

GLG Partners, Inc.  
Form 10-Q  
August 08, 2008

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the Quarterly Period Ended June 30, 2008**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the Transition Period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number: 001-33217  
GLG PARTNERS, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**20-5009693**

(I.R.S. Employer Identification No.)

**399 Park Avenue, 38th Floor  
New York, New York 10022**

(Address of principal executive offices) (Zip code)

**(212) 224-7200**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No   
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of July 10, 2008, there were 245,665,752 shares of the registrant's common stock outstanding.

**Table of Contents**

**FORWARD-LOOKING STATEMENTS**

In addition to historical information, this Quarterly Report on Form 10-Q contains statements relating to our future results (including certain projections and business trends) that are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act ) and are subject to the safe harbor created by such sections. Our actual results may differ materially from those projected as a result of certain risks and uncertainties. Our forward-looking statements include, but are not limited to, statements regarding our expectations, hopes, beliefs, intentions or strategies regarding the future. In addition, any statements that refer to projections, forecasts or other characterizations of future events or circumstances, including any underlying assumptions, are forward-looking statements. The words anticipates, believe, continue, could, estimate, expect, may, might, plan, possible, potential, predict, project, should, would and similar expressions may identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. The forward-looking statements contained in this Quarterly Report on Form 10-Q are based on our current expectations and beliefs concerning future developments and their potential effects on us and speak only as of the date of such statement. There can be no assurance that future developments affecting us will be those that we have anticipated. These forward-looking statements involve a number of risks, uncertainties (some of which are beyond our control) or other assumptions that may cause actual results or performance to be materially different from those expressed or implied by these forward-looking statements. These risks and uncertainties include, but are not limited to, those factors described under Item 1A, Risk Factors in our Annual Report on Form 10-K/A for the year ended December 31, 2007 and the following:

our financial performance;

market conditions for the funds we manage, which we refer to as the GLG Funds;

performance of GLG Funds, the related performance fees and the associated impacts on revenues, net income, cash flows and fund inflows and outflows;

the cost of retaining our key investment and other personnel or the loss of such key personnel;

risks associated with the expansion of our business in size and geographically;

operational risk;

litigation and regulatory enforcement risks, including the diversion of management time and attention and the additional costs and demands on our resources; and

risks associated with the use of leverage, investment in derivatives, availability of credit, interest rates and currency fluctuations,

as well as other risks and uncertainties, including those set forth herein and those detailed from time to time in our other Securities and Exchange Commission filings. These forward-looking statements are made only as of the date hereof, and we undertake no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise, except as otherwise required by law.

---

**GLG PARTNERS, INC.  
INDEX**

|  | <b>PAGE</b> |
|--|-------------|
| <br><b><u>PART I. FINANCIAL INFORMATION</u></b>  |             |
| <u>Item 1.</u>   |             |
| <u>Financial Statements (unaudited):</u>   |             |
| <u>Condensed Consolidated Balance Sheets June 30, 2008 and December 31, 2007</u>   | 2           |
| <u>Condensed Consolidated and Combined Statements of Operations Three and Six Months Ended June 30, 2008 and June 30, 2007</u> | 3           |
| <u>Condensed Consolidated Statements of Stockholders Equity Six Months Ended June 30, 2008</u>                                 | 4           |
| <u>Condensed Consolidated and Combined Statements of Cash Flows Six Months Ended June 30, 2008 and June 30, 2007</u>           | 5           |
| <u>Notes to Condensed Consolidated and Combined Financial Statements</u>   | 6           |
| <u>Item 2.</u>   |             |
| <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                                   | 16          |
| <u>Item 3.</u>   |             |
| <u>Quantitative and Qualitative Disclosures About Market Risk</u>  | 40          |
| <u>Item 4.</u>   |             |
| <u>Controls and Procedures</u>   | 42          |
| <br><b><u>PART II. OTHER INFORMATION</u></b>   |             |
| <u>Item 1.</u>   |             |
| <u>Legal Proceedings</u>   | 43          |
| <u>Item 1A.</u>  |             |
| <u>Risk Factors</u>  | 43          |
| <u>Item 2.</u>   |             |
| <u>Unregistered Sale of Equity Securities and Use of Proceeds</u>  | 43          |
| <u>Item 4.</u>   |             |
| <u>Submission of Matters to a Vote of Security Holders</u>   | 44          |
| <u>Item 6.</u>   |             |
| <u>Exhibits</u>  | 45          |
| <u>Signature</u>   | 46          |
| <u>EX-31.1: CERTIFICATION</u>  |             |
| <u>EX-31.2: CERTIFICATION</u>  |             |
| <u>EX-31.3: CERTIFICATION</u>  |             |
| <u>EX-32.1: CERTIFICATION</u>  |             |
| <u>EX-32.2: CERTIFICATION</u>  |             |
| <u>EX-32.3: CERTIFICATION</u>  |             |

**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements**

**GLG PARTNERS, INC. AND SUBSIDIARIES**  
**UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS**  
(US dollars in thousands, except share and per share amounts)

|   | <b>As of</b>      | <b>As of</b>      |
|---|-------------------|-------------------|
|   | <b>June 30,</b>   | <b>December</b>   |
|   | <b>2008</b>       | <b>31,</b>        |
|   |                   | <b>2007</b>       |
| <b>ASSETS</b>                                   |                   |                   |
| <b>Current Assets</b>                           |                   |                   |
| Cash and cash equivalents                       | \$ 285,449        | \$ 429,422        |
| Restricted cash                                 | 24,231            | 24,066            |
| Fees receivable                                 | 129,058           | 389,777           |
| Prepaid expenses and other assets               | 37,666            | 35,685            |
| <b>Total Current Assets</b>                     | <b>476,404</b>    | <b>878,950</b>    |
| <b>Non-Current Assets</b>                       |                   |                   |
| Investments at fair value                       | 92,117            | 96,108            |
| Goodwill  | 587               |                   |
| Property and equipment                          | 11,873            | 9,079             |
| <b>Total Non-Current Assets</b>                 | <b>104,577</b>    | <b>105,187</b>    |
| <b>Total Assets</b>                             | <b>\$ 580,981</b> | <b>\$ 984,137</b> |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>      |                   |                   |
| <b>Current Liabilities</b>                      |                   |                   |
| Rebates and sub-administration fees payable     | \$ 28,275         | \$ 25,543         |
| Accrued compensation, benefits and profit share | 168,633           | 467,887           |
| Income taxes payable                            | 24,501            | 37,464            |
| Distributions payable                           | 113,088           | 78,093            |
| Accounts payable and other accruals             | 35,086            | 33,288            |
| Other liabilities                               | 26,870            | 16,092            |
| <b>Total Current Liabilities</b>                | <b>396,453</b>    | <b>658,367</b>    |
| <b>Non-Current Liabilities</b>                  |                   |                   |
| Loan payable                                    | 535,000           | 570,000           |
| Minority interest                               |                   | 1,911             |
| <b>Total Non-Current Liabilities</b>            | <b>535,000</b>    | <b>571,911</b>    |
| <b>Total Liabilities</b>                        | <b>931,453</b>    | <b>1,230,278</b>  |
| <b>Stockholders Equity</b>                      |                   |                   |
| Stockholders Equity                             |                   |                   |

Edgar Filing: GLG Partners, Inc. - Form 10-Q

|   |                   |                   |
|---|-------------------|-------------------|
| Common stock, \$.0001 par value; 1,000,000,000 authorized, 245,680,752 issued and outstanding (Dec. 31, 2007: 244,730,988 issued and outstanding), including 25,382,500 (Dec. 31, 2007: 25,382,500) shares of Treasury stock held by a subsidiary | 25                | 24                |
| Series A voting preferred stock, \$.0001 par value; 150,000,000 authorized, 58,904,993 issued and outstanding (Dec. 31, 2007: 58,904,993 issued and outstanding)  | 6                 | 6                 |
| Additional paid in capital  | 925,890           | 575,589           |
| Treasury stock  | (347,740)         | (347,740)         |
| Accumulated other comprehensive income  | (1,395)           | 3,477             |
| Accumulated deficit   | (927,258)         | (477,497)         |
| <b>Total Stockholders Equity</b>  | <b>(350,472)</b>  | <b>(246,141)</b>  |
| <b>Total Liabilities and Stockholders Equity</b>  | <b>\$ 580,981</b> | <b>\$ 984,137</b> |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Table of Contents

**GLG PARTNERS, INC. AND SUBSIDIARIES**  
**UNAUDITED CONDENSED CONSOLIDATED AND COMBINED**  
**STATEMENTS OF OPERATIONS**

(US dollars in thousands, except per share amounts)

|  | <b>Three months ended</b> |                   | <b>Six months ended</b> |                   |
|--|---------------------------|-------------------|-------------------------|-------------------|
|  | <b>June 30,</b>           |                   | <b>June 30,</b>         |                   |
|  | <b>2008</b>               | <b>2007</b>       | <b>2008</b>             | <b>2007</b>       |
| <b>Net revenues and other income</b>   |                           |                   |                         |                   |
| Management fees, net   | \$ 90,600                 | \$ 62,991         | \$ 189,356              | \$ 120,334        |
| Performance fees, net  | 78,194                    | 340,512           | 82,929                  | 343,032           |
| Administration fees, net   | 20,449                    | 14,036            | 42,697                  | 26,680            |
| Other income/(loss)  | (433)                     | 471               | 5,208                   | 970               |
| <b>Total net revenues and other income</b>                                   | <b>188,810</b>            | <b>418,010</b>    | <b>320,190</b>          | <b>491,016</b>    |
| <b>Expenses</b>  |                           |                   |                         |                   |
| Employee compensation and benefits   | (180,577)                 | (56,518)          | (468,512)               | (81,566)          |
| Limited partner profit share   | (56,126)                  | (184,047)         | (81,230)                | (190,500)         |
| Compensation, benefits and profit share<br>General, administrative and other | (236,703)                 | (240,565)         | (549,742)               | (272,066)         |
|  | (30,230)                  | (27,979)          | (60,533)                | (53,743)          |
| <b>Total expenses</b>  | <b>(266,933)</b>          | <b>(268,544)</b>  | <b>(610,275)</b>        | <b>(325,809)</b>  |
| <b>(Loss)/income from operations</b>   | <b>(78,123)</b>           | <b>149,466</b>    | <b>(290,085)</b>        | <b>165,207</b>    |
| Interest income  | 1,555                     | 372               | 4,641                   | 2,051             |
| Interest expense   | (5,637)                   | (201)             | (12,766)                | (404)             |
| <b>(Loss)/income before income taxes</b>                                     | <b>(82,205)</b>           | <b>149,637</b>    | <b>(298,210)</b>        | <b>166,854</b>    |
| Income taxes   | (3,296)                   | (25,031)          | (9,496)                 | (28,286)          |
| <b>(Loss)/income before minority interests</b>                               | <b>(85,501)</b>           | <b>124,606</b>    | <b>(307,706)</b>        | <b>138,568</b>    |
| Minority interests:  |                           |                   |                         |                   |
| Share of income  |                           | (195)             |                         | (406)             |
| Exchangeable Shares dividend (note 8)  | (2,945)                   |                   | (2,945)                 |                   |
| Cumulative dividends   | (5,169)                   |                   | (9,298)                 |                   |
| <b>Net (loss)/income attributable to common stockholders</b>                 | <b>\$ (93,615)</b>        | <b>\$ 124,411</b> | <b>\$ (319,949)</b>     | <b>\$ 138,162</b> |
| Net (loss)/income per share basic  | \$ (0.44)                 | \$ 0.92           | \$ (1.51)               | \$ 1.02           |
| Weighted average common stock outstanding basic (in thousands)               | 211,454                   | 135,712           | 211,327                 | 135,712           |
| Net (loss)/income per share diluted  | \$ (0.44)                 | \$ 0.64           | \$ (1.51)               | \$ 0.71           |
| Weighted average common stock outstanding diluted (in thousands)             | 211,454                   | 194,617           | 211,327                 | 194,617           |

The accompanying notes are an integral part of these unaudited condensed consolidated and combined financial statements.



**Table of Contents**

**GLG PARTNERS, INC. AND SUBSIDIARIES**  
**UNAUDITED CONDENSED CONSOLIDATED**  
**STATEMENTS OF STOCKHOLDERS EQUITY**  
(US dollars in thousands)

|  | Preferred<br>Stock | Common<br>Stock | Treasury<br>Stock   | Additional<br>Paid-In<br>Capital | Accumulated<br>Other<br>Comprehensive<br>Income/(Loss) | Accumulated<br>Deficit | Total<br>Stockholders<br>Equity |
|--|--------------------|-----------------|---------------------|----------------------------------|--|------------------------|---------------------------------|
| <b>Balance as of<br/>January 1, 2008</b>   | \$ 6               | \$ 24           | \$ (347,740)        | \$ 575,589                       | \$ 3,477   | \$ (477,497)           | \$ (246,141)                    |
| Comprehensive<br>income:   |                    |                 |                     |                                  |  |                        |                                 |
| Net loss attributable<br>to common<br>stockholders   |                    |                 |                     |                                  |  | (319,949)              | (319,949)                       |
| Unrealized losses on<br>available for sale<br>equity investments<br>Fair value<br>movements on cash<br>flow hedges |                    |                 |                     |                                  | (3,944)  |                        | (3,944)                         |
| Foreign currency<br>translation (zero tax<br>applicable)   |                    |                 |                     |                                  | (794)  |                        | (794)                           |
|  |                    |                 |                     |                                  | (134)  |                        | (134)                           |
| Total comprehensive<br>loss  |                    |                 |                     |                                  |  |                        | (324,821)                       |
| Recapitalization   |                    |                 |                     | (308)                            |  |                        | (308)                           |
| Share-based<br>compensation  |                    |                 |                     | 389,518                          |  |                        | 389,518                         |
| Warrant exercises  |                    | 1               |                     | 2,567                            |  |                        | 2,568                           |
| Warrants<br>repurchased  |                    |                 |                     | (37,582)                         |  |                        | (37,582)                        |
| Shares repurchased   |                    |                 |                     | (3,987)                          |  |                        | (3,987)                         |
| Capital contributions  |                    |                 |                     | 93                               |  |                        | 93                              |
| Dividends declared   |                    |                 |                     |                                  |  | (11,812)               | (11,812)                        |
| Distributions to<br>former GLG owners  |                    |                 |                     |                                  |  | (118,000)              | (118,000)                       |
| <b>Balance as of<br/>June 30, 2008</b>   | <b>\$ 6</b>        | <b>\$ 25</b>    | <b>\$ (347,740)</b> | <b>\$ 925,890</b>                | <b>\$ (1,395)</b>                                      | <b>\$ (927,258)</b>    | <b>\$ (350,472)</b>             |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

**Table of Contents**

**GLG PARTNERS, INC. AND SUBSIDIARIES**  
**UNAUDITED CONDENSED CONSOLIDATED AND COMBINED**  
**STATEMENTS OF CASH FLOWS**  
**(US dollars in thousands)**

|  | <b>Six months ended June 30,</b> |                  |
|--|----------------------------------|------------------|
|  | <b>2008</b>                      | <b>2007</b>      |
| <b>Cash Flows From Operating Activities</b>  |                                  |                  |
| Net (loss)/income attributable to common stockholders  | \$ (319,949)                     | \$ 138,162       |
| Adjustments to reconcile net (loss)/income attributable to common stockholders to net cash provided by operating activities: |                                  |                  |
| Minority interests   |                                  | 406              |
| Depreciation   | 1,215                            | 855              |
| Foreign exchange gains on investments  | 46                               | 48               |
| Share based compensation   | 389,946                          |                  |
| Cash flows due to change in:   |                                  |                  |
| Fees receivable  | 260,719                          | (128,194)        |
| Prepaid expenses and other assets  | (1,981)                          | (1,474)          |
| Rebates and sub-administration fees payable  | 2,732                            | 7,001            |
| Accrued compensation, benefits and profit share  | (299,254)                        | (72,349)         |
| Income taxes payable   | (12,963)                         | 4,036            |
| Distributions payable  | 12,289                           | 61,383           |
| Accounts payable and other accruals  | 1,798                            | (3,328)          |
| Other liabilities  | 9,985                            | (1,446)          |
| <b>Net cash provided by operating activities</b>   | <b>44,583</b>                    | <b>5,100</b>     |
| <b>Cash Flows From Investing Activities</b>  |                                  |                  |
| Investment in subsidiary   | (2,500)                          |                  |
| Transfer to restricted cash  | (165)                            |                  |
| Purchase of property and equipment   | (4,009)                          | (3,714)          |
| <b>Net cash used in investing activities</b>   | <b>(6,674)</b>                   | <b>(3,714)</b>   |
| <b>Cash Flows From Financing Activities</b>  |                                  |                  |
| Loan repayment   | (35,000)                         |                  |
| Warrant exercises  | 2,568                            |                  |
| Warrant repurchases  | (37,582)                         |                  |
| Share repurchases  | (3,987)                          |                  |
| Capital contributions  | 93                               | (2)              |
| Dividends paid   | (7,532)                          |                  |
| Acquisition related transaction costs  | (308)                            |                  |
| Distributions to former GLG owners   | (100,000)                        | (145,069)        |
| <b>Net cash used in financing activities</b>   | <b>(181,748)</b>                 | <b>(145,071)</b> |
| <b>Net decrease in cash and cash equivalents</b>   | <b>(143,839)</b>                 | <b>(143,685)</b> |
| Effect of foreign currency translation on cash   | (134)                            | 805              |
| Cash and cash equivalents at beginning of period   | 429,422                          | 273,148          |

|   |                   |                   |
|---|-------------------|-------------------|
| <b>Cash and cash equivalents at end of period</b> | <b>\$ 285,449</b> | <b>\$ 130,268</b> |
|---|-------------------|-------------------|

The accompanying notes are an integral part of these unaudited condensed consolidated and combined financial statements.

