

Edgar Filing: SONIC JET PERFORMANCE INC - Form 10QSB

SONIC JET PERFORMANCE INC  
Form 10QSB  
August 21, 2002

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2002

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1937

Commission file number: 000-22273

SONIC JET PERFORMANCE, INC.

(Exact Name of Small Business Issuer as Specified in Its Charter)

COLORADO

84-1383888

-----  
(State of Incorporation)

-----  
(I.R.S. Employer  
Identification No.)

11782 Western Ave. Unit 18  
Stanton, CALIFORNIA 92649

-----  
(Address of Principal Executive Offices)

(714) 895-0944

-----  
(Issuer's Telephone Number, including Area Code)

Check whether the issuer: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

As of June 30, 2002 the Issuer had 32,829,397 shares of Common Stock, no par value, outstanding.

SONIC JET PERFORMANCE, INC.

FORM 10-QSB

FOR THE QUARTERLY PERIOD ENDED June 30, 2002

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SONIC JET PERFORMANCE, INC. AND SUBSIDIARY  
June 30, 2002  
(Unaudited)

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Michael Johnson  
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Denver, CO 80237  
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Fax: 303 796-0137

### REPORT ON REVIEW BY INDEPENDENT CERTIFIED PUBLIC ACCOUNTANT

To the Board of Directors  
Sonic Jet Performance, Inc and Subsidiary

We have reviewed the accompanying consolidated balance sheet of Sonic Jet Performance, Inc. and Subsidiary as of June 30, 2002 and the related consolidated statements of operations and cash flows for the six months ended June 30, 2002 and 2001 included in the accompanying Securities and Exchange Commission Form 10-QSB for the period ended June 30, 2002. These financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements for them to be in conformity with accounting principles generally accepted in the United States.

We have previously audited, in accordance with auditing standards generally accepted in the United States, the balance sheet as of December 31, 2001, and the related consolidated statements of operations, stockholders' equity and cash flows for the year then ended (not presented herein). In our report dated March 4, 2002, we expressed an unqualified opinion on those financial statements. In our opinion, the information set forth in the accompanying balance sheet as of June 30, 2002 is fairly stated in all material respects in relation to the balance sheet from which it has been derived.

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/s/ Michael Johnson & Co., LLC.  
 Denver, Colorado  
 August 17, 2002

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SONIC JET PERFORMANCE, INC. AND SUBSIDIARY  
 Consolidated Balance Sheets  
 (Unaudited)

	June 30, 2002	December 31, 2001
	-----	-----
ASSETS:		
Current Assets:		
Cash	\$ 90,711	\$ 42,760
Restricted cash	166,457	201,004
Accounts receivable	86,582	9,500
Investment	50,000	
Inventories	182,970	363,971
Other current assets	2,506	7,731
	-----	-----
Total Current Assets	579,226	624,966
	-----	-----
Property and Equipment, net	1,109,217	1,221,313
	-----	-----
Other Assets:		
Licensing rights	267,500	267,500
	-----	-----
Total Other Assets	267,500	267,500
	-----	-----
TOTAL ASSETS	\$1,955,943	\$ 2,113,779
	=====	=====

See accountant's review report and notes to the financial statements.

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SONIC JET PERFORMANCE, INC. AND SUBSIDIARY  
 Consolidated Balance Sheets  
 (Unaudited)

June 30,  
2002

LIABILITIES AND STOCKHOLDERS' EQUITY:

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Current Liabilities:		
Accounts payable		\$ 421,41
Accrued payroll taxes		50,57
Accrued interest and other expenses		255,25
Short Term Loan		55,00
Current portion of capitalized lease obligations		
Total Current Liabilities		782,24
Long-term Liabilities;		
Capitalized lease obligations - net of current portion		
Total Long-term Liabilities		
TOTAL LIABILITIES		782,24
Stockholders' Equity:		
Preferred stock, no par value, 10,000,000 shares authorized, none issued and outstanding		
Series A Convertible Preferred Stock: 1,600 shares issued and outstanding		
Series B Convertible Preferred Stock: 10 shares issued and outstanding		25,00
Series C Convertible Preferred Stock: 37 shares issued and outstanding		340,00
Common stock, no par value, 100,000,000 shares 27,891,644 and 19,333,936, issued and outstanding respectively		12,497,99
Shares committed-to-be-issued		150,23
Accumulated comprehensive income		
Accumulated deficit		(11,839,53)
Total Stockholders' Equity		1,173,69
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY		\$ 1,955,94

See accountant's review report and notes to financial statements.

