

CARMAX INC
Form 10-Q
January 08, 2014
UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended November 30, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 1-31420

CARMAX, INC.

(Exact name of registrant as specified in its charter)

VIRGINIA 54-1821055
(State or other jurisdiction of (I.R.S. Employer
incorporation or organization) Identification No.)

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12800 TUCKAHOE CREEK PARKWAY, RICHMOND, VIRGINIA 23238
(Address of principal executive offices) (Zip Code)

(804) 747-0422

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer

Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes No

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Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class Outstanding as of December 31, 2013

Common Stock, par value \$0.50 223,223,739

A Table of Contents is included on Page 2 and a separate Exhibit Index is included on Page 41.

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CARMAX, INC. AND SUBSIDIARIES

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

CARMAX, INC. AND SUBSIDIARIES

Consolidated Statements of Earnings

(Unaudited)

(In thousands except per share data)	Three Months Ended November 30				Nine Months Ended November 30			
	2013	% (1)	2012	% (1)	2013	% (1)	2012	% (1)
SALES AND OPERATING REVENUES:								
Used vehicle sales	\$ 2,396,840	81.5	\$ 2,068,742	79.5	\$ 7,738,118	81.5	\$ 6,449,613	79.3
New vehicle sales	50,073	1.7	45,693	1.8	162,502	1.7	162,543	2.0
Wholesale vehicle sales	437,272	14.9	427,650	16.4	1,402,838	14.8	1,332,495	16.4
Other sales and revenues	57,222	1.9	60,361	2.3	194,558	2.0	190,219	2.3
NET SALES AND OPERATING REVENUES								
	2,941,407	100.0	2,602,446	100.0	9,498,016	100.0	8,134,870	100.0
Cost of sales	2,559,686	87.0	2,257,227	86.7	8,233,456	86.7	7,039,743	86.5
GROSS PROFIT	381,721	13.0	345,219	13.3	1,264,560	13.3	1,095,127	13.5
CARMAX AUTO FINANCE INCOME								
Selling, general and administrative expenses	284,366	9.7	257,282	9.9	857,761	9.0	765,559	9.4
Interest expense	7,649	0.3	8,065	0.3	23,288	0.2	24,360	0.3
Other (loss) income	(411)		139		(1,243)		683	
Earnings before income taxes	173,200	5.9	152,465	5.9	637,614	6.7	529,200	