BANCORPSOUTH INC Form 10-O November 07, 2012

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-O (Mark One) XOUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended September 30, 2012 OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from ______ to _____ Commission File Number: 001-12991 BANCORPSOUTH, INC. (Exact name of registrant as specified in its charter) Mississippi 64-0659571 (State or other jurisdiction of incorporation or (I.R.S. Employer Identification No.) organization) One Mississippi Plaza, 201 South Spring Tupelo, Mississippi 38804 (Address of principal executive offices) (Zip Code) Registrant's telephone number, including area code: (662) 680-2000

NOT APPLICABLE

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). [X] Yes [] No

| Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check One): Large accelerated filer [X] Accelerated filer |
|--|
| [] Non-accelerated filer (Do not check if a smaller reporting company) [] Smaller reporting company [] |
| Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [X] |
| As of November 2, 2012, the registrant had outstanding 94,440,710 shares of common stock, par value \$2.50 per share. |
| |
| |

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.

SHAREHOLDERS' EQUITY

BANCORPSOUTH, INC. AND SUBSIDIARIES Consolidated Balance Sheets

| | | eptember 30, 12 | | ecember 31, | | eptember 30, |
|---|-------------|--------------------|--------|------------------|----------|--------------|
| | (Unaudited) | | (1) | | | Unaudited) |
| ACCETO | | (Dollars in the | nousan | ds, except per s | share ar | nounts) |
| ASSETS Cash and due from banks | ф | 176 520 | ¢ | 105 601 | ¢ | 161 076 |
| | \$ | 176,529 | \$ | 195,681 | \$ | 161,876 |
| Interest bearing deposits with other banks | | 757,207 | | 303,663 | | 338,250 |
| Available-for-sale securities, at fair value | | 2,483,606 | | 2,513,518 | | 2,481,555 |
| Loans and leases | | 8,716,715 | | 8,911,258 | | 9,096,928 |
| Less: Unearned income | | 36,746 | | 40,947 | | 41,023 |
| Allowance for credit losses | | 169,019 | | 195,118 | | 199,686 |
| Net loans | | 8,510,950 | | 8,675,193 | | 8,856,219 |
| Loans held for sale | | 129,408 | | 83,458 | | 100,687 |
| Premises and equipment, net | | 321,068 | | 323,383 | | 323,285 |
| Accrued interest receivable | | 48,314 | | 51,266 | | 53,338 |
| Goodwill | | 275,173 | | 271,297 | | 271,297 |
| Bank-owned life insurance | | 203,798 | | 200,085 | | 197,945 |
| Other real estate owned | | 128,211 | | 173,805 | | 162,686 |
| Other assets | | 201,473 | | 204,502 | | 251,380 |
| TOTAL ASSETS | \$ | 13,235,737 | \$ | 12,995,851 | \$ | 13,198,518 |
| LIABILITIES | | | | | | |
| Deposits: | | | | | | |
| Demand: Noninterest bearing | \$ | 2,492,508 | \$ | 2,269,799 | \$ | 2,198,535 |
| Interest bearing | | 4,697,260 | | 4,706,825 | | 4,736,858 |
| Savings | | 1,103,490 | | 991,702 | | 968,277 |
| Other time | | 2,681,382 | | 2,986,863 | | 3,159,563 |
| Total deposits | | 10,974,640 | | 10,955,189 | | 11,063,233 |
| Federal funds purchased and securities sold under | | - , , | | ., , | | ,, |
| agreement to repurchase | | 377,676 | | 373,933 | | 449,501 |
| Short-term Federal Home Loan Bank and other | | , | | , | | , |
| short-term borrowings | | _ | | 1,500 | | 1,500 |
| Accrued interest payable | | 6,759 | | 8,644 | | 10,017 |
| Junior subordinated debt securities | | 160,312 | | 160,312 | | 160,312 |
| Long-term Federal Home Loan Bank borrowings | | 33,500 | | 33,500 | | 33,500 |
| Other liabilities | | 236,147 | | 199,861 | | 213,702 |
| TOTAL LIABILITIES | | 11,789,034 | | 11,732,939 | | 11,931,765 |
| | | | | , , , | | |

Common stock, \$2.50 par value per share Authorized - 500,000,000 shares; Issued - 94,440,710, 83,483,706 and 83,488,963 shares, respect

| <i>y</i> -1,-1-0, <i>t</i> 10, | | | | |
|--|------------------|------------------|---|------------------|
| 83,483,796 and 83,488,963 shares, respectively | 236,102 | 208,709 | | 208,722 |
| Capital surplus | 311,271 | 227,567 | | 227,006 |
| Accumulated other comprehensive income (loss) | 5,952 | (2,261 |) | 14,595 |
| Retained earnings | 893,378 | 828,897 | | 816,430 |
| TOTAL SHAREHOLDERS' EQUITY | 1,446,703 | 1,262,912 | | 1,266,753 |
| TOTAL LIABILITIES AND SHAREHOLDERS' | | | | |
| EQUITY | \$ 13,235,737 | \$ 12,995,851 | | \$ 13,198,518 |

(1) Derived from audited financial statements.

See accompanying notes to consolidated financial statements.

BANCORPSOUTH, INC. AND SUBSIDIARIES Consolidated Statements of Operations (Unaudited)

| | | onths ended mber 30, 2011 | | onths ended mber 30, 2011 |
|---|-----------|---------------------------------|---------------|---------------------------------|
| | | usands, except | | |
| INTEREST REVENUE: | (III tilo | usunus, except | Tor per snare | amounts) |
| Loans and leases | \$105,937 | \$114,260 | \$322,686 | \$348,510 |
| Deposits with other banks | 399 | 203 | 1,182 | 449 |
| Federal funds sold and securities purchased under agreement | | 203 | 1,102 | 112 |
| to resell | 2 | _ | 3 | 166 |
| Held-to-maturity securities: | - | | 3 | 100 |
| Taxable | _ | _ | _ | 13,080 |
| Tax-exempt | _ | _ | _ | 5,638 |
| Available-for-sale securities: | | | | 3,030 |
| Taxable | 9,329 | 13,172 | 30,679 | 32,208 |
| Tax-exempt | 4,109 | 4,130 | 12,575 | 6,825 |
| Loans held for sale | 974 | 632 | 2,204 | 1,584 |
| Total interest revenue | 120,750 | 132,397 | 369,329 | 408,460 |
| Total Interest revenue | 120,750 | 132,377 | 307,327 | 100,100 |
| INTEREST EXPENSE: | | | | |
| Deposits: | | | | |
| Interest bearing demand | 3,889 | 5,324 | 12,523 | 17,909 |
| Savings | 686 | 828 | 2,091 | 2,464 |
| Other time | 9,482 | 14,837 | 31,048 | 48,605 |
| Federal funds purchased and securities sold under agreement | | 11,037 | 21,010 | 10,000 |
| to repurchase | 73 | 95 | 202 | 382 |
| Federal Home Loan Bank borrowings | 364 | 375 | 1,097 | 3,092 |
| Junior subordinated debt | 2,875 | 2,861 | 8,633 | 8,580 |
| Other | 2 | 2 | 5 | 4 |
| Total interest expense | 17,371 | 24,322 | 55,599 | 81,036 |
| Net interest revenue | 103,379 | 108,075 | 313,730 | 327,424 |
| Provision for credit losses | 6,000 | 25,112 | 22,000 | 110,831 |
| Net interest revenue, after provision for credit losses | 97,379 | 82,963 | 291,730 | 216,593 |
| The interest revenue, arter provision for eleute 188868 | 71,517 | 02,703 | 271,730 | 210,595 |
| NONINTEREST REVENUE: | | | | |
| Mortgage lending | 13,549 | (1,443 |) 39,731 | 8,141 |
| Credit card, debit card and merchant fees | 8,270 | 12,981 | 23,580 | 34,590 |
| Service charges | 14,189 | 17,334 | 43,002 | 49,258 |
| Trust income | 3,101 | 2,854 | 8,522 | 8,838 |
| Security gains, net | 39 | 2,047 | 290 | 12,109 |
| Insurance commissions | 23,519 | 22,012 | 69,636 | 67,502 |
| Other | 7,753 | 6,270 | 24,487 | 25,072 |
| Total noninterest revenue | 70,420 | 62,055 | 209,248 | 205,510 |
| 2 other rounded to contract | 70,120 | 02,000 | 207,210 | 200,010 |
| NONINTEREST EXPENSE: | | | | |

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| Salaries and employee benefits | 74,829 | 71,851 | 227,421 | 212,368 |
|---------------------------------------|----------|----------|----------|----------|
| Occupancy, net of rental income | 10,944 | 11,144 | 31,497 | 32,047 |
| Equipment | 5,083 | 5,346 | 15,540 | 16,599 |
| Deposit insurance assessments | 3,998 | 3,781 | 13,375 | 15,642 |
| Prepayment penalty on FHLB borrowings | _ | - | - | 9,778 |
| Other | 38,934 | 38,576 | 118,141 | 111,343 |
| Total noninterest expense | 133,788 | 130,698 | 405,974 | 397,777 |
| Income before income taxes | 34,011 | 14,320 | 95,004 | 24,326 |
| Income tax expense | 10,186 | 2,386 | 27,689 | 60 |
| Net income | \$23,825 | \$11,934 | \$67,315 | \$24,266 |
| | | | | |
| Earnings per share: Basic | \$0.25 | \$0.14 | \$0.72 | \$0.29 |
| Diluted | \$0.25 | \$0.14 | \$0.72 | \$0.29 |
| | | | | |
| Dividends declared per common share | \$0.01 | \$0.01 | \$0.03 | \$0.13 |

See accompanying notes to consolidated financial statements.

BANCORPSOUTH, INC. AND SUBSIDIARIES Consolidated Statements of Comprehensive Income (Unaudited)

| | Three months ended | | Nine m | onths ended |
|---|--------------------|-----------|----------|-------------|
| | September 30, | | Septe | ember 30, |
| | 2012 | 2012 2011 | | 2011 |
| | | (In th | ousands) | |
| Net income | \$23,825 | \$11,934 | \$67,315 | \$24,266 |
| | | | | |
| Other comprehensive income, net of tax | | | | |
| Unrealized gains on securities | 4,183 | 7,721 | 6,306 | 27,681 |
| Pension and other postretirement benefits | 435 | 585 | 1,907 | 1,367 |
| Other comprehensive income | 4,618 | 8,306 | 8,213 | 29,048 |
| Comprehensive income | \$28,443 | \$20,240 | \$75,528 | \$53,314 |

See accompanying notes to consolidated financial statements.

BANCORPSOUTH, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows (Unaudited)

Nine months ended September 30, 2012 2011

| | 2012 | | 2011 | | |
|--|-------|-----------|------|----------|---|
| | (In t | housands) | | | |
| Operating Activities: | | | | | |
| Net income | \$ | 67,315 | \$ | 24,266 | |
| Adjustment to reconcile net income to net | | | | | |
| cash provided by operating activities: | | | | | |
| Provision for credit losses | | 22,000 | | 110,831 | |
| Depreciation and amortization | | 20,336 | | 21,950 | |
| Deferred taxes | | - | | (388 |) |
| Amortization of intangibles | | 2,366 | | 2,510 | |
| Amortization of debt securities premium and discount, | | | | | |
| net | | 9,794 | | 16,279 | |
| Share-based compensation expense | | 2,363 | | 1,925 | |
| Security gains, net | | (290) | | (12,109 |) |
| Net deferred loan origination expense | | (6,088) | | (6,419 |) |
| Excess tax benefit from exercise of stock options | | - | | (12 |) |
| Decrease in interest receivable | | 2,952 | | 7,687 | |
| Decrease in interest payable | | (1,885) | | (4,319 |) |
| Realized gain on mortgages sold | | (49,030) | | (24,548 |) |
| Proceeds from mortgages sold | | 609,052 | | 839,577 | |
| Origination of mortgages held for sale | | (607,887) |) | (822,905 |) |
| Increase in bank-owned life insurance | | (3,713) | | (3,881 |) |
| Decrease (increase) in prepaid pension asset | | 3,401 | | (373 |) |
| Decrease in prepaid deposit insurance assessments | | 11,086 | | 14,613 | |
| Other, net | | 18,518 | | 17,595 | |
| Net cash provided by operating activities | | 100,290 | | 182,279 | |
| Investing activities: | | | | | |
| Proceeds from calls and maturities of held-to-maturity | | | | | |
| securities | | - | | 135,781 | |
| Proceeds from calls and maturities of available-for-sale | | | | | |
| securities | | 386,658 | | 255,577 | |
| Proceeds from sales of available-for-sale securities | | 2,812 | | 273,807 | |
| Purchases of held-to-maturity securities | | - | | (151,105 |) |
| Purchases of available-for-sale securities | | (359,102) | | (245,791 |) |
| Net decrease in short-term investments | | - | | 150,000 | |
| Net decrease in loans and leases | | 193,925 | | 146,289 | |
| Purchases of premises and equipment | | (18,815) |) | (13,028 |) |
| Proceeds from sale of premises and equipment | | 1,063 | | 1,820 | |
| Contingency earn-out payment | | - | | (1,200 |) |
| Other, net | | (23) | | (42 |) |
| Net cash provided by investing activities | | 206,518 | | 552,108 | |
| Financing activities: | | | | | |
| Net increase (decrease) in deposits | | 19,452 | | (426,788 |) |
| Net decrease in short-term debt and other liabilities | | 2,232 | | 6,172 | |
| | | | | | |

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| Repayment of long-term debt | - | (75,000) |
|---|---------------|---------------|
| Issuance of common stock | 108,733 | 110 |
| Excess tax benefit from exercise of stock options | - | 12 |
| Payment of cash dividends | (2,833) | (10,853) |
| Net cash provided by (used in) financing activities | 127,584 | (506,347) |
| | | |
| Increase in cash and cash equivalents | 434,392 | 228,040 |
| Cash and cash equivalents at beginning of period | 499,344 | 272,086 |
| Cash and cash equivalents at end of period | \$ 933,736 | \$ 500,126 |

See accompanying notes to consolidated financial statements.

BANCORPSOUTH, INC. AND SUBSIDIARIES Notes to Consolidated Financial Statements (Unaudited)

NOTE 1 – BASIS OF FINANCIAL STATEMENT PRESENTATION AND PRINCIPLES OF CONSOLIDATION

The accompanying unaudited interim consolidated financial statements of BancorpSouth, Inc. (the "Company") have been prepared in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") and follow general practices within the industries in which the Company operates. For further information, refer to the audited consolidated financial statements and notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2011. In the opinion of management, all adjustments necessary for a fair presentation of the consolidated financial statements have been included and all such adjustments were of a normal, recurring nature. The results of operations for the three-month and nine-month period ended September 30, 2012 are not necessarily indicative of the results to be expected for the full year. Certain 2011 amounts have been reclassified to conform with the 2012 presentation.

The consolidated financial statements include the accounts of the Company, its wholly-owned subsidiaries, BancorpSouth Bank (the "Bank") and Gumtree Wholesale Insurance Brokers, Inc., and the Bank's wholly-owned subsidiaries, Century Credit Life Insurance Company, Personal Finance Corporation of Tennessee, BancorpSouth Insurance Services, Inc., BancorpSouth Investment Services, Inc., BancorpSouth Municipal Development Corporation and BancorpSouth Bank Securities Corporation.

