BANCFIRST CORP /OK/ Form DEF 14A April 14, 2016

| SECURITIES AND EXCHANGE COMMISSION   |  |  |
|--|--|--|
| Washington, D.C. 20549   |  |  |
|  |  |  |
| SCHEDULE 14A   |  |  |
| Proxy Statement Pursuant to Section 14(a) of the   |  |  |
| Securities Exchange Act of 1934  |  |  |
| (Amendment No. )   |  |  |
|  |  |  |
| Filed by the Registrant x Filed by a Party other than the Registrant o   |  |  |
| Check the appropriate box:   |  |  |
|  |  |  |
| oPreliminary Proxy Statement oConfidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2)) x Definitive Proxy Statement oDefinitive Additional Materials oSoliciting Material Pursuant to §240.14a-12 BancFirst Corporation |  |  |
| (Name of Registrant as Specified In Its Charter)   |  |  |
| (Name of Person(s) Filing Proxy Statement, if other than the Registrant)   |  |  |
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| x No fee required. oFee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.   |  |  |
| (1) Title of each class of securities to which the transaction applies:  |  |  |
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forth the amount on which the filing fee is calculated and state how it was determined):

| (4) Proposed maximum aggregate value of the transaction:   |
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| o Fee paid previously with preliminary materials. o Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.  (1) Amount Previously Paid: |
| (2) Form, Schedule or Registration Statement No.:  |
| (3) Filing Party:  |
| (4)Date Filed:   |
|  |
|  |

**BancFirst Corporation** 

101 North Broadway

Oklahoma City, Oklahoma 73102

#### NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

DATE May 26, 2016.

TIME 9:00 a.m., local time.

PLACE Skirvin Hilton Hotel, 1 Park Avenue (the corner of Park Avenue and Broadway), Oklahoma City, Oklahoma 73102.

## ITEMS OF BUSINESS

- 1. To elect the 19 directors nominated by our board of directors and named in the accompanying proxy statement;
- 2. To amend the BancFirst Corporation Stock Option Plan to increase the number of shares of common stock that may be issued under the plan by 200,000 shares;
- 3. To amend the BancFirst Corporation Non-Employee Directors' Stock Option Plan to increase the number of shares of common stock that may be issued under the plan by 30,000 shares;
- 4. To amend the BancFirst Corporation Directors' Deferred Stock Compensation Plan to increase the number of shares of common stock that may be issued under the plan by 20,000 shares;
- 5. To ratify the appointment of BKD, LLP as our independent registered public accounting firm for the fiscal year ending December 31, 2016; and
- 6. To transact such other business as may properly come before the meeting or any adjournments or postponements thereof.

RECORD DATE In order to vote, you must have been a shareholder at the close of business on April 8, 2016.

## PROXY VOTING

Whether or not you attend the meeting in person, it is important that your shares be represented and voted. Please vote by completing, signing and dating your proxy card and returning it as soon as possible in the enclosed, postage—paid envelope. This proxy is revocable. You can revoke this proxy at any time prior to its exercise at the meeting by following the instructions in the proxy statement.

By Order of the Board of Directors:

Randy Foraker

Secretary

Oklahoma City, Oklahoma

April 14, 2016

PLEASE SIGN AND DATE THE ENCLOSED PROXY AND MAIL IT PROMPTLY IN THE ENCLOSED RETURN ENVELOPE.

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# **BANCFIRST CORPORATION**

# 2016 ANNUAL MEETING

# PROXY STATEMENT

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**BancFirst Corporation** 

101 North Broadway

Oklahoma City, Oklahoma 73102

#### PROXY STATEMENT

We are providing these proxy materials in connection with the solicitation by the Board of Directors of BancFirst Corporation of proxies to be used at our 2016 Annual Meeting of Shareholders. In this proxy statement, we refer to the Board of Directors as the "Board", to BancFirst Corporation as "we," "us," "our" or the "Company" and to our wholly-own subsidiary, BancFirst as the "Bank." This proxy statement, the accompanying proxy card or voter instruction card and our 2015 Annual Report on Form 10–K were first mailed to shareholders on or about April 21, 2016. This proxy statement contains important information for you to consider when deciding how to vote on the matters brought before the Annual Meeting. Please read it carefully.

#### ABOUT THE ANNUAL MEETING

What matters will be voted on at the Annual Meeting?

#### You will be voting on:

- Proposal 1: To elect the 19 directors nominated by our board of directors and named in this proxy statement:
- •Proposal 2: To amend the BancFirst Corporation Stock Option Plan to increase the number of shares of common stock that may be issued under the plan by 200,000 shares;
  - Proposal 3: To amend the BancFirst Corporation Non-Employee Directors' Stock Option Plan to increase the number of shares of common stock that may be issued under the plan by 30,000 shares;
- •Proposal 4: To amend the BancFirst Corporation Directors' Deferred Stock Compensation Plan to increase the number of shares of common stock that may be issued under the plan by 20,000 shares;
- ·Proposal 5: To ratify the selection of BKD, LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2016; and
- ·Such other business as may properly come before the meeting or any adjournments or postponements thereof. What are the Board's recommendations?

#### The Board recommends a vote:

- ·for the election of the 19 directors nominated by our board of directors and named in this proxy statement;
- ·for the amendment of the BancFirst Corporation Stock Option Plan;
- ·for the amendment of the BancFirst Corporation Non-Employee Directors' Stock Option Plan;
- ·for the amendment of the BancFirst Corporation Directors' Deferred Stock Compensation Plan; and
- ·for the ratification of the selection of BKD, LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2016.

Who is entitled to vote at the Annual Meeting?

The Board set April 8, 2016 as the record date for the Annual Meeting (the "record date"). You are entitled to vote if you were a shareholder of record of our common stock as of the close of business on April 8, 2016. Your shares can

be voted at the Annual Meeting only if you are present in person or represented by a valid proxy.

How many votes do I have?

You will have one vote for each share of our common stock you owned at the close of business on the record date, provided those shares are either held directly in your name as the shareholder of record or were held for you as the beneficial owner through a broker, bank or other nominee.

What is the difference between holding shares as a shareholder of record and beneficial owner?

Most of our shareholders hold their shares through a broker, bank or other nominee rather than directly in their own name. As summarized below, there are some distinctions between shares held of record and those owned beneficially.

Shareholder of Record. If your shares are registered directly in your name with our transfer agent, BancFirst Trust and Investment Management, you are considered the shareholder of record with respect to those shares, and these proxy materials are being sent directly to you by the Company. As the shareholder of record, you have the right to grant your voting proxy directly to us or to vote in person at the Annual Meeting. If this is the case, we have enclosed a proxy card for you to use.

Beneficial Owner. If your shares are held in a stock brokerage account or by a bank or other nominee, you are considered the beneficial owner of shares held in "street name," and these proxy materials are being forwarded to you by your broker, bank or nominee, who is considered the shareholder of record with respect to those shares. As the beneficial owner, you have the right to direct your broker, bank or nominee on how to vote and are also invited to attend the Annual Meeting. However, since you are not the shareholder of record, you may not vote these shares in person at the Annual Meeting, unless you request, complete and deliver a proxy from your broker, bank or nominee. Your broker, bank or nominee has enclosed a voting instruction card for you to use in directing the broker, bank or nominee how to vote your shares.

What will happen if I do not vote my shares?

Shareholders of Record. If you are the shareholder of record of your shares and you do not vote by proxy card or in person at the Annual Meeting, your shares will not be voted at the Annual Meeting.

Beneficial Owners. If you are the beneficial owner of your shares, your broker or nominee may vote your shares only on those proposals on which it has discretion to vote. If no voting instructions are provided, these record holders can vote your shares only on discretionary, or routine, matters and not on non-discretionary, or non-routine, matters. Uninstructed shares whose votes cannot be counted on non-routine matters result in what are commonly referred to as "broker non-votes."

If you do not give your broker voting instructions, your broker will only be entitled to vote your shares on Proposal 5. We urge you to provide instructions to your broker, bank or other nominee so that your votes may be counted on all of these important matters.

How many votes can be cast by all shareholders?

Each share of BancFirst Corporation common stock is entitled to one vote. There is no cumulative voting. We had 15,533,103 shares of common stock outstanding and entitled to vote on the record date.

How many votes must be present to hold the Annual Meeting?

A majority of our outstanding shares of common stock as of the record date must be present at the Annual Meeting in order to hold the Annual Meeting and conduct business. This is called a "quorum." Shares that are present and entitled to vote on one or more of the matters to be voted upon at the Annual Meeting are counted as present for establishing a quorum. Both abstentions and broker non-votes are counted as present for the purpose of determining the presence of a quorum. If a quorum is not present, we expect that the Annual Meeting will be adjourned until we obtain a quorum.

What vote is required to approve each proposal?

Proposal 1: Election of 19 Directors

The election of directors requires the affirmative vote of the holders of at least a majority of the issued and outstanding common stock. Each director nominee who receives at least a majority of the common stock outstanding will be elected as a director for the ensuing one year. Any shares that are not voted (whether by abstention or broker non-vote) will have the effect of a vote against this proposal.

Proposal 2: Amendment of the BancFirst Corporation Stock Option Plan

This proposal requires approval by the holders of at least a majority of the issued and outstanding common stock. Any shares that are not voted (whether by abstention or broker non-vote) will have the effect of a vote against this proposal.

Proposal 3: Amendment of the BancFirst Corporation Non-Employee Directors' Stock Option Plan

This proposal requires approval by the holders of at least a majority of the issued and outstanding common stock. Any shares that are not voted (whether by abstention or broker non-vote) will have the effect of a vote against this proposal.

Proposal 4: Amendment of the BancFirst Corporation Directors' Deferred Stock Compensation Plan

This proposal requires approval by the holders of at least a majority of the issued and outstanding common stock. Any shares that are not voted (whether by abstention or broker non-vote) will have the effect of a vote against this proposal.

Proposal 5: Ratification of the selection of BKD, LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2016

This proposal requires the affirmative vote of a majority of the shares of common stock represented in person or by proxy at the Annual Meeting and eligible to vote.

Can I change or revoke my vote after I return my proxy card or voting instruction card?

Yes. Even if you sign the proxy card or voting instruction card in the form accompanying this proxy statement, you retain the power to revoke your proxy or change your vote. You can revoke your proxy or change your vote at any time before it is exercised by giving written notice specifying such revocation to the Secretary of the Company. You may change your vote by timely delivery of a valid, later-dated proxy or by voting by ballot at the Annual Meeting. However, please note that if you would like to vote at the Annual Meeting and you are not the shareholder of record, you must request, complete and deliver a proxy from your broker, bank or nominee.

What does it mean if I receive more than one proxy or voting instruction card?

It generally means your shares are registered differently or are in more than one account. Please provide voting instructions for all proxy and voting instruction cards you receive.

Who can attend the Annual Meeting?

All shareholders as of the record date, or their duly appointed proxies, may attend.

The Annual Meeting will be held at the Skirvin Hilton Hotel, 1 Park Avenue (the corner of Park Avenue and Broadway), Oklahoma City, Oklahoma 73102.

Who pays for the proxy solicitation and how will the Company solicit votes?

We will bear the expense of printing and mailing proxy materials. In addition to this solicitation of proxies by mail, our directors, officers and other employees may solicit proxies by personal interview, telephone, facsimile or email. They will not be paid any additional compensation for such solicitation. We will request brokers, banks and nominees who hold shares of our common stock in their names to furnish proxy materials to beneficial owners of the shares. We will reimburse such brokers, banks and nominees for their reasonable expenses incurred in forwarding solicitation materials to such beneficial owners.

How can I access the Company's proxy materials and annual report electronically?

The proxy statement and our 2015 Annual Report on Form 10–K are available on the BancFirst website at http://www.BancFirst.com and the website of the Securities and Exchange Commission ("SEC") at http://www.sec.gov. The Company provides these documents on its website and also provides links to the SEC's website where these reports can be obtained. The Company's annual report on Form 10-K for the year ended December 31, 2015 (other than the exhibits thereto), as well as copies of other filings or exhibits to filings made with the SEC, is also available without charge upon written request. Such requests should be directed to: Randy Foraker, Executive Vice President and Secretary, BancFirst Corporation, 101 North Broadway, Oklahoma City, Oklahoma

73102. The public may read and copy any materials that the Company files with the SEC at the SEC's Public Reference Room at 100 F Street, NE, Washington, DC 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330.

Is a list of shareholders available?

The names of shareholders of record entitled to vote at the Annual Meeting will be available to shareholders entitled to vote at this meeting for ten days prior to the meeting for any purpose relevant to the meeting. This list can be viewed between the hours of 9:00 a.m. and 5:00 p.m., local time, at our principal executive offices at 101 N. Broadway, Oklahoma City, Oklahoma. Please contact Randy Foraker, Executive Vice President and Secretary, BancFirst Corporation, 101 North Broadway, Oklahoma City, Oklahoma 73102, to make arrangements.

How do I find out the voting results?

Preliminary voting results will be announced at the Annual Meeting, and final voting results will be published within four business days of the annual meeting on Form 8-K, which we will file with the SEC. After the Form 8-K is filed, you may obtain a copy by visiting our website, which provides links to the SEC's website. You may also obtain a copy by visiting the SEC's website directly or by contacting Randy Foraker, Executive Vice President and Secretary, by calling (405) 270-1044, by writing to Mr. Foraker c/o BancFirst Corporation, 101 N. Broadway, Oklahoma City, Oklahoma 73102, or by sending an email to him at rforaker@bancfirst.com.

What if I have questions about lost stock certificates or I need to change my mailing address?

Shareholders of record may contact our transfer agent, BancFirst Trust and Investment Management, by calling (405) 270-4797 or writing to BancFirst Trust and Investment Management, P.O. Box 26883, Oklahoma City, Oklahoma 73126, to get more information about these matters.

#### HOW DO I VOTE?

Your vote is important. You may vote by mail or attend the Annual Meeting and vote by ballot, all as described below.

Vote by Mail

If you choose to vote by mail, simply mark your proxy card or voting instruction card, sign and date it, and return it in the postage-paid envelope provided.

Voting at the Annual Meeting

The method or timing of your vote will not limit your right to vote at the Annual Meeting if you attend the meeting and vote in person. However, if your shares are held in the name of a broker, bank or other nominee, you must obtain a proxy, executed in your favor, from the holder of record to be able to vote at the Annual Meeting. You should allow yourself enough time prior to the Annual Meeting to obtain this proxy from the holder of record.

The shares represented by the proxy cards or voting instruction cards received, properly marked, signed, dated and not revoked, will be voted at the Annual Meeting. If you sign and return your proxy card but do not give voting instructions, the shares represented by that proxy card will be voted as recommended by the Board. If you fail to return your proxy card, or if your shares are held in "street name" and you do not instruct your broker how to vote your shares by failing to complete the voting instruction card, the effect will be as though you cast a vote "against" Proposal 1, 2,3 and 4.

#### MATTERS TO BE VOTED ON

#### PROPOSAL 1

#### **ELECTION OF 19 DIRECTORS**

Our Board currently consists of 21 members. At the recommendation of the Independent Directors' Committee, the Board has nominated 19 director nominees identified in this Proposal 1 to serve a one-year term, until the 2017 Annual Meeting of Shareholders and until their successors are duly elected and qualified, or until their earlier resignation or removal. For additional information about the director nominees and their qualifications, see "Corporate Governance Principles and Board Matters—Directors of BancFirst Corporation." All of the nominees are current directors of the Company. The nominees for the election of directors at the Annual Meeting are as follows:

|                     |            |  | Year     |
|---------------------|------------|--|----------|
|                     |            |  | First    |
|                     |            |  | Elected  |
| Name                | Age        | Occupation   | Director |
| Dennis L.           | 68         | Vice Chairman, BancFirst Corporation; President and Chief Executive Officer,   | 2000     |
| Brand               |            | BancFirst  |          |
| C.L. Craig,         |            |  | 1998     |
| Jr.                 | 71         | Private investor   |          |
| William H.          |            |  | 2000     |
| Crawford            | 78         | Private Investor   |          |
| James R.            |            |  | 1998     |
| Daniel              | 76         | Vice Chairman, BancFirst Corporation   |          |
| F. Ford             |            |  | 2011     |
| Drummond            | 53         | Owner/Operator, Drummond Ranch   | 1006     |
| William O.          | 68         | Vice Chairman, BancFirst Corporation; Chief Executive Officer of Council Oak   | 1996     |
| Johnstone           |            | Partners, LLC, a subsidiary of BancFirst Corporation   | 2016     |
| Frank               | 70         | O ' D ( CH II I 117 ' 141 C'   | 2016     |
| Keating             | 72         | Senior Partner of Holland and Knight law firm  | 20124    |
| Dave R.             | <i>C</i> 1 | Indiana danta ana anti-ara any anti-ara  | 2013†    |
| Lopez               | 64         | Independent executive consultant   | 1004     |
| J. Ralph            | 80         | Private investor   | 1984     |
| McCalmont<br>Tom H. | 80         | Private investor   | 2005     |
| McCasland,          |            |  | 2003     |
| III                 | 57         | President, Mack Energy Co.   |          |
| Ronald J.           | 31         | 1 resident, which Energy Co.   | 2002     |
| Norick              | 74         | Controlling Manager of Norick Investment Company, LLC  | 2002     |
| Paul B.             | 7 -        | Controlling Wanager of Worlek Investment Company, LLC  | 1998     |
| Odom                | 87         | President, P.B. Odom Construction Company  | 1770     |
| David E.            | 60         | Trestacht, T.B. Cachi Construction Company   | 1984     |
| Rainbolt            |            | President and Chief Executive Officer, BancFirst Corporation; Chairman, BancFirst  | 2701     |
| H.E.                |            | 2. Constitution of the conference of the confere | 1984     |
| Rainbolt            | 87         | Chairman, BancFirst Corporation  | 1/0.     |

| Michael S. |    |  | 2013 |
|------------|----|--|------|
| Samis      | 62 | Private Investor   |      |
| Natalie    |    |  | 2013 |
| Shirley    | 58 | President of Oklahoma State University - Oklahoma City     |      |
| Michael K. |    |  | 2007 |
| Wallace    | 62 | President, Wallace Properties, Inc. and Mike Wallace Homes |      |
| Gregory G. |    |  | 2014 |
| Wedel      | 55 | Managing Partner Wedel, Rahill and Associates, CPA's       |      |
| G. Rainey  |    |  | 2003 |
| Williams,  |    |  |      |
| Jr.        | 55 | President, Marco Holding Corporation                       |      |

Mr. Lopez previously served as a director of the Company from 2005-2011.

Unless otherwise specified in the proxy, it is the intention of the persons named in the proxy to vote the shares represented by each properly executed proxy for the election of these nominees as directors of the Company. The nominees have agreed to stand for election and, if elected, to serve as directors. However, if any person nominated by the Board is unable or unwilling to serve, the proxies will be voted for the election of such other person or persons as the Independent Directors' Committee and the Board may recommend.

The sections in this proxy statement entitled "Corporate Governance Principles and Board Matters—Directors of BancFirst Corporation" and "—Stock Ownership" provide certain information about each nominee based on data submitted by such persons, including the principal occupation of such person for at least the last five years and any public company directorships held by such person.

#### Vote Required

The affirmative vote of holders of a majority of the shares of common stock issued and outstanding and entitled to vote, represented in person or by proxy at the Annual Meeting, is required for the election of each nominee as a director of the Company. Proxies cannot be voted for a greater number of persons than the number of nominees named.

The Board unanimously recommends a vote "FOR" the election of the nominees to the Board. Proxies solicited by the Board will be voted for each of the nominees unless instructions to withhold or to the contrary are given.

#### PROPOSAL 2

#### AMENDMENT TO THE BANCFIRST CORPORATION STOCK OPTION PLAN

Subject to shareholder approval, the Board has amended the BancFirst Corporation Stock Option Plan (the "Employee Plan") to increase the aggregate number of shares of the Company's common stock which may be issued upon the exercise of options ("Plan Options") granted under the Employee Plan by 200,000 shares.

The Board believes that the approval of the amendment to the Employee Plan is in the best interests of the Company and its shareholders, as the availability of an adequate number of shares reserved for issuance under the Employee Plan and the ability to grant stock options is an important factor in attracting, motivating and retaining qualified personnel essential to the success of the Company. As of April 8, 2016, approximately 5,735 shares of common stock were available for future option grants under the Employee Plan.

#### Summary of the Provisions of the Employee Plan

The essential features of the Employee Plan are summarized below. This summary does not purport to be a complete description of all the provisions of the Employee Plan. The summary is qualified in its entirety by the full text of the Employee Plan (as proposed to be amended), which has been filed as Appendix A to the copy of this Proxy Statement that was filed electronically with the SEC and can be reviewed on the SEC's website at www.sec.gov. A copy of the plan document may also be obtained without charge by writing the Company's Secretary at BancFirst Corporation, 101 N. Broadway, Oklahoma City, Oklahoma 73102.

The Employee Plan, which is not subject to the provisions of the Employee Retirement Income Security Act of 1974, provides for the grant of non-qualified stock options. The Employee Plan is administered by the Board of the Company, certain members of which includes principal shareholders and employees of the Company or its affiliates, and may also include participants in the Employee Plan. Pursuant to the Employee Plan, the Board may delegate administration of the plan to a committee of the Board consisting of three or more members, at least a majority of which must be "Non-Employee Directors" as such term is used in Rule 16b-3.

The maximum number of shares of common stock that which may be issued upon the exercise of options granted pursuant to the Employee Plan is proposed to be increased by 200,000 shares (subject to adjustment in the event of stock dividends, stock splits, reverse stock splits, combinations, reclassifications, or like changes in the capital structure of the Company). All Plan Options must be granted, if at all, no later than December 31, 2019.

Options may be granted only to employees (including officers) of the Company or its subsidiaries. All Plan Options must have an exercise price equal to the fair market value of the common stock on the date of grant. As defined in the Employee Plan, "fair market value" is stated to be equal to the closing price of the common stock as reported on the NASDAQ Global Market, Inc. ("NASDAQ") on the date of grant or, if no closing price is so reported, the closing price

of the common stock as reported by NASDAQ on the most recent date next preceding the date of grant.

The exercise price is payable on exercise of the Plan Option and is payable in cash, certified check, bank draft or money order, unless otherwise determined by the Board. Unless otherwise determined by the Board at the time of granting an option, Plan Options vest 25% per year commencing on the fourth year after grant, until the Plan Option is 100% vested. Except for termination of employment as a result of retirement or death, if an optionee ceases to be an employee of the Company for any reason, other than as a result of embezzlement, theft or other violation of law, the optionee may exercise his or her option (to the extent exercisable at the time of termination) at any time within 30 days after termination. If an optionee ceases to be an employee of the Company due to retirement, the optionee may exercise the option (to the extent exercisable at the time of termination) at any time within three months after such retirement. If an optionee ceases to be an employee of the Company due to death, the optionee's estate, personal representative, or beneficiary shall have the right to exercise the option (to the extent exercisable at the time of death) at any time within 12 months from the date of the optionee's death.

