IAC/INTERACTIVECORP
Form 10-Q
November 09, 2018

As filed with the Securities and Exchange Commission on November 9, 2018

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the Quarterly Period Ended September 30, 2018
Or
¨ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from__________to__________
Commission File No. 0-20570

IAC/INTERACTIVECORP
(Exact name of registrant as specified in its charter)

Delaware	59-2712887
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

555 West 18th Street, New York, New York 10011
(Address of registrant's principal executive offices)
(212) 314-7300
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o
Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ý No o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ý	Accelerated filer o	Non-accelerated filer o	Smaller reporting company o	Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

As of November 2, 2018, the following shares of the registrant's common stock were outstanding:

Common Stock	77,724,487
Class B Common Stock	5,789,499
Total outstanding Common Stock	83,513,986

The aggregate market value of the voting common stock held by non-affiliates of the registrant as of November 2, 2018 was $15,278,631,437. For the purpose of the foregoing calculation only, all directors and executive officers of the registrant are assumed to be affiliates of the registrant.

TABLE OF CONTENTS

Table of Contents

PART I
FINANCIAL INFORMATION
Item 1. Consolidated Financial Statements
IAC/INTERACTIVECORP
CONSOLIDATED BALANCE SHEET
(Unaudited)

	September 30, 2018	December 31, 2017
	(In thousands, except par value amounts)	
ASSETS		
Cash and cash equivalents	$ 1,670,984	$ 1,630,809
Marketable securities	208,555	4,995
Accounts receivable, net of allowance of $19,835 and $11,489, respectively	347,158	304,027
Other current assets	246,197	185,374
Total current assets	2,472,894	2,125,205
Property and equipment, net of accumulated depreciation and amortization of $283,129 and $271,811, respectively	308,465	315,170
Goodwill	2,572,221	2,559,066
Intangible assets, net of accumulated amortization of $129,842 and $74,957, respectively	624,102	663,737
Long-term investments	217,615	64,977
Deferred income taxes	84,817	66,321
Other non-current assets	92,233	73,334
TOTAL ASSETS	$ 6,372,347	$ 5,867,810
LIABILITIES AND SHAREHOLDERS' EQUITY		
LIABILITIES:		
Current portion of long-term debt	$ 13,750	$ 13,750
Accounts payable, trade	76,193	76,571
Deferred revenue	381,397	342,483
Accrued expenses and other current liabilities	422,165	366,924
Total current liabilities	893,505	799,728
Long-term debt, net	1,983,993	1,979,469
Income taxes payable	25,241	25,624
Deferred income taxes	34,861	35,070
Other long-term liabilities	36,625	38,229
Redeemable noncontrolling interests	69,530	42,867
Commitments and contingencies		
SHAREHOLDERS' EQUITY:		
Common stock $.001 par value; authorized 1,600,000 shares; issued 262,040 and 260,624 shares, respectively, and outstanding 77,701 and 76,829 shares, respectively	262	261
Class B convertible common stock $.001 par value; authorized 400,000 shares; issued 16,157 shares and outstanding 5,789 shares	16	16

Additional paid-in capital	11,955,629	12,165,002
Retained earnings	1,067,042	595,038
Accumulated other comprehensive loss	(112,855)	(103,568)
Treasury stock 194,708 and 194,163 shares, respectively	(10,309,612)	(10,226,721)
Total IAC shareholders' equity	2,600,482	2,430,028
Noncontrolling interests	728,110	516,795
Total shareholders' equity	3,328,592	2,946,823
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	$6,372,347	$5,867,810

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

IAC/INTERACTIVECORP
CONSOLIDATED STATEMENT OF OPERATIONS
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
	(In thousands, except per share data)			
Revenue	$1,104,592	$828,434	$3,158,789	$2,356,654
Operating costs and expenses:				
Cost of revenue (exclusive of depreciation shown separately below)	237,238	166,290	657,424	451,281
Selling and marketing expense	386,802	352,879	1,159,294	1,023,394
General and administrative expense	190,903	235,580	563,450	529,397
Product development expense	77,740	70,645	230,122	180,835
Depreciation	18,925	17,263	56,987	55,490
Amortization of intangibles	20,152	4,366	60,293	22,151
Total operating costs and expenses	931,760	847,023	2,727,570	2,262,548
Operating income (loss)	172,832	(18,589)	431,219	94,106
Interest expense	(27,610)	(25,036)	(81,471)	(74,556)
Other income (expense), net	8,113	(10,216)	174,635	(7,700)
Earnings (loss) before income taxes	153,335	(53,841)	524,383	11,850
Income tax benefit	18,242	279,480	15,887	322,809
Net earnings	171,577	225,639	540,270	334,659
Net earnings attributable to noncontrolling interests	(25,803)	(45,996)	(105,061)	(62,539)
Net earnings attributable to IAC shareholders	$145,774	$179,643	$435,209	$272,120
Per share information attributable to IAC shareholders:				
Basic earnings per share	$1.75	$2.22	$5.22	$3.43
Diluted earnings per share	$1.49	$1.79	$4.55	$2.82
Stock-based compensation expense by function:				
Cost of revenue	$512	$414	$1,937	$1,389
Selling and marketing expense	1,837	20,970	5,679	24,420
General and administrative expense	44,242	94,432	134,743	153,123
Product development expense	8,772	18,656	29,647	28,430
Total stock-based compensation expense	$55,363	$134,472	$172,006	$207,362

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

IAC/INTERACTIVECORP
CONSOLIDATED STATEMENT OF COMPREHENSIVE OPERATIONS
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
	(In thousands)			
Net earnings	$171,577	$225,639	$540,270	$334,659
Other comprehensive income, net of tax:				
Change in foreign currency translation adjustment	(1,050)	44,126	(12,233)	84,824
Change in unrealized gains and losses on available-for-sale securities (net of tax benefit of $4 for the three months ended September 30, 2018, and net of tax benefit of $3,846 for the nine months ended September 30, 2017)	(28)	—	(15)	(4,026)
Total other comprehensive (loss) income	(1,078)	44,126	(12,248)	80,798
Comprehensive income, net of tax	170,499	269,765	528,022	415,457
Components of comprehensive income attributable to noncontrolling interests:				
Net earnings attributable to noncontrolling interests	(25,803)	(45,996)	(105,061)	(62,539)
Change in foreign currency translation adjustment attributable to noncontrolling interests	549	(6,901)	2,632	(14,188)
Comprehensive income attributable to noncontrolling interests	(25,254)	(52,897)	(102,429)	(76,727)
Comprehensive income attributable to IAC shareholders	$145,245	$216,868	$425,593	$338,730

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

IAC/INTERACTIVECORP
CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY
Nine Months Ended September 30, 2018
(Unaudited)

		IAC Shareholders' Equity									
		Common Stock $.001 Par Value		Class B Convertible Common Stock $.001 Par Value							
	Redeemable Noncontrolling Interests	$	Shares	$	Shares	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Treasury Stock	Total IAC Shareholders' Equity	N In
		(In thousands)									
Balance at December 31, 2017	$42,867	$261	260,624	$16	16,157	$12,165,002	$595,038	$(103,568)	$(10,226,721)	$2,430,028	$
Cumulative effect of adoption of ASU No. 2014-09	—	—	—	—	—	—	36,795	—	—	36,795	3,
Net earnings	34,481	—	—	—	—	—	435,209	—	—	435,209	7
Other comprehensive loss, net of tax	(710)	—	—	—	—	—	—	(9,616)	—	(9,616)	(1
Stock-based compensation expense	1,084	—	—	—	—	52,763	—	—	—	52,763	11
Issuance of common stock pursuant to stock-based awards, net of withholding taxes	—	1	1,416	—	—	34,902	—	—	—	34,903	—
Purchase of treasury stock	—	—	—	—	—	—	—	—	(82,891)	(82,891)	—
Purchase of noncontrolling interests	(3,562)	—	—	—	—	—	—	—	—	—	(1
Adjustment of redeemable noncontrolling interests to fair value	(372)	—	—	—	—	372	—	—	—	372	—
Issuance of Match Group common stock pursuant to	—	—	—	—	—	(270,149)	—	347	—	(269,802)	1,

stock-based awards, net of withholding taxes, and impact to noncontrolling interests in Match Group											
Issuance of ANGI Homeservices common stock pursuant to stock-based awards, net of withholding taxes, and impact to noncontrolling interests in ANGI Homeservices	—	—	—	—	—	(29,530)	—	(18)	—	(29,548)	6,
Noncontrolling interests created in acquisitions	2,261	—	—	—	—	—	—	—	—	—	14
Other	(6,519)	—	—	—	—	2,269	—	—	—	2,269	38
Balance at September 30, 2018	$69,530	$262	262,040	$16	16,157	$11,955,629	$1,067,042	$(112,855)	$(10,309,612)	$2,600,482	$

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

6

IAC/INTERACTIVECORP
CONSOLIDATED STATEMENT OF CASH FLOWS
(Unaudited)

	Nine Months Ended September 30,	
	2018	2017
	(In thousands)	
Cash flows from operating activities:		
Net earnings	$540,270	$334,659
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Stock-based compensation expense	172,006	207,362
Amortization of intangibles	60,293	22,151
Depreciation	56,987	55,490
Bad debt expense	35,521	20,935
Deferred income taxes	(36,866)	(344,120)
Unrealized gains on equity securities, net	(126,444)	—
Gains from the sale of investments and businesses, net	(27,240)	(24,031)
Other adjustments, net	12,677	35,662
Changes in assets and liabilities, net of effects of acquisitions and dispositions:		
Accounts receivable	(78,665)	(78,612)
Other assets	(48,935)	(17,326)
Accounts payable and other liabilities	57,891	36,407
Income taxes payable and receivable	1,971	4,433
Deferred revenue	52,234	44,791
Net cash provided by operating activities	671,700	297,801
Cash flows from investing activities:		
Acquisitions, net of cash acquired	(17,635)	(69,113)
Capital expenditures	(60,113)	(56,519)
Proceeds from maturities and sales of marketable debt securities	125,000	114,350
Purchases of marketable debt securities	(326,906)	(24,909)
Purchases of investments	(32,180)	(9,105)
Net proceeds from the sale of investments and businesses	28,630	125,220
Other, net	9,646	1,319
Net cash (used in) provided by investing activities	(273,558)	81,243
Cash flows from financing activities:		
Repurchases of IAC debt	(363)	(31,590)
Proceeds from issuance of Match Group debt	—	75,000
Principal payments on ANGI Homeservices debt	(10,313)	—
Purchase of IAC treasury stock	(82,891)	(56,424)
Purchase of Match Group treasury stock	(86,239)	—
Proceeds from the exercise of IAC stock options	38,903	69,065
Proceeds from the exercise of Match Group and ANGI Homeservices stock options	2,876	57,705
Withholding taxes paid on behalf of IAC employees on net settled stock-based awards	(3,011)	(57,180)
Withholding taxes paid on behalf of Match Group and ANGI Homeservices employees on net settled stock-based awards	(208,962)	(228,978)
Purchase of Match Group stock-based awards	—	(272,459)
Purchase of noncontrolling interests	(4,798)	(13,011)
Acquisition-related contingent consideration payments	(185)	(27,289)

Debt issuance costs	—	(2,637)
Other, net	(4,873)	(5,002)
Net cash used in financing activities	(359,856)	(492,800)
Total cash provided (used)	38,286	(113,756)
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	(207)	9,401
Net increase (decrease) in cash, cash equivalents, and restricted cash	38,079	(104,355)
Cash, cash equivalents, and restricted cash at beginning of period	1,633,682	1,360,199
Cash, cash equivalents, and restricted cash at end of period	$1,671,761	$1,255,844

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

NOTE 1—THE COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

IAC operates Vimeo, Dotdash, The Daily Beast and Investopedia, among many others, and also has majority ownership of both Match Group, which includes Tinder, Match, PlentyOfFish, and OkCupid, and ANGI Homeservices, which includes HomeAdvisor and Angie's List.

All references to "IAC," the "Company," "we," "our" or "us" in this report are to IAC/InterActiveCorp.

As of September 30, 2018, IAC's economic and voting interest in:

- Match Group were 80.9%, and 97.5%, respectively. All references to "Match Group" or "MTCH" in this report are to Match Group, Inc.
- ANGI Homeservices were 86.3%, and 98.4%, respectively. All reference to "ANGI Homeservices" or "ANGI" in this report are to ANGI Homeservices Inc.

Basis of Consolidation and Accounting for Investments

The Company prepares its consolidated financial statements in accordance with U.S. generally accepted accounting principles ("GAAP").

The consolidated financial statements include the accounts of the Company, all entities that are wholly-owned by the Company and all entities in which the Company has a controlling financial interest. Intercompany transactions and accounts have been eliminated.

Investments in the common stock or in-substance common stock of entities in which the Company has the ability to exercise significant influence over the operating and financial matters of the investee, but does not have a controlling financial interest, are accounted for using the equity method and are included in "Long-term investments" in the accompanying consolidated balance sheet.

Investments in equity securities, other than those of our consolidated subsidiaries and those accounted for under the equity method, are accounted for at fair value or under the measurement alternative of Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-01, Recognition and Measurement of Financial Assets and Financial Liabilities, upon its adoption on January 1, 2018, with changes recognized within other income (expense), net each reporting period. Under the measurement alternative, equity investments without readily determinable fair values are carried at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer and value is generally determined based on a market approach as of the transaction date. An investment will be considered identical or similar if it has identical or similar rights to the equity investments held by the Company. The Company reviews impairment of our equity securities each reporting period when there are qualitative indicators that may indicate impairment. Once the qualitative indicators are identified and the fair value of the security is less than its carrying value, the Company will write down the security to its fair value and record the corresponding charge within other income (expense), net. See "Accounting Pronouncements adopted by the Company" below for further information.

