FRIEDMAN BILLINGS RAMSEY GROUP INC Form 10-Q August 08, 2008 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2008

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number: 000-50230

# FRIEDMAN, BILLINGS, RAMSEY GROUP, INC.

(Exact name of Registrant as specified in its charter)

Virginia 54-1873198

(State or other jurisdiction of

(I.R.S. Employer

incorporation or organization)

Identification No.)

1001 Nineteenth Street North

Arlington, VA (Address of principal executive offices)

22209 (Zip code)

(703) 312-9500

(Registrant s telephone number including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer "Non-accelerated filer "Smaller reporting company"

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.): Yes "No x

Number of shares outstanding of each of the registrant s classes of common stock, as of July 31, 2008:

Title
Class A Common Stock
Class B Common Stock

Outstanding 147,735,686 shares 11,669,170 shares

# FRIEDMAN, BILLINGS, RAMSEY GROUP, INC.

# FORM 10-Q

# FOR THE QUARTER ENDED JUNE 30, 2008

## **INDEX**

PART I I	FINANCIAL INFORMATION	Page
Item 1.	Consolidated Financial Statements and Notes (unaudited)	3
	Consolidated Balance Sheets June 30, 2008 and December 31, 2007	3
	Consolidated Statements of Operations Three Months Ended June 30, 2008 and 2007	4
	Consolidated Statements of Operations Six Months Ended June 30, 2008 and 2007	5
	Consolidated Statements of Changes in Shareholders Equity Six Months Ended June 30,	
	2008 and Year Ended December 31, 2007	6
	Consolidated Statements of Cash Flows Six Months Ended June 30, 2008 and 2007	7
	Notes to Consolidated Financial Statements	8
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	28
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	46
Item 4.	Controls and Procedures	49
PART II	OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	50
Item 1A.	Risk Factors	50
Item 4.	Submission of Matters to a Vote of Security Holders	51
Item 6.	<u>Exhibits</u>	51
	<u>Signatures</u>	52

#### PART I

#### FINANCIAL INFORMATION

# Item 1. Consolidated Financial Statements and Notes (unaudited) FRIEDMAN, BILLINGS, RAMSEY GROUP, INC.

# CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share data)

(Unaudited)

	June 30, 2008	December 31, 2007
ASSETS		
Cash and cash equivalents	\$ 417,940	\$ 692,360
Restricted cash	162	14,166
Receivables:		
Interest	5,559	7,060
Other	67,364	68,297
Investments:		
Mortgage-backed securities, at fair value	3,431,550	1,791,480
Long-term investments, at fair value	15,770	52,334
Trading securities, at fair value	16,978	19,057
Other long-term investments	118,038	116,940
Due from clearing broker	12,521	
Derivative assets, at fair value	9,481	3,514
Intangible assets, net	9,817	9,837
Furniture, equipment, software and leasehold improvements, net of accumulated depreciation and		
amortization of \$35,369 and \$34,014, respectively	26,731	30,451
Prepaid expenses and other assets	68,319	139,459
Total assets	\$ 4,200,230	\$ 2,944,955
LIABILITIES AND SHAREHOLDERS EQUITY		
Liabilities:		
Trading account securities sold, but not yet purchased, at fair value	\$ 259	\$ 206
Repurchase agreements	2,813,768	1,744,377
Derivative liabilities, at fair value	4,215	3,558
Securities purchased	375.361	3,330
Interest payable	5,684	5,746
Accrued compensation and benefits	45,563	57,000
Due to clearing broker	+3,303	7,059
Accounts payable, accrued expenses and other liabilities	57,398	105,456
Short-term borrowing	31,370	63,981
Long-term debt	320,051	320,820
Long-term deor	320,031	320,820
Total liabilities	3,622,299	2,308,203
Minority Interest	234,245	243,061
•	, ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

**Commitments and Contingencies (Note 9)** 

Communicates and Contingencies (Note 9)		
Shareholders Equity:		
Preferred stock, \$0.01 par value, 25,000,000 shares authorized, none issued and outstanding		
Class A common stock, \$0.01 par value, 450,000,000 shares authorized, 147,741,334 and 139,266,465		
shares issued and outstanding, respectively	1,477	1,393
Class B common stock, \$0.01 par value, 100,000,000 shares authorized, 11,669,170 and 12,616,249		
shares issued and outstanding, respectively	117	126
Additional paid-in capital	1,478,006	1,468,801
Accumulated other comprehensive loss, net of taxes	(92,407)	(13,071)
Accumulated deficit	(1,043,507)	(1,063,558)
Total shareholders equity	343,686	393,691
Total liabilities and shareholders equity	\$ 4,200,230	\$ 2,944,955

See notes to consolidated financial statements.

# FRIEDMAN, BILLINGS, RAMSEY GROUP, INC.

# CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except per share data)

(Unaudited)

	Three Mont June	
	2008	2007
Revenues:		
Investment banking:		
Capital raising	\$ 3,962	\$ 110,032
Advisory	4,192	6,152
Institutional brokerage:		
Principal transactions	4,888	4,152
Agency commissions	29,918	28,564
Asset management:		
Base management fees	4,153	6,360
Incentive allocations and fees		116
Principal investment:		
Interest	26,827	152,368
Net investment loss	(4,797)	(3,377)
Dividends	258	883
Mortgage banking:		
Interest		13,462
Net investment loss	(5)	(4,031)
Other	1,932	4,482
Total revenues	71,328	319,163
Interest expense	21,858	143,231
1	,	ŕ
Revenues, net of interest expense	49,470	175,932
The foliation, not of interest enponen	.,,,,	170,502
Non-Interest Expenses:		
Compensation and benefits	53,970	106,885
Professional services	10,492	14,008
Business development	6,812	11,158
Clearing and brokerage fees	3,393	3,063
Occupancy and equipment	8,580	12,699
Communications	6,255	7,592
Other operating expenses	7,055	18,684
Impairment of goodwill	7,033	28,900
Restructuring charges		3,862
Restructuring charges		3,802
T . 1	06.557	207.051
Total non-interest expenses	96,557	206,851
Operating loss	(47,087)	(30,919)
Other Income:		
(Loss) gain on issuance and sale of subsidiary shares	(192)	105,677
(Loss) earnings before income taxes and minority interest	(47,279)	74,758
•	, , ,	•

Edgar Filing: FRIEDMAN BILLINGS RAMSEY GROUP INC - Form 10-Q

Income tax (benefit) provision	(9,974)	55,011
Minority interest in (losses) earnings of consolidated subsidiary	(12,254)	9,538
Net (loss) income	\$ (25,051)	\$ 10,209
Basic (loss) earnings per share	\$ (0.17)	\$ 0.06
Diluted (loss) earnings per share	\$ (0.17)	\$ 0.06
Dividends declared per share	\$	\$ 0.05
Weighted average shares outstanding:		
Basic (in thousands)	150,948	173,256
Diluted (in thousands)	150,948	173,256

See notes to consolidated financial statements.

# FRIEDMAN, BILLINGS, RAMSEY GROUP, INC.

# CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except per share data)

(Unaudited)

		ths Ended
	2008	2007
Revenues:		
Investment banking:		
Capital raising	\$ 68,872	\$ 207,279
Advisory	9,268	12,610
Institutional brokerage:		
Principal transactions	10,845	6,188
Agency commissions	55,768	52,382
Asset management:		
Base management fees	8,797	11,888
Incentive allocations and fees		220
Principal investment:		
Interest	52,741	331,251
Net investment loss	(24,484)	(62,142)
Dividends	687	1,842
Mortgage banking:		
Interest	36	39,992
Net investment income (loss)	463	(110,890)
Other	4,267	8,576
Total revenues	187,260	499,196
Interest expense	45,508	312,782
Revenues, net of interest expense	141,752	186,414
Non-Interest Expenses:		
Compensation and benefits	130,924	210,867
Professional services	22,959	27,862
Business development	19,106	24,927
Clearing and brokerage fees	7,023	5,764
Occupancy and equipment	17,769	25,816
Communications	12,273	14,643
Other operating expenses	12,439	50,400
Impairment of goodwill		54,752
Restructuring charges		19,347
Total non-interest expenses	222,493	434,378
Operating loss	(80,741)	(247,964)
Other Income:		
(Loss) gain on issuance and sale of subsidiary shares.	(189)	106,508
Gain on disposition of subsidiary and other income	73,034	100,508
Gain on disposition of subsidiary and other income	73,034	

Edgar Filing: FRIEDMAN BILLINGS RAMSEY GROUP INC - Form 10-Q

Loss before income taxes and minority interest	(7,896	(141,456)
Income tax (benefit) provision	(10,780	23,461
Minority interest in (losses) earnings of consolidated subsidiary	(17,167	7) 12,617
Net income (loss)	\$ 20,051	\$ (177,534)
Basic earnings (loss) per share	\$ 0.13	\$ (1.03)
Diluted earnings (loss) per share	\$ 0.13	, (,
Dividends declared per share	\$	\$ 0.10
Weighted average shares outstanding: Basic (in thousands)	150,869	173,054
Diluted (in thousands)	151,345	173,054

See notes to consolidated financial statements.

# FRIEDMAN, BILLINGS, RAMSEY GROUP, INC.

# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

# (Dollars in thousands)

# (Unaudited)

	Class A Common Stock (#)	Class A Amount (\$)	Class B Common Stock (#)	Class B Amount (\$)	Additional Paid-In	Stock		Retained Accumulated Deficit	Total	Comprehensive Loss
Balances, December 31, 2006	161,487,096	\$ 1,615	13,225,249	\$ 132	\$ 1,562,497	\$ (12) \$	5 (13,708)	\$ (379,479)	\$ 1,171,045	
N-41								((50, (00)	((50, (00	) ¢ ((50 (00)
Net loss Reclassification of employee stock								(658,600)	(038,000	) \$ (658,600)
loan receivable to additional										
paid-in-capital					(12)	) 12				
Conversion of Class B shares to					`					
Class A shares	609,000	6	(609,000)	(6)						
Issuance of Class A common shares	1,143,608	11			1,259				1,270	
Forfeitures of Class A common										
stock	(329,811)	(3)			(2,020)	)			(2,023	5)
Repurchase of Class A common										
stock	(23,643,428)	(236)			(109,541)	)			(109,777	<b>'</b> )
Stock compensation expense for										
stock options and Employee Stock										
Purchase Plan					1,052				1,052	
Amortization of Class A common					7.055				7.055	
shares issued as stock-based awards					7,055				7,055	
Equity in issuance of subsidiary common shares to employees					8,511				8,511	
Other comprehensive income:					0,511				0,511	
Net change in unrealized gain (loss)										
on available-for-sale investment										
securities, (net of taxes of \$206)							(13,821)		(13,821	(13,821)
Net change in unrealized gain (loss)							(,)		(-2,522	, (11,021)
on cash flow hedges (net of taxes of										
\$1,257)							14,458		14,458	14,458
Comprehensive loss										\$ (657,963)
comprehensive loss										Ψ (027,702)
Dividends								(25, 470)	(25.470	
Dividends								(25,479)	(25,479	)
Balances, December 31, 2007	139,266,465	1,393	12,616,249	126	1,468,801		(13,071)	(1,063,558)	393,691	
Net Income								20,051	20,051	\$ 20,051
Conversion of Class B shares to	0.45.050		(0.45.050)	(0)						
Class A shares	947,079	9	(947,079)	(9)	405				40.5	
Issuance of Class A common stock	7,851,407	78			407				485	
Forfeitures of Class A common shares issued as stock-based awards	(323,617)	(3)			(1,561	`			(1,564	)
Stock compensation expense for	(323,017)	(3)			(1,301	,			(1,304	')
stock compensation expense for stock options and Employee Stock										
Purchase Plan					54				54	
Amortization of Class A common										
shares issued as stock-based awards					6,683				6,683	<b>;</b>
Equity in issuance of subsidiary					-,				-,-00	
common shares to employees					3,622				3,622	
Other comprehensive income:										

Net change in unrealized (loss) gain									
on available-for-sale investment									
securities, (net of taxes of \$775)						(80,729)		(80,729)	(80,729)
Net change in unrealized gain (loss) on cash flow hedges (net of taxes of \$(106))						1,393		1,393	1,393
Comprehensive loss									\$ (59,285)
Balances, June 30, 2008	147,741,334	\$ 1,477	11,669,170	\$ 117	\$ 1,478,006	\$ \$ (92,407)	\$ (1,043,507) \$	343,686	

See notes to consolidated financial statements.

# FRIEDMAN, BILLINGS, RAMSEY GROUP, INC.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# $(Dollars\ in\ thousands)$

# (Unaudited)

		Six Months I June 30			
	2	008	/	2007	
Cash flows from operating activities:					
Net income (loss)	\$	20,051	\$	(177,53	
Non-cash items included in net income (loss):					
(Loss) gain on issuance or sale of subsidiary shares		189		(106,50	
Gain on disposition of subsidiary	(	(73,040)			
Net investment loss from long-term investments and mortgage-backed securities and incentive allocations and fees		23,542		19,59	
Premium amortization on mortgage-backed securities and loans held for investments		894		9,16	
Derivative contracts marked-to-market		705		11,89	
Depreciation and amortization		5,033		8,44	
Impairment of goodwill and intangible assets				65,00	
Provisions for loan losses, including loss provisions on loan sales and lower of cost or market valuation adjustments on					
held for sale mortgage loans				163,26	
Minority interest in earnings (losses) of consolidated subsidiary		(17,169)		12,61	
Other		9,147		13,43	
Changes in operating assets:		•		,	
Receivables:					
Interest		(12)		12,25	
Due from servicer		995		82	
Other		(2,237)		35,18	
Due from/to clearing broker		(19,580)		9,37	
Trading securities, at fair value		2,079		(24.53	
Originations and purchases of mortgage loans held for sale, net of fees		2,017	(	(1,907,66	
Cost basis on sale and principal repayment of loans held for sale				2,622,53	
Prepaid expenses and other assets		8,474		45,89	
Changes in operating liabilities:		0,474		75,07	
Trading account securities sold but not yet purchased, at fair value		53		39	
Accounts payable, accrued expenses and other liabilities		(21,052)		(22,62	
Accrued compensation and benefits	,	(5,172)		43,03	
Actuce compensation and ochems		(3,172)		45,05	
Net cash (used in) provided by operating activities	(	(67,100)		834,04	
Cash flows from investing activities:					
Purchases of mortgage-backed securities	(1.8	391,573)	(	2,919,82	
Receipt of principal payments on mortgage-backed securities		37,063		650,55	
Proceeds from sales of mortgage-backed securities		03,459		2,829,35	
Receipt of principal repayment from loans held for investment, including loans reclassified to held for sale		03,137		739,65	
Proceeds from sales of real estate owned, net				81,49	
Proceeds from residual interest in securitization		516		01,47	
Purchases of long-term investments		(6,899)		(66,90	
Proceeds from sales of long-term investments		21,413		45,44	
Purchases of fixed assets		(2,251)		(11,84	
Proceeds from sale of subsidiary stock		(4,431)		205,64	
Other		(600)		(1,00	
Not each (used in) provided by investing activities	(1.2	20 072)		1,552,57	
Net cash (used in) provided by investing activities	(1,3	338,872)		1,332,37	
Cash flows from financing activities:		(070)		(05	
Repayments of long-term debt		(970)		(97	

Proceeds from (repayments of) repurchase agreements, net	1,131,946		(722,332)
Repayments of commercial paper, net			(478, 178)
Repayments of securitization financings, net			(842,855)
Payments of purchases for derivatives with financing element			(12,540)
Dividends paid			(17,451)
Proceeds from issuance of subsidiary stock	576		3,842
Proceeds from issuance of common stock			435
Repurchase of common stock			(582)
Net cash provided by (used in) financing activities	1,131,552	(	2,070,631)
Net (decrease) increase in cash and cash equivalents	(274,420)		315,984
Cash and cash equivalents, beginning of period	692,360		189,956
Cash and cash equivalents, end of period	\$ 417,940	\$	505,940
Supplemental Cash Flow Information:			
Cash payments for interest	\$ 42,309	\$	336,000
Cash payments for taxes	\$ 646	\$	19,541

See notes to consolidated financial statements.

#### FRIEDMAN, BILLINGS, RAMSEY GROUP, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

(Unaudited)

#### 1. Basis of Presentation:

The consolidated financial statements of Friedman, Billings, Ramsey Group, Inc. and subsidiaries (collectively, FBR Group, FBR, or the Company) have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and with the instructions to Form 10-Q. Therefore, they do not include all information required by GAAP for complete financial statements. The interim financial statements reflect all adjustments (consisting only of normal recurring adjustments) which are, in the opinion of management, necessary for a fair statement of the results for the periods presented. All significant intercompany accounts and transactions have been eliminated in consolidation. The results of operations for the three and six months ended June 30, 2008 are not necessarily indicative of the operating results for the entire year or any other subsequent interim period. The Company's consolidated financial statements and notes thereto should be read in conjunction with the Company's audited consolidated financial statements and notes thereto included in the Annual Report on Form 10-K for the year ended December 31, 2007 filed by the Company under the Securities Exchange Act of 1934.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions affecting the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although the Company bases its estimates and assumptions on historical experience, when available, market information and on various other factors that it believes to be reasonable under the circumstances, management exercises significant judgment in the final determination of its estimates. Actual results may differ from those estimates.

Certain amounts in the consolidated financial statements and notes for prior periods have been reclassified to conform to the current period presentation. These reclassifications had no effect on the results of operations of the Company.

