BANK OF SOUTH CAROLINA CORP
Form 10QSB
November 14, 2005

# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 <br> FORM 10-QSB 

(Mark One)
b Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended September 30, 2005
o Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Commission file number: 0-27702
Bank of South Carolina Corporation
(Exact name of small business issuer as specified in its charter)

South Carolina
(State or other jurisdiction of incorporation or organization)
(IRS Employer Identification Number)
$\underline{256}$ Meeting Street, Charleston, SC 29401
(Address of principal executive offices)
(843) 724-1500
(Issuer s Telephone Number)
Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes p No o
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No o
As of November 10, 2005, there were 3,085,929 Common Shares outstanding.
Transitional Small Business Disclosure Format (Check one):
Yes o No b

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for quarter ended
September 30, 2005
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## PART I ITEM 1 FINANCIAL STATEMENTS <br> BANK OF SOUTH CAROLINA CORPORATION AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS <br> (Unaudited)

|  | $\begin{gathered} \text { September 30, } \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2004 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |
| Cash and due from banks | \$ | 11,923,794 | \$ | 8,372,637 |
| Interest bearing deposits in other banks |  | 7,848 |  | 7,783 |
| Federal funds sold |  | 45,700,016 |  | 15,476,959 |
| Investment securities available for sale |  | 38,326,445 |  | 45,638,694 |
| Loans |  | 153,875,592 |  | 129,107,437 |
| Allowance for loan losses |  | $(1,021,779)$ |  | $(1,043,901)$ |
| Net loans |  | 152,853,813 |  | 128,063,536 |
| Premises and equipment, net |  | 2,776,282 |  | 2,856,936 |
| Accrued interest receivable |  | 697,603 |  | 504,044 |
| Other assets |  | 531,401 |  | 314,697 |
| Total assets | \$ | 252,817,202 | \$ | 201,235,286 |
| Liabilities and Shareholders Equity: |  |  |  |  |
| Deposits: |  |  |  |  |
| Non-interest bearing demand | \$ | 66,158,272 | \$ | 54,650,961 |
| Interest bearing demand |  | 50,369,020 |  | 35,966,105 |
| Money market accounts |  | 66,867,601 |  | 41,847,570 |
| Certificates of deposit \$100,000 and over |  | 22,547,664 |  | 19,454,257 |
| Other time deposits |  | 11,927,170 |  | 11,735,201 |
| Other savings deposits |  | 11,343,626 |  | 15,415,984 |
| Total deposits |  | 229,213,353 |  | 179,070,078 |
| Short-term borrowings |  | 1,571,262 |  | 1,461,929 |
| Accrued interest payable and other liabilities |  | 960,298 |  | 712,563 |
| Total liabilities |  | 231,744,913 |  | 181,244,570 |
| Common Stock No par value; |  |  |  |  |
| 6,000,000 shares authorized; issued 3,245,530 shares at |  |  |  |  |
| September 30, 2005 and December 31, 2004; outstanding 3,085,929 shares at September 30, 2005 and December 31, 2004 |  |  |  |  |
| Additional paid in capital |  | 22,077,402 |  | 20,315,087 |
| Retained earnings |  | 684,219 |  | 1,099,493 |
| Treasury stock 159,601 shares at September 30, 2005 and |  |  |  |  |
| December 31, 2004 |  | $(1,692,964)$ |  | $(1,497,093)$ |
| Accumulated other comprehensive income, net of income taxes |  | 3,632 |  | 73,229 |


| Total shareholders equity | $21,072,289$ |  | 19,990,716 |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Total liabilities and shareholders equity | $\$$ | $252,817,202$ | $\$$ | $201,235,286$ |

See accompanying notes to consolidated financial statements 3

## BANK OF SOUTH CAROLINA CORPORATION AND SUBSIDIARY CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

|  | Three Months Ended September 30, |  |
| :---: | :---: | :---: |
|  | 2005 | 2004 |
| Interest and fee income |  |  |
| Interest and fees on loans | \$2,725,056 | \$ 1,656,412 |
| Interest and dividends on investment securities | 297,579 | 227,029 |
| Other interest income | 286,337 | 83,187 |
| Total interest and fee income | 3,308,972 | 1,966,628 |
| Interest expense |  |  |
| Interest on deposits | 752,297 | 222,269 |
| Interest on short-term borrowings | 5,340 | 1,586 |
| Total interest expense | 757,637 | 223,855 |
| Net interest income | 2,551,335 | 1,742,773 |
| Provision for loan losses | 12,000 | 15,000 |
| Net interest income after provision for loan losses | 2,539,335 | 1,727,773 |
| Other income |  |  |
| Service charges, fees and commissions | 239,020 | 269,796 |
| Mortgage banking income | 222,361 | 109,183 |
| Other non-interest income | 9,327 | 7,758 |
| Total other income | 470,708 | 386,737 |
| Other expense |  |  |
| Salaries and employee benefits | 910,618 | 862,740 |
| Net occupancy expense | 307,366 | 297,972 |
| Other operating expenses | 359,339 | 309,313 |
| Total other expense | 1,577,323 | 1,470,025 |
| Income before income tax expense | 1,432,720 | 644,485 |
| Income tax expense | 541,828 | 220,184 |
| Net income | \$ 890,892 | \$ 424,301 |



## BANK OF SOUTH CAROLINA CORPORATION AND SUBSIDIARY CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

|  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: |
|  | 2005 | 2004 |
| Interest and fee income |  |  |
| Interest and fees on loans | \$ 7,256,740 | \$ 4,838,607 |
| Interest and dividends on investment securities | 855,603 | 620,190 |
| Other interest income | 610,029 | 173,267 |
| Total interest and fee income | 8,722,372 | 5,632,064 |
| Interest expense |  |  |
| Interest on deposits | 1,755,069 | 529,061 |
| Interest on short-term borrowings | 12,899 | 3,705 |
| Total interest expense | 1,767,968 | 532,766 |
| Net interest income | 6,954,404 | 5,099,298 |
| Provision for (recovery of) loan losses | 12,000 | $(133,000)$ |
| Net interest income after provision for (recovery of) loan losses | 6,942,404 | 5,232,298 |
| Other income |  |  |
| Service charges, fees and commissions | 709,880 | 838,055 |
| Mortgage banking income | 658,251 | 462,389 |
| Other non-interest income | 23,982 | 22,893 |
| Total other income | 1,392,113 | 1,323,337 |
| Other expense |  |  |
| Salaries and employee benefits | 2,818,821 | 2,594,703 |
| Net occupancy expense | 904,310 | 898,526 |
| Other operating expenses | 1,102,772 | 1,038,719 |
| Total other expense | 4,825,903 | 4,531,948 |
| Income before income tax expense | 3,508,614 | 2,023,687 |
| Income tax expense | 1,276,279 | 702,993 |
| Net income | \$ 2,232,335 | \$ 1,320,694 |


| Basic earnings per share (1) | \$ | . 72 | \$ | . 43 |
| :---: | :---: | :---: | :---: | :---: |
| Diluted earnings per share (1) | \$ | . 71 | \$ | . 43 |
| Weighted average shares outstanding |  |  |  |  |
| Basic |  | 3,085,929 |  | 3,085,929 |
| Diluted |  | 3,124,734 |  | 3,097,727 |
| (1) On April 12, 2005, the Corporation declared a $10 \%$ stock distribution for shareholders of record as of April 29, 2005. All shares and per share data have been retroactively restated to reflect the stock distribution. |  |  |  |  |