In management's opinion, the unaudited interim consolidated financial statements have been prepared on the same basis as the annual consolidated financial statements and reflect all adjustments, consisting of normal and recurring adjustments, necessary for the fair presentation of our financial position, results of operations and cash flows for the periods presented. Interim results are not necessarily indicative of the results that may be expected for the full year. The accompanying unaudited interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

Accounting Estimates

Management of the Company is required to make certain estimates, judgments and assumptions during the preparation of its consolidated financial statements in accordance with GAAP. These estimates, judgments and assumptions impact the reported amounts of assets, liabilities, revenue and expenses and the related disclosure of contingent assets and liabilities. Actual results could differ from these estimates.

On an ongoing basis, the Company evaluates its estimates and judgments, including those related to: the recoverability of goodwill and indefinite-lived intangible assets; the useful lives and recoverability of definite-lived intangible assets and property and equipment; the fair values of marketable debt securities and equity securities without readily determinable fair values; the carrying value of accounts receivable, including the determination of the allowance for doubtful accounts; the determination of revenue reserves; the fair value of acquisition-related contingent consideration arrangements; unrecognized tax benefits; the valuation allowance for deferred income tax assets; and the fair value of and forfeiture rates for stock-based awards, among others. The Company bases its estimates and judgments on historical experience, its forecasts and budgets and other factors that the Company considers relevant.

Certain Risks and Concentrations

A meaningful portion of the Company's revenue is derived from online advertising, the market for which is highly competitive and rapidly changing. Significant changes in this industry or changes in advertising spending behavior or in customer buying behavior could adversely affect our operating results. Most of the Company's online advertising revenue is attributable to a services agreement with Google Inc. ("Google").

The services agreement became effective on April 1, 2016, following the expiration of the previous services agreement, and expires on March 31, 2020; however, the Company may choose to terminate the agreement effective March 31, 2019. The services agreement requires that the Company comply with certain guidelines promulgated by Google. Google may generally unilaterally update its policies and guidelines without advance notice, which could in turn require modifications to, or prohibit and/or render obsolete certain of our products, services and/or business practices, which could be costly to address or otherwise have an adverse effect on our business, financial condition and results of operations. Google’s previously announced policy changes related to its Chrome browser became effective on September 12, 2018 and negatively impacted the distribution of our desktop products through the Chrome Web Store. The impact of these changes on revenue and profits in the third quarter of 2018 were modest as the Company optimized marketing spend in anticipation of the changes. While these changes will reduce revenue and profits of these products in the future, the negative effect on overall Applications revenue and profits are expected to be partially offset by marketing optimization and growth at our Mobile businesses. The estimated fair value of the Applications reporting unit exceeded its carrying value by approximately 5% and the fair value of the related intangible asset approximated its carrying value as of our most recent assessment. As of September 30, 2018, the goodwill balance of the Applications reporting unit and the carrying value of the related intangible asset are $460.1 million and $56.6 million, respectively.

For the three and nine months ended September 30, 2018, revenue earned from Google was $204.4 million and $620.7 million, representing 19% and 20%, respectively, of the Company's consolidated revenue. For the three and nine months ended September 30, 2017, revenue earned from Google was $176.8 million and $539.2 million, representing 21% and 23%, respectively, of the Company's consolidated revenue. This revenue is earned principally by the businesses comprising the Applications and Publishing segments. For the three and nine months ended September 30, 2018, revenue earned from Google represents 72% and 76%, respectively, of Applications revenue and 67% and 71%, respectively, of Publishing revenue. For the three and nine months ended September 30, 2017, revenue earned from Google represents 82% and 83% of Applications revenue and 72% and 71% of Publishing revenue. Accounts receivable related to revenue earned from Google totaled $73.1 million and $72.4 million at September 30, 2018 and December 31, 2017, respectively.

Recent Accounting Pronouncements

Accounting Pronouncements adopted by the Company

ASU No. 2014-09, Revenue from Contracts with Customers

9

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

In May 2014, the FASB issued ASU No. 2014-09, which superseded nearly all previous revenue recognition guidance. The Company adopted ASU No. 2014-09 effective January 1, 2018 using the modified retrospective transition method for open contracts as of the date of initial application. The cumulative effect to the Company's retained earnings at January 1, 2018 was an increase of $40.2 million, of which $3.4 million was related to the noncontrolling interest in ANGI; the adjustment to retained earnings was principally related to the Company's ANGI Homeservices and Applications segments.

- Within ANGI, the effect of the adoption of ASU No. 2014-09 is that commissions paid to employees pursuant to certain sales incentive programs, which represent the incremental direct costs of obtaining a service professional contract, are now capitalized and amortized over the estimated life of a service professional (also referred to as the estimated customer relationship period). These costs were expensed as incurred prior to January 1, 2018. The cumulative effect of the adoption of ASU No. 2014-09 was the establishment of a current and non-current asset for capitalized sales commissions of $29.7 million and $4.2 million, respectively, and a related deferred tax liability of $8.0 million, resulting in a net increase to retained earnings of $25.9 million on January 1, 2018.
- Within Applications, the primary effect of the adoption of ASU No. 2014-09 is to accelerate the recognition of the portion of the revenue of certain desktop applications sold by SlimWare that qualifies as functional intellectual property ("functional IP") under ASU No. 2014-09. This revenue was previously deferred and recognized over the applicable subscription term. The cumulative effect of the adoption of ASU No. 2014-09 for SlimWare was a reduction in deferred revenue of $20.3 million and the establishment of a deferred tax liability of $4.9 million, resulting in a net increase to retained earnings of $15.5 million on January 1, 2018.

The adoption of ASU No. 2014-09 will not have a material effect on the Company's results of operations or cash flows for the year ending December 31, 2018. See "Note 2—Revenue Recognition" for additional information on the impact to the Company.

The Company's disaggregated revenue disclosures are presented in "Note 9—Segment Information."

The following tables present the impact of the adoption of ASU No. 2014-09 by segment under Accounting Standards Codification ("ASC") 606, Revenue from Contracts with Customers, as reported, and ASC 605, Revenue Recognition, for the three and nine months ended September 30, 2018.

	Three Months Ended September 30, 2018			Nine Months Ended September 30, 2018		
	Under ASC 606 (as reported)	Under ASC 605	Effect of adoption of ASU No. 2014-09	Under ASC 606 (as reported)	Under ASC 605	Effect of adoption of ASU No. 2014-09
	(In thousands)					
Revenue by segment:						
Match Group	$443,943	$443,943	$ —	$1,272,506	$1,272,506	$—
ANGI Homeservices	303,116	303,116	—	853,249	853,249	—
Video	64,193	64,440	(247)	193,112	194,049	(937)
Applications	153,973	153,863	110	429,034	429,118	(84)
Publishing	139,439	139,439	—	411,116	411,116	—
Inter-segment eliminations	(72)	(72)	—	(228)	(228)	—
Total	$1,104,592	$1,104,729	$ (137)	$3,158,789	$3,159,810	$(1,021)

10

IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

	Three Months Ended September 30, 2018			Nine Months Ended September 30, 2018		
	Under ASC 606 (as reported)	Under ASC 605	Effect of adoption of ASU No. 2014-09	Under ASC 606 (as reported)	Under ASC 605	Effect of adoption of ASU No. 2014-09
	(In thousands)					
Operating costs and expenses by segment:						
Match Group	$304,048	$304,048	$ —	$870,213	$870,213	$—
ANGI Homeservices	269,601	269,352	249	807,228	815,190	(7,962)
Video	74,443	74,756	(313)	234,219	234,941	(722)
Applications	120,932	119,962	970	337,455	335,184	2,271
Publishing	122,041	122,041	—	365,100	365,100	—
Corporate	40,695	40,695	—	113,355	113,355	—
Total	$931,760	$930,854	$ 906	$2,727,570	$2,733,983	$(6,413)

	Three Months Ended September 30, 2018			Nine Months Ended September 30, 2018		
	Under ASC 606 (as reported)	Under ASC 605	Effect of adoption of ASU No. 2014-09	Under ASC 606 (as reported)	Under ASC 605	Effect of adoption of ASU No. 2014-09
	(In thousands)					
Operating income (loss) by segment:						
Match Group	$139,895	$139,895	$—	$402,293	$402,293	$—
ANGI Homeservices	33,515	33,764	(249)	46,021	38,059	7,962
Video	(10,250)	(10,316)	66	(41,107)	(40,892)	(215)
Applications	33,041	33,901	(860)	91,579	93,934	(2,355)
Publishing	17,398	17,398	—	46,016	46,016	—
Corporate	(40,767)	(40,767)	—	(113,583)	(113,583)	—
Total	$172,832	$173,875	$(1,043)	$431,219	$425,827	$ 5,392

	Three Months Ended September 30, 2018			Nine Months Ended September 30, 2018		
	Under ASC 606 (as reported)	Under ASC 605	Effect of adoption of ASU No. 2014-09	Under ASC 606 (as reported)	Under ASC 605	Effect of adoption of ASU No. 2014-09
	(In thousands)					
Net earnings	$171,577	$172,235	$ (658)	$540,270	$536,119	$ 4,151

ASU No. 2016-01, Recognition and Measurement of Financial Assets and Financial Liabilities

In January 2016, the FASB issued ASU No. 2016-01, which updates certain aspects of recognition, measurement, presentation, and disclosure of financial instruments. Under ASU No. 2016-01, equity securities, other than those of our consolidated subsidiaries and those accounted for under the equity method, will be measured at fair value with changes in fair value recognized in the statement of operations each reporting period. ASU No. 2016-01 is effective for reporting periods beginning after December 15, 2017. There was no cumulative impact to the Company's consolidated financial statements upon adoption of ASU No. 2016-01 on January 1, 2018. The adoption of ASU No. 2016-01 increases the volatility of the Company's other income (expense), net as a result of the remeasurement of these instruments. For the three months ended September 30, 2018, other income, net includes an unrealized loss related to an equity security of $0.1 million. For the nine months ended September 30, 2018, other income, net includes net unrealized gains related to certain equity securities that were adjusted to fair value in the second quarter of 2018 in accordance with ASU No. 2016-01 of $126.4 million. See "Note 5—Financial Instruments" for additional information.

ASU No. 2016-18, Restricted Cash

In November 2016, the FASB issued ASU No. 2016-18, which requires companies to explain the changes in the total of cash, cash equivalents, restricted cash and restricted cash equivalents in the statement of cash flows. Therefore, amounts generally described as restricted cash or restricted cash equivalents are combined with unrestricted cash and cash equivalents when reconciling the beginning and end of period balances on the statement of cash flows. ASU No. 2016-18 also requires companies to disclose the nature of their restricted cash and restricted cash equivalents balances. Additionally, when cash, cash equivalents, restricted cash, and restricted cash equivalents are presented within different captions on the balance sheet, a reconciliation of the totals in the statement of cash flows to the related captions in the balance sheet is required. ASU No. 2016-18 is effective for reporting periods beginning after December 15, 2017. The Company's adoption of ASU No. 2016-18 effective January 1, 2018, on a retrospective basis, did not have a material effect on its consolidated financial statements.

The following table provides a reconciliation of cash, cash equivalents and restricted cash reported within the consolidated balance sheet to the total amounts shown in the consolidated statement of cash flows:

	September 30, 2018	December 31, 2017	September 30, 2017	December 31, 2016
	(In thousands)			
Cash and cash equivalents	$1,670,984	$1,630,809	$1,255,317	$1,329,187
Restricted cash included in other current assets	344	2,873	527	20,464
Restricted cash included in other assets	433	—	—	10,548
Total cash, cash equivalents and restricted cash as shown on the consolidated statement of cash flows	$1,671,761	$1,633,682	$1,255,844	$1,360,199

Restricted cash at December 31, 2017 primarily supports a letter of credit to a supplier, which was released to the Company in the second quarter of 2018.

Restricted cash at December 31, 2016 primarily included funds held in escrow for the redemption and repurchase of IAC Senior Notes and the MyHammer tender offer. In the first quarter of 2017, the Senior Notes were redeemed and repurchased and the funds held in escrow for the MyHammer tender offer were returned to the Company.

ASU No. 2018-07, Improvements to Nonemployee Share-Based Payment Accounting

In June 2018, the FASB issued ASU No. 2018-07, which largely aligns the measurement and classification guidance for share-based payments granted to non-employees with the guidance for share-based payments granted to employees. The new guidance supersedes Subtopic 505-50, Equity - Equity-Based payments to Nonemployees. ASU No. 2018-07 is effective for reporting periods beginning after December 15, 2018, with early adoption permitted. The Company adopted ASU No. 2018-07 effective April 1, 2018 and its adoption did not have a material effect on its consolidated financial statements. The effect of the adoption of ASU No. 2018-07 will be to minimize the volatility of expense related to stock-based awards to non-employees in the future.

Accounting Pronouncement not yet adopted by the Company

ASU No. 2016-02, Leases (Topic 842)

In February 2016, the FASB issued ASU No. 2016-02, which supersedes existing guidance on accounting for leases and generally requires all leases to be recognized in the statement of financial position. The provisions of ASU No. 2016-02 are effective for reporting periods beginning after December 15, 2018. The Company will adopt the new lease guidance effective January 1, 2019. In July 2018, the FASB issued ASU No. 2018-11, Leases (Topic 842): Targeted Improvements, which provides the option of an additional transition method that allows entities to initially apply the new lease guidance at the

adoption date and recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption. The Company expects to implement the transition method option provided by ASU No. 2018-11.

The Company is not a lessor, has no capitalized leases and does not expect to enter into any capitalized leases prior to the adoption of ASU No. 2016-02. Accordingly, the Company does not expect the amount or classification of rent expense in its statement of operations to be affected by the adoption of ASU No. 2016-02. The primary effect of the adoption of ASU No. 2016-02 will be the recognition of a right of use asset and related liability to reflect the Company's rights and obligations under its operating leases. The Company will also be required to provide the additional disclosures stipulated in ASU No. 2016-02.

The adoption of ASU No. 2016-02 will not have an impact on the leverage calculation set forth in any of the agreements governing the outstanding debt of the Company or its MTCH and ANGI subsidiaries, or our credit agreement or the credit agreement of MTCH because, in each circumstance, the leverage calculations are not affected by the liability that will be recorded upon adoption of the new standard.

