# Edgar Filing: WASHINGTON BANCORP - Form 10QSB 

WASHINGTON BANCORP
Form 10QSB
February 14, 2001


INDEX

Part I. Financial Information

Item 1. Consolidated Financial Statements

## Edgar Filing: WASHINGTON BANCORP - Form 10QSB

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Part 1. Financial Information
Item 1. Consolidated Financial Statements
WASHINGTON BANCORP AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{\[
\begin{gathered}
\text { December } 31, \\
2000
\end{gathered}
\]} & & \[
\begin{aligned}
& \text { June 30, } \\
& 2000 \text { * }
\end{aligned}
\] \\
\hline ASSETS & & naudited) & & \\
\hline \multicolumn{5}{|l|}{Cash and cash equivalents} \\
\hline Interest-bearing & \$ & 1,827,749 & \$ & 1,859,278 \\
\hline Noninterest-bearing & & 1,048,203 & & 990,107 \\
\hline \multicolumn{5}{|l|}{Investment securities:} \\
\hline Held to maturity & & 773,523 & & 774,629 \\
\hline Available for sale & & 20,841,777 & & 21,602,351 \\
\hline Federal funds, sold & & 925,000 & & 110,000 \\
\hline Loans receivable, net of allowance for loan losses of \(\$ 626,144\) in December 2000 and \(\$ 647,605\) in June 2000 & & 84,684,269 & & 83,988,473 \\
\hline Accrued interest receivable & & 1,612,575 & & 1,463,838 \\
\hline Federal Home Loan Bank Stock & & 1,756,200 & & 1,729,600 \\
\hline Foreclosed real estate & & 149,965 & & 271,302 \\
\hline Premises and equipment, net & & 919,122 & & 818,228 \\
\hline Goodwill, net & & 1,138,683 & & 1,185,964 \\
\hline Other assets & & 235,632 & & 628,668 \\
\hline Total assets & & 115, 912,698 & \$ & 115,422,438 \\
\hline
\end{tabular}
```


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Liabilities
Deposits
Noninterest-bearing
Interest -bearing
Total deposits
Borrowed funds
Advances from borrowers for taxes and insurance
Accrued expenses and other liabilities
Total liabilities
Redeemable common stock held by ESOP
Stockholders' Equity
Common Stock
Common Stock
Additional Paid-in Capital
Retained Earnings
Accumulated other comprehensive loss
Treasury shares
Deferred compensation
Maximum cash obligation related to ESop shares
Unearned ESop shares
Total stockholders' equity
Total liabilities and stockholders' equity
*Condensed from audited financial statements See Notes to Financial Statements.

Washington Bancorp and Subsidiaries Unaudited Consolidated Statements of Income

Interest and dividend income:
Loans, including fees: First mortgage loans Consumer and other loans
Investment securities:
Taxable Nontaxable
Federal Home Loan Bank stock

Total interest income

Interest expense:
Deposits
Borrowed funds

Total interest expense

Net interest income

| \$ | 4,184,583 | \$ | 4,145,248 |
| :---: | :---: | :---: | :---: |
|  | 69,369,223 |  | 69,151,849 |
|  | 73,553,806 |  | 73,297,097 |
|  | 30,205,762 |  | 30,193,250 |
|  | 203,521 |  | 249,683 |
|  | 817,835 |  | 632,003 |
|  | 104,780,924 |  | 104,372,033 |
|  | 279,615 |  | 228,947 |
|  | 6,511 |  | 6,511 |
|  | 6,178,280 |  | 6,169,796 |
|  | 7,585,158 |  | 7,333,909 |
|  | $(266,362)$ |  | (447, 899) |
|  | $(2,052,098)$ |  | $(1,658,017)$ |
|  | $(11,225)$ |  | $(21,060)$ |
|  | $(279,615)$ |  | $(228,947)$ |
|  | $(308,490)$ |  | $(332,835)$ |
|  | 10,852,159 |  | 10,821,458 |
| \$ | 115,912,698 | \$ | 115,422,438 |


| Three Months Ended | Six Mon |
| :---: | :---: |
| December 31, |  |
| 2000 | 1999 |



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Provision for loan losses
Net interest income after provision
for loan losses
Noninterest income:
Service charges and fees
Insurance commissions
Investment commissions
Other
Total noninterest income
Noninterest expense:
Compensation and benefits
Occupancy and equipment
FDIC deposit insurance premium
Data processing
Goodwill amortization
Other
See Notes to Financial Statements
Income before taxes
Income tax expense
Net income
Darnings per common share
Basic
Diluted
Weighted average common shares for:
Basic earnings per share
Diluted earnings per share
Notal noninterest expense
Washington Bancorp and Subsidiaries
Unaudited Consolidated Statements of
Comprehensive Income

Net Income

Other comprehensive income(loss), net of income taxes:

Unrealized holding gains (losses) arising during the period, net of income taxes

Comprehensive income

Three Months Ended
December 31, 20001999
$\$ 241,510$
\$ 278,511

|  | 71,221 | $(119,987)$ |
| :---: | :---: | :---: |
| \$ | 312,731 | \$ 158,524 |

Six Mont Decemb 2000
\$ 503,406

181,537
$\$ \quad 684,943$

See Notes to Financial Statements

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Washington Bancorp and Subsidiaries
Unaudited Consolidated Statements of Cash Flows
Six Months Ended December 31, }2000\mathrm{ and 1999
```

