AARON'S INC
Form 11-K
June 22, 2011

Table of Contents

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 11-K
Annual Report Pursuant to Section 15(d) of the
Securities Exchange Act of 1934

(Mark One)

þ **Annual report pursuant to Section 15(d) of the Securities Exchange Act of 1934**
For the fiscal year ended December 31, 2010

OR

o **Transition report pursuant to Section 15(d) of the Securities Exchange Act of 1934**
For the transition period from _____ to _____.

Commission file number 1-13941

Aaron s, Inc. Employees Retirement Plan and Trust

Full title of the plan and the address of the plan, if different from that of the issuer named below

AARON S, INC.
309 E. PACES FERRY ROAD, N.E.
ATLANTA, GA 30305-2377

This report contains a total of 14 sequentially numbered pages.
Exhibit Index appears on page 13.

Table of Contents

Audited Financial Statements and
Supplemental Schedules
Aaron s, Inc. Employees Retirement Plan and Trust
Years Ended December 31, 2010 and 2009
With Report of Independent Registered Public Accounting Firm

Aaron s, Inc. Employees Retirement Plan and Trust
Audited Financial Statements and Supplemental Schedules
Years Ended December 31, 2010 and 2009

Contents

Report of Independent Registered Public Accounting Firm	1
Audited Financial Statements	
Statements of Net Assets Available for Benefits	2
Statements of Changes in Net Assets Available for Benefits	3
Notes to Financial Statements	4
Supplemental Schedules	
Schedule H, Line 4a Schedule of Delinquent Participant Contributions	10
Schedule H, Line 4i Schedule of Assets (Held At End of Year)	11
Exhibits	
Ex 23 Consent of Independent Registered Public Accounting Firm	14

Exhibit 23

Table of Contents

Report of Independent Registered Public Accounting Firm

The Employee Benefits Committee
Aaron s, Inc. Employees Retirement Plan and Trust

We have audited the accompanying statements of net assets available for benefits of Aaron s, Inc. Employees Retirement Plan and Trust as of December 31, 2010 and 2009, and the related statements of changes in net assets available for benefits for the years then ended. These financial statements are the responsibility of the Plan s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Plan s internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Plan s internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan at December 31, 2010 and 2009, and the changes in its net assets available for benefits for the years then ended, in conformity with US generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the financial statements taken as a whole. The accompanying supplemental schedules of assets (held at end of year) as of December 31, 2010, and delinquent participant contributions for the year then ended, are presented for purposes of additional analysis and are not a required part of the financial statements but are supplementary information required by the Department of Labor s Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. These supplemental schedules are the responsibility of the Plan s management. The supplemental schedules have been subjected to the auditing procedures applied in our audits of the financial statements and, in our opinion, are fairly stated in all material respects in relation to the financial statements taken as a whole.

/s/ Ernst & Young LLP

Atlanta, Georgia
June 22, 2011

Table of Contents

Aaron s, Inc. Employees Retirement Plan and Trust
Statements of Net Assets Available for Benefits

	December 31	
	2010	2009
Assets		
Investments, at fair value	**$ 30,117,239**	**$ 25,742,865**
Contributions receivable:		
Employer	**3,561**	**3,131**
Participant	**9,877**	**8,615**
	13,438	**11,746**
Net assets reflecting investments at fair value	**30,130,677**	**25,754,611**
Adjustments from fair value to contract value for fully benefit-responsive instrument contracts	**(113,093)**	**(81,876)**
Net assets available for benefits	**$ 30,017,584**	**$ 25,672,735**

See accompanying notes.

Table of Contents

Aaron s, Inc. Employees Retirement Plan and Trust
Statements of Changes in Net Assets Available for Benefits

	Year ended December 31	
	2010	2009
Additions to net assets attributed to:		
Interest and dividend income	$ 243,633	$ 440,349
Contributions:		
Participants	2,455,508	2,346,562
Employer	835,753	835,053
Rollover	24,741	40,123
Total additions	3,559,635	3,662,087
Net appreciation in fair value of investments	3,302,479	3,023,547
Deductions from net assets attributed to:		
Benefits paid to participants	(2,517,265)	(2,702,053)
Net increase in net assets available for benefits	4,344,849	3,983,581
Net assets available for benefits at beginning of year	25,672,735	21,689,154
Net assets available for benefits at end of year	$ 30,017,584	$ 25,672,735

See accompanying notes.

