OSI RESTAURANT PARTNERS, LLC Form 10-O

August 13, 2010

#### **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 10-O

(Mark One)	
[X]	Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of
	1934
	For the quarterly period ended June 30, 2010
	Or
[]	Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of
	1934
	For the transition period from to

Commission File Number: 1-15935

### OSI RESTAURANT PARTNERS, LLC

(Exact name of registrant as specified in its charter)

**DELAWARE** 

59-3061413

(State or other jurisdiction of incorporation (I.R.S. Employer Identification No.) or organization)

2202 North West Shore Boulevard, Suite 500, Tampa, Florida 33607 (Address of principal executive offices) (Zip Code)

(813) 282-1225

(Registrant's telephone number, including area code)

#### N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO o

Indicate by checkmark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES o NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer o Non-accelerated filer x Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  $\,$  o  $\,$  NO  $\,$  x

As of August 13, 2010, the registrant has 100 Common Units, no par value, outstanding (all of which are owned by OSI HoldCo, Inc., the registrant's direct owner), and none are publicly traded.

## OSI RESTAURANT PARTNERS, LLC

## INDEX TO QUARTERLY REPORT ON FORM 10-Q For the Quarterly Period Ended June 30, 2010 (Unaudited)

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## PART I: FINANCIAL INFORMATION

Item 1. Consolidated Financial Statements

# OSI Restaurant Partners, LLC CONSOLIDATED BALANCE SHEETS (IN THOUSANDS, EXCEPT COMMON UNITS, UNAUDITED)

	JUNE 30, 2010	ECEMBER 31, 2009	
ASSETS			
Current Assets			
Cash and cash equivalents	\$ 137,643	\$	289,162
Current portion of restricted cash	5,330		3,989
Inventories	47,326		57,223
Deferred income tax assets	28,919		38,644
Other current assets, net	84,437		95,494
Total current assets	303,655		484,512
Property, fixtures and equipment, net	846,546		888,738
Investments in and advances to unconsolidated affiliates, net	24,772		22,718
Goodwill	448,722		448,722
Intangible assets, net	585,090		592,293
Other assets, net	134,979		148,046
Total assets	2,343,764		2,585,029
LIABILITIES AND DEFICIT			
Current Liabilities			
Accounts payable	107,744		107,147
Accrued and other current liabilities	164,387		218,560
Current portion of accrued buyout liability	11,091		15,111
Unearned revenue	148,208		237,580
Current portion of long-term debt	117,314		134,333
Total current liabilities	548,744		712,731
Partner deposit and accrued buyout liability	109,674		108,926
Deferred rent	76,283		69,801
Deferred income tax liability	188,304		198,081
Long-term debt	1,283,502		1,369,319
Guaranteed debt	24,500		24,500
Other long-term liabilities, net	218,960		228,495
Total liabilities	2,449,967		2,711,853
Commitments and contingencies			
Deficit			
OSI Restaurant Partners, LLC Unitholder's Deficit			
Common units, no par value, 100 units authorized, issued and			
outstanding as of June 30, 2010 and December 31, 2009	-		-
Additional paid-in capital	717,698		713,969
Accumulated deficit	(820,233	)	(842,966)
Accumulated other comprehensive loss	(19,781	)	(16,799 )
Total OSI Restaurant Partners, LLC unitholder's deficit	(122,316	)	(145,796 )

Noncontrolling interests	16,113	18,972
Total deficit	(106,203)	(126,824)
Total liabilities and deficit	\$ 2,343,764 \$	2,585,029

The accompanying notes are an integral part of these Consolidated Financial Statements.

## OSI Restaurant Partners, LLC CONSOLIDATED STATEMENTS OF OPERATIONS (IN THOUSANDS, UNAUDITED)

	THREE MONTHS								
	E	ED		SIX MONTHS ENDED					
	JU	JNE	30,		JU	E 30,			
	2010		2009		2010		2009		
Revenues									
Restaurant sales	\$908,888		\$898,716		\$1,848,903		\$1,857,795	;	
Other revenues	8,092		7,054		15,547		12,369		
Total revenues	916,980		905,770		1,864,450		1,870,164	ŀ	
Costs and expenses									
Cost of sales	292,149		291,496		592,450		612,835		
Labor and other related	259,044		258,394		520,946		527,965		
Other restaurant operating	240,848		241,475		475,963		478,224		
Depreciation and amortization	35,040		43,479		70,854		89,851		
General and administrative	65,022		71,114		130,041		129,597		
Loss on contingent debt guarantee	-		-		-		24,500		
Goodwill impairment	-		11,078		-		11,078		
Provision for impaired assets and restaurant closings	2,082		112,206		4,014		119,342		
(Income) loss from operations of unconsolidated affiliates	(908	)	355		(1,971	)	(117	)	
Total costs and expenses	893,277		1,029,597		1,792,297		1,993,275	j	
Income (loss) from operations	23,703		(123,827	)	72,153		(123,111	)	
Gain on extinguishment of debt	-		-		-		158,061		
Other income (expense), net	876		2,466		993		(3,194	)	
Interest expense, net	(16,623	)	(22,871	)	(35,335	)	(49,686	)	
Income (loss) before (benefit) provision for income taxes	7,956		(144,232	)	37,811		(17,930	)	
(Benefit) provision for income taxes	(11,275	)	(56,177	)	17,307		(13,287	)	
Net income (loss)	19,231		(88,055	)	20,504		(4,643	)	
Less: net income (loss) attributable to noncontrolling									
interests	1,598		(1,794	)	3,849		(729	)	
Net income (loss) attributable to OSI Restaurant Partners,									
LLC	\$17,633		\$(86,261	)	\$16,655		\$(3,914	)	

The accompanying notes are an integral part of these Consolidated Financial Statements.

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## OSI Restaurant Partners, LLC CONSOLIDATED STATEMENTS OF DEFICIT (IN THOUSANDS, EXCEPT COMMON UNITS, UNAUDITED)

	COMMO: UNITS				CUMULAT DEFICIT		CUMULA OTHER PREHEN LOSS	(SI <b>VE</b> O	NON- NTROLLI NTEREST		TOTAL	_
Balance,												
December 31,	100	ф	¢ 712.000	ф	(9.42.066	\	(16.700	\ Φ	10.073		Φ.(1 <b>2</b> C 92	4 )
2009 Cumulative	100	\$-	\$ 713,969	\$	(842,966	) \$	(16,799	) \$	18,972		\$(126,82	4)
effect from												
adoption of												
variable interest												
entity guidance	_	_	_		6,078		_		(386	)	5,692	
Stock-based					0,070				(200	,	2,052	
compensation	-	-	3,729		-		_		-		3,729	
Net income	-	-	-		16,655		-		3,849		20,504	
Foreign currency	У											
translation												
adjustment	-	-	-		-		(2,982	)	-		(2,982	)
Total												
comprehensive												
income	-	-	-		-		-		-		17,522	
Distributions to												
noncontrolling									(6.405	`	(6.105	,
interests	-	-	-		-		-		(6,425	)	(6,425	)
Contributions from												
noncontrolling interests	_	_	_		_		_		103		103	
Balance, June 30	),	_	-						103		103	

		ACCUMULATED										
		COMMON	ADDITIONA	L			OTHER		NON-			
	COMMO	N UNITS	PAID-IN	ACC	BOOM	G						
	UNITS	AMOUNT	CAPITAL		DEFICIT		LOSS	I	NTEREST	TOTAL		
Balance,												
December 31,												
2008	100	\$-	\$ 651,043	\$	(788,940	) \$	(24,857	) \$	26,707	\$(136,047)		
Stock-based												
compensation	-	-	13,866		-		-		-	13,866		
Contribution												
from OSI												
HoldCo, Inc.	-	-	47,000		-		-		-	47,000		

\$ 717,698 \$ (820,233 ) \$ (19,781 ) \$ 16,113

\$(106,203)

Net loss	-	-	-	(3,914	)	-	(729	) (4,643	)
Foreign currency									
translation									
adjustment	-	-	-	-		2,178	-	2,178	
Total									
comprehensive									
loss	-	-	-	-		-	-	(2,465	)
Distributions to									
noncontrolling									
interests	-	-	-	-		-	(4,700	) (4,700	)
Contributions									
from									
noncontrolling									
interests	-	-	-	-		-	340	340	
Balance, June 30,									
2009	100	\$-	\$ 711,909	\$ (792,854	) \$	(22,679	) \$ 21,618	\$(82,006	)

The accompanying notes are an integral part of these Consolidated Financial Statements.

## OSI Restaurant Partners, LLC CONSOLIDATED STATEMENTS OF CASH FLOWS (IN THOUSANDS, UNAUDITED)

Cash flows provided by (used in) operating activities:  Net income (loss)  Adjustments to reconcile net income to cash provided by (used in) operating activities:  Depreciation and amortization  Amortization of deferred financing fees  Amortization of capitalized gift card sales commissions  Goodwill impairment  Provision for impaired assets and restaurant closings  Stock-based and other non-cash compensation expense Income from operations of unconsolidated affiliates  Loss on disposal of property, fixtures and equipment Unrealized gain on derivative financial instruments  \$20,504
Net income (loss) \$20,504 \$(4,643) Adjustments to reconcile net income to cash provided by (used in) operating activities:  Depreciation and amortization 70,854 89,851 Amortization of deferred financing fees 4,057 4,480 Amortization of capitalized gift card sales commissions 7,735 5,368 Goodwill impairment - 11,078 Provision for impaired assets and restaurant closings 4,014 119,342 Stock-based and other non-cash compensation expense 14,591 28,796 Income from operations of unconsolidated affiliates (1,971 ) (117 ) Change in deferred income taxes (2 ) (23,232 ) Loss on disposal of property, fixtures and equipment 1,443 2,391
Adjustments to reconcile net income to cash provided by (used in) operating activities:  Depreciation and amortization Amortization of deferred financing fees 4,057 A,480 Amortization of capitalized gift card sales commissions Goodwill impairment - 11,078 Provision for impaired assets and restaurant closings Stock-based and other non-cash compensation expense Income from operations of unconsolidated affiliates (1,971 Change in deferred income taxes (2) (23,232 Loss on disposal of property, fixtures and equipment 1,443 2,391
(used in) operating activities:70,85489,851Depreciation and amortization70,85489,851Amortization of deferred financing fees4,0574,480Amortization of capitalized gift card sales commissions7,7355,368Goodwill impairment-11,078Provision for impaired assets and restaurant closings4,014119,342Stock-based and other non-cash compensation expense14,59128,796Income from operations of unconsolidated affiliates(1,971) (117Change in deferred income taxes(2) (23,232)Loss on disposal of property, fixtures and equipment1,4432,391
Depreciation and amortization70,85489,851Amortization of deferred financing fees4,0574,480Amortization of capitalized gift card sales commissions7,7355,368Goodwill impairment-11,078Provision for impaired assets and restaurant closings4,014119,342Stock-based and other non-cash compensation expense14,59128,796Income from operations of unconsolidated affiliates(1,971) (117Change in deferred income taxes(2) (23,232)Loss on disposal of property, fixtures and equipment1,4432,391
Amortization of deferred financing fees 4,057 4,480 Amortization of capitalized gift card sales commissions 7,735 5,368 Goodwill impairment - 11,078 Provision for impaired assets and restaurant closings 4,014 119,342 Stock-based and other non-cash compensation expense 14,591 28,796 Income from operations of unconsolidated affiliates (1,971 ) (117 ) Change in deferred income taxes (2 ) (23,232 ) Loss on disposal of property, fixtures and equipment 1,443 2,391
Amortization of capitalized gift card sales commissions  Goodwill impairment  Provision for impaired assets and restaurant closings  Stock-based and other non-cash compensation expense  Income from operations of unconsolidated affiliates  Change in deferred income taxes  Loss on disposal of property, fixtures and equipment  7,735  5,368  4,014  119,342  28,796  (1,971  (117  )  (23,232  )  Loss on disposal of property, fixtures and equipment  1,443  2,391
Goodwill impairment-11,078Provision for impaired assets and restaurant closings4,014119,342Stock-based and other non-cash compensation expense14,59128,796Income from operations of unconsolidated affiliates(1,971) (117Change in deferred income taxes(2) (23,232)Loss on disposal of property, fixtures and equipment1,4432,391
Provision for impaired assets and restaurant closings  Stock-based and other non-cash compensation expense  Income from operations of unconsolidated affiliates  Change in deferred income taxes  Loss on disposal of property, fixtures and equipment  4,014  119,342  28,796  (1,971 ) (117 )  (23,232 )  Loss on disposal of property, fixtures and equipment  1,443  2,391
Stock-based and other non-cash compensation expense14,59128,796Income from operations of unconsolidated affiliates(1,971) (117Change in deferred income taxes(2) (23,232Loss on disposal of property, fixtures and equipment1,4432,391
Income from operations of unconsolidated affiliates (1,971 ) (117 ) Change in deferred income taxes (2 ) (23,232 ) Loss on disposal of property, fixtures and equipment 1,443 2,391
Change in deferred income taxes (2 ) (23,232 ) Loss on disposal of property, fixtures and equipment 1,443 2,391
Loss on disposal of property, fixtures and equipment 1,443 2,391
Unrealized gain on derivative financial instruments (12,164) (1,086)
Loss (gain) on life insurance and restricted cash investments 952 (2,923)
Loss on contingent debt guarantee - 24,500
Gain on extinguishment of debt - (158,061)
Gain on disposal of subsidiary - (2,001)
Allowance for receivables 1,298 2,508
Change in assets and liabilities:
Decrease in inventories 8,804 21,397
Increase in other current assets (10,601) (13,370)
Decrease in other assets 5,313 4,226
(Decrease) increase in accrued interest payable (32) 4,903
Decrease in accounts payable and accrued
and other current liabilities (30,228) (70,480)
Increase in deferred rent 8,520 10,264
Decrease in unearned revenue (89,106) (82,255)
Decrease in other long-term liabilities (2,836) (11,031)
Net cash provided by (used in) operating activities 1,145 (40,095)
Cash flows used in investing activities:
Purchases of Company-owned life insurance (641) (6,571)
Proceeds from sale of Company-owned life insurance 4,011 9,657
De-consolidation of subsidiary (4,398 ) -
Capital expenditures (26,473 ) (32,660 )
Proceeds from the sale of property, fixtures and equipment - 961
Restricted cash received for capital expenditures, property
taxes and certain deferred compensation plans 8,893 17,150
Restricted cash used to fund capital expenditures, property
taxes and certain deferred compensation plans (10,205) (15,869)
Net cash used in investing activities \$(28,813) \$(27,332)

(CONTINUED...)

## OSI Restaurant Partners, LLC CONSOLIDATED STATEMENTS OF CASH FLOWS (IN THOUSANDS, UNAUDITED)

			IS ENDED	
		NE	E 30,	
	2010		2009	
Cash flows used in financing activities:				
Proceeds from issuance of long-term debt	\$-		\$700	
Repayments of long-term debt	(70,901	)	(23,851	)
Proceeds from borrowings on revolving credit facilities	21,000		-	
Repayments of borrowings on revolving credit facilities	(55,928	)	-	
Extinguishment of senior notes	-		(75,967	)
Deferred financing fees	(1,286	)	(155	)
Purchase of note related to guaranteed debt	-		(33,283	)
Contribution from OSI HoldCo, Inc.	-		47,000	
Contributions from noncontrolling interests	103		340	
Distributions to noncontrolling interests	(6,425	)	(4,700	)
Repayment of partner deposit and				
accrued buyout contributions	(11,137	)	(2,463	)
Receipt of partner deposit and				
accrued buyout contributions	2,382		1,854	
Net cash used in financing activities	(122,192	)	(90,525	)
Effect of exchange rate changes on cash and cash equivalents	(1,659	)	(1,137	)
Net decrease in cash and cash equivalents	(151,519	)	(159,089	)
Cash and cash equivalents at the beginning of the period	289,162		271,470	
Cash and cash equivalents at the end of the period	\$137,643		\$112,381	
Supplemental disclosures of cash flow information:				
Cash paid for interest	\$43,883		\$47,200	
Cash paid for income taxes, net of refunds	7,068		7,359	
Supplemental disclosures of non-cash investing and financing activities:				
Conversion of partner deposit and accrued buyout				
liability to notes payable	\$4,326		\$635	
Acquisitions of property, fixtures and equipment				
through accounts payable	3,366		2,255	
Acquisitions of property, fixtures and equipment under				
capital lease	1,217		-	

The accompanying notes are an integral part of these Consolidated Financial Statements.

## OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. Basis of Presentation

#### **Basis of Presentation**

On June 14, 2007, OSI Restaurant Partners, Inc., by means of a merger and related transactions (the "Merger"), was acquired by Kangaroo Holdings, Inc. (the "Ultimate Parent" or "KHI"), which is controlled by an investor group comprised of funds advised by Bain Capital Partners, LLC ("Bain Capital"), Catterton Partners ("Catterton"), Chris T. Sullivan, Robert D. Basham and J. Timothy Gannon (the "Founders" of the Company) and certain members of management of the Company. In connection with the Merger, OSI Restaurant Partners, Inc. converted into a Delaware limited liability company named OSI Restaurant Partners, LLC (the "Company").

The total purchase price for the Merger was approximately \$3.1 billion, and it was financed by borrowings under senior secured credit facilities and proceeds from the issuance of senior notes (see Note 9), proceeds from a sale-leaseback transaction with Private Restaurant Properties, LLC ("PRP"), an investment made by Bain Capital and Catterton, rollover equity from the Founders and investments made by certain members of management.

The Company owns and operates casual and upscale casual dining restaurants primarily in the United States. The Company's restaurant portfolio consists of the Outback Steakhouse, Carrabba's Italian Grill, Bonefish Grill, Fleming's Prime Steakhouse and Wine Bar and Roy's restaurant concepts. Additional Outback Steakhouse, Carrabba's Italian Grill and Bonefish Grill restaurants in which the Company has no direct investment are operated under franchise agreements.

The accompanying unaudited consolidated financial statements have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"). Accordingly, they do not include all the information and footnotes required by generally accepted accounting principles in the United States ("U.S. GAAP") for complete financial statements. In the opinion of the Company, all adjustments (consisting only of normal recurring entries) necessary for the fair presentation of the Company's results of operations, financial position and cash flows for the periods presented have been included. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year. These financial statements should be read in conjunction with the financial statements and financial notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2009 (the "2009 10-K").

On January 1, 2010, the Company adopted new accounting guidance related to the consolidation of variable interest entities which requires an analysis to determine whether a variable interest gives the entity a controlling financial interest in a variable interest entity. These changes require an ongoing assessment and eliminate the quantitative approach previously required for determining whether an entity is the primary beneficiary. As a result of adopting this guidance, the Company no longer consolidates in its consolidated financial statements (see Note 6): Paradise Restaurant Group, LLC ("PRG"), the entity to whom the Company sold its Cheeseburger in Paradise concept in September 2009, and T-Bird Nevada, LLC ("T-Bird"), a limited liability company owned by the principal of each of the Company's California franchisees of Outback Steakhouse restaurants. Combined revenues and net loss included in the Company's Consolidated Statement of Operations for these two entities for the year ended December 31, 2009 were \$75,767,000 and \$56,476,000, respectively, and combined assets and liabilities included in the Company's Consolidated Balance Sheet at December 31, 2009 were \$78,082,000 and \$204,634,000, respectively. This guidance caused a \$6,078,000 and a \$386,000 reduction to the January 1, 2010 balances of Accumulated deficit and

Noncontrolling interests, respectively.

## OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 1. Basis of Presentation (continued)

#### **Economic Outlook**

The recessionary economic conditions that began in 2008 have created a challenging environment for the Company and for the restaurant industry, and these factors have limited and may continue to limit the Company's liquidity. During 2009, the Company experienced declining revenues, comparable store sales and operating cash flows and incurred operating losses. It also incurred goodwill impairment charges of \$11,078,000, intangible asset impairment charges of \$43,741,000, and restaurant and other impairment charges of \$94,471,000, such that at December 31, 2009, the Company had an Accumulated deficit of \$842,966,000. During the first half of 2010, the Company experienced a strengthening of trends in consumer traffic and increases in comparable-store sales. Notwithstanding these recent signs of improvement, the industry continues to be challenged and uncertainty exists as to the level and sustainability of these favorable trends.

In response to the economic environment, the Company has continued to implement various cost-saving initiatives, including food cost decreases through waste reduction and supply chain efficiency, labor efficiency initiatives and reductions to capital expenditures. The Company developed new menu items to appeal to value-conscious consumers and used marketing campaigns to promote these items. Additionally, net interest expense declined by 28.9% for the first half of 2010 as compared to the same period in 2009 primarily due to a net \$6,480,000 decrease in interest expense on the Company's interest rate collar and a decrease of approximately \$5,200,000 related to the \$240,145,000 decrease in outstanding senior notes from the Company's completion of a cash tender offer during March of 2009.

The Company believes that its implemented initiatives and reductions in principal amounts of outstanding debt will allow it to appropriately manage its liquidity to meet its debt service requirements, operating lease obligations, capital expenditures and working capital obligations for the next twelve months. The Company's anticipated revenues and cash flows have been estimated based on results of actions taken, its knowledge of economic and industry trends and the declines in sales at its restaurants combined with its attempts to mitigate the impact of those declines. However, further deterioration in excess of the Company's estimates could cause a material adverse impact on its business, liquidity and financial position.