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SONIC JET PERFORMANCE, INC. AND SUBSIDIARY  
Consolidated Statements of Operations  
(Unaudited)

Three months ended		Six months ended	
June 30,		June 30,	
2002	2001	2002	2001
-----	-----	-----	-----

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REVENUES:	\$ 303,837	\$ 460,613	362,632	1,044,072
COST OF SALES	181,984	356,449	209,614	828,636
GROSS PROFIT	121,853	104,164	153,018	215,436
-----				
OPERATING EXPENSES:				
Sales and Marketing				
General and Administrative	684,864	242,229	1,019,454	583,845
	-----	-----	-----	-----
Total Operating Expenses	684,864	242,229	1,019,454	583,845
	-----	-----	-----	-----
Net Loss from Operations	(563,011)	(138,065)	(866,436)	(368,409)
	-----	-----	-----	-----
OTHER INCOME/EXPENSES				
Other income	27,677	167,846	31,426	171,846
Other expenses				
Interest income	3,213	4,127	3,213	4,140
Interest expenses	1,592	94,462		-13,801
	-----	-----	-----	-----
	32,482	266,435	34,639	162,185
	-----	-----	-----	-----
NET (LOSS)	\$ (530,529)	\$ 128,370	\$ (831,797)	\$ (206,224)
	=====	=====	=====	=====
Weighted average number of shares outstanding	=====	=====	=====	=====
Net Loss Per Share				

See accountant's review report and notes to the financial statements.

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SONIC JET PERFORMANCE, INC. AND SUBSIDIARY  
Statement of Changes in Stockholders' Equity  
(Unaudited)

	Preferred Stock	Common Stock	Additional	Additional	Shares	
	Shares	Amount	Shares	Amount	Committed	
	-----	-----	-----	-----	to be issued	-----
Balance -						
December						
31, 1999	1,600	\$ 1,500,000	12,676,000	\$3,618,194	\$ 272,000	\$ 316,026
						\$ 799,455
Issuance of						
common						
stock	-	-	348,767	710,583	-	-
Capital						
changes						
due to debt						(655,583)

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financing	-	-	-	-	826,000	708,601	-
Cumulative translation adjustment	-	-	-	-	-	-	-
Net loss for year	-	-	-	-	-	-	-
Balance - December 31, 2000	1,600	1,500,000	13,024,767	4,328,777	1,098,000	1,024,627	143,872
Issuance of common stock for services	(1,585)	(1,425,000)	6,309,169	7,686,938	(1,098,000)	(1,024,627)	(50,667)
Cumulative translation adjustments	-	-	-	-	-	-	-
Net loss for year	-	-	-	-	-	-	-
Balance - December 31, 2001	15	75,000	19,333,936	12,015,715	-	-	93,205
Issuance of common stock for Shares committed	32	320,000	8,557,708	253,295	-	-	-
	-	-	-	73,205	-	-	(73,205)
Cumulative translation adjustments	-	-	-	-	-	-	-
Net loss for period	-	-	-	-	-	-	-
Balance - March 31, 2002	47	\$ 395,000	27,891,644	\$12,342,215	\$ -	\$ -	\$ 20,000

See accountant's review report and notes to the financial statements.

