

CHURCHILL DOWNS INC  
Form 10-Q/A  
December 03, 2004

# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 10-Q/A

ý **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2004**

**OR**

o **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**for the transition period from to**

**Commission file number 0-1469**

(Exact name of registrant as specified in its charter)

**Kentucky**  
(State or other jurisdiction of incorporation or organization)

**61-0156015**  
(IRS Employer Identification No.)

**700 Central Avenue, Louisville, KY 40208**  
(Address of principal executive offices) (Zip Code)

**(502)-636-4400**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares outstanding of registrant's common stock at August 5, 2004 was 13,298,006 shares.

---

**EXPLANATORY NOTE**



## Edgar Filing: CHURCHILL DOWNS INC - Form 10-Q/A

Churchill Downs Incorporated (the Company) recently determined that purse overpayments were improperly recorded as assets. Purse overpayments are created when, at the end of a race meeting, the purses paid to horsemen exceed the purses payable as a result of pari-mutuel operations during the race meeting. Contractual arrangements between the Company and the horsemen's organizations at the Company's various racetracks, which generally expire at the end of a race meeting, provide that if a purse overpayment exists at the end of a race meeting, such overpayment may be recovered through reductions of purses otherwise paid in the subsequent race meeting(s) if a subsequent contract is entered into with the horsemen's organization. The Company has historically recorded these purse overpayments as receivables, subject to any necessary valuation allowances. The Company has now determined that these overpayments do not constitute receivables and do not meet the definition of an asset under U.S. Generally Accepted Accounting Principles, thus any purse overpayment that exists at the end of a race meeting should be expensed. Accordingly, the Company is filing this Form 10-Q/A to restate its consolidated financial statements for the effect of this error. This restatement serves to delay the recognition of the recovery until the period in which it actually occurs. Additionally, amounts recorded as revenues for Illinois purse recapture subsidies have been reclassified to operating expenses to offset purse expense.

The Items of the Company's Form 10-Q/A for the quarter ended June 30, 2004 which are amended and restated are as follows: Part I Financial Information, Item 1 Financial Statements; Part I Financial Information, Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations; and Part I Financial Information, Item 4 Controls and Procedures.

The remaining Items contained within this Form 10-Q/A consist of all other Items originally contained in our Form 10-Q for the quarter ended June 30, 2004 in the form filed on August 8, 2004. This Form 10-Q/A does not reflect events occurring after the filing of the original Form 10-Q, nor modify or update those disclosures in any way other than as required to reflect the effects of the restatement.

**CHURCHILL DOWNS INCORPORATED**

**I N D E X TO QUARTERLY REPORT ON FORM 10-Q/A**

**Part I**

- Item 1. Financial Statements
- Condensed Consolidated Balance Sheets, June 30, 2004, December 31, 2003, and June 30, 2003
- Condensed Consolidated Statements of Net Earnings for the six and three months ended June 30, 2004 and 2003
- Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2004 and 2003
- Notes to Condensed Consolidated Financial Statements
- Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
- Item 3. Quantitative and Qualitative Disclosures About Market Risk
- Item 4. Controls and Procedures

**Part II**

- Item 1. Legal Proceedings (Not applicable)
- Item 2. Changes in Securities, Use of Proceeds and Issuer Purchases of Equity Securities (Not applicable)
- Item 3. Defaults Upon Senior Securities (Not applicable)
- Item 4. Submission of Matters to a Vote of Security Holders
- Item 5. Other Information (Not applicable)
- Item 6. Exhibits and Reports on Form 8-K
- Signatures
- Exhibit Index

**PART I. FINANCIAL INFORMATION**





**ITEM 1. FINANCIAL STATEMENTS**

**CHURCHILL DOWNS INCORPORATED**

**CONDENSED CONSOLIDATED BALANCE SHEETS**

Edgar Filing: CHURCHILL DOWNS INC - Form 10-Q/A

(in thousands)

	June 30, 2004 As Restated, Note 1 (unaudited)	December 31, 2003 As Restated, Note 1	June 30, 2003 As Restated, Note 1 (unaudited)
<b>ASSETS</b>			
Current assets:			
Cash and cash equivalents	\$ 39,587	\$ 18,053	\$ 41,353
Accounts receivable, net of allowance for doubtful accounts of \$1,147 at June 30, 2004 and \$1,141 at December 31, 2003 and \$975 at June 30, 2003	49,016	35,604	45,148
Deferred income taxes	3,349	3,767	3,043
Other current assets	4,828	1,613	4,885
Total current assets	96,780	59,037	94,429
Other assets			
Plant and equipment, net	16,474	16,941	11,962
Goodwill, net	403,191	367,229	347,699
Other intangible assets, net	52,239	52,239	52,239
	7,178	7,464	7,313
	\$ 575,862	\$ 502,910	\$ 513,642
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>			
Current liabilities:			
Accounts payable	\$ 76,723	\$ 35,149	\$ 65,288
Accrued expenses	43,918	38,491	35,853
Dividends payable		6,625	
Income taxes payable	7,240		8,291
Deferred revenue	4,478	18,050	7,653
Long-term debt, current portion		5,740	472
Total current liabilities	132,359	104,055	117,557
Long-term debt, due after one year	146,079	121,096	119,811
Other liabilities	13,627	11,719	14,053
Deferred income taxes	13,318	13,327	13,103
Total liabilities	305,383	250,197	264,524
Commitments and contingencies			
Shareholders' equity:			
Preferred stock, no par value; 250 shares authorized; no shares issued			
Common stock, no par value; 50,000 shares authorized; issued: 13,295 shares June 30, 2004, 13,250 shares December 31, 2003, and 13,183 shares June 30, 2003			
	129,789	128,583	126,725
Retained earnings	140,441	124,491	123,910
Accumulated other comprehensive earnings (loss)	249	(361)	(1,517)
	270,479	252,713	249,118
	\$ 575,862	\$ 502,910	\$ 513,642

The accompanying notes are an integral part of the condensed consolidated financial statements.

**CHURCHILL DOWNS INCORPORATED**  
**CONDENSED CONSOLIDATED STATEMENTS OF NET EARNINGS**

**for the six and three months ended June 30, 2004 and 2003**

**(Unaudited)**

**(In thousands, except per share data)**

	<b>Six Months Ended June 30,</b>		<b>Three Months Ended June 30,</b>	
	<b>2004</b>	<b>2003</b>	<b>2004</b>	<b>2003</b>
	<b>As Restated,</b>	<b>As Restated,</b>	<b>As Restated,</b>	<b>As Restated,</b>
	<b>Note 1</b>	<b>Note 1</b>	<b>Note 1</b>	<b>Note 1</b>
Net revenues	\$ 227,364	\$ 223,438	\$ 189,635	\$ 187,719
Operating expenses	179,200	176,722	131,707	131,251
Gross profit	48,164	46,716	57,928	56,468
Selling, general and administrative expenses	19,163	16,909	10,085	8,731
Operating income	29,001	29,807	47,843	47,737
Other income (expense):				
Interest income	201	135	85	73
Interest expense	(2,558)	(3,306)	(1,174)	(1,479)
Miscellaneous, net	840	597	504	173
	(1,517)	(2,574)	(585)	(1,233)
Earnings before provision for income taxes	27,484	27,233	47,258	46,504
Provision for income taxes	(11,534)	(11,060)	(19,562)	(18,807)
Net earnings	\$ 15,950	\$ 16,173	\$ 27,696	\$ 27,697
Net earnings per common share data:				
Basic	\$ 1.20	\$ 1.23	\$ 2.08	\$ 2.10
Diluted	\$ 1.18	\$ 1.21	\$ 2.06	\$ 2.07
Weighted average shares outstanding:				
Basic	13,272	13,167	13,287	13,174
Diluted	13,460	13,367	13,473	13,380

**The accompanying notes are an integral part of the condensed consolidated financial statements.**





**CHURCHILL DOWNS INCORPORATED**

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

for the six months ended June 30,

(Unaudited)

(in thousands)

	2004 As Restated, Note 1	2003 As Restated, Note 1
<b>Cash flows from operating activities:</b>		
Net earnings	\$ 15,950	\$ 16,173
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	10,819	10,171
Increase (decrease) in cash resulting from changes in operating assets and liabilities:		
Accounts receivable	(13,412)	(10,612)
Other current assets	(3,215)	(322)
Accounts payable	39,272	34,758
Accrued expenses	10,035	1,961
Income taxes payable	7,240	8,291
Deferred revenue	(13,572)	(7,223)
Other assets and liabilities	2,406	1,903
Net cash provided by operating activities	55,523	55,100
<b>Cash flows from investing activities:</b>		
Additions to plant and equipment, net	(47,828)	(19,074)
Net cash used in investing activities	(47,828)	(19,074)
<b>Cash flows from financing activities:</b>		
Repayments of revolving loan facility for refinancing		(120,929)
Proceeds from senior notes, net of expenses		98,229
Borrowings on bank line of credit	196,295	172,453
Repayments of bank line of credit	(175,434)	(154,310)
Decrease in long-term debt, net	(1,618)	(279)
Change in book overdraft	15	(1,915)
Proceeds from note receivable for common stock		65
Payment of dividends	(6,625)	(6,578)
Common stock issued	1,206	682
Net cash provided by (used in) financing activities	13,839	(12,582)
Net increase in cash and cash equivalents	21,534	23,444
Cash and cash equivalents, beginning of period	18,053	17,909
Cash and cash equivalents, end of period	\$ 39,587	\$ 41,353
<b>Supplemental cash flow disclosures:</b>		
Interest	\$ 2,960	\$ 3,398
Income taxes	\$ 3,009	\$ 3,442
<b>Schedule of non-cash activities:</b>		
Plant and equipment additions included in accounts payable	\$ 5,915	\$ 233

The accompanying notes are an integral part of the condensed consolidated financial statements.





