Zayo Group Holdings, Inc. Form 424B4 March 13, 2015 Table of Contents

> Filed Pursuant to Rule 424(b)(4) Registration No. 333-202268 Registration No. 333-202675

**PROSPECTUS** 

19,000,000 Shares

# Zayo Group Holdings, Inc.

#### Common Stock

We are selling 4,000,000 shares of our common stock, and the selling stockholders identified in this prospectus, including certain members of our senior management, are selling 15,000,000 shares of our common stock. We will not receive any of the proceeds from the sale of shares to be offered by the selling stockholders.

Our common stock is listed on the New York Stock Exchange under the symbol ZAYO. On March 11, 2015, the last sale price of our common stock on the New York Stock Exchange was \$27.56 per share.

Investing in our common stock involves risks. See <u>Risk Factors</u> beginning on page 17 to read about factors you should consider before buying our common stock.

		Underwriting		Proceeds, before
		Discounts and	Proceeds, before	expenses to the
	Price to Public	Commissions(1)	expenses to Zayo	Selling Stockholders
Per Share	\$27.35	\$0.8205	\$26.5295	\$26.5295
Total	\$519,650,000	\$15,589,500	\$106,118,000	\$397,942,500

<sup>(1)</sup> The underwriters will receive compensation in addition to the underwriting discount. See Underwriting.

The underwriters have the option to purchase up to an additional 2,850,000 shares from the selling stockholders, at the public offering price, less the underwriting discount.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or passed upon the adequacy or the accuracy of this prospectus. Any representation to the contrary is a criminal offense.

The underwriters expect to deliver the shares of common stock to purchasers on or about March 17, 2015.

Goldman, Sachs & Co.

**Barclays** 

Morgan Stanley

RBC Capital Markets

J.P. Morgan

Citigroup

SunTrust Robinson Humphrey

Cowen and Company

D.A. Davidson & Co.

Oppenheimer & Co.

Raymond James Stephens Inc.

Wells Fargo Securities

William Blair

Prospectus dated March 11, 2015

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You should rely only upon the information contained in this prospectus or in any free writing prospectus prepared by or on behalf of us. None of us, the underwriters, or the selling stockholders have authorized anyone to provide you with additional or different information. If anyone provides you with additional, different or inconsistent information, you should not rely on it. If you are in a jurisdiction where offers to sell, or solicitations of offers to purchase, shares of our common stock are unlawful, or if you are a person to whom it is unlawful to direct these types of activities, then the offer presented in this document does not extend to you. You should assume the information appearing in this prospectus is accurate only as of the respective dates of such information. Our business, financial condition, results of operations, and prospects may have changed since those dates.

# Market, Industry, and Other Data

In this prospectus, we rely on and refer to information and statistics regarding our industry, including papers produced by: Cisco Systems, Inc., entitled Cisco Visual Networking Index Global Mobile Data Traffic Forecast Update, 2014-2019 and Cisco Visual Networking Index: Forecast and Methodology, 2013-2018; Gartner, Inc., entitled Gartner Says 4.9 Billion Connected Things Will Be in Use in 2015, November 11, 2014 (available at http://www.gartner.com/newsroom/id/2905717); RightScale® Inc., entitled State of the Cloud Report; Sandvine, entitled Global Internet Phenomena Report (available at www.sandvine.com/trends/global-internet-phenomena); and Vertical Systems Group s ENS (Emerging Networks Service) Research. We obtained

this market data from independent industry publications or other publicly available information. Industry surveys, publications, consultant surveys, and forecasts generally state that the information contained therein has been obtained from sources believed to be reliable, but completeness of such information is not guaranteed. We take responsibility for compiling and extracting, but we have not ascertained the underlying economic assumptions relied upon therein. Forecasts are particularly likely to be inaccurate, especially over long periods of time. While we are not aware of any misstatements regarding market data, industry data, and forecasts presented herein, estimates in such information involve risks and uncertainties and are subject to change based on various factors, including those discussed under Risk Factors in this prospectus.

The Gartner Report described herein (the Gartner Report ) represents data, research opinion or viewpoints published as part of a syndicated subscription service by Gartner, Inc. ( Gartner ), and are not representations of fact. The Gartner Report speaks as of its original publication date (and not as of the date of this prospectus) and the opinions expressed in the Gartner Report are subject to change without notice.

# **Non-GAAP Financial Measures**

We have included certain financial measures in this prospectus that are not defined under generally accepted accounting principles in the United States, or GAAP, including Adjusted EBITDA, Adjusted EBITDA Margin, levered free cash flow, and annualized revenue and annualized Adjusted EBITDA.

Adjusted EBITDA is defined as earnings from continuing operations before interest, income taxes, depreciation, and amortization (EBITDA) adjusted to exclude acquisition or disposal-related transaction costs, losses on extinguishment of debt, stock-based compensation, unrealized foreign currency gains (losses) on an intercompany loan, and non-cash income (loss) on equity and cost method investments. Adjusted EBITDA for Latisys (as defined below) is calculated as net income (loss) adjusted to add back interest and other income, depreciation and amortization, interest expense, income taxes, interest income note receivable, investor fees and expenses and other expenses, including gain/loss on sales of assets, loan fees, and acquisition costs. Adjusted EBITDA Margin is defined as Adjusted EBITDA divided by revenue. Levered free cash flow is defined as net cash flows provided by operating activities minus purchases of property and equipment, net of stimulus grant. These measures are not measurements of our financial performance under GAAP and should not be considered in isolation or as alternatives to net income, net cash flows provided by operating activities, total net cash flows or any other performance measures derived in accordance with GAAP or as alternatives to net cash flows from operating activities or total net cash flows as measures of our liquidity.

We use Adjusted EBITDA to evaluate our operating performance and liquidity, and we use levered free cash flow as a measure to evaluate cash generated through normal operating activities. These metrics are among the primary measures used by management for planning and forecasting future periods. We believe the presentation of Adjusted EBITDA is relevant and useful for investors because it allows investors to view results in a manner similar to the method used by management and make it easier to compare our results with the results of other companies that have different financing and capital structures. We believe that the presentation of levered free cash flow is relevant and useful to investors because it provides a measure of cash available to pay the principal on our debt and pursue acquisitions of businesses or other strategic investments or uses of capital.

We also monitor Adjusted EBITDA because our subsidiaries have debt covenants that restrict their borrowing capacity that are based on a leverage ratio, which utilizes a modified EBITDA, as defined in our credit agreement and the indentures governing our notes. The modified EBITDA is consistent with our definition of Adjusted EBITDA; however, it includes the pro forma Adjusted EBITDA of and expected cost synergies from the companies acquired by us during the quarter for which the debt compliance certification is due. Adjusted EBITDA results, along with the quantitative and qualitative information, are also utilized by management and our Compensation Committee for purposes of determining bonus payments to employees.

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Adjusted EBITDA has limitations as an analytical tool and should not be considered in isolation from, or as a substitute for, analysis of our results of operations and operating cash flows as reported under GAAP. For example, Adjusted EBITDA:

does not reflect capital expenditures, or future requirements for capital and major maintenance expenditures or contractual commitments;

does not reflect changes in, or cash requirements for, our working capital needs;

does not reflect the interest expense, or the cash requirements necessary to service the interest payments, on our debt; and

does not reflect cash required to pay income taxes.

Levered free cash flow has limitations as an analytical tool and should not be considered in isolation from, or as a substitute for, analysis of our results as reported under GAAP. For example, while it does include cash interest, levered free cash flow:

does not reflect principal payments on debt;

does not reflect principal payments on capital lease obligations;

does not reflect any dividend payments, if any; and

does not reflect the cost of acquisitions.

Our computation of Adjusted EBITDA and levered free cash flow may not be comparable to other similarly titled measures computed by other companies because all companies do not calculate these measures in the same fashion.

Because we have acquired numerous entities since our inception and incurred transaction costs in connection with each acquisition, borrowed money in order to finance our operations and acquisitions, and used capital and intangible assets in our business, and because the payment of income taxes is necessary if we generate taxable income after the utilization of our net operating loss carryforwards, any measure that excludes these items has material limitations. As a result of these limitations, these measures should not be considered as a measure of discretionary cash available to us to invest in the growth of our business or as a measure of our liquidity. See Summary Consolidated Financial Information and Other Data for a quantitative reconciliation of Adjusted EBITDA to net income/(loss) and for a quantitative reconciliation of levered free cash flow to net cash flows provided by operating activities.

Annualized revenue and annualized Adjusted EBITDA are derived by multiplying the total revenue and Adjusted EBITDA, respectively, for the most recent quarterly period by four. Our computations of annualized revenue and annualized Adjusted EBITDA may not be representative of our actual annual results.

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#### PROSPECTUS SUMMARY

This summary highlights some of the information contained in this prospectus. This summary may not contain all of the information that may be important to you. For a more complete understanding of our business and this offering, we encourage you to read this entire prospectus, including Risk Factors, Management s Discussion and Analysis of Financial Condition and Results of Operations, the more detailed information regarding our Company and the common stock being sold in this offering, as well as our consolidated financial statements and the related notes appearing elsewhere in this prospectus, before deciding to invest in our common stock. Some of the statements in this prospectus constitute forward-looking statements. See Forward-Looking Statements.

A chart summarizing our corporate structure is on page 9 of this prospectus. Prior to October 16, 2014, Zayo Group Holdings, Inc. was a direct, wholly owned subsidiary of Communications Infrastructure Investments, LLC (CII). Unless the context otherwise requires, we, us, our and the Company refers to Zayo Group Holdings, Inc. and its consolidated subsidiaries, including Zayo Group, LLC (ZGL), our primary operating subsidiary.

Our industry uses many terms and acronyms that may not be familiar to you. To assist you in reading this prospectus, we have provided definitions of some of these terms in the Glossary of Terms beginning on page G-1 of this prospectus.

# **OVERVIEW**

We are a large and fast growing provider of bandwidth infrastructure in the United States and Europe. Our products and services enable mission-critical, high-bandwidth applications, such as cloud-based computing, video, mobile, social media, machine-to-machine connectivity, and other bandwidth-intensive applications. Key products include leased dark fiber, fiber to cellular towers and small cell sites, dedicated wavelength connections, Ethernet and IP connectivity and other high-bandwidth offerings. We provide our services over a unique set of dense metro, regional, and long-haul fiber networks and through our interconnect-oriented datacenter facilities. Our fiber networks and datacenter facilities are critical components of the overall physical network architecture of the Internet and private networks. Our customer base includes some of the largest and most sophisticated consumers of bandwidth infrastructure services, such as wireless service providers; telecommunications service providers; financial services companies; social networking, media, and web content companies; education, research, and healthcare institutions; and governmental agencies. We typically provide our bandwidth infrastructure services for a fixed monthly recurring fee under contracts that vary between one and twenty years in length. As of December 31, 2014, we had approximately \$5.2 billion in revenue under contract with a weighted average remaining contract term of approximately 45 months. We operate our business with a unique focus on capital allocation and financial performance with the ultimate goal of maximizing equity value for our stockholders. Our core values center on partnership, alignment, and transparency with our three primary constituent groups employees, customers, and stockholders. For the years ended June 30, 2012, 2013, and 2014, we generated revenue of \$376 million, \$1,004 million, and \$1,123 million, Adjusted EBITDA of \$188 million, \$554 million, and \$654 million and a net loss of \$1 million, \$137 million, and \$179 million, respectively. For the quarter ended December 31, 2014, we generated annualized revenue of \$1,296 million and annualized Adjusted EBITDA of \$759 million. See Non-GAAP Financial Measures and Summary Consolidated Financial Information and Other Data for a reconciliation of Adjusted EBITDA to net income (loss).

We were founded in 2007 with the investment thesis of building a bandwidth infrastructure platform to take advantage of the favorable Internet, data, and wireless growth trends driving the ongoing demand for bandwidth infrastructure, and to be an active participant in the consolidation of the industry. The growth of cloud-based computing, video, mobile and social media applications, machine-to-machine connectivity, and other bandwidth-intensive applications continues to drive rapidly increasing consumption of bandwidth on a global basis. Cisco estimates that mobile data traffic will grow at a compound annual growth rate of 57% from 2014 to 2019 and that

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IP traffic will grow at a compound annual growth rate of 21% from 2013 to 2018. Additionally, according to Gartner, 4.9 billion connected things will be in use in 2015, up 30 percent from 2014, and will reach 25 billion by 2020. The Internet of Things (IoT) has become a powerful force for business transformation, and its disruptive impact will be felt across all industries and all areas of society. (Gartner Press Release, Gartner Says 4.9 Billion Connected Things Will Be in Use in 2015, November 11, 2014, http://www.gartner.com/newsroom/ idl2905717). As an early believer in the enduring nature of these trends, we assembled our asset base and built a business model specifically to provide high-bandwidth connectivity to customers whose businesses depend most on the continuous and growing demand for bandwidth. As a core tenet of our strategy for capitalizing on these industry trends, we have been a leading consolidator in the industry and have acquired 34 bandwidth infrastructure businesses and assets to date. Our owned, secure, and redundant fiber network and datacenters serve as the foundation for our bandwidth solutions and allow us to offer customers both physical infrastructure and lit services. We believe the continuously growing demand for stable and secure bandwidth from service providers, enterprises and consumers, combined with our unique and dense metro, regional, and long-haul networks, position us as a mission-critical infrastructure supplier to the largest users of bandwidth.

Our network footprint includes both large and small metro geographies, the extended suburban regions of many cities, and the large rural, national and international links that connect our metro networks. We believe that our network assets would be difficult to replicate given the geographic reach, network density, and capital investment required. Our fiber networks span over 84,000 route miles and 6,700,000 fiber miles (representing an average of 80 fibers per route), serve 320 geographic markets in the United States and Europe, and connect to over 17,400 buildings, including approximately 4,500 cellular towers and 835 datacenters/carrier hotels. We own fiber networks in over 300 metro markets, including large metro areas, such as New York, Chicago, San Francisco, Paris, and London, as well as smaller metro areas, such as Allentown, Pennsylvania, Fargo, North Dakota, and Spokane, Washington. Our networks allow us to provide our high-bandwidth infrastructure services to our customers over redundant fiber facilities between key customer locations. We own approximately 94% of our fiber miles, the remainder of which are operated by us under long-term IRU contracts with an average remaining contract term of over 9 years. We believe our ownership and the location and density of our expansive network footprint allow us to more competitively service our target customers bandwidth infrastructure needs at the local, regional, national, and international level relative to other regional bandwidth infrastructure service providers or long-haul carriers. We also provide our network-neutral colocation and interconnection services utilizing our own datacenters located within major carrier hotels and other strategic buildings in 45 locations throughout the United States and France and operate more than 500,000 square feet of billable colocation space.

The density and geographic reach of our network footprint allow us to provide tailored bandwidth infrastructure solutions on our own network (on-net) that address the current and future bandwidth needs of our customers. Our dense metro and regional networks have high fiber counts that enable us to provide both our physical infrastructure services (e.g., dark fiber) and our lit services (e.g., wavelengths and Ethernet). Our networks are deep and scalable, meaning we have spare fiber, conduit access rights and/or rights of way that allow us to continue to add capacity to our network as our existing and new customers—demand for our services increases. In addition, many of our core network technologies provide capacity through which we can continue to add wavelengths to our network without consuming additional fiber. We also believe the density and diversity of our networks provide a strong and growing competitive barrier to protect our existing revenue base. We believe our networks provide significant opportunity to organically connect to new customer locations, datacenters, towers, or small cell locations to help us achieve an attractive return on our capital deployed. Since our founding, we have assembled a large portfolio of fiber networks and colocation assets through both acquisitions and customer demand-driven investments in property and equipment. From our inception to date, we have completed acquisitions with an aggregate purchase consideration, net of cash acquired, totaling approximately \$4.6 billion. For the period from July 1, 2012 through December 31, 2014, we also invested an additional \$938 million in capital expenditures, exclusive of acquisitions and stimulus grant reimbursements, primarily to expand the reach and capacity of our networks. As of December 31, 2014, our total debt (including capital lease obligations and before unamortized discount on our Term Loan Facility (as

defined below)) after giving effect to the 2015 Notes Offerings (as defined below) and the application of the net proceeds thereof was \$3,786 million and was primarily incurred in connection with acquisitions.

Our business model focuses on providing on-net bandwidth infrastructure solutions to our customers, which results in what we refer to as infrastructure economics. Infrastructure economics are characterized by attractive revenue visibility, strong margins coupled with operating leverage for new revenue, success-based capital investments with low maintenance capital needs, and the ability to generate significant cash flow over time. For the six months ended December 31, 2014, approximately 95% of our revenue was recurring in nature with a weighted average remaining contract term of approximately 45 months. Our Adjusted EBITDA margin for the six months ended December 31, 2014 was 58% due to our infrastructure-based, on-net strategy. See Non-GAAP Financial Measures. Our capital expenditure investments are predominantly success-based, meaning that before we commit resources to expand our network, we have a signed customer contract that will provide us with an attractive return on the required capital. For the six months ended December 31, 2014, 73% of our total capital expenditures of \$244.8 million were success-based, with customers providing up-front cash payments of \$84.1 million, largely used to finance our network expansion. After committing capital to connect additional customer sites, our goal is to sell additional high-bandwidth connectivity on these new routes at a relatively low incremental cost, which further enhances the return we extract from our asset base. Finally, the combination of our scale and infrastructure economics results in the ability to generate meaningful and recurring free cash flow over time. For the six months ended December 31, 2014, we generated \$241.9 million of cash provided by operating activities.

Our management is intensely focused on creating equity value for our stockholders. Our equity value creation philosophy includes regular and rigorous financial and operational measurement, financial transparency (both internally and externally), and clear alignment of interests among employees, management, and stockholders. Our real-time measurement and reporting system serves as the foundation for our decision making and our extensive financial and operational disclosure. We also believe in fostering an entrepreneurial culture that aligns the interests of our employees, management, and stockholders. Our management and employees own approximately 9.3% of our shares and, after giving effect to this offering, are expected to own approximately 8.8%. Additionally, most employees have a significant portion of their performance based compensation paid in restricted stock units that will be tied directly to the level of equity value created.

# **OUR COMPANY**

We provide high-bandwidth infrastructure services over our extensive metro, regional, and long-haul fiber networks and through our interconnect-oriented datacenter facilities. We focus on large customers who are very heavy consumers of bandwidth, including wireless and wireline carriers, media companies, Internet companies, governments, and very large enterprises. We provide two major types of products and services, which form the basis for our primary operating segments: Physical Infrastructure and Lit Services. Across our Physical Infrastructure and Lit Services units, we operate seven individual Strategic Product Groups. Each Strategic Product Group has financial accountability and decision-making authority, which promotes agility in the fast-moving markets we serve.

Physical Infrastructure. Through our Physical Infrastructure segment, we provide raw bandwidth infrastructure to customers that require more control of their internal networks. These services include dark fiber, mobile infrastructure (fiber-to-the-tower and small cell), and colocation and interconnection. Dark fiber is a physically separate and secure, private platform for dedicated bandwidth. We lease dark fiber pairs (usually two to 12 total fibers) to our customers, who light the fiber using their own optronics. Our mobile infrastructure services provide direct fiber connections to cell towers, small cells, hub sites, and mobile switching centers. Our datacenters offer colocation and interconnection services to our customers, who then house and power computing and networking equipment for the purpose of aggregating and distributing data, voice, Internet, and video traffic. The contract terms in our Physical Infrastructure segment generally range from three to twenty years.

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Lit Services. Our Lit Services segment provides bandwidth infrastructure solutions over our metro, regional, and long-haul fiber networks where we use optronics to light the fiber and our customers pay us for access based on the amount and type of bandwidth they purchase. Our lit services include wavelength, Ethernet, IP, and SONET services. We target customers who require a minimum of 10G of bandwidth across their networks. The contract terms in this segment typically range from two to five years.

We also have an Other segment currently comprised of Zayo Professional Services ( ZPS ) and Zayo France operations. ZPS is our professional services business that provides network management and technical resources to our customers. Zayo France provides bandwidth infrastructure services using our Paris and regional fiber network and colocation centers across France.

Our sales force of 119 quota bearing representatives serves each of our primary operating segments and is organized by customer. Our average sales representative generated approximately \$15,000 of new monthly recurring revenue per month during the quarter ended December 31, 2014. Our sales force compensation includes both a base salary and a commission component. The commission plan is based on the net present value ( NPV ) of the total contract value sold less the required capital and certain operating expenses, which we believe aligns our sales force with the corporate objective of maximizing equity value created. We have recently launched a new on-line portal, Tranzact, which is designed to provide our sales people and customers the opportunity to evaluate and purchase bandwidth infrastructure services on demand using an integrated platform.

We utilize an integrated, custom-built cloud-based operating and reporting platform that is used universally across our Company. This system provides management the ability to monitor business activities, including quoting new business, order processing, installation planning, billing, and customer service. We believe our customized platform provides us a competitive advantage as it enables us to identify emerging trends in our business, constantly monitor the underlying economics of our contracts and capital plan, and provide our customers with commercial solutions and high-quality, responsive customer service. Each of the companies we acquire is rapidly integrated into our customized platform, which improves efficiency and helps drive the realization of cost synergies.

# **OUR MISSION, VISION & VALUES**

Own outcomes

Impact world

Our mission is to accelerate our customers capabilities to enrich, entertain, teach, protect, and inspire the people of the world by providing enormous bandwidth and connectivity over our exceptional network infrastructure.

Our vision is to amass fundamentally valuable fiber, datacenter, and structure assets and unleash their full value by providing thoughtful and innovative bandwidth infrastructure services.

Our values are to:

Embrace colleagues

Enamor customers

Delight investors

Leapfrog rivals
Pursue innovation

Enjoy journey

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#### **OUR BUSINESS STRATEGY**

In pursuit of our mission, our Business Strategy includes the following key elements:

Focus on Bandwidth Infrastructure. We expect that bandwidth needs for mobile applications, cloud-based computing, and machine-to-machine connectivity will continue to grow with the continued adoption of bandwidth-intensive devices, as well as the escalating demand for Internet-delivered video. We focus on providing high-bandwidth infrastructure solutions, which we believe are essential in the consumption and delivery of bandwidth-intensive applications and services by enterprise customers and communications service providers. We believe our disciplined approach to providing these critical services to our targeted customers enables us to offer a high level of customer service, while at the same time being responsive to changes in the marketplace.

Target Large Consumers of Bandwidth. Our asset base and product suite are geared for large consumers of bandwidth with high connectivity requirements. The majority of our customers require more than 10G of bandwidth; many of our customers require multiple terabytes of bandwidth. Our revenue base is generally characterized by customers with a high bandwidth spend, consisting of a large number of individual services and increasing bandwidth infrastructure service demand. Tailoring our operations around these products, services and customers allows us to operate efficiently and meet these large consumers requirements for mission-critical infrastructure.

Leverage Our Extensive Asset Base by Selling Services on Our Network. Targeting our sales efforts on services that utilize our existing fiber networks and datacenters enables us to limit our reliance on third-party service providers. We believe this in turn produces high incremental margins, which helps us expand consolidated margins, achieve attractive returns on the capital we invest, and realize significant levered free cash flow. We also believe this enables us to provide our customers with a superior level of customer service due to the relative ease in responding to customer service inquiries over one contiguous fiber network. Our existing networks enable us to sell additional bandwidth to our existing customers as their capacity needs grow.

Continue to Expand Our Infrastructure Assets. Our ability to rapidly add network capacity to meet the growing requirements of our customers is an important component of our value proposition. We will continue to seek opportunities to expand our network footprint where supporting customer contracts provide an attractive return on our investment. The expansion of our network footprint also provides the ancillary benefit of bringing other potential customer locations within reach. We design our networks with additional capacity so that increasing bandwidth capacity can be deployed economically and efficiently. A significant portion of our capital expenditures are success-based.

Leverage Our Existing Relationships and Assets to Innovate. We believe we possess a unique set of assets and management systems designed to deliver customer solutions tailored to specific trends we observe in the marketplace. Our high-energy, entrepreneurial culture fosters employee innovation on an ongoing basis in response to specific customer requirements. Furthermore, we plan to continue to commit capital to new lines of infrastructure businesses that leverage our existing assets. For example, we are expanding into small cell infrastructure services provided to wireless services providers. These services entail us providing dark fiber and related services from a small cell location back to a mobile switching center. We provide the fiber-based transport over our existing and/or newly constructed fiber networks. In addition, we provide network-neutral space and power for wireless service providers to co-locate their small cell antennas and ancillary equipment.

*Intelligently Expand Through Acquisitions.* We have made 34 acquisitions to date for an aggregate purchase consideration, net of cash, of \$4.6 billion, and associated with these acquisitions, we have

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acquired approximately \$457.6 million of Adjusted EBITDA based on the quarter prior to each acquisition s close annualized. See Business Business Strategy for an explanation of acquired Adjusted EBITDA. We believe we have consistently demonstrated an ability to acquire and effectively integrate companies, realize cost synergies, and organically grow revenue and Adjusted EBITDA post-acquisition. Acquisitions have the ability to increase the scale of our operations, which in turn affords us the ability to expand our operating leverage, extend our network reach, and broaden our customer base. To date, we have identified, planned, and realized cost synergies representing approximately \$132.6 million in annual recurring cost savings and have identified and planned, although not yet realized, an additional approximately \$27.8 million in annual recurring cost savings. To achieve the remaining unrealized cost synergies, we expect to incur one-time costs of approximately \$5.6 million, comprised of severance expense, and capital expenditures and early termination fees related to eliminating third party network expense. We believe our ability to realize significant cost synergies through acquisitions provides us with a competitive advantage in future consolidation opportunities within our industry. See

Business Strategy for an explanation of planned cost synergies. We will continue to evaluate potential acquisition opportunities and are regularly involved in acquisition discussions. We will evaluate these opportunities based on a number of criteria, including the quality of the infrastructure assets, the fit within our existing businesses, the opportunity to expand our network, and the opportunity to create value through the realization of cost synergies.

# **OUR COMPETITIVE STRENGTHS**

We believe the following are among our core competitive strengths and enable us to differentiate ourselves in the markets we serve:

Unique Bandwidth Infrastructure Assets. We believe replicating our extensive metro, regional, and long-haul fiber assets would be difficult given the significant capital, time, permitting, and expertise required. Our fiber networks span over 84,000 route miles and 6,700,000 fiber miles (representing an average of 80 fibers per route), serve 320 geographic markets in the United States and Europe, and connect to over 17,400 buildings. The majority of the markets that we serve and buildings to which we connect have few other networks capable of providing similar high-bandwidth infrastructure and connectivity solutions, which we believe provides us with a sustainable competitive advantage in these markets, and positions us as a mission-critical infrastructure supplier to the largest users of bandwidth. We believe that the vast majority of customers using our network, including our lit bandwidth, fiber-to-the-tower, and dark fiber customers, choose our services due to the quality and reach of our network, and the ability our network gives us to innovate and scale with their growing bandwidth needs. Additionally, we operate 45 datacenter facilities, which are located in eight of the most important carrier hotels in the U.S. and France. This collective presence, combined with our high network density, creates a network effect that helps us retain existing customers and attract new customers. We believe the uniqueness of our network and our focus on investment in infrastructure assets combined with our ability to realize cost synergies and margin improvement gained from acquisitions provides us with the ability to enhance our high Adjusted EBITDA margin profile. From July 1, 2012 through December 31, 2014, exclusive of acquisitions and stimulus grant reimbursements, we have invested \$938 million of capital in our networks, including expansion and maintenance expenditures.

Strong Revenue Growth, Visibility, and Durability. We have consistently grown our organic revenue, as gross installed revenue has exceeded churn processed in every quarter since we began reporting in March 2010. We believe our exposure to the enduring trend of increasing bandwidth consumption combined with our focused execution have allowed us to achieve this consistent growth. We typically provide our bandwidth infrastructure services for a fixed monthly recurring fee under multi-year contracts. Our contract terms range from one year to twenty years with a weighted average contract term of approximately 71 months for contracts entered into during the twelve months ended December 31,

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2014. As of December 31, 2014, we had approximately \$5.2 billion in revenue under contract with a weighted average remaining contract life of approximately 45 months. Our customers use our bandwidth infrastructure to support their mission-critical networks and applications. The costs and effort required to replace our services can be high, particularly for the services within our Physical Infrastructure segment, given the criticality of our services and the potential cost and disruption. We believe that increasing bandwidth needs combined with the mission-critical nature of our services provided under multi-year contracts create strong revenue growth, visibility, and durability, which support our decision-making abilities and financial stability. We believe that our industry s high barriers to entry, our economies of scale and scope and customer switching costs contribute to our sustainable and strong financial performance.

Customer Service and Ability to Innovate for Our Customers. Our sales and product professionals work closely with potential and existing customers to design tailored high-bandwidth connectivity solutions across our Strategic Product Groups to meet specific, varying, and evolving customer needs. We are focused on delivering high-quality, reliable service to our customers. We achieve this by leveraging our contiguous network to expand with our customers as they seek to build scale, coverage, and/or performance. Additionally, our focus on serving the largest and most sophisticated users of bandwidth keeps our sales, engineering, and service organizations attuned to the latest technologies, architectures, and solutions that our customers may seek to implement. We believe our willingness to innovate for our customers and our dedication to customer service help establish our position as an important infrastructure supplier and allow us to attract new customers and businesses, sell an increasing amount of services to our existing customers, and reduce customer turnover.

Strategic, Operational and Financial Transparency Excellence. As part of our strategy to serve the largest users of bandwidth, we have completed and integrated 34 acquisitions to date. Our acquired assets have been combined to create a contiguous network with the ability to provision and maintain local, regional, national, or international high-bandwidth connections across our Strategic Product Groups. Our entire network, sales and churn activity, installation pipeline, NPV commission plans, and all customer contracts are managed through an integrated operating and reporting platform, which gives management strong visibility into the business and improves our ability to drive return-maximizing decisions throughout the organization. We believe this approach creates efficiency, as evidenced by our identified, planned, and realized cost synergies, representing approximately \$132.6 million in annual recurring cost savings, and our identified and planned, although not yet realized, annual recurring cost savings of approximately \$27.8 million, from our 34 acquisitions to date. We also believe this approach allows for the integration of additional network assets whether through new builds or acquisitions. Our focus on operational and financial transparency not only allows us to be very nimble in attacking various market opportunities, but also provides us the ability to deliver disclosure that our stockholders and other stakeholders can use to accurately judge management s performance from a capital allocation, financial, and operational perspective.

Financially Focused and Entrepreneurial Culture. Virtually all operational and financial decisions we make are driven by the standard of maximizing the value of our enterprise. Our sales commission plans use an NPV-based approach with the goal of encouraging the proper behavior within our sales force, and our Strategic Product Groups are held to group level equity internal rate of return ( IRR ) targets set by management. To align individual behaviors with stockholder objectives, equity compensation is used throughout the Company, and our compensation plans include a larger equity component than we believe is standard in our industry. Our management and employees own approximately 9.3% of our outstanding shares and, after giving effect to this offering, are expected to own approximately 8.8% of our outstanding shares, which we believe is a significantly higher percentage than our public peers. In addition to striving for industry-leading operational and growth outcomes to drive value creation, we are prepared to use debt capacity to enhance stockholder returns, but not at the expense of other stakeholders and only at levels we

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believe are in the long-term interests of the Company, our customers, and our stockholders. Finally, our owners manual, mission, and investor transparency all serve to enhance cultural alignment across the Company and our stockholders.

Experienced Management with Unique Leadership Approach. We have assembled an experienced management team that we believe is well-qualified to lead our company and execute our strategy. Our management team has substantial industry experience in managing and designing fiber networks and network-neutral colocation and interconnection facilities and in selling and marketing bandwidth infrastructure services. In addition, our management team has significant experience in acquiring and integrating bandwidth infrastructure and assets. Our management team is a cohesive unit with a common history that in many cases precedes the Company s founding. We also believe that our approach to leadership operationally, financially, and culturally is unique in our industry and differentiates us from our competitors.

# RECENT DEVELOPMENTS

# Acquisition of IdeaTek

On December 3, 2014, we entered into a stock purchase agreement with the shareholders of IdeaTek Systems, Inc. ( IdeaTek ). The acquisition of IdeaTek closed on January 1, 2015, at which time we acquired all of the equity interest in IdeaTek. The purchase price, subject to certain post-closing adjustments, was \$52 million and was paid with cash on hand.

The acquisition of IdeaTek added 1,800 route miles to our network in Kansas, and includes a dense metro footprint in Wichita, Kansas. The network spans across Kansas and connects to approximately 600 cellular towers and over 100 additional buildings.

# Acquisition of Latisys

On January 13, 2015, we entered into stock purchase agreement dated January 13, 2015 (the Acquisition Agreement ) pursuant to which we agreed to acquire (the Latisys Acquisition ) all of the equity interest of the subsidiaries of Latisys Holdings, LLC (Latisys). The Latisys Acquisition closed on February 23, 2015. The \$675 million purchase price, subject to certain closing and post-closing adjustments, was funded by the net proceeds of the January 2015 Notes Offering (as defined below).

Latisys provides colocation and IaaS services through eight datacenters across five markets Northern Virginia, Chicago, Denver, Orange County and London. Its eight datacenters currently total over 185,000 square feet of billable space and 33 megawatts of critical power with the ability to expand. Latisys focuses on marketing to and serving approximately 1,100 predominantly medium to large enterprise customers with colocation, storage, compute and data connectivity needs.

Latisys generated revenue and Adjusted EBITDA of approximately \$27.4 million and \$11.8 million, respectively, for the three months ended December 31, 2014. See Non-GAAP Financial Measures and Summary Consolidated Financial Information and Other Data for a reconciliation of Latisys Adjusted EBITDA to net income (loss).

# Senior Unsecured Notes Offerings

On January 23, 2015, ZGL and Zayo Capital, Inc. (together, the Notes Issuers ) completed a private offering (the January 2015 Notes Offering ) exempt from registration under the Securities Act of 1933, as amended, of \$700.0 million aggregate principal amount of 6.00% senior unsecured notes due 2023 (the 2023 Notes ). The

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net proceeds from the January 2015 Notes Offering were used to fund the purchase price to be paid in connection with the Latisys Acquisition.

On March 9, 2015, the Notes Issuers completed a private offering (the March 2015 Notes Offering and together with the January 2015 Notes Offering, the 2015 Notes Offerings) of an additional \$730 million aggregate principal amount of the 2023 Notes, bringing the total aggregate principal amount of 2023 Notes outstanding to \$1.43 billion. Approximately \$729.2 million of the net proceeds from the March 2015 Notes Offering will be used to fund the redemption of the \$675 million 8.125% Senior Secured Notes due 2020 (the 2020 Secured Notes).

The excess net proceeds of the 2015 Notes Offerings will be used for general corporate purposes, which may include repayment of indebtedness, acquisitions, working capital and capital expenditures.

#### CORPORATE INFORMATION

Our principal executive office is located at 1805 29th Street, Suite 2050, Boulder, Colorado 80301. Our telephone number at that address is (303) 381-4683. Our website address is www.zayo.com. Information on our website is deemed not to be a part of this prospectus.

A simplified summary of our corporate structure following this offering appears below.

We are a Delaware corporation formed in 2007, and as of December 31, 2014, we had 1,645 employees. Our fiscal year ends June 30 each year, and we refer to the fiscal year ending June 30, 2015 as Fiscal 2015, ended June 30, 2014 as Fiscal 2014, the fiscal year ended June 30, 2013 as Fiscal 2013, the fiscal year ended June 30, 2012 as Fiscal 2012.

# RISKS TO CONSIDER

We are subject to a number of risks, including risks that may prevent us from achieving our business objectives or that may adversely affect our business, financial condition, results of operations, cash flows, and prospects. You should carefully consider the following risks, including the risks discussed in the section entitled Risk Factors, before investing in our common stock:

We have consistently generated net losses since our inception and expect such losses to continue for at least several years.

Since our inception, we have used more cash than we have generated from operations, and we may continue to do so.

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We are highly dependent on our management team and other key employees, many of whom own equity that was previously illiquid but became liquid as a result of our initial public offering.

Our revenue is relatively concentrated among a small number of customers, and the loss of any of these customers could significantly harm our business, financial condition, results of operations, and cash flows.

Future acquisitions are a component of our strategic plan, and will include integration and other risks that could harm our business.

We are growing rapidly and may not maintain or efficiently manage our growth.

Any failure of our physical infrastructure or services could lead to significant costs and disruptions.

We use franchises, licenses, permits, rights-of-way, conduit leases, fiber agreements, and property leases, which could be canceled or not renewed.

We are required to maintain, repair, upgrade, and replace our network and our facilities, the cost of which could materially impact our results and our failure to do so could irreparably harm our business.

Our debt level could negatively impact our financial condition, results of operations, cash flows, and business prospects and could prevent us from fulfilling our obligations under our outstanding indebtedness. In the future, we may incur substantially more indebtedness, which could further increase the risks associated with our leverage.

Our debt agreements contain restrictions on our ability to operate our business and to pursue our business strategies, and our failure to comply with these covenants could result in an acceleration of our indebtedness.

Our future tax liabilities are not predictable or controllable. If we become subject to increased levels of taxation, our financial condition and operations could be negatively impacted.

The international operations of our business expose us to risks that could materially and adversely affect the business.

We may be vulnerable to security breaches that could disrupt our operations and adversely affect our business and operations.

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#### THE OFFERING

Total common stock offered 19,000,000 shares

Common stock offered by us 4,000,000 shares

Common stock offered by the selling stockholders 15,000,000 shares

Option to purchase additional shares from the selling 2,850,000 shares stockholders

Common stock to be outstanding immediately after this offering

243,008,679 shares

Use of proceeds

The net proceeds to us from this offering, after deducting the underwriting discount and estimated offering expenses payable by us, will be approximately \$105.0 million.

We will not receive any proceeds from the sale of shares by the selling stockholders.

We intend to use the net proceeds from the sale of common stock by us in this offering for general corporate purposes, which may include acquisitions, working capital, capital expenditures, and repayment of indebtedness. Although we are always evaluating attractive bandwidth infrastructure acquisitions, we have not at this time identified any acquisition candidate for which we intend to use a portion of the proceeds of this offering. Our actual use of proceeds will depend on, among other things, market conditions. See Use of Proceeds.

Principal stockholders

Following the completion of this offering, our five largest stockholders are expected to be: investment funds affiliated with GTCR LLC (GTCR), which will beneficially own approximately 45,654,305 shares, or 18.8%, of our outstanding common stock, Oak Investment Partners XII, Limited Partnership (Oak Investment Partners), which will beneficially own approximately 23,111,485 shares, or 9.5%, of our outstanding common stock, M/C Partners, which will beneficially own approximately 21,424,642 shares, or 8.8%, of our outstanding common stock, Columbia Capital, which will beneficially own approximately 21,370,209 shares, or 8.8%, of our outstanding common stock, and Charlesbank Capital Partners ( Charlesbank ), which will beneficially own approximately 20,414,708 shares, or 8.4%, of our outstanding common stock.

None of our principal or other selling stockholders will receive any other fees in connection with this offering.

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Dividend policy

No dividends have been declared or paid on our shares of common stock. We currently intend to retain all available funds and any future earnings for use in the operation of our business, and therefore we do not anticipate paying any cash dividends in the foreseeable future. Any future determination to pay dividends will be at the discretion of our board of directors and will depend upon our financial condition, results of operations, cash flows, capital requirements, and other factors that our board of directors deems relevant. We are a holding company, and substantially all of our operations are carried out by our subsidiary, ZGL, and its subsidiaries. ZGL s ability to pay dividends to us is limited by its credit agreement and the indentures governing its outstanding notes, which may in turn limit our ability to pay dividends on our common stock. Our ability to pay dividends may also be restricted by the terms of any future credit agreement or any future debt or preferred securities of ours or of our subsidiaries. See Dividend Policy.

Risk factors

Investing in our common stock involves a high degree of risk. See Risk Factors beginning on page 17 of this prospectus for a discussion of factors you should carefully consider before deciding to invest in our common stock.

New York Stock Exchange Symbol

ZAYO

Unless otherwise indicated, all information in this prospectus relating to the number of shares of our common stock to be outstanding immediately after this offering:

excludes 14 million shares reserved for future issuance under our equity compensation plans; and

assumes no exercise by the underwriters of their option to purchase up to 2,850,000 additional shares from the selling stockholders.

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#### SUMMARY CONSOLIDATED FINANCIAL INFORMATION AND OTHER DATA

The following table summarizes our historical consolidated financial information for the periods and as of the dates indicated. The summary historical consolidated financial information as of June 30, 2013 and 2014 and for the years ended June 30, 2012, 2013 and 2014 is derived from, and qualified by reference to, our audited consolidated financial statements included elsewhere in this prospectus. The summary historical consolidated financial information as of June 30, 2012 is derived from our audited consolidated financial statements not included in this prospectus. The summary historical consolidated financial information as of December 31, 2014 and for the six months ended December 31, 2013 and 2014 is derived from, and qualified by reference to, our unaudited consolidated financial statements included elsewhere in this prospectus. The summary historical consolidated financial information as of December 31, 2013 is derived from our unaudited consolidated financial statements not included in this prospectus. Our unaudited consolidated financial statements have been prepared on the same basis as our audited consolidated financial statements and, in our opinion, reflect all adjustments, consisting only of normal and recurring adjustments, necessary for a fair presentation of such financial statements in all material respects.

The financial data set forth in the following tables should be read in conjunction with our historical consolidated financial statements and related notes and Management's Discussion and Analysis of Financial Condition and Results of Operations, each included elsewhere in this prospectus. The results for any interim period are not necessarily indicative of the results that may be expected for a full year or any future period.

	Year Ended June 30,			Six Months Ended December 31,		
	2012	2013	2014	2013	2014	
Consolidated Statements of Operations Data (in millions):						
Revenue	\$ 375.5	\$ 1,004.4	\$ 1,123.2	\$ 545.1	\$ 644.5	
Operating costs and expenses	305.7	894.8	1,067.1	491.5	586.9	
Operating income	69.8	109.6	56.1	53.6	57.6	
Other expenses, net	(52.8)	(279.4)	(200.4)	(102.6)	(159.3)	
Earnings/(loss) from continuing operations before						
income taxes	17.0	(169.8)	(144.3)	(49.0)	(101.7)	
Provision/(benefit) for income taxes	26.9	(24.2)	37.3	17.7	5.0	
		(= 1.1_)				
Loss from continuing operations	(9.9)	(145.6)	(181.6)	(66.7)	(106.7)	
Earnings from discontinued operations, net of income	(7.7)	(113.0)	(101.0)	(00.7)	(100.7)	
taxes	8.7	8.4	2.3	2.5		
Net loss	\$ (1.2)	\$ (137.2)	\$ (179.3)	(64.2)	(106.7)	
Consolidated Balance Sheet Data (at period end)						
(in millions):						
Cash and cash equivalents	\$ 150.7	\$ 91.3	\$ 297.4	\$ 206.8	\$ 163.6	
Property and equipment, net	754.7	2,437.7	2,821.4	2,529.1	2,930.6	
Total assets	1,442.1	4,251.2	5,050.4	4,495.6	5,063.9	
Long-term debt and capital lease obligations,						
including current portion	701.3	2,843.9	3,265.5	3,000.9	3,012.0	
Total stockholder s equity	410.3	606.3	416.4	557.4	1,075.0	
Selected cash flow data (in millions):						
Net cash flows provided by operating activities from						
continuing operations	\$ 167.6	\$ 404.9	\$ 566.5	239.4	241.9	
Purchases of property and equipment, net of stimulus						
grants(1)	\$ (124.1)	\$ (323.2)	\$ (360.8)	(175.0)	(244.8)	
Acquisitions	\$ (351.3)	\$ (2,480.7)	\$ (393.3)	(83.5)	(126.5)	

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Net cash flows used in investing activities from					
continuing operations	\$ (475.4)	\$ (2,804.0)	\$ (754.1)	(258.5)	(371.3)
Net cash flows provided by financing activities from					
continuing operations	\$ 433.1	\$ 2,340.0	\$ 392.7	132.7	(2.8)

				ded June 30	,		]	Months Ended ember 31,
		2012		2013		2014		2014
Other Financial Data and Operating Data:								
Adjusted EBITDA (in millions)(2)	\$	187.8	\$	554.4	\$	653.6	\$	372.7
Levered free cash flow/(deficit) (in millions)(3)					\$	205.7	\$	(2.9)
Customers		1,292		4,087		4,851		5,744
Total revenue under contract (\$ in millions)(4)	\$	1,874	\$	3,522	\$	4,667		5,198
Weighted average remaining contract term (in								
months)(5)		46		37		43		45
Route miles(6)		46,504		75,839		80,860		82,280
Fiber miles(7)	2,	,054,118	5,	442,780	5	,973,509		6,627,952
On-net buildings(8)		6,055		12,222		15,168		16,712
Reconciliation of Adjusted EBITDA:								
Net loss from continuing operations		(9.9)		(145.6)		(181.6)		(106.7)
Add back non-adjusted EBITDA items included		(5.7)		(113.0)		(101.0)		(100.7)
in loss from continuing operations:								
Depreciation and amortization		85.0		324.5		338.2		192.9
Interest expense		50.7		202.5		203.5		100.3
Provision/(benefit) for income taxes		26.9		(24.2)		37.3		5.0
Stock-based compensation		26.3		105.8		253.7		117.1
Loss on extinguishment of debt		20.3		77.3		1.9		30.9
Non-cash loss on investments		2.2		11.3		1.7		0.5
Foreign currency (gain)/loss on intercompany		2,2						0.5
loans(9)				(0.1)		(4.7)		27.9
Transaction costs(10)		6.6		14.2		5.3		4.8
Transaction costs(10)		0.0		14.2		5.5		7.0
Adjusted EBITDA	\$	187.8	\$	554.4	\$	653.6		372.7
Reconciliation of Levered Free Cash Flow (in millions):								
Net cash flows provided by operating activities								
from continuing operations					\$	566.5		241.9
Purchase of property and equipment, net of stimulus grant						(360.8)		(244.8)
Levered Free Cash Flow/(deficit)					\$	205.7		(2.9)

Other Financial Data for Three Months ended December 31, 2014 Reconciliation of Annualized Revenue (in thousands):	Three Months Ended December 31, 2014		
Revenue	\$	323.9	
Annualized Revenue(11)	\$	1,295.6	
Reconciliation of Adjusted EBITDA (in thousands):		,	
Net income from continuing operations		3.8	
Add back non-adjusted EBITDA items included in loss from continuing operations:			
Depreciation and amortization		96.9	
Interest expense		53.4	
Benefit for income taxes		(4.4)	
Stock-based compensation		(6.0)	
Loss on extinguishment of debt		30.9	
Non-cash loss on investments		0.5	
Foreign currency loss on intercompany loans(9)		13.3	
Transaction costs(10)		1.3	
Adjusted EBITDA	\$	189.7	
Annualized Adjusted EBITDA(12)	\$	758.8	

The financial information set forth below for Latisys is derived from the unaudited condensed consolidated financial statements of Latisys for the three months ended December 31, 2014, which have not been audited or reviewed and are not included in this prospectus. Financial statements are subject to adjustment upon an audit or review, and while we are not aware of any required adjustments, we can provide no assurance as to whether any adjustments would be required upon an audit or review of the Latisys financial statements.

Latisys Financial Data for Three Months ended December 31, 2014	Ei Decer 2	Months nded nber 31, 014 audited)
Net loss (in millions)	\$	(1.8)
Reconciliation to Adjusted EBITDA (in millions)(13): Interest and other income		
Depreciation and amortization		10.1
Interest expense		2.8
Income taxes		
Investor fees and expenses		0.1
Other expenses		0.6
Adjusted EBITDA	\$	11.8

<sup>(1)</sup> See Note 2 Basis of Presentation and Significant Accounting Policies n. Government Grants to our audited consolidated financial statements for the year ended June 30, 2014 for an explanation of our stimulus grants.

<sup>(2)</sup> Adjusted EBITDA is not a financial measurement prepared in accordance with GAAP. We define Adjusted EBITDA as earnings from continuing operations before interest, income taxes, depreciation, and amortization

- ( EBITDA ) adjusted to exclude acquisition or disposal-related transaction costs, losses on extinguishment of debt, stock-based compensation, unrealized foreign currency gains (losses) on an intercompany loan, and non-cash income (loss) on equity and cost method investments. See Non-GAAP Financial Measures. The table above sets forth, for the periods indicated, a reconciliation of net loss to Adjusted EBITDA, as net loss is calculated in accordance with GAAP.
- (3) Levered free cash flow is not a financial measurement prepared in accordance with GAAP. We define levered free cash flow as net cash flows provided by operating activities from continuing operations minus purchases of property and equipment, net of stimulus grants received. See Non-GAAP Financial Measures. The table sets forth, for the periods indicated, a reconciliation of net cash flows provided by operating activities to levered free cash flow.
- (4) Monthly recurring revenue (MRR) and monthly amortized revenue (MAR) under contract multiplied by the remaining contract term in months as of the reporting date, with a deemed maximum original contract term of twenty years.
- (5) The weighted average remaining contract term is equal to revenue under contract divided by the sum of MRR and MAR on last day of quarter and MRR and MAR associated with cumulative gross new sales (bookings) that have not yet become gross installed revenue (have not been activated or installed), excluding intercompany sales.
- (6) Route Miles including acquisitions closed after December 31, 2014 total approximately 84,000.
- Fiber Miles including acquisitions closed after December 31, 2014 total approximately 6,700,000.
- (8) On-net buildings including acquisitions closed after December 31, 2014 total approximately 17,400.
- (9) Unrealized foreign currency gains and losses result from the translation of intercompany loans to foreign subsidiaries denominated in U.S. dollars to British pounds, the functional currency of the subsidiaries.
- (10) Transaction costs include expenses associated with professional services (i.e. legal, accounting, regulatory, etc.) rendered in connection with signed and/or closed acquisitions or disposals (including spin-offs), travel expense, severance expense incurred on the date of acquisition or disposal, and other direct expenses incurred that are associated with such acquisitions or disposals.
- (11) Annualized Revenue is derived by multiplying Revenue for the quarter ended December 31, 2014 by four. See Non-GAAP Financial Measures.
- (12) Annualized Adjusted EBITDA is derived by multiplying Adjusted EBITDA for the quarter ended December 31, 2014 by four. See Non-GAAP Financial Measures.
- (13) Adjusted EBITDA for Latisys is calculated as net income (loss) adjusted to add back interest and other income, depreciation and amortization, interest expense, income taxes, investor fees and expenses and other expenses, including gain/loss on sales of assets, loan fees, and acquisition costs. See Non-GAAP Financial Measures.

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#### RISK FACTORS

This offering and an investment in our common stock involve a high degree of risk. You should carefully consider the risks and uncertainties described below, together with the risks and uncertainties described elsewhere in this prospectus, including our consolidated financial statements and the related notes contained elsewhere in this prospectus, before you decide to purchase shares of our common stock. If any of the following risks or uncertainties actually occurs, our business, financial condition, results of operations, cash flow and prospects could be materially and adversely affected. As a result, the price of our common stock could decline and you could lose all or part of your investment in our common stock.

# Risks Related to our Business

We have consistently generated net losses since our inception and expect such losses to continue for at least several years.

We have consistently generated net losses since our inception and expect such losses to continue for at least several years. These net losses primarily have been driven by significant depreciation, amortization, interest expense, and stock-based compensation. During the year ended June 30, 2014 and the six months ended December 31, 2014, we had depreciation and amortization expense of \$338.2 million and \$192.9 million, stock-based compensation expense of \$253.7 million and \$117.1 million, and interest expense of \$203.5 million and \$100.3 million, respectively. At December 31, 2014, we had \$3,785.7 million of total debt (including capital lease obligations and before unamortized discount on our Term Loan Facility) after giving effect to the 2015 Notes Offerings and the application of the net proceeds thereof. We cannot assure you that we will generate net income in the future.

Since our inception, we have used more cash than we have generated from operations, and we may continue to do so.

Since our inception, we have consistently consumed our entire positive cash flow generated from operating activities with our investing activities. Our investing activities have consisted principally of the acquisition of businesses as well as material additions to property and equipment. We have funded the excess of cash used in investing activities over cash provided by operating activities with proceeds from equity contributions and debt issuances.

We intend to continue to invest in expanding our fiber network and our business and pursuing acquisitions that we believe provide an attractive return on our capital. These investments may continue to exceed the amount of cash flow available from operations after debt service requirements. To the extent that our investments exceed our cash flow from operations, we plan to rely on potential future debt or equity issuances, which could increase interest expense or dilute your interest as a stockholder, as well as cash on hand and borrowings under our revolving credit facility. We cannot assure you, however, that we will be able to obtain or continue to have access to sufficient capital on reasonable terms, or at all, to successfully grow our business.

We are highly dependent on our management team and other key employees, many of whom own equity that was previously illiquid but became liquid as a result of our initial public offering.

We expect that our continued success will largely depend upon the efforts and abilities of members of our management team and other key employees. Our success also depends upon our ability to identify, attract, develop, and retain qualified employees. None of the executive management team except for Mr. Caruso is bound by an employment agreement with us. If we lost members of our management team or other key employees, it would likely have a material adverse effect on our business. As announced on December 26, 2014, Dan Caruso, Chief Executive Officer and Chairman of the Board of Directors of the Company is undergoing treatment for prostate cancer. Mr. Caruso was diagnosed with and treated for prostate cancer in 2013 and recent tests have revealed that trace amounts of the cancer remain. The current treatments began in January of 2015.

Mr. Caruso is continuing to fulfill his responsibilities as the Company s CEO and Chairman on a full-time basis with no interruption. At this time, no organizational changes related to Mr. Caruso s cancer treatment are planned or anticipated.

All of our officers and many of our key management and employees have had a significant portion of their compensation paid in equity. Our employees, including members of our senior management, will offer a total of 819,003 shares for sale in this offering. A substantial portion of management and employee equity will be vested at the time of this offering and is expected to become tradable, subject to certain trading restrictions, after the expiration of the 180-day lock-up agreements executed in connection with our initial public offering (which is scheduled to expire on April 15, 2015, subject to certain extensions) and, with respect to our officers, directors and the selling stockholders in this offering, the 90-day lock-up agreement executed in connection with this offering. This liquidity will in many cases represent material wealth of our officers and key management employees that may impact retention and focus of existing key employees.

Our revenue is relatively concentrated among a small number of customers, and the loss of any of these customers could significantly harm our business, financial condition, results of operations, and cash flows.

Our largest single customer, based on recurring revenue, accounted for approximately 6% of our revenue during the six months ended December 31, 2014, and total revenues from our top ten customers accounted for approximately 29% of our revenue during the six months ended December 31, 2014. We currently depend, and expect to continue to depend, upon a relatively small number of customers for a significant percentage of our revenue. Many of these customers are also competitors for some or all of our service offerings. Our customer contracts typically have terms of one to twenty years. Our customers may elect not to renew these contracts. Furthermore, our customer contracts are terminable for cause if we breach a material provision of the contract. We may face increased competition and pricing pressure as our customer contracts become subject to renewal. Our customers may negotiate renewal of their contracts at lower rates, for fewer services or for shorter terms. Many of our customers are in the telecommunications industry, which is undergoing consolidation. To the extent that two or more of our customers combine, they may be able to use their greater size to negotiate lower prices from us and may purchase fewer services from us, especially if their networks overlap. If we are unable to successfully renew our customer contracts on commercially acceptable terms, or if our customer contracts are terminated, our business could suffer.

We are also subject to credit risk associated with the concentration of our accounts receivable from our key customers. If one or more of these customers were to become bankrupt, insolvent or otherwise were unable to pay for the services provided by us, we may incur significant write-offs of accounts receivable or incur impairment charges.

We have numerous customer orders for connections, including contracts with multiple national wireless carriers to build out additional towers. If we are unable to satisfy new orders or build our network according to contractually specified deadlines, we may incur penalties or suffer the loss of revenue.

Future acquisitions are a component of our strategic plan, and will include integration and other risks that could harm our business.

We have grown rapidly and intend to continue to acquire complementary businesses and assets, and some of these acquisitions may be large or in new geographic areas where we do not currently operate. This exposes us to the risk that when we evaluate a potential acquisition target we over-estimate the target—s value and, as a result, pay too much for it. We also cannot be certain that we will be able to successfully integrate acquired assets or the operations of the acquired entity with our existing operations. We have previously engaged in and we may continue to engage in large acquisitions, such as the AboveNet and Latisys acquisitions, which could be much more difficult to integrate. Difficulties with integration could cause material customer disruption and dissatisfaction, which could in turn increase churn and reduce new sales. Additionally, we may not be able to integrate acquired businesses in a manner that permits us to realize the cost synergies we anticipate in the time,

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manner, or amount we currently expect, or at all. Our actual cost synergies, cost savings, growth opportunities, and efficiency and operational benefits resulting from any acquisition may be lower and may take longer to realize than we currently expect. In addition, some recently acquired companies have had Adjusted EBITDA margins that were lower than ours, which had a negative impact on our incremental margins. Future acquisitions may have a similar effect.

We may incur additional debt or issue additional equity to assist in the funding of these potential transactions, which may increase our leverage and/or dilute your interest as a stockholder. Further, additional transactions could cause disruption of our ongoing business and divert management s attention from the management of daily operations to the closing and integration of the acquired business. Acquisitions also involve other operational and financial risks such as:

increased demand on our existing employees and management related to the increase in the size of the business and the possible distraction from our existing business due to the acquisition;

loss of key employees and salespeople of the acquired business;

liabilities of the acquired business, both unknown and known at the time of the consummation of the acquisition;

discovery that the financial statements we relied on to buy a business were incorrect;

expenses associated with the integration of the operations of the acquired business;

the possibility of future impairment, write-downs of goodwill and other intangibles associated with the acquired business;

finding that the services and operations of the acquired business do not meet the level of quality of those of our existing services and operations; and

recognizing that the internal controls of the acquired business were inadequate.

We are growing rapidly and may not maintain or efficiently manage our growth.

We have rapidly grown our company through acquisitions of companies and assets as well as expansion of our own network and the acquisition of new customers through our own sales efforts. We also intend to continue to grow our company, including through acquisitions, some of which may be large. Customers can be reluctant to switch providers of bandwidth services because it can involve substantial expense and technical difficulty. That can make it harder for us to acquire new customers through our own sales efforts. Our expansion may place strains on our management and our operational and financial infrastructure. Our ability to manage our growth will be particularly dependent upon our ability to:

expand, develop, and retain an effective sales force and other qualified personnel;

maintain the quality of our operations and our service offerings;

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attract customers to switch from their current providers to us in spite of the costs associated with switching providers;

maintain and enhance our system of internal controls to ensure timely and accurate reporting; and

expand our operational information systems in order to support our growth, including integrating new customers without disruption.

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Service level agreements in our customer agreements could subject us to liability or the loss of revenue.

Our contracts with customers typically contain service guarantees (including network availability) and service delivery date targets, which could enable customers to claim credits and, under certain conditions, terminate their agreements. Our inability to meet our service level guarantees could adversely affect our revenue. Lost revenue from failure to meet service level guarantees was approximately \$0.9 million and \$0.5 million in Fiscal 2014 and the six months ended December 31, 2014, respectively. While we typically have carve-outs for force majeure events, many events, such as fiber cuts, equipment failure and third-party vendors being unable to meet their underlying commitments with us, could impact our ability to meet our service level agreements.

Any failure of our physical infrastructure or services could lead to significant costs and disruptions.

Our business depends on providing customers with highly reliable service. The services we provide are subject to failure resulting from numerous factors, including:

human error;
power loss;
improper building maintenance by the landlords of the buildings in which our datacenters are located;
physical or electronic security breaches;
fire, earthquake, hurricane, flood, and other natural disasters;
water damage;
the effect of war, terrorism, and any related conflicts or similar events worldwide; and

sabotage and vandalism.

Problems within our network or our datacenters, whether within our control or the control of our landlords or other third-party providers, could result in service interruptions or equipment damage. In the past, we have experienced disruptions in our network attributed to equipment failure and power outages. Although such disruptions have been remedied and the network has been stabilized, there can be no assurance that similar disruptions will not occur in the future. Given the service level agreement obligations we typically have in our customer contracts, such disruptions could result in customer credits; however, we cannot assume that our customers will accept these credits as compensation in the future, and we may face additional liability.

We use franchises, licenses, permits, rights-of-way, conduit leases, fiber agreements, and property leases, which could be canceled or not renewed

We must maintain rights-of-way, franchises, and other permits from railroads, utilities, state highway authorities, local governments, transit authorities, and others to operate our owned fiber network. We cannot be certain that we will be successful in maintaining these rights-of-way agreements or obtaining future agreements on acceptable terms. Some of these agreements are short-term or revocable at will, and we cannot assure you that we will continue to have access to existing rights-of-way after they have expired or terminated. If a material portion of these agreements are terminated or are not renewed, we might be forced to abandon our networks. In order to operate our networks, we must also maintain fiber leases and IRU agreements that we have with public and private entities. There is no assurance that we will be able to renew those

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fiber routes on favorable terms, or at all. If we are unable to renew those fiber routes on favorable terms, we may face increased costs or reduced revenues.

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In order to expand our network to new locations, we often need to obtain additional rights-of-way, franchises, and other permits. Our failure to obtain these rights in a prompt and cost-effective manner may prevent us from expanding our network, which may be necessary to meet our contractual obligations to our customers and could expose us to liabilities.

If we lose or are unable to renew key real property leases where we have located our POPs, it could adversely affect our services and increase our costs, as we would be required to restructure our network and move our POPs.

We are required to maintain, repair, upgrade, and replace our network and our facilities, the cost of which could materially impact our results and our failure to do so could irreparably harm our business.

Our business requires that we maintain, repair, upgrade, and periodically replace our facilities and networks. This requires management time and capital expenditures. In the event that we fail to maintain, repair, upgrade, or replace essential portions of our network or facilities, it could lead to a material degradation in the level of service that we provide to our customers. Our networks can be damaged in a number of ways, including by other parties engaged in construction close to our network facilities. In the event of such damage, we will be required to incur expenses to repair the network. We could be subject to significant network repair and replacement expenses in the event a terrorist attack or a natural disaster damages our network. Further, the operation of our network requires the coordination and integration of sophisticated and highly specialized hardware and software. Our failure to maintain or properly operate this can lead to degradations or interruptions in customer service. Our failure to provide proper customer service could result in claims from our customers, early termination of contracts, and damage our reputation.

Our debt level could negatively impact our financial condition, results of operations, cash flows, and business prospects and could prevent us from fulfilling our obligations under our outstanding indebtedness. In the future, we may incur substantially more indebtedness, which could further increase the risks associated with our leverage.

As of December 31, 2014, our total debt (including capital lease obligations and before unamortized discount on our Term Loan Facility) after giving effect to the 2015 Notes Offerings and the application of the net proceeds thereof was \$3,785.7 million, primarily consisting of ZGL s \$325.6 million of 10.125% Senior Unsecured Notes due 2020 (the 2020 Unsecured Notes and together with the 2020 Secured Notes, the 2020 Notes), its \$1.43 billion of 6.00% 2023 Notes (the 2023 Notes together with the 2020 Notes, the Notes), its \$2,000.5 million senior secured term loan facility (the Term Loan Facility) and \$29.6 million in capital lease obligations. In addition, ZGL has a \$250.0 million senior secured revolving credit facility (the Revolver, and collectively with the Term Loan Facility, the Credit Facilities), of which \$241.4 million was available at December 31, 2014, subject to certain conditions. Subject to the limitations set forth in the indentures (the Indentures) governing the 2020 Notes and the 2023 Notes and the agreement governing the Credit Facilities (the Credit Agreement), ZGL may incur additional indebtedness (including additional first lien obligations) in the future. If new indebtedness is added to our current levels of indebtedness, the related risks that we now face in light of our current debt level, including our possible inability to service our debt, could intensify.

Our level of debt could have important consequences, including the following:

making it more difficult for us to satisfy our obligations under our debt agreements;

requiring us to dedicate a substantial portion of our cash flow from operations to required payments on debt, thereby reducing the availability of cash flow for working capital, capital expenditures, and other general business activities;

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limiting our ability to obtain additional financing in the future for working capital, capital expenditures, acquisitions, and general corporate and other activities;

limiting our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate;

increasing our vulnerability to both general and industry-specific adverse economic conditions;

placing us at a competitive disadvantage relative to less leveraged competitors; and

preventing us from raising the funds necessary to repurchase the Notes tendered to ZGL upon the occurrence of certain changes of control, which would constitute a default under the Indentures.

Cash payments for interest, net of capitalized interest, which are reflected in our cash flows from operating activities, during the year ended June 30, 2014 and the six months ended December 31, 2014 were \$175.3 million and \$144.7 million, respectively, and represented 31% and 60%, respectively, of our cash flows from operating activities. Excluding our partial redemption of \$249.4 million of the 2020 Notes and related \$23.8 million call premium payment in December 2014, we also made cash payments related to principal payments on our debt obligations (including capital leases) during the year ended June 30, 2014 and the six months ended December 31, 2014 of \$25.9 million and \$11.6 million, respectively, which are reflected in our cash flows from financing activities, and represented 5% of our cash flows from operating activities during the respective periods.

# We may not be able to generate enough cash flow to meet our debt obligations.

Our future cash flow may be insufficient to meet our debt obligations and commitments. Any insufficiency could negatively impact our business. A range of economic, competitive, business, regulatory, and industry factors will affect our future financial performance, and, as a result, our ability to generate cash flow from operations and to pay our debt. Many of these factors, such as economic and financial conditions in our industry and the U.S. or the global economy, or competitive initiatives of our competitors, are beyond our control.

If we do not generate enough cash flow from operations to satisfy our debt obligations, we may have to undertake alternative financing plans, such as:

reducing or delaying capital investments;

raising additional capital;

refinancing or restructuring our debt; and

selling assets.

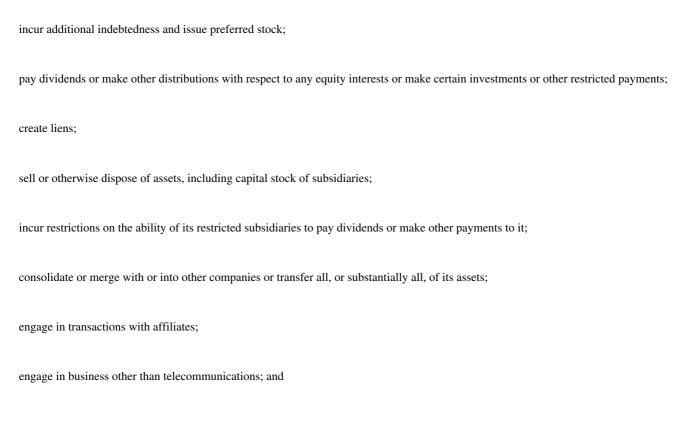
We cannot assure you that we would be able to implement alternative financing plans, if necessary, on commercially reasonable terms, or at all, or that implementing any such alternative financing plans would allow us to meet our debt obligations.

If ZGL is unable to meet its debt service obligations, it would be in default under the terms of the Indentures and the Credit Agreement, permitting acceleration of the amounts due on the Notes and under the Credit Agreement and eliminating our ability to draw on the Revolver. If the amounts outstanding under the Credit Facilities, the Notes, or other future indebtedness were to be accelerated, we could be forced to file for bankruptcy.

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Our debt agreements contain restrictions on our ability to operate our business and to pursue our business strategies, and our failure to comply with these covenants could result in an acceleration of our indebtedness.

The Indentures and the Credit Facilities each contain, and agreements governing future debt issuances may contain, covenants that restrict ZGL s ability to, among other things:



enter into sale and leaseback transactions.

As a result of these covenants, we are limited in the manner in which we may conduct our business, and as a result we may be unable to engage in favorable business activities or finance future operations or capital needs. The ability to comply with some of the covenants and restrictions contained in the Credit Agreement and the Indentures may be affected by events beyond our control. If market or other economic conditions deteriorate, our ability to comply with these covenants may be impaired. A failure to comply with the covenants, ratios, or tests in the Credit Agreement, the Indentures, or any future indebtedness could result in an event of default under the Credit Facilities, the Indentures or our future indebtedness, which, if not cured or waived, could have a material adverse effect on our business, financial condition, and results of operations.

In addition, the Credit Facilities require ZGL to comply with specified financial ratios, including ratios regarding total leverage, secured leverage and fixed charge coverage. Our ability to comply with these ratios may be affected by events beyond our control. These restrictions limit our ability to plan for or react to market conditions, meet capital needs, or otherwise constrain our activities or business plans. They also may adversely affect our ability to finance our operations, enter into acquisitions, or engage in other business activities that would be in our interest.

A breach of any of the covenants contained in the Credit Agreement, in any future credit agreement or the Indentures or our inability to comply with the financial ratios could result in an event of default, which would allow the lenders to declare all borrowings outstanding to be due and payable or to terminate the ability to borrow under the Revolver. If the amounts outstanding under the Credit Facilities, the Notes or other future indebtedness were to be accelerated, we cannot assure that our assets would be sufficient to repay in full the money owed, including the Notes. In such a situation, we could be forced to file for bankruptcy.

Our future tax liabilities are not predictable or controllable. If we become subject to increased levels of taxation, our financial condition and operations could be negatively impacted.

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We provide telecommunication and other services in multiple jurisdictions across the United States and Europe and are, therefore, subject to multiple sets of complex and varying tax laws and rules. We cannot predict

the amount of future tax liabilities to which we may become subject. Any increase in the amount of taxation incurred as a result of our operations or due to legislative or regulatory changes would be adverse to us. In addition, we may become subject to income tax audits by many tax jurisdictions throughout the world. It is possible that certain tax positions taken by us could result in tax liabilities for us. While we believe that our current provisions for taxes are reasonable and appropriate, we cannot assure you that these items will be settled for the amounts accrued or that we will not identify additional exposures in the future.

We cannot assure you whether, when or in what amounts we will be able to use our net operating losses, or when they will be depleted.

At June 30, 2014, we had approximately \$1,110.0 million of federal net operating losses ( NOLs ), which relate primarily to prior acquisitions. Under certain circumstances, these NOLs can be used to offset our future federal and certain taxable income. If we experience an ownership change, as defined in Section 382 of the Internal Revenue Code and related Treasury regulations at a time when our market capitalization is below a certain level, our ability to use the NOLs could be substantially limited. This limit could impact the timing of the usage of the NOLs, thus accelerating cash tax payments or causing NOLs to expire prior to their use, which could affect the ultimate realization of the NOLs.

Furthermore, transactions that we enter into, as well as transactions by existing or future 5% stockholders that we do not participate in, could cause us to incur an ownership change, which could prevent us from fully utilizing our NOLs to reduce our federal income taxes. These limitations could cause us not to pursue otherwise favorable acquisitions and other transactions involving our capital stock, or could reduce the net benefits to be realized from any such transactions. Despite this, we expect to use substantially all of these NOLs and certain other deferred tax attributes as an offset to our federal future taxable income, although the timing of that use will depend upon our future earnings and future tax circumstances. If and when our NOLs are fully utilized, we expect that the amount of our cash flow dedicated to the payment of federal taxes will increase substantially.

We may be subject to interest rate risk and increasing interest rates may increase our interest expense.

Borrowings under each of the Credit Facilities bear, and our future indebtedness may bear, interest at variable rates and expose us to interest rate risk. If interest rates increase, our debt service obligations on the variable rate indebtedness would increase even though the amount borrowed remained the same, and our net income and cash available for servicing our indebtedness would decrease.

The international operations of our business expose us to risks that could materially and adversely affect the business.

We have operations and investments outside of the United States, as well as rights to undersea cable capacity extending to other countries, that expose us to risks inherent in international operations. These include:

general economic, social and political conditions;

the difficulty of enforcing agreements and collecting receivables through certain foreign legal systems;

tax rates in some foreign countries may exceed those in the U.S.;

foreign currency exchange rates may fluctuate, which could adversely affect our results of operations and the value of our international assets and investments;

foreign earnings may be subject to withholding requirements or the imposition of tariffs, exchange controls or other restrictions;

difficulties and costs of compliance with foreign laws and regulations that impose restrictions on our investments and operations, with penalties for noncompliance, including loss of licenses and monetary fines;

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difficulties in obtaining licenses or interconnection arrangements on acceptable terms, if at all; and

changes in U.S. laws and regulations relating to foreign trade and investment. We may as part of our expansion strategy increase our exposure to international investments and operations.

Our international operations are subject to the laws and regulations of the U.S. and many foreign countries, including the U.S. Foreign Corrupt Practices Act and the U.K. Bribery Act.

We are subject to a variety of laws regarding our international operations, including the U.S. Foreign Corrupt Practices Act and the U.K Bribery Act of 2010, and regulations issued by U.S. Customs and Border Protection, the U.S. Bureau of Industry and Security, the U.S. Treasury Department s Office of Foreign Assets Control (OFAC) and various foreign governmental agencies. We cannot predict the nature, scope or effect of future regulatory requirements to which our international operations might be subject or the manner in which existing laws might be administered or interpreted. Actual or alleged violations of these laws could lead to enforcement actions and financial penalties that could result in substantial costs.

The U.S. Foreign Corrupt Practices Act, the U.K. Bribery Act and similar anti-bribery laws in other jurisdictions generally prohibit companies and their intermediaries from making improper payments for the purpose of obtaining or retaining business. Recent years have seen a substantial increase in anti-bribery law enforcement activity with more frequent and aggressive investigations and enforcement proceedings by both the Department of Justice and the U.S. Securities and Exchange Commission, increased enforcement activity by non-U.S. regulators and increases in criminal and civil proceedings brought against companies and individuals. We have created and implemented a program for compliance with anti-bribery laws. Because our anti-bribery internal control policies and procedures have been recently implemented, we may have increased exposure to reckless or criminal acts committed by our employees or third-party intermediaries. Violations of these anti-bribery laws may result in criminal or civil sanctions, which could have a material adverse effect on our business, financial condition, and results of operations.

### Our international operations expose us to currency risk.

We conduct a portion of our business using the British Pound Sterling and the Euro. Appreciation of the U.S. Dollar adversely affects our consolidated revenue. For example, the U.S. Dollar has appreciated significantly against the Euro in recent periods. Since we tend to incur costs in the same currency in which those operations realize revenue, the effect on operating income and operating cash flow is largely mitigated. However, if the U.S. Dollar continues to appreciate significantly, future revenues, operating income and operating cash flows could be materially affected.

We may be vulnerable to security breaches that could disrupt our operations and adversely affect our business and operations.

Despite security measures and business continuity plans, our information technology networks and infrastructure may be vulnerable to damage, disruptions, or shutdowns due to unauthorized access, computer viruses, cyber-attacks, distributed denial of service, and other security breaches. An attack on or security breach of our network could result in interruption or cessation of services, our inability to meet our service level commitments, and potentially compromise customer data transmitted over our network. We cannot guarantee that our security measures will not be circumvented, resulting in network failures or interruptions that could impact our network availability and have a material adverse effect on our business, financial condition, and operational results. We may be required to expend significant resources to protect against such threats. If an actual or perceived breach of our security occurs, the market perception of the effectiveness of our security measures could be harmed, and we could lose customers. Any such events could result in legal claims or penalties, disruption in operations, misappropriation of sensitive data, damage to our reputation, and/or costly response measures, which could adversely affect our business.

#### **Risks Related to Our Industry**

We could face increased competition from companies in the telecommunications and media industries that currently do not focus on bandwidth infrastructure.

Many of our competitors in the bandwidth infrastructure space are other focused bandwidth infrastructure providers that operate on a regional or local basis. In some cases we also compete with communications service providers who also own certain infrastructure assets and make them available to customers as an infrastructure service. These communication service providers include ILECs, such as AT&T and Verizon, and cable television companies, such as Comcast.

Some of these competitors have greater financial, managerial, sales and marketing, and research and development resources than we do and are able to promote their brands with significantly larger budgets. Most of them are also our customers. If ILECs and cable television companies focus on providing bandwidth infrastructure, it could have a material adverse effect on us. A few of these competitors also have significant fiber assets that they principally employ in the provision of their communications services. If any of these competitors with greater resources and/or significant fiber assets chose to focus those resources on bandwidth infrastructure, our ability to compete in the bandwidth infrastructure industry could be negatively impacted. To the extent that communication service providers, cable television companies, and other media companies choose to distribute their content over their own networks, that could reduce demand for our services. Additionally, significant new entrants into the bandwidth services industry would increase supply, which could cause prices for our services to decline.

Consolidation among companies in the telecommunications and cable television industries could further strengthen our competitors and adversely impact our business.

The telecommunications and cable television industries are intensely competitive and continue to undergo significant consolidation. There are many reasons for consolidation in these industries, including the desire for communications and cable television companies to acquire network assets in regions where they currently have no or insufficient amounts of owned network infrastructure. The consolidation within the industry may cause customers to disconnect services to move them to their own networks, or consolidate buying with other bandwidth infrastructure providers. Additionally, consolidation in the industry could further strengthen our competitors, give them greater financial resources and geographic reach, and allow them to put additional pressure on prices for bandwidth infrastructure services.

#### Certain of our services are subject to regulation that could change or otherwise impact us in an adverse manner.

Communications services are subject to domestic and international regulation at the federal, state, and local levels. These regulations affect our business and our existing and potential competitors. Our electronic communications services and electronic communications networks in Europe and elsewhere are subject to regulatory oversight by national communications regulators, such as the United Kingdom's Office of Communications (Ofcom') and France's Autorité de Régulation des Communications Electroniques et des Postes (ARCEP). In addition, in the United States, both the Federal Communications Commission (FCC) and the state public utility commissions or similar regulatory authorities (the State PUCs) typically require us to file periodic reports, pay various regulatory fees and assessments, and to comply with their regulations. Such compliance can be costly and burdensome and may affect the way we conduct our business. Delays in receiving required regulatory approvals (including approvals relating to acquisitions or financing activities or for interconnection agreements with other carriers), the enactment of new and adverse international or domestic legislation or regulations (including those pertaining to broadband initiatives and net-neutrality), or the denial, modification or termination by a regulator of any approval or authorization, could have a material adverse effect on our business. Further, the current regulatory landscape is subject to change through judicial review of current

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legislation and rulemaking by the FCC, Ofcom, ARCEP, and other domestic, foreign, and international rulemaking bodies. These bodies regularly consider changes to their regulatory framework and fee obligations. Changes in current regulation may make it more difficult to obtain the approvals necessary to operate our business, significantly increase the regulatory fees to which we are subject, or have other adverse effects on our future operations in the United States and Europe.

## Unfavorable general global economic conditions could negatively impact our operating results and financial condition.

Unfavorable general global economic conditions could negatively affect our business. Although it is difficult to predict the impact of general economic conditions on our business, these conditions could adversely affect the affordability of, and customer demand for, our services, and could cause customers to delay or forgo purchases of our services. One or more of these circumstances could cause our revenue to decline. Also, our customers may not be able to obtain adequate access to credit, which could affect their ability to purchase our services or make timely payments to us. The current economic conditions, including federal fiscal and monetary policy actions, may lead to inflationary conditions in our cost base, particularly in our lease and personnel related expenses. This could harm our margins and profitability if we are unable to increase prices or reduce costs sufficiently to offset the effects of inflation in our cost base. For these reasons, among others, if challenging economic conditions persist or worsen, our operating results and financial condition could be adversely affected.

Disruptions in the financial markets could affect our ability to obtain debt or equity financing or to refinance our existing indebtedness on reasonable terms or at all.

Disruptions in the financial markets could impact our ability to obtain debt or equity financing, or lines of credit, in the future as well as impact our ability to refinance our existing indebtedness on reasonable terms or at all, which could affect our strategic operations and our financial performance and force modifications to our operations.

#### Changes in our traffic patterns or industry practice could result in increasing peering costs for our IP network.

Peering agreements with other ISPs have allowed us to access the Internet and exchange traffic with these providers. In most cases, we peer with these ISPs on a payment-free basis, referred to as settlement-free peering. We plan to continue to leverage this settlement-free peering. If other providers change the terms upon which they allow settlement-free peering or if changes in Internet traffic patterns, including the ratio of inbound to outbound traffic, cause us to fall below the criteria that these providers use in allowing settlement-free peering, the costs of operating our Internet backbone will likely increase. Any increases in costs could have an adverse effect on our margins and our ability to compete in the IP market.

## Terrorism and natural disasters could adversely impact our business.

The ongoing threat of terrorist activity and other acts of war or hostility have had, and may continue to have, an adverse effect on business, financial and general economic conditions. Effects from these events and any future terrorist activity, including cyber terrorism, may, in turn, increase our costs due to the need to provide enhanced security, which would adversely affect our business and results of operations. Terrorist activity could damage or destroy our Internet infrastructure and may adversely affect our ability to attract and retain customers, raise capital, and operate and maintain our network access points. We are particularly vulnerable to acts of terrorism because of our large datacenter presence in New York. We are also susceptible to other catastrophic events such as major natural disasters, extreme weather, fires, or similar events that could affect our headquarters, other offices, our network, infrastructure, or equipment, all of which could adversely affect our business.

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#### Risks Related to this Offering and Ownership of Our Common Stock

Our stock price may be volatile or may decline regardless of our operating performance and you may not be able to resell your shares at or above the initial public offering price, if at all.

The market price of our common stock may fluctuate significantly in response to numerous factors, many of which are beyond our control. In addition to the other risk factors described herein, these factors include:

actual or anticipated fluctuations in our revenue and other operating results;

announcements by us or our competitors of significant technical innovations, acquisitions, strategic partnerships, joint ventures or capital commitments;

changes in operating performance and stock market valuations of other companies in our industry;

the addition or loss of significant customers;

fluctuations in the trading volume of our common stock or the size of our public float;

announcements by us with regard to the effectiveness of our internal controls and our ability to accurately report our financial results;

price and volume fluctuations in the overall stock market, including as a result of trends in the economy as a whole;

general economic, legal, regulatory and market conditions unrelated to our performance;

lawsuits threatened or filed against us; and

other events or factors, including those resulting from war, incidents of terrorism or responses to these events.

If the market price of our common stock after this offering does not exceed the public offering price, you may not realize any return on your investment in our common stock and may lose some or all of your investment. In addition, the stock markets have experienced extreme fluctuations in price and trading volume that have caused and will likely continue to cause the stock prices of many telecommunications companies to fluctuate in a manner unrelated or disproportionate to the operating performance of those companies. In the past, stockholders have instituted securities class action litigation following periods of declining stock prices. If we were to become involved in securities litigation, we could face substantial costs and be forced to divert resources and the attention of management from our business, which could adversely affect our business.

If securities or industry analysts do not continue to publish or publish inaccurate or unfavorable research about our business, our stock price and trading volume could decline.

The trading market for our common stock depends on the research and reports that securities or industry analysts publish about us or our business. Certain securities and industry analysts currently publish research reports with respect to our common stock and certain of our debt securities. If they fail to publish reports about us or our securities regularly, or otherwise cease to cover our Company, demand for our stock

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could decrease and the trading price of our stock could decline. A downgrade of our stock or the publication of inaccurate or unfavorable research about our business would likely cause our stock price to decline.

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Sales of substantial amounts of our common stock in the public market, or the perception that they might occur, could reduce the price that our common stock might otherwise attain.

The price of our common stock could decline if there are substantial sales of our common stock, particularly sales by our directors, executive officers and significant stockholders, or if there is a large number of shares of our common stock available for sale. After this offering, we will have a small public float relative to the total number of shares of our common stock issued and outstanding, and a substantial majority of our issued and outstanding shares will be restricted as a result of securities laws, lock-up agreements or other contractual provisions that restrict transfers.

After this offering, there will be outstanding 243,008,679 shares of our common stock. This includes the 19,000,000 shares that we or the selling stockholders are selling in this offering, which may be resold in the public market immediately, unless purchased by our affiliates. Substantially all of the holders of our outstanding common stock prior to our initial public offering are subject to lock-up agreements entered into in connection with our initial public offering, which will expire on April 15, 2015 subject to certain extensions, as more fully described in Shares Eligible for Future Sale. In connection with this offering, Morgan Stanley & Co. LLC and Barclays Capital Inc. have granted a limited partial waiver to us and to the selling stockholders from the lock-up related to our initial public offering, solely with respect to filing the registration statement for the shares to be sold hereby, and they intend to release us and the selling stockholders with respect to the shares to be sold hereby. In addition, we and all our directors and officers and the selling stockholders are subject to lock-up agreements entered into in connection with this offering. These lock-up restrictions will expire 90 days after the date of this prospectus, subject to extension in some circumstances, as more fully described in Underwriting. The restrictions in the lock-up agreements signed in connection with our initial public offering may be waived by Morgan Stanley & Co. LLC and Barclays Capital Inc., and the restrictions in the lock-up agreements signed in connection with this offering may be waived by Goldman, Sachs & Co., Barclays Capital Inc. and Morgan Stanley & Co. LLC. Shares held by directors, executive officers and other affiliates will be subject to volume limitations under Rule 144 under the Securities Act of 1933 (the Securities Act ) and various vesting agreements in some cases. Holders of approximately 194.5 million shares of our common stock following this offering are parties to a Stockholders Agreement among the Company and certain stockholders named therein (the Stockholders Agreement ) that limits their ability to transfer their shares until October 22, 2015, other than to affiliates, pursuant to the Registration Rights Agreement or for bona fide hedging purposes. The Stockholders Agreement provides, however, that approximately 21.1 million of the shares held by parties to the agreement will be released from the restrictions thereunder in certain circumstances. See Certain Relationships and Related Party Transactions.

The holders of an aggregate of approximately 194.8 million shares of our common stock outstanding following this offering have rights, subject to some conditions, to require us to file registration statements covering their shares or to include their shares in registration statements that we may file for ourselves or our stockholders. For a more detailed description of these registration rights, see Description of Capital Stock Registration Rights. Once any such registration statement is filed and effective, the shares registered therein will be able to be sold freely in the public market upon issuance, subject to existing market standoff or lock-up agreements. See Underwriting for more information.

In addition, there are 14 million shares reserved for future issuance under our stock incentive plan, and we could also make equity compensation grants outside of our stock incentive plan. The shares issuable under our stock incentive plan have been registered pursuant to a registration statement on Form S-8.

We may issue shares of our common stock or securities convertible into our common stock from time to time in connection with financings, acquisitions, investments, or otherwise. Any such issuance could result in ownership dilution to you as a stockholder, and cause the trading price of our common stock to decline.

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Delaware law and our amended and restated certificate of incorporation and bylaws contain provisions that could delay or discourage takeover attempts that our stockholders may consider favorable.

