### ITT EDUCATIONAL SERVICES INC

Form 10-Q October 22, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009

OR

"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-13144

#### ITT EDUCATIONAL SERVICES, INC.

(Exact name of registrant as specified in its charter)

Delaware 36-2061311

(State or other jurisdiction of (I.R.S. Employer Identification

No.)

incorporation or organization)

13000 North Meridian Street

Carmel, Indiana 46032-1404 (Address of principal executive (Zip Code)

offices)

Registrant's telephone number, including area code: (317)

706-9200

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes "No '

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer "
Non-accelerated filer "(Do not Smaller reporting check if a smaller reporting company) company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes "No x

36,945,066

Number of shares of Common Stock, \$.01 par value, outstanding at September 30, 2009

# ITT EDUCATIONAL SERVICES, INC. Carmel, Indiana

Quarterly Report to Securities and Exchange Commission September 30, 2009

# PART I FINANCIAL INFORMATION

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Condensed Consolidated Statements of Income (unaudited) for the three and nine months ended September 30, 2009 and 2008

Condensed Consolidated Statements of Cash Flows (unaudited) for the three and nine months ended September 30, 2009 and 2008

Condensed Consolidated Statements of Shareholders' Equity for the nine months ended September 30, 2009 and 2008 (unaudited) and the year ended December 31, 2008

Notes to Condensed Consolidated Financial Statements

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# ITT EDUCATIONAL SERVICES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share data)

	September 30, 2009 (unaudited)			As of December 31, 2008			September 30, 2008 (unaudited)		
Assets									
Current assets:	ф	120.071		Φ	226.255		ф	127 (00	
Cash and cash equivalents	\$	130,971		\$	226,255		\$	136,698	
Short-term investments		144,146			138,709			150,000	
Restricted cash		5,723			10,405			17	
Accounts receivable, net		93,819			29,779			33,309	
Deferred income taxes		16,328			12,104			13,012	
Prepaid expenses and other current		10.106			12.502			10 000	
assets		19,106			13,793			12,980	
Total current assets		410,093			431,045			346,016	
		100 041			166 671			166 140	
Property and equipment, net		192,341			166,671			166,140	
Direct marketing costs, net		27,222			22,973			22,694	
Other assets	Φ.	20,705		Φ.	3,170		Φ.	19,481	
Total assets	\$	650,361		\$	623,859		\$	554,331	
Liabilities and Shareholders' Equity									
Current liabilities:	Φ.	4.50.000					Φ.		
Current portion of long-term debt	\$	150,000		\$			\$		
Accounts payable		67,183			54,815			58,781	
Accrued compensation and benefits		23,340			21,133			28,574	
Accrued income taxes		7,917			14,976			1,753	
Other accrued liabilities		15,884			11,423			12,274	
Deferred revenue		146,203			162,206			142,044	
Total current liabilities		410,527			264,553			243,426	
								4.50.000	
Long-term debt					150,000			150,000	
Deferred income taxes		4,092			1,504			10,108	
Other liabilities		22,262			19,951			19,207	
Total liabilities		436,881			436,008			422,741	
Shareholders' equity:									
Preferred stock, \$.01 par value,									
5,000,000 shares authorized, none									
issued									
Common stock, \$.01 par value,									
300,000,000		<b>7.41</b>			T 41			5.4.1	
shares authorized, 54,068,904 issued		541			541			541	
Capital surplus		151,653			135,655			133,723	
Retained earnings		929,907			732,107	,		670,073	
		(12,558	)		(13,384	)		(3,417)	

Accumulated other comprehensive

(loss)

Treasury stock, 17,123,838, 15,352,376						
and 15,376,719 shares, at cost	(856,063	)	(667,068	)	(669,330	)
Total shareholders' equity	213,480		187,851		131,590	
Total liabilities and shareholders' equity	\$ 650,361		\$ 623,859		\$ 554,331	

The accompanying notes are an integral part of these condensed consolidated financial statements.

# ITT EDUCATIONAL SERVICES, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Dollars and shares in thousands, except per share data) (unaudited)

Three Months Ended