PERRY ELLIS INTERNATIONAL INC Form 10-K April 09, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-K**

(Mark One)

x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended January 31, 2009

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File number 0-21764

# Perry Ellis International, Inc.

(Exact Name of Registrant as Specified in Its Charter)

Florida (State or Other Jurisdiction of 59-1162998 (I.R.S. Employer

**Incorporation or Organization)** 

Identification No.)

3000 N.W. 107th Avenue Miami, Florida (Address of Principal Executive Offices)

33172 (Zip Code)

(305) 592-2830

(Registrant s telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Common Stock, par value \$.01 per share

(Title of each class)

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes "No x

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes "No x

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and small reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer

Non-accelerated filer " Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes "No x

The aggregate market value of the voting stock held by non-affiliates of the registrant is approximately \$247,002,744 (as of July 31, 2008).

The number of shares outstanding of the registrant s Common Stock is 13,517,281 (as of April 7, 2009).

#### DOCUMENTS INCORPORATED BY REFERENCE

The following documents are incorporated by reference:

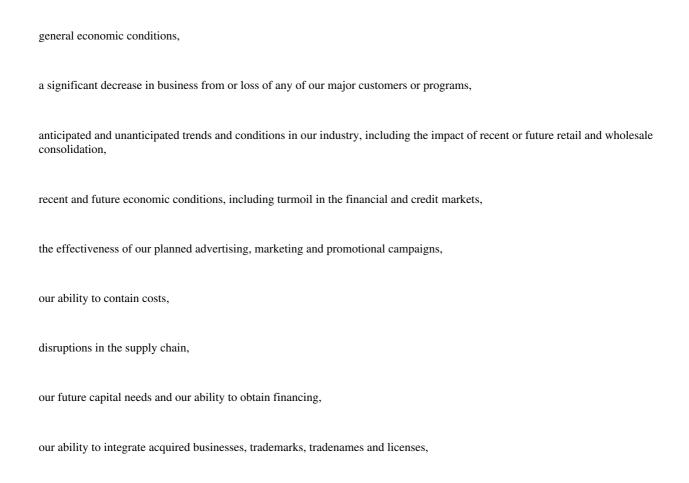
Portions of the Company s Proxy Statement for the 2009 Annual Meeting Part III

Unless the context otherwise requires, all references to Perry Ellis, the Company, we, us or our include Perry Ellis International, Inc. and its subsidiaries. References in this report to the Laundry by Shelli Segal and C&C California acquisition refer to our acquisition of these brands in February 2008. References in this report to annual financial data for Perry Ellis refer to fiscal years ended January 31. This Form 10-K contains references to trademarks held by us and those of third parties.

General information about Perry Ellis can be found at <u>www.pery.com</u>. We make our annual report on Form 10-K, quarterly reports on Form 10-Q, current report on Form 8-K and amendments to these reports filed or furnished pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 available free of charge on our website, as soon as reasonably practicable after they are electronically filed with the SEC.

#### FORWARD-LOOKING STATEMENTS

We caution readers that this report and the portions of the proxy statement incorporated by reference into this report include forward-looking statements as that term is used in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on current expectations rather than historical facts and they are indicated by words or phrases such as anticipate, could, may, predict. should, estimate, expect, project, believe, intend, plan, envision, continue, intend, target, contemplate, or will and sin comparable terminology. We have based such forward-looking statements on our current expectations, assumptions, estimates and projections. While we believe these expectations, assumptions, estimates and projections are reasonable, such forward-looking statements are only predictions and involve known and unknown risks and uncertainties, and other factors that may cause actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements, many of which are beyond our control. Some of the factors that could affect our financial performance, cause actual results to differ from our estimates, or underlie such forward-looking statements, are as set forth below and in various places in this report and in the portions of the proxy statement incorporated by reference, including under the headings Item 1 Business, Item 1A Risk Factors, and Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations in this report. These factors include:



our ability to predict consumer preferences and changes in fashion trends and consumer acceptance of both new designs and newly introduced products,

the to	ermination or non-renewal of any material license agreements to which we are a party,
chan	ages in the costs of raw materials, labor and advertising,
our a	ability to carry out growth strategies including expansion in international and direct to consumer retail markets,
the le	evel of consumer spending for apparel and other merchandise,
our a	ability to compete,
expo	osure to foreign currency risk and interest rate risk,
possi	ible disruption in commercial activities due to terrorist activity and armed conflict, and
You are cautione	r factors set forth in this report and in our other Securities and Exchange Commission (SEC) filings.  ed that all forward-looking statements involve risks and uncertainties, detailed in our filings with the SEC. You are cautioned no eliance on these forward-looking statements, which are valid only as of the date they were made. We undertake no obligation to

update or revise any forward-looking statements to reflect new information or the occurrence of unanticipated events or otherwise.

#### PART I

#### Item 1. Business Overview

We are one of the leading apparel companies in the United States. We manage a portfolio of major brands, some of which were established over 100 years ago. We design, source, market and license our products nationally and internationally at multiple price points and across all major levels of retail distribution in over 15,000 selling doors. Our portfolio of highly recognized brands includes the Perry Ellis ® family of brands, which we estimate together generate over \$1.5 billion in annual retail sales, Axis ®, Tricots St. Raphael ®, Jantzen ®, John Henry ®, Cubavera ®, the Havanera Co.®, Natural Issue ®, Munsingwear ®, Grand Slam ®, Original Penguin ® by Munsingwear ® ( Original Penguin ), Mondo di Marco ®, Redsand ®, Pro Player ®, Manhattan ®, Axist ®, Savane ®, Farah ®, Gotcha ®, Girl Star ®, MCD ®, Laundry by Shelli Segal ® and C&C California ®. We also (i) license the Nike® brand for swimwear and swimwear accessories, (ii) license the JAG ® brand for men s and women s swimwear and cover-ups, (iii) license the Callaway Golf® brand for golf apparel, (iv) license the PGA TOUR ® brand, including Champions Tour, for golf apparel, (v) are a licensee for PING ® golf apparel, and (vi) a licensee for Dockers ® outerwear.

We distribute our products primarily to wholesale customers that represent all major levels of retail distribution including department stores, national and regional chain stores, mass merchants, specialty stores, sporting goods stores, green grass golf shops, the corporate wear market, as well as clubs and independent retailers in the United States, Canada, the United Kingdom and Europe. Our largest customers include Kohl s Corporation ( Kohl s ), Macy s, Inc. ( Macy s ), Dillard s Inc. ( Dillard s ), Wal-Mart Stores, Inc. ( Wal-Mart ), and J.C. Penney Company ( J.C As of March 1, 2009, we also operated 46 Perry Ellis retail outlet stores located primarily in upscale retail outlet malls across the United States as well as 6 Original Penguin retail stores located in upscale demographic markets in the United States. In addition, we leverage our design, sourcing and logistics expertise by offering a limited number of private label programs to retailers. In order to maximize the worldwide exposure of our brands and generate high margin royalty income, we license our brands through 2 worldwide, 33 domestic, and 89 international license agreements.

Our wholesale business, which is comprised of men s and women s sportswear, swimwear and swimwear accessories, accounted for 97% of our total revenues in fiscal 2009 and, our licensing business accounted for approximately 3% of our total revenues in fiscal 2009. We have traditionally focused on the men s sportswear market, which represented approximately 87% of our total revenues in fiscal 2009, while our women s dresses and casual sportswear and men s and women s swimwear markets represented approximately 13% of our total revenues in fiscal 2009. Finally, our U.S. based business represents approximately 92% of total revenues, while our foreign operations represented 8% for fiscal 2009.

Our licensing business is a significant contributor to our operating income. We license the brands we own to third parties for the manufacturing and marketing of various products in distribution channels and countries in which we do not distribute those brands, including men s and women s apparel and footwear, men s suits, underwear, loungewear, outerwear, fragrances, eyewear and accessories. These licensing arrangements heighten the overall awareness of our brands without requiring us to make capital investments or incur additional operating expenses.

We employ a three-dimensional strategy in the design, sourcing, marketing and licensing of our products that focuses on diversity of brands, products and distribution channels. Through this strategy, we provide our products to a broad range of customers, which reduces our reliance on any single distribution channel, customer, or demographic group and minimizes competition among our brands.

Diversity of Brands. We maintain a portfolio of 30 highly recognized brands that we either own or license. We are focused on brands that appeal to fashion conscious consumers across all income levels. We design, source, market and license most of our products on a brand-by-brand basis targeting distinct consumer demographic and lifestyle profiles. For example, we market the Perry Ellis and Original Penguin brands to higher-income consumers and market the Grand Slam, John Henry and the Havanera Co. brands to middle-income consumers. We also market brands that target women both through our recent acquisitions of Laundry by Shelli Segal and C&C California brands, and through our family of swimwear products, which include Jantzen, Nike, JAG and Perry Ellis.

Diversity of Product Categories. We design and market apparel in a broad range of men s product categories and select women s product categories, which increases the stability of our business. Our menswear offerings include casual sportswear and bottoms, dress shirts and pants, jeans wear, golf apparel, sweaters, sports apparel, swimwear and swim accessories, active wear, outerwear and leather accessories. Our women s wear offerings include dresses, sportswear, swimwear, and swim accessories. We believe that our product diversity decreases our dependence on any one product or fashion trend and has contributed substantially to our growth.

*Diversity of Distribution Channels.* We market our products through all major levels of retail distribution, which allows us to reach a broad range of consumers in the United States, Canada, the United Kingdom and Europe. We distribute through department stores, national and regional chain stores, mass merchants, specialty stores, sporting goods stores, green grass golf shops, the corporate wear market, as well as other independent retailers in the United States, Canada and the United Kingdom. Our products are distributed through over 15,000 doors at some of the nation s leading retailers, including Kohl s, Macy s, Dillard s, Wal-Mart, and J.C. Penney.

The following table illustrates the current diversity of the brands and products we produce and market and their respective distribution channels:

	Bottoms/							
<b>Distribution Channels</b> Luxury Stores	<b>Sportswear</b> Original Penguin	<b>Jeans Wear</b> Original Penguin	<b>Golf</b> Callaway Golf PING	Action Sportsbrands/Swim				
	Tricots St. Raphael		TING					
	Axis							
	Laundry by Shelli Segal							
	C&C California							
Department Stores	Perry Ellis	Perry Ellis	Callaway Golf	Perry Ellis				
	Perry Ellis Portfolio	Perry Ellis Portfolio	PGA TOUR	Nike Swim				
	Savane	Savane	Champions Tour	Jantzen				
	Cubavera	Store Brands	PING	Redsand				
	Laundry by Shelli Segal			MCD				
				JAG				
Chain Stores	Natural Issue	Natural Issue	PGA TOUR	Nike Swim				
	The Havanera Co.	Store Brands	Pro Player	Gotcha				
	Axist	Axist	Grand Slam	Girl Star				
	John Henry			JAG				
Mass Merchants	Store Brands	Store Brands	Store Brands					
Green Grass/Corporate (1)	Cubavera		Callaway Golf					
			PGA TOUR					
			PING					
Specialty Stores	C&C California			Jantzen				
	Laundry by Shelli Segal			Nike Swim				
				Gotcha				

MCD

Redsand

JAG

International(2) Original Penguin Original Penguin Grand Slam Jantzen

Manhattan Farah

Mondo di Marco

Farah

Laundry by Shelli Segal

Direct Retail Original Penguin Original Penguin Original Penguin

Perry Ellis Perry Ellis

(1) This channel includes high-end and specialty golf shops and resorts.

(2) This channel includes Company operated retail stores and concession locations.

#### **Our Competitive Strengths**

We believe that our competitive strengths position us to capitalize on several trends that have affected the apparel industry in recent years. These trends include:

the consolidation of the department and chain store distribution channels into a smaller number of larger retailers,

the increased dependence of larger retailers on reliable, financially secure, suppliers who have design expertise, advanced systems and technology, and the ability to quickly meet changing consumer tastes,

the continued importance of strong brands as a source of product differentiation. We believe that we have the following competitive strengths in our industry:

Diversified product offering and distribution model. We market a diverse array of products under our numerous brands at multiple price points and across multiple levels of retail distribution. Our menswear offerings include casual sportswear and bottoms, dress shirts and pants, jeans wear, golf apparel, sweaters, sports apparel, swimwear and swim accessories, active wear, outerwear and leather accessories. Our women s wear offerings include dresses, sportswear, swimwear, and swim accessories. Our products are distributed through over 15,000 doors at luxury stores, department stores, national and regional chain stores, mass merchants, specialty stores, sporting goods stores, green grass golf shops, the corporate wear market and independent retailers in the United States and Canada. We have successfully expanded product and brand distribution in the United Kingdom and Europe, and believe opportunities exist for further international expansion of our brand base. As of March 1, 2009, we also operated 46 Perry Ellis retail outlets and 6 Original Penguin retail stores and believe opportunity exists to further expand our retail store base. Our diversified product offerings and distribution model reduce our reliance on any one product, demographic group, merchandise preference or distribution channel and minimizes competition among our brands.

Portfolio of nationally and internationally recognized brands. We currently own or license a portfolio of 30 brands, which enjoy high recognition within their respective consumer segments. We believe that these brands have built a loyal following of fashion-conscious consumers and retailers who desire high quality, well-designed products. We license the Callaway Golf, Nike, JAG, PING, Champions Tour, PGA TOUR and Dockers brands, which we believe are highly recognizable brands within their various product categories. We also license several of our brands to third parties for products in distribution channels and countries in which we do not distribute those brands. We believe that brand recognition is critical in the apparel industry, where strong brand names help define consumer preferences and drive selling space at retailers.

Strong relationships with our retailers. We believe that our established relationships with retailers allow us to maximize the selling space dedicated to our products, monitor our brand presentation and merchandising selection, and proactively introduce new brands and products. Because of our quality brands and products, dedication to customer service, design expertise and sourcing capabilities, we have developed and maintained long-standing relationships with our largest customers, including Dillard s (over 25 years), Macy s (over 25 years), J.C. Penney (over 25 years), Wal-Mart (18 years), and Kohl s (15 years).

Solid licensing capabilities and relationships. We license many of the brands we own, and, as a result, have gained experience in identifying potential licensing opportunities. We have established relationships with many licensees and believe these relationships provide opportunities to grow our revenues and earnings. Our brands are solidly positioned in retail outlets at all major levels of retail distribution and have increased our exposure nationally and internationally. We believe that our broad portfolio of brands also appeals to licensees because it gives licensees the opportunity to sell their products into different distribution channels. For example, a

manufacturer of women s leather bags might license the Laundry by Shelli Segal brand to enter the luxury store channel. By licensing our owned brands, we offer consumers a complete product assortment by brand. We also coordinate our marketing efforts with licensees, thereby maximizing exposure for our brands and our return on investment.

Sophisticated global low-cost sourcing capabilities. We have sourced our products globally for over 40 years and employ sophisticated logistics and supply chain management systems to maintain maximum flexibility. Our network of worldwide company owned sourcing offices and some agents enables us to meet our customers needs in an efficient and high quality manner without relying on any one vendor, factory, or country. In fiscal 2009, based on the total units, we sourced our products from Asia (75%), the Americas (12%) and the Middle East (13%). We maintain a staff of experienced sourcing professionals in five offices in China (including Hong Kong), as well as in the United States, South Korea, Taiwan, Vietnam, and Bangladesh. Our sourcing offices closely monitor our suppliers and provide strict quality assurance analyses that allow us to consistently maintain our high quality standard for our customers. We have a compliance department that works closely with our quality assurance staff to ensure that our sourcing partners comply with Company-mandated and country-specific labor and employment regulations. We believe that sourcing our products overseas allows us to manage our inventories more effectively while avoiding capital investments in production facilities. Because of our sourcing experience, capabilities and relationships, we believe that we are well positioned to take advantage of the changing textile and apparel quota environment.

Design expertise and advanced technology. We maintain a staff of designers, merchandisers and artists who are supported by a staff of design professionals, including assistant designers, technical designers, graphic artists and production assistants. Our in-house design staff designs substantially all of our products using advanced computer-aided design technology that minimizes the time-intensive and costly production of sewn prototypes prior to customer approval. In addition, this technology provides our customers with products that have been custom designed for their specific needs and meet current fashion trends. We employ advanced fabric and design technologies to ensure a proper fit and outstanding performance when we create our women s and men s swimwear. We regularly upgrade our computer technology to enhance our design capabilities, facilitate communication with our global suppliers and customers on a real-time basis, react faster to new product developments by competitors and meet changes in customer needs.

During 2007, we upgraded our PerrySolutions in-house software, with an Oracle Retail system (formally known as Retek and Profit Logic), which enhances our sales planners—ability to manage our retail customers—inventory at the SKU level. This new system helps maximize the sales and margins of our products by increasing inventory turns for the retailer, which in turn reduces our product returns and markdowns and increases our profitability. We use both PerrySolutions and Oracle Retail during the assortment planning process to allocate the correct quantities for the initial rollout of product at retail.

**Proven ability to integrate acquisitions.** Since 1993, we have been successful in selectively acquiring, managing, developing and positioning 30 highly recognized brands within our business, including Munsingwear (1996), Perry Ellis (1999), John Henry (1999), Manhattan (1999), Jantzen (2002), the brands owned by Perry Ellis Menswear, LLC and Redsand (2003), Farah and Savane (2005), the action sports Gotcha, Girl Star and MCD brands (2005/2006) and the women's contemporary brands, Laundry by Shelli Segal and C&C California (2008).

As part of an extensive integration process for each brand, we have:

improved the responsiveness to market trends by applying our design and sourcing expertise,
communicated new positioning of our new brands through various wide-ranging marketing programs,
solidified our management team to design, market and license brands,
repositioned the brands into different distribution channels to address the needs in those channels,

renegotiated existing licensing agreements and sought new licensing opportunities in new segments and markets, and

extended our sourcing and distribution capabilities to the products to include international wholesale and retail distribution. *Experienced management team*. Our senior management team averages more than 30 years in the apparel industry and has extensive experience in growing and rejuvenating brands, structuring licensing agreements, and building strong relationships with global suppliers and retailers. In addition, George Feldenkreis, our chairman and chief executive officer, and Oscar Feldenkreis, our vice chairman, president and chief operating officer, renewed and extended their employment agreements through January 31, 2013.

#### **Our Business Strategy**

Our strategy is to continue to pursue our three-dimensional approach by developing and enhancing our portfolio of brands, increasing the scope of our product offerings and expanding distribution for our brands, while continuing our focus on growth and profitability through the execution of the following strategies:

Continue to strengthen the competitive position and recognition of our brands. We intend to continue enhancing the recognition of our brands by aggressively marketing them to both consumers and retailers. We manage each brand individually, developing a distinct brand and marketing strategy for every product category and distribution channel. We participate in cooperative advertising in print and broadcast media, as well as market directly to consumers through billboards, event sponsorships, celebrity sponsorships, special event advertisements, online through our e-commerce platform and viral marketing initiatives, and advertisements in selected periodicals. In addition, we continue to have a strong presence at trade shows, such as M.A.G.I.C. in Las Vegas, Market Week in New York, PGA in Orlando, Bread and Butter in Spain and golf, surf and swim shows and events throughout the world. Licensing our brands to third parties also enhances brand recognition by providing increased customer exposure domestically and internationally, as well as opportunities for future product extensions.

Continue to diversify our product line. We intend to continue to expand the range of our product lines, thereby capitalizing on the name recognition, popularity, and target customer segmentation of our major brands. For example, our Jantzen acquisition took us into the swim and swim accessories markets, and through the Nike swim and JAG brands into the sports distribution and swim department stores channels. We have used the expertise developed through Jantzen, to develop successful swim and accessories coupled with the power of the Perry Ellis and Original Penguin brands, to successfully expand our swim business. In February 2008, we acquired Laundry by Shelli Segal and C&C California which gives us a stronger product line in dresses and women s sportswear. In addition, we will continue to seek opportunities that will expand our collection of products.

*Increase penetration in each channel*. We will continue to selectively pursue new ways to increase our penetration of existing channels of distribution for our products, focusing on maintaining the integrity of our products and reinforcing our image at existing and new retail stores, as well as introducing our products to geographic areas and consumer sectors that are presently less familiar with our products. We will also seek to expand our business with our existing customers by offering them products that are compelling and different from those in the marketplace and by capitalizing on our relationships with them by offering them more of our products.

Adapt to our continually changing marketplace. We will continue to make the necessary investments and implement strategies to meet the growing needs of our customers on a timely basis in the ever-changing apparel industry. We are currently focusing on expanding our business in the following areas:

We have successfully focused on Hispanics, the largest minority group in the United States, by developing the Cubavera, the Havanera Co. and the Centro<sup>TM</sup> brands. These brands specifically target the Hispanic market and consumers that embrace the Hispanic lifestyle brands. We also develop and sell to retailers Hispanic-inspired sportswear under private label brands. We look to continue expansion of this product category.

We re-introduced the Original Penguin brand in fiscal 2003, to target both Generation X and Generation Y, who are suburban upper-middle class. The product line is primarily sold at upscale department and upper tier specialty stores, as well as in six of our own upscale retail locations, and includes apparel, shoes and accessory items. We believe this brand has significant growth opportunities as we expand our product categories into premium denim and women s sportswear and dresses, as well as expanding our distribution to include an increasing number of direct retail store locations.

With the acquisition of the Laundry by Shelli Segal and C&C California brands, we significantly strengthened our position in women s contemporary in the United States. We see opportunity for the production of swimwear lines for these brands. We also see increased potential by licensing out accessories, footwear and fragrances.

With the acquisition of the Gotcha, Girl Star and MCD brands, coupled with the growth of our Redsand brand, we will continue to pursue ways to increase our penetration of the action sportsbrand category.

We are a top producer of golf lifestyle products with multiple brands including Callaway Golf, PGA TOUR, Grand Slam, Champions Tour and PING, across multiple distribution channels and look for further expansion in this area. We added Callaway Golf to our portfolio of golf, during March 2009, which allows us to leverage our design and sourcing capabilities as we distribute for Callaway.

We expect to increase the presence of our brands in Europe utilizing our United Kingdom subsidiary. Farah brand bottoms currently hold the top market share position in the United Kingdom and we successfully introduced the Original Penguin brand on a pan European basis in fiscal 2007. We look to generate further expansion of Original Penguin and of our other brands internationally.

We are focused on several initiatives to increase our direct to consumer sales, including further expansion of our Original Penguin full-priced retail, our Perry Ellis retail outlet stores, launching Original Penguin retail outlet stores and our continued launch of E-commerce web sites.

Expand our licensing opportunities. Since our acquisition of Munsingwear in 1996, we have significantly expanded the licensing of our brands to third parties for various product categories. We intend to continue to license our brands to existing and new licensees as profitable opportunities arise. We will also use our brand portfolio to expand our licensing activities in home, women s wear, sportswear, and fragrances. We continue to explore licensing opportunities where we see opportunities for growth, such as Europe, Asia and Latin America. We will continue to provide our licensing partners with strong brands, design expertise and innovative marketing strategies. In addition to the revenues and brand awareness that licensing provides us, we also believe that licensing our brands benefits us by reducing the volatility of our operating income.

Pursue strategic acquisitions and opportunities. We intend to continue our strategy of making selective disciplined acquisitions to expand our portfolio of brands and add new product categories as the industry continues to follow the consolidation trend of our retailer partners. We will continue to internally develop new brands and logical extensions of existing brands as opportunities in the marketplace arise. We intend to pursue acquisition opportunities in a disciplined and opportunistic manner as they become available and focus on products or categories that have high consumer awareness and are difficult to duplicate from a technical or logistical standpoint. Since our initial public offering in 1993, we have acquired, or obtained licenses for several brands, including Munsingwear, Perry Ellis, John Henry, Manhattan, Jantzen, JAG, Nike, Mondo di Marco, Axis, Tricots St. Raphael, Redsand, Pro Player, PGA TOUR, Savane, Farah, PING, Champions Tour, Gotcha, Girl Star, MCD, Dockers, Laundry by Shelli Segal, C&C California, and most recently Callaway Golf. We believe that our history of selectively acquiring under-marketed or under-performing brands and incorporating them into our efficient infrastructure generates a superior return on investment for us.

#### **Recent Developments**

In May 2006, we entered into a licensing agreement with JAG Licensing, LLC to manufacture and distribute JAG men s and women s swimwear and cover-ups in the United States, Canada and Mexico.

On December 6, 2006, we signed a definitive agreement with and re-acquired from Parlux Fragrances Inc. ( Parlux ) all rights, titles, interests, intangible assets and inventory that Parlux maintained pursuant to a global license agreement to manufacture and distribute perfumery, fragrances, lotions, toiletries and cosmetics under the Perry Ellis brand. The agreement to re-acquire the Perry Ellis fragrance license and related assets in a cash transaction of approximately \$63 million was effective as of December 6, 2006. We funded this acquisition through our senior credit facility.

On January 25, 2007, we entered into an agreement with Falic Fashion Group, LLC, a Florida limited liability company and a wholly owned subsidiary of Duty Free Americas, Inc. (Falic), pursuant to which we agreed to sell to Falic certain assets relating to fragrance products using the Perry Ellis trademarks, as follows: (i) all open sales and purchase orders, (ii) our know how and experience and ongoing operations of the business, and (iii) all finished goods, raw materials, work-in-process and promotional supplies. The total sales price for the assets sold was approximately \$63 million.

Simultaneously with our sale of the fragrance assets, we entered into a license agreement with Falic pursuant to which we granted Falic an exclusive worldwide license to use certain trademarks in connection with the Perry Ellis brand with respect to the manufacture, advertising and sale of fragrance and other related products.

On February 4, 2008, we completed the acquisition of Laundry by Shelli Segal and C&C California brands from Liz Claiborne Inc. (Liz Claiborne) for \$34.0 million, including all rights, titles, interests, tangible and intangible assets, and \$10.1 million of inventory. We funded this acquisition through our senior credit facility.

In March 2009, we entered into a licensing agreement with Callaway Golf Company to design, manufacture and distribute Callaway golf and sportswear apparel in the United States.

#### **Brands**

In fiscal 2009, approximately 83% of our net sales were from branded label sales as compared to 81% in fiscal 2008. We currently own 23 and license 7 nationally and internationally recognized brands and the products are sourced for and sold throughout all major levels of retail distribution. Our owned brands include the Perry Ellis family of brands, Axis, Tricots St. Raphael, Jantzen, John Henry, Cubavera, the Havanera Co., Natural Issue, Munsingwear, Grand Slam, Original Penguin, Mondo di Marco, Redsand, Pro Player, Manhattan, Axist, Savane, Farah, Gotcha, Girl Star and MCD, Laundry by Shelli Segal and C&C California. We have developed over 42 sub-brands from these brands, including Perry Ellis America and Southpoint. We also distribute the Nike, JAG, Champions Tour, PGA TOUR, Callaway Golf, PING and Dockers brands under license arrangements.

We license, our premier brand, Perry Ellis, and many of our other brands for products in distribution channels in which we do not sell directly to retailers. In addition, we license our brands internationally. Our depth of brand selection enables us to target consumers across a wide range of ages, incomes and lifestyles, reduces our reliance on any single distribution channel, customer or demographic group, and minimizes competition among brands.

Perry Ellis. The Perry Ellis, Perry Ellis Portfolio and Perry Ellis America brands together generate over \$1.5 billion in worldwide annual retail sales. Perry Ellis proposes a lifestyle inspired by a witty vision of American Sportswear updated to address current trends, and does so with a strong focus on quality, value, comfort and innovation. The Perry Ellis lifestyle appeals primarily to higher-income, fashion conscious, professional men. The Perry Ellis branded products are sold in upscale and major department stores, both domestic and international, as well as online at <a href="https://www.perryellis.com">www.perryellis.com</a> and at branded stores. We also license the Perry Ellis brand to third parties for a wide variety of apparel and non-apparel products. We have recently signed licensing arrangements for footwear, home, outerwear, neckwear, luggage, dress shirts and tailored clothing.

Axis and Axist. The look and feel of Axis is inspired by the casual yet spirited energy of the West Coast lifestyle. The collection s modern-yet-casual wovens, knits, sweaters, blazers and bottoms are characterized by exceptionally soft fabrics and garment details which utilize interesting aging and washing techniques. Carried in luxury and regional department stores around the country, the label was established in the 1980s and has continuously defined casual trend right sportswear for the upper-tier market. The Axist brand appeals to a value-conscious consumer and is exclusively sold at Kohl s.

*C&C California*. Based in Los Angeles, C&C California was founded in 2003, creating vintage-inspired tees from ultra-soft cotton in a wide range of exuberant colors. C&C California now designs and markets sportswear collections for women and men, including woven tops, bottoms and premium cashmere sweaters. With a cult celebrity fan base the label is known for its soft-handed, quality fabrics. C&C California creates sophisticated, chic, California inspired apparel with an emphasis on refined sexiness, comfort and subtle detailing in vibrant colors, targeting the fashion conscious customer, regardless of age. C&C California is distributed through specialty retailers, luxury department stores and its own website *www.candccalifornia.com*.

Laundry by Shelli Segal. Laundry by Shelli Segal, founded in 1988, has been a leader in the contemporary dress market for over 20 years. The label is a reflection of the LA Girl feminine and contemporary with a fun and flirty attitude, always demanding the next fashion statement. Laundry by Shelli Segal offers must-have clothes for a 24/7 lifestyle, from work to play, bringing luxury and creating fashion forward designs for the consumer in the know. Sought after by fashionistas and Hollywood A-listers alike, the label attracts multiple celebrities. The brand is available in premium department stores and luxury specialty retailers, as well as internationally in the UK, Greece, Mexico, Singapore and the Philippines.

Original Penguin. We re-introduced the Original Penguin brand with its signature penguin icon logo in fiscal 2003, which is a lifestyle product for the Generation X and Y men in the urban and suburban upper-middle class. The Original Penguin lifestyle re-defines the terms geek-chic and eccentric preppy with a strong focus on Americana and vintage inspired looks. The line offers a complete array of products updating the looks that its targeted consumers—fathers loved to wear. The product line is sold worldwide at upscale department and upper tier specialty stores and includes apparel, shoes and accessory items. The brand is also sold through 6 full priced stand-alone stores in the USA and several international flagships in Great Britain, South Africa, Argentina, Chile and the Philippines. It is also sold online at <a href="https://www.originalpenguin.com">www.originalpenguin.com</a>.

Jantzen. Almost a century old the Jantzen brand signifies leadership in style, innovation and fashion. Jantzen swimwear embraces timeless glamour reaching into an archive of celebrity heritage for the latest design inspiration. The brand s signature red diving girl logo has evolved making it one of the most recognized icons today. Combining classic elements along with our modern day approach to marketing, the new collection is sold in upscale, specialty and major department stores.

*Cubavera, the Havanera Co. and Centro*. The Cubavera, Havanera Co. and Centro brands appeal to a multicultural consumer. The collections are designed with cross generational and crossover appeal while embracing the Hispanic lifestyle. Cubavera is currently sold in major department stores as well as specialty stores around the country, while the Havanera Co. and Centro brands are sold exclusively at J.C. Penney and Kohl s respectively. Cubavera is also sold on line at <a href="https://www.cubavera.com">www.cubavera.com</a>.

*Grand Slam*. Grand Slam is America s golf heritage brand. In 1951, Grand Slam introduced the world famous golf shirt with patented underarm gusset, which allowed for a full and even swing. Today, this heritage is brought to life through a performance golf line that reflects a classic golf lifestyle. The Grand Slam brand is sold exclusively at Kohl s.

Savane. Leading in innovation and design, the Savane brand is synonymous with men s pants offering quality, value and performance. At the forefront of sustainability, Savane recently launched its Eco-Start collection offering 100% organic cotton pants. The Savane collection offers an array of styles and fabrications for every wearing occasion, and can be found in major department stores and specialty retailers.

*Farah.* Farah brand bottoms currently hold a large market share position in the United Kingdom, appealing to comfort and value-minded men. Its products are distributed in department stores, specialty stores, discount club markets, and through mail order.

John Henry. John Henry is a designer brand available at national and regional chain stores, offering a quality dress casual collection to the value-minded man.

*Natural Issue*. Since its inception, Natural Issue has supplied price conscious men with the higher-end looks they covet. The product line, including dress casual shirts, sweaters and pants, is primarily sold at national and regional chain stores.

Gotcha. Launched in 1978 from a Laguna Beach, California garage, Gotcha transformed the surf market through its incredible product, advertising, events and athletes. Gotcha celebrated its 30<sup>th</sup> anniversary as an action sports leader in 2008. Marketed as an accessible California youth lifestyle brand and widely distributed to mid-tier and action sports accounts. Gotcha is sold in over twenty countries across five continents.

*Redsand*. Rooted in the coastal lifestyle of Southern California, the independent spirit of this brand is influenced by a passion for surf, travel, music, and art. With an organic sensibility, creative details and a timeless look, Redsand is designed to inspire self-expression.

*Pro Player*. Pro Player is an active sports brand with unisex and cross-generational appeal. The brand is committed to innovative design and quality fabrics, and appeals to health conscious individuals who enjoy a variety of indoor and outdoor sporting activities. The brand is sold at national and regional chain and sporting goods stores.

Girl Star. Girl Star is a Juniors swimwear brand relaunched during fiscal 2008 with placement in better department stores and specialty accounts.

MCD. MCD delivers authentic California street wear design to progressive youth consumers, focusing on action sports specialty market.

