Emrise CORP Form 10-Q/A April 15, 2010 Table of Contents

(Mark One)

**ACT OF 1934** 

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q/A**



**X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE** 

For the quarterly period ended June 30, 2009

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File Number 1-10346

# **EMRISE CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation or organization)

**77-0226211** (I.R.S. Employer Identification No.)

#### 611 Industrial Way

#### Eatontown, New Jersey 07224

(Address of principal executive offices) (Zip code)

(732) 389-0355

(Registrant s telephone number, including area code)

#### Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant submitted electronically and posted on its corporate website, if any, every interactive data file required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, a cacelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer o

Accelerated Filer o

Non-Accelerated Filer (do not check if Smaller Reporting Company) o

Smaller Reporting Company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

The number of shares outstanding of the Registrant s common stock, \$0.0033 par value, as of August 13, 2009 was 10,213,412.

## EMRISE CORPORATION

## TABLE OF CONTENTS

## FORM 10-Q/A

## FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2009

## PART I. FINANCIAL INFORMATION

## EXPLANATORY NOTE

<u>ITEM 1.</u>	FINANCIAL STATEMENTS	
Condensed Consolidated Balance S and December 31, 2008	theets as of June 30, 2009 (restated) (unaudited)	1
Condensed Consolidated Statement: Ended June 30, 2009 and 2008 (rest	s of Operations for the Three and Six Months tated) (unaudited)	2
Condensed Consolidated Statements Six Months Ended June 30, 2009 (re		3
Condensed Consolidated Statement June 30, 2009 and 2008 (restated) (restated)	s of Cash Flows for the Six Months Ended unaudited)	4
Notes to Condensed Consolidated F	inancial Statements (unaudited)	5
<u>ITEM 2.</u>	MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	26
ITEM 3.	OUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	44
<u>ITEM 4.</u>	CONTROLS AND PROCEDURES	45
ITEM 4T.	CONTROLS AND PROCEDURES	45
	PART II OTHER INFORMATION	
<u>ITEM 6.</u>	<u>EXHIBITS</u>	49
SIGNATURES		50

#### Table of Contents

#### EXPLANATORY NOTE

The purpose of this Amendment No. 2 to Form 10-Q ( Amendment ) is to amend our Amendment No. 1 filing of a Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2009, filed with the Securities and Exchange Commission ( SEC ) on October 2, 2009 (the Amendment No. 1 ), which amended our initial filing of a Quarterly Report on Form 10Q for the same period, filed with the SEC on August 14, 2009.

On April 15, 2010, we filed a Current Report on Form 8-K with the SEC disclosing that our audit committee concluded, based on information presented by its independent registered accounting firm, that an error in the computation and presentation of the Company s income tax expense and liabilities had been made in our historical financial statements. The change affects primarily the classification of income tax expense/benefit between discontinued operations and continuing operations and, to a lesser extent, the recording of Federal alternative minimum tax.

EMRISE (the Company ) is the U.S. parent of both U.S. and foreign subsidiaries. The Company s credit facility, which includes term debt and a revolver, was structured such that the assets of all of the U.S. and U.K. subsidiaries were pledged as collateral and that those assets were to be included in the borrowing base for the revolver. Additionally, the Company s lender required that each of the foreign subsidiaries provide a guaranty on the credit facility. During the course of the audit of our 2009 financial statements and as a result of the structure of the credit facility, the Company has determined that Internal Revenue Code ( IRC ) §956 requires adjustment of taxable income in each of the years since the inception of the credit facility because the earnings and profits of the foreign subsidiaries are considered deemed distributions to the U.S. Although the Company has net operating loss carryforwards available to offset the resulting increases to its regular taxable income, the Company is subject to alternative minimum tax ( AMT ) because the carryforwards do not provide a complete offset in calculating AMT income. The Company computed the AMT, applying the estimated foreign tax credits generated from application of IRC §956 that became available as offsets to the AMT obligation. As a result, the Company is restating its financial statements for the interim period ended June 30, 2009 (the Restatement ). The impact of the Restatement is to reclassify tax expense from discontinued operations to continuing operations and to record an incremental AMT associated with the §956 income. In light of the Restatement, the financial statements and other financial information included in the Amendment No. 1 are being restated in this Amendment. This restatement affected Item 1, Financial Statements and related disclosures in Item 2, Management s Discussion and Analysis of Financial Condition and Results of Operations as it relates to income taxes, income from discontinued operations and liquidity.

Since the changes to our 10-Q are limited to the tax related issues described above, our Form 10-Q/A Amendment No. 2 for the period ended June 30, 2009 amends and restates Part I and Part II, Item 6 in its entirety as set forth in this document.

Unless specified, the disclosures provided in this document have not been updated for more current information. Therefore, this Amendment should be read in conjunction with our other filings made with the SEC subsequent to the date of the Initial Filing.

## PART I FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## **EMRISE CORPORATION**

## **Condensed Consolidated Balance Sheets**

(in thousands, except share and per share amounts)

Current assets   Current deferred tax assets   Current deferred tax assets   Current asse			June 30, 2009 (Restated) (Unaudited)		December 31, 2008
Cash and cash equivalents         4,832         3,242           Accounts receivable, net of allowances for doubtful accounts of \$221 at June 30, 2009 and \$501 at December 31, 2008         9,373         10,333           Inventories, net         12,916         12,501           Current deferred tax assets         323         271           Prepaid and other current assets         1,302         1,283           Current assets of discontinued operations         2,724         2,724           Total current assets         28,746         30,354           Property, plant and equipment, net         2,761         2,990           Goodwill         13,368         9,657           Intangible assets other than goodwill, net         6,070         6,618           Deferred tax assets         302         683           Noncurrent assets of discontinued operations         1,798         2,191           Other assets         302         683           Noncurrent assets of discontinued operations         5,3,625         5,3,623           Total assets         5,3,045         5,3,623           Current liabilities         5,504         5,622           Accrued expenses         6,511         6,939           Line of credit         5,612         4,084	ASSETS				
Accounts receivable, net of allowances for doubtful accounts of \$221 at June 30, 2009 and \$501 at December 31, 2008 \$9,373 \$10,333 \$10,405 \$10 \$10,100 \$12,916 \$12,501 \$10,100 \$12,916 \$12,501 \$10,100 \$12,916 \$12,501 \$10,100 \$13,203 \$12,2	Current assets:				
\$501 at December 31, 2008         9,373         10,333           Inventories, net         12,916         12,501           Current deferred tax asets         323         271           Prepaid and other current assets         1,302         1,283           Current assets of discontinued operations         28,746         30,354           Total current assets         28,746         30,354           Property, plant and equipment, net         2,761         2,906           Goodwill         13,368         9,657           Intangible assets other than goodwill, net         6,070         6,618           Deferred tax assets         30         68           Sonournent assets of discontinued operations         1,798         2,191           Other assets         \$ 35,045         \$ 36,202           Solution of discontinued operations         \$ 35,045         \$ 36,202           Total assets         \$ 5,042         \$ 4,625           Accrued expenses         6,511         6,939           Accrued expenses         6,511         6,939           Line of credit         5,612         4,084           Current portion of long-term debt         1,974         5,121           Notes payable to stockholders, current portion         802 <td>Cash and cash equivalents</td> <td>\$</td> <td>4,832</td> <td>\$</td> <td>3,242</td>	Cash and cash equivalents	\$	4,832	\$	3,242
Inventories, net         12,916         12,501           Current deferred tax assets         323         271           Prepaid and other current assets         1,302         1,283           Current assets of discontinued operations         2,724         30,354           Total current assets         28,746         30,354           Property, plant and equipment, net         2,761         2,990           Goodwill         13,368         9,657           Intangible assets other than goodwill, net         6,070         6,618           Deferred tax assets         1,798         2,191           Other assets         302         683           Noncurrent assets of discontinued operations         1,130           Total assets         \$ 53,045         \$ 33,623           Vurrent liabilities:         \$ 5,042         \$ 4,625           Accounts payable         \$ 5,042         \$ 4,625           Accounts payable to stockcholders, current portion         802         54           Current portion of long-term debt         1,974         5,121           Notes payable to stockcholders, current portion         802         542           Income taxes payable         588         451           Other current liabilities         649	Accounts receivable, net of allowances for doubtful accounts of \$221 at June 30, 2009 and				
Current deferred tax assets         323         271           Prepaid and other current assets         1,302         1,283           Current assets of discontinued operations         28,746         30,354           Property, plant and equipment, net         2,761         2,990           Goodwill         13,368         9,657           Intangible assets other than goodwill, net         6,070         6,618           Deferred tax assets         302         688           Noncurrent assets of discontinued operations         1,738         2,191           Ottal assets         30,20         681           Noncurrent assets of discontinued operations         1,300         682           Total assets         5,3045         5,3623           Current liabilities:         5         5,042         8,4625           Accrued expenses         6,511         6,939           Line of credit         5,612         4,084           Current portion of long-term debt         1,974         5,121           Notes payable to stockholders, current portion         802         542           Income taxes payable         858         451           Otter current liabilities         649         357           Current liabilities of discontinued ope	•				
Prepaid and other current assets         1,302         1,283           Current assets of discontinued operations         2,724           Total current assets         28,746         30,354           Property, plant and equipment, net         2,761         2,990           Goodwill         13,368         9,657           Intangible assets other than goodwill, net         6,070         6,618           Deferred tax assets         1,798         2,191           Other assets         302         683           Noncurrent assets of discontinued operations         302         683           Total assets         5,3045         5,3623           ELIABILITIES AND STOCKHOLDERS EQUITY         5         5,042         4,625           Accounts payable         \$ 5,042         4,625           Accorned expenses         6,511         6,939           Line of credit         5,612         4,084           Current portion of long-term debt         1,974         5,121           Notes payable to stockholders, current portion         802         542           Income taxes payable         858         451           Other current liabilities         689         357           Current liabilities of discontinued operations         21,448	•				
Current assets of discontinued operations   2,724   70 tal current assets   28,746   30,354   30,354   28,746   30,354   28,746   30,354   28,746   30,354   29,90   30,364   30,365					
Total current assets         28,746         30,354           Property, plant and equipment, net         2,761         2,990           Goodwill         13,368         9,657           Intangible assets other than goodwill, net         6,070         6,618           Deferred tax assets         1,798         2,191           Other assets         302         683           Noncurrent assets of discontinued operations         1,130           Total assets         \$ 53,045         \$ 53,623           LIABILITIES AND STOCKHOLDERS EQUITY           Current liabilities:         \$ 5,042         \$ 4,625           Accounts payable         \$ 5,042         \$ 4,625           Accoud expenses         6,511         6,939           Line of credit         5,612         4,084           Current portion of long-term debt         1,974         5,121           Notes payable to stockholders, current portion         802         542           Income taxes payable         858         451           Other current liabilities         649         357           Current liabilities of discontinued operations         64         64           Total current liabilities         21,448         22,783           Long-term debt, net			1,302		
Property, plant and equipment, net         2,761         2,990           Goodwill         13,368         9,657           Intangible assets other than goodwill, net         6,070         6,618           Deferred tax assets         1,798         2,191           Other assets         302         683           Noncurrent assets of discontinued operations         1,130           Total assets         \$ 53,045         \$ 53,623           LIABILITIES AND STOCKHOLDERS EQUITY           Current liabilities:           Accrued expenses         6,511         6,932           Line of credit         5,612         4,084           Current portion of long-term debt         1,974         5,121           Notes payable to stockholders, current portion         802         542           Income taxes payable         858         451           Other current liabilities         649         357           Current liabilities of discontinued operations         664         644           Total current liabilities         21,448         22,783           Notes payable to stockholders, less current portion         6,892         13,479           Notes payable to stockholders, less current portion         2,959         250					
Goodwill         13,368         9,657           Intangible assets other than goodwill, net         6,070         6,618           Deferred tax assets         1,798         2,191           Other assets         302         633           Noncurrent assets of discontinued operations         1,130           Total assets         \$ 53,045         \$ 53,623           LIABILITIES AND STOCKHOLDERS EQUITY           Current liabilities:         \$ 5,042         \$ 4,625           Accounts payable         \$ 5,042         \$ 4,625           Accrued expenses         6,511         6,939           Line of credit         5,612         4,084           Current portion of long-term debt         1,974         5,121           Notes payable to stockholders, current portion         802         542           Income taxes payable         858         451           Other current liabilities         649         357           Current liabilities of discontinued operations         649         357     <	Total current assets		28,746		30,354
Goodwill         13,368         9,657           Intangible assets other than goodwill, net         6,070         6,618           Deferred tax assets         1,798         2,191           Other assets         302         633           Noncurrent assets of discontinued operations         1,130           Total assets         \$ 53,045         \$ 53,623           LIABILITIES AND STOCKHOLDERS EQUITY           Current liabilities:         \$ 5,042         \$ 4,625           Accounts payable         \$ 5,042         \$ 4,625           Accrued expenses         6,511         6,939           Line of credit         5,612         4,084           Current portion of long-term debt         1,974         5,121           Notes payable to stockholders, current portion         802         542           Income taxes payable         858         451           Other current liabilities         649         357           Current liabilities of discontinued operations         649         357     <					
Intangible assets other than goodwill, net         6,070         6,618           Deferred tax assets         1,798         2,191           Other assets         302         683           Noncurrent assets of discontinued operations         1,130           Total assets         \$ 53,045         \$ 53,623           LIABILITIES AND STOCKHOLDERS EQUITY           Current liabilities:           Accounts payable         \$ 5,042         \$ 4,625           Accounts payable         \$ 5,042         \$ 4,625           Accounted expenses         6,511         6,939           Line of credit         5,612         4,084           Current portion of long-term debt         1,974         5,121           Notes payable to stockholders, current portion         802         542           Income taxes payable         858         451           Other current liabilities         649         357           Current liabilities of discontinued operations         664         21,448         22,783           Long-term debt, net of discount of \$505 and \$980, respectively         6,892         13,479           Notes payable to stockholders, less current portion         2,959         250           Deferred income taxes         1,927         2,203 </td <td></td> <td></td> <td>,</td> <td></td> <td></td>			,		
Deferred tax assets         1,798         2,191           Other assets         302         683           Noncurrent assets of discontinued operations         1,130           Total assets         \$ 53,045         \$ 53,623           LIABILITIES AND STOCKHOLDERS EQUITY           Current liabilities:           Accounts payable         \$ 5,042         \$ 4,625           Accrued expenses         6,511         6,939           Line of credit         5,612         4,084           Current portion of long-term debt         1,974         5,121           Notes payable to stockholders, current portion         802         542           Income taxes payable         858         451           Other current liabilities         649         357           Current liabilities of discontinued operations         664           Total current liabilities         21,448         22,783           Long-term debt, net of discount of \$505 and \$980, respectively         6,892         13,479           Notes payable to stockholders, less current portion         2,959         250           Deferred income taxes         1,927         2,203					
Other assets         302         683           Noncurrent assets of discontinued operations         1,130           Total assets         \$ 53,045         \$ 53,623           LIABILITIES AND STOCKHOLDERS EQUITY           Current liabilities:           Accounts payable         \$ 5,042         \$ 4,625           Accorued expenses         6,511         6,939           Line of credit         5,612         4,084           Current portion of long-term debt         1,974         5,121           Notes payable to stockholders, current portion         802         542           Income taxes payable         858         451           Other current liabilities         649         357           Current liabilities of discontinued operations         664         22,783           Long-term debt, net of discount of \$505 and \$980, respectively         6,892         13,479           Notes payable to stockholders, less current portion         2,959         250           Deferred income taxes         1,927         2,203			- ,		- ,
Noncurrent assets of discontinued operations   1,130     Total assets   53,045   53,623     LIABILITIES AND STOCKHOLDERS   EQUITY					
Total assets         \$ 53,045         \$ 53,623           LIABILITIES AND STOCKHOLDERS EQUITY           Current liabilities:           Accounts payable         \$ 5,042         \$ 4,625           Accrued expenses         6,511         6,939           Line of credit         5,612         4,084           Current portion of long-term debt         1,974         5,121           Notes payable to stockholders, current portion         802         542           Income taxes payable         858         451           Other current liabilities         649         357           Current liabilities of discontinued operations         664         22,783           Long-term debt, net of discount of \$505 and \$980, respectively         6,892         13,479           Notes payable to stockholders, less current portion         2,959         250           Deferred income taxes         1,927         2,203	V 11111 11111 11111 11111 11111 11111 1111		302		
LIABILITIES AND STOCKHOLDERS EQUITY           Current liabilities:           Accounts payable         \$ 5,042         \$ 4,625           Accrued expenses         6,511         6,939           Line of credit         5,612         4,084           Current portion of long-term debt         1,974         5,121           Notes payable to stockholders, current portion         802         542           Income taxes payable         858         451           Other current liabilities         649         357           Current liabilities of discontinued operations         664         357           Total current liabilities         21,448         22,783           Long-term debt, net of discount of \$505 and \$980, respectively         6,892         13,479           Notes payable to stockholders, less current portion         2,959         250           Deferred income taxes         1,927         2,203					
Current liabilities:         S,042         \$ 4,625           Accounts payable         \$ 5,042         \$ 4,625           Accrued expenses         6,511         6,939           Line of credit         5,612         4,084           Current portion of long-term debt         1,974         5,121           Notes payable to stockholders, current portion         802         542           Income taxes payable         858         451           Other current liabilities         649         357           Current liabilities of discontinued operations         664         649           Total current liabilities         21,448         22,783           Long-term debt, net of discount of \$505 and \$980, respectively         6,892         13,479           Notes payable to stockholders, less current portion         2,959         250           Deferred income taxes         1,927         2,203	Total assets	\$	53,045	\$	53,623
Current liabilities:         S,042         \$ 4,625           Accounts payable         \$ 5,042         \$ 4,625           Accrued expenses         6,511         6,939           Line of credit         5,612         4,084           Current portion of long-term debt         1,974         5,121           Notes payable to stockholders, current portion         802         542           Income taxes payable         858         451           Other current liabilities         649         357           Current liabilities of discontinued operations         664         649           Total current liabilities         21,448         22,783           Long-term debt, net of discount of \$505 and \$980, respectively         6,892         13,479           Notes payable to stockholders, less current portion         2,959         250           Deferred income taxes         1,927         2,203	LIABH IMPEGAND CTOCKHOLDEDG FOLLIWY				
Accounts payable       \$ 5,042 \$ 4,625         Accrued expenses       6,511 6,939         Line of credit       5,612 4,084         Current portion of long-term debt       1,974 5,121         Notes payable to stockholders, current portion       802 542         Income taxes payable       858 451         Other current liabilities       649 357         Current liabilities of discontinued operations       664         Total current liabilities       21,448 22,783         Long-term debt, net of discount of \$505 and \$980, respectively       6,892 13,479         Notes payable to stockholders, less current portion       2,959 250         Deferred income taxes       1,927 2,203					
Accrued expenses       6,511       6,939         Line of credit       5,612       4,084         Current portion of long-term debt       1,974       5,121         Notes payable to stockholders, current portion       802       542         Income taxes payable       858       451         Other current liabilities       649       357         Current liabilities of discontinued operations       664         Total current liabilities       21,448       22,783         Long-term debt, net of discount of \$505 and \$980, respectively       6,892       13,479         Notes payable to stockholders, less current portion       2,959       250         Deferred income taxes       1,927       2,203		¢.	5.042	ф	4.605
Line of credit       5,612       4,084         Current portion of long-term debt       1,974       5,121         Notes payable to stockholders, current portion       802       542         Income taxes payable       858       451         Other current liabilities       649       357         Current liabilities of discontinued operations       664         Total current liabilities       21,448       22,783         Long-term debt, net of discount of \$505 and \$980, respectively       6,892       13,479         Notes payable to stockholders, less current portion       2,959       250         Deferred income taxes       1,927       2,203		\$		<b>3</b>	,
Current portion of long-term debt       1,974       5,121         Notes payable to stockholders, current portion       802       542         Income taxes payable       858       451         Other current liabilities       649       357         Current liabilities of discontinued operations       664         Total current liabilities       21,448       22,783         Long-term debt, net of discount of \$505 and \$980, respectively       6,892       13,479         Notes payable to stockholders, less current portion       2,959       250         Deferred income taxes       1,927       2,203					,
Notes payable to stockholders, current portion802542Income taxes payable858451Other current liabilities649357Current liabilities of discontinued operations664Total current liabilities21,44822,783Long-term debt, net of discount of \$505 and \$980, respectively6,89213,479Notes payable to stockholders, less current portion2,959250Deferred income taxes1,9272,203					
Income taxes payable         858         451           Other current liabilities         649         357           Current liabilities of discontinued operations         664           Total current liabilities         21,448         22,783           Long-term debt, net of discount of \$505 and \$980, respectively         6,892         13,479           Notes payable to stockholders, less current portion         2,959         250           Deferred income taxes         1,927         2,203					
Other current liabilities649357Current liabilities of discontinued operations664Total current liabilities21,44822,783Long-term debt, net of discount of \$505 and \$980, respectively6,89213,479Notes payable to stockholders, less current portion2,959250Deferred income taxes1,9272,203					
Current liabilities of discontinued operations664Total current liabilities21,44822,783Long-term debt, net of discount of \$505 and \$980, respectively6,89213,479Notes payable to stockholders, less current portion2,959250Deferred income taxes1,9272,203					
Total current liabilities21,44822,783Long-term debt, net of discount of \$505 and \$980, respectively6,89213,479Notes payable to stockholders, less current portion2,959250Deferred income taxes1,9272,203	V 4444 V 444		049		
Long-term debt, net of discount of \$505 and \$980, respectively6,89213,479Notes payable to stockholders, less current portion2,959250Deferred income taxes1,9272,203			21 448		
Notes payable to stockholders, less current portion 2,959 250 Deferred income taxes 1,927 2,203	Total current natimites		21,440		22,763
Notes payable to stockholders, less current portion 2,959 250 Deferred income taxes 1,927 2,203	Long-term debt, net of discount of \$505 and \$980, respectively		6.892		13 479
Deferred income taxes 1,927 2,203			- ,		,
,					
					2,203

