COOPER INDUSTRIES LTD Form 10-Q November 07, 2006

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 10-Q

(Mark One)

**DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarter ended September 30, 2006

OR

0	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
	EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

# Commission File Number <u>1-31330</u> Cooper Industries, Ltd.

(Exact name of registrant as specified in its charter)

Bermuda 98-0355628

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

600 Travis, Suite 5800 Houston, Texas 77002

(Address of principal executive offices) (Zip Code)

(713) 209-8400

(Registrant s telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\flat$  No o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer b Accelerated Filer o Non-Accelerated Filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b 2 of the Exchange Act). Yes o No  $\flat$ 

Number of registrant s common stock outstanding as of September 30, 2006 was 90,909,772 Class A common shares that are held by the public and 12,910,501 Class A common shares and 54,810,129 Class B common shares that are held by the issuer s wholly owned subsidiaries.

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# PART I FINANCIAL INFORMATION

# Item 1. Financial Statements COOPER INDUSTRIES, LTD. CONSOLIDATED INCOME STATEMENTS

	Three Months Ended September 30,			Nine Months End September 30,			
	2	2006	2005 (in mill	ions, wh	<b>2006</b> nere		2005
			•	licable)			
Revenues	\$ 1	1,314.6	\$ 1,210.4	\$	3,843.3	\$ 3	3,544.4
Cost of sales		887.2	828.1		2,604.3	2	2,430.4
Selling and administrative expenses		240.8	235.9		722.6		696.3
Operating earnings		186.6	146.4		516.4		417.7
Interest expense, net		14.0	16.5		38.5		52.0
Income from continuing operations before income							
taxes		172.6	129.9		477.9		365.7
Income taxes		44.4	27.9		122.2		78.6
Income from continuing operations Charge related to discontinued operations, net of		128.2	102.0		355.7		287.1
income taxes					20.3		
Net income	\$	128.2	\$ 102.0	\$	335.4	\$	287.1
Income per common share:							
Basic:							• • •
Income from continuing operations Charge from discontinued operations	\$	1.40	\$ 1.11	\$	3.87 .22	\$	3.09
Net income	\$	1.40	\$ 1.11	\$	3.65	\$	3.09
Diluted:							
Income from continuing operations Charge from discontinued operations	\$	1.37	\$ 1.08	\$	3.78 .21	\$	3.02
Net income	\$	1.37	\$ 1.08	\$	3.57	\$	3.02
Cash dividends per common share	\$	.37	\$ .37	\$	1.11	\$	1.11

The accompanying notes are an integral part of these statements.

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# COOPER INDUSTRIES, LTD. CONSOLIDATED BALANCE SHEETS

	September 30, 2006	De	ecember 31, 2005
	(in 1	millions)	
ASSETS			
Cash and cash equivalents	\$ 243.9	\$	452.8
Receivables	960.8		842.4
Inventories	642.2		538.7
Deferred income taxes and other current assets	262.4		297.2
Total current assets	2,109.3		2,131.1
Property, plant and equipment, less accumulated depreciation	662.8		673.7
Goodwill	2,315.8		2,084.0
Deferred income taxes and other noncurrent assets	334.4		326.3
Total assets	\$ 5,422.3	\$	5,215.1
LIABILITIES AND SHAREHOLDERS EQUITY			
Short-term debt	\$ 6.3	\$	7.6
Accounts payable	455.3		427.8
Accrued liabilities	526.9		518.0
Current discontinued operations liability	207.5		196.3
Current maturities of long-term debt	300.5		11.4
Total current liabilities	1,496.5		1,161.1
Long-term debt	703.3		1,002.9
Postretirement benefits other than pensions	152.7		163.0
Long-term discontinued operations liability	330.0		330.0
Other long-term liabilities	392.1		352.9
Total liabilities	3,074.6		3,009.9
Common stock, \$.01 par value	0.9		0.9
Capital in excess of par value	255.4		383.2
Retained earnings	2,229.8		1,997.4
Accumulated other nonowner changes in equity	(138.4)		(176.3)
Total shareholders equity	2,347.7		2,205.2
Total liabilities and shareholders equity	\$ 5,422.3	\$	5,215.1

The accompanying notes are an integral part of these statements.

# COOPER INDUSTRIES, LTD. CONSOLIDATED STATEMENTS OF CASH FLOWS

	Nine Mon Septem 2006 (in mil	ber 30, 2005
Cash flows from operating activities:		
Net income	\$ 335.4	\$ 287.1
Plus: charge related to discontinued operations	20.3	
Income from continuing operations	355.7	287.1
Adjustments to reconcile to net cash provided by operating activities:		
Depreciation and amortization	85.0	84.1
Deferred income taxes	12.6	5.0
Excess tax benefits from stock options and awards	(21.4)	
Restructuring charge payments		(0.4)
Changes in assets and liabilities: (1)	/a= a)	
Receivables	(87.8)	(114.3)
Inventories	(81.5)	(54.5)
Accounts payable and accrued liabilities	(0.9)	8.3
Other assets and liabilities, net	113.0	85.2
Net cash provided by operating activities	374.7	300.5
Cash flows from investing activities:		
Capital expenditures	(58.1)	(71.8)
Cash paid for acquired businesses	(279.4)	(2.4)
Proceeds from sales of property, plant and equipment and other	18.4	6.6
Net cash used in investing activities	(319.1)	(67.6)
Cash flows from financing activities:		
Proceeds from issuances of debt		1.4
Repayments of debt	(13.3)	(270.1)
Dividends	(103.0)	(103.8)
Subsidiary purchase of parent shares	(261.7)	(166.2)
Excess tax benefits from stock options and awards	21.4	
Activity under employee stock plans and other	81.1	54.7
Net cash used in financing activities	(275.5)	(484.0)
Effect of exchange rate changes on cash and cash equivalents	11.0	(25.7)
Decrease in cash and cash equivalents	(208.9)	(276.8)
Cash and cash equivalents, beginning of period	452.8	652.8
Cash and cash equivalents, end of period	\$ 243.9	\$ 376.0

(1) Net of the effects of acquisitions and translation.

The accompanying notes are an integral part of these statements.

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# COOPER INDUSTRIES, LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **Note 1. Accounting Policies**

*Basis of Presentation* - The consolidated financial statements of Cooper Industries, Ltd., a Bermuda company (Cooper), have been prepared in accordance with generally accepted accounting principles in the United States.

The financial information presented as of any date other than December 31 has been prepared from the books and records without audit. Financial information as of December 31 has been derived from Cooper s audited financial statements, but does not include all disclosures required by generally accepted accounting principles. In the opinion of management, all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the financial information for the periods indicated, have been included. For further information regarding Cooper s accounting policies, refer to the Consolidated Financial Statements and related notes for the year ended December 31, 2005 included in Part IV of Cooper s 2005 Annual Report on Form 10-K.

Impact of New Accounting Standards - In June 2006, the Financial Accounting Standards Board issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (the Interpretation). This Interpretation clarifies the accounting for uncertainty in income taxes recognized in accordance with FASB Statement No. 109, Accounting for Income Taxes. This Interpretation prescribes a more-likely-than not recognition threshold that a tax position will be sustained upon examination and a measurement attribute for the financial statement recognition of a tax position taken or expected to be taken in a tax return. This Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. This Interpretation is effective for fiscal years beginning after December 15, 2006. The cumulative effect of applying the provisions of this Interpretation shall be reported as an adjustment to the opening balance of retained earnings in 2007. Cooper is currently evaluating the impact of the Interpretation on its consolidated financial statements.

In September 2006, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 158, *Employers Accounting for Defined Benefit Pension and Other Postretirement Plans* (the Statement). This Statement requires an employer to recognize the overfunded or underfunded status of a defined benefit pension plan as an asset or liability on its balance sheet and recognize changes in its funded status in the year in which the change occurs through accumulated other nonowner changes in equity. The Statement is effective as of the end of the fiscal year ending after December 15, 2006. Cooper is currently evaluating the impact of the Statement on its consolidated financial position, which is anticipated to not be material.

## **Note 2. Stock-Based Compensation**

Effective January 1, 2003, Cooper adopted Statement of Financial Accounting Standards No. 123, *Accounting for Stock-Based Compensation* (SFAS No. 123), as amended. Cooper utilized the prospective method of adoption. Cooper accounted for stock-based compensation awards granted, modified or settled prior to January 1, 2003 using the intrinsic value method of accounting as prescribed by Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* and related interpretations (APB No. 25). In accordance with APB No. 25, compensation expense was recognized for performance-based and restricted stock awards. No compensation expense was recognized under Cooper s fixed stock option plans or Employee Stock Purchase Plan for grants prior to January 1, 2003.

SFAS No. 123 provided an alternative fair value based method for recognizing stock-based compensation in which compensation expense was measured at the grant date based on the value of the award and recognized over the service period, which was usually the vesting period. The fair value of stock options was estimated on the grant date, using the Black-Scholes-Merton option-pricing model. The fair

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value of restricted stock and performance-based awards granted were measured at the market price on the grant date. The following table presents pro forma net income and earnings per share as if the fair value recognition provisions of SFAS No. 123 had been applied to all outstanding and unvested awards in 2005. In 2005, there were essentially two remaining differences between as reported and pro-forma net income and earnings per share. First, Cooper accounted

remaining differences between as reported and pro-forma net income and earnings per share. First, Cooper accounted for awards granted prior to January 1, 2003 using the intrinsic value method, whereas the pro-forma amounts reflect those award grants as calculated under SFAS No. 123. Secondly, the pro-forma amounts reflect recognition of the tax benefits of disqualifying dispositions of incentive stock options in accordance with SFAS No. 123.

	Three	
	Months	Nine Months
	Ended	Ended
	September	September 30,
	30, 2005	2005
	(in millions, excep	ot per share amounts)
Net income, as reported	\$102.0	\$287.1
Add: Stock-based employee compensation expense included in		
reported net income, net of related tax effects	8.3	18.5
Deduct: Total stock-based employee compensation expense		
determined under fair value based method for all awards, net of related		
tax effects	(8.0)	(16.1)
Pro-forma net income	\$102.3	\$289.5
Earnings per share:	¢1 11	¢2.00
Basic as reported	\$1.11	\$3.09
Basic pro-forma	\$1.11	\$3.12
Diluted as reported	\$1.08	\$3.02
Diluted pro-forma	\$1.08	\$3.05

In December 2004, the Financial Accounting Standards Board issued FASB Statement 123(R), *Share-Based Payment*, which is a revision of SFAS No. 123. Statement 123(R) also supersedes APB No. 25, and amends FASB Statement No. 95, *Statement of Cash Flows*. Effective January 1, 2006, Cooper adopted Statement 123(R) using the modified prospective method. Recognition of compensation cost is based on the requirements of Statement 123(R) for all share-based payments granted after January 1, 2006 and based on the requirements of SFAS No. 123 for all awards granted to employees prior to January 1, 2006 that remained unvested on that date.

Cooper adopted SFAS No. 123 using the prospective transition method, which applied only to awards granted, modified or settled after the adoption date. Accordingly, compensation expense for some previously granted awards that were not recognized under SFAS No. 123 is recognized under Statement 123(R). However, had we adopted Statement 123(R) in prior periods, the impact of that standard would have approximated the impact of SFAS No. 123 as described in the disclosure of pro forma net income and earnings per share above.

Cooper uses the Black-Scholes-Merton formula to estimate the value of stock options granted to employees, as well as the straight-line recognition method for awards subject to graded vesting. Cooper has recorded an estimate for forfeitures of 2006 awards of stock options, performance-based shares and restricted stock units. This estimate will be adjusted as actual forfeitures differ from the estimate. Prior to adoption of Statement 123(R), forfeitures were accounted for as recognized when they actually occurred. Upon adoption of Statement 123(R), the cumulative effect of this change in accounting principle to reflect compensation expense that would not have been recognized in periods prior to 2006, had forfeitures been estimated during these periods, was immaterial.