*Manhattan*. The Manhattan brand s dress casual apparel features an accessible price point and is sold primarily to mass merchants and upscale specialty stores.

*Tricots St. Raphael*. Throughout 30 years Tricots St. Raphael has built a reputation of luxury and sophistication. Impeccably designed sweaters and knits provide discerning men with distinctive patterns and a rich harmony of colors to outfit their refined lifestyle. Sportswear and sweaters are sold primarily at upscale department stores.

*Mondo di Marco*. The Mondo di Marco collection represents the essence of its Italian heritage with a modern sportswear approach and appeals to status-driven men. The brand is sold at upscale department stores and upper tier specialty stores.

PGA TOUR and Champions Tour. We are the exclusive U.S. men s apparel licensee for the PGA TOUR and Champions Tour brands for department and chain store channels of distribution. This license was originally acquired in 2004 and has recently been extended through 2012. The PGA TOUR features the game s biggest names and most competitive players in the world. The official season is covered in virtually every major market in North America with hundreds of thousands of on-site fans and millions of television viewers worldwide. The brand is sold to mid-tier department stores and sporting good stores. Our agreement with the PGA TOUR also includes the rights to sell apparel under the Champions Tour label. The Champions Tour showcases the most accomplished and revered players in golf. Formerly called the Senior PGA TOUR, the Champions Tour has been labeled the most successful senior sports venture in history. Champions Tour apparel is sold with two exclusive partners—at department stores with Macy—s and in the off-course golf channel with Edwin Watts. Products under both the PGA TOUR and the Champions Tour label include golf shirts, outerwear, sweaters, pants and shorts.

*Nike*. We are the swimwear licensee in the USA, Canada and Mexico for Nike, the world s leading sports and fitness company, to design, market and distribute men s, women s and children s competitive and active swimwear, as well as swim related apparel and accessories. Nike swim products are sold throughout team dealers, sporting goods, better specialty and department stores. The current agreement runs through May 2011.

Jag. We acquired the license for Jag in 2006. This brand has been a major player in the swimwear arena for the past two decades, Jag swimwear is intended for an active woman seeking functionality and style from her swimwear. It is sold in major department stores, national chains and specialty stores. The current agreement runs through June 2011 with an option for an automatic extension until 2014.

Callaway Golf. We became the official apparel licensee of Callaway Golf Company in March 2009. We have licensed the use of the Callaway Golf trademark to design, source and sell Callaway Golf brand apparel in the United States. The Callaway Golf apparel men s collection and sport range includes classic and fashion lines featuring knit and woven shirts, pullovers, jackets, sweaters, vests, pants, shorts, headwear and accessories. The collection range designs focus on sophisticated styling using luxury fabrics while the sport range designs aim to appeal to the active consumer. The agreement runs through December 31, 2014.

*Dockers.* We have a license agreement with Levi Straus & Co. to manufacture and distribute men s cloth outerwear in the United States through June 2009 and will thereafter focus our attention to Mexico. The line includes men s jackets, coats and synthetic fleece.

PING. We are the worldwide master licensee for men s, boys and ladies apparel for PING golf brand, through December 2009.

*Private Label.* In addition to our sales of branded products, we sell products to retailers for sale under the labels of their own store lines. We sell private label products to Kohl s, Dillard s, J.C. Penney, Sears, BJ s Wholesale Club, Stein Mart, Inc. and Wal-Mart. Private label sales generally yield lower gross margins than sales of comparable branded products. Private label sales accounted for approximately 17% and 19% of our net sales during fiscal 2009 and 2008, respectively. The majority of our fiscal 2009 private label sales related to our bottoms product category, which utilizes our production and replenishment expertise.

#### **Products and Product Design**

We offer a broad line of high quality men s casual sportswear, dress shirts and pants, jeans wear, golf apparel, sweaters, sports apparel, outerwear, swimwear and swim accessories, active wear and leather accessories. Our women s wear offerings include dresses, casual sportswear, swimwear and swim accessories. Substantially all of our products are designed by our in-house staff utilizing our advanced computer-aided design technology. This technology enables us to produce computer-generated simulated samples that display how a particular style will look in a given color and fabric before it is actually produced. These samples can be

printed on paper or directly onto fabric to accurately present the colors and patterns to a potential customer. In addition, we can quickly alter the simulated sample in response to our customers needs, such as change of color, print layout, collar style and trimming, pocket details and/or placket treatments. The use of computer-aided design technology minimizes the time-consuming and costly need to produce actual sewn samples prior to retailer approval, allows us to create custom-designed products meeting the specific needs of customers and reduces a product s time to market, from conception to the delivery of the product to customers.

In designing our apparel products, we seek to promote consumer appeal by combining functional, colorful and high quality fabrics with creative designs and graphics. Styles, color schemes and fabrics are also selected to encourage consumers to coordinate outfits and form collections, thereby encouraging multiple purchases. Our designers stay abreast of the latest design trends, fabrics, colors, styles and consumer preferences by attending trade shows, periodically conducting market research in Europe, Asia and the United States and using outside consultants. Our purchasing department also seeks to improve the quality of our fabrics by staying informed about the latest trends in fabric all over the world. In addition, we actively monitor the retail sales of our products to determine changes in consumer trends.

In accordance with standard industry practices for licensed products, we have the right to approve the concepts and designs of all products produced and distributed by our licensees.

#### Our products include:

Tops. We offer a broad line of sport shirts, dress shirts, sweaters, fleece, outerwear and jackets. This includes cotton and cotton-blend printed, yarn-dyed and solid knit shirts, cotton woven shirts, silk, cotton and rayon printed button front sport shirts, linen sport shirts, golf shirts, and embroidered knits and woven shirts. Our shirt line also includes dress shirts, dress casual shirts, brushed twill shirts, jacquard knits and yarn-dyed flannels. Additionally, we are one of the leading distributors of guayabera-style shirts in the United States. We market shirts under a number of our own brands as well as the private labels of our retail customers. Our tops are produced in a wide range of men s sizes, including sizes for the big and tall men s market. Sales of tops accounted for approximately 45%, 47% and 44% of our net sales during fiscal 2009, 2008, and 2007, respectively. The decrease from fiscal 2008 to fiscal 2009 is due to our exiting of the Perry Ellis wholesale dress shirt business and licensing out that portion of the business. The increase from fiscal 2007 to fiscal 2008 is due to our success in our Golf and Hispanic lifestyle brands whose collections are mainly comprised of shirts and outerwear.

*Bottoms*. Our bottoms line includes a variety of styles of wool, wool-blend, linen and polyester/rayon dress pants, casual pants in cotton and polyester/cotton and linen/cotton walking shorts. We market our bottoms as single items or as a collection to complement our shirt lines. Sales of bottoms accounted for approximately 38%, 40% and 45% of our net sales during fiscal 2009, 2008, and 2007, respectively. The sale of bottoms in fiscal 2009 declined compared to fiscal 2008, mainly due to the exit of several mass merchant private label bottoms programs and the slowdown on the private label replenishment bottoms during the second half of the year.

Swimwear. Our swimwear line includes women s, men s and junior s swimwear and accessories. Sales of swimwear and accessories accounted for approximately 11%, 10% and 8% of net sales during fiscal 2009, 2008 and 2007, respectively. The increase over fiscal 2008 reflects the strong performance of Nike, JAG, and the addition of cover-ups to the Jantzen line.

*Women s Dress and Contemporary*. After the addition of Laundry by Shelli Segal and C&C California in February of 2008, we increased our distribution of women s contemporary products, primarily in the dress product category. During 2009, sales in this product category represented approximately 3% of net sales.

Accessories. We also offer accessories under our existing brands, as well as private label. The majority of the accessories we sell are leather accessories. Accessories accounted for approximately 3% of net sales during each of fiscal 2009, 2008 and 2007, respectively.

#### **Licensing Operations**

We license the brands we own, and sublicense some of the brands we license, to third parties for various product categories in distribution channels and countries where we do not distribute our brands. Licensing enhances the images of our brands by widening the range, product offerings and distribution of products sold under our brands without requiring us to make capital investments or incur additional operating expenses. As a result of this strategy, we have gained experience in identifying potential licensing opportunities and have established relationships with many licensees. Our licensing operation is also a significant contributor to our operating income.

As of January 31, 2009, we were the licensor in 124 license agreements, 2 worldwide, 33 domestic and 89 international, for various products including footwear, men s suits, sportswear, dress shirts and bottoms, underwear, loungewear, outerwear, active wear, neckwear, fragrances, eyewear, accessories and home. Wholesale sales of licensed products by our licensees were approximately \$511 million, \$510 million and \$444 million in fiscal 2009, 2008, and 2007, respectively. We received royalties from these sales of approximately \$25.4 million, \$25.4 million and \$22.2 million in fiscal 2009, 2008, and 2007, respectively. We believe that our long-term licensing opportunities will continue to grow domestically and internationally. See our Consolidated Financial Statements and the related notes in this report for further information.

Although the Perry Ellis brand has international recognition, we still perceive the brand to be under-penetrated in international markets such as Europe, Latin America and Asia. We are actively attempting to obtain licensees for the Perry Ellis brand in international markets. We believe that our brand and licensing experience will enable us to capitalize on these international opportunities and that our operations in the United Kingdom will assist us in this endeavor. In addition, we believe that the Jantzen brand s history of nearly a century will allow us to take advantage of many domestic and international licensing opportunities.

In the contemporary market, we have been successful with licensing our Original Penguin brand, both domestically and internationally, in categories such as footwear, eyewear, hats, watches and neckwear. We also believe the recent addition of Laundry by Shelli Segal and C&C California will open multiple licensing opportunities such as accessories, footwear and fragrance.

To maintain a brand s image, we closely monitor our licensees and approve all licensed products. In evaluating a prospective licensee, we consider the candidate s experience, financial stability, manufacturing performance and marketing ability. We also evaluate the marketability and compatibility of the proposed products with our other products. We regularly monitor product design, development, merchandising and marketing of licensees, and schedule meetings throughout the year with licensees to ensure quality, uniformity and consistency with our products. We also give our licensees a view of our products and fashion collections and our expectations of where its products should be positioned in the marketplace. In addition to approving, in advance, all of our licensees products, we also approve their advertising, promotional and packaging materials.

As part of our licensing strategy, we work with our licensees to further enhance the development, image, and sales of their products. We offer licensees marketing support, and our relationships with retailers help the licensees generate higher revenues.

Our license agreements generally extend for a period of three to five years with options to renew prior to expiration for an additional multi-year period based upon a licensee meeting certain performance criteria. The typical agreement requires that the licensee pay us the greater of a royalty based on a percentage of the licensee s net sales of the licensed products or a guaranteed minimum royalty that typically increases over the term of the agreement. Generally, licensees are required to contribute to us additional monies for advertising and promotion of the licensed products in their covered territory.

#### Marketing, Distribution and Customers

We market our apparel products to customers principally through the direct efforts of our in-house sales staff, independent commissioned sales representatives who work exclusively for us, and other non-exclusive independent commissioned sales representatives who generally market other product lines as well as ours. We also attend major industry trade shows and market weeks in the apparel industry and trade shows in our swimwear, golf, and corporate businesses.

We operate 46 retail outlet stores through which we sell Perry Ellis products directly to the public. These retail stores are generally located in upscale retail outlet malls. We operate 6 retail stores through which we sell Original Penguin products and 1 multi-brand outlet store near one of our corporate warehouse facilities. We also operate 2 outlet stores for the Farah brand in the U.K. We also have e-commerce web sites for our Perry Ellis, Cubavera and Original Penguin brands, and we added the C&C California e-commerce platform in February 2008, as part of the brand acquisition.

We believe that customer service is a key factor in successfully marketing our apparel products. We coordinate efforts with customers to develop products meeting their specific needs using our design expertise and computer-aided design technology. Utilizing our sourcing capabilities, we strive to produce and deliver products to our customers on a timely basis.

Our in-house sales staff is responsible for customer follow-up and support, including monitoring prompt order fulfillment and timely delivery. We utilize EDI and the Internet for certain customers in order to provide advance-shipping notices, process orders and conduct billing operations. In addition, certain customers use the EDI system to communicate their weekly inventory requirements per store to us. We then fill these orders either by shipping directly to the individual stores or by sending shipments, individually packaged and bar coded by store, to a centralized customer distribution center.

We use PerrySolutions, our software system that enables our sales planners to manage our retail customers inventory at the SKU level. This system helps maximize the sales and margins of our products by increasing inventory turns for the retailer, which in turn reduces our product returns and markdowns and increases our profitability. We also use demographic mapping data software that helps us develop specific micro-market plans for our customers and provide them with enhanced returns on our various product lines.

We invested in the Oracle Retail (formally known as Retek and Profit Logic) suite of products with the goal of reducing markdowns, increasing inventory turns and increasing revenues while automating the process. The different modules will allow us to monitor our customers—product by store and quickly react to changes in consumer behavior. The suite also includes best of breed store inventory and point of sales software, which will allow us to keep just in time inventory at our retail stores. This investment shows our commitment to understanding our consumer in order to strengthen our brands as well as our effort to support the continued expansion of our direct retail businesses. Additionally we invested in Trade Management Oracle Financials software to quickly and positively resolve customer claims, while tracking employee accountability.

We sell merchandise to a broad spectrum of retailers, including national and regional chain, upscale department, mass merchant and specialty stores. Our largest customers include Kohl s, Macy s, Dillard s, Wal-Mart, and J.C. Penney. We have developed and maintained long-standing relationships with these customers, including Dillard s (over 25 years), Macy s (over 25 years), J.C. Penney (over 25 years), Wal-Mart (18 years) and Kohl s (15 years). We also sell merchandise to corporate wear distributors.

Net sales to our five largest customers accounted for approximately 46%, 46% and 50% of net sales in fiscal 2009, 2008, and 2007, respectively. For fiscal 2009, two customers accounted for over 10% of net sales; Kohl s and Macy s accounted for approximately 17% and 12% of net sales, respectively. For fiscal 2008, two customers accounted for over 10% of net sales; Kohl s and Macy s accounted for approximately 15%, and 10% of net sales, respectively. For fiscal 2007, three customers accounted for over 10% of net sales; Kohl s, Macy s, and Wal-Mart accounted for 13%, 11%, and 11% of net sales, respectively.

#### **Advertising and Promotions**

We advertise to customers through print advertisements in a variety of consumer and trade magazines and newspapers and through outdoor advertising such as billboards strategically placed to be viewed by consumers. In order to promote our men s sportswear at the retail level, we participate in cooperative advertising in print and broadcast media, which features our products in our customers advertisements. The cost of this cooperative advertising is shared with our customers. We also conduct various in-store marketing activities with our customers, such as retail events and promotions, the costs of which are shared by our customers. These events and promotions are in great part orchestrated to coincide with high volume shopping times such as holidays (Christmas and Thanksgiving) and Father s Day. In addition to event promotion, we place perennial displays and signs of our products in retail establishments.

We use direct consumer advertising in select markets featuring the Perry Ellis, Cubavera, the Havanera Co., Jantzen, Savane and Original Penguin brand names through the placement of highly visible billboards, sponsorships and special event advertising. We also maintain informational websites featuring our brands. We create and implement editorial and public relations strategies designed to heighten the visibility of our brands. All of these activities are coordinated around each brand in an integrated marketing approach.

These same strategies, modified for each individual market are used for our international efforts in more than a dozen other countries.

#### Seasonality and Backlog

Our products have historically been geared towards lighter weight apparel generally worn during the spring and summer months. We believe that this seasonality has been reduced with our introduction of fall, winter and holiday merchandise. The swimwear business, however, is highly seasonal in nature, with the vast majority of our sales occurring in our first and fourth quarter.

We generally receive orders from our retailers approximately five to seven months prior to shipment. For the majority of our sales, we have orders from our retailers before we place orders with our suppliers. A summary of the order and delivery cycle for our four primary selling seasons, excluding swimwear, is illustrated below:

Merchandise SeasonAdvance Order PeriodDelivery Period to RetailersSpringJuly to SeptemberJanuary to MarchSummerOctober to DecemberApril and MayFallJanuary to MarchJune to SeptemberHolidayApril to JuneOctober and November

Sales and receivables are recorded when inventory is shipped. Our backlog of orders includes confirmed and unconfirmed orders, which we believe, based on our past experience and industry practice will be confirmed. As of April 1, 2009, the backlog for orders of our products, all of which are expected to be shipped during fiscal 2010, was approximately \$412 million, as compared to approximately \$455 million as of April 1, 2008. The amount of unfilled orders at a point in time is affected by a number of factors, including the mix of product, the timing of the receipt and processing of customer orders and the scheduling of the sourcing and shipping of the product, which in most cases depends on the desires of the customer. Our backlog is also affected by an on-going trend among retailers to reduce the lead-time on their orders. In recent years, our customers have been more cautious of their inventory levels and have delayed placing orders and re-orders compared to our previous experience. Due to these factors a comparison of unfilled orders from period to period is not necessarily meaningful and may not be indicative of eventual actual shipments.

## **Supply of Products and Quality Control**

We currently use independent contract manufacturers to supply the substantial majority of the products we sell. Of the total units of sourced products in fiscal 2009, 75% was sourced from suppliers in Asia, 12% was sourced from suppliers in the Americas and 13% was sourced from suppliers in the Middle East, respectively. We believe that the use of numerous independent contract manufacturers allows us to maximize production flexibility, while avoiding significant capital expenditures, work-in-process

inventory build-ups and the costs of maintaining and operating production facilities. We have had relationships with some suppliers for over 30 years, however, none of these relationships are formal or require either party to purchase or supply any fixed quantity of product.

The vast majority of our products are purchased as full packages, where we place an order with the supplier and the supplier purchases all the raw materials, assembles the garments and ships them to our distribution facilities or third party facilities.

We maintain a staff of experienced sourcing professionals in five offices in China (including Hong Kong), as well as the United States, South Korea, Taiwan, Vietnam, and Bangladesh. This staff sources our products worldwide, monitors our suppliers purchases of raw material, and monitors production at contract manufacturing facilities in order to ensure quality control and timely delivery. We also operate through independent agents in Asia and the Middle East. Our personnel based in our Miami, Florida office perform similar functions with respect to our suppliers in Central America. We conduct inspections of samples of each product prior to cutting by contractors, during the manufacturing process and prior to shipment. We also have full-time quality assurance inspectors in Latin America and the Caribbean and in each of our overseas offices.

Generally, the foreign contractors purchase the raw material in accordance with our specifications. Raw materials, which are in most instances made and/or colored especially for us, consist principally of piece goods and yarn and are specified by us from a number of foreign and domestic textile mills and converters.

We are committed to ethical sourcing standards and require our independent contractors to comply with our code of conduct. We monitor compliance by our foreign contract manufacturers with applicable laws and regulations relating to, for example, the payment of wages, working conditions and the environment. As part of our compliance program, we maintain compliance departments in the United States and overseas and routinely perform audits of our contract manufacturers and require corrective action when appropriate.

#### **Import and Import Restrictions**

Our import operations are subject to constraints imposed by bilateral trade agreements between the United States and a number of foreign countries. These agreements impose quotas on the amount and type of goods that can be imported into the United States from some countries. Most of our imported products are also subject to United States customs duties.

We closely monitor developments in quotas, duties, and tariffs and continually seek to minimize our exposure to these risks through, among other things, geographical diversification of our contract manufacturers, maintaining our overseas offices, allocating overseas production to product categories where more quotas are available, and shifting of production among countries and manufacturers.

Under the terms of the World Trade Organization ( WTO ) Agreement on Textiles and Clothing, WTO members removed all quotas effective January 1, 2005, and the current environment over textile quotas continues to rapidly change. While the danger of quota embargoes has subsided since the removal of quotas for WTO member countries, threats to some apparel categories in China and Vietnam present themselves on occasion through proposed protectionist legislation in the US Congress. These events are closely monitored and our board and executive level memberships in various apparel trade associations ensure early awareness and communication to our sourcing staff.

We believe that our extensive management and sourcing capability, our flexible sourcing model, and our experience and relationships throughout the world enable us to take advantage of the changing textile and apparel environment. Because of our sourcing experience, capabilities and relationships, we believe we are well positioned to take advantage of the changing textile and apparel quota environment.

#### Competition

The apparel industry is highly competitive and fragmented. Our competitors include numerous apparel designers, manufacturers, importers, licensors, and our own customers—private label programs, many of which are larger and have greater financial and marketing resources than we have available to us. We believe that the principal competitive factors in the industry are: (1) brand name and brand identity, (2) timeliness, consistency, reliability and quality of services provided, (3) market share and visibility, (4) price, and (5) the ability to anticipate customer and consumer demands and maintain appeal of products to customers.

We strive to focus on these points and have proven our ability to anticipate and respond quickly to customer demands with our brands, range of products and our ability to operate within the industry s production and delivery constraints. We believe that our continued dedication to customer service, product assortment and quality control, as well as our aggressive pursuit of licensing and acquisition opportunities, directly addresses the competitive factors in all market segments. Our established brands and relationships with retailers have resulted in a loyal following of customers.

We understand that the level of competition and the nature of our competitors vary by product segment. In particular, in the mass market channel, manufacturers constitute our main competitors in this less expensive segment of the market, while high profile domestic and foreign designers and licensors account for our main competitors in the more upscale segment of the market. Although we have been able to compete successfully to date, there can be no assurance that significant new competitors will not develop in the future.

#### **Trademarks**

Our material trademarks are registered with the United States Patent and Trademark Office and in other countries. We regard our trademarks and other proprietary rights as valuable assets that are critical in the marketing of our products, and, therefore, we vigorously protect our trademarks against infringements.

#### **Employees**

As of April 1, 2009, we had approximately 1,958 employees worldwide compared to approximately 2,085 employees as of April 1, 2008. This decrease is a consequence of our Strategic Review process to rationalize our cost structure. None of our employees is subject to a collective bargaining agreement. We consider our employee relations to be satisfactory.

#### Item 1A. Risk Factors

Our business faces certain risks. The risks described below may not be the only risks we face. Additional risks that we do not yet know of or that we currently think are immaterial may also impair our business. If any of the events or circumstances described as risks below or elsewhere in this report actually occurs, our business, results of operations or financial condition could be materially and adversely affected.

We rely on a few key customers, and a significant decrease in business from the loss of any one key customer or key program could substantially reduce our revenues and harm our business.

We derive a significant amount of our revenues from a few major customers. For example, net sales to our five largest customers accounted for approximately 46%, 46% and 50% of net sales in fiscal 2009, 2008, and 2007, respectively. For fiscal 2009, two customers accounted for over 10% of net sales; Kohl s and Macy s accounted for approximately 17% and 12% of net sales, respectively. For fiscal 2008, two customers accounted for over 10% of net sales; Kohl s and Macy s accounted for approximately 15%, and 10% of net sales, respectively. For fiscal 2007, three customers accounted for over 10% of net sales; Kohl s, Macy s, and Wal-Mart accounted for 13%, 11%, and 11% of net sales, respectively. A significant decrease in business from or loss of any of our major customers could harm our financial condition by causing a significant decline in revenues attributable to such customers.

Although we have long-standing relationships with many of our customers, we do not have long-term contracts with any of them and purchases generally occur on an order-by-order basis. We believe that purchasing decisions are generally made independently by

individual department stores within a company-controlled group. There has been a trend, however, toward more centralized purchasing decisions. As such decisions become more centralized, the risk to us of such concentration increases. Furthermore, our customers could curtail or cease their business with us because of changes in their strategic and operational initiatives, such as an increased focus on private label, consolidation with another retailer, changes in our customer s buying patterns, financial instability and other reasons. If our customers curtail or cease business with us, our revenues could significantly decrease and our financial condition could be significantly harmed.

#### Recent and future economic conditions, including turmoil in the financial and credit markets, may adversely affect our business.

Current volatility and disruption to the capital markets have reached unprecedented levels and have significantly adversely impacted global economic conditions, resulting in additional significant recessionary pressures and declines in consumer confidence, disposable income and employment levels, plus significant declines in economic growth. These conditions have and could further lead to substantial declines in consumer spending over the foreseeable future. The current depressed economic environment has disproportionately affected sellers of discretionary goods, including fashion apparel and related products such as ours. We expect such declines to continue as the current recessionary period continues and disposable income declines. The current downturn and uncertain outlook in the global economy may have a material adverse impact on our business, financial condition, liquidity and results of operations. The domestic and international political situation also affects consumer confidence. The threat, outbreak or escalation of terrorism, military conflicts or other hostilities could lead to further decreases in consumer spending.

#### The worldwide apparel industry is heavily influenced by general economic conditions.

The apparel industry is highly cyclical and heavily dependent upon the overall level of consumer spending. Purchases of apparel and related goods tend to be highly correlated with cycles in the disposable income of consumers. Our wholesale customers may anticipate and respond to adverse changes in economic conditions and uncertainty by reducing inventories and canceling orders. Accordingly, a reduction in consumer spending in any of the regions in which we compete as a result of any substantial deterioration in general economic conditions (including as a result of uncertainty in world financial markets, weakness in the credit markets, the recent housing slump in the U.S., increases in the price of fuel, international turmoil or terrorist attacks) or increases in interest rates could adversely affect the sales of our products.

We may not be able to anticipate consumer preferences and fashion trends, which could negatively affect acceptance of our products by retailers and consumers and result in a significant decrease in net sales.

Our failure to anticipate, identify and respond effectively to changing consumer demands and fashion trends could adversely affect acceptance of our products by retailers and consumers and may result in a significant decrease in net sales or leave us with a substantial amount of unsold inventory. We believe that our success depends on our ability to anticipate, identify and respond to changing fashion trends in a timely manner. Our products must appeal to a broad range of consumers whose preferences cannot be predicted with certainty and are subject to rapid change. We may not be able to continue to develop appealing styles or successfully meet constantly changing consumer demands in the future. In addition, any new products or brands that we introduce may not be successfully received by retailers and consumers. Due to the recent acquisitions of Laundry by Shelli Segal and C&C California, we will increase our exposure to women s apparel thus making us subject to additional changes in fashion trends as women s fashion trends have historically changed more rapidly than men s. If our products are not successfully received by retailers and consumers and we are left with a substantial amount of unsold inventory, we may be forced to rely on markdowns or promotional sales to dispose of excess, slow-moving inventory. If this occurs, our business, financial condition, results of operations and prospects may be harmed.

Increases in the prices of raw materials used to manufacture our products or increases in costs to transport our products could materially increase our costs and decrease our profitability.

The principal fabrics used in our business are made from cotton, wool, silk, synthetic and cotton-synthetic blends. The prices we pay for these fabrics are dependent on the market prices for the raw materials used to produce them, primarily cotton and chemical components of synthetic fabrics. These raw materials are subject to price volatility caused by weather, supply conditions, government regulations, energy costs, economic climate and other unpredictable factors. Fluctuations in petroleum prices may also influence the prices of related items such as chemicals, dyestuffs and polyester yarn as well as the costs we incur to transport products from our suppliers and costs we incur to distribute products to our customers. Any raw material price increase or increase in costs related to the transport of our products (primarily petroleum costs) could increase our cost of sales and decrease our profitability unless we are able to pass higher prices on to our customers. In addition, if one or more of our competitors is able to reduce its production costs by taking greater advantage of any reductions in raw material prices or favorable sourcing agreements, we may face pricing pressures from those competitors and may be forced to reduce our prices or face a decline in net sales, either of which could have an adverse effect on our business, results of operations or financial condition.

Fluctuations in the price, availability and quality of the fabrics or other raw materials used to manufacture our products, as well as the price for labor, marketing and transportation, could have a material adverse effect on our cost of sales or our ability to meet our customers demands. The prices for such fabrics depend largely on the market prices for the raw materials used to produce them. The price and availability of such raw materials may fluctuate significantly, depending on many factors. In the future, we may not be able to pass all or a portion of such higher prices on to our customers.

We are dependent upon the revenues generated by our licensing alliances and the loss or inability to renew certain licenses could reduce our royalty income and consequently reduce our net income.

Although a relatively small portion of our net income is derived from licensing income received from our licensing partners, the interruption of the business of several of our licensing partners or the loss of several licenses at any one time could adversely affect our royalty income and net income. Royalty income from licensing accounted for \$25.4 million or 3.0% of total revenues for fiscal 2009.

We currently license the Nike, JAG, Champions Tour, PGA TOUR, PING and Dockers brands from third parties. Additionally we entered into a licensing agreement with Callaway Golf, during March 2009. These licenses vary in length of term, renewal conditions and royalty obligations. The average term of these licenses is three to five years with automatic renewals depending upon whether we achieve certain targeted sales goals. We may not be able to renew or extend any of these licenses on favorable terms, if at all. If we are unable to renew or extend any of these licenses, we could experience a decrease in net sales.

## Our business could be harmed if we do not deliver quality products in a timely manner.

Our sourcing, logistics and technology functions operate within substantial production and delivery requirements and subjects us to the risks associated with unaffiliated manufacturers, transportation and other risks. If we do not comply with customer product requirements or meet their delivery requirements, our customers could reduce our selling prices, require significant margin support, reduce the amount of business they do with us, or cease to do business with us, all of which could harm our business.

Because we do business abroad, our business could be harmed if changes, in political or economic stability, laws, exchange rates, or foreign trade policies should occur.

Our relationship with our foreign suppliers subjects us to the risks of doing business abroad. As a result of our suppliers, in some instances, being at great geographic distances from us, our transportation costs are increased and longer lead times are required, which reduces our flexibility. Our finished goods are also subject to import duties, quotas and other restrictions. Other risks in doing business with foreign suppliers include political or economic instability, any significant fluctuations in the value of the dollar against

foreign currencies, terrorist activities, and restrictions on the transfer of funds. Although we have not been affected in a material way by any of the foregoing factors, we cannot predict the likelihood or frequency of any such events occurring and any material disruption may have an adverse affect on our business.

We may face challenges integrating the operations of our recently acquired brands or any businesses we may acquire, which may negatively impact our business.

As part of our strategy of making selective acquisitions, we acquire new brands and product categories. Acquisitions have inherent risks, including the risk that the projected sales and net income from the acquisition may not be generated, the risk that the integration is more costly and takes longer than anticipated, risks of retaining key personnel, and risks associated with unanticipated events and unknown legal liabilities. Any of these and other risks may harm our business.

With respect to previous acquisitions, we faced many challenges in consolidating functions and integrating management procedures, personnel and operations in an efficient and effective manner, which if not managed as projected, could have negatively impacted our business. Some of these challenges included increased demands on management related to the significant increase in the size and diversity of our business after the acquisition, the dedication of management s attention to implement our strategies for the business, the retention and integration of key employees, determining aspects of the acquired business that were to be kept separate and distinct from our other businesses, and difficulties in assimilating corporate culture and practices into ours. We expect that we will face similar challenges if we make significant acquisitions in the future.

We have a significant amount of debt, which could have important negative consequences to us, including making it difficult for us to satisfy all of our obligations in the event we experience financial difficulties.

We have a significant amount of debt. As of January 2009, we had \$229 million of debt outstanding (excluding amounts outstanding under our letter of credit facilities).

Our substantial indebtedness could have important consequences, including:

making it more difficult for us to satisfy our obligations with respect to our senior subordinated notes, including our ability to repurchase such notes upon the occurrence of a change of control,

increasing our vulnerability to adverse general economic and industry conditions and adverse changes in governmental regulations,

limiting our ability to obtain additional financing to fund new capital expenditures, acquisitions and other general corporate requirements,

requiring us to dedicate a substantial portion of our cash flow from operations to payments on our indebtedness, thereby reducing the availability of our cash flow to fund capital expenditures, acquisitions or other general corporate purposes,

limiting our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate, and

placing us at a competitive disadvantage compared to our less leveraged competitors.

Our ability to pay interest on our indebtedness and to satisfy our other debt obligations will depend upon, among other things, our future operating performance and cash flow and our ability to refinance indebtedness when necessary. Each of these factors is, to a large extent, dependent on general economic, financial, competitive, legislative, regulatory and other factors beyond our control. If, in the future, we cannot generate sufficient cash from operations to make scheduled payments on our indebtedness or to meet our

liquidity needs or other obligations, we will need to refinance our existing debt, obtain additional financing or sell assets. We cannot assure that we will be able to renegotiate or refinance any of our debt on commercially reasonable terms or at all. In addition, our interest expense may increase if general economic conditions result in an increasing interest rate environment because some of our debt is based on variable as opposed to fixed rates. We cannot assure that our business will generate cash flow, or that we will be able to obtain funding sufficient to satisfy our debt service requirements.

We operate in a highly competitive and fragmented industry and our failure to successfully compete could result in a loss of one or more significant customers.

The apparel industry is highly competitive and fragmented. Our competitors include numerous apparel designers, manufacturers, importers and licensors, many of which have greater financial and marketing resources than us. We believe that the principal competitive factors in the apparel industry are:

brand name and brand identity,
timeliness, reliability and quality of services provided,
market share and visibility,
price, and

the ability to anticipate customer and consumer demands and maintain appeal of products to customers.

The level of competition and the nature of our competitors varies by product segment with low-margin, mass-market manufacturers being our main competitors in the less expensive segment of the market and U.S. and foreign designers and licensors competing with us in the more upscale segment of the market. If we do not maintain our brand names and identities and continue to provide high quality and reliable services on a timely basis at competitive prices, we may not be able to continue to compete in our industry. If we are unable to compete successfully, we could lose one or more of our significant customers, which, if not replaced, could negatively impact our sales and financial performance.

