GLASSWORKS OF CHILE Form 6-K January 19, 2005

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16 OF
THE SECURITIES EXCHANGE ACT OF 1934

January 19, 2005

Commission File Number 1-12752

Glassworks of Chile (Translation of registrant's name into English)

Hendaya 60
Las Condes
Santiago, Chile
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F [X] Form 40-F []

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): _____

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2 (b) under the Securities Exchange Act of 1934.

Yes [] No [X]

FECU (Standardized Quarterly Financial Report)

- 1. IDENTIFICATION
- 1.01.05.00 Firm Name

CRISTALERIAS DE CHILE S.A.

| 1.01.04.00 | Company RUT | 90331000-6 |
|------------|------------------------------|---------------|
| 1.00.01.10 | Starting date | 1/1/2004 |
| 1.00.01.20 | Closing date | 9/30/2004 |
| 1.00.01.30 | Type of Currency | Chilean Pesos |
| 1.00.01.40 | Type of Financial Statements | Individual |

ASSETS

2.0 FINANCIAL STATEMENTS

2.01 BALANCE SHEET

1.00.01.30 Type of Currency: Thousands of Chilean Pesos 1.00.01.40 Type of Balance: Individual

| ASSETS | | | NOTE No. | 09-30-04 |
|------------|--------------|-------------------------------------|----------|------------------|
| 5.11.00.00 | TOTAL CURREI | NT ASSETS | | 118,942,309 |
| | 5.11.10.10 | Cash | | 878 , 177 |
| | 5.11.10.20 | Time deposits | 41 | 5,000,900 |
| | 5.11.10.30 | Marketable securities (net) | 4 | 61,712,215 |
| | 5.11.10.40 | Debtors from sales (net) | 5 | 22,571,956 |
| | 5.11.10.50 | Documents receivable (net) | 5 | 988 , 515 |
| | 5.11.10.60 | Sundry debtors (net) | 5 | 832 , 056 |
| | 5.11.10.70 | Doc. & accts receivable related Co. | 6 | 5,022,190 |
| | 5.11.10.80 | Inventories (net) | 7 | 7,307,287 |
| | 5.11.10.90 | Recoverable taxes | 8 | 0 |
| | 5.11.20.10 | Prepaid expenses | | 168,151 |
| | 5.11.20.20 | Deferred taxes | 8 | 702,681 |
| | 5.11.20.30 | Other current assets | 10-11 | 13,758,181 |
| | 5.11.20.40 | Leasing contracts (net) | | 0 |
| | 5.11.20.50 | Leasing assets (net) | | 0 |
| 5.12.00.00 | TOTAL FIXED | ASSETS | | 77,683,404 |
| | 5.12.10.00 | Land | 12 | 1,531,255 |
| | 5.12.20.00 | High rises & infrastructure | 12 | 23,540,105 |
| | 5.12.30.00 | Machinery & equipment | 12 | 107,665,497 |
| | 5.12.40.00 | Other fixed assets | 12 | 11,953,761 |
| | 5.12.50.00 | Positive goodwill from technical | | |
| | | revaluation of fixed assets | 12 | 6,732,617 |
| | 5.12.60.00 | Depreciation (minus) | 12 | (73,739,831 |
| 5.13.00.00 | TOTAL OTHER | ASSETS | | 174,289,049 |
| | 5.13.10.10 | Investment in related companies | 14 | 148,128,783 |

| | 5 13 10 20 | Investment in other companies | | 0 |
|---------|-------------|-------------------------------------|----|-------------|
| | | _ | | O |
| | 5.13.10.30 | Negative goodwill | 16 | 1,797,583 |
| | 5.13.10.40 | Positive goodwill (minus) | | 0 |
| | 5.13.10.50 | Long-term debtors | 5 | 112,575 |
| | 5.13.10.60 | Doc. & accts receivable related Co. | 6 | 21,292,513 |
| | 5.13.10.65 | Long-term deferred taxes | | 0 |
| | 5.13.10.70 | Intangibles | | 0 |
| | 5.13.10.80 | Amortization (minus) | | 0 |
| | 5.13.10.90 | Other | 18 | 2,957,595 |
| | 5.13.20.10 | Long-term leasing contracts (net) | | 0 |
| 5.10.00 | TOTAL ASSET | 'S | | 370,914,762 |

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LIABILITIES

1.00.01.30 Type of Currency: Thousands of Chilean Pesos 1.00.01.40 Type of Balance: Individual

| LIABILITIES | | | NOTE No. | 09-30-04 |
|-------------|-------------|---------------------------------------|----------|------------------|
| | | | | |
| 5.21.00.00 | | INT LIABILITIES | | 26,093,685 |
| | 5.21.10.10 | | | 0 |
| | 5.21.10.20 | | 1.0 | 000 001 |
| | 5 01 10 00 | oblig. Banks & Financial Institutions | 19 | 292,991 |
| | 5.21.10.30 | <u> </u> | | 0 |
| | 5.21.20.40 | 1 3 1 | | 9,382,181 |
| | 5.21.10.50 | 3 | | 0 |
| | 5.21.10.60 | | | 652,273 |
| | 5.21.10.70 | | | 2,291,268 |
| | 5.21.10.80 | 1 1 | | 2,613,646 |
| | 5.21.10.90 | <u> </u> | | 383 , 845 |
| | 5.21.20.10 | | 6 | 832,342 |
| | 5.21.20.20 | | 23 | 7,806,558 |
| | 5.21.20.30 | - | | 1,015,459 |
| | 5.21.20.40 | | | 823 , 122 |
| | 5.21.20.50 | | | 0 |
| | 5.21.20.60 | | | 0 |
| | 5.21.20.70 | Other current liabilities | 34 | 0 |
| 5.22.00.00 | | TERM LIABILITIES | | 102,008,704 |
| | 5.22.10.00 | Oblig with Banks & Financial Inst. | 21 | 30,445,000 |
| | 5.22.20.00 | Long-term oblig with public (bonds) | | 61,886,808 |
| | 5.22.30.00 | Long-term notes payable | | 0 |
| | 5.22.40.00 | Long-term sundry debtors | | 146,647 |
| | 5.22.50.00 | Long-term notes & accts. payable | | |
| | | related companies | 6 | 0 |
| | 5.22.60.00 | Long-term provisions | 23 | 6,604,096 |
| | 5.22.70.00 | Long-term deferred taxes | 8 | 2,926,153 |
| | 5.22.80.00 | Other long-term liabilities | | 0 |
| 5.23.00.00 | MINORITY IN | ITEREST | | 0 |
| 5.24.00.00 | TOTAL EQUIT | Y. | | 242,812,373 |
| | 5.24.10.00 | Paid-in capital | 27 | 65,396,749 |
| | 5.24.20.00 | | 27 | 1,242,538 |
| | 5.24.30.00 | Premium in sale of own shares | 27 | 28,403,990 |
| | 5.24.40.00 | Other reserves | 27 | 6,677,095 |
| | | | | |

| | 5.24.50.00 | Retained earnings (addition of codes | | |
|------------|--------------|---------------------------------------|----|-------------|
| | | 5.24.51.00 to 5.24.56.00) | 27 | 141,092,001 |
| | | 5.24.51.00 Reserve future dividends | 27 | 129,427,446 |
| | | 5.24.52.00 Accrued profits | 27 | 0 |
| | | 5.24.53.00 Accrued losses (minus) | 27 | 0 |
| | | 5.24.54.00 Profit (loss) for the year | 27 | 14,237,355 |
| | | 5.24.55.00 Prov. dividends (minus) | 27 | (2,572,800) |
| | | 5.24.56.00 Accr. deficit dev. period | 27 | 0 |
| 5.20.00.00 | TOTAL LIABIL | ITIES | | 370,914,762 |

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INCOME STATEMENT

2.02 INCOME STATEMENT

1.00.01.30 Type of Currency: Thousands of Chilean Pesos 1.00.01.40 Type of Balance: Individual

| INCOME STATE | MENT | | | NOTE No. | 09-30-04 |
|--------------|-------------|--------------|-------------------------------|----------|-------------|
| | 5.31.11.00 | OPERATING R | RESULTS | | 18,250,638 |
| | | 5.31.11.10 | Gross Margin | | 22,969,583 |
| | | | 31.11.11 Sales | | 55,125,736 |
| | | 5.3 | 31.11.12 Costs (minus) | | (32,156,153 |
| | | 5.31.11.20 | Adm. & sales expenses (minus) | | (4,718,945) |
| | 5.31.12.00 | NON-OPERATI | NG RESULTS | | (1,144,215) |
| | | 5.31.12.10 | Interest income | | 1,557,365 |
| | | 5.31.12.20 | Income from invmnts Rel. Co. | 14 | 6,059,364 |
| | | 5.31.12.30 | Other non-operating income | 28 | 425,365 |
| | | 5.31.12.40 | LOSS invmnts Rel. Co.(-) | | (5,565,845) |
| | | 5.31.12.50 | Amortization neg.goodwill (-) | 16 | (131,001) |
| | | 5.31.12.60 | Interest expenses (minus) | | (3,631,937) |
| | | 5.31.12.70 | Other non-operat expenses (-) | 28 | (724,138 |
| | | 5.31.12.80 | Price level restatement | 29 | (398,945 |
| | | | Exchange differences | 30 | 1,265,557 |
| | 5.31.10.00 | RESULTS BEF | ORE INCOME TAX | | |
| | | | RDINARY ITEMS | | 17,106,423 |
| | 5.31.20.00 | | | 8 | (2,869,068) |
| | 5.31.30.00 | | | | 0 |
| | 5.31.40.00 | , | | | |
| | | MINORITY IN | | | 14,237,355 |
| | | MINORITY IN | ITEREST | | 0 |
| 5.31.00.00 | NET INCOME | , | | | 14,237,355 |
| 5.32.00.00 | | n of positiv | = | 16 | 0 |
| 5.30.00.00 | INCOME (LOS | S) FOR THE Y | EAR | | 14,237,355 |

