

AVIAT NETWORKS, INC.  
Form 10-Q  
November 06, 2012

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarterly period ended September 28, 2012

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-33278

AVIAT NETWORKS, INC.  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

20-5961564  
(I.R.S. Employer  
Identification No.)

5200 Great America Parkway  
Santa Clara, California  
(Address of principal executive offices)  
(408) 567-7000

95054  
(Zip Code)

(Registrant's telephone number, including area code)  
No changes

(Former name, former address and former fiscal year, if changed since last report)

Indicate by checkmark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Edgar Filing: AVIAT NETWORKS, INC. - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares outstanding of the registrant's Common Stock as of November 1, 2012 was 61,256,174 shares.

---

AVIAT NETWORKS, INC.  
FORM 10-Q  
For the Quarter Year Ended September 28, 2012  
Table of Contents

	Page
<u>Part I. Financial Information</u>	
<u>Item 1. Financial Statements (Unaudited)</u>	<u>3</u>
<u>Condensed Consolidated Statements of Operations for the Quarter ended</u> <u>September 28, 2012 and September 30, 2011</u>	<u>3</u>
<u>Condensed Consolidated Statements of Comprehensive Loss for the Quarter ended</u> <u>September 28, 2012 and September 30, 2011</u>	<u>4</u>
<u>Condensed Consolidated Balance Sheets as of September 28, 2012 and June, 29, 2012</u>	<u>5</u>
<u>Condensed Consolidated Statements of Cash Flows for the Quarter ended September 28, 2012 and</u> <u>September 30, 2011</u>	<u>6</u>
<u>Notes to Condensed Consolidated Financial Statements (Unaudited)</u>	<u>7</u>
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>19</u>
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	<u>26</u>
<u>Item 4. Controls and Procedures</u>	<u>27</u>
<u>Part II. Other Information</u>	
<u>Item 1. Legal Proceedings</u>	<u>28</u>
<u>Item 1A. Risk Factors</u>	<u>28</u>
<u>Item 6. Exhibits</u>	<u>29</u>
<u>Signature</u>	<u>30</u>
<u>Exhibit Index</u>	<u>31</u>

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## AVIAT NETWORKS, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(In millions, except per share amounts)	Quarter Ended	
	September 28, 2012	September 30, 2011
Revenues:		
Revenue from product sales	\$83.8	\$89.1
Revenue from services	31.2	22.3
Total revenues	115.0	111.4
Cost of revenues:		
Cost of product sales	60.9	61.4
Cost of services	20.2	17.1
Amortization of purchased technology	0.2	0.2
Total cost of revenues	81.3	78.7
Gross margin	33.7	32.7
Operating expenses:		
Research and development expenses	9.3	9.0
Selling and administrative expenses	22.7	24.6
Amortization of identifiable intangible assets	0.1	0.7
Restructuring charges	0.3	0.9
Total operating expenses	32.4	35.2
Operating income (loss)	1.3	(2.5 )
Other income (expense), net	(0.6 )	—
Interest income	0.3	0.2
Interest expense	(0.3 )	(0.4 )
Income (loss) from continuing operations before income taxes	0.7	(2.7 )
Provision for income taxes	1.5	1.0
Loss from continuing operations	(0.8 )	(3.7 )
Loss from discontinued operations, net of tax	(1.4 )	(3.1 )
Net loss	\$(2.2 )	\$(6.8 )
Per share data:		
Basic and diluted loss per common share from continuing operations	\$(0.01 )	\$(0.06 )
Basic and diluted loss per common share from discontinued operations	\$(0.02 )	\$(0.05 )
Basic and diluted net loss per common share	\$(0.04 )	\$(0.12 )
Basic and diluted weighted average shares outstanding	59.3	58.8

See accompanying Notes to Condensed Consolidated Financial Statements

AVIAT NETWORKS, INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS  
 (Unaudited)

(In millions)	Quarter Ended	
	September 28, 2012	September 30, 2011
Net loss	\$ (2.2 )	\$ (6.8 )
Other comprehensive income:		
Foreign currency translation gain	0.8	0.2
Change in unrealized gain or loss on hedging activities	—	0.8
	0.8	1.0
Comprehensive loss	\$ (1.4 )	\$ (5.8 )

See accompanying Notes to Condensed Consolidated Financial Statements

AVIAT NETWORKS, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(Unaudited)

(In millions)	September 28, 2012	June 29, 2012
<b>ASSETS</b>		
Current Assets		
Cash and cash equivalents	\$ 85.1	\$96.0
Receivables, net	109.3	90.7
Unbilled costs	21.0	25.9
Inventories	52.9	56.8
Customer service inventories	18.4	18.5
Deferred income taxes	1.0	1.0
Other current assets	14.4	15.7
Total current assets	302.1	304.6
Long-Term Assets		
Property, plant and equipment, net	21.5	21.7
Identifiable intangible assets, net	1.5	1.8
Deferred income taxes	0.4	0.4
Other assets	1.1	1.1
Total long-term assets	24.5	25.0
Total Assets	\$ 326.6	\$329.6
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current Liabilities		
Current portion of long-term debt	4.1	4.1
Accounts payable	58.8	51.6
Accrued compensation and benefits	9.5	11.9
Other accrued expenses	37.0	43.7
Advance payments and unearned income	40.4	41.3
Deferred income taxes	1.3	1.3
Restructuring liabilities	1.0	1.5
Total current liabilities	152.1	155.4
Long-Term Liabilities		
Long-term debt	7.7	8.8
Other long-term liabilities	2.7	2.8
Reserve for uncertain tax positions	5.6	4.2
Deferred income taxes	0.9	0.9
Total Liabilities	169.0	172.1
Commitments and Contingencies (Note 13)		
Stockholders' Equity		
Preferred stock	—	—
Common stock	0.6	0.6
Additional paid-in-capital	798.3	796.8
Accumulated deficit	(638.1	) (635.9
Accumulated other comprehensive loss	(3.2	) (4.0
Total Stockholders' Equity	157.6	157.5
Total Liabilities and Stockholders' Equity	\$ 326.6	\$329.6
See accompanying Notes to Condensed Consolidated Financial Statements		



AVIAT NETWORKS, INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (Unaudited)

(In millions)	Quarter Ended	
	September 28, 2012	September 30, 2011
Operating Activities		
Net loss	\$(2.2	) \$(6.8
Adjustments to reconcile net loss to net cash used in operating activities:		
Amortization of identifiable intangible assets	0.3	0.9
Depreciation and amortization of property, plant and equipment	1.6	0.8
Bad debt expenses	1.1	0.5
Share-based compensation expense	1.5	1.0
Deferred income tax expense	1.5	—
Charges for inventory write-downs	0.8	1.4
Loss on disposition of the WiMAX business	—	2.0
Changes in operating assets and liabilities:		
Receivables	(19.7	) 7.8
Unbilled costs	4.9	(3.4
Inventories	3.2	0.2
Customer service inventories	—	(0.1
Accounts payable	7.1	(8.6
Accrued expenses	(8.5	) (0.7
Advance payments and unearned income	(0.8	) (5.5
Income taxes payable or receivable	(0.5	) 0.5
Other assets and liabilities	0.5	3.8
Net cash used in operating activities	(9.2	) (6.2
Investing Activities		
Cash disbursed related to sale of WiMAX business, net	(0.1	) (0.6
Additions of property, plant and equipment	(1.3	) (2.8
Net cash used in investing activities	(1.4	) (3.4
Financing Activities		
Payments on long-term debt	(1.0	) —
Net cash used in financing activities	(1.0	) —
Effect of exchange rate changes on cash and cash equivalents	0.7	(1.0
Net Decrease in Cash and Cash Equivalents	(10.9	) (10.6
Cash and Cash Equivalents, Beginning of Period	96.0	98.2
Cash and Cash Equivalents, End of Period	\$85.1	\$87.6

See accompanying Notes to Condensed Consolidated Financial Statements



AVIAT NETWORKS, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Note 1. The Company and Basis of Presentation

The Company

Aviat Networks, Inc. (the "Company" or "we") designs, manufactures and sells a range of wireless networking solutions and services to mobile and fixed telephone service providers, private network operators, government agencies, transportation and utility companies, public safety agencies and broadcast system operators across the globe. Our products include broadband wireless access base stations and customer premises equipment for fixed and mobile, point-to-point digital microwave radio systems for access, backhaul, trunking and license-exempt applications, supporting new network deployments, network expansion, and capacity upgrades.

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared by us in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") and with the rules and regulations of the Securities and Exchange Commission ("SEC") for interim financial information. Accordingly, the statements do not include all information and footnotes required by U.S. GAAP for annual consolidated financial statements. In the opinion of management, such interim financial statements reflect all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation of financial position, results of operations and cash flows for such periods. The results for the quarter ended September 28, 2012 (the "first quarter of fiscal 2013") are not necessarily indicative of the results that may be expected for the full fiscal year or future operating periods. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the consolidated financial statements and footnotes thereto included in our Annual Report on Form 10-K for the fiscal year ended June 29, 2012.

We operate on a 52-week or 53-week year ending on the Friday nearest June 30. The first quarter of fiscal 2013 and 2012 each included 13 weeks.

Reclassifications

Certain amounts in the fiscal 2012 financial statements have been reclassified to conform to the fiscal 2013 presentation.

