2006, Synovus acquired all of the issued and outstanding shares of Banking Corporation of Florida, the parent company of First Florida Bank (First Florida), headquartered in Naples, Florida, in exchange for 2,937,163 shares of Synovus common stock. The acquisition (the First Florida Acquisition) will be accounted for using the purchase method of accounting, and accordingly, the results of operations of First Florida will be included in Synovus consolidated financial statements beginning April 1, 2006.

**Note 7 Operating Segments**

Synovus has two reportable segments: Financial Services and Transaction Processing Services, which is comprised of TSYS. The Financial Services segment provides financial services including banking, financial management, insurance, mortgage and leasing services through 40 subsidiary banks and other Synovus offices in Georgia, Alabama, South Carolina, Florida, and Tennessee. TSYS provides electronic payment processing and other related services to card-issuing institutions in the United States, Mexico, Canada, Honduras, Puerto Rico and Europe. The significant accounting policies of the segments are described in the summary of significant accounting policies in the 2005 annual report previously filed on Form 10-K. All inter-segment services provided are charged at the same rates as those charged to unaffiliated customers. Such services are included in the results of operations of the respective segments and are eliminated to arrive at consolidated totals.

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Segment information as of and for the three months ended March 31, 2006 and 2005, respectively, is presented in the following table:

<i>(In thousands)</i>		Financial Services	TSYS (a)	Eliminations	Consolidated
Interest income	<b>2006</b>	<b>\$ 439,493</b>	<b>1,520</b>	<b>(1,520)(b)</b>	<b>\$ 439,493</b>
	2005	331,314	787	(795)(b)	331,306
Interest expense	<b>2006</b>	<b>178,544</b>	<b>33</b>	<b>(1,520)(b)</b>	<b>177,057</b>
	2005	105,188	51	(795)(b)	104,444
Net interest income	<b>2006</b>	<b>260,949</b>	<b>1,487</b>		<b>262,436</b>
	2005	226,126	736		226,862
Provision for loan losses	<b>2006</b>	<b>19,549</b>			<b>19,549</b>
	2005	19,283			19,283
Net interest income after provision	<b>2006</b>	<b>241,400</b>	<b>1,487</b>		<b>242,887</b>
for loan losses	2005	206,843	736		207,579
Total non-interest income	<b>2006</b>	<b>83,064</b>	<b>414,406</b>	<b>(5,595)(c)</b>	<b>491,875</b>
	2005	74,569	355,362	(4,821)(c)	425,110
Total non-interest expense	<b>2006</b>	<b>178,946</b>	<b>340,443</b>	<b>(5,595)(c)</b>	<b>513,794</b>
	2005	157,834	285,227	(4,821)(c)	438,240
Income before income taxes	<b>2006</b>	<b>145,518</b>	<b>75,450</b>	<b>(9,740)(d)</b>	<b>211,228</b>
	2005	123,578	70,871	(8,832)(d)	185,617
Income tax expense	<b>2006</b>	<b>51,757</b>	<b>24,965</b>		<b>76,722</b>
	2005	44,203	24,680		68,883
Net income	<b>2006</b>	<b>93,761</b>	<b>50,485</b>	<b>(9,740)(d)</b>	<b>134,506</b>
	2005	79,375	46,191	(8,832)(d)	116,734
Total assets	<b>2006</b>	<b>27,937,727</b>	<b>1,401,328</b>	<b>(177,878)(e)</b>	<b>29,161,177</b>
	2005	24,621,831	1,268,272	(37,718)(e)	25,852,385

(a) Includes equity in income of joint ventures which is included in non-interest income.

(b) Interest on TSYS cash deposits with the Financial Services segment.

(c) Principally, electronic payment processing and other services

provided by  
TSYS to the  
Financial  
Services  
segment.

(d) Minority  
interest in TSYS  
and GP  
Network  
Corporation (a  
TSYS  
subsidiary).

(e) Primarily TSYS  
cash deposits  
with the  
Financial  
Services  
segment.

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Segment information for the changes in the carrying amount of goodwill for the three months ended March 31, 2006 is shown in the following table:

<i>(In thousands)</i>	Financial Services	TSYS	Total
Balance as of December 31, 2005	\$ 345,517	112,865	458,382
Goodwill acquired during period	585(1)		585
Impairment losses			
Other		(6,498)(2)	(6,498)
<b>Balance as of March 31, 2006</b>	<b>\$ 346,102</b>	<b>106,367</b>	<b>452,469</b>

- (1) Synovus acquired all of the issued and outstanding shares of GLOBALT, Inc. on May 31, 2002. The terms of the merger agreement provide for contingent consideration based on a percentage of a multiple of earnings before interest, income taxes, depreciation and other adjustments, as defined in the agreement (EBTDA), for each of the three years ending December 31, 2004, 2005 and 2006. The contingent consideration is payable by February 15<sup>th</sup> of each year subsequent to



the respective calendar year for which the EBTDA calculation is made. The fair value of the contingent consideration is recorded as an addition to goodwill. On February 15, 2005, Synovus recorded additional contingent consideration of \$226,000, which was based on 4% of a multiple of GLOBALT's EBTDA for the year ended December 31, 2004. On February 15, 2006, Synovus recorded additional contingent consideration of \$585,000, which was based on 7% of a multiple of GLOBALT's EBTDA for the year ended December 31, 2005.

- (2) On March 1, 2005, TSYS completed the acquisition of TSYS Acquiring. During the first quarter of 2006, TSYS recorded a final

adjustment to the purchase price allocation, which resulted in a \$6.5 million decrease in goodwill (see Note 6 for additional information regarding this acquisition).

Intangible assets (excluding goodwill) net of accumulated amortization as of March 31, 2006 and December 31, 2005, respectively, are presented in the table below.

<i>(In thousands)</i>	<b>March 31, 2006</b>	<b>December 31, 2005</b>
Purchased trust revenues	\$ <b>2,853</b>	2,924
Core deposit premiums	<b>22,591</b>	23,550
Employment contracts / non-competition Agreements	<b>379</b>	460
Acquired customer contracts	<b>3,592</b>	3,913
Intangibles associated with the acquisition of minority interest in TSYS	<b>2,016</b>	2,087
Customer relationships	<b>11,175</b>	11,700
Other	<b>189</b>	233
Total carrying value	\$ <b>42,795</b>	44,867

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**Note 8 Dividends per Share**

Dividends declared per share for the quarter ended March 31, 2006 were \$0.1950, up 6.8% from \$0.1825 for the first quarter of 2005.

**Note 9 Other**

Certain amounts in 2005 have been reclassified to conform to the presentation adopted in 2006.

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**ITEM 2 MANAGEMENT'S DISCUSSION  
AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS**

**Executive Summary**

The following financial review provides a discussion of Synovus' financial condition, changes in financial condition, and results of operations.

**About Our Business**

Synovus is a diversified financial services holding company, based in Columbus, Georgia, with more than \$29 billion in assets. Synovus operates two business segments: the Financial Services and the Transaction Processing Services segments. The Financial Services segment provides integrated financial services including banking, financial management, insurance, mortgage and leasing services through 40 subsidiary banks and other Synovus offices in five southeastern states. At March 31, 2006, our subsidiary banks ranged in size from \$43.8 million to \$5.4 billion in total assets. The Transaction Processing Services segment provides electronic payment processing services through our 81% owned subsidiary Total System Services, Inc. (TSYS), one of the world's largest companies for outsourced payment services. Our ownership in TSYS gives us a unique business mix; for the first three months of 2006, 54% of our consolidated revenues and 30% of our net income came from TSYS.

**Our Key Financial Performance Indicators**

In terms of how we measure success in our business, the following are our key financial performance indicators:

**Financial Services**

Loan Growth

Deposit Growth

Net Interest Margin

Credit Quality

Fee Income Growth

Expense Management

**TSYS**

Revenue Growth      Expense Management

**2006 Financial Performance Highlights**

**Consolidated**

Net income of \$134.5 million, up 15.2% for the three months ended March 31, 2006 as compared to the same period in 2005.

