# Edgar Filing: WASHINGTON BANCORP - Form 10QSB 

## WASHINGTON BANCORP

## Form 10QSB

May 14, 2002
FORM IO-QSB
F SECURITIES AND EXCHANGE COMMISSION

1

INDEX

Part I. Financial Information

Item 1. Consolidated Financial Statements

## Edgar Filing: WASHINGTON BANCORP - Form 10QSB

```
    Consolidated Statements of Financial Condition
at March 31, 2002 (unaudited) and June 30, 2001
Unaudited Consolidated Statements of Income for the
three months and nine months ended March 31, 2002
and 2001
Unaudited Consolidated Statements of Comprehensive
Income for the three months and nine months ended
March 31, 2002 and 2001
Unaudited Consolidated Statements of Cash Flows
for the nine months ended March 31, 2002 and 2001
Notes to Financial Statements
    Item 2. Management's Discussion and Analysis
Part II. Other Information
    Items 1 through 6
    Signatures
    Exhibits
```

    2
    Part 1. Financial Information
Item 1. Consolidated Financial Statements
Washington Bancorp and Subsidiaries
Consolidated Statements of Financial Condition

| March 31, June 30, |  |
| :---: | :---: |
| 2002 | 2001 * |

ASSETS

```
Cash and cash equivalents:
Investment securities:
    Held to maturity
    Available-for-sale ...............................
```



```
Loans receivable, net of allowance for loan
    losses $802,534 at March 31, 2002 and $607,833
    at June 30, 2001 ..................................
Accrued interest receivable .........................
Federal Home Loan Bank stock ........................
```




```
Goodwill ..............................................
Other assets
```

    Interest-bearing ............................... \$ 1,942,216 \$ 2,462,282
    
Total assets
84,095,349
$1,258,915$
1,757,400
192,001
1,261,286
1,091,402
\$118,130,968
$\$ 119,691,850$

## Edgar Filing: WASHINGTON BANCORP - Form 10QSB



## Edgar Filing: WASHINGTON BANCORP - Form 10QSB

Interest expense:


| 702,288 | 876,442 | 2,306,961 |
| :---: | :---: | :---: |
| 349,296 | 413,743 | 1,175,507 |
| 1,051,584 | 1,290,185 | 3,482,468 |
| 846,272 | 913,711 | 2,828,615 |
| 97,500 | 37,500 | 255,000 |
| 748,772 | 876,211 | 2,573,615 |



| - - | 14,614 | 84,639 |
| :---: | :---: | :---: |
| 139,985 | 121,426 | 418,835 |
| 11,684 | 28,161 | 45,331 |
| 8,640 | 10,308 | 30,596 |
| 16,148 | 744 | 36,248 |
| 176,457 | 175,253 | 615,649 |




Earnings per common share
Basic .........................................................

| $\$$ | 0.43 | $\$$ | 0.58 | $\$$ | 1.71 |
| :--- | ---: | :--- | ---: | :--- | :--- |
| $\$$ | 0.41 | $\$$ | 0.57 | $\$$ | 1.66 |
| $\$$ | -- | $\$$ | -- | $\$$ | 0.50 |


483,068
484,780
488,303
Basic earnings per share
496,135
492,953
500,541

See Notes to Financial Statements

4

Washington Bancorp and Subsidiaries

Unaudited Consolidated Statements of Comprehensive Income

Three Months Ended
March 31,
Nine Months En
March 31,

| 2002 | 2001 | 2002 |
| :---: | :---: | :---: |

## Edgar Filing: WASHINGTON BANCORP - Form 10QSB

| Net income | \$205,414 | \$281,808 | \$833,085 | \$ 78 |
| :---: | :---: | :---: | :---: | :---: |
| Other comprehensive income(loss): |  |  |  |  |
| Unrealized holding gains (losses) arising during the period, net of income taxes ................. | $(16,276)$ | 224,043 | 25,302 | 40 |
| Reclassification adjustments for net losses (gains) realized in net income, net of income taxes ...... | - - | $(8,915)$ | $(53,068)$ |  |
| Comprehensive income .......................... | \$189,138 | \$496,936 | \$805,319 | \$1,18 |

See Notes to Financial Statements

Washington Bancorp and Subsidiaries<br>Unaudited Consolidated Statements of Cash Flows<br>Nine Months Ended March 31, 2002 and 2001

