

NATIONAL SECURITY GROUP INC

Form 10-Q

November 14, 2008

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For Quarterly Period Ended September 30, 2008

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to .

Commission File Number 0-18649

The National Security Group, Inc.

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of
Incorporation or Organization)

63-1020300
(IRS Employer
Identification No.)

661 East Davis Street

Elba, Alabama
(Address of principal executive offices)

36323
(Zip-Code)

Registrant's Telephone Number including Area Code (334) 897-2273

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in rule 12b-2 of the Act). (Check One) Large accelerated Filer Accelerated Filer Non-accelerated Filer Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the close of the period covered by this report.

Class

Outstanding November 14, 2008

Common Stock, \$1.00 par value

2,466,600 shares

1

THE NATIONAL SECURITY GROUP, INC

INDEX

PART I. FINANCIAL INFORMATION

	Page No.
Item 1. Financial Statements (unaudited)	
<u>Consolidated Balance Sheets</u>	3
<u>Consolidated Statements of Income</u>	5
<u>Consolidated Statements of Shareholders' Equity</u>	6
<u>Consolidated Statements of Cash Flows</u>	7
<u>Notes to Financial Statements</u>	8
<u>Report of Independent Registered Accounting Firm</u>	17
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	18
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	28
<u>Item 4. Controls and Procedures</u>	28

PART II. OTHER INFORMATION

<u>Item 1. Legal Proceedings</u>	29
<u>Item 1A. Risk Factors</u>	29
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	29
<u>Item 3. Defaults Upon Senior Securities</u>	29
<u>Item 4. Submission of Matters to a Vote of Security Holders</u>	29
<u>Item 5. Other Information</u>	29
<u>Item 6. Exhibits and Reports on Form 8-K</u>	29

<u>SIGNATURE</u>	30
------------------	----

Part I. FINANCIAL INFORMATION

Item 1. Financial Statements

THE NATIONAL SECURITY GROUP, INC.

CONSOLIDATED BALANCE SHEETS

(In thousands, except per share amounts)

	(Dollars in thousands)	
	As of September 30, 2008	As of December 31, 2007
ASSETS		
	<i>(unaudited)</i>	
Investments		
Fixed maturities held-to-maturity, at amortized cost (estimated fair value: 2008 - \$12,836; 2007 - \$17,155)	\$ 13,071	\$ 17,310
Fixed maturities available-for-sale, at estimated fair value (cost: 2008 - \$63,604; 2007 - \$67,388)	59,053	66,777
Equity securities available-for-sale, at estimated fair value (cost: 2008 - \$6,309; 2007 - \$7,635)	11,380	14,991
Mortgage loans on real estate, at cost	496	492
Investment real estate, at book value (accumulated depreciation: 2008 - \$18; 2007 - \$18)	4,987	4,586
Policy loans	943	920
Other invested assets	7,066	2,103
Short-term investments	250	1,027
Total Investments	97,246	108,206
Cash	2,884	3,299
Accrued investment income	867	794
Policy receivables, less allowance for credit losses (2008 - \$40; 2007 - \$110)	14,940	8,801
Accounts receivable, less allowance for credit losses (2008 - \$0; 2007 - \$10)	-	570
Reinsurance recoverable	5,980	917
Deferred policy acquisition costs	10,164	8,993
Property and equipment, net	2,859	2,930

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

Deferred income tax asset	1,122	0
Accrued income tax recoverable	3,239	-
Other assets	1,461	1,075
Total Assets	\$ 140,762	\$135,585

The Notes to Financial Statements are an integral part of these statements

	(Dollars in thousands)	
	As of September 30, 2008	As of December 31, 2007
LIABILITIES AND SHAREHOLDERS' EQUITY		
	<i>(unaudited)</i>	
Property and casualty benefit and loss reserves	\$ 23,411	\$ 11,973
Accident and health benefit and loss reserves	1,054	926
Life and annuity benefit and loss reserves	27,947	27,538
Unearned premiums	34,240	22,442
Policy and contract claims	540	608
Other policyholder funds	1,334	1,309
Short-term debt	-	900
Long-term debt	12,372	12,372
Accrued income taxes	-	1,079
Deferred income tax liability	-	1,231
Other liabilities	4,758	6,760
Total Liabilities	105,656	87,138
Contingencies	-	-
Shareholders' Equity		
Preferred stock, \$1 par value, 500,000 shares authorized, none issued or outstanding	-	-
Class A common stock, \$1 par value, 2,000,000 shares authorized, none issued or outstanding	-	-
Common stock, \$1 par value, 10,000,000 shares authorized		
2,466,600 shares issued and outstanding	2,467	2,467
Additional paid-in capital	4,951	4,951
Accumulated other comprehensive (loss) income	(613)	4,864
Retained earnings	28,301	36,165
Total Shareholders' Equity	35,106	48,447
Total Liabilities and Shareholders' Equity	\$ 140,762	\$ 135,585

The Notes to the Financial Statements are an integral part of these statements.

THE NATIONAL SECURITY GROUP, INC.

CONSOLIDATED UNAUDITED STATEMENTS OF INCOME

(In thousands, except per share amounts)

	Three Months		Nine Months	
	Ended September 30		Ended September 30	
	2008	2007	2008	2007
REVENUES				
Net premiums earned	\$ 11,707	\$ 15,913	\$ 42,261	\$ 46,362
Net investment income	1,332	1,216	3,894	3,629
Net realized investment (losses) gains	(1,452)	(4)	(1,304)	529
Other Income	254	261	927	820
Total Revenues	11,841	17,386	45,778	51,340
BENEFITS AND EXPENSES				
Policyholder benefits paid or provided	15,795	8,927	37,167	28,259
Policy acquisition costs	3,437	3,091	9,323	9,326
General insurance expenses	2,099	2,222	6,578	6,821
Insurance taxes, licenses and fees	540	797	1,298	1,880
Interest expense	282	296	860	807
Total Expenses	22,153	15,333	55,226	47,093
(Loss) Income from Continuing Operations	(10,312)	2,053	(9,448)	4,247
Before Income Tax Expense				
INCOME TAX (BENEFIT) EXPENSE				
Current	(3,220)	635	(2,695)	1,254
Deferred	(147)	(87)	(554)	(176)
	(3,367)	548	(3,249)	1,078
(Loss) Income From Continuing Operations	(6,945)	1,505	(6,199)	3,169
Loss from Discontinued Operations, Net of Income Tax				
Expense Before Minority Interest	-	-	-	(282)
Minority Interest in Discontinued Operations	-	-	-	141
Gain from Disposal of Discontinued Operations	-	-	-	1,460
Net Income from Discontinued Operations	-	-	-	1,319

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

Net (Loss) Income	\$ (6,945)	\$ 1,505	\$ (6,199)	\$ 4,488
Basic and Diluted (Loss) Earnings Per Common Share:				
(Loss) Earnings Per Share from Continuing Operations	\$ (2.82)	\$ 0.61	\$ (2.51)	\$ 1.28
Earnings Per share from Discontinued Operations	-	-	-	0.54
Net (Loss) Earnings Per Common Share	\$ (2.82)	\$ 0.61	\$ (2.51)	\$ 1.82
DIVIDENDS DECLARED PER SHARE	\$ 0.225	\$ 0.225	\$ 0.675	\$ 0.675

The Notes to Financial Statements are an integral part of these statements.

THE NATIONAL SECURITY GROUP, INC.

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(In thousands, except per share amounts)

	Total	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Common Stock	Paid-in Capital
Balance at December 31, 2006	\$ 45,379	\$ 32,345	\$ 5,616	\$ 2,467	\$ 4,951
Comprehensive Income					
Net income for 2007	6,040	6,040			
Other comprehensive loss (net of tax)					
Unrealized loss on securities, net of reclassification adjustment of \$1,014	(664)		(664)		
Unrealized loss on interest rate swap	(88)		(88)		
Total Comprehensive Income	5,288				
Cash dividends	(2,220)	(2,220)			
Balance at December 31, 2007	\$ 48,447	\$ 36,165	\$ 4,864	\$ 2,467	\$ 4,951
Comprehensive Income					
Net income nine months ended 9/30/2008	(6,199)	(6,199)			
Other comprehensive loss (net of tax)					
Unrealized loss on securities, net of reclassification adjustment of \$736	(5,433)		(5,433)		
Unrealized loss on interest rate swap	(44)		(44)		
Total Comprehensive Loss	(11,676)				
Cash dividends	(1,665)	(1,665)			
Balance at September 30, 2008 (Unaudited)	\$ 35,106	\$ 28,301	\$ (613)	\$ 2,467	\$ 4,951

The Notes to the Financial Statements are an integral part of these statements.