Other liabilities	449	503
Noncurrent liabilities of discontinued operations		401
Total liabilities	34,262	39,619
Commitments and contingencies		
Stockholders equity:		
Preferred stock,\$0.01 par value. Authorized 10,000,000 shares, zero shares issued and		
outstanding		
Common stock,\$0.0033 par value. Authorized 150,000,000 shares; 10,213,412 and		
10,204,079 shares issued and outstanding at June 30, 2009 and December 31, 2008,		
respectively	126	126
Additional paid-in capital	43,407	44,806
Accumulated deficit	(23,296)	(28,101)
Accumulated other comprehensive loss	(1,454)	(2,827)
Total stockholders equity	18,783	14,004
Total liabilities and stockholders equity	\$ 53,045 \$	53,623

## **EMRISE CORPORATION**

## **Condensed Consolidated Statements of Operations**

(Unaudited) (in thousands, except per share amounts)

	Three Mon Jun	ded		nths Ende		
	2009 (Restated)		2008	2009 (Restated)		2008
Net Sales	\$ 14,270	\$	12,022	\$ 28,483	\$	22,665
Cost of Sales	8,811		8,309	18,067		15,512
Gross profit	5,459		3,713	10,416		7,153
Operating expenses:						
Selling, general and administrative	4,347		3,529	8,894		7,067
Engineering and product development	716		608	1,238		1,111
Total operating expenses	5,063		4,137	10,132		8,178
Income (loss) from operations	396		(424)	284		(1,025)
Other income (expense):						
Interest income	23		23	69		41
Interest expense	(842)		(604)	(2,398)		(1,188)
Other, net	210		120	168		103
Total other expense, net	(609)		(461)	(2,161)		(1,044)
Loss before income taxes	(213)		(885)	(1,877)		(2,069)
Income tax provision (benefit)	178		(4)	372		80
Loss from continuing operations	(391)		(881)	(2,249)		(2,149)
Discontinued operations:						
Income (loss) from discontinued operations						
including gain on sale of \$7,110 YTD	(114)		625	7,288		996
Tax provision (benefit) on discontinued operations				707		
Net income (loss) from discontinued operations	(114)		625	6,581		996
Net Income (loss)	\$ (505)	\$	(256)	\$ 4,332	\$	(1,153)
Earnings (loss) per share:						
Basic	\$ (0.05)	\$	(0.03)	\$ 0.42	\$	(0.11)
Diluted	\$ (0.05)	\$	(0.03)	\$ 0.42	\$	(0.11)
Weighted average shares outstanding						
Basic	10,205		10,204	10,205		10,204
Diluted	10,205		10,204	10,205		10,204

## 

## (Restated)

(Unaudited) (in thousands)

	Comm Shares	on Stoc	k .mount	Additional Paid-in Capital	A	accumulated Deficit	(	Accumulated Other Comprehensive Loss	Total
	Situres			cupiui		201010		2000	2000
Balance at December 31, 2008	10,204	\$	126	\$ 44,806	\$	(28,101)	\$	(2,827)	\$ 14,004
Cumulative effect of change in accounting principle due to									
adoption of EITF 07-5				(1,483)		473			(1,010)
Stock option exercises	9			7					7
Stock-based compensation				75					75
Warrants issued for services				2					2
Net income and comprehensive									
income						4,332		1,373	5,705
Balance at June 30, 2009	10,213	\$	126	\$ 43,407	\$	(23,296)	\$	(1,454)	\$ 18,783

# **EMRISE CORPORATION Condensed Consolidated Statements of Cash Flows**

(Unaudited) (in thousands)

		Six Months Ended June 30,	
		2009	2008
		(Restated)	
CASH FLOWS FROM OPERATING ACTIVITIES			
Net Income (loss)	\$	4,332 \$	(1,153)
Adjustments to arrive at net loss from continuing operations	Ψ	(6,581)	(996)
Net loss from continuing operations		(2,249)	(2,149)
Reconciliation to net cash used in operating activities:		(=,= .>)	(=,1 .>)
Depreciation and amortization		980	506
Provision for doubtful accounts		69	(46)
Provision for inventory obsolescence		258	522
Provision for warranty reserve		(48)	8
Deferred taxes		(292)	(113)
Amortization of deferred issuance costs		519	216
Amortization of debt discount		475	216
Stock-based compensation expense		77	33
Change in common stock warrant value		(423)	33
Changes in assets and liabilities:		(123)	
Accounts receivable		936	559
Inventories		(975)	(734)
Prepaid and other assets		(156)	(54)
Accounts payable and accrued expenses		(1,011)	(527)
Operating cash flow used in continuing operations		(1,840)	(1,563)
Operating cash flow provided by discontinued operations		1,331	928
Net cash used in operating activities		(509)	(635)
Net eash used in operating activities		(309)	(033)
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchases of property, plant and equipment		(14)	(50)
ACC purchase price adjustment		145	
Investing cash flow provided by (used in) continuing operations		131	(50)
Investing cash flow provided by (used in) discontinued operations including proceeds from			
sale of subsidiary operations, net of cash		10,050	(37)
Net cash provided by (used in) investing activities		10,181	(87)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Net repayments of lines of credit		1.528	(1,950)
Repayments of long-term debt		(10,288)	(143)
Payments of notes to stockholders		(293)	(271)
Proceeds from exercise of stock options and warrants		7	(271)
Net cash used in financing activities		(9,046)	(2,364)
Effect of exchange rate changes on cash		785	264
Net increase (decrease) in cash and cash equivalents		1,411	(2,822)
Cash and cash equivalents at beginning of period		3,421	4,764
Cash and cash equivalents at beginning of period  Cash and cash equivalents at end of period	\$	4,832 \$	1,942
Cash and Cash equivalents at end of period	φ	4,034	1,942

# SUPPLEMENTAL DISCLOSURES OF NON-CASH INVESTING AND

## FINANCING ACTIVITIES:

Acquisition of equipment through capital lease	\$ 74	\$ 453
Cumulative effect of change in accounting principle - reclassification of common stock		
warrants to liability upon adoption of EITF 07-5	\$ 473	\$
Issuance of notes relating to ACC purchase adjustment	\$ 3,116	\$

Table of Contents

#### EMRISE CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, AS RESTATED

Organization and Business

EMRISE Corporation (the Company ) designs, manufactures and markets proprietary electronic devices and communications equipment for aerospace, defense, industrial, and communications applications. The Company has operations in the United States (U.S.), England and France. The Company conducts its business through two operating segments: electronic devices and communications equipment. The subsidiaries within the electronic devices segment design, develop, manufacture and market electronic devices for defense, aerospace and industrial markets and operate out of facilities located in the U.S. and England. The subsidiaries within the communications equipment segment design, develop, manufacture and market network access equipment, including network timing and synchronization products and operate out of facilities located in the U.S. and France.

In March of 2009, the Company sold substantially all the assets related to the Digitran division of the Company s wholly-owned subsidiary, EMRISE Electronics Corporation s ( EEC ), and all of the issued and outstanding equity interests of EEC s wholly-owned subsidiary, XCEL Japan, Ltd. (collectively the Digitran Operations ). The accompanying financial statements include the Digitran Operations as a discontinued operation.

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission ( Commission ) and therefore do not include all information and footnotes necessary for a complete presentation of the financial position, results of operations and cash flows in conformity with accounting principles generally accepted in the U.S. ( GAAP ). The year end balance sheet was derived from the audited financial statements at that date, but does not include all of the information and footnotes required by GAAP for complete financial statements. The unaudited condensed consolidated financial statements do, however, reflect all adjustments, consisting of only normal recurring adjustments, which are, in the opinion of management, necessary to state fairly the financial position as of June 30, 2009 and the results of operations and cash flows for the related interim periods ended June 30, 2009 and 2008. However, these results are not necessarily indicative of results for any other interim period or for the year. The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the Company s audited consolidated financial statements included in its annual report on Form 10-K for the year ended December 31, 2008 as filed with the Commission.

Comprehensive Income (Loss)

Comprehensive income (loss) includes all changes in equity during a period except those that resulted from investments by or distributions to the Company's stockholders. Other comprehensive income refers to revenues, expenses, gains and losses that, under GAAP, are included in comprehensive income, but excluded from net loss as these amounts are recorded directly as an adjustment to stockholders' equity. The Company's other comprehensive income consists of foreign currency translation adjustments. The following table reflects the components of comprehensive income (loss) (in thousands):

	Three Mont	 ded	Six Moi Ju		
	2009 (Restated)	2008	2009 (Restated)		2008
Net income (loss)	\$ (505)	\$ (256) \$	4,332	\$	(1,153)
Other comprehensive income (loss): Foreign currency translation adjustment	1,791	(3)	1,373		223
Comprehensive income (loss)	\$ 1,286	\$ (259) \$	5,705	\$	(930)

**Table of Contents** 

#### **EMRISE CORPORATION**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Revenue Recognition

The Company derives revenues from sales of electronic devices and communications equipment products and services. The Company s sales are based upon written agreements or purchase orders that identify the type and quantity of the item and/or services being purchased and the purchase price. The Company recognizes revenues when shipment of products has occurred or services have been rendered, no significant obligations remain on the part of the Company, and collectability is reasonably assured based on the Company s credit and collections practices and policies.

The Company recognizes revenues from sales of its U.S. subsidiary, RO Associates Incorporated, and all of its U.S. communications equipment business units at the point of shipment of those products. An estimate of warranty cost is recorded at the time the revenue is recognized. Product returns are infrequent and require prior authorization because sales are final and the Company quality tests its products prior to shipment to ensure products meet the specifications of the binding purchase orders under which those products are shipped. Normally, when a customer requests and receives authorization to return a product, the request is accompanied by a purchase order for a repair or for a replacement product.

Revenue recognition for products and services provided by the Company s subsidiaries in England and its U.S. subsidiary, ACC, depends upon the type of contract involved. Engineering/design services contracts generally entail design and production of a prototype over a term of up to several years, with revenue deferred until each milestone defined in the contract is reached. Production contracts provide for a specific quantity of products to be produced over a specific period of time. Customers issue binding purchase orders or enter into binding agreements for the products to be produced. The Company recognizes revenues on these orders as the products are shipped. Returns are infrequent and permitted only with prior authorization because these products are custom made to order based on binding purchase orders and are quality tested prior to shipment. An estimate of warranty cost is recorded at the time revenue is recognized.

The Company recognizes revenues for products sold by its subsidiary in France at the point of shipment. Customer discounts are included in the product price list provided to the customer. Returns are infrequent and permitted only with prior authorization because these products are shipped based on binding purchase orders and are quality tested prior to shipment. An estimate of warranty cost is recorded at the time revenue is recognized.

Revenues from services such as repairs and modifications are recognized when the service is completed and invoiced. For repairs that involve shipment of a repaired product, the Company recognizes repair revenues when the product is shipped back to the customer. Service revenues contribute less than 5% of total revenue and, therefore, are considered to be immaterial to overall financial results.

Reverse Stock Split

On November 19, 2008, the Company completed a 1-for-3.75 reverse split of its common stock. All common stock, stock options and warrants to purchase common stock and earnings per share amounts have been retroactively restated as if the reverse stock split occurred at the beginning of the periods presented.

6

#### **EMRISE CORPORATION**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Income (Loss) Per Share

Basic income (loss) per share is computed by dividing net loss by the weighted average common shares outstanding during a period. Diluted income (loss) per share is based on the treasury stock method and includes the dilutive effect of stock options and warrants outstanding during the period. Common share equivalents have been excluded where their inclusion would be anti-dilutive. As a result of the loss incurred by the Company for the three month periods ended June 30, 2009 and 2008, and for the six month period ended June 30, 2008, the potentially dilutive common shares have been excluded from the loss per share computation because their inclusion would have been anti-dilutive. The following table illustrates the computation of basic and diluted income (loss) per share (in thousands, except per share amounts):

	Three Montl June 3	nded	Six Mon Jur	ths Ende	ed	
	2009 (Restated)		2008	2009 (Restated)		2008
NUMERATOR:						
Net income (loss)	\$ (505)	\$	(256) \$	4,332	\$	(1,153)
DENOMINATOR:						
Basic weighted average common shares						
outstanding	10,205		10,204	10,205		10,204
Effect of dilutive securities:						
Dilutive stock options and warrants						
Diluted weighted average common						
shares outstanding	10,205		10,204	10,205		10,204
Basic income (loss) per share	\$ (0.05)	\$	(0.03) \$	0.42	\$	(0.11)
Diluted income (loss) per share	\$ (0.05)	\$	(0.03) \$	0.42	\$	(0.11)

The following table shows the common stock equivalents that were outstanding as of June 30, 2009 and 2008, but were not included in the computation of diluted earnings per share as a result of the loss incurred by the Company in the three month periods ended June 30, 2009 and 2008, and for the six month period ended June 30, 2008 or because the options or warrants exercise price was greater than the average market price of the common shares and, therefore, the effect would have been anti-dilutive:

Range of Number of Exercise Price

Edgar Filing: Emrise CORP - Form 10-Q/A

	Shares	Per Shar	re
Anti dilutiva common stock antiona			
Anti-dilutive common stock options:	651,000	¢1.52	¢7.50
As of June 30, 2009	651,000	\$1.53	\$7.50
As of June 30, 2008	282,000	\$0.75	\$7.50
Anti-dilutive common stock warrants:			
As of June 30, 2009	1,804,000	\$4.31	\$6.49
As of June 30, 2008	1,798,000	\$4.13	\$6.49

**Table of Contents** 

#### EMRISE CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Recent Accounting Pronouncements

In February 2007, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 159, The Fair Value Option for Financial Assets and Financial Liabilities. SFAS No. 159 permits an entity to irrevocably elect fair value on a contract-by-contract basis as the initial and subsequent measurement attribute for many financial assets and liabilities and certain other items including insurance contracts. Entities electing the fair value option would be required to recognize changes in fair value in earnings and to expense upfront cost and fees associated with the item for which the fair value option is elected. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The adoption of SFAS No. 159 did not have a material effect on the Company s financial condition or results of operations.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements. This statement provides a single definition of fair value, together with a framework for measuring it, and requires additional disclosure about the use of fair value to measure assets and liabilities. SFAS No. 157 also emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and sets out a fair value hierarchy, with the highest priority being quoted prices in active markets. The required effective date of SFAS No. 157 was the first quarter of 2008. The adoption of SFAS No. 157 for financial assets and liabilities did not have a material effect on the Company s consolidated financial statements, but resulted in additional disclosures contained herein. In February 2008, the FASB issued Staff Position No. 157-2, which delayed by one year the effective date of SFAS No. 157 for all non-financial assets and liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis. The Company has evaluated the impact of the adoption of SFAS No. 157 for non-financial assets and liabilities and has determined that the adoption of SFAS No. 157-2 did not have a material effect on its consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141R, Business Combinations, which replaced SFAS No. 141, Business Combinations. SFAS No. 141R establishes principles and requirements for determining how an enterprise recognizes and measures the fair value of certain assets and liabilities acquired in a business combination, including noncontrolling interests, contingent consideration and certain acquired contingencies. SFAS No. 141R also requires acquisition-related transaction expenses and restructuring costs be expensed as incurred rather than capitalized as a component of the business combination. SFAS No. 141R is effective for fiscal years beginning after December 15, 2008. SFAS No. 141R will be applicable prospectively to business combinations for which the acquisition date is on or after January 1, 2009. SFAS No. 141R will have an impact on accounting for any business acquired after the effective date of this pronouncement.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities. The new standard amends SFAS No. 133 and seeks to enhance disclosure about how and why a company uses derivative and hedging activities, how derivative instruments and related hedged items are accounted for under SFAS No. 133 (and the interpretations of that standard) and how derivatives and hedging activities affect a company s financial position, financial performance and cash flows. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. The adoption of SFAS No. 161 did not have a material effect on the Company s consolidated financial statements.