During the lifetime of the optionee, an option may be exercised only by the optionee. Unless otherwise provided by the Committee, no option may be assignable except (i) by will, (ii) by the laws of descent and distribution, (iii) for the purpose of making a charitable gift, or (iv) to a revocable trust of which the optionee is a trustee.

Except as described above, Plan Options may not have a term in excess of 15 years.

The Board may terminate or amend the Employee Plan at any time; provided, however, that without the approval of the shareholders of the Company, the Board may not amend the Employee Plan to materially increase the total number of shares of common stock covered thereby, materially increase the benefits accruing to participants under the Employee Plan, or materially modify the requirements as to eligibility for participation in the Employee Plan.

Summary of Federal Income Tax Consequences of the Employee Plan

The federal tax consequences of stock options are complex and subject to change. Furthermore, the following summary is intended only as a general guide to the United States federal income tax consequences of options granted under the Employee Plan under current law, and does not attempt to describe all potential tax consequences.

Non-qualified stock options have no special tax status. An optionee generally recognizes no taxable income as the result of the grant of such an option. Upon exercise of the option, the optionee normally recognizes ordinary income with respect to the acquired shares in the amount of the difference between the option price and the fair market value of the shares on the date of exercise. Such ordinary income generally is subject to withholding of income and employment taxes. Upon the sale of stock acquired by the exercise of a non-qualified stock option, any gain or loss, based on the difference between the sale price and the fair market value of the shares on the date of recognition of income, will be taxed as long-term or short-term capital gain or loss, depending upon the length of time the optionee has held the stock from the date of recognition of income. No tax deduction is available to the Company with respect to the grant of the option or the sale of stock acquired pursuant to such grant. Provided certain withholding requirements are met, the Company should be entitled to a deduction equal to the amount of ordinary income recognized by the optionee as a result of the exercise of the option.

#### Specific Benefits Under the Employee Plan

The Company has not approved any awards that are conditioned upon shareholder approval of the proposed amendment of the Employee Plan. The number, amount and type of awards to be received by or allocated to eligible persons in the future under the Employee Plan cannot be determined at this time. If the share increase reflected in this amendment proposal had been in effect in fiscal 2015, the Company expects that its award grants for fiscal 2015 would not have been substantially different from those actually made in that year under the Employee Plan.

For information regarding stock-based awards granted to the Named Executive Officers during fiscal 2015, see the material under the heading "Executive Compensation" further down in this document. For information regarding past award grants under the Employee Plan, see the "Aggregate Past Grants under the Employee Plan" table below.

#### Aggregate Past Grants Under the Employee Plan

As of April 8, 2016, awards covering 3,610,756 shares (before cancellations of awards covering 616,491 shares) of the Company's common stock had been granted under the Employee Plan. The following table shows information regarding the distribution of those awards among the persons and groups identified below, as well as shares subject to unexercised options outstanding as of that date.

Aggregate Past Grants Under the Employee Plan

Total Shares Subject to Shares Subject to Unexercised

| Name                                     | Previous Option Grants | Options Outstanding |  |  |
|--|------------------------|---------------------|--|--|
| Named Executive Officers:                | -                      | -                   |  |  |
| David E. Rainbolt                        | 60,000                 | _                   |  |  |
| President and Chief Executive Officer    |                        |                     |  |  |
| Kevin Lawrence                           | 50,000                 | 50,000              |  |  |
| Executive Vice President                 |                        |                     |  |  |
| and Chief Financial Officer              |                        |                     |  |  |
| Randy Foraker                            | 25,000                 | 5,000               |  |  |
|  |                        |                     |  |  |
| Executive Vice President                 |                        |                     |  |  |
|  |                        |                     |  |  |
| and Interim Chief Financial Officer      |                        |                     |  |  |
| Dennis L. Brand                          | 110,000                | 37,500              |  |  |
|  |                        |                     |  |  |
| Vice Chairman                            |                        |                     |  |  |
| David Harlow                             | 60,000                 | 40,000              |  |  |
|  |                        |                     |  |  |
| Regional Executive                       |                        |                     |  |  |
| Darryl Schmidt                           | 60,000                 | 48,500              |  |  |
| Executive Vice President and Director of |                        |                     |  |  |
| Executive vice resident and Director of  |                        |                     |  |  |
| Community Banking                        |                        |                     |  |  |
| All Executive Officers as a Group        | 977,500                | 291,875             |  |  |
| Non-Executive Officer Employee Group     | 2,633,256              | 624,674             |  |  |

<sup>(1)</sup>Does not include cancellations of awards covering 616,491 shares.

#### Vote Required

The affirmative vote of a majority of the shares of common stock represented in person or by proxy at the Annual Meeting and eligible to vote is required for the adoption of the proposed amendment.

The Board recommends a vote "FOR" the proposed amendment to the BancFirst Corporation Stock Option Plan.

PROPOSAL 3

APPROVAL OF AMENDMENT TO THE BANCFIRST CORPORATION

NON-EMPLOYEE DIRECTORS' STOCK OPTION PLAN

Subject to stockholder approval, the Board of Directors has amended the BancFirst Corporation Non-Employee Directors' Stock Option Plan (the "Non-Employee Directors' Plan") to increase the aggregate number of shares of the Company's Common Stock which may be issued upon the exercise of options granted under the Non-Employee Directors' Plan by 30,000 shares. As of April 8, 2016, there were 10,000 shares available for issuance under the Non-Employee Directors' Plan.

The Non-Employee Directors' Plan was approved by the Company's stockholders on June 24, 1999. The purpose of the Non-Employee Directors' Plan is to compensate non-management directors for participation on the Board of Directors or its committees by the automatic grant of stock options to purchase shares of the Company's Common Stock. Directors who are employees of BancFirst Corporation are not eligible to participate in the Non-Employee Directors' Plan.

Summary of the Provisions of the Non-Employee Directors' Plan

Following is a brief description of the principal features of the Non-Employee Directors' Plan. The summary is qualified in its entirety by reference to the full text of the plan, a copy of which (as proposed to be amended) has been filed as Appendix B to the copy of this Proxy Statement that was filed electronically with the SEC and can be reviewed on the SEC's website at www.sec.gov. A copy of the plan document may also be obtained without charge by writing the Company's Secretary at BancFirst Corporation, 101 N. Broadway, Oklahoma City, Oklahoma 73102.

Directors who are not employees of the Company are eligible to participate in the Non-Employee Directors' Plan. The Non-Employee Directors' Plan is administered by our Board of Directors. All questions of interpretation of the Non-Employee Directors' Plan or of the options granted pursuant to the Non-Employee Directors' Plan are determined by the Board. However, the grants of stock options and the amount and nature of the options granted is automatic, as described below.

Under the Non-Employee Directors' Plan, an option to purchase 10,000 shares of Common Stock is granted to each non-employee director upon initial appointment to the Board of Directors. The exercise price for an option is determined by the closing price as reported on the NASDAQ Global Market (or other principal exchange on which the Common Stock is traded) on the business day preceding the date the option is granted.

An option becomes exercisable in four equal annual installments beginning on the first anniversary of the date of grant, and expires on the fifteenth anniversary of the date of grant. If a director is terminated for cause, all options will be forfeited immediately. If a director ceases to be member of the Board for any other reason, unvested options will terminate and only previously vested options may be exercised for a period of 30 days following termination. If an optionee ceases to be a director due to death, the optionee's estate, personal representative, or beneficiary shall have the right to exercise the option (to the extent exercisable at the time of death) at any time within 12 months from the date of the optionee's death.

The exercise price of an option granted under the Non-Employee Directors' Plan must be paid upon exercise of the option and is payable in cash, certified check, bank draft or money order, unless otherwise determined by the Board of Directors. Stock options granted under the Non-Employee Directors' Plan are non-qualified stock options.

Currently, no stock options under the Non-Employee Directors' Plan may be granted after December 31, 2019.

The Board of Directors may terminate or amend the Non-Employee Directors' Plan at any time; provided, however, that without the approval of the stockholders of the Company, the Board may not amend the Non-Employee Directors' Plan to materially increase the total number of shares of Common Stock covered thereby, materially increase the benefits accruing to participants under the plan, or materially modify the requirements as to eligibility for participation in the plan.

Summary of Federal Income Tax Consequences of the Non-Employee Directors' Plan

The following is a general description of federal income tax consequences to our non-employee directors relating to stock options granted under the Non-Employee Directors' Plan. This discussion does not purport to cover all federal tax consequences relating to the directors or the Company, nor does it describe state, local or foreign tax consequences.

A director will not recognize income upon the grant of a non-qualified stock option to purchase shares of common stock. Upon exercise of the option, the director will recognize ordinary compensation income equal to the excess of the fair market value over the exercise price for such shares. The Company will be entitled to a tax deduction equal to the amount of ordinary compensation income recognized by the director. The deduction will be allowed at the same time the director recognizes the income. The tax basis of the shares of common stock in the hands of the director will equal the exercise price paid for the shares plus the amount of ordinary compensation income the director recognizes upon exercise of the option, and the holding period for the shares for capital gains purposes will commence on the day the option is exercised. A director who sells shares of common stock acquired on exercise of the option will recognize capital gain or loss measured by the difference between the tax basis of the shares and the amount realized on the sale.

Specific Benefits Under the Non-Employee Directors' Plan

Awards under the Non-Employee Directors' Plan are automatic to each non-employee director upon initial appointment to the Board of Directors, and the Company has not approved any awards that are conditioned upon shareholder approval of the proposed amendment of the Non-Employee Directors' Plan.

Aggregate Past Grants Under the Non-Employee Directors' Plan

As of April 8, 2016, awards covering 225,000 shares issuable under the Non-Employee Directors' Plan had been granted, with the current non-employee directors of the Company as a group having been granted options to purchase an aggregate 150,000 shares of Common Stock. William O. Johnstone, Vice-Chairman of the Board, received options to purchase 10,000 shares under the Non-Employee Directors' Plan before he became an employee of the Company.

#### Vote Required

The affirmative vote of a majority of the shares of Common Stock represented in person or by proxy at the Annual Meeting and eligible to vote is required for the adoption of the proposed amendment.

The Board of Directors recommends a vote "FOR" the proposed amendment to the BancFirst Corporation Non-Employee Directors' Stock Option Plan.

PROPOSAL 4

APPROVAL OF AMENDMENT TO THE BANCFIRST CORPORATION

Directors' Deferred Stock Compensation Plan

Subject to stockholder approval, the Board of Directors has amended the BancFirst Corporation Directors' Deferred Stock Compensation Plan (the "Deferred Stock Compensation Plan") to increase the aggregate number of shares available for issuance under the Deferred Stock Compensation Plan by 20,000 shares of Common Stock. As of April 8, 2016, there were only approximately 4,405 shares available for issuance under the Deferred Stock Compensation Plan.

The Deferred Stock Compensation Plan is intended to provide individuals who serve as directors of the Company or its banking subsidiary, BancFirst, or as advisory directors of the various community bank branches of BancFirst (each, a "Participating Director" and collectively, "Participating Directors"), an opportunity to defer the receipt of their director fees and to receive those deferred fees in the form of shares of Common Stock. All of the Company's directors (currently, 21 persons) are eligible to participate in the Deferred Stock Compensation Plan. The maximum number of shares that may be issued under the Plan currently is 91,110, subject to adjustment to reflect certain changes in capitalization, such as stock splits, stock dividends or recapitalizations.

Summary of the Provisions of the Deferred Stock Compensation Plan

The essential features of the Deferred Stock Compensation Plan are summarized below. This summary does not purport to be a complete description of all the provisions of the Deferred Stock Compensation Plan. The summary is qualified in its entirety by the full text of the Deferred Stock Compensation Plan, a copy of which, as it is proposed to be amended, is included as Appendix C to the copy of this Proxy Statement that was filed electronically with the SEC and can be reviewed on the SEC's website at www.sec.gov.

A copy of the plan document may also be obtained without charge by writing the Company's Secretary at BancFirst Corporation, 101 N. Broadway, Oklahoma City, Oklahoma 73102.

Under the Deferred Stock Compensation Plan, Participating Directors may defer all or part of their director fees otherwise payable in cash. Compensation that is deferred will be credited to each Participating Director's account under the Deferred Stock Compensation Plan (the "Deferral Account") in the form of Units. The number of Units credited will be determined by dividing the amount of fees deferred by the closing price of the Common Stock on the deferral date as reported in The Wall Street Journal or a similar publication selected by the Committee. When cash dividends are paid on Common Stock, the Participating Director's Deferral Account will be credited with a number of Units determined by multiplying the number of Units in the Account on the dividend record date by the per-share dividends, the Participating Director's Deferral Account will be credited with a number of Units determined by multiplying the number of Units in the Account will be credited with a number of Units determined by multiplying the number of Units in the Account by the stock dividend declared.

Following the earlier of (i) a Participating Director's termination of service as a director or in the event of a Participating Director's death, or (ii) the termination date of the Deferred Stock Compensation Plan, all amounts credited to a Participating Director's Account will be paid to the Participating Director in the form of shares of Common Stock, the number of which shares will equal the number of Units credited to the Participating Director's Deferral Account. A Participating Director may elect to receive the shares in a lump sum on a date specified by the Director or in substantially equal annual installments over a period not to exceed three years.

The Deferred Stock Compensation Plan is administered by the Compensation Committee of the Board of Directors of the Company, certain members of which may also include participants in the Employee Plan. The Deferred Stock Compensation Plan may be amended or terminated at any time by the Compensation Committee.

Summary of Federal Income Tax Consequences of the Deferred Stock Compensation Plan

The Deferred Stock Compensation Plan permits Participating Directors to defer to a later year receipt of all or a portion of their director fees that otherwise would be includible in income for tax purposes in the year in which it would have been paid. Under current tax laws, no income will be recognized by a Participating Director at the time of deferral. Upon payment, a Participating Director will recognize ordinary income in an amount equal to the sum of the fair market value of the shares of Common Stock received and the cash received for any fractional share. The Company will be entitled to a deduction equal to the income recognized by the Participating Director.

Specific Benefits under the Deferred Stock Compensation Plan

The number of persons participating in the Deferred Stock Compensation Plan is 89. Because the aggregate benefits under the Deferred Stock Compensation Plan are dependent upon the number of Participating Directors who elect to participate in the Deferred Stock Compensation Plan, the portion of their directors' fees that Participating Directors elect to defer and the market price of Common Stock when deferred compensation and dividends are credited to their Deferral Accounts, it is not possible to predict what benefits will be received under the Deferred Stock Compensation

Plan.

Aggregate Past Grants Under the Deferred Stock Compensation Plan

The following table shows information regarding the number of Units credited to Participating Directors' Accounts in respect of deferral of directors' fees under the Deferred Stock Compensation Plan.

Aggregate Past Grants Under the

Deferred Stock Compensation Plan

|  | Total Number of |
|--|-----------------|
| Name   | Units Credited  |
| Named Executive Officers:                                    |                 |
| David E. Rainbolt  |                 |
| President and Chief Executive Officer                        | _               |
| Kevin Lawrence   |                 |
| Executive Vice President and Chief Financial Officer         | _               |
| Randy Foraker  |                 |
| Executive Vice President and Interim Chief Financial Officer | _               |
| Dennis L. Brand  |                 |
| Vice Chairman  | _               |
| David Harlow   |                 |
| Regional Executive   | _               |
| Darryl Schmidt   |                 |
| Executive Vice President and Director Of Community Banking   | _               |
| All Executive Officers as a Group                            | 574             |
| Non-Executive Director Group                                 | 14,570          |
| Non-Executive Officer Employee Group                         | _               |

## Vote Required

The affirmative vote of a majority of the shares of Common Stock represented in person or by proxy at the Annual Meeting and eligible to vote is required for the adoption of the proposed amendment.

The Board of Directors recommends a vote "FOR" the proposed amendment to the BancFirst Corporation Deferred Stock Compensation Plan.

#### PROPOSAL 5

#### RATIFICATION OF SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

BKD, LLP ("BKD") was the Company's independent registered public accounting firm for fiscal year 2015 and has been approved by the Audit Committee of the Board of Directors of BancFirst Corporation (the "Audit Committee") as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2016. Representatives of BKD are expected to attend the Annual Meeting and will have an opportunity to make a statement or to respond to appropriate questions from shareholders. BKD has advised the Company that they are independent with respect to the Company.

#### Pre-Approval Policies and Procedures

The Audit Committee has established a policy to pre-approve all audit services and non-audit services performed by our independent registered public accounting firm. The Audit Committee also considers whether such services are consistent with the SEC's rules on auditor independence and considers whether our independent registered public accounting firm is positioned to provide us with effective and efficient audit services needed to properly manage risk or improve audit quality. In its review of any non-audit service fees, the Audit Committee considers, among other things, the possible effect of the performance of such services on the auditor's independence. No non-audit services were performed by BKD during 2015 or 2014. The Audit Committee pre-approved 100% of audit fees and audit-related fees during the year ended December 31, 2015.

The following table shows the fees billed for the audit provided by BKD during the years ended December 31, 2015 and 2014.

|                    | 2015      | 2014      |
|--------------------|-----------|-----------|
| Audit fees         | \$591,300 | \$598,185 |
| Audit-related fees | _         | _         |
| Tax fees           | _         | _         |
| All other fees     |           |           |
| Total              | \$591,300 | \$598,185 |

Audit Fees for professional services rendered by BKD include fees related to the audits of the Company and of certain of our subsidiaries, other attestation services, internal control audits and assistance with interpretation of accounting standards.

Additional information concerning the Audit Committee and its activities with BKD can be found in the following sections of this proxy statement: "Corporate Governance Principles and Board Matters—Audit Committee" and "Audit Committee Report."

## Vote Required

The affirmative vote of a majority of the shares of common stock represented in person or by proxy at the Annual Meeting and eligible to vote is required for the approval of this proposal.

The Board recommends a vote "FOR" the ratification of the appointment of BKD as the independent registered public accounting firm of the Company for 2016. Proxies solicited by the Board will be voted for the proposal unless contrary instructions are given.

#### CORPORATE GOVERNANCE PRINCIPLES AND BOARD MATTERS

The Company is committed to maintaining the highest standards of business conduct and corporate governance, which we believe are essential to running our business efficiently, serving our shareholders well and maintaining our integrity in the marketplace. We regularly monitor developments in the area of corporate governance and review our processes and procedures in light of such developments. In those efforts, we review federal laws affecting corporate governance, such as the Sarbanes-Oxley Act of 2002, as well as rules adopted by the SEC and NASDAQ. We believe that we have in place procedures and practices, including the following, which are designed to enhance our shareholders' interests.

#### Code of Ethics

We have adopted a Code of Ethics that applies to our principal executive officer and senior financial officers, including our principal financial officer and principal accounting officer, the purpose of which is to promote honest and ethical conduct and compliance with the law, particularly as related to the maintenance of the Company's financial books and records and the preparation of its financial statements. We have also adopted a Corporate Code of Conduct that sets forth the guiding principles and rules of behavior by which we operate our company and conduct our daily business with our customers, vendors and shareholders and with our fellow employees. The Code of Conduct applies to all directors and employees of the Company. Copies of the Code of Ethics and the Corporate Code of Conduct may be requested from the Secretary at the address on the cover of this proxy statement.

#### Director Independence

The NASDAQ's listing standards require our Board to be comprised of at least a majority of independent directors. For a director to be considered independent, the Board must determine that the director does not have any direct or indirect material relationship with the Company. Based on the independence standards prescribed by NASDAQ, our Board has affirmatively determined that each of the following directors is independent: C. L. Craig, Jr., F. Ford Drummond, Dr. Donald B. Halverstadt, Frank Keating, Dave R. Lopez, J. Ralph McCalmont, Tom H. McCasland III, Ronald J. Norick, Paul B. Odom, Jr., Natalie Shirley, Michael K. Wallace, Gregory G. Wedel and G. Rainey Williams, Jr. In addition, as prescribed by the NASDAQ Marketplace Rules, these independent directors have

at least one scheduled meeting without management present. See "Corporate Governance Principles and Board Matters —Independent Directors' Committee."

In determining independence, the Board reviews whether directors have any material relationship with the Company. The Board considers all relevant facts and circumstances. In assessing the materiality of a director's relationship to the Company, the Board considers the issues from the director's standpoint and from the perspective of the persons or organizations with which the director has an affiliation and is guided by the standards set forth below. The Board reviews commercial, industrial, banking, consulting, legal, accounting, charitable and familial relationships. An independent director must not have any material relationship with the Company, directly or as a partner, shareholder or officer of an organization that has a relationship with the Company, or any relationship that would interfere with the exercise of independent judgment in carrying out the responsibilities of a director.

A director will not be considered independent in the following circumstances:

- (1) The director is, or has been in the past three years, an employee of the Company, or an immediate family member of the director is, or has been in the past three years, an executive officer of the Company.
- (2) The director has received, or has an immediate family member who has received during any twelve-month period within the last three years, more than \$120,000 in direct compensation from the Company, other than compensation for Board service, compensation received by the director's immediate family member for service as a non-executive employee of the Company,

and pension or other forms of deferred compensation for prior service with the Company that is not contingent on continued service.

- (3)(A) The director or an immediate family member is a current partner of the firm that is the Company's external auditor; (B) the director is a current employee of such a firm; (C) the director has an immediate family member who is a current employee of such a firm and who participates in the firm's audit, assurance or tax compliance (but not tax planning) practice; or (D) the director or an immediate family member is or was within the last three years (but is no longer) a partner or employee of such a firm and personally worked on the Company's audit within that time.
- (4) The director or an immediate family member is, or has been in the past three years, employed as an executive officer of another company where any of the Company's present executive officers at the same time serves or has served on that company's compensation committee.
- (5) The director is, or has an immediate family member who is, a partner in, or a controlling shareholder or an executive officer of, any organization to which the Company made, or from which the Company received, payments for property or services in the current or any of the past three fiscal years that exceed the greater of 5% of the recipient's consolidated gross revenues for that year, or \$200,000.

For these purposes, an "immediate family member" includes a director's spouse, parents, children, siblings, mother-and father-in-law, sons-and daughters-in-law, brothers-and sisters-in-law, and anyone who shares the director's home.

#### **Director Nominees**

#### **Director Qualifications**

The Independent Directors' Committee has no specified Board membership criteria that apply to nominees recommended for a position on the Company's Board. However, members of the Board should have the highest professional and personal ethics and values, consistent with the Company's longstanding values and standards. They should also have broad experience at the policy-making level in business, government, education, technology or public service. In addition, directors should represent a diversity of viewpoints, backgrounds, experiences and other demographics. They should be committed to enhancing shareholder value and should have sufficient time to carry out their duties and to provide insight and practical wisdom based on experience. The Independent Directors' Committee believes that directors' service on other boards of public companies should be limited to a number that permits them, given their individual circumstances, to perform responsibly all director duties.

#### Identifying and Evaluating Candidates for Directors

The Board Issues Committee assists the Independent Directors' Committee in identifying director candidates. Candidates may come to the attention of the Board Issues Committee and the Independent Directors' Committee through current Board member, shareholders or other persons. Identified candidates are evaluated at regular or special meetings of the Independent Directors' Committee and may be considered at any point during the year. As described below, the Independent Directors' Committee will consider properly submitted shareholder recommendations for candidates for the Board to be included in the Company's proxy statement. In making its nominations, the Independent Directors' Committee seeks to achieve a balance of knowledge, experience and capability on the Board.