**Table of Contents**

**GLG PARTNERS, INC. AND SUBSIDIARIES**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED AND COMBINED**  
**FINANCIAL STATEMENTS**

**(US Dollars in thousands, except share and per share amounts)**

**1. ORGANIZATION AND BASIS OF PRESENTATION**

GLG Partners, Inc. (the Company) was incorporated in the state of Delaware on June 8, 2006 under the name Freedom Acquisition Holdings, Inc ( Freedom ). The Company was formed to acquire an operating business through a merger, capital stock exchange, asset acquisition, stock purchase or other similar business combination. On November 2, 2007 the Company completed the acquisition (the Acquisition ) of GLG Partners LP and its affiliated entities (collectively, GLG ).

The Company is a leading alternative asset manager based in London which offers its clients a broad range of investment products and account management services. Its primary business is to provide investment management advisory services for various investment funds and companies (the GLG Funds ). The Company derives revenue primarily from management fees and administration fees charged to the GLG Funds and accounts it manages based on the value of assets in these funds and accounts, and performance fees charged to the GLG Funds and accounts it manages based on the performance of these funds and accounts.

As the Acquisition is considered a reverse acquisition and recapitalization for accounting purposes, the combined historical financial statements of GLG became the Company s historical financial statements. Accordingly, the Acquisition has been treated as the equivalent of GLG issuing stock for the net assets of the Company, accompanied by a recapitalization of GLG. The net assets of the Company, primarily cash, have been stated at their carrying value, and accordingly no goodwill or other intangible assets were recorded.

The unaudited condensed consolidated and combined financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC ). Certain information and footnote disclosures normally included in financial statements prepared in accordance with US generally accepted accounting principles ( US GAAP ) have been condensed or omitted pursuant to the SEC s rules and regulations.

These unaudited condensed consolidated and combined financial statements should be read in conjunction with the consolidated and combined financial statements and the notes thereto included in the Company s Annual Report on Form 10-K/A for the year ended December 31, 2007.

The unaudited consolidated and combined financial statements are presented in US Dollars (\$) and prepared under US GAAP. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation of the financial position, results of operations and cash flows of the Company have been included. The consolidated and combined financial statements include the accounts of the Company and its subsidiaries. All intercompany balances and transactions have been eliminated.

The Company operates in one business segment, the management of global funds and accounts.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Principles of combination and consolidation**

Upon consummation of the Acquisition, the GLG entities became subsidiaries of the Company and from that date the financial statements have been prepared on a consolidated basis and consolidate those entities over which the legal parent, the Company, has control over significant operating, financial or investing decisions. Prior to the Acquisition and for all comparative periods, the combined financial statements presented are those of the accounting acquirer, GLG. The combined financial statements of GLG combine those entities in which the principals of GLG, Noam Gottesman, Pierre Lagrange and Emmanuel Roman (the Principals ), and the trustees of their respective trusts (the Trustees ) had control over significant operating, financial or investing decisions. Equity balances have been retroactively restated to conform to the capital structure of the legal acquirer, the Company.

The Company consolidates certain entities it controls through a majority voting interest or otherwise in which the Company is presumed to have control pursuant to Financial Accounting Standards Board ( FASB ) Emerging Issues Task Force ( EITF ) Issue No. 04-5, *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited*



**Table of Contents**

**GLG PARTNERS, INC. AND SUBSIDIARIES**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED AND COMBINED**  
**FINANCIAL STATEMENTS (Continued)**

**(US Dollars in thousands, except share and per share amounts)**

*Partners Have Certain Rights* ( EITF 04-5 ). All intercompany transactions and balances have been eliminated.

**Minority Interests in Consolidated Subsidiaries**

Minority interests are recorded in respect of the following interests in the following GLG entities:

*GLG Holdings Inc. and GLG Inc.*

On January 24, 2008 GLG Holdings Inc. was acquired by the Company for \$2,500 in cash and GLG Holdings Inc. and GLG Inc. became wholly owned subsidiaries of the Company. Prior to January 24, 2008, GLG Holdings Inc. was independently owned.

The Company consolidated GLG Holdings Inc. and GLG Inc. pursuant to the requirements of FASB Interpretation No. 46, *Consolidation of Variable Interest Entities*, since they were variable interest entities and the Company was the Primary Beneficiary. GLG Holdings Inc. is the holding company (and acts solely as a holding company) for GLG Inc., a dedicated research and administrative services provider based in New York. GLG Inc. provides dedicated research and administrative services to GLG Partners LP with respect to GLG's U.S. focused investment strategies. The combined and consolidated assets of GLG Holdings Inc. and GLG Inc. were \$11,774 as at December 31, 2007. GLG Holdings Inc. funded the acquisition of GLG Inc. with promissory notes now held by GLG Partners Services LP. GLG Inc. issued additional promissory notes now held by GLG Partners Services LP to fund its operations. The promissory notes issued by GLG Holdings Inc. are secured by the pledge of 100% of the issued and outstanding share capital of GLG Inc. in favor of GLG Partner Services LP pursuant to a pledge agreement. Creditors of GLG Holdings Inc. and GLG Inc. do not have any recourse against other GLG entities.

Minority interest in respect of these entities relates to their entire equity and retained earnings, in which GLG does not hold any economic interest.

*FA Sub 2 Limited Exchangeable Shares*

Upon consummation of the Acquisition, Noam Gottesman and the trustee of the Gottesman GLG Trust received, in exchange for their interests in GLG entities, in total 58,904,993 exchangeable Class B ordinary shares of FA Sub 2 Limited (the Exchangeable Shares ) and 58,904,993 shares of our Series A voting preferred stock (the Series A preferred stock ), in addition to their proportionate share of the cash consideration.

The Exchangeable Shares are exchangeable for an equal number of shares of the Company's common stock at any time for zero consideration at the holder's option. Upon exchange of the Exchangeable Shares, an equivalent number of shares of the Company's Series A preferred stock will be concurrently redeemed. The shares of Series A preferred stock are entitled to one vote per share and to vote with the common stockholders as a single class but have no economic rights. The Exchangeable Shares carry dividend but no voting rights except with respect to certain limited matters which will require the majority vote or written consent of the holders. The combined ownership of the Exchangeable Shares and the Series A preferred stock provides the holders with voting rights equivalent to those of the Company's common stockholders.

The dividend rights of the Exchangeable Shares are such that the holders will receive an equivalent dividend to dividends paid to the common stockholders ( Exchangeable Shares dividend ). The Exchangeable Shares dividend is presented as an expense within minority interest in the combined and consolidated statements of operations. In addition, the holders of the Exchangeable Shares will receive a cumulative dividend based on the Company's estimate of the net taxable income of FA Sub 2 Limited allocable to such holders multiplied by an assumed tax rate of 43.783%. The cumulative dividend rights of the holders of the Exchangeable Shares are in excess of those of the Company's common stockholders, and these rights are presented as an expense within minority interest in the combined and consolidated statements of operations.

**Table of Contents**

**GLG PARTNERS, INC. AND SUBSIDIARIES**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED AND COMBINED**  
**FINANCIAL STATEMENTS (Continued)**

**(US Dollars in thousands, except share and per share amounts)**

At the FA Sub 2 Limited level, the Exchangeable Shares have the same liquidation and income rights as other ordinary shareholders of FA Sub 2 Limited, and consequently the minority interest is calculated as the Exchangeable Shareholder's proportionate share of net assets.

**Revenue Recognition**

Management fees are calculated as a percentage of net assets under management based upon the contractual terms of investment advisory and related agreements and recognized as earned as the related services are performed. These fees are generally payable monthly in arrears.

Performance fees are calculated as a percentage of investment gains (which includes both realized and unrealized gains) less management and administration fees, subject in certain cases to performance hurdles, over a measurement period, generally six months. The Company has elected to adopt the preferred method of recording performance fee income, Method 1 of EITF Topic D-96, *Accounting for Management Fees Based on a Formula* ( Method 1 ). Under Method 1, the Company does not recognize performance fee revenues and related compensation until the end of the measurement period when the amounts are contractually payable, or crystallized.

The majority of the investment funds and accounts managed by the Company have contractual measurement periods that end on each of June 30 and December 31. As a result, the performance fee revenues for the first and third fiscal quarters do not reflect revenues from uncrystallized performance fees during these three-month periods and will be reflected instead at the end of the fiscal quarter in which such fees crystallize.

In certain cases, the Company may rebate a portion of its gross management and performance fees in order to compensate third-party institutional distributors for marketing its products and, in a limited number of cases, in order to incentivize clients to invest in funds managed by the Company. Such arrangements are generally priced at a portion of the Company's management and performance fees paid by the fund. The Company accounts for rebates in accordance with EITF Issue No. 99-19, *Reporting Revenue Gross as a Principal versus Net as an Agent* ( EITF 99-19 ), and has recorded its revenues net of rebates. In addition, most funds managed by the Company have share classes with distribution fees that are paid to third party institutional distributors.

Administration fees are calculated on a similar basis as management fees and are recognized as the related services are performed. From its gross administration fees, the Company pays sub-administration fees to third-party administrators and custodians. In accordance with EITF 99-19, administration fees are recognized net of sub-administration fees.

Rebates and sub-administration fees on the balance sheet represent amounts payable under the rebate and sub-administration fee arrangements described above.

Where a single-manager alternative strategy fund or internal Fund of Hedge Funds ( FoHF ) managed by the Company invests in an underlying single-manager alternative strategy fund managed by the Company, the investing fund is the top-level GLG Fund into which a client invests and the investee fund is the underlying GLG Fund into which the investing fund allocates funds for investment. When one of the single-manager alternative strategy funds or internal FoHFs managed by the Company invests in an underlying single-manager alternative strategy fund managed by the Company:

management fees are charged at the investee fund level, except in the case of (1) an investment by the GLG Emerging Markets Fund in the GLG Emerging Markets (Special Assets) Fund where management fees are charged only at the investing fund level and (2) the GLG Multi Strategy Fund where fees are charged at both the investee and investing fund levels;

performance fees are charged at the investee fund level, except in the case of (1) an investment by the GLG Emerging Markets Fund in the GLG Emerging Markets (Special Assets) Fund where performance fees are charged only at the investing fund level and (2) the GLG Global Aggressive Fund where fees are charged at both the investee and investing fund levels, to the extent, if any, that the





**Table of Contents**

**GLG PARTNERS, INC. AND SUBSIDIARIES  
NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED AND COMBINED  
FINANCIAL STATEMENTS (Continued)**

**(US Dollars in thousands, except share and per share amounts)**

performance fee charged at the investing fund is greater than the performance fee charged at the investee fund level; and

administration fees are charged at both the investing and investee fund levels.

Due to the impact of foreign currency exposures on management and performance fees, the Company has elected to utilize cash flow hedge accounting to hedge a portion of its anticipated foreign currency denominated revenue. The effective portion of the hedge is recorded as a component of other comprehensive income and is released into management or performance fee income, respectively, when the hedged revenues impact the income statement. The ineffective portion of the hedge is recorded each period as derivative gain or loss in other income or other expense, respectively. See **Derivatives and Hedging** for a further discussion of the Company's foreign exchange hedging activities.

**Employee Compensation and Benefits**

The components of employee compensation and benefits are:

**Base compensation** contractual compensation paid to employees in the form of base salary, which is expensed as incurred.

**Variable compensation** payments that arise from the contractual entitlements of personnel to a fixed percentage of certain variable fee revenues attributable to such personnel with respect to GLG Funds and managed accounts. Variable compensation expense is recognized at the same time as the underlying fee revenue is crystallized, which may be monthly or semi-annually (on June 30 and December 31), depending on the fee revenue source.

**Discretionary compensation** payments that are determined by the Company's management in its sole discretion and are generally linked to performance. In determining such payments, the Company's management considers, among other factors, the ratio of total discretionary compensation to total revenues; however, this ratio may vary between periods and, in particular, significant discretionary bonuses may still be paid in a period of low performance for retention and incentivization purposes. This discretionary compensation is paid to employees in the form of a discretionary cash bonus. Discretionary compensation is generally declared and paid following the end of each calendar year. However, the notional discretionary compensation charge is adjusted monthly based on the year-to-date profitability and revenues recognized on a year-to-date basis. As the majority of funds crystallize their performance fees at June 30 and December 31, the majority of discretionary compensation expense crystallizes at year end and is typically paid in January following the year end.

**Limited Partner Profit Share**

The key personnel who are participants in the limited partner profit share arrangement provide services to the Company through two limited liability partnerships, Laurel Heights LLP and Lavender Heights LLP (the **LLPs**), which are limited partners in GLG Partners LP and GLG Partners Services LP, respectively. The amount of profits (or limited partner profit share) attributable to each of the LLPs is determined at the Company's discretion based upon the profitability of the Company's business and the Company's view of the contribution to revenues and profitability from the services provided by each limited partnership during that period. These profit shares are recorded as operating expense matching the period in which the related revenues are recognized and associated services are provided. A portion of the partnership distribution is advanced monthly as a draw against final determination of profit share. Once the final profit allocation is determined, typically in January following each year end, it will be paid to the LLPs, as limited partners, less any amounts paid as advance drawings during the year. In addition, as shares of restricted stock awarded under the Company's 2007 Restricted Stock Plan (the **Restricted Stock Plan**) or 2007 Long-Term Incentive Plan (the **LTIP**) to members of the LLPs vest or as the Company pays cash dividends on the unvested shares of restricted stock awarded under these plans to members of the LLPs, the limited partnerships allocate additional profits

to the LLPs sufficient for the LLP to acquire from the Company the shares that are vesting or to pay the relevant dividend. These additional profit shares are recorded as operating

**Table of Contents**

**GLG PARTNERS, INC. AND SUBSIDIARIES**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED AND COMBINED**  
**FINANCIAL STATEMENTS (Continued)**

**(US Dollars in thousands, except share and per share amounts)**

expense in accordance with Statement of Financial Accounting Standards ( SFAS ) No. 123(R), *Share-Based Payment* ( SFAS No. 123(R) ). Other limited partners of GLG Partners Services LP who receive profit allocations include two investment professionals, who are not members of Lavender Heights LLP, but whose profit distributions from GLG Partners Services LP are determined in the same manner as the allocation of profit shares to individual members of the LLP and included in the limited partner profit share measure, as described below.

Profit allocations made to the LLPs by GLG Partners LP and GLG Partners Services LP make up substantially all of the LLPs' net profits for each period. Members are entitled to a base limited partner profit share priority drawing, which is a fixed amount and paid as a partnership draw. Certain members are also entitled to a variable limited partner profit share priority drawing based on a fixed percentage of certain variable fee revenues attributable to such personnel with respect to GLG Funds and managed accounts, which are paid as a partnership draw. After year end, the managing members of the LLPs will declare discretionary allocations to the key personnel who participate in the limited partner profit share arrangement and who are LLP members from the remaining balance of the LLPs' net profits, after taking into account the base and variable limited partnership profit share priority drawings, based on their view of those individuals' contribution to the generation of these profits. These three components make up the limited partner profit share. This process will typically take into account the nature of the services provided to the Company by each key personnel, his or her seniority and the performance of the individual during the period. Profit allocations, net of any amounts paid during the year as priority partnership drawings, will typically be paid to the members in January following each year end.

