

HARTFORD FINANCIAL SERVICES GROUP INC/DE  
 Form 4  
 August 09, 2005

**FORM 4**

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
 Washington, D.C. 20549

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
 ZNAMIEROWSKI DAVID M

2. Issuer Name and Ticker or Trading Symbol  
 HARTFORD FINANCIAL SERVICES GROUP INC/DE [HIG]

5. Relationship of Reporting Person(s) to Issuer  
 (Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction (Month/Day/Year)  
 08/08/2005

\_\_\_\_ Director  
 Officer (give title below) \_\_\_\_\_ Other (specify below)  
 Executive Vice President

THE HARTFORD FINANCIAL SERVICES GROUP, HARTFORD PLAZA

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 \_\_\_\_ Form filed by More than One Reporting Person

HARTFORD, CT 06115

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|--|
|                                 |                                      |  | Code                           | V   | Amount  | (A) or (D)   | Price                                      |
| Restricted Stock Units          |                                      |  |                                |   | 5,186.7632  | D  |  |
| Restricted Stock                |                                      |  |                                |   | 14,000  | D  |  |
| Common Stock                    | 08/08/2005                           |  | M <sup>(1)</sup>               |   | 95,740  | A  | \$ 45.1271                                 |
| Common Stock                    | 08/08/2005                           |  | S <sup>(1)</sup>               |   | 95,740  | D  | \$ 76.8656                                 |
|                                 |                                      |  |                                |   | 102,283   | D  |  |
|                                 |                                      |  |                                |   | 6,543   | D  |  |

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Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | 8. Amount or Number of Shares |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|-------------------------------|
| Stock Option                               | \$ 59.0917   |                                      |  |                                |   | <u>(2)</u> 02/20/2009                                    | Common Stock  | 7,911                         |
| Stock Option                               | \$ 39.3041   | 08/08/2005                           |  | M <sup>(1)</sup>               | 11,782  | <u>(3)</u> 02/18/2010                                    | Common Stock  | 11,782                        |
| Stock Option                               | \$ 47.642  | 08/08/2005                           |  | M <sup>(1)</sup>               | 9,869   | <u>(4)</u> 02/21/2008                                    | Common Stock  | 9,869                         |
| Stock Option                               | \$ 44.5221   | 08/08/2005                           |  | M <sup>(1)</sup>               | 3,487   | <u>(5)</u> 10/16/2008                                    | Common Stock  | 3,487                         |
| Stock Option                               | \$ 56.375  |                                      |  |                                |   | <u>(6)</u> 07/21/2010                                    | Common Stock  | 12,375                        |
| Stock Option                               | \$ 62.07   | 08/08/2005                           |  | M <sup>(1)</sup>               | 24,031  | <u>(7)</u> 02/23/2011                                    | Common Stock  | 24,031                        |
| Stock Option                               | \$ 65.85   |                                      |  |                                |   | <u>(8)</u> 02/23/2012                                    | Common Stock  | 44,790                        |
| Stock Option                               | \$ 37.37   | 08/08/2005                           |  | M <sup>(1)</sup>               | 46,571  | <u>(9)</u> 02/22/2013                                    | Common Stock  | 46,571                        |
| Stock Option                               | \$ 65.99   |                                      |  |                                |   | <u>(10)</u> 02/20/2014                                   | Common Stock  | 25,034                        |
| Stock Option                               | \$ 71.27   |                                      |  |                                |   | <u>(11)</u> 02/19/2015                                   | Common Stock  | 15,891                        |

## Reporting Owners

Reporting Owner Name / Address

Relationships

Director 10% Owner Officer Other

ZNAMIEROWSKI DAVID M  
THE HARTFORD FINANCIAL SERVICES GROUP  
HARTFORD PLAZA  
HARTFORD, CT 06115

Executive Vice President

## Signatures

/s/ Steven L. Bray, POA for David M. Znamierowski by Power of Attorney of David M. Znamierowski dated February 19, 2004.

08/09/2005

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Transaction effected pursuant to a pre-planned trading plan entered into in accordance with Rule 10b5-1 of the Securities Exchange Act of 1934.
- (2) The option became fully exercisable as of February 18, 2002, the third anniversary of the grant.
- (3) The option became fully exercisable as of February 16, 2003, the third anniversary of the grant.
- (4) The option became fully exercisable as of February 19, 2001, the third anniversary of the grant.
- (5) The option became fully exercisable as of October 14, 2001, the third anniversary of the grant.  
On July 19, 2000, the reporting person was granted an option to purchase shares of common stock. The option cumulatively vests in four equal installments, subject to the Issuer's satisfaction of certain performance criteria each year. The performance criteria for 2000, 2001 and 2002 were met, resulting in vesting of the option as to 12,375 shares, which shall be exercisable commencing March 1, 2004.
- (6) The option became fully exercisable as of July 27, 2005, following the achievement of the following criteria: the closing price of the Issuer's Common Stock on the New York Stock Exchange reached 125% of the grant price for at least 10 consecutive trading days.  
The option becomes fully exercisable upon the earlier of: (i) February 21, 2009 (seven years from the grant date) and (ii) the closing price of the Issuer's Common Stock on the New York Stock Exchange reaches 125% of the grant price for at least 10 consecutive trading days.
- (7) The option became fully exercisable as of June 18, 2003, following the achievement of the following criteria: the closing price of the Issuer's Common Stock on the New York Stock Exchange reached 125% of the grant price for at least 10 consecutive trading days.  
One-third of the option became exercisable on February 18, 2005, an additional one-third of the option will become exercisable on February 18, 2006 and the remaining one-third of the option will become exercisable on February 18, 2007, the third anniversary of the grant date.
- (8) The option becomes fully exercisable upon the later of: (i) the closing price of the Issuer's Common Stock on the New York Stock Exchange reaches 125% of the grant price for at least 10 consecutive trading days and (ii) February 17, 2008 (three years from the grant date).
- (9) Exchange reaches 125% of the grant price for at least 10 consecutive trading days and (ii) February 17, 2008 (three years from the grant date).
- (10) Exchange reaches 125% of the grant price for at least 10 consecutive trading days and (ii) February 17, 2008 (three years from the grant date).
- (11) Exchange reaches 125% of the grant price for at least 10 consecutive trading days and (ii) February 17, 2008 (three years from the grant date).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.