

GARMIN LTD  
Form 10-Q  
October 29, 2014

United States

**Securities and Exchange Commission**

**Washington, D.C. 20549**

**FORM 10-Q**

**<sup>x</sup> QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

For the quarterly period ended September 27, 2014

or

**..TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-31983

**GARMIN LTD.**

(Exact name of Company as specified in its charter)

**Switzerland**

**98-0229227**

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(State or other jurisdiction (I.R.S. Employer identification no.)

of incorporation or organization)

**Mühlentalstrasse 2**

**8200 Schaffhausen**

N/A

**Switzerland**

(Zip Code)

(Address of principal executive offices)

Company's telephone number, including area code: **+41 52 630 1600**

Indicate by check mark whether the Company (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Company was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES ☐ NO ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES ☐ NO ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer ☐ Accelerated Filer ☐ Non-accelerated Filer ☐ (Do not check if a smaller reporting company) Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES ☐ NO ☐

Number of shares outstanding of the registrant's common shares as of October 27, 2014

CHF 10.00 par value: 208,077,418 (including treasury shares)

**Garmin Ltd.**

**Form 10-Q**

**Quarter Ended September 27, 2014**

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**Part I - Financial Information****Item I - Condensed Consolidated Financial Statements****Garmin Ltd. And Subsidiaries****Condensed Consolidated Balance Sheets****(In thousands)**

|                                           | (Unaudited)      |                      |
|-------------------------------------------|------------------|----------------------|
|                                           | Sept 27,<br>2014 | December 28,<br>2013 |
| Assets                                    |                  |                      |
| Current assets:                           |                  |                      |
| Cash and cash equivalents                 | \$ 1,154,558     | \$ 1,179,149         |
| Marketable securities                     | 151,366          | 149,862              |
| Accounts receivable, net                  | 478,722          | 564,586              |
| Inventories, net                          | 466,482          | 382,226              |
| Deferred income taxes                     | 59,186           | 69,823               |
| Deferred costs                            | 52,113           | 57,368               |
| Loan receivable                           | -                | 137,379              |
| Prepaid expenses and other current assets | 59,058           | 55,243               |
| Total current assets                      | 2,421,485        | 2,595,636            |
| Property and equipment, net               | 431,753          | 414,848              |
| Marketable securities                     | 1,453,047        | 1,502,106            |
| Restricted cash                           | 293              | 249                  |
| Noncurrent deferred income tax            | 84,345           | 88,324               |
| Noncurrent deferred costs                 | 35,272           | 41,157               |
| Other intangible assets, net              | 221,566          | 219,494              |
| Other assets                              | 21,603           | 17,789               |
| Total assets                              | \$ 4,669,364     | \$ 4,879,603         |
| Liabilities and Stockholders' Equity      |                  |                      |
| Current liabilities:                      |                  |                      |
| Accounts payable                          | \$ 144,882       | \$ 146,582           |
| Salaries and benefits payable             | 67,496           | 59,794               |
| Accrued warranty costs                    | 26,543           | 26,767               |
| Accrued sales program costs               | 38,699           | 50,903               |
| Deferred revenue                          | 210,621          | 256,908              |
| Accrued royalty costs                     | 52,558           | 64,538               |
| Accrued advertising expense               | 23,480           | 19,448               |

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|                                                                                                                                                                      |             |              |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|--------------|
| Other accrued expenses                                                                                                                                               | 77,157      | 65,657       |
| Deferred income taxes                                                                                                                                                | 6,823       | 989          |
| Income taxes payable                                                                                                                                                 | 197,846     | 38,043       |
| Dividend payable                                                                                                                                                     | 277,378     | 175,675      |
| Total current liabilities                                                                                                                                            | 1,123,483   | 905,304      |
| Deferred income taxes                                                                                                                                                | 36,073      | 1,758        |
| Non-current income taxes                                                                                                                                             | 135,911     | 140,933      |
| Non-current deferred revenue                                                                                                                                         | 136,025     | 171,012      |
| Other liabilities                                                                                                                                                    | 1,459       | 890          |
| Stockholders' equity:                                                                                                                                                |             |              |
| Shares, CHF 10 par value, 208,077 shares authorized and issued; 191,227 shares outstanding at September 27, 2014 and 195,150 shares outstanding at December 28, 2013 | 1,797,435   | 1,797,435    |
| Additional paid-in capital                                                                                                                                           | 92,144      | 79,263       |
| Treasury stock                                                                                                                                                       | (350,063 )  | (120,620 )   |
| Retained earnings                                                                                                                                                    | 1,649,727   | 1,865,587    |
| Accumulated other comprehensive income                                                                                                                               | 47,170      | 38,041       |
| Total stockholders' equity                                                                                                                                           | 3,236,413   | 3,659,706    |
| Total liabilities and stockholders' equity                                                                                                                           | \$4,669,364 | \$ 4,879,603 |

*See accompanying notes.*

**Garmin Ltd. And Subsidiaries****Condensed Consolidated Statements of Income (Unaudited)****(In thousands, except per share information)**

|                                             | 13-Weeks Ended   |                  | 39-Weeks Ended   |                  |
|---------------------------------------------|------------------|------------------|------------------|------------------|
|                                             | Sept 27,<br>2014 | Sept 28,<br>2013 | Sept 27,<br>2014 | Sept 28,<br>2013 |
| Net sales                                   | \$706,283        | \$643,637        | \$2,067,352      | \$1,872,156      |
| Cost of goods sold                          | 308,037          | 290,748          | 893,788          | 859,494          |
| Gross profit                                | 398,246          | 352,889          | 1,173,564        | 1,012,662        |
| Advertising expense                         | 33,112           | 26,251           | 92,457           | 77,983           |
| Selling, general and administrative expense | 90,632           | 86,462           | 272,914          | 260,769          |
| Research and development expense            | 98,998           | 88,427           | 293,567          | 272,349          |
| Total operating expense                     | 222,742          | 201,140          | 658,938          | 611,101          |
| Operating income                            | 175,504          | 151,749          | 514,626          | 401,561          |
| Other income (expense):                     |                  |                  |                  |                  |
| Interest income                             | 9,344            | 8,435            | 28,781           | 25,512           |
| Foreign currency gains (losses)             | (12,703 )        | (822 )           | (20,266 )        | 18,280           |
| Other                                       | 517              | 1,438            | 707              | 3,666            |
| Total other income (expense)                | (2,842 )         | 9,051            | 9,222            | 47,458           |
| Income before income taxes                  | 172,662          | 160,800          | 523,848          | 449,019          |
| Income tax provision (benefit)              | 319,496          | (26,869 )        | 369,882          | 192              |
| Net income (loss)                           | \$(146,834)      | \$187,669        | \$153,966        | \$448,827        |
| Net income (loss) per share:                |                  |                  |                  |                  |
| Basic                                       | \$(0.76 )        | \$0.96           | \$0.79           | \$2.30           |
| Diluted                                     | \$(0.76 )        | \$0.96           | \$0.79           | \$2.29           |
| Weighted average common shares outstanding: |                  |                  |                  |                  |
| Basic                                       | 192,239          | 195,325          | 193,700          | 195,488          |
| Diluted                                     | 192,239          | 196,300          | 194,763          | 196,312          |
| Dividends declared per share                |                  |                  | \$1.92           | \$1.80           |

*See accompanying notes.*





**Garmin Ltd. And Subsidiaries**

**Condensed Consolidated Statements of Comprehensive Income (Unaudited)**

**(In thousands)**

|                                                                                         | 13-Weeks Ended   |                  | 39-Weeks Ended   |                  |
|-----------------------------------------------------------------------------------------|------------------|------------------|------------------|------------------|
|                                                                                         | Sept 27,<br>2014 | Sept 28,<br>2013 | Sept 27,<br>2014 | Sept 28,<br>2013 |
| Net income (loss)                                                                       | \$(146,834)      | \$187,669        | \$153,966        | \$448,827        |
| Translation adjustment                                                                  | (22,791 )        | 13,379           | (15,552 )        | (24,177 )        |
| Change in fair value of available-for-sale marketable securities, net of deferred taxes | (3,332 )         | (6,441 )         | 24,681           | (42,596 )        |
| Comprehensive income (loss)                                                             | \$(172,957)      | \$194,607        | \$163,095        | \$382,054        |

*See accompanying notes.*

**Garmin Ltd. And Subsidiaries****Condensed Consolidated Statements of Cash Flows (Unaudited)****(In thousands)**

|                                                                                   | 39-Weeks Ended   |                  |
|-----------------------------------------------------------------------------------|------------------|------------------|
|                                                                                   | Sept 27,<br>2014 | Sept 28,<br>2013 |
| Operating Activities:                                                             |                  |                  |
| Net income                                                                        | \$ 153,966       | \$ 448,827       |
| Adjustments to reconcile net income to net cash provided by operating activities: |                  |                  |
| Depreciation                                                                      | 35,860           | 36,840           |
| Amortization                                                                      | 19,705           | 23,629           |
| (Gain) loss on sale of property and equipment                                     | (742 )           | 41               |
| Provision for doubtful accounts                                                   | 778              | 1,023            |
| Deferred income taxes                                                             | 55,235           | 2,851            |
| Unrealized foreign currency loss (gain)                                           | 22,610           | (17,273 )        |
| Provision for obsolete and slow moving inventories                                | 21,051           | 15,965           |
| Stock compensation expense                                                        | 18,988           | 15,608           |
| Realized loss (gain) on marketable securities                                     | 685              | (2,963 )         |
| Changes in operating assets and liabilities:                                      |                  |                  |
| Accounts receivable                                                               | 74,323           | 128,098          |
| Inventories                                                                       | (107,273 )       | (44,337 )        |
| Other current and non-current assets                                              | 1,528            | (18,329 )        |
| Accounts payable                                                                  | (3,209 )         | 21,936           |
| Other current and non-current liabilities                                         | (1,997 )         | (60,719 )        |
| Deferred revenue                                                                  | (80,712 )        | (22,613 )        |
| Deferred cost                                                                     | 11,136           | (57 )            |
| Income taxes payable                                                              | 155,762          | (48,256 )        |
| Net cash provided by operating activities                                         | 377,694          | 480,271          |
| Investing activities:                                                             |                  |                  |
| Purchases of property and equipment                                               | (54,829 )        | (41,325 )        |
| Proceeds from sale of property and equipment                                      | 748              | 65               |
| Purchase of intangible assets                                                     | (9,422 )         | (1,574 )         |
| Purchase of marketable securities                                                 | (746,305 )       | (716,226 )       |
| Redemption of marketable securities                                               | 807,778          | 578,464          |
| Proceeds from repayment (advances) on loan receivable                             | 137,379          | (173,708 )       |
| Change in restricted cash                                                         | (44 )            | 584              |
| Acquisitions, net of cash acquired                                                | (18,871 )        | (5,686 )         |
| Net cash provided by (used in) investing activities                               | 116,434          | (359,406 )       |
| Financing activities:                                                             |                  |                  |
| Dividends paid                                                                    | (268,023 )       | (263,857 )       |
| Purchase of treasury stock under share repurchase plan                            | (241,460 )       | (26,926 )        |

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|                                                                   |              |              |
|-------------------------------------------------------------------|--------------|--------------|
| Purchase of treasury stock related to equity awards               | (11,274 )    | (7,430 )     |
| Proceeds from issuance of treasury stock related to equity awards | 12,761       | 13,620       |
| Tax benefit from issuance of equity awards                        | 4,422        | 411          |
| Net cash used in financing activities                             | (503,574 )   | (284,182 )   |
| Effect of exchange rate changes on cash and cash equivalents      | (15,145 )    | 837          |
| Net decrease in cash and cash equivalents                         | (24,591 )    | (162,480 )   |
| Cash and cash equivalents at beginning of period                  | 1,179,149    | 1,231,180    |
| Cash and cash equivalents at end of period                        | \$ 1,154,558 | \$ 1,068,700 |

*See accompanying notes.*

**Garmin Ltd. and Subsidiaries**

**Notes to Condensed Consolidated Financial Statements (Unaudited)**

**September 27, 2014**

**(In thousands, except per share information)**

**1. Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements of Garmin Ltd. (“Garmin” or the “Company”) have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Additionally, the condensed consolidated financial statements should be read in conjunction with Item 2 of Management's Discussion and Analysis of Financial Condition and Results of Operations, included in this Form 10-Q. Operating results for the 13-week and 39-week periods ended September 27, 2014 are not necessarily indicative of the results that may be expected for the year ending December 27, 2014.

The condensed consolidated balance sheet at December 28, 2013 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 28, 2013.

The Company's fiscal year is based on a 52-53 week period ending on the last Saturday of the calendar year. Therefore the financial results of certain fiscal years, and the associated 14-week quarters, will not be exactly comparable to the prior and subsequent 52-week fiscal years and the associated quarters having only 13 weeks. The quarters ended September 27, 2014 and September 28, 2013 both contain operating results for 13 weeks.

**2. Inventories**

The components of inventories consist of the following:

|                            | September 27, 2014 | December 28, 2013 |
|----------------------------|--------------------|-------------------|
| Raw materials              | \$ 155,178         | \$ 131,408        |
| Work-in-process            | 55,877             | 50,110            |
| Finished goods             | 296,718            | 229,089           |
| Inventory reserves         | (41,291            | ) (28,381         |
| Inventory, net of reserves | \$ 466,482         | \$ 382,226        |

### 3. Earnings Per Share

The following tables set forth the computation of basic and diluted net income per share:

|                                                                                                     | 13-Weeks Ended   |                  |
|-----------------------------------------------------------------------------------------------------|------------------|------------------|
|                                                                                                     | Sept 27,<br>2014 | Sept 28,<br>2013 |
| Numerator:                                                                                          |                  |                  |
| Numerator for basic and diluted net income per share - net income                                   | \$(146,834)      | \$187,669        |
| Denominator:                                                                                        |                  |                  |
| Denominator for basic net income per share – weighted-average common shares                         | 192,239          | 195,325          |
| Effect of dilutive securities – stock options, stock appreciation rights and restricted stock units | -                | 975              |
| Denominator for diluted net income per share – adjusted weighted-average common shares              | 192,239          | 196,300          |
| Basic net income per share                                                                          | \$(0.76 )        | \$0.96           |
| Diluted net income per share                                                                        | \$(0.76 )        | \$0.96           |

For the 13 weeks ended September 27, 2014, the effect of dilutive securities has been excluded because the effect would have been anti-dilutive.