Provisions in our amended and restated certificate of incorporation and amended and restated bylaws may have the effect of delaying or preventing a change of control or changes in our management. These provisions include the following:

our board of directors is divided into three classes serving staggered three-year terms;

our board of directors has the right to elect a director to fill a vacancy created by the expansion of the board of directors or due to the resignation or departure of an existing board member;

our directors are not elected by cumulative voting, which would allow less than a majority of stockholders to elect director candidates;

advance notice of nominations for election to the board of directors or for proposing matters that can be acted upon at a stockholders meeting is required;

our board of directors may alter our bylaws without obtaining stockholder approval;

our board of directors may issue, without stockholder approval, up to 50,000,000 shares of preferred stock with terms set by the board of directors, certain rights of which could be senior to those of our common stock;

stockholders do not have the right to call a special meeting of stockholders or to take action by written consent in lieu of a meeting;

approval of at least two-thirds of the shares outstanding and entitled to vote thereon is required to amend or repeal, or adopt any provision inconsistent with, our amended and restated bylaws or the provisions of our amended and restated certificate of incorporation regarding, among other items, the election and removal of directors; and

directors may be removed from office only for cause.

We have elected not to be governed by the provisions of Section 203 of the Delaware General Corporation Law (the DGCL); however, our amended and restated certificate of incorporation includes similar provisions providing that we may not engage in certain business combinations with any interested stockholder for three years following the time that such stockholder became an interested stockholder, unless the business combination is approved in a prescribed manner. A business combination includes, among other things, a merger, asset or stock sale or other transaction resulting in a financial benefit to the interested stockholder. An interested stockholder is a person who, together with affiliates and associates, owns, or did own, within three years prior to the determination of interested stockholder status, 15% or more of a corporation s voting stock. Pursuant to our amended and restated certificate of incorporation, the term interested stockholder does not include the entities that are current preferred equity holders of CII, which entities are listed in our certificate of incorporation (the Exempt Stockholders), each of their respective affiliates, and any of their respective direct or indirect transferees and any group as to which such persons are a party.

These provisions may prohibit large stockholders (with the exception of the Exempt Stockholders described above), particularly those owning 15% or more of our outstanding voting stock, from merging or combining with us. These provisions in our amended and restated certificate of incorporation and our amended and restated bylaws and the DGCL could discourage potential takeover attempts, could reduce the price that investors are willing to pay for shares of our common stock in the future and could potentially result in the market price of our common stock being lower than it otherwise would be.

In addition, our debt agreements may require very significant payments if we have a change of control, which reduces the possibility that such an event will occur.

Pursuant to the terms of our amended and restated certificate of incorporation, the Exempt Stockholders are not required to offer corporate opportunities to us, and certain of our directors and officers are permitted to offer certain corporate opportunities to the Exempt Stockholders before us.

The Exempt Stockholders are in the business of making investments in companies and may from time to time acquire and hold interests in businesses that compete directly or indirectly with us. Our amended and restated certificate of incorporation provides that none of the Exempt Stockholders, any of their respective affiliates or any director, officer, employee or other representative of an Exempt Stockholder or any of their respective affiliates who is also one of our directors, officers or agents (each, an Identified Person ) will have any duty to refrain from engaging in the same or similar business activities or lines of business in which we or our affiliates engage or propose to engage or otherwise competing with us or our affiliates.

In addition, in the event that an Identified Person acquires knowledge of a potential transaction or other business opportunity that may be a corporate opportunity for itself, himself or herself and us or our affiliates, they have no duty, to the fullest extent permitted by law, to offer such corporate opportunity to us, our stockholders or our affiliates and shall not be liable to us or our stockholders or our affiliates for breach of fiduciary duty as a stockholder, director, officer or agent solely by reason of the fact that such Identified Person pursues or acquires such corporate opportunity or offers or directs it to another person. We have renounced any interest or expectancy in, or right to be offered an opportunity to participate in, such corporate opportunities. The foregoing provisions shall not apply to any interest we may have in any corporate opportunity offered to any Identified Person who is one of our officers or directors, if such opportunity is expressly offered to such person solely in his or her capacity as such.

Our directors, executive officers, and principal stockholders will collectively own approximately 60.5% of our outstanding common stock after this offering and will continue to have substantial control over the company.

Upon completion of this offering, our directors, executive officers, and holders of more than 5% of our common stock, together with their affiliates, will beneficially own, in the aggregate, approximately 60.5% of our outstanding common stock. As a result, these stockholders, acting together, would have the ability to control the outcome of matters submitted to our stockholders for approval, including the election of directors and any merger, consolidation or sale of all or substantially all of our assets. In addition, these stockholders, acting together, would have the ability to control our management and affairs. Accordingly, this concentration of ownership might harm the market price of our common stock by:

delaying, deferring or preventing a change in control;

impeding a merger, consolidation, takeover or other business combination involving us; or

discouraging a potential acquirer from making a tender offer or otherwise attempting to obtain control. We do not intend to pay dividends for the foreseeable future.

We have never declared or paid cash dividends on our common stock. ZGL sability to pay dividends to us is limited by its Credit Agreement and its Indentures, which may in turn limit our ability to pay dividends on our common stock. Our ability to pay dividends may also be restricted by the terms of any future credit agreement or any future debt or preferred securities of ours or of our subsidiaries. We currently intend to retain any future earnings to finance the operation and expansion of our business, and we do not expect to declare or pay any dividends in the foreseeable future. As a result, you may only receive a return on your investment in our common stock if the market price of our common stock increases.

If you purchase shares of our common stock in this offering, you will experience substantial and immediate dilution.

The public offering price of our common stock will be substantially higher than the pro forma net tangible book value per share of our outstanding common stock following this offering. Therefore, if you purchase shares of our common stock in this offering, you will experience immediate dilution of \$29.03 per share, the difference between the price per share you pay for our common stock and the pro forma net tangible book value per share as of December 31, 2014, after giving effect to the issuance of shares of our common stock in this offering. See Dilution. This dilution is due in large part to the fact that our earlier investors paid substantially less than the public offering price when they purchased their shares of our capital stock.

#### We incur significant costs as a result of being a publicly-traded company.

Following our initial public offering, we are now subject to the reporting requirements of the Securities Exchange Act of 1934 (the Exchange Act ), the Sarbanes-Oxley Act of 2002 (the Sarbanes-Oxley Act ), the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 and the rules and regulations of the NYSE. Being subject to these rules and regulations results in legal, accounting and financial compliance costs, makes some activities more difficult, time-consuming and costly and can also place significant strain on our personnel, systems and resources.

If we do not timely satisfy the requirements of Section 404 of the Sarbanes-Oxley Act of 2002, the trading price of our common stock could be adversely affected.

The Sarbanes-Oxley Act requires, among other things, that we test the effectiveness of our internal control over financial reporting in accordance with an established internal control framework and report on our conclusion as to the effectiveness of our internal control over financial reporting. Any delays or difficulty in satisfying the requirements of the Sarbanes-Oxley Act could, among other things, cause investors to lose confidence in, or otherwise be unable to rely on, the accuracy of our reported financial information, which could adversely affect the trading price of our common stock.

We are required to maintain internal control over financial reporting and to report any material weaknesses in such internal control. We are in the process of designing, implementing, and testing our internal control over financial reporting required to comply with this obligation, which is a time-consuming, costly, and complicated process. We will be required to include the attestation of our independent public accounting firm with respect to our internal controls over financial reporting, beginning with the Annual Report on Form 10-K for our fiscal year ending June 30, 2016

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#### FORWARD-LOOKING STATEMENTS

Information contained in this prospectus that is not historical by nature constitutes forward-looking statements, which can be identified by the use of forward-looking terminology such as believes, expects, plans, intends, estimates, projects, could, may, will, should, or negatives thereof, other variations thereon, or comparable terminology, or by discussions of strategy. No assurance can be given that future results expressed or implied by the forward-looking statements will be achieved, and actual results may differ materially from those contemplated by the forward-looking statements. Such statements are based on management s current expectations and beliefs and are subject to a number of risks and uncertainties that could cause actual results to differ materially from those expressed or implied by the forward-looking statements. These risks and uncertainties include, but are not limited to:

We have consistently generated net losses since our inception and expect such losses to continue for at least several years.

Since our inception, we have used more cash than we have generated from operations, and we may continue to do so.

We are highly dependent on our management team and other key employees, many of whom own equity that was previously illiquid but became liquid as a result of our initial public offering.

Our revenue is relatively concentrated among a small number of customers, and the loss of any of these customers could significantly harm our business, financial condition, results of operations, and cash flows.

Future acquisitions are a component of our strategic plan, and will include integration and other risks that could harm our business.

We are growing rapidly and may not maintain or efficiently manage our growth.

Any failure of our physical infrastructure or services could lead to significant costs and disruptions.

We use franchises, licenses, permits, rights-of-way, conduit leases, fiber agreements, and property leases, which could be canceled or not renewed.

We are required to maintain, repair, upgrade, and replace our network and our facilities, the cost of which could materially impact our results and our failure to do so could irreparably harm our business.

Our debt level could negatively impact our financial condition, results of operations, cash flows, and business prospects and could prevent us from fulfilling our obligations under our outstanding indebtedness. In the future, we may incur substantially more indebtedness, which could further increase the risks associated with our leverage.

Our debt agreements contain restrictions on our ability to operate our business and to pursue our business strategies, and our failure to comply with these covenants could result in an acceleration of our indebtedness.

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Our future tax liabilities are not predictable or controllable. If we become subject to increased levels of taxation, our financial condition and operations could be negatively impacted.

The international operations of our business expose us to risks that could materially and adversely affect the business.

We may be vulnerable to security breaches that could disrupt our operations and adversely affect our business and operations.

The other risks described above in Risk Factors.

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#### USE OF PROCEEDS

We estimate that the net proceeds to us from this offering, after deducting the underwriting discount and estimated offering expenses payable by us, will be approximately \$105.0 million. We will not receive any proceeds from the sale of shares by the selling stockholders.

We intend to use the net proceeds from the sale of common stock by us in this offering for general corporate purposes, which may include acquisitions, working capital, capital expenditures, and repayment of indebtedness. Although we are always evaluating attractive bandwidth infrastructure acquisitions, we have not at this time identified any acquisition candidate for which we intend to use a portion of the proceeds of this offering. Our actual use of proceeds will depend on, among other things, market conditions.

Pending use of the net proceeds from this offering described above, we intend to invest the net proceeds in short-term, investment-grade instruments, such as U.S. Treasury bonds or money market securities.

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#### MARKET PRICE OF COMMON STOCK

Our common stock has traded on the NYSE under the symbol ZAYO since it began trading on October 17, 2014. Prior to that date, there was no public trading market for our common stock. Our initial public offering was priced at \$19.00 per share on October 16, 2014. The following table sets forth, for the periods indicated, the high and low sales prices per share of our common stock as reported on the NYSE.

	High	Low
Fiscal 2015		
Second Quarter (October 17, 2014 December 31, 2014)	\$ 32.18	\$ 21.21
Third Quarter to date (January 1, 2015 March 11, 2015)	\$ 31.20	\$ 26.01

On March 11, 2015, the closing price per share of our common stock on the NYSE was \$27.56, and there were approximately 629 stockholders of record of our common stock. The number of holders of record is based upon the actual number of holders registered at such date and does not include holders of shares in street name or persons, partnerships, associates, corporations or other entities in security position listings maintained by depositories.

#### DIVIDEND POLICY

No dividends have been declared or paid on our shares of common stock. We currently intend to retain all available funds and any future earnings for use in the operation of our business, and therefore we do not anticipate paying any cash dividends in the foreseeable future. Any future determination to pay dividends will be at the discretion of our board of directors and will depend upon our financial condition, results of operations, cash flows, capital requirements, and other factors that our board of directors deems relevant. We are a holding company, and substantially all of our operations are carried out by our subsidiary, ZGL, and its subsidiaries. ZGL s ability to pay dividends to us is limited by the Credit Agreement and Indentures, which may in turn limit our ability to pay dividends on our common stock. Our ability to pay dividends may also be restricted by the terms of any future credit agreement or any future debt or preferred securities.

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#### **CAPITALIZATION**

The following table sets forth our cash and cash equivalents, stock-based compensation liability, and capitalization as of December 31, 2014:

on an actual basis from continuing operations; and

on a pro forma, as adjusted basis to give effect to the following transactions as if they occurred on December 31, 2014:

- the sale by us of 4,000,000 shares of our common stock in this offering, after deducting the underwriting discount and estimated offering expenses payable by us and the intended application of the net proceeds therefrom as described in Use of Proceeds;
- the January 2015 Notes Offering and the application of the net proceeds thereof to fund the payment of \$678 million (inclusive of an estimated working capital adjustment) in connection with the closing of the Latisys Acquisition on February 23, 2015; and
- the March 2015 Notes Offering and the application of the net proceeds thereof to fund the redemption of the 2020 Secured Notes. You should read the following table in conjunction with the sections entitled Use of Proceeds, Selected Historical Consolidated Financial Information and Management's Discussion and Analysis of Financial Condition and Results of Operations and our consolidated financial statements and related notes included elsewhere in this prospectus. The proforma as adjusted column assumes that the underwriters do not exercise their option to purchase additional shares from the selling stockholders.

	<b>Actual</b> (in million	Pro Forma as Adjusted as, except share
Cash and cash equivalents	\$ 163.6	\$ 279.7
·		
Long-term debt and capital lease obligations:		
Revolver	\$	\$
Term Loan Facility (net of \$18.7 unamortized discount)	1,981.8	1,981.8
2020 Secured Notes	675.0	
2020 Unsecured Notes	325.6	325.6
2023 Notes		1,430.0
Capital lease obligations	29.6	29.6
Total debt	3,012.0	3,767.0
Stockholders Equity:		
Common stock, \$0.001 par value per share, \$50,000,000 shares authorized, 239,008,679 shares issued and outstanding, actual, and 243,008,679 shares issued and outstanding, pro forma as adjusted Preferred stock, \$0.001 par value per share, 50,000,000 shares authorized, no shares issued or outstanding, actual and pro forma as adjusted	0.2	0.2

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Additional paid-in capital	1,519.7	1,624.7
Accumulated other comprehensive loss	(6.6)	(6.6)
Accumulated deficit	(438.4)	(438.4)
Total stockholders equity	1,075.0	1,179.9
Total capitalization	\$ 4,086.9	\$ 4,946.9

#### DILUTION

If you invest in our common stock, your interest will be immediately diluted to the extent of the difference between the initial public offering price per share of our common stock and the pro forma as adjusted net tangible book value per share of our common stock immediately after this offering.

Historical net tangible book value/(deficit) per share is our historical net tangible book value, divided by the number of outstanding shares after giving effect to the Restructuring. The historical net tangible book deficit of our common stock as of December 31, 2014 was (\$513.2) million, or (\$2.15) per share. Historical net tangible book value/(deficit) is the amount of our total tangible assets less our total liabilities.

Pro forma as adjusted net tangible book value/(deficit) gives effect to (i) the sale of 4,000,000 shares of common stock in this offering at \$27.35 per share, after deducting the underwriting discount and estimated offering expenses payable by us, and (ii) the application of the net proceeds received by us as described under Use of Proceeds. As of December 31, 2014, our pro forma as adjusted net tangible book deficit would have been \$(408.2) million, or \$(1.68) per share. This represents an immediate decrease in pro forma net tangible book deficit of \$0.47 per share to our existing stockholders and an immediate dilution of \$29.03 per share to investors purchasing common stock in this offering.

The following table illustrates this dilution on a per share basis to new investors:

Public offering price per share		\$ 27.35
Historical net tangible book deficit per share as of December 31, 2014 before giving effect to this offering	\$ (2.15)	
Decrease in pro forma net tangible book deficit per share attributable to new investors in this offering	\$ 0.47	
Pro forma as adjusted net tangible book deficit per share after giving effect to this offering		\$ (1.68)
Dilution per share to new investors purchasing shares in this offering		\$ 29.03

If the underwriters exercise their option to purchase additional shares of our common stock in full, the pro forma as adjusted net tangible book deficit per share will be \$(1.68) per share, the decrease in pro forma net tangible book deficit per share to existing stockholders will be \$0.47 per share and the dilution per share to new investors purchasing shares in this offering will be \$29.03 per share.

The table below summarizes as of December 31, 2014, on a pro forma as adjusted basis described above, the number of shares of our common stock, the total consideration, and the average price per share (i) paid to us by our existing stockholders and (ii) to be paid by new investors purchasing our common stock in this offering (assuming no exercise of the underwriters option to purchase additional shares), before deducting the underwriting discount and estimated offering expenses payable by us.

	Shares Purchased (in millions)		Total Cons (in mi		Average Price Per
	Number	Percent	Amount	Percent	Share
Existing stockholders	239.0	98%	\$ 1,519.9	93%	\$ 6.36
New investors	4.0	2%	109.4	7%	27.35
Total	243.0	100%	\$ 1,629.3	100%	\$ 6.70

If the underwriters option to purchase additional shares in this offering is exercised in full, the percentage of shares of our common stock held by existing stockholders will be reduced to 91% of the total number of shares of our common stock outstanding after this offering, and the number of shares held by new investors will increase to 21.9 million shares, or 9% of the total number of shares of our common stock outstanding after this offering.

#### SELECTED HISTORICAL CONSOLIDATED FINANCIAL INFORMATION

The following tables present selected historical consolidated financial information of the Company for the periods and as of the dates indicated. The selected historical consolidated financial information as of June 30, 2013 and 2014 and for the years ended June 30, 2012, 2013 and 2014 is derived from, and qualified by reference to, our audited consolidated financial statements included elsewhere in this prospectus. The selected historical consolidated financial information as of June 30, 2011 and 2012 and for the year ended June 30, 2011 is derived from our audited consolidated financial statements not included in this prospectus. The selected historical consolidated financial information as of and for the year ended June 30, 2010 is derived from our unaudited consolidated financial statements not included in this prospectus. The selected historical consolidated financial information as of December 31, 2014 and for the six months ended December 31, 2013 and 2014 is derived from, and qualified by reference to, our unaudited consolidated financial statements included elsewhere in this prospectus. The selected historical consolidated financial information as of December 31, 2013 is derived from our unaudited consolidated financial statements not included in this prospectus. Our unaudited consolidated financial statements have been prepared on the same basis as our audited consolidated financial statements and, in the opinion of management, reflect all adjustments, consisting only of normal and recurring adjustments, necessary for a fair presentation of such financial statements in all material respects.

The financial data set forth in the following tables should be read in conjunction with our historical consolidated financial statements and related notes and Management s Discussion and Analysis of Financial Condition and Results of Operations, each included elsewhere in this prospectus. The results for any interim period are not necessarily indicative of the results that may be expected for a full year or any future period.

	2010 (unaudited)	Yea 2011	ır Ended Ju 2012	ine 30, 2013	2014		ths Ended aber 31, 2014
Consolidated Statements of Operations Data (in							
millions, except for share data)							
Revenue	\$ 197.9	\$ 282.1	\$ 375.5	\$ 1,004.4	\$ 1,123.2	\$ 545.1	\$ 644.5
Operating costs and expenses	184.8	244.2	305.7	894.8	1,067.1	491.5	586.9
Operating income	13.1	37.9	69.8	109.6	56.1	53.6	57.6
Other expenses, net	(23.0)	(33.5)	(52.8)	(279.4)	(200.4)	(102.6)	(159.3)
Earnings/(loss) from continuing operations before income taxes Provision/(benefit) for income taxes	(9.9) 4.5	4.4 11.3	17.0 26.9	(169.8) (24.2)	(144.3) 37.3	(49.0) 17.7	(101.7) 5.0
Loss from continuing operations	(14.4)	(6.9)	(9.9)	(145.6)	(181.6)	(66.7)	(106.7)
Earnings from discontinued operations, net of income		(3.2)	( )	( 1.1)	( 2 )	(5.5.1.)	( ,
taxes	6.7	5.3	8.7	8.4	2.3	2.5	
Net loss	\$ (7.7)	\$ (1.6)	\$ (1.2)	\$ (137.2)	\$ (179.3)	\$ (64.2)	\$ (106.7)
Weighted-average shares used to compute net loss per share:							
Basic and diluted	223.0	223.0	223.0	223.0	223.0	223.0	229.6
Loss from continuing operations per share:							
Basic and diluted	\$ (0.06)	\$ (0.03)	\$ (0.05)	\$ (0.65)	\$ (0.81)	(0.30)	(0.46)
Income from discontinued operations per share:							
Basic and diluted	0.03	0.02	0.04	0.04	0.01	0.1	
Net loss per share:							
Basic and diluted	(0.03)	(0.01)	(0.01)	(0.61)	(0.80)	(0.29)	(0.46)

					Ended Ju	ne 3	,		Six Mont Decem	31,
		2010 audited)	2	2011	2012		2013	2014	2013	2014
Consolidated Balance Sheet Data (at period end)	(un	audited)								
(in millions):										
Cash and cash equivalents	\$	87.9	\$	25.4	\$ 150.7	\$	91.3	\$ 297.4	\$ 206.8	\$ 163.6
Property and equipment, net		297.9		518.5	754.7		2,437.7	2,821.4	2,529.1	2,930.6
Total assets		605.5		849.4	1,442.1		4,251.2	5,050.4	4,495.6	5,063.9
Long-term debt and capital lease obligations,										
including current portion		259.8		365.6	701.3		2,843.9	3,265.5	3,000.9	3,012.0
Total stockholder s equity		243.3		258.1	410.3		606.3	416.4	557.4	1,075.0
Selected cash flow data (in millions):										
Net cash flows provided by operating activities										
from continuing operations	\$	58.2	\$	99.5	\$ 167.6	\$	404.9	\$ 566.5	\$ 239.4	\$ 241.9
Purchases of property and equipment, net of										
stimulus grants(1)		(58.8)	(	(112.5)	(124.1)		(323.2)	(360.8)	(175.0)	(244.8)
Acquisitions		(96.6)		(183.7)	(351.3)		(2,480.7)	(393.3)	(83.5)	(126.5)
Net cash flows used in investing activities from										
continuing operations		(155.3)	(	(296.2)	(475.4)		(2,804.0)	(754.1)	(258.5)	(371.3)
Net cash flows provided by financing activities										
from continuing operations		135.4		134.2	433.1		2,340.0	392.7	132.7	(2.8)
Other Financial Data:										
Adjusted EBITDA (in millions)(2)	\$	72.9	\$	123.5	\$ 187.8	\$	554.4	\$ 653.6	\$ 317.3	\$ 372.7
Reconciliation of Adjusted EBITDA (in millions):										
Loss from continuing operations		(14.4)		(6.9)	(9.9)		(145.6)	(181.6)	(66.7)	(106.7)
Add back non-adjusted EBITDA items included in				. ,	` ′					
loss from continuing operations:										
Depreciation and amortization		38.7		60.5	85.0		324.5	338.2	162.7	192.9
Interest expense		18.7		33.4	50.7		202.5	203.5	101.8	100.3
Provision/(benefit) for income taxes		4.5		11.3	26.9		(24.2)	37.3	17.7	5.0
Stock-based compensation		18.2		24.3	26.3		105.8	253.7	99.9	117.1
Loss on extinguishment of debt		5.9					77.3	1.9	1.9	30.9
Non-cash loss on investments					2.2					0.5
Foreign currency (gain)/loss on intercompany loans										
(3)							(0.1)	(4.7)	(0.8)	27.9
Transaction costs(4)		1.3		0.9	6.6		14.2	5.3	0.8	4.8
Adjusted EBITDA	\$	72.9	\$	123.5	\$ 187.8	\$	554.4	\$ 653.6	\$ 317.3	\$ 372.7

- (1) See Note 2 Basis of Presentation and Significant Accounting Policies n. Government Grants to our audited consolidated financial statements for an explanation of our stimulus grants.
- (2) Adjusted EBITDA is not a financial measurement prepared in accordance with GAAP. We define Adjusted EBITDA as earnings from continuing operations before interest, income taxes, depreciation, and amortization (EBITDA) adjusted to exclude acquisition or disposal-related transaction costs, losses on extinguishment of debt, stock-based compensation, unrealized foreign currency gains (losses) on an intercompany loan, and non-cash income (loss) on equity and cost method investments. See Non-GAAP Financial Measures. The table above sets forth, for the periods indicated, a reconciliation of net loss to Adjusted EBITDA, as net loss is calculated in accordance with GAAP.
- (3) Unrealized foreign currency (loss)/gain results from the translation of intercompany loans to foreign subsidiaries denominated in U.S. dollars to British pounds, the functional currency of the subsidiaries.
- (4) Transaction costs include expenses associated with professional services (i.e. legal, accounting, regulatory, etc.) rendered in connection with signed and/or closed acquisitions or disposals (including spin-offs), travel expense, severance expense incurred on the date of acquisition or disposal, and other direct expenses incurred that are associated with such acquisitions or disposals.

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#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### AND RESULTS OF OPERATIONS

The following discussion and analysis should be read together with our audited consolidated financial statements and the related notes appearing elsewhere in this prospectus. In addition to historical consolidated financial information, the following discussion contains forward-looking statements that reflect our plans, estimates and beliefs. Our actual results could differ materially. Factors that could cause or contribute to these differences include those discussed below and elsewhere in this prospectus, particularly in Risk Factors. Unless the context otherwise requires, we, us, our, and the Company refer to Zayo Group Holdings, Inc. and its consolidated subsidiaries, including Zayo Group, LLC (ZGL), our primary operating subsidiary.

Amounts presented are rounded. As such, rounding differences could occur in period-over-period changes and percentages reported throughout this discussion and analysis.

#### Overview

We are a large and fast growing provider of bandwidth infrastructure in the United States and Europe. Our products and services enable mission-critical, high-bandwidth applications, such as cloud-based computing, video, mobile, social media, machine-to-machine connectivity, and other bandwidth-intensive applications. Key products include leased dark fiber, fiber to cellular towers and small cell sites, dedicated wavelength connections, Ethernet and IP connectivity and other high-bandwidth offerings. We provide our services over a unique set of dense metro, regional, and long-haul fiber networks and through our interconnect-oriented datacenter facilities. Our fiber networks and datacenter facilities are critical components of the overall physical network architecture of the Internet and private networks. Our customer base includes some of the largest and most sophisticated consumers of bandwidth infrastructure services, such as wireless service providers; telecommunications service providers; financial services companies; social networking, media, and web content companies; education, research, and healthcare institutions; and governmental agencies. We typically provide our bandwidth infrastructure services for a fixed monthly recurring fee under contracts that vary between one and twenty years in length. As of December 31, 2014, we had approximately \$5.2 billion in revenue under contract with a weighted average remaining contract term of approximately 45 months. We operate our business with a unique focus on capital allocation and financial performance with the ultimate goal of maximizing equity value for our stockholders. Our core values center on partnership, alignment, and transparency with our three primary constituent groups employees, customers, and stockholders.

Prior to October 16, 2014, we were a direct, wholly owned subsidiary of Communications Infrastructure Investments, LLC (CII). Our fiscal year ends June 30 each year, and we refer to the fiscal year ending June 30, 2015 as Fiscal 2015 the fiscal year ended June 30, 2014 as Fiscal 2014, the fiscal year ended June 30, 2013 as Fiscal 2013, and the fiscal year ended June 30, 2012 as Fiscal 2012.

## Our Segments

We use the management approach to determine the segment financial information that should be disaggregated and presented. The management approach is based on the manner by which management has organized the segments within the Company for making operating decisions, allocating resources, and assessing performance. We have three reportable segments as described below:

Physical Infrastructure. Through our Physical Infrastructure segment, we provide raw bandwidth infrastructure to customers that require more control of their internal networks. These services include dark fiber, mobile infrastructure (fiber-to-the-tower and small cell), and colocation and interconnection. Dark fiber is a physically separate and secure, private platform for dedicated bandwidth. We lease dark fiber pairs (usually two to 12 total fibers) to our customers, who light the fiber using their own optronics. Our mobile infrastructure services provide direct fiber connections to cell towers, small cells, hub sites, and mobile switching centers. Our datacenters offer colocation and interconnection services to

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our customers, who then house and power computing and networking equipment for the purpose of aggregating and distributing data, voice, Internet, and video traffic. The contract terms in our Physical Infrastructure segment generally range from three to twenty years.

Lit Services. Our Lit Services segment provides bandwidth infrastructure solutions over our metro, regional, and long-haul fiber networks where we use optronics to light the fiber and our customers pay us for access based on the amount and type of bandwidth they purchase. Our lit services include wavelength, Ethernet, IP, and SONET services. We target customers who require a minimum of 10G of bandwidth across their networks. The contract terms in this segment typically range from two to five years.

Other. Our Other segment currently consists of Zayo Professional Services ( ZPS ), and Zayo France. ZPS is our professional services business that provides network management and technical resources to our customers. Zayo France provides bandwidth infrastructure services using our Paris and regional fiber network and colocation centers across France.

## **Factors Affecting Our Results of Operations**

#### **Business Acquisitions**

We were founded in 2007 with the investment thesis of building a bandwidth infrastructure platform to take advantage of the favorable Internet, data, and wireless growth trends driving the ongoing demand for bandwidth infrastructure, and to be an active participant in the consolidation of the industry. These trends have continued in the years since our founding, despite volatile economic conditions, and we believe that we are well positioned to continue to capitalize on those trends. We have built a significant portion of our network and service offerings through 34 acquisitions to date.

As a result of the growth of our business from these acquisitions, and capital expenditures and the increased debt used to fund those investing activities, our results of operations for the respective periods presented and discussed herein are not comparable.

## Significant Acquisitions

AboveNet, Inc. ( AboveNet )

On July 2, 2012, we acquired 100% of the outstanding capital stock of AboveNet, a public company listed on the New York Stock Exchange, for total consideration of approximately \$2,210.0 million in cash, net of \$141.6 million of cash acquired. At the closing, each outstanding share of AboveNet common stock was converted into the right to receive \$84 in cash.

AboveNet was a provider of bandwidth infrastructure and network-neutral colocation and interconnection services, primarily to large corporate enterprise clients and communication carriers, including Fortune 1000 and FTSE 500 companies in the United States and Europe. AboveNet s commercial strategy was consistent with ours, which was to focus on leveraging its infrastructure assets to provide bandwidth infrastructure services to a select set of customers with high-bandwidth demands. AboveNet provided physical infrastructure and lit services over its dense metropolitan, regional, national, and international fiber networks. It also operated a Tier 1 IP network with direct and indirect (through peering arrangements) connectivity in many of the most important bandwidth centers and peering exchanges in the U.S. and Europe. Its product set was highly aligned with our own, consisting primarily of dark fiber, wavelengths, Ethernet, IP, and colocation services. AboveNet had also built a very strong base of business with enterprise clients, particularly within the financial services sector.

The acquisition of AboveNet added approximately 20,600 new route miles and approximately 2,500,000 fiber miles to our network and added connections to approximately 4,000 on-net buildings, including more than 2,600 enterprise locations, many of which housed some of the largest corporate users of network services in the world.

AboveNet s metropolitan networks typically contained 432, and in some cases 864, fiber strands in each cable. This high fiber count allowed AboveNet to add new customers in a timely and cost-effective manner by focusing incremental construction and capital expenditures on the laterals that connect to the customer premises. AboveNet s metropolitan networks served 17 markets in the U.S., with strong network footprints in a number of the largest metro markets, including Boston, Chicago, Los Angeles, New York, Philadelphia, San Francisco, Seattle, and Washington, D.C. It also served four metro markets in Europe: London, Amsterdam, Frankfurt, and Paris. These locations also included many private datacenters and hub locations that were important for AboveNet s customers. AboveNet used under-sea capacity on the Trans-Atlantic undersea telecommunications network and other trans-Atlantic cables to provide connectivity from the U.S. to Europe.

The results of the acquired AboveNet business are included in our operating results beginning July 2, 2012.

360networks Holdings (USA) Inc. ( 360networks )

On December 1, 2011, we acquired 100% of the equity of 360networks. We paid the consideration of approximately \$317.9 million, net of approximately \$0.7 million in cash acquired and net of an assumed working capital deficiency of approximately \$26.4 million.

The acquired 360networks business operated approximately 19,800 route miles of intercity and metropolitan fiber network across 21 states and British Columbia. 360networks intercity network interconnected over 70 markets across the central and western United States. In addition to its intercity network, 360networks operated over 800 route miles of metropolitan fiber networks across 25 markets, including Seattle, Denver, Colorado Springs, Omaha, Sacramento, and Salt Lake City.

The results of the acquired 360networks business are included in our operating results beginning December 1, 2011.

Geo Networks Limited ( Geo )

On May 16, 2014, we acquired all of the outstanding shares of Geo, which is a London-based dark fiber provider. The consideration of £174 million (\$292.3 million), net of approximately £8.2 million (\$13.7 million) in cash acquired, was paid with a combination of cash on hand and available funds drawn on our \$250 million revolving credit facility.

Geo owns and operates a high capacity fiber network in the United Kingdom, providing dark fiber and co-location services to a variety of high-bandwidth sectors including media companies, service providers, financial services, datacenters, and gaming organizations. The acquisition added over 2,100 route miles to our European network and additional connectivity to 587 on-net buildings.

The results of the acquired Geo business are included in our operating results beginning May 16, 2014.

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## Summary of Business Acquisitions

The table below summarizes the dates and purchase prices (which are net of cash acquired and includes assumption of debt and capital leases) of all acquisitions and asset purchases through December 31, 2014

Acquisition	Date	_	isition Cost millions)
Memphis Networx	July 31, 2007	\$	9.2
PPL Telecom	August 24, 2007		46.3
Indiana Fiber Works	September 28, 2007		22.6
Onvoy	November 7, 2007		70.0
Voicepipe	November 7, 2007		2.8
Citynet Fiber Networks	February 15, 2008		99.2
Northwest Telephone	May 30, 2008		5.2
CenturyTel Tri-State Markets	July 22, 2008		2.7
Columbia Fiber Solutions	September 30, 2008		12.1
CityNet Holdings Assets	September 30, 2008		3.4
Adesta Assets	September 30, 2008		6.4
Northwest Telephone California	May 26, 2009		0.0
FiberNet	September 9, 2009		96.6
AGL Networks	July 1, 2010		73.7
Dolphini Assets	September 20, 2010		0.2
American Fiber Systems	October 1, 2010		114.1
360networks	December 1, 2011		317.9
MarquisNet	December 31, 2011		13.6
Arialink	May 1, 2012		17.1
AboveNet	July 2, 2012		2,210.0
FiberGate	August 31, 2012		118.3
USCarrier	October 1, 2012		16.1
FTS	December 14, 2012		109.7
Litecast	December 31, 2012		22.2
Core NAP	May 31, 2013		7.1
Corelink	August 1, 2013		16.1
Access	October 1, 2013		40.1
FiberLink	October 2, 2013		43.1
CoreXchange	March 4, 2014		17.7
Geo	May 16, 2014		292.3
Neo Telecoms	July 1, 2014		73.9
Colo Facilities Atlanta	July 1, 2014		52.5
Less portion of acquisition costs allocated to the discontinued			
operations of Onvoy			(62.3)
Total		\$	3,869.9

We completed each of the acquisitions described above, with the exception of Voicepipe and Corelink, with cash raised through combinations of equity issuances and the incurrence of debt. We acquired Voicepipe from certain existing CII equity holders in exchange for CII preferred units, and we acquired Corelink with a combination of cash and CII preferred units.

## Recently Closed Acquisitions

On January 1, 2015, we acquired all of the equity interest of IdeaTek Systems, Inc. ( IdeaTek ). The purchase price, subject to certain post-closing adjustments, was \$52.0 million and was paid with cash on hand. The

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acquisition of IdeaTek added 1,800 route miles to our network in Kansas, and includes a dense metro footprint in Wichita, Kansas. The network spans across Kansas and connects to approximately 600 cellular towers and over 100 additional buildings. The results of the acquired IdeaTek business are not included in our operating results presented herein, as the acquisition closed on January 1, 2015.

On February 23, 2015, we acquired all of the equity interest of the subsidiaries of Latisys Holdings, LLC (Latisys). The \$675 million purchase price, subject to certain closing and post-closing adjustments, was funded by the net proceeds of the January 2015 Notes Offering. The acquisition of Latisys added eight datacenters, which currently total over 185,000 square feet of billable space and 33 megawatts of critical power, to our network. The results of the acquired Latisys business are not included in our operating results presented herein, as the acquisition closed on February 23, 2015.

### Spin-Off of Business

In connection with certain business combinations, we have acquired assets and liabilities that support products outside of our primary focus of providing bandwidth infrastructure services. On June 13, 2014, we spun off all of our equity interest in Onvoy, LLC (Onvoy), a business that provides voice and managed services, by a non-cash distribution to CII. The results of operations of Onvoy are presented as discontinued operations. See Note 4 Spin-off of Business to our audited consolidated financial statements.

During Fiscal 2012, Fiscal 2013, Fiscal 2014 and the six months ended December 31, 2014, the results of the operations of Onvoy are presented in a single caption entitled, Earnings from discontinued operations, net of income taxes on our consolidated statements of operations. All discussions contained in this Management s Discussion and Analysis of Financial Condition and Results of Operations relate only to our results of operations from continuing operations.

#### Substantial Indebtedness

We had total indebtedness (including capital lease obligations) of \$3,012.0 million and \$3,265.5 million as of December 31, 2014 and June 30, 2014, respectively. As of December 31, 2014, our indebtedness consisted of \$675.0 million aggregate principal amount of the 2020 Secured Notes, \$325.6 million aggregate principal amount of the 2020 Unsecured Notes, \$1,981.8 million under the Term Loan Facility and \$29.6 million in capital lease obligations. The interest rate on the Term Loan Facility is floating based on LIBOR (subject to a floor of 1.0%) plus the applicable margin and was 4.00% as of December 31, 2014 and June 30, 2014. ZGL also has a \$250 million senior secured revolving credit facility (the Revolver ), which was undrawn as of December 31, 2014.

On January 23, 2015, the Notes Issuers completed a private offering exempt from registration under the Securities Act of 1933, as amended, of \$700.0 million aggregate principal amount of the 2023 Notes. The net proceeds from the January 2015 Notes Offering were used to fund the purchase price to be paid in connection with the Latisys Acquisition.

On March 9, 2015, the Notes Issuers completed a private offering of an additional \$730 million aggregate principal amount of the 2023 Notes, bringing the total aggregate principal amount of 2023 Notes outstanding to \$1.43 billion. The net proceeds from the March 2015 Notes Offering will be used to fund the redemption of the 2020 Secured Notes.

The excess net proceeds of the 2015 Notes Offerings will be used for general corporate purposes, which may include repayment of indebtedness, acquisitions, working capital and capital expenditures.

In August 2012, we entered into interest rate swap agreements with an aggregate notional value of \$750.0 million and a maturity date of June 30, 2017. The contracts state that we pay a 1.67% fixed rate of interest for the term of the agreement, which began June 30, 2013. The counterparties pay to us the greater of actual LIBOR or 1.25%. We entered into the swap arrangements to reduce the risk of increased interest costs associated

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with potential future increases in LIBOR rates. As of December 31, 2014, the estimated fair value of the interest rate swaps was a liability of \$1.5 million.

## Substantial Capital Expenditures

During Fiscal 2014, 2013, and 2012, we invested, net of stimulus grant reimbursements, \$360.8 million, \$323.2 million, and \$124.1 million, respectively, in capital expenditures primarily to expand our fiber network to support new customer contracts. We invested an additional \$244.8 million in capital expenditures for the same purposes during the six months ended December 31, 2014. We expect to continue to make significant capital expenditures in future periods. During Fiscal 2013 and 2012, we received a total of \$9.3 million and \$22.8 million, respectively, in grant money from the National Telecommunications and Information Administration s Broadband Technology Opportunities Program (BTOP) for reimbursement of property and equipment expenditures. We did not receive any grant money during the year ended June 30, 2014 or the six months ended December 31, 2014. The BTOP program is intended to support the deployment of broadband infrastructure, encourage sustainable adoption of broadband service, and develop and maintain a nationwide public map of broadband service capability and availability, under which recipients are required to comply with certain operational and reporting requirements as it relates to these broadband infrastructure assets. The Company has accounted for these funds as a reduction of the cost of its fiber optic network.

## Debt and Equity Financings

In connection with the AboveNet acquisition, on July 2, 2012, ZGL issued the 2020 Notes and entered into the Credit Agreement. In addition, CII concluded the sale of preferred units of CII pursuant to certain securities purchase agreements with new private investment funds, as well as certain existing owners of CII and other investors. The total value of the preferred units issued pursuant to the securities purchase agreements was approximately \$470.3 million, net of \$2.0 million in costs associated with raising the additional capital. \$133.2 million of the net proceeds from the equity raised were contributed to us in June 2012, and the remaining \$337.1 million was contributed to us in July 2012.

A portion of the proceeds from the equity contribution, together with (i) the net proceeds from the 2020 Notes and the Term Loan Facility and (ii) cash on hand, were used to refinance ZGL s then-existing indebtedness and to pay the cash consideration for the AboveNet acquisition and associated fees and expenses. In connection with the 2020 Notes offering and the Term Loan Facility, we recorded an original issue discount of \$30.0 million and incurred debt issuance costs of \$83.1 million.

On October 5, 2012 and February 27, 2013, we amended the Credit Agreement to reduce the interest rate on the Term Loan Facility and Revolver and removed the senior secured and total leverage maintenance covenants and increased the total leverage ratio required to be met in order to incur certain additional indebtedness.

In connection with the Fiscal 2013 refinancing transactions discussed above, we recognized an expense of \$77.3 million during the year ended June 30, 2013, associated with debt extinguishment costs. The loss on extinguishment of debt associated with these transactions includes a portion of early call premiums paid to non-consenting creditors, non-cash expense associated with the write-off of unamortized debt issuance costs and issuance discounts on the debt balances accounted for as an extinguishment and certain fees paid to third parties involved in the debt refinancing transactions.

On November 26, 2013, we entered into a Fifth Amendment (the Fifth Amendment) to the Credit Agreement that increased the Term Loan Facility by \$150.0 million to \$1,749.8 million, and reduced the interest rate on the Term Loan Facility to LIBOR plus 3.0%, with a minimum LIBOR rate of 1.0%. The interest rate on the Revolver was also amended to LIBOR plus 2.75% (based on the current leverage ratio of ZGL). We recognized debt extinguishment expense in November 2013 of \$1.9 million related to the Fifth Amendment and incurred an additional \$1.5 million in debt issuance costs. We did not incur an early redemption premium.

On May 16, 2014, we entered into the Sixth Amendment to the Credit Agreement that increased the Term Loan Facility by \$275.0 million to \$2,015.9 million. The \$275.0 million add-on was priced at 99.5%, and we incurred debt issuance costs of \$3.2 million. No other terms of the Credit Agreement were amended.

#### **Background for Review of Our Results of Operations**

#### Revenue

Our revenue is comprised predominately of monthly recurring revenue (MRR). MRR is related to an ongoing service that is generally fixed in price and paid by the customer on a monthly basis. We also report monthly amortized revenue (MAR), which represents the amortized portion of previously collected upfront charges to customers. Upfront charges are typically related to IRUs structured as pre-payments rather than monthly recurring payments (though we structure IRUs as both prepaid and recurring, largely dependent on the customers preference) and installation fees. The last category of revenue we report is other revenue. Other revenue includes credits and adjustments, termination revenue, construction services, and equipment sales.

Our consolidated reported revenue in any given period is a function of our beginning revenue under contract and the impact of organic growth and acquisition activity. Our organic activity is driven by net new sales ( bookings ), gross installed revenue ( installs ) and churn processed ( churn ) as further described below.

*Net New Sales.* Bookings are the dollar amount of orders recorded as MRR and MAR in a period that have been signed by the customer and accepted by our service delivery organization. The dollar value of bookings is equal to the monthly recurring price that the customer will pay for the services and/or the monthly amortized amount of the revenue that we will recognize for those services. To the extent a booking is cancelled by the customer prior to it being installed, it is subtracted from the total bookings number in the period that it is cancelled. Bookings do not immediately impact revenue until they are installed (gross installed revenue).

*Gross Installed Revenue.* Installs are the amount of MRR and MAR for services that have been installed, tested, accepted by the customer, and entered into the billing system in a given period. Installs include new services, price increases, and upgrades.

Churn Processed. Churn is any negative change to MRR and MAR. Churn includes disconnects, negative price changes, and disconnects associated with upgrades or replacement services. For each period presented, disconnects associated with attrition and upgrades are the drivers of churn, accounting for more than 80% of negative changes in MRR and MAR while price changes account for less than 20%. Monthly churn is also presented as a percentage of MRR and MAR ( churn percentage ).

Given the size and amount of acquisitions we have completed, we have estimated the revenue growth rate associated with our organic activity in each period reported. Our estimated organic growth rate is calculated by adding an estimate of the acquired companies—revenue for the reporting period prior to the date of inclusion in our results of operations, and then calculating the growth rate between the two reported periods. The estimate of acquired annual revenue is based on the acquired companies—revenues for the most recent quarter prior to close (including estimated purchase accounting adjustments) multiplied by four, except in the case of AboveNet, which is based upon publicly reported revenue for the full period from June 30, 2011 to June 30, 2012. If, in calculating our estimated organic growth rates, we were to use the actual revenue results for the four quarters preceding the closing of each of our acquisitions, including AboveNet, our estimated organic growth rates would be higher than the estimated organic growth rates presented. If we were to use acquired annualized revenue, calculated by taking each acquired company—s revenues for the most recent quarter prior to the closing of such acquisition and multiplying by four, including for AboveNet, our estimated organic growth rates would be lower than the estimated organic growth rates presented.

We have foreign subsidiaries that enter into contracts with customers and vendors in currencies other than the United States Dollar (USD) principally the Great British Pound (GBP) and to a lesser extent the Euro. Changes in foreign currency exchange rates impact our revenue and expenses each period. The comparisons excluding the impact of foreign currency exchange rates assume exchange rates remained constant at the comparative period rate.

#### **Operating Costs and Expenses**

Our operating costs and expenses consist of network expense ( Netex ), compensation and benefits, network operations expense ( Netops ), stock-based compensation expense, other expenses, and depreciation and amortization.

Netex consists of third-party network service costs resulting from our leasing of certain network facilities, primarily leases of circuits and dark fiber, from carriers to augment our owned infrastructure, for which we are generally billed a fixed monthly fee. Netex also includes colocation facility costs for rent and license fees paid to the landlords of the buildings in which our colocation business operates, along with the utility costs to power those facilities. While increases in demand for our services will drive additional operating costs in our business, consistent with our strategy of leveraging our owned infrastructure assets, we expect to primarily utilize our existing network infrastructure or build new network infrastructure to meet the demand. In limited circumstances, we will augment our network with additional circuits or services from third-party providers. Third-party network service costs include the upfront cost of the initial installation of such circuits. Such costs are included in operating costs in our consolidated statements of operations.

Compensation and benefits expenses include salaries, wages, incentive compensation and benefits. Employee-related costs that are directly associated with network construction, service installations and development of business support systems are capitalized and amortized to operating costs and expenses over the customer life. Compensation and benefits expenses related to the departments attributed to generating revenue are included in our operating costs line item while compensation and benefits expenses related to the sales, product, and corporate departments are included in our selling, general and administrative expenses line item of our consolidated statements of operations.

Netops expense includes all of the non-personnel related expenses of operating and maintaining our network infrastructure, including contracted maintenance fees, right-of-way costs, rent for cellular towers and other places where fiber is located, pole attachment fees, and relocation expenses. Such costs are included in operating costs in our consolidated statements of operations.

Prior to our initial public offering, our stock-based compensation expense contained two components, CII common unit awards classified as liabilities and, to a lesser extent, CII preferred unit awards classified as equity. For the CII common units granted to employees and directors, we recognized an expense equal to the fair value of all of those common units that vest during the period plus the change in fair value of previously vested units, and recorded a liability in respect of those amounts. Following our initial public offering, our stock-based compensation expense contains three components: previously granted CII common unit awards, CII preferred unit awards and restricted stock unit awards made under our new equity compensation program. For previously granted CII common unit awards, following our initial public offering, we amortize the offering date fair value of those units (including unvested units) over the vesting period based on expected settlement behavior with a corresponding adjustment to equity, as the awards no longer have cash settlement features. For previously granted CII preferred units, we use the straight line method, over the vesting period, to amortize the fair value of those units, as determined on the date of grant. We recognize stock-based compensation expense for restricted stock unit awards granted to employees, members of management, and directors based on their estimated grant date fair value on a straight line basis over the requisite service period, as adjusted for an estimate of forfeitures. These restricted stock unit awards are primarily equity classified, except certain awards that have not yet been granted to employees. Following our initial public offering, subsequent changes in the fair value of the CII

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preferred and common units and restricted stock unit awards granted generally do not affect the amount of expense we recognize.

Stock-based compensation expense is included, based on the responsibilities of the awarded recipient, in either our operating costs or sales, general and administrative expenses in our consolidated statements of operations.

Other expenses include expenses such as property tax, franchise fees, colocation facility maintenance, travel, office expense and other administrative costs. Other expenses are included in both operating costs and selling, general and administrative expenses depending on their relationship to generating revenue or association with sales and administration.

Transaction costs include expenses associated with professional services (i.e. legal, accounting, regulatory, etc.) rendered in connection with acquisitions or disposals (including spin-offs), travel expense, severance expense incurred on the date of acquisition or disposal, and other direct expenses incurred that are associated with signed and/or closed acquisitions or disposals. Transaction costs are included in sales, general and administrative expenses in our consolidated statements of operations.

Refer to Selected Historical Consolidated Financial Information for additional financial information for the indicated periods.

Six Months Ended December 31, 2014 Compared to the Six Months Ended December 31, 2013

	For the Six Months Ended December 31,						
	2014	2013	Va (millions	riance	Variance		
Segment and consolidated revenue:		(	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
Physical Infrastructure	\$ 302.4	\$ 234.5	\$	67.9	29%		
Lit Services	313.5	300.7		12.8	4%		
Other	28.6	13.3		15.3	115%		
Eliminations		(3.4)		3.4	100%		
Consolidated	\$ 644.5	\$ 545.1	\$	99.4	18%		

Our total revenue increased by \$99.4 million, or 18%, from \$545.1 million for the six months ended December 31, 2013 to \$644.5 million for the six months ended December 31, 2014. The increase in revenue was driven by our organic growth as well as Fiscal 2014 and 2015 acquisitions.

We estimate that the period-over-period organic growth was approximately 7%. Our organic growth was driven by installs that exceeded churn over the course of both periods, resulting from continued strong demand for bandwidth infrastructure services broadly across our service territory and customer verticals. Additional underlying revenue drivers included:

Bookings increased period over period from \$10.6 million to \$11.0 million in combined MRR and MAR. The total contract value associated with bookings, for the six months ended December 31, 2014, was approximately \$772 million.

Since December 31, 2013, we have recognized net installs of approximately \$6.4 million in combined MRR and MAR. During the six months ended December 31, 2014, we recognized net installs of \$3.3 million as compared to \$2.0 million during the six months ended December 31, 2013.

Monthly churn percentage decreased between the two periods from 1.4% to 1.2%.

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We estimate that the period-over-period acquisition-related revenue growth was approximately 11%. Multiple Fiscal 2014 and Fiscal 2015 acquisitions impacted revenue growth between the two periods. The five Fiscal 2014 acquisitions (Corelink Data Centers, LLC (Corelink), Access Communications, Inc. (Access), FiberLink, LLC (FiberLink), CoreXchange, Inc. (CoreXchange), and Geo) were completed at various times throughout the year. The Fiscal 2014 acquisitions were completed on August 1, 2013, October 1, 2013, October 2, 2013, March 4, 2014, and May 16, 2014, and were therefore not fully included in our results of operations for the six months ended December 31, 2013. The Fiscal 2014 acquisitions represented smaller acquisitions of dark fiber and colocation-only providers, with the exception of Geo, which was a larger acquisition of a European-based dark fiber and wavelength services provider completed in the fourth quarter of Fiscal 2014. The Fiscal 2015 acquisitions (Neo Telecoms (Neo) and Colo Facilities Atlanta (AtlantaNAP)) are fully included in our results of operations for the six months ended December 31, 2014, as these acquisitions closed on July 1, 2014. Neo was a European-based dark fiber and colocation services provider and AtlantaNAP is a colocation-only provider.

The average exchange rate between the USD and GBP during the six months ended December 31, 2014 and 2013 weakened by 2.7%. Normalizing our revenue to exclude the impact of foreign currency exchange rate fluctuations, we estimate that revenue would have decreased between the six months ended December 31, 2014 and December 31, 2013 by \$0.8 million for a total period-over-period increase of \$98.6 million.

*Physical Infrastructure*. Revenue from our Physical Infrastructure segment increased by \$67.9 million, or 29%, from \$234.5 million to \$302.4 million for the six months ended December 31, 2013 and 2014, respectively.

We estimate that organic revenue growth for the Physical Infrastructure segment was approximately 13% between the two comparative periods. Dark Fiber is the largest Strategic Product Group within the segment and benefited from continued growth in infrastructure demand. Our FTT and zColo products also contributed to the segment s growth. Bookings of MRR and MAR for the six months ended December 31, 2014 were \$4.8 million (with a total contract value of approximately \$568 million), a decrease from the \$5.3 million in bookings for the same period in the prior year. Installs were \$4.7 million for the six months ended of Fiscal 2015, compared to \$3.8 million for the same period in the prior year. The monthly churn percentage decreased between the two periods from 1.0% to 0.8%. All of the Fiscal 2014 and Fiscal 2015 acquisitions impacted the Physical Infrastructure segment revenues as Access and FiberLink (dark fiber only) and Corelink, CoreXchange, AtlantaNAP (colocation only) were Physical Infrastructure-only businesses and Geo was primarily Physical Infrastructure (dark fiber).

*Lit Services*. Revenue from our Lit Services segment increased by \$12.8 million, or 4%, from \$300.7 million to \$313.5 million for the six months ended December 31, 2013 and 2014, respectively.

We estimate that organic revenue growth for the Lit Services segment was approximately 3%. Growth was strongest in the segment s Ethernet and IP Strategic Product Groups, driven by customer demand and increased effectiveness in marketing these products. Wavelength revenue growth was dampened by churn, including price concessions that were proactively offered in exchange for customer contract extensions. SONET is a legacy product, and its revenue declined between the two periods, consistent with our expectations. Bookings of MRR and MAR increased from \$5.2 million to \$5.8 million between the two comparative periods, with a total contract value of approximately \$192 million for the six months ended December 31, 2014. Installs were \$5.8 million for the six months December 31, 2014, compared to \$5.6 million for the same period in the prior year. The monthly churn percentage decreased slightly from 1.7% to 1.6%, resulting in total churn processed of \$5.0 million compared to \$5.1 million in the same period in the prior year.

*Other*. Revenue from our Other segment increased by \$15.3 million, or 115%, from \$13.3 million to \$28.6 million for the six months ended December 31, 2013 and 2014, respectively. The increase was primarily to our acquisition of Neo. The Other segment represented approximately 4% of our total revenue during the six months ended December 31, 2014.

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The following table reflects the stratification of our revenues during the six months ended December 31, 2014 and 2013:

#### Six months ended December 31, 2014 2013 (in millions) \$ 581.4 90% 92% Monthly recurring revenue \$ 503.6 Monthly amortized revenue 34.6 5% 26.1 5% Other revenue 28.5 5% 15.4 3% Total revenue \$ 644.5 100%\$ 545.1 100%

#### **Operating Costs and Expenses**

	Six Months Ended December 31,						
	2014	2013 Variance (in millions)		% Variance			
Segment and consolidated operating costs and expenses							
Physical Infrastructure	\$ 290.2	\$ 225.7	\$	64.5	29%		
Lit Services	265.3	255.4		9.9	4%		
Other	31.4	11.1		20.3	183%		
Eliminations		(0.7)		0.7	(100%)		
Consolidated	\$ 586.9	\$ 491.5	\$	95.4	19%		

*Physical Infrastructure.* Our Physical Infrastructure operating costs increased by \$64.5 million, or 29%, from \$225.7 million to \$290.2 million for the six months ended December 31, 2013 and 2014, respectively. The increase in operating costs and expenses was primarily a result of the acquisitions of Access, FiberLink, CoreXchange, Geo, and AtlantaNAP in Fiscal 2014 and Fiscal 2015 and the increase in stock-based compensation.

*Lit Services.* Our Lit Services operating costs increased by \$9.9 million, or 4%, from \$255.4 million to \$265.3 million for the six months ended December 31, 2013 and 2014, respectively. The increase in operating costs and expenses was primarily a result of the acquisition of Geo in Fiscal 2014 and the increase in stock-based compensation.

*Other*. Other operating costs and expenses increased by \$20.3 million, or 183%, from \$11.1 million to \$31.4 million for the six months ended December 31, 2013 and 2014, respectively. The increase primarily relates to the acquisition of Neo.

The table below sets forth the components of our operating costs and expenses during the six months ended December 31, 2014 and 2013.

	Six months ended December 31,							
	2014	2012	\$	%				
	2014	2013 (in	Variance millions)	Variance				
Netex	\$ 85.2	\$ 73.7	\$ 11.5	16%				
Compensation and benefits expenses	76.0	60.9	15.1	25%				
Network operations expense	74.9	65.2	9.7	15%				
Other selling, general and administrative	36.0	28.3	7.7	27%				
Transaction costs	4.8	0.8	4.0	500%				
Stock-based compensation	117.1	99.9	17.2	17%				

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Total operating costs and expenses	\$ 586.9	\$ 491.5	\$ 95.4	19%
Depreciation and amortization	192.9	162.7	30.2	19%

*Netex.* Our Netex increased by \$11.5 million, or 16%, from \$73.7 million for the six months ended December 31, 2013 to \$85.2 million for the six months ended December 31, 2014. The increase in consolidated operating costs primarily related to our Fiscal 2014 and Fiscal 2015 acquisitions. Netex as a percentage of total revenue decreased from 14% to 13% as a result of cost reductions and because our incremental revenue typically has less third-party network service costs associated with it than the existing base of revenue.

Compensation and Benefits Expenses. Compensation and benefits expense increased by \$15.1 million, or 25%, from \$60.9 million to \$76.0 million for the six months ended December 31, 2013 and 2014, respectively. The increase reflects an increase in headcount during the last two quarters of Fiscal 2014 and the first two quarters of Fiscal 2015 to support our growing business, including certain employees retained from acquired businesses. At December 31, 2014, we had 1,645 full time employees compared to 1,404 full time employees at December 31, 2013.

*Network Operations Expenses.* Network operations expenses increased by \$9.7 million, or 15%, from \$65.2 million to \$74.9 million for the six months ended December 31, 2013 and 2014, respectively. The increase principally reflects the growth of our network assets (organic and acquisition growth) and the related expenses of operating that expanded network.

Other Selling, General and Administrative Expenses. Other expenses, which include expenses such as property tax, franchise fees, travel, office expense, and maintenance expense on colocation facilities, increased by \$7.7 million, or 27%, from \$28.3 million to \$36.0 million for the six months ended December 31, 2013 and 2014, respectively. The increase is principally a result of additional expenses attributable to our Fiscal 2015 and Fiscal 2014 acquisitions. Also contributing to the increase was a reduction to other expenses of \$3.8 million during the six months ended December 31, 2013 related to an escrow settlement reached in connection with our acquisition of 360networks. Partially offsetting this increase is a reduction to other expenses of \$2.5 million during the six months ended December 31, 2014 related to an escrow settlement reached in connection with our acquisition of Fibergate.

*Transaction Costs.* Transaction costs increased by \$4.0 million, or 500%, from \$0.8 million to \$4.8 million for the six months ended December 31, 2013 and 2014, respectively. The increase was due to higher transaction-related costs in the second quarter of Fiscal 2015 associated with the Geo, AtlantaNAP and Neo acquisitions.

Stock-Based Compensation. Stock-based compensation expenses increased by \$17.2 million, or 17%, from \$99.9 million to \$117.1 million during the six months ended December 31, 2013 and 2014, respectively.

Prior to our initial public offering, we recognized changes in the fair value of the common units through increases or decreases in stock-based compensation expense and adjustments to the related stock-based compensation liability. This liability was impacted by changes in the estimated value of the common units, number of vested common units, and distributions made to holders of the common units. In connection with our initial public offering, we re-measured the fair value of the common units at the offering date based on various projections involving future stock performance, vesting and forfeitures. The fair value of unvested common units on the offering date is recognized as stock-based compensation expense ratably over the remaining vesting period. For restricted stock unit awards, expense is recognized based on the estimated fair value of the units awarded over the requisite service period. The estimated fair value of the restricted stock unit awards is impacted by various factors, including market and performance-based targets, expectations regarding future stock performance, the measurement or performance period, and forfeiture rates.

Depreciation and Amortization. Depreciation and amortization expense increased by \$30.2 million, or 19%, from \$162.7 million to \$192.9 million for the six months ended December 31, 2014 and 2013, respectively. The increase is primarily the result of depreciation related to capital expenditures since December 31, 2013 and acquisition-related increases in property and equipment and amortizable intangible assets from Fiscal 2013 and 2014 acquisitions.

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### **Total Other Expense, Net**

The table below sets forth the components of our total other expense, net for the six months ended December 31, 2014 and 2013, respectively.

	Six months ended December 31,				
	2014	2013 (in 1	\$ Variance millions)	% Variance	
Interest expense	\$ (100.3)	\$ (101.8)	\$ 1.5	1%	
Loss on extinguishment of debt	(30.9)	(1.9)	(29.0)	*	
Foreign currency (loss)/gain on intercompany loans	(27.9)	0.8	(28.7)	*	
Other (expense)/income, net	(0.2)	0.3	(0.5)	*	
Total other expenses, net	\$ (159.3)	<b>\$ (102.6)</b>	\$ (56.7)	(55%)	

#### \* not meaningful

*Interest expense.* Interest expense decreased by \$1.5 million, or 1%, from \$101.8 million to \$100.3 million for the six months ended December 31, 2014 and 2014, respectively. The decrease was primarily a result of changes in the fair value of our interest rate swaps offset in part by additional indebtedness.

Loss on extinguishment of debt. As part of our Note Redemption, we paid an early redemption call premium of \$23.8 million and recorded an expense of \$7.1 million related to the net unamortized debt issuance costs associated with the notes redeemed. These expenses were recorded as a loss on extinguishment of debt during the three and six months ended December 31, 2014

Foreign currency (loss)/gain on intercompany loans. Foreign currency (loss)/gain on intercompany loans decreased from a gain of \$0.8 million for the six months ended December 31, 2013 to a loss of \$27.9 million for the six months ended December 31, 2014. This non-cash loss was driven by the strengthening of the USD against the GBP and the Euro and the related impact on intercompany loans issued by foreign subsidiaries in functional currency.

## **Provision for Income Taxes**

We recorded a provision for income taxes of \$5.0 million and \$17.7 million during the six months ended December 31, 2014 and 2013, respectively. Our provision for income taxes included both the current and deferred provision for income tax expense resulting from timing differences between tax and financial reporting accounting bases. We are unable to combine our net operating losses for application to the income of our subsidiaries in some states and thus our state income tax expense is higher than the expected blended rate. In addition, as a result of our stock-based compensation and certain transaction costs not being deductible for income tax purposes, our effective tax rate was higher than the statutory rate.

The following table reconciles our expected tax provision based on the statutory federal tax rate applied to our earnings before income taxes to our actual provision for income taxes:

	Six months ended December 31, 2014 2013		
	(in mi	llions)	
Expected provision/(benefit) at statutory rate	\$ (35.6)	\$	(17.0)
Increase due to:			
Non-deductible stock-based compensation	42.1		39.5
State income taxes (benefit)/provision, net of federal benefit	(4.5)		(2.8)
Transactions costs not deductible for tax purposes	0.4		0.1
Foreign tax rate differential	0.8		(1.0)
Release of accrual for uncertain tax position			(2.6)
Other, net	1.8		1.5
Provision for income taxes	\$ 5.0	\$	17.7

## **Discontinued Operations**

Our earnings from discontinued operation, net of taxes, of \$2.5 million during the six months ended December 31, 2013 related to the operations of OVS, which we spun off on June 13, 2014. See Note 3-Spin-off of Business to our condensed consolidated financial statements for the quarter ended December 31, 2014.

Year Ended June 30, 2014 Compared to the Year Ended June 30, 2013

## Revenue

		Year ended June 30,			
	2014	2013 (in m	\$ Variance illions)	% Variance	
Segment and consolidated revenue:					
Physical Infrastructure	\$ 495.4	\$ 413.0	\$ 82.4	20%	
Lit Services	606.2	570.5	35.7	6%	
Other	28.1	27.8	0.3	1%	
Eliminations	(6.5)	(6.9)	0.4	(6%)	
Consolidated	\$ 1,123.2	\$ 1,004.4	<b>\$ 118.8</b>	12%	

Our total revenue increased by \$118.8 million, or 12%, from \$1,004.4 million for Fiscal 2013 to \$1,123.2 million for Fiscal 2014. The increase in revenue was driven by our organic growth as well as the timing of our Fiscal 2013 and Fiscal 2014 acquisitions.

We estimate that we achieved an organic growth rate from Fiscal 2013 to Fiscal 2014 of approximately 6%. Our organic growth was driven by installs that exceeded churn over the course of both periods, resulting from continued strong demand for bandwidth infrastructure services broadly across our service territory and customer industry verticals. Further underlying revenue drivers included:

Bookings grew significantly, increasing from \$17.7 million to \$21.8 million in combined MRR and MAR. This growth was driven by increased customer demand for our services, our growing fiber and datacenter footprint (from both organic investments and acquisitions), and our salesforce s improved effectiveness in

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selling on this base of assets. The total contract value associated with this period s bookings was approximately \$1.7 billion.

Installs increased from \$18.4 million for Fiscal 2013 to \$19.9 million for Fiscal 2014, but trailed the increase in bookings, which included more infrastructure-related services with longer booking to install time intervals. Examples included several FTT sales and a large dark fiber sale to Level 3 (previously, tw telecom).

Total churn grew from \$13.6 million to \$14.7 million, although the monthly churn percentage remained constant at 1.4% between Fiscal 2013 and Fiscal 2014.

We estimate that the period-over-period acquisition-related revenue growth was approximately 6%. Multiple Fiscal 2013 and Fiscal 2014 acquisitions impacted revenue growth between the two periods. The six Fiscal 2013 acquisitions were completed at various times throughout the year, although the largest (AboveNet) closed on July 2, 2012 and was fully included in our annual results for the year ended June 30, 2014 and 2013 and therefore was not a contributor to the period-over-period acquisition growth. The other acquisitions were included in our results of operations for only part of Fiscal 2013 compared to their inclusion for all of Fiscal 2014. The five Fiscal 2014 acquisitions were completed on August 1, 2013, October 1, 2013, October 2, 2013, March 4, 2014, and May 16, 2014 and were included in our Fiscal 2014 results for approximately eleven, nine, nine, four, and one month(s), respectively. The Fiscal 2014 acquisitions represented smaller acquisitions of dark fiber and colocation-only providers, with the exception of Geo, which was a larger acquisition of a European-based dark fiber and wavelength services provider completed in the fourth quarter of Fiscal 2014.

*Physical Infrastructure*. Revenues from our Physical Infrastructure segment increased by \$82.4 million, or 20%, from \$413.0 million for Fiscal 2013 to \$495.4 million for Fiscal 2014.

We estimate that organic revenue growth for the Physical Infrastructure segment was approximately 8% between the two comparative annual periods. Dark fiber is the largest Strategic Product Group within the segment and benefited from continuing growth in infrastructure demand. Our FTT and zColo products also contributed to the segment s growth. Bookings of MRR and MAR for the year ended June 30, 2014 were \$10.6 million (with a total contract value of approximately \$1.3 billion), nearly double the \$6.3 million in bookings for the prior annual period. Installs were \$8.1 million for Fiscal 2014, compared to \$6.5 million for the prior annual period. The monthly churn percentage decreased between the two periods from 0.9% to 0.8%. All of the Fiscal 2014 acquisitions impacted the Physical Infrastructure segment revenues as FiberLink (dark fiber) and CoreLink and CoreXchange (both colocation) were Physical Infrastructure-only businesses and Geo was primarily Physical Infrastructure (dark fiber).

*Lit Services*. Revenues from our Lit Services segment increased by \$35.7 million, or 6%, from \$570.5 million for Fiscal 2013 to \$606.2 million for Fiscal 2014.

We estimate that organic revenue growth for the Lit Services segment was approximately 5%. Growth was strongest in the segment s Ethernet and IP Strategic Product Groups, driven by customer demand and increased effectiveness in marketing these products. Wavelength revenue growth was dampened by churn, including price concessions we proactively offered in exchange for customer contract extensions. SONET is a legacy product, and its revenue declined between the two periods, consistent with our expectations. Bookings of MRR and MAR decreased slightly from \$11.3 million to \$11.1 million between the two periods, with a total contract value of approximately \$420 million, for the year ended June 30, 2014. Installs were \$11.5 million for the year ended June 30, 2014, compared to \$11.8 million for the comparative annual period. The monthly churn percentage remained consistent at 1.7% for the two periods, resulting in total churn processed of \$10.2 million compared to \$9.6 million in the prior fiscal year. The Lit Services period-over-period revenue results were primarily influenced by the carryover impacts from the Fiscal 2013 acquisitions, as the Fiscal 2014 acquisitions mostly impacted the Physical Infrastructure segment.

*Other*. Revenue from our Other segment, consisting of Zayo Professional Services, increased by 1%, or \$0.3 million, from \$27.8 million for Fiscal 2013 to \$28.1 million for Fiscal 2014. The increase was largely driven by a one-time equipment sale in the fourth quarter of Fiscal 2014. The Other segment represented approximately 3% of our total revenue.

The following table reflects the stratification of our revenues during these periods. The substantial majority of our revenue continued to come from recurring payments from customers under contractual arrangements.

	Year ended June 30,				
	2014	Į.	2013		
	(in millions)				
Monthly recurring revenue	\$ 1,030.1	92%	\$ 941.2	94%	
Monthly amortized revenue	55.6	5%	43.1	4%	
Other revenue	37.5	3%	20.1	2%	
Total revenue	\$ 1,123.2	100%	\$ 1,004.4	100%	

## **Operating Costs and Expenses**

	Year ended June 30,			
	2014	2013 (in 1	\$ Variance millions)	% Variance
Segment and consolidated operating costs and expenses:				
Physical Infrastructure	\$ 541.9	\$ 374.6	\$ 167.3	45%
Lit Services	502.9	497.5	5.4	1%
Other	22.3	24.2	(1.9)	(8%)
Eliminations		(1.5)	1.5	(100%)
Consolidated	\$ 1,067.1	\$ 894.8	<b>\$ 172.3</b>	19%

*Physical Infrastructure*. Physical Infrastructure operating costs and expenses increased by \$167.3 million, or 45%, from \$374.6 million for Fiscal 2013 to \$541.9 million for Fiscal 2014. The increase in operating costs and expenses was primarily a result of the acquisitions of CoreNAP, Corelink, Access, Fiberlink, CoreXchange, and Geo in Fiscal 2013 and Fiscal 2014.

Lit Services. Lit Services operating costs and expenses increased by \$5.4 million, or 1%, from \$497.5 million for Fiscal 2013 to \$502.9 million for Fiscal 2014. The relatively flat operating costs and expenses in relation to the 6% increase in revenue for Lit Services was primarily due to realized network-related cost synergies related to our acquisitions, and, to a lesser extent, ongoing off-net circuit cost reduction projects.

*Other*. Other operating costs and expenses decreased by \$1.9 million, or 8%, from \$24.2 million for Fiscal 2013 to \$22.3 million for Fiscal 2014. The reduction in other operating costs and expenses was primarily attributable to a reduction in MRR.

The table below sets forth the components of our operating costs and expenses during the years ended June 30, 2014 and 2013.

		Year ended June 30,				
	2014	2013	\$ Variance in millions)	% Variance		
Netex	\$ 150.4	\$ 145.9	\$ 4.5	3%		
Compensation and benefits expenses	126.3	123.4	2.9	2%		
Netops expense	131.4	120.9	10.5	9%		
Other expenses	61.8	60.1	1.7	3%		
Transaction costs	5.3	14.2	(8.9)	(63%)		
Stock-based compensation	253.7	105.8	147.9	140%		
Depreciation and amortization	338.2	324.5	13.7	4%		
Total operating costs and expenses	\$ 1.067.1	\$ 894.8	<b>\$</b> 172.3	19%		

As a percentage of revenue, excluding stock-based compensation and depreciation and amortization 42% 46%				
depreciation and amortization 42% 46%	As a percentage of revenue, excluding stock-based compensation and			
	depreciation and amortization	42%	46%	

Netex. Our Netex increased by \$4.5 million, or 3% from \$145.9 million for Fiscal 2013 to \$150.4 million for Fiscal 2014. The increase in Netex was primarily due to increased facility costs related to the colocation acquisitions completed in Fiscal 2013 and Fiscal 2014, partially offset by cost savings, as planned network related synergies were realized. Netex as a percentage of total revenue decreased from 15% to 13% as a result of cost reductions and because our incremental revenue typically has less third-party network service costs associated with it than the existing base of revenue.

Compensation and Benefits Expenses. Compensation and benefits expenses increased by \$2.9 million, or 2%, from \$123.4 million for Fiscal 2013 to \$126.3 million for Fiscal 2014.

The increase in compensation and benefits reflected the increase in headcount during Fiscal 2014 to support our growing business, including certain employees retained from businesses acquired since June 30, 2013, and employer matching of employee 401(k) contributions beginning in the fourth quarter of Fiscal 2014. This was partially offset by a reduction in bonus payout as the average payout for the year ended June 30, 2013 was approximately 130% of target as compared to approximately 100% of target for the year ended June 30, 2014.

Headcount as of the end of the respective periods was:

	June 30, 2014	June 30, 2013
Physical Infrastructure	861	584
Lit Services	623	546
Other	29	30
Total	1,513	1,160

*Netops*. Netops expense increased by \$10.5 million, or 9%, from \$120.9 million for Fiscal 2013 to \$131.4 million for Fiscal 2014. The increase principally reflected the growth of our network assets and the related expenses of operating that expanded network. Our total network route miles increased approximately 7% from 75,839 miles at June 30, 2013 to 80,860 miles at June 30, 2014.

Other Expenses. Other expenses increased by \$1.7 million, or 3%, from \$60.1 million for Fiscal 2013 to \$61.8 million for Fiscal 2014. The increase was primarily the result of additional expenses attributable to our Fiscal 2013 and Fiscal 2014 acquisitions, which were partially offset by the receipt of \$3.8 million in connection with an escrow settlement relating to the 360networks acquisition during the second quarter of Fiscal 2014.

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*Transaction Costs.* Transaction costs decreased by \$8.9 million, or 63%, from \$14.2 million for Fiscal 2013 to \$5.3 million for Fiscal 2014. The decrease was due to higher transaction-related costs in the first quarter of Fiscal 2013 associated with the AboveNet acquisition, partially offset by the transaction-related costs associated with the Geo and Neo acquisitions in Fiscal 2014.

Stock-Based Compensation. Stock-based compensation expense increased by \$147.9 million, or 140%, from \$105.8 million for Fiscal 2013 to \$253.7 million for Fiscal 2014. The stock-based compensation expense associated with the common units is impacted by both the estimated value of the common units and the number of common units vesting during the period. The following table reflects the estimated fair value of the common units during the relevant periods impacting the stock-based compensation expense for the years ended June 30, 2014 and 2013.

	E	Estimated fair value as of June 30,		
Common Units of CII	2014	2013	2012	
Class A	\$ 2.47	\$ 1.50	\$ 0.92	
Class B	2.22	1.34	0.81	
Class C	1.92	1.14	0.68	
Class D	1.86	1.10	0.65	
Class E	1.62	0.95	0.55	
Class F	1.44	0.75	0.49	
Class G	0.82	0.46	n/a	
Class H	0.70	0.38	n/a	
Class I	0.45	n/a	n/a	
Class J	0.33	n/a	n/a	
Class K	0.29	n/a	n/a	
ZPS Class A	0.09	0.20	n/a	

### **Depreciation and Amortization**

Depreciation and amortization expense increased by \$13.7 million, or 4%, from \$324.5 million for Fiscal 2013 to \$338.2 million for Fiscal 2014. The increase was primarily the result of depreciation related to capital expenditures since June 30, 2013 and acquisition-related growth.

## **Total Other Expenses, Net**

The table below sets forth the components of our total other expenses, net for the years ended June 30, 2014 and 2013.

	Year ende	d June 30,
	2014	2013
	(in mi	llions)
Interest expense	\$ (203.5)	\$ (202.5)
Loss on extinguishment of debt	(1.9)	(77.3)
Other income, net	5.0	0.4
Total other expenses, net	\$ (200.4)	\$ (279.4)

Interest Expense. Interest expense increased by \$1.0 million, or less than 1%, from \$202.5 million for Fiscal 2013 to \$203.5 million for Fiscal 2014. The increase was primarily a result of additional interest expense related to the \$150.0 million and \$275.0 million add-ons to our Term Loan Facility during the second and fourth quarters of Fiscal 2014, respectively. Also contributing to the increase in interest expense was the impact of changes in market value of our interest rate swaps during the year ended June 30, 2014 as compared to the year ended June 30, 2013. The change in market value was additional interest expense of \$4.7 million for the year ended June 30, 2014 as compared to a reduction in interest expense of \$2.6 million for the year ended June 30, 2013,

representing a year over year increase in interest expense of \$7.3 million. These increases were partially offset by a decrease in interest expense resulting from the amendments to our Credit Agreement during the second and third quarters of Fiscal 2013 and second quarter of Fiscal 2014 to lower the interest rates on our Term Loan Facility and Revolver, in addition to quarterly principal payments on our Term Loan Facility, which reduced our outstanding debt obligations.

Loss on Extinguishment of Debt. In connection with the debt refinancing activities during Fiscal 2014, we recognized an expense of \$1.9 million associated with debt extinguishment costs, including a cash expense of \$0.9 million associated with the payment of third party costs and non-cash expenses of \$1.0 million, consisting of \$0.7 million associated with the write-off of unamortized debt issuance costs and \$0.3 million associated with the write-off of the net unamortized discount on the extinguished debt balances.

In connection with the debt refinancing activities during the Fiscal 2013, we incurred an expense of \$77.3 million associated with debt extinguishment costs, including a cash expense of \$41.9 million associated with the payment of early redemption fees and other third party expenses on our previous indebtedness and non-cash expenses, including \$35.4 million associated with the write-off of unamortized debt issuance costs and unamortized discounts.

*Other Income, Net.* Other income, net increased by \$4.6 million, from \$0.4 million for Fiscal 2013 to \$5.0 million for Fiscal 2014. Other income, net consists primarily of unrealized foreign currency gain related to the re-measurement of intercompany loans between our domestic and foreign subsidiaries.

### **Provision for Income Taxes**

Income tax expense increased over the prior year by \$61.5 million, from an income tax benefit of \$24.2 million for Fiscal 2013 to an income tax expense of \$37.3 million for Fiscal 2014. Our provision for income taxes included both the current provision and a provision for deferred income tax expense resulting from timing differences between tax and financial reporting accounting bases. We were unable to apply our NOLs for application to the income of our subsidiaries in some states and thus our state income tax expense was higher than the expected blended rate. In addition, as a result of our stock-based compensation and certain transaction costs not being deductible for income tax purposes, our effective tax rate was higher than the statutory rate.

The following table reconciles an expected tax provision based on a statutory federal tax rate applied to our earnings before income tax to our actual provision for income taxes.

	2014	ed June 30, 2013 llions)
Expected benefit at statutory rate	\$ (50.5)	\$ (59.5)
Increase due to:		
Non-deductible stock-based compensation	96.5	35.9
State income taxes, net of federal benefit	(6.6)	(2.2)
Transactions costs not deductible for tax purposes	0.8	1.3
Foreign tax rate differential	1.0	(2.3)
Reversal of uncertain tax positions, net	(2.6)	
Change in effective tax rate	(0.3)	
Change in valuation allowance	1.3	
State NOL adjustment		2.8
Other, net	(2.3)	(0.2)
Provision/(benefit) for income taxes	\$ 37.3	\$ (24.2)

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Year Ended June 30, 2013 Compared to the Year Ended June 30, 2012

#### Revenue

	Year ended June 30,					
	2013	2012 (in 1	\$ Variance millions)	% Variance		
Segment and consolidated revenue:						
Physical Infrastructure	\$ 413.0	\$ 157.4	\$ 255.6	162%		
Lit Services	570.5	224.6	345.9	154%		
Other	27.8		27.8	100%		
Eliminations	(6.9)	(6.5)	(0.4)	6%		
Consolidated	\$ 1,004.4	\$ 375.5	\$ 628.9	167%		

Our total revenue increased by \$628.9 million, or 167%, from \$375.5 million for Fiscal 2012 to \$1,004.4 million for Fiscal 2013. The increase in revenue was driven primarily by our Fiscal 2012 and 2013 acquisitions and organic growth.

We estimate that we achieved an organic growth rate from Fiscal 2012 to Fiscal 2013 of approximately 6%. Our organic growth was driven by installs that exceeded churn in both periods, resulting from strong demand for bandwidth infrastructure services broadly across our geographic markets and customer verticals. Further underlying organic activity drivers during the period included:

Bookings increased from \$8.5 million in Fiscal 2012 to \$17.7 million in Fiscal 2013 in combined MRR and MAR. This growth was primarily driven by the addition of the AboveNet fiber assets, select salespeople and customer relationships used to market our services across a broader set of assets. Our bookings grew over the course of Fiscal 2013, with each quarter s results exceeding the prior. The total contract value associated with Fiscal 2013 bookings was approximately \$1 billion.

Installs increased from \$7.4 million in Fiscal 2012 to \$18.4 million in Fiscal 2013, and were the primary driver of our organic revenue growth. This install activity was directly correlated to our bookings; however, there was a natural time delay between booking and the associated install. We believe our ability to install bookings on a timely basis improved throughout the year as we completed the integration activities associated with the Fiscal 2012 acquisitions and substantially integrated the AboveNet acquisition.

The monthly churn percentage increased slightly from 1.3% for Fiscal 2012 to 1.4% for Fiscal 2013, with total churn increasing from \$4.9 million to \$13.6 million. This Fiscal 2013 churn percentage remained within our expected range. However, following our acquisition of AboveNet, we proactively renegotiated services with former AboveNet customers in order to significantly extend the average remaining contract life of our services and revenue. These actions often required some price concession to our customers (which had a resulting churn impact) in exchange for a longer term.

We estimate that the period-over-period acquisition-related revenue growth was approximately 161%. The three Fiscal 2012 acquisitions were completed on December 1, 2011, December 31, 2011 and May 1, 2012 and therefore were included in our results of operations for seven, six and two months, respectively, in Fiscal 2012 compared to a full twelve months in Fiscal 2013. The most significant acquisition in Fiscal 2012 was 360networks. The acquisition of 360networks added substantial metro and regional network assets in the Western U.S. The six Fiscal 2013 acquisitions were completed at various times throughout the year with the largest, AboveNet, closing on July 2, 2012 and being included in our Fiscal 2013 results of operations for the entire twelve month period. The AboveNet acquisition significantly expanded our metro fiber assets in some of largest U.S. metro markets plus London, and provided important new customer relationships and product capabilities

that we applied across our combined networks. The acquisition of AboveNet had the impact of more than doubling our previous revenue run rate.

*Physical Infrastructure*. Revenues from our Physical Infrastructure segment increased by \$255.6 million, or 162%, from \$157.4 million for Fiscal 2012 to \$413.0 million for Fiscal 2013.

We estimate that organic revenue growth for the Physical Infrastructure segment was approximately 11%. This was influenced by the increasing importance of bandwidth for our customers (in volume and criticality), and, in select cases, reflects a shift from lit services to physical infrastructure products. This is evidenced by strong bookings and install activity on large FTT projects for many of the major wireless carriers. Bookings of MRR and MAR during Fiscal 2013 totaled \$6.3 million (with a total contract value of \$613 million), compared to \$5.3 million in Fiscal 2012. Installs were \$6.5 million in Fiscal 2013, an increase from \$3.5 million in the prior year. The monthly churn percentage improved from 1.1% to 0.9% between the two years; however, total churn grew from \$1.7 million to \$3.8 million in Fiscal 2013 as a result of the larger base of revenue. The six Fiscal 2013 acquisitions were disproportionately weighted towards Physical Infrastructure products, and therefore acquisitions had a larger impact on this segment. Each of our Fiscal 2012 acquisitions were also heavily weighted towards Physical Infrastructure products.

Lit Services. Revenues from our Lit Services segment increased by \$345.9 million, or 154%, from \$224.6 million for Fiscal 2012 to \$570.5 million for Fiscal 2013.

We estimate that organic revenue growth for the Lit Services segment was approximately 3%. This performance reflected higher churn related to proactively re-terming select Lit Services customer contracts in exchange for certain price concessions. Additionally, we experienced migration of select wavelength customers to dark fiber. Demand for Lit Services remained strong, as evidenced by \$11.3 million of Fiscal 2013 bookings (totaling approximately \$378 million in total contract value) compared to \$3.2 million in Fiscal 2012. This growth was supported by new geographies and routes, as well as enhanced Ethernet and IP capabilities that were acquired through the AboveNet acquisition. Installs were in line with bookings in Fiscal 2013, totaling \$11.8 million of MRR and MAR. The monthly churn percentage increased from 1.5% to 1.7% between the two periods, resulting in total churn processed of \$9.6 million, compared to \$3.3 million in the prior fiscal year. AboveNet s large base of wavelength and Ethernet customers was the primary contributor to the Lit Services inorganic growth.

*Other*. Our Other segment, consisting of Zayo Professional Services, was a new addition in Fiscal 2013 through the acquisition of AboveNet. The Other segment represented approximately 3% of our total revenue in Fiscal 2013.

The following table reflects the stratification of our revenues during these periods. The substantial majority of our revenue continued to come from recurring payments from customers under contractual arrangements (MRR).

	Year ended June 30,			
	2013		201	12
		(in mil	lions)	
Monthly recurring revenue	\$ 941.2	94%	\$ 350.9	93%
Monthly amortized revenue	43.1	4%	13.8	4%
Other revenue	20.1	2%	10.8	3%
Total revenue	\$ 1,004.4	100%	\$ 375.5	100%

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## **Operating Costs and Expenses**

	Year ended June 30,					
	2013	2012 (in	\$ Variance millions)	% Variance		
Segment and consolidated operating costs and expenses						
Physical Infrastructure	\$ 374.6	\$ 110.7	\$ 263.9	238%		
Lit Services	497.5	196.1	301.4	154%		
Other	24.2		24.2	100%		
Eliminations	(1.5)	(1.1)	(0.4)	(36%)		
Consolidated	\$ 894.8	\$ 305.7	\$ 589.1	193%		

*Physical Infrastructure.* Physical Infrastructure operating costs and expenses increased by \$263.9 million, or 238%, from \$110.7 million for Fiscal 2012 to \$374.6 million for Fiscal 2013. The increase in operating costs and expenses was primarily a result of the acquisitions of AboveNet, Fibergate, and First Telecom in Fiscal 2013.

Lit Services. Lit Services operating costs and expenses increased by \$301.4 million, or 154%, from \$196.1 million for Fiscal 2012 to \$497.5 million for Fiscal 2013. The increase in operating costs and expenses was primarily a result of the acquisition of AboveNet in Fiscal 2013.