In April 2008, the FASB issued FASB Staff Position (FSP) No. FAS 142-3, Determination of the Useful Life of Intangible Assets, (FSP 142-3). FSP 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, Goodwill and Other Intangible Assets and also requires expanded disclosure related to the determination of intangible asset useful lives. FSP 142-3 is effective for fiscal years beginning after December 15, 2008. Early adoption is prohibited. The adoption of FSP 142-3 did not have a material effect on the Company s consolidated financial statements.

8

**Table of Contents** 

#### EMRISE CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

In June 2008, the FASB ratified the consensus reached on EITF Issue No. 07-5, Determining Whether an Instrument (or Embedded Feature) Is Indexed to an Entity s Own Stock (EITF 07-5). EITF 07-5 clarifies the determination of whether an instrument (or an embedded feature) is indexed to an entity s own stock, which would qualify as a scope exception under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities. EITF 07-5 is effective for financial statements issued for fiscal years beginning after December 15, 2008. Early adoption for an existing instrument is not permitted. The Company adopted EITF 07-5 on January 1, 2009. See Note 13 Warrants below for discussion of the impact of the adoption of EITF 07-5 on the Company s outstanding stock warrants and its consolidated financial statements.

In April 2009, the FASB issued FSP No FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments (FSP FAS 107-1 and APB 28-1), which amends SFAS No. 107, Disclosures about Fair Value of Financial Instruments, to require disclosures about fair value of financial instruments in interim as well as in annual financial statements. FSP No. FAS 107-1 and APB 28-1 also amends APB Opinion No. 28, Interim Financial Reporting, to require those disclosures in all interim financial results, financial position and financial statement disclosures. FSP FAS 107-1 and APB 28-1 is effective for periods ending after June 15, 2009. The Company has adopted FSP FAS 107-1 and APB 28-1 and believes it has all of the required disclosures within this report.

In May 2009, the FASB issued SFAS No. 165, Subsequent Events (SFAS No. 165) effective for interim or annual financial periods ending after June 15, 2009. For calendar year entities, SFAS No. 165 became effective for the three months ended June 30, 2009. The objective of SFAS No. 165 is to establish general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. In particular, SFAS No. 165 sets forth (1) the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements: (2) the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financials statements; and (3) the disclosures that an entity should make about events or transactions that occurred after the balance sheet date. The adoption of SFAS No. 165 did not have a material impact on the Company s financial position, results of operations or cash flows.

In June 2009, the FASB issued SFAS No. 168, The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles a replacement of FASB Statement No. 162 (SFAS No. 168) to formally establish the FASB Accounting Standards Codification (the Codification) as the single source of authoritative, nongovernmental U.S. GAAP. All existing accounting standards documents are superseded as described in SFAS No. 168. All other accounting literature not included in the Codification is nonauthoritative. The Codification is effective for interim and annual periods ending after September 15, 2009. The Company believes the adoption of SFAS No. 168 will not have a material impact on its financial position, results of operations or cash flows.

#### NOTE 2 RESTATEMENT OF PREVIOUSLY ISSUED FINANCIAL STATEMENTS

Amendment No. 1, previously filed on October 2, 2009

The financial statements as of and for the period ended June 30, 2009 have been restated to correct an error in accounting treatment for certain transactions. The Company used \$7.0 million of the proceeds of the sale of the Digitran Operations on March 20, 2009 to repay a portion of the Term Loan B (as defined in Note 12 below). The Company did not properly accelerate the pro-rata portion of the deferred financing costs and debt discount associated with its credit facility related to the repayment. As a result, the Company is restating its financial statements for the interim period ended June 30, 2009. As a result of the partial repayment on Term Loan B, a pro-rata portion of the balance of deferred financing costs and debt discount were accelerated and are

#### **EMRISE CORPORATION**

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

reflected as a decrease of \$81,000 and an increase of \$460,000 to interest expense in the accompanying Condensed Consolidated Statements of Operations for the period ended June 30, 2009. The adjustment also impacted the net carrying value of long term debt by \$259,000 and other various balance sheet items. Additionally, the Company incorrectly classified the issuance of a note relating to a purchase price adjustment on June 30, 2009 as a cash item in its financial statements rather than a supplemental disclosure item.

The following table illustrates the correction as it is associated with certain line items in the financial statements (in thousands):

#### **Balance Sheet**

	As reported	June 30, 2009 Adjustment	Restated
Other current assets	\$ 1,429	\$ (127)	1,302
Total current assets	\$ 28,873	\$ (127)	28,746
Other assets	\$ 415	\$ (113)	302
Total assets	\$ 53,285	\$ (240)	53,045
Income taxes payable	\$ 891	\$ (125)	766
Total current liabilities	\$ 21,481	\$ (125)	21,356
Long-term debt	\$ 6,672	\$ 220	6,892
Total liabilities	\$ 34,075	\$ 95	34,170
Accumulated deficit	\$ (22,869)	\$ (335)	(23,204)
Total stockholder s equity	\$ 19,210	\$ (335)	18,875
Total liabilities and stockholder s equity	\$ 53,285	\$ (240)	53,045

## **EMRISE CORPORATION**

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Statement of Operations

	As	Tl s reported	June	onths Ended 30, 2009 justment	]	Restated	As reported	Ju	Ionths Ended ne 30, 2009 djustment	Restated
Interest expense	\$	(923)	\$	81	\$	(842)\$	(1,938)	\$	(460)	\$ (2,398)
Pre-tax income	\$	(294)	\$	81	\$	(213)\$	(1,417)	\$	(460)	\$ (1,877)
		, ,							, ,	
Provision (benefit) for income										
taxes		117		28		145	(233)		(125)	(358)
		11,				1.0	(200)		(120)	(220)
Net income	\$	(514)	\$	53	\$	(461)\$	4,759	\$	(335)	\$ 4,424
Earnings (loss) per share:										
Basic	\$	(0.05)	\$		\$	(0.05)\$	0.47	\$	(0.04)	\$ 0.43
Diluted	\$	(0.05)	\$		\$	(0.05)\$		\$	(0.04)	\$ 0.43
		, ,							, ,	
Weighted average shares										
outstanding										
Basic		10,205		10,205		10,205	10,205		10,205	10,205
Diluted		10,205		10,205		10,205	10,205		10,205	10,205

## Statement of Cash Flows

	As	reported	Jur	onths Ended ne 30, 2009 djustment	Restated
Net income (loss)	\$	4,759	\$	(335)	\$ 4,424
Net loss from continuing operations	\$	(1,184)	\$	(335)	\$ (1,519)
Reconciliation to net cash used in operating activities					
Amortization of deferred issuance costs	\$	279	\$	240	\$ 519
Amortization of debt discount	\$	255	\$	220	\$ 475
Changes in assets and liabilities					
Accounts payable and accrued expenses	\$	(978)	\$	(125)	\$ (1,103)

Amendment No. 2

The financial statements as of and for the period ended June 30, 2009 have been restated to correct an error in the computation and presentation of the Company s income tax expense and liabilities. The Company is the U.S. parent of both U.S. and foreign subsidiaries. The Company s credit facility (as described in Notes 11 and 12) was structured such that the assets of all of the U.S. and U.K. subsidiaries were pledged as collateral and that those assets be included in the borrowing base for the revolver. Additionally, the Lender required that each of the foreign subsidiaries provide a guaranty on the credit facility. During the audit of the Company s 2009 financial statements and as a result of this structure, the Company has determined that Internal Revenue Code (IRC) §956 requires adjustment of taxable income in each of the years since the inception of the credit facility. Although the Company has net operating loss carryforwards available to offset the resulting increases to its regular taxable income, the Company is subject to alternative minimum tax (AMT) because the carryforwards do not provide a complete offset in calculating AMT income. The Company computed the AMT, applying the estimated foreign tax credits generated from application of IRC §956 that became available as offsets to the AMT obligation. As a result, the Company is restating its financial statements for the interim period ended June 30.

11

## **EMRISE CORPORATION**

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

2009. The impact of this restatement is to reclassify tax expense from discontinued operations to continuing operations and record the incremental AMT associated with the §956 income.

The following table illustrates the correction as it is associated with certain line items in the financial statements (in thousands):

#### **Balance Sheet**

	<b>A</b>				
		eported in endment 1	Ad	justment	Restated
Income taxes payable	\$	766	\$	92	\$ 858
Total current liabilities	\$	21,356	\$	92	\$ 21,448
Total liabilities	\$	34,170	\$	92	\$ 34,262
Accumulated deficit	\$	(23,204)	\$	(92)	\$ (23,296)
Total stockholder s equity	\$	18,875	\$	(92)	\$ 18,783
Total liabilities and stockholder s equity	\$	53,045	\$		\$ 53,045

## **Statement of Operations**

	A a no		Three Months Endo June 30, 2009	ed		As vonovted in	Six Months Ended June 30, 2009	
		ported in adment 1	Adjustment		Restated	As reported in Amendment 1	Adjustment	Restated
Pre-tax loss	\$	(213)	\$	\$	(213)	\$ (1,877)	\$	\$ (1,877)
Provision (benefit) for income								
taxes		145	33		178	(358)	730	372
Loss from continuing								
operations		(358)	(33)		(391)	(1,519)	(730)	(2,249)
Discontinued operations:								
		(114)			(114)	7,288		7,288

Edgar Filing: Emrise CORP - Form 10-Q/A

Income from discontinued							
operations							
	.d						
Tax provision on discontinue	ea						
operations		(11)	11		1,345	(638)	707
Net gain on discontinued							
operations		(103)	(11)	(114)	5,943	638	6,581
•							
Net income	\$	(461)	\$ (44)	\$ (505) \$	4,424	\$ (92)	\$ 4,332
			,		,	,	,
Earnings (loss) per share:							
Basic	\$	(0.05)	\$ (0.00)	\$ (0.05) \$	0.43	\$ (0.01)	\$ 0.42
Diluted	\$	(0.05)	\$ (0.00)	\$ (0.05) \$	0.43	\$ (0.01)	\$ 0.42
Weighted average shares							
outstanding							
Basic		10,205		10,205	10,205		10,205
Diluted		10,205		10,205	10,205		10,205

#### **EMRISE CORPORATION**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### Statement of Cash Flows

	Six Months Ended June 30, 2009					
		As reported mendment 1		Adjustment		Restated
Net income (loss)	\$	4,424	\$	(92)	\$	4,332
Adjustments to arrive at net loss from continuing						
operations		(5,943)		(638)		(6,581)
Net loss from continuing operations		(1,519)		(730)		(2,249)
Changes in assets and liabilities						
Accounts payable and accrued expenses	\$	(1,103)	\$	92	\$	(1,011)
Operating cash flow provided by (used in) continuing						
operations	\$	(1,202)	\$	(638)	\$	(1,840)
Operating cash flow provided by discontinued operations	\$	693	\$	638	\$	1,331

## NOTE 3 LIQUIDITY, AS RESTATED

The Company reported a net loss for the quarter ended June 30, 2009 of \$0.5 million and net income for the six months ended June 30, 2009 of \$4.3 million. Included in net income for the six month period was a \$6.4 million gain (net of tax of \$0.7 million) on the disposition of the Digitran Operations (see Note 5). Absent this gain, the Company would have incurred a \$2.1 million net loss for the six months ended June 30, 2009. If the Company s net losses continue, it may experience negative cash flow, which may hamper current operations and may prevent the Company from expanding its business. Additionally, such losses may result in a default on the Company s debt covenants associated with its credit facility. The Company may be unable to attain, sustain or increase profitability on a quarterly or annual basis in the future. If the Company does not achieve, sustain or increase profitability, its stock price may decline.

The Company has agreed with its lender to raise at least \$3 million in net cash proceeds through the sale of stock of the Company or its subsidiaries by no later than December 31, 2009. Under the terms of the Company s credit facility, the Company is obligated to remit to its lender 50% of the first \$3 million of net cash proceeds received and 30% of the net cash proceeds received in excess of the first \$3 million. Given current economic and financial market conditions, an equity raise could prove difficult. Accordingly, no assurances can be made that the Company will be successful in raising the required amount of equity capital by December 31, 2009. If the Company is successful in structuring an equity raise acceptable to the Company and its lender, the issuance of equity securities may result in substantial dilution to the Company s stockholders.

Currently, the Company is in the process of seeking alternate financing from a number of possible lenders, including traditional lenders, private equity and mezzanine lenders. Although the Company remains hopeful that it will be able to successfully secure replacement financing on a timely basis, no assurances can be made that the Company will be successful in this regard.

The Company is obligated to make principal payments to its lender of (i) \$75,000 on September 1. 2009 and October 1, 2009, (ii) \$100,000 on November 1, 2009, (iii) \$150,000 on December 1, 2009 and (iv) approximately \$287,000 commencing on January 1, 2010 and continuing on the first day of each of the 10 consecutive months thereafter.

13

**Table of Contents** 

#### **EMRISE CORPORATION**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

If the Company cannot meet or successfully renegotiate its obligations to (i) raise \$3.0 million in equity capital by December 31, 2009, (ii) make monthly principal and interest payments, and/or (iii) achieve certain other financial covenants, or if the lender does not waive these obligations, then the Company would be in default under the terms of its credit facility.

In the event of a default and continuation of a default, the lender may limit future availability under the Revolver (as defined in Note 11) and/or accelerate the payment of all principal balances and accrued interest requiring the Company to pay the entire indebtedness under the credit facility outstanding on that date. Upon the occurrence and during the continuation of an event of default, the lender may also elect to increase the interest rate applicable to the outstanding balance of the Term Loans A and B (as defined in Note 10) by four percentage points above the per annum interest rate that would otherwise be applicable. Any of these conditions could have a material adverse effect on the Company s operations and/or ability to conduct business after that date. Additionally, if the lender terminates the credit facility during a default period or if the Company prepays the Revolver or the Term Loans prior to November 30, 2009, then the Company is subject to a penalty equal to 2% of the outstanding principal balance of the Revolver and the Term Loans.

Recent actions taken by the Commission against Private Equity Management Group, Inc., an affiliate of the Company's lender, including an order granted in April 2009 by a federal court freezing all assets of Private Equity Management Group, Inc. and its affiliates, including the Company's lender, may adversely affect the Company's lender's ability to continue to provide the Company funds under the terms of the Revolver. At the request of the Commission, the federal court also appointed a temporary receiver of Private Equity Management Group, Inc. and the Company's lender. Although the Company currently believes that the receiver will allow the Company to continue to borrow funds under the terms of the Revolver, no assurances can be made that the receiver will allow the Company's lender to continue to make funds available to the Company. If, for any reason, the receiver were to limit or terminate the Company's ability to continue to borrow funds under the Revolver, the Company seash position and its ability to continue day to day operations would be adversely affected, almost immediately. If that were to occur, the Company would be required to seek additional and/or replacement financing immediately. If the Company were unable to do so, the Company may be forced to drastically curtail or cease operations and possibly seek protection from its creditors under the U.S. Bankruptcy Code.

If the Company is successful in raising \$3.0 million in equity capital by December 31, 2009 as required by the Company s lender under the terms of the credit facility and is able to continue to borrow funds under the terms of the Revolver, management of the Company believes that current and future capital resources, revenues generated from operations and other existing sources of liquidity will be adequate to meet its anticipated short term, working capital and capital expenditures needs for the next 12 months.

If, however, for any reason including the reasons described above, the Company is unsuccessful in raising additional equity capital as required under the terms of the credit facility thereby resulting in an event of default under the credit facility or is unable to continue to borrow funds under the terms of the Revolver, the Company does not believe that current and future capital resources, revenues generated from operations and other existing sources of liquidity will be adequate to meet its anticipated short term, working capital and capital expenditures needs for the next 12 months. Further, if for any reason, the Company is not able to continue to borrow funds under the terms of the Revolver or if it experiences a significant loss of revenue or increase in costs, then its cash flow would be negatively impacted resulting in a cash flow deficit which, in turn, will require it to obtain additional or alternate financing, with little or no notice. These potential financing needs could be met in the form of a revised debt structure with the Company s current lender, additional or new financing with another lender or lenders, the sale of assets to generate

cash or the sale of additional equity to raise capital. Failure to secure additional or alternate financing, if and when needed, would have an adverse effect on the Company s operations and/or ability to do business after that date or could restrict the Company s growth, limit its development of new products, or hinder its ability to fulfill existing or future orders.