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DIRECT CASH FLOW STATEMENT

2.03 CASH FLOW STATEMENT

1.00.01.30 Type of Currency: Thousands of Chilean Pesos

1.00.01.40 Type of Balance: Individual

| DIRECT CASH FLOW STATEMENT | NOTE No. | 09- |
|---|--------------|-------------|
| 5.41.11.00 NET FLOW FROM OP. ACT. | | 23, |
| 5.41.11.10 NET FLOW FROM OF. ACT. 5.41.11.10 Collection from sales debtors | | 66 , |
| 5.41.11.20 Interests received | | 2, |
| 5.41.11.30 Dividends & other distributions funds received | | 1, |
| 5.41.11.40 Other income | | 1, |
| 5.41.11.50 Payments to suppliers & personnel (-) | | (37, |
| 5.41.11.60 Interest paid (minus) | | (4, |
| 5.41.11.70 Income tax paid (minus) | | (1, |
| 5.41.11.80 Other expenses | 33 | (±) |
| 5.41.11.90 V.A.T. & other taxes | - | (4, |
| 5.41.12.00 CASH FLOW FINANCING ACTIVITIES | | (3, |
| 5.41.12.05 Proceeds from share issue | | • • |
| 5.41.12.10 Loans received | | |
| 5.41.12.15 Obligations with the public | | |
| 5.41.12.20 Secured loans from related companies | | |
| 5.41.12.25 Other loans from related companies | | |
| 5.41.12.30 Other financing resources | | |
| 5.41.12.35 Dividends paid (minus) | | (3, |
| 5.41.12.40 Capital distributions (minus) | | |
| 5.41.12.45 Repayment of loans (minus) | | |
| 5.41.12.50 Payment of obligations with the public (-) | | |
| 5.41.12.55 Repayment of secured loans from rel Co. (-) | | |
| 5.41.12.60 Repayment other loans from related Co. (-) | | |
| 5.41.12.65 Share issue payment (minus) | | |
| 5.41.12.70 Payment of issue publ oblig (minus) | | |
| 5.41.12.75 Other financing payments (minus) | 33 | |
| 5.41.13.00 CASH FLOW FROM INVESTING ACTIVITIES | | (6, |
| 5.41.13.05 Sale of fixed assets | | |
| 5.41.13.10 Sale of permanent investments | | |
| 5.41.13.15 Sale of other investments | 33 | 5, |
| 5.41.13.20 Proceeds secured loans to related Comp. | | 1, |
| 5.41.13.25 Proceeds other loans to related companies | | |
| 5.41.13.30 Other investment income | 33 | |
| 5.41.13.35 Incorporation of fixed assets (minus) | | (7, |
| 5.41.13.40 Capitalized interests payment (minus) | | |
| 5.41.13.45 Permanent Investments (minus) | | |
| 5.41.13.50 Investments in financial instruments (minus) | | |
| 5.41.13.55 Other loans to related companies (minus) | | (3, |
| 5.41.13.60 Other loans to related companies (minus) | | |
| 5.41.13.65 Other distrib of funds on invest activities (-) | 33 | (2, |
| 5.41.00.00 TOTAL NET CASH FLOW FOR THE PERIOD | | 12, |
| 5.42.20.00 EFFECT OF INFLATION ON CASH & CASH EQUIV. | | (1, |
| 5.41.00.00 NET CHANGE IN & CASH EQUIVALENT | | 11, |
| 5.42.00.00 CASH & CASH EQUI AT BEGINNING OF PERIOD | | 61, |
| 5.43.00.00 CASH & CASH EQUIV BALANCE AT END OF PERIOD | | 72, |
| | | |

CONCILIATION BETWEEN CASH FLOW GENERATED BY THE OPERATION'S ACTIVITIES AND THE INCOME STATEMENT FOR THE YEAR

1.00.01.30 Type of Currency: Thousands of Chilean Pesos 1.00.01.40 Type of Balance: Individual

| CASH FLOW - INCOME STATEMENT RECONCILIATION | NOTE No. | 09-30 |
|--|----------|----------------|
| E EO 10 00 Profit (Logg) for the year | | 14,23 |
| 5.50.10.00 Profit (Loss) for the year 5.50.20.00 Profit in sale of assets | | 14,23 |
| 5.50.20.10 Profit in sale of assets 5.50.20.10 (Profit) Loss in sale of fixed assets | | |
| 5.50.20.20 Profit in sale of investments (minus) | | ` |
| 5.50.20.30 Loss in sale of investments | | |
| 5.50.20.40 (Profit) Loss in sale of other assets | | |
| 5.50.30.00 Non-cash losses (gains) | | 12,03 |
| 5.50.30.05 Depreciation for the year | 12 | 7,98 |
| 5.50.30.10 Amortization of intangibles | 12 | 7 , 30 |
| 5.50.30.15 Write-offs and provisions | | 2 , 15 |
| 5.50.30.20 Accrued earnings from investments in related | | ۷, ۲ |
| companies (minus) | 14 | (6,05 |
| 5.50.30.25 Accrued losses from investments in related Co. | 14 | 5,56 |
| 5.50.30.30 Negative goodwill amortization | 16 | 13 |
| 5.50.30.35 Regative goodwill amortization (minus) | 10 | |
| 5.50.30.40 Price level restatement | 29 | 39 |
| 5.50.30.45 Net exchange difference | 30 | (1,26 |
| 5.50.30.50 Other non-cash credits to results (minus) | 30 | (2 |
| 5.50.30.55 Other non-cash debits to results | | 2,50 |
| 5.50.40.00 Changes in Assets affecting cash flow (incr) | | 2,00 |
| decreases | | (5 , 37 |
| 5.50.40.10 Debtors from sales | | (3,35 |
| 5.50.40.20 Inventory | | (2,46 |
| 5.50.40.30 Other assets | | 45 |
| 5.50.50.00 Changes in liabilities affecting cash flow increases | | 1 9 |
| (decr) | | 2 , 79 |
| 5.50.50.10 Accounts payable related to results for | | 2, |
| the year | | 8 |
| 5.50.50.20 Interests payable | | (78 |
| 5.50.50.30 Income tax payable (net) | | 2 , 97 |
| 5.50.50.40 Other accounts payable related to non-oper results | | 35 |
| 5.50.50.50 VAT and other taxes payable (net) | | 16 |
| 5.50.60.00 Profit (Loss) of minority interest | | 10 |
| 5.50.00.00 NET OPERATING CASH FLOW | | 23 , 68 |
| J. J. J. J. H. J. H. J. H. | | 23,00 |

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01. Registration In The Securities Register

1. IDENTIFICATION OF THE COMPANY AND REGISTRATION IN THE SECURITIES REGISTER

The company is registered in the Securities Register under N 061 and is supervised by the Securities and Insurance Commission.

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02. Applied Accounting Criteria

a) Accounting Period

These financial statements correspond to the period between January 1 and September 30 of 2004 and 2003.

b) Preparation basis of financial statements:

These individual financial statements as of September 30, 2004 and 2003 have been prepared on the basis of generally accepted accounting principles and specific norms issued by the S.V.S., with the former prevailing in case of discrepancies.

Investments in subsidiaries are recorded on one line in the general balance sheet at their net worth and, therefore, they have not been consolidated line by line. This treatment does not modify the net income of the fiscal year nor the net worth.

These financial statements have been issued only for purposes of making an individual analysis of the Company and, in consideration thereof, shall be read together with the consolidated statements, which are required by generally accepted accounting principles in Chile.

c) Presentation Basis

For comparison purposes, the financial statements and figures included in the disclosures for the 2003 fiscal year are presented updated according to non-accounting terms as of September 30, 2004 by 1.6%.

d) Adjustment for Currency Devaluation (Price Level Restatement)

Financial statements have been corrected monetarily on the basis of considering the variation in the purchasing power of the currency which occurred in the 2004 fiscal year, which was 1.9% (1.2% in 2003).

For financial effects, the variations have been considered effective been every month of the year 2003 and 2004, with respect to September of 2004 and 2003. For tax purposes, negative variations occurred in some months of 2003 and 2004 with respect to September 2003 and 2004, were equaled to zero, according to the instructions of the of Internal Revenue Service, not significantly affecting the financial statements.

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e) Conversion Basis

Balances in foreign currency and indexed currency units have been converted to pesos at the indicated parities:

| | 2004 | 2003 |
|-------------------|-----------|-----------|
| | Gl. Ć | Cl. C |
| | Ch\$ | Ch\$ |
| U.S. Dollar | 608.90 | 660.97 |
| Pound Sterling | 1,091.41 | 1,099.23 |
| Swiss Franc | 482.14 | 501.76 |
| EURO | 757.34 | 770.81 |
| Unidad de Fomento | 17,190.78 | 16,946.03 |

f) Marketable Securities and Time Deposits

Transactions in fixed income instruments are shown at the return value of the investment, which does not exceed the market value as of September 30, 2004.

Investments in stock are shown at the lowest value between the corrected cost and market value.

Time deposits are shown at the value of the investment, plus adjustments and interest accrued as of the date of the fiscal year.

Investments in Mutual Funds are valued at the liquidation value at the close of the fiscal year.

g) Inventory

Inventory of finished products has been valued as of September 30, 2004 and 2003 at the direct production cost, duly updated, and raw materials and materials at the cost of the last purchase or its corrected cost. Those valuations do not exceed the net liquidation value.

h) Bad Debts (Uncollectibles)

The parent company and subsidiaries have made provision for bad debts that is deducted from debtors for sales. The criterion adopted to estimate them is the age of the balances.

i) Fixed Assets

Fixed assets are shown at purchase cost plus legal and regulatory revaluations accumulated until September 30, 2004 and 2003.

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j) Depreciation of Fixed Assets

Depreciation of this property is calculated on updated values, according to the straight-line depreciation system, considering the estimated useful life of the property.

k) Assets in Leasing

None.

1) Sales Transactions with Leaseback

None.

m) Intangibles

None.

n) Investments in Related Companies

Investments in stock and rights in related companies have been valued according to the percentage of the holding that corresponds to the Company in the equity of its affiliates (VPP), according to procedures established for these purposes by circular 368 of the Securities and Insurance Commission.

o) Negative and Positive Investment Goodwill:

Negative and positive investment goodwill have arisen when comparing the price paid for the investment made and the proportional value that corresponds to that investment in the net worth of the company.

Negative goodwill amortizations are carried out over a twenty-year period.

As of September 30, 2004 and 2003 there was no positive investment goodwill.

p) Operations with buyback and sellback agreement

Financial instruments acquired with a sellback agreement are shown at their purchase value plus interest and adjustments accrued at the closing of the fiscal year, and they are classified in Other

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Current Assets, in the terms established in Circular No. 768 of the Securities and Insurance Commission.

q) Deferred Taxes and Income Tax

The company has complied with deferred taxes, in accounting terms, as established in Technical Bulletin No. 60 and the norms indicated in Circular 1466 of the S.V.S.

Income tax is recorded in the accounting on the basis of the calculation of net taxable income determined according to norms established in the Income Tax Law.

r) Severance payment

The parent company has established a reserve for all of the personnel's severance payment, according to the union contracts signed with their workers. This reserve is shown at the present value of the obligation.

s) Sales

The company recognizes the income from its operations on an accrued basis according to generally accepted accounting principles in Chile.

t) Derivative Contracts

The company maintains Future contracts in foreign currency, which have been recorded as established in Technical Bulletin 57 of the Accountants Association of Chile.

u) Computer Software

The company develops computer software with its own resources, and it also acquires computer packages from third parties. Disbursements for its own development are charged to results as they are generated. Computer packages are recorded in Fixed Assets and amortized in 36 months.

v) Research and Development Expenses

The company records expenses for this concept directly in results as they are generated.

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w) Cash Flow Statement:

According to current regulations of the Securities and Insurance Commission and the Accountants Association of Chile, in preparing the cash flow statement, the Company has considered time deposits, fixed rate mutual fund investments and deposits with maturities under 90 days as cash.

Such cash flows related to the Company's line of business, interest paid, interest income received, dividends received, and all such that is not defined as investment or Financing is included under the heading "Flow Originating in Activities of the Operation."

Income by time deposits and agreements with maturity more than 90 days has been classified in the item "Investments in Financial Instruments".

03. Accounting Changes

As of September 30, 2004 and 2003, there have not been any changes in the accounting criteria that affect the individual financial statements.