6

THE NATIONAL SECURITY GROUP, INC.

CONSOLIDATED UNAUDITED STATEMENTS OF CASH FLOWS

(In thousands)

	Nine Months	
	Ended September 30,	
	2008	2007
Cash Flows from Operating Activities		
(Loss) Income from continuing operations	\$ (6,199)	\$ 3,169
Adjustments to reconcile income from continuing operations to net cash provided by operating activities:		
Change in accrued investment income	(73)	(15)
Change in reinsurance receivables	(5,063)	1,003
Change in deferred policy acquisition costs	(1,171)	(834)
Change in income tax payable	(4,318)	599
Deferred income tax benefit	(554)	(176)
Depreciation expense	343	440
Change in policy liabilities and claims	11,907	(266)
Change in policy receivables	(6,139)	(3,355)
Change in unearned premium	11,798	5,066
Change in accounts receivable of discontinued operations	-	266
Change in inventory of discontinued operations	-	19
Other operating cash provided by discontinued operations	-	(101)
Other, net	(593)	(1,815)
Net cash (used in) provided by operating activities	(62)	4,000
Cash Flows from Investing Activities		
Cost of investments acquired	(25,141)	(22,205)
Sale and maturity of investments	27,567	19,176
Purchase of property and equipment	(239)	(785)
Sale of property and equipment of discontinued operations		33
Net cash provided by investing activities of discontinued operations	-	2,700
Net cash provided by (used in) investing activities	2,187	(1,081)
Cash Flows from Financing Activities		
Change in other policyholder funds	25	16
Proceeds from short-term debt	-	466
Proceeds from issuance of long-term debt	-	3,093
Change in notes payable	(900)	(2,171)
Dividends paid	(1,665)	(1,665)
Net cash used in financing activities	(2,540)	(261)
Net change in cash and cash equivalents	(415)	2,658

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

Cash and cash equivalents, beginning of period	3,299	1,106
Cash and cash equivalents, end of period	\$ 2,884	\$ 3,764
Significant Non-Cash Transactions		
Change in accounts receivable of discontinued operations	\$ -	\$ 1,781
Change in inventory of discontinued operations	-	428
Change in property and equipment of discontinued operations	-	8,844
Change in notes payable of discontinued operations	-	(9,409)
Net Significant Non-Cash Transactions	\$ -	\$ 1,644

The Notes to the Financial Statements are an integral part of these statements.

THE NATIONAL SECURITY GROUP, INC.

NOTES TO FINANCIAL STATEMENTS

Note 1 – Significant Accounting Policies

(a) Principles of Consolidation

The accompanying consolidated financial statements include the accounts of The National Security Group, Inc. (the Company) and its wholly-owned subsidiaries: National Security Insurance Company (NSIC), National Security Fire and Casualty Company (NSFC) and NATSCO, Inc. (NATSCO). NSFC includes a wholly-owned subsidiary - Omega One Insurance Company (Omega). All significant inter-company transactions and accounts have been eliminated. The financial statements have been prepared in accordance with accounting standards generally accepted in the United States (GAAP). In the opinion of management, all adjustments, consisting of normal recurring adjustments, considered necessary for fair presentation have been included. The accompanying condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes contained in the December 31, 2007 Form 10-K of the Company.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingencies at the date of the financial statements. Estimates and assumptions are of most significance in determining reserves for future policyholder benefits, reserves for losses and adjustment expenses payable, capitalization and amortization of deferred policy acquisition costs and litigation reserves. Actual results could differ from those estimates.

Certain reclassifications have been made in the prior period consolidated financial statements to conform to the current period presentation. These reclassifications had no effect on total assets, total liabilities, total shareholders' equity or net income as previously reported. The most significant of these reclassifications were to reclassify the operations of Mobile Attic to discontinued operations as discussed further in subsequent financial statement notes.

(b) Recently Issued Accounting Standards

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities—an amendment of FASB Statement No. 133*, which changes the disclosure requirements for derivative instruments and hedging activities. This statement is effective for fiscal years beginning after November 15, 2008. We do not expect SFAS No. 161 to have a material impact on our consolidated financial statements.

In May 2008, the FASB issued SFAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles*. SFAS No. 162 identifies the sources of accounting principles and the framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles. SFAS 162 is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU 411, *The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles*. We do not expect SFAS No. 162 to have a material impact on our consolidated financial statements.

In May 2008, the FASB issued SFAS No. 163, *Accounting for Financial Guarantee Insurance Contracts—an interpretation of FASB Statement No. 60*. SFAS No. 163 requires that an insurance enterprise recognize a claim liability prior to an event of default (insured event) when there is evidence that credit deterioration has occurred in an insured financial obligation. SFAS 163 is effective for financial statements issued for fiscal years beginning after December 15, 2008. We do not expect SFAS 163 to have a material impact on our consolidated financial statements.

In October 2008, the FASB issued FSP No. 157-3, *Determining the Fair Value of a Financial Asset When the Market for That Asset is Not Active*. FSP No. 157-3 clarifies the application of SFAS No. 157 in a market that is not active. FSP No. 157-3 was effective upon issuance, including prior periods for which financial statements had not been issued. The Company adopted the provisions of FSP No. 157-3 effective September 30, 2008.

THE NATIONAL SECURITY GROUP, INC.

NOTES TO FINANCIAL STATEMENTS

(Continued)

Note 2 – Reinsurance

National Security Fire and Casualty Company ("NSFC"), Omega One Insurance Company ("OMEGA"), and National Security Insurance Company ("NSIC") wholly owned subsidiaries of the Company, reinsure certain portions of insurance risk, which exceed various retention limits. NSFC, OMEGA, and NSIC are liable for these amounts in the event assuming companies are unable to meet their obligations.

The most significant reinsurance program maintained by the Company is a catastrophe reinsurance program covering portions of catastrophic property and casualty losses. NSFC and Omega maintain a catastrophe reinsurance agreement to cover losses from catastrophic events, primarily hurricanes. All reinsurers under the program carry A.M. Best ratings of A- (Excellent) or higher.

Under our catastrophe reinsurance program, we retain the first \$3,500,000 in losses from each event. We maintain reinsurance in four layers as follows:

Layer	Reinsurers' Limits of Liability
First Layer	95% of \$ 6,500,000 in excess of \$ 3,500,000
Second Layer	95% of \$ 7,500,000 in excess of \$10,000,000
Third Layer	100% of \$25,000,000 in excess of \$17,500,000
Fourth Layer	100% of \$15,000,000 in excess of \$42,500,000
Total Coverage \$57,500,000	

Note 3 – Calculation of Earnings Per Share

Earnings per share were based on net income divided by the weighted average common shares outstanding. The weighted average number of shares outstanding for the period ending September 30, 2008 was 2,466,600 and for the period ending September 30, 2007 was 2,466,600.

Note 4 – Changes in Shareholders' Equity

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

During the nine months ended September 30, 2008 and 2007, there were no changes in shareholders' equity except for net (loss)/income of (\$6,199,000) and \$4,488,000 respectively; dividends paid of \$1,665,000 and \$1,665,000 respectively; and reductions of accumulated other comprehensive income (loss), net of applicable taxes, of (\$5,477,000) and \$176,000, respectively. Other comprehensive income consists of unrealized loss on securities and unrealized loss on interest rate swap.

Note 5 – Income Taxes

The Company adopted the provisions of FASB Interpretation (FIN) No. 48 effective January 1, 2007. As of the date of adoption, the company did not have any gross unrecognized tax benefits that would exceed a materiality threshold and therefore, there was no reduction to Retained Earnings in the Company's Consolidated Balance Sheet at January 1, 2007. The Company recognizes tax-related interest and penalties as a component of tax expense. The Company does not have any interest or penalties accrued for unrecognized tax benefits at September 30, 2008. The Company files income tax returns in the U.S. federal jurisdiction and various states. The Company is not subject to examinations by authorities related to its U.S. federal or state income tax filings for years prior to 2003. The Internal Revenue Service recently completed an examination of the Company's 2005 Federal Income Tax Return. No material adjustments were made.

THE NATIONAL SECURITY GROUP, INC.

NOTES TO FINANCIAL STATEMENTS

(Continued)

Total income tax expense varies from amounts computed by applying current federal income tax rates to income before income taxes. The reason for these differences and the approximate tax effects are as follows:

	(Dollars in thousands)	
	Nine months ended	
	September 30,	
	2008	2007
Federal income tax rate applied to pre-tax income	\$ (3,212)	\$ 1,444
Dividends received deduction and tax-exempt interest	(191)	(260)
Other, net	154	(106)
Federal income tax (benefit) expense	\$ (3,249)	\$ 1,078

Net deferred tax liabilities are determined based on the estimated future tax effects of differences between the financial statement and tax basis of assets and liabilities given the provisions of the enacted tax laws.