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Statement 123(R) also requires the benefits of tax deductions in excess of recognized compensation expense be reported as a financing cash flow, rather than as an operating cash flow. This requirement reduced net operating cash flows and increased net financing cash flows during the nine months ended September 30, 2006 by \$21.4 million.

Cooper has a share-based compensation plan known as the Amended and Restated Stock Incentive Plan (the Plan ). The Plan provides for the granting of stock options, performance-based share awards and restricted stock units. Since the original Plan s inception in 1996, the aggregate number of shares authorized under the Plan is 17 million. As of September 30, 2006, 2,627,899 shares remain available for future grants under the Plan all of which are available for grants of performance-based shares and restricted stock units. Activity for each of these stock-incentive awards is discussed in more detail below. Total compensation expense for all share-based compensation arrangements under the Plan was \$22.8 million and \$30.0 million during the nine months ended September 30, 2006 and 2005, respectively. The total income tax benefit recognized in the income statement for all share-based compensation arrangements under the Plan was \$8.1 million and \$11.5 million during the nine months ended September 30, 2006 and 2005, respectively. Stock Options

Stock option awards are granted with an exercise price no less than the market price of Cooper s stock at the date of grant. Stock option awards generally vest over a three-year period with one-third vesting in each successive year so that the option is fully exercisable after three years and generally have five-, seven- and ten-year contractual terms. Stock option awards provide that, upon a change in control in Cooper (as defined in the Plan), all options will be cancelled and Cooper will make a cash payment to the employee equal to the difference in the fair market value of Cooper Class A common shares (or the highest price actually paid for the stock in connection with the change in control, if higher) and the option price.

The fair value of each stock option award is estimated on the date of grant using the Black-Scholes-Merton option valuation model using the assumptions noted in the following table. Expected volatility in 2006 is based on implied volatilities from traded options on Cooper stock, historical volatility of Cooper stock, and other factors. Cooper believes that the resulting blended volatility represents a more accurate estimate of potential fluctuations in Cooper stock. Cooper uses historical data to estimate employee termination experience. The expected term of options granted is determined based on historical exercise behavior. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

	2006	2005
Expected volatility	18.0%	27.7%
Expected dividends	1.8%	2.1%
Expected term (in years)	4.5	5.0
Risk-free rate	4.6%	3.7%
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A summary of option activity under the Plan as of September 30, 2006, and changes during the nine months then ended is presented below:

		A	eighted- verage xercise	Weighted Average Remaining Contractual	In	gregate trinsic Value (in
Options	Shares	]	Price	Term	m	illions)
Outstanding at January 1, 2006	5,428,821	\$	48.81			
Granted	805,600	\$	82.79			
Exercised	(1,759,729)	\$	44.15			
Forfeited or expired	(93,566)	\$	67.38			
Outstanding at September 30, 2006	4,381,126	\$	56.53	4.5	\$	126.7
Vested or expected to vest at September 30, 2006	4,329,550	\$	56.23	4.8	\$	125.2
Exercisable at September 30, 2006	2,560,536	\$	44.83	3.7	\$	103.9

The weighted-average grant date fair values of options granted during the nine months ended September 30, 2006 and 2005 were \$16.00 and \$17.37, respectively. The total intrinsic value of options exercised during the nine months ended September 30, 2006 and 2005 was \$71.8 million and \$36.8 million, respectively.

As of September 30, 2006, total unrecognized compensation expense related to nonvested stock options was \$18.4 million. This expense is expected to be recognized over a weighted-average period of 1.7 years. The total fair value of stock options vested during the nine months ended September 30, 2006 and 2005 was \$12.6 million and \$8.5 million, respectively.

## **Performance-Based Shares and Restricted Stock Units**

Under the Plan, Cooper grants certain executives and other key employees performance-based share awards with vesting contingent upon meeting Company-wide performance goals, typically tied to cumulative compound growth in earnings per share over a defined multi-year performance period. Awards under the performance-based component of the Plan are typically arranged in levels, with increasing numbers of shares earned as higher levels of growth are achieved. In order to earn the performance shares, participants are generally required to remain actively employed by Cooper for the performance period. Under the Plan, Cooper also awards grants of restricted stock units to certain executives and other key employees in order to provide financial incentive to remain in the employ of Cooper, thereby enhancing management continuity. Cooper may also utilize restricted stock units for new executives and other key employees to replace equity compensation forfeited upon resignation from their former employer. Restricted stock units vest pursuant to time-based service conditions.

The fair value of each performance-based share and restricted stock unit was calculated at the average (simple two-point high and low) market price on the date of grant. Performance goals for the performance-based shares are currently assumed to be achieved at the maximum level. If goal-level assumptions are not met, compensation expense is adjusted and previously recognized compensation expense is reversed. Upon distribution of performance-based shares, Cooper also pays the recipient cash equal to the aggregate amount of cash dividends that the recipient would have received had they been the owner of record from the date of grant. Dividends on restricted stock units are payable on the dividend payment date or on the date when restrictions lapse, depending upon the specific award. For performance-based share and restricted stock unit awards, upon a change in control in Cooper (as defined in the Plan), all restrictions on those awards will lapse and shares shall be issued as otherwise provided in the Plan.

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A summary of the status of Cooper s nonvested performance-based shares as of September 30, 2006 and changes during the nine months then ended is presented below:

		Weighted- Average Grant-Date
Nonvested Performance-Based Shares	Shares	Fair Value
Nonvested at January 1, 2006	962,138	\$55.05
Granted	288,260	\$82.83
Vested	(288,975)	\$37.58
Forfeited	(73,324)	\$64.64
Nonvested at September 30, 2006	888,099	\$68.98

The weighted-average grant-date fair value of performance-based shares granted during the nine months ended September 30, 2006 and 2005 was \$82.83 and \$69.25, respectively. The total intrinsic value of performance-based shares awarded during the nine months ended September 30, 2006 and 2005 was \$24.6 million and \$23.9 million, respectively.

As of September 30, 2006, total unrecognized compensation expense related to nonvested performance-based shares was \$29.3 million. This expense is expected to be recognized over a weighted-average period of 1.3 years. The total fair value of performance-based shares vested during the nine months ended September 30, 2006 was \$10.9 million. No performance-based shares vested during the nine months ended September 30, 2005.

A summary of the status of Cooper s nonvested restricted stock units as of September 30, 2006, and changes during the nine months then ended is presented below:

		Weighted- Average Grant-Date
<b>Nonvested Restricted Stock Units</b>	Shares	Fair Value
Nonvested at January 1, 2006	309,400	\$49.97
Granted	40,800	\$86.61
Vested	(102,600)	\$41.36
Forfeited	(23,000)	\$48.78
Nonvested at September 30, 2006	224,600	\$60.68

The weighted-average grant-date fair value of restricted stock units granted during the nine months ended September 30, 2006 and 2005 was \$86.61 and \$68.86, respectively. The total intrinsic value of restricted stock units awarded during the nine months ended September 30, 2006 and 2005 was \$3.5 million and \$8.2 million, respectively.

As of September 30, 2006, total unrecognized compensation expense related to nonvested restricted stock unit compensation arrangements was \$7.6 million. This expense is expected to be recognized over a weighted-average period of 2.5 years. The total fair value of restricted stock units vested during the nine months ended September 30, 2006 and 2005 was \$4.2 million and \$0.3 million, respectively.

Cash received from stock option exercises during the nine months ended September 30, 2006 and 2005 was \$81.1 million and \$54.7 million, respectively. The actual tax benefit realized for the tax deductions from option exercises totaled \$26.2 million and \$11.9 million, respectively, during the nine months ended September 30, 2006 and 2005. Cash used to settle equity instruments granted under all share-based payment arrangements during the nine months ended September 30, 2006 and 2005 was immaterial in both periods.

Cooper has a practice of repurchasing shares on the open market to satisfy shares issued for option exercises and share awards and expects to repurchase approximately 2.6 million shares during 2006, based on estimates of option exercises and share awards vesting for the year.

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The impact of adopting Statement 123(R) on January 1, 2006, on Cooper s income from continuing operations before income taxes, net income and basic and diluted earnings per share during the nine months ended September 30, 2006 was immaterial.

## **Note 3. Acquisitions and Divestitures**

Cooper completed four acquisitions during the nine months ended September 30, 2006. These acquisitions were selected because of their strategic fit with existing Cooper businesses or were new strategic lines that were complementary to Cooper s operations. All of the acquisitions were accounted for as purchases and the results of operations are included in Cooper s consolidated financial statements since the date of acquisition. Cooper makes an initial allocation of the purchase price as of the date of acquisition, based on its understanding of the fair value of the assets and liabilities acquired. In the months after the closing of the transaction, Cooper obtains additional information about the assets and liabilities acquired and finalizes allocation of the purchase price.

In August 2006, Cooper completed the acquisition of all of the outstanding stock of Cannon Technologies, Inc. for \$190.4 million, net of cash acquired, including acquisition costs. Cannon is a provider of automation technologies for monitoring and metering, and energy management by electrical utilities. The Cannon acquisition resulted in the recognition of a preliminary estimate of goodwill of \$150.0 million, primarily related to the future earnings and cash flow potential resulting from Cannon s rapidly expanding customer base. Purchased research and development costs acquired and written off of \$4.2 million pre-tax were included in cost of sales.

In the first nine months of 2006, Cooper acquired three additional companies for total consideration of \$89.0 million, net of cash acquired, including acquisition costs. In general, the acquired businesses were manufacturers and assemblers of electrical products, in markets such as aerospace, subsea, military, industrial and fire and safety. These companies were all complementary to existing businesses owned by Cooper and resulted in aggregate goodwill of \$41.0 million.

In July 2006, Cooper divested one small business within the Electrical Products segment for aggregate proceeds of \$11.5 million. A pre-tax gain of \$4.7 million was recognized on the divestiture.

The following table summarizes the aggregate estimated preliminary fair values of the assets acquired and the liabilities assumed at the date of acquisition for the acquisitions consummated during the nine months ended September 30, 2006:

	Cannon	Others (in llions)	Total
Receivables	\$ 6.5	\$ 8.7	\$ 15.2
Inventories	4.6	12.6	17.2
Property, Plant and Equipment	1.7	8.5	10.2
Goodwill	150.0	41.0	191.0
Other intangible assets	55.5	33.0	88.5
Accounts payable	(3.8)	(1.9)	(5.7)
Other assets and liabilities, net	(24.1)	(12.9)	(37.0)
Net cash consideration	\$ 190.4	\$ 89.0	\$ 279.4

Cooper continues to evaluate the fair value of the assets and liabilities acquired during the nine months ended September 30, 2006 and will adjust the allocations as additional information relative to the businesses becomes available for up to one year from the acquisition date.

Pro-forma results of operations for 2006 and 2005, assuming the acquisitions had been made at the beginning of the year, would not be materially different from reported results.

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#### Note 4. Inventories

	September 30, 2006		cember 31, 2005
	(in 1	million	s)
Raw materials	\$ 213.0	\$	206.1
Work-in-process	171.4		137.9
Finished goods	383.2		303.7
Perishable tooling and supplies	14.1		14.4
	781.7		662.1
Allowance for excess and obsolete inventory	(68.5)		(58.7)
Excess of current standard costs over LIFO costs	(71.0)		(64.7)
Net inventories	\$ 642.2	\$	538.7

## **Note 5. Shareholders** Equity

At September 30, 2006, 90,909,772 Class A common shares, \$.01 par value were issued and outstanding (excluding the 12,910,501 Class A common shares held by wholly-owned subsidiaries as discussed below) compared to 91,556,569 Class A common shares, \$.01 par value (excluding the 9,850,101 Class A common shares held by wholly-owned subsidiaries) at December 31, 2005. During the nine months ended September 30, 2006, Cooper issued 2,413,603 Class A common shares primarily in connection with employee incentive and benefit plans and Cooper s dividend reinvestment program. During the nine months ended September 30, 2006, Cooper s wholly-owned subsidiaries purchased 3,060,400 Class A common shares for \$261.7 million under Cooper s share repurchase plan. The share purchases are recorded by Cooper s wholly-owned subsidiaries as an investment in its parent company that is eliminated in consolidation.