There were 5,443 anti-dilutive stock options, stock appreciation rights and restricted stock units (collectively “equity awards”) for the 13-week period ended September 28, 2013. There were 81 and 234 shares issued as a result of exercises of equity awards for the 13-week periods ended September 27, 2014 and September 28, 2013, respectively.

|                                                                                                     | 39-Weeks Ended   |                  |
|-----------------------------------------------------------------------------------------------------|------------------|------------------|
|                                                                                                     | Sept 27,<br>2014 | Sept 28,<br>2013 |
| Numerator:                                                                                          |                  |                  |
| Numerator for basic and diluted net income per share - net income                                   | \$153,966        | \$448,827        |
| Denominator:                                                                                        |                  |                  |
| Denominator for basic net income per share – weighted-average common shares                         | 193,700          | 195,488          |
| Effect of dilutive securities – stock options, stock appreciation rights and restricted stock units | 1,063            | 824              |
| Denominator for diluted net income per share – adjusted weighted-average common shares              | 194,763          | 196,312          |
| Basic net income per share                                                                          | \$0.79           | \$2.30           |
| Diluted net income per share                                                                        | \$0.79           | \$2.29           |

There were 2,253 and 5,507 anti-dilutive equity awards for the 39-week periods ended September 27, 2014 and September 28, 2013, respectively. There were 446 and 344 shares issued as a result of exercises of equity awards for the 39-week periods ended September 27, 2014 and September 28, 2013, respectively.

#### 4. Segment Information

The Company has identified five operating segments – Auto/Mobile, Aviation, Marine, Outdoor and Fitness. Each operating segment is individually reviewed and evaluated by our Chief Operating Decision Maker, who allocates resources and assesses performance of each segment individually.

Net sales, operating income, and income before taxes for each of the Company's reportable segments are presented below:

|                                   | Reportable Segments |            |            |                 |            |              |
|-----------------------------------|---------------------|------------|------------|-----------------|------------|--------------|
|                                   | Outdoor             | Fitness    | Marine     | Auto/<br>Mobile | Aviation   | Total        |
| 13-Weeks Ended September 27, 2014 |                     |            |            |                 |            |              |
| Net sales                         | \$ 121,079          | \$ 116,171 | \$ 62,128  | \$ 307,558      | \$ 99,347  | \$ 706,283   |
| Operating income                  | \$ 51,382           | \$ 36,670  | \$ 5,452   | \$ 53,042       | \$ 28,958  | \$ 175,504   |
| Income before taxes               | \$ 49,407           | \$ 34,625  | \$ 5,401   | \$ 55,736       | \$ 27,493  | \$ 172,662   |
| 13-Weeks Ended September 28, 2013 |                     |            |            |                 |            |              |
| Net sales                         | \$ 101,350          | \$ 81,007  | \$ 55,301  | \$ 322,520      | \$ 83,459  | \$ 643,637   |
| Operating income                  | \$ 44,107           | \$ 26,493  | \$ 4,118   | \$ 53,848       | \$ 23,183  | \$ 151,749   |
| Income before taxes               | \$ 45,556           | \$ 27,938  | \$ 4,347   | \$ 58,144       | \$ 24,815  | \$ 160,800   |
| 39-Weeks Ended September 27, 2014 |                     |            |            |                 |            |              |
| Net sales                         | \$ 311,123          | \$ 367,137 | \$ 195,911 | \$ 900,545      | \$ 292,636 | \$ 2,067,352 |
| Operating income                  | \$ 110,345          | \$ 133,054 | \$ 26,919  | \$ 158,248      | \$ 86,060  | \$ 514,626   |
| Income before taxes               | \$ 111,234          | \$ 130,985 | \$ 28,452  | \$ 166,356      | \$ 86,821  | \$ 523,848   |
| 39-Weeks Ended September 28, 2013 |                     |            |            |                 |            |              |
| Net sales                         | \$ 284,372          | \$ 237,660 | \$ 178,344 | \$ 919,810      | \$ 251,970 | \$ 1,872,156 |
| Operating income                  | \$ 110,538          | \$ 76,026  | \$ 16,089  | \$ 134,324      | \$ 64,584  | \$ 401,561   |
| Income before taxes               | \$ 117,996          | \$ 81,186  | \$ 20,828  | \$ 160,803      | \$ 68,206  | \$ 449,019   |

Allocation of certain research and development expenses, and selling, general, and administrative expenses are made to each segment on a percent of revenue basis.



Net sales and property and equipment, net by geographic area are as follows as of and for the 39-week periods ended September 27, 2014 and September 28, 2013. Note that APAC includes Asia Pacific and EMEA includes Europe, the Middle East and Africa:

|                                 | Americas    | APAC      | EMEA      | Total       |
|---------------------------------|-------------|-----------|-----------|-------------|
| September 27, 2014              |             |           |           |             |
| Net sales to external customers | \$1,090,267 | \$195,225 | \$781,860 | \$2,067,352 |
| Property and equipment, net     | \$263,581   | \$117,191 | \$50,981  | \$431,753   |
| September 28, 2013              |             |           |           |             |
| Net sales to external customers | \$1,002,796 | \$176,524 | \$692,836 | \$1,872,156 |
| Property and equipment, net     | \$235,520   | \$123,763 | \$54,392  | \$413,675   |

## 5. Warranty Reserves

The Company's products sold are generally covered by a warranty for periods ranging from one to two years. The Company's estimate of costs to service its warranty obligations are based on historical experience and expectation of future conditions and are recorded as a liability on the balance sheet. The following reconciliation provides an illustration of changes in the aggregate warranty reserve.

|                                   | 13-Weeks Ended |               |
|-----------------------------------|----------------|---------------|
|                                   | Sept 27, 2014  | Sept 28, 2013 |
| Balance - beginning of the period | \$27,349       | \$34,288      |
| Accrual for products sold         | 8,512          | 10,884        |
| Expenditures                      | (9,318 )       | (10,533 )     |
| Balance - end of the period       | \$26,543       | \$34,639      |
|                                   | 39-Weeks Ended |               |
|                                   | Sept 27, 2014  | Sept 28, 2013 |
| Balance - beginning of the period | \$26,767       | \$37,301      |
| Accrual for products sold         | 29,803         | 29,076        |
| Expenditures                      | (30,027 )      | (31,738 )     |
| Balance - end of the period       | \$26,543       | \$34,639      |

## 6. Commitments and Contingencies

We are party to certain commitments, which includes raw materials, advertising and other indirect purchases in connection with conducting our business. Pursuant to these agreements, the Company is contractually committed to make purchases of approximately \$220,299 over the next five years.

In the normal course of business, the Company and its subsidiaries are parties to various legal claims, actions, and complaints, including matters involving patent infringement, other intellectual property, product liability, customer claims and various other risks. It is not possible to predict with certainty whether or not the Company and its subsidiaries will ultimately be successful in any of these legal matters, or if not, what the impact might be. However, the Company's management does not expect that the results in any of these legal proceedings will have a material adverse effect on the Company's results of operations, financial position or cash flows.

On March 14, 2013, the Company entered into a Memorandum of Agreement (the “Agreement”) with Bombardier, Inc. (“Bombardier”). The Company is the supplier of the avionics system for the Lear 70 and Lear 75 aircraft currently in development for Learjet, Inc., which is a subsidiary of Bombardier (the “Program”). In order to assist Bombardier in connection with delayed cash flows from the Program partially related to the certification of avionics for the Program exceeding the planned delivery date, the Company agreed to provide Bombardier a short term, interest free, loan of \$173,708 in cash in seven installments beginning on March 22, 2013 and ending on September 20, 2013 pursuant to the terms and conditions of the Agreement. Bombardier repaid the loan in four installments beginning in November 2013 and ending in April 2014 pursuant to the terms and conditions of the Agreement and subsequent amendment signed December 6, 2013. As of September 27, 2014, the Company had received all repayments and the loan receivable is now \$0.

## 7. Income Taxes

Our income tax expense increased by \$346,365, to \$319,496 for the 13-week period ended September 27, 2014, from a benefit of \$26,869 for the 13-week period ended September 28, 2013. Contributing to the significant increase were:

- tax expense of \$307,635 associated with the inter-company restructuring which is discussed below,
- release of uncertain tax position reserves due to expiration of certain statutes of limitations or completion of tax audits of \$24,400 in third quarter 2014 compared to releases of \$52,180 in third quarter 2013,
- unfavorable income mix across tax jurisdictions,
- expiration of certain Taiwan tax holidays and
- expiration of the Federal Research & Development Tax Credit on December 31, 2013.

Our income tax expense increased by \$369,690, to \$369,882 for the first three quarters of 2014, compared to \$192 for the first three quarters of 2013. Contributing to the significant increase were:

- tax expense of \$307,635 associated with the inter-company restructuring which is discussed below
- release of uncertain tax position reserves due to expiration of certain statutes of limitations or completion of tax audits of \$35,385 in the first three quarters of 2014 compared to releases of \$78,272 in the first three quarters of 2013,
- unfavorable income mix across tax jurisdictions,
- expiration of certain Taiwan tax holidays,
- expiration of the Federal Research & Development Tax Credit on December 31, 2013 and
- research and development tax credits of \$6,301 related to 2012 which were recognized when the related legislation was enacted in January 2013.

In the third quarter of 2014, the Company initiated an inter-company restructuring that realigned our corporate entity structure. This change in corporate structure provides access to historical earnings that were previously permanently reinvested and allows us to efficiently repatriate future earnings. As a result of the change in corporate structure, Garmin recorded tax expense of \$307,635. The first cash tax payment of \$78,137 associated with the restructuring was made in the third quarter of 2014. We anticipate paying approximately \$185,000 in the second quarter of 2015. The remainder of the accrued tax will be paid incrementally as the cash is repatriated.

## 8. Marketable Securities

The FASB ASC topic entitled *Fair Value Measurements and Disclosures* defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). The accounting guidance classifies the inputs used to measure fair value into the following hierarchy:

Level 1 Unadjusted quoted prices in active markets for identical assets or liability

Level 2 Observable inputs for the asset or liability, either directly or indirectly, such as quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, or inputs other than quoted prices that are observable for the asset or liability

Level 3 Unobservable inputs for the asset or liability

The Company endeavors to utilize the best available information in measuring fair value. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The valuation methods used by the Company for each significant class of investments are summarized below.

Mortgage-backed securities, corporate bonds and obligations of states and political subdivisions – Valued based on prices obtained from an independent pricing vendor using both market and income approaches. The primary inputs to the valuation include quoted prices for similar assets in active markets, quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, and credit spreads.

Common stocks – Valued at the closing price reported on the active market on which the individual securities are traded.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Available for sale securities measured at estimated fair value on a recurring basis are summarized below:

| Description                                      | Fair Value Measurements as of September 27, 2014 |         |           |         |
|--------------------------------------------------|--------------------------------------------------|---------|-----------|---------|
|                                                  | Total                                            | Level 1 | Level 2   | Level 3 |
| Mortgage-backed securities                       | \$380,925                                        | \$-     | \$380,925 | \$ -    |
| Obligations of states and political subdivisions | 554,176                                          | -       | 554,176   | -       |
| Corporate bonds                                  | 551,687                                          | -       | 551,687   | -       |

|               |             |          |             |      |
|---------------|-------------|----------|-------------|------|
| Common stocks | 30,267      | 30,267   | -           | -    |
| Other         | 87,358      | -        | 87,358      | -    |
| Total         | \$1,604,413 | \$30,267 | \$1,574,146 | \$ - |

**Fair Value Measurements as  
of December 29, 2013**

| Description                                      | Total       | Level 1  | Level 2     | Level 3 |
|--------------------------------------------------|-------------|----------|-------------|---------|
| Mortgage-backed securities                       | \$437,330   | \$-      | \$437,330   | \$ -    |
| Obligations of states and political subdivisions | 647,354     | -        | 647,354     | -       |
| Corporate bonds                                  | 457,148     | -        | 457,148     | -       |
| Common stocks                                    | 29,854      | 29,854   | -           | -       |
| Other                                            | 80,282      | -        | 80,282      | -       |
| Total                                            | \$1,651,968 | \$29,854 | \$1,622,114 | \$ -    |

Marketable securities classified as available-for-sale securities are summarized below:

**Available-For-Sale Securities  
as of September 27, 2014**

|                                                  | <b>Amortized Cost</b> | <b>Gross<br/>Unrealized<br/>Gains</b> | <b>Gross<br/>Unrealized<br/>Losses-OTTI<sup>(1)</sup></b> | <b>Gross<br/>Unrealized<br/>Losses-Other<sup>(2)</sup></b> | <b>Estimated Fair<br/>Value (Net<br/>Carrying<br/>Amount)</b> |
|--------------------------------------------------|-----------------------|---------------------------------------|-----------------------------------------------------------|------------------------------------------------------------|---------------------------------------------------------------|
| Mortgage-backed securities                       | \$390,093             | \$ 648                                | \$ (4,764 )                                               | (5,052 )                                                   | \$ 380,925                                                    |
| Obligations of states and political subdivisions | 564,818               | 988                                   | (11,345 )                                                 | (285 )                                                     | 554,176                                                       |
| U.S. corporate bonds                             | 556,931               | 649                                   | (4,673 )                                                  | (1,220 )                                                   | 551,687                                                       |
| Common stocks                                    | 30,918                | 75                                    | (726 )                                                    | -                                                          | 30,267                                                        |
| Other                                            | 85,147                | 2,256                                 | (45 )                                                     | -                                                          | 87,358                                                        |
| <b>Total</b>                                     | <b>\$1,627,907</b>    | <b>\$ 4,616</b>                       | <b>\$ (21,553 )</b>                                       | <b>\$ (6,557 )</b>                                         | <b>\$ 1,604,413</b>                                           |