## 2. Recently Issued Financial Accounting Standards

In October 2009, the FASB provided accounting and reporting guidance for arrangements consisting of multiple revenue-generating activities. This guidance establishes a selling price hierarchy for determining the selling price of a deliverable. The amendments modify the criteria for separating deliverables, measuring, and allocating arrangement consideration to one or more units of accounting. Enhanced disclosures are also required to provide information about a vendor's multiple-deliverable revenue arrangements, including information about the nature and terms, significant deliverables and its performance within arrangements. The amendments also require providing information about the significant judgments made and changes to those judgments and about how the application of the relative selling-price method affects the timing or amount of revenue recognition. This guidance is effective January 1, 2011, although early application is permitted. The Company does not expect the adoption of this guidance to materially affect its consolidated financial statements and does not plan to early or retroactively adopt this guidance.

In January 2010, the FASB amended the guidance related to fair value measurements and disclosures. Effective for interim and annual reporting periods beginning after December 15, 2009, disclosure of the amount and reasons for significant transfers in and out of Level 1 and Level 2 fair value measurements is required. Further, this guidance clarified that fair value measurement disclosures should be provided for each class of assets and liabilities. The amendment also clarified that for Level 2 and Level 3 fair value measurements, valuation techniques and inputs used for both recurring and nonrecurring fair value measurements are required to be disclosed. The adoption of this guidance on January 1, 2010 did not have a material impact on the Company's consolidated financial statements. See Note 4 for the Company's disclosures required by this guidance. Additionally, effective for fiscal years beginning after December 15, 2010, a reporting entity should separately present information about purchases, sales, issuances and settlements on a gross basis in its reconciliation of Level 3 recurring fair value measurements. This accounting guidance is not expected to materially affect the Company's consolidated financial statements.

## OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 3. Stock-based Compensation Plans

The Company's Ultimate Parent has adopted the Kangaroo Holdings, Inc. 2007 Equity Incentive Plan (the "KHI Equity Plan") which permits grants of stock options and restricted stock of KHI to Company management and other key employees. As KHI is a holding company with no significant operations of its own, equity transactions in KHI are pushed down to the Company and stock-based compensation expense is recorded by the Company, where applicable.

In March 2010, KHI offered all active employees the opportunity to exchange outstanding stock options with a \$10.00 exercise price for the same number of replacement stock options with a \$6.50 exercise price. The replacement options were immediately vested and exercisable in the same amount as the exchanged options were vested as of the grant date of the replacement options. The unvested portion of the exchanged options were exchanged for unvested replacement options that vest and become exercisable over a period of time that is equal to the remaining vesting period of the exchanged options, plus one year, subject to the participant's continued employment through the applicable vesting date. For exchanged options that contained both performance-based and time-based vesting conditions, the replacement options contain only time-based vesting conditions and vest in accordance with the above terms. All eligible options were tendered and accepted for exchange pursuant to the exchange offer. The original options were cancelled following the expiration of the offer and the issuance of the replacement options occurred on April 6, 2010. The stock options exchange did not have a material effect on the Company's consolidated financial statements.

#### 4. Fair Value Measurements

Fair value is the price that would be received upon sale of an asset or paid upon transfer of a liability in an orderly transaction between market participants at the measurement date (exit price) and is a market-based measurement, not an entity-specific measurement. To measure fair value, the Company incorporates assumptions that market participants would use in pricing the asset or liability, and utilizes market data to the maximum extent possible. Measurement of fair value incorporates nonperformance risk (i.e., the risk that an obligation will not be fulfilled). In measuring fair value, the Company reflects the impact of its own credit risk on its liabilities, as well as any collateral. The Company also considers the credit standing of its counterparties in measuring the fair value of its assets.

As a basis for considering market participant assumptions in fair value measurements, a three-tier fair value hierarchy prioritizes the inputs used in measuring fair value as follows:

- Level 1 Observable inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access;
- Level 2 Inputs, other than the quoted market prices included in Level 1, which are observable for the asset or liability, either directly or indirectly; and
- Level 3 Unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market data available.

In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the

significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability.

## OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 4. Fair Value Measurements (continued)

Fair Value Measurements on a Recurring Basis

The Company is highly leveraged and exposed to interest rate risk to the extent of its variable-rate debt. In September 2007, the Company entered into an interest rate collar with a notional amount of \$1,000,000,000 as a method to limit the variability of its senior secured credit facilities. The collar consists of a London Interbank Offered Rate ("LIBOR") cap of 5.75% and a LIBOR floor of 2.99%. The collar's first variable-rate set date was December 31, 2007, and the option pairs expire at the end of each calendar quarter beginning March 31, 2008 and ending September 30, 2010. The quarterly expiration dates correspond to the scheduled amortization payments of the Company's term loan.

The valuation of the Company's interest rate collar is based on a discounted cash flow analysis on the expected cash flows of the derivative. This analysis reflects the contractual terms of the collar, including the period to maturity, and uses observable market-based inputs, including interest rate curves. Interest rate curves are used to determine forward LIBOR rates on each quarter's interest rate reset date. Since the interest rate collar matures on September 30, 2010, its final interest rate reset date was June 28, 2010.

Although the Company has determined that the majority of the inputs used to value its interest rate collar fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with this derivative utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. However, as of June 30, 2010, the Company has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its interest rate collar derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuation of this derivative. As a result, the Company has determined that its interest rate collar derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

The following tables present the Company's interest rate collar measured at fair value on a recurring basis as of June 30, 2010 and December 31, 2009, aggregated by the level in the fair value hierarchy within which the measurements fall (in thousands):

		TOTAL						
		JUNE 30,						
		2010	I	LEVEL 1	I	LEVEL 2	I	LEVEL 3
Liabilities:								
Interest rate collar	\$	6,103	\$	-	\$	6,103	\$	-
		TOTAL						
	DEC	CEMBER 31,						
		2009	I	LEVEL 1	I	LEVEL 2	I	LEVEL 3
Liabilities:								
Interest rate collar	\$	18,458	\$	-	\$	18,458	\$	-

## OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 4. Fair Value Measurements (continued)

Fair Value Measurements on a Nonrecurring Basis

The Company performed its annual impairment test during the second quarter of 2010. The Company did not have material impairment charges as a result of fair value measurements on a nonrecurring basis during the three and six months ended June 30, 2010.

The following tables present losses related to the Company's assets and liabilities that were measured at fair value on a nonrecurring basis during the three and six months ended June 30, 2009 aggregated by the level in the fair value hierarchy within which those measurements fall (in thousands):

	TI	HREE MONTHS ENDED JUNE 30, 2009	L	EVEL 1	Ll	EVEL 2	I	LEVEL 3		TOTAL LOSSES
Long-lived assets held and										
used	\$	3,912	\$	-	\$	-	\$	3,912	\$	69,716
Goodwill		368,628		-		-		368,628		11,078
Indefinite-lived intangible										
assets		362,000		-		-		362,000		36,000
	,	SIX MONTHS ENDED JUNE 30, 2009	$\mathbf{L}$	EVEL 1	Ll	EVEL 2	I	LEVEL 3		TOTAL LOSSES
Long-lived assets held and	Φ.	1.600	4		4		Φ.	4.600	Φ.	<b>=</b> 4046
used	\$	4,623	\$	-	\$	-	\$	4,623	\$	74,846
Goodwill		368,628		-		-		368,628		11,078
Indefinite-lived intangible assets		362,000		-		-		362,000		36,000

The Company recorded \$69,716,000 and \$74,846,000 of impairment charges as a result of the fair value measurement on a nonrecurring basis of its long-lived assets held and used during the three and six months ended June 30, 2009, respectively. At the time of such impairment, the impaired long-lived assets had \$3,912,000 and \$4,623,000 of remaining fair value during the three and six months ended June 30, 2009, respectively. Due to the third quarter of 2009 sale of its Cheeseburger in Paradise concept, the Company recorded a \$45,962,000 impairment charge (included in the totals above) during the second quarter of 2009 to reduce the carrying value of this concept's long-lived assets to their estimated fair market value. The Company used a weighted-average probability analysis and estimates of expected future cash flows to determine the fair value of this concept at June 30, 2009. The Company used a discounted cash flow model to estimate the fair value of the remaining long-lived assets included in the table above at

June 30, 2009. Discount rate and growth rate assumptions are derived from current economic conditions, expectations of management and projected trends of current operating results. As a result, the Company has determined that the majority of the inputs used to value its long-lived assets held and used are unobservable inputs that fall within Level 3 of the fair value hierarchy.

## OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 4. Fair Value Measurements (continued)

Fair Value Measurements on a Nonrecurring Basis (continued)

The Company recorded goodwill impairment charges of \$11,078,000 and indefinite-lived intangible asset impairment charges of \$36,000,000 during the three and six months ended June 30, 2009 as a result of its annual impairment test. The Company tests both its goodwill and its indefinite-lived intangible assets, which are trade names, for impairment by utilizing discounted cash flow models to estimate their fair values. These cash flow models involve several assumptions. Changes in the Company's assumptions could materially impact its fair value estimates. Assumptions critical to its fair value estimates are: (i) weighted-average cost of capital rates used to derive the present value factors used in determining the fair value of the reporting units and trade names; (ii) projected annual revenue growth rates used in the reporting unit and trade name models; and (iii) projected long-term growth rates used in the derivation of terminal year values. Other assumptions include estimates of projected capital expenditures and working capital requirements. These and other assumptions are impacted by economic conditions and expectations of management and will change in the future based on period-specific facts and circumstances. As a result, the Company has determined that the majority of the inputs used to value its goodwill and indefinite-lived intangible assets are unobservable inputs that fall within Level 3 of the fair value hierarchy.

### Interim Disclosures about Fair Value of Financial Instruments

The Company's non-derivative financial instruments at June 30, 2010 and December 31, 2009 consist of cash equivalents, accounts receivable, accounts payable and current and long-term debt. The fair values of cash equivalents, accounts receivable and accounts payable approximate their carrying amounts reported in the Consolidated Balance Sheets due to their short duration. The carrying amount of the Company's other notes payable, sale-leaseback obligations and guaranteed debt approximates fair value. The fair value of its senior secured credit facilities and senior notes is determined based on quoted market prices. The following table includes the carrying value and fair value of the Company's senior secured credit facilities and senior notes at June 30, 2010 and December 31, 2009 (in thousands):

	JUNE 30, 2010		DECEM	BER 31,	
			20	09	
	CARRYING	CARRYING FAIR		FAIR	
	VALUE	VALUE	VALUE	VALUE	
Senior secured term loan facility	\$1,103,450	\$940,691	\$1,171,900	\$950,704	
Senior secured working capital revolving credit facility	-	-	50,000	40,563	
Senior secured pre-funded revolving credit facility	38,072	32,456	23,000	18,659	
Senior notes	248,075	242,493	248,075	218,926	

## OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## 5. Derivative Instruments and Hedging Activities

The Company is exposed to market risk from changes in interest rates on debt, changes in commodity prices and changes in foreign currency exchange rates.

The Company's exposure to interest rate fluctuations includes its borrowings under its senior secured credit facilities that bear interest at floating rates based on the Eurocurrency Rate or the Base Rate, in each case plus an applicable borrowing margin (see Note 9). The Company manages its interest rate risk by offsetting some of its variable-rate debt with fixed-rate debt, through normal operating and financing activities and, when deemed appropriate, through the use of derivative financial instruments. The Company does not enter into financial instruments for trading or speculative purposes.

Many of the ingredients used in the products sold in the Company's restaurants are commodities that are subject to unpredictable price volatility. Although the Company attempts to minimize the effect of price volatility by negotiating fixed price contracts for the supply of key ingredients, there are no established fixed price markets for certain commodities such as produce and wild fish, and the Company is subject to prevailing market conditions when purchasing those types of commodities. Other commodities are purchased based upon negotiated price ranges established with vendors with reference to the fluctuating market prices. The Company attempts to offset the impact of fluctuating commodity prices with other strategic purchasing initiatives. The Company does not use derivative financial instruments to manage its commodity price risk, except for natural gas and diesel fuel, as described below.

The Company's restaurants are dependent upon energy to operate and are impacted by changes in energy prices, including natural gas. The Company utilizes derivative instruments to mitigate some of its overall exposure to material increases in natural gas prices. The Company records mark-to-market changes in the fair value of these derivative instruments in earnings in the period of change. The effects of these natural gas swaps were immaterial to the Company's consolidated financial statements for all periods presented and have been excluded from the tables within this footnote.

The Company's third party distributor charges the Company for the diesel fuel used to deliver inventory to the Company's restaurants. The Company enters into forward contracts to procure certain amounts of this diesel fuel at set prices in order to mitigate the Company's exposure to unpredictable fuel prices. The effects of this derivative instrument were immaterial to the Company's consolidated financial statements for all periods presented and have been excluded from the tables within this footnote.

The Company's exposure to foreign currency exchange fluctuations relates primarily to its direct investment in restaurants in South Korea, Japan, Hong Kong and Brazil and to its royalties from international franchisees. The Company does not use financial instruments to hedge foreign currency exchange rate changes.

In addition to the market risks identified above, the Company is subject to business risk as its beef supply is highly dependent upon a limited number of vendors. In 2009, the Company purchased approximately 90% of its beef raw materials from two beef suppliers who represented approximately 32% of the total beef marketplace in the United States. In 2010, the Company will contract approximately 90% of its beef raw materials from four beef suppliers. These four beef suppliers represent approximately 76% of the total beef marketplace in the United States.

## OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## 5. Derivative Instruments and Hedging Activities (continued)

Non-designated Hedges of Interest Rate Risk

The Company's objective in using an interest rate derivative is to manage its exposure to interest rate movements. For the Company's variable-rate debt, interest rate changes generally impact its earnings and cash flows, assuming other factors are held constant. The Company uses an interest rate collar as part of its interest rate risk management strategy.

In September 2007, the Company entered into an interest rate collar with a notional amount of \$1,000,000,000 as a method to limit the variability of its senior secured credit facilities. The collar consists of a LIBOR cap of 5.75% and a LIBOR floor of 2.99%. The collar's first variable-rate set date was December 31, 2007, and the option pairs expire at the end of each calendar quarter beginning March 31, 2008 and ending September 30, 2010. The quarterly expiration dates correspond to the scheduled amortization payments of the Company's term loan.

As of June 30, 2010, the Company's interest rate collar was a non-designated hedge of the Company's exposure to interest rate risk. The Company records mark-to-market changes in the fair value of the derivative instrument in earnings in the period of change.

The following table presents the fair value of the Company's interest rate collar and its classification in the Company's Consolidated Balance Sheets as of June 30, 2010 and December 31, 2009 (in thousands):

	LIABILITY DERIVATIVES								
	JUNE 30, DECEMBE				ER 3	1,			
	2010			2009	2009				
	<b>BALANCE</b>	BALANCE							
	SHEET		FAIR	FAIR					
	LOCATION		VALUE	LOCATION		VALUE			
Derivatives not designated as									
hedging instruments									
<b>T</b>	Accrued and			Accrued and					
Interest rate	other			other					
collar	current liabilities	\$	6,103	current liabilities	\$	18,458			

## OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## 5. Derivative Instruments and Hedging Activities (continued)

Non-designated Hedges of Interest Rate Risk (continued)

The following table presents the location and effects of the Company's interest rate collar on its Consolidated Statements of Operations for the three and six months ended June 30, 2010 and 2009 (in thousands):

	LOCATION OF	AMOUNT OF GAIN OR (LOSS) RECOGNIZED					
DERIVATIVES NOT	GAIN OR (LOSS)	]	IN INCOME	ON DERIVA	TIVE		
		THREE	MONTHS				
<b>DESIGNATED AS</b>	RECOGNIZED IN	ENDED		SIX MO	NTHS ENDED	)	
HEDGING	INCOME ON	JUNE 30,		Л	JUNE 30,		
INSTRUMENTS	DERIVATIVE	2010	2009	2010	2009		
Interest rate collar	Interest expense, net	\$242	\$(4,648	) \$(1,322	) \$(7,802	)	

## Credit-risk-related Contingent Features

The Company's agreement with its derivative counterparty for the interest rate collar contains a provision in which the Company could be declared in default on its derivative obligation if repayment of the underlying indebtedness is accelerated by the lender due to the Company's default on the indebtedness.

As of June 30, 2010 and December 31, 2009, the fair value of the interest rate collar derivative related to this agreement, including accrued interest but excluding any adjustment for nonperformance risk, was a net liability position of \$6,276,000 and \$19,225,000, respectively. As of June 30, 2010 and December 31, 2009, the Company was not required to post and did not post any collateral related to this agreement. If the Company breached the agreement's provision at June 30, 2010, it would be required to settle its obligation under the agreement at its termination value of \$6,276,000.

### 6. Variable Interest Entities

The Company consolidates variable interest entities in which the Company is deemed to have a controlling financial interest as a result of the Company having (1) the power to direct the activities that most significantly impact the entity's economic performance and (2) the obligation to absorb the losses or the right to receive the benefits that could potentially be significant to the variable interest entity. If the Company has a controlling financial interest in a variable interest entity, the assets, liabilities, and results of the operations of the variable interest entity are included in the consolidated financial statements.

### Roy's and RY-8, Inc.

The Company's consolidated financial statements include the accounts and operations of its Roy's joint venture although it has less than majority ownership. The Company determined it is the primary beneficiary of the joint venture since the Company has the power to direct or cause the direction of the activities that most significantly impact the entity on a day-to-day basis such as decisions regarding menu development, purchasing, restaurant expansion and closings and the management of employee-related processes. Additionally, the Company has the

obligation to absorb losses or the right to receive benefits of Roy's joint venture that could potentially be significant to Roy's joint venture. The majority of capital contributions made by the Company's partner in the Roy's joint venture, RY-8, Inc. ("RY-8"), have been funded by loans to RY-8 from a third party where the Company provides a guarantee (see Note 9). The guarantee is secured by a collateral interest in RY-8's membership interest in the joint venture. The carrying amounts of consolidated assets and liabilities included within the Company's Consolidated Balance Sheets for the Roy's joint venture were \$29,950,000 and \$6,748,000, respectively, at June 30, 2010 and \$33,721,000 and \$7,586,000, respectively, at December 31, 2009.

## OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 6. Variable Interest Entities (continued)

Roy's and RY-8, Inc. (continued)

The Company consolidates RY-8 because the Company's guarantee of RY-8's debt, which was renewed on April 1, 2009, indicated that the Company was likely to absorb the majority of RY-8's expected losses, as RY-8 does not have sufficient resources to fund its activities without additional subordinated financial support. Since RY-8's \$24,500,000 line of credit became fully extended in 2007, the Company has made interest payments, paid line of credit renewal fees and made capital expenditures for additional restaurant development on behalf of RY-8. The Company is obligated to provide financing, either through a guarantee with a third-party institution or Company loans, for all required capital contributions and interest payments. Therefore, any additional RY-8 capital requirements in connection with the joint venture likely will be the Company's responsibility. On April 1, 2009, the Company reclassified its \$24,500,000 contingent obligation to guaranteed debt and beginning on that date, the portion of income or loss attributable to RY-8, excluding interest expense on the line of credit, is eliminated in the line item in the Consolidated Statement of Operations entitled "Net income (loss) attributable to noncontrolling interests." No other assets or liabilities were recorded as a result of consolidating RY-8. All material intercompany balances and transactions have been eliminated. The adoption of new accounting guidance for variable interest entities on January 1, 2010 did not affect the Company's consolidation of RY-8. The Company determined that it remains RY-8's primary beneficiary because its implicit variable interest in RY-8, which is considered a de facto related party, indirectly receives the variability of the entity through absorption of RY-8's expected losses.

## T-Bird Nevada, LLC

The Company was the guarantor of an uncollateralized line of credit that matured in December 2008 and permitted borrowing of up to \$35,000,000 for a limited liability company, T-Bird, an entity affiliated with its California franchisees of Outback Steakhouse restaurants. The Company was required to consolidate T-Bird effective January 1, 2004 because the Company determined that it absorbed the majority of expected losses. T-Bird used proceeds from the line of credit for loans to its affiliates ("T-Bird Loans") that serve as general partners of 42 franchisee limited partnerships, which own and operate 41 Outback Steakhouse restaurants. The funds were ultimately used for the purchase of real estate and construction of buildings to be opened as Outback Steakhouse restaurants and leased to the franchisees' limited partnerships.

On January 12, 2009, the Company received notice that an event of default had occurred in connection with the line of credit because T-Bird failed to pay the outstanding balance of \$33,283,000 due on the maturity date. On February 17, 2009, the Company terminated its guarantee obligation by purchasing the note and all related rights from the lender for \$33,311,000, which included the principal balance due on maturity and accrued and unpaid interest. In anticipation of receiving a notice of default subsequent to the end of the year, the Company recorded a \$33,150,000 allowance for the T-Bird Loan receivables during the fourth quarter of 2008. Since T-Bird defaulted on its line of credit, the Company has the right to call into default all of its franchise agreements in California and exercise any rights and remedies under those agreements as well as the right to recourse under loans T-Bird has made to individual corporations in California which own the land and/or building that is leased to those franchise locations. On February 19, 2009, the Company filed suit against T-Bird and its affiliates in Florida state court seeking, among other remedies, to enforce the note and collect on the T-Bird Loans. On February 20, 2009, T-Bird and certain of its affiliates filed suit in California against the Company and certain of its officers and affiliates (see Note 13).