Use of estimates

The preparation of consolidated financial statements in accordance with U.S. GAAP requires us to make estimates, assumptions and judgments affecting the amounts reported and related disclosures. Estimates are based upon historical factors, current circumstances and the experience and judgment of our management. We evaluate our estimates and assumptions on an ongoing basis and may employ outside experts to assist us in making these evaluations. Changes in such estimates, based on more accurate information, or different assumptions or conditions, may affect amounts reported in future periods. Such estimates affect significant items, including revenue recognition, provision for doubtful accounts, inventory valuation, valuation allowances for deferred tax assets, uncertainties in income taxes, restructuring obligations, product warranty obligations, share-based awards, contingencies and useful lives of property, plant and equipment.

Note 2. Accumulated Other Comprehensive Income (Loss)

The changes in components of our accumulated other comprehensive income (loss) during the first quarter of fiscal 2013 are as follows:

	Foreign Currency Translation Adjustment ("CTA") (In millions)	Hedging Derivatives	Total Accumulated Other Comprehensive (Loss) Income
Balance as of June 29, 2012	\$ (4.0 )	\$ —	\$ (4.0 )
Foreign currency translation gain	0.8	—	0.8
Net unrealized gain (loss) on hedging activities	—	—	—
Balance as of September 28, 2012	\$ (3.2 )	\$ —	\$ (3.2 )

### Note 3. Net Income (Loss) per Share of Common Stock

We compute net income (loss) per share of common stock using the two-class method. Basic net income (loss) per share is computed using the weighted average number of common shares and participating securities outstanding. Our unvested restricted shares (including restricted stock awards and performance share awards) contain rights to receive non-forfeitable dividends and therefore are considered to be participating securities and would be included in the calculations of net income per basic and diluted common share. However, we incurred a net loss in all periods presented and the undistributed losses were not allocated to unvested restricted shares. Therefore the unvested restricted shares were anti-dilutive and excluded from our diluted net loss calculations for the first quarter of fiscal 2013 and 2012.

The following potential weighted average shares of common stock outstanding have been excluded from the diluted net loss per share calculations, as their effect would have been anti-dilutive:

	Quarter Ended	
	September 28, 2012	September 30, 2011
	(In millions)	
Options	5.5	3.8
Restricted stock	2.2	2.1
Total potential shares of common stock excluded	7.7	5.9

### Note 4. Balance Sheet Components

#### Receivables

Our receivables are summarized below:

	September 28, 2012	June 29, 2012
	(In millions)	
Accounts receivable	\$ 125.3	\$ 105.8
Notes receivable due within one year	0.8	1.1
	126.1	106.9
Less allowances for collection losses	(16.8 )	(16.2 )
	\$ 109.3	\$ 90.7

We regularly require letters of credit from some customers who request extended payment terms of up to one year or more, which we generally discount with various financial institutions. Under these arrangements, collection risk is fully transferred to the financial institutions. We record the cost of discounting these letters of credit as interest expense. Total customer letters of credit being discounted and related interest expense were as follows:

	Quarter Ended	
	September 28, 2012	September 30, 2011
	(In millions)	
Customer letters of credit being discounted	\$21.7	\$ 11.3
Interest expense	\$0.1	\$—

## Inventories

Our inventories are summarized below:

	September 28, 2012	June 29, 2012
	(In millions)	
Finished products	\$45.7	\$49.2
Work in process	6.6	6.9
Raw materials and supplies	0.6	0.7
	\$52.9	\$56.8
Deferred cost of sales included within finished goods	\$10.9	\$11.2

During the first quarter of fiscal 2013 and 2012, we recorded charges to adjust our inventory and customer service inventory to the lower of cost or market, primarily due to excess and obsolete inventory, as follows:

	Quarter Ended		
	September 28, 2012	September 30, 2011	
	(In millions)		
Excess and obsolete inventory charges	\$0.6	\$0.7	
Customer service inventory write-downs	0.2	0.7	
	\$0.8	\$1.4	
As % of revenue	0.7	% 1.3	%

## Property, Plant and Equipment

Our property, plant and equipment are summarized below:

	September 28, 2012	June 29, 2012
	(In millions)	
Land	\$0.7	\$0.7
Buildings and leasehold improvements	10.7	10.7
Software	7.3	7.2
Machinery and equipment	46.3	45.0
	65.0	63.6
Less accumulated depreciation and amortization	(43.5	) (41.9
	\$21.5	\$21.7

Depreciation and amortization expense related to property, plant and equipment, including amortization of software developed for internal use, was \$1.6 million and \$0.8 million, respectively, in the first quarter of fiscal 2013 and 2012.

## Accrued Warranties

We have accrued for the estimated cost to repair or replace products under warranty at the time of sale. Changes in our warranty liability, which are included as a component of other accrued expenses on the consolidated balance sheets, during the first quarter of fiscal 2013 and 2012 were as follows:

	Quarter Ended	
	September 28, 2012	September 30, 2011
	(In millions)	
Balance as of the beginning of the fiscal year	\$3.0	\$2.8
Warranty provision for revenue recorded during the period	0.8	0.4
Consumption during the period	(0.7	) (0.6
Balance as of the end of the period	\$3.1	\$2.6

#### Note 5. Fair Value Measurements of Assets and Liabilities

We determine fair value as the price that would be received to sell an asset or paid to transfer a liability in the principal market (or most advantageous market, in the absence of a principal market) for the asset or liability in an orderly transaction between market participants as of the measurement date. We try to maximize the use of observable inputs and minimize the use of unobservable inputs in measuring fair value and establish a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. The three levels of inputs used to measure fair value are as follows:

Level 1 — Observable inputs such as quoted prices in active markets for identical assets or liabilities;

Level 2 — Observable inputs other than quoted prices included in Level 1 that reflect quoted prices for identical assets or liabilities in markets that are not active; quoted prices for similar assets or liabilities in active markets; inputs other than quoted prices that are observable for the assets or liabilities; or inputs that are derived principally from or corroborated by observable market data by correlation or other means; and

Level 3 — Unobservable inputs reflecting our own assumptions.

The carrying amounts, estimated fair values and valuation input levels of our assets and liabilities that are measured at fair value on a recurring basis as of September 28, 2012 and June 29, 2012 were as follows:

	September 28, 2012		June 29, 2012		Valuation Inputs
	Carrying Amount (In millions)	Fair Value	Carrying Amount	Fair Value	
Assets:					
Cash equivalents:					
Money market funds	\$23.4	\$23.4	\$50.8	\$50.8	Level 1
Bank certificates of deposit	\$0.9	\$0.9	\$0.3	\$0.3	Level 2
Other current assets:					
Foreign exchange forward contracts	\$0.1	\$0.1	\$0.1	\$0.1	Level 2
Liabilities:					
Other accrued expenses:					
Foreign exchange forward contracts	\$0.2	\$0.2	\$0.1	\$0.1	Level 2

We classify investments within Level 1 if quoted prices are available in active markets. Our Level 1 investments include shares in money market funds purchased from two major financial institutions. As of September 28, 2012 and June 29, 2012, these money market shares were valued at \$1.00 net asset value per share by these financial institutions.

We classify items in Level 2 if the investments are valued using observable inputs to quoted market prices, benchmark yields, reported trades, broker/dealer quotes or alternative pricing sources with reasonable levels of price transparency. Our bank certificates of deposit and foreign exchange forward contracts are classified within Level 2. Foreign currency forward contracts are measured at fair value using observable foreign currency exchange rates.

Our policy is to recognize asset or liability transfers among Level 1, Level 2 and Level 3 as of the actual date of the events or change in circumstances that caused the transfer. During the first quarter of fiscal 2013 and 2012, we had no

transfers between levels of the fair value hierarchy of our assets or liabilities measured at fair value.

#### Note 6. Credit Facility and Debt

During the quarter ended October 1, 2010, we terminated our previous credit facility with two commercial banks and entered into a new \$40.0 million credit facility with Silicon Valley Bank ("SVB") for an initial term of one year expiring on September 30, 2011. We repaid the outstanding debt of \$5.0 million under the previous credit facility on October 1, 2010 with the proceeds of advance borrowings of \$6.0 million under the new facility. On September 23, 2011, the availability of the facility was extended and, on November 2, 2011, the facility was amended to expire on February 28, 2014 and provide for a two-year term loan for up to \$8.3 million to fund the redemption of the preference shares issued by our Singapore subsidiary. On January 30, 2012, we borrowed \$8.3 million to complete that redemption. The term loan matures on January 31, 2014 and must be repaid in 24 equal monthly principal payments.

Our current SVB credit facility provides for a committed amount of \$40.0 million. The facility provides for (1) advance borrowings (with no stated maturity date other than the February 28, 2014 expiration of the facility); (2) fixed term Eurodollar loans for up to six months, (3) a two-year term loan of \$8.3 million, and (4) the issuance of standby or commercial letters of credit. As of September 28, 2012, available credit under this facility was \$21.5 million reflecting borrowings of \$11.8 million and outstanding letters of credit of \$6.7 million.