**Available-For-Sale Securities as  
of December 28, 2013**

|                                                  | <b>Amortized Cost</b> | <b>Gross<br/>Unrealized<br/>Gains</b> | <b>Gross<br/>Unrealized<br/>Losses-OTTI<sup>(1)</sup></b> | <b>Gross<br/>Unrealized<br/>Losses-Other<sup>(2)</sup></b> | <b>Estimated Fair<br/>Value (Net<br/>Carrying<br/>Amount)</b> |
|--------------------------------------------------|-----------------------|---------------------------------------|-----------------------------------------------------------|------------------------------------------------------------|---------------------------------------------------------------|
| Mortgage-backed securities                       | \$461,054             | \$ 2,692                              | \$ (22,614 )                                              | \$ (3,802 )                                                | \$ 437,330                                                    |
| Obligations of states and political subdivisions | 673,529               | 1,601                                 | (27,509 )                                                 | (267 )                                                     | 647,354                                                       |
| U.S. corporate bonds                             | 463,437               | 1,050                                 | (7,031 )                                                  | (308 )                                                     | 457,148                                                       |
| Common stocks                                    | 24,540                | 5,413                                 | (99 )                                                     | -                                                          | 29,854                                                        |
| Other                                            | 78,059                | 2,326                                 | (103 )                                                    | -                                                          | 80,282                                                        |
| <b>Total</b>                                     | <b>\$1,700,619</b>    | <b>\$ 13,082</b>                      | <b>\$ (57,356 )</b>                                       | <b>\$ (4,377 )</b>                                         | <b>\$ 1,651,968</b>                                           |

<sup>(1)</sup> Represents impairment not related to credit for those investment securities that have been determined to be other-than-temporarily impaired.

<sup>(2)</sup> Represents unrealized losses on investment securities that have not been determined to be other-than-temporarily impaired.

The Company's investment policy requires investments to be rated A or better with the objective of minimizing the potential risk of principal loss. The Company does not intend to sell the securities that have an unrealized loss shown in the table above and it is not more likely than not that the Company will be required to sell the investment before recovery of their amortized costs bases, which may be maturity. The Company recognizes the credit component of other-than-temporary impairments of debt securities in "Other Income" and the noncredit component in "Other comprehensive income (loss)" for those securities that we do not intend to sell and for which it is not more likely than not that we will be required to sell before recovery. During 2014 and 2013, the Company did not record any material impairment charges on its outstanding securities.



The fair value of our securities varies from period to period due to changes in interest rates, in the performance of the underlying collateral and in the credit performance of the underlying issuer, among other factors. In 2013, the Company experienced unrealized, non-cash losses on its investment portfolio resulting in a balance of \$57,356 and \$4,377 of gross other-than-temporary impairment and other unrealized losses on marketable securities at December 28, 2013. The amortized cost and estimated fair value of the securities at an unrealized loss position at December 28, 2013 were \$1,215,498 and \$1,153,765, respectively. This decrease in estimated fair value was primarily due to market valuations on mortgage-backed securities and obligations of states and political subdivisions declining. The decline was due to increases in the 10 Year Treasury Bond Yield during 2013, which caused market valuations of securities in our investment portfolios to decline.

The 10 Year Treasury Bond Yield decreased in 2014, resulting in a balance of \$21,553 and \$6,557 of gross other-than-temporary impairment and other unrealized losses on marketable securities at September 27, 2014. The amortized cost and estimated fair value of the securities at an unrealized loss position at September 27, 2014 were \$1,216,948 and \$1,188,838, respectively. Approximately 52% of securities in our portfolio were at an unrealized loss position at September 27, 2014. We have the ability to hold these securities until maturity or their value is recovered. We do not consider these unrealized losses to be other than temporary credit losses because there has been no deterioration in credit quality and no change in the cash flows of the underlying securities. We do not intend to sell the securities and it is not more likely than not that we will be required to sell the securities; therefore, no impairment has been recorded in the accompanying condensed consolidated statement of income.

The cost of securities sold is based on the specific identification method.

The following table displays additional information regarding gross unrealized losses and fair value by major security type for available-for-sale securities in an unrealized loss position as of September 27, 2014. There was an immaterial amount of unrealized losses related to securities that had been in a continuous unrealized loss position for 12 months or longer as of December 28, 2013.

|                                                  | <b>As of September 27, 2014</b>        |                   |                                        |                   |
|--------------------------------------------------|----------------------------------------|-------------------|----------------------------------------|-------------------|
|                                                  | <b>Less than 12 Consecutive Months</b> |                   | <b>12 Consecutive Months or Longer</b> |                   |
|                                                  | <b>Gross Unrealized Losses</b>         | <b>Fair Value</b> | <b>Gross Unrealized Losses</b>         | <b>Fair Value</b> |
| Mortgage-backed securities                       | \$(1,213)                              | \$ 133,250        | \$ (8,603)                             | \$ 184,086        |
| Obligations of states and political subdivisions | (400 )                                 | 76,481            | (11,230 )                              | 325,044           |
| Corporate bonds                                  | (3,840)                                | 341,445           | (2,053 )                               | 92,857            |
| Common stocks                                    | (726 )                                 | 21,265            | -                                      | -                 |
| Other                                            | (37 )                                  | 12,948            | (8 )                                   | 1,462             |
| <b>Total</b>                                     | <b>\$(6,216)</b>                       | <b>\$ 585,389</b> | <b>\$ (21,894)</b>                     | <b>\$ 603,449</b> |

The amortized cost and estimated fair value of marketable securities at September 27, 2014, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because the issuers of the securities may have the right to prepay obligations without prepayment penalties.

|                                        | <b>Cost</b>        | <b>Estimated Fair Value</b> |
|----------------------------------------|--------------------|-----------------------------|
| Due in one year or less                | \$151,537          | \$151,366                   |
| Due after one year through five years  | 711,418            | 707,308                     |
| Due after five years through ten years | 249,737            | 244,345                     |
| Due after ten years                    | 446,676            | 431,333                     |
| Other (No contractual maturity dates)  | 68,539             | 70,061                      |
|                                        | <b>\$1,627,907</b> | <b>\$1,604,413</b>          |

## 9.Share Repurchase Plan

On February 15, 2013, the Board of Directors approved a share repurchase program authorizing the Company to purchase up to \$300,000 of its common shares during the period ending December 31, 2014. A Rule 10b5-1 plan was adopted and allowed the Company to repurchase its shares at times when it otherwise might have been prevented from doing so under insider trading laws or because of self-imposed trading blackout periods. As of September 27, 2014,

the Company had repurchased 5,746 shares using cash of \$300,000, and, as such, the Company has fully executed the authorized share repurchase plan.

#### **10. Accumulated Other Comprehensive Income**

The following provides required disclosure of changes in accumulated other comprehensive income (AOCI) balances by component for the 13-week and 39-week periods ended September 27, 2014:

|                                                                  | <b>13-Weeks Ended Sept 27, 2014</b> |                           |                              |              |
|------------------------------------------------------------------|-------------------------------------|---------------------------|------------------------------|--------------|
|                                                                  | <b>Foreign</b>                      | <b>Gross Unrealized</b>   | <b>Net Unrealized</b>        | <b>Total</b> |
|                                                                  | <b>Currency</b>                     | <b>Losses on</b>          | <b>Gains (Losses)</b>        |              |
|                                                                  | <b>Translation</b>                  | <b>Available-for-Sale</b> | <b>on Available-for-Sale</b> |              |
|                                                                  | <b>Adjustment</b>                   | <b>Securities-OTTI</b>    | <b>Securities-Other</b>      |              |
|                                                                  | (1)                                 | (2)                       |                              |              |
| Balance - beginning of period                                    | \$92,602                            | \$ (21,739                | ) \$ 2,430                   | \$73,293     |
| Other comprehensive income before reclassification               | (22,791)                            | 186                       | (3,400                       | ) (26,005)   |
| Amounts reclassified from accumulated other comprehensive income | -                                   | -                         | (118                         | ) (118 )     |
| Net current-period other comprehensive income                    | (22,791)                            | 186                       | (3,518                       | ) (26,123)   |
| Balance - end of period                                          | \$69,811                            | \$ (21,553                | ) \$ (1,088                  | ) \$47,170   |

|                                                                  | <b>39-Weeks Ended Sept 27, 2014</b> |                           |                              |              |
|------------------------------------------------------------------|-------------------------------------|---------------------------|------------------------------|--------------|
|                                                                  | <b>Foreign</b>                      | <b>Gross Unrealized</b>   | <b>Net Unrealized</b>        | <b>Total</b> |
|                                                                  | <b>Currency</b>                     | <b>Losses on</b>          | <b>Gains (Losses)</b>        |              |
|                                                                  | <b>Translation</b>                  | <b>Available-for-Sale</b> | <b>on Available-for-Sale</b> |              |
|                                                                  | <b>Adjustment</b>                   | <b>Securities-OTTI</b>    | <b>Securities-Other</b>      |              |
|                                                                  | (1)                                 | (2)                       |                              |              |
| Balance - beginning of period                                    | \$85,363                            | \$ (57,356                | ) \$ 10,034                  | \$38,041     |
| Other comprehensive income before reclassification               | (15,552)                            | 35,803                    | (11,740                      | ) 8,511      |
| Amounts reclassified from accumulated other comprehensive income | -                                   | -                         | 618                          | 618          |
| Net current-period other comprehensive income                    | (15,552)                            | 35,803                    | (11,122                      | ) 9,129      |
| Balance - end of period                                          | \$69,811                            | \$ (21,553                | ) \$ (1,088                  | ) \$47,170   |

(1) Represents the change in impairment, not related to credit, for those investment securities that have been determined to be other-than-temporarily impaired.

(2) Represents the change in unrealized gains/(losses) on investment securities that have not been determined to be other-than-temporarily impaired.

The following provides required disclosure of reporting reclassifications out of AOCI for the 13-week and 39-week periods ended September 27, 2014:

| <b>13-Weeks Ended Sept 27, 2014</b>                                    |                                                                 |                                                                          |
|------------------------------------------------------------------------|-----------------------------------------------------------------|--------------------------------------------------------------------------|
| <b>Details about Accumulated Other Comprehensive Income Components</b> | <b>Amount Reclassified from Accumulated Other Comprehensive</b> | <b>Affected Line Item in the Statement Where Net Income is Presented</b> |

| Income                                                     |        |                                  |
|------------------------------------------------------------|--------|----------------------------------|
| Unrealized gains (losses) on available-for-sale securities | \$ 177 | Other income (expense)           |
|                                                            | (59    | ) Income tax (provision) benefit |
|                                                            | \$ 118 | Net of tax                       |

39-Weeks Ended Sept 27, 2014

| Details about Accumulated Other Comprehensive Income Components | Amount Reclassified from Accumulated Other Comprehensive Income | Affected Line Item in the Statement Where Net Income is Presented |
|-----------------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------------------------------|
| Unrealized gains (losses) on available-for-sale securities      | \$ (685                                                         | ) Other income (expense)                                          |
|                                                                 | 67                                                              | Income tax (provision) benefit                                    |
|                                                                 | \$ (618                                                         | ) Net of tax                                                      |

## 11. Recently Issued Accounting Pronouncements

In July 2013, the FASB issued Accounting Standards Update No. 2013-11 “Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists” (ASU 2013-11), which is included in ASC Topic 740 (Income Taxes). ASU 2013-11 requires an entity to net its liability for unrecognized tax positions against a net operating loss carryforward, a similar tax loss or a tax credit carryforward when settlement in this manner is available under the tax law. The provisions of this new guidance were effective for reporting periods beginning after December 15, 2013. The implementation of the amended accounting guidance did not have a material impact on the Company’s financial statements.

In May 2014, the FASB issued Accounting Standards Update No. 2014-09, Revenue from Contracts with Customers (ASU 2014-09), which supersedes previous revenue recognition guidance. ASU 2014-09 requires that a company recognize revenue at an amount that reflects the consideration to which the company expects to be entitled in exchange for transferring goods or services to a customer. In applying the new guidance, a company will (1) identify the contract(s) with a customer; (2) identify the performance obligations in the contract; (3) determine the transaction price; (4) allocate the transaction price to the contract’s performance obligations; and (5) recognize revenue when (or as) the entity satisfies a performance obligation. The provisions of this new guidance are effective for reporting periods beginning after December 15, 2016 and can be adopted using either a full retrospective or modified approach. The Company is currently evaluating the impact of adopting this new guidance on the Company’s financial statements.

## 12.

## Acquisitions

In the third quarter of 2014, the Company acquired substantially all of the assets of Fusion Electronics Limited, a privately-held provider of integrated marine audio equipment, and certain of its subsidiaries, as well as the issued and outstanding capital stock of one of its subsidiaries. The acquisition was accounted for under the acquisition method of accounting in accordance with Accounting Standards Codification (“ASC”) 805, “Business Combinations.” Accordingly, the Company made an allocation of the purchase price at the acquisition date, based upon estimates of the fair value of the acquired assets and assumed liabilities using Level 3 inputs under the fair value hierarchy. The operating results of Fusion Electronics Limited since the acquisition date are included within the Marine segment of the consolidated financial statements. The acquisition is not considered to be material; therefore, supplemental pro forma information

is not presented.

13.

Subsequent events

No significant events occurred subsequent to the balance sheet date but prior to October 29, 2014 that would have a material impact on the financial statements.