Diluted earnings per share of \$0.43 for the three months ended March 31, 2006, up 14.4% as compared to the same period in 2005.

The first quarter of 2006 financial results include the impact of stock option expense in the amount of \$6.6 million pre-tax, which resulted from the adoption of Statement of Financial Accounting Standards No. 123R, Share-Based Payment, effective January 1, 2006.

Effective March 24, 2006, Synovus completed the acquisition of Riverside Bancshares, Inc. (the Riverside Acquisition). The acquisition resulted in the addition of \$471 million in net loans and \$491 million in total deposits.

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The first quarter of 2006 results include a reduction of income tax expense of \$3.7 million in connection with the completion of a tax examination for the tax years 2000 through 2003.

**Financial Services**

Net income growth: 18.1% for the three months ended March 31, 2006 over the corresponding period in the prior year.

Net interest margin: 4.32% for the three months ended March 31, 2006 as compared to 4.11% for the same period in 2005.

Loan growth: 11.8% increase from March 31, 2005 (9.4% excluding the impact of the Riverside Acquisition).

Credit quality measures remained strong:

Non-performing assets ratio of 0.45%, down from 0.46% at December 31, 2005 and 0.52% at March 31, 2005.

Past dues over 90 days and still accruing interest as a percentage of total loans of 0.08%, compared to 0.07% at December 31, 2005 and March 31, 2005.

Total past dues and still accruing interest as a percentage of total loans of 0.51% compared to 0.44% at December 31, 2005 and 0.61% at March 31, 2005.

Net charge-off ratio of 0.27% for the first quarter of 2006 compared to 0.28% for the fourth quarter of 2005, and 0.23% for the first quarter of 2005.

Deposit growth: 14.1% increase from a year ago (17.5% growth excluding brokered time deposits and 14.5% growth excluding brokered time deposits and the impact of the Riverside Acquisition)

Fee income: up 11.4% for the first three months of 2006 compared to the corresponding period in the prior year.

General and administrative expenses up by 13.4% for the first three months of 2006 over the corresponding period in the prior year (10.4% increase excluding the impact of stock option expense).

Excluding the impact of the Riverside Acquisition, headcount was up 68, or 1.0%, as compared to December 31, 2005 and up 276, or 4.3%, compared to March 31, 2005.

**TSYS**

Revenue growth before reimbursable items: 17.5% for the three months ended March 31, 2006 over the corresponding period in the prior year.

Expense growth before reimbursable items: 20.4% for the three months ended March 31, 2006 over the corresponding period in the prior year.

Net income growth: 9.3% for the three months ended March 31, 2006 over the corresponding period in the prior year.

Other highlights at TSYS include:

TSYS announced that its Board of Directors approved a share repurchase plan to purchase up to 2 million shares of TSYS common stock.

TSYS entered the healthcare payments market by signing a long-term agreement with Exante Bank, a wholly owned subsidiary of UnitedHealth Group, Inc., to provide a broad range of payment processing and related

services.

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TSYS renewed its multi-year agreement to provide CompuCredit Corp. of Atlanta, Georgia, one of the nation's largest credit card providers, processing and related services for its portfolio of nearly 6 million cardholder accounts.

**2006 Earnings Outlook**

Synovus expects its earnings per share growth for 2006 to be within the 12% to 14% range, based in part upon the following assumptions:

Modest increases in short-term interest rates.

A favorable credit environment.

TSYS earnings growth in the 21% to 23% range.

Incremental (as compared to 2005) share-based compensation expense of approximately 5 cents per diluted share, or 3.2% of reported 2005 diluted earnings per share.

**Critical Accounting Policies**

The accounting and financial reporting policies of Synovus conform to accounting principles generally accepted in the United States of America and to general practices within the banking and electronic payment processing industries. Synovus has identified certain of its accounting policies as critical accounting policies. In determining which accounting policies are critical in nature, Synovus has identified the policies that require significant judgment or involve complex estimates. The application of these policies has a significant impact on Synovus' financial statements. Synovus' financial results could differ significantly if different judgments or estimates are applied in the application of these policies.

Synovus' critical accounting policies are described in the Financial Review section of Synovus' 2005 annual report on Form 10-K. There have been no material changes to Synovus' critical accounting policies, estimates, and assumptions, or the judgments affecting the application of these estimates and assumptions in 2006.

**Business Combinations**

Refer to Note 6 of the Notes to Unaudited Consolidated Financial Statements for a discussion of business combinations.

**Balance Sheet**

On March 24, 2006, Synovus completed the acquisition of Riverside Bancshares, Inc., the parent company of Riverside Bank (Riverside), headquartered in Marietta, Georgia. Immediately thereafter, Riverside was merged into a Synovus subsidiary, Bank of North Georgia. The comparison of Synovus' consolidated balance sheet at March 31, 2006 to December 31, 2005 is impacted by the acquisition of Riverside. The more significant of the changes were the net loans addition of \$471.1 million, the other assets addition of \$136.2 million, and the deposits addition of \$491.0 million.

During the first three months of 2006, total assets increased \$1.54 billion, and excluding the impact of the Riverside Acquisition, total assets increased \$798.5 million. The more significant increases consisted of loans, net of unearned income, up \$1.03 billion, federal funds sold and securities purchased under resale agreements up \$226.8 million, investment securities available for sale up \$152.2 million, and other assets up \$205.2 million.

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Providing the necessary funding for the balance sheet growth during the first three months of 2006, the deposit base grew \$1.02 billion, federal funds purchased and securities sold under repurchase agreements increased \$477.1 million, and shareholders' equity increased \$252.8 million. These increases were partially offset by a \$202.5 million decrease in long-term debt.

### **Loans**

Compared to March 31, 2005, total loans grew by 11.8%, and excluding the impact of the Riverside Acquisition, total loans grew by \$1.9 billion, or 9.4%. On a sequential quarter basis, total loans outstanding grew by \$1.03 billion or 19.5% annualized. Excluding the impact of the Riverside Acquisition, total loans grew by \$549.3 million or 10.4% annualized.

The tables on pages 25 and 26 illustrate the composition of the loan portfolio (classified by loan purpose) as of March 31, 2006. The commercial real estate portfolio totals \$13.7 billion, which represents 61.3% of the total loan portfolio. Loans for the purpose of financing investment properties total \$4.0 billion, which is only 18.0% of the total loan portfolio, or less than one-third of the total commercial real estate portfolio. The investment properties loan category includes \$744.7 million in loans in the Atlanta market. This amount represents 3.3% of the total loan portfolio, or 5.4% of the total commercial real estate portfolio. The primary source of repayment on investment property loans is the income from the underlying property (e.g., hotels, office buildings, shopping centers, and apartment units' rental income), with the collateral as the secondary source of repayment. Additionally, in almost all cases, these loans are made on a recourse basis, which provides another source of repayment. Among other factors, the underwriting of these loans is evaluated by determining the impact of higher interest rates, as well as lower occupancy rates, on the borrower's ability to service debt.

Commercial loans for the purpose of financing 1-4 family properties represent \$4.6 billion or 20.6% of the total loan portfolio, and 33.6% of the total commercial real estate portfolio. The 1-4 family properties category includes \$1.4 billion in loans in the Atlanta market, which is 6.2% of the total loan portfolio, or 30.0% of the 1-4 family properties category.

Included in total commercial real estate loans are \$4.0 billion in commercial and industrial related real estate loans. These loans are categorized as owner-occupied and other property loans in the tables shown on pages 25 and 26. These loans represent 17.9% of the total loan portfolio, or 29.1% of the total commercial real estate portfolio. The primary source of repayment on these loans is revenue generated from products or services offered by the business or organization (e.g., accounting; legal and medical services; retailers; manufacturers and wholesalers). These loans typically carry the personal guarantees of the principals of the business.