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SONIC JET PERFORMANCE, INC. AND SUBSIDIARY  
Statement of Changes in Stockholders' Equity  
(Unaudited)

	Preferred Shares	Stock Amount	Common Shares	Stock Amount	Additional Paid-In Capital	Additional Paid-In Warrants	Shares Committed to be issued
Issuance of common stock for Shares committed	(3)	(30,000)	4,937,753	155,782	-	-	130,238

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ted	-	-	-	-	-	-
Cumulative translation adjustments	-	-	-	-	-	-
Net loss for period	-	-	-	-	-	-
Balance - June 30, 2002	44	\$ 365,000	32,829,397	\$12,497,997	\$ -	\$ - \$ 150,238

See accountant's review report and notes to the financial statements.

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SONIC JET PERFORMANCE, INC. AND SUBSIDIARY  
Consolidated Statements of Cash Flows  
(Unaudited)

	Six Months Ended June 30,	
	2002	2001
Cash Flows From Operating Activities:		
Net Loss	\$ (831,797)	\$ (206,222)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	66,396	60,000
Provision for China Inventory	235,992	
Provision for China assets	61,555	
Common stock issued for services	135,266	
Changes in assets and liabilities:		
(Increase) in accounts receivable	(77,082)	(134,940)
(Increase) in inventories	(54,991)	258,820
(Increase) Decrease in related parties	-	142,500
(Increase) Decrease in other assets	51,387	(13,360)
(Decrease) Increase in accounts payable	(37,000)	17,290
(Decrease) Increase in payroll liabilities	(20,361)	(1,700)
(Decrease) Increase in accrued expenses	(142,022)	(84,950)
Total adjustments	219,140	243,640
Net Cash Used in Operating Activities	(612,657)	37,420
Cash Flow From Investing Activities:		
Purchase of equipment	(27,471)	1,040
Proceeds from sale of property and equipment		
(Increase) Investment in Technical Solution Group	(50,000)	
Net Cash Provided By Investing Activities	(77,471)	1,040



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Cash Flow From Financing Activities:		
Proceeds from issuance of common stock	347,016	
Proceeds from convertible debt	57,033	
Proceeds from issuance of preferred stock	290,000	
Payments from capitalized lease obligations	(10,970)	(77)
Proceeds from loans	55,000	
Net Cash Provided By Financing Activities	738,079	(77)
Effect of exchange rate on cash	-	
Increase in Cash	47,951	37,69
Cash and Cash Equivalents - Beginning of period	42,760	40,12
Cash and Cash Equivalents - End of period	\$ 90,711	\$ 77,82
Supplemental Cash Flow Information:		
Interest paid		\$ 2,95
Taxes paid		\$

See accountant's review report and notes to financial statements.

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Note 1. Presentation of Interim Information

In the opinion of the management of Sonic Jet Performance, Inc. and Subsidiary (SJPI), the accompanying unaudited consolidated financial statements include all normal adjustments considered necessary to present fairly the financial position as of June 30, 2002, and the results of operations and cash flows for the three months ended June 30, 2002 and 2001. Interim results are not necessarily indicative of results for a full year.

The consolidated financial statements and notes are presented as permitted by Form 10-QSB, and do not contain certain information included in the SJPI's audited consolidated financial statements and notes for the fiscal year ended December 31, 2001.

Note 2. Financial Statements

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary. All significant inter-company balances, transactions, and stockholdings have been eliminated.

NOTE 3 - INVENTORIES

Inventories at June 30, 2002 consisted of the following:

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Raw materials and supplies	\$ 89,983
Work in process	28,279
Finished goods	64,708
	-----
Total	\$ 182,970
	=====

### NOTE 4 - PROPERTY AND EQUIPMENT

Property and equipment at June 30, 2002 consisted of the following:

Building and improvements	\$ 32,933
Furniture and fixtures	13,613
Machinery and equipment	230,235
Tooling and molds	24,991
Tooling - new products	1,210,290
	1,512,062
	-----
Less accumulated depreciation and amortization	(402,845)
Total	\$1,109,217
	=====

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### NOTE 5 - COMMITMENTS AND CONTINGENCIES

#### Lease

The Company leases its principal executive offices and facility from Corning Garden Grove LLC. The Company currently leases this premise on a month-to-month basis at a monthly rental charge of \$1,550.