**CHURCHILL DOWNS INCORPORATED**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

for the six months ended June 30, 2004 and 2003 (Unaudited)

(\$ in thousands, except per share data)

**1. Restatements of Previously Issued Consolidated Financial Statements**

(1) Churchill Downs Incorporated (the Company) recently determined that purse overpayments were improperly recorded as assets. Purse overpayments are created when, at the end of a race meeting, the purses paid to horsemen exceed the purses payable as a result of pari-mutuel operations during the race meeting. Contractual arrangements between the Company and the horsemen's organizations at the Company's various racetracks, which generally expire at the end of a race meeting, provide that if a purse overpayment exists at the end of a race meeting, such overpayment may be recovered through reductions of purses otherwise paid in the subsequent race meeting(s) if a subsequent contract is entered into with the horsemen's organization. The Company has historically recorded these purse overpayments as receivables, subject to any necessary valuation allowances. The Company has now determined that these overpayments do not constitute receivables and do not meet the definition of an asset under U.S. Generally Accepted Accounting Principles, thus any purse overpayment that exists at the end of a race meeting should be expensed. Accordingly, the Company has restated its consolidated financial statements for the effect of this error. This restatement serves to delay the recognition of the recovery until the period in which it actually occurs. Additionally, amounts recorded as revenues for Illinois purse recapture subsidies have been reclassified to operating expenses to offset purse expense.

(2) During 2004 the Company also determined that it was classifying simulcast host fees incurred inconsistently. The Company imports simulcast horse racing from other racetracks and pays a fee for the signal (simulcast host fees incurred). The Company's accounting policy is to record the simulcast host fees incurred as an expense. However, at certain of the Company's racetracks, simulcast host fees incurred were incorrectly netted against revenue. The 2003 condensed consolidated financial statements have been restated to reclassify simulcast host fees incurred that were netted against revenue to operating expense. There is no change in net earnings or earnings per share as a result of this restatement. Additionally, various immaterial amounts were reclassified, at certain of the Company's racetracks, to conform to the current period presentation.

The effect of the restatements are as follows:

	As Previously Reported	Adjustment (1)	As Restated
Six Months ended June 30, 2004			

Edgar Filing: CHURCHILL DOWNS INC - Form 10-Q/A

Net revenues	\$	228,797	\$	(1,433)	\$	227,364
Operating expenses		181,079		(1,879)		179,200
Gross profit (loss)		47,718		446		48,164
Selling, general and administrative		19,163				19,163
Operating income (loss)		28,555		446		29,001
Other income (expense)		(1,517)				(1,517)
Earnings (loss) before (provision) benefit for income taxes		27,038		446		27,484
(Provision) benefit for income taxes		(11,356)		(178)		(11,534)
Net earnings (loss)	\$	15,682	\$	268	\$	15,950
Net earnings per common share data:						
Basic	\$	1.18	\$	0.02	\$	1.20
Diluted	\$	1.17	\$	0.01	\$	1.18

Edgar Filing: CHURCHILL DOWNS INC - Form 10-Q/A

	As Previously Reported	Adjustment (1)	As Restated
<b>Three Months ended June 30, 2004</b>			
Net revenues	\$ 191,068	\$ (1,433)	\$ 189,635
Operating expenses	133,586	(1,879)	131,707
Gross profit (loss)	57,482	446	57,928
Selling, general and administrative	10,085		10,085
Operating income (loss)	47,397	446	47,843
Other income (expense)	(585)		(585)
Earnings (loss) before (provision) benefit for income taxes	46,812	446	47,258
(Provision) benefit for income taxes	(19,384)	(178)	(19,562)
Net earnings (loss)	\$ 27,428	\$ 268	\$ 27,696
Net earnings (loss) per common share data:			
Basic	\$ 2.06	\$ 0.02	\$ 2.08
Diluted	\$ 2.04	\$ 0.02	\$ 2.06

	As Previously Reported	Adjustment (1)	Adjustment (2)	As Restated
<b>Six Months ended June 30, 2003</b>				
Net revenues	\$ 214,285	\$ (1,280)	\$ 10,433	\$ 223,438
Operating expenses	166,967	(802)	10,557	176,722
Gross profit (loss)	47,318	(478)	(124)	46,716
Selling, general and administrative	16,873	70	(34)	16,909
Operating income (loss)	30,445	(548)	(90)	29,807
Other income (expense)	(2,618)	(46)	90	(2,574)
Earnings (loss) before (provision) benefit for income taxes	27,827	(594)		27,233
(Provision) benefit for income taxes	(11,298)	238		(11,060)
Net earnings (loss)	\$ 16,529	\$ (356)	\$	\$ 16,173
Net earnings per common share data:				
Basic	\$ 1.26	\$ (0.03)		\$ 1.23
Diluted	\$ 1.24	\$ (0.03)		\$ 1.21

Edgar Filing: CHURCHILL DOWNS INC - Form 10-Q/A

	As Previously Reported	Adjustment (1)	Adjustment (2)	As Restated
<b>Three Months ended June 30, 2003</b>				
Net revenues	\$ 180,496	\$ (1,280)	\$ 8,503	\$ 187,719
Operating expenses	123,425	(733)	8,559	131,251
Gross profit (loss)	57,071	(547)	(56)	56,468
Selling, general and administrative	8,765		(34)	8,731
Operating income (loss)	48,306	(547)	(22)	47,737
Other income (expense)	(1,255)		22	(1,233)
Earnings (loss) before (provision) benefit for income taxes	47,051	(547)		46,504
(Provision) benefit for income taxes	(19,026)	219		(18,807)
Net earnings (loss)	\$ 28,025	\$ (328)	\$	\$ 27,697
Net earnings (loss) per common share data:				
Basic	\$ 2.13	\$ (0.03)	\$	\$ 2.10
Diluted	\$ 2.09	\$ (0.02)	\$	\$ 2.07

The following tables represent the effect of the restatement on the condensed consolidated balance sheets:

	As Previously Reported	Adjustment (1)	As Restated
<b>June 30, 2004</b>			
Accounts receivable, net	\$ 49,717	\$ (701)	\$ 49,016
Other current assets	\$ 6,261	\$ (1,433)	\$ 4,828
Other assets	\$ 15,474	\$ 1,000	\$ 16,474
Accounts payable	\$ 76,040	\$ 653	\$ 76,723
Income taxes payable	\$ 7,062	\$ 178	\$ 7,240
Retained earnings	\$ 142,436	\$ (1,995)	\$ 140,441

	As Previously Reported	Adjustment (1)	As Restated
<b>December 31, 2003</b>			
Accounts receivable, net	\$ 36,693	\$ (1,089)	\$ 35,604
Other current assets	\$ 4,120	\$ (2,507)	\$ 1,613
Other assets	\$ 15,941	\$ 1,000	\$ 16,941
Accounts payable	\$ 34,466	\$ 683	\$ 35,149
Income taxes payable	\$ 1,016	\$ (1,016)	\$
Retained earnings	\$ 126,754	\$ (2,263)	\$ 124,491

<b>June 30, 2003</b>	<b>As Previously Reported</b>	<b>Adjustment (1)</b>	<b>As Restated</b>
Accounts receivable, net	\$ 45,695	\$ (547)	\$ 45,148
Other current assets	\$ 5,564	\$ (679)	\$ 4,885
Other assets	\$ 11,962	\$	\$ 11,962
Accounts payable	\$ 64,435	\$ 853	\$ 65,288
Income taxes payable	\$ 8,510	\$ (219)	\$ 8,291
Retained earnings	\$ 125,770	\$ (1,860)	\$ 123,910

### **Basis of Presentation**

The accompanying condensed consolidated financial statements are presented in accordance with the requirements of Form 10-Q and consequently do not include all of the disclosures normally required by accounting principles generally accepted in the United States of America or those normally made in Churchill Downs Incorporated's (the Company) annual report on Form 10-K. The year-end condensed consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America. Accordingly, the reader of this Form 10-Q/A may wish to refer to the Company's Form 10-K, as amended by Form 10-K/A, for the period ended December 31, 2003 for further information. The accompanying condensed consolidated financial statements have been prepared in accordance with the registrant's customary accounting practices and have not been audited.