NOTE 2 – LOANS AND LEASES

The Company's loan and lease portfolio is disaggregated into the following segments: commercial and industrial; real estate; credit card; and all other loans and leases. The real estate segment is further disaggregated into the following classes: consumer mortgage; home equity; agricultural; commercial and industrial-owner occupied; construction, acquisition and development; and commercial real estate. A summary of gross loans and leases by segment and class as of the dates indicated follows:

| | Septen | December 31, | |
|---|-------------|---------------------|-------------|
| | 2012 | 2011 (In thousands) | 2011 |
| Commercial and industrial | \$1,471,563 | \$1,515,932 | \$1,484,967 |
| Real estate | | | |
| Consumer mortgages | 1,888,783 | 1,966,124 | 1,945,190 |
| Home equity | 492,833 | 523,030 | 514,362 |
| Agricultural | 257,733 | 249,715 | 239,487 |
| Commercial and industrial-owner occupied | 1,309,631 | 1,329,644 | 1,301,575 |
| Construction, acquisition and development | 823,692 | 976,694 | 908,362 |
| Commercial real estate | 1,738,516 | 1,772,003 | 1,754,022 |
| Credit cards | 101,405 | 103,232 | 106,281 |
| All other | 632,559 | 660,554 | 657,012 |
| Total | \$8,716,715 | \$9,096,928 | \$8,911,258 |

The following table shows the Company's loans and leases, net of unearned income, as of September 30, 2012 by segment, class and geographical location:

| | Alabama and Florida | | | | Greater Memphis | | Texas and | | |
|------------------|---------------------------|-------------|--------------|----------------------|--------------------|------------|-------------|-----------|-------------|
| | Panhandle | Arkansas* | Mississippi* | Missouri (In thou | Area sands) | Tennessee* | Louisiana | Other | Total |
| Commercial and | | | | | | | | | |
| industrial | \$56,648 | \$180,965 | \$359,710 | \$35,642 | \$17,120 | \$78,417 | \$243,618 | \$490,599 | \$1,462,719 |
| Real estate | | | | | | | | | |
| Consumer | | | | | | | | | |
| mortgages | 104,047 | 267,970 | 725,919 | 46,468 | 82,291 | 156,255 | 456,239 | 49,594 | 1,888,783 |
| Home equity | 59,768 | 38,429 | 167,755 | 23,369 | 65,077 | 74,189 | 62,187 | 2,059 | 492,833 |
| Agricultural | 7,581 | 79,884 | 71,453 | 3,407 | 8,979 | 13,755 | 67,608 | 5,066 | 257,733 |
| Commercial | | | | | | | | | |
| and | | | | | | | | | |
| industrial-owner | | | | | | | | | |
| occupied | 113,584 | 157,272 | 472,595 | 79,294 | 89,868 | 88,321 | 254,511 | 54,186 | 1,309,631 |
| Construction, | | | | | | | | | |
| acquisition and | | | | | | | | | |
| development | 90,104 | 67,826 | 252,199 | 39,001 | 85,918 | 96,837 | 165,807 | 26,000 | 823,692 |
| Commercial | | | | | | | | | |
| real estate | 208,555 | 326,943 | 354,145 | 204,762 | 107,523 | 97,605 | 386,456 | 52,527 | 1,738,516 |
| Credit cards | - | - | - | - | - | - | - | 101,405 | 101,405 |
| All other | 31,858 | 87,114 | 180,551 | 7,088 | 55,497 | 50,741 | 95,581 | 96,227 | 604,657 |
| Total | \$672,145 | \$1,206,403 | \$2,584,327 | \$439,031 | \$512,273 | \$656,120 | \$1,732,007 | \$877,663 | \$8,679,969 |
| ΨΓ 1 1 41 C | . 3.4 | 1 | | | | | | | |

^{*} Excludes the Greater Memphis Area.

The Company's loan concentrations which exceed 10% of total loans are reflected in the preceding tables. A substantial portion of construction, acquisition and development loans are secured by real estate in markets in which the Company is located. The Company's loan policy generally prohibits the use of interest reserves on loans originated after March 2010. Certain of the construction, acquisition and development loans were structured with interest-only terms. A portion of the consumer mortgage and commercial real estate portfolios originated through the permanent financing of construction, acquisition and development loans. The prolonged economic downturn has negatively impacted many borrowers' and guarantors' ability to make payments under the terms of the loans as their liquidity has been depleted. Accordingly, the ultimate collectability of a substantial portion of these loans and the recovery of a substantial portion of the carrying amount of other real estate owned are susceptible to changes in real estate values in the corresponding market areas. Continued economic distress could negatively impact additional borrowers' and guarantors' ability to repay their debt which would make more of the Company's loans collateral dependent.

The following tables provide details regarding the aging of the Company's loan and lease portfolio, net of unearned income, by segment and class at September 30, 2012 and December 31, 2011:

| September 30, 2012 | | | | | | | | | |
|--------------------|------------|----------|----------|---------|-------------|----------|--|--|--|
| 30-59 Days | 60-89 Days | 90+ Days | Total | Current | Total | 90+ Days | | | |
| Past Due | Past Due | Past Due | Past Due | | Outstanding | Past Due | | | |
| | | | | | | still | | | |

| Accruing | 5 |
|----------|---|

| | | | | (In thousand | ls) | | |
|------------------|----------|----------|----------|--------------|-------------|--------------|---------|
| Commercial and | | | | | | | |
| industrial | \$5,505 | \$949 | \$4,671 | \$11,125 | \$1,451,594 | \$ 1,462,719 | \$45 |
| Real estate | | | | | | | |
| Consumer | | | | | | | |
| mortgages | 14,122 | 5,560 | 14,521 | 34,203 | 1,854,580 | 1,888,783 | 1,027 |
| Home equity | 1,916 | 183 | 169 | 2,268 | 490,565 | 492,833 | - |
| Agricultural | 624 | 837 | 4,090 | 5,551 | 252,182 | 257,733 | - |
| Commercial and | d | | | | | | |
| industrial-owner | | | | | | | |
| occupied | 4,121 | 1,111 | 6,807 | 12,039 | 1,297,592 | 1,309,631 | 119 |
| Construction, | | | | | | | |
| acquisition and | | | | | | | |
| development | 12,513 | 15,602 | 13,395 | 41,510 | 782,182 | 823,692 | - |
| Commercial rea | ા | | | | | | |
| estate | 4,485 | 1,656 | 4,208 | 10,349 | 1,728,167 | 1,738,516 | - |
| Credit cards | 539 | 300 | 525 | 1,364 | 100,041 | 101,405 | 236 |
| All other | 1,793 | 1,314 | 779 | 3,886 | 600,771 | 604,657 | 15 |
| Total | \$45,618 | \$27,512 | \$49,165 | \$122,295 | \$8,557,674 | \$ 8,679,969 | \$1,442 |

December 31, 2011

| 30-59 Days Past Due | 60-89 Days Past Due | 90+ Days Past Due | Total Past Due (In thousands | Current | Total Outstanding | 90+ Days Past Due still Accruing |
|------------------------|---|--|---|---|--|--|
| | | | | | | |
| \$5,571 | \$4,209 | \$4,193 | \$13,973 | \$1,459,755 | \$ 1,473,728 | \$12 |
| | | | | | | |
| | | | | | | |
| 15,740 | 6,485 | 14,569 | 36,794 | 1,908,396 | 1,945,190 | 2,974 |
| 1,837 | 265 | 594 | 2,696 | 511,666 | 514,362 | - |
| 666 | 54 | 719 | 1,439 | 238,048 | 239,487 | - |
| | | | | | | |
| | | | | | | |
| 2,199 | 844 | 12,977 | 16,020 | 1,285,555 | 1,301,575 | - |
| | | | | | | |
| | | | | | | |
| 4,826 | 4,955 | 33,584 | 43,365 | 864,997 | 908,362 | - |
| - | | | | | | |
| 3,778 | 2,702 | 9,397 | 15,877 | 1,738,145 | 1,754,022 | - |
| 595 | 303 | 697 | 1,595 | 104,686 | 106,281 | 299 |
| 2,124 | 390 | 1,579 | 4,093 | 623,211 | 627,304 | 149 |
| \$37,336 | \$20,207 | \$78,309 | \$135,852 | \$8,734,459 | \$ 8,870,311 | \$3,434 |
| | Past Due \$5,571 15,740 1,837 666 2,199 4,826 3,778 595 2,124 | Past Due Past Due \$5,571 \$4,209 15,740 6,485 1,837 265 666 54 2,199 844 4,826 4,955 3,778 2,702 595 303 2,124 390 | Past Due Past Due Past Due \$5,571 \$4,209 \$4,193 \$15,740 6,485 \$14,569 \$1,837 265 594 \$666 54 719 \$2,199 844 \$12,977 \$4,826 \$4,955 \$33,584 \$3,778 \$2,702 \$9,397 \$595 \$303 \$697 \$2,124 \$390 \$1,579 | Past Due Past Due (In thousands) \$5,571 \$4,209 \$4,193 \$13,973 \$15,740 6,485 \$14,569 \$36,794 \$1,837 \$265 \$594 \$2,696 \$666 \$54 \$719 \$1,439 \$2,199 \$44 \$12,977 \$16,020 \$4,826 \$4,955 \$33,584 \$43,365 \$3,778 \$2,702 \$9,397 \$15,877 \$595 \$303 \$697 \$1,595 \$2,124 \$390 \$1,579 \$4,093 | Past Due Past Due (In thousands) Past Due (In thousands) Current (In thousands) \$5,571 \$4,209 \$4,193 \$13,973 \$1,459,755 \$15,740 6,485 \$14,569 \$36,794 \$1,908,396 \$1,837 \$265 \$594 \$2,696 \$511,666 \$666 \$54 \$719 \$1,439 \$238,048 \$2,199 \$844 \$12,977 \$16,020 \$1,285,555 \$4,826 \$4,955 \$33,584 \$43,365 \$864,997 \$3,778 \$2,702 \$9,397 \$15,877 \$1,738,145 \$95 \$303 \$697 \$1,595 \$104,686 \$2,124 \$390 \$1,579 \$4,093 \$623,211 | Past Due Past Due (In thousands) Current (In thousands) Outstanding Outstanding (In thousands) \$5,571 \$4,209 \$4,193 \$13,973 \$1,459,755 \$1,473,728 15,740 6,485 14,569 36,794 1,908,396 1,945,190 1,837 265 594 2,696 511,666 514,362 666 54 719 1,439 238,048 239,487 2,199 844 12,977 16,020 1,285,555 1,301,575 4,826 4,955 33,584 43,365 864,997 908,362 3,778 2,702 9,397 15,877 1,738,145 1,754,022 595 303 697 1,595 104,686 106,281 2,124 390 1,579 4,093 623,211 627,304 |

The Company utilizes an internal loan classification system to grade loans according to certain credit quality indicators. These credit quality indicators include, but are not limited to, recent credit performance, delinquency, liquidity, cash flows, debt coverage ratios, collateral type and loan-to-value ratio. The Company's internal loan classification system is compatible with classifications used by the Federal Deposit Insurance Corporation, as well as other regulatory agencies. Loans may be classified as follows:

Pass: Loans which are performing as agreed with few or no signs of weakness. These loans show sufficient cash flow, capital and collateral to repay the loan as agreed. Borrowers for these loans include well capitalized public corporations.

Special Mention: Loans where potential weaknesses have developed which could cause a more serious problem if not corrected.

Substandard: Loans where well-defined weaknesses exist that require corrective action to prevent further deterioration.

Doubtful: Loans having all the characteristics of Substandard and which have deteriorated to a point where collection and liquidation in full is highly questionable.

Loss: Loans that are considered uncollectible or with limited possible recovery.

Impaired: Loans for which it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement and for which a specific impairment reserve has been considered.

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The following tables provide details of the Company's loan and lease portfolio, net of unearned income, by segment, class and internally assigned grade at September 30, 2012 and December 31, 2011:

September 30, 2012

| | | September 30, 2012 | | | | | | | | |
|-------------------------------|-------------|--------------------|-------------|----------------------------|------|----------|-------------|--|--|--|
| | Pass | Special Mention | Substandard | Doubtful (In thousands) | Loss | Impaired | Total | | | |
| Commercial and | | | | | | | | | | |
| industrial | \$1,403,197 | \$10,018 | \$42,401 | \$867 | \$17 | \$6,219 | \$1,462,719 | | | |
| Real estate | | | | | | | | | | |
| Consumer | | | | | | | | | | |
| mortgage | 1,703,860 | 31,993 | 133,146 | 3,727 | 203 | 15,854 | 1,888,783 | | | |
| Home equity | 467,218 | 4,788 | 17,902 | 1,002 | 285 | 1,638 | 492,833 | | | |
| Agricultural | 232,740 | 4,684 | 14,727 | 20 | - | 5,562 | 257,733 | | | |
| Commercial and | | | | | | | | | | |
| industrial-owner | | | | | | | | | | |
| occupied | 1,169,863 | 34,384 | 83,610 | 736 | 49 | 20,989 | 1,309,631 | | | |
| Construction, acquisition and | | | | | | | | | | |
| development | 607,782 | 42,128 | 85,326 | 703 | - | 87,753 | 823,692 | | | |

138,613

13,759

\$529,484

70

828

\$7,953

6

\$560

45,500

6,790

\$180,285

1,517,131

101,405

582,352

\$7,785,548

Commercial real

estate

Credit cards

All other

Total

| | | December 31, 2011 | | | | | | | |
|------------------|-------------|-------------------|-------------|----------------|-------|----------|-------------|--|--|
| | | Special | | | | | | | |
| | Pass | Mention | Substandard | Doubtful | Loss | Impaired | Total | | |
| | | | | (In thousands) |) | | | | |
| Commercial and | | | | | | | | | |
| industrial | \$1,415,731 | \$4,947 | \$43,549 | \$1,263 | \$405 | \$7,833 | \$1,473,728 | | |
| Real estate | | | | | | | | | |
| Consumer | | | | | | | | | |
| mortgage | 1,742,593 | 17,914 | 148,267 | 4,434 | 189 | 31,793 | 1,945,190 | | |
| Home equity | 492,235 | 2,775 | 17,050 | 1,134 | 493 | 675 | 514,362 | | |
| Agricultural | 213,280 | 3,795 | 19,296 | 20 | - | 3,096 | 239,487 | | |
| Commercial and | | | | | | | | | |
| industrial-owner | | | | | | | | | |
| occupied | 1,167,220 | 18,280 | 90,778 | 496 | - | 24,801 | 1,301,575 | | |
| Construction, | | | | | | | | | |
| acquisition and | | | | | | | | | |
| development | 619,497 | 23,429 | 136,412 | 845 | - | 128,179 | 908,362 | | |
| Commercial real | | | | | | | | | |
| estate | 1,501,196 | 37,409 | 179,295 | - | - | 36,122 | 1,754,022 | | |
| | | | | | | | | | |