Table of Contents

Aaron s, Inc. Employees Retirement Plan and Trust
Notes to Financial Statements
December 31, 2010

1. Description of the Plan

The following description of the Aaron s, Inc. Employees Retirement Plan and Trust, (the Plan) is provided for general information purposes only. More complete information regarding items such as vesting, benefit provisions, and Plan termination may be found in the Plan document and Summary Plan Description, which has been distributed to all participants, and the Plan document, which is available to all participants upon request.

The Plan is a defined contribution plan covering substantially all employees of Aaron s, Inc., (the Company). Any employee of the Company who attains 21 years of age and has completed one year of service (as defined in the Plan document) is eligible to participate in the Plan. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974, as amended (ERISA).

The Plan is administered by the Employee Benefits Committee (the Committee) appointed by the Board of Directors of the Company. The duties of the Committee include interpretation of the Plan document, determination of benefits due to participants, and authorization of disbursements from the net assets available for benefits.

Participation in the Plan is voluntary and beginning May 1, 2010, participants may contribute up to 100% of their annual compensation in accordance with federal contribution limits, in the form of a salary deferral, thereby deferring related income taxes pursuant to Section 401(k) of the Internal Revenue Code (Code). Participants may also contribute, subject to Plan limitations, up to 100% of their aggregate annual compensation paid by the Company during all years they have been a participant in the Plan and any other qualified retirement plan adopted by the Company; however, income taxes on this additional portion of the participant s compensation may not be deferred. Prior to May 1, 2010, participants could contribute up to ten percent of their annual compensation in the form of a salary deferral and up to an additional ten percent of their aggregate annual compensation paid by the Company during all years they had been a participant in the Plan and any other qualified retirement plan adopted by the Company; however, income taxes on this additional portion of the participant s compensation could not be deferred. The Company matches 50% of the first 4% of the elective salary deferral of annual compensation that a participant contributes to the Plan.

Individual accounts are maintained for each participant. Participants direct their contributions into various options offered by the Plan and can change their investment options on a daily basis. Investment income earned by the Plan is allocated to participants accounts based upon relative balances of the individual accounts as of the valuation date for which the allocation is being made. At the discretion of the Company, forfeitures may reduce the matching contribution required for the current Plan year or may be allocated to participants accounts pro rata based on compensation. For the year ended December 31, 2010 and 2009, the Company elected to reduce its matching contribution by forfeitures of $63,181 and $51,439, respectively. Unallocated forfeiture account balances totaled $49 and $689 as of December 31, 2010 and 2009, respectively.

Table of Contents

Participants are immediately vested in their contributions and earnings thereon. The Plan provides for 20% vesting of Company s matching contributions after two years of service (as defined in the Plan document) are completed with subsequent vesting at an additional 20% per service year until the participant is fully vested.

A participant s total account balance is payable either in a lump-sum distribution or by regular periodic installments upon his or her retirement, death, or disability. Upon termination of service, only the vested portion of the participant s account becomes payable. In the event of a participant s death or permanent and total disability, his or her interest in the Plan will become fully vested.

Although it has not expressed any intent to do so, the Company has the right under the Plan to discontinue contributions at any time and to terminate the Plan subject to the provisions of ERISA. In the event of Plan termination (or permanent discontinuance of contributions to the Plan), all amounts credited to the accounts of the participants will become 100% vested. The Plan s assets will be distributable to the participants in accordance with the respective values of their accounts.

The Company pays all administrative costs of the Plan.

2. Summary of Significant Accounting Policies

Basis of Presentation

The accompanying financial statements of the Plan have been prepared on the accrual basis of accounting.

Payment of Benefits

Benefits are recorded when paid.

Valuation of Investments

The Plan s investments are stated at fair value. Shares of mutual funds and Aaron s, Inc. common stock investments are valued based on quoted market prices in an active market.

Table of Contents

The Plan invests in fully benefit-responsive investment contracts through a common collective trust (SunTrust Retirement Stable Asset Fund B). The statements of net assets available for benefits present the fair value of the Plan s interest in the SunTrust Retirement Stable Asset Fund B; however, since these contracts are fully benefit-responsive, an adjustment is reflected in the statements of net assets available for benefits to present these investments at contract value. Contract value is the relevant measurement attributable to fully benefit-responsive investment contracts because contact value is the amount participants would receive if they were to initiate permitted transactions under the terms of the Plan. The contract value of the SunTrust Retirement Stable Asset Fund B represents contributions plus earnings, less participant withdrawals and administrative expenses.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (an exit price). The fair value hierarchy prioritizes the inputs of valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in the active markets for identical assets and liabilities (Level 1), and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy are described below:

Level 1: Observable inputs such as quoted prices in active markets;

Level 2: Inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and;

Level 3: Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

The following tables set forth by level, within the fair value hierarchy, the Plan s assets carried at fair value.