Commercial and industrial (C&I) loans represent \$5.3 billion or 23.8% of the total loan portfolio at March 31, 2006. The primary source of repayment on these loans is revenue generated from products or services offered by the business or organization (e.g., accounting; legal and medical services; retailers; manufacturers and wholesalers). These loans typically carry the personal guarantees of the principals of the business. These loans are diversified by geography, industry, and loan type. While Synovus has not experienced strong growth in C&I loans in recent years, Synovus is implementing a C&I growth strategy for 2006 that is beginning to be reflected in the commercial loan pipeline.



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Consumer loans at March 31, 2006 total \$3.4 billion, representing 15.1% of the total loan portfolio. Overall consumer loan growth remains relatively flat, with consumer mortgages and home equity lines experiencing growth. Credit card balances experienced a seasonal decline in the first quarter of 2006 from the seasonally higher fourth quarter levels.

**Credit Quality**

Credit quality measures remained strong. The non-performing assets ratio was 0.45% at March 31, 2006 compared to 0.46% at December 31, 2005 and 0.52% at March 31, 2005. Total non-performing assets were \$100.4 million at March 31, 2006, up \$1.7 million from December 31, 2005. The net increase was related to non-performing assets added with the Riverside Acquisition. The quality of our commercial real estate portfolio remains strong with a non-performing loan ratio of only 0.26% of total commercial real estate loans at March 31, 2006. This compares to an overall non-performing loan ratio for the total loan portfolio of 0.36%. The year-to-date net charge-off ratio for the first three months of 2006 was 0.27% compared to 0.23% for the same period of 2005. We expect that the net charge-off ratio for the year will be under 0.30%.

Past due levels remained very favorable, with total loans past due (and still accruing interest) at 0.51% of loans. Loans 90 days past due and still accruing interest at March 31, 2006 were \$17.4 million, or 0.08% of total loans, compared to 0.07% at December 31, 2005 and March 31, 2005. These loans are in the process of collection, and management believes that sufficient collateral value securing these loans exists to cover contractual interest and principal payments on the loans. Management further believes the resolution of these delinquencies will not cause a material increase in non-performing assets.

The allowance for loan losses is \$300.9 million, or 1.34% of net loans, at March 31, 2006 compared to \$289.6 million, or 1.35% of net loans, at December 31, 2005. The allowance to non-performing loans coverage was 376% at March 31, 2006, compared to 352% at December 31, 2005.

The provision for loan losses was \$19.5 million for the first quarter of 2006 compared to \$20.8 million for the fourth quarter of 2005 and \$19.3 million for the first quarter of 2005. For the first three months of 2006, total provision expense covered net charge-offs by 1.36 times compared to 1.71 times for the same period a year ago.

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<i>(Dollars in thousands)</i>	<b>March 31, 2006</b>	<b>December 31, 2005</b>
Non-performing loans	<b>\$ 80,061</b>	\$ 82,175
Other real estate	<b>20,357</b>	16,500
Non-performing assets	<b>\$ 100,418</b>	\$ 98,675
Loans 90 days past due and still accruing	<b>\$ 17,376</b>	\$ 16,023
As a % of loans	<b>0.08%</b>	0.07%
Allowance for loan losses	<b>\$ 300,866</b>	\$ 289,612
Allowance for loan losses as a % of loans	<b>1.34%</b>	1.35%
As a % of loans and other real estate:		
Non-performing loans	<b>0.36%</b>	0.38%
Other real estate	<b>0.09</b>	0.08
Non-performing assets	<b>0.45%</b>	0.46%
Allowance to non-performing loans	<b>375.79%</b>	352.43%

Management continuously monitors non-performing and past due loans, to prevent further deterioration regarding the condition of these loans. Management is not aware of any material loans classified for regulatory purposes as loss, doubtful, substandard, or special mention that have been excluded from non-performing assets. Management believes non-performing assets and impaired loans include all material loans in which doubt exists as to the collectibility of amounts due according to the contractual terms of the loan agreement.

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The following table shows the composition of the loan portfolio and non-performing loans (classified by loan purpose) as of March 31, 2006.

<i>(Dollars in thousands)</i> <b>Loan Type</b>	<b>Total Loans</b>	<b>% of Total Loans Outstanding</b>	<b>Total Non- performing Loans</b>	<b>% of Total Non- performing Loans</b>
<b>Commercial Real Estate</b>				
Multi-Family	\$ 539,205	2.4%	\$ 1,806	2.3%
Hotels	709,233	3.2		
Office Buildings	807,641	3.6	6,081	7.6
Shopping Centers	680,357	3.0		
Commercial Development	919,137	4.1	478	0.6
Other Investment Property	384,026	1.7	651	0.8
<b>Total Investment Properties</b>	<b>4,039,599</b>	<b>18.0</b>	<b>9,016</b>	<b>11.3</b>
1-4 Family Construction	1,833,482	8.2	3,902	4.9
1-4 Family Perm /Mini-Perm	1,128,674	5.0	4,815	6.0
Residential Development	1,656,852	.4	1,946	2.4
<b>Total 1-4 Family Properties</b>	<b>4,619,008</b>	<b>20.6</b>	<b>10,663</b>	<b>13.3</b>
<b>Land Acquisition</b>	<b>1,076,114</b>	<b>4.8</b>	<b>403</b>	<b>0.5</b>
<b>Total Investment-Related Real Estate</b>	<b>9,734,721</b>	<b>43.4</b>	<b>20,082</b>	<b>25.1</b>
Owner-Occupied	2,818,262	12.6	11,511	13.1
Other Property	1,184,053	5.3	5,348	6.7
<b>Total Commercial Real Estate</b>	<b>13,737,036</b>	<b>61.3</b>	<b>35,941</b>	<b>44.9</b>
<b>Commercial &amp; Industrial</b>	<b>5,344,921</b>	<b>23.8</b>	<b>36,247</b>	<b>45.3</b>
Home Equity Lines	1,214,544	5.4	2,121	2.6
Consumer Mortgages	1,407,607	6.3	3,249	4.1
Credit Cards	256,460	1.1		
Other Consumer Loans	506,772	2.3	2,503	3.1
<b>Total Consumer</b>	<b>3,385,383</b>	<b>15.1</b>	<b>7,873</b>	<b>9.8</b>

<b>Unearned Income</b>	(48,482)	(0.2)		
<b>Total</b>	\$ 22,418,848	100.0%	\$ 80,061	100.0%

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The following table compares the composition of the loan portfolio at March 31, 2006, December 31, 2005 and March 31, 2005.