#### **Shareholder Recommendations**

The policy of the Independent Directors' Committee is to consider properly submitted shareholder recommendations of candidates for membership on the Board as described above under "Identifying and Evaluating Candidates for Directors." In evaluating any such recommendations, the Independent Directors' Committee will consider the balance of knowledge, experience and capability on the Board and will address the membership criteria set forth above under "Director Qualifications." Any shareholder recommendations proposed for consideration by the Independent Directors' Committee should include the candidate's name and qualifications for Board membership and should be addressed to the Secretary pursuant to the procedure described under the heading "Proposals for the 2017 Meeting of Shareholders."

#### **Directors of BancFirst Corporation**

The following information about each nominee for director to our Board, includes their business experience, director positions held currently or at any time during the last five years, and the experiences, qualifications attributes or skills that caused the Independent Directors' Committee and our Board of Directors to determine that each individual should serve as one of our directors. The following information is current as of April 8, 2016:

Name

(Age) Business Experience During Past 5 Years and Other Information

Dennis L. Mr. Brand has been a Vice Chairman of the Company since 2013. Prior to that, he was Senior Executive Vice President of the Company starting in 2005. He has been President and Chief Executive Officer of the Bank since 2005. He was Executive Vice President and Chief Operating Officer of the Company from October 2003 to December 2004. From 1999 to 2003 he was Executive Vice President of Community Banking. He was a Regional Executive and President of BancFirst Shawnee from 1992 to

1999.

Mr. Brand's executive experience in the banking industry specifically in lending and operations, along with his knowledge and awareness of the communities we serve, make him well qualified to serve as a director.

C. L. Craig, Mr. Craig is self-employed in the investment and management of personal financial holdings. He served Jr. (71) as Chairman of the Board of Directors of Lawton Security Bancshares, Inc. from 1983 until 1998.

Mr. Craig's extensive business and investment experience, together with his prior experience serving as a bank director and his familiarity with community banking, make him well qualified to serve as a director.

William H. Mr. Crawford was an employee of BancFirst from 2000 to 2013. He was Chairman and Chief Executive Crawford Officer of First Southwest Corporation from 1970 to 2000. Mr. Crawford was Vice Chairman of BankSouth Corporation From 1975 to 1998 and Vice Chairman of FCB Financial Corporation from 1984 to 1997.

Mr. Crawford's business and management experience, especially his experience in community banking, along with his knowledge and awareness of the economy and opportunities in Southwestern Oklahoma make him well qualified to serve as a director.

James R. Mr. Daniel has been a Vice Chairman of the Company since 1997. From 1994 to 1997, he was President, Daniel (76) Chief Executive Officer and Chairman of the Board of Directors of Bank One Oklahoma Corporation. He also served in various executive offices at Friendly Bank, Oklahoma City, Oklahoma from 1964 to 1972, and was its President and Chief Executive Officer from 1972 to 1993.

Mr. Daniel's extensive executive management experience in the banking industry, together with his prior experience as a bank director and his knowledge and awareness of the Oklahoma City market, make him well qualified to serve as a director.

# F. Ford (53)

Mr. Drummond is currently the Owner/Operator of Drummond Ranch in Pawhuska, Oklahoma. He Drummond served as General Counsel for BMI-Health Plans from 1998 to 2008. He has served on the Board of Trustees for Allianz Funds in New York since 2005. He is also a member of the Oklahoma Water Resources Board since 2006. In addition, he was a director of The Cleveland Bank in Cleveland, Oklahoma, from 1998 to 2012.

> Mr. Drummond's business experience, together with his prior experience serving as a bank director and his knowledge and awareness of the communities we serve, make him well qualified to serve as a director.

Name

(Age) Business Experience During Past 5 Years and Other Information

William O. Johnstone (68)

Mr. Johnstone is the Chief Executive Officer of Council Oak Partners, LLC, a subsidiary of the Company. He is also the Chief Executive Officer of Council Oak Investment Corporation and Council Oak Real Estate, Inc., both of which are subsidiaries of BancFirst. He has been a Vice Chairman of the Company since 1996. From 1996 to 2001, he served as Chairman and Chief Executive Officer of C-Teq, Inc., a company that provided data processing services to financial institutions. From 1985 until 1996, Mr. Johnstone served as President and Chairman of the Board of City Bankshares, Inc. and its subsidiary, City Bank, Oklahoma City, Oklahoma. In addition, he was a director of Sport Haley, Inc., a publicly-held golf clothing company from 2007 to 2009.

Mr. Johnstone's banking and investment experience specifically in private equity and commercial banking make him well qualified to serve as a director.

Frank Keating (72) Mr. Keating is a Senior Partner of the law firm of Holland & Knight LLP, a position he has held since February 2016. Mr. Keating is a former Governor of Oklahoma and retired CEO of the American Bankers Association. Governor Keating received a Bachelor of Arts in history from Georgetown University and a J.D. from the University of Oklahoma College of Law. Governor Keating has a 30-plus year career in public service including U.S. Attorney for the Northern District of Oklahoma, Assistant Secretary of the U.S. Treasury Department, Associate Attorney General of the United States, and member of the Oklahoma state House and Senate. He currently serves on the boards of Stewart Title Company, a wholly-owned subsidiary of Stewart Information Services Corp., a publicly-held title insurance and real estate services company and the J. Ronald Terwilliger Foundation for Housing America's Families.

Mr. Keating's extensive career in law and public service, and his experience as President and CEO of the American Bankers Association, make him well qualified to serve as a director.

Dave R. Lopez (64) Mr. Lopez is currently serving as Executive Counsel for Schnake Turnbo Frank a position he has held since September 2015. Mr. Lopez served as the Interim Superintendent of Oklahoma City Public Schools from 2013 to 2014. Mr. Lopez served as the Secretary of Commerce and Tourism for the State of Oklahoma from 2012 to 2013 and also as the Executive Director of the Oklahoma Department of Commerce from 2011 to 2012. He was the President of American Fidelity Foundation, a private foundation, from 2006 to 2011. Mr. Lopez was President of Downtown Oklahoma City, Inc., a non-profit organization, from 2004 to September 2006. In 2003, he was Vice President of Development for the Oklahoma Arts Institute. From 1979 to 2001, Mr. Lopez held various officer positions with SBC Communications, Inc. (now AT&T Inc.), a publicly held telecommunications company, including President of SBC's Oklahoma and Texas operations. Mr. Lopez previously served as director of the Company from 2005-2011, before being named Secretary of Commerce and Tourism for the State of Oklahoma. In addition, Mr. Lopez serves on the board of privately held Hall Capital, based in Oklahoma City, and of publicly-held ITC Holdings, based in Novi, Michigan.

Mr. Lopez's executive management experience in the utility industry, his public service, and his extensive civic involvement make him well qualified to serve as a director.

# J. Ralph (80)

Mr. McCalmont is self-employed in the investment and management of personal financial holdings. He McCalmont was the Interim Director of the Oklahoma Tourism and Recreation Department from 2003 to 2004. He was a Vice Chairman of the Company from 1984 to 2000. Mr. McCalmont was also Chairman of The First National Bank, Guthrie, Oklahoma from February 1974 to April 1989.

> Mr. McCalmont's extensive management experience, especially his operational knowledge of the banking industry, along with his understanding of the communities we serve, make him well qualified to serve as a director.

#### Name

(Age) Business Experience During Past 5 Years and Other Information

Tom H. Mr. McCasland has been President of Mack Energy Co. since 1996 and a community director of McCasland, BancFirst Duncan since 1998. Mr. McCasland has been a director of Investors Trust Company, an III (57)

Oklahoma-chartered trust company, since 1984. He previously served on the Board of Directors of Cache Road National Bank of Lawton, Oklahoma, and Charter National Bank of Oklahoma City, Oklahoma.

Mr. McCasland's extensive business and management experience in the oil and gas industry, together with his prior experience as a bank director and his knowledge and awareness of the communities we serve, make him well qualified to serve as a director.

Ronald J. Mr. Norick is the Controlling Manager of Norick Investment Company, LLC, a family financial Norick (74) management company. He was the Mayor of Oklahoma City from April 1987 to April 1998. He was also President of Norick Brothers, Inc. from 1981 to 1992. Mr. Norick has formerly served as a director of two banks, including City Bank, Oklahoma City, Oklahoma. He was a director of Sport Haley, Inc., a publicly-held golf clothing company from 1993 to 2009.

> Mr. Norick's extensive business and management experience, together with his prior experience as a bank director, his political acumen, and his knowledge and awareness of the Oklahoma City market, make him well qualified to serve as a director.

Paul B. Odom, Jr. (87)

Mr. Odom has been involved in commercial and residential land development and property management through P. B. Odom Construction Company Since 1950. He previously served on the Board of Directors of Stockyards Bank, Friendly Bank and Central Bank, all located in Oklahoma City, Oklahoma, as well as Bank One of Oklahoma City and its holding company, Bank One Oklahoma Corporation.

Mr. Odom's extensive business and investment experience, his prior experience as a bank director, and his knowledge and awareness of real estate markets, make him well qualified to serve as a director.

David E. Rainbolt

(60)

Mr. Rainbolt has been President and Chief Executive Officer of the Company since January 1992, Chairman of BancFirst since 2005 and was Executive Vice President and Chief Financial Officer of the Company from July 1984 to December 1991.

Mr. Rainbolt's executive management experience in banking, and specifically in bank acquisitions and corporate finance, along with his knowledge and awareness of the communities we serve, make him well qualified to serve as a director.

H.E. Rainbolt (87)

Mr. Rainbolt has been Chairman of the Board of the Company since 1984, was its President and Chief Executive Officer from 1984 to 1991 and was the Chairman of BancFirst until 2005. Since 1997, Mr. Rainbolt has been a partner of Intersouth Venture Partners, a privately-owned venture capital fund. Mr. Rainbolt is also a director of Sonic Corp., a publicly-held franchiser of fast-food restaurants. H. E. Rainbolt is the father of David E. Rainbolt.

Mr. Rainbolt's extensive business and management experience, together with his long career in the banking industry and his knowledge and awareness of the communities we serve, makes him well qualified to serve as a director.

Michael S. Mr. Samis is a private investor. He was Chairman of M-D Building Products, Inc., from 2000-2007 and Samis (62) President and CEO of Macklanburg-Duncan from 1990-2000. He is Co-Founder and Chairman of Energy Financial Solutions, LLC, and Founder and Chairman of Energy Financial and Physical, LP. Mr. Samis Serves as Chairman of the University Hospital Authority, University Hospitals Trust and Joint Governing Committee for OU Medical Center. Mr. Samis served as Director of the Oklahoma City Branch of the Federal Reserve Bank of Kansas City from 1995-2001.

Mr. Samis's extensive business and investment experience, together with his prior experience serving as a director and a manager, make him well qualified to serve as a director.

#### Name

(Age)

Business Experience During Past 5 Years and Other Information

Natalie Shirley (58)

Ms. Shirley has served as president of Oklahoma State University - Oklahoma City (OSU-OKC) since 2011. She received a baccalaureate degree from Oklahoma State University and a law degree from the University of Oklahoma. She served in Governor Brad Henry's Cabinet as Oklahoma's Secretary of Commerce and Tourism from 2007 to 2011. In this position, she was the liaison between the Governor, five major state agencies and more than 30 smaller agencies, authorities and institutions. In addition during this time, Ms. Shirley also served as the Executive Director of the Department of Commerce, the state's leading economic development agency.

Ms. Shirley's extensive business and management experience, along with her understanding of the state we serve, make her well qualified to serve as a director.

Michael K. Wallace

(62)

Mr. Wallace has been since 1994 the President and owner of Wallace Properties, Inc. and Mike Wallace Homes, Inc., which are real estate development and homebuilding companies. Mr. Wallace has also served on the community board of the BancFirst Jenks branch since 1999.

Mr. Wallace's extensive business and management experience, together with his knowledge and awareness of the communities we serve, makes him well qualified to serve as a director.

Gregory

(55)

Mr. Wedel is the founder and has been managing partner of Wedel Rahill & Associates, CPAs, PLC since G. Wedel 1984. He received his bachelor's degree in accounting from the University of Central Oklahoma and started his career in public accounting with Peat Marwick (now KPMG). Mr. Wedel is a member of the American Institute of Certified Public Accountants and the Oklahoma Society of Certified Public Accountants, and serves on the boards of a number of local companies.

Mr. Wedel's extensive business and management experience, together with his accounting knowledge, makes him well qualified to serve as a director.

Jr. (55)

G. Rainey Mr. Williams has been President of Marco Holding Corporation, a private investment partnership, and its Williams, predecessors since 1988. He is a member of the Company's Senior Trust Committee and was an advisory director from 2000 to 2003. Mr. Williams is a director of American Trailer Works, a privately-held manufacturer of utility and cargo trailers, Past Chairman of the Board of Trustees of the YMCA Retirement Fund, and serves on the boards of several other for profit and not for profit entities.

Mr. Williams' extensive business and investment experience, together with his prior experience serving as a director and his knowledge of private equity investments, make him well qualified to serve as a director.

### **Board Structure and Committee Composition**

As of the date of this proxy statement, our Board has 21 directors and the following five standing committees: (1) Executive Committee, (2) Audit Committee, (3) Compensation Committee, (4) Independent Directors' Committee, and (5) Board Issues Committee. The committee membership and meetings during the last fiscal year and the function of each of the standing committees are described below. During fiscal 2015, the Board held 13 meetings. Each current director with the exception of F. Ford Drummond and Ronald J. Norick attended at least 75% of all Board and applicable standing committee meetings. Directors are encouraged to attend annual meetings of the Company's shareholders. All then-current directors with the exception of C.L. Craig, Jr. and F. Ford Drummond attended the previous annual meeting of shareholders.

Independent Board

# Name of Board Committee

|                      |             |              | macpenaem | Dourd    |
|----------------------|-------------|--------------|-----------|----------|
| Name of Director     | Executivati | Compensation | Directors | Issues   |
| Dennis L. Brand      | Member      | •            |           |          |
| C. L. Craig, Jr. (1) |             | Chairman     | Member    |          |
| William H.           |             |              |           |          |
| Crawford             |             |              |           |          |
| James R. Daniel      | Member      |              |           |          |
| F. Ford              |             |              |           |          |
| Drummond (1)         |             | Member       | Member    |          |
| K. Gordon Greer      | Chairman    |              |           |          |
| Dr. Donald B.        |             |              |           |          |
| Halverstadt (1)      |             |              | Member    |          |
| David R. Harlow      |             |              |           |          |
| (2)                  | Member      |              |           |          |
| William O.           |             |              |           |          |
| Johnstone            |             |              |           |          |
| Frank Keating (5)    |             |              | Member    |          |
| Dave R. Lopez (1)    |             |              | Member    |          |
| J. Ralph             |             |              |           |          |
| McCalmont (1)        | Chairman    |              | Member    |          |
| Tom H.               |             |              |           |          |
| McCasland III (1)    | Member      |              | Member    |          |
| Ronald J. Norick     |             |              |           |          |
| (1)                  |             |              | Member    |          |
| Paul B. Odom, Jr.    |             |              |           |          |
| (1)                  |             |              | Member    |          |
| David E. Rainbolt    |             |              |           | Member   |
| H. E. Rainbolt       | Member      |              |           | Chairman |
| Michael S. Samis     | Member (4)  |              |           |          |
| Darryl Schmidt (2)   |             |              |           |          |
| Natalie Shirley (1)  | Member      |              | Member    |          |
| Michael K.           |             |              |           |          |
| Wallace (1)          |             |              | Member    |          |
| Gregory G. Wedel     |             |              | 3.6 1     |          |
| (1)                  | Member (3)  | 3.6          | Member    | 26.1     |
|                      |             | Member       | Chairman  | Member   |

| G. Rainey          |    |    |   |   |   |
|--------------------|----|----|---|---|---|
| Williams, Jr. (1)  |    |    |   |   |   |
| Meetings in fiscal |    |    |   |   |   |
| 2015               | 15 | 13 | 1 | 1 | 1 |

- (1) Independent director.
- (2)Mr. Harlow and Mr. Schmidt are directors of the Bank.
- (3)Mr. Wedel was appointed to the Audit Committee in February 2015.
- (4)Mr. Samis was appointed as a non-voting member of the Audit Committee in May 2015.
- (5)Mr. Keating was appointed to the Board in March 2016.

The Company's senior leadership is shared between two positions — the President and Chief Executive Officer and the Chairman of the Board. Separating these positions allows our Chief Executive Officer to focus on our day-to-day business, while allowing the Chairman of the Board to lead our Board in its fundamental role of oversight of management. We believe that the separated role of Chairman and Chief Executive Officer provides an appropriate balance between leadership and independent oversight.

### Role of the Board in Risk Oversight

The Board is charged with general oversight of the management of the Company's risks. The Board considers risks, as appropriate, among other factors in reviewing the Company's strategy, business plan, budgets and major transactions. Each of the Board's committees assists the Board in overseeing the management of the Company's risks within the areas delegated to the committee. In particular, the Executive Committee assists the Board by reviewing reports from management on at least an annual basis on the risks facing the Company, management's actions to address those risks and the Company's risk management processes. Following its reviews of the reports, the Executive Committee reports the results of its reviews to the full Board. The Audit Committee assists the Board with oversight of operational and compliance risk by reviewing internal audit reports from the Company's Chief Internal Auditor. The Compensation Committee oversees risks related to the Company's compensation programs and policies and meets at least annually with the Chief Executive Officer to discuss such risks. The Senior Loan Committee is responsible for the oversight of

credit risk, on which they report monthly to the board. The Administrative Committee assists the Board and executive management with the oversight of risks other than credit risk.

#### **Executive Committee**

The Executive Committee has the authority to exercise all the powers of the full Board during the intervals between Board meetings, except the power to amend the Bylaws and those powers specifically delegated to other committees of the Board. Members of the Executive Committee in 2015 were Dennis L. Brand, James R. Daniel, Roy Ferguson, K. Gordon Greer (Chairman), David R. Harlow, David E. Rainbolt, H. E. Rainbolt and Darryl Schmidt.

#### **Audit Committee**

The Audit Committee of the Company also serves as the Audit Committee of the Bank. The Audit Committee is responsible for conducting an annual examination of the Company and for ensuring that adequate internal controls and procedures are maintained. An independent registered public accounting firm is engaged to conduct the annual examination and the Audit Committee meets with the independent registered public accounting firm to discuss the scope and results of the examination. The Chief Internal Auditor reports to the Audit Committee, and the Chief Risk Officer and Executive Vice President of Asset Quality meet with the Committee.

The Board determined that each of J. Ralph McCalmont, Chairman of the Audit Committee, and Audit Committee members Tom H. McCasland III, Natalie Shirley and Gregory G. Wedel, is independent pursuant to applicable NASDAQ and Exchange Act rules. The Board also determined that Mr. Wedel is an audit committee financial expert as defined by applicable SEC rules. Michael S. Samis is a non-voting member of the Audit Committee. The Audit Committee has a written Audit Committee Charter. The charter is not available on the Company's website, but a copy was attached as Appendix D to the Proxy Statement for the Annual Meeting of Shareholders held May 22, 2014. A free printed copy also is available to any shareholder who requests it from the Secretary at the address on the cover of this Proxy Statement. The report of the Audit Committee is included herein under the heading "Audit Committee Report".

#### **Compensation Committee**

The Compensation Committee of the Company determines the compensation of the Chief Executive Officer, and reviews and approves the compensation of the other executive officers of the Company. During 2015, the Compensation Committee was composed of C. L. Craig, Jr. (Chairman), F. Ford Drummond, and G. Rainey Williams, Jr., each of whom has been determined by the Board to be independent directors under applicable NASDAQ and SEC standards. The report of the Compensation Committee is included herein under the heading "Compensation Committee Report". The Compensation Committee has a written charter. The charter is not available on the Company's website, but a copy was attached as Appendix A to the Proxy Statement for the Annual Meeting of Shareholders held on May 28, 2015. A free printed copy is available to any shareholder who requests it from the Secretary at the address on the cover of this Proxy Statement.

# Independent Directors' Committee

The Independent Directors' Committee meets at least annually in executive session to discuss significant matters and review the actions of management of the Company, and also serves as the Board's nominating committee. The Independent Directors' Committee consists of those directors who meet the applicable independence requirements, which during 2015 were C. L. Craig, Jr., F. Ford Drummond, Dr. Donald B. Halverstadt, Dave Lopez, J. Ralph McCalmont, Tom H. McCasland III, Ronald J. Norick, Paul B. Odom, Jr., Natalie Shirley, Michael K. Wallace and G. Rainey Williams, Jr. The Independent Directors' Committee has a written charter. The charter is not available on the Company's website, but a copy was attached as Appendix B to the Proxy Statement for the Annual Meeting of Shareholders held on May 28, 2015. A free printed copy is available to any shareholder who requests it from the

Secretary at the address on the cover of this Proxy Statement.

Executive sessions of independent directors are held at least once a year. The sessions are scheduled and chaired by the lead independent director, who in 2015 was G. Rainey Williams, Jr. Any independent director may request that an additional executive session be scheduled.

### **Board Issues Committee**

The Board Issues Committee is a committee that considers matters regarding membership, processes, education, and compensation of the Board of Directors. The Board Issues Committee makes recommendations regarding these matters to the Independent Directors Committee and the full Board, as appropriate. During 2015 the members of the Board Issues Committee were David E. Rainbolt, H.E. Rainbolt (Chairman) and G. Rainey Williams, Jr. (lead independent director). The Board Issues Committee met one time during 2015. The Board Issues Committee meets at least annually, but may meet more frequently as they consider necessary.

#### Senior Loan Committee of the Bank

The Senior Loan Committee of the Bank is a management committee that assists the Board and executive management with the administration of corporate credit policies and procedures, and evaluates loans within its designated policy guidelines. During 2015 the members of the Senior Loan Committee were Dennis L. Brand, James R. Daniel, Roy C. Ferguson (Chairman), K. Gordon Greer, David R. Harlow, David E. Rainbolt, H.E. Rainbolt and Darryl Schmidt. The Senior Loan Committee generally met weekly during 2015.

#### Asset/Liability Committee of the Bank

The Asset/Liability Committee (ALCO) of the Bank is a management committee that administers the corporate investment and asset/liability management policies and procedures, and manages the Bank's liquidity, interest rate risk and market risk. At December 31, 2015, the members of the ALCO were Dennis L. Brand, Randy Foraker, Kevin Lawrence, Robert M. Neville, David E. Rainbolt (Chairman) and Darryl Schmidt. The ALCO generally meets monthly.

### Administrative Committee of the Bank

The Administrative Committee of the Bank is a management committee that assists the Board and executive management with administration of corporate policies and procedures, oversight of risks other than credit risk, and with other matters concerning the management of the Bank's business. During 2015, the members of the Administrative Committee were Dennis L. Brand, Scott Copeland, James R. Daniel, Paul D. Fleming, Randy Foraker, Kelly Foster, D. Jay Hannah, Kevin Lawrence, Robert M. Neville, Dale E. Petersen, David E. Rainbolt (Chairman), J. Michael Rogers, Darryl Schmidt, Jennifer Weast and David Westman. The Administrative Committee generally meets monthly.

