UDR, Inc. Form 10-Q November 09, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549 FORM 10-Q

þ	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES
	EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010 OR

O	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES
	EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-10524 (UDR, Inc.)

333-156002-01 (United Dominion Realty, L.P.)

UDR. Inc.

United Dominion Realty, L.P.

(Exact name of registrant as specified in its charter)

Maryland (UDR, Inc.)

54-0857512

Delaware (United Dominion Realty, L.P.)

54-1776887

(State or other jurisdiction of

(I.R.S. Employer

incorporation of organization)

Identification No.)

1745 Shea Center Drive, Suite 200, Highlands Ranch, Colorado 80129

(Address of principal executive offices) (zip code)

(720) 283-6120

### (Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

UDR, Inc. Yes b No o United Dominion Realty, L.P. Yes o No b

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

UDR, Inc. Yes b No o United Dominion Realty, L.P. Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

UDR, Inc.:

Large Accelerated filer Non-accelerated filer o Smaller reporting company o

accelerated filer o

þ

(Do not check if a smaller reporting company)

United Dominion Realty, L.P.:

Large Accelerated filer Non-accelerated filer b Smaller reporting company o

accelerated filer o

o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

UDR, Inc. Yes o No b

United Dominion Realty, L.P. Yes o No b

The number of shares of UDR, Inc. s common stock, \$0.01 par value, outstanding as of November 8, 2010, was 182,137,034.

# UDR, INC. UNITED DOMINION REALTY, L.P. INDEX

**PAGE** 

# PART I FINANCIAL INFORMATION

TART I FINANCIAL INFORMATION	
Item 1. Consolidated Financial Statements	
UDR, INC.:	
Consolidated Balance Sheets as of September 30, 2010 (unaudited) and December 31, 2009 (audited)	3
Consolidated Statements of Operations for the three and nine months ended September 30, 2010 and 2009 (unaudited)	2
Consolidated Statements of Cash Flows for the nine months ended September 30, 2010 and 2009 (unaudited)	5
Consolidated Statements of Stockholders Equity and Comprehensive Income/(Loss) for the nine months ended September 30, 2010 (unaudited)	6
Notes to Consolidated Financial Statements (unaudited)	7
UNITED DOMINION REALTY, L.P.:	
Consolidated Balance Sheets as of September 30, 2010 (unaudited) and December 31, 2009 (audited)	30
Consolidated Statements of Operations for the three and nine months ended September 30, 2010 and 2009 (unaudited)	31
Consolidated Statements of Cash Flows for the nine months ended September 30, 2010 and 2009 (unaudited)	32
Consolidated Statements of Partners Capital and Comprehensive Income/(Loss) for the nine months ended September 30, 2010 (unaudited)	33
Notes to Consolidated Financial Statements (unaudited)	34
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	49
Item 3. Quantitative and Qualitative Disclosures About Market Risk	71
Item 4. Controls and Procedures	71
PART II OTHER INFORMATION	
Item 1. Legal Proceedings	72

Item 1A. Risk Factors	72
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	83
Item 3. Defaults Upon Senior Securities	84
Item 4. (Removed and Reserved)	84
Item 5. Other Information	84
Item 6. Exhibits	84
<u>Signatures</u>	85
Exhibit 12.1 Exhibit 12.2 Exhibit 31.1 Exhibit 31.2 Exhibit 31.3 Exhibit 31.4 Exhibit 32.1 Exhibit 32.2 Exhibit 32.2 Exhibit 32.2 Exhibit 32.4 EX-101 INSTANCE DOCUMENT EX-101 SCHEMA DOCUMENT EX-101 CALCULATION LINKBASE DOCUMENT EX-101 LABELS LINKBASE DOCUMENT EX-101 PRESENTATION LINKBASE DOCUMENT EX-101 DEFINITION LINKBASE DOCUMENT	

#### **Table of Contents**

#### **EXPLANATORY NOTE**

This combined Form 10-Q includes information with respect to both UDR, Inc. ( UDR or the Company ), a Maryland corporation, and United Dominion Realty, L.P., (the Operating Partnership ), a Delaware limited partnership, of which UDR is the sole general partner. As of September 30, 2010, UDR owned 110,883 units of the general partnership interests of the Operating Partnership and 174,369,059 units (or approximately 96.9%) of the limited partnership interests of the Operating Partnership (the OP Units ). UDR conducts a substantial amount of its business and holds a substantial amount of its assets through the Operating Partnership, and, by virtue of its ownership of the OP Units and being the Operating Partnership s sole general partner, UDR has the ability to control all of the day-to-day operations of the Operating Partnership. Separate financial statements and accompanying notes, as well as separate discussions under Management s Discussion and Analysis of Financial Condition and Results of Operations, are provided for each of UDR and the Operating Partnership. This combined Form 10-Q is being filed separately by UDR and the Operating Partnership.

# PART I FINANCIAL INFORMATION

# **Item 1. FINANCIAL STATEMENTS**

# UDR, Inc. CONSOLIDATED BALANCE SHEETS (In thousands, except share and per share data)

ASSETS	September 30, 2010 (unaudited)			December 31, 2009 (audited)		
Real estate owned: Real estate held for investment Less: accumulated depreciation	\$	6,758,458 (1,560,239)	\$	5,975,239 (1,346,689)		
Real estate held for investment, net Real estate under development (net of accumulated depreciation of \$628 and \$1,226)		5,198,219 94,249		4,628,550 318,531		
Real estate held for disposition (net of accumulated depreciation of \$0 and \$3,378)				16,673		
Total real estate owned, net of accumulated depreciation Cash and cash equivalents Marketable securities Restricted cash Deferred financing costs, net Notes receivable Investment in unconsolidated joint ventures Other assets  Total assets	\$	5,292,468 10,107 41,873 14,879 26,225 7,800 16,391 67,615 5,477,358	\$	4,963,754 5,985 37,650 8,879 26,601 7,800 14,126 67,822 5,132,617		
LIABILITIES AND STOCKHOLDERS EQUITY						
Secured debt Unsecured debt Real estate taxes payable Accrued interest payable Security deposits and prepaid rent Distributions payable Deferred gains on the sale of depreciable property Accounts payable, accrued expenses, and other liabilities	\$	2,045,810 1,433,860 28,871 19,939 27,037 36,582 28,824 63,766	\$	1,989,434 1,437,155 16,976 19,146 31,798 30,857 28,826 80,685		
Total liabilities		3,684,689		3,634,877		
Redeemable non-controlling interests in operating partnership		117,012		98,758		

Edgar Filing: UDR, Inc. - Form 10-Q

Stockholders equity				
Preferred stock, no par value; 50,000,000 shares authorized				
2,803,812 shares of 8.00% Series E Cumulative Convertible issued and				
outstanding (2,803,812 shares at December 31, 2009)		46,571		46,571
3,405,562 shares of 6.75% Series G Cumulative Redeemable issued and				
outstanding (3,432,962 shares at December 31, 2009)		85,139		85,824
Common stock, \$0.01 par value; 250,000,000 shares authorized				
182,128,994 shares issued and outstanding (155,465,482 shares at				
December 31, 2009)		1,821		1,555
Additional paid-in capital		2,437,284		1,948,669
Distributions in excess of net income		(895,069)		(687,180)
Accumulated other comprehensive (loss)/income, net		(3,741)		2
Total UDR, Inc. stockholders equity		1,672,005		1,395,441
Non-controlling interest		3,652		3,541
Tron condoming interest		3,032		3,541
Total equity		1,675,657		1,398,982
Total liabilities and staabhaldens aguite.	ø	E 477 359	¢	5 122 617
Total liabilities and stockholders equity	\$	5,477,358	\$	5,132,617

See accompanying notes to consolidated financial statements

3

UDR, Inc.
Consolidated Statements of Operations
(In thousands, except per share data)
(Unaudited)

	Three Months Ended September 30, 2010 2009			Nine Months Ended September 30, 2010 2009				
REVENUES								
Rental income	\$	159,795	\$	149,756	\$	464,256	\$	451,102
Non-property income:	•	,		•		,		•
Other income		2,195		1,627		7,571		10,609
Total Revenues		161,990		151,383		471,827		461,711
EXPENSES								
Rental expenses:		40.000		10.000		0.44		
Real estate taxes and insurance		19,280		18,838		57,861		57,559
Personnel		14,787		12,975		42,267		38,264
Utilities  Pagin and maintenance		9,097		8,183		25,723		23,868
Repair and maintenance Administrative and marketing		9,737 4,165		8,295 3,617		26,109 11,973		23,346 10,491
Property management		4,103 4,394		4,119		11,973 12,767		12,406
Other operating expenses		1,396		1,437		4,338		5,110
Real estate depreciation and amortization		75,569		69,561		221,229		207,341
Interest		10,000		07,501		221,222		207,311
Expense incurred		37,307		33,909		109,193		105,794
Net loss/(gain) on debt extinguishment		91		,		1,121		(9,849)
Amortization of convertible debt discount		859		967		2,754		3,316
Expenses related to tender offer				3,764		,		3,764
Storm related (income)/expenses		(52)				669		127
General and administrative		12,046		8,673		31,258		27,189
Other depreciation and amortization		1,224		858		3,755		3,730
Total Expenses		189,900		175,196		551,017		512,456
Loss from operations		(27,910)		(23,813)		(79,190)		(50,745)
Loss from unconsolidated entities		(835)		(16,742)		(2,757)		(18,187)
Loss from continuing operations		(28,745)		(40,555)		(81,947)		(68,932)
Income from discontinued operations		4,140		800		4,676		3,094
Consolidated net loss		(24,605)		(39,755)		(77,271)		(65,838)
Net loss attributable to non-controlling interests		839		1,779		2,828		3,175
Net loss attributable to UDR, Inc. Distributions to preferred stockholders Series E		(23,766)		(37,976)		(74,443)		(62,663)
(Convertible)		(932)		(931)		(2,794)		(2,793)
Distributions to preferred stockholders Series G Discount on preferred stock repurchases, net		(1,436)		(1,869)		(4,325) 25		(5,607)

Edgar Filing: UDR, Inc. - Form 10-Q

Earnings per weighted average common share basic:  Loss from continuing operations attributable to common stockholders  Net loss attributable to common stockholders  Earnings per weighted average common share diluted:  Loss from continuing operations share diluted:  Loss from continuing operations attributable to common stockholders  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  \$ (0.48)  Earnings per weighted average common share diluted:  Loss from continuing operations attributable to common stockholders  \$ (0.18) \$ (0.27) \$ (0.51) \$ (0.54)  Loss from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.28) \$ (0.54) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.28) \$ (0.54) \$ (0.54) \$ (0.54) \$ (0.50)  Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.28) \$ (0.54) \$ (0.54) \$ (0.54) \$ (0.54) \$ (0.54) \$ (0.54) \$	Net loss attributable to common stockholders	\$	(26,134)	\$	(40,776)	\$	(81,537)	\$	(71,063)		
basic:  Loss from continuing operations attributable to common stockholders  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50) Income from discontinued operations  \$ 0.02 \$ 0.01 \$ 0.03 \$ 0.02 Net loss attributable to common stockholders  \$ (0.16) \$ (0.27) \$ (0.51) \$ (0.48)  Earnings per weighted average common share diluted:  Loss from continuing operations attributable to common stockholders  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50) Income from discontinued operations  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50) Income from discontinued operations  \$ 0.02 \$ 0.01 \$ 0.03 \$ 0.02 Income from discontinued operations  \$ (0.16) \$ (0.27) \$ (0.51) \$ (0.48)  Common distributions declared per share  \$ 0.185 \$ 0.180 \$ 0.545 \$ 0.665  Weighted average number of common shares outstanding basic  \$ 165,403 \$ 150,000 \$ 160,841 \$ 147,883  Weighted average number of common shares outstanding diluted  \$ 165,403 \$ 150,000 \$ 160,841 \$ 147,883											
Loss from continuing operations attributable to common stockholders \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50) Income from discontinued operations \$ 0.02 \$ 0.01 \$ 0.03 \$ 0.02 Net loss attributable to common stockholders \$ (0.16) \$ (0.27) \$ (0.51) \$ (0.48)  Earnings per weighted average common share diluted:  Loss from continuing operations attributable to common stockholders \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50) Income from discontinued operations \$ 0.02 \$ 0.01 \$ 0.03 \$ 0.02 Net loss attributable to common stockholders \$ (0.16) \$ (0.27) \$ (0.51) \$ (0.48)  Common distributions declared per share \$ 0.185 \$ 0.180 \$ 0.545 \$ 0.665  Weighted average number of common shares outstanding basic 165,403 150,000 160,841 147,883  Weighted average number of common shares outstanding diluted 165,403 150,000 160,841 147,883											
common stockholders         \$ (0.18)         \$ (0.28)         \$ (0.54)         \$ (0.50)           Income from discontinued operations         \$ 0.02         \$ 0.01         \$ 0.03         \$ 0.02           Net loss attributable to common stockholders         \$ (0.16)         \$ (0.27)         \$ (0.51)         \$ (0.48)           Earnings per weighted average common share diluted:         Loss from continuing operations attributable to common stockholders         \$ (0.18)         \$ (0.28)         \$ (0.54)         \$ (0.50)           Income from discontinued operations         \$ 0.02         \$ 0.01         \$ 0.03         \$ (0.59)           Income from discontinued operations         \$ 0.02         \$ 0.01         \$ 0.03         \$ 0.02           Net loss attributable to common stockholders         \$ (0.16)         \$ (0.27)         \$ (0.51)         \$ (0.48)           Common distributions declared per share         \$ 0.185         \$ 0.180         \$ 0.545         \$ 0.665           Weighted average number of common shares outstanding basic         165,403         150,000         160,841         147,883           Weighted average number of common shares outstanding diluted         165,403         150,000         160,841         147,883											
Income from discontinued operations   \$ 0.02											
Net loss attributable to common stockholders       \$ (0.16)       \$ (0.27)       \$ (0.51)       \$ (0.48)         Earnings per weighted average common share diluted:       \$ (0.18)       \$ (0.28)       \$ (0.54)       \$ (0.50)         Loss from continuing operations attributable to common stockholders       \$ (0.18)       \$ (0.28)       \$ (0.54)       \$ (0.50)         Income from discontinued operations       \$ (0.16)       \$ (0.27)       \$ (0.51)       \$ (0.48)         Net loss attributable to common stockholders       \$ (0.16)       \$ (0.27)       \$ (0.51)       \$ (0.48)         Common distributions declared per share       \$ 0.185       \$ 0.180       \$ 0.545       \$ 0.665         Weighted average number of common shares outstanding       165,403       150,000       160,841       147,883         Outstanding       diluted       165,403       150,000       160,841       147,883							, ,				
Earnings per weighted average common share diluted:  Loss from continuing operations attributable to common stockholders  \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50) Income from discontinued operations  \$ 0.02 \$ 0.01 \$ 0.03 \$ 0.02 Net loss attributable to common stockholders  \$ (0.16) \$ (0.27) \$ (0.51) \$ (0.48)  Common distributions declared per share  \$ 0.185 \$ 0.180 \$ 0.545 \$ 0.665  Weighted average number of common shares outstanding basic  \$ 165,403 \$ 150,000 \$ 160,841 \$ 147,883  Weighted average number of common shares outstanding diluted	Income from discontinued operations		0.02	\$	0.01		0.03	\$	0.02		
diluted:       Loss from continuing operations attributable to common stockholders       \$ (0.18) \$ (0.28) \$ (0.54) \$ (0.50)         Income from discontinued operations       \$ 0.02 \$ 0.01 \$ 0.03 \$ 0.02         Net loss attributable to common stockholders       \$ (0.16) \$ (0.27) \$ (0.51) \$ (0.48)         Common distributions declared per share       \$ 0.185 \$ 0.180 \$ 0.545 \$ 0.665         Weighted average number of common shares outstanding basic       165,403 150,000 160,841 147,883         Weighted average number of common shares outstanding diluted       165,403 150,000 160,841 147,883	Net loss attributable to common stockholders	\$	(0.16)	\$	(0.27)	\$	(0.51)	\$	(0.48)		
Loss from continuing operations attributable to common stockholders  S (0.18) \$ (0.28) \$ (0.54) \$ (0.50) Income from discontinued operations  Net loss attributable to common stockholders  S (0.16) \$ (0.27) \$ (0.51) \$ (0.48)  Common distributions declared per share  S (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  S (0.27) \$ (0.51) \$ (0.48)  Common distributions declared per share  S (0.18) \$ (0.27) \$ (0.51) \$ (0.48)  Weighted average number of common shares outstanding basic  Weighted average number of common shares outstanding diluted  S (0.18) \$ (0.28) \$ (0.54) \$ (0.50)  S (0.27) \$ (0.51) \$ (0.48)  S (0.48)  S (0.50) \$ (0.54) \$ (0.50)  S (0.50) \$ (0.54) \$ (0.50)  S (0.50) \$ (0.51) \$ (0.48)  S (0.48)  S (0.50) \$ (0.50)  S (0.50) \$ (0.50)  S (0.50) \$ (0.50)  S (0.50											
common stockholders       \$ (0.18)       \$ (0.28)       \$ (0.54)       \$ (0.50)         Income from discontinued operations       \$ 0.02       \$ 0.01       \$ 0.03       \$ 0.02         Net loss attributable to common stockholders       \$ (0.16)       \$ (0.27)       \$ (0.51)       \$ (0.48)         Common distributions declared per share       \$ 0.185       \$ 0.180       \$ 0.545       \$ 0.665         Weighted average number of common shares outstanding basic       165,403       150,000       160,841       147,883         Weighted average number of common shares outstanding diluted       165,403       150,000       160,841       147,883											
Income from discontinued operations \$ 0.02 \$ 0.01 \$ 0.03 \$ 0.02 Net loss attributable to common stockholders \$ (0.16) \$ (0.27) \$ (0.51) \$ (0.48)  Common distributions declared per share \$ 0.185 \$ 0.180 \$ 0.545 \$ 0.665  Weighted average number of common shares outstanding basic 165,403 150,000 160,841 147,883  Weighted average number of common shares outstanding diluted 165,403 150,000 160,841 147,883	~ -	¢	(0.19)	Ф	(0.28)	•	(0.54)	Φ	(0.50)		
Net loss attributable to common stockholders \$ (0.16) \$ (0.27) \$ (0.51) \$ (0.48)  Common distributions declared per share \$ 0.185 \$ 0.180 \$ 0.545 \$ 0.665  Weighted average number of common shares outstanding basic \$ 165,403 \$ 150,000 \$ 160,841 \$ 147,883  Weighted average number of common shares outstanding diluted \$ 165,403 \$ 150,000 \$ 160,841 \$ 147,883			, ,		. ,		, ,		, ,		
Common distributions declared per share \$ 0.185 \$ 0.180 \$ 0.545 \$ 0.665  Weighted average number of common shares outstanding basic \$ 165,403 \$ 150,000 \$ 160,841 \$ 147,883  Weighted average number of common shares outstanding diluted \$ 165,403 \$ 150,000 \$ 160,841 \$ 147,883											
Weighted average number of common shares outstanding basic 165,403 150,000 160,841 147,883 Weighted average number of common shares outstanding diluted 165,403 150,000 160,841 147,883	thet loss attributable to common stockholders	Φ	(0.10)	Ф	(0.27)	Ф	(0.51)	Ф	(0.46)		
outstanding       basic       165,403       150,000       160,841       147,883         Weighted average number of common shares outstanding       diluted       165,403       150,000       160,841       147,883	Common distributions declared per share	\$	0.185	\$	0.180	\$	0.545	\$	0.665		
outstanding       basic       165,403       150,000       160,841       147,883         Weighted average number of common shares outstanding       diluted       165,403       150,000       160,841       147,883	Weighted average number of common shares										
outstanding diluted <b>165,403</b> 150,000 <b>160,841</b> 147,883			165,403		150,000		160,841		147,883		
outstanding diluted <b>165,403</b> 150,000 <b>160,841</b> 147,883	Weighted average number of common shares										
			165,403		150,000		160,841		147,883		
See accompanying notes to consolidated financial statements	See accompanying notes to consolidated financial statements										

4

# UDR, Inc. CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands, except for share data)

	Nine Months Ended Septemb			eptember
	(m	2010 naudited)		2009 naudited)
Operating Activities	(4)	induiteu)	(4.	inuuuricu)
Consolidated net loss	\$	(77,271)	\$	(65,838)
Adjustments to reconcile net loss to net cash provided by operating activities:	·	, , ,	'	(,,
Depreciation and amortization		225,246		211,477
Net gain on the sale of depreciable property		(4,034)		(2,486)
Loss/(gain) on debt extinguishment		1,121		(9,849)
Write off of bad debt		2,036		2,635
Write off of note receivable and other assets				1,089
Loss from unconsolidated entities		2,757		18,187
Amortization of deferred financing costs and other		5,861		5,499
Amortization of deferred compensation		9,079		5,862
Amortization of convertible debt discount		2,754		3,316
Changes in income tax accrual		(2,702)		1,846
Changes in operating assets and liabilities:				
(Increase)/decrease in operating assets		(10,364)		7,489
Increase in operating liabilities		3,006		10,423
Net cash provided by operating activities		157,489		189,650
Investing Activities				
Proceeds from sales of real estate investments, net		20,688		
Proceeds from note receivable				200,000
Payments related to the buyout of joint venture partner		(16,141)		
Acquisition of real estate assets (net of liabilities assumed) and initial capital				
expenditures		(342,697)		(28,528)
Development of real estate assets		(79,718)		(142,195)
Capital expenditures and other major improvements real estate assets, net of				
escrow reimbursement		(52,681)		(63,881)
Capital expenditures non-real estate assets		(3,332)		(6,290)
Investment in unconsolidated joint ventures		(5,697)		(23,871)
Distributions received from unconsolidated joint venture		730		
Purchase of marketable securities				(30,942)
Net cash used in investing activities		(478,848)		(95,707)
Financing Activities				
Payments on secured debt		(99,745)		(34,205)
Proceeds from the issuance of secured debt		62,833		434,860
Proceeds from the issuance of unsecured debt		149,190		
Payments on unsecured debt		(79,488)		(401,958)
Net (repayment)/proceeds of revolving bank debt		(76,700)		25,000

Payment of financing costs Issuance of common and restricted stock, net Proceeds from the issuance of common shares through public offering, net Payments on the repurchase of Series G preferred stock, net		(5,040) 4,680 467,783 (637)		(5,267) (969) 32,953			
Distributions paid to non-controlling interests		(3,069) (7,110)		(5,925)			
Distributions paid to preferred stockholders Distributions paid to common stockholders Repurchase of common stock		(7,119) (87,207)		(8,400) (117,020) (798)			
Net cash provided by/(used in) financing activities		325,481		(81,729)			
Net increase in cash and cash equivalents		4,122		12,214			
Cash and cash equivalents, beginning of period		5,985		12,740			
Cash and cash equivalents, end of period	\$	10,107	\$	24,954			
Supplemental Information:							
Interest paid during the year, net of amounts capitalized Non-cash transactions: Conversion of operating partnership non-controlling interests to common	\$	120,424	\$	122,577			
stock (445,560 in 2010 and 1,839,216 shares in 2009) Secured debt assumed with the acquisition of properties, net of fair value		8,320		17,423			
adjustment		93,262					
Retirement of fully depreciated assets		8,680		1			
Issuance of restricted stock awards Payment of Special Dividend through the issuance of 11,358,042 shares of		16		1			
common stock				132,787			
See accompanying notes to consolidated financial statements							

5

# UDR, Inc. CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY AND COMPREHENSIVE INCOME/(LOSS)

# (In thousands, except per share data) (Unaudited)

			Distributions in Other						
	Preferre	ed Stock	Common	Stock	Paid-in	Excess 6for		<b>i-co</b> ntrol	ling
Dolones	Shares	Amount	Shares	Amount	Capital	IncomeInc	come/(Lo	sin)terest	Total
Balance, December 31, 2009	6,236,774	\$ 132,395	155,465,482	\$ 1,555	\$ 1,948,669	<b>\$ (687,180)</b>	\$ 2	\$ 3,541	\$ 1,398,982
Comprehensive income (loss) Net loss Change in equity attributable to non-controlling						(74,443)			(74,443)
interest Other comprehensive income (loss) Change in fair value of								111	111
marketable securities Unrealized loss on derivative							2,151		2,151
financial instruments Allocation to redeemable							(6,030)		(6,030)
non-controlling interests							136		136
Comprehensive income (loss)						(74,443)	(3,743)	111	(78,075)
Issuance of common and restricted shares Issuance of common shares through public			1,673,585	17	12,738				12,755
offering	(27,400)	(685)	24,544,367	245	467,538 23	25			467,783 (637)

Repurchase of 27,400 shares of 6.75% Series G Cumulative Redeemable Shares Adjustment for conversion of non-controlling interests of unitholders in				
operating partnerships	445,560	4	8,316	8,320
Common stock distributions declared (\$0.545 per share) Preferred stock distributions			(92,331)	
declared-Series E (\$0.9966 per share) Preferred stock distributions declared-Series G			(2,794)	(2,794)
(\$1.265625 per share) Adjustment to reflect redeemable			(4,325)	(4,325)
non-controlling redemption value			(34,021)	(34,021)

Balance, September 30, 2010

6,209,374 \$131,710 182,128,994 \$1,821 \$2,437,284 \$(895,069) \$(3,741) \$3,652 \$1,675,657

See accompanying notes to consolidated financial statements

6

#### **Table of Contents**

# UDR, Inc. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (UNAUDITED)

#### 1. CONSOLIDATION AND BASIS OF PRESENTATION

#### **Consolidation and Basis of Presentation**

UDR, Inc., collectively with our consolidated subsidiaries ( we , our , us , the Company or UDR ) is a self-administ real estate investment trust, or REIT, that owns, acquires, renovates, develops, and manages apartment communities. The accompanying consolidated financial statements include the accounts of UDR and its subsidiaries, including United Dominion Realty, L.P. (the Operating Partnership ), and Heritage Communities L.P. (the Heritage OP ). As of September 30, 2010, there were 179,909,408 units in the Operating Partnership outstanding, of which 174,369,059 units or 96.9% were owned by UDR and 5,540,349 units or 3.1% were owned by limited partners. The consolidated financial statements of UDR include the non-controlling interests of the unitholders in the Operating Partnership. The consolidated financial statements of UDR include the non-controlling interests of the unitholders in the Heritage OP prior to UDR s ownership of 100% of the units outstanding in Heritage OP as of December 31, 2009. The accompanying interim unaudited consolidated financial statements have been prepared according to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted according to such rules and regulations, although management believes that the disclosures are adequate to make the information presented not misleading. In the opinion of management, all adjustments and eliminations necessary for the fair presentation of our financial position as of September 30, 2010, and results of operations for the three and nine months ended September 30, 2010 and 2009 have been included. Such adjustments are normal and recurring in nature. The interim results presented are not necessarily indicative of results that can be expected for a full year. The accompanying interim unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes appearing in UDR s Annual Report on Form 10-K for the year ended December 31, 2009, filed with the Securities and Exchange Commission on

The accompanying interim unaudited consolidated financial statements are presented in accordance with U.S. generally accepted accounting principles (GAAP). GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities at the dates of the interim unaudited consolidated financial statements and the amounts of revenues and expenses during the reporting periods. Actual amounts realized or paid could differ from those estimates. All significant intercompany accounts and transactions have been eliminated in consolidation. Certain previously reported amounts have been reclassified to conform to the current financial statement presentation.

The Company evaluated subsequent events through the date its financial statements were issued. No recognized or non-recognized subsequent events were noted except as noted in Note 15.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

### **Accounting Policies**

February 25, 2010.

#### **Real Estate Sales**

For sales transactions meeting the requirements for full accrual profit recognition, such as the Company no longer having continuing involvement in the property, we remove the related assets and liabilities from our consolidated balance sheet and record the gain or loss in the period the transaction closes. For sale transactions that do not meet the full accrual sale criteria due to our continuing involvement, we evaluate the nature of the continuing involvement and account for the transaction under an alternate method of accounting.

7

#### **Table of Contents**

Sales of real estate to entities in which we retain or otherwise own an interest are accounted for as partial sales. If all other requirements for recognizing profit under the full accrual method have been satisfied and no other forms of continuing involvement are present, we recognize profit proportionate to the interest of the buyer in the real estate and defer the gain on the interest we retain in the real estate. The Company will recognize any deferred gain when the property is then sold to a third party. In transactions accounted by us as partial sales, we determine if the buyer of the majority equity interest in the venture was provided a preference as to cash flows in either an operating or a capital waterfall. If a cash flow preference has been provided, we recognize profit only to the extent that proceeds from the sale of the majority equity interest exceed costs related to the entire property.

# Redeemable non-controlling interests in operating partnerships

Interests in operating partnerships held by limited partners are represented by operating partnership units (OP Units). The income is allocated to holders of OP Units based upon net income available to common stockholders and the weighted average number of OP Units outstanding to total common shares plus OP Units outstanding during the period. Capital contributions, distributions, and profits and losses are allocated to non-controlling interests in accordance with the terms of the individual partnership agreements.

Limited partners have the right to require the Operating Partnership to redeem all or a portion of the OP Units held by the limited partner at a redemption price equal to and in the form of the Cash Amount (as defined in the limited partnership agreement of the Operating Partnership (the Partnership Agreement )), provided that such OP Units have been outstanding for at least one year. UDR, as the general partner of the Operating Partnership may, in its sole discretion, purchase the OP Units by paying to the limited partner either the Cash Amount or the REIT Share Amount (generally one share of common stock of the Company for each OP Unit), as defined in the Partnership Agreement. Accordingly, the Company records the OP Units outside of permanent equity and reports the OP Units at their redemption value at each balance sheet date.

#### **Marketable Securities**

Marketable securities represent common stock restricted for trading and debt securities in publicly held companies. These securities are classified as available for sale and carried at fair value, with unrealized gains and losses reported as a separate component of stockholders equity. Declines in the value of public and private investments that management determines are other than temporary are recorded as a provision for loss on investments. The amortization of any discount and interest income are recorded in Other Income on the Consolidated Statements of Operations.

#### **Investment in Unconsolidated Joint Ventures**

We continually evaluate our investments in unconsolidated joint ventures when events or changes in circumstances indicate that there may be an other-than-temporary decline in value. We consider various factors to determine if a decrease in the value of the investment is other-than-temporary. These factors include, but are not limited to, age of the venture, our intent and ability to retain our investment in the entity, the financial condition and long-term prospects of the entity, and the relationships with the other joint venture partners and its lenders. The amount of loss recognized is the excess of the investment s carrying amount over its estimated fair value. If we believe that the decline in fair value is temporary, no impairment is recorded. The aforementioned factors are taken as a whole by management in determining the valuation of our investment in unconsolidated entities. Should the actual results differ from management s judgment, the valuation could be negatively affected and may result in a negative impact to our Consolidated Financial Statements.