#### 2. Financial Instruments and Long-Term Investments:

Fair Value of Financial Instruments

The Company adopted Statement of Financial Standards (SFAS) No. 157, Fair Value Measurements, (SFAS 157) as of January 1, 2008. SFAS 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, not adjusted for transaction costs. SFAS 157 also establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels giving the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3) as described below:

Level 1 Inputs Unadjusted quoted prices in active markets for identical assets or liabilities that is accessible by the

Company;

Level 2 Inputs Quoted prices in markets that are not active or financial instruments for which all significant inputs are

observable, either directly or indirectly; and

Level 3 Inputs Unobservable inputs for the asset or liability including significant assumptions of the Company and other

market participants.

#### **Table of Contents**

The Company determines fair values for the following assets and liabilities:

Mortgage-backed securities, at fair value The Company s agency mortgage-backed securities, which are generally guaranteed by Fannie Mae, Freddie Mac or Ginnie Mae, and other AAA-rated private label mortgage-backed securities are generally classified within Level 2 of the fair value hierarchy as they are valued using quoted market prices provided by a broker or dealer, or alternative pricing sources with reasonable levels of price transparency. The independent brokers and dealers providing market prices are those who make markets in these financial instruments.

The Company classifies certain other non-agency mortgage-backed securities within Level 3 of the fair value hierarchy because they trade infrequently and, therefore, have little or no price transparency. These mortgage-backed securities include private label mortgage-backed securities, residual interests in securitizations of non-prime mortgage loans, and collateralized mortgage obligations. The Company utilizes present value techniques based on estimated cash flows of the instrument taking into consideration various assumptions derived by management and used by other market participants. These assumptions are corroborated by evidence such as historical data, risk characteristics, transactions in similar instruments, and completed or pending transactions, when available.

Long-term investments, at fair value The Company s long-term investments, at fair value, consists of marketable equity securities, residual interest in securitization and investment securities marked to market. The Company s marketable equity securities are classified within Level 1 of the fair value hierarchy as they are valued using quoted market prices. Residual interest in securitization is classified within Level 3 of the fair value hierarchy as discussed above. Investment securities marked to market consist of warrants and equity securities received in connection with certain capital raising transactions. Warrants are generally exercisable at the respective offering price of the transaction. Such investments are classified within Level 3 of the fair value hierarchy as the value is determined based on the valuation models and enterprise value, taking into consideration the financial performance of the companies relative to projections, trends within sectors, underlying business models and expected exit timing and strategy.

Trading securities and trading account securities sold but not yet purchased, at fair value. The Company s trading securities and trading account securities sold but not yet purchased, at fair value, are securities owned or sold by the Company s broker-dealer subsidiaries and consist of marketable and non-public equity and debt securities. The Company classifies marketable equity and debt securities within Level 1 of the fair value hierarchy if quoted market prices are used to value the securities and non-public equity and debt securities are classified within Level 3 of the fair value hierarchy if enterprise values are used to value the securities. In determining the enterprise value, the Company analyzes various financial, performance and market factors to estimate the value, including where applicable market trading activity, which is sometimes reported by The PORTAL Market. A subsidiary of The NASDAO Stock Market, Inc.

Derivative instruments In the normal course of the Company's operations, the Company is a party to various financial instruments that are accounted for as derivatives in accordance with SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended (SFAS 133). These derivatives are generally classified within Level 2 of the fair value hierarchy because they are valued using broker or dealer quotations which are model based calculations based on market-based inputs, including, but not limited to, contractual terms, market prices, yield curves, credit curves, measures of volatility, prepayment rates and correlations of such inputs.

#### Fair Value Hierarchy

The following tables set forth by level within the fair value hierarchy financial instruments and long-term investments accounted for under SFAS 157 as of June 30, 2008. As required by SFAS 157, assets and liabilities that are measured at fair value are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

9

Items Measured at Fair Value on a Recurring Basis

	June 30, 2008			
	Total	Level 1	Level 2	Level 3
Mortgage-backed securities, at fair value:				
Agency and AAA-rated private label	\$ 3,426,916	\$	\$ 3,426,916	\$
Other private label	4,634			4,634
Total	3,431,550		3,426,916	4,634
Long-term investments, at fair value:				
Marketable equity securities	7,939	7,939		
Residual interest in securitization	6,748			6,748
Investments securities marked to market	1,083			1,083
Total	15,770	7,939		7,831
Trading securities and trading account securities sold, but not yet purchased, at fair				
value:				
Marketable and non-public equity securities	16,714	516		16,198
Corporate debt securities	264			264
Marketable equity securities sold but not yet purchased	(259)	(259)		
Total	16,719	257		16,462
Derivative instruments, at fair value: <sup>(1)</sup>				
Assets	9,481		9,481	
Liabilities	(4,215)		(4,215)	
Net	5,266		5,266	
	-,		-, -	
Total	\$ 3,469,305	\$ 8,196	\$ 3,432,182	\$ 28,927

## (1) See footnote 4 for additional discussion on derivative instruments.

The total financial assets measured and reported at fair value on a recurring basis and classified within Level 3 were \$28,927, or 0.7% of the Company s total assets as of June 30, 2008.

### Level 3 Gains and Losses

The tables below set forth a summary of changes in the fair value and gains and losses of the Company s Level 3 financial assets and liabilities that are measured at fair value on a recurring basis, for the three and six months ended June 30, 2008. As reflected in the tables below, there are no unrealized gains (losses) on such Level 3 financial assets and liabilities as of June 30, 2008 included in accumulated other comprehensive income. The Company had no assets or liabilities that transferred in to, or out, of Level 3 during the three and six months ended June 30, 2008.

	Three Months Ended June 30, 2008					
	Long-Term					
	MBS	Investments	Other	Total		
Beginning balance, April 1, 2008	\$ 7,660	\$ 11,076	\$ 42,640	\$ 61,376		
Total net gains (losses) (realized/unrealized)						
Included in earnings	(3,004)	(1,924)	(1,480)	(6,408)		
Included in other comprehensive income						
Purchases, issuances, settlements, and principal payoffs, net	(22)	(1,321)	(24,698)	(26,041)		

Ending balance, June 30, 2008 \$ 4,634 \$ 7,831 \$ 16,462 \$ 28,927

The amount of total gains (losses) for the period included in earnings attributable to the change in unrealized gains (losses) relating to assets still held at the reporting date \$ (3,004) \$ (1,912) \$ (1,157) \$ (6,073)

	Six Months Ended June 30, 2008  Long-Term  MBS Investments Other			
Beginning balance, January 1, 2008	\$ 10.638	\$ 19.049	\$ 18.567	<b>Total</b> \$ 48,254
Total net gains (losses) (realized/unrealized)	φ 10,020	Ψ 15,0.5	Ψ 10,007	Ψ .0,20 .
Included in earnings	(5,769)	(9,457)	(2,117)	(17,343)
Included in other comprehensive income				
Purchases, issuances, settlements, and principal payoffs, net	(235)	(1,761)	12	(1,984)
Ending balance, June 30, 2008	\$ 4,634	\$ 7,831	\$ 16,462	\$ 28,927
The amount of total gains (losses) for the period included in earnings attributable to the change in unrealized gains (losses) relating to assets still held at the reporting date	\$ (5,769)	\$ (9,319)	\$ (1,908)	\$ (16,996)

Gains and losses included in earnings for the three and six months ended June 30, 2008 are reported in the following income statement line descriptions as follows:

	Three Months Ended June 30, 2008 Principal			Six Months Ended June 30, 2008 Principal			
	investment Net investment loss	broker	titutional age Principal nsactions	investment Net investment loss	broker	titutional age Principal nsactions	
Total losses included in earnings for the period	\$ (4,928)	\$	(1,480)	\$ (15,226)	\$	(2,117)	
Change in unrealized losses relating to assets still held at June 30, 2008	\$ (4,916)	\$	(1,157)	\$ (15,088)	\$	(1,908)	

Items Measured at Fair Value on a Non-Recurring Basis

In addition, the Company also measures certain financial assets at fair value on a non-recurring basis. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets. Due to the nature of these financial assets, enterprise values are primarily used to value these financial assets. In determining the enterprise value, the Company analyzes various financial, performance and market factors to estimate fair value, including where applicable, market trading activity. As a result, these financial assets are classified within Level 3 of the fair value hierarchy. For the three months ended June 30, 2008, there were no changes to the carrying value of these financial assets.

For the three months ended March 31, 2008, the Company recognized the following change in carrying value of those assets measured at fair value on a non-recurring basis:

					Three M	lonths Ended
	Fair Value Measurements at March 31, 2008					h 31, 2008
	Total	Level 1	Level 2	Level 3	Gain	s (Losses)
Non-public equity securities	\$ 12,984	\$	\$	\$ 12,984	\$	(6,431)

#### Mortgage-Backed Securities, at Fair Value

Mortgage-backed securities, at fair value (1)(2), consisted of the following as of the dates indicated:

	June 30, 2008	December 31, 2007
Fannie Mae	\$ 1,655,830	\$ 101
Freddie Mac	1,557,723	1,493,615
	3,213,553	1,493,716
Private-label <sup>(3)</sup>	217,997	297,764
	\$ 3,431,550	\$ 1,791,480

- (1) The Company s mortgage-backed securities (MBS) portfolio is primarily comprised of agency collateralized mortgage obligations (CMOs) and adjustable-rate MBS. The weighted-average coupon of the available-for-sale portfolio at June 30, 2008 and December 31, 2007 was 3.60% and 5.77%, respectively.
- (2) As of June 30, 2008 and December 31, 2007, \$3,021,563 and \$1,778,524 (each representing fair value, excluding principal receivable), respectively, of the Company s MBS investments were pledged as collateral for repurchase agreements.
- (3) Private-label mortgage-backed securities held by the Company as of June 30, 2008 and December 31, 2007 were primarily rated A- or higher by Standard & Poors.

### Long-Term Investments, at Fair Value

Long-term investments, at fair value, consisted of the following as of the dates indicated:

	June 30, 2008	Dec	cember 31, 2007
Marketable equity securities	\$ 7,939	\$	28,688
Residual interest in securitization	6,748		15,903
Investment securities marked to market	1,083		7,743
	\$ 15,770	\$	52,334

#### Trading Securities and Trading Account Securities Sold, but Not Yet Purchased, at Fair Value

Trading securities owned and trading account securities sold, but not yet purchased, at fair value, consisted of the following at the dates indicated:

	June	June 30, 2008			December 31, 2007			
		Sold But Not Yet				ld But ot Yet		
	Owned		chased	Owned		chased		
Marketable and non-public equity securities	\$ 16,714	\$	259	\$ 18,787	\$	154		
Corporate debt securities	264			270		52		
	\$ 16,978	\$	259	\$ 19,057	\$	206		

Trading account securities sold, but not yet purchased represent obligations of the Company to deliver the specified security at the contracted price, and thereby, create a liability to purchase the security in the market at prevailing prices. These transactions result in off-balance-sheet risk as the Company sultimate obligation to purchase such securities may exceed the current value recorded in the consolidated balance sheets.

12

#### Other Long-Term Investments

Other long-term investments, which are fair valued on a non-recurring basis, consisted of the following as of the dates indicated:

	June 30, 2008	De	cember 31, 2007
Non-public equity securities	\$ 84,129	\$	83,692
Preferred equity investment	2,500		2,500
Investments funds	26,017		30,620
Other investments	5,392		128
	\$ 118,038	\$	116,940

The Company s available-for-sale securities consist primarily of MBS and equity investments in publicly traded companies. In accordance with SFAS No. 115, Accounting for Certain Investments in Debt and Equity Securities, (SFAS 115) the securities are carried at fair value with resulting unrealized gains and losses reflected as other comprehensive income or loss. Gross unrealized gains and losses on these securities were the following as of the dates indicated:

	Amortized Cost/	June 30, 2008 Unrealized		
	Cost Basis	Gains	Losses	Fair Value
Mortgage-backed securities <sup>(1)</sup>	\$ 3,513,412	\$	\$ (81,862)	\$ 3,431,550
Marketable equity securities	9,676	107	(1,844)	7,939
	\$ 3,523,088	\$ 107	\$ (83,706)	\$ 3,439,489

(1) The amortized cost of MBS includes unamortized net premiums of \$5,786 at June 30, 2008.

	Amortized Cost/		er 31, 2007 ealized	
	Cost Basis	Gains	Losses	Fair Value
Mortgage-backed securities <sup>(2)</sup>	\$ 1,793,777	\$ 1,316	\$ (3,613)	\$ 1,791,480
Marketable equity securities	25,333	3,370	(15)	28,688
	\$ 1,819,110	\$ 4,686	\$ (3,628)	\$ 1,820,168

(2) The amortized cost of MBS includes unamortized net premiums of \$1,062 at December 31, 2007. The following table provides further information regarding the duration of unrealized losses as of June 30, 2008:

Continuous Unrealized Loss Position for Less Than 12 Months 12 Months or More

	Amortized	Unrealized	Fair	Amortized	Unrealized	Fair
	Cost	Losses	Value	Cost	Losses	Value
Mortgage-backed securities	\$ 3,234,610	\$ (29,056)	\$ 3,205,554	\$ 199,168	\$ (52,806)	\$ 146,362
Marketable equity securities	9,671	(1,844)	7,827			
	\$ 3,244,281	\$ (30,900)	\$ 3,213,381	\$ 199,168	\$ (52,806)	\$ 146,362

The Company recorded other-than-temporary impairment losses of \$3,304 and \$6,184 for the three and six months ended June 30, 2008, respectively, related to continued deterioration in credit quality on certain MBS

#### **Table of Contents**

investments with an original cost basis of \$67,345. There was no such other-than-temporary impairments recorded during the three and six months ended June 30, 2007. For the remaining MBS investments with unrealized losses, the Company determined that the unrealized losses are due to reasons other than credit quality issues, such as interest rate fluctuation. The Company does not deem these investments to be other-than-temporarily impaired because of the limited severity and duration of the impairments, and the Company has the intent and ability to hold these investments until a recovery of fair value occurs, which may be maturity.

For the three and six months ended June 30, 2008, the Company recorded no other-than-temporary impairments to marketable equity securities. Based on the Company sevaluation, the Company does not consider the marketable equity securities in unrealized loss positions as of June 30, 2008 to be other-than-temporarily impaired considering the limited severity and duration of these unrealized losses and/or the Company sability and intent to hold these investments for a reasonable period of time sufficient for forecasted recovery of the cost basis. During the three and six months ended June 30, 2007, the Company recorded \$-0- and \$10,000, respectively, of other-than-temporary impairment losses relating to marketable equity securities with a cost basis of \$-0- and \$13,927, respectively. During the three and six months ended June 30, 2008, the Company also recognized other-than-temporary impairment losses of \$1,611 and \$8,640, respectively, in residual interest in a securitization of non-prime mortgage loans.

For investments carried at cost, at each reporting date, the Company evaluates its portfolio of such investments for impairment, including consideration of the severity and duration of factors affecting the fair value of these investments. During the three and six months ended June 30, 2008, the Company recorded other-than-temporary impairment losses of \$-0- and \$6,431, respectively, in the consolidated statements of operations reflecting the Company s evaluation of the estimated fair value of private equity investments with a cost basis of \$-0- and \$19,415, respectively. During the three and six months ended June 30, 2007, the Company recorded other-than-temporary impairment losses of \$-0- and \$7,000, respectively, in the consolidated statements of operations reflecting the Company s evaluation of the estimated fair value of private equity investments with a cost basis of \$-0- and \$7,000, respectively.

During the three months ended June 30, 2008, the Company received \$331,218 from sales of MBS, resulting in gross gains and losses of \$285 and \$84, respectively, and received \$10,709 from sales of marketable equity securities, resulting in gross gains and losses of \$1,082 and \$-0-, respectively. During the three months ended June 30, 2007, the Company received \$829,984 from sales of MBS, resulting in gross gains and losses of \$760 and \$211, respectively, and received \$2,258 from sales of marketable equity securities, resulting in gross gains and losses of \$363 and \$-0-, respectively. Included in MBS sold and the related gains and losses are \$503,258 of MBS purchased and classified as trading during the three months ended June 30, 2007. The Company recognized realized losses of \$94 on these trading securities during the three months ended June 30, 2007.

During the six months ended June 30, 2008, the Company received \$403,459 from sales of MBS, resulting in gross gains and losses of \$357 and \$84 respectively, and received \$19,065 from sales of marketable equity securities, resulting in gross gains and losses of \$1,483 and \$-0-, respectively. During the six months ended June 30 2007, the Company received \$3,594,530 from sales of MBS resulting in gross gains and losses of \$5,652 and \$604, respectively, and received \$36,656 from sales of marketable equity securities resulting in gross gains and losses of \$4,378 and \$6,724 respectively. Included in MBS sold and the related gains and losses are \$503,258 of MBS purchased and classified as trading during the six months ended June 30, 2007. The Company recognized realized net losses of \$94 on these trading securities during the six months ended June 30, 2007.

#### Interest Income

The interest income from the Company s MBS portfolio includes contractual interest payments adjusted for the amortization of premiums and discounts and other deferred costs in accordance with SFAS 91, Accounting for Nonrefundable Fees and Costs Associated with Originating or Acquiring Loans and Initial Directs Costs of Leasing (SFAS 91).

14

#### **Table of Contents**

Effective January 1, 2008, the Company has elected to change its method of amortizing and accreting premiums, discounts and other deferred costs on the MBS portfolio. In accordance with SFAS 91, the Company now amortizes and accretes these items to interest income using the interest method over the contractual life of the assets ( Contractual Method ). Historically, the Company amortized and accreted these items using the retrospective method; that is, using the interest method over the estimated lives of the assets. This method required a retrospective adjustment of the effective yield each time the Company updated the estimated life of the assets. Actual prepayment experience and estimates of future principal repayments were used in calculating the estimated lives. The retrospective method adjusted unamortized premium or discount amounts as if the new estimate had been known since the original acquisition date of the assets, on a cumulative basis.

