

SKYLYNX COMMUNICATIONS INC
Form 10QSB
November 20, 2003

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

FORM 10-QSB

QUARTERLY REPORT UNDER SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For Quarter Ended: September 30, 2003

☐ Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission file number: 0-27635

SKYLYNX COMMUNICATIONS, INC.

(Exact name of registrant as specified in its charter)

Delaware

37-1465836

(State or other jurisdiction of incorporation
or organization)

(I.R.S. Employer
Identification No.)

500 Ringling Boulevard
Sarasota, Florida 34236

(Address of principal executive offices, including zip code)

Registrant's Telephone No., including area code: (941) 388-2882

7318 Point of Rocks Road, Sarasota, Florida 34242

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock, \$.0001 par value 7,901,167

Class

Number of shares outstanding at November 19, 2003

Part 1.
Financial Statements

SKYLYNX COMMUNICATIONS, INC.
Condensed Consolidated Balance Sheet
(Unaudited)
September 30, 2003

Assets

Current assets:

| | |
|--------------------------|--------------|
| Cash | \$ 1,278 |
| Accounts receivable, net | 20,978 |
| Employee advances | <u>7,132</u> |
| Total current assets | 59,388 |

| | |
|-----------------------------|------------------|
| Property and equipment, net | 66,814 |
| Goodwill | 379,539 |
| Other assets | <u>1,900</u> |
| | <u>\$ 57,641</u> |

Liabilities and Shareholders' Deficit

Current liabilities:

| | |
|--|----------------|
| Accounts payable | \$ 168,017 |
| Accrued salaries | 143,317 |
| Other accrued liabilities | 58,581 |
| Deferred revenues | 34,342 |
| Loan payable to related party (Note 2) | <u>210,060</u> |
| Total current liabilities | <u>614,317</u> |

Shareholders' deficit (Note 4):

| | |
|-----------------------------|--------------------|
| Preferred stock | - |
| Common stock | 81 |
| Additional paid-in capital | 2,240,513 |
| Retained deficit | <u>(2,347,270)</u> |
| Total shareholder's deficit | <u>(106,676)</u> |
| | <u>\$ 507,641</u> |

See accompanying notes to condensed consolidated financial statements.

SKYLYNX COMMUNICATIONS, INC.
Condensed Consolidated Statements of Operations
(Unaudited)

Three Months Ended
September 30,

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| | <u>2003</u> | <u>2002</u> |
|--|---------------------|--------------------|
| Internet service revenue | <u>\$ 93,024</u> | <u>\$ 107,632</u> |
| Operating expenses: | | |
| Costs of revenue | 53,803 | 69,129 |
| Selling, general and administrative | 302,837 | 87,455 |
| Contributed rent (Note 2) | 300 | 300 |
| Bad debt expense | - | 2,080 |
| Costs of terminated merger (Note 5) | 49,077 | - |
| Stock-based compensation (Note 4): | | |
| Legal | 106,000 | - |
| Consulting | <u>231,500</u> | <u>-</u> |
| Total operating expenses | <u>743,517</u> | <u>158,964</u> |
| Loss before income taxes | <u>(650,493)</u> | <u>(51,332)</u> |
| Income tax provision (Note 3) | <u>-</u> | <u>-</u> |
| Net loss | <u>\$ (650,493)</u> | <u>\$ (51,332)</u> |
| Basic and diluted loss per share | <u>\$ (0.08)</u> | <u>\$ (0.03)</u> |
| Weighted average common shares outstanding | <u>7,725,550</u> | * <u>1,806,908</u> |

*

Restated for 1:7 reverse common stock split

See accompanying notes to condensed consolidated financial statements.