**Derivatives and Hedging**

The Company is exposed to foreign exchange risks relating to performance and management fees denominated in foreign currencies. Forward foreign exchange contracts on various foreign currencies are entered into to manage those risks. These contracts are designated as cash flow hedges under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, with changes in fair value attributable to changes in the relevant spot rates recorded in other comprehensive income and reclassified into earnings in the same period or periods during which the hedged forecasted transaction affects earnings. Changes in the fair value of the hedge attributable to the spot-forward differential are recorded directly in the income statement.

For those derivatives that are designated as hedges and for which hedge accounting is desired, the hedging relationship is formally designated and documented at its inception. The document identifies the risk management objective and strategy for undertaking the hedge, the hedging instrument, the hedged item or transaction, the nature of risk being hedged and how effectiveness will be measured throughout its duration. Such hedges are expected at inception to be highly effective in offsetting changes in cash flows and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the reporting period for which they were designated. The Company has hedged \$9,300,000 of June 2008 performance fee receivables and \$40,000,000 of monthly management fee receivables from June to November 2008 with a final settlement date of December 10, 2008.

**Recent Accounting Pronouncements**

On March 19, 2008 the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities an amendment of FASB Statement No. 133* ( SFAS No. 161 ). SFAS No. 161 changes the disclosure requirements for derivative instruments and hedging activities. Entities are required to provide enhanced disclosures about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS No. 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. The Company has elected to adopt SFAS No. 161 early effective as of January 1, 2008. Adoption of SFAS No. 161 has not had a material impact on the Company's results of operations and financial condition.

SFAS No. 157, *Fair Value Measurements* ( SFAS No. 157 ), which became effective for the Company on January 1, 2008, established a framework for measuring fair value, while expanding fair value measurement disclosures.



Table of Contents

**GLG PARTNERS, INC. AND SUBSIDIARIES**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED AND COMBINED**  
**FINANCIAL STATEMENTS (Continued)**

(US Dollars in thousands, except share and per share amounts)

SFAS No. 157 established a fair value hierarchy that distinguishes between independent observable inputs and unobservable inputs based on the best information available. SFAS No. 157 expands disclosures about the use of fair value to measure assets and liabilities, the effect of these measurements on earnings for the period, and the inputs used to measure fair value. In February 2008, the FASB issued Staff Position ( FSP ) FAS 157-1 to exclude SFAS No. 13, *Accounting for Leases*, and its related interpretive accounting pronouncements that address leasing transactions, from the scope of SFAS No. 157. In February 2008, the FASB also issued FSP FAS 157-2 to allow entities the option to defer the effective date of SFAS No. 157 for non-financial assets and liabilities, except for those items recognized or disclosed at fair value on an annual or more frequently recurring basis, until January 1, 2009. The Company will apply the fair value measurement provisions of SFAS No. 157 to its non-financial assets and liabilities effective January 1, 2009. The January 1, 2008 adoption of the other provisions of SFAS No. 157 had no impact on retained earnings and is not expected to have a material impact on the Company's results of operations and financial condition.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51* ( SFAS No. 160 ). SFAS No. 160 states that the accounting and reporting for minority interests will be recharacterized as noncontrolling interests and classified as a component of equity. SFAS No. 160 applies to all entities that prepare consolidated financial statements, except not-for-profit organizations, but will affect only those entities that have an outstanding noncontrolling interest in one or more subsidiaries or that deconsolidate a subsidiary. SFAS No. 160 is effective prospectively, except for certain retrospective disclosure requirements, for fiscal years beginning after December 15, 2008. This statement will be effective for the Company beginning in fiscal 2009. As described above, the primary impact of the statement will be the reclassification of minority interests from liabilities to stockholders' equity and their re-labeling as noncontrolling interests. In addition, presently under ARB No. 51, noncontrolling interests only share in losses to the extent that they have available equity to absorb losses. Under SFAS No. 160, the noncontrolling interests will fully share in losses as well as profits.

**Net Income per share of Common Stock**

The Company calculates net income per share of common stock in accordance with SFAS No. 128, *Earnings Per Share*. Basic and diluted net income per common stock was determined by dividing net income applicable to common stockholders by the weighted-average number of shares of common stock outstanding during the period.

|  | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|--|---------------------------|-------------|-------------------------|-------------|
|  | <b>June 30,</b>           |             | <b>June 30,</b>         |             |
|  | <b>2008</b>               | <b>2007</b> | <b>2008</b>             | <b>2007</b> |
| Net (loss)/income applicable to common stockholders  | \$ (93,615)               | \$ 124,411  | \$ (319,949)            | \$ 138,162  |
| Weighted-average common stock outstanding (in thousands) basic   | 211,454                   | 135,712     | 211,327                 | 135,712     |
| Net (loss)/income per share applicable to common stockholders basic  | \$ (0.44)                 | \$ 0.92     | \$ (1.51)               | \$ 1.02     |
| Weighted-average common stock outstanding (in thousands) diluted   | 211,454                   | 194,617     | 211,327                 | 194,617     |
| Net (loss)/income per share applicable to common stockholders diluted  | \$ (0.44)                 | \$ 0.64     | \$ (1.51)               | \$ 0.71     |
| <i>Reconciliation of weighted-average common stock outstanding basic to weighted-average common stock outstanding diluted:</i> |                           |             |                         |             |
| Weighted-average common stock outstanding basic (in thousands)   | 211,454                   | 135,712     | 211,327                 | 135,712     |

|  |         |         |         |         |
|--|---------|---------|---------|---------|
| FA Sub 2 Limited Exchangeable Shares                             |         | 58,905  |         | 58,905  |
| Weighted-average common stock outstanding diluted (in thousands) | 211,454 | 194,617 | 211,327 | 194,617 |

**Table of Contents**

**GLG PARTNERS, INC. AND SUBSIDIARIES**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED AND COMBINED**  
**FINANCIAL STATEMENTS (Continued)**

(US Dollars in thousands, except share and per share amounts)

The following common stock equivalents have been excluded from the computation of weighted-average stock outstanding as of June 30, 2008 and 2007 as they would have been anti-dilutive (in thousands):

|   | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|---|---------------------------|-------------|-------------------------|-------------|
|   | <b>June 30,</b>           |             | <b>June 30,</b>         |             |
|   | <b>2008</b>               | <b>2007</b> | <b>2008</b>             | <b>2007</b> |
| Common stock held in Treasury   | 25,382                    | 25,382      | 25,382                  | 25,382      |
| FA Sub 2 Limited Exchangeable Shares  | 58,905                    |             | 58,905                  |             |
| Common stock awarded in connection with share-based compensation arrangements | 8,882                     | 6,397       | 8,882                   | 6,397       |
| Public stockholders warrants  | 32,985                    |             | 32,985                  |             |
| Co-investment warrants  | 5,000                     |             | 5,000                   |             |
| Sponsors warrants   | 4,500                     |             | 4,500                   |             |
|   | 135,654                   | 31,779      | 135,654                 | 31,779      |

In addition, 12,000 founders warrants have not been included in the computation of weighted-average stock outstanding as of June 30, 2008 and 2007, because they are only exercisable in the event that the last sale price of the Company's common stock equals or exceeds \$14.25 per share for any 20 trading days within a 30-trading day period, and to do so would have been anti-dilutive.

**3. COMMITMENTS AND CONTINGENCIES**

The Company, in the ordinary course of business, responds to a variety of regulatory inquiries. The Company and its subsidiaries are involved in the following regulatory investigations among others:

On January 25, 2008, the Autorité des Marchés Financiers (AMF) notified the Company of proceedings relating to GLG's trading in the shares of Infogrames Entertainment (Infogrames) on February 8 and 9, 2006, prior to the issuance by Infogrames on February 9, 2006 of a press release announcing poor financial results. The AMF's decision to initiate an investigation into GLG's trades in Infogrames was based on a November 19, 2007 report prepared by the AMF's Department of Market Investigation and Supervision (the Infogrames Report). According to the Infogrames Report, the trades challenged by the AMF generated an unrealized capital gain for GLG as of the opening on February 10, 2006 of 179,000. The AMF investigation relates solely to the conduct of a former employee; however, the Company was named as the respondent. If sustained, the charge against the Company could give rise to an administrative fine under French securities laws. The Company filed its response to the Infogrames Report on May 23, 2008.

The Company has provided for the above within accounts payable and other accruals within Current Liabilities.

**Indemnifications**

In the normal course of business, the Company enters into operating contracts that contain a variety of representations and warranties and that provide general indemnifications. The Company's maximum exposure under these arrangements is unknown as this would involve future claims that may be made against the Company that have not yet occurred. However, based on experience, the Company expects the risk of material loss to be remote.

**4. INCOME TAXES**

The Company calculates its effective tax rate on profit before tax and certain non-tax deductible compensation expense. For the first six months of 2008, \$400.5 million of the Company's compensation expense related to acquisition-related share based compensation, \$360.6 million of which is not tax deductible, compared to \$0 for the first six months of 2007. The Company's profit before tax and before this expense was \$62.4 million and \$166.9 million for the first six months of 2008 and 2007, respectively. The Company's effective tax rate based on this measure was 15.2% and 17.0% for the first six months of 2008 and 2007, respectively. This is lower than the U.S.

Federal rate of

12

---



**Table of Contents**

**GLG PARTNERS, INC. AND SUBSIDIARIES**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED AND COMBINED**  
**FINANCIAL STATEMENTS (Continued)**

(US Dollars in thousands, except share and per share amounts)

tax of 35.0% as the Company's profits are predominantly earned in the United Kingdom and the Cayman Islands which apply lower rates of tax.

**5. FAIR VALUES OF FINANCIAL INSTRUMENTS**

SFAS No. 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. SFAS No. 157 establishes a fair value hierarchy that prioritizes the use of inputs used in valuation methodologies into the following three levels:

Level 1: Inputs to the valuation methodology are quoted prices, unadjusted, for identical assets or liabilities in active markets. A quoted price in an active market provides the most reliable evidence of fair value and shall be used to measure fair value whenever available.

Level 2: Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; inputs to the valuation methodology include quoted prices for identical or similar assets or liabilities in markets that are not active; or inputs to the valuation methodology that are derived principally from or can be corroborated by observable market data by correlation or other means.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement. Level 3 assets and liabilities include financial instruments whose value is determined using discounted cash flow methodologies, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

Investments at fair value include available for sale investments in listed GLG Funds. These investments are valued at the final Net Asset Value ( NAV ) as published by the relevant exchange. Other liabilities include fair value of foreign exchange derivatives, which are valued at quoted forward prices from foreign exchange counterparties and discounted to present value using prevailing risk free rates for the Company's functional currency.

In accordance with the fair value hierarchy described above, the following table shows the fair value of our financial assets and liabilities that are required to be measured at fair value as of June 30, 2008, which are classified as Non-current assets :

| Description                               | Balance    | Fair Value Measurements  |   |   |
|---|------------|--|---|---|
|   |            | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| <b>Assets</b>                             |            |  |   |   |
| Available for sale investments            | \$ 92,117  |  | \$ 92,117                                     |   |
| Other liabilities (financial derivatives) | \$ (1,210) |  | \$ (1,210)                                    |   |

**6. SHARE BASED COMPENSATION**

The Company has assumed from April 1, 2008 a forfeiture rate of 10% per annum for restricted stock awards under the Restricted Stock Plan and the LTIP and share awards under the equity participation plan. Shares subject to the agreement among the principals and trustees continue to carry a zero forfeiture rate estimate. The impact of the change in forfeiture assumptions was not material in the quarter ended June 30, 2008.

Edgar Filing: GLG Partners, Inc. - Form 10-Q

During the quarter ended June 30, 2008, 12,828,384 shares were forfeited, of which 12,671,384 shares remain as treasury stock held by two subsidiary limited partnerships (and are included in the Company's total common share count as issued and outstanding) and 157,000

**Table of Contents**

**GLG PARTNERS, INC. AND SUBSIDIARIES**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED AND COMBINED**  
**FINANCIAL STATEMENTS (Continued)**

(US Dollars in thousands, except share and per share amounts)

shares were returned to the Company and cancelled. The forfeitures resulted in a reversal of previously recognized compensation expense of \$41,811.

**7. DERIVATIVE FINANCIAL INSTRUMENTS**

For the quarter ended 30 June, 2008, the fair value of financial instruments has been recorded as follows:

|   | <b>Three months<br/>ended<br/>June 30, 2008</b> |
|---|---|
| <b>Balance Sheet</b>  |   |
| Fair Value of Derivative Financial Instruments designated in a cash flow hedge relationship | \$ (1,210)                                      |
| <b>Total Fair Value of Derivative Financial Instruments (included in Other Liabilities)</b> | <b>(1,210)</b>                                  |

Fair values are allocated as follows:

**Statement of Changes in Equity:**

|  |              |
|--|--------------|
| Loss recorded in other comprehensive income in period cash flow hedges | (1,162)      |
| Loss reclassified from other comprehensive income to income            | 368          |
| <b>Total loss carried forward in Other Comprehensive Income</b>        | <b>(794)</b> |

**Statement of Operations:**

|  |                   |
|--|-------------------|
| Reduction in Management Fees                                       | (148)             |
| Reduction in Performance Fees                                      | (220)             |
| Total losses reclassified to income                                | (368)             |
| Reduction in Other income (excluded from effectiveness assessment) | (48)              |
| <b>Total impact on Statement of Operations</b>                     | <b>(416)</b>      |
| <b>Total impact on Comprehensive Income</b>                        | <b>\$ (1,210)</b> |

**8. SHAREHOLDERS EQUITY**

The following transactions occurred in the common stock of the Company:

|  | <b>Six months ended<br/>June 30, 2008<br/>Number of<br/>shares</b> |
|--|--|
| <b>Common stock outstanding at December 31, 2007</b> | 244,730,988  |
| Warrants exercised                                   | 2,147,939  |

|  |                    |
|--|--------------------|
| Shares repurchased   | (344,355)          |
| Stock awarded under LTIP arrangements  | 958,680            |
| Stock forfeited and cancelled under share-based compensation arrangements  | (267,000)          |
| Cancellation and replacement of stock previously issued under share-based compensation arrangements with equivalent restricted stock obligations | (1,545,500)        |
| <b>Common stock outstanding at June 30, 2008</b>   | <b>245,680,752</b> |

On February 25, 2008 a dividend of \$0.025 per share of common stock was declared payable on April 21, 2008 to holders of record on April 10, 2008. Total dividends of \$6,244 were recognized for the three months ended March 31, 2008.

On June 16, 2008 a dividend of \$0.025 per share of common stock was declared payable on July 21, 2008 to holders of record on July 10, 2008. Dividends of \$5,568 have been provided for the three months ended June 30, 2008 (totaling \$11,812 for the six months ended

**Table of Contents**

**GLG PARTNERS, INC. AND SUBSIDIARIES  
NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED AND COMBINED  
FINANCIAL STATEMENTS (Continued)**

**(US Dollars in thousands, except share and per share amounts)**

June 30, 2008) after charging dividends on shares expected to be forfeited to operating expense.

Exchangeable Shares dividends of \$0.025 per share was also declared payable on April 21, 2008 and July 21, 2008 to holders of the FA Sub 2 Limited Exchangeable Shares, who are entitled to dividends based on the number of shares of common stock of the Company into which the Exchangeable Shares are exchangeable (58,904,993). These Exchangeable Shares dividends are recorded as an expense within minority interest in the statements of operations.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion should be read in conjunction with our combined and consolidated financial statements and the related notes (referred to as the combined and consolidated financial statements) included in Part I, Item 1 of this Quarterly Report on Form 10-Q, and our audited combined and consolidated financial statements and related notes and Management's Discussion and Analysis of Financial Condition and Results of Operations contained in our Annual Report on Form 10-K/A for the year ended December 31, 2007. The information in this section contains forward-looking statements. Our actual results may differ significantly from the results suggested by these forward-looking statements and our historical results as a result of certain risks and uncertainties which are described in Risk Factors included in Part II, Item 1A of this Quarterly Report on Form 10-Q.

**General*****Our Business***

We are a leading alternative asset manager offering our clients a diverse range of investment products. Our primary business is to provide investment management advisory services for various investment funds and companies (the GLG Funds). We currently derive our revenues from management fees and administration fees based on the value of the assets in the GLG Funds and accounts we manage, and performance fees based on the performance of the GLG Funds and accounts managed by us. Substantially all of our assets under management, or AUM, are attributable to third-party investors, and the funds and accounts managed by us are not consolidated into our financial statements. As of June 30, 2008, our net AUM (net of assets invested in other funds managed by us) was approximately \$23.7 billion, down from approximately \$24.6 billion as of March 31, 2008. As of June 30, 2008 our gross AUM (including assets invested in other funds managed by us) was approximately \$27.9 billion, down from approximately \$29.1 billion as of March 31, 2008.