A wholly-owned subsidiary also owns all the issued and outstanding Class B common shares. The subsidiary s investment in the Class B common shares is eliminated in consolidation. If at any time a dividend is declared and paid on the Class A common shares, a like dividend shall be declared and paid on the Class B common shares in an equal amount per share.

## **Note 6. Segment Information**

	Revenues					
		Three Months Ended September 30,		ths Ended iber 30,		
	2006	2005	2006	2005		
		(in mi	llions)			
Electrical Products	\$ 1,127.4	\$ 1,027.5	\$3,291.5	\$3,006.4		
Tools	187.2	182.9	551.8	538.0		
Total revenues	\$ 1,314.6	\$ 1,210.4	\$3,843.3	\$ 3,544.4		
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		Operating	g Earnings		
	Three 1	Months			
	En	ded	Nine Mon	ths Ended	
	Septem	ıber 30,	September 30,		
	2006	2005	2006	2005	
		(in mi	illions)		
Electrical Products	\$ 186.4	\$ 158.2	\$ 524.0	\$ 441.8	
Tools	24.3	15.5	61.2	46.0	
Segment operating earnings	210.7	173.7	585.2	487.8	
General Corporate expenses	24.1	27.3	68.8	70.1	
Total operating earnings	186.6	146.4	516.4	417.7	
Interest expense, net	14.0	16.5	38.5	52.0	
Income from continuing operations before income taxes	\$ 172.6	\$ 129.9	\$ 477.9	\$ 365.7	

#### Note 7. Pension and Other Postretirement Benefits

During June 2006, Cooper announced that, effective January 1, 2007, future benefit accruals will cease under the Cooper U. S. Salaried Pension Plan. Benefits earned through December 31, 2006 will remain in each participant s Salaried Pension Plan account. The account balance will continue to earn interest credits until a participant is eligible for and elects to receive the plan benefit. Cooper recognized a curtailment loss of \$4.2 million in the second quarter of 2006 as a result of this action. Beginning in 2007, Cooper will make a cash contribution equal to 3% of compensation to the Retirement Savings and Stock-Ownership Plan (CO-SAV). Cooper will further increase the company-matching contribution under the CO-SAV plan to a dollar-for-dollar match up to 6% of employee contributions.

Cooper also announced the elimination of postretirement life insurance for active employees, effective January 1, 2007. As a result, Cooper recognized a curtailment gain of \$3.2 million in the second quarter of 2006.

		Pension	Benefits	
	Three M End Septem	Nine Months Ended September 30,		
	2006	2005	2006	2005
		(in mil	llions)	
Components of net periodic benefit cost:				
Service cost	\$ 4.1	\$ 4.2	\$ 12.5	\$ 12.9
Interest cost	10.4	9.8	31.1	30.2
Expected return on plan assets	(12.2)	(12.0)	(36.9)	(37.4)
Amortization of prior service cost	0.1	0.2	0.4	0.5
Recognized actuarial loss	2.9	2.4	10.1	7.2
Curtailment loss			4.2	

Net periodic benefit cost \$ 5.3 \$ 4.6 \$ 21.4 \$ 13.4

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	O Three M		ement Benefits	5
	End Septem	Nine Montl Septemb		
	2006	2005	2006	2005
Components of net periodic benefit cost:		(in mil	mons)	
Service cost	\$	\$ 0.1	\$ 0.1	\$ 0.2
Interest cost	1.4	1.7	4.1	5.2
Amortization of prior service cost	(0.5)		(1.5)	
Recognized actuarial gain	(0.7)	(0.8)	(2.1)	(2.3)
Curtailment gain			(3.2)	
Net periodic benefit (income) cost	\$ 0.2	\$ 1.0	\$ (2.6)	\$ 3.1

#### **Note 8. Income Taxes**

The effective tax rate was 25.6% for the nine months ended September 30, 2006 and 21.5% for the nine months ended September 30, 2005. The rate increase is primarily related to increased earnings in 2006 without a corresponding increase in tax benefits.

Cooper is under examination by the Internal Revenue Service for the 2002-2004 tax years. Cooper is also under examination by various United States state and local taxing authorities as well as various taxing authorities in other countries. Cooper fully cooperates with all audits, but defends existing positions vigorously. These audits are in various stages of completion. To provide for potential tax exposures, Cooper maintains an allowance for tax contingencies, which management believes is adequate. The results of future audit assessments, if any, could have a material effect on Cooper s cash flows as these audits are completed. However, management does not believe that any of these matters will have a material adverse effect on Cooper s consolidated results of operations.

In 2005, Cooper protested the Internal Revenue Service examination findings for the 2000-2001 tax years. The Internal Revenue Service has challenged Cooper s treatment of gains and interest deductions claimed on its 2000 and 2001 federal income tax returns, relating to transactions involving government securities. If the proposed adjustments are upheld, it would require that Cooper pay approximately \$26.5 million in taxes plus accrued interest for those years. There would be an additional payment related to those items for the 2002-2003 tax years of approximately \$67.2 million in taxes plus accrued interest if the Internal Revenue Service prevails in its proposed treatment for the 2000-2001 tax years. Interest will continue to accrue until the matter is resolved. Cooper believes these transactions were properly reported on its federal income tax returns in accordance with applicable tax laws and regulations in effect during the period involved and is challenging these adjustments vigorously. While the outcome of proceedings of this type cannot be predicted with certainty, management believes that the ultimate outcome of this matter will not have a material impact on Cooper s consolidated financial condition or results of operations.

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**Note 9. Net Income Per Common Share** 

		Months ided	Nine Months Ended			
		nber 30,		iber 30,		
	2006	2005	2006	2005		
<b></b>		(in mi	llions)			
Basic:						
Income from continuing operations	\$ 128.2	\$ 102.0	\$ 355.7	\$ 287.1		
Charge from discontinued operations			20.3			
Net income applicable to common stock	\$ 128.2	\$ 102.0	\$ 335.4	\$ 287.1		
Weighted average common shares outstanding	91.4	92.3	92.0	92.8		
Diluted:						
Income from continuing operations	\$ 128.2	\$ 102.0	\$ 355.7	\$ 287.1		
Charge from discontinued operations			20.3			
Net income applicable to common stock	\$ 128.2	\$ 102.0	\$ 335.4	\$ 287.1		
Weighted average common shares outstanding	91.4	92.3	92.0	92.8		
Incremental shares from assumed conversions:						
Options, performance-based stock awards and other employee awards	1.9	2.5	2.0	2.4		
Weighted average common shares and common share equivalents	93.3	94.8	94.0	95.2		

Options and employee awards are not considered in the calculations if the effect would be antidilutive.

# Note 10. Net Income and Other Nonowner Changes in Equity

The components of net income and other nonowner changes in equity, net of related taxes, were as follows:

Three Mor	ths Ended	Nine Months Ended						
Septem	ber 30,	September 30,						
2006	2005	2006	2005					
(in millions)								

Net income	\$ 128.2	\$ 102.0	\$ 335.4	\$ 287.1
Foreign currency translation gains (losses)	15.8	(6.9)	34.8	(20.4)
Change in fair value of derivatives	3.9	1.2	3.1	0.1
Net income and other nonowner changes in equity	\$ 147.9	\$ 96.3	\$ 373.3	\$ 266.8

## **Note 11. Restructuring**

During the fourth quarter of 2003, Cooper recorded net restructuring charges of \$16.9 million, or \$13.6 million after taxes (\$.14 per diluted common share). This represented costs associated with restructuring projects undertaken in 2003 of \$18.4 million, partially offset by a \$1.5 million adjustment of estimates for restructuring projects initiated in 2002.

The most significant action included in the charges was an announcement of the closing of Cooper Wiring Devices manufacturing operations in New York City. This action included plans for the withdrawal

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from a multiple-employer pension plan. Cooper recorded a \$12.5 million obligation as an estimate of Cooper s portion of unfunded benefit obligations of the plan. In 2005, Cooper reached a final agreement related to withdrawal from the multi-employer pension plan and recorded an additional \$4.0 million pre-tax charge. The multiple-employer pension obligation was satisfied with a cash payment of \$14.1 million in October 2006 representing full and final payment of the withdrawal liability. The remaining \$5.9 million charge primarily represented severance for announced employment reductions at several locations. Substantially all of the severance payments were made as of March 31, 2006.

A total of 114 salaried and 150 hourly personnel were eliminated as a result of these actions, and all personnel were terminated as of December 31, 2004. The majority of the severance obligation was paid by the first half of 2004. See Restructuring in Management s Discussion and Analysis of Financial Condition and Results of Operations for additional information.

# **Note 12. Charge Related to Discontinued Operations**

In October 1998, Cooper sold its Automotive Products business to Federal-Mogul Corporation (Federal-Mogul). These discontinued businesses (including the Abex product line obtained from Pneumo-Abex Corporation ( Pneumo ) in 1994) were operated through subsidiary companies, and the stock of those subsidiaries was sold to Federal-Mogul pursuant to a Purchase and Sale Agreement dated August 17, 1998 (1998 Agreement). In conjunction with the sale, Federal-Mogul indemnified Cooper for certain liabilities of these subsidiary companies, including liabilities related to the Abex product line and any potential liability that Cooper may have to Pneumo pursuant to a 1994 Mutual Guaranty Agreement between Cooper and Pneumo. On October 1, 2001, Federal-Mogul and several of its affiliates filed a Chapter 11 bankruptcy petition and indicated that Federal-Mogul may not honor the indemnification obligations to Cooper. As of the date of this filing, Federal-Mogul had not rejected the 1998 Agreement, which includes the indemnification to Cooper. If Federal-Mogul rejects the 1998 Agreement, Cooper will be relieved of its future obligations under the 1998 Agreement, including specific indemnities relating to payment of taxes and certain obligations regarding insurance for its former Automotive Products businesses. To the extent Cooper is obligated to Pneumo for any asbestos-related claims arising from the Abex product line ( Abex Claims ), Cooper has rights, confirmed by Pneumo, to significant insurance for such claims. Based on information provided by representatives of Federal-Mogul and recent claims experience, from August 28, 1998 through September 30, 2006, a total of 140,813 Abex Claims were filed, of which 109,325 claims have been resolved leaving 31,488 Abex Claims pending at September 30, 2006, that are the responsibility of Federal-Mogul. During the three months ended September 30, 2006, 1,405 claims were filed and 8,735 claims were resolved. Since August 28, 1998, the average indemnity payment for resolved Abex Claims was \$1,965 before insurance. A total of \$100.7 million was spent on defense costs for the period August 28, 1998 through September 30, 2006. Historically, existing insurance coverage has provided 50% to 80% of the total defense and indemnity payments for Abex Claims. However, insurance recovery is currently at a lower percentage (approximately 30%) due to exhaustion of primary layers of coverage and litigation with certain excess insurers.

With the assistance of independent advisors, Bates White, LLC, in the fourth quarter of 2001 Cooper completed a thorough analysis of its potential exposure for asbestos liabilities in the event Federal-Mogul rejects the 1998 Agreement. Based on Cooper s analysis of its contingent liability exposure resulting from Federal-Mogul s bankruptcy, Cooper concluded that an additional fourth-quarter 2001 discontinued operations provision of \$30 million after-tax, or \$.32 per share, was appropriate to reflect the potential net impact of this issue.

Throughout 2003, Cooper worked towards resolution of the indemnification issues and future handling of the Abex-related claims within the Federal-Mogul bankruptcy proceedings. This included negotiations with the representatives of Federal-Mogul, its bankruptcy committees and the future claimants (the Representatives ) regarding participation in Federal-Mogul s proposed 524(g) asbestos trust. Based on the status of the negotiations in 2004, Cooper concluded that it was probable that Federal-Mogul would reject

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the 1998 Agreement. Cooper also concluded that the Representatives would require any negotiated settlement through the Federal-Mogul bankruptcy to be at the high end of the Bates White, LLC liability analysis and with substantially lower insurance recovery assumptions and higher administrative costs.