The tax effect of significant differences representing deferred tax assets and liabilities are as follows:

(in thousands)

	September 30,	January 1,
	2008	2008
General insurance expenses	\$ 795	\$ 838
Unearned premiums	2,326	1,523
Claims liabilities	370	(1,793)

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

Unrealized losses on securities available-for-sale	6	-
Deferred tax assets	\$ 3,497	\$ 568
Depreciation	\$ (113)	\$ (158)
Deferred policy acquisition costs	(2,262)	(1,899)
Unrealized gains on securities available-for-sale	-	(1,793)
Deferred tax liabilities	\$ (2,375)	\$ (3,850)
Net deferred tax asset (liability)	\$ 1,122	\$ (3,282)

THE NATIONAL SECURITY GROUP, INC.

NOTES TO FINANCIAL STATEMENTS

(Continued)

The appropriate income tax effects of changes in temporary differences are as follows:

(in thousands)

	Quarter ended September 30,	
	2008	2007
Deferred policy acquisition costs	\$ 363	\$ 213
Unearned premiums	(803)	(344)
General insurance expenses	43	(5)
Depreciation	(45)	(54)
Claim liabilities	(112)	14
	\$ (554)	\$ (176)

Note 6 – Notes Payable and Long-Term Debt

Short-term debt consisted of the following as of September 30, 2008 and December 31, 2007:

(in thousands)

	2008	2007
Revolving credit facility of subsidiary National Security Insurance Company in the amount of \$900. Facility used to finance office expansion project. Interest rate of Prime minus 50 basis points (6.75% at December 31, 2007) and matured April, 2008. Unsecured.	\$	- \$ 900

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

Long-term debt consisted of the following as of September 30, 2008 and December 31, 2007:

	(Dollars in thousands)	
	2008	2007
Subordinated debentures issued on December 15, 2005 with fixed interest rate of 8.83% each distribution period thereafter until December 15, 2015 when the coupon rate shall equal the 3-month LIBOR plus 3.75% applied to the outstanding principal; maturity December, 2035. Interest payments due quarterly. All may be redeemed at any time following the tenth anniversary of issuance. Unsecured.	\$ 9,279	\$ 9,279
Subordinated debentures issued on June 21, 2007 with a floating interest rate equal to the 3 Month LIBOR plus 3.40% applied to the outstanding principal; maturity June 15, 2037. Interest payments due quarterly. All may be redeemed at any time following the fifth anniversary of issuance. Unsecured.	3,093	3,093
	\$ 12,372	\$ 12,372

THE NATIONAL SECURITY GROUP, INC.

NOTES TO FINANCIAL STATEMENTS

(Continued)

The subordinated debentures (debentures) have the same maturities and other applicable terms and features as the associated trust preferred securities (TPS). Payment of interest may be deferred for up to 20 consecutive quarters; however, stockholder dividends cannot be paid during any extended interest payment period or any time the debentures are in default. All have stated maturities of thirty years. None of the securities require the Company to maintain minimum financial covenants. The Company has guaranteed that amounts paid to the Trusts (discussed in Note 2 to the financial statements presented in our 10-K for the year ended December 31, 2007) will be remitted to the holders of the associated TPS. This guarantee, when taken together with the obligations of the Company under the debentures, the Indentures pursuant to which the debentures were issued, and the related trust agreement (including obligations to pay related trust fees, expenses, debt and other obligations with respect to the TPS), provides a full and unconditional guarantee of amounts due the Trusts. The amount guaranteed is not expected to at any time exceed the obligations of the TPS, and no additional liability has been recorded related to the guarantee.

On September 13, 2007, The Company entered into a five year swap effective September 17, 2007 with a notional amount of \$3,000,000 and designated the swap as a hedge against changes in cash flows attributable to changes in the benchmark interest rate (LIBOR) associated with the subordinated debentures issued on June 21, 2007. Commencing December 17, 2007, under the terms of the swap, the Company will pay interest at the three-month LIBOR rate plus 3.4% and receive interest at the fixed rate of 8.34%. A loss of \$44,000 is included in other comprehensive income related to the swap agreement.

Note 7 – Contingencies

The Company and its subsidiaries continue to be named as parties to litigation related to the conduct of their insurance operations. These suits involve alleged breaches of contracts, torts, including bad faith and fraud claims based on alleged wrongful or fraudulent acts of agents of the Company's subsidiaries, and miscellaneous other causes of action. Most of these lawsuits include claims for punitive damages in addition to other specified relief.

The Company's property & casualty subsidiaries are defending a number of matters filed in the aftermath of Hurricanes Katrina and Rita in Mississippi, Louisiana and Alabama. These actions include individual lawsuits and purported statewide class action lawsuits, although to date no class has been certified in any action. These actions make a number of allegations of underpayment of hurricane-related claims, including allegations that the flood exclusion found in the Company's subsidiaries' policies, and in certain actions other insurance companies' policies, is either ambiguous, unenforceable as unconscionable or contrary to public policy, or inapplicable to the damage sustained. The various suits seek a variety of remedies, including actual and/or punitive damages in unspecified amounts and/or declaratory relief. All of these matters are in various stages of development and the Company's subsidiaries intend to vigorously defend them. The outcome of these disputes is currently uncertain.

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

The company establishes and maintains reserves on contingent liabilities. While management believes adequate accruals have been established in known cases, in many instances, it is not feasible to predict the ultimate outcome with any degree of accuracy. While a resolution of these matters may significantly impact consolidated earnings and the Company's consolidated financial position, it remains management's opinion, based on information presently available, that the ultimate resolution of these matters will not have a material impact on the Company's consolidated financial position.

Note 8 – Discontinued Operations

In the first quarter of 2007, the Company classified its investment in consolidated subsidiary Mobile Attic as available for sale as it became apparent that a transfer would occur within one year and consequently reclassified the results of the operations of Mobile Attic to discontinued operations in accordance with the provisions of SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. In April of 2007, the Company entered into an agreement to sell the majority of its interest in Mobile Attic. Under the terms of the agreement, the Company will retain a minority ownership interest in Mobile Attic, not to exceed 5%. The Company will no longer be involved in the operations of Mobile Attic. THE

NATIONAL SECURITY GROUP, INC.

NOTES TO FINANCIAL STATEMENTS

(Continued)

Under the terms of the agreement, assets outlined below, along with other immaterial amounts were transferred to the acquirer. Also, the acquirer refinanced all outstanding debt, also disclosed below, of Mobile Attic releasing the Company from all debt guarantees. Total net cash proceeds received by the Company in conjunction with the sale totaled \$2,700,000.

Note 9 – Fair Value of Financial Assets and Financial Liabilities

SFAS No. 157 defines fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities required or permitted to be recorded at fair value, we consider the principal or most advantageous market in which we would transact and we consider assumptions that market participants would use when pricing the asset or liability, such as inherent risk, transfer restrictions, and risk of nonperformance.

Fair Value Hierarchy

SFAS No. 157 establishes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. SFAS No. 157 establishes three levels of inputs that may be used to measure fair value:

Level 1 - Quoted prices in active markets for identical assets or liabilities.

Level 1 assets and liabilities consist of money market fund deposits and certain of our marketable debt and equity instruments, including equity instruments offsetting deferred compensation, that are traded in an active market with sufficient volume and frequency of transactions.

Level 2 - Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets with insufficient volume or infrequent transactions (less active markets); or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 2 assets include certain of our marketable debt and equity instruments with quoted market prices that are traded in less active markets or priced using a quoted market price for similar instruments. Level 2 assets also include marketable equity instruments with security-specific restrictions that would transfer to the buyer, marketable debt instruments priced using indicator prices which represent non-binding market consensus prices that can be corroborated by observable market quotes, as well as derivative contracts and debt instruments priced using inputs that are observable in the market or can be derived principally from or corroborated by observable market data. Marketable debt instruments in this category generally include commercial paper, bank time deposits, repurchase agreements for fixed-income instruments, and a majority of floating-rate notes, corporate bonds, and municipal bonds.

Level 3 - Unobservable inputs to the valuation methodology that are significant to the measurement of fair value of assets or liabilities.