On November 2, 2007, we completed the acquisition (the Acquisition) of GLG Partners Limited, GLG Holdings Limited, Mount Granite Limited, Albacrest Corporation, Liberty Peak Ltd., GLG Partners Services Limited, Mount Garnet Limited, Betapoint Corporation, Knox Pines Ltd., GLG Partners Asset Management Limited and GLG Partners (Cayman) Limited (each, an Acquired Company and collectively, the Acquired Companies) pursuant to a Purchase Agreement dated as of June 22, 2007 (the Purchase Agreement) among us, our wholly owned subsidiaries, FA Sub 1 Limited, FA Sub 2 Limited and FA Sub 3 Limited, Jared Bluestein, as the buyers' representative, Noam Gottesman, as the sellers' representative, and the equity holders of the Acquired Companies (the GLG Shareowners).

Effective upon the consummation of the Acquisition, (1) each Acquired Company became a subsidiary of ours, (2) the business and assets of the Acquired Companies and certain affiliated entities became our only operations and (3) we changed our name to GLG Partners, Inc.

In exchange for their equity interests in the Acquired Companies, the GLG Shareowners received:

- \$976,107,300 in cash;

- \$23,892,700 in promissory notes in lieu of all of the cash consideration payable to electing GLG Shareowners;

- 230,000,000 shares of our common stock, par value \$0.0001 per share which consists of:

- 138,095,007 shares of our common stock, including 10,000,000 shares of our common stock issued for the benefit of our employees, service providers and certain key personnel under our 2007 Restricted Stock Plan (the Restricted Stock Plan);

- 33,000,000 shares of our common stock payable by us upon exercise of certain put or call rights with respect to 33,000,000 ordinary shares issued by FA Sub 1 Limited to certain GLG Shareowners. Each of the ordinary shares issued by FA Sub 1 Limited to these GLG Shareowners has been put by the holder to us in exchange for one share of our common stock; and

**Table of Contents**

58,904,993 shares of our common stock to be issued upon the exchange of 58,904,993 Exchangeable Shares (the Exchangeable Shares ) issued by FA Sub 2 Limited to certain GLG Shareowners. Each Exchangeable Share is exchangeable at any time at the election of the holder for one share of our common stock; and

58,904,993 shares of our Series A preferred stock, par value \$0.0001 per share issued with the corresponding Exchangeable Shares which carry only voting rights and nominal economic rights and which will automatically be redeemed on a share-for-share basis as Exchangeable Shares are exchanged for shares of our Common Stock.

The aggregate of \$1.0 billion in cash and promissory notes necessary to pay the cash portion of the purchase price to the GLG Shareowners was financed through a combination of (1) approximately \$571.1 million of proceeds raised in our initial public offering and the co-investment by our sponsors, Berggruen Holdings North America Ltd. and Marlin Equities II, LLC, immediately prior to the consummation of the Acquisition and (2) bank debt financing of \$530.0 million of the \$570.0 million available under the new credit facilities. The remaining capacity under the credit facilities has been drawn down for working capital and general corporate purposes.

The Acquisition is accounted for as a reverse acquisition. The combined group composed of the Acquired Companies has been treated as the acquiring entity and the continuing reporting entity for accounting purposes. Upon completion of the Acquisition, our assets and liabilities were recorded at historical cost and added to those of the Acquired Companies. Because we had no active business operations prior to consummation of the Acquisition, the Acquisition was accounted for as a recapitalization of the Acquired Companies.

In this Management's Discussion and Analysis of Financial Condition and Results of Operations, references to GLG are to the combined business of the Acquired Companies and certain affiliated entities prior to November 2, 2007, and references to we, us, our and the Company are to the business of GLG Partners, Inc. and its subsidiaries from and after November 2, 2007.

***Factors Affecting Our Business***

Our business and results of operations are impacted by the following factors:

*Assets under management.* Our revenues from management and administration fees are directly linked to AUM. As a result, our future performance will depend on, among other things, our ability both to retain AUM and to grow AUM from existing and new products.

*Fund performance.* Our revenues from performance fees are linked to the performance of the GLG Funds and accounts we manage. Performance also affects AUM because it influences investors decisions to invest assets in, or withdraw assets from, the GLG Funds and accounts managed by us.

*Personnel, systems, controls and infrastructure.* We depend on our ability to attract, retain and motivate leading investment and other professionals. Our business requires significant investment in our fund management platform, including infrastructure and back-office personnel. We have in the past paid, and expect to continue in the future to pay, these professionals significant compensation and a share of our profits.

*Fee rates.* Our management and administration fee revenues are linked to the fee rates we charge the GLG Funds and accounts we manage as a percentage of their AUM. Our performance fees are linked to the rates we charge the GLG Funds and accounts we manage as a percentage of their performance-driven asset growth, subject to high water marks, whereby performance fees are earned by us only to the extent that the net asset value of a GLG Fund at the end of a measurement period exceeds the highest net asset value on a preceding measurement period end for which we earned performance fees, and further subject, in some cases, to performance hurdles.

## **Table of Contents**

In addition, our business and results of operations may be affected by a number of external market factors. These include global asset allocation trends, regulatory developments and overall macroeconomic activity. Due to these and other factors, our operating results may reflect significant volatility from period to period.

We operate in only one business segment, the management of global investment funds and accounts.

### **Critical Accounting Policies**

For the period prior to November 2, 2007, our accounts are presented based upon the combined financial statements of the GLG entities, which have been prepared in accordance with generally accepted accounting principles in the United States, or GAAP, and in accordance with the criteria presented below.

For the period from and after November 2, 2007, our accounts are presented based on the consolidated financial statements of GLG Partners, Inc. and its consolidated subsidiaries prepared in accordance with GAAP.

The preparation of financial statements in accordance with GAAP requires the use of estimates and assumptions that could affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported amounts of revenues, expenses and other income. Actual results could differ materially from these estimates. The following is a summary of our critical accounting policies that are most affected by judgments, estimates and assumptions.

### ***Combination and Consolidation Criteria***

For the period prior to November 2, 2007, we have prepared combined financial statements of the accounting acquirer, GLG. The combined financial statements of GLG combine those entities in which Noam Gottesman, Pierre Lagrange and Emmanuel Roman (the Principals ) and the trustees of their respective trusts (the Trustees ) had control over significant operating, financial or investing decisions. Upon consummation of the Acquisition, the GLG entities became wholly owned subsidiaries of the Company and from that date the financial statements have been prepared on a consolidated basis and consolidate those entities over which the legal parent, the Company, has control over significant operating, financial or investing decisions.

The analysis as to whether to combine or consolidate an entity is subject to a significant amount of judgment. Some of the criteria considered are the determination as to the degree of control over an entity by its various equity holders, the design of the entity, how closely related the entity is to each of its equity holders and the relationship of the equity holders to each other.

We have determined that we do not own a substantive, controlling interest in any of the investment funds we manage and that they are not variable interest entities in which we are the primary beneficiary. As a result, none of the GLG Funds are required to be consolidated into our financial statements. For all GLG Funds, a simple majority of the investors has the ability to remove us from our position as fund manager. The majority of the directors of the boards of the GLG Funds are independent directors.

### ***Revenue Recognition***

#### ***Performance Fees***

Performance fee rates are calculated as a percentage of investment gains less management and administration fees, subject to high water marks and, in the case of most long-only funds, four external funds of funds, or FoHF, and three single-manager alternative strategy funds, to performance hurdles, over a measurement period, generally six months. We have elected to adopt the preferred method of recording performance fee income, Method 1 of Emerging Issues Task Force ( EITF ) Topic D-96, Accounting for Management Fees Based on a Formula ( Method 1 ). Under Method 1, we do not recognize performance fee revenues until the end of the measurement period when the amounts are contractually payable, or crystallized .



**Table of Contents**

The majority of the GLG Funds and accounts managed by us have contractual measurement periods that end on each of June 30 and December 31. As a result, the performance fee revenues for our first fiscal quarter and third fiscal quarter results do not reflect revenues from uncrystallized performance fees during these three-month periods. These revenues will be reflected instead at the end of the fiscal quarter in which such fees crystallize.

***Compensation and Limited Partner Profit Share***

Compensation expense related to performance fees is accrued during the period for which the related performance fee revenue is recognized and is adjusted monthly based on year-to-date profitability and revenues recognized on a year-to-date basis.

We also have a limited partner profit share arrangement which remunerates certain individuals through distributions of profits from two of our subsidiaries, GLG Partners LP and GLG Partners Services LP, paid either to two limited liability partnerships in which those individuals are members or directly to a limited number of individuals who are limited partners of GLG Partners Services LP. Through these partnership interests and under the terms of services agreements between the subsidiaries and the limited liability partnerships, these individuals are entitled to priority draws and an additional discretionary share of the profits earned by the subsidiaries. These partnership draws and profit share distributions are referred to as limited partner profit shares and are discussed further under Expenses

Compensation, Benefits and Limited Partner Profit Share below. Charges related to the limited partner profit share arrangement are recognized as operating expenses as the related revenues are recognized and associated services provided.

***Equity-Based Compensation***

Prior to December 31, 2006, GLG had not granted any equity-based awards. In March 2007, GLG established the equity participation plan to provide key individuals, limited partnership interests in two limited partnerships, Sage Summit LP and Lavender Heights Capital LP, with the right to receive a percentage of the proceeds derived from an initial public offering relating to the Acquired Companies or a third-party sale of the Acquired Companies. Upon consummation of the Acquisition, Sage Summit LP and Lavender Heights Capital LP received collectively 15% of the total consideration of cash and our capital stock payable to the GLG Shareowners in the Acquisition. In accordance with GAAP, the issued and outstanding shares of our capital stock paid to Sage Summit LP and Lavender Heights Capital LP in the Acquisition are considered as treasury shares for accounting purposes and are included in our total common share count as issued and outstanding. The equity participation plan was initially subdivided into an A Sub-Plan and a B Sub-Plan. These limited partnerships distributed to A Sub-Plan limited partners an aggregate of 25% of such amounts upon consummation of the Acquisition, and the remaining 75% will be distributed to the A Sub-Plan limited partners in three equal installments upon vesting over a three-year period on the first, second and third anniversaries of the consummation of the Acquisition, subject to the ability of the general partners of the limited partnerships, whose respective boards of directors consist of the Trustees, to accelerate vesting. B Sub-Plan member entitlements vest in equal installments on the first, second, third and fourth anniversaries of the consummation of the Acquisition subject to the ability of the general partners of the limited partnerships, whose respective boards of directors consist of the Trustees, to accelerate vesting. The unvested portion of such amounts will be subject to forfeiture back to Sage Summit LP and Lavender Heights Capital LP (and not GLG), in the event of termination of the individual as a limited partner prior to each vesting date, unless such termination is without cause after there has been a change in control of our company or due to death or disability. To the extent awards granted under the equity participation plan are forfeited, these amounts may be reallocated by Sage Summit LP and Lavender Heights Capital LP to their then existing or future limited partners (i.e., participants in the plan). Because forfeited awards are returned to the limited partnerships, and not GLG, the forfeited shares remain issued and outstanding and the cash and shares held by the limited partnerships may be reallocated without further dilution to our shareholders. The equity portion of this plan is being accounted for in accordance with the provisions of Statement of Financial Accounting Standards (SFAS) No. 123(R), Share-Based Payment (SFAS 123(R)), and EITF Issue No. 96-18, Accounting for Equity Instruments That Are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Services, which require that such equity instruments are recorded at their fair value on the measurement date, which date is typically upon the inception of the services that will be performed, remeasured at subsequent dates to the extent the awards are unvested, and amortized into expense over the vesting period utilizing the accelerated method.



**Table of Contents**

Ten million shares of our common stock issued or awarded as part of the purchase price in respect of the Acquisition, of which 9,707,000 shares have been allocated to our employees, service providers and certain key personnel, subject to vesting, typically over four years, which may be accelerated, under the Restricted Stock Plan. We also adopted the 2007 Long-Term Incentive Plan, or LTIP, which provides for the grants of incentive and non-qualified stock options, stock appreciation rights, common stock, restricted stock, restricted stock units, performance units and performance shares to employees, service providers, non-employee directors and certain key personnel who hold direct or indirect limited partnership interests in certain GLG entities. The Company is authorized to issue up to 40 million shares under the LTIP. Shares of restricted stock awarded under the Restricted Stock Plan and the LTIP are issued and outstanding shares, except in the case of awards under these plans to personnel who are members of the limited partner profit share arrangement in which case shares are issued and become outstanding only as the awards vest. Unvested awards under the LTIP and Restricted Stock Plan which are forfeited, to the extent shares are issued, are returned to us and cancelled.

In addition, the Principals and the Trustees have entered into an agreement among principals and trustees which will provide that, in the event a Principal voluntarily terminates his employment with us for any reason prior to the fifth anniversary of the closing of the Acquisition, a portion of the equity interests held by that Principal and his related Trustee as of the closing of the Acquisition will be forfeited to the Principals who are still employed by us and their related Trustees.

All of these arrangements are accounted for in accordance with SFAS 123(R) and will be amortized into expense over the applicable vesting period using the accelerated method. As a result, following the completion of the Acquisition, compensation and benefits reflect the amortization of significant non-cash equity-based compensation expenses associated with the vesting of these equity-based awards, which under GAAP acts to reduce our net income and may result in net losses. The agreement provides for vesting of 17.5% on the consummation of the Acquisition, and 16.5% on each of the first through fifth anniversaries of the Acquisition.

SFAS 123(R) requires a company to estimate the cost of share-based payment awards based on estimated fair values. The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service period. For awards with performance conditions, we will make an evaluation at the grant date and future periods as to the likelihood of the performance targets being met. Compensation expense is adjusted in future periods for subsequent changes in the expected outcome of the performance conditions until the vesting date. SFAS 123(R) requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates.

At the initial grant date of our equity awards on November 2, 2007, management made the following assumptions with respect to forfeiture rates:

The size of the awards to employees, service providers and key personnel under the equity participation plan and LTIP was considered to be a substantial retention incentive;

Incentives for the awards to employees, service providers and key personnel under the equity participation plan and LTIP were considered sufficiently large that a zero percent forfeiture rate was estimated, subject to review as actual forfeitures occur;

Disincentives for forfeiture related to the agreement among principals and trustees were considered to be so punitive that the probability of forfeiture was estimated as zero; and

For awards under the Restricted Stock Plan, we used different forfeiture rates for individual employees, service providers and key personnel.

During the second quarter of 2008, we reviewed these assumptions and found that retention rates (based on the limited post-Acquisition experience) were similar across various groupings of employees, service providers and key personnel, other than for the Principals and Trustees. Our expectation is that the equity awards will continue to have a significant impact on retention. Historical turnover by shares awarded is consistent with the turnover statistics by headcount, excluding the impact of one individual with a significant share award which we consider not to be

representative of our population.

**Table of Contents**

Consequently we have revised our forfeiture assumptions with respect to forfeitures among our stock awards under the Restricted Stock Plan, equity participation plan and LTIP to an assumed rate of 10% per annum. The forfeiture assumption for the agreement among the principals and trustees and cash component of the equity participation plan remains at zero.

We continue to monitor our actual forfeitures versus our own, as well as peer, turnover rates. We continue to believe that our combined equity awards and other aspects of our compensation strategy provide significant retention incentives.

***Income Tax***

Historically, the only GLG entity earning significant profits subject to company-level income taxes was GLG Holdings Limited, which was subject to U.K. corporate income tax. Most of the balance of the profit was earned by pass-through or other entities that did not incur significant company-level income taxes.

Following the Acquisition, profits repatriated back to the United States (*e.g.*, in the form of dividends) are subject to U.S. taxation. As it is our intention to continue to pay dividends on our shares of common stock, we expect to repatriate some of our profits in this manner and we expect to experience U.S. taxation on those repatriated profits. In connection with the Acquisition, we recognized for U.S. income tax purposes the value of goodwill and certain other intangibles which we are amortizing and deducting for U.S. income tax purposes over a 15-year period. Depending on the amount of profits repatriated, this tax amortization deduction will effectively reduce U.S. tax expense on repatriated profits. Allocation of income among business activities and entities is subject to detailed and complex rules applied to facts and circumstances that generally are not readily determinable at the date financial statements are prepared. Accordingly, estimates are made of income allocations in computing financial statement effective tax rates that may differ from actual allocations determined when tax returns are prepared or after examination by tax authorities.