#### Shareholder Communications with the Board

Shareholders and other interested parties may communicate with one or more members of the Board in writing by regular mail. The following address may be used by those who wish to send such communications:

**Board of Directors** 

c/o Secretary,

**BancFirst Corporation** 

101 N. Broadway

Oklahoma City, Oklahoma 73102

Such communication should be clearly marked "Shareholder-Board Communication." The communication must indicate whether it is meant to be distributed to the entire Board or to specific members of the Board, and must state the number of shares beneficially owned by the shareholder making the communication. The Secretary has the authority to disregard any inappropriate communications. If deemed an appropriate communication, the Secretary will submit your correspondence to the Chairman of the Board or to any specific director to whom the correspondence is directed.

#### COMPENSATION COMMITTEE REPORT

The Compensation Committee of the Company determines the compensation of the Chief Executive Officer and reviews and approves the compensation of the other executive officers of the Company. In connection with these

duties, the Compensation Committee meets at least annually with the Chief Executive Officer to discuss, review and evaluate the relationship between our risk management policies and practices and executive compensation arrangements. This meeting includes a review of the structure and components of our compensation arrangements, the material potential sources of risk in our business lines and compensation arrangements and our various policies and practices that mitigate these risks. Within this framework, a variety of topics are discussed, including the parameters of acceptable and excessive risk taking (recognizing that some risk taking is inherent part of operating any business) and the general business goals and concerns of the Company, including the need to attract, retain and motivate qualified executives and other personnel.

The Compensation Committee believes that our overall compensation practices for our executive officers, which include the following elements, limit the ability of executive officers to benefit from taking unnecessary or excessive risks:

- ·executive compensation that is heavily weighted toward fixed salaries;
- ·maximum payouts that limit the aggregate payout potential of cash incentive compensation;
- $\cdot a \ strong \ alignment \ of \ risk \ management \ goals \ and \ incentive \ pay;$

- ·balance between short-term and long-term incentive compensation opportunities; and
- •the Company's historical emphasis on character and integrity at all levels of the organization, particularly at the senior executive level.

The Compensation Committee has reviewed and discussed with management the Compensation Discussion and Analysis included in this Proxy Statement under the heading "Executive Compensation". Based on this review and discussion, the Compensation Committee has recommended to the Board of Directors that the Compensation Discussion and Analysis be included in this Proxy Statement and incorporated by reference into our Annual Report on Form 10–K for the year ended December 31, 2015.

Submitted by the Compensation Committee of the Board of Directors:

- C. L. Craig, Jr. (Chairman)
- F. Ford Drummond
- G. Rainey Williams, Jr.

#### COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

Messrs. Craig, Drummond, and Williams currently serve on the Compensation Committee. None of these individuals is or has been an officer or associate of the Company, or had any relationship with the Company required to be disclosed under "Transactions with Related Persons." No executive officer of the Company is, or was during 2015, a member of the board of directors or compensation committee (or other committee serving an equivalent function) of another company that has, or had during 2015 an executive officer serving as a member of our Board or Compensation Committee.

### AUDIT COMMITTEE REPORT

The following report is for the Audit Committee's activities regarding oversight of the Company's financial reporting and auditing process for fiscal year 2015.

During 2015, the Audit Committee was comprised of J. Ralph McCalmont (Chairman), Tom H. McCasland III, Natalie Shirley and Gregory G. Wedel. All of the voting committee members are "independent directors" as defined in the Marketplace Rules of The NASDAQ Global Market. Mr. Wedel has been designated as the audit committee financial expert by the Board. The Board has adopted an Audit Committee Charter, a copy of which was included as Appendix D to the Proxy Statement for the Annual Meeting of Shareholders held May 22, 2014. The composition of the Audit Committee, the attributes of its members and the responsibilities of the Committee, as reflected in its charter, are intended to be in accordance with applicable requirements for corporate audit committees.

As described more fully in its charter, the purpose of the Audit Committee is to assist the Board in its general oversight of the Company's financial reporting, internal control and audit functions. Management is responsible for the preparation, presentation and integrity of the Company's financial statements, accounting and financial reporting principles, internal controls and procedures designed to ensure compliance with accounting standards, applicable laws and regulations. The Company's independent registered public accounting firm is responsible for expressing an opinion on the conformity of the Company's audited financial statements to generally accepted accounting principles.

The Audit Committee is not intended to duplicate or to certify the activities of management and the independent registered public accounting firm, nor can the Audit Committee certify that the independent registered public accounting firm is "independent" under applicable rules. The Audit Committee serves a board-level oversight role, in which it provides advice, counsel and direction to management and the independent registered public accounting firm on the basis of the information it receives, discussions with management and the auditor, and the experience of the

Committee's members in business, financial and accounting matters.

Among other matters, the Audit Committee monitors the activities and performance of the Company's internal and external auditors, including the audit scope, external audit fees, auditor independence matters and the extent to which the independent registered public accounting firm may be retained to perform non-audit services. The Audit Committee and the Board have ultimate authority and responsibility to select, evaluate and, when appropriate, replace the Company's independent registered public accounting firm. The Audit Committee also reviews the results of the internal and external audit work with regard to the adequacy and appropriateness of the Company's financial, accounting and internal controls. Management's and the independent registered public accounting firm's presentations to, and discussions with, the Audit Committee also cover various topics and events that may have significant financial impact or are the subject of discussions between management and the independent registered public accounting firm. In addition, the Audit Committee generally oversees the Company's internal compliance programs.

The Audit Committee has reviewed and discussed the consolidated financial statements with management and the independent registered public accounting firm. Management represented to the Committee that the Company's consolidated financial statements were prepared in accordance with generally accepted accounting principles, and the independent registered public accounting firm represented that its presentations to the Audit Committee included the matters required to be discussed with the independent registered public accounting firm by Public Company Accounting Oversight Board's Auditing Standard No. 16 (Communications with Audit Committees).

The Company's independent registered public accounting firm also provided the Audit Committee with a formal written statement describing all relationships between us and our auditors that might bear on the auditors' independence consistent with Public Company Accounting Oversight Board Rule 3526, "Communication with Audit Committees Concerning Independence." The Audit Committee discussed with the auditors any relationships that may have an impact on their objectivity and independence and satisfied itself as to the auditors' independence.

Following the Audit Committee's discussions with management and the independent registered public accounting firm, the Audit Committee recommended that the Board of Directors include the audited consolidated financial statements in the Company's annual report on Form 10-K for the year ended December 31, 2015.

Submitted by the Audit Committee of the Board of Directors:

J. Ralph McCalmont (Chairman)

Tom H. McCasland III

**Natalie Shirley** 

Gregory G. Wedel

#### TRANSACTIONS WITH RELATED PERSONS

BancFirst has made loans in the ordinary course of business to certain directors and executive officers of the Company and to certain affiliates of these directors and executive officers. None of these loans outstanding are classified as nonaccrual, past due, restructured or potential problem loans. All such loans were made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable loans made to persons not related to the Company, and did not involve more than the normal risk of collectability or present other unfavorable features.

We have adopted written policies to implement the requirements of Regulation O of the Federal Reserve Board, which restricts the extension of credit to directors and executive officers and their family members and other related interests. Under these policies, extensions of credit that exceed regulatory thresholds must be approved by the Board of Directors of the Bank. All other transactions involving the Company in which a director or executive officer or immediate family member may have a direct or indirect material interest are required to be approved by the Audit Committee.

Director Michael S. Samis is a 62% owner and Chairman of the Board of Energy Financial Solutions, LLC (EFS), an energy derivatives services company that the Bank uses to provide energy hedging services to certain of its loan customers. The Bank serves as the clearing bank for settlement of the derivative contracts and remits to EFS its portion of the spread on the transactions, which is the compensation for its services. For January 1, 2015 to December 31, 2015, payments to EFS totaled \$638,327. Mr. Samis's interest in this gross revenue before expense, based on his ownership percentage of EFS, would be \$395,763.

### **MANAGEMENT**

Information with respect to our executive officers (including certain executive officers of BancFirst, our subsidiary bank) as of April 8, 2016 is set forth below. Each officer serves a term of office of one year or until the election and qualification of his or her successor.

### Officer

| Name       | Age         | Since | Position   |
|------------|-------------|-------|--|
| David E.   |             |       |  |
| Rainbolt   | 60          | 1984  | President and Chief Executive Officer; Chairman, BancFirst       |
| Dennis L.  | 68          | 1992  | Vice Chairman; President and Chief Executive Officer, BancFirst  |
| Brand      |             |       |  |
| James R.   |             |       |  |
| Daniel     | 76          | 1997  | Vice Chairman  |
| K. Gordon  |             |       |  |
| Greer      | 79          | 1997  | Vice Chairman  |
| William    |             |       |  |
| O.         |             |       |  |
| Johnstone  | 68          | 1996  | Vice Chairman  |
| Scott      |             |       |  |
| Copeland   | 51          | 1992  | Executive Vice President and Head of Operations, BancFirst       |
| Roy C.     |             |       |  |
| Ferguson   | 69          | 1992  | Executive Vice President and Chief Credit Officer, BancFirst     |
| Paul       |             |       |  |
| Fleming    | 65          | 2006  | Executive Vice President and Chief Internal Auditor              |
| Randy      |             |       |  |
| Foraker    | 60          | 1987  | Executive Vice President, Chief Risk Officer and Secretary       |
| Kelly      |             |       |  |
| Foster     | 47          | 1998  | Senior Vice President and Chief Compliance Officer               |
| D. Jay     |             |       |  |
| Hannah     | 60          | 1984  | Executive Vice President of Financial Services, BancFirst        |
| Kevin      |             |       |  |
| Lawrence   | 37          | 2013  | Executive Vice President, Chief Financial Officer and Treasurer  |
| Robert M.  |             |       |  |
| Neville    | 60          | 1986  | Executive Vice President of Investments, BancFirst               |
| J. Michael |             |       |  |
| Rogers     | 72          | 1986  | Executive Vice President of Human Resources, BancFirst           |
| Darryl     |             |       |  |
| Schmidt    | 54          | 2002  | Executive Vice President and Director of Community Banking       |
| Jennifer   |             |       |  |
| Weast      | 52          | 1995  | Senior Vice President and Controller                             |
| David      |             |       |  |
| Westman    | 60          | 2006  | Executive Vice President and Chief Technology Officer, BancFirst |
| John       |             | 2011  |  |
| Anderson   | 60          | 2011  | Regional Executive, BancFirst                                    |
| David R.   | <b>7.</b> 0 | 1000  |  |
| Harlow     | 53          | 1999  | Regional Executive, BancFirst                                    |
|            | 60          | 1984  | Regional Executive, BancFirst                                    |

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| Karen<br>James |    |      |                               |
|----------------|----|------|-------------------------------|
| Marion         |    |      |                               |
| McMillan       | 63 | 1998 | Regional Executive, BancFirst |
| Harvey G.      |    |      |                               |
| Robinson       | 57 | 1997 | Regional Executive, BancFirst |
| David M.       |    |      |                               |
| Seat           | 65 | 1995 | Regional Executive, BancFirst |
| Kendal W       |    |      |                               |
| Starks         | 62 | 1986 | Regional Executive, BancFirst |

Each of the above-named executive officers has been employed by the Company for at least the last five years, with the exception of Kevin Lawrence, who joined the Company in 2013. Prior to such date and for at least the last five years, Mr. Lawrence was a Senior Manager for Ernst & Young, Tulsa, Oklahoma.

#### **EXECUTIVE COMPENSATION**

Throughout this section, unless the context indicates otherwise, when we use the terms "we," "our" or "us," we are referring to BancFirst Corporation and its subsidiary BancFirst.

### Compensation Discussion and Analysis

This Compensation Discussion and Analysis ("CD&A") describes the compensation for the named executive officers in the Summary Compensation Table and for the Company's executive officers generally. SEC regulations require us to include our Chief Executive Officer, David E. Rainbolt (CEO), our Chief Financial Officer, Kevin Lawrence (CFO), and our former Interim Chief Financial Officer, Randy Foraker, as named executive officers. In addition, these regulations require us to include the three most highly compensated executive officers in 2015. In addition to Messrs. Rainbolt, Lawrence and Foraker, our named executive officers are Dennis L. Brand, Darryl Schmidt and David R. Harlow.

Objectives of our Compensation Program

#### Overview

Our primary mission is to create long-term value for our shareholders consistent with our commitment to maintain the safety and soundness of the Bank. To accomplish this, we believe that BancFirst Corporation must provide competitive salaries and appropriate incentives to achieve long-term shareholder return. The Company's executive compensation practices are designed to achieve four primary objectives:

- attract and retain qualified executives who will lead the Company and inspire superior performance;
- •provide incentives for achievement of corporate goals and individual performance;
- ·provide incentives for achievement of long-term shareholder return and
- ·align the interests of management and employees with those of the shareholders to encourage continuing increases in shareholder value.

Our goal is to effectively balance base salaries with short-term incentive compensation that is performance-based, and long-term compensation awards that are commensurate with an officer's individual management responsibilities and potential for future contribution to corporate objectives. The portion of total compensation that is based on corporate performance and long-term shareholder return increases as an executive's responsibilities increase.

The Compensation Committee of the Company's Board of Directors is responsible for reviewing and approving the Company's overall compensation and benefit programs in consultation with David E. Rainbolt, the Company's Chief Executive Officer, or CEO, and for determining the compensation of the CEO. In addition, the Compensation Committee is responsible for reviewing and approving all option grants to executive officers. The CEO makes recommendations to the committee concerning his own compensation, but the CEO does not participate in the deliberations or decisions of the Compensation Committee concerning his compensation. The CEO determines the compensation, including salary, performance-based incentive pay and other awards, for other executive officers, subject to the approval of the Compensation Committee. While the Compensation Committee recommends to the Board of Directors the salary for the CEO, Mr. Rainbolt has in the past declined to accept certain raises. However, in no case has his compensation exceeded the recommendation of the Committee. The Compensation Committee currently consists of three directors, C.L. Craig, Jr. (Chairman), F. Ford Drummond and G. Rainey Williams, Jr., all of whom are independent under applicable NASDAQ and SEC standards.

Our Compensation Committee relies on various factors when determining our executive compensation policies, reviewing the performance of our named executive officers and establishing compensation levels and programs. These factors include an executive's individual performance and contributions to our strategic objectives, recommendations from the CEO (for named executive officers other than himself), internal pay equity and the results of our 2014

"say-on-pay" vote, in which the advisory vote on our executive compensation program was approved with over 98% of the votes cast in favor of the resolution. The Compensation Committee also considers the performance of the management team as a group, the CEO's assessment of other executives' individual performance and the CEO's compensation recommendations with respect to the other executive officers as part of its process. The Compensation Committee considered all of these factors, including the 2014 "say-on-pay" vote result, as it evaluated whether any changes to our executive compensation program were warranted and it determined that no changes were warranted at that time.

#### **Executive Participation in Committee Discussions**

The executive officers who participate in the Compensation Committee's compensation-setting process are the CEO and the Executive Vice President for Human Resources. Executive participation is meant to provide the Compensation Committee with input regarding

the Company's compensation philosophy, process and decisions. In addition to providing factual information such as company-wide performance on relevant measures, these executives articulate management's views on current compensation programs and processes, recommend relevant performance measures to be used for future awards, and otherwise supply information to assist the Compensation Committee. The CEO also provides information about individual performance assessments for the other named executive officers, and expresses to the Compensation Committee his view on the appropriate levels of compensation for the other named executive officers for the ensuing year. Additionally, the CEO discusses and reviews the alignment between the Company's risk management policies and practices and all of the Company's employee incentive compensation arrangements, identifying and making efforts to limit any features in such compensation arrangements that might lead to employees taking unnecessary or excessive risks that could threaten the value of the Company.

These two executives participate in committee discussions purely in an informational and advisory capacity, but have no vote in the committee's decision-making process. The CEO does not attend those portions of Compensation Committee meetings during which his performance is evaluated or his compensation is being determined. No executive officer other than the CEO and Executive Vice President for Human Resources attends those portions of Compensation Committee meetings during which the performance of the other named executive officers is evaluated or their compensation is being determined.

### **Executive Compensation Program**

The Company's compensation structure primarily consists of the following components:

- ·base salary;
- ·performance-based incentive pay;
- ·long-term award(s)—including stock option grants, supplemental executive retirement agreements and survivor benefit agreements and
- ·benefits available to all employees, including a 401(k) plan and an employee stock ownership plan.

The Company considers market practices to achieve an overall compensation program that aims to provide a total compensation package for our executive officers that is generally competitive with the compensation paid to similarly situated executive and senior officers of comparable-sized financial institutions. The Company reviews the market practices by speaking to recruitment agencies and reviewing the data on financial institutions of similar size, growth potential and market area as reported in publicly available documents, such as proxy statements. Although the committee has not established a specific comparison group of bank holding companies for determination of compensation, those listed in the salary surveys that share one or more common traits with the Company, such as asset size, geographic location, and financial returns on assets and equity, are given more consideration. The Company does not employ formulas to determine the relationship of one element of compensation to another nor does it determine the amount of one form of compensation based solely on the amount of another form of compensation; however, the Company strives to allocate a significant portion of overall compensation to elements that focus on performance and incentives. The Company does not currently have a policy to recapture performance-based incentive pay or other compensation in the event that the metrics used to determine the compensation are later restated.

#### **Base Salary**

One of the objectives of our compensation program is to establish base salaries for executive officers that are competitive to those of comparable companies in our industry and our local market place. We do not seek to pay the highest base salaries in our peer group; however, we believe that base salaries should be sufficiently competitive to attract and retain talented senior management. We consult various sources to identify adequate and competitive base salary levels, including industry surveys, feedback from recruiters and information contained in publicly available documents. The base salary level for our CEO is established annually by the Compensation Committee. In setting Mr. Rainbolt's base salary for 2015, the Compensation Committee followed this compensation policy. Mr. Rainbolt's review was based on the factors above, including the current financial performance of the Bank as measured by

earnings, asset growth, and overall financial soundness. Base salary for the other executive officers is established by our CEO, subject to review and approval by the Compensation Committee. In setting base salaries, our CEO considers the seniority and level of responsibility of each executive officer, taking into account competitive market compensation paid by other companies as described above. Salaries for executive officers are reviewed on an annual basis as well as at the time of a promotion or other change in level of responsibilities. Increases in base salary are based on the evaluation of factors such as the individual's level of responsibility, performance and level of compensation. The salaries paid during fiscal year 2015 to the Company's named executive officers are shown in the Summary Compensation Table.

### Annual Performance-Based Incentive Pay

We believe that the payment of performance-based incentive compensation based on business and personal goals is important to focus our executive officers on the achievement of short-term corporate goals. Accordingly, all of our executive officers are eligible to receive an annual cash amount based on our performance-based incentive program. The performance-based incentive program is designed to reward our executive officers for the attainment of short-term business and/or personal performance goals that are established at the beginning of each fiscal year, and can be in amounts ranging from 5% to 30% of the executive officer's base salary. Performance-based incentive compensation for our CEO is established by the Compensation Committee. Performance-based incentive compensation for our other executive officers is established by our CEO, subject to review and approval by the Compensation Committee and is subject to pre-approved bonus levels between 5% and 30%, based generally upon the position and seniority of the executive officer. The CEO and the Compensation Committee use judgment and discretion rather than relying solely on formulaic results, and generally take into account the business and economic environment, the Company's overall performance, budgetary considerations, each executive officer's performance in relation to the goals set for him, competitive factors within the industry, and retention of key executives.

Annual incentive payments under the plan for a particular year with respect to executive officers who are bank senior management are based on a combination of financial and individual performance criteria established before the beginning of the year. Such performance criteria generally will vary depending on the executive officer's authority. Thus, for example, for those executive officers having authority or responsibility over the entire company, including the CEO and Dennis L. Brand, the performance criteria includes the attainment, on a company-wide basis, of budgeted earnings as well as budgeted classified assets and the results of the Company's internal audit reports, which include the results of regulatory compliance audits. For executive officers having line authority over a particular group of branches, such as Darryl Schmidt, David Harlow and the other Regional Executives, the performance criteria includes the attainment of such objectives, but only with respect to the particular branches over which the executive officer has responsibility. For executive officers having responsibility over various corporate administrative functions, annual incentive payments are based primarily on the attainment of individual performance objectives negotiated with David Rainbolt, the Company's CEO, or Dennis L. Brand, the Chief Executive Officer of BancFirst, at the beginning of the year. Attainment of individual performance objectives is based on a subjective evaluation of each individual officer's performance. An executive officer's potential cash incentive payment depends upon two factors: (x) the executive's position with the bank, which establishes a maximum cash incentive award as a percent of base salary and (y) the extent to which the performance criteria, have been achieved, in the determination of the CEO and the Compensation Committee. Whenever the specified performance criteria are not fully met, the CEO and the Compensation Committee determine the amount of incentive compensation paid, if any, based on their subjective evaluation of the extent to which the criteria were met and other factors. The Compensation Committee conducts an evaluation of the CEO's individual performance and determines the appropriate amount of performance-based incentive pay. For officers other than the CEO, the CEO conducts an evaluation of each executive officer's individual performance and makes recommendations to the Compensation Committee as to the appropriate amount of performance-based incentive pay.

The payment of performance-based incentive compensation generally occurs in December of each year in respect of achievements of the fiscal year then ending. For 2015, each of the named executive officers was eligible for performance-based incentive compensation ranging from 10% to 25% of the respective executive's base salary. As discussed in detail below, Messrs. Rainbolt and Brand each received performance-based incentive compensation totaling 20.0% of such person's base salary, out of a maximum possible 20%, Mr. Schmidt received performance-based incentive compensation totaling 21.0% of his base salary, out of a maximum possible 25%, Mr. Lawrence received performance-based incentive compensation totaling 20.0% of his base salary, out of a maximum possible 20%, Mr. Foraker received performance-based incentive compensation totaling 10.0% of his base salary, out of a maximum possible 10%, and Mr. Harlow received performance-based incentive compensation totaling 23.0% of his base salary, out of a maximum possible 25%.

### Mr. Rainbolt

For 2015, Mr. Rainbolt was eligible for a bonus up to 20% of his base salary, based upon budgeted net income and budgeted classified assets for the Company's principal bank subsidiary, BancFirst, and the results of the Company's internal audit of the Bank's branches, all determined on a company-wide basis. Each of these factors was weighted to constitute up to a 20% bonus, as indicated in the following table:

|                      |                |            | Actual       | 2015  |
|----------------------|----------------|------------|--------------|-------|
|                      | Maximum Percei | ntage      |              |       |
| Objectives for 2015  | of Base Salary | 2015 Go    | al Perform   | mance |
| Budgeted net income  |                |            |              |       |
| for BancFirst        | 9.00           | % \$58,506 | ,000 \$62,94 | 4,000 |
| Budgeted classified  |                |            |              |       |
| assets for BancFirst | 9.00           | % (1       | ) (1         | )     |
| Internal audit       | 2.00           | % (2       | ) (2         | )     |

<sup>(1)</sup> Federal and state banking regulations prohibit the Company from disclosing information contained in regulatory agency examination reports, such as amounts of classified assets.