During late February and early March 2004, Cooper reassessed the accrual required based on the then current status of the negotiations with the Representatives and the liability and insurance receivable that would be required to be recorded if this matter is not settled within the Federal-Mogul bankruptcy. Cooper concluded that resolution within the Federal-Mogul proposed 524(g) asbestos trust would likely be within the range of the liabilities, net of insurance recoveries, that Cooper would accrue if this matter were not settled within the Federal-Mogul bankruptcy. Accordingly, Cooper recorded a \$126.0 million after-tax discontinued operations charge, net of a \$70.9 income tax benefit, in the fourth quarter of 2003.

In December 2005, Cooper announced that the Company and other parties involved in the resolution of the Federal-Mogul bankruptcy proceeding had reached an agreement regarding Cooper's participation in Federal Mogul's proposed 524 (g) asbestos trust. By participating in this trust, Cooper would resolve its liability for asbestos claims arising from Cooper's former Abex Friction Products business. The proposed settlement agreement was subject to court approval, approval of 75 percent of the current Abex asbestos claimants and certain other approvals. The settlement would resolve more than 38,000 pending Abex Claims as of December 2005. Future claims would be resolved through the bankruptcy trust, and Cooper would be protected against future claims by an injunction to be issued by the district court upon plan confirmation.

Key terms and aspects of the proposed settlement agreement included Cooper agreeing to pay \$130 million in cash into the trust, with \$115 million payable upon Federal-Mogul s emergence from bankruptcy. The remainder would be due on January 15, 2007, or upon emergence from bankruptcy, if later. Cooper would receive a total of \$37.5 million during the funding period from other parties associated with the Federal-Mogul bankruptcy. Cooper would further provide the trust 1.4 million shares of the Company s stock upon Federal-Mogul s emergence from bankruptcy. The agreement provided that the trust may, during the first year after issuance, sell these shares to Cooper at market prices and, thereafter, in open market transactions.

The proposed settlement agreement also provided for further payments by Cooper subject to the amount and timing of insurance proceeds. Cooper agreed to make 25 annual payments of up to \$20 million each, reduced by certain insurance proceeds received by the trust. In years that the insurance proceeds exceed \$17 million, Cooper would be required to contribute \$3 million with the excess insurance proceeds carried over to the next year. The trust would retain 10 percent of the insurance proceeds for indemnity claims paid by the trust until Cooper s obligation is satisfied and would retain 15 percent thereafter. The agreement also provided for Cooper to receive the insurance proceeds related to indemnity and defense costs paid prior to the date a stay of current claims is entered by the bankruptcy court. Cooper would also be required to forego certain claims and objections in the Federal-Mogul bankruptcy proceedings. In addition, the parties involved had agreed to petition the court for a stay on all current claims outstanding.

Although the payments related to the settlement could extend to 25 years and the collection of insurance proceeds could extend beyond 25 years, the liability and insurance would be undiscounted on Cooper s balance sheet as the amount of the actual annual payments is not reasonably predictable.

A critical term of the proposed settlement was the issuance of a preliminary injunction staying all pending Abex asbestos claims. At a hearing on January 20, 2006, other parties to the bankruptcy proceedings were unable to satisfy the court's requirements to grant the required preliminary injunction. As a result, the proposed settlement agreement required renegotiation of certain terms. The final determination of whether Cooper would participate in the Federal-Mogul 524(g) trust was unknown. However, Cooper management concluded that, at the date of the filing of its 2005 Form 10-K, the most likely outcome in the range of potential outcomes was a revised settlement approximating the December 2005 proposed settlement. Accordingly, Cooper recorded a \$227.2 million after-tax discontinued operations charge, net of a \$127.8 million income tax benefit, in the fourth quarter of 2005.

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The fourth quarter 2005 charge to discontinued operations included payments to a 524(g) trust over 25 years that were undiscounted, and the insurance recoveries only included recoveries where insurance in place agreements, settlements or policy recoveries were probable. If the negotiations with the Representatives in early 2004 had resulted in an agreement, Cooper would have paid all the consideration when Federal-Mogul emerged from bankruptcy and the 524(g) trust was formed and would have relinquished all rights to insurance. The lack of discounting and the limited recognition of insurance recoveries in the fourth quarter 2005 charge to discontinued operations were a significant component of the increase in the accrual for discontinued operations. While it is not possible to quantify, the accrual for discontinued operations also includes a premium for resolving the inherent uncertainty associated with resolving Abex Claims though the tort system. If Cooper is unable to reach a settlement to participate in the Federal-Mogul 524(g) trust, the accrual for discontinued operations potentially may have to be reduced to the estimated liability and related insurance recoveries through the tort system. There are numerous assumptions that are required to project the liability in the tort system and Cooper has not completed the analysis and determined the liability that would be recorded under this scenario.

Cooper, through Pneumo-Abex LLC, has access to Abex insurance policies with remaining limits on policies with solvent insurers in excess of \$750 million. Cooper included insurance recoveries of approximately \$215 million pre-tax in the fourth quarter 2005 charge to discontinued operations discussed above. Cooper believes that it is likely that additional insurance recoveries will be recorded in the future as new insurance in place agreements are consummated and settlements with insurance carriers are completed. However, extensive litigation with the insurance carriers may be required to receive those additional recoveries.

On July 7, 2006, Cooper announced a revised agreement had been reached regarding Cooper s participation in Federal-Mogul s 524(g) trust. The revised proposed settlement agreement remains subject to court approval, to approval by 75 percent of the current Abex asbestos claimants and to certain other approvals.

Key terms and aspects of the revised proposed settlement agreement include Cooper agreeing to pay \$256 million in cash into the trust on the date Federal-Mogul emerges from bankruptcy, which includes elimination of the contribution of 1.4 million common shares to the trust by increasing the cash contribution. Removing the Company s common stock as a component of the revised settlement agreement eliminates additional charges and reversals of charges that may have occurred to account for any changes in the market value of the Company s stock. Cooper has or will receive \$37.5 million from other parties toward its cash obligation.

As in the December 2005 agreement, Cooper has agreed to make 25 annual payments of up to \$20 million each to the trust with such payments being reduced by insurance proceeds. The minimum annual payment of \$3 million in the December 2005 agreement has been eliminated. However, Cooper has agreed to make advances, beginning in 2015 through 2021, in the event the trust is unable to pay outstanding qualified claims at 100 percent of the value provided for in the trust agreement. In the event that advances are made by Cooper, they will accrue interest at 5 percent per annum, and will be repaid in years where excess funds are available in the trust or credited against the future year annual payments. The maximum advances are \$36.6 million.

Cooper will pay all defense costs through the date Federal-Mogul emerges from bankruptcy and will be reimbursed for indemnity payments to the extent such payments are eligible for payment from the trust. Cooper will retain the rights to receive the insurance proceeds related to indemnity and defense costs paid prior to the date Federal-Mogul emerges from bankruptcy. For claims paid by the trust, the trust will retain 10 percent of any reimbursed insurance proceeds for the first 25 years and thereafter will retain 15 percent.

As in the December 2005 proposed agreement, Cooper will forego certain claims and objections in the Federal-Mogul bankruptcy proceedings. However, under the revised proposed agreement, which is subject to court approval, in the event that Cooper s participation in the Federal-Mogul 524(g) trust is not approved for any reason, Cooper would receive a cash payment of \$138 million on the date Federal-Mogul

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emerges from bankruptcy and 20 percent of any insurance policy settlements related to the former Wagner business purchased by Federal-Mogul in 1998. If Cooper participates in the trust, it will receive 12 percent of any Wagner insurance settlements.

Accordingly, Cooper recorded a \$20.3 million after-tax discontinued operations charge, net of an \$11.4 million income tax benefit, in the second guarter of 2006.

From a cash flow perspective, Cooper management continues to believe that a settlement on the terms of the revised agreement would allow Cooper to continue to grow through acquisitions and return cash to shareholders through dividends and stock repurchases. The settlement agreement remains subject to bankruptcy court approval, approval by the current claimants and other matters. At this time, the exact manner in which this issue will be resolved is not known. The accrual for potential liabilities related to the Automotive Products sale and the Federal-Mogul bankruptcy was \$537.5 million at September 30, 2006 and \$526.3 million at December 31, 2005.

# Note 13. Consolidating Financial Information

Cooper and certain of its principal operating subsidiaries (the Guarantors ) fully and unconditionally guarantee, on a joint and several basis, the registered debt securities of Cooper Industries, LLC and Cooper US, Inc. The following condensed consolidating financial information is included so that separate financial statements of Cooper Industries, LLC, Cooper US, Inc. or the Guarantors are not required to be filed with the Securities and Exchange Commission. The consolidating financial statements present investments in subsidiaries using the equity method of accounting. Intercompany investments in the Class A and Class B common shares are accounted for using the cost method.

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# Consolidating Income Statements Three Months Ended September 30, 2006

(in millions)

		Cooper	Cooper								
		Industries,	US,			(	Other	Con	solidating		
	Cooper	LLC	Inc.	Gu	arantors	Sub	sidiaries	Adj	ustments	-	Γotal
Revenues	\$	\$	\$	\$	860.9	\$	508.3	\$	(54.6)	\$ 1	,314.6
Cost of sales		(0.2)	0.5		598.5		343.0		(54.6)		887.2
Selling and											
administrative											
expenses	2.0	4.9	16.8		126.0		91.1				240.8
Interest expense, net	(0.2)	11.7	3.6				(1.1)				14.0
Equity in earnings of											
subsidiaries, net of tax	159.9	(136.8)	98.4		22.3		96.2		(240.0)		
Intercompany income											
(expense)	(4.9)	145.0	3.0		(105.5)		(12.7)		(24.9)		
Income (loss) before											
income taxes	153.2	(8.2)	80.5		53.2		158.8		(264.9)		172.6
Income tax expense											
(benefit)		(7.7)	(15.9)		11.7		56.3				44.4
Net income (loss)	\$ 153.2	\$ (0.5)	\$ 96.4	\$	41.5	\$	102.5	\$	(264.9)	\$	128.2

# **Three Months Ended September 30, 2005**

(in millions)

		Cooper	Cooper								
		Industries	US,			(	Other	Con	solidating		
	Cooper	LLC	Inc.	Gu	arantors	Sub	sidiaries	Adj	ustments	,	Γotal
Revenues	\$	\$	\$	\$	820.2	\$	430.2	\$	(40.0)	\$ 1	,210.4
Cost of sales		(0.2)	(0.1)		573.5		294.9		(40.0)		828.1
Selling and											
administrative											
expenses	2.0	4.1	21.6		124.7		83.5				235.9
Interest expense, net	(0.1)	13.7	(1.2)				4.1				16.5
Equity in earnings of											
subsidiaries, net of tax	122.4	9.3	94.6		(90.8)		66.9		(202.4)		
Intercompany income											
(expense)	(1.8)	(10.3)	(32.3)		(88.4)		149.5		(16.7)		
Income (loss) before											
income taxes	118.7	(18.6	42.0		(57.2)		264.1		(219.1)		129.9
Income tax expense											
(benefit)		(10.3)	(24.8)		10.3		52.7				27.9
Net income (loss)	\$ 118.7	\$ (8.3)	\$ 66.8	\$	(67.5)	\$	211.4	\$	(219.1)	\$	102.0

# Consolidating Income Statements Nine Months Ended September 30, 2006

(in millions)