## BANK OF SOUTH CAROLINA CORPORATION AND SUBSIDIARY CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY AND COMPREHENSIVE INCOME (UNAUDITED)

FOR NINE MONTHS SEPTEMBER, 2005 AND 2004


Comprehensive income:

| Net income | $1,320,694$ | $1,320,694$ |
| :--- | :--- | :--- |

Net unrealized loss on securities (net of tax benefit of $\$ 130,441$ ) $(222,103)$ $(222,103)$

Comprehensive income
$1,098,591$

Cash dividends (\$0.33 per common share)
$(925,851)$
$(925,851)$

September 30, 2004 \$ \$ 20,315,087 \$ $883,182 \quad \$(1,497,093) \quad \$ \quad 119,403 \quad \$ 19,820,579$

December 31, 2004 \$ \$ 20,315,087 \$ 1,099,493 \$ (1,497,093) \$ 73,229 \$ 19,990,716
Comprehensive income:

Net income
2,232,335
2,232,335

Net unrealized loss on securities (net of tax benefit of $\$ 40,871$ )

$$
(69,597)
$$

Total comprehensive income

Issuance of $10 \%$ stock distribution

Cash dividends (\$0.36 per common share)

September 30, 2005 \$ \$ 22,077,402 \$ 684,219 \$ (1,692,964) \$ $\quad 3,632 \quad \$ 21,072,289$
See accompanying notes to consolidated financial statements.
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## BANK OF SOUTH CAROLINA CORPORATION AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

|  | Nine Months Ended September30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ | 2,232,335 | \$ | 1,320,694 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation |  | 213,876 |  | 217,670 |
| Net accretion of unearned discounts on investments |  | $(694,430)$ |  | $(213,664)$ |
| Provision for (recovery of) loan losses |  | 12,000 |  | $(133,000)$ |
| Increase in accrued interest receivable and other assets |  | $(369,392)$ |  | $(60,623)$ |
| Increase in accrued interest payable and other liabilities |  | 186,041 |  | 133,360 |
| Gain on sale of fixed asset |  | 2,000 |  |  |
| Net cash provided by operating activities |  | 1,582,430 |  | 1,264,437 |
| Cash flows from investing activities: |  |  |  |  |
| Purchase of investment securities available for sale |  | $(50,388,789)$ |  | (59,630,100) |
| Maturities and sales of investment securities available for sale |  | 58,285,000 |  | 36,255,000 |
| Net (increase) decrease in loans |  | $(24,802,277)$ |  | 2,141,164 |
| Purchase of premises and equipment |  | $(135,222)$ |  | $(137,835)$ |
| Net cash used in investing activities |  | $(17,041,288)$ |  | (21,371,771) |
| Cash flows from financing activities: |  |  |  |  |
| Net increase in deposit accounts |  | 50,143,275 |  | 11,163,713 |
| Net increase (decrease) in short-term borrowings |  | 109,333 |  | $(111,199)$ |
| Dividends paid |  | $(1,015,602)$ |  | $(925,851)$ |
| Fractional shares paid |  | $(3,869)$ |  |  |
| Net cash provided by financing activities |  | 49,233,137 |  | 10,126,663 |
| Net increase (decrease) in cash and cash equivalents |  | 33,774,279 |  | $(9,980,671)$ |
| Cash and cash equivalents, beginning of period |  | 23,857,379 |  | 33,147,081 |
| Cash and cash equivalents, end of period |  | 57,631,658 |  | 23,166,410 |

Supplemental disclosure of cash flow data:
Cash paid during the period for:

| Interest | $\$$ | $1,513,250$ | $\$$ | 530,872 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Income taxes | $\$$ | $1,213,289$ | $\$$ | 552,361 |
| Supplemental disclosure for non-cash investing and financing activity: |  |  |  |  |
| Change in dividends payable |  |  |  |  |

See accompanying notes to consolidated financial statements.

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## BANK OF SOUTH CAROLINA CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

September 30, 2005

## NOTE 1: Basis of Presentation

Bank of South Carolina Corporation (the Company) was organized as a South Carolina corporation on April 17, 1995, as a one-bank holding company. The Company, through its bank subsidiary, The Bank of South Carolina (the Bank), provides a full range of banking services including the taking of demand and time deposits and the making of commercial, consumer and mortgage loans. The Bank currently has four locations, two in Charleston, South Carolina, one in Summerville, South Carolina and one in Mt. Pleasant, South Carolina. The consolidated financial statements in this report are unaudited. All adjustments consisting of normal recurring accruals which are, in the opinion of management, necessary for fair presentation of the interim consolidated financial statements have been included and fairly and accurately present the financial position, results of operations and cash flows of the Company. The results of operations for the three and nine months ended September 30, 2005, are not necessarily indicative of the results which may be expected for the entire year.
The preparation of the consolidated financial statements are in conformity with accounting principles generally accepted in the United States of America (GAAP) which requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements. In addition, they affect the reported amounts of income and expense during the reporting period. Actual results could differ from these estimates and assumptions.

## NOTE 2: Investment Securities

Investment securities classified as Available for Sale are carried at fair value with unrealized gains and losses excluded from earnings and reported as a separate component of shareholders equity (net of estimated tax effects). Realized gains or losses on the sale of investments are based on the specific identification method.

## NOTE 3: Stock-Based Compensation

The Company has a stock based employee compensation plan as of September 30, 2005 which is more fully described in Note 1 to the Consolidated Financial Statements in the Company s Annual Report on 10KSB for the year ended December 31, 2004. The Company accounts for the plan using the intrinsic value method prescribed in Accounting Principles Board Opinion ( APB ) No. 25, Accounting for Stock Issued to Employees, and related interpretations. Accordingly, the Company has not recognized any compensation cost for its fixed stock option plan as all options granted under the plan have an exercise price equal to or greater than the market price of the underlying common stock on the date of grant. Had compensation cost for the Company s stock based compensation plan been determined consistent with SFAS No. 123, Accounting for Stock Based Compensation , the Company s net income and earnings per share would have been reduced to the proforma amounts indicated below for the three and nine months ended September 30, 2005 and 2004:


## NOTE 4: Shareholders Equity

A regular quarterly cash dividend of $\$ .12$ per share was declared on September 15, 2005 for shareholders of record at September 30, 2005, payable October 31, 2005. A $10 \%$ stock distribution was declared on April 12, 2005, for shareholders of record at April 29, 2005, distributed May 16, 2005. All shares and per share data have been retroactively restated to reflect the stock distribution. Income per common share for the quarter and nine months ended September 30, 2005 and for the quarter and nine months ended September 30, 2004 was calculated as follows:

FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2005

|  | INCOME (NUMERATOR) | SHARES <br> (DENOMINATOR) | $\begin{gathered} \text { PER } \\ \text { SHARE } \\ \text { AMOUNT } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income | \$ 890,892 |  |  |  |
| Basic income available to common shareholders | \$ 890,892 | 3,085,929 | \$ | . 29 |
| Effect of dilutive options | 56,689 |  |  |  |
| Diluted income available to common shareholders | \$ 890,892 | 3,142,618 | \$ | . 28 |
|  | FOR THE NINE MONTHS ENDED SEPTEMBER$\text { 30, } 2005$ |  |  |  |
|  | INCOME (NUMERATOR) | SHARES <br> (DENOMINATOR) | $\begin{gathered} \text { PER } \\ \text { SHARE } \\ \text { AMOUNT } \end{gathered}$ |  |
| Net income | \$ 2,232,335 |  |  |  |
| Basic income available to common shareholders | \$ 2,232,335 | 3,085,929 | \$ | . 72 |
| Effect of dilutive options |  | 38,805 |  |  |
| Diluted income available to common shareholders | \$ 2,232,335 | 3,124,734 | \$ | . 71 |


|  | FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | INCOME (NUMERATOR) | SHARES <br> (DENOMINATOR) | $\begin{gathered} \text { PER } \\ \text { SHARE } \\ \text { AMOUNT } \end{gathered}$ |  |
| Net income | \$ 424,301 |  |  |  |
| Basic income available to common shareholders | \$ 424,301 | 3,085,929 | \$ | . 14 |
| Effect of dilutive options | 4,345 |  |  |  |
| Diluted income available to common shareholders | \$ 424,301 | 3,090,274 | \$ | . 14 |
|  | FOR THE NINE MONTHS ENDED SEPTEMBER30, 2004 |  |  |  |
|  | INCOME (NUMERATOR) | SHARES (DENOMINATOR) | $\begin{gathered} \text { PER } \\ \text { SHARE } \\ \text { AMOUNT } \end{gathered}$ |  |
| Net income | \$ 1,320,694 |  |  |  |
| Basic income available to common shareholders | \$ 1,320,694 | 3,085,929 | \$ | . 43 |
| Effect of dilutive options |  | 11,798 |  |  |
| Diluted income available to common shareholders | \$ 1,320,694 | 3,097,727 | \$ | . 43 |

## NOTE 5: Comprehensive Income

Comprehensive income is the change in the Company s equity during the period from transactions and other events and circumstances from non-owner sources. Total comprehensive income is comprised of net income and net unrealized gains or losses on certain investments in debt securities for the three and nine months ended September 30, 2005 and 2004 and accumulated other comprehensive income as of September 30, 2005 and 2004 is comprised solely of unrealized gains and losses on certain investments in debt securities.
Total comprehensive income was $\$ 879,600$ and $\$ 385,766$, respectively, for the three months ended September 30, 2005 and 2004, and $\$ 2,162,738$ and $\$ 1,098,591$, respectively, for the nine months ended September 30, 2005 and 2004.

## NOTE 6: FAS 91 Adoption

During the second quarter of 2005, the Company adopted FASB Statement No. 91 Accounting for Nonrefundable Fees and Costs Associated with Originating or Acquiring Loans and Initial Direct Costs of Leases (an amendment of FASB Statements No. 13, 60 and 65 and a rescission of FASB Statement No. 17). Statement No. 91 establishes the

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accounting for nonrefundable fees and costs associated with lending, committing to lend, or purchasing a loan or group of loans. This statement also specifies the accounting for fees and initial direct costs associated with leasing. The adoption of FAS No. 91 by the Company in the second quarter resulted in a decrease to interest income and fees on loans and total loans of $\$ 76,000$. The $\$ 76,000$ will be amortized over the lives of the respective loans.

## NOTE 7: Correction of an Error

During the second quarter of 2005, the Company determined that the liability clearing account (discount points due investors) was not being properly recorded into mortgage banking income. The account was overstated by $\$ 142,971$. The $\$ 142,971$ is reflected in mortgage banking income for the nine months ended September 30, 2005. Management determined that the error was not material to the financial statements.

## ITEM 2

## MANAGEMENT S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

Bank of South Carolina Corporation (the Company) is a financial institution holding company headquartered in Charleston, South Carolina, with branch operations in Summerville, South Carolina, Mt. Pleasant, South Carolina and the West Ashley community of Charleston, South Carolina. It offers a broad range of financial services through its wholly-owned subsidiary, The Bank of South Carolina (the Bank). The Bank is a state-chartered commercial bank which operates principally in the counties of Charleston, Dorchester and Berkeley in South Carolina.
The Company s significant accounting policies are discussed in Note 1 to the Consolidated Financial Statements for the year ended December 31, 2004. Of the significant accounting policies, the Company considers its policies regarding the allowance for loan losses to be its most subjective accounting policy due to the significant degree of management judgment. For additional discussion concerning the Company s allowance for loan losses and related matters, see Provision for Loan Losses.

## Balance Sheet

The Company focuses its lending activities on small and middle market businesses, professionals and individuals in its geographic markets. At September 30, 2005 outstanding loans totaled $\$ 153,875,592$, which equaled $67.13 \%$ of total deposits and $60.86 \%$ of total assets. The major components of the loan portfolio were commercial loans and commercial real estate totaling $32.05 \%$ and $43.91 \%$, respectively of total loans. Substantially all loans were to borrowers located in the Company s market areas in the counties of Charleston, Dorchester and Berkley in South Carolina. The breakdown of total loans by type and the respective percentage of total loans are as follows:

## TYPES OF LOANS

Commercial loans
Commercial real estate
Residential mortgage
Mortgage loans held for sale
Consumer loans
Personal bank lines
Other
Deferred loan fees (net)
Total
Allowance for loan losses
Loans, net

| September 30, |  | $\begin{gathered} \text { December 31, } \\ 2004 \end{gathered}$ |
| :---: | :---: | :---: |
| 2005 | 2004 |  |
| \$ 49,312,002 | \$ 44,101,808 | \$ 43,967,729 |
| \$ 67,563,161 | \$ 51,688,110 | \$ 56,513,602 |
| \$ 13,812,869 | \$ 8,755,631 | \$ 11,954,771 |
| \$ 5,014,384 | \$ 3,292,946 | \$ 1,703,191 |
| \$ 4,297,205 | \$ 6,092,809 | \$ 5,665,099 |
| \$ 13,680,515 | \$ 8,879,209 | \$ 8,938,035 |
| \$ 301,778 | \$ 261,408 | \$ 365,010 |
| \$ (106,322) |  |  |
| \$ 153,875,592 | \$ 123,071,921 | \$ 129,107,437 |
| \$ (1,021,779) | \$ (1,013,829) | \$ (1,043,901) |
| \$ 152,853,813 | \$ 122,058,092 | \$ 128,063,536 |


|  |  |  |  |
| :--- | :---: | ---: | ---: |
| Percentage of Loans | September 30, |  | 31, |
|  | 2005 | 2004 | 2004 |
| Commercial loans | $32.05 \%$ | $35.83 \%$ | $34.06 \%$ |
| Commercial real estate | $43.91 \%$ | $4.00 \%$ | $43.77 \%$ |
| Residential mortgage | $8.98 \%$ | $7.11 \%$ | $9.26 \%$ |
| Mortgage loans held for sale | $3.26 \%$ | $2.68 \%$ | $1.32 \%$ |
| Consumer loans | $2.79 \%$ | $4.95 \%$ | $4.39 \%$ |
| Personal bank lines | $8.89 \%$ | $7.22 \%$ | $6.92 \%$ |
| Other | $.19 \%$ | $.21 \%$ | $.28 \%$ |
| Deferred loan fees (net) | $(.07 \%)$ |  |  |

