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1ST CONSTITUTION BANCORP  
Form 10QSB  
May 08, 2002

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-QSB

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2002

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-32891

1st Constitution Bancorp

-----  
(Exact name of registrant as specified in its charter)

New Jersey

22-3665653

-----  
(State or other jurisdiction of  
incorporation or organization)

-----  
(I.R.S. Employer Identification No)

2650 Route 130, P.O. Box 634, Cranbury, NJ 08512

-----  
(Address of principal executive officers) (Zip Code)

(609) 655-4500

-----  
(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last  
report)

Indicate by check mark whether the registrant (1) has filed all reports  
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of  
1934 during the preceding 12 months (or for such shorter period that the  
registrant was required to file such reports), and (2) has been subjected to  
such filing requirements for the past 90 days.

Yes  No

As of April 15, 2002 there were 1,402,595 shares of common stock, no par value  
outstanding.

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1st Constitution Bancorp

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## 1ST CONSTITUTION BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CONDITION

	March 31, 20 -----
ASSETS	
CASH AND DUE FROM BANKS	\$ 8,057,6
FEDERAL FUNDS SOLD / SHORT-TERM INVESTMENTS	7,513,1
Total cash and cash equivalents	15,570,7 -----
SECURITIES:	
Available for sale, at market value	63,131,0
Held to maturity (market value of \$5,672,928 and \$6,103,760 in 2002)	

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and 2001, respectively)	5,585,0
Total securities	68,716,1
LOANS HELD FOR SALE	5,387,2
LOANS	126,720,2
Less - Allowance for loan losses	(1,488,1
Net loans	125,232,1
PREMISES AND EQUIPMENT, net	1,022,9
ACCRUED INTEREST RECEIVABLE	1,045,7
OTHER ASSETS	919,0
Total assets	\$ 217,894,1
LIABILITIES AND SHAREHOLDERS' EQUITY	
LIABILITIES:	
Deposits	
Non-interest bearing	\$ 32,236,1
Interest bearing	145,988,2
Total deposits	178,224,3
SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE	3,977,9
OTHER BORROWINGS	15,500,0
ACCRUED INTEREST PAYABLE	1,297,9
ACCRUED EXPENSES AND OTHER LIABILITIES	1,093,7
Total liabilities	200,094,0
COMMITMENTS AND CONTINGENCIES	
SHAREHOLDERS' EQUITY:	
Common stock, no par value; 10,000,000 shares authorized; 1,404,895 shares issued and 1,397,595 and 1,398,395 outstanding as of March 31, 2002 and December 31, 2001, respectively	15,193,2
Retained earnings	2,959,0
Treasury Stock, shares at cost (7,300 shares and 6,500 shares at March 31, 2002 and December 31, 2001, respectively)	(99,9
Accumulated other comprehensive loss	(252,2
Total shareholders' equity	17,800,0
Total liabilities and shareholders' equity	\$ 217,894,1

See accompanying notes to consolidated financial statements.

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	Three Months Ended March	
	2002	
	-----	-----
INTEREST INCOME:		
Interest on loans	\$2,465,046	\$2,
Interest on securities:		
Taxable	820,998	
Tax-exempt	37,582	
Interest on Federal funds sold and short-term investments	59,537	
	-----	-----
Total interest income	3,383,163	3,
	-----	-----
INTEREST EXPENSE:		
Interest on deposits	1,038,023	1,
Interest on Federal funds purchased and securities sold under agreements to repurchase	16,742	
Interest on other borrowings	207,987	
	-----	-----
Total interest expense	1,262,752	1,
	-----	-----
Net interest income	2,120,411	1,
	-----	-----
PROVISION FOR LOAN LOSSES	60,000	
	-----	-----
Net interest income after provision for loan losses	2,060,411	1,
	-----	-----
NON-INTEREST INCOME:		
Service charges on deposit accounts	120,934	
Gain on sale of loans held for sale	313,128	
Other income	56,986	
	-----	-----
Total other income	491,048	
	-----	-----
NON-INTEREST EXPENSE:		
Salaries and employee benefits	868,956	
Occupancy Expense	181,323	
Other operating expenses	557,575	
	-----	-----
Total other expense	1,607,854	1,
	-----	-----
Income before income taxes	943,605	
INCOME TAXES	344,713	
	-----	-----
Net income	\$ 598,892	\$
	=====	=====
NET INCOME PER SHARE:		
Basic	\$ 0.43	\$
Diluted	\$ 0.41	\$

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WEIGHTED AVERAGE SHARES OUTSTANDING:

Basic	1,398,185	1,
Diluted	1,461,129	1,

See accompanying notes to consolidated financial statements.