*Other*. Other operating costs and expenses increased by \$24.2 million for Fiscal 2013 due to the addition of the ZPS Strategic Product Group through the acquisition of AboveNet.

The table below sets forth the components of our operating costs and expenses during the years ended June 30, 2013 and 2012.

		Year ended June 30,			
	2013	2012	\$ Variance (in millions)	% Variance	
Netex	\$ 145.9	\$ 82.1	\$ 63.8	78%	
Compensation and benefits expenses	123.4	47.8	75.6	158%	
Netops expense	120.9	37.0	83.9	227%	
Other expenses	60.1	20.9	39.2	188%	
Transaction costs	14.2	6.6	7.6	115%	
Stock-based compensation	105.8	26.3	79.5	302%	
Depreciation and amortization	324.5	85.0	239.5	282%	
Total operating costs and expenses	\$ 894.8	\$ 305.7	\$ 589.1	193%	

As a percentage of revenue, excluding stock-based compensation			
	160	<b>50</b> 07	
and depreciation and amortization	46%	52%	

Netex. Our Netex increased by \$63.8 million, or 78%, from \$82.1 million for Fiscal 2012 to \$145.9 million for Fiscal 2013. The increase in consolidated operating costs primarily related to our Fiscal 2012 and Fiscal 2013 acquisitions, and additional network costs incurred in order to support new customer contracts entered into subsequent to June 30, 2012. Netex as a percentage of total revenue decreased from 22% to 15% principally due to the shift in product mix (namely the increased percentage of dark fiber) associated with the July 2, 2012 acquisition of AboveNet. Also, as a result of the acquisition of AboveNet and its status as a Tier 1 settlement-free peering partner, we were able to eliminate IP transit costs that we previously incurred by the Company.

Compensation and Benefits Expenses. Compensation and benefits expenses increased by \$75.6 million, or 158%, from \$47.8 million for Fiscal 2012 to \$123.4 million for Fiscal 2013.

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The compensation and benefits increase reflects the increased number of employees resulting from the AboveNet acquisition and to a lesser extent employees hired during the year to support our growing business as well as employees retained from other Fiscal 2013 acquisitions. A majority of the increase to our headcount occurred on July 2, 2012 as a result of hiring certain former employees of AboveNet.

Head count as of the end of the respective periods was:

	June 30, 2013	June 30, 2012
Physical Infrastructure	584	225
Lit Services	546	275
Other	30	
Total	1,160	500

*Netops Expense.* Netops increased by \$83.9 million, or 227%, from \$37.0 million for Fiscal 2012 to \$120.9 million for Fiscal 2013. The increase principally reflected the growth of our network assets and the related expenses of operating that expanded network. Our total network route miles increased approximately 63% from 46,504 miles at June 30, 2012 to 75,839 miles at June 30, 2013, primarily due to the acquisition of AboveNet. Also contributing to the increase was a one-time charge of \$6.6 million related to lease termination costs associated with exit activities initiated for unutilized technical facilities space recognized during the fourth quarter of Fiscal 2013.

Other Expenses. Other expenses increased by \$39.2 million, or 188%, from \$20.9 million for Fiscal 2012 to \$60.1 million for the Fiscal 2013. The increase was principally a result of additional expenses attributable to our Fiscal 2013 and Fiscal 2012 acquisitions. In addition, during the fourth quarter of Fiscal 2013, we recognized a one-time charge of \$3.6 million related to lease termination costs associated with exit activities initiated for unutilized office space.

*Transaction Costs.* Transaction costs increased by \$7.6 million, or 115%, from \$6.6 million for Fiscal 2012 to \$14.2 million for Fiscal 2013. This increase was primarily due to the AboveNet acquisition.

Stock-Based Compensation. Stock-based compensation expenses increased by \$79.5 million, or 302%, from \$26.3 million for Fiscal 2012 to \$105.8 million for Fiscal 2013. The stock-based compensation expense associated with the common units was impacted by both the estimated value of the common units and the number of common units vesting during the period. The following table reflects the estimated fair value of the common units during the relevant periods impacting the stock-based compensation expense for the years ended June 30, 2013 and 2012.

	Estimated fair value as of June 30,			
Common Units	2013	2012	2011	
Class A	\$ 1.50	\$ 0.92	\$ 0.81	
Class B	1.34	0.81	0.58	
Class C	1.14	0.68	0.33	
Class D	1.10	0.65	0.31	
Class E	0.95	0.55	0.23	
Class F	0.75	0.49	n/a	
Class G	0.46	n/a	n/a	
Class H	0.38	n/a	n/a	
ZPS Class A	0.20	n/a	n/a	

The increase in the value of the common units in the current period was primarily a result of our organic growth since June 30, 2012, cost synergies realized and expected to be realized from our prior acquisitions and a

reduction to the discount rate utilized in the Company s valuation of the common units resulting from our reduced financing costs.

We recognize changes in the fair value of the common units through increases or decreases in stock-based compensation expense and adjustments to the related stock-based compensation liability. The stock-based compensation liability associated with the common units was \$159.3 million and \$54.4 million as of June 30, 2013 and June 30, 2012, respectively. The liability was impacted by changes in the estimated value of the common units, number of vested common units, and distributions made to holders of the common units.

In December 2011, CII and the preferred unit holders of CII authorized a non-liquidating distribution to common unit holders of up to \$10.0 million. The eligibility for receiving proceeds from the distribution was determined by the liquidation preference of the unit holder. Receiving proceeds from the authorized distribution was at the election of the common unit holder. As a condition of the early distribution, common unit holders electing to receive an early distribution received 85% of the amount that they would otherwise be entitled to receive if the distribution were in connection with a liquidating distribution. The common unit holders electing to receive the early distribution retained all of their common units and are entitled to receive future distributions only to the extent such future distributions are in excess of the non-liquidating distribution, excluding the 15% discount. During Fiscal 2012, \$9.1 million was distributed to CII s common unit holders. Common unit holders electing to receive the early distribution forfeited \$1.6 million in previously recognized stock-based compensation, which was recorded as a reduction to the stock-based compensation liability during Fiscal 2012.

### **Depreciation and Amortization**

Depreciation and amortization expense increased by \$239.5 million, or 282%, from \$85.0 million for Fiscal 2012 to \$324.5 million for Fiscal 2013. The increase was a result of the substantial increase to our property and equipment and intangible assets since June 30, 2012, principally a result of our Fiscal 2012 and Fiscal 2013 acquisitions and capital expenditures since June 30, 2012.

### **Total Other Expenses, Net**

The table below sets forth the components of our total other expenses, net for the years ended June 30, 2013 and 2012.

	Year ended June 30,	
	2013 (in mill	2012 lions)
Interest expense	\$ (202.5)	\$ (50.7)
Loss on extinguishment of debt	(77.3)	
Impairment of cost method investment		(2.2)
Other income, net	0.4	0.1
Total other expenses, net	\$ (279.4)	\$ (52.8)

*Interest expense.* Interest expense increased by \$151.8 million, or 299%, from \$50.7 million for Fiscal 2012 to \$202.5 million for Fiscal 2013. The increase was a result of our increased indebtedness during Fiscal 2013 as compared to Fiscal 2012, partially offset by a decrease in our weighted-average interest rate from Fiscal 2012 to Fiscal 2013.

Loss on extinguishment of debt. In connection with the repayment of our previously existing term loan and revolver and redemption of our \$350.0 million outstanding aggregate principal amount of previously issued notes in July 2012 (the Debt Refinancing Activities ) and the subsequent re-pricing transactions completed during the second and third quarters of Fiscal 2013 related to our Term Loan Facility and Revolver (the Second and Fourth Amendments ), we recorded a loss on extinguishment of debt totaling \$77.3 million during Fiscal 2013. In connection with the Debt Refinancing Activities, discussed above, we recognized an expense of \$65.0 million

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associated with debt extinguishment costs, including a cash expense of \$39.8 million associated with the payment of early redemption fees on our previous indebtedness and non-cash expenses of \$17.0 million associated with the write-off of our unamortized debt issuance costs and \$8.1 million associated with the write off of the net unamortized discount on the extinguished debt balances. In connection with the Second and Fourth Amendments, we recognized a loss on extinguishment of debt of \$12.3 million. The loss consisted of a cash expense of \$2.0 million associated with the payment of an early call premium paid to certain creditors and other third party expenses and \$10.3 million associated with the write-off of unamortized debt issuance costs and discounts.

Impairment of cost method investment. In connection with the October 1, 2010 acquisition of American Fiber Systems, we acquired an ownership interest in USCarrier. As of June 30, 2012, we owned 55% of the outstanding Class A membership units and 34% of the outstanding Class B membership units. On August 15, 2012, we entered into an agreement to acquire the remaining equity interest in USCarrier. As a result of certain disputes with the board of managers of USCarrier, we were unable to exercise control or significant influence over USCarrier s operating and financial policies and as a result we accounted for this investment utilizing the cost method of accounting from the date of the AFS acquisition, at which time the investment was recorded at fair value, through June 30, 2012. Based upon the agreed upon purchase price of the remaining equity interests, we determined the fair value of our ownership interest in USCarrier as of June 30, 2012 to be \$12.8 million and recognized an impairment of \$2.2 million during the quarter ended June 30, 2012.

#### **Provision for Income Taxes**

We recorded a benefit for income taxes of \$24.2 million during Fiscal 2013 as compared to a provision for income taxes of \$26.9 million during Fiscal 2012. Our provision for income taxes included both the current and deferred provision for income tax expense resulting from timing differences between tax and financial reporting accounting bases. We were unable to combine our net operating losses ( NOLs ) for application to the income of our subsidiaries in some states and thus our state income tax expense was higher than the expected blended rate. During Fiscal 2013, we dissolved certain acquired legal entities, which resulted in the loss of state NOLs that were generated by those entities. The loss of these NOLs resulted in a decrease in the benefit for income taxes of \$2.8 million for Fiscal 2013. In addition, as a result of our stock-based compensation and certain transaction costs not being deductible for income tax purposes, our effective tax rate was higher than the statutory rate. The following table reconciles our expected tax provision based on the statutory federal tax rate applied to our earnings before income taxes to our actual (benefit)/provision for income taxes:

	Year ended J	Year ended June 30,		
	2013	2012		
	(in millio	ons)		
Expected (benefit)/provision at statutory rate	\$ (59.5)	\$ 5.9		
Increase due to:				
Non-deductible stock-based compensation	35.9	8.7		
State income taxes, net of federal benefit	(2.2)	4.9		
Transactions costs not deductible for tax purposes	1.3	1.4		
Foreign tax rate differential	(2.3)			
Change in uncertain tax positions		5.8		
Change in effective tax rate		0.5		
State NOL adjustment	2.8			
Other, net	(0.2)	(0.3)		
	. ,	` ´		
(Benefit)/provision for income taxes	\$ (24.2)	\$ 26.9		

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### **Adjusted EBITDA**

We define Adjusted EBITDA as earnings from continuing operations before interest, income taxes, depreciation, and amortization (EBITDA) adjusted to exclude acquisition or disposal-related transaction costs, losses on extinguishment of debt, stock-based compensation, unrealized foreign currency gains (losses) on an intercompany loan, and non-cash income (loss) on equity and cost method investments. We use Adjusted EBITDA to evaluate operating performance, and this financial measure is among the primary measures used by management for planning and forecasting for future periods. We believe that the presentation of Adjusted EBITDA is relevant and useful for investors because it allows investors to view results in a manner similar to the method used by management and facilitates comparison of our results with the results of other companies that have different financing and capital structures.

We also monitor Adjusted EBITDA because our subsidiaries have debt covenants that restrict their borrowing capacity that are based on a leverage ratio, which utilizes a modified EBITDA, as defined in our Credit Agreement and Indenture. The modified EBITDA is consistent with our definition of Adjusted EBITDA; however, it includes the pro forma Adjusted EBITDA of and expected cost synergies from the companies acquired by us during the quarter for which the debt compliance certification is due.

Adjusted EBITDA results, along with other quantitative and qualitative information, are also utilized by management and our compensation committee for purposes of determining bonus payouts to employees.

Adjusted EBITDA has limitations as an analytical tool and should not be considered in isolation from, or as a substitute for, analysis of our results from operations and operating cash flows as reported under GAAP. For example, Adjusted EBITDA:

does not reflect capital expenditures, or future requirements for capital and major maintenance expenditures or contractual commitments;

does not reflect changes in, or cash requirements for, our working capital needs;

does not reflect interest expense, or the cash requirements necessary to service the interest payments, on our debt; and

does not reflect cash required to pay income taxes.

Our computation of Adjusted EBITDA may not be comparable to other similarly titled measures computed by other companies because all companies do not calculate Adjusted EBITDA in the same fashion.

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Reconciliations from segment and consolidated Adjusted EBITDA to net (loss)/earnings are as follows:

	Physical	For the	six months ended Dec	ember 31, 2014 Corp/	
	Infrastructure	Lit Service	es Other (in millions)	eliminations	Total
Segment and consolidated Adjusted EBITDA	\$ 199.4	\$ 166.4	4 \$ 6.9	\$	\$ 372.7
Interest expense	(62.0)	(37.3	3)	(1.0)	(100.3)
Depreciation and amortization expense	(118.0)	(67.	1) (7.8)		(192.9)
Transaction costs	(1.9)	(0.4	4) (0.2)	(2.3)	(4.8)
Stock-based compensation	(67.5)	(50.2	2) 0.6		(117.1)
Loss on extinguishment of debt	(18.1)	(12.8	3)		(30.9)
Non-cash loss on investments	(0.5)				(0.5)
Foreign currency loss on intercompany loans		(0.2	2)	(27.7)	(27.9)
(Loss)/earnings from continuing operations					
before provision for income taxes	(68.6)	(1.0	6) (0.5)	(31.0)	(101.7)
Benefit/(provision) for income taxes			0.6	(5.6)	(5.0)
Net (loss)/earnings	\$ (68.6)	\$ (1.0	6) \$ 0.1	\$ (36.6)	<b>\$</b> (106.7)

	For the six months ended December 31, 2013					
	Physical Infrastructure	Lit Services	Other (in millions)	Corp/ eliminations	Total	
Segment and consolidated Adjusted EBITDA	\$ 154.5	\$ 161.9	\$ 3.6	<b>\$</b> (2.7)	\$ 317.3	
Interest expense	(60.4)	(41.4)			(101.8)	
Depreciation and amortization expense	(98.1)	(63.6)	(1.0)		(162.7)	
Transaction costs	(0.6)	(0.2)			( <b>0.8</b> )	
Stock-based compensation	(46.8)	(52.6)	(0.5)		(99.9)	
Loss on extinguishment of debt	(1.1)	(0.8)			(1.9)	
Foreign currency loss on intercompany loans				0.8	0.8	
Earnings/(loss) from continuing operations						
before benefit for income taxes	(52.5)	3.3	2.1	(1.9)	(49.0)	
Provision for income taxes			(1.4)	(16.3)	(17.7)	
Earnings from discontinued operations, net of						
income taxes				2.5	2.5	
Net (loss)/earnings	\$ (52.5)	\$ 3.3	\$ 0.7	<b>\$</b> (15.7)	\$ (64.2)	

	For the year ended June 30, 2014				
	Physical Infrastructure	Lit Services	Other (in millions)	Corp/ eliminations	Total
Segment and consolidated Adjusted EBITDA	\$ 324.9	\$ 325.9	\$ 8.0	\$ (5.2)	\$ 653.6
Interest expense	(121.8)	(81.2)		(0.5)	(203.5)
Depreciation and amortization expense	(205.0)	(131.4)	(1.8)		(338.2)
Transaction costs	(2.8)	(1.0)		(1.5)	(5.3)
Stock-based compensation	(163.4)	(90.0)	(0.3)		(253.7)
Loss on extinguishment of debt	(1.1)	(0.8)			(1.9)
Foreign currency gain on intercompany loans				4.7	4.7
(Loss)/earnings from continuing operations before provision for income taxes	(169.2)	21.5	5.9	(2.5)	(144.3)
Provision for income taxes	(109.2)	21.5	3.9	(37.3)	(37.3)
Earnings from discontinued operations, net of income taxes				2.3	2.3
Net (loss)/earnings	\$ (169.2)	\$ 21.5	\$ 5.9	\$ (37.5)	\$ (179.3)

	For the year ended June 30, 2013								
	Physical Infrastructure	Lit Services	Other (in millions)		orp/ inations	Total			
Segment and consolidated Adjusted EBITDA	\$ 275.7	\$ 277.9	\$ 6.1	\$	(5.3)	\$ 554.4			
Interest expense	(119.0)	(83.5)				(202.5)			
Depreciation and amortization expense	(183.5)	(139.1)	(1.9)			(324.5)			
Transaction costs	(7.2)	(7.0)				(14.2)			
Stock-based compensation	(46.4)	(58.7)	(0.7)			(105.8)			
Loss on extinguishment of debt	(45.1)	(32.2)				(77.3)			
Foreign currency loss on intercompany loans					0.1	0.1			
Earnings/(loss) from continuing operations	(125.5)	(42.6)	2.5		(5.2)	(1(0.0)			
before benefit for income taxes	(125.5)	(42.6)	3.5		(5.2)	(169.8)			
Benefit for income taxes					24.2	24.2			
Earnings from discontinued operations, net of									
income taxes					8.4	8.4			
Net (loss)/earnings	\$ (125.5)	\$ (42.6)	\$ 3.5	\$	27.4	\$ (137.2)			

	For the year ended June 30, 2012							
	Physical	T :4	C	O4h		Corp/	T-4-1	
	Infrastructure	Lit	Services	Other (in millions)	elim	inations	Total	
Segment and consolidated Adjusted EBITDA	\$ 101.1	\$	92.1	\$	\$	(5.4)	\$ 187.8	
Interest expense	(23.2)		(27.5)				(50.7)	
Depreciation and amortization expense	(38.6)		(46.4)				(85.0)	
Transaction costs	(2.2)		(4.4)				(6.6)	
Impairment of cost method investment			(2.2)				(2.2)	
Stock-based compensation	(13.6)		(12.7)				(26.3)	
Earnings/(loss) from continuing operations before								
provision for income taxes	23.5		(1.1)			(5.4)	17.0	
Provision for income taxes						(26.9)	(26.9)	
Earnings from discontinued operations, net of income								
taxes						8.7	8.7	
Net earnings/(loss)	\$ 23.5	\$	(1.1)	\$	\$	(23.6)	<b>\$</b> (1.2)	

#### Quarterly Financial Data

The following table sets forth certain of our unaudited consolidated statements of operations data for each of the fiscal quarters in Fiscal 2013, Fiscal 2014, and Fiscal 2015(through the quarter ended December 31, 2014). In the opinion of management, the data has been prepared on the same basis as the audited financial statements included in this prospectus, and reflects all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of this data. The results of historical periods are not necessarily indicative of the results of operations of any future period, particularly as a result of the acquisition reflected herein. You should read this data together with our financial statements and the related notes included elsewhere in this prospectus.

# Quarterly Financial Data

The following table sets forth certain of our unaudited consolidated statements of operations data for each of the fiscal quarters in Fiscal 2013, Fiscal 2014, and Fiscal 2015(through the quarter ended December 31, 2014). In the opinion of management, the data has been prepared on the same basis as the audited financial statements included in this prospectus, and reflects all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of this data. The results of historical periods are not necessarily indicative of the

results of operations of any future period, particularly as a result of the acquisition reflected herein. You should read this data together with our financial statements and the related notes included elsewhere in this prospectus.

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	Sonto	mber 30	Doco	mhor 31	Me	rch 31	Iuno	30 8	onto			ember 31, 2013	,	h 31	Iuna	30	Sont	mbor 1	Пос	ember 31,
	_	1110er 3u 112(1)		111ber 31 [2(2)(3)		013(4)	2013(s		_	1110er 30 113(7)	_	(8)(9)		11 31, (10)	2014		•	114(12)	upec	2014
Revenue	\$	236.0	\$	. , . ,		256.6	\$ 26	/ \ /	\$	268.1	\$	. , . ,	\$ 2	` /	\$ 29	` /	\$	320.6	\$	323.9
Revenue	Ψ	230.0	Ψ	230.0	Ψ	230.0	ψ 20	71.0	Ψ	200.1	Ψ	211.0	ΨΔ	01.7	Ψ 2)	0.7	Ψ	320.0	Ψ	323.7
Operating costs and expenses																				
Operating costs, excluding		70.1		<b>70.</b> 5		70.0	0			00.0		06.0		05.1	0			107.0		07.0
depreciation and amortization		78.1		73.5		78.0	8	34.1		80.0		86.0		85.1	9	3.1		107.3		97.8
Selling, general and							_													
administrative expenses		54.2		72.6		54.9		4.9		76.1		86.7		96.3		5.6		156.8		32.1
Depreciation and amortization		80.0		83.9		79.9	8	30.7		81.0		81.7		84.2	9	1.3		96.0		96.9
Total operating costs and																				
expenses		212.3		230.0		212.8	23	9.7		237.1		254.4	2	65.6	31	0.0		360.1		226.8
1																				
Omerating income/(less)		22.7		20.0		12.0	2	2.1		31.0		22.6		150	(1	2 2)		(20.5)		07.1
Operating income/(loss)		23.7		20.0		43.8	2	22.1		31.0		22.0		15.8	(1	3.3)		(39.5)	)	97.1
Other expenses																				
Interest expense(13)		(62.6)		(52.6)		(49.6)	(3	7.7)		(51.5)		(50.3)	(	49.1)	(5	2.6)		(46.9	)	(53.4)
Loss on extinguishment of																				
debt(14)		(65.0)		(5.7)		(6.6)						(1.9)								(30.9)
Other income/(expense), net		0.6		0.2		(0.5)		0.1		0.7		0.4		0.1		3.8		(14.7	)	(13.4)
Total other avenues not		(127.0)		(50.1)		(56.7)	(2	37.6)		(50.8)		(51.8)	,	49.0)	(1	8.8)		(61.6		(97.7)
Total other expenses, net		(127.0)		(58.1)		(30.7)	(3	7.0)		(30.8)		(31.6)	(	+9.0)	(4	0.0)		(01.0	,	(97.7)
Loss from continuing operations																				
before income taxes		(103.3)		(38.1)		(12.9)	(1	5.5)		(19.8)		(29.2)	(	33.2)	(6	2.1)		(101.1)	)	(0.6)
(Benefit)/provision for income																				
taxes		(36.2)		(3.5)		6.2		9.3		9.3		8.4		9.5	1	0.1		9.4		(4.4)
Earnings/(loss) from continuing																				
operations		(67.1)		(34.6)		(19.1)	(2	24.8)		(29.1)		(37.6)	(	42.7)	(7	(2.2)		(110.5	,	3.8
Earnings/(loss) from		(07.1)		(31.0)		(17.1)	(-	1.0)		(2).1)		(57.0)	(	12.7)	(,	2.2)		(110.5	/	5.0
discontinued operations, net of																				
income taxes(15)		2.5		2.4		2.6		0.9		1.7		0.8		1.1	(	(1.3)				
meome taxes(13)		2.3		2.7		2.0		0.7		1.7		0.0		1.1	,	(1.5)				
Net earnings/(loss)	\$	(64.6)	\$	(32.2)	\$	(16.5)	\$ (2	23.9)	\$	(27.4)	\$	(36.8)	\$ (	41.6)	\$ (7	(3.5)	\$	(110.5)	\$	3.8
Weighted-average shares used to	)																			
compute net loss per share:	,																			
Basic		223.0		223.0		223.0	22	23.0		223.0		223.0	2	23.0	22	3.0		223.0		236.2
Diluted		223.0		223.0		223.0		23.0		223.0		223.0		23.0		3.0		223.0		237.2
Income/(loss) from continuing		223.0		223.0		223.0		25.0		223.0		223.0		23.0		2.0		223.0		237.2
operations per share:																				
Basic and diluted		(0.30)		(0.15)		(0.08)	(0	0.11)		(0.13)		(0.17)	(	0.19)	(0	.32)		(0.50		0.02
Income/(loss) from discontinued		(0.50)		(0.13)		(0.00)	(0	,		(0.13)		(0.17)	(	0.17)	(0			(0.50		0.02
operations per share:																				
		0.01		0.01		0.01	0	0.00		0.01		0.0		0.01	(0	.01)				
Basic and diluted		0.01		0.01		0.01	U	.00		0.01		0.0		0.01	(0	.01)				
Net income/(loss) per share:		(0.20)		(0.14)		(0.07)	(0	111		(0.12)		(0.17)	,	0.10)	(0	221		(0.50		0.02
Basic and Diluted		(0.29)		(0.14)		(0.07)	(0	0.11)		(0.12)		(0.17)	(	0.18)	(0	.33)		(0.50)	,	0.02

<sup>(1)</sup> We realized an increase in revenue and operating expenses beginning August 31, 2012 as a result of the acquisition of FiberGate.

<sup>(2)</sup> We realized an increase in revenue and operating expenses beginning October 1, 2012 as a result of the acquisition of USCarrier.

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- (3) We realized an increase in revenue and operating expenses beginning December 14, 2012 as a result of the acquisition of First Telecom.
- (4) We realized an increase in revenue and operating expenses beginning December 31, 2012 as a result of the acquisition of Litecast.

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- (5) We realized an increase in revenue and operating expenses beginning June 1, 2013 as a result of the acquisition of Core NAP.
- (6) During the quarter ended June 30, 2013, we recognized a charge of \$10,197 for lease termination costs related to exit activities initiated for unutilized space associated with leased office and technical facilities. See Note 15 *Commitments and Contingencies* to our audited consolidated financial statements for the year ended June 30, 2014.
- (7) The Company realized an increase in revenue and operating expenses beginning August 1, 2013 as a result of the acquisition of Corelink.
- (8) We realized an increase in revenue and operating expenses beginning October 1, 2013 as a result of the acquisition of Access.
- (9) We realized an increase in revenue and operating expenses beginning October 2, 2013 as a result of the acquisition of Fiberlink.
- (10) We realized an increase in revenue and operating expenses beginning March 4, 2014 as a result of the acquisition of CoreXchange.
- (11) We realized an increase in revenue and operating expenses beginning May 16, 2014 as a result of the acquisition of Geo.
- (12) We realized an increase in revenue and operating expenses beginning July 1, 2014 as a result of the acquisitions of Neo and AtlantaNAP.
- (13) We realized a decrease in interest expense during the second and third quarters of 2013 due to financing transactions completed to lower the interest rates on our variable rate debt. During the fourth quarter of 2013, favorable movements in interest rates increased the fair value of our interest rate swaps, resulting in a decrease in our interest expense. We also realized an increase in interest expense during the second and fourth quarters of 2014 due to financing transactions completed to increase its borrowings under our Term Loan Facility. See Note 9 *Long-Term Debt* to our audited consolidated financial statements for the year ended June 30, 2014.
- (14) We completed debt refinancing transactions during the first, second and third quarters of Fiscal 2013, the second quarter of Fiscal 2014, and the second quarter of Fiscal 2015, resulting in a loss on debt extinguishment in each respective period.
- (15) We spun-off our Onvoy operating unit on June 13, 2014. See Note 4 Spin-Off of Business to our audited consolidated financial statements for the year ended June 30, 2014.

## Liquidity and Capital Resources

Our primary sources of liquidity have been cash provided by operations, equity contributions, and incurrence of debt. Our principal uses of cash have been for acquisitions, capital expenditures, and debt service requirements. See Cash Flows, below. We anticipate that our principal uses of cash in the future will be for acquisitions, capital expenditures, working capital, and debt service.

We have financial covenants under the Indentures governing our Notes and our Credit Agreement that, under certain circumstances, restrict our ability to incur additional indebtedness. The Indentures governing our 2020 Notes limit any increase in our secured indebtedness (other than certain forms of secured indebtedness expressly permitted under such Indentures) to a pro forma secured debt ratio of 4.50 times our previous quarter s annualized modified EBITDA and limit our incurrence of additional indebtedness to a total indebtedness ratio of 5.25 times our previous quarter s annualized modified EBITDA. The indenture governing the 2023 Notes limits

any increase in ZGL s secured indebtedness (other than certain forms of secured indebtedness expressly permitted under such indenture) to a pro forma secured debt ratio of 4.50 times ZGL s previous quarter s annualized modified EBITDA (as defined in the indentures), and limit ZGL s incurrence of additional indebtedness to a total indebtedness ratio of 6.00 times the previous quarter s annualized modified EBITDA. The Credit Agreement also contains a covenant that requires ZGL to maintain a minimum fixed-charge coverage ratio. See Description of Certain Indebtedness for more information on our financial covenants.

As of December 31, 2014, we had \$163.6 million in cash and cash equivalents and a working capital surplus of \$136.3 million. Cash and cash equivalents consist of amounts held in bank accounts and highly-liquid U.S. treasury money market funds. Additionally, as of December 31, 2014, we had \$241.4 million available under our Revolver, subject to certain conditions.

Our capital expenditures, net of stimulus grants, increased by \$37.6 million, or 12%, during the year ended June 30, 2014 as compared to the year ended June 30, 2013, from \$323.2 million to \$360.8 million, respectively. Our capital expenditures increased by \$69.8 million, or 40%, during the six months ended December 31, 2014, as compared to the six months ended December 31, 2013, from \$175.0 million to \$244.8 million, respectively. The increase in capital expenditures is a result of meeting the needs of our larger customer base resulting from our acquisitions and organic growth. We expect to continue to invest in our network for the foreseeable future. These capital expenditures, however, are expected to primarily be success-based; that is, in most situations, we will not invest the capital until we have an executed customer contract that supports the investment.

As part of our corporate strategy, we continue to be regularly involved in discussions regarding potential acquisitions of companies and assets, some of which may be quite large. We expect to fund such acquisitions with cash from operations, debt issuances (including available borrowings under our \$250.0 million Revolver), equity offerings, and available cash on hand. We regularly assess our projected capital requirements to fund future growth in our business, repay our debt obligations, and support our other general corporate and operational needs, and we regularly evaluate our opportunities to raise additional capital. As market conditions permit, we may refinance existing debt, issue new debt or equity securities through the capital markets, or obtain additional bank financing to fund our projected capital requirements or provide additional liquidity.

On December 3, 2014, we entered into a stock purchase agreement with the shareholders of IdeaTek. On January 1, 2015, we closed the IdeaTek acquisition, acquiring all of the equity interest in IdeaTek. The purchase price, subject to certain post-closing adjustments, was \$52.0 million and was paid with cash on hand.

On January 13, 2015, we entered into an acquisition agreement to acquire the operating units of Latisys Holdings, LLC ( Latisys ), an Iaas provider for a price of \$675.0 million. The Latisys Acquisition was funded with proceeds of the January 2015 Notes Offering and closed on February 23, 2015.

On January 23, 2015, the Notes Issuers completed a private offering exempt from registration under the Securities Act of 1933, as amended, of \$700.0 million aggregate principal amount of 6.00% senior unsecured notes due 2023. The net proceeds from the January 2015 Notes Offering were used to fund the purchase price to be paid in connection with the Latisys Acquisition.

On March 9, 2015, the Notes Issuers completed a private offering of an additional \$730 million aggregate principal amount of the 2023 Notes, bringing the total aggregate principal amount of 2023 Notes outstanding to \$1.43 billion. The net proceeds from the March 2015 Notes Offering will be used to fund the redemption of the 2020 Secured Notes.

The excess net proceeds of the 2015 Notes Offerings will be used for general corporate purposes, which may include repayment of indebtedness, acquisitions, working capital and capital expenditures.

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#### Cash Flows

We believe that our cash flow from operating activities, in addition to cash and cash equivalents currently on-hand, will be sufficient to fund our operating activities and capital expenditures for the foreseeable future, and in any event for at least the next 12 to 18 months. Given the generally volatile global economic climate, no assurance can be given that this will be the case.

We regularly consider acquisitions and additional strategic opportunities, including large acquisitions, which may require additional debt or equity financing.

The following table sets forth the components of our cash flow for the six months ended December 31, 2014 and 2013 and the years ended June 30, 2014, 2013, and 2012.

	Six Month Decemb		,		
	2014	2013	2014 (In millions)	2013	2012
Net cash provided by operating activities from					
continuing operations	241.9	239.4	\$ 566.5	\$ 404.9	\$ 167.6
Net cash used in investing activities from continuing					
operations	(371.3)	(258.5)	(754.1)	(2,804.0)	(475.4)
Net cash (used in)/provided by financing activities from					
continuing operations	(2.8)	132.7	392.7	2,340.0	433.1
	( )			,	

Cash Flows from Operating Activities from Continuing Operations

Net cash flows from operating activities increased by \$2.5 million, or 1%, from \$239.4 million to \$241.9 million during the six months ended December 31, 2014 and 2013, respectively. Net cash flows from operating activities during the six months ended December 31, 2014 include the loss from continuing operations of \$106.7 million, plus the add backs of non-cash items deducted in the determination of net loss, principally depreciation and amortization of \$192.9 million, stock-based compensation expense of \$117.1 million, foreign currency loss on intercompany loans of \$27.9 million and non-cash cash interest expense of \$9.4 million plus an add back for \$30.9 million associated with a loss on extinguishment of debt. Also contributing to the cash provided by operating activities were additions to deferred revenue of \$84.1 million, less amortization of deferred revenue of \$34.6 million. Cash flow during the period was reduced by the net change in working capital components of \$79.8 million. The \$79.8 million cash outflow associated with the change in working capital components was primarily driven by \$144.7 million in interest payments made during the period and \$10.8 million in income tax payments.

Net cash flows from operating activities during the six months ended December 31, 2013 represents our net loss from continuing operations of \$66.7 million, plus the add back to our net loss of non-cash items deducted in the determination of net loss, principally depreciation and amortization of \$162.7 million, non-cash interest expense of \$10.5 million, the deferred tax provision of \$15.6 million, stock-based compensation expense of \$99.9 million and loss on extinguishment of debt of \$1.9 million. Also contributing to the cash provided by operating activities were additions to deferred revenue of \$47.4 million, less amortization of deferred revenue of \$26.2 million. Cash flow during the period was reduced by the net change in working capital components of \$5.7 million.

The increase in net cash flows from operating activities during the six months ended December 31, 2014 as compared to the six months ended December 31, 2013 is primarily a result of additional earnings from synergies realized from our Fiscal 2014 and Fiscal 2015 acquisitions, a higher volume of upfront IRU payments and organic growth, offset in part by our early payment in December 2014 of interest on our 2020 Notes, due January 1, 2015 of approximately \$56 million.

Net cash flows from operating activities increased by \$161.6 million, or 40%, from \$404.9 million to \$566.5 million during Fiscal 2013 and Fiscal 2014, respectively.

Net cash flows from operating activities during the year ended June 30, 2014 represents the loss from continuing operations of \$181.6 million, plus the add backs of non-cash items deducted in the determination of net loss, principally depreciation and amortization of \$338.2 million, loss on extinguishment of debt of \$1.9 million, stock-based compensation expense of \$253.7 million, provision for bad debts of \$1.9 million, additions to deferred revenue of \$163.8 million, non-cash interest expense of \$22.1 million and change in the deferred tax provision of \$24.2 million, less amortization of deferred revenue of \$55.6 million, minus the net change in working capital components.

Net cash flows from operating activities during the year ended June 30, 2013 represents the loss from continuing operations of \$145.6 million, plus the add backs of non-cash items deducted in the determination of net loss, principally depreciation and amortization of \$324.5 million, stock-based compensation expense of \$105.8 million, losses on extinguishment of debt of \$77.3 million, additions to deferred revenue of \$61.7 million and non-cash interest expense of \$12.3 million, less amortization of deferred revenue of \$43.1 million and the change in deferred tax provision of \$27.8 million, plus the net change in working capital components.

The increase in net cash flows from operating activities during the year ended June 30, 2014 as compared to the year ended June 30, 2013 is primarily a result of additional earnings from our organic growth, cost synergies realized from our acquisitions and interest expense savings from our refinancings.

Net cash flows from operating activities increased by \$237.3 million, or 141%, from \$167.6 million to \$404.9 million during Fiscal 2012 and Fiscal 2013, respectively.

Net cash flows from operating activities during the year ended June 30, 2012 represents the loss from continuing operations of \$9.9 million, plus the add backs of non-cash items deducted in the determination of net loss, principally depreciation and amortization of \$85.0 million, stock-based compensation expense of \$26.3 million, provision for bad debts of \$0.7 million, additions to deferred revenue of \$55.0 million, non-cash interest expense of \$4.8 million and the change in deferred tax provision of \$28.4 million, less amortization of deferred revenue of \$13.8 million, minus the change in working capital components.

The increase in net cash flows from operating activities during the year ended June 30, 2013 as compared to the year ended June 30, 2012 is primarily a result of additional earnings from our organic growth and cost synergies realized from our acquisitions.

Cash Flows from Investing Activities from Continuing Operations

We used cash in investing activities of \$371.3 million and \$258.5 million during the six months ended December 31, 2014 and 2013, respectively. During the six months ended December 31, 2014, our principal uses of cash for investing activities were \$244.8 million in additions to property and equipment, \$73.9 million for the acquisition of Neo and \$52.5 million for the acquisition of AtlantaNAP.

During the six months ended December 31, 2013, our principal uses of cash for investing activities were \$175.0 million in additions to property and equipment, \$43.1 million for the acquisition of FiberLink, LLC and \$40.1 million for the acquisition of Access Communications, Inc.

We used cash in investing activities of \$754.1 million, \$2,804.0 million, and \$475.4 million during the years ended June 30, 2014, 2013, and 2012, respectively.

During the year ended June 30, 2014, our principal uses of cash for investing activities were \$360.8 million in additions to property and equipment, \$0.3 million for Corelink, \$40.1 million for the acquisition of Access, \$43.1

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million for the acquisition of FiberLink, \$17.5 million for the acquisition of CoreXchange, and \$292.3 million for the acquisition of Geo.

During the year ended June 30, 2013, our principal uses of cash for investing activities were \$2,210.0 million for the acquisition of AboveNet, \$118.3 million for the acquisition of FiberGate, \$16.1 million for the acquisition of USCarrier, \$109.7 million for the acquisition of First Telecom, \$22.2 million for the acquisition of Litecast, \$7.1 million for the acquisition of Core NAP, and \$323.2 million in additions to property and equipment, net of stimulus grant reimbursements. Partially offsetting the net cash used in investing activities during the year ended June 30, 2013 was purchase consideration of \$2.7 million returned from our acquisitions of MarquisNet and Arialink.

During the year ended June 30, 2012, our principal uses of cash for investing activities were \$317.9 million for the acquisition of 360networks, \$15.5 million for our acquisition of MarquisNet, \$17.9 million for the acquisition of Arialink, and \$124.1 million in additions to property and equipment, net of stimulus grant reimbursements.

Cash Flows from Financing Activities from Continuing Operations

Our net cash (used in)/provided by financing activities was net cash used of (\$2.8) million during the six months ended December 31, 2014 as compared to net cash provided by financing activities of \$132.7 million during the six months ended December 31, 2013.

Our cash flows used in financing activities during the six months ended December 31, 2014 are primarily comprised of our net proceeds of \$282.0 million from our initial public offering in October, offset by our \$249.4 million Note Redemption, \$23.8 million early redemption fees paid on our Note Redemption, \$10.3 million of principal payments on long-term borrowings and \$1.3 million in principal payments on capital lease obligations.

Our net cash provided by financing activities during the six months ended December 31, 2013 was primarily comprised of \$195.0 million in debt proceeds, offset in part by \$53.5 million in principal payments on long-term debt, \$5.9 million in principal payments on capital leases and \$1.7 million in debt issuance costs.

Our net cash provided by financing activities was \$392.7 million, \$2,340.0 million and \$433.1 million during the years ended June 30, 2014, 2013, and 2012, respectively.

Our cash flows from financing activities during the year ended June 30, 2014 primarily consist of \$423.6 million from the proceeds from long-term debt offset by \$18.0 million in principal payments on long-term debt obligations, \$7.9 million in principal payments on capital leases, and \$4.9 million in debt issuance costs during Fiscal 2014.

Our cash flows from financing activities during the year ended June 30, 2013 primarily consist of \$3,189.3 million from the proceeds from long-term debt, \$343.8 million in equity contributions from CII and \$22.7 million in net transfers of cash out of restricted cash accounts. These cash inflows were partially offset by \$83.1 million in debt issuance costs, \$1,058.6 million in principal repayments on long-term debt obligations, \$72.1 million in early redemption fees on debt extinguishments, and \$1.9 million in principal payments on capital leases during Fiscal 2013.

Our cash flows from financing activities during the year ended June 30, 2012 consist of \$335.6 million from the proceeds from long-term borrowings, and \$134.8 million in equity contributions from CII. This cash inflow was partially offset by \$11.7 million in debt issuance costs, \$1.6 million in principal repayments on long-term debt obligations, \$22.8 million in net transfers of cash to restricted cash accounts, and \$1.2 million in principal payments on capital leases during Fiscal 2012.

### Contractual Cash Obligations

The following table represents a summary of our estimated future payments under contractual cash obligations for continuing operations as of June 30, 2014. Changes in our business needs, cancellation provisions, changing interest rates and other factors may result in actual payments differing from these estimates. We cannot provide certainty regarding the timing and amounts of these future payments.

	Total	Less Than 1 Year	1-3 Years (in millions)	3-5 Years	More Than 5 Years
Long-term debt (principal and interest)	\$ 4,368.7	\$ 217.9	\$ 433.7	\$ 420.8	\$ 3,296.3
Operating leases	858.4	98.7	150.5	111.3	497.9
Purchase commitments	157.1	157.1			
Capital leases (principal and interest)	32.0	4.0	8.0	6.8	13.2
Total	\$ 5,416.2	\$ 477.7	\$ 592.2	\$ 538.9	\$ 3,807.4

Our operating leases and purchase commitments include expected payments for our operating facilities, network services and capacity, communications equipment, and maintenance obligations. Our purchase commitments are primarily success-based, meaning that before we commit resources to expand our network, we have a signed customer contract that will provide us with an attractive return on the required capital. The contractual long-term debt payments, above, include an estimate of future interest expense based on the interest rates in effect on our floating rate debt obligations as of the most recent balance sheet date.

Cash payments for interest, net of capitalized interest, which are reflected in our cash flows from operating activities, during the year ended June 30, 2014 were \$175.3 million and represent 31% of our cash flows from operating activities. We also made cash payments related to principal payments on our debt obligations of \$25.9 million (exclusive of the impact of refinancing transactions), which are reflected in our cash flows from financing activities, and represent 5% of our cash flows from operating activities.

### **Off-Balance Sheet Arrangements**

We do not have any special purpose or limited purpose entities that provide off-balance sheet financing, liquidity, or market or credit risk support, and we do not engage in leasing, hedging, or other similar activities that expose us to any significant liabilities that are not (i) reflected on the face of our audited consolidated financial statements, (ii) disclosed in Note 15 *Commitments and Contingencies* to our audited consolidated financial statements or in the Future Contractual Obligations table included above, or (iii) discussed under Quantitative and Qualitative Disclosures About Market Risk below.

# **Recently Issued Accounting Pronouncements**

## **Discontinued Operations**

On April 10, 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-08 Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity. The amendments in the ASU change the criteria for reporting discontinued operations for all public and nonpublic entities. The amendments also require new disclosures about discontinued operations and disposals of components of an entity that do not qualify for discontinued operations reporting. The ASU is effective prospectively for disposals (or classifications as held-for-sale) that occur within annual periods beginning on or after December 15, 2014, and interim periods within those annual periods, for public entities, with early adoption permitted for disposals (or classifications as held-for-sale) that have not been reported in financial statements previously issued or available for issuance. The Company has not yet adopted the guidance under this ASU.

### Revenue Recognition

On May 28, 2014, the Financial Accounting Standards Board issued Accounting Standard Update ( ASU ) 2014-09, *Revenue from Contracts with Customers*, which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU will replace most existing revenue recognition guidance in GAAP when it becomes effective. The new standard is effective for us on or after July 1, 2017. Early application is not permitted. The standard permits the use of either the retrospective or cumulative effect transition method. We are evaluating the effect that ASU 2014-09 will have on our consolidated financial statements and related disclosures. We have not yet selected a transition method nor has it determined the effect of the standard on our ongoing financial reporting.

### **Critical Accounting Policies and Estimates**

This discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States ( GAAP ). The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue, expenses and related disclosures. We base our estimates on historical results which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. We evaluate these estimates on an ongoing basis. Actual results may differ from these estimates under different assumptions or conditions.

We have accounting policies that involve estimates such as the allowance for doubtful accounts, revenue reserves, useful lives of long-lived assets, fair value of our common and preferred units issued as compensation, accruals for estimated tax and legal liabilities, accruals for exit activities associated with real estate leases, accruals for customer disputes and valuation allowance for deferred tax assets. We have identified the policies below, which require the most significant judgments and estimates to be made in the preparation of our consolidated financial statements, as critical to our business operations and an understanding of our results of operations.

### Revenue and Trade Receivables

We recognize revenue derived from leasing fiber optic telecommunications infrastructure and the provision of telecommunications and colocation services when the service has been provided and when there is persuasive evidence of an arrangement, the fee is fixed or determinable and collection of the receivable is reasonably assured. Taxes collected from customers and remitted to government authorities are excluded from revenue.

Approximately 95% of revenue is billed in advance on a fixed-rate basis. The remainder of revenue is billed in arrears on a transactional basis determined by customer usage. The Company often bills customers for upfront charges, which are non-refundable. These charges relate to down payments or prepayments for future services and are influenced by various business factors including how the Company and customer agree to structure the payment terms. If the upfront payment made by a customer provides no benefit to the customer beyond the contract term, the upfront charge is deferred and recognized as revenue ratably over the contract term. If the upfront payment provides benefit to the customer beyond the contract term, the charge is recognized as revenue over the estimated life of the customer relationship.

Revenue attributable to leases of dark fiber pursuant to IRUs are accounted for in the same manner as the accounting treatment for sales of real estate with property improvements or integral equipment. This accounting treatment typically results in the deferral of revenue for the cash that has been received and the recognition of revenue ratably over the term of the agreement (generally up to 20 years).

Revenue is recognized at the amount expected to be realized, which includes billing and service adjustments. During each reporting period, we make estimates for potential future sales credits to be issued in respect of current revenue, related to service interruptions and customer disputes, which are recorded as a reduction in

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revenue. We analyze historical credit activity when evaluating our credit reserve requirements. We reserve for known service interruptions as incurred. We review customer disputes and reserve against those we believe to be valid claims. The determination of the customer dispute credit reserve involves significant judgment, estimations and assumptions.

We defer recognition of revenue until cash is collected on certain components of revenue, principally contract termination charges and late fees.

We estimate the ability to collect our receivables by performing ongoing credit evaluations of our customers financial condition, and provide an allowance for doubtful accounts based on expected collection of our receivables. Our estimates are based on assumptions and other considerations, including payment history, credit ratings, customer financial performance, industry financial performance and aging analysis.

### Stock-Based Compensation

We account for our stock-based compensation in accordance with the provisions of ASC 718 Compensation: Stock Compensation, which requires stock compensation to be recorded as either liability or equity awards based on the terms of the grant agreement.

#### **CII Common Units**

The CII common units granted to employees were considered to be stock-based compensation with terms that required the awards to be classified as liabilities due to cash settlement features. Prior to our initial public offering, we adjusted the value of the vested portion of our common unit liability awards to their fair value at the end of each reporting period. We used a third party valuation firm to assist in the valuation of the CII common units at each reporting period. In developing a value for the common units, a two-step valuation approach was used. In the first step, we estimated the value of our equity through an analysis of valuations associated with various future potential liquidity scenarios. The second step involved allocating these values across our capital structure.

We allocated value to each class of common units using the Probability Weighted Expected Return Method ( PWERM ). The unit value was based on a probability-weighted present value of expected future proceeds to our shareholders, considering each potential liquidity scenario available to us as well as preferential rights of each security. The potential scenarios that we considered within the PWERM framework were remaining a private company with the same ownership, a sale or merger, and an initial public offering. The PWERM utilized a variety of assumptions regarding the likelihood of a certain scenario occurring, if the scenario involved a transaction, the potential timing of such an event, and the potential valuation that each scenario might yield.

Based on these scenarios, management calculated the probability-weighted expected return to all of the equity holders. The resulting enterprise valuation was then allocated across our capital structure. Upon a liquidation of CII, or upon a non-liquidating distribution, the holders of common units would share in the proceeds after the CII preferred unit holders received their unreturned capital contributions and their priority return (6% per annum). After the preferred unreturned capital contributions and the priority return were satisfied, the remaining proceeds were allocated on a scale ranging from 85% to the Class A preferred unit holders and 15% to the common unit holders to 80% to the preferred unit holders and 20% to the common unit holders depending upon the return multiple to the preferred unit holders, also known as the waterfall allocation.

The value attributable to each class of shares was then discounted in order to account for the lack of marketability of the units. In determining the appropriate lack of marketability discount, we evaluated both empirical and theoretical approaches to arrive at a composite range that we believed indicated a reasonable spectrum of discounts for each of the valuation techniques utilized. The empirical methods we evaluated relied on datasets procured from observed transactions in equity interests in the public domain that were perceived to incorporate pricing information related to the marketability (or lack thereof) of the equity interest itself. These

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empirical methods included initial public offering studies and restricted stock studies. Theoretical models utilized in our analysis formed the primary basis for the discount for lack of marketability, and included the Finnerty Average-Strike Put, the Asian Protective Put and the Black-Scholes-Merton Protective Put.

In connection with our initial public offering and the related amendment to the CII operating agreement, there was a deemed modification to the stock compensation arrangements with our current and former employees and directors. As a result, previously issued common units, which were historically accounted for as liability awards, became classified as equity awards. Prior to reclassifying our common unit liability to equity, we re-measured the fair value of the CII common units factoring in the change in fair value resulting from the passage of time and the change in fair value caused by the modification. The fair value of these previously vested common units was estimated to be \$490.2 million on the modification date, and this amount is reflected in our condensed consolidated statement of stockholders—equity as an increase to additional paid-in capital during the six months ended December 31, 2014. The unrecognized compensation associated with unvested CII common units was \$124.1 million, which will be recognized ratably over the remaining vesting period of the outstanding common units through May 15, 2017.

On October 9, 2014, we and CII s board of managers approved a non-liquidating distribution by CII of shares of our common stock held by CII to holders of CII vested common units. Holders of vested CII common units received shares of our common stock as a distribution in respect of the value of their underlying vested CII common units. Employees with unvested CII common units will continue to receive monthly distributions from CII of our common stock as they vest under the original terms of the CII common unit grant agreements. CII may be required to distribute additional shares of our common stock to CII common unit holders on a quarterly basis through June 30, 2016 based on our stock price performance, subject to the existing vesting provisions of the CII common units. The shares to be distributed to the common unit holders are based on a pre-existing distribution mechanism, whose primary input is our stock price at each subsequent measurement date. Any remaining shares of common stock owned by CII will be distributed to the existing CII preferred unit holders.

The valuation of the CII common units as of the date of our initial public offering was determined based on a Monte Carlo simulation. The Monte Carlo valuation analysis attempts to approximate the probability of certain outcomes by running multiple trial runs, called simulations, using random variables to generate potential future stock prices. This valuation technique was used to estimate the fair value associated with future distributions of our common stock to CII common unit holders. The Monte Carlo simulation first projects the number of shares to be distributed by CII to the common unit holders at each subsequent measurement date based on stock price projections under each simulation. Shares attributable to unvested CII common units are subject to the existing vesting provisions of the CII common unit awards. The estimated future value of shares scheduled to be distributed by CII based on vesting provisions are calculated under each independent simulation. The present value of the number of shares of common stock to be distributed to common unit holders under each simulation is then computed, and the average of each simulation is the fair value of our common stock to be distributed by CII to the common unit holders. This value was then adjusted for prior non-liquidating distributions made by us to derive a value for CII common units by class and on a per unit basis. These values were used to calculate the fair value of outstanding CII common units as of the initial public offering date. Various inputs and assumptions were utilized in the valuation method, including forfeiture behavior, vesting provisions, holding restrictions, peer companies historical volatility, and an appropriate risk-free rate.

### **Performance Incentive Compensation Plan**

In October 2014, our Board of Directors adopted the 2014 Performance Compensation Incentive Plan ( PCIP ). The PCIP includes incentive cash compensation and equity (in the form of restricted stock units or RSUs ). Grants of RSUs under the PCIP plan are made quarterly for all participants. The PCIP went into effect on October 16, 2014.

The PCIP has two components: Part A and Part B.

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#### Part A

Under Part A of the PCIP, all full-time employees, including our executives, are eligible to earn quarterly awards of RSUs. Each participant in Part A of the PCIP will have a target RSU annual award value, which will be allocated each fiscal quarter. The number of Part A RSUs granted will be calculated based on the final award value determined by the Compensation Committee divided by the average closing price of our common stock over the last ten trading days of the respective performance quarter. Part A RSUs will cliff vest based upon continued employment through the end of the fourth full fiscal quarter ending after the grant date of the Part A RSU. Thereafter, the RSUs will be converted for an equal number of shares in our common stock.

Each quarterly Part A award is recorded as a liability on the grant date, as the awards represent an obligation denominated in a fixed dollar amount to be settled in a variable number of shares during the subsequent quarter. Upon the issuance of the RSUs, the liability is re-measured, representing the vested portion of the fair value of the actual number of RSUs issued, and the liability is then reclassified to additional paid-in capital. The remaining unvested value is expensed through the respective vesting date.

#### Part B

Under Part B of the PCIP, participants, who include members of our senior management team, are awarded quarterly grants of RSUs. The number of the RSUs earned by the participants is based on our stock price performance over a four fiscal quarter measurement period and cliff vest based upon continued employment at the end of the measurement period. The existence of a vesting provision that is associated with the performance of our stock price is a market condition, which affects the determination of the grant date fair value. Upon vesting, RSUs convert to shares of our common stock.

The grant date fair value of Part B awards issued during a given period are expensed over the performance period. The grant date fair value is estimated utilizing a Monte Carlo simulation, which uses randomly generated stock-price paths through a Geometric Brownian Motion stock price simulation. This simulation provides a stochastic projection of the ten-day average closing stock price ending on the vesting date (i.e., end of performance period), the total stock price performance over the performance period, and the number of common shares to be issued at the vesting date. Various assumptions are utilized in the valuation method, including the target stock price performance ranges and respective share payout percentages, our historical stock price performance and volatility, peer companies historical volatility and an appropriate risk-free rate. The aggregate future value of the grant under each simulation is calculated using the estimated per share value of the common stock at the end of the restriction period multiplied by the number of common shares projected to be granted at the vesting date. The present value of the aggregate grant is then calculated under each simulation resulting in a distribution of potential present values. The average of this present value distribution equals the fair value of the grant.

### **Property and Equipment**

We record property and equipment acquired in connection with a business combination at their estimated fair values on the acquisition date. See
Critical Accounting Policies and Estimates: Acquisitions Purchase Price Allocation. Purchases of property and equipment are stated at cost, net
of depreciation. Major improvements are capitalized, while expenditures for repairs and maintenance are expensed when incurred. Costs
incurred prior to a capital project s completion are reflected as construction-in-progress and are part of network infrastructure assets.

Depreciation begins once the property and equipment is available and ready for use. Certain internal direct labor costs of constructing or
installing property and equipment are capitalized. Capitalized direct labor reflects a portion of the salary and benefits of certain field engineers
and other employees that are directly related to the construction and installation of network infrastructure assets. We have contracted with third
party contractors for the construction and installation of the majority of our fiber network. Depreciation and amortization is provided on a
straight-line basis over the estimated useful lives of the assets, with the exception of leasehold improvements, which are amortized over the
lesser of the estimated useful lives or the term of the lease.

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Estimated useful lives of our property and equipment in years are as follows:

Land	N/A
Buildings improvements and site improvements	15 to 20
Furniture, fixtures and office equipment	3 to 7
Computer hardware	3 to 5
Software	3
Machinery and equipment	5 to 7
Fiber optic equipment	8
Circuit switch equipment	10
Packet switch equipment	5
Fiber optic network	15 to 20
Construction in progress	N/A

We perform periodic internal reviews to estimate useful lives of our property and equipment. Due to rapid changes in technology and the competitive environment, selecting the estimated economic life of telecommunications property and equipment requires a significant amount of judgment. Our internal reviews take into account input from our network services personnel regarding actual usage, physical wear and tear, replacement history, and assumptions regarding the benefits and costs of implementing new technology that factor in the need to meet our financial objectives.

When property and equipment is retired or otherwise disposed of, the cost and accumulated depreciation is removed from the accounts, and resulting gains or losses are reflected in operating income.

From time to time, we are required to replace or re-route existing fiber due to structural changes such as construction and highway expansions, which is defined as a relocation. In such instances, we fully depreciate the remaining carrying value of network infrastructure removed or rendered unusable, and capitalize the new fiber and associated construction costs of the relocation placed into service, which is reduced by any reimbursements received for such costs. To the extent that the relocation does not require the replacement of components of our network and only involves the act of moving our existing network infrastructure, as-is, to another location, the related costs are expensed as incurred.

Interest costs are capitalized for all assets that require a period of time to get them ready for their intended use. This policy is based on the premise that the historical cost of acquiring an asset should include all costs necessarily incurred to bring it to the condition and location necessary for its intended use. In principle, the cost incurred in financing expenditures for an asset during a required construction or development period is itself a part of the asset s historical acquisition cost. The amount of interest costs capitalized for qualifying assets is determined based on the portion of the interest cost incurred during the assets acquisition periods that theoretically could have been avoided if expenditures for the assets had not been made. The amount of interest capitalized in an accounting period is calculated by applying the capitalization rate to the average amount of accumulated expenditures for the asset during the period. The capitalization rates used to determine the value of interest capitalized in an accounting period is based on our weighted average effective interest rate for outstanding debt obligations during the respective accounting period.

We periodically evaluate the recoverability of our long-lived assets and evaluate such assets for impairment whenever events or circumstances indicate that the carrying amount of such assets may not be recoverable. Impairment is determined to exist if the estimated future undiscounted cash flows are less than the carrying value of such assets. We consider various factors to determine if an impairment test is necessary. The factors include: consideration of the overall economic climate, technological advances with respect to equipment, our strategy, and capital planning. Since our inception, no event has occurred nor has there been a change in the business environment that would trigger an impairment test for our property and equipment assets.

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### Deferred Tax Assets

Deferred tax assets arise from a variety of sources, the most significant being: tax losses that can be carried forward to be utilized against taxable income in future years; and expenses recognized in our income statement but disallowed in our tax return until the associated cash flow occurs.

We record a valuation allowance to reduce our deferred tax assets to the amount that is expected to be recognized. The amount of deferred tax assets recorded on our consolidated balance sheets is influenced by management s assessment of our future taxable income with regard to relevant business plan forecasts, the reversal of deferred tax balances, and reasonable tax planning strategies. At each balance sheet date, existing assessments are reviewed and, if necessary, revised to reflect changed circumstances. In a situation where recent losses have been incurred, the relevant accounting standards require convincing evidence that there will be sufficient future taxable income.

In connection with several of our acquisitions, we have acquired significant net operating loss carryforwards ( NOLs ). The Tax Reform Act of 1986 contains provisions that limit the utilization of NOLs if there has been an ownership change as described in Section 382 of the Internal Revenue Code.

Upon acquiring a company that has NOLs, we prepare an assessment to determine if we have a legal right to use the acquired NOLs. In performing this assessment we follow the regulations within the Internal Revenue Code Section 382: *Net Operating Loss Carryovers Following Changes in Ownership*. Any disallowed NOLs acquired are written-off in purchase accounting.

A valuation allowance is required for deferred tax assets if, based on available evidence, it is more-likely-than-not that all or some portion of the asset will not be realized due to the inability to generate sufficient taxable income in the period and/or of the character necessary to utilize the benefit of the deferred tax asset. When evaluating whether it is more-likely-than-not that all or some portion of the deferred tax asset will not be realized, all available evidence, both positive and negative, that may affect the realizability of deferred tax assets is identified and considered in determining the appropriate amount of the valuation allowance. We continue to monitor our financial performance and other evidence each quarter to determine the appropriateness of our valuation allowance. If we are unable to meet our taxable income forecasts in future periods we may change our conclusion about the appropriateness of the valuation allowance which could create a substantial income tax expense in our consolidated statement of operations in the period such change occurs.

As of June 30, 2014, we had a cumulative federal (U.S.) NOL carryforward balance of \$1,110.0 million. During the year ending June 30, 2014, we utilized \$297.2 million of NOL carryforwards to offset future taxable income. During the year ending June 30, 2013, we generated \$91.0 million of NOL carryforwards that are available to offset future taxable income and we added \$1,008.8 million to our NOL carryforward balance as a result of NOL carryforwards acquired from the AboveNet acquisition. Our NOL carryforwards, if not utilized to reduce taxable income in future periods, will expire in various amounts beginning in 2020 and ending in 2032. As a result of Internal Revenue Service regulations, we are currently limited to utilizing a maximum of \$614.0 million of acquired NOL carryforwards during Fiscal 2014; however, to the extent that we do not utilize \$614.0 million of our acquired NOL carryforwards during a fiscal year, the difference between the \$614.0 million maximum usage and the actual NOLs usage is carried over to the next calendar year. Of our \$1,110.0 million NOL carryforwards balance, \$938.6 million of these NOL carryforwards were acquired in acquisitions. The deferred tax assets recognized at June 30, 2014 have been based on future profitability assumptions over a five-year horizon.

The analysis of our ability to utilize our NOL balance is based on our forecasted taxable income. The forecasted assumptions approximate our best estimates, including market growth rates, future pricing, market acceptance of our products and services, future expected capital investments, and discount rates. Although our forecasted income includes increased taxable earnings in future periods, flat earnings over the period in which our NOL carryfowards are available would result in full utilization of our current unreserved NOL carryforwards.

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## Goodwill and Purchased Intangibles

We review goodwill and indefinite-lived intangible assets for impairment at least annually in April, or more frequently if a triggering event occurs between impairment testing dates.

Intangible assets arising from business combinations, such as acquired customer contracts and relationships (collectively customer relationships), are initially recorded at fair value. We amortize customer relationships primarily over an estimated life of ten to twenty years using the straight-line method, as this method approximates the timing in which we expect to receive the benefit from the acquired customer relationship assets. Goodwill represents the excess of the purchase price over the fair value of the net identifiable assets acquired in a business combination.

Our impairment assessment begins with a qualitative assessment to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying value. The qualitative assessment includes comparing the overall financial performance of the reporting units against the planned results used in the last quantitative goodwill impairment test. Additionally, each reporting unit is fair value is assessed in light of certain events and circumstances, including macroeconomic conditions, industry and market considerations, cost factors, and other relevant entity- and reporting unit-specific events. If it is determined under the qualitative assessment that it is more likely than not that the fair value of a reporting unit is less than its carrying value, then a two-step quantitative impairment test is performed. Under the first step, the estimated fair value of the reporting unit is compared with its carrying value (including goodwill). If the fair value of the reporting unit exceeds its carrying value, step two does not need to be performed. If the estimated fair value of the reporting unit is less than its carrying value, an indication of goodwill impairment exists for the reporting unit and the enterprise must perform step two of the impairment test (measurement). Under step two, an impairment loss is recognized for any excess of the carrying amount of the reporting unit is goodwill over the implied fair value of that goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit in a manner similar to a purchase price allocation in acquisition accounting. The residual fair value after this allocation is the implied fair value of the reporting unit goodwill. Fair value of the reporting unit under the two-step assessment is determined using a discounted cash flow analysis. The selection and assessment of qualitative factors used to determine whether it is more likely than not that the fair value of a reporting unit exceeds the carrying value in

Intangible assets with finite useful lives are amortized over their respective estimated useful lives and reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. We recorded no impairment charges for goodwill or intangibles during the fiscal years ended June 30, 2012, 2013, or 2014 or the six months ended December 31, 2014.

# Acquisitions Purchase Price Allocation

We apply the acquisition method of accounting to account for business combinations. The cost of an acquisition is measured as the aggregate of the fair values at the date of exchange of the assets given, liabilities incurred, and equity instruments issued. Identifiable assets, liabilities, and contingent liabilities acquired or assumed are measured separately at their fair value as of the acquisition date. The excess of the cost of the acquisition over our interest in the fair value of the identifiable net assets acquired is recorded as goodwill. If our interest in the fair value of the identifiable net assets acquired in a business combination exceeds the cost of the acquisition, a gain is recognized in earnings on the acquisition date only after we have reassessed whether we have correctly identified all of the assets acquired and all of the liabilities assumed.

For certain of our larger acquisitions, we engage outside appraisal firms to assist in the fair value determination of identifiable intangible assets such as customer relationships, tradenames, property and equipment and any other significant assets or liabilities. We adjust the preliminary purchase price allocation, as

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necessary, after the acquisition closing date through the end of the measurement period (up to one year) as we finalize valuations for the assets acquired and liabilities assumed.

The determination and allocation of fair values to the identifiable assets acquired and liabilities assumed is based on various assumptions and valuation methodologies requiring considerable management judgment. The most significant variables in these valuations are discount rates, terminal values, the number of years on which to base the cash flow projections, and the assumptions and estimates used to determine cash inflows and outflows or other valuation techniques (such as replacement cost). We determine which discount rates to use based on the risk inherent in the related activity—s current business model and industry comparisons. Terminal values are based on the expected life of products, forecasted life cycle, and forecasted cash flows over that period. Although we believe that the assumptions applied in the determination are reasonable based on information available at the date of acquisition, actual results may differ from the estimated or forecasted amounts, and the difference could be material.

# Quantitative and Qualitative Disclosure of Market Risks

Our exposure to market risk consists of changes in interest rates from time to time and market risk arising from changes in foreign currency exchange rates that could impact our cash flows and earnings.

As of December 31, 2014, we had outstanding approximately \$675.0 million of the 2020 Secured Notes, \$325.6 million of the 2020 Unsecured Notes, a balance of \$1,981.8 million on our Term Loan Facility and \$29.6 million of capital lease obligations. As of December 31, 2014, we had \$241.4 million available for borrowing under our Revolver, subject to certain conditions. On January 23, 2015, ZGL and Zayo Capital completed the January 2015 Notes Offering, consisting of \$700.00 million aggregate principal amount of 2023 Notes. On March 9, 2015, ZGL and Zayo Capital completed the March 2015 Notes Offering, consisting of an additional \$730 million aggregate principal amount of 2023 Notes, bringing the total aggregate principal amount of 2023 Notes outstanding to \$1.43 billion.

Based on current market interest rates for debt of similar terms and average maturities and based on recent transactions, we estimate the fair value of our 2020 Secured Notes and 2020 Unsecured Notes to be \$1,083.1 million as of December 31, 2014. Our 2020 Secured Notes and 2020 Unsecured Notes accrue interest at fixed rates of 8.125% and 10.125%, respectively.

Both our Revolver and our Term Loan Facility accrue interest at floating rates subject to certain conditions. As of December 31, 2014, the applicable interest rate on our Revolver was 3.0% and the rate on our Term Loan Facility was 4.0%. A hypothetical increase in the applicable interest rate on our Term Loan Facility of one percentage point would increase our annual interest expense by only 0.235% or \$4.7 million, which is limited as a result of the applicable interest rate as of December 31, 2014 being below the Credit Agreement s 1.0% LIBOR floor. A hypothetical increase of one percentage point above the LIBOR floor would increase our annual interest expense by approximately \$20.0 million before considering the offsetting effects of our interest rate swaps.

In August 2012, we entered into interest rate swap agreements with an aggregate notional value of \$750.0 million and a maturity date of June 30, 2017. The contract states that we pay a 1.67% fixed rate of interest for the term of the agreement, beginning June 30, 2013. The counterparties pay to us the greater of actual LIBOR or 1.25%. We entered into the swap arrangements to reduce the risk of increased interest costs associated with potential future increases in LIBOR rates. A hypothetical increase in LIBOR rates of 100 basis points would increase the fair value of our interest rate swaps by approximately \$14.0 million.

We are exposed to the risk of changes in interest rates if it is necessary to seek additional funding to support the expansion of our business and to support acquisitions. The interest rate that we may be able to obtain on future debt financings will be dependent on market conditions.

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We have exposure to market risk arising from foreign currency exchange rates. During the six months ended December 31, 2014 and the year ended June 30, 2014, our foreign activities accounted for 12% and 6.3% of our consolidated revenue, respectively. Due to the strengthening of the British pound compared to the U.S. dollar, the average translation rate for the year ended June 30, 2014 increased 3.6%. We monitor foreign markets and our commitments in such markets to assess currency and other risks. To date, we have not entered into any hedging arrangement designed to limit exposure to foreign currencies. Because of our European expansion related to the AboveNet, Neo and Geo acquisitions, our level of foreign activities is expected to increase and if it does, we may determine that such hedging arrangements would be appropriate and will consider such arrangements to minimize our exposure to foreign exchange risk.

We do not have any material commodity price risk.

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#### BUSINESS

# **Bandwidth Infrastructure Industry**

We are a bandwidth infrastructure provider, and our services are a critical component of the broader \$2 trillion global communications industry. Bandwidth infrastructure, consisting primarily of fiber networks and interconnect-oriented colocation facilities, plays a fundamental role in the communications value chain, similar to other types of infrastructure such as datacenters and cellular towers. Bandwidth infrastructure assets are a critical resource, connecting datacenters, cellular towers, and other carrier and private networks to support the substantial growth in global data, voice and video consumption by both business and individual consumers.

## **Industry History**

Our industry has changed substantially over the past 16 years. The first phase of the bandwidth infrastructure industry occurred with the advent of the Internet and the ensuing dot come are in the late 1990s. This led to the first major wave of fiber network deployments as a number of companies of varying backgrounds invested billions of dollars in fiber network construction throughout the U.S. and Europe. These fiber network developers included companies with national and international plans (e.g., Level 3 Communications, Qwest Communications, Williams Communications) and more regional plans (e.g., 360networks, Progress Telecom, OnFiber). Following these network builds, many of the fiber companies struggled in the early 2000s due to the lack of sufficient demand for their high-bandwidth services. Bandwidth demand during this timeframe was limited by the fact that many bandwidth-intensive applications (e.g. streaming video, cloud, mobile broadband, big data analytics, etc.) were either not yet contemplated or still very early in their life cycle. Instead, the majority of traffic at the time was low-bandwidth services such as voice and dial-up modem connections. In addition, the similarity of the fiber routes deployed resulted in significant overcapacity and associated pricing pressure, leaving a last mile gap and heavy competition and overcapacity along these routes. These two primary factors combined to significantly limit the fiber network providers operating cash flows, resulting in the majority of these companies transitioning their business models, consolidating and/or seeking bankruptcy protection.

In the following years, a substantial expansion in computing power and bandwidth-intensive applications drove meaningful bandwidth traffic growth. This growth highlighted the need to address the last mile gap by bringing bandwidth capacity directly to both the consumer and business end user. The capacity and performance of the consumer last mile connection was primarily addressed by the expansion of cable networks and through mobile network development by wireless carriers (supported by cellular tower operators). The growing bandwidth demand of business end users was addressed by a number of focused fiber developers constructing new networks to directly connect to datacenters, cellular towers, government facilities, schools, hospitals and other locations with high-bandwidth needs. These fiber network companies were generally local or regional in nature, and were most often either survivors of the initial fiber development wave, subsidiaries of a utility parent, or owned by entrepreneurs. This period is also noted for increased financial discipline following the large speculative capital deployments of the dot com era. This is the timeframe and industry environment in which Zayo was founded.

## The Industry Today

The acceleration in the development of bandwidth-intensive devices and applications has resulted in a significant need to further fill in the last mile gap, leading to substantial capital investments in fiber networks by bandwidth infrastructure providers. Bandwidth infrastructure service providers support applications such as high definition television broadcasting and video; online streaming video (Sandvine found that streaming video providers represent over 50% of North American downstream Internet traffic during peak hours); cloud applications replacing in-house enterprise software platforms (RightScale Inc. found that approximately 94% of organizations are running applications or experimenting with infrastructure-as-a-service); and explosive mobile data consumption (Cisco found that, in 2013, global mobile data traffic grew 81% and was nearly 18 times the

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size of the entire global Internet in 2000). Companies whose services require large amounts of bandwidth and enterprises that consume large amounts of bandwidth are struggling to adapt to this rapidly evolving landscape, and the bandwidth infrastructure industry is growing in economic importance as it addresses this critical need. In addition to these demand trends, there has been significant consolidation amongst the bandwidth infrastructure services providers, validating a core tenet of Zayo s founding investment thesis. This has been most pronounced amongst fiber providers in the U.S., with over 60 transactions within the past 10 years (approximately half of which have been consummated by us), and to a lesser degree in Europe.

## **Industry Participants**

We view the participants in today s communications industry in two distinct categories:

*Providers of Infrastructure*. Companies that own and operate infrastructure assets that are used to market and deliver infrastructure services. We believe these assets would be difficult to replicate given the significant capital, time, permitting, and expertise required. Providers of infrastructure typically enjoy long-term customer contracts, a highly visible and recurring revenue base, and attractive Adjusted EBITDA margins. We further categorize these providers of infrastructure as follows:

- Bandwidth Infrastructure Providers: Owners of bandwidth infrastructure assets comprised of fiber networks and interconnect-oriented colocation facilities. Bandwidth infrastructure services include dark fiber, lit services (wavelengths, Ethernet, IP, and SONET), and colocation and interconnection services for the purpose of transporting mission-critical traffic including data, voice, and video.
- Datacenter Providers: Owners of datacenter facilities that include raised floor, power and cooling infrastructure. These facilities house and support networking and computing equipment for carrier networks, enterprise cloud platforms, content distribution networks, and other mission-critical applications.
- *Cellular Tower Providers*: Owners of cellular towers, the physical infrastructure upon which antennas and associated equipment are co-located for the wireless carrier industry.

*Users of Infrastructure.* Users of infrastructure may purchase infrastructure services either to provide value-added services to their customers or for their own private network requirements. We further categorize these users of infrastructure as follows:

- Communications Service Providers. Communication service providers, such as wireless service providers, ILECs, CLECs, and ISPs, are companies that use infrastructure to package, market, and sell value-added communications services such as voice, Internet, data, video, wireless, and hosting solutions.
- End Users. End users are public sector entities and private enterprises that purchase infrastructure services for their own internal networks. Note that end users may also address their needs by purchasing value-added services from communications service providers.

### The Market Opportunity

The proliferation of smart devices and mobile broadband, real-time streaming video, social networks, online gaming, machine-to-machine connectivity, big data analytics, and cloud computing will continue to drive substantial consumer and business demand for bandwidth. The Vertical Systems Group estimated that in 2013 61% of the U.S. enterprise buildings with 20 or more employees lacked fiber access facilities. Cisco estimates that mobile data traffic will grow at a compound annual growth rate of 57% from 2014 to 2019 and that IP traffic will grow at a compound annual growth rate of 21% from 2013 to 2018. Additionally, according to Gartner, 4.9 billion connected things will be in use in 2015, up 30 percent from 2014, and will reach 25 billion by 2020. The Internet of

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Things (IoT) has become a powerful force for business transformation, and its disruptive impact will be felt across all industries and all areas of society. (Gartner Press Release, Gartner Says 4.9 Billion Connected Things Will Be in Use in 2015, November 11, 2014, http://www.gartner.com/newsroom/idl2905717).

Communications service providers develop and deliver value-added solutions that are tailored to mass market residential and enterprise customers whose needs continue to grow and evolve as bandwidth trends expand. Given this rapid growth and the complexity and cost of building and maintaining networks, communications service providers are increasingly looking to bandwidth infrastructure providers to augment the reach and performance of their own networks and support the delivery of the services their customers demand. As this dynamic continues, bandwidth infrastructure providers will become further entrenched as mission-critical partners to the communications service providers.

Similarly, end users such as private enterprises (e.g., media/content providers, financial institutions, and hospital systems) and public sector entities (e.g., governmental agencies and school districts) have experienced significant growth and change in the role that bandwidth plays within their organizations. As these needs continue to grow in both volume and criticality, end users will increasingly choose to directly procure bandwidth infrastructure services in order to gain more security, control and scale in their internal network operations. An example of this disintermediation is the trend of large school districts, adapting to e-education requirements, directly purchasing dark fiber as a replacement to more value-added solutions. We believe that as these dynamics play out across all industries, the number of end users directly seeking bandwidth infrastructure services will continue to expand.

By focusing on the reach, density, and performance of their physical networks, bandwidth infrastructure providers can deliver customized services to communications service providers and end users more quickly and with superior economics than these users could otherwise self-provide. Whether providing fiber connectivity to a wireless provider s towers to enable mobile broadband, supplying a national communications service provider with a metro fiber footprint in new markets, providing a lit bandwidth connection to multiple enterprise datacenters for an industrial company, providing interconnection capabilities to a hosting company within a datacenter, or solving for the next society-impacting innovation, bandwidth infrastructure providers will continue to invest in and expand their infrastructure assets to meet this growing demand.

Given the natural economies of scale, there has been significant consolidation among bandwidth infrastructure providers, particularly in the U.S. We believe this consolidation trend will continue in the U.S. and is beginning in Europe. Combined with the barriers to new entrants, we foresee a decreasing number of bandwidth infrastructure providers against a backdrop of continued strong demand for their services.

## Overview

We are a large and fast growing provider of bandwidth infrastructure in the United States and Europe. Our products and services enable mission-critical, high-bandwidth applications, such as cloud-based computing, video, mobile, social media, machine-to-machine connectivity, and other bandwidth-intensive applications. Key products include leased dark fiber, fiber to cellular towers and small cell sites, dedicated wavelength connections, Ethernet and IP connectivity and other high-bandwidth offerings. We provide our services over a unique set of dense metro, regional, and long-haul fiber networks and through our interconnect-oriented datacenter facilities. Our fiber networks and datacenter facilities are critical components of the overall physical network architecture of the Internet and private networks. Our customer base includes some of the largest and most sophisticated consumers of bandwidth infrastructure services, such as wireless service providers; telecommunications service providers; financial services companies; social networking, media, and web content companies; education, research, and healthcare institutions; and governmental agencies. We typically provide our bandwidth infrastructure services for a fixed monthly recurring fee under contracts that vary between one and twenty years in length. As of December 31, 2014, we had approximately \$5.2 billion in revenue under contract with a weighted average remaining contract term of approximately 45 months. We operate our business with a unique focus on capital allocation and financial performance with the ultimate goal of maximizing equity value for our

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stockholders. Our core values center on partnership, alignment, and transparency with our three primary constituent groups employees, customers, and stockholders.

We were founded in 2007 with the investment thesis of building a bandwidth infrastructure platform to take advantage of the favorable Internet, data, and wireless growth trends driving the ongoing demand for bandwidth infrastructure, and to be an active participant in the consolidation of the industry. The growth of cloud-based computing, video, mobile and social media applications, machine-to-machine connectivity, and other bandwidth-intensive applications continues to drive rapidly increasing consumption of bandwidth on a global basis. Cisco estimates that mobile data traffic will grow at a compound annual growth rate of 57% from 2014 to 2019 and that IP traffic will grow at a compound annual growth rate of 21% from 2013 to 2018. Additionally, according to Gartner, 4.9 billion connected things will be in use in 2015, up 30 percent from 2014, and will reach 25 billion by 2020. The Internet of Things (IoT) has become a powerful force for business transformation, and its disruptive impact will be felt across all industries and all areas of society. (Gartner Press Release, Gartner Says 4.9 Billion Connected Things Will Be in Use in 2015. November 11, 2014, http://www.gartner.com/newsroom/idl2905717). As an early believer in the enduring nature of these trends, we assembled our asset base and built a business model specifically to provide high-bandwidth connectivity to customers whose businesses depend most on the continuous and growing demand for bandwidth. As a core tenet of our strategy for capitalizing on these industry trends, we have been a leading consolidator in the industry and have acquired 34 bandwidth infrastructure businesses and assets to date. Our owned, secure, and redundant fiber network and datacenters serve as the foundation for our bandwidth solutions and allow us to offer customers both physical infrastructure and lit services. We believe the continuously growing demand for stable and secure bandwidth from service providers, enterprises and consumers, combined with our unique and dense metro, regional, and long-haul networks, position us as a mission-critical infrastructure supplier to the largest users of bandwidth.

Our network footprint includes both large and small metro geographies, the extended suburban regions of many cities, and the large rural, national and international links that connect our metro networks. We believe that our network assets would be difficult to replicate given the geographic reach, network density, and capital investment required. Our fiber networks span over 84,000 route miles and 6,700,000 fiber miles (representing an average of 80 fibers per route), serve 320 geographic markets in the United States and Europe, and connect to over 17,400 buildings, including approximately 4,500 cellular towers and 835 datacenters/carrier hotels. We own fiber networks in over 300 metro markets, including large metro areas, such as New York, Chicago, San Francisco, Paris, and London, as well as smaller metro areas, such as Allentown, Pennsylvania, Fargo, North Dakota, and Spokane, Washington. Our networks allow us to provide our high-bandwidth infrastructure services to our customers over redundant fiber facilities between key customer locations. We own approximately 94% of our fiber miles, the remainder of which are operated by us under long-term IRU contracts with an average remaining contract term of over 9 years. We believe our ownership and the location and density of our expansive network footprint allow us to more competitively service our target customers bandwidth infrastructure needs at the local, regional, national, and international level relative to other regional bandwidth infrastructure service providers or long-haul carriers. We also provide our network-neutral colocation and interconnection services utilizing our own datacenters located within major carrier hotels and other strategic buildings in 45 locations throughout the United States and France and operate more than 500,000 square feet of billable colocation space.

The density and geographic reach of our network footprint allow us to provide tailored bandwidth infrastructure solutions on our own network (on-net) that address the current and future bandwidth needs of our customers. Our dense metro and regional networks have high fiber counts that enable us to provide both our physical infrastructure services (e.g., dark fiber) and our lit services (e.g., wavelengths and Ethernet). Our networks are deep and scalable, meaning we have spare fiber, conduit access rights and/or rights of way that allow us to continue to add capacity to our network as our existing and new customers—demand for our services increases. In addition, many of our core network technologies provide capacity through which we can continue to add wavelengths to our network without consuming additional fiber. We also believe the density and diversity of our networks provide a strong and growing competitive barrier to protect our existing revenue base. We believe our networks provide significant opportunity to organically connect to new customer locations, datacenters,

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towers, or small cell locations to help us achieve an attractive return on our capital deployed. Since our founding, we have assembled a large portfolio of fiber networks and colocation assets through both acquisitions and customer demand-driven investments in property and equipment. From our inception to date, we have completed acquisitions with an aggregate purchase consideration, net of cash acquired, totaling approximately \$4.6 billion. For the period from July 1, 2012 through December 31, 2014, we also invested an additional \$938 million in capital expenditures, exclusive of acquisitions and stimulus grant reimbursements, primarily to expand the reach and capacity of our networks. As of December 31, 2014, our total debt (including capital lease obligations and before unamortized discount on our Term Loan Facility) after giving effect to the 2015 Notes Offerings and the application of the net proceeds thereof was \$3,785.7 million and was primarily incurred in connection with acquisitions.

Our business model focuses on providing on-net bandwidth infrastructure solutions to our customers, which results in what we refer to as infrastructure economics. Infrastructure economics are characterized by attractive revenue visibility, strong margins coupled with operating leverage for new revenue, success-based capital investments with low maintenance capital needs, and the ability to generate significant cash flow over time. For the six months ended December 31, 2014, approximately 95% of our revenue was recurring in nature with a weighted average remaining contract term of approximately 45 months. Our Adjusted EBITDA margin for the six months ended December 31, 2014 was 58% due to our infrastructure-based, on-net strategy. See Non-GAAP Financial Measures. Our capital expenditure investments are predominantly success-based, meaning that before we commit resources to expand our network, we have a signed customer contract that will provide us with an attractive return on the required capital. For the six months ended December 31, 2014, 73% of our total capital expenditures of \$244.8 million were success-based, with customers providing up-front cash payments of \$84.1 million, largely used to finance our network expansion. After committing capital to connect additional customer sites, our goal is to sell additional high-bandwidth connectivity on these new routes at a relatively low incremental cost, which further enhances the return we extract from our asset base. Finally, the combination of our scale and infrastructure economics results in the ability to generate meaningful and recurring free cash flow over time. For the six months ended December 31, 2014, we generated \$241.9 million of cash flows provided by operating activities from continuing operations. See Summary Consolidated Financial Information and Other Data.

Our management is intensely focused on creating equity value for our stockholders. Our equity value creation philosophy includes regular and rigorous financial and operational measurement, financial transparency (both internally and externally), and clear alignment of interests among employees, management, and stockholders. Our real-time measurement and reporting system serves as the foundation for our decision making and our extensive financial and operational disclosure. We also believe in fostering an entrepreneurial culture that aligns the interests of our employees, management, and stockholders. Our management and employees own approximately 9.3% of our shares and, after giving effect to this offering, are expected to own approximately 8.8%. Additionally, most employees have a significant portion of their performance based compensation paid in restricted stock units that will be tied directly to the level of equity value created.

We are a Delaware corporation headquartered in Boulder, Colorado. As of December 31, 2014, we had 1,645 employees.

#### **Our Bandwidth Infrastructure Assets**

Our bandwidth infrastructure assets consist of our fiber networks, the optronic equipment used to provide our lit services over our fiber networks, and our datacenters where we provide colocation and interconnection services.

#### Our Fiber Networks

Our fiber network footprint includes both large and small metro geographies, the extended suburban regions of many cities, and the large rural, national and international fiber links that connect our metro networks. Our network represents a collection of assets that we believe is difficult to replicate. Our fiber networks span over

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84,000 route miles and 6,700,000 fiber miles (representing an average of 80 fibers per route), serve 320 geographic markets in the United States and Europe, and connect over 17,400 buildings, including approximately 4,500 cellular towers and 835 datacenters/carrier hotels. Our networks allow us to provide our high-bandwidth infrastructure services to our customers over redundant fiber facilities between critical customer locations. We own approximately 94% of our fiber miles, the remainder of which are secured via long-term IRU contracts with an average remaining contract term of over 9 years. We believe the expansiveness and density of our fiber network footprint allow us to more competitively service our target customers bandwidth infrastructure needs at the local, regional, national, and international level relative to other regional or long-haul bandwidth infrastructure service providers. Our fiber networks also have the following key attributes:

Extensive Coverage. Our fiber networks are located across large and small metro geographies, the extended metro and suburban regions of many cities, and traverse large rural areas to connect metro markets. This network coverage allows us to address our target customers needs in a variety of geographies and for a variety of applications, all while remaining on-net and maintaining infrastructure economics.

Scalable Network Architecture. Our networks are scalable, meaning we often have spare fiber, conduit access rights and/or rights of way that allow us to continue to add capacity to our network as our customers—demand for our services increases. In addition, the majority of our core fiber network segments utilize DWDM systems, nearly all of which have spare capacity through which we can continue to add wavelengths to our network without consuming additional fiber.