While the Company's evaluation of the impact of the adoption of ASU No. 2016-02 on its consolidated financial statements continues, outlined below is a summary of the status of the Company's progress:

- the Company has selected a software solution to implement ASU No. 2016-02;
- the Company has input lease summaries into the software solution;
- the Company is assessing the other inputs required in connection with the adoption of ASU No. 2016-02; and
- the Company is developing its accounting policy, procedures and internal controls related to the new standard.

Development of our selected software solution is ongoing, as it is not yet fully compliant with the requirements of ASU No. 2016-02. The timely readiness of the software solution is critical to ensure an efficient and effective adoption of ASU No. 2016-02. The Company's ability to calculate an estimate of the right of use asset and related liability is dependent upon the readiness of the software solution.

Reclassifications

Certain prior year amounts have been reclassified to conform to the current year presentation.

NOTE 2—REVENUE RECOGNITION

General Revenue Recognition

The Company accounts for a contract when it has approval and commitment from all parties, the rights of the parties and payment terms are identified, the contract has commercial substance and collectability of consideration is probable. Revenue is recognized when control of the promised services or goods is transferred to our customers, and in an amount that reflects the consideration the Company is contractually due in exchange for those services or goods.

Match Group

Match Group revenue is primarily derived directly from users in the form of recurring subscriptions. Subscription revenue is presented net of credits and credit card chargebacks. Subscribers pay in advance, primarily by credit card or through mobile app stores, and, subject to certain conditions identified in our terms and conditions, generally all purchases are final and nonrefundable. Revenue is initially deferred and is recognized using the straight-line method over the term of the applicable subscription period, which primarily range from one to six months. Revenue is also earned from online advertising, the purchase of à la carte features and offline events. Online advertising revenue is recognized when an advertisement is displayed. Revenue from the purchase of à la carte features is recognized based on usage. Revenue associated with offline events is recognized when each event occurs.

Table of Contents

ANGI Homeservices

ANGI revenue is primarily derived from (i) consumer connection revenue, which comprises fees paid by service professionals for consumer matches (regardless of whether the professional ultimately provides the requested service), and (ii) membership subscription fees paid by service professionals. Consumer connection revenue varies based upon several factors, including the service requested, type of match and geographic location of service. The Company's consumer connection revenue is generated and recognized when an in-network service professional is delivered a consumer match. Membership subscription revenue from service professionals is initially deferred and is recognized using the straight-line method over the applicable subscription period, which is typically one year. Consumer connection revenue is generally billed one week following a consumer match, with payment due upon receipt of invoice.

ANGI revenue is also derived from Angie's List (i) sales of time-based website, mobile and call center advertising to service professionals and (ii) membership subscription fees from consumers. Angie's List service professionals generally pay for advertisements in advance on a monthly or annual basis at the option of the service professional, with the average advertising contract term being approximately one year. Angie's List website, mobile and call center advertising revenue is recognized ratably over the contract term. Revenue from the sale of advertising in the Angie's List Magazine is recognized in the period in which the publication is distributed. Angie's List prepaid consumer membership subscription fees are recognized as revenue using the straight-line method over the term of the applicable subscription period, which is typically one year.

Video

Revenue of businesses in this segment is generated primarily through subscriptions, media production and distribution, and advertising. Subscription fee revenue is recognized over the terms of the applicable subscription period, which are one month or one year, production revenue is recognized when control is transferred to the customer to broadcast or exhibit, and advertising revenue is recognized when an advertisement is displayed or over the advertising period.

Applications

Applications revenue largely consists of advertising revenue generated principally through the display of paid listings in response to search queries. The substantial majority of the paid listings displayed by our Applications businesses are supplied to us by Google pursuant to our services agreement with Google.

Pursuant to this agreement, those of our Applications businesses that provide search services transmit search queries to Google, which in turn transmits a set of relevant and responsive paid listings back to these businesses for display in search results. This ad-serving process occurs independently of, but concurrently with, the generation of algorithmic search results for the same search queries. Google paid listings are displayed separately from algorithmic search results and are identified as sponsored listings on search results pages. Paid listings are priced on a price per click basis and when a user submits a search query through one of our Applications businesses and then clicks on a Google paid listing displayed in response to the query, Google bills the advertiser that purchased the paid listing directly and shares a portion of the fee charged to the advertiser with us. The Company recognizes paid listing revenue from Google when it delivers the user's click. In cases where the user's click is generated due to the efforts of a third-party distributor, we recognize the amount due from Google as revenue and record a revenue share or other payment obligation to the third-party distributor as traffic acquisition costs.

To a lesser extent, Applications revenue also consists of fees related to subscription downloadable desktop and mobile applications as well as display advertisements. Fees related to subscription downloadable desktop and paid mobile applications are generally recognized at the time of the sale when the software license is delivered. To the extent updates or maintenance is required or expected, revenue is recognized over the term of the applicable subscription period, which is primarily one or two years. Fees related to display advertisements are recognized when an advertisement is displayed.

Publishing

Publishing revenue consists principally of advertising revenue, which is generated primarily through the display of paid listings in response to search queries and display advertisements (sold directly and through programmatic ad sales). The majority of the paid listings that our Publishing businesses display are supplied to us by Google in the manner, and pursuant to the services agreement with Google, described above under "Applications."

Transaction Price

The objective of determining the transaction price is to estimate the amount of consideration the Company is due in exchange for its services or goods, including amounts that are variable. The Company determines the total transaction price, including an estimate of any variable consideration, at contract inception and reassesses this estimate each reporting period.

The Company excludes from the measurement of transaction price all taxes assessed by governmental authorities that are both (i) imposed on and concurrent with a specific revenue-producing transaction and (ii) collected from customers. Accordingly, such tax amounts are not included as a component of revenue or cost of revenue.

For contracts that have an original duration of one year or less, the Company uses the practical expedient available under ASU No. 2014-09 applicable to such contracts and does not consider the time value of money.

Accounts Receivables, net of allowance for doubtful accounts and revenue reserves

Accounts receivable include amounts billed and currently due from customers. The Company maintains an allowance for doubtful accounts to provide for the estimated amount of accounts receivables that will not be collected. The allowance for doubtful accounts is based upon a number of factors, including the length of time accounts receivable are past due, the Company's previous loss history and the specific customer's ability to pay its obligation. The time between the Company issuance of an invoice and payments due date is not significant; customer payments that are not collected in advance of the transfer of promised services or goods are generally due no later than 30 days from invoice date. The Company also maintains allowances to reserve for potential credits issued to consumers or other revenue adjustments. The amounts of these reserves are based primarily upon historical experience.

Deferred Revenue

Deferred revenue consists of advance payments that are received or due in advance of the Company's performance. The Company's deferred revenue is reported on a contract by contract basis at the end of each reporting period. The Company generally classifies deferred revenue as current when the term of the applicable subscription period or expected completion of our performance obligation is one year or less. The deferred revenue balance as of January 1, 2018 is $332.2 million. During the nine months ended September 30, 2018, the Company recognized $317.2 million of revenue that was included in the deferred revenue balance as of January 1, 2018. The deferred revenue balance as of June 30, 2018 is $377.2 million. During the three months ended September 30, 2018, the Company recognized $220.4 million of revenue that was included in the deferred revenue balance as of July 1, 2018. The current and non-current deferred revenue balances at September 30, 2018 are $381.4 million and $1.8 million, respectively. Non-current deferred revenue is included in "Other long-term liabilities" in the accompanying consolidated balance sheet.

Arrangements with Multiple Performance Obligations

The Company's contracts with customers may include multiple performance obligations. For such arrangements, the Company allocates revenue to each performance obligation based on its relative standalone selling price. The Company generally determines standalone selling prices based on the prices charged to customers, which are directly observable or based on an estimate if not directly observable. For our multiple performance obligation arrangements that include functional intellectual property ("IP"), which comprise the downloadable apps and software of the Applications segment, the Company uses a residual approach to determine standalone selling prices for the functional IP.

Assets Recognized from the Costs to Obtain a Contract with a Customer

The Company has determined that certain costs, primarily commissions paid to employees pursuant to certain sales incentive programs and mobile app store fees, meet the requirements to be capitalized as a cost of obtaining a contract. Commissions paid to employees pursuant to certain sales incentive programs are amortized over the estimated customer relationship period. The Company calculates the estimated customer relationship period as the average customer life, which is based on historical data. When customer renewals are expected and the renewal commission is not commensurate with the initial commission, the average customer life includes renewal periods. For sales incentive programs where the customer relationship period is one year or less, the Company has elected the practical expedient to expense the costs as incurred. The Company generally capitalizes and amortizes mobile app store fees over the term of the applicable subscription.

During the three and nine months ended September 30, 2018, the Company recognized expense of $94.4 million and $254.3 million, respectively, related to the amortization of these costs. The current and non-current contract asset balances at September 30, 2018 are $69.9 million and $5.6 million, respectively. The current and non-current contract assets are included in “Other current assets” and "Other non-current assets," respectively, in the accompanying consolidated balance sheet.

Performance Obligations

As permitted under the practical expedient available under ASU No. 2014-09, the Company does not disclose the value of unsatisfied performance obligations for (i) contracts with an original expected length of one year or less, (ii) contracts with variable consideration that is allocated entirely to unsatisfied performance obligations or to a wholly unsatisfied promise accounted for under the series guidance, and (iii) contracts for which the Company recognizes revenue at the amount which we have the right to invoice for services performed.

NOTE 3—INCOME TAXES

At the end of each interim period, the Company makes its best estimate of the annual expected effective income tax rate and applies that rate to its ordinary year-to-date earnings or loss. The income tax provision or benefit related to significant, unusual, or extraordinary items, if applicable, that will be separately reported or reported net of their related tax effects are individually computed and recognized in the interim period in which they occur. In addition, the effect of changes in enacted tax laws or rates, tax status, judgment on the realizability of a beginning-of-the-year deferred tax asset in future years or unrecognized tax benefits is recognized in the interim period in which the change occurs.

The computation of the annual expected effective income tax rate at each interim period requires certain estimates and assumptions including, but not limited to, the expected pre-tax income (or loss) for the year, projections of the proportion of income (and/or loss) earned and taxed in foreign jurisdictions, permanent and temporary differences, and the likelihood of the realization of deferred tax assets generated in the current year. The accounting estimates used to compute the provision or benefit for income taxes may change as new events occur, more experience is acquired, additional information is obtained or our tax environment changes. To the extent that the expected annual effective income tax rate changes during a quarter, the effect of the change on prior quarters is included in income tax provision in the quarter in which the change occurs.

For the three and nine months ended September 30, 2018, the Company recorded an income tax benefit, despite pre-tax income, of $18.2 million and $15.9 million, due primarily to excess tax benefits generated by the exercise and vesting of stock-based awards, a reduction in the Transition Tax described below, and research credits. For the three and nine months ended September 30, 2017, the Company recorded an income tax benefit, despite pre-tax income, of $279.5 million and $322.8 million, respectively, due primarily to excess tax benefits generated by the exercise and vesting of stock-based awards.

On December 22, 2017, the U.S. enacted the Tax Cuts and Jobs Act (the “Tax Act”). The Tax Act subjected to U.S. taxation certain previously deferred earnings of foreign subsidiaries as of December 31, 2017 (“Transition Tax”) and implemented a number of changes that took effect on January 1, 2018, including but not limited to, a reduction of the U.S. federal corporate tax rate from 35% to 21% and a new minimum tax on global intangible low-taxed income (“GILTI”) earned by foreign subsidiaries. The Company was able to make a reasonable estimate of the Transition Tax and recorded a provisional tax expense in the fourth quarter of 2017. In the third quarter of 2018, the Company finalized this calculation, which resulted in a $9.2 million reduction in the Transition Tax. The net reduction in the Transition Tax was due primarily to the utilization of additional foreign tax credits and a reduction in state taxes, partially offset by additional taxable earnings and profits of our foreign subsidiaries based on recently issued Internal Revenue Service ("IRS") guidance. The adjustment of the Company’s provisional tax expense was recorded as a change in estimate in accordance with Staff Accounting Bulletin No. 118, Income Tax Accounting Implications of the Tax Cuts and Jobs Act, which is also included in the FASB issued ASU No. 2018-05, Income Taxes (Topic 740), Amendments to SEC Paragraphs Pursuant to SEC Staff Accounting Bulletin No. 118 (“SAB 118”), which was issued and adopted by the Company in March 2018. Despite the completion of the Company's accounting for the Tax Act under SAB 118, many aspects of the law remain unclear and we expect ongoing guidance to be issued at both the federal and state levels. We will continue to monitor and assess the impact of any new developments.

The Company recognizes interest and, if applicable, penalties related to unrecognized tax benefits in the income tax provision. Accruals for interest and penalties are not material.

The Company is routinely under audit by federal, state, local and foreign authorities in the area of income tax. These audits include questioning the timing and the amount of income and deductions and the allocation of income and deductions among various tax jurisdictions. The IRS is currently auditing the Company’s federal income tax returns for the years ended December 31, 2010 through 2016. The statute of limitations for the years 2010 through 2012 has been extended to December 31, 2019, and the statute of limitations for the years 2013 and 2014 has been extended to March 31, 2019. Various other jurisdictions are open to examination for tax years beginning with 2009. Income taxes payable include unrecognized tax benefits considered sufficient to pay assessments that may result from examination of prior year tax returns. We consider many factors when evaluating and estimating our tax positions and tax benefits, which may not accurately anticipate actual outcomes and, therefore, may require periodic adjustments. Although management currently believes changes in unrecognized tax benefits from period to period and differences between amounts paid, if any, upon resolution of issues raised in audits and amounts previously provided will not have a material impact on the liquidity, results of operations, or financial condition of the Company, these matters are subject to inherent uncertainties and management’s view of these matters may change in the future.