Cash Flows from Operating Activities
Net income
Adjustments to reconcile net income to net cash
Provided by operating activities:
Amortization of premiums and discounts on
debt securities
Amortization of goodwill
Provision for loan losses
(Gain) loss on sale of foreclosed real estate
Depreciation
2000

| 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: |
| \$ | 503,406 | \$ | 501,276 |
|  | 9,282 |  | 13,435 |
|  | 47,281 |  | 47,281 |
|  | 64,000 |  | 39,500 |
|  | 21,218 |  | $(7,606)$ |
|  | 51,238 |  | 44,808 |
|  | 9,835 |  | 16,312 |
|  | 32,829 |  | 31,738 |
|  | $(148,737)$ |  | $(127,602)$ |
|  | 276,971 |  | 16,253 |
|  | 185,832 |  | 14,884 |
| 1,053,155 |  |  | 590,279 |
| - |  |  | $(160,000)$ |
| $1,050,000$ |  |  | 850,000 |
|  |  |  | $(1,900,000)$ |
| $\begin{array}{r} (815,000) \\ (26,600) \\ (659,677) \end{array}$ |  |  | $(375,000)$ |
|  |  |  | $(310,000)$ |
|  |  |  | $(4,821,456)$ |
| $(152,132)$ |  |  | 16,410 |
|  |  |  | $(38,153)$ |
| $(603,409)$ |  |  | $(6,738,199)$ |
| $\begin{array}{r} 256,710 \\ 248,350,000 \\ (248,337,488) \end{array}$ |  |  | (703,026) |
|  |  |  | 08,950,000 |
|  |  |  | 1,479,570) |
| $\begin{array}{r} (46,162) \\ (394,081) \\ (252,158) \end{array}$ |  |  | $(18,418)$ |
|  |  |  | $(40,875)$ |
|  |  |  | $(67,197)$ |
| $(423,179)$ |  |  | 6,640,914 |
| 26,567 |  |  | 492,994 |
| 2,849,385 |  |  | 2,557,430 |

Cash Flows from Investing Activities
Held-to-maturity securities:
Purchases
$(160,000)$
Available-for-sale securities:
Maturities and calls
$1,050,000$
850,000
Purchases
Federal funds sold, net
Purchase of Federal Home Loan Bank stock
Loans made to customers, net
Sale of premises and equipment
Purchase of premises and equipment

Net cash (used in) investing activities

Cash Flows from Financing Activities
Net increase (decrease) in deposits
Proceeds from Federal Home Loan Bank advances
Principal payments on Federal Home Loan Bank advances Net (decrease) in advances from borrowers for taxes and insurance
Acquisition of common stock for the treasury Dividends paid

256,710
$248,350,000$
$(248,337,488)$
(703, 026)
108, 950,000
(101, 479,570)
$(46,162)$
$(18,418)$
$(394,081)$
$(40,875)$
$(67,197)$

Net cash provided by (used in)financing activities

Net increase in cash and cash equivalents
Cash and cash equivalents:
Beginning

Washington Bancorp and Subsidiaries

Unaudited Consolidated Statements of Cash Flows Six Months Ended December 31, 2000 and 1999


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Foreclosed real estate. Real estate properties acquired through loan foreclosure are initially recorded at the lower of cost or fair value less estimated selling expenses at the date of foreclosure. Costs relating to development and improvement of property are capitalized, whereas costs relating to holding property are expensed.