Modern Fiber and Optronics. Our modern fiber networks support current generation optronic equipment including DWDM systems, carrier class Ethernet switches and IP routers. This equipment is used to provide our lit services. The vast majority of our networks are capable of supporting next generation technologies with minimal capital investment.

Metro Fiber Networks. We use our metro fiber networks to provide bandwidth infrastructure services within the metro markets that we serve. Our metro networks are most commonly used in the following two scenarios. First, to provide service between on-net buildings that are located in the same geographic market. Second, to connect our on-net buildings within a metro market to another metro market via our regional and/or long-haul networks. We continue to expand our metro fiber networks within the metro geography and into the surrounding suburban areas as we extend to additional buildings to meet new demand on a success basis. Success-based expansion means that before we commit resources to expand our network, we have a signed customer contract that will provide us with an attractive return on required capital. In many of our metro markets, we have high count fiber cables (sometimes as many as 864 fibers per cable) and in some cases multiple spare conduits on our metro fiber routes. On individual segments where our fiber capacity becomes highly utilized, we seek to augment that capacity also on a success basis.

Regional and Long-haul Fiber Networks. We use our regional fiber networks to provide bandwidth infrastructure services between the metro markets that we serve. Our regional and long-haul networks are most commonly used in the following three scenarios. First, to provide service between on-net buildings that are located in different large markets (for example, Chicago and New York). Second, to connect our on-net buildings in small and mid-sized markets back to major datacenters, wireless switching centers, and carrier hotels in larger markets (for example, between Lima, Ohio and Cleveland, Ohio). Third, occasionally our networks provide service between on-net buildings in two different small or mid-sized markets located on various parts of our regional networks (for example, between Sioux Falls, South Dakota and Alexandria, Minnesota). We seek to continue to add new segments and markets to our regional and long-haul networks on a success basis, supported by a customer contract. We have deployed current generation DWDM technologies across the majority of our regional and long-haul networks, allowing a current maximum scaling to four Terabytes (i.e. 4,000G) of bandwidth and the ability to add capacity as demand for bandwidth increases. We expect that as technology continues to advance, we will augment and invest in our regional and long-haul networks accordingly.

Fiber-to-the-Tower Networks. We operate fiber-to-the-tower networks across our fiber network footprint. We connect to approximately 4,500 cellular towers and have contracts with multiple national wireless carriers to build out to 1,200 additional towers. These FTT networks provide our customers with bandwidth infrastructure services that offer significantly improved speed, scale, performance and service levels relative to legacy copper and microwave networks. Our FTT networks are scalable, which means that we can quickly and easily increase the amount of bandwidth that we provide to each of the towers as our customers—wireless data networks grow. Our FTT markets are generally in areas where we already have dense fiber networks (either metro or regional), which affords us the ability to offer ring-protected mobile infrastructure services. We are increasingly providing dark fiber services on our FTT networks.

Through these fiber networks, we provide service to over 17,400 on-net buildings and are continually making success-based capital investments to increase our on-net building footprint. On-net buildings are buildings that are directly connected via fiber to our long-haul, regional, metro, and FTT networks. Our customers generally purchase our bandwidth infrastructure services to transport their data, Internet, wireless and voice traffic between buildings directly connected to our network. The types of buildings connected to our network primarily consist of the following:

Datacenters, Carrier Hotels and Central Offices. These buildings house multiple consumers of bandwidth infrastructure services, serving as telecommunications and content exchange points. Our fiber networks generally connect the most important of these buildings in the markets where we operate. We have approximately 1,400 of these types of facilities connected to our network.

Single-Tenant, High-Bandwidth Locations. Generally these are other telecom, media or Internet content buildings that house a single large consumer of bandwidth infrastructure services. Examples of these buildings include video aggregation sites, mobile switching centers and carrier POPs. Our network is connected to these buildings only when the tenant is a customer. We currently have approximately 2,400 single-tenant, high-bandwidth locations on-net.

Cellular Towers. We connect to cellular towers and other locations that house wireless antennas. We have 4,500 cellular towers on-net, and we are actively constructing fiber to an additional 1,200. Typically, towers have multiple tenants, which provide us with the opportunity to sell services to those additional tenants.

*Enterprise Buildings*. Our network extends to 10,100 enterprise buildings. This grouping contains a mix of single tenant and multi-tenant enterprise buildings and includes hospitals, corporate datacenters, schools, government buildings, research centers and other key corporate locations that require bandwidth infrastructure services.

# Our zColo Datacenters

Many of our zColo datacenter facilities are located in some of the most important carrier hotels in the United States, including 60 Hudson Street and 111 8th Avenue in New York; 165 Halsey Street in Newark; 401 N Broad Street in Philadelphia; 1 Summer Street in Boston; 1950 N. Stemmons Freeway and 2323 Bryan Street in Dallas; and 2001 6th Street in Seattle. zColo also has the exclusive right to operate and provide colocation and interconnection services in the Meet-Me Room at 60 Hudson Street. We also have colocation facilities located in Atlanta, Austin, Baltimore, Chicago, Cincinnati, Cleveland, Columbus, Las Vegas, Los Angeles, Memphis, Miami, Nashville, Phoenix, Pittsburgh, Minneapolis, Washington, D.C. and nine additional locations in France. All of our facilities are network-neutral, and have ample power to meet customer needs, backup power in the form of batteries and generators, air conditioning, modern fire suppression equipment, 24/7 security and equipment monitoring, and redundant cooling capabilities. We have long-term leases with the owners of each of the buildings where we provide colocation services. Our colocation facilities total more than 500,000 square feet of billable colocation space.

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# **Underlying Rights**

We have the necessary right-of-way agreements and other required rights, including state and federal government authorization, to allow us to maintain and expand our fiber networks that are located on private property and public rights-of-way, including utility poles. When we expand our network, we obtain the necessary construction permits, license agreements, permits and franchise agreements. Certain of these permits, licenses and franchises are for a limited duration. When we need to use private property, our strategy is to obtain rights-of-way under long-term contracts.

### Our Segments and Services

We provide two major types of products and services, which form the basis for two of our three operating segments: Physical Infrastructure and Lit Services. Our Other segment includes ZPS, our professional services business that provides network and technical resources to our customers, and Zayo France. Across our segments, we operate individual Strategic Product Groups. Each Strategic Product Group has financial accountability and decision-making authority, which promotes agility in the fast-moving markets we serve.

		For the Three Months Ended December 31, 2014 % of	
\$ in millions	Revenue	% of Total	
Physical Infrastructure	110 / 011110	2000	
Dark Fiber	\$ 104.8	32%	
Mobile Infrastructure Group	22.6	7%	
zColo	25.3	8%	
Sub-total	152.7	47%	
Lit Services			
Wavelengths	65.1	20%	
Ethernet	39.0	12%	
SONET	26.9	9%	
IP	26.4	8%	
Sub-total	157.4	49%	
Other			
ZPS	5.0	1%	
Zayo France	8.8	3%	
Sub-total	13.8	4%	
Total	\$ 323.9	100%	

Physical Infrastructure. Through our Physical Infrastructure segment, we provide raw bandwidth infrastructure to customers that require more control of their internal networks. These services include dark fiber, mobile infrastructure (fiber-to-the-tower and small cell), and colocation and interconnection. Dark fiber is a physically separate and secure, private platform for dedicated bandwidth. We lease dark fiber pairs (usually two to 12 total fibers) to our customers, who light the fiber using their own optronics. Our mobile infrastructure services provide direct fiber connections to cell towers, small cells, hub sites, and mobile switching centers. Our datacenters offer colocation and interconnection services to our customers, who then house and power our computing and networking equipment for the purpose of aggregating and distributing data, voice, Internet, and video traffic. Strategic Product Groups within the Physical Infrastructure segment include:

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Zayo Dark Fiber. Through our Dark Fiber Strategic Product Group, we provide dark fiber and related services on portions of our existing fiber network and/or newly constructed network segments. We

provide dark fiber pairs to our customers, who then light the fiber using their own optronic equipment, allowing the customer to manage bandwidth according to their specific business needs. As part of our service offering, we manage and maintain the underlying fiber network for the customer. Other related services may include the installation and maintenance of building entrance fiber or riser fiber for distribution within a building. Customers include carriers and other communication service providers, ISPs, wireless service providers, major media and content companies, large enterprises, large school districts, government institutions, and other entities that have the expertise to operate their own optronics. We market and sell dark fiber-related services under long-term contracts, typically provided for terms between five and twenty years in length. Customers generally pay on a monthly basis for the fiber; however, some customers pay upfront (generally referred to as an IRU). Fiber maintenance (or O&M) services are generally billed on an annual or monthly recurring basis regardless of the timing of the payment for the fiber lease. Recurring payments are fixed, but often include automatic annual price escalators intended to compensate us for inflation.

Zayo Mobile Infrastructure (MIG). Our MIG Strategic Product Group provides two key services: FTT and small cell infrastructure. MIG customers are wireless carriers. Our FTT product consists of fiber-based backhaul from cellular towers to mobile switching centers. This service is generally provided via an Ethernet (in speeds of 50 Mb and above) or dark fiber service, and is used by wireless service providers to enable 3G and 4G mobile voice and data services to their customers. As of December 31, 2014, we had 4,500 cellular towers on-net, and we are actively constructing fiber to an additional 1,200. Typically, towers have multiple tenants, which provide us with the opportunity to sell services to those additional tenants. MIG s small cell infrastructure services provide two separate sub-services. The first sub-service is neutral space and power at a small cell location (example: a light pole), similar to a tower provider. Wireless services providers purchase this service to have a physical location on which to mount their small cell antennas. The second sub-service is dark fiber backhaul from the antenna location to a mobile switching center or interim aggregation point (often a tower). Services are typically provided for terms between five and 20 years for a fixed recurring monthly fee and, in most cases, an additional upfront, non-recurring fee. Pricing is a function of the quantity of dark fiber or bandwidth consumed and the number of locations served.

Zayo Colocation ( zColo ). Through our zColo Strategic Product Group, we provide network-neutral colocation and interconnection services in 45 datacenter facilities across 32 markets throughout the United States and France. zColo manages more than 500,000 square feet of billable colocation space within these 45 facilities. All of our facilities provide 24 hour per day, 365 days per year management and monitoring with physical security, fire suppression, power distribution, backup power, cooling and multiple redundant fiber connections to multiple network providers. The components of our network neutral colocation offering are: space, power, interconnection and remote technical services. We sell space in half-racks, racks, cabinets, cages, and private suites. We provide alternating current ( AC ) and direct current ( DC ) power at various levels. Our power product is supported by battery and generator back-up sources. As a network-neutral provider of colocation services, we provide our customers with interconnection services allowing customers to connect and deliver bandwidth between separate networks using fiber. Ethernet, and SONET services. We believe our interconnection offering is differentiated by our inter-building dark fiber infrastructure, allowing connectivity between and among multiple suites in major U.S. datacenters, and our Metro Interconnect product, which allows customers to interconnect to other important traffic exchange buildings within a metro market. We also offer datacenter customers outsourced technical resources through our remote hands product. Customers can vary by facility and include: domestic and foreign carriers, ISPs, cloud services providers, on-line gaming companies, content providers, media companies and other data-centric enterprises. Services are typically provided for terms between one and five years for a recurring monthly fee and, in many cases, an additional upfront, non-recurring fee. zColo is the exclusive operator of the Meet-Me Room at 60 Hudson Street in New York, which is one of the most critical carrier hotels in the world, with over 400 domestic and international networks interconnecting within this facility.

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Lit Services. Our Lit Services segment provides bandwidth infrastructure solutions over our metro, regional, and long-haul fiber networks where we use optronics to light the fiber and our customers pay us for access based on the amount and type of bandwidth they purchase. Our lit services include wavelength, Ethernet, IP, and SONET services. We target customers who require a minimum of 10G of bandwidth across their networks. Strategic Product Groups within the Lit Services segment include:

Zayo Wavelength Services. Through our Wavelength Services Strategic Product Group, we provide lit bandwidth infrastructure services to customers by using optical wavelength technology. The service is provided by using DWDM optronic equipment to multiplex multiple channels (i.e., wavelengths) of dedicated capacity on a single fiber pair. The wavelength group provides its services in speeds of 1G, 2.5G, 10G, 40G, and 100G. Customers include carriers, financial services companies, healthcare, government institutions, education institutions and other enterprises. Services are typically provided for terms between one and five years for a fixed recurring monthly fee and in some cases an additional upfront, non-recurring fee.

Zayo Ethernet Services. Our Ethernet Services Strategic Product Group provides lit bandwidth infrastructure services to its customers utilizing Ethernet technology. Ethernet services are offered in metro markets as well as between metro areas (intercity) in point-to-point and multi-point configurations. Unlike data transmission over a dedicated wavelength network, information transmitted over Ethernet is transferred in a packet or frame across the network. The frame enables the data to navigate across a shared infrastructure in order to reach the customer required destination. Services are provided in speeds ranging from 10Mb to 10G. Customers include carriers, financial services companies, healthcare, government institutions, education institutions and other enterprises. Services are typically provided for terms between one and five years for a fixed recurring monthly fee and in some cases an additional upfront, non-recurring fee.

Zayo Internet Protocol Services. The Internet Protocol Strategic Product Group provides lit bandwidth infrastructure services to its customers utilizing Internet Protocol technology. IP technology transports data across multiple circuits over a shared infrastructure from the customer source to the customer required destination. Information leaving the source is divided into multiple packets and each packet traverses the network utilizing the most efficient path and means available, as determined by a network of IP routers. Packets of information may travel across different physical circuits or paths in order to reach the destination, at which point the packets are reassembled to form the complete communication. Services are generally used to exchange or access traffic on the public Internet. Services are provided in speeds ranging from 10Mb to 100G on a single customer port interface. Customers include regional telecommunications and cable carriers, ISPs, enterprises, educational institutions and content companies. Services are typically provided for terms between one and three years for a fixed recurring monthly fee and in some cases a usage-based and/or an additional upfront, non-recurring fee. Pricing is generally a function of bandwidth capacity and transport required to carry traffic from the customer location to a public Internet exchange.

Zayo SONET Services. Our SONET Strategic Product Group provides lit bandwidth infrastructure services to its customers utilizing SONET technology. SONET is a standardized protocol that transfers multiple digital bit streams over optical fiber using lasers. SONET technology is often used to support private line services. This protocol enables transmission of voice, data and video at high speeds. SONET networks are protected, which provides for virtually instantaneous restoration of service in the event of a fiber cut or equipment failure. Services are provided in speeds ranging from DS-1 (1.54Mb) to OC-192 (10G) of capacity. Customers in this group are largely carriers. Services are typically provided for terms between one and five years for a fixed recurring monthly fee and in some cases an additional upfront, non-recurring fee. SONET is generally a more legacy product that is gradually being replaced by Ethernet, wavelength and dark fiber services. As a result, the SONET Strategic Product Group generally manages its business to maximize cash generation and deploys minimal growth capital.

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Other. Our Other segment currently includes our ZPS Strategic Product Group as well as the operations of Zayo France.

Zayo Professional Services. Through our professional services Strategic Product Group, we provide network and technical resources to customers who wish to leverage our expertise in designing, acquiring, and maintaining networks. Services are typically provided for a term of one year for a fixed recurring monthly fee in the case of network and on an hourly basis for technical resources (usage revenue).

Zayo France. Through our Zayo France operations we provide bandwidth infrastructure services using our Paris and regional fiber networks and colocation centers located across France.

See Note 17 Segment Reporting to our audited consolidated financial statements for additional information regarding segment performance and revenues and assets by geographic area. These results do not reflect the acquired Neo business, which has operations in France, because the acquisition closed on the first day of Fiscal 2015, and the results of the acquired Geo business are only included in our operating results beginning May 16, 2014.

# **Our Operations**

# **Network Management and Operations**

Our primary network operating center ( NOC ) is located in Tulsa, Oklahoma and provides 24 hour per day, 365 days per year monitoring and network surveillance. As part of our business continuity plan, our primary NOC is backed up by several regional operations centers located in Washington, D.C.; Allentown, Pennsylvania; and Butte, Montana. We continually monitor for and proactively respond to any events that negatively impact or interrupt the services that we provide to our customers. Our NOC also responds to customer network inquiries via standard customer trouble ticket procedures. Our NOC coordinates and notifies our customers of maintenance activities and is the organization responsible for ensuring that we meet our service level agreements.

## Information Technology

Our Information Technology systems have been designed and built specifically for the needs of a focused bandwidth infrastructure provider primarily leveraging the salesforce.com platform. This platform was adopted at our inception and has been enhanced over time to integrate all of our acquired companies and increase functionality in every area.

Our current systems capability is mature, and we view our application functionality as a competitive advantage in our industry. Our system is differentiated from the typical telecom industry technology solution consisting of separate and loosely integrated sales force automation, customer relationship management, provisioning, mapping, inventory, financial, provisioning and other systems with multiple, sometimes conflicting databases.

We have also developed within our salesforce.com platform a proprietary capability we call Tranzact. Tranzact is a set of tools and processes designed to enhance the speed and simplicity of procuring bandwidth infrastructure services. We believe Tranzact will further increase our competitive advantage in delivering bandwidth infrastructure solutions.

We have a fully implemented business continuity and disaster recovery plan that provides near real-time data access from physically diverse datacenters (Dallas and Washington, D.C.). We further protect our data with off-site data storage practices.

## **Our Sales and Marketing Organization**

Our business primarily engages in direct sales through our sales organization, consisting of 119 sales representatives as of December 31, 2014. Each of these sales representatives is responsible for meeting a monthly bookings quota. The sales organization sells services across our Strategic Product Groups. The sales representatives are directly supported by sales management, engineering, solutions engineering and marketing staff.

The sales organization is organized into five direct sales channels that generally align around both region and customer (four direct outside sales channels and one direct inside sales channel). Each of these channels maintains dedicated sales and solutions engineering support resources. Two of the direct outside sales channels focus on target customers principally located in the eastern and western geographic regions of the United States, primarily supporting regional carriers and medium to large enterprise customers, particularly in the healthcare, education, media and financial sectors. A third direct outside sales channel focuses on similar European-based customers given geographic location. The fourth direct outside channel focuses exclusively on national wireline and wireless carriers across all geographies. In addition to the four direct outside channels, there is a direct inside channel team that performs inside sales across all geographies.

In addition to the five direct channels discussed above, an indirect sales channel manages our channel partner program with various high value telecom sales agents. Finally, we have developed a group of sales overlay teams to focus on leveraging our infrastructure assets for the benefit of specific industry verticals and geographies.

Our direct sales force is compensated through a unique system compared to typical industry practices. While salespeople receive a salary, the majority of their compensation is based on commission, which in turn is based upon the NPV of the contracted services sold. We believe that this compensation system best aligns the interests of our salespeople, management and our stockholders. It also is an example of the financial philosophy and culture that we have developed since our inception.

Separate from the sales groups, we have a corporate marketing group that is responsible for our web presence, customer facing mapping tools, marketing campaigns, and public relations. The sales organization is further supported by product management teams that are organized into the Strategic Product Groups.

## **Our Customers**

Our customers generally have a significant and growing need for the bandwidth infrastructure services that we provide. Our customer base consists of wireless service providers, carriers and other communication service providers, media and content companies (including cable and satellite video providers), and other bandwidth-intensive businesses in the education, healthcare, financial services, governmental and technology entities. Our largest single customer, based on recurring revenue, accounted for approximately 6% of our revenue during the six months ended December 31, 2014, and total revenues from our top ten customers accounted for approximately 29% of our revenue during the same period. These customers are multinational organizations with substantial liquidity and access to capital, and whose bandwidth needs are mission-critical to their own businesses and strategies. While these large customers generally have a finite set of master contracts with us, they procure a large volume of individual services with us, each of which has its own service detail and term.

The majority of our customers sign Master Service Agreements (MSAs) that contain standard terms and conditions including service level agreements, required response intervals, indemnification, default, force majeure, assignment and notification, limitation of liability, confidentiality and other key terms and conditions. Most MSAs also contain appendices that contain information that is specific to each of the services that we provide. The MSAs either have exhibits that contain service orders or, alternatively, terms for services ordered are set forth in a separate service order. Each service order sets forth the minimum contract duration, the monthly recurring charge, and the non-recurring charges.

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# **Our Business Strategy**

In pursuit of our mission, our Business Strategy includes the following key elements:

Focus on Bandwidth Infrastructure. We expect that bandwidth needs for mobile applications, cloud-based computing, and machine-to-machine connectivity will continue to grow with the continued adoption of bandwidth-intensive devices, as well as the escalating demand for Internet-delivered video. We focus on providing high-bandwidth infrastructure solutions, which we believe are essential in the consumption and delivery of bandwidth-intensive applications and services by enterprise customers and communications service providers. We believe our disciplined approach to providing these critical services to our targeted customers enables us to offer a high level of customer service, while at the same time being responsive to changes in the marketplace.

Target Large Consumers of Bandwidth. Our asset base and product suite are geared for large consumers of bandwidth with high connectivity requirements. The majority of our customers require more than 10G of bandwidth; many of our customers require multiple terabytes of bandwidth. Our revenue base is generally characterized by customers with a high bandwidth spend, consisting of a large number of individual services and increasing bandwidth infrastructure service demand. Tailoring our operations around these products, services and customers allows us to operate efficiently and meet these large consumers requirements for mission-critical infrastructure.

Leverage Our Extensive Asset Base by Selling Services on Our Network. Targeting our sales efforts on services that utilize our existing fiber networks and datacenters enables us to limit our reliance on third-party service providers. We believe this in turn produces high incremental margins, which helps us expand consolidated margins, achieve attractive returns on the capital we invest, and realize significant levered free cash flow. We also believe this enables us to provide our customers with a superior level of customer service due to the relative ease in responding to customer service inquiries over one contiguous fiber network. Our existing networks enable us to sell additional bandwidth to our existing customers as their capacity needs grow.

Continue to Expand Our Infrastructure Assets. Our ability to rapidly add network capacity to meet the growing requirements of our customers is an important component of our value proposition. We will continue to seek opportunities to expand our network footprint where supporting customer contracts provide an attractive return on our investment. The expansion of our network footprint also provides the ancillary benefit of bringing other potential customer locations within reach. We design our networks with additional capacity so that increasing bandwidth capacity can be deployed economically and efficiently. A significant portion of our capital expenditures are success-based.

Leverage Our Existing Relationships and Assets to Innovate. We believe we possess a unique set of assets and management systems designed to deliver customer solutions tailored to specific trends we observe in the marketplace. Our high-energy, entrepreneurial culture fosters employee innovation on an ongoing basis in response to specific customer requirements. Furthermore, we plan to continue to commit capital to new lines of infrastructure businesses that leverage our existing assets. For example, we are expanding into small cell infrastructure services provided to wireless services providers. These services entail us providing dark fiber and related services from a small cell location back to a mobile switching center. We provide the fiber-based transport over our existing and/or newly constructed fiber networks. In addition, we provide network-neutral space and power for wireless service providers to co-locate their small cell antennas and ancillary equipment.

*Intelligently Expand Through Acquisitions.* We have made 34 acquisitions to date for an aggregate purchase consideration, net of cash, of \$4.6 billion, and associated with these acquisitions, we have acquired approximately \$457.6 million of Adjusted EBITDA based on the quarter prior to each

acquisition s close annualized. See Business Business Strategy for an explanation of acquired Adjusted EBITDA. We believe we have consistently demonstrated an ability to acquire and effectively integrate companies, realize cost synergies, and organically grow revenue and Adjusted EBITDA post-acquisition. Acquisitions have the ability to increase the scale of our operations, which in turn affords us the ability to expand our operating leverage, extend our network reach, and broaden our customer base. To date, we have identified, planned, and realized cost synergies representing approximately \$132.6 million in annual recurring cost savings and have identified and planned, although not yet realized, an additional approximately \$27.8 million in annual recurring cost savings. To achieve the remaining unrealized cost synergies, we expect to incur one-time costs of approximately \$5.6 million, comprised of severance expense, and capital expenditures and early termination fees related to eliminating third party network expense. We believe our ability to realize significant cost synergies through acquisitions provides us with a competitive advantage in future consolidation opportunities within our industry. See Business Business Strategy above for an explanation of planned cost synergies. We will continue to evaluate potential acquisition opportunities and are regularly involved in acquisition discussions. We will evaluate these opportunities based on a number of criteria, including the quality of the infrastructure assets, the fit within our existing businesses, the opportunity to expand our network, and the opportunity to create value through the realization of cost synergies.

Planned synergies reflect the annual expected cost savings associated with an acquisition as determined at the close of such transaction and are generally categorized into headcount-related savings, network-related savings and other savings (including real estate, insurance, auditor, legal and other costs that are expected to be significantly reduced through the combination). The Company regularly reassesses its estimate of identified, planned, and unrealized annual cost synergies, and in connection with this assessment after the quarter ended December 31, 2014, it reduced this amount by approximately \$6 million due to offsetting incremental public company and benefits expenses. Acquired Adjusted EBITDA is based upon the annualized results of an acquired entity for the last full quarter prior to the acquisition s close and reflects the adjustments required to align with our definition of Adjusted EBITDA. See Non-GAAP Financial Measures for a discussion of our calculation of Adjusted EBITDA.

## **Our Competitive Strengths**

We believe the following are among our core competitive strengths and enable us to differentiate ourselves in the markets we serve:

Unique Bandwidth Infrastructure Assets. We believe replicating our extensive metro, regional, and long-haul fiber assets would be difficult given the significant capital, time, permitting, and expertise required. Our fiber networks span over 84,000 route miles and 6,700,000 fiber miles (representing an average of 80 fibers per route), serve 320 geographic markets in the United States and Europe, and connect to over 17,400 buildings. The majority of the markets that we serve and buildings to which we connect have few other networks capable of providing similar high-bandwidth infrastructure and connectivity solutions, which we believe provides us with a sustainable competitive advantage in these markets, and positions us as a mission-critical infrastructure supplier to the largest users of bandwidth. We believe that the vast majority of customers using our network, including our lit bandwidth, fiber-to-the-tower, and dark fiber customers, choose our services due to the quality and reach of our network, and the ability our network gives us to innovate and scale with their growing bandwidth needs. Additionally, we operate 45 datacenter facilities, which are located in eight of the most important carrier hotels in the U.S. and France. This collective presence, combined with our high network density, creates a network effect that helps us retain existing customers and attract new customers. We believe the uniqueness of our network and our focus on investment in infrastructure assets combined with our ability to realize cost synergies and margin improvement gained from acquisitions provides us with the ability to enhance our high Adjusted EBITDA margin profile. From July 1, 2012 through December 31, 2014, exclusive of acquisitions and stimulus grant reimbursements, we have invested \$938 million of capital in our networks, including expansion and maintenance expenditures.

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Strong Revenue Growth, Visibility, and Durability. We have consistently grown our organic revenue, as gross installed revenue has exceeded churn processed in every quarter since we began reporting in March 2010. We believe our exposure to the enduring trend of increasing bandwidth consumption combined with our focused execution have allowed us to achieve this consistent growth. We typically provide our bandwidth infrastructure services for a fixed monthly recurring fee under multi-year contracts. Our contract terms range from one year to twenty years with a weighted average contract term of approximately 71 months for contracts entered into during the twelve months ended December 31, 2014. As of December 31, 2014, we had approximately \$5.2 billion in revenue under contract with a weighted average remaining contract life of approximately 45 months. Our customers use our bandwidth infrastructure to support their mission-critical networks and applications. The costs and effort required to replace our services can be high, particularly for the services within our Physical Infrastructure segment, given the criticality of our services and the potential cost and disruption. We believe that increasing bandwidth needs combined with the mission-critical nature of our services provided under multi-year contracts create strong revenue growth, visibility, and durability, which support our decision-making abilities and financial stability. We believe that our industry s high barriers to entry, our economies of scale and scope and customer switching costs contribute to our strong financial performance.

Customer Service and Ability to Innovate for Our Customers. Our sales and product professionals work closely with potential and existing customers to design tailored high-bandwidth connectivity solutions across our Strategic Product Groups to meet specific, varying, and evolving customer needs. We are focused on delivering high-quality, reliable service to our customers. We achieve this by leveraging our contiguous network to expand with our customers as they seek to build scale, coverage, and/or performance. Additionally, our focus on serving the largest and most sophisticated users of bandwidth keeps our sales, engineering, and service organizations attuned to the latest technologies, architectures, and solutions that our customers may seek to implement. We believe our willingness to innovate for our customers and our dedication to customer service help establish our position as an important infrastructure supplier and allow us to attract new customers and businesses, sell an increasing amount of services to our existing customers, and reduce customer turnover

Strategic, Operational and Financial Transparency Excellence. As part of our strategy to serve the largest users of bandwidth, we have completed and integrated 34 acquisitions to date. Our acquired assets have been combined to create a contiguous network with the ability to provision and maintain local, regional, national, or international high-bandwidth connections across our Strategic Product Groups. Our entire network, sales and churn activity, installation pipeline, NPV commission plans, and all customer contracts are managed through an integrated operating and reporting platform, which gives management strong visibility into the business and improves our ability to drive return-maximizing decisions throughout the organization. We believe this approach creates efficiency, as evidenced by our identified, planned, and realized cost synergies, representing approximately \$132.6 million in annual recurring cost savings, and our identified and planned, although not yet realized, annual recurring cost savings of approximately \$27.8 million, from our 34 acquisitions to date. Our focus on operational and financial transparency not only allows us to be very nimble in attacking various market opportunities, but also provides us the ability to deliver disclosure that our stockholders and other stakeholders can use to accurately judge management s performance from a capital allocation, financial, and operational perspective.

Financially Focused and Entrepreneurial Culture. Virtually all operational and financial decisions we make are driven by the standard of maximizing the value of our enterprise. Our sales commission plans use an NPV-based approach with the goal of encouraging the proper behavior within our sales force, and our Strategic Product Groups are held to group level equity internal rate of return ( IRR ) targets set by management. To align individual behaviors with stockholder objectives, equity compensation is used throughout the Company, and our compensation plans include a larger equity component than we believe

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is standard in our industry. Our employees own approximately 9.3% of our outstanding shares and, after giving effect to this offering, are expected to own approximately 8.8% of our outstanding shares, which we believe is a significantly higher percentage than our public peers. In addition to striving for industry-leading operational and growth outcomes to drive value creation, we are prepared to use debt capacity to enhance stockholder returns, but not at the expense of other stakeholders and only at levels we believe are in the long-term interests of the Company, our customers, and our stockholders. Finally, our owners manual, mission, and investor transparency all serve to enhance cultural alignment across the Company and our stockholders.

Experienced Management with Unique Leadership Approach. We have assembled an experienced management team that we believe is well-qualified to lead our company and execute our strategy. Our management team has substantial industry experience in managing and designing fiber networks and network-neutral colocation and interconnection facilities and in selling and marketing bandwidth infrastructure services. In addition, our management team has significant experience in acquiring and integrating bandwidth infrastructure and assets. Our management team is a cohesive unit with a common history that in many cases precedes the Company s founding. We also believe that our approach to leadership operationally, financially, and culturally is unique in our industry and differentiates us from our competitors.

# **Our Competition**

## Physical Infrastructure Services

Given the requirement to own the underlying bandwidth infrastructure assets (e.g., fiber networks and datacenter facilities) in order to provide physical infrastructure services, the competitive environment tends to be less intensive for these products and the barriers to entry high. The degree of competition and actual competitive parties do vary by physical infrastructure sub-service and by individual market and fiber route. The competitive situation by service is described as follows:

Dark Fiber. Competition in dark fiber services tends to be less intense than for lit bandwidth infrastructure services primarily because a provider must predominantly own and operate a high count fiber network covering a substantial portion of the geographical demand in order to compete for a customer s business. The uniqueness, density and depth (i.e, high fiber count) of our metro, regional, and long-haul fiber networks is therefore a key differentiating factor. In addition, given that providing dark fiber services often includes some degree of network expansion, dark fiber providers must also have internal project management expertise and access to capital to execute on the expansion aspect of the business. Due to the custom nature of most dark fiber opportunities, many larger lit bandwidth infrastructure providers do not actively market dark fiber as a product, even if they own fiber networks in the desired geographies. As a result, competition is often more limited in the dark fiber services market and highly dependent on the local (even sub-market) supply and demand environment. Given this dynamic and the generally longer contractual term of dark fiber services, dark fiber pricing tends to be more inflationary in nature.

Specific dark fiber competitors vary significantly based on geography, and often a particular solution can be provided by only one to three carriers that have sufficient fiber in place in the desired area or route. These competitors tend to fall into two categories: first, privately owned regional bandwidth infrastructure providers with a similar degree of focus (e.g., Fibertech, Lightower, and Sunesys) and second, single market dark fiber providers with market and fiber construction expertise (e.g., DQE Communications and Edison Carrier Solutions).

Mobile Infrastructure. Competition in mobile infrastructure services tends to mirror dark fiber services because of the need to own and operate an expansive and deep metro fiber network in order to compete. Given the frequent need to expand upon an existing fiber footprint in order to access additional cell towers and small cell locations, project management expertise and access to capital is also a key competitive factor. One additional

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criteria is that wireless carriers prefer to work with a more finite group of mobile infrastructure providers on either a metro or regional geographic basis. As a result, the competitive group tends to match that of dark fiber services, with the addition of two competitive groups. First, local cable providers and ILECs who will often break from their retail and small enterprise core focus to compete for FTT business, often as a result of legacy copper or coaxial-based services provided to these towers. Second, microwave backhaul providers who focus on more remote or rural towers that have lesser bandwidth needs that they can serve with less capital-intensive (and less bandwidth-capable) microwave solutions at a lower total cost. Examples of these additional mobile infrastructure competitors are Comcast, Time Warner Cable, CenturyLink, PEG Bandwidth, Conterra and TTMI.

Colocation. The market for our colocation and interconnection services is very competitive. We compete based on price, quality of service, network-neutrality, breadth of network connectivity options, type and quantity of customers in our datacenters, and location. We compete against both large, public colocation providers who have significant enterprise values, and privately-held, well-funded companies. Some of our competitors have longer-standing customer relationships and significantly greater access to capital, which may enable them to materially increase datacenter space, and therefore lower overall market pricing for such services. Several of our competitors have much larger colocation facilities in the markets where we operate. Others operate globally and are able to attract a customer base that values and requires global reach and scale.

These focused interconnection and colocation service providers include: Equinix, Inc., The Telx Group, Inc., Terremark Worldwide, Inc. (a Verizon Communications, Inc. subsidiary), Coresite, Savvis, Inc. (a CenturyLink, Inc. subsidiary), and Cologix. These companies offer similar services and operate in similar markets to us.

#### Lit Services

We believe that some of the key factors that influence our customers—selection of us as their lit services provider are our ability to provide an on-net service that utilizes our fiber network on an end-to-end basis, the ability to more quickly implement a complex custom solution to meet customers—needs, the price of the service provided, and the ongoing customer service provided.

Generally, price competition varies depending on the size and location of the market. We face direct price competition when there are other fiber-based carriers who have networks that serve the same customers and geographies that we do. The specific competitors vary significantly based on geography, and often a particular solution can be provided by only one to three carriers that have comparable fiber in place. Typically, these competitors are large, well-capitalized ILECs, such as AT&T Inc., CenturyLink, Inc., and Verizon Communications Inc., or are publicly traded communications service providers that provide bandwidth infrastructure, such as Level 3 Communications, Inc. or Cogent Communications. In certain geographies, privately-held companies can also offer comparable fiber-based solutions. Examples include: Fibertech, Lightower, and Southern Light. On occasion, the price for high-bandwidth infrastructure services is too high compared with the cost of lower-speed, copper-based telecom services. We believe that price competition will continue where our competitors have comparable existing fiber networks. Some of our competitors have long-standing customer relationships, very large enterprise values, and significant access to capital.

## **Our Properties**

Our principal properties are fiber optic networks and their component assets. We own a majority of the communications equipment required for operating our network and our business. We own or lease (under long term contracts) approximately 84,000 fiber route miles or 6,700,000 fiber miles. We provide colocation and interconnection services utilizing our own datacenters located within major carrier hotels and other strategic buildings in 45 locations throughout the United States and France. We generally do not own the buildings where we provide our colocation and interconnection services; however, the zColo group managed more than 500,000 square feet of billable colocation space. See Business Our Bandwidth Infrastructure and Bandwidth Infrastructure Assets, for additional discussion related to our network and colocation properties.

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We lease our corporate headquarters in Boulder, Colorado as well as regional offices and sales, administrative and other support offices. Our corporate headquarters located at 1805 29th Street, Suite 2050, Boulder, Colorado is approximately 30,000 square feet. We lease properties to locate the POPs necessary to operate our networks. Office and POP space is leased in the markets where we maintain our network and generally ranges from 100 to 5,000 square feet. Each of our business units utilize these facilities. The majority of our leases have renewal provisions at either fair market value or a stated escalation above the last year of the current term.

#### Other

We do not own any significant intellectual property, nor do we spend a material amount on research and development. Our working capital requirements and expansion needs have been satisfied to date through CII members equity contributions, debt issuances, and cash provided by operating activities.

## **Regulatory Matters**

Our operations require that certain of our subsidiaries hold licenses, certificates, registrations, and/or other regulatory authorizations from the FCC, State PUCs, European telecommunications regulators such as Ofcom and ARCEP and other foreign regulators, all of which we have obtained and maintain in the normal course of our business. The FCC, State PUCs and foreign regulators generally have the power to modify or terminate a carrier s authority to provide regulated wireline services for failure to comply with certain federal, state and foreign laws and regulations, and may impose fines or other penalties for violations of the same. The State PUCs typically have similar powers with respect to the intrastate services that we provide under their jurisdiction. In addition, we are required to submit periodic reports to the FCC, State PUCs, and foreign regulators documenting interstate, intrastate and foreign revenue, among other data, for fee assessments and general regulatory governance, and in some states are required to file tariffs of our rates, terms, and conditions of service. In order to engage in certain transactions in these jurisdictions, including changes of control, the encumbrance of certain assets, the issuance of securities, the incurrence of indebtedness, the guarantee of indebtedness of other entities, including subsidiaries of ours, and the transfer of our assets, we are required to provide notice and/or obtain prior approval from certain of these governmental agencies. The construction of additions to our current fiber network is also subject to certain governmental permitting and licensing requirements.

In addition, our business is subject to various other regulations at the federal, state, local and international levels. These regulations affect the way we can conduct our business and our costs of doing so. However, we believe, based on our examination of such existing and potential new regulations being considered in ongoing FCC, State PUC and European and other foreign telecommunications proceedings, that such regulations will not have a significant impact on us.

## **Legal Proceedings**

In the ordinary course of business, we are from time to time party to various litigation matters that we believe are incidental to the operation of our business. We record an appropriate provision when the occurrence of loss is probable and can be reasonably estimated. We cannot estimate with certainty our ultimate legal and financial liability with respect to any such pending litigation matters, and it is possible one or more of them could have a material adverse effect on us. However, we believe that the outcome of any such pending litigation matters will not have a material adverse effect upon our results of operations, our consolidated financial condition, or our liquidity.

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#### MANAGEMENT

The following table sets forth the names, ages and positions of our directors, and executive officers as of February 23, 2015. Additional biographical information for each individual is provided in the text following the table.

Name	Age	Position
Dan Caruso	51	Chief Executive Officer, Chairman of the Board of Directors
Ken desGarennes	44	Chief Financial Officer
Stephanie Copeland	47	President, Zayo Colocation
Matt Erickson	38	President, Zayo Physical Infrastructure
Chris Morley	40	President, Zayo Lit Services
Phil Canfield	47	Director, Nominating & Governance Committee Chairman
Michael Choe	43	Director, Compensation Committee Chairman, Nominating & Governance Committee Member
Stephanie Comfort	51	Director, Audit Committee Member
Rick Connor	65	Director, Audit Committee Chairman
Don Gips	55	Director, Compensation Committee and Nominating & Governance Committee Member
Linda Rottenberg	46	Director, Compensation Committee and Audit Committee Member
Management Team		

*Dan Caruso*, one of our cofounders, has served as our Chief Executive Officer since our inception in 2007. Between 2004 and 2006, Mr. Caruso was President and CEO of ICG Communications, Inc. ( ICG ). In 2004, he led a buyout of ICG and took it private. In 2006, ICG was sold to Level 3 Communications, Inc. ( Level 3 ). Prior to ICG, Mr. Caruso was one of the founding executives of Level 3, and served as their Group Vice President from 1997 through 2003 where he was responsible for Level 3 s engineering, construction, and operations organization and most of its lines of business and marketing functions at different times. Prior to Level 3, Mr. Caruso was a member of the MFS Communications Company, Inc. senior management team. He began his career at Illinois Bell Telephone Company, a former subsidiary of Ameritech

Corporation. He holds an MBA from the University of Chicago and a B.S. in Mechanical Engineering from the University of Illinois.

Ken desGarennes has served as our Chief Financial Officer and Vice President since October 2007. From November 2003 to October 2007, Mr. desGarennes served as Chief Financial Officer for Wire One Communications, Inc. ( Wire One ). Prior to joining Wire One, Mr. desGarennes was a Senior Director at The Gores Group, LLC, a technology-focused private equity firm. Mr. desGarennes started his career as a commercial banking officer with First Union Bank before moving to Accenture plc, where he worked for six years in a corporate development role. Mr. desGarennes received his B.S. in finance from the University of Maryland in College Park.

Stephanie Copeland has served as President, Zayo Colocation since February 2015. Ms. Copeland joined the Company in 2012 and served as Senior Vice President of the European Business Unit until April 2013, then ran our Ethernet Strategic Product Group until April 2014, and served as President, Zayo Lit Services until she assumed her current role. Before joining the Company, Ms. Copeland was Chief Operating Officer of WildBlue (a division of ViaSat, Inc., a digital communications company) from April 2011 to May 2012, where she led the division s sales and operational functions. Ms. Copeland also served as Vice President and General Manager of Small Business at Qwest Communications International from 2009 to 2011, where she was responsible for the full profit and loss of the small business segment. Ms. Copeland had previously served at Qwest as Vice President of Marketing from 2005 to 2009 and Vice President of Pricing from 2001 to 2005. Prior to Qwest, Ms. Copeland held leadership positions at Cable & Wireless joint ventures in Russia, MFS International in Washington, D.C., and Level 3 Communications in London. Ms. Copeland received her B.A. in German and

Commercial Studies from the University of Illinois and also completed post-graduate coursework in Business at the University of Paderborn in Paderborn, Germany.

Matt Erickson has served as the President of Zayo Physical Infrastructure since May 2012. In addition to his responsibilities for the Strategic Product Groups within Physical Infrastructure (Dark Fiber, MIG, and zColo), Mr. Erickson oversees Zayo s operations and outside plant organizations. Mr. Erickson joined the Company in 2006. From 2006 through May of 2014, Mr. Erickson has held various roles at the company, including President of Zayo Fiber and Transport Infrastructure, President of Zayo Fiber Solutions, Senior Vice President of Corporate Development & Strategy and Vice President of Marketing & Product Management. Before joining the Company, Mr. Erickson was at ICG, where he was Vice President of Marketing & Product Management from 2004 to 2006. Prior to ICG, Mr. Erickson was at Level 3, where he held various roles including Internet, transport and infrastructure product management and corporate strategy/development. Mr. Erickson began his career at PricewaterhouseCoopers in the audit and financial advisory services groups. Mr. Erickson received his B.S. in Accounting from Colorado State University.

Chris Morley has served as President, Zayo Lit Services since February 2015 and previously served as President of IP, Colocation, and Ethernet since May 2012 and the Network Control Center since June 2013, President of Waves and SONET since December 2013, and served as President, Sales and Marketing from April 2014 until he assumed his current role. Mr. Morley joined the Company in 2009 and served as Chief Financial Officer and Head of Product Management for the Zayo Bandwidth business unit until December 2010. From December 2010 through May 2012, Mr. Morley served as the President of zColo. From 2008 until joining the Company in 2009, Mr. Morley acted as an independent consultant advising operating companies and private equity investors on strategy, merger and acquisition due diligence, execution, and operational improvements. During 2006 and 2007, Mr. Morley served as part of the management team for One Communications Corporation, serving as Chief Integration Officer and the Executive Vice President of Operations and Networks. From 1999 to 2006, Mr. Morley served as part of the management team for Conversent Communications, LLC, serving as Executive Vice President of Operations and Engineering. Mr. Morley received his B.S. in Finance from the University of Denver.

## **Directors**

*Philip Canfield* has served as a Director since July 2012 and is the Chairman of the Nominating & Governance Committee. Mr. Canfield is a Managing Director of private equity firm GTCR LLC and currently co-heads GTCR s Information Services & Technology investment team. Mr. Canfield joined GTCR in 1992 and became a Principal in 1997. From 1990 to 1992, he worked in the Corporate Finance Department at Kidder, Peabody and Company. Mr. Canfield formerly served as a director of Solera Holdings and currently serves on several private company boards. He holds an M.B.A. from the University of Chicago and a B.B.A. in finance with high honors from the Honors Business Program at the University of Texas. Mr. Canfield was appointed Director as a result of his extensive experience in corporate finance and in the telecommunications industry.

Michael Choe has served as a Director since March 2009 and is the Chairman of the Compensation Committee. Mr. Choe is currently a Managing Director and President at Charlesbank Capital Partners LLC, a private equity firm where he is responsible for executing and monitoring investments in companies. He joined Harvard Private Capital Group, the predecessor to Charlesbank, in 1997, and was appointed as Managing Director in 2006. Prior to that he was with McKinsey & Company, where he focused on corporate strategy work in energy, health care, and media. Mr. Choe graduated from Harvard University with a B.A. in Biology. Mr. Choe currently serves on several private company boards. Mr. Choe was appointed Director as a result of his extensive experience with mergers and acquisitions of middle-market companies.

*Stephanie Comfort* has served as a Director since July 2013. Ms. Comfort has been an advisory partner with Genesis, Inc., a Denver-based consultancy since June 2013 where she provides strategy and investor relations consulting to companies in a broad range of industries. Prior to Genesis, Stephanie was Executive Vice President,

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Corporate Strategy and Development at CenturyLink. Serving in the same role at Qwest Communications International, she was one of four senior executives selected to join the CenturyLink Leadership Team, post-merger. During her ten years at both companies, Ms. Comfort s responsibilities included corporate strategy, product innovation, brand strategy, investor relations and mergers and acquisitions. Before joining Qwest, Ms. Comfort held various management and analyst positions including 18 years covering the Telecommunications Services sector as a top-ranked sell-side analyst on Wall Street. Stephanie joined Qwest in 2002 from Morgan Stanley where she served as senior telecommunications services analyst, and was recognized as an All-Star Analyst by Institutional Investor Magazine and a Top Stock Picker by the Wall Street Journal. Stephanie holds an MBA from The Wharton School and a BA in Economics from Wellesley College. Ms. Comfort was appointed Director as a result of her experience in the telecommunications industry, specifically as it relates to operating companies, and her Wall Street investment experience.

Rick Connor has served as a Director and Chairman of the Audit Committee since June 2010. Mr. Connor is currently retired. Prior to his retirement in 2009, he was an audit partner with KPMG LLP where he served clients in the telecommunications, media, and energy industries for 38 years. From 1996 to 2008, he served as the Managing Partner of KPMG s Denver office. Mr. Connor earned his B.S. degree in accounting from the University of Colorado. Mr. Connor was appointed Director and the Chairman of the Audit Committee as a result of his extensive technical accounting and auditing background, knowledge of SEC filing requirements and experience with telecommunications clients.

Mr. Connor is a member of the Board of Directors and Chairman of the Audit Committee of Antero Resources Corporation, an independent oil and natural gas corporation, and Antero Midstream Partners LP a limited partnership formed by Antero Resources Corporation. Mr. Connor is also a member of the Board of Directors and Chairman of the Audit Committee of Centerra Gold, Inc., a Toronto based gold mining company listed on the Toronto Stock Exchange.

Don Gips has served as a Director since July 2013. Mr. Gips served as the United States Ambassador to South Africa from July 2009 until January 2013 and is currently a Senior Counselor at the Albright Stonebridge Group, a global strategy firm headquartered in Washington, DC. He also serves as a Senior Advisor to the Blackstone Group and a Venture Partner at Columbia Capital. He is also the chairman of the U.S. Chamber of Commerce s U.S.-South Africa Business Council. Mr. Gips served as assistant to President Obama on the Presidential Transition Team and then served in the White House, where he ran the office of Presidential Personnel. Mr. Gips previously served in the White House during the Clinton administration, working as Chief Domestic Policy Advisor to Vice President Al Gore. From 1998-2008, Mr. Gips was Group Vice President of Global Corporate Development for Level 3 Communications. Mr. Gips also served as Chief of the International Bureau at the Federal Communications Commission where he was responsible for WTO negotiations and spectrum policy. Before entering government, he was a management consultant to Fortune 500 companies at McKinsey & Company. Mr. Gips received an MBA from the Yale School of Management where he was recently honored as a Donaldson Fellow and received his undergraduate degree from Harvard University. Mr. Gips was appointed Director as a result of his extensive experience in the telecommunications industry.

Linda Rottenberg has served as a Director since May 2014. Ms. Rottenberg is the chief executive officer of Endeavor Global, Inc., a global nonprofit organization that she co-founded in 1997 and that catalyzes economic growth by selecting, mentoring and accelerating high-impact entrepreneurs around the world. In addition to her responsibilities at Endeavor, Ms. Rottenberg serves on the advisory council of the Abraaj Group and on the World Economic Forum s global steering committee on entrepreneurship. Ms. Rottenberg earned a law degree at Yale Law School and a bachelor s degree from Harvard University. Ms. Rottenberg was appointed Director as a result of her extensive experience in entrepreneurship, innovation, business development, and leadership.

# **Board Composition**

Our board of directors consists of seven directors, each of whom was appointed as a director pursuant to the then-effective Operating Agreement of CII as follows:

Mr. Caruso was appointed as the current Chief Executive Officer and Chairman of our board of directors;

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Mr. Choe was the designated appointee of Charlesbank;

Mr. Canfield was the designated appointee of GTCR; and

Ms. Comfort, Mr. Gips, Mr. Connor, and Ms. Rottenberg were appointed as independent directors by a majority of the Board of Managers of CII.

Gillis Cashman was the designated appointee of M/C Partners and voluntarily resigned as a director of the Company as of October 16, 2014.

Election of our directors is governed by our amended and restated certificate of incorporation and amended and restated bylaws and the Stockholders Agreement. In accordance with the Stockholders Agreement, GTCR and Charlesbank each have the right to nominate one independent director for consideration by the Nominating and Governance Committee when the current terms of their respective designees, Mr. Canfield and Mr. Choe, expire. If the Nominating and Governance Committee determines in good faith that a designee is not a suitable candidate then it may reject the designee and GTCR or Charlesbank, as applicable, shall have the right to nominate an alternative individual for consideration, such process to continue until a suitable candidate is designated. Each of GTCR and Charlesbank shall retain these board nomination rights until its ownership of Company shares falls below 50% of the amount it owned immediately prior to this offering.

Our current directors will continue to serve as directors until their resignations or until their successors are duly elected by holders of our common stock.

## **Classified Board**

Our amended and restated certificate of incorporation and amended and restated bylaws provide for a classified board of directors consisting of three classes of directors, each serving staggered three-year terms. Our directors are divided among the three classes as follows:

Class I directors are Mr. Caruso, Ms. Comfort and Mr. Gips, whose initial terms will expire at the annual meeting of stockholders to be held in Fiscal 2016;

Class II directors are Mr. Choe and Mr. Connor, whose initial terms will expire at the annual meeting of stockholders to be held in Fiscal 2017; and

Class III directors are Mr. Canfield and Ms. Rottenberg, whose initial terms will expire at the annual meeting of stockholders to be held in Fiscal 2018.

Directors for a particular class are elected for three-year terms at the annual meeting of stockholders in the year in which their term expires. As a result, only one class of directors is elected at each annual meeting of our stockholders, with the other classes continuing for the remainder of their respective three-year terms. Each director s term continues until the election and qualification of his successor, or his earlier death, resignation, or removal.

## **Director Independence**

In September 2014, our board of directors undertook a review of the independence of our directors and considered whether any director had a material relationship with us that could compromise that director s ability to exercise independent judgment in carrying out that director s responsibilities. Our board of directors affirmatively determined that each of Mr. Choe, Mr. Canfield, Ms. Comfort, Mr. Gips, Mr. Connor, and Ms. Rottenberg is independent under the rules of the NYSE.

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#### **Committees of the Board**

Our board of directors has an Audit Committee, a Compensation Committee, and a Nominating and Governance Committee. In the future, our board of directors may establish other committees, as it deems appropriate, to assist it with its responsibilities. The composition, duties, and responsibilities of our committees are as set forth below.

#### Audit Committee

Our Audit Committee has the following responsibilities, among other things, as set forth in its written charter:

reviewing relevant financial reports, disclosures within those reports, accounting policies and practices, and the processes used to produce such reports;

appointing, reviewing, compensating, retaining, and overseeing our independent registered public accounting firm;

approving in advance any audit and permissible non-audit services to be provided by our independent registered public accounting firm;

establishing and reviewing policies for our hiring of employees or former employees of the independent registered public accounting firm to ensure compliance with SEC regulations and NYSE requirements;

reviewing and discussing with the Independent Auditor the matters required to be discussed by Auditing Standard No. 16, as adopted by the PCAOB and amended from time to time;

overseeing our internal audit function;

monitoring our accounting policies and practices, financial and accounting controls, and compliance with legal, regulatory, and policy requirements;

preparing the audit committee report required to be included in our annual proxy statement;

reviewing and approving any related party transactions in accordance with our related party transactions policy, as in effect from time to time; and

periodically reviewing and discussing with management the Company s policies with regard to risk assessment and risk management, identified risks (including both low probability and high impact risks) and the controls around those risks.

Our Audit Committee consists of Mr. Connor, Ms. Comfort and Ms. Rottenberg, each of whom is a non-employee director who meets the applicable requirements for financial literacy. Our board of directors has determined that Mr. Connor qualifies as an audit committee financial expert, as such term is defined in Item 407(d)(5) of Regulation S-K. In addition, our board of directors has determined that each of Mr. Connor, Ms. Comfort and Ms. Rottenberg meets the definition of an independent director for purposes of serving on an audit committee under Rule 10A-3 and the NYSE rules.

# **Compensation Committee**

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Our Compensation Committee has the following responsibilities, among other things, as set forth in its written charter:

reviewing and evaluating the Company s long-term strategy of employee compensation and assessing risks related to our compensation policies and programs;

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reviewing and approving goals and objectives relevant to the compensation of our Chief Executive Officer;

annually evaluating the performance of our Chief Executive Officer in light of such compensation goals and objectives and determining the compensation of our Chief Executive Officer;

annually reviewing and approving the compensation of our other executive officers;

reviewing and approving any severance or termination arrangements to be made with any of our executive officers;

reviewing, and either approving or endorsing for the board s approval, the design of and changes to our compensation and benefit plans;

preparing the Compensation Committee report required to be included in our annual proxy statement;

reviewing and making recommendations to the board with respect to the compensation of our non-employee directors; and

at least annually, assessing whether the work of any compensation consultants involved in determining or recommending executive or director compensation has raised any conflict of interest that is required to be disclosed in our annual report or proxy statement. Our Compensation Committee consists of Mr. Choe, Mr. Gips and Ms. Rottenberg. Our Board of Directors has determined that each of Mr. Choe, Mr. Gips and Ms. Rottenberg is a non-employee director as defined in Rule 16b-3 of the Exchange Act, an outside director as defined in Section 162(m) of the Internal Revenue Code, and meets the definition of an independent director for purposes of serving on a compensation committee under the rules.

## Nominating and Governance Committee

Our Nominating and Governance Committee has the following responsibilities, among other things, as set forth in its written charter:

evaluating the appropriate size, structure, composition and functioning of the board and evaluating proposed changes to the criteria for board membership;

evaluating the independence of existing and prospective directors;

identifying and evaluating individuals qualified to become board members or to be re-nominated as board members;

recommending qualified candidates for election to the board or re-election at each annual stockholder s meeting;

recommending candidates to be elected by the board as necessary to fill vacancies and newly created directorships;

recommending committee members and chairpersons to the board for appointment;

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evaluating and assessing the performance of the board, the members of the board, and the board s committees;

periodically reviewing the board s leadership structure and recommending changes to the board as appropriate, including recommendations to the independent directors regarding the appointment of a lead independent director;

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periodically reviewing and assessing the channels through which the board receives information;

developing appropriate board orientation and training programs for new board members as well as continuing education requirements for existing board members;

developing and annually assessing corporate governance guidelines and a code of ethics for employees and board members;

making an annual report to the board on succession planning; and

reviewing and recommending to the board for approval changes to, or additions of, officers of the Company.

Our Nominating and Governance Committee consists of Mr. Canfield, Mr. Gips, and Mr. Choe. Our Board of Directors has determined that each of Mr. Canfield, Mr. Gips, and Mr. Choe is a non-employee director and meets the definition of an independent director under the NYSE rules.

## **Compensation Committee Interlocks and Insider Participation**

In Fiscal 2014, the members of our Compensation Committee were Mr. Choe, Mr. Gips, Ms. Comfort, and John Downer, who resigned as a director on May 9, 2014. None of these individuals is an officer or employee, or former officer or employee, of us or any of our subsidiaries. Furthermore, none of our executive officers currently serves or in the past year has served as a member of the board of directors or compensation committee of any entity that has one or more executive officers serving on our board or compensation committee.

#### Code of Ethics

We have adopted a written code of ethics applicable to our directors, officers and employees, including our principal executive officer and senior financial officers, in accordance with Section 406 of the Sarbanes-Oxley Act of 2002 and the rules of the SEC. In the event that we make any changes to, or provide any waivers from, the provisions of our code of conduct applicable to our principal executive officer and senior financial officers, we intend to disclose such events on our website or in a report on Form 8-K within four business days of such event.

## **Board Leadership Structure**

With respect to the roles of Chairman of the Board and Chief Executive Officer, our corporate governance guidelines provide that the roles may be separated or combined, and our board of directors exercises its discretion in combining or separating these positions as it deems appropriate in light of prevailing circumstances. Our board of directors believes that the combination or separation of these positions should continue to be considered as part of our succession planning process. Mr. Caruso currently serves as both Chief Executive Officer and Chairman of the Board, which enables him to act as the key link between our board of directors and the other members of management. Our board of directors believes that his service in both roles is currently in the best interest of our Company and our stockholders, as it provides strong unified leadership for our Company.

Our corporate governance guidelines provide that if the Chairman of the Board is a member of management, or if no Chairman of the Board has been elected, the board of directors may designate the Chairman of the Nominating and Governance Committee as the Lead Director. The Lead Director is, among other things, responsible for coordinating any required executive sessions and will be consulted in the determination of the frequency, place, time, and length of regular meetings of the board of directors. The Board has appointed Mr. Canfield as Lead Director. Our corporate governance guidelines further provide the flexibility for our board of directors to modify our leadership structure in the future as appropriate. We believe that our Company, like many United States companies, is well served by this flexible leadership structure.

# Risk Oversight

Our board of directors is responsible for overseeing our risk management process. Our board of directors focuses on our general risk management strategy, the most significant risks facing us, and oversees the implementation of risk mitigation strategies by management. Our board of directors is also apprised of particular risk management matters in connection with its general oversight and approval of corporate matters and significant transactions.

# **Risk Considerations in Compensation Programs**

We have conducted an assessment of our compensation policies and practices for our employees and concluded that these policies and practices are not reasonably likely to have a material adverse effect on our Company.

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#### **EXECUTIVE COMPENSATION**

# **Compensation Discussion and Analysis**

The following Compensation Discussion and Analysis describes the material elements of compensation for our named executive officers for Fiscal 2014. When we refer to named executive or named executive officer in this section, we mean the five executives listed in the Summary Compensation Table, below.

## **Compensation Objectives**

The Company has developed a talent philosophy statement that guides our compensation objectives and practices. The talent philosophy articulates the characteristics of employees that we seek to attract and retain in our quest to achieve our mission; it also captures the culture that we seek to foster in support of our mission.

*Talent Philosophy.* The Company seeks to be the employer of choice for highly skilled, entrepreneurial employees who are integral to being the premier provider of bandwidth infrastructure services. Specifically, the Company targets employees that:

are top quartile talent, which is essential to be the premier provider;

are entrepreneurial, to foster an innovative environment and thought leadership, and an organization that thrives on change;

are customer oriented, to seek out simple and innovative ways to enamor our customers;

are technically adept, to ensure operational, network engineering and software development strength;

are interested in professional development, so we can develop future leadership and innovation;

are financially astute, given our over-riding equity IRR guiding principle and financially oriented culture;

value equity ownership, as we want employees who are motivated by participating in value creation for our stakeholders; and

are highly diverse, as a diverse workforce is more effective and fosters a healthier work environment.

The objective of our compensation program is to enable us to attract and retain employees consistent with our talent philosophy, while rewarding and incentivizing our employees to achieve the Company s mission. The first component of our compensation objectives is aggregate compensation levels that map to top quartile levels relative to those companies with which we compete for employees in order to obtain top quartile talent. The second component of our compensation objectives is the mix of current (cash) compensation and long-term compensation (equity), which is weighted towards long-term compensation in order to align interests of employees with those of investors. The third component of our compensation objectives is a focus on performance reflected in equity compensation currently denominated in common units that only generate value if there is an increase in the equity value of the Company after the date of grant. Substantially all of our employees have a material portion of their compensation tied to the Company s performance, and a large portion of the overall compensation of our executives is comprised of long-term compensation.

# Elements of Executive Compensation

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The components of compensation for our executives are base salary, quarterly non-equity incentive compensation, equity participation, and benefits. In addition, in limited circumstances, the Compensation Committee may exercise its discretion to pay other cash bonuses. Total compensation is targeted in the top quartile for the industry and is based on the executive sexperience, historical performance and demands of the

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position. Total compensation increases based on the position and increased responsibility. Pursuant to our objective of aligning our executives interests with the interests of our equity holders, we create compensation packages that target top quartile industry levels by combining base salaries that are at or below industry levels with bonuses and equity incentives that are at or above industry levels. The percentage of compensation that is at risk also increases with position and responsibility. At risk compensation includes potential quarterly payouts under our non-equity incentive compensation plan and long-term incentive awards. Executives with greater roles in, and responsibility for, achieving our performance goals bear a greater proportion of the risk that those goals are not achieved and receive a greater proportion of the rewards if goals are met or surpassed.

Base Salary. We provide our executives with a base salary to provide them with an immediate financial incentive. Base salaries are determined based on (1) a review of salary ranges for similar positions at companies of similar size based on annual revenues, (2) the specific experience level of the executive and (3) expected contributions by the executive. Base salaries are generally below our peer companies. Base salaries are approved by the Board s Compensation Committee and are based on the recommendation of our CEO, Mr. Caruso. Base salaries may be reviewed and adjusted from time to time based on individual merit, promotions or other changes in job responsibilities. There are no automatic increases in base salary.

During Fiscal 2014, Mr. Caruso, Mr. Morley, Mr. Erickson and Ms. Copeland each received an increase in base salary. Mr. Caruso s base salary increased from \$10,961 per annum to \$400,000 per annum in conjunction with his entrance into a new employment agreement and the completion of vesting on his previously issued preferred units. Mr. Morley s base salary increased from \$200,000 per annum to \$220,000, Mr. Erickson s base salary increased from \$200,000 per annum to \$230,000 per annum and, Ms. Copeland s base salary increased from \$160,000 per annum to \$200,000 per annum, in each case reflecting the increased scope and scale of the executives responsibilities largely resulting from the Fiscal 2013 and Fiscal 2014 acquisitions.

Non-Equity Incentive Compensation Plan. We also have a quarterly non-equity incentive compensation plan in which most of our full-time, non-sales employees, including our executives, participate. Similar to base salaries, this plan provides our executives with potential cash payments that act as an incentive for current performance, while also encouraging behavior that is consistent with our long-term goals.

We make non-equity incentive compensation plan payments to participating executives if quarterly financial performance targets and certain qualitative business unit and corporate objectives are met. The financial targets and business unit and corporate objectives are proposed by the CEO (who has historically not participated in the non-equity incentive compensation plan) and are approved by the Compensation Committee. Our CEO recommends to the Compensation Committee the quarterly payouts under this plan, from 0% to 200% of target payout, based on the achievement of the financial performance targets and his assessment of business unit and corporate objectives. The actual financial results may be adjusted up or down to account for certain non-recurring or unusual events, if approved by the Compensation Committee.

In Fiscal 2014, the quantitative performance threshold that formed the primary basis for non-equity incentive compensation plan payments was equity IRR. Equity IRR is calculated for each fiscal quarter payment on a rolling three quarter basis including the two quarters ending in the payout period and one quarter of forecasted performance. The threshold ranges and associated payout ranges for each quarter in Fiscal 2014 were as follows:

Equity IRR Performance Threshold	Non-Equity Incentive Compensation Plan Payout of Target
Between 10% - 15%	0% - 50%
Between 15% - 25%	50% -100%
Between 25% - 35%	100% -150%
> 35%	150% -200%

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Actual payouts under the plan are determined based on our CEO s evaluation of performance against the quantitative performance thresholds, qualitative business unit and qualitative corporate objectives and are approved by our Compensation Committee.

The table below shows the total target payouts and actual payouts under the non-equity incentive compensation plan for Fiscal 2014 for our named executive officers.

	Plan	Plan
	Target	Actual
Name	Payout	Payout
Dan Caruso	\$	\$
Ken desGarennes	\$ 120,000	\$ 127,500
Chris Morley	\$ 110,000	\$ 108,359
Matt Erickson	\$ 115,000	\$ 119,727
Stephanie Copeland	\$ 67,000	\$ 70,048

Upon reevaluating the current ratio of base salary, non-equity incentive compensation and equity compensation of our named executives, we may increase their non-equity incentive compensation plan targets in connection with any increase in their base salaries with the approval of the Compensation Committee.

In Fiscal 2014, Mr. Morley s, Mr, Erickson s and Ms. Copeland s plan target payouts were each increased in conjunction with the aforementioned increase in their base salaries. Our CEO, Mr. Caruso, does not earn a quarterly payment under the non-equity incentive compensation plan and while his base salary was increased in Fiscal 2014, there was no change to his participation in the non-equity incentive compensation plan.

In the first quarter of Fiscal 2014, measured equity IRR was 29% indicating a non-equity incentive compensation plan payout of 100% to 150% of target. Actual payouts for the first quarter of Fiscal 2014 by named executive officer were as follows.

Named Executive Officer	Non-Equity Incentive Compensation Plan Payout of Target
Dan Caruso	0%
Ken desGarennes	125%
Chris Morley	125%
Matt Erickson	125%
Stephanie Copeland	125%

At 125%, actual payouts for each named executive officer were in the middle of the payout range corresponding to the equity IRR performance threshold. Our CEO and Compensation Committee also evaluated performance against qualitative business unit and corporate objectives during the quarter. No adjustments related to business unit or corporate objectives were made to actual payouts for the first quarter of Fiscal 2014.

In the second quarter of Fiscal 2014, measured equity IRR was 21% indicating a non-equity incentive compensation plan payout of 50% to 100% of target. Actual payouts for the second quarter of Fiscal 2014 by named executive officer were as follows.

	Non-Equity Incentive Compensation
Named Executive Officer	Plan Payout of Target
Dan Caruso	0%
Ken desGarennes	25%
Chris Morley	0%
Matt Erickson	25%
Stephanie Copeland	50%

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While a 21% measured equity IRR indicated a payout in the 50% 100% of target, actual payouts were 25% for Mr. desGarennes and Mr. Erickson. Mr. Morley s 0% payout reflects his election to forgo a payout during the quarter in order to allocate additional non-equity incentive compensation to his direct reports. The reduction from the indicated payout was a result of an evaluation of performance against other qualitative business unit and corporate objectives, most notably the lower than anticipated adjusted EBITDA growth rate. Ms. Copeland s actual payout at 50% reflected the relatively strong performance against business unit objectives of the business units for which she was responsible.

In the third quarter of Fiscal 2014, measured equity IRR was 25% indicating a non-equity incentive compensation plan payout of 100% to 150% of target. Actual payouts for the third quarter of Fiscal 2014 by named executive officer were as follows.

Named Executive Officer	Non-Equity Incentive Compensation Plan Payout of Target
Dan Caruso	0%
Ken desGarennes	175%
Chris Morley	169%
Matt Erickson	166%
Stephanie Copeland	147%

For all named executives who participate in the plan, actual payouts for the quarter were above the 100% 150% of targeted indicated by the equity IRR performance. In each case, the excess payout was a reflection of success against qualitative business unit and corporate objectives. The primary factors impacting the success against business unit and corporate objectives were the favorable net installs (amount by which installs exceeded churn) and growing bookings.

In the fourth quarter of Fiscal 2014, measured equity IRR was 24% indicating a non-equity incentive compensation plan payout of 50% to 100% of target. Actual payouts for the fourth quarter of Fiscal 2014 by named executive officer were as follows.

	Non-Equity Incentive Compensation Plan
Named Executive Officer	Payout of Target
Dan Caruso	0%
Ken desGarennes	140%
Chris Morley	120%
Matt Erickson	135%
Stephanie Copeland	75%

The named executives disparate payouts reflect the relative performance of the operating segments they are responsible for in the case of Mr. Erickson and Ms. Copeland and qualitative adjustments in the case of Mr. desGarennes and Mr. Morley. The Physical Infrastructure segment, of which Mr. Erickson is President, achieved a measured equity IRR above the Company level of 24%, while the Lit Services segment, of which Ms. Copeland is President, achieved a measured equity IRR below the Company level. Payments for Mr. desGarennes and Mr. Morley were in recognition of completion of various qualitative business unit and corporate objectives, including the substantial completion of three targeted acquisitions and significant preparatory work for this offering.

*Equity*. A significant percentage of total compensation for our executives consists of long-term incentive compensation in the form of equity. We believe equity ownership encourages executives to behave like owners and provides a clear link between the interest of executives and those of equity holders. In support of our compensation objectives, the value of equity compensation is generally above what management estimates to be the industry median, so that when combined with below or at median salaries and non-equity incentive compensation, they create total compensation in the top quartile of our industry generally.

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Certain employees, including our executives, have been granted common units in CII, our indirect parent company prior to this offering. Upon a distribution at CII, the holders of common units are entitled to share in the proceeds of a distribution after certain obligations to the preferred unit holders are met. See Note 12 *Equity* to our audited consolidated financial statements for additional information on member s equity of CII, including the common units.

Certain executives also received preferred units in CII. The preferred unit holders are not entitled to receive dividends or distributions (although CII may elect to include holders of preferred units in distributions at its discretion). Upon a distribution at CII the holders of preferred units are entitled to receive their unreturned capital contributions and a priority return of 6% prior to any distributions being made to common unit holders. After the unreturned capital contributions and priority returns are satisfied, preferred unit holders receive 80% to 85% of the proceeds of a distribution while the common unit holders receive the remaining 15% to 20%, depending on the aggregate of the preferred holders return on their investments.

Common units are awarded to executives upon hiring, and thereafter, at the discretion of the Compensation Committee based on the executives past or expected role in increasing our equity value. All of the granted common units are subject to the terms of employee equity agreements covering vesting and transfer, among other terms.

The Company makes grants of CII common units under its long-term incentive plan on a periodic basis (typically approximately every six months) and in conjunction with significant corporate events (acquisitions). During Fiscal 2014, the Company made three incremental grants of equity: Class I, Class J and Class K. Each of Class I and Class J grants were broad based grants to primarily existing employees. The Class K grant was more limited in nature and primarily targeted at newer employees who had not received significant grants in previous periods.

Each of the named executive officers received grants of Class I and Class J (but not Class K) common units during Fiscal 2014. These grants were consistent with our overall compensation objectives and we believe, in conjunction with the other elements of executive compensation, place our named executives compensation in the top quartile of our peers.

In making the Fiscal 2014 equity grants, our CEO and Compensation Committee evaluated a number of factors, including the following:

pro-forma ratio of vested to non-vested equity;
total amount of Class I and Class J grants and implied dilution;
recent performance of named executive officer and expectations for future contribution; and

total annual compensation.

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previous equity grants and current fair value;

In evaluating the performance of the executives for purposes of the equity grants the CEO and Committee reviewed the equity IRR performance of the business units and the overall performance of the functions that directly reported to the executive. In the case of Mr. Caruso and Mr. desGarennes the primary focus was on the performance of the Company overall, including measured equity IRR. Ultimately, given the structure of the common units, the grants will only have realizable value if the Company s overall equity value increases after the grant date and there is a liquidity event, and as such the CEO and committee used percentage of total grant to

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assist in the determination of such grants. The table below shows the percentage of each class of common units granted that the named executives received in Fiscal 2014.

Named Executive/Equity Class	Grant % of Total Equity Class
Dan Caruso	• •
Common I	27.2%
Common J	25.5%
Ken desGarennes	
Common I	8.0%
Common J	7.0%
Chris Morley	
Common I	1.9%
Common J	2.6%
Matt Erickson	
Common I	5.3%
Common J	2.6%
Stephanie Copeland	
Common I	0.4%
Common J	0.9%

Mr. Caruso has consistently received approximately 25% of the common units granted in a given class (with the exception of smaller classes largely targeted at select newer employees). Mr. Caruso s grants in Fiscal 2014 are consistent with the Compensation Committee s and Board s evaluation of Mr. Caruso s strong performance in setting Company strategy, growing the business and leading the organization. The amount of Mr. Caruso s equity also reflects the fact that he received no non-equity based incentive compensation.

Mr. desGarennes grants in Fiscal 2014 reflect the recommendation of the CEO and approval of the Compensation Committee based on his past and expected continued effectiveness in leading the Company s accounting, finance, tax, legal, corporate development and investor relations activities.

Mr. Morley s grants in Fiscal 2014 reflect the CEO s and Compensation Committee s recognition of his broad experience leading various components of our business over time. Most recently Mr. Morley assumed responsibility for all sales and marketing related functions. Mr. Morley s equity grants in conjunction with an increase in base salary are a result of his versatility and capabilities as a member of the executive team.

Mr. Erickson s grants in Fiscal 2014 were deemed appropriate by the CEO and Compensation Committee given his large scope of responsibility over one of our three operating segments (Physical Infrastructure) and many of the core functional areas of the business. Combined with the increase in Mr. Erickson s base salary during the Fiscal year, the equity grants are anticipated to provide annual compensation in the top quartile of our peers.

Ms. Copeland s grants in Fiscal 2014 were recommended by the CEO and approved by the Compensation Committee based on her continued increase in scope and responsibility, most recently as the President of one of our operating segments (Lit Services).

Equity Compensation Following the IPO. Following our initial public offering, we implemented the new Performance Compensation Incentive Program, in which most of our full-time employees, including our executives, participate. There are two different programs under the PCIP in which our executives participate, referred to as Part A and Part B. Each of the two parts is performance-based and provides for the grant of RSUs representing the right to receive shares of our common stock upon satisfaction of applicable vesting and performance criteria. All RSUs earned under the PCIP are be granted under the Company s 2014 Stock Incentive Plan.

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Under Part A of the PCIP, participants, including our executives, are eligible to earn quarterly awards of RSUs. Each participant in Part A of the PCIP has a target annual award value, which, in the case of our executives, is determined by the Compensation Committee. Twenty-five percent of this annual target award value is allocated to each fiscal quarter. Participants are eligible to earn Part A RSUs each quarter having a value (determined at the time of grant) up to 200% of the portion of their quarterly target award value. The actual value of Part A RSUs to be awarded to a participant for any fiscal quarter is determined in the sole discretion of the Compensation Committee taking into account the Company s measured equity IRR for the quarter (which is determined in the same manner as described above under the Company s existing non-equity incentive compensation program), as well as such other factors that it deems relevant in its sole discretion (including, but not limited to, other Company, group and individual level performance factors). The number of Part A RSUs granted is calculated based on the value divided by the average closing price of the Company s common stock over the last ten trading days of the measured performance period. Part A RSUs granted to participants, including our executives, vest based upon continued employment through the end of the fourth full fiscal quarter ending after the grant date of the Part A RSU, and at that time will be exchanged for an equal number of shares in the Company s common stock.

Under Part B of the PCIP, participants, including our executives, are awarded quarterly grants of RSUs as determined by the Compensation Committee in its sole discretion, with the first grant anticipated to be made shortly after the consummation of this offering. The target, maximum value, participants and participants individual participation percentage of Part B of the PCIP is determined by the Compensation Committee in advance of the measurement period. The actual Part B value delivered can range from 0-450% of the target value based on stock price performance over a four fiscal quarter measurement period. The target annual stock price performance is 20% and the actual Part B value delivered is based on stock price performance relative to that target. For example: 5% or less performance will result in 0% of target value; 10% performance will result in 10% of target value; 30% performance will result in 250% of target value; and 40% or greater performance will result in 450% of target value. The actual Part B RSUs to be granted at the beginning of the measurement period is based upon the target value divided by the average closing price of the Company s common stock over the last ten trading days preceding the measurement period (or the offering price in the case of the first grant) plus the targeted 20% annual common stock price appreciation. Part B RSUs vest, if at all, based upon (i) company stock price performance over a performance period of four fiscal quarters with the starting price being the average closing price over the last ten trading days of the quarter immediately prior to the grant (or the offering price in the case of the first grant) and the ending price being the average closing price over the last ten trading days of the measurement period and (ii) continued employment through the end of the fourth fiscal quarter ending after the grant date of the Part B RSU. Upon vesting, RSUs convert to shares of the Company s common stock based on a ratio to achieve the value determined by the stock pri

In exchange for reducing his annual salary from \$400,000 to \$17,500, Mr. Caruso received a one-time grant of 144,737 RSUs on November 5, 2014. The RSUs will convert to shares of the Company s common stock on a one for one basis upon vesting, which will follow the Part A RSU vesting schedule.

*Benefits*. We offer our executives the same health and welfare benefit and disability plans that we offer to all of our employees. These benefits are consistent with industry norms and combined with the other elements of executive compensation are necessary to be competitive with peers in attracting and retaining talent.

Determination of Executive Compensation

Our CEO, Mr. Caruso, makes recommendations to the Compensation Committee regarding the total compensation of each executive (excluding himself), including base salary, non-equity incentive compensation, and equity participation as well as the financial targets, business unit and corporate objectives which determine non-equity incentive compensation payouts. The Compensation Committee considers the CEO s recommendations in consultation with the full Board, and makes all final decisions for the total amount of compensation and each element of compensation for our executives, including Mr. Caruso.

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Mr. Caruso and the Compensation Committee use their general knowledge of the compensation practices of other similar telecommunications companies and other private equity-owned companies in the formulation of their recommendations and decisions. The day-to-day design and administration of savings, health, welfare and paid time-off plans and policies applicable to our employees in general, including our executives, are handled by company management and our third-party service provider, ADP.

**Employment and Equity Arrangements** 

During Fiscal 2014, our named executives have been granted the following common units in CII as equity compensation for services rendered.

N. J. d. W. H.	<b>T</b> T • (4)		<b>X</b> 7 4 <b>X</b> 3 1	Gr	ant date fair
Named executive/Equity class	Units(1)	First vesting date	Vesting End		value(2)
Dan Caruso					
Common I	11,982,893	8/15/2014	8/15/2016	\$	3,235,381
Common J	14,964,119	2/15/2015	2/15/2017	\$	3,292,106
Ken desGarennes					
Common I	3,531,331	8/15/2014	8/15/2016	\$	953,459
Common J	4,097,330	2/15/2015	2/15/2017	\$	901,413
Chris Morley					
Common I	844,737	8/15/2014	8/15/2016	\$	228,079
Common J	1,549,982	2/15/2015	2/15/2017	\$	340,996
Matt Erickson					
Common I	2,326,336	8/15/2014	8/15/2016	\$	628,111
Common J	1,537,947	2/15/2015	2/15/2017	\$	338,348
Stephanie Copeland					
Common I	182,992	8/15/2014	8/15/2016	\$	49,408
Common J	519,536	2/15/2015	2/15/2017	\$	114,298

- (1) Classes I and J common units vest 33.33% on the first vesting date and the remaining units vest pro-rata on a monthly basis over a period of two years after the first vesting date.
- (2) Grant date fair value was measured at the end of the quarter in which the grant was made. Amounts represent the grant date fair value of \$0.27 per unit for the Class I and \$0.22 per unit for the Class J.

Accelerated Vesting. Under the respective Employee Equity Agreements for Messrs. desGarennes, Morley, and Erickson and Ms. Copeland, each of their unvested Units will immediately vest five months after the consummation of a sale of CII, provided that the relevant employee has remained continuously employed from the date of the relevant Employee Equity Agreement through the date of such sale and does not voluntarily terminate his employment prior to the expiration of such five months, and (i) all of the consideration paid in respect of such sale consists of cash or certain marketable securities or (ii) in the event that the consideration consists of other than cash or such securities, the board of directors of CII determines that such sale does not constitute a management control acquisition. For purposes of such Employee Equity Agreement, a sale of CII means any of (a) a merger or consolidation of CII or its subsidiaries into or with any other person or persons, or a transfer of units in a single transaction or a series of transactions, in which in any case the members of CII or the members of its subsidiaries immediately prior to such merger, consolidation, sale, exchange, conveyance or other disposition or first of such series of transactions possess less than a majority of the voting power of CII s or its subsidiaries or any successor entity s issued and outstanding capital securities immediately after such transaction or series of such transactions; or (b) a single transaction or series of transactions, pursuant to which a person or persons who are not direct or indirect wholly-owned subsidiaries of CII acquire all, or substantially all, of CII s or its subsidiaries assets determined on a consolidated basis, in each case, other than (i) the issuance of additional capital securities in a public offering or private offering for the account of CII or (ii) a foreclosure or similar transfer of equity occurring in connection with a creditor exercising remedies upon the default of any

indebtedness of CII. Further, for purposes of such Employee Equity Agreement, management control acquisition is defined as a sale of CII with respect to which (i) immediately prior to such sale of CII, Dan Caruso is serving CII as chief executive officer and (ii) after giving effect to the consummation of the sale of CII, Dan Caruso is the chief executive officer of the combined company resulting from such sale of CII.

Employment Agreement. Dan Caruso is a founder of the Company and its subsidiaries and owns a substantial amount of equity of CII. Mr. Caruso currently acts as our Chief Executive Officer. Mr. Caruso is party to an employment agreement effective February 15, 2014. Under the terms of that employment agreement, Mr. Caruso reports directly to the Boards of Managers of CII and ZGL for a term expiring July 2, 2017, unless earlier terminated under the terms thereof. Mr. Caruso initially received a base salary of \$400,000 per annum, which amount will be renegotiated on an annual basis, and is also be eligible to participate in other benefit plans generally available to our senior executive officers. The employment agreement may be terminated by Mr. Caruso, CII or us for any or no reason at any time subject to certain conditions. If Mr. Caruso resigns for Good Reason or is terminated without Cause (as such terms are defined in the employment agreement), or upon his death, he will be entitled to receive his base salary through the termination date and any accrued benefits, and all of his unvested common units will immediately be deemed fully vested as of the termination date. Mr. Caruso is restricted from participating in a competing business and soliciting our current customers or hiring our existing employees or contractors through July 2, 2017, except that these restrictions will not apply to Mr. Caruso in the event of a Company sale, his termination without Cause or his voluntary resignation with Good Reason or in certain other circumstances set forth in the employment agreement.

The employment agreement also confirmed that Mr. Caruso s previously issued equity compensation awards of common units and preferred units in CII fully vested as of February 15, 2014, except with respect to certain unvested common units that vest as provided in Schedule A to the employment agreement. In accordance with Schedule A, Mr. Caruso s unvested common units vest one-third on the first anniversary of the grant date and thereafter one-thirty sixth of the total number of units in the grant will vest each month until fully vested on the third anniversary of the grant date. We have the right to repurchase vested units held by Mr. Caruso at fair market value upon a breach by Mr. Caruso of any term of his employment agreement or certain other agreements with us. Mr. Caruso is also eligible to participate in our non-equity incentive programs for executive officers but did not participate in Fiscal 2014 and is not expected to participate in future periods.

Also on February 15, 2014, we and CII approved an advance distribution of cash to Mr. Caruso in respect of his common units in the amount of \$3,000,000 pursuant to a letter agreement with Mr. Caruso. Accordingly, Mr. Caruso will forfeit the first \$3,000,000 in future distributions made in respect of his common units under the CII Operating Agreement.

As part of the renegotiation of Mr. Caruso s salary in connection with our initial public offering, Mr. Caruso s annual salary was reduced from \$400,000 to \$17,500 in exchange for a one-time equity grant. See Equity Compensation Following the IPO.

We do not maintain any employment agreements with any of our other named executive officers.

## 2014 Stock Incentive Plan

Our board of directors has adopted the Zayo Group Holdings, Inc. 2014 Stock Incentive Plan, or the 2014 Plan.

*Purpose*. The purpose of the 2014 Plan is to promote and closely align the interests of employees and non-employee directors of the Company and its stockholders by providing stock-based compensation and other performance-based compensation. The objectives of the 2014 Plan are to attract and retain the best available personnel for positions of substantial responsibility, to provide additional incentive to 2014 Plan participants and to optimize the profitability and growth of the Company through incentives that are consistent with the Company s goals and that link the personal interests of participants to those of the Company s stockholders.

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*Types of Awards.* The 2014 Plan provides for the grant of incentive stock options within the meaning of Section 422 of the Code, nonstatutory stock options, stock appreciation rights, restricted stock awards and restricted stock unit awards, any of which may be performance-based, and for incentive bonuses, which may be paid in cash or stock or a combination thereof as determined by the 2014 Plan administrator.

*Eligibility.* Awards may be granted to employees, including officers, and non-employee directors of the Company and its subsidiaries. Only our employees and those of our subsidiaries are eligible to receive incentive stock options.

Shares Subject to the 2014 Plan. Subject to adjustment for certain dilutive or related events, the aggregate maximum number of shares of our common stock that may be issued pursuant to stock awards under the 2014 Plan will initially be 14,000,000 shares of common stock. Commencing with the first business day of each fiscal year following the fiscal year in which the 2014 Plan first becomes effective and until the expiration of the 2014 Plan, the number of shares of our common stock available for issuance under the 2014 Plan will be increased by a number such that the total amount available for issuance will be equal to six percent of the number of shares of our common stock outstanding on the last day of the immediately preceding fiscal year of the Company, calculated on a fully diluted basis. The shares of common stock issued under the 2014 Plan may be shares that are authorized and unissued or shares that were reacquired by the Company, including shares purchased in the open market.

The aggregate number of shares of our common stock issued under the 2014 Plan at any time will equal only the number of shares of our common stock actually issued upon exercise or settlement of an award, and shares of our common stock subject to awards that have been canceled, expired, forfeited or otherwise not issued under an award and shares of common stock subject to awards settled in cash will not count as shares of common stock issued under the 2014 Plan.