Revenues	Cooper \$	Cooper Industries, LLC \$	Cooper US, Inc.	Guarantors \$ 2,529.1	Other Subsidiaries \$ 1,486.5	Consolidating Adjustments \$ (172.3)	Total \$ 3,843.3
Cost of sales Selling and administrative		(0.6)	0.5	1,767.3	1,009.4	(172.3)	2,604.3
expenses	7.5	12.6	48.4	385.8	268.3		722.6
Interest expense, net Equity in earnings of subsidiaries, net of	(0.5)	33.5	8.9		(3.4)		38.5
tax	428.2	(118.3)	247.7	69.5	246.6	(873.7)	
Intercompany income (expense)	(12.2)	138.0	10.8	(318.3)	255.2	(73.5)	
Income (loss) from continuing operations							
before income taxes	409.0	(25.8)	200.7	127.2	714.0	(947.2)	477.9
Income tax expense (benefit)		(21.5)	(46.0)	23.6	166.1		122.2
Income from continuing operations Charge related to	409.0	(4.3)	246.7	103.6	547.9	(947.2)	355.7
discontinued operations, net of tax		20.3					20.3
Net income (loss)	\$ 409.0	\$ (24.6)	\$ 246.7	\$ 103.6	\$ 547.9	\$ (947.2)	\$ 335.4

# Nine Months Ended September 30, 2005

(in millions)

	Cooper	Cooper Industries, LLC	Cooper US, Inc.	Guarantors	Other Subsidiaries	Consolidating Adjustments	Total
Revenues	\$	\$	\$	\$ 2,382.8	\$ 1,262.2	\$ (100.6)	\$ 3,544.4
Cost of sales	0.2		1.3	1,684.4	845.1	(100.6)	2,430.4
Selling and administrative							
expenses	6.7	7.9	53.4	376.1	252.2		696.3
Interest expense, net	(1.0)	40.6	(2.9)		15.3		52.0
Equity in earnings of subsidiaries, net of							
tax	360.4	59.0	256.4	69.9	196.3	(942.0)	
	(4.3)	(37.1)	(77.7)	(209.2)	391.5	(63.2)	

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Intercompany income (expense)											
Income (loss) before income taxes Income tax expense	350.2		(26.6)	126.9		183.0		737.4		(1,005.2)	365.7
(benefit)			(31.8)	(69.3)		38.7		141.0			78.6
Net income	\$ 350.2	\$	5.2	\$ 196.2	\$	144.3	\$	596.4	\$	(1,005.2)	\$ 287.1
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# Consolidating Balance Sheets September 30, 2006

(in millions)

Codordon	Cooper	Cooper Industries, LLC	Cooper US, Inc.	Guarantors	Other Subsidiaries	Consolidating Adjustments	Total
Cash and cash equivalents Receivables Inventories Deferred income taxes and other	\$ 0.8	\$	\$ 61.5 5.5	\$ (2.3) 529.1 357.9	\$ 183.9 426.2 284.3	\$	\$ 243.9 960.8 642.2
current assets		141.2	39.6	47.5	34.1		262.4
Total current assets	0.8	141.2	106.6	932.2	928.5		2,109.3
Property, plant and equipment, less accumulated							
depreciation Goodwill Investment in			45.5	321.7 1,023.9	295.6 1,291.9		662.8 2,315.8
subsidiaries Investment in	3,382.7	569.9	4,002.7	1,194.8	1,151.1	(10,301.2)	
parent Intercompany			2,808.8		312.7	(3,121.5)	
accounts receivable Intercompany notes	675.5	797.8		1,075.6	631.7	(3,180.6)	
receivable Deferred income taxes and other	83.9	24.3	741.5	8.4	3,970.1	(4,828.2)	
noncurrent assets		53.5	24.5	88.3	168.1		334.4
Total assets	\$4,142.9	\$ 1,586.7	\$7,729.6	\$ 4,644.9	\$ 8,749.7	\$ (21,431.5)	\$ 5,422.3
Short-term debt Accounts payable Accrued liabilities Current discontinued operations liability	\$ 34.0 4.9	\$ 11.4 39.2 207.5	\$ 9.6 108.9	\$ 220.6 221.1	\$ 6.3 179.7 152.8	\$	\$ 6.3 455.3 526.9
Current maturities of long-term debt		300.0			0.5		300.5
Total current liabilities	38.9	558.1	118.5	441.7	339.3		1,496.5

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Long-term debt		370.7	323.9	8.1	0.6		703.3
Intercompany accounts payable			3,180.6			(3,180.6)	
Intercompany notes payable Long-term discontinued	478.2	322.3	1,870.0	1,705.8	451.9	(4,828.2)	
operations liability Other long-term		330.0					330.0
liabilities		(13.4)	197.1	212.8	148.3		544.8
Total liabilities	517.1	1,567.7	5,690.1	2,368.4	940.1	(8,008.8)	3,074.6
Class A common stock	1.0					(0.1)	0.9
Class B common							0.7
stock	0.5					(0.5)	
Subsidiary common stock					470.6	(470.6)	
Capital in excess of par value	3,366.6		50.9	1,393.5	5,168.1	(9,723.7)	255.4
Retained earnings Accumulated other	263.9	129.5	2,138.0	868.6	2,281.2	(3,451.4)	2,229.8
non- owner changes in equity	(6.2)	(110.5)	(149.4)	14.4	(110.3)	223.6	(138.4)
Total shareholders equity	3,625.8	19.0	2,039.5	2,276.5	7,809.6	(13,422.7)	2,347.7
Total liabilities and shareholders equity	\$4,142.9	\$ 1,586.7	\$7,729.6	\$ 4,644.9	\$ 8,749.7	\$ (21,431.5)	\$ 5,422.3
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# Consolidating Balance Sheets December 31, 2005

(in millions)

Cash and cash	Cooper	Cooper Industries, LLC	Cooper US, Inc	Guarantors	Other Subsidiaries	Consolidating Adjustments	Total
equivalents Receivables Inventories Deferred income taxes and other	\$ 64.1 0.1	\$	\$ 144.4 8.6	\$ (3.5) 469.7 327.1	\$ 247.8 364.0 211.6	\$	\$ 452.8 842.4 538.7
current assets	1.2	130.7	94.0	48.8	22.5		297.2
Total current assets	65.4	130.7	247.0	842.1	845.9		2,131.1
Property, plant and equipment, less accumulated			41.0	220.5	202.2		(72.7
depreciation Goodwill			41.0	339.5 1,018.3	293.2 1,065.7		673.7 2,084.0
Investment in subsidiaries Investment in	2,887.9	759.5	3,579.4	917.6	899.1	(9,043.5)	
parent Intercompany			2,547.1		312.7	(2,859.8)	
accounts receivable Intercompany notes	588.4	550.5		1,367.3	589.9	(3,096.1)	
receivable Deferred income taxes and other	43.9	23.5	651.1	0.8	3,683.4	(4,402.7)	
noncurrent assets		223.5	48.7	(43.2)	97.3		326.3
Total assets	\$ 3,585.6	\$ 1,687.7	\$7,114.3	\$ 4,442.4	\$ 7,787.2	\$ (19,402.1)	\$ 5,215.1
Short-term debt Accounts payable Accrued liabilities Current discontinued	\$ 34.1 3.9	\$ 14.0 28.9	\$ 8.0 107.5	\$ 214.7 238.8	\$ 7.6 157.0 138.9	\$	\$ 7.6 427.8 518.0
operations liability Current maturities		196.3					196.3
of long-term debt		11.0			0.4		11.4
Total current liabilities	38.0	250.2	115.5	453.5	303.9		1,161.1

Long-term debt		670.0	323.7	8.0	1.2		1,002.9
Intercompany accounts payable			3,096.1			(3,096.1)	
Intercompany notes payable Long-term	326.0	258.7	1,652.8	1,708.0	457.2	(4,402.7)	
discontinued operations liability Other long-term		330.0					330.0
liabilities		131.4	191.2	77.0	116.3		515.9
Total liabilities	364.0	1,640.3	5,379.3	2,246.5	878.6	(7,498.8)	3,009.9
Class A common	1.0					(0.1)	0.0
stock Class B common	1.0					(0.1)	0.9
stock	0.5					(0.5)	
Subsidiary common stock					272.9	(272.9)	
Capital in excess of	2 222 7		29.4	1 200 6	5 002 2	(0.240.8)	383.2
par value Retained earnings Accumulated other	3,232.7 31.5	162.4	1,892.3	1,388.6 832.5	5,082.3 1,733.2	(9,349.8) (2,654.5)	1,997.4
non- owner changes in equity	(44.1)	(115.0)	(186.7)	(25.2)	(179.8)	374.5	(176.3)
Total shareholders equity	3,221.6	47.4	1,735.0	2,195.9	6,908.6	(11,903.3)	2,205.2
Total liabilities and shareholders equity	\$ 3,585.6	\$ 1,687.7	\$7,114.3	\$ 4,442.4	\$ 7,787.2	\$ (19,402.1)	\$ 5,215.1
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# **Table of Contents**

# **Consolidating Statements of Cash Flows Nine Months Ended September 30, 2006**

(in millions)

Net cash provided by	Cooper	Cooper Industries, LLC		Cooper US, Inc		Guarantors		Other Subsidiaries		Consolidating Adjustments	Total	
(used in) operating activities	\$ (15.8)	\$	(20.8)	\$	45.7	\$	(23.4)	\$	389.0	\$	\$ 374.7	
Cash flows from investing activities: Capital expenditures					(10.5)		(24.6)		(23.0)		(58.1)	
Cash paid for acquired businesses					(42.4)		(230.8)		(6.2)		(279.4)	
Investment in affiliates Loans to affiliates Repayments of loans	(12.3) (102.0)				(36.0) (36.9)				(384.4)	48.3 523.3		
from affiliates Dividends from	64.0								101.2	(165.2)		
affiliates Other	5.0				68.6		0.8		5.9 17.6	(79.5)	18.4	
Net cash used in investing activities	(45.3)				(57.2)		(254.6)		(288.9)	326.9	(319.1)	
Cash flows from financing activities: Repayments of debt			(11.0)						(2.3)		(13.3)	
Borrowings from affiliates Repayments of loans	197.2		36.8		289.2				0.1	(523.3)		
to affiliates Other intercompany	(47.3)				(73.6)		(2.4)		(41.9)	165.2		
financing activities Dividends Dividends paid to	9.5 (103.0)		(5.0)	(	(112.9)		281.6		(173.2)		(103.0)	
affiliates Subsidiary purchase	(73.5)								(6.0)	79.5		
of parent shares Issuance of stock Excess tax benefits	14.9			(	(276.6)				48.3	(48.3)	(261.7)	
from stock options and awards					21.4						21.4	
Employee stock plan activity and other					81.1						81.1	

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Net cash provided by (used in) financing activities Effect of exchange rate changes on cash and cash equivalents	(2.2)	20.8	(71.4)	279.2	(175.0)	(326.9)	(275.5) 11.0
Increase (decrease) in cash and cash equivalents Cash and cash equivalents,	(63.3)		(82.9)	1.2	(63.9)		(208.9)
beginning of period	64.1		144.4	(3.5)	247.8		452.8
Cash and cash equivalents, end of period	\$ 0.8	\$	\$ 61.5	\$ (2.3)	\$ 183.9	\$	\$ 243.9

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# **Consolidating Statements of Cash Flows Nine Months Ended September 30, 2005**

(in millions)