Total
100.00\%
100.00\%
100.00\%

Total loans increased $\$ 30,803,671$ or $25.03 \%$ to $\$ 153,875,592$ at September 30, 2005 from $\$ 123,071,921$ at September 30, 2004 and $\$ 24,768,155$ or $19.18 \%$ from $\$ 129,107,437$ at December 31, 2004. This increase is primarily due to an increase in commercial real estate loans, an improved local economy and the funding of outstanding loan commitments.
Average loans increased $\$ 21,682,652$ or $17.61 \%$ to $\$ 144,807,407$ at September 30, 2005 from $\$ 123,124,755$ at September 30, 2004 and $\$ 20,883,646$ or $16.85 \%$ from $\$ 123,923,761$ at December 31, 2004.
Deposits remain the Company s primary source of funds for loans and investments. Average deposits provided funding for $67.31 \%$ of average earning assets for the nine months ended September 30, 2005, and $65.21 \%$ for the nine months ended September 30, 2004, respectively. The Bank faces significant competition from other banking companies in gathering deposits. The percentage of funding provided by deposits has remained stable, and accordingly, the Company has not had to rely on other sources, such as short term borrowings, to fund a portion of loan demand. The breakdown of total deposits by type and the respective percentage of total deposits is as follows:

## TYPES OF DEPOSITS

|  | September 30, |  | December 31, |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 0 5}$ |  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 4}$ |
| Non-interest bearing demand | $\$ 66,158,272$ | $\$ 57,503,669$ | $\$ 54,650,961$ |  |
| Interest bearing demand | $\$ 50,369,020$ | $\$ 33,983,632$ | $\$ 35,966,105$ |  |
| Money market accounts | $\$ 66,867,601$ | $\$ 37,874,231$ | $\$ 41,847,570$ |  |
| Certificates of deposit $\$ 100,000$ and over | $\$ 22,547,664$ | $\$ 19,906,539$ | $\$ 19,454,257$ |  |
| Other time deposits | $\$ 11,927,170$ | $\$ 11,551,429$ | $\$ 11,735,201$ |  |
| Other savings deposits | $\$ 11,343,626$ | $\$ 16,486,725$ | $\$ 15,415,984$ |  |
|  |  |  |  |  |
| Total Deposits | $\$ 229,213,353$ | $\$ 177,306,225$ | $\$ 179,070,078$ |  |


| Percentage of Deposits | September 30, |  | $\begin{aligned} & \text { December } \\ & \text { 31, } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2004 |
| Non-interest bearing demand | 28.86\% | 32.43\% | 30.52\% |
| Interest bearing demand | 21.98\% | 19.17\% | 20.09\% |
| Money Market accounts | 29.17\% | 21.36\% | 23.37\% |
| Certificates of deposit \$100,000 and over | 9.84\% | 11.23\% | 10.86\% |
| Other time deposit | 5.20\% | 6.51\% | 6.55\% |
| Other savings deposits | 4.95\% | 9.30\% | 8.61\% |
| Total Deposits | 100.00\% | 100.00\% | 100.00\% |
| Total deposits increased \$51,907,128 or $29.28 \%$ to \$229,213,353 at September 30, 2005 from \$177,306,225 at |  |  |  |
| September 30, 2004 and $\$ 50,143,275$ or $28.00 \%$ from $\$ 179,070,078$ at December 31, 2004. This increase is due to the success of the Company s business development program as well as an increase in higher temporary balances maintained by existing customers. During the nine months ended September 30, 2005, the Company had an increase of $40.05 \%$ in interest bearing demand deposits, an increase of $59.79 \%$ in money market accounts and an increase of $21.06 \%$ in non-interest bearing demand accounts. This increase is the result of new accounts and larger balances in existing accounts as well as the shifting of money by existing customers, into money market accounts. Short-term borrowings are summarized as follows: <br> SHORT-TERM BORROWINGS |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |


|  |  | 30, 2005 | $\begin{gathered} \text { December 31, } \\ 2004 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Federal funds purchased | \$ |  | \$ |  |
| Securities sold under agreements to repurchase | \$ |  | \$ |  |
| U.S. Treasury tax and loan deposit notes |  | 1,571,262 |  | 1,461,929 |
| Total | \$ | 1,571,262 |  | 1,461,929 |

Short term borrowings averaged approximately $\$ 621,505$ for the nine months ended September 30, 2005, as compared to $\$ 584,736$ at December 31, 2004. Short term borrowings consist of demand notes to the U.S. Treasury, securities sold under the agreement to repurchase and federal funds purchased. Securities sold under agreements to repurchase with customers mature on demand. There were no securities sold under the agreement to repurchase during the quarter ended September 30, 2005 or at December 31, 2004. The average balance of federal funds purchased during the nine months end September 30, 2005 was $\$ 44,139$ with no federal funds purchased at December 31, 2004.

## Comparison of Three Months Ended September 30, 2005 to Three Months Ended September 30, 2004

The Company s results of operations depends primarily on the level of its net interest income, its non-interest income and its operating expenses. Net interest income depends upon the volumes, rates and mix associated with interest earning assets and interest bearing liabilities which result in the net interest spread. Net income increased \$466,591 or $109.97 \%$ to $\$ 890,892$, or basic and diluted earnings per share of $\$ .29$ and $\$ .28$ for the three months ended September 30, 2005, from $\$ 424,301$, or basic and diluted earnings per share of $\$ .14$ for the three months ended September 30, 2004.

## Net Interest Income

Net interest income increased $\$ 808,562$ or $46.40 \%$ to $\$ 2,551,335$ for the three months ended September 30, 2005, from $\$ 1,742,773$ for the three months ended September 30, 2004. Total interest and fee income increased $\$ 1,342,344$ or $68.26 \%$ for the three months ended September 30, 2005, to $\$ 3,308,972$ from $\$ 1,966,628$ for the three months ended September 30, 2004. Other interest income increased $\$ 203,150$ or $244.21 \%$ to $\$ 286,337$ for the three months ended September 30, 2005 from
$\$ 83,187$ for the three months ended September 30, 2004. This increase is due to an increase on interest earned on federal funds sold and larger balances of federal funds sold. Interest and fees on loans increased $\$ 1,068,644$ or $64.52 \%$ for the three months ended September 30, 2005, to $\$ 2,725,056$ from $\$ 1,656,412$ for the three months ended September 30, 2004. This increase is primarily due to an increase on interest earned as a result of an increase in rates and volume on loans.
Average interest earning assets increased from $\$ 184.8$ million for the three months ended September 30, 2004, to $\$ 224.4$ million for the three months ended September 30, 2005. The yield on interest earning assets increased 167 basis points between periods to $5.90 \%$ for the three months ended September 30, 2005, compared to $4.23 \%$ for the same period in 2004. This increase is primarily due to the increase in the yield on average loans of 159 basis points to $7.12 \%$ for the three months ended September 30, 2005, compared to $5.53 \%$ for the three months ended September 30, 2004. Total average commercial loans increased $\$ 21,837,052$ from $\$ 93,330,620$ for the three months ended September 30, 2004, to $\$ 115,167,672$. Total average installment loans increased $\$ 3,646,000$ from $\$ 14,118,931$ for the three months ended September 30, 2004, to $\$ 17,764,931$. There was also an increase of $\$ 4,293,673$ in average personal reserve checking and personal banklines from $\$ 8,439,618$ for the three months ended September 30, 2004, to $\$ 12,733,291$ for the three months ended September 30, 2005.
Total interest expense increased $\$ 533,782$ or $238.45 \%$ to $\$ 757,637$ for the three months ended September 30, 2005, from $\$ 223,855$ for the three months ended September 30, 2004. The increase in interest expense is primarily due to an increase in average deposits and the average cost of deposits. Interest on deposits for the three months ended September 30, 2005, was $\$ 752,297$ compared to $\$ 222,269$ for the three months ended September 30, 2004, an increase of $\$ 530,028$ or $238.46 \%$. Total interest bearing deposits averaged approximately $\$ 153.6$ million for the three months ended September 30, 2005, as compared to $\$ 120.4$ million for the three months ended September 30, 2004. The average cost of interest bearing deposits was $1.94 \%$ and $.73 \%$ for the three months ended September 30, 2005 and 2004, respectively, an increase of 121 basis points.