Level 3 assets and liabilities include marketable debt instruments, non-marketable equity investments, derivative contracts, and company issued debt whose values are determined using inputs that are both unobservable and significant to the values of the instruments being measured. Level 3 assets also include marketable debt instruments that are priced using indicator prices that we were unable to corroborate with observable market quotes.

Marketable debt instruments in this category generally include asset-backed securities and certain of our floating-rate notes, corporate bonds, and municipal bonds.

THE NATIONAL SECURITY GROUP, INC.

NOTES TO FINANCIAL STATEMENTS

(Continued)

Assets/Liabilities Measured at Fair Value on a Recurring Basis

Financial assets and liabilities measured at fair value on a recurring basis as of September 30, 2008 are summarized in the following table by the type of inputs applicable to the fair value measurements (in thousands):

Description	Fair Value Measurements at Reporting Date			
	Using	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
	9/30/2008	(Level 1)	(Level 2)	(Level 3)
Financial Assets				
Fixed maturities available-for-sale	\$ 59,053	\$ 10,292	\$ 48,061	\$ 700
Short-term investments	250	-	250	-
Equity securities available-for-sale	11,380	10,381	-	999
Total Financial Assets	\$ 70,683	\$ 20,673	\$ 48,311	\$ 1,699
Financial Liabilities	-	-	-	-
Total Financial Liabilities	\$ -	\$ -	\$ -	\$ -

THE NATIONAL SECURITY GROUP, INC.

NOTES TO FINANCIAL STATEMENTS

(Continued)

The table below presents a reconciliation for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the nine months ended September 30, 2008:

	For the quarter ended September 30, 2008	
	Fixed Maturities Available for sale	Equity Securities Available for Sale
(In Thousands)		
Nine months ended September 30, 2008		
Beginning balance	\$ 702	\$ 999
Total gains or losses (realized and unrealized):		
Included in earnings	-	-
Included in other comprehensive income	(2)	-
Purchases, sales, issuances and settlements, net	-	-
Transfers in/(out) of Level 3	-	-
Ending balance	\$ 700	\$ 999
The amount of total gains or losses for the period included in earnings attributable to the change in unrealized gains or losses relating to assets and liabilities still held as of September 30, 2008	\$ -	\$ -

For the quarter ended September 30, 2008, there were no assets or liabilities measured at fair values on a nonrecurring basis.

Effective January 1, 2008, the Company adopted SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities—including an amendment of FASB Statement No. 115*, which allows measurement at fair value of eligible financial assets and liabilities that are not otherwise measured at fair value. The Company did not elect the fair value option for any eligible items.

Note 10 – Segments

The Company's property and casualty insurance operations comprise one business segment. The property and casualty insurance segment consists of seven lines of business: dwelling fire and extended coverage, homeowners (including mobile homeowners), ocean marine, other liability, private passenger auto liability, commercial auto liability and auto physical damage. Management organizes the business utilizing a niche strategy focusing on lower valued dwellings as well as higher risk automobile products. Our Chief Operating Decision Makers (President, Chief Financial Officer and Chief Executive Officer) review results and operating plans making decisions on resource allocations on a company-wide basis. The Company's products are primarily produced through agents within the states in which we operate.

The Company's life and accident and health operations comprise the second business segment. The life and accident and health insurance segment consists of two lines of business: traditional life insurance and accident and health insurance.

THE NATIONAL SECURITY GROUP, INC.

NOTES TO FINANCIAL STATEMENTS

(Continued)

The following table presents the Company's gross premiums written and earned for the property and casualty segment and the life and accident and health segment for the three and nine months ended September 30, 2008 and 2007, respectively:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2008	2007	2008	2007
Gross premiums written:				
Life, accident and health operations:				
Traditional life insurance	\$ 1,346	\$ 1,294	\$ 4,090	\$ 3,898
Accident and health insurance	396	412	1,142	1,165
Total life, accident and health	1,742	1,706	5,232	5,063
Property and Casuatly operations:				
Dwelling fire & extended coverage	6,626	7,456	25,480	22,010
Homeowners (Including mobile homeowners)	6,382	7,923	24,755	23,345
Ocean Marine	437	531	921	1,370
Other liability	374	424	1,277	1,285
Private passenger auto liability	4	300	485	1,011
Commercial auto liability	275	154	565	526
Auto physical damage	(20)	128	149	547
Reinsurance premium ceded	(2,771)	(1,422)	(4,939)	(3,855)
Total property and casualty	11,307	15,494	48,693	46,239
Total premiums written	\$ 13,049	\$ 17,200	\$ 53,925	\$ 51,302
Gross premiums earned:				
Life, accident and health operations:				
Traditional life insurance	\$ 1,374	\$ 1,328	\$ 4,229	\$ 4,025
Accident and health insurance	403	413	1,148	1,166
Total life, accident and health	1,777	1,741	5,377	5,191
Property and Casuatly operations:				
Dwelling fire & extended coverage	6,185	6,924	19,528	20,133
Homeowners (Including mobile homeowners)	5,526	7,247	18,794	20,184
Ocean Marine	308	406	1,033	1,287

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

Other liability	366	401	1,067	1,195
Private passenger auto liability	77	295	644	1,064
Commercial auto liability	275	155	565	526
Auto physical damage	(33)	171	186	651
Reinsurance premium ceded	(2,774)	(1,427)	(4,933)	(3,869)
Total property and casualty	9,930	14,172	36,884	41,171
Total premiums earned	\$ 11,707	\$ 15,913	\$ 42,261	\$ 46,362

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and

Shareholders of The National Security Group, Inc.

We have reviewed the condensed consolidated balance sheet of The National Security Group, Inc. and subsidiaries as of September 30, 2008, and the related condensed consolidated statements of income for the three-month and nine-month periods ended September 30, 2008 and 2007, and condensed consolidated statements of cash flows for the nine-month periods then ended. These financial statements are the responsibility of the company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying interim financial statements referred to above for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with auditing standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of The National Security Group, Inc. and subsidiaries as of December 31, 2007 and the related consolidated statements of income, shareholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated March 28, 2008, we expressed an unqualified opinion on those financial statements. In our opinion, the information set forth in the accompanying condensed balance sheet as of December 31, 2007, is fairly stated, in all material respects, in relation to the balance sheet from which it has been derived.

/s/ Barfield, Murphy, Shank & Smith, P.C.

Birmingham, Alabama

November 13, 2008

Item 2.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF

FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion addresses the financial condition of The National Security Group, Inc. (referred to in this document as we, our, us, the Company or NSEC) as of September 30, 2008, compared with December 31, 2007 and its results of operations and cash flows for the nine month period ending September 30, 2008, compared with the same period last year. This discussion and analysis should be read in conjunction with the unaudited consolidated financial statements and related notes thereto included in Part I, Item 1 of this report and with our audited consolidated financial statements and related notes thereto contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2007.

This discussion contains forward-looking statements that are not historical facts, including statements about our beliefs and expectations. These statements are based upon current plans, estimates and projections. Our actual results may differ materially from those projected in these forward-looking statements as a result of various factors. See *"Note Regarding Forward-Looking Statements"* contained on Page 3 included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2007 filed with the Securities and Exchange Commission.

The reader is assumed to have access to the Company's 2007 Annual Report. This discussion should be read in conjunction with the Annual Report and with consolidated financial statements on pages 3 through 7 of this form 10-Q.

Information in this management discussion and analysis is presented in whole dollars.

OVERVIEW

The National Security Group operates in the property and casualty and life, accident and supplemental health insurance businesses and markets products primarily through independent agents. The Company has three primary wholly owned subsidiaries, two operating in the property and casualty insurance segment and one operating in the life, accident and health insurance segment. Our insurance companies operate primarily in the Southeastern United States. A brief summary of the subsidiaries follows:

National Security Fire and Casualty Company (NSFC) is a property and casualty insurance company and is the largest of the insurance subsidiaries. NSFC operates primarily in the personal lines segment of the property and casualty insurance market. NSFC has been in operation since 1959. Insurance premium earned in NSFC accounts for over 82% of net premium revenue of the Company. NSFC is licensed and underwrites property and casualty insurance in the states of Alabama, Arkansas, Florida, Georgia, Mississippi, Oklahoma, South Carolina and Tennessee. NSFC also underwrites insurance on a non-admitted or surplus lines basis in the states of Louisiana, Missouri, and Texas.

Omega One Insurance Company (Omega) is a property and casualty insurance company incorporated in 1992. Omega is a wholly owned subsidiary of NSFC and is the smallest of the insurance subsidiaries accounting for less than 5% of premium revenue. Omega is licensed and underwrites property and casualty insurance in the states of Alabama and Louisiana. There is no material product differentiation between those

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

products underwritten by NSFC and Omega as both underwrite similar lines of business. Due to the small amount of premium revenue produced by Omega and the fact that Omega is a wholly owned subsidiary of NSFC underwriting similar lines of business, all references to NSFC in the remainder of this report will include the insurance operations of both NSFC and Omega.