#### EMRISE CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### NOTE 4 ACQUISITION OF ADVANCED CONTROL COMPONENTS

On May 23, 2008, the Company and its wholly-owned subsidiary, EEC, entered into a Stock Purchase Agreement (the Stock Purchase Agreement) pursuant to which EEC agreed to acquire Custom Components, Inc. (CCI) and its operating subsidiary, Advanced Control Components, Inc. (CCI). On August 20, 2008, the Stock Purchase Agreement was amended pursuant to Amendment No. 1 to Stock Purchase Agreement (the Amendment to Purchase Agreement, and collectively with the Stock Purchase Agreement, the ACC Purchase Agreement) to, among other things, reduce the initial purchase price for all of the capital stock of both CCI and ACC to \$12,400,000, subject to adjustments for working capital and net cash. Additionally, pursuant to the terms of the Amendment to Purchase Agreement, the Company is obligated to pay interest on a principal amount of \$600,000 at a rate equal to the prime rate as reported in *The Wall Street Journal* on August 20, 2008 plus 1% for the period commencing on August 20, 2008 and ending on the later of November 18, 2008 or the actual date such interest payment is made.

The closing of the ACC Purchase Agreement occurred on August 20, 2008. Under the terms of the ACC Purchase Agreement, EEC acquired all of the issued and outstanding shares of common stock of ACC not owned by CCI (the Acquisition). In addition to the purchase price, the Company is obligated to pay up to an additional \$3,000,000 in cash if ACC meets certain operating income targets for one or both of the two 12 month periods following the closing. Additionally, EEC issued Subordinated Secured Contingent Promissory Notes (the Notes) to each of the Sellers in the aggregate principal amount of \$2,000,000. The Notes become payable if ACC meets certain operating income thresholds during the first and second 12 month periods after August 20, 2008. The Notes bear interest at a rate per annum equal to the prime rate as reported in *The Wall Street Journal* plus 1%. As of June 30, 2009, ACC had met its operating income targets associated with the Notes and as such the Company recorded a note payable of \$2,000,000, which resulted in an adjustment to the net assets acquired. Additionally, the Company recorded \$1.2 million in notes payable representing an adjustment to working capital and net cash. The Company expects to record additional purchase price adjustments associated with the contingent cash obligation when such obligation is earned.

In determining the purchase price for the Acquisition, the Company took into account the historical and expected earnings and cash flow of ACC, as well as the value of companies of a size and in an industry similar to ACC, comparable transactions and the market for such companies generally. The purchase price represented a premium of approximately \$4.1 million over the recorded net worth of ACC s assets. The acquisition occurred prior to the effective date of SFAS No. 141R and the Company did not elect early adoption of the provisions of this statement.

In connection with the Acquisition, the Company commissioned a valuation firm to assist it in determining the fair value of ACC s tangible assets and the portion of the purchase price that should be allocated to identifiable intangible assets. The Company considered whether the Acquisition included various types of identifiable intangible assets, including trade names, trademarks, patents, covenants not to compete, customers, backlog, workforce, technology and software. As a result of the procedures performed by the valuation firm and the evaluation of management, the Company determined and recorded the value of the tangible and intangible assets in its Condensed Consolidated Balance Sheets in accordance with the purchase price allocation. The Company has estimated and recorded the identified intangible assets as follows: trade name of \$1,570,000; covenant not to compete of \$60,000; backlog of \$570,000; and customer relationships of \$2,550,000.

#### EMRISE CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table summarizes the assets and liabilities assumed in connection with the Acquisition (in thousands):

Accounts receivable	\$ 2,330
Inventories	1,848
Property and equipment	1,545
Intangible assets, net	4,750
Goodwill	3,928
Other assets	244
Total assets acquired	14,645
Accounts payable and accrued	
liabilities	(1,678)
Other liabilities	(611)
Total liabilities assumed	(2,289)
Net assets acquired	\$ 12,356

The following table summarizes, on a pro forma basis, the unaudited combined results of operations of the Company and ACC as though the Acquisition occurred as of January 1, 2008. The pro forma adjustments are based upon available information and assumptions that management believes reasonably reflect the transaction. The Company presents the pro forma results of operations for informational purposes only. The pro forma results of operations are not necessarily indicative of what the Company s results of operations would have been had the Company completed the Acquisition as of the dates indicated. In addition, the pro forma financial statements do not purport to project the future financial position or operating results of the combined company.

	For the Three Months Ended June 30, 2008	For the Six Months Ended June 30, 2008
Net sales	\$ 17,256	\$ 32,053
Net loss	\$ (1,241)	\$ (3,224)
Loss per share:		
Basic	\$ (0.12)	\$ (0.32)
Diluted	\$ (0.12)	\$ (0.32)
Weighted average shares		
outstanding:		
Basic	10,204	10,204
Diluted	10,204	10,204

Table of Contents

#### EMRISE CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### NOTE 5 DISCONTINUED OPERATIONS

On March 20, 2009, the Company and EEC entered into an Asset and Stock Purchase Agreement (the Digitran Purchase Agreement ) with Electro Switch Corp., a Delaware corporation (the Buyer ) and ESC Worldwide, Inc., a Massachusetts corporation and subsidiary of Buyer (the Stock Buyer ). At the closing of the Digitran Purchase Agreement on March 20, 2009, (i) the Buyer purchased from the Company and EEC substantially all the assets related to EEC s Digitran division, and (ii) the Stock Buyer purchased from EEC all of the issued and outstanding equity interests of its wholly-owned subsidiary, XCEL Japan, Ltd., for an aggregate purchase price of approximately \$11,560,000 (the Disposition ). Under the terms of the Purchase Agreement, the Buyer is obligated to pay up to an additional \$500,000 in cash to EEC if net sales for the fiscal year ending December 31, 2009 related to the businesses that were sold pursuant to the Digitran Purchase Agreement exceeds \$6,835,120.

The Buyer acquired all of the intellectual property, cash, accounts receivable, inventory, customer support and relationships, software and product development, and real property lease related to the Digitran division, which, prior to its acquisition, was in the business of manufacturing a line of electromechanical switches comprised of digital and rotary switches used for routing electronic signals. The Stock Buyer acquired XCEL Japan, Ltd., which, prior to its acquisition, was engaged in the business of selling and distributing Digitran division products in the Asia Pacific market. EEC retained all accounts payable and certain other assets and liabilities related to the Digitran division. The Company continues to operate its communications equipment segment and the power systems radio frequency ( RF ) and microwave devices product lines in its electronic devices segment.

The Digitran Purchase Agreement contains five year noncompetition and non-solicitation provisions covering the Company, EEC and each of their respective affiliates. In addition, the Company and EEC provided customary indemnification rights to the Buyer and Stock Buyer in connection with the Disposition.

In connection with the Company s divestiture of its Digitran division, which comprised a portion of the Company s electronic devices segment, the Company incurred approximately \$900,000 in cash charges that were paid at closing. The charges paid at closing included approximately \$100,000 in employee termination costs. Subsequent to closing, the Company paid \$280,000 of previously accrued costs, including a portion of the federal and state income tax liabilities, employee termination costs and transaction related employee bonuses and legal fees. At June 30, 2009, the Company estimates future cash expenditures related to the sale to be approximately \$280,000, which were accrued within Accrued liabilities except for income taxes, which were accrued within Income taxes payable in the accompanying condensed consolidated balance sheets. In addition, the Company has accrued \$308,000 related to a purchase price adjustment owed to the Buyer in connection with the transaction.

# **EMRISE CORPORATION**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table summarizes the results from discontinued operations for the three and six months ended June 30, 2009 and 2008 (in thousands):

Three Months Ended June 30,			Six Months Ended June 30,				
	2009 (Restated)	200	98		2009 (Restated)		2008
\$	\$		2,027	\$	1,478	\$	3,631
\$	\$		625	\$	178	\$	996
¢	(114)		625	¢	6,403	<b>c</b>	996
	\$ \$	June 30, 2009 (Restated) \$ \$ \$	June 30, 2000 (Restated) \$ \$ \$ \$ \$ \$ (114)	June 30, 2008 (Restated) \$ 2,027 \$ \$ 625	June 30, 2008 (Restated) 2008  \$ \$ 2,027 \$  \$ \$ 625 \$	June 30, 2008 2009 (Restated)  \$ \$ 2,027 \$ 1,478  \$ \$ 625 \$ 178  (114) 6,403	June 30, 2009 (Restated)  \$ 2,027 \$ 1,478 \$  \$ 625 \$ 178 \$  (114) 6,403

# NOTE 6 STOCK-BASED COMPENSATION

The Company has five stock option plans:

- Employee Stock and Stock Option Plan, effective July 1, 1994;
- 1993 Stock Option Plan;
- 1997 Stock Incentive Plan;
- Amended and Restated 2000 Stock Option Plan; and
- 2007 Stock Incentive Plan.

The board of directors does not intend to issue any additional options under the Employee Stock and Stock Option Plan, 1993 Stock Option Plan, 1997 Stock Incentive Plan or Amended and Restated 2000 Stock Option Plan.

Total stock-based compensation expense included in wages, salaries and related costs was \$41,000 and \$11,000 for the three months ended June 30, 2009 and 2008, respectively and \$75,000 and \$29,000 for the six months ended June 30, 2009 and 2008, respectively. These compensation expenses were charged to selling, general and administrative expenses. As of June 30, 2009, the Company had \$307,000 of total unrecognized compensation expense related to stock option grants, which will be recognized over the remaining weighted average period of two years.

18

#### EMRISE CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### NOTE 7 INVENTORIES

Inventories are stated at the lower of cost (first-in, first-out method) or market (net realizable value) and consisted of the following (in thousands):

	June 30, 2009	December 31, 2008	
Raw materials	\$ 10,776	\$ 10,0	93
Work-in-process	3,405	3,3	19
Finished goods	4,385	4,3	11
Reserves	(5,650)	(5,2	22)
Total inventories	\$ 12,916	\$ 12,5	01

The above table excludes net inventories for Digitran of \$1.2 million as of December 31, 2008.

### NOTE 8 OPERATING SEGMENTS, AS RESTATED

The Company has two reportable operating segments: electronic devices and communications equipment. The electronic devices segment manufactures and markets electronic power supplies, RF and microwave devices and subsystem assemblies. The electronic devices segment consists of EEC and its subsidiaries located in the U.S. and England, which offer the same or similar products to similar customers. The communications equipment segment designs, manufactures and distributes network access products and timing and synchronization products. The communications equipment segment consists of operating entities CXR Larus Corporation located in the U.S. and CXR Anderson Jacobson located in France, both of which offer the same or similar products to similar customers. Both segments operate in the U.S., European and Asian markets, but have distinctly different customers, design and manufacturing processes and marketing strategies. Each segment has discrete financial information and a separate management structure.

The Company evaluates performance based upon profit or loss from operations before income taxes exclusive of nonrecurring gains and losses. The Company accounts for intersegment sales at pre-determined prices negotiated between the individual segments.

During the first quarter of 2009, the Company sold its Digitran Operations (see Note 5), which were part of its electronic devices segment. This transaction resulted in differences in the basis of segmentation from the amounts disclosed in the Company s audited consolidated financial

statements included in its annual report on Form 10-K for the year ended December 31, 2008. In this report, the Digitran Operations are reported as a discontinued operation and are excluded from the electronics devices segment. Therefore, prior period amounts have been adjusted to conform with this presentation. Included in the Company s reconciliation of segment financial data to the consolidated amounts is unallocated corporate expenses.

# **EMRISE CORPORATION**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Selected financial data for each of the Company s operating segments reconciled to the consolidated totals is shown below (in thousands):

	Three Mon June	ided	Six Mont June	ed
	2009	2008	2009	2008
Net sales				
Electronic devices	\$ 11,649	\$ 8,160	\$ 23,244	\$ 15,443
Communications equipment	2,621	3,862	5,239	7,222
Discontinued Operations		2,027		3,631
Total	\$ 14,270	\$ 14,049	\$ 28,483	\$ 26,296
Operating income (loss)				
Electronic devices	\$ 1,932	\$ 663	\$ 3,494	\$ 1,116
Communications equipment	(466)	(90)	(917)	(72)
Discontinued Operations		625		996
Corporate and other	(1,070)	(997)	(2,293)	(2,069)
Total	\$ 396	\$ 201	\$ 284	\$ (29)

	_	ine 30, 2009 estated)	December 31, 2008
<u>Total assets</u>			
Electronic devices	\$	35,925	\$ 34,853
Communications equipment		8,952	10,260
Discontinued Operations			3,600
Corporate and other		8,168	4,910
Total	\$	53,045	\$ 53,623

# NOTE 9 GOODWILL

The following table reflects changes in the Company s goodwill balances, by segment, for the six months ended June 30, 2009 (in thousands):

	Electronic Devices	Communications Equipment	Total
Balance at December 31, 2008	\$ 9,657	\$	\$ 9,657
Purchase price adjustment for ACC (see Note 3)	3,116		3,116

Foreign currency translation		595	595
Balance at June 30, 2009	\$	13,368 \$	\$ 13,368
	20		

**Table of Contents** 

#### EMRISE CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### NOTE 10 INCOME TAXES, AS RESTATED

The effective tax rate for the three month period ended June 30, 2009 was different than the 34% U.S. statutory rate primarily because the Company s foreign entities generate a tax obligation and related tax expense as a result of their net income, which cannot be offset by U.S. tax loss carryforwards.

The Company s business is subject to regulation under a wide variety of U.S. federal, state and foreign tax laws, regulations and policies. The majority of the Company s foreign subsidiaries have earnings and profits that are reinvested indefinitely. However, under the credit facility described in Notes 11 and 12 the foreign subsidiaries have issued guarantees on the credit facility and, as a result, under IRC §956 have been deemed to distribute these earnings to fund U.S. operations. This has resulted in U.S. federal taxable income and an increase in U.S. tax liability, which has been reduced through utilization of available net operating loss carryforwards and foreign tax credits.

The Company adopted FIN 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109, on January 1, 2007. The implementation of FIN 48 did not result in a material adjustment to the Company s liability for unrecognized income tax benefits. At the time of adoption, and as of June 30, 2009, the Company had recorded no net unrecognized tax benefits.

The Company recognizes interest and penalties related to uncertain tax positions in interest expense and selling, general and administrative expense, respectively, in the condensed consolidated statements of operations and comprehensive income. No interest or penalties were recognized during 2008. As of June 30, 2009, the Company had nothing accrued for interest and penalties.

The Company files income tax returns in the United States federal jurisdiction, the United Kingdom, France and Japan and in the state jurisdictions of California, Texas, Pennsylvania and New Jersey. The Company is no longer subject to United States federal and state tax examinations for years before 2005 and 2004, respectively, and is no longer subject to tax examinations for the United Kingdom and Japan for years prior to 2007, and for France for years prior to 2005.

# NOTE 11 LINE OF CREDIT

The Company and its direct subsidiaries, EEC, CXR Larus Corporation and RO Associates Incorporated (collectively, the parties to a Credit Agreement (as amended from time to time the Credit Agreement ) with GVEC Resource IV Inc. (the Lender ) providing for a credit facility which includes term loans and a revolving credit facility and is secured by accounts receivable, other rights to payment and

general intangibles, inventories and equipment. The credit facility includes a one year revolving credit facility for up to \$7,000,000 that may be renewed up to two times, each for a period of one year, at the Company s option, provided that certain conditions precedent are met (the Revolver ). The credit facility also includes two term loans (see Note 12).

The Revolver is formula-based and which generally provides that the outstanding borrowings under the line of credit may not exceed an aggregate of 85% of eligible accounts receivable, plus 10% of the value of eligible raw materials not to exceed \$600,000, plus 50% of the value of eligible finished goods inventory not to exceed \$1,500,000, minus the aggregate amount of reserves that may be established by the Lender. The Revolver has a maturity date of November 30, 2009 unless it is renewed, in which case the maturity date will be extended to November 30, 2010.

Interest on the Revolver is payable monthly. The interest rate is variable and is adjusted monthly based on the prime rate as published in the Money Rates column of *The Wall Street Journal* (the Base Rate ) plus 1.25%, subject to a minimum rate of 9.5% per annum. The interest rate in effect as of June 30, 2009 was the

#### EMRISE CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

minimum rate of 9.5%. The Revolver is subject to various financial covenants on a consolidated basis, including the following: EBITDA, measured on a fiscal quarter-end basis, must not be less than the scheduled amount for each specified period; the debt service coverage ratio, measured quarterly, must be greater than the lesser of the scheduled amount for each specific period or 1.10:1.00; the leverage ratio, measured quarterly, must not be greater than the scheduled amount for each specified period, and liquidity, measured quarterly, must not be less than the scheduled amount for each specified period. Additionally, the Revolver is subject to the Borrowers not incurring capital expenditures (a) in excess of \$600,000 for the fiscal year ending December 31, 2009, and (b) in excess of \$1,800,000 for the fiscal year ending December 31, 2010. Additionally, the Revolver is subject to the Borrowers not incurring unfinanced capital expenditures in excess of \$62,500 in any fiscal quarter. However, if the borrowers incur unfinanced capital expenditures of less than \$62,500 in any fiscal quarter, the difference between the amount incurred in a certain fiscal quarter and \$62,500 maybe incurred in the two fiscal quarters immediately following such fiscal quarter. The Company was in compliance with all covenants at June 30, 2009.

As of June 30, 2009, the Company had outstanding borrowings of \$5.6 million under the Revolver with remaining availability under the formula-based calculation of \$1.4 million.