The Company rents a storage facility from Dennis McGee. The Company currently rents this premise on a month-to-month basis at a monthly rental charge of \$1,320.

The Company's wholly owned subsidiary rents a 5,000 square foot facility at Nanning, China on a month-to-month basis on a monthly rent of \$800.

#### Employment Agreement

On January 2, 2002, the Company entered into an at-will employment agreement with Mr. Mankal. The agreement provides for an annual base salary of \$48,000 until the Company is profitable or shares will be issued in compensation, and an annual bonus of up to 25% of Mr. Mankal's annual base salary based on the Company's achievement of certain earnings and positive cash flow targets, to be established by the board. The Company also granted him options to purchase 250,000 shares of common stock that vest in two equal yearly installments.

#### Royalty/Licensing Agreements

On December 27, 2001, the Company entered into a new license agreement covering the design and other rights, with Mardikian Marine Design, LLC, an entity owned by other Company's largest shareholder, and by a principal of the holder of the Company's series B preferred Stock. Under the new licensing agreement, the Company is obligated to pay the licensor, as royalties (1) 4% of the first \$3 Million Dollars in gross revenues resulting from the sale of products using the designs, (2) 3% of gross revenue between \$3 Million Dollars and \$5 Million Dollars (3) 2% of gross revenue between \$5 Million Dollars and \$10 Million

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Dollars (4) 1% of gross revenue in excess of \$10 Million Dollars.

### NOTE 6 - STOCK COMPENSATION PLAN

The Company's 1998 Employee Consultant Stock Compensation Plan provides for the granting of stock options to employees and certain consultants of the Company and was amended in July 2000. A total of 2,000,000 shares of common stock have been reserved for issuance upon exercise of options granted under the plan, as amended. During the quarter ended June 30, 2002, the Company issued the following option shares.

1. Walter Wright	100,000	Consultant
2. Danny Medina	56,695	Settlement of Outstanding amounts
3. Barrett Evans	500,000	Consultants agreement
4. George Moseman	250,000	Finders Fees
5. Astor & Philips	118,014	Settlement of Legal fees
6. Tim Spooner	37,500	Payment of sales Commission
7. Hratch Khedesian	50,620	Settlement of outstanding dues
8. Jeff Marks	100,000	Settlement of outstanding amount
9. Robert West	400,000	Settlement agreement

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### NOTE 7 Other Transactions

#### Capital Stock Transactions

In January 2002, Ashford Capital, KK purchased 7 shares of our Series C Convertible Preferred Stock for an aggregate purchase price of \$70,000. It converted two of the preferred shares into 564,706 shares of our common stock. Ashford Capital, LLC, the holder of our Series B Preferred Stock, owns a minority interest in Ashford Capital, KK.

#### Series C Convertible Preferred Stock

During the period from December 6, 2001 to June 30, 2002, Fifty Two shares of Series C Convertible Preferred Stock were issued to various investors for \$520,000 of which eighteen preferred shares have been converted to common stock.

#### Subsequent Event:

-----

1. On February 1, 2002 a Finders Fee agreement was entered into between Ashford Capital, LLC and Sonic Jet Performance, Inc. ("Sonic"). Sonic agreed to pay Ashford Capital ten percent (10%) of the equity of any referred party acquired by Sonic Jet. In case of Partial acquisition Sonic Jet will pay Ashford ten per cent (10%) of the transaction price and/or other consideration of any kind paid by or to Sonic Jet or any of its subsidiaries or affiliates in connection with any transaction for a referred party.
2. Sonic Jet Performance, Inc. entered into agreement with Donner Corp. International to raise capital for Sonic Jet, to correspond with shareholders, potential investors and the investment community for the purpose of introducing and raising capital for Sonic Jet, to introduce candidates for strategic alliance, joint venture or other beneficial business relationships, based upon subsequent agreement between the parties and introduce investors to Sonic Jet and/or schedule events within the financial community in an effort to develop institutional investment in

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Sonic Jet. Sonic Jet will compensate Donner Corp International at Ten percent (10%) commission on any and all capital raised for Sonic Jet, Two percent (2%) expense commission on any and all capital raised for Sonic Jet and 5% in Sonic Jet warrants with the exercise price at \$0.10 on any and all capital raised for Sonic jet.