National Security Insurance Company (NSIC) is a life, accident and health insurance company. NSIC is our oldest insurance company and has been underwriting insurance products since 1947. The underwriting of life insurance products in NSIC accounts for 10% of our total premium revenue and the underwriting of accident and health insurance products accounts for 3% of our total premium revenue. Due to the relatively small amount of premium revenue in each line of business produced by NSIC, all references in the remainder of this management discussion and analysis to NSIC will include the combined life, accident and health insurance operations.

All of the insurance subsidiaries are Alabama domiciled insurance companies and therefore the Alabama Department of Insurance is the primary insurance regulator. However, each subsidiary is subject to regulation by the respective insurance regulators of each state in which it is licensed to transact business. Insurance rates charged by each of the insurance subsidiaries are typically reviewed and approved by each insurance department for the respective state to which the rates will apply.

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

All of our insurance companies have been assigned ratings by A.M. Best. The property and casualty group has been assigned a group rating of "B++" (Good) with a stable outlook. In addition, A.M. Best has assigned an issuer credit rating of "bbb" with a stable outlook. NSFC, the largest of the insurance subsidiaries, carries the same A.M. Best ratings as the group. Omega carries an A.M. Best rating of "B+" (Good) with a stable outlook and an issuer credit rating of "bbb-" with a stable outlook. The life insurance subsidiary, NSIC, has been assigned a rating of "B" (Fair) with a stable outlook and an issuer credit rating of "bb" with a stable outlook. All ratings are reviewed at least annually by A.M. Best with the latest ratings effective March 24, 2008 and have remained unchanged over the past ten years.

The two primary segments in which we report insurance operations are the personal lines property and casualty insurance segment (NSFC) and the life, accident and health insurance segment (NSIC). Our income is principally derived from written premiums received less claims paid, sales commissions to agents, costs of underwriting and insurance taxes and fees.

We also derive income from investments which includes interest and dividend income and gains and losses on investment holdings. There is no material difference in the philosophy of the management of the investment portfolios as to types of investments that are undertaken and common management oversees the investments of both the property and life segment portfolios therefore the internal management of investments is typically accomplished at the consolidated group level as opposed to the individual insurance segment level.

Critical Accounting Policies

We prepared the accompanying financial statements in the Form 10-Q in accordance with accounting principles generally accepted in the United States of America (GAAP). The use of GAAP requires our management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Certain accounting estimates are particularly significant due to the impact these estimates have on our financial statements and because of the likelihood that new information may become available subsequent to the release of our financial statements that may cause management to revise estimates. The most significant items subject to management judgment include reserves for incurred but unpaid property and casualty insurance losses and loss adjustment expenses, reserves for future policy benefits on life insurance contracts, deferred policy acquisition costs, valuation of investments and reserves related to litigation.

Reserves for incurred but unpaid property and casualty insurance losses and loss adjustment expenses are management's best estimates at a given point in time of what we ultimately expect to pay claimants. These estimates typically consist of case loss reserves for reported claims, reserves for claims estimated to have been incurred during the reporting period but not yet reported to us (IBNR), and reserves for associated loss adjustment expense. These reserves are based on known facts and circumstances, analysis of historical trends and emergence patterns, and settlement patterns. Our staff conducts periodic reviews of projected loss information by line of business in order to assist management in making estimates of reserves for ultimate losses and loss adjustment expenses.

Reserves for future policy benefits on life insurance contracts are determined according to the provisions of Statement of Financial Accounting Standard No. 60. The methodology used requires that the present value of future benefits to be paid to or on behalf of policy holders less the present value of future net premiums be determined. The determination requires the use of assumptions including provisions for adverse deviation, expected yields on investments, mortality, terminations and maintenance expenses. These assumptions determine the level and sufficiency of reserves.

Deferred policy acquisition costs consist primarily of commissions, certain underwriting and marketing expenses and premium taxes in which the costs have been deferred to future periods. Policy acquisition costs deferred for property and casualty insurance products are amortized over the period in which the related premiums are earned. The costs considered material components of deferred policy acquisition costs for property

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

and casualty insurance products primarily relate to sales and servicing commissions paid to agents and insurance premium taxes. Policy acquisition costs deferred for life insurance products are amortized over the premium payment period of the related policies using assumptions consistent with those used in conjunction with the calculation of policy benefit reserves.

The valuation of debt and equity securities are typically based on quoted market prices as of the balance sheet date. Unrealized gains and losses on investments are carried net of applicable income taxes, and are reflected in stockholders' equity as a component of accumulated other comprehensive income and therefore, have no impact on net income. The cost basis of investment securities sold are usually determined by using the first-in, first-out methodology except that some equity securities with multiple lots may use the specific identification method. The investment committee monitors the investment portfolio and conducts quarterly reviews of investments that have experienced a decline in fair value below cost to evaluate whether the decline is other than temporary. Evaluations of potential impairment of investments involve judgment with consideration of the magnitude of the decline, the reason for the decline and the prospect for the fair value to recover in the near term. Declines primarily associated with broad market conditions or industry related events are typically considered to be temporary provided our intent is to hold the investment for a period of time sufficient to allow for recovery or maturity. When a decline in fair value of an investment below its cost is considered to be other than temporary, a charge is reflected in income for the difference between the cost or amortized cost and the estimated fair value.

We are subject to litigation in the normal course of our insurance operations. Management evaluates the merits of each case and determines the need for establishing a reserve for potential settlement and associated legal costs of defending the Company against the allegations. Reserves are re-evaluated at least quarterly and adjusted based on latest available information. Litigation reserves involve considerable uncertainty due to the potential impact of future events and potential for adverse development due to legal climates of jurisdictions in which lawsuits are filed. While we believe current reserves are adequate based on available information there can be no assurance that actual outcomes will not differ from the current assessments made by management.

CONSOLIDATED RESULTS OF OPERATIONS

Premium revenues:

Life, accident and health premium revenue is produced through a network of approximately 200 independent agents appointed by NSIC. Property and casualty premium revenue is underwritten by NSFC and is produced through a network of approximately 1200 independent agents. Insurance premium revenue for the period ended September 30, 2008 was down 26.4% for the quarter and 8.8% year to date with no significant change in the business mix between NSIC and NSFC. The decline in premium revenue for the year to date was driven by decline in the two largest sources of property and casualty premium revenue, dwelling fire and homeowners insurance. However, premium revenue for the quarter and consequently, the year to date as also significantly impacted by an increase in ceded premium associated with catastrophe reinsurance reinstatement premium triggered by Hurricane Gustav.

The following table sets forth premium revenue by major line of business for the nine months ended September 30, 2008 compared to the same period last year:

	Nine months ended September 30,				
	2008	% of Total	2007	% of Total	% increase (decrease)
Life, accident and health operations:					
Traditional life insurance	\$ 4,229,304	10.0%	\$ 4,024,516	8.7%	5.1%
Accident and health insurance	1,148,226	2.7%	1,165,801	2.5%	-1.5%
Total life, accident and health	5,337,530	12.6%	5,190,317	11.2%	2.8%
Property and Casualty operations:					
Dwelling fire & extended coverage	19,527,709	46.3%	20,133,357	43.4%	-3.0%
Homeowners (Including mobile homeowners)		44.5%	20,184,177	43.5%	-6.9%
Ocean marine	1,032,756	2.4%	1,286,697	2.8%	-19.7%
Other liability	1,066,949	2.5%	1,194,583	2.6%	-10.7%
Private passenger auto liability	643,944	1.5%	1,064,212	2.3%	-39.5%
Commercial auto liability	564,731	1.3%	525,627	1.1%	7.4%
Auto physical damage	186,180	0.4%	651,293	1.4%	-71.4%
Reinsurance premium ceded	(4,932,848)	-11.7%	(3,868,575)	-8.3%	27.5%
Total property and casualty	36,883,652	87.4%	41,171,371	88.8%	-10.4%
Total earned premium revenue	\$ 42,221,182	100.0%	\$ 46,361,688	100.0%	-8.9%

20

Premium revenue in the life insurance subsidiary, NSIC accounts for 12.7% of total premium income of the Company. NSIC has two primary methods of distribution of insurance products: employee agents and independent agents. Employee agents primarily consist of home service agents that sell policies and collect premium primarily in the insured's home. Revenue from business in-force serviced by home service agents accounts for 35% of total NSIC premium revenue. This has been the primary method of product distribution for NSIC since its founding in 1947. Changing demographics has necessitated a need to diversify to alternative means of distribution. In an effort to increase production of new business and penetrate markets in states outside of Alabama, NSIC began appointing independent agents in 1998. Independent agents now account for over 87% of all new business production in NSIC. Revenue from business in-force serviced by independent agents accounts for 56% of total NSIC premium revenue. In addition to the two primary methods of product distribution, approximately 8% of premium revenue is generated from the servicing of discontinued books of business and inactive programs. The most significant of these discontinued books of business is a block of policies acquired by NSIC from another carrier in 2000.