SKYLYNX COMMUNICATIONS, INC.
Condensed Consolidated Statements of Cash Flows
(Unaudited)

| | Three Months Ended September 30, | |
|--|-------------------------------------|------|
| | 2003 | 2002 |
| Cash flows from operating activities: | | |
| Net loss | \$ (650,493) | \$ - |
| Adjustments to reconcile net loss to net cash used in operating activities: | | |
| Depreciation and amortization | 10,770 | - |
| Common stock issued in exchange for services (Notes 2 and 4) | 337,500 | - |
| Allowance for bad debts | - | - |

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| | | |
|---|------------------|-----------------|
| Failed merger costs | 45,277 | |
| Rent contributed by an officer (Note 2) | 300 | - |
| Changes in current assets and liabilities, net of | | |
| effects of acquisition of Rover Telcom: | | |
| Accounts receivable | (642) | - |
| Other assets | - | - |
| Accounts payable and accrued liabilities | 124,258 | - |
| Deferred revenues | (4,671) | - |
| Net cash (used in) operating activities | <u>(137,701)</u> | <u>(7,135)</u> |
| Cash flows from investing activities: | | |
| Equipment purchases | <u>(2,723)</u> | <u>-</u> |
| Net cash used in investing activities | <u>(2,723)</u> | <u>-</u> |
| Cash flows from financing activities: | | |
| Proceeds from related party loans (Note 2) | 64,380 | 11,982 |
| Proceeds from sale of common stock (Note 4) | <u>86,200</u> | <u>-</u> |
| Net cash provided by financing activities | <u>150,580</u> | <u>11,982</u> |
| Net change in cash | 10,156 | 4,847 |
| Cash, beginning of year | <u>21,122</u> | <u>4,697</u> |
| Cash, end of year | <u>\$ 31,278</u> | <u>\$ 9,544</u> |
| Supplemental disclosure of cash flow information: | | |
| Cash paid for income taxes | <u>\$ -</u> | <u>\$ -</u> |
| Cash paid for interest | <u>\$ -</u> | <u>\$ -</u> |

See accompanying notes to condensed consolidated financial statements.

SKYLYNX COMMUNICATIONS, INC.
Notes to Condensed Consolidated Financial Statements
(Unaudited)

Note 1: Basis of presentation

The financial statements presented herein have been prepared by the Company in accordance with the accounting policies in its Form 10-KSB dated June 30, 2003, and should be read in conjunction with the notes thereto.

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In the opinion of management, all adjustments (consisting only of normal recurring adjustments) which are necessary to provide a fair presentation of operating results for the interim period presented have been made. The results of operations for the periods presented are not necessarily indicative of the results to be expected for the year.

Financial data presented herein are unaudited.

Note 2: Related party transactions

An officer contributed office space to the Company for the year ended June 30, 2003. The office space was valued at \$100 per month based on the market rate in the local area and is included in the accompanying consolidated financial statements as contributed rent expense with a corresponding credit to additional paid-in capital.

Rover was indebted to an officer in the amount of \$145,680 as of June 30, 2003. During the three months ended September 30, 2003, the officer advanced the Company an additional \$64,380. The advances due not carry an interest rate and are due on demand. As of September 30, 2003, the Company owed the officer \$210,060, which is included in the accompanying consolidated financial statements as "Loan Payable to Related Party".

Note 3: Income taxes

The Company records its income taxes in accordance with SFAS No. 109, "Accounting for Income Taxes". The Company incurred net operating losses during the three months ended September 30, 2003 resulting in a deferred tax asset, which was fully allowed for; therefore, the net benefit and expense resulted in \$-0- income taxes.

Note 4: Shareholders' deficit

During the three months ended September 30, 2003, the Company issued 200,000 shares of its common stock to its attorney in exchange for legal services. The stock issuances were recorded at the market value of the Company's common stock on the transaction date. Stock-based compensation expense of \$106,000 was recognized in the accompanying consolidated financial statements for the three months ended September 30, 2003.

During the three months ended September 30, 2003, the Company issued 425,000 shares of its common stock in exchange for financial advisory and other consulting services. The stock issuances were recorded at the market value of the Company's common stock on the transaction date. Stock-based compensation expense of \$231,500 was recognized in the accompanying consolidated financial statements for the three months ended September 30, 2003.