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1ST CONSTITUTION BANCORP AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF CASH FLOWS

	Three months ended 2002	
	-----	
<b>OPERATING ACTIVITIES:</b>		
Net income	\$ 598,892	
Adjustments to reconcile net income to net cash provided by (used in) operating activities -		
Provision for loan losses	60,000	
Depreciation and amortization	59,341	
Net amortization (accretion) on securities	61,503	
Gain on sale of loans held for sale	(313,128)	
Originations of loans held for sale	(17,691,474)	
Proceeds from sales of loans held for sale	19,776,280	
Decrease in accrued interest receivable	1,892	
Decrease (increase) in other assets	48,508	
(Decrease) increase in accrued interest payable	(259,433)	
Increase in accrued expenses and other liabilities	473,641	
	-----	
Net cash provided by (used in) operating activities	2,816,022	
	-----	
<b>INVESTING ACTIVITIES:</b>		
Purchases of securities -		
Available for sale	(5,799,804)	
Proceeds from maturities and prepayments of securities -		
Available for sale	3,899,851	
Held to maturity	449,884	
Net increase in loans	(1,769,195)	
Capital expenditures	(83,560)	
	-----	
Net cash used in investing activities	(3,302,824)	
	-----	
<b>FINANCING ACTIVITIES:</b>		
Net (decrease) increase in demand, savings and time deposits	(6,040,431)	
Net increase in securities sold under agreements to repurchase	169,769	
	-----	

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Net cash (used in) provided by financing activities	(5,870,622)
	-----
(Decrease) increase in cash and cash equivalents	(6,357,424)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	21,928,214
	-----
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 15,570,790
	=====
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:	
Cash paid during the period for -	
Interest	\$ 1,522,185
Income taxes	340,000
	=====

See accompanying notes to consolidated financial statements.

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### 1ST CONSTITUTION BANCORP AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2002 (UNAUDITED)

(1) BASIS OF PRESENTATION

The accompanying unaudited Consolidated Financial Statements herein have been prepared by 1st Constitution Bancorp (the "Company"), in accordance with accounting principles generally accepted in the United States of America and pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements have been condensed or omitted pursuant to such rules and regulations. These consolidated Financial Statements should be read in conjunction with the audited financial statements and the notes thereto.

In the opinion of the Company, all adjustments (consisting only of normal recurring accruals) which are necessary for a fair presentation of the operating results for the interim periods have been included. The results of operations for periods of less than a year are not necessarily indicative of results for the full year.

Certain reclassifications have been made to the prior years' financial statements to conform with the classifications used in 2002.

(2) NET INCOME PER COMMON SHARE

Basic net income per common share is computed by dividing net income by the weighted average number of shares outstanding during each period.

Diluted net income per common share is computed by dividing net income by the weighted average number of shares outstanding, as adjusted for the assumed exercise of potential common stock options, using the treasury stock method. Potential shares of common stock resulting from

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stock option agreements totaled 62,944 and 30,535 for the three months ended March 31, 2002 and March 31, 2001, respectively. All share amounts have been restated for the effect of a 5% stock dividend declared in 2001.

### (3) RECENT ACCOUNTING PRONOUNCEMENT

On October 3, 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets", which addresses financial accounting and reporting for the impairment or disposal of long-lived assets. While SFAS No. 144 supersedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of", it retains many of the fundamental provisions of that Statement. The Statement is effective for fiscal years beginning after December 15, 2001. The initial adoption of SFAS No. 144 did not have a significant impact on the Company's consolidated financial statements.

In August 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations," which addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. SFAS No. 143 requires an enterprise to record the fair value of an asset retirement obligation as a liability in the period in which it incurs a legal obligation associated with the retirement of tangible long-lived assets. The Company is required to adopt the provisions of SFAS No. 143 for fiscal years beginning after June 15, 2002. The Company does not anticipate that SFAS No. 143 will significantly impact the Company's consolidated financial statements.

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On July 20, 2001, the FASB issued SFAS No. 142, "Goodwill and Other Intangible Assets." SFAS No. 142 requires that goodwill and intangible assets with indefinite useful lives no longer be amortized, but instead be tested for impairment at least annually in accordance with the provisions of SFAS No. 142. SFAS No. 142 also requires that intangible assets with definite useful lives be amortized over their respective estimated useful lives to their estimated residual values, and periodically reviewed for impairment.

The Company adopted the provisions of SFAS No. 142 on January 1, 2002. The Company currently has no recorded goodwill and the adoption of SFAS No. 142 did not significantly impact the Company's accounting for currently recorded intangible assets, primarily core deposit intangibles.

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### ITEM 2 --- MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

The following discussion of the operating results and financial condition at March 31, 2002 is intended to help readers analyze the accompanying financial statements, notes and other supplemental information contained in this document. Results of operations for the three-month period ended March 31, 2002 is not necessarily indicative of results to be attained for any other period.