We depend on certain key personnel the loss of which could negatively impact our ability to manage our business.

Our future success depends to a significant extent on retaining the services of certain executive officers and directors, in particular George Feldenkreis, our chairman of the board and chief executive officer, and Oscar Feldenkreis, our vice chairman, president and chief operating officer. They are each party to an employment agreement which expires in 2013. The loss of the services of either George Feldenkreis or Oscar Feldenkreis, or any other key member of management, could have a material adverse effect on our ability to manage our business. Our continued success is dependent upon our ability to attract and retain qualified management, administrative and sales personnel to support our future growth. Our inability to do so may have a significant negative impact on our ability to manage our business.

# Item 1B. Unresolved Staff Comments None.

#### Item 2. Properties

We own our principal executive and administrative office, warehouse and distribution facility, which is located in a 240,000 square foot facility in Miami, Florida. This facility is encumbered by an \$11.0 million mortgage, due July 1, 2010. For purposes of potential future expansion, we own approximately three acres of land adjacent to this facility.

We lease two facilities located in Miami from our chairman and chief executive officer. These facilities total approximately 66,000 square feet, which house distribution and administrative functions. These facilities have ten year leases expiring in 2014.

We own a 345,000 square foot distribution center in Seneca, South Carolina, a 380,000 square foot distribution facility in Winnsboro, South Carolina, and a 305,000 square foot distribution facility in Tampa, Florida. The facility in Tampa, Florida is encumbered by a \$14.4 million mortgage due June 7, 2016. In the first quarter of fiscal 2009, we closed our Winnsboro distribution facility and such property is currently listed for sale.

We own three administrative office units totaling 12,000 square feet in a building in Beijing, China. These facilities were encumbered by \$1.0 million in mortgages that were paid off during March 2008.

We lease several locations in New York City, totaling approximately 163,000 square feet, with leases expiring from December 2012 to December 2017. These locations are used for office, design, and showroom space.

We lease 19,000 square feet for office space used by our swimwear business in Portland, Oregon, pursuant to a lease, which expires in August 2009

We lease 5,250 square feet for office space used by our action sportsbrand business in Irving, California, pursuant to a lease, which expires in August 2011.

We lease 5,540 square feet of office space used by our outerwear business in Seattle, Washington, pursuant to a lease which terminates in July 2009.

We lease 12,000 square feet of office space used by our California lifestyle sportswear brands in Los Angeles, California, pursuant to a lease which expires in April 2010.

We lease 39,400 square feet of office space used by our C&C California and Laundry by Shelli Segal brands in Commerce, California, pursuant to a lease which expires in December 2012.

We also lease 52 retail stores, comprising approximately 142,000 square feet of selling space.

#### Item 3. Legal Proceedings

The Company is, from time to time, a party to litigation that arises in the normal course of its business operations. The Company is not presently a party to any litigation that it believes might have a material adverse effect on its business operations.

# **Item 4. Submission of Matters to a Vote of Security Holders** Not Applicable.

PART II

#### Item 5. Market for Registrant's Common Equity and Related Shareholder Matters

#### (a) Market Information

Our common stock is currently listed for trading on the NASDAQ Global Select Market under the symbol PERY and was previously listed for trading on the Nasdaq Global Market (formerly the Nasdaq National Market) under the symbol PERY since

June 1999. Prior to that date, our trading symbol was SUPI based upon our former name, Supreme International Corporation. The following table sets forth, for the periods indicated, the range of high and low per share bids of our common stock as reported by the NASDAQ Global Select Market. Such quotations represent inter-dealer prices, without retail mark-up, mark-down or commission and may not necessarily represent actual transactions.

	HIGH	LOW
Fiscal Year 2009		
First Quarter	\$ 23.89	\$ 15.76
Second Quarter	28.36	20.06
Third Quarter	26.48	7.88
Fourth Quarter	9.58	3.58
Fiscal Year 2008		
First Quarter	\$ 34.45	\$ 28.92
Second Quarter	35.17	27.13
Third Quarter	30.07	22.60
Fourth Quarter	21.93	12.84

#### (b) Holders

As of April 2, 2009, there were approximately 160 shareholders of record of our common stock. We believe the number of beneficial owners of our common stock is in excess of 2,200.

## (c) Dividends

We have not paid any cash dividends since our inception and do not contemplate doing so in the near future. Payment of cash dividends is prohibited under our senior credit facility and the indenture governing our senior subordinated notes. See footnotes 16 through 19 to the consolidated financial statements of Perry Ellis included in Item 8 of this Report. Any future decision regarding payment of cash dividends will depend on our earnings and financial position and such other factors, as our board of directors deems relevant.

# (d) Securities Authorized for Issuance under Equity Compensation Plans **Equity Compensation Plan Information for Fiscal 2009**

The following table summarizes as of January 31, 2009 the shares of our common stock subject to outstanding awards or available for future awards under our equity compensation plans.

Plan Category	Number of shares to be issued upon exercise of outstanding options, warrants and rights	exercise of opt outstanding war ptions, warrants a		Number of shares remaining available for future issuance under equity compensation plans (excluding shares reflected in the first column)		
Equity compensation plans approved by security holders(1)	1,474,965	\$	10.00	2,318,512		
Equity compensation plans not approved by security holders						
Total	1,474,965	\$	10.00	2,318,512		

(1) Represents awards made pursuant to our 2002 Equity Compensation Plan, our 1993 Stock Option Plan and our 2005 Long Term Plan, as amended and restated.

## (e) Performance Graph

The following graph compares the cumulative total shareholder return on our common stock with the cumulative total shareholder return on the Nasdaq Composite and The S&P Apparel, Accessories & Luxury Goods Index commencing on February 1, 2004 and ending January 31, 2009. The graph assumes that \$100 was invested on February 1, 2004 in our common stock or in the Nasdaq Composite Index and The S&P Apparel, Accessories & Luxury Goods Index, and that all dividends are reinvested. Past performance is not necessarily indicative of future performance.

	Base 2004	2005	2006	2007	2008	2009
Perry Ellis International, Inc.						\$ 25.90
NASDAQ Composite	100.00	99.60	111.98	120.12	116.62	71.57
S&P Apparel, Accessories & Luxury Goods	100.00	126.83	139.72	178.47	128.74	67.53

(f) Sales of Unregistered Securities Not Applicable.

(g) Purchase of Equity Securities by the Issuer and Affiliated Purchasers.

The following table provides information with respect to our purchases of Perry Ellis International common stock during and the fourth quarter of fiscal 2009:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs(1)	Maximum Approximate Dollar Value that May Yet Be Purchased under the Plans or Programs	
November 1, 2008 to November 30, 2008	394,289	\$ 4.39	394,289	\$	8,444,000
December 1, 2008 to December 31, 2008	410,200	\$ 6.41	410,200	\$	5,814,000
January 1, 2009 to January 31, 2009	347,500	\$ 4.33	347,500	\$	4,310,000
Total shares repurchased as of January 31, 2009	1,151,989	\$ 5.09	1,151,989	\$	4,314,000

(1) During November 2007, our Board of Directors authorized us to purchase, from time to time and as market and business conditions warrant, up to \$20 million of our common stock for cash in the open market or in privately negotiated transactions over a 12-month period. In September 2008, the Board of Directors extended the stock repurchase program, which authorizes us to repurchase up to \$20 million of our common stock for cash over the next twelve months. Although the Board of Directors allocated a maximum of \$20 million to carry out the program, we are not obligated to purchase any specific number of outstanding shares, and will reevaluate the program on an ongoing basis.

#### Item 6. Selected Financial Data

## **Summary Historical Financial Information**

# (Amounts in thousands, except for per share data)

The following selected financial data is qualified by reference to, and should be read in conjunction with, the Consolidated Financial Statements of Perry Ellis and related Notes thereto included in Item 8 of this report and Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations. Shares and per share data have been restated to give effect to the 3 for 2 stock split in December 2006.

Fiscal Year Ended January 31,	2009	2008	2007	2006	2005
Income Statement Data:					
Net sales	\$ 825,868	\$ 838,465	\$ 807,616	\$ 827,504	\$ 633,774
Net royalty income	25,429	25,401	22,226	21,910	22,807
Total revenues	851,297	863,866	829,842	849,414	656,581
Cost of sales	573,046	572,232	554,046	586,900	448,531
Gross profit	278,251	291,634	275,796	262,514	208,050
Selling, general and administrative expenses	236,840	215,873	204,883	195,236	153,282
Depreciation and amortization	14,784	13,278	11,608	9,557	6,557
Impairment on long-lived assets	22,299				
Operating income	4,328	62,483	59,305	57,721	48,211
Costs on early extinguishment of debt	7,320	02,403	2,963	37,721	40,211
Impairment on marketable securities	2,797		2,5 00		
Interest expense	17,491	17,594	21,114	21,930	14,575
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(Loss) income before minority interest and income tax provision	(15,960)	44,889	35,228	35,791	33,636
Minority interest	612	931	508	470	467
Income taxes	(3,682)	15,785	12,311	12,639	12,207
Net (loss) income	\$ (12,890)	\$ 28,173	\$ 22,409	\$ 22,682	\$ 20,962
Net (loss) income per share:					
Basic	\$ (0.89)	\$ 1.92	\$ 1.55	\$ 1.59	\$ 1.53
Diluted	(0.89)	1.80	1.45	1.51	1.44
Weighted average number of shares outstanding					
Basic	14,416	14,675	14,504	14,301	13,685
Diluted	14,416	15,657	15,455	15,050	14,598
Other Financial Data:					
EBITDA (a)	\$ 16,315	\$ 75,761	\$ 70,913	\$ 67,278	\$ 54,768
Cash flows from operations	(4,982)	91,292	31,596	80,546	23,080
Cash flows from investing	(44,390)	(19,307)	(16,755)	(106,641)	(17,786)
Cash flows from financing	45,648	(64,911)	(20,360)	30,520	(1,217)
Capital expenditures	(10,786)	(18,955)	(15,968)	(14,460)	(13,971)
Balance Sheet Data (at year end):					
Working capital	\$ 241,130	\$ 217,870	\$ 229,682	\$ 228,550	\$ 207,803
Total assets	599,586	586,265	593,206	570,014	514,960
Total debt (b)	229,065	175,927	237,737	259,245	233,031
Total stockholders equity	248,794	273,527	246,634	219,380	194,568

a) EBITDA represents earnings before interest expense, cost on early extinguishment of debt, depreciation and amortization, minority interest and income taxes as outlined below in tabular format. EBITDA is not a measurement of financial performance under accounting principles generally accepted in the United States of America, and does not represent cash flow from operations. EBITDA is presented solely as a supplemental disclosure because we believe that it is a common measure of operating performance in the apparel industry. The following provides a reconciliation of net income to EBITDA:

Fiscal Year Ended January 31,	2009	2008	2007 In thousands	2006	2005
Net (loss) income	(\$ 12,890)	\$ 28,173	\$ 22,409	\$ 22,682	\$ 20,962
Depreciation & amortization Interest expense Income taxes Minority interest	14,784 17,491 (3,682) 612	13,278 17,594 15,785 931	11,608 21,114 12,311 508	9,557 21,930 12,639 470	6,557 14,575 12,207 467
Costs of early extinguishment of debt	·		2,963		
EBITDA	\$ 16,315	\$ 75,761	\$ 70,913	\$ 67,278	\$ 54,768

b) Total debt includes balances outstanding under Perry Ellis senior credit facility, senior subordinated notes, real estate mortgages, and lease payable long term.

#### Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations Overview

We began operations in 1967 as Supreme International Corporation with a focus on marketing guayabera shirts, and other men s apparel products targeted at the Hispanic market in Florida and Puerto Rico. Over time we expanded our product line to offer a variety of men s sport shirts. In 1988, we added the Natural Issue brand and completed our initial public offering in 1993. In 1996, we began an expansion strategy through the acquisition of brands including the Munsingwear family of brands in 1996, the John Henry and Manhattan brands from Perry Ellis Menswear in 1999 and the Perry Ellis brand in 1999. Following the Perry Ellis acquisition, we changed our name from Supreme International Corporation to Perry Ellis International, Inc. to better reflect the name recognition that the brand provided. In 2002, we acquired the Jantzen brand and in June 2003 we acquired Perry Ellis Menswear, our largest licensee, giving us greater control of the Perry Ellis brand, as well as adding other brands owned by Perry Ellis Menswear. In February 2005, we completed an acquisition, making us one of the largest supplier s of bottoms in the United States. In January 2006, we completed the acquisition of primarily all of the worldwide intellectual property of the leading California lifestyle company Gotcha International, including the Gotcha, Girl Star and MCD logo trademarks and the intellectual property license agreements. In February 2008, we completed the acquisition of the Laundry by Shelli Segal and C&C California brands giving us a stronger product line in dresses and women s sportswear.

We are one of the leading apparel companies in the United States. We manage a portfolio of major brands, some of which were established over 100 years ago. We design, source, market and license our products nationally and internationally at multiple price points and across all major levels of retail distribution in over 15,000 doors. Our portfolio of highly recognized brands includes the Perry Ellis family of brands, which we believe together generate over \$1.5 billion in annual retail sales, Axis, Tricots St. Raphael, Jantzen, John Henry, Cubavera, the Havanera Co., Natural Issue, Munsingwear, Grand Slam, Original Penguin, Mondo di Marco, Redsand, Pro Player, Manhattan, Axist, Savane, Farah, Gotcha, Girl Star, MCD, Laundry by Shelli Segal and C&C California.

We also (i) license the Nike brand for swimwear and swimwear accessories, (ii) license the JAG brand for men s and women s swimwear and cover-ups, (iii) license the Callaway Golf brand for golf apparel, (iv) license the PGA TOUR brand including Champions Tour for golf apparel, (v) are a licensee for PING golf apparel, and (vi) are a licensee for Dockers outerwear.

We distribute our products primarily to wholesale customers that represent all major levels of retail distribution including department stores, national and regional chain stores, mass merchants, specialty stores, sporting goods stores, green grass golf shops, the corporate wear market, as well as clubs and independent retailers in the United States, Canada, the United Kingdom and Europe. Our largest customers include Kohl s, Macy s, Dillard s, Wal-Mart, and J.C. Penney, As of March 1, 2009, we also operated 46 Perry Ellis retail outlet stores located primarily in upscale retail outlet malls across the United States as well as 6 Original Penguin retail stores located in upscale demographic markets. In addition, we leverage our design, sourcing and logistics expertise by offering a limited number of private label programs to retailers. In order to maximize the worldwide exposure of our brands and generate high margin royalty income, we license our brands through 2 worldwide, 33 domestic, and 89 international license agreements.

Our wholesale business, which is comprised of men s and women s sportswear, swimwear and swimwear accessories, accounted for 97% of our total revenues in fiscal 2009, and our licensing business accounted for approximately 3% of our total revenues in fiscal 2009. We have traditionally focused on the men s sportswear market, which represented approximately 87% of our total revenues in fiscal 2009, while our women s dresses and casual sportswear and men s and women s swimwear markets represented approximately 13% of our total revenues in fiscal 2009. Finally, our U.S. based business represented approximately 92% of total revenues, while our foreign operations represented 8% for fiscal 2009.

Our licensing business is a significant contributor to our operating income. We license the brands we own to third parties for the manufacturing and marketing of various products in distribution channels and countries in which we do not distribute those brands, including men s and women s apparel and footwear, men s suits, underwear, loungewear, outerwear, fragrances, eyewear and accessories. These licensing arrangements heighten the overall awareness of our brands without requiring us to make capital investments or incur additional operating expenses.

We employ a three-dimensional strategy in the design, sourcing, marketing and licensing of our products that focuses on diversity of brands, products and distribution channels. Through this strategy, we provide our products to a broad range of customers, which reduces our reliance on any single distribution channel, customer, or demographic group and minimizes competition among our brands.

Our products have historically been geared towards lighter weight apparel generally worn during the spring and summer months. We believe that this seasonality has been reduced with our introduction of fall, winter, and holiday merchandise. Our swimwear business, however, is highly seasonal in nature, with the significant majority of its sales occurring in our first and fourth quarters. Our higher-priced products generally tend to be less sensitive to either economic or weather conditions. Seasonality can be affected by a variety of factors, including the mix of advance and fill-in orders, the amount of sales to different distribution channels, and overall product mix among traditional merchandise, fashion merchandise and swimwear. We expect that revenues for our second quarter will typically be lower than our other quarters due to the impact of seasonal sales.

We believe that our future growth will come as a result of organic growth from our continued emphasis on our existing brands; new and expanded product lines; domestic and international licensing opportunities; international, direct retail and E-commerce opportunities and selective acquisitions and opportunities that fit strategically with our business model. Our future results may be impacted by risks and trends set forth in Item 1A. Risk Factors and elsewhere in this report.

#### **Recent Accounting Pronouncements**

See Notes to the Consolidated Financial Statements in 
Item 8. Financial Statements and Supplementary Data for recent accounting pronouncements.

#### **Critical Accounting Policies**

Included in the footnotes to the consolidated financial statements in this report is a summary of all significant accounting policies used in the preparation of our consolidated financial statements. We follow the accounting methods and practices as required by accounting principles generally accepted in the United States of America (GAAP). In particular, our critical accounting policies and areas we use judgment are in the areas of revenue recognition, the estimated collectability of accounts receivable, the recoverability of obsolete or overstocked inventory, the impairment of long-lived assets that are our trademarks, the recoverability of deferred tax assets, the measurement of retirement related benefits and stock-based compensation.

Revenue Recognition. Sales are recognized at the time legal title to the product passes to the customer, generally FOB Perry Ellis distribution facilities, net of trade allowances and a provision for estimated returns and other allowances, considering historical and anticipated trends. Revenues are recorded net of corresponding sales taxes. Royalty income is recognized when earned on the basis of the terms specified in the underlying contractual agreements. We believe that our revenue recognition policies conform to SEC Topic 13: Revenue Recognition.

Accounts Receivable. We maintain an allowance for doubtful accounts receivables and an allowance for estimated trade discounts, co-op advertising, allowances provided to retail customers to flow goods through the retail channel, and losses resulting from the inability of our retail customers to make required payments considering historical and anticipated trends. Management reviews these allowances and considers the aging of account balances, historical bad debt experience, changes in customer creditworthiness, current economic trends, customer payment activity and other relevant factors. A small portion of our accounts receivable are insured for collections. Should any of these factors change, the estimates made by management may also change, which could affect the level of future provisions.

Inventories. Our inventories are valued at the lower of cost or market value. Estimates and judgment are required in determining what items to stock and at what levels, and what items to discontinue and how to value them. We evaluate all of our inventory style-size-color stock keeping units, or SKUs, to determine excess or slow-moving SKUs based on orders on hand and projections of future demand and market conditions. For those units in inventory that are so identified, we estimate their market value or net sales value based on current realization trends. If the projected net sales value is less than cost, on an individual SKU basis, we write down inventory to reflect the lower value. This methodology recognizes projected inventory losses at the time such losses are evident rather than at the time goods are actually sold.

Intangible Assets. We have, at the present time, only one class of indefinite lived assets, trademarks. We review our intangible assets with indefinite useful lives for possible impairments at least annually in accordance with Statement of Financial Accounting Standards (SFAS) No. 142 and perform impairment testing as of February 1st of each year by among other things, obtaining independent third party valuations. We evaluate the fair value of our identifiable intangible assets for purposes of recognition and measurement of impairment losses. Evaluating indefinite useful life assets for impairment involves certain judgments and estimates, including the interpretation of current economic indicators and market valuations, and our strategic plans with regard to our operations, historical and anticipated performance of our operations and other factors. If we incorrectly anticipate these trends or unexpected events occur, our results of operations could be materially affected.

Deferred Taxes. We account for income taxes under the liability method. Deferred tax assets and liabilities are recognized based on the differences between financial statement and tax basis of assets and liabilities using presently enacted tax rates. A valuation allowance is recorded, if required, to reduce deferred tax assets to that portion which is expected to more likely than not be realized.

The ultimate realization of the deferred tax asset is dependent upon the generation of future taxable income during the periods prior to the expiration of the related net operating losses. If our estimates and assumptions about future taxable income are not appropriate, the value of our deferred tax asset may not be recoverable, and may result in an increase to our valuation allowance that will impact current earnings.

It is our policy to provide for uncertain tax positions and the related interest and penalties based upon management s assessment of whether a tax benefit is more likely than not to be sustained upon examination by tax authorities. To the extent that we prevail in matters for which a liability for an unrecognized tax benefit is established or is required to pay amounts in excess of the liability, our effective tax rate in a given financial statement period may be affected.

In addition to judgments associated with valuation accounts, our current tax provision can be affected by our mix of income and identification or resolution of uncertain tax positions. Because income from domestic and international sources may be taxed at different rates, the shift in mix during a year or over years can cause the effective tax rate to change.

Retirement-Related Benefits. The pension obligations related to our defined benefit pension plans are developed from actuarial valuations. Inherent in these valuations are key assumptions, including the discount rate, expected return of plan assets, future compensation increases, and other factors, which are updated on an annual basis. Management is required to consider current market conditions, including changes in interest rates, in making these assumptions. Actual results that differ from the assumptions are accumulated and amortized over future periods, and therefore, generally affect the recognized pension expense or benefit and our pension obligation in future periods. The fair value of plan assets is based on the performance of the financial markets, particularly the equity markets. Therefore, the market value of the plan assets can change dramatically in a relatively short period of time. Additionally, the measurement of the plan s benefit obligation is highly sensitive to changes in interest rates. As a result, if the equity market declines and/or interest rates decrease, the plan s estimated accumulated benefit obligation could exceed the fair value of the plan assets and therefore, we would be required to establish an additional minimum liability, which would result in a reduction in shareholders equity for the amount of the shortfall.

Stock-Based Compensation. Our stock-based award programs are intended to attract, retain and provide incentives for talented employees, officers and directors, and to align stockholder and employee interests. As of January 31, 2009, we had three stock-based compensation plans.

In December 2004, the Financial Accounting Standards Board (FASB) issued SFAS No. 123(R), Share-Based Payment, which amended SFAS No. 123. SFAS No. 123(R) requires that share-based awards granted to employees be fair valued on the date of grant and the related expense recognized over the requisite service period, which is generally the vesting period of the award. We adopted SFAS No. 123(R) on February 1, 2006, the first day of fiscal 2007.

Beginning February 1, 2007, we have applied the modified prospective application of SFAS No. 123(R) to all our stock-based awards. In accordance with SFAS No. 123(R), compensation cost must be recognized over the requisite service period if it is probable that the performance condition will be satisfied. We use our best judgment to determine whether it is probable the performance conditions will be satisfied at each reporting period and record compensation costs accordingly; however, the recognition or non-recognition of such compensation cost remains subject to uncertainty. If the performance conditions are not met for performance vesting restricted stock, no compensation costs will be recognized for those shares and any compensation cost recognized previously for those shares will be reversed.

The fair value of these options is estimated at the date of grant using the Black-Scholes Option Pricing Model. This model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including: expected volatility based on the historical price of the our common stock over the expected life of the option; the risk free rate of return based on the U.S. Treasury yield curve in effect at the time of grant for the expected term of the option; the expected life based on the period of time the options are expected to be outstanding using historical data to estimate option exercise and employee termination; and dividend yield based on our history and expectation of dividend payments. If actual results differ significantly from these estimates, stock-based compensation expense and our results of operations could be materially impacted.

#### **Our Results of Operations for Fiscal 2009**

The following table sets forth, for the periods indicated, selected items in our consolidated statements of operations expressed as a percentage of total revenues:

Fiscal Year Ended January 31	2009	2008	2007
Net sales	97.0%	97.1%	97.3%
Royalty income	3.0%	2.9%	2.7%
Total revenues	100.0%	100.0%	100.0%
Cost of sales	67.3%	66.2%	66.8%
Gross profit	32.7%	33.8%	33.2%
Selling, general and administrative expenses	27.8%	25.0%	24.7%
Depreciation and amortization	1.7%	1.5%	1.4%
Impairment on long-lived assets	2.6%	0.0%	0.0%
Operating income	0.5%	7.3%	7.1%
Costs on early extinguishment of debt	0.0%	0.0%	0.4%
Impairment on marketable securities	0.3%	0.0%	0.0%
Interest expense	2.1%	2.0%	2.5%
(Loss) income before minority interest and income taxes	-1.9%	5.3%	4.2%
Minority interest	0.1%	0.0%	0.0%
Income tax (benefit) provision	-0.4%	1.8%	1.5%
Net (loss) income	-1.5%	3.5%	2.7%

The following is a discussion of our results of operations for the fiscal year ended January 31, 2009 (fiscal 2009) as compared with the fiscal year ended January 31, 2008 (fiscal 2008) and fiscal 2008 compared with the fiscal year ended January 31, 2007 (fiscal 2007).

## Our Fiscal 2009 Results as compared to our Fiscal 2008 Results

Net sales. Net sales in fiscal 2009 were \$825.9 million, a decrease of \$12.6 million, or 1.5%, from \$838.5 million in fiscal 2008. This decrease was primarily driven by the planned reduction of \$30 million of our private label bottoms business, an increase in sales allowances of approximately \$8.8 million, a revenue decline of \$4.5 million related to the loss of multiple customers due to their filing for Chapter 11 bankruptcy protection or liquidation in the second half of the year, and the reduction of certain brands in our specialty store channels; partially offset by organic growth of several of our platforms swim, golf lifestyle, denim, and Hispanic lines. Additionally, net sales for fiscal 2009 included approximately \$26.1 million due to the fiscal 2009 acquisition of the C&C California and Laundry by Shelli Segal brands.

*Royalty income*. Royalty income in fiscal 2009 was \$25.4 million, remaining essentially flat as compared to fiscal 2008. Royalty income decreased due primarily to the termination of the Gotcha license in Europe. However, we offset this decrease by the benefit of new licenses added in the categories of outerwear, fragrances, and dress shirts. Royalty income is derived from agreements entered

into by us with our licensees, which average three to five years in length. The vast majority of our license agreements require licensees to pay us a royalty based on net sales and require licensees to pay a guaranteed minimum royalty. Approximately 83.2% of our royalty income was attributable to guaranteed minimum royalties with the balance attributable to royalty income in excess of the guaranteed minimums for fiscal 2009.

*Gross profit.* Gross profit was \$278.3 million in fiscal 2009, a decrease of \$13.3 million, or 4.6%, from \$291.6 million in fiscal 2008. As a percentage of total revenue, gross profit margins were 32.7% in fiscal 2009 compared to 33.8% in fiscal 2008, a decrease of 110 basis points. Our overall fiscal 2009 gross margin was significantly impacted by the highly promotional holiday season, which required an increase in sales allowances as compared to fiscal 2008. Additionally, we liquidated approximately 290,000 units of products below cost related to the exiting of our specialty store business and inventory previously targeted for certain retailers who filed for Chapter 11 bankruptcy protection.

Wholesale gross profit margins (which exclude the impact of royalty income) were 30.6% in fiscal 2009, compared to 31.8% in fiscal 2008. This decrease is primarily attributable to the factors mentioned above.

Selling, general and administrative expenses. Selling, general and administrative expenses in fiscal 2009 were \$236.8 million, an increase of \$20.9 million, or 9.7%, from \$215.9 million in fiscal 2008. As a percentage of total revenues, selling, general and administrative expenses increased to 27.8% in fiscal 2009 as compared to 25.0% in fiscal 2008. The increase in selling, general and administrative expenses, on a dollar and percentage basis, is attributed to additional costs related to our continued investment into the boys, action sports, E-commerce and retail businesses, as well as certain costs associated with the addition of the women s contemporary business of approximately \$18.2 million. Additionally, we made substantial management changes in the first half of the year in the UK, as well as repositioned our European business, which caused us to incur additional expenses.

We began a strategic review process during our third quarter of fiscal 2009. Most of the identified expenses in connection with this strategic review were incurred during our fourth quarter. In connection with this process, we incurred approximately \$1.7 million in certain real estate exit costs and severance charges during fiscal 2009.

As part of our strategic review process, we identified selling, general and administrative expense reductions of approximately \$20 million for fiscal 2010. The identified initiatives included: the consolidation of the Tampa bottom s production department; reductions in headcount and advertising and promotion budget in the men s specialty store businesses; reduction in the shared services cost structure; restructuring of the Perry Ellis Outlet operations; the annualization of distribution cost savings due to the closing of the Winnsboro distribution center; and a hiring freeze and reduction of travel and other discretionary expenses.

Depreciation and amortization. Depreciation and amortization in fiscal 2009 was \$14.8 million, an increase of \$1.5 million, or 11.3%, from \$13.3 million in fiscal 2008. The increase is primarily due to the increase in property and equipment, primarily from our Oracle retail system, and our continued expansion in retail stores. As of January 31, 2009, we owned approximately \$130.6 million of property, plant and equipment at cost as compared to approximately \$128.1 million as of January 31, 2008 at cost.

Impairment on long-lived assets. We performed our annual impairment test for indefinite-lived trademarks. Certain key assumptions we use are critical in determining the fair value estimates, such as: (i) discount rates used to derive the present value factors used in determining the fair value of the trademarks; (ii) royalty rates used in the trademark valuations; (iii) projected revenue growth rates; and (iv) projected long-term growth rates used in the derivation of terminal year values. These and other assumptions are impacted by economic conditions and our expectations may change in the future based on period-specific facts and circumstances. As a result of our annual impairment analysis, we recorded trademark impairment charges of \$20.7 million, due to decreases in our projected revenues for certain brands. The impairments result from a decline in the future anticipated cash flows from these trademarks, which is due, in part, to the current deterioration of economic and market conditions in the apparel industry.

Additionally, during the fourth quarter of fiscal 2009, we experienced lower-than-expected performance at certain locations, which was due in part to the current economic downturn. As a result, we recorded a \$1.6 million impairment charge to reduce the net carrying value of certain long-lived assets (primarily leaseholds) at these locations to their estimated fair value.

Impairment on marketable securities. During the year ended January 31, 2009, we determined that marketable securities that were classified as available for sale were deemed to be other than temporarily impaired, due to the percentage and duration of the loss. Accordingly, an impairment in the amount of approximately \$2.8 million was recognized for the twelve months ended January 31, 2009.

Interest expense. Interest expense in fiscal 2009 was \$17.5 million, a decrease of \$0.1 million, or 0.6%, from \$17.6 million in fiscal 2008. We ended fiscal 2009 with a balance of \$54.4 million on our senior credit facility compared to no borrowings for fiscal 2008. Although our senior credit facility increased, it includes approximately \$34 million for the acquisition of the women s contemporary business and \$11.6 million for purchases of treasury shares. Despite these increases, we were able to control our average borrowings under our senior credit facility and thus achieved a slight decrease in interest expense.

*Income taxes*. The income tax (benefit) provision for fiscal 2009 was \$(3.7) million, a \$19.5 million decrease as compared to \$15.8 million for fiscal 2008. For fiscal 2009, our effective tax rate was 23.1% as compared to 35.2% in fiscal 2008. The decrease in the tax rate is attributed to additions to the Company s unrecognized tax benefits, adjustments of our state net operating losses, increase in the valuation allowance established against specific deferred tax assets, the increase in the relative proportion of non-deductible taxable differences to net book income before minority interest and taxes and the offsetting effect of domestic losses combined with income from our international operations, which experience a lower tax rate.

*Net* (*loss*) *income*. Net loss in fiscal 2009 was \$(12.9) million, a decrease of \$41.1 million, or 146%, from net income of \$28.2 million in fiscal 2008 as a result of the above-mentioned factors.

#### Our Fiscal 2008 Results as compared to our Fiscal 2007 Results

*Net sales*. Net sales in fiscal 2008 were \$838.5 million, an increase of \$30.9 million, or 3.8%, from \$807.6 million in fiscal 2007. This increase was primarily driven by organic growth of several of our platforms golf lifestyle, action sports, Hispanic, swimwear, direct retail and international, offset by an exit of certain private label programs, primarily in the bottoms area.

Royalty income. Royalty income in fiscal 2008 was \$25.4 million, an increase of \$3.2 million, or 14.4%, from \$22.2 million in fiscal 2007. The increases were due primarily to the benefit of new licenses added during the later half of fiscal 2007, including the Perry Ellis fragrance license. Royalty income is derived from agreements entered into by us with our licensees, which average three to five years in length. The vast majority of our license agreements require licensees to pay us a royalty based on net sales and require licensees to pay a guaranteed minimum royalty. Approximately 86% of our royalty income was attributable to guaranteed minimum royalties with the balance attributable to royalty income in excess of the guaranteed minimums for fiscal 2008.

*Gross profit.* Gross profit was \$291.6 million in fiscal 2008, an increase of \$15.8 million, or 5.7%, from \$275.8 million in fiscal 2007. As a percentage of total revenue, gross profit margins were 33.8% in fiscal 2008 compared to 33.2% in fiscal 2007, an increase of 60 basis points. The improvement in the gross profit percentage was a result of the reduction in the bottoms replenishment programs and the exit of certain mass merchant private label business, which are lower margin businesses.

Wholesale gross profit margins (which exclude the impact of royalty income) were 31.8% in fiscal 2008, compared to 31.4% in fiscal 2007. This improvement primarily was attributable to the factors mentioned above and improved margin performance including Perry Ellis, international and direct to consumer business, as well as the impact of the increase in higher margin swimwear sales as a percentage of our total revenues.