The Company changed to the Contractual Method, which uses the actual cash flows from the underlying assets to apply the interest method. While both methods are acceptable under GAAP, the Company believes the Contractual Method is preferable to the retrospective method because under the Contractual Method, the income effects of premiums, discounts and other deferred costs are recognized in a manner that is reflective of the actual behavior of the underlying assets during the period in which the behavior occurs while also reflecting the contractual terms of the assets without regard to change in estimated prepayments based on assumptions about future activities.

The cumulative effect of the change to the Company s accumulated deficits as of January 1, 2008 and 2007 was a decrease of \$225, or 0.02%, and an increase of \$1,428, or 0.38%, to \$1,063,558 and \$379,479, respectively. The income statement impact as a result of the change for the three months ended June 30, 2008 and 2007 was an increase to net loss of \$291, or 1.18%, to \$25,051 and a decrease to net income of \$495, or 4.62%, to \$10,209, respectively. The income statement impact as a result of the change for the six months ended June 30, 2008 and 2007 was a decrease to net income of \$257, or 1.27%, to \$20,051 and an increase to net loss of \$2,360, or 1.35%, to \$177,534, respectively.

#### 3. Borrowings:

#### Commercial Paper and Repurchase Agreements

The Company has historically issued commercial paper and entered into repurchase agreements to fund its investments in MBS. Commercial paper issuances have historically been conducted through Georgetown Funding Company, LLC (Georgetown Funding).

As of June 30, 2008, the amount at risk related to \$1,692,218 and \$569,898 of repurchase agreements with Barclays Capital Inc. and Credit Suisse Securities USA LLC, respectively, was \$92,091, or 26.8%, and \$76,658, or 22.3%, respectively, of the Company s shareholders equity with a weighted average maturity of 20 days and 20 days, respectively. As of December 31, 2007, the amount at risk related to \$1,493,614 of repurchase agreements with Barclays Capital Inc. was \$74,828, representing 18.8% of the Company s shareholders equity with a weighted average maturity of 20 days.

As of June 30, 2008, the Company had \$375,361 of unsettled MBS purchase obligations. In July 2008, this amount was settled in cash and \$349,005 of financing was provided through repurchase agreements.

15

The following tables provide information regarding the Company s outstanding commercial paper, repurchase agreement borrowings and mortgage financing facilities as of the dates indicated:

	June 30,	2008	<b>December 31, 2007</b>		
		Short-		Short-	
		Term		Term	
		Mortgage		Mortgage	
	Repurchase Agreements	Financing Facilities <sup>(1)</sup>	Repurchase Agreements	Financing Facilities <sup>(1)</sup>	
Outstanding balance	\$ 2,813,768		\$ 1,681,822	\$ 62,555	
Value of assets pledged as collateral:					
Agency mortgage-backed securities	2,809,160		1,493,614		
Non-agency mortgage-backed securities	212,403		284,910		
Mortgage loans				65,002	
Weighted-average rate	2.54%		5.00%	6.16%	
Weighted-average term to maturity	20.7 days	NA	20.0 days	NA	

(1) Under these mortgage financing agreements, which expired or were terminated by the Company or the counterparty before June 30, 2008, the Company financed mortgage loans originated by First NLC for up to 180 days. The interest rates on these borrowings reset daily.

		June 30, 2008			June 30, 2007	
			Short-			Short-
			Term			Term
			Mortgage			Mortgage
	Commercial Paper	Repurchase Agreements	Financing Facilities	Commercial Paper	Repurchase Agreements	Financing Facilities
Weighted-average outstanding balance	·			·		
during the three months ended		\$ 2,337,360		\$ 3,474,917	\$ 1,845,197	\$ 663,135
Weighted-average rate during the three						
months ended		2.68%		5.37%	5.31%	6.01%
Weighted-average outstanding balance						
during the six months ended		2,051,122		3,679,956	2,322,499	970,640
Weighted-average rate during the six						
months ended		3.11%		5.38%	5.31%	6.01%
Long-term Debt						

As of June 30, 2008 and December 31, 2007, the Company had \$320,051 and \$320,820, respectively, of outstanding long-term debt issued by FBR TRS Holdings, Inc. (FBR TRS Holdings). The long-term debentures accrue and require payments of interest quarterly at an annual rate of three-month LIBOR plus 2.25% to 3.25%. The weighted average interest rate on these long-term debentures was 5.46% and 7.63% as of June 30, 2008 and December 31, 2007, respectively. These borrowings mature between 2033 and 2035, and are redeemable, in whole or in part, without penalty beginning in 2008 and 2010. During the three and six months ended June 30, 2008, the Company did not issue additional long-term debentures.

## 4. Derivative Financial Instruments and Hedging Activities:

In the normal course of its operations, the Company is a party to financial instruments that are accounted for as derivative financial instruments in accordance with SFAS 133. These instruments include interest rate caps, interest rate swaps, Eurodollar futures contracts, certain commitments to purchase and sell MBS, and warrants to purchase common stock.

16

#### **Derivative Instruments**

The Company utilizes derivative financial instruments to hedge the interest rate risk associated with its borrowings. The Company also uses derivatives to economically hedge certain positions in mortgage-backed securities. The derivative financial instruments include interest rate caps and interest rate swaps. As discussed below, certain of these derivatives are designated as cash flow or fair value hedges under SFAS 133 and others are not designated as hedges for accounting purposes. The counterparties to these instruments are U.S. financial institutions.

Interest rate caps and interest rate swaps are primarily used to hedge the Company s exposure to future cash flows associated with debt repricings. For interest rate caps, in exchange for a fee paid at inception of the agreement, the Company receives a floating rate based on one-month LIBOR whenever one-month LIBOR exceeds a specified rate (the strike rate).

The Company is the fixed rate payer for the interest rate swaps where the Company pays based on fixed rate and receives based on floating rate, therefore, locking-in the cost of borrowing. The following table summarizes these derivative positions as of the dates indicated:

	June 30,	2008	December 31, 2007		
	<b>Notional Amount</b>	Fair Value	Notional Amount	Fair Value	
Cash flow hedges:					
Interest rate cap agreements <sup>(1)</sup>	\$ 1,663,000	\$ 26	\$ 3,063,000	\$ 1,336	
Interest rate swap agreements <sup>(2)</sup>	135,000	(2,946)	135,000	(2,958)	
Fair value hedges:					
Interest rate cap agreements <sup>(3)</sup>	1,757,024	9,455	789,238	2,177	
No hedge designation:					
Interest rate cap agreement <sup>(4)</sup>	819,652	(1,269)	1,021,612	(668)	

- (1) Comprised of two interest rate caps which mature between 2009 and 2010 with strike rates between 5.37% and 5.43% as of June 30, 2008.
- (2) Comprised of three interest rate swaps which mature in 2012 with interest rates between 4.58% and 4.59%.
- (3) Comprised of seven interest rate caps which mature between 2008 and 2013 with a strike rates between 6.00% and 6.40% as of June 30, 2008.
- (4) Comprised of one interest rate cap which matures in 2010 with strike rates between 5.44% and 5.56%.

The Company had designated certain interest rate caps and interest rate swaps as cash flow hedges of the variability in interest payments associated with the Company s borrowings. The notional amount and terms of each of these derivative instruments were matched against a like amount of current and/or anticipated borrowings and terms under the Company s forecasted financings. These instruments were highly effective hedges and qualified as cash flow hedges under SFAS 133. However, due to the continued disruptions in the liquidity market, the Company determined that the occurrence of certain forecasted transactions is not probable. As a result, the Company discontinued certain cash flow hedges and recognized net derivative loss in the earnings for the six months ended June 30, 2008. Accordingly, changes in the fair value of these derivatives were reported in other comprehensive income to the extent the hedge was effective, while changes in fair value attributable to hedge ineffectiveness are reported in earnings. The net effect of the Company s cash flow hedges on the variability in interest payments was to increase interest expense by \$1,216 and \$1,580 for the three and six months ended June 30, 2008, respectively. These hedging activities decreased interest expense by \$6,434 and \$17,819 during the three and six months ended June 30, 2007, respectively. The total net loss deferred in accumulated other comprehensive loss relating to these derivatives was \$12,617 at June 30, 2008. Of this amount, a net expense of \$6,528 is expected to flow through the Company s statement of operations over the next twelve months. For the three months ended June 30, 2008 and 2007, the Company recognized a loss of \$110 and a gain of \$3,473, respectively, related to the ineffectiveness portion of these hedges. For the six months

#### **Table of Contents**

ended June 30, 2008 and 2007, the Company recognized a loss of \$890 and a gain of \$2,313, respectively, related to the ineffectiveness portion of these hedges.

The Company had also designated certain interest rate caps as fair value hedges of the Company s exposure to decreases in the fair value of MBS attributable to changes in LIBOR. Accordingly, pursuant to SFAS 133, the gains and losses on the interest rate caps are recognized in earnings and the changes in fair value of the hedged item attributable to the hedged risk are adjusted from the carrying amount of the hedged items and recognized in earnings in the same period. The ineffective portion of these hedges were not material for the three and six months ended June 30, 2008. The Company had no fair value hedges during the three and six months ended June 30, 2007.

The Company also uses derivative instruments, including certain interest rate caps and Eurodollar futures contracts, to hedge certain mortgage-backed security and related borrowings that are not designated as hedges under SFAS 133. The changes in fair value on these derivatives are recorded to net investment income in the statement of operations. For the three and six months ended June 30, 2008, the Company recorded net losses of \$961 and \$602, respectively, on these derivatives.

#### 5. Income Taxes:

FBR Group (parent company) is organized and operated in a manner that allows it to qualify as a real estate investment trust ( REIT ) for tax purposes. As a REIT, FBR Group is not subject to Federal income tax on earnings distributed to its shareholders. Most states recognize REIT status as well. Since FBR Group intends to distribute 100% of its REIT taxable income to shareholders, the Company has recognized no income tax expense on its REIT income.

To maintain its tax qualification as a REIT, FBR Group must meet certain income and asset tests and distribution requirements. The REIT must distribute to shareholders at least 90% of its (parent company) taxable income. A predominance of the REIT s gross income must come from real estate sources and other portfolio-type income. A significant portion of the REIT s assets must consist of real estate and similar portfolio investments, including mortgage-backed securities. The income generated from the Company s taxable REIT subsidiaries is taxed at normal corporate rates and will generally not be distributed to the Company s shareholders. Failure to maintain REIT qualification would subject FBR Group to Federal and state corporate income taxes at regular corporate rates. The taxable REIT subsidiaries, including FBR TRS Holdings and FBR Capital Markets, have each elected to file consolidated federal income tax returns.

The total income tax benefit recorded for the three and six months ended June 30, 2008 was \$9,974 and \$10,780, respectively. The total income tax provision recorded for the three and six months ended June 30, 2007 was \$55,011 and \$23,461, respectively. The Company s taxable REIT subsidiaries generated pre-tax book (loss) income of \$(36,999) and \$74,570 in the three months ending June 30, 2008 and 2007, respectively. In the six months ending June 30, 2008 and 2007, respectively, the Company s taxable REIT subsidiaries generated pre-tax book income (loss) of \$21,456 and \$(92,888). The Company s annualized effective tax rate was (50.2)% and (25.3)% for the six months ended June 30, 2008 and 2007, respectively. The effective tax rates during these periods differed from statutory rates due to the discrete period reporting of the tax effects due to the effect of SFAS No. 123(R), Share-Based Payment (SFAS 123R), as restricted stock awards vested at share prices lower than original grant date prices. The Company s tax benefit recorded during the three months ended June 30, 2008, reflects a full valuation allowance on tax benefits related to operating losses at its FBR TRS Holdings, Inc. subsidiary and related release of valuation allowance related to the disposition of First NLC (see Note 10). The effective rates for the three and six months ended June 30, 2007 was also impacted by the recognition of tax expense on the book/tax difference in the basis of its shares of FBR Capital Markets Corporation as a result of the reduction of the Company s investment to just over a 50 percent interest.

The Company adopted FASB Interpretation (FIN ) No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 (FIN 48) effective January 1, 2007. Adoption of FIN 48

18

did not have a material effect on the consolidated financial statements. The total unrecognized tax benefit as of January 1, 2007, that, if recognized, would affect the Company s effective tax rate was immaterial. The Company continues to record interest and penalties in other expenses/other income in the statements of operations. The total amount of accrued interest refund and penalties as of the date of adoption was immaterial.

#### 6. Net Capital Requirements:

Friedman, Billings, Ramsey & Co., Inc. (FBR & Co.), the Company s U.S. broker-dealer subsidiary, is registered with the SEC and is a member of the Financial Industry Regulatory Authority (FINRA). Additionally, FBRIL is registered with the Financial Services Authority (FSA) of the United Kingdom. As such, they are subject to the minimum net capital requirements promulgated by the SEC and FSA. As of June 30, 2008, FBR & Co. had net capital of \$84,058 that was \$80,334 in excess of its required net capital of \$3,724. As of June 30, 2008, FBRIL had net capital in excess of required amounts.

#### 7. Earnings Per Share:

Basic earnings per share includes no dilution and is computed by dividing net income or loss available to common shareholders by the weighted-average number of common shares outstanding for the period. Diluted earnings per share include the impact of dilutive securities such as stock options and unvested shares of restricted stock. The following table presents the computations of basic and diluted earnings per share for the periods indicated:

	Three Months Ended June 30,			
	2008		2007	
	Basic	Diluted	Basic	Diluted
Weighted average shares outstanding:				
Common stock (in thousands)	150,948	150,948	173,256	173,256
Weighted average common and common equivalent shares outstanding (in				
thousands)	150,948	150,948	173,256	173,256
Net (loss) income applicable to common stock	\$ (25,051)	\$ (25,051)	\$ 10,209	\$ 10,209
(Loss) Earnings per common share	\$ (0.17)	\$ (0.17)	\$ 0.06	\$ 0.06

	Six Months Ended June 30, 2008 2007			07
	Basic	Diluted	Basic	Diluted
Weighted average shares outstanding:				
Common stock (in thousands)	150,869	150,869	173,054	173,054
Stock options and unvested restricted stock				
(in thousands)		476		
Weighted average common and common equivalent shares outstanding (in thousands)	150,869	151,345	173,054	173,054
Net income (loss) applicable to common stock	\$ 20,051	\$ 20,051	\$ (177,534)	\$ (177,534)
Earnings (loss) per common share	\$ 0.13	\$ 0.13	\$ (1.03)	\$ (1.03)

As of June 30, 2008 and 2007, 756,799 and 2,499,266 of outstanding options to purchase shares of common stock were outstanding, respectively. All of these outstanding options were antidilutive as of June 30, 2008 and 2007. See Note 11 for additional information regarding

outstanding options and restricted stock.

19

#### **Table of Contents**

#### 8. Minority Interest:

Minority interest represents shares of common stock of FBR Capital Markets issued to outside investors. As of June 30, 2008 and December 31, 2007, 31,554,908 shares and 30,725,926 shares, respectively, of the total number of outstanding shares of FBR Capital Markets common stock, of 64,873,627 and 64,058,975 shares, respectively, were issued to outside investors and under share-based award agreements that are not subject to forfeiture.

In June 2007, FBR TRS Holdings, a wholly-owned taxable REIT subsidiary of the Company, sold 12,666,951 shares of FBR Capital Markets common stock through an initial public offering. The Company received \$205,643 in net proceeds from the transaction based on a per share price of \$15.81. As a result of this transaction, the Company s ownership in FBR Capital Markets was reduced to 33,333,049 shares. As of June 30, 2008, the Company, through FBR TRS Holdings, controlled more than 51.0% of the total voting power of the outstanding shares of FBR Capital Markets common stock.

#### 9. Commitments and Contingencies:

#### Litigation

As of June 30, 2008, except as described below, the Company was neither a defendant or plaintiff in any lawsuits or arbitrations nor involved in any governmental or self-regulatory organization (SRO) matters that are expected to have a material adverse effect on the Company s financial condition, results of operations or liquidity. The Company is a defendant in a small number of civil lawsuits and arbitrations (together, litigation) relating to its various businesses. In addition, the Company, from time to time, is subject to various reviews, examinations, investigations and other inquiries by governmental agencies and SROs. There can be no assurance that these matters individually or in aggregate will not have a material adverse effect on the Company s financial condition or results of operations in a future period. However, based on management s review with counsel, resolution of these matters is not expected to have a material adverse effect on the Company s financial condition, results of operations or liquidity.

Many aspects of the Company s business involve substantial risks of liability and litigation. Underwriters, broker-dealers and investment advisers are exposed to liability under Federal and state securities laws, other Federal and state laws and court decisions, including decisions with respect to underwriters liability and limitations on indemnification, as well as with respect to the handling of customer accounts. For example, underwriters may be held liable for material misstatements or omissions of fact in a prospectus used in connection with the securities being offered and broker-dealers may be held liable for statements made by their securities analysts or other personnel. In certain circumstances, broker-dealers and asset managers may also be held liable by customers and clients for losses sustained on investments. In recent years, there has been an increasing incidence of litigation and actions by government agencies and SROs involving the securities industry, including class actions that seek substantial damages. The Company is also subject to the risk of litigation, including litigation that may be without merit. As the Company intends to actively defend such litigation, significant legal expenses could be incurred. An adverse resolution of any future litigation against the Company could materially affect the Company is operating results and financial condition.

Historically, the Company conducted its mortgage banking activities through its taxable REIT subsidiary First NLC Financial Services, LLC (First NLC). As a result of continued deterioration of the non-prime mortgage markets, on January 18, 2008, First NLC filed a voluntary petition for bankruptcy protection under Chapter 11 of the United States Bankruptcy Code in order to effectuate an orderly liquidation of First NLC s assets. The filing was made in the United States Bankruptcy Court for the Southern District of Florida, West Palm Beach Division. On May 9, 2008, First NLC filed a notice of conversion with the bankruptcy court to convert First NLC s petition for bankruptcy protection from a petition under Chapter 11 of the United States Bankruptcy Code to a petition under Chapter 7 of the United States Bankruptcy Code. As a result of the bankruptcy filing, all litigation against First NLC has been stayed. On the basis of the Company s review of its relationship with First NLC and

20

opinion of the Company s counsel, the Company believes that it has no further obligations to First NLC and that First NLC s creditors would not be able to pierce the corporate veil between First NLC and the Company. However, the First NLC bankruptcy proceeding is an ongoing matter that has not yet been concluded and we cannot predict the outcome of the proceeding.