Redeemable common stock held by ESOP. The Company's maximum cash obligation related to these shares is classified outside stockholders' equity because the shares are not readily traded and could be put to the Company for cash. The maximum cash obligation represents the approximate market value of the allocated ESOP shares at the end of the reporting period.

Regulatory capital requirements. Pursuant to the Financial Information Reform, Recovery and Enforcement Act of 1989 ("FIRREA"), savings institutions must meet three separate minimum capital-to-asset requirements. The following table summarizes, as of December 31,2000 the capital requirements of Washington Federal under FIRREA and its actual capital ratios. As of December 31,2000 Washington Federal exceeded all current regulatory capital requirement standards.

At December 31, 2000
-----------------------------------------------------
Amount
(Dollars in thousands)

| Tangible Capital: |  |  |  |
| :---: | :---: | :---: | :---: |
| Capital Level | \$ | 7,637 | 8. $26 \%$ |
| Requirement |  | 1,387 | 1.50\% |
| Excess | \$ | 6,250 | $6.76 \%$ |
| Core Capital: |  |  |  |
| Capital Level | \$ | 7,637 | 8.26\% |
| Requirement |  | 3,699 | $4.00 \%$ |
| Excess | \$ | 3,938 | $4.26 \%$ |
| Risk-Based Capital: |  |  |  |
| Capital Level | \$ | 8,070 | 12.67\% |
| Requirement |  | 5,097 | $8.00 \%$ |
| Excess | \$ | 2,973 | $4.67 \%$ |

The following table summarizes the capital requirements of Rubio Savings Bank of Brighton. As of December 31, 2000 Rubio exceeded all current regulatory capital requirement standards.
At December 31, 2000

| ------------------------------------------- |
| :--- | ---: |
| Amount |
| (Dollars in thousands) |

Tier 1 or Leverage Capital:
Capital Level \$ 2,513 11.04\%

| Requirement | 683 |
| :--- | :--- |

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Excess<br>Tier 1 Risk-based Capital:<br>Capital Level<br>Requirement<br>Excess<br>Risk-Based Capital:<br>Capital Level<br>Requirement<br>Excess

| \$ | 1,830 | $8.04 \%$ |
| :---: | :---: | :---: |
| \$ | 2,513 | $16.26 \%$ |
|  | 618 | $4.00 \%$ |
| \$ | 1,895 | 12.26\% |
| \$ | 2,684 | 17.37\% |
|  | 1,236 | $8.00 \%$ |
| \$ | 1,448 | 9.37\% |

Item 2. Management's Discussion and Analysis

Forward-Looking Statements

When used in this Form $10-Q S B$ or future filings by the Company with the Securities and Exchange Commission, in the Company's press releases or other public or shareholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," "believe" or similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made, and to advise readers that various factors, including regional and national economic conditions, changes in levels of market interest rates, credit risks of lending activities, and competitive and regulatory factors, could affect the Company's financial performance and could cause the company's actual results for future periods to differ materially from those anticipated or projected.

The Company does not undertake, and specifically disclaims any obligations, to revise any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements.

General

Washington Bancorp is an Iowa corporation which was organized in October 1995 by Washington Federal Savings Bank for the purpose of becoming a savings and loan holding company. Washington Federal is a federally chartered savings bank headquartered in Washington, Iowa. Originally chartered in 1934, Washington Federal converted to a federal savings bank in 1994. Its deposits are insured up to the applicable limits by the Federal Deposit Insurance Corporation ("FDIC").