At September 30, 2018 and December 31, 2017, unrecognized tax benefits, including interest and penalties, are $43.7 million and $39.7 million, respectively. If unrecognized tax benefits at September 30, 2018 are subsequently recognized, $40.6 million, net of related deferred tax assets and interest, would reduce income tax expense. The comparable amount as of December 31, 2017 was $37.2 million. The Company believes that it is reasonably possible that its unrecognized tax benefits could decrease by $14.6 million by September 30, 2019, due to expirations of statutes of limitations; $14.3 million of which would reduce the income tax provision.

The Company regularly assesses the realizability of deferred tax assets considering all available evidence including, among other things, the nature, frequency and severity of prior cumulative losses, forecasts of future taxable income, the duration of statutory carryforward periods, available tax planning and historical experience, to the extent these items are applicable. As of September 30, 2018, the Company has a gross deferred tax asset of $149.0 million that the Company expects to fully utilize on a more likely than not basis.

NOTE 4—BUSINESS COMBINATION

On September 29, 2017, the Company completed the combination of the businesses in the Company's HomeAdvisor segment and Angie's List under a new publicly traded company called ANGI Homeservices (the "Combination"). Through the Combination, ANGI acquired 100% of the common stock of Angie's List on September 29, 2017 for a total purchase price valued at $781.4 million.

The unaudited pro forma financial information in the table below presents the combined results of the Company and Angie's List as if the Combination had occurred on January 1, 2016. The unaudited pro forma financial information includes adjustments required under the acquisition method of accounting and is presented for informational purposes only and is not necessarily indicative of the results that would have been achieved had the Combination actually occurred on January 1, 2016. For the three and nine months ended September 30, 2017, pro forma adjustments include (i) reductions in stock-based compensation expense of $85.1 million and $52.8 million, respectively, and transaction related costs of $22.1 million and $25.6 million, respectively, because they are one-time in nature and will not have a continuing impact on operations; and (ii) an increase in amortization of intangibles of $11.4 million and $34.4 million, respectively. The stock-based compensation expense is related to the modification of previously issued HomeAdvisor equity awards and previously issued Angie's List equity awards, both of which were converted into ANGI Homeservices' equity awards in the Combination, and the acceleration of certain converted equity awards resulting from the termination of Angie's List employees in connection with the Combination. The transaction related costs include severance and retention costs of $12.0 million related to the Combination.

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

	Three Months Ended September 30, 2017	Nine Months Ended September 30, 2017
	(In thousands, except per share data)	
Revenue	$898,584	$2,571,613
Net earnings attributable to IAC shareholders	$244,400	$313,054
Basic earnings per share attributable to IAC shareholders	$3.02	$3.94
Diluted earnings per share attributable to IAC shareholders	$2.80	$3.70

NOTE 5—FINANCIAL INSTRUMENTS

Marketable Securities

At September 30, 2018 and December 31, 2017, the fair value of marketable securities are as follows:

	September 30, 2018	December 31, 2017
	(In thousands)	
Available-for-sale marketable debt securities	$208,005	$ 4,995
Marketable equity security	550	—
Total marketable securities	$208,555	$ 4,995

At September 30, 2018, current available-for-sale marketable debt securities are as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(In thousands)			
Treasury discount notes	$171,974	$ —	$ (10)	$171,964
Commercial paper	36,041	—	—	36,041
Total available-for-sale marketable debt securities	$208,015	$ —	$ (10)	$208,005

The contractual maturities of debt securities classified as current available-for-sale at September 30, 2018 are within one year. There are no investments in available-for-sale marketable debt securities that have been in a continuous unrealized loss position for longer than twelve months as of September 30, 2018.

At December 31, 2017, current available-for-sale marketable debt securities are as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(In thousands)			
Commercial paper	$4,995	$ —	$ —	$4,995
Total available-for-sale marketable debt securities	$4,995	$ —	$ —	$4,995

The following table presents the proceeds from maturities and sales of available-for-sale marketable debt securities:

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
	(In thousands)			
Proceeds from maturities and sales of available-for-sale marketable debt securities	$115,000	$15,000	$125,000	$114,350

The specific-identification method is used to determine the cost of available-for-sale marketable debt securities sold and the amount of unrealized gains and losses reclassified out of accumulated other comprehensive income (loss) into earnings. There were no gross realized gains or losses from the maturities and sales of available-for-sale marketable debt securities for the three and nine months ended September 30, 2018 and 2017.

Equity securities without readily determinable fair values

At September 30, 2018 and December 31, 2017, the carrying values of the Company's investments in equity securities without readily determinable fair values totaled $216.4 million and $63.4 million, respectively, and are included in "Long-term investments" in the accompanying consolidated balance sheet. Following the adoption of the measurement alternative under ASU No. 2016-01 on January 1, 2018, the Company's equity securities without readily determinable fair values are carried at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer. All gains and losses on equity securities without readily determinable fair values, realized and unrealized, are recognized in "other income (expense), net" in the accompanying consolidated statement of operations.

The following table presents a summary of realized and unrealized gains and losses recorded in other income (expense), net, as adjustments to the carrying value of equity securities without readily determinable fair values held as of September 30, 2018. The gross unrealized gains relate to the Company's remaining investments in an investee following the sale of a portion of the Company's investment during the second quarter of 2018.

	Three Months Ended September 30, 2018	Nine Months Ended September 30, 2018
	(In thousands)	
Upward adjustments (gross unrealized gains)	$—	$128,786
Downward adjustments (including impairment) (gross unrealized losses)	—	(2,588)
Total	$—	$126,198

Realized and unrealized gains and losses for the Company's marketable equity security and investments without a readily determinable fair value for the three and nine months ended September 30, 2018 are as follows:

	Three Months Ended September 30, 2018	Nine Months Ended September 30, 2018
	(In thousands)	
Realized gains, net, for equity securities sold	$702	$27,874
Unrealized (losses) gains, net, on equity securities held	(115)	126,444

Total gains recognized, net, in other income, net	$587	$154,318

Fair Value Measurements

The Company categorizes its financial instruments measured at fair value into a fair value hierarchy that prioritizes the inputs used in pricing the asset or liability. The three levels of the fair value hierarchy are:

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

- Level 1: Observable inputs obtained from independent sources, such as quoted market prices for identical assets and liabilities in active markets.
- Level 2: Other inputs, which are observable directly or indirectly, such as quoted market prices for similar assets or liabilities in active markets, quoted market prices for identical or similar assets or liabilities in markets that are not active and inputs that are derived principally from or corroborated by observable market data. The fair values of the Company's Level 2 financial assets are primarily obtained from observable market prices for identical underlying securities that may not be actively traded. Certain of these securities may have different market prices from multiple market data sources, in which case an average market price is used.
- Level 3: Unobservable inputs for which there is little or no market data and require the Company to develop its own assumptions, based on the best information available in the circumstances, about the assumptions market participants would use in pricing the assets or liabilities. See below for a discussion of fair value measurements made using Level 3 inputs.

The following tables present the Company's financial instruments that are measured at fair value on a recurring basis:

	September 30, 2018			
	Quoted Market Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Fair Value Measurements
	(In thousands)			
Assets:				
Cash equivalents:				
Money market funds	$745,046	$—	$ —	$ 745,046
Treasury discount notes	—	194,843	—	194,843
Commercial paper	—	157,808	—	157,808
Time deposits	—	105,034	—	105,034
Marketable securities:				
Treasury discount notes	—	171,964	—	171,964
Commercial paper	—	36,041	—	36,041
Marketable equity security	550	—	—	550
Total	$745,596	$ 665,690	$ —	$ 1,411,286
Liabilities:				
Contingent consideration arrangements	$—	$—	$ (1,980)	$ (1,980)

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

	December 31, 2017			
	Quoted Market Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Fair Value Measurements
	(In thousands)			
Assets:				
Cash equivalents:				
Money market funds	$780,425	$—	$ —	$ 780,425
Treasury discount notes	—	100,457	—	100,457
Commercial paper	—	215,325	—	215,325
Time deposits	—	60,000	—	60,000
Certificates of deposit	—	6,195	—	6,195
Marketable securities:				
Commercial paper	—	4,995	—	4,995
Total	$780,425	$ 386,972	$ —	$ 1,167,397
Liabilities:				
Contingent consideration arrangements	$—	$—	$ (2,647)	$ (2,647)

The Company's financial instruments that are measured at fair value on a recurring basis using significant unobservable inputs (Level 3) are its contingent consideration arrangements.

	Contingent Consideration Arrangements	
	Three Months Ended September 30,	
	2018	2017
	(In thousands)	
Balance at July 1	$(1,910)	$(24,829)
Total net losses:		
Included in earnings:		
Fair value adjustments	(55)	(60)
Included in other comprehensive loss	(15)	(332)
Settlements	—	23,429
Balance at September 30	$(1,980)	$(1,792)

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

	Contingent Consideration Arrangements	
	Nine Months Ended September 30,	
	2018	2017
	(In thousands)	
Balance at January 1	$(2,647)	$(33,871)
Total net losses:		
Included in earnings:		
Fair value adjustments	(265)	(4,945)
Included in other comprehensive loss	(16)	(1,405)
Settlements	948	38,429
Balance at September 30	$(1,980)	$(1,792)

Contingent Consideration Arrangements

As of September 30, 2018, there are three contingent consideration arrangements related to business acquisitions. Two of the contingent consideration arrangements have limits as to the maximum amount that can be paid. The maximum contingent payments related to these arrangements is $32.0 million and the gross fair value of these arrangements, before the unamortized discount, at September 30, 2018 is $2.0 million. No payment is expected for the one contingent consideration arrangement which does not have a limit on the maximum earnout.

The contingent consideration arrangements are based upon earnings performance and/or operating metrics. The Company generally determines the fair value of the contingent consideration arrangements by using probability-weighted analyses to determine the amounts of the gross liability, and, because the arrangements were initially long-term in nature, applying a discount rate that appropriately captures the risks associated with the obligation to determine the net amount reflected in the consolidated financial statements. The fair values of the contingent consideration arrangements at both September 30, 2018 and December 31, 2017 reflect discount rates of 12%.

The fair value of contingent consideration arrangements is sensitive to changes in the forecasts of earnings and/or the relevant operating metrics and changes in discount rates. The Company remeasures the fair value of the contingent consideration arrangements each reporting period, including the accretion of the discount, if applicable, and changes are recognized in “General and administrative expense” in the accompanying consolidated statement of operations. The contingent consideration arrangement liability at September 30, 2018 and December 31, 2017 includes a current portion of $2.0 million and $0.6 million, respectively, and non-current portion of $2.0 million at December 31, 2017, which are included in “Accrued expenses and other current liabilities” and “Other long-term liabilities,” respectively, in the accompanying consolidated balance sheet. At September 30, 2018, there is no non-current portion of the contingent consideration arrangement liability.

Assets measured at fair value on a nonrecurring basis

The Company's non-financial assets, such as goodwill, intangible assets and property and equipment, as well as equity method investments, are adjusted to fair value only when an impairment charge is recognized. The Company's financial assets, comprising equity securities without readily determinable fair values, are adjusted to fair value when observable price changes are identified or an impairment charge is recognized. Such fair value measurements are based predominantly on Level 3 inputs.

Financial instruments measured at fair value only for disclosure purposes

The following table presents the carrying value and the fair value of financial instruments measured at fair value only for disclosure purposes:

22

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

	September 30, 2018		December 31, 2017	
	Carrying Value	Fair Value	Carrying Value	Fair Value
	(In thousands)			
Current portion of long-term debt	$(13,750)	$(13,664)	$(13,750)	$(13,802)
Long-term debt, net[(a)]	(1,983,993)	(2,353,160)	(1,979,469)	(2,168,108)

(a) At September 30, 2018 and December 31, 2017, the carrying value of long-term debt, net includes unamortized original issue discount and debt issuance costs of $93.9 million and $109.1 million, respectively.

The fair value of long-term debt, including the current portion, is estimated using observable market prices or indices for similar liabilities, which are Level 2 inputs.

NOTE 6—LONG-TERM DEBT

Long-term debt consists of:

	September 30, 2018	December 31, 2017
	(In thousands)	
MTCH Debt:		
MTCH Term Loan due November 16, 2022	$425,000	$ 425,000
6.375% Senior Notes due June 1, 2024 (the "6.375% MTCH Senior Notes"); interest payable each June 1 and December 1	400,000	400,000
5.00% Senior Notes due December 15, 2027 (the "5.00% MTCH Senior Notes"); interest payable each June 15 and December 15	450,000	450,000
Total MTCH long-term debt	1,275,000	1,275,000
Less: unamortized original issue discount	7,681	8,668
Less: unamortized debt issuance costs	12,231	13,636
Total MTCH debt, net	1,255,088	1,252,696
ANGI Debt:		
ANGI Term Loan due November 1, 2022	264,688	275,000
Less: current portion of ANGI Term Loan	13,750	13,750
Less: unamortized debt issuance costs	2,483	2,938
Total ANGI debt, net	248,455	258,312
IAC Debt:		
0.875% Exchangeable Senior Notes due October 1, 2022 (the "Exchangeable Notes"); interest payable each April 1 and October 1	517,500	517,500
4.75% Senior Notes due December 15, 2022 (the "4.75% Senior Notes"); interest payable each June 15 and December 15	34,489	34,859
Total IAC long-term debt	551,989	552,359
Less: unamortized original issue discount	57,356	67,158
Less: unamortized debt issuance costs	14,183	16,740
Total IAC debt, net	480,450	468,461
Total long-term debt, net	$1,983,993	$ 1,979,469

MTCH Senior Notes

The 6.375% MTCH Senior Notes were issued on June 1, 2016. The proceeds of $400 million were used to prepay a portion of indebtedness outstanding under the MTCH Term Loan. At any time prior to June 1, 2019, these notes may be redeemed at a redemption price equal to the sum of the principal amount thereof, plus accrued and unpaid interest and a make-whole premium set forth in the indenture governing the notes. Thereafter, these notes may be redeemed at redemption prices set forth in the indenture governing the notes, together with accrued and unpaid interest thereon to the applicable redemption date.