Premium revenue in NSIC consists of traditional life insurance products and supplemental accident and health products. As set forth in the preceding table, traditional life insurance premium revenue increased 5.1% for the nine-month period ending September 30, 2008 compared to the same period last year. Accident and health insurance premium revenue decreased 1.5%. In total NSIC premium revenue is up 3.6% for the year to date in 2008 compared to the same period last year, driven primarily by sales of new products through the independent agent sales force.

The biggest challenge for NSIC in maintaining higher levels of premium growth remains the ability to retain in force business once it is issued, referred to in the industry as persistency. NSIC primarily serves the lower and middle income markets with lower face value life insurance products (typically \$50,000 and below) and supplemental accident and health insurance products. While we believe our customers typically view our products as an important part of their financial plan, our products are also viewed by many lower to middle income households as discretionary in nature and are subject to being cancelled for non-payment of premium in the event of a decline in household income due to job loss or other economic factors. NSIC typically loses as much as 40% of new business produced in a year due to non-payment of premium. Over the past two years, our marketing department has been working to penetrate the worksite market of stable industries in our areas of distribution. Worksite marketing typically involves the sale of products at the customer's place of employment. Payment of premium is typically facilitated through payroll deduction with the employer. We believe that penetrating this market and method of product distribution will improve our persistency as it continues to develop. Premium produced through worksite marketing currently accounts for approximately 12% of life segment premium revenue.

Premium revenue in the property/casualty insurance subsidiaries decreased 10.4% for the nine months ended September 30, 2008 compared to the same period last year. The primary reasons for the decline relate to an overall decrease in the production of new business as well as the increase in ceded premium from the payment of reinstatement premium triggered by Hurricane Gustav. Additional factors contributing to the slowing premium revenue growth compared to prior years relates to the implementation of stricter underwriting standards and fewer new independent agent appointments.

Premium revenue in the dwelling fire line of business decreased 3.0%, or just over \$605,000 in the first nine months of 2008 compared to the same period last year. In addition, the homeowners program ended third quarter 2008 with a 6.9% year to date decline in premium revenue compared to 2007. These lines of business composed 43.4% and 43.5%, respectively of premium revenue in 2007 compared to 46.2% and 44.5%, respectively during 2008. The current economic environment along with soft market conditions are the primary factors that have contributed to the decrease on premium revenue. We have experience increased lapse rates that we primarily attribute to current economic conditions as policyholders are typically lower to middle income households and are likely to feel the pinch on household budgets more rapidly in an economic downturn.

Reinsurance premium ceded increased 27.5% in the first nine months of 2008 compared to the same period last year. The primary reason for the increase was the payment of reinstatement premiums triggered by Hurricane Gustav.

Net investment income:

Net investment income is up \$116,000 for the quarter and \$265,000 for the year to date in 2008 compared to the same period last year primarily due to an increase in book yields on debt securities in 2008.

21

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

Realized capital gains and losses:

Realized investment losses totaled \$1,304,000 in the first nine months of 2008, down significantly from the realized investment gains of \$529,000 realized in the first nine months of 2007. Realized losses were generated primarily from the recognition of other than temporary impairments totaling \$1,722,000. The other than temporary impairment losses realized were partially offset by realized capital gain on equity investments of \$418,000. In determining whether or not unrealized losses are other-than-temporary impairments, the Company does not use set thresholds as exclusive reliance on thresholds removes the ability of management to apply its judgment, a concept that is inherent to the analysis of impairments. All unrealized losses are reviewed to determine whether the losses are other than temporary. Management utilizes positive and negative information on an investment by investment basis to make the determination as to whether an unrealized loss is other-than-temporary. Impairment losses recognized on bond investments totaled \$805,000 and consisted of \$566,000 in losses on bonds of Lehman Brothers and \$239,000 in losses on Washington Mutual bonds. In addition to losses in the bond portfolio, the Company realized losses of \$453,000 and \$464,000 respectively on preferred stock holdings of Federal Home Loan Mortgage Corporation and Federal National Mortgage Corporation respectively. Realized gains are generated primarily from the sale of equity portfolio investments of the insurance subsidiaries. An investment committee composed of senior company management manages these investments. We will sell or decrease positions in certain investment holdings only as market conditions warrant which can lead to significant fluctuations in realized capital gains from quarter to quarter and year to year.

Other income:

Other income increased \$107,000 in the first nine months compared to last year and declined \$7,000 for the quarter. Other income is primarily composed of insurance related fees tied to the non-standard auto line of business. The decrease in fees is primarily attributable to the decline in non-standard auto premium production.

Policyholder benefits and settlement expenses:

Policyholder benefits and settlement expenses (claims) have increased significantly compared to the three month and nine month periods ended September 30 of last year. For the three month period ended September 30, 2008, claims were \$15,795,000, or 134.9% of premium revenue, an increase of 76.9% compared to third quarter of last year which totaled \$8,927,000, or 56.1% of premium revenue. For the nine month period ended September 30, 2008, claims totaled \$37,167,000 or 87.9% of premium revenue, compared to \$28,259,000 last year which totaled 60.95% of premium revenue. The increase in claims is primarily attributable to third quarter hurricane losses from Hurricanes Gustav and Ike. Hurricane losses from insurance claims incurred from Hurricane Gustav and Hurricane Ike, net of reinsurance, totaled \$8,940,000.

Year to date incurred losses and incurred adjustment expenses in the property and casualty companies totaled \$33,600,000 compared to \$24,900,000 for the same period last year. The primary reason for the significant increase was the unprecedented storm activity during the first half of 2008 combined with the losses related to both Hurricane Gustav and Hurricane Ike. Nineteen storms classified as catastrophic events by the Property Claims Service affected the property and casualty companies. These storms were characterized by significant damage from tornadoes and high wind. As of September 30, 2008, the losses from these storms totaled \$18,600,000 before reinsurance. Hurricane Gustav made landfall on the Louisiana coast with winds of 110 miles per hour on September 1, 2008. Incurred losses and incurred adjustment expenses from this storm added \$10,100,000 to total incurred claims through the end of third quarter 2008. Less than two weeks later, Hurricane Ike made landfall on the Texas coast as a category two storm on September 13, 2008. The impact of this storm generated incurred losses and incurred adjustment expenses totaling \$3,500,000 as of September 30, 2008. While the company maintains reinsurance to mitigate the effects of catastrophic events such as Hurricanes Gustav and Ike, the Company incurs 100% of losses from each event up to a \$3,500,000 retention per event under its catastrophe reinsurance agreement. Upon penetration of the first layer of coverage, beginning at losses in excess of \$3,500,000 per event, the company retains 5% co-insurance on losses up to \$17,500,000 before 100% reinsurance coverage begins until the maximum reinsurance payout of \$57,500,000 has been paid.

Policy acquisition costs:

Policy acquisition costs for the third quarter of 2008 totaled 29% of net premium revenue earned compared to 19% last year. The increase in the ratio of acquisition cost to premium revenue was primarily caused by the increase in net reinsurance premium ceded due to the triggering of a catastrophe reinstatement premium caused by Hurricane Gustav. For the year to date in 2008, policy acquisition costs are 22% of premium revenue compared to 20% for the same period last year. Again, the year to date increase in policy acquisition costs as a percent of premium revenue is the reduction in premium revenue caused by the additional ceded premium paid to reinstate catastrophe reinsurance coverage after the occurrence of Hurricane Gustav.

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

General insurance expenses:

General expenses

General expenses for the third quarter totaled 18% of premium revenue compared to 14% for the same period last year.

Again, the decrease in earned premium due to an increase in reinsurance ceded due to a catastrophe reinstatement premium is the primary factor contributing to the increase in general expenses as a percent of premium revenue for the quarter. For the year to date in 2008, general expenses totaled 16% of premium revenue compared to 15% for the same period last year and the decrease in year to date earned premium due to additional catastrophe reinstatement premium was the primary factor contributing to the increase in general expenses as a percent of earned premium.