Certain prior-period financial statement amounts have been reclassified to conform to the current-period presentation. In the opinion of management, all adjustments necessary for a fair presentation of this information have been made and all such adjustments are of a normal recurring nature.

Our revenues and earnings are significantly influenced by our racing calendar. Therefore, revenues and operating results for any interim quarter are generally not indicative of the revenues and operating results for the year and may not be comparable with results for the corresponding period of the previous year. We historically have very few live racing days during the first quarter, with a majority of our live racing occurring in the second, third and fourth quarters, including the running of the Kentucky Derby and Kentucky Oaks in the second quarter.

### **Revenue Recognition**

The Company recognizes revenue from commissions or pari-mutuel wagering at the Company's racetracks and OTBs (net of state pari-mutuel taxes), plus simulcast host fees and source market fees generated from contracts with in-home wagering providers in the period in which performance occurred. The Company also earns pari-mutuel related streams of revenues from sources that are not related to the handle wagered at the Company's facilities. These other revenues are primarily derived from statutory racing regulations in some of the states where the Company's facilities are located and are recognized when performance has occurred. Additional non-wagering revenues are primarily generated from Indiana riverboat admissions subsidy, admissions, concessions, sponsorship, licensing rights and broadcast fees, lease income and other sources. These non-wagering revenues are recognized in the period in which the performance has occurred.

### **Purse Expense**

## Edgar Filing: CHURCHILL DOWNS INC - Form 10-Q/A

The Company recognizes purse expense from the statutorily required percentage of revenue that is required to be paid out in the form of purse to the winning owners of races run at the Company's racetracks in the period in which performance occurs. The Company incurs a liability for all unpaid purse to be paid out. The Company may pay out purses in excess of statutorily required amounts resulting in purse overpayments which are expensed as incurred. Recoveries of purse overpayments are recognized in the period they are realized.

## 2. Stock-Based Compensation

The Company accounts for stock-based compensation in accordance with Accounting Principles Board Opinion No. 25 Accounting for Stock Issued to Employees. Had the compensation cost for our stock-based compensation plans been determined consistent with Statement of Financial Accounting Standards ( SFAS ) No. 123 Accounting for Stock-based Compensation the Company's net earnings and net earnings per common share for the six and three months ended June 30, 2004 and 2003 would approximate the pro forma amounts presented below:

	Six Months Ended June 30,	
	2004	2003
	As Restated	As Restated
Net earnings	\$ 15,950	\$ 16,173
Pro forma stock-based compensation expense, net of tax benefit	(869)	(922)
Pro forma net earnings	\$ 15,081	\$ 15,251
Pro forma net earnings per common share:		
Basic	\$ 1.14	\$ 1.16
Diluted	\$ 1.12	\$ 1.14

	Three Months Ended June 30,	
	2004	2003
	As Restated	As Restated
Net earnings	\$ 27,696	\$ 27,697
Pro forma stock-based compensation expense, net of tax benefit	(681)	(539)
Pro forma net earnings	\$ 27,015	\$ 27,158
Pro forma net earnings per common share:		
Basic	\$ 2.03	\$ 2.06
Diluted	\$ 2.01	\$ 2.03

The effects of applying SFAS No. 123 in this pro forma disclosure are unlikely to be representative of the effects on pro forma net earnings for future years since variables such as option grants, exercises, and stock price volatility included in the disclosures may not be indicative of future activity. We anticipate making awards in the future under stock-based compensation plans.

## 3. Long-Term Debt

The following table presents our long-term debt, including current portion:

	As of June 30, 2004	As of December 31, 2003	As of June 30, 2003
Long-term debt, current portion:			
Other notes payable	\$	\$ 5,740	\$ 472
Long-term debt, due after one year:			
\$100 million variable rate senior notes	100,000	100,000	100,000



Edgar Filing: CHURCHILL DOWNS INC - Form 10-Q/A

\$200 million revolving credit facility		40,861		20,000		13,214
Other notes payable		5,218		1,096		6,597
Total long-term debt	\$	146,079	\$	126,836	\$	120,283

In April 2003, the Company refinanced its \$250 million revolving credit facility to meet funding needs for working capital, capital improvements and potential acquisitions. The refinancing included a new \$200.0 million revolving line of credit through a bank syndicate with a five-year term and \$100.0 million in variable rate senior notes with a seven-year term. Both debt facilities are collateralized by substantially all of the assets of the Company and its wholly owned subsidiaries. The interest rate on the line of credit is based upon LIBOR plus a spread of 125 to 225 basis points, determined by certain Company financial ratios. The current interest rate on the senior notes is equal to three month LIBOR plus 155 basis points. The weighted average interest rate on outstanding borrowings for the \$200.0 million revolving line of credit was 2.44% and 2.51% at June 30, 2004 and 2003, respectively. The weighted average interest rate on outstanding borrowings for the \$100.0 million senior notes was 2.71% and 2.66% at June 30, 2004 and 2003, respectively. These interest rates are partially hedged by the interest rate swap contracts entered into by the Company as described in Note 4. The senior notes require interest only payments during their term with principal due at maturity. Both debt facilities contain financial and other covenant requirements, including specific fixed charge and leverage ratios, as well as minimum levels of net worth.

#### 4. Financial Instruments

In order to mitigate a portion of the market risk on variable rate debt, the Company has entered into interest rate swap contracts with major financial institutions. Under terms of these contracts the Company receives a three-month LIBOR-based variable interest rate and pays a fixed interest rate on notional amounts totaling \$100.0 million. As a result of these contracts, the Company will pay a fixed interest rate of approximately 3.68% on \$100.0 million of the variable rate debt described in Note 3. The interest rate received on the contracts is determined based on LIBOR near the end of each calendar quarter, which is consistent with the variable rate determination on the underlying debt. Terms of the swaps are as follows:

Notional Amount	Termination Date	Fixed Rate
\$20 million	July 2006	3.24%(1)
\$20 million	March 2008	3.54%
\$15 million	March 2008	3.55%
\$25 million	March 2008	3.54%
\$20 million	March 2010	4.55%(1)

(1) The two interest rate swap contracts noted above were entered into during June 2004.

The Company has designated its interest rate swaps as cash flow hedges of anticipated interest payments under its variable rate agreements. Gains and losses on these swaps that are recorded in other comprehensive earnings will be reclassified into net earnings as interest expense in the periods in which the related variable interest is paid.

Comprehensive earnings consist of the following:

	Six months ended June 30,	
	2004	2003
	As Restated	As Restated
Net Earnings	\$ 15,950	\$ 16,173
Cash flow hedging (net of related tax provision of \$417 in 2004 and tax benefit of \$885 in 2003)	610	(1,295)
Comprehensive earnings	\$ 16,560	\$ 14,878



	Three months ended June 30,	
	2004 As Restated	2003 As Restated
Net Earnings	\$ 27,696	\$ 27,697
Cash flow hedging (net of related tax provision of \$902 in 2004 and tax benefit of \$530 in 2003)	1,320	(763)
Comprehensive earnings	\$ 29,016	\$ 26,934

## 5. Earnings Per Share

The following is a reconciliation of the numerator and denominator of the earnings per common share computations:

	Six months ended June 30,		Three months ended June 30,	
	2004	2003 As Restated	2004	2003
Numerator for basic and diluted earnings per share:	\$ 15,950	\$ 16,173	\$ 27,696	\$ 27,697
Denominator for weighted average shares of common stock outstanding per share:				
Basic	13,272	13,167	13,287	13,174
Plus dilutive effect of stock options	188	200	186	206
Diluted	13,460	13,367	13,473	13,380
Earnings per common share:				
Basic	\$ 1.20	\$ 1.23	\$ 2.08	\$ 2.10
Diluted	\$ 1.18	\$ 1.21	\$ 2.06	\$ 2.07

Options to purchase 145 and 178 shares for the periods ended June 30, 2004 and 2003, respectively, were not included in the computation of earnings per common share assuming dilution because the options' exercise prices were greater than the average market price of the common shares.

## 6. Goodwill and Other Intangible Assets

There has been no change to the carrying value of the Company's net goodwill since January 1, 2002. Net goodwill at June 30, 2004 and 2003 for Kentucky Operations, Calder Race Course and CDSN was \$4.8 million, \$36.4 million and \$11.0 million, respectively.