In March 1996, Washington Federal converted to the stock form of organization through the sale and issuance of its common stock to the Company. On June 24, 1997, Washington entered into a merger agreement to acquire Rubio Savings Bank of Brighton, Iowa. Rubio Savings Bank is held as a separate subsidiary of Washington Bancorp. In January 1998, Washington Bancorp became a bank holding company upon the completion of its acquisition of Rubio Savings Bank. In December 1998, Washington Federal opened a branch office, Wellman Federal Savings, in Wellman, Iowa. In September 2000 , Washington Federal opened

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a branch office, Richland Federal Savings, in Richland, Iowa. The principal assets of Washington Bancorp are Washington Federal and Rubio Savings Bank (collectively, the "Banks"). Washington Bancorp presently has no separate operations and its business consists primarily of the business of the Banks. All references to Washington Bancorp, unless otherwise indicated at or before March 11, 1996, refer to Washington Federal.

Washington Bancorp is investigating the possibility of de-registering with the SEC in an effort to reduce expenses. De-registering will result in de-listing with Nasdaq. In order to de-register, Washington Bancorp must first have fewer than 300 record holders. Washington Bancorp's shares trade infrequently and are widely held in the local area of Washington, Iowa. Therefore the negative impact for the liquidity of the shares is expected to be minimal.

Washington Federal attracts deposits from the general public in its local market area and uses such deposits primarily to invest in one- to four-family residential loans secured by owner occupied properties and non-residential properties, as well as construction loans on such properties. Washington Federal also invests in federal agency bonds, corporate bonds, agricultural loans, commercial loans, consumer loans, and automobile loans.

Rubio attracts deposits from the general public in its local market area and the businesses in the Brighton area. The deposits are primarily invested in federal agency bonds, agricultural operating loans, commercial loans, one- to- four family residential real estate loans, and farm real estate loans. Rubio also makes commercial real estate loans, automobile loans and consumer loans.

The executive office of the Company is located at 102 East Main Street, Washington, Iowa 52353, telephone (319)653-7256.

## Financial Condition

Total assets. Total consolidated assets increased $\$ 490,000$ from $\$ 115.4$ million at June 30,2000 to $\$ 115.9$ million at December 31, 2000. The increase was primarily due to an $\$ 815,000$ increase in federal funds sold, a $\$ 696,000$ increase in loans receivable, net, a $\$ 149,000$ increase in accrued interest receivable, and a $\$ 101,000$ increase in premises and equipment, partially offset by a $\$ 761,000$ decrease in available- for- sale investment securities, a $\$ 393,000$ decrease in other assets, and a $\$ 121,000$ decrease in foreclosed real estate. Loans receivable. Loans receivable, net increased $\$ 696,000$ from $\$ 84.0$ million at June 30,2000 to $\$ 84.7$ million at December 31, 2000 . This increase is primarily due to increased loan demand in the Company's market area. The Company's non-performing assets were $\$ 801,000$ or $0.69 \%$ of total assets at December 31 , 2000 as compared to $\$ 648,000$ or $0.57 \%$ of total assets at June 30, 2000 . Non-performing assets have increased primarily due the 90 days past due status on a nonresidential real estate loan and a government guaranteed commercial loan. The Company is in the process of liquidating the assets and no losses are expected.

Investment securities. Available- for- sale investment securities decreased $\$ 761,000$ from $\$ 21.6$ million at June 30,2000 to $\$ 20.8$ million at December 31 , 2000 primarily due to the call of a federal agency bond of $\$ 750,000$, the maturity of a US Treasury Note of $\$ 300,000$, and the net amortization of premiums paid for the securities of $\$ 7,000$ partially offset by an increase in the market value of the portfolio of $\$ 298,000$. The portfolio of available- for- sale securities is comprised primarily of investment securities carrying fixed interest rates. The aggregate fair value of these securities was less on December 31, 2000 than their carrying value.

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Deposits. Deposits increased $\$ 257,000$ from $\$ 73.3$ million at June 30,2000 to $\$ 73.6$ million at December 31, 2000. Transaction and savings deposits decreased as a percentage of total deposits from $\$ 26.6$ million or $36.3 \%$ at June 30 , 2000 to $\$ 26.2$ million or $35.6 \%$ at December 31, 2000. Certificates of deposit increased as a percentage of total deposits from $\$ 46.7$ million or $63.7 \%$ at June 30,2000 to $\$ 47.4$ million or $64.4 \%$ at December 31, 2000.

