DCT Industrial Trust Inc. Form 10-K February 21, 2013 Table of Contents

#### **UNITED STATES**

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 10-K

(Mark one)

[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

**EXCHANGE ACT OF 1934** 

For the fiscal year ended December 31, 2012

OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

**EXCHANGE ACT OF 1934** 

For the transition period from to

Commission File Number 001-33201

# DCT INDUSTRIAL TRUST INC.

(Exact name of registrant as specified in its charter)

Maryland

**82-0538520** (I.R.S. Employer

(State or other jurisdiction of

incorporation or organization)

Identification No.)

518 17th Street, Suite 800

Denver, Colorado

80202

(Address of principal executive offices)

(Zip Code)

Registrant s Telephone Number, Including Area Code: (303) 597-2400

Securities Registered Pursuant to Section 12(b) of the Act:

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## **Title of Each Class**

## Name of Each Exchange on Which Registered

Common Stock New York Stock Exchange Securities Registered Pursuant to Section 12(g) of the Act: **none** 

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined by Rule 405 of the Securities Act.

| es [X] No [ ]   |
|---|
| ndicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.   |
| es [ ] No [X]   |
| ndicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act f 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject o such filing requirements for the past 90 days. Yes [X] No [ ]  |
| ndicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data ile required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or or such shorter period that the registrant was required to submit and post such files).  |
| es [X] No [ ]   |
| ndicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be ontained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 0-K or any amendment to this Form 10-K.  |
| ndicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange AcCheck one):   |
| arge accelerated filer [X]  Accelerated filer [ ]  Ion-accelerated filer [ ] (do not check if smaller reporting company)  Smaller reporting company [ ]  Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes [ ] No [X]   |
| as of June 30, 2012, the aggregate market value of the 245.8 million shares of voting and non-voting common stock held by non-affiliates of the egistrant was \$1.5 billion based on the closing sale price of \$6.21 as reported on the New York Stock Exchange on June 30, 2012. (For this computation, the registrant has excluded the market value of all shares of Common Stock reported as beneficially owned by executive officers and directors of the registrant; such exclusion shall not be deemed to constitute an admission that any such person is an affiliate of the egistrant.) As of February 15, 2013 there were 280,952,517 shares of Common Stock outstanding. |

## **Documents Incorporated by Reference**

Portions of the registrant s definitive proxy statement to be issued in conjunction with the registrant s annual meeting of stockholders to be held May 1, 2013 are incorporated by reference into Part III of this Annual Report.

## DCT INDUSTRIAL TRUST INC.

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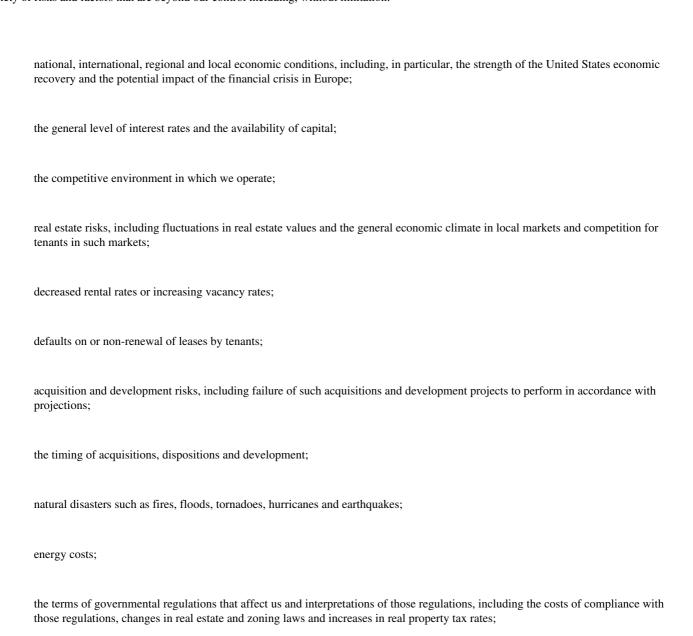
## ANNUAL REPORT ON FORM 10-K

## For the Fiscal Year Ended December 31, 2012

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#### FORWARD-LOOKING STATEMENTS

We make statements in this Annual Report on Form 10-K ( Annual Report ) that are considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, which are usually identified by the use of words such as anticipates, believes, estimates, expects, intends, plans, projects, seeks, should, will, and variations of such words or similar expressions. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and are including this statement for purposes of complying with those safe harbor provisions. These forward-looking statements reflect our current views about our plans, intentions, expectations, strategies and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies and prospects as reflected in or suggested by those forward-looking statements are reasonable, we can give no assurance that the plans, intentions, expectations or strategies will be attained or achieved. Furthermore, actual results may differ materially from those described in the forward-looking statements and will be affected by a variety of risks and factors that are beyond our control including, without limitation:



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financing risks, including the risk that our cash flows from operations may be insufficient to meet required payments of principal, interest and other commitments;

lack of or insufficient amounts of insurance;

litigation, including costs associated with prosecuting or defending claims and any adverse outcomes;

the consequences of future terrorist attacks or civil unrest;

environmental liabilities, including costs, fines or penalties that may be incurred due to necessary remediation of contamination of properties presently owned or previously owned by us; and

other risks and uncertainties detailed in the section entitled Risk Factors.

In addition, our current and continuing qualification as a real estate investment trust, or REIT, involves the application of highly technical and complex provisions of the Internal Revenue Code of 1986, or the Code, and depends on our ability to meet the various requirements imposed by the Code through actual operating results, distribution levels and diversity of stock ownership.

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We assume no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. The reader should carefully review our financial statements and the notes thereto, as well as the section entitled Risk Factors in this Annual Report.

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#### PART I

# ITEM 1. BUSINESS The Company

DCT Industrial Trust Inc. is a leading industrial real estate company that owns, operates and develops high-quality bulk distribution and light industrial properties in high-volume distribution markets in the U.S. and Mexico. As used herein, DCT Industrial Trust, DCT, the Company, our and us refer to DCT Industrial Trust Inc. and its consolidated subsidiaries and partnerships except where the context otherwise requires. We were formed as a Maryland corporation in April 2002 and have elected to be treated as a real estate investment trust (REIT) for United States (U.S.) federal income tax purposes. We are structured as an umbrella partnership REIT under which substantially all of our current and future business is, and will be, conducted through a majority owned and controlled subsidiary, DCT Industrial Operating Partnership LP (the operating partnership), a Delaware limited partnership, for which DCT Industrial Trust Inc. is the sole general partner. We own our properties through our operating partnership and its subsidiaries. As of December 31, 2012, we owned approximately 93.3% of the outstanding equity interests in our operating partnership.

#### **Available Information**

Our Annual Report on Form 10-K, our Quarterly Reports on Form 10-Q, our Current Reports on Form 8-K and any amendments to any of those reports that we file with the Securities and Exchange Commission are available free of charge as soon as reasonably practicable through our website at http://investors.dctindustrial.com. The information contained on our website is not incorporated into this Annual Report. Our Common Stock is listed on the New York Stock Exchange under the symbol DCT.

#### **Business Overview**

Our portfolio primarily consists of high-quality, functional bulk distribution warehouses and light industrial properties. The properties we target for acquisition or development are generally characterized by convenient access to major transportation arteries, proximity to densely populated markets and quality design standards that allow our customers efficient and flexible use of the buildings. In the future, we intend to continue to focus on properties that exhibit these characteristics in select U.S. markets where we believe we can achieve favorable returns and leverage our local expertise. We seek to maximize growth in earnings and shareholder value within the context of overall economic conditions, primarily through increasing rents and operating income at existing properties and acquiring and developing high-quality properties in major distribution markets. In addition, we will recycle our capital by disposing of non-strategic, lower growth assets and reinvesting the proceeds into newly acquired or developed assets where we believe the returns will be more favorable over time.

As of December 31, 2012, the Company owned interests in approximately 75.6 million square feet of properties leased to approximately 870 customers, including:

- 58.1 million square feet comprising 399 consolidated properties owned in our operating portfolio which were 92.7% occupied;
- 14.2 million square feet comprising 45 unconsolidated properties which were 82.9% occupied and operated on behalf of four institutional capital management partners;
- 0.3 million square feet comprising four consolidated properties under redevelopment;
- 1.0 million square feet comprising three consolidated buildings in development; and
- 2.0 million square feet comprising three buildings held for sale.

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As of December 31, 2012, our total consolidated portfolio consisted of 409 properties with an average size of 150,000 square feet and an average age of 20 years.

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During the year ended December 31, 2012 we acquired 32 buildings. These properties were acquired for a total purchase price of \$338.4 million, excluding our existing ownership of 20% in the six properties previously held by DCT Fund I (see Notes to Consolidated Financial Statements Note 4 Investments in and Advances to Unconsolidated Joint Ventures for further detail related to the buyout of our joint venture partner s interest).

During the year ended December 31, 2012, we sold 36 operating properties to third-parties for gross proceeds of approximately \$15.0 million. We recognized gains of approximately \$13.4 million on the disposition of 23 operating properties and recognized an impairment loss of approximately \$11.4 million on the disposition of 13 properties in Atlanta.

We have a broadly diversified customer base. As of December 31, 2012, our consolidated properties had leases with approximately 870 customers with no single customer accounting for more than 1.6% of the total annualized base rent of our properties. Our ten largest customers occupy approximately 8.6% of our consolidated properties based on square footage and account for approximately 10.9% of the annualized base rent of these properties. We believe that our broad national presence in the top U.S. distribution markets provides geographic diversity and is attractive to users of distribution space which allows us to build strong relationships with our customers. Furthermore, we are actively engaged in meeting our customers expansion and relocation requirements.

Our principal executive office is located at 518 Seventeenth Street, Suite 800, Denver, Colorado 80202; our telephone number is (303) 597-2400. We also maintain regional offices in Atlanta, Georgia; Baltimore, Maryland; Chicago, Illinois; Cincinnati, Ohio; Dallas, Texas; Houston, Texas; Paramus, New Jersey; Newport Beach, California; Emeryville, California; Orlando, Florida; Monterey, Mexico; and Seattle, Washington. Our website address is www.dctindustrial.com.

#### **Business Strategy**

Our primary business objectives are to maximize long-term growth in Funds From Operations, or FFO per share (see definition in Selected Financial Data ), and to maximize the net asset value of our portfolio and total shareholder return. The strategies we intend to execute to achieve these objectives include:

Maximizing Cash Flows From Existing Properties. We intend to maximize the cash flows from our existing properties by active leasing and management, maintaining strong customer relationships, controlling operating expenses and physically maintaining the quality of our properties. Renewing tenants, leasing space and effectively managing expenses are critical to achieving our objectives and are a primary focus of our local real estate teams.

**Profitably Acquiring Properties.** We seek to acquire properties that meet our asset, location and financial criteria at prices and potential returns which we believe are attractive. We have selected certain markets and sub-markets where we focus our efforts on identifying buildings to acquire. Acquisitions may include fully-leased buildings, vacant properties, or land where we think our leasing and development expertise can add value.

Selectively Pursuing New Development. To meet current tenant demand, we continue to develop new assets in in-fill locations in select markets where rents and vacancy levels demonstrate the need for new construction. During 2012, we acquired seven land parcels for future development totaling approximately 216.4 acres and a shell-complete building totaling approximately 0.3 million square feet in Houston. Also during 2012, we stabilized one development building totaling 103,000 square feet, completed shell complete construction on two buildings, which are partially leased totaling approximately 0.7 million square feet and have three buildings under construction, which are partially leased, totaling approximately 1.0 million square feet. As of December 31, 2012, we also had two build-to-suit for sale buildings under contract. The buildings under construction, as well as the two build-to-suit for sale buildings, are all projected to be completed in 2013.

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**Recycling Capital.** We intend to selectively dispose of non-strategic assets and redeploy the proceeds into higher growth acquisition and development opportunities. In 2012, we sold \$155.0 million of non-strategic assets for deployment into higher growth assets.

Conservatively Managing Our Balance Sheet. We plan to maintain financial metrics, including leverage and coverage ratios on a basis consistent with our investment grade peers. In addition, we believe that a conservatively managed balance sheet provides for a competitive long-term cost of capital.

Our Competitive Strengths

We believe that we distinguish ourselves from other owners, operators, acquirers and developers of industrial properties. Although our business strategy reflects current market conditions, we believe our long-term success is supported through the following competitive strengths:

**High-Quality Industrial Property Portfolio**. Our portfolio of industrial properties primarily consists of high-quality bulk distribution facilities in high volume leasing markets specifically designed to meet the warehousing needs of regional and national companies. The majority of our properties are specifically designed for use by major distribution users and are readily divisible to take advantage of re-tenanting opportunities. We believe that our concentration of high-quality bulk distribution properties provides us with a competitive advantage in attracting and retaining distribution users across the markets in which we operate.

**Experienced and Committed Management Team.** Our executive management team collectively has an average of nearly 27 years commercial real estate experience and 16 years of industrial real estate experience. Additionally, our executive management team has extensive public company operating experience.

**Strong Operating Platform**. We have a team of 74 experienced transaction and property management professionals working in twelve regional offices to maximize market opportunities through local expertise, presence and relationships. We believe successfully meeting the needs of our customers and anticipating and responding to market opportunities will result in achieving superior returns from our properties as well as the sourcing of new acquisitions and development opportunities.

**Proven Acquisition and Disposition Capabilities**. The company has extensive experience in acquiring industrial real estate, including both smaller transactions as well as larger portfolio acquisitions. Our local market teams are an important advantage in sourcing potential marketed as well as off-market transactions. The average size of our acquisitions in 2010, 2011 and 2012 was \$8.7 million per building; demonstrating our ability to access a significant pipeline of smaller acquisitions. Further, consistent with our capital recycling strategy, we have disposed of a cumulative \$1.1 billion of real estate investments since inception. Our ability to acquire and sell real estate is driven by the experience of our transaction personnel and our extensive network of industry relationships within the brokerage and investor communities.

**Extensive Development and Redevelopment Expertise.** Our local market teams have significant experience in all facets of value-add activities, ground up development, build-to-suits and redevelopment capabilities. We believe our local teams knowledge of our focus markets and their relationship with key market participants, including land owners, users and brokers, combined with the technical expertise required to successfully execute on complex transactions, provides us with an excellent platform to create value while appropriately managing risk.

**Strong Industry Relationships**. We believe that our extensive network of industry relationships with the brokerage and investor communities will allow us to execute successfully our acquisition, development and capital recycling strategies. These relationships augment our ability to source acquisitions in off-market transactions outside of competitive marketing processes, capitalize on development opportunities and capture repeat business and transaction activity. Our strong relationships with local and nationally focused brokers aids in attracting and retaining customers.

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**Capital Structure.** Our capital structure provides us with sufficient financial flexibility and capacity to fund future growth. As of December 31, 2012 we had \$190.0 million available under our senior unsecured revolving credit facility and 328 of our consolidated operating properties with a gross book value of \$2.5 billion were unencumbered.

**Operating Segments** 

Our operating results used to assess performance are aggregated into three reportable segments, East, Central and West, which are based on the geographical locations organized into markets by where our management and operating teams conduct and monitor business. We consider rental revenues and property net operating income aggregated by segment to be the appropriate way to analyze performance. See additional information in Item 2. Properties and in Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations and Notes to Consolidated Financial Statements, Note 14 Segment Information.

#### Competition

The market for the leasing of industrial real estate is highly competitive. We experience competition for customers from other existing assets in proximity to our buildings as well as from proposed new developments. Institutional investors, other REITs and local real estate operators generally own such properties; however no single competitor or small group of competitors is dominant in our current markets. However, as a result of competition, we may have to provide free rental periods, incur charges for tenant improvements or offer other inducements, all of which may have an adverse impact on our results of operations.

The market for the acquisition of industrial real estate is also very competitive. We compete for real property investments with other REITs and institutional investors such as pension funds and their advisors, private real estate investment funds, insurance company investment accounts, private investment companies, individuals and other entities engaged in real estate investment activities, some of which have greater financial resources than we do.

**Employees** 

As of December 31, 2012, we had 131 full-time employees.

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# ITEM 1A. RISK FACTORS RISKS RELATED TO RECENT ECONOMIC CONDITIONS

Adverse economic conditions will negatively affect our returns and profitability.

Our operating results may be affected by weakness in the national economy as well as in the local economies where our properties are located. Specific impacts, among others, may include:

increased levels of tenant defaults under leases;

re-leasing which may require concessions, tenant improvement expenditures or reduced rental rates due to reduced demand for industrial space;

overbuilding which may increase vacancies;

adverse capital and credit market conditions may restrict our development and redevelopment activities; and

reduced access to credit may result in tenant defaults, non-renewals under leases or inability of potential buyers to acquire our properties held for sale, including properties held through joint ventures.

Also, to the extent we purchase real estate in an unstable market, we are subject to the risk that if the real estate market ceases to attract the same level of capital investment in the future that it attracts at the time of our purchases, or the number of companies seeking to acquire properties decreases, the value of our investments may not appreciate or may decline in value significantly below the amount we pay for these investments in an unstable market. The length and severity of any economic slowdown or downturn cannot be predicted. Our operations could be negatively affected to the extent that an economic slowdown or downturn is prolonged or becomes more severe.

Substantial international, national and local government deficits and the weakened financial condition of these governments may adversely impact our business, financial condition and results of operations. In particular, for example, uncertainty about the financial stability of several countries in the European Union, the increasing risk that those countries may default on their sovereign debt and related stresses on financial markets could have an adverse effect on our business, results of operations and financial condition.

The values of, and the cash flows from, the properties we own are affected by developments in global, national and local economies. As a result of the recent severe recession and the significant government interventions, federal, state and local governments have incurred record deficits and assumed or guaranteed liabilities of private financial institutions or other private entities. These increased budget deficits and the weakened financial condition of federal, state and local governments may lead to reduced governmental spending, tax increases, public sector job losses, increased interest rates, currency devaluations, defaults on debt obligations or other adverse economic events, which may directly or indirectly adversely affect our business, financial condition and results of operations.

There can be no assurance that the market disruptions in Europe, including the increased cost of funding for certain governments and financial institutions, will not spread, nor can there be any assurance that future assistance packages will be available or, even if provided, will be sufficient to stabilize the affected countries and markets in Europe or elsewhere. Risks and ongoing concerns about the debt crisis in Europe could have a detrimental impact on the global economic recovery, financial markets and institutions and the availability of debt financing, which may directly or indirectly adversely affect our business, financial condition and results of operations.

#### RISKS RELATED TO OUR BUSINESS AND OPERATIONS

Our investments are concentrated in the industrial real estate sector, and our business would be adversely affected by an economic downturn in that sector.

Our investments in real estate assets are primarily concentrated in the industrial real estate sector. This concentration may expose us to the risk of economic downturns in this sector to a greater extent than if our business activities included a more significant portion of other sectors of the real estate industry.

#### We depend on key personnel.

Our success depends to a significant degree upon the continued contributions of certain key personnel including, but not limited to, our management group, each of whom would be difficult to replace. If any of our key personnel were to cease employment with us, our operating results could suffer. Our ability to retain our management group or to attract suitable replacements should any member of the management group leave is dependent on the competitive nature of the employment market. The loss of services from key members of the management group or a limitation in their availability could adversely impact our financial condition and cash flows. Further, such a loss could be negatively perceived in the capital markets. We have not obtained and do not expect to obtain key man life insurance on any of our key personnel.

We also believe that, as we expand, our future success depends, in large part, upon our ability to hire and retain highly skilled managerial, investment, financing, operational and marketing personnel. Competition for such personnel is intense, and we cannot assure our stockholders that we will be successful in attracting and retaining such skilled personnel.

Our operating results and financial condition could be adversely affected if we do not continue to have access to capital on favorable terms.

As a REIT, we must meet certain annual distribution requirements. Consequently, we are largely dependent on asset sales or external capital to fund our development and acquisition activities. Further, in order to maintain our REIT status and avoid the payment of income and excise taxes, we may need to borrow funds on a short-term basis to meet the REIT distribution requirements even if the then-prevailing market conditions are not favorable for these borrowings. These short-term borrowing needs could result from differences in timing between the actual receipt of cash and inclusion of income for U.S. federal income tax purposes or the effect of non-deductible capital expenditures, the creation of reserves or required debt or amortization payments. Additionally, our ability to sell assets or access capital is dependent upon a number of factors, including general market conditions and competition from other real estate companies. To the extent that capital is not available to acquire or develop properties, profits may not be realized or their realization may be delayed, which could result in an earnings stream that is less predictable than some of our competitors and result in us not meeting our projected earnings and distributable cash flow levels in a particular reporting period. Failure to meet our projected earnings and distributable cash flow levels in a particular neorting period could have an adverse effect on our financial condition and on the market price of our common stock.

Our long-term growth will partially depend upon future acquisitions of properties, and we may be unable to consummate acquisitions on advantageous terms or acquisitions may not perform as we expect.

We acquire and intend to continue to acquire primarily high-quality generic bulk distribution warehouses and light industrial properties. The acquisition of properties entails various risks, including the risks that our investments may not perform as we expect, that we may be unable to integrate our new acquisitions into our existing operations quickly and efficiently and that our cost estimates for bringing an acquired property up to market standards may prove inaccurate. Further, we face significant competition for attractive investment opportunities from other well-capitalized real estate investors, including both publicly-traded REITs and private institutional investment funds, and these competitors may have greater financial resources than us and a greater ability to borrow funds to acquire properties. This competition increases as investments in real estate become

increasingly attractive relative to other forms of investment. As a result of competition, we may be unable to acquire additional properties as we desire or the purchase price may be significantly elevated. In addition, we expect to finance future acquisitions through a combination of borrowings under our senior unsecured credit facility, proceeds from equity or debt offerings by us or our operating partnership or its subsidiaries and proceeds from property contributions and sales which may not be available and which could adversely affect our cash flows. Any of the above risks could adversely affect our financial condition, results of operations, cash flows and ability to pay distributions on, and the market price of, our common stock.

#### We may be unable to source off-market deal flow in the future.

A key component of our growth strategy is to continue to acquire additional industrial real estate assets. Properties that are acquired off-market are typically more attractive to us as a purchaser because of the absence of a formal sales process, which can lead to higher prices. If we cannot obtain off-market deal flow in the future, our ability to locate and acquire additional properties at attractive prices could be adversely affected.

#### Our real estate development strategies may not be successful.

We are involved in the construction and expansion of distribution facilities and we intend to continue to pursue development and renovation activities as opportunities arise. In addition, we have entered into joint ventures to develop, have or will self-develop additional warehouse/distribution buildings on land we already own or control, and we have rights under master development agreements to acquire additional acres of land for future development activities. We will be subject to risks associated with our development and renovation activities that could adversely affect our financial condition, results of operations, cash flows, our ability to pay dividends, and/or the market price of our common stock. These risks include but are not limited to:

the risk that development projects in which we have invested may be abandoned and the related investment will be impaired;

the risk that we may not be able to obtain, or may experience delays in obtaining, all necessary zoning, land-use, building, occupancy and other governmental permits and authorizations;

the risk that we may not be able to obtain additional land on which to develop;

the risk that our projections of rental income and expenses, our estimates of construction costs as well as our estimates of the fair market value of the property upon completion of lease-up may be inaccurate;

the risk that we may not be able to obtain financing for development projects on favorable terms;

the risk that construction costs of a project may exceed the original estimates or that construction may not be concluded in conformity with plans, specifications and timetables, making the project less profitable than originally estimated or not profitable at all (including the possibility of contractor default and the resulting legal action to rescind the purchase or construction contract or to enforce the builder s obligations; the effects of local weather conditions; the possibility of local or national strikes; and the possibility of shortages in materials, building supplies or energy and fuel for equipment);

the risk that delays in construction may give tenants the right to terminate preconstruction leases for space at a newly developed project;

the risk that, upon completion of construction, we may not be able to obtain, or obtain on advantageous terms, permanent financing for activities that we have financed through construction loans.

Actions of our joint venture partners could negatively impact our performance.

Our organizational documents do not limit the amount of available funds that we may invest in partnerships, limited liability companies or joint ventures, and we intend to selectively continue to develop and acquire properties through joint ventures, limited liability companies and partnerships with other persons or entities when warranted by the circumstances. Such partners may share certain approval rights over major decisions. Such investments may involve risks not otherwise present with other methods of investment in real estate, including, but not limited to:

that our co-member, co-venturer or partner in an investment might become bankrupt, which would mean that we and any other remaining general partners, members or co-venturers would generally remain liable for the partnership s, limited liability company s or joint venture s liabilities;

that such co-member, co-venturer or partner may at any time have economic or business interests or goals which are or which become inconsistent with our business interests or goals;

that such co-member, co-venturer or partner may be in a position to take action contrary to our instructions or requests or contrary to our policies or objectives, including our current policy with respect to maintaining our qualification as a REIT;

that, if our partners fail to fund their share of any required capital contributions, we may be required to contribute such capital;

that joint venture, limited liability company and partnership agreements often restrict the transfer of a co-venturer s, member s or partner s interest or may otherwise restrict our ability to sell the interest when we desire or on advantageous terms;

that our relationships with our partners, co-members or co-venturers are contractual in nature and may be terminated or dissolved under the terms of the agreements and, in such event, we may not continue to own or operate the interests or assets underlying such relationship or may need to purchase such interests or assets at an above-market price to continue ownership;

that disputes between us and our partners, co-members or co-venturers may result in litigation or arbitration that would increase our expenses and prevent our officers and directors from focusing their time and effort on our business and result in subjecting the properties owned by the applicable partnership, limited liability company or joint venture to additional risk; and

that we may in certain circumstances be liable for the actions of our partners, co-members or co-venturers. We generally seek to maintain sufficient control of our partnerships, limited liability companies and joint ventures to permit us to achieve our business objectives; however, we may not be able to do so, and the occurrence of one or more of the events described above could adversely affect our financial condition, results of operations, cash flows and ability to pay dividends on, and/or the market price of our common stock.

If we invest in a limited partnership as a general partner we could be responsible for all liabilities of such partnership.

If the entity in which we invest is a limited partnership, we may acquire all or a portion of our interest in such partnership as a general partner. As a general partner, we could be liable for all the liabilities of such partnership. Additionally, we may be required to take our interests in other investments as a non-managing general partner. Consequently, we would be potentially liable for all such liabilities without having the same rights of management or control over the operation of the partnership as the managing general partner or partners may have. Therefore, we may be held responsible for all of the liabilities of an entity in which we do not have full management rights or control, and our liability may far exceed the amount or value of the investment we initially made or then had in the partnership.

Investment in us may be subject to additional risks relating to our international investments.

We have operations in Mexico. Our foreign operations could be affected by factors peculiar to the laws and business practices of the jurisdictions in which the properties are located. These laws may expose us to risks that are different from and in addition to those commonly found in the United States. Foreign operations could be subject to the following risks:

changing governmental rules and policies, including changes in land use and zoning laws;

enactment of laws relating to the foreign ownership of real property or mortgages and/or laws restricting the ability of foreign persons or companies to remove profits earned from activities within the country to the person s or company s country of origin;

variations in currency exchange rates;

adverse market conditions caused by terrorism, civil unrest and changes in national or local governmental or economic conditions;

the willingness of domestic or foreign lenders to make mortgage loans in certain countries and changes in the availability, cost and terms of mortgage funds resulting from varying national economic policies;

the imposition of income and other taxes in those jurisdictions and changes in real estate and other tax rates and other operating expenses in particular countries;

general political and economic instability;

our limited experience and expertise in Mexico relative to our experience and expertise in the United States; and

more stringent environmental laws or changes in such laws, or environmental consequences of less stringent environmental management practices in foreign countries relative to the United States.

The availability and timing of cash distributions is uncertain.

We expect to continue to pay quarterly distributions to our stockholders. However, we bear all expenses incurred by our operations, and our funds generated by operations, after payment of these expenses, may not be sufficient to cover desired levels of distributions to our stockholders. In addition, our board of directors, in its discretion, may retain any portion of such cash for working capital. We cannot assure our stockholders that sufficient funds will be available to pay distributions.

Declining real estate valuations and impairment charges could adversely affect our earnings and financial condition.

The recent economic downturn has required us to recognize real estate impairment charges on some of our assets and equity investments. We conduct a comprehensive review of all our real estate assets in accordance with our policy of accounting for impairments (see further discussion of our accounting policies in Notes to the Consolidated Financial Statements, Note 2 Summary of Significant Accounting Policies and Item 7 Critical Accounting Estimates ). The principal factor which has led to impairment charges in the recent past was the severe economic deterioration in many markets resulting in a decrease in leasing demand, rental rates, rising vacancies and an increase in capitalization rates.

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There can be no assurance that the estimates and assumptions we use to assess impairments are accurate and will reflect actual results. A worsening real estate market or the failure for that market to continue to improve may cause us to reevaluate the assumptions used in our impairment analysis and our intent to hold, sell, develop or contribute properties. Changes in these assumptions may result in impairment charges that could adversely affect our financial condition, results of operations and our ability to pay cash dividends to our stockholders and distributions to the OP unitholders and/or the market price of our stock.

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Our decision to dispose of real estate assets would change the holding period assumption in our valuation analyses, which could result in material impairment losses and adversely affect our financial results.

We evaluate real estate assets for impairment based on the projected cash flow of the asset over our anticipated holding period. If we change our intended holding period, due to our intention to sell or otherwise dispose of an asset, then we must reevaluate whether that asset is impaired. Depending on the carrying value of the property at the time we change our intention and the amount that we estimate we would receive on disposal, we may record an impairment loss that would adversely affect our financial results. This loss could be material to our results of operations in the period that it is recognized.

Events or occurrences that affect areas in which our properties are geographically concentrated may impact financial results.

In addition to general, regional, national and international economic conditions, our operating performance is impacted by the economic conditions of the specific markets in which we have concentrations of properties. We have significant holdings in the following markets of our consolidated portfolio: Atlanta, Baltimore/Washington D.C., Chicago, Cincinnati, Columbus, Dallas, Houston, Memphis, Nashville, Northern California and Southern California. Our operating performance could be adversely affected if conditions become less favorable in any of the markets in which we have a concentration of properties.

Our business could be adversely impacted if we have deficiencies in our disclosure controls and procedures or internal control over financial reporting.

The design and effectiveness of our disclosure controls and procedures and internal control over financial reporting may not prevent all errors, misstatements or misrepresentations. While management will continue to review the effectiveness of our disclosure controls and procedures and internal control over financial reporting, there can be no guarantee that our internal control over financial reporting will be effective in accomplishing all control objectives all of the time. Deficiencies including any material weakness in our internal control over financial reporting which may occur in the future could result in misstatements of our results of operations, restatements of our financial statements, a decline in our stock price, or otherwise materially adversely affect our business, reputation, results of operations, financial condition or liquidity.

#### RISKS RELATED TO CONFLICTS OF INTEREST

#### Our UPREIT structure may result in potential conflicts of interest.

As of December 31, 2012, we owned 93.3% of the units of limited partnership interest in our operating partnership, or OP Units, certain unaffiliated limited partners owned 5.0% of the OP Units and certain of our officers and directors, owned the remaining 1.7% of the OP Units. Persons holding OP Units in our operating partnership have the right to vote on certain amendments to the limited partnership agreement of our operating partnership, as well as on certain other matters. Persons holding such voting rights may exercise them in a manner that conflicts with the interests of our stockholders. Furthermore, circumstances may arise in the future when the interest of limited partners in our operating partnership may conflict with the interests of our stockholders. For example, the timing and terms of dispositions of properties held by our operating partnership may result in tax consequences to certain limited partners and not to our stockholders.

#### GENERAL REAL ESTATE RISKS

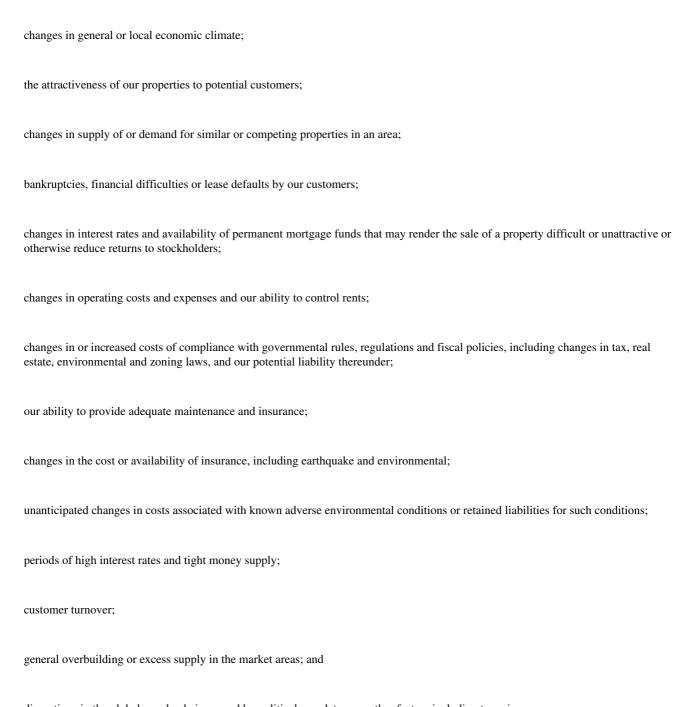
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Our performance and value are subject to general economic conditions and risks associated with our real estate assets.

The investment returns available from equity investments in real estate depend on the amount of income earned and capital appreciation generated by the properties, as well as the expenses incurred in connection with the properties. If our properties do not generate income sufficient to meet operating expenses, including debt service and capital expenditures, then our ability to pay distributions to our stockholders could be adversely affected. In

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addition, there are significant expenditures associated with an investment in real estate (such as mortgage payments, real estate taxes and maintenance costs) that generally do not decline when circumstances reduce the income from the property. Income from, and the value of, our properties may be adversely affected by:



disruptions in the global supply chain caused by political, regulatory or other factors including terrorism.

In addition, periods of economic slowdown or recession, rising interest rates or declining demand for real estate, or public perception that any of these events may occur, would result in a general decrease in rents or an increased occurrence of defaults under existing leases, which would adversely affect our financial condition and results of operations. Future terrorist attacks may result in declining economic activity, which could reduce the demand for, and the value of, our properties. To the extent that future attacks impact our customers, their businesses similarly could

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be adversely affected, including their ability to continue to honor their existing leases.

For these and other reasons, we cannot assure our stockholders that we will be profitable or that we will realize growth in the value of our real estate properties.

Actions by our competitors may decrease or prevent increases in the occupancy and rental rates of our properties.

We compete with other developers, owners and operators of real estate, some of which own properties similar to ours in the same markets and submarkets in which our properties are located. If our competitors offer space at rental rates below current market rates or below the rental rates we currently charge our customers, we may lose potential customers, and we may be pressured to reduce our rental rates below those we currently charge in order to retain customers when our customers leases expire. As a result, our financial condition, cash flows, cash available for distribution, trading price of our common stock and ability to satisfy our debt service obligations could be materially adversely affected.

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#### We are dependent on customers for our revenues.

Our operating results and distributable cash flows would be adversely affected if a significant number of our customers were unable to meet their lease obligations. In addition, certain of our properties are occupied by a single customer. As a result, the success of those properties will depend on the financial stability of a single customer. Lease payment defaults by customers could cause us to reduce the amount of distributions to stockholders. A default by a customer on its lease payments could force us to find an alternative source of revenues to pay any mortgage loan on the property. In the event of a customer default, we may experience delays in enforcing our rights as landlord and may incur substantial costs, including litigation and related expenses, in protecting our investment and re-leasing our property. If a lease is terminated, we may be unable to lease the property for the rent previously received or sell the property without incurring a loss.

#### Our ability to renew leases or re-lease space on favorable terms as leases expire significantly affects our business.

Our results of operations, distributable cash flows and the value of our common stock would be adversely affected if we are unable to lease, on economically favorable terms, a significant amount of space in our operating properties. The number of vacant or partially vacant industrial properties in a market or submarket could adversely affect both our ability to re-lease the space and the rental rates that can be obtained.

#### A property that incurs a vacancy could be difficult to sell or re-lease.

A property may incur a vacancy either by the continued default of a customer under its lease or the expiration of one of our leases. We have significant lease expirations in 2012, as outlined in Item 2, Properties Lease Expirations. In addition, certain of the properties we acquire may have some level of vacancy at the time of closing. Certain of our properties may be specifically suited to the particular needs of a customer. We may have difficulty obtaining a new customer for any vacant space we have in our properties. If the vacancy continues for a long period of time, we may suffer reduced revenues resulting in less cash available to be distributed to stockholders. In addition, the resale value of a property could be diminished because the market value of a particular property will depend principally upon the value of the leases of such property.

#### We may not have funding for future tenant improvements.

When a customer at one of our properties does not renew its lease or otherwise vacates its space in one of our buildings, it is likely that we will be required to expend funds to construct new tenant improvements in the vacated space in order to attract one or more new customers. Although we intend to manage our cash position or financing availability to pay for any improvements required for re-leasing, we cannot assure our stockholders that we will have adequate sources of funding available to us for such purposes in the future.

#### If our customers are highly leveraged, they may have a higher possibility of filing for bankruptcy or insolvency.

Of our customers that experience downturns in their operating results due to adverse changes to their business or economic conditions, those that are highly leveraged may have a higher possibility of filing for bankruptcy or insolvency. In bankruptcy or insolvency, a customer may have the option of vacating a property instead of paying rent. Until such a property is released from bankruptcy, our revenues would be reduced and could cause us to reduce distributions to stockholders. We may have highly leveraged customers in the future.

#### The fact that real estate investments are not as liquid as other types of assets may reduce economic returns to investors.

Real estate investments are not as liquid as other types of investments, and this lack of liquidity may limit our ability to react promptly to changes in economic or other conditions. In addition, our ability at any time to sell assets or contribute assets to property funds or other entities in which we have an ownership interest may be restricted by the potential for the imposition of the 100% prohibited transactions tax on gains from certain

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dispositions of property by REIT s unless a safe harbor exception applies. This lack of liquidity may limit our ability to change our portfolio composition promptly in response to changes in economic or other conditions and, as a result, could adversely affect our financial condition, results of operations, cash flows and our ability to pay distributions on, and the market price of, our common stock.

#### Delays in acquisition and development of properties may have adverse effects.

Delays we encounter in the selection, acquisition and development of properties could adversely affect our returns. Where land is acquired for purposes of developing a new property prior to the start of construction, it will typically take 12 to 18 months to complete construction and lease up the newly completed building. Therefore, there could be delays in the payment of cash distributions attributable to those particular properties.

#### Acquired properties may be located in new markets where we may face risks associated with investing in an unfamiliar market.

We have acquired, and may continue to acquire, properties in markets that are new to us. When we acquire properties located in these markets, we may face risks associated with a lack of market knowledge or understanding of the local economy, forging new business relationships in the area and unfamiliarity with local government and permitting procedures. We work to mitigate such risks through extensive diligence and research and associations with experienced partners; however, there can be no guarantee that all such risks will be eliminated.

#### Uninsured losses relating to real property may adversely affect our returns.

We attempt to ensure that all of our properties are adequately insured to cover casualty losses. However, there are certain losses, including losses from floods, earthquakes, acts of war, acts of terrorism or riots, that are not generally insured against or that are not generally fully insured against because it is not deemed economically feasible or prudent to do so. In addition, changes in the cost or availability of insurance could expose us to uninsured casualty losses. In the event that any of our properties incurs a casualty loss that is not fully covered by insurance, the value of our assets will be reduced by the amount of any such uninsured loss, and we could experience a significant loss of capital invested and potential revenues in these properties and could potentially remain obligated under any recourse debt associated with the property. Moreover, as the general partner of our operating partnership, we generally will be liable for all of our operating partnership s unsatisfied recourse obligations, including any obligations incurred by our operating partnership as the general partner of joint ventures. Any such losses could adversely affect our financial condition, results of operations, cash flows and ability to pay dividends, and/or the market price of our common stock. In addition, we may have no source of funding to repair or reconstruct the damaged property, and we cannot assure that any such sources of funding will be available to us for such purposes in the future.

A number of our consolidated operating properties are located in areas that are known to be subject to earthquake activity. Properties located in active seismic areas include properties in Northern California, Southern California, Memphis, Seattle and Mexico. We carry replacement-cost earthquake insurance on all of our properties located in areas historically subject to seismic activity with coverage limitations and deductibles that we believe are commercially reasonable. We evaluate our earthquake insurance coverage annually in light of current industry practice through an analysis prepared by outside consultants.

A number of our properties are located in Houston, Miami and Orlando, which are areas that are known to be subject to hurricane and/or flood risk. We carry replacement-cost hurricane and flood hazard insurance on all of our properties located in areas historically subject to such activity with coverage limitations and deductibles that we believe are commercially reasonable. We evaluate our hurricane and flood damage insurance coverage annually in light of current industry practice through an analysis prepared by outside consultants.

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Contingent or unknown liabilities could adversely affect our financial condition.

We have acquired and may in the future acquire properties without any recourse, or with only limited recourse, with respect to unknown or contingent liabilities. As a result, if a claim was asserted against us based upon current or previous ownership of any of these properties or related entities, we might have to pay substantial sums to settle it which could adversely affect our cash flows. Unknown liabilities with respect to entities or properties acquired might include:

liabilities for clean-up or remediation of adverse environmental conditions;

accrued but unpaid liabilities incurred in the ordinary course of business;

tax liabilities; and

claims for indemnification by the general partners, officers and directors and others indemnified by the former owners of the properties.

Environmentally hazardous conditions may adversely affect our operating results.

Under various federal, state and local environmental laws, a current or previous owner or operator of real property may be liable for the cost of removing or remediating hazardous or toxic substances on such property. Such laws often impose liability whether or not the owner or operator knew of, or was responsible for, the presence of such hazardous or toxic substances. Even if more than one person may have been responsible for the contamination, a single person may be held responsible for all of the clean-up costs incurred. In addition, third-parties may sue the owner or operator of a site for damages based on personal injury, natural resources, property damage or other costs, including investigation and clean-up costs, resulting from the environmental contamination. The presence of hazardous or toxic substances on one of our properties, or the failure to properly remediate a contaminated property, could give rise to a lien in favor of a government entity for costs it may incur to address the contamination, or otherwise could adversely affect our ability to sell or lease the property or borrow using the property as collateral. Environmental laws also may impose restrictions on the manner in which a property may be used or businesses may be operated. A property owner who violates environmental laws may be subject to sanctions enforceable by governmental agencies or, in certain circumstances, private parties. In connection with the acquisition and ownership of our properties, we may be exposed to such costs. The cost of defending environmental claims, of complying with environmental regulatory requirements or of remediating any contaminated property could materially adversely affect our business, assets or results of operations and, consequently, amounts available for distribution to our stockholders.

Environmental laws in the U.S. also require that owners or operators of buildings containing asbestos properly manage and maintain the asbestos, adequately inform or train those who may come into contact with asbestos and undertake special precautions, including removal or other abatement, in the event that asbestos is disturbed during building renovation or demolition. These laws may impose fines and penalties on building owners or operators who fail to comply with these requirements and may allow third-parties to seek recovery from owners or operators for personal injury associated with exposure to asbestos. Some of our properties may contain asbestos-containing building materials.

We invest in properties historically used for industrial, manufacturing and commercial purposes. Some of these properties contain, or may have contained, underground storage tanks for the storage of petroleum products and other hazardous or toxic substances. All of these operations create a potential for the release of petroleum products or other hazardous or toxic substances. Some of our properties are adjacent to or near other properties that may have contained or currently contain underground storage tanks used to store petroleum products, or other hazardous or toxic substances. In addition, previous or current occupants of our properties and adjacent properties may have engaged, or may in the future engage, in activities that may release petroleum products or other hazardous or toxic substances.

We maintain a portfolio environmental insurance policy that provides coverage for potential environmental liabilities, subject to the policy s coverage conditions and limitations, for most of our properties. From time to

time, we may acquire properties or interests in properties, with known adverse environmental conditions where we believe that the environmental liabilities associated with these conditions are quantifiable and that the acquisition will yield a superior risk-adjusted return. In such an instance, we underwrite the costs of environmental investigation, clean-up and monitoring into the cost. Further, in connection with property dispositions, we may agree to remain responsible for, and to bear the cost of, remediating or monitoring certain environmental conditions on the properties.

All of our properties were subject to a Phase I or similar environmental assessment by independent environmental consultants at the time of acquisition. Phase I assessments are intended to discover and evaluate information regarding the environmental condition of the surveyed property and surrounding properties. Phase I assessments generally include a historical review, a public records review, an investigation of the surveyed site and surrounding properties, and preparation and issuance of a written report, but do not include soil sampling or subsurface investigations and typically do not include an asbestos survey. While some of these assessments have led to further investigation and sampling, none of our environmental assessments of our properties have revealed an environmental liability that we believe would have a material adverse effect on our business, financial condition or results of operations taken as a whole. However, we cannot give any assurance that such conditions do not exist or may not arise in the future. Material environmental conditions, liabilities or compliance concerns may arise after the environmental assessment has been completed. Moreover, there can be no assurance that (i) future laws, ordinances or regulations will not impose any material environmental liability or (ii) the current environmental condition of our properties will not be affected by customers, by the condition of land or operations in the vicinity of our properties (such as releases from underground storage tanks), or by third-parties unrelated to

Costs of complying with governmental laws and regulations may adversely affect our income and the cash available for any distributions.

All real property and the operations conducted on real property are subject to federal, state and local laws and regulations relating to environmental protection and human health and safety. Customers ability to operate and to generate income to pay their lease obligations may be affected by permitting and compliance obligations arising under such laws and regulations. Some of these laws and regulations may impose joint and several liability on customers, owners or operators for the costs to investigate or remediate contaminated properties, regardless of fault or whether the acts causing the contamination were legal. Leasing properties to customers that engage in industrial, manufacturing, and commercial activities will cause us to be subject to the risk of liabilities under environmental laws and regulations. In addition, the presence of hazardous or toxic substances, or the failure to properly remediate these substances, may adversely affect our ability to sell, rent or pledge such property as collateral for future borrowings.

Some of these laws and regulations have been amended so as to require compliance with new or more stringent standards as of future dates. Compliance with new or more stringent laws or regulations or stricter interpretation of existing laws may require us to incur material expenditures. Future laws, ordinances or regulations may impose material environmental liability. Additionally, our customers—operations, the existing condition of land when we buy it, operations in the vicinity of our properties, such as the presence of underground storage tanks, or activities of unrelated third-parties may affect our properties. In addition, there are various local, state and federal fire, health, life-safety and similar regulations with which we may be required to comply and which may subject us to liability in the form of fines or damages for noncompliance. Any material expenditures, fines or damages we must pay will reduce our ability to make distributions and may reduce the value of our common stock.

In addition, changes in these laws and governmental regulations, or their interpretation by agencies or the courts, could occur.

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Compliance or failure to comply with the Americans with Disabilities Act and other similar regulations could result in substantial costs.

Under the Americans with Disabilities Act, places of public accommodation must meet certain federal requirements related to access and use by disabled persons. Noncompliance could result in the imposition of fines by the federal government or the award of damages to private litigants. If we are required to make unanticipated expenditures to comply with the Americans with Disabilities Act, including removing access barriers, then our cash flows and the amounts available for distributions to our stockholders may be adversely affected. While we believe that our properties are currently in material compliance with these regulatory requirements, the requirements may change or new requirements may be imposed that could require significant unanticipated expenditures by us that will affect our cash flows and results of operations.

We may be unable to sell a property if or when we decide to do so, including as a result of uncertain market conditions, which could adversely affect the return on an investment in our common stock.

We expect to hold the various real properties in which we invest until such time as we decide that a sale or other disposition is appropriate given our investment objectives. Our ability to dispose of properties on advantageous terms depends on factors beyond our control, including competition from other sellers and the availability of attractive financing for potential buyers of our properties. We cannot predict the various market conditions affecting real estate investments which will exist at any particular time in the future. Due to the uncertainty of market conditions which may affect the future disposition of our properties, we cannot assure our stockholders that we will be able to sell our properties at a profit in the future. Accordingly, the extent to which our stockholders will receive cash distributions and realize potential appreciation on our real estate investments will be dependent upon fluctuating market conditions.

Furthermore, we may be required to expend funds to correct defects or to make improvements before a property can be sold. We cannot assure our stockholders that we will have funds available to correct such defects or to make such improvements.

In acquiring a property, we may agree to restrictions that prohibit the sale of that property for a period of time or impose other restrictions, such as a limitation on the amount of debt that can be placed or repaid on that property. These provisions would restrict our ability to sell a property.

If we sell properties and provide financing to purchasers, defaults by the purchasers would adversely affect our cash flows.

If we decide to sell any of our properties, we presently intend to use our best efforts to sell them for cash. However, in some instances we may sell our properties by providing financing to purchasers. If we provide financing to purchasers, we will bear the risk that the purchaser may default, which could negatively impact our cash distributions to stockholders and result in litigation and related expenses. Even in the absence of a purchaser default, the distribution of the proceeds of sales to our stockholders, or their reinvestment in other assets, will be delayed until the promissory notes or other property we may accept upon a sale are actually paid, sold, refinanced or otherwise disposed of.

We may acquire properties with lock-out provisions which may affect our ability to dispose of the properties.

We may acquire properties through contracts that could restrict our ability to dispose of the property for a period of time. These lock-out provisions could affect our ability to turn our investments into cash and could affect cash available for distributions to our stockholders. Lock-out provisions could also impair our ability to take actions during the lock-out period that would otherwise be in the best interest of our stockholders and, therefore, may have an adverse impact on the value of our common stock relative to the value that would result if the lock-out provisions did not exist.

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#### RISKS RELATED TO OUR DEBT FINANCINGS

Our operating results and financial condition could be adversely affected if we are unable to make required payments on our debt.

Our charter and bylaws do not limit the amount or percentage of indebtedness that we may incur, and we are subject to risks normally associated with debt financing, including the risk that our cash flows will be insufficient to meet required payments of principal and interest. There can be no assurance that we will be able to refinance any maturing indebtedness, that such refinancing would be on terms as favorable as the terms of the maturing indebtedness or that we will be able to otherwise obtain funds by selling assets or raising equity to make required payments on maturing indebtedness.

In particular, loans obtained to fund property acquisitions may be secured by first mortgages on such properties. If we are unable to make our debt service payments as required, a lender could foreclose on the property or properties securing its debt. This could cause us to lose part or all of our investment, which in turn could cause the value of our common stock and distributions payable to stockholders to be reduced. Certain of our existing and future indebtedness is and may be cross-collateralized and, consequently, a default on this indebtedness could cause us to lose part or all of our investment in multiple properties.

Increases in interest rates could increase the amount of our debt payments or make it difficult for us to finance or refinance properties, which could reduce the number of properties we can acquire and adversely affect our ability to make distributions to our stockholders.

We have incurred and may continue to incur variable rate debt whereby increases in interest rates raise our interest costs, which reduces our cash flows and our ability to make distributions to our stockholders. If we are unable to refinance our indebtedness at maturity or meet our payment obligations, the amount of our distributable cash flows and our financial condition would be adversely affected, and the property securing such indebtedness may be sold on terms that are not advantageous to us or lost through foreclosure. Similarly, if debt is unavailable at reasonable rates, we may not be able to finance the purchase of properties. In addition, if we need to repay existing debt during periods of rising interest rates, we could be required to liquidate one or more of our investments in properties at times which may not permit realization of the maximum return on such investments.