As of September 28, 2012, our outstanding debt under the SVB facility consisted of the \$6.0 million advance borrowings in fiscal 2011 and a \$5.8 million outstanding balance on the original \$8.3 million term loan, \$4.1 million of the term loan was classified as a current liability. Since we do not expect to repay within the next 12 months, the \$6.0 million advance borrowings were classified as long-term debt as of September 28, 2012 and June 29, 2012. The advance borrowings carry an interest rate computed at the daily prime rate as published in the Wall Street Journal. Interest on Eurodollar loans is offered at LIBOR plus a spread of between 2.00% to 2.75% based on our current leverage ratio. The interest rate on Eurodollar loans was set initially at a spread of 2.75% for the fiscal quarter ended October 1, 2010 and is adjustable quarterly thereafter based on the computed actual leverage ratio for the most recently completed fiscal quarter. During the first quarter of fiscal 2013, the weighted average interest rate on our \$6.0 million advance borrowings was 3.25%. The two-year term loan bears a fixed interest rate of 5% per annum and provides for equal monthly payments of principal. The SVB facility, as further amended on September 28, 2012, contains a minimum liquidity ratio covenant and a minimum profitability covenant. As of September 28, 2012, we were in compliance with these financial covenants. The facility also imposes certain restrictions on our ability to pay dividends or make distributions to our stockholders under certain circumstances. Certain of our assets, including accounts receivable, inventory, and equipment, are pledged as collateral for the credit facility. Pursuant to the loan and security agreement, if a material adverse event occurs, all obligations in connection with the agreement would be immediately due and payable.

#### Note 7. Restructuring Activities

During the first quarter of fiscal 2011, we initiated a restructuring plan (the "Fiscal 2011 Plan") to reduce our operational costs. The Fiscal 2011 Plan was intended to bring our cost structure in line with the changing dynamics of the worldwide microwave radio and telecommunication markets, primarily in North America, Europe and Asia. Activities under the Fiscal 2011 Plan included reductions in force to reduce our operating expenses and the downsizing or closures of our Morrisville, North Carolina, Santa Clara, California, Montreal, Canada and certain international field offices.

The following table summarizes our costs incurred during the first quarter of fiscal 2013 and 2012, estimated additional costs to be incurred and estimated total costs expected to be incurred as of September 28, 2012 under the Fiscal 2011 Plan:

Costs Incurred During Quarter Ended		Cumulative Costs Incurred	Estimated Additional Costs	Total Restructuring Costs
September 28, 2012	September 30, 2011	Through	to be Incurred	Expected

Edgar Filing: AVIAT NETWORKS, INC. - Form 10-Q

	(in millions)		September 28, 2012		to be Incurred
Severance and benefits	\$0.3	\$0.4	\$11.7	\$0.7	\$12.4
Facilities and other	—	0.5	3.6	0.4	4.0
Total for Fiscal 2011 Plan	\$0.3	\$0.9	\$15.3	\$1.1	\$16.4

11

---

During the first quarter of fiscal 2013 and 2012, we continued executing restructuring activities to reduce our operating costs worldwide under the Fiscal 2011 Plan. The \$0.5 million facilities charges in the first quarter of fiscal 2012 primarily related to the sublease and relocation of our Morrisville, North Carolina office during the period. We intend to complete the remaining restructuring activities under the Fiscal 2011 Plan during fiscal 2013.

#### Restructuring Liabilities

The information in the following table summarizes our restructuring activities during the first quarter of fiscal 2013 and restructuring liability as of September 28, 2012:

	Severance and Benefits (In millions)	Facilities and Other	Total
Restructuring liability as of June 29, 2012	\$1.0	\$1.2	\$2.2
Provision related to Fiscal 2011 Plan	0.3	—	0.3
Cash payments	(0.8	) (0.1	) (0.9
Restructuring liability as of September 28, 2012	\$0.5	\$1.1	\$1.6
Current portion of restructuring liability as of September 28, 2012			\$1.0
Long-term portion of restructuring liability as of September 28, 2012			\$0.6

#### Note 8. Divestiture

In March 2011, our board of directors approved a plan for the sale of our WiMAX business. On September 2, 2011, we sold to EION Networks, Inc. (“EION”) our WiMAX business and related assets consisting of certain technology, inventory and equipment. We assigned customer contracts for WiMAX products and maintenance and agreed to license related patents to EION. We also agreed to indemnification for customary seller representations and warranties, and the provision of transitional services. As consideration for the sale of assets, EION agreed to pay us \$0.4 million in cash and up to \$2.8 million in additional cash payments contingent upon specific factors related to future WiMAX business performance. Currently we are not able to estimate the amount of consideration that we will receive beyond the \$0.4 million nor the probability of any such payment. Accordingly, any future consideration will be recorded as a contingent gain in the period that it is received. EION is also entitled to receive cash payments up to \$2.0 million upon collection of certain WiMAX accounts receivable, of which \$1.5 million has been paid by us to EION as of September 28, 2012.

From the third quarter of fiscal 2011, we began accounting for the WiMAX business as a discontinued operation and, therefore, the operating results of our WiMAX business are included in discontinued operations in our condensed consolidated financial statements for all periods presented. We recognized a \$2.0 million loss on disposition of the WiMAX business in the first quarter of fiscal 2012. The loss incurred in the first quarter of fiscal 2013 was primarily due to write-down of certain WiMAX deferred cost of sales that were not transferred to EION. As of September 28, 2012 and June 29, 2012, our accrued liabilities related to the disposition of the WiMAX business were \$0.5 million and \$0.6 million, respectively.

Summary results of operations for the WiMAX business were as follows:

	Quarter Ended	
	September 28, 2012	September 30, 2011
	(In millions)	
Revenues	\$0.1	\$3.0
Loss from operations related to WiMAX	\$(1.4	) \$(0.9
Loss on disposal	—	(2.0
Income taxes	—	(0.2
Total loss from discontinued operations	\$(1.4	) \$(3.1





## Note 9. Stockholders' Equity

### 2007 Stock Equity Plan

As of September 28, 2012, we had one stock incentive plan for our employees and outside directors, the 2007 Stock Equity Plan, as amended and restated effective November 17, 2011 (the "2007 Stock Plan"). The 2007 Stock Plan provides for accelerated vesting of certain share-based awards if there is a change in control. The 2007 Stock Plan provides for the issuance of share-based awards in the form of stock options, stock appreciation rights, restricted stock awards and units, and performance share awards and units. We have various incentive programs under the 2007 Stock Plan, including annual or long-term incentive programs ("AIP" or "LTIP"), global equity program ("GEP") and product development incentive programs ("PDIP").

Under the 2007 Stock Plan, option exercise prices are equal to the fair market value on the date the options are granted using our closing stock price. Options may be exercised for a period set at the time of grant, which is generally seven years after the date of grant. Options generally vest in installments of 50% one year from the grant date and 25% each year thereafter or one-third annually over a three-year period from the date of grant, or one-fourth annually over a four-year period from date of grant. Stock options are issued to directors annually and generally vest in full one year from the grant date.

Restricted stock is not transferable until vested and the restrictions lapse upon the achievement of continued employment or service over a specified time period. Restricted stock issued to employees generally vests one-third annually over a three-year period from the date of grant or vests in full three years after the grant date. Restricted stock is issued to directors annually and generally cliff vests one year from grant date.

Vesting of performance share awards under our AIP, LTIP or GEP is subject to financial performance criteria including revenue, operating income, or cash flow targets for the periods as defined in the programs and continued employment through the end of the applicable period. Performance shares under our PDIPs are issued to employees related to new product development projects and vest upon achievement of the product development milestones as defined in the programs.

During the first quarter of fiscal 2013, there were 377,784 performance shares based vested upon achievement of financial performance targets and 208,951 performance shares canceled because the performance target threshold were not met. No new share-based award were granted during the first quarter of fiscal 2013.

Upon the exercise of stock options, vesting of restricted stock awards and units, or vesting of performance share awards and units, we issue new shares of our common stock to our employees. All awards that are cancelled prior to vesting or expire unexercised are returned to the approved pool of reserved shares under the 2007 Stock Plan and made available for future grants. Shares of our common stock remaining available for future issuance under the 2007 Stock Plan totaled 7,113,709 as of September 28, 2012. Currently we do not anticipate repurchasing shares to provide a source of shares for our rewards of share-based compensation.

### Share-Based Compensations

Total compensation expense for share-based awards included in our consolidated statements of operations for the first quarter of fiscal 2013 and 2012 was as follows:

(In millions)	Quarter Ended	
	September 28, 2012	September 30, 2011
By Expense Category:		
Cost of product sales and services	\$0.1	\$0.1
Research and development	0.3	0.2
Selling and administrative	1.1	0.6
Discontinued operations	—	0.1
Total share-based compensation expense	\$1.5	\$1.0
By Types of Award:		
Options	\$0.7	\$0.6
Restricted stock awards	0.5	0.3
Performance shares	0.3	0.1
Total share-based compensation expense	\$1.5	\$1.0

As of September 28, 2012, there was \$4.5 million of total unrecognized compensation expense related to nonvested share-based awards granted under our 2007 Stock Equity Plan. This expense is expected to be recognized over a weighted-average period of 1.9 years.