<i>(Dollars in thousands)</i> <b>Loan Type</b>	<b>Total Loans</b>		<b>1Q06 vs 4Q05 % change</b>	<b>Total Loans</b>	<b>1Q06 vs 1Q05 % change(2)</b>
	<b>Mar. 31, 2006</b>	<b>Dec. 31, 2005</b>	<b>(1)(2)</b>	<b>Mar. 31, 2005</b>	
<b>Commercial Real Estate</b>					
Multi-Family	\$ 539,205	\$ 527,710	8.8%	\$ 534,523	0.9%
Hotels	709,233	680,301	17.2	838,300	(15.4)
Office Buildings	807,641	747,493	32.6	788,163	2.5
Shopping Centers	680,357	656,949	14.5	642,263	5.9
Commercial Development	919,137	867,217	24.3	719,782	27.7
Other Investment Property	384,026	372,911	12.1	300,153	27.9
<b>Total Investment Properties</b>	<b>4,039,599</b>	<b>3,852,581</b>	<b>19.7</b>	<b>3,823,184</b>	<b>5.7</b>
1-4 Family Construction	1,833,482	1,552,338	73.5	1,312,608	39.7
1-4 Family Perm /Mini-Perm	1,128,674	1,095,155	12.4	1,067,093	5.8
Residential Development	1,656,852	1,496,436	43.5	1,160,685	42.7
<b>Total 1-4 Family Properties</b>	<b>4,619,008</b>	<b>4,143,929</b>	<b>46.5</b>	<b>3,540,386</b>	<b>30.5</b>
<b>Land Acquisition</b>	<b>1,076,014</b>	<b>1,049,041</b>	<b>10.5</b>	<b>935,517</b>	<b>15.0</b>
<b>Total Investment- Related Real Estate</b>	<b>9,734,721</b>	<b>9,045,551</b>	<b>30.9</b>	<b>8,299,087</b>	<b>17.3</b>
Owner-Occupied	2,818,262	2,699,431	17.9	2,313,729	21.8
Other Property	1,184,053	1,115,094	25.1	1,164,962	1.6
<b>Total Commercial Real Estate</b>	<b>13,737,036</b>	<b>12,860,076</b>	<b>27.7</b>	<b>11,777,778</b>	<b>16.6</b>
<b>Commercial &amp; Industrial</b>	<b>5,344,921</b>	<b>5,231,150</b>	<b>8.8</b>	<b>5,128,840</b>	<b>4.2</b>
Home Equity Lines	1,214,544	1,187,205	9.3	1,061,667	14.4
Consumer Mortgages	1,407,607	1,372,134	10.5	1,311,020	7.4
Credit Cards	256,460	268,348	(18.0)	262,053	(2.1)
Other Consumer Loans	506,772	521,521	(11.5)	557,994	(9.2)
<b>Total Consumer</b>	<b>3,385,383</b>	<b>3,349,208</b>	<b>4.4</b>	<b>3,192,734</b>	<b>6.0</b>
<b>Unearned Income</b>	<b>(48,492)</b>	<b>(48,087)</b>	<b>3.4</b>	<b>(43,057)</b>	<b>12.6</b>

<b>Total</b>	\$ 22,418,848	\$ 21,392,347	19.5%	\$ 20,056,295	11.8%
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- (1) Percentage changes are annualized.
- (2) The percentage change comparison to prior periods is impacted by the Riverside Acquisition, which was completed on March 24, 2006. Riverside contributed approximately \$482 million in total loans as of March 31, 2006. Excluding the impact of the Riverside Acquisition, the sequential quarter growth is 10.4%, while the year-over-year growth is 9.4%.

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### **Deposits**

Total deposits at March 31, 2006 were \$21.8 billion, a \$1.0 billion increase from December 31, 2005. Total deposits excluding brokered time deposits increased by \$891.2 million from December 31, 2005. The March 31, 2006 balance sheet includes \$491 million in deposits added as a result of the Riverside Acquisition completed on March 24, 2006. Excluding the impact of the Riverside Acquisition and brokered time deposits, total deposits increased by \$400.2 million, or 8.6% annualized from December 31, 2005. This growth was driven by strong growth in money market accounts and time deposits. The sequential quarter comparison reflects the downward impact of seasonality on demand deposit accounts balances. The growth in time deposit balances reflects a continued shift in customer preference towards this type of deposits.

Compared to a year ago, total deposits grew by 14.1%, and excluding the impact of the Riverside Acquisition, total deposits grew by 11.4%. Excluding brokered time deposits, total deposits grew by 17.5% over the prior year. Excluding both brokered time deposits and the impact of Riverside, total deposits grew by 14.5%. This growth was led by increases in both large denomination certificates of deposit and money market accounts, with increases of 29.1% and 24.5%, respectively.

On a sequential quarter basis, average deposits (excluding brokered time deposits) grew at an annualized rate of 9.6%. The primary contributors to this growth were money market accounts and time deposits, which grew at an annualized rate of 13.0% and 22.7%, respectively. These increases were partially offset by the expected seasonal weakness in demand deposit balances. These balances declined by 7.6% on an annualized basis.

### **Capital Resources and Liquidity**

Synovus has always placed great emphasis on maintaining a strong capital base and continues to exceed regulatory capital requirements. Additionally, based on internal calculations and previous regulatory exams, each of the subsidiary banks is currently in compliance with regulatory capital guidelines. Total risk-based capital was \$3.89 billion at March 31, 2006, compared to \$3.70 billion at December 31, 2005. The ratio of total risk-based capital to risk-weighted assets was 14.16% at March 31, 2006 compared to 14.23% at December 31, 2005. The leverage ratio was 10.45% at March 31, 2006 compared to 9.99% at December 31, 2005. The equity-to-assets ratio was 10.98% at March 31, 2006 compared to 10.68% at year-end 2005.

Synovus management, operating under liquidity and funding policies approved by the Board of Directors, actively analyzes and manages the liquidity position in coordination with the subsidiary banks. Management must ensure that adequate liquidity, at a reasonable cost, is available to meet the cash flow needs of depositors, borrowers, and creditors. Management constantly monitors and maintains appropriate levels of assets and liabilities so as to provide adequate funding sources to meet estimated customer withdrawals and future loan requests. Subsidiary banks have access to overnight federal funds lines with various financial institutions, which total approximately \$3.5 billion and can be drawn upon for short-term liquidity needs. Banking liquidity and sources of funds have not changed significantly since December 31, 2005.

The Parent Company requires cash for various operating needs including dividends to shareholders, acquisitions, capital infusions into subsidiaries, the servicing of debt, and the payment of general corporate expenses. The primary source of liquidity for the Parent Company is dividends from the subsidiary banks. As a short-term liquidity source, the Parent Company has access to a \$25 million line of credit with an unaffiliated banking organization. Synovus had

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no borrowings outstanding on this line of credit at March 31, 2006.

The consolidated statements of cash flows detail cash flows from operating, investing, and financing activities. For the three months ended March 31, 2006, operating activities provided net cash of \$110.5 million, investing activities used \$893.7 million, and financing

activities provided \$683.1 million, resulting in a decrease in cash and due from banks of \$100.1 million.

### **Earning Assets, Sources of Funds, and Net Interest Income**

Average total assets for the first three months of 2006 were \$27.8 billion, up 9.5% over the first three months of 2005. Average earning assets were up 9.8% in the first three months of 2006 over the same period last year, and represented 88.9% of average total assets. When compared to the same period last year, average deposits increased \$2.1 billion, average federal funds purchased and securities sold under repurchase agreements decreased \$11.3 million, average long-term debt decreased \$102.4 million, and average shareholders' equity increased \$348.7 million. This growth provided the funding for \$1.9 billion growth in average net loans and \$285.2 million growth in average investments. Net interest income for the three months ended March 31, 2006 was \$262.4 million, an increase of \$35.6 million, or 15.7%, over \$226.8 million for the three months ended March 31, 2005.

The net interest margin was 4.32% for the three months ended March 31, 2006, up 21 basis points from the three months ended March 31, 2005. The increase was driven by a 136 basis point increase in loan yields. A significant increase in variable rate loan yields, primarily due to a 199 basis point increase in the average prime rate, was the main contributor to the increased loan yields. Earning asset yields increased by 124 basis points, which was partially offset by a 103 basis point increase in the effective cost of funds. The increase in the effective cost of funds was primarily due to an increase in the cost of variable rate deposits and wholesale funding, the most significant of which were a 165 basis point increase in money market rates and a 194 basis point increase in the rate on federal funds purchased and securities sold under repurchase agreements.

On a sequential quarter basis, net interest income increased by \$2.3 million, while the net interest margin was unchanged at 4.32%. The yield on earning assets increased by 29 basis points, which was due to a 32 basis point increase in loan yields resulting from a 46 basis point increase in the average prime rate for the quarter. The effective cost of funds also increased 29 basis points for the quarter. This increase was primarily driven by higher rates on money market accounts and an upward repricing of certificates of deposit. This funding cost was also negatively impacted by seasonal weakness in demand deposit account balances and a continued shift in customer preference towards certificates of deposit.