The Company's other intangible assets are comprised of the following:

As of June 30, 2004	As of December 31, 2003	As of June 30, 2003
------------------------	----------------------------	------------------------

Edgar Filing: CHURCHILL DOWNS INC - Form 10-Q/A

Illinois Horse Race Equity fund	\$	3,307	\$	3,307	\$	3,307
Indiana racing license		2,085		2,085		2,085
Other various intangible assets		4,093		4,133		3,790
		9,485		9,525		9,182
Accumulated amortization		(2,307)		(2,061)		(1,869)
	\$	7,178	\$	7,464	\$	7,313

Amortization expense for other intangibles of approximately \$246 and \$182 for the six months ended June 30, 2004 and 2003, respectively, are classified in operating expenses. Other intangible assets, which are being

amortized, are recorded at approximately \$3.9 million and \$4.0 million at June 30, 2004 and 2003, respectively, which are net of accumulated amortization of \$2.3 million and \$1.9 million at June 30, 2004 and 2003, respectively.

The Illinois Horse Race Equity fund intangible represents a future right to participate in a state provided subsidy, and has not been amortized since the Arlington Park merger.

Future estimated aggregate amortization expense on other intangible assets for each of the five fiscal years are as follows:

	<b>Estimated Amortization Expense</b>	
2004	\$	472
2005	\$	472
2006	\$	472
2007	\$	472
2008	\$	437

## 7. Segment Information

The Company has determined that it currently operates in the following seven segments: (1) Kentucky Operations, including Churchill Downs racetrack, Louisville Trackside and Ellis Park racetrack and its on-site simulcast facility; (2) Hollywood Park racetrack and its on-site simulcast facility; (3) Calder Race Course; (4) Arlington Park and its eight off-track betting facilities ( OTBs ); (5) Hoosier Park racetrack and its on-site simulcast facility and three Indiana OTBs; (6) CDSN, the simulcast product provider of the Company; and (7) other investments, including Churchill Downs Simulcast Productions and the Company's various equity interests which are not material. Eliminations include the elimination of management fees and other intersegment transactions, primarily between CDSN and the racetracks.

The accounting policies of the segments are the same as those described in the Summary of Significant Accounting Policies in the Company's Form 10-K, as amended by Form 10-K/A, for the year ended December 31, 2003. The Company uses revenues and EBITDA (defined as earnings before interest, taxes, depreciation and amortization) as key performance measures of results of operations for purposes of evaluating performance internally. Furthermore, management believes that the use of these measures enables management and investors to evaluate and compare from period to period, our operating performance in a meaningful and consistent manner. Because the Company uses EBITDA as a key performance measure of financial performance, the Company is required by accounting principles generally accepted in the United States of America to provide the information in this footnote concerning EBITDA. However, these measures should not be considered as an alternative to, or more meaningful than, net earnings (as determined in accordance with accounting principles generally accepted in the United States of America) as a measure of our operating results or cash flows (as determined in accordance with accounting principles generally accepted in the United States of America) or as a measure of our liquidity.

Edgar Filing: CHURCHILL DOWNS INC - Form 10-Q/A

The table below presents information about reported segments for the six months ended June 30, 2004 and 2003:

	Six Months Ended June 30,		Three Months Ended June 30,	
	2004	2003	2004	2003
	As Restated (1)		As Restated (1)	
<b>Net revenues from external customers:</b>				
Kentucky Operations	\$ 61,625	\$ 57,852	\$ 56,892	\$ 52,954
Hollywood Park	45,527	44,234	40,428	39,265
Arlington Park	38,629	36,716	22,574	22,792
Calder Race Course	23,675	24,003	22,160	22,876
Hoosier Park	20,603	20,451	11,193	11,021
CDSN	36,043	37,988	35,164	37,145
Total racing operations	226,102	221,244	188,411	186,053
Other investments	238	1,253	200	725
Corporate revenues	1,024	941	1,024	941
	\$ 227,364	\$ 223,438	\$ 189,635	\$ 187,719
<b>Intercompany net revenues:</b>				
Kentucky Operations	\$ 15,559	\$ 16,229	\$ 15,559	\$ 16,229
Hollywood Park	6,918	6,906	6,914	6,902
Arlington Park	2,200	2,732	2,200	2,732
Calder Race Course	3,276	3,585	2,992	3,337
Hoosier Park	50	37	43	33
Total racing operations	28,003	29,489	27,708	29,233
Other investments	845	899	700	755
Corporate expenses	544	552	266	269
Eliminations	(29,392)	(30,940)	(28,674)	(30,257)
	\$	\$	\$	\$
<b>Segment EBITDA &amp; net earnings:</b>				
Kentucky Operations	\$ 23,927	\$ 23,270	\$ 30,103	\$ 28,417
Hollywood Park	5,835	6,792	9,024	9,007
Arlington Park	3,402	888	2,998	2,427
Calder Race Course	808	1,389	3,460	4,129
Hoosier Park	1,228	1,361	554	545
CDSN	8,613	9,363	8,746	9,144
Total racing operations	43,813	43,063	54,885	53,669
Other investments	647	466	632	431
Corporate expenses	(3,794)	(2,954)	(1,707)	(1,081)
Eliminations	(6)		(6)	
Depreciation and amortization	(10,819)	(10,171)	(5,457)	(5,109)
Interest income (expense), net	(2,357)	(3,171)	(1,089)	(1,406)
Provision for income taxes	(11,534)	(11,060)	(19,562)	(18,807)
Net earnings	\$ 15,950	\$ 16,173	\$ 27,696	\$ 27,697

Edgar Filing: CHURCHILL DOWNS INC - Form 10-Q/A

The table below presents total asset information about reported segments:

	As of June 30, 2004 As Restated (1)	As of December 31, 2003 As Restated (1)	As of June 30, 2003 As Restated (1)
Total assets:			
Kentucky Operations	\$ 476,847	\$ 439,101	\$ 417,348
Hollywood Park	173,376	147,290	175,072
Arlington Park	86,692	81,725	81,940
Calder Race Course	88,164	88,675	86,438
Hoosier Park	37,911	34,940	35,444
CDSN	11,018	11,018	11,018
Other investments	101,929	90,735	89,558
	975,937	893,484	896,818
Eliminations	(400,075)	(390,574)	(383,176)
	\$ 575,862	\$ 502,910	\$ 513,642

---

(1) The Company has restated its previously reported consolidated financial statements to reflect certain adjustments as discussed in Note 1 of the Notes to Condensed Consolidated Financial Statements in this Form 10-Q/A.



## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Information set forth in this discussion and analysis contains various forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. The Private Securities Litigation Reform Act of 1995 (the Act) provides certain safe harbor provisions for forward-looking statements. All forward-looking statements made in this Quarterly Report on Form 10-Q/A are made pursuant to the Act. The reader is cautioned that such forward-looking statements are based on information available at the time and/or management's good faith belief with respect to future events, and are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in the statements. Forward-looking statements speak only as of the date the statement was made. We assume no obligation to update forward-looking information to reflect actual results, changes in assumptions or changes in other factors affecting forward-looking information. Forward-looking statements are typically identified by the use of terms such as anticipate, believe, could, estimate, expect, intend, may, might, plan, predict, project, should, will, and similar words. Forward-looking statements are expressed differently. Although we believe that the expectations reflected in such forward-looking statements are reasonable, we can give no assurance that such expectations will prove to be correct. Important factors that could cause actual results to differ materially from our expectations include: the effect of global economic conditions; the effect (including possible increases in the cost of doing business) resulting from future war and terrorist activities or political uncertainties; the economic environment; the impact of increasing insurance costs; the impact of interest rate fluctuations; the effect of any change in the Company's accounting policies or practices; the financial performance of our racing operations; the impact of gaming competition (including lotteries and riverboat, cruise ship and land-based casinos) and other sports and entertainment options in those markets in which we operate; the impact of live racing day competition with other Florida and California racetracks within those respective markets; costs associated with our efforts in support of alternative gaming initiatives; costs associated with our Customer Relationship Management initiatives; a substantial change in law or regulations affecting our pari-mutuel activities; a substantial change in allocation of live racing days; litigation surrounding the Rosemont, Illinois, riverboat casino; changes in Illinois law that impact revenues of racing operations in Illinois; a decrease in riverboat admissions subsidy revenue from our Indiana operations; the impact of an additional Indiana racetrack and its wagering facilities near our operations; our continued ability to effectively compete for the country's top horses and trainers necessary to field high-quality horse racing; our continued ability to grow our share of the interstate simulcast market; our ability to execute our acquisition strategy and to complete or successfully operate planned expansion projects; our ability to adequately integrate acquired businesses; market reaction to our expansion projects; any business disruption associated with our facility renovations; the loss of our totalisator companies or their inability to keep their technology current; our accountability for environmental contamination; the loss of key personnel and the volatility of our stock price.