1,738,516

101,405 604,657

\$8,679,969

37,202

\$176,139

| Credit cards | 105,867 | 41 | 175 | 188 | 10 | - | 106,281 |
|--------------|-------------|-----------|-----------|---------|---------|-----------|-------------|
| All other | 587,970 | 16,104 | 20,263 | 470 | 73 | 2,424 | 627,304 |
| Total | \$7,845,589 | \$124,694 | \$655,085 | \$8,850 | \$1,170 | \$234,923 | \$8,870,311 |

The following tables provide details regarding impaired loans and leases, net of unearned income, by segment and class at September 30, 2012 and December 31, 2011:

| | Recorded Investment in Impaired Loans | Unpaid Principal Balance of Impaired Loans | Related Allowance for Credit Losses | Average Invest Three months ended September 30, 2012 (In thousands) | Recorded | | Nine months ended September 30, 2012 |
|----------------------------|--|--|--|---|-----------|-------|--------------------------------------|
| With no related allowance: | | | | (III diododilas) | | | |
| Commercial and industrial | \$2,827 | \$4,012 | \$- | \$2,607 | \$2,812 | \$- | \$11 |
| Real estate | | | | | | | |
| Consumer | 10.145 | 10 501 | | 10.101 | 12.041 | 10 | |
| mortgage | 10,147 | 12,731 | - | 10,181 | 12,041 | 18 | 57 |
| Home equity | 940 | 1,084 | - | 915 | 832 | 1 | 3 |
| Agricultural | 4,202 | 4,712 | - | 3,939 | 3,365 | 2 | 7 |
| Commercial and | | | | | | | |
| industrial-owner | 17.022 | 22.020 | | 1.5.5.4.1 | 12.052 | 20 | 0.0 |
| occupied | 17,932 | 23,020 | - | 15,541 | 12,052 | 29 | 80 |
| Construction, | | | | | | | |
| acquisition and | 47.064 | 71 002 | | 50 204 | 57.926 | 66 | 226 |
| development Commercial | 47,064 | 71,083 | - | 52,384 | 57,826 | 66 | 226 |
| | 22,316 | 30,933 | - | 19,513 | 18,120 | 40 | 105 |
| All other | 920 | 1,383 | _ ტ | 769 | 756 | 2 | 5 |
| Total | \$106,348 | \$148,958 | \$- | \$105,849 | \$107,804 | \$158 | \$494 |
| With an allowance: | | | | | | | |
| Commercial and | | * | | * | | * | |
| industrial | \$3,392 | \$4,074 | \$2,025 | \$6,813 | \$6,227 | \$19 | \$38 |
| Real estate | | | | | | | |
| Consumer | 5.505 | 6.040 | 1 220 | 5 416 | 10 10 1 | 0 | 0.1 |
| mortgage | 5,707 | 6,843 | 1,338 | 7,416 | 12,484 | 9 | 81 |
| Home equity | 698 | 698 | 363 | 701 | 555 | 1 | 4 |
| Agricultural | 1,360 | 2,493 | 331 | 1,854 | 1,535 | 4 | 7 |
| Commercial and | | | | | | | |
| industrial-owner | 2.055 | 4.061 | 606 | 6.242 | 11.660 | 1.4 | 40 |
| occupied | 3,057 | 4,061 | 696 | 6,343 | 11,668 | 14 | 48 |
| Construction, | | | | | | | |
| acquisition and | 40.690 | 42 700 | 10.170 | 42.079 | 50,000 | 92 | 200 |
| development | 40,689 | 42,788 | 10,179 | 42,078 | 50,099 | 82 | 308 |

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| Commercial | 14,886 | 15,664 | 3,213 | 18,335 | 17,161 | 69 | 165 |
|------------------|-----------|-----------|----------|-----------|-----------|-------|---------|
| All other | 2 | 2 | 60 | 165 | 252 | 1 | 3 |
| Total | \$69,791 | \$76,623 | \$18,205 | \$83,705 | \$99,981 | \$199 | \$654 |
| Total: | | | | | | | |
| Commercial and | | | | | | | |
| industrial | \$6,219 | \$8,086 | \$2,025 | \$9,420 | \$9,039 | \$19 | \$49 |
| Real estate | | | | | | | |
| Consumer | | | | | | | |
| mortgage | 15,854 | 19,574 | 1,338 | 17,597 | 24,525 | 27 | 138 |
| Home equity | 1,638 | 1,782 | 363 | 1,616 | 1,387 | 2 | 7 |
| Agricultural | 5,562 | 7,205 | 331 | 5,793 | 4,900 | 6 | 14 |
| Commercial and | | | | | | | |
| industrial-owner | | | | | | | |
| occupied | 20,989 | 27,081 | 696 | 21,884 | 23,720 | 43 | 128 |
| Construction, | | | | | | | |
| acquisition and | | | | | | | |
| development | 87,753 | 113,871 | 10,179 | 94,462 | 107,925 | 148 | 534 |
| Commercial | 37,202 | 46,597 | 3,213 | 37,848 | 35,281 | 109 | 270 |
| All other | 922 | 1,385 | 60 | 934 | 1,008 | 3 | 8 |
| Total | \$176,139 | \$225,581 | \$18,205 | \$189,554 | \$207,785 | \$357 | \$1,148 |

| | December 31, 2011 | | | | | | |
|---|-------------------|------------|----------------|------------|------------|--|--|
| | | Unpaid | | | | | |
| | Recorded | Principal | Related | | | | |
| | Investment | Balance of | Allowance | Average | Interest | | |
| | in Impaired | Impaired | for Credit | Recorded | Income | | |
| | Loans | Loans | Losses | Investment | Recognized | | |
| | | | (In thousands) |) | _ | | |
| With no related allowance: | | | | | | | |
| Commercial and industrial | \$4,874 | \$6,854 | \$- | \$3,879 | \$78 | | |
| Real estate | | | | | | | |
| Consumer mortgage | 16,883 | 19,538 | - | 19,628 | 397 | | |
| Home equity | 627 | 771 | - | 541 | 1 | | |
| Agricultural | 1,549 | 2,676 | - | 2,502 | 20 | | |
| Commercial and industrial-owner occupied | 6,973 | 9,191 | - | 11,598 | 185 | | |
| Construction, acquisition and development | 69,843 | 89,782 | - | 107,596 | 941 | | |
| Commercial real estate | 15,184 | 24,198 | - | 20,702 | 311 | | |
| All other | 1,284 | 1,668 | - | 1,169 | 67 | | |
| Total | \$117,217 | \$154,678 | \$- | \$167,615 | \$2,000 | | |
| | | | | | | | |
| With an allowance: | | | | | | | |
| Commercial and industrial | \$2,959 | \$3,301 | \$4,071 | \$3,558 | \$49 | | |
| Real estate | | | | | | | |
| Consumer mortgage | 14,910 | 16,224 | 4,386 | 14,960 | 323 | | |
| Home equity | 48 | 276 | 48 | 504 | 3 | | |
| Agricultural | 1,547 | 1,547 | 380 | 3,164 | 18 | | |
| Commercial and industrial-owner occupied | 17,828 | 21,085 | 3,601 | 10,329 | 146 | | |
| Construction, acquisition and development | 58,336 | 67,426 | 21,581 | 80,957 | 1,651 | | |
| Commercial real estate | 20,938 | 21,422 | 5,324 | 27,210 | 851 | | |
| All other | 1,140 | 1,140 | 317 | 1,307 | 8 | | |
| Total | \$117,706 | \$132,421 | \$39,708 | \$141,989 | \$3,049 | | |
| | | | | | | | |
| Total: | | | | | | | |
| Commercial and industrial | \$7,833 | \$10,155 | \$4,071 | \$7,437 | \$127 | | |
| Real estate | | | | | | | |
| Consumer mortgage | 31,793 | 35,762 | 4,386 | 34,588 | 720 | | |
| Home equity | 675 | 1,047 | 48 | 1,045 | 4 | | |
| Agricultural | 3,096 | 4,223 | 380 | 5,666 | 38 | | |
| Commercial and industrial-owner occupied | 24,801 | 30,276 | 3,601 | 21,927 | 331 | | |
| Construction, acquisition and development | 128,179 | 157,208 | 21,581 | 188,553 | 2,592 | | |
| Commercial real estate | 36,122 | 45,620 | 5,324 | 47,912 | 1,162 | | |
| All other | 2,424 | 2,808 | 317 | 2,476 | 75 | | |
| Total | \$234,923 | \$287,099 | \$39,708 | \$309,604 | \$5,049 | | |

The following tables provide details regarding impaired real estate construction, acquisition and development loans and leases, net of unearned income, by collateral type at September 30, 2012 and December 31, 2011:

| | Recorded Investment in Impaired Loans | Unpaid Principal Balance of Impaired Loans | Related Allowance for Credit Losses | _ | Recorded tment Nine months ended September 30, 2012 | | Nine months ended September 30, 2012 |
|--------------------------------|--|--|--|----------|--|------|--------------------------------------|
| With no related allowance: | | | | | | | |
| Multi-family | | | | | | | |
| construction | \$- | \$- | \$- | \$- | \$- | \$- | \$- |
| One-to-four | | | | | | | |
| family | | | | | | | |
| construction | 9,110 | 14,174 | - | 8,632 | 7,986 | 10 | 31 |
| Recreation and all other loans | 1,154 | 1,345 | | 751 | 495 | 1 | 4 |
| Commercial | 1,134 | 1,545 | - | 731 | 493 | 1 | 4 |
| construction | 5,727 | 6,637 | _ | 3,902 | 2,866 | 17 | 34 |
| Commercial | | | | | | | |
| acquisition and | | | | | | | |
| development | 13,819 | 19,296 | - | 12,049 | 12,518 | 10 | 43 |
| Residential acquisition and | | | | | | | |
| development | 17,254 | 29,631 | _ | 27,050 | 33,961 | 28 | 114 |
| Total | \$47,064 | \$71,083 | \$- | \$52,384 | \$57,826 | \$66 | \$226 |
| | , | | | · , | | | · |
| With an allowance: | | | | | | | |
| Multi-family construction | \$- | \$- | \$- | \$- | \$- | \$- | \$- |
| One-to-four | Ψ | Ψ | Ψ | Ψ | Ψ | Ψ | Ψ |
| family | | | | | | | |
| construction | 3,789 | 4,055 | 867 | 4,955 | 4,649 | 10 | 24 |
| Recreation and all | | | | | | | |
| other loans | - | - | - | 142 | 48 | - | - |
| Commercial construction | 982 | 982 | 950 | 1,075 | 1,465 | 5 | 10 |
| Commercial | 702 | 702 | 750 | 1,073 | 1,703 | 3 | 10 |
| acquisition and | | | | | | | |
| development | 6,315 | 6,396 | 1,226 | 8,314 | 10,148 | 16 | 56 |
| | 29,603 | 31,355 | 7,136 | 27,592 | 33,789 | 51 | 218 |
| | | | | | | | |

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| Residential acquisition and development | | | | | | | |
|---|----------|-----------|----------|----------|-----------|-------|-------|
| Total | \$40,689 | \$42,788 | \$10,179 | \$42,078 | \$50,099 | \$82 | \$308 |
| Total: | | | | | | | |
| Multi-family | | | | | | | |
| construction | \$- | \$- | \$- | \$- | \$- | \$- | \$- |
| One-to-four family | | | | | | | |
| construction | 12,899 | 18,229 | 867 | 13,587 | 12,635 | 20 | 55 |
| Recreation and al | 1 | | | | | | |
| other loans | 1,154 | 1,345 | - | 893 | 543 | 1 | 4 |
| Commercial | | | | | | | |
| construction | 6,709 | 7,619 | 950 | 4,977 | 4,331 | 22 | 44 |
| Commercial acquisition and | | | | | | | |
| development | 20,134 | 25,692 | 1,226 | 20,363 | 22,666 | 26 | 99 |
| Residential acquisition and | | | | | | | |
| development | 46,857 | 60,986 | 7,136 | 54,642 | 67,750 | 79 | 332 |
| Total | \$87,753 | \$113,871 | \$10,179 | \$94,462 | \$107,925 | \$148 | \$534 |

| | December 31, 2011 | | | | | | |
|---|-------------------|-----------------|----------------|------------|------------|--|--|
| | Unpaid | | | | | | |
| | Recorded | Principal | Related | | | | |
| | Investment | Balance of | Allowance | Average | Interest | | |
| | in Impaired | Impaired | for Credit | Recorded | Income | | |
| | Loans | Loans | Losses | Investment | Recognized | | |
| | | | (In thousands) | | | | |
| With no related allowance: | | | | | | | |
| Multi-family construction | \$1,067 | \$2,259 | \$- | \$5,474 | \$18 | | |
| One-to-four family construction | 7,931 | 9,313 | - | 9,269 | 94 | | |
| Recreation and all other loans | 372 | 545 | - | 491 | 9 | | |
| Commercial construction | 633 | 917 | - | 9,663 | 83 | | |
| Commercial acquisition and development | 17,130 | 19,855 | - | 20,640 | 99 | | |
| Residential acquisition and development | 42,710 | 56,893 | - | 62,059 | 638 | | |
| Total | \$69,843 | \$89,782 | \$- | \$107,596 | \$941 | | |
| | | | | | | | |
| With an allowance: | | | | | | | |
| Multi-family construction | \$- | \$- | \$- | \$571 | \$- | | |
| One-to-four family construction | 5,313 | 6,083 | 1,589 | 5,334 | 108 | | |
| Recreation and all other loans | - | - | - | 271 | 2 | | |
| Commercial construction | 4,387 | 5,128 | 886 | 7,289 | 126 | | |
| Commercial acquisition and development | 5,091 | 7,728 | 1,418 | 12,965 | 429 | | |
| Residential acquisition and development | 43,545 | 48,487 | 17,688 | 54,527 | 986 | | |
| Total | \$58,336 | \$67,426 | \$21,581 | \$80,957 | \$1,651 | | |
| | | | | | | | |
| Total: | | | | | | | |
| Multi-family construction | \$1,067 | \$2,259 | \$- | \$6,045 | \$18 | | |
| One-to-four family construction | 13,244 | 15,396 | 1,589 | 14,603 | 202 | | |
| Recreation and all other loans | 372 | 545 | - | 762 | 11 | | |
| Commercial construction | 5,020 | 6,045 | 886 | 16,952 | 209 | | |
| Commercial acquisition and development | 22,221 | 27,583 | 1,418 | 33,605 | 528 | | |
| Residential acquisition and development | 86,255 | 105,380 | 17,688 | 116,586 | 1,624 | | |
| Total | \$128,179 | \$157,208 | \$21,581 | \$188,553 | \$2,592 | | |

Loans considered impaired under Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 310, Receivables ("FASB ASC 310"), are loans for which, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. The Company's recorded investment in loans considered impaired at September 30, 2012 and December 31, 2011 was \$176.1 million and \$234.9 million, respectively. At September 30, 2012 and December 31, 2011, \$69.8 million and \$117.7 million, respectively, of those impaired loans had a valuation allowance of \$18.2 million and \$39.7 million, respectively. The remaining balance of impaired loans of \$106.3 million and \$117.2 million at September 30, 2012 and December 31, 2011, respectively, were charged down to fair value, less estimated selling costs which approximated net realizable value. Therefore, such loans did not have an associated valuation allowance. Impaired loans that were characterized as troubled debt restructurings ("TDRs") totaled \$43.3 million and \$58.0 million at September 30, 2012 and December 31, 2011, respectively. The average recorded investment in impaired loans was \$189.6 million and \$207.8 million for the three months and nine months ended September 30, 2012, respectively, and \$309.6 million for the year ended December 31, 2011.