## 2002

## Cash Flows from Operating Activities

Net income \$

833,085
Adjustments to reconcile net income to net cash
provided by operating activities:
Amortization of premiums and discounts on debt securities
249,460
Amortization of goodwill
Provision for loan losses
255,000
(Gain) on sale of investment securities
Proceeds from loans sold
Loans originated for sale
(84, 639)

Loss on sale of foreclosed real estate
2,705,164

Depreciation . . . . . . . . . . . . . . . . . . . . . .
$(2,705,164)$
2,829

Compensation under stock awards
86,089

ESOP contribution expense
22,500

Decrease in accrued interest receivable
73,282

Decrease in other assets
258,788

Increase(decrease) in accrued expenses and other liabilities
42,686

Net cash provided by operating activities
$1,688,643$

Cash Flows from Investing Activities
Held-to-maturity securities:
Purchases
$(7,800)$
Available-for-sale securities:
Sales
$2,000,000$
Maturities and calls
$15,914,616$
Purchases
$(10,250,000)$
Federal funds sold, net
$(7,119,000)$
Purchase of Federal Home Loan Bank stock
$(1,200)$
Loans made to customers, net
346,528
Purchase of premises and equipment
$(360,741)$
Net cash provided by investing activities
522,403

Cash Flows from Financing Activities
Net increase in deposits
7,097,761
Proceeds from Federal Home Loan Bank advances
4, 680,000
Principal payments on Federal Home Loan Bank advances
$(12,048,290)$

| Federal funds purchased, net | $(1,500,000)$ |
| :---: | :---: |
| Net (decrease) in advances from borrowers for taxes and insurance | $(107,161)$ |
| Acquisition of common stock | $(353,412)$ |
| Stock options exercised | 77,063 |
| Dividends paid | (243, 082 ) |
| Net cash (used in) financing activities | $(2,397,121)$ |
| (Decrease) in cash and cash equivalents | $(186,075)$ |
| Cash and cash equivalents: |  |
| Beginning .......... | 3,141,323 |
| Ending | \$ $2,955,248$ |

Washington Bancorp and Subsidiaries
Unaudited Consolidated Statements of Cash Flows
Nine months Ended March 31,2002 and 2001

2002

Supplemental Disclosures of Cash Flow Information
Cash payments for:
Interest paid to depositors .................... \$1,962,392 \$2,060,379

Interest paid on other obligations . . . . . . . . . . $\$ 1,175,507$ \$1,409,195
Income taxes, net of refunds ................... \$ 482,815 \$ 527,800

Supplemental Schedule of Noncash Investing and Financing Activities
Transfers from loans to foreclosed real estate .... \$ 225,966 \$ 401,636
Contract sales of foreclosed real estate .......... \$ 177,085 \$ 478, 350

See Notes to Financial Statements.

Washington Bancorp and Subsidiaries
Notes to Financial Statements

Principles of consolidation. The accompanying consolidated financial statements include the accounts of Washington Bancorp, Washington Federal Savings Bank("Washington Federal"), WFSB's wholly-owned subsidiary Washington Financial Services, Inc., which is a discount brokerage firm, and Rubio Savings Bank of Brighton, Iowa ("Rubio" ). All significant intercompany balances and transactions have been eliminated in consolidation.

Basis of presentation. Interim Financial Information (unaudited) : The financial statements and notes related thereto for the three and nine month periods ended March 31, 2002, are unaudited, but in the opinion of management include all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the financial position and results of operations. The operating results for the interim periods are not indicative of the operating

## Edgar Filing: WASHINGTON BANCORP - Form 10QSB

results to be expected for a full year or for other interim periods. Not all disclosures required by accounting principles generally accepted in the United States of America necessary for a complete presentation have been included. It is recommended that these consolidated condensed financial statements be read in conjunction with the Annual Report on Form 10-KSB for the year ended June 30, 2001 and all related amendments and exhibits (including all financial statements and notes therein), filed by the Company with the Securities and Exchange Commission.

Goodwill. Goodwill resulting from the Company's acquisition of Rubio Savings Bank was being amortized by the straight-line method over 15 years. Beginning July 1, 2001 goodwill was no longer amortized, but will be periodically reviewed for impairment based upon an assessment of future operations to ensure that it is appropriately valued.

Foreclosed real estate. Real estate properties acquired through loan foreclosure are initially recorded at the lower of cost or fair value less estimated selling expenses at the date of foreclosure. Costs relating to development and improvement of property are capitalized, whereas costs relating to holding property are expensed.