Synovus' strategy is to continue to gradually reduce its asset sensitivity during 2006 in order to position itself for a more stable rate environment.

The tax-equivalent adjustment that is required in making yields on tax-exempt loans and investment securities comparable to taxable loans and investment securities is shown in the following table. The taxable-equivalent adjustment is based on a 35% Federal income tax rate.



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<i>(In thousands)</i>	Three Months Ended March 31,	
	2006	2005
Interest income	<b>\$ 439,493</b>	331,306
Taxable-equivalent adjustment	<b>1,484</b>	1,621
Interest income, Taxable-equivalent	<b>440,977</b>	332,927
Interest expense	<b>177,057</b>	104,444
Net interest income, Taxable-equivalent	<b>\$ 263,920</b>	228,483

**Non-Interest Income**

Total non-interest income during the first three months of 2006 increased \$66.8 million, or 15.7%, over the same period a year ago. For the first three months of 2006, excluding reimbursable items, the increase in non-interest income was 15.0%, over the first three months of 2005.

**Financial Services:**

Total non-interest income for the Financial Services segment for the three months ended March 31, 2006 was \$83.1 million, up 11.4% from the first three months of 2005.

Service charges on deposit accounts, the single largest component of Financial Services fee income, were \$26.9 million for the three months ended March 31, 2006, down 0.5% from the same period a year ago. Service charges on deposit accounts consist of non-sufficient funds (NSF) fees (which represent 64% of the total), account analysis fees, and all other service charges. Declines in account analysis fees and all other service charges of 15.4% and 6.1%, respectively, were substantially offset by an increase in NSF fees.

NSF fees for the first quarter of 2006 declined by \$920,000, or 5.0%, compared to the fourth quarter of 2005, and increased by \$789,500, or 4.8% compared to the first quarter of 2005. The sequential quarter decline was primarily due to seasonality factors. Account analysis fees were \$3.4 million for the quarter, down 17.1% and 15.4% as compared to the fourth quarter of 2005 and the first quarter of 2005, respectively. The decrease is mainly due to higher earnings credits on commercial demand deposit accounts (DDA). All other service charges on deposit accounts, which consist primarily of monthly fees on consumer DDA and saving accounts, were \$6.1 million for the quarter, down 3.4% and 6.1%, respectively, from the fourth quarter of 2005 and the first quarter of 2005. The decrease is largely due to continued growth in the number of checking accounts with no monthly service charge.

Bankcard fees increased 28.0% to \$10.4 million for the three months ended March 31, 2006 as compared to the first three months of 2005. Financial management services revenues (which primarily consists of fiduciary and asset management fees, brokerage and investment banking revenue and customer swap revenue which is included in other fee income) increased 15.6% to \$20.1 million for the three months ended March 31, 2006 as compared to the same period in 2005. Growth in financial management services revenues was led by customer interest rate swap revenues from the new capital markets unit, which is included in other fee income, as well as increases in fiduciary and asset

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management fees and brokerage and investment banking revenue. Mortgage banking income for the first quarter of 2006 was essentially flat as compared to the same period in 2005.

### **Transaction Processing Services:**

TSYS revenues are derived from providing electronic payment processing and related services to financial and non-financial institutions, generally under long-term processing contracts. TSYS services are provided primarily through its cardholder systems, TS2 and TS1, to financial institutions and other organizations throughout the United States, Mexico, Canada, Honduras, Puerto Rico, and Europe. TSYS currently offers merchant services to financial institutions and other organizations through its wholly owned subsidiary, TSYS Acquiring Solutions (TSYS Acquiring), and its majority owned subsidiary, GP Network Corporation (GP Net).

Due to the somewhat seasonal nature of the credit card industry, TSYS revenues and results of operations have generally increased in the fourth quarter of each year because of increased transaction and authorization volumes during the traditional holiday shopping season. Furthermore, growth or declines in card portfolios of existing clients, the conversion of cardholder accounts of new clients to the TSYS processing platforms, and the loss of cardholder accounts impact the results of operations from period to period. Another factor which may affect TSYS revenues and results of operations from time to time, is the sale by a client of its business, its card portfolio or a segment of its accounts to a party which processes cardholder accounts internally or uses another third-party processor.

Consolidation in either the financial services or retail industries, a change in the economic environment in the retail sector, or a change in the mix of payments between cash and cards could favorably or unfavorably impact TSYS financial position, results of operations and cash flows in the future.

Processing contracts with large clients, representing a significant portion of TSYS total revenues, generally provide for discounts on certain services based on the size and activity of clients portfolios. Therefore, electronic payment processing revenues and the related margins are influenced by the client mix relative to the size of client card portfolios, as well as the number and activity of individual cardholder accounts processed for each client.

Consolidation among financial institutions has resulted in an increasingly concentrated client base, which results in a changing client mix toward larger clients and increasing pressure on TSYS operating profit margins.

### ***Accounts on File***

TSYS provides services to its clients including processing consumer, retail, commercial, government services, stored-value and debit cards. Average accounts on file for the three months ended March 31, 2006 were 439.3 million, an increase of 21.0% over the average of 362.9 million for the same period in 2005. Total accounts on file at March 31, 2006 were 440.4 million, a 18.8% increase compared to the 370.6 million accounts on file at March 31, 2005. The change in accounts on file from March 2005 to March 2006 included the deconversion and purging of 13.6 million accounts, the addition of approximately 39.3 million accounts attributable to the internal growth of existing clients, and approximately 44.1 million accounts from new clients.

### ***Major Customers***

A significant amount of TSYS revenues is derived from long-term contracts with large clients, including its major customers, one of which is Bank of America. TSYS derives revenues from providing various processing and other services to this customer, including processing of consumer and commercial accounts, as well as revenues for reimbursable items. With the

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consolidation of TSYS Acquiring beginning March 1, 2005, TSYS revenues also include revenues derived from providing merchant processing services to Bank of America. Refer to Note 6 in the Notes to the Unaudited Consolidated Financial Statements for more information on TSYS Acquiring.

During the second quarter of 2005, Bank of America announced its planned acquisition of MBNA. In December 2005, TSYS received official notification from Bank of America of its intent, pending its acquisition of MBNA, to shift the processing of its consumer card portfolio in-house in October 2006. On January 1, 2006, Bank of America's acquisition of MBNA was completed. TSYS expects to continue providing commercial and small business card processing for Bank of America and MBNA, as well as merchant processing for Bank of America, according to the terms of existing agreements for those services.

TSYS processing agreement with Bank of America provides that Bank of America may terminate its agreement with TSYS for consumer credit card services upon the payment of a termination fee, the amount of which is dependent on several factors. Based upon the expected October 2006 deconversion date, this fee is estimated to be approximately \$69 million. As a result of the expected deconversion in October 2006, TSYS is accelerating the amortization of approximately \$7 million in contract acquisition costs. The loss of Bank of America, or any significant client, could have a material adverse effect on TSYS and Synovus financial position, results of operations, and cash flows. Synovus and TSYS management believe that the loss of revenues from the Bank of America consumer card portfolio for the months of 2006 subsequent to the expected deconversion, combined with decreased expenses from the reduction in hardware and software and the redeployment of personnel, should not have a material adverse effect on the TSYS or Synovus financial position, results of operations or cash flows for the year ending December 31, 2006. However, TSYS management believes that the termination fee associated with the Bank of America deconversion, offset by the loss of processing revenues subsequent to the deconversion and the acceleration of amortization of contract acquisition costs, will have a positive effect on TSYS financial position, results of operations and cash flows for the year ending December 31, 2006.