We account for taxes using the asset and liability method in accordance with SFAS No. 109, *Accounting for Income Taxes*, under which deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. A valuation allowance is established when we believe it is more likely than not that a deferred tax asset will not be realized.

***Net Revenues***

All fee revenues are presented in this Quarterly Report on Form 10-Q net of any applicable rebates or sub-administration fees.

Where a single-manager alternative strategy fund or internal FoHF managed by us invests in an underlying single-manager alternative strategy fund managed by us, the *investing fund* is the top-level GLG Fund into which a client invests and the *investee fund* is the underlying GLG Fund into which the investing fund invests. For example, the GLG European Long-Short Fund invests in the GLG Utilities Fund. In that case, the GLG European Long-Short Fund is the investing fund and the GLG Utilities Fund is the investee fund.

***Management Fees***

Our gross management fee rates are set as a percentage of fund AUM. Management fee rates vary depending on the product, as set forth in the table below (subject to fee treatment of fund-in-fund reinvestments as described below):

**Table of Contents**

| <b>Product</b>                            | <b>General range of gross fee rates (% of AUM)</b> |                                     |
|---|--|-------------------------------------|
| Single-manager alternative strategy funds | 1.50%  | 2.50%*                              |
| Long-only funds                           | 0.75%  | 2.25%                               |
| Internal FoHF                             | 0.25%  | 1.00% (at the investing fund level) |
| External FoHF                             | 1.50%  | 1.95%                               |

\* When one of the single-manager alternative strategy funds or internal FoHFs managed by us invests in an underlying single-manager alternative strategy fund managed by us, management fees are charged at the investee fund level, except in the case of (1) an investment by the GLG Emerging Markets Fund in the GLG Emerging Markets (Special Assets) Fund where fees are charged only at the investing fund level and (2) the GLG Multi Strategy Fund where fees are charged at both the investee and investing fund levels.

Management fees are generally paid monthly, one month in arrears.

Most GLG Funds managed by us have share classes with distribution fees that are paid to third-party institutional distributors with no net economic impact to us. In certain cases, we may rebate a portion of our gross

management fees in order to compensate third-party institutional distributors for marketing our products and, in a limited number of historical cases, in order to incentivize clients to invest in funds managed by us.

### **Performance Fees**

Our gross performance fee rates are set as a percentage of fund performance, calculated as investment gains (both realized and unrealized), less management and administration fees, subject to high water marks and, in the case of most long-only funds, four external FoHFs and three single manager alternative strategy funds, to performance hurdles. As a result, even when a GLG Fund has positive performance, we may not earn a performance fee due to negative fund performance in prior measurement periods and in some cases due to a failure to reach a hurdle rate. High water marks and performance hurdles, however, are determined on a fund-by-fund basis and performance fees are not netted across funds. Accordingly, any funds above high water marks and applicable performance hurdles at the end of the relevant measurement period will contribute to performance fee revenue. As of June 30, 2008, all of our long-only funds and approximately half of our single-manager alternative strategy funds were below their respective high water marks, in some cases by more than 10%. Accordingly, even if our funds that are below high water marks have positive performance during the second half of 2008 or in subsequent performance periods, our ability to earn performance fees during the second half of 2008 and in subsequent periods will be adversely impacted due to the number of funds subject to high water marks and the amounts to be recovered.

Performance fee rates vary depending on the product, as set forth in the table below (subject to fee treatment of fund-in-fund investments as described below):

| <b>Product</b>                            | <b>General range of gross fee rates (% of investment gains)</b> |
|---|---|
| Single-manager alternative strategy funds | 20% – 30%*  |
| Long-only funds                           | 20% (may be subject to performance hurdle)                      |
| Internal FoHF                             | 0% – 20% (at the investing fund level)                          |
| External FoHF                             | 5% – 10% (may be subject to performance hurdle)                 |

\* When one of the single-manager alternative strategy funds or internal FoHFs managed by us invests in an underlying single-manager alternative strategy fund managed by us, performance fees are charged at the investee fund level, except in the case of an investment by the GLG Emerging Markets Fund in the GLG Emerging Markets

(Special Assets)  
Fund where  
performance  
fees are charged  
only at the  
investing fund  
level. In  
addition,  
performance  
fees are charged  
at both the  
investee and  
investing fund  
levels on the  
GLG Global  
Aggressive  
Fund, to the  
extent, if any,  
that the  
performance fee  
charged at the  
investing fund  
level is greater  
than the  
performance fee  
charged at the  
investee fund  
level.



**Table of Contents**

We have adopted Method 1 for recognizing performance fee revenues and under Method 1 do not recognize performance fee revenues until the end of the measurement period when the amounts are crystallized, which for the majority of the investment funds and accounts managed by us is on June 30 and December 31.

Due to the impact of foreign currency exposures on management and performance fees, we have elected to utilize cash flow hedge accounting to hedge a portion of our anticipated foreign currency denominated revenue. The effective portion of the hedge is recorded as a component of other comprehensive income and is released into management or performance fee income, respectively, when the hedged revenues impact the income statement. The ineffective portion of the hedge is recorded each period as derivative gain or loss in other income or other expense, respectively. See *Quantitative and Qualitative Disclosures About Market Risk Exchange Rate Risk* in Part I, Item 3 of this Quarterly Report for a further discussion of our foreign exchange exposure and hedging activities.

***Administration Fees***

Our gross administration fee rates are set as a percentage of fund AUM. Administration fee rates vary depending on the product. From our gross administration fees, we pay sub-administration fees to third-party administrators and custodians, with the residual fees recognized as our net administration fee. Administration fees are generally paid monthly, one month in arrears.

When one of the single-manager alternative strategy funds or internal FoHFs managed by us invests in an underlying single-manager alternative strategy fund managed by us, administration fees are charged at both the investing and investee fund levels.

***Fees on Managed Accounts***

Managed account fee structures are negotiated on an account-by-account basis and may be more complex than for the GLG Funds. Across the managed account portfolio, fee rates vary according to the underlying mandate and in the aggregate are generally within the performance and management fee ranges charged with respect to comparable fund products.

***Expenses******Compensation, Benefits and Limited Partner Profit Share***

To attract, retain and motivate the highest quality investment and other professionals, we provide significant remuneration through salary, discretionary bonuses, profit sharing and other benefits.

The largest component of expenses is limited partner profit share and employee compensation and other benefits payable to our investment and other professionals. This includes significant fixed annual salary, limited partner profit share and other compensation based on individual, team and company performance and profitability.

Beginning in mid-2006, GLG entered into partnership with a number of our key personnel in recognition of their importance in creating and maintaining the long-term value of our business. These individuals ceased to be employees and either became holders of direct or indirect limited partnership interests in one of two of our subsidiaries GLG Partners LP and GLG Partners Services LP, or formed two limited liability partnerships, Laurel Heights LLP and Lavender Heights Capital LLP through which they provided services to the GLG entities. Through these partnership interests, these key individuals are entitled to partnership draws as priority distributions, which are recognized in the period in which they are payable. There is an additional limited partner profit share distribution, which is recognized in the period in which the related revenues are recognized and associated services provided. This additional distribution represents a substantial majority of the limited partner profit share for the year and is typically paid at the beginning of the following year. Key personnel that are participants in the limited partner profit share arrangement do not receive any salaries or discretionary bonuses from us, except for the salary paid by GLG Partners, Inc. to our Chief Operating Officer.

**Table of Contents**

Under GAAP, limited partner profit share is treated as an operating expense.

Following the Acquisition, and as required by SFAS 123(R), our GAAP employee compensation expense reflects share-based and other compensation recognized in respect of (a) the equity participation plan, the 10,000,000 shares allocated for the benefit of employees, service providers and certain key personnel under the Restricted Stock Plan, and the agreement among the principals and trustees (collectively, the Acquisition-related compensation expense ) and (b) dividends paid on unvested shares that are ultimately not expected to vest.

Under GAAP, there is a charge to compensation expense for Acquisition-related compensation expense based on certain service conditions. However, management believes that this charge does not reflect our ongoing core business operations and compensation expense and excludes such amounts for purposes of assessing our ongoing core business performance. As a result of our view in respect of Acquisition-related compensation expense, we present the measure non-GAAP compensation, benefits and profit share , or non-GAAP CBP (which we had, prior to the first fiscal quarter of 2008, referred to as non-GAAP limited partner profit share, compensation and benefits, or non-GAAP PSCB), which is a non-GAAP financial measure which reflects GAAP compensation, benefits and profit share adjusted to exclude Acquisition-related compensation expense described below under Acquisition-Related Compensation Expense , to show the total ongoing cost of the services provided to us by both participants in the limited partner profit share arrangement and employees in relation to services rendered during the periods under consideration.

The components of compensation, benefits and profit share are:

*Base compensation* contractual compensation paid to employees in the form of base salary, which is expensed as incurred.

*Variable compensation* payments that arise from the contractual entitlements of personnel to a fixed percentage of certain variable fee revenues attributable to such personnel with respect to GLG Funds and managed accounts. Variable compensation expense is recognized at the same time as the underlying fee revenue is crystallized, which may be monthly or semi-annually (on June 30 and December 31), depending on the fee revenue source.

*Discretionary compensation* payments that are determined by the Company s management in its sole discretion and are generally linked to performance. In determining such payments, the Company s management considers, among other factors, the ratio of total discretionary compensation to total revenues; however, this ratio may vary between periods and, in particular, significant discretionary bonuses may still be paid in a period of low performance for retention and incentivization purposes. This discretionary compensation is paid to employees in the form of a discretionary cash bonus. Discretionary compensation is generally declared and paid following the end of each calendar year. However, the notional discretionary compensation charge is adjusted monthly based on the year-to-date profitability and revenues recognized on a year-to-date basis. As the majority of the GLG Funds crystallize their performance fees at June 30 and December 31, the majority of discretionary compensation expense crystallizes at year end and is typically paid in January following the year end.

*Limited partner profit share* distributions of limited partner profit share under the limited partner profit share arrangement described below.

The key personnel who are participants in the limited partner profit share arrangement provide services to us through two limited liability partnerships, Laurel Heights LLP and Lavender Heights LLP (the LLPs ), which are limited partners in GLG Partners LP and GLG Partners Services LP, respectively. The amount of profits (or limited partner profit share) attributable to each of the LLPs is determined at our discretion based upon the profitability of our business and our view of the contribution to revenues and profitability from the services provided by each limited partnership during that period. These profit shares are recorded as operating expense matching the period in which the related revenues are recognized and associated services provided. A portion of the partnership distribution is advanced monthly as a draw against final determination of profit share. Once the final profit allocation is determined, typically

in January following each year end, it will be paid to the LLPs, as limited partners, less any amounts paid as advance drawings during the year. See Allocation of Profit Shares to Individual Members of LLPs below for a further discussion of the allocations. In addition, as shares of restricted stock awarded under our Restricted Stock Plan or LTIP to members of the LLPs vest or as we pay cash dividends on the unvested shares of restricted stock awarded under these

**Table of Contents**

plans to members of the LLPs, we allocate additional profits to the LLPs sufficient for the LLP to acquire from us the shares that are vesting or to pay the relevant dividend. These additional profit shares are recorded as operating expense in accordance with SFAS 123(R). Other limited partners of GLG Partners Services LP who receive profit allocations include two investment professionals who are not members of Lavender Heights LLP, but whose profit distributions from GLG Partners Services LP are determined in the same manner as the allocation of profit shares to individual members of the LLP described below and included in the limited partner profit measure, as described below.

***Allocation of Profit Shares to Individual Members of LLPs***

Profit allocations made to the LLPs by GLG Partners LP and GLG Partners Services LP make up substantially all of the LLPs' net profits for each period. Members are entitled to a base limited partner profit share priority drawing, which is a fixed amount and paid as a priority partnership draw. Certain members are also entitled to a variable limited partner profit share priority drawing based on a fixed percentage of certain variable fee revenues attributable to such personnel with respect to GLG Funds and managed accounts, which are paid as a partnership draw. After year end, the managing members of the LLPs will declare discretionary allocations to the key personnel who participate in the limited partner profit share arrangement and who are LLP members from the remaining balance of the LLPs' net profits, after taking into account the base and variable limited partnership profit share priority drawings, based on their view of those individuals' contribution to the generation of these profits. This process will typically take into account the nature of the services provided to us by each key personnel, his or her seniority and the performance of the individual during the period. These profit shares are recorded as operating expenses matching the period in which the related revenues are recognized and associated services provided. Profit allocations, net of any amounts paid during the year as priority partnership drawings, will typically be paid to the members in January following each year end.

As our investment performance improves, our compensation costs and performance-related limited partner profit share distributions are expected generally to rise correspondingly. In addition, equity-based compensation costs may vary significantly from period to period depending on the market price of our common stock, among other things. In order to retain our investment professionals during periods of poor performance, we may have to pay our investment professionals significant amounts, even if we earn low or no performance fees. In these circumstances these payments may represent a larger proportion of our revenues than historically.

***Acquisition-Related Compensation Expense***

Following the Acquisition, and as required by SFAS 123(R), our GAAP compensation, benefits and profit share expense reflects share-based and other compensation recognized with respect to (a) the 15% of the total consideration of cash and capital stock received collectively by Sage Summit LP and Lavender Heights Capital LP in association with the Acquisition (including with respect to the cash portion of the awards under the equity participation plan in the aggregate amounts of \$69 million, \$16 million and \$7 million for the three 12-month periods beginning with the consummation of the Acquisition), the 10,000,000 shares allocated for the benefit of employees, service providers and certain key personnel under the Restricted Stock Plan, and the agreement among the principals and trustees and (b) dividends paid on unvested shares that are ultimately not expected to vest.

Under GAAP, there is a charge to compensation expense for Acquisition-related compensation expense based on certain service conditions. However, management believes that this charge does not reflect our ongoing core business operations and compensation expense and excludes such amounts for purposes of assessing our ongoing core business performance. Furthermore, because awards forfeited by participants in the equity participation plan who are no longer limited partners are returned to Sage Summit LP and Lavender Heights Capital LP, and not GLG, and the cash and stock held by the limited partnerships may be reallocated to then existing or future participants in the plan without further dilution to our shareholders, management measures ongoing business performance by excluding these amounts.

As a result of our view on the Acquisition-related compensation expense, we present the measure non-GAAP CBP, which is a non-GAAP financial measure used to calculate adjusted net income, as described below under Assessing Business Performance, and which deducts Acquisition-related compensation expense from GAAP compensation, benefits and profit share expense, to show the total ongoing cost of the services provided to us by both participants in the limited partner profit share arrangement and employees in relation to services



**Table of Contents**

rendered during the periods under consideration.

***General and Administrative***

Our non-personnel cost base represents the expenditure required to provide an effective investment infrastructure and marketing operation. Key elements of the cost base are, among other things, professional services fees, temporary and contract employees, travel, information technology and communications, business development, marketing, occupancy, facilities and insurance.

**Assessing Business Performance**

As discussed above under Expenses Compensation, Benefits and Limited Partner Profit Share , we assess our personnel-related expenses based on the measure non-GAAP CBP. Non-GAAP CBP reflects GAAP compensation, benefits and profit share expense, adjusted to exclude the Acquisition-related compensation expense described above under Expenses Compensation, Benefits and Limited Partner Profit Share and Expenses Acquisition-Related Compensation Expense .

In addition, we assess the underlying performance of our business based on the measure adjusted net income , which adjusts GAAP net (loss)/income before minority interest for Acquisition-related compensation expense and deducts the tax effect of Acquisition-related compensation expense and cumulative dividends accrued for the holders of FA Sub 2 Limited Exchangeable Shares. See Results of Operations Adjusted Net Income for this reconciliation for the periods presented.

Non-GAAP CBP is not a measure of financial performance under GAAP and should not be considered as an alternative to GAAP compensation, benefits and profit share expense. Further, adjusted net income is not a measure of financial performance under GAAP and should not be considered as an alternative to GAAP net income as an indicator of our operating performance or any other measures of performance derived in accordance with GAAP. The non-GAAP financial measures we present may be different from non-GAAP financial measures used by other companies.

We are providing these non-GAAP financial measures to enable investors, securities analysts and other interested parties to perform additional financial analysis of our personnel-related costs and our earnings from operations and because we believe that they will be helpful to investors in understanding all components of the personnel-related costs of our business. We believe that the non-GAAP financial measures also enhance comparisons of our core results of operations with historical periods. In particular, we believe that the non-GAAP adjusted net income measure better represents profits available for distribution to stockholders than does GAAP net income. In addition, we use these non-GAAP financial measures in our evaluation of our core results of operations and trends between fiscal periods and believe these measures are an important component of our internal performance measurement process. We also prepare forecasts for future periods on a basis consistent with these non-GAAP financial measures.