(2) Branches are assigned internal scores from 1 to 5, with 1 being the best, based on results of regulatory compliance audits as well as management's subjective assessment of each branch's performance in certain other categories, such as information technology, trust and insurance services. The maximum incentive compensation of 2% available for the internal audit metric was based on an average score between 1.0 and 1.5, calculated by dividing the total of the scores for all branches, divided by 56, the number of Bank branches.

The net income, classified assets and internal audit goals were all fully attained. This resulted in Mr. Rainbolt receiving a total cash incentive bonus for 2015 equal to 20% of his base salary, the maximum percentage possible.

#### Mr. Lawrence

For 2015, Mr. Lawrence was eligible for a bonus of up to 20% of his base salary. The 2015 performance objectives for Mr. Lawrence included no specific financial objectives, but instead related to strategic and operational objectives in connection with Mr. Lawrence's role throughout the year as Chief Financial Officer. Mr. Lawrence's performance objective for 2015 included the following:

- ·Ensuring the integrity and timeliness of financial and regulatory reporting;
- ·Continuing to monitor actual financial performance as compared to budget;
- ·Overseeing and monitoring the Company's tax credit investments;
- ·Evaluating and appropriately managing finance and accounting organizational structure, systems, workflow and staffing requirements;
- ·Managing the budgeting and forecasting process and
- ·Overseeing the capital plan for BancFirst and the Company, including monitoring capital levels and recommending appropriate adjustments as needed.

In reviewing Mr. Lawrence's attainment of those objectives, the CEO made a subjective determination that Mr. Lawrence was generally successful in achieving the objectives set for him. Accordingly, the CEO recommended to the Compensation Committee that Mr. Lawrence be awarded the full bonus of 20% of his base salary.

#### Mr. Foraker

Mr. Foraker served as Interim CFO through March 31, 2015. He continued to serve as the Chief Risk Officer subsequent to that date. For 2015, Mr. Foraker was eligible for a bonus of up to 10% of his base salary. The 2015 performance objectives for Mr. Foraker included no specific financial objectives, but instead related to strategic and operational objectives in connection with Mr. Foraker's role throughout the year as Chief Risk Officer. Mr. Foraker's performance objectives for 2015 included the following:

- ·Ensuring that the Company's risks are effectively mitigated in accordance with the Company's Risk Management Program;
- · Maintaining effective internal controls and processes in accordance with the Company's Internal Control Program;
- · Assisting the Board of Directors and management with maintaining effective corporate governance structures and processes;
- · Assisting with financial accounting, reporting, and securities law compliance as the Principal Accounting Officer;
- ·Effectively managing the Company's Physical Security Program; and
- · Accomplishing a number of projects related to the above objectives.

In reviewing Mr. Foraker's attainment of those objectives, the CEO made a subjective determination that Mr. Foraker was generally successful in achieving the objectives set for him. Accordingly, the CEO recommended to the Compensation Committee that Mr. Foraker be awarded the full bonus of 10% of his base salary.

#### Mr. Brand

For 2015, Mr. Brand was eligible for a bonus up to 20% of his base salary, based upon budgeted net income and budgeted classified assets for the Company's principal bank subsidiary, BancFirst, and the results of the Company's internal audit of the Bank's branches, all determined on a company-wide basis. Each of these factors was weighted to constitute up to a 20% bonus, as indicated in the following table:

|                      |                |       |          |      | Actua   | 1 2015 |
|----------------------|----------------|-------|----------|------|---------|--------|
|                      | Maximum Perce  | ntage |          |      |         |        |
| Objectives for 2015  | of Base Salary | _     | 2015 Go  | oal  | Perfor  | mance  |
| Budgeted net income  | ·              |       |          |      |         |        |
| for BancFirst        | 9.00           | %     | \$58,506 | ,000 | \$62,94 | 44,000 |
| Budgeted classified  |                |       |          |      |         |        |
| assets for BancFirst | 9.00           | %     | (1       | )    | (1      | )      |
| Internal audit       | 2.00           | %     | (2       | )    | (2      | )      |

- (1) Federal and state banking regulations prohibit the Company from disclosing information contained in regulatory agency examination reports, such as amounts of classified assets.
- (2) Branches are assigned internal scores from 1 to 5, with 1 being the best, based on results of regulatory compliance audits as well as management's subjective assessment of each branch's performance in certain other categories, such as information technology, trust and insurance services. The maximum incentive compensation of 2% available for the internal audit metric was based on an average score between 1.0 and 1.5, calculated by dividing the total of the scores for all branches, divided by 56, the number of Bank branches.

The net income, classified assets and internal audit goals were all fully attained. This resulted in Mr. Brand receiving a total cash incentive bonus for 2015 equal to 20% of his base salary, the maximum percentage possible.

#### Mr. Schmidt

For 2015, Mr. Schmidt was eligible for a bonus of up to 25% of his base salary, based upon budgeted pre-tax net income and budgeted classified assets, internal audit results and non-interest income, all with respect to the BancFirst branches that Mr. Schmidt supervised. These factors were weighted so that the budgeted pre-tax net income goal constituted up to a 9.0% bonus, the classified assets goal constituted up to a 9.0% bonus, the branch audit results constituted up to a 2.0% bonus, and achievement of the non-interest income goal (which included attainment of budgeted insurance referrals with respect to BancFirst's insurance agency subsidiary, achievement of budgeted treasury management revenue and net account openings) constituted up to a 5% bonus, as indicated in the following table:

|                      |                |        |              | Actual 2015  |
|----------------------|----------------|--------|--------------|--------------|
|                      | Maximum Perce  | entage |              |              |
| Objectives for 2015  | of Base Salary | _      | 2015 Goal    | Performance  |
| Budgeted pre-tax net |                |        |              |              |
| income for BancFirst |                |        |              |              |
| branches supervised  | 9.00           | %      | \$66,507,000 | \$71,126,000 |

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| Budgeted classified  |      |      |      |   |
|----------------------|------|------|------|---|
| assets for BancFirst |      |      |      |   |
| branches supervised  | 9.00 | % (1 | ) (1 | ) |
| Satisfactory branch  |      |      |      |   |
| internal audits for  |      |      |      |   |
| BancFirst branches   |      |      |      |   |
| supervised           | 2.00 | % (2 | ) (2 | ) |
| Non-interest income  | 5.00 | % (3 | ) (3 | ) |

- (1) Federal and state banking regulations prohibit the Company from disclosing information contained in regulatory agency examination reports, such as amounts of classified assets.
- (2) The objective for the branch internal audits was determined subjectively based on the results of the internal audits for the previous year of the branches that Mr. Schmidt supervises.
- (3) The objective for the noninterest income was determined subjectively based on the sum specific targets for individual branches developed from the budgets and desired improvements of the individual branches that Mr. Schmidt supervises.

The budgeted pretax net income and budgeted classified assets goals were fully attained. The branch internal audit goal was not fully attained and the CEO recommended that Mr. Schmidt be paid 50% of the maximum bonus for this goal. The noninterest income goal was not attained and the CEO recommended that Mr. Schmidt be paid 40% of the maximum bonus for this goal. This resulted in Mr. Schmidt receiving a total cash incentive bonus for 2015 equal to 21% of his base salary.

#### Mr. Harlow

For 2015, Mr. Harlow was eligible for a bonus of up to 25% of his base salary, based upon budgeted pre-tax net income and budgeted classified assets, internal audit results and non-interest income, all with respect to the BancFirst branches that Mr. Harlow supervised. These factors were weighted so that the budgeted pre-tax net income goal constituted up to a 9.0% bonus, the classified assets goal constituted up to a 9.0% bonus, the branch audit results constituted up to a 2.0% bonus, and achievement of the non-interest income goal (which included attainment of budgeted insurance referrals with respect to BancFirst's insurance agency subsidiary, achievement of budgeted treasury management revenue and net account openings) constituted up to a 5% bonus, as indicated in the following table:

|                      |                |       |             |    | Actual  | 2015   |
|----------------------|----------------|-------|-------------|----|---------|--------|
|                      | Maximum Percen | itage |             |    |         |        |
| Objectives for 2015  | of Base Salary |       | 2015 Goal   |    | Perform | mance  |
| Budgeted pre-tax net |                |       |             |    |         |        |
| income for BancFirst |                |       |             |    |         |        |
| branches supervised  | 9.00           | %     | \$23,004,00 | 00 | \$24,69 | 97,000 |
| Budgeted classified  |                |       |             |    |         |        |
| assets for BancFirst |                |       |             |    |         |        |
| branches supervised  | 9.00           | %     | (1          | )  | (1      | )      |
| Satisfactory branch  |                |       |             |    |         |        |
| internal audits for  |                |       |             |    |         |        |
| BancFirst branches   |                |       |             |    |         |        |
| supervised           | 2.00           | %     | (2          | )  | (2      | )      |
| Non-interest income  | 5.00           | %     | (3          | )  | (3      | )      |

- (1) Federal and state banking regulations prohibit the Company from disclosing information contained in regulatory agency examination reports, such as amounts of classified assets.
- (2) The objective for the branch internal audits was determined subjectively based on the results of the internal audits for the previous year of the branches that Mr. Harlow supervises.
- (3) The objective for the noninterest income was determined subjectively based on the sum specific targets for individual branches developed from the budgets and desired improvements of the individual branches that Mr. Harlow supervises.

The budgeted pretax net income goal was fully attained and the CEO recommended that Mr. Harlow be paid 100% of the maximum bonus for this goal. The CEO deferred consideration of whether the budgeted classified assets goal had been attained, due to a transaction pending at year-end that if consummated would result in the full attainment of such metric. The transaction was consummated in January 2016, and the maximum 9% bonus attributable to this metric was awarded to Mr. Harlow for achieving this goal. The branch internal audit goal was not fully attained and the CEO recommended that Mr. Harlow be paid 50% of the maximum bonus for this goal. The noninterest income goal was not fully attained and the CEO recommended that Mr. Harlow be paid 80% of the maximum bonus for this goal. This resulted in Mr. Harlow receiving a total cash incentive bonus for 2015 equal to 23% of his base salary.

Long-Term Awards

**Stock Option Grants** 

Executive officers receive equity compensation awards in the form of nonqualified incentive stock options under the BancFirst Corporation Stock Option Plan (the "Employee Plan"). The stock options are designed to align the interests of the executive officers with the shareholders' long-term interests by providing them with equity awards that generally are exercisable beginning four years from the date of grant at the rate of 25% per year for four years. Historically, the Company has not granted equity awards to the same degree as its peers; typically, option grants have been made either as an employment incentive in connection with the Company's efforts to employ an executive officer, as a retention device or to focus executive officers on the achievement of long-term corporate goals. The Employee Plan was adopted by the Board of Directors in 1986 and has been amended several times since its adoption to increase the number of shares issuable under the plan and to extend the term of the plan, which currently extends to December 31, 2019. The Company does not have stock ownership guidelines for its directors or executive officers. Given the CEO's significant existing stock ownership in the Company, he has recommended to the Compensation Committee that he not be granted any additional stock options. Awards granted to our other executive officers are recommended by our CEO and approved by our Compensation Committee. All awards granted under the Plan are ratified by the full Board.

All stock options granted under the Employee Plan are made at the market price at the time of the award. The Company has never granted stock options with an exercise price that is less than the closing price of the Company's common stock as reported by NASDAQ on the grant date, nor has it granted stock options which were priced on a date other than the grant date. The long-term incentive award information for the Company's named executive officers during fiscal year 2015 is included in "— Executive Compensation—Option Grants in Last Fiscal Year" and additional information on the option awards is shown in "—Executive Compensation—Outstanding Equity Awards at Fiscal Year-End."

### Supplemental Executive Retirement Agreements

In 2007, the Company entered into supplemental retirement agreements with a number of the Company's executive officers designated by the CEO. These agreements seek to encourage the executive officers who are parties to such agreements to remain employed with the Company. Under the terms of the agreements, which were approved by the Compensation Committee, the signatory executive officer will receive a specified annual benefit paid in monthly installments for a specified number of years,

typically 10 years, after retirement at age 65. If the executive officer's employment is terminated by the Company for cause or by reason of voluntary early retirement, the executive officer will not receive any benefits under the agreement. The agreements also provide for specified benefits (generally, the discounted present value of the income stream) in the event of a change-in-control or involuntary early retirement. For details regarding the terms and payments under the supplemental retirement agreement for Randy Foraker, David Harlow and Darryl Schmidt, the only named executive officers receiving such a benefit, see "—Executive Compensation—Potential Payments on Termination or Change-in-Control."

#### Survivor Benefit Agreements

The Company has also entered into survivor benefit agreements with a number of the Company's executive officers designated by the CEO. In connection with these agreements, the Company purchased life insurance policies with respect to the relevant individuals. Under these agreements, the Company owns the insurance policies, is entitled to the cash value of the policies and is responsible for paying the associated premiums. Upon the executive officer's death while still employed with the Company, a beneficiary selected by the executive officer is entitled to a specified amount of the death benefit under the policy. The survivor benefit agreement and any benefit from it terminates upon the executive officer's termination of employment for any reason, including retirement or disability. Randy Foraker, David Harlow and Darryl Schmidt are the only named executive officers who participated in this benefit. The value of the benefit is included in All Other Compensation in the Summary Compensation Table.

### Benefits Available to All Employees

The Company maintains a 401(k) employee savings and retirement plan, as well as an employee stock ownership plan ("ESOP"), both of which are broad-based plans covering all full-time employees, including the Company's executive officers, who have attained the age of 21 years and who have completed six months of employment during the year. The Company's matching contribution to the 401(k) plan equals 50% of the first 6% of pay that is contributed by a participating employee to the plan. Benefits under the ESOP are based solely on the amount contributed by the Company, which is used to purchase the Company's common stock. A participant's allocation is the total employer contribution multiplied by the ratio of that participant's applicable compensation over the amount of such compensation for all participants for that year. The total amount contributed by the Company to the ESOP for 2015 was \$1,993,000, and the total amount contributed by the Company to the 401(k) plan in 2015 was \$1,966,000. The contribution to the ESOP is based primarily on profits of the Company, but any contribution to the ESOP is within the sole discretion of the Board and there are no specific performance measures set forth in the ESOP. The Company's contribution to these plans in 2015 is included as one of the components of compensation reported in "Summary Compensation Table – All Other Compensation."

The Company offers group health and dental benefits to all full-time employees. A specified amount of the premium is paid by the Company for all participating employees, and the employees pay the additional amount of the premium for their respective level of coverage. The Company also provides fully-paid group term life insurance and long-term disability insurance to all full-time employees. The benefits under these group plans are based on the annual salaries of the employees.

#### **Perquisites**

We generally limit perquisites that we make available to executive officers to those that are available to all employees or are required for their efficient conduct of Company business. Three of the six named executive officers are furnished company-owned automobiles. Certain of the named executive officers and other executive officers are also provided with club memberships and cell phones. Pursuant to the Company's Aircraft Policy, the named executive officers and other management employees are provided use of the Company's aircraft for business purposes. Generally, no named executive officer is provided use of the Company aircraft for personal travel. Pursuant to the Aircraft Policy, any such use is fully charged against the individual, at a rate of \$625 per flight

hour plus pilot expenses. The Company aircraft is owned jointly by the Company's banking subsidiary and an entity affiliated with H.E. Rainbolt and David E. Rainbolt, whose personal use of the Company aircraft is governed by the terms of a Joint Ownership Agreement. Information on the perquisites received by the named executive officers is included in "Summary Compensation Table – All Other Compensation."

### **Employment Arrangements**

The Company does not have employment arrangements with any of the named executive officers or any other executive officer.

### Tax and Accounting Information

Deductibility of Executive Compensation. The qualifying compensation regulations issued by the Internal Revenue Service under Internal Revenue Code section 162(m) provide that no deduction is allowed for applicable employee remuneration paid by a publicly held corporation to a covered employee to the extent that the remuneration exceeds \$1.0 million for the applicable taxable year, unless specified conditions are satisfied. Currently, remuneration is not expected to exceed \$1.0 million for any employee. Therefore, the Company does not expect that compensation will be affected by the qualifying compensation regulations.

# **Summary Compensation Table**

The following table sets forth information relating to all compensation awarded to, earned by or paid to our principal executive officer, principal financial officer and three most highly compensated officers, collectively referred to as the named executive officers in this document, for services rendered in all capacities to us during the last three fiscal years ended December 31, 2015.

# **Summary Compensation Table**

|   |      |           | Performance-based                     | d                | Change in Pension  Value and  Non-qualified  Deferred Compensation | All Other    |                  |           |
|---|------|-----------|---------------------------------------|------------------|--|--------------|------------------|-----------|
| Name and                                    |      | Salary    | Incentive Pay                         | Option<br>Awards | Earnings   | Compensation | on               | Total     |
| Principal                                   |      |           |                                       |                  |  |              |                  |           |
| Position                                    | Year | (\$)      | (\$)                                  | (\$)             | (\$)   | (\$) (2)     |                  | (\$)      |
| David E.                                    |      |           |                                       |                  |  |              | (3)              |           |
| Rainbolt President and                      | 2015 | \$425,000 | \$ 85,000                             | _                | _  | \$ 33,157    | (3)              | \$543,157 |
| CEO   | 2014 | \$410,000 | \$ 45,100                             | _                | _  | \$ 31,843    |                  | \$486,943 |
|   | 2013 | \$390,000 | \$ 78,000                             | _                | _  | \$ 30,344    | (3)              | \$498,344 |
| Kevin Lawrence (5) Executive Vice President | 2015 | \$214,231 | \$ 45,000                             | \$ 326,735       | 5 —  | \$ 11,979    |                  | \$597,945 |
| and CFO                                     |      |           |                                       |                  |  |              |                  |           |
| Randy Foraker (5) Executive Vice            | 2015 | \$174,423 | \$ 16,500                             | _                | \$ 28,734  | \$ 11,859    |                  | \$231,516 |
| President<br>Interim CFO and<br>Chief Risk  | 2014 | \$200,000 | \$ 20,000                             | _                | \$ 26,056  | \$ 13,449    |                  | \$259,505 |
| Officer                                     | 2013 | \$200,000 | · · · · · · · · · · · · · · · · · · · | \$ 42,535        | \$ 23,588 (1)  | \$ 13,381    |                  | \$299,504 |
| Dennis L. Brand President and               | 2015 | \$525,000 | \$ 105,000                            | _                | _  | \$ 24,388    | (3)(4)<br>(3)(4) | \$654,388 |
| CEO-  | 2014 | \$510,000 | \$ 56,100                             | _                | _  | \$ 22,339    |                  | \$588,439 |
| BancFirst                                   | 2013 | \$490,000 | \$ 98,000                             |                  | <u> </u>   | \$ 23,309    | (3)(4)           | \$611,309 |
| David Harlow                                |      |           |                                       |                  | (1   | )            | (4)              |           |
| (6)   | 2015 | \$325,000 | \$ 45,500                             | _                | \$ 27,343  | \$ 21,240    |                  | \$419,083 |
| Regional                                    |      |           |                                       |                  | (1   | )            | (4)              |           |
| Executive                                   | 2014 | \$310,000 | \$ 36,425                             | _                | \$ 24,795  | \$ 21,655    |                  | \$392,875 |
|   | 2013 | \$285,000 | \$ 74,100                             | _                | \$ 22,438  | \$ 20,477    | (4)              | \$402,015 |

| Darryl Schmidt | 2015 | \$350,000 | \$ 73,500 |   | \$ 27,096 | (1) \$ 18,526 | (4) | \$469,122 |
|----------------|------|-----------|-----------|---|-----------|---------------|-----|-----------|
| Executive Vice |      |           |           |   |           | (1)           | (4) |           |
| President and  | 2014 | \$340,000 | \$ 74,800 | _ | \$ 24,572 | \$ 17,341     |     | \$456,713 |
| Director of    |      |           |           |   |           | (1)           | (4) |           |
| Community      |      |           |           |   |           |               |     |           |
| Banking        | 2013 | \$315,000 | \$ 71,505 |   | \$ 22,235 | \$ 16,752     |     | \$425,492 |

- (1) Represents the change in the present value of accumulated benefit payable to Messrs. Foraker, Harlow and Schmidt under the Supplemental Executive Retirement Agreement dated November 15, 2006.
- (2) Includes for each of the named executive officers contributions by the Company to the Retirement Plans and the values attributed to certain life insurance benefits. The amounts of contributions to the Retirement Plans for 2015 for each of the named executive officers were: David E. Rainbolt \$14,840; Kevin Lawrence \$11,925; Randy Foraker \$10,692; Dennis L. Brand \$14,840; Darryl Schmidt \$14,840; David Harlow \$14,840.
- (3) Includes directors' fees paid to the respective named executive officers.
- (4) Includes the values attributed to the personal use of Company owned automobiles provided to the respective named executive officers (as calculated in accordance with Internal Revenue Service guidelines).
- (5)Mr. Lawrence was appointed CFO effective April 1, 2015 and Mr. Foraker relinquished his role of Interim CFO at that time and retained his role as Chief Risk Officer.
- (6)Mr. Harlow was paid a bonus of \$29,250 in February 2016 that related to his 2015 compensation package that is not included above and will be included next year.

### Grants of Plan-Based Awards

The table below sets forth the information for stock option grants made to the named executive officers during 2015.

|                  |            |            |          | Grant    |
|------------------|------------|------------|----------|----------|
|                  |            | All Other  | Exercise | Date     |
|                  |            | Option     | or Base  | Fair     |
|                  |            | Awards:    | Price of | Value    |
|                  |            | Number of  |          | of Stock |
|                  |            | Securities | Option   | and      |
|                  |            | Underlying | Awards   | Option   |
| Name             | Grant Date | Options    | (\$)     | Awards   |
| Kevin            |            |            |          |          |
| Lawrenc6/19/2015 |            | 25,000     | \$64.60  | _        |

# Outstanding Equity Awards at Fiscal Year-End

The following table includes certain information with respect to the value of all unexercised options previously awarded to the named executive officers at December 31, 2015.

| Option | Awaras |
|--------|--------|
|        |        |

|         |                            | Number of Securities |              |            |
|---------|----------------------------|----------------------|--------------|------------|
|         | Number of Securities       |                      | Option       |            |
|         |                            | Underlying           | •            | Option     |
|         | Underlying                 | Unexercised Options  | Exercise     | •          |
|         | <b>Unexercised Options</b> |                      |              | Expiration |
| Name    | (#) Exercisable            | (#) Unexercisable    | Price (\$)   | Date       |
| David   |                            |                      |              |            |
| E.      |                            |                      |              |            |
| Rainbo  | lt —                       | _                    | _            | _          |
| Kevin   |                            |                      | (1)          |            |
| Lawren  | ce—                        | 25,000               | \$42.860     | 5/31/2028  |
|         | _                          | 25,000               | (2) \$64.600 | 6/19/2030  |
| Randy   |                            |                      | (3)          |            |
| Foraker | · —                        | 5,000                | \$41.660     | 4/19/2028  |
| Dennis  |                            |                      | (4)          |            |
| L.      |                            |                      |              |            |
| Brand   | 25,000                     | 12,500               | \$37.310     | 12/17/2024 |
| David   |                            |                      |              |            |
| Harlow  | 20,000                     | _                    | \$26.500     | 9/30/2018  |
|         | 10,000                     | _                    | \$36.465     | 2/18/2020  |
|         | 10,000                     | _                    | \$40.370     | 3/6/2021   |
| Darryl  |                            |                      |              |            |
| Schmid  | t 18,500                   | _                    | \$20.000     | 4/5/2017   |

30,000 — \$25.000 5/2/2018

- (1)Mr. Lawrence's options will vest at various dates through May 13, 2020.
- (2)Mr. Lawrence's options will vest at various dates through June 19, 2022.
- (3)Mr. Foraker's options will vest at various dates through April 19, 2020.
- (4)Mr. Brand's options will vest at various dates through December 17, 2016.