8

#### **Table of Contents**

#### **Income Taxes**

Due to the structure of the Company as a REIT and the nature of the operations for the operating properties, no provision for federal income taxes has been provided for at UDR. Historically, the Company has generally incurred only state and local income, excise and franchise taxes. UDR has elected for certain consolidated subsidiaries to be treated as Taxable REIT Subsidiaries ( TRS ), primarily those engaged in development activities.

Income taxes for our TRS are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities from a change in tax rate is recognized in earnings in the period of the enactment date. The Company's deferred tax assets are generally the result of differing depreciable lives on capitalized assets and timing of expense recognition for certain accrued liabilities. UDR recorded income tax benefit of \$2.7 million and \$2.6 million from the write-off of income tax payable for the three and nine months ended September 30, 2010, respectively, which are classified on the Consolidated Statements of Operations in the line item entitled. General and Administrative.

Effective January 1, 2007, the Company adopted guidance which defines a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. It also provides guidance on derecognition, classification, interest and penalties, accounting for interim periods, disclosure and transition.

The Company recognizes its tax positions and evaluates them using a two-step process. First, we determine whether a tax position is more likely than not (greater than 50 percent probability) to be sustained upon examination, including resolution of any related appeals or litigation processes, based on the technical merits of the position. Then the Company will determine the amount of benefit to recognize and record the amount that is more likely than not to be realized upon ultimate settlement.

UDR had no unrecognized tax benefit, accrued interest or penalties at September 30, 2010. UDR and its subsidiaries are subject to U.S. federal income tax as well as income tax of multiple state jurisdictions. The tax years 2005 remain open to examination by the major taxing jurisdictions to which we are subject. When applicable, UDR recognizes interest and/or penalties related to uncertain tax positions in income tax expense.

9

#### 3. REAL ESTATE OWNED

Real estate assets owned by the Company consist of income producing operating properties, properties under development and land held for future development. As of September 30, 2010 the Company owned and consolidated 172 communities in 10 states plus the District of Columbia totaling 48,409 apartment homes. The following table summarizes the carrying amounts for our real estate owned (at cost) as of September 30, 2010 and December 31, 2009 (dollar amounts in thousands):

	Sej	September 30, 2010			
Land	\$	1,885,656	\$	1,622,838	
Depreciable property held and used:					
Building and improvements		4,582,697		4,104,165	
Furniture, fixtures and equipment		290,105		248,236	
Under development:					
Land		27,052		65,525	
Construction in progress		67,825		254,232	
Held for disposition:					
Land				12,563	
Building and improvements				7,089	
Furniture, fixtures and equipment				399	
<b>5</b> 1	ф	< 0.52 22.5	ф	6.215.045	
Real estate owned	\$	6,853,335	\$	6,315,047	
Accumulated depreciation		(1,560,867)		(1,351,293)	
Real estate owned, net	\$	5,292,468	\$	4,963,754	
Real estate owned, not	Ψ	2,272,700	Ψ	T, 703, 13T	

The following table summarizes UDR s real estate community acquisitions for the three and nine months ended September 30, 2010 (dollar amounts in thousands):

Property Name	Market	Acquisition Date	Units	urchase Price (a)
1818 Platinum Triangle	Orange County, CA	August 2010	265	\$ 70,500
Domain Brewers Hill	Baltimore, MD	August 2010	180	46,000
Garrison Square	Boston, MA	September 2010	160	98,000
Marina Pointe	Los Angeles, CA	September 2010	583	157,500
Ridge at Blue Hills	Boston, MA	September 2010	186	40,000
			1,374	\$ 412,000

(a) The purchase price is the contractual amount paid by

UDR to the third party and does not include any costs that the Company incurred in the pursuit of the property.

The \$412 million purchase price was allocated \$153.6 million to land; \$253.5 million to building and improvements; \$2.5 million to furniture, fixtures, and equipment; and \$2.4 million to intangible assets based on preliminary estimates and are subject to change as we obtain more complete information during the measurement period.

During the three and nine months ended September 30, 2010, the Company also acquired land located in San Francisco, CA with a purchase price of \$23.6 million.

The Company incurred \$2.7 million of acquisition related costs during the three and nine months ended September 30, 2010, and \$13,000 and \$274,000 during the three and nine months ended September 30, 2009, respectively. These expenses are classified on the Consolidated Statements of Operations in the line item entitled General and administrative.

The Company did not have any acquisitions for the three and nine months ended September 30, 2009.

10

#### 4. DISCONTINUED OPERATIONS

Discontinued operations represent properties that UDR has either sold or which management believes meet the criteria to be classified as held for sale. In order to be classified as held for sale and reported as discontinued operations, a property s operations and cash flows have been or will be divested to a third party by the Company whereby UDR will not have any significant continuing involvement in the ownership or operation of the property after the sale or disposition. The results of operations of the property are presented as discontinued operations for all periods presented and do not impact the net earnings reported by the Company. Once a property is deemed as held for sale, depreciation is no longer recorded. However, if the Company determines that the property no longer meets the criteria of held for sale, the Company will recapture any unrecorded depreciation for the property. The assets and liabilities of properties deemed as held for sale are presented separately on the Consolidated Balance Sheets. Properties deemed as held for sale are reported at the lower of their carrying amount or their estimated fair value less the costs to sell the assets. UDR sold one 149 unit community during the three and nine months ended September 30, 2010. UDR recognized gains for financial reporting purposes of \$3.9 million on this sale, which is included in discontinued operations. UDR did not dispose of any communities in the three and nine months ended September 30, 2009. The results of operations for the following properties are classified on the Consolidated Statements of Operations in the line item entitled Income from discontinued operations.

The following is a summary of income from discontinued operations for the three and nine months ended September 30, 2010 and 2009 (*dollars in thousands*):

	Three Months Ended September 30, 2010 2009				ths Ended aber 30, 2009		
Rental income	\$	530	\$	555	\$ 1,619	\$	1,667
Rental expenses		231		207	637		607
Property management fee Real estate depreciation		15 22		15 134	45 295		46 406
		268		356	977		1,059
Income before net gain on the sale of depreciable property  Net gain on the sale of depreciable property,		262		199	642		608
excluding RE3 RE3 gain on the sale of depreciable property, net of		3,878		555	3,999		2,440
tax				46	35		46
Income from discontinued operations	\$	4,140	\$	800	\$ 4,676	\$	3,094

# **5. JOINT VENTURES**

UDR has entered into joint ventures with unrelated third parties that are either consolidated and included in real estate owned on our Consolidated Balance Sheets or are accounted for under the equity method of accounting, which are not consolidated and are included in investment in unconsolidated joint ventures on our Consolidated Balance Sheets. The Company consolidates an entity in which we own less than 100% when we have the power to direct the activities of the entity that most significantly affect the entity s economic performance. In addition, the Company consolidates any joint venture in which we are the general partner or managing member and the third party partner or member does not have the ability to substantively participate in the decision-making process nor the ability to remove us as general partner or managing member, without cause.

UDR s joint ventures are funded with a combination of debt and equity. Our losses are limited to our investment and the Company does not guarantee any debt issued by our unconsolidated joint ventures, capital payout or other obligations associated with our joint ventures. The Company guarantees 100% of the debt owed by one of our consolidated joint ventures for which our equity ownership percentage is 98%.

11

#### **Table of Contents**

#### **Consolidated Joint Ventures**

UDR is a partner with an unaffiliated third party in a joint venture ( 989 Elements ) which owns and operates a 23-story, 166 home high-rise apartment community in the central business district of Bellevue, Washington. On December 30, 2009, UDR entered into an agreement with our partner to purchase its 49% interest in 989 Elements for \$7.7 million. Concurrently, our partner resigned as managing member and appointed UDR as managing member. In addition, our partner relinquished its voting rights and approval rights and its ability to substantively participate in the decision-making process of the joint venture resulting in the consolidation of the joint venture. The joint venture assets and liabilities were recorded at fair value. The fair value of the assets was \$55.0 million (\$54.8 million of real estate owned and \$200,000 of current assets) and the fair value of liabilities was \$34.1 million (\$33.4 million of a construction loan, net of fair market value adjustment of \$1.6 million and \$700,000 of current liabilities) at the consolidation date. On December 31, 2009, the Company repaid the outstanding balance of \$35.0 million on the construction loan held by 989 Elements. In March 2010, the Company paid \$7.7 million and acquired our partner s 49% interest in the joint venture. At closing of the agreement and at September 30, 2010, the Company s interest in 989 Elements was 98%.

UDR is a partner with an unaffiliated third party in a joint venture (Elements Too) which owns and operates a 274 home apartment community in the central business district of Bellevue, Washington. Construction began in the fourth quarter of 2006 and was completed in the first quarter of 2010. On October 16, 2009, our partner resigned as managing member and appointed UDR as managing member. In addition, our partner relinquished its voting rights and approval rights and its ability to substantively participate in the decision-making process of the joint venture resulting in the consolidation of the joint venture. The joint venture assets and liabilities were recorded at fair value. Prior to consolidation, our equity investment in Elements Too was \$24.4 million (net of an \$11.0 million equity loss recorded as of December 31, 2009) at October 16, 2009. The fair value of the assets was \$100.3 million (\$99.5 million of real estate owned and \$814,000 of current assets) and the fair value of liabilities was \$75.6 million (\$70.5 million of a construction loan, \$917,000 of a derivative instrument, and \$4.2 million of current liabilities). On December 30, 2009, UDR entered into an agreement with our partner to purchase its 49% interest in Elements Too for \$3.2 million. In March 2010, the Company paid the outstanding balance of \$3.2 million and acquired our partner s 49% interest in the joint venture. At closing of the agreement and at September 30, 2010, the Company s interest in Elements Too was 98%. During the nine months ended September 30, 2010, the Company repaid the outstanding balance of \$70.5 million on the construction loan held by Elements Too.

UDR is a partner with an unaffiliated third party in a joint venture (Bellevue) which owns an operating retail site in Bellevue, Washington. The Company initially planned to develop a 430 home high rise apartment building with ground floor retail on an existing operating retail center. However, during the year ended December 31, 2009, the joint venture decided to continue to operate the retail property as opposed to developing a high rise apartment building on the site. On December 30, 2009, UDR entered into an agreement with our partner to purchase its 49% interest in Bellevue for \$5.2 million. In addition, our partner resigned as managing member and appointed UDR as managing member. Concurrent with its resignation, our partner relinquished its voting rights and approval rights and its ability to substantively participate in the decision-making process of the joint venture resulting in the consolidation of the joint venture at fair value. Prior to consolidation, our equity investment in Bellevue was \$5.0 million (net of a \$5.0 million equity loss recorded as of December 31, 2009). The fair value of the assets was \$33.0 million (\$32.8 million of real estate owned and \$211,000 of current assets) and the fair value of liabilities was \$23.0 million (\$22.3 million of a mortgage payable, \$506,000 of a derivative instrument, and \$213,000 of current liabilities). In March 2010, the Company paid \$5.2 million and acquired our partner s 49% interest in the joint venture. At closing of the agreement and at September 30, 2010, the Company s interest in Bellevue was 98%. At September 30, 2010, the carrying value of the mortgage payable guaranteed by the Company was \$22.3 million.

Prior to their consolidation in 2009, we evaluated our investments in these joint ventures when events or changes in circumstances indicate that there may be an other-than-temporary decline in value. We considered various factors to determine if a decrease in value of each of these investments is other-than-temporary. In 2009, we recognized a non-cash charge of \$16.0 million representing the other-than-temporary decline in fair values below the carrying values of two of the Company s Bellevue, Washington joint ventures. The Company did not recognize any

other-than-temporary decrease in the value of its other investments in unconsolidated joint ventures during the three and nine months ended September 30, 2010.

12

The activities and accounts of these joint ventures are included in the Company s consolidated financial position as of September 30, 2010 and December 31, 2009, consolidated results of operations for the three and nine months ended September 30, 2010, and consolidated cash flows for the nine months ended September 30, 2010.

#### **Unconsolidated Joint Ventures**

The Company recognizes earnings or losses from our investments in unconsolidated joint ventures consisting of our proportionate share of the net earnings or loss of the joint venture. In addition, we may earn fees for providing management services to the unconsolidated joint ventures. As of September 30, 2010, UDR had investments in the following unconsolidated joint ventures which are accounted for under the equity method of accounting. In August 2009, UDR and an unaffiliated third party formed a jointed venture for the investment of up to \$450.0 million in multifamily properties located in key, high barrier to entry markets. The partners will contribute equity of \$180.0 million of which the Company s maximum equity will be 30% or \$54.0 million when fully invested. During the quarter ended June 30, 2010, the joint venture acquired its first property (151 homes) located in Metropolitan Washington D.C. for \$43.1 million. At closing and at September 30, 2010, the Company owned 30%. Our investment at September 30, 2010 and December 31, 2009 was \$5.3 million and \$242,000, respectively. In November 2007, UDR and an unaffiliated third party formed a joint venture which owns and operates 10 operating properties located in Texas (3,992 homes). UDR contributed cash and property equal to 20% of the fair value of the properties. The unaffiliated member contributed cash equal to 80% of the fair value of the properties comprising the joint venture, which was then used to purchase the nine operating properties from UDR. Our initial investment was \$20.4 million. Our investment at September 30, 2010 and December 31, 2009 was \$11.1 million and \$13.9 million, respectively.

We evaluate our investments in unconsolidated joint ventures when events or changes in circumstances indicate that there may be an other-than-temporary decline in value. We consider various factors to determine if a decrease in the value of the investment is other-than-temporary. During the three and nine months ended September 30, 2010, the Company did not recognize any other-than-temporary decreases in the value of its investments in unconsolidated joint ventures.

Summary financial information relating to 100% of all the unconsolidated joint ventures operations (not just our proportionate share), is presented below for the three and nine months ended September 30, (dollars in thousands):

	2010	2	009 (a)
For the three months ended September 30,: Revenues Real estate depreciation and amortization Net loss	\$ 11,015 5,753 (3,945)	\$	11,417 5,474 (4,761)
For the nine months ended September 30,: Revenues Real estate depreciation and amortization Net loss	\$ 31,647 16,322 (12,610)	\$	34,454 15,861 (11,188)

(a) Includes results of operations of joint ventures subsequently consolidated during the fourth quarter of 2009. See

Consolidated

Joint Ventures above.

13

The combined summary balance sheets relating to 100% of all the unconsolidated joint ventures (not just our proportionate share) are presented below as of September 30, 2010 and December 31, 2009 (dollars in thousands):

	September 30,		December 31,		
		2010		2009	
Real estate, net	\$	350,073	\$	320,786	
Total assets		360,758		332,694	
Amount due to UDR		839		779	
Third party debt		280,000		254,000	
Total liabilities		289,935		265,091	
Equity		70,823		67,603	

As of September 30, 2010, the Company had deferred profit from the sale of properties of \$28.8 million, which the Company will not recognize until the underlying property is sold to a third party. The Company recognized \$453,000 and \$1.5 million and \$466,000 and \$1.5 million of management fees for our involvement in the joint ventures for the three and nine months ended September 30, 2010 and 2009, respectively.

The Company may, in the future, make additional capital contributions to certain of our joint ventures should additional capital contributions be necessary to fund acquisitions and operating shortfalls.

#### 6. SECURED DEBT

Our secured debt instruments generally feature either monthly interest and principal or monthly interest-only payments with balloon payments due at maturity. For purposes of classification of the following table, variable rate debt with a derivative financial instrument designated as a cash flow hedge is deemed as fixed rate debt due to the Company having effectively established a fixed interest rate for the underlying debt instrument. Secured debt on continuing operations, which encumbers \$3.2 billion or 47% of UDR s real estate owned based upon book value (\$3.6 billion or 53% of UDR s real estate owned is unencumbered) consists of the following as of September 30, 2010 (dollars in thousands):

					Nine Months Ended September 30, 2010								
		<b>Principal</b>	Outs	tanding	Weighted	Weighted	Number of						
	September		December										
	30,		-		Average Interest	Average Years to	Communities						
		2010		2009	Rate	Maturity	<b>Encumbered</b>						
Fixed Rate Debt						-							
Mortgage notes payable Tax-exempt secured notes	\$	344,048	\$	506,203	5.18%	2.7	10						
payable		13,325		13,325	5.30%	20.4	1						
Fannie Mae credit facilities		948,002		949,971	5.40%	6.3	14						
Total fixed rate secured debt		1,305,375		1,469,499	5.34%	5.5	25						
Variable Rate Debt													
Mortgage notes payable Tax-exempt secured note		385,284		243,810	2.34%	3.0	14						
payable		94,700		27,000	1.09%	19.5	2						
Fannie Mae credit facilities		260,451		249,125	1.68%	5.4	35						
Total variable rate secured debt		740,435		519,935	1.95%	5.9	51						

Total secured debt \$ **2,045,810** \$ 1,989,434 4.11% 5.7 76

14

UDR has five secured credit facilities with Fannie Mae with an aggregate commitment of \$1.4 billion at September 30, 2010. The Fannie Mae credit facilities are for an initial term of 10 years, bear interest at floating and fixed rates, and certain variable rate facilities can be extended for an additional five years at our option. We have \$948.0 million of the funded balance fixed at a weighted average interest rate of 5.4% and the remaining balance on these facilities is currently at a weighted average variable rate of 1.7%.

	September 30, 2010	De	ecember 31, 2009
	(dollar amou	thousands)	
Borrowings outstanding	\$ 1,208,453	\$	1,199,096
Weighted average borrowings during the period ended	1,206,806		1,033,658
Maximum daily borrowings during the period ended	1,209,739		1,199,322
Weighted average interest rate during the period ended	4.6%		4.6%
Weighted average interest rate at the end of the period	4.6%		4.6%

The Company will from time to time acquire properties subject to fixed rate debt instruments. In those situations, management will record the secured debt at its estimated fair value and amortize any difference between the fair value and par to interest expense over the life of the underlying debt instrument. The unamortized fair market adjustment was a net discount of \$779,000 and \$987,000 at September 30, 2010 and December 31, 2009, respectively.

#### **Fixed Rate Debt**

*Mortgage notes payable*. Fixed rate mortgage notes payable are generally due in monthly installments of principal and interest and mature at various dates from January 2011 through February 2017 and carry interest rates ranging from 2.66% to 6.60%. Mortgage notes payable includes debt associated with development activities.

*Tax-exempt secured notes payable*. Fixed rate mortgage notes payable that secure tax-exempt housing bond issues mature in March 2031 and carry an interest rate of 5.30%. Interest on these notes is payable in semi-annual installments.

Secured credit facilities. At September 30, 2010, the Company had \$948.0 million outstanding of fixed rate secured credit facilities with Fannie Mae with a weighted average fixed interest rate of 5.40%.

#### Variable Rate Debt

Mortgage notes payable. Variable rate mortgage notes payable are generally due in monthly installments of principal and interest and mature at various dates from January 2011 through April 2016. The mortgage notes payable are based on LIBOR plus basis points, which translate into interest rates ranging from 0.98% to 5.25% at September 30, 2010. Tax-exempt secured notes payable. The variable rate mortgage notes payable that secure tax-exempt housing bond issues mature at various dates from August 2019 and March 2030. Interest on these notes is payable in monthly installments. The variable mortgage notes have interest rates ranging from 1.07% to 1.10% as of September 30, 2010. Secured credit facilities. At September 30, 2010, the Company had \$260.5 million outstanding of variable rate secured credit facilities with Fannie Mae with a weighted average floating interest rate of 1.68%.

15

The aggregate maturities, including amortizing principal payments, of our secured debt due during each of the next five calendar years and thereafter are as follows (dollars in thousands):

				Fixed Tax					Variable Tax				
	Mort	gage	age Exempt Credit Notes		redit	Mortga	ge		empt otes	Credit			
	No	tes	Pa	ayable	Fac	ilities	Notes	;	Pay	able	<b>Facilities</b>		Total
2010	\$	909	\$		\$	684	\$		\$		\$	\$	1,593
2011	129	,868			5	52,808	110,52	24			39,513		332,713
2012	57	,390			17	7,944	58,62	21			59,529		353,484
2013	62	,010			3	88,631	38,50	)9					139,150
2014		381				3,328	101,10	02					104,811
Thereafter	93	,490		13,325	67	4,607	76,52	28		94,700	161,409	1	,114,059
Total	\$ 344	,048	\$	13,325	\$ 94	18,002	\$ 385,28	84	\$	94,700	\$ 260,451	\$ 2	2,045,810

### 7. UNSECURED DEBT

A summary of unsecured debt as of September 30, 2010 and December 31, 2009 is as follows (dollars in thousands):

	Sep	tember 30, 2010	Dec	ember 31, 2009
Commercial Banks				
Borrowings outstanding under an unsecured credit facility due July 2012 (a)	\$	112,600	\$	189,300
Senior Unsecured Notes				
3.90% Medium-Term Notes due March 2010 (includes premium of \$34)				50,034
3.63% Convertible Senior Notes due September 2011 (net of discount of				20,02.
\$1,497				
and \$3,351) (b), (d), (h)		95,602		122,984
5.00% Medium-Term Notes due January 2012		100,000		100,000
3.02% Term Notes due December 2013 (c)		100,000		100,000
6.05% Medium-Term Notes due June 2013		122,500		122,500
5.13% Medium-Term Notes due January 2014 (e)		184,000		184,000
5.50% Medium-Term Notes due April 2014 (net of discount of \$243 and \$295)		,		,
(e)		128,257		128,205
5.25% Medium-Term Notes due January 2015 (includes net discount of \$551		,		•
and				
premium \$177) (e),(f)		324,624		175,352
5.25% Medium-Term Notes due January 2016 (e)		83,260		83,260
8.50% Debentures due September 2024		15,644		15,644
4.00% Convertible Senior Notes due December 2035 (net of discount of \$416				
and \$1,916) (g), (h)		167,334		165,834
Other		39		42
		1 221 260		1 247 055
		1,321,260		1,247,855

**\$ 1,433,860** \$ 1,437,155

(a) We have a \$600 million unsecured revolving credit facility that matures in July 2012. Under certain circumstances, we may increase the \$600 million credit facility to \$750 million. Based on our current credit rating, the \$600 million credit facility carries an interest rate equal to LIBOR plus 47.5 basis points. In addition, the unsecured credit facility contains a provision that allows us to bid up to 50% of the commitment and we can bid out the entire unsecured credit facility once per quarter so long as we maintain an investment grade rating.

16

(b) Subject to the restrictions on ownership of our common stock and certain other conditions, at any time on or after July 15, 2011 and prior to the close of business on the second business day prior to the maturity date of September 15, 2011, and also following the occurrence of certain events. holders of outstanding 3.625% notes may convert their notes into cash and, if applicable, shares of our common stock, at the conversion rate in effect at such time. Upon conversion of the notes, UDR will deliver cash and common stock, if any, based on a daily conversion value calculated on a proportionate basis for each trading day of the relevant 30 trading day observation

period. The initial

conversion rate

for each \$1,000

principal

amount of notes

was 26.6326

shares of our

common stock

(equivalent to

an initial

conversion price

of

approximately

\$37.55 per

share), subject

to adjustment

under certain

circumstances.

The Company s

Special

Dividend paid

in January 2009

met the criteria

to adjust the

conversion rate

and resulted in

an adjusted

conversion rate

of 29.0207

shares of our

common stock

for each \$1,000

of principal

(equivalent to a

conversion price

of

approximately

\$34.46 per

share). If UDR

undergoes

certain change

in control

transactions,

holders of the

3.625% notes

may require us

to repurchase

their notes in

whole or in part

for cash equal to

100% of the principal amount of the notes to be repurchased plus any unpaid interest accrued to the repurchase date. In connection with the issuance of the 3.625% notes, UDR entered into a capped call transaction covering approximately 6.7 million shares of our common stock, subject to anti-dilution adjustments similar to those contained in the notes. The capped call expires on the maturity date of the 3.625% notes. The capped call transaction combines a purchased call option with a strike price of \$37.548 with a written call option with a strike price of \$43.806. The capped call transaction effectively increased the initial conversion price to \$43.806 per

share,

representing a 40% conversion premium. The net cost of approximately \$12.6 million of the capped call transaction was included in stockholders equity.

- (c) The Company had an interest rate swap agreement related to these notes, which expired during the three months ended March 31, 2010. The notes carried a variable interest rate of 3.02% at September 30, 2010 and a fixed interest rate of 6.26% at December 31, 2009.
- (d) During the nine months ended September 30, 2010, the Company repurchased some of its 3.625% convertible Senior Notes in open market purchases. As a result of these transactions, we retired debt with a notional value of \$29.2 million for

\$29.4 million of cash. Consistent with our accounting policy, the Company expensed \$206,000 of unamortized financing costs and \$599,000 of unamortized discount on convertible debt as a result of these debt retirements for the nine months ended September 30, 2010. The loss of \$1.0 million is included within a separate component of interest expense on our Consolidated Statements of

(e) During the nine months ended September 30, 2009, the Company repurchased several different tranches of its unsecured debt in open market purchases. As a result of these transactions, we retired debt with a notional value

Operations for the nine months

September 30,

ended

2010.

of

\$238.9 million

for

\$222.3 million

of cash.

Consistent with

our accounting

policy, the

Company

expensed

\$3.4 million of

unamortized

discount on

convertible debt

as a result of

these debt

retirements for

the nine months

ended

September 30,

2009. The gains

of \$9.8 million

are presented as

a separate

component of

interest expense

on our

Consolidated

Statements of

Operations for

the three and

nine months

ended

September 30,

2009.

# (f) On December 7,

2009, the

Company

entered into an

Amended and

Restated

Distribution

Agreement with

respect to the

issue and sale

by the Company

from time to

time of its

Medium-Term

Notes, Series A

Due Nine Months or More From Date of Issue. During the three months ended March 31, 2010, the Company issued \$150 million of 5.25% senior unsecured medium-term notes under the Amended and Restated Distribution Agreement. These notes were priced at 99.46% of the principal amount at issuance and had a discount of \$701,000 at September 30,

(g) Holders of the outstanding 4.00% notes may require us to repurchase their notes in whole or in part on January 15, 2011, December 15, 2015, December 15, 2020, December 15, 2025 and December 15, 2030, or upon the occurrence of a fundamental change, for cash

equal to 100%

2010.

of the principal amount of the notes to be repurchased plus any accrued and unpaid interest. On or after January 15, 2011, UDR will have the right to redeem the 4.00% notes in whole or in part, at any time or from time to time, for cash equal to 100% of the principal amount of the notes to be redeemed plus any accrued and unpaid interest. Subject to the restrictions on ownership of shares of our common stock and certain other conditions, holders of the 4.00% notes may convert their notes, into cash and, if applicable, shares of our common stock, at the conversion rate in effect at such time, as follows: (i) prior to the close of business on the second business day immediately preceding the stated maturity

date at any time on or after December 15,

2030, and

(ii) prior to

December 15,

2030 under

certain specified

circumstances.

The initial

conversion rate

for the notes

was 35.2988

shares of our

common stock

per \$1,000

principal

amount of notes

(equivalent to

an initial

conversion price

of

approximately

\$28.33 per

share), subject

to adjustment

under certain

circumstances.

The Company s

Special

Dividend paid

in January 2009

met the criteria

to adjust the

conversion rate

and the

conversion rate

was adjusted to

38.7123 shares

of our common

stock for each

\$1,000 of

principal

(equivalent to a

conversion price

of

approximately

\$25.83 per

share).

17

(h) Effective January 1, 2009, the Company adopted guidance that applies to all convertible debt instruments that have a net settlement feature, which means that such convertible debt instruments, by their terms, may be settled either wholly or partially in cash upon conversion. This guidance requires issuers of convertible debt instruments that may be settled wholly or partially in cash upon conversion to separately account for the liability and equity components in a manner reflective of the issuers nonconvertible debt borrowing rate. The adoption impacted the historical accounting for the 3.625% convertible senior notes due September 2011 and the 4.00% convertible

senior notes due December 2035, and resulted in increased interest expense of \$859,000 and \$2.8 million and \$967,000 and \$3.3 million for the three and nine months ended September 30, 2010 and 2009, respectively.

The following is a summary of short-term bank borrowings under UDR s bank credit facility at September 30, 2010 and December 31, 2009 (dollars in thousands):

	Se	D	December 31, 2009		
Total revolving credit facility	\$	600,000	\$	600,000	
Borrowings outstanding at end of period (1)		112,600		189,300	
Weighted average daily borrowings during the period ended		150,342		83,875	
Maximum daily borrowings during the period ended		337,600		279,400	
Weighted average interest rate during the period ended		0.8%		0.9%	
Weighted average interest rate at the end of the period		0.8%		0.7%	

# \$8.0 million of letters of credit at

(1) Excludes

September 30, 2010

The convertible notes are convertible at the option of the holder, and as such are presented as if the holder will convert the debt instrument at the earliest available date. The aggregate maturities of unsecured debt for the five years subsequent to September 30, 2010 are as follows (dollars in thousands):

	Bank Lines	Unsecured Debt	Total
2010	\$	\$	\$
2011 (a)		262,743	262,743
2012	112,600	199,808	312,408
2013		122,308	122,308
2014		312,353	312,353
Thereafter		424,048	424,048
	\$ 112,600	\$ 1,321,260	\$ 1,433,860

(a) The convertible debt balances have been adjusted to reflect the effect of guidance adopted effective January 2009. Excluding the adjustment, the total maturities in 2011 would be \$262.9 million.

applicable securities.

Our debt instruments contain covenants that we were in compliance with at September 30, 2010.

On September 30, 2010, the Operating Partnership guaranteed certain outstanding debt securities of UDR, Inc. These guarantees provide that the Operating Partnership, as primary obligor and not merely as surety, irrevocably and unconditionally guarantees to each holder of the applicable securities and to the trustee and their successors and assigns under the respective indenture (a) the full and punctual payment when due, whether as stated maturity, by acceleration or otherwise, of all obligations of the Company under the respective indenture whether for principal or interest on the securities (and premium, if any), and all other monetary obligations of the Company under the respective indenture and the terms of the applicable securities and (b) the full and punctual performance within the applicable grace periods of all other obligations of the Company under the respective indenture and the terms of

18

#### 8. LOSS PER SHARE

Basic loss per common share is computed based upon the weighted average number of common shares outstanding during the period. Diluted loss per common share is computed based upon common shares outstanding plus the effect of dilutive stock options and other potentially dilutive common stock equivalents such as the non-vested restricted stock awards.

The following table sets forth the computation of basic and diluted loss per share for the periods presented (amounts in thousands, except per share data):

	Three months ended September 30,			Nine months ended September 30,				
		2010		2009		2010		2009
Numerator for loss per share basic and diluted: Net loss attributable to common stockholders	\$	(26,134)	\$	(40,776)	\$	(81,537)	\$	(71,063)
Denominator for loss per share basic and diluted: Weighted average common shares outstanding Non-vested restricted stock awards		167,056 (1,653)		150,801 (801)		162,294 (1,453)		148,932 (1,049)
Denominator for basic and diluted loss per share		165,403		150,000		160,841		147,883
Loss per share basic and diluted	\$	(0.16)	\$	(0.27)	\$	(0.51)	\$	(0.48)

The effect of the conversion of the OP Units, convertible preferred stock, convertible debt, stock options and restricted stock is not dilutive and is therefore not included in the above calculations as the Company reported a loss from continuing operations.