Forward-Looking Statements

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This report contains forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Such statements are not historical facts and include expressions about our confidence and strategies and our expectations about new and existing programs and products, relationships, opportunities, technology and market conditions. These statements may be identified by such forward-looking terminology as "expect", "believe", "anticipate", or by expressions of confidence such as "continuing" or "strong" or similar statements or variations of such terms. Such forward-looking statements involve certain risks and uncertainties. These include, but are not limited to, interest rate fluctuations; continued levels of loan quality and origination volume; continued relationship with major customers; inflation and technology changes; the Bank's ability to generate deposits and loans; income or revenues being lower than expected or operating costs higher; competitive pressures in the banking or financial services industries increasing significantly; weakening of general economic conditions nationally or in New Jersey; changes in legal and regulatory barriers and structures; as well as other risks and uncertainties detailed from time to time in filings of the Company with the U.S. Securities and Exchange Commission. Actual results may differ materially from such forward-looking statements. The Company assumes no obligation for updating any such forward-looking statements at any time.

### RESULTS OF OPERATIONS

THREE MONTHS ENDED MARCH 31, 2002 AND MARCH 31, 2001

#### Summary

The Company realized net income of \$598,892 for the three months ended March 31, 2002 as compared to \$480,254 reported for the same period in 2001. Net income per diluted share was \$0.41 for the three months ended March 31, 2002 compared to \$0.33 per diluted share for the prior year.

#### EARNINGS ANALYSIS

##### Net Interest Income

Net interest income, the Company's largest and most significant component of operating income, is the difference between interest and fees earned on loans and other earning assets, and interest paid on deposits and borrowed funds. This component represented 81.2% of the Company's net revenues in 2002. Net interest income also depends upon the relative amount of interest earning assets, interest-bearing liabilities, and the interest rate earned or paid on them.

The following table sets forth the Company's consolidated average balances of assets and liabilities and shareholder's equity as well as interest income (tax-equivalent basis) and expense on related items, and the Company's average yield or rate for the three month periods ended March 31, 2002 and 2001. The average rates are derived by dividing interest income and expenses by the average balance of assets and liabilities, respectively.

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Changes in net interest income and margin result from the interaction between the volume and composition of earning assets, interest bearing liabilities, related yields, and associated funding costs.

The Company's net interest income totaled \$2,120,411 for the three months ended March 31, 2002 compared to \$1,957,879 for the three months ended March 31, 2001. The principal factor contributing to the current period increase in net interest income was increased loan portfolio and investment securities portfolio volumes. This was partially offset by decreases in both loan and investment securities



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portfolio yields due to the declining interest rate environment that existed throughout 2001 and continued into the first quarter of 2002.

### AVERAGE BALANCE SHEETS WITH RESULTANT INTEREST AND RATES

(yields on a tax-equivalent basis)	Three months ended March 31, 2002			Three months
	Average Balance	Interest	Average Rate	Average Balance
<b>ASSETS:</b>				
Federal Funds Sold/Short-Term Investments	\$12,703,088	\$59,537	1.90%	\$4,842,594
<b>Securities:</b>				
U.S. Treasury Bonds	--	--	0.00%	499,489
Collateralized Mortgage Obligations/Mortgage Backed Securities	64,268,958	820,998	5.11%	54,479,932
States and Political Subdivisions	3,191,284	55,620	6.97%	2,749,251
<b>Total</b>	<b>67,460,242</b>	<b>876,618</b>	<b>5.20%</b>	<b>57,728,672</b>
<b>Loan Portfolio:</b>				
Commercial	22,595,451	479,412	8.60%	24,759,297
Installment	14,430,601	285,241	8.02%	15,441,222
Commercial Mortgages and Construction Wholesale	65,574,691	1,099,646	6.80%	49,327,016
Residential Mortgages and Construction Retail	21,099,380	392,051	7.54%	18,714,433
All Other Loans	8,123,987	208,696	10.90%	7,313,061
<b>Total</b>	<b>131,824,110</b>	<b>2,465,046</b>	<b>7.58%</b>	<b>115,555,029</b>
<b>TOTAL INTEREST-EARNING ASSETS</b>	<b>211,987,440</b>	<b>3,401,201</b>	<b>6.51%</b>	<b>178,126,295</b>
Allowance for Loan Losses	(1,463,243)			(1,166,649)
Cash and Due From Bank	6,737,694			5,681,361
Other Assets	3,422,621			3,045,830
<b>TOTAL ASSETS</b>	<b>\$220,684,512</b>			<b>\$185,686,837</b>
<b>Interest-Bearing Liabilities:</b>				
Money Market and NOW Accounts	\$63,504,614	\$234,242	1.50%	\$41,067,138
Savings Accounts	12,037,480	44,655	1.50%	10,515,075
Certificates of Deposit	54,468,098	577,317	4.30%	48,583,317
Certificates of Deposit of \$100,000 and Over	18,368,052	181,809	4.01%	17,318,100
Federal Funds Purchased/Other Borrowed Funds	19,279,219	224,729	4.73%	20,689,932
<b>TOTAL INTEREST-BEARING LIABILITIES</b>	<b>167,657,463</b>	<b>1,262,752</b>	<b>3.05%</b>	<b>138,173,562</b>
<b>NET INTEREST SPREAD</b>			<b>3.45%</b>	