Putative Class Action Securities Lawsuit

On May 8, 2008, the United States District Court for the Southern District of New York entered its final judgment granting FBR Group s motion to dismiss all counts of the consolidated amended complaint in the previously disclosed putative class action securities lawsuit of In re FBR Inc. Securities Litig. Pursuant to that final judgment, the complaint was dismissed as to all defendants (which includes certain officers and directors of FBR Group) with prejudice.

#### 10. First NLC:

As discussed above, on January 18, 2008, First NLC, the Company s non-conforming residential mortgage loan origination subsidiary, filed a voluntary petition for bankruptcy protection under Chapter 11 of the United States Bankruptcy Code in order to effectuate an orderly liquidation of First NLC s assets and on May 9, 2008, First NLC filed a notice of conversion with the bankruptcy court to convert First NLC s petition for bankruptcy protection from a petition under Chapter 11 of the United States Bankruptcy Code to a petition under Chapter 7 of the United States Bankruptcy Code. As a result, on January 18, 2008, the Company deconsolidated First NLC and recognized its investment in First NLC under the cost-method thereafter.

In addition, the Company recorded a non-cash reversal of its \$73,040 negative investment in First NLC because the Company has no continuing involvement with First NLC. As a result of the bankruptcy and based on the Company s review of its relationship with First NLC and an opinion of the Company s counsel to the effect that First NLC s creditors would not be able to pierce the corporate veil between First NLC and the Company, the Company believes it has no remaining guarantees of the debt or any other obligation of First NLC, and it is considered remote that the Company would have any further obligations related to First NLC.

# 11. Shareholders Equity: Dividends

There were no dividends declared for the six month period ended June 30, 2008. Pursuant to the Company s variable dividend policy, the Board of Directors, in its sole discretion, may reinstate the payment of cash dividends when appropriate in the future. Although no dividends were declared or paid during the three month period ended December 31, 2007, the Company declared and paid the following distributions during the year ended December 31, 2007:

			Divid	dends	
<b>Declaration Date</b>	Record Date	Payment Date	Per S	Share	
September 17, 2007	September 28, 2007	October 31, 2007	\$	0.05	
June 19, 2007	June 29, 2007	July 31, 2007	\$	0.05	
March 21, 2007	March 30, 2007	April 30, 2007	\$	0.05	

#### FBR Group Stock Compensation Plans

FBR Group Long-Term Incentive Plan

Under the FBR Group Long-Term Incentive Plan, the Company may grant options to purchase stock, stock appreciation rights, performance awards and restricted and unrestricted stock and other stock-based awards for up to 24,900,000 shares of Class A common stock to eligible participants in the FBR Group Long-Term

#### **Table of Contents**

Incentive Plan. Participants include employees, officers and directors of the Company and its subsidiaries. The FBR Group Long-Term Incentive Plan has a term of 10 years and options granted may have an exercise period of up to 10 years. Options may be incentive stock options, as defined by Section 422 of the Internal Revenue Code, or nonqualified stock options. The FBR Group Long-Term Incentive Plan replaced the FBR Group Stock and Annual Incentive Plan and the Non-Employee Director Stock Compensation Plan (the Prior Plans and, together with the FBR Group Long-Term Incentive Plan, the Stock Plans ), and shares that remained available for issuance under the Prior Plans became available under the FBR Group Long-Term Incentive Plan.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model. No options were granted during the three and six months ended June 30, 2008 and 2007.

Pursuant to SFAS 123R, compensation expense recognized in the consolidated statements of operations for options to purchase FBR Group Class A common stock for the three and six months ended June 30, 2008, was \$28 and \$56, respectively, and related tax benefits were \$3 and \$7, respectively. For the three and six months ended June 30, 2007, compensation expense was \$437 and \$764, respectively, and related tax benefits were \$1 and \$17, respectively.

The Company recognized compensation expense of \$18 and \$110, respectively, relating to shares of Class A common stock offered under the FBR Group Employee Stock Purchase Plan for the three and six months ended June 30, 2007. The FBR Group Employee Stock Purchase Plan was terminated in accordance with its terms in January 2008; therefore, there was no expense for the three and six months ended June 30, 2008 in connection with this plan. As of June 30, 2008, there was \$73 of total unrecognized compensation cost related to non-vested share-based compensation arrangements granted under the Stock Plans relating to 145,834 non-vested options. The total unrecognized cost is expected to be recognized over a weighted-average period of 1.0 years.

#### FBR Group Restricted Stock

From time to time, the Company grants shares of FBR Group restricted Class A common stock to employees under the FBR Group Long-Term Incentive Plan that vest ratably over a three-year period or cliff-vest after two to three years for various purposes based on continued employment over these specified periods. During the six months ended June 30, 2008 the Company granted 7,753,822 shares of such restricted FBR Group Class A common stock at weighted average share price of \$2.91 per share. The Company issued no FBR Group restricted Class A common stock to employees during the three months ended June 30, 2008. During the three and six months ended June 30, 2007 the Company granted 80,900 and 82,426 shares, respectively, of such restricted FBR Group Class A common stock at weighted average share prices of \$6.25 and \$6.27 per share, respectively.

As of June 30, 2008 and December 31, 2007, a total of 8,419,790 and 1,207,421 shares, respectively, of such FBR Group restricted Class A common stock were outstanding with total unrecognized compensation cost related to unvested shares of \$19,155 and \$3,377, respectively. The total unrecognized cost is expected to be recognized over a weighted average period of 2.5 years.

For the three and six months ended June 30, 2008 the Company recognized \$3,473 and \$5,641, respectively, of compensation expense related to this FBR Group restricted stock. For the three and six months ended June 30, 2007 the Company recognized \$1,623 and \$3,323 of compensation expense, respectively.

In addition, as part of the Company s satisfaction of incentive compensation earned for past service under the Company s variable compensation programs, employees may receive restricted FBR Group Class A common stock in lieu of cash payments. These restricted shares of FBR Group Class A common stock are issued to an irrevocable trust and are not returnable to the Company. During six months ended June 30, 2008 the Company issued 74,552 shares of FBR Group restricted Class A common stock valued at \$224 to the trust in settlement of such accrued incentive compensation. The Company issued no FBR Group restricted Class A common stock to

22

#### **Table of Contents**

the trust during the three months ended June 30, 2008. During the three and six months ended June 30, 2007 the company issued -0- and 8,650 shares, respectively, of FBR Group restricted Class A common stock valued at \$63, to the trust in settlement of such accrued incentive compensation.

#### FBR Capital Markets Corporation Stock Compensation Plans

FBR Capital Markets Long-Term Incentive Plan

FBR Capital Markets, and the Company (through its wholly owned taxable REIT subsidiary, TRS Holdings), adopted and approved the FBR Capital Markets Long-Term Incentive Plan in July 2006. In the fourth quarter of 2007, FBR Capital Markets adopted, and the shareholders approved, an amendment to the FBR Capital Markets Long-term Incentive plan to increase it by 16,500,000 shares of common stock authorized for issuance under that plan. Under the FBR Capital Markets Long-Term Incentive Plan, as amended, FBR Capital Markets may grant options to purchase stock, stock appreciation rights, performance awards, restricted and unrestricted stock and restricted stock units for up to an aggregate of 22,069,985 shares of common stock, subject to increase under certain provisions of the plan, to eligible participants. Participants include employees, officers and directors of the Company and its subsidiaries. The FBR Capital Markets Long-Term Incentive Plan has a term of 10 years, and options granted may have an exercise period of up to 10 years. Options may be incentive stock options, as defined by Section 422 of the Internal Revenue Code, or nonqualified stock options.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions used for options granted for both the three and six months ended June 30, 2008: dividend yield of zero, expected volatility of 42.5%, risk-free interest rate of 2.49%, and an expected life of 5.5 years. The weighted average fair value of the 35,308 options granted during the three and six months ended June 30, 2008 was \$2.78 per share. The following weighted average assumptions were used for options granted during the three and six months ended June 30, 2007: dividend yield of zero and zero, respectively, expected volatility of 30% and 30%, respectively, risk-free interest rate of 4.6% and 4.7%, respectively, and an expected life of 3.8 and 4.4 years, respectively. The weighted average fair value of the 801,344 and 1,501,086 options, respectively, granted during the three and six months ended June 30, 2007 was \$4.61 and \$4.91 per share, respectively. Stock compensation expense related to stock options for the three and six months ended June 30, 2008 is not comparable to the same periods in the prior year due to the reversal of compensation expense related to forfeitures of unvested stock options issued to employees in prior periods that exceeded its historical forfeiture assumption used to calculate stock compensation expense. This increased volume of forfeitures was due to a reduction in the number of the Company s employees during the first six months of 2008.

Compensation expense recognized by the Company for stock options for the three and six months ended June 30, 2008, was \$738 and \$1,662, respectively, with a related tax benefit of \$111 and \$488, respectively, associated with the FBR Capital Markets Long-Term Incentive Plan. Comparable compensation expense recognized by the Company for stock options for the three and six months ended June 30, 2007 was \$1,409 and \$2,740, respectively, with a tax benefit of \$568 and \$1,154, respectively.

In accordance with the provision of SFAS 123R, FBR Capital Markets is required to recognize compensation expense relating to options to purchase shares of FBR Capital Markets common stock offered under the FBR Capital Markets Employee Stock Purchase Plan. For the three months ended June 30, 2008, the Company recognized compensation expense of \$(54) and \$227 respectively, relating to these options under the FBR Capital Markets Employee Stock Purchase Plan. For the three months ended June 30, 2007, the Company recognized compensation expense of \$62 and \$354 respectively, relating to these options under the FBR Capital Markets Employee Stock Purchase Plan.

As of June 30, 2008, there was \$8,015 of total unrecognized compensation cost related to 3,496,053 non-vested options granted under the FBR Capital Markets Long-Term Incentive Plan as described above. The total unrecognized cost is expected to be recognized over a weighted average period of 1.1 years.

23

#### **Table of Contents**

FBR Capital Markets Restricted Stock

From time to time, FBR Capital Markets grants restricted shares of common stock to employees under the FBR Capital Markets Long-Term Incentive Plan that vest ratably over a three to five year period or cliff-vest after three years for various purposes based on continued employment over these specified periods. For the three and six months ended June 30, 2008 the Company granted 38,910 and 295,989 restricted shares of common stock, respectively, at weighted average share prices of \$5.13 and \$6.74, respectively. For the three and six months ended June 30, 2007 the Company granted 1,460,740 and 1,820,578, respectively, of FBR Capital Markets restricted common stock at a weighted average share price of \$17.00 per share and \$16.67 per share, respectively.

For the three and six months ended June 30, 2008, the Company recognized \$1,262 and \$3,211, respectively, of compensation expense related to this restricted shares of common stock. For the three and six months ended June 30, 2007 the Company recognized \$873 and \$1,189, respectively, of compensation expense related to this FBR Capital Markets restricted stock.

As of June 30, 2008 a total of 1,914,101 shares of such restricted shares of common stock were outstanding with total unrecognized compensation cost related to unvested shares of \$20,447. The total unrecognized cost is expected to be recognized over a weighted-average period of 4.6 years.

In addition, as part of FBR Capital Markets satisfaction of incentive compensation earned for past service under the FBR Capital Markets variable compensation programs, employees may receive restricted shares of common stock in lieu of cash payments. These shares of restricted common stock are issued to an irrevocable trust and are not returnable to FBR Capital Markets. During the three and six months ended June 30, 2008, FBR Capital Markets issued -0- and 700,374 shares of restricted common stock, respectively, valued at \$-0- and at \$5,114, respectively, to the trust in settlement of such accrued incentive compensation. During the three and six months ended June 30, 2007 FBR Capital Markets issued 22,150 and 140,391 shares of FBR Capital Markets restricted common stock, respectively, valued at \$338 and \$2,142, respectively.

#### FBR Capital Markets Restricted Stock Units

FBR Capital Markets grants restricted stock units to employees that vest based on meeting specified service conditions of three to five years and in certain cases achievement of specified market conditions. During the three and six months ended June 30, 2008, FBR Capital Markets issued 65,000 and 4,730,000 restricted stock units, respectively, at a weighted average fair value of \$2.04 and \$2.09 per unit, respectively, which are subject to a market condition and vest ratably in years three, four, and five from date of issuance. In addition, FBR Capital Markets issued 300,402 and 1,749,843 restricted stock units, respectively, at a weighted average price of \$4.97 and \$6.42 per unit, respectively which vest ratably in years three, four, and five from date of issuance or cliff-vest after three years based on continued employment over the specified period. For the three and six months ended June 30, 2008, FBR Capital Markets recognized \$1,156 and \$1,676 of compensation expense, respectively, related to these restricted stock units. FBR Capital Markets did not grant any restricted stock units prior to January 1, 2008.

As of June 30, 2008, a total of 5,954,843 of such restricted stock units were outstanding with total unrecognized compensation cost related to unvested units of \$17,851. The total unrecognized cost is expected to be recognized over a weighted-average period of 4.6 years.

FBR Capital Markets also issued restricted stock units to an irrevocable trust which is not returnable to the Company. These restricted stock units were issued in lieu of cash payments for satisfaction of incentive compensation earned for past service under variable compensation programs. During the three and six months ended June 30, 2008, FBR Capital Markets also issued 18,722 and 43,886 restricted stock units, respectively, valued at \$97 and \$304, respectively, to the trust in settlement of such accrued incentive compensation.

24

#### Share Repurchases

FBR Group Share Repurchases

In April 2003, the Company s Board of Directors authorized a share repurchase program in which the Company may repurchase up to 14,000,000 shares of the Company s Class A common stock from time to time. In 2007, the Company s Board of Directors authorized an additional share repurchase program in which the Company may repurchase up to 100,000,000 shares of the Company s Class A common stock. In accordance with this repurchase program, a portion of the stock acquired may be used for the FBR Group stock-based compensation plans described previously. During 2007, the Company, in accordance with the Company s share repurchase program, repurchased 23,643,428 shares at a cost of \$109,777, respectively. During the three and six months ended June 30, 2008, the Company had no share repurchases and had the authority to repurchase 76,356,572 shares.

#### FBR Capital Markets Share Repurchases

In July 2007, in order to offset dilution resulting from employee restricted stock and employee stock options granted under the FBR Capital Markets Long-Term Incentive Plan, the FBR Capital Markets Board of Directors authorized a share repurchase program under which FBR Capital Markets could repurchase up to 1,000,000 shares of FBR Capital Markets outstanding shares of common stock. In October 2007, the FBR Capital Markets Board of Director s authorized the repurchase of up to an additional 5,000,000 shares of common stock. During 2007, FBR Capital Markets, in accordance with its share repurchase program, repurchased 1,000,000 shares at a total cost of \$13,017. During the three and six months ended June 30, 2008, FBR Capital Markets had no share repurchases and had the authority to repurchase 5,000,000 shares.

#### 12. Segment Information:

The Company considers its capital markets, asset management, principal investing and mortgage banking operations to be four separately reportable segments.

The capital markets segment includes the Company s investment banking and institutional sales, trading and research areas. These businesses operate as a single integrated unit to deliver capital raising, advisory and sales and trading services to corporate and institutional clients. Asset management includes the Company s fee-based asset management operations. The Company s principal investing segment includes mortgage related investment activities and substantially all of the Company s equity security investing activities. The Company s mortgage banking segment included the origination and sale of non-conforming residential mortgage loans.

25

The Company has developed systems and methodologies to allocate overhead costs to its business units and, accordingly, presents segment information consistent with internal management reporting. Revenue generating transactions between the individual segments have been included in the net revenue and pre-tax income of each segment. These transactions include investment banking activities provided by the capital markets segment to other segments and the sale of mortgage loans between the mortgage banking and principal investing segments. The following table illustrates the financial information for the Company s segments for the periods indicated.

	Capital Markets	Asset Management	Principal Investing	Mortgage Banking	Intersegment Eliminations	Consolidated Totals
Three months ended June 30, 2008						
Net revenues	\$ 43,167	\$ 5,463	\$ 840	\$	\$	\$ 49,470
Operating loss	(33,448)	(3,983)	(9,130)	(526)		(47,087)
Three months ended June 30, 2007						
Net revenues	158,434	8,373	16,902	(804)	(6,973)	175,932
Operating income (loss)	33,876	(929)	1,992	(60,334)	(5,524)	(30,919)
Six months ended June 30, 2008						
Net revenues	144,994	11,392	(14,699)	65		141,752
Operating loss	(37,669)	(7,440)	(32,499)	(3,133)		(80,741)
Six months ended June 30, 2007						
Net revenues	290,339	15,909	(12,413)	(100,448)	(6,973)	186,414
Operating income (loss)	57,823	(2,602)	(45,200)	(252,461)	(5,524)	(247,964)

#### 13. Recent Accounting Pronouncements:

In December 2007, the FASB issued SFAS No. 141(R), Business Combinations (SFAS 141(R)). SFAS 141(R) expands the definition of transactions and events that qualify as business combinations; requires that the acquired assets and liabilities, including contingencies, be recorded at the fair value determined on the acquisition date and changes thereafter reflected in operating results, rather than goodwill; changes the recognition timing for restructuring costs; and requires acquisition costs to be expensed as incurred. Adoption of SFAS 141(R) is required for business combinations after December 15, 2008. Early adoption and retroactive application of SFAS 141(R) to fiscal years preceding the effective date are not permitted. We are evaluating the impact of adoption of SFAS 141(R) on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interest in Consolidated Financial Statements (SFAS 160). SFAS 160 re-characterizes minority interests in consolidated subsidiaries as non-controlling interests and requires the classification of minority interests as a component of equity. Under SFAS 160, a change in control will be measured at fair value, with any gain or loss recognized in earnings. The effective date for SFAS 160 is for annual periods beginning on or after December 15, 2008. Early adoption and retroactive application of SFAS 160 to fiscal years preceding the effective date are not permitted. We are evaluating the impact of adoption of SFAS 160 on our consolidated financial statements.