Upon adoption of new accounting guidance for variable interest entities on January 1, 2010, the Company is no longer the primary beneficiary of T-Bird since it does not have direct involvement in the entity nor does it have the power to direct the activities that most significantly impact the entity. As a result, on January 1, 2010, the Company de-consolidated T-Bird. The effect of the de-consolidation was not material to the Company's consolidated financial statements.

## OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 6. Variable Interest Entities (continued)

## Paradise Restaurant Group, LLC

In September 2009, the Company sold its Cheeseburger in Paradise concept, which included 34 restaurants, for \$2,000,000 to PRG, an entity formed and controlled by the president of the concept. Based on the terms of the purchase and sale agreement, the Company determined that it was the primary beneficiary and continued to consolidate PRG after the sale transaction. Therefore, the Company classified 100% of PRG's net operating results as "Net (loss) income attributable to noncontrolling interests" in its Consolidated Statement of Operations for the year ended December 31, 2009 and classified PRG's equity as "Noncontrolling interests" in its Consolidated Balance Sheet subsequent to the sale transaction. Any receivables, payables, income or expenses between the Company and PRG during the year ended December 31, 2009 were eliminated in consolidation.

Upon adoption of new accounting guidance for variable interest entities on January 1, 2010, the Company determined that it is no longer the primary beneficiary of PRG. As a result, the Company de-consolidated PRG on January 1, 2010 (see Note 1). The Company determined that certain rights within a \$2,000,000 promissory note owed to the Company by PRG are non-substantive participating rights, and as a result, the Company does not have the power to direct the activities that most significantly impact the entity. De-consolidated assets and liabilities were \$9,433,000 and \$8,314,000, respectively, at December 31, 2009. The maximum exposure to loss as a result of the Company's involvement with PRG is \$35,077,000 related to lease payments over a period of 13 years in the event that PRG defaults on certain third-party leases, of which \$27,520,000 relates to lease payments to the Company's sister company, PRP (see Note 14). The Company does not have a liability recorded at June 30, 2010 for these potential lease payments. The Company had approximately \$998,000 and (\$109,000) due from (to) PRG, respectively, at June 30, 2010, and settled the majority of these amounts subsequent to the end of the second quarter. The Company recorded a \$2,000,000 allowance for the PRG promissory note during the first quarter of 2010.

## 7. Other Current Assets, Net

Other current assets, net, consisted of the following (in thousands):

	JUNE 30,	DE	CEMBER 31,
	2010		2009
Prepaid expenses	\$ 27,278	\$	16,448
Accounts receivable, net	8,001		10,132
Accounts receivable - vendors	21,914		14,795
Accounts receivable - franchisees, net	5,214		5,312
Insurance receivable	1,013		19,000
Other current assets, net	21,017		29,807
	\$ 84,437	\$	95,494

The \$19,000,000 insurance receivable at December 31, 2009 relates to a reclassification to current from long-term as a result of a 2010 settlement of a class action lawsuit. This amount is also included in Accrued and other current liabilities at December 31, 2009.

## 8. Accrued and Other Current Liabilities

Accrued and other current liabilities consisted of the following (in thousands):

	JUNE 30, 2010	DE	CEMBER 31, 2009
Accrued payroll and other compensation	\$ 75,701	\$	101,849
Accrued insurance	19,399		36,057
Other	69,287		80,654
	\$ 164,387	\$	218,560
18			

## OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## 9. Long-term Debt

Long-term debt consisted of the following (in thousands):

	*		CEMBER 31, 2009
Senior secured term loan facility, interest rate of 2.88% at June 30, 2010			
and 2.56% at December 31, 2009	\$ 1,103,450	\$	1,171,900
Senior secured working capital revolving credit facility, interest rate of			
2.56%			
at December 31, 2009	-		50,000
Senior secured pre-funded revolving credit facility, interest rate of 2.88% at			
June 30, 2010 and 2.56% at December 31, 2009	38,072		23,000
Senior notes, interest rate of 10.00% at June 30, 2010 and December 31,			
2009	248,075		248,075
Other notes payable, uncollateralized, interest rates ranging from 1.21% to			
8.25%			
at June 30, 2010 and December 31, 2009	7,669		5,752
Sale-leaseback obligations	2,375		4,925
Capital lease obligations	1,175		-
Guaranteed debt	24,500		24,500
	1,425,316		1,528,152
Less: current portion of long-term debt	(117,314	)	(134,333 )
Less: guaranteed debt	(24,500	)	(24,500)
Long-term debt	\$ 1,283,502	\$	1,369,319

On June 14, 2007, in connection with the Merger, the Company entered into senior secured credit facilities with a syndicate of institutional lenders and financial institutions. These senior secured credit facilities provide for senior secured financing of up to \$1,560,000,000, consisting of a \$1,310,000,000 term loan facility, a \$150,000,000 working capital revolving credit facility, including letter of credit and swing-line loan sub-facilities, and a \$100,000,000 pre-funded revolving credit facility that provides financing for capital expenditures only.

The senior secured term loan facility matures June 14, 2014, and its proceeds were used to finance the Merger. At each rate adjustment, the Company has the option to select a Base Rate plus 125 basis points or a Eurocurrency Rate plus 225 basis points for the borrowings under this facility. The Base Rate option is the higher of the prime rate of Deutsche Bank AG New York Branch and the federal funds effective rate plus ½ of 1% ("Base Rate") (3.25% at June 30, 2010 and December 31, 2009). The Eurocurrency Rate option is the 30, 60, 90 or 180-day Eurocurrency Rate ("Eurocurrency Rate") (ranging from 0.35% to 0.75% and from 0.26% to 0.46% at June 30, 2010 and December 31, 2009, respectively). The Eurocurrency Rate may have a nine- or twelve-month interest period if agreed upon by the applicable lenders. With either the Base Rate or the Eurocurrency Rate, the interest rate is reduced by 25 basis points if the Company's Moody's Applicable Corporate Rating then most recently published is B1 or higher (the rating was Caa1 at June 30, 2010 and December 31, 2009).

The Company is required to prepay outstanding term loans, subject to certain exceptions, with:

- 50% of its "annual excess cash flow" (with step-downs to 25% and 0% based upon its rent-adjusted leverage ratio), as defined in the credit agreement and subject to certain exceptions;
- 100% of its "annual minimum free cash flow," as defined in the credit agreement, not to exceed \$50,000,000 for the fiscal year ended December 31, 2007 or \$75,000,000 for each subsequent fiscal year, if its rent-adjusted leverage ratio exceeds a certain minimum threshold;
- 100% of the net proceeds of certain assets sales and insurance and condemnation events, subject to reinvestment rights and certain other exceptions; and
  - 100% of the net proceeds of any debt incurred, excluding permitted debt issuances.

## OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## 9. Long-term Debt (continued)

Additionally, the Company is required, on an annual basis, to (1) first, repay outstanding loans under the pre-funded revolving credit facility and (2) second, fund a capital expenditure account established on the closing date of the Merger to the extent amounts on deposit are less than \$100,000,000, in both cases with 100% of the Company's "annual true cash flow," as defined in the credit agreement. In accordance with these requirements, in April 2010, the Company repaid \$5,928,000 of its pre-funded revolving credit facility outstanding loan balance.

The Company's senior secured credit facilities require scheduled quarterly payments on the term loans equal to 0.25% of the original principal amount of the term loans for the first six years and three quarters following the closing of the Merger. These payments will be reduced by the application of any prepayments, and any remaining balance will be paid at maturity. The outstanding balance on the term loans was \$1,103,450,000 and \$1,171,900,000 at June 30, 2010 and December 31, 2009, respectively. The Company classified \$75,000,000 of its term loans as current at June 30, 2010 and at December 31, 2009 due to its prepayment requirements and quarterly payments. In April 2010, the Company paid the remainder of its \$75,000,000 prepayment for 2009 that is required by the credit agreement, as described above.

Proceeds of loans and letters of credit under the \$150,000,000 working capital revolving credit facility provide financing for working capital and general corporate purposes and, subject to a rent-adjusted leverage condition, for capital expenditures for new restaurant growth. This revolving credit facility matures June 14, 2013 and bears interest at rates ranging from 100 to 150 basis points over the Base Rate or 200 to 250 basis points over the Eurocurrency Rate. There were no loans outstanding under the revolving credit facility at June 30, 2010. At December 31, 2009, the outstanding balance was \$50,000,000. This borrowing was recorded in "Current portion of long-term debt" in the Company's Consolidated Balance Sheet at December 31, 2009, since it was repaid during the first quarter of 2010. In addition to outstanding borrowings, if any, at June 30, 2010 and December 31, 2009, \$70,457,000 and \$71,632,000, respectively, of the credit facility was committed for the issuance of letters of credit. As of June 30, 2010, the Company's total outstanding letters of credit were \$4,543,000 below the maximum of \$75,000,000 of letters of credit permitted to be issued under its working capital revolving credit facility. Fees for the letters of credit range from 2.00% to 2.50% and the commitment fees for unused working capital revolving credit commitments range from 0.38% to 0.50%.

Proceeds of loans under the \$100,000,000 pre-funded revolving credit facility are available to provide financing for capital expenditures. As of June 30, 2010 and December 31, 2009, the Company had borrowed \$38,072,000 and \$23,000,000, respectively, from its pre-funded revolving credit facility. The Company recorded \$38,072,000 in "Current portion of long-term debt" in its Consolidated Balance Sheet at June 30, 2010 and \$5,928,000 in "Current portion of long-term debt" and \$17,072,000 in "Long-term debt" in its Consolidated Balance Sheet at December 31, 2009, as the Company is required to repay any outstanding loans in April following each fiscal year using its "annual true cash flow," as defined in the credit agreement. The amount of "annual true cash flow" available to repay outstanding loans under the pre-funded revolving credit facility may vary based on year-end results. This facility matures June 14, 2013. At each rate adjustment, the Company has the option to select the Base Rate plus 125 basis points or a Eurocurrency Rate plus 225 basis points for the borrowings under this facility. In either case, the interest rate is reduced by 25 basis points if the Company's Moody's Applicable Corporate Rating then most recently published is B1 or higher. Fees for the unused portion of the pre-funded revolving credit facility are 2.43%. Subsequent to the end of the second quarter of 2010, the Company borrowed \$5,000,000 from its pre-funded revolving credit facility.

At June 30, 2010 and December 31, 2009, the Company was in compliance with its debt covenants. See the 2009 10-K for further information about the Company's debt covenant requirements.

# OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 9. Long-term Debt (continued)

On June 14, 2007, the Company issued senior notes in an original aggregate principal amount of \$550,000,000 under an indenture among the Company, as issuer, OSI Co-Issuer, Inc., as co-issuer ("Co-Issuer"), a third-party trustee and each of its current and future domestic 100% owned restricted subsidiaries in its Outback Steakhouse and Carrabba's Italian Grill concepts and certain non-restaurant subsidiaries (the "Guarantors"). Proceeds from the issuance of the senior notes were used to finance the Merger, and the senior notes mature on June 15, 2015. Interest is payable semiannually in arrears, at 10% per annum, in cash on each June 15 and December 15, commencing on December 15, 2007. Interest payments to the holders of record of the senior notes occur on the immediately preceding June 1 and December 1. Interest is computed on the basis of a 360-day year consisting of twelve 30-day months. The principal balance of senior notes outstanding at June 30, 2010 and December 31, 2009 was \$248,075,000.

On June 14, 2010, the Company's one-year line of credit with a maximum borrowing amount of 10,000,000,000 Korean won and its one-year overdraft line of credit with a maximum borrowing amount of 5,000,000,000 Korean won matured and were not renewed. There were no draws outstanding on these lines of credit.

#### **DEBT GUARANTEES**

The Company is the guarantor of an uncollateralized line of credit that permits borrowing of up to a maximum of \$24,500,000 for its joint venture partner, RY-8, in the development of Roy's restaurants. The line of credit originally expired in December 2004 and was amended for a fourth time on April 1, 2009 to a revised termination date of April 15, 2013. According to the terms of the credit agreement, RY-8 may borrow, repay, re-borrow or prepay advances at any time before the termination date of the agreement. On the termination date of the agreement, the entire outstanding principal amount of the loan then outstanding and any accrued interest is due. At June 30, 2010 and December 31, 2009, the outstanding balance on the line of credit was \$24,500,000.

RY-8's obligations under the line of credit are unconditionally guaranteed by the Company and Roy's Holdings, Inc. ("RHI"). If an event of default occurs, as defined in the agreement, then the total outstanding balance, including any accrued interest, is immediately due from the guarantors. At June 30, 2010 and December 31, 2009, \$24,500,000 of the Company's \$150,000,000 working capital revolving credit facility was committed for the issuance of a letter of credit for this guarantee.

If an event of default occurs and RY-8 is unable to pay the outstanding balance owed, the Company would, as one of the two guarantors, be liable for this balance. However, in conjunction with the credit agreement, RY-8 and RHI have entered into an Indemnity Agreement and a Pledge of Interest and Security Agreement in the Company's favor. These agreements provide that if the Company is required to perform under its obligation as guarantor pursuant to the credit agreement, then RY-8 and RHI will indemnify it against all losses, claims, damages or liabilities which arise out of or are based upon its guarantee of the credit agreement. RY-8's and RHI's obligations under these agreements are collateralized by a first priority lien upon and a continuing security interest in any and all of RY-8's interests in the joint venture.

# OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 10. Comprehensive Income (Loss) and Foreign Currency Translation and Transactions

Comprehensive income (loss) includes net income (loss) and foreign currency translation adjustments. Total comprehensive income (loss) for the three months ended June 30, 2010 and 2009 was \$13,834,000 and (\$82,278,000), respectively, which included the effect of (losses) and gains from foreign currency translation adjustments of approximately (\$5,397,000) and \$5,777,000, respectively.

Total comprehensive income (loss) for the six months ended June 30, 2010 and 2009 was \$17,522,000 and (\$2,465,000), respectively, which included the effect of (losses) and gains from foreign currency translation adjustments of approximately (\$2,982,000) and \$2,178,000, respectively.

Accumulated other comprehensive loss contained only foreign currency translation adjustments as of June 30, 2010 and December 31, 2009.

Foreign currency transaction gains and losses are recorded in "Other income (expense), net" in the Company's Consolidated Statements of Operations and was a net gain of \$876,000 and \$2,466,000 for the three months ended June 30, 2010 and 2009, respectively, and a net gain (loss) of \$993,000 and (\$3,194,000) for the six months ended June 30, 2010 and 2009, respectively.

#### 11. Income Taxes

The effective income tax rate for the three months ended June 30, 2010 was (141.7)% compared to 38.9% for the same period in 2009. This decrease in the effective rate was primarily attributable to an increase in the projected pre-tax book income as compared to the previous period. It was partially offset by an increase in the valuation allowance on deferred tax assets for excess tax credits expected for the year and income taxes expected in states that only have limited deductions in computing taxable income being a larger percentage of projected pre-tax income for the year.

The effective income tax rate for the six months ended June 30, 2010 was 45.8% compared to 74.1% for the same period in 2009. This net decrease of 28.3% in the effective rate was primarily due to the increase in the valuation allowance on deferred tax assets for excess tax credits expected for the year and to the \$11,078,000 goodwill impairment charge recorded in the six months ended June 30, 2009. This goodwill impairment charge is not deductible for tax purposes, as the goodwill is related to KHI's acquisition of OSI Restaurant Partners, Inc's stock.

The effective income tax rate for the six months ended June 30, 2010 was higher than the combined federal and state statutory rate of 38.9% due to an increase in the valuation allowance on deferred tax assets for excess tax credits expected for the year and income taxes expected in states that only have limited deductions in computing taxable income being a larger percentage of projected pre-tax income for the year.

As of June 30, 2010 and December 31, 2009, the Company had \$14,482,000 and \$14,411,000, respectively, of unrecognized tax benefits (\$3,781,000 and \$3,815,000, respectively, in "Other long-term liabilities," \$3,879,000 and \$3,774,000, respectively, in "Accrued and other current liabilities" and \$6,822,000 at June 30, 2010 and December 31, 2009 in "Deferred income tax liability"). Of these amounts, \$13,624,000 and \$13,209,000, respectively, if recognized, would impact the Company's effective tax rate. The difference between the total amount of unrecognized tax benefits

and the amount that would impact the effective tax rate consists of items that are offset by deferred income tax assets and the federal tax benefit of state income tax items.

In many cases, the Company's uncertain tax positions are related to tax years that remain subject to examination by the relevant taxable authorities. Based on the outcome of these examinations, or as a result of the expiration of the statute of limitations for specific jurisdictions, it is reasonably possible that the related recorded unrecognized tax benefits for tax positions taken on previously filed tax returns will decrease by approximately \$4,500,000 to \$5,500,000 within the next twelve months after June 30, 2010.

## OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 11. Income Taxes (continued)

The Company is currently open to audit under the statute of limitations by the Internal Revenue Service for the years ended December 31, 2006 through 2009. The Company and its subsidiaries' state and foreign income tax returns are also open to audit under the statute of limitations for the years ended December 31, 2000 through 2009.

As of June 30, 2010 and December 31, 2009, the Company accrued \$3,797,000 and \$3,203,000, respectively, of interest and penalties related to uncertain tax positions. The Company accounts for interest and penalties related to uncertain tax positions as part of its (Benefit) provision for income taxes and recognized expense of \$169,000 and \$638,000 for the three and six months ended June 30, 2010, respectively, and expense of \$969,000 and \$1,188,000 for the three and six months ended June 30, 2009, respectively. The Company's policy on classification of interest and penalties did not change as a result of the adoption of guidance related to accounting for uncertainty in income taxes, and it has not changed since the adoption of this guidance.

### 12. Supplemental Guarantor Condensed Consolidating Financial Statements

The Company's senior notes are jointly and severally, fully and unconditionally guaranteed on a senior unsecured basis by the Guarantors and by OSI HoldCo, Inc. ("OSI HoldCo"), the Company's direct owner and an indirect, wholly-owned subsidiary of the Company's Ultimate Parent. All other concepts and certain non-restaurant subsidiaries of the Company do not guarantee the senior notes ("Non-Guarantors"). As a result of the sale of Cheeseburger in Paradise to PRG in September 2009, the Cheeseburger in Paradise subsidiaries were no longer considered Guarantors, as they were no longer 100% owned restricted subsidiaries. Since the Company consolidated PRG after the sale transaction in accordance with accounting guidance in effect until December 31, 2009, these subsidiaries were considered Non-Guarantors through December 31, 2009. The accompanying Condensed Consolidating Statements of Operations for the three and six months ended June 30, 2009 and the Condensed Consolidating Statement of Cash Flows for the six months ended June 30, 2009 have been restated to include the Cheeseburger in Paradise subsidiaries with the Non-Guarantors. Upon adoption of new accounting guidance for variable interest entities on January 1, 2010, the Company de-consolidated PRG, and the Cheeseburger in Paradise subsidiaries are not included in the accompanying 2010 condensed consolidating financial statements (see Note 6). Additionally, the 2009 Condensed Consolidating Statements of Operations and Cash Flows have been restated to reflect a shift in ownership of seven Guarantor restaurants from a Non-Guarantor parent to a Guarantor parent. This change in ownership did not have a material effect on the statements.

## OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 12. Supplemental Guarantor Condensed Consolidating Financial Statements (continued)

The following condensed consolidating financial statements present the financial position, results of operations and cash flows for the periods indicated of OSI Restaurant Partners, LLC - Parent only ("OSI Parent"), OSI Co-Issuer, which is a wholly-owned subsidiary and exists solely for the purpose of serving as a co-issuer of the senior notes, the Guarantors, the Non-Guarantors and the elimination entries necessary to consolidate the Company. Investments in subsidiaries are accounted for using the equity method for purposes of the consolidated presentation. The principal elimination entries relate to senior notes presented as an obligation of both OSI Parent and OSI Co-Issuer, investments in subsidiaries, and intercompany balances and transactions.

### CONDENSED CONSOLIDATING BALANCE SHEET AS OF JUNE 30, 2010

		OSI					
	OSI Parent	Co-Issuer	Guarantors	No	on-Guarantors	Eliminations	Consolidated
ASSETS							
Current Assets							
Cash and cash equivalents	\$36,809	\$-	\$53,739	\$	47,095	\$ -	\$ 137,643
Current portion of restricted							
cash	962	-	4,368		-	-	5,330
Inventories	5,605	-	26,039		15,682	-	47,326
Deferred income tax assets	27,647	-	653		619	-	28,919
Other current assets	26,170	-	36,451		21,816	-	84,437
Total current assets	97,193	-	121,250		85,212	-	303,655
Property, fixtures and							
equipment, net	25,824	-	510,037		310,685	-	846,546
Investments in and advances							
to							
unconsolidated affiliates, net	242	-	-		24,530	-	24,772
Investments in subsidiaries	-	-	4,559		-	(4,559)	-
Due from (to) subsidiaries	1,830,261	-	877,421		469,953	(3,177,635)	-
Goodwill	-	-	339,462		109,260	-	448,722
Intangible assets, net	-	-	431,311		153,779	-	585,090
Other assets, net	70,137	-	20,559		44,283	-	134,979
Total assets	\$2,023,657	\$-	\$2,304,599	\$	1,197,702	\$ (3,182,194)	\$ 2,343,764

(CONTINUED...)

# OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 12. Supplemental Guarantor Condensed Consolidating Financial Statements (continued)

### CONDENSED CONSOLIDATING BALANCE SHEET AS OF JUNE 30, 2010

		OSI								
	OSI Parent	Co-Issuer	Guarantors	No	on-Guarantors	E	liminations	C	Consolidate	d
LIABILITIES AND										
(DEFICIT)										
EQUITY										
Current Liabilities										
Accounts payable	\$8,981	\$-	\$66,438	\$	32,325	\$	-	\$	5 107,744	
Accrued and other current										
liabilities	68,858	-	62,656		32,873		-		164,387	
Current portion of accrued										
buyout liability	64	-	6,334		4,693		-		11,091	
Unearned revenue	441	-	114,278		33,489		-		148,208	
Current portion of										
long-term debt	113,236	-	2,791		1,287		-		117,314	
Total current liabilities	191,580	-	252,497		104,667		-		548,744	
Partner deposit and accrued										
buyout liability	332	-	85,121		24,221		-		109,674	
Deferred rent	716	-	49,764		25,803		-		76,283	
Deferred income tax										
liability	59,270	-	135,775		(6,741	)	-		188,304	
Long-term debt	1,276,806	248,075	5,080		1,616		(248,075)		1,283,502	,
Guaranteed debt	-	-	-		24,500		-		24,500	
Accumulated losses in										
subsidiaries										
in excess of investment	478,288	-	-		-		(478,288 )		-	
Due to (from) subsidiaries	2,184	-	1,745,037		1,430,415		(3,177,636)		-	
Other long-term liabilities,										
net	136,810	-	60,142		22,008		-		218,960	
Total liabilities	2,145,986	248,075	2,333,416		1,626,489		(3,903,999)		2,449,967	
(Deficit) Equity										
OSI Restaurant Partners,										
LLC										
Unitholder's (Deficit) Equity	,									
Additional paid-in capital	717,698	(248,075)	-		-		248,075		717,698	
(Accumulated deficit)										
retained earnings	(820,233)	-	(28,817)	)	(425,132	)	453,949		(820,233	)
Accumulated other										
comprehensive										
(loss) income	(19,781)	-	-		(19,781	)	19,781		(19,781	)
Total OSI Restaurant										

Partners, LLC unitholder's									
(deficit) equity	(122,316)	(248,075)	(28,817	)	(444,913	)	721,805	(122,316	)
Noncontrolling interests	(13)	-	-		16,126		-	16,113	
Total (deficit) equity	(122,329)	(248,075)	(28,817	)	(428,787	)	721,805	(106,203	)
	\$2,023,657	\$-	\$2,304,599	\$	1,197,702		\$(3,182,194)	\$ 2,343,764	
25									

# OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 12. Supplemental Guarantor Condensed Consolidating Financial Statements (continued)

\$2,557,491

\$-

### CONDENSED CONSOLIDATING BALANCE SHEET AS OF DECEMBER 31, 2009

**OSI OSI Parent** Co-Issuer Guarantors Non-Guarantors Eliminations Consolidated **ASSETS** Current Assets Cash and cash equivalents \$105,906 \$-\$124,560 \$ 58,696 \$ -\$ 289,162 Current portion of restricted cash 718 3,271 3,989 **Inventories** 7,723 31,598 17,902 57,223 Deferred income tax assets 37,153 872 619 38,644 Other current assets 51,051 28,611 15,832 95,494 Total current assets 202,551 188,912 93,049 484,512 Property, fixtures and equipment, net 25,297 528,599 334,842 888,738 Investments in and advances unconsolidated affiliates, net 22,103 22,718 615 Investments in subsidiaries 2,936 (2,936)) Due from (to) subsidiaries 2,248,934 539,541 475,199 (3,263,674)Goodwill 339,462 448,722 109,260 Intangible assets, net 435,517 156,776 592,293 80,094 Other assets, net 20,779 47,173 148,046

\$2,055,746

\$ 1,238,402

(CONTINUED...)

\$(3,266,610) \$ 2,585,029

26

Total assets

# OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 12. Supplemental Guarantor Condensed Consolidating Financial Statements (continued)

## CONDENSED CONSOLIDATING BALANCE SHEET AS OF DECEMBER 31, 2009

	AS OF DECEMBER 31, 2009								
	OCLD	OSI	<b>G</b>	N. C.	Di	G 11.1 . 1			
	OSI Parent	Co-Issuer	Guarantors	Non-Guarantors	Eliminations	Consolidated			
LIABILITIES AND									
(DEFICIT)									
EQUITY									
Current Liabilities									
Accounts payable	\$6,969	\$-	\$61,590	\$ 38,588	\$ -	\$ 107,147			
Accrued and other current									
liabilities	88,037	-	84,296	46,227	-	218,560			
Current portion of accrued									
buyout liability	-	-	9,054	6,057	-	15,111			
Unearned revenue	136	-	190,049	47,395	-	237,580			
Current portion of									
long-term debt	130,933	-	2,089	1,311	-	134,333			
Total current liabilities	226,075	-	347,078	139,578	-	712,731			
Partner deposit and accrued									
buyout liability	88	-	85,027	23,811	-	108,926			
Deferred rent	853	-	43,678	25,270	-	69,801			
Deferred income tax									
liability	68,612	_	135,763	(6,294	-	198,081			
Long-term debt	1,362,062	248,075	6,376	881	(248,075)	1,369,319			
Guaranteed debt	-	_	_	24,500	-	24,500			
Accumulated losses in				,		,			
subsidiaries									
in excess of investment	669,136	-	-	-	(669,136)	_			
Due to (from) subsidiaries	241,260	_	1,476,681	1,545,734	(3,263,675)	-			
Other long-term liabilities,	,		, ,	, ,	(=, ==,==,=,				
net	135,201	_	61,969	31,325	_	228,495			
Total liabilities	2,703,287	248,075	2,156,572	1,784,805	(4,180,886)	2,711,853			
(Deficit) Equity	_,, 00,_0,	2.0,070	2,100,072	1,701,000	(1,100,000)	2,711,000			
OSI Restaurant Partners,									
LLC									
Unitholder's (Deficit) Equity	y								
Additional paid-in capital	713,969	(248,075)	-	-	248,075	713,969			
(Accumulated deficit)									
retained earnings	(842,966)	-	(100,826)	(548,576)	649,402	(842,966)			
Accumulated other									
comprehensive									
(loss) income	(16,799 )	-	-	(16,799	16,799	(16,799 )			
Total OSI Restaurant				,		,			

Partners, LLC unitholder's						
(deficit) equity	(145,796)	(248,075)	(100,826)	(565,375	) 914,276	(145,796)
Noncontrolling interests	-	_	-	18,972	-	18,972
Total (deficit) equity	(145,796)	(248,075)	(100,826)	(546,403	) 914,276	(126,824)
	\$2,557,491	\$-	\$2,055,746 \$	1,238,402	\$(3,266,610)	\$ 2,585,029
27						

# OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 12. Supplemental Guarantor Condensed Consolidating Financial Statements (continued)

### CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS THREE MONTHS ENDED JUNE 30, 2010

OSI **OSI Parent** Co-Issuer Guarantors Non-Guarantors Eliminations Consolidated Revenues \$657,783 \$ -\$ 908.888 Restaurant sales \$22 \$-\$ 251.083 Other revenues 812 4,335 2,945 8,092 Total revenues 834 662,118 254,028 916,980 Costs and expenses Cost of sales 3,925 210,976 77,248 292,149 259,044 (2,205)188,861 72,388 Labor and other related Other restaurant operating 803 178,907 61,138 240,848 Depreciation and amortization 220 21,558 13,262 35,040 General and administrative 16,062 30,714 18,246 65,022 Provision for impaired assets 199 and restaurant closings 1,364 519 2,082 Loss (income) from operations of unconsolidated affiliates 150 (1,058)(908 ) Total costs and expenses 19,154 632,380 241,743 893,277 (Loss) income from operations (18,320)29,738 12,285 23,703 Equity in earnings (losses) of subsidiaries 39,905 803 (40,708 Other income, net 876 876 Interest expense, net (16,445)(4 (174 (16,623 Income (loss) before (benefit) provision for income taxes 5,140 30,537 12,987 (40,708 7,956 (Benefit) provision for income taxes 1,199 (12,486)12 (11,275)Net income (loss) 17,626 30,525 11,788 (40,708 19,231 Less: net (loss) income attributable 1.598 to noncontrolling interests (7 1,605 Net income (loss) attributable

\$30,525

\$ 10,183

\$ (40,708

) \$ 17,633

\$-

\$17,633

28

to OSI

Restaurant Partners, LLC

# OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 12. Supplemental Guarantor Condensed Consolidating Financial Statements (continued)

### CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS SIX MONTHS ENDED JUNE 30, 2010

**OSI** OSI Parent Co-Issuer Guarantors Non-Guarantors Eliminations Consolidated Revenues \$-\$1,329,849 \$ 519,024 \$ -\$ 1,848,903 Restaurant sales \$30 Other revenues 1,454 8,150 5,943 15,547 Total revenues 1,484 1,337,999 524,967 1,864,450 Costs and expenses Cost of sales 158,803 592,450 3 433,644 Labor and other related (1,022)520,946 375,470 146,498 1,505 350,579 123,879 475,963 Other restaurant operating Depreciation and amortization 446 43,775 26,633 70,854 General and administrative 32,763 130,041 62,149 35,129 Provision for impaired assets and restaurant closings 1,287 1,963 764 4,014 Loss (income) from operations of unconsolidated affiliates 373 (2,344)(1,971)Total costs and expenses 35,355 1,267,580 489,362 1,792,297 (Loss) income from operations 70,419 35,605 72,153 (33,871 Equity in earnings (losses) of subsidiaries 99,516 1,624 (101,140)Other income, net 993 993 Interest expense, net (34,948 (280 (35,335 (107)Income (loss) before provision (benefit) for income taxes 30,697 71,936 (101,140)37,811 36,318 Provision (benefit) for 14,043 income taxes (72)) 3,336 17,307 Net income (loss) 16,654 72,008 32,982 (101,140)20,504 Less: net (loss) income attributable to noncontrolling interests 3,850 3,849 (1 Net income (loss) attributable

\$72,008

\$ 29,132

\$-

\$16,655

to OSI

Restaurant Partners, LLC

\$ (101,140 ) \$ 16,655

# OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 12. Supplemental Guarantor Condensed Consolidating Financial Statements (continued)

### CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS THREE MONTHS ENDED JUNE 30, 2009

**OSI OSI Parent** Co-Issuer Guarantors Non-Guarantors Eliminations Consolidated Revenues \$641.870 \$ -\$ 898,716 Restaurant sales \$-\$-\$ 256,846 Other revenues 43 4,022 2,989 7,054 43 Total revenues 645,892 259,835 905,770 Costs and expenses Cost of sales 79,773 291,496 211,723 3,518 180,895 73,981 258,394 Labor and other related 325 175,634 65,516 241,475 Other restaurant operating Depreciation and 234 amortization 28,906 14,339 43,479 General and administrative 20,899 30,869 19,346 71,114 Goodwill impairment 1,146 9,932 11,078 Provision for impaired assets and restaurant closings 47,008 65,198 112,206 Loss from operations of unconsolidated affiliates 158 197 355 Total costs and expenses 25,134 676,181 328,282 1,029,597 Loss from operations (25,091)(30,289) (68,447 (123,827)Equity in (losses) earnings of subsidiaries (98,076 462 97,614 Other (expense) income, net 2,472 2,466 (6 Interest expense, net (21,382)(22,871)(1.308)) (181)) (Loss) income before (benefit) provision for income taxes (31,135)97,614 (144,555) -) (66, 156)(144,232)(Benefit) provision for income taxes 885 1,232 (58,294)(56,177)Net (loss) income (86,261 (32,020)(67,388 97,614 ) (88,055 Less: net loss attributable to noncontrolling interests (1,794)(1,794)) ) Net (loss) income attributable to OSI

\$(32,020 ) \$ (65,594

) \$ 97,614

30

Restaurant Partners, LLC

\$(86,261) \$-

)

\$ (86,261

# OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 12. Supplemental Guarantor Condensed Consolidating Financial Statements (continued)

### CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS SIX MONTHS ENDED JUNE 30, 2009

**OSI OSI** Parent Co-Issuer Guarantors Non-Guarantors Eliminations Consolidated Revenues \$-\$1,329,926 \$ 527.869 \$ -Restaurant sales \$-\$ 1,857,795 Other revenues 86 6,968 5,315 12,369 Total revenues 86 1,336,894 1,870,164 533,184 Costs and expenses Cost of sales 446,445 166,390 612,835 527,965 7,639 369,416 150,910 Labor and other related 427 342,143 135,654 478,224 Other restaurant operating Depreciation and 89,851 amortization 507 58,578 30,766 General and administrative 35,044 59,098 35,455 129,597 Loss on contingent debt guarantee 24,500 24,500 9,932 Goodwill impairment 1,146 11,078 Provision for impaired assets and restaurant closings (10) 51,533 67,819 119,342 Loss (income) from operations of unconsolidated affiliates 303 (420 ) (117)Total costs and expenses 68,410 1,328,359 596,506 1,993,275 (Loss) income from operations 8,535 (68,324 ) (63,322)(123,111)Equity in (losses) earnings of subsidiaries 602 62,668 (63,270)Gain on extinguishment of debt 158,061 158,061 (3.188)(3,194)Other expense, net Interest expense, net (2,746)(88) (49,686 (46,852 ) (Loss) income before (benefit) provision for income taxes 6,391 (66,598 (20,391)) 62,668 (17,930)(Benefit) provision for income taxes 1,031 2,159 (16,477)(13,287)Net (loss) income (3.914)5,360 62,668 (68,757)) (4,643)) Less: net loss attributable to noncontrolling interests (729 (729)Net (loss) income attributable to OSI

Restaurant Partners, LLC \$(3,914 ) \$- \$5,360 \$ (68,028 ) \$62,668 \$ (3,914 )

# OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 12. Supplemental Guarantor Condensed Consolidating Financial Statements (continued)

### CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS SIX MONTHS ENDED JUNE 30, 2010

OSI

	OSI Parent		Co-Issuer	Guarantors	3	No	on-Guarantors	s I	Eliminations	Consolidate	ed
Cash flows from operating activities:											
Net cash provided by (used in)											
operating activities	\$43,489		\$-	\$(44,984	)	\$	2,640		\$ -	\$ 1,145	
Cash flows used in investing activities:											
Purchases of Company-owned											
life insurance	(641	)	_	_			_		_	(641	)
Proceeds from sale of	(011	,								(041	,
Company-owned											
life insurance	4,011		_	_			_		_	4,011	
De-consolidation of subsidiary	(4,398	)	_	_			_		_	(4,398	)
Capital expenditures	(3,002	)	_	(18,008	)		(5,463	)	_	(26,473	)
Restricted cash received for	(3,002	,		(10,000	,		(5,105	,		(20,175	,
capital											
expenditures, property taxes											
and											
certain deferred compensation											
plans	4,335		_	4,558			_		_	8,893	
Restricted cash used to fund											
capital											
expenditures, property taxes and											
certain deferred compensation											
plans	(4,554	)	-	(5,651	)		-		-	(10,205	)
Net cash used in investing											
activities	(4,249	)	-	(19,101	)		(5,463	)	-	(28,813	)
Cash flows used in financing activities:											
Repayments of long-term debt	(68,456	)	-	(1,538	)		(907	)	-	(70,901	)
Proceeds from borrowings	,			,						,	
on revolving credit facilities	21,000		_	_			_		-	21,000	
Repayments of borrowings	,									,	
on revolving credit facilities	(55,928	)	-	-			-		-	(55,928	)
Deferred financing fees	(1,286	)	-	-			-		-	(1,286	)
٥											

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Contributions from							
noncontrolling							
interests	-	-	-		103	-	103
Distributions to							
noncontrolling interests	-	-	(1,124	)	(5,301	) -	(6,425)
Repayment of partner deposit							
and							
accrued buyout contributions	(4,239	) -	(5,355	)	(1,543	) -	(11,137)
Receipt of partner deposit and							
accrued buyout contributions	572	-	1,281		529	-	2,382
Net cash used in financing							
activities	(108,337	) -	(6,736	)	(7,119	) -	(122,192)
Effect of exchange rate							
changes on cash							
and cash equivalents	-	-	-		(1,659	) -	(1,659)
Net decrease in cash							
and cash equivalents	(69,097	) -	(70,821	)	(11,601	) -	(151,519)
Cash and cash equivalents at							
the							
beginning of the period	105,906	-	124,560		58,696	-	289,162
Cash and cash equivalents at							
the							
end of the period	\$36,809	\$-	\$53,739	\$	47,095	\$ -	\$ 137,643
32							

# OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 12. Supplemental Guarantor Condensed Consolidating Financial Statements (continued)

### CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS SIX MONTHS ENDED JUNE 30, 2009

OSI

	OSI Parent	Co-Issuer	Guarantors	Non-Guarant	ors Eliminations	Consolidated
Cash flows from operating activities:						
Net cash (used in) provided by						
operating activities	\$(72,872	) \$-	\$4,165	\$ 28,612	\$ -	\$ (40,095 )
Cash flows provided by (used in)						
investing activities:						
Purchases of Company-owned						
life insurance	(6,571	) -	-	-	-	(6,571)
Proceeds from sale of						
Company-owned						
life insurance	9,657	-	-	-	-	9,657
Capital expenditures	(2,133	) -	(17,951	) (12,576	) -	(32,660)
Proceeds from the sale of						
property,						
fixtures and equipment	-	-	961	-	-	961
Restricted cash received for						
capital						
expenditures, property taxes and						
certain deferred compensation						
plans	12,928	-	4,222	_	_	17,150
Restricted cash used to fund	,		,			ĺ
capital						
expenditures, property taxes						
and						
certain deferred compensation						
plans	(11,309	) -	(4,560	) -	-	(15,869)
Net cash provided by (used in)						
investing activities	2,572	-	(17,328	) (12,576	) -	(27,332)
			,		,	
Cash flows used in financing activities:						
Proceeds from issuance of						
long-term debt	700	_	_	_	_	700
Repayments of long-term debt	(19,250	) -	(3,486	) (1,115	) -	(23,851)
		) -	-	-	-	(75,967)
	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,				(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

Extinguishment of senior										
notes						(1.5.5	\		(155	\
Deferred financing fees	-		-	-		(155	)	-	(155	)
Purchase of note related to						(22.202			(22.202	
guaranteed debt	-		-	-		(33,283	)	-	(33,283	)
Contribution from OSI										
HoldCo, Inc.	47,000		-	-		-		-	47,000	
Contributions from										
noncontrolling										
interests	-		-	-		340		-	340	
Distributions to										
noncontrolling interests	-		-	-		(4,700	)	-	(4,700	)
Repayment of partner deposit										
and										
accrued buyout contributions	(119	)	-	(1,305	)	(1,039	)	-	(2,463	)
Receipt of partner deposit and										
accrued buyout contributions	-		-	1,155		699		-	1,854	
Net cash used in financing										
activities	(47,636	)	-	(3,636	)	(39,253	)	-	(90,525	)
Effect of exchange rate										
changes on cash										
and cash equivalents	-		-	-		(1,137	)	-	(1,137	)
Net decrease in cash							ĺ			
and cash equivalents	(117,936	)	_	(16,799	)	(24,354	)	-	(159,089	)
Cash and cash equivalents at	( 1,52 - 1			( 1)111		( )			( )	
the										
beginning of the period	178,275		_	51,637		41,558		_	271,470	
Cash and cash equivalents at				-,		12,000			_,_,,,,	
the										
end of the period	\$60,339	9	S-	\$34,838	\$	17,204		\$ -	\$ 112,381	
ond of the period	Ψ 00,227	4	,	Ψ21,020	Ψ	17,201		Ψ	Ψ 11 <b>2,</b> 501	
33										
33										

## OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 13. Commitments and Contingencies

### Litigation Related Matters

The Company is subject to legal proceedings, claims and liabilities, such as liquor liability, sexual harassment and slip and fall cases, which arise in the ordinary course of business and are generally covered by insurance. In the opinion of management, the amount of ultimate liability with respect to those actions will not have a material adverse impact on the Company's financial position or results of operations and cash flows. The Company accrues for loss contingencies that are probable and reasonably estimable. The Company generally does not accrue for legal costs expected to be incurred with a loss contingency until those services are provided.

The Company is subject to the following legal proceedings and actions, which depending on the outcomes that are uncertain at this time, could have a material adverse effect on the Company's financial condition:

In March 2008, one of the Company's subsidiaries received a notice of proposed assessment of employment taxes from the Internal Revenue Service ("IRS") for calendar years 2004 through 2006. The IRS asserts that certain cash distributions paid to the Company's managing, chef and area operating partners who hold partnership interests in limited partnerships with the Company's affiliates should have been treated as wages and subjected to employment taxes. The Company believes that it has complied and continues to comply with the law pertaining to the proper federal tax treatment of partner distributions. In May 2008, the Company filed a written protest of the proposed employment tax assessment with IRS Appeals. In December 2009, IRS Appeals returned the case to the IRS employment tax examiner for consideration of a partnership procedural issue that was raised in the protest. In light of this development, the Company cannot, at this time, reasonably estimate the amount, if any, of additional employment taxes or other interest, penalties or additions to tax that would ultimately be assessed if the IRS decides to pursue the dispute. If the IRS examiner's position were to be sustained at the administrative level, the additional employment taxes and other amounts that would be assessed would be material.