## Provision for Loan Losses

The provision for loan losses is based on management s and the Loan Committee s review and evaluation of the loan portfolio and general economic conditions on a monthly basis and by the Board of Directors on a quarterly basis. Management s review and evaluation of the allowance for loan losses is based on an analysis of historical trends, significant problem loans, current market value of real estate or collateral and certain economic and other factors affecting loans and real estate or collateral securing these loans. Loans are charged off when, in the opinion of management, they are deemed to be uncollectible. Recognized losses are charged against the allowance and subsequent recoveries are added to the allowance.
The allowance for loan losses is subject to periodic evaluation by various regulatory authorities and may be subject to adjustment based upon information that is available to them at the time of their examination.
All loan relationships are reviewed and classified in accordance with the Company s loan policy. The Company s classifications are generally based on regulatory definitions of classified assets for other loans especially mentioned, substandard loans, doubtful loans and loss loans. The Company annually reviews its overall Loan Policy. The allowance for loan losses consists of an estimated reserve for classified loans and an estimated reserve for unclassified loans. Classified loans are assigned a loss estimate in the allowance for loan loss model based on their risk grade. The loss estimate is based on regulatory guidelines which the Company believes is an appropriate measure of the estimated loss on its classified loans. The loss estimates for classified loans is $5 \%$ for other loans especially mentioned and $15 \%$ for substandard loans. The loss estimates for doubtful and loss loans is $50 \%$ and $100 \%$, respectively. Unclassified loans are assigned a loss ratio in the allowance for loan loss model based on the Company s average
historical loss experience for the previous five years, adjusted quarterly. The Company believes the five year historical loss ratio is a reasonable estimate of the existing losses in the unclassified loan portfolio. In addition, the reserve includes unclassified past due loans greater than 30 days at $2.5 \%$. During the quarter ending September 30, 2004, the Company reviewed its allowance for loan loss model and made changes to better reflect the risk in the portfolio. The changes included adding a loss estimate of $1.5 \%$ for the loans on the watch list and a loss estimate of $1.0 \%$ for certain real estate loans. Before September 30, 2004, both the watch list loans and real estate loans were included in the unclassified category. In addition, the loss ratio on unclassified loans was adjusted to a five year historical loss ratio from a three year historical loss ratio to better reflect the Company s credit cycle and to conform with regulatory guidelines.
Based on the evaluation described above, the Company recorded $\$ 12,000$ provision for loan losses for the quarter ended September 30, 2005, compared to a $\$ 15,000$ for the quarter ended September 30, 2004. The historical loss ratio used at September 30, 2005 was $.216 \%$ compared to $.240 \%$ at September 30, 2004, based on a five-year historical average. The Company believes that the five-year historical average represent the loss cycle of their portfolio based on their review of the timing of large losses. Classified assets were $\$ 2.1$ million at September 30, 2005 compared to $\$ 2.2$ million at December 31, 2004 and $\$ 2.5$ million at September 30, 2004.
During the quarter ended September 30, 2005, there were charge-offs of $\$ 40,000$ and recoveries of $\$ 4,533$ recorded to the allowance for loan losses, resulting in an allowance for loan losses of $\$ 1,021,779$ or $.66 \%$ of total loans at September 30, 2005, compared to $\$ 1,043,901$ or $.81 \%$ of total loans at December 31, 2004 and $\$ 1,013,829$ or $.82 \%$ or total loans at September 30, 2004.
The Bank had impaired loans totaling $\$ 83,737$ as of September 30, 2005, compared to $\$ 225,023$ as of September 30, 2004. The impaired loans include non-accrual loans with balances at September 30, 2005 and 2004 of $\$ 83,737$ and $\$ 225,023$ respectively. The Bank had one restructured loan included in the non-accrual loans, totaling $\$ 4,401$ at September 30, 2005. There were no restructured loans at September 30, 2004. Management does not know of any loans, which will not meet their contractual obligations that are not otherwise discussed herein.
The accrual of interest is generally discontinued on loans, which become 90 days past due as to principal or interest. The accrual of interest on some loans, however, may continue even though they are 90 days past due if the loans are well secured or in the process of collection and management deems it appropriate. If non-accrual loans decrease their past due status to less than 30 days for a period of six months, they are reviewed individually by management to determine if they should be returned to accrual status. There were no loans over 90 days past due still accruing interest as of September 30, 2005 and 2004.
At September 30, 2005 the balance of past due loans greater than 30 days past due was $\$ 240,525$ compared to $\$ 1,767,020$ at September 30, 2004.
Net charge offs were $\$ 35,467$ for the three months ended September 30, 2005, as compared to net recoveries of $\$ 61,336$ for the three months ended September 30, 2004. Uncertainty in the economic outlook still exists, making charge-off levels in future periods less predictable; however, loss exposure in the portfolio is identified, reserved and closely monitored to ensure that changes are promptly addressed in the analysis of reserve adequacy.
The Company had $\$ 51,053$ unallocated reserves at September 30, 2005 related to other inherent risk in the portfolio compared to no unallocated reserves at September 30, 2004. Management believes the allowance for loan losses at September 30, 2005, is adequate to cover probable losses in the loan portfolio; however, assessing the adequacy of the allowance is a process that requires considerable judgment. Management $s$ judgments are based on numerous assumptions about current events which it believes to be reasonable, but which may or may not be valid. Thus there can be no assurance that
loan losses in future periods will not exceed the current allowance amount or that future increases in the allowance will not be required. No assurance can be given that management $s$ ongoing evaluation of the loan portfolio in light of changing economic conditions and other relevant circumstances will not require significant future additions to the allowance, thus adversely affecting the operating results of the Company.
The local real estate market has had significant price appreciation in the last thirty months and management is monitoring this.