The fair value of each option grant under our 2007 Stock Equity Plan was estimated using the Black-Scholes option pricing model on the date of grant. A summary of the significant weighted average assumptions we used in the Black-Scholes valuation model is as follows:

	Quarter Ended		
	September 28, 2012	September 30, 2011	
Expected dividends	N/A	—	%
Expected volatility	N/A	65.5	%
Risk-free interest rate	N/A	0.60	%
Expected term (years)	N/A	4.38	
Weighted average grant date fair value per share granted	N/A	\$1.22	

Expected volatility is based on historical volatility of our common stock using the daily closing price of our common stock over a period commensurate with the expected term of the options. The expected term of the options is calculated using the simplified method as we do not have sufficient stock option exercise data to derive a reasonable estimate of the expected life of an option. In addition, the types of employees that receive option grants have been significantly changed as we granted share-based awards to employees who are not eligible for the long-term incentive programs in fiscal 2012. The risk-free rate for the expected term of the option is based on the U.S. Treasury yield curve in effect at the time of grant. The expected dividend yield is zero because we have not historically paid dividends and have no intention to pay dividends.

The fair value of each restricted stock grant is based on the closing price of our common stock on the date of grant and is amortized to compensation expense over its vesting period. The fair value of each performance share is based on the closing price of our common stock on the date of grant and is amortized to compensation expense over its vesting period if achievement of the performance conditions is considered probable. Any previously recognized compensation cost would be reversed if the performance condition is not satisfied or if it is not probable that the performance conditions will be achieved.

#### Note 10. Segment and Geographic Information

We operate in one reportable business segment: the design, manufacturing and sale of a range of wireless networking products, solutions and services. We conduct business globally and our sales and support activities are managed on a geographic basis. Our Chief Executive Officer is the Chief Operating Decision Maker (the "CODM").

We report revenue by region and country based on the location where our customers accept delivery of our products and services. Revenue by region for the first quarter of fiscal 2013 and 2012 are as follows:



(In millions)	Quarter Ended	
	September 28, 2012	September 30, 2011
North America	\$38.7	\$37.1
Africa and Middle East	49.0	42.7
Europe and Russia	12.4	12.4
Latin America and Asia Pacific	14.9	19.2
Total Revenue	\$115.0	\$111.4

During the first quarter of both fiscal 2013 and 2012, we had one international customer in Africa (Mobile Telephone Networks Group or MTN Group) that accounted for more than 10% of our total revenue. As of September 28, 2012, MTN Group accounted for more than 10% of our accounts receivable. We had no customers accounted for more than 10% of our accounts receivable at June 29, 2012.

#### Note 11. Income Taxes

The determination of our provision for income taxes for the first quarter of fiscal 2013 and 2012 was based on our estimated annual effective tax rate adjusted for losses in separate jurisdictions for which no tax benefit can be recognized. The tax expense for the first quarter of fiscal 2013 was primarily attributable to an increase in unrecognized tax benefit liability of \$1.4 million as the result of management's re-measurement of an unrecognized tax benefit liability based on additional information identified during an on-going audit in Nigeria, as disclosed below. Our effective tax rate varies from the U.S. federal statutory rate of 35% due to results of foreign operations that are subject to income taxes at different statutory rates and certain jurisdictions where we cannot recognize tax benefits on current losses. We accrued tax expenses for foreign jurisdictions that are anticipated to be profitable for fiscal 2013. We have a number of years with open tax audits which vary from jurisdiction to jurisdiction. Our major tax jurisdictions include the U.S., Singapore and Nigeria. The earliest years still open and subject to potential audits for these jurisdictions are as follows: U.S. — 2003; Singapore — 2006; and Nigeria — 2004.

In fiscal year 2011, our Nigerian entity was notified that it was being audited for fiscal years 2004 through 2009 by the Federal Inland Revenue Service. As of September 28, 2012, we have received a tentative assessment and we have been working with the Federal Inland Revenue Service on reconciling the differences between its assertion and our financial and contractual records. In fiscal 2012, the Inland Revenue Authority of Singapore started a compliance review of our Singapore subsidiary for fiscal years 2007 through 2009. As of September 28, 2012, we have been working with the Inland Revenue Authority of Singapore on responses to its inquiries.

We account for interest and penalties related to unrecognized tax benefits as part of our provision for federal, foreign, and state income taxes.

#### Note 12. Derivative Financial Instruments and Hedging Activities

We use derivative instruments to manage our market exposures to foreign currency risk. Our objectives for using derivatives are to reduce the volatility of earnings and cash flows associated with changes in foreign currency exchange rates. We do not hold or issue derivatives for trading purposes or make speculative investments in foreign currencies. All derivative instruments are carried on the balance sheet at fair value.

Our major foreign currency hedging activities are described below:

**Cash Flow Hedges.** We use currency forward contracts to hedge exposures related to certain forecasted foreign currency transactions relating to revenue, product costs, operating expenses and intercompany transactions. As of September 28, 2012, hedged transactions included our customer and intercompany backlog and, to a much lesser extent, outstanding purchase commitments denominated primarily in the Australian dollar, Euro, Polish zloty and South Africa rand. These derivatives are designated as cash flow hedges and typically have maturities from one to three months with a maximum of six months, which in general closely match the underlying forecasted transaction in duration.



We measure the effectiveness of the hedges of forecasted transactions on a monthly basis by comparing the fair values of the designated currency forward contracts with the fair values of the forecasted transactions. The effective portion of the contract's gain and loss is initially recognized in other comprehensive income or loss ("OCI") and, upon occurrence of the forecasted transaction, is reclassified into the income or expense line item to which the hedged transaction relates. Any ineffective portion of the derivative hedging gain or loss as well as changes in the fair value of the derivative's time value (which are excluded from the assessment of hedge effectiveness) is recorded in current period earnings, specifically, in cost of product sales as these gains and losses are considered by us to be operational in nature. If the forecasted transaction does not occur, or it becomes probable that it will not occur, the gain or loss on the related cash flow hedge is recognized immediately in cost of product sales.

As of September 28, 2012, it is expected that less than \$0.1 million of derivative net loss on both outstanding and matured derivatives recorded in AOCI will be reclassified to net income or loss during the next twelve months as a result of underlying hedged transactions also being recorded in net income or loss. Actual amounts ultimately to be reclassified to net income or loss depend on the exchange rates in effect when currently outstanding derivative contracts mature.

**Balance Sheet Hedges.** We also use foreign exchange forward contracts to mitigate the gains and losses generated from the re-measurement of certain monetary assets and liabilities denominated in a foreign currency, including primarily cash balances, third party accounts receivable and accounts payable, and intercompany transactions recorded on the balance sheet. These derivatives are not designated and do not qualify as hedge instruments and accordingly are carried at fair value with changes recorded in the cost of product sales in current period. Changes in the fair value of these derivatives are largely offset by re-measurement of the underlying assets and liabilities. These derivatives have maturities of approximately one month.

The following table presents the gross notional value of all our foreign exchange forward contracts outstanding as of September 28, 2012 and June 29, 2012:

(In millions)	September 28, 2012	June 29, 2012
Cash flow hedges:		
Australian dollar	\$ 1.0	\$ 1.2
Euro	5.3	4.2
Polish zloty	2.1	1.9
Republic of South Africa rand	4.1	4.5
Other	0.5	0.4
Total cash flow hedges	13.0	12.2
Balance sheet hedges:		
Australian dollar	1.6	2.4
Canadian dollar	0.7	1.5
Euro	2.8	6.2
Philippine peso	3.3	3.8
Polish zloty	6.9	5.6
Singapore dollar	0.9	0.6
Thailand baht	1.3	1.1
Republic of South Africa rand	6.0	2.9
Other	2.2	2.0
Total non-designated hedges	25.7	26.1
Total	\$ 38.7	\$ 38.3

The following table presents the fair value of derivative instruments included within our consolidated balance sheet as of September 28, 2012 and June 29, 2012:





(In millions)	Asset Derivatives		Liability Derivatives			
	Balance Sheet Location	September 28, 2012	June 29, 2012	Balance Sheet Location	September 28, 2012	June 29, 2012
Derivatives designated as hedging instruments:						
Foreign exchange forward contracts	Other current assets	\$ 0.1	\$0.1	Other accrued expenses	\$ 0.1	\$0.1
Derivatives not designated as hedging instruments:						
Foreign exchange forward contracts	Other current assets	—	—	Other accrued expenses	0.1	—
Total derivatives		\$ 0.1	\$0.1		\$ 0.2	\$0.1

The following table summarizes the location and amount of the gains and losses on derivative instruments reported in our financial statements:

Locations of Gains (Losses) on Derivative Instruments	Quarter Ended	
	September 28, 2012	September 30, 2011
	(In millions)	
Designated as cash flow hedges (foreign exchange forward contracts):		
Effective portion of gain (loss) recognized in OCI	\$(0.1	) \$0.7
Effective portion of gain (loss) reclassified from AOCI into:		
Revenue	\$0.1	\$—
Cost of Products Sold	\$—	\$0.1
Loss associated with excluded time value recognized in cost of product sales	\$(0.1	) \$—
Gain (loss) due to hedge ineffectiveness recognized in cost of product sales	\$—	\$—
Not designated as cash flow hedges (foreign exchange forward contracts):		
Gain (loss) recognized in cost of product sales	\$(0.3	) \$1.6

#### Credit Risk

We are exposed to credit-related losses in the event of non-performance by counterparties to hedging instruments. The counterparties to all derivative transactions are major financial institutions with investment grade credit ratings. However, this does not eliminate our exposure to credit risk with these institutions. Should any of these counterparties fail to perform as contracted, we could incur interest charges and unanticipated gains or losses on the settlement of the derivatives in addition to the recorded fair value of the derivative due to non-delivery of the currency. To manage this risk, we have established strict counterparty credit guidelines for financial institutions providing foreign currency exchange services in accordance with corporate policy. As a result of the above considerations, we consider the risk of counterparty default to be immaterial.