# **Option Exercises**

The following table shows the number of shares acquired and the value realized on the exercise of stock options during 2015 for each of the Company's named executive officers.

| Option Awards |           |          |  |  |
|---------------|-----------|----------|--|--|
|               | Number    | X 7 1    |  |  |
|               | of Shares | Value    |  |  |
|               |           | Realized |  |  |
|               | Acquired  |          |  |  |
|               | on        | on       |  |  |
|               | Exercise  | Exercise |  |  |
|               |           |          |  |  |
| Name          | (#)       | (\$)     |  |  |
| David         |           |          |  |  |
| E.            |           |          |  |  |
| Rainbo        | lt —      | _        |  |  |
| Kevin         |           |          |  |  |
| Lawrence— —   |           |          |  |  |
| Randy         |           |          |  |  |
| Foraker — —   |           |          |  |  |
| Dennis        |           |          |  |  |
| L.            |           |          |  |  |
| Brand         | _         | _        |  |  |
| David         |           |          |  |  |
| Harlow        | <i>—</i>  |          |  |  |
| Darryl        |           |          |  |  |
| Schmid        | dt 2,000  | \$88,260 |  |  |

### **Equity Compensation Plan Information**

The following table provides certain information, as of December 31, 2015, concerning certain compensation plans under which the Company's equity securities are authorized for issuance.

|  |              |                      | (c)                          |
|--|--------------|----------------------|------------------------------|
|  |              |                      | Number of Securities         |
|  | (a)          | (b)                  | Remaining                    |
|  | Number of    |                      | Available for                |
|  | Securities   | Weighted<br>Average  | Future<br>Issuance           |
|  | to be Issued |                      |                              |
|  | Upon         | Exercise<br>Price of | Under Equity<br>Compensation |
|  | Exercise of  | 11100 01             | Compensation                 |
|  |              | Outstanding          | Plans                        |
|  | Outstanding  |                      | (Excluding                   |
|  | Options,     | Options,<br>Warrants | Securities                   |
|  | Warrants,    |                      | Reflected in                 |
| Plan Category  | and Rights   | and Rights           | Column(a))                   |
| Equity compensation plans approved by security             |              |                      |                              |
| holders  | 1,084,623    | \$ 40.63             | 31,982                       |
| Equity compensation plans not approved by security holders | _            | _                    | _                            |
| Total  | 1,084,623    | \$ 40.63             | 31,982                       |
|  |              |                      |                              |

### Supplemental Retirement Benefits

The table below shows the present value of accumulated benefit payable to Randy Foraker, David Harlow and Darryl Schmidt under the Supplemental Executive Retirement Agreement dated November 15, 2006. None of the other named executive officers are covered by a supplemental retirement agreement. The number of years of credited service for Messrs. Foraker, Harlow and Schmidt is their total years of service with the Company. The present value of accumulated benefit payable to Messrs. Foraker, Harlow and Schmidt was determined using a retirement age of 65 and a discount rate of 6%.

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|         |   | Number   |             | Payments |
|---------|---|----------|-------------|----------|
|         |   | of Years | Present     | During   |
|         |   |          | Value of    |          |
|         |   | of       |             | Last     |
|         |   | Credited | Accumulated | Fiscal   |
|         |   | Service  | Benefit     | Year     |
|         |   |          |             |          |
| Name    | Plan Name                                   | (#)      | (\$)        | (\$)     |
| Randy   |   |          |             |          |
| Foraker | Supplemental Executive Retirement Agreement | 29       | \$ 179,612  | _        |
| David   |   |          |             |          |
| Harlow  | Supplemental Executive Retirement Agreement | 16.3     | \$ 170,915  | _        |
| Darryl  |   |          |             |          |
| Schmidt | Supplemental Executive Retirement Agreement | 12.6     | \$ 169,375  |          |

Under the terms of the Supplemental Executive Retirement Agreement, if Messrs. Foraker, Harlow or Schmidt remains continually employed with the Bank until age 65, Mr. Harlow and Mr. Schmidt will be entitled to a supplemental retirement benefit of \$100,000 per year for ten years, and Mr. Foraker will be entitled to a supplemental retirement benefit of \$50,000 per year for ten years, irrespective of whether they then retire or continue to be employed by the Bank beyond age 65. If Messrs. Foraker, Harlow or Schmidt dies during the ten-year period, their surviving spouse or other designated beneficiary will receive the remaining payments over the remainder of the ten-year period. A lump-sum distribution, equal to the discounted present value of the aggregate supplemental payments, is payable upon separation from service following a change of control of the Bank or if Messrs. Foraker, Harlow or Schmidt is terminated without cause between the ages of 59 and 65. No benefits are payable under the agreement if Messrs. Foraker, Harlow or Schmidt (i) ceases to be employed by the Bank for any reason (other than death) prior to reaching age 59 or (ii) is terminated by the Bank for "cause," as such term is defined in the agreement, prior to reaching age 65. If Messrs. Foraker, Harlow or Schmidt dies before age 65 while still employed with the Bank, his surviving spouse or other designated beneficiary will receive a lump sum distribution equal to a percentage of the total lump sum amount of Messrs. Foraker, Harlow or Schmidt supplemental retirement income, calculated on the percentage that the total number of months between the effective date of the agreement and the executive's death represents of the total months between the effective date of the agreement and the date the executive would have reached age 65. Messrs. Foraker, Harlow or Schmidt will forfeit any non-distributed benefits payable under the agreement if he violates certain non-compete and confidentiality restrictions in the agreement.

Potential Payments upon Termination or Change-in-Control

Except for the Supplemental Executive Retirement Agreement of Randy Foraker, David Harlow and Darryl Schmidt described above, the Company has no agreements with any other named executive officer providing for potential payments upon termination of employment or a change-in-control of the Company.

### DIRECTOR COMPENSATION

We provide the following elements of compensation for our non-employee directors, each of whom is also a director of the Bank:

- · A retainer of \$1,500 per quarter to each non-employee director for serving on the Board.
- · A retainer of \$1,500 per month to each non-employee director for serving on the Bank Board of Directors.
- · A retainer of \$1,500 per month to each member of the Audit Committee.
- · A retainer of \$3,750 per quarter to the chairman of the Audit Committee.
- · A fee of \$1,500 per meeting to each member of the Compensation Committee.
- · A grant of 10,000 options to each non-employee director at the time of their initial appointment or election to the Board.

We pay employee directors of the Company each a retainer of \$500 per quarter for their services as directors.

The option grants are provided under the BancFirst Corporation Non-Employee Directors' Stock Option Plan (the "Directors' Stock Plan") and are exercisable at the rate of 25% per year beginning one year from the date of grant. If a director is terminated for cause, all options will be forfeited immediately. If a director ceases to be member of the Board for any other reason, unvested options will terminate and only previously vested options may be exercised for a period of 30 days following termination (or 12 months in the case of termination on account of death).

Non-employee directors can elect to defer all or any portion of their cash compensation through Deferred Stock Compensation Plan. Under the Deferred Stock Compensation Plan, directors of the Company and members of the community advisory boards of the Bank may defer up to 100% of their Board fees. They are credited for each deferral with a number of stock units based on the current market price of the Company's stock, which accumulate in an account until such time as the director or community board member terminates service as a Board member. Shares of our common stock are then distributed to the terminating director or community board member based upon the number of stock units accumulated in his or her account. Because stock units are not actual shares of our common stock, they do not have any voting rights.

Additionally, non-employee directors may be reimbursed for their expenses in connection with attending Board meetings.

The following table provides compensation information for the Company's directors who served during fiscal 2015.

## Director Compensation

|              | Earned or   | Cto als  | Ontion  | All Other     |           |
|--------------|-------------|----------|---------|---------------|-----------|
|              | Paid in     | Stock    | Option  | All Other     |           |
|              | Cash        | Awards   | Awards  | Compensation  | Total     |
| Name         | (\$)        | (\$)(1)  | (\$)(2) | (\$)          | (\$)      |
| C. L. Craig, |             |          |         |               |           |
| Jr.          | \$25,500    | \$5,331  | _       | <u> </u>      | \$30,831  |
| William H.   |             |          |         | (3)           | )         |
| Crawford     | \$24,000    |          |         | \$ 1,200      | \$25,200  |
| James R.     |             |          |         |               |           |
| Daniel       | \$2,000     | _        | _       | · <u> </u>    | \$2,000   |
| F. Ford      |             |          |         |               |           |
| Drummond     | \$19,500    | \$6,603  |         | <u> </u>      | \$26,103  |
| K. Gordon    |             |          |         |               |           |
| Greer        | _           | \$2,734  | _       | <u> </u>      | \$2,734   |
| Dr. Donald   |             |          |         |               |           |
| B.           |             |          |         |               |           |
| Halverstadt  | \$24,000    | _        |         | <del></del>   | \$24,000  |
| William R.   |             |          |         |               |           |
| Johnstone    | \$2,000     | _        | _       | . <u>—</u>    | \$2,000   |
| Dave R.      |             |          |         |               |           |
| Lopez        | \$22,500    | \$1,566  |         | <u> </u>      | \$24,066  |
| J. Ralph     |             |          |         |               |           |
| McCalmont    | \$57,000    | _        | _       | . <u>—</u>    | \$57,000  |
| Tom H.       |             |          |         |               |           |
| McCasland,   |             |          |         |               |           |
| III          | _           | \$66,645 |         | <u> </u>      | \$66,645  |
| Ronald J.    |             |          |         |               |           |
| Norick       | \$24,000    | _        | _       | <u> </u>      | \$24,000  |
| Paul B.      |             |          |         |               |           |
| Odom, Jr.    | \$24,000    | —        | _       | <u> </u>      | \$24,000  |
| Laura J.     |             |          |         | (4)           |           |
| Ratliff      | _           | _        |         | \$ 18,000     | \$18,000  |
| H. E.        | (5)         |          |         |               |           |
| Rainbolt     | \$152,000   |          |         | <del></del>   | \$152,000 |
| Michael S.   |             |          |         |               |           |
| Samis        | \$42,000    | _        | _       | <u> </u>      | \$42,000  |
| Natalie      |             |          |         |               |           |
| Shirley      | <b>\$</b> — | \$43,375 |         | <u> </u>      | \$43,375  |
| Michael K.   |             |          |         | (3)           |           |
| Wallace      | \$24,000    | _        | _       | \$ 2,000      | \$26,000  |
| Gregory G.   |             |          |         |               |           |
| Wedel        | <b>\$</b> — | \$42,428 |         | <u> </u>      | \$42,428  |
|              | \$19,500    | \$8,102  | _       | \$ 18,000 (4) | \$45,602  |
|              |             |          |         |               |           |

G. Rainey Williams, Jr.

- (1) Represents the closing price of the Company's common stock on each deferral date times the number of stock units allocated to the accounts of the respective participating directors for deferrals of fees under the Deferred Stock Compensation Plan and for additional stock units credited for the assumed reinvestment of dividends. As of December 31, 2015, each of the participating directors had the following aggregate number of stock units accumulated in their deferral accounts: C. L. Craig, Jr. 3,915; F. Ford Drummond 508; K. Gordon Greer 561; Dave R. Lopez 64; Tom H. McCasland, III 5,495; Natalie Shirley 1,436; Gregory G. Wedel 736; G. Rainey Williams, Jr. 1,604.
- (2) Represents the aggregate grant date fair value for awards of stock options granted during fiscal 2015, computed in accordance with ASC 718. These amounts reflect the grant date fair value, and do not represent the actual value that may be realized. As of December 31, 2015, each director had the following number of options outstanding: F. Ford Drummond 10,000; Dr. Donald B. Halverstadt 5,000; Dave R. Lopez 10,000; Ronald J. Norick 7,000; Laura J. Ratliff 5,000; Michael S. Samis 10,000; Natalie Shirley 10,000; Michael K. Wallace 10,000; Gregory G. Wedel 10,000.
- (3) Consists of payments pursuant to a Consulting Agreement for serving as a Community Director.
- (4) Consists of payments for serving on BancFirst's Senior Trust Committee. Mrs. Ratliff is a nonvoting advisory director to the Board.
- (5)Mr. Rainbolt receives a fee for serving as Chairman of the Board.

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#### STOCK OWNERSHIP

#### Certain Beneficial Owners

Unless otherwise indicated, the following table sets forth information as of April 8, 2016 with respect to any person who is known by the Company to be the beneficial owner of more than 5% of the Company's common stock, which is the Company's only class of voting securities.

|   | Amount and Nature of |         |    |
|---|----------------------|---------|----|
|   |                      | Percent | t  |
| Name and Address of   | Beneficial           |         |    |
|   |                      | of      |    |
| Beneficial Owner  | Ownership            | Class   |    |
| David E. Rainbolt   |                      |         |    |
| P.O. Box 26788  |                      |         |    |
| Oklahoma City,  |                      | (1)     |    |
| OK 73126  | 5,739,153            | 36.95   | %  |
| BancFirst Corporation<br>Employee Stock<br>Ownership Plan (the<br>"ESOP") and BancFirst | t                    |         |    |
| Corporation Thrift<br>Plan (the "Thrift Plan"<br>and,                                   |                      |         |    |
| together with the ESOP, the "Retirement Plans")   |                      |         |    |
| P.O. Box 26788  |                      |         |    |
| Oklahama City   |                      | (2)     |    |
| Oklahoma City,<br>OK 73126  | 1,064,017            | 6.85    | %  |
| 011 /0120   | 1,001,               | 0.05    | ,, |

- (1) Shares shown as beneficially owned by David E. Rainbolt include 5,650,000 shares held by R Banking Limited Partnership, a family partnership of which Mr. Rainbolt is the managing partner and 32,159 shares held by the Retirement Plans for the accounts of Mr. Rainbolt.
- (2) Includes 909,141 shares (5.85%) held by the ESOP and 154,876 shares held by the Thrift Plan (1.00%). The Retirement Plans are both administered by the Company's Retirement Plan Administrative Committee. Each Retirement Plan participant may direct the Retirement Plan Administrative Committee how to vote the shares of common stock that are allocated to his account. The Retirement Plan Administrative Committee exercises discretion in voting any shares that are not allocated to participants' accounts. As of April 8, 2016, participants in both Retirement Plans could direct the voting of all 1,069,017 shares held by the plans.

Because of his position with the Company and his equity ownership therein, David E. Rainbolt may be deemed to be a "parent" of the Company for purposes of the Securities Act of 1933 (the "Act").

#### **Directors and Management**

As of April 8, 2016, the directors and executive officers of the Company as a group (41 persons, including David E. Rainbolt and certain executive officers of the Bank), beneficially owned 6,851,069 shares of the Company's common stock (44.11% of the total shares outstanding at that date), excluding 243,250 shares represented by options exercisable within 60 days. It is the intent of the directors and executive officers to vote these shares (i) FOR the election of the 19 nominees named herein as directors of the Company; (ii) FOR the amendment of the BancFirst Corporation Non-Employee Directors' Stock Option Plan; (iii) FOR the amendment of the BancFirst Corporation Directors' Deferred Stock Compensation Plan; and (v) FOR the ratification of BKD, LLP as the Company's independent registered public accounting firm.

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The following table sets forth as of April 8, 2016 the number of shares of common stock owned by (i) each director of the Company, (ii) each nominee for director, (iii) the executive officers listed in the Summary Compensation Table, and (iv) all directors and executive officers of the Company as a group, together with the percentage of outstanding common stock owned by each. The number of shares of common stock outstanding for each listed person includes any shares the individual has the right to acquire within 60 days after April 8, 2016. For purposes of calculating each person's or group's percentage ownership, stock options exercisable within 60 days are included for that person or group, but not for the stock ownership of any other person or group.

|  |            |      | Percen | t |
|--|------------|------|--------|---|
|  | Amount of  | •    |        |   |
|  |            |      | of     |   |
|  | Beneficial |      |        |   |
|  | Ownership  |      | Class  |   |
| Dennis L. Brand  | 43,952     | (1)  | 0.28   | % |
| C. L. Craig, Jr.   | 25,870     | (2)  | 0.17   | % |
| William H. Crawford  | 340,000    | (2)  | 2.19   | % |
| James R. Daniel  | 5,287      | (3)  | 0.03   | % |
| F. Ford Drummond   | 13,000     | (4)  | 0.08   | % |
| Randy Foraker  | 7,134      | (5)  | 0.05   | % |
| K. Gordon Greer  | 21,661     | (6)  | 0.14   | % |
| Dr. Donald B. Halverstadt                                    | _          |      | _      | % |
| David Harlow   | 43,559     | (7)  | 0.28   | % |
| William O. Johnstone   | 9,061      | (8)  | 0.06   | % |
| Kevin Lawrence   | 191        | (9)  | _      | % |
| Dave R. Lopez  | 7,500      | (10) | 0.05   | % |
| J. Ralph McCalmont   | 170,059    | (11) | 1.09   | % |
| Tom H. McCasland, III  | 138,919    | (12) | 0.89   | % |
| Ronald J. Norick   | 18,000     | (13) | 0.12   | % |
| Paul B. Odom, Jr.  | 64,700     |      | 0.42   | % |
| David E. Rainbolt  | 5,739,153  | (14) | 36.95  | % |
| H. E. Rainbolt   | 55,492     | (15) | 0.36   | % |
| Michael S. Samis   | 8,316      | (16) | 0.05   | % |
| Darryl Schmidt   | 56,204     | (17) | 0.36   | % |
| Natalie Shirley  | 8,000      | (18) | 0.05   | % |
| Michael K. Wallace   | 11,700     | (19) | 0.08   | % |
| Gregory G. Wedel   | 2,500      | (20) | 0.02   | % |
| G. Rainey Williams, Jr.                                      | 31,800     |      | 0.20   | % |
| All directors and executive officers as a group (41 persons) | 7,093,838  |      | 44.97  | % |
|  |            |      |        |   |

<sup>(1)</sup> Includes 2,452 shares held by the Retirement Plans for the accounts of Mr. Brand and 25,000 shares Mr. Brand has the right to acquire upon the exercise of options exercisable within 60 days after April 8, 2016.

<sup>(2)</sup> Includes 340,000 shares deemed to be beneficially owned by Mr. Crawford as managing partner of Crawford Family Investments Limited Partnership.

<sup>(3)</sup> Includes 4,687 shares held by the ESOP for the account of Mr. Daniel.

<sup>(4)</sup> Includes 10,000 shares Mr. Drummond has the right to acquire upon the exercise of options exercisable within 60 days after April 8, 2016.

<sup>(5)</sup> Includes 7,134 shares held by the Retirement Plans for the accounts of Mr. Foraker.

- (6) Includes 3,821 shares held by the Retirement Plans for the accounts of Mr. Greer.
- (7) Includes 3,559 shares held by the Retirement Plans for the accounts of Mr. Harlow and 40,000 shares Mr. Harlow has the right to acquire upon the exercise of options exercisable within 60 days after April 8, 2016.
- (8) Includes 2,000 shares owned by a company that Mr. Johnstone controls and 3,061 shares held by the ESOP for the account of Mr. Johnstone.
- (9) Includes 191 shares held by the ESOP for the account of Mr. Lawrence.
- (10) Consists of shares Mr. Lopez has the right to acquire upon the exercise of options exercisable within 60 days after April 8, 2016.
- (11) Includes 170,059 shares held by the McCalmont Family LLC of which Mr. McCalmont is the manager. Mr. McCalmont has a \$400,000 line of credit with a balance of \$252,636 with First Bethany Bank & Trust, in which 28,000 shares of the Company's stock is pledged to this note.
- (12) Includes 3,422 shares held directly by Mr. McCasland's wife, 135,497 shares held by two trusts of which Mr. McCasland is the trustee.
- (13)Includes 11,000 shares held by a partnership of which Mr. Norick is a general partner and 7,000 shares Mr. Norick has the right to acquire upon the exercise of options exercisable within 60 days after April 8, 2016.
- (14) Includes 5,650,000 shares held by R Banking Limited Partnership, a family partnership of which Mr. Rainbolt is the managing partner, and 32,158 shares held by the Retirement Plans for the accounts of Mr. Rainbolt.

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- (15) Includes 54,438 shares held by the Retirement Plans for the accounts of H. E. Rainbolt.
- (16) Consists of 7,500 shares Mr. Samis has the right to acquire upon the exercise of options exercisable within 60 days after April 8, 2016.
- (17) Includes 2,704 shares held by the ESOP for the account of Mr. Schmidt and 48,500 shares Mr. Schmidt has the right to acquire upon the exercise of options exercisable within 60 days after April 8, 2016.
- (18) Includes 5,000 shares Ms. Shirley has the right to acquire upon the exercise of options exercisable within 60 days after April 8, 2016.
- (19) Includes 10,000 shares Mr. Wallace has the right to acquire upon the exercise of options exercisable within 60 days after April 8, 2016.
- (20) Consists of shares Mr. Wedel has the right to acquire upon the exercise of options exercisable within 60 days after April 8, 2016.

#### SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), requires our directors, executive officers and holders of more than 10% of our common stock to file reports with the SEC regarding their ownership and changes in ownership of our common stock. We believe that, during fiscal 2015, our directors, executive officers and 10% shareholders complied with all Section 16(a) filing requirements, with the exceptions noted herein. One Form 4 was filed late by Marion McMillan which was filed on June 12, 2015 to report a stock option exercise on June 9, 2015. One Form 4 was filed late by Ronald J. Norick which was filed on January 5, 2016 to report a stock purchase on December 22, 2015. In making these statements, we have relied upon examination of the copies of Forms 3, 4, and 5, and amendments thereto, provided to us and the written representations of our directors, executive officers and 10% shareholders.

#### PROPOSALS FOR THE 2017 ANNUAL MEETING OF SHAREHOLDERS

If you would like to have a proposal considered for inclusion in the proxy statement for the 2017 Annual Meeting, you must submit your proposal no later than December 23, 2016. You must submit proposals in writing to the attention of the Secretary at the following address:

Secretary

**BancFirst Corporation** 

101 N. Broadway

Oklahoma City, Oklahoma 73102

#### OTHER MATTERS

The management of the Company does not know of any other matters that are to be presented for action at the meeting. Should any other matter come before the meeting, however, it is the intent of the persons named in the proxy to vote all proxies with respect to such matter in accordance with the recommendations of the Board of Directors.