The aggregate number of shares available for issuance under the 2014 Plan will not be reduced by (i) shares subject to awards that have been terminated, expired unexercised, forfeited or settled in cash, (ii) shares subject to awards that have been retained or withheld by the Company in payment or satisfaction of the exercise price, purchase price or tax withholding obligation of an award, or (iii) shares subject to awards that otherwise do not result in the issuance of shares in connection with payment or settlement thereof. In addition, shares that have been delivered (either actually or by attestation) to the Company in payment or satisfaction of the exercise price, purchase price or tax withholding obligation of an award will be available for issuance under the 2014 Plan.

The aggregate maximum number of shares of common stock that may be issued on the exercise of incentive stock options is 14,000,000.

The Company may grant Substitute Awards under the 2014 Plan, which are awards granted or common stock issued by the Company in assumption of, or in substation or exchange for, awards previously granted, or the right or obligation to make future awards, by a company acquired by the Company or any subsidiary or with which the Company or any subsidiary combines. Substitute Awards will not reduce the shares of common stock authorized for issuance under the 2014 Plan or authorized for grant to a participant in any calendar year. Additionally, in the event that a company acquired by the Company or any subsidiary, or with which the Company or any subsidiary combines, has shares available under a pre-existing plan approved by stockholders and not adopted in contemplation of such acquisition or combination, the shares available for grant pursuant to the terms of such pre-existing plan, as adjusted in connection with the transaction, if necessary, may be used for awards under the 2014 Plan and will not reduce the shares of our common stock authorized for issuance under the 2014 Plan.

Administration. Our Compensation Committee or any successor committee (the Committee ) has the authority to administer the 2014 Plan. Any power of the Committee may also be exercised by our full Board of Directors, except to the extent otherwise prohibited by the terms of the 2014 Plan. To the extent that any action taken by the Committee conflicts with an action taken by the full Board of Directors, the action of the Board of

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Directors will control. To the maximum extent permissible under applicable law, the Committee may by resolution delegate any or all of its authority to one or more subcommittees composed of one or more directors and/or officers, subject to the terms of the 2014 Plan, and any such subcommittee will be treated as the Committee for all purposes under the 2014 Plan. Subject to the express provisions of the 2014 Plan, the Committee is authorized and empowered to do all things it determines necessary or appropriate in connection with the administration of the 2014 Plan, including, without limitation, the power to: (i) prescribe, amend and rescind rules and regulations relating to the 2014 Plan and to define terms not otherwise defined therein; (ii) determine which persons are eligible to receive awards under the 2014 Plan, to which of such persons, if any, awards will be granted and the timing of any such awards; (iii) prescribe and amend the terms of award agreements, to grant awards and determine the terms and conditions thereof; (iv) establish and verify the extent of satisfaction of any performance goals or other conditions applicable to the grant, issuance, retention, vesting, exercisability or settlement of any award; (v) prescribe and amend the terms of or form of any document or notice required to be delivered to the Company by participants under the 2014 Plan; (vi) determine the extent to which adjustments are required pursuant to certain changes in our capitalization; (vii) interpret and construe the 2014 Plan, any rules and regulations thereunder and the terms and conditions of any award granted thereunder, and to make exceptions to any such provisions if the Committee, in good faith, determines that it is appropriate to do so; (viii) approve corrections in the documentation or administration of any award; and (ix) make all other determinations deemed necessary or advisable for the administration of the 2014 Plan.

The Committee may, in its sole and absolute discretion, without amendment to the 2014 Plan, but subject to the limitations otherwise set forth therein, waive or amend the operation of 2014 Plan provisions respecting exercise after termination of employment with the Company or an affiliate. The Committee or any member thereof may, in its sole and absolute discretion and, except as otherwise provided in the 2014 Plan, waive, settle or adjust any of the terms of any award so as to avoid unanticipated consequences or address unanticipated events (including any temporary closure of an applicable stock exchange, disruption of communications or natural catastrophe). All decisions, determinations and interpretations by the Committee regarding the 2014 Plan, any rules and regulations thereunder and the terms and conditions of or operation of any award granted thereunder are final and binding on all participants, beneficiaries, heirs, assigns or other persons holding or claiming rights under the 2014 Plan or any award granted thereunder. Members of the Board of Directors and members of the Committee acting under the 2014 Plan are fully protected in relying in good faith upon the advice of counsel and will incur no liability except for gross negligence or willful misconduct in the performance of their duties.

Stock Options. A stock option may be granted as an incentive stock option or a nonqualified stock option. The option exercise price may not be less than the fair market value of the stock subject to the option on the date the option is granted (or, with respect to incentive stock options, less than 110% of the fair market value if the recipient owns stock possessing more than 10% of the total combined voting power of all classes of stock of the company or any affiliate, or a Ten Percent Stockholder), unless the option was granted pursuant to an assumption or substitution for another option in a manner satisfying the provisions of Section 409A and, if applicable, Section 424(a) of the Code. Options will not be exercisable after the expiration of ten years from the date of grant (or five years, in the case of an incentive stock option issued to a Ten Percent Stockholder); provided, however, that the term (other than an incentive stock option) will be automatically extended if, at the time of its schedule expiration, the participant is prohibited by law or the Company s insider trading policy from exercising the option, which extension will expire on the 30th day following the date such prohibition no longer applies. Each award agreement will set forth the number of shares subject to each option. The purchase price of any shares acquired pursuant to an option may be payable in cash or such other method as determined by the Committee, including an irrevocable commitment by a broker to pay over such amount from a sale of the shares of common stock issuable under an option, the delivery or previously owned shares of our common stock or withholding of shares of our common stock deliverable upon exercise. Options will not be granted in consideration for and will not be conditioned upon the delivery of shares of our common stock to the Company in payment of the exercise price and/or tax withholding obligation under any other employee stock option.

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Stock Appreciation Rights. A stock appreciation right, or SAR, is a right that entitles the participant to receive, in cash or shares stock or a combination thereof, as determined by the Committee, value equal to or otherwise based on the excess of (i) the fair market value of a specified number of shares at the time of exercise over (ii) the exercise price of the right, as established by the Committee on the date of grant. Upon exercising a SAR, the participant is entitled to receive the amount by which the fair market value of the stock at the time of exercise exceeds the exercise price of the SAR. The exercise price of each SAR may not be less than the fair market value of the stock subject to the award on the date the SAR is granted, unless the SAR was granted pursuant to an assumption of or substitution for another option in a manner satisfying the provisions of Section 409A of the Code. SARs will not be exercisable after the expiration of ten years from the date of grant. Each award agreement will set forth the number of shares subject to the SAR. The vesting schedule applicable to any SAR, including any performance conditions, will be as set forth in the award agreement.

Provisions Applicable to Both Options and SARs.

No Repricing without Stockholder Approval. Other than in connection with a change in the Company's capitalization, the Committee will not, without stockholder approval, reduce the exercise price of a previously award option or SAR and, at any time when the exercise price of a previously awarded option or SAR is above the fair market value of a share of our common stock, the Committee will not, without stockholder approval, cancel and re-grant or exchange such option or SAR for cash or a new award with a lower (or no) exercise price.

No Stockholder Rights. Participants will not have any voting rights and will not have any rights to receive dividends or dividend equivalents in respect of an option or SAR or any shares of common stock subject to an option or SAR until the participant becomes the holder of record of such shares.

Awards Other Than Options and SARs.

Restricted Stock and Restricted Stock Unit Awards. Restricted shares are awards of shares, the grant, issuance, retention, vesting and/or transferability of which is subject during specified periods of time to such conditions (including continued employment and/or the satisfaction of performance criteria) and terms as the Committee deems appropriate. Restricted stock units, or RSUs, are an award denominated in units under which the issuance of shares (or cash payment in lieu thereof) is subject to such conditions (including continued employment and/or the satisfaction of performance criteria) and terms as the Committee deems appropriate. Each award document evidencing a grant of restricted stock or RSUs will set forth the terms and conditions of each award, including vesting and forfeiture provisions, transferability and, if applicable, right to receive dividends or dividend equivalents. In no event will dividends or dividend equivalents be paid during a performance period with respect to unearned awards of restricted stock or RSUs that are subject to performance-based vesting criteria. Dividends or dividend equivalents that become accrued on such shares will become payable no earlier than the date the performance-based vesting criteria have been achieved and the underlying shares or RSUs have been earned.

Incentive Bonuses. An incentive bonus is a bonus opportunity pursuant to which a participant may become entitled to receive an amount based on satisfaction of performance criteria established for a specified performance period as specified in an award agreement. The Committee will establish the performance criteria and level of achievement versus such criteria that will determine the amount payable under an incentive bonus, which may include a target, threshold and/or maximum amount payable and any formula for determining such achievement, and which criteria may be based on performance conditions. The Committee will determine the timing of payment of any incentive bonus, which may be payable in cash or common stock, as determined by the Committee. Notwithstanding satisfaction of any performance goals, the amount paid under an incentive bonus on account of either financial performance or personal performance evaluations may be adjusted by the Committee on the basis of such further considerations as the Committee may determine.

*Deferral of Payment.* The Committee may, in an award agreement or otherwise, provide for the deferred delivery of common stock or cash upon settlement, vesting or other events with respect to RSUs or in payment or

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satisfaction of an incentive bonus. No award will provide for the deferral of compensation that is not intended to comply with Section 409A of the Code; provided, however, that the Company, the Board of Directors and the Committee will have no liability to a participant or any other party if an award that is intended to be exempt from, or compliant with, Section 409A of the Code is not so exempt or compliant or for any action taken by the Board of Directors or the Committee.

Conditions and Restrictions Upon Securities Subject to Awards. The Committee may provide that common stock subject to or issued under an award will be subject to such further agreements, restrictions, conditions or limitations as the Committee in its discretion may specify prior to the grant, vesting, exercise or settlement of such award, including without limitation, conditions on vesting or transferability, forfeiture or repurchase provisions and method of payment for the common stock issued upon exercise, vesting or settlement of such award (including the actual or constructive surrender of common stock already owned by the participant) or payment of taxes arising in connection with an award. Without limiting the foregoing, such restrictions may address the timing and manner of any resales by the participant or other subsequent transfers by the participant of any shares of common stock issued under an award, including without limitation (i) restrictions under an insider trading policy or pursuant to applicable law, (ii) restrictions designed to delay and/or coordinate the timing and manner of sales by the participant and holders of other Company equity compensation arrangements, (iii) restrictions as to the use of a specified brokerage firm for such resales or other transfers, (iv) provisions requiring common stock be sold on the open market or to the Company in order to satisfy tax withholding or other obligations and (v) mandatory holding periods.

Adjustment Provisions. The number and kind of shares of common stock available for issuance under the 2014 Plan (including under any awards then outstanding), and the number and kind of shares of common stock subject to the limits set forth in the 2014 Plan, shall be equitably adjusted by the Committee to reflect any reorganization, reclassification, combination of shares, stock split, reverse stock split, spin-off, dividend or distribution of securities, property or cash (other than regular, quarterly cash dividends), or any other event or transaction that affects the number or kind of shares of common stock outstanding. Such adjustment may be designed to comply with Section 424 of the Code or may be designed to treat the shares of common stock available under the 2014 Plan and subject to awards as if they were all outstanding on the record date for such event or transaction or to increase the number of such shares of common stock to reflect a deemed reinvestment in shares of common stock of the amount distributed to the Company s securityholders. The terms of any outstanding award will also be equitably adjusted by the Committee as to price, number or kind of shares of common stock subject to such award, vesting, and other terms to reflect the foregoing events, which adjustments need not be uniform as between different awards or different types of awards. No fractional shares of common stock will be issued pursuant to such an adjustment.

Change in Control or other Event. In the event there is any other change in the number or kind of outstanding shares of our common stock, or any stock or other securities into which our common stock will have been changed, or for which it will have been exchanged, by reason of a change in control, other merger, consolidation or otherwise, then the Committee will determine the appropriate and equitable adjustment to be effected, which adjustments need not be uniform between different awards or different types of awards. In addition, in the event of such a change, the Committee may accelerate the time or times at which any award may be exercised, consistent with and as otherwise permitted under Section 409A of the Code, and may provide for cancellation or such accelerated awards that are not exercised within a time prescribed by the Committee in its sole discretion.

Unless otherwise expressly provided in an award agreement or another contract, including an employment agreement, or under the terms of a transaction constituting a change in control (as defined by the Committee), the Committee may provide that any or all of the following will occur upon a participant s termination of employment without cause (as defined in the 2014 Plan) within twenty-four (24) months following a change in control (as defined by the Committee): (i) in the case of an option or SAR, the participant will have the ability to exercise any portion of the option or SAR not previously exercisable, (ii) in the case of any award the vesting of

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which is in whole or in part subject to performance criteria or an incentive bonus, all conditions to the grant, issuance, retention, vesting or transferability of, or any other restrictions applicable to, such award will immediately lapse and the participant will have the right to receive a payment based on performance through a date determined by the Committee, and (iii) in the case of outstanding restricted stock and/or RSUs (other than those referenced in subsection (ii)), all conditions to the grant, issuance, retention, vesting or transferability of, or any other restrictions applicable to, such award will immediately lapse. Notwithstanding anything herein to the contrary, in the event of a change in control in which the acquiring or surviving company in the transaction does not assume or continue outstanding awards upon the change in control, immediately prior to the change in control, all awards that are not assumed or continued will be treated as follows effective immediately prior to the change in control: (1) in the case of an option or SAR, the participant will have the ability to exercise such option or SAR, including any portion of the option or SAR not previously exercisable, (2) in the case of any award the vesting of which is in whole or in part subject to performance criteria or an incentive bonus, all conditions to the grant, issuance, retention, vesting or transferability of, or any other restrictions applicable to, such award shall immediately lapse and the participant will have the right to receive a payment based on performance through a date determined by the Committee, and (3) in the case of outstanding restricted stock and/or RSUs (other than those referenced in subsection (2)), all conditions to the grant, issuance, retention, vesting or transferability of, or any other restrictions applicable to, such award will immediately lapse. In no event will any action be taken that would change the payment or settlement date of an award in a manner that would result in the imposition of any ad

Notwithstanding anything in the 2014 Plan to the contrary, in the event of a change in control (as defined by the Committee), the Committee may provide for the cancelation and cash settlement of all outstanding awards upon such event.

*Transferability.* Each award may not be sold, transferred for value, pledged, assigned, or otherwise alienated or hypothecated by a participant other than by will or the laws of descent and distribution, and each option or SAR may be exercised only by the participant during his or her lifetime. Notwithstanding the foregoing, outstanding options may be exercised following the participant s death by the participant s beneficiaries or as permitted by the Committee.

The board of directors may amend, alter or discontinue the 2014 Plan and the Committee may amend or alter any agreement or other document evidencing an award made under the 2014 Plan but, except in connection with certain changes in our capitalization, no such amendment will, without stockholder approval: (a) increase the maximum number of shares of common stock for which awards may be granted under the 2014 Plan; (b) reduce the price at which options may be granted below the price provided for in the 2014 Plan; (c) reprice outstanding options or SARs; (d) extend the term of the 2014 Plan; (e) change the class of persons eligible to participate in the 2014 Plan; (f) increase the individual maximum limits set forth in the 2014 Plan; or (g) otherwise amend the 2014 Plan in any manner requiring stockholder approval by law or the rules of any stock exchange or market or quotation system on which our common stock is traded, listed or quoted. No amendment or alternation to the 2014 Plan or any award or award agreement will be made which would impair the rights of the holder of an award without such holder s consent, provided that such consent will not be required if the Committee determines in its sole discretion and prior to the date of any change in control that such amendment or alteration either is required or advisable in order for the Company, the 2014 Plan or the award to satisfy any law or regulation or to meet the requirements of or avoid adverse financial accounting consequences under any accounting standard, or is not reasonably likely to significantly diminish the benefits provided under such award, or that any such diminishment has been adequately compensated. The 2014 Plan shall remain available for the grant of awards until the tenth anniversary of its effective date.

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Summary Compensation Table

The following summary compensation table sets forth information concerning the annual and long-term compensation earned by our named executive officers in Fiscal 2014 and Fiscal 2013.

			Stock	Non-Equity Incentive Plan	All Other	
	Fiscal	Salary	Awards	Compensation	Compensation	Total
Name and Principal Position	Year	(\$)	(\$)(1)	(\$)(2)	(\$)	(\$)
Dan Caruso	2014	270,317	6,527,487			6,797,804
Chief Executive Officer	2013	10,951	17,920,646			17,931,597
Ken desGarennes	2014	240,000	1,854,872	120,000		2,214,872
Chief Financial Officer	2013	240,000	7,865,262	210,000		8,315,262
Chris Morley	2014	215,000	569,075	112,109		896,184
President, Sales and Marketing	2013	200,000	2,034,084	168,750		2,402,834
Matt Erickson	2014	222,500	966,459	122,227		1,311,186
President, Zayo Physical Infrastructure	2013	200,000	3,004,713	181,250		3,385,962
Stephanie Copeland	2014	169,384	163,706	59,048		392,138
President, Zayo Lit Services	2013	160,000	882,605	59,500	60,000(3)	1,162,105

- (1) Amounts shown reflect the fair value calculated in accordance with Financial Accounting Standards Board Accounting Standards Codification 718-10-10, for the fiscal years ended June 30, 2014, and June 30, 2013. Grant date fair value was measured at the end of the quarter in which the grant was made. Assumptions used to determine these values can be found in Note 14 *Fair Value Measurements* of our audited consolidated financial statements.
- (2) Comprises compensation earned in the respective year under our quarterly non-equity incentive plan, which we describe under Compensation Discussion and Analysis Elements of Executive Compensation Non-Equity Incentive Compensation Plan.
- (3) Ms. Copeland received additional cash compensation in Fiscal 2014 intended to compensate her for taxes incurred on the fair market value of the Class F common units that she received.

Grants of Plan Based Awards in Fiscal 2014

The following table provides information about grants of plan-based awards to our named executive officers in Fiscal 2014 and non-equity incentive plan award information for Fiscal 2014:

		Fiscal 2	014 Non-Equit Target(	y Incentive Plan 1)	All Other Stock Awards: Number of Shares of Stock or Units	Grant Date Fair Value of
Name	<b>Grant Date</b>	Threshold	Target (\$)	Maximum	(#)(2)	Stock(\$)(3)
Dan Caruso	8/15/2013				11,982,893	3,235,381
	2/15/2014				14,964,119	3,292,106
Ken desGarennes	N/A		120,000	240,000		
	8/15/2013				3,531,331	953,459
	2/15/2014				4,097,330	901,413
Chris Morley	N/A		110,000	220,000		
	8/15/2013				844,737	228,079
	2/15/2014				1,549,982	340,996
Matt Erickson	N/A		115,000	230,000		
	8/15/2013				2,326,336	628,111

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	2/15/2014			1,537,947	338,348
Stephanie Copeland	N/A	67,000	134,000		
	8/15/2013			182,992	49,408
	2/15/2014			519,536	114,298

- (1) These figures represent the threshold, target and maximum annual cash payout opportunity for each executive under our non-equity incentive compensation plan during Fiscal 2014 (See Compensation Discussion and Analysis Elements of Executive Compensation Non-Equity Incentive Compensation Plan for additional information regarding this plan and the actual payouts for Fiscal 2014).
- (2) The awards shown in this column vest over three years, 33.33% on the first anniversary of the grant date and the remaining units vest pro-rata on a monthly basis over a period of two years after the first vesting date.
- 3) Grant date fair value was measured at the end of the quarter in which the grant was made.

Outstanding Equity Awards at 2014 Fiscal Year End

The table below lists the number and value of CII equity awards that have not vested at year end of Fiscal 2014:

Name	Number of Shares or Units of Stock that have not Vested (#)	Market Value of Shares or Units of Stock that have not Vested (\$)(1)
	` /	
Dan Caruso	61,747,655(2)(7)	38,616,230
Ken desGarennes	23,870,232(3)(8)	16,113,226
Chris Morley	6,624,875(4)(9)	4,343,859
Matt Erickson	9,923,207(5)(10)	6,587,311
Stephanie Copeland	1,924,981(6)(11)	1,324,225

(1) Market value is based on the following fair value estimates at the end of Fiscal 2014.

Class	Fair	Value
Preferred Unit C	\$	9.06
Common Unit A		2.47
Common Unit B		2.22
Common Unit C		1.92
Common Unit D		1.86
Common Unit E		1.62
Common Unit F		1.44
Common Unit G		0.82
Common Unit H		0.70
Common Unit I		0.45
Common Unit J		0.33

- (2) Includes unvested Class F, G, H, I and J Common Units.
- (3) Includes unvested Class F, G, H, I and J Common Units.
- (4) Includes unvested Class F, G, H, I and J Common Units.
- (5) Includes unvested Class F, G, H, I and J Common Units.
- (6) Includes unvested Class F, G, H, I and J Common Units.
- (7) 39,971,731, 17,784,848 and 3,991,076 units will vest during Fiscal 2015, 2016 and 2017, respectively.
- (8) 14,575,746, 7,087,778 and 3,991,076 units will vest during Fiscal 2015, 2016 and 2017, respectively.
- (9) 3,984,640, 1,974,176 and 666,058 units will vest during Fiscal 2015, 2016 and 2017, respectively.
- (10) 6,167,824, 2,773,466 and 981,916 units will vest during Fiscal 2015, 2016 and 2017, respectively.
- (11) 1,329,641, 469,721 and 125,619 units will vest during Fiscal 2015, 2016 and 2017, respectively.

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Option Exercises and Stock Vested in 2014

The table below sets forth the CII equity awards that vested during Fiscal 2014:

	Number of Shares or Units of Stock that	Market Value of Shares or Units of Stock that Vested
Name	Vested in 2014(#)	in 2014(\$)(1)
Dan Caruso	43,992,491	39,206,710
Ken desGarennes	18,922,194	17,393,910
Chris Morley	4,906,412	4,535,580
Matt Erickson	7,492,746	6,969,441
Stephanie Copeland	1,738,271	1,554,198

(1) See Compensation Discussion and Analysis Outstanding Equity Awards at 2014 fiscal year end for June 30, 2014 fair value estimates by class.

Pension Benefits for Fiscal 2014

We do not maintain a defined benefit pension plan, and there were no pension benefits earned by our executives in the year ended June 30, 2014

Nonqualified Defined Contribution and Other Nonqualified Deferred Compensation Plans

We do not have any nonqualified defined contribution or other nonqualified deferred compensation plans covering our executives.

Potential Payments upon Termination or Change-in-Control

As a general practice the executives are not entitled to any payments upon termination or change-in-control other than those rights provided in the Employee Equity Agreements. See Compensation Discussion and Analysis Employment and Equity Arrangements above for information regarding vesting of equity in CII upon a change of control of CII. The following table sets forth information about the market value of unvested CII units held by each of the named executive officers, which would have accelerated upon a change in control on the last day of Fiscal Year 2014:

	Market Value of	Market Value of Unvested Units as at June 30, 2014 that would
	Unvested Units as at June 30, 2014 that would vest upon Change in Control	vest upon resignation for good reason, termination without cause
Name	<b>(\$) (1)</b>	or death
Dan Caruso	38,616,230	38,616,230
Ken desGarennes	16,113,226	
Chris Morley	4,343,859	
Matt Erickson	6,587,311	
Stephanie Copeland	1,324,225	

(1) See Outstanding Equity Awards at 2014 Fiscal Year End for June 30, 2014 fair value estimates by class.

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## **Director Compensation**

During Fiscal 2014, our Board was comprised of our Chief Executive Officer, representatives from a subset of our private equity investors, and four outside, non-employee directors. Neither our employee directors nor the director representatives from our private equity investors received any compensation for their services on either the Board or Committees of the Board during Fiscal 2014. The following table details the compensation paid to our non-employee directors that served on the Board during Fiscal 2014. Ms. Rottenberg was appointed as an outside, non-employee director effective May 9, 2014 and did not receive compensation for her services during Fiscal 2014.

			Non-equity Incentive Plan		
Name	Fees Earned or Paid in Cash (\$)	Stock Awards(\$)(1)(2)	Compensation (\$)	All other Compensation (\$)(3)	Total (\$)
Rick Connor	42,500	321,010		146,362	509,872
Don Gips	35,000	201,538		117,342	353,880
Stephanie Comfort	37,500	211,766		127,017	376,283
Linda Rottenberg		261,756			261,756

- (1) As of June 30, 2014, each independent board member held the following numbers of outstanding unvested units: Mr. Connor 66,667 Class F common units, 343,069 Class G common units, 357,600 Class H common units, 306,512 Class I common units, 18,896 Class J common units and 27,447 Class C preferred units; Mr. Gips 179,647 Class H common units, 16,148 Class I common units, 45,000 Class J common units and 21,958 Class C preferred units; Ms. Comfort 194,617 Class H common units, 17,494 Class I common units, 18,896 Class J common units and 23,788 Class C preferred units; Ms. Rottenberg 33,260 Class C preferred units.
- (2) Grant date fair value was measured at the end of the quarter in which the grant was made.
- (3) Mr. Connor, Mr. Gips and Ms. Comfort each received additional cash compensation in Fiscal 2014 intended to compensate them for the taxes incurred on the fair market value of the Class C Preferred and Class H Common Units received.

During Fiscal 2014, the independent board member compensation plan consists of an annual retainer of \$30,000 for each independent director for their Board membership and separate annual fees for committee chairmanship and membership. These separate fees for independent directors are comprised of an annual fee of \$12,500 for the chairmanship of the audit committee and \$5,000 for the chairmanship of the compensation and nominating and governance committees. In addition, each independent director who is a member, other than the chairman, of the audit committee receives an annual fee of \$5,000, and an independent director who is a member, other than the chairman, of the compensation committee or nominating and governance committee receives an annual fee of \$2,500.

During Fiscal 2014, Mr. Connor was granted 24,447 Class C Preferred Units and 224,558 Class H, 306,512 Class I, and 18,896 Class J Common Units, of which 33.3% vested on July 1, 2014 for the Class C Preferred Units and Class H Common Units and August 15, 2014 and February 15, 2015 for the Class I and Class J Common Units, and the remainder will vest pro rata on a monthly basis over the two-year periods ending on July 1, 2016 for the Class C Preferred Units and Class H Common Units and August 15, 2016 and February 15, 2017 for the Class I and Class J Common Units. The grant date fair value of Mr. Connor s Class C Preferred Units and Class H, Class I and Class J Common Units was \$148,763 and \$85,332, \$82,758, and \$4,157, respectively.

During Fiscal 2014, Mr. Gips was granted 21,958 Class C Preferred Units and 179,647 Class H, 16,148 Class I, and 45,000 Class J Common Units, of which 33.3% vested on July 1, 2014 for the Class C Preferred Units and Class H Common Units and August 15, 2014 and February 15, 2015 for the Class I and Class J

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Common Units, and the remainder will vest pro rata on a monthly basis over the two-year periods ending on July 1, 2016 for the Class C Preferred Units and Class H Common Units and August 15, 2016 and February 15, 2017 for the Class I and Class J Common Units. The grant date fair value of Mr. Gips Class C Preferred Units and Class H, Class I and Class J Common Units was \$119,012 and \$68,266, \$4,360, and \$9,900, respectively.

During Fiscal 2014, Ms. Comfort was granted 23,788 Class C Preferred Units and 194,617 Class H, 17,494 Class I, and 18,896 Class J Common Units, of which 33.3% vested on July 1, 2014 for the Class C Preferred Units and Class H Common Units and August 15, 2014 and February 15, 2015 for the Class I and Class J Common Units, and the remainder will vest pro rata on a monthly basis over the two-year periods ending on July 1, 2016 for the Class C Preferred Units and Class H Common Units and August 15, 2016 and February 15, 2017 for the Class I and Class J Common Units. The grant date fair value of Ms. Comfort s Class C Preferred Units and Class H, Class I and Class J Common Units was \$128,931 and \$73,954, \$4,723, and \$4,157, respectively.

During Fiscal 2014, Ms. Rottenberg was granted 33,260 Class C Preferred Units, of which 25% or 8,315 units will vest on each of October 1, 2014, January 1, 2015, April 1, 2015, and July 1, 2015. The grant date fair value of Ms. Rottenberg s Class C Preferred Units was \$261,756.

We reimburse our non-employee directors for travel, lodging and other reasonable out-of-pocket expenses in connection with the attendance at Board and committee meetings. We also provide liability insurance for our directors and officers.

We compensate (or will upon the expiration of their respective current compensation terms) our non-employee directors, other than Mr. Choe and Mr. Canfield, as follows:

an annual fee valued between \$200,000 and \$240,000, depending on the mix of cash and equity that such director elects to receive as compensation, paid quarterly in advance;

an annual fee of \$40,000 for Audit Committee members, with the chair receiving \$80,000; \$30,000 for Compensation Committee members, with the chair receiving \$60,000; and \$20,000 for Nominating and Governance Committee, with the chair receiving \$40,000; and

an annual fee of \$25,000 to the Lead Director.

Equity grants are in the form of restricted stock with valuation based on the average closing price of our common stock over the last ten trading days of the quarter ended immediately prior to the grant date and vest at the end of each quarter for which the grant was made.

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#### PRINCIPAL AND SELLING STOCKHOLDERS

The following table sets forth information as of March 6, 2015 regarding the beneficial ownership of our common stock immediately prior to this offering, and as adjusted to give effect to this offering by:

each person or group who is known by us to own beneficially more than 5% of our outstanding shares of our common stock;
each of our named executive officers;
each of our directors;
the selling stockholders; and
all of our current executive officers and directors as a group.  For further information regarding material transactions between us and our stockholders or their affiliates, see Certain Relationships and Relate Party Transactions.

Beneficial ownership for the purposes of the following table is determined in accordance with the rules and regulations of the SEC. These rules generally provide that a person is the beneficial owner of securities if such person has or shares the power to vote or direct the voting thereof, or to dispose or direct the disposition thereof or has the right to acquire such powers within 60 days. Percentages of beneficial ownership are based on (i) 239,008,679 shares of common stock outstanding as of March 6, 2015, (ii) 243,008,679 shares of common stock to be outstanding after the completion of this offering, assuming no exercise of the underwriters option to purchase additional shares, and (iii) 243,008,679 shares of common stock to be outstanding after the completion of this offering, assuming full exercise of the underwriters option to purchase additional shares. Except as disclosed in the footnotes to this table and subject to applicable community property laws, we believe, based on the information provided to us, that each stockholder identified in the table possesses sole voting and investment power over all shares of common stock shown as beneficially owned by the stockholder. Unless otherwise indicated in the table or footnotes below, the address for each beneficial owner is c/o Zayo Group Holdings, Inc., 1805 29th Street, Suite 2050, Boulder, CO 80301.

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	Shares Bene Owned Pr This Offe	ior to	Offering	Shares to be Sold in This Offering Assuming Full Exercise of Option to Purchase Additional Shares	Shares Bend Owned Aft Offering Assu Exercise of C Purchase Ad Share	er This uming No Option to Iditional	Shares Bene Owned Afte Offering Assu Exercise of O Purchase Ad Share	er This ming Full Option to ditional s
Name	Number	Percent	Number	Number	Number	Percent	Number	Percent
5% stockholders								
Battery Ventures(1)	14,251,602	6.0%	1,526,104	1,877,621	12,725,498	5.2%	12,373,981	5.1%
Charlesbank Capital								
Partners(2)(10)	22,940,737	9.6%	2,526,029	3,107,869	20,414,708	8.4%	19,832,868	8.2%
Columbia Capital(3)	24,038,606	10.1%	2,668,397	2,750,000	21,370,209	8.8%	21,288,606	8.8%
Communications Infrastructure								
Investments, LLC(4)	16,848,745	7.0%			16,848,745	6.9%	16,848,745	6.9%
GTCR(5)(9)	45,654,305	19.1%			45,654,305	18.8%	45,654,305	18.8%
M/C Partners(6)	24,038,604	10.1%	2,613,962	3,216,055	21,424,642	8.8%	20,822,549	8.6%
Oak Investment Partners(7)	25,997,307	10.9%	2,885,822	3,550,534	23,111,485	9.5%	22,446,773	9.2%
Our directors								
Dan Caruso(8)	8,990,896	3.8%	203,839	211,000	8,787,057	3.6%	8,779,896	3.6%
Phil Canfield(9)								
Michael Choe(10)								
Stephanie Comfort	18,278	*			18,278	*	18,278	*
Rick Connor	148,756	*	16,533	20,000	132,223	*	128,756	*
Don Gips	17,151	*			17,151	*	17,151	*
Linda Rottenberg	14,455	*			14,455	*	14,455	*
Our named executive officers								
Ken desGarennes(11)	2,467,483	1.0%	225,234	277,113	2,242,249	*	2,190,370	*
Stephanie Copeland	121,248	*	13,562	16,685	107,686	*	104,563	*
Matt Erickson(12)	980,817	*	79,702	98,060	901,115	*	882,757	*
Chris Morley(13)	605,164	*	49,329	60,692	555,835	*	544,472	*
All directors and executive	,		,	,	,		,	
officers as a group	13,364,248	5.6%	588,199	683,550	12,776,049	5.3%	12,680,698	5.2%
Other selling stockholders	- , ,			,	, .,.		,,	
Investment funds affiliated with								
Centennial Ventures(14)	8,501,152	3.6%	940,226	1,156,796	7,560,926	3.1%	7,344,356	3.0%
Delta-V Capital 2011, LP	532,634	*	40,000	40,000	492,634	*	492,634	*
Portfolios managed by Morgan	,		- ,	.,	, , , , ,		, , , , ,	
Stanley Alternative Investment								
Partners, a Morgan Stanley								
affiliate(15)	7,776,675	3.3%	863,247	1,062,085	6,913,428	2.8%	6,714,590	2.8%
Nextone, LLC(16)	54,561	*	6,056	7,452	48,505	*	47,109	*
John Scarano(17)	2,130,917	*	75,000	75,000	2,055,917	*	2,055,917	*
Individuals who first received	2,130,717		75,000	72,000	2,033,717		2,033,717	
equity grants in 2007	1,781,588	*	175,786	210,865	1,605,802	*	1,570,723	*
Individuals who first received	1,701,500		175,700	210,003	1,005,002		1,570,725	
equity grants after 2007	1,072,054	*	91,172	112,173	980,882	*	959,881	*

<sup>\*</sup> Less than 1%

<sup>(1)</sup> Consists of (i) 10,648,920 shares held of record by Battery Ventures VII, L.P. ( Battery Ventures VII ); (ii) 203,980 shares held of record by Battery Investment Partners VII, LLC ( BIP VII ); and (iii) 3,398,702 shares held of record by Battery Ventures VIII, L.P. ( Battery Ventures VIII ). Battery Partners VII, LLC

- (BPVII) is the sole general partner of Battery Ventures VII and the sole managing member of BIP VII. BPVII is investment adviser is Battery Management Corp. (together with BPVII, the Battery VII Companies). Thomas J. Crotty, Richard D. Frisbie, Kenneth P. Lawler, R. David Tabors and Scott R. Tobin are the managing members and officers of the Battery VII Companies and may be deemed to share beneficial ownership with respect to the shares held by Battery Ventures VII and BIP VII. Battery Partners VIII, LLC (BPVIII) is the sole general partner of Battery Ventures VIII. BPVIII is investment adviser is Battery Management Corp. (together with BPVIII, the Battery VIII Companies). Neeraj Agrawal, Michael M. Brown, Thomas J. Crotty, Richard D. Frisbie, Kenneth P. Lawler, R. David Tabors, Scott R. Tobin and Roger H. Lee are the managing members and officers of the Battery VIII Companies and may be deemed to share beneficial ownership with respect to the shares held by Battery Ventures VIII. Each of the foregoing persons disclaims beneficial ownership of these shares. The address for each of these entities is c/o Battery Ventures, One Marina Park Drive, Suite 1100, Boston, Massachusetts 02210.
- (2) Consists of (i) 19,701,265 shares held of record by Charlesbank Equity Fund VI, Limited Partnership (Fund VI), (ii) 2,289,676 shares held of record by CB Offshore Equity Fund VI, L.P. (Offshore VI), (iii) 882,930 shares held of record by Charlesbank Equity Coinvestment Fund VI, Limited Partnership (Coinvest VI) and, together with Fund VI and Offshore VI, the Charlesbank Funds and (iv) 66,866 shares held of record by Charlesbank Coinvestment Partners, Limited Partnership (Coinvest). Charlesbank Equity Fund VI GP, Limited Partnership (Equity VI GP) is the general partner of each of the Charlesbank Funds. Charlesbank Capital Partners, LLC (Charlesbank) is the general partner of Coinvest and Equity VI GP. Pursuant to an investment and advisory agreement with each of the Charlesbank Funds, an investment committee (the Investment Committee) consisting of Samuel P. Bartlett, Jon M. Biotti, J. Ryan Carroll, Michael W. Choe, Kim G. Davis, Michael R. Eisenson, Andrew S. Janower, Joshua A. Klevens, Tim R. Palmer and Brandon C. White, each a Managing Director of Charlesbank, has investment and voting authority over the securities held by the Charlesbank Funds. Each of the members of the Investment Committee, Equity VI GP and Charlesbank disclaim beneficial ownership of these shares. The address for each of these entities is c/o Charlesbank Capital Partners, LLC, 200 Clarendon, 54th Floor, Boston, MA 02116.
- (3) Consists of (i) 20,820,667 shares held of record by Columbia Capital Equity Partners IV (QP), L.P. (CCEP IV (QP)), (ii) 2,561,721 shares held of record by Columbia Capital Equity Partners IV (OPCO), L.P. ( CCEP IV (OPCO) ), (iii) 158,370 shares held of record by Columbia Capital Employee Investors IV, L.P. ( CCEI IV ), (iv) 267,530 shares held of record by Columbia Capital Equity Partners III (QP), L.P. ( CCEP III (QP)), (v) 146,915 shares held of record by Columbia Capital Equity Partners III (Cayman) L.P. (CCEP III (Cayman)), (vi) 14,779 shares held of record by Columbia Capital Equity Partners III (AI), L.P. ( CCEP III (AI) ), (vii) 66,010 shares held of record by Columbia Capital Investors III, L.L.C. ( CCI III ) and (viii) 2,614 shares held of record by Columbia Capital Employee Investors III, L.L.C. ( CCEI III ). Columbia Capital Equity Partners IV, L.P. ( CCEP IV ) is the general partner of CCEP IV (QP) and CCEP IV (QPCO). Columbia Capital IV, LLC ( CC IV ) is the general partner of CCEP IV and CCEI IV. CC IV has sole voting and investment power over the shares held directly and indirectly by the entities of which it is the general partner as described above. James B. Fleming, Jr. controls CC IV, and as a result, he exercises voting and investment control over all the shares held by CCEP IV (QP), CCEP IV (QPCO) and CCEI IV and may be deemed to have beneficial ownership over all those shares. The general partner of CCEP III (Cayman) is Columbia Capital Equity Partners (Cayman) III, Ltd. Columbia Capital Equity Partners III, L.P. ( CCEP III ) is the sole stockholder of Columbia Capital Equity Partners (Cayman) III, Ltd. and is also the managing member of CCI III and CCEI III. CCEP III is also the general partner of CCEP III (QP) and CCEP III (AI). The general partner of CCEP III is Columbia Capital III, LLC ( CCIII ), Mr. Fleming controls CC III, and as a result, he exercises voting and investment control over all the shares held by CCEP III (QP), CCEP III (AI), CCEP III (Cayman), CCI III and CCEI III and may be deemed to have beneficial ownership over all those shares. The address for each of these entities is 204 S. Union Street, Alexandria, VA, 22314.
- (4) Represents shares to be distributed by CII to its members following resolution of contingent distributions among the members of CII and upon the vesting of unvested CII common units.
- (5) Consists of (i) 22,631,364 shares held of record by GTCR Fund X/A LP; (ii) 6,477,715 shares held of record by GTCR Fund X/C LP; (iii) 199,858 shares held of record by GTCR Co-Invest X LP; and (iv) 16,345,368 shares held of record by GTCR Investors (CII) LP (collectively, the GTCR Shareholders ). GTCR Partners X/A&C LP is the general partner of each of GTCR Fund X/A LP, GTCR Fund X/C LP and

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GTCR Investors (CII) LP. GTCR Investment X LLC is the general partner of each of GTCR Co-Invest X LP and GTCR Partners X/A&C LP. GTCR Investment X LLC is managed by a board of managers (the GTCR Board of Managers) consisting of Mark M. Anderson, Craig A. Bondy, Philip A. Canfield, Aaron D. Cohen, Sean L. Cunningham, David A. Donnini, Constantine S. Mihas and Collin E. Roche. As such, each of GTCR Partners X/A&C LP, GTCR Investment X LLC and the GTCR Board of Managers may be deemed to share beneficial ownership of the shares held of record by the GTCR Shareholders. Each of the individual members of the GTCR Board of Managers disclaims beneficial ownership of the shares held of record by the GTCR Shareholders. The address for each of the GTCR Shareholders, GTCR Partners X/A&C LP and GTCR Investment X LLC is 300 North LaSalle Street, Suite 5600, Chicago, IL, 60654.

- (6) Consists of (i) 23,314,888 shares held of record by M/C Venture Partners VI, L.P.; (ii) 723,716 shares held of record by M/C Venture Investors L.L.C.; and (iii) 174,870 shares held of record by Corelink Data Centers, LLC (together, the M/C Shareholders). M/C Venture Partners VI, L.P. is the managing member of Corelink Data Centers, LLC. M/C VP VI, L.P. is the sole general partner of M/C Venture Partners VI, L.P. and M/C Venture Partners, LLC is the sole general partner of M/C VP VI, L.P. As the Managers of M/C Venture Partners, LLC and M/C Venture Investors L.L.C., Gillis S. Cashman, Brian M. Clark, David D. Croll, James F. Wade and John W. Watkins collectively have direct or indirect investment and voting authority over the securities held by M/C Venture Partners VI, L.P., M/C Venture Investors L.L.C. and Corelink Data Centers, LLC. Each of the foregoing entities and individuals disclaims beneficial ownership of the shares held of record by the M/C Shareholders. The address for each of these entities is c/o M/C Partners, 75 State Street, Suite 2500, Boston, MA, 02109.
- (7) The shares are directly held by Oak Investment Partners XII, L.P. Oak Associates XII, LLC is the general partner of Oak Investment Partners XII, L.P. Oak Investment Partners XII, L.P. is managed by a board of managers (the Oak Board of Managers) consisting of Fredric Harman, Bandel L. Carano, Ann H. Lamont, Edward F. Glassmeyer, Grace A. Ames, Iftikar A. Ahmed and Warren B. Riley. As such, each of Oak Associates XII, LLC and the Oak Board of Managers may be deemed to share beneficial ownership of the shares held of record by Oak Investment Partners XII, L.P. Each of the individual members of the Oak Board of Managers and Oak Associates XII, LLC disclaims beneficial ownership of the shares held of record by Oak Investment Partners XII, L.P. The address is c/o Oak Investment Partners, 901 Main Avenue, Suite 600, Norwalk, CT 06851.
- (8) Includes shares held by Bear Equity, LLC, Bear Investments, LLLP, The Caruso Family Charitable Foundation, and VP Holdings, LLC. Mr. Caruso disclaims beneficial ownership of the shares held of record by VP Holdings, LLC in excess of his pecuniary interest therein.
- (9) Phil Canfield is a Principal of GTCR LLC and a member of the GTCR Board of Managers, which has voting control and investment power over the shares held by the GTCR Shareholders. Mr. Canfield disclaims beneficial ownership of the shares held of record by the GTCR Shareholders.
- (10) Michael Choe is a Managing Director of Charlesbank and a member of the Investment Committee, which has voting control and investment power over the shares held by the Charlesbank Funds and Coinvest. Mr. Choe disclaims beneficial ownership of the shares held of record by the Charlesbank Funds and Coinvest.
- (11) Includes shares held by Tablerock Investments, LLC and Tablerock Investments II, LLC.
- (12) Includes shares held by MRE 2014 GRAT.
- (13) Includes shares held by Mango 2014 Grantor Retained Annuity Trust and Mango Holdings, LLC.
- (14) Includes 8,379,647 shares held by Centennial Ventures VII, L.P. and 121,505 shares held by Centennial Entrepreneurs Fund VII, L.P.
- (15) Includes 3,437,717 shares held by GTB Capital Partners LP, 3,684,021 shares held by Morgan Stanley Private Markets Fund IV LP, and 654,937 shares held by Vijverpoort Huizen CV, each of whom are affiliates of Morgan Stanley & Co. LLC, one of the underwriters in this offering.
- (16) The address of Nextone, LLC is P.O. Box 4273, Sarasota, FL 34230.
- (17) Includes shares held by ESU Investments, LLC and Scarano 2014 GRAT #1.

#### CERTAIN RELATIONSHIPS AND RELATED PARTY TRANSACTIONS

## Services Provided to and by Onvoy, LLC

On June 13, 2014, we spun off Onvoy to CII. However, we continue to have certain ongoing contractual relationships with Onvoy, which are based on agreements between Onvoy and us entered into at rates that we believe approximate market rates.

We have entered into a Master Services Agreement with Onvoy that requires us to provide the following services to Onvoy:

Transport services for circuits.

Leases of colocation racks in various markets.

Fiber and optronics management.

Leases of colocation racks at the colocation facility at 60 Hudson Street, New York, New York.

We have entered into a Master Services Agreement with Onvoy that requires Onvoy to provide the following services to us:

Agent services for customer referrals.

Fiber IRU and services related to fiber in Minnesota.

Transport services covering lit services.

Agreements covering VoIP and switching services.

Lease of colocation racks.

In connection with the spin-off, we have entered into a transition services agreement with Onvoy under which we have agreed to continue to provide Onvoy with certain corporate services, including assistance with income, sales/use, property tax and regulatory tax filings, audit and accounting matters, insurance coverage, and treasury support, during a transitional period ending March 31, 2015.

We have also entered into an agreement with Onvoy on certain tax matters, under which we have agreed to indemnify Onvoy for any tax liability imposed on Onvoy or its subsidiaries for all pre-spin periods.

The revenue and expenses associated with transactions with Onvoy have been recorded in results from discontinued operations.

We or Onvoy may terminate existing contracts in the future, or we may enter into additional or other contractual arrangements with Onvoy as a result of which our contractual relationship with Onvoy and the payments among us and Onvoy pursuant to such contracts may substantially

change.

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The following table represents the revenue and expense transactions we recognized with Onvoy for the periods presented:

	Six Mont	hs Ended			
	Decem	December 31,		Year Ended June 30,	
	2013	2014	2012	2013	2014
			(in millions)		
Revenues	\$ 3.4	\$ 3.4	\$ 6.5	\$ 6.6	\$ 7.0
Operating costs	\$ (0.7)	\$ (0.8)	\$ (2.7)	\$ (1.5)	\$ (1.6)

Prior to the June 13, 2014 spin-off date of Onvoy, the revenue and operating costs above were eliminated in consolidation. Subsequent to June 13, 2014, transactions with Onvoy are included in the Company s condensed consolidated statements of operations.

## **Purchase of Previously Outstanding Notes**

On September 14, 2010, Dan Caruso, our President, Chief Executive Officer and Director, purchased \$0.5 million (face amount) of ZGL s notes in connection with its \$100.0 million notes offering on September 20, 2010. The purchase price of the notes purchased by Mr. Caruso was \$0.5 million, including the premium on the notes and accrued interest. On July 2, 2012, in connection with the AboveNet Acquisition, we repaid our previously outstanding notes. Mr. Caruso s notes were repurchased for \$0.5 million.

## **Executive Aircraft Agreement**

Dan Caruso, our Chief Executive Officer, is a party to an aircraft charter (or membership) agreement through his affiliate, Bear Equity LLC, for business and personal travel. Under the terms of the charter agreement, all fees for the use of the aircraft are effectively variable in nature. For his business travel on behalf of the Company, Mr. Caruso is reimbursed for his use of the aircraft subject to quarterly and annual maximum reimbursement thresholds approved by our Nominating and Governance Committee. During the six months ended December 31, 2014, we reimbursed Mr. Caruso approximately \$0.6 million for his business use of the aircraft.

### **Purchase of Unsecured Notes**

On June 28, 2012, Matt Erickson, the President of Zayo Physical Infrastructure, purchased \$0.6 million in aggregate principal amount of ZGL s 2020 Unsecured Notes at the offering price for such notes. Mr. Erickson qualifies as an accredited investor (as defined in Rule 501 under the Securities Act), and this purchase was on terms available to other investors. As of December 31, 2014, the principal amount outstanding was \$0.4 million

#### Transactions with CII

As of July 1, 2011, ZGL had a balance due to CII, its then indirect parent company, of \$4.6 million. The liability with CII related to an interest payment made by CII on certain now-retired notes. During Fiscal 2012, CII made an additional interest payment of \$11.0 million on our behalf. During the quarter ended June 30, 2012, ZGL and CII agreed to settle the then outstanding payable to CII in the amount of \$15.5 million through an increase in CII s equity interest in ZGL.

During the quarter ended December 31, 2013, the board of managers of CII authorized a non-liquidating distribution to certain common unit holders of up to \$10.0 million, and we advanced \$10.0 million to CII, evidenced by an intercompany note receivable. During the quarter ended March 31, 2014, the board of managers of CII authorized and paid a non-liquidating distribution to Mr. Caruso of \$3.0 million and amended the principal amount of the intercompany note receivable with CII for the incremental distribution. During the quarter ended June 30, 2014, the board of managers of CII authorized and redeemed for cash the vested common units held by

a member of management for \$9.1 million in full and final settlement of his outstanding common unit grants and further amended the principal amount of the intercompany note receivable with CII for the incremental distribution. As of June 30, 2014, the amount due to us from CII of \$22.0 million plus accrued interest was reflected as a reduction of stockholder s equity. We entered into an agreement with CII that relieved CII of its obligation to repay the outstanding intercompany note receivable balance. As of December 31, 2014, we do not have an outstanding receivable balance from CII. See Note 8 Equity of our unaudited consolidated financial statements for the six months ended December 31, 2014.

## **Registration Rights Agreement**

Pursuant to the terms of a Registration Rights Agreement (the Registration Rights Agreement ) entered into in connection with the consummation of our initial public offering, certain holders of our common stock, including GTCR, Battery Ventures, Oak Investment Partners, Columbia Capital, M/C Partners, and Charlesbank and certain of their affiliates, are entitled to demand and piggyback registration rights (the Eligible Holders ). The stockholders who are party to the Registration Rights Agreement will hold an aggregate of approximately 194.8 million shares, or 80%, of our common stock upon completion of this offering.

Demand Registrations. Under the Registration Rights Agreement and following the end of the lock-up period, Eligible Holders may require us to use commercially reasonable efforts to file a registration statement, at our expense, to register their shares (a Demand Registration). If we are eligible to file a Form S-3, Eligible Holders of at least 10% of the registrable securities or certain individual holders may make unlimited Demand Registration requests. If we are not Form S-3 eligible, certain holders have the right to make up to one or three Demand Registration requests (depending on the holder) for registration of their securities on Form S-1.

*Piggyback Rights.* If we intend to register securities (other than for registrations demanded under the Registration Rights Agreement and registrations in connection with employee benefit plans, mergers, acquisitions or similar transactions), we must give notice to Eligible Holders at least 30 days prior to such registration. Upon receipt of such notice, each Eligible Holder has 20 days to request that we use commercially reasonable efforts to register a portion of their registrable securities in connection with our intended registration.

#### **Stockholders Agreement**

We have entered into a Stockholders Agreement with certain of our stockholders (the Participants), including GTCR, Battery Ventures, Oak Investment Partners, Columbia Capital, M/C Partners, and Charlesbank. The Stockholders Agreement contains agreements with respect to restrictions on the sale or transfer of shares that prevent any Participant from transferring its shares until October 22, 2015, except in certain circumstances, such as a transfer to a Participant s affiliate, in an underwritten, registered offering pursuant to rights under the Registration Rights Agreement or for bona fide hedging purposes. The Stockholders Agreement further provides that approximately 21.1 million of the shares held by parties to the agreement will be released from the restrictions thereunder in certain circumstances. The Stockholders Agreement also grants each of Charlesbank and GTCR the right to nominate one independent director for consideration by the Nominating and Governance Committee when the current terms of their respective designees, Mr. Canfield and Mr. Choe, expire. If the Nominating and Governance Committee determines in good faith that a designee is not independent under the NYSE rules or qualified to serve as a director under the DGCL then it may reject the designee, and GTCR or Charlesbank, as applicable, shall have the right to nominate an alternative individual for consideration, such process to continue until a qualified candidate is designated. Each of GTCR and Charlesbank shall retain these board nomination rights until its ownership of Company shares falls below 50% of the amount it owned immediately prior to our initial public offering.

#### **Our Policy Regarding Related Party Transactions**

Our board of directors has adopted a written related person transaction policy, which sets forth the policies and procedures for the review and approval or ratification of related party transactions. This policy is

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administrated by our Audit Committee. The policy provides that, in determining whether or not to recommend the initial approval or ratification of a related party transaction, the relevant facts and circumstances available shall be considered, including, among other factors it deems appropriate, whether the interested transaction is on terms no less favorable than terms generally available to an unaffiliated third party under the same or similar circumstances and the extent of the related party s interest in the transaction.

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#### DESCRIPTION OF CERTAIN INDEBTEDNESS

The following is a summary of provisions relating to our material indebtedness, all of which was incurred by our subsidiaries, ZGL and Zayo Capital Inc. The following summary does not purport to be complete and is subject to, and qualified in its entirety by reference to, the provisions of the corresponding agreements, including the definitions of certain terms therein that are not otherwise defined in this prospectus.

### **Outstanding Notes**

After giving effect to the 2015 Notes offerings and the application of the net proceeds thereof, we have outstanding \$325.6 million aggregate principal amount of 2020 Unsecured Notes and \$1.43 billion aggregate principal amount of 2023 Notes.

Interest on the 2020 Notes is payable on January 1 and July 1 of each year. The 2020 Secured Notes will mature on January 1, 2020, and the 2020 Unsecured Notes will mature on July 1, 2020. At any time on or after July 1, 2015 or July 1, 2016, we may redeem the 2020 Secured Notes or the 2020 Unsecured Notes, respectively, in whole or in part, at the applicable redemption prices set forth in the applicable indenture, plus accrued and unpaid interest. Before July 1, 2015 or July 1, 2016, we may redeem the 2020 Secured Notes or the 2020 Unsecured Notes, respectively, in whole or in part, at a redemption price equal to 100% of their principal amount, plus accrued and unpaid interest and a make-whole premium as set forth in the applicable indenture. In addition, the indentures provide for redemption of up to 35% of each of the 2020 Secured Notes and the 2020 Unsecured Notes before July 1, 2015, at a redemption price equal to 108.125% and 110.125%, respectively, of their principal amounts, plus accrued and unpaid interest, using the proceeds of certain equity offerings. Under this provision, we redeemed \$75 million of the 2020 Secured Notes and \$174.4 million of the 2020 Unsecured Notes on December 16, 2014, with a portion of the proceeds of our initial public offering. The indentures governing the 2020 Notes limit any increase in ZGL s secured indebtedness (other than certain forms of secured indebtedness expressly permitted under the indentures) to a pro forma secured debt ratio of 4.50 times ZGL s previous quarter s annualized modified EBITDA (as defined in the indentures), and limit ZGL s incurrence of additional indebtedness to a total indebtedness ratio of 5.25 times the previous quarter s annualized modified EBITDA.

Interest on the 2023 Notes is payable on April 1 and October 1 of each year, beginning on October 1, 2015. The 2023 Notes will mature on April 1, 2023. At any time on or after April 1, 2018, the 2023 Notes may be redeemed, in whole or in part, at the applicable redemption prices set forth in the applicable indenture, plus accrued and unpaid interest. Before April 1, 2018, we may redeem the 2023 Notes, in whole or in part, at a redemption price equal to 100% of their principal amount, plus accrued interest and a make-whole premium. In addition, before April 1, 2018, up to 40% of the 2023 Notes may be redeemed at a redemption price equal to 106.00% of their principal amount, plus accrued interest, using the proceeds of certain equity offerings. The indenture governing the 2023 Notes limits any increase in ZGL s secured indebtedness (other than certain forms of secured indebtedness expressly permitted under such indenture) to a pro forma secured debt ratio of 4.50 times ZGL s previous quarter s annualized modified EBITDA (as defined in the indentures), and limit ZGL s incurrence of additional indebtedness to a total indebtedness ratio of 6.00 times the previous quarter s annualized modified EBITDA.

The Indentures governing the 2020 Notes and the 2023 Notes contain covenants that, among other things, restrict the ability of the Notes Issuers to incur additional indebtedness and issue preferred stock, pay dividends or make other distributions with respect to any equity interests, make certain investments or other restricted payments, create liens, sell assets, incur restrictions on the ability of Notes Issuers restricted subsidiaries to pay dividends or make other payments to the Notes Issuers, consolidate or merge with or into other companies or transfer all or substantially all of their assets, engage in transactions with affiliates, and enter into sale and leaseback transactions.

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#### **Credit Facilities**

We have a \$250 million Revolver and a \$2,000.5 million Term Loan Facility, which are governed by the Credit Agreement. The Term Loan Facility bears interest per annum at a fixed rate of LIBOR plus 3.0% with a minimum LIBOR rate of 1.0%, and the Revolver, which was undrawn as of December 31, 2014, bears interest at LIBOR plus 2.75% (based on our current leverage ratio). Borrowings under the Term Loan Facility and Revolver are prepayable at any time prior to maturity (subject to advance notice) without penalty. The Term Loan Facility will mature in July 2019 and the Revolver will mature in July 2017.

The Credit Agreement, as amended, contains a covenant that requires ZGL to maintain a minimum fixed-charge coverage ratio. Pursuant to the Credit Agreement, ZGL shall not permit its Fixed Charge Coverage Ratio, which is defined in the Credit Agreement as the ratio of ZGL s annualized modified EBITDA (as defined in the Credit Agreement) during the most recent quarter minus Capital Expenditures (as defined in the Credit Agreement) for the twelve month period ended as of the end of each applicable fiscal quarter to interest expense for that same period, to be less than the minimum ratio for the applicable period set forth below:

	Minimum
Fiscal Quarters Ending	Ratio
September 30, 2014, December 31, 2014 and March 31, 2015	2.00 to 1.0
June 30, 2015, September 30, 2015 and December 31, 2015	2.25 to 1.0
March 31, 2016, June 30, 2016 and September 30, 2016	2.50 to 1.0
December 31, 2016 and for each fiscal quarter thereafter	2.75 to 1.0

The Credit Agreement also requires ZGL and its subsidiaries to comply with customary affirmative and negative covenants, including covenants restricting the ability of ZGL and its subsidiaries, subject to specified exceptions, to incur additional indebtedness, make additional guaranties, incur additional liens on assets, or dispose of assets, pay dividends, or make other distributions, voluntarily prepay certain other indebtedness, enter into transactions with affiliated persons, make investments and amend the terms of certain other indebtedness.

The Credit Agreement contains customary events of default, including among others, non-payment of principal, interest, or other amounts when due, inaccuracy of representations and warranties, breach of covenants, cross default to certain other indebtedness, insolvency or inability to pay debts, bankruptcy, or a change of control.

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#### DESCRIPTION OF CAPITAL STOCK

The following is a description of the material terms and provisions of our common stock and preferred stock, our certificate of incorporation and bylaws. For more complete information, you should read our certificate of incorporation and bylaws, copies of which are or will be filed with the SEC as exhibits to the registration statement, of which this prospectus is a part.

#### **Authorized Capitalization**

Our authorized capital stock consists of 850,000,000 shares of common stock, par value \$0.001 per share, and 50,000,000 shares of preferred stock, par value \$0.001 per share. On March 11, 2015, we had outstanding 239,008,679 shares of common stock, held of record by approximately 629 stockholders of record. Based upon (i) 239,008,679 shares of our common stock that will be outstanding immediately prior to this offering and (ii) the issuance of 4,000,000 shares of common stock in this offering to be sold by us, there will be 243,008,679 shares of our common stock outstanding upon completion of this offering, and no shares of preferred stock will be outstanding.

#### **Common Stock**

## Voting Rights

Each share of common stock entitles the holder to one vote with respect to each matter presented to our stockholders on which the holders of common stock are entitled to vote. Subject to any rights that may be applicable to any then outstanding preferred stock, our common stock votes as a single class on all matters relating to the election and removal of directors on our board of directors and as provided by law. Holders of our common stock do not have cumulative voting rights. Except in respect of matters relating to the election of and removal of directors on our board of directors, and as otherwise provided in our certificate of incorporation, bylaws or required by law, all matters to be voted on by our stockholders must be approved by a majority of the shares present in person or by proxy at the meeting and entitled to vote on the subject matter. In the case of election of directors, all matters to be voted on by our stockholders must be approved by a plurality of the votes entitled to be cast by all shares of common stock. Directors may only be removed for cause by an affirmative vote of 66 2/3% of our common stock.

## Dividend Rights

Subject to preferences that may be applicable to any then-outstanding shares of our preferred stock, the holders of our outstanding shares of common stock are entitled to receive dividends, if any, as may be declared from time to time by our board of directors out of legally available funds. It is our present intention not to pay cash dividends on our common stock for the foreseeable future. We are a holding company and substantially all of our operations are carried out by our subsidiary, ZGL, and its subsidiaries. ZGL s ability to pay dividends to us is limited by the terms of its credit agreement, which in turn may limit our ability to pay dividends on our common stock. See Dividend Policy.

## Liquidation Rights

In the event of any voluntary or involuntary liquidation, dissolution or winding up of our affairs, holders of our common stock would be entitled to share ratably in our assets that are legally available for distribution to our common stockholders after payment of our debts and other liabilities. If we have any preferred stock outstanding at such time, holders of the preferred stock may be entitled to distribution or liquidation preferences. In either such case, we must pay the applicable distribution to the holders of our preferred stock before we may pay distributions to the holders of our common stock.

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## Other Rights

Our stockholders have no preemptive, conversion or other rights to subscribe for additional shares. The rights, preferences and privileges of the holders of our common stock are subject to, and may be adversely affected by, the rights of the holders of shares of any series of our preferred stock that we may designate and issue in the future.

#### Preferred Stock

Our certificate of incorporation authorizes our board of directors to provide for the issuance of up to 50 million shares of preferred stock in one or more series and to fix the preferences, powers and relative, participating, optional or other special rights, and qualifications, limitations or restrictions thereof, including the dividend rate, conversion rights, voting rights, redemption rights and liquidation preference and to fix the number of shares to be included in any such series without any further vote or action by our stockholders. Any preferred stock so issued may rank senior to our common stock with respect to the payment of dividends or amounts upon liquidation, dissolution or winding up, or both. The issuance of preferred stock may have the effect of delaying, deferring or preventing a change in control of our Company without further action by the stockholders and may adversely affect the voting and other rights of the holders of common stock. The issuance of preferred stock with voting and conversion rights may adversely affect the voting power of the holders of common stock, including the loss of voting control to others. At present, we have no plans to issue any shares of preferred stock.

#### **Exclusive Venue**

Unless we consent in writing to the selection of an alternative forum, the sole and exclusive forum for certain legal actions involving the Company will be a state court located within the State of Delaware (or, if no state court located within the State of Delaware has jurisdiction, the federal district court for the District of Delaware). In addition, our bylaws provide that any person bringing any action the subject matter of which is subject to the exclusive venue provision in a court other than those specified, will be deemed to have consented to the personal jurisdiction of the courts specified in connection with any action brought to enforce the forum selection clause.

## Antitakeover Effects of Delaware Law and Our Certificate of Incorporation and Bylaws

Our certificate of incorporation and bylaws also contain provisions that may delay, defer or discourage another party from acquiring control of us. We expect that these provisions, which are summarized below, will discourage coercive takeover practices or inadequate takeover bids. These provisions are also designed to encourage persons seeking to acquire control of us to first negotiate with our board of directors, which we believe may result in an improvement of the terms of any such acquisition in favor of our stockholders. However, they also give our board of directors the power to discourage acquisitions that some stockholders may favor.

## **Undesignated Preferred Stock**

The authorization of undesignated preferred stock in our certificate of incorporation make it possible for our board of directors to issue preferred stock with super voting, special approval, dividend or other rights or preferences on a discriminatory basis that could impede the success of any attempt to acquire us. These and other provisions may have the effect of deferring, delaying or discouraging hostile takeovers, or changes in control or management of our Company.

## Classified Board of Directors

Our certificate of incorporation provides that our board of directors is divided into three classes, with each class serving three-year staggered terms. In addition, our certificate of incorporation provides that directors may only be removed from our board of directors with cause and by an affirmative vote of 66 2/3% of our common stock. These provisions may have the effect of deferring, delaying or discouraging hostile takeovers, or changes in control or management of our Company.

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## Requirements for Advance Notification of Stockholder Meetings, Nominations and Proposals

Our certificate of incorporation provides that special meetings of the stockholders may be called only by a resolution adopted by the affirmative vote of the majority of the directors then in office. Our bylaws prohibit the conduct of any business at a special meeting other than as specified in the notice for such meeting. In addition, any stockholder who wishes to bring business before an annual meeting or nominate directors must comply with the requirements set forth in our bylaws. These provisions may have the effect of deferring, delaying or discouraging hostile takeovers or changes in control or management of our Company.

### Stockholder Action by Written Consent

Pursuant to Section 228 of the DGCL, any action required to be taken at any annual or special meeting of the stockholders may be taken without a meeting, without prior notice and without a vote if a consent or consents in writing, setting forth the action so taken, is signed by the holders of outstanding stock having not less than the minimum number of votes that would be necessary to authorize or take such action at a meeting at which all shares of our stock entitled to vote thereon were present and voted, unless our Company s certificate of incorporation provides otherwise. Our certificate of incorporation provides that any action required or permitted to be taken by our stockholders may be effected at a duly called annual or special meeting of our stockholders and may not be effected by consent in writing by such stockholders.

## Special Meetings

Our bylaws provide that special meetings of stockholders may be called only by the Chairman of our board of directors, our Chief Executive Officer, or our board of directors. Stockholders may not call a special meeting, which may delay the ability of our stockholders to force consideration of proposals or for holders controlling a majority of our capital stock to take any action, including removal of directors.

#### **Business Combinations with Interested Stockholders**

We have elected not to be governed by the provisions of Section 203 of the DGCL; however, our certificate of incorporation includes similar provisions providing that we may not engage in certain business combinations with any interested stockholder for three years following the time that such stockholder became an interested stockholder, unless:

prior to such time, our board of directors approved either the business combination or the transaction which resulted in the stockholder becoming an interested stockholder;

upon consummation of the transaction that resulted in the stockholder becoming an interested stockholder, the interested stockholder owned at least 85% of our voting stock outstanding at the time the transaction commenced, excluding certain shares; or

at or subsequent to that time, the business combination is approved by our board of directors and by the affirmative vote of holders of at least 66 2/3% of our outstanding voting stock that is not owned by the interested stockholder.

Generally, a business combination includes a merger, asset or stock sale or other transaction resulting in a financial benefit to the interested stockholder. Subject to certain exceptions, an interested stockholder is a person who, together with that person s affiliates and associates, owns, or within the previous three years owned, 15% or more of our outstanding voting stock. For purposes of this section only, voting stock has the meaning given to it in Section 203 of the DGCL.

Under certain circumstances, this provision will make it more difficult for a person who would be an interested stockholder to effect various business combinations with us for a three-year period. This provision

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may encourage companies interested in acquiring us to negotiate in advance with our board of directors because the stockholder approval requirement would be avoided if our board of directors approves either the business combination or the transaction which results in the stockholder becoming an interested stockholder. These provisions also may have the effect of preventing changes in our board of directors and may make it more difficult to accomplish transactions that stockholders may otherwise deem to be in their best interests.

Pursuant to our certificate of incorporation, the term interested stockholder does not include the Exempt Stockholders, each of their respective affiliates, and any of their respective direct or indirect transferees and any group to which such persons are a party.

#### Amendments

Any amendments to the foregoing provisions of our certificate of incorporation (other than the designation of preferred stock pursuant to a certificate of designation) require the affirmative vote of at least 66 2/3% of the voting power of all shares of our common stock then outstanding. Our bylaws may be adopted, amended or repealed by (i) our board of directors, or (ii) by the holders of more than 66 2/3% of the voting power of all of the outstanding shares.

## **Corporate Opportunities**

Delaware law permits corporations to adopt provisions renouncing any interest or expectancy in certain opportunities that are presented to the corporation or its officers, directors or stockholders. Our certificate of incorporation provides that, to the fullest extent permitted by law, none of the Exempt Stockholders, any of their respective affiliates or any director, officer, employee or other representative of an Exempt Stockholder or any of their respective affiliates who is also one of our directors, officers or agents (each, an Identified Person ) has any duty to refrain from (i) engaging in the same or similar business activities or lines of business in which we or our affiliates now engage or propose to engage or (ii) otherwise competing with us or our affiliates. To the fullest extent permitted by law, we have renounced any interest or expectancy in, or right to be offered an opportunity to participate in, any business opportunity that may be a corporate opportunity for an Identified Person and us or any of our affiliates, and in the event that any Identified Person acquires knowledge of a potential transaction or other business opportunity that may be a corporate opportunity for itself, himself or herself and for us or our affiliates, such Identified Person has no duty to communicate or offer such transaction or business opportunity to us or any of our affiliates, shall not be liable to us or our stockholders or our affiliates for breach of any fiduciary duty as a stockholder, director, officer or agent of us solely by reason of the fact that such person pursues or acquires such corporate opportunity for itself, himself or herself, or offers or directs such corporate opportunity to another person. These provisions shall not apply to any interest we may have in any corporate opportunity offered to any Identified Person who is one of our officers or directors, if such opportunity is expressly offered to such person solely in his or her capacity as such. No business opportunity will be deemed to be a potential corporate opportunity for us if we are not financially or legally able, nor contractually permitted, to undertake it, if it is not in the line of our business or is of no practical advantage to us, or is one in which we have no interest or reasonable expectancy.

## Listing

Our common stock is listed on the NYSE under the symbol ZAYO.

# **Transfer Agent and Registrar**

The transfer agent and registrar for our common stock is American Stock Transfer & Trust Company LLC.

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#### SHARES ELIGIBLE FOR FUTURE SALE

We cannot predict what effect, if any, sales of shares of our common stock or the availability of shares of our common stock for sale will have on the prevailing market price of our common stock from time to time. The number of shares of our common stock available for future sale into the public markets is subject to legal and contractual restrictions, some of which are described below. The expiration of these restrictions will permit sales of substantial amounts of our common stock in the public market or could create the perception that these sales could occur, which could adversely affect the market price for our common stock and could make it more difficult for us to raise capital through the sale of our equity or equity-related securities at a time and price that we deem acceptable.

Upon the completion of this offering, we expect to have a total of 243,008,679 shares of our common stock outstanding. All of the shares of our common stock sold in this offering will be freely tradable without restriction or further registration under the Securities Act, except for restricted shares held by persons who may be deemed our affiliates, as those terms are defined under Rule 144 of the Securities Act. An affiliate is a person that directly, or indirectly through one or more intermediaries, controls or is controlled by us or is under common control with us.

#### **Rule 144**

In general, pursuant to Rule 144 under the Securities Act in effect on the date of this prospectus, once we have been subject to public company reporting requirements for at least 90 days, a person who is not one of our affiliates at any time during the 90 days preceding a sale and who has beneficially owned the shares of our common stock to be sold for at least six months, including the holding period of any prior owner other than our affiliates, would be entitled to sell those shares without complying with the manner of sale, volume limitation or notice provisions of Rule 144, subject to compliance with the public information requirements of Rule 144. In addition, under Rule 144, a person who is not one of our affiliates at any time during the 90 days preceding a sale, and who has beneficially owned the shares of our common stock to be sold for at least one year, including the holding period of any prior owner other than our affiliates, would be entitled to sell those shares without regard to the requirements of Rule 144. Our affiliates or persons selling on behalf of our affiliates are entitled to sell, upon expiration of the lock-up agreements described below, within any three-month period beginning 90 days after the date of this prospectus, a number of shares that does not exceed the greater of:

1.0% of the number of shares of common stock then outstanding, which is approximately 2,430,087 shares of common stock upon the completion of this offering; and

the average weekly trading volume of our common stock on the NYSE during the four calendar weeks preceding each such sale, subject to certain restrictions.

Sales under Rule 144 by our affiliates or persons selling on behalf of our affiliates are also subject to manner of sale provisions and notice requirements and to the availability of current public information about us. Rule 144 also provides that affiliates relying on Rule 144 to sell shares of our common stock that are not restricted shares must nonetheless comply with the same restrictions applicable to restricted shares, other than the holding period requirement.

## **Lock-up Agreements**

We, our officers, directors and the holders of substantially all of our common stock outstanding immediately prior to our initial public offering, agreed not to sell or otherwise transfer or dispose of any shares of our common stock, subject to specified exceptions, until 180 days after the date of our initial public offering, without the prior written consent of Morgan Stanley & Co. LLC and Barclays Capital Inc. These lock-up restrictions also prohibit these persons and entities from entering into any swap or other arrangement that transfers to another, in whole or in part, any of the economic consequences of ownership of any shares of common stock or any

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securities convertible into or exercisable or exchangeable for shares of common stock for the same 180 day period, subject to specified exceptions, without the prior written consent of Morgan Stanley & Co. LLC and Barclays Capital Inc. Morgan Stanley & Co. LLC and Barclays Capital Inc. have granted a limited partial waiver to us and to the selling stockholders from the lock-up related to our initial public offering, solely with respect to filing the registration statement for the shares to be sold hereby, and they intend to release us and the selling stockholders with respect to the shares to be sold hereby. In addition, we and all our directors and officers and the selling stockholders have agreed with the underwriters for this offering not to sell or otherwise transfer or dispose of any shares of our common stock, subject to specified exceptions, during the period from the date of this prospectus continuing through the date that is 90 days after the date of this prospectus, subject to an extension in certain circumstances, except with the prior written consent of Goldman, Sachs & Co., Barclays Capital Inc., and Morgan Stanley & Co. LLC. See Underwriting for a description of the terms of the lock-up agreements to be executed in connection with this offering. Notwithstanding the foregoing, if (1) during the last 17 days of the applicable restricted period, we issue an earnings release or material news or a material event relating to our company occurs; or (2) prior to the expiration of the applicable period, the restrictions described above (as applicable) shall continue to apply until the expiration of the 18-day period beginning on the issuance of the earnings release or the occurrence of the material news or material event.

After the offering, certain of our employees, including our executive officers, and/or directors may enter into written trading plans that are intended to comply with Rule 10b5-1 under the Securities Exchange Act of 1934. Sales under these trading plans would not be permitted until the expiration of the lock-up agreements relating to the offering described above.

#### **Shares Issued Under 2014 Stock Incentive Plan**

As of December 31, 2014, there were outstanding 721,661 restricted stock units subject to vesting conditions. We have filed a registration statement on Form S-8 under the Securities Act to register shares of our common stock issuable under our 2014 Stock Incentive Plan, including shares issuable upon the vesting of restricted stock units. When issued, the shares registered under such registration statement will be available for sale in the public market, unless such shares are subject to Rule 144 restrictions applicable to our affiliates or the lock-up agreements described above.

## **Registration Rights**

Pursuant to the terms of the Registration Rights Agreement, certain holders of our common stock, including GTCR LLC, Oak Investment Partners, Columbia Capital, M/C Partners, and Charlesbank Capital Partners and certain of their affiliates, are entitled to demand and piggyback registration rights. See Certain Relationships and Related Party Transactions Registration Rights Agreement.

## **Stockholders Agreement**

We have entered into a Stockholders Agreement granting certain rights to GTCR LLC and Charlesbank Capital Partners LLC and their permitted transferees to nominate independent directors and providing for future coordinated sales of our common stock by the parties thereto under certain circumstances. See Certain Relationships and Related Party Transactions Stockholders Agreement.

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#### MATERIAL U.S. FEDERAL INCOME TAX CONSEQUENCES TO NON-U.S. HOLDERS OF OUR

#### COMMON STOCK

The following is a summary of the material U.S. federal income tax consequences to non-U.S. holders (as defined below) associated with the purchase, ownership and disposition of our common stock, but does not purport to be a complete analysis of all the potential tax considerations relating thereto. This summary is based upon the provisions of the Internal Revenue Code of 1986, as amended (the Code), Treasury regulations promulgated thereunder, administrative rulings and judicial decisions, all as of the date hereof. These authorities may be changed, possibly retroactively, and any changes may result in U.S. federal income tax consequences different from those set forth below. We have not sought any ruling from the Internal Revenue Service (the IRS), with respect to the statements made and the conclusions reached in the following summary, and there can be no assurance that the IRS will agree with such statements and conclusions.

This summary also does not address the tax considerations arising under the laws of any state, local or non-U.S. jurisdiction or under U.S. federal gift and estate tax laws, except to the limited extent set forth below. In addition, because this section is a general summary, it does not address all aspects of taxation that may be relevant to particular shareholders in light of their personal investment or tax circumstances, or to certain types of shareholders that are subject to special treatment under the U.S. federal income tax laws, including, without limitation, brokers or dealers in securities, insurance companies, banks or other financial institutions, hybrid entities, regulated investment companies, real estate investment trusts, tax-exempt organizations or accounts, persons holding common stock as a part of a hedging, integrated, conversion transaction, straddle or other risk reduction transaction, traders in securities that elect to use a mark-to-market method of accounting for their securities holdings, persons subject to the alternative minimum tax or the Medicare tax on net investment income, entities or arrangements treated as partnerships for U.S. federal income tax purposes or investors in such entities, persons who acquired our common stock through the exercise of employee stock options or otherwise as compensation for services, persons who do not hold our common stock as a capital asset within the meaning of Section 1221 of the Code, certain former U.S. citizens or long-term residents, U.S. expatriates, controlled foreign corporations, passive foreign investment companies, and persons deemed to sell our common stock under the constructive sale provisions of the Code.

You are urged to consult your tax advisor with respect to the application of the U.S. federal income tax laws to your particular situation, as well as any tax consequences of the purchase, ownership and disposition of our common stock arising under the U.S. federal estate or gift tax rules or under the laws of any state, local, non-U.S. or other taxing jurisdiction or under any applicable tax treaty.

## Non-U.S. Holder Defined

As used in this prospectus, the term non-U.S. holder means a beneficial owner of 5% or less of our common stock that, for U.S. federal income tax purposes, is an individual, corporation, estate or trust and is not any of the following for U.S. federal income tax purposes:

an entity or arrangement treated as a partnership;

an individual who is a citizen or resident of the United States;

a corporation created or organized in the United States or under the laws of the United States or any political subdivision thereof (including the District of Columbia);

an estate whose income is subject to U.S. federal income tax regardless of its source; or

a trust (i) the administration of which is subject to the primary supervision of a U.S. court and that has one or more U.S. persons who have the authority to control all substantial decisions of the trust or (ii) that has a valid election in effect under applicable U.S. Treasury regulations to be treated as a U.S. person.

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#### **Distributions**

We have no present intention to make distributions on our common stock. However, if distributions of cash or property (other than certain stock distributions) are made to non-U.S. holders on shares of our common stock, such distributions generally will constitute dividends for U.S. federal income tax purposes to the extent paid from our current or accumulated earnings and profits, as determined under U.S. federal income tax principles. To the extent those distributions exceed both our current and our accumulated earnings and profits, they will constitute a return of capital and will first reduce your basis in our common stock (determined separately with respect to each share of our common stock), but not below zero, and then will be treated as gain from the sale of that stock.

Any dividend paid to you generally will be subject to U.S. federal withholding tax either at a rate of 30% of the gross amount of the dividend or such lower rate as may be specified by an applicable income tax treaty. In order to receive a reduced treaty rate, you must provide us in a timely manner a properly completed IRS Form W-8BEN or W-8BEN-E, whichever is applicable, or other appropriate version of IRS Form W-8, including a U.S. taxpayer identification number and certifying qualification for the reduced rate. A non-U.S. holder of shares of our common stock eligible for a reduced rate of U.S. federal withholding tax pursuant to an income tax treaty may obtain a refund of any excess amounts withheld by filing an appropriate claim for refund with the IRS in a timely manner. If the non-U.S. holder holds the stock through a financial institution or other agent acting on the non-U.S. holder s behalf, the non-U.S. holder will be required to provide appropriate documentation to the agent, which then will be required to provide certification to us or our paying agent, either directly or through other intermediaries.

Dividends received by you that are effectively connected with your conduct of a U.S. trade or business (and, if an income tax treaty applies, that are attributable to a permanent establishment or fixed base maintained by you in the United States), are exempt from such withholding tax. In order to obtain this exemption, you must provide us with a properly completed IRS Form W-8ECI or other applicable IRS Form W-8 properly certifying such exemption. Such effectively connected dividends, although not subject to withholding tax, generally are subject to U.S. federal income tax on a net income basis at applicable graduated U.S. federal income tax rates, net of certain deductions and credits, and in a manner applicable to U.S. persons. In addition, if you are a non-U.S. holder that is treated as a corporation for U.S. federal income tax purposes, dividends you receive that are effectively connected with your conduct of a U.S. trade or business may also be subject to a branch profits tax at a rate of 30% or such lower rate as may be specified by an applicable income tax treaty.

## Gain on Disposition of Our Common Stock

You generally will not be required to pay U.S. federal income tax, including by way of withholding, on any gain realized upon the sale or other disposition of our common stock unless:

the gain is effectively connected with your conduct of a U.S. trade or business and, if an applicable tax treaty requires, attributable to a U.S. permanent establishment or fixed base maintained by you in the United States;

you are an individual who is present in the United States for a period or periods aggregating 183 days or more during the calendar year in which the sale or disposition occurs and certain other conditions are met; or

our common stock constitutes a U.S. real property interest by reason of our status as a United States real property holding corporation (a USRPHC) for U.S. federal income tax purposes at any time within the shorter of the five-year period preceding your disposition of, or your holding period for, our common stock.

We intend to take the position that we are not currently a USRPHC. However, we have not sought either an opinion or an IRS ruling with respect to whether or not we are a USRPHC, and we cannot guarantee that the IRS

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will not successfully challenge our position. Additionally, because the determination of whether we are a USRPHC depends on the fair market value of our U.S. real property relative to the fair market value of our other business assets, there can be no assurance that we will not become a USRPHC in the future. Even if we become a USRPHC, however, as long as our common stock is regularly traded on an established securities market, such common stock will be treated as U.S. real property interests only if you actually or constructively hold more than 5% of such regularly traded common stock at any time during the shorter of the five-year period preceding your disposition of, or your holding period for, our common stock.

If you are a non-U.S. holder described in the first bullet above, you will be required to pay tax on the net gain derived from the sale under regular graduated U.S. federal income tax rates, and a corporate non-U.S. holder described in the first bullet above also may be subject to the branch profits tax at a 30% rate, or such lower rate as may be specified by an applicable income tax treaty. If you are an individual non-U.S. holder described in the second bullet above, you will be required to pay a flat 30% tax on the gain derived from the sale, which tax may be offset by U.S.-source capital losses for the year. You should consult any applicable income tax or other treaties that may provide for different rules. In addition, if we are determined to be a USRPHC and our common stock is not regularly traded on an established securities market, then a purchaser may be required to withhold 10% of the proceeds payable to a non-U.S. holder from a sale or other taxable disposition of our common stock.

#### **U.S. Federal Estate Taxes**

Our common stock beneficially owned or treated as beneficially owned by an individual who at the time of death is not a citizen or resident of the United States (as specifically defined for U.S. federal estate tax purposes), and certain lifetime transfers of an interest in common stock made by such an individual, will be included in his or her gross estate for U.S. federal estate tax purposes and, therefore, may be subject to U.S. federal estate tax, unless an applicable estate tax treaty provides otherwise. Estates of nonresident alien individuals are generally allowed a statutory credit that has the effect of offsetting the U.S. federal estate tax imposed on the first \$60,000 of the taxable estate.

#### **Backup Withholding and Information Reporting**

Generally, we must report annually to the IRS the amount of dividends paid to you, your name and address, and the amount of tax withheld, if any. A similar report will be sent to you. These information reporting requirements apply even if withholding was not required because the dividends were effectively connected to the conduct of your trade or business within the United States or withholding was reduced or eliminated by an applicable income tax treaty. Pursuant to applicable income tax treaties or other agreements, the IRS may make these reports available to tax authorities in your country of residence.

Payments of dividends on or of proceeds from the disposition of our common stock made to you may be subject to additional information reporting and backup withholding at a current rate of 28% unless you establish an exemption, for example, by properly certifying your non-U.S. status on a Form W-8BEN or W-8BEN-E, whichever is applicable, or another appropriate version of IRS Form W-8. Notwithstanding the foregoing, backup withholding and information reporting may apply if either we or our paying agent has actual knowledge, or reason to know, that you are a U.S. person.

U.S. information reporting and backup withholding generally will not apply to a payment of proceeds of a disposition of common stock where the transaction is effected outside the United States through a non-U.S. office of a non-U.S. broker. However, information reporting requirements, but generally not backup withholding, generally will apply to such a payment if the broker is (i) a U.S. person; (ii) a foreign person that derives 50% or more of its gross income for certain periods from the conduct of a trade or business in the United States; (iii) a controlled foreign corporation as defined in the Code; (iv) a foreign partnership with certain U.S. connections; or (v) a U.S. branch of a foreign bank or a foreign insurance company, unless the broker has documentary evidence in its records that the holder is a non-U.S. holder and certain conditions are met or the holder otherwise establishes an exemption.

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Backup withholding is not an additional tax; rather, the U.S. income tax liability of persons subject to backup withholding will be reduced by the amount of tax withheld. If withholding results in an overpayment of taxes, a refund or credit may generally be obtained from the IRS, provided that the required information is furnished to the IRS in a timely manner. You should consult your own tax advisor regarding application of backup withholding in your particular circumstance and the availability of and procedure for obtaining an exemption from backup withholding under current U.S. Treasury regulations.

#### **FATCA**

Legislation commonly known as FATCA generally will impose a U.S. federal withholding tax of 30% on dividends on and the gross proceeds of a disposition of our common stock, paid to a foreign financial institution (as defined under these rules), unless such institution enters into an agreement with the U.S. government to withhold on certain payments and to collect and provide to the U.S. tax authorities substantial information regarding the U.S. account holders of such institution (which includes certain equity and debt holders of such institution, as well as certain account holders that are foreign entities with U.S. owners) or otherwise establishes an exemption. The legislation also generally will impose a U.S. federal withholding tax of 30% on dividends on and the gross proceeds of a disposition of our common stock paid to a non-financial foreign entity unless such entity provides the withholding agent with a certification identifying certain substantial direct and indirect U.S. owners of the entity, certifies that there are none or otherwise establishes an exemption. The withholding taxes described above currently apply to dividend payments and will apply to payments of gross proceeds from dispositions occurring after December 31, 2016. Under certain circumstances, a non-U.S. holder might be eligible for refunds or credits of such taxes. An intergovernmental agreement between the United States and an applicable foreign country may modify the requirements described in this paragraph. Prospective investors are urged to consult with their own tax advisors regarding the possible implications of this legislation on their investment in our common stock.