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		=====
Demand Deposits	31,626,518	29,532,862
Other Liabilities	3,646,530	2,650,325
	-----	-----
Total Liabilities	202,930,511	170,356,749
Shareholders' Equity	17,754,002	15,330,088
	-----	-----
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	220,684,513	185,686,837
	=====	=====
NET INTEREST MARGIN	\$2,138,449	4.09%
	=====	=====

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Average interest earning assets increased by \$33,861,145 or 19.0% for the three month period ended March 31, 2002 versus the comparable 2001 period with increases of \$16,269,081 in loans and \$9,731,570 in investment securities. Led by commercial mortgages and construction loans, the Company's average loan portfolio grew by 14.1% and loan yields averaged 7.58% in 2002, 162 basis points lower than 2001. This decrease was primarily the result of 2002 loan growth at lower yields amid a decreasing interest rate environment for the majority of 2001 and the first quarter of 2002. The Company's average investment securities portfolio grew 16.9%, and the yield on that portfolio decreased 153 basis points when comparing the three month ended March 31, 2002 with the comparable 2001 period. Overall, the yield on interest earning assets decreased 180 basis points to 6.51% in 2002 from 8.31% in 2001.

The net interest margin (tax-equivalent basis), which is net interest income divided by average interest earning assets, was 4.09% for the three months ended March 31, 2002 compared with 4.49% for the comparable 2001 period. The principal factor causing the decrease in the Company's net interest margin was the sharp decline in market interest rates during 2001 that continues into 2002. This resulted in yields on short-term investments and floating rate loans tied to the prime rate to decline more quickly than those of the Company's interest-bearing liabilities. As a result of the interest rate movement, the yield on the Company's total interest-earning assets declined 180 basis and the cost of interest-bearing liabilities decreased 187 basis points compared to 2001, as depositors sought higher yields in certificate of deposit accounts.

Average non-interest bearing demand deposits increased 7.1% to \$31,625,518 for the three-month period ended March 31, 2002 from \$29,532,862 for the comparable 2001 period. Business checking accounts and expanding new business relationships have generated most of this increase. Throughout the comparative periods, increases in average non-interest bearing deposits contributed to the increases in net interest income.

Provision for Loan Losses

For the three months ended March 31, 2002 and 2001, the provision for loan losses was \$60,000. The comparable provisions were the result of stable loan portfolio growth combined with lower levels of non-performing loans. The amount of the loan loss provisions and the level of the allowance for loan losses are based upon a number of factors including Management's evaluation of potential losses in the portfolio after consideration of appraised collateral values, financial conditions and past credit history of the borrowers as well as prevailing and anticipated economic conditions.

Non-Interest Income

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For the three months ended March 31, 2002, compared to the same period of 2001, total non-interest income increased \$212,112 or 76.0%, to \$491,048 compared to \$278,936. The increase was due primarily to an increase of \$198,112 in gains on sale of loans held for sale.

Gain on sales of loans held for sale increased significantly to \$313,128 for the three month period ended March 31, 2002 compared to \$115,016 for the 2001 period. The declining interest rate environment that existed in 2001 and continues in 2002 greatly fueled the volume of mortgage loan originations and subsequent secondary market mortgage loan sales.

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### Non-Interest Expense

For the three months ended March 31, 2002, non-interest expense amounted to \$1,607,854, an increase of \$189,118, or 13.3%, from the same period last year. Salaries and employee benefits increased \$118,764 compared to the prior year period primarily due to increased staffing levels to manage the continuing growth of the Company plus normal salary increases. Occupancy expense decreased \$591 while other operating expenses increased \$70,945.

An important industry productivity measure is the efficiency ratio. The efficiency ratio is calculated by dividing total operating expenses by net interest income and other income. An increase in the efficiency ratio indicates that more resources are being utilized to generate the same or greater volume of income, while a decrease would indicate a more efficient allocation of resources. The Company's efficiency ratio decreased for the quarter ended March 31, 2002 to 61.6% compared to 65.17% for the quarter ended March 31, 2001.

The Company's ratio of non-interest expense to average assets improved to 2.95% for the three month period ended March 31, 2002 compared to 3.10% for the comparable 2001 period.

### FINANCIAL CONDITION

March 31, 2002 Compared with December 31, 2001

Total consolidated assets at March 31, 2002 totaled \$217,894,136 compared to \$223,183,463 at December 31, 2001. The decrease in the Company's asset base during the first three months of 2002 was primarily due to a decrease in interest bearing deposits. Historically, during periods similar to the current lower interest rate environment, customers with maturing time deposits at higher rates may migrate from the Company in searching for higher competitive rates. Total deposits decreased by \$6,040,431 or 3.3% to \$178,224,365 at March 31, 2002 compared to \$184,264,796 at December 31, 2001.

### Cash and Cash Equivalents

Cash and Cash Equivalents at March 31, 2002 totaled \$15,570,790 compared to \$21,928,214 at December 31, 2001. Cash and cash equivalents at March 31, 2002 consisted of cash and due from banks of \$8,057,613 and Federal funds sold/short term investments of \$7,513,177. The corresponding balances at December 31, 2001 were \$8,173,550 and \$13,754,664, respectively. The balance of cash and cash equivalents at March 31, 2002 decreased primarily due to decreased interest bearing deposit balances.