The credit facilities we have with financial institutions under which we transact foreign exchange transactions are generally restricted to a total notional amount outstanding, a maximum settlement amount in any one day and a maximum term. There are no formal written agreements supporting these facilities other than the financial institutions' general terms and conditions for trading. None of the facilities are collateralized and none require compliance with financial covenants or contain cross default or other provisions which could affect other credit arrangements we have with the same or other banks. If we fail to deliver currencies as required upon settlement of a trade, the bank may require early settlement on a net basis of all derivatives outstanding and if any amounts are still owing to the bank, they may charge any cash account we have with the bank for that amount.

#### Note 13. Commitments and Contingencies

##### Operating Lease Commitments

We lease office and manufacturing facilities under non-cancelable operating leases expiring at various dates through April 2020. We lease approximately 129,000 square feet of office space in Santa Clara, California as our corporate



headquarters. As of September 28, 2012, future minimum lease payments for our headquarters total \$19.3 million through April 2020.

As of September 28, 2012, our future minimum lease payments under all non-cancelable operating leases with an initial lease term in excess of one year are as follows:

Fiscal Years Ending in June	Amounts (In millions)
2013	\$4.5
2014	4.9
2015	3.3
2016	3.2
2017	3.1
Thereafter	8.0
Total	\$27.0

These commitments do not contain any material rent escalations, rent holidays, contingent rent, rent concessions, leasehold improvement incentives or unusual provisions or conditions. Total minimum rentals to be received in the future under our noncancelable subleases was \$1.2 million as of September 28, 2012.

Rental expense for operating leases, including rentals on a month-to-month basis was \$2.1 million and \$2.4 million in the first quarter of fiscal 2013 and 2012, respectively.

#### Purchase Orders and Other Commitments

From time to time in the normal course of business we may enter into purchasing agreements with our suppliers that require us to accept delivery of, and remit full payment for, finished products that we have ordered, finished products that we requested be held as safety stock, and work in process started on our behalf in the event we cancel or terminate the purchasing agreement. It is not our intent that we would cancel a purchase order that we have executed. Because these agreements do not specify fixed or minimum quantities, do not specify minimum or variable price provisions, and do not specify the approximate timing of the transaction, we have no basis to estimate any future liability under these agreements. As of September 28, 2012, we had purchase obligations with our suppliers or contract manufacturers of \$52.3 million outstanding. In addition, we had approximately \$5.4 million contractual obligations associated with major capital purchase and service agreements as of September 28, 2012.

#### Financial Guarantees and Commercial Commitments

Guarantees issued by banks, insurance companies or other financial institutions are contingent commitments issued to guarantee our performance under borrowing arrangements, such as bank overdraft facilities, tax and customs obligations and similar transactions or to ensure our performance under customer or vendor contracts. The terms of the guarantees are generally equal to the remaining term of the related debt or other obligations and are generally limited to two years or less. As of September 28, 2012, we had no guarantees applicable to our debt arrangements. We have entered into commercial commitments in the normal course of business including surety bonds, standby letters of credit agreements and other arrangements with financial institutions primarily relating to the guarantee of future performance on certain contracts to provide products and services to customers. As of September 28, 2012, we had commercial commitments of \$53.1 million outstanding that were not recorded on our consolidated balance sheets. We do not believe, based on historical experience and information currently available, that it is probable that any amounts will be required to be paid on the performance guarantees.

#### Indemnifications

Under the terms of substantially all of our license agreements, we have agreed to defend and pay any final judgment against our customers arising from claims against such customers that our software products infringe the intellectual property rights of a third party. To date we have not received any notice that any customer is subject to an infringement claim arising from the use of our software products; we have not received any request to defend any customers from infringement claims arising from the use of our software products; and we have not paid any final judgment on behalf of any customer related to



an infringement claim arising from the use of our software products. Because the outcome of infringement disputes is related to the specific facts of each case, and given the lack of previous or current indemnification claims, we cannot estimate the maximum amount of potential future payments, if any, related to our indemnification provisions. As of September 28, 2012, we had not recorded any liabilities related to these indemnifications.

#### Legal Proceedings

Certain of our former executive officers and directors were named in a complaint filed on July 18, 2011 in the United States District Court for the District of Delaware by plaintiff Howard Taylor. Plaintiff purports to bring this action derivatively on behalf of Aviat Networks, which is named as a nominal defendant. Plaintiff brings a claim for breach of fiduciary duty against the officer and director defendants based on the allegations of securities law violations alleged in the class action described above and also alleges that the defendants caused us to acquire the Microwave Communications Division, Harris Corporation at an inflated price. Plaintiff seeks to recover unspecified damages and other relief on behalf of Aviat Networks, as well as payment of costs and attorneys' fees. On September 27, 2012, the Court granted defendants' motion to dismiss and granted plaintiff leave to amend by October 18, 2012 only as to the allegations related to the class action. On October 18, 2012, Plaintiff did not amend but filed a motion for a stay of the action and sent a demand to the Company's Board that it investigate and pursue the claims that were dismissed by the Court.

From time to time, we may be involved in various legal claims and litigation that arise in the normal course of our operations. While the results of such claims and litigation cannot be predicted with certainty, we currently believe that we are not a party to any litigation the final outcome of which is likely to have a material adverse effect on our financial position, results of operations or cash flows. However, should we not prevail in any such litigation; it could have a material adverse impact on our operating results, cash flows or financial position.

#### Contingent Liabilities

We record a loss contingency as a charge to operations when (i) it is probable that an asset has been impaired or a liability has been incurred at the date of the financial statements; and (ii) the amount of the loss can be reasonably estimated. Disclosure in the notes to the financial statements is required for loss contingencies that do not meet both those conditions if there is a reasonable possibility that a loss may have been incurred. Gain contingencies are not recorded until realized. We expense all legal costs incurred to resolve regulatory, legal and tax matters as incurred. Periodically, we review the status of each significant matter to assess the potential financial exposure. If a potential loss is considered probable and the amount can be reasonably estimated, we reflect the estimated loss in our results of operations. Significant judgment is required to determine the probability that a liability has been incurred or an asset impaired and whether such loss is reasonably estimable. Further, estimates of this nature are highly subjective, and the final outcome of these matters could vary significantly from the amounts that have been included in our consolidated financial statements. As additional information becomes available, we reassess the potential liability related to our pending claims and litigation and may revise estimates accordingly. Such revisions in the estimates of the potential liabilities could have a material impact on our results of operations and financial position.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Quarterly Report on Form 10-Q, including "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations," contains forward-looking statements that involve risks and uncertainties, as well as assumptions that, if they do not materialize or prove correct, could cause our results to differ materially from those expressed or implied by such forward-looking statements. All statements other than statements of historical fact are statements that could be deemed forward-looking statements, including statements of, about, concerning or regarding: our plans, strategies and objectives for future operations; our research and development efforts and new product releases and services; trends in revenue; drivers of our business and the markets in which we operate; future economic conditions, performance or outlook and changes in our industry and the markets we serve; the outcome of contingencies; the value of our contract awards; beliefs or expectations; the sufficiency of our cash and our capital needs and expenditures; our intellectual property protection; our compliance with regulatory requirements and the

associated expenses; expectations regarding litigation; our intention not to pay cash dividends; seasonality of our business; the impact of foreign exchange and inflation; taxes; and assumptions underlying any of the foregoing. Forward-looking statements may be identified by the use of forward-looking terminology, such as “anticipates,” “believes,” “expects,” “may,” “should,” “would,” “will,” “intends,” “plans,” “estimates,” “strategy,” “projects,” “targets,” “goals,” “delivering,” “continues,” “forecasts,” “future,” “predict,” “might,” “could,” “potential,” or the negative of these terms, and similar words or expressions.

These forward-looking statements are based on estimates reflecting the current beliefs of the senior management of Aviat Networks. These forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Forward-looking statements should therefore be considered in light of various important factors, including those set forth in this document. Important factors that could cause actual results to differ materially from estimates or projections contained in the forward-looking statements include the following:

- continued price erosion as a result of increased competition in the microwave transmission industry;
- the impact of the customer, product and geographic mix of our product orders;
- the volume and timing of product orders and the timing of completion of our product deliveries and installations;
- our suppliers' inability to perform and deliver on time as a result of their financial condition, component shortages or other supply chain constraints, such as the natural disasters in Thailand in 2011;
- our ability to meet projected new product development dates or anticipated cost reductions of new products;
- continued weakness in the global economy affecting customer spending;
- customer acceptance of new products;
- the ability of our subcontractors to timely perform;
- retention of our key personnel;
- our ability to manage and maintain key customer relationships;
- uncertain economic conditions in the telecommunications sector combined with operator and supplier consolidation;
- the timing of our receipt of payment for products or services from our customers;
- our failure to protect our intellectual property rights or defend against intellectual property infringement claims by others;
- the effects of currency and interest rate risks;
- the impact of political turmoil in countries where we have significant business; and
- the timing and size of future restructuring plans and write-offs.