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## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The discussion set forth below, as well as other portions of this Quarterly Report, contains statements concerning potential future events. Such forward-looking statements are based upon assumptions by our management, as of the date of this Quarterly Report, including assumptions about risks and uncertainties faced by the Company. Readers can identify these forward-looking statements by their use of such verbs as expects, anticipates, believes or similar verbs or conjugations of such verbs. If any of our assumptions prove incorrect or should unanticipated circumstances arise, our actual results could materially differ from those anticipated by such forward-looking statements. The differences could be caused by a number of factors or combination of factors including, but not limited to, those factors identified in the Company's Annual Report on Form 10-K for the year ended December 28, 2013. This report has been filed with the Securities and Exchange Commission (the "SEC" or the "Commission") in Washington, D.C. and can be obtained by contacting the SEC's public reference operations or obtaining it through the SEC's web site on the World Wide Web at <http://www.sec.gov>. Readers are strongly encouraged to consider those factors when evaluating any forward-looking statement concerning the Company. The Company will not update any forward-looking statements in this Quarterly Report to reflect future events or developments.

The information contained in this Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the Condensed Consolidated Financial Statements and Notes thereto included in this Form 10-Q and the audited financial statements and notes thereto in the Company's Annual Report on Form 10-K for the year ended December 28, 2013.

The Company is a leading worldwide provider of navigation, communications and information devices, most of which are enabled by Global Positioning System, or GPS, technology. We operate in five business segments, the outdoor, fitness, marine, automotive/mobile and aviation markets. Our segments offer products through our network of independent dealers and distributors. However, the nature of products and types of customers for the five segments may vary significantly. As such, the segments are managed separately.



**Results of Operations**

The following table sets forth our results of operations as a percentage of net sales during the periods shown (table may not foot due to rounding):

|                                      | 13-Weeks Ended |   |               |      |
|--------------------------------------|----------------|---|---------------|------|
|                                      | September      |   |               |      |
|                                      | 27,            |   | September 28, | 2013 |
|                                      | 2014           |   |               |      |
| Net sales                            | 100            | % | 100           | %    |
| Cost of goods sold                   | 44             | % | 45            | %    |
| Gross profit                         | 56             | % | 55            | %    |
| Advertising                          | 5              | % | 4             | %    |
| Selling, general and administrative  | 13             | % | 13            | %    |
| Research and development             | 14             | % | 14            | %    |
| Total operating expenses             | 32             | % | 31            | %    |
| Operating income                     | 25             | % | 24            | %    |
| Other income (expense), net          | 0              | % | 1             | %    |
| Income before income taxes           | 24             | % | 25            | %    |
| Provision/(benefit) for income taxes | 45             | % | -4            | %    |
| Net income                           | -21            | % | 29            | %    |

|                                     | 39-Weeks Ended |   |               |      |
|-------------------------------------|----------------|---|---------------|------|
|                                     | September      |   |               |      |
|                                     | 27,            |   | September 28, | 2013 |
|                                     | 2014           |   |               |      |
| Net sales                           | 100            | % | 100           | %    |
| Cost of goods sold                  | 43             | % | 46            | %    |
| Gross profit                        | 57             | % | 54            | %    |
| Advertising                         | 4              | % | 4             | %    |
| Selling, general and administrative | 13             | % | 14            | %    |
| Research and development            | 14             | % | 15            | %    |
| Total operating expenses            | 32             | % | 33            | %    |
| Operating income                    | 25             | % | 21            | %    |
| Other income (expense), net         | 0              | % | 3             | %    |
| Income before income taxes          | 25             | % | 24            | %    |
| Provision for income taxes          | 18             | % | 0             | %    |
| Net income                          | 7              | % | 24            | %    |

The Company manages its operations in five segments: outdoor, fitness, marine, automotive/mobile, and aviation, and each of its segments employs the same accounting policies. Allocation of certain research and development expenses, and selling, general, and administrative expenses are made to each segment on a percent of revenue basis. The following table sets forth our results of operations (in thousands) including revenue (net sales), operating income, and income before taxes for each of our five segments during the periods shown. For each line item in the table, the total of the outdoor, fitness, marine, automotive/mobile, and aviation segments' amounts equals the amount in the condensed consolidated statements of income included in Item 1.

**Garmin Ltd. And Subsidiaries****Net Sales, Operating Income and Income before Taxes by Segment (Unaudited)**

|                                   | Reportable Segments |           |           |                 |           |             |
|-----------------------------------|---------------------|-----------|-----------|-----------------|-----------|-------------|
|                                   | Outdoor             | Fitness   | Marine    | Auto/<br>Mobile | Aviation  | Total       |
| 13-Weeks Ended September 27, 2014 |                     |           |           |                 |           |             |
| Net sales                         | \$121,079           | \$116,171 | \$62,128  | \$307,558       | \$99,347  | \$706,283   |
| Operating income                  | \$51,382            | \$36,670  | \$5,452   | \$53,042        | \$28,958  | \$175,504   |
| Income before taxes               | \$49,407            | \$34,625  | \$5,401   | \$55,736        | \$27,493  | \$172,662   |
| 13-Weeks Ended September 28, 2013 |                     |           |           |                 |           |             |
| Net sales                         | \$101,350           | \$81,007  | \$55,301  | \$322,520       | \$83,459  | \$643,637   |
| Operating income                  | \$44,107            | \$26,493  | \$4,118   | \$53,848        | \$23,183  | \$151,749   |
| Income before taxes               | \$45,556            | \$27,938  | \$4,347   | \$58,144        | \$24,815  | \$160,800   |
| 39-Weeks Ended September 27, 2014 |                     |           |           |                 |           |             |
| Net sales                         | \$311,123           | \$367,137 | \$195,911 | \$900,545       | \$292,636 | \$2,067,352 |
| Operating income                  | \$110,345           | \$133,054 | \$26,919  | \$158,248       | \$86,060  | \$514,626   |
| Income before taxes               | \$111,234           | \$130,985 | \$28,452  | \$166,356       | \$86,821  | \$523,848   |
| 39-Weeks Ended September 28, 2013 |                     |           |           |                 |           |             |
| Net sales                         | \$284,372           | \$237,660 | \$178,344 | \$919,810       | \$251,970 | \$1,872,156 |
| Operating income                  | \$110,538           | \$76,026  | \$16,089  | \$134,324       | \$64,584  | \$401,561   |
| Income before taxes               | \$117,996           | \$81,186  | \$20,828  | \$160,803       | \$68,206  | \$449,019   |

**Comparison of 13-Weeks Ended September 27, 2014 and September 28, 2013**

(Dollar amounts included in the following discussion are stated in thousands unless otherwise indicated)

**Net Sales**

|                   | 13-weeks ended Sept 27, 2014 |               | 13-weeks ended Sept 28, 2013 |               | Year over Year |          |   |
|-------------------|------------------------------|---------------|------------------------------|---------------|----------------|----------|---|
|                   | Net Sales                    | % of Revenues | Net Sales                    | % of Revenues | \$ Change      | % Change |   |
| Outdoor           | \$ 121,079                   | 17            | % \$ 101,350                 | 16            | % \$ 19,729    | 19       | % |
| Fitness           | 116,171                      | 16            | % 81,007                     | 12            | % 35,164       | 43       | % |
| Marine            | 62,128                       | 9             | % 55,301                     | 9             | % 6,827        | 12       | % |
| Automotive/Mobile | 307,558                      | 44            | % 322,520                    | 50            | % (14,962 )    | -5       | % |
| Aviation          | 99,347                       | 14            | % 83,459                     | 13            | % 15,888       | 19       | % |
| Total             | \$ 706,283                   | 100           | % \$ 643,637                 | 100           | % \$ 62,646    | 10       | % |

Net sales increased 10% for the 13-week period ended September 27, 2014 when compared to the year-ago quarter. All segments, excluding automotive/mobile, grew in the quarter. Automotive/mobile revenue remains the largest portion of our revenue mix at 44% in the third quarter of 2014 compared to 50% in the third quarter of 2013.

Total unit sales increased 13% to 3,679 in the third quarter of 2014 from 3,263 in the same period of 2013. Unit sales volume grew in all segments excluding automotive/mobile during the third quarter of fiscal 2014.

Automotive/mobile segment revenue decreased 5% from the year-ago quarter, as a 4% volume decline and slight average selling price (ASP) decline, were partially offset by amortization of previously deferred revenue exceeding current period revenue deferrals. Revenues in our fitness segment increased 43% from the year-ago quarter on the strength of vívofit™, our first fitness band, and recent biking and running product introductions. Aviation revenues increased 19% from the year-ago quarter as both OEM market share gains and aftermarket strength contributed to growth. Outdoor revenues increased 19% from the year-ago quarter primarily due to strong sales of fēnix 2 and recently introduced golf products. Revenues in our marine segment increased 12% due to the recent acquisition of Fusion Electronics.

**Cost of Goods Sold**

13-weeks ended Sept 27, 2014

13-weeks ended Sept 28, 2013

Year over Year

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|                   | Cost of Goods | % of<br>Revenues | Cost of Goods | % of<br>Revenues | \$ Change   | %<br>Change |   |
|-------------------|---------------|------------------|---------------|------------------|-------------|-------------|---|
| Outdoor           | \$ 41,852     | 35               | % \$ 31,879   | 31               | % \$ 9,973  | 31          | % |
| Fitness           | 42,115        | 36               | % 31,679      | 39               | % 10,436    | 33          | % |
| Marine            | 30,618        | 49               | % 28,036      | 51               | % 2,582     | 9           | % |
| Automotive/Mobile | 166,563       | 54               | % 174,654     | 54               | % (8,091 )  | -5          | % |
| Aviation          | 26,889        | 27               | % 24,500      | 29               | % 2,389     | 10          | % |
| Total             | \$ 308,037    | 44               | % \$ 290,748  | 45               | % \$ 17,289 | 6           | % |

Cost of goods sold increased 6% in absolute dollars for the 13-week period ended September 27, 2014 when compared to the year ago quarter. The increase was driven by growth in all segments excluding automotive/mobile. Fitness cost of goods increased due to the significant sales growth as described above with gross margin improvement due primarily to product mix shifting toward new products. Outdoor cost of goods increased due to sales growth with gross margin contraction driven by product mix.

As a percentage of revenue, cost of goods sold decreased 160 basis points from the year ago quarter with improvement or stability in each segment, excluding outdoor as mentioned above. The automotive/mobile cost of goods as a percent of revenues was consistent as benefit from the amortization of previously deferred revenue and costs exceeding new deferrals on current period sales in the third quarter of 2014 was offset by a slight decline in ASP. The marine margin improvement was primarily related to product mix shifting toward new products and ASP improvement, excluding the Fusion acquisition. Aviation margin improvement was primarily due to increased contribution of software sales which carry a higher margin.

**Gross Profit**

|                   | 13-weeks ended Sept 27, 2014 |               | 13-weeks ended Sept 28, 2013 |               | Year over Year |          |   |
|-------------------|------------------------------|---------------|------------------------------|---------------|----------------|----------|---|
|                   | Gross Profit                 | % of Revenues | Gross Profit                 | % of Revenues | \$ Change      | % Change |   |
| Outdoor           | \$ 79,227                    | 65            | % \$ 69,471                  | 69            | % \$ 9,756     | 14       | % |
| Fitness           | 74,056                       | 64            | % 49,328                     | 61            | % 24,728       | 50       | % |
| Marine            | 31,510                       | 51            | % 27,265                     | 49            | % 4,245        | 16       | % |
| Automotive/Mobile | 140,995                      | 46            | % 147,866                    | 46            | % (6,871 )     | -5       | % |
| Aviation          | 72,458                       | 73            | % 58,959                     | 71            | % 13,499       | 23       | % |
| Total             | \$ 398,246                   | 56            | % \$ 352,889                 | 55            | % \$ 45,357    | 13       | % |

Gross profit dollars in the third quarter of 2014 increased 13% while gross profit margin increased 160 basis points compared to the third quarter of 2013 with all segments stable or improving, excluding outdoor. The automotive/mobile gross margin was stable, as discussed above. Fitness, marine and aviation recorded improved gross margins, as discussed above. Outdoor gross profit margins declined, as discussed above.

**Advertising Expense**

|                   | 13-weeks ended Sept 27, 2014 |               | 13-weeks ended Sept 28, 2013 |               | Year over Year |          |   |
|-------------------|------------------------------|---------------|------------------------------|---------------|----------------|----------|---|
|                   | Advertising Expense          | % of Revenues | Advertising Expense          | % of Revenues | \$ Change      | % Change |   |
| Outdoor           | \$ 6,070                     | 5             | % \$ 4,482                   | 4             | % \$ 1,588     | 35       | % |
| Fitness           | 10,213                       | 9             | % 4,738                      | 6             | % 5,475        | 116      | % |
| Marine            | 2,653                        | 4             | % 2,467                      | 4             | % 186          | 8        | % |
| Automotive/Mobile | 12,399                       | 4             | % 13,192                     | 4             | % (793 )       | -6       | % |
| Aviation          | 1,777                        | 2             | % 1,372                      | 2             | % 405          | 30       | % |
| Total             | \$ 33,112                    | 5             | % \$ 26,251                  | 4             | % \$ 6,861     | 26       | % |

Advertising expense increased 26% in absolute dollars while increasing 60 basis points as a percent of revenues. The increase in absolute dollars occurred primarily in outdoor and fitness to support new product introductions and was partially offset by decreased spending in automotive/mobile due to reduced cooperative advertising associated with lower volumes.