On December 4, 2017, MTCH issued $450 million aggregate principal amount of its 5.00% Senior Notes. The proceeds from these notes, along with cash on hand, were used to redeem the $445.2 million outstanding balance of the 6.75% MTCH Senior Notes, which were due on December 15, 2022, and pay the related call premium. At any time prior to December 15, 2022, the 5.00% MTCH Senior Notes may be redeemed at a redemption price equal to the sum of the principal amount thereof,

24

plus accrued and unpaid interest and a make-whole premium set forth in the indenture governing the notes. Thereafter, these notes may be redeemed at redemption prices set forth in the indenture governing the notes, together with accrued and unpaid interest thereon to the applicable redemption date.

The indentures governing the 6.375% and 5.00% MTCH Senior Notes (i) contain covenants that would limit MTCH's ability to pay dividends or to make distributions and repurchase or redeem MTCH stock in the event a default has occurred or MTCH's leverage ratio (as defined in the indentures) exceeds 5.0 to 1.0 and (ii) are ranked equally with each other. At September 30, 2018, there were no limitations pursuant thereto. There are additional covenants that limit MTCH's ability and the ability of its subsidiaries to, among other things, (i) incur indebtedness, make investments, or sell assets in the event MTCH is not in compliance with certain ratios set forth in the indentures, and (ii) incur liens, enter into agreements restricting MTCH subsidiaries' ability to pay dividends, enter into transactions with affiliates and consolidate, merge or sell substantially all of their assets.

MTCH Term Loan and MTCH Credit Facility

At both September 30, 2018 and December 31, 2017, the outstanding balance on the MTCH Term Loan was $425 million. The MTCH Term Loan bears interest at LIBOR plus 2.50% and was 4.67% and 3.85% at September 30, 2018 and December 31, 2017, respectively. The MTCH Term Loan provides for annual principal payments as part of an excess cash flow sweep provision, the amount of which, if any, is governed by the secured net leverage ratio contained in the credit agreement. Interest payments are due at least quarterly through the term of the loan.

As of September 30, 2018, MTCH has a $500 million revolving credit facility (the "MTCH Credit Facility") that expires on October 7, 2020. At September 30, 2018 and December 31, 2017, there were no outstanding borrowings under the MTCH Credit Facility. The annual commitment fee on undrawn funds based on the current leverage ratio is 25 basis points. Borrowings under the MTCH Credit Facility bear interest, at MTCH's option, at a base rate or LIBOR, in each case plus an applicable margin, which is determined by reference to a pricing grid based on MTCH's consolidated net leverage ratio. The terms of the MTCH Credit Facility require MTCH to maintain a consolidated net leverage ratio of not more than 5.0 to 1.0 and a minimum interest coverage ratio of not less than 2.5 to 1.0 (in each case as defined in the agreement).

There are additional covenants under the MTCH Credit Facility and the MTCH Term Loan that limit the ability of MTCH and its subsidiaries to, among other things, incur indebtedness, pay dividends or make distributions. While the MTCH Term Loan remains outstanding, these same covenants under its credit agreement are generally more restrictive than the covenants that are applicable to the MTCH Credit Facility. Obligations under the MTCH Credit Facility and MTCH Term Loan are unconditionally guaranteed by certain MTCH wholly-owned domestic subsidiaries, and are also secured by the stock of certain MTCH domestic and foreign subsidiaries. The MTCH Term Loan and outstanding borrowings, if any, under the MTCH Credit Facility rank equally with each other, and have priority over the 6.375% and 5.00% MTCH Senior Notes to the extent of the value of the assets securing the borrowings under the MTCH credit agreement.

ANGI Term Loan:

At September 30, 2018 and December 31, 2017, the outstanding balance on the ANGI Term Loan was $264.7 million and $275.0 million, respectively. The ANGI Term Loan bears interest at LIBOR plus 1.75%, or 4.10% at September 30, 2018, which is subject to change in future periods based on ANGI's consolidated net leverage ratio. The ANGI Term Loan bore interest at LIBOR plus 2.00%, or 3.38%, at December 31, 2017. Interest payments are due at least quarterly through the term of the loan and quarterly principal payments of 1.25% of the original principal amount in the first three years, 2.5% in the fourth year and 3.75% in the fifth year are required.

The terms of the ANGI Term Loan require ANGI to maintain a consolidated net leverage ratio of not more than 4.5 to 1.0 and a minimum interest coverage ratio of not less than 2.5 to 1.0 (in each case as defined in the credit agreement). There are additional covenants under the ANGI Term Loan that limit the ability of ANGI and its subsidiaries to, among other things, incur indebtedness, pay dividends or make distributions. The ANGI Term Loan is guaranteed by ANGI's wholly-owned material domestic subsidiaries and is secured by substantially all assets of ANGI and the guarantors, subject to certain exceptions.

IAC Exchangeable Notes:

On October 2, 2017, IAC FinanceCo, Inc., a direct, wholly-owned subsidiary of the Company, issued $517.5 million aggregate principal amount of its 0.875% Exchangeable Senior Notes (the “Exchangeable Notes”). The Exchangeable Notes are guaranteed by the Company. Each $1,000 of principal of the Exchangeable Notes is exchangeable for 6.5713 shares of the Company's common stock, which is equivalent to an exchange price of approximately $152.18 per share, subject to adjustment upon the occurrence of specified events. Upon exchange, the Company has the right to settle the principal amount of Exchangeable Notes with any of the three following alternatives: (1) shares of our common stock, (2) cash or (3) a combination of cash and shares of our common stock.

The Exchangeable Notes are exchangeable at any time prior to the close of business on the business day immediately preceding July 1, 2022 only under the following circumstances: (1) during any calendar quarter (and only during such calendar quarter), if the last reported sale price of our common stock for at least 20 trading days during the period of 30 consecutive trading days during the immediately preceding calendar quarter is greater than or equal to 130% of the exchange price on each applicable trading day, which occurred in the third quarter of 2018; (2) during the five business day period after any five consecutive trading day period in which the trading price per $1,000 principal amount of notes for each trading day of the measurement period was less than 98% of the product of the last reported sale price of our common stock and the exchange rate on each such trading day; (3) if the issuer calls the notes for redemption, at any time prior to the close of business on the scheduled trading day immediately preceding the redemption date; or (4) upon the occurrence of specified corporate events as further described under the indenture governing the Exchangeable Notes. On or after July 1, 2022 until the close of business on the second scheduled trading day immediately preceding the maturity date, holders may exchange all or any portion of their Exchangeable Notes regardless of the foregoing conditions.

A portion of the net proceeds from the sale of the Exchangeable Notes of $499.5 million, after deducting fees and expenses, was used to pay the net premium of $50.7 million on the Exchangeable Note Hedge and Warrants (defined below).

We separately account for the debt and the equity components of the Exchangeable Notes. Accordingly, the Company recorded a debt discount and corresponding increase to additional paid-in capital of $70.4 million, which is the fair value attributed to the exchange feature or equity component of the debt, on the date of issuance. The Company is amortizing the debt discount utilizing the effective interest method over the life of the Exchangeable Notes which increases the effective interest rate from its coupon rate of 0.875% to 3.88%.

In connection with the debt offering, the Company purchased call options allowing the Company to purchase initially (subject to adjustment upon the occurrence of specified events) the entire 3.4 million shares that would be issuable upon the exchange of the Exchangeable Notes at approximately $152.18 per share (the "Exchangeable Note Hedge"), and sold warrants allowing the holder to purchase initially (subject to adjustment upon the occurrence of specified events) 3.4 million shares at $229.70 per share (the "Warrants"). The if-converted value of the Exchangeable Notes exceeds its principal amount by $219.5 million based on the Company's stock price on September 30, 2018. The Exchangeable Note Hedge is expected to reduce the potential dilutive effect on the Company's common stock upon any exchange of notes and/or offset any cash payment IAC FinanceCo, Inc. is required to make in excess of the principal amount of the exchanged notes. The Warrants have a dilutive effect on the Company's common stock to the extent that the market price per share of the Company common stock exceeds the strike price of the Warrants.

For the three and nine months ended September 30, 2018, the Company incurred interest expense of $5.3 million and $15.8 million, which includes amortization of original issue discount of $3.3 million and $9.8 million, and debt issuance costs of $0.9 million and $2.6 million, respectively. As of September 30, 2018, the unamortized discount is $57.4 million resulting in a net carrying value of the liability component of $460.1 million.

IAC Senior Notes

The 4.75% Senior Notes were issued by IAC on December 21, 2012. These Notes are unconditionally guaranteed by certain of our wholly-owned domestic subsidiaries, which are designated as guarantor subsidiaries. See "Note

12—Guarantor and Non-Guarantor Financial Information" for financial information relating to guarantor and non-guarantor subsidiaries. The 4.75% Senior Notes may be redeemed at redemption prices set forth in the indenture governing the notes, together with accrued and unpaid interest thereon to the applicable redemption date.

IAC Credit Facility

As of September 30, 2018, IAC has a $300 million revolving credit facility (the "IAC Credit Facility") that expires October 7, 2020. At September 30, 2018 and December 31, 2017, there were no outstanding borrowings under the IAC Credit Facility. The annual commitment fee on undrawn funds is 25 basis points, and is based on the leverage ratio (as defined in the agreement) most recently reported. Borrowings under the IAC Credit Facility bear interest, at the Company's option, at a base rate or LIBOR, in each case, plus an applicable margin, which is determined by reference to a pricing grid based on the Company's leverage ratio. The terms of the IAC Credit Facility require that the Company maintains a leverage ratio of not more than 3.25 to 1.0 and restrict our ability to incur additional indebtedness. Borrowings under the IAC Credit Facility are unconditionally guaranteed by substantially the same domestic subsidiaries that guarantee the 4.75% Senior Notes and are also secured by the stock of certain of our domestic and foreign subsidiaries, which includes MTCH and ANGI. The 4.75% Senior Notes are subordinate to the outstanding borrowings under the IAC Credit Facility to the extent of the value of the assets securing such borrowings.

NOTE 7—ACCUMULATED OTHER COMPREHENSIVE LOSS

The following tables present the components of accumulated other comprehensive (loss) income and items reclassified out of accumulated other comprehensive loss into earnings:

	Three Months Ended September 30, 2018		
	Foreign Currency Translation Adjustment	Unrealized Gains (Losses) On Available-For-Sale Securities	Accumulated Other Comprehensive Loss
	(In thousands)		
Balance as of July 1	$(112,730)	$ 13	$ (112,717)
Other comprehensive loss	(111)	(27)	(138)
Balance as of September 30	$(112,841)	$ (14)	$ (112,855)

	Three Months Ended September 30, 2017		
	Foreign Currency Translation Adjustment	Unrealized Gains On Available-For-Sale Securities	Accumulated Other Comprehensive (Loss) Income
	(In thousands)		
Balance as of July 1	$(136,738)	$ —	$ (136,738)
Other comprehensive income	37,225	—	37,225
Balance as of September 30	$(99,513)	$ —	$ (99,513)

	Nine Months Ended September 30, 2018		
	Foreign Currency Translation Adjustment	Unrealized Losses On Available-For-Sale Securities	Accumulated Other Comprehensive Loss
	(In thousands)		
Balance as of January 1	$(103,568)	$ —	$ (103,568)
Other comprehensive loss before reclassifications	(9,221)	(14)	(9,235)
Amounts reclassified to earnings	(52)	—	(52)
Net current period other comprehensive loss	(9,273)	(14)	(9,287)
Balance as of September 30	$(112,841)	$ (14)	$ (112,855)

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

	Nine Months Ended September 30, 2017		
	Foreign Currency Translation Adjustment	Unrealized Gains On Available-For-Sale Securities	Accumulated Other Comprehensive (Loss) Income
	(In thousands)		
Balance as of January 1	$(170,149)	$ 4,026	$ (166,123)
Other comprehensive income before reclassifications	69,951	7	69,958
Amounts reclassified to earnings	685	(4,033)	(3,348)
Net current period other comprehensive income (loss)	70,636	(4,026)	66,610
Balance as of September 30	$(99,513)	$ —	$ (99,513)

The amounts reclassified out of foreign currency translation adjustment into earnings for both the nine months ended September 30, 2018 and 2017 relate to the liquidation of international subsidiaries. The amount reclassified out of unrealized gains on available-for-sale securities into earnings for the nine months ended September 30, 2017 includes a tax benefit of $3.8 million.

NOTE 8—EARNINGS PER SHARE

The following tables set forth the computation of basic and diluted earnings per share attributable to IAC shareholders:

	Three Months Ended September 30,			
	2018		2017	
	Basic	Diluted	Basic	Diluted
	(In thousands, except per share data)			
Numerator:				
Net earnings	$171,577	$171,577	$225,639	$225,639
Net earnings attributable to noncontrolling interests	(25,803)	(25,803)	(45,996)	(45,996)
Impact from public subsidiaries' dilutive securities [a]	—	(8,336)	—	(23,749)
Net earnings attributable to IAC shareholders	$145,774	$137,438	$179,643	$155,894
Denominator:				
Weighted average basic shares outstanding	83,433	83,433	80,817	80,817
Dilutive securities [a] [b] [c] [d]	—	8,542	—	6,379
Denominator for earnings per share—weighted average shares [a] [b] [c] [d]	83,433	91,975	80,817	87,196
Earnings per share attributable to IAC shareholders:				
Earnings per share	$1.75	$1.49	$2.22	$1.79

28

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

	Nine Months Ended September 30,			
	2018		2017	
	Basic	Diluted	Basic	Diluted
	(In thousands, except per share data)			
Numerator:				
Net earnings	$540,270	$540,270	$334,659	$334,659
Net earnings attributable to noncontrolling interests	(105,061)	(105,061)	(62,539)	(62,539)
Impact from public subsidiaries' dilutive securities [(a)]	—	(19,490)	—	(34,104)
Net earnings attributable to IAC shareholders	$435,209	$415,719	$272,120	$238,016
Denominator:				
Weighted average basic shares outstanding	83,342	83,342	79,369	79,369
Dilutive securities [(a)] [(b)] [(c)] [(d)]	—	8,076	—	5,133
Denominator for earnings per share—weighted average shares [(a)] [(b)] [(c)] [(d)]	83,342	91,418	79,369	84,502
Earnings per share attributable to IAC shareholders:				
Earnings per share	$5.22	$4.55	$3.43	$2.82

(a) For the three months ended September 30, 2018, it is more dilutive for IAC to settle certain ANGI equity awards and MTCH to settle certain MTCH equity awards. For the nine months ended September 30, 2018, it is more dilutive for IAC to settle certain MTCH and ANGI equity awards. For the three and nine months ended September 30, 2017, it is more dilutive for IAC to settle certain ANGI equity awards and MTCH to settle certain MTCH equity awards.