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#### UNDERWRITING

Under the terms and subject to the conditions in an underwriting agreement dated the date of this prospectus, the underwriters named below, for whom Goldman, Sachs & Co., Barclays Capital Inc., and Morgan Stanley & Co. LLC are acting as representatives, have severally agreed to purchase, and we and the selling stockholders have agreed to sell to them, severally, the number of shares indicated below:

Name	Number of Shares
Goldman, Sachs & Co.	4,180,000
Barclays Capital Inc.	3,800,000
Morgan Stanley & Co. LLC	3,800,000
RBC Capital Markets, LLC	1,520,000
J.P. Morgan Securities LLC	1,520,000
Citigroup Global Markets Inc.	760,000
SunTrust Robinson Humphrey, Inc.	760,000
Cowen and Company, LLC	532,000
D. A. Davidson & Co.	285,000
Oppenheimer & Co. Inc.	361,000
Raymond James & Associates, Inc.	380,000
Stephens Inc.	380,000
Wells Fargo Securities, LLC	361,000
William Blair & Company, L.L.C.	361,000

Total: 19,000,000

The underwriters are offering the shares of our common stock subject to their acceptance of the shares from us and the selling stockholders and subject to prior sale. The underwriting agreement provides that the obligations of the several underwriters to pay for and accept delivery of the shares of common stock offered by this prospectus are subject to the approval of certain legal matters by their counsel and to certain other conditions. The underwriters are obligated to take and pay for all of the shares of common stock offered by this prospectus, if any such shares are taken. However, the underwriters are not required to take or pay for the shares covered by the underwriters—option to purchase additional shares described below. The offering of the shares by the underwriters is subject to receipt and acceptance and subject to the underwriters—right to reject any order in whole or in part.

The underwriters initially propose to offer part of the shares of our common stock directly to the public at the offering price listed on the cover page of this prospectus and part to certain dealers at a price that represents a concession not in excess of \$0.49230 a share under the public offering price. After the initial offering of the shares of our common stock, the offering price and other selling terms may from time to time be varied by the representatives.

The selling stockholders have granted to the underwriters an option, exercisable for 30 days from the date of this prospectus, to purchase up to 2,850,000 additional shares of our common stock at the public offering price listed on the cover page of this prospectus, less underwriting discounts and commissions. To the extent the option is exercised, each underwriter will become obligated, subject to certain conditions, to purchase about the same percentage of the additional shares of our common stock as the number listed next to the underwriter s name in the preceding table bears to the total number of shares of our common stock listed next to the names of all underwriters in the preceding table.

The following table shows the per share and total public offering price, underwriting discounts and commissions, and proceeds before expenses to us and the selling stockholders. These amounts are shown assuming both no exercise and full exercise of the underwriters option to purchase up to an additional 2,850,000 shares of our common stock from the selling stockholders.

		Total		
	Per Share	No Exercise	Full Exercise	
Public offering price	\$ 27.35	\$ 519,650,000	\$ 597,597,500	
Underwriting discounts and commissions to be paid by:				
The Company	0.8205	3,282,000	3,282,000	
The Selling Stockholders	0.8205	12,307,500	14,645,925	
Proceeds, before expenses, to the Company	26.5295	106,118,000	106,118,000	
Proceeds, before expenses, to the selling stockholders	26.5295	397,942,500	473,551,575	

The estimated offering expenses payable by us, exclusive of the underwriting discounts and commissions, are approximately \$1.1 million. We have agreed to reimburse the underwriters for certain of their out-of-pocket expenses, in an aggregate amount not to exceed \$40,000. In addition, we have granted a right of first refusal to J.P. Morgan Securities LLC with respect to an engagement. FINRA deems this right of first refusal to be an additional item of compensation received by the underwriters, and, under FINRA Rule 5110, such compensation is deemed to have a compensation value of 1% of the offering proceeds.

The underwriters have informed us that they do not intend sales to discretionary accounts to exceed 5% of the total number of shares of our common stock offered by them.

Our common stock is listed on the NYSE under the symbol ZAYO.

In connection with our initial public offering, we, all our directors and officers, and the holders of substantially all of our then outstanding common stock have agreed not to sell or otherwise dispose of any shares of our common stock, subject to specified exceptions, until April 15, 2015 subject to certain extensions, on terms substantially similar to the one described below. Morgan Stanley & Co. LLC and Barclays Capital Inc. have granted a limited partial waiver to us and to the selling stockholders from the lock-up related to our initial public offering, solely with respect to filing the registration statement for the shares to be sold hereby, and they intend to release us and the selling stockholders with respect to the shares to be sold hereby.

We and all directors and officers and the selling stockholders have agreed that, without the prior written consent of Goldman, Sachs & Co., Barclays Capital Inc. and Morgan Stanley & Co. LLC on behalf of the underwriters, we and they will not, during the period ending 90 days after the date of this prospectus (the restricted period):

offer, pledge, sell, contract to sell, sell any option or contract to purchase, purchase any option or contract to sell, grant any option, right or warrant to purchase, lend or otherwise transfer or dispose of, directly or indirectly, any shares of our common stock or any securities convertible into or exercisable or exchangeable for shares of our common stock;

file any registration statement with the Securities and Exchange Commission relating to the offering of any shares of our common stock or any securities convertible into or exercisable or exchangeable for our common stock; or

enter into any swap or other arrangement that transfers to another, in whole or in part, any of the economic consequences of ownership of our common stock;

whether any such transaction described above is to be settled by delivery of common stock or such other securities, in cash or otherwise. In addition, we and each such person agree that, without the prior written consent

of Goldman, Sachs & Co., Barclays Capital Inc. and Morgan Stanley & Co. LLC on behalf of the underwriters, we or such other person will not, during the restricted period, make any demand for, or exercise any right with respect to, the registration of any shares of our common stock or any security convertible into or exercisable or exchangeable for our common stock.

The restrictions described in the immediately preceding paragraph to do not apply to certain limited transfers, including:

the sale of shares to the underwriters under this prospectus;

the issuance by us of common stock or other securities under our equity incentive plans or upon the exercise or vesting of any option or any other derivative security outstanding on the date of this prospectus or the filing of a registration statement on Form S-8 in connection therewith;

the issuance by us of shares of our common stock representing up to five percent of the total number of shares of our issued and outstanding common stock in connection with acquisitions or certain other strategic transactions, provided that the recipients of such shares will be required to sign an agreement not to sell such shares during the remainder of the restricted period on substantially the same terms described herein:

transactions by any person other than us relating to shares of our common stock or other securities acquired in open market transactions after the completion of the offering of the shares; provided that no filing under Section 16(a) of the Securities Exchange Act of 1934, as amended (the Exchange Act ), is required or voluntarily made in connection with subsequent sales of the common stock or other securities acquired in such open market transactions (other than, with respect to holders of our common stock, a filing on Form 5 which would be required to be filed within 45 days after our fiscal year ending on June 30, 2015);

with respect to holders of our common stock, transfers of our common stock as a bona fide gift or charitable contribution, or by will or other mechanism to immediate family members, or distributions to limited partners, members, stockholders or holders of similar equity interests or to affiliates, provided that the recipients of such transfers sign an agreement not to sell such stock during the remainder of the restricted period on substantially the same terms described herein;

the establishment of a trading plan pursuant to Rule 10b5-1 under the Exchange Act for the transfer of shares of our common stock, provided that (i) such plan does not provide for the transfer of our common stock during the restricted period and (ii) to the extent a public announcement or filing under the Exchange Act, if any, is required or voluntarily made regarding the establishment of such plan, such announcement or filing shall include a statement to the effect that no transfer of our common stock may be made under such plan during the restricted period; or

shares distributed to certain of our existing shareholders pursuant to the operating agreement of CII. The restricted period described in the preceding paragraph will be extended if:

during the last 17 days of the restricted period we issue an earnings release or material news event relating to us, or

prior to the expiration of the restricted period, we announce that we will release earnings results during the 16-day period beginning on the last day of the restricted period or provide notification to Goldman, Sachs & Co., Barclays Capital Inc., and Morgan Stanley & Co. LLC of any earnings release or material news or material event that may give rise to an extension of the initial restricted period,

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in which case the restrictions described in the preceding paragraph will continue to apply until the expiration of the 18-day period beginning on the issuance of the earnings release or the occurrence of the material news or material event.

In addition, in the event that any holder of our common stock representing more than five percent (aggregating ownership of affiliates) of our common stock prior to this offering (each, a Major Holder ) is granted an early release from the lock-up restrictions with respect to shares of our common stock in excess of three percent of our total outstanding stock, then certain holders automatically will be granted an equivalent release from their obligations under the lock-up agreement on a pro-rata basis (a Pro-Rata Release ). Such Pro-Rata Release shall not be applicable in the event of any underwritten public offering or sale of our common stock provided that each such holder is given an opportunity to participate on a pro-rata basis in such underwritten primary or secondary public offering with and otherwise pursuant to the same terms and conditions as any Major Holder. Furthermore, our Chief Executive Officer, Dan Caruso, and any entity controlled by him, may transfer by gift to one or more charities or charitable foundations an amount of our common stock with a market value not to exceed \$4 million in the aggregate, inclusive of any amounts transferred by him pursuant to a similar provision in the lock-up agreement he executed in connection with our initial public offering, the recipient of which shall not be required to sign an agreement not to sell such securities during the lock-up period.

Goldman, Sachs & Co., Barclays Capital Inc., and Morgan Stanley & Co. LLC, in their sole discretion, may release our common stock and other securities subject to the lock-up agreements described above in whole or in part, at any time, with or without notice.

In order to facilitate the offering of our common stock, the underwriters may engage in transactions that stabilize, maintain or otherwise affect the price of our common stock. Specifically, the underwriters may sell more shares than they are obligated to purchase under the underwriting agreement, creating a short position. A short sale is covered if the short position is no greater than the number of shares available for purchase by the underwriters under their option to purchase additional shares. The underwriters can close out a covered short sale by exercising their option or purchasing shares in the open market. In determining the source of shares to close out a covered short sale, the underwriters will consider, among other things, the open market price of shares compared to the price available under their option to purchase additional shares. The underwriters may also sell shares in excess of their option, creating a naked short position. The underwriters must close out any naked short position by purchasing shares in the open market. A naked short position is more likely to be created if the underwriters are concerned that there may be downward pressure on the price of our common stock in the open market after pricing that could adversely affect investors who purchase in this offering. As an additional means of facilitating this offering, the underwriters may bid for, and purchase, shares of our common stock in the open market to stabilize the price of our common stock. These activities may raise or maintain the market price of our common stock above independent market levels or prevent or retard a decline in the market price of our common stock. The underwriters are not required to engage in these activities and may end any of these activities at any time. The underwriters may also impose a penalty bid. This occurs when a particular underwriter repays to the underwriters a portion of the underwriting discount received by it because the representatives have repurchased shares sold by or for the account

We, the selling stockholders, and the underwriters have agreed to indemnify each other against certain liabilities, including liabilities under the Securities Act.

A prospectus in electronic format may be made available on websites maintained by one or more underwriters participating in this offering. The representatives may agree to allocate a number of shares of our common stock to underwriters for sale to their online brokerage account holders. Internet distributions will be allocated by the representatives to underwriters that may make Internet distributions on the same basis as other allocations.

The underwriters and their respective affiliates are full service financial institutions engaged in various activities, which may include securities trading, commercial and investment banking, financial advisory, investment management, investment research, principal investment, hedging, financing, and brokerage activities. Certain of the underwriters and their respective affiliates have, from time to time, performed, currently perform, and may in the future perform, various financial advisory and investment banking services for us, for which they received or will receive customary fees and expenses. For example, affiliates of Goldman, Sachs & Co., Barclays Capital Inc., and Morgan Stanley & Co. LLC, and certain of the other underwriters are lenders under our Credit Agreement.

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In addition, in the ordinary course of their various business activities, the underwriters and their respective affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers and may at any time hold long and short positions in such securities and instruments. Such investment and securities activities may involve our securities and instruments. The underwriters and their respective affiliates may also make investment recommendations or publish or express independent research views in respect of such securities or instruments and may at any time hold, or recommend to clients that they acquire, long or short positions in such securities and instruments, and the three representatives and certain of the other underwriters were the initial purchasers in the 2015 Notes Offerings. Furthermore, one of the selling stockholders is an affiliate of Morgan Stanley & Co. LLC, an underwriter for this offering.

## **Selling Restrictions**

#### European Economic Area

In relation to each Member State of the European Economic Area which has implemented the Prospectus Directive (each, a Relevant Member State ) an offer to the public of any shares of our common stock may not be made in that Relevant Member State, except that an offer to the public in that Relevant Member State of any shares of our common stock may be made at any time under the following exemptions under the Prospectus Directive, if they have been implemented in that Relevant Member State:

- (a) to any legal entity which is a qualified investor as defined in the Prospectus Directive;
- (b) to fewer than 100 or, if the Relevant Member State has implemented the relevant provision of the 2010 PD Amending Directive, 150, natural or legal persons (other than qualified investors as defined in the Prospectus Directive), as permitted under the Prospectus Directive, subject to obtaining the prior consent of the representatives for any such offer; or
- (c) in any other circumstances falling within Article 3(2) of the Prospectus Directive, provided that no such offer of shares of our common stock shall result in a requirement for the publication by us or any underwriter of a prospectus pursuant to Article 3 of the Prospectus Directive.

For the purposes of this provision, the expression an offer to the public in relation to any shares of our common stock in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and any shares of our common stock to be offered so as to enable an investor to decide to purchase any shares of our common stock, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State, the expression Prospectus Directive means Directive 2003/71/EC (and amendments thereto, including the 2010 PD Amending Directive, to the extent implemented in the Relevant Member State), and includes any relevant implementing measure in the Relevant Member State, and the expression 2010 PD Amending Directive means Directive 2010/73/EU.

#### **United Kingdom**

Each underwriter has represented and agreed that:

(a) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the Financial Services and Markets Act 2000 (FSMA) received by it in connection with the issue or sale of the shares of our common stock in circumstances in which Section 21(1) of the FSMA does not apply to us; and

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(b) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to the shares of our common stock in, from or otherwise involving the United Kingdom.

#### Hong Kong

The shares may not be offered or sold by means of any document other than (i) in circumstances which do not constitute an offer to the public within the meaning of the Companies Ordinance (Cap.32, Laws of Hong Kong), or (ii) to professional investors within the meaning of the Securities and Futures Ordinance (Cap.571, Laws of Hong Kong) and any rules made thereunder, or (iii) in other circumstances which do not result in the document being a prospectus within the meaning of the Companies Ordinance (Cap.32, Laws of Hong Kong), and no advertisement, invitation or document relating to the shares may be issued or may be in the possession of any person for the purpose of issue (in each case whether in Hong Kong or elsewhere), which is directed at, or the contents of which are likely to be accessed or read by, the public in Hong Kong (except if permitted to do so under the laws of Hong Kong) other than with respect to shares which are or are intended to be disposed of only to persons outside Hong Kong or only to professional investors within the meaning of the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong) and any rules made thereunder.

#### Canada

Each underwriter has agreed that in connection with the distribution of the common stock it will sell the common stock solely to purchasers purchasing as principal that are both accredited investors as defined in National Instrument 45-106 Prospectus and Registration Exemptions and permitted clients as defined in National Instrument 31-103 Registration Requirements, Exemptions and Ongoing Registrant Obligations. Any resale of the common stock must be made in accordance with an exemption from the prospectus requirements and in compliance with the registration requirements of applicable securities laws.

## Singapore

This prospectus has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, this prospectus and any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of the shares may not be circulated or distributed, nor may the shares be offered or sold, or be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to persons in Singapore other than (i) to an institutional investor under Section 274 of the Securities and Futures Act, Chapter 289 of Singapore (the SFA), (ii) to a relevant person, or any person pursuant to Section 275(1A), and in accordance with the conditions, specified in Section 275 of the SFA or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the shares are subscribed or purchased under Section 275 by a relevant person which is: (a) a corporation (which is not an accredited investor) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary is an accredited investor, shares, debentures and units of shares and debentures of that corporation or the beneficiaries—rights and interest in that trust shall not be transferable for 6 months after that corporation or that trust has acquired the shares under Section 275 except: (1) to an institutional investor under Section 274 of the SFA or to a relevant person, or any person pursuant to Section 275(1A), and in accordance with the conditions, specified in Section 275 of the SFA; (2) where no consideration is given for the transfer; or (3) by operation of law.

## Japan

The securities have not been and will not be registered under the Financial Instruments and Exchange Law of Japan (the Financial Instruments and Exchange Law) and each underwriter has agreed that it will not offer or sell

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any securities, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan (which term as used herein means any person resident in Japan, including any corporation or other entity organized under the laws of Japan), or to others for re-offering or resale, directly or indirectly, in Japan or to a resident of Japan, except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the Financial Instruments and Exchange Law and any other applicable laws, regulations and ministerial guidelines of Japan.

#### Brazil

The offer and sale of our common stock will not be carried out by any means that would constitute a public offering in Brazil under Law No. 6,385, of December 7, 1976, as amended, and under CVM Rule (Instrução) No. 400, of December 29, 2003, as amended. The offer and sale of our common stock has not been and will not be registered with the *Comissão de Valores Mobiliários* in Brazil. Any representation to the contrary is untruthful and unlawful. Any public offering or distribution, as defined under Brazilian laws and regulations, in Brazil is not legal without such prior registration. Documents relating to the offering of our common stock, as well as information contained therein, may not be supplied to the public in Brazil, as the offering of common stock is not a public offering of securities in Brazil, nor may they be used in connection with any offer for sale of our common stock to the public in Brazil.

Any offer of our common stock is addressed to the addressee personally, upon such addressee s request and for its sole benefit, and is not to be transmitted to anyone else, to be relied upon by anyone else or for any other purpose either quoted or referred to in any other public or private document or to be filed with anyone without the underwriters prior, express and written consent.

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#### LEGAL MATTERS

The validity of the common stock offered hereby will be passed upon for us by Gibson, Dunn & Crutcher LLP. Certain legal matters will be passed upon for the underwriters by Shearman & Sterling LLP. Certain legal matters will be passed upon for certain of the selling stockholders by Goodwin Procter LLP.

## **EXPERTS**

The consolidated financial statements of Zayo Group Holdings, Inc. as of June 30, 2013 and 2014, and for each of the years in the three-year period ended June 30, 2014, have been included herein in reliance upon the report of KPMG LLP, independent registered public accounting firm, appearing elsewhere herein, and upon the authority of said firm as experts in accounting and auditing.

The consolidated financial statements of AboveNet as of December 31, 2011 and 2010 and for each of the three years in the period ended December 31, 2011, included in this prospectus and in the registration statement have been so included in reliance on the report of BDO USA, LLP, an independent registered public accounting firm, appearing elsewhere herein and in the registration statement, given on the authority of said firm as experts in auditing and accounting.

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#### WHERE YOU CAN FIND MORE INFORMATION

We have filed with the SEC a registration statement on Form S-1 under the Securities Act that registers the shares of our common stock to be sold in this offering. The registration statement, including the attached exhibits, contains additional relevant information about us and our common stock. The rules and regulations of the SEC allow us to omit from this document certain information included in the registration statement.

We are subject to the reporting, proxy and information requirements of the Exchange Act, and as a result are required to file periodic reports, proxy statements and other information with the SEC. These periodic reports, proxy statements and other information are available for inspection and copying at the SEC s public reference room and the website of the SEC referred to above, as well as on our website, www.zayo.com. The contents of our website are not part of this prospectus, and you should not consider the contents of our website in making an investment decision with respect to our common stock.

You may read and copy the reports and other information we file with the SEC at the SEC s Public Reference Room at 100 F Street, N.E., Room 1580, Washington, D.C. 20549. You may also obtain copies of this information by mail from the Public Reference section of the SEC, 100 F Street, N.E., Washington, D.C. 20549, at prescribed rates. You may obtain information regarding the operation of the public reference room by calling 1-800-SEC-0330. The SEC also maintains a website that contains reports, proxy statements and other information about issuers, like us, who file electronically with the SEC. The address of that website is <a href="http://www.sec.gov">http://www.sec.gov</a>.

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# ZAYO GROUP HOLDINGS, INC. AUDITED CONSOLIDATED FINANCIAL STATEMENTS

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## Report of Independent Registered Public Accounting Firm

Board of Directors and Stockholder

Zayo Group Holdings, Inc.:

We have audited the accompanying consolidated balance sheets of Zayo Group Holdings, Inc. and subsidiaries (the Company) as of June 30, 2013 and 2014, and the related consolidated statements of operations, comprehensive loss, stockholder s equity, and cash flows for each of the years in the three-year period ended June 30, 2014. These consolidated financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Zayo Group Holdings Inc. and subsidiaries as of June 30, 2013 and 2014, and the results of their operations and their cash flows for each of the years in the three-year period ended June 30, 2014, in conformity with U.S. generally accepted accounting principles.

/s/ KPMG LLP

Denver, Colorado

September 25, 2014, except as to notes 2(1) and 19(b), which are as of October 6, 2014, and notes 19(c) and 19(d), which are as of October 10, 2014, and note 2(v), which is as of February 24, 2015.

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share data)

	Ju	ne 30, 2013	June 30, 2014
Assets			
Current assets			
Cash and cash equivalents	\$	91,313	297,423
Trade receivables, net of allowance of \$4,036 and \$3,735 as of June 30, 2013			
and 2014, respectively		70,877	59,040
Due from related parties		622	103
Prepaid expenses		19,925	25,616
Deferred income taxes, net		90,628	160,395
Other current assets		2,281	2,402
Current assets of discontinued operations		27,850	
Total current assets		303,496	544,979
Property and equipment, net		2,437,707	2,821,393
Intangible assets, net		640,350	709,655
Goodwill		688,836	845,257
Debt issuance costs, net		99,098	89,380
Deferred income taxes, net		8,106	
Other assets		29,354	39,734
Assets of discontinued operations		44,293	
Total assets	\$	4,251,240	\$ 5,050,398
Liabilities and stockholder s equity			
Current liabilities			
Current portion of long-term debt	\$	16,200	20,450
Accounts payable		33,530	27,015
Accrued liabilities		117,101	162,551
Accrued interest		55,048	57,062
Capital lease obligations, current		6,600	2,415
Deferred revenue, current		37,937	75,393
Current liabilities of discontinued operations		15,344	
Total current liabilities		281,760	344,886
Long-term debt, non-current		2,814,505	3,219,673
Capital lease obligation, non-current		6,567	22,856
Deferred revenue, non-current		344,466	496,911
Stock-based compensation liability		159,320	392,427
Deferred income taxes, net		5,992	134,920
Other long-term liabilities		19,549	22,340

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Liabilities of discontinued operations	12,828	
Total liabilities	3,644,987	4,634,013
Commitments and contingencies (Note 15)		
Stockholder s equity:		
Preferred stock, \$0.001 par value 50,000,000 shares authorized; no shares issued		
and outstanding as of June 30, 2013 and 2014, respectively		
Common stock, \$0.001 par value 850,000,000 shares authorized; 223,000,000		
shares issued and outstanding as of June 30, 2013 and 2014, respectively	223	223
Additional paid-in capital	763,132	755,411
Accumulated other comprehensive loss	(4,755)	14,442
Accumulated deficit	(152,347)	(331,641)
Note receivable from CII		(22,050)
Total stockholder s equity	606,253	416,385
•	·	
Total liabilities and stockholder s equity	\$ 4,251,240	\$ 5,050,398

The accompanying notes are an integral part of these consolidated financial statements.

## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data)

	Year Ended June 30,			
	2012	2013	2014	
Revenue	\$ 375,526	\$1,004,354	\$1,123,187	
Operating costs and expenses				
Operating costs (excluding depreciation and amortization and				
including stock-based compensation Note 13)	139,767	313,655	344,171	
Selling, general and administrative expenses (including stock-based				
compensation Note 13)	80,979	256,594	384,722	
Depreciation and amortization	84,961	324,532	338,268	
Total operating costs and expenses	305,707	894,781	1,067,161	
Operating income	69,819	109,573	56,026	
Operating meonic	0,01	107,575	50,020	
Other expenses				
Interest expense	(50,720)	(202,464)	(203,529)	
Loss on extinguishment of debt	(= =, ==)	(77,253)	(1,911)	
Impairment of cost method investment	(2,248)	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(-,)	
Other income, net	123	326	5,065	
	120	020	2,000	
Total other expenses, net	(52,845)	(279,391)	(200,375)	
1			,	
Earnings/(loss) from continuing operations before provision for				
income taxes	16,974	(169,818)	(144,349)	
Provision/(benefit) for income taxes	26,871	(24,205)	37,295	
		, ,		
Loss from continuing operations	(9,897)	(145,613)	(181,644)	
Earnings from discontinued operations, net of income taxes	8,673	8,396	2,350	
·				
Net loss	<b>\$</b> (1,224)	\$ (137,217)	<b>\$</b> (179,294)	
W. '. Let J				
Weighted-average shares used to compute net loss per share:	222 000	222 000	222 000	
Basic and diluted	223,000	223,000	223,000	
Loss from continuing operations per share:	¢ (0.05)	¢ (0.65)	¢ (0.01)	
Basic and diluted	\$ (0.05)	\$ (0.65)	\$ (0.81)	
Earnings from discontinued operations per share:	¢ 0.04	¢ 0.04	¢ 0.01	
Basic and diluted	\$ 0.04	\$ 0.04	\$ 0.01	
Net loss per share:	¢ (0.01)	¢ (0.61)	¢ (0.00)	
Basic and diluted	\$ (0.01)	\$ (0.61)	\$ (0.80)	

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The accompanying notes are an integral part of these consolidated financial statements.

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

(in thousands)

	Year Ended June 30,				
	2012		2013		2014
Net loss	\$ (1,224)	\$	(137,217)	\$	(179,294)
Foreign currency translation adjustments			(4,755)		19,197
Comprehensive loss	\$ (1,224)	\$	(141,972)	\$	(160,097)

The accompanying notes are an integral part of these consolidated financial statements.

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF STOCKHOLDER S EQUITY

(in thousands, except share data)

				Accumulated			
	C		Additional			Note	Total
	Common Shares	Common Stock	Paid-In Capital	Comprenensiv Loss	exccumulated Deficit	from CII	Stockholder s Equity
Balance at June 30,	Shares	Stock	Сарпат	LUSS	Deficit	Hom CH	Equity
2011	223,000,000	\$ 223	\$ 271,766	\$	\$ (13,906)	\$	\$ 258,083
Conital contributed							
Capital contributed (cash)			127,046				127,046
Non-cash			.,,				,,,
contributions from							
CII, net Stock-based			25,538				25,538
compensation			871				871
Net loss			071		(1,224)		(1,224)
Balance at June 30,					(4= 4=0)		
2012	223,000,000	223	425,221		(15,130)		410,314
Capital contributed							
(cash)			337,126				337,126
Non-cash distributions to CII,							
net			(68)	)			(68)
Stock-based			(00)	,			(00)
compensation			853				853
Foreign currency							
translation adjustment				(4,755)			(4,755)
Net loss				(4,733)	(137,217)		(137,217)
Balance at June 30,							
2013	223,000,000	\$ 223	763,132	(4,755)	(152,347)		606,253
Capital contributed							
(non-cash)			22,050			(22,050)	
Stock-based			101				421
compensation Foreign currency			431	19,197			431 19,197
translation				15,157			17,177

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adjustment							
CII preferred units							
issued for Corelink purchase			1,637				1,637
Spin off of Onvoy			(31,839)				(31,839)
Net loss			(31,037)		(179,294)		(179,294)
					, ,		
Balance at June 30,							
2014	223,000,000	\$ 223	\$ 755,411	\$ 14,442	\$ (331,641)	\$ (22,050)	\$ 416,385

The accompanying notes are an integral part of these consolidated financial statements.

## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## (in thousands)

	Year Ended June 30,			
	2012	2013	2014	
Cash flows from operating activities	Φ (1.004)	Φ (107.017)	Φ (1 <b>7</b> 0 <b>2</b> 0 <b>4</b> )	
Net loss	\$ (1,224)	\$ (137,217)	\$ (179,294)	
Earnings from discontinued operations	8,673	8,396	2,350	
Loss from continuing operations	(9,897)	(145,613)	(181,644)	
Adjustments to reconcile net loss to net cash provided by operating				
activities of continuing operations				
Depreciation and amortization	84,961	324,532	338,268	
Loss on extinguishment of debt	- /-	77,253	1,911	
Loss on disposal of property and equipment	32	,	7-	
Provision for bad debts	729	2,137	1,864	
Non-cash interest expense	4,773	12,313	22,141	
Lease termination charge	,	10,197	ĺ	
Impairment of cost method investment	2,248	.,		
Stock-based compensation	26,253	105,849	253,681	
Additions to deferred revenue	55,041	61,734	163,796	
Amortization of deferred revenue	(13,785)	(43,140)	(55,626)	
Deferred income taxes	28,441	(27,769)	24,198	
Changes in operating assets and liabilities				
Trade receivables	(9,294)	(4,433)	20,542	
Prepaid expenses	1,058	1,879	(1,401)	
Other assets, current and non-current	(3,121)	(11,130)	(1,682)	
Accounts payable and accrued liabilities	(1,504)	17,084	(6,580)	
Payables to related parties, net	5,742	16,799	5,630	
Other liabilities	(4,047)	7,191	(18,614)	
Net cash provided by operating activities of continuing operations	167,630	404,883	566,484	
Cash flows from investing activities				
Purchases of property and equipment	(146,963)	(332,551)	(360,757)	
Broadband stimulus grants received	22,826	9,319		
Acquisition of Corelink Data Centers, LLC, net of cash acquired	·	·	(251)	
Acquisition of Access Communications, Inc., net of cash acquired			(40,068)	
Acquisition of Fiberlink, LLC, net of cash acquired			(43,137)	
Acquisition of CoreXchange, LLC			(17,503)	
Acquisition of Geo Networks Limited, net of cash acquired			(292,332)	
Acquisition of Abovenet, Inc., net of cash acquired		(2,210,043)		

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Acquisition of FiberGate, net of cash acquired		(118,335)	
Acquisition of USCarrier Telecom, LLC		(16,092)	
Acquisition of First Telecom Services, LLC		(109,700)	
Acquisition of Litecast/Balticore, LLC		(22,160)	
Acquisition of Core NAP, LP		(7,080)	(50)
Acquisition of 360networks Holdings (USA), net of cash acquired	(317,891)		
Acquisition of MarquisNet, net of cash acquired	(15,456)		
Acquisition of Arialink, net of cash acquired	(17,926)		
Arialink and MarquisNet purchase consideration returned		2,672	
Net cash used in investing activities of continuing operations	(475,410)	(2,803,970)	(754,098)

## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## **CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)**

## (in thousands)

	Year Ended June 30,			
	2012	2013	2014	
Cash flows from financing activities				
Proceeds from issuance of long-term debt	335,550	3,189,339	423,625	
Proceeds from revolving credit facility			195,000	
Payments on revolving credit facility			(195,000)	
Equity contributions	134,796	343,783		
Distribution to Parent			(136)	
Principal repayments on long-term debt	(1,575)	(1,058,577)	(18,013)	
Principal repayments on capital lease obligations	(1,171)	(1,931)	(7,874)	
Payment of early redemption fees on debt extinguished		(72,117)		
Payment of debt issuance costs	(11,701)	(83,134)	(4,891)	
Change in restricted cash, net	(22,820)	22,666		
Net cash provided by financing activities of continuing operations	433,079	2,340,029	392,711	
	125 200	(50.050)	205.005	
Cash flows from continuing operations	125,299	(59,058)	205,097	
Cash flows from discontinued operations				
Operating activities	12,908	20,905	15,725	
Investing activities	(1,310)	(1,730)	(5,104)	
Financing activities	(12,309)	(11,037)	(7,449)	
Cash flavor from discontinued an austions	(711)	0 120	2 170	
Cash flows from discontinued operations	(711)	8,138	3,172	
Effect of changes in foreign exchange rates on cash		(322)	1,013	
		· · ·		
Net (decrease)/increase in cash and cash equivalents	124,588	(51,242)	206,110	
Continuing operations:				
Cash and cash equivalents, beginning of year	\$ 25,394	\$ 150,693	\$ 91,313	
Cash flows from continuing operations	125,299	(59,058)	205,097	
Effect of changes in foreign exchange rates on cash		(322)	1,013	
Cash and cash equivalents, end of year	\$ 150,693	\$ 91,313	\$ 297,423	
Discontinued operations:				
Cash and cash equivalents, beginning of year	\$ 8,560	\$ 7,849	\$ 15,987	
Cash flows from discontinued operations	(711)	8,138	3,172	
Cash included in spin-off			(19,159)	

Cash and cash equivalents, end of year

\$ 7,849 \$ 15,987 \$

Supplemental disclosure of non-cash, investing and financing activities:			
Cash paid for interest, net of capitalized interest continuing operations	\$ 43,964	\$ 143,518	\$ 175,349
Cash paid for interest, net of capitalized interest discontinued operations	953	611	369
Cash paid for income taxes continuing operations	1,739	2,811	5,724
Non-cash additions to property and equipment from capital			
leases continuing operations	367	11,404	10,469
Increase/(decrease) in accounts payable and accrued expenses for			
purchases of property and equipment, net continuing operations	4,010	15,021	10,876
Increase/(decrease) in accounts payable and accrued expenses for			
purchases of property and equipment, net discontinued operations	(137)	101	4
Interest payment made on behalf of the Company by CII	10,951		
Non-liquidating distribution to common unit holders made by CII on			
behalf of the Company	9,080		
Intercompany loan to CII			22,050

Refer to Note 3 *Acquisitions* for details regarding the Company s recent acquisitions and Note 4 *Spin-off of Business* for details regarding the Company s discontinued operations.

Refer to Note 12 *Equity* to the Company s consolidated financial statements for details of the non-cash capital transactions.

The accompanying notes are an integral part of these consolidated financial statements.

## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## **Notes to Consolidated Financial Statements**

(in thousands except share and per share data)

## (1) ORGANIZATION AND DESCRIPTION OF BUSINESS

Zayo Group Holdings, Inc., a Delaware corporation, was formed on November 13, 2007, and is the parent company of a number of subsidiaries engaged in bandwidth infrastructure services. Zayo Group Holdings, Inc. and its subsidiaries are collectively referred to as Zayo Group Holdings or the Company. The Company s primary operating subsidiary is Zayo Group, LLC (ZGL). Headquartered in Boulder, Colorado, the Company operates bandwidth infrastructure assets, including fiber networks and datacenters, in the United States and Europe to offer:

Physical infrastructure, including dark fiber, mobile infrastructure and colocation services.

Lit services, including wavelengths, Ethernet, IP, and SONET services.

Other services, consisting of Zayo Professional Services.

Zayo Group Holdings is wholly-owned by Communications Infrastructure Investments, LLC ( CII ).

## (2) BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES a. Basis of Presentation

The accompanying consolidated financial statements include all the accounts of the Company and its wholly-owned subsidiaries. All inter-company accounts and transactions have been eliminated in consolidation. The accompanying consolidated financial statements and related notes have been prepared in accordance with accounting principles generally accepted in the United States ( GAAP ).

Unless otherwise noted, dollar amounts and disclosures throughout the Notes to the consolidated financial statements relate to the Company s continuing operations and are presented in thousands of dollars.

Our fiscal year ends June 30 each year, and we refer to the fiscal year ended June 30, 2014 as Fiscal 2014, June 30, 2013 as Fiscal 2013, and the fiscal year ended June 30, 2012 as Fiscal 2012.

## b. Foreign Currency Translation

For operations outside the U.S. that have functional currencies other than the U.S. dollar, assets and liabilities are translated to U.S. dollars at period-end exchange rates, and revenue, expenses and cash flows are translated using monthly average exchange rates during the year. Gains or losses resulting from currency translation are recorded as a component of accumulated other comprehensive loss in stockholder s equity and in the consolidated statements of

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comprehensive loss. The Company considers the majority of its investments in its foreign subsidiaries to be permanently reinvested. The Company s foreign exchange transaction gains and losses are included within Other income/(expense), net in the consolidated statements of operations.

## c. Discontinued Operations

On June 13, 2014, the Company completed a spin-off of Onvoy, LLC and its subsidiaries (OVS), to CII. The spin-off is reported as an equity distribution at carryover basis equal to the net assets and liabilities of OVS on the spin-off date, as the transaction was between entities under common control. See Note 4 Spin-off of Business.

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements (Continued)** 

(in thousands except share and per share data)

The Company determined all significant cash flows and continuing involvement associated with the operations of OVS were discontinued. The results of operations of OVS are reported as discontinued operations in the accompanying consolidated financial statements for all periods presented and is presented net of intercompany eliminations.

## d. Use of Estimates

The preparation of the Company s consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reporting period. Significant estimates are used when establishing allowances for doubtful accounts, reserves for disputed line cost billings, determining useful lives for depreciation and amortization, determining accruals for exit activities associated with real estate leases, assessing the need for impairment charges (including those related to investments, intangible assets and goodwill), determining the fair values of assets acquired and liabilities assumed in business combinations, accounting for income taxes and related valuation allowances against deferred tax assets and estimating the common unit fair values used to compute the stock-based compensation liability. Management evaluates these estimates and judgments on an ongoing basis and makes estimates based on historical experience, current conditions, and various other assumptions that are believed to be reasonable at the time under the circumstances. The results of these estimates form the basis for making judgments about the carrying values of assets and liabilities as well as identifying and assessing the accounting treatment with respect to commitments and contingencies. Actual results may differ from these estimates.

## e. Cash and Cash Equivalents and Restricted Cash

The Company considers all highly liquid investments with original maturities of three months or less to be cash and cash equivalents. Cash equivalents are stated at cost, which approximates fair value. Restricted cash consists of cash balances held by various financial institutions as collateral for letters of credit and surety bonds. These balances are reclassified to cash and cash equivalents when the underlying obligation is satisfied, or in accordance with the governing agreement. Restricted cash balances expected to become unrestricted during the next twelve months are recorded as current assets. As of June 30, 2013 and 2014, respectively, the Company had no current restricted cash balances. Restricted cash balances that are not expected to become unrestricted during the next twelve months are recorded as other non-current assets. As of June 30, 2013 and 2014, the Company had non-current restricted cash balances of \$5,533 and \$5,065, respectively.

## f. Trade Receivables

Trade receivables are recorded at the invoiced amount and do not bear interest. The Company maintains an allowance for doubtful accounts for estimated losses inherent in its trade receivable portfolio. In establishing the required allowance, management considers historical losses adjusted to take into account current market conditions and the customer s financial condition, and the age of receivables and current payment patterns. Account balances are charged

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off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote.

## g. Property and Equipment

The Company s property and equipment include assets in service and under construction or development.

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements (Continued)** 

(in thousands except share and per share data)

Property and equipment is recorded at historical cost or acquisition date fair value. Costs associated directly with network construction, service installations, and development of business support systems, including employee-related costs, are capitalized. Depreciation is calculated on a straight-line basis over the asset s estimated useful life from the date placed into service or acquired. Management periodically evaluates the estimates of the useful life of property and equipment by reviewing historical usage, with consideration given to technological changes, trends in the industry, and other economic factors that could impact the network architecture and asset utilization.

Equipment acquired under capital leases is recorded at the lower of the fair value of the asset or the net present value of the minimum lease payments at the inception of the lease. Depreciation of equipment held under capital leases is included in depreciation and amortization expense, and is calculated on a straight-line basis over the estimated useful lives of the assets, or the related lease term, whichever is shorter.

Management reviews property and equipment for impairment whenever events or changes in circumstances indicate that the carrying value of its property and equipment may not be recoverable. An impairment loss is recognized when the assets carrying value exceeds both the assets estimated undiscounted future cash flows and the assets estimated fair value. Measurement of the impairment loss is then based on the estimated fair value of the assets. Considerable judgment is required to project such future cash flows and, if required, to estimate the fair value of the property and equipment and the resulting amount of the impairment. No impairment charges were recorded for property and equipment during the years ended June 30, 2012, 2013 or 2014.

The Company capitalizes interest for assets that require a period of time to get them ready for their intended use. The amount of interest capitalized is based on the Company s weighted average effective interest rate for outstanding debt obligations during the respective accounting period.

## h. Goodwill and Acquired Intangibles

Intangible assets arising from business combinations, such as acquired customer contracts and relationships (collectively customer relationships), are initially recorded at fair value. The Company amortizes customer relationships primarily over an estimated life of 10 to 20 years, using the straight-line method as this method approximates the timing in which the Company expects to receive the benefit from the acquired customer relationship assets.

Goodwill represents the excess of the purchase price over the fair value of the net identifiable assets acquired in a business combination. Goodwill is reviewed for impairment at least annually in April, or more frequently if a triggering event occurs between impairment testing dates. The Company s impairment assessment begins with a qualitative assessment to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying value. The qualitative assessment includes comparing the overall financial performance of the reporting units against the planned results used in the last quantitative goodwill impairment test. Additionally, each reporting unit s fair value is assessed in light of certain events and circumstances, including macroeconomic conditions, industry and market considerations, cost factors, and other relevant entity- and reporting unit-specific events. The selection and

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assessment of qualitative factors used to determine whether it is more likely than not that the fair value of a reporting unit exceeds the carrying value involves significant judgments and estimates. If it is determined under the qualitative assessment that it is more likely than not that the fair value of a reporting unit is less than its carrying value, then a two-step quantitative impairment test is performed. Under the first step, the estimated fair value of the reporting unit is compared with its carrying value (including goodwill). If the fair value of the reporting unit exceeds its carrying value, step two does not need to be performed. If the estimated fair value of the reporting unit is less than its carrying value, an indication of goodwill impairment exists for the

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# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements (Continued)** 

(in thousands except share and per share data)

reporting unit and the enterprise must perform step two of the impairment test (measurement). Under step two, an impairment loss is recognized for any excess of the carrying amount of the reporting unit s goodwill over the implied fair value of that goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit in a manner similar to a purchase price allocation in acquisition accounting. The residual amount after this allocation is the implied fair value of the reporting unit goodwill. Fair value of the reporting unit under the two-step assessment is determined using a combination of both income and market-based variation approaches. The inputs and assumptions to valuation methods used to estimate the fair value of reporting units involves significant judgments. The Company conducted its last quantitative two-step impairment analysis in the third quarter of fiscal 2013 and has conducted qualitative assessments since that time.

The Company reviews its indefinite-lived intangible assets for impairment at least annually in April and involves comparing the estimated fair value of indefinite-lived intangible assets to their respective carrying values. To the extent the carrying value of indefinite-lived intangible assets exceeds the fair value, the Company will recognize an impairment loss for the difference. The Company performed a qualitative assessment to determine whether it was more likely than not that the fair value of these assets was in excess of the carrying value for the year ended June 30, 2014 and has concluded there is no indication of impairment.

Intangible assets with finite useful lives are amortized over their respective estimated useful lives and reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. No impairment charges were recorded for goodwill or intangibles during the years ended June 30, 2012, 2013 or 2014.

# i. Derivative Financial Instruments

Derivative instruments are recorded in the balance sheet as either assets or liabilities, measured at fair value. The Company has historically entered into interest rate swaps to convert a portion of its floating-rate debt to fixed-rate debt and has not applied hedge accounting; therefore, the changes in the fair value of the interest rate swaps are recognized in earnings as adjustments to interest expense. The principal objectives of the derivative instruments are to minimize the cash flow interest rate risks associated with financing activities. The Company does not use financial instruments for trading purposes. The Company utilizes interest rate swap contracts in connection with debt instruments entered into during the July 2012 financing transactions. See Note 9 *Long-term Debt*, for further discussion of the Company s debt obligations and Note 14 *Fair Value Measurements*, for a discussion of the fair value of the interest rate swaps.

# j. Revenue Recognition

The Company recognizes revenues derived from leasing fiber optic telecommunications infrastructure and the provision of telecommunications and colocation services when the service has been provided and when there is persuasive evidence of an arrangement, the fee is fixed or determinable, customer acceptance has been obtained with relevant contract terms, and collection of the receivable is reasonably assured. Taxes collected from customers and

remitted to a governmental authority are reported on a net basis and are excluded from revenue.

Most revenue is billed in advance on a fixed-rate basis. An immaterial amount of revenue is billed in arrears on a transactional basis determined by customer usage. The Company often bills customers for upfront charges, which are non-refundable. These charges relate to activation fees, installation charges or prepayments for future services and are influenced by various business factors including how the Company and customer agree to structure the payment terms. These upfront charges are deferred and recognized over the underlying contractual term. The Company also defers costs associated with customer activation and installation to the extent of upfront amounts received from customers, which are recognized as expense over the same period for which the associated revenue is recognized.

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# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

The Company typically records revenues from leases of dark fiber, including indefeasible rights-of-use ( IRU ) agreements, over the term that the customer is given exclusive access to the assets. Dark fiber IRU agreements generally require the customer to make a down payment upon the execution of the agreement with monthly IRU fees paid over the contract term; however, in some cases, the Company receives up to the entire lease payment at the inception of the lease and recognizes the revenue ratably over the lease term. Revenue related to professional services to provide network management and technical support is recognized as services are provided.

In determining the appropriate amount of revenue and related reserves to reflect in its consolidated financial statements, management evaluates payment history, credit ratings, customer financial performance, and historical or potential billing disputes and related estimates are based on these factors and assumptions.

### k. Operating Costs and Expenses

The Company s operating costs and expenses consist primarily of network expense (Netex), compensation and benefits, network operations expense (Netops), stock-based compensation, other expenses, and depreciation and amortization.

Netex consists of third-party network service costs resulting from the leasing of certain network facilities, primarily leases of circuits and dark fiber, from carriers to augment the Company s owned infrastructure, for which it is generally billed a fixed monthly fee. Netex also includes colocation facility costs for rent and license fees paid to the landlords of the buildings in which the Company s colocation business operates, along with the utility costs to power those facilities.

Compensation and benefits expenses include salaries, wages, incentive compensation and benefits. Employee-related costs that are directly associated with network construction, service installations and development of business support systems are capitalized and amortized to operating costs and expenses over the customer life. Compensation and benefits expenses related to the departments attributed to generating revenue are included in Operating costs while compensation and benefits expenses related to the sales, product, and corporate departments are included in Selling, general and administrative expenses in the consolidated statements of operations.

Netops expense include all of the non-personnel related expenses of operating and maintaining the network infrastructure, including contracted maintenance fees, right-of-way costs, rent for cellular towers and other places where fiber is located, pole attachment fees, and relocation expenses. Netops expense is included in Operating costs in the consolidated statements of operations.

Stock-based compensation expense contains two components, common unit awards classified as liabilities and, to a lesser extent, preferred unit awards classified as equity. Stock-based compensation expense is included, based on the responsibilities of the awarded recipient, in either Operating costs or Selling, general and administrative expenses in the consolidated statements of operations.

Other expenses include expenses such as property tax, franchise fees, and colocation facility maintenance, which relate to operating our network and are therefore included in Operating costs as well as travel, office expense and other administrative costs that are included in Selling, general and administrative expenses . Other expenses are included in either Operating costs or Selling, general and administrative expenses in the consolidated statement of operations depending on their relationship to generating revenue or association with sales and administration.

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# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

Transaction costs include expenses associated with professional services (i.e. legal, accounting, regulatory, etc.) rendered in connection with acquisitions or disposals (including spin-offs), travel expense, severance expense incurred on the date of acquisition or disposal, and other direct expenses incurred that are associated with signed and/or closed acquisitions or disposals. Transaction costs are included in Selling, general and administrative expenses in the consolidated statements of operations.

Related to Netex, the Company recognizes the cost of these facilities or services when it is incurred in accordance with contractual requirements. The Company routinely disputes incorrect billings. The most prevalent types of disputes include disputes for circuits that are not disconnected on a timely basis and usage bills with incorrect records. Depending on the type and complexity of the issues involved, it may take several quarters to resolve disputes.

In determining the amount of such operating expenses and related accrued liabilities to reflect in its consolidated financial statements, management considers the adequacy of documentation of disconnect notices, compliance with prevailing contractual requirements for submitting such disconnect notices and disputes to the provider of the facilities, and compliance with its interconnection agreements with these carriers. Significant judgment is required in estimating the ultimate outcome of the dispute resolution process, as well as any other costs that may be incurred to conclude the negotiations or settle any litigation.

### l. Reclassification of Network Related Expenses

The Company has historically included certain network related expenses associated with the operations, support and maintenance of its network assets and technical facilities, including compensation and related benefits and stock-based compensation expense associated with personnel involved in these activities, within the line item. Selling, general and administrative expenses—in its consolidated statement of operations. The Company has changed its presentation of these network related expenses to be included in operating costs in its consolidated statements of operations to differentiate costs attributed to generating revenue from selling, general and administrative expenses. This reclassification does not impact the Company—s previously reported total operating costs and expenses, operating income subtotal or net loss total for the periods presented. The following tables reflect the reclassification of network related expenses from—Selling, general and administrative expenses—to—Operating costs—for the Fiscal 2012 annual period and each of the quarters and annual periods for Fiscal 2013 and Fiscal 2014.

	Yea	ır Ended
(in thousands)	June	e 30, 2012
Operating costs, as originally stated	\$	82,083
Reclassification of network related expenses		57,684
Operating costs, as adjusted	\$	139,767

Selling, general and administrative expenses, as adjusted \$	80,979
Reclassification of network related expenses	(57,684)
Selling, general and administrative expenses, as originally stated	138,663

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# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

			al 2013 Qu cember	arter Ended March		Ye	ar Ended
	September 30		31	31	June 30	Jur	ne 30, 2013
Operating costs, as originally stated Reclassification of network related	\$ 34,686	\$	38,000	\$ 37,343	\$ 35,848	\$	145,877
expenses	43,404		35,523	40,611	48,240		167,778
Operating costs, as adjusted	<b>\$ 78,090</b>	\$	73,523	\$ 77,954	\$ 84,088	\$	313,655
Selling, general and administrative expenses, as originally stated	\$ 97,602	\$	108,088	\$ 95,536	\$ 123,146	\$	424,372
Reclassification of network related expenses	(43,404)	Ψ	(35,523)	(40,611)	(48,240)	Ψ	(167,778)
Selling, general and administrative expenses, as adjusted	\$ 54,198	\$	72,565	\$ 54,925	\$ 74,906	\$	256,594
		Dec	cember	arter Ended March			ar Ended
	September 30		31	31	June 30		ie 30, 2014
Operating costs, as originally stated Reclassification of network related	\$ 36,927	\$	36,819	\$ 37,133	\$ 39,523	\$	150,402
expenses	43,035		49,189	48,003	53,542		193,769
Operating costs, as adjusted	\$ 79,962		86,008	85,136	93,065	\$	344,171
Selling, general and administrative expenses, as originally stated	\$119,100	\$	135,869	\$ 144,337	\$ 179,185	\$	578,491
Reclassification of network related							
expenses	(43,035)		(49,189)	(48,003)	(53,542)		(193,769)
Selling, general and administrative expenses, as adjusted	\$ 76,065	\$	86,680	\$ 96,334	\$ 125,643	\$	384,722

The annual financial information for Fiscal 2012 and the interim and annual financial information for Fiscal 2013 and Fiscal 2014 have been adjusted accordingly in the Company s condensed consolidated statements of operations and Note 18 *Quarterly Financial Data* presented herein.

# m. Stock-Based Compensation

The common units granted by the Company s parent company, CII, to the employees and independent directors of Zayo Group Holdings are considered stock-based compensation with terms that require the awards to be classified as liabilities due to cash settlement features. As such, the Company accounts for these awards as a liability and re-measures the liability at each reporting date. These awards typically vest over a period of three or four years with the first vesting date occurring one year after the grant date and the remaining unvested shares vesting pro-rata over the remaining term. The common units may fully vest subsequent to a sale of CII or its subsidiaries. The stock compensation expense associated with the common unit liability is recognized on a straight-line basis over the requisite service period of three to five years but is adjusted each reporting period such that the liability is equal to the fair value of the awards attributed to expense. Subsequent to the vesting period end date, changes to the fair value of the liability classified awards are recognized as stock-based compensation expense until the awards are settled.

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# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

The preferred units granted by the Company sultimate parent company, CII, to the employees and independent directors of the Company are considered stock-based compensation with terms that require the awards to be classified as equity. As such, the Company accounts for these awards as equity, which requires the cost to be measured at the grant date based on the fair value of the award. The cost is recognized as expense over the requisite service period. Preferred unit awards typically vest over a period of three or four years with the first vesting date occurring one year after the grant date and the remaining unvested units vesting pro-rata over the remaining term and may fully vest subsequent to a sale of CII or its subsidiaries.

Determining the fair value of share-based awards at the grant date and subsequent reporting dates requires judgment. If actual results differ significantly from these estimates, stock-based compensation expense and the Company s results of operations could be materially impacted.

### n. Legal Costs

Costs incurred to hire and retain external legal counsel to advise the Company on regulatory, litigation and other matters is expensed as the related services are received.

# o. Deferred Offering Costs

Through June 30, 2014, the Company has incurred approximately \$2,130 in costs related to our proposed initial public offering. These costs have been deferred and will be recorded as a reduction to the anticipated proceeds from the offering at the time of closing. Deferred offering costs are included in Other assets in the consolidated balance sheets.

### p. Government Grants

The Company has received grant money from the National Telecommunications and Information Administration (NTIA) Broadband Technology Opportunity Program (BTOP). The BTOP program is intended to support the deployment of broadband infrastructure, encourage sustainable adoption of broadband service, and develop and maintain a nationwide public map of broadband service capability and availability, under which recipients are required to comply with certain operational and reporting requirements as it relates to these broadband infrastructure assets. The Company has accounted for grant money received for reimbursement of capital expenditures as a reduction of the cost of the asset in arriving at its carrying value. The grant is thus recognized in earnings over the useful life of a depreciable asset by way of a reduced depreciation charge.

# q. Income Taxes

The Company recognizes income taxes under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are

expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in earnings in the period that includes the enactment date.

Estimating the future tax benefit associated with deferred tax assets requires significant judgment. Deferred tax assets arise from a variety of sources, the most significant being: tax losses that can be carried forward to be utilized against taxable income in future years; and expenses recognized in the Company s financial statements but disallowed in the Company s tax return until the associated cash flow occurs.

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# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements (Continued)** 

(in thousands except share and per share data)

The Company records a valuation allowance to reduce its deferred tax assets to the amount that is expected to be recognized. The valuation allowance is established if, based on available evidence, it is more-likely-than-not that all or some portion of the asset will not be realized due to the inability to generate sufficient taxable income in the period and/or of the character necessary to utilize the benefit of the deferred tax asset. When evaluating whether it is more-likely-than-not that all or some portion of the deferred tax asset will not be realized, all available evidence, both positive and negative, that may affect the realizability of deferred tax assets is identified and considered in determining the appropriate amount of the valuation allowance. The Company continues to monitor its financial performance and other evidence each quarter to determine the appropriateness of the Company s valuation allowance. At each balance sheet date, existing assessments are reviewed and, if necessary, revised to reflect changed circumstances.

The analysis of the Company s ability to utilize its NOL balance is based on the Company s forecasted taxable income. The forecasted assumptions approximate the Company s best estimates, including market growth rates, future pricing, market acceptance of the Company s products and services and future expected capital investments. If the Company is unable to meet its taxable income forecasts in future periods the Company may change its conclusion about the appropriateness of the valuation allowance which could create a substantial income tax expense in the Company s consolidated statement of operations in the period such change occurs.

Deferred tax liabilities related to investments in foreign subsidiaries and foreign corporate joint ventures that are essentially permanent in duration are not recognized until it becomes apparent that such amounts will reverse in the foreseeable future.

The Company records interest related to unrecognized tax benefits and penalties in the provision for income taxes.

# r. Earnings/(Loss) per Share

Basic earnings/(loss) per share is computed as net income/(loss) divided by the weighted-average number of common shares outstanding for the period. Diluted earnings (loss) per share is computed as net income (loss) divided by the weighted-average number of common shares outstanding for the period plus common stock equivalents consisting of shares subject to stock-based awards with exercise prices less than or equal to the average market price of the Company s common stock for the period, to the extent their inclusion would be dilutive. Potential dilutive securities are excluded from the computation of diluted earnings (loss) per share if their effect is anti-dilutive.

Basic and diluted net loss per share is calculated as follows:

Fiscal Year Ended
June 30, June 30, June 30,
2012 2013 2014

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Numerator:			
Loss from continuing operations	\$ (9,897)	\$ (145,613)	\$ (181,644)
Earnings from discontinued operations	8,673	8,396	2,350
Net loss	\$ (1,224)	\$ (137,217)	\$ (179,294)
Denominator:			
Weighted-average common shares outstanding, basic and diluted	223,000	223,000	223,000
Loss from continuing operations per share	\$ (0.05)	\$ (0.65)	\$ (0.81)
Earnings from discontinued operations per share	\$ 0.04	\$ 0.04	\$ 0.01
Net loss per common share	\$ (0.01)	\$ (0.61)	\$ (0.80)

# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements (Continued)** 

(in thousands except share and per share data)

### s. Fair Value of Financial Instruments

Relevant accounting literature defines and establishes a framework for measuring fair value, and requires expanded disclosures about fair value measurements. It also emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and defines fair value as the price that would be received to sell an asset or transfer a liability in an orderly transaction between market participants at the measurement date. Valuation techniques that may be used include the market approach (comparable market prices), the income approach (present value of future income or cash flow) and the cost approach (cost to replace the service capacity of an asset or replacement cost), which are each based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company s market assumptions.

### Fair Value Hierarchy

A fair value hierarchy is established that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrument s categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The three levels of inputs that are used to measure fair value are:

### Level 1

Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Company has the ability to access.

#### Level 2

Inputs to the valuation methodology include:

quoted prices for similar assets or liabilities in active markets;

quoted prices for identical or similar assets or liabilities in inactive markets;

inputs other than quoted prices that are observable for the asset or liability; and

inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

# Level 3

Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The Company views fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities required to be recorded at fair value, management considers the principal or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset or liability, such as inherent risk, transfer restrictions, and risk of nonperformance.

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# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements (Continued)** 

(in thousands except share and per share data)

### t. Concentration of Credit Risk

Financial instruments that potentially subject the Company to concentration of credit risk consist principally of cash investments and accounts receivable. The Company s cash and cash equivalents are primarily held in commercial bank accounts in the United States. The Company limits its cash investments to high-quality financial institutions in order to minimize its credit risk.

The Company s trade receivables, which are unsecured, are geographically dispersed. During the years ended June 30, 2014 and 2013, the Company had no single customer that exceeded 10% of total revenue. During the year ended June 30, 2012, the Company had one customer that accounted for 12% of the total revenue recognized during the period. As of June 30, 2014, the Company had one customer with a trade receivable balance of 12% of total receivables. No customers trade receivable balance as of June 30, 2013 exceeded 10% of the Company s consolidated net trade receivable balance.

# u. Recently Issued Accounting Pronouncements

### **Discontinued Operations**

On April 10, 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-08 Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity. The amendments in the ASU change the criteria for reporting discontinued operations for all public and nonpublic entities. The amendments also require new disclosures about discontinued operations and disposals of components of an entity that do not qualify for discontinued operations reporting. The ASU is effective prospectively for disposals (or classifications as held-for-sale) that occur within annual periods beginning on or after December 15, 2014, and interim periods within those annual periods, for public entities, with early adoption permitted for disposals (or classifications as held-for-sale) that have not been reported in financial statements previously issued or available for issuance. The Company has not yet adopted the guidance under this ASU.

# Revenue Recognition

On May 28, 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers*, which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective. The new standard is effective for us on or after July 1, 2017. Early application is not permitted. The standard permits the use of either the retrospective or cumulative effect transition method. The Company is evaluating the effect that ASU 2014-09 will have on its consolidated financial statements and related disclosures. The Company has not yet selected a transition method nor has it determined the effect of the standard on its ongoing financial reporting.

# v. Adjustments to Purchase Accounting Estimates Associated with Fiscal 2014 Acquisitions

# Access and FiberLink

During the first quarter of Fiscal 2015, the Company finalized its acquisition accounting for Access Communications, Inc. ( Access ) and FiberLink, LLC ( FiberLink ) and its previously reported allocation of the purchase consideration associated with these acquisitions as a result of changes to the original fair value estimates of certain items acquired. These changes are the result of additional information obtained since June 30, 2014 that related to facts and circumstances that existed at the respective acquisition dates. Related to the Access acquisition, property, plant and equipment increased by \$3,052, customer relationship intangible

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# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

assets increased by \$2,000, and deferred tax liabilities increased by \$2,015 related to the Company s final valuation of non-working capital acquired assets and the related deferred tax impacts. Related to the FiberLink acquisition, property, plant and equipment increased by \$9,855, customer relationship intangible assets increased by \$2,100, and deferred tax assets increased by \$683 related to the Company s final valuation of non-working capital acquired assets and the related deferred tax impacts. The Company has recast the previously reported consolidated balance sheet as of June 30, 2014 in connection with the finalization of acquisition accounting for these acquisitions in the accompanying consolidated balance sheets. The Company did not recast the previously reported consolidated statement of operations for the year ended June 30, 2014 due to the immaterial effect of the related adjustments.

Previously reported provisional allocations of goodwill to the Waves and Dark Fiber reporting units have been adjusted as of June 30, 2014 in relation to the Geo acquisition, with a corresponding increase in goodwill allocated to the Waves reporting unit of \$27,475 and an offsetting decrease in goodwill allocated to the Dark Fiber reporting unit.

### (3) ACQUISITIONS

The Company has consummated 32 transactions accounted for as business combinations since inception. The acquisitions were executed as part of the Company s business strategy of expanding through acquisitions. The acquisitions of these businesses have allowed the Company to increase the scale at which it operates, which in turn affords the Company the ability to increase its operating leverage, extend its network reach, and broaden its customer base.

The accompanying consolidated financial statements include the operations of the acquired entities from their respective acquisition dates.

# Acquisitions During the Year Ended June 30, 2012

360networks Holdings (USA) Inc. ( 360networks )

On December 1, 2011, the Company acquired all of the outstanding equity interest in 360networks for a contractual purchase price of \$345,000. In connection with the agreement, the Company agreed to assume a net working capital deficit of approximately \$26,400 and acquired \$709 in cash balances. In March 2012, the Company received \$400 in cash from an escrow account as a final working capital adjustment. As a result, the net consideration paid for the transaction was \$317,891. The acquisition was funded with proceeds from a prior \$315,000 senior secured term loan facility, which was entered into on December 1, 2011 and cash on hand.

Included in the \$345,000 contractual purchase price was VoIP360, Inc., a legal subsidiary of 360networks. The VoIP360, Inc. entity held substantially all of 360networks 
Voice over Internet Protocol ( VoIP ) and other voice product offerings. Concurrently with the close of the 360networks acquisition, the Company contributed 360networks VoIP operations to OVS. On the contribution date, the Company estimated the fair value of the VoIP assets and

liabilities that were distributed to OVS to be \$11,700, which is netted within the caption Net assets contributed to OVS presented in the purchase price allocation table below. The acquisition was considered a stock purchase for tax purposes.

Mercury Marquis Holdings, LLC ( MarquisNet )

On December 31, 2011, the Company entered into an Asset Purchase Agreement with MarquisNet. The agreement was consummated on the same date, at which time the Company acquired substantially all of the net

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# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

assets of MarquisNet for a purchase price of \$15,875, subject to post-closing adjustments. In connection with the agreement, the parties estimated the Company would assume a net working capital deficit of approximately \$419. The Company also received an escrow refund totaling \$1,875 related to the resolution of contingent purchase price adjustments in connection with the MarquisNet acquisition. As such, the consideration paid for the transaction was reduced to \$13,581. The acquisition was funded with a draw on the Company s revolving line-of-credit, which was subsequently repaid. The acquisition was considered an asset purchase for tax purposes.

Control Room Technologies, LLC, Allegan Fiber Communications, LLC and Lansing Fiber Communications (collectively Arialink)

On May 1, 2012, the Company acquired 100% of the equity interest in Arialink. The purchase price, which was funded with cash on hand, was \$17,129, net of cash acquired and an escrow refund totaling \$797 related to the resolution of contingent purchase price adjustments in connection with the Arialink acquisition. The acquisition was considered an asset purchase for tax purposes.

Included in the Arialink acquisition were certain assets and liabilities that supported Arialink s managed service product offerings. Concurrently with the close of the Arialink acquisition, the Company contributed the portion of Arialink s business that supported those managed service product offerings to OVS. The Company s estimate of the fair value of the net assets contributed to OVS is approximately \$1,752.

### Acquisitions During the Year Ended June 30, 2013

AboveNet, Inc. ( AboveNet )

On July 2, 2012, the Company acquired 100% of the outstanding capital stock of AboveNet, previously a publicly traded company listed on the New York Stock Exchange, in exchange for cash of approximately \$2,210,043, net of cash acquired. The purchase price was based upon the price of \$84 per share agreed to in the Agreement and Plan of Merger and the number of AboveNet shares outstanding on July 2, 2012. The acquisition was funded through cash proceeds raised through financing transactions that occurred in July 2012. The acquisition was considered a stock purchase for tax purposes.

FiberGate Holdings, Inc. (FiberGate)

On August 31, 2012, the Company acquired 100% of the equity interest in FiberGate, a privately held corporation, for total consideration of \$118,335. The acquisition was funded with cash on hand. \$17,550 of the purchase price is currently held in escrow pending the expiration of the working capital and indemnification adjustment period. The acquisition was considered a stock purchase for tax purposes.

USCarrier Telecom, LLC ( USCarrier )

In connection with the October 1, 2010 acquisition of AFS, the Company acquired an ownership interest in USCarrier. As of June 30, 2012, the Company owned 55% of the outstanding Class A membership units and 34% of the outstanding Class B membership units of USCarrier. On October 1, 2012, the Company acquired the remaining equity interests in USCarrier not previously owned for total consideration of \$16,092. The purchase price was paid with cash on hand. The acquisition was considered an asset purchase for tax purposes.

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# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

First Telecom Services, LLC (First Telecom)

On December 14, 2012, the Company acquired 100% of the equity interest in First Telecom, for total consideration of \$109,700. The purchase price was paid with cash on hand. The acquisition was considered an asset purchase for tax purposes.

Litecast/Balticore, LLC ( Litecast )

On December 31, 2012, the Company acquired 100% of the equity interest in Litecast for total consideration of \$22,160. The purchase price was paid with cash on hand. The acquisition was considered an asset purchase for tax purposes.

Core NAP, L.P. ( Core NAP )

On May 31, 2013, the Company acquired substantially all of the net assets of Core NAP for a purchase price of approximately \$7,080. The purchase price was paid with cash on hand. The acquisition was considered an asset purchase for tax purposes.

### Acquisitions During the Year Ended June 30, 2014

Corelink Data Centers, LLC (Corelink )

On August 1, 2013, the Company entered into an asset purchase agreement to acquire Corelink. The transaction was consummated on the same date, at which time the Company acquired substantially all of the net assets of this business for consideration of approximately \$1,982, comprised of 301,949 preferred units of CII with an estimated fair value of \$1,637 and cash of \$344 (\$251 net of cash acquired). The acquisition was considered a stock purchase for tax purposes. The cash consideration was paid with cash on hand.

Access Communications, Inc. ( Access )

On October 1, 2013, the Company acquired 100% of the equity interest in Access, a Minnesota corporation, for cash consideration of \$40,068, net of cash acquired, of which \$4,000 is currently held in escrow pending the expiration of the indemnification adjustment period. The acquisition was considered a stock purchase for tax purposes. The purchase price was \$40,068 and was paid with cash on hand.

FiberLink, LLC (FiberLink)

On October 2, 2013, the Company acquired 100% of the equity interest in FiberLink, an Illinois limited liability company, for cash consideration of \$43,137, which was primarily funded with available funds drawn on the Company s revolving credit facility.

CoreXchange, Inc. ( CoreXchange )

On March 4, 2014, the Company acquired 100% of the equity interest in CoreXchange, a data center, bandwidth and managed services provider located in Dallas, Texas for consideration of \$17,503, net of cash acquired. Through the transaction, the Company acquired one new data center operation located at 8600 Harry Hines Blvd. and secured additional square footage in its existing data center. The consideration was paid with cash on hand. \$1,775 is currently held in escrow pending the expiration of the indemnification adjustment period. The acquisition was considered an asset purchase for tax purposes.

# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements (Continued)** 

(in thousands except share and per share data)

Geo Networks Limited (Geo)

On May 16, 2014, the Company acquired 100% of the equity interest in Ego Holdings Limited, a London-based dark fiber provider. The consideration consisted of cash of £ 174,308 (or \$292,332), net of cash acquired, and was funded with a combination of cash on hand and available funds drawn on the Company s Revolver. In conjunction with the acquisition, the Company repaid Geo s existing debt obligations to the note holders totaling £ 113,376 and £ 69,124 was paid to the shareholders. The acquisition was considered an asset purchase for tax purposes.

# Recently Closed Acquisitions

Neo Telecoms ( Neo )

On July 1, 2014, the Company acquired a 96% equity interest in Neo, a Paris-based bandwidth infrastructure company. The agreement also includes a contractual mechanism to acquire the remaining 4% equity interest on or after December 31, 2015. The purchase price of 57,156 Euros (or \$78,075) was in consideration of acquiring 96% equity ownership in Neo and is subject to certain adjustments post-closing. The consideration consisted of cash and was paid with cash on hand available from the proceeds of the Sixth Amendment to the Company s Term Loan Facility. \$8,710 of the purchase price is currently held in escrow pending the expiration of the indemnification adjustment period. The acquisition was considered an asset purchase for tax purposes.

Colo Facilities Atlanta ( AtlantaNAP )

On July 1, 2014, the Company acquired 100% of the equity interest in AtlantaNAP, a data center and managed services provider in Atlanta, for cash consideration of \$52,500. \$5,250 of the purchase price is currently held in escrow pending the expiration of the indemnification adjustment period. The acquisition was considered an asset purchase for tax purposes.

# **Acquisition Method Accounting Estimates**

The Company initially recognizes the assets and liabilities acquired from the aforementioned acquisitions based on its preliminary estimates of their acquisition date fair values. As additional information becomes known concerning the acquired assets and assumed liabilities, management may make adjustments to the opening balance sheet of the acquired company up to the end of the measurement period, which is no longer than a one year period following the acquisition date. The determination of the fair values of the acquired assets and liabilities assumed (and the related determination of estimated lives of depreciable tangible and identifiable intangible assets) require significant judgment. As of June 30, 2014, the Company has not completed its fair value analysis and calculations in sufficient detail necessary to arrive at the final estimates of the fair value of the non-working capital acquired assets and assumed liabilities, including the allocations to property, plant and equipment, goodwill and intangible assets, deferred revenue and resulting deferred taxes related to its acquisitions of Access, FiberLink, CoreXchange, and Geo. All information presented with respect to non-working capital and certain working capital acquired assets and liabilities

assumed as it relates to these acquisitions is preliminary and subject to revision pending the final fair value analysis. During the year ended June 30, 2014, the Company finalized its fair value analysis and resulting purchase accounting for the AboveNet, FiberGate, USCarrier, First Telecom, Litecast, and Core NAP acquisitions consummated in Fiscal 2013 and the Corelink acquisition consummated in Fiscal 2014.

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# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

The table below reflects the Company s estimates of the acquisition date fair values of the acquired assets and liabilities assumed from its Fiscal 2012 acquisitions:

Acquisition date	Dece	networks ember 1, 2011	Dece	equisNet mber 31, 2011	M	alink ay 1, 012
Cash	\$	709	\$		\$	74
Other current assets		10,722		64		97
Property and equipment		167,116		1,295		8,873
Deferred tax assets, net		88,600				741
Intangibles		23,959		7,874		6,807
Goodwill		96,811		4,735		3,753
Other assets		214				31
Total assets acquired		388,131		13,968	2	0,376
Current liabilities		32,304		254		1,295
Deferred revenue		45,455				2,685
Other liabilities		3,472		133		945
Total liabilities assumed		81,231		387		4,925
Net assets acquired		306,900		13,581	1	5,451
Net assets contributed to OVS		11,700				1,752
Less cash acquired		(709)				(74)
Net consideration paid	\$	317,891	\$	13,581	\$ 1	7,129

The table below reflects the Company s estimates of the acquisition date fair values of the assets and liabilities assumed from its Fiscal 2013 acquisitions:

Acquisition date	boveNet July 2, 2012	Au	bergate gust 31, 2012	USCarrie October 1 2012			Litecast December 3 2012	31, Co	re NAP 31, 2013
Cash	\$ 141,586	\$	2,278	\$	\$		\$	\$	
Other current assets	46,501		4,912	1,297	'	5,901	25	6	198

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Property and equipment	1,477,320	58,975	19,361	63,543	386	2,507
Deferred tax assets, net	42,126		1,986	19,238	51	
Intangibles	480,366	35,963	6,820	17,135	12,510	4,105
Goodwill	381,634	53,783	5,376	48,382	9,867	986
Other assets	12,564	58	27	60		
Total assets acquired	2,582,097	155,969	34,867	154,259	23,070	7,796
Current liabilities	78,371	1,508	3,742	4,560	209	543
Deferred revenue	146,016	2,541	2,206	39,999	701	
Other liabilities	6,081					173
Deferred tax liability, net		31,307				
Total liabilities assumed	230,468	35,356	5,948	44,559	910	716
Net assets acquired	2,351,629	120,613	28,919	109,700	22,160	7,080
Cost method investment in						
USCarrier			(12,827)			
Less cash acquired	(141,586)	(2,278)				
Net consideration paid	\$ 2,210,043	\$ 118,335	\$ 16,092	\$ 109,700	\$ 22,160	\$ 7,080

# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

The table below reflects the Company s estimates of the acquisition date fair values of the assets and liabilities assumed from its Fiscal 2014 acquisitions:

Acquisition date	Corelink August 1, 2013	Access October 1, 2013	Fiberlink October 2, 2013	CoreXchange March 4, 2014	Geo May 16, 2014
Cash	\$ 93	\$ 1,162	\$ 1	\$	\$ 13,739
Other current assets	521	2,284	811	893	11,060
Property and equipment	15,856	11,453	15,960	3,009	219,535
Deferred tax assets, net			7,658	158	
Intangibles	156	18,000	19,300	10,148	61,164
Goodwill	2,950	23,898	19,755	4,458	91,249
Other assets	545		142	44	9,873
Total assets acquired	20,121	56,797	63,627	18,710	406,620
Current liabilities	718	957	1,286	607	22,226
Deferred revenue	219	5,054	19,203	395	40,807
Capital lease obligations	14,240			205	
Deferred tax liability, net	2,962	9,556			37,516
Total liabilities assumed	18,139	15,567	20,489	1,207	100,549
Net assets acquired Less cash acquired	1,982 (93)	41,230 (1,162)	43,138 (1)	17,503	306,071 (13,739)
Net consideration paid	\$ 1,889	\$ 40,068	\$ 43,137	\$ 17,503	\$ 292,332

The goodwill arising from the Company s acquisitions results from the cost synergies, anticipated incremental sales to the acquired company s customer base and economies-of-scale expected from the acquisitions. The Company has allocated the goodwill to the reporting units (in existence on the respective acquisition dates) that were expected to benefit from the acquired goodwill. The allocation was determined based on the excess of the fair value of the acquired business over the fair value of the individual assets acquired and liabilities assumed that were assigned to the reporting units. Note 7 *Goodwill*, displays the allocation of the Company s acquired goodwill to each of its reporting units.

In each of the Company s Fiscal 2012, 2013, and 2014 acquisitions, the Company acquired certain customer relationships. These relationships represent a valuable intangible asset, as the Company anticipates continued business

from the acquired customer bases. The Company s estimate of the fair value of the acquired customer relationships is based on a multi-period excess earnings valuation technique. The fair value of the acquired customer relationships for each acquisition was determined to be as follows: 2012 acquisitions 360networks, \$19,923; MarquisNet, \$7,874; Arialink, \$6,807; 2013 acquisitions AboveNet, \$478,112; FiberGate, \$35,963; USCarrier, \$6,820; First Telecom, \$17,135; LiteCast, \$12,510; CoreNap, \$4,105; 2014 acquisitions Access, \$18,000; Fiberlink, \$19,300; CoreXchange, \$10,148; and Geo, \$41,906. For Fiscal 2012 acquisitions, the Company estimated the useful life of the acquired customer relationships to be approximately 20 years as it relates to Arialink and 360networks and 11 years for MarquisNet. For Fiscal 2013 acquisitions, the Company estimated the useful life of the acquired customer relationships to be approximately 20 years as it relates to AboveNet, FiberGate, Litecast and USCarrier and 15 years for First Telecom and 11 years for CoreNAP. For Fiscal 2014 acquisitions, the Company estimates the useful life of the acquired customer relationships to be approximately 20 years as it relates to Access and Fiberlink, 11 years to CoreXchange, and 12 years to Geo.

# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

The previous owners of AboveNet, 360networks, First Telecom, and Geo had entered into various agreements, including IRU agreements with other telecommunication service providers to lease fiber and other bandwidth infrastructure in exchange for upfront cash payments. The Company accounted for acquired deferred revenue at its acquisition date fair value, which was determined utilizing both the income and market approaches. The income approach was based upon management—s assessment of the cost of the network encumbered by the IRU contracts in place, as well as the future costs to be incurred in connection with the Company—s continuing legal obligation associated with the acquired IRU contracts plus a reasonable profit margin. The market approach incorporated the actual up-front payments received by AboveNet, 360networks, First Telecom and Geo under contracts entered into within close proximity to the acquisition date, as those were recent market transactions between parties unrelated to the Company, and comparable transactions that the Company had entered into with other third-party customers within 18 months of the acquisition. A fair value of \$146,016, \$45,455, \$39,999, and \$40,807 was assigned to the acquired deferred revenue balance of AboveNet, 360networks, First Telecom, and Geo, respectively. The acquired deferred revenue is being recognized over a weighted average remaining contract term of 9.1 years, 12.5 years, 14.2 years, and 9.7 years for the AboveNet, 360networks, First Telecom, and Geo acquisitions, respectively.

Purchase Accounting Estimates Associated with Deferred Taxes

The three largest acquisitions completed in the last three years were 360networks, AboveNet, and Geo.

Based on the Company s fair value assessment related to deferred tax assets acquired in the 360networks, AboveNet, and Geo acquisitions, a value of \$88,600, \$42,126, and \$(37,516), respectively, was assigned to the acquired net deferred tax assets/(liabilities).

In conjunction with the finalization of acquisition accounting for 360networks and AboveNet, the Company completed a change in ownership analysis, within the meaning of Section 382 of the Internal Revenue Code (IRC). Section 382 of the IRC limits an acquiring company s ability to utilize net operating loss carryforwards (NOLs) previously generated by an acquired company in order to reduce future taxable income. As a result of the Company s acquisition of AboveNet and 360networks, the Company is subject to annual limitations on usage of the acquired \$1,008,755 and \$84,500 of NOLs generated by AboveNet and 360networks prior to the acquisition date.

The tax effect of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are as follows:

	360networks December 1, 2011				Geo 16, 2014
Deferred income tax assets:					
Net operating loss carry forwards	\$	33,111	\$	405,292	\$ 2,529
Property and equipment		41,071			

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Deferred revenue	16,456	49,140	4,908
Accrued expenses	2,301	12,243	
Allowance for doubtful accounts	16	2,435	
Total deferred income tax assets	92,955	469,110	7,437
Deferred income tax liabilities:			
Property and equipment		(249,963)	(32,720)
Intangible assets	(4,355)	(177,021)	(12,233)
Total deferred income tax liabilities	(4,355)	(426,984)	(44,953)
Net deferred income tax assets/(liabilities)	\$ 88,600	\$ 42,126	\$ (37,516)

# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements (Continued)** 

(in thousands except share and per share data)

### **Transaction Costs**

Transaction costs include expenses associated with professional services (i.e., legal, accounting, regulatory, etc.) rendered in connection with signed and/or closed acquisitions or disposals (including spin-offs), travel expense, severance expense incurred on the date of acquisition or disposal, and other direct expenses incurred that are associated with such acquisitions or disposals. The Company incurred transaction costs of \$6,630, \$14,204, and \$5,295 during the years ended June 30, 2012, 2013 and 2014. Transaction costs have been included in selling, general and administrative expenses in the consolidated statements of operations and in cash flows from operating activities in the consolidated statements of cash flows during these periods.

# Pro-forma Financial Information (Unaudited)

The unaudited pro forma results presented below include the effects of the Company's Fiscal 2013 acquisitions of AboveNet, Fibergate, USCarrier, First Telecom, Litecast, and Core NAP and the Company's Fiscal 2014 acquisitions of Corelink, Access, Fiberlink, CoreXchange, and Geo as if each acquisition occurred on July 1, 2012. The pro forma loss for the years ended June 30, 2013 and 2014 includes the additional depreciation and amortization resulting from the adjustments to the value of property and equipment and intangible assets resulting from purchase accounting and a net increase to revenue during 2013 and net decrease to revenue during 2014 as a result of the acquisition date valuation of acquired deferred revenue. The pro forma results also include interest expense associated with debt used to fund the acquisitions. The pro forma results do not include any anticipated cost synergies or other expected benefits of the acquisitions. The unaudited pro forma financial information below is not necessarily indicative of either future results of operations or results that might have been achieved had the acquisitions been consummated as of July 1, 2012.

	Year Ende	d June 30,
	(Unau	dited)
	2013	2014
Revenue	\$ 1,086,462	\$ 1,174,823
Loss from continuing operations	\$ (265,328)	\$ (184,667)

The Company is unable to determine the amount of revenue associated with each acquisition recognized in the post-acquisition period as a result of integration activities.

### (4) SPIN-OFF OF BUSINESS

On June 13, 2014, the Company completed a spin-off of OVS, a company that provides voice and managed services. Prior to the spin-off, on March 7, 2014, OVS converted from a corporation to an LLC. At that time, certain tax attributes were retained by the Company in connection with the conversion, primarily deferred tax assets associated

with net operating loss carryforwards totaling \$13,680. On the spin-off date, the remaining net assets of OVS were distributed to CII.

The Company determined that all significant cash flows and continuing involvement associated with the operations of OVS were discontinued. The results of operations of OVS are reported as discontinued operations in the accompanying consolidated financial statements for all periods presented and are presented net of intercompany eliminations.

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# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

The following table presents the book value of the assets and liabilities presented and disclosed as discontinued operations for OVS as of June 30, 2013 and June 13, 2014 (spin-off date), respectively:

	June 30, 2013	June 13, 2014
Cash	\$ 15,987	\$ 19,159
Other current assets	10,130	12,479
Property and equipment	21,065	22,985
Intangibles	11,673	10,337
Goodwill	3,833	3,833
Deferred tax asset (including current portion)	8,579	
Other assets	876	989
Total assets	72,143	69,782
Current liabilities	15,356	13,008
Long term debt (including current portion)	4,306	4,680
Deferred tax liability (including current portion)		5,490
Other liabilities	8,510	14,765
Total liabilities	28,172	37,943
Net book value of assets	\$ 43,971	\$ 31,839

Earnings from discontinued operations, net of income taxes in the accompanying consolidated statements of operations are comprised of the following:

			Period
			Ended
	Year En	Year Ended June 30,	
	2012	2013	2014
Revenues	\$ 74,671	\$ 80,241	\$ 75,736
Earnings before income taxes	\$ 14,467	\$ 17,003	\$ 10,074
Income tax expense	5,794	8,607	7,724

Earnings from discontinued operations, net of income taxes

\$ 8,673

\$ 8,396

\$ 2,350

# (5) INVESTMENT

In connection with the American Fiber Systems (AFS) acquisition, the Company acquired an ownership interest in USCarrier. As of June 30, 2012, the Company s ownership in USCarrier was comprised of 55% of the outstanding Class A membership units and 34% of the outstanding Class B membership units. As discussed in Note 3 *Acquisitions*, on October 1, 2012, the Company acquired the remaining equity interest in USCarrier. At the time of the AFS acquisition, management estimated the fair value of its interest in USCarrier to be \$15,075. In valuing the Company s interest in USCarrier, management used both an income- and market-based approach to estimate the acquisition date fair value.

Although the Company had a significant ownership position in USCarrier prior to the October 1, 2012 acquisition, as a result of certain historical disputes with the board of managers of USCarrier, the Company was unable to exercise control or significant influence over USCarrier s operating and financial policies. As a result, the Company accounted for this investment utilizing the cost method of accounting from the date of the AFS acquisition.

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# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

Based on the agreed upon purchase price for the remaining outstanding equity interests included in the August 15, 2012 purchase agreement, the fair value of the Company s original ownership interest in USCarrier was determined to be \$12,827, and as such, the Company wrote-down the carrying value of its investment in USCarrier to its fair value and recognized an impairment of \$2,248 during the year ended June 30, 2012.

# (6) PROPERTY AND EQUIPMENT

Property and equipment, including assets held under capital leases, was comprised of the following:

	Estimated useful lives	As of June 30,	
	(in years)	2013	2014
Land	N/A	\$ 712	\$ 712
Building leasehold and site improvements	15 to 20	50,106	64,734
Furniture, fixtures and office equipment	3 to 7	4,278	5,722
Computer hardware	3 to 5	14,155	16,674
Software	3	7,623	9,345
Machinery and equipment	5 to 7	59,217	94,892
Fiber optic equipment	8	485,782	583,697
Circuit switch equipment	10	11,173	11,817
Packet switch equipment	5	41,133	62,844
Fiber optic network	15 to 20	1,958,231	2,449,831
Construction in progress	N/A	249,168	258,873
Total		2,881,578	3,559,141
Less accumulated depreciation		(443,871)	(737,748)
Property and equipment, net		\$ 2,437,707	\$ 2,821,393

Total depreciation expense, including depreciation of assets held under capital leases, for the years ended June 30, 2012, 2013 and 2014 was \$70,357, \$280,128, and \$294,125, respectively.

Included within the Company s property and equipment balance are assets under capital leases with a cost of \$72,260 and \$117,174 with associated accumulated depreciation of \$13,217 and \$24,011 as of June 30, 2013 and 2014, respectively. The Company recognized depreciation expense associated with assets under capital leases of \$3,142, \$8,512 and \$10,794 for the years ended June 30, 2012, 2013 and 2014, respectively.

During the years ended June 30, 2012 and 2013, the Company received a total of \$22,826 and \$9,319, respectively, in grant money from the NTIA s Broadband Technology Opportunities Program for reimbursement of property and equipment expenditures. The Company has accounted for these funds as a reduction of the cost of its fiber optic network. No grant reimbursements were received by the Company during the year ended June 30, 2014.

During the years ended June 30, 2012, 2013 and 2014, the Company capitalized interest in the amounts of \$5,472, \$12,970, and \$12,636, respectively. The Company capitalized \$9,373, \$28,613, and \$42,685 of direct labor costs to property and equipment accounts during the years ended June 30, 2012, 2013 and 2014, respectively.