## Other Income

Other income for the three months ended September 30, 2005, increased $\$ 83,971$ or $21.71 \%$ to $\$ 470,708$ from $\$ 386,737$ for the three months ended September 30, 2004. Mortgage banking income increased $\$ 113,178$ or $103.66 \%$ to $\$ 222,361$ for the three months ended September 30, 2005, from $\$ 109,183$ for the three months ended September 30, 2004. The increase is due to an increase in both mortgage origination fees and the gain on the sale of the mortgage loans in the secondary market. The service release premium earned on loans increased $\$ 52,146$ or $43.89 \%$ to $\$ 170,960$ for the three months ended September 30, 2005 from $\$ 118,814$ for the three months ended September 30, 2004. The increase in mortgage banking income was offset by a decrease in service charges, fees and commissions of $\$ 30,776$ or $11.41 \%$ to $\$ 239,020$ for the three months ended September 30, 2005, from $\$ 269,796$ for the three months ended September 30, 2004. The service charges on business accounts decreased $\$ 27,858$ or $43.31 \%$ to $\$ 36,460$ for the three months ended September 30, 2005, from $\$ 64,318$ for the three months ended September 30, 2004. The decrease in the service charges on business accounts was caused by an increase in the earnings credit and an increase in average balances maintained, which offset the service charges.

## Other Expense

Bank overhead increased $\$ 107,298$ or $7.30 \%$ to $\$ 1,577,323$ for the three months ended September 30, 2005, from $\$ 1,470,025$ for the three months ended September 30, 2004. Salaries and employee benefits increased $\$ 47,878$ or $5.55 \%$ to $\$ 910,618$ for the three months ended September 30, 2005, from $\$ 862,740$ for the three months ended September 30, 2004. This increase is primarily due to an increase in salaries and employee benefits as a result of annual merit increases, an increase in health insurance and an increase in the ESOP contribution.

## Income Tax Expense

For the three months ended September 30, 2005, the Company s effective tax rate was $37.81 \%$ compared to $34.16 \%$ during the quarter ended September 30, 2004.

## Comparison of Nine Months Ended September 30, 2005 to Nine Months Ended September 30, 2004

The Company s results of operations depends primarily on the level of its net interest income, its non-interest income and its operating expenses. Net interest income depends upon the volumes, rates and mix associated with interest earning assets and interest bearing liabilities which result in the net interest spread. Net income increased $\$ 911,641$ or $69.03 \%$ to $\$ 2,232,335$, or basic and diluted earnings per share of $\$ .72$ and $\$ .71$ for the nine months ended September 30, 2005, from $\$ 1,320,694$, or basic and diluted earnings per share of $\$ .43$ for the nine months ended September 30, 2004.

## Net Interest Income

Net interest income increased $\$ 1,855,106$ or $36.38 \%$ to $\$ 6,954,404$ for the nine months ended September 30, 2005, from $\$ 5,099,298$ for the nine months ended September 30, 2004. Total interest and fee income increased $\$ 3,090,308$ or $54.87 \%$ for the nine months ended September 30, 2005, to $\$ 8,722,372$ from $\$ 5,632,064$ for the nine months ended September 30, 2004. Other interest income increased $\$ 436,762$ or $252.08 \%$ to $\$ 610,029$ for the nine months ended September 30, 2005 from $\$ 173,267$ for the nine months ended September 30, 2004. This increase is due to an increase on interest earned on federal funds sold and larger balances of federal funds sold. Interest and fees on

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loans increased $\$ 2,418,133$ or $49.98 \%$ for the nine months ended September 30, 2005, to $\$ 7,256,740$ from $\$ 4,838,607$ for the nine months ended September 30, 2004. This increase is primarily due to an increase on interest earned as a result of an increase in rates and volume on loans.
Average interest earning assets increased from $\$ 177.1$ million for the nine months ended September 30, 2004, to $\$ 209.5$ million for the nine months ended September 30, 2005. The yield on interest earning assets increased 132 basis points between periods to $5.57 \%$ for the nine months ended September 30, 2005, compared to $4.25 \%$ for the same period in 2004. This increase is primarily due to the increase in the yield on average loans of 145 basis points to $6.70 \%$ for the nine months ended September 30, 2005, compared to $5.25 \%$ for the nine months ended September 30, 2004. Total average commercial loans increased $\$ 15,077,826$ from $\$ 94,934,340$ for the nine months ended September 30, 2004, to $\$ 110,012,166$. Total average personal reserve checking and personal bank lines increased $\$ 2,698,586$ from $\$ 8,287,077$ for the nine months ended September 30, 2004, to $\$ 10,985,663$. There was also an increase of $\$ 1,688,841$ or $69.38 \%$ in average mortgage loans held for sale from $\$ 2,434,074$ for the nine months ended September 30, 2004, to $\$ 4,122,915$ for the nine months ended September 30, 2005.
Total interest expense increased $\$ 1,235,202$ or $231.85 \%$ to $\$ 1,767,968$ for the nine months ended September 30, 2005, from $\$ 532,766$ for the nine months ended September 30, 2004. The increase in interest expense is primarily due to an increase in average deposits and the average cost of deposits. Interest on deposits for the nine months ended September 30, 2005, was $\$ 1,755,069$ compared to $\$ 529,061$ for the nine months ended September 30, 2004, an increase of $\$ 1,226,008$ or $231.73 \%$. Total interest bearing deposits averaged approximately $\$ 140.9$ million for the nine months ended September 30, 2005, as compared to $\$ 115.5$ million for the nine months ended September 30, 2004. The average cost of interest bearing deposits was $1.66 \%$ and $.61 \%$ for the nine months ended September 30, 2005 and 2004, respectively, an increase of 105 basis points.

## Provision for Loan Losses

The provision for loan losses for the nine months ended September 30, 2005 was $\$ 12,000$ compared to a recovery of loan losses of $\$ 133,000$ for the nine months ended September 30, 2004. During the nine months ended September 30, 2005, charge-offs of $\$ 41,410$ and recoveries of $\$ 7,287$ were recorded to the allowance for loan losses resulting in an allowance for loan losses of $\$ 1,021,779$ or $.66 \%$ of total loans at September 30, 2005, compared to $\$ 1,043,901$ or $.81 \%$ of total loans at December 31, 2004. See additional discussion under Comparison of Three Months Ended September 30, 2005 to Three Months Ended September 30, 2004 Provision for Loan Losses.
Net charge-offs were $\$ 34,123$ for the nine months ended September 30, 2005, as compared to net charge-offs of $\$ 22,798$ for the nine months ended September 30, 2004. Uncertainty in the economic outlook still exists, making charge-off levels in future periods less predictable; however, loss exposure in the portfolio is identified, reserved and closely monitored to ensure that changes are promptly addressed in the analysis of the reserve.

## Other Income

Other income for the nine months ended September 30, 2005, increased $\$ 68,776$ or $5.20 \%$ to $\$ 1,392,113$ from $\$ 1,323,337$ for the nine months ended September 30, 2004. This increase is primarily due to an increase in mortgage banking income. Mortgage banking income increased $\$ 195,862$ or $42.36 \%$ to $\$ 658,251$ for the nine months ended September 30,2005, from $\$ 462,389$ for the nine months ended September 30, 2004. The increase is primarily due to a correction of an error in accounting for a liability clearing account, offset by a decrease in the service release premium. The company determined that the liability clearing account of $\$ 142,971$ was not being properly recorded into mortgage banking income. The service release premium earned on loans decreased $\$ 71,895$ or $15.80 \%$ to $\$ 383,103$ for the nine months ended September 30, 2005 from $\$ 454,998$ for the nine months ended September 30, 2004. Service charges, fees and commissions decreased $\$ 128,175$ or $15.29 \%$ to $\$ 709,880$ for the nine months ended September 30, 2004, from $\$ 838,055$ for the nine months ended September 30, 2004. The service charges on business accounts decreased $\$ 91,334$ or $42.93 \%$ to $\$ 121,410$ for the nine months ended September 30, 2005, from $\$ 212,744$ for the nine
months ended September 30, 2004. The decrease in the service charges on business accounts was caused by an increase in the earnings credit and an increase in average balances maintained, which offset the service charges.