(b) If the effect is dilutive, weighted average common shares outstanding include the incremental shares that would be issued upon the assumed exercise of stock options, warrants and subsidiary denominated equity, exchange of the Company's Exchangeable Notes and vesting of restricted stock units ("RSUs"). For both the three and nine months ended September 30, 2018, 3.4 million potentially dilutive securities are excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive. For the three months ended September 30, 2017, there were no potentially dilutive securities excluded from the calculation of diluted earnings per share. For the nine months ended September 30, 2017 less than 0.1 million potentially dilutive securities are excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive.

(c) Market-based awards and performance-based stock units ("PSUs") are considered contingently issuable shares. Shares issuable upon exercise or vesting of market-based awards and PSUs are included in the denominator for earnings per share if (i) the applicable market or performance condition(s) has been met and (ii) the inclusion of the market-based awards and PSUs is dilutive for the respective reporting periods. For both the three and nine months ended September 30, 2018 and 2017, 0.2 million and 0.3 million shares, respectively, underlying market-based awards and PSUs were excluded from the calculation of diluted earnings per share because the market or performance conditions had not been met.

(d) It is the Company's intention to settle the Exchangeable Notes through a combination of cash, equal to the face amount of the notes, and shares; therefore, the Exchangeable Notes are only dilutive for periods during which the average price of IAC common stock exceeds the approximate $152.18 per share exchange price per $1,000 principal amount of the Exchangeable Notes. For the three and nine months ended September 30, 2018, the average price of IAC common stock exceeded $152.18 and the dilutive impact of the Exchangeable Notes was 0.6 million and 0.2 million shares, respectively.

NOTE 9—SEGMENT INFORMATION

The overall concept that IAC employs in determining its operating segments is to present the financial information in a manner consistent with: how the chief operating decision maker views the businesses; how the businesses are organized as to segment management; and the focus of the businesses with regards to the types of services or products offered or the target market. Operating segments are combined for reporting purposes if they meet certain aggregation criteria, which principally relate to the similarity of their economic characteristics.
The following table presents revenue by reportable segment:

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
	(In thousands)			
Revenue:				
Match Group	$443,943	$343,418	$1,272,506	$951,754
ANGI Homeservices	303,116	181,717	853,249	513,173
Video	64,193	78,338	193,112	184,097
Applications	153,973	136,333	429,034	439,199
Publishing	139,439	88,755	411,116	244,959
Other[(a)]	—	—	—	23,980
Inter-segment eliminations	(72)	(127)	(228)	(508)
Total	$1,104,592	$828,434	$3,158,789	$2,356,654

(a) The 2017 results at the Other segment consists of the results of The Princeton Review prior to its sale on March 31, 2017.

The following table presents the revenue of the Company's reportable segments disaggregated by type of service:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
	(In thousands)			
Match Group				
Direct revenue:				
North America	$233,643	$186,868	$667,163	$540,701
International	197,902	143,230	564,846	376,572
Direct revenue	431,545	330,098	1,232,009	917,273
Indirect revenue (principally advertising revenue)	12,398	13,320	40,497	34,481
Total Match Group revenue	$443,943	$343,418	$1,272,506	$951,754
ANGI Homeservices				
Marketplace:				
Consumer connection revenue	$195,065	$141,055	$531,297	$398,218
Membership subscription revenue	17,034	14,486	49,226	40,942
Other revenue	950	1,060	2,869	2,840
Marketplace revenue	213,049	156,601	583,392	442,000
Advertising & Other revenue	73,545	10,503	216,733	28,667
North America	286,594	167,104	800,125	470,667
Consumer connection revenue	12,022	10,001	38,885	29,636
Membership subscription revenue	4,217	4,320	13,405	12,198
Other revenue	283	292	834	672
Europe	16,522	14,613	53,124	42,506
Total ANGI Homeservices revenue	$303,116	$181,717	$853,249	$513,173
Video				
Subscription revenue	$33,964	$28,348	$101,031	$79,947

Media production and distribution revenue	15,966	45,926	52,281	90,603

30

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Advertising and other revenue	14,263	4,064	39,800	13,547
Total Video revenue	$64,193	$78,338	$193,112	$184,097
Applications				
Desktop				
Advertising revenue:				
Google advertising revenue	$110,855	$112,356	$326,982	$364,622
Other	3,410	1,574	7,223	4,795
Advertising revenue	114,265	113,930	334,205	369,417
Subscription and other revenue	4,277	8,692	16,355	25,889
Total Desktop	118,542	122,622	350,560	395,306
Mobile				
Subscription and other revenue	31,157	6,216	63,687	23,150
Advertising revenue	4,274	7,495	14,787	20,743
Total Mobile	35,431	13,711	78,474	43,893
Total Applications revenue	$153,973	$136,333	$429,034	$439,199
Publishing				
Premium Brands				
Advertising revenue:				
Google advertising revenue	$11,526	$11,956	$37,517	$32,553
Other	26,231	17,909	76,401	51,009
Advertising revenue	37,757	29,865	113,918	83,562
Other revenue	1,340	756	3,746	1,405
Total Premium Brands	39,097	30,621	117,664	84,967
Ask & Other				
Advertising revenue:				
Google advertising revenue	81,507	51,995	254,762	140,476
Other	12,407	5,928	28,682	18,919
Advertising revenue	93,914	57,923	283,444	159,395
Other revenue	6,428	211	10,008	597
Total Ask & Other	100,342	58,134	293,452	159,992
Total Publishing revenue	$139,439	$88,755	$411,116	$244,959

Revenue by geography is based on where the customer is located. Geographic information about revenue and long-lived assets is presented below:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
	(In thousands)			
Revenue:				
United States	$738,599	$577,362	$2,104,750	$1,670,980
All other countries	365,993	251,072	1,054,039	685,674
Total	$1,104,592	$828,434	$3,158,789	$2,356,654

IAC/INTERACTIVECORP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

	September 30, 2018	December 31, 2017
	(In thousands)	
Long-lived assets (excluding goodwill and intangible assets):		
United States	$279,690	$ 286,541
All other countries	28,775	28,629
Total	$308,465	$ 315,170

The following tables present operating income (loss) and Adjusted EBTIDA by reportable segment:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
	(In thousands)			
Operating Income (Loss):				
Match Group	$139,895	$91,008	$402,293	$232,854
ANGI Homeservices	33,515	(112,505)	46,021	(115,258)
Video	(10,250)	(1,809)	(41,107)	(25,227)
Applications	33,041	29,386	91,579	101,288
Publishing	17,398	5,677	46,016	(2,968)
Other[(a)]	—	—	—	(5,621)
Corporate	(40,767)	(30,346)	(113,583)	(90,962)
Total	$172,832	$(18,589)	$431,219	$94,106

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
	(In thousands)			
Adjusted EBITDA:[(b)]				
Match Group	$165,039	$119,564	$478,341	$315,705
ANGI Homeservices	$77,700	$(2,266)	$181,319	$21,612
Video	$(7,390)	$(822)	$(31,432)	$(22,386)
Applications	$34,989	$31,077	$97,145	$106,556
Publishing	$18,467	$7,088	$49,435	$11,007
Other[(a)]	$—	$—	$—	$(1,532)
Corporate	$(21,478)	$(17,070)	$(54,038)	$(46,908)

(b) The Company's primary financial measure is Adjusted EBITDA, which is defined as operating income excluding: (1) stock-based compensation expense; (2) depreciation; and (3) acquisition-related items consisting of (i) amortization of intangible assets and impairments of goodwill and intangible assets, if applicable, and (ii) gains and losses recognized on changes in the fair value of contingent consideration arrangements. The Company believes this measure is useful for analysts and investors as this measure allows a more meaningful comparison between our performance and that of our competitors. Moreover, our management uses this measure internally to evaluate the performance of our businesses, and this measure is one of the primary metrics on which our internal budgets are based and by which management is compensated. The above items are excluded from our Adjusted EBITDA measure because these items are non-cash in nature. Adjusted EBITDA has certain limitations in that it does not take into account the impact to IAC's statement of operations of certain expenses.

The following tables reconcile operating income (loss) for the Company's reportable segments and net earnings attributable to IAC shareholders to Adjusted EBITDA:

32

IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

	Three Months Ended September 30, 2018					
	Operating Income (Loss)	Stock-Based Compensation Expense	Depreciation	Amortization of Intangibles	Acquisition-related Contingent Consideration Fair Value Adjustments	Adjusted EBITDA
	(In thousands)					
Match Group	$139,895	$ 16,141	$ 8,513	$ 435	$ 55	$165,039
ANGI Homeservices	33,515	$ 22,474	$ 6,100	$ 15,611	$ —	$77,700
Video	(10,250)	$ 323	$ 396	$ 2,141	$ —	$(7,390)
Applications	33,041	$ —	$ 617	$ 1,331	$ —	$34,989
Publishing	17,398	$ —	$ 435	$ 634	$ —	$18,467
Corporate	(40,767)	$ 16,425	$ 2,864	$ —	$ —	$(21,478)
Operating income	172,832					
Interest expense	(27,610)					
Other income, net	8,113					
Earnings before income taxes	153,335					
Income tax benefit	18,242					
Net earnings	171,577					
Net earnings attributable to noncontrolling interests	(25,803)					
Net earnings attributable to IAC shareholders	$145,774					

	Three Months Ended September 30, 2017					
	Operating Income (Loss)	Stock-Based Compensation Expense	Depreciation	Amortization of Intangibles	Acquisition-related Contingent Consideration Fair Value Adjustments	Adjusted EBITDA
	(In thousands)					
Match Group	$91,008	$ 19,949	$ 8,147	$ 401	$ 59	$119,564
ANGI Homeservices	(112,505)	$ 103,980	$ 3,491	$ 2,768	$ —	$(2,266)
Video	(1,809)	$ 134	$ 541	$ 312	$ —	$(822)
Applications	29,386	$ —	$ 1,155	$ 536	$ —	$31,077
Publishing	5,677	$ —	$ 1,062	$ 349	$ —	$7,088
Corporate	(30,346)	$ 10,409	$ 2,867	$ —	$ —	$(17,070)
Operating loss	(18,589)					
Interest expense	(25,036)					
Other expense, net	(10,216)					
Loss before income taxes	(53,841)					
Income tax benefit	279,480					
Net earnings	225,639					
Net earnings attributable to noncontrolling interests	(45,996)					
Net earnings attributable to IAC shareholders	$179,643					

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

	Nine Months Ended September 30, 2018					
	Operating Income (Loss)	Stock-Based Compensation Expense	Depreciation	Amortization of Intangibles	Acquisition-related Contingent Consideration Fair Value Adjustments	Adjusted EBITDA
	(In thousands)					
Match Group	$402,293	$ 49,810	$ 25,059	$ 914	$ 265	$478,341
ANGI Homeservices	46,021	$ 69,433	$ 18,170	$ 47,695	$ —	$181,319
Video	(41,107)	$ 1,747	$ 1,518	$ 6,410	$ —	$(31,432)
Applications	91,579	$ —	$ 2,145	$ 3,421	$ —	$97,145
Publishing	46,016	$ —	$ 1,566	$ 1,853	$ —	$49,435
Corporate	(113,583)	$ 51,016	$ 8,529	$ —	$ —	$(54,038)
Operating income	431,219					
Interest expense	(81,471)					
Other income, net	174,635					
Earnings before income taxes	524,383					
Income tax benefit	15,887					
Net earnings	540,270					
Net earnings attributable to noncontrolling interests	(105,061)					
Net earnings attributable to IAC shareholders	$435,209					

	Nine Months Ended September 30, 2017					
	Operating Income (Loss)	Stock-Based Compensation Expense	Depreciation	Amortization of Intangibles	Acquisition-related Contingent Consideration Fair Value Adjustments	Adjusted EBITDA
	(In thousands)					
Match Group	$232,854	$ 53,627	$ 23,619	$ 1,208	$ 4,397	$315,705
ANGI Homeservices	(115,258)	$ 120,280	$ 9,705	$ 6,885	$ —	$21,612
Video	(25,227)	$ 267	$ 1,637	$ 937	$ —	$(22,386)
Applications	101,288	$ —	$ 3,087	$ 1,633	$ 548	$106,556
Publishing	(2,968)	$ —	$ 4,011	$ 9,964	$ —	$11,007
Other	(5,621)	$ 1,729	$ 836	$ 1,524	$ —	$(1,532)
Corporate	(90,962)	$ 31,459	$ 12,595	$ —	$ —	$(46,908)
Operating income	94,106					
Interest expense	(74,556)					
Other expense, net	(7,700)					
Earnings before income taxes	11,850					
Income tax benefit	322,809					
Net earnings	334,659					
Net earnings attributable to noncontrolling interests	(62,539)					
	$272,120					

Net earnings attributable to IAC shareholders

34

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

NOTE 10—OTHER INCOME (EXPENSE), NET

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
	(In thousands)			
Other income (expense), net	$8,113	$(10,216)	$174,635	$(7,700)

Other income (expense), net consists of:
Three months ended September 30, 2018 and 2017
Other income, net in 2018 includes: $8.1 million of interest income; $0.8 million in net foreign currency exchange gains due primarily to the strengthening of the dollar relative to the British Pound; $0.7 million in realized gains related to the sales of certain investments; and $0.8 million mark-to-market charge pertaining to a subsidiary denominated equity instrument.
Other expense, net in 2017 includes: $10.2 million in net foreign currency exchange losses due primarily to the weakening of the dollar relative to the British Pound and Euro; $2.9 million in other-than-temporary impairment charges related to certain cost method investments; $2.1 million expense related to the repricing of the Match Group Term Loan; $1.5 million mark-to-market charge pertaining to a subsidiary denominated equity award held by a non-employee; $4.5 million in realized gains related to the sales of certain investments; and $2.9 million of interest income.
Nine months ended September 30, 2018 and 2017
Other income, net in 2018 includes: $126.4 million of net unrealized gains related to certain equity investments that were adjusted to fair value in accordance with ASU No. 2016-01, which was adopted on January 1, 2018; $27.9 million in realized gains related to the sale of certain equity investments; $20.2 million of interest income; $2.9 million in net foreign currency exchange gains due primarily to the strengthening of the dollar relative to the British Pound; and $1.3 million mark-to-market charge pertaining to a subsidiary denominated equity instrument.
Other expense, net in 2017 includes: $16.3 million in net foreign currency exchange losses due primarily to the weakening of the dollar relative to the British Pound and Euro; $12.2 million mark-to-market charge pertaining to a subsidiary denominated equity award held by a non-employee; $7.7 million in other-than-temporary impairment charges related to certain cost method investments; $2.1 million expense related to the repricing of the Match Group Term Loan; $1.2 million loss from the sale of The Princeton Review; $25.8 million in realized gains related to the sale of certain investments; and $7.1 million of interest income.