Redeemable common stock held by ESOP. In accordance with SEC Accounting Series Release 268, the Company's maximum cash obligation related to these shares is classified outside of stockholders' equity because the shares are not readily traded and could be put to the Company for cash. The maximum cash obligation represents the approximate market value of the allocated ESOP shares at the end of the reporting period.

Regulatory capital requirements. Quantitative measures established by regulation to ensure capital adequacy require the Company and the Banks to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined) and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of March 31, 2002 and 2001, that the Company and the Banks met all capital adequacy requirements to which they are subject.

As of March 31, 2002, the most recent notification from the Federal Deposit Insurance Corporation categorized the Banks as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following table. There are no conditions or events since the notification that management believes have changed the Banks' category. The Company's and the Banks' actual capital amounts and ratios as of March 31, 2002 and 2001 are also presented in the table.


March 31, 2002
Total capital to risk
Weighted assets:



Rubio

Tier 1 capital to risk
Weighted assets:

Washington
Rubio

Tier 1 capital to Average assets:
Consolidated .............................
Washington
Rubio

March 31, 2001
Total capital to risk
Weighted assets:
Consolidated
Washington
Rubio
ier 1 capital to risk
Weighted assets:
Consolidated . . . . . . . . . . . . . . . . . . . . . . . . .
Washington . . . . . . . . . . . . . . . . . . . . . . . . . .
Rubio $\qquad$

Tier 1 capital to Average assets:

| Consolidated | 10,244 | 8.83\% | 4,639 | 4.00\% | N/A |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Washington | 7,790 | 8. $42 \%$ | 3,700 | 4.00\% | 4,626 |

$\qquad$
7,782 12.37\%

3,624 24.94\%

## 5, 035

$8.00 \%$
$8.00 \%$

N/A

| 10,842 | $14.06 \%$ | 3,084 | $4.00 \%$ | N/A |
| ---: | ---: | ---: | ---: | ---: |
| 8,304 | $13.34 \%$ | 2,490 | $4.00 \%$ | 3,735 |
| 2,616 | $17.65 \%$ | 593 | $4.00 \%$ | 889 |
|  |  |  |  |  |
| 10,842 | $9.28 \%$ | 4,672 | $4.00 \%$ | N/A |
| 8,304 | $8.79 \%$ | 3,781 | $4.00 \%$ | 4,726 |
| 2,616 | $11.33 \%$ | 693 | $4.00 \%$ | 1,154 |

693 4.00\% 1,154
3,683 24.85\%
1,185
$8.00 \%$
1,482

1,163
$8.00 \%$
1,453

| 10,244 | $13.22 \%$ | 3,099 | $4.00 \%$ | N/A |
| ---: | ---: | ---: | ---: | ---: |
| 7,790 | $12.38 \%$ | 2,517 | $4.00 \%$ | 3,776 |
| 2,580 | $17.75 \%$ | 581 | $4.00 \%$ | 872 |
|  |  |  |  |  |
| 10,244 | $8.83 \%$ | 4,639 | $4.00 \%$ | N/A |
| 7,790 | $8.42 \%$ | 3,700 | $4.00 \%$ | 4,626 |
| 2,580 | $11.59 \%$ | 668 | $4.00 \%$ | 1,113 |

Item 2. Management's Discussion and Analysis

Forward-Looking Statements
When used in this Form $10-Q S B$ or future filings by the Company with the Securities and Exchange Commission, in the Company's press releases or other public or shareholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," "believe" or similar expressions are intended to identify "forward-looking statements" within the meaning of the Private securities Litigation Reform Act of 1995. The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made, and to advise readers that various factors, including regional and national economic conditions, changes in levels of market interest rates, credit risks of lending activities, and competitive and regulatory factors, could affect the Company's financial performance and could cause the company's actual results for future periods to differ materially from those anticipated or projected.

The Company does not undertake, and specifically disclaims any obligations, to revise any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements.

## General

Washington Bancorp is an Iowa corporation which was organized in October 1995 by

## Edgar Filing: WASHINGTON BANCORP - Form 10QSB

Washington Federal Savings Bank for the purpose of becoming a savings and loan holding company. Washington Federal is a federally chartered savings bank headquartered in Washington, Iowa. Originally chartered in 1934, Washington Federal converted to a federal savings bank in 1994. Its deposits are insured up to the applicable limits by the Federal Deposit Insurance Corporation ("FDIC").