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04. Marketable Securities

As of September 30, 2004, this item is composed by the following investments:

- a) Th Ch\$ 53,833,075 of investments in bonds and fixed rate Instruments equivalent to US\$ 41,389,097 and Euros 37,805,020; mainly corresponding to investments in State Bonds and bonds of financial institutions in USA, Germany, and Holland, Collateralized Bonds of Private Companies in USA (guaranteed by accounts receivable) and USA Mortgage Bonds with state guarantee.
- b) Th Ch\$ 4,233,486 in shares.
- c) Th Ch\$ 3,635,133 in investment bonds of Celulosa Arauco equivalent to US\$ 5,970,000, at an annual rate of 6.95% with maturity on September 15, 2005.
- d) Th Ch\$ 10,521 in interest of Celulosa Arauco bonds.

As of September 30, 2003 investments in shares are included as follows:

- a) Th Ch\$ 52,310,976 of investments in bonds and fixed rate Instruments; mainly corresponding to investments in State Bonds and bonds of financial institutions in USA, Germany, and Holland, Collateralized Bonds of Private Companies in USA (guaranteed by accounts receivable) and USA Mortgage Bonds with state guarantee.
- b) Th Ch\$ 4,229,711 in shares.
- c) Th Ch\$ 313,172 in interest of Celulosa Arauco bonds.

CRISTALERIAS DE CHILE S.A. NOTE 4 -MARKETABLE SECURITIES- BALANCE COMPOSITION

| Type of Security | Book Value | | | |
|-----------------------------------|------------|------------|--|--|
| | 09-30-2004 | 09-30-2003 | | |
| Stock | 4,233,486 | 4,229,711 | | |
| Bonds | 0 | 0 | | |
| Mutual fund shares | 0 | 0 | | |
| Investment fund shares | 0 | 0 | | |
| Public tender promissory notes | 0 | 0 | | |
| Mortgage bonds | 0 | 0 | | |
| Fixed rate instruments and bonds | 57,468,208 | 52,310,976 | | |
| Interest of Celulosa Arauco bonds | 10,521 | 313,172 | | |
| Total Marketable Securities | 61,712,215 | 56,853,859 | | |

CRISTALERIAS DE CHILE S.A.
NOTE 4 - MARKETABLE SECURITIES - SHARES

| R.U.T. | Company Name | Number of Shares | Share Percentage | Unit Market Value |
|--------------|---------------------------------------|---------------------|---------------------|-------------------------|
| 96.512.200-1 | Bodegas y Vinedos Santa Emiliana S.A. | 63,642,856 | 9.9980 | 90 |

Value Investment Portfolio Adjustment Reserve Book value, Investment Portfolio

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CRISTALERIAS DE CHILE S.A.
NOTE 4 - MARKETABLE SECURITIES - FIXED RATE

INSTRUMENTS

| | D | Book Value | | |
|--|------------------|------------|--------|----|
| Type of Security | Par Value | Amount | Rate % | |
| Financial Institutions bonds Germany and | | | | |
| Holland (1) | 32,470,490 | 32,470,490 | 1.93 | 32 |
| US treasury bonds (2) | 18,133,100 | 18,133,100 | 0.70 | 18 |
| Mortgage bonds USA, with state guarantee (2) | 6,852,522 | 6,852,522 | 0.70 | 6 |
| Call Deposit (2) | 12,096 | 12,096 | 0.70 | l |
| Celulosa Arauco bonds, interest (2) | 10,521 | 10,521 | 4.02 | ľ |
| TOTAL | 57,478,729 | 57,478,729 | | 57 |

Note:

- (1) The investments were made in EUROS.
- (2) The investments were made in US Dollars.
- (3) Rate for period from 01-01-2004 to 09-30-2004.
- (4) These investments can be rescued within 48 hours warning.

05. Short-Term and Long-Term Debtors

At September 30, 2004 and 2003 there are balances of short-term debtors of Th Ch\$ 24,392,527 and Th Ch\$ 22,618,274, respectively.

In addition there is a balance of Th Ch\$ 112,575 for Long-Term debtors in 2004 (Th Ch\$ 145,111 in 2003).

As of September 30, 2004 and 2003 the company has established a reserve for bad debts of Th Ch\$ 173,127 in 2004 (Th Ch\$ 145,417 in 2003), which is deducted from Debtors for Sales.

The balance of Short-term Debtors is shown net of the reserve for bad debtors and customer advances.

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CRISTALERIAS DE CHILE S.A.
NOTE 5 -SHORT AND LONG TERM DEBTORS

Current Assets _____ Item Sub _____ ______ 09-30-2004 09-30-2003 09-30-2004 09-30-2003 21,419,412 19,018,736 1,325,671 Debts from Sales 1,033,785 22,7 Estimate of non-collectable debt 943,581 1,744,243 44,934 Documents receivable 121,874 Estimate of bad debtors --93,694 812,582 738,362 32,471 Misc. debtors 8 Estimate of bad debtors

| - | Long Term | | |
|----------------------------------|--------------------|---------|--|
| Item | | | |
| | 09-30-2004 09-30-2 | | |
| | | | |
| Debts from Sales | 0 | 0 | |
| Estimate of non-collectable debt | | | |
| Documents receivable | 0 | 0 | |
| Estimate of bad debtors | | | |
| Misc. debtors | 112,575 | 145,111 | |
| Estimate of bad debtors | | | |
| Total Long Term Debtors | 112,575 | 145,111 | |

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06. Balances and Transactions with related entities

- I. Balances receivable in the Short-Term as of September 30, 2004 and 2003 amount Th Ch\$ 5,022,190 and Th Ch\$ 2,390,646 respectively. In the Long-Term a balance of Th Ch\$ 21,292,513 and Th Ch\$ 21,675,448 is recorded, respectively.
- 1) Th Ch\$ 19,207,576 in 2004 (Th Ch\$ 20,211,988 in 2003) correspond to the sale of Rayen Cura S.A.I.C. shares to the subsidiary Cristalchile Inversiones S.A., equivalent to UF 1,117,318, without interests which are shown in long-term.
- 2) Detail of outstanding credits from related companies:
- a) Th Ch\$ 876,730 in 2004 (Th Ch\$ 1,463,460 in 2003) Loan to Red Televisiva Megavision S.A., annual rate 2.49%, UF adjustability

| 07.05.2006 | 17,000 UF | Th | Ch\$ | 292,243 |
|------------|-----------|----|------|---------|
| 01.05.2007 | 17,000 UF | Th | Ch\$ | 292,243 |
| 07.05.2007 | 17,000 UF | Th | Ch\$ | 292,244 |

b) Loan to Metropolos-Intercom S.A., annual rate 3.0% in Ch\$

| 06.09.2005 | Th | Ch\$ | 2,725,425 | Short-Term. |
|------------|----|------|-----------|-------------|
| 04.18.2006 | Th | Ch\$ | 861,688 | Long-Term. |

- c) Loan to Inmob. Monte Azul S.A. UF 20,000 (Th Ch\$ 346,519), annual rate 3.0% in Long-Term.
- 3) There are balances for invoicing of Sales of bottles and services with the following related companies with expiration under 90 days:

| | 2004 | 2003 |
|--------------------------------------|-----------|-----------|
| | Th Ch\$ | Th Ch\$ |
| S.A. Vina Santa Rita | 2,197,371 | 2,040,804 |
| Vina Carmen S.A. | 2,382 | 0 |
| Vina Los Vascos S.A. | 87,013 | 147,042 |
| Servicios y Consultorias Hendaya S.A | 208 | 1,930 |
| Rayen Cura S.A.I.C. | 0 | 183,530 |
| Vina Dona Paula S.A. | 0 | 2,192 |
| Total | 2,286,974 | 2,375,498 |

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Balances Payable in the Short-Term amount Th Ch\$ 832,342 in 2004 and Th Ch\$ 810,885 in 2003, which correspond to invoicing balances with expirations under 90 days:

| | 2004 | 2003 |
|-------------------------------|------------------|------------------|
| | | |
| | Th Ch\$ | Th Ch\$ |
| S.A. Vina Santa Rita | 140,395 | 207,172 |
| Ediciones Financieras S.A. | 204 | 0 |
| Vina Los Vascos S.A. | 14,413 | 8,955 |
| Cia. Electro Metalurgica S.A. | 1,141 | 0 |
| | | |
| TOTAL | 156 , 153 | 216 , 127 |

For dividends payable to related companies there is the following detail:

| | 2004 | 2003 |
|---------------------------------------|------------------|---------|
| | | |
| | Th Ch\$ | Th Ch\$ |
| Cia. Electro Metalurgica S.A. | 435,600 | 331,927 |
| Servicios y Consultorias Hendaya S.A, | 113 , 587 | 86,553 |
| Bayona S.A. | 118,251 | 90,107 |
| | | |
| TOTAL | 667,438 | 508,587 |

For balances in favor in Cristalchile Inversiosnes S.A.'s current account for Th Ch\$ 7,932 and Cristalchile Comunicaciones S.A. Th Ch\$ 819.

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CRISTALERIAS DE CHILE S.A.

NOTE 6 - BALANCE AND TRANSACTIONS WITH RELATED COMPANIES

DOCUMENTS AND ACCOUNTS RECEIVABLE

| R.U.T. | Company | Short | Short Term | |
|------------|---------------------------------------|------------|------------|---------|
| | | 09-30-2004 | 09-30-2003 | 09-30-2 |
| 86547900-K | S.A. VINA SANTA RITA | 2,197,371 | 2,040,804 | |
| 79952350-7 | RED TEL. MEGAVISION S.A. | 5,579 | 15,148 | 87 |
| 89150900-6 | VINA LOS VASCOS S.A. | 87,013 | 147,042 | |
| 96721580-5 | CRISTACHILE COMUNICACIONES S.A. | 1,375 | 0 | |
| 96972440-5 | CRISTALCHILE INVERSIONES S.A. | 0 | 0 | 19,20 |
| 83032100-4 | SERV. Y CONSULTORIAS HENDAYA S.A. | 208 | 1,930 | |
| 87941700-7 | VINA CARMEN S.A. | 2,382 | 0 | |
| 96787750-6 | METROPOLIS INTERCOM S.A. | 2,725,425 | 0 | 86 |
| 78936090-1 | INMOB. Y CONSTRUCTORA MONTE AZUL S.A. | 0 | 0 | 34 |
| 96608270-4 | CIECSA S.A. | 2,837 | 0 | |
| 0-E | VINA DONA PAULA S.A. | 0 | 2,192 | |
| 0-E | RAYEN CURA S.A.I.C. | 0 | 183,530 | |
| | TOTAL | 5,022,190 | 2,390,646 | 21,29 |

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CRISTALERIAS DE CHILE S.A.