3. On May 21, 2002 Atlantis Partners, Inc. entered into an a stock purchase agreement with Sonic Jet Performance, Inc. ("Sonic") wherein Atlantis would purchase 5,000,000 shares of Sonic common stock for \$600,000 on a convertible promissory Note and a Warrant to purchase 5,000,000 shares at \$0.125 per share. On August 15, 2002 the Company and Sonic Jet agreed to rescind the transaction because it was determined that it is unlikely that the parties will be able to fulfil their respective commitments pursuant to the terms and conditions of the Agreement. No shares of Sonic Jet were issued to the Company and the Convertible Note was returned.
4. On June 13, 2002 Sonic Jet Performance, Inc. ("Buyer") entered into stock purchase agreement with the "Sellers": (a) Garth J. M. Barrett, an individual, and (b) TS Group, LLC, a Texas Limited Liability Company

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whereby Sonic Jet purchased 100% of the issued and outstanding common stock of Technical Solutions Group, Inc, a Nevada Corporation ("TSG") in exchange for the common stock of Buyer.

Sonic Jet agreed to deliver Four Hundred Thousand Dollars (\$400,000) of working capital and exchange Six (6) million shares of Sonic Jet Performance, Inc. common stock. The Shares will be distributed as follows:

- i) Garth Barrett will receive 2,000,000 share of Sonic Jet Common Stock in exchange for 8,000 shares of TSG Common Stock. ii) TS Group, LLC to will receive 4,000,000 shares of Sonic Jet Common Stock for 16,000 shares of TSG common stock. The shares received by TS Group, LLC are subject to a security interest from a note due to Technical Solutions Group, Inc. from TS Group, LLC.

As a result of the transaction TSG will become a wholly owned subsidiary of Sonic Jet Performance, Inc.

Technical Solution Group, (TSG) is a Charleston, South Carolina based manufacturer of a line of specialty Mine Resistant and Ballistically Protected and clearance vehicles for the military and law enforcement markets. TSG operates from an 85,000 square foot facility the former Navy Shipyard in Charleston. TSG has just begun deployment of its products and initial orders have been received from the US Military and the UK Ministry of Defense. Additional information on TSG can be viewed at its web site at: [www.forceprotection.net](http://www.forceprotection.net).

5. Atlantis Partners, Inc. has provided \$50,000.00 to Sonic Jet Performance, Inc. as reflected in a promissory note dated 2nd July 2002 by and between Atlantis Partners, Inc. and Sonic Jet Performance, Inc. at 10% simple interest per annum.
6. On July 15, 2002, the Company entered into a consulting agreement with Frank Kavanaugh as interim General Manager of Sonic Jet Performance, Inc. for a minimum of 90 days. The agreement provides for initial fees of \$8,000 for each 30 days and at the end of the period 1,000,000 shares of Sonic Jet Performance, Inc. stock.

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7. On July 17, 2002 an Addendum to the Stock Purchase Agreement dated December 19, 2001 by and between Sonic Jet Performance, Inc. and Ashford Capital, LLC reads as under:

(i) Ashford Capital, LLC agrees not to sell any of its Series B Shares (or underlying common shares) prior to January 1, 2003. (ii) Sonic Jet Performance, Inc., agrees to modify the conversion date for Ashford Capital, LLC Series B Preferred Stock to convert into common stock at the earlier of 1) the discretion of Ashford Capital, LLC or 2) June 27, 2003. (iii) Sonic Jet Performance, Inc. agrees to provide Ashford Capital, LLC with the right to exchange a portion of its holdings in Sonic Jet Performance, Inc. for equity in TSG, International Inc. the holding Company for technical Solutions Group. Ashford Capital, LLC

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will have Six months from the date of this agreement to exchange five shares of Sonic Jet Performance, Inc. Series B Preferred Stock for 10 shares of TSG, International that converts into 20% of the fully diluted shares of TSG, International. Ashford Capital must notify Sonic Jet within the period and surrender the shares at which time it will receive the series A Preferred Shares of TSG International.