In connection with entering into the Credit Agreement, the Borrowers issued a Revolver Loan Note dated November 30, 2007 (the Revolver Note) to the Lender in the principal amount of \$7,000,000. The Revolver Note is governed by the terms of the Credit Agreement.

See related Note 3 Liquidity and Note 12 Long Term Debt regarding additional terms and conditions associated with the overall credit facility and risks associated with this credit facility.

### NOTE 12 LONG-TERM DEBT, AS RESTATED

On August 20, 2008, in connection with the acquisition of ACC and CCI as discussed in Note 4, the Borrowers and the Lender amended the credit facility to, among other things, include ACC and CCI as Borrowers and to provide for another term loan in the principal amount of \$3 million (the Term Loan C). The credit facility, as so amended, provided for borrowings in the aggregate amount of \$26 million, including the \$7 million revolving facility described in Note 11.

The credit facility consists of (i) the Revolver, (ii) a term loan in the principal amount of \$6 million which is due November 30, 2010 ( Term Loan A ), (iii) a term loan in the original principal amount of \$10 million, which is due on November 30, 2010 ( Term Loan B ), and (iv) Term Loan C. Term Loan A was fully funded on November 30, 2007 while Term Loans B and C were fully funded on August 20, 2008 in connection with the acquisition of ACC. Term Loan A and Term Loan B require scheduled principal and interest payments commencing September 2009 and a final balloon payment of principal upon maturity on November 30, 2010. Term Loan C was repaid in full on March 20, 2009. At June 30, 2009, the outstanding principle balance on Term Loan A was \$5.8 million and the outstanding principle balance on Term Loan B was \$3.0

million. As a result of the partial repayment on Term Loan B, a pro-rata portion of the balance of deferred financing costs and debt discount were accelerated and are reflected as an adjustment to interest expense in the accompanying Condensed Consolidated Statements of Operations.

The Term Loans A and B bear interest at the Base Rate plus 4.25%, subject to a minimum rate of 12.5% per annum, and require interest only payments in the first year, scheduled principal plus interest payments in years two and three, and a final balloon payment at the end of year three. Interest on the Term Loans is payable monthly. The Borrowers may make full or partial prepayment of the Term Loans provided that any such prepayment is accompanied by the applicable prepayment premium.

22

#### EMRISE CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

As part of the consideration for entering into the Credit Agreement, the Company issued warrants to purchase 788,000 shares of the Company s common stock with a fair value of \$1.5 million, which is accounted for as a discount to the Credit Facility and is amortized over the term of the Credit Agreement.

Upon the sale or disposition by the Borrowers or any of their subsidiaries of property or assets, the Borrowers may be obligated to prepay the Revolver and the term loans with the net cash proceeds received in connection with such sales or dispositions to the extent that the aggregate amount of net cash proceeds received, and not paid to the Lender as a prepayment, for all such sales or dispositions exceed \$150,000 in any fiscal year. However, to the extent the Company sells assets after August 14, 2009 and prior to January 1, 2010, 75% of the net cash proceeds of such sale must be used to prepay the Company s outstanding obligations to the Lender.

If the Lender terminates the credit facility during a default period or if the Company prepays the Revolver or the Term Loans prior to November 30, 2009, then the Company is subject to a penalty equal to 2% of the outstanding principal balance of the Revolver and the Term Loans. The Revolver is subject to an unused line fee of 0.5% per annum, payable monthly, on any unused portion of the revolving credit facility.

In the event of a default and continuation of a default, the Lender may accelerate the payment of the principal balance requiring the Company to pay the entire indebtedness outstanding on that date. Upon the occurrence and during the continuation of an event of default, the Lender may also elect to increase the interest rate applicable to the outstanding balance by four percentage points above the per annum interest rate that would otherwise be applicable.

The Borrowers have agreed with the Lender to raise at least \$3 million in net cash proceeds through the sale of stock of the Borrowers by no later than December 31, 2009. Under the terms of the credit facility, the Borrower s are obligated to remit to the Lender 50% of the first \$3 million of net cash proceeds received and 30% of the net cash proceeds received in excess of the first \$3 million. See Note 3.

See Note 3 and Note 11 regarding additional terms and conditions associated with the Company s credit facility and risks associated with this credit facility.

# NOTE 13 WARRANTS

In connection with entering into the credit facility (discussed in Note11), the Company issued a seven year warrant to Private Equity Management Group, Inc., an affiliate of the Lender, to purchase up to 775,758 shares of the Company s common stock on a cash or cashless basis at an exercise price of \$4.13 per share. The estimated fair value of the warrants was \$1.5 million, which was calculated using the Black-Scholes pricing model. The warrants were originally accounted for as debt discount and the adjustment resulting from the repricing of the warrants increased the debt discount, which is being amortized over the remaining life of the credit facility. The warrants were previously recorded in stockholder s equity.

In February 2009, the warrants were amended and reissued in conjunction with an amendment to the credit facility. Pursuant to the Second Amendment to Loan Documents, the original warrant was divided into two warrants (each, a Second Amended and Restated Warrant and collectively, the Second Amended and Restated Warrants). Each Second Amended and Restated Warrant covers 387,879 shares of the Company s common stock (which amount reflects the Company s 1-for-3.75 reverse split of its common stock effective November 18, 2008). One of the Second Amended and Restated Warrants provides for an exercise price of \$1.99 per share (which amount reflects the Company s 1-for-3.75 reverse split of its common stock effective November 18, 2008). The other Second Amended and Restated Warrant provides for an exercise price of \$1.80 per share (which amount reflects the Company s 1-for-3.75 reverse split of its common stock effective November 18, 2008) and a reduction from a post-split exercise price of \$3.06 per share).

#### EMRISE CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The exercise price and/or number of shares of common stock issuable upon exercise of the warrants may be adjusted in certain circumstances, including certain issuances of securities at a price equal to less than the then current exercise price, subdivisions and stock splits, stock dividends, combinations, reorganizations, reclassifications, consolidations, mergers or sales of properties and assets and upon issuance of certain assets or securities to holders of the Company s common stock, as applicable. In June 2008, the FASB ratified the consensus reached on EITF Issue No. 07-5, Determining Whether an Instrument (or Embedded Feature) Is Indexed to an Entity s Own Stock (EITF 07-5). EITF 07-5 clarifies the determination of whether an instrument (or an embedded feature) is indexed to an entity s own stock, which would qualify as a scope exception under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities. EITF 07-5 was effective for financial statements issued for fiscal years beginning after December 15, 2008. The adoption of EITF 07-5 on January 1, 2009, resulted in the reclassification of certain of the Company s outstanding warrants from stockholders equity to liabilities, which requires the warrants to be fair valued at each reporting period, with the changes in fair value recognized in the Company s consolidated statement of operations.

At January 1, 2009 and June 30, 2009, the Company had warrants subject to mark to market outstanding to purchase 775,758 shares of common stock. The Company computed the fair value of the warrants using a Black-Scholes valuation model. The fair value of these warrants on the date of adoption of January 1, 2009 and on June 30, 2009 was determined using the following assumptions:

	January 1	1, 2009	June 30, 2009
Dividend yield		None	None
Expected volatility		105%	71%
Risk-free interest rate		0.88%	1.11%
Expected term		7 years	7 years
Stock price	\$	1.58 \$	1.27

On January 1, 2009, the Company recorded a cumulative effect of change in accounting principle adjustment to its accumulated deficit of \$473,000 and a corresponding reclassification of these outstanding warrants from stockholders—equity to warrant liability. As of and for the three and six month periods ended June 30, 2009, the change in fair value of the warrants resulted in a \$293,000 and \$423,000 positive adjustment, respectively, to other income (expense) in the consolidated statement of operations and a corresponding decrease to the warrant liability.

# NOTE 14 FAIR VALUE MEASUREMENTS

In September 2006, the FASB issued SFAS No. 157, which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. The effective date of the statement is for all entities with fiscal years beginning after November 15, 2007. In February 2008, the FASB issued FASB Staff Position No. 157-2, which delays the effective date of SFAS No. 157 for non-financial assets and liabilities to fiscal years beginning after November 15, 2008. The delay pertains to items including, but not limited to, goodwill and other intangible assets. The Company adopted the provisions of the standard that were effective as of January 1, 2008. The Company adopted the remaining provisions of SFAS No. 157 as of January 1, 2009.

SFAS No. 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants and also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The fair value hierarchy distinguishes between three levels of inputs that may be utilized when measuring fair value as follows:

#### EMRISE CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

Level 1 Inputs are unadjusted quoted prices in active markets for identical assets or liabilities available at the measurement date.

Level 2 Inputs are unadjusted quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, inputs other than quoted prices that are observable, and inputs derived from or corroborated by observable market data.

Level 3 Inputs that are unobservable inputs which reflect the reporting entity s own assumptions on what assumptions the market participants would use in pricing the asset or liability based on the best available information.

As of June 30, 2009, the Company was required to apply SFAS No. 157 provisions to the derivative that is within the warrant that was issued as consideration for the Company s credit facility, which is discussed in Note 12 and included as a discount on the Company s long-term debt. The derivative was valued using the Black-Scholes model. The key inputs in the model are as follows:

	June 3	0, 2009
Dividend yield		None
Expected volatility		71%
Risk-free interest rate		1.11%
Expected term		7 years
Stock price	\$	1.27

The derivative is measured at fair value on a recurring basis using significant observable inputs (Level 2). The amount of total gain in earnings for the period is as follows (in thousands):

### **Warrant Liability**

Beginning balance at January 1, 2009	\$ 1,010
Total gain realized in earnings	(423)
Ending balance at June 30, 2009	\$ 587

# NOTE 15 SUBSEQUENT EVENTS

In connection with the preparation of the Company s financial statements at June 30, 2009, subsequent events through September 30, 2009, the date the financial statements were available for issuance, have been evaluated and the following subsequent events were identified:

On August 14, 2009, the Borrowers and the Lender entered into an Amendment Number 5 to Loan Documents (Amendment Number 5) pursuant to which, among other things, (i) the Lender revised the principal repayment schedule for the remainder of 2009, (ii) the Lender deferred the need to comply with the liquidity financial covenant until December 31, 2009, (iii) the Lender agreed that to the extent the Company sells assets after the date of Amendment Number 5 and prior to January 1, 2010, only 75% of the net cash proceeds of such sale must be used to prepay the Company s outstanding obligations to the Lender and (iv) the Lender replaced the Company s requirement to raise a minimum of \$2 million in equity capital on or before September 30, 2009 with a new requirement to raise a minimum of \$3 million in equity capital on or before December 31, 2009. Under to the terms of Amendment Number 5, the Company is obligated to remit to the Lender 50% of the first \$3 million of net cash proceeds received in connection with the sale of stock and 30% of the net cash proceeds in excess of the first \$3 million received.

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

### **Cautionary Statement**

The following discussion should be read in conjunction with our unaudited condensed consolidated financial statements and the related notes thereto contained in Part I, Item 1 of this Amendment No, 1 to our Quarterly Report on Form 10-Q. The information contained in this report is not a complete description of our business or the risks associated with an investment in our common stock. We urge you to carefully review and consider the various disclosures made by us in this report and in our other reports filed with the Securities and Exchange Commission, or Commission, including our Annual Report on Form 10-K for the year ended December 31, 2008 and subsequent reports on Forms 10-Q and 8-K, which discuss our business in greater detail. This report and the following discussion contain forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, which generally include the plans and objectives of management for future operations, including plans and objectives relating to our future economic performance and our current beliefs regarding revenues we might generate and profits we might earn if we are successful in implementing our business and growth strategies. The forward-looking statements and associated risks may include, relate to or be qualified by other important factors, including, without limitation:

- our ability to continue to borrow funds under the terms of our credit facility in light of certain actions recently taken against Private Equity Management Group, Inc., an affiliate of our lender by the Commission (see Liquidity and Capital Resources );
- exposure to and impacts of various international risks including legal, business, political and economic risks associated with our international operations, including risks associated with foreign currency translation (see -Foreign Currency Translation ).
- the projected growth or contraction in the electronic devices and communications equipment markets in which we operate;
- our strategies for expanding, maintaining or contracting our presence in these markets;
- anticipated trends in our financial condition and results of operations;
- our ability to distinguish ourselves from our current and future competitors;
- our ability to secure long term purchase orders;
- our ability to deliver against existing or future backlog;
- technical or quality issues experienced by us, our suppliers and/or our customers;
- failure to comply with existing or future government or industry standards and regulations;
- our ability to successfully locate, acquire and integrate any possible future acquisitions;
- our ability to successfully support the working capital needs of our company;

- the impact of current and/or future economic conditions, including but not limited to the overall condition of the stock market, the overall credit market, political, economic and/or other constraints which are or may negatively impact the industries in which we participate and/or the ability for us to market the products which we sell; and
- our ability to successfully compete against competitors that in many cases are larger than us, have access to significantly more working capital than us and have significant resources in comparison to us.

We do not undertake to update, revise or correct any forward-looking statements.

Any of the factors described above or in the Risk Factors sections contained in our Annual Report on Form 10-K for the year ended December 31, 2008, our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2009, and in this report could cause our financial results, including our net income or loss or growth in net income or loss to differ materially from prior results, which in turn could, among other things, cause the price of our common stock to fluctuate substantially.

# Table of Contents

#### **Recent Transactions**

On March 20, 2009, we completed the sale of substantially all the assets of the Digitran division of our wholly-owned subsidiary, EMRISE Electronics Corporation, or EEC, and all the capital stock of ECC s wholly-owned subsidiary, XCEL Japan Ltd., which primarily acted as a sales office for the Digitran division, to Electro Switch Corp. In this report we refer to the businesses of the Digitran Division and XCEL Japan, Ltd. as the Digitran Operations, and we refer to the sale of the Digitran division and XCEL Japan, Ltd. as the Digitran Transaction. Within our Digitran division we manufactured, marketed and sold electro-mechanical digital and new patented technology very low profileTM rotary switches for the worldwide aerospace, defense and industrial markets. Tokyo-based XCEL Japan Ltd. primarily sold Digitran s switch product lines in Japan and other countries in Asia. These businesses were part of our electronic devices business segment. For purposes of the following discussion and analysis, the Digitran Operations have been removed from the prior period comparisons and the quarterly results of the Digitran Operations are reported in our Consolidated Statements of Operations for all periods presented as a discontinued operation.

# **Business Description**

We design, manufacture and market proprietary electronic devices and communications equipment for aerospace, defense, industrial, and communications applications. We have operations in the U.S., England, and France. We organize our business in two operating segments: electronic devices and communications equipment. In the first quarter of 2009, our electronic devices segment contributed approximately 82% of overall net sales while the communications segment contributed approximately 18% of overall net sales. Our subsidiaries within our electronic devices segment design, develop, manufacture and market power supplies, radio frequency, or RF, and microwave devices for defense, aerospace and industrial markets. Our subsidiaries within our communications equipment segment design, develop, manufacture and market network access equipment, including network timing and synchronization products, for communications applications in defense, public and private networks and industrial markets.

Within our electronic devices segment, we produce a range of power systems and RF and microwave devices. This segment is primarily project driven with the majority of revenues being derived from custom products with long life cycles and high barriers to entry. The majority of manufacturing and testing is performed in-house or through sub-contract manufacturers. Our electronic devices are used in a wide range of military airborne, seaborne and land-based systems, and in-flight entertainment systems, including the latest next generation in-flight entertainment and communications, or IFE&C, systems, such as applications for mobile phone, e-mail and internet communications and real time, on-board satellite and broadcast TV, which are being installed in new commercial aircraft as well as being retrofitted into existing commercial aircraft.

Within our communications equipment segment, we produce a range of network access equipment, including network timing and synchronization products, for public and private communications networks. This segment is end user product based with a traditional cycle of internally funded development and marketing prior to selling via direct and indirect sales channels. Manufacturing is primarily outsourced. Our communications equipment is used in a broad range of network applications primarily for private communications networks, public communications carriers, and also for utility companies and military applications, including homeland security.

### **Critical Accounting Policies**

Our discussion and analysis of our financial condition and results of operations is based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the U.S. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of net sales and expenses for each period. The following represents a summary of our critical accounting policies, defined as those policies that we believe are the most

# Table of Contents

important to the portrayal of our financial condition and results of operations and that require management s most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effects of matters that are inherently uncertain.

#### Revenue Recognition

We derive revenues from sales of electronic devices and communications equipment products and services. Our sales are based upon written agreements or purchase orders that identify the type and quantity of the item and/or services being purchased and the purchase price. We recognize revenues when shipment of products has occurred or services have been rendered, no significant obligations remain on our part, and collectability is reasonably assured based on our credit and collections practices and policies.

We recognize revenues from domestic sales of our electronic devices and communications equipment at the point of shipment of those products. An estimate of warranty cost is recorded at the time the revenue is recognized. Product returns are infrequent and require prior authorization because our sales are final and we quality test our products prior to shipment to ensure the products meet the specifications of the binding purchase orders under which those products are shipped. Normally, when a customer requests and receives authorization to return a product, the request is accompanied by a purchase order for a repair or for a replacement product.

Revenue recognition for products and services provided by our U.S. subsidiary, Advanced Control Components, Inc., or ACC, and our subsidiaries in England depends upon the type of contract involved. Engineering/design services contracts generally entail design and production of a prototype over a term of up to several years, with revenue deferred until each milestone defined in the contract is reached. Production contracts provide for a specific quantity of products to be produced over a specific period of time. Customers issue binding purchase orders or enter into binding agreements for the products to be produced. We recognize revenues on these orders as the products are shipped. Returns are infrequent and permitted only with prior authorization because these products are custom made to order based on binding purchase orders and are quality tested prior to shipment. An estimate of warranty cost is recorded at the time revenue is recognized.

We recognize revenues for products sold by our subsidiary in France at the point of shipment. Customer discounts are included in the product price list provided to the customer. Returns are infrequent and permitted only with prior authorization because these products are shipped based on binding purchase orders and are quality tested prior to shipment. An estimate of warranty cost is recorded at the time revenue is recognized.