Net cash provided by	Cooper	Cooper Industries, LLC	Cooper US, Inc	Guarantors	Other Subsidiaries	Consolidating Adjustments	Total
(used in) operating activities	\$ (4.9)	\$ (114.0)	\$ 0.5	\$ 20.0	\$ 398.9	\$	\$ 300.5
Cash flows from investing activities: Capital expenditures Cash paid for			(11.0)	(30.4)	(30.4)		(71.8)
acquired businesses Investment in					(2.4)		(2.4)
affiliates Loans to affiliates	(11.1) (46.0)	(9.8) (14.1)	(30.3) (72.2)	(3.4) (0.7)	(137.1)	54.6 270.1	
Repayments of loans from affiliates Dividends from	25.6					(25.6)	
affiliates Other		0.9 1.5	67.7	31.8 0.5	3.1 4.6	(103.5)	6.6
Net cash used in investing activities	(31.5)	(21.5)	(45.8)	(2.2)	(162.2)	195.6	(67.6)
Cash flows from financing activities: Proceeds from issuances of debt					1.4		1.4
Repayments of debt Borrowings from		(152.0)			(118.1)		(270.1)
affiliates Repayments of loans	137.1	7.9		3.5	121.6	(270.1)	
to affiliates Other intercompany					(25.6)	25.6	
financing activities Dividends Dividends paid to	(16.7) (103.8)	279.5	(100.5)	(19.9)	(142.4)		(103.8)
affiliates Subsidiary purchase of parent shares Issuance of stock	(46.4)			(12.8)	(44.3)	103.5	
	11.2		(78.0)		(99.4) 54.6	(54.6)	(166.2)
Employee stock plan activity and other			54.7				54.7
	(18.6)	135.4	(123.8)	(29.2)	(252.2)	(195.6)	(484.0)

Net cash provided by (used in) financing activities Effect of exchange rate changes on cash and cash equivalents						(25.7)		(25.7)
Decrease in cash and cash equivalents Cash and cash	(55.0)	(0.1)	(	(169.1)	(11.4)	(41.2)		(276.8)
equivalents, beginning of period	111.5			246.0	1.2	294.1		652.8
Cash and cash equivalents, end of period	\$ 56.5	\$ (0.1)	\$	76.9 -24-	\$ (10.2)	\$ 252.9	\$	\$ 376.0

#### **Table of Contents**

## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Results of Operations

## Three Months Ended September 30, 2006 Compared With Three Months Ended September 30, 2005

Net income for the third quarter of 2006 was \$128.2 million on revenues of \$1,314.6 million compared with 2005 third quarter net income of \$102.0 million on revenues of \$1,210.4 million. Third quarter diluted earnings per share increased 27% to \$1.37 in 2006 from \$1.08 in 2005.

#### Revenues:

Revenues for the third quarter of 2006 increased 9% compared to the third quarter of 2005. Foreign currency translation increased reported revenues by approximately 1% for the quarter and the impact of acquisitions increased reported revenues by approximately 2% for the quarter.

Electrical Products segment revenues increased 10% compared to the third quarter of 2005. Excluding the impact of currency translation, revenues increased approximately 9% compared to the third quarter of 2005. The impact of acquisitions increased segment revenues by approximately 2%. Strong demand from industrial and utility markets continues to drive year-over-year core revenue growth. Demand from non-residential construction markets improved during the quarter, while retail sales were down, due to softening of residential markets and the ceding of product offerings in the retail channel over prices. The businesses within the Electrical Products segment continued to penetrate new and existing markets through successful product introductions, coordinated marketing initiatives and execution of global growth strategies.

Tools segment revenues for the third quarter of 2006 increased 2% from the third quarter of 2005. Excluding the impact of favorable currency translation, revenues increased approximately 1% over the third quarter of 2005. Demand within the industrial and commercial markets improved for both Hand Tools and Power Tools. Shipments of assembly equipment declined as compared to the prior year quarter.

## Costs and Expenses:

Cost of sales, as a percentage of revenues, was 67.5% for the third quarter of 2006 compared to 68.4% for the comparable 2005 quarter. The decline in cost of sales percentage resulted primarily from production leverage on higher volume, improved pricing in key markets and channels, a continued favorable shift in sales mix and benefits realized through productivity and sourcing cost reduction initiatives. These improvements were partially offset by inflation in key commodity, energy and transportation costs.

Electrical Products segment cost of sales, as a percentage of revenues, was 67.5% for the third quarter of 2006 compared to 67.9% for the third quarter of 2005. The reduction in cost of sales percentage resulted from sales volume leverage, a shift in sales mix away from the lower margin retail channel, cost reductions through productivity improvement initiatives, and price increases to offset inflation in commodity costs. Tools segment cost of sales, as a percentage of revenues, was 67.3% for the third quarter of 2006 compared to 71.6% for the third quarter of 2005. The decrease in cost of sales percentage was driven by productivity improvements, prior year restructuring and a gain on the sale of property in the third quarter of 2006.

Selling and administrative expenses, as a percentage of revenues, for the third quarter of 2006 were 18.3% compared to 19.5% for the third quarter of 2005. The decline was due to sales volume leverage, sales mix, and the non-recurrence of costs incurred in the third quarter of 2005 related to the retirement of a senior executive and costs relating to reorganizing certain corporate activities, which were partially offset by continued investment in strategic growth initiatives.

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Electrical Products segment selling and administrative expenses, as a percentage of revenues, for the third quarter of 2006 were 16.0% compared to 16.7% for the third quarter of 2005. The decline was driven by strong leverage of fixed costs on increased sales volumes, cost reductions achieved through prior restructuring actions and benefits from ongoing productivity improvement initiatives more than offsetting increased investments in sales expansion initiatives.

Tools segment selling and administrative expenses, as a percentage of revenues, for the third quarter of 2006 were 19.7% compared to 19.9% for the third quarter of 2005. The decline in selling and administrative expenses percentage was driven by increased sales volumes providing leverage against fixed costs and benefits realized from prior restructuring actions.

Interest expense, net for the third quarter of 2006 decreased \$2.5 million from the 2005 third quarter, primarily as a result of both lower average debt balances and average interest rates on borrowings. Average debt balances were \$1.07 billion and \$1.27 billion and average interest rates were 5.8% and 6.1% during the third quarter of 2006 and 2005, respectively. The decline in the average interest rates was primarily the result of conversion of debt balances to lower interest-rate debt. The debt balance during the third quarter of 2005 included 6.25%, 300 million Euro bonds that matured in October 2005. Cooper partially funded repayment of this Euro bond debt with \$325 million, 5.25% senior unsecured notes maturing in 2012. Proceeds from the notes were swapped to 272.6 million with cross-currency interest-rate swaps, effectively converting the seven-year U.S. notes to seven-year Euro notes with an annual interest rate of 3.55%.

## **Operating Earnings:**

Electrical Products segment third quarter 2006 operating earnings increased 18% to \$186.4 million from \$158.2 million for the same quarter of last year. The increase was a result of leveraging fixed costs on higher volumes, successful cost reduction and productivity improvement initiatives, and a shift in sales mix away from the lower margin retail channel, with increased prices offsetting inflation in production material costs.

Tools segment third quarter 2006 operating earnings increased 57% to \$24.3 million compared to \$15.5 million in the third quarter of 2005. The increase primarily reflects operating efficiencies through productivity improvements, sales mix, gain on property sale and prior year restructuring actions.

General Corporate expense decreased \$3.2 million to \$24.1 million for the third quarter of 2006 compared to \$27.3 million during the third quarter of 2005. In the third quarter of 2005, General Corporate expense included additional stock-based compensation expense due to the accelerated vesting of expense related to the retirement of a senior executive, as well as costs relating to reorganizing certain corporate activities.

## Income Taxes:

The effective tax rate was 25.7% for the third quarter of 2006 and 21.5% for the third quarter of 2005. The rate increase is primarily related to increased earnings in 2006, without a corresponding increase in tax benefits.

## Nine Months Ended September 30, 2006 Compared With Nine Months Ended September 30, 2005

Income from continuing operations for the nine months ended September 30, 2006 was \$355.7 million on revenues of \$3,843.3 million compared with income from continuing operations of \$287.1 million on revenues of \$3,544.4 million during the nine months ended September 30, 2005. Diluted earnings per share from continuing operations increased 25% to \$3.78 in 2006 from \$3.02 during the nine months ended September 30, 2005.

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#### Revenues:

Revenues for the nine months ended September 30, 2006 increased 8% compared to the nine months ended September 30, 2005. The impact of foreign currency translation was nominal and the impact of acquisitions increased 2006 revenues by approximately 1%.

Electrical Products segment revenues for the nine months ended September 30, 2006 increased approximately 9% compared to the nine months ended September 30, 2005. Foreign currency translation had a nominal impact on 2006 revenues. The impact of acquisitions increased segment revenues by approximately 1%. All of the Electrical Products segment businesses posted revenue growth during 2006. Sales growth was a result of strong demand from industrial and utility markets, improvement in non-residential construction demand and successful penetration into new and developing geographic markets. These gains more than offset a decline in retail sales due to a ceding of product lines in the retail channel over prices.

Tools segment revenues for the nine months ended September 30, 2006 increased approximately 3% compared to the nine months ended September 30, 2005. Foreign currency translation increased revenues by approximately 1%. Increases in sales of hand tools, driven by new product introductions and strength in industrial markets, offset the loss of chain position in a major retailer. Domestic industrial power tools strength and moderate price realization offset weakness in the automated systems business.

## Costs and Expenses:

Cost of sales, as a percentage of revenues, was 67.8% for the nine months ended September 30, 2006 compared to 68.6% for the comparable 2005 period. The decrease in the cost of sales percentage was primarily a result of leveraging fixed costs against higher volumes, successful cost reduction and productivity improvement initiatives, and an improved sales mix. Pricing has been keeping pace with inflationary pressures and energy costs.

Electrical Products segment cost of sales, as a percentage of revenues, was 67.6% for the nine months ended September 30, 2006 compared to 68.1% for the nine months ended September 30, 2005. The decrease in the cost of sales percentage was primarily the result of a shift in sales mix away from the lower margin retail channel, leverage on higher volumes, successful productivity improvement initiatives and pricing offsetting inflationary pressures for production material and energy costs.

Tools segment cost of sales, as a percentage of revenues, was 69.0% for the nine months ended September 30, 2006 compared to 70.9% for the same period of 2005. The decrease in cost of sales percentage reflects continuing cost productivity improvements, sales mix, and price increase realization.

Selling and administrative expenses, as a percentage of revenues, for the nine months ended September 30, 2006 were 18.8% compared to 19.6% for the nine months ended September 30, 2005. The decrease is due to benefits realized from prior year restructuring actions and leverage against higher volumes, which were partially offset by higher pension cost and continued investment in global sales expansion.

Electrical Products segment selling and administrative expenses, as a percentage of revenues, for the nine months ended September 30, 2006 were 16.5% compared to 17.2% for the nine months ended September 30, 2005. The decrease in selling and administrative expenses percentage is primarily due to leveraging higher volumes, enterprise business system benefits, and benefits realized from prior year cost reductions. These performance improvements more than offset continued investment in key commercial and global growth initiatives.

Tools segment selling and administrative expenses, as a percentage of revenues, for the nine months ended September 30, 2006 were 19.9% compared to 20.5% for the comparable period of 2005. The decrease in the selling and administrative expenses percentage is primarily due to leverage on fixed costs and cost reduction activities.

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Interest expense, net for the nine months ended September 30, 2006 decreased \$13.5 million from the nine months ended September 30, 2005 as a result of both lower average debt balances and average interest rates. Average debt balances were \$1.04 billion and \$1.33 billion and average interest rates were 5.7% and 6.0% for the nine months ended September 30, 2006 and 2005, respectively. The decline in the average interest rates was primarily the result of conversion of debt balances to lower interest-rate debt. The debt balance during the comparable 2005 period included 6.25%, 300 million Euro bonds that matured in October 2005. Cooper partially funded repayment of this Euro bond debt with \$325 million, 5.25% senior unsecured notes maturing in 2012. Proceeds from the notes were swapped to 272.6 million with cross-currency interest-rate swaps, effectively converting the seven-year U.S. notes to seven-year Euro notes with an annual interest rate of 3.55%.

## **Operating Earnings:**

Electrical Products segment operating earnings for the nine months ended September 30, 2006 increased 19% to \$524.0 million from \$441.8 million for the same period of last year. The increase was primarily due to a shift in sales mix away from the lower margin retail channel, continued productivity improvements, and favorable pricing offsetting inflation in production material costs.