*The Company restated its 2004 and 2003 condensed consolidated financial statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q/A to correct errors relating to the accounting for purse overpayments and classification of subsidies and simulcast host fees (at certain racetracks). See Note 1 to the Condensed Consolidated Financial Statements in this Form 10-Q/A for additional information. Corresponding amounts throughout this Item 2 have also been restated as appropriate.*

*You should read this discussion with the financial statements included in this report and the Company's Form 10-K, as amended by Form 10-K/A, for the year ended December 31, 2003, for further information. Additionally, the Company has amended the Form 10-K for the fiscal year ended December 31, 2003 to restate the financial statements contained therein to correct the accounting for purse overpayments. See Note 1 to the Condensed Consolidated Financial Statements in this Form 10-Q/A for additional information.*

### Overview



## Edgar Filing: CHURCHILL DOWNS INC - Form 10-Q/A

We conduct pari-mutuel wagering on live thoroughbred, quarter horse and standardbred horse racing and simulcast signals of races. Additionally, we offer racing services through our other interests.

We operate the Churchill Downs racetrack in Louisville, Kentucky, which has conducted thoroughbred racing since 1875 and is internationally known as the home of the Kentucky Derby, and Ellis Park Race Course, Inc., a

thoroughbred racing operation in Henderson, Kentucky (collectively referred to as Kentucky Operations ). We also own and operate Hollywood Park, a thoroughbred racing operation in Inglewood, California; Arlington Park, a thoroughbred racing operation in Arlington Heights, Illinois; and Calder Race Course, a thoroughbred racing operation in Miami, Florida. Additionally, we are the majority owner and operator of Hoosier Park in Anderson, Indiana, which conducts thoroughbred, quarter horse and standardbred horse racing. We conduct simulcast wagering on horse racing at twelve simulcast wagering facilities in Kentucky, Indiana and Illinois, as well as at our six racetracks.

The Churchill Downs Simulcast Network ( CDSN ) provides the principal oversight of our interstate and international simulcast and wagering opportunities, as well as the marketing, sales, operations and data support efforts related to the Company-owned racing content.

Our revenues and earnings are significantly influenced by our racing calendar. Therefore, revenues and operating results for any interim quarter are not generally indicative of the revenues and operating results for the year, and may not be comparable with results for the corresponding period of the previous year. We historically have very few live racing days during the first quarter of each year, with a majority of our live racing occurring in the second, third and fourth quarters, including the running of the Kentucky Derby and Kentucky Oaks in the second quarter.

Our pari-mutuel revenues include commissions on pari-mutuel wagering at our racetracks and off-track betting facilities (net of state pari-mutuel taxes), plus simulcast host fees from other wagering sites and source market fees generated from contracts with our in-home wagering providers. In addition to the commissions earned on pari-mutuel wagering, we earn pari-mutuel related streams of revenues from sources that are not related to wagering. These other revenues are primarily derived from statutory racing regulations in some of the states where our facilities are located and can fluctuate materially year-to-year. Non-wagering revenues are primarily generated from admissions, sponsorships, licensing rights and broadcast fees, Indiana riverboat admissions subsidy, concessions, lease income and other sources.

Greater than 70% of our annual revenues are generated by pari-mutuel wagering on live and simulcast racing content and in-home wagering. Live racing handle includes patron wagers made on live races at our live tracks and also wagers made on imported simulcast signals by patrons at our racetracks during our live meets. Import simulcasting handle includes wagers on imported signals at our racetracks when the respective tracks are not conducting live race meets and at our off-track betting facilities ( OTBs ) throughout the year. Export handle includes all patron wagers made on our live racing signals sent to other tracks, OTBs and in-home wagering. In-home wagering, or account wagering, consists of patron wagers through an advance deposit account.

### **Legislative and Regulatory Changes**

During the first half of 2004, the Indiana Horse Racing Commission ( IHRC ) considered whether to prevent any Indiana betting facility from accepting wagers on thoroughbred horse races run at Kentucky racetracks, including Churchill Downs racetrack and Ellis Park, unless all Indiana betting facilities were offered the opportunity to accept wagers on such races. Pursuant to its statutory right under the Federal Interstate Horseracing Act of 1978, the Kentucky Horsemen s Benevolent and Protective Association withheld its consent and thereby prevented the Evansville OTB and Clarksville OTB, both owned by Indiana Downs, from accepting wagers on thoroughbred horse races run at Kentucky racetracks. To assist the IHRC in reaching a determination on the matter, the IHRC asked the Indiana Department of Gaming Research ( IDGR ) to estimate the impact of simulcast wagering on live horse racing in Kentucky and Indiana. The IDGR issued a report in June 2004, which concluded the racing industry in both states would lose money if none of Indiana s pari-mutuel facilities received Kentucky s racing signals. As a result, at its July 1, 2004 meeting the IHRC decided not to ban Kentucky simulcast signals at Indiana racetracks. Indiana Downs has requested the IHRC to reconsider its decision.

## Edgar Filing: CHURCHILL DOWNS INC - Form 10-Q/A

In Florida, Yes for Local Control (formerly known as The Floridians for a Level Playing Field), a coalition of pari-mutuel facilities, including Calder Race Course, has successfully gathered the necessary petition signatures to place a question on the ballot for the November 2004 general election to allow Dade and Broward counties to hold a referendum on the installation of slot machines at existing pari-mutuel sites in those respective counties. The Florida Supreme Court upheld the constitutionality of this initiative in May, 2004. The ballot question was

officially certified as initiative number 4 by the Florida Secretary of State on July 21, 2004. On July 23, 2004, a suit was filed against the Florida Division of Elections challenging the format of the initiative petition. Calder Race Course is committed to fund a pro-rata share of the initiative costs.

In California, Hollywood Park is part of a coalition of racetracks and card clubs behind the Gaming Revenue Act of 2004, which is slated for the November 2004 ballot. If passed, this initiative would direct the governor to re-negotiate all existing compacts with Native American tribes in California. If the tribes decline to renegotiate the existing compacts, then five racetracks, including Hollywood Park, and 11 card clubs would be allowed to operate electronic gaming devices. The California Secretary of State certified the initiative, titled Proposition 68, for the ballot on June 2, 2004. Two lawsuits filed to challenge the constitutionality of the initiative have now been dismissed. However, the initiative faces opposition from Governor Schwarzenegger and numerous Indian tribes. Gov. Schwarzenegger recently signed new state compacts with five Native American tribes estimated to provide over \$1 billion to the state budget while allowing tribes to expand their slot operations.

In addition to Proposition 68 noted above, Proposition 70 also known as The Indian Gaming Fair-Share Revenue Act of 2004, will be on the November ballot. Proposition 70 would permit an unlimited expansion of Native American gaming and call for tribes to pay an 8.8% tax on gaming revenue. Proposition 70 has been endorsed by members of the California Nations Indian Gaming Association. However, the initiative also faces opposition from Governor Schwarzenegger. If both Proposition 68 and Proposition 70 pass, then the proposition with the most votes would become effective.

Also in California, legislation recently passed which is estimated to generate approximately \$10 million annually from a .5% increase in the commission or take out rate on exotic wagers placed on California races. The revenue will be used to pay the cost of workers compensation insurance for backstretch workers and to provide a starter participation bonus. Governor Schwarzenegger signed AB1835 on May 14, 2004.

In 1999, the state of Illinois enacted legislation that provides for pari-mutuel tax relief and related tax credits for Illinois racetracks, as well as legislation providing for subsidies to Illinois horse racing tracks from revenues generated by the relocation of a license to operate a riverboat casino gaming facility. Arlington Park's share of subsidies from the relocation of the license under the 1999 legislation would range from \$4.6 million to \$8.0 million annually, based on publicly available sources. In the event Arlington Park receives such subsidies, additional shares of common stock would be issued to Duchossois Industries, Inc., to a maximum of 1.25 million shares, under our merger agreement with Arlington Park. In January 2001, the Illinois Gaming Board ( IGB ) denied a license application of Emerald Casino, Inc. to relocate the license to operate the Rosemont casino. During 2002, Emerald Casino, Inc. filed for bankruptcy and was attempting to sell its license rights subject to the approval of the IGB and the bankruptcy court. In April 2004, the IGB conducted an auction of the license and awarded that license to Isle Capri Casinos, Inc., which announced plans to locate the license to operate in Rosemont, Illinois. Both the Governor of Illinois and the Attorney General of Illinois have convened investigations of the award by the IGB. The date for final approval by the bankruptcy court of the auction and issuance of the license by the IGB is not known at this time.

As anticipated, bills were filed in the 2004 session of the Illinois legislature to eliminate the statutory right of Arlington Park and the other Illinois racetracks to recapture amounts from their purse accounts. However none of those bills advanced during the session. Since 2000, the Illinois General Assembly has appropriated money to reimburse each racetrack's purse account for the amounts not recaptured from horsemen through reductions in future purses. However, the appropriation was vetoed by Illinois's governor during 2002 and the General Assembly did not make the appropriations in 2003. Illinois horsemen unsuccessfully petitioned the Illinois Racing Board ( IRB ) to prevent the tracks from recapturing purse amounts in any year where Illinois does not appropriate funds for reimbursement. Illinois horsemen filed a lawsuit against the IRB and the Illinois racetracks, including Arlington Park, challenging the recapture of purse account amounts and seeking reimbursement for the amounts recaptured, and the lawsuit was dismissed in favor of the Illinois racetracks during April 2004. The case was dismissed during July 2004, and plaintiffs have until August 2004 in which to file their appeal. Additionally, Illinois horsemen have filed a new lawsuit challenging the 2004 recapture amount. We have elected to continue to recapture amounts from purses due to horsemen while the litigation is pending.