Non-performing loans and leases ("NPLs") consist of non-accrual loans and leases, loans and leases 90 days or more past due and still accruing, and loans and leases that have been restructured because of the borrower's weakened financial condition. The following table presents information concerning NPLs as of the dates indicated:

| | September 30, | | | December 31, | | | |
|---|---------------|---------|----|------------------------|----|---------|--|
| | 20 | 2012 | | 2011 (In thousands) | | 2011 | |
| Non-accrual loans and leases | \$ | 219,738 | \$ | 314,479 | \$ | 276,798 | |
| Loans and leases 90 days or more past due, still accruing | | 1,442 | | 7,354 | | 3,434 | |
| Restructured loans and leases still accruing | | 26,147 | | 40,966 | | 42,018 | |
| Total non-performing loans and leases | \$ | 247,327 | \$ | 362,799 | \$ | 322,250 | |

The Bank's policy for all loan classifications provides that loans and leases are generally placed in non-accrual status if, in management's opinion, payment in full of principal or interest is not expected or payment of principal or interest is more than 90 days past due, unless such loan or lease is both well-secured and in the process of collection. At September 30, 2012, the Company's geographic NPL distribution was concentrated primarily in its Alabama, Mississippi and Tennessee markets, including the greater Memphis, Tennessee area, a portion of which is in northwest Mississippi and Arkansas. The following table presents the Company's nonaccrual loans and leases by segment and class as of the dates indicated:

| | | | December |
|---|-----------|---------------|-----------|
| | Septe | September 30, | |
| | 2012 | 2011 | 2011 |
| | | (In thousands | s) |
| Commercial and industrial | \$8,674 | \$11,122 | \$12,260 |
| Real estate | | | |
| Consumer mortgages | 35,599 | 44,100 | 47,878 |
| Home equity | 3,471 | 2,634 | 2,036 |
| Agricultural | 7,190 | 6,254 | 4,179 |
| Commercial and industrial-owner occupied | 27,059 | 26,977 | 33,112 |
| Construction, acquisition and development | 92,351 | 171,566 | 133,110 |
| Commercial real estate | 40,514 | 49,500 | 40,616 |
| Credit cards | 465 | 551 | 594 |
| All other | 4,415 | 1,775 | 3,013 |
| Total | \$219,738 | \$314,479 | \$276,798 |

In the normal course of business, management will sometimes grant concessions, which would not otherwise be considered, to borrowers that are experiencing financial difficulty. Loans identified as meeting the criteria set out in FASB ASC 310 are identified as TDRs. The concessions granted most frequently for TDRs involve reductions or delays in required payments of principal and interest for a specified period, the rescheduling of payments in accordance with a bankruptcy plan or the charge-off of a portion of the loan. In most cases, the conditions of the credit also warrant nonaccrual status, even after the restructure occurs. Other conditions that warrant a loan being considered a TDR include reductions in interest rates to below market rates due to bankruptcy plans or by the bank in an attempt to assist the borrower in working through liquidity problems. As part of the credit approval process, the restructured loans are evaluated for adequate collateral protection in determining the appropriate accrual status at the time of restructure. TDRs recorded as nonaccrual loans may be returned to accrual status in years after the restructure if there has been at least a six-month period of sustained repayment performance in accordance with the terms of the restructured loan by the borrower and the interest rate at the time of restructure was at or above market for a comparable loan. During the third quarter and first nine months of 2012, the most common concessions that were granted involved rescheduling payments of principal and interest over a longer amortization period, granting a period of reduced principal payment or interest only payment for a limited time period, or the rescheduling of payments in

accordance with a bankruptcy plan.

The following tables summarize the financial effect of TDRs for the periods indicated:

| | Three months ended September 30, 2012 | | | | | |
|---|---------------------------------------|------------------------|----------|--|--|--|
| | Pre-Modification Post-Modification | | | | | |
| | Number | Outstanding Outstandin | | | | |
| | of | Recorded Recorded | | | | |
| | Contracts | Investment Investmen | | | | |
| | | (Dollars in thous | sands) | | | |
| Commercial and industrial | 1 | \$ 18 | \$ 18 | | | |
| Real estate | | | | | | |
| Consumer mortgages | 8 | 1,909 | 1,802 | | | |
| Agricultural | - | - | - | | | |
| Commercial and industrial-owner occupied | 6 | 6,505 | 6,476 | | | |
| Construction, acquisition and development | 3 | 220 | 218 | | | |
| Commercial real estate | 1 | 368 | 367 | | | |
| All other | 2 | 187 | 187 | | | |
| Total | 21 | \$ 9,207 | \$ 9,068 | | | |

| | Nine months ended September 30, 2012 | | | | | |
|---|--------------------------------------|------------------------------------|------------|--|--|--|
| | | Pre-Modification Post-Modification | | | | |
| | Number | Number Outstanding Outstand | | | | |
| | of | Recorded | Recorded | | | |
| | Contracts | Investment | Investment | | | |
| | | (Dollars in thou | sands) | | | |
| Commercial and industrial | 8 | \$ 1,686 | \$ 1,348 | | | |
| Real estate | | | | | | |
| Consumer mortgages | 29 | 7,924 | 7,174 | | | |
| Agricultural | 2 | 853 | 861 | | | |
| Commercial and industrial-owner occupied | 23 | 12,470 | 11,847 | | | |
| Construction, acquisition and development | 35 | 20,921 | 20,518 | | | |
| Commercial | 9 | 7,293 | 7,279 | | | |
| All other | 7 | 825 | 824 | | | |
| Total | 113 | \$ 51.972 | \$ 49.851 | | | |

| | Yea | Year ended December 31, 2011 Pre-Modification Post-Modification | | | |
|---|---------------------------|--|----------|--|--|
| | Number of Contracts | Outstanding Outstandin Recorded Recorded | | | |
| | Contracts | (Dollars in thous | | | |
| Commercial and industrial | 7 | \$ 3,142 | \$ 2,374 | | |
| Real estate | | | | | |
| Consumer mortgages | 35 | 6,901 | 6,424 | | |
| Agricultural | 4 | 2,650 | 1,479 | | |
| Commercial and industrial-owner occupied | 29 | 13,330 | 11,740 | | |
| Construction, acquisition and development | 30 | 23,863 | 19,228 | | |
| Commercial real estate | 24 | 16,121 | 15,046 | | |

| All other | 7 | 2,957 | 2,406 |
|-----------|-----|-----------|-----------|
| Total | 136 | \$ 68,964 | \$ 58,697 |
| | | | |
| | | | |
| | | | |
| 16 | | | |

The following tables summarize TDRs within the previous 12 months for which there was a payment default during the period indicated (i.e., 30 days or more past due at any given time during the period indicated):

| Real estate | September of Number of Contracts | nonths ended er 30, 2012 Recorded Investment in thousands) |
|---|----------------------------------|--|
| | 6 | \$488 |
| Consumer mortgages Commercial and industrial-owner occupied | 1 | Ψ400 |
| Construction, acquisition and development | 11 | 1,256 |
| All other | 1 | 7 |
| Total | 19 | \$1,751 |
| Total | 19 | \$1,/31 |
| Commercial and industrial | September of Contracts | nths ended er 30, 2012 Recorded Investment a thousands) \$129 |
| Real estate | | |
| Consumer mortgages | 16 | 1,856 |
| Agricultural | 1 | 170 |
| Commercial and industrial-owner occupied | 6 | 1,610 |
| Construction, acquisition and development | 21 | 5,503 |
| Commercial | 3 | 2,525 |
| All other | 1 | 7 |
| Total | 49 | \$11,800 |
| | 2 | December 31, |
| | Number of | Recorded |
| | Contracts | Investment |
| | • | thousands) |
| Commercial and industrial | 4 | \$1,506 |
| Real estate | | |
| Consumer mortgages | 4 | 1,563 |
| Agricultural | 3 | 1,382 |
| Commercial and industrial-owner occupied | 6 | 1,683 |
| Construction, acquisition and development | 13 | 3,622 |
| Commercial real estate | 3 | 2,946 |
| All other | 1 | 302 |
| Total | 34 | \$13,004 |
| | | |

NOTE 3 – ALLOWANCE FOR CREDIT LOSSES

The following tables summarize the changes in the allowance for credit losses by segment and class for the periods indicated:

| Nine months ended |
|--------------------|
| September 30, 2012 |

| | Balance, Beginning of Period | Charge-offs | Recoveries (In thousands) | Provision | Balance, End of Period |
|---|---------------------------------------|-------------|------------------------------|-----------|------------------------------|
| Commercial and industrial | \$20,724 | \$(10,188) | \$3,589 | \$7,580 | \$21,705 |
| Real estate | | | | | |
| Consumer mortgage | 36,529 | (9,333 | 1,017 | 3 | 28,216 |
| Home equity | 8,630 | (1,657) | 430 | (1,482) | 5,921 |
| Agricultural | 3,921 | (784) |) 116 | (599) | 2,654 |
| Commercial and industrial-owner occupied | 21,929 | (7,594) | 2,135 | 2,849 | 19,319 |
| Construction, acquisition and development | 45,562 | (27,799) | 6,786 | 7,993 | 32,542 |
| Commercial real estate | 39,444 | (8,702) | 6,330 | 5,099 | 42,171 |
| Credit cards | 4,021 | (1,690 | 383 | 455 | 3,169 |
| All other | 14,358 | (1,927) | 789 | 102 | 13,322 |
| Total | \$195,118 | \$(69,674) | \$21,575 | \$22,000 | \$169,019 |

Year ended December 31, 2011

| | | D | ecember 31, 20 | /11 | |
|---|---------------------------------------|-------------|---------------------------|-----------|------------------------------|
| | Balance, Beginning of Period | Charge-offs | Recoveries (In thousands) | Provision | Balance, End of Period |
| Commercial and industrial | \$22,479 | \$(17,337 | \$1,567 | \$14,015 | \$20,724 |
| Real estate | | | | | |
| Consumer mortgage | 35,540 | (10,186 | 1,111 | 10,064 | 36,529 |
| Home equity | 7,305 | (5,852 | 185 | 6,992 | 8,630 |
| Agricultural | 4,997 | (3,420 | 123 | 2,221 | 3,921 |
| Commercial and industrial-owner occupied | 20,403 | (10,302 | 393 | 11,435 | 21,929 |
| Construction, acquisition and development | 59,048 | (67,362 | 3,951 | 49,925 | 45,562 |
| Commercial real estate | 33,439 | (17,436 | 1,045 | 22,396 | 39,444 |
| Credit cards | 4,126 | (3,072 | 803 | 2,164 | 4,021 |
| All other | 9,576 | (7,088 | 1,001 | 10,869 | 14,358 |
| Total | \$196,913 | \$(142.055 | \$10,179 | \$130,081 | \$195,118 |

Nine months ended September 30, 2011

| | | ~ -1 | | | |
|---|-----------------------------|-------------|----------------|-----------|--------------------|
| | Balance, Beginning of | | | | Balance, End of |
| | Period | Charge-offs | Recoveries | Provision | Period |
| | | | (In thousands) | | |
| Commercial and industrial | \$22,479 | \$(15,660) | \$1,121 | \$12,084 | \$20,024 |
| Real estate | | | | | |
| Consumer mortgage | 35,540 | (7,233) | 848 | 10,346 | 39,501 |
| Home equity | 7,305 | (4,185) | 142 | 6,626 | 9,888 |
| Agricultural | 4,997 | (3,310) | 47 | 2,658 | 4,392 |
| Commercial and industrial-owner occupied | 20,403 | (9,166) | 293 | 9,940 | 21,470 |
| Construction, acquisition and development | 59,048 | (56,823) | 2,980 | 43,033 | 48,238 |
| Commercial real estate | 33,439 | (10,578) | 705 | 15,997 | 39,563 |
| Credit cards | 4,126 | (2,366) | 635 | 1,525 | 3,920 |
| All other | 9,576 | (6,294) | 786 | 8,622 | 12,690 |
| Total | \$196,913 | \$(115,615) | \$7,557 | \$110,831 | \$199,686 |

The following tables provide the allowance for credit losses by segment, class and impairment status as of the dates indicated:

| | September 30, 2012 | | | | |
|---|--------------------|------------|------------|-----------|--|
| | | Allowance | Allowance | | |
| | Recorded | for | for | | |
| | Balance of | Impaired | All Other | | |
| | Impaired | Loans | Loans | Total | |
| | Loans | and Leases | and Leases | Allowance | |
| | | (In tho | usands) | | |
| Commercial and industrial | \$6,219 | \$2,025 | \$19,680 | \$21,705 | |
| Real estate | | | | | |
| Consumer mortgage | 15,854 | 1,338 | 26,878 | 28,216 | |
| Home equity | 1,638 | 363 | 5,558 | 5,921 | |
| Agricultural | 5,562 | 331 | 2,323 | 2,654 | |
| Commercial and industrial-owner occupied | 20,989 | 696 | 18,623 | 19,319 | |
| Construction, acquisition and development | 87,753 | 10,179 | 22,363 | 32,542 | |
| Commercial real estate | 37,202 | 3,213 | 38,958 | 42,171 | |
| Credit cards | - | - | 3,169 | 3,169 | |
| All other | 922 | 60 | 13,262 | 13,322 | |
| Total | \$176,139 | \$18,205 | \$150,814 | \$169,019 | |

| | December 31, 2011 | | | | | |
|---|-------------------|------------|------------|-----------|--|--|
| | | Allowance | Allowance | | | |
| | Recorded | for | for | | | |
| | Balance of | Impaired | All Other | | | |
| | Impaired | Loans | Loans | Total | | |
| | Loans | and Leases | and Leases | Allowance | | |
| | | (In tho | usands) | | | |
| Commercial and industrial | \$7,833 | \$4,071 | \$16,653 | \$20,724 | | |
| Real estate | | | | | | |
| Consumer mortgage | 31,793 | 4,386 | 32,143 | 36,529 | | |
| Home equity | 675 | 48 | 8,582 | 8,630 | | |
| Agricultural | 3,096 | 380 | 3,541 | 3,921 | | |
| Commercial and industrial-owner occupied | 24,801 | 3,601 | 18,328 | 21,929 | | |
| Construction, acquisition and development | 128,179 | 21,581 | 23,981 | 45,562 | | |
| Commercial real estate | 36,122 | 5,324 | 34,120 | 39,444 | | |
| Credit cards | - | - | 4,021 | 4,021 | | |
| All other | 2,424 | 317 | 14,041 | 14,358 | | |
| Total | \$234,923 | \$39,708 | \$155,410 | \$195,118 | | |

Management evaluates impaired loans individually in determining the adequacy of the allowance for impaired loans.