If the OP Units were converted to common stock, the additional weighted average common shares outstanding for the three and nine months ended September 30, 2010 and 2009, would be 5,615,619 and 5,850,432 and 6,317,556 and 6,889,816 respectively.

The effect of the conversion of the Series E Out-Performance Partnership Shares (the Series E Out-Performance Program terminated on December 31, 2009) is not dilutive for the three and nine months ended September 30, 2009 and is not included in the above calculations as the Company reported a loss from continuing operations.

If the convertible preferred stock were converted to common stock, the additional shares of common stock outstanding for the three and nine months ended September 30, 2010 and 2009 would be 3,035,548 weighted average common shares.

The dilution from unvested restricted stock and stock options would be an additional 2,425,654 and 2,209,025, and 844,219 and 320,905 weighted average common shares for the three and nine months ended September 30, 2010 and 2009, respectively.

#### 9. FAIR VALUE OF DERIVATIVES AND FINANCIAL INSTRUMENTS

Fair value is based on the price that would be received to sell an asset or the exit price that would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. A three-level valuation hierarchy prioritizes observable and unobservable inputs used to measure fair value. The fair value hierarchy consists of three broad levels, which are described below:

Level 1 Quoted prices in active markets for identical assets or liabilities that the entity has the ability to access.

Level 2 Observable inputs other than prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated with observable market data.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

The estimated fair values of the Company s financial instruments either recorded or disclosed on a recurring basis as of September 30, 2010 and December 31, 2009 are summarized as follows (dollars in thousands):

	Sant	tember 30,	P M M	Fair Value of Value o	S	September 30 Significant Other Observable Inputs	S	0 Using ignificant observable Inputs
	БСР	2010	(Level 1)		(Level 2)		(Level 3)	
<b>Description:</b>								
Available-for-sale debt securities Corporate debt Available-for-sale equity securities Real	\$	39,488	\$	39,488	\$		\$	
Estate Industry		2,385		2,385				
Total available-for-sale securities Derivatives Interest rate contracts (c)		41,873 279		41,873		279		
Total assets	\$	42,152	\$	41,873	\$	279	\$	
Derivatives Interest rate contracts (c) Contingent purchase consideration (d) Secured debt instruments fixed rate: (a)	\$	10,133 5,402	\$		\$	10,133	\$	5,402
Mortgage notes payable Tax-exempt secured notes payable Fannie Mae credit facilities		363,566 16,423 1,006,860						363,566 16,423 1,006,860

Edgar Filing: UDR, Inc. - Form 10-Q

# Secured debt instruments- variable rate:

Total liabilities	\$ 3,647,415	\$ \$	10,133	\$ 3,637,282
Senior Unsecured Notes	1,391,996			1,391,996
Commercial bank	112,600			112,600
Unsecured debt instruments: (b)				
Fannie Mae credit facilities	260,451			260,451
Tax-exempt secured notes payable	94,700			94,700
Mortgage notes payable	385,284			385,284
(a)				

20

			Fair Value at December 31, 2009 Using						
			P	Quoted rices in Active	Sig	nificant			
			Markets for Identical		Other		Significant		
	December 31, 2009		Assets or Liabilities (Level 1)		Observable Inputs (Level 2)		Unobservable Inputs (Level 3)		
<b>Description:</b>									
Available-for-sale debt securities Corporate debt	\$	37,650	\$	37,650	\$		\$		
Derivatives Interest rate contracts (c)		2,294		,	·	2,294	·		
Total assets	\$	39,944	\$	37,650	\$	2,294	\$		
Derivatives Interest rate contracts (c)	\$	5,947	\$		\$	5,947	\$		
Secured debt instruments fixed rate: (a)									
Mortgage notes payable		516,578						516,578	
Tax-exempt secured notes payable		13,540						13,540	
Fannie Mae credit facilities		952,468						952,468	
Secured debt instruments variable rate: (a)  Mortgage notes payable		243,810						243,810	
Tax-exempt secured notes payable		27,000						27,000	
Fannie Mae credit facilities		249,125						249,125	
Unsecured debt instruments: (b)		,						,	
Commercial bank		189,300						189,300	
Senior Unsecured Notes		1,236,515						1,236,515	
Total liabilities	\$	3,434,283	\$		\$	5,947	\$	3,428,336	

- (a) See Note 6, Secured Debt
- (b) See Note 7, Unsecured Debt
- (c) See Note 10,

  Derivatives and Hedging

  Activity

(d) As of June 30,

2010, the

Company

accrued a

liability of

\$6.0 million

related to a

contingent

purchase

consideration on

one of its

properties. The

contingent

consideration

was determined

based on the fair

market value of

the related asset

which is

estimated using

Level 3 inputs

utilized in a

third party

appraisal.

During the

quarter ended

September 30,

2010, the

Company paid

approximately

\$635,000 of the

liability.

# **Financial Instruments Carried at Fair Value**

The fair values of the corporate debt securities and equity securities are determined by Level 1 inputs which utilize quoted prices in active markets where we have the ability to access values for identical assets.

21

The cost, gross unrealized gains and fair values of the Company s investments at September 30, 2010 and December 31, 2009 are as follows (*dollars in thousands*):

	Corpora debt securiti U.S.		e	porate quity ities- U.S.	Total available-for- sale securities	
As of September 30, 2010:						
Cost (a) Gross unrealized gains	\$	34,763 4,725	\$	374 2,011	\$	35,137 6,736
Estimated fair value (net carrying amount)	\$	39,488	\$	2,385	\$	41,873
As of December 31, 2009:						
Cost (a) Gross unrealized gains	\$	33,066 4,584	\$		\$	33,066 4,584
Estimated fair value (net carrying amount)	\$	37,650	\$		\$	37,650

(a) Amortized cost is presented for corporate debt securities.

The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. The fair values of interest rate options are determined using the market standard methodology of discounting the future expected cash receipts that would occur if variable interest rates rise above the strike rate of the caps. The variable interest rates used in the calculation of projected receipts on the cap are based on an expectation of future interest rates derived from observable market interest rate curves and volatilities. The Company incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty s nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees.

Although the Company has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. However, as of September 30, 2010 and 2009, the Company has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives. As a result, the Company has determined that its derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

#### **Financial Instruments Not Carried at Fair Value**

At September 30, 2010, the fair values of cash and cash equivalents, restricted cash, notes receivable, accounts receivable, prepaids, real estate taxes payable, accrued interest payable, security deposits and prepaid rent,

distributions payable and accounts payable approximated their carrying values because of the short term nature of these instruments. The estimated fair values of other financial instruments were determined by the Company using available market information and appropriate valuation methodologies. Considerable judgment is necessary to interpret market data and develop estimated fair values. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company would realize on the disposition of the financial instruments. The use of different market assumptions or estimation methodologies may have a material effect on the estimated fair value amounts.

We estimate the fair value of our debt instruments by discounting the remaining cash flows of the debt instrument at a discount rate equal to the replacement market credit spread plus the corresponding treasury yields. Factors considered in determining a replacement market credit spread include general market conditions, borrower specific credit spreads, time remaining to maturity, loan-to-value ratios and collateral quality (Level 3).

22

#### **Table of Contents**

We record impairment losses on long-lived assets used in operations when events and circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by the future operation and disposition of those assets are less than the net book value of those assets. Our cash flow estimates are based upon historical results adjusted to reflect our best estimate of future market and operating conditions and our estimated holding periods. The net book value of impaired assets is reduced to fair value. Our estimates of fair value represent our best estimate based upon Level 3 inputs such as industry trends and reference to market rates and transactions. We consider various factors to determine if a decrease in the value of the investment is other-than-temporary. These factors include, but are not limited to, age of the venture, our intent and ability to retain our investment in the entity, the financial condition and long-term prospects of the entity, and the relationships with the other joint venture partners and its lenders. Based on the significance of the unobservable inputs, we classify these fair value measurements within Level 3 of the valuation hierarchy. In 2009, we recognized a non-cash charge of \$16.0 million representing the other-than-temporary decline in fair values below the carrying values of two of our unconsolidated joint ventures. The Company did not recognize any other-than-temporary decrease in the value of its other investments in unconsolidated joint ventures during the three and nine months ended September 30, 2010.

After determining an other-than-temporary decrease in the value of an equity method investment has occurred, we estimate the fair value of our investment by estimating the proceeds we would receive upon a hypothetical liquidation of the investment at the date of measurement. Inputs reflect management s best estimate of what market participants would use in pricing the investment giving consideration to the terms of the joint venture agreement and the estimated discounted future cash flows to be generated from the underlying joint venture asset. The inputs and assumptions utilized to estimate the future cash flows of the underlying asset are based upon the Company s evaluation of the economy, market trends, operating results, and other factors, including judgments regarding costs to complete any construction activities, lease up and occupancy rates, rental rates, inflation rates, capitalization rates utilized to estimate the projected cash flows at the disposition, and discount rates.

### 10. DERIVATIVES AND HEDGING ACTIVITY

#### **Risk Management Objective of Using Derivatives**

The Company is exposed to certain risk arising from both its business operations and economic conditions. The Company principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Company manages economic risks, including interest rate, liquidity, and credit risk primarily by managing the amount, sources, and duration of its debt funding and the use of derivative financial instruments. Specifically, the Company may enter into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The Company s derivative financial instruments are used to manage differences in the amount, timing, and duration of the Company s known or expected cash receipts and its known or expected cash payments principally related to the Company s investments and borrowings.

# **Cash Flow Hedges of Interest Rate Risk**

The Company s objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the Company primarily uses interest rate swaps and caps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount. Interest rate caps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty if interest rates rise above the strike rate on the contract in exchange for an up front premium.

The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in Accumulated Other Comprehensive Income/(Loss) and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. During the three and nine months ended September 30, 2010 and 2009, such derivatives were used to hedge the variable cash flows associated with existing variable-rate debt. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. During the three and nine months ended September 30, 2010 and 2009, the Company recorded less than a \$1,000 loss of ineffectiveness in earnings attributable to reset date and index mismatches between the derivative and the hedged

item, and the fair value of interest rate swaps that were not zero at inception of the hedging relationship.

23

Amounts reported in Accumulated Other Comprehensive Income/(Loss) related to derivatives will be reclassified to interest expense as interest payments are made on the Company s variable-rate debt. Through September 30, 2011, the Company estimates that an additional \$5.7 million will be reclassified as an increase to interest expense.

As of September 30, 2010, the Company had the following outstanding interest rate derivatives that were designated as cash flow hedges of interest rate risk (*dollar amounts in thousands*):

	number of				
Interest Rate Derivative	Instruments	N	<b>Notional</b>		
Interest rate swaps	12	\$	424,880		
Interest rate caps	3	\$	137,004		

Number of

Derivatives not designated as hedges are not speculative and are used to manage the Company s exposure to interest rate movements and other identified risks but do not meet the strict hedge accounting requirements of FASB ASC 815, *Derivatives and Hedging* (formerly SFAS 133, Accounting for Derivative Instruments and Hedging Activities). Changes in the fair value of derivatives not designated in hedging relationships are recorded directly in earnings and resulted in losses of \$468,000 and \$1.1 million for the three and nine months ended September 30, 2010, and gains of \$20,000 and \$685,000 for the three and nine months ended September 30, 2009, respectively. As of September 30, 2010, the Company had the following outstanding derivatives that were not designated as hedges in qualifying hedging relationships (*dollar amounts in thousands*):

Product Instruments Notional Interest rate caps 5 \$ 309,984

#### Tabular Disclosure of Fair Values of Derivative Instruments on the Balance Sheet

The table below presents the fair value of the Company s derivative financial instruments as well as their classification on the Consolidated Balance Sheets as of September 30, 2010 and December 31, 2009 (*amounts in thousands*):

	A	Asset Derivat		Liability Derivatives Fair Value at:					
	Balance Sheet	Fair September 30,	September December 30, 31,		Balance Sheet	Se	ptember 30,		ecember 31,
	Location	2010	2	009	Location		2010		2009
Derivatives designated as hedging instruments:	Other								
Interest Rate Products	Assets	\$ 132	\$	1,348	Other Liabilities	\$	10,133	\$	5,282
Total derivatives designated as hedging instruments		\$132	\$	1,348		\$	10,133	\$	5,282
Derivatives <b>not</b> designated as hedging instruments:									
Interest Rate Products	Other Assets	\$ 147	\$	946	Other Liabilities	\$		\$	665

Total derivatives **not** designated as hedging instruments

\$147 \$ 946

\$

\$ 665

24

**Tabular Disclosure of the Effect of Derivative Instruments on the Consolidated Statements of Operations**The tables below present the effect of the Company s derivative financial instruments on the Consolidated Statements of Operations for the three and nine months ended September 30, 2010 and 2009 (*dollar amounts in thousands*):

	Amount of (Lo Recognize of Derivative	oss) ed in OCI n	Location of Gain or (Loss) Reclassified from	Reclassif Accumula	ied from ated OCI to	Location of Gain or (Loss Recognized in Income on Derivative (Ineffective Portion and Amount	Amou Gain (Los Recogni Incom  Derive (Ineffe Portion Amo Exclu	ized in ne on ative ective n and ount ided m	
Derivatives in Cash Flow	Port	ion)	into Income (Effective	Port	,	Excluded from Effectiveness	Effectiv Testi		
Hedging Relationships	2010	2009	Portion)	2010	2009	Testing)	2010	2009	
For the three months ended September 30,									
Interest rate products	\$ (4,751)	\$ (3,340)	Interest expense	\$ (1,559)	\$ (3,386	Other expense	\$	\$	
Total	\$ (4,751)	\$ (3,340)	)	\$ (1,559)	\$ (3,386	5)	\$	\$	
For the nine months ende	ed September	30,							
Interest rate products	\$ (11,220)	\$ (3,815)	Interest expense	\$ (5,191)	\$ (9,170	Other expense	\$ (1)	\$	
Total	\$ (11,220)	\$ (3,815)	)	\$ (5,191)	\$ (9,170	))	\$ (1)	\$	
* NOTE: The Company recorded less than \$1,000 of ineffectiveness during the three and six months									

ended June 30, 2010 and 2009.

	Location of Gain or (Loss) Recognized in Income	Amount of Gain or (Loss) Recognized in Income on Derivative				
	on					
<b>Derivatives Not Designated as Hedging Instruments</b>	Derivative	2010 2			2009	
For the three months ended September 30,						
•	Other income /					
Interest Rate Products	(expense)	\$	(468)	\$	20	
Total		\$	(468)	\$	20	
For the nine months ended September 30,						
1 ,	Other income /					
Interest Rate Products	(expense)	\$	(1,115)	\$	685	
Total		\$	(1,115)	\$	685	
Interest Rate Products  Total  For the nine months ended September 30, Interest Rate Products	(expense) Other income /	\$	(468) (1,115)	\$	20 685	

#### **Credit-risk-related Contingent Features**

The Company has agreements with some of its derivative counterparties that contain a provision where (1) if the Company defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then the Company could also be declared in default on its derivative obligations; or (2) the Company could be declared in default on its derivative obligations if repayment of the underlying indebtedness is accelerated by the lender due to the Company s default on the indebtedness.

Certain of the Company s agreements with its derivative counterparties contain provisions where if there is a change in the Company s financial condition that materially changes the Company s creditworthiness in an adverse manner, the Company may be required to fully collateralize its obligations under the derivative instrument.

The Company also has an agreement with a derivative counterparty that incorporates the loan and financial covenant provisions of the Company s indebtedness with a lender affiliate of the derivative counterparty. Failure to comply with these covenant provisions would result in the Company being in default on any derivative instrument obligations covered by the agreement.

#### **Table of Contents**

As of September 30, 2010, the fair value of derivatives in a net liability position, which includes accrued interest but excludes any adjustment for nonperformance risk, related to these agreements was \$10.7 million. As of September 30, 2010, the Company has not posted any collateral related to these agreements. If the Company had breached any of these provisions at September 30, 2010, it would have been required to settle its obligations under the agreements at their termination value of \$10.7 million.

#### 11. OTHER COMPREHENSIVE INCOME/(LOSS)

During the three and nine months ended September 30, 2010 and 2009, components of comprehensive income/(loss) consisted of an unrealized gain of \$3.1 million and \$2.2 million and \$2.5 million and \$4.5 million, respectively, from the mark-to-market of marketable securities classified as available-for-sale and an unrealized (loss)/gain of (\$3.2 million) and (\$6.0 million) and \$46,000 and \$5.4 million, respectively, from derivative financial instruments. The Company allocated a pro-rata share of gain/(loss) of \$1,000 and \$136,000 and (\$123,000) and (\$662,000) to redeemable non-controlling interests for the three and nine months ended September 30, 2010 and 2009, respectively. Total comprehensive loss for the three and nine months ended September 30, 2010 and 2009 was \$23.9 million and \$78.1 million and \$35.5 million and \$53.3 million, respectively.

#### 12. STOCK BASED COMPENSATION

Effective January 1, 2006, the Company adopted the modified prospective method for stock based compensation. During the three and nine months ended September 30, 2010 and 2009, we recognized \$3.1 million and \$9.1 million, and \$1.7 million and \$5.9 million, respectively, as stock based compensation expense, which is inclusive of awards granted to our outside directors.

#### 13. COMMITMENTS AND CONTINGENCIES

#### **Commitments**

Real Estate Under Development

The following summarizes the Company's real estate commitments at September 30, 2010 (dollars in thousands):

		Number of Properties	Costs Incurred to Date	Expected Costs to Complete	
Wholly owned	under development	2	\$ 94,877	\$	56,823

### **Contingencies**

Litigation and Legal Matters

The Company is subject to various legal proceedings and claims arising in the ordinary course of business. The Company cannot determine the ultimate liability with respect to such legal proceedings and claims at this time. The Company believes that such liability, to the extent not provided for through insurance or otherwise, will not have a material adverse effect on our financial condition, results of operations or cash flow.

26

#### **Table of Contents**

# 14. REPORTABLE SEGMENTS

GAAP guidance requires that segment disclosures present the measure(s) used by the chief operating decision maker to decide how to allocate resources and for purposes of assessing such segments—performance. UDR—s chief operating decision maker is comprised of several members of its executive management team who use several generally accepted industry financial measures to assess the performance of the business for our reportable operating segments. UDR owns and operates multifamily apartment communities that generate rental and other property related income through the leasing of apartment homes to a diverse base of tenants. The primary financial measures for UDR—s apartment communities are rental income and net operating income (NOI). Rental income represents gross market rent less adjustments for concessions, vacancy loss and bad debt. NOI is defined as total revenues less direct property operating expenses. UDR—s chief operating decision maker utilizes NOI as the key measure of segment profit or loss. UDR—s two reportable segments are same communities and non-mature/other communities:

Same communities represent those communities acquired, developed, and stabilized prior to July 1, 2009, and held as of September 30, 2010. A comparison of operating results from the prior year is meaningful as these communities were owned and had stabilized occupancy and operating expenses as of the beginning of the prior year, there is no plan to conduct substantial redevelopment activities, and the community is not held for disposition within the current year. A community is considered to have stabilized occupancy once it achieves 90% occupancy for at least three consecutive months.

*Non-mature/other communities* represent those communities that were acquired or developed in 2008, 2009 or 2010, sold properties, redevelopment properties, properties classified as real estate held for disposition, condominium conversion properties, joint venture properties, properties managed by third parties and the non-apartment components of mixed use properties.

Management evaluates the performance of each of our apartment communities on a same community and non-mature/other basis, as well as individually and geographically. This is consistent with the aggregation criteria under GAAP as each of our apartment communities generally has similar economic characteristics, facilities, services, and tenants. Therefore, the Company s reportable segments have been aggregated by geography in a manner identical to that which is provided to the chief operating decision maker.

All revenues are from external customers and no single tenant or related group of tenants contributed 10% or more of UDR s total revenues during the three and nine months ended September 30, 2010 and 2009.

27

The accounting policies applicable to the operating segments described above are the same as those described in Note 2, Significant Accounting Policies. The following table details rental income and NOI for UDR s reportable segments for the three and nine months ended September 30, 2010 and 2009, and reconciles NOI to loss from continuing operations per the Consolidated Statements of Operations (dollars in thousands):

		Three Months Ended September 30, 2010 2009				Nine Months Endo September 30, 2010 200			
Reportable apartment home segment rental income									
Same Communities Wastern Region	\$	<b>5</b> 0 400	\$	50 697	\$	174,576	\$	180,645	
Western Region Mid-Atlantic Region	Ф	58,489 39,853	Ф	59,687 38,768	Ф	118,073	Ф	116,371	
Southeastern Region		29,803		29,816		89,126		90,380	
Southwestern Region		12,951		12,739		38,617		38,584	
Non-Mature communities/Other		19,229		9,301		45,483		26,789	
Total segment and consolidated rental income	\$	160,325	\$	150,311	\$	465,875	\$	452,769	
<b>Reportable apartment home segment NOI</b> Same Communities									
Western Region	\$	39,837	\$	41,460	\$	119,965	\$	126,706	
Mid-Atlantic Region		26,903		26,192		79,951		79,560	
Southeastern Region		18,426		17,897		55,413		55,175	
Southwestern Region		7,504		7,020		22,565		21,570	
Non-Mature communities/Other		10,358		5,627		23,411		15,623	
Total segment and consolidated NOI		103,028		98,196		301,305		298,634	
Reconciling items:									
Non-property income		2,195		1,627		7,571		10,609	
Property management		(4,409)		(4,134)		(12,812)		(12,452)	
Other operating expenses		(1,396)		(1,437)		(4,338)		(5,110)	
Depreciation and amortization		(75,591)		(69,695)		(221,524)		(207,747)	
Interest, net		(38,257)		(38,640)		(113,068)		(103,025)	
Storm related income/(expense)		52		(0.650)		(669)		(127)	
General and administrative		(12,046)		(8,673)		(31,258)		(27,189)	
Other depreciation and amortization		(1,224)		(858)		(3,755)		(3,730)	
Loss from unconsolidated entities		(835) 3 878		(16,742)		(2,757)		(18,187)	
Net gain on sale of depreciable property		3,878 839		601		4,034		2,486	
Non-controlling interests		039		1,779		2,828		3,175	
Net loss attributable to UDR, Inc.	\$	(23,766)	\$	(37,976)	\$	(74,443)	\$	(62,663)	

The following table details the assets of UDR s reportable segments as of September 30, 2010 and December 31, 2009 (dollars in thousands):

	September 30, 2010			ecember 31, 2009
Reportable apartment home segment assets:				
Same communities:				
Western Region	\$	2,539,167	\$	2,527,332
Mid-Atlantic Region		1,309,837		1,302,949
Southeastern Region		946,619		936,874
Southwestern Region		485,747		481,384
Non-mature communities/Other		1,571,965		1,066,508
Total segment assets		6,853,335		6,315,047
Accumulated depreciation		(1,560,867)		(1,351,293)
Total segment assets  net book value		5,292,468		4,963,754
Reconciling items:				
Cash and cash equivalents		10,107		5,985
Marketable securities		41,873		37,650
Restricted cash		14,879		8,879
Deferred financing costs, net		26,225		26,601
Notes receivable		7,800		7,800
Investment in unconsolidated joint ventures		16,391		14,126
Other assets		67,615		67,822
Total consolidated assets	\$	5,477,358	\$	5,132,617

Capital expenditures related to our same communities totaled \$11.7 million and \$34.2 million and \$13.0 million and \$40.4 million for the three and nine months ended September 30, 2010 and 2009, respectively. Capital expenditures related to our non-mature/other communities totaled \$1.0 million and \$2.8 million and \$800,000 and \$3.5 million for the three and nine months ended September 30, 2010 and 2009, respectively.

Markets included in the above geographic segments are as follows:

- i. Western Orange County, San Francisco, Seattle, Monterey Peninsula, Los Angeles, San Diego, Inland Empire, Sacramento, and Portland
- ii. Mid-Atlantic Metropolitan DC, Richmond, Baltimore, Norfolk, and Other Mid-Atlantic
- iii. Southeastern Tampa, Orlando, Nashville, Jacksonville, and Other Florida
- iv. Southwestern Dallas, Phoenix, Austin, and Houston

#### 15. SUBSEQUENT EVENT

On November 5, 2010, the Company acquired The Hanover Company s ( Hanover ) partnership interests in the Hanover/MetLife Master Limited Partnership (the Partnership ). The Partnership owns a portfolio of 26 operating communities containing 5,748 homes and 11 land parcels with the potential to develop approximately 2,300 additional homes. Under the terms of the Partnership, UDR will act as the general partner and earn fees for property and asset management and financing transactions.

In consideration for its Partnership interest, UDR will pay \$63 million at closing, and has agreed to pay the balance to Hanover with two interest free installments in the amounts of \$20 million and \$10 million on the first and second anniversaries of the closing, respectively.

UDR has agreed to indemnify Hanover for losses that may arise from \$506 million recourse loans which are secured by a security interest in the operating community subject to the loan. The loans are to the sub-tier partnerships which own the 26 operating communities. The Company anticipates that these loans will be refinanced by the Partnership over the next twelve months.

29

[This page is intentionally left blank.]

# UNITED DOMINION REALTY, L.P. CONSOLIDATED BALANCE SHEETS (In thousands, except for unit data)

ASSETS	September 30, 2010 (unaudited)			December 31, 2009 (audited)		
Real estate owned: Real estate held for investment Less: accumulated depreciation	\$	3,690,580 (842,467)	\$	3,640,888 (717,892)		
Total real estate owned, net of accumulated depreciation Cash and cash equivalents Restricted cash Deferred financing costs, net Other assets		2,848,113 924 7,401 7,686 21,358		2,922,996 442 6,865 8,727 22,037		
Total assets	\$	2,885,482	\$	2,961,067		
LIABILITIES AND CAPITAL						
Secured debt Note payable due to General Partner Real estate taxes payable Accrued interest payable Security deposits and prepaid rent Distributions payable Deferred gains on the sale of depreciable property Accounts payable, accrued expenses, and other liabilities  Total liabilities	\$	1,131,615 71,547 13,015 531 12,705 33,559 63,838 36,111 1,362,921	\$	1,122,198 71,547 8,561 933 13,728 32,642 63,838 25,872 1,339,319		
Capital: Partners capital: Operating partnership units: 179,909,408 OP units outstanding: General partner: 110,883 OP units outstanding Limited partners: 179,798,525 OP units outstanding Accumulated other comprehensive loss		1,385 2,083,390 (8,955)		1,456 2,199,450 (3,153)		
Total partners capital Receivable due from General Partner Non-controlling interest		2,075,820 (565,354) 12,095		2,197,753 (588,185) 12,180		
Total capital		1,522,561		1,621,748		
Total liabilities and capital	\$	2,885,482	\$	2,961,067		

See accompanying notes to the consolidated financial statements.

30

# UNITED DOMINION REALTY, L.P. CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per unit data) (unaudited)

		Three Months Ended September 30, 2010 2009					nths Ended nber 30, 2009		
REVENUES									
Rental income	\$	88,222	\$	87,745	\$	261,517	\$	267,005	
Non-property income:									
Other income		65		11		1,621		5,667	
Total revenues		88,287		87,756		263,138		272,672	
EXPENSES									
Rental expenses:									
Real estate taxes and insurance		10,700		10,863		32,302		32,592	
Personnel		7,477		6,835		21,444		20,437	
Utilities		4,783		4,471		13,670		13,091	
Repair and maintenance		5,099		4,476		13,686		12,774	
Administrative and marketing		1,878		1,936		5,376		5,549	
Property management		2,426		2,413		7,192		7,343	
Other operating expenses		1,244		1,222		3,712		3,679	
Real estate depreciation and amortization		41,674		41,606		124,797		125,077	
Interest expense:		ŕ		•		•			
Interest on secured debt		13,134		12,538		38,963		35,136	
Interest on note payable due to General Partner		106		1,257		318		3,772	
General and administrative		8,355		3,656		19,010		11,467	
Total expenses		96,876		91,273		280,470		270,917	
(Loss)/income from continuing operations		(8,589)		(3,517)		(17,332)		1,755	
Income from discontinued operations		27		146		124		1,562	
Consolidated net (loss)/income		(8,562)		(3,371)		(17,208)		3,317	
Net loss attributable to non-controlling interests		(9)		( ) ,		(44)		,	
Net (loss)/income attributable to OP unitholders	\$	(8,571)	\$	(3,371)	\$	(17,252)	\$	3,317	
Earnings per OP unit- basic and diluted: (Loss)/income from continuing operations									
attributable to OP unitholders	\$	(0.05)	\$	(0.02)	\$	(0.10)	\$	0.01	
Income from discontinued operations	\$	0.00	\$	0.00	\$	0.00	\$	0.01	
(Loss)/income attributable to OP unitholders	\$	(0.05)	\$	(0.02)	\$	(0.10)	\$	0.02	
Weighted average OP units outstanding	4. 71	179,909	1 C'	179,909		179,909		178,449	
See accompanying notes	to the	consolidate	u Iina	anciai staten	nents	<b>3.</b>			

# UNITED DOMINION REALTY, L.P. CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands, except for unit data) (unaudited)

	Nine Months Ended September 30,			
		2010	,	2009
Operating Activities				
Consolidated net (loss)/income	\$	(17,208)	\$	3,317
Adjustments to reconcile net (loss)/income to net cash provided by operating				
activities:		104 505		105.077
Depreciation and amortization		124,797		125,077
Income from discontinued operations		(124)		(1,562)
Write off of bad debt		1,220		1,647
Amortization of deferred financing costs and other		1,181		1,285
Changes in operating assets and liabilities:				
Decrease in operating assets		(1,019)		(231)
Increase/(decrease) in operating liabilities		13,034		(1,618)
Net cash provided by operating activities		121,881		127,915
Investing Activities				
Capital expenditures and other major improvements real estate assets, net of				
escrow reimbursement		(43,809)		(53,007)
Net cash used in investing activities		(43,809)		(53,007)
Financing Activities				
Net repayments and distributions to UDR, Inc.		(82,493)		(318,995)
Proceeds from the issuance of secured debt		11,326		267,345
Payments on secured debt		(1,910)		(15,793)
Payment of financing costs		(140)		(2,701)
OP unit redemption		(327)		
Distributions paid to non-affiliated partnership unitholders		(4,046)		(4,682)
Net cash used in financing activities		(77,590)		(74,826)
Net increase in cash and cash equivalents		482		82
Cash and cash equivalents, beginning of period		442		3,590
Cash and cash equivalents, end of period	\$	924	\$	3,672
Supplemental Information:				
Interest paid during the year, net of amounts capitalized	\$	39,115	\$	33,534
See accompanying notes to the consolidated financia	l sta		Ψ	55,554

**Table of Contents** 

# UNITED DOMINION REALTY, L.P. CONSOLIDATED STATEMENT OF PARTNERS CAPITAL AND COMPREHENSIVE INCOME/(LOSS) (In thousands) (unaudited)

	Class A		UDR, I	Accumulated UDR, Inc. Other Total			Receivable due from		
	Limited Limited		Limited	Gene <b>£a</b> d	mprehens <b>i</b>	<b>æ</b> rtnership		n-Controll	ing
	Partner	Partners	Partner	Partn <b>ě</b> n	rtnencome/(Loss) Ca		Partner	Interest	Total
Balance, January 1, 2010	\$ 28,797	\$ 69,622	\$ 2,101,031	\$ 1,456	\$ (3,153) \$	2,197,753	\$ (588,185)	\$ 12,180	\$ 1,621,748
Distributions	(1,746)	(2,217)	(94,856)	(60)		(98,879)			(98,879)
OP Unit Redemptions for common shares of UDR		(8,106)	8,106						
OP Unit Redemptions for cash		(327)	327						
Adjustment to reflect limited partners capital at redemption value	10,098	21,392	(31,490)						
Change in UDR, L.P. non-controlling interest								(129)	(129)
Other comprehensive income/(loss):									
Unrealized loss on derivative financial instruments					(5,802)	(5,802)			(5,802)
Net income/(loss)	(168)	(377)	(16,696)	(11)		(17,252)		44	(17,208)

70

Edgar Filing: UDR, Inc. - Form 10-Q

Total

comprehensive income/(loss) (168) (377) (16,696) (11) (5,802) (23,054) 44 (23,010)

Net change in receivable due from General

Partner 22,831 22,831

Balance,

September 30,

2010 \$ 36,981 \$ 79,987 \$ 1,966,422 \$ 1,385 \$ (8,955) \$ 2,075,820 \$ (565,354) \$ 12,095 \$ 1,522,561

See accompanying notes to the consolidated financial statements.