NOTE 11—CONTINGENCIES

In the ordinary course of business, the Company is a party to various lawsuits. The Company establishes reserves for specific legal matters when it determines that the likelihood of an unfavorable outcome is probable and the loss is reasonably estimable. Management has also identified certain other legal matters where we believe an unfavorable outcome is not probable and, therefore, no reserve is established. Although management currently believes that resolving claims against us, including claims where an unfavorable outcome is reasonably possible, will not have a material impact on the liquidity, results of operations, or financial condition of the Company, these matters are subject to inherent uncertainties and management's view of these matters may change in the future. The Company also evaluates other contingent matters, including income and non-income tax contingencies, to assess the likelihood of an unfavorable outcome and estimated extent of potential loss. It is possible that an unfavorable outcome of one or more of these lawsuits or other contingencies could have a material impact on the liquidity, results of operations, or financial condition of the Company. See "Note 3—Income Taxes" for additional information related to income tax contingencies.

NOTE 12—GUARANTOR AND NON-GUARANTOR FINANCIAL INFORMATION

35

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

The 4.75% Senior Notes are unconditionally guaranteed, jointly and severally, by certain domestic subsidiaries which are 100% owned by the Company. The following tables present condensed consolidating financial information at September 30, 2018 and December 31, 2017 and for the three and nine months ended September 30, 2018 and 2017 for: IAC, on a stand-alone basis; the combined guarantor subsidiaries of IAC; the combined non-guarantor subsidiaries of IAC; and IAC on a consolidated basis.
Balance sheet at September 30, 2018:

	IAC	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	IAC Consolidated
	(In thousands)				
Cash and cash equivalents	$739,157	$—	$ 931,827	$—	$ 1,670,984
Marketable securities	173,140	—	35,415	—	208,555
Accounts receivable, net of allowance	—	100,837	246,321	—	347,158
Other current assets	43,501	32,036	170,660	—	246,197
Intercompany receivables	—	1,225,467	—	(1,225,467)	—
Property and equipment, net of accumulated depreciation and amortization	5,707	166,151	136,607	—	308,465
Goodwill	—	412,009	2,160,212	—	2,572,221
Intangible assets, net of accumulated amortization	—	73,524	550,578	—	624,102
Investment in subsidiaries	1,888,607	198,380	—	(2,086,987)	—
Other non-current assets	220,674	83,101	223,597	(132,707)	394,665
Total assets	$3,070,786	$ 2,291,505	$ 4,455,217	$(3,445,161)	$ 6,372,347
Current portion of long-term debt	$—	$—	$ 13,750	$—	$ 13,750
Accounts payable, trade	884	38,487	36,822	—	76,193
Other current liabilities	39,385	91,104	673,073	—	803,562
Long-term debt, net	34,248	—	1,949,745	—	1,983,993
Income taxes payable	—	1,649	23,592	—	25,241
Intercompany liabilities	395,463	—	830,004	(1,225,467)	—
Other long-term liabilities	324	18,059	185,810	(132,707)	71,486
Redeemable noncontrolling interests	—	—	69,530	—	69,530
Shareholders' equity (deficit)	2,600,482	2,142,206	(55,219)	(2,086,987)	2,600,482
Noncontrolling interests	—	—	728,110	—	728,110
Total liabilities and shareholders' equity	$3,070,786	$ 2,291,505	$ 4,455,217	$(3,445,161)	$ 6,372,347

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Balance sheet at December 31, 2017:

	IAC	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	IAC Consolidated
	(In thousands)				
Cash and cash equivalents	$585,639	$—	$ 1,045,170	$—	$ 1,630,809
Marketable securities	4,995	—	—	—	4,995
Accounts receivable, net of allowance	31	109,289	194,707	—	304,027
Other current assets	49,159	33,387	102,828	—	185,374
Intercompany receivables	—	668,703	—	(668,703)	—
Property and equipment, net of accumulated depreciation and amortization	2,811	174,323	138,036	—	315,170
Goodwill	—	412,010	2,147,056	—	2,559,066
Intangible assets, net of accumulated amortization	—	74,852	588,885	—	663,737
Investment in subsidiaries	2,077,898	554,998	—	(2,632,896)	—
Other non-current assets	170,073	87,306	79,688	(132,435)	204,632
Total assets	$2,890,606	$2,114,868	$ 4,296,370	$(3,434,034)	$ 5,867,810
Current portion of long-term debt	$—	$—	$ 13,750	$—	$ 13,750
Accounts payable, trade	5,163	30,469	40,939	—	76,571
Other current liabilities	29,489	88,050	591,868	—	709,407
Long-term debt, net	34,572	—	1,944,897	—	1,979,469
Income taxes payable	16	1,605	24,003	—	25,624
Intercompany liabilities	390,827	—	277,876	(668,703)	—
Other long-term liabilities	511	18,613	186,610	(132,435)	73,299
Redeemable noncontrolling interests	—	—	42,867	—	42,867
Shareholders' equity	2,430,028	1,976,131	656,765	(2,632,896)	2,430,028
Noncontrolling interests	—	—	516,795	—	516,795
Total liabilities and shareholders' equity	$2,890,606	$2,114,868	$ 4,296,370	$(3,434,034)	$ 5,867,810

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Statement of operations for the three months ended September 30, 2018:

	IAC	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	IAC Consolidated
	(In thousands)				
Revenue	$—	$ 212,892	$ 891,771	$ (71)	$ 1,104,592
Operating costs and expenses:					
Cost of revenue (exclusive of depreciation shown separately below)	19	68,748	168,524	(53)	237,238
Selling and marketing expense	225	79,865	306,747	(35)	386,802
General and administrative expense	37,021	7,238	146,627	17	190,903
Product development expense	155	14,395	63,190	—	77,740
Depreciation	271	3,009	15,645	—	18,925
Amortization of intangibles	—	409	19,743	—	20,152
Total operating costs and expenses	37,691	173,664	720,476	(71)	931,760
Operating (loss) income	(37,691)	39,228	171,295	—	172,832
Equity in earnings of unconsolidated affiliates	162,497	14,555	—	(177,052)	—
Interest expense	(424)	—	(27,186)	—	(27,610)
Other (expense) income, net [(a)]	(3,812)	29,367	3,826	(21,268)	8,113
Earnings before income taxes	120,570	83,150	147,935	(198,320)	153,335
Income tax benefit (provision)	25,204	310	(7,272)	—	18,242
Net earnings	145,774	83,460	140,663	(198,320)	171,577
Net earnings attributable to noncontrolling interests	—	—	(25,803)	—	(25,803)
Net earnings attributable to IAC shareholders	$ 145,774	$ 83,460	$ 114,860	$ (198,320)	$ 145,774
Comprehensive income attributable to IAC shareholders	$ 145,245	$ 92,277	$ 122,765	$ (215,042)	$ 145,245

[(a)] During the three months ended September 30, 2018, foreign cash of $20 million was repatriated to the U.S.

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Statement of operations for the three months ended September 30, 2017:

	IAC	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	IAC Consolidated
	(In thousands)				
Revenue	$—	$ 185,386	$ 643,175	$ (127)	$ 828,434
Operating costs and expenses:					
Cost of revenue (exclusive of depreciation shown separately below)	—	41,741	124,676	(127)	166,290
Selling and marketing expense	311	84,416	268,182	(30)	352,879
General and administrative expense	32,060	15,404	188,086	30	235,580
Product development expense	592	13,145	56,908	—	70,645
Depreciation	407	4,338	12,518	—	17,263
Amortization of intangibles	—	350	4,016	—	4,366
Total operating costs and expenses	33,370	159,394	654,386	(127)	847,023
Operating (loss) income	(33,370)	25,992	(11,211)	—	(18,589)
Equity in earnings of unconsolidated affiliates	203,817	489	—	(204,306)	—
Interest expense	(5,484)	—	(19,552)	—	(25,036)
Other (expense) income, net	(8,157)	8,309	(10,368)	—	(10,216)
Earnings (loss) before income taxes	156,806	34,790	(41,131)	(204,306)	(53,841)
Income tax benefit (provision)	22,837	(11,616)	268,259	—	279,480
Net earnings	179,643	23,174	227,128	(204,306)	225,639
Net earnings attributable to noncontrolling interests	—	—	(45,996)	—	(45,996)
Net earnings attributable to IAC shareholders	$ 179,643	$ 23,174	$ 181,132	$ (204,306)	$ 179,643
Comprehensive income attributable to IAC shareholders	$ 216,868	$ 3,682	$ 225,089	$ (228,771)	$ 216,868

39

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Statement of operations for the nine months ended September 30, 2018:

	IAC	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	IAC Consolidated
	(In thousands)				
Revenue	$—	$ 633,745	$ 2,525,271	$ (227)	$ 3,158,789
Operating costs and expenses:					
Cost of revenue (exclusive of depreciation shown separately below)	170	186,187	471,227	(160)	657,424
Selling and marketing expense	627	250,305	908,478	(116)	1,159,294
General and administrative expense	100,082	36,878	426,441	49	563,450
Product development expense	1,371	42,815	185,936	—	230,122
Depreciation	803	9,475	46,709	—	56,987
Amortization of intangibles	—	1,328	58,965	—	60,293
Total operating costs and expenses	103,053	526,988	2,097,756	(227)	2,727,570
Operating (loss) income	(103,053)	106,757	427,515	—	431,219
Equity in earnings of unconsolidated affiliates	517,349	19,282	—	(536,631)	—
Interest expense	(1,276)	—	(80,195)	—	(81,471)
Other (expense) income, net [b]	(14,223)	378,454	159,786	(349,382)	174,635
Earnings before income taxes	398,797	504,493	507,106	(886,013)	524,383
Income tax benefit (provision)	36,412	(22,815)	2,290	—	15,887
Net earnings	435,209	481,678	509,396	(886,013)	540,270
Net earnings attributable to noncontrolling interests	—	—	(105,061)	—	(105,061)
Net earnings attributable to IAC shareholders	$435,209	$ 481,678	$ 404,335	$ (886,013)	$ 435,209
Comprehensive income attributable to IAC shareholders	$425,593	$ 490,542	$ 401,429	$ (891,971)	$ 425,593

[b] During the nine months ended September 30, 2018, foreign cash of $346 million was repatriated to the U.S.

IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Statement of operations for the nine months ended September 30, 2017:

	IAC	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	IAC Consolidated
	(In thousands)				
Revenue	$—	$ 536,789	$ 1,820,373	$ (508)	$ 2,356,654
Operating costs and expenses:					
Cost of revenue (exclusive of depreciation shown separately below)	160	104,580	346,975	(434)	451,281
Selling and marketing expense	1,250	258,634	763,640	(130)	1,023,394
General and administrative expense	93,974	45,779	389,588	56	529,397
Product development expense	2,098	42,324	136,413	—	180,835
Depreciation	1,290	17,355	36,845	—	55,490
Amortization of intangibles	—	10,102	12,049	—	22,151
Total operating costs and expenses	98,772	478,774	1,685,510	(508)	2,262,548
Operating (loss) income	(98,772)	58,015	134,863	—	94,106
Equity in earnings of unconsolidated affiliates	346,655	2,512	—	(349,167)	—
Interest expense	(16,960)	—	(57,596)	—	(74,556)
Other (expense) income, net	(20,783)	21,207	(8,124)	—	(7,700)
Earnings before income taxes	210,140	81,734	69,143	(349,167)	11,850
Income tax benefit (provision)	61,980	(22,444)	283,273	—	322,809
Net earnings	272,120	59,290	352,416	(349,167)	334,659
Net earnings attributable to noncontrolling interests	—	—	(62,539)	—	(62,539)
Net earnings attributable to IAC shareholders	$ 272,120	$ 59,290	$ 289,877	$ (349,167)	$ 272,120
Comprehensive income attributable to IAC shareholders	$ 338,730	$ 46,025	$ 373,997	$ (420,022)	$ 338,730

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Statement of cash flows for the nine months ended September 30, 2018:

	IAC	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	IAC Consolidated
	(In thousands)				
Net cash (used in) provided by operating activities	$(30,873)	$502,225	$548,884	$(348,536)	$671,700
Cash flows from investing activities:					
Acquisitions, net of cash acquired	(4,142)	—	(13,493)	—	(17,635)
Capital expenditures	(3,960)	(1,288)	(54,865)	—	(60,113)
Proceeds from maturities and sales of marketable debt securities	125,000	—	—	—	125,000
Purchases of marketable debt securities	(292,090)	—	(34,816)	—	(326,906)
Purchases of investments	(19,180)	—	(13,000)	—	(32,180)
Net proceeds from the sale of investments and businesses	408	—	28,222	—	28,630
Other, net	(5,000)	3,908	10,738	—	9,646
Net cash (used in) provided by investing activities	(198,964)	2,620	(77,214)	—	(273,558)
Cash flows from financing activities:					
Repurchases of IAC debt	(363)	—	—	—	(363)
Principal payments on ANGI Homeservices debt	—	—	(10,313)	—	(10,313)
Purchase of IAC treasury stock	(82,891)	—	—	—	(82,891)
Purchase of Match Group treasury stock	—	—	(86,239)	—	(86,239)
Proceeds from the exercise of IAC stock options	38,903	—	—	—	38,903
Proceeds from the exercise of Match Group and ANGI Homeservices stock options	—	—	2,876	—	2,876
Withholding taxes paid on behalf of IAC employees on net settled stock-based awards	(3,011)	—	—	—	(3,011)
Withholding taxes paid on behalf of Match Group and ANGI Homeservices employees on net settled stock-based awards	—	—	(208,962)	—	(208,962)
Purchase of noncontrolling interests	—	—	(4,798)	—	(4,798)
Acquisition-related contingent consideration payments	—	—	(185)	—	(185)
Intercompany	427,698	(504,845)	(271,389)	348,536	—
Other, net	2,674	—	(7,547)	—	(4,873)
Net cash provided by (used in) financing activities	383,010	(504,845)	(586,557)	348,536	(359,856)
Total cash provided (used)	153,173	—	(114,887)	—	38,286
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	345	—	(552)	—	(207)
Net increase (decrease) in cash, cash equivalents, and restricted cash	153,518	—	(115,439)	—	38,079
Cash, cash equivalents, and restricted cash at beginning of period	585,639	—	1,048,043	—	1,633,682
Cash, cash equivalents, and restricted cash at end of period	$739,157	$—	$932,604	$—	$1,671,761

Table of Contents
IAC/INTERACTIVECORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Statement of cash flows for the nine months ended September 30, 2017:

	IAC	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	IAC Consolidated
	(In thousands)				
Net cash (used in) provided by operating activities	$(35,286)	$ 75,892	$ 257,195	$ —	$297,801
Cash flows from investing activities:					
Acquisitions, net of cash acquired	—	(2,200)	(66,913)	—	(69,113)
Capital expenditures	(337)	(903)	(55,279)	—	(56,519)
Proceeds from maturities and sales of marketable debt securities	114,350	—	—	—	114,350
Purchases of marketable debt securities	(24,909)	—	—	—	(24,909)
Purchases of investments	—	—	(9,105)	—	(9,105)
Net proceeds from the sale of businesses and investments	911	—	124,309	—	125,220
Intercompany	(123,893)	—	—	123,893	—
Other, net	—	307	1,012	—	1,319
Net cash (used in) provided by investing activities	(33,878)	(2,796)	(5,976)	123,893	81,243
Cash flows from financing activities:					
Repurchases of IAC debt	(31,590)	—	—	—	(31,590)
Proceeds from the issuance of Match Group debt	—	—	75,000	—	75,000
Purchase of IAC treasury stock	(56,424)	—	—	—	(56,424)
Proceeds from the exercise of IAC stock options	69,065	—	—	—	69,065
Proceeds from the exercise of Match Group stock options	—	—	57,705	—	57,705
Withholding taxes paid on behalf of IAC employees on net settled stock-based awards	(57,180)	—	—	—	(57,180)
Withholding taxes paid on behalf of Match Group employees on net settled stock-based awards	—	—	(228,978)	—	(228,978)
Purchase of Match Group stock-based awards	—	—	(272,459)	—	(272,459)
Purchase of noncontrolling interests	—	—	(13,011)	—	(13,011)
Acquisition-related contingent consideration payments	—	—	(27,289)	—	(27,289)
Debt issuance costs	—	—	(2,637)	—	(2,637)
Intercompany	73,095	(73,096)	123,894	(123,893)	—
Other, net	251	—	(5,253)	—	(5,002)
Net cash used in financing activities	(2,783)	(73,096)	(293,028)	(123,893)	(492,800)
Total cash used	(71,947)	—	(41,809)	—	(113,756)
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	81	—	9,320	—	9,401
Net decrease in cash, cash equivalents, and restricted cash	(71,866)	—	(32,489)	—	(104,355)
Cash, cash equivalents, and restricted cash at beginning of period	573,784	—	786,415	—	1,360,199
Cash, cash equivalents, and restricted cash at end of period	$501,918	$ —	$ 753,926	$ —	$ 1,255,844

43

Table of Contents

NOTE 13—SUBSEQUENT EVENTS

On November 6, 2018, MTCH declared a special dividend of $2.00 per share on MTCH common stock and Class B common stock, payable on December 19, 2018 to shareholders of record on December 5, 2018. Based on MTCH's current shares outstanding, the total amount of this dividend will be an aggregate of approximately $560 million, of which approximately $450 million will be paid to IAC. The special dividend will be funded with cash on hand and incremental debt, as necessary.

On November 5, 2018,

- the IAC Credit Facility was amended and restated, reducing the facility size from $300 million to $250 million, and now expires on November 5, 2023.
- ANGI entered into a five-year $250 million revolving credit facility (the "ANGI Credit Facility"). The annual commitment fee on undrawn funds is currently 25 basis points and is based on the net leverage ratio most recently reported. Borrowings under the ANGI Credit Facility bear interest, at ANGI's option, at either a base rate or LIBOR, in each case plus an applicable margin, which is determined by reference to a pricing grid based on ANGI's consolidated net leverage ratio. The terms of the ANGI Homeservices Credit Facility require ANGI to maintain a net leverage ratio of not more than 4.5 to 1.0 and a minimum interest coverage ratio of not less than 2.0 to 1.0.
- ANGI Term Loan was amended and restated, and is now due on November 5, 2023. Interest payments continue to be due at least quarterly through the term of the loan and quarterly principal payments of 1.25% of the original principal amount in the first three years from the amendment date, 2.5% in the fourth year and 3.75% in the fifth year are required. The financial covenants are the same as those for the ANGI Credit Facility.

On October 1, 2018, the Company entered into an agreement to sell Dictionary LLC, which is part of the Publishing segment; the transaction is expected to close in the fourth quarter of 2018. In addition, on October 29, 2018, the Company sold the television business of Electus, which was part of the Video segment. The combined proceeds from the two transactions are expected to be approximately $130 million.

In October 2018, IAC acquired TelTech, a developer of mobile applications, including RoboKiller and TapeACall, within its Applications segment.

In October 2018, ANGI completed the acquisition of Handy Technologies, Inc. ("Handy"), an on-demand platform and gig marketplace connecting people looking for household services with independent, pre-screened professionals. ANGI issued approximately 8.6 million shares of its Class A common stock in connection with the Handy transaction.

On October 10, 2018, IAC was issued approximately 5.1 million shares of Class B common stock of ANGI pursuant to post-closing adjustment provision of the Angie's List merger agreement.

The Company will change its segment reporting in the fourth quarter of 2018. Dotdash and Vimeo will be moved from the Publishing and Video segments and each will be reported as its own segment. The other businesses within the Publishing and Video segments will be moved to the Emerging & Other segment (formerly the Other segment).

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

GENERAL

Management Overview

IAC operates Vimeo, Dotdash, The Daily Beast and Investopedia, among many others, and also has majority ownership of both Match Group, which includes Tinder, Match, PlentyOfFish, and OkCupid, and ANGI Homeservices, which includes HomeAdvisor and Angie’s List.

For a more detailed description of the Company's operating businesses, see the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

Key Terms:

When the following terms appear in this report, they have the meanings indicated below:

Reportable Segments:

- Match Group ("MTCH") - is a leading provider of subscription dating products, operating a portfolio of brands, including Tinder, Match, PlentyOfFish and OkCupid.
- ANGI Homeservices ("ANGI") - connects millions of homeowners to home service professionals through its portfolio of digital home service brands, including HomeAdvisor and Angie's List.
- Video - consists of Vimeo, Electus, CollegeHumor, IAC Films and for periods prior to its transfer to the Applications segment effective April 1, 2018, Daily Burn.
- Applications - consists of Desktop, which includes our direct-to-consumer downloadable desktop applications and the business-to-business partnership operations, and Mobile, which includes Apalon, iTranslate and Daily Burn.
- Publishing - consists of Premium Brands, which is composed of Dotdash (including Investopedia), Dictionary.com and The Daily Beast, and Ask & Other, which is principally composed of the Ask Media Group, BlueCrew and CityGrid.
- Other - consists of The Princeton Review for the period prior to its sale on March 31, 2017.

Operating Metrics:

In connection with the management of our businesses, we identify, measure and assess a variety of operating metrics. The principal metrics we use in managing our businesses are set forth below:

Match Group

- North America - consists of the financial results and metrics associated with users located in the United States and Canada.
- International - consists of the financial results and metrics associated with users located outside of the United States and Canada.
- Direct Revenue - is revenue that is received directly from end users of its products and includes both subscription and à la carte revenue.
- Subscribers - are users who purchase a subscription to one of MTCH's products. Users who purchase only à la carte features are not included in Subscribers.

- Average Subscribers - is the number of Subscribers at the end of each day in the relevant measurement period divided by the number of calendar days in that period.
- Average Revenue per Subscriber ("ARPU") - is Direct Revenue from Subscribers in the relevant measurement period (whether in the form of subscription or à la carte revenue from Subscribers) divided by the Average Subscribers in such period and further divided by the number of calendar days in such period. Direct Revenue from users who are not Subscribers and have purchased only à la carte features is not included in ARPU.

ANGI Homeservices

- Marketplace Revenue - includes revenue from the HomeAdvisor domestic marketplace service, including consumer connection revenue for consumer matches and membership subscription revenue from service professionals. It excludes revenue from Angie's List, mHelpDesk, HomeStars and Felix.
- Marketplace Service Requests - are fully completed and submitted domestic customer service requests to HomeAdvisor.
- Marketplace Paying Service Professionals ("Marketplace Paying SPs") - are the number of HomeAdvisor domestic service professionals that had an active subscription and/or paid for consumer matches in the last month of the period. An active subscription is a subscription for which HomeAdvisor was recognizing revenue on the last day of the relevant period.

Video

- Vimeo Ending Subscribers - are the number of subscribers to Vimeo's SaaS video tools at the end of the period.

Operating Costs and Expenses:

- Cost of revenue - consists primarily of traffic acquisition costs and includes (i) the amortization of fees paid to Apple and Google related to the distribution and the facilitation of in-app purchases and (ii) payments made to partners who distribute our business-to-business customized browser-based applications and who integrate our paid listings into their websites. These payments include amounts based on revenue share and other arrangements. Cost of revenue also includes hosting fees, compensation expense (including stock-based compensation expense) and other employee-related costs for personnel engaged in data center operations and MTCH customer service functions, credit card processing fees, production costs related to media produced by Electus and other businesses within our Video segment, content costs, expenses associated with the operation of the Company's data centers and costs associated with publishing and distributing the Angie's List Magazine. For periods prior to the sale of The Princeton Review, cost of revenue also includes rent and cost for teachers and tutors.
- Selling and marketing expense - consists primarily of advertising expenditures, which include online marketing, including fees paid to search engines, social media sites and third parties that distribute our direct-to-consumer downloadable desktop applications, offline marketing, which is primarily television advertising, and partner-related payments to those who direct traffic to the brands within our MTCH and ANGI segments, and compensation expense (including stock-based compensation expense) and other employee-related costs for ANGI's sales force and marketing personnel.
- General and administrative expense - consists primarily of compensation expense (including stock-based compensation expense) and other employee-related costs for personnel engaged in executive management, finance, legal, tax, human resources, and customer service functions (except for MTCH which includes customer service costs within cost of revenue), fees for professional services (including transaction-related costs related to acquisitions and the Combination), facilities costs, bad debt expense, software license and maintenance costs and acquisition-related contingent consideration fair value adjustments (described below). The customer service function at ANGI includes personnel who provide support to its service professionals and consumers.
- Product development expense - consists primarily of compensation expense (including stock-based compensation expense) and other employee-related costs that are not capitalized for personnel engaged in the design, development, testing and enhancement of product offerings and related technology and software license and maintenance costs.

- Acquisition-related contingent consideration fair value adjustments - relate to the portion of the purchase price of certain acquisitions that is contingent upon the future earnings performance and/or operating metrics of the acquired company. The fair value of the liability is estimated at the date of acquisition and adjusted each reporting period until the liability is settled. Significant changes in forecasted earnings and/or operating metrics will result in a significantly higher or lower fair value measurement. The changes in the estimated fair value of the contingent consideration arrangements during each reporting period, including the accretion of the discount if the arrangement is longer than one year, are recognized in “General and administrative expense” in the accompanying consolidated statement of operations.

Long-term debt (see "Note 6—Long-term Debt" for additional information):

- Exchangeable Notes - On October 2, 2017, a finance subsidiary of the Company issued $517.5 million aggregate principal of 0.875% Exchangeable Senior Notes due October 1, 2022, which notes are guaranteed by the Company and are exchangeable into shares of the Company's common stock. Interest is payable each April 1 and October 1. The outstanding balance of the Exchangeable Notes as of September 30, 2018 is $517.5 million. Each $1,000 of principal of the Exchangeable Notes is exchangeable for 6.5713 shares of the Company's common stock, which is equivalent to an exchange price of approximately $152.18 per share, subject to adjustment upon the occurrence of specified events. A portion of the proceeds were used to repay the outstanding balance of the 4.875% Senior Notes (described below).
- 4.75% Senior Notes - IAC's 4.75% Senior Notes due December 15, 2022, with interest payable each Ju