Total stockholders' equity. Total stockholders' equity increased $\$ 31,000$ from $\$ 10.8$ million at June 30, 2000 to $\$ 10.9$ million at December 31, 2000. The increase is primarily due to net income of $\$ 503,000$, the change in net unrealized loss in the available for sale securities of $\$ 182,000$, the allocation of ESOP shares of $\$ 33,000$, and the amortization of deferred compensation of $\$ 10,000$ partially offset by $\$ 394,000$ in payments for the repurchase of 29,108 shares of the Company's common stock, the dividends paid to shareholders of $\$ 252,000$, and the change in the maximum cash obligation on allocated ESOP shares of $\$ 51,000$.

Results of Operations - Three Months Ended December 31, 2000 As Compared To The Three Months Ended December 31, 1999

Performance summary. Net earnings decreased $\$ 37,000$ to $\$ 242,000$ for the three months ended December 31, 2000 from $\$ 279,000$ for the three months ended December 31, 1999. The decrease is primarily due to an increase in interest expense of $\$ 233,000$, an increase in noninterest expense of $\$ 44,000$, and an increase in provision for loan loss of $\$ 12,000$ partially offset by an increase in interest income of $\$ 242,000$, a decrease in income tax expense of $\$ 6,000$, and an increase in noninterest income of $\$ 4,000$. For the three months ended December 31, 2000 the annualized return on average assets was $0.83 \%$ compared to $1.02 \%$ for the three months ended December 31, 1999, while the annualized return on average equity was $9.00 \%$ for the three months ended December 31, 2000 compared to $10.28 \%$ for the three months ended December 31, 1999.

Net interest income. Net interest income increased $\$ 9,000$ to $\$ 905,000$ for the three months ended December 31, 2000 from $\$ 896,000$ for the three months ended December 31, 1999. The increase is primarily due to the increase of $\$ 242,000$ in interest income to $\$ 2.3$ million for the three months ended December 31, 2000 from $\$ 2.0$ million for the three months ended December 31, 1999 offset by an increase in interest expense of $\$ 233,000$ to $\$ 1.4$ million for the three months ended December 31, 2000 from $\$ 1.1$ million for the three months ended December 31, 1999.

For the three months ended December 31, 2000 the average yield on interest-earning assets was $8.18 \%$ compared to $7.85 \%$ for the three months ended December 31, 1999. The average cost of interest-bearing liabilities was $5.46 \%$ for the three months ended December 31, 2000 compared to $4.84 \%$ for the three months ended December 31, 1999. The average balance of interest earning assets increased $\$ 8.4$ million to $\$ 111.4$ million for the three months ended December 31, 2000 from $\$ 103.0$ million for the three months ended December 31, 1999. During this same period, the average balance of interest-bearing liabilities increased $\$ 7.1$ million to $\$ 100.8$ million for the three months ended December 31, 2000 from $\$ 93.7$ million for the three months ended December 31, 1999.

Due to an increase in rates paid on the interest-bearing liabilities to remain competitive locally, the average interest rate spread was $2.72 \%$ for the three months ended December 31, 2000 compared to $3.01 \%$ for the three months ended December 31, 1999. The average net interest margin was $3.24 \%$ for the three months ended December 31, 2000 compared to $3.45 \%$ for the three months ended December 31, 1999.

Provision for loan loss. Provision for loan loss increased $\$ 12,000$ to $\$ 30,000$ for the three months ended December 31, 2000 from $\$ 18,000$ for the three months

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ended December 31, 1999. The primary reason for the increase in the provision was the increased size of the loan portfolio, particularly in nonresidential real estate, commercial, and agriculture loans which are considered to carry a higher risk of default than residential loans. Despite this increase, the Company's loan portfolio remains primarily residential mortgage loans and has experienced a minimal amount of charge-offs in the past three years. The allowance for loan losses was $\$ 626,000$ or $0.74 \%$ of loans receivable, net at December 31,2000 compared to $\$ 496,000$ or $0.64 \%$ of loans receivable, net at December 31, 1999. The allowance for loan loss as a percentage of non-performing assets was 78.17\% at December 31, 2000, compared to 118.07\% at December 31, 1999.