NOTE 6 - BALANCES AND TRANSACTIONS WITH RELATED COMPANIES
DOCUMENTS AND ACCOUNTS PAYABLE

| R.U.T. | Company | Short | Term | |
|--------|---------|------------|------------|------|
| | | | | |
| | | 09-30-2004 | 09-30-2003 | 09-3 |
| | | | | |

| 86547900-K | S.A. VINA SANTA RITA | 140,395 | 207,172 |
|------------|-----------------------------------|---------|------------------|
| 89150900-6 | VINA LOS VASCOS S.A. | 14,413 | 8,955 |
| 96972440-5 | CRISTALCHILE INVERSIONES S.A. | 7,932 | 9,074 |
| 96721580-5 | CRISTALCHILE COMUNICACIONES S.A. | 819 | 31 , 962 |
| 96539380-3 | EDICIONES FINANCIERAS S.A. | 204 | 0 |
| 86755600-1 | BAYONA S.A. | 118,251 | 90,107 |
| 96608270-4 | CIECSA S.A. | 0 | 45,135 |
| 90320000-6 | CIA. ELECTROMETALURGICA S.A. | 436,741 | 331 , 927 |
| 83032100-4 | SERV. Y CONSULTORIAS HENDAYA S.A. | 113,587 | 86,553 |
| | TOTAL | 832,342 | 810,885 |

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CRISTALERIAS DE CHILE S.A.
NOTE 6 - BALANCES AND TRANSACTIONS WITH RELATED COMPANIES TRANSACTIONS

09-30-2004

| Company | R.U.T. | Relationship | Description of Transaction | Amount | Effect on Results (Debit/Cre |
|--------------------------------------|------------|----------------------------|----------------------------|------------------|------------------------------------|
| | | | | | |
| | | | Container | | ļ |
| S.A. VINA SANTA RITA | 86547900-K | Subsidiary | Sales Packaging | 4,488,007 | 1,290,4 |
| | | Subsidiary | sales Materials | 431,757 | |
| | | Subsidiary | Purchase Rent of | 427,162 | 6 , 8 |
| | | Subsidiary | Vineyard Dividends | 16,503 | 16 , 5 |
| | | Subsidiary | Received | 649 , 952 | ļ |
| SERV. Y CONS. HENDAYA | | _ | Received | • | ļ |
| S.A. | 83032100-4 | _ | services | 781 , 298 | -781 , 2 |
| | | Controlling | | | |
| | | stockholder | Given services | 14,551 | 14,5 |
| | | Controlling | | | · |
| | 90320000-6 | stockholder | Dividends paid | 341,897 | ļ |
| CLARO Y CIA. | 79753810-8 | With the Chairman Indirect | = | 35,322 | |
| NAVARINO S.A. | 96566900-0 | subsidiary Indirect | Loaned services | 7,624 | 7,6 |
| QUEMCHI S.A. CIA. SUDAMERICANA DE | 96640360-8 | affiliate Indirect | Loaned services Carrier | 7,624 | 7,6 |
| VAPORES S.A. | 90160000-7 | affiliate Controlling | services | 82,982 | |
| BAYONA S.A. | 86755600-1 | stockholder Indirect | Dividends paid | 355 , 935 | |
| VINA LOS VASCOS S.A. | 89150900-6 | affiliate Indirect | Direct sales Materials | 543,522 | , |
| EDICIONES FINANCIERAS | | affiliate Indirect | purchased Received | 41,156 | |
| S.A. CIA. ELECTROMETALURGICA | 96793770-3 | affiliate Controlling | services | 3,870 | -3,8 |

| S.A. | 90320000-6 | stockholder | Dividends paid | 1,311,156 | |
|--------------------------|------------|--------------|----------------|-----------|---------------|
| | | Controlling | Materials | 5 647 | l |
| | | stockholder | purchased | 5,647 | ļ |
| | | Controlling | Account | | ļ |
| | | stockholder | Payments | 0 | ļ |
| RED TELEVISIVA | | Related with | | | |
| MEGAVISION S.A. | 79952350-7 | Subsidiary | Interests | 33,042 | 33,0 |
| | | Related with | | | ľ |
| | | Subsidiary | Adjustments | 13,810 | 13,8 |
| | | Related with | | | l |
| | | Subsidiary | Loan repayment | 0 | l |
| | | Related with | | | Ī |
| | | Subsidiary | Advertisements | 5,000 | -5 , 0 |
| | | Indirect | Long-term loan | | Ī |
| METROPOLIS INTERCOM S.A. | 96787750-6 | affiliate | granted | 861,688 | ľ |
| | | Indirect | Short-term | | l |
| | | affiliate | loan granted | 2,725,425 | l |
| CRISTALCHILE | | | Capital | • | |
| COMUNICACIONES | 96721580-5 | Subsidiary | Contribution | 0 | ĺ |
| | | Subsidiary | Adjustments | 42 | |
| CRISTALCHILE INVERSIONES | | = | - | | ĺ |
| S.A. | 96972440-5 | Subsidiary | Credit return | 1,025,615 | |
| | | Subsidiary | Adjustments | 302,547 | 302,5 |
| | | Related with | , | • | |
| VINA CARMEN S.A. | 87941700-7 | Subsidiary | Rent | 32,955 | 32,9 |
| · - | | • | Capital | , | • 1 |
| CIECSA S.A. | 96608270-4 | Subsidiary | Contribution | 0 | |
| | * | Subsidiary | Adjustments | 15 | _! |
| | | Related with | | | |
| VINA DONA PAULA S.A. | 0-E | Subsidiary | Direct Sales | 23,556 | 6,7 |
| VIIVI BOILL LIIOZII GIII | 0 = | Indirect | D11000 00100 | 20,000 | ٠,٠ |
| RAYEN CURA S.A.I.C. | 0-E | affiliate | Direct Sales | 115,771 | 40,1 |
| INMOB. Y CONSTRUCTORA | 0 = | 41111400 | D11000 00100 | , · · - | , - |
| MONTE AZUL | 78936090-1 | Affiliate | Loan granted | 343,815 | |
| FIGNIE 71201 | 10000000 1 | Affiliate | Interest | 2,705 | 2,7 |
| | | ALLITIACE | Illreresr | 2, 100 | 4, 1 |

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07. Inventory

The balance of the inventory item corresponds to finished products and materials that are valued as described in Note $2\ g$). A detail of its composition is shown below:

| | 2004 | 2003 |
|---|------------------|-----------|
| | | |
| | Th Ch\$ | Th Ch\$ |
| Finished Products | 4,165,325 | 2,723,155 |
| Raw Materials and Fuel | 1,242,139 | 1,661,580 |
| Materials and spare parts to be consmed | 873 , 822 | 1,058,114 |
| Materials in transit | 1,026,001 | 307,686 |
| TOTAL | 7,307,287 | 5,750,535 |

08. Deferred taxes and income taxes

A) DEFERRED TAXES.

Accumulated balances of deferred taxes for temporary differences, and their composition in the income tax account for effects of fiscal year results and recognition of deferred taxes, are presented on the attached charts.

Estimated amortization periods of deferred taxes have been estimated on the average at 1 years for Short-Term Assets, 4 for Long-Term Assets, and 14 for Long-Term Liabilities.

B) INCOME TAX

The Company established tax provisions of 17% of First Category Income Tax in 2004 and 16.5% in 2003, and 35% as single tax under Art. 21, for the 2004 and 2003 fiscal years.

Credits against taxes are shown deducting the payable obligation.

The itemized list is the following:

| | 2004 Th Ch\$ | 2003 Th Ch\$ |
|--|------------------------------------|-------------------------------|
| Fiscal year income tax reserve Single tax reserve | (2,839,048) (10,176) | (666,811) (8,161) |
| SUBTOTAL | (2,849,224) | (674,972) |
| Credits: Monthly reserve payments Training expenditure Credit fixed assets Donations Recoverable VAT | 1,227,631 40,518 0 12,500 | 2,154,631 36,040 0 0 |
| CREDIT SUBTOTAL | 1,280,649 | 2,190,671 |
| VAT Tax Credit previous fiscal year TOTAL TAXES TO BE | 745,453 | 236,091 |
| RECOVERED | (823,122) | 1,751,790 |

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C) TAXABLE PROFIT FUND

The company showed the following taxable profits to be distributed:

| | 2004 Thou Ch\$ | 2003 Thou Ch\$ |
|--------------------------------|-------------------|-------------------|
| Generated as of 31.12.1983: | | |
| Profit Adjustment | 1,955,579 | 1,955,579 |
| Generated since 01.01.1984: | | |
| Without Credit | 1,952,737 | 1,092,551 |
| With 10% First Category Credit | 22,897 | 23,125 |
| With 15% First Category Credit | 83,691,680 | 87,635,035 |

| With 16% First Category Credit | 14,608,036 | 16,432,597 |
|----------------------------------|-------------|-------------|
| With 15% Additional Rate Credit | 725 | 736 |
| With 16.5% First Category Credit | 7,024,928 | 4,179,243 |
| With 17% First Category Credit | 16,845,057 | 0 |
| | | |
| SUBTOTAL TAX PROFITS | 124,146,060 | 109,363,287 |
| Non-income revenues | 6,886,405 | 6,955,188 |
| | | |
| Total earnings to distribute | 131,032,465 | 116,318,475 |

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CRISTALERIAS DE CHILE S.A.

NOTE 8 - DEFERRED TAXES AND INCOME TAX

DEFERRED TAXES

09-30-2004

| | Asset Deferred Tax | | Liability | |
|---|--------------------|------------------|------------|--|
| Item | Short term | Long Term | Short Term | |
| Temporary Differences | | | | |
| Reserve non-collectable accounts | 29,431 | 0 | 0 | |
| Expected revenue | 0 | 0 | 0 | |
| Vacation reserve | 69 , 728 | 0 | 0 | |
| Amortization intangibles | 0 | 0 | 0 | |
| Leased assets | 0 | 0 | 0 | |
| Manufacturing expenses | 0 | 0 | 0 | |
| Fixed asset depreciation | 0 | 0 | 0 | |
| Severance | 1,507 | 150,147 | 0 | |
| Other events | 0 | 0 | 54,143 | |
| Packaging reserve | 154,061 | 0 | 0 | |
| Others reserve | 20,400 | 0 | 0 | |
| Furnace repair reserve | 325,031 | 401,392 | 0 | |
| Refractories obsolescence reserve | 7,135 | 0 | 0 | |
| Spare parts obsolescence reserve | 109,251 | 0 | 0 | |
| Deferred customs duties | 729 | 20,087 | 0 | |
| Accumulated depreciation automobiles | 0 | 20,698 | 0 | |
| Unrealized profit | 39 , 551 | 10,836 | 0 | |
| Fixed asset, molds | 0 | 0 | 0 | |
| Amortization lower valued bonds | 0 | 0 | 0 | |
| OTHERS | | | | |
| Complementary accounts-net amortization | 0 | 5,586 | 0 | |
| Valuation reserve | 0 | 0 | _ | |
| Total | 756,824 | 597 , 574 | 54,143 | |

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CRISTALERIAS DE CHILE S.A.