In March 1996, simultaneous with the completion of the conversion of Washington Federal to the stock form of organization through the sale and issuance of its common stock to the Company, Washington Bancorp completed the initial public offering of its common stock. On June 24, 1997, Washington entered into a merger agreement to acquire Rubio Savings Bank of Brighton, Iowa. Rubio Savings Bank is held as a separate subsidiary of Washington Bancorp. In January 1998, Washington Bancorp became a bank holding company upon the completion of its acquisition of Rubio Savings Bank.

In December 1998, Washington Federal opened a branch office, Wellman Federal Savings, in Wellman, Iowa. In September 2000, Washington Federal opened a branch office, Richland Federal Savings, in Richland, Iowa. The principal assets of Washington Bancorp are Washington Federal and Rubio Savings Bank (collectively, the "Banks"). Washington Bancorp presently has no separate operations and its business consists primarily of the business of the Banks. All references to Washington Bancorp, unless otherwise indicated at or before March 11, 1996, refer to Washington Federal.

In November 2001, Washington Bancorp announced a voluntary odd lot program to holders of less than 100 shares to sell their common shares back to the Company for cash. The shares submitted through the program were purchased at $\$ 19.00$ per share and the transaction was not subject to commission charges. Odd lot holders who decided to participate sold all their shares and the decision was irrevocable. The program was offered to provide shareholders of less than 100 shares an opportunity to realize the value of their investment and reduce the Company's expense of administering the shares on an ongoing basis. Upon completion of the transaction, 41 stockholders had tendered 1,421 shares. As a result, Washington Bancorp may be eligible to deregister its common stock. The elimination of costs associated with SEC-reporting and other related requirements would further reduce the expense of administering the common stock.

In January 2002, Mr. Dale Torpey accepted the position of President of Washington Federal. Mr. Torpey currently serves as Chairman of the Federal Home Loan Bank Board in Des Moines, Iowa. He serves as Chairman of the Lending Committee for the Independent Community Bankers of America (the "ICBA") and is a member of the Washington, Iowa Rotary Club. Mr. Torpey brings to Washington Federal over 30 years of banking experience and will be working closely with the Company's loan portfolio. Mr. Stan Carlson, the former President of Washington Federal, will remain CEO of Washington Federal, President of Rubio, and President and CEO of Washington Bancorp.

Washington Federal attracts deposits from the general public in its local market area and uses such deposits primarily to invest in one- to four-family residential loans secured by owner occupied properties and non-residential properties, as well as construction loans on such properties. To meet customer demand for long term fixed rate mortgages, Washington Federal has an agreement with a third-party mortgage provider. When a long-term fixed rate mortgage is requested by the customer, the loan is originated by Washington Federal on behalf of the third-party mortgage provider on an individual loan-by-loan basis. The third-party mortgage provider funds $100 \%$ of the loan and retains the servicing rights. Washington also invests in United States treasury securities, mortgage-backed securities, federal agency bonds, corporate bonds, agricultural loans, commercial loans, consumer loans, and automobile loans.

Rubio attracts deposits from the general public in its local market area and the businesses in the Brighton area. The deposits are primarily invested in federal

## Edgar Filing: WASHINGTON BANCORP - Form 10QSB

agency bonds, agricultural operating loans, commercial loans, one- to four-family residential real estate loans, and farm real estate loans. Rubio also invests in United States treasury securities, commercial real estate loans, automobile loans and consumer loans.

The executive office of the Company is located at 102 East Main Street, Washington, Iowa 52353, telephone (319)653-7256.

## Financial Condition

Total assets. Total consolidated assets decreased $\$ 1.6$ million from $\$ 119.7$ million at June 30,2001 to $\$ 118.1$ million at March 31, 2002. The decrease was primarily due to a $\$ 7.9$ million decrease in investment securities, a $\$ 650,000$ decrease in loans receivable, a $\$ 259,000$ decrease in accrued interest receivable, a $\$ 186,000$ decrease in cash and cash equivalents and a $\$ 40,000$ decrease in other assets, partially offset by a $\$ 7.1$ million increase in federal funds sold, a $\$ 275,000$ increase in premises and equipment, and a $\$ 46,000$ increase in foreclosed real estate.

Loans receivable, net. Loans receivable, net decreased $\$ 650,000$ from $\$ 84.1$ million at June 30,2001 to $\$ 83.4$ million at March 31, 2002. This decrease is primarily due to an increase in customer demand for long-term fixed rate $1-4$ family mortgage loans, which are not currently offered through the company's portfolio products. To meet this demand the Company has an arrangement with a third-party loan provider, through which $\$ 2.7$ million in $1-4$ family long-term fixed rate loans were originated in the nine months, ended March 31, 2002 . None of these loans are retained in the Company's portfolio.