#### Covenants in our credit agreements could limit our flexibility and adversely affect our financial condition.

The terms of our senior credit facility and other indebtedness require us to comply with a number of customary financial and other covenants, such as covenants with respect to consolidated leverage, net worth and unencumbered assets. These covenants may limit our flexibility in our operations, and breaches of these covenants could result in defaults under the instruments governing the applicable indebtedness even if we have satisfied our payment obligations. As of December 31, 2012, we had certain non-recourse, secured loans which are cross-collateralized by multiple properties. If we default on any of these loans we may then be required to repay such indebtedness, together with applicable prepayment charges, to avoid foreclosure on all cross-collateralized properties within the applicable pool. In addition, our senior credit facility contains certain cross-default provisions which are triggered in the event that our other material indebtedness is in default. These cross-default provisions may require us to repay or restructure the senior credit facility in addition to any mortgage or other debt that is in default. If our properties were foreclosed upon, or if we are unable to refinance our indebtedness at maturity or meet our payment obligations, the amount of our distributable cash flows and our financial condition would be adversely affected.

If we enter into financing arrangements involving balloon payment obligations, it may adversely affect our ability to make distributions.

Some of our financing arrangements require us to make a lump-sum or balloon payment at maturity. Our ability to make a balloon payment at maturity is uncertain and may depend upon our ability to obtain additional financing or our ability to sell the property. At the time the balloon payment is due, we may or may not be able to refinance the existing financing on terms as favorable as the original loan or sell the property at a price sufficient

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to make the balloon payment. The effect of a refinancing or sale could affect the rate of return to stockholders and the projected time of disposition of our assets. In addition, payments of principal and interest made to service our debts may leave us with insufficient cash to pay the distributions that we are required to pay to maintain our qualification as a REIT.

#### RISKS RELATED TO OUR CORPORATE STRUCTURE

Our charter and Maryland law contain provisions that may delay, defer or prevent a change of control transaction.

Our charter contains a 9.8% ownership limit.

Our charter, subject to certain exceptions, authorizes our directors to take such actions as are necessary and desirable to preserve our qualification as a REIT and to limit any person to actual or constructive ownership of no more than 9.8% by value or number of shares, whichever is more restrictive, of any class or series of our outstanding shares of our capital stock. Our board of directors, in its sole discretion, may exempt, subject to the satisfaction of certain conditions, any person from the ownership limit. However, our board of directors may not grant an exemption from the ownership limit to any person whose ownership, direct or indirect, in excess of 9.8% by value or number of shares of any class or series of our outstanding shares of our capital stock could jeopardize our status as a REIT. These restrictions on transferability and ownership will not apply if our board of directors determines that it is no longer in our best interests to attempt to qualify, or to continue to qualify, as a REIT. The ownership limit may delay or impede a transaction or a change of control that might involve a premium price for our common stock or otherwise be in the best interest of our stockholders.

We could authorize and issue stock without stockholder approval.

Our board of directors could, without stockholder approval, issue authorized but unissued shares of our common stock or preferred stock and amend our charter to increase or decrease the aggregate number of shares of stock or the number of shares of stock of any class or series that we have authority to issue. In addition, our board of directors could, without stockholder approval, classify or reclassify any unissued shares of our common stock or preferred stock and set the preferences, rights and other terms of such classified or reclassified shares. Our board of directors could establish a series of stock that could, depending on the terms of such series, delay, defer or prevent a transaction or change of control that might involve a premium price for our common stock or otherwise be in the best interest of our stockholders.

Majority stockholder vote may discourage changes of control.

If declared advisable by our board of directors, our stockholders may take some actions, including approving amendments to our charter, by a vote of a majority or, in certain circumstances, two thirds of the shares outstanding and entitled to vote. If approved by the holders of the appropriate number of shares, all actions taken would be binding on all of our stockholders. Some of these provisions may discourage or make it more difficult for another party to acquire control of us or to effect a change in our operations.

Provisions of Maryland law may limit the ability of a third-party to acquire control of our company.

Certain provisions of Maryland law may have the effect of inhibiting a third-party from making a proposal to acquire us or of impeding a change of control under certain circumstances that otherwise could provide the holders of shares of our common stock with the opportunity to realize a premium over the then prevailing market price of such shares, including:

business combination provisions that, subject to limitations, prohibit certain business combinations between us and an interested stockholder (defined generally as any person who beneficially owns 10% or more of the voting power of our shares or an affiliate thereof) for five years after the most recent date on which the stockholder becomes an interested stockholder and thereafter would require the recommendation of our board of directors and would impose special appraisal rights and special stockholder voting requirements on these combinations; and

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control share provisions that provide that control shares of our company (defined as shares which, when aggregated with other shares controlled by the stockholder, entitle the stockholder to exercise one of three increasing ranges of voting power in electing directors) acquired in a control share acquisition (defined as the direct or indirect acquisition of ownership or control of control shares ) have no voting rights except to the extent approved by our stockholders by the affirmative vote of at least two-thirds of all the votes entitled to be cast on the matter, excluding all interested shares.

We have opted out of these provisions of Maryland law with respect to any person, provided, in the case of business combinations, that the business combination is first approved by our board of directors. However, our board of directors may opt in to the business combination provisions and the control share provisions of Maryland law in the future.

Additionally, Title 8, Subtitle 3 of the Maryland General Corporation Law, or MGCL, permits our board of directors, without stockholder approval and regardless of what is currently provided in our charter or our bylaws, to implement takeover defenses, some of which (for example, a classified board) we do not currently have. These provisions may have the effect of inhibiting a third-party from making an acquisition proposal for our company or of delaying, deferring or preventing a change in control of our company under circumstances that otherwise could provide the holders of our common stock with the opportunity to realize a premium over the then-current market price.

Our charter, our bylaws, the limited partnership agreement of our operating partnership and Maryland law also contain other provisions that may delay, defer or prevent a transaction or a change of control that might involve a premium price for our common stock or otherwise be in the best interest of our stockholders.

#### Our board of directors can take many actions without stockholder approval.

Our board of directors has overall authority to oversee our operations and determine our major corporate policies. This authority includes significant flexibility. For example, our board of directors can do the following:

within the limits provided in our charter, prevent the ownership, transfer and/or accumulation of shares in order to protect our status as a REIT or for any other reason deemed to be in the best interests of us and our stockholders;

issue additional shares without obtaining stockholder approval, which could dilute the ownership of our then-current stockholders;

amend our charter to increase or decrease the aggregate number of shares of stock or the number of shares of stock of any class or series, without obtaining stockholder approval;

classify or reclassify any unissued shares of our common stock or preferred stock and set the preferences, rights and other terms of such classified or reclassified shares, without obtaining stockholder approval;

employ and compensate affiliates;

direct our resources toward investments that do not ultimately appreciate over time;

change creditworthiness standards with respect to third-party customers; and

determine that it is no longer in our best interests to attempt to qualify, or to continue to qualify, as a REIT.

Any of these actions could increase our operating expenses, impact our ability to make distributions or reduce the value of our assets without giving our stockholders the right to vote.

We may change our investment and financing strategies and enter into new lines of business without stockholder consent, which may result in riskier investments than our current investments.

We may change our investment and financing strategies and enter into new lines of business at any time without the consent of our stockholders, which could result in our making investments and engaging in business activities that are different from, and possibly riskier than, the investments and businesses described in this prospectus. A change in our investment strategy or our entry into new lines of business may increase our exposure to interest rate and other risks of real estate market fluctuations.

#### Our rights and the rights of our stockholders to take action against our directors and officers are limited.

Maryland law provides that a director or officer has no liability in that capacity if he or she performs his or her duties in good faith, in a manner he or she reasonably believes to be in our best interests and with the care that an ordinarily prudent person in a like position would use under similar circumstances. In addition, our charter eliminates our directors and officers liability to us and our stockholders for money damages except for liability resulting from actual receipt of an improper benefit or profit in money, property or services or active and deliberate dishonesty established by a final judgment and which is material to the cause of action. Our bylaws require us to indemnify our directors and officers to the maximum extent permitted by Maryland law for liability actually incurred in connection with any proceeding to which they may be made, or threatened to be made, a party, except to the extent that the act or omission of the director or officer was material to the matter giving rise to the proceeding and was either committed in bad faith or was the result of active and deliberate dishonesty; the director or officer actually received an improper personal benefit in money, property or services; or, in the case of any criminal proceeding, the director or officer had reasonable cause to believe that the act or omission was unlawful. As a result, we and our stockholders may have more limited rights against our directors and officers than might otherwise exist under common law. In addition, we may be obligated to fund the defense costs incurred by our directors and officers.

#### FEDERAL INCOME TAX RISKS

#### Failure to qualify as a REIT could adversely affect our operations and our ability to make distributions.

We operate in a manner so as to qualify as a REIT for U.S. federal income tax purposes. Our qualification as a REIT will depend on our satisfaction of numerous requirements (some on an annual and quarterly basis) established under highly technical and complex provisions of the Code for which there are only limited judicial or administrative interpretations, and involves the determination of various factual matters and circumstances not entirely within our control. The fact that we hold substantially all of our assets through our operating partnership and its subsidiaries further complicates the application of the REIT requirements for us. No assurance can be given that we will qualify as a REIT for any particular year. If we were to fail to qualify as a REIT in any taxable year for which a REIT election has been made, we would not be allowed a deduction for dividends paid to our stockholders in computing our taxable income and would be subject to federal income tax (including any applicable alternative minimum tax) on our taxable income at corporate rates unless certain relief provision apply. As a consequence, we would not be compelled to make distributions under the Code. Moreover, unless we were to obtain relief under certain statutory provisions, we would also be disqualified from treatment as a REIT for the four taxable years following the year during which qualification is lost. This treatment would reduce our net earnings available for investment or distribution to our stockholders because of the additional tax liability to us for the years involved. As a result of the additional tax liability, we might need to borrow funds or liquidate certain investments on terms that may be disadvantageous to us in order to pay the applicable tax. If we fail to qualify as a REIT but are eligible for certain relief provisions, then we may retain our status as a REIT but may be required to pay a penalty tax, which could be substantial.

#### To qualify as a REIT, we must meet annual distribution requirements.

To obtain the favorable tax treatment accorded to REITs, among other requirements, we normally will be required each year to distribute to our stockholders at least 90% of our REIT taxable income, determined without regard to the deduction for dividends paid and by excluding net capital gains. We will be subject to federal

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income tax on our undistributed taxable income and net capital gain. In addition, if we fail to distribute during each calendar year at least the sum of (a) 85% of our ordinary income for such year, (b) 95% of our capital gain net income for such year, and (c) any undistributed taxable income from prior periods, we will be subject to a 4% excise tax on the excess of the required distribution over the sum of (i) the amounts actually distributed by us, plus (ii) retained amounts on which we pay income tax at the corporate level. We intend to make distributions to our stockholders to comply with the requirements of the Code for REITs and to minimize or eliminate our corporate income tax obligation. However, differences between the recognition of taxable income and the actual receipt of cash could require us to sell assets or borrow funds on a short-term or long-term basis or partially pay dividends in shares of our common stock to meet the distribution requirements of the Code. Certain types of assets generate substantial mismatches between taxable income and available cash. Such assets include rental real estate that has been financed through financing structures which require some or all of available cash flows to be used to service borrowings. As a result, the requirement to distribute a substantial portion of our taxable income could cause us to: (1) sell assets in adverse market conditions, (2) borrow on unfavorable terms or (3) distribute amounts that would otherwise be invested in future acquisitions, capital expenditures or repayment of debt, in order to comply with REIT requirements. Further, amounts distributed will not be available to fund our operations.

#### Legislative or regulatory action could adversely affect our stockholders.

In recent years, numerous legislative, judicial and administrative changes have been made to the federal income tax laws applicable to investments in REITs and similar entities. Additional changes to tax laws are likely to continue to occur in the future, and we cannot assure our stockholders that any such changes will not adversely affect the taxation of a stockholder. Any such changes could have an adverse effect on an investment in our common stock. All stockholders are urged to consult with their tax advisor with respect to the status of legislative, regulatory or administrative developments and proposals and their potential effect on an investment in common stock.

#### Distributions payable by REITs do not qualify for the reduced tax rates that apply to certain other corporate distributions.

Certain distributions payable by corporations to individuals subject to tax as qualified dividend income are subject to reduced tax rates applicable to long-term capital gain. Distributions payable by REITs, however, generally continue to be taxed at the normal rate applicable to the individual recipient rather than the preferential long-term capital gain rate. Although this preferential tax rate on certain corporate distributions does not adversely affect the taxation of REITs or dividends paid by REITs, the more favorable rates applicable to regular corporate distributions could cause investors who are individuals to perceive investments in REITs to be relatively less attractive than investments in the stocks of non-REIT corporations that pay distributions, which could adversely affect the value of the stock of REITs, including our common stock.

Recharacterization of transactions under our operating partnership s private placement may result in a 100% tax on income from prohibited transactions, which would diminish our cash distributions to our stockholders.

The IRS could recharacterize transactions under our operating partnership s private placement such that our operating partnership is treated as the bona fide owner, for tax purposes, of properties acquired and resold by the entity established to facilitate the transaction. Such recharacterization could result in the income realized on these transactions by our operating partnership being treated as gain on the sale of property that is held as inventory or otherwise held primarily for the sale to customers in the ordinary course of business. In such event, such gain would constitute income from a prohibited transaction and would be subject to a 100% tax. If this occurs, our ability to pay cash distributions to our stockholders will be adversely affected.

In certain circumstances, we may be subject to federal and state income taxes, which would reduce our cash available for distribution to our stockholders.

Even if we qualify and maintain our status as a REIT, we may be subject to federal income taxes or state taxes in various circumstances. For example, net income from a prohibited transaction will be subject to a 100% tax. In

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addition, we may not be able to distribute all of our income in any given year, which would result in corporate level taxes, and we may not make sufficient distributions to avoid excise taxes. We may also decide to retain certain gains from the sale or other disposition of our property and pay income tax directly on such gains. In that event, our stockholders would be required to include such gains in income and would receive a corresponding credit for their share of taxes paid by us. We may also be subject to U.S. state and local and non-U.S. taxes on our income or property, either directly or at the level of our operating partnership or at the level of the other entities through which we indirectly own our assets. In addition, any net taxable income earned directly by any of our taxable REIT subsidiaries, which we refer to as TRSs, will be subject to federal and state corporate income tax. In addition, we may be subject to federal or state taxes in other various circumstances. Any taxes we pay will reduce our cash available for distribution to our stockholders.

If our operating partnership was classified as a publicly traded partnership under the Code, our status as a REIT and our ability to pay distributions to our stockholders could be adversely affected.

Our operating partnership is organized as a partnership for U.S. federal income tax purposes. Even though our operating partnership will not elect to be treated as an association taxable as a corporation, it may be taxed as a corporation if it is deemed to be a publicly traded partnership. A publicly traded partnership whose interests are traded on an established securities market or are considered readily tradable on a secondary market or the substantial equivalent thereof. We believe and currently take the position that our operating partnership should not be classified as a publicly traded partnership because interests in our operating partnership are not traded on an established securities market, and our operating partnership should satisfy certain safe harbors which prevent a partnership s interests from being treated as readily tradable on an established securities market or substantial equivalent thereof. No assurance can be given, however, that the IRS would not assert that our operating partnership constitutes a publicly traded partnership or that facts and circumstances will not develop which could result in our operating partnership being treated as a publicly traded partnership. If the IRS were to assert successfully that our operating partnership is a publicly traded partnership, and substantially all of our operating partnership s gross income did not consist of the specified types of passive income, our operating partnership would be treated as an association taxable as a corporation and would be subject to corporate tax at the entity level. In such event, the character of our assets and items of gross income would change and would result in a termination of our status as a REIT. In addition, the imposition of a corporate tax on our operating partnership would reduce the amount of cash available for distribution to our stockholders.

Certain property transfers may generate prohibited transaction income, resulting in a penalty tax on gain attributable to the transaction.

From time to time, we may transfer or otherwise dispose of some of our properties, including the contribution of properties to our joint venture funds or other commingled investment vehicles. Under the Code, any gain resulting from transfers of properties that we hold as inventory or primarily for sale to customers in the ordinary course of business would be treated as income from a prohibited transaction subject to a 100% penalty tax, unless a safe harbor exception applies. Since we acquire properties for investment purposes, we do not believe that our occasional transfers or disposals of property or our contributions of properties into our joint venture funds, or commingled investment vehicles, are properly treated as prohibited transactions. However, whether property is held for investment purposes is a question of fact that depends on all the facts and circumstances surrounding the particular transaction. The IRS may contend that certain transfers or disposals of properties by us or contributions of properties into our joint venture funds are prohibited transactions if they do not meet the safe harbor requirements. While we believe that the IRS would not prevail in any such dispute, if the IRS were to argue successfully that a transfer or disposition or contribution of property constituted a prohibited transaction, we would be required to pay a 100% penalty tax on any gain allocable to us from the prohibited transaction. In addition, income from a prohibited transaction might adversely affect our ability to satisfy the income tests for qualification as a real estate investment trust for federal income tax purposes.

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Foreign investors may be subject to the Foreign Investment Real Property Tax Act, or FIRPTA, which would impose tax on certain distributions and on the sale of common stock if we are unable to qualify as a domestically controlled REIT or if our stock is not considered to be regularly traded on an established securities market.

A foreign person disposing of a U.S. real property interest, including shares of a U.S. corporation whose assets consist principally of U.S. real property interests or USRPIs is generally subject to a tax, known as FIRPTA tax, on the gain recognized on the disposition. Such FIRPTA tax does not apply, however, to the disposition of stock in a REIT if the REIT is a domestically controlled qualified investment entity. A domestically controlled qualified investment entity includes a REIT in which, at all times during a specified testing period, less than 50% of the value of its shares is held directly or indirectly by non-U.S. holders. In the event that we do not constitute a domestically controlled qualified investment entity, a person s sale of stock nonetheless will generally not be subject to tax under FIRPTA as a sale of a USRPI, provided that (1) the stock owned is of a class that is regularly traded as defined by applicable Treasury regulations, on an established securities market, and (2) the selling non-U.S. holder held 5% or less of our outstanding stock of that class at all times during a specified testing period. If we were to fail to so qualify as a domestically controlled qualified investment entity and our common stock were to fail to be regularly traded, gain realized by a foreign investor on a sale of our common stock would be subject to FIRPTA tax and applicable withholding. No assurance can be given that we will be a domestically controlled qualified investment entity. Additionally, any distributions we make to our non-U.S. stockholders that are attributable to gain from the sale of any USRPI will also generally be subject to FIRPTA tax and applicable withholdings, unless the recipient non-U.S. stockholder has not owned more than 5% of our common stock at any time during the year preceding the distribution.

Congress has introduced legislation that, if enacted, could cause our operating partnership to be taxable as a corporation for U.S. federal income tax purposes under the publicly traded partnership rules.

Congress has considered and the Obama administration has indicated its support for legislative proposals to treat all or part of certain income allocated to a partner by a partnership in respect of certain services provided to or for the benefit of the partnership (carried interest revenue) as ordinary income for U.S. federal income tax purposes. While more recent proposals would not adversely affect the character of the income for purposes of the REIT qualification tests, it is not clear what form any such final legislation would take. Additionally, while the more recent proposals purport to treat carried interest revenue as qualifying income of certain operating partnerships of publicly-traded REITs for purposes of the qualifying income exception to the publicly-traded partnership rules, our operating partnership may not qualify under this exception in the proposed legislation. As a result, the proposed legislation, if enacted, could cause our operating partnership to be taxable as a corporation for U.S. federal income tax purposes if it is a publicly-traded partnership and the amount of any such carried interest revenue plus any other non-qualifying income earned by our operating partnership exceeds 10% of its gross income in any taxable year.

**ITEM 1B. UNRESOLVED STAFF COMMENTS** None.

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# ITEM 2. PROPERTIES Geographic Distribution

The following table describes the geographic diversification of our consolidated properties as of December 31, 2012.

| Baltimore/Washington D.C. (4)         18         100.0%         2,160         90.3%         9,975         4.66           Central Pennsylvania         9         100.0%         1,553         85.6%         5,386         2.56           Memphis         8         100.0%         3,712         77.4%         7,981         3.76           Miami         7         100.0%         812         97.6%         6,455         3.06           Nashville         4         100.0%         1,839         89.2%         4,029         1.86           New Jersey         12         100.0%         1,619         92.3%         8,429         3.96           Orlando         20         100.0%         1,864         83.6%         5,872         2.76           East Segment Subtotal         115         100.0%         19,468         86.8%         65,138         30.06           Chicago (4)         25         100.0%         4,655         99.7%         16,310         7.56           Cincinnati         32         100.0%         4,492         91.6%         13,571         6.29           Columbus         12         100.0%         3,480         85.9%         7,154         3.36 | Markets  CONSOLIDATED OPERATING PROPERTIES: | Number<br>of<br>Buildings | Percent<br>Owned<br>(1) | Square<br>Feet<br>(in thousands) | Occupancy<br>Percentage<br>(2) | Annualized Base Rent (3) (in thousands) | Percent<br>of Total<br>Annualized<br>Base Rent |
|--|---|---------------------------|-------------------------|----------------------------------|--------------------------------|---|--|
| Central Pennsylvania         9         100.0%         1,553         85.6%         5,386         2.5°           Memphis         8         100.0%         3,712         77.4%         7,981         3.7°           Miami         7         100.0%         812         97.6%         6,455         3.0°           Nashville         4         100.0%         1,839         89.2%         4,029         1.8°           New Jersey         12         100.0%         1,619         92.3%         8,429         3.9°           Orlando         20         100.0%         1,864         83.6%         5,872         2.7°           East Segment Subtotal         115         100.0%         4,655         99.7%         16,310         7.5°           Cinciago (4)         25         100.0%         4,655         99.7%         16,310         7.5°           Cincinnati         32         100.0%         4,492         91.6%         13,571         6.2°           Columbus         12         100.0%         3,480         85.9%         7,154         3.3°   |   |                           |                         |                                  | 89.1%                          |   | 7.8%   |
| Memphis         8         100.0%         3,712         77.4%         7,981         3.7%           Miami         7         100.0%         812         97.6%         6,455         3.0%           Nashville         4         100.0%         1,839         89.2%         4,029         1.8%           New Jersey         12         100.0%         1,619         92.3%         8,429         3.9%           Orlando         20         100.0%         1,864         83.6%         5,872         2.7%           East Segment Subtotal         115         100.0%         19,468         86.8%         65,138         30.0%           Chicago (4)         25         100.0%         4,655         99.7%         16,310         7.5%           Cincinnati         32         100.0%         4,492         91.6%         13,571         6.2%           Columbus         12         100.0%         3,480         85.9%         7,154         3.3%   | Baltimore/Washington D.C. (4)               | 18                        | 100.0%                  | 2,160                            | 90.3%                          | 9,975                                   | 4.6%   |
| Miami         7         100.0%         812         97.6%         6,455         3.0           Nashville         4         100.0%         1,839         89.2%         4,029         1.8           New Jersey         12         100.0%         1,619         92.3%         8,429         3.9           Orlando         20         100.0%         1,864         83.6%         5,872         2.7           East Segment Subtotal         115         100.0%         19,468         86.8%         65,138         30.0           Chicago (4)         25         100.0%         4,655         99.7%         16,310         7.5           Cincinnati         32         100.0%         4,492         91.6%         13,571         6.2           Columbus         12         100.0%         3,480         85.9%         7,154         3.3   | Central Pennsylvania                        | 9                         | 100.0%                  | 1,553                            | 85.6%                          | 5,386                                   | 2.5%   |
| Nashville         4         100.0%         1,839         89.2%         4,029         1.8           New Jersey         12         100.0%         1,619         92.3%         8,429         3.9           Orlando         20         100.0%         1,864         83.6%         5,872         2.7           East Segment Subtotal         115         100.0%         19,468         86.8%         65,138         30.0           Chicago (4)         25         100.0%         4,655         99.7%         16,310         7.5           Cincinnati         32         100.0%         4,492         91.6%         13,571         6.2           Columbus         12         100.0%         3,480         85.9%         7,154         3.3  | Memphis                                     | 8                         | 100.0%                  | 3,712                            | 77.4%                          | 7,981                                   | 3.7%   |
| New Jersey         12         100.0%         1,619         92.3%         8,429         3.9%           Orlando         20         100.0%         1,864         83.6%         5,872         2.7%           East Segment Subtotal         115         100.0%         19,468         86.8%         65,138         30.0%           Chicago (4)         25         100.0%         4,655         99.7%         16,310         7.5%           Cincinnati         32         100.0%         4,492         91.6%         13,571         6.2%           Columbus         12         100.0%         3,480         85.9%         7,154         3.3%   | Miami                                       | 7                         | 100.0%                  | 812                              | 97.6%                          | 6,455                                   | 3.0%   |
| New Jersey         12         100.0%         1,619         92.3%         8,429         3.9%           Orlando         20         100.0%         1,864         83.6%         5,872         2.7%           East Segment Subtotal         115         100.0%         19,468         86.8%         65,138         30.0%           Chicago (4)         25         100.0%         4,655         99.7%         16,310         7.5%           Cincinnati         32         100.0%         4,492         91.6%         13,571         6.2%           Columbus         12         100.0%         3,480         85.9%         7,154         3.3%   | Nashville                                   | 4                         | 100.0%                  | 1,839                            | 89.2%                          | 4,029                                   | 1.8%   |
| Orlando         20         100.0%         1,864         83.6%         5,872         2.7%           East Segment Subtotal         115         100.0%         19,468         86.8%         65,138         30.0%           Chicago (4)         25         100.0%         4,655         99.7%         16,310         7.5%           Cincinnati         32         100.0%         4,492         91.6%         13,571         6.2%           Columbus         12         100.0%         3,480         85.9%         7,154         3.3%   | New Jersey                                  | 12                        | 100.0%                  |                                  | 92.3%                          | 8,429                                   | 3.9%   |
| Chicago <sup>(4)</sup> 25 100.0% 4,655 99.7% 16,310 7.5°<br>Cincinnati 32 100.0% 4,492 91.6% 13,571 6.2°<br>Columbus 12 100.0% 3,480 85.9% 7,154 3.3°  |   |                           |                         |                                  |                                |   | 2.7%   |
| Cincinnati         32         100.0%         4,492         91.6%         13,571         6.29           Columbus         12         100.0%         3,480         85.9%         7,154         3.39   | East Segment Subtotal                       | 115                       | 100.0%                  | 19,468                           | 86.8%                          | 65,138                                  | 30.0%  |
| Cincinnati         32         100.0%         4,492         91.6%         13,571         6.2°           Columbus         12         100.0%         3,480         85.9%         7,154         3.3°   | Chicago (4)                                 | 25                        | 100.0%                  | 4 655                            | 00 7%                          | 16 310                                  | 7.5%   |
| Columbus 12 100.0% 3,480 85.9% 7,154 3.3°  |   |                           |                         |                                  |                                |   | 6.2%   |
|  |   |                           |                         |                                  |                                |   |  |
|  | Dallas (4)                                  | 47                        | 100.0%                  | 5,294                            | 91.8%                          | 14,950                                  | 6.8%   |
|  |   |                           |                         |                                  |                                |   | 7.7%   |
| ·  |   |                           |                         |                                  |                                |   | 3.5%   |
|  |   |                           |                         |                                  |                                |   | 1.9%   |
|  |   |                           |                         |                                  |                                |   |  |
| ·  |   |                           |                         |                                  |                                |   | 3.2%<br>1.7%                                   |
|  |   |                           |                         |                                  |                                |   | 41.8%  |
| 2 400.00   |   |                           | 100.00                  | 270                              | 100.00                         | 004                                     | 0.4%   |
|  |   |                           |                         |                                  |                                |   | 0.4%   |
| ·  |   |                           |                         |                                  |                                |   | 7.9%   |
|  |   |                           |                         |                                  |                                |   | 2.3%   |
| ·  |   |                           |                         |                                  |                                |   | 3.2%   |
| Southern California 36 91.0% 4,704 99.7% 26,968 12.3°  | Southern California                         | 36                        | 91.0%                   | 4,704                            | 99.7%                          | 26,968                                  | 12.3%  |
| <b>West Segment Subtotal</b> 88 96.3% 11,354 98.1% 57,135 26.19  | West Segment Subtotal                       | 88                        | 96.3%                   | 11,354                           | 98.1%                          | 57,135                                  | 26.1%  |
| Total/weighted average operating properties 399 99.3% 58,132 92.7% 213,706 97.99   | Total/weighted average operating properties | 399                       | 99.3%                   | 58,132                           | 92.7%                          | 213,706                                 | 97.9%  |
| REDEVELOPMENT PROPERTIES:  | REDEVELOPMENT PROPERTIES:                   |                           |                         |                                  |                                |   |  |
| Chicago 1 100.0% 105 0.0% 0.00   | Chicago                                     | 1                         | 100.0%                  | 105                              | 0.0%                           |   | 0.0%   |
| New Jersey 1 100.0% 107 0.0% 0.00  | New Jersey                                  | 1                         | 100.0%                  | 107                              | 0.0%                           |   | 0.0%   |
| ·  | · · · · · · · · · · · · · · · · · · ·       | 1                         | 100.0%                  | 76                               | 0.0%                           |   | 0.0%   |
| Seattle 1 100.0% 26 0.0% 0.0°  | Seattle                                     | 1                         | 100.0%                  | 26                               | 0.0%                           |   | 0.0%   |
|  |   | 4                         | 100.0%                  | 314                              | 0.0%                           |   | 0.0%   |
| DEVELOPMENT PROPERTIES:  | DEVEL ODMENT DRODEPTIES                     |                           |                         |                                  |                                |   |  |
| · ·  | DEVELOPMENT PROPERTIES:                     |                           |                         |                                  |                                |   |  |
| Baltimore/Washington D.C. 1 100.0% 76 0.0% 0.00  | Chicago                                     | 1                         | 100.0%                  | 604                              |                                |   | 0.0%   |
| Houston 1 100.0% 267 0.0% 0.00   | Chicago                                     |                           |                         |                                  |                                |   | 0.0%<br>0.0%                                   |

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| Total/weighted average development properties   | 3   | 100.0% | 947    | 0.0%  |            | 0.0%   |
|---|-----|--------|--------|-------|------------|--------|
| HELD FOR SALE PROPERTIES:                       |     |        |        |       |            |        |
| Memphis   | 2   | 100.0% | 1,439  | 81.3% | 3,499      | 1.6%   |
| Atlanta   | 1   | 100.0% | 578    | 76.2% | 1,034      | 0.5%   |
| Total/weighted average held for sale properties | 3   | 100.0% | 2,017  | 79.8% | 4,533      | 2.1%   |
| Total/weighted average consolidated properties  | 409 | 99.3%  | 61,410 | 90.4% | \$ 218,239 | 100.0% |

(See footnote definitions on next page)

- (1) Percent owned is based on ownership weighted by square footage.
- Based on leases commenced as of December 31, 2012.
- (3) Annualized Base Rent is calculated as monthly contractual base rent (cash basis) per the terms of the lease, as of December 31, 2012, multiplied by 12.
- Three of our buildings in Dallas, one building in Baltimore/Washington DC and one building in Chicago, together totaling approximately 1.4 million square feet, are subject to ground leases.

The following table describes the geographic diversification of our investments in unconsolidated properties as of December 31, 2012.

| Markets  | Number<br>of<br>Buildings | Percent<br>Owned (1) | Square<br>Feet<br>(in thousands) | Occupancy<br>Percentage (2) | Annualized Base Rent (3) (in thousands) | Percent<br>of Total<br>Annualized<br>Base<br>Rent |
|--|---------------------------|----------------------|----------------------------------|-----------------------------|---|---|
| UNCONSOLIDATED OPERATING                                   |                           |                      | ,                                |                             | ,                                       |   |
| PROPERTIES:  | _                         |                      |                                  |                             |   |   |
| IDI (Chicago, Nashville, Savannah)                         | 3                         | 50.0%                | 1,423                            | 44.8%                       | \$ 1,533                                | 3.8%  |
| Southern California Logistics Airport (4)                  | 6                         | 50.0%                | 2,160                            | 98.1%                       | 6,915                                   | 16.9%   |
| Total/weighted average unconsolidated operating properties | 9                         | 50.0%                | 3,583                            | 76.9%                       | 8,448                                   | 20.7%   |
| OPERATING PROPERTIES IN CO-INVESTMENT VENTURES:            |                           |                      |                                  |                             |   |   |
| Atlanta  | 2                         | 3.6%                 | 616                              | 100.0%                      | 2,128                                   | 5.2%  |
| Central Pennsylvania                                       | 3                         | 7.1%                 | 1,110                            | 51.0%                       | 2,244                                   | 5.5%  |
| Charlotte  | 1                         | 3.6%                 | 472                              | 100.0%                      | 1,604                                   | 3.9%  |
| Chicago  | 3                         | 17.5%                | 1,222                            | 74.8%                       | 3,525                                   | 8.6%  |
| Cincinnati   | 3                         | 13.6%                | 892                              | 97.3%                       | 2,833                                   | 6.9%  |
| Columbus   | 2                         | 5.7%                 | 451                              | 100.0%                      | 1,326                                   | 3.2%  |
| Dallas   | 3                         | 15.3%                | 1,186                            | 62.7%                       | 2,525                                   | 6.2%  |
| Denver   | 5                         | 20.0%                | 772                              | 95.9%                       | 3,481                                   | 8.5%  |
| Indianapolis   | 1                         | 11.4%                | 475                              | 96.2%                       | 1,788                                   | 4.4%  |
| Louisville   | 4                         | 10.0%                | 736                              | 100.0%                      | 2,196                                   | 5.4%  |
| Minneapolis  | 3                         | 3.6%                 | 472                              | 50.7%                       | 1,404                                   | 3.4%  |
| Nashville  | 2                         | 20.0%                | 1,020                            | 100.0%                      | 2,671                                   | 6.5%  |
| New Jersey   | 1                         | 3.6%                 | 129                              | 93.8%                       | 369                                     | 0.9%  |
| Northern California  | 1                         | 3.6%                 | 396                              | 100.0%                      | 1,188                                   | 2.9%  |
| Orlando  | 2                         | 20.0%                | 696                              | 100.0%                      | 3,168                                   | 7.8%  |
| Total/weighted average                                     | 26                        | 10.46                | 10.645                           | 04.00                       | 22.450                                  | 70.2 <i>c</i>                                     |
| co-investment operating properties                         | 36                        | 12.4%                | 10,645                           | 84.9%                       | 32,450                                  | 79.3%   |
| Total/weighted average unconsolidated properties           | 45                        | 21.9%                | 14,228                           | 82.9%                       | \$ 40,898                               | 100.0%  |

<sup>(1)</sup> Percentage owned is based on ownership weighted by square footage, if applicable.

Based on leases commenced as of December 31, 2012.

<sup>(3)</sup> Annualized Base Rent is calculated as monthly contractual base rent (cash basis) per the terms of the lease, as of December 31, 2012, multiplied by 12.

Although we contributed 100% of the initial cash equity capital required by the venture, after return of certain preferential distributions on capital invested, profits and losses are generally split 50/50.

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#### **Leasing Activity**

The following table provides a summary of our leasing activity for the year ended December 31, 2012.

|                   | Number<br>of<br>Leases<br>Signed | Square Feet Signed (1) (in thousands) | Rei | affective<br>nt Per<br>e Foot <sup>(2)</sup> | GAAP<br>Basis<br>Rent<br>Growth | Weighted<br>Average<br>Lease<br>Term<br>(4) | Per | over Costs<br>Square<br>oot <sup>(5)</sup> | Weighted<br>Average<br>Retention<br>(6) |
|-------------------|----------------------------------|---------------------------------------|-----|--|---------------------------------|---|-----|--|---|
| Year to date 2012 | 305                              | 15,492                                | \$  | 3.81   | 4.6%                            | 56  | \$  | 1.83                                       | 73.4%                                   |

- (1) Does not include month to month leases.
- (2) Net effective rent is the average base rent calculated in accordance with GAAP, over the term of the lease.
- (3) GAAP basis rent growth is a ratio of the change in monthly Net Effective Rent (on a GAAP basis, including straight-line rent adjustments as required by GAAP) compared to the Net Effective Rent (on a GAAP basis) of the comparable lease. New leases where there were no prior comparable leases, due to extended downtime or materially different lease structures, are excluded.
- (4) The lease term is in months. Assumes no exercise of lease renewal options, if any.
- (5) Turnover costs are comprised of the costs incurred or capitalized for improvements of vacant and renewal spaces, as well as the commissions paid and costs capitalized for leasing transactions. Turnover costs per square foot represent the total turnover costs expected to be incurred on the leases signed during the period and does not reflect actual expenditures for the period.
- (6) Represents the weighted average square feet of customers renewing their respective leases.

During the year ended December 31, 2012, we signed 143 leases with free rent, which were for 7.4 million square feet of property with total concessions of \$8.0 million.

#### **Lease Expirations**

Our industrial properties are typically leased to customers for terms ranging from 3 to 10 years with a weighted average remaining term of approximately 3.0 years as of December 31, 2012. Following is a schedule of expiring leases for our consolidated properties by square feet and by annualized minimum base rent as of December 31, 2012, assuming no exercise of lease renewal options.

| Year                              | Number of leases expiring | Square Feet Related to Expiring Leases (in thousands) | Percentage<br>of Total<br>Square Feet | Annualized Base Rent of Expiring Leases (1) (in thousands) | Percentage<br>of Total<br>Annualized<br>Base<br>Rent |
|-----------------------------------|---------------------------|---|---------------------------------------|--|--|
| 2013 (2)                          | 241                       | 8,136   | 14.7%                                 | \$ 37,139  | 15.1%  |
| 2014                              | 195                       | 9,923   | 17.9%                                 | 40,284   | 16.4%  |
| 2015                              | 162                       | 9,004   | 16.2%                                 | 36,681   | 14.9%  |
| 2016                              | 152                       | 8,292   | 14.9%                                 | 37,080   | 15.1%  |
| 2017                              | 134                       | 7,938   | 14.3%                                 | 32,798   | 13.3%  |
| Thereafter                        | 155                       | 12,231  | 22.0%                                 | 62,183   | 25.2%  |
| Total                             | 1,039                     | 55,524  | 100.0%                                | \$ 246,165   | 100.0%   |
| Vacant or leased but not occupied |                           | 5,886   |                                       |  |  |
| Total consolidated properties     |                           | 61,410  |                                       |  |  |

- (1) Includes contractual rent changes.
- (2) Includes leases that are on month-to-month terms.

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#### **Customer Diversification**

As of December 31, 2012, there were no customers that occupied more than 1.6% of our properties based on annualized base rent. The following table reflects our ten largest customers, based on annualized base rent as of December 31, 2012. These ten customers occupy a combined 5.3 million square feet or 8.6% of our consolidated properties.

|                                       | Percentage of |
|---------------------------------------|---------------|
|                                       | Annualized    |
| Customer                              | Base Rent     |
| Deutsche Post World Net (DHL & Excel) | 1.6%          |
| United Parcel Service (UPS)           | 1.2%          |
| The Glidden Company                   | 1.2%          |
| YRC, LLC                              | 1.1%          |
| Schenker, Inc.                        | 1.1%          |
| Crayola LLC                           | 1.1%          |
| Iron Mountain                         | 1.0%          |
| CEVA Logistics                        | 0.9%          |
| United Stationers Supply Company      | 0.9%          |
| The Dial Corporation                  | 0.8%          |
|                                       |               |
| Total                                 | 10.9%         |

Although base rent is supported by long-term lease contracts, customers who file bankruptcy have the legal right to reject any or all of their leases. In the event that a customer with a significant number of leases in our properties files bankruptcy and cancels its leases, we could experience a reduction in our revenues and an increase in allowance for doubtful accounts receivable.

Reports have indicated that the parent company, YRC Worldwide, Inc., of one of our top ten customers, has encountered financial difficulties and therefore has the potential to file for bankruptcy. Their subsidiary, YRC, LLC currently leases three truck terminals in infill locations of Los Angeles. As of December 31, 2012, included in our intangible lease liability was \$13.4 million, net of accumulated amortization, related to YRC, LLC. YRC, LLC has paid all rents due and has no balances outstanding through December 31, 2012.

We continuously monitor the financial condition of our customers. We communicate often with those customers who have been late on payments or filed bankruptcy. We are not currently aware of the pending bankruptcy of any other customers beyond those described above that would individually cause a material reduction in our revenues, and no customer represents more than 5% of our annual base rent.

#### **Industry Diversification**

The table below illustrates the diversification of our consolidated portfolio by the industry classification of our customers based upon their NAICS code as of December 31, 2012, (dollar amounts in thousands).

|   | Number<br>of | Annualized | Percentage<br>of Total<br>Annualized<br>Base | Occupied<br>Square Feet | Percentage<br>of Total<br>Occupied |
|---|--------------|------------|--|-------------------------|------------------------------------|
|   | Leases       | Base Rent  | Rent   | (in thousands)          | Square Feet                        |
| Manufacturing                                   | 277          | \$ 67,104  | 30.7%  | 17,136                  | 30.9%                              |
| Wholesale Trade                                 | 252          | 49,493     | 22.7%  | 13,058                  | 23.5%                              |
| Transportation and Warehousing                  | 151          | 37,310     | 17.1%  | 9,964                   | 17.9%                              |
| Retail Trade                                    | 95           | 21,088     | 9.6%   | 5,943                   | 10.7%                              |
| Administrative Support and Waste Management     |              |            |  |                         |                                    |
| Services  | 59           | 9,938      | 4.6%   | 1,711                   | 3.1%                               |
| Professional, Scientific and Technical Services | 51           | 8,526      | 3.9%   | 2,599                   | 4.7%                               |
| Media and Information                           | 21           | 4,981      | 2.3%   | 976                     | 1.8%                               |
| Rental Companies                                | 17           | 3,875      | 1.8%   | 1004                    | 1.8%                               |
| Health Care and Social Assistance               | 13           | 3,846      | 1.8%   | 622                     | 1.1%                               |
| Other   | 103          | 12,078     | 5.5%   | 2,511                   | 4.5%                               |
| Total   | 1,039        | \$ 218,239 | 100.0%                                       | 55,524                  | 100.0%                             |

### Indebtedness

As of December 31, 2012, 72 of our 409 consolidated properties, with a combined gross book value of \$719.0 million were encumbered by mortgage indebtedness totaling \$308.7 million (excluding net premiums). See Notes to Consolidated Financial Statements, Note 5 Outstanding Indebtedness and the accompanying Schedule III beginning on page F-45 for additional information.

### ITEM 3. LEGAL PROCEEDINGS

We are a party to various legal actions and administrative proceedings arising in the ordinary course of business, some of which may be covered by liability insurance, and none of which we expect to have a material adverse effect on our consolidated financial condition or results of operations.

### ITEM 4. MINE SAFETY DISCLOSURE

Not applicable.

#### **PART II**

# ITEM 5. MARKET FOR REGISTRANT S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Our Common Stock is listed on the New York Stock Exchange, or the NYSE, under the symbol DCT. The following table illustrates the high and low sales prices during periods presented.

| Quarter ended in 2012: | High    | Low     |
|------------------------|---------|---------|
| December 31            | \$ 6.61 | \$ 5.98 |
| September 30           | \$ 6.89 | \$ 5.92 |
| June 30                | \$ 6.39 | \$ 5.50 |
| March 31               | \$ 5.93 | \$ 4.96 |
|                        |         |         |
| Quarter ended in 2011: | High    | Low     |
| December 31            | \$ 5.22 | \$ 3.88 |
| September 30           | \$ 5.61 | \$ 3.96 |
| June 30                | \$ 5.89 | \$ 4.88 |
| March 31               | \$ 5.89 | \$ 5.02 |

On February 15, 2013 the closing price of our Common Stock was \$7.32 per share, as reported on the NYSE and there were 280,952,517 shares of Common Stock outstanding, held by approximately 2,309 stockholders of record. The number of holders does not include individuals or entities who beneficially own shares but whose shares are held of record by a broker or clearing agency, but does include each such broker or clearing agency as one record holder.

### **Distribution Policy**

We intend to continue to elect and qualify to be taxed as a REIT for U.S. federal income tax purposes. U.S. federal income tax law requires that a REIT distribute with respect to each year at least 90% of its annual REIT taxable income, determined without regard to the deduction for dividends paid and excluding any net capital gain. We will not be required to make distributions with respect to income derived from the activities conducted through our taxable REIT subsidiaries that is not distributed to us. To the extent our taxable REIT subsidiaries income is not distributed and is instead reinvested in the operations of these entities, the value of our equity interest in our taxable REIT subsidiaries will increase. The aggregate value of the securities that we hold in our taxable REIT subsidiaries may not exceed 25% of the total value of our gross assets. Distributions from our taxable REIT subsidiaries to us will qualify for the 95% gross income test but will not qualify for the 75% gross income test.

To satisfy the requirements to qualify as a REIT and generally not be subject to U.S. federal income and excise tax, we intend to make regular quarterly distributions of our taxable net income to holders of our Common Stock out of legally available assets. Any future distributions we make will be at the discretion of our board of directors and will depend upon our earnings and financial condition, maintenance of REIT qualification, applicable provisions of the MGCL and such other factors as our board of directors deems relevant.

We anticipate that, for U.S. federal income tax purposes, distributions (including certain part cash, part stock distributions) generally will be taxable to our stockholders as ordinary income, although some portion of our distributions may constitute qualified dividend income, capital gains or a return of capital.

The following table sets forth the distributions that have been declared by our board of directors on our Common Stock during the fiscal years ended December 31, 2012 and 2011.

| Amount Declared During Quarter Ended in 2012: | Per Share | Date Paid        |
|---|-----------|------------------|
| December 31,                                  | \$ 0.07   | January 10, 2013 |
| September 30,                                 | 0.07      | October 17, 2012 |
| June 30,                                      | 0.07      | July 18, 2012    |
| March 31,                                     | 0.07      | April 18, 2012   |
|   |           |                  |
| Total 2012                                    | \$ 0.28   |                  |
|   |           |                  |
|   |           |                  |
|   |           |                  |
| Amount Declared During Quarter Ended in 2011: | Per Share | Date Paid        |
| December 31,                                  | \$ 0.07   | January 12, 2012 |
| September 30,                                 | 0.07      | October 18, 2011 |
| June 30,                                      | 0.07      | July 19, 2011    |
| March 31,                                     | 0.07      | April 19, 2011   |
|   |           |                  |
| Total 2011                                    | \$ 0.28   |                  |

#### **Performance Graph**

The graph below shows a comparison of cumulative total stockholder returns for DCT Industrial Trust Inc. Common Stock with the cumulative total return on the Standard and Poor s 500 Index, the MSCI US REIT Index, and the FTSE NAREIT Equity Industrial Index. The MSCI US REIT Index represents performance of publicly traded REITs while the FTSE NAREIT Equity Industrial Index represents only the performance of our publicly traded industrial REIT peers. Stockholders returns over the indicated period are based on historical data and should not be considered indicative of future stockholder returns.

|                                     | Dec | ember 31,<br>2007 | ember 31,<br>2008 | ember 31,<br>2009 | Dec | ember 31,<br>2010 | Dec | ember 31,<br>2011 | ember 31,<br>2012 |
|-------------------------------------|-----|-------------------|-------------------|-------------------|-----|-------------------|-----|-------------------|-------------------|
| DCT Industrial Trust Inc.           | \$  | 100.00            | \$<br>58.54       | \$<br>62.19       | \$  | 69.64             | \$  | 70.98             | \$<br>94.07       |
| S&P 500®                            | \$  | 100.00            | \$<br>63.00       | \$<br>79.68       | \$  | 91.68             | \$  | 93.61             | \$<br>108.59      |
| MSCI US REIT Index                  | \$  | 100.00            | \$<br>62.03       | \$<br>79.78       | \$  | 102.50            | \$  | 111.41            | \$<br>131.20      |
| FTSE NAREIT Equity Industrial Index | \$  | 100.00            | \$<br>32.53       | \$<br>36.49       | \$  | 43.39             | \$  | 41.15             | \$<br>54.02       |

Note: The graph covers the period from December 31, 2007 to December 31, 2012 and assumes that \$100 was invested in DCT Industrial Trust Inc. Common Stock and in each index on December 31, 2007 and that all dividends were reinvested.

#### ITEM 6. SELECTED FINANCIAL DATA

The following table sets forth selected financial data relating to our historical financial condition and results of operations for the years ended December 31, 2012, 2011, 2010, 2009 and 2008. Certain amounts presented for the periods ended December 31, 2011, 2010, 2009 and 2008 have been reclassified to conform to the 2012 presentation. The financial data in the table should be read in conjunction with Item 7.