For the three months ended March 31, 2006, revenues from Bank of America were \$96.3 million, which represented approximately 23.4% and 12.8% of TSYS and Synovus total revenues, respectively. This amount consists of processing revenues for consumer, commercial and merchant services as well as reimbursable items. Of this \$96.3 million, approximately \$35.5 million, or 36.9%, was derived from Bank of America for reimbursable items. For the three months ended March 31, 2006, Bank of America accounted for approximately \$60.8 million, or 18.4% of TSYS, and 9.0% of Synovus revenues before reimbursable items. For the three months ended March 31, 2005, revenues from Bank of America were \$72.2 million, which represented approximately 20.6% and 11.1% of TSYS and Synovus total revenues, respectively. The majority of the increase in revenues derived from Bank of America for 2006, as compared to 2005, is the result of including TSYS Acquiring's revenues for merchant services from Bank of America.

For the three months ended March 31, 2006, the TSYS had another major customer that accounted for approximately 10.8%, or \$44.7 million, of TSYS total revenues. For the three months ended March 31, 2005, this client accounted for 9.9%, or \$34.7 million, of TSYS total revenues. The loss of this client, or any significant client, could have a material adverse effect on TSYS or Synovus financial position, results of operations and cash flows.

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*Electronic Payment Processing Services*

Revenues from electronic payment processing services increased \$15.3 million, or 7.5%, for the three months ended March 31, 2006 compared to the same period in 2005. Electronic payment processing revenues are generated primarily from charges based on the number of accounts on file, transactions and authorizations processed, statements mailed, cards embossed and mailed, and other processing services for cardholder accounts on file. Cardholder accounts on file include active and inactive consumer credit, retail, debit, stored value, government services and commercial card accounts. Due to the number of cardholder accounts processed by TSYS and the expanding use of cards as well as increases in the scope of services offered to clients, revenues relating to electronic payment processing services have continued to grow.

On October 13, 2004, TSYS finalized a definitive agreement with JPMorgan Chase & Co. (Chase) to service the combined card portfolios of Chase Card Services and to upgrade Chase's card-processing technology. Pursuant to the agreement, TSYS converted the consumer accounts of Chase to the modified version of TS2 in July 2005. TSYS expects to maintain the card-processing functions of Chase Card Services for at least two years. Chase Card Services then has the option to either extend the processing agreement for up to five additional two-year periods or migrate the portfolio in-house, under a perpetual license of a modified version of TS2 with a six-year payment term.

In August 2005, TSYS finalized a five year definitive agreement with Capital One Financial Corporation (Capital One) to provide processing services for its North American portfolio of consumer and small business credit card accounts. TSYS plans to complete the conversion of Capital One's portfolio from its in-house processing system to TS2 in phases, beginning in mid-2006 and ending in early 2007. TSYS expects to maintain the card processing functions of Capital One for at least five years. After a minimum of three years of processing with TSYS, the agreement provides Capital One the opportunity to license TS2 under a long-term payment structure.

Current 2006 earnings estimates assume that TSYS will recognize revenues and costs associated with converting, processing and servicing the Capital One portfolio beginning in the fourth quarter of 2006.

In July 2003, Sears and Citigroup announced an agreement for the sale by Sears to Citigroup of the Sears credit card and financial services businesses. For the three months ended March 31, 2006, TSYS's revenues from the agreement with Sears represented less than 10% of TSYS's consolidated revenues. The TSYS/Sears agreement granted to Sears the one-time right to market test TSYS's pricing and functionality after May 1, 2004, which right was exercised by Citigroup. In June 2005, TSYS announced that Citigroup will move the Sears consumer MasterCard and private-label accounts from TSYS in a deconversion that is expected to occur in the second quarter of 2006. TSYS expects to continue supporting commercial card accounts for Citibank, as well as Citibank's Banamex USA consumer accounts, according to the terms of the existing agreements for those portfolios. TSYS's management believes that the loss of revenues from the Sears portfolio for the months of 2006 subsequent to the expected deconversion, combined with decreased expenses from the reduction in hardware and software and the redeployment of personnel, should not have a material adverse effect on TSYS's financial position, results of operations or cash flows for the year ending December 31, 2006.

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*Merchant Services*

Merchant services revenues are derived from providing electronic transaction processing services primarily to large financial institutions and other merchant acquirers. Revenues from merchant services include processing all payment forms including credit, debit, electronic benefit transfer and check truncation for merchants of all sizes across a wide array of retail market segments. Merchant services products and services include: authorization and capture of electronic transactions; clearing and settlement of electronic transactions; information reporting services related to electronic transactions; merchant billing services; and point of sale terminal sales and service.

On March 1, 2005, TSYS acquired the remaining 50% of TSYS Acquiring from Visa for \$95.8 million in cash, including direct acquisition costs of \$794,000. TSYS Acquiring is now a separate, wholly owned subsidiary of TSYS. As a result of the acquisition of control of TSYS Acquiring, TSYS changed from the equity method of accounting for the investment in TSYS Acquiring and began consolidating TSYS Acquiring's balance sheet and results of operations. Refer to Note 6 in the Notes to Unaudited Consolidated Financial Statements for more information on the acquisition of TSYS Acquiring.

Revenues from merchant services consist of revenues generated by TSYS wholly owned subsidiary, TSYS Acquiring, and its majority owned subsidiary, GP Net. Merchant services revenue for the three months ended March 31, 2006 was \$63.9 million compared to \$27.1 million for the same period last year. The increase is attributable to the consolidation of TSYS Acquiring's results effective March 1, 2005. Prior to the acquisition of TSYS Acquiring, TSYS revenues included fees TSYS charged to TSYS Acquiring for back-end processing support.

TSYS Acquiring's results are driven by the transactions processed at the point-of-sale and the number of outgoing transactions. TSYS Acquiring's primary point-of-sale service deals with authorizations and data capture transactions primarily through dial-up or the Internet.

*Other Transaction Processing Services Revenue*

Revenues from TSYS other transaction processing services consist primarily of revenues generated by TSYS wholly owned subsidiaries not included in electronic payment processing services or merchant services, as well as TSYS business process management services. Revenues from other services decreased \$3.4 million, or 7.0%, for the three months ended March 31, 2006 compared to the same period in 2005. Other services revenues decreased primarily due to the loss of call center revenue.

*Equity in Income of Equity Investments*

TSYS share of income from its equity in equity investments was \$852,000 and \$3.8 million for the three months ended March 31, 2006 and 2005, respectively. The decrease for the quarter is primarily attributable to the purchase of the remaining 50% interest in TSYS Acquiring on March 1, 2005 and the consideration of TSYS Acquiring's operating results in TSYS statement of income. Refer to Note 6 in the Notes to Unaudited Consolidated Financial Statements for more information on the acquisition of TSYS Acquiring. These amounts are reflected as a component of other operating income in the Consolidated Statements of Income.

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For the three months ended March 31, 2006, total non-interest expense increased \$75.6 million, or 15.7%, over the same period in 2005. Excluding reimbursable items, the increase was 15.0% over the same periods in the prior year. Management analyzes non-interest expense in two separate segments: Financial Services and Transaction Processing Services.

The following table summarizes non-interest expense for the three months ended March 31, 2006 and 2005, respectively.

	Three months ended March 31, 2006(*)		Three months ended March 31, 2005(*)	
	Financial Services	Transaction Processing Services	Financial Services	Transaction Processing Services
<i>(In thousands)</i>				
Salaries and other personnel expense	\$ 107,449	120,581	90,746	99,115
Net occupancy and equipment expense	23,498	74,202	21,547	65,089
Other operating expenses	47,999	62,922	45,541	51,415
Reimbursable items		82,738		69,608
Total non-interest expense	\$ 178,946	340,443	157,834	285,227

(\*) The added totals are greater than the consolidated totals due to inter-segment balances which are eliminated in consolidation.