During the three months ended September 30, 2003, the Company sold 143,334 shares of its common stock to investors for gross proceeds totaling \$86,200 (\$.60/share).

Following is a schedule of changes in shareholders' deficit for the three months ended September 30, 2003:

| | Common stock | | Additional | Retained | |
|--|--------------|--------|--------------------|-------------------|------------|
| | Shares | Amount | Paid-In Capital | Deficit | Total |
| Balance, June 30, 2003 | 7,274,716 | \$ 73 | \$1,816,521 | \$ (1,696,777) | \$ 119,817 |
| Common stock sales | 143,334 | 2 | 86,198 | - | 86,200 |
| Common stock issued in exchange for consulting services | 425,000 | 4 | 231,496 | - | 231,500 |

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Common stock issued in exchange

| | | | | | |
|--------------------------------------|-----------|------|-------------|----------------|-------------|
| for legal services | 200,000 | 2 | 105,998 | - | 106,000 |
| Office space contributed by officers | - | - | 300 | - | 300 |
| Net loss for the three months | | | | | |
| ended September 30, 2003 | - | - | - | (635,515) | (635,515) |
| Balance, September 30, 2003 | 8,043,050 | \$81 | \$2,240,513 | \$ (2,332,292) | \$ (91,698) |

Note 5: Letter of Intent

On April 18, 2003, the Company entered into a Letter of Intent ("LOI") with StarCom Wireless, Inc. ("StarCom"). StarCom operates a wireless data network with real-time monitoring capabilities of mobile and fixed assets primarily in the northwestern United States. Under the terms of the LOI, the Company would acquire all of the issued and outstanding common stock of StarCom in exchange for shares of the Company's common stock which would equal 50 percent of the total issued and outstanding common stock immediately following the exchange. The transaction was terminated during the three months ended September 30, 2003.

As part of its due diligence related to the potential StarCom transaction, the Company incurred legal, accounting, travel and other expenses totaling \$49,077. During the three months ended September 30, 2003, these costs were written off as "costs of terminated merger" in the accompanying unaudited condensed consolidated financial statements.

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis covers material changes in the financial condition of SkyLynx Communications, Inc., (the "Company") since June 30, 2003 and material changes in our results of operations for the three months ended September 30, 2003, as compared to the same period in 2002. This discussion and analysis should be read in conjunction with "Management's Discussion and Analysis" included in the Company's Annual Report on Form 10-KSB for the year ended June 30, 2003, including audited financial statements contained therein, as filed with the Securities and Exchange Commission.

Special note regarding forward-looking statements

This report contains forward-looking statements within the meaning of federal securities laws. These statements plan for or anticipate the future. Forward-looking statements include statements about our future business plans and strategies, statements about our need for working capital, future revenues, results of operations and most other statements that are not historical in nature. In this Report, forward-looking statements are generally identified by the words "intend", "plan", "believe", "expect", "estimate", and the like. Investors are cautioned not to put undue reliance on forward-looking statements. Except as otherwise required by applicable securities statutes or regulations, the Company disclaims any intent or obligation to update publicly these forward-looking statements, whether as a result of new information, future events or otherwise. Because forward-looking statements involve future risks and uncertainties, these are factors that could cause actual results to differ materially from those expressed or implied.

Results of Operations

Three Months Ended September 30, 2003 versus Three Months Ended September 30, 2002

We incurred a net loss of \$650,493 for the three months ended September 30, 2003, as compared to a net loss of \$51,332 for the three months ended September 30, 2002 due to the following:

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Sales revenue decreased approximately 13.6 percent, from \$107,632 for the three months ended September 30, 2002, to \$93,024 for the comparative period in the prior year primarily due to decreased demand for our web hosting services in the Fresno, California market.