In Kentucky, racetracks with on-track average daily handle of \$1.2 million or more pay an excise tax equal to 3.5% of on-track handle while tracks with on-track average daily handle that does not meet the \$1.2 million threshold pay an excise tax of 1.5% of on-track handle. To mitigate the disparity of treatment between larger tracks such as Churchill Downs and other Kentucky racetracks, we successfully pursued legislation creating an excise tax credit for racetracks as part of the 2002-2004 state budget. The measure resulted in a \$12,000 credit against our excise tax liability for each day of live racing starting July 1, 2003 and ending June 30, 2004. However, average daily wagering at Churchill Downs racetrack fell below the \$1.2 million threshold for the state's fiscal year ended June 30, 2004, which resulted in a drop in our excise tax rate from 3.5% to 1.5% for the year. As a result, the excise tax credit did not apply to Churchill Downs racetrack and a refund of tax payments has been requested of the Kentucky Revenue Cabinet.

We are currently pursuing the excise tax credit in the 2004-2006 state budget but due to revenue shortfalls in Kentucky, it is not anticipated that the excise tax credit will be included in the 2004-2006 Kentucky state budget. The Kentucky General Assembly adjourned in April 2004 without passing a budget. The future status of the excise tax credit will not be determined until a final budget is approved.

### **Critical Accounting Policies**





## Edgar Filing: CHURCHILL DOWNS INC - Form 10-Q/A

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Our most significant estimates relate to the valuation of property and equipment, receivables, goodwill and other intangible assets, which may be significantly affected by changes in the regulatory environment in which the company operates, and to the aggregate costs for self-insured liability and worker's compensation claims. Our significant accounting policies are described in Note 1 to the consolidated financial statements included in Item 8 of the Company's Form 10-K, as amended by Form 10-K/A, for the year ended December 31, 2003.

Our business can be impacted positively and negatively by legislative and regulatory changes and from alternative gaming competition. A significant negative impact from these activities could result in a significant impairment of our property and equipment and/or our goodwill and intangible assets in accordance with generally accepted accounting standards.

For our business insurance renewals in 2003 and 2002, we assumed more risk than in the prior years, primarily through higher retentions and higher maximum losses for stop-loss insurance for certain coverages. Our March 1, 2004 business insurance renewals included substantially the same coverages and retentions as in previous years. Based on our historical loss experience, management does not anticipate that this increased risk assumption will materially impact our results of operations. Our ability to obtain insurance coverage at acceptable costs in future years under terms and conditions comparable to the current years is uncertain.

**RESULTS OF OPERATIONS**

Pari-mutuel wagering information, including intercompany transactions, for our CDSN segment and five live racing segments including on-site simulcast facilities and separate OTBs, which are included in their respective segments, during the six months ended June 30, 2004 and 2003, is as follows (\$ in thousands):

	<b>Kentucky Operations</b>	<b>Hollywood Park</b>	<b>Calder Race Course</b>	<b>Arlington Park (1)</b>	<b>Hoosier Park</b>	<b>CDSN</b>
<b>Pari-mutuel wagering:</b>						
On-track Live						
2004 handle	\$ 69,342	\$ 54,956	\$ 20,951	\$ 17,654	\$ 2,634	
2004 no. of days	48	51	49	35	60	
2003 handle	\$ 76,995	\$ 58,178	\$ 22,139	\$ 19,469	\$ 2,208	
2003 no. of days	47	50	51	39	50	
On-track Import						
2004 handle	\$ 15,231	\$ 34,156	\$ 40,081	\$ 25,379	\$ 5,335	
2004 no. of days	48	51	49	87	60	
2003 handle	\$ 12,667	\$ 34,843	\$ 42,421	\$ 22,084	\$ 4,837	
2003 no. of days	47	50	51	69	50	
Import Simulcasting						
2004 handle	\$ 51,157	\$ 96,231		\$ 247,840	\$ 57,740	
2004 no. of days	279	129		1,408	612	
2003 handle	\$ 54,691	\$ 102,039		\$ 220,593	\$ 59,616	
2003 no. of days	259	130		1,099	620	
Number of Trackside/OTBs	1			8	3	
Intrastate Export						
2004 handle	\$ 21,710	\$ 81,705	\$ 13,016	\$ 12,534	\$ 451	
2004 no. of days	48	51	49	35	60	
2003 handle	\$ 20,892	\$ 83,192	\$ 14,715	\$ 14,599	\$ 278	
2003 no. of days	47	50	51	39	50	
Interstate Export (2)						
2004 handle					\$ 37,128	\$ 910,545
2004 no. of days					60	183
2003 handle					\$ 26,506	\$ 991,099
2003 no. of days					50	187
Other Wagering						
2004 handle	\$ 36,537	\$ 108,587	\$ 72,191			
2003 handle	\$ 33,401	\$ 100,831	\$ 70,823			
<b>Totals</b>						
<b>2004 handle</b>	<b>\$ 193,977</b>	<b>\$ 375,635</b>	<b>\$ 146,239</b>	<b>\$ 303,407</b>	<b>\$ 103,288</b>	<b>\$ 910,545</b>
<b>2003 handle</b>	<b>\$ 198,646</b>	<b>\$ 379,083</b>	<b>\$ 150,098</b>	<b>\$ 276,745</b>	<b>\$ 93,445</b>	<b>\$ 991,099</b>

Edgar Filing: CHURCHILL DOWNS INC - Form 10-Q/A

	Kentucky Operations	Hollywood Park	Calder Race Course	Arlington Park (4)	Hoosier Park	CDSN
<b>Pari-mutuel revenues: (3)</b>						
2004 Revenues						
On-track Live	\$ 10,711	\$ 8,563	\$ 4,157	\$ 3,261	\$ 486	
On-track Import	2,805	4,368	7,157	4,604	300	
Import Simulcasting	4,526	1,925		21,797	10,818	
Intrastate Export	1,863	7,735	1,564	1,040	14	
Interstate Export					1,067	\$ 34,578
Other Revenue	4,757	14,503	9,845	2,905	644	
Total 2004 Revenue	\$ 24,662	\$ 37,094	\$ 22,723	\$ 33,607	\$ 13,329	\$ 34,578
2003 Revenues						
On-track Live	\$ 10,965	\$ 8,955	\$ 4,416	\$ 3,605	\$ 403	
On-track Import	2,127	4,407	7,590	3,824	289	
Import Simulcasting	5,745	2,250		20,332	11,048	
Intrastate Export	1,415	7,811	1,803	1,191	8	
Interstate Export					764	\$ 36,486
Other Revenue	4,196	12,441	9,130	3,194	383	
Total 2003 Revenue	\$ 24,448	\$ 35,864	\$ 22,939	\$ 32,146	\$ 12,895	\$ 36,486



- (1) Arlington Park's eighth OTB opened during February 2004 and the seventh OTB opened during June 2003.
- (2) CDSN export simulcasting includes all interstate handle activity at our live racing segments except Hoosier Park.
- (3) Pari-mutuel revenues for live racing, export simulcasting and import simulcasting include commissions from wagering (net of state pari-mutuel taxes) and simulcast host fees from other wagering sites. Other revenues include source market fees from in-home wagering and other statutory racing revenues.
- (4) The Company has restated its previously reported consolidated financial statements to reflect certain adjustments as discussed in Note 1 of the Notes to Condensed Consolidated Financial Statements of Item 1, Financial Statements, which is included in this Form 10-Q/A.

**Six Months Ended June 30, 2004 Compared to Six Months Ended June 30, 2003**

Net Revenues

Net revenues during the six months ended June 30, 2004 increased \$3.9 million from \$223.4 million in 2003 to \$227.3 million in 2004. Kentucky Operations increased \$3.1 million primarily due to incremental Jockey Club luxury suite sales for Kentucky Derby and Oaks days partially offset by a decrease in pari-mutuel revenues attributable to inclement weather and reduced attendance resulting from the impact of the Churchill Downs racetrack facility renovation project, referred to as the Master Plan project. Arlington Park's pari-mutuel revenues improved in 2004 as a result of the 2003 Illinois horsemen's strike, which negatively affected wagering in 2003. The decrease at Calder Race Course was primarily attributable to two fewer live race days during 2004 compared to 2003. Hollywood Park revenues increased primarily due to one additional day of live racing in 2004 compared to 2003 plus incremental source market revenues. CDSN revenues decreased \$1.9 million primarily due to fewer live race days at Arlington Park and Calder Race Course as well as the impact of inclement weather at our Kentucky Operations and Arlington Park. CDSN revenues also decreased during 2004 resulting from CDSN's unusually strong activity during 2003 compared to New York Racing Association ( NYRA ) activity, which experienced poor weather conditions during 2003.