8. Following the agreement to purchase Technical Solutions Group, Inc. ("TSG") an agreement was reached with certain secured creditors of TSG. The agreements dated July 2, 2002 provided Sonic Jet Performance, Inc. ("Sonic") with an option to purchase the notes for shares of common stock of Sonic. The parties involved include:

(i) Notes representing One Hundred and Forty Four Thousand and Thirty Three Dollars (\$144,033) to Flexxtech Corporation ("Flexxtech") wherein Flexxtech has agreed that Sonic has an exclusive right to purchase the Notes any time within 90 days of this agreement in exchange for Twenty eight Thousand Eight Hundred and Seven (28,807) units consisting of common stock and warrants of Sonic as outlined in memorandum dated, April 10, 2002. (ii) Notes representing Four Hundred and Three Thousand and Eight Ninety Six Dollars (\$403,896) to Atlantis Aggressive Growth Co. ("Atlantis") where in Atlantis has agreed that Sonic has an exclusive right to purchase the Notes any time within 90 days of this agreement in exchange for Eighty Thousand Seven Hundred Eighty (80,780) units consisting of common stock and warrants of Sonic as outlined in memorandum dated, April 10, 2002.

9. An agreement has been entered between Sonic Jet Performance, Inc. and RJE International, Inc. as Distributor for Australia, Brunei, China, Cyprus, India, Indonesia, Israel, Malaysia, New Zealand, Singapore, Taiwan, Thailand, Vietnam. The agreement is effective till December 31, 2003.
10. Consulting Agreement was entered between Regent Capital West and Sonic Jet performance, Inc. to raise funds through the offering of a Private Placement under Regulation D, Rule 506. Compensation was 8% of the capital raised through offering and from warrant exercise, and a 5% credit for all capital raised (including warrants) convertible to 144 common stock at \$0.17 per share for the first \$500,000 and \$0.15 per share for all credits over \$500,000. Regent Capital West assigned 4% of its cash compensation to R. James Consulting on funds raised by R. James Consulting.

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### ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### COMPARISON OF THE THREE MONTHS ENDED June 30, 2002, and 2001

The following table sets forth the Company's consolidated statements of operations:

	THREE MONTHS ENDED		SIX MONTHS ENDED	
	June 30,		June 30,	
	2002	2001	2002	2001
	-----	----	-----	----
Sales	\$ 303,837	\$460,613	362,632	1,044,072
Cost of Sales	181,984	356,449	209,614	828,636
	-----	-----	-----	-----
Gross profit (loss)	121,853	104,164	153,018	215,436
Selling, and Administrative	684,866	242,229	1,019,456	583,845
Income/(Loss) from operations	(563,013)	(138,065)	(866,438)	(368,409)
	-----	-----	-----	-----
Interest expenses	(1,592)	(94,462)	----	(1,592)
Interest Income	3,213	4,127	3,213	4,140
Other Income	27,677	167,846	31,426	171,846
Total other income (expense)	32,482	266,435	34,639	162,185
	-----	-----	-----	-----
Net Income/(Loss)	\$ (530,531)	\$ (128,370)	\$ (831,799)	\$ (206,224)
	=====	=====	=====	=====
Basic & Diluted loss per share	\$ (0.02)	\$0.01	\$ (.03)	\$ (0.01)
	=====	=====	=====	=====

#### Weighted-average common shares

outstanding Basic and Diluted 27,928,115 12,894,631 27,928,115 12,894,631

**NET SALES:** Net sales for the second quarter of Fiscal 2002 decreased by \$156,776 or 34.03% compared to the second quarter of Fiscal 2001. During this period sales of 2 Vortexes, 2 Fire Rescue Jets, and 1 Rescue Jet were sold.

