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Wayside Technology Group, Inc. Form 10-Q May 10, 2010

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 10-Q

xQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2010

OR

oTRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File No. 000-26408

Wayside Technology Group, Inc. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 13-3136104

(I.R.S. Employer Identification No.)

1157 Shrewsbury Avenue, Shrewsbury, New Jersey 07702 (Address of principal executive offices)

(732) 389-8950 Registrant's Telephone Number

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," and "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Check One:

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Large Accelerated Filer o

Accelerated Filer o

Non-Accelerated Filer o

Smaller Reporting Company

X

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

There were 4,810,232 outstanding shares of Common Stock, par value \$.01 per share, as of May 6, 2010, not including 474,268 shares classified as treasury stock.

#### PART I – FINANCIAL INFORMATION WAYSIDE TECHNOLOGY GROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share amounts)

ASSETS	March 31, 2010 (Unaudited)	December 31, 2009		
Current assets				
Cash and cash equivalents	\$9,410	\$8,560		
Marketable securities	6,550	7,571		
Accounts receivable, net of allowances of \$1,172 and \$1,097, respectively	27,822	27,040		
Inventory, net	1,230	967		
Prepaid expenses and other current assets	788	998		
Deferred income taxes	638	677		
Total current assets	46,438	45,813		
Equipment and leasehold improvements, net	444	432		
Accounts receivable-long-term	5,043	6,901		
Other assets	40	38		
Deferred income taxes	414	483		
Total assets	\$52,379	\$53,667		
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities				
Accounts payable and accrued expenses	\$27,770	\$29,230		
Other liabilities	78	78		
Total liabilities	27,848	29,308		
Commitments and contingencies				
Stockholders' equity				
Common stock, \$.01 par value; 10,000,000 shares authorized, 5,284,500 shares				
issued; 4,824,953 and 4,688,844 shares outstanding, respectively	53	53		
Additional paid-in capital	24,515	24,826		
Treasury stock, at cost, 459,547 and 595,656 shares, respectively	(3,060			
Retained earnings	2,640	2,727		
Accumulated other comprehensive income	383	308		
Total stockholders' equity	24,531	24,359		
Total liabilities and stockholders' equity	\$52,379	\$53,667		

The accompanying notes are an integral part of these condensed consolidated financial statements.

# WAYSIDE TECHNOLOGY GROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

(Unaudited)

(In thousands, except per share data)

	Three months	Three months ended		
	M	March 31,		
	2010	2009		
Net sales	\$40,358	\$31,750		
Cost of sales	36,390	28,283		
Gross profit	3,968	3,467		
Selling, general and administrative expenses	3,030	2,651		
Income from operations	938	816		
Interest income, net	108	148		
Realized foreign exchange gain (loss)	1	(1	)	
Income before income tax provision	1,047	963		
Provision for income taxes	424	385		
Net income	\$623	\$578		
Net income per common share - Basic	\$0.14	\$0.13		
Net income per common share – Diluted	\$0.14	\$0.13		
Weighted average common shares outstanding-Basic	4,371	4,386		
Weighted average common shares outstanding-Diluted	4,425	4,413		
Dividends paid per common share	\$0.15	\$0.15		

The accompanying notes are an integral part of these condensed consolidated financial statements.

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## WAYSIDE TECHNOLOGY GROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME

(Unaudited)

(Dollars in thousands, except share amounts)

Accumulated

Additional Other

Common Stock Paid-In Treasury Retained Comprehensive

Shares Amount Capital