Revenues from services such as repairs and modifications are recognized when the service is completed and invoiced. For repairs that involve shipment of a repaired product, we recognize repair revenues when the product is shipped back to the customer. Service revenues contribute less than 5% of total revenue and, therefore, are considered to be immaterial to overall financial results.

#### **Table of Contents**

### **Product Warranty Liabilities**

Generally, our products carry a standard one-year, limited parts and labor warranty. In certain circumstances, we provide a two-year limited parts and labor warranty. We offer extended warranties beyond two years for an additional cost to our customers. Products returned under warranty typically are tested and repaired or replaced at our option. Historically, we have not experienced significant warranty costs or returns.

We record a liability for estimated costs that we expect to incur under our basic limited warranties when product revenue is recognized. Factors affecting our warranty liability include the number of units sold, the types of products involved, historical and anticipated rates of claim and historical and anticipated costs per claim. We periodically assess the adequacy of our warranty liability accrual based on changes in these factors.

### **Inventory Valuation**

Our electronic devices segment finished goods inventories generally are built to order. Our communications equipment inventories generally are built to forecast, which requires us to produce a larger amount of finished goods in our communications equipment business so that our customers can be served promptly. Our products consist of numerous electronic and other materials, which necessitate that we exercise detailed inventory management. We value our inventory at the lower of the actual cost to purchase or manufacture the inventory (first-in, first-out) or the current estimated market value of the inventory (net realizable value). We perform cycle counts of inventories using an ABC inventory methodology, which groups inventory items into prioritized cycle counting categories, or we conduct physical inventories at least once a year. We regularly review inventory quantities on hand and record a provision for excess and obsolete inventory based primarily on our estimated forecast of product demand and production requirements for the next 12 to 24 months. Additionally, to determine inventory write-down provisions, we review product line inventory levels and individual items as necessary and periodically review assumptions about forecasted demand and market conditions. Any inventory that we determine to be obsolete, either in connection with the physical count or at other times of observation, are reserved for and subsequently written-off. As of June 30, 2009, our total inventory reserves amounted to \$5.6 million, of which \$3.9 million, or 21.0% of total inventory, related to our electronic devices segment and \$1.7 million, or 9% of total inventory, related to our communications equipment segment.

The electronic devices and communications equipment industries are characterized by rapid technological change, frequent new product development, and rapid product obsolescence that could result in an increase in the amount of obsolete inventory quantities on hand. Also, our estimates of future product demand may prove to be inaccurate, in which case we may have understated or overstated the provision required for excess and obsolete inventory. Although we make every effort to ensure the accuracy of our forecasts of future product demand, any significant unanticipated changes in demand or technological developments could have a significant impact on the value of our inventory and our reported operating results.

### Foreign Currency Translation

We have foreign subsidiaries that together accounted for approximately 50.4% and 69.7% of our net revenues, 34.8% and 58.6% of our assets and 24.2% and 53.9% of our total liabilities as of and for the six months ended June 30, 2009 and 2008, respectively. In preparing our consolidated financial statements, we are required to translate the financial statements of our foreign subsidiaries from the functional currencies

in which they keep their accounting records into U.S. dollars. This process results in exchange gains and losses which, under relevant accounting guidance, are included either within our statement of operations under the caption other income (expense) or as a separate part of our net equity under the caption accumulated other comprehensive income (loss).

Under relevant accounting guidance, the treatment of these translation gains or losses depends upon management s determination of the functional currency of each subsidiary. This determination involves consideration of relevant economic facts and circumstances affecting the subsidiary. Generally, the currency in

# Table of Contents

which the subsidiary transacts a majority of its transactions, including billings, financing, payroll and other expenditures, would be considered the functional currency. However, management must also consider any dependency of the subsidiary upon the parent and the nature of the subsidiary s operations.

If management deems any subsidiary s functional currency to be its local currency, then any gain or loss associated with the translation of that subsidiary s financial statements is included as a separate component of stockholders equity in accumulated other comprehensive income (loss). However, if management deems the functional currency to be U.S. dollars, then any gain or loss associated with the translation of these financial statements would be included in other income (expense) within our statement of operations.

If we dispose of any of our subsidiaries, any cumulative translation gains or losses would be realized into our statement of operations. If we determine that there has been a change in the functional currency of a subsidiary to U.S. dollars, then any translation gains or losses arising after the date of the change would be included within our statement of operations.

Based on our assessment of the factors discussed above, we consider the functional currency of each of our international subsidiaries to be each subsidiary s local currency. Accordingly, we had cumulative translation losses of \$1.5 million and \$2.8 million that were included as part of accumulated other comprehensive income within our balance sheets at June 30, 2009 and December 31, 2008, respectively. During the three months ended June 30, 2009 and 2008, we included translation gains of \$1.8 million and losses of \$3,000, respectively, under accumulated other comprehensive income and during the six months ended June 30, 2009 and 2008, we included translation gains of \$1.4 million and \$223,000, respectively, under accumulated other comprehensive income.

The magnitude of these gains or losses depends upon movements in the exchange rates of the foreign currencies in which we transact business as compared to the value of the U.S. dollar. During the second quarter of 2009, these currencies include the euro and the British pound sterling. Any future translation gains or losses could be significantly higher or lower than those we recorded for these periods.

A 2.5 million British pound sterling loan payable from one of our subsidiaries in England to EMRISE was outstanding as of June 30, 2009 (\$4.1 million based on the exchange rate at June 30, 2009). Exchange rate losses and gains on the long-term portion of this loan are recorded in cumulative translation gains or losses in the equity section of the balance sheet.

#### Intangibles, Including Goodwill

We periodically evaluate our intangibles, including goodwill, for potential impairment. Our judgments regarding the existence of impairment are based on many factors including market conditions and operational performance of our acquired businesses.

In assessing potential impairment of goodwill, we consider these factors as well as forecasted financial performance of the acquired businesses. If forecasts are not met, we may have to record additional impairment charges not previously recognized. In assessing the recoverability of our goodwill and other intangibles, we must make assumptions regarding estimated future cash flows and other factors to determine the fair value of those respective assets. If these estimates or their related assumptions change in the future, we may be required to record impairment charges for

these assets that were not previously recorded. If that were the case, we would have to record an expense in order to reduce the carrying value of our goodwill. Under SFAS No. 142, Goodwill and Other Intangible Assets , we are required to analyze our goodwill for impairment issues at least annually or more frequently if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. At June 30, 2009, our reported goodwill totaled \$13.4 million. In assessing the potential impairment of goodwill, we consider forecasted financial performance of the acquired businesses to determine the fair value of the respective assets.

Table of Contents
Results of Operations
Overview
The majority of our products are customized to the unique specifications of our customers and are subject to variable timing of delivery. Shipments of products can be accelerated or delayed due to many reasons including, but not limited to, exceeding or not meeting customer contract requirements, a change in customer timing or specifications, technology related issues and production related issues. Comparability of our revenues and gross profit is difficult from period to period as most of our sales are for custom products and we typically do not have recurring orders for standard products. Exceptions to this include certain long-term military contracts and certain long-term telecommunications contracts.
Overall sales from continuing operations increased 19% in the first quarter of 2009 as compared to the first quarter of 2008. Our overall net sales of \$14.3 million for the second quarter of 2009 reflected \$5.4 million of net sales contributed by ACC, which we acquired on August 20, 2008, and declines in net sales at all of our electronic devices subsidiaries and both of our communications equipment subsidiaries. With the exception of our French communication subsidiary, which experienced a decline in sales largely due to the impact of the global economic crisis, the declines at our foreign units were largely due to the impact of exchange rates between the U.S. dollar and the British pound sterling and the euro.
Overall gross profit as a percentage of sales increased to 38.3% in the second quarter of 2009 from 30.8% in the first quarter of 2008. The increase in gross profit as a percentage of sales was due primarily to the inclusion of ACC sales in 2009 and associated gross margins in our results partially offset by a decrease in gross profit as a percentage of sales within our communication segment as a result of lower sales volumes within that segment.
The following is a detailed discussion of our results of operations by business segment. As a result of the sale of our Digitran Operations in March 2009, for purposes of the following discussion and analysis, the Digitran Operations have been removed from the prior period comparisons and the quarterly results of the Digitran Operations are reported as a discontinued operation for all periods presented.
31

Table	$\alpha f$	Contents

Comparison of the Three Months Ended June 30, 2009 to the Three Months Ended June 30, 2008

**Net Sales** 

Electronic Devices Segment

The increase in sales of our electronic devices in the second quarter of 2009 as compared to the second quarter of 2008 was primarily the result of the inclusion of \$5.4 million in net sales from ACC, which we acquired in August 2008. This increase was partially offset by a decrease in sales at all of our other electronic devices subsidiaries, which in the case of our U.S. power supply division is due to economic conditions, and in the case of our foreign subsidiaries, is due primarily to the impact of exchange rates. On a local currency basis, net sales at our foreign electronic device companies were slightly higher in the second quarter of 2009 as compared to 2008. However, exchange rates between the U.S. dollar and the British pound sterling negatively impacted the consolidated results of our U.K. subsidiaries when translated into U.S. dollars.

Throughout the remainder of 2009, we expect quarterly net sales within our electronic devices segment to increase as compared to each comparable quarter in 2008. This reflects the expected favorable impact of including ACC s net sales in each quarter of 2009 as compared to only the latter four months in 2008. Exchange rates remain an uncertainty and could impact our sales positively or negatively throughout the remainder of 2009 as compared to 2008. The relationship between the British pound sterling and the U.S. dollar can have a significant impact on the results of our European electronic device operations as those results are translated into U.S. dollars.

Communications Equipment Segment

The decrease in sales of our communications equipment in the second quarter of 2009 as compared to the second quarter of 2008 is due to an overall decrease in orders and shipments for network access and timing products, especially at our French subsidiary where quarterly net sales were down \$1.1 million due largely to general economic conditions and spending reductions by the French Defense Ministry. Net sales at our French subsidiary were also impacted by the unfavorable effects of exchange rates in 2009 as compared to 2008 between the U.S. dollar and the euro on the translation of the financial results of our European operations into U.S. dollars. Sales for network access and timing products at our U.S. subsidiary also decreased but were partially offset by stronger sales of telecommunications test equipment.

Net sales in our communications equipment segment have been, and are likely to continue to be, negatively impacted by the recent economic conditions as many of our communications equipment products are deemed to be discretionary expenditures by our customers and many companies in this industry have announced plans to reduce capital expenditures and/or to defer discretionary spending due to current economic conditions. Once global economic conditions improve, we believe this segment will benefit more so than our electronic devices segment, which has not been impacted as severely due to the defense related nature of that segment. Exchange rates remain an uncertainty and could impact our sales positively or negatively throughout the remainder of 2009 as compared to 2008. The relationship between the euro as compared to the U.S. dollar can have a significant impact on the results of our European communication segment operations as those results are translated into U.S. dollars. Despite the economic impacts in our communications equipment segment, we had an unusually high backlog of orders in this segment at June 30, 2009 of \$0.9 million for our telecommunications test equipment primarily for the Federal Aviation Administration and the U.S. Navy. We expect that these orders will be delivered in the second half of 2009.

# **Table of Contents**

#### **Gross Profit**

	Three Months Ended June 30,			able)		
(in thousands)	2009		2008		Dollar	Percent
Electronic devices	\$ 4,593	\$	2,182	\$	2,411	110.5%
as a % of net sales	39.4%		26.7%			
Communications equipment	866		1,531		(665)	(43.4)%
as a % of net sales	33.0%		39.6%			
Total gross profit from continuing operations	5,459		3,713		1,746	47.0%
Total gross margin from continuing operations	38.3%		30.9%			
Discontinued operations			1,276			
Total gross profit	\$ 5,459	\$	4,989			

Electronic Devices Segment

The increase in gross profit, as a percentage of net sales, for our electronic devices segment from 26.7% in the second quarter of 2008 to 39.4% in the second quarter of 2009 is primarily the result of the inclusion of higher margin products at ACC and an increase in gross profit as a percentage of sales at one of our European operations primarily due to the impact of currency exchange rates. Included within cost of sales for the six month period ended June 30, 2009 is approximately \$0.1 million of severance costs associated with our restructuring plan which includes reductions in headcount, outsourcing certain centralized services and a reduction in facility costs and which we expect will be substantially completed by December 31, 2009.

We expect that during 2009, overall gross margins in our electronic devices segment will remain consistent with those gross margins reported for the second quarter of 2009. During 2009 we may experience quarter to quarter variability due to product mix differences and resulting differentials associated with lower gross margins on our electronic devices used in commercial applications as compared to gross margins on our electronic devices used in military applications. We expect ACC to contribute positively to our gross profit throughout 2009. Exchange rates remain an uncertainty and could impact our gross profit positively or negatively throughout the remainder of 2009. The relationship between the British pound sterling and the U.S. dollar can have a significant impact on the results of our European electronic device operations as those results are translated into U.S. dollars.

Communications Equipment Segment

The decrease in gross margin as a percentage of net sales for our communications equipment segment from 39.6% in the second quarter of 2008 to 33.0% in the second quarter of 2009 is primarily the result of decreased sales volume of both network access products and timing and synchronization products due to a slow-down of purchases being made by our customers of these products. The most significant impact was experienced at our French subsidiary as a result of declining sales discussed above. Gross profit, both as a percentage of sales and on an actual dollar basis, were unfavorably impacted as a result of the changes in foreign currency exchange rates between the U.S. dollar and the euro in the second quarter of 2009 as compared to the second quarter of 2008.

We are hopeful during 2009 that this segment will be able to return to higher gross margins, such as those achieved throughout the latter part of 2008. However, due to current economic conditions and the impact such conditions are having on this segment sales, we are uncertain as to exactly when this segment will return to higher gross margins levels. Further, we expect that we will continue to experience volatility on a quarter to quarter basis due to changes in product mix and timing of shipments.

# **Operating Expenses**

	Three Months Ended June 30,					Variance Favorable (Unfavorable)	
(in thousands)		2009		2008	Ι	Oollar	Percent
Selling, general and administrative	\$	4,346	\$	3,529	\$	(817)	(23.2)%
as % of net sales		30.5%		29.4%			
Engineering and product development		716		608		(108)	(17.8)%
as % of net sales		5.0%		5.1%			
Total operating expenses from continuing							
operations		5,062		4,137		(925)	(22.4)%
Discontinued operations				651			
Total operating expenses	\$	5,062	\$	4,788			

Selling, general and administrative expenses

The increase in selling, general and administrative (SG&A) expenses is primarily the result of approximately \$1.2 million of additional expenses relating to ACC, which were absent in the results of operations for the second quarter of 2008. Additionally, we incurred approximately \$0.1 million of severance costs in the second quarter of 2009 associated with the restructuring of personnel at several of our facilities. These increases were partially offset by decreases in selling, general and administrative expenses at nearly all of our business units, including our corporate office due primarily to reduction in work force at nearly all of our locations.

During 2009, we expect SG&A expense to be higher on a quarterly basis in each quarter of 2009 as compared to each quarter in 2008. The anticipated increases in 2009 over 2008 quarterly expenses is primarily due to the inclusion of ACC s expenses in 2009 as compared to only including such expense during the last four months of 2008, as well as higher anticipated costs relating to Sarbanes-Oxley compliance due to the fact that we are now subject to the Sarbanes-Oxley Act Section 404 external audit requirements. SG&A expense for third quarter of 2009 may be higher than the SG&A expenses incurred during the second quarter of 2009due to the inclusion of severance costs associated with our ongoing restructuring plan and anticipated Sarbanes-Oxley management assessment related costs. However, over subsequent quarters, we expect SG&A expense to trend lower as compared to second quarter 2009 due to significant restructuring efforts at both our business units and at our corporate office.

Engineering and product development

The slight increase in engineering and product development costs is primarily due to the added engineering costs at ACC offset by a slight reduction in engineering costs at nearly all of our units as compared to the prior year.

During the remainder of 2009, engineering and product development expenses are expected to be higher than comparable quarters of 2008 due to the inclusion of ACC. Amounts are expected to vary by quarter depending on particular needs within each segment, including ongoing development efforts for our TiemPoTM product line.

Table of Contents
Interest expense
Interest expense was \$0.8 million for the three months ended June 30, 2009 compared to \$0.6 million for the three months ended June 30, 2008 due to higher outstanding loan and line of credit balances and higher interest rates on portions of those loan balances in the second quarter of 2009 as compared to the second quarter of 2008. Included in interest expense in the second quarter of 2009 were \$0.2 million of non-cash amortization of deferred financing costs and non-cash amortization of debt discount compared to \$0.2 million in the second quarter of 2008.
Other income (expense)
We recorded other income of \$211,000 for the three months ended June 30, 2009 compared to \$120,000 for the same period of 2008. Other income (expense) consists primarily of (1) short-term exchange rate gains and losses associated with the volatility of the U.S. dollar to the British pound sterling and euro on the current portion of certain assets and liabilities and, (2) fair value adjustments on warrants during the second quarter of 2009. The change in the fair value of warrants during the second quarter of 2009 resulted in income of \$293,000, which was not present in 2008. The remaining expense of \$82,000 for the second quarter of 2009 was predominantly related to short-term exchange rate losses.

### Income tax expense

Income tax expense amounted to \$178,000 for the three months ended June 30, 2009 compared to income tax benefit of \$4,000 for the same period of 2008. We recorded income tax expense primarily as the result of foreign income tax on foreign earned profits in Europe and New Jersey state income taxes on income generated by ACC.

The Company has exhausted a significant portion of its net operation losses available to be carried forward into future periods and, as a result, any income from operations and/or gain on sales of assets could result in significant tax obligations.