Other factors besides those listed here also could adversely affect us. See "Item 1A. Risk Factors" in our fiscal 2012 Annual Report on Form 10-K for more information regarding factors that may cause our results to differ materially from those expressed or implied by the forward-looking statements contained in this Quarterly Report on Form 10-Q. You should not place undue reliance on these forward-looking statements, which reflect our management's opinions only as of the date of the filing of this Quarterly Report on Form 10-Q. Forward-looking statements are made in reliance upon the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, along with provisions of the Private Securities Litigation Reform Act of 1995, and we undertake no obligation, other than as imposed by law, to update forward-looking statements to reflect further developments or information obtained after the date of filing of this Quarterly Report on Form 10-Q or, in the case of any document incorporated by reference, the date of that document.

#### Overview of Business; Operating Environment and Key Factors Impacting Fiscal 2012 and 2013 Results

The following Management's Discussion and Analysis ("MD&A") is intended to help the reader understand our results of operations and financial condition. MD&A is provided as a supplement to, and should be read in conjunction with, our consolidated financial statements and the accompanying notes. In the discussion below, our fiscal year ending June 28, 2013 is referred to as "fiscal 2013" or "2013" and fiscal year ended June 29, 2012 as "fiscal 2012" or "2012". We generate revenue by designing, developing, manufacturing and supporting a range of wireless networking products, solutions and services for mobile and fixed communications service providers, private network operators, government agencies, transportation and utility companies, public safety agencies and broadcast system operators across the globe. Our products include point-to-point (PTP) digital microwave transmission systems designed for first/last mile access, middle mile/backhaul, and long distance trunking applications. We also provide network management software solutions to enable operators to deploy, monitor and manage our systems, third party equipment such as antennas, routers, and multiplexers, necessary to build and deploy a wireless transmission network, and a full suite of turnkey support services.

We work continuously to improve our established brands and to create new products that meet our customers' evolving needs and preferences. Our fundamental business goal is to generate superior returns for our stockholders over the long term.

20

---



We believe that increases in revenue, operating profits and earnings per share are the key measures of financial performance for our business.

Our strategic focus in the next fiscal year will be to continue to accelerate innovation and optimize our product portfolio, improve costs and operational efficiencies, grow our revenue and create a sustainable, profitable business model. To do this, we have examined our products, markets, facilities, development programs, and operational flows to ensure we are focused on what we do well and what will differentiate us in the future. We will continue working to streamline management processes to attain the efficiency levels required by the markets in which we do business.

While the general trend of increasing demand for bandwidth to support mobile networks applies in all markets, we expect to see quarter-to-quarter fluctuations within markets and with individual customers based on customers' past purchasing patterns. As well, seasonality is a factor that impacts our business. Our fiscal third quarter revenue and orders have historically been lower than the revenue and orders in the immediately preceding second quarter because many of our customers utilize a significant portion of their capital budgets at the end of their fiscal year, which is our second fiscal quarter. The majority of our customers begin a new fiscal year on January 1, and capital expenditures tend to be lower in an organization's first quarter than in its fourth quarter. We anticipate that this seasonality will continue. The seasonality between the second quarter and third quarter may be affected by a variety of additional factors, including changes in the global economy and other factors. Please refer to the section entitled "Risk Factors" in Item 1A in our fiscal 2012 Annual Report on Form 10-K.

#### Operations Review

During the first quarter of fiscal 2013, we secured orders and continued to expand our footprint with our customers in the mobile operator market using our current technology and service capabilities. The market for mobile backhaul continues to be our primary addressable market segment and the demand for increasing the backhaul capacity in our customers' networks continues to grow in line with our expectations. In the quarter we saw increased demand in North America as we supported the LTE deployments of our key customers. Internationally our business continued to rely on a combination of customers increasing their capacity to handle subscriber growth, the ongoing build-out of some large 3G deployments, and the emergence of early stage LTE deployments. Our position continues to be to support our customers for LTE readiness and ensure that our technology roadmap is well aligned with evolving market requirements. We continue to find that our strength in turnkey and after-sale support services is a differentiating factor that wins business for us and enables us to expand our business with existing customers in all markets. Despite a difficult macro-economic environment, our new products and product roadmap seem to be resonating broadly across all of our geographic and application areas. However, as disclosed above and in the "Risk Factors" section of our 2012 Annual Report on Form 10-K, a number of factors could prevent us from achieving our objectives, including ongoing pricing pressures attributable to competition and macroeconomic conditions in the geographic markets that we service. During the first quarter of Fiscal 2013, we incurred restructuring expenses under the Fiscal 2011 Plan that will allow us to reduce our operational costs. We intend to complete remaining restructuring activities under the Fiscal 2011 Plan during fiscal 2013.

In the fourth quarter of fiscal 2012, we re-evaluated our reportable segments primarily due to changes in our management, product platform and business processes, and determined that we operate in one single reportable industry segment. Accordingly, financial information for the first quarter of fiscal 2012 has been recast to conform with the current reportable segment disclosure.

#### Revenue

We manage our sales activities primarily on a geographic basis in North America and three international geographic regions: Africa and Middle East, Europe and Russia, and Latin America and Asia Pacific. Revenue by region for the first quarter of fiscal 2013 and 2012 and the related changes are shown in the table below:

(In millions, except percentages)	Quarter Ended		\$ Change	% Change	
	September 28, 2012	September 30, 2011			
North America	\$38.7	\$37.1	\$1.6	4.3	%
Africa and Middle East	49.0	42.7	6.3	14.8	%
Europe and Russia	12.4	12.4	—	—	%
Latin America and Asia Pacific	14.9	19.2	(4.3)	(22.4)	)%
Total Revenue	\$115.0	\$111.4	\$3.6	3.2	%

Our revenue in North America increased \$1.6 million, or 4.3%, in the first quarter of fiscal 2013 compared with the same quarter of fiscal 2012. We saw improved sales with North American wireless network operators which was attributable to the ongoing buildout of LTE capable networks in the region. At the same time, business with power utilities, state and local government private networks also remained strong in North America. We also saw growth in demand for our network services and support in the region and experienced an increase in service revenue during the period primarily with mobile operator customers. We also completed our first low latency projects for a private network operator.

Our revenue in Africa and Middle East increased substantially over the same period in fiscal 2012. We experienced year over year increases with customers in both East and West Africa. Revenue was down year over year in Latin America and Asia Pacific primarily due to a decline in customer purchasing patterns, which we believe was temporary. Sales to our European customers were about the same as in the first quarter of fiscal 2012.

Our services revenue constituted a larger share of the total revenue in the first quarter of fiscal 2013 than in the year-ago period, consisting 27% of total revenue compared to 20% of total revenue in the first quarter of fiscal 2012. The services revenue increase was predominantly in North America as discussed above. Our product sales were down in the first quarter of fiscal 2013 compared with the same quarter of fiscal 2012 mostly due to reduced purchases of microwave radio equipment by customers in North America and Latin America and Asia.

During the first quarter of both fiscal 2013 and 2012, the MTN Group in Africa accounted for more than 10% of our total revenue. We have entered into separate and distinct contracts with MTN Group as well as separate arrangements with MTN Group subsidiaries. None of such contracts on an individual basis are material to our operations. The loss of all MTN Group business could adversely affect our results of operations, cash flows and financial position.

#### Gross Margin

(In millions, except percentages)	Quarter Ended		\$ Change	% Change	
	September 28, 2012	September 30, 2011			
Revenue	\$115.0	\$111.4	\$3.6	3.2	%
Cost of revenue	81.3	78.7	2.6	3.3	%
Gross margin	\$33.7	\$32.7	\$1.0	3.1	%
% of revenue	29.3	% 29.4		%	

Gross margin for the first quarter of fiscal 2013 increased \$1.0 million, or 3.1%, compared with the same quarter of fiscal 2012. Gross margin as a percentage of revenue remained approximately the same compared with the first quarter of fiscal 2012. The increase in gross margin was due largely to higher sales volume and product mix in North America and in Africa and Middle East compared to the same period in previous year. We saw a higher portion of our revenue from services in the first quarter fiscal 2013 compared to the same period in the prior year. The increased service revenue volume also has higher gross margin rate compared to the prior year period resulting from improved efficiency on execution of services and spreading our fixed costs over a larger economic scale. We anticipate improvements in gross margin as a percentage of revenue over time as we bring more new products to market and the new products represent a larger share of our revenues.

#### Research and Development Expenses



Edgar Filing: AVIAT NETWORKS, INC. - Form 10-Q

(In millions, except percentages)	Quarter Ended		\$ Change	% Change
	September 28, 2012	September 30, 2011		
Research and development expenses	\$9.3	\$9.0	\$0.3	3.3 %
% of revenue	8.1	% 8.1	%	

Our research and development (“R&D”) expenses increased \$0.3 million, or 3.3%, in the first quarter of fiscal 2013 compared with the same quarter of fiscal 2012. As a percentage of revenue, R&D expenses remained 8.1% for the first quarter of both fiscal 2013 and 2012. The increase in R&D expenses of \$0.3 million, consisting mostly of personnel expenses, was primarily due to investment in our new product development projects. We continue to invest in new product features, new functionality and lower cost platforms that we believe will enable our product lines to retain their technology leads in a cost effective manner.