**Selling, General and Administrative Expense**

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|                   | 13-weeks ended Sept 27, 2014 |               | 13-weeks ended Sept 28, 2013 |               | Year over Year |          |   |  |
|-------------------|------------------------------|---------------|------------------------------|---------------|----------------|----------|---|--|
|                   | Selling, General & Admin.    |               | Selling, General & Admin.    |               |                |          |   |  |
|                   | Expenses                     | % of Revenues | Expenses                     | % of Revenues | \$ Change      | % Change |   |  |
| Outdoor           | \$ 15,010                    | 12            | % \$ 14,684                  | 14            | % \$ 326       | 2        | % |  |
| Fitness           | 16,649                       | 14            | % 11,182                     | 14            | % 5,467        | 49       | % |  |
| Marine            | 10,898                       | 18            | % 9,161                      | 17            | % 1,737        | 19       | % |  |
| Automotive/Mobile | 42,050                       | 14            | % 47,116                     | 15            | % (5,066 )     | -11      | % |  |
| Aviation          | 6,025                        | 6             | % 4,319                      | 5             | % 1,706        | 39       | % |  |
| Total             | \$ 90,632                    | 13            | % \$ 86,462                  | 13            | % \$ 4,170     | 5        | % |  |

Selling, general and administrative expense increased 5% in absolute dollars and declined 60 basis points as a percent of revenues compared to the year-ago quarter. The absolute dollar increase is primarily related to product support, information technology costs and legal costs specific to marine litigation. The aviation increase was primarily driven by product support costs. Other variances by segment, excluding aviation, are primarily due to the allocation of certain selling, general and administrative expenses based on percentage of total revenues.

**Research and Development Expense**

|                   | 13-weeks ended Sept 27, 2014 |               |   | 13-weeks ended Sept 28, 2013 |               | Year over Year |          |   |
|-------------------|------------------------------|---------------|---|------------------------------|---------------|----------------|----------|---|
|                   | Research & Development       | % of Revenues |   | Research & Development       | % of Revenues | \$ Change      | % Change |   |
| Outdoor           | \$ 6,765                     | 6             | % | \$ 6,198                     | 6             | % \$567        | 9        | % |
| Fitness           | 10,524                       | 9             | % | 6,915                        | 9             | % 3,609        | 52       | % |
| Marine            | 12,507                       | 20            | % | 11,519                       | 21            | % 988          | 9        | % |
| Automotive/Mobile | 33,504                       | 11            | % | 33,710                       | 10            | % (206 )       | -1       | % |
| Aviation          | 35,698                       | 36            | % | 30,085                       | 36            | % 5,613        | 19       | % |
| Total             | \$ 98,998                    | 14            | % | \$ 88,427                    | 14            | % \$10,571     | 12       | % |

Research and development expense increased 12% due to ongoing development activities for new products and the addition of over 100 new engineering personnel to our staff since the year-ago quarter. In absolute dollars, research and development costs increased \$10.6 million when compared with the year-ago quarter and increased 30 basis points as a percent of revenue. Fitness, outdoor and aviation increased to support new product initiatives. Marine increased primarily due to the recent acquisition of Fusion Electronics. Automotive/mobile investment declined due to efforts to allocate research and development spending to areas with the highest growth potential.

**Operating Income**

|                   | 13-weeks ended Sept 27, 2014 |               |   | 13-weeks ended Sept 28, 2013 |               | Year over Year |          |   |
|-------------------|------------------------------|---------------|---|------------------------------|---------------|----------------|----------|---|
|                   | Operating Income             | % of Revenues |   | Operating Income             | % of Revenues | \$ Change      | % Change |   |
| Outdoor           | \$ 51,382                    | 42            | % | \$ 44,107                    | 44            | % \$7,275      | 16       | % |
| Fitness           | 36,670                       | 32            | % | 26,493                       | 33            | % 10,177       | 38       | % |
| Marine            | 5,452                        | 9             | % | 4,118                        | 7             | % 1,334        | 32       | % |
| Automotive/Mobile | 53,042                       | 17            | % | 53,848                       | 17            | % (806 )       | -1       | % |
| Aviation          | 28,958                       | 29            | % | 23,183                       | 28            | % 5,775        | 25       | % |
| Total             | \$ 175,504                   | 25            | % | \$ 151,749                   | 24            | % \$23,755     | 16       | % |

Operating income increased 16% in absolute dollars and 130 basis points as a percent of revenue when compared to the third quarter of 2013. Revenue growth and an improving gross margin percentage, as discussed above, contributed to the growth.

**Other Income (Expense)**



|                           | 13-weeks ended<br>September 27, 2014 | 13-weeks ended<br>September 28, 2013 |
|---------------------------|--------------------------------------|--------------------------------------|
| Interest Income           | \$ 9,344                             | \$ 8,435                             |
| Foreign Currency Exchange | (12,703 )                            | (822 )                               |
| Other                     | 517                                  | 1,438                                |
| Total                     | \$ (2,842 )                          | \$ 9,051                             |

The average return on cash and investments during the third quarter of 2014 and 2013 were 1.4% and 1.3%, respectively. The increase in interest income is attributable to a higher cash balance and increased rate of return on investments.

Foreign currency gains and losses for the Company are primarily tied to movements by the Taiwan Dollar, the Euro, and the British Pound Sterling in relation to the U.S. Dollar. The Taiwan Dollar is the functional currency of Garmin Corporation. The U.S. Dollar remains the functional currency of Garmin (Europe) Ltd. The Euro is the functional currency of most European subsidiaries. As these entities have grown, currency fluctuations can generate material gains and losses. Additionally, Euro-based inter-company transactions can also generate currency gains and losses. Due to the relative size of the entities using a functional currency other than the Taiwan Dollar, the Euro and the British Pound Sterling, currency fluctuations related to these entities are not expected to have a material impact on the Company's financial statements.

The majority of the \$12.7 million currency loss in the third quarter of 2014 was due to the strengthening of the U.S. Dollar compared to the Euro and the British Pound Sterling. The strengthening of the U.S. Dollar compared to the Taiwan Dollar contributed an offsetting gain. The movements of the Taiwan Dollar and Euro/British Pound Sterling have offsetting impacts due to the use of the Taiwan Dollar for manufacturing costs and cash held in non-functional currency while the Euro and British Pound Sterling transactions relate to revenue. During the third quarter of 2014, the U.S. Dollar strengthened 6.6% compared to the Euro and 4.3% compared to the British Pound Sterling resulting in a net loss of \$24.2 million. This was partially offset as the U.S. Dollar strengthened 1.5% compared to the Taiwan Dollar resulting in a gain of \$12.8 million. The remaining net currency loss of \$1.4 million is related to other currencies and timing of transactions.

The \$0.8 million currency loss in the third quarter of 2013 was due to the weakening of the U.S. Dollar compared to the Taiwan Dollar, offset by gains due to the weakening of the U.S. Dollar compared to the Euro and British Pound Sterling. During the third quarter of 2013, the U.S. Dollar weakened 1.4% against the Taiwan Dollar resulting in a loss of \$12.7 million. In addition, the U.S. Dollar weakened 3.6% and 5.6%, respectively, compared to the Euro and the British Pound Sterling, resulting in an \$11.3 million gain. The remaining net currency gain of \$0.6 million is related to other currencies and timing of transactions.

#### ***Income Tax Provision (Benefit)***

Our income tax expense increased by \$346.4 million, to \$319.5 million for the 13-week period ended September 27, 2014, from a benefit of \$26.9 million for the 13-week period ended September 28, 2013. Contributing to the significant increase were:

- tax expense of \$307.6 million associated with the inter-company restructuring,
- release of uncertain tax position reserves due to expiration of certain statutes of limitations or completion of tax audits of \$24.4 million in third quarter 2014 compared to releases of \$52.2 million in third quarter 2013,
- unfavorable income mix across tax jurisdictions,
- expiration of certain Taiwan tax holidays and
- expiration of the Federal Research & Development Tax Credit on December 31, 2013.

#### ***Net Income (Loss)***

As a result of the above, net income decreased by \$334.5 million for the 13-week period ended September 27, 2014 to a loss of \$146.8 million compared to income of \$187.7 million for the 13-week period ended September 28, 2013.

### Comparison of 39-Weeks Ended September 27, 2014 and September 28, 2013

*(Amounts included in the following discussion are stated in thousands unless otherwise indicated)*

#### Net Sales

|                   | 39-weeks ended Sept 27, 2014 |               | 39-weeks ended Sept 28, 2013 |               | Year over Year |          |   |
|-------------------|------------------------------|---------------|------------------------------|---------------|----------------|----------|---|
|                   | Net Sales                    | % of Revenues | Net Sales                    | % of Revenues | \$ Change      | % Change |   |
| Outdoor           | \$ 311,123                   | 15            | % \$ 284,372                 | 15            | % \$26,751     | 9        | % |
| Fitness           | 367,137                      | 18            | % 237,660                    | 13            | % 129,477      | 54       | % |
| Marine            | 195,911                      | 9             | % 178,344                    | 10            | % 17,567       | 10       | % |
| Automotive/Mobile | 900,545                      | 44            | % 919,810                    | 49            | % (19,265 )    | -2       | % |
| Aviation          | 292,636                      | 14            | % 251,970                    | 13            | % 40,666       | 16       | % |
| Total             | \$ 2,067,352                 | 100           | % \$ 1,872,156               | 100           | % \$195,196    | 10       | % |

Net sales increased 10% for the 39-week period ended September 28, 2013 when compared to the year-ago period. The increase was driven by growth in all segments excluding the automotive/mobile segment which posted a 2% decline. Automotive/mobile revenue remains the largest portion of our revenue mix at 44% in the first three quarters of 2014 compared to 49% in the first three quarters of 2013.

Total unit sales increased 7% to 10,018 in the first three quarters of 2014 from 9,378 in the same period of 2013. The increase in unit sales volume was attributable to growth in all segments excluding automotive/mobile with the largest increase in fitness.

Automotive/mobile segment revenue decreased 2% from the year-ago period, as volumes decreased 8% partially offset by average selling price (ASP) improvement due to the amortization of previously deferred revenue exceeding current period revenue deferrals in the first three quarters of 2014 and increased auto OEM contribution with a higher ASP. Fitness revenues increased 54% on the strength of vívofit™, our first fitness band, and recent biking and running product introductions. Aviation revenues increased 16% from the year-ago period as OEM market share gains and aftermarket products contributed to growth. Outdoor revenues increased 9% from the year-ago period due to recently introduced products including action cameras and wearables. Revenues in our marine segment increased 10% as the contribution from new products and the recent acquisition of Fusion Electronics was partially offset by a weak global marine electronics industry.

### *Cost of Goods Sold*

|                   | 39-weeks ended Sept 27, 2014 |               | 39-weeks ended Sept 28, 2013 |               | Year over Year |          |   |  |
|-------------------|------------------------------|---------------|------------------------------|---------------|----------------|----------|---|--|
|                   | Cost of Goods                | % of Revenues | Cost of Goods                | % of Revenues | \$ Change      | % Change |   |  |
| Outdoor           | \$ 116,318                   | 37            | % \$ 100,039                 | 35            | % \$ 16,279    | 16       | % |  |
| Fitness           | 130,933                      | 36            | % 88,292                     | 37            | % 42,641       | 48       | % |  |
| Marine            | 90,814                       | 46            | % 86,794                     | 49            | % 4,020        | 5        | % |  |
| Automotive/Mobile | 478,166                      | 53            | % 509,462                    | 55            | % (31,296 )    | -6       | % |  |
| Aviation          | 77,557                       | 27            | % 74,907                     | 30            | % 2,650        | 4        | % |  |
| Total             | \$ 893,788                   | 43            | % \$ 859,494                 | 46            | % \$ 34,294    | 4        | % |  |

Cost of goods sold increased 4% in absolute dollars for the first three quarters of 2014 when compared to the year ago period. The increase was driven primarily by growth in fitness and outdoor partially offset by declines in automotive/mobile. Fitness cost of goods increased due to the significant sales growth as described above while gross margins were relatively consistent. Outdoor cost of goods increased due to inventory reserves for certain products and product mix.

As a percentage of revenue, cost of goods sold decreased 270 basis points from the year ago period with improvement in each segment, excluding outdoor as mentioned above. The automotive/mobile improvement of 230 basis points was primarily due to benefit from the amortization of previously deferred revenue and costs exceeding new deferrals on current period sales in the first three quarters of 2014. The marine margin improvement was primarily related to product mix shifting toward new products and ASP improvement, excluding the Fusion acquisition. Aviation margin improvement was primarily due to increased software sales.

**Gross Profit**

|                   | 39-weeks ended Sept 27, 2014 |               | 39-weeks ended Sept 28, 2013 |               | Year over Year |          |   |
|-------------------|------------------------------|---------------|------------------------------|---------------|----------------|----------|---|
|                   | Gross Profit                 | % of Revenues | Gross Profit                 | % of Revenues | \$ Change      | % Change |   |
| Outdoor           | \$ 194,805                   | 63            | % \$ 184,333                 | 65            | % \$ 10,472    | 6        | % |
| Fitness           | 236,204                      | 64            | % 149,368                    | 63            | % 86,836       | 58       | % |
| Marine            | 105,097                      | 54            | % 91,550                     | 51            | % 13,547       | 15       | % |
| Automotive/Mobile | 422,379                      | 47            | % 410,348                    | 45            | % 12,031       | 3        | % |
| Aviation          | 215,079                      | 73            | % 177,063                    | 70            | % 38,016       | 21       | % |
| Total             | \$ 1,173,564                 | 57            | % \$ 1,012,662               | 54            | % \$ 160,902   | 16       | % |

Gross profit dollars in the first three quarters of 2014 increased 16% while gross profit margin increased 270 basis points compared to the first three quarters of 2013 with all segments stable or improving, excluding outdoor. The automotive/mobile gross margin improved to 47% driven by the amortization of previously deferred high margin revenues, as discussed above. Fitness, marine and aviation also recorded improved or stable gross margins, as discussed above. Outdoor gross profit margins declined slightly due to inventory reserves and product mix, as discussed above.