The Company's non-performing assets were $\$ 1.5$ million or $1.25 \%$ of total assets at March 31, 2002 as compared to $\$ 714,000$ or $0.60 \%$ of total assets at June 30 , 2001 primarily due to an increase in commercial loans past due. The Company is working closely with the principals of the businesses to restructure debt, to increase future cash flows, and to reduce levels of inventory. It is the Company's policy to provide for probable losses in the Company's loan portfolio. A provision for loan losses is charged to operations based on management's evaluation of the probable losses that may be incurred in the Company's loan portfolio. Such evaluation, which includes a review of all loans of which full collectibility of interest and principal may not be reasonably assured, considers the Company's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, current experience level of the Company's lending personnel, and current economic conditions.

The Company's reserve for loan loss requirement is calculated by first evaluating loans for impairment. Loans evaluated for impairment include borrowers with an excess of $\$ 300,000$ in total outstanding loan balances, loans over ninety days past due, loans classified by internal processes or by examiners, loans on non-accrual status, and other loans that may be adversely affected by current economic conditions. The required allowance for loan loss on the non-homogenous loans is established by considering either the present value of future cash flows or the fair value of collateral less the cost to sell such collateral in comparison to the current loan balance. The remainder of the loan portfolio is segmented into groups with similar risk characteristics. Each segment is assigned a loss measurement based on historical loss ratios adjusted for current industry and economic conditions. The loss measurement is applied to the current loan balance of each group to establish the required level of allowance for loan losses. At March 31, 2002, the allowance for loan losses was $\$ 803,000$ or $0.96 \%$ of loans receivable, net compared to $\$ 664,000$ or $0.58 \%$ of loans receivable, net at March 31, 2001. The allowance for loan loss as a

# Edgar Filing: WASHINGTON BANCORP - Form 10QSB 

percentage of non-performing assets was $54.37 \%$ at March 31, 2002, compared to 98.54\% at March 31, 2001. Management feels that the current level of allowance for loan losses is adequate to cover probable losses.

Investment securities. Investment securities decreased $\$ 7.9$ million from $\$ 23.2$ million at June 30,2001 to $\$ 15.4$ million at March 31,2002 primarily due to the maturity or call of $\$ 15.9$ million, the sale of $\$ 2.0$ million, the decrease in market value of the portfolio of $\$ 44,000$, and the amortization of premiums and discounts of $\$ 249,000$, partially offset by the purchase of $\$ 10.3$ million. The portfolio of available- for- sale securities is comprised primarily of investment securities carrying fixed interest rates. The aggregate fair value of these securities was less on March 31, 2002 than their carrying value.

Deposits. Deposits increased $\$ 7.1$ million from $\$ 72.9$ million at June 30,2001 to $\$ 80.0$ million at March 31, 2002. Transaction and savings deposits increased as a percentage of total deposits from $\$ 25.9$ million or $35.5 \%$ at June 30 , 2001 to $\$ 29.7$ million or $37.2 \%$ at March 31, 2002. Certificates of deposit decreased as a percentage of total deposits from $\$ 47.0$ million or $64.5 \%$ at June 30,2001 to $\$ 50.2$ million or $62.8 \%$ at March 31, 2002.

Total stockholders' equity. Total stockholders' equity increased $\$ 259,000$ from $\$ 11.6$ million at June 30,2001 to $\$ 11.9$ million at March 31, 2002 . The increase is primarily due to net income of $\$ 833,000$, proceeds from the exercise of stock options of $\$ 77,000$, the allocation of ESOP shares of $\$ 73,000$, and the amortization of deferred compensation of $\$ 22,000$, partially offset by $\$ 353,000$ for the repurchase of 18,489 shares of the Company's common stock, dividends paid to shareholders of $\$ 243,000$, the increase in the maximum cash obligation on allocated ESOP shares of $\$ 122,000$, and the increase in net unrealized loss in the available for sale securities of $\$ 28,000$.

Results of Operations - Three Months Ended March 31, 2002 As Compared To The Three Months Ended March 31, 2001

Performance summary. Net income decreased $\$ 77,000$ to $\$ 205,000$ for the three months ended March 31, 2002 from $\$ 282,000$ for the three months ended March 31, 2001. The decrease is primarily due to a decrease in net interest income of $\$ 68,000$, an increase in provision for loan loss of $\$ 60,000$, and an increase in non-interest expense of $\$ 2,000$, partially offset by an increase in non-interest income of $\$ 1,000$. For the three months ended March 31, 2002 the annualized return on average assets was $0.71 \%$ compared to $0.98 \%$ for the three months ended March 31, 2001, while the annualized return on average equity was $6.91 \%$ for the three months ended March 31, 2002 compared to $10.44 \%$ for the three months ended March 31, 2001.