Costs of revenue decreased approximately 22.2 percent, from \$69,129 for the three months ended September 30, 2002, to \$53,803 for the three months ended September 30, 2003 primarily due to a decrease in our Internet backhaul charges.

General and administrative expenses increased approximately 229.2 percent, from \$87,455 for the three months ended September 30, 2002, to \$302,837 for the three months ended September 30, 2003. The increase is related to increased general and administrative costs in our Sarasota, Florida and Bellingham, Washington operations and decreased general and administrative costs in our Fresno, California Internet Service Provider operations as shown in the following table:

General and Administrative Expenses

| | For the Three Months Ended | | |
|------------------------------------|----------------------------|------------------|-------------------------|
| | <u>September 30,</u> | | Increase/ (Decrease) |
| | <u>2003</u> | <u>2002</u> | |
| Sarasota and Bellingham operations | \$ 246,320 | \$ - | \$ 246,320 |
| Fresno, California - ISP | <u>56,517</u> | 87,455 | (30,938) |
| | <u>\$ 302,837</u> | <u>\$ 87,455</u> | <u>\$ 215,382</u> |

General and administrative costs incurred in the Sarasota, Florida and Bellingham, Washington operations consist mainly of salaries, travel and professional fees related to our search for new business opportunities. General and administrative costs incurred in the Fresno, California decreased due to a decrease in salaries and benefits.

We incurred merger costs of \$49,077 for the three months ended September 30, 2003, as compared to \$-0- for the three months ended September 30, 2002. The merger costs were written off against operations during the three months ended September 30, 2003 following the termination of our letter of intent with StarCom Wireless, Inc.

Stock-based compensation increased from \$-0- for the three months ended September 30, 2002 to \$337,500 for the three months ended September 30, 2003. We used 625,000 shares of common stock (instead of cash) as payment for legal and consulting services in an attempt to conserve our working capital.

Liquidity and Capital Resources

We have current assets of \$59,388 (including \$31,278 in cash) compared with current liabilities of \$614,317, resulting in a working capital deficit of \$554,929 as of September 30, 2003. Our auditors have questioned our ability to continue as a going concern in our June 30, 2003 annual audited financial statements due to our significant operating losses incurred since inception and our working capital deficit. We rely on our capital resources to maintain liquidity. Our capital resources include private stock sales and cash advances from principal shareholders.

Our cash balance at June 30, 2003 increased \$10,156, from \$21,122 to \$31,278 as of September 30, 2003. The increase was the result of a combination of cash proceeds from shareholder loans and common stock sales totaling \$150,580, offset by cash used for the purchase of equipment of \$2,723 and negative cash flows from operations of \$137,701. Negative cash flows from operations consisted primarily of our \$650,493 net loss, offset by stock-based compensation of \$337,500, terminated merger costs of \$45,277, and an increase in accounts payable and accruals of \$124,258.

Until we establish profitable operations, our sources of liquidity will continue to be shareholder loans and common stock sales. Our internet service provider operations incurred a net loss of approximately \$17,000 during the three months ended September 30, 2003 and are not expected to provide operating cash in the foreseeable future.

The Company's future success will be dependent upon its ability to create and provide effective and competitive automatic vehicle location services and the Company's ability to develop and provide new services that meet customers changing requirements; including the effective use of leading technologies to continue to enhance its current services and to influence and respond to emerging industry standards and other technological changes on a timely and cost-effective basis.

ITEM 3. CONTROLS AND PROCEDURES

Gary Brown, Chief Executive Officer and Chief Financial Officer of SkyLynx Communications, Inc. has established and is currently maintaining disclosure controls and procedures for the Company. The disclosure controls and procedures have been designed to ensure that material information relating to the Company is made known to them as soon as it is known by others within the Company.