33

# **Table of Contents**

# UNITED DOMINION REALTY, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2010 (UNAUDITED)

#### 1. CONSOLIDATION AND BASIS OF PRESENTATION

#### **Consolidation and Basis of Presentation**

United Dominion Realty, L.P. (UDR, L.P. , the Operating Partnership , we or our ) is a Delaware limited partnership that owns, acquires, renovates, develops, redevelops, manages, and disposes of multifamily apartment communities generally located in high barrier-to-entry markets located in the United States. The high barrier-to-entry markets are characterized by limited land for new construction, difficult and lengthy entitlement process, expensive single-family home prices and significant employment growth potential. UDR, L.P. is a subsidiary of UDR, Inc. (UDR or the General Partner), a real estate investment trust under the Internal Revenue Code of 1986, and through which UDR conducts a significant portion of its business. During the nine months ended September 30, 2010 and 2009, revenues of the Operating Partnership represented of 56% and 59% of the General Partner is consolidated revenues. At September 30, 2010, the Operating Partnership is apartment portfolio consisted of 81 communities located in 19 markets consisting of 23,351 apartment homes.

Interests in UDR, L.P. are represented by Operating Partnership Units (OP Units). The Operating Partnership s net income is allocated to the partners, which is initially based on their respective distributions made during the year and secondly, their percentage interests. Distributions are made in accordance with the terms of the Amended and Restated Agreement of Limited Partnership of United Dominion Realty, L.P. (the Operating Partnership Agreement), on a per unit basis that is generally equal to the dividend per share on UDR s common stock, which is publicly traded on the New York Stock Exchange (NYSE) under the ticker symbol UDR.

As of September 30, 2010, there were 179,909,408 OP units in the Operating Partnership outstanding, of which, 174,369,059 or 96.9% were owned by UDR and affiliated entities and 5,540,349 or 3.1%, which were owned by non-affiliated limited partners. There were 179,909,408 OP units in the Operating Partnership outstanding as of December 31, 2009 of which, 173,922,816 or 96.7% were owned by UDR and affiliated entities and 5,986,592 or 3.3%, which were owned by non-affiliated limited partners. See Note 9, *Capital Structure*.

The accompanying interim unaudited consolidated financial statements have been prepared according to the rules and regulations of the Securities and Exchange Commission (SEC). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted according to such rules and regulations, although management believes that the disclosures are adequate to make the information presented not misleading. In the opinion of management, all adjustments and eliminations necessary for the fair presentation of our financial position as of September 30, 2010, and results of operations for the three and nine months ended September 30, 2010 and 2009 have been included. Such adjustments are normal and recurring in nature. The interim results presented are not necessarily indicative of results that can be expected for a full year. The accompanying interim unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Form 8-K filed by UDR with the SEC on September 30, 2010.

The accompanying interim unaudited consolidated financial statements are presented in accordance with U.S. generally accepted accounting principles ( GAAP ). GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities at the dates of the interim unaudited consolidated financial statements and the amounts of revenues and expenses during the reporting periods. Actual amounts realized or paid could differ from those estimates. All intercompany accounts and transactions have been eliminated in consolidation.

The Operating Partnership evaluated subsequent events through the date its financial statements were issued. No recognized or non-recognized subsequent events were noted.

#### **Table of Contents**

## 2. SIGNIFICANT ACCOUNTING POLICIES

# **Accounting Policies Real Estate Sales**

For sales transactions meeting the requirements for full accrual profit recognition, such as the Operating Partnership no longer having continuing involvement in the property, we remove the related assets and liabilities from our consolidated balance sheet and record the gain or loss in the period the transaction closes. For sale transactions that do not meet the full accrual sale criteria due to our continuing involvement, we evaluate the nature of the continuing involvement and account for the transaction under an alternate method of accounting.

Sales of real estate to entities in which we retain or otherwise own an interest are accounted for as partial sales. If all other requirements for recognizing profit under the full accrual method have been satisfied and no other forms of continuing involvement are present, we recognize profit proportionate to the interest of the buyer in the real estate and defer the gain on the interest we retain in the real estate. The Operating Partnership will recognize any deferred gain when the property is then sold to a third party. In transactions accounted by us as partial sales, we determine if the buyer of the majority equity interest in the venture was provided a preference as to cash flows in either an operating or a capital waterfall. If a cash flow preference has been provided, we recognize profit only to the extent that proceeds from the sale of the majority equity interest exceed costs related to the entire property.

#### **Income taxes**

The taxable income or loss of the Operating Partnership is reported on the tax returns of the partners. Accordingly, no provision has been made in the accompanying financial statements for federal or state income taxes on income that is passed through to the partners. However, any state or local revenue, excise or franchise taxes that result from the operating activities of the Operating Partnership are recorded at the entity level. The Operating Partnership s tax returns are subject to examination by federal and state taxing authorities. Net income for financial reporting purposes differs from the net income for income tax reporting purposes primarily due to temporary differences, principally real estate depreciation and the tax deferral of certain gains on property sales. The differences in depreciation result from differences in the book and tax basis of certain real estate assets and the differences in the methods of depreciation and lives of the real estate assets.

The Operating Partnership adopted certain accounting guidance within ASC Topic 740, *Income Taxes*, with respect to how uncertain tax positions should be recognized, measured, presented, and disclosed in the financial statements. The guidance requires the accounting and disclosure of tax positions taken or expected to be taken in the course of preparing the Operating Partnership s tax returns to determine whether the tax positions are more-likely-than-not of being sustained by the applicable tax authority. Tax positions not deemed to meet the more-likely-than-not threshold would be recorded as a tax benefit or expense in the current year. Management of the Operating Partnership is required to analyze all open tax years, as defined by the statute of limitations, for all major jurisdictions, which include federal and certain states. The Operating Partnership has no examinations in progress and none are expected at this time.

Management of the Operating Partnership has reviewed all open tax years (2005-2009) and major jurisdictions and concluded the adoption of the new accounting guidance resulted in no impact to the Operating Partnership's financial position or results of operations. There is no tax liability resulting from unrecognized tax benefits relating to uncertain income tax positions taken or expected to be taken in future tax returns.

## Earnings per OP unit

Basic earnings per OP Unit is computed by dividing net income/(loss) attributable to general and limited partner units by the weighted average number of general and limited partner units (including redeemable OP Units) outstanding during the year. Diluted earnings per OP Unit reflects the potential dilution that could occur if securities or other contracts to issue OP Units were exercised or converted into OP Units or resulted in the issuance of OP Units that shared in the earnings of the Operating Partnership. For the three and nine months ended September 30, 2010 and 2009, there were no dilutive instruments outstanding, and therefore, diluted earnings per OP Unit and basic earnings per OP Unit are the same.

35

## **Table of Contents**

## 3. REAL ESTATE OWNED

Real estate assets owned by the Operating Partnership consists of income producing operating properties and land held for future development. At September 30, 2010, the Operating Partnership owned and consolidated 81 communities in 8 states plus the District of Columbia totaling 23,351 apartment homes. The following table summarizes the carrying amounts for our real estate owned (at cost) as of September 30, 2010 and December 31, 2009 (dollar amounts in thousands):

	September 3 2010	30, December 31, 2009
Land	\$ 988,7	<b>60</b> \$ 985,126
Depreciable property held and used	2.5(1.9)	0.505.010
Buildings and improvements	2,561,8	
Furniture, fixtures and equipment	114,4	<b>67</b> 108,094
Land held for future development	25,4	<b>71</b> 21,856
Real estate held for investment	3,690,5	<b>3</b> ,640,888
Accumulated depreciation	(842,4	<b>(67)</b> (717,892)
Real estate owned, net	\$ 2,848,1	<b>13</b> \$ 2,922,996
Real estate Owned, net	φ 2,040,1	<b>1.3</b> ψ 2,322,330

The Operating Partnership did not have any acquisitions during the nine months ended September 30, 2010.

## 4. DISCONTINUED OPERATIONS

Discontinued operations represent properties that the Operating Partnership has either sold or which management believes meet the criteria to be classified as held for sale. In order to be classified as held for sale and reported as discontinued operations, a property s operations and cash flows have or will be divested to a third party by the Operating Partnership whereby UDR, L.P. will not have any significant continuing involvement in the ownership or operation of the property after the sale or disposition. The results of operations of the property are presented as discontinued operations for all periods presented and do not impact the net earnings reported by the Operating Partnership. Once a property is deemed as held for sale, depreciation is no longer recorded. However, if the Operating Partnership determines that the property no longer meets the criteria of held for sale, the Operating Partnership will recapture any unrecorded depreciation for the property. The assets and liabilities of properties deemed as held for sale are reported at the lower of their carrying amount or their estimated fair value less the costs to sell the assets.

The Operating Partnership did not dispose of any communities during the three and nine months ended September 30, 2010 and 2009, nor did we have any communities classified as held for disposition at September 30, 2010 or December 31, 2009. During the three and nine months ended September 30, 2010 and 2009, the Operating Partnership recognized \$27,000 and \$124,000 and \$146,000 and \$1.6 million, respectively, of Income from Discontinued Operations which relates to residual activities from sold communities.

36

#### 5. DEBT

Our secured debt instruments generally feature either monthly interest and principal or monthly interest-only payments with balloon payments due at maturity. For purposes of classification in the following table, variable rate debt with a derivative financial instrument designated as a cash flow hedge is deemed as fixed rate debt due to the Operating Partnership having effectively established the fixed interest rate for the underlying debt instrument. Secured debt consists of the following as of September 30, 2010 (*dollars in thousands*):

				Nine Month	s Ended Septemb	er 30, 2010
	Se	Principal eptember	tstanding Weighted December		Weighted	Number of
		30,	31,	Average Interest	Average Years to	Communities
		2010	2009	Rate	Maturity	Encumbered
Fixed Rate Debt					· ·	
Mortgage notes payable Tax-exempt secured notes	\$	228,943	\$ 230,852	5.58%	3.1	6
payable		13,325	13,325	5.30%	20.4	1
Fannie Mae credit facilities		587,403	587,403	5.30%	6.3	12
Total fixed rate secured debt		829,671	831,580	5.38%	5.6	19
Variable Rate Debt						
Mortgage notes payable Tax-exempt secured note		100,590	100,590	2.76%	4.5	4
payable		27,000	27,000	1.07%	19.5	1
Fannie Mae credit facilities		174,354	163,028	1.96%	5.0	15
Total variable rate secured						
debt		301,944	290,618	2.15%	6.1	20
Total secured debt	\$ 1	1,131,615	\$ 1,122,198	4.52%	5.8	39

As of September 30, 2010, the General Partner had secured credit facilities with Fannie Mae (FNMA) with an aggregate commitment of \$1.4 billion with \$1.2 billion outstanding. The Fannie Mae credit facilities are for an initial term of 10 years, bear interest at floating and fixed rates, and certain variable rate facilities can be extended for an additional five years at the General Partner s option. At September 30, 2010, \$948.0 million of the funded balance was fixed at a weighted average interest rate of 5.4% and the remaining balance of \$260.5 million on these facilities had a weighted average variable rate of 1.7%. \$761.8 million of these credit facilities were allocated to the Operating Partnership at September 30, 2010 based on the ownership of the assets securing the debt.

	Se 3	cember 31, 2009 housands)	
Borrowings outstanding Weighted average borrowings during the period ended	\$	761,757 760,719	\$ 750,431 646,895
Maximum daily borrowings during the period ended		762,568	750,572
Weighted average interest rate during the period ended		4.6%	4.6%
Weighted average interest rate at the end of the period		4.6%	4.6%

The Operating Partnership may from time to time acquire properties subject to fixed rate debt instruments. In those situations, management will record the secured debt at its estimated fair value and amortize any difference between the fair value and par to interest expense over the life of the underlying debt instrument. The unamortized fair value adjustment of the fixed rate debt instruments on the Operating Partnership s properties was a net discount of \$1.2 million at September 30, 2010 and December 31, 2009.

## **Fixed Rate Debt**

*Mortgage notes payable*. Fixed rate mortgage notes payable are generally due in monthly installments of principal and interest and mature at various dates from February 2011 through June 2016 and carry interest rates ranging from 5.03% to 5.94%.

*Tax-exempt secured notes payable*. Fixed rate mortgage notes payable that secure tax-exempt housing bond issues mature in March 2031 and carry an interest rate of 5.30%. Interest on these notes is payable in semi-annual installments.

37

Secured credit facilities. At September 30, 2010, the General Partner had borrowings against its fixed rate facilities of \$948.0 million of which \$587.4 million was allocated to the Operating Partnership based on the ownership of the assets securing the debt. As of September 30, 2010, the fixed rate Fannie Mae credit facilities allocated to the Operating Partnership had a weighted average fixed rate of interest of 5.30%.

## Variable Rate Debt

Mortgage notes payable. Variable rate mortgage notes payable are generally due in monthly installments of principal and interest and mature at various dates from July 2013 through April 2016. Interest on the variable rate mortgage notes is based on LIBOR plus some basis points, which translated into interest rates ranging from 1.18% to 3.89% at September 30, 2010.

*Tax-exempt secured note payable*. The variable rate mortgage note payable that secures tax-exempt housing bond issues matures in March 2030. Interest on this note is payable in monthly installments. The mortgage note payable has an interest rate of 1.07% as of September 30, 2010.

Secured credit facilities. At September 30, 2010, the General Partner had borrowings against its variable rate facilities of \$260.5 million of which \$174.4 million was allocated to the Operating Partnership based on the ownership of the assets securing the debt. As of September 30, 2010, the variable rate borrowings under the Fannie Mae credit facilities allocated to the Operating Partnership had a weighted average floating rate of interest of 1.96%.

The aggregate maturities of the Operating Partnership s secured debt due during each of the next five calendar years and thereafter are as follows (dollars in thousands):

			Fixed					ariable Tax			
	Mo	rtgage		-Exempt Notes	Credit	Mortgage	E	xempt Notes	Credit		
	N	otes	P	ayable	<b>Facilities</b>	Notes	Pa	ayable	<b>Facilities</b>		Total
2010	\$	643	\$		\$	\$	\$		\$	\$	643
2011	2	6,971			36,243	423			28,641		112,278
2012	۷	19,624			126,849	633			59,529		236,635
2013	6	51,379			25,723	38,049					125,151
2014						634					634
Thereafter	7	70,326		13,325	398,588	60,851		27,000	86,184		656,274
Total	\$ 22	28,943	\$	13,325	\$ 587,403	\$ 100,590	\$	27,000	\$ 174,354	\$1	,131,615

## **Guarantor on Unsecured Debt**

The Operating Partnership is a guarantor on the General Partner's unsecured credit facility, with an aggregate borrowing capacity of \$600 million, and a \$100 million term loan. At September 30, 2010 and December 31, 2009, the outstanding balance under the unsecured credit facility was \$112.6 million and \$189.3 million, respectively. On September 30, 2010, the Operating Partnership guaranteed certain outstanding debt securities of the General Partner. These guarantees provide that the Operating Partnership, as primary obligor and not merely as surety, irrevocably and unconditionally guarantees to each holder of the applicable securities and to the trustee and their successors and assigns under the respective indenture (a) the full and punctual payment when due, whether as stated maturity, by acceleration or otherwise, of all obligations of the General Partner under the respective indenture whether for principal or interest on the securities (and premium, if any), and all other monetary obligations of the General Partner under the respective indenture and the terms of the applicable securities and (b) the full and punctual performance within the applicable grace periods of all other obligations of the General Partner under the respective indenture and the terms of applicable securities.

38

#### **Table of Contents**

## 6. RELATED PARTY TRANSACTIONS

#### **Receivable due from the General Partner**

The Operating Partnership participates in the General Partner s central cash management program, wherein all the Operating Partnership s cash receipts are remitted to the General Partner and all cash disbursements are funded by the General Partner. In addition, other miscellaneous costs such as administrative expenses are incurred by the General Partner on behalf of the Operating Partnership. As a result of these various transactions between the Operating Partnership and the General Partner, the Operating Partnership had a net receivable balance of \$565.4 million and \$588.2 million at September 30, 2010 and December 31, 2009, respectively, which is reflected as a reduction in capital on the Consolidated Balance Sheets.

## Allocation of General and Administrative Expenses

The General Partner performs various general and administrative and other overhead services for the Operating Partnership including legal assistance, acquisitions analysis, marketing and advertising, and allocates these expenses to the Operating Partnership first on the basis of direct usage when identifiable, with the remainder allocated based on its pro-rata portion of UDR s total apartment homes. During the three and nine months ended September 30, 2010 and 2009, the general and administrative expenses allocated to the Operating Partnership by UDR were \$10.7 million and \$25.8 million and \$5.9 million and \$18.3 million, respectively, and are included in General and Administrative expenses on the consolidated statements of operations. In the opinion of management, this method of allocation reflects the level of services received by the Operating Partnership from the General Partner.

## **Guaranty by the General Partner**

The General Partner provided a bottom dollar guaranty to certain limited partners as part of their original contribution to the Operating Partnership. The guaranty protects the tax basis of the underlying contribution and is reflected on the OP unitholder s Schedule K-1 tax form. The guaranty was made in the form of a loan from the General Partner to the Operating Partnership at an annual interest rate of 0.593% and 5.83% at September 30, 2010 and December 31, 2009. Interest payments are made monthly and the note is due December 31, 2010. At September 30, 2010 and December 31, 2009, the note payable due to the General Partner was \$71.5 million.

## 7. FAIR VALUE OF DERIVATIVES AND FINANCIAL INSTRUMENTS

Fair value is based on the price that would be received to sell an asset or the exit price that would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. A three-level valuation hierarchy prioritizes observable and unobservable inputs used to measure fair value. The fair value hierarchy consists of three broad levels, which are described below:

- Level 1 Quoted prices in active markets for identical assets or liabilities that the entity has the ability to access.
- Level 2 Observable inputs other than prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated with observable market data.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

39

The estimated fair values of the Operating Partnership s financial instruments either recorded or disclosed on a recurring basis as of September 30, 2010 and December 31, 2009 are summarized as follows (dollars in thousands):

			Fair Val Quoted Prices in Active Markets for Identical		September 30 ignificant Other	30, 2010 Using Significant		
	Se	eptember 30,	Assets or Liabilities	0	bservable Inputs	Un	observable Inputs	
		2010	(Level 1)	(	(Level 2)		(Level 3)	
Description:								
Derivatives- Interest rate contracts (b)	\$	204	\$	\$	204	\$		
Total assets	\$	204	\$	\$	204	\$		
Derivatives- Interest rate contracts (b)	\$	8,457	\$	\$	8,457	\$		
Contingent purchase consideration (c) Secured debt instruments- fixed rate: (a)		5,402					5,402	
Mortgage notes payable		244,418					244,418	
Tax-exempt secured notes payable		16,423					16,423	
Fannie Mae credit facilities		615,248					615,248	
Secured debt instruments- variable rate: (a)		100 500					100.500	
Mortgage notes payable		100,590					100,590	
Tax-exempt secured notes payable Fannie Mae credit facilities		27,000 174,354					27,000 174,354	
Total liabilities	\$	1,191,892	\$	\$	8,457	\$	1,183,435	

	Fair Value at December 31, 2009 Using						
	Quoted						
	Prices in						
	Active						
	Markets	Significant					
	for	Other	Significant				
	<b>Identical</b>						
	Assets or	Observable	Unobservable				
	Liabilities	Inputs	Inputs				
December 31,		-	-				
2009	(Level 1)	(Level 2)	(Level 3)				

## **Description:**

Derivatives- Interest rate contracts (b)	1,992		1,992	
Total assets	\$ 1,992	\$ \$	1,992	\$
Derivatives- Interest rate contracts (b) Secured debt instruments- fixed rate: (a)	\$ 3,832	\$ \$	3,832	\$
Mortgage notes payable	239,814			239,814
Tax-exempt secured notes payable	13,540			13,540
Fannie Mae credit facilities	592,783			592,783
Secured debt instruments- variable rate: (a)				
Mortgage notes payable	100,590			100,590
Tax-exempt secured notes payable	27,000			27,000
Fannie Mae credit facilities	163,028			163,028
Total liabilities	\$ 1,140,587	\$ \$	3,832	\$ 1,136,755

- (a) See Note 5, *Debt*
- (b) See Note 8,

  Derivatives and

  Hedging

  Activity
- (c) As of June 30, 2010, the Operating Partnership accrued a liability of \$6.0 million related to a contingent purchase consideration on one of its properties. The contingent consideration was determined based on the fair market value of the related asset which is estimated using Level 3 inputs utilized in a third party appraisal.

Edgar Filing: UDR, Inc. - Form 10-Q

During the quarter ended September 30, 2010, the Company paid approximately \$635,000 towards the liability.

40

#### **Table of Contents**

#### **Financial Instruments Carried at Fair Value**

The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. The fair values of interest rate options are determined using the market standard methodology of discounting the future expected cash receipts that would occur if variable interest rates rise above the strike rate of the caps. The variable interest rates used in the calculation of projected receipts on the cap are based on an expectation of future interest rates derived from observable market interest rate curves and volatilities. The Operating Partnership incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty s nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, the Operating Partnership has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees.

Although the Operating Partnership has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. However, as of September 30, 2010 and December 31, 2009, the Operating Partnership has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives. As a result, the Operating Partnership has determined that its derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

## **Financial Instruments Not Carried at Fair Value**

At September 30, 2010, the fair values of cash and cash equivalents, restricted cash, accounts receivable, prepaids, real estate taxes payable, accrued interest payable, security deposits and prepaid rent, distributions payable and accounts payable approximated their carrying values because of the short term nature of these instruments. The estimated fair values of other financial instruments were determined by the Operating Partnership using available market information and appropriate valuation methodologies. Considerable judgment is necessary to interpret market data and develop estimated fair values. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Operating Partnership would realize on the disposition of the financial instruments. The use of different market assumptions or estimation methodologies may have a material effect on the estimated fair value amounts.

The General Partner estimates the fair value of our debt instruments by discounting the remaining cash flows of the debt instrument at a discount rate equal to the replacement market credit spread plus the corresponding treasury yields. Factors considered in determining a replacement market credit spread include general market conditions, borrower specific credit spreads, time remaining to maturity, loan-to-value ratios and collateral quality (Level 3). The Operating Partnership records impairment losses on long-lived assets used in operations when events and circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by the future operation and disposition of those assets are less than the net book value of those assets. Cash flow estimates are based upon historical results adjusted to reflect management s best estimate of future market and operating conditions and our estimated holding periods. The net book value of impaired assets is reduced to fair value. The General Partner s estimates of fair value represent management s estimates based upon Level 3 inputs such as industry trends and reference to market rates and transactions.

41

#### **Table of Contents**

## 8. DERIVATIVES AND HEDGING ACTIVITY

## **Risk Management Objective of Using Derivatives**

The Operating Partnership is exposed to certain risk arising from both its business operations and economic conditions. The General Partner principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The General Partner manages economic risks, including interest rate, liquidity, and credit risk primarily by managing the amount, sources, and duration of its debt funding and through the use of derivative financial instruments. Specifically, the General Partner enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The General Partner s and the Operating Partnership s derivative financial instruments are used to manage differences in the amount, timing, and duration of the General Partner s known or expected cash receipts and its known or expected cash payments principally related to the General Partner s investments and borrowings.

## **Cash Flow Hedges of Interest Rate Risk**

The General Partner s objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the General Partner primarily uses interest rate swaps and caps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the General Partner making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount. Interest rate caps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty if interest rates rise above the strike rate on the contract in exchange for an up front premium.

A portion of the General Partner s interest rate derivatives have been allocated to the Operating Partnership based on the General Partner s underlying debt instruments allocated to the Operating Partnership. (See Note 5, *Debt.*) The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in Accumulated Other Comprehensive Income/(Loss) and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. During the three and nine months ended September 30, 2010 and 2009, such derivatives were used to hedge the variable cash flows associated with existing variable-rate debt. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. During the three and nine months ended September 30, 2010 and 2009, the Operating Partnership recorded less than \$1,000 of ineffectiveness in earnings attributable to reset date and index mismatches between the derivative and the hedged item.

Amounts reported in Accumulated Other Comprehensive Income/(Loss) related to derivatives will be reclassified to interest expense as interest payments are made on the General Partner s variable-rate debt that is allocated to the Operating Partnership. Through September 30, 2011, we estimate that an additional \$4.7 million will be reclassified as an increase to interest expense.

As of September 30, 2010, the Operating Partnership had the following outstanding interest rate derivatives designated as cash flow hedges of interest rate risk (*dollar amounts in thousands*):

Interest Rate Derivative	Instruments	Notional
Interest rate swaps	7	\$ 312,484
Interest rate caps	2	106,825

42

Derivatives not designated as hedges are not speculative and are used to manage the Company s exposure to interest rate movements and other identified risks but do not meet the strict hedge accounting requirements of FASB ASC 815, *Derivatives and Hedging* (formerly SFAS 133, Accounting for Derivative Instruments and Hedging Activities). Changes in the fair value of derivatives not designated in hedging relationships are recorded directly in earnings and resulted in losses of \$87,000 and \$762,000 and gains of \$18,000 and \$619,000 for the three and nine months ended September 30, 2010 and 2009, respectively. As of September 30, 2010, we had the following outstanding derivatives that were not designated as hedges in qualifying hedging relationships (*dollar amounts in thousands*):

	Number of	
Product	Instruments	Notional
Interest rate caps	4	\$ 218,815

Tabular Disclosure of Fair Values of Derivative Instruments on the Balance Sheet

The table below presents the fair value of the Operating Partnership s derivative financial instruments as well as their classification on the Consolidated Balance Sheets as of September 30, 2010 and December 31, 2009.

	Asse		<b>Liability Derivatives</b>							
		e at:	Fair			Value at:				
		Sept	tember	D	ecember		Sep	otember	Dec	ember
	Balance Sheet Location		30, 010		31, 2009	Balance Sheet Location		30, 2010		31, 2009
Derivatives designated as hedging instruments:										
Interest Rate Products	Other Assets	\$	119	\$	1,046	Other Liabilities	\$	8,457	\$	3,832
Total derivatives designated as hedging instruments		\$	119	\$	1,046		\$	8,457	\$	3,832
Derivatives <b>not</b> designated as hedging instruments: Interest Rate Products	Other Assets	\$	85	\$	946	Other Liabilities	\$		\$	
Total derivatives <b>not</b> designated as hedging instruments		\$	85	\$	946		\$		\$	

**Tabular Disclosure of the Effect of Derivative Instruments on the Consolidated Statements of Operations** The tables below present the effect of the derivative financial instruments on the Consolidated Statements of Operations for the three and nine months ended September 30, 2010 and 2009 (*dollar amounts in thousands*):

		<b>Location of Loss</b>	
		Reclassified from	Amount of Gain or (Loss) Reclassified
	Amount of Gain or		from Accumulated
	(Loss) Recognized in	<b>Accumulated OCI into</b>	<b>OCI into Income</b>
	<b>OCI on Derivative</b>		
<b>Derivatives in Cash Flow Hedging</b>	(Effective Portion)	<b>Income (Effective</b>	(Effective Portion)

Edgar Filing: L	JDR. Inc.	- Form	10-Q
-----------------	-----------	--------	------

Relationships	2		2009	Portion)	2010		2009	
For the three months ended September 30,								
Interest Rate Products	\$	(1,210)	\$ (1,221)	Interest expense	\$	(4,113)	\$	5,752
Total	\$	(1,210)	\$ (1,221)		\$	(4,113)	\$	5,752
For the nine months ended September 30,								
Interest Rate Products	\$	(3,061)	\$ (3,152)	Interest expense	\$	(8,863)	\$	(290)
Total	\$	(3,061)	\$ (3,152)		\$	(8,863)	\$	(290)
			43					

Derivatives Not Designated as Hedging Instruments	Location of Gain or (Loss) Recognized in Income on Derivative	Amount of Gain or (Loss Recognized in Income on Derivative 2010 2009				
For the three months ended September 30,						
Interest Rate Products	Other income / (expense)	\$	(87)	\$	18	
Total		\$	(87)	\$	18	
For the nine months ended September 30,						
Interest Rate Products	Other income / (expense)	\$	(762)	\$	619	
Total		\$	(762)	\$	619	

## **Credit-risk-related Contingent Features**

The General Partner has agreements with some of its derivative counterparties that contain a provision where (1) if the General Partner defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then the General Partner could also be declared in default on its derivative obligations; or (2) the General Partner could be declared in default on its derivative obligations if repayment of the underlying indebtedness is accelerated by the lender due to the General Partner s default on the indebtedness.

Certain of the General Partner s agreements with its derivative counterparties contain provisions where if there is a

change in the General Partner s agreements with its derivative counterparties contain provisions where if there is a change in the General Partner s financial condition that materially changes the General Partner s creditworthiness in an adverse manner, the General Partner may be required to fully collateralize its obligations under the derivative instrument.

The General Partner also has an agreement with a derivative counterparty that incorporates the loan and financial covenant provisions of the General Partner s indebtedness with a lender affiliate of the derivative counterparty. Failure to comply with these covenant provisions would result in the General Partner being in default on any derivative instrument obligations covered by the agreement.

As of September 30, 2010, the fair value of derivatives in a net liability position that were allocated to the Operating Partnership, which includes accrued interest but excludes any adjustment for nonperformance risk, related to these agreements was \$7.8 million. As of September 30, 2010, the General Partner has not posted any collateral related to these agreements. If the General Partner had breached any of these provisions at September 30, 2010, it would have been required to settle its obligations under the agreements at their termination value of \$7.8 million.