### Securities

Securities represented 31.5% of total assets at March 31, 2002 and 30.3% at

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December 31, 2001. Total securities increased \$1,076,157 or 1.6% at March 31, 2002 to \$68,716,141 compared to \$67,639,984 at year-end 2001.

Information relative to the Company's securities portfolio at March 31, 2002, is as follows:

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	Amortized Cost -----	Gross Unrealized Gains -----	Gross Unrealized Losses -----
MARCH 31, 2002			
Available for sale --			
U.S. Treasury securities and obligations of U.S.			
Government corporations and agencies	\$28,060,716	\$137,402	\$ 468,6
Mortgage backed securities	25,870,808	140,816	112,2
FHLB stock and other securities	9,581,752	23,124	102,6
	-----	-----	-----
	\$63,513,276	\$301,342	\$ 683,5
	=====	=====	=====
Held to maturity --			
U.S. Treasury securities and obligations of U.S.			
Government corporations and agencies	\$ 3,182,510	\$ 40,500	\$ 14,2
Mortgage backed securities	2,402,533	61,658	
	-----	-----	-----
	\$ 5,585,043	\$102,158	\$ 14,2
	=====	=====	=====

Securities available for sale totaled \$63,131,098 at March 31, 2002, an increase of \$1,526,041 or 2.5% from year-end 2001. During the first three months of 2002, \$5,799,804 of securities available for sale were purchased (predominantly mortgage backed securities) and funded by calls and maturities of securities held to maturity, securities available for sale and short-term investments.

Securities held to maturity totaled \$5,585,043 at March 31, 2002, a decrease of \$449,884 or 7.5% from year-end 2001.

### Loans

The loan portfolio, which represents the Company's largest asset, is a significant source of both interest and fee income. Elements of the loan portfolio are subject to differing levels of credit and interest rate risk. The Company's primary lending focus continues to be commercial loans, owner-occupied commercial mortgage loans and tenanted commercial real estate loans.

The following table sets forth the classification of loans by major category at March 31, 2002 and December 31, 2001.

LOAN PORTFOLIO COMPOSITION	March 31, 2002		Dec
Component	Amount	%	Amount
	-----	of total -----	-----

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Construction loans	\$26,136,417	20.6%	\$29,3
Residential real estate loans	10,029,672	7.9%	11,6
Commercial and industrial loans	68,055,675	53.7%	62,0
Loans to individuals	16,397,225	12.9%	15,5
Lease financing	5,744,791	4.5%	6,1
All other loans	356,507	0.3%	1
	-----	-----	-----
	\$126,720,287	100.0%	\$124,9
	=====	=====	=====

The loan portfolio increased at March 31, 2002 to \$126,720,287 from \$124,937,483 at December 31, 2001. The ability of the Company to enter into larger loan relationships and management's philosophy of relationship banking are key factors in continued loan growth. Strong competition from both bank and

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non-bank competitors could result in comparatively lower yields on new and established lending relationships. The ultimate collectability of the loan portfolio and the recovery of the carrying amount of real estate are subject to changes in the Company's market region's economic environment and real estate market.

Non-Performing Assets

Non-performing assets consist of non-performing loans and other real estate owned. Non-performing loans are composed of (1) loans on a non-accrual basis, (2) loans which are contractually past due 90 days or more as to interest and principal payments but have not been classified as non-accrual and (3) loans whose terms have been restructured to provide a reduction or deferral of interest on principal because of a deterioration in the financial position of the borrower.

The Company's policy with regard to non-accrual loans varies by the type of loan involved. Generally, commercial loans are placed on a non-accrual status when they are 90 days past due unless these loans are well secured and in the process of collection or, regardless of the past due status of the loan, when management determines that the complete recovery of principal or interest is in doubt. Consumer loans are generally charged off after they become 90 days past due. Residential mortgage loans are not generally placed on a non-accrual status unless the value of the real estate has deteriorated to the point that a potential loss of principal or interest exists. Subsequent payments are credited to income only if collection of principal is not in doubt.

Nonaccrual loans amounted to \$60,867 at March 31, 2002, a decrease of \$557,235 from \$618,102 at year-end 2001. As the table demonstrates, loan quality and ratios remain strong. This was accomplished through quality loan underwriting, a proactive approach to loan monitoring and aggressive workout strategies.

NON-PERFORMING ASSETS AND LOANS	March 31 2002	December 31 2001
	-----	-----
Non-Performing loans:		
Loans 90 days or more past due and still accruing	\$ 0	\$ 0
Non-accrual loans	60,867	618,102
	-----	-----

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Total non-performing loans	60,867	618,102
Other real estate owned	0	0
	-----	-----
Total non-performing assets	\$60,867	\$618,102
	=====	=====
Non-performing loans to total loans	0.05%	0.49%
Non-performing assets to total assets	0.03%	0.28%

The Company had no restructured loans, other real estate owned or impaired loans at March 31, 2002. Impaired loans totaled \$609,237 at December 31, 2001.