Management s Discussion and Analysis of Financial Condition and Results of Operations and our Consolidated Financial Statements and related notes in Item 8. Financial Statements and Supplementary Data.

|   | For the Years Ended December 31,<br>2012 2011 2010 2009 |   |  |  |  |  |
|---|---|---|--|--|--|--|
|   |   | 2011 2010 2009 2008 ats in thousands, except per share data and building count) |  |  |  |  |
| Operating Data:   | ,   | , ,   |  |  |  |  |
| Rental revenues   | \$ 256,720  | \$ 231,463 \$ 208,716 \$ 210,924 \$ 213,514                                     |  |  |  |  |
| Total revenues  | \$ 260,779  | \$ 235,754 \$ 212,849 \$ 213,625 \$ 216,437                                     |  |  |  |  |
| Rental expenses and real estate taxes                             | \$ (70,826)   | \$ (65,670) \$ (62,618) \$ (59,907) \$ (57,410                                  |  |  |  |  |
| Property net operating income (5)                                 | \$ 185,894  | \$ 165,793 \$ 146,098 \$ 151,017 \$ 156,104                                     |  |  |  |  |
| Total operating expenses  | \$ (215,383)  | \$ (205,032) \$ (192,396) \$ (184,373) \$ (178,887)                             |  |  |  |  |
| Loss from continuing operations                                   | \$ (22,909)   | \$ (37,886) \$ (39,947) \$ (30,218) \$ (20,639)                                 |  |  |  |  |
| Income (loss) from discontinued operations                        | \$ 6,169  | \$ 9,043 \$ (3,119) \$ 8,504 \$ 36,953  |  |  |  |  |
| Gain on dispositions of real estate interests                     | \$  | \$ \$ 13 \$ 5 \$ 504  |  |  |  |  |
| Net income (loss) attributable to common stockholders             | \$ (15,086)   | \$ (25,250) \$ (37,830) \$ (18,585) \$ 9,486                                    |  |  |  |  |
| Earnings per Common Share Basic and Diluted:                      |   |   |  |  |  |  |
| Income (loss) from continuing operations                          | \$ (0.08)   | \$ (0.14) \$ (0.17) \$ (0.14) \$ (0.13)   |  |  |  |  |
| Income (loss) from discontinued operations                        | 0.02  | 0.03 (0.01) 0.04 0.18   |  |  |  |  |
|   |   |   |  |  |  |  |
| Net income (loss) attributable to common stockholders             | \$ (0.06)   | \$ (0.11) \$ (0.18) \$ (0.10) \$ 0.05   |  |  |  |  |
| Weighted average common shares outstanding, basic and diluted     | 254,831   | 242,591 212,412 192,900 171,695   |  |  |  |  |
| Amounts Attributable to Common Stockholders:                      |   |   |  |  |  |  |
| Income (loss) from continuing operations (1)                      | \$ (20,737)   | \$ (33,440) \$ (35,057) \$ (25,991) \$ (22,090                                  |  |  |  |  |
| Income (loss) from discontinued operations                        | 5,651   | 8,190 (2,773) 7,406 31,576  |  |  |  |  |
|   |   |   |  |  |  |  |
| Net income (loss) attributable to common stockholders             | (15,086)  | (25,250) (37,830) (18,585) 9,486  |  |  |  |  |
|   |   |   |  |  |  |  |
| Distributed and undistributed earnings allocated to participating |   |   |  |  |  |  |
| securities  | (524)   | (443) (480) (436) (653)   |  |  |  |  |
|   |   |   |  |  |  |  |
|   | \$ (15,610)   | \$ (25,693) \$ (38,310) \$ (19,021) \$ 8,833                                    |  |  |  |  |
|   |   |   |  |  |  |  |
| Common Share Distributions:                                       | ¢ 72.200  | ф (0.700 ф (0.110 ф годе) ф осос  |  |  |  |  |
| Common share cash distributions, declared                         | \$ 73,200   | \$ 68,789 \$ 60,110 \$ 59,364 \$ 96,223   |  |  |  |  |
| Common share cash distributions, declared per share               | \$ 0.28   | \$ 0.28 \$ 0.28 \$ 0.30 \$ 0.56   |  |  |  |  |
| Other Data:   |   |   |  |  |  |  |
| Consolidated operating square feet                                | 58,132  | 58,099 56,652 52,910 51,209   |  |  |  |  |
| Consolidated operating buildings                                  | 399   | 408 390 375 370   |  |  |  |  |
| Total consolidated buildings square feet                          | 61,410  | 58,255 57,777 56,847 55,960   |  |  |  |  |
| Total consolidated buildings                                      | 409   | 409 398 394 391   |  |  |  |  |
| (See footnote definitions on page 36)                             |   |   |  |  |  |  |

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|  |      |           |       | For the Y       | /ear | s Ended Dec   | emb  | er 31,       |      |           |
|--|------|-----------|-------|-----------------|------|---------------|------|--------------|------|-----------|
|  |      | 2012      |       | 2011            |      | 2010          |      | 2009         |      | 2008      |
|  |      | (amou     | nts i | n thousands,    | exce | ept per share | data | and building | cour | ıt)       |
| Balance Sheet Data:  |      | • 040 640 |       |                 |      |               |      | / / / /      |      |           |
| Net investment in real estate  | _    | 2,910,613 |       | 2,711,027       |      | 2,647,186     |      | 2,576,410    |      | 2,605,909 |
| Total assets   |      | 3,057,199 |       | 2,793,298       |      | 2,719,889     |      | 2,664,292    |      | 2,703,843 |
| Senior unsecured notes   |      | 1,025,000 |       | 935,000         |      | 786,000       |      | 625,000      |      | 625,000   |
| Mortgage notes   |      | 317,314   |       | 317,783         |      | 425,359       |      | 511,715      |      | 574,634   |
| Total liabilities  | \$ ] | 1,583,640 | \$    | 1,389,183       | \$   | 1,319,051     | \$ . | 1,220,659    | \$ 1 | ,302,343  |
| Cash Flow Data:  | ф    | 110 (02   | Φ.    | 106066          | Φ.   | 01.002        | Φ.   | 100 710      | Φ.   | 120.240   |
| Net cash provided by operating activities                            | \$   | 119,683   | \$    | 106,966         | \$   | 91,002        | \$   | 109,749      | \$   | 128,349   |
| Net cash used in investing activities                                |      | (299,865) |       | (178,307)       |      | (138,334)     | \$   | (17,673)     | \$   | (42,317)  |
| Net cash provided by (used in) financing activities                  | \$   | 180,044   | \$    | 66,845          | \$   | 45,542        | \$   | (92,637)     | \$   | (96,832)  |
| Funds From Operations: (2)   |      |           |       |                 |      |               |      |              |      |           |
| Net income (loss) attributable to common stockholders                | \$   | (15,086)  | \$    | (25,250)        | \$   | (37,830)      | \$   | (18,585)     | \$   | 9,486     |
| Adjustments:   |      |           |       |                 |      |               |      |              |      |           |
| Real estate related depreciation and amortization                    |      | 126,687   |       | 128,989         |      | 115,904       |      | 111,250      |      | 119,604   |
| Equity in (earnings) loss of unconsolidated joint ventures, net      |      | (1,087)   |       | 2,556           |      | 2,986         |      | (2,698)      |      | (2,267)   |
| Equity in FFO of unconsolidated joint ventures                       |      | 10,312    |       | 4,732           |      | 4,001         |      | 11,807       |      | 6,806     |
| Loss on business combinations  |      |           |       |                 |      | 395           |      | 10,325       |      |           |
| Impairment losses on depreciable real estate                         |      | 11,422    |       | 10,160          |      | 8,012         |      | 681          |      | 6,014     |
| Gain on dispositions of real estate interests                        |      | (13,383)  |       | (12,030)        |      | (2,091)       |      | (1,354)      |      | (21,991)  |
| Gain on dispositions of non-depreciable real estate                  |      |           |       |                 |      | 13            |      | 783          |      | 219       |
| Noncontrolling interest in the operating partnership s share of the  |      |           |       |                 |      |               |      |              |      |           |
| above adjustments  |      | (12,522)  |       | (14,252)        |      | (13,426)      |      | (17,907)     |      | (17,664)  |
| FFO attributable to unitholders                                      |      | 9,743     |       | 9,901           |      | 8,678         |      | 14,881       |      | 19,795    |
|  |      |           |       |                 |      |               |      |              |      |           |
| FFO attributable to common stockholders and unitholders basic and    |      |           |       |                 |      |               |      |              |      |           |
| diluted  |      | 116,086   |       | 104,806         |      | 86,642        |      | 109,183      |      | 120,002   |
|  |      |           |       |                 |      |               |      |              |      |           |
| Adjustments:   |      |           |       |                 |      |               |      |              |      |           |
| Impairment losses on non-depreciable real estate (3)                 |      |           |       |                 |      | 3,992         |      | 300          |      | 4,732     |
| Debt modification costs  |      |           |       |                 |      | 1,136         |      |              |      |           |
| Acquisition costs (3)  |      | 1,975     |       | 1,902           |      | 1,228         |      |              |      |           |
| 1  |      | ĺ         |       | ĺ               |      | ,             |      |              |      |           |
| FFO, as adjusted, attributable to common stockholders and            |      |           |       |                 |      |               |      |              |      |           |
| unitholders, basic and diluted (2):                                  | \$   | 118,061   | \$    | 106,708         | \$   | 92,998        | \$   | 109,483      | \$   | 124,734   |
| untifolders, basic and unuted .                                      | Ψ    | 110,001   | Ψ     | 100,700         | Ψ    | 72,770        | Ψ    | 107,403      | Ψ    | 124,734   |
|  | φ    | 0.41      | ф     | 0.20            | Φ    | 0.26          | Φ    | 0.40         | Ф    | 0.50      |
| FFO per common share and unit basic and diluted                      | \$   | 0.41      | \$    | 0.39            | \$   | 0.36          | \$   | 0.48         | \$   | 0.58      |
| (2)(1)   |      |           |       |                 |      |               |      |              |      |           |
| FFO as adjusted, per common share and unit basic and diluted (2)(4): | \$   | 0.42      | \$    | 0.40            | \$   | 0.39          | \$   | 0.49         | \$   | 0.60      |
|  |      |           |       |                 |      |               |      |              |      |           |
| FFO weighted average common shares and units outstanding:            |      |           |       |                 |      |               |      |              |      |           |
| Common shares  |      | 254,831   |       | 242,591         |      | 212,412       |      | 192,900      |      | 171,695   |
| Participating securities   |      | 1,896     |       | 1,601           |      | 1,689         |      | 1,535        |      | 1,106     |
| Units  |      | 23,358    |       | 25,310          |      | 26,351        |      | 30,660       |      | 35,868    |
| <del></del>  |      | 20,000    |       | 20,010          |      | 20,001        |      | 20,000       |      | 22,000    |
| FFO weighted average common shares, participating securities and     |      |           |       |                 |      |               |      |              |      |           |
| units outstanding basic:   |      | 280,085   |       | 269,502         |      | 240,452       |      | 225,095      |      | 208,669   |
| Dilutive common stock equivalents                                    |      | 623       |       | 449             |      | 357           |      | 189          |      | 208,009   |
| Diadive common stock equivalents                                     |      | 023       |       | <del>44</del> 7 |      | 331           |      | 107          |      | 3         |
|  |      | 200 700   |       | 260.051         |      | 240.000       |      | 225 204      |      | 200 (72   |
| FFO weighted average common shares and units outstanding diluted     |      | 280,708   |       | 269,951         |      | 240,809       |      | 225,284      |      | 208,672   |

(See footnote definitions on page 36)

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The following table is a reconciliation of our property net operating income, or NOI, to our reported Loss From Continuing Operations for the years ended December 31, 2012, 2011, 2010, 2009 and 2008 (in thousands):

|   | For the Years Ended December 31, |             |             |             |             |  |  |
|---|----------------------------------|-------------|-------------|-------------|-------------|--|--|
|   | 2012                             | 2011        | 2010        | 2009        | 2008        |  |  |
| Property NOI (5)  | \$ 185,894                       | \$ 165,793  | \$ 146,098  | \$ 151,017  | \$ 156,104  |  |  |
| Institutional capital management and other fees             | 4,059                            | 4,291       | 4,133       | 2,701       | 2,924       |  |  |
| Impairment losses   |                                  |             | (4,100)     |             | (4,314)     |  |  |
| Real estate related depreciation and amortization           | (120,047)                        | (113,470)   | (100,416)   | (95,242)    | (99,679)    |  |  |
| Casualty gains  | 1,554                            | 33          |             |             |             |  |  |
| Development profits, net of tax                             | 307                              |             |             |             |             |  |  |
| General and administrative                                  | (26,064)                         | (25,925)    | (25,262)    | (29,224)    | (21,799)    |  |  |
| Impairment losses on investments in unconsolidated joint    |                                  |             |             |             |             |  |  |
| ventures  |                                  | (1,953)     | (216)       | (300)       | (4,733)     |  |  |
| Loss on business combinations                               |                                  |             | (395)       | (10,325)    |             |  |  |
| Equity in earnings (loss) of unconsolidated joint ventures, |                                  |             |             |             |             |  |  |
| net   | 1,087                            | (2,556)     | (2,986)     | 2,698       | 2,267       |  |  |
| Interest expense  | (69,274)                         | (63,645)    | (56,241)    | (52,022)    | (52,093)    |  |  |
| Interest and other income (expense)                         | 291                              | (310)       | 356         | 1,916       | 1,258       |  |  |
| Income tax expense and other taxes                          | (716)                            | (144)       | (918)       | (1,437)     | (574)       |  |  |
|   |                                  |             |             |             |             |  |  |
| Loss from continuing operations                             | \$ (22,909)                      | \$ (37,886) | \$ (39,947) | \$ (30,218) | \$ (20,639) |  |  |

<sup>(1)</sup> Includes gain on dispositions of real estate interests

We believe that net income attributable to common stockholders, as defined by GAAP, is the most appropriate earnings measure. However, we consider funds from operations ( FFO ), as defined by the National Association of Real Estate Investment Trusts ( NAREIT ), to be a useful supplemental non-GAAP measure of DCT Industrial s operating performance. NAREIT developed FFO as a relative measure of performance of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. FFO is generally defined as net income attributable to common stockholders, calculated in accordance with GAAP, plus real estate-related depreciation and amortization, less gains from dispositions of operating real estate held for investment purposes, plus impairment losses on depreciable real estate and impairments of in substance real estate investments in investees that are driven by measureable decreases in the fair value of the depreciable real estate held by the unconsolidated joint ventures and adjustments to derive our pro rata share of FFO of unconsolidated joint ventures. We exclude gains and losses on business combinations and include the gains or losses from dispositions of properties which were acquired or developed with the intention to sell or contribute to an investment fund in our definition of FFO. Although the NAREIT definition of FFO predates the guidance for accounting for gains and losses on business combinations, we believe that excluding such gains and losses is consistent with the key objective of FFO as a performance measure. We also present FFO excluding acquisition costs, debt modification costs and impairment losses on properties which are not depreciable. We believe that FFO excluding acquisition costs, debt modification costs and impairment losses on non-depreciable real estate is useful supplemental information regarding our operating performance as it provides a more meaningful and consistent comparison of our operating performance and allows investors to more easily compare our operating results. Readers should note that FFO captures neither the changes in the value of our properties that result from use or market conditions, nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effect and could materially impact our results from operations. NAREIT s definition of FFO is subject to interpretation, and modifications to the NAREIT definition of FFO are common. Accordingly, our FFO may not be comparable to other REITs FFO and FFO should be considered only as a supplement to net income as a measure of our performance.

- (3) Excluding amounts attributable to noncontrolling interests.
- (4) Under NAREIT s definition of FFO, impairment write-downs of depreciable real estate should be excluded in calculating NAREIT FFO. In addition, impairments of in substance real estate investments in investees that are driven by measureable decreases in the fair value of the depreciable real estate held by the unconsolidated joint ventures should be excluded in determining NAREIT FFO.
- Property net operating income, or property NOI, is defined as rental revenues, including reimbursements, less rental expenses and real estate taxes, which excludes depreciation, amortization, impairment, casualty gains, general and administrative expenses, loss on business combinations and interest expense. We consider property NOI to be an appropriate supplemental performance measure because property NOI reflects the operating performance of our properties and excludes certain items that are not considered to be controllable in connection with the management of the property such as depreciation, amortization, impairment, general and administrative expenses, interest income and interest expense. However, property NOI should not be viewed as an alternative measure of our financial performance since it excludes expenses which could materially impact our results of operations. Further, our property NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating property NOI. Therefore, we believe net income, as defined by GAAP, to be the most appropriate measure to evaluate our overall financial performance.

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#### ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of results of operations and financial condition should be read in conjunction with the consolidated financial statements and notes thereto appearing elsewhere in this report.

#### Overview

DCT Industrial Trust Inc. is a leading industrial real estate company that owns, operates and develops high-quality bulk distribution and light industrial properties in high-volume distribution markets in the U.S. and Mexico. DCT is the sole general partner of, and as of December 31, 2012 owned an approximate 93.3% ownership interest in DCT Industrial Operating Partnership L.P., a Delaware limited partnership.

Our primary business objectives are to maximize long-term growth in Funds From Operations, or FFO, as defined on page 38, the net asset value of our portfolio and total shareholder returns. In our pursuit of these long-term objectives, we seek to:

maximize cash flows from existing properties;

deploy capital into high quality acquisitions and development opportunities which meet our asset location and financial criteria; and

recycle capital by selling assets that no longer fit our investment criteria and reinvesting the proceeds into higher growth opportunities.

#### Outlook

We seek to maximize long-term earnings growth and value within the context of overall economic conditions, primarily through increasing rents and operating income at existing properties and acquiring and developing high-quality properties in major distribution markets.

Fundamentals for industrial real estate continue to modestly improve in response to general improvement in the economy. According to national statistics, net absorption (the net change in total occupied space) of industrial real estate turned positive in the second quarter of 2010 and national occupancy rates have increased each quarter since then. We expect moderate economic growth to continue throughout 2013, which should result in continued positive demand for warehouse space as companies expand their distribution and production platforms. Rental rates in our markets appeared to have bottomed and in a number of markets have begun to increase, although they do generally remain below peak levels. Rental concessions, such as free rent, have also begun to decline in most markets. Consistent with recent experience and based on current market conditions, we expect average net effective rental rates on new leases signed in 2013 to be slightly higher than the rates on expiring leases. As positive net absorption of warehouse space continues, we expect the rental rate environment to continue to improve. According to a national research company, average market rental rates nationally are expected to continue to increase moderately in 2013 as vacancy rates drop below 10% of available supply.

New development has begun to increase modestly in certain markets where fundamentals have improved more rapidly, however construction levels are still very modest in absolute terms and well below peak levels and we expect they will remain so until rental rates, other leasing fundamentals and the availability of financing improve sufficiently to justify new construction on a larger scale. With limited new supply in the near term, we expect that the operating environment will become increasingly favorable for landlords with meaningful improvement of rental and occupancy rates.

For DCT Industrial, we expect same store net operating income to be higher in 2013 than it was in 2012, primarily as a result of higher occupancy in 2013, which is expected to be somewhat offset by the impact of declining rental rates on leases signed in 2012 compared to expiring leases, most of which were signed prior to the market downturn.

In terms of capital investment, we will continue to pursue acquisitions of well-located distribution facilities at prices where we can apply our leasing experience and market knowledge to generate attractive returns. Going forward, we will pursue the acquisition of buildings and land and consider selective development of new buildings in markets where we perceive demand and market rental rates will provide attractive financial returns.

We anticipate having sufficient liquidity to fund our operating expenses, including costs to maintain our properties and distributions, though we may finance investments, including acquisitions and developments, with the issuance of new shares, proceeds from asset sales or through additional borrowings. Please see Liquidity and Capital Resources for additional discussion.

#### Inflation

Although the U.S. economy has recently experienced a slight decrease in inflation rates, and a wide variety of industries and sectors are affected differently by changing commodity prices, inflation has not had a significant impact on us in our markets. Most of our leases require the customers to pay their share of operating expenses, including common area maintenance, real estate taxes and insurance, thereby reducing our exposure to increases in costs and operating expenses resulting from inflation. In addition, most of our leases expire within five years which enables us to replace existing leases with new leases at then-existing market rates.

### **Summary of Significant Transactions**

Significant transactions for the year ended December 31, 2012

Acquisitions

During the year ended December 31, 2012, we acquired 32 buildings totaling approximately 6.2 million square feet. These properties were acquired for a total purchase price of \$338.4 million, excluding our existing ownership of 20% in the six properties previously held by DCT Fund I (see Notes to the Consolidated Financial Statements, Note 4 Investments in and Advances to Unconsolidated Joint Ventures for further detail related to the buyout of our joint venture partner s interest).

During the year ended December 31, 2012, we acquired seven land parcels for future development which total approximately 216.4 acres located in the Chicago, Southern California, Seattle, Atlanta and Houston markets and one shell complete building totaling approximately 0.3 million square feet located in Houston. The land parcels and shell complete building were acquired from unrelated third-parties for a total purchase price of \$72.1 million.

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#### Development Activities

During 2012, we continued to expand our development activities. The table below represents a summary of our consolidated development activity as of December 31, 2012.

| Project   | Market           | Acres | Number<br>of<br>Buildings<br>(in | Square<br>Feet<br>1 thousands) | Percent<br>Owned | Ir<br>tl<br>17 | Costs<br>neurred<br>hrough<br>2/31/12<br>housands) | In | Total<br>rojected<br>vestment<br>housands) | Completion<br>Date | Percentage<br>Leased |
|---|------------------|-------|----------------------------------|--------------------------------|------------------|----------------|--|----|--|--------------------|----------------------|
| <b>Consolidated Development</b>                               |                  |       |                                  |                                |                  |                |  |    |  |                    |                      |
| Activities:   |                  |       |                                  |                                |                  |                |  |    |  |                    |                      |
| Stabilized Developments Dulles Summit Distribution Building C |                  |       |                                  |                                |                  |                |  |    |  |                    |                      |
|   | Baltimore/       |       |                                  |                                |                  |                |  |    |  |                    |                      |
|   | Wash D.C.        | 7     | 1                                | 103                            | 100%             | \$             | 8,414  | \$ | 9,527                                      | Q3-2012 (1)        | 100%                 |
|   |                  |       |                                  |                                |                  |                |  |    |  |                    |                      |
|   | Total            | 7     | 1                                | 103                            | 100%             |                | 8,414  |    | 9,527                                      |                    | 100%                 |
|   |                  |       |                                  |                                |                  |                |  |    |  |                    |                      |
| In Lease Up   |                  |       |                                  |                                |                  |                |  |    |  |                    |                      |
| Northwest 8 Distribution Center                               | Houston          | 16    | 1                                | 267                            | 100%             |                | 11,785   |    | 13,238                                     | Q3-2012 (2)        | 100%                 |
| Dulles Summit Distribution                                    |                  |       |                                  |                                |                  |                |  |    |  |                    |                      |
| Building E  |                  |       |                                  |                                |                  |                |  |    |  |                    |                      |
|   | Baltimore/       |       |                                  |                                |                  |                |  |    |  |                    |                      |
|   | Wash D.C         | 6     | 1                                | 76                             | 100%             |                | 6,409  |    | 7,123                                      | Q3-2012 (2)        | 100%                 |
| DCT 55  | Chicago          | 33    | 1                                | 604                            | 100%             |                | 23,392   |    | 27,917                                     | Q4-2012 (2)        | 0%                   |
|   |                  |       |                                  |                                |                  |                |  |    |  |                    |                      |
|   | Total            | 55    | 3                                | 947                            | 100%             |                | 41,586   |    | 48,278                                     |                    | 36%                  |
|   |                  |       |                                  |                                |                  |                |  |    |  |                    |                      |
| Under Construction  |                  |       |                                  |                                |                  |                |  |    |  |                    |                      |
| DCT Commerce Center at Pan                                    | 3.41             | 7     |                                  | 167                            | 1000             |                | 12.051   |    | 14.254                                     | 01 2012 (2)        | 000                  |
| American West (Building A) DCT Commerce Center at Pan         | Miami            | 7     | 1                                | 167                            | 100%             |                | 13,251   |    | 14,354                                     | Q1-2013 (2)        | 90%                  |
| American West (Building B)                                    | Miami            | 7     | 1                                | 167                            | 100%             |                | 7,771  |    | 13,001                                     | Q2-2013 (2)        | 74%                  |
| Slover Logistics Center I                                     | witaiiii         | ,     | 1                                | 107                            | 100 /            |                | 7,771  |    | 13,001                                     | Q2-2013 · ·        | 7470                 |
|   | So. California   | 28    | 1                                | 652                            | 100%             |                | 16,291   |    | 36,725                                     | Q2-2013 (2)        | 100%                 |
|   |                  |       |                                  |                                |                  |                |  |    |  |                    |                      |
|   | Total            | 42    | 3                                | 986                            | 100%             |                | 37,313   |    | 64,080                                     |                    | 94%                  |
|   |                  |       |                                  |                                |                  |                |  |    |  |                    |                      |
| Total Develo  | pment Activities | 104   | 7                                | 2,036                          | 100%             | \$             | 87,313   | \$ | 121,885                                    |                    | 67%                  |

<sup>(1)</sup> This is the projected stabilization date.

As of December 31, 2012, we also had two build-to-suit under contract for sale projects underway. During the year ended December 31, 2012, we recognized development profits, net of tax of approximately \$0.3 million related to the development of one 61,000 square foot project which is under contract to be sold to a third-party for a total of \$8.0 million. The other project was under contract, but as development activities recently commenced, no profit was earned and recognized.

Dispositions

<sup>(2)</sup> The completion date represents the date of building shell-completion.

During the year ended December 31, 2012, we sold 36 operating properties, totaling approximately 4.1 million square feet, to third-parties for gross proceeds of approximately \$155.0 million. We recognized gains of approximately \$13.4 million on the disposition of 23 operating properties and recognized an impairment loss of approximately \$11.4 million on the disposition of a portfolio of 13 properties in Atlanta.

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Significant Activity with Joint Ventures

At the end of December 2012, we obtained a controlling interest in DCT Fund I, LLC in connection with the wind down of activities with our joint venture partner that resulted in dissolution of the joint venture and acquisition of our joint venture partner s 80% interest in the real estate. In connection with the acquisition, our consideration totaled \$97.5 million comprised of the repayment of all the ventures underlying debt, assumption of the net liabilities of the venture and a payment to our joint venture partner. The transaction was accounted for as a business combination, and as the fair value of the assets acquired was equivalent to the total consideration paid, our investment in basis and the net liabilities assumed, no gain or loss was recognized.

#### Debt Activity

In September 2012, we issued \$90.0 million of fixed rate, senior unsecured notes through a private placement offering. These senior unsecured notes mature in September 2022 and have a fixed interest rate of 4.21%. The notes require semi-annual interest payments.

During the year ended December 31, 2012, we retired mortgage notes totaling approximately \$64.7 million previously scheduled to mature in September 2012, October 2012, November 2012, January 2013 and January 2015, using proceeds from the our senior unsecured revolving credit facility and with proceeds from our equity offerings.

During the year ended December 31, 2012, we assumed four mortgage notes with outstanding balances totaling \$67.1 million in connection with property acquisitions. The assumed notes bear interest at rates ranging from 5.77% to 6.25% and require monthly payments of principal and interest. The notes mature at various dates from February 2016 to July 2020. We recorded approximately \$5.8 million of premiums in connection with the assumption of these notes.

On February 20, 2013, we entered into an amendment with our syndicated bank group whereby we extended and increased our existing \$175.0 million senior unsecured term loan to \$225.0 million for a period of 5 years, extended our existing \$300.0 million senior unsecured line of credit for a period of 4 years and received a commitment for an additional \$175.0 million senior unsecured term loan with a term of 2 years. We intend to borrow on this additional term loan to refinance near term scheduled maturities.

#### Equity activity

On September 12, 2012, we issued approximately 19.0 million shares of common stock in a public offering at a price of \$6.20 per share for net proceeds of \$112.6 million before offering expenses used for acquisitions and other general corporate purposes.

On November 20, 2012, we registered a second continuous equity offering program, to replace our continuous equity offering program previously registered on March 23, 2010. Pursuant to this offering, we may sell up to 20 million shares of common stock from time-to-time through November 20, 2015 in at-the-market offerings or certain other transactions. We intend to use the proceeds from any sale of shares for general corporate purposes, which may include funding acquisitions and repaying debt. During the year ended December 31, 2012, we issued approximately 9.5 million shares through this offering, at an average price of \$6.33 per share before expenses, for net proceeds of \$59.2 million before offering expenses. As of December 31, 2012, 10.5 million shares remain available to be issued under this program.

#### **Critical Accounting Estimates**

#### General

Our discussion and analysis of financial condition and results of operations is based on our Consolidated Financial Statements which have been prepared in accordance with United States generally accepted accounting principles, or GAAP. The preparation of these financial statements requires us to make estimates and judgments

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that affect the reported amounts of assets, liabilities and contingencies as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. We evaluate our assumptions and estimates on an on-going basis. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The following discussion pertains to accounting policies management believes are most critical to the portrayal of our financial condition and results of operations that require management s most difficult, subjective or complex estimates.

#### Revenue Recognition

We record rental revenues on a straight-line basis under which contractual rent increases are recognized evenly over the lease term. Certain properties have leases that provide for customer occupancy during periods where no rent is due or where minimum rent payments change during the term of the lease. Accordingly, we record receivables from customers that we expect to collect over the remaining lease term, which are recorded as a straight-line rent receivable. When we acquire a property, the terms of existing leases are considered to commence as of the acquisition date for the purposes of this calculation.

Tenant recovery income includes payments and amounts due from customers pursuant to their leases for real estate taxes, insurance and other recoverable property operating expenses and is recognized as Rental revenues during the same period the related expenses are incurred.

We maintain an allowance for estimated losses that may result from the inability of our customers to make required payments. This estimate requires significant judgment related to the lessees ability to fulfill their obligations under the leases. If a customer is insolvent or files for bankruptcy protection and fails to make contractual payments beyond any allowance, we may recognize additional bad debt expense in future periods equal to the net outstanding balances, which include amounts recognized as straight-line revenue not realizable until future periods.

In connection with property acquisitions qualifying as business combinations, we may acquire leases with rental rates above or below the market rental rates. Such differences are recorded as an intangible lease asset or liability and amortized to Rental revenues over the reasonably assured term of the related leases. The unamortized balances of these assets and liabilities associated with the early termination of leases are fully amortized to their respective revenue line items in our Consolidated Statements of Operations over the shorter of the expected life of such assets and liabilities or the remaining lease term.

#### Capitalization of Costs

We capitalize costs directly related to the development, predevelopment, redevelopment or improvement of our investment in real estate, referred to as capital projects and other activities included within this paragraph. Costs associated with our capital projects are capitalized as incurred. If the project is abandoned, these costs are expensed during the period in which the project is abandoned. Costs considered for capitalization include, but are not limited to, construction costs, interest, real estate taxes and insurance, if appropriate. We capitalize indirect costs such as personnel, office, and administrative expenses that are directly related to our development projects based on an estimate of the time spent on the construction and development activities. These costs are capitalized only during the period in which activities necessary to ready an asset for its intended use are in progress and such costs are incremental and identifiable to a specific activity to get the asset ready for its intended use. We determine when the capitalization period begins and ends through communication with project and other managers responsible for the tracking and oversight of individual projects. In the event that the activities to ready the asset for its intended use are suspended, the capitalization period will cease until such activities are resumed. In addition, we capitalize initial direct costs incurred for successful origination of new leases. Costs incurred for maintaining and repairing our properties, which do not extend their useful lives, are expensed as incurred.

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Interest is capitalized based on actual capital expenditures from the period when development or redevelopment commences until the asset is ready for its intended use, at the weighted average borrowing rates in effect during the period. We also capitalize interest on our qualifying investments in unconsolidated joint ventures based on the average capital invested in a venture during the period when the venture has activities in progress necessary to commence its planned principle operations, at our weighted average borrowing rate during the period. A qualifying investment is an investment in an unconsolidated joint venture provided that our investee s activities include the use of funds to acquire qualifying assets, such as development or predevelopment activities, and planned principle operations have not commenced.

#### Fair Value

Fair value is defined as the exit price or price at which an asset (in its highest and best use) would be sold or liability assumed by an informed market participant in a transaction that is not distressed and is executed in the most advantageous market. Our fair value measurement is determined based on the assumptions that market participants would use to price the asset or liability. As a basis for considering market participant assumptions in fair value measurements, a fair value hierarchy was established that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs) and the reporting entity s own assumptions about market participant assumptions based on the best information available in the circumstances (unobservable inputs). See Notes to the Consolidated Financial Statements Note 2, Summary of Significant Accounting Policies for further details of our accounting policy as it relates to the fair value hierarchy.

#### Investment in Properties

We record the assets, liabilities and noncontrolling interests associated with property acquisitions which qualify as business combinations at their respective acquisition-date fair values which are derived using a market, income or replacement cost approach, or a combination thereof. Acquisition-related costs associated with business combinations are expensed as incurred. As defined by GAAP, a business is an integrated set of activities and assets that is capable of being conducted and managed for the purpose of providing a return in the form of dividends, lower costs or other economic benefits directly to investors or other owners, members or participants. We generally do not consider acquisitions of land or unoccupied buildings to be business combinations. Rather, these transactions are treated as asset acquisitions and recorded at cost.

The fair value of identifiable tangible assets such as land, building, building and land improvements and tenant improvements is determined on an as-if-vacant basis which requires significant judgment by management. Management considers estimates such as the replacement cost of such assets, appraisals, property condition reports, comparable market rental data and other related information in determining the fair value of the tangible assets. The recorded fair value of intangible lease assets or liabilities includes the value associated with leasing commissions, legal and other costs, as well as the estimated period necessary to lease such property and lease commencement. An intangible asset or liability resulting from in-place leases that are above or below the market rental rates are valued based upon managements estimates of prevailing market rates for similar leases. Intangible lease assets or liabilities are amortized over the estimated, reasonably assured lease term of the remaining in-place leases as an adjustment to Rental revenues or Real estate related depreciation and amortization depending on the nature of the intangible. The difference between the fair value and the face value of debt assumed in connection with an acquisition is recorded as a premium or discount and amortized to Interest expense over the life of the debt assumed. The valuation of assumed liabilities is based on our estimate of the current market rates for similar liabilities in effect at the acquisition date.

We have certain properties which we have acquired or removed from service with the intention to redevelop the property. Buildings under redevelopment require significant construction activities prior to being placed back into service. We generally do not depreciate properties classified as redevelopment until the date that the redevelopment properties are ready for their intended use.

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Real estate, including land, building, building and land improvements, and tenant improvements, leasehold improvements, leasing costs and intangible lease assets and liabilities are stated at historical cost less accumulated depreciation and amortization, unless circumstances indicate that the cost cannot be recovered, in which case, the carrying value of the property is reduced to estimated fair value. Our estimate of the useful life of our assets is evaluated upon acquisition and when circumstances indicate a change in the useful life, which requires significant judgment regarding the economic obsolescence of tangible and intangible assets.

#### Impairment of Properties

Investments in properties classified as held for use are carried at cost and evaluated for impairment at least annually and when events or changes in circumstances indicate that the carrying amounts of these assets may not be fully recoverable. As we selectively dispose of non-strategic assets and redeploy the proceeds into higher growth assets, our intended hold period may change due to our intention to sell or otherwise dispose of an asset. As a result, we would reevaluate whether that asset is impaired. Depending on the carrying value of the property at that time and the amount that we estimate we would receive on disposal, we may record an impairment loss. Other indicators include the point at which we deem a building to be held for sale or when a building remains vacant significantly longer than expected.

For investments in properties that we intend to hold long-term, the recoverability is based on the estimated future undiscounted cash flows. If the asset carrying value is not recoverable on an undiscounted cash flow basis, the amount of impairment is measured as the difference between the carrying value and the fair value of the asset and is reflected in Impairment losses on the Consolidated Statements of Operations. The determination of fair value of real estate assets to be held for use is derived using the discounted cash flow method and involves a number of management assumptions relating to future economic events that could materially affect the determination of the ultimate value, and therefore, the carrying amounts of our real estate. Such assumptions are management s estimates and include, but are not limited to, projected vacancy rates, rental rates, property operating expenses and capital expenditures. The capitalization rate is also a significant driving factor in determining the property valuation and requires management s judgment of factors such as market knowledge, market supply and demand factors, historical experience, lease terms, customer s financial strength, economy, demographics, environment, property location, visibility, age, physical condition and expected return requirements, among other things. The aforementioned factors are taken as a whole by management in determining the valuation of investment property. The valuation is sensitive to the actual results of many of these uncertain factors, either individually or taken as a whole. Should the actual results differ from management s estimates, the valuation could be negatively affected and may result in additional impairments recorded in the Consolidated Financial Statements.

Investments in properties classified as held for sale are measured at the lower of their carrying amount or fair value (typically, the contracted sales price) less costs to sell. Impairment of assets held for sale is a component of Income (loss) from discontinued operations in the Consolidated Statements of Operations and is further detailed in Notes to Consolidated Financial Statements Note 15 Discontinued Operations and Assets Held for Sale.

#### Impairment of Investments in and Advances to Unconsolidated Joint Ventures

We evaluate our investments in unconsolidated entities for impairment whenever events or changes in circumstances indicate that there may be an other-than-temporary decline in value. To do so, we calculate the estimated fair value of the investment using a market, income or replacement cost approach, or combination thereof. The amount of impairment recognized, if any, would be the excess of the investment s carrying amount over its estimated fair value. We consider various factors to determine if a decline in the value of the investment is other-than-temporary, which include but are not limited to, the age of the venture, our intent and ability to retain our investment in the entity, the financial condition and long-term prospects of the entity, expected term of the investment and the relationships with the other joint venture partners and its lenders. If we believe that the decline in the fair value is temporary, no impairment is recorded. The aforementioned factors are taken as a

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whole by management in determining the valuation of our investment property. Should the actual results differ from management s estimates, the valuation could be negatively affected and may result in additional impairments in the Consolidated Financial Statements.

### **Results of Operations**

Summary of the year ended December 31, 2012 compared to the year ended December 31, 2011

As of December 31, 2012, the Company owned interests in, managed or had under development approximately 75.6 million square feet of properties leased to approximately 870 customers, including 14.2 million square feet of unconsolidated properties on behalf of four institutional capital management joint venture partners and we consolidated 399 operating properties, four redevelopment properties, three development properties and three properties which were held for sale. As of December 31, 2011, we consolidated 408 operating properties and one redevelopment property.

#### Comparison of the year ended December 31, 2012 to the year ended December 31, 2011

The following table illustrates the changes in rental revenues, rental expenses and real estate taxes, property net operating income, other revenue and other income (loss) and other expenses for the year ended December 31, 2012 compared to the year ended December 31, 2011. Our same store portfolio includes all operating properties that we owned for the entirety of both the current and prior year reporting periods for which the operations had been stabilized. Non-same store operating properties include properties not meeting the same-store criteria and exclude development and redevelopment properties. The same store portfolio for the periods presented totaled 337 operating properties and was comprised of 49.5 million square feet. A discussion of these changes follows the table (in thousands).

|  | Year Ended<br>December 31, |                      |           | Percent |
|--|----------------------------|----------------------|-----------|---------|
| D I D  | 2012                       | 2011                 | \$ Change | Change  |
| Rental Revenues Same store, excluding revenues related to early lease terminations | \$ 223,611                 | \$ 218,950           | \$ 4,661  | 2.1%    |
| Non-same store operating properties  | 32,370                     | \$ 218,930<br>11,664 | 20,706    | 177.5%  |
| Development and redevelopment  | 185                        | 235                  | (50)      | -21.3%  |
| Revenues related to early lease terminations                                       | 554                        | 614                  | (60)      | -9.8%   |
| revenues related to early lease terminations                                       | 331                        | 011                  | (00)      | 2.070   |
| Total rental revenues  | 256,720                    | 231,463              | 25,257    | 10.9%   |
| Rental Expenses and Real Estate Taxes  |                            |                      |           |         |
| Same store   | 61,859                     | 61,583               | 276       | 0.4%    |
| Non-same store operating properties  | 8,735                      | 3,830                | 4,905     | 128.1%  |
| Development and redevelopment  | 232                        | 257                  | (25)      | -9.7%   |
|  |                            |                      |           |         |
| Total rental expenses and real estate taxes  | 70,826                     | 65,670               | 5,156     | 7.9%    |
|  |                            |                      |           |         |
| Property Net Operating Income (1)  |                            |                      |           |         |
| Same store, excluding revenues related to early lease terminations                 | 161,752                    | 157,367              | 4,385     | 2.8%    |
| Non-same store operating properties  | 23,635                     | 7,834                | 15,801    | 201.7%  |
| Development and redevelopment  | (47)                       | (22)                 | (25)      | -113.6% |
| Revenues related to early lease terminations                                       | 554                        | 614                  | (60)      | -9.8%   |
| Total property net operating income  | 185,894                    | 165,793              | 20,101    | 12.1%   |
| Other Revenue and Other Income (Loss)  |                            |                      |           |         |
| Development profits, net of tax  | 307                        |                      | 307       | 100.0%  |
| Institutional capital management and other fees                                    | 4,059                      | 4,291                | (232)     | -5.4%   |
| Equity in earnings (loss) of unconsolidated joint ventures, net                    | 1,087                      | (2,556)              | 3,643     | 142.5%  |
| Interest and other income (expense)  | 291                        | (310)                | 601       | 193.9%  |
| Casualty gains   | 1,554                      | 33                   | 1,521     | 4609.1% |
| Total other revenue and other income   | 7,298                      | 1,458                | 5,840     | 400.5%  |
| Other Expenses   |                            |                      |           |         |
| Real estate related depreciation and amortization                                  | 120,047                    | 113,470              | 6,577     | 5.8%    |
| Interest expense   | 69,274                     | 63,645               | 5,629     | 8.8%    |
| General and administrative   | 26,064                     | 25,925               | 139       | 0.5%    |
| Impairment losses on investments in unconsolidated joint ventures                  |                            | 1,953                | (1,953)   | -100.0% |
| Income tax expense and other taxes   | 716                        | 144                  | 572       | 397.2%  |
| Total other expenses   | 216,101                    | 205,137              | 10,964    | 5.3%    |

| Income from discontinued operations               | 6,169       | 9,043       | (2,874)   | -31.8% |
|---|-------------|-------------|-----------|--------|
| Net loss attributable to noncontrolling interests | 1,654       | 3,593       | (1,939)   | -54.0% |
|   |             |             |           |        |
| Net loss attributable to common stockholders      | \$ (15,086) | \$ (25,250) | \$ 10,164 | 40.3%  |

For a discussion as to why we view property net operating income to be an appropriate supplemental performance measure and a reconciliation of our property net operating income to our reported Loss from Continuing Operations, see Page 39, above.

#### Rental Revenues

Rental revenues, which are comprised of base rent, straight-line rent, amortization of above and below market rent intangibles, tenant recovery income, early lease termination fees and other rental revenues, increased by \$25.3 million, or 10.9%, for the year ended December 31, 2012 compared to the same period in 2011, primarily due to the following changes:

\$20.7 million increase in our non-same store rental revenues including development and redevelopment properties, primarily as a result of an increase in the number of properties and an increase in average occupancy year over year. The average occupancy of the non-same store properties increased to 78.0% for the year ended December 31, 2012 from 65.5% for the same period in 2011. Since December 31, 2011, we acquired 29 operating properties, four redevelopment properties and completed development or redevelopment of three properties; and

\$4.7 million increase in total revenue in our same store portfolio due primarily to the following:

\$1.3 million increase in rental revenues, including a \$5.3 million increase in base rent primarily resulting from increased rental rates and a 130 basis point increase in average occupancy year over year, partially offset by a \$4.0 million decrease in revenues related to straight-line rental adjustments; and

\$3.7 million increase in operating expense recoveries resulting from higher average occupancy.

The following table illustrates the components of our consolidated rental revenues for the years ended December 31, 2012 and 2011 (in thousands).

|   | Year Ended |              |           |  |
|---|------------|--------------|-----------|--|
|   | Decem      | December 31, |           |  |
|   | 2012       | 2011         | \$ Change |  |
| Base rent   | \$ 193,759 | \$ 174,216   | \$ 19,543 |  |
| Straight-line rent                                      | 5,922      | 8,758        | (2,836)   |  |
| Amortization of above and below market rent intangibles | 842        | 429          | 413       |  |
| Tenant recovery income                                  | 54,868     | 46,601       | 8,267     |  |
| Other   | 775        | 845          | (70)      |  |
| Revenues related to early lease terminations            | 554        | 614          | (60)      |  |
|   |            |              |           |  |
| Total rental revenues                                   | \$ 256,720 | \$ 231,463   | \$ 25,257 |  |

### Rental Expenses and Real Estate Taxes

Rental expenses and real estate taxes increased by approximately \$5.2 million, or 7.9%, for the year ended December 31, 2012 compared to the same period in 2011, primarily due to:

\$4.9 million increase in rental expenses and real estate taxes related to the properties acquired and development and redevelopment properties placed into operation during the period ended December 31, 2012; and

\$0.3 million increase in rental expenses and real estate taxes year over year in our same store portfolio, which was primarily driven by increases in insurance, utilities and property taxes, partially offset by decreases in repairs, maintenance and non-recoverable expenses.

Other Revenue and Other Income (Loss)

Total other revenue and other income (loss) increased by approximately \$5.8 million for the year ended December 31, 2012 as compared to the same period in 2011, primarily due to:

\$3.6 million increase in equity in earnings (loss) of unconsolidated joint ventures primarily as a result of an increase in occupancy for two of our joint ventures, as well as gains recognized on the sale of two properties in our joint ventures;

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\$1.5 million increase in casualty gains related to the amounts received from the insurance companies subsequent to December 31, 2012 for casualty events at certain properties;

\$0.6 million increase in interest and other income (expense) primarily related to gains as a result of foreign currency re-measurement of peso denominated cash balances; and

\$0.3 million increase in development profits, net of tax related to percentage of completion at our build-to-suit project under contract for sale; partially offset by

\$0.2 million decrease in institutional capital management and other fees resulting from the disposition of assets from our joint ventures.

Other Expenses

Other expenses increased by approximately \$11.0 million, or 5.3%, for the year ended December 31, 2012 as compared to the same period in 2011, primarily as a result of:

\$6.6 million increase in depreciation and amortization expense, resulting from real estate acquisitions and capital additions;

\$5.6 million increase in interest expense primarily due to higher average borrowings and \$0.7 million related to hedge ineffectiveness recognized during the year ended December 31, 2012 related to our settled hedge liability (see Notes to the Consolidated Financial Statements Note 6 Financial Instruments and Hedging Activities for further detail related to the hedge activity); and

\$0.6 million increase in income tax expense and other taxes; which were partially offset by

\$2.0 million decrease in impairment losses on unconsolidated joint ventures related to an impairment recorded in 2011 on a property sold in an unconsolidated joint venture.

Income from Discontinued Operations

Income from discontinued operations decreased by approximately \$2.9 million for the year ended December 31, 2012 as compared the same period in 2011. This change is primarily the result of a casualty gain recorded in 2011 on a property subsequently sold as well as higher net gains on properties sold in 2011.

Noncontrolling Interests

Net loss attributable to noncontrolling interests decreased by approximately \$1.9 million due to a decrease of consolidated net loss, year over year, partially offset by an increase in our ownership of our operating partnership. We owned approximately 93% of our operating partnership as of December 31, 2012 compared to 90% as of December 31, 2011.

Summary of the year ended December 31, 2011 compared to the year ended December 31, 2010

As of December 31, 2011, we consolidated 408 operating properties and one redevelopment property. As of December 31, 2010, we consolidated 390 operating properties, seven development properties and one redevelopment properties.

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## Comparison of the year ended December 31, 2011 to the year ended December 31, 2010

The following table illustrates the changes in rental revenues, rental expenses and real estate taxes, property net operating income, other revenue and other income (loss) and other expenses for the year ended December 31, 2011 compared to the year ended December 31, 2010. Our same store portfolio includes all operating properties that we owned for the entirety of both the current and prior year reporting periods. The same store portfolio for the periods presented totaled 315 buildings comprised of approximately 45.4 million square feet. A discussion of these changes follows the table (in thousands).

|  | Year Ended<br>December 31,<br>2011 | 2010       | \$ Change  | Percent<br>Change |
|--|------------------------------------|------------|------------|-------------------|
| Rental Revenues  |                                    |            |            |                   |
| Same store, excluding revenues related to early lease terminations | \$ 198,662                         | \$ 200,624 | \$ (1,962) | -1.0%             |
| Non-same store operating properties                                | 31,952                             | 6,486      | 25,466     | 392.6%            |
| Development and redevelopment                                      | 235                                | 964        | (729)      | -75.6%            |
| Revenues related to early lease terminations                       | 614                                | 642        | (28)       | -4.4%             |
| Total rental revenues  | 231,463                            | 208,716    | 22,747     | 10.9%             |
| Rental Expenses and Real Estate Taxes                              |                                    |            |            |                   |
| Same store   | 57,146                             | 58,345     | (1,199)    | -2.1%             |
| Non-same store operating properties                                | 8,267                              | 2,796      | 5,471      | 195.7%            |
| Development and redevelopment                                      | 257                                | 1,477      | (1,220)    | -82.6%            |
|  | (5.670                             | (2 (10     | 2.052      | 4.00              |
| Total rental expenses and real estate taxes                        | 65,670                             | 62,618     | 3,052      | 4.9%              |
| Property Net Operating Income (1)                                  |                                    |            |            |                   |
| Same store, excluding revenues related to early lease terminations | 141,516                            | 142,279    | (763)      | -0.5%             |
| Non-same store operating properties                                | 23,685                             | 3,690      | 19,995     | 541.9%            |
| Development and redevelopment                                      | (22)                               | (513)      | 491        | 95.7%             |
| Revenues related to early lease terminations                       | 614                                | 642        | (28)       | -4.4%             |
|  |                                    |            |            |                   |
| Total property net operating income                                | 165,793                            | 146,098    | 19,695     | 13.5%             |
|  |                                    |            |            |                   |
| Other Revenue and Other Income (Loss)                              |                                    |            |            |                   |
| Institutional capital management and other fees                    | 4,291                              | 4,133      | 158        | 3.8%              |
| Equity in loss of unconsolidated joint ventures, net               | (2,556)                            | (2,986)    | 430        | 14.4%             |
| Interest and other income (expense)                                | (310)                              | 356        | (666)      | -187.1%           |
| Casualty gains   | 33                                 |            | 33         | 100.0%            |
| Gain on disposition of real estate interests                       |                                    | 13         | (13)       | -100.0%           |
| Total other revenue and other income                               | 1,458                              | 1,516      | (58)       | -3.8%             |
| Other Expenses   |                                    |            |            |                   |
| Real estate related depreciation and amortization                  | 113,470                            | 100,416    | 13,054     | 13.0%             |
| Interest expense   | 63,645                             | 56,241     | 7,404      | 13.2%             |
| General and administrative   | 25,925                             | 25,262     | 663        | 2.6%              |
| Impairment losses  | 20,720                             | 4,100      | (4,100)    | -100.0%           |
| Impairment losses on investments in unconsolidated joint ventures  | 1,953                              | 216        | 1,737      | 804.2%            |
| Income tax expense and other taxes                                 | 144                                | 918        | (774)      | -84.3%            |
| Loss on business combinations                                      |                                    | 395        | (395)      | -100.0%           |
|  |                                    |            | (===)      |                   |
| Total other expenses   | 205,137                            | 187,548    | 17,589     | 9.4%              |

| Income (loss) from discontinued operations        | 9,043          | (3,119)     | 12,162    | 389.9% |
|---|----------------|-------------|-----------|--------|
| Net loss attributable to noncontrolling interests | 3,593          | 5,223       | (1,630)   | -31.2% |
|   |                |             |           |        |
| Net loss attributable to common stockholders      | \$<br>(25,250) | \$ (37,830) | \$ 12,580 | 33.3%  |

For a discussion as to why we view property net operating income to be an appropriate supplemental performance measure and a reconciliation of our property net operating income to our reported Loss from Continuing Operations, see Page 39, above.

#### Rental Revenues

Rental revenues, which are comprised of base rent, straight-line rent, amortization of above and below market rent intangibles, tenant recovery income, early lease termination fees and other rental revenues, increased by \$22.7 million, or 10.9%, for the year ended December 31, 2011 compared to the same period in 2010, primarily due to the following changes:

\$24.7 million increase in our non-same store rental revenues including development and redevelopment properties, primarily as a result of an increase in the number of properties and an increase in average occupancy year over year. The average occupancy of the non-same store properties increased to 85.4% for the year ended December 31, 2011 from 41.9% for same period in 2010. Since December 31, 2010, we acquired 25 operating properties and two development properties; and

\$2.0 million decrease in total revenue in our same store portfolio due primarily to the following:

\$1.5 million decrease in revenue, including a \$2.7 million decrease in base rent resulting from decreased rental rates which more than offset an increase in average occupancy of 220 basis points; partially offset by \$1.2 million increase in revenues related to straight-line rental adjustments; and

\$0.8 million decrease related to a settlement with a customer in liquidation which was recorded in 2010; which was partially offset by

\$0.4 million increase in revenues related to lower above market rent adjustments.