NOTE 8 - DEFERRED TAXES AND INCOME TAX

DEFERRED TAXES

09-30-2003

| | Asset Defe | Asset Deferred Tax | |
|---|-----------------|--------------------|-----------------|
| Item | Short term | Long Term | Short Term |
| Temporary Differences | | | |
| Reserve non-collectable accounts | 23,994 | 0 | 0 |
| Expected revenue | 0 | 0 | 0 |
| Vacation reserve | 63,086 | 0 | 0 |
| Amortization intangibles | 0 | 0 | 0 |
| Leased assets | 0 | 0 | 0 |
| Manufacturing expenses | 0 | 0 | 0 |
| Fixed asset depreciation | 0 | 0 | 0 |
| Severance | 1,784 | 147,543 | 0 |
| Other events | 0 | 0 | 54 , 133 |
| Packaging reserve | 196,711 | 0 | 0 |
| Others reserve | 0 | 0 | 0 |
| Furnace repair reserve | 0 | 589 , 832 | 0 |
| Refractories obsolescence reserve | 7,203 | 0 | 0 |
| Spare parts obsolescence reserve | 98 , 860 | 0 | 0 |
| Deferred customs duties | 0 | 0 | 0 |
| Accumulated depreciation automobiles | 0 | 16,864 | 0 |
| Unrealized profit | 41,693 | 7,102 | 0 |
| Fixed asset, molds | 0 | 0 | 0 |
| Amortization lower valued bonds | 0 | 0 | 0 |
| OTHERS | | | |
| Complementary accounts-net amortization | 0 | 12,753 | 0 |
| Valuation reserve | _ | _ | |
| Total | 433,331 | 748,588 | 54,133 |
| | | | |

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CRISTALERIAS DE CHILE S.A.

NOTE 8 - DEFERRED TAXES AND INCOME TAX

INCOME TAX

| ITEM | 09-30-2004 | 09-30 |
|--|------------|-------|
| | | |
| Current tax costs (tax reserve) | -2,849,224 | - |
| Adjustment tax cost (previous year) | 0 | |
| Effect on assets or liabilities from deferred tax of fiscal year | 235,987 | |
| Tax benefit from tax losses | 0 | |
| Effect of amortization of complementary accounts of deferred | | |
| assets and liabilities | -213,963 | - |
| Effect on assets or liabilities of deferred tax for changes in | | |
| evaluation reserve | 0 | |
| Other debits or credits in the account | -41,868 | |

Total -2,869,068

2.8

09. Short-term and long-term leasing contracts and leasing assets (note required only for leasing companies defined in circular No. 939 of 1990).

As of September 30, 2004 and 2003, there are no transactions for this concept.

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10. Other current assets

As of September 30, 2004, investments in financial instruments for Th Ch\$ 12,947,043, with resale agreements, valued as stated in note 2 p) for Th Ch\$ 11,732,400 corresponding to agreements in pesos, and agreements in US\$ under 90 days for Th\$ 1,214,643.

On September, 2004 Th Ch\$ 328,138 are included corresponding to issuance expenses and rate placement difference of bonds series C and D.

Also there was a balance in favor of Cristalerias de Chile for Th Ch\$ 483,000 for Future Contracts, more detail of these is shown in note 34 Derivative Contracts.

As of September 30, 2003, there was a balance of Th Ch\$ 2,088,112 investments in financial instruments with resale agreements in pesos for Th Ch\$ 840,232, valued as stated in note 2 p), and agreements in US\$ under 90 days for Th\$ 1,247,880.

Th Ch\$ 330,480 are also included, corresponding to issuance expenses and rate placement difference of bonds series C and D.

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11. Information on operations involving purchase agreements, sales agreements, sale with buyback agreement, and purchase with sellback agreement of commercial paper or bearer securities

Information about these transactions is presented on attached charts.

CRISTALERIAS DE CHILE S.A.

NOTE 11 - Information on operations involving purchase agreements, sales agreements, sale with buyback agreement, and purchase with sellback agreement of commercial paper or bearer securities

Sale Operations with buyback agreement (VRC) and Purchase with resale agreement (CRV) $\,$

| | | | | Origina |
|------|------------|------------|-------------------------------|---------|
| Code | Start | End | Counterpart | Currenc |
| | | | | |
| CRV | 09.24.2004 | 10.01.2004 | BCI CB | PESO |
| | | 10.12.2004 | | |
| CRV | 09.24.2004 | | BANCHILE | PESO |
| CRV | 09.28.2004 | 10.05.2004 | BANCHILE | PESO |
| CRV | 09.28.2004 | 10.01.2004 | BANCHILE | PESO |
| CRV | 09.29.2004 | 10.06.2004 | BANCHILE | PESO |
| CRV | 09.30.2004 | 10.07.2004 | BCI CB | PESO |
| CRV | 09.27.2004 | 10.04.2004 | SANTANDER INVESTMENT | PESO |
| CRV | 09.27.2004 | 10.12.2004 | SANTANDER S.A. AGENTE VALORES | DOLLA |
| CRV | 09.27.2004 | 10.18.2004 | SANTANDER S.A. AGENTE VALORES | DOLLA |

Dates

| Code | Start | End | Rate | Final Value | Document ID |
|------|------------|------------|------|-------------|---------------|
| | | | | | |
| CRV | 09.24.2004 | 10.01.2004 | 0.16 | 500,198 | PDBC-BCP |
| CRV | 09.24.2004 | 10.12.2004 | 0.16 | 5,104,896 | BCP-BUCER |
| CRV | 09.28.2004 | 10.05.2004 | 0.19 | 2,000,887 | STGEC-STGCC-C |
| CRV | 09.28.2004 | 10.01.2004 | 0.19 | 300,057 | STD-STGCC |
| CRV | 09.29.2004 | 10.06.2004 | 0.18 | 940,395 | PRC-BCU |
| CRV | 09.30.2004 | 10.07.2004 | 0.20 | 1,590,742 | CERO-DUSAN-PD |
| CRV | 09.27.2004 | 10.04.2004 | 0.20 | 1,300,516 | PRC-ZERO |
| CRV | 09.27.2004 | 10.12.2004 | 1.70 | 609,331 | PRD-BCD-BCP-S |
| CRV | 09.27.2004 | 10.18.2004 | 1.70 | 606,172 | PRD-BCD-BCP-S |

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12. Fixed Assets

Fixed Assets:

The Fixed Assets are shown at purchase cost plus the legal and regulatory revaluations accumulated as of September 30, 2004 and 2003.

The items that make up the Company's fixed assets as of September 30, 2004 and 2003 include mainly Land, Industrial Constructions, Infrastructure Works, Machinery and Equipment distributed in the Padre Hurtado Plant.

Technical Reappraisal and Adjustment of Accounting Values

The company carried out a technical reappraisal of its fixed assets in 1979. Likewise, in June 1986 it adjusted those assets. Both operations were carried out according to the provisions established in Circular Letters No. 1529 and No. 550 respectively of the Securities and Insurance Commission.

The effects of these operations, including write-offs of property, are shown on the attached chart.

Depreciations:

The charge against results for this item is Th Ch\$ 7,984,245 in 2004 and Th Ch\$ 7,413,630 in 2003.

The detail is shown on an attached chart.

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FIXED ASSETS

| | 2004 | 2003 |
|---|-----------------|--------------|
| | Th Ch\$ | Th Ch\$ |
| LAND Land & mining claims | 1,531,255 | 1,532,050 |
| Subtotal land | 1,531,255 | 1,532,050 |
| Subtotal land | 1,531,255 | 1,532,050 |
| High rises and industrial const. | 13,633,867 | 13,608,892 |
| Facilities | 9,879,527 | 9,255,141 |
| Housing developments | 26 , 711 | 26,685 |
| Subtotal constructions & | | |
| infrastrucrture | 23,540,105 | 22,890,718 |
| Accumulated depreciation | (10,386,787) | (9,063,863) |
| Depreciation for the fiscal year | (1,005,708) | (982,283) |
| Subtotal depreciation | (11,392,495) | (10,046,146) |
| SUBTOTAL CONSTRUCTIONS & INFRASTRUCTURE | 12,147,610 | 12,844,572 |
| MACHINERY & EQUIPMENT | | |
| Machinery | 58,359,398 | 55,405,912 |
| Furnaces | 47,258,066 | 47,107,775 |
| Furniture and Materials | 1,386,608 | 1,291,881 |
| Tools | 445,987 | 354,302 |
| Vehicles | 215,438 | 215,235 |
| Subtotal Machinery & equipment | 107,665,497 | 104,375,105 |
| Accumulated depreciation | (50,212,007) | (41,700,742) |
| Depreciation for the fiscal year | (6,819,127) | (6,272,091) |

| Subtotal depreciation | (57,031,134) | (47,972,833) |
|----------------------------|--------------|------------------|
| Subtotal machinery & equip | 50,634,363 | 56,402,272 |
| OTHER FIXED ASSETS | | |
| Spare parts | 6,860,830 | 5,634,169 |
| Imports in transit | 1,554,380 | 125,639 |
| Works underway | 2,716,718 | 1,129,900 |
| Lots in Pirque and Leyda | 418,042 | 471 , 719 |
| Other | 403,791 | 325,000 |
| Subtotal other assets | 11,953,761 | 7,686,427 |
| TOTAL FIXED ASSETS | 144,690,618 | 136,484,300 |
| TOTAL ACCUMUL. DEPREC. | (60,598,794) | (50,764,605) |
| TOTAL DEPREC FOR F. YEAR | (7,824,835) | (7,254,374) |
| TOTAL NET FIXED ASSETS | 76,266,989 | 78,465,321 |

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TECHNICAL REVALUATION AND ADJUSTMENT OF ACCOUNTING VALUES

| | 2004 | 2003 |
|---|-------------|-------------|
| | Th Ch\$ | Th Ch\$ |
| LAND | | |
| Land and mining claims | 319,012 | 318,603 |
| Subtotal land and mining claims net | 319,012 | 318,603 |
| CONSTRUCTIONS & INFRASTRUCTURE | | |
| High rises and industrial constructions | 6,371,495 | 6,365,235 |
| Facilities | 42,110 | 42,068 |
| Subtotal Constructions | 6,413,605 | 6,407,303 |
| Accumulated depreciation | (5,156,792) | (4,939,451) |
| Depreciation for the fiscal year | (159,410) | (159,256) |
| Subtotal depreciations | (5,316,202) | (5,098,707) |
| Subtotal Constuctions & Infrastucture net | 1,097,403 | 1,308,596 |
| MACHINERY & EQUIPMENT | | |
| Furnaces | 0 | 0 |
| Machinery | 0 | 0 |
| Tools | 0 | 0 |
| Furniture and Materials | 0 | 0 |
| Subtotal Machinery & equipment | 0 | 0 |
| Accumulated depreciation | 0 | 0 |
| Depreciation for the fiscal year | 0 | 0 |
| Subtotal depreciation | 0 | 0 |
| Subtotal machinery & equip | 0 | 0 |
| Total Net Technical Revaluation | 1,416,415 | 1,627,199 |

| TOTAL REVALUATED ASSET | 6,732,617 | 6,725,906 |
|--------------------------------|-------------|-------------|
| TOTAL ACCUMULATED DEPRECIATION | (5,156,792) | (4,939,451) |
| TOTAL DEPRECIATION FOR YEAR | (159,410) | (159, 256) |
| TOTAL NET | 1,416,415 | 1,627,199 |

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13. Sales transactions with leaseback

These type of transactions were not carried out as of September 30, 2004 and 2003.

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14. Investments in related companies

In agreement with established in Circular N(0) 1697de the SVS, for the investments valuation in related companies carried out prior to the January 1, 2004, the Equity Method (VPP) has continued to be used.

This method consists of assigning the investment a value equivalent to the proportion that corresponds to the company in the issuer's equity at book value, and recognizing proportionally, the variations that it experiences.

CIECSA S.A.

