

PERFICIENT INC  
Form 8-K  
July 30, 2003

## Securities and Exchange Commission

Washington, DC 20549

### Form 8-K

#### CURRENT REPORT

#### PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) July 30, 2003

### PERFICIENT, INC.

(Exact Name of Registrant as Specified in its Charter)

**Delaware**

(State or Other Jurisdiction of Incorporation)

**001-15169**

(Commission File  
Number)

**74-2853258**

(IRS Employer Identification No.)

**1120 South Capital of Texas Highway, Suite 220, Building 3, Austin, Texas**

(Address of Principal Executive Offices)

**78746**

(Zip Code)

Registrant's telephone number, including area code **(512) 531-6000**

(Former Name or Former Address, if Changed Since Last Report)

**ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS**

(c) Exhibits.

99.1 Perficient, Inc. Press Release issued on July 30, 2003 announcing financial results for the quarter ended June 30, 2003.

**ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION**

On July 30, 2003, Perficient, Inc. announced its financial results for the quarter ended June 30, 2003. A copy of the press release issued on July 30, 2003 concerning the financial results is filed herewith as Exhibit 99.1.

**USE OF NON-GAAP FINANCIAL INFORMATION**

To supplement our consolidated financial statements presented in accordance with generally accepted accounting principals ( GAAP ), Perficient uses non-GAAP measures, such as EBITDA, which are adjusted from results based on GAAP to exclude certain expenses. Perficient believes that these non-GAAP financial measures are important representations of a company's financial performance and uses such non-GAAP information internally to evaluate and manage its operations. These non-GAAP measures are provided to enhance the user's overall understanding of our financial performance, but are not intended to be regarded as an alternative to or more meaningful than GAAP measures. The non-GAAP measures presented may not be comparable to similarly titled measures presented by other companies.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PERFICIENT, INC.

Date: July 30, 2003

By: /s/ John T. McDonald  
John T. McDonald  
Chief Executive Officer



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Exhibit Index

**Exhibit  
Number**

**Description**

99.1	Press release dated July 30, 2003, of the Registrant.
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