The following table illustrates the components of our consolidated rental revenues for the years ended December 31, 2011 and 2010 (in thousands).

|   |            | Year Ended<br>December 31, |           |  |  |
|---|------------|----------------------------|-----------|--|--|
|   | 2011       | 2010                       | \$ Change |  |  |
| Base rent   | \$ 174,216 | \$ 159,117                 | \$ 15,099 |  |  |
| Straight-line rent                                      | 8,758      | 5,001                      | 3,757     |  |  |
| Amortization of above and below market rent intangibles | 429        | (37)                       | 466       |  |  |
| Tenant recovery income                                  | 46,601     | 42,279                     | 4,322     |  |  |
| Other   | 845        | 1,713                      | (868)     |  |  |
| Revenues related to early lease terminations            | 614        | 643                        | (29)      |  |  |
| Total rental revenues                                   | \$ 231,463 | \$ 208,716                 | \$ 22,747 |  |  |

Rental Expenses and Real Estate Taxes

Rental expenses and real estate taxes increased by approximately \$3.1 million, or 4.9%, for the year ended December 31, 2011 compared to the same period in 2010, primarily due to:

\$4.3 million increase in rental expenses and real estate taxes related to the properties acquired and development and redevelopment properties placed into operation during the period; which was partially offset by

\$1.2 million decrease in rental expenses and real estate taxes in our same store portfolio, which was primarily driven by decreases in property taxes, repairs, maintenance and non-recoverable expenses, partially offset by increases in property insurance and utilities.

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Other Revenue and Other Income (Loss)

Total other revenue and other income (loss) decreased by approximately \$0.1 million for the year ended December 31, 2011 as compared to the same period in 2010, primarily due to:

\$0.7 million decrease in interest and other income (expense), primarily as a result of an exchange rate loss from Mexico operations; partially offset by

\$0.4 million decrease in equity in loss of unconsolidated joint ventures primarily as a result of an increase in occupancy at two of our joint ventures partially offset by an increase in depreciation of properties as development was completed; and

\$0.2 million increase in institutional capital management and other fees as a result of a disposition fee earned on the sale of an unconsolidated joint venture property offset in part by lower asset management fees resulting from disposition of assets from our joint ventures.

Other Expenses

Other expenses increased by approximately \$17.6 million, or 9.4%, for the year ended December 31, 2011 as compared to the same period in 2010, primarily as a result of:

- \$13.1 million increase in real estate depreciation and amortization expense resulting from real estate acquisitions and capital additions;
- \$7.4 million increase in interest expense primarily related to higher interest rates on debt which has been refinanced and issued since 2010, as well as higher average debt balances in 2011; and
- \$0.7 million increase in general and administrative expenses, primarily related to an increase in acquisition costs for the increased number of properties acquired during 2011; which are partially offset by
- \$2.4 million decrease in impairments from a \$2.0 million impairment loss recorded on one of our investments in unconsolidated joint ventures in 2011 as compared to a \$4.1 million impairment recorded on properties held for use and \$0.2 million impairment loss on one of our investments in unconsolidated joint ventures recorded in 2010; and
- \$1.2 million decrease in expenses related to a \$0.4 million loss on a business combination in 2010 and a \$0.8 million decrease in income tax expense in 2011, related to tax benefits recognized in 2011.

Income (Loss) from Discontinued Operations

Income (loss) from discontinued operations increased by approximately \$12.2 million for the year ended December 31, 2011 as compared the same period in 2010. This change is primarily related to the disposition of 16 properties during 2011, which had operating income of \$5.2 million, and net gain on sales totaling \$3.8 million, as compared to the sale of eight properties in 2010, which had operating income of \$2.8 million and net impairment of \$5.9 million.

Noncontrolling Interests

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Net loss attributable to noncontrolling interests decreased by approximately \$1.6 million, or 31.2%, during the year ended December 31, 2011 as compared to the same period in 2010, primarily related to a decrease of consolidated net loss year over year, partially offset by an increase in our ownership of our operating partnership. We owned approximately 90.4% and 89.8% of our operating partnership as of December 31, 2011 and 2010, respectively.

## Segment Summary for the years ended December 31, 2012, 2011 and 2010

The Company s segments are based on our internal reporting of operating results used to assess performance based on our properties geographical markets. Our markets are aggregated into three reportable regions or segments, East, Central and West, which are based on the geographical locations of our properties (see Item 2: Properties for a listing of our properties by market broken into our reportable segments). We consider rental

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revenues and property net operating income aggregated by segment to be the appropriate way to analyze performance. Certain reclassifications have been made to prior year results to conform to the current presentation related to discontinued operations. The following segment disclosures exclude the results from discontinued operations (see Notes to the Consolidated Financial Statements, Note 15 Discontinued Operations and Assets Held for Sale for additional information).

|          |           |                    |           | Year         | Ended        | i       |           |
|----------|-----------|--------------------|-----------|--------------|--------------|---------|-----------|
|          |           | As of December 31, |           |              | Decem        | iber 31 | ١,        |
|          | Number    |                    | Occupancy |              |              | Pro     | perty net |
|          | of        | Square             | at period | Segment      | Rental       | op      | erating   |
|          | buildings | feet               | end       | assets (1)   | revenues (2) | inc     | come (3)  |
| EAST:    |           |                    |           |              |              |         |           |
| 2012     | 117       | 19,651             | 86.0%     | \$ 875,845   | \$ 82,909    | \$      | 60,665    |
| 2011     | 131       | 21,534             | 89.2%     | \$ 936,305   | \$ 79,920    | \$      | 58,212    |
| 2010     | 134       | 22,469             | 87.8%     | \$ 955,276   | \$ 71,134    | \$      | 50,922    |
| CENTRAL: |           |                    |           |              |              |         |           |
| 2012     | 199       | 28,286             | 91.5%     | \$ 1,107,561 | \$ 109,918   | \$      | 77,246    |
| 2011     | 200       | 26,678             | 91.3%     | \$ 1,021,956 | \$ 96,303    | \$      | 66,284    |
| 2010     | 196       | 26,716             | 90.7%     | \$ 1,031,186 | \$ 94,059    | \$      | 64,727    |
| WEST:    |           |                    |           |              |              |         |           |
| 2012     | 90        | 11,456             | 97.2%     | \$ 863,003   | \$ 63,893    | \$      | 47,983    |
| 2011     | 78        | 10,042             | 91.3%     | \$ 669,591   | \$ 55,240    | \$      | 41,297    |
| 2010     | 68        | 8,592              | 90.7%     | \$ 568,147   | \$ 43,523    | \$      | 30,449    |

- (1) Segment assets include all assets held by operating properties included in a segment, less non-segment cash and cash equivalents. The prior year segment assets are not restated for current year discontinued operations.
- (2) Segment rental revenues include operating properties and development properties. Revenues from properties which were held for sale or sold and are included in discontinued operations during the period are not included in these results.
- For a discussion as to why we view property net operating income to be an appropriate supplemental performance measure and a reconciliation of our property net operating income to our reported Loss from Continuing Operations, see Page 39, above.

The following table reflects our total assets, net of accumulated depreciation and amortization, by segment (in thousands).

|                                       | December 31<br>2012 | , December 31, 2011 | December 31,<br>2010 |
|---------------------------------------|---------------------|---------------------|----------------------|
| Segment assets:                       |                     |                     |                      |
| East                                  | \$ 875,84           | \$ 936,305          | \$ 955,276           |
| Central                               | 1,107,56            | 1,021,956           | 1,031,186            |
| West                                  | 863,000             | 3 669,591           | 568,147              |
| Total segment assets                  | 2,846,409           | 2,627,852           | 2,554,609            |
| Non-segment assets:                   |                     |                     |                      |
| Non-segment cash and cash equivalents | 8,653               | 3 11,624            | 14,071               |
| Other non-segment assets (1)          | 149,283             | 5 153,822           | 151,209              |
| Assets held for sale                  | 52,852              | 2                   |                      |
| Total assets                          | \$ 3,057,19         | 9 \$ 2,793,298      | \$ 2,719,889         |

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Other non-segment assets primarily consists of investments in and advances to unconsolidated joint ventures, deferred loan costs, other receivables and other assets.

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East Segment

East Segment assets decreased by approximately \$60.5 million to \$875.8 million as of December 31, 2012 from \$936.3 million as of December 31, 2011. This decrease is primarily the result of the disposition of 20 properties and three properties held for sale at December 31, 2012, partially offset by the acquisition of seven properties and the completion of development of two properties since December 31, 2011.

East Segment assets decreased by approximately \$19.0 million to \$936.3 million as of December 31, 2011 from \$955.3 million as of December 31, 2010. This decrease is primarily the result of the disposition of 10 properties, partially offset by the acquisition of seven properties since December 31, 2010.

East Segment property NOI, after reclassification for discontinued operations, increased approximately \$2.5 million, for the year ended December 31, 2012 as compared to the same period in 2011 primarily as a result of:

\$3.0 million increase in rental revenues, of which \$0.9 million is attributed to property acquisitions and \$2.1 million is attributed to higher rental revenues at existing properties; which was partially offset by

\$0.5 million increase in operating expenses primarily comprised of \$0.6 million increase in property taxes, of which \$0.1 million was related to property taxes on acquisitions and the remainder was related to increasing property tax expense on existing properties; partially offset by various other operating expenses.

East Segment property NOI, after reclassification for discontinued operations, increased approximately \$7.3 million, for the year ended December 31, 2011 as compared to the same period in 2010 primarily as a result of:

\$8.8 million increase in rental revenues, of which \$3.7 million is attributed to property acquisitions and \$5.1 million is attributed to increased occupancy and higher rental revenues at existing properties; which was partially offset by

\$1.5 million increase in operating expenses primarily related to \$0.9 million in operating expenses on acquisitions with the remainder related to increasing operating expenses on existing properties.

Central Segment

Central Segment assets increased by approximately \$85.6 million to \$1,107.6 million as of December 31, 2012 from \$1,022.0 million as of December 31, 2011. This increase is primarily the result of the acquisition of 11 properties and the completion of development of one property, partially offset by the disposition of 16 properties since December 31, 2011.

Central Segment assets decreased by approximately \$9.2 million to \$1,022.0 million as of December 31, 2011 from \$1,031.2 million as of December 31, 2010. This decrease is primarily the result of the disposition of six properties partially offset by the acquisition of 10 properties since December 31, 2010.

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Central Segment property NOI, after reclassification for discontinued operations, increased approximately \$11.0 million, for the year ended December 31, 2012 as compared to the same period in 2011 primarily as a result of:

\$13.7 million increase in rental revenues, of which \$3.7 million is attributed to property acquisitions and \$10.0 million attributed to an increase in occupancy and higher rental revenues at existing properties; which was partially offset by

\$2.7 million increase in operating expenses primarily comprised of a \$2.6 million increase in property taxes, of which \$0.6 million related to property taxes on acquisitions with the remainder related to an increase in recoverable property tax expense on existing properties and various other operating expenses.

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Central Segment property NOI, after reclassification for discontinued operations, increased approximately \$1.6 million, for the year ended December 31, 2011 as compared to the same period in 2010 primarily as a result of:

\$2.2 million increase in rental revenues, of which \$1.9 million is attributed to property acquisitions and \$0.3 million is attributed to an increase in occupancy and higher rental revenues at existing properties; which was partially offset by

\$0.7 million increase in operating expenses primarily comprised of a \$0.8 million increase in property taxes, of which \$0.3 million related to property taxes on acquisitions with the remainder related to increasing property tax expense on existing properties and various other operating expenses.

West Segment

West Segment assets increased by approximately \$193.4 million to \$863.0 million as of December 31, 2012 from \$669.6 million as of December 31, 2011. This increase is primarily the result of the acquisition of 12 properties since December 31, 2011.

West Segment assets increased by approximately \$101.5 million to \$669.6 million as of December 31, 2011 from \$568.1 million as of December 31, 2010. This increase is primarily the result of the acquisition of 10 properties since December 31, 2010.

West Segment property NOI, after reclassification for discontinued operations, increased approximately \$6.7 million, for the year ended December 31, 2012 as compared to the same period in 2011 primarily as a result of:

\$8.7 million increase in rental revenues, of which \$2.2 million is attributed to property acquisitions and \$6.5 million which is attributed to an increase in occupancy and higher rental revenues at existing properties; which was partially offset by

\$2.0 million increase in operating expenses primarily comprised of \$1.6 million increase in property taxes, of which \$0.3 million related to property taxes on acquisitions and the remainder related to increases in recoverable property tax expense on existing properties and various other operating expenses.

West Segment property NOI, after reclassification for discontinued operations, increased approximately \$10.8 million, for the year ended December 31, 2011 as compared to the same period in 2010 primarily as a result of:

\$11.7 million increase in rental revenues, of which \$4.1 million is attributed to property acquisitions and \$7.6 million is attributed to an increase in occupancy and higher rental revenues at existing properties; which was partially offset by

\$0.9 million increase in operating expenses of which \$1.0 million related to operating expenses on acquisitions partially offset by a decrease in operating expenses on existing operating properties.

## **Liquidity and Capital Resources**

## Overview

We currently expect that our principal sources of working capital and funding for potential capital requirements for expansions and renovation of properties, developments, acquisitions, and debt service and distributions to shareholders will include:

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Cash flows from operations;

Proceeds from capital recycling, including dispositions;

Borrowings under our senior unsecured revolving credit facility;

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Other forms of secured or unsecured financings;

Offerings of common stock or other securities;

Current cash balances: and

Distributions from institutional capital management and other joint ventures.

Our sources of capital will be used to meet our liquidity requirements and capital commitments, including operating activities, debt service obligations, equityholder distributions, capital expenditures at our properties, development funding requirements and future acquisitions. We expect to utilize the same sources of capital to meet our short-term and long-term liquidity requirements.

#### Cash Flows

Year ended December 31, 2012 compared to year ended December 31, 2011

Cash and cash equivalents were \$12.7 million and \$12.8 million as of December 31, 2012 and December 31, 2011, respectively.

The table below summarizes our cash flow activity for the years ended December 31, 2012 and 2011.

|   | Year I       | Ended        |              |  |
|---|--------------|--------------|--------------|--|
|   | December 31, |              |              |  |
|   | 2012         | 2011         | Change       |  |
| Net cash provided by operating activities | \$ 119,683   | \$ 106,966   | \$ 12,717    |  |
| Net cash used in investing activities     | \$ (299,865) | \$ (178,307) | \$ (121,558) |  |
| Net cash provided by financing activities | \$ 180,044   | \$ 66,845    | \$ 113,199   |  |

Net cash provided by operating activities increased by \$12.7 million during the year ended December 31, 2012 compared to the same period in 2011. This change was primarily due to an increase in property net operating income and a decrease in other receivables and other assets, partially offset by an overall decrease in accounts payable, accrued expenses and other liabilities during 2012.

Net cash used in investing activities increased \$121.6 million during the year ended December 31, 2012 as compared to the same period in 2011. This increase was primarily due to an increase in acquisitions in 2012 as compared to 2011, which resulted in an increase in cash outflows for real estate acquisitions of \$159.1 million. During 2012, there was also a \$20.1 million increase in capital expenditures primarily related to our increased development activities, which includes an increase of \$29.8 million in new development and expansion activities partially offset by a decrease in capital expenditures for other activities year over year. These increases were partially offset by a \$47.3 million increase in proceeds from dispositions in 2012 compared to 2011 and a \$12.5 million net increase in distributions of our investments in unconsolidated joint ventures.

Net cash provided by financing activities increased \$113.2 million during the year ended December 31, 2012 compared to the same period in 2011. This change was primarily related to an increase of \$92.2 million in net proceeds from debt activity; and an increase of \$59.7 million in net proceeds from the issuance of common stock; partially offset by a \$33.6 million payment made to settle our cash flow hedge in 2012; an increase of \$3.3 million in our dividends paid to common stockholders and noncontrolling interests; and a \$2.9 million increase in cash outflow relating to redemptions of noncontrolling interests.

Year ended December 31, 2011 compared to year ended December 31, 2010

Cash and cash equivalents were \$12.8 million and \$17.3 million as of December 31, 2011 and December 31, 2010, respectively.

|   | Year Ended December 31, |              |             |  |  |
|---|-------------------------|--------------|-------------|--|--|
|   |                         |              |             |  |  |
|   | 2011                    | 2010         | Change      |  |  |
| Net cash provided by operating activities | \$ 106,966              | \$ 91,002    | \$ 15,964   |  |  |
| Net cash used in investing activities     | \$ (178,307)            | \$ (138,334) | \$ (39,973) |  |  |
| Net cash provided by financing activities | \$ 66,845               | \$ 45,542    | \$ 21,303   |  |  |

Net cash provided by operating activities increased by \$16.0 million during the year ended December 31, 2011 compared to the same period in 2010. This change was primarily due to an increase in property net operating income and a decrease in accounts payable, accrued expenses and other liabilities during 2011.

Net cash used in investing activities increased \$40.0 million during the year ended December 31, 2011 compared to same period in 2010. This increase was primarily due to an increase in acquisitions in 2011 as compared to 2010, which resulted in an increase in cash outflows for real estate acquisitions of \$112.8 million. During 2011 there was also a \$17.7 million increase in capital expenditures as well as a \$17.7 million decrease in proceeds from repayment on notes receivable. These increases were partially offset by a \$12.4 million decrease in contributions to unconsolidated joint ventures; a \$87.1 million increase in proceeds from dispositions resulting from eight additional property dispositions in 2011 than in 2010; and a \$12.4 million increase in distributions of investments in unconsolidated joint ventures resulting from the sale of three properties in our unconsolidated joint ventures.

Net cash provided by financing activities increased \$21.3 million during the year ended December 31, 2011 compared to the same period in 2010. This change was primarily related to an increase of \$90.0 million in net proceeds from issuance and repayments of senior unsecured notes; and an increase of \$50.6 million in net proceeds from the issuance of common stock; partially offset by an increase of \$102.0 million in net payments on the senior unsecured revolving line of credit; an increase of \$9.1 million in net payments on mortgage notes; and an increase of \$8.1 million in our dividends paid to common stockholders.

#### Common Stock

As of December 31, 2012, approximately 280.3 million shares of common stock were issued and outstanding.

On November 20, 2012, we registered a second continuous equity offering program, to replace our continuous equity offering program previously registered on March 23, 2010. Pursuant to this offering, we may sell up to 20 million shares of common stock from time-to-time through November 20, 2015 in at-the-market offerings or certain other transactions. We intend to use the proceeds from any sale of shares for general corporate purposes, which may include funding acquisitions and repaying debt. During the year ended December 31, 2012, we issued approximately 9.5 million shares through this offering, at an average price of \$6.33 per share before expenses, for net proceeds of \$59.2 million before offering expenses. We did not issue any shares under the previously registered offering program during 2011. During the year ended December 31, 2010, we issued approximately 12.6 million shares of common stock through the previously registered offering program. As of December 31, 2012, 10.5 million shares remain available to be issued under this program.

On September 12, 2012, we issued approximately 19.0 million shares of common stock in a public offering at a price of \$6.20 per share, for net proceeds of \$112.6 million before offering expenses used for acquisitions and other general corporate purposes.

On February 18, 2011, we issued 21.9 million shares of common stock in a public offering at a price of \$5.35 per share, for net proceeds of \$111.9 million before offering expenses.

The net proceeds from the sales of our securities are transferred to our operating partnership for a number of OP Units equal to the shares of common stock sold in our offerings, including for the offerings noted above.

#### Dividend Reinvestment and Stock Purchase Plan

We offer shares of our common stock through our Dividend Reinvestment and Stock Purchase Plan (the Plan ). The Plan permits stockholders to acquire additional shares with quarterly dividends and to make additional cash investments to buy shares directly through our third party transfer agent. Shares of common stock may be purchased in the open market or through privately negotiated transactions.

#### Distributions

During the years ended December 31, 2012 and 2011, our board of directors declared distributions to stockholders totaling approximately \$80.2 million and \$76.8 million, respectively, including distributions to OP unitholders. Existing cash balances, cash provided from operations and borrowings under our credit facility were used for distributions paid during 2012 and 2011.

The payment of quarterly distributions is determined by our board of directors and may be adjusted at its discretion at any time. During February 2013, our board of directors declared a quarterly cash dividend of \$0.07 per share, payable on April 17, 2013 to stockholders of record as of April 5, 2013.

## **Outstanding Indebtedness**

As of December 31, 2012, our outstanding indebtedness of approximately \$1.5 billion consisted of mortgage notes, senior unsecured notes and a senior unsecured revolving credit facility, excluding \$45.0 million representing our proportionate share of debt associated with unconsolidated joint ventures. As of December 31, 2011, our outstanding indebtedness consisted of mortgage notes and senior unsecured notes and totaled approximately \$1.3 billion, excluding \$61.7 million representing our proportionate share of debt associated with unconsolidated joint ventures.

As of December 31, 2012, the gross book value of our consolidated properties was approximately \$3.4 billion and the gross book value of all properties securing our mortgage debt was approximately \$0.7 billion. As of December 31, 2011, the total gross book value of our consolidated properties was approximately \$3.2 billion and the gross book value of all properties securing our mortgage debt was approximately \$0.7 billion. Our debt has various covenants with which we were in compliance as of December 31, 2012 and 2011.

Our debt instruments require monthly, quarterly or semiannual payments of interest and many require monthly or quarterly repayments of principal. Currently, cash flows from our operations are sufficient to satisfy these debt service requirements and we anticipate that cash flows from operations will continue to be sufficient to satisfy our debt service excluding principal maturities, which we plan to fund from refinancing and/or new debt. During the years ended December 31, 2012 and 2011, our debt payments, including principal payments and refinancing activities, interest and extinguishments, totaled \$140.9 million and \$222.4 million, respectively.

All of our senior unsecured notes contain certain cross-default provisions which may be triggered in the event that any material indebtedness is in default. These cross-default provisions may require us to repay such senior unsecured debt. We are not in default and do not have any unsecured debt maturities through December 31, 2013.

We have certain non-recourse, secured loans which are cross-collateralized by multiple properties. In the event of a default, we may then be required to repay such indebtedness, together with applicable prepayment charges, to avoid foreclosure on all cross-collateralized properties within the applicable pool. We generally have broad substitution rights that afford DCT the opportunity to replace encumbered properties with replacement properties. We are not in default and do not have any cross-collateralized debt maturing through December 31, 2013.

In the event of default or foreclosure, or if we are unable to refinance our indebtedness at maturity or meet our payment obligations, the amount of our distributable cash flows and our financial condition would be adversely affected.

#### Financing Strategy

Our charter and our bylaws do not limit the amount of debt we incur, however, we intend to operate so that our financial metrics are generally consistent with our publicly held investment grade REIT peers. The metrics we consider most significant include leverage, fixed charge coverage and net debt to earnings before interest, taxes, depreciation and amortization. We are also subject to certain covenants which may limit our outstanding indebtedness.

#### Debt Retirement

During the year ended December 31, 2012, we retired mortgage notes totaling approximately \$64.7 million previously scheduled to mature in September 2012, October 2012, November 2012, January 2013 and January 2015, using proceeds from the Company s senior unsecured revolving credit facility and with proceeds from our equity offerings.

#### Debt Issuances

In September 2012, we issued \$90.0 million of fixed rate, senior unsecured notes through a private placement offering. These senior unsecured notes mature in September 2022 and have a fixed interest rate of 4.21%. The notes require semi-annual interest payments. The proceeds from these notes were used to repay outstanding indebtedness and for general corporate purposes.

## Line of Credit

As of December 31, 2012, we had \$110.0 million outstanding on our senior unsecured revolving credit facility and we had \$190.0 million available under the unsecured revolving credit facility. As of December 31, 2011 we had no balance outstanding on our senior unsecured revolving credit facility.

On June 3, 2011 we entered in an amendment to extend the maturity date of our \$300.0 million senior unsecured revolving credit facility from August 19, 2013 until June 3, 2015. This amendment also increased the number of banks included on the facility from nine to twelve and reduced the interest rate payable to either 0.65% to 1.35% over prime or 1.65% to 2.35% over LIBOR, per annum at our election, depending upon the Company s leverage ratio. The amendment also provides us the ability, from time to time, to extend the size of the facility by up to an additional \$200.0 million, to a total of \$500.0 million, subject to receipt of lender commitments and other conditions. We incurred a total of approximately \$2.1 million in fees paid to the creditor and third-party costs which have been deferred and will be amortized over the life of the new credit facility. Proceeds from draws on the line have been used to pay off mortgage notes and senior unsecured notes as they became due, to finance our property acquisitions and for general corporate purposes including payment of distributions. The senior unsecured revolving credit facility agreement contains various covenants with which we are in compliance with as of December 31, 2012.

## 2013 Debt Refinancing

On February 20, 2013, we entered into an amendment with our syndicated bank group whereby we extended and increased our existing \$175.0 million senior unsecured term loan to \$225.0 million for a period of 5 years, extended our existing \$300.0 million senior unsecured line of credit for a period of 4 years and received a commitment for an additional \$175.0 million senior unsecured term loan with a term of 2 years. We intend to borrow on this additional term loan to refinance near term scheduled maturities.

## Debt Assumption

During the year ended December 31, 2012, we assumed four mortgage notes with outstanding balances totaling \$67.1 million in connection with property acquisitions. The assumed notes bear interest at rates ranging from 5.77% to 6.25% and require monthly payments of principal and interest. The notes mature at various dates from February 2016 to July 2020. We recorded approximately \$5.8 million of premiums in connection with the assumption of these notes.

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## Interest rate swap

As of December 31, 2012, we did not have any hedges in place. In July 2012, we settled our forward-starting swap for \$33.6 million, which was in place to hedge the variability of cash flows associated with forecasted issuances of debt, contemporaneously with locking rate for \$90.0 million of debt which was funded in September 2012.

#### **Debt Maturities**

The following table sets forth the scheduled maturities of our debt and regularly scheduled principal amortization, excluding unamortized premiums, as of December 31, 2012 (amounts in thousands).

| Year       | Senior<br>Unsecured<br>Notes | Mortgage<br>Notes | Senior Unsecured<br>Revolving<br>Credit<br>Facility | Total        |
|------------|------------------------------|-------------------|---|--------------|
| 2013       | \$ 175,000                   | \$ 39,913         | \$  | \$ 214,913   |
| 2014       | 50,000                       | 10,952            |   | 60,952       |
| 2015       | 215,000                      | 41,077            | 110,000   | 360,077      |
| 2016       | 99,000                       | 61,012            |   | 160,012      |
| 2017       | 51,000                       | 11,586            |   | 62,586       |
| Thereafter | 435,000                      | 145,428           |   | 580,428      |
| Total      | \$ 1,025,000                 | \$ 309,968        | \$ 110,000  | \$ 1,444,968 |

#### **Contractual Obligations**

The following table reflects our contractual obligations as of December 31, 2012; specifically our obligations under long-term debt agreements and operating and ground lease agreements (amounts in thousands):

|   | Payments due by Period |            |            |            |            |  |  |
|---|------------------------|------------|------------|------------|------------|--|--|
|   |                        |            | 2014 -     | 2016 -     |            |  |  |
| Contractual Obligations (1)                                 | Total                  | 2013       | 2015       | 2017       | Thereafter |  |  |
| Scheduled long-term debt maturities, including interest (2) | \$ 1,778,267           | \$ 279,295 | \$ 531,886 | \$ 295,994 | \$ 671,092 |  |  |
| Operating lease commitments                                 | 2,651                  | 725        | 1,362      | 564        |            |  |  |
| Ground lease commitments (3)                                | 13,462                 | 494        | 1,073      | 1,110      | 10,785     |  |  |
|   |                        |            |            |            |            |  |  |
| Total   | \$ 1,794,380           | \$ 280,514 | \$ 534,321 | \$ 297,668 | \$ 681,877 |  |  |

- From time-to-time in the normal course of our business, we enter into various contracts with third-parties that may obligate us to make payments, such as maintenance agreements at our properties. Such contracts, in the aggregate, do not represent material obligations, are typically short-term and cancellable within 90 days and are not included in the table above. Excluded from the total are our estimated construction costs to complete development projects of approximately \$44.2 million, none of which is legally committed until work is completed
- (2) Variable interest rate payments are estimated based on the LIBOR rate at December 31, 2012.
- (3) Five of our buildings comprised of 1.4 million square feet reside on 1.7 million square feet of land which is subject to ground leases.

## Off-Balance Sheet Arrangements

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As of December 31, 2012 and 2011, we had no off-balance sheet arrangements, other than those disclosed under contractual obligations, that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors, other than items discussed herein.

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As of December 31, 2012, there are no lines of credit or side agreements related to, or between, our unconsolidated joint ventures and us, and there are no other derivative financial instruments between our unconsolidated joint ventures and us. In addition, we believe we have no material exposure to financial guarantees.

As of December 31, 2012, our proportionate share of the total construction loans of our unconsolidated development joint ventures, including undrawn amounts, was \$34.3 million all of which is scheduled to mature by the end of 2017. Our proportionate share of the total construction loans of our unconsolidated development joint ventures includes 50% of the construction loans associated with the SCLA joint venture which are non-recourse to the venture partners. We may elect to fund additional capital to a joint venture through equity contributions (generally on a basis proportionate to our ownership interests), advances or partner loans, although such fundings are not required contractually or otherwise. As of December 31, 2012, our proportionate share of non-recourse debt associated with unconsolidated joint ventures is \$45.0 million. The maturities of our proportionate share of the non-recourse debt are summarized in the table below (in thousands):

|            | DCT s Proportionate Share Secured Non-Recourse Debt |    |
|------------|---|----|
| Year       | Unconsolidated Joint Venture                        | es |
| 2013       | \$  |    |
| 2014       | 4,513   |    |
| 2015       | 2,268   |    |
| 2016       | 843   |    |
| 2017       | 37,330  |    |
| Thereafter |   |    |
| Total      | \$ 44,954   |    |

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#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the exposure to losses resulting from changes in market prices such as interest rates, foreign currency exchange rates and rental rates. Our future earnings and cash flows are dependent upon prevailing market rates. Accordingly, we manage our market risk by matching projected cash inflows from operating, investing and financing activities with projected cash outflows for debt service, acquisitions, capital expenditures, distributions to stockholders and OP unitholders, and other cash requirements. The majority of our outstanding debt has fixed interest rates, which minimizes the risk of fluctuating interest rates.

#### **Interest Rate Risk**

Our exposure to market risk includes interest rate fluctuations in connection with our senior unsecured revolving credit facility and other variable rate borrowings and forecasted fixed rate debt issuances, including refinancing of existing fixed rate debt. Interest rate risk may result from many factors, including governmental monetary and tax policies, domestic and international economic and political considerations and other factors that are beyond our control. To manage interest rate risk for variable rate debt and issuances of fixed rate debt, we primarily use treasury locks and forward-starting swaps as part of our cash flow hedging strategy. These derivatives are designed to mitigate the risk of future interest rate increases by providing a fixed interest rate for a limited, pre-determined period of time. During the years ended December 31, 2012 and 2011, such derivatives were in place to hedge some of the variable cash flows associated with forecasted issuances of debt that were expected to occur during the period from 2011 through 2012, and to mitigate fluctuations in certain variable rate borrowings. We do not use derivatives for trading or speculative purposes and only enter into contracts with major financial institutions based on their credit rating and other factors. In July 2012, we settled our forward-starting swap for \$33.6 million which was in place to hedge the variability of cash flows associated with forecasted issuances of debt, contemporaneously with locking rates for \$90.0 million of debt which was funded in September 2012. During the year ended December 31, 2012, we recognized \$0.7 million of ineffectiveness due to the change in estimated timing of debt issuance on this hedge. As of December 31, 2011, our derivative had a fair value that resulted in a liability of \$26.7 million which was included in Other liabilities in our Consolidated Balance Sheet.

Similarly, our variable rate debt is subject to risk based upon prevailing market interest rates. As of December 31, 2012, we had approximately \$285.0 million of variable rate debt outstanding indexed to LIBOR rates. If there was a 10% increase or decrease in prevailing market interest rates relevant to our remaining variable rate debt, interest expense during the year ended December 31, 2012 would have increased or decreased by approximately \$0.6 million. Additionally, if weighted average interest rates on our fixed rate debt were to have increased or decreased by 100 basis points due to refinancing, interest expense would have increased or decreased by approximately \$11.0 million during the year ended December 31, 2012.

As of December 31, 2012, the estimated fair value of our debt was approximately \$1.6 billion based on our estimate of the then-current market interest rates.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

See Index to Financial Statements on Page 68 of this Form 10-K.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE None.

#### ITEM 9A. CONTROLS AND PROCEDURES

Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) under the Exchange Act, as of December 31, 2012, the

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end of the period covered by this annual report. Based on this evaluation, our management, including our principal executive officer and our principal financial officer, concluded that our disclosure controls and procedures were effective as of December 31, 2012 to provide reasonable assurance that information required to be disclosed by us in the reports filed or submitted by us under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms. There was no change in our internal controls during the fiscal year ended December 31, 2012 that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### Management s Report on Internal Control over Financial Reporting

We are responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f). In addition, management is required to report their assessment, including their evaluation criteria, on the design and operating effectiveness of our internal control over financial reporting in this Form 10-K.

Our internal control over financial reporting is a process designed under the supervision of our principal executive officer and principal financial officer. During 2012, management conducted an assessment of the internal control over financial reporting based upon criteria established in the Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on management s assessment, which included a comprehensive review of the design and operating effectiveness of our internal control over financial reporting, management has concluded that our internal control over financial reporting is effective as of December 31, 2012.

The effectiveness of our internal control over financial reporting as of December 31, 2012 has been audited by Ernst & Young LLP, an independent registered public accounting firm. Their report appears below.

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## Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders of

DCT Industrial Trust Inc. and subsidiaries:

We have audited DCT Industrial Trust Inc. and subsidiaries (the Company) internal control over financial reporting as of December 31, 2012, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). The Company s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management s Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the accompanying consolidated balance sheets of the Company as of December 31, 2012 and 2011, and the related consolidated statements of operations, changes in equity, comprehensive income (loss), and cash flows for each of the three years in the period ended December 31, 2012, and our report dated February 21, 2013 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Denver, Colorado

February 21, 2013

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ITEM 9B. OTHER INFORMATION

None.

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#### PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERANCE

The information required for this Item is incorporated by reference from our definitive Proxy Statement to be filed in connection with our 2013 annual meeting of stockholders.

## ITEM 11. EXECUTIVE COMPENSATION

The information required for this Item is incorporated by reference from our definitive Proxy Statement to be filed in connection with our 2013 annual meeting of stockholders.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS

The information required for this Item is incorporated by reference from our definitive Proxy Statement to be filed in connection with our 2013 annual meeting of stockholders.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required for this Item is incorporated by reference from our definitive Proxy Statement to be filed in connection with our 2013 annual meeting of stockholders.

## ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES AND DIRECTOR INDEPENDENCE

The information required for this Item is incorporated by reference from our definitive Proxy Statement to be filed in connection with our 2013 annual meeting of stockholders.

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#### PART IV

## ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

A. Financial Statements and Financial Statement Schedules.

1. Financial Statements.

The Consolidated Financial Statements listed in the accompanying Index to Financial Statements on Page 69 are filed as a part of this report.

2. Financial Statement Schedules.

The financial statement schedule required by this Item is filed with this report and is listed in the accompanying Index to Financial Statements on Page 69. All other financial statement schedules are not applicable.

B. Exhibits.

The Exhibits required by Item 601 of Regulation S-K are listed in the Index to Exhibits on page E-1 to E-3 of this report, which is incorporated herein by reference.

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## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## DCT INDUSTRIAL TRUST INC.

By: /s/ Philip L. Hawkins Philip L. Hawkins, Chief Executive Officer

Date: February 21, 2013

Pursuant to the requirements of the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Signature                | Title  | Date              |
|--------------------------|--|-------------------|
| /s/ THOMAS G. WATTLES    | Executive Chairman and Director  | February 21, 2013 |
| Thomas G. Wattles        |  |                   |
| /s/ PHILIP L. HAWKINS    | Chief Executive Officer and<br>Director (Principal Executive Officer)  | February 21, 2013 |
| Philip L. Hawkins        |  |                   |
| /s/ MATTHEW T. MURPHY    | Chief Financial Officer and Treasurer<br>(Principal Financial Officer) | February 21, 2013 |
| Matthew T. Murphy        |  |                   |
| /s/ MARK E. SKOMAL       | Chief Accounting Officer   | February 21, 2013 |
| Mark E. Skomal           | (Principal Accounting Officer)   |                   |
| /s/ MARILYN A. ALEXANDER | Director   | February 21, 2013 |
| Marilyn A. Alexander     |  |                   |
| /s/ THOMAS F. AUGUST     | Director   | February 21, 2013 |
| Thomas F. August         |  |                   |
| /s/ JOHN S. GATES, JR.   | Director   | February 21, 2013 |
| John S. Gates, Jr.       |  |                   |
| /s/ RAYMOND B. GREER     | Director   | February 21, 2013 |
| Raymond B. Greer         |  |                   |
| /s/ TRIPP H. HARDIN      | Director   | February 21, 2013 |
| Tripp H. Hardin          |  |                   |
| /s/ JOHN C. O KEEFFE     | Director   | February 21, 2013 |
| John C. O Keeffe         |  |                   |

/s/ BRUCE L. WARWICK

Director

February 21, 2013

Bruce L. Warwick

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## INDEX TO FINANCIAL STATEMENTS

| Financial Statements:   |      |
|---|------|
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| Consolidated Balance Sheets as of December 31, 2012 and 2011  | F-2  |
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## Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders of

DCT Industrial Trust Inc. and subsidiaries:

We have audited the accompanying consolidated balance sheets of DCT Industrial Trust Inc. and subsidiaries (the Company) as of December 31, 2012 and 2011, and the related consolidated statements of operations, changes in equity, comprehensive income (loss), and cash flows for each of the three years in the period ended December 31, 2012. Our audits also included the financial statement schedule listed in the accompanying Index to Financial Statements. These financial statements and schedule are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Company at December 31, 2012 and 2011, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2012, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company s internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 21, 2013 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Denver, Colorado

February 21, 2013

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## DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES

## **Consolidated Balance Sheets**

## (in thousands, except share and per share information)

|   | D  | ecember 31,          | De | cember 31,           |
|---|----|----------------------|----|----------------------|
| A CODETEC   |    | 2012                 |    | 2011                 |
| ASSETS  | ď  | 790 225              | ¢  | 647.550              |
| Land Buildings and improvements   | \$ | 780,235<br>2,481,206 | \$ | 647,552<br>2,393,346 |
| Intangible lease assets   |    | 78,467               |    | 2,393,340<br>84,779  |
| Construction in progress  |    | 45,619               |    | 35,386               |
| Construction in progress  |    | 45,019               |    | 33,360               |
| Total investment in properties  |    | 3,385,527            |    | 3,161,063            |
| Less accumulated depreciation and amortization  |    | (605,888)            |    | (589,314)            |
| Less accumulated depreciation and amortization  |    | (003,000)            |    | (30),314)            |
| Net investment in properties  |    | 2,779,639            |    | 2,571,749            |
| Investments in and advances to unconsolidated joint ventures                                    |    | 130,974              |    | 139,278              |
| investments in and advances to unconsolidated joint ventures                                    |    | 130,974              |    | 139,276              |
| Net investment in real estate   |    | 2,910,613            |    | 2,711,027            |
| Cash and cash equivalents   |    | 12,696               |    | 12,834               |
| Restricted cash   |    | 10,076               |    | 7,502                |
| Deferred loan costs, net  |    | 6,838                |    | 8,567                |
| Straight-line rent and other receivables, net of allowance for doubtful accounts of \$1,251 and |    | 0,000                |    | 3,2 3 .              |
| \$1,256, respectively   |    | 51,179               |    | 42,349               |
| Other assets, net   |    | 12,945               |    | 11,019               |
| Assets held for sale  |    | 52,852               |    | ,                    |
|   |    | ,                    |    |                      |
| Total assets  | \$ | 3,057,199            | \$ | 2,793,298            |
| LIABILITIES AND EQUITY  |    |                      |    |                      |
| Liabilities:  |    |                      |    |                      |
| Accounts payable and accrued expenses   | \$ | 57,501               | \$ | 45,785               |
| Distributions payable   |    | 21,129               |    | 19,057               |
| Tenant prepaids and security deposits   |    | 24,395               |    | 22,864               |
| Other liabilities   |    | 7,213                |    | 29,797               |
| Intangible lease liability, net   |    | 20,148               |    | 18,897               |
| Line of credit  |    | 110,000              |    |                      |
| Senior unsecured notes  |    | 1,025,000            |    | 935,000              |
| Mortgage notes  |    | 317,314              |    | 317,783              |
| Liabilities related to assets held for sale   |    | 940                  |    |                      |
| Total liabilities   |    | 1,583,640            |    | 1,389,183            |
|   |    |                      |    |                      |
| Equity:   |    |                      |    |                      |
| Preferred stock, \$0.01 par value, 50,000,000 shares authorized, none outstanding               |    |                      |    |                      |
| Shares-in-trust, \$0.01 par value, 100,000,000 shares authorized, none outstanding              |    |                      |    |                      |
| Common stock, \$0.01 par value, 500,000,000 shares authorized 280,310,488 and 245,943,100       |    | 2.002                |    | 0.450                |
| shares issued and outstanding as of December 31, 2012 and December 31, 2011, respectively       |    | 2,803                |    | 2,459                |
| Additional paid-in capital  |    | 2,232,682            |    | 2,018,075            |
| Distributions in excess of earnings   |    | (871,655)            |    | (783,229)            |
| Accumulated other comprehensive loss  |    | (34,766)             |    | (29,336)             |

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| Total stockholders equity Noncontrolling interests | 1,329,064<br>144,495 | 1,207,969<br>196,146 |
|--|----------------------|----------------------|
| Total equity                                       | 1,473,559            | 1,404,115            |
| Total liabilities and equity                       | \$ 3,057,199         | \$ 2,793,298         |

The accompanying notes are an integral part of these Consolidated Financial Statements.

## DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES

## **Consolidated Statements of Operations**

(in thousands, except per share data)

|  | For the year | For the year ended December 31, 2012 2011 2010 |             |
|--|--------------|--|-------------|
| REVENUES:  |              |  |             |
| Rental revenues  | \$ 256,720   | \$ 231,463                                     | \$ 208,716  |
| Institutional capital management and other fees                              | 4,059        | 4,291  | 4,133       |
| Total revenues   | 260,779      | 235,754  | 212,849     |
| OPERATING EXPENSES:  |              |  |             |
| Rental expenses  | 32,736       | 31,601   | 29,790      |
| Real estate taxes  | 38,090       | 34,069   | 32,828      |
| Real estate related depreciation and amortization                            | 120,047      | 113,470  | 100,416     |
| General and administrative   | 26,064       | 25,925   | 25,262      |
| Impairment losses  |              |  | 4,100       |
| Casualty gains   | (1,554)      | (33)   |             |
| Total operating expenses   | 215,383      | 205,032  | 192,396     |
| Operating income   | 45,396       | 30,722   | 20,453      |
| OTHER INCOME AND EXPENSE:  |              |  |             |
| Development profits, net of tax  | 307          |  |             |
| Equity in earnings (loss) of unconsolidated joint ventures, net              | 1,087        | (2,556)  | (2,986)     |
| Impairment losses on investments in unconsolidated joint ventures            |              | (1,953)  | (216)       |
| Loss on business combinations  |              |  | (395)       |
| Interest expense   | (69,274)     | (63,645)                                       | (56,241)    |
| Interest and other income (expense)  | 291          | (310)  | 356         |
| Income tax benefit (expense) and other taxes                                 | (716)        | (144)  | (918)       |
| Loss from continuing operations  | (22,909)     | (37,886)                                       | (39,947)    |
| Income (loss) from discontinued operations                                   | 6,169        | 9,043  | (3,119)     |
| meonic (loss) from discontinued operations                                   | 0,109        | 2,043  | (3,119)     |
| Loss before gain on dispostions of real estate interests                     | (16,740)     | (28,843)                                       | (43,066)    |
| Gain on dispositions of real estate interests                                |              |  | 13          |
| Consolidated net income (loss) of DCT Industrial Trust Inc.                  | (16,740)     | (28,843)                                       | (43,053)    |
| Net (income) loss attributable to noncontrolling interests                   | 1,654        | 3,593  | 5,223       |
|  |              |  |             |
| Net income (loss) attributable to common stockholders                        | (15,086)     | (25,250)                                       | (37,830)    |
| Distributed and undistributed earnings allocated to participating securities | (524)        | (443)  | (480)       |
| Adjusted net income (loss) attributable to common stockholders               | \$ (15,610)  | \$ (25,693)                                    | \$ (38,310) |
| EARNINGS PER COMMON SHARE BASIC AND DILUTED:                                 |              |  |             |
| Loss from continuing operations  | \$ (0.08)    | \$ (0.14)                                      | \$ (0.17)   |
| Income (loss) from discontinued operations                                   | 0.02         | 0.03   | (0.01)      |
| •  |              |  |             |

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| Net income (loss) attributable to common stockholders | \$ | (0.06) | \$ | (0.11) | \$ | (0.18) |
|---|----|--------|----|--------|----|--------|
| WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:           |    |        |    |        |    |        |
| Basic and diluted                                     | 2  | 54,831 | 24 | 42,591 | 2  | 12,412 |

The accompanying notes are an integral part of these Consolidated Financial Statements.

## DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES

Consolidated Statements of Comprehensive Income (Loss)

(in thousands)

|   | Year Ended December 31, |             |             |  |  |
|---|-------------------------|-------------|-------------|--|--|
|   | 2012                    | 2011        | 2010        |  |  |
| Consolidated net loss of DCT Industrial Trust Inc.          | \$ (16,740)             | \$ (28,843) | \$ (43,053) |  |  |
| Other Comprehensive income (loss):                          |                         |             |             |  |  |
| Net unrealized loss on cash flow hedging derivatives        | (7,453)                 | (16,637)    | (7,491)     |  |  |
| Realized loss related to hedging activities                 | 741                     | 129         | 2,040       |  |  |
| Amortization of cash flow hedging derivatives               | 2,034                   | 970         | 889         |  |  |
| Other Comprehensive loss                                    | (4,678)                 | (15,538)    | (4,562)     |  |  |
| Comprehensive loss  | (21,418)                | (44,381)    | (47,615)    |  |  |
| Comprehensive loss attributable to noncontrolling interests | 902                     | 5,084       | 5,508       |  |  |
|   |                         |             |             |  |  |
| Comprehensive loss attributable to common stockholders      | \$ (20,516)             | \$ (39,297) | \$ (42,107) |  |  |

The accompanying notes are an integral part of these Consolidated Financial Statement

## DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES

## **Consolidated Statements of Changes in Equity**

(in thousands)

|   | Total             | Common Stock Addition<br>Paid-in |                 | Additional   | Distributions in Excess | Accumulated Other Comprehen- | Non-<br>controlling |  |
|---|-------------------|----------------------------------|-----------------|--------------|-------------------------|------------------------------|---------------------|--|
|   | Equity            | Shares                           | Amount          | Capital      | of Earnings             | sive Loss                    | Interests           |  |
| Balance at December 31, 2009                        | \$ 1,443,633      | 208,046                          | \$ 2,080        | \$ 1,817,654 | \$ (591,087)            | \$ (11,012)                  | \$ 225,998          |  |
|   |                   |                                  |                 |              |                         |                              |                     |  |
| Net loss  | (43,053)          |                                  |                 |              | (37,830)                |                              | (5,223)             |  |
| Other Comprehensive loss                            | (4,562)           |                                  |                 |              |                         | (4,277)                      | (285)               |  |
| Issuance of common stock, net of offering costs     | 59,999            | 12,571                           | 126             | 59,873       |                         |                              |                     |  |
| Issuance of common stock, stock-based compensation  |                   |                                  |                 |              |                         |                              |                     |  |
| plans   | 77                | 106                              | 1               | 76           |                         |                              |                     |  |
| Amortization of stock-based compensation            | 4,827             |                                  |                 | 1,479        |                         |                              | 3,348               |  |
| Distributions to common stockholders and            |                   |                                  |                 |              |                         |                              |                     |  |
| noncontrolling interests                            | (67,882)          |                                  |                 |              | (60,210)                |                              | (7,672)             |  |
| Partner contributions from noncontrolling interests | 8,801             |                                  |                 |              |                         |                              | 8,801               |  |
| Purchase of noncontrolling interests                |                   |                                  |                 | 281          |                         |                              | (281)               |  |
| Redemptions of noncontrolling interests             | (1,002)           | 2,224                            | 22              | 18,926       |                         |                              | (19,950)            |  |
|   |                   |                                  |                 |              |                         |                              |                     |  |
| Balance at December 31, 2010                        | \$ 1,400,838      | 222,947                          | \$ 2,229        | \$ 1,898,289 | \$ (689,127)            | \$ (15,289)                  | \$ 204,736          |  |
| 2414166 40 266611861 61, 2010                       | Ψ 1,100,000       | ,                                | Ψ <b>2,22</b> > | Ψ 1,0>0,20>  | Ψ (00),12/)             | Ψ (10,20))                   | Ψ 201,700           |  |
| 27.1  | (20.042)          |                                  |                 |              | (25.250)                |                              | (2.502)             |  |
| Net loss  | (28,843)          |                                  |                 |              | (25,250)                | (1.1.0.17)                   | (3,593)             |  |
| Other Comprehensive loss                            | (15,538)          |                                  |                 |              |                         | (14,047)                     | (1,491)             |  |
| Issuance of common stock, net of offering costs     | 111,588           | 21,850                           | 219             | 111,369      |                         |                              |                     |  |
| Issuance of common stock, stock-based compensation  | (0.0)             |                                  |                 | (2.2)        |                         |                              |                     |  |
| plans   | (88)              | 215                              | 2               | (90)         |                         |                              |                     |  |
| Amortization of stock-based compensation            | 4,552             |                                  |                 | 1,564        |                         |                              | 2,988               |  |
| Distributions to common stockholders and            |                   |                                  |                 |              |                         |                              |                     |  |
| noncontrolling interests                            | (76,848)          |                                  |                 |              | (68,852)                |                              | (7,996)             |  |
| Issuance of noncontrolling interests                | 4,880             |                                  |                 | (5)          |                         |                              | 4,885               |  |
| Partner contributions from noncontrolling interests | 4,632             |                                  |                 |              |                         |                              | 4,632               |  |
| Purchase of noncontrolling interests                | (687)             |                                  |                 | (191)        |                         |                              | (496)               |  |
| Redemptions of noncontrolling interests             | (371)             | 931                              | 9               | 7,139        |                         |                              | (7,519)             |  |
|   |                   |                                  |                 |              |                         |                              |                     |  |
| Balance at December 31, 2011                        | \$ 1,404,115      | 245,943                          | \$ 2,459        | \$ 2,018,075 | \$ (783,229)            | \$ (29,336)                  | \$ 196,146          |  |
| ,   |                   | ,                                |                 |              | , ,                     |                              |                     |  |
| Net loss  | (16.740)          |                                  |                 |              | (15.006)                |                              | (1,654)             |  |
|   | (16,740)          |                                  |                 |              | (15,086)                | (5,430)                      |                     |  |
| Other Comprehensive loss                            | (4,678)           | 20 117                           | 284             | 171 044      |                         | (3,430)                      | 752                 |  |
| Issuance of common stock, net of offering costs     | 171,328           | 28,447                           | 284             | 171,044      |                         |                              |                     |  |
| Issuance of common stock, stock-based compensation  | (200)             | 248                              | 3               | (201)        |                         |                              |                     |  |
| plans   | (288)             | 248                              | 3               | (291)        |                         |                              | 2.500               |  |
| Amortization of stock-based compensation            | 4,311             |                                  |                 | 1,811        |                         |                              | 2,500               |  |
| Distributions to common stockholders and            | (90.221)          |                                  |                 |              | (72.240)                |                              | (6.901)             |  |
| noncontrolling interests                            | (80,231)          |                                  |                 |              | (73,340)                |                              | (6,891)             |  |
| Issuance of noncontrolling interests                | (61)              |                                  |                 |              |                         |                              | (61)                |  |
| Partner contributions from noncontrolling interests | 30                |                                  |                 | 1000         |                         |                              | 30                  |  |
| Purchase of noncontrolling interests                | (934)             | 5 (70                            | 57              | (666)        |                         |                              | (268)               |  |
| Redemptions of noncontrolling interests             | (3,293)           | 5,672                            | 57              | 42,709       |                         |                              | (46,059)            |  |
| Balance at December 31, 2012                        | \$ 1,473,559      | 280,310                          | \$ 2,803        | \$ 2,232,682 | \$ (871,655)            | \$ (34,766)                  | \$ 144,495          |  |
| Datance at December 31, 2012                        | Ψ 1, τ 1 3, 3 3 7 | 200,510                          | φ 2,003         | Ψ 2,232,002  | Ψ (0/1,033)             | Ψ (37,700)                   | Ψ 177,7/            |  |

The accompanying notes are an integral part of these Consolidated Financial Statement

## DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES

## **Consolidated Statements of Cash Flows**

(in thousands)

|  | Yea              |                |                    |
|--|------------------|----------------|--------------------|
| ODED ATTINIC A CTIMITEEC.  | 2012             | 2011           | 2010               |
| OPERATING ACTIVITIES: Consolidated net loss of DCT Industrial Trust Inc.   | \$ (16,740)      | \$ (28,843)    | \$ (43,053)        |
| Adjustments to reconcile consolidated net loss of DCT Industrial Trust Inc. to net cash provided   | \$ (10,740)      | φ (20,043)     | \$ (43,033)        |
| by operating activities:   |                  |                |                    |
| Real estate related depreciation and amortization  | 126,687          | 128,989        | 115,904            |
| Gain on dispositions of real estate interests  | (13,383)         | (12,030)       | (2,091)            |
| Distributions of earnings from unconsolidated joint ventures   | 4,808            | 3,267          | 3,470              |
| Equity in (earnings) loss of unconsolidated joint ventures, net  | (1,087)          | 2,556          | 2,986              |
| Impairment losses  | 11,422           | 10,160         | 12,328             |
| Stock-based compensation   | 4,311            | 4,552          | 4,827              |
| Straight-line rent   | (5,962)          | (9,526)        | (5,622)            |
| Other  | 4,589            | 2,433          | 5,623              |
| Changes in operating assets and liabilities:   | 1,507            | 2,133          | 3,023              |
| Other receivables and other assets   | 1,767            | (1,197)        | (3,572)            |
| Accounts payable, accrued expenses and other liabilities   | 3,271            | 6,605          | 202                |
| recounts payable, accraca expenses and other nationales  | 3,271            | 0,003          | 202                |
| Not each provided by executing activities  | 110 692          | 106 066        | 01 002             |
| Net cash provided by operating activities  | 119,683          | 106,966        | 91,002             |
| The state of the s |                  |                |                    |
| INVESTING ACTIVITIES:  | (2.50.002)       | (200,000)      | (00.450)           |
| Real estate acquisitions   | (360,002)        | (200,909)      | (88,120)           |
| Capital expenditures and development activities  | (96,141)         | (76,035)       | (58,361)           |
| Proceeds from dispositions of real estate investments  | 153,747          | 106,455        | 19,391             |
| Investments in unconsolidated joint ventures   | (19,417)         | (21,991)       | (34,425)           |
| Distributions of investments in unconsolidated joint ventures  | 22,877           | 12,941         | 565                |
| Repayment of notes receivable  | 951              | 169            | 17,862             |
| Other investing activities   | (1,880)          | 1,063          | 4,754              |
| Net cash used in investing activities  | (299,865)        | (178,307)      | (138,334)          |
| The Land of the Company of the Compa |                  |                |                    |
| FINANCING ACTIVITIES:  | 450.000          | 260.500        | 202.000            |
| Proceeds from senior unsecured revolving line of credit  | 450,000          | 260,500        | 283,000            |
| Repayments of senior unsecured revolving line of credit  | (340,000)        | (311,500)      | (232,000)          |
| Proceeds from senior unsecured notes   | 90,000           | 400,000        | 210,000            |
| Repayments of senior unsecured notes   |                  | (200,000)      | (100,000)          |
| Proceeds from mortgage notes   | (72 (72)         | 20,000         | 123,000            |
| Principal payments on mortgage notes   | (72,672)         | (133,898)      | (227,830)          |
| Settlement of cash flow hedge  | (33,550)         | 111 021        | 61 202             |
| Proceeds from issuance of common stock, net Offering costs for issuance of common stock and OR Units   | 171,877          | 111,931        | 61,303             |
| Offering costs for issuance of common stock and OP Units Redemption of noncontrolling interests  | (610)<br>(3,293) | (348)<br>(371) | (1,227)<br>(1,002) |
| Dividends to common stockholders   | (70,921)         | (67,250)       | (59,151)           |
| Distributions to noncontrolling interests  | (7,056)          | (7,422)        | (7,802)            |
| Contributions from noncontrolling interests  | 30               | 231            | 1,674              |
| Other financing activity   | (3,761)          | (5,028)        | (4,423)            |
| Other manning activity   | (3,701)          | (3,020)        | (4,423)            |
| Net cash provided by financing activities  | 180,044          | 66,845         | 45,542             |

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| NET DECREASE IN CASH AND CASH EQUIVALENTS                            | (138)        | (4,496)      | (1,790)      |
|--|--------------|--------------|--------------|
| CASH AND CASH EQUIVALENTS, beginning of period                       | 12,834       | 17,330       | 19,120       |
|  |              |              |              |
| CASH AND CASH EQUIVALENTS, end of period                             | \$<br>12,696 | \$<br>12,834 | \$<br>17,330 |
|  |              |              |              |
| Supplemental Disclosures of Cash Flow Information                    |              |              |              |
| Cash paid for interest, net of capitalized interest                  | \$<br>64,795 | \$<br>58,461 | \$<br>54,532 |
| Supplemental Disclosures of Non-Cash Activities                      |              |              |              |
| Retirement of fully depreciated and amortized assets, net            | \$<br>51,817 | \$<br>42,149 | \$<br>29,927 |
| Redemptions of OP Units settled in shares of common stock            | \$<br>42,766 | \$<br>7,148  | \$<br>19,228 |
| Assumption of mortgage notes in connection with real estate acquired | \$<br>73,253 | \$<br>7,653  | \$<br>19,556 |
| Contributions of real estate from noncontrolling interests           | \$           | \$<br>4,401  | \$<br>7,127  |
| Issuance of OP Units in connection with real estate acquisition      | \$           | \$<br>4,885  | \$           |

The accompanying notes are an integral part of these Consolidated Financial Statements.

#### DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES

#### **Notes to Consolidated Financial Statements**

#### Note 1 - Organization

DCT Industrial Trust Inc. is a leading industrial real estate company that owns, operates and develops high-quality bulk distribution and light industrial properties in high-volume distribution markets in the U.S. and Mexico. As used herein, DCT Industrial Trust, DCT, the Company, our and us refer to DCT Industrial Trust Inc. and its consolidated subsidiaries and partnerships except where the context otherwise requires. We were formed as a Maryland corporation in April 2002 and have elected to be treated as a real estate investment trust (REIT) for United States (U.S.) federal income tax purposes. We are structured as an umbrella partnership REIT under which substantially all of our current and future business is, and will be, conducted through a majority owned and controlled subsidiary, DCT Industrial Operating Partnership LP (the operating partnership and its subsidiaries. As of December 31, 2012, we owned approximately 93.3% of the outstanding equity interests in our operating partnership.

As of December 31, 2012, the Company owned interests in approximately 75.6 million square feet of properties leased to approximately 870 customers, including:

- 58.1 million square feet comprising 399 consolidated properties owned in our operating portfolio which were 92.7% occupied;
- 14.2 million square feet comprising 45 unconsolidated properties which were 82.9% occupied and operated on behalf of four institutional capital management partners;
- 0.3 million square feet comprising four consolidated properties under redevelopment;
- 1.0 million square feet comprising three consolidated buildings in development; and
- 2.0 million square feet comprising three buildings held for sale.

The Company also has three consolidated buildings under construction, several projects in predevelopment and two build-to-suit projects under contract for sale. See Notes to Consolidated Financial Statements Note 3 Investment in Properties for further detail.

## Note 2 - Summary of Significant Accounting Policies

#### Basis of Presentation

The accompanying Consolidated Financial Statements include the financial position, results of operations and cash flows of the Company, its wholly-owned qualified REIT and taxable REIT subsidiaries, the operating partnership and its consolidated joint ventures, in which it has a controlling interest. Third-party equity interests in the operating partnership and consolidated joint ventures are reflected as noncontrolling interests in the Consolidated Financial Statements. We also have noncontrolling partnership interests in unconsolidated institutional capital management and other joint ventures, which are accounted for under the equity method. All significant intercompany amounts have been eliminated.

All square feet, acres, occupancy, number of properties, number of customers and total projected investment disclosed in the notes to the Consolidated Financial Statements are unaudited.

## Principles of Consolidation

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We hold interests in both consolidated and unconsolidated joint ventures. All joint ventures over which we have financial and operating control, and variable interest entities ( $VIE\ s$ ) in which we have determined that we are the primary beneficiary, are included in the Consolidated Financial Statements. We use the equity method of

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accounting for joint ventures over which we do not have a controlling interest or where we do not exercise significant control over major operating and management decisions but where we exercise significant influence and include our share of earnings or losses of these joint ventures in our consolidated net loss.

We analyze our joint ventures in accordance with GAAP to determine whether they are VIE s and, if so, whether we are the primary beneficiary. Our judgment with respect to our level of influence or control over an entity and whether we are the primary beneficiary of a VIE involves consideration of various factors including the form of our ownership interest, our representation on the entity s board of directors, the size of our investment (including loans) and our ability to participate in major decisions. Our ability to correctly assess our influence or control over an entity affects the presentation of these investments in the Consolidated Financial Statements and, consequently, our financial position and results of operations.

#### Reclassifications

Certain items in our Consolidated Financial Statements for 2011 and 2010 have been reclassified to conform to the 2012 presentation.

# Use of Estimates

The preparation of the Consolidated Financial Statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the Consolidated Financial Statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# Capitalization of Costs

We capitalize costs directly related to the development, predevelopment, redevelopment or improvement of our investment in real estate, referred to as capital projects and other activities included within this paragraph. Costs associated with our capital projects are capitalized as incurred. If the project is abandoned, these costs are expensed during the period in which the project is abandoned. Costs considered for capitalization include, but are not limited to, construction costs, interest, real estate taxes and insurance, if appropriate. We capitalize indirect costs such as personnel, office and administrative expenses that are directly related to our development projects based on an estimate of the time spent on the construction and development activities. These costs are capitalized only during the period in which activities necessary to ready an asset for its intended use are in progress and such costs are incremental and identifiable to a specific activity to get the asset ready for its intended use. We determine when the capitalization period begins and ends through communication with project and other managers responsible for the tracking and oversight of individual projects. In the event that the activities to ready the asset for its intended use are suspended, the capitalization period will cease until such activities are resumed. In addition, we capitalize initial direct costs incurred for successful origination of new leases. Costs incurred for maintaining and repairing our properties, which do not extend their useful lives, are expensed as incurred.

Interest is capitalized based on actual capital expenditures from the period when development or redevelopment commences until the asset is ready for its intended use, at the weighted average borrowing rate during the period. We also capitalize interest on our qualifying investments in unconsolidated joint ventures based on the average capital invested in a venture during the period when the venture has activities in progress necessary to commence its planned principle operations, at our weighted average borrowing rate during the period. A qualifying investment is an investment in an unconsolidated joint venture provided that our investee s activities include the use of funds to acquire qualifying assets, such as development or predevelopment activities, and planned principle operations have not commenced.

# **Discontinued Operations**

We classify certain properties and related assets and liabilities as held for sale when certain criteria are met. At such time, the respective assets and liabilities are presented separately on our Consolidated Balance Sheets. We include liabilities related to assets held for sale that will be transferred in the transaction in Liabilities related to

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assets held for sale. Assets held for sale are reported at the lower of carrying value or estimated fair value less estimated costs to sell. The operating results of such properties are presented in Income (loss) from discontinued operations in current periods and all comparable periods presented. Depreciation is not recorded on properties held for sale; however, depreciation expense recorded prior to classification as held for sale is included in Income (loss) from discontinued operations. Gains on sales of real estate assets are recognized if the specific transaction terms and any continuing involvement in the form of management or financial assistance meet the various sale recognition criteria as defined by GAAP. If the criteria are not met, we defer the gain until such time that the criteria for sale recognition have been met. Net gains on sales and any impairment losses associated with assets held for sale are presented in Income (loss) from discontinued operations when recognized.

#### Fair Value

The Financial Accounting Standards Board (FASB) issued guidance related to accounting for fair value measurements which defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. Fair value is defined as the exit price or price at which an asset (in its highest and best use) would be sold or liability assumed by an informed market participant in a transaction that is not distressed and is executed in the most advantageous market. This guidance provides a framework of how to determine such measurements on reported balances which are required or permitted to be measured at fair value under existing accounting pronouncements and emphasizes that fair value is a market-based rather than an entity-specific measurement. Therefore, our fair value measurement is determined based on the assumptions that market participants would use to price the asset or liability. As a basis for considering market participant assumptions in fair value measurements, this guidance establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity s own assumptions about market participant assumptions based on the best information available in the circumstances (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs may include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates and yield curves that are observable at commonly quoted intervals, and the contracted sales price for assets held for sale. Level 3 inputs are unobservable inputs for the asset or liability that are typically based on management s own assumptions, as there is little, if any, related observable market activity. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

### Investment in Properties

We record the assets, liabilities and noncontrolling interests associated with property acquisitions which qualify as business combinations at their respective acquisition-date fair values which are derived using a market, income or replacement cost approach, or a combination thereof. Acquisition-related costs associated with business combinations are expensed as incurred. As defined by GAAP, a business is an integrated set of activities and assets that is capable of being conducted and managed for the purpose of providing a return in the form of dividends, lower costs or other economic benefits directly to investors or other owners, members or participants. We do not consider acquisitions of land or unoccupied buildings to be business combinations. Rather, these transactions are treated as asset acquisitions and recorded at cost.

The fair value of identifiable tangible assets such as land, building, building and land improvements and tenant improvements is determined on an as-if-vacant basis. Management considers Level 3 inputs such as the replacement cost of such assets, appraisals, property condition reports, market data and other related information

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in determining the fair value of the tangible assets. The difference between the fair value and the face value of debt assumed in connection with an acquisition is recorded as a premium or discount and amortized to Interest expense over the life of the debt assumed. The valuation of assumed liabilities is based on the current market rate for similar liabilities. The recorded fair value of intangible lease assets includes Level 3 inputs and represents the value associated with in-place leases which include leasing commissions, legal and other costs, as well as an intangible asset or liability resulting from in-place leases being above or below the market rental rates over the lease term on the date of the acquisition. Intangible lease assets or liabilities are amortized over the reasonably assured lease term of the remaining in-place leases as an adjustment to Rental revenues or Real estate related depreciation and amortization depending on the nature of the intangible.

We have certain properties which we have acquired or removed from service with the intention to redevelop the property. Buildings under redevelopment require significant construction activities prior to being placed back into service. We generally do not depreciate properties classified as redevelopment until the date that the redevelopment properties are ready for their intended use.

Real estate, including land, building, building and land improvements, tenant improvements, leasehold improvements, leasing costs and intangible lease assets and liabilities are stated at historical cost less accumulated depreciation and amortization, unless circumstances indicate that the cost cannot be recovered, in which case, the carrying value of the property is reduced to estimated fair value.

### Depreciation and Useful Lives of Real Estate Assets

Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of the related assets or liabilities. Our ability to assess the useful lives of our real estate assets accurately is critical to the determination of the appropriate amount of depreciation and amortization expense recorded and the carrying values of the underlying assets. Any change to the estimated depreciable lives of these assets would have an impact on the depreciation and amortization expense we recognize.

The following table reflects the standard depreciable lives typically used to compute depreciation and amortization. However, such depreciable lives may be different based on the estimated useful life of such assets or liabilities. The carrying value of assets sold or retired and the related accumulated depreciation and/or amortization is derecognized and the resulting gain or loss, if any, is recorded during the period in which such sale or retirement occurs.

| Description                                | Standard Depreciable Life            |  |  |  |
|--|--------------------------------------|--|--|--|
| Land                                       | Not depreciated                      |  |  |  |
| Building                                   | 20 40 years                          |  |  |  |
| Building and land improvements             | 5 20 years                           |  |  |  |
| Tenant improvements                        | Shorter of lease term or useful life |  |  |  |
| Leasehold improvements                     | 5 20 years                           |  |  |  |
| Leasing costs                              | Lease term                           |  |  |  |
| Other intangible lease assets              | Average term of leases for property  |  |  |  |
| Above/below market rent assets/liabilities | Reasonably assured lease term        |  |  |  |

Depreciation is not recorded on real estate assets currently held for sale or contribution, in pre-development, or being developed or redeveloped until the building is substantially completed and ready for its intended use, not later than one year from cessation of major construction activity.

#### Impairment of Properties

Investments in properties classified as held for use are carried at cost and evaluated for impairment at least annually and when events or changes in circumstances indicate that the carrying amounts of these assets may not be fully recoverable. Examples of such changes in circumstances include the point at which we deem a building to be held for sale, our intended hold period changes, or when a building remains vacant significantly longer than

expected. For investments in properties that we intend to hold long-term, the recoverability is based on the estimated future undiscounted cash flows. If the asset carrying value is not supported on an undiscounted cash flow basis, the amount of impairment is measured as the difference between the carrying value and the fair value of the asset and is reflected in Impairment losses on the Consolidated Statements of Operations. The determination of fair value of real estate assets to be held for use is derived using the discounted cash flow method and involves a number of management assumptions relating to future economic events that could materially affect the determination of the ultimate value, and therefore, the carrying amounts of our real estate. Such assumptions are Level 3 inputs and include, but are not limited to, projected vacancy rates, rental rates, property operating expenses and capital expenditures. The capitalization rate is also a significant driving factor in determining the property valuation and requires management s judgment of factors such as market knowledge, historical experience, lease terms, customer financial strength, economy, demographics, environment, property location, visibility, age, physical condition and expected return requirements, among other things. The aforementioned factors are taken as a whole by management in determining the valuation of investment property. The valuation is sensitive to the actual results of any of these uncertain factors, either individually or taken as a whole. Should the actual results differ from management s estimates, the valuation could be negatively affected and may result in additional impairments recorded in the Consolidated Financial Statements.

Investments in properties classified as held for sale are measured at the lower of their carrying amount or fair value (typically, the contracted sales price, a Level 2 input) less costs to sell. Impairment of assets held for sale is a component of Income (loss) from discontinued operations in the Consolidated Statements of Operations and is further detailed in Note 15 Discontinued Operations and Assets Held for Sale.

During the year ended December 31, 2010, we determined our cost was not recoverable on certain land parcels held for future development. Based on our analysis, the total carrying amount of three land parcels located in Baltimore/Washington, Orlando and Atlanta markets were no longer recoverable by the future estimated undiscounted cash flows, as a result of changes in the anticipated timing of the commencement of the development. Consequently, we recognized impairment losses of \$4.1 million and \$0.2 million on properties in our consolidated portfolio and unconsolidated portfolios, respectively, based on their estimated fair values (see Fair Value discussion above).

#### Investments in and Advances to Unconsolidated Joint Ventures

We account for our investments in and advances to unconsolidated joint ventures under the equity method because we exercise significant influence over, but do not control, these entities. Under the equity method, these investments (including advances to joint ventures) are initially recorded at cost and are subsequently adjusted to reflect our proportionate share of net earnings or losses of each of the joint ventures, distributions received, contributions made and certain other adjustments, as appropriate. Such investments are included in Investments in and advances to unconsolidated joint ventures in our Consolidated Balance Sheets. Distributions from these investments that are related to earnings from operations are included as operating activities and distributions that are related to capital transactions are included as investing activities in our Consolidated Statements of Cash Flows.

Investment properties that are contributed to unconsolidated joint ventures are not considered discontinued operations due to our continuing involvement through maintaining an ownership interest in these investment properties and continuing to act as manager of the assets. We recognize any gains from the contribution of investment properties into an unconsolidated joint venture if the recognition criteria have been met and the cash received is not required to be reinvested. Such gains are recognized to the extent of the outside ownership interest in the joint venture in our Consolidated Statements of Operations under the heading of Gain on dispositions of real estate interests. Any gain related to the remaining proceeds reduces our basis in the investment in the unconsolidated joint venture, and is recognized into earnings over the weighted average life of the related property s real estate assets. We recognize our proportionate share of the ongoing earnings or losses of each unconsolidated joint venture in Equity in earnings (loss) of unconsolidated joint ventures, net in our Consolidated Statements of Operations.

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#### Impairment of Investments in and Advances to Unconsolidated Joint Ventures

We evaluate our investments in unconsolidated entities for impairment whenever events or changes in circumstances indicate that there may be an other-than-temporary decline in value. To do so, we calculate the estimated fair value of the investment using a market, income or replacement cost approach, or combination thereof. The amount of impairment recognized, if any, would be the excess of the investment s carrying amount over its estimated fair value. We consider various factors to determine if a decline in the value of the investment is other-than-temporary. These factors are Level 2 and 3 inputs and include but are not limited to, age of the venture, our intent and ability to retain our investment in the entity, the financial condition and long-term prospects of the entity, expected term of the investment and the relationships with the other joint venture partners and its lenders. If we believe that the decline in the fair value is temporary, no impairment is recorded. The aforementioned factors are taken as a whole by management in determining the valuation of our investment property. Should the actual results differ from management s estimates, the valuation could be negatively affected and may result in a negative impact on the Consolidated Financial Statements. See Note 4 Investments in and Advances to Unconsolidated Joint Ventures for additional information.

## Cash and Cash Equivalents

Cash and cash equivalents include cash held in financial institutions and other highly liquid short-term investments with original maturities of three months or less. We have not realized any losses in our cash and cash equivalents and believe that these short-term instruments are not exposed to any significant credit risk.

#### Restricted Cash

Restricted cash consists of escrow deposits held by lenders for real estate taxes, insurance and capital replacement reserves and security deposits.

## **Deferred Loan Costs**

Deferred loan costs include fees and costs incurred to obtain long-term financing. These fees and costs are amortized to Interest expense over the terms of the related loans. Accumulated amortization of deferred loan costs was approximately \$4.5 million and \$3.1 million as of December 31, 2012 and 2011, respectively. Unamortized deferred loan costs are fully amortized when debt is retired before the maturity. Our interest expense for the years ended December 31, 2012, 2011 and 2010 includes \$2.1 million, \$2.1 million and \$2.3 million for the amortization of loan costs, respectively, including amounts related to discontinued operations.

### Straight-line Rent and Other Receivables

Straight-line rent and other receivables include all straight line rent and current accounts receivable, net of allowances. We maintain an allowance for estimated losses that may result from the inability of our customers to make required payments. If a customer fails to make contractual payments beyond any allowance, we may recognize additional bad debt expense in future periods equal to the net outstanding balances. As of December 31, 2012 and 2011, our allowance for doubtful accounts was \$1.3 million and \$1.3 million, respectively.

## Debt

Debt consists of fixed and variable rate secured mortgage notes, senior unsecured notes and a senior unsecured revolving credit facility. Secured mortgage notes assumed in connection with business combinations includes a premium or discount for the difference between the fair value and face value of assumed notes at the date of acquisition, and is amortized to Interest expense over the remaining life of the underlying notes. The aggregated premium balance, net of accumulated amortization, was approximately \$7.3 million and \$2.6 million as of December 31, 2012 and 2011, respectively.

# Derivative Instruments and Hedging Activities

We record derivatives at fair value which are presented on a gross basis in Other Liabilities in our Consolidated Balance Sheets. As of December 31, 2012, we did not have any hedges in place. In July 2012, we

settled our forward-starting swap for \$33.6 million, which was in place to hedge the variability of cash flows associated with forecasted issuance of debt, contemporaneously with locking rate for \$90.0 million of debt which was funded in September 2012.

We have historically used interest rate swaps to manage certain interest rate risk. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash payments and the discounted expected variable cash receipts. The variable cash receipts are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. We incorporate credit valuation adjustments to appropriately reflect both our own nonperformance risk and the respective counterparty s nonperformance risk in the fair value measurements. In adjusting the fair value of our derivative contracts for the effect of nonperformance risk, we have considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts and guarantees.

Although we have determined that the majority of the inputs used to value our derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with our derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by us and our counterparties.

For derivatives designated as cash flow hedges, the effective portion of the changes in the fair value of the derivative is initially reported in Accumulated other comprehensive loss in our Consolidated Statements of Stockholders Equity, Accumulated Other Comprehensive Income (Loss) and Noncontrolling Interests (i.e., not included in earnings) and subsequently reclassified into earnings when the hedged transaction affects earnings or the hedging relationship is no longer effective at which time the ineffective portion of the derivative s changes in fair value is recognized directly into earnings. We assess the effectiveness of each hedging relationship whenever financial statements are issued or earnings are reported and at least every three months. We do not use derivatives for trading or speculative purposes.

### Comprehensive Income (Loss)

We report comprehensive income or loss in our Consolidated Statements of Comprehensive Income. Amounts reported in Accumulated other comprehensive income (loss) related to settled hedging transactions will be amortized to Interest expense as the hedged forecasted transactions occur. Any ineffectiveness related to our hedging transactions is reported in our Consolidated Statements of Operations. See Note 6 Financial Instruments and Hedging Activities for additional information.

## Revenue Recognition

We record rental revenues on a straight-line basis under which contractual rent increases are recognized evenly over the full lease term. Certain properties have leases that provide for tenant occupancy during periods where no rent is due or where minimum rent payments change during the term of the lease. Accordingly, we record receivables from tenants that we expect to collect over the remaining lease term rather than currently, which are recorded as a straight-line rent receivable. When we acquire a property, the terms of existing leases are considered to commence as of the acquisition date for the purposes of this calculation. The total increase to Rental revenues due to straight-line rent adjustments was approximately \$5.9 million, \$8.8 million and \$5.0 million, respectively, for the years ended December 31, 2012, 2011 and 2010.

Tenant recovery income includes payments and amounts due from tenants pursuant to their leases for real estate taxes, insurance and other recoverable property operating expenses and is recognized as Rental revenues during the same period the related expenses are incurred. Tenant recovery income recognized as Rental revenues was approximately \$53.1 million, \$44.8 million and \$41.0 million, respectively, for the years ended December 31, 2012, 2011 and 2010.

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In connection with property acquisitions qualifying as business combinations, we may acquire leases with rental rates above or below the market rental rates. Such differences are recorded as an intangible lease asset or liability and amortized to Rental revenues over the reasonably assured term of the related leases. The unamortized balances of these assets and liabilities associated with the early termination of leases are fully amortized to their respective revenue line items in our Consolidated Statements of Operations on a straight-line basis over the estimated remaining contractual lease term. The total net impact to Rental revenues due to the amortization of above and below market rents and accelerated amortization due to early lease terminations was an increase of approximately \$0.8 million, an increase of \$0.4 million and a decrease of \$37,000 for the years ended December 31, 2012, 2011 and 2010, respectively.

Future minimum base rental payment, i.e., cash monthly contractual rent, due to us from our customers under the terms of non-cancelable operating leases in effect as of December 31, 2012 were as follows (in thousands):

| Year Ended December 31, | Amount       |
|-------------------------|--------------|
| 2013                    | \$ 211,812   |
| 2014                    | 184,155      |
| 2015                    | 152,974      |
| 2016                    | 118,966      |
| 2017                    | 85,765       |
| Thereafter              | 273,741      |
| Total                   | \$ 1,027,413 |

The schedule does not reflect future rental revenues from the potential renewal or replacement of existing and future leases and excludes tenant recovery income. Additionally, leases where the tenant can terminate the lease with short-term notice are not included.

Early lease termination fees are recorded in Rental revenues on a straight-line basis over the estimated remaining contractual lease term or upon collection if collectability is not assured. During the years ended December 31, 2012, 2011 and 2010, early lease termination fees were \$0.6 million, \$0.6 million and \$0.6 million, respectively.

We earn revenues from asset management fees, acquisition fees, property management fees and fees for other services pursuant to joint venture and other agreements. These are included in our Consolidated Statements of Operations in Institutional capital management and other fees. We recognize revenues from asset management fees, acquisition fees, property management fees and fees for other services when the related fees are earned and are realized or realizable.

We develop certain properties for specific buyers, called build-to-suit projects. We account for these projects using the percentage of completion method, whereby the profits are recorded based on our estimates of the percentage of completion of individual contracts, commencing when the work performed under the contracts reaches a point where the final costs can be estimated with reasonable accuracy. The percentage of completion estimates are based on a comparison of the contract expenditures incurred to the estimated final costs. Changes in job performance, job conditions and estimated profitability may result in revisions to the costs and income and are recognized in the period in which the revisions are determined. The profit recognized from these projects is reported net of estimated taxes, when applicable, and is included in Development profits, net of tax in our Consolidated Statements Operations.

#### Stock-Based Compensation

On October 10, 2006, we established the Long-Term Incentive Plan, as amended, to grant restricted stock, LTIP Units, stock options and other awards to our personnel and directors. Awards granted under this plan are measured at fair value on the grant date and amortized to compensation expense on a straight-line basis over the service period during which the awards fully vest. Such expense is included in General and administrative

expense in our Consolidated Statements of Operations. Options issued under the Long-Term Incentive Plan are valued using the Black-Scholes option pricing model, which relies on assumptions we make related to the expected term of the options, volatility, dividend yield and risk free interest rate.

#### Income and Other Taxes

We have elected to be taxed as a REIT, as defined under the Internal Revenue Code of 1986, as amended. As a REIT, we generally will not be subject to U.S. federal income taxes on our net income that is distributed to our stockholders if we distribute at least 90% of our REIT taxable income to our stockholders. REITs are also subject to a number of other organizational and operational requirements. If we fail to qualify as a REIT in any taxable year, our taxable income will be subject to U.S. federal income tax at regular corporate rates (including any applicable alternative minimum tax). Even if we qualify as a REIT, we may be subject to certain U.S. federal, state and local and non-U.S. income taxes. We also will be required to pay a 100% tax on non-arms length transactions between us and our taxable REIT subsidiary ( TRS ) and on any net income from gain on property that was held for sale to customers in the ordinary course of business.

Certain of our operations (property management, asset ownership or management, sales of certain assets, etc.) may be conducted through taxable REIT subsidiaries, which are subsidiaries of the operating partnership and each of which we refer to as a TRS. A TRS is a C-corporation for which a REIT and its subsidiary C-corporation have jointly elected for the C-corporation to be a taxable REIT subsidiary of the REIT and therefore is subject to U.S. federal corporate income tax.

For our taxable REIT subsidiaries, deferred income taxes result from temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for U.S federal income tax purposes, as well as interest and loss carryforwards, and are measured using current enacted tax rates and laws that are expected to be in effect when the differences reverse. We reduce deferred tax assets by recording a valuation allowance when we determine based on available evidence that it is more likely than not that the assets will not be realized.

The Company recognizes penalties and interest accrued related to unrecognized tax benefits, if any, as income tax expense. To the extent interest and penalties are not assessed with respect to uncertain tax positions, amounts accrued will be reduced and reflected as a reduction of the overall income tax expense. We had no interest expense or penalties related to unrecognized tax benefits for the years ended December 31, 2012, 2011 or 2010. As of December 31, 2012 and 2011, there were no unrecognized tax benefits. We do not anticipate a significant change to the total amount of unrecognized tax benefits within the next 12 months. Our Federal income tax returns and various state and local jurisdictions are subject to examination by the Internal Revenue Service for the year ended December 31, 2008 and subsequent years.

## **New Accounting Standards**

During the second quarter of 2011, the FASB issued Accounting Standards Update No. 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS, which generally aligns the principles for fair value measurements and the related disclosure requirements under US GAAP and International Financial Reporting Standards (IFRS). This standard requires new disclosures, with a particular focus on Level 3 measurements, including; quantitative information about the significant unobservable inputs used for all Level 3 measurements; qualitative discussion about the sensitivity of recurring Level 3 measurements to changes in the unobservable inputs disclosed, including the interrelationship between inputs and a description of the company s valuation processes. This standard also requires disclosure of any transfers between Levels 1 and 2 of the fair value hierarchy; information about when the current use of a non-financial asset measured at fair value differs from its highest and best use and the hierarchy classification for items whose fair value is not recorded on the balance sheet but is disclosed in the notes. This standard was effective for interim and annual periods beginning after December 15, 2011. In conjunction with the adoption of this standard, we made an accounting policy election to measure the credit risk of our derivative financial instruments that are subject to master netting agreements on a net basis by counterparty portfolio. We adopted this standard effective January 1, 2012.

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Also during the second quarter of 2011, the FASB issued Accounting Standards Update No. 2011-05, Presentation of Comprehensive Income, which eliminates the option to report other comprehensive income and its components in the statement of changes in stockholders equity. Entities had the option to present the components of net income and other comprehensive income either in a single continuous statement or in two separate but consecutive statements. This standard requires retrospective application and was effective for interim and annual periods beginning after December 15, 2011. We adopted this standard on January 1, 2012 and have presented the components of net income and other comprehensive income in two separate but consecutive statements.

## Note 3 - Investment in Properties

Our consolidated investment in properties consist of operating properties, redevelopment properties, properties under development, properties in pre-development and land held for future development or other purposes. The historical cost of our investment in properties was (in thousands).

|   | December 31,<br>2012 | December 31,<br>2011 |
|---|----------------------|----------------------|
| Operating properties                              | \$ 3,209,024         | \$ 3,100,172         |
| Properties under redevelopment                    | 14,699               | 4,284                |
| Properties under development                      | 80,008               | 9,525                |
| Properties in pre-development including land held | 81,796               | 47,082               |
| Total Investment in Properties                    | 3,385,527            | 3,161,063            |
| Less accumulated depreciation and amortization    | (605,888)            | (589,314)            |
| Net Investment in Properties                      | \$ 2,779,639         | \$ 2,571,749         |

## **Acquisition Activity**

#### 2012 Acquisition Activity

During the year ended December 31, 2012, we acquired 32 buildings for a total purchase price of \$338.4 million, excluding our existing ownership of 20% in the six properties previously held by DCT Fund I (see Note 4 Investments in and Advances to Unconsolidated Joint Ventures for further detail related to the buyout of our joint venture partner s interest). We expensed as incurred acquisition costs of approximately \$2.0 million during the year ended December 31, 2012, included in General and administrative in our Consolidated Statement of Operations. The table below represents a summary of our acquisitions during 2012.

|                            |                      | Number of |             |
|----------------------------|----------------------|-----------|-------------|
|                            | Market               | Buildings | Square Feet |
| East Operating Segment:    | Atlanta              | 2         | 735,000     |
|                            | Central Pennsylvania | 1         | 100,000     |
|                            | Memphis              | 1         | 1,039,000   |
|                            | Miami                | 1         | 50,000      |
|                            | New Jersey           | 2         | 194,000     |
| Central Operating Segment: | Chicago              | 6         | 1,034,000   |
|                            | Dallas               | 2         | 1,090,000   |
|                            | Houston              | 5         | 522,000     |
| West Operating Segment:    | Northern California  | 1         | 337,000     |
|                            | Phoenix              | 1         | 76,000      |
|                            | Seattle              | 2         | 136,000     |
|                            | Southern California  | 8         | 862,000     |
|                            | Total                | 32        | 6,175,000   |

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## 2011 Acquisition Activity

During the year ended December 31, 2011, we acquired 24 buildings and controlling interests in three buildings. These properties and controlling interests were acquired from unrelated third-parties, except as disclosed in Note 12 Related Party Transactions for a total purchase price of approximately \$187.1 million. We have consolidated the three properties in which we acquired controlling interests and, as a result, we recorded \$196.9 million of real estate assets on our balance sheet, in the aggregate, for these three properties and the 24 other properties that we acquired during the year ended December 31, 2011. This amount included \$9.8 million attributable to the noncontrolling interests—share of these three properties. We expensed as incurred acquisition costs of approximately \$1.9 million during the year ended December 31, 2011, included in General and administrative—in our Consolidated Statement of Operations. The table below represents a summary of our acquisitions during 2011.

|                            |                     | Number of |             |
|----------------------------|---------------------|-----------|-------------|
|                            | Market              | Buildings | Square Feet |
| East Operating Segment:    | Atlanta             | 1         | 77,000      |
|                            | Miami               | 1         | 100,000     |
|                            | New Jersey          | 1         | 330,000     |
|                            | Orlando             | 4         | 471,000     |
| Central Operating Segment: | Chicago             | 2         | 263,000     |
|                            | Houston             | 8         | 452,000     |
| West Operating Segment:    | Denver              | 1         | 118,000     |
|                            | Northern California | 1         | 255,000     |
|                            | Phoenix             | 1         | 245,000     |
|                            | Seattle             | 1         | 121,000     |
|                            | Southern California | 6         | 708,000     |
|                            |                     |           |             |
|                            | Total               | 27        | 3.140.000   |

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## **Development Activity**

2012 Development Activity

During 2012, we continued to expand our development activities. The table below represents a summary of our consolidated development activity as of December 31, 2012.

| Project                             | Market         | Acres | Number of<br>Buildings<br>(i | Square<br>Feet<br>n thousands | Percent<br>Owned | I:<br>t<br>1 | Costs<br>ncurred<br>hrough<br>2/31/12<br>housands) | Pr<br>Inv | Total rojected vestment housands) | Completion<br>Date      | Percentage<br>Leased |
|-------------------------------------|----------------|-------|------------------------------|-------------------------------|------------------|--------------|--|-----------|-----------------------------------|-------------------------|----------------------|
| Stabilized Developments             |                |       |                              |                               |                  |              |  |           |                                   |                         |                      |
| Dulles Summit Distribution          |                |       |                              |                               |                  |              |  |           |                                   |                         |                      |
| Building C                          | Baltimore/     |       |                              |                               |                  |              |  |           |                                   |                         |                      |
|                                     | Wash D.C.      | 7     | 1                            | 103                           | 100%             | \$           | 8,414  | \$        | 9,527                             | Q3-2012 <sup>(1)</sup>  | 100%                 |
|                                     | Total          | 7     | 1                            | 103                           | 100%             |              | 8,414  |           | 9,527                             |                         | 100%                 |
|                                     |                |       |                              |                               |                  |              | -,   |           | - ,                               |                         |                      |
| In Lease Up                         |                |       |                              |                               |                  |              |  |           |                                   |                         |                      |
| Northwest 8 Distribution Center     | Houston        | 16    | 1                            | 267                           | 100%             |              | 11,785   |           | 13,238                            | O3-2012 <sup>(2)</sup>  | 100%                 |
| Dulles Summit Distribution          | Houston        | 10    | 1                            | 207                           | 100%             |              | 11,700   |           | 13,236                            | Q3-2012(-)              | 100%                 |
| Building E                          | Baltimore/     |       |                              |                               |                  |              |  |           |                                   |                         |                      |
| Dunding L                           | Wash D.C       | 6     | 1                            | 76                            | 100%             |              | 6,409  |           | 7.123                             | O3-2012 <sup>(2)</sup>  | 100%                 |
| DCT 55                              | Chicago        | 33    | 1                            | 604                           | 100%             |              | 23,392   |           | 27,917                            | Q4-2012 <sup>(2)</sup>  | 0%                   |
| DC1 33                              | Cincago        | 33    | 1                            | 004                           | 10070            |              | 23,372   |           | 21,711                            | Q <del>1</del> -2012(7) | 070                  |
|                                     | Total          | 55    | 3                            | 947                           | 100%             |              | 41,586   |           | 48,278                            |                         | 36%                  |
| Under Construction                  |                |       |                              |                               |                  |              |  |           |                                   |                         |                      |
| DCT Commerce Center at Pan          |                |       |                              |                               |                  |              |  |           |                                   |                         |                      |
| American West (Building A)          | Miami          | 7     | 1                            | 167                           | 100%             |              | 13,251   |           | 14,354                            | O1-2013 <sup>(2)</sup>  | 90%                  |
| DCT Commerce Center at Pan          |                |       |                              |                               |                  |              | ,  |           | ,                                 | Ç                       |                      |
| American West (Building B)          | Miami          | 7     | 1                            | 167                           | 100%             |              | 7,771  |           | 13,001                            | Q2-2013 <sup>(2)</sup>  | 74%                  |
| Slover Logistics                    |                |       |                              |                               |                  |              | ,,,,,  |           | - ,                               |                         |                      |
| Center I                            | So. California | 28    | 1                            | 652                           | 100%             |              | 16,291   |           | 36,725                            | Q2-2013 <sup>(2)</sup>  | 100%                 |
|                                     | Total          | 42    | 3                            | 986                           | 100%             |              | 37,313   |           | 64,080                            |                         | 94%                  |
| <b>Total Development Activities</b> |                | 104   | 7                            | 2,036                         | 100%             | \$           | 87,313   | \$        | 121,885                           |                         | 67%                  |

# 2012 Development Profits

As of December 31, 2012, we had two build-to-suit for sale projects under contract. During the year ended December 31, 2012, we recognized development profits, net of tax of approximately \$0.3 million related to the development of the Dulles Summit Lot 10 project which is under contract to be sold to a third-party for a total of \$8.0 million. The 8<sup>th</sup> and Vineyard A project was under contract, but as development activities recently commenced, no profit was earned and recognized.

<sup>(1)</sup> This is the projected stabilization date.

<sup>(2)</sup> The completion date represents the date of building shell-completion.

The table below represents a summary of our build-to-suit activity as of December 31, 2012.

| Project              | Market          | Acres | Number<br>of<br>Buildings | Square<br>Feet<br>(in thousands | Percent<br>Owned | In<br>th<br>12 | Costs<br>curred<br>rough<br>/31/12<br>ousands) | Pı<br>Inv | Total rojected vestment housands) | Completion<br>Date |
|----------------------|-----------------|-------|---------------------------|---------------------------------|------------------|----------------|--|-----------|-----------------------------------|--------------------|
| Dulles Summit Lot 10 | Baltimore/      |       |                           |                                 |                  |                |  |           |                                   |                    |
|                      | Washington D.C. | 5     | 1                         | 61                              | 50%              | \$             | 4,931  | \$        | 7,429                             | Q2-2013            |
| 8th & Vineyard A     | So. California  | 6     | 1                         | 130                             | 91%              |                | 1,891  |           | 8,960                             | Q4-2013            |
|                      |                 | 11    | 2                         | 191                             |                  | \$             | 6.822  | \$        | 16,389                            |                    |

#### 2012 Development Acquisitions

During the year ended December 31, 2012, we acquired seven land parcels for future development which total approximately 216.4 acres located in the Chicago, Southern California, Seattle, Atlanta and Houston markets and one shell-complete building totaling approximately 0.3 million square feet in Houston. The land parcels and shell-complete building were acquired from unrelated third-parties for a total purchase price of \$72.1 million.

### 2011 Development Acquisitions

During the year ended December 31, 2011, we acquired five land parcels which total approximately 102.2 acres located in the Houston, Miami, Cincinnati and Southern California markets. The land parcels were acquired from unrelated third-parties for a total purchase price of \$25.7 million.

# Disposition Activity

# 2012 Disposition Activity

During the year ended December 31, 2012, we sold 36 operating properties to third-parties for gross proceeds of approximately \$15.0 million. We recognized gains of approximately \$13.4 million on the disposition of 23 operating properties and recognized an impairment loss of approximately \$11.4 million on the disposition of 13 properties in Atlanta. All gains and impairments associated with these sales are reflected in Income (loss) from discontinued operations in the Consolidated Financial Statements. The table below represents a summary of our dispositions during 2012.

|                            |            | Number<br>of | Square    |
|----------------------------|------------|--------------|-----------|
|                            | Market     | Buildings    | Feet      |
| East Operating Segment:    | Atlanta    | 16           | 840,000   |
|                            | Charlotte  | 1            | 80,000    |
|                            | Memphis    | 2            | 1,106,000 |
|                            | New Jersey | 1            | 138,000   |
| Central Operating Segment: | Columbus   | 2            | 821,000   |
|                            | Dallas     | 1            | 85,000    |
|                            | Houston    | 13           | 1,005,000 |
|                            |            |              |           |
|                            | Total      | 36           | 4,075,000 |

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## 2011 Disposition Activity

During the year ended December 31, 2011, we sold 16 operating properties to third-parties for combined gross proceeds of approximately \$108.3 million. Seven property sales resulted in gains of approximately \$12.0 million. We recognized impairment losses totaling approximately \$8.2 million on a portfolio of nine properties in Charlotte. All gains and impairments associated with these sales are reflected in Income (loss) from discontinued operations in the Consolidated Financial Statements. The table below represents a summary of our dispositions during 2011.

|                            |             | Number of |             |
|----------------------------|-------------|-----------|-------------|
|                            | Market      | Buildings | Square Feet |
| East Operating Segment:    | Charlotte   | 9         | 925,000     |
|                            | Nashville   | 1         | 988,000     |
| Central Operating Segment: | Kansas City | 1         | 225,000     |
|                            | Minneapolis | 3         | 356,000     |
|                            | San Antonio | 2         | 172,000     |
|                            |             |           |             |
|                            | Total       | 16        | 2 666 000   |

## Intangible Assets

Aggregate amortization expense for intangible lease assets recognized in connection with property acquisitions (excluding assets and liabilities related to above and below market rents; see Note 2 Summary of Significant Accounting Policies for additional information) was approximately \$10.0 million, \$10.8 million and \$10.0 million for the years ended December 31, 2012, 2011 and 2010, respectively.

Our intangible lease assets and liabilities included the following as of December 31, 2012 and 2011 (in thousands).

|                               | I           | December 31, 2012 | 2           | I           | December 31, 2011 |             |
|-------------------------------|-------------|-------------------|-------------|-------------|-------------------|-------------|
|                               |             | Accumulated       |             | Accumulated |                   |             |
|                               | Gross       | Amortization      | Net         | Gross       | Amortization      | Net         |
| Other intangible lease assets | \$ 71,846   | \$ (26,181)       | \$ 45,665   | \$ 77,692   | \$ (38,549)       | \$ 39,143   |
| Above market rent             | \$ 6,621    | \$ (4,348)        | \$ 2,273    | \$ 7,087    | \$ (5,191)        | \$ 1,896    |
| Below market rent             | \$ (27,590) | \$ 7,442          | \$ (20,148) | \$ (26,905) | \$ 8,008          | \$ (18,897) |

The following table describes the estimated net amortization of such intangible assets and liabilities for the next five years and thereafter. In addition, the table describes the net impact to rental revenues due to the amortization of above and below market rents for the next five years and thereafter (in thousands).

|                                   | Estimated<br>Net<br>Amortization | Estimated Net<br>Increase to<br>Rental Revenues<br>Related to Above |  |
|-----------------------------------|----------------------------------|---|--|
|                                   | of Lease                         | and Below   |  |
| For the Period Ended December 31, | Intangible Assets                | Market Rents  |  |
| 2013                              | \$ 9,555                         | \$ 1,579  |  |
| 2014                              | 8,131                            | 1,413   |  |
| 2015                              | 6,567                            | 1,187   |  |
| 2016                              | 5,149                            | 955   |  |
| 2017                              | 3,642                            | 748   |  |
| Thereafter                        | 12,621                           | 11,993  |  |

Total \$ 45,665 \$ 17,875

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#### Casualty Events

During 2012 and 2011, a series of storms caused damage to some of our properties which were covered by insurance for all losses, subject to our deductable. The recoveries received for damages were in excess of the sum of our incurred losses for cleanup costs and the net book value of the write off of damaged property. After all contingencies relating to the casualties were resolved, we recorded casualty gains of approximately \$1.6 million and \$1.3 million, during the years ended December 31, 2012 and 2011, respectively, including amounts related to discontinued operations.

#### Note 4 - Investments in and Advances to Unconsolidated Joint Ventures

We enter into joint ventures primarily for purposes of developing industrial real estate and to establish funds or other commingled investment vehicles with institutional partners. Our investments in these joint ventures are included in Investments in and advances to unconsolidated joint ventures in our Consolidated Balance Sheets. The following describes our unconsolidated joint ventures as of December 31, 2012 and 2011.

|   |               |              | Unconsolidated 1 | Investme   | ents in and |  |
|---|---------------|--------------|------------------|------------|-------------|--|
|   | DCT Ownership |              | Advances to      | Unconso    | lidated     |  |
|   | as of         |              | Joint Ver        | ntures as  | of          |  |
|   | December 31,  | Number       | December 31,     | December 3 |             |  |
| Unconsolidated Joint Ventures           | 2012          | of Buildings | 2012             |            | 2011        |  |
| Institutional Joint Ventures:           |               |              |                  |            |             |  |
| DCT/SPF Industrial Operating LLC (1)    | 20.0%         | 13           | \$ 42,571        | \$         | 45,510      |  |
| TRT-DCT Venture I (2)                   | 3.6%          | 14           | 558              |            | 548         |  |
| TRT-DCT Venture II (3)                  | 11.4%         | 5            | 1,990            |            | 2,172       |  |
| TRT-DCT Venture III (1)(3)              | 10.0%         | 4            | 1,225            |            | 1,491       |  |
| DCT Fund I LLC (4)                      | 100.0%        |              |                  |            | (313)       |  |
|   |               |              |                  |            |             |  |
| Total Institutional Joint Ventures      |               | 36           | 46,344           |            | 49,408      |  |
| Other:                                  |               |              |                  |            |             |  |
| Stirling Capital Investments (SCLA) (5) | 50.0%         | 6            | 53,840           |            | 58,629      |  |
| IDI/DCT, LLC (3)                        | 50.0%         | 3            | 27,736           |            | 28,240      |  |
| IDI/DCT Buford, LLC (land only)         | 75.0%         |              | 3,054            |            | 3,001       |  |
|   |               |              |                  |            |             |  |
| Total Other                             |               | 9            | 84,630           |            | 89,870      |  |
|   |               |              |                  |            |             |  |
| Total                                   |               | 45           | \$ 130,974       | \$         | 139,278     |  |

- During 2012, our unconsolidated joint ventures completed dispositions of two properties in the Cincinnati and Louisville markets where our share of gross proceeds was approximately \$3.7 million. We recognized gains of \$1.0 million, inclusive of a previously deferred gain of approximately \$0.3 million, in Equity in earnings (loss) in unconsolidated joint ventures in our Consolidated Statement of Operations during the year ended December 31, 2012.
- During the first quarter of 2012, our joint venture partner, Dividend Capital Total Reality Trust Inc., contributed one property into TRT-DCT Venture I. As a result of this activity, we made a capital contribution totaling \$0.2 million, which resulted in our equity ownership decreasing to 3.6% as of December 31, 2012, as compared to 4.4% as of December 31, 2011.
- During 2011, our unconsolidated joint ventures completed dispositions of three properties in the Cincinnati, Kansas City and Northern California markets where our share of gross proceeds was approximately \$13.8 million. We recognized deferred gains upon disposition of these properties totaling \$0.7 million, in Equity in earnings (loss) in unconsolidated joint ventures in our Consolidated Statement of Operations during the year ended December 31, 2011.
- At the end of December 2012, we obtained a controlling interest in DCT Fund I, LLC in connection with the wind down of activities with our joint venture partner that resulted in dissolution of the joint venture and acquisition of our joint venture partner s 80% interest in the real estate. In connection with

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the acquisition, our consideration totaled \$97.5 million comprised of the repayment of all the ventures underlying debt, assumption of the net liabilities of the venture and a payment to our joint venture partner. The transaction was accounted for as a business combination, and as the fair value of the assets acquired was equivalent to the total consideration paid, our investment in basis and the net liabilities assumed, no gain or loss was recognized.