NOTE 4 – OTHER REAL ESTATE OWNED

The following table presents the activity in other real estate owned for the periods indicated:

| | Nine month | Nine months ended | | |
|-------------------------------------|------------|-------------------|-------------|--|
| | Septemb | er 30, | 31, | |
| | 2012 | 2011 | 2011 | |
| | (1 | In thousands |) | |
| Balance at beginning of period | \$173,805 | \$133,412 | \$133,412 | |
| Additions to foreclosed properties | | | | |
| New foreclosed properties | 23,938 | 88,726 | 125,234 | |
| Reductions in foreclosed properties | | | | |
| Sales | (53,328) | (47,799 |) (64,488) | |
| Writedowns | (16,204) | (11,653 |) (20,353) | |
| Balance at end of period | \$128,211 | \$162,686 | \$173,805 | |

The following tables present the other real estate owned by geographical location, segment and class as of the dates indicated:

| September 30, 2012 | | | | | | | | |
|--------------------|--------------------------------|---------|------------|-----------|-------|-------|--|--|
| Alabama | Arkansas*Mississippi* Missouri | Greater | Tennessee* | Texas | Other | Total | | |
| and | | Memphis | | and | | | | |
| Florida | | Area | | Louisiana | | | | |

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Panhandle

| Commercial and | | | | | | | | | |
|------------------|----------|---------|-----------|---------|----------|-----------|----------|---------|-----------|
| industrial | \$411 | \$ 94 | \$ 105 | \$- | \$797 | \$ - | \$ - | \$- | \$1,407 |
| Real estate | | | | | | | | | |
| Consumer | | | | | | | | | |
| mortgages | 2,621 | 251 | 2,645 | 71 | 1,350 | 634 | 290 | 4,084 | 11,946 |
| Home equity | - | - | 216 | - | - | - | - | - | 216 |
| Agricultural | 876 | - | - | - | 1,130 | 2,303 | - | - | 4,309 |
| Commercial | | | | | | | | | |
| and | | | | | | | | | |
| industrial-owner | | | | | | | | | |
| occupied | 533 | 69 | 1,510 | - | 375 | 50 | 146 | - | 2,683 |
| Construction, | | | | | | | | | |
| acquisition and | | | | | | | | | |
| development | 16,953 | 1,647 | 15,800 | 880 | 41,732 | 13,929 | 2,163 | 523 | 93,627 |
| Commercial | | | | | | | | | |
| real estate | 826 | 1,548 | 2,219 | 362 | 7,014 | 245 | 226 | - | 12,440 |
| All other | 46 | 16 | 224 | 113 | 1,152 | - | - | 32 | 1,583 |
| Total | \$22,266 | \$3,625 | \$ 22,719 | \$1,426 | \$53,550 | \$ 17,161 | \$ 2,825 | \$4,639 | \$128,211 |

^{*} Excludes the Greater Memphis Area.

December 31, 2011

| | Alabama and Florida Panhandle | Arkansas [°] | *Mississippi* | | Greater Memphis Area In thousand | Tennessee* ls) | Texas and Louisiana | Other | Total |
|------------------|--|-----------------------|---------------|---------|---|-------------------|---------------------------|---------|-----------|
| Commercial and | | | | | | | | | |
| industrial | \$436 | \$ 17 | \$ - | \$- | \$940 | \$ - | \$ - | \$- | \$1,393 |
| Real estate | | | | | | | | | |
| Consumer | | | | | | | | | |
| mortgages | 3,816 | 448 | 3,400 | - | 5,199 | 4,160 | 733 | 2,889 | 20,645 |
| Home equity | - | - | 51 | - | 600 | - | - | - | 651 |
| Agricultural | 899 | - | 275 | - | 4,542 | - | - | - | 5,716 |
| Commercial | | | | | | | | | |
| and | | | | | | | | | |
| industrial-owner | | | | | | | | | |
| occupied | 1,022 | 303 | 1,972 | 76 | 2,371 | 426 | 174 | - | 6,344 |
| Construction, | | | | | | | | | |
| acquisition and | | | | | | | | | |
| development | 19,318 | 2,241 | 18,850 | 1,974 | 69,822 | 6,918 | 2,763 | - | 121,886 |
| Commercial | | | | | | | | | |
| real estate | 1,121 | 1,605 | 3,604 | - | 7,672 | 753 | 232 | - | 14,987 |
| All other | 276 | 83 | 220 | 193 | 1,358 | - | 53 | - | 2,183 |
| Total | \$26,888 | \$4,697 | \$ 28,372 | \$2,243 | \$92,504 | \$ 12,257 | \$3,955 | \$2,889 | \$173,805 |
| * Excludes the G | reater Mem | phis Area | • | | | | | | |

September 30, 2011

| | | | | Septi | cilioci 50, | 2011 | | | |
|------------------|--|-----------|--------------|-------|--|------------|---------------------------|-------|---------|
| | Alabama and Florida Panhandle | Arkansas* | Mississippi* | | Greater Memphis Area n thousand | Tennessee* | Texas and Louisiana | Other | Total |
| Commercial and | | | | (_ | | | | | |
| industrial | \$439 | \$17 | \$ - | \$- | \$946 | \$ - | \$ - | \$- | \$1,402 |
| Real estate | | | | | | | | | |
| Consumer | | | | | | | | | |
| mortgages | 5,368 | 475 | 3,533 | - | 5,259 | 2,090 | 821 | 1,976 | 19,522 |
| Home equity | - | 63 | 155 | - | - | 368 | 100 | - | 686 |
| Agricultural | 951 | - | 968 | - | 4,233 | - | 78 | - | 6,230 |
| Commercial | | | | | | | | | |
| and | | | | | | | | | |
| industrial-owner | | | | | | | | | |
| occupied | 1,093 | 109 | 2,216 | 77 | 3,225 | 525 | 378 | - | 7,623 |
| Construction, | | | | | | | | | |
| acquisition and | | | | | | | | | |
| development | 11,355 | 2,384 | 18,890 | 2,706 | 70,189 | 6,072 | 2,998 | - | 114,594 |
| Commercial | | | | | | | | | |
| real estate | 2,939 | 1,631 | 1,266 | 451 | 2,601 | 848 | 234 | - | 9,970 |

| All other | 68 | 87 | 276 | 195 | 1,980 | - | 53 | - | 2,659 |
|-----------|----------|---------|-----------|---------|----------|----------|---------|---------|-----------|
| Total | \$22,213 | \$4,766 | \$ 27,304 | \$3,429 | \$88,433 | \$ 9,903 | \$4,662 | \$1,976 | \$162,686 |
| | | | | | | | | | |

^{*} Excludes the Greater Memphis Area.

The Company incurred total foreclosed property expenses of \$8.8 million and \$6.1 million for the three months ended September 30, 2012 and 2011, respectively. Realized net losses on dispositions and holding losses on valuations of these properties, a component of total foreclosed property expenses, were \$7.0 million and \$4.5 million for the three months ended September 30, 2012 and 2011, respectively. The Company incurred total foreclosed property expenses of \$27.4 and \$17.0 million for the nine months ended September 30, 2012 and 2011, respectively. Realized net losses on dispositions and holding losses on valuations of these properties, a component of total foreclosed property expenses, were \$20.4 and \$12.0 million for the nine months ended September 30, 2012 and 2011, respectively.

NOTE 5 – SECURITIES

During the second quarter of 2011, the Company determined that it no longer had the intent to hold until maturity all securities that were previously classified as held-to-maturity. As a result of this determination, all securities were classified as available-for-sale and recorded at fair value as of June 30, 2011. The Company reclassified held-to-maturity securities with amortized cost of \$1.6 billion and fair value of \$1.7 billion to available-for-sale resulting in an increase in other comprehensive income of \$19.7 million during the second quarter of 2011. A comparison of amortized cost and estimated fair values of available-for-sale securities as of September 30, 2012 and December 31, 2011 follows:

| | September 30, 2012 | | | | |
|---|--|---------------------------------------|---------------------------|---|--|
| | | Gross | Gross | Estimated | |
| | Amortized | Unrealized | Unrealized | Fair | |
| | Cost | Gains | Losses | Value | |
| | | (In tho | usands) | | |
| U.S. Government agencies | \$1,448,179 | \$24,612 | \$44 | \$1,472,747 | |
| Government agency issued residential | | | | | |
| mortgage-backed securities | 327,757 | 10,647 | 174 | 338,230 | |
| Government agency issued commercial | | | | | |
| mortgage-backed securities | 86,455 | 3,986 | 135 | 90,306 | |
| Obligations of states and political subdivisions | 538,473 | 36,174 | 88 | 574,559 | |
| Other | 7,046 | 718 | - | 7,764 | |
| Total | \$2,407,910 | \$76,137 | \$441 | \$2,483,606 | |
| | | | | | |
| | | | | | |
| | | Decembe | r 31, 2011 | | |
| | | Gross | Gross | TC 4' 4 1 | |
| | A 1 | | | Estimated | |
| | Amortized | Unrealized | Unrealized | Estimated Fair | |
| | Amortized Cost | Unrealized Gains | Unrealized Losses | | |
| | | Gains | | Fair | |
| U.S. Government agencies | | Gains | Losses | Fair | |
| U.S. Government agencies Government agency issued residential | Cost | Gains (In tho | Losses usands) | Fair Value | |
| | Cost | Gains (In tho | Losses usands) | Fair Value | |
| Government agency issued residential | Cost \$1,471,920 | Gains (In tho \$29,347 | Losses usands) \$24 | Fair Value \$1,501,243 | |
| Government agency issued residential mortgage-backed securities | Cost \$1,471,920 | Gains (In tho \$29,347 | Losses usands) \$24 | Fair Value \$1,501,243 | |
| Government agency issued residential mortgage-backed securities Government agency issued commercial | Cost \$1,471,920 394,894 | Gains (In tho \$29,347 9,786 | Losses usands) \$24 | Fair Value \$1,501,243 404,610 | |
| Government agency issued residential mortgage-backed securities Government agency issued commercial mortgage-backed securities | Cost \$1,471,920 394,894 31,161 | Gains (In tho \$29,347 9,786 | Losses usands) \$24 70 | Fair Value \$1,501,243 404,610 34,599 | |

Gross gains of approximately \$329,000 and gross losses of approximately \$39,000 were recognized on available-for-sale securities during the first nine months of 2012, while gross gains of \$12.4 million and gross losses of approximately \$327,000 were recognized during the first nine months of 2011.

The amortized cost and estimated fair value of available-for-sale securities at September 30, 2012 by contractual maturity are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Equity securities are considered as maturing after ten years.

| | S | eptember 30, 2012 | | |
|---|-------------|-------------------|-------|-----|
| | | Estimated | Weigh | ted |
| | Amortized | Fair | Avera | ge |
| | Cost | Value | Yield | d |
| | (D | ollars in thousa | ınds) | |
| Maturing in one year or less | \$483,074 | \$487,503 | 2.06 | % |
| Maturing after one year through five years | 1,351,410 | 1,382,562 | 1.75 | |
| Maturing after five years through ten years | 139,123 | 143,655 | 3.39 | |
| Maturing after ten years | 434,303 | 469,886 | 5.62 | |
| Total | \$2,407,910 | \$2,483,606 | | |

The following tables summarize information pertaining to temporarily impaired available-for-sale securities with continuous unrealized loss positions at September 30, 2012 and December 31, 2011:

| | | | Septemb | er 30, 2012 | | | |
|--------------------------------------|-------------------------------------|-------------|---------------------|-------------|----------|------------|--|
| | Continuous Unrealized Loss Position | | | | | | |
| | Less Tha | n 12 Months | 12 Months or Longer | | Total | | |
| | Fair | Unrealized | Fair | Unrealized | Fair | Unrealized | |
| | Value | Losses | Value | Losses | Value | Losses | |
| | | | (In th | ousands) | | | |
| U.S. Government agencies | \$47,417 | \$44 | \$- | \$- | \$47,417 | \$44 | |
| Government agency issued residential | | | | | | | |
| mortgage-backed securities | 6,484 | 68 | 3,118 | 106 | 9,602 | 174 | |
| Government agency issued commercial | | | | | | | |
| mortgage-backed securities | 20,065 | 135 | - | - | 20,065 | 135 | |
| Obligations of states | | | | | | | |
| and political subdivisions | 2,336 | 29 | 314 | 59 | 2,650 | 88 | |
| Other | - | - | - | - | - | - | |
| Total | \$76,302 | \$276 | \$3,432 | \$165 | \$79,734 | \$441 | |

| | December 31, 2011 Continuous Unrealized Loss Position Less Than 12 Months 12 Months or Longer Total | | | | | |
|--------------------------------------|---|------------|----------|------------|----------|------------|
| | Fair | Unrealized | Fair | Unrealized | Fair | Unrealized |
| | Value | Losses | Value | Losses | Value | Losses |
| | | | (In tl | housands) | | |
| U.S. Government agencies | \$34,850 | \$24 | \$- | \$- | \$34,850 | \$24 |
| Government agency issued residential | | | | | | |
| mortgage-backed securities | - | - | 3,751 | 70 | 3,751 | 70 |
| Government agency issued commercial | | | | | | |
| mortgage-backed securities | - | - | - | - | - | - |
| Obligations of states | | | | | | |
| and political subdivisions | 20,820 | 144 | 9,214 | 179 | 30,034 | 323 |
| Other | - | - | - | - | - | - |
| Total | \$55,670 | \$168 | \$12,965 | \$249 | \$68,635 | \$417 |

Based upon a review of the credit quality of these securities, and considering that the issuers were in compliance with the terms of the securities, management had no intent to sell these securities, and it was more likely than not that the Company would not be required to sell the securities prior to recovery of costs. Therefore, the impairments related to these securities were determined to be temporary. No other-than-temporary impairment was recorded during the first nine months of 2012.