Operating Expenses

Operating expenses increased \$2.5 million from \$176.7 million in 2003 to \$179.2 million in 2004. Kentucky Operations increased \$2.9 million primarily due to temporary facilities expense associated with our infield hospitality tent to accommodate patrons during the Kentucky Oaks and Derby days plus increased expense associated with our Personal Seats Licensing activity. Hollywood Park increased \$1.1 million resulting from purse and racing related expense increases consistent with increases in pari-mutuel revenues as well as increased insurance costs and property taxes and the timing of special events costs early in the 2004 Spring Meet. CDSN expenses decreased \$1.5 million consistent with decreases in pari-mutuel revenues noted above.

Gross Profit

Gross profit increased \$1.5 million from \$46.7 million in 2003 to \$48.2 million in 2004 primarily due to incremental Jockey Club luxury suite sales and revenue growth during 2004 as discussed above.

Selling, General and Administrative Expenses

Selling, general and administrative ( SG&A ) expenses increased by \$2.3 million from \$16.9 million in 2003 to \$19.2 million in 2004 primarily as a result of costs related to the California voter initiative for alternative gaming and corporate expenses related to the Customer Relationship Management ( CRM ) project.

Other Income and Expense

Interest expense decreased \$0.7 million in 2004 primarily due to a first quarter 2003 expense of \$0.6 million for unamortized loan issuance cost written-off as a result of the refinancing of the credit facility in April 2003.

Income Tax Provision

Our income tax provision increased \$0.5 million as a result of an increase in our currently estimated effective income tax rate from 40.6% in 2003 to 42.0% in 2004 partially offset by a decrease in pre-tax earnings.

**Three Months Ended June 30, 2004 Compared to Three Months Ended June 30, 2003**



Net Revenues

Net revenues during the three months ended June 30, 2004 increased \$1.9 million from \$187.7 million in 2003 to \$189.6 million in 2004. Kentucky Operations increased primarily due to incremental Jockey Club luxury suite sales for Kentucky Derby and Oaks days. Hollywood Park revenues increased \$1.2 million due to one additional day of live racing in 2004 compared to 2003 as well as incremental source market revenues. Arlington Park pari-mutuel revenues decreased \$0.8 million due to four fewer live racing days during the three months ended June 30, 2004 compared to 2003, which was partially offset by increased group sales and sponsorship revenues. Calder Race Course had a decrease of two live racing days resulting in a decrease in revenues of \$1.1 million. CDSN revenues also decreased \$2.0 million due to fewer live race days at Arlington Park and Calder Race Course and decreased wagering at our Kentucky Operations and Arlington Park from inclement weather. CDSN revenues also decreased during 2004 resulting from CDSN's unusually strong activity during 2003 compared to NYRA activity, which experienced poor weather conditions during 2003.

Operating Expenses

Operating expenses increased \$0.5 million from \$131.2 million in 2003 to \$131.7 million in 2004 resulting from increased expenses of \$1.8 million at our Kentucky Operations primarily due to temporary facilities expense associated with infield hospitality and other related expenses from the Master Plan project. Hollywood Park's operating expenses increased \$0.5 million resulting from one additional day of live racing, increased insurance costs and property taxes and the timing of special events costs early in the 2004 Spring Meet. Calder Race Course and Arlington Park operating expenses decreased resulting from the decreased number of live racing days as noted above.

Gross Profit

Gross profit increased \$1.5 million from \$56.4 million in 2003 to \$57.9 million in 2004 primarily due to the increase in revenues for the three months ended June 30, 2004 discussed above.

Selling, General and Administrative Expenses

SG&A expenses increased by \$1.4 million primarily as a result of costs related to the California voter initiative for alternative gaming and corporate expenses related to the CRM project.

Other Income and Expense

Although there was an increase in our overall debt balances resulting in increased interest expense for the three months ended June 30, 2004, the increase was offset by capitalized interest related to our Master Plan project.

#### Income Tax Provision

Our income tax provision increased \$0.8 million as a result of an increase in our currently estimated effective income tax rate from 40.4% in 2003 to 41.4% in 2004. The increase in the estimated effective income tax rate is a result of increased non-deductible legislative expenses in California and Florida.

#### **Significant Changes in the Balance Sheet June 30, 2004 to December 31, 2003**

Accounts receivable balances increased by \$13.4 million in 2004 primarily due to the timing of payments received related to the 2004 live meets for Kentucky Operations, Arlington Park and Hollywood Park. Hoosier Park also had an increase of \$2.0 million due to timing of Indiana riverboat admissions subsidy collections.

**Net plant and equipment increased \$36.0 million primarily as a result of capital expenditures of \$38.3 million related to the Master Plan project. Additional increases were due to routine capital spending at our operating units offset by depreciation of \$10.6 million.**

**Accounts payable increased \$41.6 million primarily due to the timing of payments for horsemen accounts, purses payable and other expenses related to the operation of live racing at all of our racetracks.**

**Accrued expenses increased \$5.4 million as a result of Arlington Park, Calder Race Course and Hollywood Park live racing expenses.**

Dividends payable decreased \$6.6 million at June 30, 2004 due to the payment of dividends in the first quarter of 2004.

Income taxes payable increased \$7.2 million representing the estimated income tax expense attributed to income generated in the six months of 2004 and the increase in our effective income tax rate.

Deferred revenue decreased \$13.6 million at June 30, 2004, primarily due to the significant amount of admissions and seat revenue that was received prior to December 31, 2003 recognized as income in May 2004 for the Kentucky Derby and Oaks days.

The current portion of long-term debt decreased due to the extended maturity date on the Hoosier Park loan to November 2014. The increase in total long-term debt is primarily a result of capital spending related to the Master Plan project offset by the use of current cash flows to reduce

borrowings under our revolving line of credit.

**Significant Changes in the Balance Sheet June 30, 2004 to June 30, 2003**

Net plant and equipment increased \$55.5 million primarily as a result of capital expenditures of \$54.0 million related to the Master Plan project. Additional increases were due to routine capital spending at our operating units offset by depreciation expense of \$20.7 million.

Accounts payable increased \$11.4 million primarily due to timing of settlements and purse payments at Arlington Park, Calder Race Course, Kentucky Operations and Hoosier Park.

Accrued expenses increased \$8.1 million primarily due to costs related to our Master Plan project and worker's compensation accruals at Hollywood Park.

Long-term debt increase of \$26.3 million is primarily a result of capital spending related to the Master Plan project and dividends paid during the period offset by the use of current cash flows to reduce borrowings under our revolving line of credit.

**Liquidity and Capital Resources**

Cash flows provided by operations were \$55.5 million and \$55.1 million for the six months ended June 30, 2004 and 2003, respectively. Cash provided by operations increased slightly as compared to 2003 consistent with results from operations offset by timing of accrued expenses related to our Master Plan project and timing of the recognition for Derby and Oaks revenues.

Cash flows used in investing activities were \$47.8 million and \$19.1 million for the six months ended June 30, 2004 and 2003, respectively. During the six months ended June 30, 2004 we used \$36.0 million in cash for the Master Plan project. We are planning capital expenditures of approximately \$97.0 million in 2004 including \$74.0 million for the Master Plan project.

Cash flows provided by (used in) financing activities were \$13.8 million and (\$12.6) million for the six months ended June 30, 2004 and 2003, respectively, reflecting the funding of our Master Plan project and the use of cash flows from operations to minimize net borrowings on our debt facilities.

During April 2003, we refinanced our \$250 million revolving loan facility to meet our needs for funding future working capital, capital improvements and potential future acquisitions. The refinancing included a new \$200.0 million revolving line of credit through a syndicate of banks with a five-year term and \$100.0 million in variable rate senior notes issued by us with a seven-year term, of which \$140.9 million was outstanding at June 30, 2004. Both debt facilities are collateralized by substantially all of our assets. The interest rate on the bank line of credit is based upon LIBOR plus a spread of 125 to 225 basis points, determined by certain Company financial ratios. The interest rate on our senior notes is equal to LIBOR plus 155 basis points. These notes require interest only payments during their term with principal due at maturity. Both debt facilities contain financial and other covenant requirements, including specific fixed charge, leverage ratios and maximum levels of net worth. We repaid our previously existing revolving line of credit during the second quarter of 2003 with proceeds from the new facilities. Management believes cash flows from operations and borrowings under our current financing facility will be sufficient to fund our cash

requirements for the year.

### **Recent Developments**

During June 2004, it was announced that we would be the opening bidder in the bankruptcy auction of Fair Grounds Corporation's racetrack and off-track betting assets. Our anticipated role in the auction process was included as part of Fair Grounds Corporation's proposed plan of reorganization. The opening bid for the assets under the proposed plan of reorganization is expected to be \$45 million at the auction currently scheduled for mid-August 2004. The auction and bid are subject to certain conditions and there is no assurance that we will be the successful bidder in the auction or that any agreement between the parties would be consummated.