## 9. CAPITAL STRUCTURE

## **General Partnership Units**

The General Partner has complete discretion to manage and control the operations and business of the Operating Partnership, which includes but is not limited to the acquisition and disposition of real property, construction of buildings and making capital improvements, and the borrowing of funds from outside lenders or UDR and its subsidiaries to finance such activities. The General Partner can authorize, issue, sell, redeem or purchase any OP unit or securities of the Operating Partnership without the approval of the limited partners. The General Partner can also approve, with regard to the issuances of OP units, the class or one or more series of classes, with designations, preferences, participating, optional or other special rights, powers and duties including rights, powers and duties

senior to limited partnership interests without approval of any limited partners. There were 110,883 OP units of general partnership interest at September 30, 2010 and December 31, 2009, all of which were held by UDR.

44

#### **Table of Contents**

## **Limited Partnership Units**

At September 30, 2010 and December 31, 2009, there were 179,798,525 OP units outstanding, of which 1,751,671 were Class A Limited Partnership units. UDR owned 174,258,176 or 96.9% and 173,811,933 or 96.7% at September 30, 2010 and December 31, 2009, respectively. The remaining 5,540,349 or 3.1% and 5,986,592 or 3.3% OP units outstanding were held by non- affiliated partners at September 30, 2010 and December 31, 2009 of which 1,751,671, respectively, were Class A Limited Partnership units.

The limited partners have the right to require the Operating Partnership to redeem all or a portion of the OP units held by the limited partner at a redemption price equal to and in the form of the Cash Amount (as defined in the Operating Partnership Agreement), provided that such OP Units have been outstanding for at least one year. UDR, as general partner of the Operating Partnership may, in its sole discretion, purchase the OP Units by paying to the limited partner either the Cash Amount or the REIT Share Amount (generally one share of common stock of UDR for each OP Unit), as defined in the Operating Partnership Agreement.

The non-affiliated limited partners—capital is adjusted to redemption value at the end of each reporting period with the corresponding offset against the UDR limited partner capital account based on the redemption rights noted above. The aggregate value upon redemption of the then-outstanding OP units held by limited partners was \$117.0 million and \$98.4 million as of September 30, 2010 and December 31, 2009, respectively, based on the value of UDR—s common stock at each period end. Once an OP unit has been redeemed, the redeeming partner has no right to receive any distributions from the Operating Partnership on or after the date of redemption.

## Class A Limited Partnership Units

Class A Partnership units have a cumulative, annual, non-compounded preferred return, which is equal to 8% based on a value of \$16.61 per Class A Limited Partnership unit.

Holders of the Class A Limited Partnership units exclusively possess certain voting rights. The Operating Partnership may not perform the following without approval of the holders of the Class A Partnership units: (i) increase the authorized or issued amount of Class A Partnership units, (ii) reclassify any other partnership interest into Class A Partnership units, (iii) create, authorize or issue any obligations or security convertible into or the right to purchase any Class Partnership units, without the approval of the holders of the Class A Partnership units, (iv) enter into a merger or acquisition, or (v) amend or modify the Operating Partnership Agreement that affects the rights, preferences or privileges of the Class A Partnership units.

## Allocation of profits and losses

Profit of the Operating Partnership is allocated in the following order: (i) to the General Partner and the Limited Partners in proportion to and up to the amount of cash distributions made during the year, and (ii) to the General Partner and Limited Partners in accordance with their percentage interests. Losses and depreciation and amortization expenses, non-recourse liabilities are allocated to the General Partner and Limited Partners in accordance with their percentage interests. Losses allocated to the Limited Partners are capped to the extent that such an allocation would not cause a deficit in the Limited Partners capital account. Such losses are, therefore, allocated to the General Partner. If any Partner s capital balance were to fall into a deficit any income and gains are allocated to each Partner sufficient to eliminate its negative capital balance.

## 10. OTHER COMPREHENSIVE INCOME/(LOSS)

During the three and nine months ended September 30, 2010 and 2009, other comprehensive income/(loss) consisted of unrealized gain/(loss) from derivative financial instruments of (\$2.9) million and (\$5.8) million and (\$1.4) million and \$1.1 million, respectively. Total comprehensive income/(loss) for the three and nine months ended September 30, 2010 and 2009 was (\$11.5) million and (\$23.0) million and (\$4.8) million and \$4.4 million, respectively.

45

#### **Table of Contents**

## 11. COMMITMENTS AND CONTINGENCIES

## **Contingencies**

Litigation and Legal Matters

The Operating Partnership is subject to various legal proceedings and claims arising in the ordinary course of business. The Operating Partnership cannot determine the ultimate liability with respect to such legal proceedings and claims at this time. The General Partner believes that such liability, to the extent not provided for through insurance or otherwise, will not have a material adverse effect on the Operating Partnership s financial condition, results of operations or cash flow.

## 12. REPORTABLE SEGMENTS

FASB ASC Topic 280, Segment Reporting (formerly SFAS 131, Disclosures about Segments of an Enterprise and Related Information ) (Topic 280), requires that segment disclosures present the measure(s) used by the chief operating decision maker to decide how to allocate resources and for purposes of assessing such segments performance. The Operating Partnership has the same chief operating decision maker as that of its parent, the General Partner. The chief operating decision maker consists of several members of UDR s executive management team who use several generally accepted industry financial measures to assess the performance of the business for our reportable operating segments.

The Operating Partnership owns and operates multifamily apartment communities throughout the United States that generate rental and other property related income through the leasing of apartment homes to a diverse base of tenants. The primary financial measures of the Operating Partnership's apartment communities are rental income and net operating income ( NOI ), and are included in the chief operating decision maker's assessment of UDR's performance on a consolidated basis. Rental income represents gross market rent less adjustments for concessions, vacancy loss and bad debt. NOI is defined as total revenues less direct property operating expenses. The chief operating decision maker utilizes NOI as the key measure of segment profit or loss.

The Operating Partnership s two reportable segments are same communities and non-mature/other communities: *Same store communities* represent those communities acquired, developed, and stabilized prior to July 1, 2009, and held as of September 30, 2010. A comparison of operating results from the prior year is meaningful as these communities were owned and had stabilized occupancy and operating expenses as of the beginning of the prior year, there is no plan to conduct substantial redevelopment activities, and the community is not held for disposition within the current year. A community is considered to have stabilized occupancy once it achieves 90% occupancy for at least three consecutive months.

*Non-mature/other communities* represent those communities that were acquired or developed in 2008, 2009 or 2010, sold properties, redevelopment properties, properties classified as real estate held for disposition, condominium conversion properties, joint venture properties, properties managed by third parties, and the non-apartment components of mixed use properties.

Management evaluates the performance of each of our apartment communities on a same community and non-mature/other basis, as well as individually and geographically. This is consistent with the aggregation criteria of Topic 280 as each of our apartment communities generally has similar economic characteristics, facilities, services, and tenants. Therefore, the Operating Partnership s reportable segments have been aggregated by geography in a manner identical to that which is provided to the chief operating decision maker.

All revenues are from external customers and no single tenant or related group of tenants contributed 10% or more of the Operating Partnership s total revenues during the three and nine months ended September 30, 2010 and 2009.

46

The accounting policies applicable to the operating segments described above are the same as those described in Note 1, Summary of Significant Accounting Policies. The following table details rental income and NOI for the Operating Partnership s reportable segments for the three and nine months ended September 30, 2010 and 2009, and reconciles NOI to income from continuing and discontinued operations per the consolidated statement of operations (dollars in thousands):

	Three Months Ended September 30,			Nine Months Ended Septembe 30,				
		2010		2009		2010		2009
Reportable apartment home segment rental income Same Store Communities								
Western Region Mid-Atlantic Region Southeastern Region Southwestern Region Non-Mature communities/Other	\$	50,053 16,217 10,231 6,624 5,097	\$	50,999 15,456 10,281 6,620 4,389	\$	149,312 47,937 30,610 19,789 13,869	\$	155,366 46,518 31,047 20,156 13,918
Total segment and consolidated rental income	\$	88,222	\$	87,745	\$	261,517	\$	267,005
Reportable apartment home segment NOI								
Same Store Communities Western Region Mid-Atlantic Region Southeastern Region Southwestern Region Non-Mature communities/Other	\$	34,127 10,982 6,233 3,917 3,026	\$	35,402 10,292 6,340 3,923 3,207	\$	102,605 32,415 19,061 12,105 8,853	\$	109,552 31,497 19,524 12,221 9,768
Total segment and consolidated NOI		58,285		59,164		175,039		182,562
Reconciling items:  Non-property income Property management Other operating expenses Depreciation and amortization Interest General and administrative Income from discontinued operations Non-controlling interests		65 (2,426) (1,244) (41,674) (13,240) (8,355) 27 (9)		11 (2,413) (1,222) (41,606) (13,795) (3,656) 146		1,621 (7,192) (3,712) (124,797) (39,281) (19,010) 124 (44)		5,667 (7,343) (3,679) (125,077) (38,908) (11,467) 1,562
Net (loss)/income attributable to OP unitholders	\$	(8,571)	\$	(3,371)	\$	(17,252)	\$	3,317

The following table details the assets of the Operating Partnership s reportable segments as of September 30, 2010 and December 31, 2009 (dollars in thousands):

	September 30 2010			ecember 31, 2009		
Reportable apartment home segment assets						
Same Store Communities						
Western Region	\$	2,135,309	\$	2,124,693		
Mid-Atlantic Region		718,725		714,417		
Southeastern Region		353,569		350,084		
Southwestern Region		253,902		251,778		
Non-Mature communities/Other		229,075		199,916		
Total segment assets		3,690,580		3,640,888		
Accumulated depreciation		(842,467)		(717,892)		
Total segment assets  net book value		2,848,113		2,922,996		
Reconciling items:						
Cash and cash equivalents		924		442		
Restricted cash		7,401		6,865		
Deferred financing costs, net		7,686		8,727		
Other assets		21,358		22,037		
Total consolidated assets	\$	2,885,482	\$	2,961,067		

## **Table of Contents**

Capital expenditures related to the Operating Partnership s same communities totaled \$5.8 million and \$18.9 million and \$7.4 million and \$24.1 million for the three and nine months ended September 30, 2010 and 2009, respectively. Capital expenditures related to the Operating Partnership s non-mature/other communities totaled \$2,000 and \$214,000 and \$299,000 and \$1.1 million for the three and nine months ended September 30, 2010 and 2009, respectively. Markets included in the above geographic segments are as follows:

- i. Western Orange County, San Francisco, Monterey Peninsula, Los Angeles, Seattle, Sacramento, Inland Empire, Portland, and San Diego
- ii. Mid-Atlantic Metropolitan DC and Baltimore
- iii. Southeastern Nashville, Tampa, Jacksonville, and Other Florida
- iv. Southwestern Dallas and Phoenix

48

#### **Table of Contents**

# Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## **Forward-Looking Statements**

This Report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such forward-looking statements include, without limitation, statements concerning property acquisitions and dispositions, development activity and capital expenditures, capital raising activities, rent growth, occupancy, and rental expense growth. Words such as expects, anticipates, estimates, and variations of such words and similar expressions are intended to identify such believes, seeks, forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from the results of operations or plans expressed or implied by such forward-looking statements. Such factors include, among other things, unanticipated adverse business developments affecting us, or our properties, adverse changes in the real estate markets and general and local economies and business conditions. Although we believe that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate, and therefore such statements included in this Report may not prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by us or any other person that the results or conditions described in such statements or our objectives and plans will be achieved.

The following factors, among others, could cause our future results to differ materially from those expressed in the forward-looking statements:

general economic conditions,

unfavorable changes in the apartment market and economic conditions that could adversely affect occupancy levels and rental rates,

the failure of acquisitions to achieve anticipated results,

possible difficulty in selling apartment communities,

competitive factors that may limit our ability to lease apartment homes or increase or maintain rents,

insufficient cash flow that could affect our debt financing and create refinancing risk,

failure to generate sufficient revenue, which could impair our debt service payments and distributions to stockholders,

development and construction risks that may impact our profitability,

potential damage from natural disasters, including hurricanes and other weather-related events, which could result in substantial costs to us,

risks from extraordinary losses for which we may not have insurance or adequate reserves,

uninsured losses due to insurance deductibles, self-insurance retention, uninsured claims or casualties, or losses in excess of applicable coverage,

delays in completing developments and lease-ups on schedule,

our failure to succeed in new markets,

changing interest rates, which could increase interest costs and affect the market price of our securities,

49

## **Table of Contents**

potential liability for environmental contamination, which could result in substantial costs to us,

the imposition of federal taxes if we fail to qualify as a REIT under the Code in any taxable year,

our internal control over financial reporting may not be considered effective which could result in a loss of investor confidence in our financial reports, and in turn have an adverse effect on our stock price, and

changes in real estate laws, tax laws and other laws affecting our business.

A discussion of these and other factors affecting our business and prospects is set forth below in Part II, Item 1A. Risk Factors. We encourage investors to review these risk factors.

## **UDR. INC.:**

## **Business Overview**

UDR, Inc. is a real estate investment trust, or REIT, that owns, acquires, renovates, develops, and manages apartment communities. We were formed in 1972 as a Virginia corporation. In September 2003, we changed our state of incorporation from Virginia to Maryland. Our subsidiaries include an operating partnership United Dominion Realty, L.P., a Delaware limited partnership. Unless the context otherwise requires, all references in this Report to we, us, the Company, or UDR refer collectively to UDR, Inc., its subsidiaries and its consolidated joint ventures. At September 30, 2010, our consolidated real estate portfolio included 172 communities with 48,409 apartment homes and our total real estate portfolio, inclusive of our unconsolidated communities, included an additional 11 communities with 4,143 apartment homes.

our.

50

The following table summarizes our market information by major geographic markets as of September 30, 2010.

		As of So	ptember 30,	2010	En Septen	Months aded nber 30,	Nine Months Ended September 30, 2010 (a)			
			-		20	010	(	a)		
	M l		Percentage	Total		Tr-4-1		TD - 4 - 1		
		Number	675 4 1	<b>a</b> .		Total		Total		
	of	of	of Total	Carrying	Average	Income per	Average	Income per		
	Apartmen	<b>A</b> partment	Carrying	Value	Physical	Occupied	Physical	Occupied		
~ ~	~			(in		Home		Home		
Same Communitie	Sommuniti	esHomes	Value	thousands)	Occupancy	<b>(b)</b>	Occupancy	<b>(b)</b>		
Western Region										
Orange Co, CA	13	4,214	11.4%	\$ 784,131	95.1%	\$ 1,487	95.4%	\$ 1,481		
San Francisco, CA	9	1,727	5.9%	404,228		1,922	96.8%	1,903		
Monterey Peninsula		-,		,	2 212 / 2	-,	, , , , ,	-,,, -,-		
CA	7	1,565	2.2%	152,398	94.8%	1,082	94.5%	1,063		
Los Angeles, CA	8	1,678	6.3%	432,514		1,671	96.1%	1,532		
San Diego, CA	5	1,123	2.5%	174,477		1,340		1,330		
Seattle, WA	9	1,725	4.4%	304,044		1,182	96.5%	1,172		
Inland Empire, CA	3	1,074	2.2%	150,120		1,231	94.9%	1,220		
Sacramento, CA	2	914	1.0%	67,849		868	93.6%	868		
Portland, OR	3	716	1.0%	69,406		947	96.0%	940		
1 011111110, 011		, 10	1,0 /0	05,.00	<i>y</i> <b>0.</b> <i>y 1 e</i>	, , ,	20.070	,.0		
Mid-Atlantic Region	n									
Metropolitan DC	12	3,983	10.4%	709,644	96.9%	1,568	96.8%	1,531		
Richmond, VA	6	2,211	2.7%	185,989	95.9%	1,017	95.7%	1,013		
Baltimore, MD	10	2,121	3.7%	251,593		1,292	96.8%	1,264		
Norfolk VA	6	1,438	1.2%	84,122		962		957		
Other Mid-Atlantic	5	1,132	1.1%	78,489	96.6%	1,029	96.4%	1,015		
Southeastern										
Region	10	2.555	4.400	250 050	05.50	000	05.60	010		
Tampa, FL	10	3,555	4.1%	278,870		929	95.6%	919		
Orlando, FL	10	2,796	3.2%	220,089		897	95.3%	897		
Nashville, TN	8	2,260	2.6%	179,732		851	96.7%	843		
Jacksonville, FL	5	1,857	2.3%	156,112		824		816		
Other Florida	4	1,184	1.6%	111,816	93.3%	978	94.3%	976		
Southwestern										
Region										
Dallas, TX	10	2,975	4.5%	308,304	96.1%	931	95.7%	949		
Phoenix, AZ	4	1,162	1.4%	95,258		865	95.3%	851		
Austin, TX	1	390	0.9%	60,019		1,137	96.1%	1,105		
Houston, TX	1	320	0.4%	22,166	95.5%	896	92.7%	896		

Total/Average Same Communities	151	42,120	77.0%	5,281,370	95.7%	\$ 1,167	95.7%	\$ 1,153
Non Matures, Commercial Properties & Other	20	6,073	21.6%	1,477,088				
Total Real Estate Held for Investment	171	48,193	98.6%	6,758,458				
Real Estate Under Development (c)	1	216	1.4%	94,877				
Total Real Estate Owned	172	48,409	100.0%	6,853,335				
Total Accumulated Depreciation				(1,560,867)				
Total Real Estate Owned, Net of Accumulated Depreciation			5	\$ 5,292,468				

- (a) The same community population for the nine months ended September 30, 2010 includes 40,699 homes.
- (b) Total Income per Occupied Home represents total monthly revenues per weighted average number of apartment homes occupied.

(c)

Edgar Filing: UDR, Inc. - Form 10-Q

The Company is currently developing two wholly-owned communities with a total of 712 apartment homes of which 496 have not yet been completed.

51

## **Table of Contents**

## Liquidity and Capital Resources

Liquidity is the ability to meet present and future financial obligations either through operating cash flows, the sale of properties, and the issuance of debt and equity. Both the coordination of asset and liability maturities and effective capital management are important to the maintenance of liquidity. Our primary source of liquidity is our cash flow from operations as determined by rental rates, occupancy levels, and operating expenses related to our portfolio of apartment homes and borrowings under credit agreements. We routinely use our unsecured credit facility to temporarily fund certain investing and financing activities prior to arranging for longer-term financing or the issuance of equity or debt securities. During the past several years, proceeds from the sale of real estate have been used for both investing and financing activities as we repositioned our portfolio.

We expect to meet our short-term liquidity requirements generally through net cash provided by operations and borrowings under credit agreements. We expect to meet certain long-term liquidity requirements such as scheduled debt maturities, the repayment of financing on development activities, and potential property acquisitions, through secured and unsecured borrowings, the issuance of debt or equity securities, and the disposition of properties. We believe that our net cash provided by operations and borrowings under credit agreements will continue to be adequate to meet both operating requirements and the payment of dividends by the Company in accordance with REIT requirements. Likewise, the budgeted expenditures for improvements and renovations of certain properties are expected to be funded from property operations, borrowings under credit agreements, and the issuance of debt or equity securities.

We have a shelf registration statement filed with the Securities and Exchange Commission, or SEC which provides for the issuance of an indeterminate amount of common stock, preferred stock, guarantees of debt securities, warrants, subscription rights, purchase contracts and units to facilitate future financing activities in the public capital markets. Access to capital markets is dependent on market conditions at the time of issuance.

On September 13, 2010, the Company entered into an agreement to sell 16,000,000 shares of its common stock at a price of \$20.35 per share in an underwritten public offering. The Company granted the underwriters a 30-day option to purchase up to an additional 2,400,000 shares of common stock to cover overallotments, if any. We sold 18,400,000 shares of common stock in this offering, with aggregate gross proceeds of approximately \$374.4 million at a price per share of \$20.35. Aggregate net proceeds from the offering, after deducting related expenses were approximately \$359.2 million.

On September 15, 2009, the Company entered into an equity distribution agreement under which the Company may offer and sell up to 15.0 million shares of its common stock over time to or through its sales agents. During the three months ended September 30, 2010, we sold 239,014 shares of common stock through this program for aggregate gross proceeds of approximately \$5.1 million at a weighted average price per share of \$21.47. Aggregate net proceeds from such sales, after deducting related expenses, including commissions paid to the sales agents of approximately \$100,000, were approximately \$5.0 million. During the nine months ended September 30, 2010, we sold 6,144,367 shares of common stock through this program for aggregate gross proceeds of approximately \$110.8 million at a weighted average price per share of \$18.04. Aggregate net proceeds from such sales, after deducting related expenses, including commissions paid to the sales agents of approximately \$2.2 million, were approximately \$108.6 million. On December 7, 2009, the Company entered into an Amended and Restated Distribution Agreement with respect to the issue and sale by the Company from time to time of its Medium-Term Notes, Series A Due Nine Months or More From Date of Issue. In February 2010, the Company issued \$150 million of 5.25% senior unsecured medium-term notes under the Amended and Restated Distribution Agreement. These notes were priced at 99.46% of the principal amount at issuance and had a discount of \$701,000 at September 30, 2010.

## **Future Capital Needs**

Future development expenditures are expected to be funded with proceeds from construction loans, through joint ventures, unsecured or secured credit facilities, proceeds from the issuance of equity or debt securities, the sale of properties and to a lesser extent, with cash flows provided by operating activities. Acquisition activity in strategic markets is expected to be largely financed by the reinvestment of proceeds from the sale of properties, through the issuance of equity or debt securities, the issuance of operating partnership units, and the assumption or placement of secured and/or unsecured debt.

## **Table of Contents**

During the remainder of 2010, we have approximately \$1.6 million of secured debt maturing, including principal amortization, and no unsecured debt maturing. We anticipate repaying that debt with cash flow from our operations, proceeds from the issuance of shares under our recent public offering of common stock and from disposition proceeds.

## Critical Accounting Policies and Estimates

Our critical accounting policies are those having the most impact on the reporting of our financial condition and results and those requiring significant judgments and estimates. These policies include those related to (1) capital expenditures, (2) impairment of long-lived assets, (3) real estate investment properties, and (4) revenue recognition. Our other critical accounting policies are described in more detail in the section entitled Management s Discussion and Analysis of Financial Condition and Results of Operations in UDR s Annual Report on Form 10-K for the year ended December 31, 2009, filed with the SEC on February 25, 2010. There have been no significant changes in our critical accounting policies from those reported in our Form 10-K filed with the SEC on February 25, 2010. With respect to these critical accounting policies, we believe that the application of judgments and assessments is consistently applied and produces financial information that fairly depicts the results of operations for all periods presented.

## Statements of Cash Flow

The following discussion explains the changes in net cash provided by operating activities, net cash used in investing activities, and net cash provided by/(used in) financing activities that are presented in our Consolidated Statements of Cash Flows.

## **Operating Activities**

For the nine months ended September 30, 2010, our net cash flow provided by operating activities was \$157.5 million compared to \$189.7 million for the comparable period in 2009. The decrease in cash flow from operating activities is primarily due to changes in operating assets and liabilities.

## **Investing Activities**

For the nine months ended September 30, 2010, net cash used in investing activities was \$478.8 million compared to \$95.7 million for the comparable period in 2009. Changes in the level of investment activities from period to period reflects our strategy as it relates to acquisitions, capital expenditures, development and disposition activities, as well as the impact of the capital market environment on these activities, all of which are discussed in further detail throughout this Report.

# Acquisitions

During the three and nine months ended September 30, 2010, the Company acquired five apartment communities located in Orange County, CA; Baltimore, MD; Los Angeles, CA; and Boston, MA for a total gross purchase price of \$412.0 million. During the same periods, the Company also acquired land located in San Francisco, CA for a gross purchase price of \$23.6 million.

Our long-term strategic plan is to continue achieving greater operating efficiencies by investing in fewer, more concentrated markets. As a result, we have been seeking to expand our interests in communities located in the California, Metropolitan D.C., Texas and Washington State markets over the past years. Prospectively, we plan to channel new investments into those markets we believe will provide the best investment returns. Markets will be targeted based upon defined criteria including favorable job formation, low single-family home affordability and favorable demand/supply ratio for multifamily housing.

53

## Capital Expenditures

In conformity with GAAP, we capitalize those expenditures that materially enhance the value of an existing asset or substantially extend the useful life of an existing asset. Expenditures necessary to maintain an existing property in ordinary operating condition are expensed as incurred.

During the nine months ended September 30, 2010, \$35.6 million or \$798 per home was spent on recurring capital expenditures. These include revenue enhancing capital expenditures, exterior/interior upgrades, turnover related expenditures for floor coverings and appliances, other recurring capital expenditures such as exterior paint, roofs, siding, parking lots, and asset preservation capital expenditures. In addition, major renovations totaled \$21.2 million for the nine months ended September 30, 2010. Total capital expenditures, which in aggregate include recurring capital expenditures and major renovations, of \$56.8 million or \$1,274 per home was spent on all of our communities, excluding development and commercial properties, for the nine months ended September 30, 2010.

The following table outlines capital expenditures and repair and maintenance costs for all of our communities, excluding real estate under development, condominium conversions and commercial properties, for the periods presented:

	I	Nine months ended September 30, (dollars in thousands)					Nine months ended September 30, (per home)							
		%								<b>%</b>				
		2010		2009	Change		2010		2009	Change				
Revenue enhancing					Ö					J				
improvements	\$	12,536	\$	19,342	-35.2%	\$	281	\$	445	-37.0%				
Turnover capital expenditures	,	6,902	_	7,163	-3.6%	,	155		165	-6.7%				
Asset preservation		0,202		7,103	3.070		100		105	0.770				
_		16,151		15,027	7.5%		362		346	4.9%				
expenditures		10,151		13,027	1.5%		302		340	4.9%				
T-4-1														
Total recurring capital		25 500		41.500	1400		<b>=</b> 00		0.5.6	16.69				
expenditures		35,589		41,532	-14.3%		798		956	-16.6%				
Major renovations		21,248		23,639	-10.1%		476		544	-12.2%				
Total capital expenditures	\$	56,837	\$	65,171	-12.8%	\$	1,274	\$	1,500	-15.0%				
Repair and maintenance														
expense	\$	24,521	\$	22,557	8.7%	\$	550	\$	519	5.6%				
enpense	Ψ	21,021	Ψ	22,007	0.7 70	Ψ	220	Ψ	017	2.070				
Average stabilized home														
· ·		44,619		43,451										
count		44,019		43,431										

We will continue to selectively add revenue enhancing improvements which we believe will provide a return on investment substantially in excess of our cost of capital. Recurring capital expenditures during 2010 are currently expected to be approximately \$1,050 per home.

## Development

At September 30, 2010, our development pipeline for wholly-owned communities totaled 712 homes with a budget of \$151.7 million in which we have a carrying value of \$94.9 million. We anticipate the completion of these communities through the first quarter of 2012.

For the nine months ended September 30, 2010, we invested approximately \$79.7 million in development projects, a decrease of \$62.5 million from our 2009 level of \$142.2 million. We also completed development of three wholly-owned communities with 1,215 apartment homes with costs of \$180.7 million, and one community held by a consolidated joint venture with 274 apartment homes and retail space with costs of \$121.6 million as of September 30,

54

## **Table of Contents**

#### Consolidated Joint Ventures

UDR is a partner with an unaffiliated third party in a joint venture ( 989 Elements ) which owns and operates a 23-story, 166 home high-rise apartment community in the central business district of Bellevue, Washington. On December 30, 2009, UDR entered into an agreement with our partner to purchase its 49% interest in 989 Elements for \$7.7 million. Concurrently, our partner resigned as managing member and appointed UDR as managing member. In addition, our partner relinquished its voting rights and approval rights and its ability to substantively participate in the decision-making process of the joint venture resulting in the consolidation of the joint venture. The joint venture assets and liabilities were recorded at fair value. The fair value of the assets was \$55.0 million (\$54.8 million of real estate owned and \$200,000 of current assets) and the fair value of liabilities was \$34.1 million (\$33.4 million of a construction loan, net of fair market value adjustment of \$1.6 million and \$700,000 of current liabilities) at the consolidation date. On December 31, 2009, the Company repaid the outstanding balance of \$35.0 million on the construction loan held by 989 Elements. In March 2010, the Company paid \$7.7 million and acquired our partner s 49% interest in the joint venture. At closing of the agreement and at September 30, 2010, the Company s interest in 989 Elements was 98%.

UDR is a partner with an unaffiliated third party in a joint venture ( Elements Too ) which owns and operates a 274 home apartment community in the central business district of Bellevue, Washington. Construction began in the fourth quarter of 2006 and was completed in the first quarter of 2010. On October 16, 2009, our partner resigned as managing member and appointed UDR as managing member. In addition, our partner relinquished its voting rights and approval rights and its ability to substantively participate in the decision-making process of the joint venture resulting in the consolidation of the joint venture. The joint venture assets and liabilities were recorded at fair value. Prior to consolidation, our equity investment in Elements Too was \$24.4 million (net of an \$11.0 million equity loss recorded as of December 31, 2009) at October 16, 2009. The fair value of the assets was \$100.3 million (\$99.5 million of real estate owned and \$814,000 of current assets) and the fair value of liabilities was \$75.6 million (\$70.5 million of a construction loan, \$917,000 of a derivative instrument, and \$4.2 million of current liabilities). On December 30, 2009, UDR entered into an agreement with our partner to purchase its 49% interest in Elements Too for \$3.2 million. In March 2010, the Company paid the outstanding balance of \$3.2 million and acquired our partner s 49% interest in the joint venture. During the nine months ended September 30, 2010, the Company repaid the outstanding balance of \$70.5 million on the construction loan held by Elements Too.

UDR is a partner with an unaffiliated third party in a joint venture (Bellevue) which owns an operating retail site in Bellevue, Washington. The Company initially planned to develop a 430 home high rise apartment building with ground floor retail on an existing operating retail center. However, during the year ended December 31, 2009, the joint venture decided to continue to operate the retail property as opposed to developing a high rise apartment building on the site. On December 30, 2009, UDR entered into an agreement with our partner to purchase its 49% interest in Bellevue for \$5.2 million. In addition, our partner resigned as managing member and appointed UDR as managing member. Concurrent with its resignation, our partner relinquished its voting rights and approval rights and its ability to substantively participate in the decision-making process of the joint venture resulting in the consolidation of the joint venture at fair value. Prior to consolidation, our equity investment in Bellevue was \$5.0 million (net of a \$5.0 million equity loss recorded as of December 31, 2009). The fair value of the assets was \$33.0 million (\$32.8 million of real estate owned and \$211,000 of current assets) and the fair value of liabilities was \$23.0 million (\$22.3 million of a mortgage payable, \$506,000 of a derivative instrument, and \$213,000 of current liabilities). In March 2010, the Company paid \$5.2 million and acquired our partner s 49% interest in the joint venture. At closing of the agreement and at September 30, 2010, the Company s interest in Bellevue was 98%.