In May 2008, the FASB issued SFAS No. 162, The Hierarchy of Generally Accepted Accounting Principles (SFAS 162). SFAS 162 identifies the sources of accounting principles and the framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles in the United States (the Hierarchy). The Hierarchy within SFAS 162 is consistent with that previously defined in the American Institute of Certified Public Accountants Statement on Auditing Standards No. 69, The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles (SFAS 69). SFAS 162 is effective 60 days following the United States Securities and Exchange Commission s (the SEC) approval of the Public Accounting Oversight Board amendments to AU Section 411, The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles.

Table of Contents 37

26

#### **Table of Contents**

On February 20, 2008, the FASB issued final Staff Position No. FAS 140-3, Accounting for Transfers of Financial Assets and Repurchase Financing Transactions (FSP FAS 140-3). FSP FAS 140-3 provides guidance on whether a transfer of a financial asset and a repurchase financing entered into with the same counterparty should be accounted for as separate transactions. FSP FAS 140-3 requires that such transactions be considered part of the same arrangement, i.e. linked transaction under Statement 140, unless certain criteria are met. FSP FAS 140-3 will be effective for financial statements issued for fiscal years beginning after November 15, 2008, and interim periods within those fiscal years. We are evaluating the impact of adoption of FSP FAS 140-3 on our consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities (SFAS 161). SFAS 161 requires specific disclosures regarding the location and amounts of derivative instruments in the Company's financial statements; how derivative instruments and related hedged items affect the Company's financial position, financial performance, and cash flows. SFAS 161 is effective for financial statements issued and for fiscal years and interim periods after November 15, 2008. Early application is permitted. Because SFAS 161 impacts the Company's disclosure and not its accounting treatment for derivative instruments and related hedged items, the Company's adoption of SFAS 161 will not impact the consolidated financial statements.

In April 2008, the FASB issued Staff Position No. FAS 142-3, Determination of the Useful Life of Intangible Assets (FSP FAS 142-3). FSP FAS 142-3 amends the factors that should be considered in developing a renewal or extension assumptions used for purposes of determining the useful life of a recognized intangible asset under FASB Statement No. 142, Goodwill and Other Intangible Assets (SFAS 142). FSP FAS 142-3 is intended to improve the consistency between the useful life and of a recognized intangible asset under SFAS 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS 141(R) and other generally accepted accounting principles in the United States. FSP FAS 142-3 is effective for fiscal years beginning after December 15, 2008. Earlier application is not permitted. We are evaluating the impact of adoption of FSP FAS 142-3 on our consolidated financial statements.

In June 2008, the FASB issued FSP EITF No. 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities (FSP EITF 03-6-1). FSP EITF 03-6-1 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and therefore need to be included in the earnings allocation in calculating earnings per share under the two-class method described in SFAS No. 128, Earnings per Share. FSP EITF 03-6-1 requires companies to treat unvested share-based payment awards that have non-forfeitable rights to dividend or dividend equivalents as a separate class of securities in calculating earnings per share. FSP EITF 03-6-1 is effective for fiscal years beginning after December 15, 2008. All prior-period EPS data presented shall be adjusted retrospectively (including interim financial statements, summaries of earnings, and selected financial data) to conform with the provisions of FSP EITF 03-6-1. Earlier application is not permitted. We are evaluating the impact of adoption of FSP EITF 03-6-1 on our consolidated financial statements.

27

#### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following analysis of the consolidated financial condition and results of operations of Friedman, Billings, Ramsey Group, Inc. and its subsidiaries (collectively, we, us, our or the Company) should be read in conjunction with the unaudited consolidated financial statements and the notes thereto appearing elsewhere in this report on Form 10-Q and the audited consolidated financial statements and notes thereto appearing in the Company s Annual Report on Form 10-K for the year ended December 31, 2007. The discussion of the Company s consolidated financial condition and results of operations below may contain forward-looking statements. These statements, which reflect management s beliefs and expectations, are subject to risks and uncertainties that may cause actual results to differ materially. For a discussion of the risks and uncertainties that may affect the Company s future results, please see Forward-Looking Statements immediately following Item 4 of Part I of this report on Form 10-Q.

#### **Business Environment**

As an investment banking, institutional sales, trading and research, asset management, and investment firm, our businesses are materially affected by conditions in the U.S. financial markets, general U.S. economic conditions and, to a lesser degree, global economic conditions. The decreased level of capital markets activities during the first half of 2008 as compared to the comparable 2007 period exhibited the effects of the uncertainty in economic conditions due to continuing negative economic trends. Our investment banking revenues and mortgage-backed security valuations have been adversely affected by the continued mortgage and credit market dislocation that began in the latter half of 2007, and we may be further impacted should there be continued or further credit market dislocations or a sustained market downturn. Other factors contributing to the current weak economic conditions are an increasing unemployment rate coupled with decreases in home price and inflationary concerns stemming from the increase in oil prices on energy and retail prices.

We believe the remainder of 2008 is going to continue to be a difficult business environment, with continued dampened capital markets activity, both domestically and internationally, and potential tightening in interest rate spreads. Our growth outlook is dependent on the extent and severity of the credit dislocation, results from fiscal and monetary policy actions, accessibility of liquidity and the direction of oil prices. The underpinnings of these growth assumptions also form our view on prospective investment banking, institutional sales, trading and research, asset management and investment activities. For further discussions on how markets conditions may affect our businesses see Risk Factors in Form 10-K.

#### **Executive Summary**

Our revenues consist primarily of: capital raising revenue and advisory fees in investment banking; agency commissions and principal transactions in institutional brokerage; base management fees and incentive allocations and fees in asset management; and net interest income, earnings from investment funds and dividend income in principal investing and net interest income and premiums from sales of mortgage loans in mortgage banking.

### Capital Markets

Our capital markets segment includes investment banking and institutional sales, trading and research. These business units operate as a single integrated segment to deliver capital raising, advisory and sales and trading services to corporate and institutional clients. Our investment banking and institutional brokerage businesses are focused on the consumer, diversified industrials, energy and natural resources, financial institutions, insurance, real estate and technology, media and telecommunications sectors. Historically, we have focused on small- and mid-cap stocks, although our research coverage and brokerage activities increasingly involve larger-cap stocks. By their nature, our business activities are highly competitive and are subject to general market conditions, volatile trading markets and fluctuations in the volume of market

28

#### **Table of Contents**

activity, as well as to the conditions affecting the companies and markets in our areas of focus. As a result, our capital markets revenues and profits can be subject to significant volatility from period to period.

The operating income from our capital markets segment decreased to a loss of \$33.4 million for the second quarter of 2008 from operating income of \$33.9 million for the second quarter of 2007. This decrease is primarily attributable to a \$115.0 million decrease in investment banking revenues during the second quarter of 2008, reflecting a lower volume of capital raising activity and a decrease in advisory revenues. The lower volume of capital raising activity during the second quarter of 2008 reflects the continued effect that the dislocation in credit markets, which began in August 2007, has had on the U.S. equity markets and equity underwriting activity. Our institutional brokerage sales and trading revenues increased to \$34.3 million for the quarter ended June 30, 2008 from \$32.1 million for the quarter ended June 30, 2007. Variable expenses decreased \$47.1 million, or 61.9%, which is attributable to the decrease in net revenues. The decrease in fixed expenses of \$0.6 million reflects the net effect of increased costs attributable to the build-out of our international operations offset by a slight reduction in operating expenses and the effects during the quarter of the forfeiture of certain stock-based compensation awards.

The operating income from our capital markets segment decreased from \$57.8 million for the six months ended June 30, 2007 to an operating loss of \$37.7 million for the six months ended June 30, 2008. This decrease is primarily attributable to a \$148.7 million decrease in investment banking revenues during the first half of 2008, reflecting a lower volume of capital raising activity and a decrease in advisory revenues. The lower volume of capital raising activity during the first half of 2008 reflects the continued effect that the dislocation in credit markets, which began in August 2007, has had on U.S. equity markets and equity underwriting activity. Our institutional brokerage sales and trading revenues increased to \$65.7 million for the six months ended June 30, 2008 as compared to \$57.1 million for the six months ended June 30, 2007. Variable expenses decreased \$60.9 million, or 44.0%, which is consistent with the decrease in net revenues. The decrease in variable expenses was offset partially by an \$11.3 million increase in fixed expense that is attributable to the build-out of our international operations, increased stock-based compensation and \$3.9 million in severance costs associated with a reduction in our workforce.

#### Asset Management

Our asset management segment consists of managing a broad range of pooled investment vehicles, including mutual funds, hedge funds, venture capital and private equity funds and separate accounts. Our total net assets under management were \$1.9 billion at June 30, 2008, decreasing from \$2.1 billion at March 31, 2008 and decreasing from \$2.5 billion as of December 31, 2007. Net assets under management decreased 9.5% or \$0.2 billion during the second quarter, primarily related to fund performance and net redemptions in mutual funds.

The operating loss from our asset management activities increased to an operating loss of \$4.0 million in the second quarter of 2008 compared to an operating loss of \$0.9 million in the second quarter of 2007. We recorded \$4.2 million in base management fees (including mutual fund administrative fees) for the three months ended June 30, 2008, as compared to \$6.4 million for the three months ended June 30, 2007. The decrease in management fees during the second quarter of 2008 reflects the effects of the decrease in average assets under management for the quarter compared to the quarter in the prior year. Operating expenses increased as a result of increases in fixed expenses attributable to expanding our mutual fund marketing activities offset by a decrease in variable costs, including sub-advisory fees.

The operating loss from our asset management activities increased to an operating loss of \$7.4 million in the first six months of 2008 compared to an operating loss of \$2.6 million in the first six months of 2007. We recorded \$8.8 million in base management fees (including mutual fund administrative fees) for the six months ended June 30, 2008, as compared to \$11.9 million for the six months ended June 30, 2007. The decrease in management fees during the first six months of 2008 reflects the effects of the decrease in average assets under management. Operating expenses increased as a result of increases in fixed expenses attributable to initiatives to expand our mutual fund marketing activities offset by a decrease in variable costs, including sub-advisory fees.

29

#### **Principal Investing**

Mortgage-Backed Securities

We invest in agency-backed and, to a lesser extent, private-label MBS. Our MBS investment strategy is based on investing in agency collateralized mortgage obligations (CMOs) and hybrid-ARM mortgage-backed securities financed by short-term repurchase agreement borrowings. The Company recorded net interest income of \$9.6 million and \$16.0 million from MBS held in our principal investment portfolio for the three and six months ended June 30, 2008, respectively, compared to \$10.2 million and \$24.5 million for the three and six months ended June 30, 2007, respectively. The decrease in net interest income during the three and six months ended June 30, 2008 is due mainly to the decrease in the average balance of MBS investments held in our portfolio. In addition, the Company recorded \$3.3 million and \$6.2 million in other-than-temporary impairments for the three and six months ended June 30, 2008, respectively, based on the Company s quarterly fair value assessment of the remaining sub-prime MBS portfolio.

Merchant Banking and Long-Term Investments

The total value of our merchant banking portfolio and long-term investments was \$133.8 million as of June 30, 2008. Of this total, \$88.3 million was held in the merchant banking portfolio, \$26.0 million was held in alternative asset funds and mutual funds and \$19.5 million was held in other long-term investments. Net unrealized losses in the merchant banking portfolio included in accumulated other comprehensive income (AOCI) totaled \$1.7 million as of June 30, 2008.

During the six months ended June 30, 2008, we recorded other than temporary impairment write-downs of \$6.4 million on certain merchant banking investments and \$8.6 million in residual interest in a non-prime mortgage loan securitization. These write-downs were recorded as part of the Company's quarterly assessments of unrealized losses in its portfolio for potential other-than-temporary impairments.

Effective January 1, 2008, the Company has elected to change its method of amortizing and accreting premiums, discounts and other deferred costs on the MBS portfolio. In accordance with SFAS 91, the Company now amortizes and accretes these items to interest income using the interest method over the contractual life of the assets ( Contractual Method ). Historically, the Company amortized and accreted these items using the retrospective method; that is, using the interest method over the estimated lives of the assets. This method required a retrospective adjustment of the effective yield each time the Company updated the estimated life of the assets. Actual prepayment experience and estimates of future principal repayments were used in calculating the estimated lives. The retrospective method adjusted unamortized premium or discount amounts as if the new estimate had been known since the original acquisition date of the assets, on a cumulative basis.

The Company changed to the Contractual Method, which uses the actual cash flows from the underlying assets to apply the interest method. While both methods are acceptable under GAAP, the Company believes the Contractual Method is preferable to the retrospective method, because under the Contractual Method, the income effects of premiums, discounts, and other deferred costs are recognized in a manner that is reflective of the actual behavior of the underlying assets during the period in which the behavior occurs while also reflecting the contractual terms of the assets without regard to change in estimated prepayments based on assumptions about future activities.

The cumulative effect of the change to the Company s accumulated deficits as of January 1, 2008 and 2007 was a decrease of \$0.2 million, or 0.02%, and an increase of \$1.4 million, or 0.38%, to \$1.1 billion and \$379.5 million, respectively. The income statement impact as a result of the change for the three months ended June 30, 2008 and 2007 was an increase to net loss of \$0.3 million, or 1.18%, to \$25.1 million and a decrease to net income of \$0.5 million, or 4.62%, to \$10.2 million, respectively. The income statement impact as a result of the change for the six months ended June 30, 2008 and 2007 was a decrease to net income of \$0.3 million, or 1.27%, to \$20.1 million and an increase to net loss of \$2.4 million, or 1.35%, to \$177.5 million, respectively.

30

## Mortgage Banking

We historically conducted our mortgage banking activities primarily through our taxable REIT subsidiary First NLC. As a result of continued deterioration of the non-prime mortgage market, on January 18, 2008, First NLC filed a voluntary petition for bankruptcy protection under Chapter 11 of the United States Bankruptcy Code in order to effectuate an orderly liquidation of First NLC s assets. The filing was made in the United States Bankruptcy Court for the Southern District of Florida, West Palm Beach Division. On May 9, 2008, First NLC filed a notice of conversion with the bankruptcy court to convert First NLC s petition for bankruptcy protection from a petition under Chapter 11 of the United States Bankruptcy Code to a petition under Chapter 7 of the United States Bankruptcy Code. As a result, on January 18, 2008, the Company deconsolidated First NLC and recognized its investment in First NLC under the cost-method thereafter.

In addition, during the quarter ended March 31, 2008, the Company recorded a non-cash reversal of its \$73.0 million negative investment in First NLC as the Company has no continuing involvement with First NLC. The Company has obtained a legal opinion from its outside counsel to the effect that First NLC s creditors would not be able to pierce the corporate veil between First NLC and the Company. However, the First NLC bankruptcy proceeding is an ongoing matter that has not yet been concluded and we cannot predict the outcome of the proceeding. As a result of the bankruptcy, and based on the Company s review of its relationship with First NLC and the opinion of the Company s counsel referenced above, the Company believes it has no remaining guarantees of the debt or any other obligation of First NLC other than those satisfied out of First NLC s cash collateral (*i.e.*, cash already owned by First NLC, but impressed with a lien in favor of the Company and other lenders) and it is considered remote that the Company would have any further obligations related to First NLC.

Operating losses incurred by the mortgage banking segment, which used to consist primarily of First NLC, decreased to an operating loss of \$0.5 million and \$3.1 million for the three and six months ended June 30, 2008, respectively, from an operating loss of \$60.3 million and \$252.5 million for the three and six months ended June 30, 2007, respectively. The operating losses in 2007 were primarily attributable to the continued decline in value of the loans due to the continued deterioration in the market for non-prime residential mortgage loans which reflected the effects of industry-wide increases in early payment default requests from loan investors as well as the surplus of non-prime loans in the market.

### **Results of Operations**

## Three months ended June 30, 2008 compared to three months ended June 30, 2007

Net income decreased from \$10.2 million in the second quarter of 2007 to a net loss of \$25.1 million in the second quarter of 2008. Net loss included the following results of operations by segment (dollars in thousands):

	Three Months Ended June 30,	
	2008	2007
Capital Markets	\$ (33,448)	\$ 33,876
Asset Management	(3,983)	(929)
Principal Investing	(9,130)	1,992
Mortgage Banking	(526)	(60,334)
Intersegment Eliminations		(5,524)
Operating loss	(47,087)	(30,919)
(Loss) gain on issuance and sale of subsidiary shares and other income	(192)	105,677
(Loss) income before income taxes and minority interest	(47,279)	74,758
Income tax (benefit) provision	(9,974)	55,011
Minority interest in (losses) earnings of consolidated subsidiary	(12,254)	9,538
Net (loss) income	\$ (25,051)	\$ 10,209

The decrease in net income is primarily attributable to the non-recurrence of the gain recognized in the second quarter of 2007 related to the sale of FBR Capital Markets shares during its initial public offering in June 2007. Another contributing factor to the decrease in net income is the decrease in investment banking revenues which reflects the continued effect that the dislocation in credit markets, which began in August 2007, has had on U.S. equity markets and equity underwriting activity. These decreases in operating results were partially offset by losses incurred in the second quarter of 2007 relating to our mortgage banking segment in which no comparable losses were recognized in the second quarter of 2008 due to the filing for bankruptcy protection and the resulting deconsolidation of First NLC.