**Financial Services:**

Financial Services non-interest expense increased by 13.4% for the first three months of 2006 compared to the same period in the previous year. The first quarter of 2006 results include the impact of expensing stock options beginning January 1, 2006, which resulted in an expense of \$5.0 million. Excluding this item, total non-interest expense increased 10.4%. Key drivers of the increase in non-interest expense also include increased employment expenses associated with annual compensation adjustments, higher levels of incentive compensation, and costs associated with additional employees. Additionally, investments in additional branch locations and incremental expenses associated with our retail strategy contributed to the increase.

Total headcount for the Financial Services segment at March 31, 2006 was 6,794 compared to 6,639 at December 31, 2005 and 6,431 at March 31, 2005. Total headcount at March 31, 2006 included the addition of 87 team members as a result of the Riverside Acquisition on March 24, 2006.

**Transaction Processing Services:**

Total non-interest expense increased 19.4% for the three months ended March 31, 2006, compared to the same period in 2005. Excluding reimbursable items, total non-interest expense increased 19.5% for the three months for the three months ended March 31, 2006 compared to the three months ended March 31, 2005. The increases are due to changes in each of the expense categories as described below.

Salaries and other personnel expenses increased \$21.5 million, or 21.7%, for the three months

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ended March 31, 2006 compared to the same period in 2005. The first quarter of 2006 results include the impact of expensing stock options beginning January 1, 2006, which resulted in an expense of \$1.8 million. Of the \$21.5 million increase for the first quarter, \$10.9 million is the result of employee related expenses of TSYS Acquiring. In addition, the change in employment expenses is associated with normal salary increases and related benefits, offset in part by higher levels of employment costs capitalized as software development and contract acquisition costs. The growth in employment expenses included an increase in the accrual for performance-based incentive benefits.

At March 31, 2006, TSYS had 6,583 employees compared to 6,698 at December 31, 2006 and 6,421 at March 31, 2005.

Net occupancy and equipment expense increased \$9.1 million, or 14.0% for the three months ended March 31, 2006 over the same period in 2005. Occupancy and equipment related expenses for the first quarter of 2006 included \$5.7 million related to the March 1, 2005 acquisition of TSYS Acquiring. TSYS recognized impairment losses on developed software of \$3.1 million in the first quarter of 2005 and no impairment losses in the first quarter of 2006. Other operating expenses for the three months ended March 31, 2006 increased \$11.5 million, or 22.4% as compared to the same period in 2005. Of the \$11.5 million increase, \$7.8 million is the result of other operating related expenses of TSYS Acquiring.

Other operating expenses include, among other things, amortization of conversion costs, costs associated with delivering merchant services, professional advisory fees and court costs associated with TSYS debt collection business.

Other operating expenses also include charges for processing errors, contractual commitments and bad debt expense. Management's evaluation of the adequacy of its transaction processing reserves and allowance for doubtful accounts is based on a formal analysis which assesses the probability of losses related to contractual contingencies, processing errors and uncollectible accounts. Increases and decreases in transaction processing provisions and charges for bad debt expense are reflected in other operating expenses.

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### **Income Tax Expense**

For the three months ended March 31, 2006, income tax expense was \$76.7 million, compared to \$68.9 million for the same period in 2005. The effective tax rate for the first three months of 2006 was 36.3%, compared to 37.1% for the same period in 2005 and 37.3% for the year ended December 31, 2005.

In the normal course of business, Synovus is subject to examinations from various tax authorities. These examinations may alter the timing or amount of taxable income or deductions or the allocation of income among tax jurisdictions. During the three months ended March 31, 2006, Synovus received notices of proposed adjustments relating to taxes due for the years 2000 through 2003. As a result, Synovus recorded a reduction in previously recorded income tax liabilities of \$3.7 million which reduced income tax expense for the three months ended March 31, 2006 and lowered the effective rate by 1.5%.

Synovus continually monitors and evaluates the potential impact of current events and circumstances on the estimates and assumptions used in the analysis of its income tax positions, and, accordingly, Synovus' effective tax rate may fluctuate in the future. Based on our current estimates, we believe that Synovus' effective income tax rate for the remainder of 2006 will be approximately 37%.

### **Legal Proceedings**

Synovus and its subsidiaries are subject to various legal proceedings and claims that arise in the ordinary course of its business. In the opinion of management, based in part upon the advice of legal counsel, all matters are believed to be adequately covered by insurance, or if not covered, are believed to be without merit or are of such kind or involve such amounts that would not have a material adverse effect on the financial position, results of operations or cash flows of Synovus if disposed of unfavorably. Synovus establishes reserves for expected future litigation exposures that Synovus determines to be both probable and reasonably estimable.

### **Recently Issued Accounting Standards**

In February 2006, the FASB issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments. SFAS No. 155 amends SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, and SFAS No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. SFAS No. 155 resolves issues addressed in Statement 133 Implementation Issue No. D1, Application of Statement 133 to Beneficial Interests in Securitized Financial Assets. The provisions of this statement are effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after September 15, 2006. Synovus does not expect the impact of SFAS No. 155 on its financial position, results of operations or cash flows to be material. In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing Financial Assets, an Amendment of FASB Statement No. 140. SFAS No. 156 amends SFAS No. 140 with respect to the accounting for separately recognized servicing assets and servicing liabilities. SFAS No. 156 (a) specifies when, under certain situations, an entity must recognize a servicing asset or servicing liability, (b) requires all separately recognized servicing assets and liabilities to be initially measured at fair value, if practicable, (c) permits an entity to choose between subsequent measurement methods, (d) permits, at initial adoption, a one-time reclassification of available-for-sale securities to trading securities by entities with recognized servicing rights, and (e)



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requires separate presentation of servicing assets and servicing liabilities. The provisions of this statement are effective as of the beginning of an entity's first fiscal year beginning after September 15, 2006. Synovus does not expect the impact of SFAS No. 156 on its financial position, results of operations or cash flows to be material.

**Forward-Looking Statements**

Certain statements contained in this filing which are not statements of historical fact constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act (the "Act"). These forward-looking statements include, among others, statements regarding: (i) the expected financial impact of recent accounting pronouncements, including the expected after-tax expense for both option and restricted stock awards in 2006; (ii) the estimated periods for recognizing expenses associated with stock based compensation; (iii) management's belief with respect to legal proceedings and other claims; (iv) TSYS' expectation that it will deconvert Citibank's Sears and Bank of America's consumer accounts in the second quarter and October of 2006, respectively; (v) TSYS' expectation that it will continue to process commercial card accounts for Citibank, as well as Citibank's Banamex USA consumer accounts; (vi) TSYS' expectation that it will maintain the card-processing functions of Chase for at least two years; (vii) TSYS' expectation that it will continue providing commercial and small business card processing for Bank of America and MBNA, as well as merchant processing for Bank of America; (viii) the estimated termination fee to be paid by Bank of America in connection with termination of its processing agreement; (ix) Synovus and TSYS' belief that the loss of revenues from the Bank of America consumer card portfolio for 2006 should not have a material adverse effect on Synovus or TSYS for 2006 and that the payment of the termination fee associated with the deconversion should have a positive effect on TSYS for 2006; (x) TSYS' expectation that it will convert Capital One's portfolio in phases beginning in mid-2006 and ending in early 2007; (xi) TSYS' expectation that it will maintain card processing functions of Capital One for at least five years; (xii) TSYS' belief that the loss of revenue from the Sears portfolio for 2006 should not have a material adverse effect on TSYS for 2006; (xiii) management's expectation that the net charge-off ratio for the year will be under 0.30%; (xiv) management's belief with respect to the existence of sufficient collateral for past due loans, the resolution of certain loan delinquencies and the inclusion of all material loans in which doubt exists as to collectibility in nonperforming assets and impaired loans; (xv) Synovus' expected growth in earnings per share for 2006 and the assumptions underlying such statements, including, with respect to Synovus' expected increase in earnings per share for 2006, short-term interest rates will increase modestly; the credit environment will remain favorable; TSYS' earnings growth will be in the 21% - 23% range; and the incremental (as compared to 2005) share-based compensation expense will be approximately 5 cents per diluted share, or 3.2% of reported 2005 diluted earnings per share. In addition, certain statements in future filings by Synovus with the Securities and Exchange Commission, in press releases, and in oral and written statements made by or with the approval of Synovus which are not statements of historical fact constitute forward-looking statements within the meaning of the Act. Examples of forward-looking statements include, but are not limited to: (i) projections of revenues, income or loss, earnings or loss per share, the payment or non-payment of dividends, capital structure, efficiency ratios and other financial terms; (ii) statements of plans and objectives of Synovus or its management or Board of Directors, including those relating to products or services; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as "believes," "anticipates," "expects," "intends," "targeted," "estimates," "projects," "plans," "may," "could," "should," "would," and similar expressions are intended to forward-looking statements but are not the exclusive means of identifying such statements.