# Net gain on discontinued operations

In connection with the sale of our Digitran Operations on March 20, 2009, we reported income from our discontinued Digitran Operations of \$6.7 million (net of tax of \$0.7 million) during the first quarter of 2009, which included a \$7.2 million gain on the sale of assets. In the second quarter of 2009, we recorded a decreasing adjustment to the gain on the sale of Digitran of \$0.1 million associated with certain purchase price adjustments associated with the transaction. In the second quarter of 2008, these operations contributed comparative income of \$0.6 million.

# Net loss

We reported a net loss of \$0.5 million in the second quarter of 2009 and a net loss of \$0.3 million in the second quarter of 2008. Included in our net loss for the second quarter of 2009 is \$0.3 million of severance costs associated with the restructuring of personnel at several of our facilities, and approximately \$0.1 million in expense associated with the sale of Digitran Operations. We anticipate net loss to improve in future quarters, due in large part to the recent restructuring efforts being completed.

# Comparison of the Six Months Ended June 30, 2009 to the Six Months Ended June 30, 2008

#### **Net Sales**

	Six Months Ended June 30,				Variance Favorable (Unfavorable)	
(in thousands)		2009		2008	Dollar	Percent
Electronic devices	\$	23,244	\$	15,443 \$	7,801	50.5%
as % of net sales		81.6%		68.1%		
Communications equipment		5,239		7,222	(1,983)	(27.5)%
as % of net sales		18.4%		31.9%		
Total net sales from continuing operations		28,483		22,665	5,818	25.7%
Discontinued operations				3,631		
Total net sales	\$	28,483	\$	26,296 \$	5,818	

Electronic Devices Segment

The increase in sales of our electronic devices in the first half of 2009 as compared to the first half of 2008 was primarily the result of the inclusion of \$10.5 million in net sales from ACC, which was acquired in August 2008. This increase was partially offset by a decrease in sales at all of our other electronic devices subsidiaries, which in the case of our U.S. power supply division is due to the current global economic crisis and in the case of our foreign subsidiaries, the decrease is due primarily to the impact of exchange rates.

### Communications Equipment Segment

The decrease in sales of our communications equipment in the first half of 2009 as compared to the first half of 2008 is due to an overall decrease in orders and shipments for network access and timing products, especially at our French subsidiary where net sales were down \$1.7 million in the first half of 2009 compared to the first half of 2008 due largely to the impacts of the global economic crisis and spending reductions by the French Defense Ministry. Net sales at our French subsidiary were also impacted by the unfavorable effects of exchange rates in 2009 as compared to 2008 between the U.S. dollar and the euro on the translation of the financial results of our European operations into U.S. dollars. Sales for network access and timing products at our U.S. subsidiary also decreased but were partially offset by stronger sales of telecommunications test equipment.

# **Table of Contents**

#### **Gross Profit**

	Six Months Ended June 30,				Variance Favorable (Unfavorable)		
(in thousands)		2009		2008		Dollar	Percent
Electronic devices	\$	8,670	\$	4,140	\$	4,530	109.4%
as a % of net sales		37.3%		26.8%			
Communications equipment		1,746		3,013		(1,267)	(42.1)%
as a % of net sales		33.3%		41.7%			
Total gross profit from continuing operations		10,416		7,153		3,263	45.6%
Total gross margin from continuing operations		36.6%		31.6%			
Discontinued operations				2,245			
Total gross profit	\$	10,416	\$	9,398			

Electronic Devices Segment

The increase in gross profit, as a percentage of net sales, for our electronic devices segment from 26.8% in the first half of 2008 to 37.2% in the first half of 2009 is primarily the result of the inclusion of higher margin products at ACC and an increase in gross profit as a percentage of sales at our European operations due primarily to the effects of exchange rates between the British pound sterling and the U.S. dollar. This increase was partially offset by a reduction in gross margin at our U.S. power supply division due to a write down of approximately \$0.3 million of certain inventories to the lower of cost or market during the first quarter of 2009 and approximately \$0.1 million of severance costs incurred in the second quarter of 2009 associated with our restructuring plan.

Communications Equipment Segment

The decrease in gross margin for our communications equipment segment from 41.7% in the first half of 2008 to 33.3% in the first half of 2009 is primarily the result of decreased sales of both network access products and timing and synchronization products due to a slow-down of purchases being made by our customers of these products. Gross profit, both as a percentage of net sales and on an actual dollar basis, was unfavorably impacted as a result of the changes in foreign currency exchange rates between the U.S. dollar and the euro in the first half of 2009 as compared to the first half of 2008.

#### Table of Contents

#### **Operating Expenses**

	Six Months Ended June 30,		Variance Favorable (Unfav	Variance Favorable (Unfavorable)	
(in thousands)	2009		2008	Dollar	Percent
Selling, general and administrative	\$ 8,894	\$	7,067 \$	(1,827)	(25.9)%
as % of net sales	31.2%		31.2%		
Engineering and product development	1,238		1,111	(127)	(11.4)%
as % of net sales	4.3%		4.9%		
Total operating expenses from continuing					
operations	10,132		8,178	(1,954)	(23.9)%
Discontinued operations			1,249		
Total operating expenses	\$ 10,132	\$	9,427		

Selling, general and administrative expenses

The increase in SG&A is primarily the result of approximately \$2.5 million of additional expenses relating to ACC, which were absent in the results of operations for the first half of 2008. These increases were partially offset by decreases in SG&A at some of our business units, including our corporate office.

Engineering and product development

The slight increase in engineering and product development costs is primarily due to the added engineering costs at ACC offset by a slight reduction in engineering costs at some of our business units as compared to the prior year.

#### Interest expense

Interest expense was \$2.4 million for the six months ended June 30, 2009 compared to \$1.2 million for the six months ended June 30, 2008. Also affecting the increase in interest expense were higher outstanding loan and line of credit balances and higher interest rates on portions of those loan balances in the first half of 2009 as compared to the first half of 2008. Included in interest expense in the first half of 2009 were \$0.1 million in fees associated with a waiver received from our lender in the first quarter of 2009, and \$0.9 million of non-cash amortization of deferred financing costs and non-cash amortization of debt discount, including \$0.5 million due to the acceleration of deferred financing costs and debt discount amortization associated with the partial repayment of our Term Loan B, compared to \$0.4 million in the first half of 2008.

#### Other income (expense)

We recorded other income of \$168,000 for the six months ended June 30, 2009 compared to \$103,000 for the same period of 2008. Other income (expense) consists primarily of (i) short-term exchange rate gains and losses associated with the volatility of the U.S. dollar to the British pound sterling and euro on the current portion of certain assets and liabilities and (ii) fair value adjustments on warrants. The change in the fair value of warrants during the first half of 2009 resulted in income of \$423,000, which was not present in 2008. The remaining expenses of \$254,000 for the second quarter of 2009 were predominantly related to short-term exchange rate losses.

#### Table of Contents

#### Income tax expense

Income tax expense amounted to \$372,000 for the six months ended June 30, 2009 compared to income tax expense of \$80,000 for the same period of 2008. We recorded income tax expense incurred primarily as the result of foreign income tax on foreign earned profits in Europe and New Jersey state income taxes on income generated by ACC.

The Company has exhausted a significant portion of its net operation losses available to be carried forward into future periods and, as a result, any income from operations and/or gain on sales of assets could result in significant tax obligations.

#### Net gain on discontinued operations

In connection with the sale of our Digitran Operations on March 20, 2009, we reported income from our discontinued Digitran Operations of \$6.6 million (net of \$0.7 million in taxes) during the first half of 2009, which includes a \$7.1 million gain on the sale of assets. In the first half of 2008, these operations contributed comparative income of \$1.0 million.

#### Net income (loss)

We reported net income of \$4.3 million in the first half of 2009 and a net loss of \$1.2 million in the first half of 2008. Included in net income in the first half of 2009 was a \$6.6 million (net of \$0.7 million in taxes) gain on the sale of our Digitran Operations, approximately \$0.3 million in inventory write downs, \$0.5 million in accelerated amortization of deferred financing costs and debt discount associated with the partial repayment of our Term Loan B in March 2009, \$0.3 million of severance costs associated with the restructuring of personnel at several of our facilities and \$0.1 million in fees associated with a waiver received from our lender in the first quarter of 2009.

#### **Liquidity and Capital Resources**

In making an assessment of our liquidity, we believe that the items in our financial statements that are most relevant to our ongoing operations are working capital, cash generated from operating activities and cash available from financing activities. During the first half of 2009, we funded our daily cash flow requirements through funds provided by operations and through borrowings under our credit facility with GVEC Resource IV Inc. (GVEC or the Lender). Working capital was \$7.4 million at June 30, 2009 as compared to \$7.6 million at December 31, 2008. Significant items that positively impacted working capital from December 31, 2008 until June 30, 2009 are (i) a reduction of \$3.1 million in the current portion of long term debt which was associated with the sale of our Digitran Operations in March 2009 and the subsequent repayment of long term acquisition related debt by approximately \$10 million; and (ii) an increase in cash of approximately \$1.6 million. Significant items that negatively impacted working capital from December 31, 2008 until June 30, 2009 are (i) the sale of our Digitran Operations in March 2009, which at December 31, 2008, had net current assets of \$2.1 million; (ii) an increase in our line of credit by \$1.5 million; (iii) a decrease in accounts receivable from continuing operations of \$0.9 million due to improved collections; and (iv) an increase of \$0.4 million in income taxes payable primarily as a result of the taxes we paid on the gain on sale of our Digitran Operations. At June 30, 2009 and December 31, 2008, we had accumulated deficits of \$23.3 million and \$28.1 million, respectively, and cash and cash equivalents of \$4.8 million and \$3.4 million,

respectively. Our cash balances are often significantly higher at the end of the month than at other times throughout the remainder of the month as a result of borrowings under our credit facility generally occurring toward the end of the month and timing of payments to vendors in the form of accounts payable, payroll and interest payments generally occurring at the beginning of the month.

Net cash used in operating activities during the first half of 2009 totaled \$0.5 million. Our reported net income of \$4.3 million included a gain on the sale of the Digitran Operations of \$7.1 million. Significant non-cash adjustments to our net income for the six months ended June 30, 2009 include (i) the amortization of debt

#### Table of Contents

discount and amortization of deferred financing cost which, on a combined basis, totaled \$1.0 million, both of which are non-cash components of interest expense associated with our credit facility, (ii) depreciation and amortization expense which totaled \$1.0 million, and (iii) change in fair value of common stock warrants which contributed \$0.4 million as non-cash component of net income. Significant uses of cash associated with operating activities during the six month period ended June 30, 2009 included (a) an increase in inventory balances of \$1.0 million in order to accommodate future shipments of backlog, and (b) a decrease in accounts payable and accrued liabilities by approximately \$1.0 million, in part due to payments made on previously accrued amounts related to the sale of the Digitran Operations and timing of vendor payments. The primary source of cash associated with operating activities during the six month period was a decrease in accounts receivable, which decreased by approximately \$0.9 million, due primarily to increased efforts to collect outstanding balances on a more timely basis.

Cash generated from our investing activities during the first half of 2009 totaled \$10.2 million. This amount consisted primarily of net cash proceeds generated by the March 2009 sale of our Digitran Operations, all of which was used to partially repay the \$13 million in term debt that we incurred in connection with our purchase of ACC in August 2008.

Cash used in financing activities during the first half of 2009 totaled \$9.0 million, which consisted of \$10.6 million in repayments of principal owed on long term debt and notes to stockholders, offset by \$1.5 million in net borrowings on our revolving credit facility.

As of June 30, 2009, we had outstanding borrowings of \$5.6 million under the revolving loan portion of our credit facility. At June 30, 2009, we had remaining actual availability under a formula-based calculation of \$1.4 million under the credit facility. Actual remaining availability represents the additional amount we were eligible to borrow as of June 30, 2009. The full \$7 million available under our revolving line of credit fluctuates periodically throughout each month depending on timing of borrowings and repayments.

In addition to the revolving lines of credit, at June 30, 2009, we had long-term loans and capitalized lease and equipment loan obligations totaling \$14.3 million, the current portion of which loans and obligations totaled \$2.8 million.

Our backlog decreased to \$27.8 million as of June 30, 2009 as compared to \$34.7 million as of December 31, 2008. The decrease is, in part, due to the sale of the Digitran Operations, which represented \$1.5 million in backlog at December 31, 2008, and the reduction of backlog at all of our electronic devices business units as we satisfied existing contracts during the first half of 2009. We experienced a slight increase in backlog at our U.S. communications equipment business unit associated with new orders for telecommunications test equipment. The amount of backlog orders represents revenue that we anticipate recognizing in the future, as evidenced by purchase orders and other purchase commitments received from customers, but on which work has not yet been initiated or with respect to which work is currently in progress. Our backlog as of June 30, 2009 was approximately 95% related to our electronic devices business, which business tends to provide us with long lead-times for our manufacturing processes due to the custom nature of the products, and approximately 5% related to our communications equipment business, which business tends to deliver standard or modified standard products from stock as orders are received. We believe that the majority of our current backlog will be shipped within the next 12 months. However, there can be no assurance that we will be successful in fulfilling such orders and commitments in a timely manner or that we will ultimately recognize as revenue the amounts reflected as backlog.

On November 30, 2007, we and our direct subsidiaries, EEC, CXR Larus and RO Associates entered into a Credit Agreement with the Lender, providing for a credit facility in the aggregate amount of \$23,000,000. On August 20, 2008, in connection with the acquisition of ACC and CCI, we entered into an amendment to the credit facility to include ACC and CCI as borrowers and to, among other things, include an additional term loan in the principal amount of \$3,000,000 (the Term Loan C). In connection with Digitran Transaction we repaid approximately \$10 million of term debt in March 2009, including the Term Loan C. As of June 30, 2009, we owed a total of \$14.4 million under the terms of the credit facility.

#### Table of Contents

The credit facility currently consists of (i) a one year revolving loan for up to \$7 million that may be renewed on November 30, 2009 for a period of one year (the Revolver ), and (ii) two term loans (Term Loan A and Term Loan B) with an aggregate net outstanding principal amount of \$8.8 million. The term loans require scheduled principal and interest payments commencing September 1, 2009 and a final balloon payment of principal upon maturity on November 30, 2010. Total aggregate principal payments on Term Loan A and Term Loan B are \$1.1 million in 2009 and \$7.9 million in 2010.

The Revolver is formula-based and generally provides that the outstanding borrowings under the line of credit may not exceed an aggregate of 85% of eligible accounts receivable, plus 10% of the value of eligible raw materials not to exceed \$600,000, plus 50% of the value of eligible finished goods inventory not to exceed \$1,500,000, minus the aggregate amount of reserves that may be established by the Lender. The Revolver has a maturity date of November 30, 2009, unless it is renewed by the Lender in which case the maturity date will be extended to November 30, 2010.

Interest on the Revolver is payable monthly. The interest rate is variable and is adjusted monthly based on the prime rate as published in the Money Rates column of *The Wall Street Journal* (the Base Rate) plus 1.25%, subject to a minimum rate of 9.5% per annum. The Revolver is subject to various financial covenants on a consolidated basis, including EBITDA, measured on a fiscal quarter-end basis, must not be less than the scheduled amount for each specified period; the debt service coverage ratio, measured quarterly, must be greater than the lesser of the scheduled amount for each specific period or 1.10:1.00; minimum liquidity above the scheduled amount, unfinanced capital expenditures not in excess of \$62,500 per quarter, and the leverage ratio, measured quarterly, must not be greater than the scheduled amount for each specified period. Additionally, the Revolver is subject to the borrowers not incurring purchase money commitments in excess of \$2 million. As of June 30, 2009, we were in compliance with all of these debt covenants.

The term loans bear interest at the Base Rate plus 4.25%, subject to a minimum rate of 12.5% per annum. The borrowers under the credit facility may make full or partial prepayment of the term loans provided that any such prepayment is accompanied by the applicable prepayment premium discussed below.

Upon the sale or disposition by the borrowers or any of their subsidiaries of property or assets, the borrowers may be obligated to prepay the Revolver and the term loans with the net cash proceeds received in connection with such sales or dispositions to the extent that the aggregate amount of net cash proceeds received, and not paid to the Lender as a prepayment, for all such sales or dispositions exceed \$150,000 in any fiscal year. However, to the extent we sell assets after August 14, 2009 and prior to January 1, 2010, only 75% of the net cash proceeds of such sale must be used to prepay our outstanding obligations to the Lender.

To secure payment of the indebtedness of borrowers under the credit facility, the borrowers irrevocably pledged and assigned to, and granted to the Lender a continuing security interest in all the personal property of the borrowers including the borrowers interest in any deposit accounts, the stock of each of the borrowers subsidiaries, the intellectual property owned by each of the borrowers, and the proceeds of the intellectual property owned by each of the borrowers. In an event of default, the Lender may, at its option, exercise any or all remedies available to it with respect to the collateral. In addition, certain of the borrowers foreign subsidiaries have agreed to guaranty the borrowers performance under the credit facility.

We have agreed with our Lender to raise at least \$3 million in net proceeds through the sale of stock of the borrowers by no later than December 31, 2009. Under the terms of the credit facility, we are obligated to remit to our Lender 50% of the first \$3 million of net cash proceeds received in connection with the sale of stock and 30% of the net cash proceeds in excess of the first \$3 million received. Given current economic and financial market conditions, an equity raise could prove difficult. Accordingly, no assurances can be made that we will be

successful in this regard. If we are successful in structuring an equity raise acceptable to us and our Lender, the issuance of equity securities may result in substantial dilution to our stockholders.

We are obligated to make monthly principal payments to our Lender of (i) \$75,000 on September 1. 2009 and October 1, 2009, (ii) \$100,000 on November 1, 2009, (iii) \$150,000 on December 1, 2009 and (iv)

41

#### **Table of Contents**

approximately \$287,000 commencing on January 1, 2010 and continuing on the first day of each of the 10 consecutive months thereafter.

Currently, we are in the process of seeking alternate financing from a number of possible lenders, including traditional lenders, private equity and mezzanine lenders. Although we remain hopeful that we will be able to successfully secure replacement financing on a timely basis, no assurances can be made that we will be successful in this regard.