On December 29, 2008, American Restaurants, Inc. ("American Restaurants") filed a Petition with the United States District Court for the Southern District of Florida, captioned American Restaurants, Inc. v. Outback Steakhouse International, L.P., seeking confirmation of a purported November 24, 2008 arbitration award against Outback Steakhouse International, L.P. ("Outback International"), the Company's indirect wholly-owned subsidiary, in the amount of \$97,997,000, plus interest from August 7, 2006. The award purportedly resolved a dispute involving Outback International's alleged wrongful termination in 1998 of a Restaurant Franchise Agreement (the "Agreement") entered into in 1996 concerning one restaurant in Argentina. On February 20, 2009, Outback International filed its Opposition to the petition to confirm and raised five separate and independent defenses to confirmation under Article 5 of the Inter-American Convention on International Commercial Arbitration. On July 28, 2009, the U.S. District Court for the Southern District of Florida stayed all further proceedings and closed the case administratively, pending final resolution of Outback International's appeal before the Argentine Commercial Court of Appeals ("Argentine Court of Appeals") seeking annulment of the purported award.

On December 9, 2008, in accordance with a procedure provided under Argentine law, Outback International filed with the arbitrator a motion seeking leave to file an appeal to nullify the purported award. On February 27, 2009, the arbitrator denied Outback International's motion. On March 16, 2009, Outback International filed a direct appeal with the Argentine Court of Appeals seeking to annul the purported award. On June 26, 2009, the Argentine Court of

Appeals accepted Outback International's appeal and expressly suspended enforcement of the purported award in Argentina pending the outcome of Outback International's appeal seeking nullification. On May 14, 2010, the Argentine Court of Appeals granted Outback International's petition and declared the purported award null and void. The Argentine Court of Appeals also levied all costs against American Restaurants. On July 7, 2010, American Restaurants filed an extraordinary appeal with the Argentine Court of Appeals arguing that its May 14, 2010 nullification decision was in error and should be reviewed by the Argentine Supreme Court. Outback International will timely respond to the extraordinary appeal.

# OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 13. Commitments and Contingencies (continued)

Litigation Related Matters (continued)

Outback International believes that the purported arbitration award resulted from a process that materially violated the terms of the Agreement, and that the arbitrator who issued the purported award violated Outback International's rights to due process. Outback International intends to contest vigorously the validity and enforceability of the purported arbitration award in the courts of both the United States and Argentina.

Based in part on legal opinions Outback International has received from Argentine counsel, the Company does not expect the arbitration award or the petition seeking its confirmation to have a material adverse effect on its results of operations, financial condition or cash flows. However, litigation is inherently uncertain and the ultimate resolution of this matter cannot be guaranteed.

On February 19, 2009, the Company filed an action in Florida against T-Bird Nevada, LLC and its affiliates. T-Bird is a limited liability company that is owned by the principal of the franchisee of each of the California Outback Steakhouse restaurants (see Note 6). The action seeks payment on a promissory note made by T-Bird that the Company purchased from T-Bird's former lender, among other remedies. The principal balance on the promissory note, plus accrued and unpaid interest, was approximately \$33,000,000 at the time it was purchased. On July 31, 2009, the court denied T-Bird's motions to dismiss for lack of personal jurisdiction and improper venue. On September 11, 2009, T-Bird and certain of its affiliates filed an answer and counterclaims. The answer generally denied T-Bird's liability on the loan, and the counterclaims restated the same claims made by T-Bird in its California action (as described below). The Company filed motions to dismiss all counterclaims for failure to state a claim. Discovery has commenced on both its claims and T-Bird's counterclaims.

On February 20, 2009, T-Bird and certain of its affiliates filed suit in California against the Company and certain of its officers and affiliates. The suit claims, among other things, that the Company made various misrepresentations and breached certain oral promises allegedly made by the Company and certain of its officers to T-Bird and its affiliates that the Company would acquire the restaurants owned by T-Bird and its affiliates and until that time the Company would maintain financing for the restaurants that would be nonrecourse to T-Bird and its affiliates. The complaint seeks damages in excess of \$100,000,000, exemplary or punitive damages, and other remedies. The Company and the other defendants believe the suit is without merit. The Company filed motions to dismiss T-Bird's complaint on the grounds that a binding agreement related to the loan at issue in the Florida litigation requires that T-Bird litigate its claims in Florida, rather than in California. On September 11, 2009, the motion to dismiss was granted as to all counts and the case was dismissed. On May 17, 2010, the California Court of Appeal reversed the trial court and ordered T-Bird's complaint be reinstated. The Company has filed a petition with the California Supreme Court seeking further review of the California Court of Appeal's decision.

### Other

Pursuant to the Company's joint venture agreement for the development of Roy's restaurants, RY-8, its joint venture partner, has the right to require the Company to purchase up to 25% of RY-8's interests in the joint venture at any time after June 17, 2004 and up to another 25% (total 50%) of its interests in the joint venture at any time after June 17, 2009. The purchase price to be paid by the Company would be equal to the fair market value of the joint venture as of

the date that RY-8 exercised its put option multiplied by the percentage purchased.

As of June 30, 2010 and December 31, 2009, the Company is due \$3,882,000 and \$4,415,000, respectively, from RY-8 for interest and renewal fees on the line of credit and capital expenditures for additional restaurant development made on behalf of RY-8 because the joint venture partner's \$24,500,000 line of credit was fully extended. This amount is eliminated in consolidation (see Note 6). Additional payments on behalf of RY-8 may be required in the future.

# OSI Restaurant Partners, LLC NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 14. Related Parties

Private Restaurant Properties, LLC

In connection with the Merger, the Company caused its wholly-owned subsidiaries to sell substantially all of the Company's domestic restaurant properties at fair market value to its sister company, PRP, for approximately \$987,700,000. PRP then simultaneously leased the properties to Private Restaurant Master Lessee, LLC (the "Master Lessee"), the Company's wholly-owned subsidiary, under a 15-year master lease. The sale at fair market value to PRP and subsequent leaseback by the Master Lessee qualified for sale-leaseback accounting treatment and resulted in operating leases for the Company.

Under the master lease, the Company has the right to request termination of a lease if it determines that the related location is unsuitable for its intended use. Rental payments continue as scheduled until consummation of sale occurs for the property. Once a sale occurs, the Company must make up the differential, if one exists, between the sale price and 90% of the original purchase price (the "Release Amount"), as set forth in the master lease. The Company is also responsible for paying PRP an amount equal to the then present value, using a five percent discount rate, of the excess, if any, of the scheduled rent payments for the remainder of the 15-year term over the then fair market rental for the remainder of the 15-year term. The Company accrued \$5,712,000 for six closed locations and \$5,086,000 for five closed locations related to Release Amounts at June 30, 2010 and December 31, 2009, respectively. The Company is not required to pay PRP the Release Amounts until the sales occur.

### Kangaroo Holdings, Inc. and Management

On June 14, 2010 and 2009, 240,316 and 2,978,437 shares of KHI restricted stock, respectively, issued to four of the Company's executive officers and other members of management vested either pursuant to the terms of the applicable restricted stock agreements or pursuant to amendments to the restricted stock agreements for certain of the Company's named executive officers. The shares of restricted stock that vested were originally "rolled over" from OSI Restaurant Partners, Inc. in conjunction with the Merger or issued under a separate agreement and were not issued under the KHI Equity Plan. In accordance with the terms of their applicable agreements, KHI loaned an aggregate of \$727,000 and \$3,347,000 to these individuals in June and July of 2010 and 2009, respectively, for their personal income tax and associated interest obligations that resulted from vesting. The loans are full recourse and are also collateralized by the vested shares of KHI restricted stock.

### 15. Subsequent Events

On July 1, 2008, the Company sold one of its aircraft for \$8,100,000 to Billabong Air II, Inc. ("Billabong"), which is owned by two of the Company's Founders who are also Board members of the Company and of KHI. The resulting \$1,400,000 gain from the sale of the aircraft was deferred and recognized ratably over a five-year period in connection with the Company's lease agreement for this aircraft with Billabong. This lease agreement was for a one-year period with successive one-year renewal periods at the Company's option and permitted the Company to lease up to 200 hours of flight time per year at a rate of \$2,900 per hour as long as the Company supplied its own fuel, pilots and maintenance staff when using the plane. On July 1, 2010, the Company did not renew this lease agreement and recognized the remaining \$854,000 deferred gain.

#### **Table of Contents**

## OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's discussion and analysis of financial condition and results of operations should be read in conjunction with our Unaudited Consolidated Financial Statements and the related Notes. Unless the context otherwise indicates, as used in this report, the term the "Company," "we," "us," "our" and other similar terms mean OSI Restaurant Partners, LLC.

#### Overview

We are one of the largest casual dining restaurant companies in the world, with five restaurant concepts, more than 1,425 system-wide restaurants and 2009 revenues exceeding \$3.6 billion. As of June 30, 2010, we operate in 49 states and in 23 countries internationally, predominantly through Company-owned restaurants, but we also operate under a variety of partnerships and franchises. Our operating concepts consist of Outback Steakhouse, Carrabba's Italian Grill, Bonefish Grill, Fleming's Prime Steakhouse and Wine Bar and Roy's. Our long-range plan is to exit our Roy's concept, but we have not established a timeframe to do so.

Our primary focus as a company of restaurants is to provide a quality product together with quality service across all of our brands. This goal entails offering consumers of different demographic backgrounds an array of dining alternatives suited for differing needs. Our sales are primarily generated through a diverse customer base, which includes people eating in our restaurants as regular patrons who return for meals several times a week or on special occasions such as birthday parties, private events and for business entertainment. Secondarily, we generate revenues through sales of franchises and ongoing royalties.

The restaurant industry is a highly competitive and fragmented business, which is subject to sensitivity from changes in the economy, trends in lifestyles, seasonality (customer spending patterns at restaurants are generally highest in the first quarter of the year and lowest in the third quarter of the year) and fluctuating costs. Operating margins for restaurants can vary due to competitive pricing strategies and fluctuations in prices of commodities, which include among other things, beef, chicken, seafood, butter, cheese, produce and other necessities to operate a restaurant, such as natural gas or other energy supplies. Additionally, the restaurant industry is characterized by a high initial capital investment, coupled with high labor costs. The combination of these factors underscores our current initiatives to drive traffic at our existing restaurants and our long-term objectives to drive increased sales at existing restaurants in order to raise margins and profits, because the incremental contribution to profits from every additional dollar of sales above the minimum costs required to open, staff and operate a restaurant is relatively high. Historically, we have not been a company focused on growth in the number of restaurants just to generate additional sales. Our expansion and operation strategies have balanced investment costs and the economic factors of operation, in order to generate reasonable, sustainable margins and achieve acceptable returns on investment from our restaurant concepts.

Key factors we use in evaluating our restaurants and assessing our business include the following:

- Average restaurant unit volumes average sales per restaurant to measure changes in consumer traffic, pricing and development of the brand;
- Operating margins restaurant revenues after deduction of the main restaurant-level operating costs (including cost of sales, other restaurant operating expenses, and labor and other related costs);
- System-wide sales total restaurant sales volume for all Company-owned, franchise and unconsolidated joint venture restaurants, regardless of ownership, to interpret the overall health of our brands; and

• Same-store or comparable-store sales - year-over-year comparison of sales volumes for restaurants that are open 18 months or more in order to remove the impact of new openings in comparing the operations of existing restaurants.

## OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Overview (continued)

Recessionary economic conditions, specifically in the United States, will continue to present challenges to our business as consumer confidence and discretionary spending, availability of credit, interest rates, foreign currency exchange rates and other market conditions could adversely impact our business trend (see "Current Economic Challenges and Impacts of Market Conditions" included in "Management's Discussion and Analysis of Financial Condition and Results of Operations" for further discussion). Although the casual dining segment's rate of sales decline decelerated in the first half of 2010 as compared to the prior year, the industry continues to be challenged and uncertainty exists about the impact of weakening consumer confidence regarding the pace of economic recovery.

We continue to identify new ways to respond to this challenging environment and have identified the following four key objectives for 2010:

- Revitalize top line growth;
- Elevate organizational effectiveness;
- Accelerate continuous productivity improvement to fund growth; and
- Deliver our 2010 financial plan to maintain stable cash flow while making necessary investments to drive sustainable, long-term growth.

We made progress on our top line revitalization efforts during the first half of 2010, as we generated positive second quarter comparable-store sales and gained traffic share compared to the restaurant segment across our major concepts. We developed unique promotions throughout our concepts that fit our brand positioning, look beyond price and leverage consumer touch points. We also accelerated certain innovation opportunities in our menu, service and operations. For example, we introduced smaller portion menu options for many of the more popular items at Carrabba's Italian Grill to improve affordability and to appeal to consumers interested in smaller entrée choices. Also, we have been testing additional menu options at Outback Steakhouse to broaden its appeal. As we work towards our goal of achieving sustainable top line growth, we will continue to enhance brand competitiveness, significantly improve our innovation capability and invest in our concepts.

Our key area of focus in elevating organizational effectiveness is in building the appropriate talent and infrastructure to accelerate innovation and drive sustainable top line growth and productivity. We made progress in this area during the first half of 2010 by increasing our resources in consumer insights, research and development, productivity and human resources.

In the area of productivity improvement, we created a team that is responsible for building a sustainable model for continuous improvement that will be identifying best practices and improving productivity resource allocation and utilization. Our 2010 efficiency improvement goal is \$50,000,000 or more in savings as compared to 2009, and through the first half of 2010, we are on track to achieve that goal. Of this total, we expect \$15,000,000 of savings to be achieved from the initiatives we started last year that did not realize a full year of benefits in 2009. The remainder of the savings will be from new programs. Currently, we are identifying efficiency opportunities for 2011 and beyond so those initiatives will be ready for implementation early next year.

During the first half of 2010, we maintained stable cash flow while investing in the business. In order for this to continue throughout the remainder of the year, we need to balance our investments in infrastructure and long-term

brand growth with the benefits of efficiency plans and traffic share gains.

## OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Overview (continued)

Our industry's challenges and risks include, but are not limited to, economic conditions, including weak discretionary consumer spending and consumer tolerance of our prices, the impact of government regulation, the availability of qualified employees, consumer perceptions regarding food safety and/or the health benefits of certain types of food, including attitudes about alcohol consumption and commodity pricing. Additionally, although we have substantially reduced our development schedule, development or other capital investment is still subject to risk because of the availability of capital under our debt covenant restrictions. Changes in our operations in future periods may also result from changes in beef prices and other commodity costs.

Our substantial leverage could adversely affect our ability to raise additional capital to fund our operations, limit our ability to make capital expenditures to invest in new restaurants, limit our ability to react to changes in the economy or our industry, expose us to interest rate risk to the extent of our variable-rate debt and prevent us from meeting our obligations under the senior notes.

### **Results of Operations**

The following tables set forth, for the periods indicated, (i) percentages that items in our Consolidated Statements of Operations bear to total revenues or restaurant sales, as indicated, and (ii) selected operating data:

	H	EE MO ENDI UNE				S ENDED 30, 2009	)	
Revenues	2010		2009		2010		2009	
Restaurant sales	99.1	%	99.2	%	99.2	%	99.3	%
Other revenues	0.9		0.8		0.8		0.7	
Total revenues	100.0		100.0		100.0		100.0	
Costs and expenses								
Cost of sales (1)	32.1		32.4		32.0		33.0	
Labor and other related (1)	28.5		28.8		28.2		28.4	
Other restaurant operating (1)	26.5		26.9		25.7		25.7	
Depreciation and amortization	3.8		4.8		3.8		4.8	
General and administrative	7.1		7.9		7.0		6.9	
Loss on contingent debt guarantee	-		-		-		1.3	
Goodwill impairment	-		1.2		-		0.6	
Provision for impaired assets and restaurant closings	0.2		12.4		0.2		6.4	
(Income) loss from operations of unconsolidated								
affiliates	(0.1	)	*		(0.1	)	(*	)
Total costs and expenses	97.4		113.7		96.1		106.6	
Income (loss) from operations	2.6		(13.7	)	3.9		(6.6	)
Gain on extinguishment of debt	-		-		-		8.5	
Other income (expense), net	0.1		0.3		0.1		(0.2	)
Interest expense, net	(1.8	)	(2.5	)	(2.0	)	(2.7	)

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Income (loss) before (benefit) provision for income taxes	0.9		(15.9	)	2.0		(1.0	)
(Benefit) provision for income taxes	(1.2	)	(6.2	)	0.9		(0.8	)
Net income (loss) attributable to OSI Restaurant								
Partners, LLC	2.1		(9.7	)	1.1		(0.2	)
Less: net income (loss) attributable to noncontrolling								
interests	0.2		(0.2	)	0.2		(*	)
Net income (loss) attributable to OSI Restaurant								
Partners, LLC	1.9	%	(9.5	)%	0.9	%	(0.2	)%

<sup>(1)</sup> \* As a percentage of restaurant sales.

Less than 1/10th of one percent of total revenues.

### OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Results of Operations (continued)

System-wide sales increased by 2.7% and 1.1% for the three and six months ended June 30, 2010 as compared with the corresponding periods in 2009. System-wide sales is a non-GAAP financial measure that includes sales of all restaurants operating under our brand names, whether we own them or not. System-wide sales is comprised of sales of Company-owned restaurants of OSI Restaurant Partners, LLC and sales of franchised and development joint venture restaurants. The table below presents the first component of system-wide sales, which are sales of Company-owned restaurants:

	THREE MONTHS						
	El	NDED	SIX MON	THS ENDED			
	JU	JUNE 30,		NE 30,			
	2010	· · · · · · · · · · · · · · · · · · ·		2009			
COMPANY-OWNED RESTAURANT SALES							
(in millions):							
Outback Steakhouse							
Domestic	\$509	\$496	\$1,023	\$1,030			
International	63	56	135	120			
Total	572	552	1,158	1,150			
Carrabba's Italian Grill	164	162	337	333			
Bonefish Grill	102	95	205	193			
Fleming's Prime Steakhouse and Wine Bar	52	47	109	99			
Other restaurants (1)	19	43	40	83			
Total Company-owned restaurant sales	\$909	\$899	\$1,849	\$1,858			

<sup>(1)</sup> In September 2009, we sold our Cheeseburger in Paradise concept, which included 34 restaurants, to Paradise Restaurant Group, LLC ("PRG"). Based on the terms of the purchase and sale agreement, we consolidated PRG after the sale transaction. Upon adoption of new accounting guidance for variable interest entities, we de-consolidated PRG on January 1, 2010. As a result, the current periods include primarily our Roy's concept.

## OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Results of Operations (continued)

The following information presents the second component of system-wide sales, which are sales of franchised and unconsolidated development joint venture restaurants. These are restaurants that are not owned by us and from which we only receive a franchise royalty or a portion of their total income. Management believes that franchise and unconsolidated development joint venture sales information is useful in analyzing our revenues because franchisees and affiliates pay service fees and/or royalties that generally are based on a percentage of sales. Management also uses this information to make decisions about future plans for the development of additional restaurants and new concepts as well as evaluation of current operations.

These sales do not represent sales of OSI Restaurant Partners, LLC, and are presented only as an indicator of changes in the restaurant system, which management believes is important information regarding the health of our restaurant brands.

	THREE MONTHS			
	ENDED		SIX MONTHS ENDED	
	JUNE 30,		JUNE 30,	
	2010	2009	2010	2009
FRANCHISE AND DEVELOPMENT JOINT VENTURE				
SALES				
(in millions) (1):				
Outback Steakhouse				
Domestic	\$78	\$75	\$155	\$155
International	52	38	104	72
Total	130	113	259	227
Carrabba's Italian Grill	1	1	2	2
Bonefish Grill	4	4	8	8
Total franchise and development joint venture sales (1)	\$135	\$118	\$269	\$237
Income from franchise and development joint ventures (2)	\$7	\$6	\$14	\$11

<sup>(1)</sup> Franchise and development joint venture sales are not included in revenues in the Consolidated Statements of Operations.

<sup>(2)</sup> Represents the franchise royalty and the portion of total income related to restaurant operations included in the Consolidated Statements of Operations in the line items "Other revenues" or "(Income) loss from operations of unconsolidated affiliates."

### OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Results of Operations (continued)

The table below presents the number of our restaurants in operation at the end of the periods indicated:

	JUN	JUNE 30,	
	2010	2009	
Number of restaurants (at end of the period):			
Outback Steakhouse			
Company-owned - domestic	674	687	
Company-owned - international	119	121	
Franchised - domestic	108	108	
Franchised and development joint venture - international	65	56	
Total	966	972	
Carrabba's Italian Grill			
Company-owned	232	231	
Franchised	1	1	
Total	233	232	
Bonefish Grill			
Company-owned	145	144	
Franchised	7	7	
Total	152	151	
Fleming's Prime Steakhouse and Wine Bar			
Company-owned	64	63	
Other			
Company-owned (1)	23	59	
System-wide total	1,438	1,477	

<sup>(1)</sup> In September 2009, we sold our Cheeseburger in Paradise concept, which included 34 restaurants, to PRG. Based on the terms of the purchase and sale agreement, we consolidated PRG after the sale transaction. Upon adoption of new accounting guidance for variable interest entities, we de-consolidated PRG on January 1, 2010. As a result, the current period includes only our Roy's concept.

Our restaurant concepts operate as one reportable segment, as the brands have similar economic characteristics, resulting in similar long-term expected financial performance, as well as nature of products and services, class of customer and distribution methods.

## OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations (continued)

#### **REVENUES**

#### Restaurant sales

	THREE I	MONTHS							
	ENI	DED			SIX MONT	'HS ENDED			
	JUN	E 30,			JUN	E 30,			
(dollars in			\$	%			\$	%	
thousands):	2010	2009	Change	Change	2010	2009	Change	Change	
Restaurant sales	\$908,888	\$898,716	\$10,172	1.1 %	\$1,848,903	\$1,857,795	\$(8,892)	(0.5)	)%

The increase in restaurant sales for the three months ended June 30, 2010 as compared to the same period in 2009 was attributable to additional revenues of approximately \$4,233,000 from the opening of seven new restaurants after June 30, 2009 and increases in comparable-store sales at our existing restaurants. This increase was largely offset by a \$22,089,000 decrease from the sale and de-consolidation of 34 Cheeseburger in Paradise locations and the closing of 19 restaurants since June 30, 2009.

The decrease in restaurant sales for the six months ended June 30, 2010 as compared to the same period in 2009 was primarily attributable to a \$40,846,000 decrease from the sale and de-consolidation of 34 Cheeseburger in Paradise locations and the closing of 19 restaurants since June 30, 2009 and was partially offset by additional revenues of approximately \$7,806,000 from the opening of seven new restaurants after June 30, 2009 and increases in comparable-store sales at our existing restaurants.

The following table includes additional information about changes in restaurant sales at domestic Company-owned restaurants for the three and six months ended June 30, 2010 and 2009:

	THREE	MONTHS			
	EN	ENDED JUNE 30,		SIX MONTHS ENDED	
	JUI			NE 30,	
	2010	2009	2010	2009	
Average restaurant unit volumes (weekly):					
Outback Steakhouse	\$57,828	\$55,481	\$58,347	\$57,924	
Carrabba's Italian Grill	\$54,378	\$54,046	\$56,259	\$55,758	
Bonefish Grill	\$54,384	\$51,325	\$54,859	\$52,361	
Fleming's Prime Steakhouse and Wine Bar	\$62,294	\$57,739	\$65,814	\$62,384	
Operating weeks:					
Outback Steakhouse	8,804	8,936	17,539	17,781	
Carrabba's Italian Grill	3,016	3,003	5,999	5,976	
Bonefish Grill	1,881	1,861	3,741	3,691	
Fleming's Prime Steakhouse and Wine Bar	832	819	1,655	1,614	
Year over year percentage change:					
Manager (1)					

Menu price (decreases) increases: (1)

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Outback Steakhouse	(0.1	)%	1.5	%	(0.3	)%	1.7	%
Carrabba's Italian Grill	0.1	%	1.8	%	0.1	%	1.8	%
Bonefish Grill	0.5	%	1.2	%	0.8	%	1.9	%
Fleming's Prime Steakhouse and Wine Bar	0.5	%	0.6	%	0.6	%	0.4	%
Comparable-store sales (stores open 18 months or more	e):							
Outback Steakhouse	3.6	%	(10.2)	)%	0.3	%	(9.3	)%
Carrabba's Italian Grill	0.6	%	(5.9	)%	0.9	%	(6.6	)%
Bonefish Grill	5.6	%	(8.2	)%	4.6	%	(9.1	)%
Fleming's Prime Steakhouse and Wine Bar	9.0	%	(22.4	)%	7.0	%	(21.0	)%

<sup>(1)</sup> The stated pricing increases excludes the impact of product mix shifts to new menu offerings.

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations (continued)

**REVENUES** (continued)

Other revenues

	THREE	MONTHS						
	EN	DED		SIX MON	THS ENDED			
	JUN	NE 30,		JUNE 30,				
(in thousands):	2010	2009	Change	2010	2009	Change		
Other revenues	\$8,092	\$7,054	\$1,038	\$15,547	\$12,369	\$3,178		

Other revenues, consisting primarily of initial franchise fees, royalties and sublease revenue, increased in the three and six months ended June 30, 2010 as compared to the same periods in 2009. These increases were primarily attributable to increased development and franchise royalties from international Outback Steakhouse restaurants and to sublease revenue generated from PRG as a result of the sale of our Cheeseburger in Paradise concept.

#### COSTS AND EXPENSES

Cost of sales

	THRE	E MONT	HS								
	E	NDED				SIX MON	NTH	IS ENDED			
	JU	NE 30,				Л	JNE	30,			
(dollars in thousands):	2010	2	009	Change		2010		2009		Change	
Cost of sales	\$292,149	\$291	,496			\$592,450		\$612,835			
% of Restaurant sales	32.1	% 32.	4 %	(0.3	)%	32.0	%	33.0	%	(1.0	)%

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Cost of sales, consisting of food and beverage costs, decreased as a percentage of restaurant sales in the three months ended June 30, 2010 as compared with the same period in 2009. The decrease as a percentage of restaurant sales was primarily 1.2% from the impact of certain cost savings initiatives and 0.6% from decreases in beef costs. The decrease was partially offset by increases as a percentage of restaurant sales of the following: (i) 0.6% due to changes in our product mix, (ii) 0.3% from increases in produce and dairy costs, (iii) 0.2% as a result of menu price changes and (iv) 0.2% from limited time offers and other promotions.

The decrease as a percentage of restaurant sales in the six months ended June 30, 2010 as compared to the same period in 2009 was primarily 1.2% from the impact of certain cost savings initiatives and 0.6% from decreases in beef costs. The decrease was partially offset by increases as a percentage of restaurant sales of the following: (i) 0.3% due to changes in our product mix, (ii) 0.2% as a result of menu price changes and (iii) 0.2% from limited time offers and other promotions.

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations (continued)

COSTS AND EXPENSES (continued)

Labor and other related expenses

	THREE	ΞM	ONTHS									
	El	NDI	ED				SIX MO	NTF	IS ENDED			
	JU	NE	30,				Л	JNE	30,			
(dollars in thousands):	2010		2009		Change		2010		2009		Change	
Labor and other related	\$259,044		\$258,394				\$520,946		\$527,965			
% of Restaurant sales	28.5	%	28.8	%	(0.3	)%	28.2	%	28.4	%	(0.2)	)%

Labor and other related expenses include all direct and indirect labor costs incurred in operations, including distribution expense to managing partners, costs related to the Partner Equity Plan (the "PEP") and other stock-based and incentive compensation expenses. Labor and other related expenses decreased as a percentage of restaurant sales in the three months ended June 30, 2010 as compared with the same period in 2009. The decrease as a percentage of restaurant sales was primarily due to the following: (i) 0.5% from the impact of certain cost savings initiatives, (ii) 0.5% from a decrease in expenses incurred as a result of losses on participants' PEP and other deferred compensation investment accounts and (iii) 0.3% from increases in average unit volumes at our restaurants. The decrease was partially offset by an increase as a percentage of restaurant sales of 1.0% from higher kitchen, service and management labor costs, including payroll tax and health insurance expense.

The decrease as a percentage of restaurant sales in the six months ended June 30, 2010 as compared to the same period in 2009 was primarily 0.6% from the impact of certain cost savings initiatives and 0.2% from a decrease in expenses incurred as a result of losses on participants' PEP and other deferred compensation investment accounts. The decrease was partially offset by an increase as a percentage of restaurant sales of 0.5% from higher kitchen, service and management labor costs, including payroll tax and health insurance expense.

#### Other restaurant operating expenses

	THRE	EΜ	IONTHS									
	E	ND	ED				SIX MO	NTF	IS ENDED	)		
	Л	JNE	E 30,				Л	JNE	30,			
(dollars in thousands):	2010		2009		Change		2010		2009		Change	•
Other restaurant operating	\$240,848		\$241,475				\$475,963		\$478,224			
% of Restaurant sales	26.5	%	26.9	%	(0.4	)%	25.7	%	25.7	%	0.0	%

Other restaurant operating expenses include certain unit-level operating costs such as operating supplies, rent, repairs and maintenance, advertising expenses, utilities, pre-opening costs and other occupancy costs. A substantial portion of these expenses is fixed or indirectly variable. The decrease as a percentage of restaurant sales in the three months ended June 30, 2010 as compared to the same period in 2009 was primarily due to the following: (i) 0.6% from increases in average unit volumes at our restaurants, (ii) 0.2% from declines in utilities and pre-opening costs and (iii) 0.2% from certain cost savings initiatives. The decrease was partially offset by increases as a percentage of restaurant

sales of 0.4% from increases in advertising costs and 0.4% from increases in other costs such as repairs and maintenance, occupancy and operating supplies.

The six months ended June 30, 2010 as compared to the same period in 2009 was flat as a percentage of restaurant sales. An increase as a percentage of restaurant sales of 0.6% from an increase in advertising costs was offset by decreases as a percentage of restaurant sales of the following: (i) 0.2% from certain cost savings initiatives, (ii) 0.2% from increases in average unit volumes at our restaurants and (iii) 0.2% from decreases in utilities costs.

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations (continued)

COSTS AND EXPENSES (continued)

Depreciation and amortization

	THRE	E MONTHS						
	Е	ENDED		SIX MC	NTHS ENDED	)		
	Л	JNE 30,		J	UNE 30,			
(dollars in thousands):	2010	2009	Change	2010	2009		Change	
Depreciation and								
amortization	\$35,040	\$43,479		\$70,854	\$89,851			
% of Total revenues	3.8	% 4.8	% (1.0	)% 3.8	% 4.8	%	(1.0	)%

Depreciation and amortization expense decreased as a percentage of total revenues in the three and six months ended June 30, 2010 as compared to the same periods in 2009 as a result of certain assets being fully depreciated as of June 2009 and increases in average unit volumes at our restaurants.

#### General and administrative

	THREE	MONTHS							
	EN	IDED		SIX MON	THS ENDED				
	JUI	NE 30,		JUNE 30,					
(in thousands):	2010	2009	Change	2010	2009	Change			
General and administrative	\$65,022	\$71,114	\$(6,092	) \$130,041	\$129,597	\$444			

General and administrative costs decreased in the three months ended June 30, 2010 as compared to the same period in 2009 primarily due to a \$12,900,000 decrease in restricted stock, deferred compensation and partner buyout expenses that was mostly due to the accelerated vesting of restricted stock in the first half of 2009 and a \$3,600,000 shift in the timing of field operations' meeting expenses to the first quarter of 2010 as opposed to the second quarter of 2009. This decrease was partially offset by an incremental \$6,500,000 loss on the cash surrender value of life insurance and PEP and by \$3,200,000 of additional consulting fees related to our productivity improvement and brand growth strategies in the three months ended June 30, 2010 as compared to the same period in 2009.

These costs increased in the six months ended June 30, 2010 as compared to the same period in 2009 primarily due to the following: (i) \$6,400,000 of additional consulting fees related to our productivity improvement and brand growth strategies, (ii) an incremental \$4,700,000 loss on the cash surrender value of life insurance and PEP, (iii) \$2,500,000 of increased general and administrative costs associated with field support, managers-in-training and distribution expense and (iv) \$2,400,000 of additional bonus and compensation expenses. This increase was partially offset by a \$14,200,000 decrease in restricted stock, deferred compensation and partner buyout expenses that was mostly due to the accelerated vesting of restricted stock in the first half of 2009.

Loss on contingent debt guarantee

We are the guarantor of an uncollateralized line of credit that permits borrowing of up to a maximum of \$24,500,000 for our joint venture partner, RY-8, Inc. ("RY-8"), in the development of Roy's restaurants (see "Debt Guarantees" included in "Management's Discussion and Analysis of Financial Condition and Results of Operations"). We recorded a \$24,500,000 loss associated with this guarantee for the six months ended June 30, 2009.

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations (continued)

COSTS AND EXPENSES (continued)

#### Goodwill impairment

We recorded a goodwill impairment charge of \$11,078,000 for the domestic Outback Steakhouse, Bonefish Grill and Fleming's Prime Steakhouse and Wine Bar concepts during the second quarter of 2009 in connection with our annual impairment test. Our review of the recoverability of goodwill was based primarily upon an analysis of the discounted cash flows of the related reporting units as compared to the carrying values. These goodwill impairment charges occurred due to poor overall economic conditions, declining sales at our restaurants, reductions in our projected results for future periods and a challenging environment for the restaurant industry.

Provision for impaired assets and restaurant closings

	THREE	E MONTHS							
	El	NDED		SIX MON	THS ENDED				
	JU	NE 30,	JUNE 30,						
(in thousands):	2010	2009	Change	2010	2009	Change			
Provision for impaired assets			_						
and restaurant closings	\$2,082	\$112,206	\$(110,124)	\$4,014	\$119,342	\$(115,328)			

During the second quarter of 2010, we recorded a provision for impaired assets and restaurant closings of \$2,082,000 which was primarily restaurant closing expense for certain of our restaurants. During the second quarter of 2009, we recorded a provision for impaired assets and restaurant closings of \$112,206,000 which primarily included \$45,962,000 of impairment charges to reduce the carrying value of the assets of Cheeseburger in Paradise to their estimated fair market value due to the concept's third quarter of 2009 sale, \$36,000,000 of impairment charges for the domestic Outback Steakhouse and Carrabba's Italian Grill trade names, \$29,435,000 of impairment charges and restaurant closing expense for certain of our other restaurants.

During the first half of 2010, we recorded a provision for impaired assets and restaurant closings of \$4,014,000 which was primarily restaurant closing expense for certain of our restaurants. During the first half of 2009, we recorded a provision for impaired assets and restaurant closings of \$119,342,000 which primarily included \$45,962,000 of impairment charges to reduce the carrying value of the assets of Cheeseburger in Paradise to their estimated fair market value due to the concept's third quarter of 2009 sale, \$36,225,000 of impairment charges and restaurant closing expense for certain of our other restaurants, \$36,000,000 of impairment charges for the domestic Outback Steakhouse and Carrabba's Italian Grill trade names.

We used the discounted cash flow method to determine the fair value of our intangible assets. The trade name impairment charges occurred due to poor overall economic conditions, declining sales at our restaurants, reductions in our projected results for future periods and a challenging environment for the restaurant industry. Restaurant impairment charges primarily occurred as a result of the carrying value of a restaurant's assets exceeding its estimated fair market value, generally due to anticipated closures or declining future cash flows from lower projected future sales on existing locations.

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations (continued)

COSTS AND EXPENSES (continued)

Gain on extinguishment of debt

During the first quarter of 2009, we purchased \$240,145,000 in aggregate principal amount of our senior notes in a cash tender offer. We paid \$72,998,000 for the senior notes purchased and \$6,671,000 of accrued interest. We recorded a gain from the extinguishment of our debt of \$158,061,000 for the six months ended June 30, 2009. The gain was reduced by \$6,117,000 for the pro rata portion of unamortized deferred financing fees that related to the extinguished senior notes and by \$2,969,000 for fees related to the tender offer.

Other income (expense), net

	THREE	MONTHS							
	EN	NDED		SIX MON	THS ENDED	)			
	JUNE 30,			JUNE 30,					
(in thousands):	2010	2009	Change	2010	2009	Change			
Other income (expense), net	\$876	\$2,466	\$(1,590	) \$993	\$(3,194	) \$4,187			

Other income (expense), net represents foreign currency transaction gains (losses) resulting from fluctuations in foreign currency exchange rates on certain international intercompany loans.

Interest expense, net

	THREE	E MONTHS								
	EN	NDED		SIX MON	THS ENDED					
	JU	ENDED JUNE 30,			JUNE 30,					
(in thousands):	2010	2009	Change	2010	2009	Change				
Interest expense, net	\$16,623	\$22,871	\$(6,248	) \$35,335	\$49,686	\$(14,351)				

The decrease in net interest expense for the three months ended June 30, 2010 as compared to the same period in 2009 was primarily due to a \$4,890,000 net decrease in interest expense on our interest rate collar.

The decrease in net interest expense for the six months ended June 30, 2010 as compared to the same period in 2009 was primarily due to a net \$6,480,000 decrease in interest expense on our interest rate collar and an approximately \$5,200,000 reduction of interest expense as a result of the \$240,145,000 decrease in outstanding senior notes from our completion of a cash tender offer during March of 2009.

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations (continued)

COSTS AND EXPENSES (continued)

(Benefit) provision for income taxes

	THRE	EE MO	ONTHS									
	I	ENDE	ED				SIX MO	NTH	S ENDE	D		
	JUNE 30,				JUNE 30,							
	2010		2009		Change		2010		2009		Change	
Effective income tax rate	(141.7	)%	38.9	%	(180.6	)%	45.8	%	74.1	%	(28.3	)%

The decrease in the effective income tax rate in the three months ended June 30, 2010 as compared to the same period in 2009 was primarily attributable to an increase in the projected pre-tax book income as compared to the previous period. It was partially offset by an increase in the valuation allowance on deferred tax assets for excess tax credits expected for the year and income taxes expected in states that only have limited deductions in computing taxable income being a larger percentage of projected pre-tax income for the year.

The decrease in the effective income tax rate in the six months ended June 30, 2010 as compared to the same period in 2009 was primarily due to the increase in the valuation allowance on deferred tax assets for excess tax credits expected for the year and to the \$11,078,000 goodwill impairment charge recorded in the six months ended June 30, 2009. This goodwill impairment charge is not deductible for tax purposes, as the goodwill is related to KHI's acquisition of OSI Restaurant Partners, Inc's stock.

The effective income tax rate for the six months ended June 30, 2010 was higher than the combined federal and state statutory rate of 38.9% due to an increase in the valuation allowance on deferred tax assets for excess tax credits expected for the year and income taxes expected in states that only have limited deductions in computing taxable income being a larger percentage of projected pre-tax income for the year.

Net income (loss) attributable to noncontrolling interests

	THREE	E MONTHS						
	El	NDED		SIX MONTHS ENDED				
	JU	NE 30,	JU	NE 30,				
(in thousands):	2010	2009	Change	2010	2009	Change		
Net income (loss) attributable						_		
to noncontrolling interests	\$1,598	\$(1,794	) \$3,392	\$3,849	\$(729	) \$4,578		

The allocation of net income (loss) attributable to noncontrolling interests represents the portion of income or loss from operations included in the consolidated operating results attributable to the noncontrolling ownership interests in certain restaurants that are not wholly-owned. The increase for the three and six months ended June 30, 2010 as compared to the same periods in 2009 is primarily due to improved operating results at Fleming's Prime Steakhouse and Wine Bar and Roy's.

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Financial Condition**

Cash and cash equivalents was \$137,643,000 at June 30, 2010 as compared with \$289,162,000 at December 31, 2009. This decrease was primarily due to \$126,787,000 of repayments of debt and the seasonal pattern of gift card sales which typically results in peak cash balances during our fourth quarter. Inventories were \$47,326,000 at June 30, 2010 as compared with \$57,223,000 at December 31, 2009. This decrease was primarily attributable to seasonality and timing of product delivery.

Working capital (deficit) totaled (\$245,089,000) and (\$228,219,000) at June 30, 2010 and December 31, 2009, respectively, and included Unearned revenue from unredeemed gift cards of \$148,208,000 and \$237,580,000 at June 30, 2010 and December 31, 2009, respectively.

Current liabilities totaled \$548,744,000 at June 30, 2010 as compared with \$712,731,000 at December 31, 2009 with the decrease primarily due to a decrease in Unearned revenue of \$89,372,000 and a decrease in Accrued and other current liabilities of \$54,173,000. The decrease in Unearned revenue was due to the seasonal pattern of gift card sales and redemptions. The decrease in Accrued and other current liabilities was partially due to a \$19,000,000 reduction in accrued insurance as a result of a settlement payment for a class action lawsuit; this settlement also caused a corresponding decrease in insurance receivable. Additionally, the decrease in Accrued and other current liabilities was due to a \$12,355,000 decline in our interest rate collar liability at June 30, 2010 as compared to December 31, 2009 and to a decrease in accrued payroll and other compensation as a result of the payment in 2010 of bonuses accrued for at December 31, 2009.

# Liquidity and Capital Resources

### CURRENT ECONOMIC CHALLENGES AND POTENTIAL IMPACTS OF MARKET CONDITIONS

We require capital primarily for principal and interest payments on our debt, prepayment requirements under our term loan facility (see "Credit Facilities and Other Indebtedness" included in "Management's Discussion and Analysis of Financial Condition and Results of Operations"), obligations related to our deferred compensation plans, the development of new restaurants, remodeling older restaurants, investments in technology and acquisitions of franchisees and joint venture partners.

The recessionary economic conditions since 2008 have created a challenging environment for us and for the restaurant industry, and these factors have limited and may continue to limit our liquidity. During 2009, we experienced declining revenues, comparable store sales and operating cash flows and incurred operating losses. We also incurred goodwill impairment charges of \$11,078,000, intangible asset impairment charges of \$43,741,000, the majority of which were recorded during the second quarter of 2009, and restaurant and other impairment charges of \$94,471,000. During the first half of 2010, we experienced a strengthening of trends in consumer traffic and increases in comparable-store sales. Notwithstanding these recent signs of improvement, the industry continues to be challenged and uncertainty exists as to the level and sustainability of these favorable trends.