Selling, general and administrative expenses. Selling, general and administrative expenses in fiscal 2008 were \$215.9 million, an increase of \$11.0 million, or 5.4%, from \$204.9 million in fiscal 2007. As a percentage of total revenues, selling, general and administrative expenses increased slightly to 25.0% in fiscal 2008 as compared to 24.7% in fiscal 2007. The increase in selling, general and administrative expenses is attributed to additional costs incurred related to our continued expansion into the boys, action sports, and retail businesses, as well as certain costs associated with the implementation of the Oracle retail system.

Depreciation and amortization. Depreciation and amortization in fiscal 2008 was \$13.3 million, an increase of \$1.7 million, or 14.7%, from \$11.6 million in fiscal 2007. The increase is primarily due to an increase in property and equipment, primarily our Oracle retail system, purchased and implemented during the second half of fiscal 2007 and the first half of fiscal 2008. As of January 31, 2008, we owned approximately \$79.0 million of property, plant and equipment as compared to approximately \$72.0 million as of January 31, 2007.

Cost on early extinguishment of debt. We incurred debt extinguishment costs of approximately \$3.0 million during fiscal 2007, including call premium costs, write-off of bond issue costs and costs associated with the termination of derivatives related to our 9 ½% senior secured notes on March 15, 2006. There were no such costs in fiscal 2008.

Interest expense. Interest expense in fiscal 2008 was \$17.6 million, a decrease of \$3.5 million, or 16.6%, from \$21.1 million in fiscal 2007. The overall decrease in interest expense is primarily attributable to the decrease in our average borrowings under our senior credit facility. We ended fiscal 2008 with no borrowings on our senior credit facility compared to a balance of \$61.3 million for fiscal 2007. Also responsible for the decrease was a shift of borrowings from the credit facility to a new lower interest rate mortgage, and the elimination of the senior secured notes payable during the first quarter of fiscal 2007.

*Income taxes*. The income tax provision for fiscal 2008 was \$15.8 million, a \$3.5 million increase as compared to \$12.3 million for fiscal 2007. For fiscal 2008, our effective tax rate was 35.2% as compared to 34.9% in fiscal 2007. The primary reason for the increase in the effective tax rate was due to an adjustment of our Federal net operating losses and the associated deferred tax asset, during the first quarter of fiscal 2008, partially offset by a lower tax rate experienced by our international operations.

*Net income*. Net income in fiscal 2008 was \$28.2 million, an increase of \$5.8 million, or 25.9%, from \$22.4 million in fiscal 2007 as a result of the above-mentioned factors.

#### **Our Liquidity and Capital Resources**

We rely primarily upon cash flow from operations and borrowings under our senior credit facility and letter of credit facilities to finance our operations, acquisitions and capital expenditures. We believe that as a result of our strategic review process and our increased discipline in our working capital and cash flow management, our working capital requirements will decrease for next year. As of January 31, 2009, our total working capital was \$241.1 million as compared to \$217.9 million as of January 31, 2008. We believe that our cash flows from operations and borrowings under our senior credit facility and letter of credit facilities are sufficient to meet our working capital needs.

Net cash used by operating activities was \$5.0 million in fiscal 2009 as compared to cash provided by operating activities of \$91.3 million in fiscal 2008 and \$31.6 million in fiscal 2007.

The decrease of \$96.3 million in the level of cash from operating activities in fiscal 2009 as compared to fiscal 2008 is primarily attributable to the decrease in net income of \$41.1 million, an increase in accounts receivable of \$9.2 million due to an increase in sales toward the end of the fourth quarter, an increase in prepaid taxes of \$9.7 million, a reduction in accounts payable and accrued expenses of \$9.5 million, the decrease of \$2.1 million in unearned revenues; offset by a decrease in inventory of \$2.6 million due to tighter controls in inventory planning and an anticipated reduction in certain replenishment programs and a reduction in other assets of \$1.3 million.

The increase of \$59.7 million in the level of cash provided by operating activities in fiscal 2008 as compared to fiscal 2007 is primarily attributable to a decrease in accounts receivable of \$19.0 million due to stronger collection efforts, a decrease in inventory of \$3.3 million due to tighter controls in inventory planning and an anticipated reduction in certain replenishment programs, the increase in accounts payable of \$3.1 million, the increase of \$17.6 million in unearned revenues; offset by the reduction of accrued interest payable.

Net cash used in investing activities was \$44.4 million in fiscal 2009, which primarily reflects the purchase of property and equipment in the amount of \$10.2 million, the acquisition of the C&C California and Laundry by Shelli Segal brands and inventory for \$34.0 million and proceeds of \$0.1 million from the sale of marketable securities. Net cash used in investing activities was \$19.3 million in fiscal 2008, which primarily reflects the purchases of property and equipment of \$19.0 million which includes the Oracle retail system, marketable securities of \$0.7 million and proceeds of \$0.3 million for the sale of marketable securities. Net cash used in investing activities was \$16.8 million in fiscal 2007, which primarily reflects the purchases of property and equipment of \$16.0 million, marketable securities of \$2.6 million and re-acquisition of certain fragrance assets under the Perry Ellis name from Parlux, offset by the sale of the same assets for \$63 million. We anticipate capital expenditures during fiscal 2010 of \$7.0 million to \$8.0 million in technology and systems, retail stores, and other expenditures.

Net cash provided by financing activities in fiscal 2009 was \$45.6 million, which primarily reflects the net borrowings on our senior credit facility of \$54.4 million and the proceeds received from the exercise of stock options of \$3.8 million and \$1.6 million in tax benefit from the exercise of those options, offset by the payments of \$1.4 million on our mortgages, purchase of treasury stock of \$11.6 million and a payment of a loan to a minority interest partner of \$0.6 million. Net cash used in financing activities in fiscal 2008 was \$64.9 million, which primarily reflects net payments of \$61.3 million to our credit facility and \$4.0 million for the stock repurchase program. The use of cash was offset by proceeds of \$0.7 million from the exercise of employee stock options and \$0.5 million in tax benefit from the exercise of those options. Net cash used in financing activities in fiscal 2007 was \$20.4 million, which primarily reflects payments of \$58.4 million to extinguish our senior secured notes and \$0.6 million in connection with the termination of the swap agreements. The use of cash was off set by net borrowings of \$21.0 million from our senior credit facility, as well as proceeds from our Tampa facility real estate mortgage loan of \$14.8 million and proceeds from the exercise of stock options of \$2.7 million.

In September 2008, the Board of Directors extended the stock repurchase program, which authorizes us to repurchase up to \$20 million of our common stock for cash over the next twelve months. Although the Board of Directors allocated a maximum of \$20 million to carry out the program, we are not obligated to purchase any specific number of outstanding shares, and will reevaluate the program on an ongoing basis. Total purchases under this plan, since inception, have amounted to \$15.7 million through January 31, 2009.

#### Acquisitions

On February 4, 2008, the Company completed the acquisition of the C&C California and Laundry by Shelli Segal brands and related assets from Liz Claiborne, Inc. The acquisition was financed through existing cash and borrowings under the Company s existing senior credit facility. The transaction was valued at \$34 million. Both brands are ideally positioned to address the fastest growing segment within women s apparel: contemporary. Both brands sell in luxury retail stores and high-end specialty boutiques. Together they significantly strengthened our women s contemporary business platform. The results of operations of the acquired brands have been included in the Company s operations beginning as of the date of the acquisition.

On December 6, 2006, we signed a definitive agreement with and re-acquired from Parlux all rights, titles, interests, intangible assets and inventory that Parlux maintained pursuant to a global license agreement to manufacture and distribute perfumery, fragrances, lotions, toiletries and cosmetics under the Perry Ellis brand. The agreement to re-acquire the Perry Ellis fragrance license and related assets in a cash transaction of approximately \$63 million was effective as of December 6, 2006. We funded this acquisition through our senior credit facility.

On January 25, 2007, we entered into an agreement with Falic pursuant to which we agreed to sell to Falic certain assets relating to fragrance products using the Perry Ellis trademarks, as follows: (i) all open sales and purchase orders, (ii) our know how and experience and ongoing operations of the business, and (iii) all finished goods, raw materials, work-in-process and promotional supplies. The total sales price for the assets sold was approximately \$63 million.

Simultaneously with our sale of the fragrance assets, we entered into a license agreement with Falic pursuant to which we granted Falic an exclusive worldwide license to use certain trademarks in connection with the Perry Ellis brand with respect to the manufacture, advertising and sale of fragrance and other related products.

#### Senior Credit Facility

In October 2008, we amended our senior credit facility. In connection with the amendment, we paid approximately \$338,000 in financing fees. These fees will be amortized over the term of our senior credit facility. The following is a description of the terms of our senior credit facility with Wachovia Bank, National Association, et al, as amended, and does not purport to be complete and is subject to, and qualified in its entirety by reference to, all the provisions of the senior credit facility: (i) the line is up to \$125 million with the opportunity to increase this amount in \$25 million increments up to \$200 million; (ii) the inventory borrowing limit is \$75 million; (iii) the sublimit for letters of credit is up to \$40 million; (iv) the amount of letter of credit facilities allowed outside of the facility is \$110 million and (v) the outstanding balance is due at the maturity date of February 1, 2012.

Certain Covenants. The senior credit facility contains certain covenants, which, among other things, requires us to maintain a minimum EBITDA if availability falls below a certain minimum. It may restrict our ability and the ability of our subsidiaries to, among other things, incur additional indebtedness in certain circumstances, redeem or repurchase capital stock, make certain investments, or sell assets. We are prohibited from paying cash dividends under these covenants. We are not aware of any non-compliance with any of our covenants under the senior credit facility. We could be materially harmed if we violate any covenants as the lenders under the senior credit facility could declare all amounts outstanding thereunder, together with accrued interest, to be immediately due and payable. If we are unable to repay those amounts, the lenders could proceed against our assets. In addition, a violation could also constitute a cross-default under the indenture and mortgage, resulting in all of our debt obligations becoming immediately due and payable, which we may not be able to satisfy.

Borrowing Base. Borrowings under our senior credit facility are limited under its terms to a borrowing base calculation, which generally restricts the outstanding balances to the lesser of either (1) the sum of (a) 85.0% of eligible receivables plus (b) 85.0% of its eligible factored accounts receivables up to \$10.0 million plus (c) the lesser of (i) the inventory loan limit of \$75 million, or (ii) the lesser of (A) 65.0% of eligible finished goods inventory, or (B) 85.0% of the net recovery percentage (as defined in the senior credit facility) of eligible inventory, or (2) the loan limit; and in each case minus (x) 35.0% of the amount of outstanding letters of credit for eligible inventory, (y) the full amount of all other outstanding letters of credit issued pursuant to the senior credit facility which are not fully secured by cash collateral, and (z) licensing reserves for which we are the licensee of certain branded products.

*Interest.* Interest on the principal balance under our senior credit facility accrues, at our option, at either (a) the greater of Wachovia s prime lending rate or the Federal Funds rate; plus <sup>1</sup>/2 % plus a margin spread of 100 to 175 basis points based upon the sum of our quarterly average excess availability plus excess cash for the immediately preceding fiscal quarter, at the time of

borrowing or (b) the rate quoted by Wachovia as the average monthly Eurodollar Rate for 1-month Eurodollar deposits plus a margin spread of with 200 to 275 basis points based upon the sum of our quarterly average excess availability plus excess cash for the immediately preceding fiscal quarter, at the time of borrowing.

Security. As security for the indebtedness under the senior credit facility, we granted the lenders a first priority security interest in substantially all of our existing and future assets other than our trademark portfolio and real estate owned, including, without limitation, accounts receivable, inventory, deposit accounts, general intangibles, equipment and capital stock or membership interests, as the case may be, of certain subsidiaries.

#### Letter of Credit Facilities

As of January 31, 2009, we maintained four U.S. dollar letter of credit facilities totaling \$8.5 million, one letter of credit facility totaling \$3.0 million utilized by our Canadian joint venture, and one letter of credit facility totaling \$0.9 million utilized by our United Kingdom subsidiary. Each letter of credit is secured primarily by the consignment of merchandise in transit under that letter of credit and certain subordinated liens on our assets. As of January 31, 2009, there was \$70.6 million available under existing letter of credit facilities.

#### \$57 Million Senior Secured Notes Payable

In March 2002, we issued \$57.0 million  $9^{1}/2\%$  senior secured notes due March 15, 2009. On March 15, 2006, we exercised the call provision of the \$57.0 million  $9^{1}/2\%$  senior secured notes. The call provision permitted the notes to be redeemed at a premium of 102.375%, and in connection with this transaction, we incurred costs on early extinguishment of debt of approximately \$3.0 million during the first quarter of fiscal 2007, including call premium costs, write-off of bond issue costs and costs associated with the termination of derivatives related to the senior secured notes.

#### \$150 million Senior Subordinated Notes Payable

In fiscal 2004, we issued \$150 million 8<sup>7</sup>/8% senior subordinated notes, due September 15, 2013. The proceeds of this offering were used to redeem previously issued \$100 million 12 <sup>1</sup>/4% senior subordinated notes and to pay down the outstanding balance of the senior credit facility at that time. The proceeds to us were \$146.8 million yielding an effective interest rate of 9.1%.

Certain Covenants. The indenture governing the senior subordinated notes contains certain covenants which restrict our ability and the ability of our subsidiaries to, among other things, incur additional indebtedness in certain circumstances, redeem or repurchase capital stock, make certain investments, or sell assets. We are not aware of any non-compliance with any of our covenants in this indenture. We are prohibited from paying cash dividends under these covenants. We could be materially harmed if we violate any covenants because the indenture s trustee could declare the outstanding notes, together with accrued interest, to be immediately due and payable, which we may not be able to satisfy. In addition, a violation could also constitute a cross-default under the senior credit facility, the letter of credit facilities and the real estate mortgage resulting in all of our debt obligations becoming immediately due and payable, which we may not be able to satisfy.

#### Real Estate Mortgages

In fiscal 2003, we acquired our main administrative office, warehouse and distribution facility in Miami and partially financed the acquisition of the facility with an \$11.6 million mortgage loan. The real estate mortgage loan contains certain covenants. We are not aware of any non-compliance with any of our covenants under the real estate mortgage. We could be materially harmed if we violate any covenants because the lender under the real estate mortgage loan could declare all amounts outstanding thereunder to be immediately due and payable, which we may not be able to satisfy. In addition, a violation could constitute a cross-default under our senior credit facility, the letter of credit facilities and indenture relating to our senior subordinated notes resulting in all our of debt

obligations becoming immediately due and payable, which we may not be able to satisfy. Interest is fixed at 7.123%. In August 2008, we executed a maturity extension of the real estate mortgage loan until July 1, 2010. At January 31, 2009, the balance of the real estate mortgage loan totaled \$11.0 million, of which \$186,000 is due within one year.

In October 2005, we acquired three administrative office units in a building in Beijing, China. The aggregate purchase price was \$2.3 million, including closing costs. These purchases were partially financed with three variable interest mortgage loans totaling \$1.2 million dollars in the aggregate. During March 2008 we paid off the three variable interest mortgage loans.

In June 2006, the Company entered into a mortgage loan for \$15 million secured by its Tampa facility. The loan is due on June 7, 2016. Principal and interest of \$297,000 are due quarterly based on a 20 year amortization with the outstanding principal due at maturity. Interest is set at 6.25% for the first five years, at which point it will be reset based on the terms and conditions of the promissory note. At January 31, 2009, the balance of the real estate mortgage loan totaled \$14.4 million, of which \$308,000 is due within one year.

#### Contractual Obligations and Commercial Contingent Commitments

The following tables illustrate the balance of our contractual obligations and commercial contingent commitments as of January 31, 2009:

	(in thousands)				
		Less than			After
	Total	1 year	1-3 years	4-5 years	5 years
Contractual Obligations					
Senior subordinated notes payable	\$ 150,000	\$	\$	\$ 150,000	\$
Senior credit facility	54,415			54,415	
Real estate mortgages	25,180	494	11,553	1,247	11,886
Operating leases	71,785	12,480	23,294	17,870	18,141
Royalty minimum guaranties(1)	23,538	7,231	12,076	4,231	
Total contractual cash obligations	\$ 324,918	\$ 20,205	\$ 46,923	\$ 227,763	\$ 30,027

Payments Due by Period

(1) Includes future guaranteed minimum payments under the Callaway Golf licensing arrangement executed in March 2009.

	Amount of Contingent Commitment Expiration Per Per Less than Afte				
	Total	1 year	1-3 years	4-5 years	years
Other Commercial Contingent Commitments					
Letters of credit	\$ 11,160	\$ 11,160	\$	\$	\$
Standby letters of credit	4,561	4,561			
Total commercial commitments	\$ 15,721	\$ 15,721	\$	\$	\$
Total contractual obligations and other commercial contingent commitments	\$ 340,639	\$ 35,926	\$ 46,923	\$ 227,763	\$ 30,027

Management believes that the combination of borrowing availability under the amended senior credit facility, letter of credit facilities, and funds anticipated to be generated from operating activities, will be sufficient to meet our operating and capital needs in the foreseeable future.

Also, as discussed in footnote 21 to consolidated financial statements, effective February 1, 2007, we adopted the provisions of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109. At January 31, 2009, we had a liability for unrecognized tax benefits and an accrual for the payment of related interest and penalties totaling \$3.5 million. Due to the uncertainties related to these tax matters, we are unable to make a reasonably reliable estimate when cash settlement with a taxing authority will occur in relation to these liabilities.

#### Off-Balance Sheet Arrangements

We are not a party to any off-balance sheet arrangements , as defined by applicable GAAP and SEC rules.

#### **Derivative Financial Instruments**

Derivative financial instruments such as interest rate swap contracts and foreign exchange contracts are recognized in the financial statements and measured at fair value regardless of the purpose or intent for holding them. Changes in the fair value of derivative financial instruments are either recognized in income or shareholders—equity (as a component of comprehensive income), depending on whether the derivative qualifies to be used to hedge changes in fair value or cash flows. See Item 7A—Quantitative and Qualitative Disclosures About Market Risk—for further discussion about derivative financial instruments.

#### Effects of Inflation and Foreign Currency Fluctuations

We do not believe that inflation or foreign currency fluctuations significantly affected our financial position and results of operations as of and for the fiscal year ended January 31, 2009.

#### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

The market risk inherent in our financial statements represents the potential changes in the fair value, earnings or cash flows arising from changes in interest rates. We manage this exposure through regular operating and financing activities and, when deemed appropriate, through the use of derivative financial instruments. Our policy allows the use of derivative financial instruments for identifiable market risk exposure, including interest rate. Our significant derivative financial contracts are discussed below.

#### Derivatives on \$57 Million Senior Secured Notes Payable

We had an interest rate swap and option (the \$57 million Swap Agreement ) for an aggregate notional amount of \$57 million in order to manage the overall borrowing costs associated with our  $9^{1}/2\%$  senior secured notes. In March 2006, we terminated the \$57 million Swap Agreement. See footnote 18 to the consolidated financial statements for further information. The \$57 million Swap Agreement was a fair value hedge as it was designated against the  $9^{1}/2\%$  senior secured notes carrying a fixed rate of interest and converted such notes to variable rate debt. The \$57 million Swap Agreement was reflected at fair value in our consolidated balance sheet with a corresponding offset to the designated item.

We also had an interest rate cap agreement (the \$57 million Cap Agreement ) for an aggregate notional amount of \$57 million associated with the 9 \(^1/2\%\) senior secured notes. In March 2006, we terminated the \$57 million Cap Agreement. See footnote 18 to the consolidated financial statements for further information. The \$57 million Cap Agreement capped the interest rate on the senior secured notes at 10\%. The \$57 million Cap Agreement did not qualify for hedge accounting treatment, resulting in a \$30,000 decrease of recorded interest expense on the consolidated statement of income for the fiscal year ended January 31, 2007.

The table below provides information about the Company s derivative financial instruments and other financial instruments that are sensitive to changes in interest rates, including interest rate swaps and debt obligations:

#### **Expected Maturity Date**

Fiscal Years Ended January 31,

(In Millions)

	Less t	han 1 yr	1 - 3 yrs		4 - 5 yrs Afte		Afte	After 5 yrs		Fair Value	
	2010		2011	2012	2013	2014	Ther	reafter	Total		2009
Long-term Liabilities:											
Senior Subordinated Notes											
Payable	\$	0.0	\$ 0.0	\$ 0.0	\$ 0.0	\$ 150.0	\$	0.0	\$ 150.0	\$	90.0
Fixed Interest Rate		8.88%	8.88%	8.88%	8.88%	8.88%		N/A	8.88%		
Real Estate Mortgage	\$	0.2	\$ 10.7	\$ 0.0	\$ 0.0	\$ 0.0	\$	0.0	\$ 10.9	\$	10.9
Fixed Interest Rate		7.12%	7.12%	N/A	N/A	N/A		N/A	7.12%		
Real Estate Mortgage	\$	0.3	\$ 0.3	\$ 0.5	\$ 0.6	\$ 0.6	\$	12.1	\$ 14.4	\$	14.4
Variable Rate (A)		6.25%	6.25%	6.25%	6.25%	6.25%		6.25%	6.25%		
Senior Credit Facility	\$	0.0	\$ 0.0	\$ 0.0	\$ 54.4	\$ 0.0	\$	0.0	\$ 54.4	\$	54.4
Average Variable Interest Rate (B)		2.64%	2.64%	2.64%	2.64%	N/A		N/A	2.64%		

- (A) Real estate mortgage has a fixed rate for the first five years, at which point it will be reset based on the terms and conditions of the promissory note.
- (B) Senior credit facility has a variable rate of interest of either 1) the published prime lending rate or 2) Eurodollar rate with adjustments of both rates based on meeting certain financial conditions.

### Item 8. Financial Statements And Supplementary Data

See pages F-1 through F-45 appearing at the end of this report.

# Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure None.

#### Item 9A. Controls and Procedures

As required by Exchange Act Rule 13a-15(b), we carried out an evaluation, under the supervision and with the participation of our Chairman of the Board and Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of January 31, 2009.

The purpose of disclosure controls is to ensure that information required to be disclosed in our reports filed with the SEC is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms. Disclosure controls are also designed with the objective of ensuring that such information is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, to allow timely decisions regarding required disclosure. The purpose of internal controls is to provide reasonable assurance that our transactions are properly authorized, our assets are safeguarded against unauthorized or improper use and our transactions are properly recorded and reported to permit the preparation of our financial statements in conformity with generally accepted accounting principles.

Our management does not expect that our disclosure controls or our internal controls will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable rather than absolute assurance that the objectives of the control system are met. The design of a control system must also reflect the fact that there are resource constraints, with the benefits of controls considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud (if any) within the company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that simple errors or mistakes can occur. Controls can also be circumvented by the individual acts of some

persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the

likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

Our internal controls are evaluated on an ongoing basis by our internal audit function and by other personnel in our organization. The overall goals of these various evaluation activities are to monitor our disclosure and internal controls and to make modifications as necessary, as disclosure and internal controls are intended to be dynamic systems that change (including improvements and corrections) as conditions warrant. Part of this evaluation is to determine whether there were any significant deficiencies or material weaknesses in our internal controls, or whether we had identified any acts of fraud involving personnel who have a significant role in our internal controls. Significant deficiencies are control issues that could have a significant adverse effect on the ability to record, process, summarize and report financial data in the financial statements. Material weaknesses are particularly serious conditions where the internal control does not reduce to a relatively low level the risk that misstatements caused by error or fraud may occur in amounts that would be material in relation to the financial statements and not be detected within a timely period by employees in the normal course of performing their assigned functions.

Based upon this evaluation, our Chairman of the Board and Chief Executive Officer and our Chief Financial Officer concluded that, subject to the limitations noted above, both our disclosure controls and procedures and our internal controls and procedures were effective as of January 31, 2009 in timely alerting them to material information required to be included in our periodic SEC filings and that information required to be disclosed by us in these periodic filings was recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms and that our internal controls were effective as of January 31, 2009 to provide reasonable assurance that our financial statements were fairly presented in conformity with generally accepted accounting principles.

There have been no other changes in our internal controls over financial reporting that occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### MANAGEMENT S REPORT ON INTERNAL CONTROL

April 9, 2009

To the Stockholders of Perry Ellis International, Inc.

Management of Perry Ellis International is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is a process designed by, or under the supervision of, the company s principal executive and principal financial officers and effected by the company s board of directors, management and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and includes those policies and procedures that:

pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the company;

provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and

provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company s assets that could have a material effect on the financial statements.

Because of inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risks that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the company s internal control over financial reporting as of January 31, 2009. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in *Internal Control-Integrated Framework*.

Based on our assessment, management believes that, as of January 31, 2009, the company s internal control over financial reporting was effective.

The company s independent registered public accounting firm, Deloitte & Touche LLP, has issued an attestation report on our assessment of the company s internal control over financial reporting. Their report appears on the following page.

/s/ George Feldenkreis George Feldenkreis /s/ Anita Britt Anita Britt

Chairman of the Board and Chief Executive Officer

Chief Financial Officer

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of

Perry Ellis International, Inc.

Miami, Florida

We have audited the internal control over financial reporting of Perry Ellis International, Inc. and subsidiaries (the Company ) as of January 31, 2009, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management s Report on Internal Control. Our responsibility is to express an opinion on the Company s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed by, or under the supervision of, the company s principal executive and principal financial officers, or persons performing similar functions, and effected by the company s board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of January 31, 2009, based on the criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended January 31, 2009 of the Company and our report dated April 9, 2009 expressed an unqualified opinion on those financial statements.

/s/ Deloitte & Touche LLP Certified Public Accountants

Miami, Florida

April 9, 2009

Item 9B. Other Information Not applicable.

#### PART III

#### Item 10. Directors, Executive Officers and Corporate Governance.

Information regarding our directors and executive officers required by this item is included in our Proxy Statement relating to our 2009 Annual Meeting under the captions Election of Directors and Management and is incorporated herein by reference.

Information regarding our audit committee and our audit committee financial expert required by this item is included in our Proxy Statement relating to our 2009 Annual Meeting under the caption Meetings and Committees of the Board of Directors and is incorporated herein by reference.

Information regarding compliance with Section 16 of the Securities Exchange Act of 1934 is included in our Proxy Statement relating to our 2009 Annual Meeting under the caption Section 16(a) Beneficial Ownership Reporting Compliance and is incorporated herein by reference.

We have adopted a Code of Ethics that applies to all of our directors, officers, and employees. The Code of Ethics is posted on our website at <a href="https://www.pery.com">www.pery.com</a>. Amendments to, and waivers granted under, our Code of Ethics, if any, will be posted to our website as well.

Information describing any material changes to the procedures by which security holders may recommend nominees to our Board of Directors is included in our Proxy Statement related to our 2009 Annual Meeting under the caption Election of Directors.

#### Item 11. Executive Compensation.

Information required by this item is included in our Proxy Statement related to our 2009 Annual Meeting under the captions Executive Compensation , Compensation Discussion and Analysis, Summary Compensation Table , Grants of Plan-Based Awards in Last Fiscal year , Outstanding Equity Awards Held at End of Fiscal 2009, Options Exercised and Stock Vested, Pension Benefits and Nonqualified Deferred Compensation, Compensation of Directors, Employment Agreements, Compensation Committee Interlocks and Insider Participation and Compensation Committee Report and is incorporated herein by reference.

### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Information required by this item is included in our Proxy Statement related to our 2009 Annual Meeting under the captions Security Ownership of Certain Beneficial Owners and Management and Equity Compensation Plan Information for Fiscal 2009 and is incorporated herein by reference.

#### Item 13. Certain Relationships and Related Transactions and Director Independence.

Information required by this item is included in our Proxy Statement related to our 2009 Annual Meeting under the captions Certain Relationships and Related Transactions and Meetings and Committees of the Board of Directors and is incorporated herein by reference.

#### Item 14. Principal Accounting Fees and Services.

Information required by this item is included in our Proxy Statement related to our 2009 Annual Meeting Statement under the caption Principal Accountant Fees and Services and is incorporated herein by reference.

#### Item 15. Exhibits and Financial Statement Schedules.

## (a) Documents filed as part of this report

## (1) Consolidated Financial Statements.

The following Consolidated Financial Statements of Perry Ellis International, Inc. and subsidiaries are included in Part II, Item 8:

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#### (2) Consolidated Financial Statement Schedule

All schedules required by applicable Securities and Exchange Commission regulations are either not required under the related instructions, are inapplicable or the required information has been included in the Consolidated Financial Statements and therefore such schedules have been omitted.

#### (3) Exhibits

Exhibit No 3.1	Description of Exhibit Registrant s Amended and Restated Articles of Incorporation (1)
3.2	Articles of Amendment to Articles of Incorporation (2)
3.3	Registrant s Amended and Restated Bylaws (3)
4.1	Form of Common Stock Certificate (3)
4.5	Indenture dated September 22, 2003 between the Registrant and U.S. Bank Trust National Association (5)
4.6	Specimen Forms of 8 7/8% Senior Subordinated Notes Due September 15, 2013 (5)
10.1	Form of Indemnification Agreement between the Registrant and each of the Registrant s Directors and Officers (4)(17)
10.2	1993 Stock Option Plan (3)(4)

10.3	Directors Stock Option Plan (3)(4)
10.4	Profit Sharing Plan (4)(6)
10.5	Incentive Compensation Plan (4)(7)
10.6	Loan and Security Agreement dated as of October 1, 2002 by and among the Registrant, Jantzen, Inc., and Congress Financial Corporation (the Senior Credit Facility ) (8)
10.7	2002 Stock Option Plan (4)(9)
10.8	Amendment No. 1 dated June 19, 2003 to the Senior Credit Facility (10)
10.9	Amendment No. 2 dated September 22, 2003 to the Senior Credit Facility (5)
10.10	Amendment No. 3 dated December 1, 2003 to the Senior Credit Facility (11)
10.11	Amendment No. 4 dated February 25, 2004 to the Senior Credit Facility (11)
10.12	Form of Stock Option Agreement (4)(12)
10.13	Amendment No. 6 dated September 30, 2004 to the Senior Credit Facility (12)
10.15	Asset Purchase Agreement, dated December 16, 2004, by and among the Registrant, Tropical Sportswear Int 1 and certain of Tropical s subsidiaries (14)
10.16	Bidding Procedures Order (15)
10.17	Amendment No. 7 dated February 26, 2005 to the Senior Credit Facility (16)
10.22	2005 Long Term Incentive Compensation Plan, as amended (4)(19)
10.23	2005 Management Incentive Compensation Plan (4)(19)
10.25	Form of Stock Option Agreement pursuant to the 2005 Long-Term Incentive Compensation Plan (4)(21)
10.26	Form of Restricted Stock Agreement pursuant to the 2005 Long-Term Incentive Compensation Plan (4)(21)
10.27	Perry Ellis International, Inc. Fiscal 2006 Management Incentive Plan (21)
10.28	Amendment No. 5 dated July 1, 2004 to the Senior Credit Facility (22)
10.29	Amendment No. 8 dated September 30, 2005 to the Senior Credit Facility (22)
10.30	Amendment No. 9 dated February 24, 2006 to the Senior Credit Facility (22)
10.32	Business lease dated July 1, 2004 between George Feldenkreis and the Registrant for 50,000 square feet on warehouse space (22)
10.33	Business lease between George Feldenkreis and the Registrant for 16,000 square feet of office Space (22)
10.34	Promissory Note dated June 7, 2006 in favor Commercebank, N.A.(23)
10.35	Mortgage and Security Agreement dated June 7, 2006 in favor Commercebank, N.A.(23)
10.36	Amendment No. 10 dated August 28, 2006 to the Senior Credit Facility(24)

10.37	Amendment No. 11 dated November 29, 2006 to the Senior Credit Facility(25)
10.38	Amendment No. 12 dated December 6, 2006 to the Senior Credit Facility(25)
10.39	Agreement dated December 6, 2006 with Parlux Fragrances, Inc.(25)
10.40	Agreement dated January 25, 2007 between Perry Ellis International, Inc. and Falic Fashion Group, LLC(26)
10.41	Employment Agreement dated May 1, 2006 between Stephen Harriman and the Registrant (4)(27)
10.42	Asset Purchase Agreement, dated January 07, 2008, by and among the Registrant and Liz Claiborne, Inc. (28)
10.43	Employment Agreement dated February 08, 2008 between George Feldenkreis and the Registrant (4)(28)
10.44	Employment Agreement dated February 08, 2008 between Oscar Feldenkreis and the Registrant (4)(28)
10.45	Employment Agreement dated October 30, 2007 between Paul Rosengard and the Registrant (4)(28)
10.46	Amended Form of Stock Restricted Agreement pursuant to the 2005 Long-Term Incentive Compensation Plan (4)(28)
10.47	Amendment No. 13 to Loan and Security Agreement dated as of October 30, 2008 (29)
10.48	Employment Agreement dated March 2, 2009 between Anita Britt and the Registrant (4)(30)
21.1	Subsidiaries of the Registrant (30)
23.1	Consent of Deloitte & Touche LLP, registered public accounting firm regarding financial statements and internal controls over financial reporting of the Registrant (30)
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a), promulgated under the Securities Exchange Act of 1934, as amended (30)
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a), promulgated under the Securities Exchange Act of 1934, as amended (30)
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002(30)
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (30)

- (1) Previously filed as an Exhibit to the Registrant s Proxy Statement for its 1998 Annual Meeting and incorporated herein by reference.
- (2) Previously filed as an annex to the Registrant s Proxy Statement for its 2003 Annual Meeting and incorporated herein by reference.
- (3) Previously filed as an Exhibit to the Registrant s Registration Statement on Form S-1 (File No. 33-60750) and incorporated herein by reference.