Selling and Administrative Expenses

(In millions, except percentages)	Quarter Ended		\$ Change	% Change
	September 28, 2012	September 30, 2011		
Selling and administrative expenses	\$22.7	\$24.6	\$(1.9)	(7.7)%
% of revenue	19.7	% 22.1	%	

Our selling and administrative expenses declined \$1.9 million, or 7.7%, in the first quarter of fiscal 2013 compared with the same quarter of fiscal 2012. The decrease was due primarily to a \$1.3 million reduction in professional services, a \$0.6 million reduction in compensation expenses and a decrease of \$0.9 million in expenses for information technology projects, partially offset by an increase of \$0.6 million in bad debt expenses.

Restructuring Charges

During the first quarter of fiscal 2011, we initiated the Fiscal 2011 Plan to reduce our operational costs. The Fiscal 2011 Plan was intended to bring our cost structure in line with the changing business environment of the worldwide microwave radio and telecommunication markets, primarily in North America, Europe and Asia. Activities under the Fiscal 2011 Plan included the reductions in force to reduce our operating expenses and downsizing or closures of our Morrisville, North Carolina, Santa Clara, California, Montreal, Canada and certain international field offices.

Our restructuring charges by plan for the first quarter of fiscal 2013 and 2012 are summarized in the table below:

(In millions, except percentages)	Quarter Ended		\$ Change	% Change
	September 28, 2012	September 30, 2011		
Restructuring	\$0.3	\$0.9	\$(0.6)	(66.7)%

Restructuring charges declined \$0.6 million in the first quarter of fiscal 2013 compared with the same quarter of fiscal 2012. The changes were due to the absence of a \$0.5 million facilities charge in the first quarter of fiscal 2012 primarily related to the sublease and relocation of our Morrisville, North Carolina office during the period.

Our restructuring expenses consisted primarily of severance and related benefit charges, and to a lesser extent, facilities costs related to obligations under non-cancelable leases for facilities that we ceased to use. We intend to complete remaining restructuring activities under the Fiscal 2011 Plan in fiscal 2013.

Other Income (Expense), Interest Income and Interest Expense

(In millions)	Quarter Ended	
	September 28, 2012	September 30, 2011
Other income (expense), net	\$(0.6)	\$—
Interest income	0.3	0.2
Interest expense	(0.3)	(0.4)



Other expense for the first quarter of fiscal 2013 consisted primarily of transactional tax assessments related to certain international entities.

Interest expense was primarily related to interest associated with borrowings, term loan and letters of credit under our credit facilities and preference dividends on our \$8.25 million redeemable preference shares. The \$8.25 million preference shares were redeemed at their carrying value on January 30, 2012, funded by a two-year term loan of \$8.25 million under our credit facility at a fixed interest rate of 5% per annum.

#### Income Taxes

(In millions, except percentages)	Quarter Ended		
	September 28, 2012	September 30, 2011	\$ Change
Income (loss) from continuing operations before income taxes	\$0.7	\$(2.7 )	\$3.4
Provision for income taxes	\$1.5	\$1.0	\$0.5
% of income (loss) from continuing operations before income taxes	214.3	% (37.0 )%	

The determination of our provision for income taxes for first quarters of fiscal 2013 and fiscal 2012 was based on our estimated annual effective tax rate adjusted for losses in separate jurisdictions for which no tax benefit can be recognized. That determination also reflected tax expense and benefit generated in certain foreign jurisdictions. The tax expense for the first quarter 2013 was primarily attributable to an increase in unrecognized tax benefit liability of \$1.4 million as the result of additional information identified during a recent audit in Nigeria. The tax expense for the first quarter of fiscal 2012 was primarily attributable to profitable foreign entities for which we have accrued income taxes. We accrued tax expenses for foreign jurisdictions that are anticipated to be profitable for fiscal 2013.

Our effective tax rate varies from the U.S. federal statutory rate of 35% due to results of foreign operations that are subject to income taxes at different statutory rates and certain jurisdictions where we cannot recognize tax benefits on current losses.

#### Loss from Discontinued Operations

(In millions)	Quarter Ended		
	September 28, 2012	September 30, 2011	\$ Change
Loss from discontinued operations, net of tax	\$(1.4 )	\$(3.1 )	\$1.7

Our discontinued operations consist of the WiMAX business, which was sold to EION on September 2, 2011. We completed the business transition with EION in fiscal 2012. The loss from discontinued operations decreased \$1.7 million in the first quarter of fiscal 2013 compared with the same quarter of fiscal 2012. The loss incurred in the first quarter of fiscal 2013 was primarily due to write-down of certain WiMAX deferred cost of sales that were not transferred to EION. The loss in the first quarter of fiscal 2012 included a \$2.0 million loss on disposition of the WiMAX business.

#### Liquidity, Capital Resources and Financial Strategies

##### Sources of Cash

As of September 28, 2012, our total cash and cash equivalents were \$85.1 million. Approximately \$16.9 million, or 19.9% of our total cash and cash equivalents, was held by entities domiciled in the United States. The remaining balance of \$68.2 million or 80.1% was held by entities outside the United States, primarily in Singapore and Nigeria. A portion of the non-U.S. cash and cash equivalents is utilized for working capital and other operating purposes. We are not aware of any local regulatory requirements in these countries that significantly restrict the ability of our operations to repatriate the excess cash generated by our foreign operations. However, there are practical limitations on repatriation of cash to the U.S. from these countries because of the resulting withholding and other taxes.

As of September 28, 2012, our principal sources of liquidity consisted of the \$85.1 million in cash and cash equivalents, \$21.5 million of available credit under our current \$40.0 million credit facility with SVB, and future collections of receivables from customers. We regularly require letters of credit from some customers that request extended payment terms up to one year or more. These letters of credit are generally discounted without recourse shortly after shipment occurs in order to meet immediate liquidity requirements and to reduce our credit and sovereign risk. Historically our primary

sources of liquidity have been cash flows from operations, credit facilities and cash proceeds from sale of our equity securities. During the first quarter of fiscal 2013, our total cash and cash equivalents decreased by \$10.9 million primarily due to \$9.2 million cash used in operating activities, \$1.3 million of cash used for capital expenditures, and \$1.0 million repayment on our long-term debt.

Cash used in operating activities was \$9.2 million in the first quarter of fiscal 2013 primarily due to an increase in receivables of \$19.7 million and a net decrease in accounts payable and accrued expenses of \$1.4 million, partially offset by a decrease in inventory of \$3.2 million, a decrease in unbilled costs of \$4.9 million and our net loss adjusted for non-cash items. Our accounts receivable increased significantly during the first quarter of fiscal 2013 primarily due to larger volume of shipments late in the quarter. The timing of billing and collections from customers associated with these shipments resulted in higher cash collections in the following month after the end of the quarter. The decrease in accounts payable and accrued expenses was primarily due to timing of disbursements. We also used \$0.9 million in cash during the first quarter of fiscal 2013 related to restructuring liabilities. The decrease in our inventory was due to larger volume of inventory shipments late in the quarter. The decrease in unbilled costs was due to the completion of customer projects during the quarter.

During the remainder of fiscal year 2013, we expect to spend approximately \$10.0 million for capital expenditures primarily on equipment for development of new products and improvement of our information technology infrastructure. We currently believe that our existing cash and cash equivalents, the available line of credit under the SVB facility and future cash collections from customers will be sufficient to provide for our anticipated requirements for working capital and capital expenditures for the next 12 months and the foreseeable future. There can be no assurance, however, that our business will generate cash flow, or that anticipated operational improvements will be achieved. If we are unable to maintain cash balances or generate sufficient cash flow from operations to service our obligations, we may be required to sell assets, reduce capital expenditures, or obtain financing. If we need to obtain additional financing, we cannot be assured that it will be available on favorable terms, or at all. Our ability to make scheduled principal payments or pay interest on or refinance any future indebtedness depends on our future performance and financial results, which, to a certain extent, are subject to general conditions in or affecting the microwave communications market and to general economic, political, financial, competitive, legislative and regulatory factors beyond our control.

#### Available Credit Facility, Borrowings and Repayment of Debt

As of September 28, 2012, we had \$21.5 million of credit available under our revolving credit facility with SVB. The total amount of revolving credit available was \$40.0 million less \$11.8 million in outstanding borrowings and \$6.7 million in outstanding standby letters of credit issued under the SVB facility.

In an amendment to the facility effective November 2, 2011, the commitment of \$40.0 million under the facility was extended to expire on February 28, 2014 and provides for (1) advance borrowings at the prime rate published in the Wall Street Journal, (2) fixed term Eurodollar loans for up to six months at LIBOR plus a spread of between 2.00% to 2.75% based on the company's current leverage ratio, (3) a two-year term loan in the amount of \$8.25 million at a fixed rate of 5% per annum expiring on January 31, 2014, and (4) the issuance of standby or commercial letters of credit. As of September 28, 2012, we had \$6.0 million advance borrowings under the credit facility which we do not expect to repay within the next 12 months. The term loan drawn on January 30, 2012 is repaid in 24 equal monthly installments of principal plus accrued interest commencing February 29, 2012. The SVB facility contains a minimum liquidity ratio covenant and a minimum profitability covenant and is secured by certain of the company's assets including accounts receivable, inventory, and equipment. The facility also imposes certain restrictions on our ability to pay dividends or make distributions to our stockholders under certain circumstances.