NOTE 6 – PER SHARE DATA

The computation of basic earnings per share ("EPS") is based on the weighted average number of shares of common stock outstanding. The computation of diluted earnings per share is based on the weighted average number of shares of common stock outstanding plus the shares resulting from the assumed exercise of all outstanding share-based awards using the treasury stock method. Weighted-average antidilutive stock options to purchase 2.9 million shares of Company common stock for both the three months and nine months ended September 30, 2012, with a weighted average exercise price of \$20.59 and \$20.67 per share for the three months and nine months ended September 30, 2012, respectively, were excluded from diluted shares. Weighted-average antidilutive stock options to purchase 2.9 million shares of Company common stock for both the three months and nine months

ended September 30, 2011, respectively, with a weighted average exercise price of \$21.50 and \$21.45 per share for the three months and nine months ended September 30, 2011, respectively, were excluded from diluted shares. Antidilutive other equity awards of approximately 50,000 and 17,000 shares of Company common stock for the three months and nine months ended September 30, 2012, respectively, were also excluded from diluted shares. There were no antidilutive other equity awards for the three months and nine months ended September 30, 2011. The basic and diluted earnings per share computations for the first nine months of 2012 reflect the Company's issuance of 10,952,381 shares of common stock on January 24, 2012 in connection with an underwritten public offering. The following tables provide a reconciliation of the numerators and denominators of the basic and diluted earnings per share computations for the periods shown:

| | Three months ended September 30, 2012 | | | | | | |
|---|---|-------------------------|----------------------|--------------------|-------------------------|---------------------|--|
| | Income | Shares (Denominator) | Per Share Amount | Income (Numerator) | Shares (Denominator) | Per Share Amount | |
| Basic EPS | | (In tho | usands, excep | ot per share am | ounts) | | |
| Income available to common shareholders | \$23,825 | 94,438 | \$0.25 | \$11,934 | 83,489 | \$0.14 | |
| Effect of dilutive share-based awards | - | 91 | | - | - | | |
| Diluted EPS | | | | | | | |
| Income available to common shareholders plus assumed exercise of all outstanding | | | | | | | |
| share-based awards | \$23,825 | 94,529 | \$0.25 | \$11,934 | 83,489 | \$0.14 | |
| | Nine months ended September 30, 2012 2011 | | | | | | |
| | Income (Numerator) | Shares (Denominator) | Per Share | Income | Shares | Per Share | |
| | (In thousands, except per share amounts) | | | | | | |
| Basic EPS | (Tumerator) | , | Amount usands, excep | , | (Denominator) ounts) | Amount | |
| Income available to common | | (In tho | usands, excep | ot per share am | ounts) | Amount | |
| Income available to common shareholders | \$67,315 | , | | , | , | | |
| Income available to common | | (In tho | usands, excep | ot per share am | ounts) | Amount | |
| Income available to common shareholders Effect of dilutive share-based | | (In thou | usands, excep | ot per share am | 83,486 | Amount | |
| Income available to common shareholders Effect of dilutive share-based awards | | (In thou | usands, excep | ot per share am | 83,486 | Amount | |
| Income available to common shareholders Effect of dilutive share-based awards Diluted EPS Income available to common shareholders plus assumed | | (In thou | usands, excep | ot per share am | 83,486 | Amount | |

NOTE 7 – COMPREHENSIVE INCOME

The following tables present the components of other comprehensive income and the related tax effects allocated to each component for the periods indicated:

| | Τ | Three months | ended Septemb | per 30, | |
|------------|---|---|--|--|---|
| 2012 | | | 2011 | | |
| Before | Tax | Net | Before | Tax | Net |
| tax | (expense) | of tax | tax | (expense) | of tax |
| amount | benefit | amount | amount | benefit | amount |
| (In thousa | nds) | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| \$6,820 | \$(2,613 |) \$4,207 | \$14,563 | \$(5,578 |) \$8,985 |
| | | | | | |
| | | | | | |
| | | | | | |
| (39 |) 15 | (24 |) (2,047 |) 783 | (1,264) |
| | | | | | |
| | | | | | |
| 704 | (269) | 435 | 947 | (362) | 585 |
| \$7,485 | \$(2,867 |) \$4,618 | \$13,463 | \$(5,157 |) \$8,306 |
| | | 23,825 | | | 11,934 |
| | | \$28,443 | | | \$20,240 |
| | Before tax amount (In thousand \$6,820) | 2012 Before Tax tax (expense) amount benefit (In thousands) \$6,820 \$(2,613) (39) 15 704 (269) | 2012 Before Tax Net tax (expense) of tax amount benefit amount (In thousands) \$6,820 \$(2,613) \$4,207 (39) 15 (24) 704 (269) 435 \$7,485 \$(2,867) \$4,618 23,825 | 2012 Before Tax Net Before tax (expense) of tax tax amount (In thousands) \$6,820 \$(2,613) \$4,207 \$14,563 (39) 15 (24) (2,047) 704 (269) 435 947 \$7,485 \$(2,867) \$4,618 \$13,463 23,825 | Before tax (expense) amount (In thousands) Tax (expense) of tax amount amount (In thousands) Before tax (expense) tax (expense) benefit \$6,820 \$(2,613) \$4,207 \$14,563 \$(5,578) (39) 15 (24) (2,047) 783 704 (269) 435 947 (362) \$7,485 \$(2,867) \$4,618 \$13,463 \$(5,157) 23,825 |

| | | N | Vine months e | nded Septembe | er 30, | |
|-----------------------------------|-------------|-----------|---------------|---------------|-----------|------------|
| | 2012 | | | 2011 | | |
| | Before | Tax | Net | Before | Tax | Net |
| | tax | (expense) | of tax | tax | (expense) | of tax |
| | amount | benefit | amount | amount | benefit | amount |
| | (In thousan | nds) | | | | |
| Net unrealized gains on | | | | | | |
| available-for- | | | | | | |
| sale securities: | | | | | | |
| Unrealized gains arising during | | | | | | |
| holding period | \$10,519 | \$(4,034 |) \$6,485 | \$56,981 | \$(21,823 |) \$35,158 |
| Less: Reclassification | | | | | | |
| adjustment for net gains realized | | | | | | |
| in net income | (290 |) 111 | (179 |) (12,109 |) 4,632 | (7,477) |
| Recognized employee benefit | | | | | | |
| plan | | | | | | |
| net periodic benefit cost | 3088 | (1181) | 1,907 | 2,213 | (846) | 1,367 |
| Other comprehensive income | \$13,317 | \$(5,104 |) \$8,213 | \$47,085 | \$(18,037 |) \$29,048 |

| Net income | 67,315 | 24,266 |
|----------------------|----------|----------|
| Comprehensive income | \$75,528 | \$53,314 |

NOTE 8 – GOODWILL AND OTHER INTANGIBLE ASSETS

The carrying amounts of goodwill by operating segment for the nine months ended September 30, 2012 were as follows:

| | Community Banking (In thousands) | Insurance Agencies | Total |
|-------------------------------------|----------------------------------|-----------------------|-----------|
| Balance as of December 31, 2011 | \$217,618 | \$53,679 | \$271,297 |
| Goodwill recorded during the period | - | 3,876 | 3,876 |
| Balance as of September 30, 2012 | \$217,618 | \$57,555 | \$275,173 |

The Company's policy is to assess goodwill for impairment at the reporting segment level on an annual basis or sooner if an event occurs or circumstances change which indicate that the fair value of a reporting unit is below its carrying amount. Impairment is the condition that exists when the carrying amount of goodwill exceeds

its implied fair value. Accounting standards require management to estimate the fair value of each reporting segment in assessing impairment at least annually. The Company's annual assessment date is during the Company's fourth quarter. No events occurred during the third quarter or first nine months of 2012 that indicated the necessity of an earlier goodwill impairment assessment.

In the current environment, forecasting cash flows, credit losses and growth in addition to valuing the Company's assets with any degree of assurance is very difficult and subject to significant changes over very short periods of time. Management will continue to update its analysis as circumstances change. As market conditions continue to be volatile and unpredictable, impairment of goodwill related to the Company's reporting segments may be necessary in future periods.

The following tables present information regarding the components of the Company's identifiable intangible assets for the dates and periods indicated:

| | A | s of | As of | |
|-------------------------------------|--------------------|--------------|-------------------|--------------|
| | September 30, 2012 | | Decemb | er 31, 2011 |
| | Gross | | Gross | |
| | Carrying | Accumulated | Carrying | Accumulated |
| | Amount | Amortization | Amount | Amortization |
| Amortized intangible assets: | | (In tho | usands) | |
| Core deposit intangibles | \$27,801 | \$ 21,440 | \$27,801 | \$ 20,728 |
| Customer relationship intangibles | 35,985 | 25,523 | 32,749 | 23,935 |
| Non-solicitation intangibles | 525 | 104 | 75 | 38 |
| Total | \$64,311 | \$ 47,067 | \$60,625 | \$ 44,701 |
| | | | | |
| Unamortized intangible assets: | | | | |
| Trade names | \$688 | \$ - | \$688 | \$ - |
| | | | | |
| | Three r | nonths ended | Nine months ended | |
| | Sept | ember 30, | Septe | ember 30, |
| | 2012 | 2011 | 2012 | 2011 |
| Aggregate amortization expense for: | | (In the | ousands) | |
| Core deposit intangibles | \$235 | \$248 | \$712 | \$764 |
| Customer relationship intangibles | 579 | 565 | 1,588 | 1,718 |
| Non-solicitation intangibles | 47 | 9 | 66 | 28 |
| Total | \$861 | \$822 | \$2,366 | \$2,510 |

The following table presents information regarding estimated amortization expense on the Company's amortizable identifiable intangible assets for the year ending December 31, 2012 and the succeeding four years:

| | | Customer | Non- | |
|-----------------------------------|-------------|--------------|--------------|---------|
| | Core | | | |
| | Deposit | Relationship | Solicitation | |
| | Intangibles | Intangibles | Intangibles | Total |
| Estimated Amortization Expense: | | (In thou | ısands) | |
| For year ending December 31, 2012 | \$946 | \$ 2,159 | \$112 | \$3,217 |
| For year ending December 31, 2013 | 582 | 2,059 | 150 | 2,791 |
| For year ending December 31, 2014 | 526 | 1,782 | 150 | 2,458 |
| For year ending December 31, 2015 | 487 | 1,465 | 75 | 2,027 |
| For year ending December 31, 2016 | 451 | 1,133 | - | 1,584 |

NOTE 9 – PENSION BENEFITS

The following table presents the components of net periodic benefit costs for the periods indicated:

| | Three months ended | | Nine months ended | |
|--|--------------------|-----------|-------------------|-------------|
| | September 30, | | September 30, | |
| | 2012 | 2011 | 2012 | 2011 |
| | (In tl | nousands) | | |
| Service cost | \$2,068 | \$1,898 | \$7,252 | \$6,062 |
| Interest cost | 1,934 | 2,214 | 6,078 | 6,270 |
| Expected return on assets | (2,765 |) (3,745 |) (8,447 |) (11,171) |
| Amortization of unrecognized transition amount | 3 | 4 | 13 | 14 |
| Recognized prior service cost | (192 |) 52 | (576 |) 152 |
| Recognized net loss | 893 | 891 | 3,651 | 2,047 |
| Net periodic benefit costs | \$1,941 | \$1,314 | \$7,971 | \$3,374 |

NOTE 10 - RECENT PRONOUNCEMENTS

In April 2011, the FASB issued an accounting standards update ("ASU") regarding reconsideration of effective control for repurchase agreements. This ASU removes from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation guidance related to that criterion. Other criteria applicable to the assessment of effective control are not changed by this ASU. The ASU is effective for the first interim or annual period beginning on or after December 15, 2011 and should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. The adoption of this ASU did not have a material impact on the financial position and results of operations of the Company.

In May 2011, the FASB issued an ASU regarding amendments to achieve common fair value measurement and disclosure requirements in U.S. GAAP and International Financial Reporting Standards ("IFRS"). This ASU provides amendments to ensure that fair value has the same meaning in U.S. GAAP and IFRS and that their respective fair value measurements and disclosure requirements are the same. The ASU is effective during interim and annual periods beginning after December 15, 2011 and should be applied prospectively. The adoption of this ASU did not have a material impact on the financial position and results of operations of the Company.

In June 2011, the FASB issued an ASU regarding the presentation of comprehensive income. This ASU amends existing guidance and eliminates the option to present the components of other comprehensive income as part of the statement of changes in shareholder's equity. This ASU requires that comprehensive income be presented in either a single continuous statement or in two separate but consecutive statements. This ASU is effective for interim and annual periods beginning on or after December 15, 2011. The adoption of this ASU changed the manner in which the Company's other comprehensive income is disclosed and did not have an impact on the financial position and results of operations of the Company.

In September 2011, the FASB issued an ASU regarding goodwill impairment. This ASU gives companies the option to perform a qualitative assessment of whether it is more likely than not that a reporting unit's fair value is less than its carrying value as a basis for determining whether it is necessary to perform the two-step goodwill impairment test. This ASU is effective for interim and annual periods beginning after December 15, 2011. The adoption of this ASU did not have a material impact on the financial position and results of operations of the Company.

In July 2012, the FASB issued an ASU regarding indefinite-lived intangible assets impairment. This ASU permits companies to first assess qualitative factors to determine whether it is more likely than not that an indefinite-lived intangible asset is impaired as a basis for determining whether it is necessary to perform the quantitative impairment test on that asset. This ASU is effective for interim and annual periods beginning after September 15, 2012. Early adoption is permitted. The Company is currently assessing the impact of the adoption of this ASU on the financial position and results of operations of the Company.

NOTE 11 - SEGMENT REPORTING

The Company is a financial holding company with subsidiaries engaged in the business of banking and activities closely related to banking. The Company determines reportable segments based upon the services offered,

the significance of those services to the Company's financial condition and operating results and management's regular review of the operating results of those services. The Company's primary segment is Community Banking, which includes providing a full range of deposit products, commercial loans and consumer loans. The Company has also designated two additional reportable segments -- Insurance Agencies and General Corporate and Other. The Company's insurance agencies serve as agents in the sale of commercial lines of insurance and full lines of property and casualty, life, health and employee benefits products and services. The General Corporate and Other operating segment includes mortgage lending, trust services, credit card activities, investment services and other activities not allocated to the Community Banking or Insurance Agencies operating segments.

Results of operations and selected financial information by operating segment for the three-month and nine-month periods ended September 30, 2012 and 2011 were as follows:

| Three months ended September 30, 2012: Results of Operations | Community Banking | Insurance Agencies (In the | General Corporate and Other ousands) | Total |
|---|----------------------|----------------------------------|---|--------------|
| Net interest revenue | \$105,075 | \$62 | \$(1,758 | \$103,379 |
| Provision for credit losses | 5,726 | - | 274 | 6,000 |
| Net interest revenue after provision for credit losses | 99,349 | 62 | (2,032 | 97,379 |
| Noninterest revenue | 31,026 | 23,461 | 15,933 | 70,420 |
| Noninterest expense | 87,039 | 20,721 | 26,028 | 133,788 |
| Income (loss) before income taxes | 43,336 | 2,802 | (12,127 | 34,011 |
| Income tax expense (benefit) | 14,107 | 1,147 | (5,068 |) 10,186 |
| Net income (loss) | \$29,229 | \$1,655 | \$(7,059 | \$23,825 |
| Selected Financial Information | | | | |
| Total assets at end of period | \$10,693,813 | \$176,027 | \$2,365,897 | \$13,235,737 |
| Depreciation and amortization | 6,012 | 953 | 693 | 7,658 |
| Three months ended September 30, 2011: Results of Operations | | | | |
| Net interest revenue | \$101,092 | \$79 | \$6,904 | \$108,075 |
| Provision for credit losses | 23,416 | - | 1,696 | 25,112 |
| Net interest revenue after provision for credit losses | 77,676 | 79 | 5,208 | 82,963 |
| Noninterest revenue | 30,940 | 22,009 | 9,106 | 62,055 |
| Noninterest expense | 83,028 | 19,032 | 28,638 | 130,698 |
| Income (loss) before income taxes | 25,588 | 3,056 | |) 14,320 |
| Income tax expense (benefit) | 5,669 | 1,238 | (4,521 |) 2,386 |
| Net income (loss) | \$19,919 | \$1,818 | \$(9,803 | \$11,934 |
| Selected Financial Information | | | | |
| Total assets at end of period | \$10,305,304 | \$166,572 | \$2,726,642 | \$13,198,518 |
| Depreciation and amortization | 5,967 | 947 | 1,073 | 7,987 |

| | | | General | |
|--|--------------|-----------|-------------|--------------|
| | Community | Insurance | Corporate | |
| | Banking | Agencies | and Other | Total |
| | | (In the | ousands) | |
| Nine months ended September 30, 2012 | | | | |
| Results of Operations | | | | |
| Net interest revenue | \$319,376 | \$211 | \$(5,857) | \$313,730 |
| Provision for credit losses | 20,242 | - | 1,758 | 22,000 |
| Net interest revenue after provision for credit losses | 299,134 | 211 | (7,615 | 291,730 |
| Noninterest revenue | 91,956 | 69,516 | 47,776 | 209,248 |
| Noninterest expense | 270,155 | 58,882 | 76,937 | 405,974 |
| Income (loss) before income taxes | 120,935 | 10,845 | (36,776) | 95,004 |
| Income tax expense (benefit) | 39,128 | 4,370 | (15,809) | 27,689 |
| Net income (loss) | \$81,807 | \$6,475 | \$(20,967) | \$67,315 |
| Selected Financial Information | | | | |
| Total assets at end of period | \$10,693,813 | \$176,027 | \$2,365,897 | \$13,235,737 |
| Depreciation and amortization | 17,945 | 2,669 | 2,088 | 22,702 |
| | | | | |
| Nine months ended September 30, 2011 | | | | |
| Results of Operations | | | | |
| Net interest revenue | \$306,635 | \$258 | \$20,531 | \$327,424 |
| Provision for credit losses | 109,191 | - | 1,640 | 110,831 |
| Net interest revenue after provision for credit losses | 197,444 | 258 | 18,891 | 216,593 |
| Noninterest revenue | 99,845 | 67,436 | 38,229 | 205,510 |
| Noninterest expense | 257,683 | 56,095 | 83,999 | 397,777 |
| Income (loss) before income taxes | 39,606 | 11,599 | (26,879 | 24,326 |
| Income tax expense (benefit) | 13,313 | 4,639 | (17,892 | 60 |
| Net income (loss) | \$26,293 | \$6,960 | \$(8,987) | \$24,266 |
| Selected Financial Information | | | | |
| Total assets at end of period | \$10,305,304 | \$166,572 | \$2,726,642 | \$13,198,518 |
| Depreciation and amortization | 18,348 | 2,893 | 3,219 | 24,460 |
| | | | | |

The increased net income of the Community Banking operating segment for the three months and nine months ended September 30, 2012 was primarily related to the decrease in the provision for credit losses.