Prior to their consolidation in 2009, we evaluated our investments in these joint ventures when events or changes in circumstances indicate that there may be an other-than-temporary decline in value. We considered various factors to determine if a decrease in value of each of these investments is other-than-temporary. In 2009, we recognized a non-cash charge of \$16.0 million representing the other-than-temporary decline in fair values below the carrying values of two of the Company s Bellevue, Washington joint ventures.

For additional information regarding these joint ventures, see Note 5, Joint Ventures, in the Consolidated Financial Statements of UDR, Inc. included in this Report.

## **Unconsolidated Joint Ventures**

In August 2009, UDR and an unaffiliated third party formed a joint venture for the investment of up to \$450.0 million in multifamily properties located in key, high barrier to entry markets. The partners will contribute equity of \$180.0 million of which the Company s maximum equity will be 30% or \$54.0 million when fully invested. During the quarter ended June 30, 2010, the joint venture acquired its first property (151 homes) located in Metropolitan Washington D.C. for \$43.1 million. At closing and at September 30, 2010, the Company owned 30%. Our investment at September 30, 2010 and December 31, 2009 was \$5.3 million and \$242,000, respectively.

55

## **Table of Contents**

In November 2007, UDR and an unaffiliated third party formed a joint venture which owns and operates various properties located in Texas. UDR contributed cash and property equal to 20% of the fair value of the properties. The unaffiliated member contributed cash equal to 80% of the fair value of the properties comprising the joint venture, which was then used to purchase the nine operating properties from UDR. Our initial investment was \$20.4 million. Our investment at September 30, 2010 and December 31, 2009 was \$11.1 million and \$13.9 million, respectively. For additional information regarding these joint ventures, see Note 5, Joint Ventures, in the Consolidated Financial Statements of UDR, Inc. included in this Report.

## Disposition of Investments

UDR sold one 149 unit community during the three and nine months ended September 30, 2010. UDR recognized after-tax gains for financial reporting purposes of \$3.9 million on this sale and is included in discontinued operations. Proceeds from the sale were used primarily to reduce debt.

We plan to continue to pursue our strategy of exiting markets where long-term growth prospects are limited and redeploying capital into markets we believe will provide the best investment returns.

# **Financing Activities**

For the nine months ended September 30, 2010, our net cash provided by/(used in) financing activities was \$325.5 million compared to (\$81.7) million for the comparable period of 2009.

The following significant financing activities occurred during the nine months ended September 30, 2010:

repaid \$99.7 million of secured debt and \$50.0 million of maturing medium-term unsecured notes. The \$99.7 million of secured debt includes \$70.5 million for a maturing construction loan held by one of our consolidated joint ventures, repayment of \$2.0 million of credit facilities and \$27.2 million of mortgage payments;

repurchased unsecured debt with a notional amount of \$29.2 million for \$29.4 million resulting in a loss on extinguishment of \$1.0 million, which includes the write off of related deferred finance charges. The unsecured debt repurchased by the Company matures in 2011. As a result of this repurchase, the loss is represented as an addition to interest expense on the Consolidated Statement of Operations; net repayments of \$76.7 million were applied toward the Company s \$600 million revolving credit facility;

received proceeds of \$64.7 million from secured debt financings. The \$64.7 million includes \$33.8 million in variable rate mortgages, \$19.6 million in fixed rate mortgages, and \$11.3 million in credit facilities;

in December 2009, the Company entered into an Amended and Restated Distribution Agreement with respect to the issue and sale by the Company from time to time of its Medium-Term Notes, Series A Due Nine Months or More From Date of Issue. In February 2010, the Company issued \$150 million of 5.25% senior unsecured medium-term notes under the Amended and Restated Distribution Agreement. These notes were priced at 99.46% of the principal amount at issuance and had a discount of \$701,000 at September 30, 2010;

in September 2009, the Company initiated an At the Market equity distribution program pursuant to which we may sell up to 15 million shares of common stock from time to time to or through sales agents, by means of ordinary brokers transactions on the New York Stock Exchange at prevailing market prices at the time of sale, or as otherwise agreed with the applicable agent. During the nine months ended September 30, 2010, we sold 6,144,367 shares of common stock through this program for aggregate gross proceeds of approximately \$110.8 million at a weighted average price per share of \$18.04. Aggregate net proceeds from such sales, after deducting related expenses, including commissions paid to the sales agents of approximately \$2.2 million, were approximately \$103.6 million; and

56

#### **Table of Contents**

in September 2010, the Company initiated an underwritten public offering to sell 16,000,000 shares of its common stock at a price of \$20.35 per share. The Company granted the underwriters a 30-day option to purchase up to an additional 2,400,000 shares of common stock to cover overallotments, if any. We sold 18,400,000 shares of common stock in this offering for aggregate gross proceeds of approximately \$374.4 million at a price of \$20.35 per share. Aggregate net proceeds from the offering, after deducting related expenses were approximately \$359.2 million.

#### Credit Facilities

As of September 30, 2010, we have secured credit facilities with Fannie Mae with an aggregate commitment of \$1.4 billion with \$1.2 billion outstanding. The Fannie Mae credit facilities are for an initial term of 10 years, bear interest at floating and fixed rates, and certain variable rate facilities can be extended for an additional five years at our option. We have \$948.0 million of the funded balance fixed at a weighted average interest rate of 5.4% and the remaining balance on these facilities is currently at a weighted average variable rate of 1.7%.

We have a \$600 million unsecured revolving credit facility that matures on July 26, 2012. Under certain circumstances, we may increase the \$600 million credit facility to \$750 million. Based on our current credit rating, the \$600 million credit facility carries an interest rate equal to LIBOR plus 47.5 basis points. In addition, the unsecured credit facility contains a provision that allows us to bid up to 50% of the commitment and we can bid out the entire unsecured credit facility once per quarter so long as we maintain an investment grade rating. As of September 30, 2010, we had \$112.6 million of borrowings outstanding under the credit facility leaving \$487.4 million of unused capacity (excluding \$8.0 million of letters of credit at September 30, 2010).

The Fannie Mae credit facilities and the bank revolving credit facility are subject to customary financial covenants and limitations.

#### **Derivative Instruments**

As part of UDR s overall interest rate risk management strategy, we use derivatives as a means to fix the interest rates of variable rate debt obligations or to hedge anticipated financing transactions. UDR s derivative transactions used for interest rate risk management include interest rate swaps with indexes that relate to the pricing of specific financial instruments of UDR. We believe that we have appropriately controlled our interest rate risk through the use of derivative instruments to minimize any unintended effect on consolidated earnings. Derivative contracts did not have a material impact on the results of operations during the nine months ended September 30, 2010 (see Note 10,

Derivatives and Hedging Activity in the Consolidated Financial Statements of UDR, Inc. included in this Report).

## **Funds from Operations**

Funds from operations, or FFO, is defined as net income (computed in accordance with GAAP), excluding gains (or losses) from sales of depreciable property, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. We compute FFO for all periods presented in accordance with the recommendations set forth by the National Association of Real Estate Investment Trust s (NAREIT ) April 1, 2002 White Paper. We consider FFO in evaluating property acquisitions and our operating performance, and believe that FFO should be considered along with, but not as an alternative to, net income and cash flow as a measure of our activities in accordance with generally accepted accounting principles. FFO does not represent cash generated from operating activities in accordance with generally accepted accounting principles and is not necessarily indicative of cash available to fund cash needs.

57

Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, many industry investors and analysts have considered the presentation of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. Thus, NAREIT created FFO as a supplemental measure of REIT operating performance and defines FFO as net income (computed in accordance with accounting principles generally accepted in the United States), excluding gains (or losses) from sales of depreciable property, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. The use of FFO, combined with the required presentations, has been fundamentally beneficial, improving the understanding of operating results of REITs among the investing public and making comparisons of REIT operating results more meaningful. We generally consider FFO to be a useful measure for reviewing our comparative operating and financial performance (although FFO should be reviewed in conjunction with net income which remains the primary measure of performance) because by excluding gains or losses related to sales of previously depreciated operating real estate assets and excluding real estate asset depreciation and amortization, FFO can help one compare the operating performance of a Company s real estate between periods or as compared to different companies. We believe that FFO is the best measure of economic profitability for real estate investment trusts. The following table outlines our FFO calculation and reconciliation to GAAP for the three and nine months ended

September 30, 2010 and 2009 (dollars in thousands):

	Three Months Ended September 30, 2010 2009				Nine Months Ended Septebmer 30, 2010 2009				
Net loss attributable to UDR, Inc. Distributions to preferred stockholders Real estate depreciation and amortization,	\$	(23,766) (2,368)	\$	(37,976) (2,800)	\$	(74,443) (7,119)	\$	(62,663) (8,400)	
including discontinued operations Non-controlling interest Real estate depreciation and amortization on		75,591 (839)		69,695 (1,779)		221,524 (2,828)		207,747 (3,175)	
unconsolidated joint ventures  Net gain on the sale of depreciable property in		1,215		1,276		3,375		3,584	
discontinued operations, excluding RE3 Discount on preferred stock repurchases, net		(3,878)		(555)		(3,999) 25		(2,440)	
Funds from operations (FFO) basic	\$	45,955	\$	27,861	\$	136,535	\$	134,653	
Distribution to preferred stockholders Series E (Convertible)		932		931		2,794		2,793	
Funds from operations diluted	\$	46,887	\$	28,792	\$	139,329	\$	137,446	
FFO per common share basic	\$	0.27	\$	0.18	\$	0.82	\$	0.87	
FFO per common share diluted	\$	0.27	\$	0.18	\$	0.81	\$	0.87	
Weighted average number of common shares and OP Units outstanding basic		171,019		156,317		166,691		154,773	

Weighted average number of common shares, OP Units, and common stock equivalents outstanding

diluted **176,480** 160,197 **171,936** 158,129

In the computation of diluted FFO, OP Units, unvested restricted stock, stock options, and the shares of Series E Cumulative Convertible Preferred Stock are dilutive; therefore, they are included in the diluted share count. The effect of the conversion of the Series E Out-Performance Partnership Shares (the Series E Out-Performance Program terminated on December 31, 2009) are anti-dilutive for the three and nine months ended September 30, 2009 and are excluded from the diluted share count.

RE<sup>3</sup> is our subsidiary that focuses on development, land entitlement and short-term hold investments. RE<sup>3</sup> tax benefits and gain on sales, net of taxes, is defined as net sales proceeds less a tax provision and the gross investment basis of the asset before accumulated depreciation. We consider FFO with RE<sup>3</sup> tax benefits and gain on sales, net of taxes, to be a meaningful supplemental measure of performance because the short-term use of funds produce a profit that differs from the traditional long-term investment in real estate for REITs.

58

The following table is our reconciliation of FFO share information to weighted average common shares outstanding, basic and diluted, reflected on the Consolidated Statements of Operations for the three and nine months ended September 30, 2010 and 2009 (*shares in thousands*):

	Three Month September 2010		hs Ended per 30, 2009	
Weighted average number of common shares and OP units outstanding basic Weighted average number of OP units outstanding	171,019 (5,616)	156,317 (6,317)	166,691 (5,850)	154,773 (6,890)
Weighted average number of common shares outstanding basic per the Consolidated Statements of Operations	165,403	150,000	160,841	147,883
Weighted average number of common shares, OP units, and common stock equivalents outstanding				
diluted Weighted average number of OP units outstanding Weighted average incremental shares from assumed	176,480 (5,616)	160,197 (6,317)	171,936 (5,850)	158,129 (6,890)
conversion of stock options Weighted average incremental shares from	(1,733)	(705)	(1,591)	(265)
unvested restricted stock Weighted average number of Series E preferred	(692)	(139)	(618)	(55)
shares outstanding	(3,036)	(3,036)	(3,036)	(3,036)
Weighted average number of common shares outstanding diluted per the Consolidated Statements of Operations	165,403	150,000	160,841	147,883

FFO also does not represent cash generated from operating activities in accordance with GAAP, and therefore should not be considered an alternative to net cash flows from operating activities, as determined by generally accepted accounting principles, as a measure of liquidity. Additionally, it is not necessarily indicative of cash availability to fund cash needs. A presentation of cash flow metrics based on GAAP is as follows (*dollars in thousands*):

	Nine Months Ended			
	September 30,			
		2010		2009
Net cash provided by operating activities	\$	157,489	\$	189,650
Net cash used in investing activities		(478,848)		(95,707)
Net cash provided by/(used in) financing activities		325,481		(81,729)

## Results of Operations

The following discussion includes the results of both continuing and discontinued operations for the periods presented.

Net Loss Attributable to Common Stockholders

Net loss attributable to common stockholders was \$26.1 million (\$0.16 per diluted share) for the three months ended September 30, 2010 as compared to net loss attributable to common stockholders of \$40.8 million (\$0.27 per diluted

share) for the comparable period in the prior year. The decrease in net loss attributable to common stockholders for the three months ended September 30, 2010 resulted primarily from the following items, all of which are discussed in further detail elsewhere within this Report:

an increase in our net operating income;

a decrease in losses from our unconsolidated joint ventures due to the Company s consolidation of certain joint ventures during the fourth quarter of 2009;

recognition of a \$16.0 million non-cash charge representing an other-than-temporary decline in the fair value of equity investments in two of our unconsolidated joint ventures during the quarter ended September 30, 2009; and

an increase in net gain on the sale of depreciable property primarily related to the disposition of one community in September 2010.

59

These were partially offset by:

an increase in depreciation expense primarily due to the Company s consolidation of certain joint venture assets in the fourth quarter of 2009 and the completion of redevelopment and development communities in 2009 and 2010;

an increase in acquisition related costs due to the acquisition of five apartment communities and land during the quarter ended September 2010; and

an increase in general and administrative costs.

Net loss attributable to common stockholders was \$81.5 million (\$0.51 per diluted share) for the nine months ended September 30, 2010 as compared to net loss attributable to common stockholders of \$71.1 million (\$0.48 per diluted share) for the comparable period in the prior year. The increase in net loss attributable to common stockholders for the nine months ended September 30, 2010 resulted primarily from the following items, all of which are discussed in further detail elsewhere within this Report:

an increase in depreciation expense primarily due to the Company s consolidation of certain joint venture assets in the fourth quarter of 2009 and the completion of redevelopment and development communities in 2009 and 2010;

recognition of a \$16.0 million non-cash charge representing an other-than-temporary decline in the fair value of equity investments in two of our unconsolidated joint ventures during the quarter ended September 30, 2009;

an increase in interest expense, primarily due to a net gain on debt extinguishment related to unsecured debt repurchase activity in 2009; and

a decrease in other income primarily due to a decrease in interest income and increase in losses due to changes in the fair value of derivatives partially offset by an increase in recoveries from real estate tax accruals.

These were partially offset by:

a slight increase in our net operating income; and

a decrease in losses from our unconsolidated joint ventures due to the Company s consolidation of certain joint ventures during the fourth quarter of 2009.

## **Apartment Community Operations**

Our net income is primarily generated from the operation of our apartment communities. The following table summarizes the operating performance of our total apartment portfolio which excludes commercial operating income and expense for each of the periods presented (*dollars in thousands*):

	Three Months Ended September 30,			Nine Months Ended September 30,					
	2010	2009	% Change	2010	2009	% Change			
Property rental income Property operating expense	\$ 157,630	\$ 148,344	6.3%	\$ 459,915	\$ 446,823	2.9%			
(a)	(56,688)	(52,189)	8.6%	(162,762)	(152,553)	6.7%			
Property net operating income	\$ 100,942	\$ 96,155	5.0%	\$ 297,153	\$ 294,270	1.0%			

(a) Excludes depreciation, amortization, and property

management expenses.

60

The following table is our reconciliation of property NOI to net loss attributable to UDR as reflected, for both continuing and discontinued operations, for the periods presented (*dollars in thousands*):

	Three Months Ended September 30,					onths Ended mber 30,			
		2010		2009	2010		2009		
Property net operating income	\$	100,942	\$	96,155	\$ 297,153	\$	294,270		
Other net operating income		2,086		2,041	4,152		4,364		
Non-property income, net		2,195		1,627	7,571		10,609		
Real estate depreciation and amortization		(75,591)		(69,695)	(221,524)		(207,747)		
Interest, net		(38,257)		(38,640)	(113,068)		(103,025)		
Storm related income/(expense)		52			(669)		(127)		
General and administrative and property									
management		(16,455)		(12,807)	(44,070)		(39,641)		
Other operating expenses		(1,396)		(1,437)	(4,338)		(5,110)		
Other depreciation and amortization		(1,224)		(858)	(3,755)		(3,730)		
Loss from unconsolidated entities		(835)		(16,742)	(2,757)		(18,187)		
Income from discontinued operations		3,878		601	4,034		2,486		
Non-controlling interests		839		1,779	2,828		3,175		
Net loss attributable to UDR	\$	(23,766)	\$	(37,976)	\$ (74,443)	\$	(62,663)		

## Same Communities

Our same community properties (those acquired, developed, and stabilized prior to July 1, 2009 and held on September 30, 2010) consisted of 42,120 apartment homes and provided 92% of our total property NOI for the three months ended September 30, 2010.

NOI for our same community properties increased 0.1% or \$101,000 for the three months ended September 30, 2010 compared to the same period in 2009. The increase in property NOI was attributable to a 0.1% or \$86,000 increase in property rental income and a \$15,000 decrease in operating expenses. Physical occupancy increased 0.1% to 95.7% and total monthly income per occupied home remained at \$1,167.

As a result of the percentage changes in property rental income and property operating expenses, the operating margin (property net operating income divided by property rental income) increased to 65.7% for the three months ended September 30, 2010 as compared to 65.6% for the comparable period in 2009.

Our same community properties (those acquired, developed, and stabilized prior to January 1, 2009 and held on September 30, 2010) consisted of 40,699 apartment homes and provided 90% of our total property NOI for the nine months ended September 30, 2010.

NOI for our same community properties decreased 2.7% or \$7.5 million for the nine months ended September 30, 2010 compared to the same period in 2009. The decrease in property NOI was attributable to a 1.7% or \$7.1 million decrease in property rental income and a 0.3% or \$375,000 increase in operating expenses. The decrease in revenues was primarily driven by a 3.4% or \$13.9 million decrease in rental rates which was partially offset by a 58.8% or \$2.1 million decrease in rental concessions, a 12.5% or \$2.1 million decrease in vacancy loss, a 32.9% or \$814,000 decrease in bad debt, and a 12.5% or \$2.1 million increase in reimbursement income. Physical occupancy increased 0.4% to 95.7% and total monthly income per occupied home decreased \$25 to \$1,153.

The increase in property operating expenses was primarily driven by a 3.5% or \$750,000 increase in utilities, a 4.7% or \$986,000 increase in repairs and maintenance, and a 3.4% or \$1.1 million increase in personnel costs. These increases were partially offset by a 5.2% or \$2.3 million decrease in real estate taxes and a 4.9% or \$429,000 decrease in administrative and marketing costs.

## **Table of Contents**

As a result of the percentage changes in property rental income and property operating expenses, the operating margin (property net operating income divided by property rental income) decreased to 66.2% for the nine months ended September 30, 2010 as compared to 66.8% for the comparable period in 2009.

## Non-Mature/Other Communities

The remaining \$10.4 million or 10% and \$33.9 million or 11% of our total NOI during the three and nine months ended September 30, 2010, respectively, was generated from communities that we classify as non-mature communities. UDR s non-mature communities consist of communities that do not meet the criteria to be included in same communities, which includes communities developed or acquired, redevelopment properties, sold properties, non-apartment components of mixed use properties, properties classified as real estate held for disposition and condominium properties. For the three and nine months ended September 30, 2010, we recognized NOI for our developments of \$3.1 million and \$9.8 million, respectively, acquired communities of \$2.8 million and \$5.8 million, respectively, and redeveloped properties of \$1.9 million and \$9.4 million, respectively.

## Other Income

For the three and nine months ended September 30, 2010 and 2009, significant amounts reflected in other income include: interest income and discount amortization from an interest in a convertible debt security of \$957,000 and \$2.9 million and \$958,000 and \$2.6 million, respectively, and fees earned from the Company s joint ventures of \$453,000 and \$1.5 million and \$466,000 and \$1.5 million, respectively. Other income for the nine months ended September 30, 2010 also includes a recovery from real estate tax accruals of \$2.1 million. Other income for the nine months ended September 30, 2009 also includes \$5.1 million of interest income on a note receivable.

## Real Estate Depreciation and Amortization

For the three and nine months ended September 30, 2010, real estate depreciation and amortization in continuing operations increased 8.6% or \$6.0 million and 6.7% or \$13.9 million, respectively, as compared to the comparable periods in 2009. The increase in depreciation and amortization for the three and nine months ended September 30, 2010 is primarily the result of the consolidation of certain joint venture assets in the fourth quarter of 2009, development completions during 2010 and 2009, acquisitions of five apartment communities during the third quarter of 2010, and additional capital expenditures. As part of the Company s acquisition activity a portion of the purchase price is attributable to the fair value of intangible assets which are typically amortized over a period of less than one year.

# Interest Expense

For the three and nine months ended September 30, 2010, interest expense in continuing operations decreased 1.0% or \$383,000 and increased 9.7% or \$10.0 million, respectively, as compared to the comparable periods in 2009. This decrease in interest expense during the three months September 30, 2010 as compared to the comparable period in 2009 was primarily due to expenses of \$3.8 million related to the tender offer in 2009 partially offset by an increase of \$3.4 million in interest expense on debt. The increase in interest expense during the nine months ended September 30, 2010 as compared to the comparable period in 2009 was primarily due to the recognition of a loss of \$1.1 million and a gain of \$9.8 million during the nine months September 30, 2010 and 2009, respectively, from the repurchase of unsecured debt securities.

## General and Administrative

For the three and nine months ended September 30, 2010, general and administrative expenses increased 38.9% or \$3.4 million and 15.0% or \$4.1 million, respectively, as compared to the same periods in 2009. The increase in general and administrative expense during the three and nine months ended September 30, 2010 as compared to the same period in 2009 was primarily due to expenses related to an increase of \$3.9 million and \$5.7 million, respectively, in compensation expense, which includes deferred compensation and bonuses and an increase of \$2.7 million and \$2.4 million, respectively, in acquisition costs related to the Company s acquisitions of five operating communities and one parcel of land. These increases were partially offset by an increase of \$2.7 million and \$2.6 million in income tax benefit during the three and nine months ended September 30, 2010, respectively, from the write-off of income tax payable.

62

## **Table of Contents**

## **Inflation**

We believe that the direct effects of inflation on our operations have been immaterial. While the impact of inflation primarily impacts our results through wage pressures, utilities and material costs, substantially all of our leases are for a term of one year or less, which generally enables us to compensate for any inflationary effects by increasing rents on our apartment homes. Although an extreme escalation in energy and food costs could have a negative impact on our residents and their ability to absorb rent increases, we do not believe this has had a material impact on our results for the three and nine months ended September 30, 2010.

## **Off-Balance Sheet Arrangements**

On November 5, 2010, the Company acquired The Hanover Company s (Hanover) partnership interests in the Hanover/MetLife Master Limited Partnership (the Partnership). The Partnership owns a portfolio of 26 operating communities containing 5,748 homes and 11 land parcels with the potential to develop approximately 2,300 additional homes. Under the terms of the Partnership, UDR will act as the general partner and earn fees for property and asset management and financing transactions.

UDR has agreed to indemnify Hanover for losses that may arise from \$506 million recourse loans which are secured by a security interest in the operating community subject to the loan. The loans are to the sub-tier partnerships which own the 26 operating communities. The Company anticipates that these loans will be refinanced by the Partnership over the next twelve months.

We do not have any other off-balance sheet arrangements that have, or are reasonably likely to have, a current or future effect on our financial condition, changes in financial condition, revenue or expenses, results of operations, liquidity, capital expenditures or capital resources that are material.

# **UNITED DOMINION REALTY, L.P.:**

## **Business Overview**

United Dominion Realty, L.P. (the Operating Partnership or UDR, L.P. ), is a Delaware limited partnership formed in February 2004 and organized pursuant to the provisions of the Delaware Revised Uniform Limited Partnership Act (as amended from time to time, or any successor to such statute, the Act ). The Operating Partnership is the successor-in-interest to United Dominion Realty, L.P., a limited partnership formed under the laws of Virginia, which commenced operations on November 4, 1995. Our sole general partner is UDR, Inc., a Maryland corporation ( UDR or the General Partner ), which conducts a substantial amount of its business and holds a substantial amount of its assets through the Operating Partnership. At September 30, 2010, the Operating Partnership s real estate portfolio included 81 communities located in 8 states plus the District of Columbia, with a total of 23,351 apartment homes. As of September 30, 2010, UDR owned 110,883 units of our general limited partnership interests and 174,369,059 units of our limited partnership interests (the OP Units ), or approximately 96.9% of our outstanding OP Units. By virtue of its ownership of our OP Units and being our sole general partner, UDR has the ability to control all of the day-to-day operations of the Operating Partnership. Unless otherwise indicated or unless the context requires otherwise, all references in this Report to the Operating Partnership or we, us or our refer to UDR, L.P. together with its consolidated subsidiaries. We refer to our General Partner together with its consolidated subsidiaries (including us) and the General Partner s consolidated joint ventures as UDR or the General Partner.

63

## **Table of Contents**

UDR operates as a self administered real estate investment trust, or REIT, for federal income tax purposes. UDR focuses on owning, acquiring, renovating, developing, and managing apartment communities nationwide. The General Partner was formed in 1972 as a Virginia corporation and changed its state of incorporation from Virginia to Maryland in September 2003. At September 30, 2010, the General Partner s consolidated real estate portfolio included 172 communities located in 10 states and the District of Columbia, with a total of 48,409 apartment homes, and its total real estate portfolio, inclusive of its unconsolidated communities, included an additional 11 communities with 4,143 apartment homes.

The following table summarizes our market information by major geographic markets as of September 30, 2010.

	Three Months	
	Ended	<b>Nine Months Ended</b>
		<b>September 30, 2010</b>
As of September 30, 2010	September 30, 2010	(a)

- (a) The same community population for the nine months ended September 30, 2010 includes 22,104 homes.
- (b) Total Income per Occupied Home represents total monthly revenues per weighted average number of apartment homes occupied.

## **Liquidity and Capital Resources**

Liquidity is the ability to meet present and future financial obligations either through operating cash flows, the sale of properties, and the issuance of debt. Both the coordination of asset and liability maturities and effective capital management are important to the maintenance of liquidity. The Operating Partnership s primary source of liquidity is cash flow from operations as determined by rental rates, occupancy levels, and operating expenses related to our portfolio of apartment homes and borrowings allocated to us under the General Partner s credit agreements. The General Partner will routinely use its unsecured credit facility to temporarily fund certain investing and financing activities prior to arranging for longer-term financing or the issuance of equity or debt securities. During the past several years, proceeds from the sale of real estate have been used for both investing and financing activities as we repositioned our portfolio.

64

#### **Table of Contents**

We expect to meet our short-term liquidity requirements generally through net cash provided by operations and borrowings allocated to us under the General Partner s credit agreements. We expect to meet certain long-term liquidity requirements such as scheduled debt maturities and potential property acquisitions through borrowings and the disposition of properties. We believe that our net cash provided by operations and borrowings will continue to be adequate to meet both operating requirements and the payment of distributions. Likewise, the budgeted expenditures for improvements and renovations of certain properties are expected to be funded from property operations and borrowings allocated to us under the General Partner s credit agreements the Operating Partnership is a party to.

# **Future Capital Needs**

Future capital expenditures are expected to be funded with proceeds from the issuance of secured debt, the sale of properties, the borrowings allocated to us under our General Partner's credit agreements, and to a lesser extent, with cash flows provided by operating activities. Acquisition activity in strategic markets is expected to be largely financed by the reinvestment of proceeds from the sale of properties, the issuance of OP units and the assumption or placement of secured debt.

During the remainder of 2010, we have approximately \$643,000 of secured debt maturing and we anticipate that we will repay that debt with operating cash flows, proceeds from borrowings allocated to us under our General Partner s credit agreements, or by exercising extension rights on such secured debt, as applicable. The repayment of debt will be recorded as an offset to the Receivable due from General Partner .

# **Critical Accounting Policies and Estimates**

The preparation of financial statements in conformity with GAAP requires management to use judgment in the application of accounting policies, including making estimates and assumptions. A critical accounting policy is one that is both important to our financial condition and results of operations and that involves some degree of uncertainty. Estimates are prepared based on management s assessment after considering all evidence available. Changes in estimates could affect our financial position or results of operations. Below is a discussion of the accounting policies that we consider critical to understanding our financial condition or results of operations where there is uncertainty or where significant judgment is required.

# Capital Expenditures

In conformity with GAAP, we capitalize those expenditures that materially enhance the value of an existing asset or substantially extend the useful life of an existing asset. Expenditures necessary to maintain an existing property in ordinary operating condition are expensed as incurred.

During the nine months ended September 30, 2010, \$43.8 million was spent on capital expenditures for all of our communities as compared to \$53.0 million for the nine months ended September 30, 2009. These capital improvements included turnover-related capital expenditures, revenue enhancing capital expenditures, asset preservation expenditures, kitchen and bath upgrades, other extensive interior/exterior upgrades and major renovations.

We will continue to selectively add revenue enhancing improvements which we believe will provide a return on investment substantially in excess of our cost of capital.

## Impairment of Long-Lived Assets

We record impairment losses on long-lived assets used in operations when events and circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by the future operation and disposition of those assets are less than the net book value of those assets. Our cash flow estimates are based upon historical results adjusted to reflect our best estimate of future market and operating conditions and our estimated holding periods. The net book value of impaired assets is reduced to fair market value. Our estimates of fair market value represent our best estimate based upon industry trends and reference to market rates and transactions.

Table of Contents 123

65

#### **Table of Contents**

## Real Estate Investment Properties

We purchase real estate investment properties from time to time and allocate the purchase price to various components, such as land, buildings, and intangibles related to in-place leases in accordance with FASB ASC 805, *Business Combinations* (formerly SFAS 141R, Business Combinations). The purchase price is allocated based on the relative fair value of each component. The fair value of buildings is determined as if the buildings were vacant upon acquisition and subsequently leased at market rental rates. As such, the determination of fair value considers the present value of all cash flows expected to be generated from the property including an initial lease-up period. We determine the fair value of in-place leases by assessing the net effective rent and remaining term of the lease relative to market terms for similar leases at acquisition. In addition, we consider the cost of acquiring similar leases, the foregone rents associated with the lease-up period, and the carrying costs associated with the lease-up period. The fair value of in-place leases is recorded and amortized as amortization expense over the remaining contractual lease period.

## Statements of Cash Flows for the Nine Months Ended September 30, 2010

The following discussion explains the changes in net cash provided by operating activities, and net cash used in investing activities and financing activities that are presented in our Consolidated Statements of Cash Flows for the nine months ended September 30, 2010 and 2009.

## **Operating Activities**

For the nine months ended September 30, 2010, net cash flow provided by operating activities was \$121.9 million compared to \$127.9 million for the comparable period in 2009. The decrease in net cash flow from operating activities is primarily due to consolidated net loss of \$17.2 million during the nine months ended September 30, 2010 compared to consolidated net income of \$3.3 million during the comparable period in 2009, partially offset by the impact of changes in operating assets and liabilities.