Since 2008, we have continued to implement various cost-saving initiatives, including food cost decreases through waste reduction and supply chain efficiency, labor efficiency initiatives and reductions to capital expenditures. We developed new menu items to appeal to value-conscious consumers and used marketing campaigns to promote these

items. Additionally, net interest expense declined by 28.9% for the first half of 2010 as compared to the same period in 2009 primarily due to a net \$6,480,000 decrease in interest expense on our interest rate collar and a decrease of approximately \$5,200,000 related to the \$240,145,000 decrease in outstanding senior notes from our completion of a cash tender offer during March of 2009. Based on anticipated revenues and cash flows, we believe that the implemented initiatives noted above will allow us to appropriately manage our liquidity and meet our debt service requirements. Our anticipated revenues and cash flows have been estimated based on our knowledge of economic and industry trends and our historical restaurant sales combined with the results of our cost savings initiatives. However, deterioration in excess of our estimates could cause an adverse impact on our liquidity and financial position.

#### **Table of Contents**

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Liquidity and Capital Resources (continued)

#### CURRENT ECONOMIC CHALLENGES AND POTENTIAL IMPACTS OF MARKET CONDITIONS (continued)

At June 30, 2010 and December 31, 2009, \$70,457,000 and \$71,632,000, respectively, of the working capital revolving credit facility was committed for the issuance of letters of credit (see "Credit Facilities and Other Indebtedness" included in "Management's Discussion and Analysis of Financial Condition and Results of Operations"). We may have to extend additional letters of credit in the future. If the need for letters of credit exceeds the remaining availability on our working capital revolving credit facility, we may have to use cash to fulfill our collateral requirements.

We believe that expected cash flow from operations, planned borrowing capacity, short-term investments and restricted cash balances are adequate to fund debt service requirements, operating lease obligations, capital expenditures and working capital obligations for the next twelve months. However, our ability to continue to meet these requirements will depend partially on our ability to achieve anticipated levels of revenue and cash flow to manage costs. If our cash flow and capital resources are insufficient to fund our debt service obligations and operating lease obligations, we may be forced to reduce or delay capital expenditures, or to sell assets, seek additional capital or restructure or refinance our indebtedness, including the senior notes. The failure to meet our debt service obligations or the failure to remain in compliance with the financial covenants under our senior secured credit facilities, as described below, would constitute an event of default under those facilities and the lenders could elect to declare all amounts outstanding under the senior secured credit facilities to be immediately due and payable and terminate all commitments to extend further credit. See Item 1A. "Risk Factors" included in our Annual Report on Form 10-K for the year-ended December 31, 2009 (the "2009 10-K").

Our senior secured credit facilities require us to comply with certain financial covenants, including a quarterly maximum total leverage ratio test, and, subject to our exceeding a minimum rent-adjusted leverage level, an annual minimum free cash flow test. At June 30, 2010, we were in compliance with our covenants (see "Credit Facilities and Other Indebtedness" included in "Management's Discussion and Analysis of Financial Condition and Results of Operations"). However, our continued compliance with these covenants will, among other items, depend on our future levels of cash flow, which will be affected by our level of restaurant sales and/or our ability to successfully manage costs and our working capital.

# **CAPITAL EXPENDITURES**

Capital expenditures totaled approximately \$26,473,000 and \$32,660,000 for the six months ended June 30, 2010 and 2009, respectively. We estimate that our capital expenditures will total approximately \$70,000,000 to \$90,000,000 in 2010. As a result of conditions described in our credit agreement, our capital expenditures in 2010 are limited to \$100,000,000 (see "Credit Facilities and Other Indebtedness" included in "Management's Discussion and Analysis of Financial Condition and Results of Operations").

The amount of actual capital expenditures may be affected by general economic, financial, competitive, legislative and regulatory factors, among other things, including restrictions imposed by our borrowing arrangements. We expect to continue to review the level of capital expenditures throughout the remainder of 2010.

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Liquidity and Capital Resources (continued)

#### SUMMARY OF CASH FLOWS

The following table presents a summary of our cash flows provided by (used in) operating, investing and financing activities for the periods indicated (in thousands):

	SIX MONTHS ENDED	
	JUNE 30,	
	2010 2009	
Net cash provided by (used in) operating activities	\$1,145 \$(40,095)	
Net cash used in investing activities	(28,813 ) (27,332 )	
Net cash used in financing activities	(122,192 ) (90,525 )	
Effect of exchange rate changes on cash and cash equivalents	(1,659 ) (1,137 )	
Net decrease in cash and cash equivalents	\$(151,519) \$(159,089)	

## Operating activities

Net cash provided by operating activities was \$1,145,000 for the six months ended June 30, 2010 compared to net cash (used in) operating activities of (\$40,095,000) for the same period in 2009. The difference was primarily attributable to a delay in Accounts payable payments at December 31, 2008 and an increase in cash generated from restaurant operations. It was partially offset by a significant increase in bonuses paid during the six months ended June 30, 2010 as compared to the same period in 2009. These bonuses related to the prior years and were accrued for at December 31, 2009 and 2008. Additionally, it was partially offset by a significant decline in inventory during the first half of 2009 as a result of utilization of inventory on hand.

#### Investing activities

Net cash used in investing activities for the six months ended June 30, 2010 was \$28,813,000 compared to \$27,332,000 for the same period in 2009. Net cash used in investing activities during the six months ended June 30, 2010 consisted primarily of capital expenditures of \$26,473,000 and de-consolidated PRG cash of \$4,398,000. This was partially offset by the \$3,370,000 net difference between the proceeds from the sale and purchases of Company-owned life insurance. Net cash used in investing activities for the six months ended June 30, 2009 consisted primarily of capital expenditures of \$32,660,000. This was partially offset by the \$3,086,000 net difference between the proceeds from the sale and purchases of Company-owned life insurance.

### Financing activities

Net cash used in financing activities for the six months ended June 30, 2010 was \$122,192,000 compared to \$90,525,000 for the same period in 2009. Net cash used in financing activities during the six months ended June 30, 2010 was primarily attributable to repayments of borrowings on revolving credit facilities and long-term debt of \$126,829,000. This was partially offset by proceeds from borrowings on revolving credit facilities of \$21,000,000. Net cash used in financing activities during the six months ended June 30, 2009 was primarily attributable to (i) \$75,967,000 of cash paid for the extinguishment of a portion of our senior notes and related fees, (ii)

\$33,283,000 of cash paid for the purchase of the note related to our guaranteed debt for T-Bird Nevada, LLC ("T-Bird), a limited liability company owned by the principal of each of our California franchisees of Outback Steakhouse restaurants and (iii) repayments of long-term debt of \$23,851,000. This was partially offset by a \$47,000,000 contribution from OSI HoldCo, Inc., our direct owner, to partially fund our extinguishment of a portion of our senior notes.

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Liquidity and Capital Resources (continued)

#### CREDIT FACILITIES AND OTHER INDEBTEDNESS

On June 14, 2007, in connection with the merger and related transactions (the "Merger), we entered into senior secured credit facilities with a syndicate of institutional lenders and financial institutions. These senior secured credit facilities provide for senior secured financing of up to \$1,560,000,000, consisting of a \$1,310,000,000 term loan facility, a \$150,000,000 working capital revolving credit facility, including letter of credit and swing-line loan sub-facilities, and a \$100,000,000 pre-funded revolving credit facility that provides financing for capital expenditures only.

The senior secured term loan facility matures June 14, 2014, and its proceeds were used to finance the Merger. At each rate adjustment, we have the option to select a Base Rate plus 125 basis points or a Eurocurrency Rate plus 225 basis points for the borrowings under this facility. The Base Rate option is the higher of the prime rate of Deutsche Bank AG New York Branch and the federal funds effective rate plus ½ of 1% ("Base Rate") (3.25% at June 30, 2010 and December 31, 2009). The Eurocurrency Rate option is the 30, 60, 90 or 180-day Eurocurrency Rate ("Eurocurrency Rate") (ranging from 0.35% to 0.75% and from 0.26% to 0.46% at June 30, 2010 and December 31, 2009, respectively). The Eurocurrency Rate may have a nine- or twelve-month interest period if agreed upon by the applicable lenders. With either the Base Rate or the Eurocurrency Rate, the interest rate is reduced by 25 basis points if our Moody's Applicable Corporate Rating then most recently published is B1 or higher (the rating was Caa1 at June 30, 2010 and December 31, 2009).

We are required to prepay outstanding term loans, subject to certain exceptions, with:

- 50% of our "annual excess cash flow" (with step-downs to 25% and 0% based upon our rent-adjusted leverage ratio), as defined in the credit agreement and subject to certain exceptions;
- 100% of our "annual minimum free cash flow," as defined in the credit agreement, not to exceed \$75,000,000 for each fiscal year, if our rent-adjusted leverage ratio exceeds a certain minimum threshold;
- 100% of the net proceeds of certain assets sales and insurance and condemnation events, subject to reinvestment rights and certain other exceptions; and
  - 100% of the net proceeds of any debt incurred, excluding permitted debt issuances.

Additionally, we are required, on an annual basis, to (1) first, repay outstanding loans under the pre-funded revolving credit facility and (2) second, fund a capital expenditure account established on the closing date of the Merger to the extent amounts on deposit are less than \$100,000,000, in both cases with 100% of our "annual true cash flow," as defined in the credit agreement. In accordance with these requirements, in April 2010, we repaid \$5,928,000 of our pre-funded revolving credit facility outstanding loan balance.

Our senior secured credit facilities require scheduled quarterly payments on the term loans equal to 0.25% of the original principal amount of the term loans for the first six years and three quarters following the closing of the Merger. These payments will be reduced by the application of any prepayments, and any remaining balance will be paid at maturity. The outstanding balance on the term loans was \$1,103,450,000 and \$1,171,900,000 at June 30, 2010 and December 31, 2009, respectively. We classified \$75,000,000 of our term loans as current at June 30, 2010 and December 31, 2009 due to our prepayment requirements and quarterly payments. In April 2010, we made the remainder of our \$75,000,000 prepayment for 2009 that is required by the credit agreement, as described above.

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Liquidity and Capital Resources (continued)

#### CREDIT FACILITIES AND OTHER INDEBTEDNESS (continued)

Proceeds of loans and letters of credit under the \$150,000,000 working capital revolving credit facility provide financing for working capital and general corporate purposes and, subject to a rent-adjusted leverage condition, for capital expenditures for new restaurant growth. This revolving credit facility matures June 14, 2013 and bears interest at rates ranging from 100 to 150 basis points over the Base Rate or 200 to 250 basis points over the Eurocurrency Rate. There were no loans outstanding under the revolving credit facility at June 30, 2010. At December 31, 2009, the outstanding balance was \$50,000,000. This borrowing was recorded in "Current portion of long-term debt" in our Consolidated Balance Sheet at December 31, 2009, since it was repaid during the first quarter of 2010. In addition to outstanding borrowings, if any, at June 30, 2010 and December 31, 2009, \$70,457,000 and \$71,632,000, respectively, of the credit facility was committed for the issuance of letters of credit. We may have to extend additional letters of credit in the future. Fees for the letters of credit range from 2.00% to 2.50% and the commitment fees for unused working capital revolving credit commitments range from 0.38% to 0.50%.

Proceeds of loans under the \$100,000,000 pre-funded revolving credit facility are available to provide financing for capital expenditures. As of June 30, 2010 and December 31, 2009, we had borrowed \$38,072,000 and \$23,000,000, respectively, from our pre-funded revolving credit facility. We recorded \$38,072,000 in "Current portion of long-term debt" in our Consolidated Balance Sheet at June 30, 2010 and \$5,928,000 in "Current portion of long-term debt" and \$17,072,000 in "Long-term debt" in our Consolidated Balance Sheet at December 31, 2009, as we are required to repay any outstanding loans in April following each fiscal year using our "annual true cash flow," as defined in the credit agreement. The amount of "annual true cash flow" available to repay outstanding loans under the pre-funded revolving credit facility may vary based on year-end results. This facility matures June 14, 2013. At each rate adjustment, we have the option to select the Base Rate plus 125 basis points or a Eurocurrency Rate plus 225 basis points for the borrowings under this facility. In either case, the interest rate is reduced by 25 basis points if our Moody's Applicable Corporate Rating then most recently published is B1 or higher. Fees for the unused portion of the pre-funded revolving credit facility are 2.43%. In July 2010, we borrowed \$5,000,000 from our pre-funded revolving credit facility.

Our senior secured credit facilities require us to comply with certain financial covenants, including a quarterly Total Leverage Ratio ("TLR") test and an annual Minimum Free Cash Flow ("MFCF") test. The TLR is the ratio of Consolidated Total Debt to Consolidated EBITDA (earnings before interest, taxes, depreciation and amortization and certain other adjustments as defined in the senior secured credit facilities) and may not exceed 6.00 to 1.00. On an annual basis, if the Rent Adjusted Leverage Ratio ("RALR"), as defined, is greater than or equal to 5.25 to 1.00, our MFCF cannot be less than \$75,000,000. MFCF is calculated as Consolidated EBITDA plus decreases in Consolidated Working Capital less Consolidated Interest Expense, Capital Expenditures (except for that funded by our senior secured pre-funded revolving credit facility), increases in Consolidated Working Capital and cash paid for taxes. (All of the above capitalized terms are as defined in the credit agreement). Our senior secured credit facilities agreement also includes negative covenants that, subject to significant exceptions, limit our ability and the ability of our restricted subsidiaries to: incur liens, make investments and loans, make capital expenditures (as described below), incur indebtedness or guarantees, engage in mergers, acquisitions and assets sales, declare dividends, make payments or redeem or repurchase equity interests, alter our business, engage in certain transactions with affiliates, enter into agreements limiting subsidiary distributions and prepay, redeem or purchase certain indebtedness. Our senior secured

credit facilities contain customary representations and warranties, affirmative covenants and events of default. At June 30, 2010 and December 31, 2009, we were in compliance with our debt covenants (see "Current Economic Challenges and Potential Impacts of Market Conditions" included in "Management's Discussion and Analysis of Financial Condition and Results of Operations").

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Liquidity and Capital Resources (continued)

#### CREDIT FACILITIES AND OTHER INDEBTEDNESS (continued)

Our capital expenditures are limited by the credit agreement. Our annual capital expenditure limits range from \$200,000,000 to \$250,000,000 with various carry-forward and carry-back allowances. Our annual expenditure limits may increase after an acquisition. However, if (i) the RALR at the end of a fiscal year is greater than 5.25 to 1.00, (ii) the "annual true cash flow" is insufficient to repay fully our pre-funded revolving credit facility and (iii) the capital expenditure account has a zero balance, our capital expenditures will be limited to \$100,000,000 for the succeeding fiscal year. This limitation will remain until there are no pre-funded revolving credit facility loans outstanding and the amount on deposit in the capital expenditures account is greater than zero or until the RALR is less than 5.25 to 1.00. In 2010, our capital expenditures are limited to \$100,000,000 as a result of the conditions described above.

On June 14, 2007, we issued senior notes in an original aggregate principal amount of \$550,000,000 under an indenture among us, as issuer, OSI Co-Issuer, Inc., as co-issuer ("Co-Issuer"), a third-party trustee and each of our current and future domestic 100% owned restricted subsidiaries in our Outback Steakhouse and Carrabba's Italian Grill concepts and certain non-restaurant subsidiaries (the "Guarantors"). Proceeds from the issuance of the senior notes were used to finance the Merger, and the senior notes mature on June 15, 2015. Interest is payable semiannually in arrears, at 10% per annum, in cash on each June 15 and December 15, commencing on December 15, 2007. Interest payments to the holders of record of the senior notes occur on the immediately preceding June 1 and December 1. Interest is computed on the basis of a 360-day year consisting of twelve 30-day months. The principal balance of senior notes outstanding at June 30, 2010 and December 31, 2009 was \$248,075,000.

The indenture governing the senior notes limits, under certain circumstances, our ability and the ability of Co-Issuer and our restricted subsidiaries to: incur liens, make investments and loans, incur indebtedness or guarantees, engage in mergers, acquisitions and assets sales, declare dividends, make payments or redeem or repurchase equity interests, alter our business, engage in certain transactions with affiliates, enter into agreements limiting subsidiary distributions and prepay, redeem or purchase certain indebtedness.

We may from time to time seek to retire or purchase our outstanding debt through cash purchases in the open market, privately negotiated transactions or otherwise. Such repurchases or exchanges, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. The amounts involved may be material.

On June 14, 2010, our one-year line of credit with a maximum borrowing amount of 10,000,000,000 Korean won and our one-year overdraft line of credit with a maximum borrowing amount of 5,000,000,000 Korean won matured and were not renewed. There were no draws outstanding on these lines of credit.

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Liquidity and Capital Resources (continued)

#### **DEBT GUARANTEES**

We are the guarantor of an uncollateralized line of credit that permits borrowing of up to a maximum of \$24,500,000 for our joint venture partner, RY-8, in the development of Roy's restaurants. The line of credit originally expired in December 2004 and was amended for a fourth time on April 1, 2009 to a revised termination date of April 15, 2013. According to the terms of the credit agreement, RY-8 may borrow, repay, re-borrow or prepay advances at any time before the termination date of the agreement. On the termination date of the agreement, the entire outstanding principal amount of the loan then outstanding and any accrued interest is due. At June 30, 2010 and December 31, 2009, the outstanding balance on the line of credit was \$24,500,000.

RY-8's obligations under the line of credit are unconditionally guaranteed by us and Roy's Holdings, Inc. ("RHI"). If an event of default occurs, as defined in the agreement, then the total outstanding balance, including any accrued interest, is immediately due from the guarantors. At June 30, 2010 and December 31, 2009, \$24,500,000 of our \$150,000,000 working capital revolving credit facility was committed for the issuance of a letter of credit for this guarantee.

If an event of default occurs and RY-8 is unable to pay the outstanding balance owed, we would, as one of the two guarantors, be liable for this balance. However, in conjunction with the credit agreement, RY-8 and RHI have entered into an Indemnity Agreement and a Pledge of Interest and Security Agreement in our favor. These agreements provide that if we are required to perform under our obligation as guarantor pursuant to the credit agreement, then RY-8 and RHI will indemnify us against all losses, claims, damages or liabilities which arise out of or are based upon our guarantee of the credit agreement. RY-8's and RHI's obligations under these agreements are collateralized by a first priority lien upon and a continuing security interest in any and all of RY-8's interests in the joint venture.

Pursuant to our joint venture agreement for the development of Roy's restaurants, RY-8, our joint venture partner, has the right to require us to purchase up to 25% of RY-8's interests in the joint venture at any time after June 17, 2004 and up to another 25% (total 50%) of its interest in the joint venture at any time after June 17, 2009. Our purchase price would be equal to the fair market value of the joint venture as of the date that RY-8 exercised its put option multiplied by the percentage purchased.

We are not aware of any non-compliance with the underlying terms of the borrowing agreements for which we provide a guarantee that would result in us having to perform in accordance with the terms of the guarantee.

### GOODWILL AND INDEFINITE-LIVED INTANGIBLE ASSETS

During the second quarter of 2010, we performed our annual assessment for impairment of goodwill and other indefinite-lived intangible assets. Our review of the recoverability of goodwill was based primarily upon an analysis of the discounted cash flows of the related reporting units as compared to the carrying values. We also used the discounted cash flow method to determine the fair value of our indefinite-lived intangible assets. We did not record any goodwill or indefinite-lived intangible asset impairment charges as a result of this assessment and determined that none of our reporting units are at risk for material goodwill impairment.

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Liquidity and Capital Resources (continued)

# FAIR VALUE MEASUREMENTS

Fair value is the price that would be received upon sale of an asset or paid upon transfer of a liability in an orderly transaction between market participants at the measurement date (exit price) and is a market-based measurement, not an entity-specific measurement. To measure fair value, we incorporate assumptions that market participants would use in pricing the asset or liability, and utilize market data to the maximum extent possible. Measurement of fair value incorporates nonperformance risk (i.e., the risk that an obligation will not be fulfilled). In measuring fair value, we reflect the impact of our own credit risk on our liabilities, as well as any collateral. We also consider the credit standing of our counterparties in measuring the fair value of our assets.

We are highly leveraged and exposed to interest rate risk to the extent of our variable-rate debt. In September 2007, we entered into an interest rate collar with a notional amount of \$1,000,000,000 as a method to limit the variability of our \$1,310,000,000 variable-rate term loan. The collar consists of a London Interbank Offered Rate ("LIBOR") cap of 5.75% and a LIBOR floor of 2.99%. The collar's first variable-rate set date was December 31, 2007, and the option pairs expire at the end of each calendar quarter beginning March 31, 2008 and ending September 30, 2010. The quarterly expiration dates correspond to the scheduled amortization payments of our term loan. We expensed \$6,823,000 and \$13,677,000 of interest for the three and six months ended June 30, 2010, respectively, and \$4,497,000 and \$8,338,000 of interest for the three and six months ended June 30, 2009, respectively, as a result of the quarterly expiration of the collar's option pairs. We record mark-to-market changes in the fair value of the derivative instrument in earnings in the period of change. We included \$6,103,000 and \$18,458,000 in the line item "Accrued and other current liabilities" in our Consolidated Balance Sheets as of June 30, 2010 and December 31, 2009 respectively, and included \$7,065,000 and \$12,355,000 of net interest income for the three and six months ended June 30, 2010, respectively, and included \$151,000 of net interest expense and \$536,000 of net interest income for the three and six months ended June 30, 2009, respectively, in the line item "Interest expense" in our Consolidated Statements of Operations for the mark-to-market effects of this derivative instrument.