NOTE 12 - MORTGAGE SERVICING RIGHTS

Mortgage servicing rights ("MSRs"), which are recognized as a separate asset on the date the corresponding mortgage loan is sold, are recorded at fair value as determined at each accounting period end. An estimate of the fair value of the Company's MSRs is determined utilizing assumptions about factors such as mortgage interest rates, discount rates, mortgage loan prepayment speeds, market trends and industry demand. Data and assumptions used in the fair value calculation related to MSRs as of the dates indicated were as follows:

| | Septe | mber 30, | December 31, | | |
|--------------------------|-------------|------------------------|--------------|--|--|
| | 2012 | 2011 | 2011 | | |
| | (D | (Dollars in thousands) | | | |
| Unpaid principal balance | \$4,841,075 | \$4,143,880 | \$4,293,552 | | |

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| Weighted-average prepayment speed (CPR) | 18.4 | 22.7 | 22.7 |
|--|-------|-------|-------|
| Discount rate (annual percentage) | 10.8 | 10.3 | 10.3 |
| Weighted-average coupon interest rate (percentage) | 4.5 | 5.1 | 4.9 |
| Weighted-average remaining maturity (months) | 307.0 | 314.0 | 311.0 |
| Weighted-average servicing fee (basis points) | 27.4 | 28.1 | 28.0 |

Because the valuation is determined by using discounted cash flow models, the primary risk inherent in valuing the MSRs is the impact of fluctuating interest rates on the estimated life of the servicing revenue stream. The use of different estimates or assumptions could also produce different fair values. The Company does not hedge the change in fair value of MSRs and, therefore, the Company is susceptible to significant fluctuations in the fair value of its MSRs in changing interest rate environments.

The Company has only one class of mortgage servicing asset comprised of closed end loans for one-to-four family residences, secured by first liens. The following table presents the activity in this class for the periods indicated:

| | 2012 | 2011 | |
|--|----------|-----------|---|
| | (In th | nousands) | |
| Fair value as of January 1 | \$30,174 | \$38,642 | |
| Additions: | | | |
| Origination of servicing assets | 13,385 | 7,938 | |
| Changes in fair value: | | | |
| Due to payoffs/paydowns | (5,644 |) (4,435 |) |
| Due to change in valuation inputs or assumptions | | | |
| used in the valuation model | (3,346 |) (12,975 |) |
| Other changes in fair value | (7 |) (11 |) |
| Fair value as of September 30 | \$34,562 | \$29,159 | |

All of the changes to the fair value of the MSRs are recorded as part of mortgage lending noninterest revenue on the income statement. As part of mortgage lending noninterest revenue, the Company recorded contractual servicing fees of \$3.2 million and \$2.9 million and late and other ancillary fees of approximately \$361,000 and \$334,000 for the three months ended September 30, 2012 and 2011, respectively. The Company recorded contractual servicing fees of \$9.5 million and \$8.6 million and late and other ancillary fees of \$1.0 million and approximately \$966,000 for the nine months ended September 30, 2012 and 2011, respectively.

NOTE 13 – DERIVATIVE INSTRUMENTS

The derivatives held by the Company include commitments to fund fixed-rate mortgage loans to customers and forward commitments to sell individual fixed-rate mortgage loans. The Company's objective in obtaining the forward commitments is to mitigate the interest rate risk associated with the commitments to fund the fixed-rate mortgage loans. Both the commitments to fund fixed-rate mortgage loans and the forward commitments to sell individual fixed-rate mortgage loans are reported at fair value, with adjustments being recorded in current period earnings, and are not accounted for as hedges. At September 30, 2012, the notional amount of forward commitments to sell individual fixed-rate mortgage loans was \$220.9 million with a carrying value and fair value reflecting a loss of \$4.4 million. At September 30, 2011, the notional amount of forward commitments to sell individual fixed-rate mortgage loans was \$167.5 million with a carrying value and fair value reflecting a loss of \$2.4 million. At September 30, 2012, the notional amount of commitments to fund individual fixed-rate mortgage loans was \$251.5 million with a carrying value and fair value reflecting a gain of \$7.1 million. At September 30, 2011, the notional amount of commitments to fund individual fixed-rate mortgage loans was \$177.7 million with a carrying value and fair value reflecting a gain of \$3.9 million.

The Company also enters into derivative financial instruments in the form of interest rate swaps to meet the financing, interest rate and equity risk management needs of its customers. Upon entering into these interest rate swaps to meet customer needs, the Company enters into offsetting positions to minimize interest rate and equity risk to the Company. These derivative financial instruments are reported at fair value with any resulting gain or loss recorded in current period earnings. These instruments and their offsetting positions are recorded in other assets and other liabilities on the consolidated balance sheets. As of September 30, 2012, the notional amount of customer related derivative financial instruments was \$483.0 million with an average maturity of 60 months, an average interest receive rate of 2.5% and an average interest pay rate of 5.8%.

NOTE 14 - FAIR VALUE DISCLOSURES

"Fair value" is defined by FASB ASC 820, Fair Value Measurements and Disclosure ("FASB ASC 820"), as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. FASB ASC 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available.

Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's assumptions about the assumptions that market participants would use in pricing the asset or liability developed based on the best information available under the circumstances. The hierarchy is broken down into the following three levels, based on the reliability of inputs:

Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities that are accessible at the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs for the asset or liability that reflect the reporting entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability.

Determination of Fair Value

The Company uses the valuation methodologies listed below to measure different financial instruments at fair value. An indication of the level in the fair value hierarchy in which each instrument is generally classified is included. Where appropriate, the description includes details of the valuation models, the key inputs to those models as well as any significant assumptions.

Available-for-sale securities. Available-for-sale securities are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities. The Company's available-for-sale securities that are traded on an active exchange, such as the New York Stock Exchange, are classified as Level 1. Available-for-sale securities valued using matrix pricing are classified as Level 2. Available-for-sale securities valued using matrix pricing that has been adjusted to compensate for the present value of expected cash flows, market liquidity, credit quality and volatility are classified as Level 3.

Mortgage servicing rights. The Company records MSRs at fair value on a recurring basis with subsequent remeasurement of MSRs based on change in fair value. An estimate of the fair value of the Company's MSRs is determined by utilizing assumptions about factors such as mortgage interest rates, discount rates, mortgage loan prepayment speeds, market trends and industry demand. All of the Company's MSRs are classified as Level 3. For additional information about the Company's valuation of MSRs, see Note 12, Mortgage Servicing Rights.

Derivative instruments. The Company's derivative instruments consist of commitments to fund fixed-rate mortgage loans to customers and forward commitments to sell individual fixed-rate mortgage loans. Fair value of these derivative instruments is measured on a recurring basis using recent observable market prices. The Company also enters into interest rate swaps to meet the financing, interest rate and equity risk management needs of its customers. The fair value of these instruments is either an observable market price or a discounted cash flow valuation using the terms of swap agreements but substituting original interest rates with prevailing interest rates ranging from 1.6% to 4.5%. The Company also considers the associated counterparty credit risk when determining the fair value of these instruments. The Company's interest rate swaps, commitments to fund fixed-rate mortgage loans to customers and forward commitments to sell individual fixed-rate mortgage loans are classified as Level 3.

Loans held for sale. Loans held for sale are carried at the lower of cost or estimated fair value and are subject to nonrecurring fair value adjustments. Estimated fair value is determined on the basis of existing commitments or the current market value of similar loans. All of the Company's loans held for sale are classified as Level 2.

Impaired loans. Loans considered impaired under FASB ASC 310 are loans for which, based on current information and events, it is probable that the creditor will be unable to collect all amounts due according to the

contractual terms of the loan agreement. Impaired loans are subject to nonrecurring fair value adjustments to reflect (1) partial write-downs that are based on the observable market price or current appraised value of the collateral, or (2) the full charge-off of the loan carrying value. All of the Company's impaired loans are classified as Level 3.

Other real estate owned. Other real estate owned ("OREO") is carried at the lower of cost or estimated fair value, less estimated selling costs and is subject to nonrecurring fair value adjustments. Estimated fair value is determined on the basis of independent appraisals and other relevant factors less an average of 7% for estimated selling costs. All of the Company's OREO is classified as Level 3.

Assets and Liabilities Recorded at Fair Value on a Recurring Basis

The following tables present the balances of the assets and liabilities measured at fair value on a recurring basis as of September 30, 2012 and 2011:

| | September 30, 2012 | | | |
|--|--------------------|-------------|----------|-------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Assets: | | (In tho | usands) | |
| Available-for-sale securities: | | | | |
| U.S. Government agencies | \$- | \$1,472,747 | \$- | \$1,472,747 |
| Government agency issued residential mortgage-backed | | | | |
| securities | - | 338,230 | - | 338,230 |
| Government agency issued commercial mortgage-backed | | | | |
| securities | - | 90,306 | - | 90,306 |
| Obligations of states and political subdivisions | - | 574,559 | - | 574,559 |
| Other | 672 | 7,092 | - | 7,764 |
| Mortgage servicing rights | - | - | 34,562 | 34,562 |
| Derivative instruments | - | - | 62,088 | 62,088 |
| Total | \$672 | \$2,482,934 | \$96,650 | \$2,580,256 |
| Liabilities: | | | | |
| Derivative instruments | \$- | \$- | \$60,077 | \$60,077 |

| | September 30, 2011 | | | |
|--|--------------------|-------------|----------|-------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Assets: | | (In tho | usands) | |
| Available-for-sale securities: | | | | |
| U.S. Government agencies | \$- | \$1,497,456 | \$- | \$1,497,456 |
| Government agency issued residential mortgage-backed | | | | |
| securities | - | 420,689 | - | 420,689 |
| Government agency issued commercial mortgage-backed | | | | |
| securities | - | 34,475 | - | 34,475 |
| Obligations of states and political subdivisions | - | 519,431 | - | 519,431 |
| Other | 528 | 8,976 | - | 9,504 |
| Mortgage servicing rights | - | - | 29,159 | 29,159 |
| Derivative instruments | - | - | 59,703 | 59,703 |
| Total | \$528 | \$2,481,027 | \$88,862 | \$2,570,417 |
| Liabilities: | | | | |
| Derivative instruments | \$- | \$- | \$58,916 | \$58,916 |

The following tables present the changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the nine-month periods ended September 30, 2012 and 2011:

| | Mortgage Servicing Rights | Derivative Instruments (In thousand | s Securities |
|--|---------------------------------|---|--------------------------|
| Balance at December 31, 2011 | \$30,174 | \$342 | \$- |
| Year to date net gains included in: | | | |
| Net income | 4,388 | 1,669 | - |
| Other comprehensive income | - | - | - |
| Purchases, sales, issuances and settlements, net | - | - | - |
| Transfers in and/or out of Level 3 | - | - | - |
| Balance at September 30, 2012 | \$34,562 | \$2,011 | \$- |
| Net unrealized gains (losses) included in net income for the | | | |
| quarter relating to assets and liabilities held at September 30, 2012 | \$395 | \$(811 |) \$- |
| | | | |
| | Mortgage Servicing Rights | Derivative Instruments (In thousand | s Securities |
| Balance at December 31, 2010 | Servicing | Instruments | for-sale Securities |
| Balance at December 31, 2010 Year to date net gains (losses) included in: | Servicing Rights | Instruments (In thousand | for-sale s Securities s) |
| | Servicing Rights | Instruments (In thousand | for-sale s Securities s) |
| Year to date net gains (losses) included in: | Servicing Rights \$38,642 | Instruments (In thousand \$2,685 | for-sale s Securities s) |
| Year to date net gains (losses) included in: Net income (loss) | Servicing Rights \$38,642 | Instruments (In thousand \$2,685 | for-sale s Securities s) |
| Year to date net gains (losses) included in: Net income (loss) Other comprehensive income | Servicing Rights \$38,642 | Instruments (In thousand \$2,685 | for-sale s Securities s) |
| Year to date net gains (losses) included in: Net income (loss) Other comprehensive income Purchases, sales, issuances and settlements, net | Servicing Rights \$38,642 | Instruments (In thousand \$2,685 | for-sale s Securities s) |

Assets and Liabilities Recorded at Fair Value on a Nonrecurring Basis

The following tables present the balances of assets and liabilities measured at fair value on a nonrecurring basis as of September 30, 2012 and 2011:

| | September 30, 2012 | | | | | |
|-------------------------|--------------------|-----------|-----------------------|-----------|-----------------|---|
| Assets: | Level 1 | Level 2 | Level 3 (In thousands | Total | Total Losses | |
| Loans held for sale | \$- | \$129,408 | \$- | \$129,408 | \$- | |
| Impaired loans | - | - | 176,139 | 176,139 | (18,205 |) |
| Other real estate owned | - | - | 128,211 | 128,211 | (26,216 |) |

| | Se | ptember 30, 20 | 11 | |
|---------|---------|----------------|-------|--------|
| | | | | Total |
| Level 1 | Level 2 | Level 3 | Total | Losses |

| Assets: | | | (In thousands | s) | | |
|-------------------------|-----|-----------|---------------|-----------|---------|---|
| Loans held for sale | \$- | \$100,687 | \$- | \$100,687 | \$- | |
| Impaired loans | - | - | 279,889 | 279,889 | (38,657 |) |
| Other real estate owned | - | - | 162,686 | 162,686 | (16,277 |) |
| | | | | | | |
| | | | | | | |
| | | | | | | |

Fair Value of Financial Instruments

FASB ASC 825, Financial Instruments ("FASB ASC 825"), requires that the Company disclose estimated fair values for its financial instruments. Fair value estimates, methods and assumptions are set forth below for the Company's financial instruments.