Net sales for the six months period during Fiscal 2002 decreased by \$681,440 or 65.26% compared to the six months of Fiscal 2001. During this period 2 Vortexes, 3 Fire rescue Jets, and 1 Rescue Jet were sold. Decrease is mainly attributed to reduction in the sale of recreational boats.

**COST OF SALES:** Cost of sales for the second quarter of Fiscal 2002 decreased by \$174,465 or 48.94% compared to the second quarter of Fiscal 2001. This decrease is mainly attributed to a decrease in the production Recreation boats compared to previous year.

Cost of sales for the six months period during Fiscal 2002 decreased by \$619,024 or 74.70% compared to the six-month period during Fiscal 2001. This decrease is mainly attributed to the decrease in the production of recreation boats compared

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to previous year.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES: Selling, general and administrative expenses for the second quarter of 2002, increased by \$442,637 or 182.73% to \$684,866 compared to \$242,229 for the second quarter of 2001. Increase is mainly attributed to expenses incurred on consultants, marketing materials, demonstration costs, legal expenses, provisions for inventory in China, and commissions on fund raising.

Selling, general and administrative expenses for six months during Fiscal 2002, increased by \$435,611 or 74.61% to \$1,019,456 compared to \$242,229 for the six months during 2001. Increase is mainly attributed to expenses incurred on consultants, legal expenses for preparing the annual report, and proxy statement, printing of brochures, demo expenses, provisions for inventory in China and settlement of legal cases.

NET INCOME (LOSS): Net Income (Loss) for the six months ended June 30, 2002 was (\$831,799) as compared to (\$206,224) for the six months ended June 30, 2001. This increase in loss is mainly attributable to expenses incurred on consultants, legal expenses for preparing the annual report, and proxy statement, printing of brochures, demo expenses, provision for inventory in China and settlement of legal cases. Also the profit margin increased during the Fiscal year 2002 due to higher profit margin on Fire and rescue boats.

### LIQUIDITY AND CAPITAL RESOURCES

The Company's principal sources of capital have been cash flow from its operations, the sale of Series B and Series C Convertible Preferred Stock, and funds raised through the sale of additional securities.

Based on its current operating plan, the Company anticipates that additional financing will be required to finance its operations and capital expenditures.

The Company's currently anticipated levels of revenues and cash flow are subject to many uncertainties and cannot be assured. Further, unforeseen events may occur causing the Company to raise additional funds. The amount of funds required by the Company will depend upon many factors, including without limitation, the extent and timing of sales of the Company's products, future product costs, the timing and costs associated with the establishment and/or expansion, as appropriate, of the Company's manufacturing, development, engineering and customer support capabilities, the timing and cost of the Company's product development and enhancement activities and the Company's operating results. Until the Company generates cash flow from operations, which will be sufficient to satisfy its cash requirements, the Company will need to seek alternative means for financing its operations and capital expenditures and/or postpone or eliminate certain investments or expenditures. Potential alternative means for financing may include leasing capital equipment, obtaining lines of credit, or obtaining additional debt or equity financing. There can be no assurance that, if and when needed, additional financing will be available, or available on acceptable terms. The inability to obtain additional financing or generate sufficient cash from operations could require the Company to reduce or eliminate expenditures for capital equipment, research and development, production or marketing of its products, or otherwise curtail or discontinue its operations, which could have a material adverse effect on the Company's business, financial condition and results of operations. Furthermore, if the

Company raises funds through the sale of additional equity securities, the Common Stock currently outstanding may be further diluted.

The Company has raised \$331,750 during the six months period ending July 31,

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2002 by private placement. Also, the Company raised \$520,000 from Preferred Shares `C' Class allotment, of which \$180,000 has been converted as Common Stock to date. The Company has delivered \$380,000 dollars to Technical Solutions Group, Inc. as part of the agreement with Technical Solutions Group, Inc to fund working capital.