### Allowance for Loan Losses

The allowance for loan losses is a critical accounting policy of the Company and is maintained at a level believed by management sufficient to absorb probable credit losses inherent in the loan portfolio as of the date of the financial statements. The allowance for loan losses is a valuation reserve available for losses incurred in the loan portfolio and other extensions of credit.

Management utilizes a systematic and documented allowance adequacy methodology for loan losses that requires specific allowance assessment for all loans, including real estate mortgages and consumer loans.

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This methodology assigns reserves based upon credit risk ratings for all loans. The reserves are based upon various factors, including historical performance, general economic conditions as well as the current economic conditions of borrowers and underlying collateral values. Management periodically reviews the process used to determine the adequacy of the allowance for loan losses. Allocations to the allowance for loan losses, both specific and general, are determined after this review. Loans are classified based on internal reviews and evaluations performed by the lending staff. These evaluations are, in turn, examined by the Company's internal loan review specialist. A formal loan review function, independent of loan origination, is used to identify and monitor risk classifications. The determination of the adequacy of the allowance for loan losses is inherently subjective in nature and subject to significant near term change based upon the underlying factors discussed above.

The allowance for loan losses amounted to \$1,488,104 at March 31, 2002, an increase of \$73,609 from December 31, 2001. The ratio of the allowance for loan losses to total loans was 1.17% at March 31, 2002 and 1.13% at December 31, 2001, respectively. The allowance for loan losses as a percentage of non-performing loans was 2444.85% at March 31, 2002, compared to 228.84% at the end of 2001. The quality of the loan portfolio remains strong and it is management's belief that the allowance for loan losses is adequate in relation to credit risk exposure levels.

The following table presents, for the periods indicated, an analysis of the allowance for loan losses and other related data.

ALLOWANCE FOR LOAN LOSSES	March 31, 2002	March 31, 2001
	-----	-----
Balance, beginning of period	1,414,495	\$1,132,555
Provision charged to operating expenses	60,000	60,000

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Loans charged off	(7,337)	0
Recoveries	20,946	781
	-----	-----
Net (charge offs) / recoveries	13,609	781
	-----	-----
Balance, end of period	\$1,488,104	\$1,193,336
	=====	=====
Loans:		
At period end	\$126,720,287	\$117,118,450
Average during the period	131,824,110	115,555,029
Net charge offs to average loans outstanding	0.01%	0.00%
Allowance for loan losses to:		
Total loans at period end	1.17%	1.02%
Non-performing loans	2,444.85%	269.58%

### Deposits

Deposits, which include demand deposits (interest bearing and non-interest bearing), savings and time deposits, are a fundamental and cost-effective source of funding the Company's operations. The Company offers a variety of products designed to attract and retain customers, with management's primary focus being on building and expanding long-term relationships.

#### AVERAGE DEPOSIT BALANCE

	Three months ended March 31, 2002	
	Balance	Percentage of Total
Non-interest bearing demand deposits	\$ 31,626,518	17.6%
Interest bearing demand deposits	63,504,614	35.3%
Savings deposits	12,037,480	6.7%
Certificates of deposit of \$100,000 or more	18,368,052	10.2%
Other time deposits	54,468,098	30.3%
	-----	-----
Total	\$180,004,762	100.0%
	=====	=====

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Total deposits decreased \$6,040,431 or 3.3% to \$178,224,365 at March 31, 2002 from \$184,264,796 at December 31, 2001. This decrease in total deposits was primarily the result of a \$5,642,675 decrease in interest bearing deposits to \$145,988,226 as customers with maturing time deposits migrated from the Company in searching for higher competitive rates during this period of lower market interest rates.

### Other Borrowings

Other Borrowings are comprised of fixed rate convertible advances from the Federal Home Loan Bank ("FHLB"). These borrowings are primarily used to fund asset growth not supported by deposit generation. These advances are fully secured by marketable securities and qualifying one-to-four family mortgage loans.

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The balances of other borrowed funds was \$15,500,000 at March 31, 2002 and December 31, 2001.

### Shareholders' Equity And Dividends

Shareholders' equity at March 31, 2002 totaled \$17,800,071, an increase of \$367,127, or 2.11%, compared to December 31, 2001. Book value per common share rose to \$12.74 at March 31, 2002 compared to \$12.47 at December 31, 2001.

In 2000, the Board of Directors authorized a stock buyback program that allows for the repurchase of a limited number of the Company's shares at management's discretion on the open market. The Company undertook this repurchase program in order to increase shareholder value. During the three months ended March 31, 2002, 800 shares of common stock were purchased and, during 2001, 4,610 shares were purchased under this program. Treasury stock totaled \$99,923 at March 31, 2002 compared to \$83,190 at December 31, 2001.

During December 2001, the Company's stock became listed for trading on the NASDAQ National Market System, under the symbol, "FCCY".