Our Chief Executive Officer and Chief Financial Officer conducts an update and a review and evaluation of the effectiveness of the Company's disclosure controls and procedures and have concluded, based on their evaluation within 90 days of the filing of this Report, that our disclosure controls and procedures are effective for gathering, analyzing and disclosing the information we are required to disclose in our reports filed under the Securities Exchange Act of 1934. There have been no significant changes in our internal controls or in other factors that could significantly affect these controls subsequent to the date of the previously mentioned evaluation.

PART II

OTHER INFORMATION

Item 1 - Legal Information:

On November 17, 2003, the Company was served with a Summons and Complaint covering a civil action filed in the Superior Court of California, County of Fresno, Central Division, Case No. 03CECG03733 by Optigate Networks, Inc., as Plaintiff, against the Company's subsidiary, Rover TelCom Corporation, dba NetAssets, et al. In the action, Optigate Networks, Inc. claims damages for breach of contract arising from the provision of internet service connections related to the Company's Fresno ISP operations. The Company denies liability to the Plaintiff and plans to vigorously defend the action. The Company believes that it has numerous affirmative defenses to the claims and believes that the likelihood of a material adverse outcome of the matter is remote.

Item 2 - Changes in Securities:

During the quarter ended September 30, 2003, the Company issued an aggregate of 625,000 shares of its common stock in exchange for services to the Company. Of the shares issued, 200,000 shares of common stock were issued to the Company's attorney in exchange for legal services. An aggregate of 425,000 shares of common stock were issued in exchange for financial advisory and other consulting services. In addition to the Company's attorney, the shares were issued to an outside director for consulting services and to two additional individuals for financial advisory services. Each of the persons to whom shares were issued qualified as a "accredited investor" within the meaning of Rule 501(a) of the Regulation D under the Securities Act. The securities, which were taken for investment and subject to appropriate transfer restrictions, were issued without registration under the Securities Act pursuant to the exemptions set forth in Section 4(2) of the Securities Act and Regulation D thereunder. The shares were valued at the market price of the Company's common stock on the date of issuance.

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Effective September 22, 2003, the Company issued an aggregate of 20,000 shares of common stock to three investors at a price of \$.60 per share. The investors qualified as "accredited investors" within the meaning of Rule 501(a) of Regulation D under the Securities Act. The securities, which were taken for investment and subject to appropriate transfer restrictions, were issued without registration under the Securities Act pursuant to the exemptions set forth in Section 4(2) of the Securities Act and Regulation D thereunder.

Effective October 9, 2003, the Company issued an additional 105,200 shares to four investors at a price of \$.60 per share. Each of the investors qualified as an "accredited investor" within the meaning of Rule 501(a) of Regulation D under the Securities Act. The securities, which were taken for investment and subject to appropriate transfer restrictions, were issued without registration under the Securities Act pursuant to the exemptions set forth in Section 4(2) of the Securities Act and Regulation D thereunder.

Item 3

- Defaults Upon Senior Securities:

None.

Item 4 - Submission of Matters to a Vote of Security Holders:

None.

Item 5 - Other information:

None.

Item 6 - Exhibits and Reports on Form 8-K

(a) Exhibits:

| Exhibit No. | Description |
|-------------|---|
| 31 | Certification |
| 32 | Certification Pursuant to U.S.C. Section 1350 |

(b) Reports on Form 8-K:

On July 17, 2003, the Company filed a Current Report on Form 8-K regarding the issuance of a press release on July 17, 2003 announcing the termination of our letter of intent with StarCom Wireless, Inc., describing a new strategic focus and announcing the resignation of two directors and the election of one director.

On September 30, 2003, the Company filed a Current Report on Form 8-K dated September 29, 2003, reporting the name change of the Company from "StarCom Wireless Networks, Inc." to "SkyLynx Communications, Inc." and changing its trading symbol on the OTC Electronic Bulletin Board to "SKYC."

SIGNATURES

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Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SKYLYNX COMMUNICATIONS, INC.

Date: November 19, 2003

By: /s/ Gary L. Brown
Gary L. Brown, President , Chief Executive
Officer and Chief Financial Officer