(5) Although we contributed 100% of the initial cash equity capital required by the venture, our partners retain certain participation rights in the venture s available cash flows.

#### **Institutional Capital Management Joint Ventures**

#### DCT/SPF Industrial Operating LLC

During 2007, we entered into a joint venture agreement with Industrial Acquisition LLC ( JP Morgan ), an entity advised by JPMorgan Asset Management, to form DCT/SPF Industrial Operating LLC ( JP Morgan Venture ) that owns and operates industrial properties located in the United States. Our actual ownership percentage may vary depending on amounts of capital contributed and the timing of contributions and distributions. As of December 31, 2012 our ownership interest is 20.0%. As a result of our contribution of properties into the JP Morgan Venture in 2007, we have deferred gains of \$2.7 million as of December 31, 2012, which will be recognized through earnings over the weighted average life of the related properties, or upon disposition of the properties to a third-party.

#### TRT-DCT Industrial Joint Ventures I, II and III

We entered into our first joint venture agreement with Dividend Capital Total Realty Trust Inc. ( DCTRT ) TRT-DCT Venture I on September 1, 2006 that owns and operates industrial properties located in the United States. Our actual ownership percentage may vary depending on amounts of capital contributed and the timing of contributions and distributions. As of December 31, 2012 our ownership interest is 3.6%. As a result of our contribution of properties into TRT-DCT Venture I in 2006, we have deferred gains of \$0.4 million as of December 31, 2012, which will be recognized through earnings over the weighted average life of the related properties, or upon disposition of the properties to a third-party. No further assets are planned to be acquired by the joint venture.

We formed our second joint venture agreement with DCTRT, TRT-DCT Industrial Joint Venture II G.P. (TRT-DCT Venture II), on March 27, 2007, that owns and operates industrial properties located in the United States. Our actual ownership percentage may vary depending on amounts of capital contributed and the timing of contributions and distributions. As of December 31, 2012 our ownership interest is 11.4%. As a result of our contribution of properties into TRT-DCT Venture II in 2007, we have deferred gains of \$0.6 million as of December 31, 2012, which will be recognized through earnings over the weighted average life of the related properties, or upon disposition of the properties to a third-party.

We formed our third joint venture agreement with DCTRT, TRT-DCT Industrial Joint Venture III, G.P. ( TRT-DCT Venture III ), on September 9, 2008, that owns and operates industrial properties located in the United States. TRT-DCT Venture III is also structured and funded in a manner similar to TRT-DCT Venture I. Our actual ownership percentage may vary depending on amounts of capital contributed and the timing of contributions and distributions. As of December 31, 2012 our ownership interest is 10.0%.

### Development Projects in Unconsolidated Joint Ventures

#### SCLA

During 2006, we entered into a joint venture agreement with Stirling Airports International, LLC, or Stirling, an unrelated third-party, to be the master developer of up to 4,350 acres in Victorville, California, part of the Inland Empire submarket in Southern California. The development project is located at the former George Air Force Base which closed in 1992 and is now known as Southern California Logistics Airport (SCLA). We refer to this joint venture as the SCLA joint venture. Stirling entered into two master development agreements which

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gave it certain rights to be the exclusive developer of the SCLA development project through 2019 (including certain extensions) and assigned these rights to the SCLA joint venture upon the closing of the venture. While our exact share of the equity interests in the SCLA joint venture will depend on the amount of capital we contribute and the timing of contributions and distributions, the SCLA joint venture contemplates an equal sharing between us and Stirling of residual profits and cash flows after all priority distributions. As of December 31, 2012, the SCLA joint venture owned six operating buildings comprised of 2.2 million square feet which were 98.1% occupied and an additional 202.1 acres of land available for development.

## IDI/DCT, LLC

During 2007, we entered into a joint venture agreement with Industrial Developments International, Inc. ( IDI ), an unrelated third-party developer, to acquire approximately 113 acres of land to develop four distribution buildings comprising approximately 1.9 million square feet in the Savannah, GA, Nashville, TN, Chicago, IL, and Stockton, CA markets. DCT has the right of first offer to buy each of the projects and the buildings are operating.

In December of 2010, DCT and IDI entered into an amendment to the LLC agreement and made additional capital contributions of \$6.0 million each to reduce the overall debt to equity ratio of IDI/DCT, LLC. Simultaneously, DCT made an additional capital contribution of \$24.2 million to pay down our proportionate share of the outstanding debt and accrued interest to zero. At the same time, IDI/DCT, LLC refinanced the remaining \$24.1 million of debt, and IDI s parent guaranteed this debt, including future interest and principal payments.

In June 2011, the joint venture entered into a sale agreement with a third-party for one of its four buildings, which closed in August 2011. As a result of the contracted sales price less costs to sell being lower than the carrying amount of the related real estate assets, the joint venture recognized an impairment loss. Our portion of the impairment loss was approximately \$2.0 million, which is included in Impairment losses from unconsolidated joint ventures in our Consolidated Statement of Operations for the year ended December 31, 2011.

#### IDI/DCT Buford, LLC

During 2008, we entered into a joint venture agreement with IDI to form IDI/DCT Buford, LLC. This joint venture was funded for the purpose of developing four distribution buildings comprised of approximately 0.6 million square feet in Atlanta, Georgia on approximately 47 acres contributed to the joint venture by DCT. During the year ended December 31, 2010, we recognized impairment on our investment in the joint venture of \$0.2 million as a result of the anticipated timing of the commencement of the development (see further discussion of the land impairment in Note 2 Summary of Significant Accounting Policies).

The following table provides unaudited selected combined financial information for unconsolidated joint ventures as of and for the years ended December 31, 2012, 2011 and 2010 (in thousands).

|  | 2012       | 2011        | 2010       |
|--|------------|-------------|------------|
| Real estate, net of accumulated depreciation | \$ 630,478 | \$ 739,373  | \$ 801,048 |
| Total assets                                 | \$ 651,971 | \$ 765,427  | \$ 824,188 |
| Notes payable                                | \$ 272,948 | \$ 290,983  | \$ 317,143 |
| Total liabilities                            | \$ 287,046 | \$ 368,018  | \$ 391,647 |
| Partners capital                             | \$ 364,926 | \$ 397,409  | \$ 432,541 |
| Rental revenues                              | \$ 66,052  | \$ 62,971   | \$ 64,322  |
| Operating expenses                           | \$ 16,343  | \$ 16,270   | \$ 16,559  |
| Depreciation expense                         | \$ 33,734  | \$ 33,769   | \$ 33,003  |
| Interest expense                             | \$ 22,117  | \$ 20,754   | \$ 20,591  |
| Net loss                                     | \$ (3,688) | \$ (12,767) | \$ (8,285) |

Our aggregate investment in these partnerships at December 31, 2012 and 2011 of \$131.0 million and \$139.3 million, respectively, exceeds our share of the underlying equity in the net assets of our joint ventures by approximately \$18.4 million and \$16.7 million, respectively, primarily due to capitalized interest and other costs incurred in connection with the ventures.

#### Guarantees

There are no lines of credit or side agreements related to, or between, our unconsolidated joint ventures and us, and there are no derivative financial instruments between our unconsolidated joint ventures and us. In addition, we believe we have no material exposure to financial guarantees.

#### Note 5 - Outstanding Indebtedness

As of December 31, 2012, our outstanding indebtedness of approximately \$1.5 billion consisted of mortgage notes, senior unsecured notes and a senior unsecured revolving credit facility, which excludes \$45.0 million representing our proportionate share of debt associated with unconsolidated joint ventures. As of December 31, 2011, our outstanding indebtedness consisted of mortgage notes and senior unsecured notes and totaled approximately \$1.3 billion, which excludes \$61.7 million representing our proportionate share of debt associated with unconsolidated joint ventures.

As of December 31, 2012, the gross book value of our consolidated properties was approximately \$3.4 billion and the gross book value of all properties securing our mortgage debt was approximately \$0.7 billion. As of December 31, 2011, the total gross book value of our consolidated properties was approximately \$3.2 billion and the gross book value of all properties securing our mortgage debt was approximately \$0.7 billion. Our debt has various covenants with which we were in compliance as of December 31, 2012 and 2011.

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Our outstanding indebtedness as of December 31,2012 is summarized below (dollars in thousands).

|  | Interest       |                  | As of Dec                               | ember 31,    |
|--|----------------|------------------|---|--------------|
|  | Rate (1)       | Maturity Date    | 2012                                    | 2011         |
| Senior Unsecured Notes:  | Tutte          | maturity Date    | 2012                                    | 2011         |
| 8 year, fixed rate (2)   | 5.68%          | Jan-14           | \$ 50,000                               | \$ 50,000    |
| 9 year, fixed rate   | 5.43%          | Apr-20           | 50,000                                  | 50,000       |
| 10 year, fixed rate (2)  | 5.77%          | Apr-16           | 50,000                                  | 50,000       |
| 5 year, fixed rate (2)   | 6.11%          | Jun-13           | 175,000                                 | 175,000      |
| 4 year, variable rate  | 2.31%          | Jun-15           | 175,000                                 | 175,000      |
| Private Placement 5 year, fixed rate                               | 5.63%          | Jun-15           | 40,000                                  | 40,000       |
| Private Placement 7 year, fixed rate                               | 6.31%          | Jun-17           | 51,000                                  | 51,000       |
| Private Placement 8 year, fixed rate                               | 6.52%          | Jun-18           | 41,500                                  | 41,500       |
| Private Placement 11 year, fixed rate                              | 6.95%          | Jun-21           | 77,500                                  | 77,500       |
| 2011 Private Placement 5 year, fixed rate                          | 4.02%          | Aug-16           | 49,000                                  | 49,000       |
| 2011 Private Placement 7 year, fixed rate                          | 4.69%          | Aug-18           | 40,000                                  | 40,000       |
| 2011 Private Placement 8 year, fixed rate                          | 4.97%          | Aug-19           | 46,000                                  | 46,000       |
| 2011 Private Placement 10 year, fixed rate                         | 5.42%          | Aug-21           | 15,000                                  | 15,000       |
| 2011 Private Placement 11 year, fixed rate                         | 5.50%          | Aug-22           | 40,000                                  | 40,000       |
| 2011 Private Placement 12 year, fixed rate                         | 5.57%          | Aug-23           | 35,000                                  | 35,000       |
| 2012 Private Placement 10yr, fixed rate (2)                        | 4.21%          | Sep-22           | 90,000                                  | 22,000       |
| Mortgage Notes:  | 112170         | 50p 22           | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |              |
| Baltimore-Washington   | 6.25%          | Sep-12           |   | 24,480       |
| Willowbrook  | 6.84%          | Sep-12           |   | 7,570        |
| Greens Crossing  | 6.44%          | Oct-12           |   | 6,329        |
| Mid South Logistics Center   | 6.40%          | Nov-12           |   | 11,641       |
| Louisville Logistics Center  | 6.04%          | Jan-13           |   | 5,120        |
| 111 Lake Drive.  | 5.79%          | Apr-13           | 4,885                                   | 4,981        |
| Binney & Smith Distribution Center                                 | 6.97%          | Jun-13           | 6,154                                   | 7,058        |
| 8 year, fixed rate   | 4.97%          | Oct-13           | 16,283                                  | 16,776       |
|  | 5.69%          | Dec-13           | 5,651                                   | 6,055        |
| Shelby 5<br>1700 Desoto  | 6.00%          |                  | 3,338                                   | 3,407        |
| 10 year, fixed rate <sup>(2)</sup>                                 | 5.31%          | Apr-14<br>Jan-15 | 36,873                                  | 47,539       |
| Cargo Ventures   | 5.77%          | Feb-16           | 54,040                                  | 47,339       |
|  |                |                  |   |              |
| 116 Lehigh Drive   | 6.08%<br>6.25% | Aug-16           | 4,453<br>6,023                          |              |
| State Highway 225  |                | Aug-17           | 739                                     | 950          |
| Shelby 4 Miami Commerce Center                                     | 7.40%<br>6.91% | Dec-17<br>Oct-18 |   | 859<br>3,928 |
| Cabot  |                |                  | 3,455                                   |              |
|  | 6.17%          | Mar-19           | 51,108                                  | 51,814       |
| Cabot 7.405 P.   | 6.11%          | Feb-20           | 67,393                                  | 68,339       |
| 7425 Pinemont  | 6.25%          | Jul-20           | 2,523                                   | 10.062       |
| Rollins Road   | 4.25%          | Dec-21           | 19,502                                  | 19,962       |
| Haven A  | 7.29%          | Oct-22           | 8,282                                   | 8,845        |
| Shelby 19  | 6.72%          | Nov-22           | 8,829                                   | 9,444        |
| 6th & Rochester  | 4.96%          | Aug-23           | 3,394                                   | 3,630        |
| Mohawk   | 5.75%          | Aug-25           | 7,043                                   | 7,415        |
| Weighted Avg./Totals (3)   | 4.98%          |                  | 1,334,968                               | 1,250,192    |
| Premiums/Discounts, Net of Amortization (4)                        | N/A            |                  | 7,346                                   | 2,591        |
| Fremunis/Discounts, Net of Amortization                            | IN/A           |                  | 7,340                                   | 2,391        |
| Total Senior Unsecured Notes and Mortgage Notes                    | N/A            |                  | 1,342,314                               | 1,252,783    |
| Senior Unsecured Revolving Credit Facility                         | 2.11%          | Jun-15           | 110,000                                 |              |
|  |                |                  |   |              |
| Total Carrying Value of Debt                                       | N/A            |                  | \$ 1,452,314                            | \$ 1,252,783 |
| ,                            | ,,,,,          |                  | . , . –,                                | . ,,         |
| Eined Date Date (3)  | E ((M          |                  | ¢ 1 150 000                             | ¢ 1 075 102  |
| Fixed Rate Debt (3)  Promiums (Discounts, Net of Amortization (4)) | 5.66%          |                  | \$ 1,159,968                            | \$ 1,075,192 |
| Premiums/Discounts, Net of Amortization (4)                        | N/A            |                  | 7,346                                   | 2,591        |
| Variable Rate Debt (3)   | 2.23%          |                  | 285,000                                 | 175,000      |
| Total Carrying Value of Debt                                       | N/A            |                  | \$ 1,452,314                            | \$ 1,252,783 |
| Total Carrying Value of Debt                                       | IN/A           |                  | φ 1,432,314                             | φ 1,434,703  |

(footnotes on following page)

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- (1) Interest rates for fixed rate debt are stated rates. Interest rates for variable rate debt are the interest rate charged as of the last payment in 2012
- (2) We settled certain derivative instruments related to these notes and the settlement amount of these derivative instruments are amortized to interest expense over the life of the assigned notes.
- (3) Weighted average interest rates are based upon outstanding balances as of December 31, 2012.
- (4) Certain mortgages were assumed in conjunction with the acquisition of properties and the difference between the fair value and the face value of these notes at the date of acquisition is reflected as a premium or discount which are amortized to interest expense over the remaining life of the underlying note.

## Debt Payoffs, Refinancing and Issuance

During the year ended December 31, 2012, we retired mortgage notes totaling approximately \$64.7 million previously scheduled to mature in September 2012, October 2012, November 2012, January 2013 and January 2015, using proceeds from the Company s senior unsecured revolving credit facility and with proceeds from our equity offerings.

In September 2012, we issued \$90.0 million of fixed rate, senior unsecured notes through a private placement offering. These senior unsecured notes mature in September 2022 and have a fixed interest rate of 4.21%. The notes require semi-annual interest payments. The proceeds from these notes were used to repay outstanding indebtedness and for general corporate purposes.

In April 2011, we refinanced \$50.0 million of maturing senior unsecured notes. The new fixed-rate notes bear interest of 5.43%, mature in April 2020 and require quarterly interest payments.

On June 3, 2011, we entered into a term loan agreement with a syndicate of 12 banks, pursuant to which we borrowed \$175.0 million through a senior unsecured loan. The term loan is scheduled to mature on June 3, 2015 and may be prepaid in whole or in part at any time. The term loan agreement provides for a variable interest rate based on either the base rate under the agreement or LIBOR, at our election, plus a margin that is initially based on our leverage ratio. The margins on base rate loans initially may range from 0.80% to 1.65% per annum, and the margins on LIBOR-based loans may range from 1.80% to 2.65% per annum. This loan agreement has various covenants with which we are in compliance as of December 31, 2012. We used the term loan, together with proceeds from a draw under our senior unsecured revolving credit facility, to repay our unsecured term loan that was scheduled to mature on June 6, 2011.

On August 1, 2011 we issued \$225.0 million of new fixed rate, senior unsecured notes through a private placement. These senior unsecured notes have a weighted average maturity of 8.5 years and a weighted average interest rate of 4.93%. The notes have maturities of 5, 7, 8, 10, 11 or 12 years. Proceeds from these notes were used to repay outstanding indebtedness and for general corporate purposes.

On November 4, 2011, we issued a non-recourse mortgage note for \$20.0 million in connection with a property acquisition. The note bears interest of 4.25%, requires monthly payments of principal and interest and matures in December 2021.

#### **Debt Assumptions**

During the year ended December 31, 2012, we assumed four mortgage notes with outstanding balances totaling \$67.1 million in connection with property acquisitions. The assumed notes bear interest at rates ranging from 5.77% to 6.25% and require monthly payments of principal and interest. The notes mature at various dates from February 2016 to July 2020. We recorded approximately \$5.8 million of premiums in connection with the assumption of these notes.

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During the year ended December 31, 2011, we assumed two non-recourse mortgage notes with outstanding balances of approximately \$3.9 million and \$3.4 million, respectively, in connection with two property acquisitions. The assumed notes bear interest at 4.96% and 6.0%, respectively, and require monthly payments of principal and interest. The notes mature in August 2023 and April 2014, respectively.

For the years ended December 31, 2012, 2011 and 2010, the amortization of all premiums/discounts resulted in a reduction of interest expense of approximately \$1.0 million, \$1.1 million and \$1.1 million, respectively, including amounts from discontinued operations.

### Line of Credit

On June 3, 2011 we entered into an amendment to extend the maturity date of our \$300.0 million senior unsecured revolving credit facility from August 19, 2013 until June 3, 2015. This amendment also increased the number of banks included on the facility from nine to twelve and reduced the interest rate payable to either 0.65% to 1.35% over prime or 1.65% to 2.35% over LIBOR, per annum at our election, depending upon the Company s leverage ratio. The amendment also provides us the ability, from time to time, to extend the size of the facility by up to an additional \$200.0 million, to a total of \$500.0 million, subject to receipt of lender commitments and other conditions. We incurred a total of approximately \$2.1 million in fees paid to the creditor and third-party costs which have been deferred and will be amortized over the life of the new credit facility. Proceeds from draws on the line have been used to pay off mortgage notes and senior unsecured notes as they became due, to finance our property acquisitions and for general corporate purposes including payment of distributions. See Note 3 Investment in Properties for further detail related to our property acquisitions.

As of December 31, 2012, we had \$110.0 million outstanding on our senior unsecured revolving credit facility and \$190.0 million available under the unsecured revolving credit facility. As of December 31, 2011, we had no balance outstanding on our senior unsecured revolving credit facility.

#### Capitalized Interest

During the years ended December 31, 2012, 2011 and 2010, we incurred interest expense of approximately \$73.7 million, \$66.9 million and \$59.2 million, respectively, including amounts from discontinued operations. We capitalized approximately \$4.3 million, \$2.7 million and \$2.2 million of interest in 2012, 2011 and 2010, respectively, associated with certain development and redevelopment, and other construction activities.

#### Debt Maturities

The following table sets forth the scheduled maturities of our debt and regularly scheduled principal amortization, excluding unamortized premiums, as of December 31, 2012 (amounts in thousands).

|            | Senior<br>Unsecured |        |           | Re | Unsecured<br>volving<br>Credit |      |           |
|------------|---------------------|--------|-----------|----|--------------------------------|------|-----------|
| Year       | Notes               | Mortga | ige Notes | Fa | acility                        |      | Total     |
| 2013       | \$ 175,000          | \$     | 39,913    | \$ |                                | \$   | 214,913   |
| 2014       | 50,000              |        | 10,952    |    |                                |      | 60,952    |
| 2015       | 215,000             |        | 41,077    |    | 110,000                        |      | 366,077   |
| 2016       | 99,000              |        | 61,012    |    |                                |      | 160,012   |
| 2017       | 51,000              |        | 11,586    |    |                                |      | 62,586    |
| Thereafter | 435,000             |        | 145,428   |    |                                |      | 580,428   |
| Total      | \$ 1,025,000        | \$     | 309,968   | \$ | 110,000                        | \$ 1 | 1,444,968 |

#### 2013 Debt Refinancing

On February 20, 2013, DCT entered into an amendment with our syndicated bank group whereby we extended and increased our existing \$175.0 million senior unsecured term loan to \$225.0 million for a period of 5 years,

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extended our existing \$300.0 million senior unsecured line of credit for a period of 4 years and received a commitment for an additional \$175.0 million senior unsecured term loan with a term of 2 years. DCT intends to borrow on this additional term loan to refinance near term scheduled maturities.

#### Note 6 - Financial Instruments and Hedging Activities

#### Fair Value of Financial Instruments

As of December 31, 2012 and 2011, the fair values of cash and cash equivalents, restricted cash held in escrow, accounts receivable and accounts payable approximated their carrying values because of the short-term nature of these instruments. The estimated fair values of other financial instruments subject to fair value disclosures were determined based on available market information and valuation methodologies we believe to be appropriate for these purposes. Considerable judgment and a high degree of subjectivity are involved in developing these estimates. These are our best estimates; however, they may differ from the actual amounts that we could realize upon disposition. The following table summarizes these financial instruments (in thousands).

|  | Balances as of<br>December 31, 2012 |              | Balances as of<br>December 31, 2011 |              |
|--|-------------------------------------|--------------|-------------------------------------|--------------|
|  | Carrying                            | Estimated    | Carrying                            | Estimated    |
|  | Amounts                             | Fair Value   | Amounts                             | Fair Value   |
| Borrowings (1):                            |                                     |              |                                     |              |
| Senior unsecured revolving credit facility | \$ 110,000                          | \$ 110,000   | \$                                  | \$           |
| Fixed rate debt <sup>(2)</sup>             | \$ 1,167,314                        | \$ 1,306,761 | \$ 1,077,783                        | \$ 1,218,321 |
| Variable rate debt                         | \$ 175,000                          | \$ 176,922   | \$ 175,000                          | \$ 174,979   |
| Interest rate contracts:                   |                                     |              |                                     |              |
| Interest rate swap (3)                     | \$                                  | \$           | \$ (26,746)                         | \$ (26,746)  |

- (1) The fair values of our borrowings were estimated using a discounted cash flow methodology. Credit spreads and market interest rates used to determine the fair value of these instruments are based on unobservable Level 3 inputs which management has determined to be its best estimate of current market values.
- (2) The carrying amount of our fixed rate debt includes premiums and discounts as a result of the difference between the fair value and face value of debt assumed.
- The fair value of our interest rate swap is determined using the market standard methodology of netting the discounted future fixed cash flows and the discounted expected variable cash flows based on an expectation of future interest rates derived from Level 2 observable market interest rate curves. We also incorporate a credit valuation adjustment, which is derived using unobservable Level 3 inputs, to appropriately reflect both our nonperformance risk and the respective counterparty s nonperformance risk in the fair value measurement.

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The following table displays a reconciliation of liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the years ended December 31, 2012 and 2011. During the same periods, we had no assets measured at fair value on a recurring basis. The table also displays gains and losses due to changes in fair value, including both realized and unrealized, recognized in the Consolidated Statements of Operations for Level 3 liabilities. When assets and liabilities are transferred between levels, we recognize the transfer at the beginning of the period.

|  | Durin        | g the       |
|--|--------------|-------------|
|  | Year Ended   |             |
|  | December 31, |             |
|  | 2012         | 2011        |
| Level 3 Liabilities:   |              |             |
| Interest Rate Swaps:   |              |             |
| Beginning balance at January 1                                       | \$ (26,746)  | \$ (10,109) |
| Net unrealized loss included in accumulated other comprehensive loss | (6,127)      | (16,637)    |
| Realized loss recognized in interest expense                         | (677)        |             |
| Cash paid for settlement of hedge                                    | 33,550       |             |
|  |              |             |
| Ending balance at December 31  | \$           | \$ (26,746) |

## **Hedging Activities**

As of December 31, 2012, we did not have any hedges in place. In July 2012, we settled our forward-starting swap for \$33.6 million, which was in place to hedge the variability of cash flows associated with forecasted issuances of debt, contemporaneously with locking rate for \$90.0 million of debt which was funded in September 2012.

On a recurring basis, we measure our derivatives at fair value, which was a gross liability of approximately \$26.7 million as of December 31, 2011. This amount was included in Other Liabilities in our Consolidated Balance Sheet. The fair value of our derivatives was determined using Level 2 and 3 inputs. We utilized a third-party derivative valuation expert to determine the fair value, including the Level 3 component of the swap liability, during each reporting period. The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in Accumulated other comprehensive loss and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings and is recorded as Interest expense in our Consolidated Statements of Operations. During the year ended December 31, 2012 we recognized \$0.7 million of ineffectiveness due to the change in estimated timing of debt issuance. During the year ended December 31, 2011, we recognized no ineffectiveness.

During the years ended December 31, 2012 and 2011, we recorded approximately \$6.8 million and \$16.6 million of net unrealized losses, respectively, including the noncontrolling interests portions of \$0.5 million and \$1.6 million, respectively, in Accumulated other comprehensive loss as a result of the change in fair value of our outstanding hedges during the periods. As of December 31, 2012 and 2011 the Accumulated other comprehensive loss balance pertaining to the hedges were losses of approximately \$37.2 million and \$32.6 million, respectively, including the noncontrolling interests portion.

Amounts reported in Accumulated other comprehensive loss related to derivatives will be amortized to Interest expense over the remaining term of our debt. During the next 12 months, we estimate that approximately \$4.0 million will be reclassified from Accumulated other comprehensive loss to Interest expense resulting in an increase in interest expense.

## Note 7 - Commitments and Contingencies

#### Legal Matters

We are a party to various legal actions and administrative proceedings arising in the ordinary course of business, some of which may be covered by liability insurance, and none of which we expect to have a material adverse effect on our consolidated financial condition or results of operations.

#### **Operating Leases**

We are obligated under non-cancelable office space, ground and equipment operating leases. Approximate minimum annual rentals under operating leases are as follows (in thousands):

|                         | Op | erating | Ground   | 1 |
|-------------------------|----|---------|----------|---|
| Year Ended December 31: | L  | eases   | Leases   | , |
| 2013                    | \$ | 725     | \$ 49    | 4 |
| 2014                    |    | 718     | 50       | 9 |
| 2015                    |    | 644     | 56       | 4 |
| 2016                    |    | 505     | 55       | 9 |
| 2017                    |    | 59      | 55       | 1 |
| Thereafter              |    |         | 10,78    | 5 |
|                         |    |         |          |   |
| Total                   | \$ | 2,651   | \$ 13,46 | 2 |

Substantially all of the office space and equipment subject to the operating leases described above are for the use at our corporate and regional offices. Rent expense recognized was approximately \$0.7 million, \$1.1 million and \$1.2 million during the years ended December 31, 2012, 2011 and 2010, respectively.

## **Note 8 - Noncontrolling Interests**

Noncontrolling interests are the portion of equity, or net assets, in a subsidiary not attributable, directly or indirectly, to a parent. Our noncontrolling interests primarily represent limited partnership interests in our operating partnership and equity interests held by third-party partners in our consolidated real estate joint ventures. Our noncontrolling interests held by third-party partners in our consolidated joint ventures totaled \$11.0 million and \$11.7 million as of December 31, 2012 and 2011, respectively.

Noncontrolling interests representing interests in our operating partnership include preferred shares in our Mexico REIT and Cabot REIT, OP Units and LTIP units which are classified as permanent equity in accordance with GAAP and are included in Noncontrolling interests in our Consolidated Balance Sheets.

# OP Units

As of December 31, 2012 and 2011, we owned approximately 93.3% and 90.4%, respectively, of the outstanding equity interests of our operating partnership. Upon redemption by the unitholder, we have the option of redeeming the OP Units with cash or with shares of our common stock on a one-for-one basis, subject to adjustment.

During November 2011, we issued approximately 1.0 million OP units, at a price of \$5.20 per share, representing a portion of the purchase price in connection with a property acquisition in the Northern California market.

During the year ended December 31, 2012, 6.2 million OP Units were redeemed for approximately \$3.0 million in cash and 5.7 million shares of common stock. As of December 31, 2012 there was a total of 19.5 million OP Units outstanding with a redemption value of approximately \$126.8 million based on the closing price of our common stock on December 31, 2012, all of which were redeemable for cash or stock, at our election.

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During the year ended December 31, 2011, 1.0 million OP Units were redeemed for approximately \$0.3 million in cash and 0.9 million shares of common stock. As of December 31, 2011, there was a total of 25.1 million OP Units outstanding with a redemption value of approximately \$128.5 million based on the closing price of our common stock on December 31, 2011.

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#### LTIP Units

We may grant limited partnership interests in our operating partnership (LTIP Units). LTIP Units, which we grant either as free-standing awards or together with other awards under our Long-Term Incentive Plan, are valued by reference to the value of our common stock, and are subject to such conditions and restrictions as our compensation committee may determine, including continued employment or service, computation of financial metrics and/or achievement of pre-established performance goals and objectives. See Note 11 Equity Based Compensation for details related to grants and redemptions of LTIP Units during the years ended December 31, 2012, 2011, and 2010.

The following table illustrates the noncontrolling interests share of our consolidated net income (loss) during the years ended December 31, 2012, 2011 and 2010 (in thousands).

|                            |   |          | Year Ended   |          |  |
|----------------------------|---|----------|--------------|----------|--|
|                            |   | :        | December 31, |          |  |
|                            |   | 2012     | 2011         | 2010     |  |
| Noncontrolling interests   | share of loss from continuing operations            | \$ 2,172 | \$ 4,446     | \$ 4,877 |  |
| Noncontrolling interests   | share of (income) loss from discontinued operations | (518)    | (853)        | 346      |  |
|                            |   |          |              |          |  |
| Net (income) loss attribut | table to noncontrolling interests                   | \$ 1,654 | \$ 3,593     | \$ 5,223 |  |

## Note 9 - Stockholders Equity

#### Common Stock

As of December 31, 2012 and 2011, approximately 280.3 million and 245.9 million shares of common stock were issued and outstanding, respectively.

On November 20, 2012, we registered a second continuous equity offering program, to replace our continuous equity offering program previously registered on March 23, 2010. Pursuant to this offering, we may sell up to 20 million shares of common stock from time-to-time through November 20, 2015 in at-the-market offerings or certain other transactions. We intend to use the proceeds from any sale of shares for general corporate purposes, which may include funding acquisitions and repaying debt. During the year ended December 31, 2012, we issued approximately 9.5 million shares through this offering, at an average price of \$6.33 per share before expenses, for net proceeds of \$59.2 million before offering expenses. We did not issue any shares under the previously registered offering program during 2011. As of December 31, 2012, 10.5 million shares remain available to be issued under this program.

On September 12, 2012, we issued approximately 19.0 million shares of common stock in a public offering at a price of \$6.20 per share for net proceeds of \$112.6 million before offering expenses used for acquisitions and other general corporate purposes.

On February 18, 2011, we issued 21.9 million shares of common stock in a public offering at a price of \$5.35 per share for net proceeds of \$111.9 million before offering expenses.

During the year ended December 31, 2012, we issued approximately 5.7 million shares of common stock related to the redemption of OP Units (see additional information in Note 8 Noncontrolling Interests), and approximately 0.2 million shares of common stock related to vested shares of restricted stock, phantom shares and stock option exercises.

During the year ended December 31, 2011, we issued approximately 0.9 million shares of common stock in connection with redemptions of OP Units and approximately 0.2 million shares of common stock related to vested shares of restricted stock, phantom shares and stock option exercises.

The net proceeds from the sales of our securities were transferred to our operating partnership for a number of OP Units equal to the shares of common stock sold in our public and private offerings, including the offerings noted above.

The holders of shares of our common stock are entitled to one vote per share on all matters voted on by stockholders, including election of our directors. Our articles of incorporation do not provide for cumulative voting in the election of our directors. Therefore, the holders of the majority of the outstanding shares of common stock can elect the entire board of directors. Subject to any preferential rights of any outstanding series of our preferred stock and to the distribution of specified amounts upon liquidation with respect to shares-in-trust, the holders of our common stock are entitled to such distributions as may be declared from time to time by our board of directors out of legally available funds and, upon liquidation, are entitled to receive all assets available for distribution to stockholders. All shares issued in our public offerings are fully paid and non-assessable shares of common stock. Holders of our common stock will not have preemptive rights.

#### Dividend Reinvestment and Stock Purchase Plan

We offer shares of common stock through the Dividend Reinvestment and Stock Purchase Plan (the Plan). The Plan permits stockholders to acquire additional shares with quarterly dividends and to make additional cash investments to buy shares directly. Shares of common stock may be purchased in the open market, through privately negotiated transactions, or directly from us as newly issued shares of common stock. All shares issued under the Plan were either acquired in the open market or newly issued.

#### **Preferred Shares**

Our board of directors, through the articles of incorporation, has the authority to authorize the issuance of 50,000,000 preferred shares of any class or series. The rights and terms of such preferred shares will be determined by our board of directors. However, the voting rights of preferred stockholders shall never exceed the voting rights of common stockholders. As of December 31, 2012 and 2011, we had no outstanding shares of preferred stock.

#### Shares-in-Trust

Our board of directors, through the articles of incorporation, has the authority to authorize the issuance of shares-in-trust which are shares that are automatically exchanged for common or preferred shares as a result of an event that would cause an investor to own, beneficially or constructively, a number of shares in excess of certain limitations. As of December 31, 2012 and 2011, we had no outstanding shares-in-trust.

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#### Distributions

Our distributions are calculated based upon the total number of shares of our common stock or limited partnership units of our operating partnership outstanding on the distribution record date as declared by our board of directors. We accrue and pay distributions on a quarterly basis. The following table sets forth the distributions that have been paid and/or declared to date by our board of directors.

| Amount Declared During Quarter Ended in 2012:               | Per Share       | Date Paid        |
|---|-----------------|------------------|
| December 31,  | \$ 0.07         | January 10, 2013 |
| September 30,   | 0.07            | October 17, 2012 |
| June 30,  | 0.07            | July 18, 2012    |
| March 31,   | 0.07            | April 18, 2012   |
|   |                 |                  |
| Total 2012  | \$ 0.28         |                  |
|   |                 |                  |
|   |                 |                  |
|   | Per             |                  |
| Amount Declared During Quarter Ended in 2011:               | Share           | Date Paid        |
| December 31,  | \$ 0.07         | January 12, 2012 |
| September 30,   | 0.07            | October 18, 2011 |
| June 30,  | 0.07            | July 19, 2011    |
| March 31,   | 0.07            | April 19, 2011   |
|   |                 | •                |
| Total 2011  | \$ 0.28         |                  |
| 10mi 2011   | Ф 0 <b>:2</b> 0 |                  |
|   |                 |                  |
|   | Per             |                  |
| A   | Share           | Date Paid        |
| Amount Declared During Quarter Ended in 2010:  December 31, | \$ 0.07         |                  |
|   |                 | January 13, 2011 |
| September 30,   | 0.07            | October 14, 2010 |
| June 30,  | 0.07            | July 15, 2010    |
| March 31,   | 0.07            | April 15, 2010   |
|   |                 |                  |
| Total 2010  | \$ 0.28         |                  |

#### Note 10 - Earnings per Share

We use the two-class method of computing earnings per common share which is an earnings allocation formula that determines earnings per share for common stock and any participating securities according to dividends declared (whether paid or unpaid) and participation rights in undistributed earnings. Under the two-class method, earnings per common share are computed by dividing the sum of distributed earnings to common stockholders and undistributed earnings allocated to common stockholders by the weighted average number of common shares outstanding for the period.

A participating security is defined by GAAP as an unvested share-based payment award containing non-forfeitable rights to dividends and must be included in the computation of earnings per share pursuant to the two-class method. Our nonvested restricted stock and LTIP units are considered participating securities as these share-based awards contain non-forfeitable rights to dividends irrespective of whether the awards ultimately vest or expire.

The following table sets forth the computation of our basic and diluted earnings per common share (in thousands except per share information):

|  | For the y   | ear ended Decei | mber 31,    |
|--|-------------|-----------------|-------------|
|  | 2012        | 2011            | 2010        |
| Earnings per Common share Basic and Diluted  |             |                 |             |
| Numerator  |             |                 |             |
| Loss from continuing operations  | \$ (22,909) | \$ (37,886)     | \$ (39,947) |
| Gain on dispostions of real estate interests   |             |                 | 13          |
| (Income) loss from continuing operations attributable to noncontrolling interests            | 2,172       | 4,446           | 4,877       |
|  |             |                 |             |
| Loss from continuing operations attributable to common stockholders                          | (20,737)    | (33,440)        | (35,057)    |
| Less: Distributed and undistributed earnings allocated to participating securities           | (524)       | (443)           | (480)       |
|  |             |                 |             |
| Numerator for adjusted loss from continuing operations attributable to common stockholders   | (21,261)    | (33,883)        | (35,537)    |
|  | (==,===)    | (22,222)        | (==,==,)    |
| Income (loss) from discontinued operations   | 6,169       | 9,043           | (3,119)     |
| Noncontrolling interests share of (income ) loss from discontinued operations                | (518)       | (853)           | 346         |
|  | , ,         | , ,             |             |
| Numerator for income (loss) from discontinued operations attributable to common stockholders | 5,651       | 8,190           | (2,773)     |
| Transferror for income (1666) from discontinuos operations analogados to common stockholaets | 2,001       | 0,170           | (=,,,,,,)   |
| Adjusted net income (loss) attributable to common stockholders                               | \$ (15,610) | \$ (25,693)     | \$ (38,310) |
| Adjusted liet lilcolle (loss) attributable to collillion stockholders                        | \$ (15,010) | \$ (23,093)     | \$ (36,310) |
|  |             |                 |             |
| Denominator  | 254.021     | 242.501         | 212 412     |
| Weighted average common shares outstanding basic and dilutive                                | 254,831     | 242,591         | 212,412     |
|  |             |                 |             |
| Earnings per Common Share Basic and Diluted  |             |                 |             |
| Loss from continuing operations  | \$ (0.08)   | \$ (0.14)       | \$ (0.17)   |
| Income (loss) from discontinued operations   | 0.02        | 0.03            | (0.01)      |
|  |             |                 |             |
| Net income (loss) attributable to common stockholders  | \$ (0.06)   | \$ (0.11)       | \$ (0.18)   |

# **Potentially Dilutive Shares**

We have excluded from diluted earnings per share the weighted average common share equivalents related to approximately 5.5 million, 5.7 million and 5.5 million stock options and phantom stock for the years ended December 31, 2012, 2011, and 2010 respectively, because their effect would be anti-dilutive.

## **Note 11 - Equity Based Compensation**

### Long-Term Incentive Plan

On October 10, 2006, we adopted, and our stockholders approved, our Long-Term Incentive Plan. We use our Long-Term Incentive Plan to grant restricted stock, stock options and other equity awards to our eligible employees. Subject to adjustment upon certain corporate transactions or events, the total number of shares of our common stock subject to such awards may not exceed 23.0 million shares and in no event may any optionee receive options for more than 2.0 million shares on an annual basis.

#### Phantom Shares

Pursuant to the Long-Term Incentive Plan, we may grant phantom shares to our non-employee directors. Our phantom shares typically vest upon the first anniversary of the grant date, depending on the grant. Once vested and at the discretion of the grantee, the phantom stock can be converted into either cash or common stock at the option of the Company. Phantom shares are recorded at their fair value on the date of grant and are amortized on a straight-line basis over the service period during which term the shares fully vest.

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#### Restricted Stock

Our restricted stock is recorded at fair value on the date of grant and amortized on a straight-line basis over the service period during which term the stock fully vests. Our restricted stock typically vests ratably over a period of four to five years, depending on the grant.

#### LTIP Units

Our LTIP Units typically vest ratably over a period of four to five years, depending on the grant. Vested LTIP Units can be redeemed for OP Units on a one-for-one basis which are converted to common stock upon redemption.

During the year ended December 31, 2012, 0.7 million LTIP Units were granted to certain senior executives, which vest over a four or five year period with a total fair value of \$3.9 million at the date of grant as determined by a lattice-binomial option-pricing model based on a Monte Carlo simulation using a volatility factor of 72% and risk-free interest rates of 0.82% and 1.04%.

During the year ended December 31, 2011, 0.6 million LTIP Units were granted to senior executives which vest over a period of four to five years with a total fair value of \$3.0 million at the date of grant as determined by a lattice-binomial option-pricing model based on a Monte Carlo simulation using volatility factors ranging from 67% to 71% and risk-free interest rates ranging from 0.85% to 2.18%.

During the year ended December 31, 2010, we granted 0.6 million LTIP Units to senior executives which vest over a period of three to four years with a total fair value \$3.0 million at the date of grant as determined by a lattice-binomial option-pricing model based on a Monte Carlo simulation using volatility factors ranging from 61% to 62% and risk-free interest rates ranging from 2.39% to 2.55%.

### Equity Compensation Expense

The following table summarizes the amount recorded in General and administrative expense in our Consolidated Statement of Operations for the amortization of phantom shares, restricted stock and LTIP Units (in millions).

|                  | For the y | For the year ended December 31, |        |  |
|------------------|-----------|---------------------------------|--------|--|
|                  | 2012      | 2011                            | 2010   |  |
| Phantom shares   | \$ 0.4    | \$ 0.3                          | \$ 0.3 |  |
| Restricted Stock | \$ 1.0    | \$ 0.7                          | \$ 0.6 |  |
| LTIP Units       | \$ 2.2    | \$ 2.9                          | \$ 2.9 |  |

The following table summarizes the remaining unrecognized expense and remaining period over which we expect to amortize the expense as of December 31, 2012 related to phantom shares, restricted stock and LTIP Units (dollars in millions).

| Unrec | ognized                   |                     |
|-------|---------------------------|---------------------|
| expe  | nse as                    |                     |
| (     | of                        |                     |
| Decen | nber 31,                  | Remaining period to |
| 20    | 012                       | recognize expense   |
| \$    | 0.1                       | 4 months            |
| \$    | 1.9                       | 2.5 years           |
| \$    | 5.1                       | 2.8 years           |
|       | expe<br>Decen<br>20<br>\$ | \$ 1.9              |

The following table summarizes the number of units redeemed and converted to common stock on a one for one basis, the fair value at grant date for the units vested during the period and the number of units outstanding at period end related to phantom shares, restricted stock and LTIP Units.

|   |    | ntom |    | tricted |    | TD II .  |
|---|----|------|----|---------|----|----------|
|   | Sh | ares | S  | tock    | LT | IP Units |
| During the year ended December 31, 2012:                  |    |      |    |         |    |          |
| Common stock units issued for vested units (in thousands) |    | 14   |    | 130     |    | 687      |
| Fair value of units vested (in millions)                  | \$ | 0.3  | \$ | 0.7     | \$ | 1.2      |
| Units outstanding at end of period (in millions)          |    | 0.2  |    | 0.5     |    | 1.9      |
| During the year ended December 31, 2011:                  |    |      |    |         |    |          |
| Common stock units issued for vested units (in thousands) |    | 46   |    | 120     |    | 82       |
| Fair value of units vested (in millions)                  | \$ | 0.3  | \$ | 0.6     | \$ | 4.6      |
| Units outstanding at end of period (in millions)          |    | 0.1  |    | 0.4     |    | 1.9      |
| During the year ended December 31, 2010:                  |    |      |    |         |    |          |
| Common stock units issued for vested units (in thousands) |    | 17   |    | 85      |    | 278      |
| Fair value of units vested (in millions)                  | \$ | 0.3  | \$ | 0.4     | \$ | 0.4      |
| Units outstanding at end of period (in millions)          |    | 0.1  |    | 0.4     |    | 1.6      |

The following table summarizes additional information concerning our unvested phantom shares, restricted stock and LTIP Units (shares in thousands).

|                               | Phantom Shares |   |      | Restric |              | ock<br>eighted                  | LTIP Units |         |  |  |
|-------------------------------|----------------|---|------|---------|--------------|---------------------------------|------------|---------|--|--|
|                               | -              | Weighted<br>Average<br>Grant Date<br>Fair<br>Shares Value |      |         | Av<br>C<br>I | verage<br>Frant<br>Date<br>Fair |            | Ay<br>O | eighted<br>verage<br>Grant<br>ite Fair |  |
|                               |                |   |      | Shares  | Value        |                                 | Shares     |         | Value                                  |  |
| Unvested at December 31, 2009 | 52             | \$  | 4.60 | 320     | \$           | 5.14                            | 1,003      | \$      | 7.33                                   |  |
| Granted                       | 54             |   | 5.17 | 171     |              | 4.64                            | 636        |         | 4.62                                   |  |
| Vested                        | (52)           |   | 4.60 | (85)    |              | 5.5                             | (310)      |         | 7.86                                   |  |
| Forfeited                     |                |   |      | (20)    |              | 5.55                            |            |         |  |  |
| Unvested at December 31, 2010 | 54             |   | 5.17 | 386     |              | 4.82                            | 1,329      |         | 5.91                                   |  |
| Granted                       | 55             |   | 5.71 | 159     |              | 5.54                            | 553        |         | 5.41                                   |  |
| Vested                        | (54)           |   | 5.17 | (123)   |              | 5.01                            | (653)      |         | 7.03                                   |  |
| Forfeited                     | , ,            |   |      | (74)    |              | 5.35                            | (219)      |         | 5.54                                   |  |
| Unvested at December 31, 2011 | 55             |   | 5.71 | 348     |              | 4.97                            | 1,010      |         | 5.04                                   |  |
| Granted                       | 71             |   | 5.88 | 285     |              | 5.62                            | 723        |         | 5.64                                   |  |
| Vested                        | (55)           |   | 5.71 | (130)   |              | 5.06                            | (237)      |         | 5.07                                   |  |
| Forfeited                     |                |   |      | (6)     |              | 5.33                            |            |         |  |  |
| Unvested at December 31, 2012 | 71             | \$  | 5.88 | 497     | \$           | 5.32                            | 1,496      | \$      | 5.14                                   |  |

#### Stock Options

We may grant stock options to certain employees pursuant to our Long-Term Incentive Plan. The term of such options is 10 years from the date of grant unless forfeited earlier and the period during which the right to exercise such options fully vests ranges from four to five years from the date of grant. No stock options were granted under our Long-Term Incentive Plan prior to 2007. During the year ended December 31, 2012, we issued approximately 0.1 million shares of common stock upon the exercise of options to purchase our common stock by certain employees. We did not grant any options during the year ended December 31, 2012.

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During the years ended December 31, 2011 and 2010, options issued under the Long-Term Incentive Plan were valued using the Black-Scholes option pricing model. The table below sets forth the assumptions used in valuing such options.

|  | 2011            | 2010            |
|--|-----------------|-----------------|
| Expected term of options (1)             | 5.50 6.25 years | 6.20 6.25 years |
| Expected volatility range used           | 48.18% 64.51%   | 53.18% 55.90%   |
| Expected volatility weighted average     | 48.04%          | 53.46%          |
| Expected dividend yield range used       | 5.05% 5.77%     | 4.97% 6.14%     |
| Expected dividend yield weighted average | 5.02%           | 6.12%           |
| Risk-free interest rate                  | 0.97% 2.55%     | 1.82% 2.81%     |

(1) We use the simplified method to determine the estimated life of our option awards as sufficient historical exercise data is unavailable. Under the simplified method the expected term is calculated as the midpoint between the vesting and the end of the contractual term of the option.

#### Multi-Year Outperformance Program

On January 11, 2010, we adopted a multi-year outperformance program, which is a long-term incentive compensation program, and granted awards under the program to certain officers and senior executives.

The awards entitle participants to receive shares of common stock with a maximum value of \$10 million based on the absolute and relative total return to stockholders during the three-year performance period beginning on December 31, 2009. Half of the awards are based on our absolute total return to stockholders during the performance period and the other half are based on our relative total return to stockholders during the performance of the MSCI US REIT Index during the same period.

Each participant s award is designated as a specified percentage of the aggregate award value earned during the performance period, and participants are also entitled to a share of any unallocated portion of the aggregate award value. At the end of the performance period, each participant will be issued shares of our common stock with a value equal to that participant s share of the aggregate award value. Half of the shares of common stock issued will be fully vested upon issuance at the end of the performance period and the remaining half will vest on the first anniversary of that date based on continued employment. We may also permit participants to elect to receive their awards in the form of LTIP Units or other equivalent forms of equity in lieu of shares of common stock.

We did not grant any awards under the program during 2012 or 2011. The grant date fair value of the awards granted under the program during the year ended December 31, 2010 was approximately \$1.6 million. During the years ended December 31, 2012, 2011 and 2010 we recognized approximately \$0.3 million, \$0.1 million and \$0.5 million of expense which is included in General and administrative in our Consolidated Statement of Operations related the amortization of these awards. The awards granted in 2010 were evaluated as of December 31, 2012 and as a result 0.4 million LTIP Units will be granted in 2013 to the participants of this program.

### Employee Option Plan

Prior to October 6, 2006, we issued stock options under the Employee Option Plan, which was designed to enable us, our Former Advisor and its affiliates to obtain or retain the services of employees (not to include our directors) of our Former Advisor and its affiliates considered essential to our long-term success and the success of our Former Advisor and its affiliates by offering such employees an opportunity to participate in our growth through ownership of our shares. No employee options were granted under this plan subsequent to 2006.

### Independent Director Option Plan

Prior to October 6, 2006, we granted stock options under the Independent Director Option Plan, which we used in an effort to attract and retain qualified independent directors. No options were issued under this plan subsequent to 2006.

