#### HEARTLAND FINANCIAL USA INC

Form 4 May 15, 2008

## FORM 4

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

OMB Number:

5. Relationship of Reporting Person(s) to

(Check all applicable)

Issuer

3235-0287 January 31,

Expires: 2005 Estimated average

0.5

**OMB APPROVAL** 

burden hours per response...

Check this box if no longer subject to Section 16. Form 4 or Form 5

**SECURITIES** obligations may continue.

Symbol

INC [HTLF]

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section

30(h) of the Investment Company Act of 1940

2. Issuer Name and Ticker or Trading

HEARTLAND FINANCIAL USA

1(b).

(Print or Type Responses)

SCHMIDT JOHN K

1. Name and Address of Reporting Person \*

See Instruction

(Last)	(First)	(Middle)		of Earliest T Day/Year)	Γransaction			_X_ Director _X_ Officer (giv		0% Owner ther (specify
1398 CEN	TRAL AVE.		05/13/2	•				below)	below) EVP & CFO	
				If Amendment, Date Original Filed(Month/Day/Year)				6. Individual or Joint/Group Filing(Check Applicable Line) _X_ Form filed by One Reporting Person		
DUBUQU	E, IA 52001							Form filed by Person	More than One	Reporting
(City)	(State)	(Zip)	Tab	ole I - Non-	Derivative	Secu	rities Acq	uired, Disposed o	of, or Benefici	ially Owned
1.Title of Security (Instr. 3)	2. Transaction Dat (Month/Day/Year)		Date, if	3. Transactic Code (Instr. 8)	4. Securit on(A) or Di (Instr. 3, 4)	sposed	of (D)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
Common Stock	05/13/2008			M	16,000	A	\$ 12	0 (10)	D	
Common Stock	05/13/2008			S	13,200	D	\$ 23.32	135,046 <u>(1)</u> <u>(8)</u>	D	
Common Stock								14,622	I	401(k)
Common Stock								4,290.588 (5)	I	Minor Child (2)
Common Stock								4,301.332 (5)	I	Minor Child (3)

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Common Stock	4,853.697 <u>(5)</u>	I	Minor Child $\underline{^{(4)}}$
Common Stock	11,017	I	Spouse (6)
Common Stock	4,498 <u>(9)</u>	I	HTLF Retirement Plan

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

 $\label{thm:convergence} \begin{tabular}{ll} Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned \\ (e.g., puts, calls, warrants, options, convertible securities) \end{tabular}$ 

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	saction Date 3A. Deemed 4. 5. Number TransactiorDerivative any Code Securities (Month/Day/Year) (Instr. 8) Acquired (or Dispose (D) (Instr. 3, 4, and 5)		vative arities uired (A) isposed of rr. 3, 4,	Expiration Date (Month/Day/Year) A) d of		7. Title and Amour Underlying Securit (Instr. 3 and 4)		
				Code V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amo or Num of Sh
Non-Qualified Stock Option (Right to Buy	\$ 12	05/13/2008		M		16,000	<u>(7)</u>	01/02/2009	Common Stock	C
Non-Qualified Stock Option (Right to Buy	\$ 12						<u>(7)</u>	01/17/2010	Common Stock	9,0
Non-Qualified Stock Option (Right to Buy	\$ 8.67						<u>(7)</u>	06/01/2011	Common Stock	9,0
Non-Qualified Stock Option (Right to Buy	\$ 8.8						<u>(7)</u>	01/15/2012	Common Stock	3,7
Non-Qualified Stock Option (Right to Buy	\$ 11.84						<u>(7)</u>	01/21/2013	Common Stock	10,5
Non-Qualified Stock Option (Right to Buy)	\$ 19.48						<u>(7)</u>	01/20/2014	Common Stock	10,0

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Non-Qualified Stock Option (Right to Buy)	\$ 21	<u>(7)</u>	02/10/2015	Common Stock	10,0
Non-Qualified Stock Option (Right to Buy	\$ 21.6	<u>(7)</u>	02/06/2016	Common Stock	4,0
Non-Qualified Stock Option (Right to Buy)	\$ 29.65	<u>(7)</u>	01/16/2017	Common Stock	4,0
Non-Qualified Stock Option (Right to Buy)	\$ 18.6	<u>(7)</u>	01/24/2018	Common Stock	4,0

## **Reporting Owners**

Reporting Owner Name / Address	Relationships						
.r. g	Director	10% Owner	Officer	Other			
SCHMIDT JOHN K 1398 CENTRAL AVE. DUBUQUE, IA 52001	X		EVP & CFO				

# **Signatures**

/s/ John K.
Schmidt

\*\*Signature of Reporting Person

O5/15/2008

Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Includes 1,549 shares held jointly with reporting person's spouse and 300 shares held in street name.
- (2) Shares held as Donna L. Schmidt Cust for Nicole M. Schmidt.
- (3) Shares held as Donna L. Schmidt Cust for Alexander J. Schmidt.
- (4) Shares held as Donna L. Schmidt Cust for Benjamin N. Schmidt.
- (5) Shares participate in a Dividend Reinvestment Plan.
- The reporting person disclaims beneficial ownership of these securities, and this report shall not be deemed to be an admission that the reporting person is the beneficial owner of such securities for purposes of Section 16 or for any other purpose.
- (7) Represents options to buy granted under the Company's Stock Option Plan, a Rule 16(b)(3) plan, which options vest one-third per year beginning on the 3rd anniversary of date of grant.
- (8) Includes 13,359 Restricted Stock Awards granted under the 2005 Long-Term Incentive Plan.
- (9) Represents shares allocated to the reporting person's account under the Heartland Financial USA, Inc. Retirement Plan as a result of the Pension Plan Protection Act of 2006.
- (10) Double entry see next line for total.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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