## Other Expense

Bank overhead increased $\$ 293,955$ or $6.49 \%$ to $\$ 4,825,903$ for the nine months ended September 30, 2005, from $\$ 4,531,948$ for the nine months ended September 30, 2004. Salaries and employee benefits increased $\$ 224,118$ or $8.64 \%$ to $\$ 2,818,821$ for the nine months ended September 30,2005 , from $\$ 2,594,703$ for the nine months ended September 30, 2004. This increase is primarily due to an increase in salaries and employee benefits as a result of annual merit increases, an increase in health insurance and an increase in the ESOP contribution.

## Income Tax Expense

For the nine months ended September 30, 2005, the Company s effective tax rate was $36.38 \%$ compared to $34.74 \%$ during the nine months ended September 30, 2004.

## Off Balance Sheet Arrangements

In the normal course of operations, the Company engages in a variety of financial transactions that, in accordance with generally accepted accounting principles, are not recorded in the financial statements, or are recorded in amounts that differ from the notional amounts. These transactions involve, to varying degrees, elements of credit, interest rate, and liquidity risk. Such transactions are used by the Company for general corporate purposes or for customer needs. Corporate purpose transactions are used to help manage credit, interest rate and liquidity risk or to optimize capital. Customer transactions are used to manage customers requests for funding.
The Company s off-balance sheet arrangements, consist principally of commitments to extend credit described below. At September 30, 2005 and 2004, the Company had no interests in non-consolidated special purpose entities. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained if deemed necessary by the Company upon extension of credit is based on management s credit evaluation of the borrower. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, and real estate. Commitments to extend credit, including unused lines of credit, amounted to $\$ 25,289,243$ and $\$ 31,888,627$ at September 30, 2005 and 2004 respectively.
Standby letters of credit represent an obligation of the Company to a third party contingent upon the failure of the Company s customer to perform under the terms of an underlying contract with the third party or obligates the Company to guarantee or stand as surety for the benefit of the third party. The underlying contract may entail either financial or nonfinancial obligations and may involve such things as the shipment of goods, performance of a contract, or repayment of an obligation. Under the terms of a standby letter, generally drafts will be drawn only when the underlying event fails to occur as intended. The Company can seek recovery of the amounts paid on behalf of the borrower. The majority of these standby letters of credit are unsecured. Commitments under standby letters of credit are usually for one year or less. At September 30, 2005, and 2004, the Company has recorded no liability for the current carrying amount of the obligation to perform as a guarantor, as such amounts are not considered material. The maximum potential amount of undiscounted future payments related to standby letters of credit at September 30, 2005 and 2004 was $\$ 560,402$ and $\$ 526,374$ respectively.

The Company originates certain fixed rate residential loans and commits these loans for sale. The commitments to originate fixed rate residential loans and the sale commitments are freestanding derivative instruments. The fair value of the commitments to originate fixed rate conforming loans was not significant at September 30, 2005. The Company has forward sales commitments, totaling $\$ 5.0$ million at September 30, 2005, to sell loans held for sale of $\$ 5.0$ million. The fair value of these commitments was not significant at September 30, 2005. The Company has no embedded derivative instruments requiring separate accounting treatment.
Once the Company sells certain fixed rate residential loans, the loans are no longer reportable on the Company s balance sheet. With most of these sales, the Company has an obligation to repurchase the loan in the event of a default of principal or interest on the loan. This warranty period ranges from three to six months. The unpaid principal balance of loans sold with recourse was $\$ 45,536,000$ at September 30, 2005 and $\$ 34,354,000$ at September 30,2004.

## Liquidity

The Company must maintain adequate liquidity in order to respond to the short-term demand for funds caused by withdrawals from deposit accounts, extensions of credit and for the payment of operating expenses. Primary liquid assets of the Company are cash and due from banks, federal funds sold, investments available for sale, other short-term investments and mortgage loans held for sale. The Company s primary liquid assets accounted for $37.96 \%$ and $36.68 \%$ of total assets at September 30, 2005 and 2004, respectively. This increase is due to an increase in federal funds sold of $236.04 \%$. Proper liquidity management is crucial to ensure that the Company is able to take advantage of new business opportunities as well as meet the credit needs of its existing customers. Investment securities are an important tool in the Company s liquidity management. Securities classified as available for sale may be sold in response to changes in interest rates and liquidity needs. All of the securities presently owned by the Bank are classified as available for sale. At September 30, 2005, the Bank had unused short-term lines of credit totaling approximately $\$ 18,500,000$ (which are withdrawable at the lender s option). Additional sources of funds available to the Bank for additional liquidity needs include borrowing on a short-term basis from the Federal Reserve System, increasing deposits by raising interest rates paid and selling mortgage loans for sale. The Company s core deposits consist of non-interest bearing accounts, NOW accounts, money market accounts, time deposits and savings accounts. Although such core deposits can be costly and interest sensitive for both the Company and the industry as a whole, such core deposits continue to provide the Company with a large and stable source of funds. The Company closely monitors its reliance on certificates of deposit greater than $\$ 100,000$. The Company plans to meet its future needs through maturities of investments and loans and through the generation of deposits. The Company s management believes its liquidity sources are adequate to meet its operating needs and does not know of any trends, events or uncertainties that may result in a significant adverse effect on the Company s liquidity position. At September 30, 2005 and 2004, the Bank s liquidity ratio was $37.21 \%$ and $35.88 \%$, respectively. This increase is primarily due to an increase in federal funds sold and investment securities available for sale funded by an increase in deposits.

## Capital Resources

The capital needs of the Company have been met to date through the $\$ 10,600,000$ in capital raised in the Bank $s$ initial offering, the retention of earnings less dividends paid and the exercise of stock options for total shareholders equity at September 30, 2005, of $\$ 21,072,289$. The rate of asset growth since the Bank s inception has not negatively impacted this capital base. The risk-based capital guidelines for financial institutions are designed to highlight differences in risk profiles among financial institutions and to account for off balance sheet risk. The guidelines established require a risk based capital ratio of $8 \%$ for bank holding companies and banks. The total risk based capital ratio, for the bank, was at $11.52 \%$ and $14.07 \%$ at September 30, 2005 and 2004, respectively. The Company s management does not know of any trends, events or uncertainties that may result in the Company s capital resources materially increasing or decreasing.

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a material effect on the financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company s and the Bank s assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Company sand the Bank s capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.
Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios of total and Tier 1 capital to risk-weighted assets and to average assets. Management believes, as of September 30, 2005, that the Company and the Bank meet all capital adequacy requirements to which they are subject.
At September 30, 2005 and 2004, the Company and the Bank are categorized as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Company and the Bank must maintain minimum total risk based, Tier 1 risk based and Tier 1 leverage ratios of $10 \%, 6 \%$ and $5 \%$ and to be categorized as adequately capitalized, the Company and the Bank must maintain minimum total risk based, Tier 1 risk based and Tier 1 leverage ratios of $8 \%, 4 \%$ and $4 \%$, respectively. There are no current conditions or events that management believes would change the Company s or the Bank s category.