The table below presents the actual capital amounts and ratios of the Company for the periods indicated:

### CAPITAL RATIOS

	Amount	Ratio
<hr/>		
As of March 31, 2002 -		
Total capital to risk weighted assets	\$19,540,412	13.28%
Tier 1 capital to risk weighted assets	18,052,308	12.27%
Tier 1 capital to average assets	18,052,308	8.18%
As of December 31, 2001-		
Total capital to risk weighted assets	\$18,890,081	12.82%
Tier 1 capital to risk weighted assets	17,475,586	11.86%
Tier 1 capital to average assets	17,475,586	7.57%

The minimum regulatory capital requirements for financial institutions require institutions to have a Tier 1 capital to average assets ratio of 4.0%, a Tier 1 capital to risk weighted assets ratio of 4.0% and a total

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capital to risk weighted assets ratio of 8.0%. To be considered "well capitalized," an institution must have a minimum Tier 1 leverage ratio of 5.0%. At March 31, 2002, the ratios of the Company exceeded the ratios required to be considered well capitalized. It is management's goal to monitor and maintain adequate capital levels to continue to support asset growth and continue its status as a well-capitalized institution.

### Liquidity

At March 31, 2002, the amount of liquid assets remained at a level management deemed adequate to ensure that contractual liabilities, depositors withdrawal requirements, and other operational and customer credit needs could be satisfied.



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Liquidity measures the ability to satisfy current and future cash flow needs as they become due. Liquidity management refers to the Company's ability to support asset growth while satisfying the borrowing needs and deposit withdrawal requirements of customers. In addition to maintaining liquid assets, factors such as capital position, profitability, asset quality and availability of funding affect a banks' ability to meet its liquidity needs. On the asset side, liquid funds are maintained in the form of cash and cash equivalents, Federal funds sold, investment securities held to maturity maturing within one year, securities available for sale and loans held for sale. Additional asset-based liquidity is derived from scheduled loan repayments as well as investment repayments of principal and interest from mortgage-backed securities. On the liability side, the primary source of liquidity is the ability to generate core deposits. Short-term borrowings are used as supplemental funding sources when growth in the core deposit base does not keep pace with that of earnings assets.

The Company has established borrowing relationship with the FHLB and its correspondent banks which further support and enhance liquidity.

The Consolidated Statements of Cash Flows present the changes in cash from operating, investing and financing activities.

Net cash provided by operating activities totaled \$2,816,022 in 2002 compared to \$2,746,339 used in operating activities in 2001. The primary source of funds is net income from operations adjusted for provision for loan losses, depreciation expenses, and amortization of intangibles.

Net cash used in investing activities totaled \$3,302,824 in 2002 compared to \$11,296,960 in 2001. The decrease in usage was the result of a lower volume of loan originations and securities purchases for the three months ended March 31, 2002.

Net cash used in financing activities amounted to \$5,870,622 in 2002 compared to \$27,401,645 provided by financing activities in 2001. The decrease in 2002 resulted primarily from the decrease in deposits.

The securities portfolio is also a source of liquidity, providing cash flows from maturities and periodic repayments of principal. During 2002, maturities of investment securities totaled \$4,349,735. Another source of liquidity is the loan portfolio, which provides a steady flow of payments and maturities.

On April 10, 2002, 1st Constitution Capital Trust I (the "Trust"), a statutory business trust, and a wholly owned subsidiary of the Company, issued \$5.0 million of floating rate Trust Preferred Securities in a pooled institutional placement transaction and \$155,000 of floating rate Common Securities to the Company. Proceeds from the issuance of the Trust Preferred Securities were immediately used by the Trust to purchase \$5.2 million of floating rate Subordinated Debentures maturing

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April 22, 2032 from the Company. The subordinated debentures have an initial rate of 6.02%. The Trust exists for the sole purpose is issuing Trust Preferred Securities and investing the proceeds into Subordinated Debentures of the Company. These Subordinated debentures constitute the sole assets of the Trust. The Subordinated Debentures are redeemable in whole or in part prior to maturity after April 22, 2007. The Trust is obligated to distribute all proceeds of a redemption, whether voluntary or upon maturity, to holders of the Trust Preferred Securities. The Company's obligation with respect to the Trust Preferred Securities and the Subordinated Debentures, when taken together, provides a full and unconditional guarantee on a subordinated basis by the Company of the obligations of the Trust to pay amounts when due on the Trust

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Preferred Securities.

### Interest Rate Sensitivity Analysis

The largest component of the Company's total income is net interest income, and the majority of the Company's financial instruments are composed of interest rate-sensitive assets and liabilities with various terms and maturities. The primary objective of management is to maximize net interest income while minimizing interest rate risk. Interest rate risk is derived from timing differences in the repricing of assets and liabilities, loan prepayments, deposit withdrawals, and differences in lending and funding rates. Management actively seeks to monitor and control the mix of interest rate-sensitive assets and interest rate-sensitive liabilities.