	Assets at Fair Value as of December 31, 2010			
	Level 1	**Level 2**	**Level 3**	**Total**
Company stock	$ 7,215,575	$	$	$ 7,215,575
Common trust fund*		4,027,539		4,027,539
Mutual funds:				
U.S. securities	15,505,631			15,505,631
International securities	1,763,733			1,763,733
Bonds	1,604,761			1,604,761
Total assets at fair value	$ 26,089,700	$ 4,027,539	$	$ 30,117,239

	Assets at Fair Value as of December 31, 2009			
	Level 1	**Level 2**	**Level 3**	**Total**
Company stock	$ 6,618,881	$	$	$ 6,618,881
Common trust fund*		3,909,092		3,909,092
Mutual funds:				
U.S. securities	12,312,422			12,312,422
International securities	1,482,948			1,482,948
Bonds	1,419,522			1,419,522
Total assets at fair value	$ 21,833,773	$ 3,909,092	$	$ 25,742,865

Table of Contents

* This category includes investments in SunTrust Retirement Stable Asset Fund B that are designed to deliver safety and stability by preserving principal while also seeking a reasonable stable monthly return and high degree of liquidity for participant withdrawals. This fund is primarily invested in a variety of investment contracts such as guaranteed investment contracts issued by insurance companies and other financial institutions and other investment products (synthetic guaranteed investment contracts and collective trust funds). The net asset value at contract value is determined each day (valuation date). Fund units are issued and redeemed based upon the net asset value per unit at contract value on the valuation date. The fair value of the fund has been estimated based on the fair value of the underlying investment contracts in the fund as reported by the issuer of the fund. The fair value differs from the contract value. As previously discussed, contract value is the relevant measurement attributable to fully benefit-responsive investment contracts because contract value is the amount participants would received if they were to initiate permitted transactions under the terms of the Plan. There are currently no redemption restrictions on these investments, except that participant requests for transfers to a competing fund may require a waiting period.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded as earned. Dividends are recorded on the ex-dividend date. Net appreciation/depreciation includes the Plan s gains and losses on investments bought and sold as well as held during the year.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates that affect the amounts reported in the financial statements and accompanying notes and supplemental schedules. Actual results could differ from those estimates and the differences could be significant.

3. Investments

During the year ended December 31, 2010 and 2009, the Plan s investments (including investments purchased, sold, and held during the year) appreciated in fair value as follows:

	December 31	
	2010	**2009**
Mutual funds (quoted market prices)	**$ 2,556,087**	**$ 2,641,622**
Company stock (quoted market price)	**659,182**	**299,456**
Common trust fund (net asset value)	**87,210**	**82,469**
	$ 3,302,479	**$ 3,023,547**

Table of Contents

Investments that represent 5% or more of the value of the Plan s net assets are as follows:

	December 31	
	2010	2009
Aaron s, Inc. Common Stock Fund	$ 7,215,575	$ 6,618,881
SunTrust Bank:		
Wells Fargo Adv Prem Large Co Growth A	2,591,851	
Federated Total Return Bond Instl Svc	1,533,251	
Goldman Sachs Growth Opportunities A	1,929,193	
MFS Research International R3 Fund	1,763,733	
T. Rowe Price Retirement Income Fund R	2,661,347	
SunTrust Retirement Stable Asset Fund B (at contract value)*	3,914,446	3,827,216
Ridgeworth Classic Large Cap Value Fund	4,181,487	3,520,027
Ridgeworth Small Cap Value Fund	3,137,021	2,383,743
Alliance Bernstein Balanced Fund Shares A		2,134,414
Ridgeworth Large Cap Growth Fund		2,039,575
Franklin Small-Mid Cap Growth Fund		1,514,605
Ridgeworth International Equity Fund		1,409,901
Ridgeworth US Government Securities Fund		1,322,975

* The fair value of the Plan s investment in SunTrust Retirement Stable Asset Fund B was $4,027,539 and $3,909,092 at December 31, 2010 and December 31, 2009, respectively.