- (4) Management Contract or Compensation Plan.
- (5) Previously filed as filed as an Exhibit to the Registrant s Registration Statement on Form S-4 (File No.33-110616) and incorporated herein by reference.
- (6) Previously filed as an Exhibit to the Registrant s Registration Statement on Form S-1 (File No. 33-96304) and incorporated herein by reference.
- (7) Previously filed as an Exhibit to the Registrant s Proxy Statement for its 2000 Annual Meeting and incorporated herein by reference.
- (8) Previously filed as an Exhibit to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended October 31, 2002, as amended and incorporated herein by reference.
- (9) Previously filed as an Annex to the Registrant s Proxy Statement for its 2002 Annual Meeting and incorporated herein by reference.
- (10) Previously filed as an Exhibit to the Registrant s Quarterly Report on Form 10-Q for the quarter ended July 31, 2003 and incorporated herein by reference.
- (11) Previously filed as an Exhibit to the Registrant s Annual Report on Form 10-K for the fiscal year ended January 31, 2004 and incorporated herein by reference.
- (12) Previously filed as an Exhibit to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended October 31, 2004 and incorporated herein by reference.
- (13) Previously filed as an Exhibit to the Registrant s Current Report on Form 8-K dated November 1, 2004 and incorporated herein by reference.
- (14) Previously filed as an Exhibit to the Registrant s Current Report on Form 8-K dated December 16, 2004 and incorporated herein by reference.
- (15) Previously filed as an Exhibit to the Registrant s Current Report on Form 8-K dated January 25, 2005 and incorporated herein by reference.
- (16) Previously filed as an Exhibit to the Registrant's Current Report on Form 8-K dated February 26, 2005 and incorporated herein by reference
- (17) Previously filed as an Exhibit to the Registrant s Annual Report on Form 10-K for the fiscal year ended January 31, 2005 and incorporated herein by reference.
- (18) Previously filed as an Exhibit to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended April 30, 2005 and incorporated herein by reference.
- (19) Previously filed as an Exhibit to the Registrant s Current Report on Form 8-K dated June 7, 2005 and incorporated herein by reference.
- (20) Previously filed as an Exhibit to the Registrant s Current Report on Form 8-K dated August 17, 2005 and incorporated herein by reference.
- (21) Previously filed as an Exhibit to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended July 31, 2005 and incorporated herein by reference.
- (22) Previously filed as an Exhibit to the Registrant s Annual Report on Form 10-K for the fiscal year ended January 31, 2006 and incorporated herein by reference.
- (23) Previously filed as an Exhibit to the Registrant s Current Report on Form 8-K dated June 13, 2006 and incorporated herein by reference.

- (24) Previously filed as an Exhibit to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended July 31, 2006 and incorporated herein by reference.
- (25) Previously filed as an Exhibit to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended October 31, 2006 and incorporated herein by reference.
- (26) Previously filed as an Exhibit to the Registrant s Current Report on Form 8-K dated January 29, 2007 and incorporated herein by reference.
- (27) Previously filed as an Exhibit to the Registrant s Annual Report on Form 10-K for the fiscal year ended January 31, 2007 and incorporated herein by reference.
- (28) Previously filed as an Exhibit to the Registrant s Annual Report on Form 10-K for the fiscal year ended January 31, 2008 and incorporated herein by reference.
- (29) Previously filed as an Exhibit to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended October 31, 2008 and incorporated herein by reference.
- (30) Filed herewith.

#### (b) Item 601 Exhibits

The exhibits required by Item 601 of Regulation S-K are set forth in (a) (3) above.

#### (c) Financial Statement Schedules

The financial statement schedules required by Regulation S-K are set forth in (a) (2) above.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## PERRY ELLIS INTERNATIONAL, INC.

Dated: April 9, 2009

By: /s/ George Feldenkreis

George Feldenkreis

#### Chairman of the Board and

### **Chief Executive Officer**

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Name and Signature	Title	Date
/s/ George Feldenkreis George Feldenkreis	Chairman of the Board and Chief Executive Officer (Principal Executive Officer)	April 9, 2009
/s/ Oscar Feldenkreis Oscar Feldenkreis	Vice Chairman of the Board, President, Chief Operating Officer and Director	April 9, 2009
/s/ Anita Britt <b>Anita Britt</b>	Chief Financial Officer (Principal Financial and Accounting Officer)	April 9, 2009
/s/ Joe Arriola Joe Arriola	Director	April 9, 2009
/s/ Ronald Buch Ronald Buch	Director	April 9, 2009
/s/ Gary Dix <b>Gary Dix</b>	Director	April 9, 2009
/s/ Joseph P. Lacher Joseph P. Lacher	Director	April 9, 2009
/s/ Leonard Miller Leonard Miller	Director	April 9, 2009
/s/ Joseph Natoli Joseph Natoli	Director	April 9, 2009
/s/ Barry Gluck Barry Gluck	Director	April 9, 2009

## INDEX TO FINANCIAL STATEMENTS

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of

Perry Ellis International, Inc.

Miami, Florida

We have audited the accompanying consolidated balance sheets of Perry Ellis International, Inc. and subsidiaries (the Company) as of January 31, 2009 and 2008, and the related consolidated statements of operations, stockholders equity, and cash flows for each of the three years in the period ended January 31, 2009. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Perry Ellis International, Inc. and subsidiaries at January 31, 2009 and 2008, and the results of their operations and their cash flows for each of the three years in the period ended January 31, 2009, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company s internal control over financial reporting as of January 31, 2009, based on the criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated April 9, 2009 expressed an unqualified opinion on the Company s internal control over financial reporting.

/s/ Deloitte & Touche LLP

Certified Public Accountants Miami, Florida

April 9, 2009

## PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

## AS OF JANUARY 31,

## (amounts in thousands, except share data)

	2009	2008
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 8,813	\$ 13,360
Accounts receivable, net	142,870	138,086
Inventories	139,074	136,431
Marketable securities		1,181
Deferred income taxes	10,535	9,683
Prepaid income taxes	9,710	
Other current assets	11,263	8,419
Total current assets	322,265	307,160
Property and equipment, net	70,222	78,954
Intangible assets	201,229	192,656
Other assets	5,870	7,495
	,	,
TOTAL	\$ 599,586	\$ 586,265
	,	,
LIABILITIES & STOCKHOLDERS EQUITY		
Current Liabilities:		
Accounts payable	\$ 45,826	\$ 52,041
Accrued expenses and other liabilities	15,031	16,732
Accrued interest payable	5,336	5,200
Accrued income taxes payable		2,349
Current portion - real estate mortgages	494	526
Unearned revenues	5,654	4,104
Other current liabilities	8,794	8,338
Total current liabilities	01 125	80 200
Total current habilities	81,135	89,290
Senior subordinated notes payable, net	149,409	149,244
Senior credit facility	54,415	- ,
Real estate mortgages	24,686	26,066
Deferred pension obligation	17,708	12,905
Deferred income taxes	84	8,567
Other long term liabilities	20,048	23,373
Total long-term liabilities	266,350	220,155
Total liabilities	247 495	200.445
Total liabilities	347,485	309,445
Minority Interest	3,307	3,293

Stockholders Equity: Preferred stock \$.01 par value; 5,000,000 shares authorized; no shares issued or outstanding Common stock \$.01 par value; 100,000,000 shares authorized; 15,996,081 shares issued and outstanding as of January 31, 2009 and 14,772,721 shares issued and outstanding as of January 31, 2008 160 147 103,933 96,389 Additional paid-in-capital Retained earnings 166,671 179,561 Accumulated other comprehensive (loss) income (6,306)1,518 Total 264,458 277,615 Treasury stock at cost; 2,044,196 shares as of January 31, 2009 and 274,900 shares as of January 31, 2008 (15,664)(4,088)Total stockholders equity 248,794 273,527 TOTAL \$ 599,586 \$ 586,265

See footnotes to consolidated financial statements

## PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

## FOR THE YEARS ENDED JANUARY 31,

(amounts in thousands, except per share data)

	2009	2008	2007
Revenues			
Net sales	\$ 825,868	\$ 838,465	\$ 807,616
Royalty income	25,429	25,401	22,226
Total revenues	851,297	863,866	829,842
Cost of sales	573,046	572,232	554,046
Gross profit	278,251	291,634	275,796
Operating expenses	270,201	231,00	270,750
Selling, general and administrative expenses	236,840	215,873	204,883
Depreciation and amortization	14,784	13,278	11,608
Impairment on long-lived assets	22,299	,	,
	,		
Total operating expenses	273,923	229,151	216,491
Town opening enpoisso	2,0,520	22,101	210, . , 1
Operating income	4,328	62,483	59,305
Costs on early extinguishment of debt	4,326	02,463	2,963
Impairment on marketable securities	2,797		2,703
Interest expense	17,491	17,594	21,114
motost enponee	17,171	17,00	21,111
(Loss) income before minority interest and income tax provision	(15,960)	44,889	35,228
Minority interest	612	931	508
Income tax (benefit) provision	(3,682)	15,785	12,311
medic tax (deficitly provision	(3,002)	13,763	12,311
Net (loss) income	\$ (12,890)	\$ 28,173	\$ 22,409
Net (loss) income	\$ (12,890)	\$ 28,173	\$ 22,409
Net (loss) income per share			
Basic	\$ (0.89)	\$ 1.92	\$ 1.55
Diluted	\$ (0.89)	\$ 1.80	\$ 1.45
Brace	ψ (0.0)	Ψ 1.00	Ψ 1.13
Weighted average number of shares outstanding			
Basic	14,416	14,675	14,504
Diluted	14,416	15,657	15,455

See footnotes to consolidated financial statements

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

## FOR THE YEARS ENDED JANUARY 31, 2009, 2008 and 2007

(amounts in thousands, except share data)

	COMMON		A DOVENOVA V		ACCUMULATED OTHER			
		1	ADDITIONAI PAID-IN	TREASURY		OOMPREHENSIV INCOME	E RETAINED	
	SHARES	AMOUNT	CAPITAL	STOCK	(LOSS)	(LOSS)	EARNINGS	TOTAL
BALANCE, FEBRUARY 1, 2006	14,407,622	\$ 144	\$ 90,036	\$	\$ 221		\$ 128,979	\$ 219,380
Exercise of stock options	232,986	2	2,660					2,662
Tax benefit for exercise of non-qualified stock options			708					708
Restricted shares and options issued as compensation			848					848
Net income						\$ 22,409	22,409	22,409
Other comprehensive income					627	627		627
Comprehensive income						23,036		
BALANCE, JANUARY 31, 2007	14,640,608	146	94,252		848		151,388	246,634
Exercise of stock options	75,168	1	724					725
Tax benefit for exercise of non-qualified stock options			506					506
Restricted shares and options issued as compensation	56,945		907					907
Net income	Ź					28,173	28,173	28,173
Purchase of treasury stock				(4,088)				(4,088)
Other comprehensive income					670	670		670
Comprehensive income						28,843		
BALANCE, JANUARY 31,								
2008	14,772,721	147	96,389	(4,088)	1,518		179,561	273,527
Exercise of stock options	382,773	4	3,821					3,825
Tax benefit for exercise of non-qualified stock options			1,582					1,582
Restricted shares and options issued as compensation	840,587	9	2,141					2,150
Net loss						(12,890)	(12,890)	(12,890)

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Purchase of treasury stock				(11,576)				(11,576)
Other comprehensive loss					(7,824)	(7,824)		(7,824)
Comprehensive loss						\$ (20,714)		
BALANCE, JANUARY 31, 2009	15,996,081	\$ 160	\$ 103,933	\$ (15,664)	\$ (6,306)		\$ 166,671	\$ 248,794

See footnotes to consolidated financial statements

## PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## FOR THE YEARS ENDED JANUARY 31,

## (amounts in thousands)

Adjustments to reconcile net income (loss) to net cash (used in) provided by operating activities:   1,441		2009	2008	2007
Adjustments to reconcile net income (loss) to net cash (used in) provided by operating activities:    1,441	CASH FLOWS FROM OPERATING ACTIVITIES:			
Depreciation and amortization	Net (loss) income	\$ (12,890)	\$ 28,173	\$ 22,409
Provision for bad debts         1,525         383         358           Tax benefit from exercise of stock options         (1,582)         (506)         (708)           Impairment on long-lived assets         22,299         ************************************	Adjustments to reconcile net income (loss) to net cash (used in) provided by operating activities:			
Tax benefit from exercise of stock options         (1,582)         (506)         (708)           Impairment on long-lived assets         22,299         774           Amortization of debt issue cost         (684)         762         774           Amortization of discounts         186         191         203           Deferred income taxes         (75,13)         3,740         8,241           Stock options and restricted shares issued as compensation         2,150         907         848           Costs on early extinguishment of debt         2,797         (12)         100	Depreciation and amortization	14,441	12,840	11,163
Impairment on long-lived assets   22,299   774   Amortization of debt issue cost   684   762   774   Amortization of debt issue cost   686   191   203   205   2	Provision for bad debts	1,525	383	358
Amortization of debt issue cost         684         762         774           Amortization of discounts         186         191         203           Deferred income taxes         (7,513)         3,740         8,241           Stock options and restricted shares issued as compensation         2,150         907         848           Costs on carry extinguishment of debt         2,797         (12)         301           Minority interest         612         931         508           Changes in operating assets and liabilities (net of effects of acquisition transactions):         (9,160)         18,951         (5,249)           Accounts receivable, net         (9,679)         (471)         (507)         (14,911)         (507)         (14,911)         (507)         (14,911)         (507)         (14,911)         (507)         (249)         (1471)         (507)         (249)         (1471)         (507)         (249)         (1471)         (507)         (249)         (2471)         (507)         (250)         (250)         (250)         (250)         (250)         (250)         (250)         (250)         (250)         (250)         (250)         (250)         (250)         (250)         (250)         (250)         (250)         (250)         (250)	Tax benefit from exercise of stock options	(1,582)	(506)	(708)
Amortization of discounts         186         191         203           Deferred income taxes         (7,513)         3,740         8,241           Costs on carly extinguishment of debt         2,963         2,963           Costs (gain) on marketable securities         612         931         508           Changes in operating assets and liabilities (net of effects of acquisition transactions):         612         931         508           Changes in operating assets and liabilities (net of effects of acquisition transactions):         2,637         3,259         (11,491)           Counts receivable, net         9,679         471         557           Inventories         2,637         3,259         (11,491)           Other current assets and prepaid income taxes         (9,679)         471         557           Other current assets and prepaid income taxes         (9,540)         3,053         5,066           Other current assets and prepaid income taxes         (9,540)         3,053         5,066           Other current assets and prepaid income taxes         (9,540)         3,053         5,066           Income taxes payable         136         622         709           Other current liabilities and uncarned revenues         2,092         17,574         6,662 <td< td=""><td>Impairment on long-lived assets</td><td>22,299</td><td></td><td></td></td<>	Impairment on long-lived assets	22,299		
Deferred income taxes         (7,513)         3,740         8,241           Stock options and restricted shares issued as compensation         2,150         907         848           Costs on early extinguishment of debt         2,797         (12)         2,963           Loss (gain) on marketable securities         612         931         508           Changes in operating assets and liabilities (net of effects of acquisition transactions):	Amortization of debt issue cost	684	762	774
Stock options and restricted shares issued as compensation	Amortization of discounts	186	191	203
Costs on early extinguishment of debt         2,963           Loss (gain) on marketable securities         2,797         (12)           Minority interest         612         931         508           Changes in operating assets and liabilities (net of effects of acquisition transactions):         ****         ****           Accounts receivable, net         (9,160)         18,951         (5,249)           Inventories         2,637         3,259         (11,491)           Other current assets and prepaid income taxes         (9,679)         (471)         (507)           Other current assets and prepaid income taxes         (9,540)         3,053         (5,066)           Income taxes payable and accrued expenses         (9,540)         3,053         (5,066)           Income taxes payable and accrued expenses         (793)         1,689         1,874           Accrued interest payable and accrued expenses         (793)         1,689         1,874           Accrued interest payable and accrued expenses         (793)         1,689         1,874           Accrued interest payable and accrued expenses         (793)         1,689         1,874           Accrued interest payable and accrued expenses         (794)         (709)         (709           Other current liabilities and unearned revenues	Deferred income taxes	(7,513)	3,740	8,241
Loss (gain) on marketable securities         2,797 (12)         (12)           Minority interest         612         931         508           Changes in operating assets and liabilities (net of effects of acquisition transactions):         ————————————————————————————————————	Stock options and restricted shares issued as compensation	2,150	907	848
Minority interest         612         931         508           Changes in operating assets and liabilities (net of effects of acquisition transactions):         (9,160)         18,951         (5,249)           Inventories         (9,679)         (471)         (507)           Other current assets and prepaid income taxes         (9,679)         (471)         (507)           Other assets         1,304         957         232           Accounts payable and accrued expenses         (9,540)         3,053         (5,066)           Income taxes payable         (793)         1,688         1,874           Accrued interest payable         136         (622)         (709)           Other current liabilities and unearned revenues         (2,092)         17,574         (0,622)           Deferred pension obligation         (504)         (507)         (309)           Net cash (used in) provided by operating activities         4,982         91,292         31,596           CASH FLOWS FROM INVESTING ACTIVITIES:           Purchase of property and equipment         (10,189)         (18,955)         (15,968)           Purchase of fragrance assets, net         (59,410)           Sale of fragrance assets, net         (59,410)           Sale of fragrance assets, net <td< td=""><td>Costs on early extinguishment of debt</td><td></td><td></td><td>2,963</td></td<>	Costs on early extinguishment of debt			2,963
Changes in operating assets and liabilities (net of effects of acquisition transactions):   Accounts receivable, net	Loss (gain) on marketable securities	2,797	(12)	
Accounts receivable, net Inventories         (9,160)         18,951         (5,249)           Inventories         2,637         3,259         (11,491)           Other current assets and prepaid income taxes         (9,679)         (471)         (507)           Other assets         1,304         957         232           Accounts payable and accrued expenses         (9,540)         3,053         (5,066)           Income taxes payable         136         (622)         (709)           Other current liabilities and unearned revenues         136         (622)         (709)           Other current liabilities and unearned revenues         (504)         (507)         (309)           Net cash (used in) provided by operating activities         4,982         91,292         31,596           CASH FLOWS FROM INVESTING ACTIVITIES:           Purchase of property and equipment         (10,189)         (18,955)         (15,968)           Purchase of marketable securities         (672)         (2,571)           Proceds on sale of marketable securities         (672)         (2,571)           Proceds on sale of marketable securities         (388)         (1,806)           Purchase of fragrance assets, net         (388)         (1,806)           Reacquisition of licen	Minority interest	612	931	508
Accounts receivable, net Inventories         (9,160)         18,951         (5,249)           Inventories         2,637         3,259         (11,491)           Other current assets and prepaid income taxes         (9,679)         (471)         (507)           Other assets         1,304         957         232           Accounts payable and accrued expenses         (9,540)         3,053         (5,066)           Income taxes payable         136         (622)         (709)           Other current liabilities and unearned revenues         136         (622)         (709)           Other current liabilities and unearned revenues         (504)         (507)         (309)           Net cash (used in) provided by operating activities         4,982         91,292         31,596           CASH FLOWS FROM INVESTING ACTIVITIES:           Purchase of property and equipment         (10,189)         (18,955)         (15,968)           Purchase of marketable securities         (672)         (2,571)           Proceds on sale of marketable securities         (672)         (2,571)           Proceds on sale of marketable securities         (388)         (1,806)           Purchase of fragrance assets, net         (388)         (1,806)           Reacquisition of licen	Changes in operating assets and liabilities (net of effects of acquisition transactions):			
Inventories		(9,160)	18,951	(5,249)
Other current assets and prepaid income taxes         (9,679)         (471)         (507)           Other assets         1,304         957         232           Accounts payable and accrued expenses         (9,540)         3,053         (5,066)           Income taxes payable         (793)         1,689         1,874           Accrued interest payable         136         (622)         (709)           Other current liabilities and unearned revenues         (2,092)         17,574         6,062           Deferred pension obligation         (504)         (507)         (309)           Net cash (used in) provided by operating activities         (4,982)         91,292         31,596           CASH FLOWS FROM INVESTING ACTIVITIES:           Purchase of property and equipment         (10,189)         (18,955)         (15,968)           Purchase of marketable securities         138         320           Purchase of marketable securities         (672)         (2,571)           Proceeds on sale of marketable securities         (38)         (1,896)           Sale of fragrance assets, net         (38)         (1,896)           Reacquisition of license rights         (38)         (1,896)           Payment for acquired businesses, net of cash acquired         (33,951)				
Other assets         1,304         957         232           Accounts payable and accrued expenses         (9,540)         3,053         (5,066)           Income taxes payable         (793)         1,689         1,874           Accrued interest payable         136         (622)         (709)           Other current liabilities and unearned revenues         (2,092)         17,574         6,062           Deferred pension obligation         (504)         (507)         (309)           Net cash (used in) provided by operating activities         (4,982)         91,292         31,596           CASH FLOWS FROM INVESTING ACTIVITIES:         (10,189)         (18,955)         (15,968)           Purchase of property and equipment         (10,189)         (18,955)         (15,968)           Purchase of property and equipment         (10,189)         (18,955)         (15,968)           Purchase of property and equipment         (10,189)         (18,955)         (15,968)           Purchase of property and equipment execurities         (38         (59,410)           Sale of fragrance assets, net         (38)         (1,806)           Payment of fragrance assets, net         (38)         (1,806)           Reacquisition of license rights         (38)         (1,806) <t< td=""><td>Other current assets and prepaid income taxes</td><td>,</td><td></td><td></td></t<>	Other current assets and prepaid income taxes	,		
Income taxes payable         (793)         1,689         1,874           Accrued interest payable         136         (622)         (709)           Other current liabilities and unearned revenues         (2,092)         17,574         6,062           Deferred pension obligation         (504)         (507)         (309)           Net cash (used in) provided by operating activities         (4,982)         91,292         31,596           CASH FLOWS FROM INVESTING ACTIVITIES:           Purchase of property and equipment         (10,189)         (18,955)         (15,968)           Purchase of marketable securities         (672)         (2,571)           Proceeds on sale of marketable securities         138         320           Purchase of fragrance assets, net         (59,410)         53           Sale of fragrance assets, net         (388)         (1,806)           Reacquisition of license rights         (388)         (1,806)           Payment for acquired businesses, net of cash acquired         (33,951)           CASH FLOWS FROM FINANCING ACTIVITIES:           Enrowings from senior credit facility         31,558         274,539         352,822           Payments on senior credit facility         (37,143)         (35,866)         (331,866)				232
Income taxes payable         (793)         1,689         1,874           Accrued interest payable         136         (622)         (709)           Other current liabilities and unearned revenues         (2,092)         17,574         6,062           Deferred pension obligation         (504)         (507)         (309)           Net cash (used in) provided by operating activities         (4,982)         91,292         31,596           CASH FLOWS FROM INVESTING ACTIVITIES:           Purchase of property and equipment         (10,189)         (18,955)         (15,968)           Purchase of marketable securities         (672)         (2,571)           Proceeds on sale of marketable securities         138         320           Purchase of fragrance assets, net         (59,410)         53           Sale of fragrance assets, net         (388)         (1,806)           Reacquisition of license rights         (388)         (1,806)           Payment for acquired businesses, net of cash acquired         (33,951)           CASH FLOWS FROM FINANCING ACTIVITIES:           Enrowings from senior credit facility         31,558         274,539         352,822           Payments on senior credit facility         (37,143)         (35,866)         (331,866)	Accounts payable and accrued expenses	,		
Accrued interest payable         136         (522)         (709)           Other current liabilities and unearned revenues         (2,092)         17,574         6,062           Deferred pension obligation         (504)         (507)         (309)           Net cash (used in) provided by operating activities         (4,982)         91,292         31,596           CASH FLOWS FROM INVESTING ACTIVITIES:         (10,189)         (18,955)         (15,968)           Purchase of property and equipment         (10,189)         (18,955)         (15,968)           Purchase of marketable securities         (672)         (2,571)           Proceeds on sale of marketable securities         138         320           Purchase of fragrance assets, net         (59,410)           Sale of fragrance assets, net         (388)         (1,806)           Payment for acquired businesses, net of cash acquired         (388)         (1,806)           Payment for acquired businesses, net of cash acquired         (33,951)           Net cash used in investing activities         (44,390)         (19,307)         (16,755)           CASH FLOWS FROM FINANCING ACTIVITIES:         (44,390)         (19,307)         (16,755)           Payments on senior credit facility         (277,143)         (335,886)         (331,866) <tr< td=""><td></td><td></td><td></td><td></td></tr<>				
Other current liabilities and unearned revenues         (2,092)         17,574         6,062           Deferred pension obligation         (504)         (507)         (309)           Net cash (used in) provided by operating activities         (4,982)         91,292         31,596           CASH FLOWS FROM INVESTING ACTIVITIES:           Purchase of property and equipment         (10,189)         (18,955)         (15,968)           Purchase of marketable securities         (672)         (2,571)           Proceds on sale of marketable securities         138         320           Purchase of fragrance assets, net         (59,410)         53,000           Reacquisition of license rights         (388)         (1,806)           Payment for acquired businesses, net of cash acquired         (33,951)         (16,755)           Net cash used in investing activities         (44,390)         (19,307)         (16,755)           CASH FLOWS FROM FINANCING ACTIVITIES:         S         274,539         352,822           Payments on senior credit facility         (31,866)         (331,866)           Payments on senior credit facility         (277,143)         (335,886)         (331,866)           Payments on termination of swap agreements         (58,354)         (58,354)           Deferred financing fe				
Deferred pension obligation   (504) (507) (309)				
CASH FLOWS FROM INVESTING ACTIVITIES:           Purchase of property and equipment         (10,189)         (18,955)         (15,968)           Purchase of marketable securities         (672)         (2,571)           Proceeds on sale of marketable securities         138         320           Purchase of fragrance assets, net         (59,410)           Sale of fragrance assets, net         63,000           Reacquisition of license rights         (388)         (1,806)           Payment for acquired businesses, net of cash acquired         (33,951)           Net cash used in investing activities         (44,390)         (19,307)         (16,755)           CASH FLOWS FROM FINANCING ACTIVITIES:         Security of the companies of the companie	Deferred pension obligation	( , ,	,	(309)
Purchase of property and equipment         (10,189)         (18,955)         (15,968)           Purchase of marketable securities         (672)         (2,571)           Proceeds on sale of marketable securities         138         320           Purchase of fragrance assets, net         (59,410)           Sale of fragrance assets, net         63,000           Reacquisition of license rights         (388)         (1,806)           Payment for acquired businesses, net of cash acquired         (33,951)           Net cash used in investing activities         (44,390)         (19,307)         (16,755)           CASH FLOWS FROM FINANCING ACTIVITIES:         Standard Sta	Net cash (used in) provided by operating activities	(4,982)	91,292	31,596
Purchase of marketable securities         (672)         (2,571)           Proceeds on sale of marketable securities         138         320           Purchase of fragrance assets, net         (59,410)           Sale of fragrance assets, net         63,000           Reacquisition of license rights         (388)         (1,806)           Payment for acquired businesses, net of cash acquired         (33,951)           Net cash used in investing activities         (44,390)         (19,307)         (16,755)           CASH FLOWS FROM FINANCING ACTIVITIES:         Secondary of the payments on senior credit facility         331,558         274,539         352,822           Payments on senior credit facility         (277,143)         (335,886)         (331,866)           Payments on termination of swap agreements         (616)           Payments on senior subordinated notes         (58,354)           Deferred financing fees         (363)           Payments on real estate mortgage         (1,435)         (507)         (285)	CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of marketable securities         (672)         (2,571)           Proceeds on sale of marketable securities         138         320           Purchase of fragrance assets, net         (59,410)           Sale of fragrance assets, net         63,000           Reacquisition of license rights         (388)         (1,806)           Payment for acquired businesses, net of cash acquired         (33,951)           Net cash used in investing activities         (44,390)         (19,307)         (16,755)           CASH FLOWS FROM FINANCING ACTIVITIES:         Secondary of the payments on senior credit facility         331,558         274,539         352,822           Payments on senior credit facility         (277,143)         (335,886)         (331,866)           Payments on termination of swap agreements         (616)           Payments on senior subordinated notes         (58,354)           Deferred financing fees         (363)           Payments on real estate mortgage         (1,435)         (507)         (285)	Purchase of property and equipment	(10,189)	(18,955)	(15,968)
Proceeds on sale of marketable securities         138         320           Purchase of fragrance assets, net         (59,410)           Sale of fragrance assets, net         63,000           Reacquisition of license rights         (388)         (1,806)           Payment for acquired businesses, net of cash acquired         (33,951)           Net cash used in investing activities         (44,390)         (19,307)         (16,755)           CASH FLOWS FROM FINANCING ACTIVITIES:         Secondary of the payments on senior credit facility         331,558         274,539         352,822           Payments on senior credit facility         (277,143)         (335,886)         (331,866)           Payments on termination of swap agreements         (616)           Payments on senior subordinated notes         (58,354)           Deferred financing fees         (363)           Payments on real estate mortgage         (1,435)         (507)         (285)	Purchase of marketable securities	( 1, 11,		
Purchase of fragrance assets, net (59,410) Sale of fragrance assets, net (63,000) Reacquisition of license rights (388) (1,806) Payment for acquired businesses, net of cash acquired (33,951)  Net cash used in investing activities (44,390) (19,307) (16,755)  CASH FLOWS FROM FINANCING ACTIVITIES: Borrowings from senior credit facility 331,558 274,539 352,822 Payments on senior credit facility (277,143) (335,886) (331,866) Payments on termination of swap agreements (616) Payments on senior subordinated notes (58,354) Deferred financing fees (363) Payments on real estate mortgage (1,435) (507) (285)	Proceeds on sale of marketable securities	138		
Sale of fragrance assets, net       63,000         Reacquisition of license rights       (388)       (1,806)         Payment for acquired businesses, net of cash acquired       (33,951)         Net cash used in investing activities       (44,390)       (19,307)       (16,755)         CASH FLOWS FROM FINANCING ACTIVITIES:       331,558       274,539       352,822         Payments on senior credit facility       (277,143)       (335,886)       (331,866)         Payments on termination of swap agreements       (616)         Payments on senior subordinated notes       (58,354)         Deferred financing fees       (363)         Payments on real estate mortgage       (1,435)       (507)       (285)	Purchase of fragrance assets, net			(59,410)
Reacquisition of license rights (388) (1,806) Payment for acquired businesses, net of cash acquired (33,951)  Net cash used in investing activities (44,390) (19,307) (16,755)  CASH FLOWS FROM FINANCING ACTIVITIES:  Borrowings from senior credit facility 331,558 274,539 352,822 Payments on senior credit facility (277,143) (335,886) (331,866) Payments on termination of swap agreements (616) Payments on senior subordinated notes (58,354) Deferred financing fees (363) Payments on real estate mortgage (1,435) (507) (285)				
Payment for acquired businesses, net of cash acquired  (33,951)  Net cash used in investing activities  (44,390) (19,307) (16,755)  CASH FLOWS FROM FINANCING ACTIVITIES:  Borrowings from senior credit facility  331,558 274,539 352,822  Payments on senior credit facility  (277,143) (335,886) (331,866)  Payments on termination of swap agreements  (616)  Payments on senior subordinated notes  Cash FLOWS FROM FINANCING ACTIVITIES:  (277,143) (335,886) (331,866)  (363)  Payments on real estate mortgage  (363)  Payments on real estate mortgage  (1,435) (507) (285)		(388)		
Net cash used in investing activities (44,390) (19,307) (16,755)  CASH FLOWS FROM FINANCING ACTIVITIES:  Borrowings from senior credit facility 331,558 274,539 352,822 Payments on senior credit facility (277,143) (335,886) (331,866) Payments on termination of swap agreements (616) Payments on senior subordinated notes (58,354) Deferred financing fees (363) Payments on real estate mortgage (1,435) (507) (285)				(1,000)
CASH FLOWS FROM FINANCING ACTIVITIES:  Borrowings from senior credit facility Payments on senior credit facility Payments on termination of swap agreements Payments on senior subordinated notes C58,354 Deferred financing fees C363 Payments on real estate mortgage C1,435 C507 C285	Taylinent for acquired outsinesses, not of each acquired	(00,001)		
Borrowings from senior credit facility331,558274,539352,822Payments on senior credit facility(277,143)(335,886)(331,866)Payments on termination of swap agreements(616)Payments on senior subordinated notes(58,354)Deferred financing fees(363)Payments on real estate mortgage(1,435)(507)(285)	Net cash used in investing activities	(44,390)	(19,307)	(16,755)
Payments on senior credit facility(277,143)(335,886)(331,866)Payments on termination of swap agreements(616)Payments on senior subordinated notes(58,354)Deferred financing fees(363)Payments on real estate mortgage(1,435)(507)(285)				
Payments on termination of swap agreements(616)Payments on senior subordinated notes(58,354)Deferred financing fees(363)Payments on real estate mortgage(1,435)(507)(285)				
Payments on senior subordinated notes  Deferred financing fees  (363)  Payments on real estate mortgage  (1,435)  (58,354)  (285)		(277,143)	(335,886)	
Deferred financing fees (363) Payments on real estate mortgage (1,435) (507) (285)				(616)
Payments on real estate mortgage (1,435) (507) (285)	Payments on senior subordinated notes			(58,354)
	Deferred financing fees	(363)		
Borrowings on real estate mortgage 14,783		(1,435)	(507)	(285)
	Borrowings on real estate mortgage			14,783

Payments on capital leases	(202)	(200)	(214)
Payment of loan to minority interest partner	(598)		·
Proceeds from exercise of stock options	3,825	725	2,662
Tax benefit from exercise of stock options	1,582	506	708
Purchase of treasury stock	(11,576)	(4,088)	
Net cash provided by (used in) financing activities	45,648	(64,911)	(20,360)
Effect of exchange rate changes on cash and cash equivalents	(823)	1,772	621
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(4,547)	8,846	(4,898)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	13,360	4,514	9,412
	22,200	1,00	2,112
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 8,813	\$ 13,360	\$ 4,514

Continued

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	2009	2008	2007
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:			
Cash paid during the period for:			
Interest	\$ 17,169	\$ 18,025	\$ 21,608
Income taxes	\$ 13,348	\$ 8,958	\$ 1,021
NON-CASH FINANCING AND INVESTING ACTIVITIES:			
Change in fair value of mark-to-market interest rate swap/option	\$	\$	\$ (544)
Capital lease financing	\$ 176	\$	\$
Accrued purchases of property and equipment	\$ 597	\$ 850	\$ 170
Payables in connection with purchase and sale of fragrance assets and licenses	\$	\$	\$ 5,660
Unrealized gain (loss) on marketable securities included in comprehensive income	\$ 1,096	\$ (1,102)	\$ 10
Unrealized (loss) gain on pension liability included in comprehensive income	\$ (3,223)	\$	\$

See footnotes to consolidated financial statements

#### PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

#### FOOTNOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED JANUARY 31, 2009

#### 1. General

Perry Ellis International, Inc. and Subsidiaries (the Company ) is one of the leading apparel companies in the United States and manages a portfolio of major brands, some of which were established over 100 years ago. The Company designs, sources, markets and licenses products nationally and internationally at multiple price points and across all major levels of retail distribution. The Company s portfolio of highly recognized brands includes the Perry Ellis® family of brands, Axis®, Tricots St. Raphael®, Jantzen®, John Henry®, Cubavera®, the Havanera Co.®, Natural Issue®, Munsingwear®, Grand Slam®, Original Penguin® by Munsingwear® (Original Penguin), Mondo di Marco®, Redsand®, Pro Player®, Manhattan®, Axist®, Savane®, Farah®, Gotcha®, Girl Star®, MCD®, C&C California® and Laundry by Shelli Segal®. The Company also (i) licenses the Nike® brand for swimwear and swimwear accessories, (ii) licenses the JAG® brand for men s and women s swimwear and cover-ups, (iii) licenses the Callaway Golf® brand for golf apparel (iv) licenses the PGA TOUR®, including Champions Tour, for golf apparel, (v) is a licensee for PING® golf apparel, and (vi) is the Dockers ® licensee for outerwear.