Noninterest income. Noninterest income increased $\$ 4,000$ to $\$ 145,000$ for the three months ended December 31, 2000 from $\$ 141,000$ for the three months ended December 31, 1999. The increase is primarily due an increase in service charges and fees of $\$ 14,000$ and an increase in investment commissions of $\$ 6,000$ partially offset by a decrease in insurance commissions of $\$ 10,000$, and a decrease in other noninterest income of $\$ 6,000$.

Service charges and fees increased $\$ 14,000$ to $\$ 113,000$ for the three months ended December 31, 2000 from $\$ 99,000$ for the three months ended December 31, 1999 primarily due to an $\$ 8,000$ increase in overdraft fee income, $a, \$ 2,000$ in loan fees and charges, a $\$ 2,000$ increase in checking account service charges and stop payments, and a $\$ 2,000$ increase in credit card fees. The investment center generated $\$ 7,000$ for the three months ended December 31, 2000. Insurance commissions decreased $\$ 10,000$ to $\$ 12,000$ for the three months ended December 31, 2000 from $\$ 22,000$ for the three months ended December 31,1999 primarily due to an decrease in the volume of credit life and disability sales. Other noninterest income decreased $\$ 6,000$ to $\$ 14,000$ for the three months ended December 31,2000 from $\$ 20,000$ for the three months ended December 31,1999 primarily due to a decrease in gains realized in the sale of foreclosed property and an decrease in the penalty for early withdrawal of a certificate of deposit.

Noninterest expense. Noninterest expense increased $\$ 44,000$ to $\$ 591,000$ for the three months ended December 31, 2000 from $\$ 547,000$ for the three months ended December 31, 1999. The increase is primarily due to a $\$ 41,000$ increase in compensation and benefits, a $\$ 27,000$ increase in occupancy and equipment, and a $\$ 9,000$ increase in data processing, partially offset by a $\$ 25,000$ decrease in other noninterest expense and an $\$ 8,000$ decrease in FDIC insurance premium.

Compensation and benefits increased $\$ 41,000$ to $\$ 295,000$ for the three months ended December 31, 2000 from $\$ 254,000$ for the three months ended December 31, 1999 primarily due to the increase in salaries and in the cost of retirement benefits due to an increase in staff. Occupancy and equipment increased $\$ 27,000$ to $\$ 79,000$ for the three months ended December 31,2000 from $\$ 52,000$ for the three months ended December 31, 1999 primarily due to the costs associated with opening the Richland, Iowa branch in September 2000 . Data processing increased $\$ 9,000$ to $\$ 29,000$ for the three months ended December 31,2000 from $\$ 20,000$ for the three months ended December 31, 1999 primarily due to non-repetitive training costs.

Other noninterest expense decreased $\$ 26,000$ to $\$ 155,000$ for the three months ended December 31, 2000 from $\$ 181,000$ for the three months ended December 31, 1999 primarily due to a decrease in the cost of collections on bad debt and real estate foreclosure expenses, a decrease in the cost associated with preparing for $Y 2 K$ and a decrease in postage and delivery charges. FDIC insurance premiums decreased $\$ 8,000$ to $\$ 9,000$ for the three months ended December 31, 2000 from $\$ 16,000$ for the three months ended December 31,1999 primarily due to the decrease in Washington Federal's regulatory premium rate.

Results of Operations - Six Months Ended December 31, 2000 As Compared To The

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Six Months Ended December 31, 1999

Performance summary. Net income increased $\$ 2,000$ to $\$ 503,000$ for the six months ended December 31, 2000 from $\$ 501,000$ for the six months ended December 31, 1999. The increase is primarily due to an increase in interest income of $\$ 545,000$, an increase in noninterest income of $\$ 53,000$, partially offset by an increase in interest expense of $\$ 503,000$, an increase in noninterest expense of $\$ 36,000$, an increase in income tax expense of $\$ 33,000$ and an increase in provision for loan losses of $\$ 24,000$. For the six months ended December 31, 2000, the annualized return on average assets was $0.86 \%$ as compared to $0.94 \%$ for the six months ended December 31, 1999. The annualized return on average equity was $9.23 \%$ for the six months ended December 31, 2000, as compared to $9.32 \%$ for the six months ended December 31, 1999.