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These statements are based on the current beliefs and expectations of Synovus management and are subject to significant risks and uncertainties. Actual results may differ materially from those contemplated by such forward-looking statements. A number of factors could cause actual results to differ materially from those contemplated by the forward-looking statements in this document. Many of these factors are beyond Synovus ability to control or predict. These factors include, but are not limited to: (i) competitive pressures arising from aggressive competition from other financial service providers; (ii) factors that affect the delinquency rate of Synovus loans and the rate at which Synovus loans are charged off; (iii) changes in the cost and availability of funding due to changes in the deposit market and credit market, or the way in which Synovus is perceived in such markets, including a reduction in our debt ratings; (iv) TSYS inability to achieve its earnings goals for 2006; (v) the strength of the U.S. economy in general and the strength of the local economies in which operations are conducted may be different than expected; (vi) the effects of and changes in trade, monetary and fiscal policies, and laws, including interest rate policies of the Federal Reserve Board; (vii) inflation, interest rate, market and monetary fluctuations; (viii) the timely development of and acceptance of new products and services and perceived overall value of these products and services by users; (ix) changes in consumer spending, borrowing, and saving habits; (x) technological changes are more difficult or expensive than anticipated; (xi) acquisitions are more difficult to integrate than anticipated; (xii) the ability to increase market share and control expenses; (xiii) the effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities, and insurance) with which Synovus and its subsidiaries must comply; (xiv) the impact of the application of and/or the effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, the Financial Accounting Standards Board, or other authoritative bodies; (xv) changes in Synovus organization, compensation, and benefit plans; (xvi) the costs and effects of litigation, investigations or similar matters, or adverse facts and developments related thereto; (xvii) a deterioration in credit quality or a reduced demand for credit; (xviii) Synovus inability to successfully manage any impact from slowing economic conditions or consumer spending; (xix) TSYS does not maintain the card-processing functions of Chase and Capital One for at least two and five years, respectively, as expected; (xx) the merger of TSYS clients with entities that are not TSYS clients or the sale of portfolios by TSYS clients to entities that are not TSYS clients; (xxi) successfully managing the potential both for patent protection and patent liability in the context of rapidly developing legal framework for expansive software patent protection; (xxii) the impact on Synovus business, as well as on the risks set forth above, of various domestic or international military or terrorist activities or conflicts; and (xxiii) the success of Synovus at managing the risks involved in the foregoing.

These forward-looking statements speak only as of the date on which the statements are made, and Synovus undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made to reflect the occurrence of unanticipated events.

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**ITEM 3 QUANTITATIVE AND  
QUALITATIVE DISCLOSURES ABOUT  
MARKET RISK**

During the first three months of 2006, Synovus continued to maintain an asset sensitive interest rate risk position. This position has been maintained in anticipation of further moderate increases in short term interest rates. This asset sensitivity has decreased modestly from December 31, 2005. The decrease is due to several factors including a moderate increase in the rate sensitivity of our funding base, growth in our fixed rate investment portfolio, and the addition of receive fixed interest rate swaps. Synovus anticipates that it will continue to gradually reduce asset sensitivity as we approach a more stable rate environment.

Synovus measures its sensitivity to changes in market interest rates through the use of a simulation model. Synovus uses this simulation model to determine a baseline net interest income forecast and the sensitivity of this forecast to changes in interest rates. These simulations include all of Synovus' earning assets, liabilities, and derivative instruments. Forecasted balance sheet changes, primarily reflecting loan and deposit growth forecasts prepared by each banking affiliate, are included in the periods modeled.

Synovus models its baseline net interest income forecast assuming an unchanged or flat interest rate environment. Synovus has modeled the impact of a gradual increase and decrease in short-term rates of 100 basis points to determine the sensitivity of net interest income for the next twelve months. In the gradual 100 basis point decrease scenario, net interest income is expected to decrease by approximately 1.9%, as compared to an unchanged interest rate environment. In the gradual 100 basis point increase scenario, net interest income is expected to increase by approximately 1.3%, as compared to an unchanged interest rate environment. While these estimates are reflective of the general interest rate sensitivity of Synovus, local market conditions and their impact on loan and deposit pricing would be expected to have a significant impact on the realized level of net interest income. Actual realized balance sheet growth and mix would also impact the realized level of net interest income.

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**ITEM 4 CONTROLS AND PROCEDURES**

We have evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this quarterly report as required by Rule 13a-15 of the Securities Exchange Act of 1934, as amended. This evaluation was carried out under the supervision and with the participation of our management, including our chief executive officer and chief financial officer. Based on this evaluation, these officers have concluded that our disclosure controls and procedures are effective in timely alerting them to material information relating to Synovus (including its consolidated subsidiaries) required to be included in our periodic SEC filings. No change in Synovus' internal control over financial reporting occurred during the period covered by this report that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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**Table of Contents****PART II OTHER INFORMATION****ITEM 1A RISK FACTORS**

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2005, which could materially affect our financial position, results of operations or cash flows. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our financial position, results of operations or cash flows.

**ITEM 2 UNREGISTERED SALES OF EQUITY  
SECURITIES AND USE OF PROCEEDS**

Synovus acquired GLOBALT, Inc. (GLOBALT) on May 31, 2002. The purchase agreement contained an earn-out provision pursuant to which we may issue additional shares of Synovus common stock contingent upon GLOBALT's financial performance. On February 15, 2006, Synovus issued 21,132 shares of Synovus common stock to the former shareholders of GLOBALT as a result of GLOBALT attaining its financial performance goals. The shares of stock issued to the former shareholders of GLOBALT were issued pursuant to the exemption from registration set forth in Section 4(2) of the Securities Act of 1933.

The following table sets forth information regarding Synovus' purchases of its common stock on a monthly basis during the three months ended March 31, 2006:

Period	Total Number of Shares Purchased	Average Price Paid  per Share	Total Number of Shares Purchased  as Part of Announced Plans or Programs	Maximum Number of Shares That May Yet Be Purchased Under the Plans or Programs
January 2006	5,806(1)	\$ 27.03		
February 2006	1,401(1)	27.83		
March 2006	355(1)	27.35		
Total	7,562(1)	\$ 27.19		

(1) Consists of delivery of previously owned shares to Synovus in payment of the exercise price of stock options.

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**ITEM 6 EXHIBITS**

<u>(a) Exhibits</u>	<u>Description</u>
3.1	Articles of Incorporation of Synovus, as amended
3.2	Bylaws of Synovus, as amended
31.1	Certification of Chief Executive Officer
31.2	Certification of Chief Financial Officer
32	Certification of Periodic Report

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SYNOVUS FINANCIAL CORP.

Date: May 10, 2006

BY: /s/ Thomas J. Prescott

Thomas J. Prescott  
Executive Vice President and  
Chief Financial Officer

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**INDEX TO EXHIBITS**

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