Taxes, licenses, and fees:

Insurance taxes, licenses and fees decreased \$257,000 for the quarter and \$582,000 for the year to date. The decrease is due to declines in premium revenue for the quarter and year to date.

Interest expense:

Interest expense for the third quarter of 2008 decreased \$14,000. This decrease is primarily attributable to the repayment of a \$900,000 bank credit line earlier in 2008. Interest expense is up \$53,000 for the year due to a higher average balance outstanding on the credit line in the first five months of 2008 compared to 2007.

Income taxes:

The effective tax rate for the three month period ended September 30, 2008 was 32.7% compared to 26.7% for the same period last year and the effective tax rate for the nine month period ended September 30, 2008 was 34.4% compared to 25.4% for the same period last year. Significant losses sustained in the property and casualty subsidiaries have generated significant tax benefits for the quarter and year to date in 2008. Because the effective tax rate in the property and casualty subsidiaries is higher than in the life subsidiary coupled with the higher percentage of total net losses generated from property and casualty subsidiaries the effective tax rate increased in 2008 compared to 2007. Because the property and casualty companies posted profitable results in each of the prior two years, it is expected that the tax benefit of any net operating losses for 2008 will be recovered immediately through carry back provisions of the Federal Tax Code.

Discontinued operations:

As discussed earlier, in April of 2007 we disposed of the majority of our investment in Mobile Attic. The sale included all assets of Mobile Attic and the buyer assumed all Mobile Attic liabilities. Proceeds in excess of assets sold and liabilities assumed by the seller totaled \$2,700,000. The net of tax gain on the sale of Mobile Attic was \$1,460,000. After deducting a loss from discontinued operations for the first quarter of 2007, net income from discontinued operations for Mobile Attic for the nine months ended September 30, 2007 totaled \$1,319,000.

Summary:

Premium revenue for the third quarter of 2008 totaled \$11,707,000 a decrease of 26% over third quarter 2007 which totaled \$15,913,000. For the year to date, premium revenue totaled \$42,261,000, a decrease of 8.8% compared to the year to date in 2007 of \$46,362,000. The decrease in earned premium in 2008 is primarily attributable to decreases in the property and casualty subsidiaries two largest lines of business, dwelling fire and homeowners, of 3.0% and 6.9% respectively coupled with a 27.5% increase in reinsurance ceded premium caused primarily by a catastrophe reinstatement premium triggered by Hurricane Gustav in the third quarter of 2008.

Net investment income increased \$116,000 in the third quarter of 2008 to \$1,332,000 compared to last year and increased for the year to date in 2008 by \$265,000 to \$3,894,000 due to an increase in the average book yield of bond investments. Net investment income is expected to decline in the fourth quarter as invested assets have decreased due to increased cash outflows to pay hurricane claims.

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

The Company has a net loss from continuing operations for the third quarter of 2008 of (\$6,945,000) compared to net income of \$1,505,000 for the third quarter of 2007. The most significant factors affecting net income were hurricane losses and the recognition of other than temporary impairments.

For the year to date in 2008, the Company has a loss from continuing operations of (\$6,199,000) compared to income of \$3,169,000 in 2007. Third quarter hurricane and investment losses were the primary factors contributing to the year to date loss in 2008.

For the year to date in 2007, the Company had net income from discontinued operations of \$1,319,000 primarily associated with a net of tax gain on disposal of Mobile Attic of \$1,460,000. The Company sold its stake in Mobile Attic in the second quarter of 2007.

For the first nine months of 2008, the Company has a net loss of \$6,199,000 compared to income of \$4,488,000 for the first nine months of 2007. The most significant items contributing to the decline in net income were losses from Hurricanes Gustav and Ike discussed earlier under policyholder benefits.

Investments:

Invested assets at September 30, 2008 declined \$10,960,000 compared to December 31, 2007. Approximately \$2,500,000 of the decrease in invested assets is due to increased liquidity needs associated with the payment of hurricane claims. Approximately \$2,300,000 of the decrease in investments was due to a decline in the value of equity investments. The remaining decrease in the value of investments totaling \$6,100,000 was primarily due to declines in market value of fixed income investments. Out of the \$6,100,000 total decline in value of fixed income investments, \$1,700,000 in impairments were deemed other than temporary. These investments consisted of bonds of Lehman Brothers, Washington Mutual and preferred stock of Federal Home Loan Mortgage Corporation and Federal National Mortgage Corporation. The remaining decline in value of fixed income investments totaling approximately \$4,400,000 consisted of declines in market values of available for sale securities. The Company has evaluated each of the remaining securities in a loss position and based on currently available information does not consider these investments to be other than temporarily impaired and expects to recover the decline in value of these investments prior to sell or maturity.

We held fixed maturities and equity securities with unrealized losses representing declines that we considered temporary at September 30, 2008 and December 31, 2007 as follows:

September 30, 2008			
(Dollars in thousands)			
Total			
	Fair	Gross Unrealized	Total
	Value	Losses	Securities in a Loss Position
Fixed maturities			
Corporate	\$ 22,049	\$ 4,423	64
Mortgage backed securities	8,255	261	31

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

Obligations of state and political subdivisions	9,974	1,129	32
U.S. Treasury securities and obligations of U.S. government corporations and agencies	2,333	23	5
Equity securities	1,896	703	12
	\$ 44,507	\$ 6,539	144

December 31, 2007			
(Dollars in thousands)			
Total			
	Fair	Gross	Total
	Value	Unrealized	Securities in
		Losses	a
			Loss
			Position
Fixed maturities			
Corporate	\$ 8,624	\$ 554	27
Mortgage backed securities	13,777	365	36
Obligations of state and			
political subdivisions	6,393	144	21
U.S. Treasury securities			
and			
obligations of U.S.			
government			
corporations and agencies	5,137	27	12
Equity securities	1,975	742	9
	\$ 35,906	\$ 1,832	105

In determining whether or not unrealized losses are other-than-temporary impairments, the Company does not use set thresholds as exclusive reliance on thresholds removes the ability of management to apply its judgment, a concept that is inherent to the analysis of impairments. All unrealized losses are reviewed to determine whether the losses are other than temporary. Management utilizes positive and negative information on an investment by investment basis to make the determination as to whether an unrealized loss is other-than-temporary. Items that are considered include: the nature of the investment, the cause or causes of the impairment, the number of investment positions that are in an unrealized loss position, the severity and duration of the impairment, industry analyst reports, credit ratings, volatility of the security's fair value, whether the securities are backed by the U.S. Government or its agencies, the Company's intent and ability to hold the security and other factors deemed relevant by management. Management has evaluated each security in a significant unrealized loss position. Most unrealized losses in the fixed income portfolio are interest rate driven as opposed to credit quality driven and management believes no ultimate loss will be realized. As of September 30, 2008 we determined that our investments in preferred stock issued by Freddie Mac and Fannie Mae as well as debt securities issued by Lehman Brothers and Washington Mutual which were trading below cost had declined on an other than temporary basis. We included losses of \$1,722,000 in net realized investment gains (losses) for these investments in the three months and nine months ended September 30, 2008.

The Company considers any fixed income investment with a Standard & Poor's rating of BB+ or lower to be below investment grade (commonly referred to as "Junk Bonds"). At September 30, 2008 the Company has no material exposure to sub-prime mortgage loans and approximately 1.5% of the Company's investment portfolio was invested in fixed income investments rated below investment grade. The Company currently has no bonds in the investment portfolio in default. The Company monitors its level of investments in debt and equity securities held in issuers of below investment grade debt securities. Management believes the level of such investments is not material to the Company's financial condition.

In light of the recent financial crisis in the credit market, we have undertaken a review of our entire fixed income investment portfolio. We do own considerable amounts of mortgage related debt securities in our investment portfolio; however, we have no material exposure to the most

heavily impacted segment of the credit market dealing primarily with private label sub-prime mortgage backed securities. The majority of our mortgage security related holdings (including CMO's) were issued by the Federal National Mortgage Association (FNMA) or the Federal Home Loan Mortgage Association (FHLMC). We have not experienced changes in market values of these securities other than those caused by factors impacting interest rate markets overall.