Net interest income. Net interest income increased $\$ 42,000$ to $\$ 2.7$ million for the six months ended December 31, 2000 from $\$ 2.2$ million for the six months ended December 31, 1999. The increase is primarily due to the increase of $\$ 545,000$ in interest income to $\$ 4.5$ million for the six months ended December 31, 2000 from $\$ 4.0$ million for the six months ended December 31, 1999, which was partially offset by an increase in interest expense of $\$ 504,000$ to $\$ 2.7$ million of the six months ended December 31, 2000 from $\$ 2.2$ million for the six months ended December 31, 1999.

For the six months ended December 31, 2000, the average yield on interest-earning assets was $8.16 \%$ compared to $7.92 \%$ for the six months ended December 31, 1999. The average cost of interest-bearing liabilities was 5.43\% for the six months ended December 31, 2000 compared to $4.90 \%$ for the six months ended December 31, 1999. The average balance of interest-earning assets increased $\$ 10.2$ million to $\$ 110.8$ million for the six months ended December 31, 2000 from $\$ 100.6$ million for the six months ended December 31, 1999. During this same period, the average balance of interest-bearing liabilities increased \$9.3 million to $\$ 100.6$ million for the six months ended December 31, 2000 from $\$ 91.3$ million for the six months ended December 31, 1999.

The average interest rate spread was $2.73 \%$ for the six months ended December 31, 2000 compared to $3.02 \%$ for the six months ended December 31, 1999. The average net interest margin was $3.23 \%$ for the six months ended December 31, 2000 compared to $3.48 \%$ for the six months ended December 31, 1999.

Provision for loan loss. Provision for loan loss increased $\$ 24,000$ to $\$ 64,000$ for the three months ended December 31, 2000 from $\$ 40,000$ for the three months ended December 31, 1999. The primary reason for the increase in the provision was the increased size of the loan portfolio, particularly in nonresidential real estate, commercial, and agriculture loans which are considered to carry a higher risk of default than residential loans. Despite this increase, the Company's loan portfolio remains primarily residential mortgage loans and has experienced a minimal amount of charge-offs in the past three years. The allowance for loan losses was $\$ 626,000$ or $0.74 \%$ of loans receivable, net at December 31, 2000 compared to $\$ 496,000$ or $0.64 \%$ of loans receivable, net at December 31, 1999. The allowance for loan loss as a percentage of non-performing assets was 78.17\% at December 31, 2000, compared to 118.07\% at December 31, 1999.

Noninterest income. Noninterest income increased $\$ 53,000$ to $\$ 298,000$ for the six months ended December 31, 2000 from $\$ 245,000$ for the six months ended December 31, 1999. The increase is primarily due to an increase in bank service charges and fees of $\$ 38,000$, an increase in investment commission income of $\$ 17,000$, and an increase in other noninterest income of $\$ 8,000$ partially offset by a decrease in insurance commissions of $\$ 10,000$. Bank service charges and fees increased $\$ 38,000$ to $\$ 226,000$ for the six months ended December 31, 2000 from $\$ 189,000$ for

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the six months ended December 31, 1999 primarily due to an increase in overdraft fee income, loan fee income, and continued efforts to restructure deposit account fee schedules. Investment commission income was $\$ 17,000$. Other fee income increased $\$ 8,000$ to $\$ 27,000$ for the six months ended December 31, 2000 from $\$ 19,000$ for the six months ended December 31, 1999 primarily due to an increase in rental income on real estate property. Insurance commissions decreased $\$ 10,000$ to $\$ 27,000$ for the six months ended December 31, 2000 from $\$ 37,000$ for the six months ended December 31, 1999 primarily due to the fluctuations in the volume of sales of credit life and disability products.

Noninterest expense. Noninterest expense increased $\$ 36,000$ to $\$ 1.2$ million for the six months ended December 31, 2000 from $\$ 1.1$ million for the six months ended December 31, 1999. The increase is primarily due to a $\$ 29,000$ increase in occupancy and equipment, a $\$ 20,000$ increase in compensation and benefits and a $\$ 2,000$ increase in data processing partially offset by an $\$ 11,000$ decrease in FDIC insurance premium and a $\$ 5,000$ decrease in other noninterest expense.