**CHURCHILL DOWNS INCORPORATED**

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

At June 30, 2004, we had \$140.9 million of total debt outstanding under our revolving credit facility and senior note facility, which bear interest at LIBOR based variable rates. We are exposed to market risk on variable rate debt due to potential adverse changes in the LIBOR rate. Assuming the outstanding balance on the debt facilities remains constant, a one-percentage point increase in the LIBOR rate would reduce annual pre-tax earnings, recorded fair value and cash flows by \$1.4 million.

In order to mitigate a portion of the market risk associated with our variable rate debt, we entered into interest rate swap contracts with major financial institutions. Under terms of the contracts we received a LIBOR based variable interest rate and pay a fixed interest rate on notional amounts totaling \$100.0 million. Assuming the June 30, 2004, notional amounts under the interest rate swap contracts remain constant, a one percentage point increase in the LIBOR rate would increase annual pre-tax earnings and cash flows by \$1.0 million.

**ITEM 4. CONTROLS AND PROCEDURES**



(a) Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of our management, including our President and Chief Executive Officer ( CEO ) and Chief Financial Officer ( CFO ), we have evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this quarterly report, and, based on their evaluation, our CEO and CFO have concluded that these controls and procedures are effective.

(b) Changes in Internal Control over Financial Reporting

During the first quarter of 2004, the Company instituted enhanced internal controls designed to ensure consistent classification of certain revenue and expense items for financial reporting. These changes were prompted by a recent discovery of an inconsistency among the Company's operating units that allowed inconsistent classification of these items in the Company's consolidated statements of net earnings. As a result of the discovery, the Company amended its Form 10-K for the fiscal year ended December 31, 2003 to restate such statements to reclassify certain expenses as operating expenses rather than an offset to reported net revenues. The Company's net earnings and net earnings per share are not affected by this reclassification.

During the preparation of the Form 10-Q of the Company for the period ended September 30, 2004, the Company, in consultation with the independent registered public accounting firm of the Company, determined that it had been incorrectly accounting for purse overpayments. The Company had previously recorded these purse overpayments as receivables, subject to any necessary valuation allowances. The Company has now determined that these overpayments do not constitute receivables and do not meet the definition of an asset under U.S. Generally Accepted Accounting Principles, thus any purse overpayments that exist at the end of a race meeting should be expensed. The accounting for purse overpayments has been corrected in this Form 10-Q/A, and the Company has amended the Form 10-K/A for the fiscal year ended December 31, 2003 to restate the financial statements contained therein to correct the accounting for purse overpayments.

Except as set forth above, there have not been any changes in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II. OTHER INFORMATION**

ITEM 1. Legal Proceedings

Not applicable

ITEM 2. Changes in Securities, Use of Proceeds and Issuer Purchases of Equity Securities

Not applicable

ITEM 3. Defaults Upon Senior Securities

Not Applicable

ITEM 4. Submission of Matters to a Vote of Security Holders

The registrant's 2004 Annual Meeting of Shareholders was held on June 17, 2004. Proxies were solicited by the registrant's board of directors pursuant to Regulation 14 under the Securities Exchange Act of 1934. There was no solicitation in opposition to the board's nominees as listed in the proxy statement, and all nominees were elected by vote of the shareholders. Voting results for each nominee were as follows:

<b>Class II Director</b>	<b>Votes For</b>	<b>Votes Withheld</b>
Richard L. Duchossois	12,298,086	90,857
J. David Grissom	12,319,726	69,216
Seth W. Hancock	10,675,591	1,713,351
Thomas H. Meeker	12,324,099	64,844
Susan Elizabeth Packard	12,305,297	83,645

A proposal (Proposal No. 2) to approve the Churchill Downs Incorporated 2004 Restricted Stock Plan was approved by a vote of the majority of the shares of the registrant's common stock represented at the meeting: 8,887,084 shares were voted in favor of the proposal; 389,084 shares were voted against; 3,033,702 shares were broker non-votes; and 79,073 shares abstained.

A proposal (Proposal No. 3) to approve an amendment to the Churchill Downs Incorporated 2000 Employee Stock Purchase Plan to add 100,000 Shares of Common Stock by increasing the number of shares of Common Stock, no Par Value, reserved for issuance thereunder from 68,581 to 168,581 was approved by a vote of the majority of the shares of the registrant's common stock represented at the meeting: 8,918,605 shares were voted in favor of the proposal; 354,599 shares were voted against; 3,033,701 shares were broker non-votes; and 82,038 shares abstained.

A proposal (Proposal No. 4) to approve the performance goal and the payment of compensation under non-qualified stock options granted to Thomas H. Meeker by the Compensation Committee of the Board of Directors under certain stock option agreements was approved by a vote of the majority of the shares of the registrant's common stock represented at the meeting: 8,981,148 shares were voted in favor of the proposal; 278,238 shares were voted against; 3,033,701 shares were broker non-votes; and 95,856 shares abstained.

A proposal (Proposal No. 5) to approve the minutes of the 2003 Annual Meeting of Shareholders was approved by a vote of the majority of the shares of the registrant's common stock represented at the meeting: 11,251,613 shares were voted in favor of the proposal; 1,115,418 shares were voted against; and 21,911 shares abstained.

The total number of shares of common stock outstanding as of April 24, 2004, the record date of the Annual Meeting of Shareholders, was 13,283,983.

ITEM 5. Other Information

Not Applicable

ITEM 6. Exhibits and Reports on Form 8-K

A. Exhibits

See exhibit index.

B. Reports on Form 8-K filed or furnished with the Securities and Exchange Commission

Edgar Filing: CHURCHILL DOWNS INC - Form 10-Q/A

- (1) On June 30, 2004, Churchill Downs Incorporated furnished a Current Report on Form 8-K, under Items 7 and 9, Financial Statements and Exhibits and Regulation FD Disclosure, respectively, furnishing our press release dated June 25, 2004 announcing the registrant as the opening bidder in the bankruptcy auction for Fair Grounds Corporation's racetrack and off-track betting assets.
  
- (2) On May 14, 2004, Churchill Downs Incorporated furnished a Current Report on Form 8-K, under Items 7 and 12, Financial Statements and Exhibits and Results of Operations and Financial Condition, respectively, furnishing our first quarter 2004 earnings press release conference call transcript dated May 5, 2004.
  
- (3) On May 10, 2004, Churchill Downs Incorporated furnished a Current Report on Form 8-K, under Items 7 and 12, Financial Statements and Exhibits and Results of Operations and Financial Condition, respectively, furnishing the reporting effect of the registrant's classification of host fee expenses incurred on fiscal periods 2001, 2002 and 2003.
  
- (4) On May 5, 2004, Churchill Downs Incorporated furnished a Current Report on Form 8-K, under Item 12, Results of Operations and Financial Condition, furnishing our first quarter 2004 earnings release dated May 4, 2004.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**CHURCHILL DOWNS INCORPORATED**

December 3, 2004

/s/ Thomas H. Meeker  
Thomas H. Meeker  
President and Chief Executive Officer  
(Principal Executive Officer)

December 3, 2004

/s/ Michael E. Miller  
Michael E. Miller  
Executive Vice President and  
Chief Financial Officer  
(Principal Financial and Accounting Officer)

**EXHIBIT INDEX**

<b>Numbers</b>	<b>Description</b>	<b>By Reference To</b>
10(a)	Agreement Regarding Participation Agreement between Churchill Downs Management Company and Centaur Racing, LLC dated May 6, 2004	Report on Form 10-Q for the fiscal quarter ended June 30, 2004
10(b)	First Amendment to the Partnership Interest Purchase Agreement by and among Anderson Park, Inc., Churchill Downs Management Company and Centaur Racing, LLC dated May 6, 2004	Report on Form 10-Q for the fiscal quarter ended June 30, 2004
10(c)	2004A Amendment to Loan Documents among Churchill Downs Incorporated and Bank One, NA dated June 1, 2004	Report on Form 10-Q for the fiscal quarter ended June 30, 2004
10(d)	Churchill Downs Incorporated 2004 Restricted Stock Plan	Exhibit 4.5 to the Registrant's Registration Statement on Form S-8 dated June 22, 2004 (No. 333-116734)
10(e)	Letter agreements between Churchill Downs Incorporated and Fair Grounds Corporation dated June 25, 2004 and June 29, 2004	Report on Form 10-Q for the fiscal quarter ended June 30, 2004
31(a)	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	Report on Form 10-Q/A for the fiscal quarter ended June 30, 2004
31(b)	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	Report on Form 10-Q/A for the fiscal quarter ended June 30, 2004
32	Certification of CEO and CFO Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished pursuant to Rule 13a-14(b))	Report on Form 10-Q/A for the fiscal quarter ended June 30, 2004