The Company s revenues, net of interest expense, decreased from \$175.9 million in the second quarter of 2007 to \$49.5 million in the second quarter of 2008 due to the changes in revenues and interest expense described below.

Capital raising revenue decreased 96.4% from \$110.0 million in the second quarter of 2007 to \$4.0 million in the second quarter of 2008. The lower volume of capital raising activity was spread across all of the Company s industry sectors reflecting the effects of the continued dislocation in the credit markets. The Company completed seven private placements generating \$100.8 million in revenues during the second quarter of 2007. We did not complete any individually significant equity capital raising transactions during the second quarter of 2008.

Advisory revenue decreased 32.3% from \$6.2 million in the second quarter of 2007 to \$4.2 million in the second quarter of 2008. We completed ten merger and acquisition and advisory engagements in the second quarter of 2007 as compared to two merger and acquisition and advisory engagements in the second quarter of 2008.

Institutional brokerage revenue from agency commissions and principal transactions increased 6.4% from \$32.7 million in the second quarter of 2007 to \$34.8 million in the second quarter of 2008 as a result of increases in trading volume due to our expansion of sales and trading personnel partially offset by increased losses on trading securities.

Asset management base management fees decreased 34.4% from \$6.4 million in the second quarter of 2007 to \$4.2 million in the second quarter of 2008. The decrease is primarily attributable to the decrease in average net assets under management and a related decrease in mutual fund administrative fees resulting from a decrease in average mutual fund assets under management.

Revenues from our principal investment, mortgage banking and warehouse financing activities, net of related interest expense, totaled \$5.8 million in the second quarter of 2008 as compared to \$23.7 million in the second quarter of 2007. The change in net revenues is primarily the result of the Company s sale of its on-balance sheet securitized loans, a decrease in net effect of the Company s derivative instruments, a decrease in dividend income, and a decrease in losses incurred at First NLC due to the filing for bankruptcy protection and the resulting deconsolidation of First NLC. The following table summarizes the components of revenues from our principal investment, mortgage banking and warehouse financing activities, net of related interest expense (dollars in thousands):

	Three Mor	ıths Ended
	June	è 30,
	2008	2007
Net interest income	\$ 10,335	\$ 30,248
Net investment loss principal investing	(4,797)	(3,377)
Dividend income	258	883
Net investment income (loss) mortgage banking	(5)	(4,031)
	\$ 5,791	\$ 23,723

The components of net interest income from mortgage investments are summarized in the following table (dollars in thousands):

		2008	Three Months l	Ended June 30,	2007	
	Average Balance	Income / (Expense)	Yield / Cost	Average Balance	Income / (Expense)	Yield / Cost
Mortgage-backed securities	\$ 2,668,732	\$ 26,112	3.91%	\$ 5,725,698	\$ 83,200	5.81%
Mortgage loans				4,620,783	78,887	6.83%
	\$ 2,668,732	26,112	3.91%	\$ 10,346,481	162,087	6.27%
Other <sup>(1)</sup>		715			3,743	
		26,827			165,830	
Repurchase agreements	\$ 2,337,360	(15,862)	(2.68)%	\$ 1,845,197	(24,758)	(5.31)%
Commercial paper				3,474,917	(47,182)	(5.37)%
Mortgage financing credit facilities				663,135	(10,070)	(6.01)%
Securitization				3,926,766	(60,006)	(6.05)%
Derivative contracts <sup>(2)</sup>		(630)			6,434	
	\$ 2,337,360	(16,492)	(2.79)%	\$ 9,910,015	(135,582)	(5.47)%
Net interest income/spread		\$ 10,335	1.12%		\$ 30,248	0.80%

As shown in the table above, net interest income decreased by \$19.9 million from the three months ended June 30, 2007 to the three months ended June 30, 2008. This decrease was primarily due to the Company s sale of its on-balance sheet securitized loans in the fourth quarter of 2007, a reduction of originated mortgage loans held for sale and the decrease in average MBS portfolio balance.

Net interest income from the MBS portfolio decreased by \$0.6 million from \$10.2 million in the second quarter of 2007 to \$9.6 million in the second quarter of 2008, reflecting the decrease in the average balance of MBS investments offset by an increase in the net interest spread earned on the portfolio from 0.4% in the second quarter of 2007 to 1.1% in the second quarter of 2008.

During the fourth quarter of 2007, the Company completed the sale of its on-balance sheet securitized loans. Pursuant to this sale agreement, the Company sold its financial interests in the securitized loans and surrendered control over the loans and all of its rights under the various securitization agreements, eliminating any continuing involvement in the securitized loans. As a result of this sale, \$2.9 billion of loans and related assets and \$2.9 billion of securitization borrowings and related liabilities were removed from the Company s balance sheet. Also, following the bankruptcy of First NLC during the first quarter of 2008, we no longer maintain an inventory of originated mortgage loans that were held for sale. As a result of these events, we did not have mortgage loans that we earned interest on in the second quarter of 2008. During the quarter ended June 30, 2007, mortgage loan portfolio, mortgage banking and warehouse financing related interest income was \$78.9 million with related interest expense of \$62.6 million, resulting in net interest income of \$16.3 million.

<sup>(1)</sup> Includes interest income on cash and other miscellaneous interest-earning assets.

<sup>(2)</sup> Includes the effect of derivative instruments accounted for as cash flow hedges.

The Company recognized a net investment loss of \$4.8 million during the second quarter of 2008 compared to a net investment loss of \$3.4 million in the second quarter of 2007. The following table summarizes the components of net investment loss (dollars in thousands):

	Three Mon June	
	2008	2007
Securitized mortgage loans held-for-sale lower of cost or market valuation adjustments	\$	\$ (2,500)
Available for sale and cost method securities other-than-temporary impairments	(3,304)	
(Loss) income from investments funds	(140)	1,198
Realized gains on sale of available for sale investments, net	1,283	565
Gains on investment securities marked-to-market, net	13	50
Residual interest in securitization other-than-temporary impairments	(1,611)	
Other, net	(1,038)	(2,690)
	\$ (4,797)	\$ (3,377)

Based upon the evaluation of our MBS portfolio for other-than-temporary impairment, we recorded \$3.3 million of other-than-temporary impairment losses for the three months ended June 30, 2008 related to deterioration in credit quality on certain non-agency MBS investments. In addition, we recorded \$1.6 million in other-than-temporary impairment losses on residual interest in securitizations as of June 30, 2008.

Income from investment funds reflects our earnings (losses) from investments in proprietary investment partnerships and other managed investments. The decrease in income from these investments is due to fund performance.

Other net investment income primarily includes net gains and losses from derivatives not designated as cash flow hedges under SFAS 133. These derivatives primarily include economic hedges relating to the financing for certain MBS positions and the mortgage loan portfolio.

In addition to net interest income, we recorded \$0.3 million in dividend income from merchant banking equity investment portfolio in the second quarter of 2008, compared to \$0.9 million during the second quarter of 2007. The decrease in dividend income was primarily due to the decrease in the number of, and amount of capital invested in, dividend paying companies in the merchant banking portfolio as well as reduced dividend rates.

Other revenues decreased 57.8% from \$4.5 million in the second quarter of 2007 to \$1.9 million in the second quarter of 2008 primarily due to a decrease in interest income due to a lower average balance held at our clearing broker and a reduction in interest rates.

Interest expense related primarily to long-term debt issued through FBR TRS Holdings decreased from \$7.6 million in the second quarter of 2007 to \$5.4 million in the second quarter of 2008 as a result of a decrease in interest rates associated with these floating rate borrowings and an acceleration of deferred costs recognized in the second quarter of 2007 related to the termination of our line of credit in April 2007.

Total non-interest expenses decreased 53.3% from \$206.9 million in the second quarter of 2007 to \$96.6 million in the second quarter of 2008. This decrease was caused by the fluctuations in non-interest expenses discussed below.

Compensation and benefits expense decreased 49.5% from \$106.9 million in the second quarter of 2007 to \$54.0 million in the second quarter of 2008. The decrease was primarily attributable to deconsolidation of First NLC and the decrease in variable compensation of \$43.1 million as a result of decreased investment banking revenues offset by increased costs associated with stock compensation.

#### **Table of Contents**

Professional services decreased 25% from \$14.0 million in the second quarter of 2007 to \$10.5 million in the second quarter of 2008 primarily due to a reduction in costs associated with a lower volume of investment banking transactions and a reduction in sub-advisory fees as a result of the decrease in average mutual fund assets under management, and the deconsolidation of First NLC.

Business development expenses decreased 39.3% from \$11.2 million in the second quarter of 2007 to \$6.8 million in the second quarter of 2008. This change is primarily due to decreased costs associated with the lower volume of investment banking transactions and the deconsolidation of First NLC.

Clearing and brokerage fees increased from \$3.1 million in the second quarter of 2007 to \$3.4 million in the second quarter of 2008 due to increased equity trading volumes.

Occupancy and equipment expense decreased 32.3% from \$12.7 million in the second quarter of 2007 to \$8.6 million in the second quarter of 2008. This decrease is primarily associated with the deconsolidation of First NLC partially offset by increases in software licensing fees and the investments made in upgrading our technology and office space.

Communications expense decreased 17.1% from \$7.6 million in the second quarter of 2007 to \$6.3 million in the second quarter of 2008 primarily due to the deconsolidation of First NLC.

Other operating expenses decreased 62.0% from \$18.7 million in the second quarter of 2007 to \$7.1 million in the second quarter of 2008. This change was due in part to the reduction of \$6.8 million in loan servicing, administrative, and mortgage insurance expenses primarily associated with the Company s sale of its on-balance sheet securitized loans in the fourth quarter of 2007 and the deconsolidation of First NLC.

Income taxes changed from a \$55.0 million income tax provision in the second quarter of 2007 to a \$10.0 million income tax benefit in the second quarter of 2008. Our tax benefits relates to taxable losses generated by our taxable REIT subsidiaries. Our effective tax rate relating to this activity was 73.8% in the second quarter of 2007 as compared to 27.0% in the second quarter of 2008. The lower effective tax rate for the second quarter of 2008 is due to full valuation allowances recorded against current year losses of our international subsidiary and other TRS Holdings subsidiaries that reduced the current year benefit. In addition, the effective tax rate for the second quarter of 2007 includes a \$27.9 million valuation allowance on the losses derived from First NLC.

Minority interest in earnings of consolidated subsidiary of \$9.5 million represents a decrease in net income for minority interest holders—share of earnings of FBR Capital Markets for the second quarter of 2007 as compared to a \$12.3 million increase in net income for minority interest holders—share of losses of a consolidated subsidiary for the second quarter for 2008.

35

### **Results of Operations**

Six months ended June 30, 2008 compared to six months ended June 30, 2007

Net income increased from a net loss of \$177.5 million in the six months ended June 30, 2007 to a net income of \$20.1 million in the six months ended June 30, 2008. Net income (loss) included the following results of operations by segment (dollars in thousands):

	Six Months Ended	
	Jun	ie 30,
	2008	2007
Capital Markets	\$ (37,669)	\$ 57,823
Asset Management	(7,440)	(2,602)
Principal Investing	(32,499)	(45,200)
Mortgage Banking	(3,133)	(252,461)
Intersegment Eliminations		(5,524)
Operating loss	(80,741)	(247,964)
(Loss) gain on issuance and sale of subsidiary shares	(189)	106,508
Gain on disposition of subsidiary and other income	73,034	
Loss before income taxes and minority interest	(7,896)	(141,456)
Income tax (benefit) provision	(10,780)	23,461
Minority interest in (losses) earnings of consolidated subsidiary	(17,167)	12,617
Net income (loss)	\$ 20,051	\$ (177,534)

The increase in net income is primarily attributable to the deconsolidation and reversal of \$73.0 million of negative investment in First NLC as discussed previously. The increase in net income attributable to the reduction in First NLC losses is partially offset by a decline in operating results for the capital markets segment as a result of the decrease in investment banking revenues, which reflects the continued effect that the dislocation in credit markets, which began in August 2007, has had on U.S. equity markets and equity underwriting activity.

The Company s revenues, net of interest expense, decreased from \$186.4 million in the first six months of 2007 to \$141.8 million in the first six months of 2008 due to the changes in revenues and interest expense described below.

Capital raising revenue decreased 66.8% from \$207.3 million in the first six months of 2007 to \$68.9 million in the first six months of 2008. The lower volume of capital raising activity was spread across all of the Company s industry sectors reflecting the effects of the continued dislocation in the credit markets. We completed four private placements during the first six months of 2008 generating \$59.1 million in revenues compared to nine private placements generating \$159.0 million in revenues during the first six months of 2007.

Advisory revenue decreased 26.2% to \$9.3 million in the first six months of 2008 as compared to \$12.6 million generated in the first six months of 2007. We completed 17 merger and acquisition and advisory engagements in the first six months of 2007 as compared to seven merger and acquisition and advisory engagements in the first six months of 2008.

Institutional brokerage revenue from agency commissions and principal transactions increased 13.7% from \$58.6 million in the first six months of 2007 to \$66.6 million in the first six months of 2008 as a result of increases in trading volume due to our expansion of sales and trading personnel, partially offset by increased losses on trading securities.

Asset management base management fees decreased 26.1% from \$11.9 million in the first six months of 2007 to \$8.8 million in the first six months of 2008. The decrease is primarily attributable to the decrease in average net assets under management and a related decrease in mutual fund administrative fees resulting from a decrease in average mutual fund assets under management.

Revenues from our principal investment, mortgage banking and warehouse financing activities, net of related interest expense, resulted in a loss of \$3.8 million in the first six months of 2008 as compared to a loss of \$97.6 million in the first six months of 2007. The decrease in net loss is primarily the result of the Company s sale of its on-balance sheet securitized loans, a decrease in net effect of the Company s derivative instruments, a decrease in dividend income and a decrease in losses incurred at First NLC due to the bankruptcy of First NLC in the first quarter of 2008.

The following table summarizes the components of revenues from our principal investment, mortgage banking and warehouse financing activities, net of related interest expense (dollars in thousands):

	Six Months Ended		
	June	e 30,	
	2008	2007	
Net interest income	\$ 19,526	\$ 73,604	
Net investment loss principal investing	(24,484)	(62,142)	
Dividend income	687	1,842	
Net investment income (loss) mortgage banking	463	(110,890)	
	\$ (3,808)	\$ (97,586)	

The components of net interest income from mortgage investments are summarized in the following table (dollars in thousands):

	Six Months Ended June 30,					
	Average Balance	2008 Income / (Expense)	Yield / Cost	Average Balance	2007 Income / (Expense)	Yield / Cost
Mortgage-backed securities	\$ 2,306,806	\$ 49,208	4.27%	\$ 6,536,384	\$ 187,223	5.73%
Mortgage loans				5,149,148	179,785	6.98%
	\$ 2,306,806	49,208	4.27%	\$ 11,685,532	367,008	6.28%
Other <sup>(1)</sup>		3,569			4,236	
		52,777			371,244	
Panurahasa agraements	\$ 2,051,122	(32,297)	(3.11)%	\$ 2,322,499	(62,048)	(5.21)%
Repurchase agreements Commercial paper	\$ 2,031,122	(32,291)	(3.11)%	3,679,956	(99,449)	(5.31)% (5.38)%
Mortgage financing credit facilities				970,640	(29,352)	(6.01)%
Securitization				4,125,934	(124,610)	(6.01)%
Derivative contracts <sup>(2)</sup>		(954)		, -, -	17,819	(212)
	\$ 2,051,122	(33,251)	(3.21)%	\$11,099,029	(297,640)	(5.36)%
Net interest income/spread		\$ 19,526	1.06%		\$ 73,604	0.92%

<sup>(1)</sup> Includes interest income on cash and other miscellaneous interest-earning assets.

(2) Includes the effect of derivative instruments accounted for as cash flow hedges.

37

#### **Table of Contents**

As shown in the table above, net interest income decreased by \$54.1 million from the six months ended June 30, 2007 to the six months ended June 30, 2008. This decrease was primarily due to the sale of our on-balance sheet securitized loans in the fourth quarter of 2007, a reduction of originated mortgage loans held for sale and a decrease in average balance of MBS.

Net interest income from the MBS portfolio decreased by \$8.5 million from \$24.5 million in the first six months of 2007 to \$16.0 million in the first six months of 2008, reflecting the decrease in the average balance of MBS investments offset by an increase in the net interest spread earned on the portfolio from 0.34% in the first six months of 2007 to 1.06% in the first six months of 2008.

During the fourth quarter of 2007, the Company completed the sale of its on-balance sheet securitized loans. Pursuant to this sale agreement, the Company sold its financial interests in the securitized loans and surrendered control over the loans and all of its rights under the various securitization agreements, eliminating any continuing involvement in the securitized loans. As a result of this sale transaction, \$2.9 billion of loans and related assets and \$2.9 billion of securitization borrowings and related liabilities were removed from the Company s balance sheet. Also, following the bankruptcy of First NLC during the first quarter of 2008, we no longer maintain an inventory of originated mortgage loans that were held for sale. As a result of these events, we did not have mortgage loans that we earned interest on in the second quarter of 2008. For the six months ended June 30, 2007, mortgage loan portfolio, mortgage banking and warehouse financing related interest income was \$179.8 million with related interest expense of \$134.9 million, resulting in net interest income of \$44.9 million.