The Company continually evaluates interest rate risk management opportunities, including the use of derivative financial instruments. Management believes that hedging instruments currently available are not cost-effective, and therefore, has focused its efforts on increasing the Company's spread by attracting lower-costing retail deposits.

### MARKET RISK ANALYSIS

To measure the impacts of longer-term asset and liability mismatches beyond two years, the Company utilizes Modified Duration of Equity and Economic Value of Portfolio Equity ("EVPE") models. The modified duration of equity measures the potential price risk of equity to changes in interest rates. A longer modified duration of equity indicates a greater degree of risk to rising interest rates. Because of balance sheet optionality, an EVPE analysis is also used to dynamically model the present value of asset and liability cash flows, with rates ranging up or down 200 basis points. The economic value of equity is likely to be different as interest rates change. Results falling outside prescribed ranges require action by management. At March 31, 2002 and December 31, 2001, the Company's variance in the economic value equity as a percentage of assets with an instantaneous and sustained parallel shift of 200 basis points is within the negative 3% guideline, as shown in the tables below.

The market capitalization of the Company should not be equated to the EVPE, which only deals with the valuation of balance sheet cash flows using conservative assumptions. Calculated core deposit premiums may be less than what is available in an outright sale. The model does not consider potential premiums on floating rate loan sales, the impact of overhead expense, non-interest income, taxes, industry market price multiples and other factors reflected in the market capitalization of a company.

The following tables set forth certain information relating to the Company's financial instruments that are sensitive to changes in interest rates, categorized by expected maturity or repricing and the instruments fair value at March 31, 2002 and December 31, 2001.

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### MARKET RISK ANALYSIS

Change in Rates	March 31, 2002			December 31,		
	Flat	-200bp	+200bp	Flat	-200bp	+200b
-----	-----	-----	-----	-----	-----	-----

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Economic Value of Portfolio Equity	\$23,490,000	\$23,969,000	\$19,605,000	\$22,128,000	\$21,465,000	\$19,109,000
Change		480,000	(3,884,000)		(663,000)	(3,019,000)
Change as a % of assets		0.22%	(1.78%)		(0.30%)	(1.51%)

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### Part II - OTHER INFORMATION

- Item 1 - Legal Proceedings  
None.
- Item 2 - Changes in Securities  
None.
- Item 3 - Defaults upon Senior Securities  
None.
- Item 4 - Submission of Matters to a Vote of Security Holders  
None.
- Item 5 - Other Information  
None.
- Item 6 - Exhibits and Reports on Form 8-K  
(a) Exhibits

The following exhibits are filed as part of this Report

Exhibit Number	Description
-----	-----
3.1	Certificate of Incorporation of the Company (incorporated by reference to Exhibit 2.1 of the Registrant's Form 10-SB filed June 15, 2001).
3.2	Bylaws of the Company (incorporated by reference to Exhibit 2.2 of the Registrant's Form 10-SB filed June 15, 2001).
4.1	Specimen Share of Common Stock (incorporated by reference to Exhibit 4.1 of the Registrant's Form 10-K SB for the year ended December 31, 2001 filed March 22, 2002).
4.2	Amended and Restated Declaration of Trust of 1st Constitution Capital Trust I dated as of April 10, 2002 among the Registrant, as sponsor, Wilmington Trust Company, as Delaware and institutional trustee, and the Administrators named therein (filed herewith).
4.3	Indenture dated as of April 10, 2002 between the Registrant, as issuer, and Wilmington Trust Company, as trustee, relating to the

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Floating Rate Junior Subordinated Debt Securities due 2032 (filed herewith).

- 4.4 Guarantee Agreement dated as of April 10, 2002 between the Registrant and the Wilmington Trust Company, as guarantee trustee (filed herewith).
- 10.1 Amended and Restated 1990 Employee Stock Option Plan, as amended (incorporated by reference to Exhibit 6.1 of the Registrant's Form 10-SB filed June 15, 2001).
- 10.2 1996 Employee Stock Option Plan, as amended (incorporated by reference to Exhibit 6.2 of the Registrant's Form 10-SB filed June 15, 2001).
- 10.3 2000 Employee Stock Option Plan (incorporated by reference to Exhibit 6.3 of the Registrant's Form 10-SB filed June 15, 2001).
- 10.4 Stock Option Plan for Non-Employee Director (incorporated by reference to Exhibit 6.4 of the Registrant's Form 10-SB filed June 15, 2001).
- 10.5 Employment Agreement between the Company and Robert F. Mangano dated April 22, 1999 (incorporated by reference to Exhibit 6.5 of the Registrant's Form 10-SB filed June 15, 2001).

(b) Form 8-K

There has been no Form 8-K filed during the first quarter of 2002.

### Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

1st Constitution Bancorp

-----  
(Registrant)

Dated: May 8, 2002

By: /s/ Robert F. Mangano

-----  
Robert F. Mangano  
President  
Chief Executive Officer

/s/ Joseph M. Reardon

-----  
Joseph M. Reardon  
Vice President and Treasurer  
(Principal Accounting Officer)

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Exhibit Index

Exhibit

## Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10QSB

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