## Accounting and Reporting Changes

In December 2004, the FASB issued Statement No. 123 (revised December 2004), Share-Based Statement . Statement 123 R sets accounting requirements for share-based compensation to employees, including employee-stock-purchase-plans (ESPPs). It carries forward prior guidance on accounting for awards to nonemployees. Accounting for employee-stock-ownership-plan transactions (ESOPs) will continue to be accounted for in accordance with SOP 93-6. Awards to most nonemployee directors will be accounted for as employee awards. Statement 123R replaces FASB Statements No. 123, Accounting for Stock-Based Compensation , and supersedes APB Opinion No. 25,
Accounting for Stock Issued to Employees . The Company is not required to apply No. 123R until the beginning of the first annual reporting period after December 15, 2005, however the company is assessing the impact that these interpretations will have on the consolidated financial statements and results of operations.
In March 2004, the FASB issued EITF No. 03-1 (EITF 03-1), The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments , which provided guidance for evaluating whether an investment is other-than-temporarily impaired and its application to investments classified as either available for sale or held to maturity under SFAS No. 115, Accounting for Certain Investment in Debt and Equity Securities, and investment accounted for under the cost or equity method of accounting. In September 2004, the FASB issued FASB Staff Position (FSP) EITF 03-1-1, which partially delayed EITF 03-01 until the FASB issues further guidance. It is not possible at this time to determine whether or when any changes to existing accounting guidance may occur.

## Effect of Inflation and Changing Prices

The consolidated financial statements have been prepared in accordance with generally accepted accounting principles which require the measurement of financial position and results of operations in terms of historical dollars without consideration of changes in relative purchasing power over time due to inflation.
Unlike most other industries, virtually all the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates generally have a more significant impact on a financial institution $s$ performance than does the effect of inflation.

## ITEM 3 <br> CONTROLS AND PROCEDURES

## Evaluation of disclosure controls and procedures and internal controls and procedures for financial reporting

An evaluation was carried out under the supervision and with the participation of Bank of South Carolina Corporation s management, including its President and Chief Executive Officer and Executive Vice President and Treasurer, of the effectiveness of Bank of South Carolina Corporation s disclosure controls and procedures as of September 30, 2005. Based on that evaluation, Bank of South Carolina Corporation s management, including the Chief Executive Officer and Executive Vice President and Treasurer, has concluded that Bank of South Carolina Corporation s disclosure controls and procedures are effective. During the period ending September 30, 2005, there was no change in Bank of South Carolina Corporation s internal control over financial reporting that has materially affected or is reasonably likely to materially affect, Bank of South Carolina Corporation s internal control over financial reporting.
The Company established a Disclosure Committee on December 20, 2002, made up of the President and Chief Executive Officer, Executive Vice President and Secretary, Executive Vice President and Treasurer, Senior Vice President (Operations), Assistant Vice President (Audit Compliance Officer), Accounting Officer and Senior Vice President (Credit Department). This Committee meets quarterly to review the 10QSB and the 10KSB, to assure that the financial statements, Securities and Exchange Commission filings and all public releases are free of any material misstatements and correctly reflect the financial position, results of operations and cash flows of the Company. This committee also assures that the Company is in compliance with the Sarbanes-Oxley Act.
Due to the early retirement of the Executive Vice President and Secretary, effective July 31, 2005, Senior Vice President (Lending) has assumed this position on the Disclosure Committee.
The Disclosure Committee establishes a calendar each year to assure that all filings are reviewed and filed in a proper manner. The calendar includes the dates of the Disclosure Committee meetings, the dates that the 10QSB and the 10 KSB are sent to our independent accountants and to our independent counsel for review as well as the date for the Audit Committee of the Board of Directors to review the reports.

## PART II OTHER INFORMATION

## Item 1. Legal Proceedings

The Company and its subsidiary from time to time are involved as plaintiff or defendant in various legal actions incident to its business. These actions are not believed to be material either individually or collectively to the consolidated financial condition of the Company or its subsidiary.
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
None.

## Item 3. Defaults Upon Senior Securities

None.
Item 4. Submission of Matters to a Vote of Security Holders
None
Item 5. Other Information
None

## Item 6. Exhibits and Reports on Form 8-K

1. The Consolidated Financial Statements are included in this Form 10-QSB and listed on pages as indicated.

| (1) | Consolidated Balance Sheets | $\frac{\text { Page }}{3}$ |
| :--- | :--- | ---: |
| (2) | Consolidated Statements of Operations for the three months ended September 30, 2005 and 2004 | 4 |
| (3) | Consolidated Statements of Operations for the nine months ended September 30, 2005 and 2004 | 5 |
| (3) | Consolidated Statements of Shareholders | Equity and Comprehensive Income |
| (4) | Consolidated Statements of Cash Flows | 6 |
| (5) | Notes to Consolidated Financial Statements | 7 |

2. Exhibits
2.0 Plan of Reorganization (Filed with 1995 10-KSB)
3.0 Articles of Incorporation of the Registrant (Filed with 1995 10-KSB)
3.1 By-laws of the Registrant (Filed with 1995 10-KSB)
4.02005 Proxy Statement (Filed with 2005 10-KSB)
10.0 Lease Agreement for 256 Meeting Street (Filed with 1995 10-KSB)
10.1 Sublease Agreement for Parking Facilities at 256 Meeting Street (Filed with 1995 $10-\mathrm{KSB}$ )
10.2 Lease Agreement for 100 N. Main Street, Summerville, SC (Filed with 1995 10-KSB)
10.3 Lease Agreement for 1337 Chuck Dawley Blvd., Mt. Pleasant, SC (Filed with 1995 10-KSB)
31.1 Certification of Principal Executive Officer pursuant to 15 U.S.C. $78 \mathrm{~m}(\mathrm{a})$ or 78 o(d) (Section 302 of the Sarbanes-Oxley Act of 2002)
31.2 Certification of Principal Financial Officer Pursuant to 15 U.S.C. $78 \mathrm{~m}(\mathrm{a})$ or 78 o (d) (Section 302 of the Sarbanes-Oxley Act of 2002)
32.1 Certification of Principal Executive Officer pursuant to 18 U.S.C. 1350 (Section 906 of the Sarbanes-Oxley Act of 2002)
32.2 Certification of the Principal Financial Officer pursuant to 18 U.S.C. 1350 (Section 906 of the Sarbanes-Oxley Act of 2002)

## 3. Reports on Form 8-K:

Form 8-K dated September 15, 2005 furnishing under Item 8.01 Bank of South Carolina Corporation s $\$ .12$ per share stock dividend.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## BANK OF SOUTH CAROLINA CORPORATION

November 10, 2005

BY: /s/ Hugh C. Lane, Jr.<br>Hugh C. Lane, Jr.<br>President and Chief Executive Officer<br>BY: /s/ William L. Hiott, Jr.<br>William L. Hiott, Jr.<br>Executive Vice President \& Treasurer 24