Under our revolving credit and term loan facilities, we are required to maintain compliance with certain financial covenants based on adjusted earnings before interest expense, provision for income taxes, depreciation and amortization, or adjusted EBITDA, which is calculated based on the non-GAAP adjusted net income measure, further adjusted to add back interest expense, provision for income taxes, depreciation and amortization. Non-GAAP adjusted net income has certain limitations in that it may overcompensate for certain costs and expenditures related to our business and may not be indicative of the cash flows from operations as determined in accordance with GAAP.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51 ( SFAS 160 ). SFAS 160 states that accounting and reporting for minority interests will be recharacterized as noncontrolling interests and classified as a component of equity. SFAS 160 applies to all entities that prepare consolidated financial statements, except not-for-profit organizations, but will affect only those entities that have an outstanding noncontrolling interest in one or more subsidiaries or that deconsolidate a subsidiary. SFAS 160 is effective prospectively, except for certain retrospective disclosure requirements, for fiscal years

**Table of Contents**

requirements, for fiscal years beginning after December 15, 2008. This statement will be effective for the Company beginning in fiscal 2009. As described above, the primary impact of the statement will be the reclassification of minority interests from liabilities to stockholders' equity and their re-labeling as non-controlling interests. In addition, presently under ARB No. 51, non-controlling interests only share in losses to the extent that they have available equity to absorb losses. Under SFAS 160, the non-controlling interests will fully share in losses as well as profits.

**Assets Under Management**

*June 30, 2008 Compared to March 31, 2008, December 31, 2007 and June 30, 2007*

**Change in AUM between June 30, 2008, March 31, 2008, December 31, 2007 and June 30, 2007**

(U.S. Dollars in millions)

|   | As of<br>June<br>30, 2008 | As of<br>Mar<br>31, 2008 | 3-Month<br>Change | As of<br>Dec<br>31, 2007 | 6-Month<br>Change | As of<br>June<br>30, 2007 | 12-Month<br>Change |
|---|---------------------------|--------------------------|-------------------|--------------------------|-------------------|---------------------------|--------------------|
| Alternative strategy                                      | \$ 17,772                 | \$ 19,267                | \$ (1,495)        | \$ 18,833                | \$ (1,061)        | \$ 12,826                 | \$ 4,946           |
| Long-only   | 4,684                     | 4,254                    | 430               | 4,774                    | (90)              | 4,432                     | 252                |
| Internal FoHF   | 2,191                     | 2,233                    | (42)              | 2,318                    | (127)             | 1,627                     | 564                |
| External FoHF   | 691                       | 651                      | 41                | 598                      | 93                | 599                       | 93                 |
| <b>Gross fund-based<br/>AUM</b>                           | <b>25,337</b>             | <b>26,404</b>            | <b>(1,066)</b>    | <b>26,523</b>            | <b>(1,185)</b>    | <b>19,485</b>             | <b>5,853</b>       |
| Managed accounts  | 2,110                     | 2,385                    | (275)             | 2,357                    | (247)             | 1,843                     | 267                |
| Cash and other<br>holdings                                | 448                       | 347                      | 101               | 206                      | 242               | 194                       | 254                |
| <b>Gross AUM</b>  | <b>27,895</b>             | <b>29,136</b>            | <b>(1,240)</b>    | <b>29,086</b>            | <b>(1,190)</b>    | <b>21,522</b>             | <b>6,374</b>       |
| Less: internal FoHF<br>investments in GLG<br>Funds        | (2,047)                   | (2,217)                  | 170               | (2,331)                  | 284               | (1,642)                   | (405)              |
| Less: external FoHF<br>investments in GLG<br>Funds        | (50)                      | (51)                     | 1                 | (53)                     | 3                 | (56)                      | 6                  |
| Less: alternative<br>strategy investments<br>in GLG Funds | (2,130)                   | (2,221)                  | 91                | (2,090)                  | (40)              | (1,239)                   | (891)              |
| <b>Net AUM</b>  | <b>\$ 23,668</b>          | <b>\$ 24,646</b>         | <b>\$ (977)</b>   | <b>\$ 24,612</b>         | <b>\$ (943)</b>   | <b>\$ 18,585</b>          | <b>\$ 5,085</b>    |
| Quarterly average<br>gross AUM                            | \$ 28,516                 | \$ 29,111                |                   | \$ 26,339                |                   | \$ 20,089                 |                    |
| Quarterly average<br>net AUM                              | 24,157                    | 24,629                   |                   | 22,539                   |                   | 17,335                    |                    |
| <b>Opening net AUM</b>                                    | <b>\$ 24,646</b>          | <b>\$ 24,612</b>         |                   | <b>\$ 20,466</b>         |                   | <b>\$ 16,085</b>          |                    |
| Inflows (net of<br>redemptions)                           | (629)                     | 767                      |                   | 2,927                    |                   | 1,509                     |                    |

|  |                  |                  |                  |                  |
|--|------------------|------------------|------------------|------------------|
| Net performance<br>(gains net of losses<br>and fees) | (269)            | (1,549)          | 986              | 848              |
| Currency translation<br>impact                       | (80)             | 816              | 233              | 143              |
| <b>Closing net AUM</b>                               | <b>\$ 23,668</b> | <b>\$ 24,646</b> | <b>\$ 24,612</b> | <b>\$ 18,585</b> |

During the three months ended June 30, 2008, our gross AUM decreased by \$1.2 billion to \$27.9 billion and net AUM decreased by \$1.0 billion to \$23.7 billion. The decline in net AUM was attributable to the following factors:

A general decrease in demand for our fund and managed account products, which resulted in outflows (net of subscriptions) of \$0.6 billion, primarily attributable to:

Negative performance during the three months ended June 30, 2008, resulting in performance losses (net of gains) of \$0.3 billion;



**Table of Contents**

Overall pause in the industry given the current market conditions; and

The announcement in April 2008 of the pending departure of the portfolio manager of the GLG Emerging Markets Fund and three other emerging markets funds.

Strengthening of the U.S. dollar against other currencies in which our funds and accounts are denominated, resulting in a minimal negative foreign exchange impact of \$0.1 billion during the three months ended June 30, 2008.

The ratio between net and gross AUM remained generally unchanged between the two dates, due to generally stable and consistent relative levels of fund-in-fund investments, with respect to both investments by our FoHF products in certain funds managed by us and investments by certain single-manager alternative strategy funds managed by us in other single-manager alternative strategy funds managed by us.

During the six months ended June 30, 2008, our gross AUM decreased by \$1.2 billion to \$27.9 billion and net AUM decreased by \$0.9 billion to \$23.7 billion. The decline in net AUM was attributable to the following factors:

A general decrease in demand for our fund and managed account products, which resulted in minimal overall inflows (net of redemptions) of \$0.1 billion, primarily attributable to:

Negative performance during the six months ended June 30, 2008, resulting in performance losses (net of gains) of \$1.8 billion;

Overall pause in the industry given the current market conditions; and

The announcement in April 2008 of the pending departure of the portfolio manager of the GLG Emerging Markets Fund and three other emerging markets funds.

At the same time, the decline in gross and net AUM levels were offset by the weakening of the U.S. dollar against other currencies in which our funds and accounts are denominated, resulting in net foreign exchange movements of \$0.7 billion during the six months ended June 30, 2008.

The ratio between net and gross AUM remained generally unchanged between the two dates, due to generally stable and consistent relative levels of fund-in-fund investments, with respect to both investments by our FoHF products in certain funds managed by us and investments by certain single-manager alternative strategy funds managed by us in other single-manager alternative strategy funds managed by us.

During the twelve months ended June 30, 2008, our gross AUM increased by \$6.4 billion to \$27.9 billion and net AUM increased by \$5.1 billion to \$23.7 billion. Such growth in net AUM was attributable to the following factors:

A general increase in demand for our fund and managed account products, which resulted in overall inflows (net of redemptions) of \$4.7 billion, primarily attributable to:

Continued interest in our established investment fund products; and

Investor demand for our new investment funds launched since June 30, 2007;

Weakening of the U.S. dollar against other currencies in which our funds and accounts are denominated, resulting in net foreign exchange movements of \$1.5 billion during the twelve months ended June 30, 2008.

The ratio between net and gross AUM changed slightly between the two dates, due to generally stable and consistent relative levels of fund-in-fund investments, with respect to both investments by our FoHF products in certain funds managed by us and investments by

**Table of Contents**

certain single-manager alternative strategy funds managed by us in other single-manager alternative strategy funds managed by us.

On April 22, 2008, we announced the departure of the portfolio manager of the GLG Emerging Markets Fund and three other emerging markets funds effective October 2008. As a result of this departure announcement, we estimate that we may receive redemption requests for these funds of up to \$4 billion in the aggregate. As of August 1, 2008, approximately \$2.2 billion of the total AUM in these GLG Funds as of June 30, 2008 has been redeemed or scheduled for redemption.

**Results of Operations**  
**Combined and Consolidated GAAP Statement of Operations Information**  
**(U.S. Dollars in thousands)**

|  | <b>Three Months Ended June</b> |                  | <b>Six Months Ended June</b> |                  |
|--|--------------------------------|------------------|------------------------------|------------------|
|  | <b>30,</b>                     |                  | <b>30,</b>                   |                  |
|  | <b>2008</b>                    | <b>2007</b>      | <b>2008</b>                  | <b>2007</b>      |
| <b>Net revenues and other income</b>             |                                |                  |                              |                  |
| Management fees, net                             | \$ 90,600                      | \$ 62,991        | \$ 189,356                   | \$ 120,334       |
| Performance fees, net                            | 78,194                         | 340,512          | 82,929                       | 343,032          |
| Administration fees, net                         | 20,449                         | 14,036           | 42,697                       | 26,680           |
| Other (loss) / income                            | (433)                          | 471              | 5,208                        | 970              |
| <b>Total net revenues and other income</b>       | <b>188,810</b>                 | <b>418,010</b>   | <b>320,190</b>               | <b>491,016</b>   |
| <b>Expenses</b>                                  |                                |                  |                              |                  |
| Employee compensation and benefits               | (180,577)                      | (56,518)         | (468,512)                    | (81,566)         |
| Limited partner profit share                     | (56,126)                       | (184,047)        | (81,230)                     | (190,500)        |
| Compensation, benefits and profit share          | (236,703)                      | (240,565)        | (549,742)                    | (272,066)        |
| General, administrative and other                | (30,230)                       | (27,979)         | (60,533)                     | (53,743)         |
| <b>Total expenses</b>                            | <b>(266,933)</b>               | <b>(268,544)</b> | <b>(610,275)</b>             | <b>(325,809)</b> |
| <b>(Loss) / income from operations</b>           | <b>(78,123)</b>                | <b>149,466</b>   | <b>(290,085)</b>             | <b>165,207</b>   |
| Net interest (expense) / income                  | (4,082)                        | 171              | (8,125)                      | 1,647            |
| <b>(Loss) / income before income taxes</b>       | <b>(82,205)</b>                | <b>149,637</b>   | <b>(298,210)</b>             | <b>166,854</b>   |
| Income taxes                                     | (3,296)                        | (25,031)         | (9,496)                      | (28,286)         |
| <b>(Loss) / income before minority interests</b> | <b>(85,501)</b>                | <b>124,606</b>   | <b>(307,706)</b>             | <b>138,568</b>   |
| <b>Minority interests:</b>                       |                                |                  |                              |                  |
| Share of income                                  |                                | (195)            |                              | (406)            |

Edgar Filing: GLG Partners, Inc. - Form 10-Q

|   |         |         |
|---|---------|---------|
| Exchangeable Shares dividends               | (2,945) | (2,945) |
| Cumulative dividends on Exchangeable Shares | (5,169) | (9,298) |

|  |                    |                   |                     |                   |
|--|--------------------|-------------------|---------------------|-------------------|
| <b>Net (loss) / income attributable to common stockholders</b> | <b>\$ (93,615)</b> | <b>\$ 124,411</b> | <b>\$ (319,949)</b> | <b>\$ 138,162</b> |
|--|--------------------|-------------------|---------------------|-------------------|

29

---

**Table of Contents****Net Revenues and Other Income***Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007*

**Change in GAAP Net Revenues and Other Income between  
Three Months Ended June 30, 2008 and Three Months Ended June 30, 2007  
(U.S. Dollars in thousands)**

|   | <b>Three Months Ended June<br/>30,</b> |                       | <b>Change</b>           |
|---|--|-----------------------|-------------------------|
|   | <b>2008</b>                            | <b>2007</b>           |                         |
| <b>Net revenues and other income</b>              |  |                       |                         |
| Management fees, net                              | \$ 90,600                              | \$ 62,991             | \$ 27,609               |
| Performance fees, net                             | 78,194                                 | 340,512               | (262,318)               |
| Administration fees, net                          | 20,449                                 | 14,036                | 6,413                   |
| Other (loss) / income                             | (433)                                  | 471                   | (904)                   |
| <br><b>Total net revenues and other income</b>    | <br><b>\$ 188,810</b>                  | <br><b>\$ 418,010</b> | <br><b>\$ (229,200)</b> |
| <br><b>Key ratios*</b>                            |  |                       |                         |
| Management fees / average net AUM, annualized     | 1.50%                                  | 1.45%                 |                         |
| Administration fees / average net AUM, annualized | 0.34%                                  | 0.32%                 |                         |

\* The ratios of total revenues and other income to average net AUM for the three month periods on an annualized basis are not meaningful because the performance fees that crystallized in June of each year relate to the first half of the year.

Total net revenues and other income decreased by \$229.2 million, or 54.8%, to \$188.8 million. This decrease was primarily driven by a decline in performance fees partially offset by growth in the remaining categories of fee revenue management fees and administration fees.

For each type of fee revenue, we use annualized net fee yield as a measure of our fees generated for every dollar of our net AUM. The net management, performance and administration fee yield is equal to the annualized

management fees, performance fees and administration fees, respectively, divided by quarterly average net AUM for the applicable period.

Net management fees increased by \$27.6 million, or 43.8%, to \$90.6 million. This growth was driven by two main factors:

- a 39.4% higher quarterly average net AUM balance between the periods which, at constant net management fee yield, resulted in an increase in management fees of \$24.8 million, or 89.8% of the total increase in management fees; and

- an increase in the annualized net management fee yield from 1.45% to 1.50%, reflecting higher management fees per unit of AUM, which, when applied to the increased net AUM base, resulted in an increase in management fees of \$2.8 million, or 10.2% of the total increase in management fees.

Net performance fees decreased by \$262.3 million, or 77.0%, to \$78.2 million. This decline was driven by:

- a lower percentage of the GLG Funds generating significant positive performance; and

- a higher percentage of the GLG Funds unable to meet their respective performance hurdle rates or high water marks since performance fees last crystallized, even if they generated positive performance during the quarter.

**Table of Contents**

Net administration fees increased by \$6.4 million, or 45.7%, to \$20.4 million. This growth was driven by two main factors:

a 39.4% higher quarterly average net AUM balance between the periods which, at constant administration fee yield, resulted in an increase in administration fees of \$5.5 million, or 86.1% of the total increase in administration fees; and

an increase in the annualized net administration fee yield from 0.32% to 0.34% which, when applied to the increased net AUM base, resulted in an increase in administration fees of \$0.9 million, or 13.9% of the total increase in administration fees.

Other (loss)/income decreased by \$0.9 million, or 191.8%, to a loss of \$0.4 million. This decrease was primarily due to our holding non-U.S. dollar cash balances which depreciated in value against the U.S. dollar giving rise to certain foreign exchange losses reflected in Other (loss) / income .

*Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007*

**Change in GAAP Net Revenues and Other Income between  
Six Months Ended June 30, 2008 and Six Months Ended June 30, 2007  
(U.S. Dollars in thousands)**

|  | Six Months Ended June<br>30, |                   | Change              |
|--|------------------------------|-------------------|---------------------|
|  | 2008                         | 2007              |                     |
| <b>Net revenues and other income</b>       |                              |                   |                     |
| Management fees, net                       | \$ 189,356                   | \$ 120,334        | \$ 69,022           |
| Performance fees, net                      | 82,929                       | 343,032           | (260,103)           |
| Administration fees, net                   | 42,697                       | 26,680            | 16,017              |
| Other income                               | 5,208                        | 970               | 4,238               |
| <b>Total net revenues and other income</b> | <b>\$ 320,190</b>            | <b>\$ 491,016</b> | <b>\$ (170,826)</b> |

**Key ratios**

|   |       |       |
|---|-------|-------|
| Total net revenues and other income / average net AUM, annualized | 2.63% | 5.91% |
| Management fees / average net AUM, annualized                     | 1.56% | 1.45% |
| Administration fees / average net AUM, annualized                 | 0.35% | 0.32% |

Total net revenues and other income decreased by \$170.8 million, or 34.8%, to \$320.2 million. This decrease was primarily driven by a decline in performance fees partially offset by growth in the remaining categories of fee revenue management fees and administration fees.