### PART II. OTHER INFORMATION

Item 1. Legal Proceedings.     None

Item 2. Changes in Securities.

The Following Shares were issued out of the stock option plan during six months period ending June 30, 2002.

1. Walter Wright	100,000	Consultant
2. Danny Medina	56,695	Settlement of Outstanding amounts
3. Barrett Evans	500,000	Consultants agreement
4. George Moseman	250,000	Finders Fees
5. Astor & Philips	118,014	Settlement of Legal fees
6. Tim Spooner	37,500	Payment of sales Commission
7. Hratch Khedesian	50,620	Settlement of outstanding dues
8. Jeff Marks	100,000	Settlement of Outstanding amount
9. Robert West	400,000	settlement

The Following Shares were issued with restriction during six month period ending June 30, 2002.

1. Scott Ervin	15,000	Settle outstanding amounts
2. Danny Medina	100,000	Non Competence Agreement
3. Astor & Phillips	118,014	Payment of Legal fees
4. Alan Weaver	14,700	Settlement of Legal case
5. Harry Yamada	34,300	Settlement of legal case
6. William Crosby	21,000	Settlement of Legal Case
7. JNC Opportunity Fund, Ltd.	1,044,775	Anti Dilution Agreement
8. JNC Strategic Fund, Ltd.	731,858	Anti Dilution Agreement
9. Mohammed Al Rashid	1,021,677	Anti Dilution Agreement
10. Federal and Commercial Contracts	50,000	Sales agreement
11. Mgs Grand Sports	41,494	Settle outstanding rent
12. Flexx Capital Partners, Inc.	250,000	Consultant agreement
13. Albert Mardikian	2,819,362	Settlement all dues
14. Donner Corporation International	250,000	Consultant agreement
15. Dennis W. Benner	300,000	Consultant
16. Bob Hicks	100,000	Consultant
17. Christopher Morgan	24,444	Tax consultant
18. Tim Spooner	37,500	Sales commission
19. Hratch Khedesian	50,620	Settlement of dues
20. Ken Hersh	25,000	Consultant

The Following Common shares were issued by converting Preferred stock certificates for the six month period ending June 30, 2002 :

1. Denis Hickey	564,706
2. Hratch Khedesian	282,353
3. Michel Watts	564,706
4. Noriaki Sasaki	1,129,412
5. Krishna Mankal	282,353



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6. Jeffrey Marks	282,353
7. Efund Capital Partners	1,129,411
8. Lisa Giocomini	121,008
9. Ashford Capital, KK	564,706

Item 3. Defaults Upon Senior Securities.

Item 4. Submission of Matter to a vote of Security Holders:

- a) The Company annual meeting of shareholders was held on May 6, 2002.
- b) The directors elected at the meeting were:

	For	Against	Withheld
1. Madhava Rao Mankal	20,868,880		12,850
2. Scott R. Ervin	20,868,880		12,850
3. George Moseman	20,868,880		12,850

c) Other matters voted upon at the meeting and the results of those votes were as follows:

	For	Against	Withheld
1. Increase of Authorized Capital	20,853,580	33,050	1,400
2. Increase in Number of Directors	20,845,430	21,950	1,700
3. Ratification of Auditors	20,844,430	25,250	3,400

The following matters are described in detail in the Company's Proxy statement dated March 27, 2002.

Item 5. Other Information.

None.

Item 6. Exhibits and Reports on Form 8-K.

- (a) Exhibits: None during this quarter
- (b) Reports on Form 8-K. During this quarter the following were filed
  - i) Acquisition of Technical Solution Group
  - ii) Withdrawal of SB-2 filing

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 20, 2002

SONIC JET PERFORMANCE, INC.

By: /s/ Madhava Rao Mankal

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Name: Madhava Rao Mankal  
Title: Secretary/CFO