**Advertising Expense**

|                   | 39-weeks ended Sept 27, 2014 |               |   | 39-weeks ended Sept 28, 2013 |               | Year over Year |        |   |
|-------------------|------------------------------|---------------|---|------------------------------|---------------|----------------|--------|---|
|                   | Advertising                  |               |   | Advertising                  |               | \$             | %      |   |
|                   | Expense                      | % of Revenues |   | Expense                      | % of Revenues | Change         | Change |   |
| Outdoor           | \$ 20,266                    | 7             | % | \$ 12,672                    | 4             | % \$7,594      | 60     | % |
| Fitness           | 25,077                       | 7             | % | 17,342                       | 7             | % 7,735        | 45     | % |
| Marine            | 9,849                        | 5             | % | 9,326                        | 5             | % 523          | 6      | % |
| Automotive/Mobile | 32,377                       | 4             | % | 34,960                       | 4             | % (2,583 )     | -7     | % |
| Aviation          | 4,888                        | 2             | % | 3,683                        | 1             | % 1,205        | 33     | % |
| Total             | \$ 92,457                    | 4             | % | \$ 77,983                    | 4             | % \$14,474     | 19     | % |

Advertising expense increased 19% in absolute dollars and 30 basis points as a percent of revenue compared to the year-ago period. The increase occurred primarily in outdoor and fitness to support new product introductions partially offset by a decrease in automotive/mobile driven by reduced cooperative advertising associated with lower PND volumes.

**Selling, General and Administrative Expenses**

|                   | 39-weeks ended Sept 27, 2014       |               |   | 39-weeks ended Sept 28, 2013       |               | Year over Year |        |   |
|-------------------|------------------------------------|---------------|---|------------------------------------|---------------|----------------|--------|---|
|                   | Selling, General & Admin. Expenses | % of Revenues |   | Selling, General & Admin. Expenses | % of Revenues | \$             | %      |   |
|                   |                                    |               |   |                                    |               | Change         | Change |   |
| Outdoor           | \$ 42,733                          | 14            | % | \$ 42,938                          | 15            | % \$(205 )     | 0      | % |
| Fitness           | 50,639                             | 14            | % | 35,612                             | 15            | % 15,027       | 42     | % |
| Marine            | 32,604                             | 17            | % | 30,744                             | 17            | % 1,860        | 6      | % |
| Automotive/Mobile | 129,068                            | 14            | % | 137,380                            | 15            | % (8,312 )     | -6     | % |
| Aviation          | 17,870                             | 6             | % | 14,095                             | 6             | % 3,775        | 27     | % |
| Total             | \$ 272,914                         | 13            | % | \$ 260,769                         | 14            | % \$12,145     | 5      | % |

Selling, general and administrative expense increased 5% in absolute dollars and decreased 70 basis points as a percent of revenues compared to the year-ago period. The \$12.1 million increase is primarily related to legal fees, product support, bad debt expense, occupancy costs and additional marketing costs. The increase in aviation is primarily related to an increase in bad debt expense and product support. Variances by segment, excluding aviation, are primarily due to the allocation of certain selling, general and administrative expenses based on percentage of total revenues.

**Research and Development Expense**

|                   | 39-weeks ended Sept 27, 2014 |               | 39-weeks ended Sept 28, 2013 |               | Year over Year |          |   |
|-------------------|------------------------------|---------------|------------------------------|---------------|----------------|----------|---|
|                   | Research & Development       | % of Revenues | Research & Development       | % of Revenues | \$ Change      | % Change |   |
| Outdoor           | \$ 21,461                    | 7             | % \$ 18,185                  | 6             | % \$3,276      | 18       | % |
| Fitness           | 27,434                       | 7             | % 20,388                     | 9             | % 7,046        | 35       | % |
| Marine            | 35,725                       | 18            | % 35,391                     | 20            | % 334          | 1        | % |
| Automotive/Mobile | 102,686                      | 11            | % 103,684                    | 11            | % (998 )       | -1       | % |
| Aviation          | 106,261                      | 36            | % 94,701                     | 38            | % 11,560       | 12       | % |
| Total             | \$ 293,567                   | 14            | % \$ 272,349                 | 15            | % \$21,218     | 8        | % |

Research and development expense increased 8% due to ongoing development activities for new products and the addition of over 100 new engineering personnel to our staff since the year-ago period. In absolute dollars, research and development costs increased \$21.2 million when compared with the year-ago period but decreased 30 basis points as a percent of revenue. Aviation had the largest increase in absolute dollars as we are investing heavily in future OEM and aftermarket opportunities. Within outdoor and fitness, we are focused on product development and also exploring new categories. Automotive/mobile investment declined due to efforts to allocate research and development spending to areas with the highest growth potential.

**Operating Income**

|                   | 39-weeks ended Sept 27, 2014 |          | 39-weeks ended Sept 28, 2013 |          | Year over Year |        |   |  |
|-------------------|------------------------------|----------|------------------------------|----------|----------------|--------|---|--|
|                   | Operating                    | % of     | Operating                    | % of     | \$ Change      | %      |   |  |
|                   | Income                       | Revenues | Income                       | Revenues |                | Change |   |  |
| Outdoor           | \$ 110,345                   | 35       | % \$ 110,538                 | 39       | % \$(193 )     | 0      | % |  |
| Fitness           | 133,054                      | 36       | % 76,026                     | 32       | % 57,028       | 75     | % |  |
| Marine            | 26,919                       | 14       | % 16,089                     | 9        | % 10,830       | 67     | % |  |
| Automotive/Mobile | 158,248                      | 18       | % 134,324                    | 15       | % 23,924       | 18     | % |  |
| Aviation          | 86,060                       | 29       | % 64,584                     | 26       | % 21,476       | 33     | % |  |
| Total             | \$ 514,626                   | 25       | % \$ 401,561                 | 21       | % \$ 113,065   | 28     | % |  |

Operating income increased 28% in absolute dollars and 340 basis points as a percent of revenue when compared to the year-ago period. Revenue growth, an improving gross margin percentage and reduced operating expenses as a percentage of revenue, as discussed above, contributed to the growth.

**Other Income (Expense)**

|                           | 39-weeks ended     | 39-weeks ended     |
|---------------------------|--------------------|--------------------|
|                           | September 27, 2014 | September 28, 2013 |
| Interest Income           | \$ 28,781          | 25,512             |
| Foreign Currency Exchange | (20,266 )          | 18,280             |
| Other                     | 707                | 3,666              |
| Total                     | \$ 9,222           | \$ 47,458          |

The average return on cash and investments during the first three quarters of 2014 was 1.3% compared to 1.4% during the same period of 2013. The increase in interest income is attributable to increasing interest rates though overall return on investments has declined year-over-year due to a \$3.0 million capital gain in the first three quarters of 2013.

The majority of the \$20.3 million currency loss in the first three quarters of 2014 was due to the strengthening of the U.S. Dollar compared to the Euro and the British Pound Sterling. The strengthening of the U.S. Dollar compared to the Taiwan Dollar contributed an offsetting gain. During the first three quarters of 2014, the U.S. Dollar strengthened 7.5% compared to the Euro and 1.1% compared to the British Pound Sterling resulting in a net loss of \$26.6 million. This was partially offset as the U.S. Dollar strengthened 1.0% compared to the Taiwan Dollar resulting in a gain of \$8.0 million. The remaining net currency loss of \$1.7 million is related to other currencies and timing of transactions.



The majority of the \$18.3 million currency gain in the first three quarters of 2013 was due to the strengthening of the U.S. Dollar compared to the Taiwan Dollar. The weakening of the U.S. Dollar compared to the Euro and British Pound Sterling contributed additional gains. During the first three quarters of 2013, the U.S. Dollar strengthened 1.8% against the Taiwan Dollar, resulting in a \$14.8 million gain. In addition, the U.S. Dollar weakened 2.1% and 0.2% compared to the Euro and the British Pound Sterling, respectively, resulting in a gain of \$3.1 million. The remaining net currency gain of \$0.4 million is related to other currencies and timing of transactions.

### ***Income Tax Provision***

Our income tax expense increased by \$369.7 million, to \$369.9 million for the first three quarters of 2014, compared to \$0.2 million for the first three quarters of 2013. Contributing to the significant increase were:

- tax expense of \$307.6 million associated with the inter-company restructuring,

release of uncertain tax position reserves due to expiration of certain statutes of limitations or completion of tax audits of \$35.4 million in the first three quarters of 2014 compared to releases of \$78.3 million in the first three quarters of 2013,

- unfavorable income mix across tax jurisdictions,

- expiration of certain Taiwan tax holidays,

- expiration of the Federal Research & Development Tax Credit on December 31, 2013 and

research and development tax credits of \$6.3 million related to 2012 which were recognized when the related legislation was enacted in January 2013.

### ***Net Income***

As a result of the above, net income decreased by \$294.9 million for the 39-week period ended September 27, 2014 to \$154.0 million compared to \$448.8 million for the 39-week period ended September 28, 2013. This includes the \$307.6 million of tax expense associated with the inter-company restructuring referenced above.

### **Liquidity and Capital Resources**

#### ***Operating Activities***

|                                           | 39-Weeks Ended   |                  |
|-------------------------------------------|------------------|------------------|
|                                           | Sept 27,<br>2014 | Sept 28,<br>2013 |
| (In thousands)                            |                  |                  |
| Net cash provided by operating activities | \$377,694        | \$480,271        |

The \$102.6 million decrease in cash provided by operating activities in the first three quarters of 2014 compared to the first three quarters of 2013 was primarily due to the following:

net income decreasing by \$294.9 million, including the \$307.6 million tax expense related to the inter-company restructuring, as discussed in the Results of Operations section above  
inventories, net providing \$57.9 million less cash primarily due to new product categories and increasing product demand partially offset by increased reserves for obsolete and slow moving inventories  
accounts receivable providing \$53.8 million less cash primarily due to the timing of increasing sales in the first three quarters of 2014  
deferred revenue/costs providing \$46.9 million less working capital benefit due to the increased amortization of previously deferred revenue/cost as discussed in the Results of Operations section above and  
accounts payable providing \$25.1 million less cash primarily due to the impact of higher revenues and associated expenses in the first three quarters of 2014

Partially offset by:

income taxes payable providing \$204.0 million more cash due to the timing of disbursements primarily related to the inter-company restructuring  
 other current and non-current liabilities providing \$58.7 million more cash due to timing of payments related to royalties and advertising  
 the impact of deferred income taxes providing \$52.4 million more cash due primarily to timing of disbursements partially related to the inter-company restructuring  
 the impact of increasing unrealized foreign currency losses providing \$39.9 million more cash due primarily to foreign currency rate fluctuations related to our Taiwan operations which utilize the Taiwan Dollar as their functional currency and specific European operations which utilize the Euro as their functional currency resulting in translation of assets and liabilities to U.S. Dollar  
 other current and noncurrent assets providing \$19.9 million more cash primarily due to timing of payments associated with advertising and sponsorships

***Investing Activities***

| (In thousands)                                      | 39-Weeks Ended   |                  |
|-----------------------------------------------------|------------------|------------------|
|                                                     | Sept 27,<br>2014 | Sept 28,<br>2013 |
| Net cash provided by (used in) investing activities | \$ 116,434       | \$(359,406)      |

The \$475.8 million increase in cash provided by investing activities in the first three quarters of 2014 compared to the first three quarters of 2013 was primarily due to the following:

collection of cash advanced under a loan receivable commitment with Bombardier of \$137.4 million in the current year period compared to a cash advance associated with the same commitment of \$173.7 million in the prior year period and

increased net redemptions of marketable securities of \$199.2 million

Partially offset by:

- increased purchases of property and equipment of \$13.5 million
- increased cash payments for acquisitions of \$13.2 million and
- increased cash payments for intangible assets of \$7.8 million

It is management's goal to invest the on-hand cash consistent with Garmin's investment policy, which has been approved by the Board of Directors. The investment policy's primary purpose is to preserve capital, maintain an acceptable degree of liquidity, and maximize yield within the constraint of low credit risk. Garmin's average returns on cash and investments during first three quarters of 2014 and 2013 were approximately 1.3% and 1.4%, respectively.

### ***Financing Activities***

|                                       | 39-Weeks Ended   |                  |
|---------------------------------------|------------------|------------------|
|                                       | Sept 27,<br>2014 | Sept 28,<br>2013 |
| (In thousands)                        |                  |                  |
| Net cash used in financing activities | \$(503,574)      | \$(284,182)      |

The \$219.4 million increase in cash used in financing activities in the first three quarters of 2014 compared to the first three quarters of 2013 was primarily due to the following:

- increased purchase of treasury stock of \$214.5 million under a share repurchase authorization and increased dividend payments of \$4.2 million due to the increased dividend per share that was effective beginning in the second calendar quarter of 2014

We currently use cash flow from operations to fund our capital expenditures, to support our working capital requirements, and to pay dividends. We expect that future cash requirements will principally be for capital expenditures, working capital, payment of dividends declared, share repurchases and the funding of strategic acquisitions. We believe that our existing cash balances and cash flow from operations will be sufficient to meet our long-term projected capital expenditures, working capital and other cash requirements.

***Off-Balance Sheet Arrangements***

We do not have any off-balance sheet arrangements.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

#### **Market Sensitivity**

We have market risk primarily in connection with the pricing of our products and services and the purchase of raw materials. Product pricing and raw material costs are both significantly influenced by semiconductor market conditions. Historically, during cyclical economic downturns, we have been able to offset pricing declines for our products through a combination of improved product mix and success in obtaining price reductions in raw material costs.

#### **Inflation**

We do not believe that inflation has had a material effect on our business, financial condition or results of operations. If our costs were to become subject to significant inflationary pressures, we may not be able to fully offset such higher costs through price increases. Our inability or failure to do so could adversely affect our business, financial condition and results of operations.