The Company recognized a net investment loss of \$24.5 million during the first six months of 2008 compared to net investment loss of \$62.1 million in the first six months of 2007. The following table summarizes the components of net investment loss (dollars in thousands):

	Six Mont	hs Ended
	June	e <b>30</b> ,
	2008	2007
Securitized mortgage loans held-for-sale lower of cost or market valuation adjustments	\$	\$ (36,900)
Available for sale and cost method securities other-than-temporary impairments	(12,614)	(17,000)
Realized gains on sale of equity investments and mortgage-backed securities	(2,354)	2,262
Income from investment funds	1,754	3,250
Losses on investment securities marked-to-market, net	(1,186)	(1,074)
Residual interest in securitization other-than-temporary impairments	(8,640)	
Other, net	(1,444)	(12,680)
	\$ (24,484)	\$ (62,142)

Based upon the evaluation of our MBS portfolio for other-than-temporary impairment, the Company recorded \$6.2 million of other-than-temporary impairment losses for the six months ended June 30, 2008 related to deterioration in credit quality on certain non-agency MBS investments.

As part of the Company s quarterly assessments of unrealized losses in its portfolio of marketable equity securities for potential other-than-temporary impairments and its assessment of cost method investments, the Company recorded \$6.4 million of other-than-temporary impairment losses during the six months ended June 30, 2008 as compared to \$17.0 million for the same period in 2007. In addition, the Company recorded \$8.6 million in other-than-temporary impairment losses on residual interest in securitizations during the six months ended June 30, 2008.

Income from investment funds reflects the Company s earnings from investments in proprietary investment partnerships and other managed investments.

38

#### **Table of Contents**

Other net investment income primarily includes net gains and losses from derivatives not designated as cash flow hedges under SFAS 133. These derivatives primarily include economic hedges relating to the financing for certain MBS positions and the mortgage loan portfolio.

In addition to net interest income, the Company recorded \$0.7 million in dividend income from its merchant banking equity investment portfolio in the first six months of 2008, compared to \$1.8 million during the first six months of 2007. The decrease in dividend income was primarily due to the decrease in the number of, and amount of capital invested in, dividend paying companies in the merchant banking portfolio as well as reduced dividend rates.

The deconsolidation of First NLC as of January 18, 2008 resulted in a net increase in income from mortgage banking activities to income of \$0.5 million in the first six months of 2008 from a loss of \$110.9 million in the first six months of 2007. The losses in the first quarter of 2007 were a result of increases in provisions for losses, including repurchase and premium recapture and a lower of cost of market valuation allowance.

Other revenues decreased 50.0% from \$8.6 million in the first six months of 2007 to \$4.3 million in the first six months of 2008 primarily due to a decrease in interest income due to a reduction in interest rates on balances held at our broker dealer.

Interest expense related primarily to long-term debt issued through FBR TRS Holdings decreased from \$15.2 million in the first six months of 2007 to \$12.3 million in the first six months of 2008 as a result of a decrease in interest rates associated with these floating rate borrowings and an acceleration of deferred costs recognized in the second quarter of 2007 related to the termination of our line of credit in April 2007.

Total non-interest expenses decreased 48.8% from \$434.4 million in the first six months 2007 to \$222.5 million in the first six months of 2008. This decrease was caused by the fluctuations in non-interest expenses discussed below.

Compensation and benefits expense decreased 37.9% from \$210.9 million in the first six months of 2007 to \$130.9 million in the first six months of 2008. The decrease was primarily attributable to deconsolidation of First NLC and the decrease in variable compensation of \$58.2 million as a result of decreased investment banking revenues partially offset by increased costs associated with severance costs related to an overall reduction in workforce and increased stock compensation.

Professional services decreased 17.6% from \$27.9 million in the first six months of 2007 to \$23.0 million in the first six months of 2008 primarily due to decreased costs associated lower volume of investment banking transactions, a reduction in sub-advisory fees as a result of the decrease in average assets under management, and the deconsolidation of First NLC.

Business development expenses decreased 23.3% from \$24.9 million in the first six months of 2007 to \$19.1 million in the first six months of 2008. This change is primarily due to a decrease in expenses associated with the lower volume of investment banking transactions and the deconsolidation of First NLC, offset by an increase in marketing activities during 2008 in conjunction with the Company s sponsorship of the PGA Tour, FBR Open.

Clearing and brokerage fees increased from \$5.8 million in the first six months of 2007 to \$7.0 million in the first six months of 2008 due to increased equity trading volumes.

Occupancy and equipment expense decreased 31.0% from \$25.8 million in the first six months of 2007 to \$17.8 million in the first six months 2008. This decrease is primarily associated with the deconsolidation of First NLC partially offset by increases in software licensing fees and the investments made in upgrading our technology and office space.

39

#### **Table of Contents**

Communications expense decreased 15.8% from \$14.6 million in the first six months of 2007 to \$12.3 million in the first six months of 2008 primarily due to the deconsolidation of First NLC partially offset by increased costs related to market data and customer trading services.

Other operating expenses decreased 75.4% from \$50.4 million in the first six months of 2007 to \$12.4 million in the first six months of 2008. This change was due in part to the reduction of \$14.3 million in loan servicing and administrative expenses, and mortgage and other insurance primarily associated with the sale of our on-balance sheet securitized loans in the fourth quarter of 2007. The Company also had \$11.0 million of First NLC litigation costs and an additional \$11.7 million of expenses associated with First NLC in the first six months of 2007. The Company had no comparable First NLC expenses in the first six months of 2008 as a result of the deconsolidation of First NLC.

The total income tax provision changed from \$23.5 million expense in the first six months of 2007 to a benefit of \$10.8 million in the first six months of 2008. Our tax benefits relates to taxable losses generated by our taxable REIT subsidiaries. Our effective tax rate relating to this activity was (25.3)% in the first six months of 2007 as compared to (50.2)% in the first six months of 2008. For the six months ended June 30, 2008, our tax benefit reflects a full valuation allowance on tax benefits related to operating losses at FBR TRS Holdings, Inc. and related release of valuation allowance related to the disposition of First NLC (see Note 10).

Minority interest in earnings of consolidated subsidiary of \$12.6 million represents a decrease in net income for minority interest holders share of earnings of FBR Capital Markets for the second quarter of 2007 as compared to a \$17.2 million increase in net income for minority interest holders share of losses of a consolidated subsidiary for the second quarter for 2008.

## **Liquidity and Capital Resources**

Liquidity is a measurement of our ability to meet potential cash requirements including ongoing commitments to repay borrowings, fund investments, loan acquisition and lending activities, and for other general business purposes. In addition, regulatory requirements applicable to our broker-dealer subsidiaries require minimum capital levels for these entities. Our primary sources of funds for liquidity have historically consisted of short-term borrowings (e.g., commercial paper issued by Georgetown Funding, repurchase agreements and other short-term mortgage financing facilities), securitization financings, principal and interest payments on mortgage-backed securities and mortgage loans, dividends on equity securities, proceeds from sales of mortgage-backed securities and mortgage loans, internally generated funds, equity capital contributions and credit provided by banks, clearing brokers and affiliates of our principal clearing broker. Potential future sources of liquidity for us include existing cash balances, a substantial portion of which are held by FBR Capital Markets, internally generated funds, borrowing capacity through margin accounts and repurchase agreements and future issuances of common stock, preferred stock or debt securities. Due to the crisis in the sub-prime mortgage market, the liquidity and credit market experienced unprecedented disruptions in 2007, which have continued in the first half of 2008. As a result, the availability of third-party sources of liquidity, including short-term commercial paper borrowings, was limited as of June 30, 2008.

#### Cash Flows

As of June 30, 2008, the Company s cash and cash equivalents totaled \$417.9 million, representing a net decrease in the balance of \$274.4 million for the six months ended June 30, 2008. The decrease is primarily attributable to the purchase of MBS. Of the \$417.9 million cash and cash equivalents, \$300.3 million was held by FBR Capital Markets. The Company s use of the funds held by FBR Capital Market is subject to approval by a majority of the disinterested directors serving on the FBR Capital Markets Board of Directors.

40

#### **Table of Contents**

The Company manages its short-term liquidity with its MBS portfolio and related repurchase agreement and commercial paper borrowings. Excess cash is used to pay down short-term borrowings, and cash is provided by increasing short-term borrowings within the Company s leverage policies. Additionally, MBS may be liquidated within relatively short time periods to provide additional liquidity.

The cash used in operating activities of \$67.1 million was attributable to a reduction in cash related to operating activities of FBR Capital Markets. The cash used in investing activities of \$1.3 billion relates primarily to the purchase of MBS during the first six months of 2008. The cash provided by financing activities of \$1.1 billion relates primarily to proceeds from repurchase agreements used to finance a portion of the MBS purchased.

#### Assets

Our principal assets consist of MBS, cash and cash equivalents, receivables, long-term investments and securities held for trading purposes. As of June 30, 2008, liquid assets consisted primarily of cash and cash equivalents of \$417.9 million, \$300.3 million of which was held by FBR Capital Markets, and net investments in agency MBS, excluding FBR Capital Markets holdings, of \$151.1 million. Cash equivalents consist primarily of money market funds invested in debt obligations of the U.S. government. The Company s total assets increased from \$2.9 billion at December 31, 2007 to \$4.2 billion as of June 30, 2008. The increase in total assets reflects the effects an increase in the Company s investment in agency MBS.

Long-term investments primarily consist of investments in marketable equity and non-public equity securities, managed partnerships (including hedge, private equity, and venture capital funds) in which we serve as managing partner and our investment in RNR II (QP), LP (a partnership we do not manage). Although our investments in hedge, private equity and venture capital funds are mostly illiquid, the underlying investments of such entities are, in the aggregate, mostly publicly traded, liquid equity and debt securities, some of which may be restricted due to contractual lock-up requirements.

As of June 30, 2008, our MBS portfolio was comprised primarily of agency CMOs and hybrid-ARM securities with a fair value of \$3.4 billion. As of June 30, 2008, the weighted-average coupon of the portfolio was 3.60%.

The actual yield on the MBS is affected by the price paid to acquire the investment. Our cost basis in MBS is normally greater than the par value (i.e., a premium), resulting in the yield being less than the stated coupon. The MBS portfolio had a premium of \$5.8 million (0.16% of the unpaid par value).

Net unrealized losses related to our merchant banking investments that are included in accumulated other comprehensive income in our balance sheet totaled \$1.7 million as of June 30, 2008. If and when we liquidate these or determine that a decline in value of these investments below our cost basis is other than temporary, a portion or all of the gains or losses will be recognized as a gain or loss in the statement of operations during the period in which the liquidation or determination is made. Our investment portfolio is exposed to potential future downturns in the markets and private equity securities are exposed to deterioration of credit quality, defaults and downward valuations. On a quarterly basis, we review the valuations of our private equity investments carried at cost for impairment. If and when we determine that the fair value is less than our carrying value and the decline is considered other-than-temporary, we will reflect the reduction as an investment loss.

41

The following table provides additional detail regarding the Company s merchant banking and long-term investments as of June 30, 2008 (dollars in thousands):

## **Merchant Banking and Long-Term Investments**

		Ju	ne 30, 2008	
	Number of Shares/Units	Cos	t/Adjusted Basis	 ir Value/ ying Value
Long-term investments, at fair value:				. 3
Merchant banking marketable equity securities				
Castlepoint Holdings, Ltd.	500,000	\$	4,650	\$ 4,545
Grubb & Ellis Company	473,116		3,037	1,821
Other merchant banking investments			164	212
Total merchant banking investments		\$	7,851	6,578
Residual interest in securitization				6,748
Investment securities marked to-market				1,083
Other investments				1,361
Total long-term investments, at fair value				\$ 15,770
Other long-term investments:				
Merchant banking non-marketable securities				
Asset Capital Corporation, Inc. (2)	948,766	\$	4,507	\$ 4,507
Cohen Financial <sup>(2)</sup>	112,892		1,129	1,129
Cypress Sharpridge Investments, Inc. (2).	179,200		3,226	3,226
Ellington Financial LLC	1,938,750		36,449	36,449
FSI Realty Trust <sup>(2)</sup>	752,688		1,505	1,505
Muni Funding of America, LLC <sup>(2)</sup>	750,000		5,250	5,250
Star Asia Finance, Limited <sup>(2)</sup>	1,050,000		5,008	5,008
Thornburg Mortgage, Inc. (3)	N/A		5,043	5,043
Thunderbird Resorts, Inc.	1,194,743		10,000	10,000
Vintage Wine Trust, Inc. (2)	1,075,269		8,602	8,602
Other merchant banking investments			975	975
Total merchant banking investments		\$	81,694	81,694
Preferred equity investment				2,500
Investment funds				26,017
Other investments				7,827
Total other long-term investments				\$ 118,038

<sup>(1)</sup> As of June 30, 2008, these shares cannot be traded in a public market (e.g., NYSE or NASDAQ) but may be sold in private transactions

## Sources of Funding

We believe that our existing cash balances, net investments in agency MBS, cash flows from operations, borrowing capacity, other sources of liquidity and execution of our financing strategies should be sufficient to meet our cash requirements. We have obtained, and believe we will be

<sup>(2)</sup> Cost/adjusted basis reflects the effects of other-than-temporary impairment charges.

<sup>(3)</sup> Represents an investment in senior subordinated debt and warrants.

able to continue to obtain, short-term financing in amounts and at interest rates consistent with our financing objectives. We may, however, seek debt or equity financings, in public or private transactions, to provide capital for corporate purposes and/or strategic

42

#### **Table of Contents**

business opportunities, including possible acquisitions, joint ventures, alliances or other business arrangements which could require substantial capital outlays. Our policy is to evaluate strategic business opportunities, including acquisitions and divestitures, as they arise. There can be no assurance that we will be able to generate sufficient funds from future operations, or raise sufficient debt or equity on acceptable terms, to take advantage of investment opportunities that become available. Should our needs ever exceed these sources of liquidity, we believe that most of our investments could be sold, in most circumstances, to provide cash.

As of June 30, 2008, the Company s liabilities totaled \$3.6 billion, which resulted in a leverage ratio (liabilities to shareholders equity) of 11 to 1. In addition to trading account securities sold short and other payables and accrued expenses, our indebtedness consisted of repurchase agreements with several financial institutions and long term debentures issued through our taxable REIT subsidiary, FBR TRS Holdings. These long-term debt securities accrue and require payments of interest quarterly at annual rates of three-month LIBOR plus 2.25% to 3.25%, mature in 25 to 28 years, and are redeemable, in whole or in part, without penalty, currently or within three years. As of June 30, 2008, we had \$320.1 million of long-term corporate debt, and the weighted average interest rate on these securities was 5.46%.

Our repurchase agreements for our MBS include provisions contained in the standard master repurchase agreement as published by the Bond Market Association and may be amended and supplemented in accordance with industry standards for repurchase facilities. As provided in the standard master repurchase agreement, upon the occurrence of an event of default or a termination event the applicable counterparty has the option to terminate all repurchase transactions under such counterparty s repurchase agreement and to demand immediate payment of any amount due from us to the counterparty.

Under our repurchase agreements, we may be required to pledge additional assets to our repurchase agreement counterparties in the event the estimated fair value of the existing pledged collateral under such agreements declines and such lenders demand additional collateral (i.e., a margin call), which may take the form of additional securities or cash. Margin calls on repurchase agreements collateralized by our MBS investments primarily result from events such as declines in the value of the underlying mortgage collateral caused by factors such as rising interest rates or prepayments.

To date, we have not had any margin calls on our repurchase agreements that we were not able to satisfy with either cash or additional pledged collateral. However, should we encounter increases in interest rates, prepayments or delinquency levels, margin calls on our repurchase agreements could lead to an adverse change in our liquidity position.

The following table provides information regarding the Company s outstanding repurchase agreement borrowings and short-term mortgage financing facilities (dollars in thousands):

	June 30,	June 30, 2008		31, 2007
		Short-Term Mortgage		Short-Term Mortgage
	Repurchase	Financing	Repurchase	Financing
	Agreements	Facilities <sup>(1)</sup>	Agreements	Facilities <sup>(1)</sup>
Outstanding balance	\$ 2,813,768		\$ 1,681,822	\$ 62,555
Weighted-average rate	2.54%		5.00%	6.16%
Weighted-average term to maturity <sup>(1)</sup>	20.7 days	NA	20.0 days	NA

(1) Under these mortgage financing facilities, which expire or may be terminated by the Company or the counterparty within one year, the Company may finance mortgage loans for up to 180 days. The interest rates on these borrowings reset daily.

43

## Regulatory Capital

FBR & Co. and FBRIS, as U.S. broker-dealers, are registered with the SEC and are members of the FINRA. Additionally, FBRIL, our U.K. broker-dealer, is registered with the FSA. As such, they are subject to the minimum net capital requirements promulgated by the SEC and FSA, respectively. As of June 30, 2008, FBR & Co. had total regulatory net capital of \$84.0 million, which exceeded its required net capital of \$3.7 million by \$80.3 million. In addition, FBRIS and FBRIL had regulatory capital as defined in excess of required amounts. Regulatory net capital requirements increase when the broker-dealers are involved in underwriting activities based upon a percentage of the amount being underwritten.

#### Share Repurchases:

## FBR Group Share Repurchases

In 2007, the Company s Board of Directors authorized additional share repurchases in which the Company may repurchase up to 100 million shares of the Company s Class A common stock. In accordance with this repurchase program, a portion of the stock acquired may be used for the FBR Group Long-Term Incentive Plan described previously. During 2007, the Company repurchased 23.6 million shares at a cost of \$109.8 million. During the six month period ended June 30, 2008, the Company had no share repurchases and had authority to repurchase 76.4 million shares.

#### FBR Capital Markets Share Repurchases

In July 2007, in order to offset dilution resulting from employee restricted stock and employee stock options granted under the FBR Capital Markets Long-Term Incentive Plan, the FBR Capital Markets Board of Directors authorized a share repurchase program under which FBR Capital Markets could repurchase up to one million shares of the FBR Capital Markets outstanding shares of common stock. In October 2007, the FBR Capital Markets Board of Director s authorized the repurchase of up to an additional five million shares of common stock. During the year ended December 31, 2007, FBR Capital Markets, in accordance with its share repurchase program, repurchased one million shares at a total cost of \$13.0 million. FBR Capital Markets made no share repurchases and had authority to repurchase five million shares during the six month period ended June 30, 2008.