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### Stock Options Summary Table

Stock options granted under the Long-Term Incentive Plan, the Employee Option Plan and the Independent Director Option Plan are amortized on a straight-line basis over the service period during which the right to exercise such options fully vests. For the years ended December 31, 2012, 2011 and 2010 we incurred approximately \$0.4 million, \$0.6 million, and \$0.6 million, respectively, of such expense which is included in General and administrative in our Consolidated Statements of Operations. As of December 31, 2012, approximately \$0.4 million of such expense remained unrecognized which reflects the unamortized portion of the value of such options issued pursuant to the aforementioned plans. We expect to recognize such expense over a remaining weighted average period of 1.7 years.

The following table describes the total options outstanding, granted, exercised, expired and forfeited as of and during the years ended December 31, 2012, 2011 and 2010, as well as the total options exercisable as of December 31, 2012 (number of options and intrinsic value in thousands).

|  | Independent<br>Director<br>Option<br>Plan | Employee<br>Option<br>Plan | Long-Term<br>Incentive<br>Plan | Weighted<br>Average<br>Option<br>Price<br>Per<br>Share | Weighted Average Fair Value of Options Granted During the Year | Weighted Average Remaining Contractual Life (Years) | Intrin | sic Value |
|--|---|----------------------------|--------------------------------|--|--|---|--------|-----------|
| Issued and Outstanding as of December 31, 2009 | 80  | 189                        | 3,174                          | \$ 7.11  |  | ,   |        |           |
| Granted  |   |                            | 499                            | 4.58   | \$ 1.38  |   |        |           |
| Exercised                                      |   |                            | (6)                            | 3.41   |  |   | \$     | 10        |
| Forfeited and/or expired                       |   | (115)                      | (69)                           | 9.85   |  |   |        |           |
| Issued and Outstanding as of December 31, 2010 | 80  | 74                         | 3,598                          | \$ 6.65  |  |   |        |           |
| Granted  |   |                            | 441                            | 5.54   | \$ 1.66  |   |        |           |
| Exercised                                      |   |                            | (243)                          | 3.64   |  |   | \$     | 1,901     |
| Forfeited and/or expired                       | (15)                                      | (74)                       | (757)                          | 7.57   |  |   |        |           |
| Issued and Outstanding as of December 31, 2011 | 65  |                            | 3,039                          | \$ 6.48  |  |   |        |           |
| Granted  |   |                            |                                |  |  |   |        |           |
| Exercised                                      |   |                            | (321)                          | 3.49   |  |   |        |           |
| Forfeited and/or expired                       |   |                            | (11)                           | 8.27   |  |   |        |           |
| Issued and Outstanding as of December 31, 2012 | 65  |                            | 2,707                          | \$ 6.69  |  | 5.41  | \$     | 3,135     |
| Exercisable as of                              | 45  |                            | 2.005                          | ¢ 7.25   |  | 5 11  | ¢      | 2.074     |
| December 31, 2012                              | 65  |                            | 2,095                          | \$ 7.25  |  | 5.41  | \$     | 2,074     |

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#### **Note 12 - Related Party Transactions**

#### 8th and Vineyard Consolidated Joint Venture

In May 2010 we entered into the 8<sup>th</sup> and Vineyard joint venture with Iowa Investments, LLC, an entity owned by one of our executives, to purchase 19.3 acres of land held for development in Southern California. Pursuant to the joint venture agreement, we will first receive a return of all capital along with a preferred return. Thereafter, Iowa Investments, LLC will receive a return of all capital along with a promoted interest. The land parcel acquired by 8<sup>th</sup> and Vineyard was purchased from an entity in which the same executive had a minority ownership. The total acquisition price of \$4.7 million was determined to be at fair value.

#### Southern California Consolidated Ventures

We entered into four agreements, two in December 2010 and two in January 2011, whereby we acquired a weighted average controlling interest, based on square feet, of approximately 48.4% in five bulk industrial buildings located in the Southern California market. One of our executives has a weighted average noncontrolling interest in these properties of approximately 43.7%, based on square feet, and the remaining 7.9% is held by a third-party. Each venture partner will earn returns in accordance with their ownership interests. DCT has controlling rights including management of the operations of the properties and we have consolidated the properties and accounted for the transactions as business combinations. The total acquisition price of \$46.3 million was determined to be at fair value.

#### Note 13 - Income and Other Taxes

We operate and expect to continue to operate in a manner to meet all the requirements to qualify for REIT status. We have made our REIT election under Internal Revenue Code Section 856 for the taxable year ended December 31, 2003 and have not revoked such election. In order for a former C corporation to elect to be a REIT, it must distribute 100% of its C corporation earnings and profits and agree to be subject to federal tax at the corporate level to the extent of any subsequently recognized built-in gains within a 10 year period. We did not have any built-in gains at the time of our conversion to REIT status. As a REIT, we generally will not be subject to federal income taxation at the corporate level to the extent we annually distribute 100% of our REIT taxable income, as defined in the Internal Revenue Code, to our stockholders and satisfy other requirements. To continue to qualify as a REIT for federal tax purposes, we must distribute at least 90% of our REIT taxable income annually. As of December 31, 2012, we had recorded a \$1.8 million deferred tax asset, net of valuation allowance, included in the Consolidated Balance Sheets in Other liabilities , for federal and state income taxes on our taxable REIT subsidiaries. As of December 31, 2011, we had recorded a \$1.7 million deferred tax asset, net of valuation allowance, and a \$1.2 million deferred tax liability for federal and state income taxes on our taxable REIT subsidiaries. We are also subject to state and local taxes and recorded \$0.8 million, \$0.8 million and \$1.1 million of such tax expenses during the years ended December 31, 2012, 2011 and 2010, respectively.

Foreign income taxes are accrued for foreign countries in which DCT operates in accordance with the applicable local laws and regulations, taking into account provisions of applicable double tax treaties. During the years ended December 31, 2012, 2011, and 2010, we incurred \$60,000, \$20,000 and \$0.1 million of foreign income tax expenses, respectively, resulting from our operations in Mexico. As of December 31, 2012 and 2011, we had a \$0.6 million and a \$0.7 million valuation added income and other tax receivable outstanding, respectively.

### **Note 14 - Segment Information**

The Company s segments are based on our internal reporting of operating results used to assess performance based on our properties geographical markets. Our markets are aggregated into three reportable regions or segments, East, Central and West, which are based on the geographical locations of our properties. Management considers rental revenues and property net operating income aggregated by segment to be the appropriate way to analyze performance. Certain reclassifications have been made to prior year results to conform to the current presentation, related to discontinued operations. The following segment disclosures exclude the results from discontinued operations (see Note 15 Discontinued Operations and Assets Held for Sale for additional information).

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The following table reflects our total assets, net of accumulated depreciation and amortization, by segment, as of December 31, 2012 and 2011 (in thousands).

|                                       | December 3<br>2012 | December 31, 2011 |
|---------------------------------------|--------------------|-------------------|
| Segments assets:                      |                    |                   |
| East                                  | \$ 875,84          | 45 \$ 936,305     |
| Central                               | 1,107,50           | 61 1,021,956      |
| West                                  | 863,00             | 03 669,591        |
| Total segment assets                  | 2,846,40           | 09 2,627,852      |
| Non-segment assets:                   |                    |                   |
| Non-segment cash and cash equivalents | 8,6                | 53 11,624         |
| Other non-segment assets (1)          | 149,2              | 85 153,822        |
| Assets held for sale                  | 52,83              | 52                |
|                                       |                    |                   |
| Total assets                          | \$ 3,057,19        | 99 \$ 2,793,298   |

Other non-segment assets primarily consists of investments in and advances to unconsolidated joint ventures, deferred loan costs, other receivables and other assets.

The following table sets forth the rental revenues of our segments in continuing operations and a reconciliation of our segment rental revenues to our reported consolidated total revenues for the years ended December 31, 2012, 2011 and 2010 (in thousands).

|   | Year       | Year Ended December 31, |            |  |  |  |
|---|------------|-------------------------|------------|--|--|--|
|   | 2012       | 2011                    | 2010       |  |  |  |
| East  | \$ 82,909  | \$ 79,920               | \$ 71,134  |  |  |  |
| Central   | 109,918    | 96,303                  | 94,059     |  |  |  |
| West  | 63,893     | 55,240                  | 43,523     |  |  |  |
|   |            |                         |            |  |  |  |
| Rental revenues                                 | 256,720    | 231,463                 | 208,716    |  |  |  |
| Institutional capital management and other fees | 4,059      | 4,291                   | 4,133      |  |  |  |
|   |            |                         |            |  |  |  |
| Total revenues                                  | \$ 260,779 | \$ 235,754              | \$ 212,849 |  |  |  |

The following table sets forth property net operating income of our segments in continuing operations and a reconciliation of our property NOI to our reported Loss from continuing operations for the years ended December 31, 2012, 2011 and 2010 (in thousands).

|   | Year        | Ended December | 31,         |
|---|-------------|----------------|-------------|
|   | 2012        | 2011           | 2010        |
| East  | \$ 60,665   | \$ 58,212      | \$ 50,922   |
| Central   | 77,246      | 66,284         | 64,727      |
| West  | 47,983      | 41,297         | 30,449      |
|   |             |                |             |
| Property NOI (1)  | 185,894     | 165,793        | 146,098     |
| Institutional capital management and other fees                   | 4,059       | 4,291          | 4,133       |
| Impairment losses   |             |                | (4,100)     |
| Real estate related depreciation and amortization                 | (120,047)   | (113,470)      | (100,416)   |
| Casualty gains  | 1,554       | 33             |             |
| Development profits, net of tax                                   | 307         |                |             |
| General and administrative  | (26,064)    | (25,925)       | (25,262)    |
| Impairment losses on investments in unconsolidated joint ventures |             | (1,953)        | (216)       |
| Loss on business combinations                                     |             |                | (395)       |
| Equity in earnings (loss) of unconsolidated joint ventures, net   | 1,087       | (2,556)        | (2,986)     |
| Interest expense  | (69,274)    | (63,645)       | (56,241)    |
| Interest and other income (expense)                               | 291         | (310)          | 356         |
| Income tax benefit (expense) and other taxes                      | (716)       | (144)          | (918)       |
|   |             |                |             |
| Loss from continuing operations                                   | \$ (22,909) | \$ (37,886)    | \$ (39,947) |

Property net operating income ( property NOI ) is defined as rental revenues, including reimbursements, less rental expenses and real estate taxes, which excludes depreciation, amortization, impairment, general and administrative expenses and interest expense. We consider property NOI to be an appropriate supplemental performance measure because property NOI reflects the operating performance of our properties and excludes certain items that are not considered to be controllable in connection with the management of the property such as depreciation, amortization, impairment, general and administrative expenses, and interest expense. However, property NOI should not be viewed as an alternative measure of our financial performance since it excludes expenses which could materially impact our results of operations. Further, our property NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating property NOI. Therefore, we believe net income (loss) attributable to common stockholders, as defined by GAAP, to be the most appropriate measure to evaluate our overall financial performance.

Included in the Central operating segment rental revenues for the years ended December 31, 2012, 2011 and 2010 was approximately \$7.1 million, \$7.0 million and \$5.4 million, respectively, attributable to the Mexico operations. Included in the Central operating segment net assets as of December 31, 2012 and 2011 was approximately \$74.2 million and \$77.1 million, respectively, attributable to the Mexico operations.

### Note 15 - Discontinued Operations and Assets Held for Sale

We report results of operations from real estate assets that meet the definition of a component of an entity and have been sold, or meet the criteria to be classified as held for sale, as discontinued operations. During the year ended December 31, 2012, we sold 36 operating properties to unrelated third-parties. Sixteen of these properties were in the Central operating segment and 20 were in the East operating segment, together totaling approximately 4.1 million square feet. These sales resulted in gains of approximately \$13.4 million and impairment losses totaling \$11.4 million. We also classified three properties in our East operating segment as held for sale as of December 31, 2012.

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During the year ended December 31, 2011, we sold 16 operating properties to unrelated third-parties. Six of these properties were in the Central operating segment and ten were in the East operating segment, together totaling approximately 2.7 million square feet. These sales resulted in gains of approximately \$12.0 million and impairment losses totaling \$8.2 million.

During the year ended December 31, 2010, we sold eight operating properties to unrelated third-parties. Two of the properties sold were in the West operating segment, five were in the East operating segment and one was in the Central operating segment, together totaling approximately 0.5 million square feet, and resulted in gains of approximately \$2.1 million and impairment losses of \$8.0 million.

For the years ended December 31, 2012, 2011 and 2010 income from discontinued operations includes the results of operations of these properties prior to the date of sale. We included all results of these discontinued operations in a separate component of income in our Consolidated Statements of Operations under the heading Income (loss) from discontinued operations. This treatment resulted in certain reclassifications of financial statement amounts for the years ended December 31, 2012, 2011 and 2010. For further details of our policy on discontinued operations, impairment of assets held for sale and related fair value measurements, see Note 2 Summary of Significant Accounting Policies.

The following is a summary of the components of income (loss) from discontinued operations for the years ended December 31, 2012, 2011 and 2010 (in thousands).

|   | 2012      | 2011      | 2010       |
|---|-----------|-----------|------------|
| Rental revenues                                   | \$ 14,180 | \$ 26,816 | \$ 26,752  |
| Rental expenses and real estate taxes             | (3,300)   | (6,792)   | (7,628)    |
| Real estate related depreciation and amortization | (6,640)   | (15,519)  | (15,489)   |
| General and administrative                        |           | (2)       |            |
|   |           |           |            |
| Operating income                                  | 4,240     | 4,503     | 3,635      |
| Casualty gains                                    | 70        | 1,265     |            |
| Interest expense                                  | (129)     | (609)     | (756)      |
| Interest and other income (expense)               | 27        | 61        | (64)       |
|   |           |           |            |
| Operating income and other income (expense)       | 4,208     | 5,220     | 2,815      |
| Gain on dispositions of real estate interests     | 13,383    | 12,030    | 2,078      |
| Impairment losses                                 | (11,422)  | (8,207)   | (8,012)    |
|   |           |           |            |
| Income (loss) from discontinued operations        | \$ 6,169  | \$ 9,043  | \$ (3,119) |

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### Note 16 - Quarterly Results (Unaudited)

The following tables present selected unaudited quarterly financial data for each quarter during the years ended December 31, 2012 and 2011 (in thousands except per share information). Certain reclassifications have been made to prior period results to conform to the current presentation, related to discontinued operations. The following disclosures exclude the results from discontinued operations (see Note 15 Discontinued Operations and Assets Held for Sale for additional information).

|  |                        |                       | For the Year           |                        |                    |
|--|------------------------|-----------------------|------------------------|------------------------|--------------------|
|  |                        |                       |                        |                        | Ended              |
|  | March 31,              | June 30,              | September 30,          | December 31,           | December 31,       |
| Total revenues                               | 2012<br>\$ 62,616      | 2012<br>\$ 62,726     | 2012<br>\$ 66,017      | 2012<br>\$ 69,420      | 2012<br>\$ 260,779 |
|  |                        |                       |                        |                        |                    |
| Total operating expenses                     | \$ 52,627<br>\$ 9,989  | \$ 52,794<br>\$ 9,932 | \$ 55,409<br>\$ 10,608 | \$ 54,553<br>\$ 14,867 | \$ 215,383         |
| Operating income                             | ,                      | . ,                   | · ·                    |                        | \$ 45,396          |
| Loss from continuing operations              | \$ (7,867)             | \$ (7,502)            | \$ (5,357)             | \$ (2,183)             | \$ (22,909)        |
| Income from discontinued operations          | \$ 1,037<br>\$ (6,004) | \$ (10,039)           | \$ 13,617              | \$ 1,554               | \$ 6,169           |
| Net loss attributable to common stockholders | \$ (6,004)             | \$ (15,785)           | \$ 7,548               | \$ (845)               | \$ (15,086)        |
| Earnings per common share basic and diluted: | Φ (0.02)               | Φ (0.00)              | Φ (0.00)               | Φ (0.01)               | Φ (0.00)           |
| Loss from continuing operations              | \$ (0.03)              | \$ (0.02)             | \$ (0.02)              | \$ (0.01)              | \$ (0.08)          |
| Income from discontinued operations          |                        | (0.04)                | 0.05                   | 0.01                   | 0.02               |
| Net loss attributable to common stockholders | \$ (0.03)              | \$ (0.06)             | \$ 0.03                | \$ (0.00)              | \$ (0.06)          |
|  | . (3323)               | ()                    |                        | . (3333)               | , (3333)           |
| Basic and diluted common shares outstanding  | 246,367                | 248,107               | 253,657                | 271,066                | 254,831            |
|  |                        | For the (             | Quarter Ended          |                        | For the Year       |
|  |                        | T of the v            | Ended                  |                        |                    |
|  | March 31.              | June 30.              | September 30,          | December 31,           | December 31.       |
|  | 2011                   | 2011                  | 2011                   | 2011                   | 2011               |
| Total revenues                               | \$ 56,719              | \$ 57,537             | \$ 59,821              | \$ 61,677              | \$ 235,754         |
| Total operating expenses                     | \$ 50,847              | \$ 51,375             | \$ 52,724              | \$ 50,086              | \$ 205,032         |
| Operating income                             | \$ 5,872               | \$ 6,162              | \$ 7,097               | \$ 11,591              | \$ 30,722          |
| Loss from continuing operations              | \$ (10,795)            | \$ (11,534)           | \$ (10,685)            | \$ (4,872)             | \$ (37,886)        |
| Income from discontinued operations          | \$ 949                 | \$ 1,998              | \$ 1,594               | \$ 4,502               | \$ 9,043           |
| Net loss attributable to common stockholders | \$ (8,536)             | \$ (8,475)            | \$ (8,076)             | \$ (163)               | \$ (25,250)        |
| Earnings per common share basic and diluted: | Ψ (0,550)              | Ψ (0,173)             | ψ (0,070)              | ψ (103)                | ψ (23,230)         |
| Loss from continuing operations              | \$ (0.04)              | \$ (0.04)             | \$ (0.04)              | \$ (0.02)              | \$ (0.14)          |
| Income from discontinued operations          | 0.00                   | 0.00                  | 0.01                   | 0.02                   | 0.03               |
| meonic from discontinued operations          | 0.00                   | 0.00                  | 0.01                   | 0.02                   | 0.03               |
| Net loss attributable to common stockholders | \$ (0.04)              | \$ (0.04)             | \$ (0.03)              | \$ (0.00)              | \$ (0.11)          |
| Basic and diluted common shares outstanding  | 233,288                | 245,413               | 245,805                | 245,939                | 242,591            |

### **Note 17 - Subsequent Events**

GAAP requires an entity to disclose events that occur after the balance sheet date but before financial statements are issued or are available to be issued (subsequent events) as well as the date through which an entity has evaluated subsequent events. There are two types of subsequent events. The first type consists of events or transactions that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements, (recognized subsequent events). The second type consists of events that provide evidence about conditions that did not exist at the date of the balance sheet but arose subsequent to that date (nonrecognized subsequent events). No significant recognized or nonrecognized subsequent events were noted other than those mentioned in Note 5 Outstanding Indebtedness.

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### SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION

### December 31, 2012

|                             |            |        | Initial Cost to Company |              | Costs Gross Amount Carried |               |                | ied at 12      | ed at 12/31/2012 |              |                        |           |
|-----------------------------|------------|--------|-------------------------|--------------|----------------------------|---------------|----------------|----------------|------------------|--------------|------------------------|-----------|
|                             | Encum-     |        | Building                |              | Capitalized                |               | Building Total |                | Accumulated      |              |                        |           |
|                             | Number old | rances |                         | &            | Total                      | Subsequent to |                | &              | Costs            | Depreciation | Acquisition            | Year      |
| Property                    | Buildings  | (4)    | LandIm                  | provements ( | () Costs                   | Acquisition   | LandIm         | provements (1) |                  | (5)          | Date                   | Built     |
| Newpoint I                  | 1 \$       | ;      | \$ 2,143                | \$ 12,908    | \$ 15,051                  | \$ (668)(2)   | \$ 2,088       | \$ 12,295 \$   | 14,383           | \$ (3,564)   | 03/31/04               | 1997      |
| Eagles Landing              | 1          |        | 2,595                   | 13,475       | 16,070                     | $(930)^{(2)}$ | 2,595          | 12,545         | 15,140           | (4,201)      | 06/08/04               | 2003      |
| Southcreek                  | 4          |        | 7,843                   | 45,385       | 53,228                     | 7,513         | 8,342          | 52,399         | 60,741           | (16,332)     | 6/8/2004-<br>2/13/2009 | 1999-2006 |
| Breckinridge Industrial     | 2          |        | 1,950                   | 10,159       | 12,109                     | (893)(2)      | 1,950          | 9,266          | 11,216           | (2,356)      | 10/01/04               | 2000      |
| Westgate Industrial         | 1          | 3,400  | 2,140                   | 4,801        | 6,941                      | ` /           | 2,140          | 6,235          | 8,375            |              | 10/01/04               | 1988      |
| Westpark Industrial         | 2          | ,      | 2,176                   | 6,719        | 8,895                      |               | 2,176          | 7,584          | 9,760            |              | 10/01/04               | 1981      |
| Cobb Industrial             | 2          |        | 1,120                   | 5,249        | 6,369                      |               | 1,120          | 4,976          | 6,096            |              | 10/01/04               | 1996      |
| Cabot Parkway Industrial    | 1          |        | 1,103                   | 6,616        | 7,719                      | . ,           | 1,103          | 5,933          | 7,036            |              | 10/01/04               | 2000      |
| Atlanta NE Portolio         | 1          | 3,851  | 1,197                   | 9,647        | 10,844                     |               | 1,197          | 10,054         | 11,251           |              | 11/05/04               | 1987      |
| Northmont Parkway           | 5          | 3,952  | 4,556                   | 22,726       | 27,282                     |               | 4,556          | 24,222         | 28,778           |              | 12/03/04               | 2003      |
| Fulton Industrial Boulevard | 3          | - ,    | 1,850                   | 13,480       | 15,330                     |               | 1,850          | 14,725         | 16,575           |              | 07/21/05               | 1973-1996 |
| Penney Road                 | 1          |        | 401                     | 4,145        | 4,546                      |               | 401            | 4,373          | 4,774            |              | 07/21/05               | 2001      |
| Southfield Parkway          | 1          | 1,686  | 523                     | 3,808        | 4,331                      |               | 523            | 3,787          | 4,310            |              | 07/21/05               | 1994      |
| Livingston Court            | 2          | ,      | 919                     | 6,878        | 7,797                      |               | 919            | 6,715          | 7,634            | . ,          | 07/21/05               | 1985      |
| Peterson Place              | 3          |        | 466                     | 6,015        | 6,481                      | $(77)^{(2)}$  | 466            | 5,938          | 6,404            | (2,022)      | 07/21/05               | 1984      |
| McGinnis Ferry              | 1          |        | 700                     | 6,855        | 7,555                      |               | 691            | 8,422          | 9,113            |              | 07/21/05               | 1993      |
| South Royal Atlanta Drive   | 1          |        | 174                     | 1,896        | 2,070                      | 189           | 174            | 2,085          | 2,259            | (605)        | 07/21/05               | 1986      |
| Buford Development          | 1          | 2,778  | 1,370                   | 7,151        | 8,521                      |               | 1,370          | 9,005          | 10,375           | \ /          | 03/31/06               | 2006      |
| Evergreen Boulevard         | 2          | 8,963  | 3,123                   | 14,265       | 17,388                     |               | 3,123          | 13,825         | 16,948           |              | 06/09/06               | 1999      |
| Evergreen Drive             | 1          | •      | 1,580                   | 7,359        | 8,939                      | , ,           | 1,580          | 7,828          | 9,408            |              | 04/10/12               | 2001      |
| Pleasantdale                | 1          |        | 790                     | 1,503        | 2,293                      | 3 242         | 819            | 1,716          | 2,535            | (200)        | 07/11/11               | 1995      |
| MODAL AND AND ANADYZE       | D 25       | 24.620 | 20 =10                  | 211.040      | 240.55                     | 12.252        | 20.102         | 222.020        | 2/2 111          | ((2.202)     |                        |           |
| TOTAL ATLANTA MARKE         |            | 24,630 | 38,719                  | 211,040      | 249,759                    |               | 39,183         | 223,928        | 263,111          | . , ,        | 04/12/05               | 1006 1002 |
| Delta Portfolio             | 7          | 4.705  | 8,762                   | 36,806       | 45,568                     |               | 8,699          | 38,672         | 47,371           |              | 04/12/05               | 1986-1993 |
| Charwood Road               | 1          | 4,725  | 1,960                   | 10,261       | 12,221                     |               | 1,960          | 10,698         | 12,658           |              | 07/21/05               | 1986      |
| Greenwood Place             | 2          | 4,785  | 2,566                   | 12,918       | 15,484                     |               | 2,566          | 13,617         | 16,183           | ( , ,        | 07/21/05               | 1978-1984 |
| Guilford Road               | 1          |        | 1,879                   | 6,650        | 8,529                      |               | 1,879          | 8,426          | 10,305           |              | 06/09/06               | 1989      |
| Bollman Place               | 1          |        | 1,654                   | 6,202        | 7,856                      |               | 1,654          | 6,641          | 8,295            | ,            | 06/09/06               | 1986      |
| Dulles                      | 5          |        | 9,994                   | 28,565       | 38,559                     |               | 9,994          | 30,021         | 40,015           |              | 08/04/06               | 2007-2012 |
| Beckley                     | I          |        | 3,002                   | 10,700       | 13,702                     | 2 370         | 3,002          | 11,070         | 14,072           | (2,030)      | 09/10/10               | 1992      |
| TOTAL                       |            |        |                         |              |                            |               |                |                |                  |              |                        |           |
| BALTIMORE/WASHINGTO         | N          |        |                         |              |                            |               |                |                |                  |              |                        |           |
| MARKET                      | 18         | 9,510  | 29,817                  | 112,102      | 141,919                    | 6,980         | 29,754         | 119,145        | 148,899          | (25,759)     |                        |           |
| Route 22                    | 1          | 6,154  | 5,183                   | 20,100       | 25,283                     | $(69)^{(2)}$  | 5,183          | 20,031         | 25,214           | (7,881)      | 07/20/05               | 2003      |
| High Street Portfolio       | 3          |        | 4,853                   | 10,334       | 15,187                     | 1,096         | 4,853          | 11,430         | 16,283           | (3,291)      | 10/26/05               | 1975-1988 |
| Independence Avenue         | 1          |        | 3,133                   | 17,542       | 20,675                     | 441           | 3,133          | 17,983         | 21,116           | (3,475)      | 12/26/06               | 1999      |
| Snowdrift                   | 1          |        | 972                     | 3,770        | 4,742                      |               | 972            | 4,528          | 5,500            |              | 12/27/12               | 1989      |
| Bobali Drive                | 3          |        | 4,107                   | 9,288        | 13,395                     | 5 521         | 4,107          | 9,809          | 13,916           | (2,180)      | 02/09/07               | 1998-1999 |
| TOTAL CENTRAL               |            |        |                         |              |                            |               |                |                |                  |              |                        |           |
| PENNSYLVANIA MARKET         | 9          | 6,154  | 18,248                  | 61,034       | 79,282                     | 2,747         | 18,248         | 63,781         | 82,029           | (16,827)     |                        |           |

# $SCHEDULE\ III\ REAL\ ESTATE\ AND\ ACCUMULATED\ DEPRECIATION\ \ (Continued)$

## December 31, 2012

|                      | Initial Cost to Company |        | Costs Gross Amount Carried at 12/31/2012 |                           |                |                 |                |                           |                |               |                      |           |
|----------------------|-------------------------|--------|--|---------------------------|----------------|-----------------|----------------|---------------------------|----------------|---------------|----------------------|-----------|
|                      |                         | Encum- |  | Building                  |                | Capitalized     |                | Building                  | Total          | Accumulated   |                      |           |
|                      | Number of               |        |  | &                         |                | Subsequent to   |                | &                         | Costs          | Depreciation. | •                    | Year      |
| Property             | Buildings               | (4)    |  | provements <sup>(1)</sup> |                | Acquisition     |                | provements <sup>(1)</sup> | (3)(5)         | (5)           | Date                 | Built     |
| Mallard Lake         | 1                       |        | 2,561                                    | 8,809                     | 11,370         |                 | 2,561          | 8,823                     | 11,384         | (3,322)       | 10/29/03             | 2000      |
| Gary Ave             | 1                       |        | 3,191                                    | 18,506                    | 21,697         | 2,220           | 3,191          | 20,726                    | 23,917         | (4,709)       | 01/05/05             | 2001      |
| Blackhawk            |                         |        |  |                           |                |                 |                |                           |                |               |                      |           |
| Portfolio            | 5                       |        | 6,671                                    | 40,877                    | 47,548         | 1,882           | 6,667          | 42,763                    | 49,430         | (14,004)      | 06/13/05             | 1974-1987 |
| East Fabyan          |                         |        |  |                           |                |                 |                |                           |                |               |                      |           |
| Parkway              | 1                       |        | 1,790                                    | 10,929                    | 12,719         | 876             | 1,790          | 11,805                    | 13,595         | (4,639)       | 07/21/05             | 1975      |
| Frontenac Road       | 1                       |        | 1,647                                    | 5,849                     | 7,496          | 267             | 1,647          | 6,116                     | 7,763          | (2,131)       | 07/21/05             | 1995      |
| Stern Avenue         | 1                       |        | 505                                      | 4,947                     | 5,452          | $(1,867)^{(2)}$ | 505            | 3,080                     | 3,585          | (1,228)       | 07/21/05             | 1979      |
| South Wolf Roa       | nd 1                    | 8,377  | 4,836                                    | 18,794                    | 23,630         | 1,935           | 4,836          | 20,729                    | 25,565         | (7,171)       | 07/21/05             | 1982      |
| Laramie Avenue       | e 1                     | 3,632  | 1,442                                    | 7,985                     | 9,427          | 841             | 1,412          | 8,856                     | 10,268         | (2,915)       | 07/21/05             | 1972      |
| West 123rd Place     | ce 1                    | 694    | 644                                      | 5,935                     | 6,579          | 1,838           | 644            | 7,773                     | 8,417          | (2,652)       | 07/21/05             | 1975      |
| Veterans Parkw       | ay 1                    |        | 2,108                                    |                           | 2,108          |                 | 2,108          | 7,267                     | 9,375          |               | 10/20/05             | 2005      |
| Lunt Avenue          | 1                       |        | 1,620                                    | 1,988                     | 3,608          | 3 240           | 1,620          | 2,228                     | 3,848          | (777)         | 03/17/06             | 2005      |
| Mitchell Court       | 1                       | 6,847  | 5,036                                    | 8,578                     | 13,614         |                 | 5,036          | 9,320                     | 14,356         |               | 05/01/07             | 1985      |
| Mission Street       | 1                       | 0,0 11 | 1,765                                    | 2,377                     | 4,142          |                 | 1,765          | 2,557                     | 4,322          |               | 09/08/08             | 1991      |
| Wolf Road            | 1                       |        | 1,908                                    | 2,392                     | 4,300          |                 | 1,930          | 2,440                     | 4,370          | . , ,         | 11/22/10             | 1971      |
| Center Avenue        | 1                       |        | 4,128                                    | 9,896                     | 14,024         |                 | 4,128          | 12,738                    | 16,866         |               | 04/19/12             | 2000      |
| Supreme Drive        | 1                       | 4,771  | 1,973                                    | 5,828                     | 7,801          |                 | 1,973          | 6,039                     | 8,012          | . ,           | 11/15/12             | 1994      |
| White Oak            | 1                       | 1,771  | 3,114                                    | 5,136                     | 8,250          |                 | 3,114          | 5,172                     | 8,286          |               | 12/10/12             | 1998      |
| Della Court          | 1                       |        | 1,278                                    | 3,613                     | 4,891          |                 | 1,278          | 3,613                     | 4,891          |               | 12/27/12             | 2003      |
| Joliet Road          | 1                       |        | 5,382                                    | 12,902                    | 18,284         |                 | 5,382          | 14,598                    | 19,980         |               | 12/27/12             | 2003      |
| S Lombard Rd         | 1                       |        |  |                           |                | · ·             |                | 4,305                     |                |               |                      | 2012      |
| Arthur Avenue        | 1                       |        | 1,216<br>3,231                           | 2,136<br>1,469            | 3,352<br>4,700 |                 | 1,216<br>3,203 | 1,949                     | 5,521<br>5,152 |               | 04/15/11<br>12/30/11 | 1959      |
| Artiful Avenue       | 1                       |        | 3,231                                    | 1,407                     | 7,700          | 732             | 3,203          | 1,,,,,                    | 3,132          | (143)         | 12/30/11             | 1/3/      |
| TOTAL                |                         |        |  |                           |                |                 |                |                           |                |               |                      |           |
| CHICAGO              |                         |        |  |                           |                |                 |                |                           |                |               |                      |           |
| MARKET               | 25                      | 24,321 | 56,046                                   | 178,746                   | 234,992        | 23,911          | 56,006         | 202,897                   | 258,903        | (51,589)      |                      |           |
| Park West            | 6                       | 21,021 | 10,441                                   | 63,682                    | 74,123         |                 | 10,319         | 56,615                    | 66,934         |               | 06/08/04             | 1997-2003 |
| Northwest            | U                       |        | 10,441                                   | 03,002                    | 74,120         | (1,10)          | 10,517         | 30,013                    | 00,754         | (14,443)      | 00/00/04             | 1777 2003 |
| Business Center      | 1                       |        | 299                                      | 4,486                     | 4,785          | $(1,959)^{(2)}$ | 299            | 2,527                     | 2,826          | (992)         | 05/03/04             | 1995      |
| New Buffington       |                         |        | 2))                                      | 7,700                     | 7,702          | (1,555)(7       | 2))            | 2,321                     | 2,020          | ())2)         | 03/03/04             | 1773      |
| Road                 | 2                       | 5,202  | 1,618                                    | 8,500                     | 10,118         | 3,837           | 1,618          | 12,337                    | 13,955         | (4,439)       | 07/21/05             | 1981      |
|                      | 2                       | 3,202  | 1,016                                    | 8,500                     | 10,110         | 5,057           | 1,010          | 12,337                    | 13,933         | (4,439)       | 07/21/03             | 1901      |
| Olympic<br>Boulevard | 3                       | (1)    | 2.006                                    | 11 700                    | 12 00/         | 1 417           | 2.006          | 12 205                    | 15 201         | (4.265)       | 07/21/05             | 1989      |
| Mineola Pike         | 1                       | (1)    | 2,096<br>625                             | 11,788                    | 13,884         |                 | 2,096<br>625   | 13,205<br>4,692           | 15,301         |               |                      | 1989      |
|                      |                         |        |  | 4,642                     | 5,267          |                 |                |                           | 5,317          |               | 07/21/05             |           |
| Industrial Road      | 2                       | (1)    | 629<br>579                               | 3,344                     | 3,973          |                 | 628            | 4,534                     | 5,162          |               | 07/21/05             | 1987      |
| Dolwick Drive        | 1                       | (1)    |  | 4,670                     | 5,249          |                 | 579            | 5,048                     | 5,627          |               | 07/21/05             | 1979      |
| Best Place           | 1                       |        | 1,131                                    | 5,516                     | 6,647          | 2,317           | 1,131          | 7,833                     | 8,964          | (2,552)       | 07/21/05             | 1996      |
| Distribution         |                         |        | 600                                      | 6.020                     | 7.50           | 1 224           | 600            | 0.172                     | 0.060          | (0.454)       | 07/01/05             | 1001      |
| Circle               | 1                       |        | 688                                      | 6,838                     | 7,526          |                 | 688            | 8,172                     | 8,860          |               | 07/21/05             | 1981      |
| Creek Road           | 1                       |        | 377                                      | 4,925                     | 5,302          |                 | 377            | 4,961                     | 5,338          |               | 06/09/06             | 1983      |
| Power Line Driv      |                         |        | 70                                       | 261                       | 331            |                 | 70             | 251                       | 321            |               | 06/09/06             | 1984      |
| Foundation Driv      |                         |        | 706                                      | 3,471                     | 4,177          |                 | 706            | 3,817                     | 4,523          |               | 06/09/06             | 1984-1987 |
| Jamilke Drive        | 6                       |        | 1,206                                    | 8,887                     | 10,093         |                 | 1,206          | 9,743                     | 10,949         |               | 06/09/06             | 1984-1987 |
| Port Union           | 2                       |        | 7,649                                    | 22,780                    | 30,429         | 2,325           | 7,649          | 25,105                    | 32,754         | (2,126)       | 11/09/07             | 2007      |
| TOTAL                |                         |        |  |                           |                |                 |                |                           |                |               |                      |           |
| CINCINNATI<br>MARKET | 32                      | 5,200  | 28,114                                   | 153,790                   | 181,904        | 4,927           | 27,991         | 158,840                   | 186,831        | (41,237)      |                      |           |

# $SCHEDULE\ III\ REAL\ ESTATE\ AND\ ACCUMULATED\ DEPRECIATION\ \ (Continued)$

## **December 31, 2012**

|                           | Initial Cost to Company |        | Costs Gross Amount Carried |                          |         |                 |                      |                           |         |                |          |           |
|---------------------------|-------------------------|--------|----------------------------|--------------------------|---------|-----------------|----------------------|---------------------------|---------|----------------|----------|-----------|
|                           |                         | Encum- |                            | Building                 |         | Capitalized     |                      | Building                  | Total   | Accumulated    |          |           |
|                           | Number of               |        |                            | &                        |         | Subsequent to   |                      | &                         | Costs   | Depreciation A | •        | Year      |
| Property                  | Buildings               | (4)    | LandImp                    | provements <sup>(1</sup> | ) Costs | Acquisition     | Land Im <sub>]</sub> | provements <sup>(1)</sup> | (3)(5)  | (5)            | Date     | Built     |
| Commodity                 |                         |        |                            |                          |         |                 |                      |                           |         |                |          |           |
| Boulevard                 | 2                       |        | 3,891                      | 36,799                   | 40,690  | $(676)^{(2)}$   | 3,891                | 36,123                    | 40,014  | (9,609)        | 07/21/05 | 2000-2005 |
| Industrial Drive          | : 1                     | 2,891  | 683                        | 7,136                    | 7,819   |                 | 683                  | 6,823                     | 7,506   |                | 07/21/05 | 1995      |
| Zane Trace Driv           | ve 1                    |        | 288                        | 3,091                    | 3,379   | 146             | 288                  | 3,237                     | 3,525   | (1,231)        | 03/14/06 | 1980      |
| Rickenbacker              | 1                       |        | 1,781                      | 17,014                   | 18,795  |                 | 1,781                | 17,102                    | 18,883  | ( , ,          | 05/19/06 | 2000      |
| Creekside                 | 3                       |        | 3,617                      | 37,470                   | 41,087  | $(14)^{(2)}$    | 3,617                | 37,456                    | 41,073  | (10,758)       | 05/19/06 | 1999-2002 |
| SouthPark                 | 3                       |        | 1,628                      | 13,504                   | 15,132  | 810             | 1,628                | 14,314                    | 15,942  | (3,912)        | 05/19/06 | 1990-1999 |
| Lasalle Drive             | 1                       | 7,043  | 1,839                      | 12,391                   | 14,230  | 535             | 2,304                | 12,461                    | 14,765  | (3,331)        | 08/08/07 | 2004      |
|                           |                         |        |                            |                          |         |                 |                      |                           |         |                |          |           |
| TOTAL                     |                         |        |                            |                          |         |                 |                      |                           |         |                |          |           |
| COLUMBUS                  |                         |        |                            |                          |         |                 |                      |                           |         |                |          |           |
| MARKET                    | 12                      | 9,934  | 13,727                     | 127 405                  | 1/1 123 | 2 576           | 14 102               | 127 516                   | 141 709 | (34.445)       |          |           |
|                           | 12                      | 9,934  |                            | 127,405                  | 141,132 |                 | 14,192               |                           | 141,708 |                | 12/15/02 | 1000      |
| Freeport Parkwa           | -                       |        | 981                        | 10,392                   | 11,373  |                 | 981                  | 8,925                     | 9,906   |                | 12/15/03 | 1999      |
| Pinnacle                  | 1                       |        | 521                        | 9,683                    | 10,204  | . ,             | 521                  | 9,030                     | 9,551   |                | 12/15/03 | 2001      |
| Market Industri           |                         |        | 1,481                      | 15,507                   | 16,988  | . ,             | 1,481                | 14,930                    | 16,411  |                | 10/01/04 | 1981-1985 |
| Shiloh Industria          | ıl 1                    |        | 459                        | 4,173                    | 4,632   | 2 18            | 459                  | 4,191                     | 4,650   | (1,070)        | 10/01/04 | 1984      |
| Perimeter                 |                         |        |                            |                          |         |                 |                      |                           |         |                |          |           |
| Industrial                | 2                       |        | 261                        | 2,901                    | 3,162   | $(289)^{(2)}$   | 261                  | 2,612                     | 2,873   | (690)          | 10/01/04 | 1979      |
| Avenue R                  |                         |        |                            |                          |         |                 |                      |                           |         |                |          |           |
| Industrial I              | 1                       |        | 189                        | 2,231                    | 2,420   | 196             | 189                  | 2,427                     | 2,616   | (657)          | 10/01/04 | 1980      |
| Avenue R                  |                         |        |                            |                          |         |                 |                      |                           |         |                |          |           |
| Industrial II             | 1                       |        | 271                        | 1,139                    | 1,410   | 168             | 271                  | 1,307                     | 1,578   | (406)          | 10/01/04 | 1980      |
| Westfork Cente            | r                       |        |                            |                          |         |                 |                      |                           |         |                |          |           |
| Industrial                | 3                       |        | 503                        | 5,977                    | 6,480   | 479             | 503                  | 6,456                     | 6,959   |                | 10/01/04 | 1980      |
| Grand River Rd            | l 1                     |        | 1,380                      | 14,504                   | 15,884  | $(1,661)^{(2)}$ | 1,380                | 12,843                    | 14,223  | (4,314)        | 12/03/04 | 2004      |
| Diplomat Drive            | 1                       |        | 532                        | 3,136                    | 3,668   | 1,957           | 532                  | 5,093                     | 5,625   | (1,728)        | 05/26/05 | 1986      |
| North 28th Stre           | et 1                    |        |                            | 6,145                    | 6,145   | 30              |                      | 6,175                     | 6,175   | (2,735)        | 07/21/05 | 2000      |
| Esters Boulevar           | rd 5                    |        | 2,428                      | 50,618                   | 53,046  | 2,278           | 2,870                | 52,454                    | 55,324  | (16,350)       | 07/21/05 | 1984-1999 |
| Royal Lane                | 1                       |        |                            | 3,200                    | 3,200   | 329             |                      | 3,529                     | 3,529   | (1,319)        | 07/21/05 | 1986      |
| West Story Driv           | ve 1                    |        | 777                        | 4,646                    | 5,423   | 3 424           | 777                  | 5,070                     | 5,847   | (1,897)        | 07/21/05 | 1997      |
| Meridian Drive            | 1                       |        | 410                        | 4,135                    | 4,545   | 1,336           | 410                  | 5,471                     | 5,881   |                | 07/21/05 | 1975      |
| Gateway Drive             | 1                       |        | 463                        | 2,152                    | 2,615   | 698             | 463                  | 2,850                     | 3,313   | (923)          | 07/21/05 | 1988      |
| Valwood                   |                         |        |                            |                          |         |                 |                      |                           |         |                |          |           |
| Parkway                   | 3                       | 2,669  | 2,271                      | 15,351                   | 17,622  | 2 1,392         | 2,271                | 16,743                    | 19,014  | (6,498)        | 07/21/05 | 1984-1996 |
| 108th Street              | 1                       | ,      | 83                         | 899                      | 982     |                 | 83                   | 838                       | 921     |                | 07/21/05 | 1972      |
| Sanden Drive              | 1                       |        | 207                        | 2,258                    | 2,465   |                 | 207                  | 2,517                     | 2,724   |                | 07/21/05 | 1994      |
| North Great               |                         |        |                            | ,                        | ,       |                 |                      | ,-                        | ,       | (===)          |          |           |
| Southwest                 |                         |        |                            |                          |         |                 |                      |                           |         |                |          |           |
| Parkway                   | 2                       | 2,352  | 1,384                      | 3,727                    | 5,111   | 1,557           | 1,904                | 4,764                     | 6,668   | (1,320)        | 07/21/05 | 1963-1964 |
| Webb Chapel               | _                       | 2,002  | 1,00.                      | 5,.2.                    | 0,111   | 1,007           | 1,50.                | .,,, .                    | 0,000   | (1,520)        | 07721700 | 1,00 1,01 |
| Road                      | 1                       | 298    | 110                        | 732                      | 842     | $(450)^{(2)}$   | 110                  | 282                       | 392     | (131)          | 07/21/05 | 1978      |
| Belt Line Road            | 6                       | 3,166  | 1,167                      | 7,811                    | 8,978   | \ /             | 1,167                | 8,910                     | 10,077  | \ /            | 07/21/05 | 1978      |
| Springlake Road           |                         | 1,806  | 534                        | 4,457                    | 4,991   |                 | 534                  | 5,432                     | 5,966   |                | 07/21/05 | 1984      |
| Champion Driv             |                         | 1,422  | 672                        | 2,598                    | 3,270   |                 | 672                  | 3,663                     | 4,335   |                | 07/21/05 | 1984      |
| Pinnacle Point            | C 1                     | 1,422  | 072                        | 2,396                    | 3,270   | 1,005           | 072                  | 3,003                     | 4,333   | (910)          | 07/21/03 | 1904      |
| Drive                     | 1                       |        | 3,915                      | 18,537                   | 22,452  | 2 2,594         | 3,915                | 21,131                    | 25,046  | (540)          | 06/29/12 | 2006      |
| Ashmore Lane              | 1                       |        |                            |                          |         |                 |                      |                           |         |                |          | 2006      |
|                           | 1                       |        | 3,856                      | 16,352                   | 20,208  | 3 1,730         | 3,856                | 18,082                    | 21,938  | )<br>          | 12/27/12 | 2004      |
| GSW Gateway               | 1                       |        | 1.660                      | 11.622                   | 12.201  | 1               | 1.660                | 11 (22                    | 12.000  | (4.104)        | 01/12/06 | 2001      |
| Three                     | 1                       |        | 1,669                      | 11,622                   | 13,291  | 1               | 1,669                | 11,623                    | 13,292  | (4,124)        | 01/13/06 | 2001      |
| TOTAL<br>DALLAS<br>MARKET | 47                      | 11 712 | 26 524                     | 244 992                  | 251 405 | 1 12 420        | 27 494               | 227 249                   | 264 824 | (65.066)       |          |           |
| MARKET                    | 47                      | 11,713 | 26,524                     | 244,883                  | 251,407 | 13,428          | 27,486               | 237,348                   | 264,834 | (65,066)       |          |           |

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# $SCHEDULE\ III\ REAL\ ESTATE\ AND\ ACCUMULATED\ DEPRECIATION\ \ (Continued)$