Based on financial covenants included as part of the amended SVB credit facility effective September 28, 2012, we must maintain, as measured at the last day of each fiscal quarter beginning September 28, 2012 through December 27, 2013, (1) no less than a minimum liquidity ratio of 1.50 to 1 (defined as the ratio of total domestic unrestricted cash and cash equivalents plus short-term and long-term marketable securities plus the lesser of 25% of eligible accounts receivable or \$12.5 million to total obligations outstanding with the bank) and (2) minimum consolidated EBITDA measured for each fiscal quarter. As of September 28, 2012, we were in compliance with these financial covenants.

#### Restructuring Payments



We have a liability for restructuring activities totaling \$1.6 million as of September 28, 2012, \$1.0 million of which is classified as current liability and expected to be paid out in cash over the next 12 months. In addition, we expect to incur approximately \$1.1 million of additional charges from our restructuring activities in fiscal 2013. We expect to fund these future payments with available cash and cash flow provided by operations.

### Contractual Obligations and Commercial Commitments

The amounts disclosed in our Fiscal 2012 Form 10-K include our commercial commitments and contractual obligations. During the quarter ended September 28, 2012, no material changes occurred in our contractual cash obligations to repay debt, to purchase goods and services and to make payments under operating leases or our commercial commitments and contingent liabilities on outstanding letters of credit, guarantees and other arrangements as disclosed in our Fiscal 2012 Form 10-K. Please refer to Note 13, "Commitments and Contingencies" in this Form 10-Q.

### Critical Accounting Estimates

For information about our critical accounting estimates, see the "Critical Accounting Estimates" section of "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Fiscal 2012 Form 10-K.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk.

In the normal course of doing business, we are exposed to the risks associated with foreign currency exchange rates and changes in interest rates. We employ established policies and procedures governing the use of financial instruments to manage our exposure to such risks.

#### Exchange Rate Risk

We conduct business globally in numerous currencies and are therefore exposed to foreign currency risks. We use derivative instruments to reduce the volatility of earnings and cash flows associated with changes in foreign currency exchange rates. We do not hold nor issue derivatives for trading purposes or make speculative investments in foreign currencies.

We use foreign exchange forward contracts to hedge forecasted foreign currency transactions relating to forecasted sales and purchase transactions. These derivatives are designated as cash flow hedges and are carried at fair value. The effective portion of the gain or loss is initially reported as a component of accumulated other comprehensive income (loss), and upon occurrence of the forecasted transaction, is subsequently reclassified into the income or expense line item to which the hedged transaction relates. We also enter into foreign exchange forward contracts to mitigate the change in fair value of specific non-functional currency assets and liabilities on the balance sheet. All balance sheet hedges are marked to market through earnings every period. Changes in the fair value of these derivatives are largely offset by re-measurement of the underlying assets and liabilities.

As of September 28, 2012, we had foreign currency forward contracts outstanding with a total notional amount of \$38.7 million consisting of 13 different currencies. The following is a summary of the notional amount of our outstanding contracts grouped by the underlying foreign currency as of September 28, 2012:

Currency	Notional Contract Amount (Local Currency) (In millions)	Notional Contract Amount (USD)
Australian dollar	2.5	\$2.6
Euro	6.4	8.1
Philippine peso	136.2	3.3
Polish zloty	29.2	9.0
Thailand baht	38.9	1.3
Republic of South Africa rand	84.2	10.1
Other currencies	N/A	4.3
Total of all currency forward contracts		\$38.7

Net foreign exchange loss recorded in our consolidated statements of operations during the first quarter of fiscal 2013 and 2012 totaled \$0.3 million and \$0.2 million, respectively. A 10% adverse change in currency exchange rates for

our foreign currency derivatives held as of September 28, 2012 would have an impact of approximately \$2.4 million on the fair value of such instruments. This quantification of exposure to the market risk associated with foreign exchange financial

instruments does not take into account the offsetting impact of changes in the fair value of our foreign denominated assets, liabilities and firm commitments.

Certain of our international business was transacted in non-U.S. dollar currency environments. As discussed above, we utilize foreign currency hedging instruments to minimize the currency risk of international transactions. The impact of translating the assets and liabilities of foreign operations to U.S. dollars is included as a component of stockholders' equity. As of September 28, 2012 and June 29, 2012, the cumulative translation adjustment decreased our stockholders' equity by \$3.2 million and \$4.0 million, respectively.

#### Interest Rate Risk

Our exposure to market risk for changes in interest rates relates primarily to our cash equivalents and long-term debt borrowings under our SVB credit facilities.

#### Exposure on Cash Equivalents

We had \$85.1 million in total cash and cash equivalents as of September 28, 2012. Cash equivalents totaled \$24.3 million as of September 28, 2012 and were comprised of money market funds and certificates of deposit. Cash equivalents have been recorded at fair value on our balance sheet.

We do not use derivative financial instruments in our short-term investment portfolio. We invest in high-credit quality issues and, by policy, limit the amount of credit exposure to any one issuer and country. The portfolio includes only marketable securities with active secondary or resale markets to ensure portfolio liquidity. The portfolio is also diversified by maturity to ensure that funds are readily available as needed to meet our liquidity needs. This policy reduces the potential need to sell securities in order to meet liquidity needs and therefore the potential effect of changing market rates on the value of securities sold.

The primary objective of our short-term investment activities is to preserve principal while maximizing yields, without significantly increasing risk. Our cash equivalents earn interest at fixed rates; therefore, changes in interest rates will not generate a gain or loss on these investments unless they are sold prior to maturity. Actual gains and losses due to the sale of our investments prior to maturity have been immaterial. The weighted average days to maturity for cash equivalents held as of September 28, 2012 was 2.4 days, and these investments had an average yield of 0.29% per annum. A 10% change in interest rates on our cash and cash equivalents is not expected to have a material impact on our financial position, results of operations or cash flows.

#### Exposure on Borrowings

During the first quarter of fiscal 2013, we had \$6.0 million of advance borrowings outstanding under our \$40.0 million revolving credit facility that incurred interest at the prime rate. We also recorded interest on our \$8.3 million long-term borrowing drawn on January 30, 2012 at the fixed rate of 5% per annum. During the first quarter of fiscal 2013, our weighted average interest rate was 4.14% and we recorded total interest expense of \$0.1 million on these borrowings.

A 10% change in interest rates on the current borrowings or on future borrowings is not expected to have a material impact on our financial position, results of operations or cash flows since interest on our borrowings is not material to our overall financial position.

## Item 4. Controls and Procedures

### Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms. Our disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in our reports filed under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives.

Management has conducted an evaluation, under the supervision and with the participation of the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures

27

---

(as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")). Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of September 28, 2012.

**Changes in Internal Control over Financial Reporting**

There has been no change in our internal controls over financial reporting during our most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

Please refer to Legal Proceedings under Note 13, "Commitments and Contingencies" in this Form 10-Q.

**Item 1A. Risk Factors**

Investors should carefully review and consider the information regarding certain factors which could materially affect our business, operating results, cash flows and financial condition set forth under Item 1A, Risk Factors, in our Fiscal 2012 Form 10-K.

We do not believe that there have been any other material additions or changes to the risk factors previously disclosed in our Fiscal 2012 Form 10-K, although we may disclose changes to such factors or disclose additional factors from time to time in our future filings with the SEC. Additional risks and uncertainties not presently known to us or that we currently deem immaterial also may impair our business operations.

Item 6. Exhibits

The following exhibits are filed herewith or incorporated by reference to exhibits previously filed with the SEC:

Exhibit Number	Descriptions
10.1	Amendment No. 5 to Loan and Security Agreement, dated as of September 28, 2012, among Aviat Networks, Inc., Aviat U.S., Inc., Aviat Networks (S) Pte Ltd. and Silicon Valley Bank
31.1	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer.
31.2	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer.
32.1	Section 1350 Certification of Chief Executive Officer and Chief Financial Officer.
101.INS*	XBRL Instance Document
101.SCH*	XBRL Taxonomy Extension Schema Document
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document

\* XBRL information is furnished and not filed herewith, is not a part of a registration statement or Prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AVIAT NETWORKS, INC.

(Registrant)

Date: November 6, 2012

By:                   /s/ John J. Madigan  
                          John J. Madigan  
                          Vice President, Corporate Controller and  
                          Principal Accounting Officer  
                          (Principal accounting officer and  
                          duly authorized officer)



EXHIBIT INDEX

The following exhibits are filed herewith or incorporated by reference to exhibits previously filed with the SEC:

Exhibit Number	Descriptions
10.1	Amendment No. 5 to Loan and Security Agreement, dated as of September 28, 2012, among Aviat Networks, Inc., Aviat U.S., Inc., Aviat Networks (S) Pte Ltd. and Silicon Valley Bank
31.1	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer.
31.2	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer.
32.1	Section 1350 Certification of Chief Executive Officer and Chief Financial Officer.
101.INS*	XBRL Instance Document
101.SCH*	XBRL Taxonomy Extension Schema Document
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document

\* XBRL information is furnished and not filed herewith, is not a part of a registration statement or Prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.