Net interest income. Net interest income decreased \$68,000 to \$846,000 for the three months ended March 31, 2002 from $\$ 914,000$ for the three months ended March 31, 2001. The decrease is primarily due to the decrease of $\$ 306,000$ in interest income to $\$ 1.9$ million for the three months ended March 31, 2002 from $\$ 2.2$ million for the three months ended March 31, 2001 partially offset by a decrease in interest expense of $\$ 239,000$ to $\$ 1.1$ million for the three months ended March 31, 2002 from $\$ 1.3$ million for the three months ended March 31, 2001. The decrease in interest income was primarily due to the acceleration of the amortization of premiums on federal agency bonds which were called.

For the three months ended March 31, 2002, the average yield on interest-earning assets was 6.95\% compared to $7.97 \%$ for the three months ended March 31, 2001. The average cost of interest-bearing liabilities was $4.30 \%$ for the three months ended March 31, 2002 compared to $5.22 \%$ for the three months ended March 31, 2001. The average balance of interest earning assets decreased $\$ 1.4$ million to

## Edgar Filing: WASHINGTON BANCORP - Form 10QSB

$\$ 109.2$ million for the three months ended March 31, 2002 from $\$ 110.6$ million for the three months ended March 31, 2001. During this same period, the average balance of interest-bearing liabilities decreased $\$ 1.0$ million to $\$ 97.9$ million for the three months ended March 31, 2002 from $\$ 98.9$ million for the three months ended March 31, 2001.

Due to the decrease in the average rate of return on the interest earning assets partially offset by the decrease in the average cost of interest-bearing liabilities, the average interest rate spread was $2.65 \%$ for the three months ended March 31, 2002 compared to $2.76 \%$ for the three months ended March 31, 2001. The average net interest margin was $3.10 \%$ for the three months ended March 31, 2002 compared to $3.31 \%$ for the three months ended March 31, 2001.

Provision for loan loss. Provision for loan loss increased $\$ 60,000$ to $\$ 98,000$ for the three months ended March 31, 2002 from $\$ 38,000$ for the three months ended March 31, 2001. The primary reason for the increase in the provision was an increase in loans past due and an increase in loans with more risk characteristics such as nonresidential real estate, commercial and agriculture loans. Despite this increase, the Company's loan portfolio remains primarily residential mortgage loans and the Company has experienced a minimal amount of charge-offs in the past three years.

Noninterest income. Noninterest income increased $\$ 1,000$ to $\$ 176,000$ for the three months ended March 31, 2002 from $\$ 175,000$ for the three months ended March 31, 2001. The increase is primarily due an increase in service charges and fees of $\$ 19,000$, and an increase in other fee income of $\$ 15,000$ partially offset by a decrease in insurance commissions of $\$ 16,000$, a decrease in security gains of $\$ 15,000$, and a decrease in investment commissions of $\$ 2,000$.

Service charges and fees increased primarily due to an increase in loan fees and charges resulting from mortgage loans refinancing into secondary market loan products, an increase in fee income related to a new check printing service, and an increase in overdraft fee income. Other noninterest income increased primarily due to gains on the sale of real estate owned. Insurance commissions decreased primarily due to a decrease in the level of credit life and disability sales on loan products. Security gains decreased primarily due to no bonds being sold during the three months ended March 31, 2002 and the gain realized from the sale of corporate bonds during the three months ended March 31, 2001. Investment commissions decreased primarily due to the decrease in sales.

Noninterest expense. Noninterest expense increased $\$ 2,000$ to $\$ 621,000$ for the three months ended March 31, 2002 from $\$ 619,000$ for the three months ended March 31, 2001. The increase is primarily due to a $\$ 29,000$ increase in compensation and benefits, a $\$ 9,000$ increase in data procesing, a $\$ 2,000$ increase in deposit insurance premium, and a $\$ 2,000$ increase in occupancy and equipment, partially offset by a $\$ 23,000$ decrease in the amortization of goodwill, and an $\$ 15,000$ other noninterest expense.