The valuation of our interest rate collar is based on a discounted cash flow analysis of the expected cash flows of the derivative. This analysis reflects the contractual terms of the collar, including the period to maturity, and uses observable market-based inputs, including interest rate curves. Interest rate curves are used to determine forward LIBOR rates on each quarter's interest rate reset date. Since the interest rate collar matures on September 30, 2010, its final interest rate reset date was June 28, 2010.

Although we determined that the majority of the inputs used to value our interest rate collar fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with this derivative utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by us and our counterparties. However, as of June 30, 2010, we have assessed the significance of the impact of the credit valuation adjustments on the overall valuation of our interest rate collar derivative positions and have determined that the credit valuation adjustments are not significant to the overall valuation of this derivative. As a result, we determined that our interest rate collar derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Liquidity and Capital Resources (continued)

#### FAIR VALUE MEASUREMENTS (continued)

As of June 30, 2010 and December 31, 2009, the fair value of the interest rate collar derivative, including accrued interest but excluding any adjustment for nonperformance risk, was in a net liability position of \$6,276,000 and \$19,225,000, respectively. As of June 30, 2010 and December 31, 2009, we were not required to post and did not post any collateral related to our interest rate collar. Our agreement with our counterparty for the interest rate collar contains a provision in which we could be declared in default on our derivative obligation if repayment of the underlying indebtedness is accelerated by the lender due to our default on the indebtedness. The termination value for such a settlement would have been \$6,276,000 at June 30, 2010.

We did not have any material impairment charges as a result of fair value measurements on a nonrecurring basis during the three and six months ended June 30, 2010. Continued sales declines at our restaurants beyond our current projections, unplanned increases in health insurance, commodity or labor costs, further deterioration in overall economic conditions and significant challenges in the restaurant industry may result in future impairment charges. It is possible that changes in circumstances or changes in our judgments, assumptions and estimates, could result in a future impairment charge of a portion or all of our goodwill, other intangible assets or long-lived assets held and used.

### STOCK-BASED AND DEFERRED COMPENSATION PLANS

### Managing and Chef Partners

Managing and chef partners purchase ownership interests in a Management Partnership and receive distributions based on a percentage of their restaurant's annual cash flows. Upon completion of each five-year term of employment, our managing and chef partners are eligible to participate in a deferred compensation program (the Partner Equity Plan or "PEP"). We require the use of capital to fund the PEP as each managing and chef partner earns a contribution and currently estimate funding requirements ranging from \$15,000,000 to \$20,000,000 in each of the next two years through June 30, 2012. Actual funding of the current PEP obligation and future funding requirements may vary significantly depending on timing of partner contracts, forfeiture rates and numbers of partner participants and may differ materially from estimates.

Upon the closing of the Merger, certain stock options that had been granted to managing and chef partners under a pre-merger managing partner stock plan (the "MP Stock Plan") upon completion of a previous employment contract and at the beginning of an employment agreement were converted into the right to receive cash in the form of a "Supplemental PEP" contribution and a "Supplemental Cash" payment, respectively. Additionally, all outstanding, unvested partner employment grants of restricted stock under the MP Stock Plan were converted into the right to receive cash on a deferred basis. Additionally, certain members of management were given the option to either convert some or all of their restricted stock granted under the pre-merger stock plan in the same manner as managing partners or convert some or all of it into restricted stock of KHI. Grants of restricted stock under the pre-merger stock plan that converted into the right to receive cash are referred to as "Restricted Stock Contributions."

As of June 30, 2010, our total liability with respect to obligations under the PEP, Supplemental PEP, Supplemental Cash and Restricted Stock Contributions was approximately \$92,912,000, of which \$15,186,000 and \$77,726,000 was

included in the line items "Accrued and other current liabilities" and "Other long-term liabilities," respectively, in our Consolidated Balance Sheet. As of December 31, 2009, our total liability with respect to obligations under the PEP, Supplemental PEP, Supplemental Cash and Restricted Stock Contributions was approximately \$93,752,000, of which \$14,971,000 and \$78,781,000 was included in the line items "Accrued and other current liabilities" and "Other long-term liabilities," respectively, in our Consolidated Balance Sheet. Partners and management may allocate the contributions into benchmark investment funds, and these amounts due to participants will fluctuate according to the performance of their allocated investments and may differ materially from the initial contribution and current obligation.

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Liquidity and Capital Resources (continued)

STOCK-BASED AND DEFERRED COMPENSATION PLANS (continued)

Managing and Chef Partners (continued)

Prior to the Merger, certain partners participating in the PEP were to receive common stock ("Partner Shares") upon completion of their employment contract. Upon closing of the Merger, these partners are entitled to receive a deferred payment of cash instead of common stock upon completion of their current employment term. Partners will not receive the deferred cash payment if they resign or are terminated for cause prior to completing their current employment terms. There will not be any future earnings or losses on these amounts prior to payment to the partners. The amount accrued for the Partner Shares obligation was approximately \$6,233,000 as of June 30, 2010, of which \$2,571,000 and \$3,662,000 was included in the line items "Accrued and other current liabilities" and "Other long-term liabilities," respectively, in our Consolidated Balance Sheet. The amount accrued for the Partner Shares obligation was approximately \$5,679,000 as of December 31, 2009 and was included in the line item "Other long-term liabilities" in our Consolidated Balance Sheet.

As of June 30, 2010 and December 31, 2009, we had approximately \$54,773,000 and \$59,521,000, respectively, in various corporate owned life insurance policies and another \$1,328,000 and \$1,109,000, respectively, of restricted cash, both of which are held within an irrevocable grantor or "rabbi" trust account for settlement of our obligations under the PEP, Supplemental PEP and Restricted Stock Contributions. We are the sole owner of any assets within the rabbi trust and participants are considered our general creditors with respect to assets within the rabbi trust.

As of June 30, 2010 and December 31, 2009, there were \$43,044,000 and \$39,613,000, respectively, of unfunded obligations related to the PEP, Supplemental PEP, Supplemental Cash, Restricted Stock Contributions and Partner Shares liabilities that may require the use of cash resources in the future.

#### **DIVIDENDS**

Payment of dividends is prohibited under our credit agreements, except for certain limited circumstances.

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Recently Issued Financial Accounting Standards

On January 1, 2010, we adopted new accounting guidance related to the consolidation of variable interest entities which requires an analysis to determine whether a variable interest gives the entity a controlling financial interest in a variable interest entity. These changes require an ongoing assessment and eliminate the quantitative approach previously required for determining whether an entity is the primary beneficiary. As a result of this guidance, we no longer consolidate PRG and T-Bird in our consolidated financial statements at and for the three and six months ended June 30, 2010. Combined revenues and net loss included in our Consolidated Statement of Operations for these two entities for the year ended December 31, 2009 was \$75,767,000 and \$56,476,000, respectively, and combined assets and liabilities included in our Consolidated Balance Sheet at December 31, 2009 was \$78,082,000 and \$204,634,000, respectively. This guidance caused a \$6,078,000 and a \$386,000 reduction to the January 1, 2010 balances of Accumulated deficit and Noncontrolling interests, respectively.

In January 2010, the FASB amended the guidance related to fair value measurements and disclosures. Effective for interim and annual reporting periods beginning after December 15, 2009, disclosure of the amount and reasons for significant transfers in and out of Level 1 and Level 2 fair value measurements is required. Further, this guidance clarified that fair value measurement disclosures should be provided for each class of assets and liabilities. The amendment also clarified that for Level 2 and Level 3 fair value measurements, valuation techniques and inputs used for both recurring and nonrecurring fair value measurements are required to be disclosed. The adoption of this guidance on January 1, 2010 did not have a material impact on our consolidated financial statements. Additionally, effective for fiscal years beginning after December 15, 2010, a reporting entity should separately present information about purchases, sales, issuances and settlements on a gross basis in its reconciliation of Level 3 recurring fair value measurements. This accounting guidance is not expected to materially affect our consolidated financial statements.

In October 2009, the FASB provided accounting and reporting guidance for arrangements consisting of multiple revenue-generating activities. This guidance establishes a selling price hierarchy for determining the selling price of a deliverable. The amendments modify the criteria for separating deliverables, measuring, and allocating arrangement consideration to one or more units of accounting. Enhanced disclosures are also required to provide information about a vendor's multiple-deliverable revenue arrangements, including information about the nature and terms, significant deliverables and its performance within arrangements. The amendments also require providing information about the significant judgments made and changes to those judgments and about how the application of the relative selling-price method affects the timing or amount of revenue recognition. This guidance is effective January 1, 2011, although early application is permitted. We do not expect the adoption of this guidance to materially affect our consolidated financial statements, and we do not plan to early or retroactively adopt this guidance.

# OSI Restaurant Partners, LLC MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Cautionary Statement**

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Exchange Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements represent OSI Restaurant Partners, LLC's expectations or beliefs concerning future events, including the following: any statements regarding future sales, costs and expenses and gross profit percentages, any statements regarding the continuation of historical trends, any statements regarding the expected number of future restaurant openings and expected capital expenditures and any statements regarding the sufficiency of our cash balances and cash generated from operating and financing activities for future liquidity and capital resource needs. Without limiting the foregoing, the words "believes," "anticipates," "plans," "expects," "should," "estimates" and sin expressions are intended to identify forward-looking statements.

Our actual results could differ materially from those stated or implied in the forward-looking statements included elsewhere in this report as a result, among other things, of the following:

- (i) Our substantial leverage and significant restrictive covenants in our various credit facilities could adversely affect our ability to raise additional capital to fund our operations, limit our ability to make capital expenditures to invest in new or renovate restaurants, limit our ability to react to changes in the economy or our industry, expose us to interest rate risk to the extent of our variable-rate debt and prevent us from meeting our obligations under the senior notes;
- (ii) Challenging economic conditions may continue to affect our liquidity by adversely impacting numerous items that include, but are not limited to: consumer confidence and spending patterns; the availability of credit presently arranged from our revolving credit facilities; the future cost and availability of credit; interest rates; foreign currency exchange rates; and the liquidity or operations of our third-party vendors and other service providers;
- (iii) The restaurant industry is a highly competitive industry with many well-established competitors;
- (iv) Our results can be impacted by changes in consumer tastes and the level of consumer acceptance of our restaurant concepts (including consumer tolerance of our prices); local, regional, national and international economic conditions; the seasonality of our business; demographic trends; traffic patterns and our ability to effectively respond in a timely manner to changes in traffic patterns; changes in consumer dietary habits; employee availability; the cost of advertising and media; government actions and policies; inflation or deflation; unemployment rates; interest rates; exchange rates; and increases in various costs, including construction, real estate and health insurance costs;
- (v) Our results can be affected by consumer reaction to public health issues such as an outbreak of H1N1 flu (swine flu);
- (vi) Our results can be affected by consumer perception of food safety;

(vii)

Our ability to expand is dependent upon various factors such as the availability of attractive sites for new restaurants; ability to obtain appropriate real estate sites at acceptable prices; ability to obtain all required governmental permits including zoning approvals and liquor licenses on a timely basis; impact of government moratoriums or approval processes, which could result in significant delays; ability to obtain all necessary contractors and subcontractors; union activities such as picketing and hand billing that could delay construction; the ability to generate or borrow funds; the ability to negotiate suitable lease terms; the ability to recruit and train skilled management and restaurant employees; and the ability to receive the premises from the landlord's developer without any delays;

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### Cautionary Statement (continued)

- (viii) Weather, acts of God and disasters could result in construction delays and also adversely affect the results of one or more restaurants for an indeterminate amount of time;
- (ix) Commodities, including but not limited to, such items as beef, chicken, shrimp, pork, seafood, dairy, potatoes, onions and energy supplies, are subject to fluctuation in price and availability and price could increase or decrease more than we expect;
- (x) Minimum wage increases could cause a significant increase in our labor costs; and/or
- (xi) Our results can be impacted by tax and other legislation and regulation in the jurisdictions in which we operate and by accounting standards or pronouncements.

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#### OSI Restaurant Partners, LLC

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to market risk from changes in interest rates on debt, changes in foreign currency exchange rates and changes in commodity prices. We have not experienced a material change in market risk from changes in interest rates on debt, changes in foreign currency exchange rates and changes in commodity prices since December 31, 2009. See Part II, Item 7A., "Quantitative and Qualitative Disclosures about Market Risk" in our Annual Report on Form 10-K for the year ended December 31, 2009 for further information about market risk.

#### Item 4. Controls and Procedures

#### Evaluation of Disclosure Controls and Procedures

We have established and maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. We carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of June 30, 2010.

### Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting during our most recent quarter ended June 30, 2010 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# OSI Restaurant Partners, LLC PART II: OTHER INFORMATION

#### Item 1. Legal Proceedings

We are subject to legal proceedings, claims and liabilities, such as liquor liability, sexual harassment and slip and fall cases, which arise in the ordinary course of business and are generally covered by insurance. In the opinion of management, the amount of ultimate liability with respect to those actions will not have a material adverse impact on our financial position or results of operations and cash flows. We accrue for loss contingencies that are probable and reasonably estimable. We generally do not accrue for legal costs expected to be incurred with a loss contingency until those services are provided.

We are subject to the following legal proceedings and actions, which depending on the outcomes that are mostly uncertain at this time, could have a material adverse effect on our financial condition:

On February 21, 2008, a purported class action complaint captioned Ervin, et al. v. OS Restaurant Services, Inc. was filed in the U.S. District Court, Northern District of Illinois. This lawsuit alleges violations of state and federal wage and hour law in connection with tipped employees and overtime compensation and seeks relief in the form of unspecified back pay and attorney fees. It alleges a class action under state law and a collective action under federal law. At this time, we are able to reasonably estimate that the range of possible loss for this litigation is immaterial.

In March 2008, one of our subsidiaries received a notice of proposed assessment of employment taxes from the Internal Revenue Service ("IRS") for calendar years 2004 through 2006. The IRS asserts that certain cash distributions paid to our managing, chef and area operating partners who hold partnership interests in limited partnerships with our affiliates should have been treated as wages and subjected to employment taxes. We believe that we have complied and continue to comply with the law pertaining to the proper federal tax treatment of partner distributions. In May 2008, we filed a written protest of the proposed employment tax assessment with IRS Appeals. In December 2009, IRS Appeals returned the case to the IRS employment tax examiner for consideration of a partnership procedural issue that was raised in the protest. In light of this development, we cannot, at this time, reasonably estimate the amount, if any, of additional employment taxes or other interest, penalties or additions to tax that would ultimately be assessed if the IRS decides to pursue the dispute. If the IRS examiner's position were to be sustained at the administrative level, the additional employment taxes and other amounts that would be assessed would be material.

On December 29, 2008, American Restaurants, Inc. ("American Restaurants") filed a Petition with the United States District Court for the Southern District of Florida, captioned American Restaurants, Inc. v. Outback Steakhouse International, L.P., seeking confirmation of a purported November 24, 2008 arbitration award against Outback Steakhouse International, L.P. ("Outback International"), our indirect wholly-owned subsidiary, in the amount of \$97,997,000, plus interest from August 7, 2006. The award purportedly resolved a dispute involving Outback International's alleged wrongful termination in 1998 of a Restaurant Franchise Agreement (the "Agreement") entered into in 1996 concerning one restaurant in Argentina. On February 20, 2009, Outback International filed its Opposition to the petition to confirm and raised five separate and independent defenses to confirmation under Article 5 of the Inter-American Convention on International Commercial Arbitration. On July 28, 2009, the U.S. District Court for the Southern District of Florida stayed all further proceedings and closed the case administratively, pending final resolution of Outback International's appeal before the Argentine Commercial Court of Appeals ("Argentine Court of Appeals") seeking annulment of the purported award.

On December 9, 2008, in accordance with a procedure provided under Argentine law, Outback International filed with the arbitrator a motion seeking leave to file an appeal to nullify the purported award. On February 27, 2009, the

arbitrator denied Outback International's motion. On March 16, 2009, Outback International filed a direct appeal with the Argentine Court of Appeals seeking to annul the purported award. On June 26, 2009, the Argentine Court of Appeals accepted Outback International's appeal and expressly suspended enforcement of the purported award in Argentina pending the outcome of Outback International's appeal seeking nullification. On May 14, 2010, the Argentine Court of Appeals granted Outback International's petition and declared the purported award null and void. The Argentine Court of Appeals also levied all costs against American Restaurants. On July 7, 2010, American Restaurants filed an extraordinary appeal with the Argentine Court of Appeals arguing that its May 14, 2010 nullification decision was in error and should be reviewed by the Argentine Supreme Court. Outback International will timely respond to the extraordinary appeal.

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# OSI Restaurant Partners, LLC PART II: OTHER INFORMATION

## Item 1. Legal Proceedings (continued)

Outback International believes that the purported arbitration award resulted from a process that materially violated the terms of the Agreement, and that the arbitrator who issued the purported award violated Outback International's rights to due process. Outback International intends to contest vigorously the validity and enforceability of the purported arbitration award in the courts of both the United States and Argentina.

Based in part on legal opinions Outback International has received from Argentine counsel, we do not expect the arbitration award or the petition seeking its confirmation to have a material adverse effect on its results of operations, financial condition or cash flows. However, litigation is inherently uncertain and the ultimate resolution of this matter cannot be guaranteed.

On February 19, 2009, we filed an action in the Circuit Court for the Thirteenth Judicial District of Florida in Hillsborough County against T-Bird Nevada, LLC ("T-Bird") and its affiliates. T-Bird is a limited liability company that is owned by the principal of the franchisee of each of the California Outback Steakhouse restaurants. The action seeks payment on a promissory note made by T-Bird that we purchased from T-Bird's former lender, among other remedies. The principal balance on the promissory note, plus accrued and unpaid interest, was approximately \$33,000,000 at the time it was purchased. On July 31, 2009, the Hillsborough County Circuit Court denied T-Bird's motions to dismiss for lack of personal jurisdiction and improper venue. On September 11, 2009, T-Bird and certain of its affiliates filed an answer and counterclaims. The answer generally denied T-Bird's liability on the loan, and the counterclaims restated the same claims made by T-Bird in its California action (as described below). We filed motions to dismiss all counterclaims for failure to state a claim. Discovery has commenced on both our claims and T-Bird's counterclaims.

On February 20, 2009, T-Bird and certain of its affiliates filed suit against us and certain of our officers and affiliates in the Superior Court of the State of California, County of Los Angeles. The suit claims, among other things, that we made various misrepresentations and breached certain oral promises allegedly made by us and certain of our officers to T-Bird and its affiliates that we would acquire the restaurants owned by T-Bird and its affiliates and until that time we would maintain financing for the restaurants that would be nonrecourse to T-Bird and its affiliates. The complaint seeks damages in excess of \$100,000,000, exemplary or punitive damages, and other remedies. We and the other defendants believe the suit is without merit. We filed motions to dismiss T-Bird's complaint on the grounds that a binding agreement related to the loan at issue in the Florida litigation requires that T-Bird litigate its claims in Florida, rather than in California. On September 11, 2009, the motion to dismiss was granted as to all counts and the case was dismissed. On May 17, 2010, the California Court of Appeal reversed the trial court and ordered T-Bird's complaint be reinstated. We have filed a petition with the California Supreme Court seeking further review of the California Court of Appeal's decision.

# Item 1A. Risk Factors

In addition to the other information discussed in this report, please consider the factors described in Part I, Item 1A., "Risk Factors" in our Annual Report on Form 10-K for the year-ended December 31, 2009 (the "2009 10-K") which could materially affect our business, financial condition or future results. The risks described in our 2009 10-K have not materially changed, except that we have modified one of our risk factors, described below, as a result of the oil spill in the Gulf of Mexico.

Significant adverse weather conditions and other disasters could negatively impact our results of operations.

Adverse weather conditions and acts of God, such as regional winter storms, floods, major hurricanes and earthquakes, and other disasters, such as the oil spill in the Gulf of Mexico, could negatively impact our results of operations. Temporary and prolonged restaurant closures may occur and customer traffic may decline due to the actual or perceived effects from these events.

# OSI Restaurant Partners, LLC PART II: OTHER INFORMATION

## Item 6. Exhibits

Number	Description
10.1	Royalty Agreement dated April 1995 among Carrabba's Italian Grill, Inc., Outback Steakhouse, Inc., Mangia Beve, Inc., Carrabba, Inc., Carrabba Woodway, Inc., John C. Carrabba, III, Damian C. Mandola, and John C. Carrabba, Jr., First Amendment to Royalty Agreement dated January 1997 and Second Amendment to Royalty Agreement made and entered into effective April 7, 2010 by and among Carrabba's Italian Grill, LLC, OSI Restaurant Partners, LLC, Mangia Beve, Inc., Mangia Beve II, Inc., Original, Inc., Voss, Inc., John C. Carrabba, III, Damian C. Mandola, and John C. Carrabba, Jr. (filed herewith)
10.2	Amended and Restated Operating Agreement for OSI/Fleming's, LLC made as of June 4, 2010 by and among OS Prime, LLC, a wholly-owned subsidiary of OSI Restaurant Partners, LLC, FPSH Limited Partnership and AWA III Steakhouses, Inc. (filed herewith)
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 20021
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 20021

1 These certifications are not deemed to be "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section. These certifications will not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that the registrant specifically incorporates them by reference.

The registrant hereby undertakes to furnish supplementally a copy of any omitted schedule or other attachment to the Securities and Exchange Commission upon request.

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### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 13, 2010 OSI RESTAURANT PARTNERS, LLC

By: /s/ Dirk A. Montgomery

Dirk A. Montgomery

Senior Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)

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