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

#### (7) GOODWILL

The Company s goodwill balance was \$688,836 and \$845,257 as of June 30, 2013 and 2014, respectively. Additions to goodwill during the year ended June 30, 2013 relate to the acquisitions of AboveNet, FiberGate, USCarrier, First Telecom, Litecast, and Core NAP (See Note 3 *Acquisitions*). Additions to goodwill during the year ended June 30, 2014 relate to the acquisitions of Corelink, Access, Fiberlink, CoreXchange, and Geo.

The Company s reporting units are comprised of its Strategic Product Groups (SPGs): Zayo Dark Fiber (Dark Fiber), Zayo Wavelength Services (Waves), Zayo SONET Services (SONET), Zayo Ethernet Services (Ethernet), Zayo IP Services (IP), Zayo Mobile Infrastructure Group (MIG), Zayo Colocation (zColo), and Zayo Professional Services (ZPS). The following rollforward reflects the allocation of goodwill acquired in the Company s Fiscal 2013 and 2014 acquisitions to the Company s reporting units (in thousands):

	Dark Fiber	Waves	SONET	Ethernet	IP	MIG	zColo	ZPS	Total
As of June 30,	11.041	,,,	501(21			1,110	20010	21.5	2 0 0012
2012	\$ 59,966	\$ 56,554	\$ 13,164	\$ 24,020	\$20,978	\$10,026	\$ 5,571	\$	\$ 190,279
Additions:									ĺ
AboveNet	23,288	156,823	36,506	66,607	58,174	27,819	5,114	7,303	381,634
FiberGate	53,783								53,783
USCarrier	855	1,908	444	810	708	338	313		5,376
First Telecom	48,310	29	7	12	11	5	8		48,382
Litecast	8,277	706	164	300	262	125	33		9,867
Core NAP							986		986
Foreign currency translation	(1,164)	(155)		(42)	(60)		(50)		(1,471)
As of June 30, 2013	193,315	215,865	50,285	91,707	80,073	38,313	11,975	7,303	688,836
Additions:									
Corelink							2,950		2,950
Access	13,536			4,873	125	5,364			23,898
Fiberlink	19,755								19,755
CoreXchange							4,458		4,458
Geo	40,627	50,622							91,249
Foreign currency	2,651	3,488		157	226		249	7,340	14,111

translation and other

As of June 30,

**2014** \$269,884 \$269,975 \$50,285 \$96,737 \$80,424 \$43,677 \$19,632 \$14,643 **\$845,257** 

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# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

## (8) INTANGIBLE ASSETS

Identifiable acquisition-related intangible assets as of June 30, 2013 and 2014 were as follows:

	Gross Carrying Amount	cumulated nortization	Net
June 30, 2013			
Finite-Lived Intangible Assets			
Customer relationships	\$ 721,659	\$ (86,407)	\$635,252
Tradenames	1,179	(590)	589
Underlying rights	1,075	(54)	1,021
	723,913	(87,051)	636,862
Indefinite-Lived Intangible Assets			
Certifications	3,488		3,488
Total	\$ 727,401	\$ (87,051)	\$ 640,350
June 30, 2014			
Finite-Lived Intangible Assets			
Customer relationships	\$ 789,210	\$ (104,187)	\$ 685,023
Tradenames	85	(11)	74
Underlying rights	1,760	(116)	1,644
	791,055	(104,314)	686,741
Indefinite-Lived Intangible Assets			
Underlying rights	19,426		19,426
Certifications	3,488		3,488
Total	\$ 813,969	\$ (104,314)	\$ 709,655

The weighted average remaining amortization period for the Company s customer relationships and trade name assets as of June 30, 2014, is 16.2 years and 1.0 years, respectively. The Company has determined that certain underlying rights (including easements) and the certifications have indefinite lives. The amortization period for underlying rights (including easements) is 20 years. The amortization of intangible assets for the years ended June 30, 2012, 2013 and 2014 was \$14,604, \$44,404 and \$44,143, respectively.

During the years ended June 30, 2013 and 2014, the Company wrote off \$548 and \$27,167 in fully amortized intangible assets, respectively. Estimated future amortization of finite-lived intangible assets is as follows:

 Year Ended June 30,

 2015
 \$ 46,547

 2016
 46,364

 2017
 46,364

 2018
 46,364

 2019
 46,364

 Thereafter
 454,738

Total \$686,741

### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

#### (9) LONG-TERM DEBT

As of June 30, 2013 and 2014, long-term debt was as follows:

(dollars in thousands)	June 30, 2013	June 30, 2014
Term Loan Facility due 2019	\$ 1,603,800	\$ 2,010,776
8.125% Senior Secured First Priority Notes due 2020	750,000	750,000
10.125% Senior Unsecured Notes due 2020	500,000	500,000
Total debt obligations	2,853,800	3,260,776
Unamortized discount on senior Secured Term Loan due 2019	(23,095)	(20,653)
Carrying value of debt	2,830,705	3,240,123
Less current portion	(16,200)	(20,450)
Long-term debt, less current portion	\$ 2,814,505	\$3,219,673

On July 2, 2012, ZGL and Zayo Capital issued \$750,000 aggregate principal amount of 8.125% senior secured first-priority notes due 2020 (the Senior Secured Notes) and \$500,000 aggregate principal amount of 10.125% senior unsecured notes due 2020 (the Senior Unsecured Notes, and together with the Senior Secured Notes, the Notes). On July 2, 2012, ZGL and Zayo Capital also entered into a \$250,000 senior secured revolving credit facility (the Revolver) and a \$1,620,000 senior secured term loan facility, issued at a \$30,000 discount, which accrues interest at floating rates (the Term Loan Facility); the interest rate on the Term Loan Facility was initially LIBOR plus 5.875% (subject to a 7.125% floor) and the interest rate on the Revolver was initially LIBOR plus 5.375%. A portion of the net proceeds from the Notes and the Term Loan Facility, together with cash on hand and equity contributions (See Note 12 *Equity*), were used to extinguish the Company s prior term loan facility and revolver, to finance the cash tender offer for and subsequent redemption of the Company s prior senior secured notes, to pay the cash consideration for the AboveNet acquisition, and to pay associated fees and expenses.

In connection with the debt extinguishment activities discussed above, the Company recognized an expense in July 2012 of \$64,975 associated with debt extinguishment costs, including a cash expense of \$39,798 associated with the payment of early redemption fees on the Company s previous indebtedness and non-cash expenses of \$17,032 associated with the write-off of the Company s unamortized debt issuance costs and \$8,145 associated with writing-off the net unamortized discount on the debt balances extinguished.

On October 5, 2012, ZGL and Zayo Capital entered into a second amendment (the Second Amendment) to the agreement governing its Term Loan Facility and Revolver (the Credit Agreement). Under the terms of the Second Amendment, effective October 5, 2012, the interest rate on the Term Loan Facility was adjusted to bear an interest

rate at LIBOR plus 4.0% (subject to a 5.25% floor), which represented a decrease of 187.5 basis points from the original Credit Agreement. The Second Amendment also reduced the interest rate on the Revolver by 187.5 basis points.

On February 27, 2013, ZGL and Zayo Capital entered into a Fourth Amendment (the Fourth Amendment ) to the Company s Credit Agreement. Under the terms of the Fourth Amendment, effective February 27, 2013, the interest rate on the Term Loan Facility was further adjusted to bear interest at LIBOR plus 3.5% (subject to a 4.5% floor). The amended terms represent a downward adjustment of 50 basis points on the spread and a further 25 basis point reduction minimum floor. Under the terms of the Fourth Amendment, the Revolver bore interest at LIBOR plus 3.00%, based on ZGL s current leverage ratio, which represented a 50 basis point reduction. The

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements (Continued)** 

(in thousands except share and per share data)

Fourth Amendment also amended certain terms and provisions of the Credit Agreement, including removing the senior secured and total leverage maintenance covenants and increasing the total leverage ratio required to be met in order to incur certain additional indebtedness from 5.00:1.00 to 5.25:1.00 as a multiple of EBITDA (as defined in the Credit Agreement).

In connection with the aforementioned amendments, the Company incurred early redemption call premiums of \$16,200 and \$16,119 for the Second Amendment and Fourth Amendment, respectively. The early redemption call premiums were paid with cash on hand to the syndicate of creditors in the Term Loan Facility. Prior to the consummation of the amendments, the Company requested the consent of all creditors holding balances in the Term Loan Facility to the amended terms. \$15,261 and \$15,040 of the early call premium paid to consenting creditors in the Second and Fourth Amendments, respectively, have been accounted for as additional debt issuance costs for the modified obligations during the year ended June 30, 2013, which are being amortized over the term of the Term Loan Facility using the effective interest method. The remaining call premium of \$939 and \$1,079 associated with the Second and Fourth Amendments, respectively, that was paid to non-consenting creditors has been recorded as a loss on extinguishment of debt on the consolidated statements of operations for the year ended June 30, 2013. Existing and/or new creditors replaced the non-consented commitments, such that the full amount of the Term Loan Facility s commitments were replaced in both the Second and Fourth Amendments. The principal payment of \$344,452 to the non-consenting creditors is reflected on the consolidated statement of cash flows as a principal payment on long-term debt, and the corresponding \$344,452 received from new creditors is reflected as proceeds from issuance of long-term debt.

In connection with the Second and Fourth Amendments, the Company recognized an expense of \$12,278 during the year ended June 30, 2013 associated with debt extinguishment costs. The loss on extinguishment of debt associated with the amendments includes the aforementioned early call premiums paid to non-consenting creditors, non-cash expense associated with the write off of unamortized debt issuance costs and issuance discounts on the debt balances accounted for as an extinguishment, and certain fees paid to third parties involved in the amendments.

On November 26, 2013, Zayo Group, LLC ( ZGL ) and Zayo Capital, Inc. ( Zayo Capital ) entered into a Fifth Amendment (the Fifth Amendment ) to the Company s Credit Agreement. Under the terms of the Fifth Amendment, effective November 26, 2013, the Term Loan Facility was increased by \$150,000 to \$1,749,750, and the interest rate was adjusted to LIBOR plus 3.00% with a minimum LIBOR rate of 1.00%. The amended terms represented a downward adjustment of 50 basis points on the interest rate from the Fourth Amendment. The interest rate on the Revolver was amended to LIBOR plus 2.75% (based on the Company s current leverage ratio), which represented a downward adjustment of 25 basis points on the interest rate from the Fourth Amendment. In connection with the Fifth Amendment, the Company did not incur an early redemption call.

In connection with the Fifth Amendment, the Company recognized an expense of \$1,911 associated with debt extinguishment costs, including cash expense of \$955 related to third party costs and non-cash expense of \$956 associated with the write-off of the Company s unamortized debt issuance costs and discount on the Term Loan Facility accounted for as an extinguishment. The Company also incurred an additional \$1,512 in debt issuance

costs.

On May 16, 2014, ZGL and Zayo Capital Inc. entered into a Sixth Amendment (the Sixth Amendment) to the Credit Agreement dated as of July 2, 2012 (as amended, the Credit Agreement). Per the terms of the Sixth Amendment, the Company s \$1,740,900 Term Loan Facility was increased by \$275,000 to \$2,015,900 and bears interest at the existing rate of LIBOR plus 3.0 percent with a minimum LIBOR rate of 1.0 percent. The \$275,000 add-on was priced at 99.5 percent. No other terms of the Credit Agreement were amended. In connection with the Sixth Amendment, the Company incurred an additional \$3,196 in debt issuance costs and \$1,375 was recorded as a discount.

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

The interest rates in effect on the Term Loan Facility and Revolver as of June 30, 2014 were 4.0% and 3.0%, respectively. The Revolver is subject to a commitment fee of 0.5% of the weighted-average unused capacity and outstanding letters of credit backed by the Revolver are subject to a 0.25% fee per annum. The Revolver has a maturity date of July 2017.

The Term Loan Facility was issued at a discount of \$30,000 and has a maturity date of July 2019. The issue discount is being amortized to interest expense over the term of the loan. The terms of the Term Loan Facility require ZGL to make quarterly principal payments of \$5,113 plus an annual payment of up to 50% of excess cash flow, as determined in accordance with the Credit Agreement (no such payment was required during the years ended June 30, 2013 and 2014).

As of June 30, 2014, no amounts were outstanding on the Revolver. Standby letters of credit were outstanding in the amount of \$6,428 as of June 30, 2014, leaving \$243,572, available under the Revolver as of June 30, 2013. Outstanding letters of credit backed by the Revolver accrue interest at a rate ranging from LIBOR plus 2.0% to LIBOR plus 3.0% per annum based upon the Company s leverage ratio.

#### Debt covenants

The Credit Agreement, as amended, contains a covenant that requires ZGL to maintain a minimum fixed-charge coverage ratio. Pursuant to the Credit Agreement, ZGL shall not permit its Fixed Charge Coverage Ratio, which is defined in the Credit Agreement as the ratio of ZGL s annualized modified EBITDA (as defined in the Credit Agreement) during the most recent quarter minus Capital Expenditures (as defined in the Credit Agreement) for the twelve month period ended as of the end of each applicable fiscal quarter to interest expense for that same period, to be less than the minimum ratio for the applicable period set forth below:

	Minimum
Fiscal Quarters Ending	Ratio
September 30, 2014, December 31, 2014 and March 31, 2015	2.00 to 1.0
June 30, 2015, September 30, 2015 and December 31, 2015	2.25 to 1.0
March 31, 2016, June 30, 2016 and September 30, 2016	2.50 to 1.0
December 31, 2016 and for each fiscal quarter thereafter	2.75 to 1.0

The Credit Agreement also requires ZGL and its subsidiaries to comply with customary affirmative and negative covenants, including covenants restricting the ability of ZGL and its subsidiaries, subject to specified exceptions, to incur additional indebtedness, make additional guaranties, incur additional liens on assets, or dispose of assets, pay dividends, or make other distributions, voluntarily prepay certain other indebtedness, enter into transactions with affiliated persons, make investments and amend the terms of certain other indebtedness.

The Credit Agreement contains customary events of default, including among others, non-payment of principal, interest, or other amounts when due, inaccuracy of representations and warranties, breach of covenants, cross default to certain other indebtedness, insolvency or inability to pay debts, bankruptcy, or a change of control.

The indentures governing the Notes (the Indentures ) limit any increase in the Company s secured indebtedness (other than certain forms of secured indebtedness expressly permitted under the indentures) to a pro forma secured debt ratio of 4.5 times the Company s previous quarter s annualized modified EBITDA, as defined in the Indentures, and limit the Company s incurrence of additional indebtedness to a total indebtedness ratio of 5.25 times the previous quarter s annualized modified EBITDA.

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

The Credit Agreement and Indentures contain certain restrictions on the ability of ZGL and its subsidiaries to pay dividends to CII.

ZGL was in compliance with all covenants associated with its debt agreements as of June 30, 2013 and 2014.

### Redemption rights

At any time prior to July 1, 2015 (for the Senior Secured Notes) and July 1, 2016 (for the Senior Unsecured Notes), the Company may redeem all or part of the Notes at a redemption price equal to the sum of (i) 100% of the principal amount thereof, plus (ii) accrued interest and a make-whole premium, which is a lump sum payment derived from a formula based on the net present value of future coupon payments that will not be paid because of the early redemption.

On or after July 1, 2015 (for the Senior Secured Notes) or July 1, 2016 (for the Senior Unsecured Notes), the Company may redeem all or part of the Notes, at the redemption prices (expressed as percentages of principal amount and set forth below), plus accrued and unpaid interest and additional interest, if any, thereon, to the applicable redemption date, subject to the rights of the holders of the Notes on the relevant record date to receive interest due on the relevant interest payment date, if redeemed during the 12-month period beginning on July 1 of the years indicated below:

	Redemption Price
Year	(Senior Secured Notes)
2015	104.063%
2016	102.031%
2017 and thereafter	100.000%

	Redemption Price
Year	(Senior Unsecured Notes)
2016	105.063%
2017	102.531%
2018 and thereafter	100.000%

In the event of an equity offering to the public, at any time prior to July 1, 2015, the Company may redeem up to 35% of the aggregate principal amount of the Notes issued under the Indentures at a redemption price of 108.125% (for the Senior Secured Notes) and 110.125% (for the Senior Unsecured Notes) of the principal amount thereof, plus accrued and unpaid interest and additional interest, if any, thereon to the redemption date, subject to the rights of the holders of the Notes on the relevant record date to receive interest due on the relevant interest payment date, with the net cash proceeds of one or more equity offerings, provided that (i) at least 65% of the aggregate principal amount of the Notes

issued under each of the Indentures remains outstanding immediately after the occurrence of such redemption and (ii) the redemption occurs within 90 days of the date of the closing of such equity offering.

The Company may purchase the Notes in open-market transactions, tender offers, or otherwise. The Company is not required to make any mandatory redemption or sinking fund payments with respect to the Notes.

Prior to July 27, 2013, the Company may make prepayments on the Term Loan Facility subject to a 1% premium charge; after July 27, 2013, no premium charge would apply.

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

Aggregate future contractual maturities of long-term debt (excluding issue discounts and premiums) were as follows as of June 30, 2014:

Vear	Ended	Hune	30

Teal Ended Julie 50,		
2015	\$	20,450
2016		20,450
2017		20,450
2018		20,450
2019		20,450
Thereafter	3	,158,526
Total	\$3	,260,776

#### Guarantees

The Notes are fully and unconditionally guaranteed, jointly and severally, on a senior secured basis by all of the ZGL s current and future domestic restricted subsidiaries. The Notes were co-issued with Zayo Capital, which does not have independent assets or operations.

#### Debt issuance costs

In connection with the Notes offering, Revolver and the amended Term Loan Facility and subsequent Fiscal 2013 and Fiscal 2014 amendments, the Company incurred debt issuance costs of \$114,796 (net of extinguishments). These costs are being amortized to interest expense over the respective terms of the underlying debt instruments using the effective interest method, unless extinguished earlier, at which time the related unamortized costs are immediately expensed.

Unamortized debt issuance costs of \$19,706 and \$22,561 associated with the Company s previous indebtedness were recorded as part of the loss on extinguishment of debt during the year ended June 30, 2013 upon the settlement of the Company s previous debt obligations in July 2012 and material amendment to the Company s existing debt obligations in October 2012 and February 2013, respectively. Unamortized debt issuance costs of \$675 were recorded as part of the loss on extinguishment of debt during the year ended June 30, 2014 associated with the amendment of the Company s existing debt obligations in November 2013. The balance of debt issuance costs as of June 30, 2013 and 2014 was \$99,098 and \$89,380, net of accumulated amortization of \$11,482 and \$25,416, respectively. Interest expense associated with the amortization of debt issuance costs was \$3,441, \$11,482, and \$13,917 for the years ended June 30, 2012, 2013 and 2014, respectively. The amortization of debt issuance costs is included on the consolidated statements of cash flows within the caption non-cash interest expense along with the amortization or accretion of the premium or discount on the Company s indebtedness and changes in the fair value of the Company s interest rate

derivatives.

#### Interest rate derivatives

On August 13, 2012, ZGL entered into forward-starting interest rate swap agreements with an aggregate notional value of \$750,000, a maturity date of June 30, 2017, and a start date of June 30, 2013. There were no up-front fees for these agreements. The contract states that the Company shall pay a 1.67% fixed rate of interest for the term of the agreement beginning on the start date. The counter-party will pay to the Company the greater of actual LIBOR or 1.25%. The Company entered in to the forward-starting swap arrangements to reduce the risk of increased interest costs associated with potential changes in LIBOR rates.

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

Changes in the fair value of interest rate swaps are recorded in interest expense in the consolidated statements of operations for the applicable period. During the year ended June 30, 2013, \$2,642 was recorded as a reduction in interest expense for the change in the fair value of the interest rate swaps. The fair value of the interest rate swaps of \$2,642 is included in Other long term assets in the Company's consolidated balance sheet as of June 30, 2013. During the year ended June 30, 2014, \$4,656 was recorded as an increase in interest expense for the change in the fair value of the interest rate swaps. The fair value of the interest rate swaps of \$2,014 is included in Other long term liabilities in the Company's consolidated balance sheet as of June 30, 2014.

#### (10) INCOME TAXES

The Company s provision/(benefit) for income taxes from continuing operations is summarized as follows:

	Year Ended June 30,		
	2012	2013	2014
Current income taxes			
Federal	\$ (625)	\$	\$ 6,137
State	(945)	1,661	3,624
Foreign			3,336
Total	(1,570)	1,661	13,097
Deferred income taxes			
Federal	19,849	(25,738)	23,826
State	8,592	(3,668)	986
Foreign		3,540	(614)
Total	28,441	(25,866)	24,198
Total provisional (benefit) for income taxes	\$ 26,871	\$ (24,205)	\$ 37,295

The United States and foreign components of income/(loss) from continuing operations before income taxes for each of the three years ended June 30, 2012, 2013 and 2014 are as follows:

Year Ended June 30, 2012 2013 2014

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United States	\$ 16,974	\$ (185,658)	\$ (135,301)
Foreign		15,840	(9,048)
Total	\$ 16,974	\$ (169,818)	\$ (144,349)

The Company s effective income tax rate differs from what would be expected if the federal statutory rate were applied to earnings before income taxes primarily because of certain expenses that represent permanent differences between book and tax expenses and deductions, such as stock-based compensation expense that is recorded as an expense for financial reporting purposes but is not deductible for tax purposes.

# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

A reconciliation of the actual income tax provision and the tax computed by applying the U.S. federal rate to the earnings before income taxes during the years ended June 30, 2012, 2013 and 2014 are as follows:

	Year ended June 30,		
	2012	2013	2014
Expected provision/(benefit) at the statutory rate	\$ 5,941	\$ (59,469)	\$ (50,461)
Increase/(decrease) due to:			
Non-deductible stock-based compensation	8,685	35,879	96,469
State income taxes (benefit)/provision, net of federal benefit	4,855	(2,243)	(6,603)
Transactions costs not deductible for tax purposes	1,416	1,257	759
Provision for/(reversal of) uncertain tax positions, net	5,808		(2,600)
State NOL adjustment		2,788	
Change in effective tax rate	459		(286)
Change in valuation allowance			1,284
Foreign tax rate differential		(2,264)	991
Other, net	(293)	(153)	(2,258)
Provision/(benefit) for income taxes	\$ 26,871	\$ (24,205)	\$ 37,295

Deferred income taxes reflect the tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.

The tax effect of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are as follows:

	June 30,	
	2013	2014
Deferred income tax assets		
Net operating loss carry forwards	\$530,972	\$431,931
Alternate minimum tax credit carryforwards	181	6,834
Deferred revenue	106,560	190,727
Accrued expenses	19,737	22,344
Other liabilities	7,754	7,622
Reserves against accounts receivable	3,332	6,390
Other	7,948	2,076

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Total deferred income tax assets Valuation allowance	676,484	667,924 (2,174)
Net deferred tax assets	676,484	665,750
Deferred income tax liabilities		
Property and equipment	331,517	374,393
Intangible assets	220,551	237,289
Debt issuance costs	31,674	27,261
Total deferred income tax liabilities	583,742	638,943
Net deferred income tax assets	\$ 92,742	\$ 26,807

### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

As of June 30, 2014, the Company had \$1,110,007 of federal net operating loss (NOL) carryforwards after utilizing approximately \$297,208 during Fiscal 2014. The Company has completed several acquisitions in which it acquired net operating loss tax attributes as part of the purchase. These acquisitions, however, were considered a change in ownership within the meaning of Section 382 of the Internal Revenue Code and, as a result, such NOL carryforwards are subject to an annual limitation, reducing the amount available to offset income tax liabilities absent the limitation. Currently available NOL carryforwards as of June 30, 2014 are approximately \$613,971. An additional \$192,734 will become available for use during the year ended June 30, 2015. The Company s NOL carryforwards, if not utilized to reduce taxable income in future periods, will expire in various amounts beginning in 2020 and ending in 2032.

As of June 30, 2014, the Company had approximately \$20,714 of foreign jurisdiction net operating loss carry forwards primarily in the United Kingdom. The majority of these foreign jurisdiction net operating loss carry forwards do not expire.

As of June 30, 2014, the Company had tax-effected state net operating loss carry forwards of approximately \$38,997, which are subject to limitations on their utilization and have various expiration dates through 2032.

Management believes it is more likely than not that it will utilize its net deferred tax assets to reduce or eliminate tax payments in future periods, with the exception of deferred tax assets related to a foreign subsidiary. The Company s evaluation encompassed (i) a review of its recent history of taxable income for the past three years and (ii) a review of internal financial forecasts demonstrating its expected ability to fully utilize its deferred tax assets prior to expiration.

#### Release of Accrual for Uncertain Tax Position

During Fiscal 2014, the Company released an accrual of \$2,600 related to an uncertain tax position previously recognized in connection with the Fibernet acquisition upon settlement of the matter with the Internal Revenue Service. The uncertain tax position was associated with a deduction taken for accelerated vesting of restricted stock units. This reduced the Company s estimated effective tax rate for the fiscal year ended June 30, 2014. The remaining accrual was recorded as a reduction of the deferred tax assets associated with the Company s net operating loss carryforwards.

Unrecognized tax benefits represent the aggregate tax effect of differences between tax return positions and the amounts otherwise recognized in the Company s financial statements, and as a result of the substantial NOL carryforwards, are netted against the Company s deferred tax asset balance in the consolidated balance sheets. A reconciliation of the beginning and ending amount of unrecognized tax benefits, excluding interest and penalties, is as follows:

	2013	2014
Balance, beginning of year,	\$6,416	\$ 6,416

Decreases (6,416)

Balance, end of year, \$6,416 \$

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

#### (11) ACCRUED LIABILITIES

Accrued liabilities included in current liabilities consisted of the following:

	Year Ende	ed June 30,
	2013	2014
Accrued compensation and benefits	\$ 10,702	\$ 13,326
Accrued property and equipment purchases	26,301	46,150
Network expense accruals	46,767	70,220
Other accrued taxes	11,277	9,434
Deferred lease obligations	2,760	2,397
Accrued professional fees	2,575	6,560
Other accruals	16,719	14,464
Total	\$ 117,101	\$ 162,551

#### (12) EQUITY

Zayo Group Holdings was initially formed on November 13, 2007 and is a wholly owned subsidiary of CII. CII was organized on November 6, 2006, and subsequently capitalized on May 7, 2007, with capital contributions from various institutional and founder investors. The Company is controlled by the CII Board of Managers, which is in turn controlled by the members of CII in accordance with the rights specified in CII s operating agreement. At formation, 1,000 shares of common stock were issued to CII by the Company with a par value of \$0.001. As discussed in Note 19 *Subsequent Events*, on October 9, 2014, the Board of Directors authorized a 223,000-for-one split of the Company s common stock, to be effected following the filing of the Company s amended and restated certificate of incorporation. Subsequent to the stock split, 223,000,000 shares of common stock with a par value of \$0.001 are currently outstanding and are retroactively reflected in the Company s consolidated financial statements and notes thereto.

During the years ended June 30, 2012 and 2013, CII contributed \$134,796, and \$337,126, respectively, in cash to the Company. CII funded these amounts from equity contributions made by its investors. No equity contributions were made during the year ended June 30, 2014.

In connection with and prior to the acquisition of AboveNet, CII concluded the sale of 98,916,060.11 Class C Preferred Units of CII pursuant to certain securities purchase agreements with new private investment funds, as well as certain existing owners of CII and other investors. The total value of the Class C Preferred Units of CII sold pursuant to the securities purchase agreements was approximately \$470,274, net of \$1,976 in costs associated with raising the additional equity. In June 2012, \$133,150 of the proceeds (net of fees) from the equity raised was contributed to the Company, and the remaining \$337,124 was contributed during the year ended June 30, 2013. As of

July 2, 2012, the equity commitments from CII s investors had been fulfilled.

As discussed in Note 13 *Stock-Based Compensation*, during the year ended June 30, 2012, the Board of CII authorized a non-liquidating distribution to certain common unit holders. The total amount of the aggregate distributions to employees of the Company was \$9,080. The distribution was funded by CII, which was accounted for as a non-cash capital contribution to the Company from CII and is reflected as such in the consolidated statement of stockholder s equity for the year ended June 30, 2012.

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

During the year ended June 30, 2012, CII and the Company agreed to settle a related party payable due to CII in the amount of \$15,541 via a non-cash equity contribution from CII. This contribution is reflected in the consolidated statement of member s equity in the caption Non-cash contributions from CII, net.

As discussed in Note 3 *Acquisitions*, CII issued 301,949 Class C Preferred Units of CII with an estimated fair value of \$1,637 in connection with the Corelink acquisition during the first quarter of Fiscal 2014.

As discussed in Note 13 *Stock-Based Compensation*, during the quarter ended December 31, 2013, the Board of CII authorized a non-liquidating distribution to certain common unit holders of up to \$10,000 and advanced \$10,000 to CII, evidenced by an intercompany note receivable. During the quarter ended March 31, 2014, the Board of CII authorized and paid a non-liquidating distribution to the Company s CEO for \$3,000 and amended the intercompany note receivable with CII for the incremental distribution. During the quarter ended June 30, 2014, the Board of CII authorized and redeemed for cash the vested common units held by a member of management for \$9,050 in full and final settlement of his outstanding common unit grants and further amended the intercompany note receivable with CII for the incremental distribution. The amount due from CII is reflected as a reduction of stockholder s equity as of June 30, 2014.

As discussed in Note 4 *Spin-Off of Business*, during the year ended June 30, 2014, the Company spun off Onvoy to CII with a corresponding non-cash distribution to CII totaling \$31,839.

### (13) STOCK-BASED COMPENSATION

The following table summarizes the Company s stock-based compensation expense liability and equity classified awards included on the consolidated statements of operations.

	Y	Year ended June 30,		
	2012	2013	2014	
Included in:				
Operating costs	\$ 1,380	\$ 7,667	\$ 20,173	
Selling, general and administrative expenses	24,873	98,182	233,508	
	\$ 26,253	\$ 105,849	\$ 253,681	

# Liability Classified Awards

As of June 30, 2014, the Company has been given authorization by CII to award 625,000,000 of CII s common units as profits interests to employees and directors of the Company, some of which have been awarded to employees of

Onvoy.

As of June 30, 2013, CII had eight classes of common units with different liquidation preferences. Class A through Class H units. During the year ended June 30, 2014, CII issued three additional classes of common units: Class I, Class J and Class K. Common units are issued to employees and to independent directors of the Company and are allocated by the Chief Executive Officer and the Board of Managers of CII on the terms and conditions specified in the employee or director equity agreement. The common units do not have voting rights. At June 30, 2012, 169,083,792 common units were issued and outstanding to employees and directors of the Company. At June 30, 2013, 461,204,980 common units of CII were issued and outstanding to employees and directors of the Company. At June 30, 2014, 552,512,338 common units were issued and outstanding to employees and directors of the Company, and 72,487,662 common units were available to be issued. CII has a separate class of common units of CII issued to employees of ZPS ( ZPS Class A ). As of June 30, 2013,

### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

8,660,000 ZPS Class A common units were issued and outstanding. As of June 30, 2014, 18,710,000 ZPS Class A common units were issued and outstanding, and no units were available to be issued.

The common units are considered to be stock-based compensation with terms that require the awards to be classified as liabilities due to cash settlement features. As such, the Company accounts for the vested awards as a liability and re-measures the liability to fair value at each reporting date until the date of settlement.

As of June 30, 2013 and 2014, the estimated fair value of the common units was as follows:

	As of June 30,			
Common Unit Class	2013	2014		
	(estimated pe	er unit value)		
Class A	\$ 1.50	\$ 2.47		
Class B	1.34	2.22		
Class C	1.14	1.92		
Class D	1.10	1.86		
Class E	0.95	1.62		
Class F	0.75	1.44		
Class G	0.46	0.82		
Class H	0.38	0.70		
Class I	n/a	0.45		
Class J	n/a	0.33		
Class K	n/a	0.29		
ZPS Class A	0.20	0.09		

The Company recognized stock-based compensation expense and a related increase to the stock-based compensation liability for common unit grants of \$25,382, \$104,996, and \$253,250 for the years ended June 30, 2012, 2013, and 2014, respectively. The liability associated with the common units was \$159,320 and \$392,427 as of June 30, 2013 and 2014, respectively. See also Note 19 *Subsequent Events*.

The holders of common units of CII are not entitled to transfer their units or receive dividends or distributions, except at the discretion of CII s Board of Managers. Upon a liquidation of CII, or upon a non-liquidating distribution, the holders of common units share in the proceeds after the capital contributions of the CII preferred unit holders plus their priority return of 6% per annum has been reimbursed. The remaining proceeds from a liquidation event are distributed between the preferred and common unit holders on a scale ranging from 85% to the preferred unit holders and 15% to the common unit holders to 80% to the preferred unit holders and 20% to the common unit holders. The percentage allocated to the common unit holders is dependent upon the return multiple realized by the preferred unit holders as defined in CII s operating agreement. The maximum incremental allocation of proceeds from a liquidation event to common unit holders of 20% occurs if the return multiple realized by a preferred unit holder reaches 3.5

times each respective preferred holder s combined capital contributions.

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

Each class of common units has a liquidation threshold. Holders of a respective class of common units begin to receive a portion of the proceeds from a liquidity event once the aggregate distributions previously made with respect to issued common units of earlier classes are equal to or greater than the respective common unit classes liquidation threshold. Common unit holders of each of the following classes begin sharing in the proceeds of a liquidation event once the total amount distributed to earlier classes reaches the following liquidation thresholds:

Common Unit Class	Liquidation Threshold
Class A	\$
Class B	15,000
Class C	40,000
Class D	45,000
Class E	75,000
Class F	95,000
Class G	235,000
Class H	290,000
Class I	435,000
Class J	515,000
Class K	545,000

Non-Liquidating Distributions to Common Unit Holders and Chief Executive Officer

In December 2011, CII and the preferred unit holders of CII authorized a non-liquidating cash distribution to common unit holders of up to \$10,000. The eligibility for receiving proceeds from this distribution was determined by the liquidation preference of the unit holder. Receiving proceeds from the authorized distribution was at the election of the common unit holder. As a condition of the early distribution, common unit holders electing to receive an early distribution received 85% of the amount that they would otherwise be entitled to receive if the distribution were in connection with a liquidating distribution. The common unit holders electing to receive the early distribution will retain all of their common units and be entitled to receive future distributions only to the extent such future distributions are in excess of the non-liquidating distribution, before applying the 15% discount. During the year ended June 30, 2012, \$9,080 was distributed to the Company's common unit holders as a result of the December 2011 non-liquidating distributions. The distribution was paid by CII and is reflected in the Company's consolidated statement of stockholder's equity as a capital contribution (non-cash) with a corresponding reduction in the stock-based compensation liability, as the associated expense for the common unit grants was previously recognized. Common unit holders electing to receive the early distribution forfeited \$1,615 in previously recognized stock-based compensation, which had the effect of reducing stock-based compensation expense during the year ended June 30, 2012.

In June 2012, the Board of CII and the preferred unit holders of CII authorized an additional non-liquidating cash distribution in the amount of \$7,000 to the Company s Chief Executive Officer. The officer retained all of his common

units and is entitled to receive future distributions only to the extent such future distributions are in excess of the \$7,000 non-liquidating distribution.

In September 2013, the Board of CII authorized a non-liquidating cash distribution to certain common unit holders of up to \$10,000. The eligibility for receiving proceeds from this distribution was determined by the liquidation preference of the unit holder. Receiving proceeds from the authorized distribution was at the election of the common unit holder. As a condition of the early distribution, common unit holders electing to receive an early distribution received 90% of the amount that they would otherwise be entitled to receive if the distribution were in connection with a liquidating distribution. The common unit holders electing to receive the early

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements (Continued)** 

(in thousands except share and per share data)

distribution retained all of their common units and are entitled to receive future distributions only to the extent such future distributions are in excess of the non-liquidating distribution, before applying the 10% discount. During the second quarter of Fiscal 2014, \$10,000 was distributed to CII s common unit holders (including Onvoy) as a result of the non-liquidating distributions, with a corresponding reduction in the stock-based compensation liability, as the associated expense for the common unit grants was previously recognized. The distribution was funded by the Company through a \$10,000 advance to CII, evidenced by a note receivable. Common unit holders electing to receive the early distribution forfeited \$977 in previously recognized stock-based compensation, which had the effect of reducing stock-based compensation expense recognized during the second quarter of Fiscal 2014.

In February 2014, the Board of CII approved an advance distribution of cash to the Company s Chief Executive Officer, Dan Caruso, in respect of his common units in the amount of \$3,000 pursuant to a new compensation agreement. This advance distribution was funded by the Company through a \$3,000 advance to CII, which paid the distribution to Mr. Caruso, with a corresponding reduction in the stock-based compensation liability, as the associated expense for Mr. Caruso s common unit grants was previously recognized. The advance was evidenced by an increase in the Company s note receivable from CII.

In May 2014, the Board of CII approved a redemption for cash of the common units held by a member of the Company s management team in respect of his vested common units in the amount of \$9,050. This advance distribution was funded by the Company through a \$9,050 advance to CII, which paid the distribution, with a corresponding reduction in the stock-based compensation liability as the associated expense for this individual s vested common unit grants was previously recognized. The advance was evidenced by an increase in the Company s note receivable from CII.

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000)

(250,000)

(1,840,027)

# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

The following table represents the activity as it relates to common unit issuances, forfeitures and cancellations during the years ended June 30, 2012, 2013 and 2014.

Class C	Class D	Class E	Class F	Class G	Class H	Class I	Class J	Class I
2 707 710	22 200 470	10 200 005						
2,/8/,/18	32,389,470	10,290,905						
			62.450.000					
			63,450,000					
(610.026)	(1.740.021)	(000, 222)	(700,000)					
(610,936)	(1,/40,931)	(808,333)	(/00,000)					
2,176,782	30,648,539	9,482,572	62,750,000					
			2,500,000	192,747,213	118,930,832			
(24,999)	(732,944)	(51,389)	(3,038,056)	(17,001,364)	(1,115,188)			
2,151,783	29,915,595	9,431,183	62,211,944	175,745,849	117,815,644			
	, ,	, ,	, ,	, ,	, ,			
					598,822	46,107,213	60,000,009	8,015,0
								·
	(23,000)	(58,334)	(365,547)	(4,756,655)	(3,755,033)	(1,258,739)	(687,472)	
	2,787,718 (610,936) 2,176,782	2,787,718 32,389,470  (610,936) (1,740,931)  2,176,782 30,648,539  (24,999) (732,944)  2,151,783 29,915,595	2,787,718       32,389,470       10,290,905         (610,936)       (1,740,931)       (808,333)         2,176,782       30,648,539       9,482,572         (24,999)       (732,944)       (51,389)         2,151,783       29,915,595       9,431,183	2,787,718       32,389,470       10,290,905         (610,936)       (1,740,931)       (808,333)       (700,000)         2,176,782       30,648,539       9,482,572       62,750,000         (24,999)       (732,944)       (51,389)       (3,038,056)         2,151,783       29,915,595       9,431,183       62,211,944	2,787,718       32,389,470       10,290,905         (610,936)       (1,740,931)       (808,333)       (700,000)         2,176,782       30,648,539       9,482,572       62,750,000         2,500,000       192,747,213         (24,999)       (732,944)       (51,389)       (3,038,056)       (17,001,364)         2,151,783       29,915,595       9,431,183       62,211,944       175,745,849	2,787,718       32,389,470       10,290,905         (610,936)       (1,740,931)       (808,333)       (700,000)         2,176,782       30,648,539       9,482,572       62,750,000         (24,999)       (732,944)       (51,389)       (3,038,056)       (17,001,364)       (1,115,188)         2,151,783       29,915,595       9,431,183       62,211,944       175,745,849       117,815,644         598,822	2,787,718 32,389,470 10,290,905	2,787,718

Table of Contents 282

(2,312,692)

(3,198,495)

(781,597)

(824,428)

(1,300,000)

854 1,901,783 28,052,568 9,372,849 60,546,397 168,676,502 111,460,938 44,066,877 58,488,109 8,015,0

1,901,783 28,052,568 9,372,849 46,975,841 108,632,421 48,947,369

13,570,556 60,044,081 62,513,569 44,066,877 58,488,109 8,015,0

As of June 30, 2013 and 2014, respectively, the Company had 279,695,055 and 260,597,081 common units that were unvested and outstanding. As of June 30, 2014, the fair value of unvested common units issued to employees and independent directors was \$144,462. The unvested shares at June 30, 2014 will become fully vested over a three year period.

The Company utilizes a probability-weighted estimated return method ( PWERM ) to value the common units. The method estimates the value of the units based on an analysis of values of the enterprise assuming various future outcomes. The estimated fair value of the common units is based on a probability-weighted present value of expected future proceeds to CII s equity holders, considering certain potential liquidity scenarios available to CII s investors as well as preferential rights of each security. This approach utilizes a variety of assumptions regarding the probability of a certain scenario occurring, if the event involves a transaction, the potential timing of such an event, and the potential valuation that each scenario might yield. The potential future outcomes that were considered by management were remaining a private company with the same ownership, a sale or merger, and an initial public offering ( IPO ). The income approach utilized under the remaining private scenario was based on management s projected future cash flows which were discounted at a market participant weighted-average cost of capital. The market-based approach, utilized under the IPO and sale scenarios, estimates the fair value of CII s equity based on observable multiples of revenue and EBITDA paid by investors and acquirers of interests of comparable companies in the public and private markets. These observable revenue and EBITDA multiples are applied to projected twelve-month revenue and EBITDA amounts at the dates of the potential exit events and discounted back using CII s estimated cost of capital. The value attributable to each class of shares is then discounted in order to account for the lack of marketability of the units.

#### Equity Classified Awards

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CII has issued preferred units to certain Company executives and directors as compensation. The terms of these preferred unit awards require the Company to record the award as an equity award. The Company estimates the fair value of these equity awards on the grant date and recognizes the related expense over the vesting period of the awards. As these awards have been issued by

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements (Continued)** 

(in thousands except share and per share data)

CII to employees and directors of the Company as compensation, the related expense has been recorded by the Company in Selling, general and administrative expenses in the accompanying consolidated statements of operations. The Company recognized stock-based compensation expense and a related increase to additional paid-in capital of \$871, \$853 and \$431 for the years ended June 30, 2012, 2013 and 2014, respectively.

### (14) FAIR VALUE MEASUREMENTS

The Company s financial instruments consist of cash and cash equivalents, restricted cash, trade receivables, accounts payable, interest rate swaps, long-term debt and stock-based compensation liability. The carrying values of cash and cash equivalents, restricted cash, trade receivables, and accounts payable approximated their fair values at June 30, 2013 and 2014 due to the short maturity of these instruments.

The carrying value of the note obligations reflects the original amounts borrowed, net of unamortized discounts or premiums, and was \$1,250,000 as of June 30, 2013 and 2014. Based on market interest rates for debt of similar terms and average maturities, the fair value of the Company s notes as of June 30, 2013 and 2014 was estimated to be \$1,364,375 and \$1,294,750, respectively. The Company s fair value estimates associated with its note obligations were derived utilizing Level 2 inputs quoted prices for similar instruments in active markets.

The carrying value of the Company s term loan obligations reflects the original amounts borrowed, net of the unamortized discount and was \$1,580,705 and \$1,990,123 as of June 30, 2013 and 2014, respectively. The Company s term loan accrues interest at variable rates based upon the one month, three month or six month LIBOR (with a LIBOR floor of 1.00%) plus a spread of 3.0%. Since management does not believe that the Company s credit quality has changed significantly since the date the amended Term Loan Facility was entered into and subsequently repriced in November 2013, its carrying amount approximates fair value. Without giving effect to the Company s interest rate swaps, a hypothetical increase in the applicable interest rate on the Company s term loan of one percentage point above the 1.0% LIBOR floor would increase the Company s annual interest expense by approximately \$20,108.

The Company s interest rate swaps are valued using discounted cash flow techniques that use observable market inputs, such as LIBOR-based yield curves, forward rates, and credit ratings. A change in the fair value of the interest rate swaps of \$4,656 was recorded as an increase to interest expense during the year ended June 30, 2014. A hypothetical increase in LIBOR rates of 100 basis points would favorably increase the fair value of the interest rate swaps by approximately \$15,234.

As of June 30, 2013 and 2014, there is no balance currently outstanding under the Company s current Revolver.

The Company records its interest rate swaps and stock-based compensation liability at their estimated fair value. Financial instruments measured at fair value on a recurring basis are summarized below:

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	Level	June 30, 2013		June 30, 2013 June 30, 20	
Assets Recorded at Fair Value in the Financial Statements:					
Interest rate swap	Level 2	\$	2,642	\$	
Liabilities Recorded at Fair Value in the Financial Statements:					
Interest rate swap	Level 2	\$		\$	2,014
Stock-based compensation liability	Level 3	\$	159,320	\$	392,427

The Company s stock-based compensation liability related to CII common unit grants to employees is measured at fair value each reporting date. Various assumptions are utilized in the valuation that impact the

### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

resulting fair values calculated for each grant class, the most sensitive of which is the enterprise valuation multiple used under each exit scenario. An increase of 1.0x in these multiples would increase the corresponding stock-based compensation expense and liability by approximately \$57,070 as of June 30, 2014.

#### (15) COMMITMENTS AND CONTINGENCIES

#### Capital Leases

Future contractual payments under the terms of the Company s capital lease obligations were as follows:

Year Ended June 30,	
2015	\$ 4,012
2016	3,402
2017	4,580
2018	3,554
2019	3,224
Thereafter	13,176
Total minimum lease payments	31,948
Less amounts representing interest	(6,677)
Less current portion	(2,415)
Capital lease obligations, non-current	\$ 22,856

#### Operating Leases

The Company leases office space, warehouse space, network assets, switching and transport sites, points of presence and equipment under non-cancelable operating leases. Lease expense was \$45,885, \$87,161 and \$90,086 for the years ended June 30, 2012, 2013 and 2014, respectively.

For scheduled rent escalation clauses during the lease terms or for rental payments commencing at a date other than the date of initial occupancy, the Company records minimum rental expenses on a straight-line basis over the terms of the leases. When the straight-line expense recorded exceeds the cash outflows during the respective period, the Company records a deferred lease obligation on the consolidated balance sheets and amortizes the deferred rent over the term of the respective leases.

Minimum contractual lease payments due under the Company s long-term operating leases are as follows:

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Year Ended June 30,	
2015	\$ 98,665
2016	81,482
2017	69,053
2018	60,979
2019	50,353
Thereafter	497,882

\$858,414

### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

#### Lease Termination Costs

In connection with integration activities associated with acquisitions completed during Fiscal 2012 and 2013, the Company completed an analysis of existing and acquired facilities leases and determined that certain facilities under lease would not be used by the Company in the future. During the fourth quarter of 2013, the Company recorded a charge for lease termination costs totaling \$10,360 related to exit activities initiated for unutilized space associated with leased office and technical facilities, which was partially offset by a benefit related to the release of associated rent escalation accrual in the amount of \$163. The net lease termination charge recorded during the year ended June 30, 2013 was \$10,197. The charge has been included in operating costs and selling, general and administrative expenses for Fiscal 2013. As of June 30, 2013 and 2014, the remaining lease termination obligation associated with these facilities was \$10,073 and \$8,053, respectively, which is recorded net of expected sublease income of \$2,952 and \$2,254, respectively. The Company periodically re-evaluates its assumptions used to estimate this obligation and may record adjustments prospectively as facts or circumstances change related to the impaired leased facilities.

A summary of the lease termination charges and related activity follows:

	Lease Termination Liability (in thousands)
Balance as of June 30, 2012	\$
Charges	10,360
Accretion	3
Payments	(290)
Balance as of June 30, 2013	10,073
Change in assumption	(41)
Accretion	89
Payments	(2,068)
Balance as of June 30, 2014	8,053
Less current portion	1,707
Lease termination liability-long term	\$ 6,346

#### **Purchase Commitments**

At June 30, 2014, the Company was contractually committed for \$157,105 of capital expenditures for construction materials and purchases of property and equipment. A majority of these purchase commitments are expected to be satisfied in the next twelve months. These purchase commitments are primarily success-based; that is, the Company

has executed customer contracts that support the future capital expenditures.

### Outstanding Letters of Credit

As of June 30, 2014, the Company had \$6,428 in outstanding letters of credit, which were primarily entered into in connection with various lease agreements.

### Other Commitments

In February 2010, the Company was awarded an NTIA BTOP grant for a fiber network project in Indiana (the Indiana Stimulus Project). The Indiana Stimulus Project involves approximately \$31,425 of capital expenditures, of which \$25,100 was funded by a government grant and approximately \$6,285 was funded by the

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements (Continued)** 

(in thousands except share and per share data)

Company. In connection with this project, 626 route miles of fiber were constructed and lit. The Company began capitalizing certain pre-construction costs associated with this project in April 2010 and began receiving grant funds in May 2010. The Company was reimbursed for \$96 of expenses and \$23,786 of capital expenditures related to the Indiana Stimulus Project. The Company also contributed \$4,400 of pre-existing network assets to the project. The Company completed this project on July 31, 2013.

In July 2010, the Company was awarded from the NTIA BTOP a \$13,383 grant to construct 286 miles of fiber network in Anoka County, Minnesota, outside of Minneapolis (the Anoka Stimulus Project). The Anoka Stimulus Project involves approximately \$19,117 of capital expenditures, of which \$13,383 is to be funded by a government grant and approximately \$5,735 is to be funded by the Company. The Company was reimbursed for \$121 of expenses and \$11,646 of capital expenditures related to the Anoka Stimulus Project. The project was completed in December 2013.

In September 2011, the Company signed a sub-recipient agreement on an award granted to Com Net, Inc. ( Com Net ) from the NTIA BTOP. The award of approximately \$30,032 to Com Net will expand broadband services to rural and underserved communities in Western Ohio. In order to effectively implement the project, Com Net established the GigE Plus Availability Coalition consisting of the Company, OARnet and an initial group of 33 Broadband Service Providers to deploy broadband to 28 Western Ohio counties. Upon completion, the project will add nearly 366 new miles of fiber to the Company s existing Ohio network. As a sub recipient, the Company is required to contribute to the federal match. The Company s maximum contribution is \$3,111 which represents a 30% match on the assets to which the Company will take ownership. As of June 30, 2014, the Company has incurred \$476 in capital expenditures associated with this project. We anticipate the project will be completed by September 2014.

# Contingencies

In the normal course of business, the Company is party to various outstanding legal proceedings, asserted and unasserted claims, and carrier disputes. In the opinion of management, the ultimate disposition of these matters, both asserted and unasserted, will not have a material adverse effect on the Company s financial condition, results of operations, or cash flows.

#### (16) RELATED PARTY TRANSACTIONS

As of July 1, 2011, the Company had a due to related party balance with CII of \$4,590. The liability with CII relates to an interest payment made by CII on behalf of the Company. Also during the year ended June 30, 2012, CII made an additional interest payment of \$10,951 on behalf of the Company. During the year ended June 30, 2012, the Company and CII agreed to settle the then outstanding payable to CII in the amount of \$15,541 through an increase in CII s equity in the Company. The Company has reflected the interest payments made on behalf of the Company by CII as operating cash flows in its statements of cash flows.

As discussed in Note 4 *Spin-off of Business*, the Company spun-off the OVS business to CII on June 13, 2014. The Company continues to have ongoing contractual relationships with OVS, whereby the Company provides OVS and its subsidiaries with bandwidth capacity and OVS provides the Company and its subsidiaries with voice services. The contractual relationships are based on agreements that were entered into at estimated market rates. During the years ended June 30, 2012, 2013 and 2014 through the spin-off date of June 13, 2014, transactions with OVS were eliminated upon consolidation. Subsequent to the spin-off date, transactions with OVS are included in the Company s results of operations.

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

The following table represents the revenue and expense transactions we recognized with Onvoy for the periods presented:

	Yea	Year Ended June 30,			
	2012	2013	2014		
Revenues	\$ 6,467	\$ 6,639	\$ 7,029		
Operating costs	\$ (2,675)	\$ (1,515)	\$ (1,627)		

As of June 30, 2013 and 2014, the Company had a balance due from OVS in the amount of \$622 and \$103, respectively.

Dan Caruso, the Company s President, Chief Executive Officer and director purchased \$500 of the Company s notes in connection with the Company s \$100,000 notes offering in September 2010. The purchase price of the notes acquired by Mr. Caruso was \$516 after considering the premium on the notes and accrued interest. On July 2, 2012, the Company repurchased Mr. Caruso s notes for \$541 pursuant to its offer to repurchase all of the outstanding notes of that series. In addition, Mr. Caruso is a party to an aircraft charter (or membership) agreement through his affiliate, Bear Equity LLC, for business and personal travel. Under the terms of the charter agreement, all fees for the use of the aircraft are effectively variable in nature. For his business travel on behalf of the Company, Mr. Caruso is reimbursed for his use of the aircraft, subject to quarterly and annual maximum reimbursement thresholds approved by the Company s Nominating and Governance Committee. During the year ended June 30, 2014, the Company reimbursed Mr. Caruso \$143 for his business use of the aircraft.

On July 2, 2012, Matthew Erickson, an officer of the Company, purchased \$600 in aggregate principal amount of the Company s Senior Unsecured Notes at the offering price for such notes. Mr. Erickson qualifies as an accredited investor (as defined in Rule 501 under the Securities Act) and purchased the notes on terms available to other investors.

### (17) SEGMENT REPORTING

An operating segment is a component of an entity that has all of the following characteristics:

It engages in business activities from which it may earn revenues and incur expenses.

Its operating results are regularly reviewed by the entity s chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance.

Its discrete financial information is available.

The Company s chief operating decision maker is its Chief Executive Officer.

The Company uses the management approach to determine the segment financial information that should be disaggregated and presented separately in the Company s notes to its financial statements. The management approach is based on the manner by which management has organized the segments within the Company for making operating decisions, allocating resources, and assessing performance. The Company evaluates performance and makes decisions about allocating resources to its operating segments based on financial measures such as revenue and adjusted EBITDA (as defined below).

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements (Continued)** 

(in thousands except share and per share data)

The Company s eight SPGs are organized into three reportable segments based on the similarities of business activities: Physical Infrastructure, Lit Services, and Other. The Physical Infrastructure reporting segment is comprised of the following SPGs: Dark Fiber, Mobile Infrastructure, and zColo. The Lit Services reporting segment is comprised of the following SPGs: Wavelengths, Ethernet, IP and SONET. The Other reporting segment is comprised of the ZPS SPG. SPGs report directly to the segment managers who are responsible for the operations and financial results for the Physical Infrastructure, Lit Services and Other reportable segments. The segment managers for each of the Physical Infrastructure, Lit Services and Other reportable segments report directly to the CODM, and it is the financial results of those segments that are evaluated and drive the resource allocation decisions.

The Company s three reportable segments are described below:

Physical Infrastructure. Through the Physical Infrastructure segment, the Company provides raw bandwidth infrastructure to customers that require more control of their internal networks. These services include dark fiber, mobile infrastructure (fiber-to-the-tower and small cell), and colocation and interconnection. Dark fiber is a physically separate and secure, private platform for dedicated bandwidth. The Company leases dark fiber pairs (usually 2 to 12 total fibers) to its customers, who light the fiber using their own optronics. The Company s mobile infrastructure services provide direct fiber connections to cell towers, small cells, hub sites, and mobile switching centers. The Company s datacenters offer colocation and interconnection services to its customers, who then house and power the Company s computing and networking equipment for the purpose of aggregating and distributing data, voice, Internet, and video traffic. Physical Infrastructure customers include carriers and other communication service providers, Internet service providers, wireless service providers, major media and content companies, large enterprises, and other companies that have the expertise to run their own fiber optic networks or require interconnected technical space. The contract terms in the Physical Infrastructure segment generally tend to range from three to twenty years.

Lit Services. The Lit Services segment provides bandwidth infrastructure solutions over the Company s metro, regional, and long-haul fiber networks where it uses optronics to light the fiber and the Company s customers pay for access based on the amount and type of bandwidth they purchase. The Company s lit services include wavelength, Ethernet, IP, and SONET services with capacity ranging from 1.54Mb to 100G. The Company targets customers who require a minimum of 10G of bandwidth across their networks. Lit Services customers include carriers, financial services companies, healthcare, government institutions, education institutions and other enterprises. The contract terms in this segment tend to range from two to five years.

*Other*. The Other segment is comprised of the ZPS SPG, which provides network and technical resources to customers in designing, acquiring and maintaining their networks. Services are typically provided for a term of one year for a fixed recurring monthly fee in the case of network and on an hourly basis for technical resources

(usage revenue).

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements (Continued)** 

(in thousands except share and per share data)

Revenues for all of the Company s products are included in one of the Company s three reportable segments. The results of operations for each reportable segment include an allocation of certain indirect costs and corporate related costs, including overhead and third party-financed debt. The allocation is based on a percentage that represents management s estimate of the relative burden each segment bears of indirect and corporate costs. Management has evaluated the allocation methods utilized to allocate these costs and determined they are systematic and rational. Identifiable assets for each reportable segment are reconciled to total consolidated assets including unallocated corporate assets and intersegment eliminations. Unallocated corporate assets consist primarily of cash and deferred taxes. The following tables summarize financial information of each of the segments:

### Segment Adjusted EBITDA

Segment Adjusted EBITDA is the primary measure used by the Company s CODM to evaluate segment operating performance.

The Company defines Segment Adjusted EBITDA as earnings from continuing operations before interest, income taxes, depreciation and amortization (EBITDA) adjusted to exclude acquisition or disposal-related transaction costs, losses on extinguishment of debt, stock-based compensation, unrealized foreign currency gains on an intercompany loan, and impairment of cost method investment. The Company uses Segment Adjusted EBITDA to evaluate operating performance, and this financial measure is among the primary measures used by management for planning and forecasting of future periods. The Company believes that the presentation of Segment Adjusted EBITDA is relevant and useful for investors because it allows investors to view results in a manner similar to the method used by management and facilitates comparison of the Company s results with the results of other companies that have different financing and capital structures.

Segment Adjusted EBITDA results, along with other quantitative and qualitative information, are also utilized by the Company and its Compensation Committee for purposes of determining bonus payouts to employees.

Segment Adjusted EBITDA has limitations as an analytical tool and should not be considered in isolation from, or as a substitute for, analysis of the Company s results from operations and operating cash flows as reported under GAAP. For example, Segment Adjusted EBITDA:

does not reflect capital expenditures, or future requirements for capital and major maintenance expenditures or contractual commitments;

does not reflect changes in, or cash requirements for, working capital needs;

does not reflect the significant interest expense, or the cash requirements necessary to service the interest payments, on the Company s debt; and

does not reflect cash required to pay income taxes.

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

The Company s computation of Segment Adjusted EBITDA may not be comparable to other similarly titled measures computed by other companies because all companies do not calculate segment Adjusted EBITDA in the same fashion.

	For the year ended June 30, 2012					
	<b>Physical</b>					
	Infrastructure	Lit Services	Other	eliminations	Total	
Revenue from external customers	\$ 157,419	\$ 224,624	\$	\$ (6,517)	\$ 375,526	
Segment Adjusted EBITDA	101,060	92,120		(5,394)	187,786	
Total assets(1)	611,777	483,755		346,523	1,442,055	
Capital expenditures, net of stimulus						
grant reimbursements	38,809	85,328			124,137	

(1) Assets of discontinued operations of \$67,265 are included in the Corp/elimination column for the year ended June 30, 2012.

	For the year ended June 30, 2013						
	<b>Physical</b>	Lit		Corp/			
	Infrastructure	Services	Other	eliminations	Total		
Revenue from external customers	\$ 413,013	\$ 570,462	\$ 27,775	\$ (6,896)	\$ 1,004,354		
Segment Adjusted EBITDA	275,684	277,854	6,193	(5,302)	554,429		
Total assets(1)	2,311,552	1,685,510	32,363	221,815	4,251,240		
Capital expenditures, net of							
stimulus grant reimbursements	180,261	142,940	31		323,232		

(1) Assets of discontinued operations of \$72,143 are included in the Corp/elimination column for the year ended June 30, 2013

	For the year ended June 30, 2014							
	Physical	Lit						
	Infrastructure	Services	Other	eliminations	Total			
Revenue from external customers	\$ 495,411	\$ 606,213	\$ 28,143	\$ (6,580)	\$1,123,187			
Segment Adjusted EBITDA	324,913	325,895	7,999	(5,197)	653,610			
Total assets	2,851,765	1,739,139	43,089	415,073	5,049,066			
Capital expenditures	209,147	151,610			360,757			

Reconciliation from Total Segment Adjusted EBITDA to net earnings/(loss) from continuing operations before income taxes

	For the year ended June 30,			
	2012	2013	2014	
Total Segment Adjusted EBITDA	\$ 187,786	\$ 554,429	\$ 653,610	
Interest expense	(50,720)	(202,464)	(203,529)	
Depreciation and amortization expense	(84,961)	(324,532)	(338,268)	
Transaction costs	(6,630)	(14,204)	(5,295)	
Impairment of cost method investment	(2,248)			
Stock-based compensation	(26,253)	(105,849)	(253,681)	
Loss on extinguishment of debt		(77,253)	(1,911)	
Unrealized foreign currency gain		55	4,725	
Net earnings/(loss) from continuing operations before provision for				
income taxes	\$ 16.974	\$ (169.818)	\$ (144.349)	

### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

The following is a summary of geographical information (dollars in thousands):

	For the year ended June 30,			
	2012	2013	2014	
Revenue from external customers:				
United States	\$ 375,526	\$ 946,502	\$1,052,778	
United Kingdom		57,488	70,271	
Japan		364	138	
	\$ 375,526	\$1,004,354	\$1,123,187	
Long-lived assets:				
United States	\$ 961,921	\$3,094,392	\$3,212,758	
United Kingdom		120,221	429,879	
Japan		2	346	
	\$ 961,921	\$3,214,615	\$3,642,983	

The Company includes all non-current assets, except for goodwill and assets of discontinued operations, in its long-lived assets.

# (18) QUARTERLY FINANCIAL DATA (UNAUDITED)

The following table presents the unaudited quarterly results for the year ended June 30, 2013:

	2013 Quarter Ended						
	September 30(1	<b>December 31(2)</b>	(3) March 31(4)	June 30(5)(6)	Total		
Revenue	\$ 236,008	\$ 250,02	5 \$ 256,551	\$ 261,770	\$ 1,004,354		
Operating costs and expenses							
Operating costs, excluding							
depreciation and amortization	78,090	73,52	3 77,954	84,088	313,655		
Selling, general and							
administrative expenses	54,198	72,56	54,925	74,906	256,594		
Depreciation and amortization	80,014	83,93	0 79,936	80,652	324,532		

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Total operating costs and expenses		212,302	230,018	212,815	239,646	894,781
expenses		212,502	200,010	212,010	255,010	071,701
Operating income		23,706	20,007	43,736	22,124	109,573
Other expenses						
Interest expense(7)		(62,554)	(52,635)	(49,618)	(37,657)	(202,464)
Loss on extinguishment of						
debt(8)		(64,976)	(5,707)	(6,570)		(77,253)
Other income/(expense), net		586	225	(509)	24	326
Total other expenses, net		(126,944)	(58,117)	(56,697)	(37,633)	(279,391)
Loss from continuing operations before income taxes	S	(103,238)	(38,110)	(12,961)	(15,509)	(169,818)
(Benefit)/provision for income taxes		(36,214)	(3,541)	6,206	9,344	(24,205)
Loss from continuing						
operations		(67,024)	(34,569)	(19,167)	(24,853)	(145,613)
Earnings from discontinued operations, net of income						
taxes(9)		2,432	2,422	2,634	908	8,396
Net loss	\$	(64,592) \$	(32,147) \$	(16,533) \$	(23,945) \$	(137,217)

### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Consolidated Financial Statements (Continued)**

(in thousands except share and per share data)

- (1) The Company realized an increase in revenue and operating expenses beginning August 31, 2012 as a result of the acquisition of FiberGate.
- (2) The Company realized an increase in revenue and operating expenses beginning October 1, 2012 as a result of the acquisition of USCarrier.
- (3) The Company realized an increase in revenue and operating expenses beginning December 14, 2012 as a result of the acquisition of First Telecom.
- (4) The Company realized an increase in revenue and operating expenses beginning December 31, 2012 as a result of the acquisition of Litecast.
- (5) The Company realized an increase in revenue and operating expenses beginning June 1, 2013 as a result of the acquisition of Core NAP.
- (6) During the quarter ended June 30, 2013, the Company recognized a charge of \$10,197 for lease termination costs related to exit activities initiated for unutilized space associated with leased office and technical facilities see Note 15 *Commitments and Contingencies*.
- (7) The Company realized a decrease in interest expense during the second and third quarters of 2013 due to financing transactions completed to lower the interest rates on the Company s variable rate debt. During the fourth quarter of 2013, favorable movements in interest rates increased the fair value of the Company s interest rate swaps, resulting in a decrease in the Company s interest expense see Note 9 *Long-Term Debt*.
- (8) The Company completed debt refinancing transactions during the first, second and third quarters of Fiscal 2013, resulting in a loss on debt extinguishment in each respective period. See Note 9 *Long-Term Debt*.
- (9) The Company spun-off its OVS operating unit on June 13, 2014 see Note 4 Spin-Off of Business.

The following table presents the unaudited quarterly results for the year ended June 30, 2014:

	2014 Quarter Ended						
	September 30(	(Decei	mber 31(2)(3)	March 31(4)	<b>June 30(5)</b>	Total	
Revenue	\$ 268,051	\$	276,976	\$ 281,393	\$ 296,767	\$1,123,187	
Operating costs and expenses							
Operating costs, excluding							
depreciation and amortization	79,962		86,008	85,136	93,065	344,171	
Selling, general and administrativ	e						
expenses	76,065		86,680	96,334	125,643	384,722	
Depreciation and amortization	81,037		81,719	84,175	91,337	338,268	
Total operating costs and expense	es <b>237,064</b>		254,407	265,645	310,045	1,067,161	
Operating income	30,987		22,569	15,748	(13,278)	56,026	

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Other expenses					
Interest expense(6)	(51,497)	(50,277)	(49,147)	(52,608)	(203,529)
Loss on extinguishment of debt(7)		(1,911)			(1,911)
Other income, net	662	485	133	3,785	5,065
Total other expenses, net	(50,835)	(51,703)	(49,014)	(48,823)	(200,375)
Loss from continuing operations					
before income taxes	(19,848)	(29,134)	(33,266)	(62,101)	(144,349)
Provision for income taxes	9,269	8,424	9,508	10,094	37,295
Loss from continuing operations	(29,117)	(37,558)	(42,774)	(72,195)	(181,644)
Earnings/(loss) from discontinued					
operations, net of income taxes(8)	1,735	761	1,159	(1,305)	2,350
_					
Net loss	\$ (27,382)	\$ (36,797)	\$ (41,615)	\$ (73,500)	\$ (179,294)

### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements (Continued)** 

(in thousands except share and per share data)

- (1) The Company realized an increase in revenue and operating expenses beginning August 1, 2013 as a result of the acquisition of Corelink.
- (2) The Company realized an increase in revenue and operating expenses beginning October 1, 2013 as a result of the acquisition of Access.
- (3) The Company realized an increase in revenue and operating expenses beginning October 2, 2013 as a result of the acquisition of Fiberlink.
- (4) The Company realized an increase in revenue and operating expenses beginning March 4, 2014 as a result of the acquisition of CoreXchange.
- (5) The Company realized an increase in revenue and operating expenses beginning May 16, 2014 as a result of the acquisition of Geo.
- (6) The Company realized an increase in interest expense during the second and fourth quarters of 2014 due to financing transactions completed to increase its borrowings under its term loan facility. See Note 9 *Long-Term Debt*.
- (7) The Company completed a debt refinancing transaction during the second quarter of Fiscal 2014, resulting in a loss on debt extinguishment for that respective period. See Note 9 *Long-Term Debt*.
- (8) The Company spun-off its OVS operating unit on June 13, 2014 see Note 4 Spin-Off of Business.

#### (19) SUBSEQUENT EVENTS

# a. Recent Acquisitions

See Note 3 Acquisitions, for a discussion of acquisitions closed subsequent to year end or that were pending.

### b. Restricted Stock Grant to Chief Executive Officer

On September 17, 2014, the Company s compensation committee approved a one-time grant of restricted stock units (RSUs) in an amount equal to \$2,750 to Dan Caruso, the Company s Chief Executive Officer, in exchange for a reduction in his annual salary from \$400 to \$18. The grant will be made on November 1, 2014, assuming completion of the Company s initial public offering, and the number of restricted stock units to be granted will be based on the offering price and will convert to shares of the Company s common stock on a one for one basis upon vesting. The units will vest based on the Part A RSU vesting schedule associated with the Company s proposed compensation plan following the offering. No other terms of Mr. Caruso s employment agreement with the Company were modified.

### c. Stock Split and Amended and Restated Certificate of Incorporation

On October 9, 2014, the Board of Directors approved a 223,000-for-one stock split of the Company s common stock. The stock split became effective upon filing of the amended and restated certificate of incorporation on October 10, 2014. In accordance with the terms of the stock split, each share of outstanding common stock was increased to

223,000 shares of common stock. Prior to the stock split, 1,000 shares of common stock were outstanding. Subsequent to the stock split, 223,000,000 shares of common stock were outstanding. All of the share numbers and share prices have been retroactively adjusted to reflect the stock split in the accompanying consolidated financial statements.

On October 10, 2014, the Company filed its amended and restated certificate of incorporation to authorize the issuance of additional shares of common and preferred stock, establish related voting and holding rights for these shares, and address certain other matters related to corporate governance.

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

**Notes to Consolidated Financial Statements (Continued)** 

(in thousands except share and per share data)

### d. Distribution of Common Stock

On October 9, 2014, the Company and CII s board of directors approved a non-liquidating distribution by CII of shares of the Company s common stock held by CII to holders of vested CII common units pursuant to the terms of the CII Operating Agreement. The total number of shares to be distributed to all CII common unit holders in connection with this offering, or upon future distributions following resolution of contingent distributions among members of CII and upon the vesting of CII common units, is fixed at 223,000,000 shares of the Company s common stock. The number of shares to be received by each CII common unit holder will depend on the actual public offering price for this offering and the class of CII units held by such common unit holder, which will dictate the applicable threshold for distributions. Employees and independent directors of the Company with vested CII common units will receive shares of the Company s common stock equal in value to the underlying value of their vested CII common units. Based on the mid-point offering price of \$22.50, the Company estimates that CII will distribute approximately 22,000,000 shares of the Company s common stock to holders of CII common units immediately prior to the offering.

Immediately prior to the distribution, the Company will adjust the corresponding stock-based compensation liability to its fair value with an offsetting charge to stock-based compensation expense. If the Company s stock-based compensation liability as of June 30, 2014 were valued based on the mid-point offering price of \$22.50, the liability would be \$547,290, representing an increase of \$154,863. Correspondingly, the fair value of unvested common units issued to employees and independent directors would be approximately \$209,648.

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# ZAYO GROUP HOLDINGS, INC.

# UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in millions, except share amounts)

	Dec	ember 31, 2014	June 30, 2014
Assets			
Current assets			
Cash and cash equivalents	\$	163.6	\$ 297.4
Trade receivables, net of allowance of \$3.6 and \$3.7 as of December 31, 2014			
and June 30, 2014, respectively		71.8	59.0
Due from related parties			0.1
Prepaid expenses		26.2	25.6
Deferred income taxes, net		160.3	160.4
Other assets		6.2	2.4
Total current assets		428.1	544.9
Property and equipment, net		2,930.6	2,821.4
Intangible assets, net		719.4	709.7
Goodwill		868.7	845.3
Debt issuance costs, net		74.7	89.4
Other assets		42.4	39.7
Total assets	\$	5,063.9	\$ 5,050.4
Liabilities and stockholders equity			
Current liabilities			
Current portion of long-term debt	\$	20.5	\$ 20.5
Accounts payable		31.5	27.0
Accrued liabilities		162.4	162.5
Accrued interest			57.1
Capital lease obligations, current		3.2	2.4
Deferred revenue, current		74.2	75.4
Total current liabilities		291.8	344.9
Long-term debt, non-current		2,961.9	3,219.7
Capital lease obligation, non-current		26.4	22.9
Deferred revenue, non-current		548.9	496.9
Stock-based compensation liability		2.0	392.4
Deferred income taxes, net		136.1	134.9
Other long-term liabilities		21.8	22.3
Total liabilities		3,988.9	4,634.0
Commitments and contingencies (Note 11)			

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Stockholders equity		
Preferred stock, \$0.001 par value 50,000,000 shares authorized; no shares issued		
and outstanding as of December 31, 2014 and June 30, 2014, respectively		
Common Stock, \$0.001 par value 850,000,000 shares authorized; Issued and		
outstanding 239,008,679 shares and 223,000,000 shares as of December 31, 2014		
and June 30, 2104, respectively	0.2	0.2
Additional paid-in capital	1,519.7	755.4
Accumulated other comprehensive (loss)/income	(6.6)	14.4
Accumulated deficit	(438.3)	(331.6)
Note receivable from shareholder		(22.0)
Total stockholders equity	1,075.0	416.4
Total liabilities and stockholders equity	\$ 5,063.9	\$5,050.4

The accompanying notes are an integral part of these condensed consolidated financial statements.

# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(in millions, except share and per share data)

	Three months ended December 31,				Six months ended December 31,			
	2014		2013	2014			2013	
Revenue	\$ 323.9	\$	277.0	\$	644.5	\$	545.1	
Operating costs and expenses								
Operating costs (excluding	07.0		06.0		205.1		166.0	
depreciation and amortization)	97.8		86.0		205.1		166.0	
Selling, general and administrative	22.1		06.		100.0		4.62.0	
expenses	32.1		86.7		188.9		162.8	
Depreciation and amortization	96.9		81.7		192.9		162.7	
Total operating costs and expenses	226.8		254.4		586.9		491.5	
Operating income	97.1		22.6		57.6		53.6	
Other expenses								
Interest expense	(53.4)		(50.3)		(100.3)		(101.8)	
Loss on extinguishment of debt	(30.9)		(1.9)		(30.9)		(1.9)	
Foreign currency (loss)/gain on								
intercompany loans	(13.3)		0.2		(27.9)		0.8	
Other (expense)/income, net	(0.1)		0.2		(0.2)		0.3	
Total other expenses, net	(97.7)		(51.8)		(159.3)		(102.6)	
-								
Loss from operations before								
income taxes	(0.6)		(29.2)		<b>(101.7)</b>		<b>(49.0)</b>	
(Benefit)/provision for income								
taxes	(4.4)		8.4		5.0		17.7	
	, ,							
Income/(loss) from continuing								
operations	3.8		(37.6)		(106.7)		(66.7)	
Earnings from discontinued								
operations, net of income taxes			0.8				2.5	
Net income/(loss)	\$ 3.8	\$	(36.8)	\$	(106.7)	\$	(64.2)	
Weighted-average shares used to								
compute net income/(loss) per								
share:								

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Basic	236	,224,561	223	3,000,000	229	9,612,280	223	0,000,000
Diluted	237	,208,647	223	3,000,000	229	9,612,280	223	3,000,000
Income/(loss) from continuing								
operations per share:								
Basic	\$	0.02	\$	(0.17)	\$	(0.46)	\$	(0.30)
Diluted	\$	0.02	\$	(0.17)	\$	(0.46)	\$	(0.30)
Earnings from discontinued								
operations per share								
Basic and diluted	\$		\$	0.00	\$		\$	0.01
Net income/(loss) per share								
Basic	\$	0.02	\$	(0.17)	\$	(0.46)	\$	(0.29)
Diluted	\$	0.02	\$	(0.17)	\$	(0.46)	\$	(0.29)

The accompanying notes are an integral part of these condensed consolidated financial statements.

# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS (UNAUDITED)

(in millions)

		onths ended ober 31,	Six months ended December 31,			
	2014	2013	2014	2013		
Net income/(loss)	\$ 3.8	\$ (36.8)	\$ (106.7)	\$ (64.2)		
Foreign currency translation adjustments	(8.7)	22.4	(21.0)	13.1		
Comprehensive loss	\$ (4.9)	\$ (14.4)	\$ (127.7)	\$ (51.1)		

The accompanying notes are an integral part of these condensed consolidated financial statements.

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# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY (UNAUDITED)

# SIX MONTHS ENDED DECEMBER 31, 2014

(in millions, except share data)

				1141 1		ımulated				Note		TD 4 1
	Common	Commo		ditional		Other orehensiv	<b>l</b> ecci	umulate		eivable from		Total ckholders
	Shares	Stock	_		-	ne/(Loss)				reholde		Equity
Balance at June 30,				•		` ′						• •
2014	223,000,000	\$ 0.2	\$	755.4	\$	14.4	\$	(331.6)	\$	(22.0)	\$	416.4
Proceeds from issuance												
of common stock	16,008,679			282.0								282.0
Reclassification of												
common unit liability to				400.0								400.0
additional paid-in capital				490.2								490.2
Stock-based				444								
compensation				14.1								14.1
Non-cash settlement of												
note receivable from												
Communications												
Infrastructure												
Investments, LLC				(22.0)						22.0		
(Note 8)				(22.0)	)					22.0		
Foreign currency						(21.0)						(21.0)
translation adjustment						(21.0)		(1065)				(21.0)
Net loss								(106.7)				(106.7)
D-1												
Balance at	220 000 (70	<b>6.03</b>	φ	1 510 5	Φ	(( ()	φ	(420.3)	φ		Φ	1 075 0
<b>December 31, 2014</b>	239,008,679	\$ 0.2	\$	1,519.7	\$	<b>(6.6)</b>	\$	(438.3)	\$		\$	1,075.0

The accompanying notes are an integral part of these condensed consolidated financial statements.

# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(in millions)

	Six months ended December 31, 2014 201		
Cash flows from operating activities	2014	2013	
Net loss	\$ (106.7)	\$ (64.2)	
Earnings from discontinued operations, net of income taxes	\$ (100.7)	2.5	
		_,_	
Loss from continuing operations	(106.7)	(66.7)	
Adjustments to reconcile net loss to net cash provided by operating activities of			
continuing operations			
Depreciation and amortization	192.9	162.7	
Loss on extinguishment of debt	30.9	1.9	
Non-cash interest expense	9.4	10.5	
Non-cash loss on investments	0.5		
Stock-based compensation	117.1	99.9	
Amortization of deferred revenue	(34.6)	(26.2)	
Additions to deferred revenue	84.1	47.4	
Provision for bad debts	0.9	0.8	
Foreign currency loss/(gain) on intercompany loans	27.9	(0.8)	
Deferred income taxes	(0.7)	15.6	
Changes in operating assets and liabilities, net of acquisitions			
Trade receivables	(5.0)	14.8	
Prepaid expenses	0.2	1.7	
Accounts payable and accrued liabilities	(67.5)	(16.8)	
Other assets and liabilities	(7.5)	(5.4)	
Net cash provided by operating activities of continuing operations	241.9	239.4	
,			
Cash flows from investing activities			
Purchases of property and equipment	(244.8)	(175.0)	
Acquisition of Neo Telecoms, net of cash acquired	(73.9)	(2,213)	
Acquisition of Colo Facilities Atlanta, net of cash acquired	(52.5)		
Acquisition of FiberLink, LLC, net of cash acquired	( /	(43.1)	
Acquisition of Access Communications, Inc.	(0.1)	(40.1)	
Acquisition of Corelink Data Centers, LLC, net of cash acquired		(0.3)	
Net cash used in investing activities of continuing operations	(371.3)	(258.5)	

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# Cash flows from financing activities

Proceeds from debt		150.0
Proceeds from revolving credit facility		45.0
Proceeds from initial public offering	304.2	
Direct costs associated with initial public offering	(22.2)	
Distribution to parent		(1.2)
Principal payments on long-term debt	(259.7)	(8.5)
Payment of early redemption fees on debt extinguished	(23.8)	
Principal repayments on capital lease obligations	(1.3)	(5.9)
Payments on revolving credit facility		(45.0)
Payment of debt issuance costs		(1.7)
Net cash (used in)/provided by financing activities of continuing operations	(2.8)	132.7
Cash flows from continuing operations	(132.2)	113.6

# ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (Continued)

(in millions)

	Six month December 2014	
Cash flows from discontinued operations		
Operating activities		6.4
Investing activities		(2.3)
Financing activities		(2.5)
Cash flows from discontinued operations		1.6
Effect of changes in foreign exchange rates on cash	(1.6)	0.2
Net (decrease)/increase in cash and cash equivalents	(133.8)	115.4
Continuing operations:		
Cash and cash equivalents, beginning of year	\$ 297.4	\$ 91.3
Cash flows from continuing operations	(132.2)	113.6
Cash flows from discontinued operations		1.6
Effect of changes in foreign exchange rates on cash	(1.6)	0.2
Cash and cash equivalents, end of period	\$ 163.6	\$ 206.7
Supplemental disclosure of non-cash investing and financing activities:		
Cash paid for interest, net of capitalized interest continuing operations	\$ 144.7	\$ 91.8
Cash paid for interest, net of capitalized interest discontinued operations	\$	\$ 0.2
Cash paid for income taxes	\$ 10.8	\$ 1.1
Non-cash purchases of equipment through capital leasing	\$ 5.8	\$ 5.1
Increase/(decrease) in accruals for purchases of property and equipment continuing		
operations	\$ 5.9	\$ (16.9)
Refer to Note 2 Acquisitions for details regarding the Company s recent acquisitions.		

The accompanying notes are an integral part of these condensed consolidated financial statements.

### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Condensed Consolidated Financial Statements (Unaudited)**

### (1) BUSINESS AND BASIS OF PRESENTATION

**Business** 

Zayo Group Holdings, Inc., a Delaware corporation, was formed on November 13, 2007, and is the parent company of a number of subsidiaries engaged in bandwidth infrastructure provision and services. Zayo Group Holdings, Inc. and its subsidiaries are collectively referred to as Zayo Group Holdings or the Company. The Company s primary operating subsidiary is Zayo Group, LLC (ZGL). Headquartered in Boulder, Colorado, the Company operates bandwidth infrastructure assets, including fiber networks and datacenters, in the United States and Europe to offer:

Physical infrastructure, including dark fiber, mobile infrastructure and colocation services.

Lit services, including wavelengths, Ethernet, IP, and SONET services.

Other services, provided by Zayo Professional Services and Zayo France.

On October 22, 2014, the Company completed an initial public offering ( IPO ) of shares of its common stock, which were listed on the New York Stock Exchange ( NYSE ) under the ticker symbol ZAYO . Prior to its IPO, Zayo Group Holdings was wholly owned by Communications Infrastructure Investments, LLC ( CII ). The Company s fiscal year ends June 30 each year. The fiscal year ended June 30, 2014 is referred to as Fiscal 2014 and the fiscal year ending June 30, 2015 as Fiscal 2015.

Stock Split and Amended and Restated Certificate of Incorporation

On October 9, 2014, the Company s Board of Directors approved a 223,000-for-one stock split of the Company s common stock. The stock split became effective upon filing of the amended and restated certificate of incorporation on October 10, 2014. Immediately subsequent to the stock split, 223,000,000 shares of common stock were outstanding. All of the shares outstanding and per share amounts have been retroactively adjusted to reflect the stock split in the accompanying condensed consolidated financial statements.

On October 10, 2014, the Company filed its amended and restated certificate of incorporation to authorize the issuance of additional shares of common and preferred stock, establish related voting and holding rights for these shares, and address certain other matters related to corporate governance.

Initial Public Offering

On October 22, 2014, the Company completed an IPO of 24,079,002 shares of common stock at an offering price of \$19 per share. Shares sold in the IPO consisted of 16,008,679 shares sold by the Company and 8,070,323 shares sold by selling stockholders (including CII investors and employees, former employees, and directors and officers of the Company). The shares sold included the exercise of an option by the underwriters to purchase an additional 3,026,371

shares from selling shareholders. The underwriters—option to purchase additional shares was exercised on October 20, 2014. Proceeds to the Company after deducting the underwriting discount and other offering expenses totaled approximately \$282.0, and net proceeds to selling stockholders, including the exercised underwriter option, totaled approximately \$150.2. Proceeds to the Company from the IPO are recorded as an increase in common stock and additional paid-in-capital, net of direct offering costs (including previously capitalized amounts), during the second quarter of Fiscal 2015. The Company—s shares were listed on the New York Stock Exchange (NYSE) on October 17, 2014.

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)

#### Basis of Presentation

The accompanying condensed consolidated financial statements include all the accounts of the Company and its wholly-owned subsidiaries. All inter-company accounts and transactions have been eliminated in consolidation. The accompanying condensed consolidated financial statements and related notes are unaudited and have been prepared in accordance with accounting principles generally accepted in the United States (GAAP) for interim financial reporting and pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC) for quarterly reports on Form 10-Q, and do not include all of the note disclosures required by GAAP for complete financial statements. These condensed consolidated financial statements should, therefore, be read in conjunction with the consolidated financial statements and notes thereto for the year ended June 30, 2014 included in the Company s final prospectus filed with the SEC on October 17, 2014. In the opinion of management, all adjustments considered necessary for fair presentation of financial position, results of operations and cash flows of the Company have been included herein. The results of operations for the three and six-month periods ended December 31, 2014 are not necessarily indicative of the operating results for any future interim period or the full year.

Unless otherwise noted, dollar amounts and disclosures throughout the notes to the condensed consolidated financial statements relate to the Company s continuing operations and are presented in millions of dollars.

### Earnings or Loss per Share

Basic earnings or loss per share attributable to the Company s common shareholders is computed by dividing net earnings or loss attributable to common shareholders by the weighted average number of common shares outstanding for the period. Diluted earnings or loss per share attributable to common shareholders presents the dilutive effect, if any, on a per share basis of potential common shares (such as restricted stock units) as if they had been vested or converted during the periods presented. No such items were included in the computation of diluted loss per share for the six months ended December 31, 2014 or for the three- and six months ended December 31, 2013 because the Company incurred a loss from continuing operations in each of these periods and the effect of inclusion would have been anti-dilutive.

The effect of 146,001 Part A restricted stock units and 2,210,534 maximum shares that may be issued for Part B restricted stock units outstanding have been included in the computation of diluted income per share for the three months ended December 31, 2014.

### Significant Accounting Policies

There have been no changes to the Company s significant accounting policies described in its final prospectus filed with the SEC on October 17, 2014.

### Discontinued Operations

On June 13, 2014, the Company completed a spin-off of Onvoy, LLC and its subsidiaries ( OVS ) to CII. The spin-off is reported as an equity distribution at carryover basis equal to the net assets and liabilities of OVS on the spin-off

date, as the transaction was between entities under common control. See Note 3 Spin-off of Business.

Use of Estimates

The preparation of the Company s consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)

disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reporting period. Significant estimates are used when establishing allowances for doubtful accounts and accruals for disputed line cost billings, determining useful lives for depreciation and amortization and accruals for exit activities associated with real estate leases, assessing the need for impairment charges (including those related to intangible assets and goodwill), determining the fair values of assets acquired and liabilities assumed in business combinations, accounting for income taxes and related valuation allowances against deferred tax assets and estimating the common unit and restricted stock unit grant fair values used to compute the stock-based compensation liability and expense. Management evaluates these estimates and judgments on an ongoing basis and makes estimates based on historical experience, current conditions, and various other assumptions that are believed to be reasonable under the circumstances. The results of these estimates form the basis for making judgments about the carrying values of assets and liabilities as well as identifying and assessing the accounting treatment with respect to commitments and contingencies. Actual results may differ from these estimates under different assumptions or conditions.