## 2. Summary of Significant Accounting Policies

The following is a summary of the Company s significant accounting policies:

PRINCIPLES OF CONSOLIDATION - The consolidated financial statements include the accounts of Perry Ellis International, Inc. and its wholly-owned and controlled subsidiaries. All intercompany transactions and balances have been eliminated in consolidation. The ownership interest in consolidated subsidiaries of noncontrolling shareholders is reflected as minority interest. The Company s consolidation principles would also consolidate any entity in which the Company would be deemed a primary beneficiary.

USE OF ESTIMATES - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts in the consolidated financial statements and the accompanying footnotes. Actual results could differ from those estimates.

CASH AND CASH EQUIVALENTS - Cash and cash equivalents include cash, deposits and liquid short-term investments that have a maturity of three months or less when purchased.

MARKETABLE SECURITIES- All marketable securities are classified as available-for-sale. Investments are stated at fair value. The estimated fair value of the marketable securities is based on quoted prices in an active market. Gains and losses on investment transactions are determined using the specific identification method and are recognized in income based on trade dates. Unrealized gains and losses on securities available-for-sale are included in accumulated other comprehensive income until realized. Management evaluates securities held with unrealized losses for other-than-temporary impairment at least on a quarterly basis. Consideration is given to (a) the length of time and the extent to which the fair value has been less than cost; (b) the financial condition and near-term prospects of the issuer; and (c) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

INVENTORIES - Inventories are stated at the lower of cost (weighted moving average cost) or market. Cost principally consists of the purchase price (adjusted for lower of cost or market), customs, duties, freight, insurance and commissions to buying agents.

PROPERTY AND EQUIPMENT - Property and equipment are stated at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. Amortization of leasehold improvements and capital leases is computed using the straight-line method over the shorter of the lease term or estimated useful lives of the improvements. The useful lives are as follows:

Asset Class	Average Useful Lives in Years
Furniture, fixtures and equipment	3-10
Vehicles	7
Leasehold improvements	4-15
Buildings	39

INTANGIBLE ASSETS - Intangible assets represent costs incurred in connection with the acquisition of brand names and license rights. As of January 31, 2009 and 2008, intangible assets represented one class of indefinite lived assets, trademarks. In accordance with Statement of Financial Accounting Standards (SFAS) No. 142, *Goodwill and Other Intangible Assets*, those assets were identified as intangible assets with an indefinite useful life, and accordingly, are not being amortized. The Company assesses the carrying value of intangible assets at least annually.

FAIR VALUE MEASUREMENTS- The carrying amounts of accounts receivable, accounts payable, accrued expenses, and accrued interest payable approximates fair value due to their short-term nature. The carrying amount of the senior credit facility approximates fair value due to the frequent resets of its floating interest rate. As of January 31, 2009 and 2008, the fair value of the \$150 million senior subordinated notes payable was approximately \$90.0 million and \$146.4 million, respectively, based on quoted market prices. These estimated fair value amounts have been determined using available market information or other appropriate valuation methodologies. See footnote 15 to the consolidated financial statements for additional disclosure related to the fair value of financial instruments.

Effective February 1, 2008, the Company adopted the provisions of SFAS No. 157, Fair Value Measurements for financial assets and liabilities and SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities - including an amendment to FASB Statement No. 115. SFAS 157, which defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 clarifies that fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. SFAS 159 permits an entity to measure certain financial assets and financial liabilities at fair value with changes in fair value recognized in earnings each period.

A description of the Company s policies regarding fair value measurement is summarized below.

<u>Fair Value Hierarchy</u> - SFAS 157 requires disclosure about how fair value is determined for assets and liabilities and establishes a hierarchy for which these assets and liabilities must be grouped, based on significant levels of observable or unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company s market assumptions. This hierarchy requires the use of observable market data when available. These two types of inputs have created the following fair-value hierarchy:

- Level 1 Quoted prices for identical instruments in active markets.
- Level 2 Quoted prices for *similar* instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.
- Level 3 Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are *unobservable*.

<u>Determination of Fair Value</u> - The Company generally uses quoted market prices (unadjusted) in active markets for identical assets or liabilities for which the Company has the ability to determine fair value, and classifies such items in Level 1. Fair values determined by Level 2 inputs utilize inputs other than quoted market prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted market prices in active markets for similar assets or liabilities, and inputs other than quoted market prices that are observable for the asset or liability. Level 3 inputs are unobservable inputs for the asset or liability, and include situations where there is little, if any, market activity for the asset or liability.

If quoted market prices are not available, fair value is based upon internally developed valuation techniques that use, where possible, current market-based or independently sourced market parameters, such as interest rates, currency rates, etc. Assets or liabilities valued using such internally generated valuation techniques are classified according to the lowest level input or value driver that is significant to the valuation. Thus, an item may be classified in Level 3 even though there may be some significant inputs that are readily observable.

The following describes the valuation methodologies used by the Company to measure fair value, including an indication of the level in the fair value hierarchy in which each asset or liability is generally classified.

<u>Marketable Securities</u> - The Company uses quoted market prices in active markets to determine the fair value of marketable securities, which are classified in Level 1 of the fair value hierarchy.

LEASES - The Company accounts for leases under the provisions of the SFAS No. 13, Accounting for Leases and subsequent amendments, which require that the leases be evaluated and classified as operating or capital leases for financial reporting purposes. Capital leases, which transfer substantially all of the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly against income as a component of interest expense. Capitalized leased assets are depreciated over the shorter of the estimated useful life of the asset or the lease term. Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments, other than contingent rentals, are recognized as an expense in the income statement on a straight-line basis over the lease term, whereby an equal amount of rent expense is attributed to each period during the term of the lease, regardless of when actual payments are made. This generally results in rent expense in excess of cash payments during the early years of a lease and rent expense less than cash payments in the later years. The difference between rent expense recognized and actual rental payments is recorded as deferred rent and included in other long-term liabilities. Percentage rent expense is generally based on sales levels and is accrued when determined that it is probable that such sales levels will be achieved.

DEFERRED DEBT ISSUE COSTS - Costs incurred in connection with financing transactions have been capitalized and are being amortized on a straight-line basis, which approximates the interest method, over the term of the related debt instrument. Unamortized debt issue costs are included in other assets in the consolidated balance sheet.

LONG-LIVED ASSETS - Property and equipment, along with other long-lived assets, are evaluated for impairment periodically whenever events or changes in circumstances indicate that their related carrying amounts may not be recoverable in accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets . In evaluating long-lived assets for recoverability, the Company uses its best estimate of future cash flows expected to result from the use of the asset and its eventual disposition. To the extent that estimated future undiscounted net cash flows attributable to the asset are less than the carrying amount, an impairment loss is recognized equal to the difference between the carrying value of such asset and its fair value. Fair value is estimated based on the future expected discounted cash flows for the assets. Judgments regarding the existence of impairment indicators are based on market and operational performance. Preparation of estimated expected future cash flows is inherently subjective and is based on management s best estimate of assumptions concerning future conditions.

During the fourth quarter of fiscal 2009, the Company experienced lower-than-expected performance at certain locations, which was due in part to the current economic downturn. As a result, the Company recorded a \$1.6 million impairment charge to reduce the net carrying value of certain long-lived assets (primarily leaseholds) at these locations to their estimated fair value. This impairment is reflected with the Company s wholesale reporting segment. There was no material impairment recorded to long-lived assets in fiscal 2008 or 2007.

RETIREMENT-RELATED BENEFITS The Company accounts for its defined benefit pension plan and its non-pension post retirement benefit plans using actuarial models. These models use an attribution approach that generally spreads the individual events over the service lives of the employees in the plan. The principle underlying the required attribution approach is that employees render service over their service lives on a relatively consistent basis and therefore, the income statement effects of pensions or non-pension postretirement benefit plans are earned in, and should follow, the same pattern.

The principal components of the net periodic pension calculations are the expected long-term rate of return on plan assets, discount rate and the rate of compensation increases. The Company uses long-term historical actual return information, the mix of investments that comprise plan assets, and future estimates of long-term investment returns by reference to external sources to develop its expected return on plan assets. The discount rate assumptions used for pension and non-pension postretirement benefit plan accounting reflects the rates available on high-quality fixed income debt instruments at the Company s fiscal year end.

ADVERTISING AND RELATED COSTS The Company s accounting policy relating to advertising and related costs is to expense these costs in the period incurred. Advertising and related costs were \$19.7 million, \$20.5 million and \$21.7 million for the years ended January 31, 2009, 2008 and 2007, respectively, and are included in selling, general and administrative expenses.

COST OF SALES Cost of sales includes costs to acquire and source inventory, produce inventory for sale, and provisions for inventory shrinkage and obsolescence. These costs include costs of purchased products, inbound freight, custom duties, buying commissions, cargo insurance, customs inspection and licensed product royalty expenses.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES Selling expenses include costs incurred in the selling of merchandise. General and administrative expenses include costs incurred in the administration or general operations of the business. Selling, general and administrative expenses include employee and related costs, advertising, professional fees, distribution, warehouse costs, and other related selling costs.

TREASURY STOCK - Treasury stock is recorded at acquisition cost. Gains and losses on disposition are recorded as increases or decreases to additional paid-in capital with losses in excess of previously recorded gains charged directly to retained earnings.

REVENUE RECOGNITION - Sales are recognized at the time title transfers to the customer, generally upon shipment. Trade allowances and a provision for estimated returns and other allowances are recorded at the time sales are made, considering historical and anticipated trends. The Company records revenues net of corresponding sales taxes. The Company operates predominantly in North America, with over 95% of its sales in this market. Two customers accounted for approximately 17% and 12%, respectively, of net sales for fiscal 2009. Two customers accounted for approximately 15% and 10%, respectively, of net sales for fiscal 2008. Three customers accounted for approximately 13%, 11% and 11%, respectively, of net sales for fiscal 2007. A significant decrease in business from or loss of any of the major customers could harm the financial condition of the Company by causing a significant decline in revenues attributable to such customers. The Company does not believe that concentrations of credit risk represent a material risk of loss with respect to its financial position as of January 31, 2009.

Royalty income is recognized when earned on the basis of the terms specified in the underlying contractual agreements. A liability for unearned royalty income is recognized when licensees pay contractual obligations before being earned or when up front fees are collected. This liability is recognized as royalty income over the applicable term of the respective license agreement.

ADVERTISING REIMBURSEMENTS The majority of the Company s license agreements require licensees to reimburse the Company for advertising placed on behalf of the licensees based on a percentage of the licensees net sales. The Company records earned advertising reimbursements received from its licensees as a reduction of the related advertising costs in selling, general and administrative expenses. For the fiscal years 2009, 2008 and 2007, the Company has reduced selling, general and administrative expenses by \$5.5 million, \$5.5 million and \$2.8 million of licensee reimbursements, respectively. Unearned advertising reimbursements result when a licensee pays required reimbursements prior to the Company incurring the advertising expense. A liability is recorded for these unearned advertising reimbursements.

FOREIGN CURRENCY TRANSLATION For the Company s international operations, local currencies are generally considered their functional currencies. The Company translates assets and liabilities to their U.S. dollar equivalents at rates in effect at the balance sheet date and revenue and expenses are translated at average monthly exchange rates. Translation adjustments resulting from this process are recorded in stockholders equity as a component of accumulated other comprehensive income (loss).

INCOME TAXES - Deferred income taxes result primarily from timing differences in the recognition of expenses for tax and financial reporting purposes and are accounted for in accordance with SFAS No. 109, *Accounting for Income Taxes*, which requires the liability method of computing deferred income taxes. Under the liability method, deferred taxes are adjusted for tax rate changes as they occur.

The Company records net deferred tax assets to the extent it believes these assets will more likely than not be realized. In the event that a net deferred tax asset is not realizable, a valuation allowance would be recorded. In making such determination, it considers all available positive and negative evidence, including future reversals of existing taxable temporary differences, projected future taxable income, tax planning strategies and recent financial operations. In the event the Company were to determine that it would be able to realize its deferred income tax assets in the future in excess of its net recorded amount, an adjustment to the valuation allowance would be recorded, which would reduce the provision for income taxes in the period of such determination.

In July 2006, the Financial Accounting Standard Board (FASB) issued Financial Interpretation (FIN) 48, Accounting for Uncertainty in Income Taxes, which clarifies the accounting for uncertainty in income taxes recognized in the financial statements in accordance with SFAS 109, Accounting for Income Taxes. FIN 48 provides that a tax benefit from an uncertain tax position may be recognized when it is more likely than not that the position will be sustained upon examination, including resolutions of any related appeals or litigation processes, based on its technical merits. Income tax positions must meet a more-likely-than-not recognition threshold at the effective date to be recognized upon the adoption of FIN 48 and in subsequent periods. This interpretation also provides guidance on measurement, derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The Company adopted FIN 48 effective February 1, 2007. Adoption of FIN 48 did not have a material impact on the consolidated financial position or results of operations of the Company.

NET (LOSS) INCOME PER SHARE - Basic net (loss) income per share is computed by dividing net (loss) income by the weighted average shares of outstanding common stock. The calculation of diluted net (loss) income per share is similar to basic earnings per share except that the denominator includes potentially dilutive common stock. The potentially dilutive common stock included in the Company s computation of diluted net (loss) income per share includes the effects of stock options, warrants and unvested restricted shares as determined using the treasury stock method.

The following table sets forth the computation of basic and diluted (loss) income per share.

		2009 thousands		2008 cept per		2007 e data)
Numerator:						
Net (loss) income	\$ (	12,890)	\$ 2	28,173	\$ :	22,409
Denominator:						
Basic weighted average shares		14,416		14,675		14,504
Dilutive effect: stock options				982		951
Diluted weighted average shares		14,416	1	15,657		15,455
Basic (loss) income per share	\$	(0.89)	\$	1.92	\$	1.55
Diluted (loss) income per share	\$	(0.89)	\$	1.80	\$	1.45
Antidilutive effect: stock options (1)		2,344		96		177

(1) Represents weighted average of stock options to purchase shares of common stock and restricted stock that were not included in computing diluted income per share because their effects were antidilutive for the respective periods.
ACCOUNTING FOR STOCK-BASED COMPENSATION- In December 2004, the FASB issued SFAS No. 123R, Share-Based Payment, which requires that the cost resulting from all share-based payment transactions be recognized in the financial statements. This Statement establishes fair value as the measurement objective in accounting for share-based payment arrangements and requires all entities to apply a fair-value-based measurement method in accounting for share-based payment transactions with employees except for equity instruments held by employee share ownership plans.

The Company adopted SFAS No. 123R on February 1, 2006 using the modified prospective application option. As a result, the compensation cost for the portion of awards granted before February 1, 2006 for which the requisite service had not been rendered and that were outstanding as of February 1, 2006 will be recognized as the remaining requisite service is rendered. In addition, the adoption of SFAS No. 123R required the Company to change from recognizing the effect of forfeitures as they occur to estimating the number of outstanding instruments for which the requisite service is not expected to be rendered. The Company was also required to change the amortization period for employees eligible to retire from the period over which the awards vest to the period from the grant date to the date the employee is eligible to retire.

For fiscal 2009, 2008 and 2007, approximately \$2.2 million, \$0.9 million and \$0.8 in compensation expense has been recognized in selling, general and administrative expenses in the consolidated statement of operations related to stock options and restricted stock, respectively. Compensation expense for these awards is based on the fair value at the original grant date. During fiscal 2009, 2008, and 2007, the Company received cash of \$3.8 million, \$0.7 million, and \$2.7 million, respectively, from the exercise of stock options and realized a tax benefit of approximately \$1.6 million, \$0.5 million, and \$0.7 million, respectively from such exercises.

The fair value of the options was estimated at the date of grant using the Black-Scholes Option Pricing Model. This model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including: expected volatility based on the expected price of the Company s common stock over the expected life of the option; the risk free rate of return based on the U.S. Treasury yield curve in effect at the time of grant for the expected term of the option; the expected life based on the period of time the options are expected to be outstanding using historical data to estimate option exercises and employee terminations; and dividend yield based on the Company s history and expectation of dividend payments. Using the Black-Scholes Option Pricing Model, the estimated weighted-average fair value per option granted in fiscal years 2009, 2008 and 2007 was \$11.26, \$16.23 and \$14.18, respectively.

The following weighted-average assumptions for 2009, 2008 and 2007 were derived from the Black-Scholes model and used to determine the fair value of stock options:

	2009	2008	2007
Risk free interest	4.5%	4.5%	4.5% - 4.75%
Dividend Yield	0.0%	0.0%	0.0%
Volatility factors	57.4%	56.3% - 56.9%	57.4% - 58.7%
Weighted-average life (years)	6.0	6.0 - 10.0	10.0

COMPREHENSIVE (LOSS) INCOME Comprehensive (loss) income was comprised of the following:

	2009	2008	2007	
	(in thousands)		)	
Net (loss) income	\$ (12,890)	\$ 28,173	\$ 22,409	
Foreign currency translation	(5,697)	1,772	621	
Unrealized loss on pension liability, net of tax	(3,223)			
Unrealized loss on marketable securities, net of tax	(775)	(1,102)	6	
Reclassification adjustment, net of tax for losses included in the statement of operations	1,871			
	\$ (20,714)	\$ 28,843	\$ 23,036	

Accumulated other comprehensive (loss) income was comprised of the following at January 31:

	2009	2008
	(in thou	sands)
Foreign currency translation	\$ (3,083)	\$ 2,614
Unrealized loss on marketable securities, net of tax		(1,096)
Unrealized loss on pension liability, net of tax	(3,223)	
	\$ (6,306)	\$ 1,518

RECENT ACCOUNTING PRONOUNCEMENTS - In September 2006, the FASB issued SFAS No. 158, *Employers Accounting for Defined Benefit Pension and Other Postretirement Plans - an amendment of FASB Statements No. 87, 88, 106, and 132(R)*, which requires a business entity to recognize the overfunded or underfunded status of a single-employer defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status in comprehensive income in the year in which the changes occur. An employer with publicly traded equity securities is required to initially recognize the funded status of a defined benefit postretirement plan and to provide the required disclosures as of the end of the fiscal year ending after December 15, 2006. The adoption of the recognition and disclosure provisions of SFAS No. 158 did not have a material impact on the results of operations or the financial position of the Company. SFAS 158 also requires a business entity to measure plan assets and benefit obligations as of the date of its year-end statement of financial position effective for fiscal years ending after December 15, 2008. In accordance with the provisions of SFAS No. 158, the Company measured its plan assets and benefit obligations as of its January 31, 2009 fiscal year end. The adoption of this new measurement date did not have a material impact on the results of operations or the financial position of the Company.

In December 2007, the FASB issued SFAS 141R, *Business Combinations*, or 141R. SFAS 141R establishes principles and requirements for how the acquirer of a business recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree. The statement also provides guidance for recognizing and

measuring the goodwill acquired in the business combination and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS 141R is effective for financial statements issued for fiscal years beginning after December 15, 2008. Accordingly, any business combinations the Company engages in will be recorded and disclosed following existing GAAP until February 1, 2009. The Company expects SFAS 141R will have an impact on its consolidated financial statements when effective, but the nature and magnitude of the specific effects will depend upon the nature, terms and size of the acquisitions it consummates after the effective date. The Company is still assessing the full impact this standard will have on its future consolidated financial statements.

In December 2007, FASB issued FASB Statement No. 160, *Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51*. This Statement amends ARB 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. This statement is effective for fiscal years beginning after December 15, 2008. The Company has not completed its assessment of the impact, if any, this new pronouncement with have on the financial statements.

In March 2008, the FASB issued FASB Statement No. 161, Disclosures about Derivative Instruments and Hedging Activities. FASB Statement No. 161 achieves these improvements by requiring disclosure of the fair values of derivative instruments and their gains and losses in a tabular format. It also provides for more information about an entity s liquidity by requiring disclosure of derivative features that are credit risk related. Finally, it requires cross-referencing within footnotes to enable financial statement users to locate important information about derivative instruments. This statement is effective for interim periods beginning after December 15, 2008. The Company has not completed its assessment of the impact, if any, this new pronouncement will have on the financial statements.

In April 2008, the FASB issued FASB Staff Position No. FAS 142-3, *Determination of the Useful Life of Intangible Assets* (FSP FAS 142-3). In determining the useful life of acquired intangible assets, FSP FAS 142-3 removes the requirement to consider whether an intangible asset can be renewed without substantial cost or material modifications to the existing terms and conditions and instead, requires an entity to consider its own historical experience in renewing similar arrangements. FSP FAS 142-3 also requires expanded disclosure related to the determination of intangible asset useful lives. This staff position is effective for the Company in fiscal 2009 and may impact any intangible assets we acquire.

In September 2006, the FASB issued Statement No. 157, *Fair Value Measurements*, which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 does not require any new fair value measurements. This Statement applies under other accounting pronouncements that require or permit fair value measurements. For financial assets and liabilities, SFAS 157 was effective for the fiscal year 2009 financial statements and all required disclosures have been incorporated. For non-financial assets and liabilities, SFAS 157 is effective for fiscal years beginning after November 15, 2008, which will require the Company to adopt these provisions in the first quarter of fiscal year 2010. The Company is currently evaluating the impact, if any, that an adoption of the deferred provisions of this statement will have on its financial statements.

## 3. C&C California and Laundry By Shelli Segal Brands Acquisition

On February 4, 2008, the Company completed the acquisition of the C&C California and Laundry by Shelli Segal brands and related assets from Liz Claiborne, Inc. The acquisition was financed through existing cash and borrowings under the Company s existing senior credit facility. The results of operations of the acquired brands have been included in the Company s operations beginning as of the date of the acquisition.

Both brands are ideally positioned to address the fastest growing segment within women s apparel: contemporary. Both brands sell in luxury retail stores and high-end specialty boutiques. Together they expand the Company s women s contemporary business platform.

The aggregate purchase price was approximately \$34.0 million, which represents the sum of (i) \$32.7 million paid in cash, and (ii) acquisition costs of \$1.2 million.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed after the preliminary valuation. The following purchase accounting adjustments include fair value adjustments and the allocation of purchase price based on fair value as required under SFAS No. 141, Business Combinations:

	(in t	chousands)
Total purchase price		
Cash consideration paid	\$	32,747
Total purchase price		32,747
Total direct merger costs		1,204
Total adjusted purchase price	\$	33,951
The total allocation of the purchase price is as follows:		
Inventory	\$	6,872
Equipment		177
Intangible assets		28,916
Assumed liabilities		(2,014)

Intangible assets consist of non-amortizing trademark intangibles.

Proforma financial information is not presented because it is deemed immaterial to the Company s consolidated operations.

## 4. Purchase and Sale of License

On December 6, 2006, the Company signed a definitive agreement with and re-acquired from Parlux Fragrances Inc. (Parlux) for \$42 million all rights, titles, interests, tangible and intangible assets and for \$21 million inventory that Parlux maintained pursuant to a global license agreement to manufacture and distribute perfumery, fragrances, lotions, toiletries and cosmetics under the Perry Ellis brand. The agreement to re-acquire the Perry Ellis fragrance license and related assets in a cash transaction for a total of approximately \$63 million (\$59.4 million paid as of January 31, 2007) was effective as of December 6, 2006. The Company funded this acquisition through its senior credit facility.

Under the provisions of EITF 04-01, *Accounting for Preexisting Relationships between the Parties to a Business Combination*, and based on a valuation analyses prepared with the assistance of an independent valuation firm, the Company allocated all of the consideration exchanged to the purchase of the fragrance assets and no settlement gain or loss was recognized in connection with the transaction. Based on the valuation analysis performed, the Company allocated approximately \$9.6 million of the \$42 million acquisition consideration related to all rights, titles, interests, intangible assets to trademarks with the remainder allocated to other tangible and intangible assets.

Subsequently, on January 25, 2007, the Company entered into an agreement (the Agreement) with Falic Fashion Group, LLC, a Florida limited liability company and a wholly owned subsidiary of Duty Free Americas, Inc. (Falic), pursuant to which the Company agreed to sell to Falic the assets purchased from Parlux. The total sales price for the assets sold was approximately \$63 million of which \$42 million related to tangible and intangible assets and \$21 million was attributed to inventory.

In connection with the \$42 million consideration for tangible and intangible assets received from Falic, the Company recorded an accounting gain from the sale in the amount of approximately \$9.6 million. This gain was attributable to the allocation of the acquisition consideration of \$9.6 million to the trademark as discussed above. The gain is being deferred over the term of the license agreement with Falic as an adjustment to the effective royalty rate. As such, approximately \$1.0 million and \$1.0 million is recorded in unearned revenues and approximately \$6.6 million and \$7.6 million is recorded in other long term liabilities in the accompanying consolidated balance sheet as of January 31, 2009 and 2008, respectively.

Simultaneously with the Agreement, the Company and Falic also entered into a license agreement pursuant to which the Company granted Falic an exclusive worldwide license to use certain trademarks in connection with the Perry Ellis brand with respect to the manufacture, advertising and sale of fragrance and other related products.

## 5. Stockholders Equity

On November 21, 2006, the Company declared a 3-for-2 stock split effected in the form of a stock dividend payable on December 29, 2006 to stockholders of record as of December 12, 2006. All references to stock and earnings per share data prior to the effective date of the stock split in this report have been restated to give effect to the stock dividend.

#### 6. Share Repurchase

During November 2007, the Company s Board of Directors authorized the Company to purchase, from time to time and as market and business conditions warrant, up to \$20 million of its common stock for cash in the open market or in privately negotiated transactions over a 12-month period. In September 2008, the Board of Directors extended the stock repurchase program, which authorizes the Company to repurchase up to \$20 million of its common stock for cash over the next twelve months. Although the Board of Directors allocated a maximum of \$20 million to carry out the program, the Company is not obligated to purchase any specific number of outstanding shares, and will reevaluate the program on an ongoing basis.

The Company repurchased 1,769,296 and 274,900 shares of its common stock during fiscal 2009 and 2008, respectively, at a cost of approximately of \$11.6 million and \$4.1 million.

### 7. Accounts Receivable

Accounts receivable consisted of the following as of January 31:

	2009	2008
	(in thou	isands)
Trade accounts	\$ 139,387	\$ 133,583
Royalties and other receivables	4,512	5,955
Total	143,899	139,538
Less: Allowance for doubtful accounts	(1,029)	(1,452)
Total	\$ 142,870	\$ 138,086

The activity for the allowance for doubtful accounts is as follows:

	2009	2008 (in thousands)	2007
Allowance for doubtful accounts			
Beginning balance	\$ 1,452	\$ 1,298	\$ 2,549
Provision	1,525	383	358
Write-offs net of recoveries	(1,948)	(229)	(1,609)
Ending balance	\$ 1,029	\$ 1,452	\$ 1,298

The Company maintains an allowance for doubtful accounts for estimated losses resulting from the inability of trade customers to make required payments. The Company provides an allowance for specific customer accounts where collection is doubtful and also provides a general allowance for other accounts based on historical collection and write-off experience. Judgment is subjective because some retail customers may experience financial difficulties. If their financial condition were to worsen, additional allowances might be required.

#### 8. Inventories

Inventories consisted of the following as of January 31:

	2009	2008
	(in thou	usands)
Finished goods	\$ 135,040	\$ 134,888
Raw materials and in process	4,034	1,543
Total	\$ 139,074	\$ 136,431

The Company s inventories are valued at the lower of cost (weighted moving average cost) or market. The Company evaluates all of its inventory stock keeping units (SKUs) to determine excess or slow moving SKUs based on orders on hand and projections of future demand and market conditions. For those units in inventory that are so identified as excess or slow moving, the Company estimates their market value based on current sales trends. If the projected net sales value is less than cost, on an individual SKU basis, the Company writes down inventory to reflect the lower value. This methodology recognizes projected inventory losses at the time such losses are evident rather than at the time goods are actually sold.

## 9. Marketable Securities

During fiscal 2007, the Company purchased 369,700 common shares in the open market of a current licensee for approximately \$2.6 million. Total royalty income from this licensee was approximately \$1.2 million for each of the years ended January 31, 2009, 2008 and 2007, respectively. In May 2007, the Company purchased an additional 50,100 common shares in the open market of this licensee for \$308,000. These shares were sold in June 2007 for proceeds amounting to \$320,000 resulting in a realized gain on the sale of \$12,000. The realized gain was reclassified from accumulated other comprehensive income to other income.

In July 2007, the Company purchased 50,000 common shares in the open market of an unrelated entity for \$364,000. These shares were sold in December 2008 due to an acquisition of the entity by a third party. The proceeds received were \$95,000 and the gross realized loss recognized on the sale was \$269,000, which had been previously recorded as an other than temporary impairment. The realized loss was reclassified from accumulated other comprehensive (loss) income to impairment on marketable securities.

During fiscal 2009, the Company determined that the remaining 369,700 common shares of marketable securities which were classified as available for sale were deemed to be other than temporarily impaired due to the percentage and duration of the loss along with the subsequent filing of bankruptcy by the entity. An other than temporary impairment charge in the amount of \$2.6 million, before tax, was previously recorded. As of January 31, 2009, the investment in these marketable securities was written-off. The write-off was reclassified from accumulated other comprehensive (loss) income to impairment on marketable securities.

The following is a summary of the investments cost, unrealized (losses) and estimated fair value at January 31:

	2009 2008 (in thousands)
Equity Investments:	
Cost	\$ \$ 2,935
Gross realized gain	
Gross unrealized losses	(1,754)
Estimated fair value	\$ \$ 1,181

The unrealized net loss, net of taxes, of (\$1.1) million is included in accumulated other comprehensive (loss) income at January 31, 2008.

## 10. Property and Equipment

Property and equipment consisted of the following as of January 31:

	2009 (in thou	2008 isands)
Furniture, fixture and equipment	\$ 75,384	\$ 72,420
Buildings	19,348	22,336
Vehicles	862	795
Leasehold improvements	25,841	23,095
Land	9,163	9,435
Total	130,598	128,081
Less: accumulated depreciation and amortization	(60,376)	(49,127)
Total	\$ 70,222	\$ 78,954

Depreciation and amortization expense relating to property and equipment amounted to \$14.4 million, \$12.8 million and \$11.2 million for the fiscal years ended January 31, 2009, 2008 and 2007, respectively.