## **Investing Activities**

For the nine months ended September 30, 2010, net cash used in investing activities was \$43.8 million compared to \$53.0 million for the comparable period in 2009, and consisted entirely of capital expenditures.

\*\*Acausistions\*\*

The Operating Partnership did not acquire any communities during the nine months ended September 30, 2010 or during 2009. The Operating Partnership's long-term strategic plan is to achieve greater operating efficiencies by investing in fewer, more concentrated markets. As a result, we have been seeking to expand our interests in communities located in California, Metropolitan Washington D.C. and the Washington State markets over the past years. Prospectively, we plan to continue to channel new investments into those markets we believe will continue to provide the best investment returns. Markets will be targeted based upon defined criteria including favorable job formation, low single-family home affordability and favorable demand/supply ratio for multifamily housing.

The Operating Partnership did not dispose of any communities during the nine months ended September 30, 2010 or 2009.

## Financing Activities

For the nine months ended September 30, 2010, our net cash used in financing activities was \$77.6 million compared to \$74.8 million for the comparable period of 2009. The increase in cash used in financing activities was primarily due to a decrease in the proceeds from secured debt, partially offset by a net decrease in payments to the General Partner and a decrease in payments on secured debt.

66

#### **Table of Contents**

#### Credit Facilities

As of September 30, 2010, the General Partner had secured credit facilities with Fannie Mae with an aggregate commitment of \$1.4 billion with \$1.2 billion outstanding. The Fannie Mae credit facilities are for an initial term of 10 years, bear interest at floating and fixed rates, and certain variable rate facilities can be extended for an additional five years at the General Partner s option. At September 30, 2010, \$948.0 million of the funded balance was fixed at a weighted average interest rate of 5.4% and the remaining balance on these facilities was at a weighted average variable rate of 1.7%. At September 30, 2010, \$761.8 million of these credit facilities are allocated to the Operating Partnership based on the ownership of the assets securing the debt.

The Operating Partnership is a guarantor on the General Partner s unsecured credit facility, with an aggregate borrowing capacity of \$600 million, and a \$100 million term loan. At September 30, 2010 and December 31, 2009, the outstanding balance under the unsecured credit facility was \$112.6 million and \$189.3 million, respectively. The credit facilities are subject to customary financial covenants and limitations.

## Interest Rate Risk

We are exposed to interest rate risk associated with variable rate notes payable and maturing debt that has to be refinanced. We do not hold financial instruments for trading or other speculative purposes, but rather issue these financial instruments to finance our portfolio of real estate assets. Interest rate sensitivity is the relationship between changes in market interest rates and the fair value of market rate sensitive assets and liabilities. Our earnings are affected as changes in short-term interest rates impact our cost of variable rate debt and maturing fixed rate debt. We had \$301.9 million in variable rate debt that is not subject to interest rate swap contracts as of September 30, 2010. If market interest rates for variable rate debt increased by 100 basis points, our interest expense would increase by \$3.0 million based on the balance at September 30, 2010.

These amounts are determined by considering the impact of hypothetical interest rates on our borrowing cost. These analyses do not consider the effects of the adjusted level of overall economic activity that could exist in such an environment. Further, in the event of a change of such magnitude, management would likely take actions to further mitigate our exposure to the change. However, due to the uncertainty of the specific actions that would be taken and their possible effects, the sensitivity analysis assumes no change in our financial structure.

A presentation of cash flow metrics based on GAAP is as follows (dollars in thousands):

	Septem	,
	2010	2009
Net cash provided by operating activities	\$ 121,881	\$ 127,915
Net cash used by investing activities	(43,809)	(53,007)
Net cash used in financing activities	(77,590)	(74,826)

## Results of Operations for the Three and Nine Months Ended September 30, 2010

The following discussion explains the changes in results of operations that are presented in our Consolidated Statements of Operations for the nine months ended September 30, 2010 and 2009, and includes the results of both continuing and discontinued operations for the periods presented.

67

## Net (Loss)/Income Attributable to OP Unit holders

Net (loss)/income attributable to OP unit holders was (\$8.6) million ((\$0.05) per OP unit) for the three months ended September 30, 2010 as compared to net income attributable to OP unit holders of (\$3.4) million (\$0.02 per OP unit) for the comparable period in the prior year. The decrease in net income attributable to OP unit holders for the three months ended September 30, 2010 resulted primarily from the following items, all of which are discussed in further detail elsewhere within this Report:

a decrease in net operating income; and

an increase in general and administrative expenses allocated to us by our General Partner.

These changes were partially offset by a decrease in interest expense due to a reduction in the interest rate on the note payable to the General Partner.

Net (loss)/income attributable to OP unit holders was (\$17.3) million ((\$0.10) per OP unit) for the nine months ended September 30, 2010 as compared to net income attributable to OP unit holders of \$3.3 million (\$0.02 per OP unit) for the comparable period in the prior year. The decrease in net income attributable to OP unit holders for the nine months ended September 30, 2010 resulted primarily from the following items, all of which are discussed in further detail elsewhere within this Report:

a decrease in net operating income;

a decrease in other income primarily due to a decrease in interest income and increase in losses due to changes in the fair value of derivatives;

an increase in interest expense incurred on new debt;

a reduction in disposition gains in 2010 as compared to 2009. The Company recognized net gains of \$124,000 and \$1.6 million for the nine months ended September 30, 2010 and 2009, respectively; and an increase in general and administrative expenses allocated to us by our General Partner.

These changes were partially offset by a decrease in interest expense due to a reduction in the interest rate on the note payable to the General Partner.

## **Apartment Community Operations**

Our net income is primarily generated from the operation of our apartment communities.

The following table summarizes the operating performance of our total portfolio for the three months and nine months ended September 2010 and 2009 (*dollars in thousands*):

		ee Months En September 30.		Nine Months Ended Year Ended September 30,				
	,	september 50	%	T car I	mucu Septem	%		
	2010	2009	Change	2010	2009	Change		
Property rental income Property operating expense	\$ 88,222	\$ 87,745	0.5%	\$ 261,517	\$ 267,005	-2.1%		
(a)	(29,937)	(28,581)	4.7%	(86,478)	(84,443)	2.4%		
Property net operating income ( NOI )	\$ 58,285	\$ 59,164	-1.5%	\$ 175,039	\$ 182,562	-4.1%		

(a) Excludes depreciation, amortization, and property management expenses.

The following table is our reconciliation of property NOI to net income attributable to OP unit holders as reflected, for both continuing and discontinued operations, for the three months and nine months ended September 2010 and 2009 (dollars in thousands):

	Three Months Ended, September 30,					Months Ended eptember 30,			
		2010		2009	2010		2009		
Property net operating income	\$	58,285	\$	59,164	\$ 175,039	\$	182,562		
Other income		65		11	1,621		5,667		
Real estate depreciation and amortization		(41,674)		(41,606)	(124,797)		(125,077)		
Interest expense		(13,240)		(13,795)	(39,281)		(38,908)		
General and administrative and property									
management		(10,781)		(6,069)	(26,202)		(18,810)		
Other operating expenses		(1,244)		(1,222)	(3,712)		(3,679)		
Income from discontinued operations		27		146	124		1,562		
Non-controlling interests		(9)			(44)				
Net (loss)/income attributable to OP unitholders	\$	(8,571)	\$	(3,371)	\$ (17,252)	\$	3,317		

#### Same Store Communities

Three and Nine Months Ended September 30, 2010 vs. Three and Nine Months Ended September 30, 2009 Our same store communities (those acquired, developed, and stabilized prior to July 1, 2009 and held on September 30, 2010) consisted of 22,322 apartment homes and provided 94.8% of our total NOI for the three months ended September 30, 2010.

NOI for our same store community properties decreased 1.2% or \$698,000 for the three months ended September 30, 2010 compared to the same period in 2009. The decrease in property NOI was primarily attributable to a 0.3% or \$231,000 decrease in property rental income and by a 1.7% or \$467,000 increase in operating expenses. The decrease in revenues was primarily driven by a 0.8% or \$639,000 decrease in rental rates which was partially offset by an 11.9% or \$422,000 increase in reimbursement income. Physical occupancy remained at 95.5% and total income per occupied home decreased \$3 to \$1,300 for the three months ended September 30, 2010 compared to the same period in 2009.

The increase in property operating expenses was primarily driven by a 6.9% or \$292,000 increase in utilities, a \$409,000 or 9.7% increase in repairs and maintenance, and a 4.0% or \$260,000 increase in personnel costs which was partially offset by a 5.3% or \$95,000 decrease in administrative and marketing costs.

As a result of the percentage changes in property rental income and property operating expenses, the operating margin (property net operating income divided by property rental income) was 66.5% for the three months ended September 30, 2010 as compared to 67.2% for the comparable period in 2009.

Our same store communities (those acquired, developed, and stabilized prior to January 1, 2009 and held on September 30, 2010) consisted of 22,104 apartment homes and provided 93.7% of our total NOI for the nine months ended September 30, 2010.

NOI for our same store community properties decreased 4.1% or \$7.0 million for the nine months ended September 30, 2010 compared to the same period in 2009. The decrease in property NOI was primarily attributable to a 2.4% or \$5.9 million decrease in property rental income and a 1.4% or \$1.1 million increase in operating expenses. The decrease in revenues was primarily driven by a 3.6% or \$8.8 million decrease in rental rates partially offset by a 12.5% or \$1.3 million decrease in vacancy loss and a 12.3% or \$1.3 million increase in reimbursement income. Physical occupancy increased 0.5% to 95.7% and total income per occupied home decreased \$38 to \$1,283 for the nine months ended September 30, 2010 compared to the same period in 2009.

The increase in property operating expenses was primarily driven by a 5.9% or \$695,000 increase in repairs and maintenance and a 3.5% or \$661,000 increase in personnel costs which was partially offset by a 1.8% or \$497,000 decrease in real estate taxes and a 5.3% or \$269,000 decrease in administrative and marketing costs.

69

## **Table of Contents**

As a result of the percentage changes in property rental income and property operating expenses, the operating margin (property net operating income divided by property rental income) was 67.2% for the nine months ended September 30, 2010 as compared to 68.4% for the comparable period in 2009.

Non-Mature/Other Communities

Three and Nine Months Ended September 30, 2010

The remaining \$3.0 million or 5.2% and \$11.0 million or 6.3% of our total NOI during the three and nine months ended September 30, 2010, respectively, was generated from communities that we classify as non-mature communities. The Operating Partnership s non-mature communities consist of communities that do not meet the criteria to be included in same store communities, which includes communities developed or acquired, redevelopment properties, sold properties, non-apartment components of mixed use properties, properties classified as real estate held for disposition and condominium properties. For the three and nine months ended September 30, 2010, a significant portion of our NOI from non-mature communities was recognized from our redevelopment properties and amounted to \$1.9 million and \$7.7 million, respectively.

## **Other Income**

For the three and nine months ended September 30, 2010, other income primarily includes a recovery from real estate tax accruals partially offset by losses due to the change in the fair value of derivatives. Other income for the nine months ended September 30, 2009 includes interest income on a note receivable for \$200 million that a subsidiary of the Operating Partnership received related to the disposition of 55 properties during 2008. In May 2009, the \$200 million note was paid in full.

## **Real Estate Depreciation and Amortization**

For the three and nine months ended September 30, 2010 and 2009, real estate depreciation and amortization did not change significantly as the Operating Partnership did not have any acquisitions during these respective periods.

# **Interest Expense**

For the three months ended September 30, 2010, interest expense decreased 4.0% or \$555,000 as compared to the same period in 2009. This decrease is primarily due a decrease in the interest rate charged on the note payable due to the General Partner partially offset by additional borrowings on secured credit facilities. For the nine months ended September 30, 2010 interest expense increased 1.0% or \$373,000 as compared to the same period in 2009. The increase is primarily due to additional borrowings on secured credit facilities partially offset by a decrease in the interest rate charged on the note payable due to the General Partner.

## **General and Administrative**

The Operating Partnership is charged directly for general and administrative expenses it incurs. The Operating Partnership is also charged for other general and administrative expenses that have been allocated by UDR to each of its subsidiaries, including the Operating Partnership, based on each subsidiary s pro-rata portion of UDR s total apartment homes.

For the three and nine months ended September 30, 2010, general and administrative expenses increased 128.5% or \$4.7 million and 65.8% or \$7.5 million, respectively, as compared to the comparable period in 2009. The increases were consistent with the changes in UDR s general and administrative expenses for the three and nine months ended September 30, 2010.

## **Income from Discontinued Operations**

For the three and nine months ended September 30, 2010 and 2009, we recognized gains for financial reporting purposes of \$27,000 and \$124,000 and \$146,000 and \$1.6 million, respectively. Changes in the level of gains recognized from period to period reflect the residual activities from specific properties sold.

70

#### **Table of Contents**

#### Inflation

We believe that the direct effects of inflation on our operations have been immaterial. While the impact of inflation primarily impacts our results through wage pressures, utilities and material costs, substantially all of our leases are for a term of one year or less, which generally enables us to compensate for any inflationary effects by increasing rents on our apartment homes. Although an extreme escalation in energy and food costs could have a negative impact on our residents and their ability to absorb rent increases, we do not believe this has had a material impact on our results for the three and nine month period ended September 30, 2010 and 2009.

# **Off-Balance Sheet Arrangements**

We do not have any other off-balance sheet arrangements that have, or are reasonably likely to have, a current or future effect on our financial condition, changes in financial condition, revenue or expenses, results of operations, liquidity, capital expenditures or capital resources that are material.

# Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company and the Operating Partnership are exposed to interest rate changes associated with our unsecured credit facility and other variable rate debt as well as refinancing risk on our fixed rate debt. The Company s and the Operating Partnership s involvement with derivative financial instruments is limited and we do not expect to use them for trading or other speculative purposes. The Company and the Operating Partnership use derivative instruments solely to manage its exposure to interest rates.

See our Annual Report on Form 10-K for the year ended December 31, 2009 under the heading Item 7A. Quantitative and Qualitative Disclosures About Market Risk for a more complete discussion of our interest rate sensitive assets and liabilities. As of September 30, 2010, our market risk has not changed materially from the amounts reported in our Annual Report on Form 10-K for the year ended December 31, 2009.

## **Item 4. CONTROLS AND PROCEDURES**

As of September 30, 2010, we carried out an evaluation, under the supervision and with the participation of the Chief Executive Officer and the Chief Financial Officer of the Company, of the effectiveness of the design and operation of the disclosure controls and procedures of the Company and the Operating Partnership. Our disclosure controls and procedures are designed with the objective of ensuring that information required to be disclosed in our reports filed under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms. Based on this evaluation, the Chief Executive Officer and the Chief Financial Officer of the Company concluded that the disclosure controls and procedures of the Company and the Operating Partnership are effective in timely alerting them to material information required to be included in our periodic SEC reports. In addition, the Chief Executive Officer and the Chief Financial Officer of the Company concluded that during the quarter ended September 30, 2010, there has been no change in internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, the internal control over financial reporting of the Company and the Operating Partnership. Our internal control over financial reporting is designed with the objective of providing reasonable assurance regarding the reliability of our financial reporting and preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

It should be noted that the design of any system of controls is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote. However, the Chief Executive Officer and the Chief Financial Officer of the Company have concluded that the disclosure controls and procedures of the Company and the Operating Partnership are effective under circumstances where our disclosure controls and procedures should reasonably be expected to operate effectively.

71

#### **Table of Contents**

## PART II OTHER INFORMATION

## **Item 1. LEGAL PROCEEDINGS**

The Company is a party to various claims and routine litigation arising in the ordinary course of business. We do not believe that the results of any such claims and litigation, individually or in the aggregate, will have a material adverse effect on our business, financial position or results of operations.

## **Item 1A. RISK FACTORS**

There are many factors that affect our business and our results of operations, some of which are beyond our control. The following is a description of important factors that may cause our actual results of operations in future periods to differ materially from those currently expected or discussed in forward-looking statements set forth in this report relating to our financial results, operations and business prospects. Except as required by law, we undertake no obligation to update any such forward-looking statements to reflect events or circumstances after the date on which it is made.

## Risks Related to Our Real Estate Investments and Our Operations

Unfavorable Apartment Market and Economic Conditions Could Adversely Affect Occupancy Levels, Rental Revenues and the Value of Our Real Estate Assets. Unfavorable market conditions in the areas in which we operate and unfavorable economic conditions generally may significantly affect our occupancy levels, our rental rates and collections, the value of the properties and our ability to strategically acquire or dispose of apartment communities on economically favorable terms. Our ability to lease our properties at favorable rates is adversely affected by the increase in supply in the multifamily market and is dependent upon the overall level in the economy, which is adversely affected by, among other things, job losses and unemployment levels, recession, personal debt levels, the downturn in the housing market, stock market volatility and uncertainty about the future. Some of our major expenses, including mortgage payments and real estate taxes, generally do not decline when related rents decline. We would expect that declines in our occupancy levels, rental revenues and/or the values of our apartment communities would cause us to have less cash available to pay our indebtedness and to distribute to our stockholders, which could adversely affect our financial condition and the market value of our securities. Factors that may affect our occupancy levels, our rental revenues, and/or the value of our properties include the following, among others:

downturns in the national, regional and local economic conditions, particularly increases in unemployment;

declines in mortgage interest rates, making alternative housing more affordable;

government or builder incentives which enable first time homebuyers to put little or no money down, making alternative housing options more attractive;

local real estate market conditions, including oversupply of, or reduced demand for, apartment homes;

declines in the financial condition of our tenants, which may make it more difficult for us to collect rents from some tenants;

changes in market rental rates;

the timing and costs associated with property improvements, repairs or renovations;

declines in household formation; and

rent control or stabilization laws, or other laws regulating rental housing, which could prevent us from raising rents to offset increases in operating costs.

#### **Table of Contents**

We Are Subject to Certain Risks Associated with Selling Apartment Communities, Which Could Limit Our Operational and Financial Flexibility. We periodically dispose of apartment communities that no longer meet our strategic objectives, but adverse market conditions may make it difficult to sell apartment communities like the ones we own. We cannot predict whether we will be able to sell any property for the price or on the terms we set, or whether any price or other terms offered by a prospective purchaser would be acceptable to us. We also cannot predict the length of time needed to find a willing purchaser and to close the sale of a property. These conditions may limit our ability to dispose of properties and to change our portfolio promptly in order to meet our strategic objectives, which may in turn have a materially adverse effect on our financial condition and the market value of our securities. We are also subject to the following risks in connection with sales of our apartment communities:

a significant portion of the proceeds from our overall property sales may be held by intermediaries in order for some sales to qualify as like-kind exchanges under Section 1031 of the Internal Revenue Code of 1986, as amended, or the Code, so that any related capital gain can be deferred for federal income tax purposes. As a result, we may not have immediate access to all of the cash proceeds generated from our property sales;

federal tax laws limit our ability to profit on the sale of communities that we have owned for less than two years, and this limitation may prevent us from selling communities when market conditions are favorable. Competition Could Limit Our Ability to Lease Apartment Homes or Increase or Maintain Rents. Our apartment communities compete with numerous housing alternatives in attracting residents, including other apartment communities, condominiums and single-family rental homes, as well as owner occupied single-and multi-family homes. Competitive housing in a particular area could adversely affect our ability to lease apartment homes and increase or maintain rents.

We May Not Realize the Anticipated Benefits of Past or Future Acquisitions, and the Failure to Integrate Acquired Communities and New Personnel Successfully Could Create Inefficiencies. We have selectively acquired in the past, and if presented with attractive opportunities we intend to selectively acquire in the future, apartment communities that meet our investment criteria. Our acquisition activities and their success are subject to the following risks:

we may be unable to obtain financing for acquisitions on favorable terms or at all;

even if we enter into an acquisition agreement for an apartment community, we may be unable to complete the acquisition after incurring certain acquisition-related costs;

an acquired apartment community may fail to perform as we expected in analyzing our investment, or a significant exposure related to the acquired property may go undetected during our due diligence procedures;

when we acquire an apartment community, we may invest additional amounts in it with the intention of increasing profitability, and these additional investments may not produce the anticipated improvements in profitability; and

we may be unable to quickly and efficiently integrate acquired apartment communities and new personnel into our existing operations, and the failure to successfully integrate such apartment communities or personnel will result in inefficiencies that could adversely affect our expected return on our investments and our overall profitability.

We do not expect to acquire apartment communities at the rate we have in prior years, which may limit our growth and have a material adverse effect on our business and the market value of our securities. In the past, other real estate investors, including insurance companies, pension and investment funds, developer partnerships, investment companies and other public and private apartment REITs, have competed with us to acquire existing properties and to develop new properties, and such competition in the future may make it more difficult for us to pursue attractive investment opportunities on favorable terms, which could adversely affect growth.

Development and Construction Risks Could Impact Our Profitability. In the past we have selectively pursued the development and construction of apartment communities, and we intend to do so in the future as appropriate opportunities arise. Development activities have been, and in the future may be, conducted through wholly owned affiliated companies or through joint ventures with unaffiliated parties. Our development and construction activities are subject to the following risks:

we may be unable to obtain construction financing for development activities under favorable terms, including but not limited to interest rates, maturity dates and/or loan to value ratios, or at all which could cause us to delay or even abandon potential developments;

we may be unable to obtain, or face delays in obtaining, necessary zoning, land-use, building, occupancy and other required governmental permits and authorizations, which could result in increased development costs, could delay initial occupancy dates for all or a portion of a development community, and could require us to abandon our activities entirely with respect to a project for which we are unable to obtain permits or authorizations:

yields may be less than anticipated as a result of delays in completing projects, costs that exceed budget and/or higher than expected concessions for lease up and lower rents than pro forma;

if we are unable to find joint venture partners to help fund the development of a community or otherwise obtain acceptable financing for the developments, our development capacity may be limited;

we may abandon development opportunities that we have already begun to explore, and we may fail to recover expenses already incurred in connection with exploring such opportunities;

we may be unable to complete construction and lease-up of a community on schedule, or incur development or construction costs that exceed our original estimates, and we may be unable to charge rents that would compensate for any increase in such costs;

occupancy rates and rents at a newly developed community may fluctuate depending on a number of factors, including market and economic conditions, preventing us from meeting our profitability goals for that community; and

when we sell to third parties communities or properties that we developed or renovated, we may be subject to warranty or construction defect claims that are uninsured or exceed the limits of our insurance.

In some cases in the past, the costs of upgrading acquired communities exceeded our original estimates. We may experience similar cost increases in the future. Our inability to charge rents that will be sufficient to offset the effects of any increases in these costs may impair our profitability.

Some Potential Losses May Not Be Adequately Covered by Insurance. We have a comprehensive insurance program covering our property and operating activities. We believe the policy specifications and insured limits of these policies are adequate and appropriate. There are, however, certain types of extraordinary losses which may not be adequately covered under our insurance program. In addition, we will sustain losses due to insurance deductibles, self-insured retention, uninsured claims or casualties, or losses in excess of applicable coverage.

If an uninsured loss or a loss in excess of insured limits occur, we could lose all or a portion of the capital we have invested in a property, as well as the anticipated future revenue from the property. In such an event, we might nevertheless remain obligated for any mortgage debt or other financial obligations related to the property. Material losses in excess of insurance proceeds may occur in the future. If one or more of our significant properties were to experience a catastrophic loss, it could seriously disrupt our operations, delay revenue and result in large expenses to repair or rebuild the property. Such events could adversely affect our cash flow and ability to make distributions to our stockholders.

#### **Table of Contents**

Failure to Succeed in New Markets May Limit Our Growth. We have acquired in the past, and we may acquire in the future if appropriate opportunities arise, apartment communities that are outside of our existing markets. Entering into new markets may expose us to a variety of risks, and we may not be able to operate successfully in new markets. These risks include, among others:

inability to accurately evaluate local apartment market conditions and local economies;

inability to hire and retain key personnel;

lack of familiarity with local governmental and permitting procedures; and

inability to achieve budgeted financial results.

Risk of Inflation/Deflation. Substantial inflationary or deflationary pressures could have a negative effect on rental rates and property operating expenses. Neither inflation nor deflation has materially impacted our operations in the recent past. The general risk of inflation is that our debt interest and general and administrative expenses increase at a rate higher than our rental rates. The predominate effects of deflation include high unemployment and credit contraction. Restricted lending practices could impact our ability to obtain financing or refinancing for our properties. High unemployment may have a negative effect on our occupancy levels and our rental revenues.

Potential Liability for Environmental Contamination Could Result in Substantial Costs. Under various federal, state and local environmental laws, as a current or former owner or operator of real estate, we could be required to

Potential Liability for Environmental Contamination Could Result in Substantial Costs. Under various federal, state and local environmental laws, as a current or former owner or operator of real estate, we could be required to investigate and remediate the effects of contamination of currently or formerly owned real estate by hazardous or toxic substances, often regardless of our knowledge of or responsibility for the contamination and solely by virtue of our current or former ownership or operation of the real estate. In addition, we could be held liable to a governmental authority or to third parties for property damage and for investigation and clean-up costs incurred in connection with the contamination. These costs could be substantial, and in many cases environmental laws create liens in favor of governmental authorities to secure their payment. The presence of such substances or a failure to properly remediate any resulting contamination could materially and adversely affect our ability to borrow against, sell or rent an affected property.

Property Ownership Through Joint Ventures May Limit Our Ability to Act Exclusively in Our Interest. We have in the past and may in the future develop and acquire properties in joint ventures with other persons or entities when we believe circumstances warrant the use of such structures. If we use such a structure, we could become engaged in a dispute with one or more of our joint venture partners that might affect our ability to operate a jointly-owned property. Moreover, joint venture partners may have business, economic or other objectives that are inconsistent with our objectives, including objectives that relate to the appropriate timing and terms of any sale or refinancing of a property. In some instances, joint venture partners may have competing interests in our markets that could create conflicts of interest.

Compliance or Failure to Comply with the Americans with Disabilities Act of 1990 or Other Safety Regulations and Requirements Could Result in Substantial Costs. The Americans with Disabilities Act generally requires that public buildings, including our properties, be made accessible to disabled persons. Noncompliance could result in the imposition of fines by the federal government or the award of damages to private litigants. From time to time claims may be asserted against us with respect to some of our properties under this Act. If, under the Americans with Disabilities Act, we are required to make substantial alterations and capital expenditures in one or more of our properties, including the removal of access barriers, it could adversely affect our financial condition and results of operations.

Our properties are subject to various federal, state and local regulatory requirements, such as state and local fire and life safety requirements. If we fail to comply with these requirements, we could incur fines or private damage awards. We do not know whether existing requirements will change or whether compliance with future requirements will require significant unanticipated expenditures that will affect our cash flow and results of operations.

75

Real Estate Tax and Other Laws. Generally we do not directly pass through costs resulting from compliance with or changes in real estate tax laws to residential property tenants. We also do not generally pass through increases in income, service or other taxes, to tenants under leases. These costs may adversely affect net operating income and the ability to make distributions to stockholders. Similarly, compliance with or changes in (i) laws increasing the potential liability for environmental conditions existing on properties or the restrictions on discharges or other conditions or (ii) rent control or rent stabilization laws or other laws regulating housing, such as the Americans with Disabilities Act and the Fair Housing Amendments Act of 1988, may result in significant unanticipated expenditures, which would adversely affect funds from operations and the ability to make distributions to stockholders.

Risk of Damage from Catastrophic Weather Events. Certain of our communities are located in the general vicinity of active earthquake faults, mudslides and fires, and others where there are hurricanes, tornadoes or risks of other inclement weather. The adverse weather events could cause damage or losses that may be greater than insured levels. In the event of a loss in excess of insured limits, we could lose our capital invested in the affected community, as well as anticipated future revenue from that community. We would also continue to be obligated to repay any mortgage indebtedness or other obligations related to the community. Any such loss could materially and adversely affect our business and our financial condition and results of operations.

Actual or Threatened Terrorist Attacks May Have an Adverse Effect on Our Business and Operating Results and Could Decrease the Value of Our Assets. Actual or threatened terrorist attacks and other acts of violence or war could have a material adverse effect on our business and operating results. Attacks that directly impact one or more of our apartment communities could significantly affect our ability to operate those communities and thereby impair our ability to achieve our expected results. Further, our insurance coverage may not cover all losses caused by a terrorist attack. In addition, the adverse effects that such violent acts and threats of future attacks could have on the U.S. economy could similarly have a material adverse effect on our business and results of operations.

Any Weaknesses Identified in Our Internal Control Over Financial Reporting Could Have an Adverse Effect on Our Stock Price. Section 404 of the Sarbanes-Oxley Act of 2002 requires us to evaluate and report on our internal control over financial reporting. If we identify one or more material weaknesses in our internal control over financial reporting, we could lose investor confidence in the accuracy and completeness of our financial reports, which in turn could have an adverse effect on our stock price.

Our Success Depends on Our Senior Management. Our success depends upon the retention of our senior management, whose continued service in not guaranteed. We may not be able to find qualified replacements for the individuals who make up our senior management if their services should no longer be available to us. The loss of services of one or more members of our senior management team could have a material adverse effect on our business, financial condition and results of operations.

We May be Adversely Affected by New Laws and Regulations. The current United States administration and Congress have enacted, or called for consideration of, proposals relating to a variety of issues, including with respect to health care, financial regulation reform, climate control, executive compensation and others. We believe that these and other potential proposals could have varying degrees of impact on us ranging from minimal to material. At this time, we are unable to predict with certainty what level of impact specific proposals could have on us.

Certain rulemaking and administrative efforts that may have an impact on us focus principally on the areas perceived as contributing to the global financial crisis and the continuing economic downturn. These initiatives have created a degree of uncertainty regarding the basic rules governing the real estate industry and many other businesses that is unprecedented in the United States at least since the wave of lawmaking and regulatory reform that followed in the wake of the Great Depression. The federal legislative response in this area has culminated most recently in the enactment on July 21, 2010 of the Dodd-Frank Wall Street Reform and Consumer Protection Act ( Dodd-Frank Act ). Many of the provisions of the Dodd-Frank Act have extended implementation periods and delayed effective dates and will require extensive rulemaking by regulatory authorities; thus, the impact on us may not be known for an extended period of time. The Dodd-Frank Act, including future rules implementing its provisions and the interpretation of those rules, along with other legislative and regulatory proposals that are proposed or pending in the United States Congress, may limit our revenues, impose fees or taxes on us, and/or intensify the regulatory framework in which we operate in ways that are not currently identifiable.

## **Table of Contents**

Changing laws, regulations and standards relating to corporate governance and public disclosure in particular, including certain provisions of the Dodd-Frank Act and the rules and regulations promulgated thereunder, have created uncertainty for public companies like ours and have significantly increased the costs and risks associated with accessing the U.S. public markets. Because we are committed to maintaining high standards of internal control over financial reporting, corporate governance and public disclosure, our management team will need to devote significant time and financial resources to comply with these evolving standards for public companies. We intend to continue to invest appropriate resources to comply with both existing and evolving standards, and this investment has resulted and will likely continue to result in increased general and administrative expenses and a diversion of management time and attention from revenue generating activities to compliance activities.