On April 20, 2000 the Shareholders of Ciecsa S.A. agreed to increase its equity by the equivalent to UF 359,921 through the issue of 343,750,000 shares that were fully subscribed by Cristalchile S.A.

On April 18, 2003 such subscription was paid. On August 26, 2003 it was agreed to increase CIECSA's capital by Th Ch\$ 910,000, through the issue of 36,400,000 shares totally subscribed and paid by Cristalchile, with which the participation in the subsidiary increased to 98.45%.

CRISTALCHILE INVERSIONES S.A.

This company was formed at the end of 2001 in which Cristalerias de Chile S.A. has a 99.99% share of the equity. Cristalchile Inversiones S.A., in turn, registers a 40% investment in Rayen Cura S.A.I.C., a company constituted in the city of Mendoza, Republic of Argentina.

On January 31, April 25 and June 30 of 2003 Rayen Cura S.A.I.C. made capital reimbursements of part of a capital increase paid on April 29, 2002. Reimbursed amounts totaled Th US\$ 2,600.

As of September 30, 2004 the financial statements of Rayen Cura S.A.I.C. have recognized an exchange rate of \$2.96 Argentine pesos per US Dollar. CristalChile Inversiones S.A., in turn, has adjusted the financial statements of

Rayen Cura S.A.I.C. in order to acknowledge the variation occurred from \$2.91 Argentine pesos (exchange rate used as of December 31, 2003) and \$2.96 Argentine pesos per US dollar as of September 30, 2004.

As an effect of the result of this affiliate and the conversion of the financial statements of Rayen Cura S.A.I.C., according to Chilean normative, CristalChile Inversiones S.A., has recognized a Th Ch\$ 837,914 income as of September 30, 2004, and a Th Ch\$ 728,836 income as of September 30, 2003.

On the other hand, the dollar exchange rate variation during the 2004 and 2003 fiscal years originated a Th Ch\$ 61,568 charge in 2004 and a Th Ch\$ 1,252,448 credit in 2003 in the item Other Equity Reserves, for the investment in Rayen Cura S.A.I.C. and from the negative goodwill produced by the purchase of shares of that company.

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CRISTALCHILE COMUNICACIONES S.A.

As of September 29, 2003 the Shareholders agreed to increase the company's equity by issuing 3,861,538 shares, without nominal value, at a value of Ch\$ 650 each, which represents Th Ch\$ 2,510,000.

Such increase was subscribed and paid by Cristalerias de Chile S.A., with which its participation in the company's equity reaches 99.998%.

S.A. VINA SANTA RITA

As of September 30, 2004, the company has registered an unrealized income of Th Ch\$ 44,915, corresponding to container sales to the subsidiary S.A. Vina Santa Rita.

As of September 30, 2004, the balance accumulated for this concept totaled Th Ch\$ 239,700 (Th Ch\$ 252,684 in 2003).

INMOBILIARIA MONTE AZUL S.A.

On May 14, 2004, Cristalchile S.A. paid its subsidiary Constructora Apoger Th Ch\$196 corresponding to 49% of the rights of that society. With this contribution the participation in the coligate reaches 50% as of September 30, 2004. In order to determine the fair value, the paid value corresponds to market value, thus adjustment for present value has not originated.

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CRISTALERIAS DE CHILE S.A.

NOTE 14 - INVESTMENTS IN RELATED COMPANIES
DETAIL OF INVESTMENTS

Shareholder

Comp

| | | _ | Investme | | 1 | | entage) | Eq |
|--------------------------|----------------------------------|----------------|--------------------|--------------------------------------|-----------|---------------|-------------|----------------|
| R.U.T. | Company | _ | Contro Currency | y of Sha | ares | 09-30-2004 | 09-30-2003 | 3 09-30-2 |
| | | | | | | _ | | _ |
| | Cristalchile Comunicaciones | | | | | | | |
| 96721580-5 | S.A. S.A. Vina Santa | Chile | Peso | 105,074 | 4,698 | 99.99820 | 99.99820 | 70,207,97 |
| 86547900-K | Rita S.A. | Chile | Peso | | • | | 54.09700 | , , |
| 86881400-4 | Envases CMF S.A. | Chile | Peso | 28 | 8,000 | 50.00000 | 50.00000 | 33,075,37 |
| 96608270-4 | Ciecsa S.A. Constructora | Chile | Peso | 689 , 301 | 1,305 | 98.44580 | 98.44580 | 18,477,82 |
| 96767580-6 | Apoger S.A. Inmobiliaria Don | Chile | Peso | 800 | 0,000 | 80.00000 | 80.00000 | 3,14 |
| 96826870-8 | Alberto S.A. Cristalchile | Chile | Peso | 3 | 3,817 | 0.00000 | 38.17000 | |
| 96972440-5 | Inversiones S.A. Inmobiliaria | Chile | Peso | Ç | 9,999 | 99.99000 | 99.99000 | -3,135,69 |
| 78936090-1 | | Chile | Peso | | 50 | 50.00000 | 0.00000 | -9 , 16 |
| | 1011- | | | | | | | |
| | | | | | | of societies | | t Income a |
| R.U.T. | Company | | Net Incom | me | at Fa | air Value | Fá | air Value |
| | | 09-30-2 | 2004 09-3 | 30-2003 0 | 09-30-200 | 04 09-30-200 | 03 09-30-20 | |
| | | | | | | | | |
| | Cristalchile Comunicaciones | | | | | | | |
| 96721580-5 | Comunicaciones S.A. | -5,559, | ,749 -5 , 3 | 334,291 | | | | |
| | S.A. Vina Santa | | | | | | | |
| 86547900-K | Rita S.A. | | ,156 3,7 | | | | | |
| 86881400-4 96608270-4 | Envases CMF S.A. Ciecsa S.A. | 750, 2,101, | ,439 7 ,212 8 | 724 , 835 838 , 952 | | | | |
| | Constructora | -, , | | · | | | | |
| 96767580-6 | Apoger S.A. Inmobiliaria Don | -1, | 637 | -1,068 | | | | |
| 96826870-8 | Alberto S.A. | | 0 | -8 | | | | |
| 96972440-5 | Cristalchilz Inversiones S.A. | 697 | 041 / | 401 705 | | | | |
| 96912440-5 | Inversiones S.A. Inmobiliaria | υ <i>эι,</i> | ,041 4 | 481,785 | | | | |
| 78936090-1 | Monte Azul S.A. TOTAL | -9, | ,776 | 0 | -9,16 | ;9 C | 0 -9, | 776 |
| | | | | | | | | |
| - · · · m | ~ | | | | | come not | | Book va |
| R.U.T. | Company | | VPP | | | ealized | | of Invest |
| | | 09-30-2 | 1004 09-3 | 30-2003 | | 004 09-30-20 | | -30-2004 |
| | Cristalchile | | | | | | | |
| 0.0701500_5 | Comunicaciones | C4 647 | 040 71 5 | 740 674 | | ^ | ^ 64 | C47 043 |
| 96721580-5 | S.A. | 64,647, | ,043 71,7 | 42,674 | | 0 | 0 64, | ,647,043 |

| | S.A. Vina Santa | | | | | |
|------------|------------------|-------------|-------------|---------|---------|-------------|
| 86547900-K | Rita S.A. | 47,127,865 | 44,710,907 | 239,700 | 252,684 | 46,888,165 |
| 86881400-4 | Envases CMF S.A. | 16,537,685 | 16,808,743 | 0 | 0 | 16,537,685 |
| 96608270-4 | Ciecsa S.A. | 20,259,204 | 16,414,329 | 201,247 | 234,561 | 20,057,957 |
| | Constructora | | | | | |
| 96767580-6 | Apoger S.A. | 2,517 | 4,127 | 0 | 0 | 2,517 |
| | Inmobiliaria Don | | | | | |
| 96826870-8 | Alberto S.A. | 0 | 10 | 0 | 0 | 0 |
| | Cristalchile | | | | | |
| 96972440-5 | Inversiones S.A. | 0 | 0 | 0 | 0 | 0 |
| | Inmobiliaria | | | | | |
| 78936090-1 | Monte Azul S.A. | -4,584 | 0 | 0 | 0 | -4,584 |
| | TOTAL | 148,569,730 | 149,680,790 | 440,947 | 487,245 | 148,128,783 |

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15. Investments in other companies

As of September 30, 2004 and 2003 there are no investments in other companies.

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16. Goodwill Amortization

NEGATIVE GOODWILL

Stock purchases made among years 1993 and 1999 of S.A. Vina Santa Rita and Ciecsa S.A., have produced negative goodwill whose net balance to be amortized as of September 30, 2004 totaled Th Ch\$ 1,797,583 (Th Ch\$ 1,970,339 in 2003).

POSITIVE GOODWILL

As of September 30, 2004 and 2003 there are no transactions for this concept.

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CRISTALERIAS DE CHILE S.A.

NOTE 16 - GOODWILL ON INVESTMENTS

Negative Goodwill

| R.U.T. | Company Name | 09-30-2004 | | 09-30 |
|--------------------------|-------------------------------------|-----------------------------|------------------------------------|--------------------------------|
| | | Amount Amortiz. this period | Balance of Negative Goodwill | Amount Amortiz. this period |
| 86547900-K 96608270-4 | S.A. Vina Santa Rita Ciecsa S.A. | 38,347 92,654 | 531,312 1,266,271 | 38,310 92,564 |

TOTAL 131,001 1,797,583 130,874

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17. Intangibles

As of September 30, 2004 and 2003 there are no values for these concepts.

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18. Other (Assets)

As of September 30, 2004 there is a balance for issuance expenses of bond series C and D for Th Ch\$ 791,077 and the negative goodwill produced as a result of their placement of Th Ch\$ 2,166,518

As of September 30, 2003 there is a balance for issuance expenses of bond series C and D for Th Ch\$ 933,271 and the negative goodwill produced as a result of their placement of Th Ch\$ 2,374,617.

As of September 30, 2003, the sum of Th Ch\$ 9,012,140 for investments in Bonds of Celulosa Arauco y Constitucion S.A., equivalent to US\$ 13,420,000 at an annual rate of 6.95%, with maturity on September 15, 2005 and Th Ch\$ 103,006 for overprice paid in the acquisition of the bonds which are amortized during their maturity, are included in Other Long-term Assets.

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- 19. Short-term obligations with banks and financial institutions
- a) Short-term obligations with Banks and Financial Institutions (5.21.10.10).

As of September 30, 2004 and 2003, there are no short-term bank obligations.

- b) Long-term obligations with Banks and Financial Institutions (5.21.10.20).
- A list of operations is shown on the attached chart.

CRISTALERIAS DE CHILE S.A.