#### FOURTEENTH AMENDED AND RESTATED

#### BANCFIRST CORPORATION STOCK OPTION PLAN

1. PURPOSE. This Fourteenth Amended and Restated BancFirst Corporation Stock Option Plan ("the Plan") incorporates the amendments to the Thirteenth Amended and Restated BancFirst Corporation Stock Option Plan adopted by the stockholders of BancFirst Corporation (the "Corporation") on May 26, 2016.

The Plan is intended as an incentive and to encourage stock ownership by certain key employees and officers of the Corporation in order to increase their proprietary interest in the Corporation's success.

The Plan is intended to comply with Section 409A of the United States Tax Code.

- 2. DEFINITIONS. As used herein, the following terms shall have the corresponding meanings:
- 2.1. "Committee" shall mean the Board of Directors of the Corporation, or the Executive Committee of the Board of Directors acting under authority delegated by the Board of Directors.
- 2.2 "Common Stock" shall mean the common stock, par value \$1.00 per share, of the Corporation.
- 2.3. "Date of Grant" shall mean the date of the approval by the Committee of a Stock Option granted hereunder as set forth in the Stock Option Award Terms and Conditions. In the event of a grant conditioned, among other things, upon stockholder ratification of this Plan, the date of such conditional grant shall be the Date of Grant for purposes of this Plan.
- 2.4. "Employee" shall mean any common-law employee of the Corporation. The determination of whether or not a person is an Employee of the Corporation with respect to the grant or exercise of an Incentive Stock Option shall be made in accordance with the rule of Income Tax Regulation Section 1.421-7(h) (or successor regulation).
- 2.5. "Fair Market Value" shall mean, with respect to the grant of an option under the Plan, (a) if the Common Stock is listed on a national securities exchange or the NASDAQ Global Market, the closing price of the Common Stock for the business day of the Date of Grant, or (b) if the Common Stock is not then listed on an exchange, the average of the closing bid and asked prices per share for the Common Stock in the over-the-counter market as quoted on such market for the business day of the Date of Grant, or (c) if the Common Stock is not then listed on any exchange or quoted on an over-the-counter market, an amount determined in good faith by the Committee to

be the fair market value of the Common Stock, after consideration of all relevant factors, on the Date of Grant. In all events, "Fair Market Value" shall be determined in good faith by the Committee in a manner that will comply with the provisions of Section 409A of the Code and the regulations promulgated thereunder.

- 2.6 "Nonqualified Stock Option" shall mean a Stock Option which is not intended to qualify for tax treatment as an "incentive stock option" under Section 422 of the Code.
- 2.7 "Option Exercise Price" shall mean the price paid for Shares upon the exercise of a Stock Option granted hereunder.
- 2.8 "Optionee" shall mean any person entitled to exercise a Stock Option pursuant to the terms of the Plan.
- 2.9 "Stock Option" shall mean a stock option giving an Optionee the right to purchase shares of the Corporation's Common Stock. Stock Options granted under the Plan shall be Nonqualified Stock Options.

#### 3. ADMINISTRATION.

3.1 AUTHORITY; INDEMNIFICATION. Within the limitations described herein, the Committee shall administer the Plan, select the Employees of the Corporation, including officers of the Corporation, to whom Stock Options shall be granted, determine the number of Shares to be subject to each grant, determine the method of payment upon exercise of each Stock Option, determine all other terms of Stock Options granted hereunder and interpret, construe and implement the provisions of the Plan. All questions of interpretation of the Plan or any Stock Option granted under the Plan shall be determined by the Committee, and such decisions shall be binding upon all persons having an interest in the Plan and/or any Stock Option. No member of the Committee shall be liable for any action or determination made in good faith, and the members shall be entitled to indemnification and reimbursement in the manner provided in the Corporation's Certificate of Incorporation, or as otherwise permitted by law. A member of

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the Committee shall be eligible to receive a grant of a Stock Option under the Plan on the same terms as other Employees. However, if the Committee grants Stock Options to a member of the Committee, such grant shall not be effective until such grant is approved by the Compensation Committee, consisting of three or more "independent directors" as defined in and determined pursuant to the Marketplace Rules of the NASDAQ Global Market, Inc. ("NASDAQ") or any other stock exchange upon which the Common Stock of the Corporation is listed.

- 3.2RULE 16B-3 COMPLIANCE. With respect to the participation of eligible participants who are subject to Section 16(b) of the Exchange Act, the Plan shall be administered in compliance with the requirements of Rule 16b-3.
- 4. ELIGIBILITY. The individuals who shall be eligible to participate in the Plan shall be such key Employees (including officers) of BancFirst Corporation, or of any corporation ("Subsidiary") in which the Corporation has proprietary interest by reason of stock ownership or otherwise, including any corporation in which the Corporation acquires a proprietary interest after the adoption of this Plan (but only if the Corporation owns, directly or indirectly, stock possessing not less than 50% of the total combined voting power of all classes of stock in the corporation), as the Committee shall determine from time to time.
- 5. STOCK. The stock subject to Stock Options and other provisions of the Plan shall be shares of the Corporation's authorized but unissued Common Stock or treasury stock, as determined by the Committee. Subject to adjustment in accordance with the provisions of Subparagraph 6.7 hereof, the total number of shares of Common Stock of the Corporation on which Stock Options may be granted under the Plan subsequent to the effective date of this amended and restated Plan shall not exceed in the aggregate 205,735 shares. In the event that any outstanding Stock Option under the Plan for any reason expires or is terminated prior to the end of the period during which Stock Options may be granted, the shares of the Common Stock allocable to the unexercised portion of such Stock Option may again be subject to a Stock Option under the Plan.
- 6. TERMS AND CONDITIONS OF STOCK OPTIONS. Stock Options granted pursuant to the Plan shall be evidenced by a Stock Option Award Terms and Conditions document in such form as the Committee shall, from time to time, approve. Awards shall comply with and be subject to the following terms and conditions:
  - 6.1 MEDIUM AND TIME OF PAYMENT. The Option Exercise Price shall be payable in United States Dollars upon the exercise of the Stock Option and may be paid in cash or by certified check, bank draft or money order payable to the order of the Corporation, unless otherwise determined by the Committee.
- 6.2 NUMBER OF SHARES. The Stock Option shall state the total number of shares to which it pertains.
  - 6.3 OPTION EXERCISE PRICE. The Option Exercise Price shall be not less than the Fair Market Value of the Common Stock on the Date of Grant.
- 6.4TERM OF STOCK OPTIONS. The period during which Stock Options shall be exercisable shall be fixed by the Committee, but in no event shall a Stock Option be exercisable after the expiration of fifteen (15) years from the date such Stock Option is granted. Subject to the foregoing, Stock Options shall be exercisable at such times and be subject to such restrictions and conditions as the Committee shall in each instance determine, which restrictions and conditions need not be the same for all Stock Options.

6.5 DATE OF EXERCISE. Unless otherwise determined by the Committee at the time of granting a Stock Option, Stock Options shall be exercisable at the rate set forth below beginning four years from the Date of Grant. After becoming exercisable, the Stock Option may be exercised at any time and from time to time in whole or in part until termination of the Stock Option as set forth in Sections 6.4 or 6.6.

|                         |           |   | Cumulative | e |
|-------------------------|-----------|---|------------|---|
| Elapsed Years from      | Percent   |   | Percent    |   |
| Date of Grant           | of Shares | S | of Shares  |   |
| less than 4 years       | 0         | % | 0          | % |
| 4 but less than 5 years | 25        | % | 25         | % |
| 5 but less than 6 years | 25        | % | 50         | % |
| 6 but less than 7 years | 25        | % | 75         | % |
| 7 or more years         | 25        | % | 100        | % |

6.6 TERMINATION OF EMPLOYMENT. In the event that an Optionee's employment by the Corporation shall terminate, his Stock Option whether or not then exercisable shall terminate immediately; provided, however, that if the termination is not as a result of embezzlement, theft or other violation of the law, the Optionee shall have the right to exercise his option (to the extent exercisable at the time of termination) at any time within 30 days after such termination; provided, further, that if any termination of employment is related to the Optionee's retirement with the

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consent of the Corporation, the Optionee shall have the right to exercise his Stock Option (to the extent exercisable up to the date of retirement) at any time within three months after such retirement; and provided, further, that if the Optionee shall die while in the employment of the Corporation or within the period of time after termination of employment or retirement during which he was entitled to exercise his option as hereinabove provided, his estate, personal representative, or beneficiary shall have the right to exercise his Stock Option (to the extent exercisable at the date of death) at any time within twelve (12) months from the date of his death.

- 6.7 RECAPITALIZATION. The aggregate number of shares of Common Stock on which Stock Options may be granted to persons participating under the Plan, the number of shares thereof covered by each outstanding Stock Option, and the price per share thereof in each such Stock Option, shall all be proportionately adjusted for any increase or decrease in the number of issued shares of Common Stock of the Corporation resulting from a subdivision or consolidation of shares or other capital adjustment, or the payment of a stock dividend or other increase or decrease in such shares, effected without receipt of consideration by the Corporation; provided, however, that any fractional shares resulting from such adjustment shall be eliminated. In the event of a change in the Corporation's Common Stock which is limited to a change in the designation thereof to "Capital Stock" or other similar designation, or a change in the par value thereof, or from par value to no par value, without increase in the number of issued shares, the shares resulting from any such change shall be deemed to be Common Stock within the meaning of the Plan.
- 6.8 REORGANIZATION OF CORPORATION. Subject to any required action by the stockholders, if the Corporation shall be the surviving or resulting corporation in any merger or consolidation which does not result in change of control of the Corporation, any Stock Option granted hereunder shall pertain to and apply to the securities to which a holder of the number of shares of Common Stock subject to the Stock Option would have been entitled. In the event of a dissolution or liquidation of the Corporation or a merger or consolidation in which the Corporation is not the surviving or resulting corporation or which results in a change in control of the Corporation, or a tender or exchange offer which results in a change in control of the Corporation, the Committee shall determine: (i) whether all or any part of the unexercisable portion (as set forth in section 6.5) of any Stock Option outstanding under the Plan shall terminate; (ii) whether the Stock Options shall become immediately exercisable; or (iii) whether such Stock Options may be exchanged for options covering securities of any such surviving or resulting corporation, subject to the agreement of any such surviving or resulting corporation, on terms and conditions substantially similar to a Stock Option hereunder.
- 6.9 ASSIGNABILITY. Except as provided in this Section, no Stock Option shall be assignable or transferable except as follows:
- (a) by will or by the laws of descent and distribution.
- (b) for the purpose of making a charitable gift as permitted by Section 6.13.
- (c) to the Optionee as trustee, or to the Optionee and one or more others as co-trustees, of a revocable trust which allows the Optionee to amend or revoke the trust at any time. If the Optionee relinquishes his power to amend or revoke the trust or resigns as a trustee, the Optionee shall withdraw the Stock Option from the trust prior to the relinquishment of such power or his resignation as trustee and shall revest title to the Stock Option in the Optionee's individual name. If the trust becomes irrevocable due to the death of the Optionee, the successor or remaining trustee(s) shall have the same power to exercise the Stock Option under Section 6.6 hereof as the

personal representative. If the Optionee becomes incapacitated, the date of incapacity shall be deemed for purposes of this Plan as the date of termination of employment under Section 6.6 (whether or not Optionee's employment has actually terminated), and the successor or remaining trustee(s) of the trust shall have the same right to exercise the Stock Option as a terminated Optionee has under Section 6.6. The Optionee as trustee and any successor or remaining trustee(s) shall be bound by all the terms and conditions of the Plan and the Stock Option Award Terms and Conditions delivered by the Company to the Optionee under this Plan.

(d) to the extent set forth in the Stock Option Award Terms and Conditions governing such Stock Option.

6.10 OPTIONEE'S AGREEMENT. If, at the time of the exercise of any Stock Option, it is necessary or desirable, in order to comply with any applicable laws or regulations relating to the sale of securities, that the Optionee exercising the Stock Option shall agree that he will purchase the shares that are subject to the Stock Option for investment and not with any present intention to resell the same, the Optionee will, upon the request of the Corporation, execute and deliver to the Corporation an agreement to such effect.

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- 6.11 RIGHTS AS A STOCKHOLDER. An Optionee shall have no rights as a stockholder with respect to shares covered by his Stock Option until the date of issuance of the shares to him and only after such shares are fully paid.
- 6.12 OTHER PROVISIONS. The Stock Option Award Terms and Conditions authorized under the Plan may contain such other provisions as the Committee shall deem advisable.
- 6.13 Charitable Gift. An Optionee shall be permitted to assign his Stock Option without consideration, either in full or in one or more partial assignments from time to time, to any organization that has been recognized by the Internal Revenue Service as qualifying under Section 501(c)(3) of the Internal Revenue Code of 1986, as amended (a "Charity"). Assignment(s) may be made during the Optionee's lifetime or may be effective upon his death. If a Stock Option is assigned to a Charity, in whole or in part, it shall continue to be subject to the restrictions of Sections 6.5 and 6.6 hereof, which shall thereafter apply to the same extent as if the Stock Option were still held by the Optionee himself (if he is living), or by his estate, personal representative or beneficiary (if he is deceased).
- 7. MARKETABILITY OF SHARES. The Common Stock is currently traded on the NASDAQ Global Market. As a result, its liquidity varies widely in response to supply and demand. Consequently, the Corporation can give no assurances as to the marketability of shares acquired under the Plan.
- 8. TAX IMPLICATIONS. It is anticipated that Stock Options granted under the Plan will be treated as Nonqualified Stock Options by the Internal Revenue Service. As such, exercise of the Stock Option would generate a taxable event with the difference between the original Option Exercise Price and the Fair Market Value of the Common Stock at the time of exercise being treated as ordinary income. If a Stock Option is transferred to a Charity as permitted by Sections 6.9(b) and 6.13 hereof, the Optionee should expect to have ordinary income attributed to him at the time the Charity exercises the Stock Option, in the same amount and with the same effect as if the Optionee himself exercised the Stock Option.
- 9. TERM OF PLAN. No Stock Option may be granted after December 31, 2019.
- 10. NO OBLIGATION TO EXERCISE OPTION. The granting of a Stock Option shall impose no obligation upon the Optionee to exercise such Stock Option.
- 11. AMENDMENTS. The Board of Directors may from time to time amend, alter, suspend, or discontinue the Plan or alter or amend any and all option agreements granted thereunder; provided, however, that no such action of the Board of Directors may, without approval of the stockholders of the Corporation, alter the provisions of the Plan so as to (a) materially increase the benefits accruing to participants under the Plan; (b) materially increase the number of securities which may be issued under the Plan; (c) materially modify the requirements as to eligibility for participation in the Plan; or (d) decrease the Option Exercise Price of any option exercise agreements, by cancellation and substitution of options or otherwise; and provided, further, that no amendment may, without the consent of the Optionee, affect any then outstanding Stock Options or unexercised portions thereof. In addition, the approval of the Corporation's stockholders shall be sought for any amendment to the Plan or a Stock Option for which the Committee deems stockholder approval necessary in order to comply with Rule 16b-3."

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FIFTH AMENDED AND RESTATED

BANCFIRST CORPORATION NON-EMPLOYEE DIRECTORS'

STOCK OPTION PLAN

1.PURPOSE. This Fifth Amended and Restated BancFirst Corporation Non-Employee Directors' Stock Option Plan ("the Plan") incorporates the fourth amendment to the Amended and Restated BancFirst Corporation non-Employee Directors' Stock Option Plan adopted by the stockholders of BancFirst Corporation (the "Corporation") on May 26, 2016.

The Plan is intended as an incentive and to encourage stock ownership by the non-employee directors of the Corporation in order to increase their proprietary interest in the Corporation's success.

The Plan is intended to comply with Section 409A of the United States Tax Code.

- 2. DEFINITIONS. As used herein, the following terms shall have the corresponding meanings:
- 2.1. "Committee" shall mean the Board of Directors of the Corporation, or a duly constituted committee of the Board consisting of three or more members, at least a majority of which shall be "Non-Employee Directors" as such term is used in Rule 16b-3 promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act").
- 2.2 "Common Stock" shall mean the common stock, par value \$1.00 per share, of the Corporation.
- 2.3. "Date of Grant" shall mean the date of grant of a Stock Option granted hereunder as set forth in the Stock Option Agreement. In the event of a grant conditioned, among other things, upon stockholder ratification of this Plan, the date of such conditional grant shall be the Date of Grant for purposes of this Plan.
- 2.4. "Non-Employee Director" shall mean a person that is an elected or appointed member of the board of directors of a corporation, who is not a common-law employee of the corporation. The determination of whether or not a person is a Non-Employee of the Corporation with respect to the grant or exercise of a Stock Option shall be made in accordance with the rule of Income Tax Regulation Section 1.421-7(h) (or successor regulation).

- 2.5. "Fair Market Value" shall mean, with respect to the exercise of an option under the Plan, (a) if the Common Stock is listed on a national securities exchange or the NASDAQ Global Market, the closing price of the Common Stock for the business day immediately preceding the day of the Date of Grant, or (b) if the Common Stock is not then listed on an exchange, the average of the closing bid and asked prices per share for the Common Stock in the over-the-counter market as quoted on NASDAQ for the business day of the Date of Grant, or (c) if the Common Stock is not then listed on any exchange or quoted on NASDAQ, an amount determined in good faith by the Committee to be the fair market value of the Common Stock, after consideration of all relevant factors.
  - 2.6 "Nonqualified Stock Option" shall mean a Stock Option which is not intended to qualify for tax treatment as an "incentive stock option" under Section 422 of the Code.
- 2.7. "Option Exercise Price" shall mean the price paid for Shares upon the exercise of a Stock Option granted hereunder.
- 2.8. "Optionee" shall mean any person entitled to exercise a Stock Option pursuant to the terms of the Plan.
- 2.9. "Stock Option" shall mean a stock option giving an Optionee the right to purchase shares of the Corporation's Common Stock. Stock Options granted under the Plan shall be Nonqualified Stock Options.

#### 3. ADMINISTRATION.

3.1 AUTHORITY; INDEMNIFICATION. Within the limitations described herein, the Committee shall administer the Plan, determine the method of payment upon exercise of each Stock Option, determine all other terms of Stock Options granted hereunder and interpret, construe and implement the provisions of the Plan. All questions of interpretation of the Plan or any Stock Option granted under the Plan shall be determined by the Committee, and such decisions shall be binding upon all persons having an interest in the Plan and/or any Stock Option. No member of the Committee shall be liable for any action or determination made in good faith, and the members shall be entitled to indemnification and reimbursement in the manner provided in the Corporation's Certificate of Incorporation, or as otherwise permitted by law.

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- 3.2RULE 16B-3 COMPLIANCE. With respect to the participation of eligible participants who are subject to Section 16(b) of the Exchange Act, the Plan shall be administered in compliance with the requirements of Rule 16b-3.
- 3.3 SECTION 162(M) COMPLIANCE. In the event the Corporation is a "publicly held corporation" as defined in paragraph (2) of section 162(m) of the Code, as amended by the Revenue Reconciliation Act of 1993 (P.L. 103-66), and the regulations promulgated thereunder ("Section 162(m)"), the Corporation shall establish a committee of outside directors meeting the requirements of Section 162(m) to approve the grant of Stock Options which might reasonably be anticipated to result in the payment of employee remuneration that would otherwise exceed the limit on employee remuneration deductible for income tax purposes pursuant to Section 162(m).
- 4. ELIGIBILITY. The individuals who shall be eligible to participate in the Plan shall be such Non-Employee Directors of the Corporation, or of any corporation ("Subsidiary") in which the Corporation has proprietary interest by reason of stock ownership or otherwise, including any corporation in which the Corporation acquires a proprietary interest after the adoption of this Plan (but only if the Corporation owns, directly or indirectly, stock possessing not less than 50% of the total combined voting power of all classes of stock in the corporation), as the Committee shall determine from time to time.
- 5.STOCK. The stock subject to Stock Options and other provisions of the Plan shall be shares of the Corporation's authorized but unissued Common Stock or treasury stock, as determined by the Committee. Subject to adjustment in accordance with the provisions of Subparagraph 6.7 hereof, the total number of shares of Common Stock of the Corporation on which Stock Options may be granted under the Plan subsequent to the effective date of this amended and restated Plan shall not exceed in the aggregate 40,000 shares. In the event that any outstanding Stock Option under the Plan for any reason expires or is terminated prior to the end of the period during which Stock Options may be granted, the shares of the Common Stock allocable to the unexercised portion of such Stock Option may again be subject to a Stock Option under the Plan.
- 6. TERMS AND CONDITIONS OF STOCK OPTIONS. Stock Options granted pursuant to the Plan shall be evidenced by agreements in such form as the Committee shall, from time to time, approve. Agreements shall comply with and be subject to the following terms and conditions:
  - 6.1 MEDIUM AND TIME OF PAYMENT. The Option Exercise Price shall be payable in United States Dollars upon the exercise of the Stock Option and may be paid in cash or by certified check, bank draft or money order payable to the order of the Corporation, unless otherwise determined by the Committee.
- 6.2 NUMBER OF SHARES. Each Non-Employee Director shall be granted a Stock Option for 10,000 shares.
- 6.3 OPTION EXERCISE PRICE. The Option Exercise Price shall be equal to the Fair Market Value of the Common Stock on the Date of Grant.

- 6.4 TERM OF STOCK OPTIONS. Any Stock Option granted must be exercised within fifteen (15) years of the date of such grant.
- 6.5 DATE OF EXERCISE. Unless otherwise determined by the Committee at the time of granting a Stock Option, Stock Options shall be exercisable at the rate set forth below beginning one year from the Date of Grant. After becoming exercisable, the Stock Option may be exercised at any time and from time to time in whole or in part until termination of the Stock Option as set forth in Sections 6.4 or 6.6.

|                    |           |   | Cumulative | e |
|--------------------|-----------|---|------------|---|
| Elapsed Years from | Percent   |   | Percent    |   |
| Date of Grant      | of Shares | 3 | of Shares  |   |
| less than 1 year   | 0         | % | 0          | % |
| 1 to 2 years       | 25        | % | 25         | % |
| 2 to 3 years       | 25        | % | 50         | % |
| 3 to 4 years       | 25        | % | 75         | % |
| more than 4 years  | 25        | % | 100        | % |

6.6 TERMINATION OF BOARD SERVICE. In the event that an Optionee's service on the board of directors of the Corporation shall terminate, his Stock Option whether or not then exercisable shall terminate immediately; provided, however, that if the termination is not as a result of embezzlement, theft or other violation of the law, the Optionee shall have the right to exercise his option (to the extent exercisable at the time of termination) at any time within 30 days after such termination; provided, further, that if the Optionee shall die while in service on the board of directors of the Corporation or within the period of time after termination of service during which he was entitled to exercise

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his option as hereinabove provided, his estate, personal representative, or beneficiary shall have the right to exercise his Stock Option (to the extent exercisable at the date of death) at any time within twelve (12) months from the date of his death.