For each type of fee revenue, we use net fee yield as a measure of our fees generated for every dollar of our net AUM. The annualized net management, performance and administration fee yield is equal to the annualized management fees, performance fees and administration fees, respectively, divided by quarterly average net AUM for the applicable period.

Net management fees increased by \$69.0 million, or 57.4%, to \$189.4 million. This growth was driven by two main factors:

a 46.4% higher quarterly average net AUM balance between the periods which, at constant net management fee yield, resulted in an increase in management fees of \$55.8 million, or 80.8% of the

total increase in management fees; and

31

---

**Table of Contents**

an increase in the annualized net management fee yield from 1.45% to 1.56%, reflecting higher management fees per unit of AUM, which, when applied to the increased net AUM base, resulted in an increase in management fees of \$13.2 million, or 19.2% of the total increase in management fees. The higher annualized net management fee yield was attributable primarily to investors participating in GLG Funds and managed accounts with higher management fee rates.

Net performance fees decreased by \$260.1 million, or 75.8%, to \$82.9 million. This decline was driven by: a lower percentage of the GLG Funds generating significant positive performance; and

a higher percentage of the GLG Funds unable to meet their respective high water marks since performance fees last crystallized, even if they generated positive performance during the six month period.

Net administration fees increased by \$16.0 million, or 60.0%, to \$42.7 million. This growth was driven by two main factors:

a 46.4% higher quarterly average net AUM balance between the periods which, at constant administration fee yield, resulted in an increase in administration fees of \$12.4 million, or 77.2% of the total increase in administration fees; and

an increase in the annualized net administration fee yield from 0.32% to 0.35% which, when applied to the increased net AUM base, resulted in an increase in administration fees of \$3.6 million, or 22.8% of the total increase in administration fees. The higher annualized net administration fee yield was attributable primarily to investors participating in GLG Funds and managed accounts with higher net administration fee rates.

Other income increased by \$4.2 million, or 436.9%, to \$5.2 million. This increase was primarily due to our holding non-U.S. dollar cash balances which appreciated in value against the U.S. dollar giving rise to certain foreign exchange gains reflected in Other income .

**Expenses**

*Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007*

**Change in GAAP Expenses between Three Months Ended June 30, 2008 and  
Three Months Ended June 30, 2007  
(U.S. Dollars in thousands)**

|   | <b>Three Months Ended June<br/>30,</b> |                     |                 |
|---|--|---------------------|-----------------|
|   | <b>2008</b>                            | <b>2007</b>         | <b>Change</b>   |
| <b>Expenses</b>                         |  |                     |                 |
| Employee compensation and benefits      | \$ (180,577)                           | \$ (56,518)         | \$ (124,059)    |
| Limited partner profit share            | (56,126)                               | (184,047)           | 127,921         |
| Compensation, benefits and profit share | (236,703)                              | (240,565)           | 3,862           |
| General, administrative and other       | (30,230)                               | (27,979)            | (2,251)         |
| <b>Total expenses</b>                   | <b>\$ (266,933)</b>                    | <b>\$ (268,544)</b> | <b>\$ 1,611</b> |

## Key ratios

|  |        |       |       |
|--|--------|-------|-------|
| Compensation, benefits and profit share / total GAAP net revenues and other income | 125.4% | 57.6% | 67.8% |
|  | 16.0%  | 6.7%  | 9.3%  |



General, administrative and other / total GAAP net revenue  
and other income

**Total expenses / total GAAP net revenue and other  
income**

**141.4%**

**64.3%**

**77.1%**

32

---

**Table of Contents**

Compensation, benefits and profit share decreased by \$3.9 million, or 1.6%, to \$236.7 million. This decrease was driven primarily by the following factors:

Lower discretionary bonus accruals and limited partner profit share (see Non-GAAP Expense Measures discussed below) due to the performance of certain GLG Funds; and

Impact of reversing certain accrued compensation expense related to personnel who have resigned and forfeited their share and cash awards during the period;

which more than offset:

An increase in compensation attributable to the growth in our headcount as our operations grew; and

An increase of \$139 million in share-based compensation related to share awards made after November 2007 for which there was no charge in the corresponding period in 2007.

General, administrative and other expenses increased by \$2.3 million, or 8.0%, to \$30.2 million. This increase was mainly attributable to the continued growth in our business and scale of our operations, which led to an increase in operational costs.

*Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007*

**Change in GAAP Expenses between Six Months Ended June 30, 2008 and  
Six Months Ended June 30, 2007  
(U.S. Dollars in thousands)**

|  | <b>Six Months Ended June 30,<br/>2008</b> | <b>2007</b>         | <b>Change</b>       |
|--|---|---------------------|---------------------|
| <b>Expenses</b>  |   |                     |                     |
| Employee compensation and benefits   | \$ (468,512)                              | \$ (81,566)         | \$ (386,946)        |
| Limited partner profit share   | (81,230)                                  | (190,500)           | 109,270             |
| Compensation, benefits and profit share  | (549,742)                                 | (272,066)           | (277,676)           |
| General, administrative and other  | (60,533)                                  | (53,743)            | (6,790)             |
| <b>Total expenses</b>  | <b>\$ (610,275)</b>                       | <b>\$ (325,809)</b> | <b>\$ (284,466)</b> |
| <b>Key ratios</b>  |   |                     |                     |
| Compensation, benefits and profit share / total GAAP net revenues and other income | 171.7%                                    | 55.4%               | 116.3%              |
| General, administrative and other / total GAAP net revenue and other income        | 18.9%                                     | 10.9%               | 8.0%                |
| <b>Total expenses / total GAAP net revenue and other income</b>                    | <b>190.6%</b>                             | <b>66.3%</b>        | <b>124.3%</b>       |

Compensation, benefits and profit share increased by \$277.7 million, or 102.1%, to \$549.7 million. This increase was driven primarily by the following factors:

An increase in compensation attributable to the growth in our headcount as our operations grew; and

Acquisition-related compensation expense of \$400.5 million for which there was no charge in the corresponding period in 2007.



**Table of Contents**

The increases were partially offset by lower discretionary bonus accruals and limited partner profit share (see Non-GAAP Expense Measures discussed below) due to the performance of certain GLG Funds and the impact of reversing certain accrued compensation expense related to personnel who have resigned and forfeited their share and cash awards during the period.

General, administrative and other expenses increased by \$6.8 million, or 12.6%, to \$60.5 million. This increase was mainly attributable to the continued growth in our business and scale of our operations, which led to an increase in operational costs.

*Non-GAAP Expense Measures*

As discussed above under Assessing Business Performance, we present a non-GAAP compensation, benefits, and profit share measure. The table below reconciles GAAP compensation, benefits and profit share to non-GAAP CBP for the periods presented.

**Change in Non-GAAP Expenses between Three Months Ended June 30, 2008 and June 30, 2007**  
(U.S. Dollars in thousands)

|  | <b>Three Months Ended June</b> |                     |                   |
|--|--------------------------------|---------------------|-------------------|
|  | <b>2008</b>                    | <b>2007</b>         | <b>Change</b>     |
| <b>Non-GAAP expenses</b>   |                                |                     |                   |
| GAAP compensation, benefits and profit share                                 | \$ (236,703)                   | \$ (240,565)        | \$ 3,862          |
| Add back: Acquisition-related compensation expense                           | 140,348                        |                     | 140,348           |
| <b>Non-GAAP CBP</b>  | (96,355)                       | (240,565)           | 144,210           |
| <b>GAAP general, administrative and other</b>                                | (30,230)                       | (27,979)            | (2,251)           |
| <b>Non-GAAP total expenses</b>   | <b>\$ (126,585)</b>            | <b>\$ (268,544)</b> | <b>\$ 141,959</b> |
| <b>Key ratios (based on non-GAAP measures)</b>                               |                                |                     |                   |
| Non-GAAP CBP / total GAAP net revenues and other income                      | 51.0%                          | 57.6%               | (6.6)%            |
| General, administrative and other / total GAAP net revenues and other income | 16.0%                          | 6.7%                | 9.3%              |
| <b>Non-GAAP total expenses / total GAAP net revenues and other income</b>    | <b>67.0%</b>                   | <b>64.3%</b>        | <b>2.7%</b>       |

Non-GAAP CBP decreased by \$144.2 million, or 59.9%, to \$96.4 million. The decrease was attributable to lower discretionary bonus accruals and a \$127.9 million decrease in limited partner profit share.

**Table of Contents**

**Change in Non-GAAP Expenses between Six Months Ended June 30, 2008 and June 30, 2007**  
**(U.S. Dollars in thousands)**

|  | <b>Six Months Ended June<br/>30,</b> |                     |                   |
|--|--------------------------------------|---------------------|-------------------|
|  | <b>2008</b>                          | <b>2007</b>         | <b>Change</b>     |
| <b>Non-GAAP expenses</b>   |                                      |                     |                   |
| GAAP compensation, benefits and profit share                                 | \$ (549,742)                         | \$ (272,066)        | \$ (277,676)      |
| Add back: Acquisition-related compensation expense                           | 400,503                              |                     | 400,503           |
| <b>Non-GAAP CBP</b>  | (149,239)                            | (272,066)           | 122,827           |
| <b>GAAP general, administrative and other</b>                                | (60,533)                             | (53,743)            | (6,790)           |
| <b>Non-GAAP total expenses</b>   | <b>\$ (209,772)</b>                  | <b>\$ (325,809)</b> | <b>\$ 116,037</b> |
| <b>Key ratios (based on non-GAAP measures)</b>                               |                                      |                     |                   |
| Non-GAAP CBP / total GAAP net revenues and other income                      | 46.6%                                | 55.4%               | (8.8)%            |
| General, administrative and other / total GAAP net revenues and other income | 18.9%                                | 10.9%               | 8.0%              |
| <b>Non-GAAP total expenses / total GAAP net revenues and other income</b>    | <b>65.5%</b>                         | <b>66.3%</b>        | <b>(0.8)%</b>     |

Non-GAAP CBP decreased by \$122.8 million, or 45.1%, to \$149.2 million. The decrease was attributable to lower discretionary bonus accruals and a \$109.3 million decrease in limited partner profit share.

**Net Interest Income**

*Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007*

**Change in Net Interest Income / (Expense) between  
Three Months Ended June 30, 2008 and Three Months Ended June 30, 2007**  
**(U.S. Dollars in thousands)**

|  | <b>Three Months Ended June<br/>30,</b> |               |                   |
|--|--|---------------|-------------------|
|  | <b>2008</b>                            | <b>2007</b>   | <b>Change</b>     |
| Interest income                        | \$ 1,555                               | \$ 372        | \$ 1,183          |
| Interest expense                       | (5,637)                                | (201)         | (5,436)           |
| <b>Net interest income / (expense)</b> | <b>\$ (4,082)</b>                      | <b>\$ 171</b> | <b>\$ (4,253)</b> |

Gross interest income increased by \$1.2 million to \$1.6 million, attributable primarily to greater cash balances held during the three months ended June 30, 2008 compared to the three months ended June 30, 2007. Gross interest expense increased by \$5.4 million to \$5.6 million, driven by increased interest costs and a larger loan balance from our debt financing of \$570 million in connection with the Acquisition.



**Table of Contents**

*Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007*

**Change in Net Interest Income / (Expense) between  
Six Months Ended June 30, 2008 and Six Months Ended June 30, 2007  
(U.S. Dollars in thousands)**

|  | <b>Six Months Ended June<br/>30,</b> |                 |                   |
|--|--------------------------------------|-----------------|-------------------|
|  | <b>2008</b>                          | <b>2007</b>     | <b>Change</b>     |
| Interest income                        | \$ 4,641                             | \$ 2,051        | \$ 2,590          |
| Interest expense                       | (12,766)                             | (404)           | (12,362)          |
| <b>Net interest income / (expense)</b> | <b>\$ (8,125)</b>                    | <b>\$ 1,647</b> | <b>\$ (9,772)</b> |

Gross interest income increased by \$2.6 million to \$4.6 million, attributable primarily to greater cash balances held during the six months ended June 30, 2008 compared to the six months ended June 30, 2007. Gross interest expense increased by \$12.4 million to \$12.8 million, driven by increased interest costs and a larger loan balance from our debt financing of \$570 million in connection with the Acquisition.

**Income Tax**

We calculate our effective tax rate on profit before tax and certain non-tax deductible compensation expense. For the three months ended June 30, 2008, \$140.3 million of our compensation expense related to acquisition-related share based compensation, \$129.8 million of which is not tax deductible, compared to \$0 for the three months ended June 30, 2007. Our profit before tax and before this expense was \$47.7 million and \$149.6 million for the three months ended June 30, 2008 and 2007, respectively. Our effective tax rate based on this measure was 6.9% and 16.7% for the three months ended June 30, 2008 and 2007, respectively. This is lower than the U.S. Federal rate of tax of 35.0% as our profits are predominantly earned in the United Kingdom and the Cayman Islands which apply lower rates of tax. Income tax expense for the three months ended June 30, 2008 of \$3.3 million includes a deferred tax benefit of \$5.5 million related to the tax effect of certain acquisition-related compensation expense.

For the first six months of 2008, \$400.5 million of our compensation expense related to acquisition-related share based compensation, \$360.6 million of which relates to awards that do not give rise to a tax deduction, compared to \$0 for the first six months of 2007. Our profit before tax and before this expense was \$62.4 million and \$166.9 million for the first six months of 2008 and 2007, respectively. Our effective tax rate based on this measure was 15.2% and 17.0% for the first six months of 2008 and 2007, respectively. This is lower than the U.S. Federal rate of tax of 35.0% as our profits are predominantly earned in the United Kingdom and the Cayman Islands which apply lower rates of tax.

**Minority Interests**

Minority interests increased by \$7.9 million and \$11.8 million for the three months and six months ended June 30, 2008, respectively, due to:

cumulative dividends to holders of Exchangeable Shares reflecting our estimate of the net taxable income of FA Sub 2 Limited allocable to such holders multiplied by an assumed tax rate; and

dividends to holders of the Exchangeable Shares reflecting a dividend equivalent to dividends paid to common stockholders.

For periods prior to the Acquisition, the minority interest only related to GLG Holdings Inc. and GLG Inc.

**Table of Contents****Adjusted Net Income**

As discussed above under *Assessing Business Performance*, we present a non-GAAP adjusted net income measure. The table below reconciles GAAP net (loss)/income to adjusted net income for the periods presented.

*Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007*

**Change in Non-GAAP Adjusted Net Income between Three Months Ended June 30, 2008 and  
Three Months Ended June 30, 2007  
(U.S. Dollars in thousands)**

|  | <b>Three Months Ended June<br/>30,</b> |                   |                    |
|--|--|-------------------|--------------------|
|  | <b>2008</b>                            | <b>2007</b>       | <b>Change</b>      |
| <b>Derivation of non-GAAP adjusted net income</b>              |  |                   |                    |
| GAAP net (loss)/income before minority interest                | \$ (85,501)                            | \$ 124,606        | \$ (210,107)       |
| Add: Acquisition-related compensation expense                  | 140,348                                |                   | 140,348            |
| Deduct: tax effect of Acquisition-related compensation expense | (5,457)                                |                   | (5,457)            |
| Deduct: cumulative dividends                                   | (5,169)                                |                   | (5,169)            |
| <b>Non-GAAP adjusted net income</b>                            | <b>\$ 44,221</b>                       | <b>\$ 124,606</b> | <b>\$ (80,385)</b> |

Adjusted net income decreased by \$80.4 million, or 64.5%, to \$44.2 million. This decrease was driven by lower performance fees generated during the three months ended June 30, 2008 which resulted in a decrease in revenue, partially offset by a decrease in non-GAAP CBP.

*Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007*

**Change in Non-GAAP Adjusted Net Income between Six Months Ended June 30, 2008 and  
Six Months Ended June 30, 2007  
(U.S. Dollars in thousands)**

|  | <b>Six Months Ended June<br/>30,</b> |                   |                    |
|--|--------------------------------------|-------------------|--------------------|
|  | <b>2008</b>                          | <b>2007</b>       | <b>Change</b>      |
| <b>Derivation of non-GAAP adjusted net income</b>              |                                      |                   |                    |
| GAAP net (loss)/income before minority interest                | \$ (307,706)                         | \$ 138,568        | \$ (446,274)       |
| Add: Acquisition-related compensation expense                  | 400,503                              |                   | 400,503            |
| Deduct: tax effect of Acquisition-related compensation expense | (5,457)                              |                   | (5,457)            |
| Deduct: cumulative dividends                                   | (9,298)                              |                   | (9,298)            |
| <b>Non-GAAP adjusted net income</b>                            | <b>\$ 78,042</b>                     | <b>\$ 138,568</b> | <b>\$ (60,526)</b> |

Adjusted net income decreased by \$60.5 million, or 43.7%, to \$78.0 million. This decrease was driven by lower performance fees generated during the six months ended June 30, 2008 which resulted in a decrease in revenue, partially offset by a decrease in non-GAAP CBP.

**Liquidity and Capital Resources**

Liquidity is a measurement of our ability to meet potential cash requirements, including ongoing commitments to repay borrowings, pay compensation, and satisfy other general business needs. Our primary sources of funds for liquidity consist of cash flows provided by operating activities, primarily the management fees and performance fees paid from the funds and accounts we manage.





**Table of Contents**

We expect that our cash on hand and cash flows from operating activities and issuance of debt and equity securities will satisfy our liquidity needs with respect to debt obligations over the next twelve months. We expect to meet our long-term liquidity requirements, including the repayment of our debt obligations, with net income, if any, and through the issuance of debt and equity securities and loans.

In June 2008, our Board of Directors approved the payment of a regular dividend of \$0.025 per share with respect to the quarter ended June 30, 2008. After the end of the fiscal year, the Board will consider paying a special dividend based on annual profitability. Holders of FA Sub 2 Limited Exchangeable Shares are also entitled to dividends based on the number of shares of common stock into which the Exchangeable Shares are exchangeable. In addition, pursuant to the terms of awards of restricted stock under our equity participation plan, Restricted Stock Plan and LTIP, grantees are generally entitled to receive cash dividends on unvested shares. We expect to pay the regular quarterly dividends with net income, if any, retained earnings, if any, and additional paid in capital.

Our ability to execute our business strategy, particularly our ability to form new funds and increase our AUM, depends on our ability to raise additional investor capital within such funds. Decisions by investors to commit capital to the funds and accounts managed by us will depend upon a number of factors including, but not limited to, the financial performance of such funds and accounts, industry and market trends and performance and the relative attractiveness of alternative investment opportunities.

Excess cash we hold on our balance sheet is either kept in interest bearing accounts or invested in AAA rated money market funds. Currency hedging is undertaken to maintain currency net assets at pre-determined ratios.

***Operating Activities***

Our net cash provided by operating activities was \$44.6 million during the first six months of 2008 and \$5.1 million for the first six months of 2007. The increase in net cash provided by operating activities in the first six months of 2008 compared to the first six months in 2007 was mainly attributable to higher performance fees crystallized in December 2007 compared to December 2006 which were collected in the six months ended June 30, 2008 and 2007, respectively, partly offset by payments of increased discretionary compensation and taxes.

***Investing Activities***

Our net cash used in investing activities was \$6.7 million and \$3.7 million during the first six months of 2008 and 2007, respectively.

The increase in net cash used in investing activities during the first six months of 2008 compared to the first six months of 2007 relates primarily to the purchase price of \$2.5 million paid in January 2008 for the acquisition of GLG Holdings, Inc. and its subsidiary, GLG Inc. Other than this amount, these amounts primarily reflect the cash purchase of fixed assets to support our expanding headcount and infrastructure. We do not undertake material investing activities for our own account, and as a result, net cash used in investing activities is generally not significant in the context of our business. Additionally, the amount of net cash used in investing activities on a period-to-period basis may be strongly affected by the purchase of a particular fixed asset, thereby giving rise to a potentially volatile period-to-period net cash usage.

***Financing Activities***

Our net cash used in financing activities was \$181.7 million during the first six months of 2008 compared to the net cash provided by financing activities of \$145.1 million during the first six months of 2007. For the six months ended June 30, 2007, net cash used in financing activities reflects distributions made to former GLG owners in the ordinary course of business. For the six months ended June 30, 2008, net cash used in financing activities primarily reflects warrant and share repurchases and purchase price adjustments relating to the Acquisition, regular dividend payments and repayment of \$35.0 million of the principal amount under our credit facilities.

**Table of Contents**

**Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements other than foreign exchange forward contracts whose notional amounts are described in Note 2 Derivates and Hedging of the notes to the condensed consolidated and combined financial statements.

39

---

**Table of Contents****Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Our predominant exposure to market risk is related to our role as investment manager for the GLG Funds and accounts we manage for clients and the impact of movements in the fair value of their underlying investments. Changes in value of assets managed will impact the level of management and performance fee revenues.

The broad range of investment strategies that are employed across the over 40 GLG Funds and the managed accounts mean that they are subject to varying degrees and types of market risk. In addition, as the GLG Funds and managed accounts are managed independently of each other and risk is managed at a strategy and fund level, it is unlikely that any market event would impact all GLG Funds and managed accounts in the same manner or to the same extent. Moreover, there is no netting of performance fees across funds as these fees are calculated at the fund level.

The management of market risk on behalf of clients, and through the impact on fees to us, is a significant focus for us and we use a variety of risk measurement techniques to identify and manage market risk. Such techniques include Monte Carlo Value at Risk, stress testing, exposure management and sensitivities, and limits are set on these measures to ensure the market risk taken is commensurate with the publicized risk profile of each GLG Fund and in compliance with risk limits.

In order to provide a quantitative indication of the possible impact of market risk factors on our future performance, the following sets forth the potential financial impact of scenarios involving a 10% increase or decrease in the fair value of all investments in the GLG Funds and managed accounts. While these scenarios are for illustrative purposes only and do not reflect our management's expectations regarding future performance of the GLG Funds and managed accounts, they represent hypothetical changes that illustrate the potential impact of such events.

**Impact on Management Fees**

Our management fees are based on the AUM of the various GLG Funds and accounts that we manage, and, as a result, are impacted by changes in market risk factors. These management fees will be increased or reduced in direct proportion to the impact of changes in market risk factors on AUM in the related GLG Funds and accounts managed by us. A 10% change in the fair values of all of the investments held by the GLG Funds and managed accounts as of June 30, 2008 would impact future net management fees in the following four fiscal quarters by an aggregate of \$36.2 million, assuming that there is no subsequent change to the investments held by the GLG Funds and managed accounts in those four following fiscal quarters.

**Impact on Performance Fees**

Our performance fees are generally based on a percentage of profits of the various GLG Funds and accounts that we manage, and, as a result, are impacted by changes in market risk factors. Our performance fees will therefore generally increase given an increase in the market value of the investments in the relevant GLG Funds and managed accounts and decrease given a decrease in the market value of the investments in the relevant GLG Funds and managed accounts. However, it should be noted that we are not required to refund historically crystallized performance fees to the GLG Funds and managed accounts. The calculation of the performance fee includes in certain cases performance hurdles and high-water marks, and as a result, the impact on performance fees of a 10% change in the fair values of the investments in the GLG Funds and managed accounts cannot be readily predicted or estimated.

**Impact on Administration Fees**

Our administration fees are generally based on the AUM of the GLG Funds and managed accounts to which they relate and, as a result, are impacted by changes in market risk factors. Our administration fees will generally increase given an increase in the market value of the investments in the relevant GLG Funds and managed accounts and decrease given a decrease in the market value of the investments in the relevant GLG Funds and managed accounts. In certain cases, the calculation of the administration fees includes minimum payments and fixed

**Table of Contents**

payments and, as a result, the impact on administration fees of a 10% change in the fair values of the investments in the GLG Funds and managed accounts cannot be readily predicted or estimated.

**Market Risk**

The GLG Funds and accounts managed by us hold investments that are reported at fair value as of the reporting date. Our AUM is a measure of the estimated fair values of the investments in the GLG Funds and managed accounts. Our AUM will therefore increase (or decrease) in direct proportion to changes in the market value of the total investments across all of the GLG Funds and managed accounts. A 10% change in the fair values of all of the investments held by the GLG Funds and managed accounts as of June 30, 2008 would impact our gross AUM by \$2.8 billion and net AUM by \$2.4 billion as of such date. This change will consequently affect our management fees, performance fees and administration fees as described above.

**Exchange Rate Risk**

The GLG Funds and the accounts managed by us hold investments that are denominated in foreign currencies. The GLG Funds and the managed accounts may employ currency hedging to help mitigate the risks of currency fluctuations.

Furthermore, share classes may be issued in the GLG Funds denominated in foreign currencies, whose value against the currency of the underlying investments, or against our reporting currency, may fluctuate. As a result, the calculation of our U.S. dollar AUM based on AUM denominated in foreign currencies is affected by exchange rate movements. In addition, foreign currency movements may impact the U.S. dollar value of our management fees, performance fees and administration fees. For example, management fee revenues derived from AUM denominated in a foreign currency will accrue in that currency and their value may increase or decline in U.S. dollar terms if the value of the U.S. dollar changes against that foreign currency.

We utilize derivative instruments in an effort to manage our foreign currency exposures. Management and performance fees that are calculated on share classes denominated in currencies other than U.S. dollars are exposed to changes in the value of the U.S. dollar versus those currencies as they are translated back into U.S. dollars. The majority of our foreign currency exposure related to management and performance fees is to the Euro, with smaller exposures to the British Pound and Japanese Yen. We have elected to utilize cash flow hedge accounting to hedge a portion of our anticipated foreign currency revenue. The effective portion of the hedge is recorded as a component of other comprehensive income and is released into management and performance fee income, respectively, when the hedged revenues impact the income statement. The ineffective portion of the hedge is recorded each period as derivative gain or loss in other income or other expense. We carefully analyze our hedging counterparties and only utilize those with credit ratings of AA or better.

**Interest Rate Risk**

The GLG Funds and accounts managed by us hold positions in debt obligations and derivatives thereof, some of which accrue interest at variable rates and whose value is impacted by reference to changes in interest rates. Interest rate changes may therefore directly impact the AUM valuation of these GLG Funds and managed accounts, which may affect our management fees and performance fees as described above. Our long-term debt consists of our outstanding revolving and term loan credit facilities. Interest on the outstanding principal amounts is currently based on 1-month LIBOR plus the applicable margin, which is reset periodically and was 3.7% at June 30, 2008. A 10% change in the 1-month LIBOR would impact our interest expense by approximately \$0.2 million for the 1-month period.

**Table of Contents**

**Item 4. Controls and Procedures**

Under the supervision and with the participation of our management, including our co-principal executive officers and principal financial officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended, as of the end of the period covered by this report. Based on this evaluation, our co-principal executive officers and our principal financial officer concluded that our disclosure controls and procedures were effective.

Subsequent to filing our Annual Report on Form 10-K for the year ended December 31, 2007 on March 3, 2008, we identified misstatements in our 2006 and 2007 combined and consolidated financial statements in relation to limited partner profit share distributions and have restated those combined and consolidated financial statements in our Annual Report on Form 10-K/A for the year ended December 31, 2007 filed on April 22, 2008. We previously recognized elements of the limited partner profit share arrangement as distributions rather than as operating expenses. Our management has concluded that these misstatements resulted from a control deficiency that represented a material weakness in relation to our policies and procedures in respect of the application of GAAP in this area. This material weakness has been remediated through the establishment of applicable policies and procedures developed in relation to the restatement.

During the second quarter of 2008, we deployed a new multi-currency general ledger and consolidation system. In doing so, we modified and enhanced our internal controls over financial reporting (as such term is defined in Exchange Act Rule 13a-15(f)) as a result of the implementation of new processes and functionality related to the general ledger system.

There have not been any other changes in our internal control over financial reporting during the quarter ended June 30, 2008 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents**

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

Information about our legal proceedings is contained in Item 1, Legal Proceedings, in Part II of our Quarterly Report on Form 10-Q for the quarter ended March 31, 2008. We believe that as of June 30, 2008, there has been no material change to this information

We are also subject to various claims and assessments and regulatory inquiries and investigations in the normal course of our business. While it is not possible at this time to predict the outcome of any legal and regulatory proceedings with certainty and while some investigations, lawsuits, claims or proceedings may be disposed of unfavorably to us, based on our evaluation of matters that are pending or asserted our management believes the disposition of such matters will not have a material adverse effect on our business, financial condition or results of operations. An unfavorable ruling could include money damages or injunctive relief.

**Item 1A. Risk Factors**

Information about our most significant risk factors is contained in Item 1A of our Annual Report on Form 10-K/A for the fiscal year ended December 31, 2007. We believe that at June 30, 2008 there has been no material change to this information.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

*Share and Warrant Repurchases*

On November 2, 2007, we initiated a \$100.0 million repurchase program for shares of our common stock and warrants to purchase common stock approved by our Board of Directors effective through May 2, 2008. On February 4, 2008, the Board of Directors approved an increase of our repurchase program by an additional \$100.0 million and extended the program through August 31, 2008. As of August 4, 2008, we had repurchased an aggregate of 14,299,200 warrants and 64,900 shares of common stock (as described below) for an aggregate purchase price of \$83.4 million under the program. On August 4, 2008, the Board of Directors extended the repurchase program through February 4, 2009. Approximately \$116.6 million remains available under the program for the repurchase of common stock and warrants. Our repurchase program allows management to repurchase shares and warrants at its discretion.

On May 29, 2008, the Company purchased an aggregate of 64,900 shares of common stock from an employee at a price of \$8.15 per share. No warrants were repurchased by the Company during the second quarter of 2008.

**Table of Contents****Item 4. Submission of Matters to a Vote of Security Holders**

At the Annual Meeting of Shareholders of the Company held June 2, 2008 the following proposals were voted on and approved:

(1) To elect nine members to the board of directors of the Company with terms expiring at the Annual Meeting of Shareholders in 2009.

|                   | Votes<br>For | Votes<br>Withheld |
|-------------------|--------------|-------------------|
| Noam Gottesman    | 221,095,353  | 10,552,480        |
| Ian Ashken        | 230,542,245  | 1,105,588         |
| Nicolas Berggruen | 219,092,734  | 12,555,099        |
| Martin Franklin   | 221,553,844  | 10,093,989        |
| James Hauslein    | 230,540,045  | 1,107,788         |
| William Lauder    | 230,542,245  | 1,105,588         |
| Paul Myners       | 230,065,425  | 1,582,408         |
| Emmanuel Roman    | 221,100,153  | 10,547,680        |
| Peter Weinberg    | 220,404,895  | 11,242,938        |

(2) To ratify the appointment of Ernst & Young LLP by the Audit Committee of the board of directors of the Company as the Company's independent registered public accounting firm for fiscal year 2008.

| For         | Against | Abstain |
|-------------|---------|---------|
| 231,333,640 | 314,193 | 0       |



**Table of Contents**

**Item 6. Exhibits**

| <b>Exhibit No.</b> | <b>Description</b>  |
|--------------------|---|
| 31.1               | Certification of Periodic Report by the Co-Chief Executive Officer Pursuant to Rule 13a-15(e) or 15d-15(e) of the Exchange Act.                       |
| 31.2               | Certification of Periodic Report by the Co-Chief Executive Officer Pursuant to Rule 13a-15(e) or 15d-15(e) of the Exchange Act.                       |
| 31.3               | Certification of Periodic Report by the Chief Financial Officer Pursuant to Rule 13a-15(e) or 15d-15(e) of the Exchange Act.                          |
| 32.1               | Certification of Periodic Report by the Co-Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350. |
| 32.2               | Certification of Periodic Report by the Co-Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350. |
| 32.3               | Certification of Periodic Report by the Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.    |

**Table of Contents**

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GLG PARTNERS, INC.  
(Registrant)

Date: August 8, 2008

By /s/ Noam Gottesman  
Name: Noam Gottesman  
Title: Chairman of the Board and  
Co-Chief Executive Officer

46

---

**Table of Contents**

**EXHIBIT INDEX**

| <b>Exhibit No.</b> | <b>Description</b>  |
|--------------------|---|
| 31.1               | Certification of Periodic Report by the Co-Chief Executive Officer Pursuant to Rule 13a-15(e) or 15d-15(e) of the Exchange Act.                       |
| 31.2               | Certification of Periodic Report by the Co-Chief Executive Officer Pursuant to Rule 13a-15(e) or 15d-15(e) of the Exchange Act.                       |
| 31.3               | Certification of Periodic Report by the Chief Financial Officer Pursuant to Rule 13a-15(e) or 15d-15(e) of the Exchange Act.                          |
| 32.1               | Certification of Periodic Report by the Co-Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350. |
| 32.2               | Certification of Periodic Report by the Co-Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350. |
| 32.3               | Certification of Periodic Report by the Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.    |