NOTE 19 - OBLIGATIONS WITH BANKS AND FINANCIAL INSTITUTIONS, SHORT TERM Type of Currency and Readjustment Index

| | | Dollars | | Eur | ros | |
|--------|-------------------|------------|------------|------------|------------|-------|
| | Bank or Financial | | | | | |
| R.U.T. | Institution | 06-30-2004 | 06-30-2003 | 09-30-2004 | 09-30-2003 | 09-30 |
| | | | | | | |

Short term (code: 5.21.10.10)

Long Term - Short Term (code: 5.21.10.20)

| 0-E | J.P Morgan Chase Bank | 292 , 991 | 138,250 | 0 | 0 |
|-----|------------------------------|------------------|----------|---|---|
| | Others | 0 | 0 | 0 | 0 |
| | TOTAL | 292,991 | 138,250 | 0 | 0 |
| | Capital amount due | 0 | 0 | 0 | 0 |
| | Average annual interest rate | 2.05 | 1.925 | | |
| | Percentage oblig. foreign cu | ırr. (%) | 100.0000 | | |
| | Percentage oblig. foreign cu | ırr. (%) | 0.0000 | | |

| R.U.T. | Bank or Financial Institution | Other F Curre | oreign encies | U. | F. | Non adjus |
|-------------------------|---|------------------|------------------|------------|------------|------------|
| | | 09-30-2004 | 09-30-2003 | 09-30-2004 | 09-30-2003 | 09-30-2004 |
| Short term | (code: 5.21.10.10) | | | | | |
| Long Term - 5.21.10.20) | Short Term (code: | | | | | |
| 0-E | J.P Morgan Chase Bank | 0 | 0 | 0 | 0 | 0 |
| (| Others | 0 | 0 | 0 | 0 | 0 |
| | TOTAL | 0 | 0 | 0 | 0 | 0 |
| i i | Capital amount due Average annual interest rate | 0 | 0 | 0 | 0 | 0 |

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20. Other Current Liabilities

As of September 30, 2003, a positive balance of Th Ch\$ 4,118,995 in favor of financial institutions was produced, as a consequence of Future Contracts subscribed by the Company, more detail of these is shown in note 34 Derivative Contracts.

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21. Long term liabilities with banks and financial institutions

The obligations with banks and financial institutions are presented on the charts attached.

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01.

CRISTALERIAS DE CHILE S.A.
NOTE 21: LONG-TERM OBLIGATIONS WITH BANKS AND FINANCIAL INSTITUTIONS

Long-term Obligations With Banks and Financial Institution

| | | | | Matur | rity | |
|--|----------------------------------|---------------------------|----------------|-------------|----------------|-----|
| R.U.T. | Bank or Financial Institution | Adjustment index currency | From 1 to 2 | From 2 to 3 | From 3 to 5 | Fro |
| | | | ThCh\$ | ThCh\$ | ThCh\$ | Τ |
| 0-E | J.P. Morgan Chase Bank | Dollars | 7,611,250 | 15,222,500 | 7,611,250 | |
| | | Euros | | | | |
| | | Yen UF | | | | |
| | | Non-adj.CH\$ | | | | |
| O-E J.P. Morgan Chase Bank Total Porcentaje de obligaciones en moneda | Others | | | | | |
| | Total | | 7,611,250 | 15,222,500 | 7,611,250 | |
| Porcentaje | de obligaciones en moneda | extranjera | 100.00% | | | |
| Porcentaje | de obligaciones en moneda | nacional | 0.00% | | | |

| | | Closing (Current pe | Closing da Previous pe | |
|------------|--------------------|---|---|--|
| | - | Total Long-Term at closing of Financial Statements | Average annual interest rate | Total Long at closin Financi Statemen |
| Chase Bank | Dollars | 30,445,000 | 2.05 | 33 , 57 |
| | Euros Yen | | | |
| | UF Non-adj.CH\$ | | | |
| | Others | | | 33 , 57 |
| | | index currency Chase Bank Dollars Euros Yen UF Non-adj.CH\$ | Current por Total Long-Term at closing of Financial index currency Chase Bank Dollars Euros Yen UF Non-adj.CH\$ 30,445,000 | Current period Total Long-Term Average at closing of annual Financial interest index currency Statements rate Chase Bank Dollars 30,445,000 2.05 Euros Yen UF Others Others |

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22. Short-term and long-term obligations with the public (promissory notes and bonds)

As of September 30, 2004, there are obligations with the public for UF 4,100,000, equivalent to Th Ch\$ 70,482,198 (Th Ch\$ 70,590,383 in 2003) divided in series C1, C2, D1 and D2, with a 4.75% annual interest in series C and 5.80% in series D. During 2004, are represented UF 500,000 in short term (Ch\$ 8,595,390) and UF 3,600,000 in long term (Th Ch\$ 61,886,808).

In the short term there is a balance of Th Ch\$ 786,791 (Th Ch\$ 787,998 in 2003)

corresponding to accrued interests for UF 45,768.20.

Bond series C have a tenor of 6 years with amortizations beginning 2 years from the placement date. Bond series D have a tenor of 21 years with amortizations beginning 6 years from the placement date.

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Cristalerias de Chile S.A.

NOTE 22: SHORT-TERM AND LONG-TERM OBLIGATIONS WITH PUBLIC (PROMISSORY NOTES AND BONDS) BONDS

| REGISTRATION OR | | | | | |
|-------------------------------|--------------|------------|--------------|----------|----|
| IDENTIFICATION No. | | CURRENT | INDEXING | INTEREST | F |
| OF INSTRUMENT | SERIES | FACE VALUE | UNIT OF BOND | RATE | MA |
| | | | | | |
| | | | | | |
| LONG-TERM BONDS-CURRENT PORTI | ON | | | | |
| | | | | | |
| 296-09.07.02 | C1 Interests | 0 | UF | 4.75 | 01 |
| 296-09.07.02 | C2 Interests | 0 | UF | 4.75 | 01 |
| 296-09.07.02 | D1 Interests | 0 | UF | 5.80 | 01 |
| 296-09.07.02 | D2 Interests | 0 | UF | 5.80 | 01 |
| 296-09.07.02 | C1 | 500,000 | UF | 4.75 | 07 |
| | | | | | |

| | INST. | ALLMENTS | PAR VALU | PAR VALUE | | |
|--|---------------------|-------------------------|------------------|------------|--|--|
| REGISTRATION OR IDENTIFICATION No. OF INSTRUMENT | INTEREST PAYMENT | AMORTIZATION PAYMENT | 09-30-2004 | 09-30-2003 | | |
| LONG-TERM BONDS-CURRENT PORT | ION | | | | | |
| 296-09.07.02 | SEMI-ANNUAL | SEMI-ANNUAL | 258 , 941 | 259 | | |
| 296-09.07.02 | SEMI-ANNUAL | SEMI-ANNUAL | 86,314 | 86 | | |
| 296-09.07.02 | SEMI-ANNUAL | SEMI-ANNUAL | 399 , 485 | 400 | | |
| 296-09.07.02 | SEMI-ANNUAL | SEMI-ANNUAL | 42,051 | 42 | | |
| 296-09.07.02 | SEMI-ANNUAL | SEMI-ANNUAL | 8,595,390 | | | |
| TOTAL CURRENT | PORTION | | 9,382,181 | 787 | | |

REGISTRATION OR

| IDENTIFICATION No. | | CURRENT | INDEXING | INTEREST | F |
|--------------------|--------|------------|--------------|----------|-----|
| OF INSTRUMENT | SERIES | FACE VALUE | UNIT OF BOND | RATE | MA |
| | | | | | |
| LONG-TERM BONDS | | | | | |
| | | | | | |
| 296-09.07.02 | C1 | 1,500,000 | UF | 4.75 | 07- |
| 296-09.07.02 | C2 | 500,000 | UF | 4.75 | 07- |
| 296-09.07.02 | D1 | 1,900,000 | UF | 5.80 | 07- |
| 296-09.07.02 | D2 | 200,000 | UF | 5.80 | 07- |

| | INST | ALLMENTS | PAR VAL | UE |
|--|---------------------|-------------------------|------------|-----------------|
| REGISTRATION OR IDENTIFICATION No. OF INSTRUMENT | INTEREST PAYMENT | AMORTIZATION PAYMENT | 09-30-2004 | 09-30-2003 |
| LONG-TERM BONDS | | | | |
| 296-09.07.02 | SEMI-ANNUAL | SEMI-ANNUAL | 17,190,780 | 25 , 825 |
| 296-09.07.02 | SEMI-ANNUAL | SEMI-ANNUAL | 8,595,390 | 8 , 608 |
| 296-09.07.02 | SEMI-ANNUAL | SEMI-ANNUAL | 32,662,482 | 32 , 712 |
| 296-09.07.02 | SEMI-ANNUAL | SEMI-ANNUAL | 3,438,156 | 3,443 |
| LONG-TERM TOT | `AL | | 61,886,808 | 70,590 |

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23. Provisions and Write-offs

Provisions:

As of September 30, 2004, the Company has short-term provisions of Th Ch\$ 7,806,558 and Th Ch\$ 5,441,149 in 2003.

In the Long-term, provisions are recorded of Th Ch\$ 6,604,096 as of September 30, 2004 and Th Ch\$ 7,745,359 as of September 30, 2003.

a) Bad Debt Reserves:

The Company has established a reserve for bad debts of Th Ch\$ 173,127, and Th Ch\$ 145,417, respectively, as of September 30, 2004 and 2003.

This provision is deducted from the balance of debtors from sales, as stated in note 5.

b) Vacation Provision:

The company has established a provision for the total cost of vacations pending

as of September 30, 2004 and 2003, as established in Technical Bulletin No. 47 of the Accountants Association of Chile.

The net balance for this item amounts Th Ch\$ 410,164 as of September 30, 2004 (Th Ch\$ 382,338 in 2003).

c) Provision for Furnace Reconstruction:

This provision is established throughout the useful life of the refractories of each smelting furnace so their repair will not have a distort the result of the fiscal year when the repairs are made.

The Company has established a provision for this item in the amount of Th Ch\$ 4,273,077 and Th Ch\$ 3,571,074 as of September 30, 2004 and 2003, respectively.

An itemized list of the amounts provisioned is shown in the attached chart.

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Cristalerias de Chile S.A.

| Note Provisions and Write-offs | 2004 | 2003 |
|--------------------------------|------------------|-----------|
| Short term | ThCh\$ | ThCh\$ |
| Packing for Client Return | 906,239 | 1,168,581 |
| Furnace Reconstruction | 1,911,946 | 0 |
| Board Share | 569,494 | 98,186 |
| Reserve Spare Parts | 375 , 866 | 445,200 |
| Legal Holiday | 410,164 | 382,338 |
| Severance Pay | 185,695 | 184,430 |
| Provision Subsidiary Losses | 2,305,248 | 2,169,587 |
| Provision Indirect Expenses | 721,337 | 698,262 |
| Provision Legal Gratification | 86,090 | 83,141 |
| Other Provisions | 334,479 | 211,424 |
| Total Short Term | 7,806,558 | 5,441,149 |
| Long term | | |
| Severance Pay | 4,242,965 | 4,174,285 |
| Furnace Reconstruction | 2,361,131 | 3,571,074 |
| Total Long-Term | 6,604,096 | 7,745,359 |

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24. Severance Payments

The reserve for severance payments to personnel is included at its current value, as expressed in note $2 \, \text{r}$). As of September 30, 2004 it totals Th Ch\$ 4,428,660 (Th Ch\$ 4,358,715 in 2003).

As of September 30, 2004 and 2003 the parent company has paid severance payments of Th Ch\$ 180,607 and Th Ch\$ 140,701 respectively, chargeable against the reserve.

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25. Other long-term liabilities

As of September 30, 2004 and 2003 there are no values for this concept.

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26. Minority interest

Not applicable to individual financial statements.