- 6.7 RECAPITALIZATION. The aggregate number of shares of Common Stock on which Stock Options may be granted to persons participating under the Plan, the number of shares thereof covered by each outstanding Stock Option, and the price per share thereof in each such Stock Option, shall all be proportionately adjusted for any increase or decrease in the number of issued shares of Common Stock of the Corporation resulting from a subdivision or consolidation of shares or other capital adjustment, or the payment of a stock dividend or other increase or decrease in such shares, effected without receipt of consideration by the Corporation; provided, however, that any fractional shares resulting from such adjustment shall be eliminated. In the event of a change in the Corporation's Common Stock which is limited to a change in the designation thereof to "Capital Stock" or other similar designation, or a change in the par value thereof, or from par value to no par value, without increase in the number of issued shares, the shares resulting from any such change shall be deemed to be Common Stock within the meaning of the Plan.
- 6.8 REORGANIZATION OF CORPORATION. Subject to any required action by the stockholders, if the Corporation shall be the surviving or resulting corporation in any merger or consolidation which does not result in change of control of the Corporation, any Stock Option granted hereunder shall pertain to and apply to the securities to which a holder of the number of shares of Common Stock subject to the Stock Option would have been entitled. In the event of a dissolution or liquidation of the Corporation or a merger or consolidation in which the Corporation is not the surviving or resulting corporation or which results in a change in control of the Corporation, or a tender or exchange offer which results in a change in control of the Corporation, the Committee shall determine: (i) whether all or any part of the unexercisable portion (as set forth in section 6.5) of any Stock Option outstanding under the Plan shall terminate; (ii) whether the Stock Options shall become immediately exercisable; or (iii) whether such Stock Options may be exchanged for options covering securities of any such surviving or resulting corporation, subject to the agreement of any such surviving or resulting corporation, on terms and conditions substantially similar to a Stock Option hereunder.
- 6.9 ASSIGNABILITY. Except as provided in this Section, no Stock Option shall be assignable or transferable except as follows:
- (a) by will or by the laws of descent and distribution.
- (b) for the purpose of making a charitable gift.
- (c) to the Optionee as trustee of a revocable trust which allows the Optionee to amend or revoke the trust at any time. If the Optionee relinquishes his power to amend or revoke the trust or appoints a trustee other than the Optionee, the Optionee shall withdraw the Stock Option from the trust prior to the relinquishment of such power or appointment and revest title to the Stock Option in the Optionee's individual name. If the trust becomes irrevocable due to the death of the Optionee, the successor trustee shall have the same power to exercise the Stock Option under Section 6.6 as the personal representative. If there is a successor trustee under the trust due to the incapacity of the Optionee, the date of incapacity shall be treated as termination of employment under Section 6.6,

and the successor trustee shall have the same right to exercise the option as the Optionee has under Section 6.6. The trustee or any successor trustee shall be bound by all the terms and conditions of the Plan and the Stock Option Agreement entered into by the Plan and Optionee under this Plan.

(d) to the extent set forth in the Stock Option Agreement governing such Stock Option.

6.10 OPTIONEE'S AGREEMENT. If, at the time of the exercise of any Stock Option, it is necessary or desirable, in order to comply with any applicable laws or regulations relating to the sale of securities, that the Optionee exercising the Stock Option shall agree that he will purchase the shares that are subject to the Stock Option for investment and not with any present intention to resell the same, the Optionee will, upon the request of the Corporation, execute and deliver to the Corporation an agreement to such effect.

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- 6.11 RIGHTS AS A STOCKHOLDER. An Optionee shall have no rights as a stockholder with respect to shares covered by his Stock Option until the date of issuance of the shares to him and only after such shares are fully paid.
  - 6.12 OTHER PROVISIONS. The option agreements authorized under the Plan may contain such other provisions as the Committee shall deem advisable.
- 7. MARKETABILITY OF SHARES. The Common Stock is currently traded on the NASDAQ Global Market. As a result, its liquidity varies widely in response to supply and demand. Consequently, the Corporation can give no assurances as to the marketability of shares acquired under the Plan.
- 8. TAX IMPLICATIONS. It is anticipated that Stock Options granted under the Plan will be treated as Nonqualified Stock Options by the Internal Revenue Service. As such, exercise of the Stock Option would generate a taxable event with the difference between the original Option Exercise Price and the Fair Market Value of the Common Stock at the time of exercise being treated as ordinary income.
- 9. TERM OF PLAN. No Stock Option may be granted after December 31, 2019.
- 10.NO OBLIGATION TO EXERCISE OPTION. The granting of a Stock Option shall impose no obligation upon the Optionee to exercise such Stock Option.
- 11. AMENDMENTS. The Board of Directors may from time to time amend, alter, suspend, or discontinue the Plan or alter or amend any and all option agreements granted thereunder; provided, however, that no such action of the Board of Directors may, without approval of the stockholders of the Corporation, alter the provisions of the Plan so as to (a) materially increase the benefits accruing to participants under the Plan; (b) materially increase the number of securities which may be issued under the Plan; (c) materially modify the requirements as to eligibility for participation in the Plan; or (d) decrease the Option Exercise Price of any option exercise agreements, by cancellation and substitution of options or otherwise; and provided, further, that no amendment may, without the consent of the Optionee, affect any then outstanding Stock Options or unexercised portions thereof. In addition, the approval of the Corporation's stockholders shall be sought for any amendment to the Plan or a Stock Option for which the Committee deems stockholder approval necessary in order to comply with Rule 16b-3."

| Appendix C   |
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| FIFTH AMENDED AND RESTATED   |
| BANCFIRST CORPORATION DIRECTORS'   |
| DEFERRED STOCK COMPENSATION PLAN   |
| ARTICLE I  |
| PURPOSE AND EFFECTIVE DATE   |
| 1.1Purpose. This Fifth Amended and Restated BancFirst Corporation Directors' Deferred Stock Compensation Plan (the "Plan") incorporates the amendment to the Fourth Amended and Restated BancFirst Corporation Directors' Deferred Stock Compensation Plan adopted by the stockholders of BancFirst Corporation (the "Corporation) on May 26, 2016.                            |
| The Plan is intended to advance the interests of the Company and its shareholders by providing a means to attract and retain highly-qualified persons to serve as Directors and to promote ownership by Directors of a greater proprietary interest in the Company, thereby aligning such Directors' interests more closely with the interests of shareholders of the Company. |
| The Plan is intended to comply with Section 409A of the United States Tax Code.  |
| 1.2Effective Date. This Plan shall become effective September 1, 1999.   |
| ARTICLE II   |
| DEFINITIONS  |

| The following terms shall be defined as set forth below:   |
|--|
| 2.1"Bank" means BancFirst, an Oklahoma banking corporation, or any successor thereto.  |
| 2.2"Bank Board" means the Board of Directors of the Bank.  |
| 2.3"Change in Control Event" means the date on which any of the following events occur (i) a change in the ownership of the Company; (ii) a change in the effective control of the Company; (iii) a change in the ownership of a substantial portion of the assets of the Company.   |
| For purposes of this Section, a change in the ownership of the Company occurs on the date on which any one person, or more than one person acting as a group, acquires ownership of stock of the Participating Employer that, together with stock held by such person or group constitutes more than 50% of the total fair market value or total voting power of the stock of the Company. A change in the effective control of the Company occurs on the date on which either (i) a person, or more than one person acting as a group, acquires ownership of stock of the Company possessing 35% or more of the total voting power of the stock of the Company, taking into account all such stock acquired during the 12-month period ending on the date of the most recent acquisition, or (ii) a majority of the members of the Company Board prior to the date of the appointment or election is not endorsed by a majority of the members of such Company Board prior to the date of the appointment or election, but only if no other corporation is a majority shareholder of the Company. A change in the ownership of a substantial portion of assets occurs on the date on which any one person, or more than one person acting as a group, other than a person or group of persons that is related to the Company, acquires assets from the Company that have a total gross fair market value equal to or more than 40% of the total gross fair market value of all of the assets of the Company immediately prior to such acquisition or acquisitions, taking into account all such assets acquired during the 12-month period ending on the date of the most recent acquisition. |
| An event constitutes a Change in Control Event with respect to a Participant only if the Participant performs services for the Company or the Participant's relationship to the Company otherwise satisfies the requirements of Treasury Regulation Section 1.409A-3(i)(5)(ii).  |
| The determination as to the occurrence of a Change in Control Event shall be based on objective facts and in accordance with the requirements of Code Section 409A.  |
| 2.4"Code" means the Internal Revenue Code of 1986, as amended.   |
| 2.5"Committee" means the Compensation Committee of the Company Board.  |

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| 2.6"Community Board" means one of the Community Advisory Boards of the Bank.  |
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| 2.7"Company" means BancFirst Corporation, an Oklahoma corporation, or any successor thereto.  |
| 2.8"Company Board" means the Board of Directors of the Company.   |
| 2.9"Deferral Date" means the date Fees would otherwise have been paid to the Participant.   |
| 2.10"Director" means any individual who is a member of the Bank Board, the Company Board or the Community Board.  |
| 2.11"Fair Market Value" means the closing sales price for the Shares on the relevant date, or if there were no sales on such date the closing sales price on the nearest day before the relevant date, as reported in The Wall Street Journal or a similar publication selected by the Committee. |
| 2.12"Fees" means all or part of any retainer and/or fees payable to a Director in his or her capacity as a Director.  |
| 2.13"Participant" means a Director who defers Fees under Article VI of this Plan.   |
| 2.14"Secretary" means the Corporate Secretary or any Assistant Corporate Secretary of the Company.  |
| 2.15"Separation from Service" means termination of service as a Director in any of the following circumstances:   |
| (a)Where the Participant voluntarily resigns or retires;  |
| (b)Where the Participant is not re-elected (or elected in the case of an appointed Director) to the Bank Board or Company Board, as applicable, by the shareholders, or to the Community Board by the Bank;   |

| (c)Where the Participant dies; or   |
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| (d)Where the Participant is removed from the Bank Board, Company Board or Community Board, as applicable, in accordance with the provisions of the Company's Bylaws or the Bank's Bylaws, as applicable.  |
| Whether a Separation from Service has occurred shall be determined by the Company Board or Committee in accordance with Section 409A of the Code.   |
| 2.16"Shares" means shares of the common stock of BancFirst Corporation, par value \$1.00 per share, or of any successor corporation or other legal entity adopting this Plan.   |
| 2.17"Specified Employee" means those Directors who are determined by the Company Board or the Committee to be a "specified employee" of the Company or its affiliates in accordance with Section 409A of the Code and the regulations promulgated thereunder. |
| 2.18"Stock Units" means the credits to a Participant's Stock Unit Account under Article VI of this Plan, each of which represents the right to receive one Share upon settlement of the Stock Unit Account.   |
| 2.19"Stock Unit Account" means the bookkeeping account established by the Company pursuant to Section 6.4.  |
| 2.20"Termination Date" means the date the Plan terminates pursuant to Section 11.8.   |
| ARTICLE III   |
| SHARES AVAILABLE UNDER THE PLAN   |
| Subject to adjustment as provided in Article X, the maximum number of Shares that may be distributed in settlement  |

of Stock Unit Accounts under this Plan subsequent to the effective date of this amended and restated Plan shall not

exceed 91,963. Such Shares may include authorized but unissued Shares or treasury Shares.

| ARTICLE IV   |
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| ADMINISTRATION   |
| 4.1This Plan shall be administered by the Company Board's Compensation Committee, or such other committee or individual as may be designated by the Company Board. Notwithstanding the foregoing, no director who is a Participant under this Plan shall participate in any determination relating solely or primarily to his or her own Shares Stock Units or Stock Unit Account. |
| 4.2It shall be the duty of the Committee to administer this Plan in accordance with its provisions and to make such recommendations of amendments or otherwise as it deems necessary or appropriate.   |
| 4.3The Committee shall have the authority to make all determinations it deems necessary or advisable for administering this Plan, subject to the limitations in Section 4.1 and other explicit provisions of this Plan.  |
| ARTICLE V  |
| ELIGIBILITY  |
| 5.1Each Director shall be eligible to defer Fees under Article VI of this Plan.  |
| ARTICLE VI   |
| DEFERRAL ELECTIONS IN LIEU OF CASH PAYMENTS  |
| 6.1General Rule. Each Director may, in lieu of receipt of Fees, defer such Fees in accordance with this Article VI, provided that such Director is eligible under Article V of this Plan to defer such Fees at the date any such Fees are otherwise payable.   |

6.2Timing of Election. Each eligible Director who wishes to defer Fees under this Plan must make a written election prior to the start of the calendar year for which the Fees would otherwise be paid; provided, however, that with respect to (a) any election made by a newly-elected or appointed Director ("New Director Elections") and (b) any elections made by Directors with respect to Fees paid during the period commencing July 1, 1999 and ending December 31, 1999 ("1999 Elections"), the following special rules shall apply: (i) with respect to any New Director Elections, any such New Director Election must be made within 30 days of the election or appointment, and (ii) with respect to any 1999 Elections, such elections shall be made prior to July 1, 1999 and shall be effective for any Fees paid on or after July 1, 1999. An election by a Director shall be deemed to be continuing and therefore applicable to Fees to be paid in the future unless the Director evokes or changes such election by filing a new election form by the due date for such form specified in this Section 6.2.

6.3Form of Election. An election shall be made in a manner satisfactory to the Secretary. Generally, an election shall be made by completing and filing the specified election form with the Secretary of the company within the period described in Section 6.2. At a minimum, the form shall require the Director to specify the following:

(a)a percentage (in 25% increments), not to exceed an aggregate of 100% of the Fees to be deferred under this Plan; and

(b) the manner of settlement in accordance with Section 7.2.

6.4Establishment of Stock Unit Account. The Company will establish a Stock Unit Account for each Participant. All Fees deferred pursuant to this Article VI shall be credited to the Participant's Stock Unit Account as of the Deferral Date and converted to Stock Units as follows: The number of Stock Units shall equal the deferred Fees divided by the Fair Market Value of a Share on the Deferral Date, with fractional units calculated to three (3) decimal places.

6.5Credit of Dividend Equivalents. As of each dividend payment date with respect to Shares, each Participant shall have credited to his or her Stock Unit Account an additional number of Stock Units equal to: the per-share cash dividend payable with respect to a Share on such dividend payment date multiplied by the number of Stock Units held in the Stock Unit Account as of the close of business on the record date for such dividend divided by the Fair Market Value of a Share on such dividend payment date. If dividends are paid on Shares in a form other than cash, then such dividends shall be notionally converted to cash, if their value is readily determinable, and credited in a manner consistent with the foregoing and, if their value is not readily determinable, shall be credited "in kind" to the Participant's Stock Unit Account.

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| ARTICLE VII   |
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| SETTLEMENT OF STOCK UNITS   |
| 7.1Settlement of Account. The Company will settle a Participant's Stock Unit Account in the manner described in Section 7.2 as soon as administratively feasible but in no event later than 90 days following the earlier of (i) notification of such Participant's Separation from Service or (ii) a Change in Control Event. Notwithstanding the foregoing, in no event shall a Specified Employee receive a payment under this Plan following a Separation from Service before the first business day of the seventh month following the date of Separation from Service, unless the Separation from Service results from death.   |
| 7.2Payment Options. An election filed under Article VI shall specify whether the Participant's Stock Unit Account is to be settled by delivering to the Participant (or his or her beneficiary) the number of Shares equal to the number of whole Stock Units then credited to the Participant's Stock Unit Accounts, in (a) a lump sum, or (b) substantially equal annual installments over a period not to exceed three (3) years. If, upon lump sum distribution or final distribution of an installment, less than one whole Stock Unit is credited to a Participant's Stock Unit Account, cash will be paid in lieu of fractional shares on the date of such distribution. |
| 7.3Continuation of Dividend Equivalents. If payment of Stock Units is deferred and paid in installments, the Participant's Stock Unit Account shall continue to be credited with dividend equivalents as provided in Section 6.5.   |
| 7.4In Kind Dividends. If any "in kind" dividends were credited to the Participant's Stock Unit Account under Section 6.5, such dividends shall be payable to the Participant in full on the date of the first distribution of Shares under Section 7.2.   |
| ARTICLE VIII  |
| UNFUNDED STATUS   |

The interest of each Participant in any Fees deferred under this Plan (and any Stock Units or Stock Unit Account relating thereto) shall be that of a general creditor of the Company. Stock Unit Accounts, and Stock Units (and, if any, "in kind" dividends) credited thereto, shall at all times be maintained by the Company as bookkeeping entries evidencing unfunded and unsecured general obligations of the Company.

| ARTICLE IX   |
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| DESIGNATION OF BENEFICIARY   |
| Each Participant may designate, on a form provided by the Committee, one or more beneficiaries to receive the Shares described in Section 7.2 in the event of such Participant's death. The Company may rely upon the beneficiary designation last filed with the Committee, provided that such form was executed by the Participant or his or her legal representative and filed with the Committee prior to the Participant's death.   |
| ARTICLE X  |
| ADJUSTMENT PROVISIONS  |
| In the event any recapitalization, reorganization merger, consolidation, spin-off, combination, repurchase, exchange of shares or other securities of the Company, stock split or reverse split, or similar corporate transaction or event affects Shares, an adjustment to the number or kind of shares to be delivered upon settlement of Stock Unit Accounts under Article VII by the Company Board or Committee to prevent dilution or enlargement of Participants' rights under this Plan in a manner that is proportionate to the change to the Shares and is otherwise equitable. |
| ARTICLE XI   |
| GENERAL PROVISIONS   |
| 11.1No Right to Continue as a Director. Nothing contained in this Plan will confer upon any Participant any right to continue to serve as a Director.  |
| 11.2No Shareholder Rights Conferred. Nothing contained in this Plan will confer upon any Participant any rights of a   |

shareholder of the Company unless and until Shares are in fact issued or transferred to such Participant in accordance

with Article VII.

| 11.3Change to the Plan. The Company Board may amend, alter, suspend, discontinue, extend, or terminate the Plan         |
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| without the consent of the Participants; provided, however, that, without the consent of an affected Participant, no    |
| such action may materially impair the rights of such Participant with respect to any Stock Units credited to his or her |
| Stock Unit Account.   |

- 11.4Consideration; Agreements. The consideration for Shares issued or delivered in lieu of payment of Fees will be the Director's service during the period to which the Fees paid in the form of Shares related.
- 11.5Compliance with Laws and obligations. The Company will not be obligated to issue or deliver Shares in connection with this Plan in a transaction subject to the registration requirements of the Securities Act of 1933, as amended, or any other federal or state securities law, any requirement under any listing agreement between the Company and any national securities exchange or automated quotation system or any other laws, regulations, or contractual obligations of the Company, until the Company is satisfied that such laws, regulations, and other obligations of the Company have been complied with in full. Certificates representing Shares delivered under the Plan will be subject to such stop-transfer orders and other restrictions as may be applicable under such laws, regulations, and other obligations of the Company, including any requirement that a legend or legends be placed thereon.
- 11.6Limitations on Transferability. Stock Units and any other right will not be transferable by a Participant except by will or the laws of descent and distribution (or to a designated beneficiary in the event of a Participant's death). Stock Units and other rights under the Plan may not be pledged, mortgaged, hypothecated, or otherwise encumbered, and shall not be subject to the claims of creditors.
- 11.7Governing Law. The validity, construction, and effect of the Plan and any agreement hereunder will be determined in accordance with the laws of the State of Oklahoma, without giving effect to principles of conflicts of laws, and applicable federal law.
- 11.8Plan Termination. Unless earlier terminated by action of the Company Board, the Plan will remain in effect until the earlier of (i) such time as no Shares remain available for delivery under the Plan and the Company has no further rights or obligations under the Plan or (ii) December 31, 2019.

FOLD AND DETACH HERE PROXY Please mark your votes like this X THIS PROXY WHEN PROPERLY EXECUTED WILL BE VOTED IN THE MANNER DIRECTED HEREIN BY THE UNDERSIGNED SHAREHOLDER. IF NO DIRECTION IS INDICATED, THIS PROXY WILL BE VOTED FOR ITEMS 1, 2, 3, 4! 5 AND THE PROXIES WILL USE THEIR DISCRETION WITH RESPECT TO ANY MATTERS REFERRED TO IN ITEM 6.FOR AGAINST ABSTAIN FOR WITHHOLD 2. To amend the BancFirst Corporation Stock and named in the accompanying proxy statement; 1. To elect the 19 directors nominated by our board of directors Option Plan to increase the number of shares of common stock that may be issued under the plan by 200,000 shares; Dennis L. Brand William O. Johnstone Ronald J. Norick Natalie Shirley FOR AGAINST ABSTAIN C. L. Craig, Jr. Frank Keating Paul B. Odom. Jr. Michael K. Wallace William H. Crawford Dave R. Lopez David E. Rainbolt Gregory G. Wedel 3.To amend the BancFirst Corporation Non – Employee Directors' Stock Option Plan to James R Daniel J. Ralph McCalmont H. E. Rainbolt G. Rainey Williams, Jr. increase the number of shares of common stock F. Ford Drummond Tom H. McCasland III Michael S. Samis that may be issued under the plan by 30,000 shares; Instruction: To withhold authority to vote for any individual nominee, write that nominee's name below FOR AGAINST ABSTAIN 4. To amend the BancFirst Corporation Directors' Deferred Stock Compensation Plan to increase the number of shares of common stock that may be issued under the plan by 20,000 shares; FOR AGAINST ABSTAIN 5. To ratify BKD LLP as our Independent Registered Public Accounting Firm for 2016; and 6. In their discretion, the named proxies are authorized to vote in accordance with their own judgment upon such other matters as may properly come before the Annual Meeting. PLEASE VOTE, SIGN, DATE, AND RETURN THIS PROXY CARD PROMPTLY USING THE ENCLOSED ENVELOPE. The undersigned hereby acknowledges receipt of a copy of the Notice of Annual Meeting of Shareholders Please mark Change of the Proxy Statement. The undersigned hereby revokes any proxies heretofore given. 01 " NOTE: Please complete, date and sign exactly as your name appears hereon. In the case of joint owners, each owner should sign. When signing as administrator, attorney, corporate officer, executor, guardian, trustee, etc., please give your full title as such. If a corporation, sign in full corporate name by authorized officer, giving title. If a partnership, sign in partnership name by authorized person. In case of joint ownership, each joint owner must sign.

FOLD AND DETACH HERE BancFirst Corporation for the Annual Meeting on May 26, 2016. Your vote is important! Please sign and date on the reverse side and return promptly in the enclosed envelope. The undersigned hereby appoints David E. Rainbolt and Randy Foraker as Proxies each with the power to appoint his substitute and each with full power to act without the other, and hereby authorizes them to present and vote all shares of Common Stock of the undersigned of BancFirst Corporation (the "Company") which the undersigned would be entitled to vote at the Annual Meeting of Shareholders to be held at the Skirvin Hilton Hotel, 1 Park Avenue (the corner of Park Avenue and Broadway), Oklahoma City, Oklahoma 73102, on Thursday, May 26, 2016, at 9:00 a.m. and at any and all adjournments thereof on the reverse side:(CONTINUED AND TO BE SIGNED ON OTHER SIDE)