Compensation and benefits increased primarily due to the increase in salaries and benefits due to regular salary adjustments. Data processing increased primarily due to an increase in the usage of services offered by Washington Federal's main data processing provider. Other noninterest expense decreased primarily due the costs associated with the disposition of real estate owned and

In accordance with the Financial Accounting Standards Board Statement No. 142, the Company re-evaluated the goodwill that resulted from the purchase of Rubio Savings Bank of Brighton in 1998. As a result of the re-evaluation, management had determined that the goodwill is not impaired. The goodwill will be tested for impairment on an annual basis at December 31.

## Edgar Filing: WASHINGTON BANCORP - Form 10QSB

Income tax expense. Income tax expense decreased $\$ 52,000$ to $\$ 99,000$ for the three months ended March 31, 2002 from $\$ 151,000$ for the three months ended March 31, 2001. The decrease is primarily due the decrease in taxable income, the decrease in non-deductible expenses and the increase in non-taxable income.

Results of Operations - Nine Months Ended March 31, 2002 As Compared To The Nine Months Ended March 31, 2001

Performance summary. Net income increased $\$ 48,000$ to $\$ 833,000$ for the nine months ended March 31, 2002 from 2001. The increase is primarily due to an increase in net interest income of $\$ 126,000$, an increase in noninterest income of $\$ 142,000$, and a decrease in income tax expense of $\$ 97,000$ partially offset by an increase in noninterest expense of $\$ 164,000$, and an increase in provision for loan loss of $\$ 154,000$. For the nine months ended March 31, 2002 the annualized return on average assets was $0.95 \%$ compared to $0.90 \%$ for the nine months ended March 31, 2001, while the annualized return on average equity was $9.48 \%$ for the nine months ended March 31, 2002 compared to 9.63\% for the nine months ended March 31, 2001.

Net interest income. Net interest income increased $\$ 126,000$ to $\$ 2.8$ million for the nine months ended March 31, 2002 from $\$ 2.7$ million for the nine months ended March 31, 2001. The increase is primarily due to the decrease of $\$ 540,000$ in interest expense to $\$ 3.5$ million for the nine months ended March 31, 2002 from $\$ 4.0$ million for the nine months ended March 31, 2001, partially offset by a decrease in interest income of $\$ 413,000$ to $\$ 6.3$ million for the nine months ended March 31, 2002 from $\$ 6.7$ million for the nine months ended March 31,2001 .

For the nine months ended March 31, 2002, the average yield on interest-earning assets was $7.57 \%$ compared to $8.09 \%$ for the nine months ended March 31, 2001. The average cost of interest-bearing liabilities was $4.67 \%$ for the nine months ended March 31, 2002 compared to $5.36 \%$ for the nine months ended March 31, 2001. The average balance of interest-earning assets increased $\$ 400,000$ to $\$ 111.2$ million for the nine months ended March 31, 2002 from $\$ 110.8$ million for the nine months ended March 31, 2001. During this same period, the average balance of interest-bearing liabilities decreased $\$ 700,000$ to $\$ 99.3$ million for the nine months ended March 31, 2002 from $\$ 100.0$ million for the nine months ended March 31, 2001.

Due to the decrease in the average cost of interest-bearing liabilities, partially offset by the decrease in the average rate of return on the interest-earning assets, the average interest rate spread was $2.89 \%$ for the nine months ended March 31, 2002 compared to $2.73 \%$ for the nine months ended March 31, 2001. The average net interest margin was $3.39 \%$ for the nine months ended March 31, 2002 compared to 3.25\% for the nine months ended March 31, 2001.

Provision for loan loss. Provision for loan loss increased $\$ 154,000$ to $\$ 255,000$ for the nine months ended March 31, 2002 from $\$ 101,000$ for the nine months ended March 31, 2001. The primary reason for the increase in the provision was due to an increase in loans past due and an increase in loans with more risk characteristics such as nonresidential real estate, commercial and agriculture loans. Despite this increase, the Company's loan portfolio remains primarily residential mortgage loans and the Company has experienced a minimal amount of charge-offs in the past three years.

Noninterest income. Noninterest income increased $\$ 142,000$ to $\$ 615,000$ for the nine months ended March 31, 2002 from $\$ 473,000$ for the nine months ended March 31, 2001. The increase is primarily due an increase in security gains of $\$ 70,000$, an increase in service charges and fees of $\$ 71,000$, an increase in

## Edgar Filing: WASHINGTON BANCORP - Form 10QSB

other noninterest income of $\$ 8,000$, and an increase in investment commissions of $\$ 3,000$, partially offset by a decrease in insurance commissions of $\$ 10,000$.