If we cannot meet or successfully fulfill our obligations to (i) raise \$3.0 million in equity capital by December 31, 2009, (ii) make monthly principal and interest payments, and/or (iii) achieve certain other financial covenants, or if our Lender does not waive these obligations, then we would be in default under the terms of our credit facility.

In the event of a default and continuation of a default, our Lender may limit future availability under our revolving line of credit and/or accelerate the payment of all principal balances and accrued interest requiring us to pay the entire indebtedness under the credit facility outstanding on that date. Upon the occurrence and during the continuation of an event of default, the Lender may also elect to increase the interest rate applicable to the outstanding balance of the Term Loans A and B by four percentage points above the per annum interest rate that would otherwise be applicable. Any of these conditions could have a material adverse effect on our operations and/or ability to conduct business after that date. Additionally, if our Lender terminates the credit facility during a default period or if we prepay the Revolver or the Term Loans prior to November 30, 2009, then we are subject to a penalty equal to 2% of the outstanding principal balance of the Revolver and the Term Loans

Recent actions taken by the Commission against Private Equity Management Group, Inc., an affiliate of our Lender, including an order granted in April 2009 by a federal court freezing all assets of Private Equity Management Group, Inc. and its affiliates, including our Lender, may adversely affect our Lender s ability to continue to provide us funds under the terms of the Revolver. At the request of the Commission, the federal court also appointed a temporary receiver of our Lender s agent and of our Lender. Although we currently believe that the receiver will allow us to continue to borrow funds under the terms of the Revolver, no assurances can be made that the receiver will allow our Lender to continue to make funds available to us. If, for any reason, the receiver were to limit or terminate our ability to continue to borrow funds under the Revolver, our cash position and our ability to continue day to day operations would be adversely affected, almost immediately. If that were to occur, we would be required to seek additional and/or replacement financing immediately. If we are unable to do so, we may be forced to drastically curtail or cease operations and possibly seek protection from our creditors under the U.S. Bankruptcy Code.

If we are successful in raising \$3.0 million in equity capital by December 31, 2009, as required by our Lender, and we are able to continue to borrow funds under the terms of the Revolver, management believes that current and future capital resources, revenues generated from operations and other existing sources of liquidity will be adequate to meet our anticipated short term, working capital and capital expenditures needs for the next 12 months. If, however, for any reason including the reasons described above, we are unsuccessful in raising additional equity capital as required by the terms of our credit facility thereby resulting in an event of default under the credit facility or if we are unable to continue to borrow funds under the terms of the Revolver, we do not believe that current and future capital resources, revenues generated from operations and other existing sources of liquidity will be adequate to meet our anticipated short term, working capital and capital expenditures needs for the next 12 months. Further, if for any reason, including the reasons described above, we are unable to continue to borrow funds under the terms of the Revolver or if we experience a significant loss of revenue or increase in costs, then our cash flow would be negatively impacted resulting in a cash flow deficit which, in turn, will require us to obtain additional or alternate financing, with little or no notice. These potential financing needs could be met in the form of a revised debt structure with our Lender, additional or new financing with another lender or lenders, the sale of assets to generate cash or the sale of additional equity to raise capital. Our failure to secure additional or alternate financing, if and when needed, would have an adverse effect on our operations and/or ability to do business after that date or could restrict our growth, limit our development of new products, or

#### **Table of Contents**

hinder our ability to fulfill existing or future orders; we may be forced to drastically curtail or cease operations and possibly seek protection from our creditors under the U. S. Bankruptcy Code

Currently, we are in the process of seeking alternate financing from a number of possible lenders, including traditional lenders, private equity and mezzanine lenders. Although we remain hopeful that we will be able to successfully secure replacement financing in a timely manner, we cannot assure you that we will be successful in this regard.

#### **Effects of Inflation**

The impact of inflation and changing prices has not been significant on the financial condition or results of operations of either our company or our operating subsidiaries.

#### **Impacts of New Accounting Pronouncements**

In February 2007, the Financial Accounting Standards Board (FASB) issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities. SFAS No. 159 permits an entity to irrevocably elect fair value on a contract-by-contract basis as the initial and subsequent measurement attribute for many financial assets and liabilities and certain other items including insurance contracts. Entities electing the fair value option would be required to recognize changes in fair value in earnings and to expense upfront cost and fees associated with the item for which the fair value option is elected. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The adoption of SFAS No. 159 did not have a material effect on our financial condition or results of operations.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements. This statement provides a single definition of fair value, together with a framework for measuring it, and requires additional disclosure about the use of fair value to measure assets and liabilities. SFAS No. 157 also emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and sets out a fair value hierarchy, with the highest priority being quoted prices in active markets. The required effective date of SFAS No. 157 was the first quarter of 2008. The adoption of SFAS No. 157 for financial assets and liabilities did not have a material effect on our consolidated financial statements, but resulted in additional disclosures. In February 2008, the FASB issued Staff Position No. 157-2, which delayed by one year the effective date of SFAS No. 157 for all non-financial assets and liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis. The adoption of SFAS No. 157 for non-financial assets and liabilities did not have a material effect on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141R, Business Combinations, which replaced SFAS No. 141, Business Combinations. SFAS No. 141R establishes principles and requirements for determining how an enterprise recognizes and measures the fair value of certain assets and liabilities acquired in a business combination, including noncontrolling interests, contingent consideration and certain acquired contingencies. SFAS No. 141R also requires acquisition-related transaction expenses and restructuring costs be expensed as incurred rather than capitalized as a component of the business combination. SFAS No. 141R is effective for fiscal years beginning after December 15, 2008. SFAS No. 141R will be applicable prospectively to business combinations for which the acquisition date is on or after January 1, 2009. SFAS No. 141R will have an impact on accounting for any business acquired after the effective date of this pronouncement.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities. The new standard amends SFAS No. 133 and seeks to enhance disclosure about how and why a company uses derivative and hedging activities, how derivative instruments and related hedged items are accounted for under SFAS No. 133 (and the interpretations of that standard) and how derivatives and hedging activities affect a company s financial position, financial performance and cash flows. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. The adoption of SFAS No. 161 did not have a material effect on the Company s consolidated financial statements.

43

#### Table of Contents

In April 2008, the FASB issued FASB Staff Position (FSP) No. FAS 142-3, Determination of the Useful Life of Intangible Assets, (FSP 142-3). FSP 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, Goodwill and Other Intangible Assets and also requires expanded disclosure related to the determination of intangible asset useful lives. FSP 142-3 is effective for fiscal years beginning after December 15, 2008. Early adoption is prohibited. The adoption of FSP 142-3 did not have a material effect on our consolidated financial statements.

In June 2008, the FASB ratified the consensus reached on EITF Issue No. 07-5, Determining Whether an Instrument (or Embedded Feature) Is Indexed to an Entity s Own Stock (EITF 07-5). EITF 07-5 clarifies the determination of whether an instrument (or an embedded feature) is indexed to an entity s own stock, which would qualify as a scope exception under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities. EITF 07-5 is effective for financial statements issued for fiscal years beginning after December 15, 2008. Early adoption for an existing instrument is not permitted. We adopted EITF 07-5 on January 1, 2009. See Note 12 Warrants in the accompany notes to condensed consolidated financial statements in this report for discussion of the impact of the adoption of EITF 07-5 on our outstanding stock warrants and our consolidated financial statements.

In April 2009, the FASB issued FSP No FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments (FSP FAS 107-1 and APB 28-1), which amends SFAS No. 107, Disclosures about Fair Value of Financial Instruments, to require disclosures about fair value of financial instruments in interim as well as in annual financial statements. FSP No. FAS 107-1 and APB 28-1 also amends APB Opinion No. 28, Interim Financial Reporting, to require those disclosures in all interim financial results, financial position and financial statement disclosures. FSP FAS 107-1 and APB 28-1 is effective for periods ending after June 15, 2009. We have adopted FSP FAS 107-1 and APB 28-1 and believe we have all of the required disclosures within this Quarterly report on Form 10-Q.

In May 2009, the FASB issued SFAS No. 165, Subsequent Events (SFAS No. 165), effective for interim or annual financial periods ending after June 15, 2009. For calendar year entities, SFAS No. 165 became effective for the three months ended June 30, 2009. The objective of SFAS No. 165 is to establish general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. In particular, SFAS No. 165 sets forth (1) the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements: (2) the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financials statements; and (3) the disclosures that an entity should make about events or transactions that occurred after the balance sheet date. The adoption of SFAS No. 165 did not have a material impact on our financial position, results of operations or cash flows.

In June 2009, the FASB issued SFAS No. 168, The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles a replacement of FASB Statement No. 162 (SFAS No. 168) to formally establish the FASB Accounting Standards Codification (the Codification) as the single source of authoritative, nongovernmental U.S. GAAP. All existing accounting standards documents are superseded as described in SFAS No. 168. All other accounting literature not included in the Codification is nonauthoritative. The Codification is effective for interim and annual periods ending after September 15, 2009. We believe the adoption of SFAS No. 168 will not have a material impact on our financial position, results of operations or cash flows.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Not applicable.

Table of Contents	
ITEM 4.	CONTROLS AND PROCEDURES.
Not applicable.	
ITEM 4T.	CONTROLS AND PROCEDURES.
Evaluation of Discl	osure Controls and Procedures
Chief Financial Offi- procedures. The tern 1934, as amended ( disclosed by the com time periods specified procedures designed Act is accumulated a persons performing security.	valuation under the supervision and with the participation of our management, including our Chief Executive Officer and icer, our principal accounting officer, of the effectiveness of the design and operation of our disclosure controls and rm disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of Exchange Act ), means controls and other procedures of a company that are designed to ensure that information required to be mpany in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the ed in the Commission s rules and forms. Disclosure controls and procedures also include, without limitation, controls and it to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange and communicated to the company s management, including its principal executive and principal financial officers, or similar functions, as appropriate, to allow timely decisions regarding required disclosure. Based on this evaluation, our ficer and Chief Financial Officer concluded as of June 30, 2009 that our disclosure controls and procedures were not onable assurance level due to the material weaknesses discussed below.
consolidated financia	material weaknesses described below, we performed additional analysis and other post-closing procedures to ensure that our ial statements were prepared in accordance with generally accepted accounting principles. Accordingly, we believe that the ial statements included in this report fairly present, in all material respects, our financial condition, results of operations and eriods presented.
Our Chief Executive	e Officer and Chief Financial Officer concluded that as of June 30, 2009 the following five material weaknesses existed:
(1)	We did not effectively implement comprehensive entity-level internal controls.
(2) applications and rela	We did not maintain effective controls over changes to critical financial reporting applications and over access to these ated data.

(3) information technolog	We did not maintain a sufficient level of information technology personnel to execute general computing controls over our gy structure.
	We did not maintain effective controls over recording and reporting the acceleration of certain components of our credit fication of the issuance of a note relating to a purchase price adjustment.
(5)	We did not maintain a sufficient level of resources within our accounting department.
If not remediated, the annual or interim peri	se material weaknesses could result in one or more material misstatements in our reported financial statements in a future iod.
Inherent Limitations	on the Effectiveness of Controls
	t expect that our disclosure controls and procedures or our internal control over financial reporting will prevent or detect all a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the rol systems are
	45

#### Table of Contents

met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in a cost-effective control system, no evaluation of internal control over financial reporting can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, have been or will be detected.

These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of a simple error or mistake. Controls can also be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of controls effectiveness to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures.

#### Material Weaknesses and Related Remediation Initiatives

Set forth below is a summary of the various significant deficiencies which caused management to conclude that we had the four material weaknesses identified above. Through the efforts of management, external consultants and our Audit Committee, we are currently in the process of executing specific action plans to remediate the material weaknesses identified above and discussed more fully below. We expect to complete these various action plans by December 31, 2009. If we are able to complete these actions by that date, we anticipate that all control deficiencies and material weaknesses will be remediated by March 31, 2010.

- (1) We did not effectively implement comprehensive entity-level internal controls, as evidenced by the following control deficiencies:
- Entity Level Internal Control Evaluation. We did not formally consider entity-wide controls that are pervasive across our company when considering whether control activities are sufficient to address identified risks.
- Fraud Considerations. We did not conduct regular formalized assessments to consider risk factors that influence the likelihood of someone committing a fraud and the impact of a fraud on our financial reporting.
- Objective Evaluation of Internal Controls. We did not use an internal audit function or other objective party to provide an objective perspective on key elements of the internal control system.
- External Communication. We lacked formal policies and procedures regarding how and when matters affecting the achievement of financial reporting objectives are communicated with outside parties.

- Assessment of Information Technology. We did not formally evaluate the extent of the needed information technology controls in relation to our assessment of processes and systems supporting financial reporting.
- Information Technology. We did not have sufficient information technology controls, where applicable, designed and implemented to support the achievement of financial reporting objectives.
- Ongoing and Separate Evaluations. We did not effectively create and maintain effective evaluations on the progress of our remediation efforts nor the constant evaluations of the operating effectiveness of our internal controls over financial reporting.

#### **Table of Contents**

- Reporting Deficiencies. We did not perform timely and sufficient internal or external reporting of our progress and evaluation of prior year material weaknesses or the current fiscal year internal control deficiencies.
- (2) We did not maintain effective controls over changes to critical financial reporting applications and over access to these applications and related data, as evidenced by the fact that certain of our personnel had unrestricted access to various financial application programs and data beyond the requirements of their individual job responsibilities. This control deficiency could result in a material misstatement of significant accounts or disclosures, including those described above, that could result in a material misstatement of our interim or annual consolidated financial statements that would not be prevented or detected.
- (3) We did not maintain a sufficient level of information technology personnel to execute general computing controls over our information technology structure, which include the implementation and assessment of information technology policies and procedures. This control deficiency did not result in an audit adjustment to our 2008 interim or annual consolidated financial statements, but could result in a material misstatement of significant accounts or disclosures, which would not have been prevented or detected.
- We did not maintain effective controls over recording and reporting the acceleration of certain components of our credit facility and the classification of the issuance of a note relating to a purchase price adjustment. As a result of a review of our historical financial statements, management concluded that our controls over (a) recording the acceleration of certain components of our credit facility and (b) classifying the issuance of a note relating to a purchase price adjustment were not in accordance with generally accepted accounting principles. Based upon this conclusion, our Audit Committee and senior management decided, in the third quarter of 2009, to restate our historical financial statements for each of the quarterly periods ended March 31, 2009 and June 30, 2009. Management evaluated the impact of this restatement on our assessment of our disclosure controls and procedures and concluded that the control deficiency that resulted in the incorrect (a) recording of the acceleration of certain components of our credit facility and (b) classification of the issuance of a note relating to a purchase price adjustment represented a material weakness.
- (5) We are a relatively complex company with operations conducted in multiple countries, multiple currencies and multiple languages. We have divested four separate operations in the past 18 months, acquired a large subsidiary during the same time, and we are in the process of divesting additional assets in order to repay our current obligations. All of these transactions give rise to complex accounting and tax treatments. Our finance team is a relatively small but experienced staff. Although we believe the accounting staff are qualified to perform their functions, due to reasons above, the quantity of staff may be insufficient to deal with the work load and complexities created, which could result in material misstatements to our financial statements.

#### Remediation of Internal Control Deficiencies and Expenditures

The above material weaknesses resulted in adjustments to our consolidated financial statements for the quarter ended June 30, 2009. In addition,, it is reasonably possible that, if not remediated, one or more of the material weaknesses described above could result in a material misstatement in our reported financial statements that might result in a material misstatement in a future annual or interim period.

In addition to the developing specific action plans for each of the above material weaknesses, we are taking steps to unify the financial reporting of all of our divisions. Accordingly, we are planning to implement a centralized consolidation software package which we believe will facilitate this process and will assist in the remediation of many of the above listed deficiencies.

In addition, our audit committee has authorized the hiring of additional temporary staff and/or the use of financial and information technology consultants, as necessary, to ensure that we have the depth and experience to remediate the above listed material weaknesses, including the implementation and monitoring of the appropriate

#### Table of Contents

level of control procedures related to all of our manufacturing locations and our corporate offices. The audit committee will also work directly with management and outside consultants, as necessary to ensure that board level deficiencies are addressed. We are uncertain at this time of the costs to remediate all of the above listed material weaknesses, however, we anticipate the cost to be in the range of \$200,000 to \$400,000 (including the cost of the consolidation software described above), most of which costs we expect to incur in late 2009 or early 2010. We cannot guarantee that the actual costs to remediate these deficiencies will not exceed this amount.

Through these steps, we believe that we are addressing the deficiencies that affected our internal control over financial reporting as of June 30, 2009. Because the remedial actions require hiring of additional personnel, upgrading certain of our information technology systems, and relying extensively on manual review and approval, the successful operation of these controls for at least several quarters may be required before management may be able to conclude that the material weakness has been remediated. We intend to continue to evaluate and strengthen our internal control over financial reporting systems. These efforts require significant time and resources. If we are unable to establish adequate internal control over financial reporting systems, we may encounter difficulties in the audit or review of our financial statements by our independent registered public accounting firm, which in turn may have a material adverse effect on our ability to prepare financial statements in accordance with GAAP and to comply with our Commission reporting obligations.

#### Changes in Internal Control over Financial Reporting

There has been no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## Table of Contents

## PART II OTHER INFORMATION

# ITEM 6. EXHIBITS.

Number 31.1	<b>Description</b> Certification of Principal Executive Officer required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Principal Financial Officer required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

## Table of Contents

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

EMRISE CORPORATION

Dated: April 15, 2010 By: /S/ CARMINE T. OLIVA

Carmine T. Oliva, Chief Executive Officer

Dated: April 15, 2010 By: /S/ D. JOHN DONOVAN

D. John Donovan, Chief Financial Officer (principal

financial and accounting officer)

50

## Table of Contents

## INDEX TO EXHIBITS ATTACHED TO THIS REPORT

Number	Description
31.1	Certification of Principal Executive Officer required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Principal Financial Officer required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002