Loans and Leases. Fair values are estimated for portfolios of loans and leases with similar financial characteristics. The fair value of loans and leases is calculated by discounting scheduled cash flows through the estimated maturity using rates the Company would currently offer customers based on the credit and interest rate risk inherent in the loan or lease. Assumptions regarding credit risk, cash flows and discount rates are judgmentally determined using available market and borrower information. Estimated maturity represents the expected average cash flow period, which in some instances is different than the stated maturity. This entrance price approach results in a calculated fair value that would be different than an exit or estimated actual sales price approach and such differences could be significant. All of the Company's loans and leases are classified as Level 3.

Deposit Liabilities. Under FASB ASC 825, the fair value of deposits with no stated maturity, such as noninterest bearing demand deposits, interest bearing demand deposits and savings, is equal to the amount payable on demand as of the reporting date. The fair value of certificates of deposit is based on the discounted value of contractual cash flows. The discount rate is estimated using the prevailing rates offered for deposits of similar maturities. The Company's noninterest bearing demand deposits, interest bearing demand deposits and savings are classified as Level 1. Certificates of deposit are classified as Level 2.

Debt. The carrying amounts for federal funds purchased and repurchase agreements approximate fair value because of their short-term maturity. The fair value of the Company's fixed-term Federal Home Loan Bank ("FHLB") advances is based on the discounted value of contractual cash flows. The discount rate is estimated using the prevailing rates available for advances of similar maturities. The fair value of the Company's junior subordinated debt is based on market prices or dealer quotes. The Company's federal funds purchased, repurchase agreements and junior subordinated debt are classified as Level 1. FHLB advances are classified as Level 2.

Lending Commitments. The Company's lending commitments are negotiated at prevailing market rates and are relatively short-term in nature. As a matter of policy, the Company generally makes commitments for fixed-rate loans for relatively short periods of time. Therefore, the estimated value of the Company's lending commitments approximates the carrying amount and is immaterial to the financial statements. The Company's lending commitments are classified as Level 1.

The following table presents carrying and fair value information of financial instruments at September 30, 2012 and December 31, 2011:

| | September 30, 2012 | | December 31, 2011 | |
|---|--------------------|-----------|-------------------|-----------|
| | Carrying | Fair | Carrying | Fair |
| | Value | Value | Value | Value |
| Assets: | (In thousands) | | | |
| Cash and due from banks | \$176,529 | \$176,529 | \$195,681 | \$195,681 |
| Interest bearing deposits with other banks | 757,207 | 757,207 | 303,663 | 303,663 |
| Available-for-sale securities | 2,483,606 | 2,483,606 | 2,513,518 | 2,513,518 |
| Net loans and leases | 8,510,950 | 8,557,412 | 8,675,193 | 8,730,819 |
| Loans held for sale | 129,408 | 129,502 | 83,458 | 83,503 |
| | | | | |
| Liabilities: | | | | |
| Noninterest bearing deposits | 2,492,508 | 2,492,508 | 2,269,799 | 2,269,799 |
| Savings and interest bearing deposits | 5,800,750 | 5,800,750 | 5,698,527 | 5,698,527 |
| Other time deposits | 2,681,382 | 2,718,028 | 2,986,863 | 3,029,147 |
| Federal funds purchased and securities | | | | |
| sold under agreement to repurchase | | | | |
| and other short-term borrowings | 377,676 | 377,411 | 375,433 | 375,285 |
| Long-term debt and other borrowings | 193,870 | 207,136 | 193,880 | 200,166 |
| | | | | |
| Derivative instruments: | | | | |
| Forward commitments to sell fixed rate mortgage loans | (4,371) | (4,371) | (1,057) | (1,057) |
| Commitments to fund fixed rate mortgage loans | 7,065 | 7,065 | 2,140 | 2,140 |
| Interest rate swap position to receive | 55,023 | 55,023 | 53,608 | 53,608 |
| Interest rate swap position to pay | (55,706) | (55,706) | (54,349) | (54,349) |

NOTE 15 – OTHER NONINTEREST REVENUE AND EXPENSE

The following table details other noninterest revenue for the three months and nine months ended September 30, 2012 and 2011:

| | Three months ended September 30, | | Nine months ended September 30, | | |
|--------------------------------|----------------------------------|---------|---------------------------------|----------|--|
| | | | | | |
| | 2012 | 2011 | 2012 | 2011 | |
| | (In thousands) | | | | |
| Annuity fees | \$548 | \$552 | \$1,825 | \$2,942 | |
| Brokerage commissions and fees | 1,782 | 1,627 | 4,999 | 4,702 | |
| Bank-owned life insurance | 1,750 | 1,734 | 6,175 | 5,656 | |
| Other miscellaneous income | 3,673 | 2,357 | 11,488 | 11,772 | |
| Total other noninterest income | \$7,753 | \$6,270 | \$24,487 | \$25,072 | |

The following table details other noninterest expense for the three months and nine months ended September 30, 2012 and 2011:

| | Three months ended September 30, | | Nine months ended September 30, | |
|---------------------------------|----------------------------------|----------|---------------------------------|-----------|
| | 2012 | 2011 | 2012 | 2011 |
| | (In thousands) | | | |
| Advertising | \$1,081 | \$1,140 | \$2,824 | \$3,320 |
| Foreclosed property expense | 8,794 | 6,116 | 27,415 | 16,963 |
| Telecommunications | 2,118 | 2,097 | 6,347 | 6,276 |
| Public relations | 1,309 | 1,415 | 4,130 | 4,483 |
| Data processing | 2,312 | 2,614 | 7,520 | 7,280 |
| Computer software | 1,856 | 1,863 | 5,445 | 5,610 |
| Amortization of intangibles | 860 | 823 | 2,365 | 2,510 |
| Legal | 3,004 | 1,586 | 6,201 | 5,267 |
| Postage and shipping | 1,060 | 1,182 | 3,348 | 3,650 |
| Other miscellaneous expense | 16,540 | 19,740 | 52,546 | 55,984 |
| Total other noninterest expense | \$38,934 | \$38,576 | \$118,141 | \$111,343 |

NOTE 16 – COMMITMENTS AND CONTINGENT LIABILITIES

The nature of the Company's business ordinarily results in a certain amount of claims, litigation, investigations and legal and administrative investigations and proceedings. Although the Company and its subsidiaries have developed policies and procedures to minimize the impact of legal noncompliance and other disputes, and endeavored to provide reasonable insurance coverage, litigation and regulatory actions present an ongoing risk.

The Company and its subsidiaries are engaged in lines of business that are heavily regulated and involve a large volume of financial transactions and potential transactions with numerous customers or applicants. From time to time, borrowers, customers, former employees and other third parties have brought actions against the Company or its subsidiaries, in some cases claiming substantial damages. Financial services companies are subject to the risk of class action litigation and, from time to time, the Company and its subsidiaries are subject to such actions brought against it. Additionally, the Bank is, and management expects it to be, engaged in a number of foreclosure proceedings and other collection actions as part of its lending and leasing collections activities, which, from time to time, have resulted in counterclaims against the Bank. Various legal proceedings have arisen and may arise in the future out of claims against entities to which the Company is a successor as a result of business combinations. The Company's insurance has deductibles, and will likely not cover all such litigation or other proceedings or the costs of defense. The Company and its subsidiaries may also be subject to enforcement actions by federal or state regulators, including the Securities and Exchange Commission, the Federal Reserve, the FDIC, the Consumer Financial Protection Bureau, the Department of Justice, state attorneys general and the Mississippi Department of Banking and Consumer Finance.

When and as the Company determines it has meritorious defenses to the claims asserted, it vigorously defends against such claims. The Company will consider settlement of claims when, in management's judgment and in consultation with counsel, it is in the best interests of the Company to do so.

The Company cannot predict with certainty the cost of defense, the cost of prosecution or the ultimate outcome of litigation and other proceedings filed by or against it, its directors, management or employees, including remedies or damage awards. On at least a quarterly basis, the Company assesses its liabilities and contingencies in connection with outstanding legal proceedings as well as certain threatened claims (which are not considered incidental to the ordinary conduct of the Company's business) utilizing the latest and most reliable information available. For matters where a loss is not probable or the amount of the loss cannot be estimated, no accrual is established. For matters where it is probable the Company will incur a loss and the amount can be reasonably estimated, the Company establishes an

accrual for the loss. Once established, the accrual is adjusted periodically to reflect any relevant developments. The actual cost of any outstanding legal proceedings or threatened claims, however, may turn out to be substantially higher than the amount accrued. Further, the Company's insurance will not cover all such litigation, other proceedings or claims, or the costs of defense.

While the final outcome of any legal proceedings is inherently uncertain, based on the information available, advice of counsel and available insurance coverage, management believes that the litigation-related expense accrued as of September 30, 2012 is adequate and that any incremental liability arising from the Company's legal proceedings and threatened claims, including the matters described herein and those otherwise arising in the ordinary course of business, will not have a material adverse effect on the Company's business or consolidated financial condition. It is possible, however, that future developments could result in an unfavorable outcome for or resolution of any one or more of the lawsuits in which the Company or its subsidiaries are defendants, which may be material to the Company's results of operations for a given fiscal period.

On May 12, 2010, the Company and its Chief Executive Officer, President and Chief Financial Officer were named in a class action lawsuit filed in the U.S. District Court for the Middle District of Tennessee on behalf of certain purchasers of the Company's common stock. On September 17, 2010, an Executive Vice President of the Company was added as a party to the lawsuit. The amended complaint alleges that the defendants issued materially false and misleading statements regarding the Company's business and financial results. In particular, the allegations relate to the Company's recording and reporting of its unaudited financial statements, including the allowance and provision for credit losses, and its internal control over financial reporting leading up to the filing of the Company's Annual Report on Form 10-K for the year ended December 31, 2009. The plaintiff sought class certification, an unspecified amount of damages and awards of costs and attorneys' fees and other equitable relief. On May 24, 2012, the Company reached a settlement with the plaintiff. Pursuant to the terms of the settlement, subject to final court approval, the Company's insurance carriers funded the settlement payment, other than an immaterial amount of incidental expenses that the Company has covered. On July 11, 2012, the court preliminarily approved the settlement on the terms submitted by the parties and granted final approval of the settlement on October 31, 2012. This settlement will not have a material adverse effect on the Company's business, consolidated financial position or results of operations.

On August 16, 2011, a shareholder filed a putative derivative action purportedly on behalf of the Company in the Circuit Court of Lee County, Mississippi, against certain current and past executive officers and the members of the Board of Directors of the Company. The plaintiff in this shareholder derivative lawsuit asserts that the individual defendants violated their fiduciary duties based upon substantially the same facts as alleged in the purported class action lawsuit described above. The plaintiff is seeking to recover damages in an unspecified amount and equitable and/or injunctive relief. Although it is not possible to predict the ultimate resolution or financial liability with respect to this litigation, management is currently of the opinion that the outcome of this lawsuit will not have a material adverse effect on the Company's business, consolidated financial position or results of operations.

In November 2010, the Company was informed that the Atlanta Regional Office of the SEC had issued an Order of Investigation concerning the Company. This investigation is ongoing and is primarily focused on the Company's recording and reporting of its unaudited financial statements, including the allowance and provision for credit losses, its internal control over financial reporting and its communications with the independent auditors prior to the filing of the Company's Annual Report on Form 10-K for the year ended December 31, 2009. In connection with its investigation, the SEC issued subpoenas for documents and testimony, with which the Company has fully complied. The Company is cooperating fully with the SEC. No claims have been made by the SEC against the Company or against any individuals affiliated with the Company. At this time, it is not possible to predict when or how the investigation will be resolved or the cost or potential liabilities associated with this matter.

On May 18, 2010, the Bank was named as a defendant in a purported class action lawsuit filed by an Arkansas customer of the Bank in the U.S. District Court for the Northern District of Florida. The suit challenges the manner in which overdraft fees were charged and the policies related to posting order of debit card and ATM transactions. The suit also makes a claim under Arkansas' consumer protection statute. The plaintiff is seeking to recover damages in an unspecified amount and equitable relief. The case was transferred to pending multi-district litigation in the U.S. District Court for the Southern District of Florida. On May 4, 2012, the judge presiding over the multi-district litigation entered an order certifying a class in this case. The Company has filed a petition for leave to appeal the class certification order, which, if granted, would provide the Company with an immediate right to appeal the class certification order. At this stage of the lawsuit, management of the Company cannot determine the probability of an unfavorable outcome to the Company. There are significant uncertainties involved in any purported class action litigation. Although it is not possible to predict the ultimate resolution or financial liability with respect to this

litigation, management is currently of the opinion that the outcome of this lawsuit will not have a material adverse effect on the Company's business, consolidated financial position or results of operations.

However, there can be no assurance that an adverse outcome or settlement would not have a material adverse effect on the Company's consolidated results of operations for a given fiscal period.

NOTE 17 – BUSINESS COMBINATIONS

On July 2, 2012, the Company purchased certain assets of The Securance Group, an independent insurance agency with locations in Brewton, Montgomery and Troy, Alabama. Consideration paid to complete this transaction consisted of cash paid to The Securance Group shareholders in the aggregate amount of approximately \$6,750,000. The provisions of the agreement also provide for additional aggregate consideration of up to \$2,000,000 in cash to be paid in three annual installments if certain performance criteria are met. This acquisition was not material to the financial position or results of operations of the Company.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

FORWARD-LOOKING STATEMENTS

Certain statements contained in this report may not be based on historical facts and are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements may be identified by reference to a future period(s) or by the use of forward-looking terminology, such as "anticipate," "assume," "believe," "estimate," "expect," "n "might," "will," "intend," "indicated," "could," or "would," or future or conditional verb tenses, and variations or negatives of terms. These forward-looking statements include, without limitation, those relating to amortization expense for intangible assets, goodwill impairments, loan impairment, utilization of appraisals and inspections for real estate loans, maturity, renewal or extension of construction, acquisition and development loans, net interest revenue, fair value determinations, the amount of the Company's non-performing loans and leases, credit quality, credit losses, liquidity, off-balance sheet commitments and arrangements, valuation of mortgage servicing rights, allowance and provision for credit losses, continued weakness in the economic environment, early identification and resolution of credit issues, utilization of non-GAAP financial measures, the ability of the Company to collect all amounts due according to the contractual terms of loan agreements, the Company's reserve for losses from representation and warranty obligations, the Company's foreclosure process related to mortgage loans, the impact of the Durbin Debit Interchange Amendment on the Company's debit card revenue, the resolution of non-performing loans that are collaterally dependent, real estate values, fully-indexed interest rates, interest rate risk, interest rate sensitivity, calculation of economic value of equity, impaired loan charge-offs, troubled debt restru