## 11. Intangible Assets

Intangible Assets consist of indefinite-lived trademarks and total \$201.2 million and \$192.7 at January 31, 2009 and January 31 2008, respectively.

These trademarks are not subject to amortization but are reviewed at least annually for potential impairment in accordance with SFAS No. 142, Goodwill and Other Intangible Assets . The fair value of each trademark asset is compared to the carrying value of the trademark. The Company recognizes an impairment loss when the estimated fair value of the trademark asset is less than the carrying value. The Company s annual impairment test is performed as of the last day of the fiscal year.

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The Company estimates the fair value of the trademarks based on an income approach using the relief-from-royalty method. This methodology assumes that, in lieu of ownership, a third party would be willing to pay a royalty in order to exploit the related benefits of trademark assets. The cash flow models the Company uses to estimate the fair values of its trademarks involve several assumptions. Changes in these assumptions could materially impact its fair value estimates. Assumptions critical to the fair value estimates are: (i) discount rates used to derive the present value factors used in determining the fair value of the trademarks; (ii) royalty rates used in the trademark valuations; (iii) projected revenue growth rates; and (iv) projected long-term growth rates used in the derivation of terminal year values. These and other assumptions are impacted by economic conditions and expectations of management and could change in the future based on period-specific facts and circumstances. The Company bases its fair value estimates on assumptions it believes to be reasonable, but which are unpredictable and inherently uncertain.

As a result of the annual trademark impairment analysis performed, the Company determined that the carrying value of certain trademarks exceeded their estimated fair value. Accordingly, the Company recorded a non-cash pre-tax charge of \$20.7 million to reduce the value of these trademarks to their estimated fair values. The impairments result from a decline in the future anticipated cash flows from these trademarks, which is due, in part, to the current deterioration of economic and market conditions in the apparel industry.

The trademark impairment charges are reported as a component of impairment on long-lived assets in the statement of operations.

#### 12. Other Current Liabilities

Other current liabilities consisted of the following as of January 31:

	2009	2008
	(in tho	usands)
Unearned advertising reimbursement	\$ 2,435	\$ 2,280
State sales and use tax	1,871	2,081
Other	4,488	3,977
Total	\$ 8,794	\$ 8,338

## 13. Accrued Expenses and Other Liabilities

Accrued expenses consisted of the following as of January 31:

	2009	2008
	(in tho	usands)
Salaries and commissions	\$ 4,992	\$ 8,294
Accrued rent	3,200	1,408
Royalties	1,912	1,664
Buying commissions	500	1,122
Other	4,427	4,244
Total	\$ 15,031	\$ 16,732

## 14. Other Long Term Liabilities

Other long term liabilities consisted of the following as of January 31:

	2009 (in tho	2008 usands)
Deferred gain long term	\$ 6,621	\$ 7,579
Unearned revenue	7,212	8,313
Deferred advertising	6,154	7,408
Other	61	73
Total	\$ 20,048	\$ 23,373

#### 15. Derivative Financial Instruments

SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended by SFAS No. 138, requires that all derivative financial instruments such as interest rate swap contracts and foreign exchange contracts, be recognized in the financial statements and measured at fair value regardless of the purpose or intent for holding them. Changes in the fair value of derivative financial instruments are either recognized in income or stockholders—equity (as a component of comprehensive income), depending on whether the derivative is being used to hedge changes in fair value or cash flows.

The Company has an interest rate risk management policy with the objective of managing its interest costs. To meet this objective the Company may employ hedging and derivatives strategies to limit the effects of changes in interest rates on its operating income and cash flows, and to lower its overall fixed rate interest cost on its senior subordinated notes and senior secured notes.

The Company believes its interest rate risk management policy is generally effective. Nonetheless, the Company s profitability may be adversely affected during particular periods as a result of changing interest rates. In addition, hedging transactions using derivative instruments involve risks such as counter-party credit risk. The counter-parties to the Company s arrangements are major financial institutions.

#### Derivatives on \$57 million senior secured notes payable

The Company had an interest rate swap and option (the \$57 million Swap Agreement ) for an aggregate notional amount of \$57 million in order to manage the overall borrowing costs associated with its  $9^{1}/2\%$  senior secured notes. In March 2006, the Company terminated the \$57 million Swap Agreement. See footnote 18 to the consolidated financial statements for further information. The \$57 million Swap Agreement was a fair value hedge as it was designated against the  $9^{1}/2\%$  senior secured notes carrying a fixed rate of interest and converted such notes to variable rate debt. The \$57 million Swap Agreement was reflected at fair value in the consolidated balance sheet with a corresponding offset to the designated item.

The Company also had an interest rate cap agreement (the \$57 million Cap Agreement ) for an aggregate notional amount of \$57 million associated with the  $9^{1}/2\%$  senior secured notes. In March 2006, the Company terminated the \$57 million Cap Agreement. See footnote 18 to the consolidated financial statements for further information. The \$57 million Cap Agreement capped the interest rate on the senior secured notes at 10%. The \$57 million Cap Agreement did not qualify for hedge accounting treatment, resulting in a \$30,000 decrease of recorded interest expense on the consolidated statement of income for the fiscal year ended January 31, 2007.

The Company does not believe it currently has a significant exposure to foreign exchange risk. See footnote 2 to the consolidated financial statements for accounting policy on foreign currency translation.

#### 16. Letter of Credit Facilities

As of January 31, 2009, the Company maintained four U.S. dollar letter of credit facilities totaling \$82.5 million, one letter of credit facility totaling \$3.0 million utilized by the Canadian joint venture, and one letter of credit facility totaling \$0.9 million utilized by the United Kingdom subsidiary. Each letter of credit is secured primarily by the consignment of merchandise in transit under that letter of credit and certain subordinated liens on the Company sassets. As of January 31, 2009, there was \$70.6 million available under existing letter of credit facilities.

Amounts under letter of credit facilities consist of the following as of January 31:

	2009	2008
	(in thou	ısands)
Total letter of credit facilities	\$ 86,355	\$ 154,358
Outstanding letters of credit	(15,721)	(38,664)
Total credit available	\$ 70,634	\$ 115,694

#### 17. Senior Credit Facility

In October 2008, the Company amended its senior credit facility. In connection with the amendment, the Company paid approximately \$338,000 in financing fees. These fees will be amortized over the term of the senior credit facility. The following description of the terms of the senior credit facility with Wachovia Bank, National Association, et al, as amended, does not purport to be complete, and is subject to, and qualified in its entirety by reference to, all the provisions of the senior credit facility: (i) the line is up to \$125 million with the opportunity to increase this amount in \$25 million increments up to \$200 million; (ii) the inventory borrowing limit is \$75 million; (iii) the sublimit for letters of credit is up to \$40 million, (iv) the amount of letter of credit facilities allowed outside of the facility is \$110 million, and (v) the outstanding balance is due at the maturity date of February 1, 2012.

Certain Covenants. The senior credit facility contains certain covenants, which, among other things, requires the Company to maintain a minimum EBITDA if availability falls below a certain minimum. It may restrict the Company s ability and the ability of the Company s subsidiaries to, among other things, incur additional indebtedness in certain circumstances, redeem or repurchase capital stock, make certain investments, or sell assets. The Company is prohibited from paying cash dividends under these covenants. The Company is not aware of any non-compliance with any of its covenants under the senior credit facility. The Company could be materially harmed if it violates any covenants as the lenders under the senior credit facility could declare all amounts outstanding thereunder, together with accrued interest, to be immediately due and payable. If the Company is unable to repay those amounts, the lenders could proceed against its assets. In addition, a violation could also constitute a cross-default under the Company is indenture and mortgage, resulting in all of its debt obligations becoming immediately due and payable, which it may not be able to satisfy.

Borrowing Base. Borrowings under the senior credit facility are limited under its terms to a borrowing base calculation, which generally restricts the outstanding balances to the lesser of either (1) the sum of (a) 85.0% of eligible receivables plus (b) 85.0% of its eligible factored accounts receivables up to \$10.0 million plus (c) the lesser of (i) the inventory loan limit of \$75 million, or (ii) the lesser of (A) 65.0% of eligible finished goods inventory, or (B) 85.0% of the net recovery percentage (as defined in the senior credit facility) of eligible inventory, or (2) the loan limit; and in each case minus (x) 35.0% of the amount of outstanding letters of credit for

eligible inventory, (y) the full amount of all other outstanding letters of credit issued pursuant to the senior credit facility which are not fully secured by cash collateral, and (z) licensing reserves for which the Company is the licensee of certain branded products.

Interest. Interest on the principal balance under the senior credit facility accrues, at the Company s option, at either (a) the greater of Wachovia s prime lending rate or the Federal Funds rate; plus 1/2% plus a margin spread of 100 to 175 basis points based upon the sum of the Company s quarterly average excess availability plus excess cash for the immediately preceding fiscal quarter, at the time of borrowing or (b) the rate quoted by Wachovia as the average monthly Eurodollar Rate for 1-month Eurodollar deposits plus a margin spread of with 200 to 275 basis points based upon the sum of its quarterly average excess availability plus excess cash for the immediately preceding fiscal quarter, at the time of borrowing.

Security. As security for the indebtedness under the senior credit facility, the Company granted the lenders a first priority security interest in substantially all of its existing and future assets other than its trademark portfolio and real estate owned, including, without limitation, accounts receivable, inventory, deposit accounts, general intangibles, equipment and capital stock or membership interests, as the case may be, of certain subsidiaries.

### 18. \$57 Million Senior Secured Notes Payable

In March 2002, the Company issued \$57.0 million 9 \(^1/2\%\) senior secured notes due March 15, 2009. The proceeds of the offering were used to finance the Jantzen acquisition, to reduce the amount of outstanding debt under the previous senior credit facility and as additional working capital.

On March 15, 2006, the Company exercised the call provision of the \$57.0 million  $9^{1}/2\%$  senior secured notes. The call provision permitted the notes to be redeemed at a premium of 102.375%, and in connection with this transaction, the Company incurred debt extinguishment costs of approximately \$3.0 million during the first quarter of fiscal 2007, including call premium costs, write-off of bond issue costs and costs associated with the termination of derivatives related to the senior secured notes.

#### 19. \$150 Million Senior Subordinated Notes Payable

In fiscal 2004, the Company issued \$150 million  $8^{7}/8\%$  senior subordinated notes, the proceeds of which were used to redeem its then outstanding  $12^{1}/4\%$  senior subordinated notes and to pay down the outstanding balance of the senior credit facility at that time. The notes mature on September 15, 2013 and bear interest at the rate of  $8^{7}/8\%$ , payable semiannually on March 15 and September 15 of each year. The proceeds to the Company were \$146.8 million yielding an effective interest rate of 9.1%.

Certain Covenants. The indenture governing the senior subordinated notes contains certain covenants which restrict the Company s ability and the ability of its subsidiaries to, among other things, incur additional indebtedness in certain circumstances, redeem or repurchase capital stock, make certain investments, or sell assets. The Company is not aware of any non-compliance with any of its covenants in this indenture. The Company is prohibited from paying cash dividends under these covenants. The Company could be materially harmed if it violates any covenants because the indenture s trustee could declare the outstanding notes, together with accrued interest, to be immediately due and payable, which the Company may not be able to satisfy. In addition, a violation could also constitute a cross-default under the senior credit facility, the letter of credit facilities and the real estate mortgage resulting in all of the Company s debt obligations becoming immediately due and payable, which the Company may not be able to satisfy.

#### 20. Real Estate Mortgages

The Company s main administrative office, warehouse and distribution facility is a 240,000 square foot facility in Miami, Florida. The facility was partially financed with an \$11.6 million real estate mortgage loan. The real estate mortgage contains certain covenants and as of January 31, 2009, the Company is not aware of any non-compliance with any of these covenants. The interest rate is fixed at 7.123%. In August 2008, the Company executed a maturity extension of the real estate mortgage loan until July 1, 2010. At January 31, 2009, the balance of the real estate mortgage loan totaled \$11.0 million, of which \$186,000 is due within one year.

In October 2005, the Company acquired three administrative office units in a building in Beijing, China. The aggregate purchase price was \$2.3 million, including closing costs. These purchases were partially financed with three variable interest mortgage loans totaling \$1.2 million dollars in the aggregate. During March 2008, the three variable interest mortgage loans were paid off.

In June 2006, the Company entered into a mortgage loan for \$15 million secured by its Tampa facility. The loan is due on June 7, 2016. Principal and interest of \$297,000 are due quarterly based on a 20 year amortization with the outstanding principal due at maturity. Interest is set at 6.25% for the first five years, at which point it will be reset based on the terms and conditions of the promissory note. At January 31, 2009, the balance of the real estate mortgage loan totaled \$14.4 million, of which \$308,000 is due within one year.

The contractual maturities of the real estate mortgages are as follows:

	Amount (in thousands)
Year Ending January 31,	
2010	\$ 494
2011	11,023
2012	530
2013	604
2014	643
Thereafter	12,043
	25,337
Less discount	(157)
Total	\$ 25,180

## 21. Income Taxes

For financial reporting purposes, income (loss) before minority interest and income tax (benefit) provision includes the following components:

	2009	2008	2007
		(in thousands)	
Domestic	\$ (18,185)	\$ 28,679	\$ 22,897
Foreign	2,225	16,210	12,331
Total	\$ (15,960)	\$ 44,889	\$ 35,228

The income tax (benefit) provision consists of the following components for each of the years ended January 31:

	2009	2008	2007
		(in thousands)	)
Current income taxes:			
Federal	\$ 1,726	\$ 9,209	\$ 1,763
State	434	733	265
Foreign	1,671	2,103	2,042
Total current income taxes	3,831	12,045	4,070
Deferred income taxes:			
Federal	(6,227)	3,092	8,540
State	(1,286)	648	(299)
Total deferred income taxes	(7,513)	3,740	8,241
Total	\$ (3,682)	\$ 15,785	\$ 12,311

The Company s effective income tax rate was as follows for each of the years ended January 31:

	2009	2008	2007
Statutory federal income tax rate	35.0%	35.0%	35.0%
Increase resulting from State income taxes, net of federal income tax benefit	4.5%	2.7%	2.5%
Foreign tax rate differential	0.1%	-7.8%	-6.1%
Change in reserves	-1.4%	2.5%	2.6%
Change in valuation allowance	-9.0%	1.2%	-0.5%
Nondeductible items	-5.6%	1.4%	1.0%
Other	-0.5%	0.2%	0.4%
Total	23.1%	35.2%	34.9%

Deferred income taxes are provided for the temporary differences between financial reporting basis and the tax basis of the Company s assets and liabilities under SFAS No. 109. The tax effects of temporary differences as of January 31 are as follows:

	2009 (in thou	2008 usands)
Deferred tax assets:		
Inventory	\$ 5,289	\$ 4,340
Accounts receivable	2,405	2,269
Accrued expenses	2,349	1,313
Advanced payments	4,831	1,681
Net operating losses	18,863	19,267
Deferred pension obligation	7,076	5,251
Stock Compensation	1,012	
Other	2,608	2,562
	44,433	36,683
Deferred tax liabilities:		
Fixed assets	(918)	(1,709)
Intangible assets	(27,839)	(30,081)
Prepaid expenses	(1,817)	(1,807)
	(30,574)	(33,597)
Valuation allowance	(3,408)	(1,970)
Net deferred tax asset	\$ 10,451	\$ 1,116

During fiscal 2009, the Company realized a \$0.2 million income tax benefit associated with its foreign tax credit carryforwards. The Company currently has a gross deferred tax asset relating to foreign tax credit carryforwards in the amount of \$0.5 million. These credits originated in fiscal years 2004 through 2007. Management believes it is more likely than not that the deferred tax asset associated with these foreign tax credits will not be realized during the carryforward period. As such, the Company maintains a valuation allowance in the amount of \$0.5 million against the foreign tax credit amounts it does not expect to realize.

During fiscal 2009, the Company realized \$1.0 million income tax benefit associated with realized and unrealized losses associated with marketable securities. Management believes it is more likely than not that a portion of the related deferred tax asset associated with these losses will not be realized due to tax limitations imposed on the utilization of capital losses. As such, the Company has established a valuation allowance in the amount of \$0.7 million against the portion of the losses not expected to be realized.

During fiscal 2009, the Company realized a \$0.9 million tax-effected loss associated with the operations of its U.K. subsidiary. For U.K. tax purposes, the operating loss has an indefinite carryforward period. Based upon operating results from the three more recent fiscal years, including fiscal 2009, management of the Company has determined that its U.K. subsidiary represents a cumulative loss company. Therefore, management has determined that a valuation allowance for deferred income tax assets is necessary. As such, during fiscal 2009, the Company established a \$0.9 million valuation allowance against the U.K. operating loss carryforward.

In connection with the 2003 Perry Ellis Menswear acquisition, the Company originally acquired a net deferred tax asset of approximately \$53.5 million, net of a \$20.3 million valuation allowance. Additionally, the acquisition of Perry Ellis Menswear caused an ownership change for federal income tax purposes. As a result, the use of any net operating losses existing at the date of the ownership change to offset future taxable income of the Company is limited by Section 382 of the Internal Revenue Code of 1986, as amended (Section 382). As of the acquisition date, Perry Ellis Menswear had available federal net operating losses of which approximately \$56 million expired unutilized as a result of the annual usage limitations under Section 382. Approximately \$10.2 million of the net operating losses expired in fiscal 2008. The net change in the valuation allowance for these net operating losses for fiscal 2008 was \$3.5 million.

The following table reflects the expiration of the remaining federal net operating losses:

Fiscal Year	(in t	housands)
1/31/2010 - 1/31/2012	\$	10,194
1/31/2013 - 1/31/2017		
1/31/2018 - 1/31/2021		23,771
1/31/2022 - 1/31/2027		8,827
	\$	42,792

In addition to the Company s U.S. federal net operating loss, the Company has reflected in its income tax (benefit) provision deferred tax assets associated with net operating losses generated in various U.S. state jurisdictions. However, with respect to jurisdictions where the Company either has limited operations or statutory limitations on the use of acquired net operating losses, the ability to utilize such losses is restricted. Therefore, management has determined that a valuation allowance for deferred income tax assets is necessary, as a portion of the assets are not expected to be fully realized. The balance of the valuation allowance associated with U.S. state net operating losses for fiscal 2009 and 2008 was \$1.4 and \$1.5 million respectively. During fiscal 2009 and 2008 the valuation allowance decreased by \$0.1 million and \$0.1 million, respectively.

Deferred taxes have not been recognized on unremitted earnings of certain of the Company's foreign subsidiaries based on the indefinite reversal criteria of APB Opinion 23. No provision is made for income tax that would be payable upon the distribution of earnings, and it is not practicable to determine the amount of the related unrecognized deferred income tax liability.

The federal and state income tax provisions do not reflect the tax savings resulting from deductions associated with the Company s stock option plans. These savings were \$1.7 million, \$0.5 million and \$0.7 million for the years ended January 31, 2009, 2008 and 2007, respectively.

The Company or one of its subsidiaries files income tax returns in the U.S. federal jurisdiction, and various states and foreign jurisdictions. The Company s U.S. federal income tax returns for 2004 through 2009 are open tax years. Additionally, the Company s U.S. federal income tax returns for 2000 through 2003 represent open tax years, but only to the extent of refund claims previously filed by the Company. The Company s state tax filings are subject to varying statutes of limitations. The Company s unrecognized state tax benefits are related to state tax returns open from 2003 through 2009, depending on each state s particular statute of limitation. During the fiscal year ended January 31, 2009, the Company received notification from the Internal Revenue Service (the IRS) that the Joint Committee on Taxation had completed its review of our file and took no exception to the conclusions reached by the IRS. Additionally, the Company is currently in discussions with the State of New Jersey to voluntarily disclose and settle income tax liabilities pertaining to the 2004 through 2007 tax years. Furthermore, various state, local, and foreign income tax returns are also under examination by taxing authorities.

Effective February 1, 2007, the Company adopted the provisions of FIN 48. The adoption of FIN 48 did not have a material effect on its consolidated financial position or results of operations. As of February 1, 2008, the Company had a \$3.9 million liability recorded for unrecognized tax benefits, which included interest and penalties of \$0.6 million. The total amount of unrecognized tax benefits that, if recognized, would affect the effective tax rate was \$3.5 million, which includes interest and penalties of \$0.5 million. As of January 31, 2009, the Company had a \$3.5 million liability recorded for unrecognized tax benefits, which included interest and penalties of \$0.8 million. All of the unrecognized tax benefits, if recognized, would affect the Company s effective tax rate.

A reconciliation of the beginning balance of the Company s unrecognized tax benefits and the ending amount of the unrecognized tax benefits as of January 31 are as follows:

	2009	2008
	(in thou	ısands)
Balance at beginning of period	\$ 3,900	\$ 2,770
Additions based on tax positions related to the current year	140	44
Additions for tax positions of prior years	438	1,086
Reductions for tax positions of prior years	(165)	
Settlements	(853)	
Balance at end of period	\$ 3,460	\$ 3,900

The Company recognizes interest and penalties accrued related to unrecognized tax benefits as a component of income tax expense. During the years ended January 31, 2009, 2008, and 2007 the Company recognized approximately \$0.2 million, \$0.3 million, and \$0.3 million in interest and penalties. The Company had approximately \$0.8 million and \$0.6 million for the payment of interest and penalties accrued at January 31, 2009 and 2008, respectively.

It is reasonably possible that within the next twelve months the Company will resolve the resulting U.S. tax impact of matters finalized as a corollary to the IRS examination. Additionally, it is reasonably possible that within the next twelve months the Company may settle its voluntary disclosure process with the State of New Jersey. The Company does not currently anticipate that such resolutions will significantly increase or decrease tax expense within the next twelve months. Furthermore, the statute of limitations related to the Company s 2004 through 2006 U.S. federal tax years will expire within the next twelve months. The lapse in the statute of limitations would be expected to decrease tax expense within the next twelve months. The expiration of the statute of limitations related to the Company s 2004 through 2006 U.S. federal tax year could result in a tax benefit of up to approximately \$1.8 million.

#### 22. Retirement Plan

The Company has a 401(k) Plan (the Plan ) which includes a discretionary company match equal to 50% of the first 6% contributed to the plan which eligible employees may participate. Eligible employees may participate in the Plan upon the attainment of age 21, and completion of three continuous months of service. Participants may elect to contribute up to 60% of their compensation, subject to maximum statutory limits. The Company s contributions to the Plan were approximately \$1.1 million, \$1.3 million and \$1.2 million for the fiscal years ended January 31, 2009, 2008 and 2007, respectively.

#### 23. Benefit Plans

The Company sponsors two qualified pension plans as a result of the Perry Ellis Menswear acquisition that occurred in June 2003. During 2009, in accordance with SFAS No. 158, *Employers Accounting for Defined Pension and Other Postretirement Plans*, the Company modified the valuation date of plan obligations and assets from the end of December to the end of January. The impact of this change was an immaterial increase in expense.

The following tables provide a reconciliation of the changes in the plans benefit obligations and fair value of assets over the plan years beginning January 1, 2007 and ending January 31, 2009, and a statement of the funded status as of January 31, 2009. The plans were frozen and merged as of December 31, 2003.

For the fiscal year ending January 31:	2009 (in thou	2008 sands)
Change in benefit obligation		ĺ
Benefit obligation at beginning of plan year	\$ 40,310	\$ 43,586
Service cost	271	250
Interest cost	2,519	2,326
Actuarial loss (gain)	(2,068)	(2,335
Lump sums plus annuities paid	(3,174)	(3,517
Benefit obligation at end of plan year	\$ 37,858	\$ 40,310
Change in plan assets	<b>\$ 24522</b>	<b>4.24.07</b>
Fair value of plan assets at beginning of plan year	\$ 34,729	\$ 36,077
Actual return on plan assets	(11,405)	2,169
Lump sums plus annuities paid	(3,174)	(3,517
Fair value of plan assets at end of plan year	\$ 20,150	\$ 34,729
Funded status at end of plan year	\$ (17,708)	\$ (5,581
Unrecognized net actuarial loss (gain)		(7,324
Accrued benefit cost as of January 31	\$ (17,708)	\$ (12,905
-		

The following table provides the amounts recognized in the consolidated balance sheet as of January 31:

	2009	2008
	(in thou	isands)
Accrued benefit liability	\$ (17,708)	\$ (12,905)
Net amount recognized	\$ (17,708)	\$ (12,905)

Information for pension plans with an accumulated benefit obligation in excess of the plan assets as of the year end of the plan year:

	2009	2008
	(in tho	isands)
Projected benefit obligation	\$ 37,858	\$ 40,310
Accumulated benefit obligation	\$ 37,858	\$ 40,310
Fair value of plan assets	\$ 20,150	\$ 34,729

The net unfunded amount is classified as a long term liability in the caption deferred pension obligation on the consolidated balance sheet. At January 31, 2009, the deferred loss included in accumulated other comprehensive loss was \$5.3 million before tax and \$3.2 million on an after-tax basis. There was no amount included within accumulated other comprehensive (loss) income arising from a change in the additional minimum pension liability as of January 31, 2008 and 2007.

The following table provides the components of net benefit cost for the plans for the fiscal year ended January 31:

	2009	2008 (in thousands)	2007
Service cost	\$ 271	\$ 250	\$ 250
Interest cost	2,519	2,326	2,309
Expected return on plan assets	(3,055)	(2,820)	(2,915)

Amortization of unrecognized net loss (gain)	(238)	(220)	(151)
Other			507
Net periodic benefit cost	\$ (503)	\$ (464)	\$

The prior service costs are amortized on a straight-line basis over the average remaining service period of active participants. Gains and losses in excess of 10% of the greater of the benefit obligation and the market-related value of assets are amortized over the average remaining service period of active participants.

The assumptions used in the measurement of the Company s benefit obligation are shown in the following table for the end of plan years ended:

	2009	2008
Discount rate	6.50%	6.00%
Rate of compensation increase	N/A	N/A

The assumptions used in the measurement of the net periodic benefit cost for periods ended January 31 are as follows:

	2009	2008
Discount rate	6.50%	6.00%
Expected return on plan assets	8.50%	8.50%
Rate of compensation increase	N/A	N/A

The pension plan weighted-average asset allocations at January 31, 2009 and 2008, by asset category, are as follows:

	2009	2008
Asset category:		
Equity securities	58.50%	60.30%
Debt securities	29.60%	26.90%
Other	11.90%	12.80%
Total	100.00%	100.00%

The Company s Investment Committee establishes investment guidelines and strategies, and regularly monitors the performance of the investments. The Company s investment strategy with respect to pension assets is to invest the assets in accordance with applicable laws and regulations. The long-term primary objectives for the Company s pension assets are to (1) provide for a reasonable amount of long-term growth of capital, without undue exposure to risk; and protect the assets from erosion of purchasing power, and (2) provide investment results that meet or exceed the plans actuarially assumed long-term rate of return.

The expected future benefit payments are as follows for fiscal years ended January 31:

**Expected Future Benefits Payments** 

	(in thousands)
2010	\$ 3,240
2011	3,220
2012	3,191
2013	3,167
2014	3,170
Thereafter	15,050

## 24. Related Party Transactions

The Company leases under certain lease arrangements approximately 66,000 square feet comprised of approximately 16,000 square feet for administrative offices and approximately 50,000 square feet for warehouse distribution. These facilities are in close proximity to the corporate office of the Company, and are owned by the Chairman of the Board of Directors and Chief Executive Officer ( Chairman ). Rent expense, including insurance and taxes, for these leases amounted to approximately \$670,000, or \$10.15 per square foot, \$648,000, or \$9.81 per square foot, and \$693,000, or \$10.50 per square foot for the years ended January 31, 2009, 2008 and 2007, respectively. At inception of the leases, the Company s Audit Committee reviewed the terms of the two ten year leases to ensure that they were reasonable and at, or below, market. This review included information from third party sources.

During the years ended January 31, 2009, 2008 and 2007, the Company was a party to aircraft charter agreements with third parties, who chartered the aircraft from an entity controlled by the Chairman and the President and Chief Operating Officer (the President ). There is no minimum usage requirement, and the charter agreement can be terminated with 60 days notice. The Company paid, under these agreements, to these third parties \$1.0 million, \$1.1 million and \$743,000 for the years ended January 31, 2009, 2008 and 2007, respectively. On an annual basis, the Company s Governance or Audit Committee reviews the terms of the current arrangement to ensure that it is at, or below, market. This review includes information from third party sources.

The Company is a party to licensing agreements with Isaco International, Inc. (Isaco), pursuant to which Isaco has been granted the exclusive license to use various Perry Ellis trademarks in the United States and Puerto Rico to market a line of men sunderwear, hosiery and loungewear. The principal shareholder of Isaco is the father-in-law of the Company s President. Royalty income earned from the Isaco license agreements amounted to approximately \$1.9 million \$2.0 million and \$2.1 million for the years ended January 31, 2009, 2008 and 2007, respectively. The Company s Governance or Audit Committee reviews renewals or extension of the licensing agreements, to ensure that they are consistent with the terms and conditions of other license agreements of the Company.

The Company was party to a licensing agreement with Tropi-Tracks LLC ( Tropi-Tracks ), pursuant to which Tropi-Tracks was granted an exclusive license to use the Jantzen brand name in the United States, Canada, and Mexico to market a line of men s, women s and junior s casual and leisure footwear. Salomon Hanono, one of the former members of the Board of Directors of the Company, whose term expired during fiscal 2009, is a member of Tropi-Tracks. The license will terminate in June 2009, with a six month non-exclusive sell-off period. Royalty income earned from the Tropi-Tracks license agreement amounted to \$97,000, \$92,000 and \$71,000 for the years ended January 31, 2009, 2008 and 2007, respectively. The Company s Governance or Audit Committee reviews renewals or extension of the licensing agreement, to ensure that they are consistent with the terms and conditions of other license agreements of the Company.

The Company was a party to licensing agreements with Superior International (Superior), pursuant to which Superior was granted the license to use the Perry Ellis, Cubavera and Mondo di Marco brand names in Latin America, Mexico and the Caribbean to market a line of womens sportswear. The Companys President is a partner in Superior. Royalty income earned from the Superior license agreements amounted to approximately \$199,000 for the year ended January 31, 2007. This agreement was terminated during 2006.

The Company is party to an agreement with Sprezzatura Insurance Group LLC. Joseph Hanono, the son of the Company s Secretary-Treasurer, is a member of Sprezzatura Insurance Group. The Company paid under this agreement, to this third party \$366,000 in insurance premiums for property and casualty for the year ended January 31, 2009. There were no payments made for the years ended January 31, 2008 and 2007. On an annual basis, the Company s Governance or Audit Committee reviews the terms of the current arrangement.

#### 25. Stock Options, Warrants And Restricted Shares

Stock Options In 1993, the Company adopted the 1993 Stock Option Plan (the 1993 Plan ), which was amended in 1998 and 1999 to increase the number of shares reserved for issuance thereunder. As amended, the 1993 Plan authorized the Company to grant stock options (Option or Options) to purchase up to an aggregate of 1,500,000 shares of the Company s common stock. In 2002, prior to the termination of the 1993 Plan in 2003, the Company adopted the 2002 Stock Option Plan (the 2002 Plan). The 2002 Plan was amended in 2003 to increase the number of shares reserved for issuance thereunder, among other changes. As amended, the 2002 Plan allowed the Company to grant Options to purchase up to an aggregate of 1,500,000 shares of the Company s common stock. In 2005, the Company adopted the 2005 Long-Term Incentive Compensation Plan (the 2005 Plan, and collectively with the 1993 Plan and the 2002 Plan, the Stock Option Plans). The 2005 Plan allows the Company to grant Options and other awards to purchase or receive up to an aggregate of 2,250,000 shares of the Company s common stock, reduced by any awards outstanding under the 2002 Plan. On March 13, 2008, the Board of Directors unanimously adopted, subject to shareholder approval at the Annual Meeting, an amendment and restatement of the 2005 Plan that increases the number of shares available for grants by an additional 2,250,000 shares to an aggregate of 4,750,000 shares of common stock. The amendment was approved by the shareholders at the 2008 Annual Meeting. All Stock Option Plans are designed to serve as an incentive for attracting and retaining qualified and competent employees, directors, consultants, and independent contractors of the Company.

The 2005 Plan provides for the granting of Incentive Stock Options and Nonstatutory Stock Options. An Incentive Stock Option is an option to purchase common stock, which meets the requirements as set forth under Section 422 of the Internal Revenue Code of 1986, as amended (Section 422). A Nonstatutory Stock Option is an option to purchase common stock, which meets the requirements of the 2005 Plan, but does not meet the definition of an incentive stock option under Section 422.

The 2005 Plan is administered by the Compensation Committee of the Board of Directors (the Committee ), which is comprised of two or more non-employee directors. The Committee determines the participants, the allotment of shares, and the term of the options. The Committee also determines the exercise price of the options; provided, however that the per share exercise price of options granted under the 2005 Plan may not be less than the fair market value of the common stock on the date of grant, and in the case of an incentive stock option granted to a 10% shareholder, the per share exercise price will not be less than 110% of such fair market value.