Tools segment operating earnings for the nine months ended September 30, 2006 increased 33% to \$61.2 million compared to \$46.0 million during the same period of 2005. The increase reflects leverage on fixed costs due to increased volume, sales mix, price increase realization, and continuing improvements in operating efficiencies.

General Corporate expense for the nine months ended September 30, 2006 decreased \$1.3 million to \$68.8 million compared to \$70.1 million for the same period of 2005. In 2005, General Corporate expense included additional stock-based compensation expense due to the accelerated vesting of expense related to the retirement of a senior executive as well as costs relating to reorganizing certain corporate activities.

## Restructuring:

During the fourth quarter of 2003, Cooper recorded net restructuring charges of \$16.9 million, or \$13.6 million after taxes (\$.14 per diluted common share). This represented costs associated with restructuring projects undertaken in 2003 of \$18.4 million, partially offset by a \$1.5 million adjustment of estimates for restructuring projects initiated in 2002.

The most significant action included in the charges was an announcement of the closing of Cooper Wiring Devices manufacturing operations in New York City. This action included plans for the withdrawal from a multiple-employer pension plan. Cooper recorded a \$12.5 million obligation as an estimate of Cooper s portion of unfunded benefit obligations of the plan. In 2005, Cooper reached a final agreement related to withdrawal from the multi-employer pension plan and recorded an additional \$4.0 million pre-tax charge. The multiple-employer pension obligation was satisfied with a cash payment of \$14.1 million in October 2006 representing full and final payment of the withdrawal liability. The remaining \$5.9 million charge primarily represented severance for announced employment reductions at several locations. Substantially all of the severance payments were made as of March 31, 2006.

A total of 114 salaried and 150 hourly personnel were eliminated as a result of these actions. Cooper estimates the annual savings from the personnel reductions was approximately \$6 million, (net of additional employees added in lower-cost regions) with most of the savings beginning in the first quarter of 2004. The majority of the eliminated costs previously were reflected as cost of sales.

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#### Income Taxes:

The effective tax rate was 25.6% for the nine months ended September 30, 2006 and 21.5% for the nine months ended September 30, 2005. The rate increase is primarily related to increased earnings in 2006 without a corresponding increase in tax benefits.

## Charge Related to Discontinued Operations:

In the second quarter of 2006, Cooper recorded an additional charge of \$20.3 million, net of an \$11.4 million income tax benefit (or \$.21 per diluted share) related to potential asbestos obligations regarding the Automotive Products segment which was sold in 1998. See Note 12 of the Notes to the Consolidated Financial Statements.

## **Liquidity and Capital Resources**

## Liquidity:

Cooper s operating working capital (defined as receivables and inventories less accounts payable) increased \$194.4 million during the nine months ended September 30, 2006. The increase included a \$118.4 million increase in receivables and a \$103.5 million increase in inventories, partially offset by a \$27.5 million increase in accounts payable, which were all driven by increased sales volume and actions to improve customer service. The increase in inventories was partially offset by a \$9.8 million increase in the allowance for excess and obsolete inventories. Operating working capital turnover (defined as annualized revenues divided by average quarterly operating working capital) for the nine months ended September 30, 2006 of 4.9 turns increased from 4.5 turns in the same period of 2005 and was primarily due to revenues growing at a higher rate than operating working capital.

Cash provided by operating activities was \$375 million during the nine months ended September 30, 2006. This cash, plus an additional \$209 million of cash and cash equivalents and \$81 million of cash received from employee stock option exercise activity were primarily used to fund capital expenditures of \$58 million, acquisitions of \$279 million, dividends of \$103 million and share purchases of \$262 million.

Cash provided by operating activities was \$301 million for the nine months ended September 30, 2005. This cash, plus \$277 million of cash and cash equivalents and \$55 million of cash received from employee stock option exercise activity were primarily used to fund capital expenditures of \$72 million, dividends of \$104 million, debt repayments of \$270 million and share purchases of \$166 million.

In connection with acquisitions accounted for as purchases, Cooper records, to the extent appropriate, accruals for the costs of closing duplicate facilities, severing redundant personnel and integrating the acquired businesses into existing Cooper operations. Cash flows from operating activities are reduced by the amounts expended against the various accruals established in connection with each acquisition. Spending against these accruals was \$6.3 million and \$2.1 million during the nine months ended September 30, 2006 and 2005, respectively.

Cooper currently anticipates a continuation of its long-term ability to annually generate in excess of \$200 million in cash flow available for acquisitions, debt repayments and common stock repurchases.

As discussed in Note 12 of Notes to the Consolidated Financial Statements, Cooper has reached a revised agreement with the Representatives of Federal-Mogul, its bankruptcy committees and the future claimants regarding settlement of Cooper s contingent liabilities related to the Automotive Products sale to Federal-Mogul. Cooper anticipates that any settlement would be funded from operating cash flows, existing cash and commercial paper proceeds (if required).

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#### Capital Resources:

Cooper currently targets a 30% to 40% debt-to-total capitalization ratio. Excess cash flows are utilized to fund acquisitions or to purchase shares of Cooper common stock. Cooper s debt-to-total capitalization ratio was 30.1% at September 30, 2006, 31.7% at December 31, 2005 and 32.2% at September 30, 2005.

At September 30, 2006 and December 31, 2005, Cooper had cash and cash equivalents of \$243.9 million and \$452.8 million, respectively. At September 30, 2006 and December 31, 2005, Cooper had short-term debt of \$6.3 million and \$7.6 million, respectively, and no commercial paper outstanding.

Cooper s practice is to back up its short-term debt balance with a combination of cash and committed credit facilities. At September 30, 2006, Cooper had a \$500 million committed credit facility, which matures in November 2009. Short-term debt to the extent not backed up by cash, reduces the amount of additional liquidity provided by the committed credit facility.

The credit facility agreement is not subject to termination based on a decrease in Cooper s debt ratings or a material adverse change clause. The principal financial covenants in the agreement limit Cooper s debt-to-total capitalization ratio to 60% and require Cooper to maintain a minimum earnings before interest expense, income taxes, depreciation and amortization to interest ratio of 3 to 1. Cooper is in compliance with all covenants set forth in the credit facility agreement.

Cooper s access to the commercial paper market could be adversely affected by a change in the credit ratings assigned to its commercial paper. Should Cooper s access to the commercial paper market be adversely affected due to a change in its credit ratings, Cooper would rely on a combination of available cash and its committed credit facility to provide short-term funding. The committed credit facility does not contain any provision, which makes its availability to Cooper dependent on Cooper s credit ratings.

## Off-Balance Sheet Arrangements and Aggregate Contractual Obligations

As of September 30, 2006, there have been no material changes to Cooper s off-balance sheet arrangements and contractual obligations as described in its Annual Report on Form 10-K for the year ended December 31, 2005.

#### **Backlog**

Sales backlog represents the dollar amount of all firm open orders for which all terms and conditions pertaining to the sale have been approved such that a future sale is reasonably expected. Sales backlog by segment was as follows:

	Septe	September 30,		
	2006	2005		
	(in m	nillions)		
Electrical Products	\$ 593.4	\$ 397.7		
Tools	75.5	64.0		
	\$ 668.9	\$ 461.7		

## **Recently Issued Accounting Standards**

See Notes 1 and 2 of the Notes to the Consolidated Financial Statements.

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#### Private Securities Litigation Reform Act Safe Harbor Statement

This Form 10-Q includes certain forward-looking statements. The forward-looking statements reflect Cooper s expectations, objectives and goals with respect to future events and financial performance, and are based on assumptions and estimates which Cooper believes are reasonable. Forward-looking statements include, but are not limited to, any statements regarding future revenues, cost and expenses, earnings, earnings per share, margins, cash flows and capital expenditures. Cooper wishes to caution readers not to put undue reliance on these statements and that actual results could differ materially from anticipated results. Important factors which may affect the actual results include, but are not limited to, the resolution of Federal-Mogul s bankruptcy proceedings, political developments, market and economic conditions, changes in raw material, transportation, and energy costs, industry competition, the ability to execute and realize the expected benefits from strategic initiatives including revenue growth plans and cost-control and productivity improvement programs, the magnitude of any disruptions from manufacturing rationalizations and the implementation of the Enterprise Business System, changes in mix of products sold, mergers and acquisitions and their integration into Cooper, the timing and amount of any stock repurchases, changes in financial markets including currency rate fluctuations and changing legislation and regulations including changes in tax law, tax treaties or tax regulations. The forward-looking statements contained in this report are intended to qualify for the safe harbor provisions of Section 21E of the Securities Exchange Act of 1934, as amended.

#### **Item 4. Controls and Procedures**

As of the end of the period covered by this report, Cooper s management, under the supervision and with the participation of the Chief Executive Officer and Chief Financial Officer, performed an evaluation of the effectiveness of the design and operation of Cooper s disclosure controls and procedures. Based on that evaluation, Cooper s management, including the Chief Executive Officer and Chief Financial Officer, concluded that the disclosure controls and procedures are effective. There have been no significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of this evaluation.

Cooper is executing a multi-year plan of implementing an Enterprise Business System (EBS) globally. Implementing an EBS system on a global basis involves significant changes in business processes. The implementation is phased, which reduces the risks associated with making these changes. In addition, Cooper is taking the necessary steps to monitor and maintain appropriate internal controls during the implementations.

## PART II OTHER INFORMATION

Item 1. Legal Proceedings

In October 1998, Cooper sold its Automotive Products business to Federal-Mogul Corporation (Federal-Mogul). These discontinued businesses (including the Abex product line obtained from Pneumo-Abex Corporation (Pneumo) in 1994) were operated through subsidiary companies, and the stock of those subsidiaries was sold to Federal-Mogul pursuant to a Purchase and Sale Agreement dated August 17, 1998 (1998 Agreement). In conjunction with the sale, Federal-Mogul indemnified Cooper for certain liabilities of these subsidiary companies, including liabilities related to the Abex product line and any potential liability that Cooper may have to Pneumo pursuant to a 1994 Mutual Guaranty Agreement between Cooper and Pneumo. On October 1, 2001, Federal-Mogul and several of its affiliates filed a Chapter 11 bankruptcy petition and indicated that Federal-Mogul may not honor the indemnification obligations to Cooper. As of the date of this filing, Federal-Mogul had not rejected the 1998 Agreement, which includes the indemnification to Cooper. If Federal-Mogul rejects the 1998 Agreement, Cooper will be relieved of its future obligations under the 1998 Agreement, including specific indemnities relating to payment of taxes and certain obligations regarding insurance for its former Automotive Products businesses. To the extent Cooper is obligated to Pneumo for any asbestos-related claims arising from the Abex product line (Abex Claims), Cooper has rights, confirmed by Pneumo, to significant insurance for such claims. Based on information

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provided by representatives of Federal-Mogul and recent claims experience, from August 28, 1998 through September 30, 2006, a total of 140,813 Abex Claims were filed, of which 109,325 claims have been resolved leaving 31,488 Abex Claims pending at September 30, 2006, that are the responsibility of Federal-Mogul. During the three months ended September 30, 2006, 1,405 claims were filed and 8,735 claims were resolved. Since August 28, 1998, the average indemnity payment for resolved Abex Claims was \$1,965 before insurance. A total of \$100.7 million was spent on defense costs for the period August 28, 1998 through September 30, 2006. Historically, existing insurance coverage has provided 50% to 80% of the total defense and indemnity payments for Abex Claims. However, insurance recovery is currently at a lower percentage (approximately 30%) due to exhaustion of primary layers of coverage and litigation with certain excess insurers.

With the assistance of independent advisors, Bates White, LLC, in the fourth quarter of 2001 Cooper completed a thorough analysis of its potential exposure for asbestos liabilities in the event Federal-Mogul rejects the 1998 Agreement. Based on Cooper s analysis of its contingent liability exposure resulting from Federal-Mogul s bankruptcy, Cooper concluded that an additional fourth-quarter 2001 discontinued operations provision of \$30 million after-tax, or \$.32 per share, was appropriate to reflect the potential net impact of this issue.