#### Dividends

During the six month period ended June 30, 2008, no dividends were declared. Pursuant to our variable dividend policy, our Board of Directors, in its sole discretion, may reinstate the payment of cash dividends when appropriate in the future. Although no dividends were declared or paid during the fourth quarter of 2007, the Company declared and paid the following dividends during the year ended December 31, 2007:

			Divid	dends
<b>Declaration Date</b>	Record Date	Payment Date	Per S	Share
September 17, 2007	September 28, 2007	October 31, 2007	\$	0.05
June 19, 2007	June 29, 2007	July 31, 2007	\$	0.05
March 21, 2007	March 30, 2007	April 30, 2007	\$	0.05

44

#### **Table of Contents**

## **Contractual Obligations**

We have contractual obligations to make future payments in connection with long-term debt and non-cancelable lease agreements and other contractual commitments as well as uncalled capital commitments to various investment partnerships that may be called over the next ten years. The following table sets forth these contractual obligations for the remaining two quarters of 2008 and by fiscal year as of June 30, 2008 (in thousands):

	2008	2009	2010	2011	2012	Thereafter	Total
Long-term debt <sup>(1)</sup>	\$	\$ 970	\$ 970	\$ 970	\$	\$ 317,500	\$ 320,410
Minimum rental and other contractual commitments	5,020	16,725	14,155	17,506	17,026	24,761	95,193
Capital commitments <sup>(2)</sup>							
	\$ 5 020	\$ 17 695	\$ 15 125	\$ 18 476	\$ 17 026	\$ 342.261	\$ 415 603

- (1) This table excludes interest payments to be made on the Company s long-term debt securities issued through FBR TRS Holdings. Based on the weighted average interest rate of 5.46%, approximately \$17.3 million on the current outstanding principal will be outstanding for the year ending December 31, 2008. Interest on the \$317.5 million of long-term debt floats based on the 3-month LIBOR; therefore, actual coupon interest will likely differ from this estimate.
- (2) The table above excludes \$3.4 million of uncalled capital commitments to various investment partnerships that may be called over the next ten years, as of June 30, 2008.

The Company also has repurchase agreement liabilities of \$2.8 billion as of June 30, 2008. See Note 3 to the financial statements for further information.

#### **Table of Contents**

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

Market risk generally represents the risk of loss through a change in realizable value that can result from a change in the prices of equity securities, a change in the value of financial instruments as a result of changes in interest rates, a change in the volatility of interest rates or a change in the credit rating of an issuer. We are exposed to the following market risks as a result of our investments in mortgage-backed securities and equity investments. Except for trading securities held by FBR & Co., none of the investments mentioned in this section, Item 3, is held for trading purposes.

#### **Interest Rate Risk**

#### Leveraged MBS

The Company is primarily subject to interest rate risk as a result of its principal investments. Through its principal investment activities, the Company invests in MBS and finances those investments with repurchase agreements, all of which are interest rate sensitive financial instruments. The Company is exposed to interest rate risk that fluctuates based on changes in the level or volatility of interest rates and mortgage prepayments and in the shape and slope of the yield curve. The Company attempts to hedge a portion of its exposure to rising interest rates by entering into interest rate swap and interest rate cap contracts. The counterparties to the Company s derivative agreements at June 30, 2008 are U.S. financial institutions.

The Company s primary risk is related to changes in both short- and long-term interest rates. As interest rates increase, the market value of the Company s MBS may be expected to decline, prepayment rates may be expected to go down and duration may be expected to extend. An increase in interest rates is beneficial to the market value of the Company s derivative instruments, including economic hedges and instruments designated as cash flow hedges. For example, for interest rate swap positions, the cash flows from receiving the floating rate portion increase and the fixed rate paid remains the same under this scenario. If interest rates decline, the reverse is true for MBS, paying fixed and receiving floating interest rate swaps, interest rate caps and Eurodollar futures contracts.

The Company records its derivatives at fair value. The differential between amounts paid and received for derivative instruments designated as cash flow hedges is recorded as an adjustment to interest expense. In addition, the Company records the ineffectiveness of its cash flows hedges, if any, in net investment income. In general (i.e., presuming the hedged risk is still probable of occurring), in the event of early termination of these derivatives, the Company receives or makes a payment based on the fair value of the instrument, and the related deferred gain or loss recorded in other comprehensive income is amortized into income or expense over the original hedge period.

The table that follows shows the expected change in fair value for the Company s current MBS and derivatives related to the Company s principal investment activities under several hypothetical interest-rate scenarios. Interest rates are defined by the U.S. Treasury yield curve. The changes in rates are assumed to occur instantaneously. It is further assumed that the changes in rates occur uniformly across the yield curve and that the level of LIBOR changes by the same amount as the yield curve. Actual changes in market conditions are likely to be different from these assumptions.

Changes in value are measured as percentage changes from their respective values presented in the column labeled Value at June 30, 2008. Management's estimate of change in value for mortgage loans and mortgage-backed securities are based on the same assumptions it uses to manage the impact of interest rates on the portfolio. Actual results could differ significantly from these estimates. The estimated change in value of the MBS reflects an effective duration of 0.83 in a rising interest environment and 0.50 in a declining interest rate environment.

46

The effective durations are based on observed market value changes, as well as management s own estimate of the effect of interest rate changes on the fair value of the investments including assumptions regarding prepayments based, in part, on age of and interest rate on the mortgages and the mortgages underlying the MBS, embedded derivates in the MBS, prior exposure to refinancing opportunities and an overall analysis of historical prepayment patterns under a variety of past interest rate conditions (dollars in thousands, except per share amounts).

	40.	Value at June 30, 2008				
	]	Increase in	Percent Change	Ι	Decrease in	Percent Change
\$ 3,431,550	\$	3,402,916	(0.83)%	\$	3,448,538	0.50%
9,481		19,086	101.31%		4,510	(52.43)%
759,199		759,199			759,199	
\$ 4,200,230	\$	4,181,201	(0.45)%	\$	4,212,247	0.29%
\$ 2,813,768	\$	2,813,768		\$	2,813,768	
4,215		1,093	(74.06)%		8,008	89.98%
804,316		804,316			804,316	
3,622,299		3,619,177	(0.09)%		3,626,092	0.10%
234,245		234,245			234,245	
343,686		332,779	(4.63)%		351,910	2.39%
\$ 4,200,230	\$	4,181,201	(0.45)%	\$	4,212,247	0.29%
\$ 2.28	\$	2.17	(4.63)%	\$	2.33	2.39%
	9,481 759,199 \$4,200,230 \$2,813,768 4,215 804,316 3,622,299 234,245 343,686	\$ 3,431,550 \$ 9,481 759,199 \$ 4,200,230 \$ \$ \$ 2,813,768 4,215 804,316 \$ 3,622,299 234,245 343,686 \$ 4,200,230 \$	\$ 3,431,550 \$ 3,402,916 9,481 19,086 759,199 759,199 \$ 4,200,230 \$ 4,181,201 \$ 2,813,768 4,215 1,093 804,316 \$ 3,622,299 3,619,177 234,245 343,686 332,779 \$ 4,200,230 \$ 4,181,201	100 Basis Point Increase in Interest Rates       Percent Change         \$ 3,431,550       \$ 3,402,916       (0.83)%         9,481       19,086       101.31%         759,199       759,199         \$ 4,200,230       \$ 4,181,201       (0.45)%         \$ 2,813,768       \$ 2,813,768       (74.06)%         \$ 4,215       1,093       (74.06)%         804,316       804,316         3,622,299       3,619,177       (0.09)%         234,245       234,245         343,686       332,779       (4.63)%         \$ 4,200,230       \$ 4,181,201       (0.45)%	100 Basis Point Increase in Interest Rates	100 Basis Point Increase in Interest Rates         Percent Change         100 Basis Point Decrease in Interest Rates           \$ 3,431,550         \$ 3,402,916         (0.83)%         \$ 3,448,538           9,481         19,086         101.31%         4,510           759,199         759,199         759,199           \$ 4,200,230         \$ 4,181,201         (0.45)%         \$ 2,813,768           4,215         1,093         (74.06)%         8,008           804,316         804,316         804,316           3,622,299         3,619,177         (0.09)%         3,626,092           234,245         234,245         234,245           343,686         332,779         (4.63)%         351,910           \$ 4,200,230         \$ 4,181,201         (0.45)%         \$ 4,212,247

As shown above, the Company s MBS portfolio generally will benefit less from a decline in interest rates than it will be adversely affected by a same-scale increase in interest rates.

#### Other

The value of our direct investments in other companies is also likely to be affected by significant changes in interest rates. For example, many of these companies are exposed to risks similar to those identified above as being applicable to our own investments in MBS. Additionally, changes in interest rates often affect market prices of equity securities. Because each of the companies in which we invest has its own interest rate risk management process, it is not feasible for us to quantify the potential impact that interest rate changes would have on the stock price or the future dividend payments by any of the companies in which we have invested.

#### **Equity Price Risk**

The Company is exposed to equity price risk as a result of its investments in marketable equity securities, investment partnerships, and trading securities. Equity price risk changes as the volatility of equity prices changes or the values of corresponding equity indices change.

While it is impossible to project exactly what factors may affect the prices of equity sectors and how much the effect might be, the table below illustrates the impact a ten percent increase and a ten percent decrease in the price of the equities held by the Company would have on the value of the total assets and the book value of the Company as of June 30, 2008 (dollars in thousands, except per share amounts).

			Value at June 30, 2008					Percent
			10% I	ncrease in Price	Percent Change	10% ]	Decrease in Price	Change
Assets								g-
Marketable equity securities	\$	7,939	\$	8,734	10.00%	\$	7,146	(10.00)%
Equity method investments		26,017		28,619	10.00%		23,415	(10.00)%
Investment securities-marked to market		1,083		1,191	10.00%		975	(10.00)%
Trading securities-equities		16,714		18,385	10.00%		15,043	(10.00)%
Other	4	,148,477		4,148,477			4,148,477	
Total assets	\$ 4	,200,230	\$	4,205,406	0.12%	\$	4,195,056	(0.12)%
Liabilities	\$ 3.	,622,299	\$	3,622,299		\$	3,622,299	
Minority Interest		234,245		236,048	0.77%		232,443	(0.77)%
Shareholders Equity								
Common stock		1,594		1,594			1,594	
Paid-in-capital	1.	,478,006		1,478,006			1,478,006	
Accumulated other comprehensive loss		(92,407)		(91,612)	0.86%		(93,200)	(0.86)%
Accumulated deficit	(1,	,043,507)		(1,040,929)	0.25%		(1,046,086)	(0.25)%
Total shareholders equity		343,686		347,059	0.98%		340,314	(0.98)%
Total liabilities and shareholders equity	\$ 4	,200,230	\$	4,205,406	0.12%	\$	4,195,056	(0.12)%
Book value per share	\$	2.28	\$	2.30	0.98%	\$	2.25	(0.98)%

Except to the extent that the Company sells its marketable equity securities or other long-term investments, or a decrease in their fair value is deemed to be other than temporary, an increase or decrease in the fair value of those assets will not directly affect the Company s earnings. However, an increase or decrease in the value of equity method investments, investment securities-marked to market and trading securities will directly affect the Company s earnings.

#### **Table of Contents**

#### Item 4. Controls and Procedures

As of the end of the period covered by this report on Form 10-Q, our management, with the participation of our Chief Executive Officer, Eric F. Billings, and our Chief Financial Officer, Kurt R. Harrington, carried out an evaluation of the effectiveness of our disclosure controls and procedures (as defined under Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act )) pursuant to Rule 13a-15(b) of the Exchange Act. Based upon that evaluation, our Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures, as of June 30, 2008, are effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding disclosure.

There has been no change in our internal control over financial reporting during the quarter ended June 30, 2008 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

### **Forward-Looking Statements**

This report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Some of the forward-looking statements can be identified by the use of forward-looking words such as believes, expects, may, will, should, seeks, approximately, intends, plans, estimates or anticipates or the negative of those comparable terminology. Such statements include, but are not limited to, those relating to the effects of growth, our principal investment activities, levels of assets under management and our current equity capital levels. In addition, certain statements regarding the outcome of the First NLC bankruptcy proceeding are forward-looking. Forward-looking statements involve risks and uncertainties. You should be aware that a number of important factors could cause our actual results to differ materially from those in the forward-looking statements. These factors include, but are not limited to, the effect of demand for public offerings, activity in the secondary securities markets, interest rates, interest spreads and mortgage prepayment speeds, the risks associated with merchant banking investments, available technologies, competition for business and personnel and general economic, political and market conditions. We will not necessarily update the information presented in this Form 10-Q if any of these forward-looking statements turn out to be inaccurate. For a more detailed discussion of the risks affecting our business, see our Annual Report on Form 10-K for the year ended December 31, 2007, including the section entitled Risk Factors in that report, and any other reports or documents we file with the SEC from time to time.

49

#### PART II

#### OTHER INFORMATION

#### Item 1. Legal Proceedings

Historically, the Company conducted its mortgage banking activities through its taxable REIT subsidiary First NLC. As a result of continued deterioration of the non-prime mortgage markets, on January 18, 2008, First NLC filed a voluntary petition for bankruptcy protection under Chapter 11 of the United States Bankruptcy Code in order to effectuate an orderly liquidation of First NLC s assets. The filing was made in the United States Bankruptcy Court for the Southern District of Florida, West Palm Beach Division. On May 9, 2008, First NLC filed a notice of conversion with the bankruptcy court to convert First NLC s petition for bankruptcy protection from a petition under Chapter 11 of the United States Bankruptcy Code. As a result of the bankruptcy filing, all litigation against First NLC has been stayed. On the basis of the Company s review of its relationship with First NLC and an opinion of the Company s counsel, the Company believes that it has no further obligations to First NLC and that First NLC s creditors would not pierce the corporate veil between First NLC and the Company. However, the First NLC bankruptcy proceeding is an ongoing matter that has not yet been concluded and we cannot predict the outcome of the proceeding.

On May 8, 2008, the United States District Court for the Southern District of New York entered its final judgment granting FBR Group s motion to dismiss all counts of the consolidated amended complaint in the previously disclosed putative class action securities lawsuit of In re FBR Inc. Securities Litig. Pursuant to that final judgment, the complaint was dismissed as to all defendants (which includes certain officers and directors of FBR Group) with prejudice.

#### Item 1A. Risk Factors

As of June 30, 2008, there have been no material changes in the Company s risk factors as previously disclosed in the Company s Annual Report on Form 10-K for the year ended December 31, 2007.

50

## Item 4. Submission of Matters to a Vote of Security Holders

The Company held its annual meeting of shareholders on June 5, 2008. At the annual meeting, the shareholders voted on the election of eight directors to the Company s Board of Directors for one-year terms to expire at the annual meeting of shareholders in 2009. In addition, the shareholders ratified the appointment of PricewaterhouseCoopers LLP as the Company s independent registered public accounting firm for 2008. Following are the results of the matters voted on at the annual meeting:

In the election of directors, each nominee was elected by a vote of the shareholders as follows:

Nominee for Director	Votes in Favor	Votes Withheld
Eric F. Billings	140,547,311	6,136,541
Daniel J. Altobello	121,907,409	32,776,442
Peter A. Gallagher	115,978,202	38,705,650
Russell C. Lindner	122,081,951	32,601,900
Ralph S. Michael III	122,095,335	32,588,516
Wallace L. Timmeny	121,198,051	33,485,800
J. Rock Tonkel, Jr.	149,249,705	5,434,147
John T. Wall	115,964,263	38,719,589

The following other routine matter was approved by the shareholders:

	Votes in Favor	Votes Against	Votes Abstaining
Ratification of the appointment of PricewaterhouseCoopers LLP as the Company s			
independent registered public accounting firm for 2008	153,789,788	605,811	288,255

### Item 6. Exhibits

## **Exhibit**

Number	Exhibit Title
10.01	Retention Incentive Agreement, dated April 30, 2008, by and between FBR Capital Markets Corporation and Richard J. Hendrix (filed as Exhibit 10.02 to the Company s Quarterly Report on Form 10-Q filed on May 12, 2008, and incorporated by reference herein).
10.02	Employment Agreement, dated April 30, 2008, by and between Richard J. Hendrix and FBR Capital Markets Corporation filed as Exhibit 10.03 to the Company s Quarterly Report on Form 10-Q filed on May 12, 2008, and incorporated by reference herein).
12.01	Statement regarding Computation of Ratio of Earnings to Fixed Charges.
31.01	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended, adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.02	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended, adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.01	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.02	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Management Contract.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Friedman, Billings, Ramsey Group, Inc.

By: /s/ Kurt R. Harrington
Kurt R. Harrington

Executive Vice President, Chief Financial Officer

(Principal Financial Officer)

Date: August 8, 2008

By: /s/ Robert J. Kiernan Robert J. Kiernan

Senior Vice President, Controller and

Chief Accounting Officer

(Principal Accounting Officer)

Date: August 8, 2008

52

## EXHIBIT INDEX

## **Exhibit**

Number	Exhibit Title
10.01	Retention Incentive Agreement, dated April 30, 2008, by and between FBR Capital Markets Corporation and Richard J. Hendrix (filed as Exhibit 10.02 to the Company s Quarterly Report on Form 10-Q filed on May 12, 2008, and incorporated by reference herein).
10.02	Employment Agreement, dated April 30, 2008, by and between Richard J. Hendrix and FBR Capital Markets Corporation filed as Exhibit 10.03 to the Company s Quarterly Report on Form 10-Q filed on May 12, 2008, and incorporated by reference herein).
12.01	Statement regarding Computation of Ratio of Earnings to Fixed Charges.
31.01	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended, adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.02	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended, adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.01	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.02	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Management Contract.