The following table lists information regarding shares under the 1993 Plan, 2002 Plan and 2005 Plan as of January 31, 2009

	Shares Underlying Outstanding Options	Unvested Restricted Shares	Shares Available for Grant
1993 Stock Option Plan	1,086,150		
2002 Stock Option Plan	247,907		
2005 Stock Option Plan	140,908	868,551	2,318,512
	1,474,965	868,551	2,318,512

A summary of the stock option activity for options issued under the 1993 Plan, 2002 Plan and 2005 Plan is as follows for the years ended January 31:

	Option Price Per Share									
	Number		*** 1	***		_	ted Average	Weighted Average Remaining	Intri	ggregate insic Value (in
Outstanding Eshmany 1, 2006	of Shares 2,119,823	Low	High	Weiş	ghted		cise Price 9.70	Contractual Life 4.91	\$	ousands) 8,932
Outstanding February 1, 2006 Vested or expected to vest						\$ \$	9.70	4.90	\$ \$	8,932
Options Exercisable	2,114,823 1,928,255					\$	9.09	4.54	\$	8,759
Options Exercisable	1,928,233					Ф	9.32	4.34	Ф	8,739
Granted	125,161	\$ 13.77	\$ 27.17	\$ 1	19.70					
Exercised	(227,811)	\$ 3.46	\$ 16.67		11.70					
Cancelled	(59,625)	\$ 9.50	\$ 15.71		14.53					
	(,,									
Outstanding January 31, 2007	1,957,548					\$	9.88	4.41	\$	39,557
Vested or expected to vest	1,952,548					\$	9.86	4.39	\$	38,566
Options Exercisable	1,780,722					\$	9.12	3.94	\$	37,345
Granted	24,125	\$ 16.00	\$ 33.25		28.16					
Exercised	(75,168)	\$ 5.83	\$ 15.91		9.63					
Cancelled	(38,439)	\$ 12.74	\$ 20.14	\$ 1	15.67					
Outstanding January 31, 2008	1,868,066					\$	10.01	3.39	\$	14,656
Vested or expected to vest	1,868,066					\$	10.01	3.39	\$	14,656
Options Exercisable	1,746,319					\$	9.28	3.04	\$	14,505
opuens Energiance	1,7 10,017					Ψ	7.20	2.0.	Ψ	1 1,0 00
Granted	13,197	\$ 17.27	\$ 22.76	\$ 1	19.39					
Exercised	(381,648)	\$ 5.88	\$ 17.97	\$	9.99					
Cancelled	(24,650)	\$ 12.77	\$ 33.25	\$ 1	16.03					
Outstanding Issues 21, 2000	1 474 065					¢	10.00	2.17	¢	10
Outstanding January 31, 2009	1,474,965					\$	10.00	3.17	\$	10
Vested or expected to vest	1,474,965					\$	10.00	3.17	\$	10
Options Exercisable  The aggregate intrinsic value for stock opti	1,397,076	J: 4-1-1	,	414	4-1	\$	9.34	2.90	\$	10

The aggregate intrinsic value for stock options in the preceding table represents the total pre-tax intrinsic value based on the Company s closing stock price of \$3.84, \$17.55, and \$30.09 at January 31, 2009, 2008 and 2007, respectively. This amount represents the total pre-tax intrinsic value that would have been received by the holders of the stock-based awards had the awards been exercised and sold as of that date. The total intrinsic value of stock options exercised in fiscal 2009, 2008 and 2007 was approximately \$4.4 million, \$1.6 million and \$2.0 million, respectively. The total fair value of stock options vested in fiscal 2009, 2008 and 2007 was approximately \$0.5 million, \$0.5 million and \$0.9 million, respectively.

Additional information regarding options outstanding and exercisable as of January 31, 2009, is as follows:

	<b>Options Outstanding</b>			Options 1	Exercisable
		Weighted		-	
		Average			
		Remaining	Weighted		Weighted
	Number	Contractual Life	Average	Number	Average
Range of Exercise Prices	Outstanding	(in years)	Exercise Price	Exercisable	Exercise Price
\$ 3.00 - \$ 7.00	567,999	0.32	\$ 5.76	567,999	\$ 5.76

\$ 7.01 - \$ 12.00	550,076	3.82	\$ 9.48	550,076	\$ 9.48
\$ 12.01 - \$ 16.00	128,693	7.45	\$ 14.17	111,951	\$ 14.07
\$ 16.01 - \$ 21.00	176,000	5.80	\$ 17.37	150,000	\$ 16.97
\$ 21.01 - \$ 31.00	52,197	7.92	\$ 26.43	17,050	\$ 25.84

1,474,965 1,397,076

Restricted Stock Under the 2005 Plan, restricted stock awards shall be granted subject to restrictions on transferability, risk of forfeiture and other restrictions, if any, as the Committee may impose, or as otherwise provided in the 2005 Plan, covering a period of time specified by the Committee. The terms of any restricted stock awards granted under the 2005 Plan shall be set forth in a written Award Agreement which shall contain provisions determined by the Committee and not inconsistent with the 2005 Plan. The restrictions may lapse separately or in combination at such times, under such circumstances (including based on achievement of performance goals and/or future service requirements), in such installments or otherwise, as the Committee may determine at the date of grant or thereafter. Except to the extent restricted under the terms of the 2005 Plan and any Award Agreement relating to a restricted stock award, a participant granted restricted stock shall have all of the rights of a shareholder, including the right to vote the restricted stock and the right to receive dividends thereon (subject to any mandatory reinvestment or other requirement imposed by the Committee). During the Restriction Period (as defined in the 2005 Plan), the restricted stock may not be sold, transferred, pledged, hypothecated, margined or otherwise encumbered by the participant.

During fiscal 2009, the Company granted performance based restricted shares pursuant to the Company s 2005 Long Term Incentive Compensation Plan, and subject to certain conditions in the grant agreement, as detailed below.

The Company amended the employment agreement with its Chairman of the Board of Directors and Chief Executive Officer to grant up to 375,000 shares of performance based restricted stock, which are subject to certain conditions in the grant agreement. Such stock generally vests 100% on his 80th birthday, provided that he is still an employee of the Company on such date, and the Company has met certain performance criteria. In February 2008, 300,000 shares of restricted stock were issued at an estimated value of \$5.4 million. In September 2008, 75,000 shares of restricted stock were issued at an estimated value of \$1.4 million. These values will be recorded as compensation expense on a straight-line basis over the vesting period of the restricted stock.

The Company amended the employment agreement with its President and Chief Operating Officer to grant up to 375,000 shares of performance based restricted stock, which are subject to certain conditions in the grant agreement. Such stock generally vests 100% on his 60th birthday, provided that he is still an employee of the Company on such date, and the Company has met certain performance criteria. In February 2008, 300,000 shares of restricted stock were issued at an estimated value of \$5.4 million. In September 2008, 75,000 shares of restricted stock were issued at an estimated value of \$1.4 million. These values will be recorded as compensation expense on a straight-line basis over the vesting period of the restricted stock.

The Company granted performance based restricted stock to certain key employees pursuant to the Company s 2005 Long Term Incentive Compensation Plan, and subject to certain conditions in the grant agreement. Such stock generally vests 100% on February 1, 2013, provided that such employee is still an employee of the Company on such date, and the Company has met certain performance criteria. In October 2008, 75,250 shares of restricted stock were issued to 23 employees at an estimated value of \$1.1 million. These values will be recorded as compensation expense on a straight-line basis over the vesting period of the restricted stock.

During fiscal 2009, the Company awarded seven directors an aggregate 18,900 shares of restricted stock, which generally vest over a three year period. The total fair value of the restricted shares amounted to approximately \$350,000. Also, in fiscal 2009 the Company awarded one employee an aggregate 5,000 shares of restricted stock, which generally vest over a five year period. The total fair value of the restricted shares amounted to approximately \$109,000.

During fiscal 2008, the Company awarded seven employees an aggregate 17,220 shares of restricted stock, which generally vest over a five year period. The total fair value of the restricted shares amounted to approximately \$472,000.

During fiscal 2007, the Company awarded four employees an aggregate of 25,500 shares of restricted stock, which vest over a four year period. The total fair value of the restricted shares amounted to approximately \$572,000.

These values will be recorded as compensation expense on a straight-line basis over the vesting period of the restricted shares. The fair value of restricted stock grants is estimated on the date of grant and is generally equal to the closing stock price of the Company s common stock on the date of grant.

As of January 31, 2009, the total unrecognized compensation cost related to unvested stock options outstanding under the Stock Option Plans is approximately \$0.9 million. That cost is expected to be recognized over a weighted-average period of 1.4 years. As of January 31, 2009, the total unrecognized compensation cost related to unvested time-based restricted stock was approximately \$14.1 million which is expected to be recognized over a weighted-average period of 8.0 years.

The following table summarizes the restricted stock-based award activity during the three years ended January 31, 2009:

	Restricted Shares	Weighted Average Grant Price		Weighted Average Remaining Vesting Period
Unvested as of January 31, 2006	24,750	\$	14.45	2.50
Granted	25,500			
Vested	(5,175)			
Forfeited	(7,500)			
Unvested as of January 31, 2007	37,575	\$	18.51	2.65
Granted	17,220			
Vested	(8,762)			
Forfeited	(2,850)			
Unvested as of January 31, 2008	43,183	\$	22.31	3.13
Granted	849,150			
Vested	(15,182)			
Forfeited	(8,600)			
Unvested as of January 31, 2009	868,551	\$	17.99	8.06

## 26. Segment Information

In accordance with SFAS No. 131, *Disclosure About Segments of an Enterprise and Related Information*, the Company's principal segments are grouped between the generation of revenues from products and royalties. The Licensing segment derives its revenues from royalties associated from the use of its brand names, principally Perry Ellis, Jantzen, John Henry, Original Penguin, Gotcha, Farah, Savane, Pro Player Manhattan and Munsingwear. The Product segment derives its revenues from the design, import and distribution of apparel to department stores and other retail outlets, principally throughout the United States. See footnote 2 to the consolidated financial statements for disclosure of major customers.

The Company allocates certain corporate selling general and administrative expenses based primarily on the revenues generated by the segments.

	2009 (i		(in tl	2008 (in thousands)		2007	
Revenues:							
Product	\$ 3	825,868	\$	838,465	\$	807,616	
Licensing		25,429		25,401		22,226	
Total Revenues	\$ 8	851,297	\$	863,866	\$	829,842	
Operating Income							
Product	\$	6,228	\$	42,615	\$	44,668	
Licensing		(1,900)		19,868		14,637	
Total Operating Income	\$	4,328	\$	62,483	\$	59,305	
Interest Expense							
Product	\$	8,623	\$	8,745	\$	10,072	
Licensing		8,868		8,849		11,042	
Total Interest Expense	\$	17,491	\$	17,594	\$	21,114	
Depreciation and Amortization							
Product	\$	14,304	\$	12,748	\$	11,117	
Licensing		480		530		491	
Total Depreciation and Amortization	\$	14,784	\$	13,278	\$	11,608	
Identifiable Assets at January 31,							
Product		344,756	\$	341,695			
Licensing	1	211,517		156,852			
Corporate		43,313		87,718			
Total Identifiable Assets	\$ :	599,586	\$	586,265			

Revenues from external customers and long-lived assets excluding deferred taxes related to continuing operations in the United States and foreign countries are as follows:

	2009	2008 (in thousands)	2007
Revenues			
United States	\$ 785,643	\$ 795,067	\$ 768,444

International	65,654	68,799	61,398
Total revenues	\$ 851,297	\$ 863,866	\$ 829,842
Long-lived assets at January 31,			
United States	\$ 227,435	\$ 220,138	
International	44,016	51,472	
Total long-lived assets	\$ 271,451	\$ 271,610	

#### 27. Commitments and Contingencies

The Company has licensing agreements, as licensee, for the use of certain branded and designer labels. The license agreements expire on varying dates through December 2014. Total royalty payments under these license agreements amounted to approximately \$9.1 million, \$9.0 million and \$6.6 million for the years ended January 31, 2009, 2008 and 2007, respectively, and were classified as cost of sales. Under certain licensing agreements, the Company has to pay certain guaranteed minimum payments. Future minimum payments under these contracts amount to \$23.5 million and includes future guaranteed minimum payments under the Callaway Golf licensing arrangement described in footnote 30.

The Company leases two warehouse facilities, one of which includes office space, in Miami, Florida totaling approximately 66,000 square feet from its Chairman, to handle the overflow of bulk shipments and the specialty operations. The leases expire in July 2014. The aggregate annual base payment for these leases is approximately \$467,000.

The Company leases several locations for offices, showrooms and retail stores throughout the United States. Lease terms generally range from approximately 3 to 10 years, including anticipated renewal options. The leases generally provide for minimum annual rental payments and are subject to escalations based upon increases in the consumer price index, contractual base rent increases, real estate taxes and other costs. In addition, certain leases contain contingent rental provisions based upon the sales of the underlying retail stores. Certain leases also provide for rent deferral during the initial term of such lease, landlord contributions, and/or scheduled minimum rent increases during the terms of the leases. For financial reporting purposes, rent expense associated with operating leases is recorded on a straight-line basis over the life of the lease. These leases expire through 2017. Minimum aggregate annual commitments for the Company s non-cancelable unrelated operating lease commitments are as follows:

Year Ending January 31,	Amount (in thousands)
2010	\$ 12,480
2011	12,094
2012	11,200
2013	11,034
2014	6,836
Thereafter	18,141
Total	\$ 71,785

Rent expense for these operating leases, including the related party rent payments discussed in footnote 24 to the consolidated financial statements amounted to \$13.8 million, \$10.8 million, and \$9.5 million for the years ended January 31, 2009, 2008 and 2007, respectively.

The Company renewed its employment agreement with the Chairman of the Board of Directors and Chief Executive Officer during fiscal 2006. The base salary, which was subject to annual increases, was \$0.9 million per year through the remainder of the agreement. During February 2008, the employment agreement was amended, to extend the expiration date to January 2013, increase the base salary to at least \$1.0 million and grant up to 375,000 performance based restricted shares, which are subject to certain conditions in the employment agreement.

The Company renewed its employment agreement with the President and Chief Operating Officer during fiscal 2006. The base salary, which was subject to annual increases, was \$0.8 million for the first year and \$0.9 million per year through the remainder of the agreement. During February 2008, the employment agreement was amended, to extend the expiration date to January 2013, increase the base salary to at least \$1.0 million and grant up to 375,000 performance based restricted shares, which are subject to certain conditions in the employment agreement.

The Company entered into an employment agreement with the Chief Financial Officer during March 2009. The agreement expires in March 2011. The base salary, which is subject to annual increases at the Chief Executive Officer s discretion, is \$375,000. The agreement also calls for the granting of 10,000 restricted shares and 10,000 non-qualified stock options.

During fiscal 2006, the Company completed the acquisition of primarily all of the worldwide intellectual property of the California lifestyle company Gotcha International, including the Gotcha, Girl Star and MCD logo trademarks and the intellectual property license agreements for a purchase price of approximately \$12.3 million. In addition, there is a contingent earn out amount of approximately \$1 million if the Company achieves certain revenue targets for these acquired brands during fiscal 2011, which if, and when, paid would be considered additional purchase price.

In January 2007, Victory International (USA) LLC ( Victory ) filed a lawsuit against the Company and other named defendants alleging fraud and interference with contract and other violations, in connection with the Company s rejection of consent to the request by Parlux Fragrances, Inc. to assign the Perry Ellis fragrance license to Victory. On August 8, 2008, the Company and Victory stipulated to the dismissal with prejudice of all claims and counterclaims that were or could have been asserted against each other in the action, with each party to bear its own attorneys fees and costs.

The Company is, from time to time, a party to litigation that arises in the normal course of its business operations. The Company is not presently a party to any litigation that it believes might have a material adverse effect on its business operations.

#### 28. Summarized Quarterly Financial Data (Unaudited)

		First ıarter		econd puarter (Do	Q	Third uarter in thousa	Q	ourth uarter		Fotal Year
FISCAL YEAR ENDED JANUARY 31, 2009				(2.5)						
Net Sales	\$ 2	37,762	\$ 1	87,404	\$ 2	16,232	\$ 1	84,470	\$ 8	25,868
Royalty Income		5,787		6,295		6,583		6,764		25,429
Total Revenues	2.	43,549	1	93,699	2	22,815	1	91,234	8	51,297
Gross Profit		84,567		62,237		75,900		55,547		78,251
Net Income (Loss)		9,107		(5,379)		4,999		21,617)		12,890)
Net Income (Loss) per share:				, ,			Ì		Ì	
Basic	\$	0.63	\$	(0.36)	\$	0.34	\$	(1.58)	\$	(0.89)
Diluted	\$	0.60	\$	(0.36)	\$	0.33	\$	(1.58)	\$	(0.89)
FISCAL YEAR ENDED JANUARY 31, 2008										
Net Sales	\$ 2	22,619	\$ 188,890		\$ 220,881		\$ 206,075		\$ 838,465	
Royalty Income		6,151		6,405		6,582		6,263		25,401
Total Revenues	2:	28,770	1	195,295	2	27,463	2	12,338	8	63,866
Gross Profit		77,790	61,721		76,922		75,201		291,634	
Net Income		9,512		267		8,534		9,860		28,173
Net Income per share:										
Basic	\$	0.65	\$	0.02	\$	0.58	\$	0.67	\$	1.92
Diluted	\$	0.60	\$	0.02	\$	0.55	\$	0.65	\$	1.80
FISCAL YEAR ENDED JANUARY 31, 2007										
Net Sales	\$ 20	08,254	\$ 1	65,699	\$ 2	07,794	\$ 2	25,869		07,616
Royalty Income		5,744		5,323		5,445		5,714		22,226
Total Revenues		13,998		71,022		13,239		31,583		29,842
Gross Profit	,	70,449		53,846	72,458			79,043		75,796
Net Income (Loss)		5,914		(2,457)		8,241		10,711		22,409
Net Income (Loss) per share:	Ф	0.41	Ф	(0.17)	Ф	0.57	Ф	0.72	ф	1.55
Basic	\$ \$	0.41 0.39	\$ \$	(0.17)	\$ \$	0.57 0.53	\$ \$	0.73 0.68	\$ \$	1.55
Diluted	<b>3</b>	0.39	<b>D</b>	(0.17)	Э	0.53	<b>3</b>	0.68	Э	1.45

All prior year amounts have been restated to give affect to the 3-for-2 stock split declared during December 2006. See footnote 5 to the consolidated financial statements for further information.

See footnotes 2 and 11 to the consolidated financial statements for further information regarding the impairment on long-lived assets, which occurred during the fourth quarter ended January 31, 2009.

#### 29. Strategic Review of Business

Because of the continuing negative economic conditions, the Company undertook a comprehensive strategic review of its assets, practices and competitive position and concluded during the fourth quarter of fiscal 2009 how best to realign the business to succeed in the current and anticipated future economic climate.

The strategic review included: the consolidation of the Tampa bottom s production department; reduction in headcount, reductions in advertising and promotion budget for the men s specialty store businesses; restructuring of the Perry Ellis Outlet operations; and a hiring freeze and reduction of travel and other discretionary expenses. This review resulted in severance costs and certain real estate exit costs.

Most of the identified expenses in connection with this strategic review were incurred during the fourth quarter. For the year ended January 31, 2009, the Company incurred approximately \$1.7 million in certain real estate exit costs and severance charges which were recorded as a component of selling, general and administrative expenses and which primarily relate to the wholesale segment. As of January 31, 2009,

severance charges in the amount of \$600,000 remained unpaid and are included in accrued expenses and other liabilities.

The impact of these decisions was combined with the assessment of the competitive and economic environment that was utilized during the Company s annual testing for possible impairment of its trademarks.

#### 30. Subsequent Event

Effective for fiscal 2010, the Company has revised its fiscal reporting calendar to a retail calendar. As a result, the fiscal quarters will end on a Saturday. This change is not anticipated to be material to its quarterly or annual reporting. This change allows the Company to be consistent with the reporting period of its retail partners.

In March 2009, the Company entered into a licensing agreement for the use of the Callaway Golf trademark to design, source and sell Callaway Golf brand apparel in the United States. The agreement provides for, among other matters, minimum annual royalty payments and other sales and marketing commitments regardless of the Company s actual sales of Callaway-branded products. Callaway Golf is a trademark of Callaway Golf Company.

#### 31. Consolidating Condensed Financial Statements

The Company and several of its subsidiaries (the Guarantors) have fully and unconditionally guaranteed the senior subordinated notes on a joint and several basis. The following are consolidating condensed financial statements, which present, in separate columns: Perry Ellis International, Inc., (Parent Only), the Guarantors on a combined, or where appropriate, consolidated basis, and the Non-Guarantors on a consolidated basis. Additional columns present eliminating adjustments and consolidated totals as of January 31, 2009 and January 31, 2008 and for each of the three years in the period ended January 31, 2009. The combined Guarantors are wholly owned subsidiaries of Perry Ellis International, Inc., and have fully and unconditionally guaranteed the senior subordinated notes payable on a joint and several basis. The Company has not presented separate financial statements and other disclosures concerning the combined Guarantors because management has determined that such information is not material to investors.

# CONSOLIDATING CONDENSED BALANCE SHEETS

# **AS OF JANUARY 31, 2009**

	Parent Only	Guarantors	Non- Guarantors	Eliminations	Consolidated
ASSETS					
Current Assets:					
Cash and cash equivalents	\$	\$ 1,805	\$ 9,604	\$ (2,596)	\$ 8,813
Accounts receivable, net	482	130,055	12,333	, ( )===/	142,870
Intercompany receivable - Guarantors	60,735			(60,735)	
Inventories		123,162	15,912		139,074
Other current assets	22,137	25,537	3,741	(19,907)	31,508
Total current assets	83,354	280,559	41,590	(83,238)	322,265
Property and equipment, net	13,256	52,946	4,020		70,222
Intangible assets, net	,	158,714	42,515		201,229
Investment in subsidiaries	263,462			(263,462)	
Other	4,647	3,429	216	(2,422)	5,870
mom i v	h 241710	<b>*</b> 10 <b>=</b> <10	<b>.</b>	. (2.10.12a)	<b>. </b>
TOTAL	\$ 364,719	\$ 495,648	\$ 88,341	\$ (349,122)	\$ 599,586
LIABILITIES & STOCKHOLDERS EQUITY					
Current Liabilities:	A 16.455	<b>A.</b> 56.105	A 12.551	ф. ( <b>25</b> 006)	Φ 01.125
Accounts payable, accrued expenses and other current liabilities	\$ 16,455	\$ 76,135	\$ 13,551	\$ (25,006)	\$ 81,135
Intercompany payable - Parent		34,442	29,190	(63,632)	
Total current liabilities	16,455	110,577	42,741	(88,638)	81,135
Notes payable and senior credit facility	99,409	104,415			203,824
Other long term liabilities	61	52,492	9,892	81	62,526
		- , -	,,,,,		- ,
Total long-term liabilities	99,470	156,907	9,892	81	266,350
Total long term manners	,,,,,	150,507	,,0,2	01	200,550
Total liabilities	115,925	267,484	52,633	(88,557)	347,485
Minority interest			3,307		3,307
Stockholders equity	248,794	228,164	32,401	(260,565)	248,794
• •	•	•	•	. ,	•
				* /=	
TOTAL	\$ 364,719	\$ 495,648	\$ 88,341	\$ (349,122)	\$ 599,586

# CONSOLIDATING CONDENSED BALANCE SHEETS

## **AS OF JANUARY 31, 2008**

	Parent Only	Guarantors	Non- Guarantors	Eliminations	Consolidated
ASSETS	ratent Only	Guarantors	Guarantors	Elilillations	Consolidated
Current Assets:					
Cash and cash equivalents	\$	\$ 8,105	\$ 8,727	\$ (3,472)	\$ 13,360
Accounts receivable, net	817	122,607	14,662	(= ) - )	138,086
Intercompany receivable - Guarantors	84,607	ĺ	ĺ	(84,607)	, i
Intercompany receivable - Non Guarantors		8,094		(8,094)	
Inventories		126,357	10,074		136,431
Investments	1,181				1,181
Other current assets	11,871	14,739	631	(9,139)	18,102
Total current assets	98,476	279,902	34,094	(105,312)	307,160
Property and equipment, net	17,600	57,533	3,821		78,954
Intangible assets, net	,,,,,,,	142,592	50,064		192,656
Investment in subsidiaries	273,249			(273,249)	
Other	4,812	2,625	58		7,495
TOTAL	\$ 394,137	\$ 482,652	\$ 88,037	\$ (378,561)	\$ 586,265
LIABILITIES & STOCKHOLDERS EQUITY  Current Liabilities:					
Accounts payable, accrued expenses and other current liabilities	\$ 21,275	\$ 74,060	\$ 10,473	\$ (16,518)	\$ 89,290
Intercompany payable - Parent	Φ 21,273	69,440	18,521	(87,961)	\$ 69,290
intercompany payable i arent		02,110	10,521	(07,501)	
Total current liabilities	21,275	143,500	28,994	(104,479)	89,290
Notes payable and senior credit facility	99,244	50,000			149,244
Other long term liabilities	91	54,060	12,853	3,907	70,911
Total long-term liabilities	99,335	104,060	12,853	3,907	220,155
T ( 11: 12:2	100 (10	247.560	41.045	(100.530)	200 445
Total liabilities	120,610	247,560	41,847	(100,572)	309,445
Minority interest			3,293		3,293
Stockholders equity	273,527	235,092	42,897	(277,989)	273,527
TOTAL	\$ 394,137	\$ 482,652	\$ 88,037	\$ (378,561)	\$ 586,265

#### CONSOLIDATING CONDENSED STATEMENTS OF OPERATION

## FOR THE YEAR ENDED JANUARY 31, 2009

(amounts in thousands)

			Non-		
	Parent Only	Guarantors	Guarantors	Eliminations	Consolidated
Revenue	\$	\$ 760,136	\$ 91,161	\$	\$ 851,297
Gross profit		234,536	43,715		278,251
Impairment on long-lived assets		14,750	7,549		22,299
Operating income (loss)	37	11,050	(6,759)		4,328
Impairment on marketable securities	2,797				2,797
Interest, minority interest and income taxes	343	14,563	(485)		14,421
Equity in loss of subsidiaries, net	(9,787)			9,787	
Net loss	(12,890)	(3,513)	(6,274)	9,787	(12,890)

## PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

#### CONSOLIDATING CONDENSED STATEMENTS OF OPERATION

## FOR THE YEAR ENDED JANUARY 31, 2008

(amounts in thousands)

			Non-		
	Parent Only	Guarantors	Guarantors	Eliminations	Consolidated
Revenue	\$	\$ 795,067	\$ 68,799	\$	\$ 863,866
Gross profit		253,808	37,826		291,634
Operating income		46,356	16,127		62,483
Interest, minority interest and income taxes	(115)	32,205	2,220		34,310
Equity in earnings of subsidiaries, net	28,058			(28,058)	
Net income	28,173	14,151	13,907	(28,058)	28,173

# PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

# CONSOLIDATING CONDENSED STATEMENTS OF OPERATION

## FOR THE YEAR ENDED JANUARY 31, 2007

			Non-		
	Parent Only	Guarantors	Guarantors	Eliminations	Consolidated
Revenue	\$	\$ 768,444	\$ 61,398	\$	\$ 829,842
Gross profit	(8)	242,314	33,490		275,796
Operating income (loss)	(8)	46,478	12,835		59,305
Interest, minority interest and income taxes	29	34,809	2,058		36,896
Equity in earnings of subsidiaries, net	22,446	1,079		(23,525)	
Net income	22,409	12,748	10,777	(23,525)	22,409

# CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

## FOR THE YEAR ENDED JANUARY 31, 2009

(amounts in thousands)

	Parent Only	Guarantors	Non- Guarantors	Eliminations	Consolidated
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	\$ (12,580)	\$ 9,176	(2,454)	\$ 876	\$ (4,982)
CASH FLOWS FROM INVESTING					
Purchase of property and equipment		(8,687)	(1,502)		(10,189)
Proceeds on sale of marketable securities	138				138
Payment for acquired businesses, net of cash acquired		(33,951)			(33,951)
Reacquisition of license rights		(388)			(388)
Net cash provided by (used in) investing activities	138	(43,026)	(1,502)		(44,390)
CASH FLOWS FROM FINANCING					
Deferred financing fees		(363)			(363)
Payments on senior credit facility		(277,143)			(277,143)
Borrowings from senior credit facility		331,558			331,558
Payments on real estate mortgage		(434)	(1,001)		(1,435)
Payments on capital leases	(202)				(202)
Proceeds from exercise of stock options	3,825				3,825
Tax benefit from exercise of stock options	1,582				1,582
Purchase of treasury stock	(11,576)				(11,576)
Payment of loan to minority interest partner			(598)		(598)
Intercompany transactions	19,636	(25,876)	5,780	460	
Net cash provided by financing activities	13,265	27,742	4,181	460	45,648
Effect of exchange rate changes on cash and cash equivalents	(823)	(192)	652	(460)	(823)
NET (DECREASE) INCREASE IN CASH AND CASH					
EQUIVALENTS		(6,300)	877	876	(4,547)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD		8,105	8,727	(3,472)	13,360
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$	\$ 1,805	\$ 9,604	\$ (2,596)	\$ 8,813

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

FOR THE YEAR ENDED JANUARY 31, 2008

	Par	ent Only	Guarantors		Non- Guarantors				Consolidated	
NET CASH PROVIDED BY (USED IN) OPERATING		· · · · · · · · · · · · · · · · · · ·								
ACTIVITIES	\$	(2,153)	\$	76,385	\$	17,473	\$	(413)	\$	91,292
CASH FLOWS FROM INVESTING										
Purchase of property and equipment				(18,382)		(695)		122		(18,955)
Purchase of marketable securities		(672)								(672)
Proceeds on sale of marketable securities		320								320
Net cash used in investing activities		(352)		(18,382)		(695)		122		(19,307)
CASH FLOWS FROM FINANCING										
Payments on senior credit facility	(	(335,886)								(335,886)
Borrowings from senior credit facility		274,539								274,539
Payments on real estate mortgage				(416)		(91)				(507)
Payments on capital leases		(200)								(200)
Proceeds from exercise of stock options		725								725
Tax benefit from exercise of stock options		506								506
Purchase of treasury stock		(4,088)								(4,088)
Intercompany transactions		65,137		(52,322)		(15,738)		2,923		
Net cash provided by (used in) financing activities		733		(52,738)		(15,829)		2,923		(64,911)
Effect of exchange rate changes on cash and cash equivalents		1,772		192		1,772		(1,964)		1,772
NET INCREASE IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD				5,457 2,648		2,721		668 (4,140)		8,846 4,514
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$		\$	8,105	\$	8,727	\$	(3,472)	\$	13,360

# CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

# FOR THE YEAR ENDED JANUARY 31, 2007

			Non-			
	Parent Only	Guarantors	Guarantors	Eliminations	Consolidated	
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$ 11,768	\$ 13,853	\$ 10,116	\$ (4,141)	\$ 31,596	
CASH FLOWS FROM INVESTING						
Purchase of property and equipment	(6,677)	(8,831)	(460)		(15,968)	
Purchase of marketable securities	(2,571)				(2,571)	
Purchase of fragrance assets, net		(50,115)	(9,345)	50	(59,410)	
Sale of fragrance assets, net	75	62,925			63,000	
Reacquisition of license rights		(1,806)			(1,806)	
Net cash provided by (used in) investing activities	(9,173)	2,173	(9,805)	50	(16,755)	
CASH FLOWS FROM FINANCING						
Borrowings from senior credit facility		352,822			352,822	
Payments on senior credit facility	(25,363)	(306,503)			(331,866)	
	(23,303)	(616)			(551,800)	
Payments on termination of swap agreements		(58,354)			(58,354)	
Payments on senior subordinated notes		. , ,	(92)		( / /	
Payments on real estate mortgage		(203)	(82)		(285)	
Borrowings on real estate mortgage	(202)	14,783			14,783	
Payments on capital leases	(202)	(12)		(1)	(214)	
Proceeds from exercise of stock options	2,662	1		(1)	2,662	
Tax benefit from exercise of stock options	708	(10.064)	((00)	570	708	
Intercompany transactions	18,973	(18,864)	(682)	573		
Net cash used in financing activities	(3,222)	(16,946)	(764)	572	(20,360)	
Effect of exchange rate changes on cash and cash equivalents	621		621	(621)	621	
NET WORLD OF OPENING WAS ALSO ALSO						
NET INCREASE (DECREASE) IN CASH AND CASH		/0 <b>.5</b> 0:		(4.4.0)		
EQUIVALENTS	(6)	(920)	168	(4,140)	(4,898)	
CASH AND CASH EQUIVALENTS AT BEGINNING	_	2 7 6 0	<b>7</b> 000		0.440	
OF PERIOD	6	3,568	5,838		9,412	
CASH AND CASH EQUIVALENTS AT END OF						
PERIOD	\$	\$ 2,648	\$ 6,006	\$ (4,140)	\$ 4,514	

# **Exhibit Index**

Exhibit No 10.48	<b>Description of Exhibit</b> Employment Agreement dated March 2, 2009 between Anita Britt and the Registrant
21.1	Subsidiaries of Registrant
23.1	Consent of Deloitte & Touche LLP
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a), promulgated under the Securities Exchange Act of 1934, as amended
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a), promulgated under the Securities Exchange Act of 1934, as amended
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002