Throughout 2003, Cooper worked towards resolution of the indemnification issues and future handling of the Abex-related claims within the Federal-Mogul bankruptcy proceedings. This included negotiations with the representatives of Federal-Mogul, its bankruptcy committees and the future claimants (the Representatives ) regarding participation in Federal-Mogul s proposed 524(g) asbestos trust. Based on the status of the negotiations in 2004, Cooper concluded that it was probable that Federal-Mogul would reject the 1998 Agreement. Cooper also concluded that the Representatives would require any negotiated settlement through the Federal-Mogul bankruptcy to be at the high end of the Bates White, LLC liability analysis and with substantially lower insurance recovery assumptions and higher administrative costs.

During late February and early March 2004, Cooper reassessed the accrual required based on the then current status of the negotiations with the Representatives and the liability and insurance receivable that would be required to be recorded if this matter is not settled within the Federal-Mogul bankruptcy. Cooper concluded that resolution within the Federal-Mogul proposed 524(g) asbestos trust would likely be within the range of the liabilities, net of insurance recoveries, that Cooper would accrue if this matter were not settled within the Federal-Mogul bankruptcy. Accordingly, Cooper recorded a \$126.0 million after-tax discontinued operations charge, net of a \$70.9 income tax benefit, in the fourth quarter of 2003.

In December 2005, Cooper announced that the Company and other parties involved in the resolution of the Federal-Mogul bankruptcy proceeding had reached an agreement regarding Cooper's participation in Federal Mogul's proposed 524 (g) asbestos trust. By participating in this trust, Cooper would resolve its liability for asbestos claims arising from Cooper's former Abex Friction Products business. The proposed settlement agreement was subject to court approval, approval of 75 percent of the current Abex asbestos claimants and certain other approvals. The settlement would resolve more than 38,000 pending Abex Claims as of December 2005. Future claims would be resolved through the bankruptcy trust, and Cooper would be protected against future claims by an injunction to be issued by the district court upon plan confirmation.

Key terms and aspects of the proposed settlement agreement included Cooper agreeing to pay \$130 million in cash into the trust, with \$115 million payable upon Federal-Mogul s emergence from bankruptcy. The remainder would be due on January 15, 2007, or upon emergence from bankruptcy, if later. Cooper would receive a total of \$37.5 million during the funding period from other parties associated with the Federal-Mogul bankruptcy. Cooper would further provide the trust 1.4 million shares of the Company s stock upon Federal-Mogul s emergence from bankruptcy. The agreement provided that the trust may, during the first year after issuance, sell these shares to Cooper at market prices and, thereafter, in open market transactions.

The proposed settlement agreement also provided for further payments by Cooper subject to the amount and timing of insurance proceeds. Cooper agreed to make 25 annual payments of up to \$20 million

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each, reduced by certain insurance proceeds received by the trust. In years that the insurance proceeds exceed \$17 million, Cooper would be required to contribute \$3 million with the excess insurance proceeds carried over to the next year. The trust would retain 10 percent of the insurance proceeds for indemnity claims paid by the trust until Cooper s obligation is satisfied and would retain 15 percent thereafter. The agreement also provided for Cooper to receive the insurance proceeds related to indemnity and defense costs paid prior to the date a stay of current claims is entered by the bankruptcy court. Cooper would also be required to forego certain claims and objections in the Federal-Mogul bankruptcy proceedings. In addition, the parties involved had agreed to petition the court for a stay on all current claims outstanding.

Although the payments related to the settlement could extend to 25 years and the collection of insurance proceeds could extend beyond 25 years, the liability and insurance would be undiscounted on Cooper s balance sheet as the amount of the actual annual payments is not reasonably predictable.

A critical term of the proposed settlement was the issuance of a preliminary injunction staying all pending Abex asbestos claims. At a hearing on January 20, 2006, other parties to the bankruptcy proceedings were unable to satisfy the court s requirements to grant the required preliminary injunction. As a result, the proposed settlement agreement required renegotiation of certain terms. The final determination of whether Cooper would participate in the Federal-Mogul 524(g) trust was unknown. However, Cooper management concluded that, at the date of the filing of its 2005 Form 10-K, the most likely outcome in the range of potential outcomes was a revised settlement approximating the December 2005 proposed settlement. Accordingly, Cooper recorded a \$227.2 million after-tax discontinued operations charge, net of a \$127.8 million income tax benefit, in the fourth quarter of 2005.

The fourth quarter 2005 charge to discontinued operations included payments to a 524(g) trust over 25 years that were undiscounted, and the insurance recoveries only included recoveries where insurance in place agreements, settlements or policy recoveries were probable. If the negotiations with the Representatives in early 2004 had resulted in an agreement, Cooper would have paid all the consideration when Federal-Mogul emerged from bankruptcy and the 524(g) trust was formed and would have relinquished all rights to insurance. The lack of discounting and the limited recognition of insurance recoveries in the fourth quarter 2005 charge to discontinued operations were a significant component of the increase in the accrual for discontinued operations. While it is not possible to quantify, the accrual for discontinued operations also includes a premium for resolving the inherent uncertainty associated with resolving Abex Claims though the tort system. If Cooper is unable to reach a settlement to participate in the Federal-Mogul 524(g) trust, the accrual for discontinued operations potentially may have to be reduced to the estimated liability and related insurance recoveries through the tort system. There are numerous assumptions that are required to project the liability in the tort system and Cooper has not completed the analysis and determined the liability that would be recorded under this scenario.

Cooper, through Pneumo-Abex LLC, has access to Abex insurance policies with remaining limits on policies with solvent insurers in excess of \$750 million. Cooper included insurance recoveries of approximately \$215 million pre-tax in the fourth quarter 2005 charge to discontinued operations discussed above. Cooper believes that it is likely that additional insurance recoveries will be recorded in the future as new insurance in place agreements are consummated and settlements with insurance carriers are completed. However, extensive litigation with the insurance carriers may be required to receive those additional recoveries.

On July 7, 2006, Cooper announced a revised agreement had been reached regarding Cooper s participation in Federal-Mogul s 524(g) trust. The revised proposed settlement agreement remains subject to court approval, to approval by 75 percent of the current Abex asbestos claimants and to certain other approvals.

Key terms and aspects of the revised proposed settlement agreement include Cooper agreeing to pay \$256 million in cash into the trust on the date Federal-Mogul emerges from bankruptcy, which includes elimination of the contribution of 1.4 million common shares to the trust by increasing the cash contribution. Removing the Company s common stock as a component of the revised settlement agreement eliminates

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additional charges and reversals of charges that may have occurred to account for any changes in the market value of the Company s stock. Cooper has or will receive \$37.5 million from other parties toward its cash obligation.

As in the December 2005 agreement, Cooper has agreed to make 25 annual payments of up to \$20 million each to the trust with such payments being reduced by insurance proceeds. The minimum annual payment of \$3 million in the December 2005 agreement has been eliminated. However, Cooper has agreed to make advances, beginning in 2015 through 2021, in the event the trust is unable to pay outstanding qualified claims at 100 percent of the value provided for in the trust agreement. In the event that advances are made by Cooper, they will accrue interest at 5 percent per annum, and will be repaid in years where excess funds are available in the trust or credited against the future year annual payments. The maximum advances are \$36.6 million.

Cooper will pay all defense costs through the date Federal-Mogul emerges from bankruptcy and will be reimbursed for indemnity payments to the extent such payments are eligible for payment from the trust. Cooper will retain the rights to receive the insurance proceeds related to indemnity and defense costs paid prior to the date Federal-Mogul emerges from bankruptcy. For claims paid by the trust, the trust will retain 10 percent of any reimbursed insurance proceeds for the first 25 years and thereafter will retain 15 percent.

As in the December 2005 proposed agreement, Cooper will forego certain claims and objections in the Federal-Mogul bankruptcy proceedings. However, under the revised proposed agreement, which is subject to court approval, in the event that Cooper s participation in the Federal-Mogul 524(g) trust is not approved for any reason, Cooper would receive a cash payment of \$138 million on the date Federal-Mogul emerges from bankruptcy and 20 percent of any insurance policy settlements related to the former Wagner business purchased by Federal-Mogul in 1998. If Cooper participates in the trust, it will receive 12 percent of any Wagner insurance settlements.

Accordingly, Cooper recorded a \$20.3 million after-tax discontinued operations charge, net of an \$11.4 million income tax benefit, in the second quarter of 2006.

From a cash flow perspective, Cooper management continues to believe that a settlement on the terms of the revised agreement would allow Cooper to continue to grow through acquisitions and return cash to shareholders through dividends and stock repurchases. The settlement agreement remains subject to bankruptcy court approval, approval by the current claimants and other matters. At this time, the exact manner in which this issue will be resolved is not known. The accrual for potential liabilities related to the Automotive Products sale and the Federal-Mogul bankruptcy was \$537.5 million at September 30, 2006 and \$526.3 million at December 31, 2005.

Item 1A. Risk Factors

There have been no material changes in the risk factors previously disclosed in Cooper s Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

Item 2. Changes in Securities, Use of Proceeds and Issuer Purchases of Equity Securities

The following table reflects activity related to equity securities purchased by Cooper s wholly-owned subsidiaries during the three months ended September 30, 2006:

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## **Purchases of Equity Securities**

		Total Number of Shares	Average Price Paid per	Total Number of Shares Purchased as Part of Publicly Announced Plans	Maximum Number of Shares that May Yet Be Purchased Under the		
Period		Purchased	Share	or Programs (1)	Plans or Programs (1)		
As of 6	/30/06				4,524,450		
7/01/06	7/31/06	371,200	\$88.35	371,200	4,153,250		
8/01/06	8/31/06	196,300	\$85.37	196,300	3,956,950		
9/01/06	9/30/06	325,700	\$82.05	325,700	3,631,250		
Tot	al	893,200	\$85.40	893,200			

(1) On November 2, 2004, Cooper s Board of Directors authorized the repurchase of up to five million shares of Cooper s Class A common stock. Cooper has also announced that the Board authorized the repurchase of shares issued from time to time under its equity compensation plans, matched savings plan and dividend reinvestment plan in order to offset the dilution that results from issuing shares under these plans. For 2006, Cooper s current estimate is that 2.6 million

shares will be

issued under equity

compensation

plans, which is

reflected in the

above table.

Item 3. Defaults Upon Senior Securities

Not applicable

Item 4. Submission of Matters to a Vote of Security Holders

Not applicable

Item 6. Exhibits

- 10.1 Current Compensation Arrangements for Named Executive Officers.
- 10.2 Separation and Transition Agreement dated September 1, 2006 between Cooper Industries, Ltd. and David R. Sheil.
- 10.3 Term Sheet Pneumo Abex Settlement Plan A and Plan B dated as of July 6, 2006 among Cooper Industries, Ltd.; Cooper Industries, LLC; Federal-Mogul Corporation; Federal-Mogul Products, Inc.; the Future Claimants Representative for Federal-Mogul Corporation and Federal-Mogul Products, Inc.; the Official Committee of Asbestos Claimants for Federal-Mogul Corporation and Federal-Mogul Products, Inc.; Pneumo Abex LLC; and PCT International Holdings, Inc. (incorporated by reference to Cooper s Current Reports on Form 8-K filed July 7, 2006 and July 21, 2006).
- 12. Computation of Ratios of Earnings to Fixed Charges for the Calendar Years 2001 through 2005 and the Nine Months Ended September 30, 2006 and 2005.
- 23. Consent of Bates White, LLC.
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Cooper Industries, Ltd. (Registrant)

Date: November 7, 2006 /s/ Terry A. Klebe

Terry A. Klebe

Senior Vice President and Chief Financial

Officer

Date: November 7, 2006 /s/ Jeffrey B. Levos

Jeffrey B. Levos

Vice President, Finance and Chief Accounting

Officer

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#### **Exhibit Index**

Exhibit No.

- 10.1 Current Compensation Arrangements for Named Executive Officers.
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