Occupancy and equipment expense increased $\$ 29,000$ to $\$ 142,000$ for the six months ended December 31, 2000 from $\$ 112,000$ for the six months ended December 31, 1999 primarily due to the cost of opening the Richland, Iowa branch in September 2000. Compensation and benefits increased $\$ 20,000$ to $\$ 604,000$ for the six months ended December 31, 2000 from $\$ 584,000$ for the six months ended December 31, 1999 primarily due to the increase in salaries and in the cost of retirement benefits due to an increase in staff.

FDIC insurance premiums decreased $\$ 11,000$ to $\$ 20,000$ for the six months ended December 31, 2000 from $\$ 31,000$ for the six months ended December 31, 1999 primarily due to the decrease in Washington Federal's regulatory premium rate. Other noninterest expense decreased $\$ 5,000$ to $\$ 296,000$ for the six months ended December 31, 2000 from $\$ 301,000$ for the six months ended December 31, 1999 primarily due to a decrease in the cost of collections on bad debt and a decrease in the cost of real estate foreclosures.

Liquidity and capital resources. The Banks' principal sources of funds are deposits, amortization and prepayment of loan principal, borrowings, and the sale and maturity of investment securities. While scheduled loan repayments and maturing investments are relatively predictable, deposit flows and early loan repayments are more influenced by interest rates, general economic conditions, and competition. The Banks generally manage the pricing of the deposits to maintain a steady deposit balance, but has from time to time decided not to pay deposit rates that are as high as those of the competition, and when necessary, to supplement deposits with alternative sources of funds.

Federal regulations historically have required Washington Federal to maintain minimum levels of liquid assets. The required percentage has varied from time to time based upon economic conditions and savings flows and is currently 4\% of net withdrawable savings deposits and borrowings payable upon demand or in one year or less during the proceeding calendar month. Liquid assets for the purpose of this ratio include cash, certain time deposits, U.S. Government, government agency, and corporate securities and other obligations generally having remaining maturities of less than five years. Washington Federal has historically maintained its liquidity ratio at levels in excess of those required. At December 31, 2000, the Washington Federal's liquidity ratio was $15.24 \%$.

Liquidity management is both a daily and long-term responsibility of management. The Banks adjust their investments in liquid assets based upon management's assessment of (i) expected loan demand, (ii) expected deposit flows, (iii) yields available on interest-bearing deposits, and (iv) the objective of its asset/liability management program. Excess liquidity is invested generally in interest-bearing overnight deposits and other short-term government and agency obligations. If the Banks require funds beyond their ability to generate them

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internally, they have additional borrowing capacity with the FHLB of Des Moines and collateral eligible for reverse repurchase agreements.

The Banks anticipate that they will have sufficient funds available to meet current loan commitments. At December 31, 2000, Washington Federal had outstanding commitments to extend credit which amounted to $\$ 3.4$ million and Rubio Savings Bank had outstanding commitments to extend credit which amounted to \$1.4 million.

Part II - Other Information

Item 1. Legal Proceedings.

None

Item 2. Changes in Securities and use of proceeds.

None

Item 3. Defaults Upon Senior Securities.

None

Item 4. Submission of Matters to a Vote of Security Holders.

At the annual meeting on October 17, 2000 the stockholders of Washington Bancorp re-elected three directors and ratified the appointment of McGladrey and Pullen, LLP as the auditor for the fiscal year ending June 30 , 2001. Total voting by proxy was 451,252 of the 540,034 shares outstanding.

Director Stan Carlson received 449,002 "for" votes and 2,250 "withhold" votes. Director Myron L. Graber received 430,422 "for" votes and 20,830 "withhold" votes. Director Rick R. Hofer received 443,252 "for" votes and 8,000 "withhold" votes. McGladrey and Pullen, LLP received 450,726 "for" votes, 100 "against" votes and 426 "abstain" votes.

Item 5. Other Information.

None.

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits (listed by numbers corresponding to the Exhibit Table of Item 601 on Regulation S-B)

11 Computation of Earnings Per Common Share
(b) Reports on Form 8-K

No reports in Form 8-K have been filed during the quarter for which this report was filed.

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authorized.
Washington Bancorp
(Registrant)

Date | February 12, 2000 |
| :--- |
| Date |
| February 12, 2000 |

/s/ Stan Carlson

Stan Carlson, President and Chief Executive Officer
/s/ Leisha A. Linge
Leisha A. Linge, Executive Vice President