# **December 31, 2012**

|                   |           |        | Initial | Cost to Com   | pany    | Costs           | Gross A | Amount Carri   | ed at 12 | 2/31/2012    |             |           |
|-------------------|-----------|--------|---------|---------------|---------|-----------------|---------|----------------|----------|--------------|-------------|-----------|
|                   | ]         | Encum- |         | Building      |         | Capitalized     |         | Building       | Total    | Accumulated  |             |           |
|                   | Number of |        |         | &             | Total S | Subsequent to   |         | &              |          | Depreciation | Acquisition | Year      |
| Property          | Buildings | (4)    | LandImp | provements (1 | (Costs  | Acquisition     | LandIm  | provements (1) |          | (5)          | Date        | Built     |
| Interpark 70      | 1         | 4,500  | 1,383   | 7,566         | 8,949   | (831)(2)        | 1,383   | 6,735          | 8,118    | (1,964)      | 09/30/04    | 1998      |
| Peccos Street     | 1         |        | 1,860   | 4,821         | 6,681   | 193             | 1,860   | 5,014          | 6,874    | (569)        | 08/08/11    | 2003      |
|                   |           |        |         |               |         |                 |         |                |          |              |             |           |
| TOTAL DENVI       | ER        |        |         |               |         |                 |         |                |          |              |             |           |
| MARKET            | 2         | 4,500  | 3,243   | 12,387        | 15,630  | (638)           | 3,243   | 11,749         | 14,992   | (2,533)      |             |           |
| West by Northwe   | est 1     |        | 1,033   | 7,564         | 8,597   | $(227)^{(2)}$   | 1,033   | 7,337          | 8,370    | (2,098)      | 10/30/03    | 1997      |
| Bondesen          |           |        |         |               |         |                 |         |                |          |              |             |           |
| Business. Park    | 7         |        | 1,007   | 23,370        | 24,377  | 2,047           | 983     | 25,441         | 26,424   | (8,881)      | 06/03/04    | 2001-2002 |
| Beltway 8 Busine  | ess       |        |         |               |         |                 |         |                |          |              | 6/3/2004-   |           |
| Park              | 7         | 8,329  | 1,679   | 25,565        | 27,244  | $(1,656)^{(2)}$ | 1,679   | 23,909         | 25,588   | (7,249)      | 7/1/2005    | 2001-2003 |
| Greens Crossing   | 3         |        | 1,225   | 10,202        | 11,427  | 1,591           | 1,225   | 11,793         | 13,018   | (3,196)      | 07/01/05    | 1998-2000 |
| Gateway at Centr  | ral       |        |         |               |         |                 |         |                |          |              |             |           |
| Green             | 2         |        | 1,079   | 9,929         | 11,008  | 813             | 1,079   | 10,742         | 11,821   | (3,150)      | 09/20/05    | 2001      |
| Fairbanks Center  | : 1       |        | 707     | 5,205         | 5,912   | 195             | 707     | 5,400          | 6,107    | (1,487)      | 03/27/06    | 1999      |
| Bondesen North    | 4         |        | 3,345   | 11,030        | 14,375  | $(461)^{(2)}$   | 3,345   | 10,569         | 13,914   | (2,477)      | 06/08/07    | 2006      |
| Northwest Place   | 1         |        | 1,821   | 11,406        | 13,227  | 787             | 1,821   | 12,193         | 14,014   |              | 06/14/07    | 1997      |
| Warehouse Cente   | er        |        |         |               |         |                 |         |                |          |              |             |           |
| Drive             | 1         | 2,954  | 1,296   | 6,782         | 8,078   | 12              | 1,296   | 6,794          | 8,090    | (1,809)      | 12/03/07    | 2006      |
| Air Center Drive  | 1         |        | 763     | 1,876         | 2,639   | $(96)^{(2)}$    | 711     | 1,832          | 2,543    | (377)        | 11/09/10    | 1997      |
| Beltway Antoine   |           |        |         | ,             |         | ,               |         | ,              | ,        |              |             |           |
| Portfolio         | 7         |        | 7,058   | 31,875        | 38,933  | 116             | 7,058   | 31,991         | 39,049   | (4,165)      | 08/11/11    | 2007-2008 |
| Claymoore         |           |        |         | · ·           | ,       |                 |         | ,              | ,        | ` ' '        |             |           |
| Business Center   | 2         |        | 1,491   | 4,967         | 6,458   | 1,069           | 1,491   | 6,036          | 7,527    | (383)        | 05/09/12    | 2001      |
| Pinemont          | 1         | 2,523  | 1,448   | 6,969         | 8,417   |                 | 1,448   | 7,226          | 8,674    |              | 06/29/12    | 2000      |
| State Highway 22  |           | 6,023  | 4,062   | 10,657        | 14,719  |                 | 4,062   | 11,760         | 15,822   |              | 12/13/12    | 1981-1983 |
| Greens Parkway    | 1         | -,-    | 704     | 4,093         | 4,797   |                 | 704     | 4,239          | 4,943    | ` '          | 12/07/11    | 2007      |
|                   |           |        |         | ,             | ,       |                 |         | ,              | ,        | ( )          |             |           |
| TOTAL             |           |        |         |               |         |                 |         |                |          |              |             |           |
| HOUSTON           |           |        |         |               |         |                 |         |                |          |              |             |           |
| MARKET            | 41        | 19,829 | 28,718  | 171,490       | 200,208 | 5,696           | 28,642  | 177,262        | 205,904  | (38,785)     |             |           |
| Plainfield        | 2         | ,      | 3,095   | 31,369        | 34,464  |                 | 3,095   | 31,588         | 34,683   | . , , ,      | 4/13/2003-  | 1997-2000 |
|                   |           |        |         |               |         |                 |         |                |          |              | 4/13/2003-  |           |
|                   |           |        |         |               |         |                 |         |                |          |              |             |           |
|                   |           |        |         |               |         |                 |         |                |          |              | 4/13/2006   |           |
| Guion Road        | 1         |        | 2,200   | 11,239        | 13,439  | 221             | 2,200   | 11,460         | 13,660   | (2,803)      | 12/15/05    | 1995      |
| Franklin Road     | 3         |        | 2,292   | 11,949        | 14,241  | 4,236           | 2,292   | 16,185         | 18,477   | (5,757)      | 02/27/06    | 1973      |
| Perry Road        | 1         |        | 1,106   | 7,268         | 8,374   | $(198)^{(2)}$   | 1,106   | 7,070          | 8,176    | (1,458)      | 10/10/07    | 1995      |
|                   |           |        |         |               |         |                 |         |                |          |              |             |           |
| TOTAL             |           |        |         |               |         |                 |         |                |          |              |             |           |
| INDIANAPOLI       | S         |        |         |               |         |                 |         |                |          |              |             |           |
| MARKET            | 7         |        | 8,693   | 61,825        | 70,518  | 4,478           | 8,693   | 66,303         | 74,996   | (18,919)     |             |           |
| Trade Pointe III  | 1         | 4,660  | 1,020   | 7,240         | 8,260   | (= 1 = 1 (0)    | 1,020   | 6,527          | 7,547    |              | 09/28/04    | 2001      |
| Riverport         | 1         | 4,000  | 1,279   | 8,812         | 10,091  | $(1,039)^{(2)}$ | 1,279   | 7,773          | 9,052    |              | 05/03/04    | 1996      |
| Freeport          | 1         |        | 2,523   | 18,693        | 21,216  |                 | 2,523   | 18,235         | 20,758   |              | 03/03/04    | 1999      |
| Louisville Logist |           |        | 2,323   | 10,075        | 21,210  | (430)           | 2,323   | 10,233         | 20,730   | (4,077)      | 03/14/07    | 1)))      |
| Center            | 1         |        | 2,177   | 11,932        | 14,109  | $(1,244)^{(2)}$ | 2,177   | 10,688         | 12,865   | (2,076)      | 10/12/07    | 2002      |
| Center            | 1         |        | 2,177   | 11,932        | 14,109  | (1,244)         | 2,177   | 10,000         | 12,003   | (2,070)      | 10/12/07    | 2002      |
| TOTAL             |           |        |         |               |         |                 |         |                |          |              |             |           |
| LOUISVILLE        |           |        |         |               |         |                 |         |                |          |              |             |           |
| MARKET            | 4         | 4,660  | 6,999   | 46,677        | 53,676  | (3,454)         | 6,999   | 43,223         | 50,222   | (10,614)     |             |           |
| Chickasaw         | 2         | 4,000  | 1,141   | 13,837        | 14,978  |                 | 1,141   | 12,397         | 13,538   |              | 07/22/03    | 2000-2002 |
| Memphis Portfol   |           | 31,501 | 1,141   | 73,700        | 86,224  |                 | 12,524  | 73,743         | 86,267   |              |             | 1997-2000 |
| wiempins Fortion  | 10 3      | 31,301 | 12,324  | 73,700        | 00,224  | 43              | 12,324  | 13,143         | 80,207   | (22,020)     | 2/16/2005-  | 1991-2000 |
|                   |           |        |         |               |         |                 |         |                |          |              |             |           |

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| Deltapoint                 | 1 |        | 2,299  | 24,436  | 26,735  | 5,505 | 2,299  | 29,941  | 32,240  | (4,999)  | 4/6/2005<br>06/29/07 | 2006 |
|----------------------------|---|--------|--------|---------|---------|-------|--------|---------|---------|----------|----------------------|------|
| TOTAL<br>MEMPHIS<br>MARKET | 8 | 31,501 | 15,964 | 111,973 | 127,937 | 4,108 | 15,964 | 116,081 | 132,045 | (30,682) |                      |      |

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# $SCHEDULE\ III\ REAL\ ESTATE\ AND\ ACCUMULATED\ DEPRECIATION\ \ (Continued)$

## **December 31, 2012**

|                  |         |                    | Initial | Cost to Con | npany    | Costs         | Gross  | Amount Cari   | ied at 12 | 2/31/2012    |             |           |
|------------------|---------|--------------------|---------|-------------|----------|---------------|--------|---------------|-----------|--------------|-------------|-----------|
|                  |         | Encum-             |         | Building    |          | Capitalized   |        | Building      | Total     | Accumulated  |             |           |
|                  |         | dfrances           |         | &           |          | Subsequent to |        | &             |           | Depreciation | Acquisition | Year      |
| Property         | Buildin | ıgs <sup>(4)</sup> | LandIm  | provements  | (1)Costs | Acquisition   | LandIm | provements (1 | (3)(5)    | (5)          | Date        | Built     |
| Logistik Park,   |         |                    |         |             |          |               |        |               |           |              |             |           |
| San Luis Potosi  |         |                    | 565     | 2,638       | 3,203    |               | 565    | 2,883         | 3,448     | ` /          | 08/15/07    | 2006      |
| Monterrey        | 7       |                    | 7,138   | 29,660      | 36,798   | 9,360         | 8,098  | 38,060        | 46,158    | (6,102)      | 11/16/2007- | 2007-2009 |
| Portfolio        |         |                    |         |             |          |               |        |               |           |              |             |           |
|                  |         |                    |         |             |          |               |        |               |           |              | 9/21/2000   |           |
| Guadalajara      |         |                    |         |             |          |               |        |               |           |              | 8/21/2009   |           |
| Portfolio        | 3       |                    | 4,683   | 8,366       | 13,049   | 362           | 4,761  | 8,650         | 13,411    | (1,601)      | 10/18/07    | 1999-2007 |
| Tijuana Portfoli |         |                    | 2,746   | 7,977       | 10,723   |               | 2,746  | 9,060         | 11,806    |              | 12/06/07    | 1989-1992 |
| Avenida de las   | 10 3    |                    | 2,740   | 1,211       | 10,72.   | 1,003         | 2,740  | 2,000         | 11,000    | (1,017)      | 12/00/07    | 1707 1772 |
| Fuentes,         |         |                    |         |             |          |               |        |               |           |              |             |           |
| Queretaro        | 1       |                    | 846     | 4,237       | 5,083    | 3 1,430       | 846    | 5,667         | 6,513     | (859)        | 10/06/08    | 2003      |
| Quereumo         | •       |                    | 0.0     | .,207       | 2,000    | 1,.50         | 0.0    | 2,007         | 0,010     | (00)         | 10,00,00    | 2002      |
| TOTAL            |         |                    |         |             |          |               |        |               |           |              |             |           |
| TOTAL            |         |                    |         |             |          |               |        |               |           |              |             |           |
| MEXICO<br>MARKET | 15      |                    | 15,978  | 52,878      | 68,856   | 5 12.480      | 17.016 | 64,320        | 81,336    | (10,746)     |             |           |
| Miami Service    | 13      |                    | 13,976  | 32,070      | 00,030   | 12,400        | 17,010 | 04,320        | 01,550    | (10,740)     |             |           |
| Center           | 1       |                    | 1,110   | 3,811       | 4,921    | 573           | 1,110  | 4,384         | 5,494     | (1,452)      | 04/07/05    | 1987      |
| Miami Commer     |         |                    | 1,110   | 3,011       | 7,721    | 373           | 1,110  | 7,507         | J,די,די   | (1,732)      | 04/07/03    | 1707      |
| Center           | 1       | 3,455              | 3,050   | 10,769      | 13,819   | 4,426         | 3,050  | 15,195        | 18,245    | (3,476)      | 04/13/05    | 1991      |
| Northwest 70th   |         | 3,433              | 3,030   | 10,707      | 15,012   | 7,420         | 3,030  | 15,175        | 10,243    | (3,470)      | 04/15/05    | 1))1      |
| Avenue           | 2       |                    | 10,025  | 16,936      | 26,961   | 5,585         | 10,025 | 22,521        | 32,546    | (8,172)      | 06/09/06    | 1972-1976 |
| North Andrews    |         |                    | 10,020  | 10,550      | 20,707   | . 0,000       | 10,020 | 22,021        | 22,210    | (0,172)      | 00,05,00    | 17.2 17.0 |
| Avenue           | 1       |                    | 6,552   | 6,101       | 12,653   | 618           | 6,552  | 6,719         | 13,271    | (1,834)      | 06/09/06    | 1999      |
| Northwest 34th   |         |                    | - ,     | -, -        | ,        |               | - ,    | - ,           |           | ( ) /        |             |           |
| Street           | 1       |                    | 946     | 3,239       | 4,185    | 5 213         | 946    | 3,452         | 4,398     | (136)        | 06/25/12    | 2000      |
| Northwest 30th   |         |                    |         |             |          |               |        |               |           |              |             |           |
| Terrace          | 1       |                    | 3,273   | 4,196       | 7,469    | 731           | 3,273  | 4,927         | 8,200     | (552)        | 02/18/11    | 1994      |
|                  |         |                    |         |             |          |               |        |               |           |              |             |           |
| TOTAL MIAN       | ΛI      |                    |         |             |          |               |        |               |           |              |             |           |
| MARKET           | 7       | 3,455              | 24,956  | 45,052      | 70,008   | 3 12,146      | 24,956 | 57,198        | 82,154    | (15,622)     |             |           |
| Eastgate         | 1       | -,                 | 1,445   | 13,352      | 14,797   | ,             | 1,445  | 11,796        | 13,241    |              | 03/19/04    | 2002      |
| Mid South        |         |                    | ,       | ·           | ĺ        | ( ) ,         | ĺ      | ,             |           | , , ,        |             |           |
| Logistics Cente  | r 1     |                    | 1,772   | 18,288      | 20,060   | 1,755         | 1,850  | 19,965        | 21,815    | (5,974)      | 06/29/04    | 2001      |
| Rockdale         |         |                    |         |             |          |               |        |               |           |              |             |           |
| Distribution     |         |                    |         |             |          |               |        |               |           |              |             |           |
| Center           | 1       |                    | 2,940   | 12,188      | 15,128   |               | 2,940  | 12,725        | 15,665    | (2,819)      | 12/28/05    | 2005      |
| Logistics Way    | 1       |                    | 621     | 17,763      | 18,384   | $(934)^{(2)}$ | 621    | 16,829        | 17,450    | (3,133)      | 09/28/09    | 2007      |
|                  |         |                    |         |             |          |               |        |               |           |              |             |           |
| TOTAL            |         |                    |         |             |          |               |        |               |           |              |             |           |
| NASHVILLE        |         |                    |         |             |          |               |        |               |           |              |             |           |
| MARKET           | 4       |                    | 6,778   | 61,591      | 68,369   | (198)         | 6,856  | 61,315        | 68,171    | (15,170)     |             |           |
| Brunswick        |         |                    |         |             |          |               |        |               |           |              |             |           |
| Avenue           | 1       |                    | 3,665   | 16,380      | 20,045   | 5 2,478       | 3,665  | 18,858        | 22,523    | (4,065)      | 07/21/05    | 1986      |
| Campus Drive     | 1       |                    | 1,366   | 4,841       | 6,207    | 7 1,168       | 1,366  | 6,009         | 7,375     | (2,003)      | 07/21/05    | 1975      |
| Hanover Ave      | 1       |                    | 4,940   | 8,026       | 12,966   | $(234)^{(2)}$ | 4,940  | 7,792         | 12,732    | (1,441)      | 12/28/05    | 1988      |
| Rockaway         | 3       |                    | 5,881   | 12,521      | 18,402   |               | 5,881  | 14,655        | 20,536    |              | 12/29/05    | 1974      |
| Lake Drive       | 1       | 4,885              | 1,699   | 6,898       | 8,597    |               | 1,699  | 7,163         | 8,862     | (1,663)      | 05/25/06    | 1988      |
| Market Street    | 2       |                    | 2,298   | 7,311       | 9,609    |               | 2,298  | 6,969         | 9,267     | (1,832)      | 06/06/06    | 1990      |
| Kennedy Drive    |         |                    | 3,044   | 6,583       | 9,627    |               | 3,044  | 6,728         | 9,772     | (1,008)      | 04/14/10    | 2001      |
| Pierce Street    | 1       |                    | 2,472   | 4,255       | 6,727    |               | 2,472  | 5,666         | 8,138     |              | 12/27/12    | 2003      |
| Railroad Avenu   | ie 1    |                    | 6,494   | 10,996      | 17,490   | 300           | 6,494  | 11,296        | 17,790    | (2,082)      | 01/28/11    | 1964      |

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| TOTAL NEW<br>JERSEY |    |       |        |        |         |                 |        |        |         |          |          |           |
|---------------------|----|-------|--------|--------|---------|-----------------|--------|--------|---------|----------|----------|-----------|
| MARKET              | 12 | 4,885 | 31,859 | 77,811 | 109,670 | 7,325           | 31,859 | 85,136 | 116,995 | (19,591) |          |           |
| Eden Rock           |    |       |        |        |         |                 |        |        |         |          |          |           |
| Industrial          | 1  |       | 998    | 2,566  | 3,564   | 127             | 998    | 2,693  | 3,691   | (1,044)  | 10/01/04 | 1973      |
| Bayside             |    |       |        |        |         |                 |        |        |         |          |          |           |
| Distribution        |    |       |        |        |         |                 |        |        |         |          |          |           |
| Center              | 2  | 9,874 | 6,875  | 15,254 | 22,129  | 3               | 6,875  | 15,257 | 22,132  | (4,847)  | 11/03/04 | 1998-2000 |
| California          |    |       |        |        |         |                 |        |        |         |          |          |           |
| Logistics Centre    | 1  |       | 5,672  | 20,499 | 26,171  | $(2,986)^{(2)}$ | 5,672  | 17,513 | 23,185  | (3,928)  | 04/21/06 | 2001      |
| Cherry Street       | 3  |       | 12,584 | 24,582 | 37,166  | 1,857           | 12,584 | 26,439 | 39,023  | (7,188)  | 06/09/06 | 1960-1990 |
| Pike Lane           | 3  |       | 2,880  | 8,328  | 11,208  | $(14)^{(2)}$    | 2,880  | 8,314  | 11,194  | (2,106)  | 06/09/06 | 1982      |

# $SCHEDULE\ III\ REAL\ ESTATE\ AND\ ACCUMULATED\ DEPRECIATION\ \ (Continued)$

## **December 31, 2012**

|   | 1         | Encum- |         | Cost to Con<br>Building |           | Costs<br>Capitalized | Gross  | Amount Carri<br>Building  | ied at 12<br>Total | 2/31/2012<br>Accumulated |             |           |
|---|-----------|--------|---------|-------------------------|-----------|----------------------|--------|---------------------------|--------------------|--------------------------|-------------|-----------|
|   | Number of |        |         | &                       | Total S   | Subsequent to        |        | &                         |                    | Depreciation             | Acquisition | Year      |
| Property                                  | Buildings | (4)    | LandImp | rovements               | (1) Costs | Acquisition          | LandIm | provements <sup>(1)</sup> |                    | (5)                      | Date        | Built     |
| South Vasco                               |           |        |         |                         |           |                      |        |                           |                    |                          |             |           |
| Road                                      | 1         |        | 2,572   | 14,809                  | 17,381    | $(407)^{(2)}$        | 2,572  | 14,402                    | 16,974             | (3,417)                  | 06/09/06    | 1999      |
| McLaughlin                                |           |        |         |                         |           |                      |        |                           |                    |                          |             |           |
| Avenue                                    | 1         |        | 3,424   | 5,507                   | 8,931     | 75                   | 3,424  | 5,582                     | 9,006              |                          | 06/09/06    | 1975      |
| Park Lane                                 | 5         |        | 10,977  | 17,216                  | 28,193    | $(294)^{(2)}$        | 10,977 | 16,922                    | 27,899             |                          | 06/09/06    | 1960-1966 |
| Valley Drive                              | 4         |        | 11,238  | 14,244                  | 25,482    | 872                  | 11,238 | 15,116                    | 26,354             | (5,067)                  | 06/09/06    | 1960-1971 |
| Old Country                               |           |        |         |                         |           |                      |        |                           |                    |                          |             |           |
| Road                                      | 1         |        | 1,557   | 1,503                   | 3,060     |                      | 1,557  | 1,681                     | 3,238              | . ,                      | 06/09/06    | 1969      |
| Cypress Lane                              | 1         |        | 2,211   | 2,196                   | 4,407     | 449                  | 2,211  | 2,645                     | 4,856              |                          | 06/09/06    | 1970      |
| Fite Court                                | 1         |        | 5,316   | 15,499                  | 20,815    | 1,127                | 5,316  | 16,626                    | 21,942             |                          | 12/28/06    | 2003      |
| Coliseum Way                              | 1         |        | 10,229  | 18,255                  | 28,484    |                      | 10,229 | 20,021                    | 30,250             | (108)                    | 12/11/12    | 1967      |
| Rollins Road                              | 1         | 19,502 | 17,800  | 17,621                  | 35,421    | 5                    | 17,659 | 17,767                    | 35,426             | (1,588)                  | 11/04/11    | 1997      |
| TOTAL<br>NORTHERN<br>CALIFORNIA<br>MARKET | A<br>26   | 29,376 | 94,333  | 178,079                 | 272,412   | 2,758                | 94,192 | 180,978                   | 275,170            | (41,848)                 |             |           |
| Cypress Park                              |           |        |         |                         |           |                      |        |                           |                    |                          |             |           |
| East                                      | 2         | 8,929  | 2,627   | 13,055                  | 15,682    | 1,401                | 2,627  | 14,456                    | 17,083             | (3,215)                  | 10/22/04    | 2000      |
| East Landstreet                           | t         |        |         |                         |           |                      |        |                           |                    |                          |             |           |
| Road                                      | 3         |        | 2,251   | 11,979                  | 14,230    | 82                   | 2,251  | 12,061                    | 14,312             | (2,958)                  | 06/09/06    | 1997-2000 |
| Boggy Creek                               |           |        |         |                         |           |                      |        |                           |                    |                          |             |           |
| Road                                      | 8         |        | 8,098   | 30,984                  | 39,082    | 1,456                | 8,098  | 32,440                    | 40,538             | (7,078)                  | 06/09/06    | 1993-2007 |
| ADC North                                 | 2         |        | 2,475   | 11,941                  | 14,416    | 1,670                | 2,475  | 13,611                    | 16,086             | (1,603)                  | 12/19/2006- | 2008-2009 |
| Phase I                                   |           |        |         |                         |           |                      |        |                           |                    |                          | 12/20/2006  |           |
| American Way                              | 1         |        | 3,603   | 8,667                   | 12,270    | $(976)^{(2)}$        | 3,603  | 7,691                     | 11,294             | (1,386)                  | 08/16/07    | 1997      |
| Director s Roy                            | v 1       |        | 524     | 2,519                   | 3,043     | 33                   | 524    | 2,552                     | 3,076              | (398)                    | 03/01/11    | 1994      |
| GE Portfolio                              | 3         |        | 4,715   | 12,513                  | 17,228    | 705                  | 4,715  | 13,218                    | 17,933             | (1,301)                  | 09/01/11    | 1975-1999 |
| TOTAL<br>ORLANDO<br>MARKET                | 20        | 8,929  | 24,293  | 91,658                  | 115,951   | 4,371                | 24,293 | 96,029                    | 120,322            | (17,939)                 |             |           |
| North Industria                           | ıl 2      | 4,858  | 4,566   | 15,899                  | 20,465    | 2,451                | 4,566  | 18,350                    | 22,916             | (5,864)                  | 10/01/04    | 1995-1999 |
| South Industria                           | 1 I 2     | 4,054  | 2,876   | 14,120                  | 16,996    | 1,037                | 2,829  | 15,204                    | 18,033             | (4,842)                  | 10/01/04    | 1987      |
| South Industria                           | ıl        |        |         |                         |           |                      |        |                           |                    |                          |             |           |
| II  | 1         |        | 1,235   | 4,902                   | 6,137     | $(167)^{(2)}$        | 1,235  | 4,735                     | 5,970              | (1,903)                  | 10/01/04    | 1990      |
| West Southern                             |           |        |         |                         |           |                      |        |                           |                    |                          |             |           |
| Industrial                                | 1         |        | 555     | 3,376                   | 3,931     | $(393)^{(2)}$        | 555    | 2,983                     | 3,538              | (715)                    | 10/01/04    | 1984      |
| West Geneva                               |           |        |         |                         |           |                      |        |                           |                    |                          |             |           |
| Industrial                                | 3         |        | 413     | 2,667                   | 3,080     | 341                  | 413    | 3,008                     | 3,421              | (966)                    | 10/01/04    | 1981      |
| West 24th                                 |           |        |         |                         |           |                      |        |                           |                    |                          |             |           |
| Industrial                                | 2         |        | 870     | 4,575                   | 5,445     | 748                  | 870    | 5,323                     | 6,193              | (2,262)                  | 10/01/04    | 1979-1980 |
| Sky Harbor                                |           |        |         |                         |           |                      |        |                           |                    |                          |             |           |
| Transit Center                            | 1         |        | 2,534   | 7,597                   | 10,131    | $(1,078)^{(2)}$      | 2,534  | 6,519                     | 9,053              | (1,703)                  | 11/24/04    | 2002      |
| Roosevelt                                 |           |        |         |                         |           |                      |        |                           |                    |                          |             |           |
| Distribution                              |           |        |         |                         |           |                      |        |                           |                    |                          |             |           |
| Center                                    | 1         |        | 1,154   | 6,441                   | 7,595     |                      | 1,154  | 6,481                     | 7,635              |                          | 05/19/06    | 1988      |
| North 45th Stre                           | eet 1     |        | 3,149   | 5,051                   | 8,200     | 8                    | 3,149  | 5,059                     | 8,208              | (563)                    | 06/30/11    | 2001      |
| TOTAL<br>PHOENIX                          | 14        | 8,912  | 17,352  | 64,628                  | 81,980    | 2,987                | 17,305 | 67,662                    | 84,967             | (20,291)                 |             |           |

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| TOTAL SAN<br>ANTONIO<br>MARKET | 13 | 6,349 | 33,598 | 39,947 | 5,617 | 6,435 | 39,129 | 45,564 | (11,529) |          |           |
|--------------------------------|----|-------|--------|--------|-------|-------|--------|--------|----------|----------|-----------|
| Tejesco                        | 3  | 1,225 | 6,669  | 7,894  | 1,492 | 1,259 | 8,127  | 9,386  | (2,093)  | 12/07/06 | 1977-1980 |
| Rittiman Plaza                 | 3  | 1,930 | 9,996  | 11,926 | 790   | 1,930 | 10,786 | 12,716 | (2,961)  | 12/07/06 | 1977      |
| Business Park Dr               | 7  | 3,194 | 16,933 | 20,127 | 3,335 | 3,246 | 20,216 | 23,462 | (6,475)  | 12/07/06 | 1976-1979 |
| MARKET                         |    |       |        |        |       |       |        |        |          |          |           |

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# $SCHEDULE\ III\ REAL\ ESTATE\ AND\ ACCUMULATED\ DEPRECIATION\ \ (Continued)$

## **December 31, 2012**

| Property                   | Number<br>Building | Encum-<br>obrances<br>gs (4) |                | Cost to Com Building & provements | Total :         | Costs Capitalized Subsequent to Acquisition |                | Amount Carr<br>Building<br>&<br>provements (1 | Total<br>Costs  | 2/31/2012<br>Accumulated<br>Depreciation | Acquisition<br>Date  | Year<br>Built     |
|----------------------------|--------------------|------------------------------|----------------|-----------------------------------|-----------------|---|----------------|---|-----------------|--|----------------------|-------------------|
| Industry Drive             |                    |                              |                |                                   |                 |   |                |   |                 |  |                      |                   |
| North                      | 2                  | 8,619                        | 5,753          | 16,039                            | 21,792          | 332   | 5,753          | 16,371  | 22,124          | (4,867)                                  | 07/21/05             | 1996              |
| South 228th                |                    |                              |                |                                   |                 |   |                |   |                 |  |                      |                   |
| Street                     | 1                  |                              | 3,025          | 13,694                            | 16,719          | 701   | 3,025          | 14,395  | 17,420          | (3,260)                                  | 07/21/05             | 1996              |
| 64th Avenue                |                    |                              |                |                                   |                 |   |                |   |                 |  |                      |                   |
| South                      | 1                  | 5,653                        | 3,345          | 9,335                             | 12,680          | 506   | 3,345          | 9,841   | 13,186          | (2,187)                                  | 07/21/05             | 1996              |
| South 192nd                |                    |                              |                |                                   |                 |   |                |   |                 |  |                      |                   |
| Street                     | 1                  |                              | 1,286          | 3,433                             | 4,719           | 85  | 1,286          | 3,518   | 4,804           | (926)                                    | 07/21/05             | 1986              |
| Southwest 27th             |                    |                              |                |                                   |                 |   |                |   |                 |  |                      |                   |
| Street                     | 1                  | 6,908                        | 4,583          | 8,353                             | 12,936          | 46  | 4,583          | 8,399   | 12,982          | (3,850)                                  | 07/21/05             | 1995              |
| South 212th                |                    |                              |                |                                   |                 |   |                |   |                 |  |                      |                   |
| Street                     | 1                  |                              | 3,095          | 10,253                            | 13,348          | 331   | 3,095          | 10,584  | 13,679          | (2,378)                                  | 08/01/05             | 1996              |
| Milwaukee                  |                    |                              |                |                                   |                 |   |                |   |                 |  |                      |                   |
| Avenue                     | 1                  |                              | 2,287          | 7,213                             | 9,500           |   | 2,278          | 7,223   | 9,501           | ` /                                      | 08/31/12             | 1987              |
| 13610 52nd St              | 1                  |                              | 4,018          | 9,571                             | 13,589          |   | 4,018          | 9,571   | 13,589          | (911)                                    | 12/01/10             | 2006              |
| Southwest 27th             |                    |                              |                |                                   |                 |   |                |   |                 |  |                      |                   |
| Street-Alpak               | 1                  |                              | 4,313          | 4,687                             | 9,000           |   | 4,313          | 4,687   | 9,000           | (357)                                    | 10/14/11             | 2003              |
| TOTAL<br>SEATTLE<br>MARKET | 10                 | 21,180                       | 31,705         | 82,578                            | 114,283         | 2,002                                       | 31,696         | 84,589  | 116,285         | (18,902)                                 |                      |                   |
| Rancho                     |                    |                              |                |                                   |                 |   |                |   |                 |  |                      |                   |
| Technology Par             |                    |                              | 2,790          | 7,048                             | 9,838           | (401)                                       | 2,790          | 6,647   | 9,437           | (1,638)                                  | 10/16/03             | 2002              |
| Foothill Busine            |                    |                              |                |                                   |                 |   |                |   |                 |  |                      |                   |
| Center                     | 3                  |                              | 13,315         | 9,112                             | 22,427          | $(621)^{(2)}$                               | 13,315         | 8,491   | 21,806          | (2,594)                                  | 12/09/04             | 2000              |
| East Slauson               |                    |                              |                |                                   |                 |   |                |   |                 |  |                      |                   |
| Avenue                     | 3                  | 9,301                        | 5,499          | 14,775                            | 20,274          |   | 5,499          | 17,745  | 23,244          |  | 07/21/05             | 1962-1976         |
| Airport Circle             | 1                  |                              | 3,098          | 8,368                             | 11,466          |   | 3,098          | 9,529   | 12,627          |  | 07/21/05             | 1992              |
| Cota Street                | 1                  |                              | 2,802          | 7,624                             | 10,426          | 48  | 2,802          | 7,672   | 10,474          | (2,083)                                  | 07/21/05             | 1987              |
| Twin Oaks Vall             | 2                  |                              | 1 015          | 7.055                             | 0.670           | (17)(2)                                     | 1 015          | 7 020   | 0.652           | (1.015)                                  | 07/21/05             | 1070 1000         |
| Road                       | 1                  |                              | 1,815<br>5,314 | 7,855<br>9,929                    | 9,670<br>15,243 | . ,   | 1,815<br>5,608 | 7,838   | 9,653<br>17,066 |  | 07/21/05<br>06/30/06 | 1978-1988<br>2001 |
| Meyer Canyon<br>Mira Loma  | 1                  |                              | 7,919          | 6,668                             | 13,243          |   | 7,919          | 11,458<br>6,871                               | 14,790          | . , ,                                    | 12/23/08             | 1997              |
| Sycamore Cany              |                    |                              | 6,356          | 36,088                            | 42,444          |   | 6,356          | 37,434  | 43,790          |  | 09/09/09             | 2007              |
| Colombard Ct               | 1                  | 2,002                        | 1,264          | 3,237                             | 4,501           | $(1)^{(2)}$                                 | 1,264          | 3,236   | 4,500           | . , ,                                    | 07/29/10             | 1990              |
| E Airport Drive            |                    | 2,002                        | 905            | 2,744                             | 3,649           |   | 905            | 2,744   | 3,649           |  | 12/23/10             | 1990              |
| Truck Courts               | 3                  |                              | 26,392         | 17,267                            | 43,659          |   | 26,392         | 17,267  | 43,659          | . ,                                      | 12/23/10             | 1971-1988         |
| Haven A                    | 1                  | 8,282                        | 5,783          | 19,578                            | 25,361          |   | 5,783          | 17,430  | 23,213          |  | 12/29/10             | 2001              |
| Haven G                    | 1                  | 0,202                        | 479            | 1,131                             | 1,610           |   | 479            | 1,134   | 1,613           |  | 12/31/10             | 2001              |
| 6th and Roches             |                    | 3,394                        | 3,111          | 6,428                             | 9,539           | -   | 3,088          | 6,127   | 9,215           |  | 01/04/11             | 2003              |
| Palmyrita                  | 2                  | 3,374                        | 3,355          | 8,665                             | 12,020          |   | 3,355          | 7,806   | 11,161          |  | 01/04/11             | 2006              |
| Central Avenue             |                    |                              | 3,898          | 4,642                             | 8,540           | . ,   | 3,898          | 6,297   | 10,195          |  | 01/27/11             | 2011              |
| Byron Road                 | 1                  |                              | 2,042          | 2,715                             | 4,757           |   | 2,042          | 3,117   | 5,159           | \ /                                      | 04/15/11             | 1972              |
| White Birch                | 1                  |                              | 5,081          | 6,177                             | 11,258          |   | 5,081          | 6,527   | 11,608          |  | 07/03/12             | 1984              |
| Pomona Blvd                | 4                  |                              | 6,524          | 9,630                             | 16,154          |   | 6,524          | 10,638  | 17,162          | , ,                                      | 10/31/12             | 1987-1988         |
| Air Freight                |                    |                              | . /            | . ,                               | .,              | ,   | . ,            | .,  | ,               | ()                                       |                      |                   |
| Portfolio                  | 3                  | 49,269                       | 29,978         | 48,469                            | 78,447          | 4,124                                       | 29,978         | 52,593  | 82,571          | (283)                                    | 11/15/12             | 1993-2004         |

# $SCHEDULE\ III\ REAL\ ESTATE\ AND\ ACCUMULATED\ DEPRECIATION\ \ (Continued)$

## **December 31, 2012**

|  |                  | Encum-  | Initial Cost to Company Building |                 | Costs Gross Amount Carried at 12/31/2012 Capitalized Building Accumulated |               |                 |                |                  |              |            |       |
|--|------------------|---------|----------------------------------|-----------------|---|---------------|-----------------|----------------|------------------|--------------|------------|-------|
|  | Number of        |         |                                  | &               |   | Subsequent to |                 | &              | Total            | Depreciation |            | Year  |
| Property   | <b>Buildings</b> | (4)     | Land Ir                          | mprovements (1) | Costs   | Acquisition   | Land I          | mprovements (  | (1)Costs (3)(5)  | (5)          | Date       | Built |
| Desoto Place   | 1                | 3,338   | 2,255                            | 4,339           | 6,594   | 400           | 2,255           | 4,739          | 6,994            | (584)        | 07/01/11   | 1982  |
| TOTAL<br>SOUTHERN<br>CALIFORNIA<br>MARKET            | 36               | 75,586  | 139,975                          | 242,489         | 382,464   | 11,122        | 140,246         | 253,340        | \$ 393,586       | (35,559)     |            |       |
| SUB TOTAL<br>CONSOLIDATED<br>OPERATING<br>PROPERTIES | 399              | 304,275 | 668,390                          | 2,403,914       | 3,072,304   |               | 671,255         | 2,537,769      | \$ 3,209,024     |              | 542,0005   | 2000  |
| Shelby 18  | 1                |         | 1,881                            | 13,466          | 15,347  | $(924)^{(2)}$ | 1,881           | 12,542         | 14,423           | (3,912)      | 5/13/2005  | 2000  |
| 3955 E Holmes Rd                                     |                  |         | 2.502                            | 22.240          | 27.000  |               | 2.502           | 22.210         | 27.000           |              | 10/05/0010 | 2000  |
| (MTC)  | 1                |         | 3,782                            | 23,218          | 27,000  |               | 3,782           | 23,218         | 27,000           |              | 12/27/2012 | 2000  |
| 100 Interstate Sout                                  | h 1              |         | 2,362                            | 11,970          | 14,332  | 46            | 2,362           | 12,016         | 14,378           |              | 12/27/2012 | 2001  |
| Assets held-for-sa                                   | le 3             |         | 8,025                            | 48,654          | 56,679  | (878)         | 8,025           | 47,776         | 55,801           | (3,912)      |            |       |
| 116 Lehigh Dr  | 1                | 4,453   | 2,193                            | 5,217           | 7,410   | 1,187         | 2,193           | 6,404          | 8,597            |              | 6/29/2012  | 1986  |
| 4802 Van Buren                                       | 1                |         | 839                              | 961             | 1,800   | 458           | 839             | 1,419          | 2,258            | (32)         | 1/11/2012  | 1984  |
| 5501 W Valley  |                  |         |                                  |                 |   |               |                 |                |                  |              |            |       |
| Highway  | 1                |         | 672                              | 1,178           | 1,850   | 69            | 672             | 1,247          | 1,919            |              | 10/15/2012 | 2007  |
| 2567 Greenleaf                                       | 1                |         | 539                              | 1,038           | 1,577   | 348           | 539             | 1,386          | 1,925            |              | 10/19/2012 | 1962  |
| Properties under redevelopment                       | 4                | 4,453   | 4,243                            | 8,394           | 12,637  | 2,062         | 4,243           | 10,456         | 14,699           | (32)         |            |       |
| Dulles Phase II                                      | 4                | 4,455   | 4,243                            | 0,394           | 12,037  | 2,002         | 4,243           | 10,450         | 14,099           | (32)         |            |       |
| Building E DCT Commerce Center at Pan American West  | 1                |         | 1,131                            |                 | 1,131   | 5,278         | 1,131           | 5,278          | 6,409            |              |            |       |
| Building A   | 0                |         | 3,201                            |                 | 3,201   | 10,051        | 3,201           | 10,051         | 13,252           |              |            |       |
| DCT Commerce<br>Center at Pan<br>American West       | 2                |         |                                  |                 |   |               | 2.220           |                |                  |              |            |       |
| Building B   | 0                |         | 3,230                            |                 | 3,230   |               | 3,230           | 4,541          | 7,771            |              |            |       |
| DCT 55<br>Northwest 8                                | 1                |         | 6,832                            |                 | 6,832   | 16,561        | 6,832           | 16,561         | 23,393           |              |            |       |
| Distribution Center                                  | r 1              |         | 2,573                            |                 | 2 572   | 9,212         | 2 572           | 0.212          | 11 705           |              |            |       |
| Slover Land  | 0                |         | 13,786                           |                 | 2,573<br>13,786   |               | 2,573<br>13,786 | 9,212<br>2,505 | 11,785<br>16,291 |              |            |       |
| Dulles Land  | 0                |         | 1,086                            |                 | 1,086   |               | 1,086           | 2,303          | 1,107            |              |            |       |
| Properties under                                     | U                |         | 1,080                            |                 | 1,080   | 21            | 1,080           | 21             | 1,107            |              |            |       |
| development  | 3                |         | 31,839                           |                 | 31,839  | 48,169        | 31,839          | 48,169         | 80,008           |              |            |       |
| 8th & Vineyard<br>Land A                             | 0                |         | 1,467                            |                 | 1,467   | 424           | 1,467           | 424            | 1,891            |              |            |       |
| 8th & Vineyard                                       |                  |         |                                  |                 |   |               |                 |                |                  |              |            |       |
| Land B   | 0                |         | 960                              |                 | 960   | 228           | 960             | 228            | 1,188            |              |            |       |
| 8th & Vineyard                                       |                  |         |                                  |                 |   |               |                 |                |                  |              |            |       |
| Land C   | 0                |         | 2,292                            |                 | 2,292   | 544           | 2,292           | 544            | 2,836            |              |            |       |
| Airtex   | 0                |         | 2,595                            |                 | 2,595   | 615           | 2,595           | 615            | 3,210            |              |            |       |
| Slover II Land                                       | 0                |         | 14,189                           |                 | 14,189  |               | 14,189          | 453            | 14,642           |              |            |       |
| OTA Land Phase I                                     | 0                |         | 7,494                            |                 | 7,494   | 769           | 7,494           | 769            | 8,263            |              |            |       |

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| OTA Land Phase II     | 0 | 5,167  | 5,167  | 331   | 5,167  | 331   | 5,498  |  |
|-----------------------|---|--------|--------|-------|--------|-------|--------|--|
| River West            | 0 | 2,939  | 2,939  | 192   | 2,939  | 192   | 3,131  |  |
| Tanner Rd Land        | 0 | 3,353  | 3,353  | 290   | 3,353  | 290   | 3,643  |  |
| Rialto Land           | 0 | 19,219 | 19,219 | 246   | 19,219 | 246   | 19,465 |  |
| Valley Dist. Center   |   |        |        |       |        |       |        |  |
| Land                  | 0 | 2,855  | 2,855  | 15    | 2,855  | 15    | 2,870  |  |
| DCT Port Union        |   |        |        |       |        |       |        |  |
| Building 1            | 0 | 1,965  | 1,965  | 1,535 | 1,965  | 1,535 | 3,500  |  |
| DCT Port Union        |   |        |        |       |        |       |        |  |
| Building 3            | 0 | 1,310  | 1,310  | 2,071 | 1,310  | 2,071 | 3,381  |  |
| ADC North Phase II    |   |        |        |       |        |       |        |  |
| Development           | 0 | 1,273  | 1,273  | 1,169 | 1,273  | 1,169 | 2,442  |  |
| Stonefield Industrial |   |        |        |       |        |       |        |  |
| Park-Lnd              | 0 | 4,959  | 4,959  | 3     | 4,959  | 3     | 4,962  |  |
| Boone Industrial      |   |        |        |       |        |       |        |  |
| Park -Land            | 0 | 861    | 861    | 13    | 861    | 13    | 874    |  |
|                       |   |        |        |       |        |       |        |  |
| Properties in         |   |        |        |       |        |       |        |  |
| pre-development       |   |        |        |       |        |       |        |  |
| including land held   |   | 72,898 | 72,898 | 8,898 | 72,898 | 8,898 | 81,796 |  |
|                       |   |        |        |       |        |       |        |  |
| GRAND TOTAL           |   |        |        |       |        |       |        |  |
|                       |   |        |        |       |        |       |        |  |

409 \$ 308,728 \$ 785,395 \$ 2,460,962 \$ 3,246,357 \$ 194,972 \$ 788,260 \$ 2,653,068 \$ 3,441,328 \$ (609,800)

CONSOLIDATE

### SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)

#### December 31, 2012

- (1) Included in Building & Improvements are intangible lease assets.
- (2) Generally these reductions in basis include one or more of the following: i) payments received under master lease agreements and pursuant to GAAP, rental and expense recovery payments under master lease agreements are reflected as a reduction of the basis of the underlying property rather than revenues; ii) writeoffs of fixed asset balances due to early lease terminations by contracted customers; iii) writeoffs of fully amortized lease related intangible assets and improvements; iv) writeoffs of fully amortized tenant leasing costs; and v) other miscellaneous basis adjustments.
- (3) As of December 31, 2012, the aggregate cost for federal income tax purposes of investments in real estate was approximately \$3.0 billion.
- (4) Reconciliation of total debt to consolidated balance sheet caption as of December 31, 2012:

| Total per Schedule III        | \$ 308,728 |
|-------------------------------|------------|
| Unencumbered Mortgage Notes   | 1,240      |
| Premiums, net of amortization | 7,346      |
|                               |            |
| Total mortgage notes          | \$ 317,314 |

(5) A summary of activity for real estate and accumulated depreciation for the year ended December 31, 2012 is as follows:

| Investments in properties:   |              |
|--|--------------|
| Balance at beginning of year   | \$ 3,161,063 |
| Acquisition of properties  | 439,300      |
| Improvements, including development properties                           | 97,597       |
| Divestiture of properties  | (194,788)    |
| Improvements, Intangibles, Tenant Leasing Costs write offs               | (51,817)     |
| Impairments  | (11,422)     |
| Other adjustments  | 1,395        |
| ·  | ,            |
| Balance at end of year including held-for-sale                           | 3,441,328    |
|  |              |
| Held-for-sale  | (55,801)     |
|  |              |
| Balance at end of year, excluding held-for-sale                          | \$ 3,385,527 |
|  |              |
| Accumulated depreciation:  |              |
| Balance at beginning of year   | \$ (589,314) |
| Depreciation and amortization expense, including discontinued operations | (127,661)    |

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| Divestiture of properties                                  | 54,772       |
|--|--------------|
| Improvements, Intangibles, Tenant Leasing Costs write offs | 51,817       |
| Other adjustments  | 586          |
| Balance at end of year, including held-for-sale            | (609,800)    |
| Held-for-sale  | 3,912        |
| Balance at end of year, excluding held-for-sale            | \$ (605,888) |

### EXHIBIT INDEX

| Exhibit<br>Number | Description  |
|-------------------|--|
| 2.1               | Contribution Agreement by and among Dividend Capital Trust Inc., Dividend Capital Operating Partnership LP and Dividend Capital Advisors Group LLC, dated as of July 21, 2006 (incorporated by reference to Exhibit 2.1 to Form 8-K filed on July 27, 2006)  |
| 3.1               | DCT Industrial Trust Inc. Third Articles of Amendment and Restatement (incorporated by reference to Exhibit 3.1 to Form 8-K filed on December 19, 2006)  |
| 3.2               | DCT Industrial Trust Inc. Articles of Amendment (incorporated by reference to Exhibit 3.1 to Form 8-K filed on November 5, 2012)   |
| 3.3               | DCT Industrial Trust Inc. Amended and Restated Bylaws (incorporated by reference to Exhibit 3.2 to Form 8-K filed on December 19, 2006)  |
| 3.4               | First Amendment to DCT Industrial Trust Inc. Amended and Restated Bylaws (incorporated by reference to Exhibit 3.1 to Form 8-K filed on February 9, 2011)  |
| 3.5               | Second Amendment to DCT Industrial Trust Inc. Amended and Restated Bylaws (incorporated by reference to Exhibit 3.1 to Form 8-K filed on October 27, 2011)   |
| 10.1              | Form of Indemnification Agreement (incorporated by reference to Exhibit 10.1 to Form 10-Q filed on May 9, 2007)  |
| 10.2              | Amended and Restated Limited Partnership Agreement of DCT Industrial Operating Partnership LP, dated October 10, 2006 (incorporated by reference to Exhibit 10.5 to Form 8-K filed on October 13, 2006)  |
| 10.3              | Third Amendment to the Amended and Restated Limited Partnership Agreement of DCT Industrial Operating Partnership LP, dated May 3, 2007 (incorporated by reference to Exhibit 99.2 to Form S-3ASR Registration Statement, Commission File No. 333-145253)  |
| 10.4              | Fourth Amendment to the Amended and Restated Limited Partnership Agreement of DCT Industrial Operating Partnership LP, dated December 1, 2008 (incorporated by reference to Exhibit 10.4 to Form 10-K filed on March 2, 2009)  |
| 10.5              | Fifth Amendment to the Amended and Restated Limited Partnership Agreement of DCT Industrial Operating Partnership LP, dated May 6, 2010 (incorporated by reference to Exhibit 10.2 to Form 10-Q filed on August 5, 2010)   |
| 10.6              | Second Amended and Restated DCT Industrial Trust Inc. 2006 Long-Term Incentive Plan (incorporated by reference to Exhibit 99.1 to Form S-8 filed on May 10, 2010)  |
| 10.7              | DCT Industrial Trust Inc. 2006 Incentive Compensation Plan (incorporated by reference to Exhibit 10.2 to Form 8-K filed on October 13, 2006)   |
| 10.8              | Revolving Credit Agreement, dated as of August 17, 2010, among DCT Industrial Operating Partnership LP and the lenders identified therein and Bank of America, N.A., as Administrative Agent, Swing Line Lender and L/C Issuer, Wells Fargo Bank, National Association, as Syndication Agent, and JPMorgan Chase Bank, N.A., PNC Bank National Association, U.S. Bank National Association and Regions Bank, as Documentation Agents and Deutsche Bank Trust Company Americas as Managing Agent (incorporated by reference to Exhibit 10.1 to Form 8-K filed on August 20, 2010) |
| 10.9              | First Amendment to Revolving Credit Agreement, dated as of June 3, 2011 among DCT Industrial Operating Partnership LP, the lenders identified therein and Bank of America, N.A., as Administrative Agent (incorporated by reference to Exhibit 10.1 to Form 8-K filed on June 3, 2011)   |
| 10.10             | Employment Agreement, dated as of October 9, 20012, between DCT Industrial Trust Inc. and Philip L. Hawkins (incorporated by reference to Exhibit 10.1 to Form 8-K filed on October 10, 2012)  |

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| 10.11  | Employment Agreement, dated as of October 9, 2012, by and between the Company and Matthew T. Murphy (incorporated by reference to Exhibit 10.2 to Form 8-K filed on October 10, 2012)                          |
|--------|--|
| 10.12  | Employment Agreement, dated as of October 9, 2012, between DCT Industrial Trust Inc. and Michael J. Ruen (incorporated by reference to Exhibit 10.3 to Form 8-K filed on October 10, 2012)                     |
| 10.13  | Employment Agreement, dated as of December 4, 2012, by and between DCT Industrial Trust Inc. and Jeff Phelan (incorporated by reference to Exhibit 10.1 to Form 8-K filed on December 5, 2012)                 |
| 10.14  | Employment Agreement, dated as of January 30, 2012, by and between DCT Industrial Trust Inc. and Neil P. Doyle (incorporated by reference to Exhibit 10.1 to Form 10-Q filed on May 3, 2012)                   |
| 10.15  | First Amendment to Employment Agreement, dated as of March 8, 2012, by and between DCT Industrial Trust Inc. and Neil P. Doyle (incorporated by reference to Exhibit 10.2 to Form 10-Q filed on May 3, 2012)   |
| 10.16  | Change of Control Agreement, dated as of October 9, 2009, between DCT Industrial Trust Inc. and Teresa Corral (incorporated by reference to Exhibit 10.2 to Form 10-Q filed on August 5, 2011)                 |
| 10.17  | First Amendment to Change in Control Agreement, dated as of October 9, 2012, by and between the Company and Teresa L. Corral (incorporated by reference to Exhibit 10.4 to Form 8-K filed on October 10, 2012) |
| 10.18  | Change of Control Agreement, dated as of May 9, 2011, between DCT Industrial Trust Inc. and John G. Spiegleman (incorporated by reference to Exhibit 10.3 to Form 10-Q filed on August 5, 2011)                |
| 10.19  | Letter Agreement, dated as of May 9, 2011, between DCT Industrial Trust Inc. and John G. Spiegleman (incorporated by reference to Exhibit 10.4 to Form 10-Q filed on August 5, 2011)                           |
| +10.20 | First Amendment to Change in Control Agreement, dated as of October 9, 2012, by and between the Company and John G. Spiegleman   |
| 10.21  | Change of Control Agreement, dated as of June 20, 2011, between DCT Industrial Trust Inc. and Charla Rios (incorporated by reference to Exhibit 10.5 to Form 10-Q filed on August 5, 2011)                     |
| 10.22  | Letter Agreement, dated as of June 20, 2011, between DCT Industrial Trust Inc. and Charla Rios (incorporated by reference to Exhibit 10.6 to Form 10-Q filed on August 5, 2011)                                |
| +10.23 | First Amendment to Change in Control Agreement, dated as of October 9, 2012, by and between DCT Industrial Trust Inc. and Charla Rios  |
| 10.24  | Resignation and Release Agreement, dated as of July 26, 2011, by and between DCT Industrial Trust Inc. and Daryl H. Mechem (incorporated by reference to Exhibit 10.1 to Form 8-K filed on July 28, 2011)      |
| 10.25  | DCT Industrial Trust Inc. Multi-Year Outperformance Program (incorporated by reference to Exhibit 10.1 to Form 8-K filed on January 12, 2010)  |
| +21.1  | List of Subsidiaries   |
| +23.1  | Consent of Ernst & Young LLP, Independent Registered Public Accounting Firm, dated February 21, 2012   |
| +31.1  | Rule 13a-14(a) Certification of Principal Executive Officer  |
| +31.2  | Rule 13a-14(a) Certification of Principal Financial Officer  |
| +32.1  | Section 1350 Certification of Principal Executive Officer  |

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- ++32.2 Section 1350 Certification of Principal Financial Officer
  - The following materials from DCT Industrial Trust Inc. s Annual Report on Form 10-K for the year ended December 31, 2012 formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Comprehensive Income (Loss), (iii) the Consolidated Statements of Changes in Equity, (iv) the Consolidated Statements of Cash Flows, and (v) related notes to these financial statements.
- + Filed herewith
- ++ Furnished herewith

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