#### **Foreign Currency Exchange Rate Risk**

The operation of the Company's subsidiaries in international markets results in exposure to movements in currency exchange rates. The potential of volatile foreign exchange rate fluctuations in the future could have a significant effect on our results of operations. In accordance with the Accounting Standards Code, the financial statements of all Company entities with functional currencies that are not United States dollars (USD) are translated for consolidation purposes into USD, the reporting currency of Garmin Ltd. Sales, costs, and expenses are translated at rates prevailing during the reporting periods and at end-of-period rates for all assets and liabilities. The effect of this translation is recorded in a separate component of stockholders' equity and have been included in accumulated other comprehensive income/(loss) in the accompanying condensed consolidated balance sheets and condensed consolidated statements of comprehensive income.

Foreign currency gains and losses for the Company are primarily tied to movements by the Taiwan Dollar (TD), the Euro, and the British Pound Sterling. The USD remains the functional currency of Garmin (Europe) Ltd. The Euro is the functional currency of most European subsidiaries, and as a result, Euro currency movement may generate material gains and losses. Additionally, Euro-based inter-company transactions in Garmin Ltd. can also generate currency gains and losses. Due to the relative size of entities using a functional currency other than the Taiwan Dollar,

the Euro and the British Pound Sterling, currency fluctuations within these entities are not expected to have a material impact on the Company's financial statements.

### **Interest Rate Risk**

As of September 27, 2014, we are exposed to interest rate risk in connection with our investments in marketable securities. As interest rates change, the unrealized gains and losses associated with those securities will fluctuate accordingly. As we have no outstanding long term debt, we have no meaningful debt-related interest rate risk.

#### Item 4. Controls and Procedures

(a) *Evaluation of disclosure controls and procedures.* The Company maintains a system of disclosure controls and procedures that are designed to provide reasonable assurance that information, which is required to be timely disclosed, is accumulated and communicated to management in a timely fashion. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. As of September 27, 2014, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded as of September 27, 2014 that our disclosure controls and procedures were effective such that the information relating to the Company, required to be disclosed in our Securities and Exchange Commission ("SEC") reports (i) is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and (ii) is accumulated and communicated to the Company's management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

(b) *Changes in internal control over financial reporting.* There has been no change in the Company's internal controls over financial reporting that occurred during the Company's fiscal quarter ended September 27, 2014 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.



## Part II - Other Information

### Item 1. Legal Proceedings

*American Vehicular Sciences LLC, v. Garmin International, Inc., Garmin USA, Inc., and Garmin Ltd.*

On March 7, 2014, American Vehicular Sciences LLC (AVS) filed suit in the United States District Court for the Eastern District of Texas against Garmin International, Inc, Garmin USA, Inc., and Garmin Ltd. (collectively “Garmin”), alleging infringement of U.S. Patent No. 8,630,795 (the “’795 patent”). On April 9, 2014, Garmin filed its answer asserting that each asserted claim of the ‘795 patent is invalid and/or not infringed. Although there can be no assurance that an unfavorable outcome of this litigation would not have a material adverse effect on our operating results, liquidity or financial position, Garmin believes that the claims in this lawsuit are without merit and intends to vigorously defend this action.

*Harbinger Capital Partners LLC et al v. Deere & Company et al; LightSquared Inc. et al. v. Deere & Company et al.*

On August 9, 2013, Harbinger Capital Partners LLC and ten related entities filed a lawsuit (the “Harbinger Lawsuit”) in the United States District Court for the Southern District of New York against Deere & Company (“Deere”), Garmin International, Inc. (“Garmin”), Trimble Navigation Ltd. (“Trimble”), The U.S. GPS Industry Council (the “Council”), and the Coalition to Save Our GPS. The Coalition to Save Our GPS is no longer a defendant. Plaintiffs filed a first amended complaint on August 16, 2013, a second amended complaint on January 21, 2014, and a third amended complaint on March 18, 2014. The third amended complaint seeks damages of at least \$1.9 billion based on allegations of violation of Rule 10b5-1 of the Securities Exchange Act of 1934 (the “1934 Act”), violation of Section 20(a) of the 1934 Act, fraud, negligent misrepresentation, constructive fraud, equitable estoppel, breach of contract, and violation of Section 349 of the New York General Business Law. Plaintiffs allege that they invested in a company now called LightSquared in the belief that LightSquared would be able to operate a new terrestrial, mobile telecommunications network (the “Terrestrial Plan”) on certain satellite radio frequencies. Plaintiffs also allege that LightSquared was not able to obtain approval from the Federal Communications Commission (FCC) to operate the proposed Terrestrial Plan because of interference it would cause to Global Positioning System (GPS) receivers operating in an adjacent frequency band. Plaintiffs further allege that defendants concealed the likelihood of such interference and breached an earlier alleged agreement with a predecessor of LightSquared regarding a different technical issue. Plaintiffs allege they were third-party beneficiaries of the agreement.

On November 1, 2013, LightSquared, Inc. and two related entities (collectively, “LightSquared”) filed an adversary proceeding (the “LightSquared Lawsuit”) in the United States Bankruptcy Court for the Southern District of New York (where a voluntary petition for relief under Chapter 11 of the United States Bankruptcy Code filed by LightSquared

and certain related entities is pending) against Deere, Garmin, Trimble, the Council, and the Coalition to Save Our GPS. LightSquared filed a first amended complaint on March 18, 2014. LightSquared's amended complaint seeks damages based on claims of promissory estoppel, quantum meruit, breach of contract, breach of implied covenant of good faith, unjust enrichment, negligent misrepresentation, constructive fraud, civil conspiracy, and tortious interference with contractual or business relationships. Like the allegations in the Harbinger Lawsuit, LightSquared alleges that it was not able to obtain approval from the FCC to operate its proposed Terrestrial Plan because of interference it would cause to GPS receivers. LightSquared also alleges that the inability to obtain FCC approval caused LightSquared damages, including the loss of third-party contracts. LightSquared further alleges that defendants concealed the likelihood of such interference and/or represented to LightSquared that any interference issues had been resolved and that defendants breached earlier alleged agreements with LightSquared regarding a different technical issue. On November 15, 2013, Garmin, Deere, Trimble, and the Council filed a motion to withdraw the reference of the LightSquared adversary proceeding from the Bankruptcy Court to the United States District Court for the Southern District of New York (the "District Court"). On January 31, 2014 the District Court granted the defendants' motion to withdraw the reference.

The defendants filed joint motions to dismiss all counts of both the Harbinger and LightSquared Lawsuits on May 29, 2014. The plaintiffs' responses were filed on July 29, 2014 and the defendants' reply was filed on September 15, 2014. On October 8, 2014 LightSquared filed a motion in the Bankruptcy Court seeking an order staying most counts of the Harbinger Lawsuit. A hearing on this motion has been scheduled for October 31, 2014. On October 22, 2014, Garmin and the other defendants filed objections to LightSquared's motion for a stay. On October 23, 2014, Harbinger filed an opposition to LightSquared's motion for a stay. On October 23, 2014, Harbinger filed a motion to withdraw the reference of LightSquared's motion for a stay to the United States District Court for the Southern District of New York and filed a motion in the Bankruptcy Court to defer LightSquared's motion for a stay until the District Court has considered Harbinger's motion to withdraw the reference. On October 27, 2014, the United States District Court for the Southern District of New York denied Harbinger's motion to withdraw the reference without prejudice because it was submitted in violation of the court's rules regarding pre-motion letters. Although there can be no assurance that an unfavorable outcome of the Harbinger and LightSquared Lawsuits would not have a material adverse effect on our operating results, liquidity, or financial position, Garmin believes that the claims in the Harbinger and LightSquared Lawsuits are without merit and intends to vigorously defend these actions.

*ICON Health & Fitness, Inc. v. Garmin Ltd., Garmin International, Inc., and Garmin USA, Inc.*

On November 18, 2011, ICON Health & Fitness, Inc. filed suit in the United States District Court for the District of Utah against Garmin Ltd., Garmin International, Inc., and Garmin USA, Inc. (collectively "Garmin"), alleging infringement of U.S. Patent Nos. 7,789,800 (the '800 patent') and 6,701,271 ("the '271 patent"). On June 8, 2012, ICON filed an amended complaint alleging infringement of U.S. Patent Nos. 6,626,799 and 6,921,351. On June 25, 2012, Garmin filed its answer asserting that each asserted claim of these additional patents-in-suit is invalid and/or not infringed. On April 11, 2013, the Court dismissed ICON's allegations of infringement of the '800 and '271 patents against Garmin without prejudice pursuant to a motion filed by ICON. A claim construction hearing was held by the court on October 23, 2013 and the parties await the court's claim construction order. Although there can be no assurance that an unfavorable outcome of this litigation would not have a material adverse effect on our operating results, liquidity, or financial position, Garmin believes that the claims in this lawsuit are without merit and intends to vigorously defend this action.

*In the Matter of Certain Marine Sonar Imaging Systems, Products Containing the Same and Components Thereof*

On July 18, 2014, Johnson Outdoors Inc and Johnson Outdoors Marine Electronics Inc. filed a complaint with the United States International Trade Commission ("ITC") against Garmin International, Inc., Garmin North America, Inc., Garmin USA, Inc. and Garmin Corporation (collectively "Garmin") alleging a violation of Section 337 of the Tariff Act of 1930, as amended, through alleged infringement by Garmin of U.S. Patents 7,652,952 ("the '952 patent"); 7,710,825 ("the '825 patent"); and 7,755,974 ("the '974 patent"). On August 15, 2014 the ITC instituted an investigation pursuant to the complaint. Garmin believes that each asserted claim of the '952 patent, the '825 patent, and the '974 patent is invalid and/or not infringed and, in addition, that the '952, '825, and '974 Patents are unenforceable under the doctrine of inequitable conduct and that Johnson Outdoor's claims are barred in whole or in part by the doctrines of prosecution history estoppel and/or prosecution disclaimer. Garmin intends to vigorously defend the complaint.

*In the Matter of Certain Marine Sonar Imaging Devices, Including Downscan and Sidescan Devices, Products Containing the Same , and Components Thereof*

On June 9, 2014 Navico Inc. and Navico Holding AS filed a complaint with the United States International Trade Commission (“ITC”) against Garmin International, Inc., Garmin North America, Inc., Garmin USA, Inc. and Garmin (Asia) Corporation (collectively “Garmin”) alleging a violation of Section 337 of the Tariff Act of 1930, as amended, through alleged infringement by Garmin of U.S. Patents 8,300,499 (“the ‘499 patent”); 8,305,840 (“the ‘840 patent”); and 8,605,550 (“the ‘550 patent”). On July 9, 2014 the ITC instituted an investigation pursuant to the complaint. Although there can be no assurance that an unfavorable outcome of this litigation would not have a material adverse effect on our operating results, liquidity, or financial position, Garmin believes that each asserted claim of the ‘499 patent, the ‘840 patent, and the ‘550 patent is invalid and/or not infringed and intends to vigorously defend the complaint.

*Johnson Outdoors Inc. and Johnson Outdoors Marine Electronics, Inc. v. Garmin International, Inc., Garmin North America, Inc. and Garmin USA, Inc.*

On July 17, 2014, Johnson Outdoors Inc and Johnson Outdoors Marine Electronics Inc. filed suit in the United States District Court for the Middle District of Alabama, Northern Division, against Garmin International, Inc., Garmin North America, Inc. and Garmin USA, Inc. (collectively, “Garmin”) alleging infringement of U.S. Patents 7,652,952 (“the ‘952 patent”); 7,710,825 (“the ‘825 patent”); and 7,755,974 (“the ‘974 patent”). On August 15, 2014, Garmin filed an answer. On October 17, 2014, Garmin filed an amended answer. In its amended answer Garmin asserts that each asserted claim of the ‘952 patent, the ‘825 patent and the ‘974 patent is invalid and/or not infringed and, in addition, that the ‘952, ‘825, and ‘974 Patents are unenforceable under the doctrine of inequitable conduct, and that Johnson Outdoor’s claims are barred in whole or in part by the doctrines of prosecution history estoppel and/or prosecution disclaimer and Garmin seeks treble damages against Johnson Outdoors for antitrust violations under Section 2 of the Sherman Act, 15 U.S.C. § 2. Although there can be no assurance that an unfavorable outcome of this litigation would not have a material adverse effect on our operating results, liquidity or financial position, Garmin believes that the claims in this lawsuit are without merit and intends to vigorously defend this action.

*Andrea Katz, on behalf of herself and all others similarly situated, v. Garmin Ltd. and Garmin International, Inc.*

On December 18, 2013, a purported class action lawsuit was filed against Garmin International, Inc. and Garmin Ltd. in the U.S. District Court for the Northern District of Illinois. The lead plaintiff was Andrea Katz, on behalf of herself and all others similarly situated. The class of plaintiffs that Andrea Katz purported to represent includes all individuals who purchased any model of Forerunner watch in the State of Illinois and the United States. Plaintiff asserted claims for breach of contract, breach of express warranty, breach of implied warranties, negligence, negligent misrepresentation, and violations of Illinois statutory law. Plaintiff alleged that Forerunner watch bands have an unacceptable rate of failure in that they detach from the watch. Plaintiff sought compensatory and punitive damages, prejudgment interest, costs, and attorneys’ fees, and injunctive relief. On January 29, 2014 the court dismissed the lawsuit without prejudice. On January 30, 2014, the plaintiff re-filed the lawsuit with the same claims for relief as the earlier action and adding an additional claim for unjust enrichment. On February 4, 2014, the court ordered the case to be transferred to the United States District Court for the District of Utah. The plaintiff voluntarily dismissed the case filed in Illinois and, on March 6, 2014, she refiled the lawsuit in the District Court for the District of Utah with the same claims, but with additional claims for violations of the Utah Consumers Sales Practice Act, Lanham Act, and Utah Truth in Advertising Act. The relief she requested is the same. On March 31, 2014, Garmin filed a motion to transfer the venue of the Utah action back to the Northern District of Illinois. On October 21, 2014, the United States District Court for the District of Utah denied Garmin’s motion to transfer venue. Although there can be no assurance that an unfavorable outcome of this litigation would not have a material adverse effect on our operating results, liquidity, or financial position, Garmin believes that the claims in this lawsuit are without merit and intends to vigorously defend this action.