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27. Changes in Equity

a) Activity in 2004 and 2003

The activity of the capital and reserve accounts in the fiscal years ended on September 30, 2004 and 2003, are shown in the attached charts.

b) Other Reserves

The detail of Other Reserves is the following:

| | 2004 | 2003 |
|---|-----------------------------------|-------------------------------------|
| | Th Ch\$ | Th Ch\$ |
| Future capital increases Reserve for adjustment of value of fixed assets Adjustment for conversion difference | 4,667,636 1,416,415 593,044 | 4,450,953 1,627,199 2,164,029 |
| in investment in Rayen Cura S.A.I.C. | | |
| TOTAL OTHER RESERVES | 6,677,095 | 8,242,181 |

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CRISTALERIAS DE CHILE S.A.
NOTE 27: CHANGES IN NET WORTH

| | | Reserve | Premium |
|-------|---------|-------------|------------|
| | Paid-in | capital | in sale of |
| Items | Capital | revaluation | shares |

| Balances as of 09-30-2004 | | | | |
|--|------------|------------------|------------|------|
| Initial balance | 65,396,749 | 0 | 27,874,377 | 6,4 |
| Distribution result previous fiscal year | 0 | 0 | 0 | |
| Final dividend previous fiscal year | 0 | 0 | 0 | |
| Capital increases with cash stock issue | 0 | 0 | 0 | |
| Reserves and/or Profits Capitalization | 0 | 0 | 0 | |
| Development period Accumulated deficit | 0 | 0 | 0 | |
| Accumulated conversion difference | | | | |
| adjustment | 0 | 0 | 0 | 1 |
| Eventual Dividend | 0 | 0 | 0 | |
| Payment shares | 0 | 0 | 0 | |
| Owner's equity Revaluation | 0 | 1,242,538 | 529,613 | 1 |
| Fiscal Year Result | 0 | 0 | 0 | |
| Provisional Dividends | 0 | 0 | 0 | |
| Final balances | 65,396,749 | 1,242,538 | 28,403,990 | 6,6 |
| Balances as of 09-30-2003 | | | | |
| Initial balance | 64,749,257 | 0 | 27,598,393 | 9,7 |
| Distribution result previous fiscal year | 0 | 0 | 0 | |
| Final dividend previous fiscal year | 0 | 0 | 0 | |
| Capital increases with cash stock issue | 0 | 0 | 0 | |
| Reserves and/or profit Capitalization | 0 | 0 | 0 | |
| Development period accumulated deficit | 0 | 0 | 0 | |
| Accumulated conversion difference | | | | |
| adjustment | 0 | 0 | 0 | -1,7 |
| Eventual Dividend | 0 | 0 | 0 | |
| Payment shares | 0 | 0 | 0 | |
| Owner's equity revaluation | 0 | 776,991 | 331,181 | 1 |
| Fiscal Year Result | 0 | 0 | 0 | |
| Provisional Dividends | 0 | 0 | 0 | |
| Final balances | 64,749,257 | 776 , 991 | 27,929,574 | 8,1 |
| Updated balances | 65,785,245 | 789,423 | 28,376,447 | 8,2 |

| Items | Accumulated Results | Provisional Dividends | Devel. Period Deficit |
|--|------------------------|--------------------------|-----------------------------|
| | | | |
| Balances as of 09-30-2004 | | | |
| Initial balance | 6,426,520 | -958,080 | 0 |
| Distribution result previous fiscal year | -6,426,520 | 958,080 | 0 |
| Final dividend previous fiscal year | 0 | 0 | 0 |
| Capital increases with cash stock issue | 0 | 0 | 0 |
| Reserves and/or Profits Capitalization | 0 | 0 | 0 |
| Development period Accumulated deficit | 0 | 0 | 0 |
| Accumulated conversion difference | | | |
| adjustment | 0 | 0 | 0 |
| Eventual Dividend | 0 | 0 | 0 |
| Payment shares | 0 | 0 | 0 |
| Owner's equity Revaluation | 0 | -12,800 | 0 |
| Fiscal Year Result | 0 | 0 | 0 |

| Provisional Dividends | 0 | -2,560,000 | 0 |
|--|-------------|-------------------|---|
| Final balances | 0 | -2,572,800 | 0 |
| Balances as of 09-30-2003 | | | |
| Initial balance | 17,660,662 | -3,303,936 | 0 |
| Distribution result previous fiscal year | -17,660,662 | 3,303,936 | 0 |
| Final dividend previous fiscal year | 0 | 0 | 0 |
| Capital increases with cash stock issue | 0 | 0 | 0 |
| Reserves and/or profit Capitalization | 0 | 0 | 0 |
| Development period accumulated deficit | 0 | 0 | 0 |
| Accumulated conversion difference | | | |
| adjustment | 0 | 0 | 0 |
| Eventual Dividend | 0 | 0 | 0 |
| Payment shares | 0 | 0 | 0 |
| Owner's equity revaluation | 0 | -960 | 0 |
| Fiscal Year Result | 0 | 0 | 0 |
| Provisional Dividends | 0 | -960 , 000 | 0 |
| Final balances | 0 | -960 , 960 | 0 |
| Updated balances | 0 | -976 , 335 | 0 |

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CRISTALERIAS DE CHILE S.A.

NOTE 27: CHANGES IN EQUITY - NUMBER OF SHARES

| | No. | No. | No. |
|--------|------------|------------|-------------|
| | SHARES | SHARES | SHARES |
| SERIES | SUBSCRIBED | PAID | WITH VOTING |
| | | | |
| SINGLE | 64,000,000 | 64,000,000 | 64,000,000 |

CRISTALERIAS DE CHILE S.A.

NOTE 27: CHANGES IN NET WORTH - CAPITAL (AMOUNT - TH CH\$)

| SERIES | SUBSCRIBED CAPITAL | PAID-IN CAPITAL |
|--------|-----------------------|--------------------|
| SINGLE | 65,396,749 | 65,396,749 |

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28. Other Non-operating Income and Expenses

As of September 30, 2004 non-operating income amounted Th Ch\$ 425,365 and Th Ch\$ 292,827 in 2003.

Non-operating expenses amounted to Th Ch\$ 724,138 as of September 30, 2004 and Th Ch\$ 637,254 in fiscal year 2003.

More detail is shown in annexed chart.

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Non-operating Income and Expenses

CRISTALERIAS DE CHILE S.A.

NOTE 28: OTHER NON-OPERATING INCOME AND EXPENSES

| | 2004 | 2003 |
|--------------------------------------|----------------|------------------|
| | Th Ch\$ | Th Ch\$ |
| INCOME | | |
| Offices and establishments rental | 129,385 | 125,099 |
| Sale of fixed assets | 8,676 | 4,599 |
| Compensation for Damage | 988 | 2,592 |
| Sale of materials | 33,245 | 21,254 |
| Agricultural Division | 15,674 | 56,393 |
| Amortization of non-realized profits | 25,156 | 25,132 |
| Prize Soda Ash contract | 34,046 | 0 |
| Condonation deferred custom duties | 47,834 | 0 |
| Sundry income | 130,361 | 57 , 758 |
| | | |
| TOTAL NON-OPERATING INCOME | 425,365 | 292 , 827 |
| EXPENSES | | |
| Professional advice | 490,524 | 509,054 |
| Other expenses | 178,500 | 75 , 750 |
| Insurances | 5 , 725 | 0 |
| ADR's Expenses | 49,389 | 52,450 |
| | | |
| TOTAL NON-OPERATING EXPENSES | 724,138 | 637,254 |

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29. Price-level Restatement

As a result of the application of price-level restatement as described in Note 2 d), a net charge to results was generated in the 2004 and 2003 fiscal year of Th Ch 398,945 and Th Ch 439,377 respectively.

Additional Balance-itemized information is shown in the annexed chart.

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Cristalerias de Chile S.A.
NOTE 29: ADJUSTMENT FOR PRICE LEVEL RESTATEMENTS

| | ADJUSTABILITY | | |
|--------------------------|----------------------|------------|--|
| ASSETS (CHARGES)/CREDITS | INDEX | 09-30-2004 | |
| | | | |
| INVENTORY | Consumer Price Index | 124,605 | |

| FIXED ASSET | CPI | 1,790,366 |
|---|-----|-------------------|
| INVESTMENTS IN RELATED COMPANIES | CPI | 2,804,065 |
| MARKETABLE SECURITIES | CPI | 78 , 936 |
| SHORT TERM DEBTORS | CPI | 3,072 |
| SHORT TERM DEBTORS | UF | 1,563 |
| LONG-TERM DEBTORS | UF | 6,172 |
| ACCOUNTS RECEIVABLE RELATED COMPANIES | UF | 320,180 |
| INFLATIONARY EFFECT | CPI | 1,156,347 |
| RATE ISSUANCE DIFFERENCE LONG-TERM BOND | UF | 37 , 292 |
| OTHER NON-MONETARY ASSETS | CPI | 47,031 |
| EXPENSE AND COST ACCOUNTS | CPI | -81,799 |
| TOTAL (CHARGES)/CREDITS | | 6,287,830 |
| LIABILITIES (CHARGES) / CREDITS | | |
| NET WORTH | CPI | -4,305,854 |
| ACCOUNTS RECEIVABLE RELATED COMPANIES | UF | -12 |
| SHORT-TERM RESERVES | CPI | -49,106 |
| LONG-TERM CREDITORS | CPI | -470 |
| LONG-TERM RESERVES | CPI | -54 , 795 |
| PUBLIC OBLIGATION | UF | -1,110,198 |
| INFLATIONARY EFFECT | CPI | -710 , 833 |
| NON-MONETARY LIABILITIES | CPI | -128,681 |
| INCOME ACCOUNTS | CPI | -326,826 |
| TOTAL (CHARGES) / CREDITS | | -6,686,775 |
| (LOSS) PROFIT FROM ADJUSTMENT FOR PRICE LEVEL RESTATEMENT | | -398,945 |

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30. Exchange Differences

A net credit to results was produced due to exchange differences of Th Ch\$ 1,265,557 in 2004 and a net charge of Th Ch\$ 10,060,062 in 2003.

According to the provisions in Circular Letter 1560 of the SVS of 09/20/2001, the net effect of the adjustment of adjustable assets and liabilities in foreign currency on results deducting the effect of inflation is presented in this item.

Further information is shown on the table attached.

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Cristalerias de Chile S.A. NOTE 30: EXCHANGE DIFFERENCES

| ITEM CUI | | AMOUNT | |
|---------------------------------------|----------|-----------------|------------|
| | CURRENCY | 09-30-2004 | 09-30-2003 |
| FIXED (CHARGES) /CREDITS AVAILABLE | DOLLARS | -9 , 910 | -22,029 |

| MARKETABLE SECURITIES | DOLLARS | 615,224 | -4,369,008 |
|-----------------------|---------|---------|-------------------|
| MARKETABLE SECURITIES | EUROS | 460,083 | 0 |
| TIME DEPOSITS | DOLLARS | 0 | -96 , 809 |
| INVENTORY | DOLLARS | -44,141 | -71 , 237 |
| BONDS INSTALLMENT | DOLLARS | 90,147 | -795 , 834 |
| SUNDRY DEBTORS | | | |