Security gains increased primarily due to the gain realized from the sale of investment securities during the period of declining interest rates. Service charges and fees increased primarily due to an increase in loan fees and charges resulting from mortgage loans refinancing into secondary market loan products, an increase in overdraft fee income, and income from a new check and coupon book printing service. Other noninterest income increased primarily due to the farm subsidy payments received by the Company on agricultural real estate which was held for a short period and has since been sold. Investment commissions increased primarily due to the increase in sales. Insurance commissions decreased primarily due to a decrease in the level of credit life and disability sales on loan products.

Noninterest expense. Noninterest expense increased $\$ 164,000$ to $\$ 1.9$ million for the nine months ended March 31, 2002 from $\$ 1.8$ million for the nine months ended March 31, 2001. The increase is primarily due to a $\$ 189,000$ increase in compensation and benefits, a $\$ 47,000$ increase in other noninterest expense, and a $\$ 20,000$ increase in data processing, partially offset by a $\$ 71,000$ decrease in the amortization of goodwill, and a $\$ 21,000$ decrease in occupancy and equipment.

Compensation and benefits increased primarily due to the increase in salaries and benefits due to regular salary adjustments, an increase in full-time equivalent employees, and an increase in the cost of retirement benefits. Other noninterest expense increased primarily due to costs associated with the Company's advertising campaign, an increase in processing fees with correspondent bank due to a lower earnings credit because of the current interest rate environment, and the cost of supplies for the new check printing services. Data processing increased primarily due to an increase in the usage of services offered by Washington Federal's main data processing provider.

In accordance with the Financial Accounting Standards Board Statement No. 142, the Company re-evaluated the goodwill that resulted from the purchase of Rubio Savings Bank of Brighton in 1998. As a result of the re-evaluation, management had determined that the goodwill is not impaired. The goodwill will be tested for impairment on an annual basis at December 31. Occupancy and equipment decreased primarily due to a decrease in equipment maintenance expense.

Income tax expense. Income tax expense decreased $\$ 97,000$ to $\$ 414,000$ for the nine months ended March 31, 2002 from $\$ 511,000$ for the nine months ended March 31, 2001. The decrease is primarily due to the decrease in non-deductible expenses and the increase in non-taxable income.

Liquidity and capital resources. The Banks' principal sources of funds are deposits, amortization and prepayment of loan principal, borrowings, and the sale and maturity of investment securities. While scheduled loan repayments and maturing investments are relatively predictable, deposit flows and early loan repayments are more influenced by interest rates, general economic conditions, and competition. The Banks generally manage the pricing of the deposits to maintain a steady deposit balance, but has from time to time decided not to pay deposit rates that are as high as those of the competition, and when necessary, to supplement deposits with alternative sources of funds.

Liquidity management is both a daily and long-term responsibility of management. The Banks adjust their investments in liquid assets based upon management's assessment of (i) expected loan demand, (ii) expected deposit flows, (iii) yields available on interest-bearing deposits, and (iv) the objective of its asset/liability management program. Excess liquidity is invested generally in interest-bearing overnight deposits and other short-term government and agency obligations. If the Banks require funds beyond their ability to generate them internally, they have additional borrowing capacity with the FHLB of Des Moines

## Edgar Filing: WASHINGTON BANCORP - Form 10QSB

and collateral eligible for reverse repurchase agreements.

The Banks anticipate that they will have sufficient funds available to meet current loan commitments. At March 31, 2002, Washington Federal had outstanding commitments to extend credit which amounted to $\$ 6.0$ million and Rubio Savings Bank had outstanding commitments to extend credit which amounted to $\$ 692,000$.

Part II - Other Information
Item 1. Legal Proceedings.
None
Item 2. Changes in Securities and Use of Proceeds.
None
Item 3. Defaults Upon Senior Securities.
None
Item 4. Submission of Matters to a Vote of Security Holders.
None
Item 5. Other Information.
None
Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits (listed by numbers corresponding to the Exhibit Table of Item 601 on Regulation S-B)

11 Computation of Earnings Per Common Share
(b) Reports on Form 8-K

No reports on Form $8-\mathrm{K}$ have been filed during the quarter for which this report was filed.

Signatures
In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

> Washington Bancorp
(Registrant)
Date May 13, 2002
/s/ Stan Carlson

Stan Carlson, President and Chief Executive Officer
/s/ Leisha A. Linge
Leisha A. Linge, Executive Vice President