We also do not own any collateralized debt obligations (CDO's) related to credit card receivables or other segments of the consumer credit market that may face pressure in the event of an economic downturn. However, we do own a \$1,500,000 bond investment in consumer finance company American General, a subsidiary of AIG. This debt has incurred a significant decline in market value due to recent market turmoil and its association as a subsidiary of maligned American International Group (AIG). These securities are currently investment grade and based on presently available information, we do not expect to incur impairment charges on these securities. However, we did incur a net of tax decrease in capital of approximately \$600,000 associated with mark to market declines in value of these securities. While we do own corporate bonds in our portfolio that could face additional pressure in a prolonged economic slowdown, corporate bonds currently compose less than 15% of our bond portfolio and is primarily comprised of investment grade issues with issuers having total debt to capital levels of less than 40%. The majority of our bond investment portfolio remains in government, agency and insured municipal bond investments that we believe positions us well for the long term. We also face no immediate liquidity issues that would force us to sell assets at currently distressed prices in order to meet short term liquidity needs.

Liquidity and capital resources:

At September 30, 2008, the Company had aggregate equity capital, unrealized investment gains (net of income taxes) and retained earnings of \$35,106,000 down \$13,341,000 compared to December 31, 2007. Hurricane losses and realized investment losses due to impairment write downs coupled with declines in market values of fixed income and equity securities were the primary factors contributing to the decline in the Company's total equity capital. Capital position was impacted by a decline in market value of the Company's investment portfolio of approximately 5% which led to a decline in accumulated unrealized capital gains of \$5,433,000. Also affecting the Company's capital position were an unrealized loss on interest rate swap of \$44,000 and dividends paid of \$1,665,000. While the decline in the Company's capital position due to these unprecedented events of the last quarter have been significant, the Company remains well capitalized at levels that are sufficient to support current business plans.

The Company has \$12,372,000 in debt outstanding consisting long term debt from the proceeds of two separate trust preferred securities issuances, the latest of which totaled \$3,000,000 and was completed in June of 2007. The Company currently does not anticipate any new borrowings.

The Company had \$3,134,000 in cash and short term investments at September 30, 2008. Net cash used by operating activities totaled \$62,000 for the nine months ended September 30, 2008 and was primarily generated by operations of the property and casualty insurance subsidiaries. Liquidity needs will increase early in the fourth quarter as the large majority of claim payments associated with Hurricanes Gustav and Ike will be paid. However, the Company is well positioned to manage current liquidity needs and does not expect to have to sell significant amounts of investments at current distressed prices in order to pay claims.

The liquidity requirements of the Company are primarily met by funds provided from operations of the life insurance and property/casualty subsidiaries. The Company receives funds from its subsidiaries consisting of dividends, payments for federal income taxes, and reimbursement of expenses incurred at the corporate level for the subsidiaries. These funds are used to pay stockholder dividends, corporate interest, corporate administrative expenses, federal income taxes, and for funding investments in subsidiaries.

The Company's subsidiaries require cash in order to fund policy acquisition costs, claims, other policy benefits, interest expense, general expenses, and dividends to the Company. Premium and investment income, as well as maturities, calls, and sales of invested assets, provide the primary sources of cash for both subsidiaries. A significant portion of the Company's investment portfolio consists of readily marketable securities, which can be sold for cash.

The Company's business is concentrated primarily in the Southeastern United States. Accordingly, unusually severe storms or other disasters in the Southeastern United States might have a more significant effect on the Company than on a more geographically diversified insurance company. However, the Company maintains a catastrophe reinsurance program to limit the effect of such catastrophic events on the Company's financial condition. The Company deductible under the terms of the reinsurance contract totals \$3,500,000 however; the Company maintains cash and short term investments in sufficient amounts to cover the deductible payment in the event of a catastrophic event.

Discussion of dividend policy:

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

In a press release issued in October of 2008, The National Security Group, Inc. informed shareholders of a revision in the Company's dividend policy. The material content of this press release follows:

The Company has a 30-year history of providing a steady return on investment through the payment of dividends to shareholders. These dividends have contributed significantly to total shareholder return and have provided a steady, predictable income stream that is important to a large portion of our shareholder base.

Three significant events have occurred in 2008 that have forced us to revise our dividend policy. First, we have encountered an unusually high frequency of catastrophe related losses. In the first half of 2008 we incurred over \$2,900,000 (net of tax) in tornado and windstorm-related losses. In September of 2008 we incurred significant losses from Hurricanes Gustav and Ike, primarily in Louisiana and Texas. Losses from these two storms will cost in excess of \$5,900,000 net of reinsurance. The unprecedented frequency of storm activity will significantly reduce our 2008 earnings and capital position. While we remain adequately capitalized, we must focus on restoring capital levels in order to focus on long term growth and maximization of shareholder value.

Second, the recent adverse developments in the financial markets have affected our investments. We will incur charges to third quarter earnings of \$1,200,000 (net of tax) for other than temporary impairments to investments we hold in our portfolio. We will also incur reductions to our capital due to mark to market accounting rules that will adversely affect many of our corporate bond holdings and equity investments. We expect to ultimately recover substantially all of the reductions not related to other than temporary impairments, but will incur near term reductions in our capital position that must be addressed now.

Third, due to the unprecedented events that have unfolded in the global financial markets over the last few months we believe the ability to raise new capital in the financial sector, especially for smaller public companies, is going to be severely restricted. Further, if capital becomes available, we believe it will be more expensive. Therefore, we believe it prudent to adopt a more conservative dividend payout policy in order to rebuild the balance sheet strength of the Company. We are confident this will ultimately maximize long-term shareholder value.

As a consequence of these events, we are undertaking a comprehensive plan to restore and grow capital to help us take advantage of the opportunities that lie ahead. As part of this plan the Board of Directors has adopted a new dividend policy effective for 2009 under which our anticipated quarterly dividend payouts will be reduced from \$0.225 per share to \$0.15 per share. The Board will work with management each year to determine if our financial position will allow for any enhanced dividends to be paid, based upon the operating results of the Company and our anticipated near term capital needs. We believe these changes are in the best long term interests of the Company and our shareholders, and strike a compromise between maintaining a return to shareholders and ensuring a solid capital position for the Company.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company's primary objectives in managing its investment portfolio are to maximize investment income and total investment returns while minimizing overall credit risk. Investment strategies are developed based on many factors including changes in interest rates, overall market conditions, underwriting results, regulatory requirements, and tax position. Investment decisions are made by management and reviewed by the Board of Directors. Market risk represents the potential for loss due to adverse changes in fair value of securities. The three potential risks related to the Company's fixed maturity portfolio are interest rate risk, prepayment risk, and default risk. The primary risk related to the Company's equity portfolio is equity price risk. The Company has incurred material losses in its investment portfolio in the first nine months of 2008 due to interest rate changes, defaults on certain securities and changes in value of equity investments. These changes are discussed in detail under Item 2 of this Form 10-Q. For further information reference is made to the Company's Form 10-K for the year ended December 31, 2007.

Item 4. Controls and Procedures

Our management carried out an evaluation, with the participation of our chief executive officer and chief financial officer, of the effectiveness of our disclosure controls and procedures as of March 31, 2008. Based upon that evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission.

There has not been any change in our internal control over financial reporting in connection with the evaluation required by Rule 13A-15(d) under the Exchange Act that occurred during the nine month period ended September 30, 2008, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Part II. OTHER INFORMATION

Item 1. Legal Proceedings

Please refer to Note 7 to the financial statements.

Item 1A. Risk Factors

There has been no material change in risk factors previously disclosed under Item 1A. of the Company's annual report for 2007 on Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

None

Item 6. Exhibits and Reports on Form 8-K

a. Exhibits

11. Computation of Earnings Per Share Filed Herewith, See Note 3 to Consolidated Financial Statements.

31.1 Certification Pursuant to 18 U. S. C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.

31.2 Certification Pursuant to 18 U. S. C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.

32.1 Certification Pursuant to 18 U. S. C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, filed herewith.

32.2 Certification Pursuant to 18 U. S. C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, filed herewith.

b. Reports on Form 8-K during the quarter ended September 30, 2008

Date of Report	Date Filed	Description
September 8, 2008	September 8, 2008	Press release, dated September 8, 2008, issued by The National Security Group, Inc.

Edgar Filing: NATIONAL SECURITY GROUP INC - Form 10-Q

August 14, 2008	August 18, 2008	Press release, dated August 14, 2008, issued by The National Security Group, Inc.
August 14, 2008	August 15, 2008	Press release, dated August 14, 2008, issued by The National Security Group, Inc.
July 21, 2008	July 21, 2008	Press release, dated July 21, 2008, issued by The National Security Group, Inc.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed by the undersigned duly authorized officer, on its behalf and in the capacity indicated.

The National Security Group, Inc.

/s/ William L. Brunson, Jr.
William L. Brunson, Jr.
President and Chief Executive Officer

/s/ Brian R. McLeod
Brian R. McLeod
Treasurer and Chief Financial Officer

Dated: November 13, 2008