Changes in the System for Establishing U.S. Accounting Standards May Materially and Adversely Affect Our Reported Results of Operations. Accounting for public companies in the United States has historically been conducted in accordance with generally accepted accounting principles as in effect in the United States (GAAP). GAAP is established by the Financial Accounting Standards Board (the FASB), an independent body whose standards are recognized by the SEC as authoritative for publicly held companies. The International Accounting Standards Board (the IASB) is a London-based independent board established in 2001 and charged with the development of International Financial Reporting Standards (IFRS). IFRS generally reflects accounting practices that prevail in Europe and in developed nations around the world.

IFRS differs in material respects from GAAP. Among other things, IFRS has historically relied more on fair value models of accounting for assets and liabilities than GAAP. Fair value models are based on periodic revaluation of assets and liabilities, often resulting in fluctuations in such values as compared to GAAP, which relies more frequently on historical cost as the basis for asset and liability valuation.

The SEC has proposed the mandatory adoption of IFRS by United States public companies starting in 2015, with early adoption permitted before that date. It is unclear at this time how the SEC will propose that GAAP and IFRS be harmonized if the proposed change is adopted. In addition, switching to a new method of accounting and adopting IFRS will be a complex undertaking. We may need to develop new systems and controls based on the principles of IFRS. Since these are new endeavors, and the precise requirements of the pronouncements ultimately adopted are not now known, the magnitude of costs associated with this conversion are uncertain.

We are currently evaluating the impact of the adoption of IFRS on our financial position and results of operations. Such evaluation cannot be completed, however, without more clarity regarding the specific IFRS standards that will be adopted. Until there is more certainty with respect to the IFRS standards to be adopted, prospective investors should consider that our conversion to IFRS could have a material adverse impact on our reported results of operations.

## Risks Related to Our Indebtedness and Financings

Insufficient Cash Flow Could Affect Our Debt Financing and Create Refinancing Risk. We are subject to the risks normally associated with debt financing, including the risk that our operating income and cash flow will be insufficient to make required payments of principal and interest, or could restrict our borrowing capacity under our line of credit due to debt covenant restraints. Sufficient cash flow may not be available to make all required principal payments and still satisfy our distribution requirements to maintain our status as a REIT for federal income tax purposes, and the full limits of our line of credit may not be available to us if our operating performance falls outside the constraints of our debt covenants. Additionally, we are likely to need to refinance substantially all of our outstanding debt as it matures. We may not be able to refinance existing debt, or the terms of any refinancing may not be as favorable as the terms of the existing debt, which could create pressures to sell assets or to issue additional equity when we would otherwise not choose to do so. In addition, our failure to comply with our debt covenants could result in a requirement to repay our indebtedness prior to its maturity, which could have an adverse effect on our cash flow and increase our financing costs.

Table of Contents 142

77

## **Table of Contents**

Failure to Generate Sufficient Revenue Could Impair Debt Service Payments and Distributions to Stockholders. If our apartment communities do not generate sufficient net rental income to meet rental expenses, our ability to make required payments of interest and principal on our debt securities and to pay distributions to our stockholders will be adversely affected. The following factors, among others, may affect the net rental income generated by our apartment communities:

the national and local economies:

local real estate market conditions, such as an oversupply of apartment homes;

tenants perceptions of the safety, convenience, and attractiveness of our communities and the neighborhoods where they are located;

our ability to provide adequate management, maintenance and insurance;

rental expenses, including real estate taxes and utilities;

competition from other apartment communities;

changes in interest rates and the availability of financing;

changes in governmental regulations and the related costs of compliance; and

changes in tax and housing laws, including the enactment of rent control laws or other laws regulating multi-family housing.

Expenses associated with our investment in an apartment community, such as debt service, real estate taxes, insurance and maintenance costs, are generally not reduced when circumstances cause a reduction in rental income from that community. If a community is mortgaged to secure payment of debt and we are unable to make the mortgage payments, we could sustain a loss as a result of foreclosure on the community or the exercise of other remedies by the mortgage holder.

Debt Level May Be Increased. Our current debt policy does not contain any limitations on the level of debt that we may incur, although our ability to incur debt is limited by covenants in our bank and other credit agreements. We manage our debt to be in compliance with these debt covenants, but subject to compliance with these covenants, we may increase the amount of our debt at any time without a concurrent improvement in our ability to service the additional debt.

Financing May Not Be Available and Could Be Dilutive. Our ability to execute our business strategy depends on our access to an appropriate blend of debt financing, including unsecured lines of credit and other forms of secured and unsecured debt, and equity financing, including common and preferred equity. We and other companies in the real estate industry have experienced limited availability of financing from time to time. If we issue additional equity securities to finance developments and acquisitions instead of incurring debt, the interests of our existing stockholders could be diluted.

Financing Could be Impacted by Negative Capital Market Conditions. Recently, domestic financial markets have experienced unusual volatility and uncertainty. While this condition has occurred most visibly within the subprime mortgage lending sector of the credit market, liquidity has tightened in overall domestic financial markets, including the investment grade debt and equity capital markets. Consequently, there is greater risk that the financial institutions we do business with could experience disruptions that would negatively affect our ability to obtain financing. Disruptions in Financial Markets May Adversely Impact Availability and Cost of Credit and Have Other Adverse Effects on Us and the Market Price of Our Stock. Our ability to make scheduled payments or to refinance debt obligations will depend on our operating and financial performance, which in turn is subject to prevailing economic conditions and to financial, business and other factors beyond our control. The United States stock and credit markets

have recently experienced significant price volatility, dislocations and liquidity disruptions, which have caused market prices of many stocks to fluctuate substantially and the spreads on prospective debt financings to widen considerably. These circumstances have materially impacted liquidity in the financial markets, making terms for certain financings less attractive, and in some cases have resulted in the unavailability of financing. Continued uncertainty in the stock and credit markets may negatively impact our ability to access additional financing for acquisitions, development of our properties and other purposes at reasonable terms, which may negatively affect our business. Additionally, due to this uncertainty, we may be unable to refinance our existing indebtedness or the terms of any refinancing may not be as favorable as the terms of our existing indebtedness. If we are not successful in refinancing this debt when it becomes due, we may be forced to dispose of properties on disadvantageous terms, which might adversely affect our ability to service other debt and to meet our other obligations. A prolonged downturn in the financial markets may cause us to seek alternative sources of potentially less attractive financing, and may require us to adjust our business plan accordingly. These events also may make it more difficult or costly for us to raise capital through the issuance of our common or preferred stock. The disruptions in the financial markets have had and may continue to have a material adverse effect on the market value of our common shares and other adverse effects on us and our business.

78

#### **Table of Contents**

Prospective buyers of our properties may also experience difficulty in obtaining debt financing which might make it more difficult for us to sell properties at acceptable pricing levels. Current tightening of credit in financial markets and increasing unemployment may also adversely affect the ability of tenants to meet their lease obligations and for us to continue increasing rents on a prospective basis. Disruptions in the credit and financial markets may also have other adverse effects on us and the overall economy.

A Change in U.S. Government Policy Regarding Fannie Mae or Freddie Mac Could Have a Material Adverse Impact on Our Business. Fannie Mae and Freddie Mac are a major source of financing for secured multifamily rental real estate. We and other multifamily companies depend heavily on Fannie Mae and Freddie Mac to finance growth by purchasing or guaranteeing apartment loans. In September 2008, the U.S. government assumed control of Fannie Mae and Freddie Mac and placed both companies into a government conservatorship under the Federal Housing Finance Agency. While we believe Fannie Mae and Freddie Mac will continue to provide liquidity to our sector, should they discontinue doing so, have their mandates changed or reduced or be disbanded or reorganized by the government, it would significantly reduce our access to debt capital and adversely affect our ability to finance or refinance existing indebtedness at competitive rates and it may adversely affect our ability to sale assets. Uncertainty in the future activity and involvement of Fannie Mae and Freddie Mac as a source of financing could negatively impact our ability to make acquisitions and make it more difficult or not possible for us to sell properties or may adversely affect the price we receive for properties that we do sell, as prospective buyers may experience increased costs of debt financing or difficulties in obtaining debt financing.

The Soundness of Financial Institutions Could Adversely Affect Us. We have relationships with many financial institutions, including lenders under our credit facilities, and, from time to time, we execute transactions with counterparties in the financial services industry. As a result, defaults by, or even rumors or questions about, financial institutions or the financial services industry generally, could result in losses or defaults by these institutions. In the event that the volatility of the financial markets adversely affects these financial institutions or counterparties, we or other parties to the transactions with us may be unable to complete transactions as intended, which could adversely affect our business and results of operations.

Changing Interest Rates Could Increase Interest Costs and Adversely Affect Our Cash Flow and the Market Price of Our Securities. We currently have, and expect to incur in the future, interest-bearing debt at rates that vary with market interest rates. As of September 30, 2010, UDR, Inc. had approximately \$953.0 million of variable rate indebtedness outstanding, which constitutes approximately 27.4% of total outstanding indebtedness as of such date. As of September 30, 2010, the Operating Partnership had approximately \$301.9 million of variable rate indebtedness outstanding, which constitutes approximately 26.7% of total outstanding indebtedness as of such date. An increase in interest rates would increase our interest expenses and increase the costs of refinancing existing indebtedness and of issuing new debt. Accordingly, higher interest rates could adversely affect cash flow and our ability to service our debt and to make distributions to security holders. The effect of prolonged interest rate increases could negatively impact our ability to make acquisitions and develop properties. In addition, an increase in market interest rates may lead our security holders to demand a higher annual yield, which could adversely affect the market price of our common and preferred stock and debt securities.

79

#### **Table of Contents**

Interest Rate Hedging Contracts May Be Ineffective and May Result in Material Charges. From time to time when we anticipate issuing debt securities, we may seek to limit our exposure to fluctuations in interest rates during the period prior to the pricing of the securities by entering into interest rate hedging contracts. We may do this to increase the predictability of our financing costs. Also, from time to time we may rely on interest rate hedging contracts to limit our exposure under variable rate debt to unfavorable changes in market interest rates. If the terms of new debt securities are not within the parameters of, or market interest rates fall below that which we incur under a particular interest rate hedging contract, the contract is ineffective. Furthermore, the settlement of interest rate hedging contracts has involved and may in the future involve material charges. In addition, our use of interest rate hedging arrangements may expose us to additional risks, including a risk that a counterparty to a hedging arrangement may fail to honor its obligations. Developing an effective interest rate risk strategy is complex and no strategy can completely insulate us from risks associated with interest rate fluctuations. There can be no assurance that our hedging activities will have desired beneficial impact on our results of operations or financial condition. Termination of these hedging agreements typically involves costs, such as transaction fees or breakage costs.

# **Risks Related to Tax Laws**

We Would Incur Adverse Tax Consequences if We Fail to Qualify as a REIT. We have elected to be taxed as a REIT under the Code. Our qualification as a REIT requires us to satisfy numerous requirements, some on an annual and quarterly basis, established under highly technical and complex Code provisions for which there are only limited judicial or administrative interpretations, and involves the determination of various factual matters and circumstances not entirely within our control. We intend that our current organization and method of operation enable us to continue to qualify as a REIT, but we may not so qualify or we may not be able to remain so qualified in the future. In addition, U.S. federal income tax laws governing REITs and other corporations and the administrative interpretations of those laws may be amended at any time, potentially with retroactive effect. Future legislation, new regulations, administrative interpretations or court decisions could adversely affect our ability to qualify as a REIT or adversely affect our stockholders.

If we fail to qualify as a REIT in any taxable year, we would be subject to federal income tax (including any applicable alternative minimum tax) on our taxable income at regular corporate rates, and would not be allowed to deduct dividends paid to our stockholders in computing our taxable income. Also, unless the Internal Revenue Service granted us relief under certain statutory provisions, we would be disqualified from treatment as a REIT for the two taxable years following the year in which we first failed to qualify. The additional tax liability from the failure to qualify as a REIT would reduce or eliminate the amount of cash available for investment or distribution to our stockholders. This would likely have a significant adverse effect on the value of our securities and our ability to raise additional capital. In addition, we would no longer be required to make distributions to our stockholders. Even if we continue to qualify as a REIT, we will continue to be subject to certain federal, state and local taxes on our income and property.

REITs May Pay a Portion of Dividends in Common Stock. In December 2009, the Internal Revenue Service issued Revenue Procedure 2010-12, which expanded previously issued temporary guidance relating to certain stock distributions made by publicly traded REITs to satisfy their tax-related distribution requirements. This expanded temporary guidance is intended to permit REITs to limit cash distributions in order to maintain liquidity during the current downturn in economic conditions. Under this expanded guidance, for stock dividends declared on or after January 1, 2008 and before December 31, 2012, with respect to a taxable year ending on or before December 31, 2011, the Internal Revenue Service will treat a distribution of stock by a publicly traded REIT, pursuant to certain stockholder elections to receive either stock or cash, as a taxable distribution of property, provided that, among other conditions, (i) the total amount of cash available for distribution is not less than 10% of the aggregate declared distribution, and (ii) if too many stockholders elect to receive cash, each stockholder electing to receive cash will receive a pro rata amount of cash corresponding to its respective entitlement under the declaration, but in no event will any such electing stockholder receive less than 10% of the stockholder s entire entitlement in money. The amount of such stock distribution will generally be treated as equal to the amount of cash that could have been received instead. If we pay a portion of our dividends in shares of our common stock pursuant to this temporary guidance, our stockholders may receive less cash than they received in distributions in prior years and the market value of our

80

# **Table of Contents**

We May Conduct a Portion of Our Business Through Taxable REIT Subsidiaries, Which are Subject to Certain Tax Risks. We have established several taxable REIT subsidiaries. Despite our qualification as a REIT, our taxable REIT subsidiaries must pay income tax on their taxable income. In addition, we must comply with various tests to continue to qualify as a REIT for federal income tax purposes, and our income from and investments in our taxable REIT subsidiaries generally do not constitute permissible income and investments for these tests. While we will attempt to ensure that our dealings with our taxable REIT subsidiaries will not adversely affect our REIT qualification, we cannot provide assurance that we will successfully achieve that result. Furthermore, we may be subject to a 100% penalty tax, we may jeopardize our ability to retain future gains on real property sales, or our taxable REIT subsidiaries may be denied deductions, to the extent our dealings with our taxable REIT subsidiaries are not deemed to be arm s length in nature or are otherwise not respected.

REIT Distribution Requirements Limit Our Available Cash. As a REIT, we are subject to annual distribution requirements, which limit the amount of cash we retain for other business purposes, including amounts to fund our growth. We generally must distribute annually at least 90% of our net REIT taxable income, excluding any net capital gain, in order for our distributed earnings not to be subject to corporate income tax. We intend to make distributions to our stockholders to comply with the requirements of the Code. However, differences in timing between the recognition of taxable income and the actual receipt of cash could require us to sell assets or borrow funds on a short-term or long-term basis to meet the 90% distribution requirement of the Code.

Certain Property Transfers May Generate Prohibited Transaction Income, Resulting in a Penalty Tax on Gain Attributable to the Transaction. From time to time, we may transfer or otherwise dispose of some of our properties. Under the Code, any gain resulting from transfers of properties that we hold as inventory or primarily for sale to customers in the ordinary course of business would be treated as income from a prohibited transaction and subject to a 100% penalty tax. Since we acquire properties for investment purposes, we do not believe that our occasional transfers or disposals of property are prohibited transactions. However, whether property is held for investment purposes is a question of fact that depends on all the facts and circumstances surrounding the particular transaction. The Internal Revenue Service may contend that certain transfers or disposals of properties by us are prohibited transactions. If the Internal Revenue Service were to argue successfully that a transfer or disposition of property constituted a prohibited transaction, then we would be required to pay a 100% penalty tax on any gain allocable to us from the prohibited transaction and we may jeopardize our ability to retain future gains on real property sales. In addition, income from a prohibited transaction might adversely affect our ability to satisfy the income tests for qualification as a REIT for federal income tax purposes.

We Could Face Possible State and Local Tax Audits and Adverse Changes in State and Local Tax Laws. As discussed in the risk factors above, because we are organized and qualify as a REIT we are generally not subject to federal income taxes, but we are subject to certain state and local taxes. From time to time, changes in state and local tax laws or regulations are enacted, which may result in an increase in our tax liability. A shortfall in tax revenues for states and municipalities in which we own apartment communities may lead to an increase in the frequency and size of such changes. If such changes occur, we may be required to pay additional state and local taxes. These increased tax costs could adversely affect our financial condition and the amount of cash available for the payment of distributions to our stockholders. In the normal course of business, entities through which we own real estate may also become subject to tax audits. If such entities become subject to state or local tax audits, the ultimate result of such audits could have an adverse effect on our financial condition.

The Operating Partnership Intends to Qualify as a Partnership, But Cannot Guarantee That It Will Qualify. The Operating Partnership intends to qualify as a partnership for federal income tax purposes at such time, if any, that the Operating Partnership admit limited partners other than UDR, Inc.. If classified as a partnership, the Operating Partnership generally will not be a taxable entity and will not incur federal income tax liability. However, the Operating Partnership would be treated as a corporation for federal income tax purposes if it were a publicly traded partnership, unless at least 90% of the Operating Partnership is income were qualifying income as defined in the tax code. A publicly traded partnership is a partnership whose partnership interests are traded on an established securities market or are readily tradable on a secondary market (or the substantial equivalent thereof). Although the Operating Partnership is partnership units will not be traded on an established securities market, because of the redemption right,

the Operating Partnership s units held by limited partners could be viewed as readily tradable on a secondary market (or the substantial equivalent thereof), and there could be no assurance that the Operating Partnership would qualify for one of the safe harbors under the applicable tax regulations. Qualifying income for the 90% test generally includes passive income, such as real property rents, dividends and interest. The income requirements applicable to REITs and the definition of qualifying income for purposes of this 90% test are similar in most respects. The Operating Partnership cannot guarantee that it would meet this qualifying income test. If the Operating Partnership were to be taxed as a corporation, it would incur substantial tax liabilities. UDR, Inc. would then fail to qualify as a REIT for tax purposes, unless it qualified for relief under certain statutory savings provisions, and our ability to raise additional capital would be impaired.

81

#### **Table of Contents**

### Risks Related to Our Organization and Our Shares

Changes in Market Conditions and Volatility of Stock Prices Could Adversely Affect the Market Price of Our Common Stock. The stock markets, including the New York Stock Exchange, on which we list our common shares, have experienced significant price and volume fluctuations. As a result, the market price of our common stock could be similarly volatile, and investors in our common stock may experience a decrease in the value of their shares, including decreases unrelated to our operating performance or prospects.

The market price per share of our common stock may decline or fluctuate significantly in response to many factors, including:

general market and economic conditions,

actual or anticipated variations in our quarterly operating results or dividends or our payment of dividends in shares of our stock,

changes in our funds from operations or earnings estimates,

difficulties or inability to access capital or extend or refinance existing debt,

decreasing (or uncertainty in) real estate valuations,

publication of research reports about us or the real estate industry,

the general reputation of real estate investment trusts and the attractiveness of their equity securities in comparison to other equity securities (including securities issued by other real estate companies),

general stock and bond market conditions, including changes in interest rates on fixed income securities, that may lead prospective purchasers of our stock to demand a higher annual yield from future dividends,

a change in analyst ratings,

adverse market reaction to any additional debt we incur in the future,

speculation in the press or investment community,

terrorist activity which may adversely affect the markets in which our securities trade, possibly increasing market volatility and causing the further erosion of business and consumer confidence and spending,

governmental regulatory action and changes in tax laws, and

the issuance of additional shares of our common stock, or the perception that such sales might occur, including under our at-the-market equity distribution program.

Many of the factors listed above are beyond our control. These factors may cause the market price of shares of our common stock to decline, regardless of our financial condition, results of operations, business or our prospects. We May Change the Dividend Policy for Our Common Stock in the Future. The decision to declare and pay dividends on our common stock in the future, as well as the timing, amount and composition of any such future dividends, will be at the sole discretion of our board of directors and will depend on our earnings, funds from operations, liquidity, financial condition, capital requirements, contractual prohibitions or other limitations under our indebtedness, the annual distribution requirements under the REIT provisions of the Code, state law and such other factors as our board of directors considers relevant. Any change in our dividend policy could have a material adverse effect on the market price of our common stock.

# **Table of Contents**

Maryland Law May Limit the Ability of a Third Party to Acquire Control of Us, Which May Not be in Our Stockholders Best Interests. Maryland business statutes may limit the ability of a third party to acquire control of us. As a Maryland corporation, we are subject to various Maryland laws which may have the effect of discouraging offers to acquire our Company and of increasing the difficulty of consummating any such offers, even if our acquisition would be in our stockholders best interests. The Maryland General Corporation Law restricts mergers and other business combination transactions between us and any person who acquires beneficial ownership of shares of our stock representing 10% or more of the voting power without our board of directors prior approval. Any such business combination transaction could not be completed until five years after the person acquired such voting power, and generally only with the approval of stockholders representing 80% of all votes entitled to be cast and 66-2/3% of the votes entitled to be cast, excluding the interested stockholder, or upon payment of a fair price. Maryland law also provides generally that a person who acquires shares of our equity stock that represents 10% (and certain higher levels) of the voting power in electing directors will have no voting rights unless approved by a vote of two-thirds of the shares eligible to vote.

Limitations on Share Ownership and Limitations on the Ability of Our Stockholders to Effect a Change in Control of Our Company Restricts the Transferability of Our Stock and May Prevent Takeovers That are Beneficial to Our Stockholders. One of the requirements for maintenance of our qualification as a REIT for U.S. federal income tax purposes is that no more than 50% in value of our outstanding capital stock may be owned by five or fewer individuals, including entities specified in the Code, during the last half of any taxable year. Our charter contains ownership and transfer restrictions relating to our stock primarily to assist us in complying with this and other REIT ownership requirements; however, the restrictions may have the effect of preventing a change of control, which does not threaten REIT status. These restrictions include a provision that generally limits ownership by any person of more than 9.9% of the value of our outstanding equity stock, unless our board of directors exempts the person from such ownership limitation, provided that any such exemption shall not allow the person to exceed 13% of the value of our outstanding equity stock. Absent such an exemption from our board of directors, the transfer of our stock to any person in excess of the applicable ownership limit, or any transfer of shares of such stock in violation of the ownership requirements of the Code for REITs, will be considered null and void, and the intended transferee of such stock will acquire no rights in such shares. These provisions of our charter may have the effect of delaying, deferring or preventing someone from taking control of us, even though a change of control might involve a premium price for our stockholders or might otherwise be in our stockholders best interests.

# Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS Unregistered Sales of Equity Securities

From time to time we issue shares of our common stock in exchange for operating partnership units (OP Units) tendered to the Operating Partnership, for redemption in accordance with the provisions of the Operating Partnership s limited partnership agreement. Under the terms of the Operating Partnership s limited partnership agreement, the holders of OP Units have the right to require the Operating Partnership to redeem all or a portion of the OP Units held by the holder in exchange for a cash payment based on the market value of our common stock at the time of redemption. However, the Operating Partnership s obligation to pay the cash amount is subject to the prior right of the Company to acquire such OP Units in exchange for either the cash amount or the number of shares of our common stock equal to the number of OP Units being redeemed.

During the quarter ended September 30, 2010, we issued 405,922 shares of our common stock upon redemption of OP Units. Because these shares of common stock were issued to accredited investors in transactions not involving a public offering, the transaction is exempt from registration under the Securities Act of 1933 in accordance with Section 4(2) of the Securities Act. We did not issue any other shares of our common stock upon redemption of OP Units during the three months ended September 30, 2010.

83

#### **Table of Contents**

### **Repurchase of Equity Securities**

In February 2006, our Board of Directors authorized a 10 million share repurchase program. In January 2008, our Board of Directors authorized a new 15 million share repurchase program. Under the two share repurchase programs, UDR may repurchase shares of our common stock in open market purchases, block purchases, privately negotiated transactions or otherwise. As reflected in the table below, no shares of common stock were repurchased under these programs during the quarter ended September 30, 2010.

					Maximum
				Total Number	Number
				of Shares	of Shares
				Purchased as	that May Yet
	Total				
	Number	A	verage	Part of Publicly Announced	Be Purchased
	of Shares	]	Price	Plans	Under the Plans
Period	Purchased	Pe	r Share	or Programs	or Programs (1)
Beginning Balance	9,967,490	\$	22.00	9,967,490	15,032,510
June 1, 2010 through July 31, 2010					15,032,510
July 1, 2010 through August 31, 2010 August 1, 2010 through September 30,					15,032,510
2010					15,032,510
Balance as of September 30, 2010	9,967,490	\$	22.00	9,967,490	15,032,510

(1) This number reflects the amount of shares that were available for purchase under our 10 million share repurchase program authorized in February 2006 and our 15 million share repurchase program authorized in January 2008.

# Item 3. DEFAULTS UPON SENIOR SECURITIES

None.

# Item 4. (REMOVED AND RESERVED)

### **Item 5. OTHER INFORMATION**

There is no other information required to be disclosed in a report on Form 8-K during the quarter ended September 30, 2010, that was not previously disclosed in a Form 8-K.

## Item 6. EXHIBITS

The exhibits filed or furnished with this Report are set forth in the Exhibit Index.

84

#### **Table of Contents**

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, each of the registrants has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

UDR, Inc. (registrant)

Date: November 9, 2010 /s/ David L. Messenger

David L. Messenger

Chief Financial Officer and Senior Vice President (duly authorized officer, principal financial officer and chief accounting officer)

United Dominion Realty, L.P.

(registrant)

By: UDR, Inc., its general partner

Date: November 9, 2010 /s/ David L. Messenger

David L. Messenger

Chief Financial Officer and Senior Vice President (duly authorized officer, principal financial officer and chief accounting officer)

85

## **Table of Contents**

4.2

# **EXHIBIT INDEX**

Exhibit No.	Description
3.1	Certificate of Limited Partnership of United Dominion Realty, L.P. dated February 19, 2004 (incorporated by reference to Exhibit 3.4 to United Dominion Realty, L.P. s Post-Effective Amendment No. 1 to Registration Statement on Form S-3 dated and filed with the SEC on October 15, 2010).
3.2	Amended and Restated Agreement of Limited Partnership of United Dominion Realty, L.P. dated as of February 23, 2004 (incorporated by reference to Exhibit 10.23 to UDR, Inc. s Annual Report on Form 10-K for the year ended December 31, 2003).
3.3	First Amendment to the Amended and Restated Agreement of Limited Partnership of United Dominion Realty, L.P. dated June 24, 2005 (incorporated by reference to Exhibit 10.06 to UDR, Inc. s Quarterly Report on Form 10-Q for the quarter ended June 30, 2005).
3.4	Second Amendment to the Amended and Restated Agreement of Limited Partnership of United Dominion Realty, L.P. dated February 23, 2006 (incorporated by reference to Exhibit 10.6 to UDR, Inc. s Quarterly Report on Form 10-Q for the quarter ended March 31, 2006).
3.5	Third Amendment to the Amended and Restated Agreement of Limited Partnership of United Dominion Realty, L.P. dated February 2, 2007 (incorporated by reference to Exhibit 99.1 to UDR, Inc. s Quarterly Report on Form 10-Q for the quarter ended September 30, 2009).
3.6	Fourth Amendment to the Amended and Restated Agreement of Limited Partnership of United Dominion Realty, L.P. dated December 27, 2007 (incorporated by reference to Exhibit 10.25 to UDR, Inc. s Annual Report on Form 10-K for the year ended December 31, 2007).
3.7	Fifth Amendment to the Amended and Restated Agreement of Limited Partnership of United Dominion Realty, L.P. dated March 7, 2008 (incorporated by reference to Exhibit 10.53 to UDR, Inc. s Annual Report on Form 10-K for the year ended December 31, 2008).
3.8	Sixth Amendment to the Amended and Restated Agreement of Limited Partnership of United Dominion Realty, L.P. (incorporated by reference to Exhibit 10.1 to UDR, Inc. s Current Report on Form 8-K dated December 9, 2008 and filed with the SEC on December 10, 2008).
3.9	Seventh Amendment to the Amended and Restated Agreement of Limited Partnership of United Dominion Realty, L.P., dated as of March 13, 2009 (incorporated by reference to Exhibit 10.1 to UDR, Inc. s Current Report on Form 8-K dated March 18, 2009 and filed with the SEC on March 19, 2009).
4.1	Guaranty of United Dominion Realty, L.P. with respect to UDR, Inc. s Indenture dated November 1995 (incorporated by reference to Exhibit 99.1 to UDR, Inc. s Current Report on Form 8-K dated and filed with the SEC on September 30, 2010, Commission File No. 1-10524).

Table of Contents 156

and filed with the SEC on September 30, 2010, Commission File No. 1-10524).

Guaranty of United Dominion Realty, L.P. with respect to UDR, Inc. s Indenture dated October 12,

2006 (incorporated by reference to Exhibit 99.2 to UDR, Inc. s Current Report on Form 8-K dated

# **Table of Contents**

Exhibit No.	Description
10.1	Underwriting Agreement dated September 8, 2010 (incorporated by reference to Exhibit 1.1 to UDR, Inc. s Current Report on Form 8-K dated September 8, 2010 and filed with the SEC on September 9, 2010, Commission File No. 1-10524).
10.2	Letter Agreement, dated October 7, 2010, between UDR, Inc. and W. Mark Wallis (incorporated by reference to Exhibit 10.1 to UDR, Inc. s Current Report on Form 8-K dated and filed with the SEC on October 12, 2010, Commission File No. 1-10524).
12.1	Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends of UDR, Inc.
12.2	Computation of Ratio of Earnings to Fixed Charges of United Dominion Realty, L.P.
31.1	Rule 13a-14(a) Certification of the Chief Executive Officer of UDR, Inc.
31.2	Rule 13a-14(a) Certification of the Chief Financial Officer of UDR, Inc.
31.3	Rule 13a-14(a) Certification of the Chief Executive Officer of United Dominion Realty, L.P.
31.4	Rule 13a-14(a) Certification of the Chief Financial Officer of United Dominion Realty, L.P.
32.1	Section 1350 Certification of the Chief Executive Officer of UDR, Inc.
32.2	Section 1350 Certification of the Chief Financial Officer of UDR, Inc.
32.3	Section 1350 Certification of the Chief Executive Officer of United Dominion Realty, L.P.
32.4	Section 1350 Certification of the Chief Financial Officer of United Dominion Realty, L.P.
101	XBRL (Extensible Business Reporting Language). The following materials from UDR, Inc. s Quarterly Report on Form 10-Q for the period ended September 30, 2010, formatted in XBRL: (i) consolidated balance sheets of UDR, Inc., (ii) consolidated statements of operations of UDR, Inc., (iii) consolidated statements of cash flows of UDR, Inc., (iv) consolidated statements of stockholders equity and comprehensive income/(loss) of UDR, Inc., and (v) notes to consolidated financial statements of UDR, Inc.