4. Income Tax Status

The Plan has received a determination letter from the Internal Revenue Service dated August 28, 2003, stating that the Plan is qualified under Section 401(a) of the Code and, therefore, the related trust is exempt from taxation. Once qualified, the Plan is required to operate in conformity with the Code to maintain its qualified status. The Plan sponsor has indicated that it will take the necessary steps, if any, to bring the Plan s operations into compliance with the Code. Accounting principles generally accepted in the United States require plan management to evaluate uncertain tax positions taken by the Plan. The financial statement effects of a tax position are recognized when the position is more likely than not, based on the technical merits, to be sustained upon examination by the IRS. The plan administrator has analyzed the tax positions taken by the Plan, and has concluded that as of December 31, 2010, there are no uncertain positions taken or expected to be taken. The Plan has recognized no interest or penalties related to uncertain tax positions. The Plan is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The plan administrator believes it is no longer subject to income tax examinations for years prior to 2007.

Table of Contents

5. Transactions With Parties in Interest

Certain Plan investments are shares of funds managed by SunTrust Bank. SunTrust Bank is the Plan s Trustee and, therefore, these transactions qualify as party-in-interest transactions; however, they are exempt from the prohibited transactions rules under ERISA.

The Plan held 353,878 and 238,707 shares of Aaron s, Inc. common stock valued at $7,215,575 and $6,618,881 at December 31, 2010 and 2009, respectively. The Plan received $17,078 and $16,641 in common stock dividends from Aaron s, Inc. in 2010 and 2009, respectively.

6. Risks and Uncertainties

The Plan invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect participants account balances and the amounts reported in the statements of net assets available for benefits.

Table of Contents

Supplemental Schedules
Aaron s, Inc. Employees Retirement Plan and Trust
EIN #58-0687630 Plan #001
Schedule H, Line 4a Schedule of Delinquent Participant Contributions

Year Ended December 31, 2010

Participant Contributions Transferred Late to Plan	Total that Constitute Nonexempt Prohibited Transactions			Total Fully Corrected Under VFCP and PTE 2002 51
Check here if Late Participant Loan Repayments are included: o	Contributions Not Corrected	Contributions Corrected Outside VFCP	Contributions Pending Correction in VFCP	
$ 1,933		$ 1,933[1]		
$ 4,983		$ 4,983[2]		

(1) Represents delinquent participant contributions from various 2008 pay periods. The Company remitted lost earnings to the Plan during 2010, and plans to file Form 5330, *Return of Excise Taxes Related to Employee Benefit Plans*, in 2010.

(2) Represents delinquent participant contributions from various 2007 pay periods. The Company remitted lost earnings to the Plan during 2010, and plans to file Form 5330, *Return of Excise Taxes Related to Employee Benefit Plans*, in 2010.

Table of Contents

Schedule H Line 4i Schedule of Assets
(Held at End of Year)
December 31, 2010

(a)	(b) Identity of Issue, Borrower, Lessor, or Similar Party	(c) Description of Investment	(e) Current Value
*	Aaron s, Inc.	Aaron s, Inc. Common Stock Fund	$ 7,215,575
*	SunTrust Bank	Goldman Sachs Growth Opportunities A	1,929,193
*	SunTrust Bank	Goldman Sachs Mid Cap Value Fund	971,328
*	SunTrust Bank	MFS Research International R3 Fund	1,763,733
*	SunTrust Bank	MFS Massachusetts Investors Tr R3	3,232
*	SunTrust Bank	T. Rowe Price Retirement Income Fund R	2,661,347
*	SunTrust Bank	Federated Total Return Bond Instl Svc	1,533,251
*	SunTrust Bank	Wells Fargo Adv Prem Large Co Growth A	2,591,851
*	SunTrust Bank	BlackRock Inflation Protection Bond A	71,509
*	SunTrust Bank	SunTrust Retirement Stable Asset Fund B**	3,914,446
*	SunTrust Bank	Ridgeworth Small Cap Value Fund	3,137,021
*	SunTrust Bank	Ridgeworth Classic Large Cap Value Fund	4,181,487
*	SunTrust Bank	SunTrust Bank FDIC Insured Acct	30,173
			$ 30,004,146

* Party-in-Interest

** The fair value of the Plan s investment in SunTrust Retirement Stable Asset Fund B was $4,027,539 at December 31, 2010.

Note: Cost information has not been included in column (d) because all investments are participant directed.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

Aaron s, Inc. Employees Retirement Plan and Trust
(Name of Plan)

Date June 22, 2011

/s/ JAMES L. CATES
Name: James L. Cates
Title: Employee Benefits Committee Member

Table of Contents

EXHIBIT INDEX

Exhibit	Description	Page
23	Consent of Ernst & Young LLP	14