*Brian Meyers, on behalf of himself and all others similarly situated, v. Garmin International, Inc. Garmin USA, Inc. and Garmin Ltd.*

On August 13, 2013, Brian Meyers filed a putative class action complaint against Garmin International, Inc., Garmin USA, Inc. and Garmin Ltd. in the United States District Court for the District of Kansas. Meyers alleges that lithium-ion batteries in certain Garmin products are defective and alleges violations of the Kansas Consumer Protection Act, breach of an implied warranty of merchantability, breach of contract, unjust enrichment, breach of express warranty and also requests declaratory relief that the batteries are defective and must be covered by Garmin's warranties. The complaint seeks an order for class certification, a declaration that the batteries are defective, an order of injunctive relief, payment of damages in an unspecified amount on behalf of a putative class of all purchasers of certain Garmin products, and an award of attorneys' fees. On September 18, 2013 the plaintiff voluntarily dismissed Garmin Ltd. as a defendant without prejudice. On October 18, 2013 the plaintiff filed an amended class action complaint. On November 1, 2013 the remaining Garmin defendants filed a motion to dismiss all counts of the complaint for failure to state a claim on which relief can be granted. On January 24, 2014, the Court granted the motion to dismiss in part and denied it in part, dismissing the count for declaratory relief and the prayer for a declaration that the batteries are defective, but allowing the case to proceed on other substantive counts. No class has been certified at this time. Although there can be no assurance that an unfavorable outcome of this litigation would not have a material adverse effect on our operating results, liquidity, or financial position, Garmin believes that the claims in this lawsuit are without merit and intends to vigorously defend this action.

*MSPBO, LLC v. Garmin International, Inc.*

On December 16, 2013, MSPBO, LLC filed suit in the United States District Court for the District of Colorado against Garmin International, Inc. (“Garmin”) alleging infringement of U.S. Patent No. 6,744,375 (“the ‘375 patent”). On January 9, 2014, Garmin filed a motion to dismiss the complaint alleging that the claims are subject to arbitration pending in Kansas and alternatively asked the Colorado federal court to stay the suit until the arbitration in Kansas is resolved. On September 11, 2014, the Colorado federal court denied the motion to dismiss or stay the suit. On September 25, 2014, Garmin filed its answer asserting that each asserted claim of the ‘375 patent is invalid and/or not infringed. Garmin filed a petition on January 8, 2014 with the District Court of Johnson County, Kansas to compel arbitration with Phatrat Technology, Inc. and Phatrat Technology, LLC, alleging Garmin’s prior license agreement with Phatrat covers MSPBO’s current claims as MSPBO is an affiliate of Phatrat under the license agreement with Garmin. On April 28, 2014, the District Court of Johnson County, Kansas granted Garmin’s motion to compel arbitration. The arbitration hearing is scheduled to commence on December 14, 2014. Although there can be no assurance that an unfavorable outcome of this litigation would not have a material adverse effect on our operating results, liquidity or financial position, Garmin believes that the claims in this lawsuit are without merit and intends to vigorously defend this action.

*Navico Inc. And Navico Holding AS v. Garmin International, Inc .and Garmin USA, Inc.*

On June 4, 2014 Navico Inc. and Navico Holding AS filed suit in the United States District Court for the Northern District of Oklahoma against Garmin International, Inc. and Garmin USA, Inc. alleging infringement of U.S. Patents 8,300,499 (“the ‘499 patent”); 8,305,840 (“the ‘840 patent”); and 8,605,550 (“the ‘550 patent”). Although there can be no assurance that an unfavorable outcome of this litigation would not have a material adverse effect on our operating results, liquidity or financial position, Garmin believes that each asserted claim of the ‘499 patent, the ‘840 patent, and the ‘550 patent is invalid and/or not infringed and intends to vigorously defend this lawsuit.

*Pacing Technologies, LLC v. Garmin International, Inc., Garmin USA, Inc. and Garmin Ltd.*

On May 1, 2012, Pacing Technologies, LLC (“Pacing Technologies”) filed suit in the United States District Court for the Southern District of California against Garmin International, Inc., Garmin USA, Inc. and Garmin Ltd alleging infringement of U.S. Patent No. 8,101,843. On July 6, 2012, Garmin filed its answer asserting that each asserted claim of the patent-in-suit is invalid and/or not infringed. On March 11, 2014, the court granted Garmin’s motion for summary judgment of non-infringement and found that Garmin’s products could not infringe Pacing Technologies’ patent as a matter of law. Pacing Technologies has appealed the court’s summary judgment order to the Court of Appeals for the Federal Circuit. Although there can be no assurance that an unfavorable outcome of this litigation would not have a material adverse effect on our operating results, liquidity, or financial position, Garmin believes that the claims in this lawsuit are without merit and intends to vigorously defend this action.

*Silver State Intellectual Technologies, Inc. v. Garmin International, Inc. and Garmin USA, Inc.*

On September 29, 2011, Silver State Intellectual Technologies, Inc. filed suit in the United States District Court for the District of Nevada against Garmin International, Inc. and Garmin USA, Inc. (collectively “Garmin”), alleging infringement of U.S. Patent Nos. 6,525,768; 6,529,824; 6,542,812; 7,343,165; 7,522,992; 7,593,812; 7,650,234; 7,702,455 and 7,739,039. On December 8, 2011, Garmin filed its answer asserting that each asserted claim of the patents-in-suit is invalid and/or not infringed. On April 5, 2013, the Court held a claim construction hearing and on August 15, 2013 the Court issued an order construing the claims of the patents in suit. On March 21, 2014, Garmin filed a motion for partial summary judgment. On July 24, 2014, the court denied the motion for partial summary judgment. Although there can be no assurance that an unfavorable outcome of this litigation would not have a material adverse effect on our operating results, liquidity, or financial position, Garmin believes that the claims in this lawsuit are without merit and intends to vigorously defend this action.



*Technology Properties Limited, LLC et al v. Garmin Ltd., Garmin International, Inc. and Garmin USA, Inc.*

On July 24, 2012 Technology Properties Limited LLC, Phoenix Digital Solutions LLC, and Patriot Scientific Corporation filed suit in the U.S. District Court for the Northern District of California against Garmin Ltd., Garmin International, Inc., and Garmin USA, Inc. (collectively “Garmin”) alleging infringement by Garmin of one or more of the following patents: U.S. Patent No. 5,809,336, U.S. Patent 5,440,749 and U.S. Patent No. 5,530,890. By agreement of the parties, on October 29, 2012 this lawsuit was stayed pending the resolution of the investigation by the International Trade Commission in *In the Matter of Certain Wireless Consumer Electronics Devices and Components Thereof*. Such Investigation was terminated with a finding of no violation by Garmin but the plaintiffs have not moved to lift the stay of this lawsuit. On March 21, 2012, Technology Properties Limited LLC filed a petition for reorganization under Chapter 11 of the federal bankruptcy laws. Although there can be no assurance that an unfavorable outcome of this litigation would not have a material adverse effect on our operating results, liquidity, or financial position, Garmin believes that the claims in this action are without merit and intends to vigorously defend this action.

*Visteon Global Technologies, Inc. and Visteon Technologies LLC v. Garmin International, Inc.*

On February 10, 2010, Visteon Global Technologies, Inc. and Visteon Technologies LLC filed suit in the United States District Court for the Eastern District of Michigan, Southern Division, against Garmin International, Inc. alleging infringement of U.S. Patent No. 5,544,060 (“the ‘060 patent”), U.S. Patent No. 5,654,892 (“the ‘892 patent”), U.S. Patent No. 5,832,408 (“the ‘408 patent”), U.S. Patent No 5,987,375 (“the ‘375 patent”) and U.S. Patent No 6,097,316 (“the ‘316 patent”). On May 17, 2010, Garmin filed its answer asserting that each claim of the ‘060 patent, the ‘892 patent, the ‘408 patent and the ‘375 patent is invalid and/or not infringed. On April 12, 2011, the special master appointed by the court held a claim construction hearing. On December 12, 2011, the court issued an order adopting the special master’s report construing the claims of the patents-in-suit. On September 14, 2012, Garmin filed with the U.S. Patent and Trademark Office petitions for *ex parte* reexamination of the ‘408 patent and the ‘060 patent as being anticipated and obvious in view of the prior art. The U.S. Patent and Trademark Office subsequently granted Garmin’s requests for *ex parte* reexaminations and initially rejected all identified claims. On April 15, 2013, the U.S. Patent and Trademark Office issued a reexamination certificate confirming the patentability of the challenged claims of the ‘060 patent. On November 30, 2012, Garmin filed motions for summary judgment of non-infringement and/or invalidity for the ‘892, ‘316, and ‘375 patents. Visteon filed its own motions for summary judgment of infringement of the ‘408 patent and validity, under section 112, of the ‘375 and ‘060 patents. On February 4, 2013, the summary judgment motions were referred to the special master for consideration. On May 23, 2014 the special master held a hearing on the summary judgment motions. Prior to the hearing Visteon dropped its claim that Garmin infringes the ‘316 patent. On September 17, 2014, the special master issued a report recommending that Garmin’s motion for summary judgment of non-infringement of the ‘375 patent be granted, Visteon’s motion for summary judgment of validity under section 112 of the ‘375 and ‘060 patents be granted, and that all other motions for summary judgment be denied. On October 16, 2014, Garmin filed objections to the special master’s report and the parties await an order from the court. Although there can be no assurance that an unfavorable outcome of this litigation would not have a material adverse effect on our operating results, liquidity or financial position, Garmin believes that the claims in this lawsuit are without merit and intends to vigorously defend this action.



**Item 1A. Risk Factors**

There are many risks and uncertainties that can affect our future business, financial performance or share price. In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, “Item 1A. Risk Factors” in our Annual Report on Form 10-K for the fiscal year ended December 28, 2013. There have been no material changes during the 13-week period ended September 27, 2014 in the risks described in our Annual Report on Form 10-K. These risks, however, are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Items (a) and (b) are not applicable.

**(c) Issuer Purchases of Equity Securities**

The Board of Directors approved a share repurchase program on February 15, 2013, authorizing the Company to purchase up to \$300 million of its common shares as market and business conditions warrant. The share repurchase authorization was fully utilized in the third quarter of 2014. The following table lists the Company’s share purchases during the third quarter of fiscal 2014:

| Period                            | Total # of<br>Shares<br>Purchased | Average<br>Price<br>Paid Per<br>Share | Total Number of<br>Shares<br>Purchased as Part of<br>Publicly Announced<br>Plans or Programs | Maximum Number of Shares<br>(or approx. Dollar Value of<br>Shares<br>in Thousands) That May Yet<br>Be<br>Purchased Under the Plans or<br>Programs |
|-----------------------------------|-----------------------------------|---------------------------------------|----------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|
| 13-weeks ended September 27, 2014 | 1,469,981                         | \$ 53.81                              | 1,469,981                                                                                    | \$ 0                                                                                                                                              |
| Total                             | 1,469,981                         | \$ 53.81                              | 1,469,981                                                                                    | \$ 0                                                                                                                                              |

**Item 3. Defaults Upon Senior Securities**

None

**Item 4. Mine Safety Disclosures**

Not applicable

**Item 5. Other Information**

Not applicable

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**Item 6. Exhibits**

|                 |                                                                                                                                                    |
|-----------------|----------------------------------------------------------------------------------------------------------------------------------------------------|
| Exhibit 31.1    | Certification of Chief Executive Officer pursuant to Exchange Act Rule 13a-14(a) or 15d-14(a).                                                     |
| Exhibit 31.2    | Certification of Chief Financial Officer pursuant to Exchange Act Rule 13a-14(a) or 15d-14(a).                                                     |
| Exhibit 32.1    | Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| Exhibit 32.2    | Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| Exhibit 101.INS | XBRL Instance Document                                                                                                                             |
| Exhibit 101.SCH | XBRL Taxonomy Extension Schema                                                                                                                     |
| Exhibit 101.CAL | XBRL Taxonomy Extension Calculation Linkbase                                                                                                       |
| Exhibit 101.LAB | XBRL Taxonomy Extension Label Linkbase                                                                                                             |
| Exhibit 101.PRE | XBRL Taxonomy Extension Presentation Linkbase                                                                                                      |
| Exhibit 101.DEF | XBRL Taxonomy Extension Definition Linkbase                                                                                                        |

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GARMIN LTD.

By/s/ Douglas G. Boessen  
Douglas G. Boessen  
Chief Financial Officer  
(Principal Financial Officer and  
Principal Accounting Officer)

Dated: October 29, 2014

## INDEX TO EXHIBITS

| Exhibit No.     | Description                                                                                                                                       |
|-----------------|---------------------------------------------------------------------------------------------------------------------------------------------------|
| Exhibit 31.1    | Certification of Chief Executive Officer pursuant to Exchange Act Rule 13a-14(a) or 15d-14(a).                                                    |
| Exhibit 31.2    | Certification of Chief Financial Officer pursuant to Exchange Act Rule 13a-14(a) or 15d-14(a).                                                    |
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| Exhibit 32.2    | Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| Exhibit 101.INS | XBRL Instance Document                                                                                                                            |
| Exhibit 101.SCH | XBRL Taxonomy Extension Schema                                                                                                                    |
| Exhibit 101.CAL | XBRL Taxonomy Extension Calculation Linkbase                                                                                                      |
| Exhibit 101.LAB | XBRL Taxonomy Extension Label Linkbase                                                                                                            |
| Exhibit 101.PRE | XBRL Taxonomy Extension Presentation Linkbase                                                                                                     |
| Exhibit 101.DEF | XBRL Taxonomy Extension Definition Linkbase                                                                                                       |