### Recently Issued Accounting Pronouncements

On May 28, 2014, the Financial Accounting Standards Board issued Accounting Standard Update (ASU) 2014-09, *Revenue from Contracts with Customers*, which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU will replace most existing revenue recognition guidance in GAAP when it becomes effective. The new standard is effective for the Company on or after July 1, 2017. Early application is not permitted. The standard permits the use of either the retrospective or cumulative effect transition method. The Company is evaluating the effect that ASU 2014-09 will have on its consolidated financial statements and related disclosures. The Company has not yet selected a transition method nor has it determined the effect of the standard on its ongoing financial reporting.

### (2) ACQUISITIONS

As of December 31, 2014 and since its formation, the Company has consummated 32 transactions accounted for as business combinations. The acquisitions were executed as part of the Company s business strategy of expanding through acquisitions. The acquisitions of these businesses have allowed the Company to increase the scale at which it operates, which in turn affords the Company the ability to increase its operating leverage, extend its network reach, and broaden its customer base.

The accompanying condensed consolidated financial statements include the operations of the acquired entities from their respective acquisition dates.

Acquisitions Completed During Fiscal 2015

Neo Telecoms (Neo)

On July 1, 2014, the Company acquired a 96% equity interest in Neo, a Paris-based bandwidth infrastructure company. The purchase agreement also includes a call option to acquire the remaining equity interest on or after December 31, 2015. The purchase consideration of 54.1 (or \$73.9), net of cash acquired, was in consideration of acquiring 96% equity ownership in Neo and a call option to purchase the remaining 4% equity interest in Neo, and is subject to certain adjustments post-closing. The consideration consisted of cash and was paid with cash on hand from the proceeds of the Sixth Amendment to the Company s term loan facility. 8.7 (or \$11.9) of the purchase consideration is currently held in escrow pending the expiration of the indemnification adjustment period. The acquisition was considered an asset purchase for tax purposes.

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)

Colo Facilities Atlanta ( AtlantaNAP )

On July 1, 2014, the Company acquired 100% of the equity interest in AtlantaNAP, a datacenter and managed services provider in Atlanta, for cash consideration of \$52.5. \$5.3 of the purchase price is currently held in escrow pending the expiration of the indemnification adjustment period. The acquisition was considered an asset purchase for tax purposes.

### Acquisitions Completed During Fiscal 2014

Corelink Data Centers, LLC ( Corelink )

On August 1, 2013, the Company entered into an asset purchase agreement to acquire Corelink. The transaction was consummated on the same date, at which time the Company acquired substantially all of the net assets of this business for consideration of approximately \$1.9, comprised of 301,949 preferred units of CII with an estimated fair value of \$1.6 and cash of \$0.3 net of cash acquired. The acquisition was considered a stock purchase for tax purposes. The cash consideration was paid with cash on hand.

Access Communications, Inc. ( Access )

On October 1, 2013, the Company acquired 100% of the equity interest in Access, a Minnesota corporation, for cash consideration of \$40.1, net of cash acquired, of which \$4.0 is currently held in escrow pending the expiration of the indemnification adjustment period. The acquisition was considered a stock purchase for tax purposes. The purchase price was paid with cash on hand.

FiberLink, LLC (FiberLink)

On October 2, 2013, the Company acquired 100% of the equity interest in FiberLink, an Illinois limited liability company, for cash consideration of \$43.1, which was primarily funded with available funds drawn on the Company s revolving credit facility. The acquisition was considered an asset purchase for tax purposes.

CoreXchange, Inc. ( CoreXchange )

On March 4, 2014, the Company acquired 100% of the equity interest in CoreXchange, a data center, bandwidth and managed services provider located in Dallas, Texas for consideration of \$17.5, net of cash acquired. Through the transaction, the Company acquired one new data center operation located at 8600 Harry Hines Blvd. and secured additional square footage in its existing data center. The consideration was paid with cash on hand. \$1.8 is currently held in escrow pending the expiration of the indemnification adjustment period. The acquisition was considered an asset purchase for tax purposes.

Geo Networks Limited (Geo)

On May 16, 2014, the Company acquired 100% of the equity interest in Ego Holdings Limited, a London-based dark fiber provider. The consideration consisted of cash of £174.3 (or \$292.3), net of cash acquired, and was funded with a combination of cash on hand and available funds drawn on the Company s revolving credit facility. In conjunction with the acquisition, the Company repaid Geo s existing debt obligations to the note holders totaling £113.4 and £69.1 was paid to the shareholders. The acquisition was considered an asset purchase for tax purposes.

### **Acquisition Method Accounting Estimates**

The Company initially recognizes the assets and liabilities acquired from the aforementioned acquisitions based on its preliminary estimates of their acquisition date fair values. As additional information becomes known

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)

concerning the acquired assets and assumed liabilities, management may make adjustments to the opening balance sheet of the acquired company up to the end of the measurement period, which is no longer than a one year period following the acquisition date. The determination of the fair values of the acquired assets and liabilities assumed (and the related determination of estimated lives of depreciable tangible and identifiable intangible assets) requires significant judgment. As of December 31, 2014, the Company has not completed its fair value analysis and calculations in sufficient detail necessary to arrive at the final estimates of the fair value of certain working capital and non-working capital acquired assets and assumed liabilities, including the allocations to property, plant and equipment, goodwill and intangible assets, deferred revenue and resulting deferred taxes related to its acquisitions of CoreXchange, Geo, AtlantaNAP and Neo. All information presented with respect to certain working capital and non-working capital acquired assets and liabilities assumed as it relates to these acquisitions are preliminary and subject to revision pending the final fair value analysis. During the first quarter of Fiscal 2015, the Company finalized its fair value analysis and resulting purchase accounting for the Access and FiberLink acquisitions consummated in Fiscal 2014.

The table below reflects the Company s preliminary estimates of the acquisition date fair values of the assets and liabilities assumed from its Fiscal 2015 acquisitions:

Acquisition date	AtlantaNAP July 1, 2014	Neo July 1, 2014
Cash	\$	\$ 4.2
Other current assets	0.3	13.1
Property and equipment	9.7	42.9
Deferred tax assets, net	0.1	
Intangibles	30.4	13.4
Goodwill	13.7	25.2
Other assets		2.4
Total assets acquired	54.2	101.2
Current liabilities	1.4	10.6
Deferred revenue	0.3	6.3
Capital lease obligations		
Deferred tax liability, net		6.2
Total liabilities assumed	1.7	23.1
Net assets acquired	52.5	78.1
Less cash acquired		(4.2)
•		

Net consideration paid \$ 52.5 \$ 73.9

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## **Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)**

The table below reflects the Company s estimates of the acquisition date fair values of the assets and liabilities assumed from its Fiscal 2014 acquisitions:

Acquisition date	Oct	ccess ober 1,	Oct	erLink ober 2, 2013	M	eXchange arch 4, 2014	Geo May 1 2014	16,
Cash	\$	1.2	\$		\$		\$ 13	3.7
Other current assets		2.3		0.8		0.6	10	).7
Property and equipment		11.5		15.9		3.2	219	9.5
Deferred tax assets, net				7.7		0.2		
Intangibles		18.0		19.3		11.0	61	1.2
Goodwill		24.0		19.8		3.6	92	2.3
Other assets				0.1			9	8.6
Total assets acquired		57.0		63.6		18.6	407	7.2
Current liabilities		1.0		1.3		0.5	18	3.9
Deferred revenue		5.1		19.2		0.4	44	1.3
Capital lease obligations						0.2		
Deferred tax liability, net		9.6					38	3.0
Total liabilities assumed		15.7		20.5		1.1	101	1.2
Net assets acquired		41.3		43.1		17.5	306	6.0
Less cash acquired		(1.2)					(13	3.7)
Net consideration paid	\$	40.1	\$	43.1	\$	17.5	\$ 292	2.3

The goodwill arising from the Company s acquisitions results from synergies, anticipated incremental sales to the acquired company customer base, and economies-of-scale expected from the acquisitions. The Company has allocated the goodwill to the reporting units (in existence on the respective acquisition dates) that were expected to benefit from the acquired goodwill. The allocation was determined based on the excess of the estimated fair value of the reporting unit over the estimated fair value of the individual assets acquired and liabilities assumed that were assigned to the reporting units. Note 4 *Goodwill*, discloses the preliminary and/or final allocation of the Company s acquired goodwill to each of its reporting units.

In each of the Company s Fiscal 2014 and Fiscal 2015 acquisitions, the Company acquired certain customer relationships. These relationships represent a valuable intangible asset, as the Company anticipates continued business from the acquired customer bases. The Company s estimate of the fair value of the acquired customer relationships is based on a multi-period excess earnings valuation technique that utilizes Level 3 inputs. The fair value of the acquired

customer relationships for each acquisition was determined as follows: Fiscal 2015 acquisitions AtlantaNAP, \$30.4; and Neo, \$13.4; Fiscal 2014 acquisitions Access, \$18.0; FiberLink, \$19.3; CoreXchange, \$11.0; and Geo, \$61.2. The Company has not yet finalized the valuation of acquired customer relationships for CoreXchange, Geo, AtlantaNAP and Neo. For Fiscal 2015, the Company estimated the useful life of the acquired customer relationships to be approximately 11 years for AtlantaNAP and 15 years for Neo. For Fiscal 2014, the Company estimated the useful life of the acquired customer relationships to be approximately 20 years for Access, 12 years for Geo, 12 years for CoreXchange, and 18 years for FiberLink.

The previous owners of Geo had entered into various agreements, including IRU agreements with other telecommunication service providers to lease fiber and other bandwidth infrastructure in exchange for upfront cash payments. The Company accounted for acquired deferred revenue at its acquisition date fair value, which was determined utilizing the market approach. The market approach incorporated the actual up-front payments

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## **Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)**

received by Geo under contracts entered within 18 months of the acquisition, as those were recent market transactions between parties unrelated to the Company. A fair value of \$44.3 was assigned to the acquired deferred revenue balance of Geo. The acquired deferred revenue is being recognized over a weighted average remaining contract term of 9.7 years for Geo.

### Purchase Accounting Estimates Associated with Deferred Taxes

Based on the Company s fair value assessment related to deferred tax assets acquired in the Geo acquisition, a value of \$38.0 was assigned to the acquired net deferred tax liabilities.

The tax effect of temporary differences that give rise to significant portions of the net deferred tax liabilities are as follows:

	M	Geo ay 16, 2014
Deferred income tax assets:		
Net operating loss carry forwards	\$	2.5
Deferred revenue		4.4
Total deferred income tax assets		6.9
Deferred income tax liabilities:		
Property and equipment		(32.7)
Intangible assets		(12.2)
Total deferred income tax liabilities		(44.9)
Net deferred income tax liabilities	\$	(38.0)

### Adjustments to Purchase Accounting Estimates Associated with Prior Year Acquisitions

### Access and FiberLink

During the first quarter of Fiscal 2015, the Company finalized its acquisition accounting for Access and FiberLink and its previously reported allocation of the purchase consideration associated with these acquisitions as a result of changes to the original fair value estimates of certain items acquired. These changes are the result of additional information obtained since June 30, 2014 that related to facts and circumstances that existed at the respective acquisition dates. Related to the Access acquisition, property, plant and equipment increased by \$3.1, customer relationship intangible assets increased by \$2.0, and deferred tax liabilities increased by \$2.0 related to the Company s

final valuation of non-working capital acquired assets and the related deferred tax impacts. Related to the FiberLink acquisition, property, plant and equipment increased by \$9.9, customer relationship intangible assets increased by \$2.1, and deferred tax assets increased by \$0.7 related to the Company s final valuation of non-working capital acquired assets and the related deferred tax impacts. The Company has recast the previously reported consolidated balance sheet as of June 30, 2014 in connection with the finalization of acquisition accounting for these acquisitions. The Company did not recast the previously reported consolidated statement of operations for the year ended June 30, 2014 due to the immaterial effect of the related adjustments.

Fibergate Holdings, Inc. (Fibergate ) Settlement

On August 31, 2012, the Company acquired 100% of the equity interest in Fibergate, a privately held corporation, for total consideration of \$118.3. \$17.6 of the purchase price was held in escrow pending the expiration of the working capital and indemnification adjustment period. Prior to the expiration of the

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## **Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)**

indemnification adjustment period, the Company filed an indemnification claim against the former owners of Fibergate. During the three months ended December 31, 2014, the Company and the former owners of Fibergate entered into a settlement agreement and mutual release, which resulted in a refund of \$2.5 of the purchase price. The \$2.5 proceeds are included as a reduction to selling, general and administrative expenses on the condensed consolidated statement of operations for the three and six months ended December 31, 2014.

### **Transaction Costs**

Transaction costs include expenses associated with professional services (i.e., legal, accounting, regulatory, etc.) rendered in connection with signed and/or closed acquisitions or disposals (including spin-offs), travel expense, severance expense incurred on the date of acquisition or disposal, and other direct expenses incurred that are associated with such acquisitions or disposals. The Company incurred transaction costs of \$1.3 and \$4.8 during the three and six months ended December 31, 2014, respectively, and \$0.2 and \$0.8 during the three and six months ended December 31, 2013, respectively. Transaction costs have been included in selling, general and administrative expenses in the condensed consolidated statements of operations and in cash flows from operating activities in the condensed consolidated statements of cash flows during these periods.

## Pro-forma Financial Information

The pro forma results presented below include the effects of the Company s Fiscal 2014 acquisitions of Corelink, Access, FiberLink, CoreXchange, and Geo and Fiscal 2015 acquisitions of the AtlantaNAP and Neo as if the acquisitions occurred on July 1, 2013. The pro forma net income/ (loss) for the periods ended December 31, 2014 and 2013 includes the additional depreciation and amortization resulting from the adjustments to the value of property and equipment and intangible assets resulting from purchase accounting and adjustment to amortized revenue during Fiscal 2014 and 2015 as a result of the acquisition date valuation of assumed deferred revenue. The pro forma results also include interest expense associated with debt used to fund the acquisitions. The pro forma results do not include any anticipated synergies or other expected benefits of the acquisitions. The unaudited pro forma financial information below is not necessarily indicative of either future results of operations or results that might have been achieved had the acquisitions been consummated as of July 1, 2013.

		Three months ended December 31,		ns ended per 31,
	2014	2013	2014	2013
Revenue	\$ 323.9	\$ 303.3	\$ 644.5	\$ 602.3
Net income/(loss)	3.8	(39.2)	(106.7)	(68.4)

The Company is unable to determine the amount of revenue and net income associated with each acquisition recognized in the post-acquisition period as a result of integration activities.

## (3) SPIN-OFF OF BUSINESS

On June 13, 2014, the Company completed a spin-off of OVS, a company that provides voice and managed services. Prior to the spin-off, on March 7, 2014, OVS converted from a corporation to a limited liability company. At that time, certain tax attributes were retained by the Company in connection with the conversion, primarily deferred tax assets associated with net operating loss carry forwards totaling \$13.7. On the spin-off date, the remaining net assets of OVS were distributed to CII.

The spin-off is reported as an equity distribution at carryover basis equal to the net assets and liabilities of OVS on the spin-off date, as the transaction was between entities under common control.

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## **Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)**

The Company determined that all significant cash flows and continuing involvement associated with the operations of OVS were discontinued. The results of operations of OVS are reported as discontinued operations in the accompanying consolidated financial statements for all periods presented and are presented net of intercompany eliminations.

Earnings from discontinued operations, net of income taxes in the accompanying consolidated statements of operations are comprised of the following:

	Decei	onths ended mber 31, 2013	Six months ended December 31, 2013		
Revenue	\$	19.9	\$	40.0	
Earnings before income taxes Income tax expense	\$	2.8 (2.0)	\$	5.9 (3.4)	
Earnings from discontinued operations, net of income taxes	\$	0.8	\$	2.5	

### (4) GOODWILL

The Company s goodwill balance was \$868.7 and \$845.3 as of December 31, 2014 and June 30, 2014, respectively. Additions to goodwill during the six months ended December 31, 2014 relate to the acquisitions of AtlantaNAP and Neo (see Note 2 *Acquisitions*).

The Company s reporting units are comprised of its strategic product groups (SPGs): Zayo Dark Fiber (Dark Fiber), Zayo Wavelength Services (Waves), Zayo SONET Services (SONET), Zayo Ethernet Services (Ethernet), Zayo IP Services (IP), Zayo Mobile Infrastructure Group (MIG), Zayo Colocation (zColo), and Other (includes Zayo Professional Services (ZPS) and Zayo France). The following rollforward reflects the allocation of goodwill acquired in the Company s Fiscal 2014 and 2015 acquisitions to the Company s reporting units:

	Dark								
	Fiber	Waves	<b>SONET</b>	<b>Ethernet</b>	IP	MIG	zColo	Other	Total
As of June 30, 2014	\$ 269.9	\$270.0	\$ 50.3	\$ 96.7	\$80.4	\$43.7	\$ 19.6	\$ 14.7	\$845.3
Additions:									
AtlantaNAP							13.7		13.7
Neo								25.2	25.2
Foreign currency translation	(5.7)	(5.8)		(0.1)	(0.2)		(0.9)	(2.8)	(15.5)

**As of December 31, 2014** \$264.2 \$264.2 \$50.3 \$96.6 \$80.2 \$43.7 \$32.4 \$37.1 **\$868.7** 

During the six months ended December 31, 2014, goodwill decreased by \$15.5 due to foreign currency movements impacting goodwill allocated to the U.K. and France operations.

In addition, the Company has recast goodwill reported in the consolidated balance sheet as of June 30, 2014 in connection with the Company s final valuation of property, plant and equipment and intangible assets and associated deferred taxes impact for the Access and FiberLink acquisitions, which resulted in a net decrease to goodwill of \$15.8 (see Note 2 *Acquisitions*).

Previously reported provisional allocations of goodwill to the Waves and Dark Fiber reporting units have been adjusted as of June 30, 2014 in relation to the Geo acquisition, with a corresponding increase in goodwill allocated to the Waves SPG of \$27.5 and an offsetting decrease in goodwill allocated to the Dark Fiber reporting unit.

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)

## (5) INTANGIBLE ASSETS

Identifiable acquisition-related intangible assets as of December 31, 2014 and June 30, 2014 were as follows:

	Gross Carrying Amount		 ımulated ortization	Net
December 31, 2014				
Finite-Lived Intangible Assets				
Customer relationships	\$	822.0	\$ (125.5)	\$ 696.5
Trade names		0.1		0.1
Underlying rights		1.7	(0.1)	1.6
Total		823.8	(125.6)	698.2
Indefinite-Lived Intangible Assets				
Certifications		3.5		3.5
Underlying Rights		17.7		17.7
Total	\$	845.0	\$ (125.6)	\$719.4
June 30, 2014				
Finite-Lived Intangible Assets				
Customer relationships	\$	789.2	\$ (104.2)	\$ 685.0
Trade names		0.1		0.1
Underlying rights		1.8	(0.1)	1.7
Total		791.1	(104.3)	686.8
Indefinite-Lived Intangible Assets				
Certifications		3.5		3.5
Underlying rights		19.4		19.4
Total	\$	814.0	\$ (104.3)	\$ 709.7

## (6) LONG-TERM DEBT

As of December 31, 2014 and June 30, 2014, long-term debt was as follows:

## (dollars in millions)

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	Dec	ember 31, 2014	June 30, 2014
Term Loan Facility due 2019	\$	2,000.5	\$ 2,010.8
8.125% Senior Secured Notes due 2020		675.0	750.0
10.125% Senior Unsecured Notes due 2020		325.6	500.0
Total debt obligations		3,001.1	3,260.8
Unamortized discount on Term Loan Facility due 2019		(18.7)	(20.6)
Carrying value of debt		2,982.4	3,240.2
Less current portion		(20.5)	(20.5)
Long-term debt, less current portion	\$	2,961.9	\$3,219.7

On July 2, 2012, ZGL and Zayo Capital, Inc. ( Zayo Capital ) issued \$750.0 aggregate principal amount of 8.125% senior secured first-priority notes due 2020 (the Senior Secured Notes ) and \$500.0 aggregate principal amount of 10.125% senior unsecured notes due 2020 (the Senior Unsecured Notes , and together with the

## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)

Senior Secured Notes, the Existing Notes ). On July 2, 2012, ZGL also entered into a \$250.0 senior secured revolving credit facility (the Revolver ) and a senior secured term loan facility (the Term Loan Facility ), both of which have been subsequently amended (the Credit Agreement ). The Term Loan Facility was issued at a discount of \$30.0 and has a maturity date of July 2019. The issue discount is being amortized to interest expense over the term of the loan. The terms of the amended Term Loan Facility require the Company to make quarterly principal payments of \$5.1 plus an annual payment of up to 50% of excess cash flow, as determined in accordance with the Credit Agreement (no such payment was required during the six months ended December 31, 2014 and 2013, respectively).

On November 26, 2013, ZGL and Zayo Capital entered into a Fifth Amendment (the Fifth Amendment ) to the Company s Credit Agreement. Under the terms of the Fifth Amendment, the Term Loan Facility was increased by \$150.0 to \$1,749.8, and the interest rate was adjusted to LIBOR plus 3.0% with a minimum LIBOR rate of 1.0%. The amended terms represented a downward adjustment of 50 basis points on the interest rate from the Fourth Amendment (the Fourth Amendment ) to the Credit Agreement. The interest rate on the Revolver was amended to LIBOR plus 2.75% (based on the Company s current leverage ratio), which represented a downward adjustment of 25 basis points on the interest rate from the Fourth Amendment. In connection with the Fifth Amendment, the Company did not incur a re-pricing premium.

Also, in connection with the Fifth Amendment, the Company recognized an expense during the second quarter of Fiscal 2014 of \$1.9 associated with debt extinguishment costs, including cash expense of \$1.0 related to third party costs and non-cash expense of \$0.9 associated with the write-off of the Company s unamortized debt issuance costs and discount on the Term Loan Facility accounted for as an extinguishment. The Company also incurred an additional \$1.5 in debt issuance costs in the second quarter of Fiscal 2014.

On May 16, 2014, ZGL and Zayo Capital entered into the Sixth Amendment to the Credit Agreement, which increased the Term Loan Facility by \$275.0 to \$2,015.9. The \$275.0 add-on was priced at 99.5%, and the Company incurred debt issuance costs of \$3.2. No other terms of the Credit Agreement were amended.

On December 15, 2014 (the Redemption Date ), the Company redeemed \$75.0 of its outstanding 8.125% Senior Secured Notes at a price of 108.125% of the principal amount and \$174.4 of its outstanding 10.125% Senior Unsecured Notes at a price of 110.125% (collectively, the Note Redemption ). As part of the Note Redemption, the Company recorded an early redemption call premium of \$23.8. The call premium has been recorded as a loss on extinguishment of debt on the consolidated statements of operations for the three and six months ended December 31, 2014.

The Term Loan Facility bears interest at LIBOR plus 3.0%, with a minimum LIBOR rate of 1.0%. The Revolver bears interest at LIBOR plus 2.75% (based on the Company's current leverage ratio). Interest rates on the Term Loan Facility and Revolver as of December 31, 2014 were 4.0% and 3.0%, respectively. Interest rates on the Term Loan Facility and Revolver as of June 30, 2014 were 4.0% and 3.0%, respectively.

As of December 31, 2014, no amounts were outstanding under the Revolver. Standby letters of credit were outstanding in the amount of \$8.6 as of December 31, 2014, leaving \$241.4 available under the Revolver as of December 31, 2014. The Revolver is subject to a commitment fee of 0.5% of the weighted-average unused capacity

and outstanding letters of credit backed by the Revolver are subject to a 0.25% fee per annum. Outstanding letters of credit backed by the Revolver accrue interest at a rate ranging from LIBOR plus 2.0% to LIBOR plus 3.0% per annum based upon the Company s leverage ratio. The Revolver has a maturity date of July 2017.

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## **Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)**

#### Debt covenants

The Credit Agreement, as amended, contains a covenant that requires ZGL to maintain a minimum fixed-charge coverage ratio.

Pursuant to the Credit Agreement, ZGL shall not permit its Fixed Charge Coverage Ratio, which is defined in the Credit Agreement as the ratio of ZGL s annualized modified EBITDA (as defined in the Credit Agreement) during the most recent quarter minus Capital Expenditures (as defined in the Credit Agreement) for the twelve month period ended as of the end of each applicable fiscal quarter to interest expense for that same period, to be less than the minimum ratio for the applicable period set forth below:

	Minimum
Fiscal Quarters Ending	Ratio
September 30, 2014, December 31, 2014 and March 31, 2015	2.00 to 1.0
June 30, 2015, September 30, 2015 and December 31, 2015	2.25 to 1.0
March 31, 2016, June 30, 2016 and September 30, 2016	2.50 to 1.0
December 31, 2016 and for each fiscal quarter thereafter	2.75 to 1.0
ZGL was in compliance with all covenants associated with its debt agreements as of December 31, 2014	

#### Debt issuance costs

In connection with the Existing Notes offering, Revolver and Term Loan Facility and the subsequent amendments thereto, the Company incurred debt issuance costs of \$105.5 (net of extinguishments). These costs are being amortized to interest expense over the respective terms of the underlying debt instruments using the effective interest method, unless extinguished earlier, at which time the related unamortized costs are to be immediately expensed.

In connection with the Note Redemption, net unamortized debt issuance costs of \$7.1 were recorded as part of the loss on extinguishment of debt during the three and six months ended December 31, 2014.

The balance of debt issuance costs as of December 31, 2014 and June 30, 2014 was \$74.7 and \$89.4, net of accumulated amortization of \$30.8 and \$25.4, respectively. The amortization of debt issuance costs is included on the condensed consolidated statements of cash flows within the caption Non-cash interest expense along with the amortization or accretion of the premium and discount on the Company s indebtedness and changes in the fair value of the Company s interest rate derivatives. Interest expense associated with the amortization of debt issuance costs was \$3.8 and \$7.5 during the three and six months ended December 31, 2014, respectively and \$3.4 and \$6.8 during the three and six months ended December 31, 2013, respectively.

Interest rate derivatives

On August 13, 2012, the Company entered into interest rate swap agreements with an aggregate notional value of \$750.0 and a maturity date of June 30, 2017. There were no up-front fees for these agreements. The contract states that the Company pays a 1.67% fixed rate of interest for the term of the agreement, beginning June 30, 2013. The counterparties pay to the Company the greater of actual LIBOR or 1.25%. The Company entered into the swap arrangements to reduce the risk of increased interest costs associated with potential changes in LIBOR rates.

Changes in the fair value of interest rate swaps are recorded as an increase or decrease in interest expense in the consolidated statements of operations for the applicable period. During the three and six months ended December 31, 2014, respectively, \$1.5 and (\$0.5) was recorded as an increase/(decrease) in interest expense for

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)

the change in the fair value of the interest rate swaps. During the three and six months ended December 31, 2013, respectively, \$(0.4) and \$1.9 was recorded as an increase/(decrease) in interest expense for the change in the fair value of the interest rate swaps. The fair value of the interest rate swaps of \$1.5 and \$2.0 is included in Other long term liabilities in the Company s consolidated balance sheet as of December 31, 2014 and June 30, 2014, respectively.

During the three and six months ended December 31, 2014, the Company made payments of \$0.8 and \$1.6, respectively, on the interest rate swaps. During the three and six months ended December 31, 2013, the Company made payments of \$0.8 and \$1.6, respectively, on the interest rate swaps.

## (7) INCOME TAXES

The Company s provision/(benefit) for income taxes from continuing operations is summarized as follows:

	Three months ended December 31, 2014 2013				2	ded l, 2013		
Current income taxes		<b>.</b>	_	010	_	011		1012
Federal	\$	1.6	\$		\$	3.1	\$	
State		0.9		1.3		1.8		2.1
Foreign						0.8		
Total		2.5		1.3		5.7		2.1
Deferred income taxes								
Federal		(5.3)		6.1		1.0		13.0
State		(1.4)		(0.5)		(1.2)		(0.3)
Foreign		(0.2)		1.5		(0.5)		2.9
Total		(6.9)		7.1		(0.7)		15.6
Total (benefit)/provision for income taxes	\$	(4.4)	\$	8.4	\$	5.0	\$	17.7

The United States and foreign components of income/(loss) from continuing operations before income taxes for the three and six months ended December 31, 2014 and 2013 are as follows:

Three months ended
December 31,
Six months ended
December 31,

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	20	2014		2013		3 2014		2013
United States	\$	0.1	\$	(32.1)	\$	(92.5)	\$	(56.4)
Foreign		(0.7)		2.9		(9.2)		7.4
Total	\$	(0.6)	\$	(29.2)	\$	(101.7)	\$	(49.0)

The Company s effective income tax rate differs from what would be expected if the federal statutory rate were applied to earnings before income taxes primarily because of certain expenses that represent permanent differences between book and tax expenses and deductions, such as stock-based compensation expense associated with the CII common units, that are recorded as an expense for financial reporting purposes but are not deductible for tax purposes.

## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## **Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)**

Reconciliations of the actual income tax provision and the tax computed by applying the U.S. federal rate to the earnings before income taxes during the three and six-month periods ended December 31, 2014 and 2013 are as follows:

		nths ended aber 31,	Six mont Decemb	
	2014	2013	2014	2013
Expected benefit at statutory rate	\$ (0.3)	\$ (10.1)	\$ (35.6)	\$ (17.0)
Increase due to:				
Non-deductible stock-based compensation	(5.1)	22.5	42.1	39.5
State income taxes (benefit)/provision, net of federal				
benefit		(1.6)	(4.5)	(2.8)
Transaction costs not deductible for tax purposes	0.1	(0.1)	0.4	0.1
Foreign tax rate differential	(0.3)	(0.4)	0.8	(1.0)
Release of accrual for uncertain tax position		(2.6)		(2.6)
Other, net	1.2	0.7	1.8	1.5
(Benefit)/provision for income taxes	\$ (4.4)	\$ 8.4	\$ 5.0	\$ 17.7

Each interim period, management estimates the annual effective tax rate and applies that rate to its reported year-to-date earnings. The tax expense or benefit related to items for which management is unable to make reliable estimates or that are significant, unusual, or extraordinary items that will be separately reported, or reported net of their related tax effect, are individually computed and are recognized in the interim period in which those items occur. In addition, the effect of changes in enacted tax laws, tax rates or tax status is recognized in the interim period in which the change occurs.

The computation of the annual estimated effective tax rate at each interim period requires certain estimates and significant judgments, including but not limited to the expected operating income for the year, projections of the proportion of income earned and taxed in various jurisdictions, permanent differences, and the likelihood of realizing deferred tax assets generated in both the current year and prior years. The accounting estimates used to compute the interim provision for income taxes may change as new events occur, more experience is acquired, additional information is obtained, or the tax environment changes. The effective tax rate is significantly affected by the amount of non-deductible stock-based compensation recognized during the year and given the significant assumptions inherent in the determination of this item, management is not able to reliably estimate the annual amount expected to impact the effective tax rate. As such, the tax effect of non-deductible stock-based compensation is recognized in each interim period in which the stock-based compensation is recorded.

## (8) EQUITY

Prior to October 16, 2014, the Company was a wholly owned subsidiary of CII. CII was organized on November 6, 2006, and subsequently capitalized on May 7, 2007, with capital contributions from various institutional and founder investors. Prior to October 16, 2014, the Company was controlled by the CII board of managers, which was in turn controlled by the members of CII in accordance with the rights specified in CII s operating agreement. At formation, 1,000 shares of common stock, par value \$0.001, were issued to CII by the Company. On October 9, 2014, the Company s Board of Directors authorized a 223,000-for-one split of the Company s common stock that was effective upon the filing of the Company s amended and restated certificate of incorporation on October 10, 2014. Subsequent to the stock split and prior to the Company s IPO, 223,000,000 shares of common stock with a par value of \$0.001 were outstanding and are retroactively reflected in the Company s condensed consolidated financial statements and notes thereto.

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## **Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)**

As part of the Company s IPO in October 2014, the Company sold 16,008,679 shares of its common stock at a price of \$19 per share, for \$304.2 in gross proceeds. The Company incurred costs directly associated with the IPO of \$22.2. Proceeds from the IPO (net of issuance costs) of \$282.0 are reflected on the Company s condensed consolidated statement of stockholders equity during the six months ended December 31, 2014. Following the IPO, the Company has 239,008,679 shares of its common stock outstanding.

During the six months ended December 31, 2014, there was a deemed modification to the Company s stock compensation arrangements with employees and directors. The modification resulted in a reclassification of the previously recorded stock-based compensation liability to additional paid-in capital (see Note 9 *Stock-Based Compensation*).

On October 16, 2014, the Company entered into an agreement with CII which relieved CII of its obligation to repay the Company an outstanding intercompany note receivable balance of \$22.0. The cancelation of the intercompany note receivable with CII is reflected on the condensed consolidated statement of stockholders—equity during the six months ended December 31, 2014 as an increase to additional paid-in-capital of \$22.0 and an offsetting decrease to the note receivable from shareholder.

## (9) STOCK-BASED COMPENSATION

The following tables summarize the Company s stock-based compensation expense for liability and equity classified awards included in the condensed consolidated statements of operations.

	Three Months Ended December 31,			Six Months Ended December 31,				
		2014		2013		2014	2	2013
Included in:								
Operating costs	\$	0.9	\$	4.3	\$	15.4	\$	8.0
Selling, general and administrative expenses		(6.9)		52.7		101.7		91.9
	\$	(6.0)	\$	57.0	\$	117.1	\$	99.9
CII Common units	\$	(13.4)	\$	56.9	\$	109.6	\$	99.6
CII Preferred units		0.1		0.1		0.2		0.3
Part A restricted stock units		2.6				2.6		
Part B restricted stock units		4.7				4.7		
Total stock-based compensation expense	\$	(6.0)	\$	57.0	\$	117.1	\$	99.9

As of December 31, 2014, there were 146,001 Part A RSUs outstanding and 575,660 Part B target RSUs outstanding

## CII Common Units

Prior to the Company s IPO, the Company was given authorization by CII to award 625,000,000 of CII s common units as profits interests to employees, directors, and affiliates of the Company. The common units were historically considered to be stock-based compensation with terms that required the awards to be classified as liabilities due to cash settlement features. The vested portion of the awards was reported as a liability and the fair value was re-measured at each reporting date until the date of settlement, with a corresponding charge (or credit) to stock-based compensation expense. In connection with the Company s IPO and the related amendment to the CII operating agreement, there was a deemed modification to the stock compensation arrangements with the Company s employees and directors. As a result, previously issued common units which were historically

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)

accounted for as liability awards, became classified as equity awards. Prior to reclassifying the common unit liability to equity, the Company re-measured the fair value of the CII common units factoring in the change in fair value since September 30, 2014 and the change in fair value caused by the modification. The fair value of these previously vested common units was estimated to be \$490.2 on the modification date and this amount is reflected in the Company s condensed consolidated statement of stockholders—equity as an increase to additional-paid-in-capital during the six months ended December 31, 2014. The unrecognized compensation associated with unvested CII common units was \$124.1, which will be recognized ratably over the remaining vesting period of the Company—s outstanding common units through May 15, 2017.

On October 9, 2014, the Company and CII s board of managers approved a non-liquidating distribution by CII of shares of the Company s common stock held by CII to holders of CII vested common units. Employees and independent directors of the Company with vested CII common units received shares of the Company s common stock equal in value to the underlying value of their vested CII common units. The total number of shares of the Company s common stock that were distributed to CII common unit holders in connection with this non-liquidating distribution was 20,460,047 shares.

Employees with unvested CII common units will continue to receive monthly distributions from CII of the Company s common stock as they vest under the original terms of the CII common unit grant agreements. A total of 6,392,071 shares of the Company s common stock associated with unvested CII common units that will be distributed. In addition, CII may be required to distribute additional shares of the Company s common stock to CII common unit holders on a quarterly basis through June 30, 2016 based on the Company s stock price performance, subject to the existing vesting provisions of the CII common units. The shares to be distributed to the common unit holders are based on a pre-existing distribution mechanism, whose primary input is the Company s stock price at each subsequent measurement date. Any remaining shares of common stock owned by CII will be distributed to the existing CII preferred unit holders. The total number of shares of the Company s common stock that will be distributed to existing CII preferred or common unit holders is 10,294,867 shares.

The valuation of the CII common units as of the IPO date was determined based on a Monte Carlo simulation. The Monte Carlo valuation analysis attempts to approximate the probability of certain outcomes by running multiple trial runs, called simulations, using random variables to generate potential future stock prices. This valuation technique was used to estimate the fair value associated with future distributions of common stock to CII common unit holders. The Monte Carlo simulation first projects the number of shares to be distributed by CII to the common unit holders at each subsequent measurement date based on stock price projections under each simulation. Shares attributable to unvested CII common units are subject to the existing vesting provisions of the CII common unit awards. The estimated future value of shares scheduled to be distributed by CII based on vesting provisions are calculated under each independent simulation. The present value of the number of shares of common stock to be distributed to common unit holders under each simulation is then computed, and the average of each simulation is the fair value of the Company s common shares to be distributed by CII to the common unit holders. This value was then adjusted for prior non-liquidating distributions made by the Company to derive a value for CII common units by class and on per unit basis. These values were used to calculate the fair value of outstanding CII common units as of the IPO date. Various inputs and assumptions were utilized in the valuation method, including forfeiture behavior, vesting provisions, holding restrictions, peer companies historical volatility, and an appropriate risk-free rate.

## CII Preferred Units

CII has issued preferred units of CII to certain of the Company s executives and independent directors as compensation. The terms of these preferred unit awards require the Company to record the award as an equity award. The Company estimates the fair value of these equity awards on the grant date and recognizes the related

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## **Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)**

expense over the vesting period of the awards. As these awards have been issued by CII to employees and directors of the Company as compensation, the related expense has been recorded by the Company in the accompanying consolidated statements of operations. The Company recognized stock-based compensation expense and a related increase to the Company s additional paid-in capital of \$0.1 and \$0.2 for the three and six months ended December 31, 2014 and \$0.1 and \$0.3 for the three and six months ended December 31, 2013, respectively, including compensation recorded for preferred units granted in earlier periods.

Also in connection with the non-liquidating distribution by CII approved on October 9, 2014, the Company s CEO and independent directors with vested CII preferred units received shares of the Company s common stock equal to the underlying value of their vested CII preferred units. 256,265 shares of the Company s common stock were distributed to the Company s CEO and independent directors equal in value to their vested CII preferred units.

## Performance Incentive Compensation Plan ( PCIP )

During October 2014, the Company adopted the 2014 Performance Compensation Incentive Plan ( PCIP ). The PCIP includes incentive cash compensation (ICC) and equity (in the form of restricted stock units or RSUs ). Grants under the PCIP RSU plans are made quarterly for all participants. The PCIP was effective on October 16, 2014 and will remain in effect for a period of 10 years (or through October 16, 2024) unless it is earlier terminated by the Company s Board of Directors.

The PCIP has two components: Part A and Part B.

#### Part A

Under Part A of the PCIP, all full-time employees, including the Company s executives, are eligible to earn quarterly awards of RSUs. Each participant in Part A of the PCIP will have a RSU annual award target value, which will be allocated to each fiscal quarter. The final Part A value awarded to a participant for any fiscal quarter is determined by the Compensation Committee subsequent to the end of the respective performance period taking into account the Company s measured value creation for the quarter, as well as such other subjective factors that it deems relevant (including group and individual level performance factors). The number of Part A RSUs granted will be calculated based on the final award value determined by the Compensation Committee divided by the average closing price of the Company s common stock over the last ten trading days of the respective performance period. Part A RSUs will vest assuming continuous employment fifteen months subsequent to the end of the performance period. Upon vesting, the RSUs convert to an equal number of shares of the Company s common stock.

During the quarter ended December 31, 2014, the Company recognized \$2.0 of compensation expense associated with the vested portion of the Part A awards. The December 31, 2014 quarterly award is recorded as a liability as of December 31, 2014, as the awards represent an obligation denominated in a fixed dollar amount to be settled in a variable number of shares during the quarter ending March 31, 2015. Upon the issuance of the RSUs, the liability is re-measured and then reclassified to additional paid-in capital, with a corresponding charge (or credit) to stock based compensation expense. The value of the remaining unvested RSU s will be expensed ratably through the vesting date of March 31, 2016. At December 31, 2014, the remaining unrecognized compensation cost to be expensed over the

remaining vesting period is \$10.2.

On September 17, 2014, the Company s Compensation Committee approved a one-time grant of Part A RSUs in an amount equal to \$2.8, or 144,737 RSUs, to Dan Caruso, the Company s Chief Executive Officer. In connection with the grant, Mr. Caruso s annual salary was reduced to seventeen thousand five hundred dollars from \$0.4. The grant was made on November 5, 2014, and the RSUs vest in full on December 31, 2015. During the quarter ended

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)

December 31, 2014, the Company recognized \$0.4 of stock-based compensation expense associated with this Part A RSU grant, with a corresponding adjustment to additional paid-in-capital as the award is equity classified. The remaining unrecognized compensation cost associated with this Part A RSU grant is \$2.4.

### Part B

Under Part B of the PCIP, participants, who include members of the Company s senior management team, are awarded quarterly grants of RSUs. The number of the RSUs earned by the participants is based on the Company s stock price performance over a four fiscal quarter measurement period and vest, assuming continuous employment at the end of the measurement period. The existence of a vesting provision that is associated with the performance of the Company s stock price is a market condition, which affects the determination of the grant date fair value. Upon vesting, RSUs convert to an equal number of shares of the Company s common stock.

During the quarter ended December 31, 2014, the Company granted 575,660 Part B RSUs. Depending on the Company s stock price performance, employees who received Part B RSUs in the quarter ended December 31, 2014 are eligible to earn up to 2,210,534 shares of the Company s stock. The grant date fair value of the awards was \$36.3, which is being expensed over the performance period through September 30, 2015. The Company recognized stock-based compensation expense of \$4.7 million for Part B RSU grants for the three and six months ended December 31, 2014.

The grant date fair value was estimated utilizing a Monte Carlo simulation. This simulation estimates the ten-day average closing stock price ending on the vesting date, the stock price performance over the performance period, and the number of common shares to be issued at the vesting date. Various assumptions are utilized in the valuation method, including the target stock price performance ranges and respective share payout percentages, the Company s historical stock price performance and volatility, peer companies—historical volatility and an appropriate risk-free rate. The aggregate future value of the grant under each simulation is calculated using the estimated per share value of the common stock at the end of the vesting period multiplied by the number of common shares projected to be granted at the vesting date. The present value of the aggregate grant is then calculated under each of the simulations, resulting in a distribution of potential present values. The fair value of the grant is then calculated based on the average of the potential present values. The remaining unrecognized compensation cost associated with this Part B RSU grant is \$31.9 at December 31, 2014. Assuming the measurement date was the end of the current reporting period December 31, 2014, the Company would be obligated to issue 2,210,534 common shares for outstanding Part B RSU grants upon vesting.

## (10) FAIR VALUE MEASUREMENTS

The Company s financial instruments consist of cash and cash equivalents, restricted cash, trade receivables, accounts payable, interest rate swaps, long-term debt and stock-based compensation liability. The carrying values of cash and cash equivalents, restricted cash, trade receivables, and accounts payable approximated their fair values at December 31, 2014 and June 30, 2014 due to the short maturity of these instruments.

The carrying value of the Company s note obligations reflects the original amounts borrowed and was \$1,000.6 and \$1,250.0 as of December 31, 2014 and June 30, 2014, respectively. Based on market interest rates for debt of similar terms and average maturities, the fair value of the Company s notes as of December 31, 2014 and June 30, 2014 was estimated to be \$1,083.1 and \$1,294.8, respectively. The Company s fair value estimates associated with its note obligations were derived utilizing Level 2 inputs quoted prices for similar instruments in active markets.

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)

The carrying value of the Company s term loan obligations reflects the original amounts borrowed, net of the unamortized discount and was \$1,981.8 and \$1,990.2 as of December 31, 2014 and June 30, 2014, respectively. The Company s term loan accrues interest at variable rates based upon the one month, three month or six month LIBOR (with a LIBOR floor of 1.00%) plus a spread of 3.00%. Since management does not believe that the Company s credit quality has changed significantly since the date when the amended Term Loan Facility was entered into on May 16, 2014, its carrying amount approximates fair value. Excluding any offsetting effect of the Company s interest rate swaps, a hypothetical increase in the applicable interest rate on the Company s term loan of one percentage point above the 1.0% LIBOR floor would increase the Company s annual interest expense by approximately \$20.0 before considering the offsetting effects of the Company s interest rate swaps.

The Company s interest rate swaps are valued using discounted cash flow techniques that use observable market inputs, such as LIBOR-based yield curves, forward rates, and credit ratings. Changes in the fair value of the interest rate swaps of \$1.5 and (\$0.5) were recorded as an increase/(decrease) to interest expense during the three and six months ended December 31, 2014 and \$(0.4) and \$1.9 for the three and six months ended December 31, 2013, respectively. A hypothetical increase in LIBOR rates of 100 basis points would increase the fair value of the interest rate swaps by approximately \$14.0.

The Company records its stock-based compensation liability at its estimated fair value. Financial instruments measured at fair value on a recurring basis are summarized below:

	Level	<b>December 31, 2014</b>		June 30, 2014	
Liabilities Recorded at Fair Value in the Financial					
Statements:					
Interest rate swap	Level 2	\$	1.5	\$	2.0
Stock-based compensation liability	Level 3	\$	2.0	\$	392.4

## (11) COMMITMENTS AND CONTINGENCIES

Purchase Commitments

At December 31, 2014, the Company was contractually committed for \$128.9 of capital expenditures for construction materials and purchases of property and equipment. A majority of these purchase commitments are expected to be satisfied in the next twelve months. These purchase commitments are primarily success based; that is, the Company has executed customer contracts that support the future capital expenditures.

## Contingencies

In the normal course of business, the Company is party to various outstanding legal proceedings, asserted and unasserted claims, and carrier disputes. In the opinion of management, the ultimate disposition of these matters, both asserted and unasserted, will not have a material adverse effect on the Company s financial condition, results of

operations, or cash flows.

## (12) RELATED PARTY TRANSACTIONS

The Company has ongoing contractual relationships with OVS, whereby the Company provides OVS and its subsidiaries with bandwidth capacity, and OVS provides the Company and its subsidiaries with voice services. The contractual relationships are based on agreements that were entered into at estimated market rates.

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)

The following table represents the revenue and expense transactions we recorded with OVS for the periods presented:

	Three i	Three months				
	end	ended December 31,		Six months ended		
	Decem			December 31,		
	2014	2013	2014	2013		
Revenues	\$ 1.7	\$ 1.7	\$ 3.4	\$ 3.4		
Operating costs	\$ (0.4)	\$ (0.4)	\$ (0.7)	\$ (0.8)		

Prior to the June 13, 2014 spin-off date of OVS, the revenue and operating costs above were eliminated in consolidation. Subsequent to June 13, 2014, transactions with OVS are included in the Company s condensed consolidated statements of operations.

As of December 31, 2014 and June 30, 2014, the Company had a balance due from OVS in the amount of nil and \$0.1, respectively.

During the quarter ended December 31, 2013, the Board of CII authorized a non-liquidating distribution to certain common unit holders of up to \$10.0, and the Company advanced \$10.0 to CII, evidenced by an intercompany note receivable. During the quarter ended March 31, 2014, the board of managers of CII authorized and paid a non-liquidating distribution to the Company s CEO of \$3.0 and amended the intercompany note receivable with CII for the incremental distribution. During the quarter ended June 30, 2014, the board of managers of CII authorized and redeemed for cash the vested common units held by a member of management for \$9.1 in full and final settlement of his outstanding common unit grants and further amended the intercompany note receivable with CII for the incremental distribution. The amount due to the Company from CII of \$22.0 was reflected as a reduction of stockholder s equity as of June 30, 2014. As discussed in Note 8 *Equity*, the Company and CII entered into an agreement which relieved CII of its obligation to repay the outstanding intercompany note receivable balance. As of December 31, 2014, the Company does not have an outstanding receivable balance from CII.

Dan Caruso, the Company s Chief Executive Officer and Chairman of the Board of Directors, is a party to an aircraft charter (or membership) agreement through his affiliate, Bear Equity LLC, for business and personal travel. Under the terms of the charter agreement, all fees for the use of the aircraft are effectively variable in nature. For his business travel on behalf of the Company, Mr. Caruso is reimbursed for his use of the aircraft subject to quarterly and annual maximum reimbursement thresholds approved by the Company s Nominating and Governance Committee. During the three and six months ended December 31, 2014, the Company reimbursed Mr. Caruso \$0.2 and \$0.6, respectively, for his business use of the aircraft.

### (13) SEGMENT REPORTING

An operating segment is a component of an entity that has all of the following characteristics:

It engages in business activities from which it may earn revenues and incur expenses.

Its operating results are regularly reviewed by the entity s chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance.

Its discrete financial information is available.

The Company s chief operating decision maker is its Chief Executive Officer.

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)

The Company uses the management approach to determine the segment financial information that should be disaggregated and presented separately in the Company's notes to its financial statements. The management approach is based on the manner by which management has organized the segments within the Company for making operating decisions, allocating resources, and assessing performance. The Company evaluates performance and makes decisions about allocating resources to its operating segments based on financial measures such as revenue and adjusted EBITDA (as defined below).

The Company s individual strategic product groups (SPGs) are organized into three reportable segments based on the similarities of business activities: Physical Infrastructure, Lit Services and Other. The Physical Infrastructure reporting segment is comprised of the following SPGs: Dark Fiber, Mobile Infrastructure, and Zayo Colocation (zColo). The Lit Services reporting segment is comprised of the following SPGs: Wavelengths, Ethernet, IP and SONET. SPGs report directly to the segment managers who are responsible for the operations and financial results for the Physical Infrastructure, Lit Services and Other reportable segments. The segment managers for each of the Physical Infrastructure, Lit Services and Other reportable segments report directly to the CODM, and it is the financial results of those segments that are evaluated and drive the resource allocation decisions.

The Company s three reportable segments are described below:

Physical Infrastructure. Through the Physical Infrastructure segment, the Company provides raw bandwidth infrastructure to customers that require more control of their internal networks. These services include dark fiber, mobile infrastructure (fiber-to-the-tower and small cell), and colocation and interconnection. Dark fiber is a physically separate and secure, private platform for dedicated bandwidth. The Company leases dark fiber pairs (usually 2 to 12 total fibers) to its customers, who light the fiber using their own optronics. The Company s mobile infrastructure services provide direct fiber connections to cell towers, small cells, hub sites, and mobile switching centers. The Company s datacenters offer colocation and interconnection services to its customers, who then house and power the Company s computing and networking equipment for the purpose of aggregating and distributing data, voice, Internet, and video traffic. Physical Infrastructure customers include carriers and other communication service providers, Internet service providers, wireless service providers, major media and content companies, large enterprises, and other companies that have the expertise to run their own fiber optic networks or require interconnected technical space. The contract terms in the Physical Infrastructure segment generally tend to range from three to twenty years.

Lit Services. The Lit Services segment provides bandwidth infrastructure solutions over the Company s metro, regional, and long-haul fiber networks where it uses optronics to light the fiber and the Company s customers pay for access based on the amount and type of bandwidth they purchase. The Company s lit services include wavelength, Ethernet, IP, and SONET services with capacity ranging from 1.54Mb to 100G. The Company targets customers who require a minimum of 10G of bandwidth across their networks. Lit Services customers include carriers, financial services companies, healthcare, government institutions, education institutions and other enterprises. The contract terms in this segment tend to range from two to five years.

*Other*. The Other segment is primarily comprised of ZPS and Zayo France. ZPS provides network and technical resources to customers in designing, acquiring and maintaining their networks. Services are typically provided for a term of one year for a fixed recurring monthly fee in the case of network and on an hourly basis for technical

resources (usage revenue). Zayo France provides services using the Company s Paris and regional fiber network and nine colocation centers across France.

Revenues for all of the Company s products are included in one of the Company s three reportable segments. The results of operations for each reportable segment include an allocation of certain indirect costs and corporate

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## ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

## **Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)**

related costs, including overhead and third party-financed debt. The allocation is based on a percentage that represents management is estimate of the relative burden each segment bears of indirect and corporate costs. Management has evaluated the allocation methods utilized to allocate these costs and determined they are systematic and rational. Identifiable assets for each reportable segment are reconciled to total consolidated assets including unallocated corporate assets and intersegment eliminations. Unallocated corporate assets consist primarily of cash and deferred taxes. The following tables summarize financial information of each of the segments:

## Segment Adjusted EBITDA

Segment Adjusted EBITDA is the primary measure used by the Company s CODM to evaluate segment operating performance.

The Company defines Segment Adjusted EBITDA as earnings from continuing operations before interest, income taxes, depreciation and amortization (EBITDA) adjusted to exclude acquisition or disposal-related transaction costs, losses on extinguishment of debt, stock-based compensation, unrealized foreign currency gains (losses) on an intercompany loan, and non-cash income (loss) on equity and cost method investments. The Company uses Segment Adjusted EBITDA to evaluate operating performance, and this financial measure is among the primary measures used by management for planning and forecasting of future periods. The Company believes that the presentation of Segment Adjusted EBITDA is relevant and useful for investors because it allows investors to view results in a manner similar to the method used by management and facilitates comparison of the Company s results with the results of other companies that have different financing and capital structures.

Segment Adjusted EBITDA results, along with other quantitative and qualitative information, are also utilized by the Company and its Compensation Committee for purposes of determining bonus payouts to employees.

Segment Adjusted EBITDA has limitations as an analytical tool and should not be considered in isolation from, or as a substitute for, analysis of the Company s results from operations and operating cash flows as reported under GAAP. For example, Segment Adjusted EBITDA:

does not reflect capital expenditures, or future requirements for capital and major maintenance expenditures or contractual commitments;

does not reflect changes in, or cash requirements for, working capital needs;

does not reflect the significant interest expense, or the cash requirements necessary to service the interest payments, on the Company s debt; and

does not reflect cash required to pay income taxes.

The Company s computation of Segment Adjusted EBITDA may not be comparable to other similarly titled measures computed by other companies because all companies do not calculate segment Adjusted EBITDA in the same fashion.

As of and for the three months ended December 31, 2014

	Physical	Lit			
	Infrastructure	Services	Other	elimination	Total
Revenue from external customers	\$ 152.7	\$ 157.4	\$ 13.8	\$	\$ 323.9
Segment Adjusted EBITDA	\$ 102.1	\$ 84.2	\$ 3.4	\$	\$ 189.7
Total assets	\$ 2,878.5	\$ 1,781.8	\$ 123.1	\$ 280.5	\$5,063.9
Capital expenditures	\$ 76.6	\$ 52.5	\$ 0.4	\$	\$ 129.5

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### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)

### As of and for the six months ended December 31, 2014

	Physical	Lit		Corp/	
	Infrastructure	Services	Other	elimination	Total
Revenue from external customers	\$ 302.4	\$ 313.5	\$ 28.6	\$	\$ 644.5
Segment Adjusted EBITDA	\$ 199.4	\$ 166.4	\$ 6.9	\$	\$372.7
Capital expenditures	\$ 144.6	\$ 98.5	\$ 1.7	\$	\$ 244.8

### As of and for the three months ended December 31, 2013

	Physical	Lit		Corp/	
	Infrastructure	Services	Other	elimination	Total
Revenue from external customers	\$ 120.9	\$ 151.3	\$ 6.5	\$ (1.7)	\$ 277.0
Segment Adjusted EBITDA	\$ 80.2	\$ 81.1	\$ 1.8	\$ (1.4)	\$ 161.7
Capital expenditures	\$ 46.7	\$ 41.6	\$	\$	\$ 88.3

### As of and for the six months ended December 31, 2013

	Physical	Lit		Corp/	
	Infrastructure	Services	Other	elimination	Total
Revenue from external customers	\$ 234.5	\$ 300.7	\$ 13.3	\$ (3.4)	\$ 545.1
Segment Adjusted EBITDA	\$ 154.5	\$ 161.9	\$ 3.6	\$ (2.7)	\$317.3
Capital expenditures	\$ 91.9	\$ 83.1	\$	\$	\$ 175.0

### As of June 30, 2014

	Physical	Lit		Corp/	
	Infrastructure	Services	Other	elimination	Total
Total assets	\$ 2,851.8	\$ 1,739.1	\$ 43.1	\$ 416.4	\$ 5,050.4

Reconciliation from Segment Adjusted EBITDA to net earnings/(loss) from continuing operations

	ee months e 2014	ember 31, 2013
Segment Adjusted EBITDA	\$ 189.7	\$ 161.7
Interest expense	(53.4)	(50.3)
Benefit/(provision) for income taxes	4.4	(8.4)
Depreciation and amortization expense	(96.9)	(81.7)
Transaction costs	(1.3)	(0.2)
Stock-based compensation	6.0	(57.0)
Loss on extinguishment of debt	(30.9)	(1.9)
Foreign currency loss on intercompany loans	(13.3)	0.2

Non-cash loss on investments	(0.5)	
Net earnings/(loss) from continuing operations	\$ 3.8	\$ (37.6)

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#### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

### **Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)**

	Six months ended December 31,			
		2014		2013
Segment Adjusted EBITDA	\$	372.7	\$	317.3
Interest expense		(100.3)		(101.8)
Provision for income taxes		(5.0)		(17.7)
Depreciation and amortization expense		(192.9)		(162.7)
Transaction costs		(4.8)		(0.8)
Stock-based compensation		(117.1)		(99.9)
Loss on extinguishment of debt		(30.9)		(1.9)
Foreign currency loss on intercompany loans		(27.9)		0.8
Non-cash loss on investments		(0.5)		
Net loss from continuing operations	\$	<b>(106.7)</b>	\$	<b>(66.7)</b>

# (14) SUBSEQUENT EVENTS Recently Closed and Pending Acquisitions

### Acquisition of IdeaTek

On December 3, 2014, the Company entered into a stock purchase agreement with the shareholders of IdeaTek Systems, Inc. ( IdeaTek ). The acquisition of IdeaTek closed on January 1, 2015. Upon the close of the IdeaTek acquisition, the Company acquired all of the equity interest in IdeaTek. The purchase price, subject to certain post-closing adjustments, was \$52.0 and was paid with cash on hand.

The IdeaTek acquisition added 1,800 route miles to the Company s network in Kansas, and includes a dense metro footprint in Wichita, Kansas. The network spans across Kansas and connects to approximately 600 cellular towers and over 100 additional buildings.

#### Pending Acquisition of Latisys

On January 13, 2015, the Company entered into an acquisition agreement to acquire the operating units of Latisys Holdings, LLC (Latisys), a colocation and infrastructure as a service (Iaas) provider for a price of \$675.0. The Latisys acquisition will be funded with the net proceeds of our January 2015 Notes Offering (as defined below) and is expected to close in the quarter ending March 31, 2015, subject to customary closing conditions.

The Latisys acquisition will add colocation and IaaS services through eight datacenters across five markets in Northern Virginia, Chicago, Denver, Orange County and London. The acquired datacenters currently total over 185,000 square feet of billable space and 33 megawatts of critical power.

Senior Unsecured Notes Offering

On January 23, 2015, ZGL and Zayo Capital (the Issuers ) completed a private offering (the January 2015 Notes Offering ) exempt from registration under the Securities Act of 1933, as amended, of \$700.0 aggregate principal amount of 6.00% senior unsecured notes due 2023 (the Notes ). The net proceeds from the January 2015 Notes Offering will be used to fund the purchase price to be paid in connection with the Company s pending acquisition of the operating units of Latisys. Any excess net proceeds will be used for general corporate purposes, which may include repayment of indebtedness, acquisitions, working capital and/or capital expenditures.

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#### ZAYO GROUP HOLDINGS, INC. AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited) (Continued)

The Notes were issued under an indenture (the Indenture ) among the Issuers, the guarantors party thereto, and The Bank of New York Mellon Trust Company N.A., as trustee. Interest on the Notes is payable on April 1 and October 1 of each year, beginning on October 1, 2015. The Notes will mature on April 1, 2023. At any time on or after April 1, 2018, the Notes may be redeemed, in whole or in part, at the applicable redemption prices set forth in the Indenture, plus accrued interest. Before April 1, 2018, the Notes may be redeemed, in whole or in part, at a redemption price equal to 100% of their principal amount, plus accrued interest and a make-whole premium. In addition, before April 1, 2018, up to 40% of the Notes may be redeemed at a redemption price equal to 106.00% of their principal amount, plus accrued interest, using the proceeds of certain equity offerings. In the event the Latisys Acquisition Agreement is terminated or the Latisys acquisition is not consummated on or prior to May 4, 2015, the Notes will be required to be redeemed pursuant to a special mandatory redemption at a redemption price equal to the offering price of the Notes, plus accrued and unpaid interest to, but not including, the redemption date.

The Indenture contains covenants that, among other things, restrict the ability of the Issuers and their restricted subsidiaries to incur additional indebtedness and issue preferred stock; pay dividends or make other distributions with respect to any equity interests, make certain investments or other restricted payments, create liens, sell assets, incur restrictions on the ability of the Issuers restricted subsidiaries to pay dividends or make other payments to the Issuers, consolidate or merge with or into other companies or transfer all or substantially all of their assets, engage in transactions with affiliates, and enter into sale and leaseback transactions. The terms of the Indentures include customary events of default.

The Notes will be fully and unconditionally guaranteed, jointly and severally, on a senior unsecured basis by all of the Issuers current and future domestic restricted subsidiaries and any other restricted subsidiaries of the Issuers that guarantee any indebtedness of the Issuers or any guarantor.

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# ABOVENET, INC.

# AUDITED CONSOLIDATED FINANCIAL STATEMENTS

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#### Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders of

AboveNet, Inc.

#### White Plains, New York

We have audited the accompanying consolidated balance sheets of AboveNet, Inc. (the Company) as of December 31, 2011 and 2010 and the related consolidated statements of operations, comprehensive income, shareholders equity and cash flows for each of the three years in the period ended December 31, 2011. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of AboveNet, Inc. at December 31, 2011 and 2010, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2011, in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of AboveNet, Inc. s internal control over financial reporting as of December 31, 2011, based on the criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organization of the Treadway Commission (COSO) and our report dated February 29, 2012 expressed an unqualified opinion thereon.

/s/ BDO USA, LLP

New York, NY

February 29, 2012, except for Note 19 and Note 20 for which the date is July 12, 2012

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# ABOVENET, INC. AND SUBSIDIARIES

# CONSOLIDATED BALANCE SHEETS

(in millions, except share and per share information)

	<b>Decem</b> 2011	nber 31, 2010
ASSETS:	2011	2010
Current assets:		
Cash and cash equivalents	\$118.4	\$ 61.6
Restricted cash and cash equivalents	4.7	3.7
Accounts receivable, net of allowances for doubtful accounts of \$2.6 and \$1.8 at		
December 31, 2011 and 2010, respectively	35.7	27.5
Prepaid costs and other current assets	14.2	14.8
Total current assets	173.0	107.6
Property and equipment, net of accumulated depreciation and amortization of \$353.9		
and \$285.3 at December 31, 2011 and 2010, respectively	611.5	540.8
Deferred tax assets	110.7	149.7
Other assets	15.8	9.7
Total assets	\$911.0	\$807.8
LIABILITIES:		
Current liabilities:		
Accounts payable	\$ 10.7	\$ 9.4
Accrued expenses	76.8	71.8
Deferred revenue current portion	30.0	27.3
Note payable current portion		7.6
Total current liabilities	117.5	116.1
Note payable	55.0	42.1
Deferred revenue	79.3	87.0
Other long-term liabilities	11.3	10.1
Outer rong term macmates	11.5	10.1
Total liabilities	263.1	255.3
Commitments and contingencies		
SHAREHOLDERS EQUITY:		
Preferred stock, 9,500,000 shares authorized, \$0.01 par value, none issued or outstanding		
Junior preferred stock, 500,000 shares authorized, \$0.01 par value, none issued or outstanding		
Common stock, 200,000,000 shares authorized, \$0.01 par value, 26,914,108 issued and 26,255,173 outstanding at December 31, 2011 and 26,422,885 issued and 25,799,358	0.3	0.3

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outstanding at December 31, 2010		
Additional paid-in capital	357.7	332.4
Treasury stock, at cost 658,935 and 623,527 shares at December 31, 2011		
and 2010, respectively	(25.0)	(22.8)
Accumulated other comprehensive loss	(9.6)	(9.2)
Retained earnings	324.5	251.8
Total shareholders equity	647.9	552.5
Total liabilities and shareholders equity	\$911.0	\$807.8

The accompanying notes are an integral part of these consolidated financial statements.

# ABOVENET, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF OPERATIONS

(in millions, except share and per share information)

	Years Ended December 31,					
	2011		2010			2009
Revenue	\$	472.5	\$	409.7	\$	360.1
Costs of revenue (excluding depreciation and amortization, shown separately below, and including provisions for impairment of \$1.2, \$2.0 and \$1.2 for the years ended December 31, 2011, 2010						
and 2009, respectively)		162.7		142.8		130.7
Selling, general and administrative expenses		116.4		96.6		82.5
Depreciation and amortization		75.3		63.3		52.0
Operating income		118.1		107.0		94.9
Other income (expense):						
Interest income		0.1		0.1		0.3
Interest expense		(4.5)		(5.2)		(4.8)
Other (expense) income, net		(1.0)		2.0		3.6
In come hafans in come tones		112.7		102.0		04.0
Income before income taxes				103.9		94.0
Provision for (benefit from) income taxes		40.0		34.5		(187.6)
Net income	\$	72.7	\$	69.4	\$	281.6
Income per share, basic:						
Basic net income per share	\$	2.81	\$	2.74	\$	11.98
Weighted average number of common shares	25,902,123		25,293,188		23	,504,077
Income per share, diluted:						
Diluted net income per share	\$	2.71	\$	2.65	\$	11.06
Diffused fiet fileoffic per stiate	Ψ	4.71	ψ	2.03	Ψ	11.00
Weighted average number of common shares	26	,822,614	26	,242,696	25	,468,405

The accompanying notes are an integral part of these consolidated financial statements.

# ABOVENET, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in millions)

	Ye	Years Ended December 31,					
	2011	2010	2009				
Net income	\$ 72.7	\$ 69.4	\$ 281.6				
Foreign currency translation adjustments	(1.0)	(0.8)	(0.1)				
Change in fair value of interest rate swap contracts	0.6	0.6	0.4				
Comprehensive income	\$ 72.3	\$ 69.2	\$ 281.9				

The accompanying notes are an integral part of these consolidated financial statements.

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# ABOVENET, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY

(in millions, except share information)

	Common	Stock	Treasur		A Additiona		ted		Total reholders
	<b>Shares</b>	Amount	Shares	Amount	Capital	Loss		arnings	Equity
Balance at January 1, 2009	23,219,474	\$ 0.2	502,872	\$ (16.3)	\$ 279.9	\$ (9.3	3) \$	29.8	\$ 284.3
Issuance of common stock from exercise of warrants	725,326				8.7				8.7
Issuance of common stock from vested restricted stock units	584,362								
Issuance of common stock from exercise of options to purchase									
shares of common stock	742,626	0.1			9.9				10.0
Purchase of treasury stock			17,880	(0.4)					(0.4)
Purchase of treasury stock in cashless exercise of stock warrants			476						
Foreign currency translation adjustments			470			(0.1	1)		(0.1)
Change in fair value of interest rate swap						(31)	- /		(312)
contracts						0.4	1		0.4
Amortization of stock-based compensation expense for stock options and									
restricted stock units					9.7				9.7
Net income								281.6	281.6
Balance at December 31, 2009	25,271,788	0.3	521,228	(16.7)	308.2	(9.0	))	311.4	594.2
Shares cancelled Issuance of common	(54)								
stock from exercise of warrants	858,530				10.3				10.3

Issuance of common stock from vested								
restricted stock units	192,148							
Issuance of common	_ , _							
stock from exercise of								
options to purchase								
shares of common stock	86,778				1.2			1.2
Issuance of common	·							
stock pursuant to the								
employee stock purchase								
plan	4,414				0.2			0.2
Issuance of common								
stock to holders of vested								
unexercised options to								
purchase common shares	9,281				0.5			0.5
Purchase of treasury	·							
stock			12,869	(0.8)				(0.8)
Purchase of treasury				ì				` ′
stock in cashless								
exercises of stock								
warrants			89,430	(5.3)				(5.3)
Foreign currency								
translation adjustments						(0.8)		(0.8)
Change in fair value of								
interest rate swap								
contracts						0.6		0.6
Amortization of								
stock-based								
compensation expense								
for restricted stock units					11.9			11.9
Amortization of								
stock-based								
compensation expense								
for employee stock								
purchase plan					0.1			0.1
Cash dividend paid								
(\$5.00 per share)							(129.0)	(129.0)
Net income							69.4	69.4
Balance at December 31,				/== a\		(O)		
2010	26,422,885	0.3	623,527	(22.8)	332.4	(9.2)	251.8	552.5
Issuance of common								
stock from vested								
restricted stock units	454,408							
Issuance of common								
stock from exercise of								
options to purchase	24.525				0.2			0.2
shares of common stock	24,527				0.3			0.3
Issuance of common	12,288				0.6			0.6
stock pursuant to the								
employee stock purchase								

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plan								
Purchase of treasury								
stock			5,951	(0.3)				(0.3)
Foreign currency								
translation adjustments						(1.0)		(1.0)
Settlement of interest rate								
swap contracts						0.6		0.6
Amortization of								
stock-based								
compensation expense								
for restricted stock units					24.3			24.3
Amortization of								
stock-based								
compensation expense								
for employee stock								
purchase plan					0.1			0.1
Stock purchased pursuant								
to the Repurchase								
Program			29,457	(1.9)				(1.9)
Net income							72.7	72.7
Balance at December 31,								
2011	26,914,108	\$ 0.3	658,935	\$ (25.0)	\$357.7	\$ (9.6)	\$ 324.5	\$ 647.9

The accompanying notes are an integral part of these consolidated financial statements.

# ABOVENET, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# (in millions)

	Years Ended December 31, 2011 2010 2009			
Cash flows provided by operating activities:	2011	2010	2009	
Net income	\$ 72.7	\$ 69.4	\$ 281.6	
Adjustments to reconcile net income to net cash provided by	Φ 12.1	φ 09. <del>4</del>	\$ 201.0	
operations:				
Depreciation and amortization	75.3	63.3	52.0	
Loss on sale or disposition of property and equipment, net	0.2	0.1	1.3	
Provisions for impairment	1.2	2.0	1.2	
Provision for bad debts	0.9	0.5	0.9	
Non-cash stock-based compensation expense for restricted stock	0.7	0.5	0.7	
units	24.3	12.4	9.7	
Non-cash stock-based compensation expense for employee stock	21.3	12.1	2.1	
purchase plan	0.1	0.1		
Reversal of valuation allowance on deferred tax assets	(9.2)	(7.3)	(183.0)	
Change in deferred tax assets	47.9	40.5	(100.0)	
Changes in operating working capital:	.,,,			
Accounts receivable	(9.1)	(8.1)	(1.2)	
Prepaid costs and other current assets	1.7	(1.2)	(3.5)	
Other assets	1.8	(2.5)	(1.3)	
Accounts payable	(0.4)	(1.2)	(3.4)	
Accrued expenses	3.8	0.8	(4.6)	
Deferred revenue	(5.1)	(6.8)	7.0	
Other long-term liabilities	0.8	0.8	0.5	
Net cash provided by operating activities	206.9	162.8	157.2	
Cash flows used in investing activities:				
Proceeds from sales of property and equipment	0.1	0.4	0.3	
Purchases of property and equipment	(147.8)	(135.7)	(118.7)	
Net cash used in investing activities	(147.7)	(135.3)	(118.4)	
Cash flows (used in) provided by financing activities:				
Proceeds from borrowing under \$250 Million Secured Revolving				
Credit Facility, net of certain debt issuance costs	50.0			
Debt issuance costs	(0.5)			
Proceeds from exercise of options to purchase shares of common	, ,			
stock	0.3	1.2	10.0	
Proceeds from exercise of warrants		5.0	8.7	

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Proceeds from issuance of stock pursuant to the employee stock			
purchase plan	0.6	0.2	
Change in restricted cash and cash equivalents	(1.0)		(0.2)
Proceeds from note payable, net of financing costs			24.5
Principal payments note payable	(49.7)	(7.6)	(3.2)
Principal payments capital lease obligation	(0.2)		(0.5)
Purchase of treasury stock	(2.2)	(0.8)	(0.4)
Cash dividend paid to shareholders		(129.0)	
Net cash (used in) provided by financing activities	(2.7)	(131.0)	38.9
Effect of exchange rates on cash	0.3	(0.2)	0.5
Net increase (decrease) in cash and cash equivalents	56.8	(103.7)	78.2
Cash and cash equivalents, beginning of year	61.6	165.3	87.1
Cash and cash equivalents, end of year	\$ 118.4	\$ 61.6	\$ 165.3
Supplemental cash flow information:			
Cash paid for interest	\$ 2.2	\$ 3.0	\$ 2.7
Cash paid for income taxes	\$ 1.9	\$ 0.4	\$ 2.8
Supplemental non-cash financing activities:			
Issuance of shares of common stock in cashless exercise of stock purchase warrants	\$	\$ 5.3	\$
Non-cash purchase of shares into treasury in cashless exercise of stock purchase warrants	\$	\$ 5.3	\$

The accompanying notes are an integral part of these consolidated financial statements.

### ABOVENET, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(in millions, except share and per share information)

#### NOTE 1: BACKGROUND AND ORGANIZATION

#### Bankruptcy Filing and Reorganization

On May 20, 2002, Metromedia Fiber Network, Inc. (MFN) and substantially all of its domestic subsidiaries (each a Debtor and collectively, the Debtors) filed voluntary petitions for reorganization under Chapter 11 of the United States Bankruptcy Code (the Bankruptcy Code) with the United States Bankruptcy Court for the Southern District of New York (the Bankruptcy Court). The Debtors remained in possession of their assets and properties and continued to operate their businesses and manage their properties as debtors-in-possession under the jurisdiction of the Bankruptcy Court.

On July 1, 2003, the Debtors filed an amended Plan of Reorganization ( Plan of Reorganization ) and amended Disclosure Statement ( Disclosure Statement ). On July 2, 2003, the Bankruptcy Court approved the Disclosure Statement and related voting procedures. On August 21, 2003, the Bankruptcy Court confirmed the Plan of Reorganization.

The Debtors emerged from proceedings under Chapter 11 of the Bankruptcy Code on September 8, 2003 (the Effective Date ). In accordance with its Plan of Reorganization, MFN changed its name to AboveNet, Inc. (together with its subsidiaries, the Company ) on August 29, 2003. Equity interests in MFN received no distribution under the Plan of Reorganization and the equity securities of MFN were cancelled.

#### **Business**

The Company is a facilities-based provider of technologically advanced, high-bandwidth, fiber optic communications infrastructure and co-location services to communications carriers and corporate and government customers, principally in the United States (U.S.) and Europe.

#### NOTE 2: BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

A summary of the basis of presentation and the significant accounting policies followed in the preparation of these consolidated financial statements is as follows:

#### Stock Split

On August 3, 2009, the Board of Directors of the Company authorized a two-for-one common stock split, effected in the form of a 100% stock dividend, which was distributed on September 3, 2009. Each shareholder of record on August 20, 2009 received one additional share of common stock for each share of common stock held on that date. All share and per share information for prior periods, including warrants, options to purchase common shares, restricted stock units, warrant and option exercise prices, shares reserved under the Company s 2003 Incentive Stock Option and Stock Unit Grant Plan (the 2003 Plan ) and the Company s 2008 Equity Incentive Plan (the 2008 Plan ), weighted average fair value of options granted, common stock and additional paid-in capital accounts on the consolidated balance sheets and consolidated statement of shareholders equity, have been retroactively adjusted, where applicable,

to reflect the two-for-one stock split.

# Basis of Presentation and Use of Estimates

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) and pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC).

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The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated financial statements, the disclosure of contingent assets and liabilities in the consolidated financial statements and the accompanying notes and the reported amounts of revenue and expenses during the periods presented. Estimates are used when accounting for certain items such as accounts receivable allowances, property taxes, transaction taxes and deferred taxes. The estimates the Company makes are based on historical factors, current circumstances and the experience and judgment of the Company s management. The Company evaluates its assumptions and estimates on an ongoing basis and may employ outside experts to assist in the Company s evaluations. Actual amounts and results could differ from such estimates due to subsequent events which could have a material effect on the Company s financial statements covering future periods.

#### Fresh Start Accounting

On September 8, 2003, the Company authorized 10,000,000 shares of preferred stock (with a \$0.01 par value) and 30,000,000 shares of common stock (with a \$0.01 par value). On June 24, 2010, the shareholders approved an amendment to the Company s certificate of incorporation, increasing the number of authorized shares of common stock from 30,000,000 to 200,000,000. See Note 10, Shareholders Equity Amendment to the Company s Amended and Restated Certificate of Incorporation.

The holders of common stock are entitled to one vote for each issued and outstanding share, and are entitled to receive dividends, subject to the rights of the holders of preferred stock, when and if declared by the Board of Directors. Preferred stock may be issued from time to time in one or more classes or series, each of which classes or series shall have such distributive designation as determined by the Board of Directors. During 2006, the Company reserved for issuance, from the 10,000,000 shares authorized of preferred stock described above, 500,000 shares of \$0.01 par value junior preferred stock in connection with the adoption of the Amended and Restated Rights Agreement (as defined in Note 10, Shareholders Equity, below). In the event of any liquidation, the holders of the common stock will be entitled to receive the assets of the Company available for distribution, after payments to creditors and holders of preferred stock.

In 2003, the Company issued 17,500,000 shares of common stock, of which 17,498,276 were delivered and 1,724 shares were determined to be undeliverable and were cancelled, the rights to purchase 3,338,420 shares of common stock at a price of \$14.97715 per share, under a rights offering (of which rights to purchase 3,337,930 shares of common stock have been exercised), five year stock purchase warrants to purchase 1,418,918 shares of common stock exercisable at a price of \$10.00 per share, and seven year stock purchase warrants to purchase 1,669,316 shares of common stock exercisable at a price of \$12.00 per share. In addition, 2,129,912 shares of common stock were originally reserved for issuance under the Company s 2003 Plan. (See Note 12, Stock-Based Compensation.)

The Company s emergence from bankruptcy resulted in a new reporting entity with no retained earnings or accumulated losses, effective as of September 8, 2003. Although the Effective Date of the Plan of Reorganization was September 8, 2003, the Company accounted for the consummation of the Plan of Reorganization as if it occurred on August 31, 2003 and implemented fresh start accounting as of that date. There were no significant transactions during the period from August 31, 2003 to September 8, 2003. Fresh start accounting requires the Company to allocate the reorganization value of its assets and liabilities based upon their estimated fair values, in accordance with Statement of Position 90-7, Financial Reporting by Entities in Reorganization under the Bankruptcy Code (now known as Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) 852-10). The Company developed a set of financial projections, which were utilized by an expert to assist the Company in estimating the fair value of its assets and liabilities. The expert utilized various valuation methodologies, including (1) a comparison of the Company and its projected performance to that of comparable companies; (2) a review and analysis of several recent

transactions of companies in similar industries to the Company; and (3) a calculation of the enterprise value based upon the future cash flows of the Company s projections.

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Adopting fresh start accounting resulted in material adjustments to the historical carrying values of the Company s assets and liabilities. The reorganization value was allocated by the Company to its assets and liabilities based upon their fair values. The Company engaged an independent appraiser to assist the Company in determining the fair market value of its property and equipment. The determination of fair values of assets and liabilities was subject to significant estimates and assumptions. The unaudited fresh start adjustments reflected at September 8, 2003 consisted of the following: (i) reduction of property and equipment; (ii) reduction of indebtedness; (iii) reduction of vendor payables; (iv) reduction of the carrying value of deferred revenue; (v) increase of deferred rent to fair market value; (vi) cancellation of MFN s common stock and additional paid-in capital, in accordance with the Plan of Reorganization; (vii) issuance of new AboveNet, Inc. common stock and additional paid-in capital; and (viii) elimination of the accumulated other comprehensive loss and accumulated deficit accounts.

#### Principles of Consolidation

The consolidated financial statements include the accounts of the Company, and its wholly-owned subsidiaries. Consolidation is generally required for investments of more than 50% of the outstanding voting stock of an investee, except when control is not held by the majority owner. All significant intercompany accounts and transactions have been eliminated in consolidation.

### Revenue Recognition

The Company follows SEC Staff Accounting Bulletin (SAB) No. 101, Revenue Recognition in Financial Statements, (now known as FASB ASC 605-10), as amended by SEC SAB No. 104, Revenue Recognition, (also now known as FASB ASC 605-10).

Revenue derived from leasing fiber optic telecommunications infrastructure and the provision of telecommunications and co-location services is recognized as services are provided. Non-refundable payments received from customers before the relevant criteria for revenue recognition are satisfied are included in deferred revenue in the accompanying consolidated balance sheets and are subsequently amortized into income over the fixed contract term.

Prior to October 1, 2009, the Company generally amortized revenue related to installation services on a straight-line basis over the contracted customer relationship (two to twenty years). In the fourth quarter of 2009, the Company completed a study of its historic customer relationship period. As a result, commencing October 1, 2009, the Company began amortizing revenue related to installation services on a straight-line basis generally over the estimated customer relationship period (generally ranging from three to twenty years).

Contract termination revenue is recognized when a customer discontinues service prior to the end of the contract period for which the Company had previously received consideration and for which revenue recognition was deferred. Contract termination revenue is also recognized when customers have made early termination payments to the Company to settle contractually committed purchase amounts that the customer no longer expects to meet or when the Company renegotiates or discontinues a contract with a customer and as a result is no longer obligated to provide services for consideration previously received and for which revenue recognition has been deferred. Additionally, the Company includes receipts of bankruptcy claim settlements from former customers as contract termination revenue when received. Contract termination revenue amounted to \$4.4, \$2.7, and \$3.9 in 2011, 2010 and 2009, respectively.

#### **Non-Monetary Transactions**

The Company may exchange capacity with other capacity or service providers. In December 2004, the FASB issued Statement of Financial Accounting Standards (SFAS) No. 153, Exchanges of Nonmonetary Assets An Amendment of

APB Opinion No. 29, (SFAS No. 153), (now known as FASB ASC 845-10). SFAS No. 153 amends Accounting Principles Board Opinion No. 29, Accounting for Nonmonetary Transactions,

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( APB No. 29 ) (also now known as FASB ASC 845-10) to eliminate the exception for nonmonetary exchanges of similar productive assets and replaces it with a general exception for exchanges of nonmonetary assets that do not have commercial substance. SFAS No. 153 is to be applied prospectively for nonmonetary exchanges occurring in fiscal periods beginning after June 15, 2005. The Company s adoption of SFAS No. 153 on July 1, 2005 did not have a material effect on the consolidated financial position or results of operations of the Company. Prior to the Company s adoption of SFAS No. 153, nonmonetary transactions were accounted for in accordance with APB No. 29, where an exchange for similar capacity is recorded at a historical carryover basis and dissimilar capacity is accounted for at fair market value with recognition of any gain or loss. There were no gains or losses from nonmonetary transactions for the years ended December 31, 2011, 2010 and 2009.

#### **Operating Leases**

The Company leases office and equipment space, and maintains equipment rentals, right-of-way contracts, building access fees and network capacity under various non-cancelable operating leases. The lease agreements, which expire at various dates through 2030, are subject, in many cases, to renewal options and provide for the payment of taxes, utilities and maintenance. Certain lease agreements contain escalation clauses over the term of the lease related to scheduled rent increases resulting from the pass through of increases in operating costs, property taxes and the effect on costs from changes in consumer price indices. In accordance with SFAS No. 13, Accounting for Leases, (now known as FASB ASC 840), the Company recognizes rent expense on a straight-line basis and records a liability representing the difference between straight-line rent expense and the amount payable as an increase or decrease to a deferred liability. Any leasehold improvements related to operating leases are amortized over the lesser of their economic lives or the remaining lease term. Rent-free periods and other incentives granted under certain leases are recorded as reductions to rent expense on a straight-line basis over the related lease terms.

#### Cash and Cash Equivalents and Restricted Cash and Cash Equivalents

For the purposes of the consolidated statements of cash flows, the Company considers cash in banks and short-term highly liquid investments with an original maturity of three months or less to be cash and cash equivalents. Cash and cash equivalents and restricted cash and cash equivalents are stated at cost, which approximates fair value. Restricted cash and cash equivalents are comprised of amounts that secure outstanding letters of credit issued in favor of various third parties.

### Accounts Receivable, Allowance for Doubtful Accounts and Sales Credits

Accounts receivable are customer obligations for services sold to such customers under normal trade terms. The Company s customers are primarily communications carriers, and corporate enterprise and government customers, located primarily in the U.S. and the United Kingdom (U.K.). The Company performs periodic credit evaluations of its customers—financial condition. The Company provides allowances for doubtful accounts and sales credits. Provisions for doubtful accounts are recorded in selling, general and administrative expenses, while allowances for sales credits are recorded as reductions of revenue. The adequacy of the reserves is evaluated utilizing several factors including length of time a receivable is past due, changes in the customer—s creditworthiness, customer—s payment history, the length of the customer—s relationship with the Company, current industry trends and the current economic climate.

### Property and Equipment

Property and equipment owned at the Effective Date are stated at their estimated fair values as of the Effective Date based on the Company s reorganization value, net of accumulated depreciation and amortization incurred since the

Effective Date. Purchases of property and equipment subsequent to the Effective Date are stated at cost, net of depreciation and amortization. Major improvements are capitalized, while expenditures for repairs and maintenance are expensed when incurred. Costs incurred prior to a capital project s completion are reflected as construction in progress and are part of network infrastructure assets, as described below and

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included in property and equipment on the respective balance sheets. At December 31, 2011 and December 31, 2010, the Company had \$57.8 and \$54.0, respectively, of construction in progress. Certain internal direct labor costs of constructing or installing property and equipment are capitalized. Capitalized direct labor is determined based upon a core group of project managers, field engineers, network infrastructure engineers and equipment engineers. Capitalized direct labor is based upon time spent on capitalized projects and consists of salary, plus certain related benefits. These individuals—capitalized labor costs are directly associated with the construction and installation of network infrastructure and equipment and customer installations. The salaries and related benefits of non-engineers and supporting staff that are part of the operations and engineering departments are not considered part of the pool subject to capitalization. Capitalized direct labor amounted to \$10.2, \$10.0, and \$11.4 for the years ended December 31, 2011, 2010 and 2009, respectively. Depreciation and amortization is provided on a straight-line basis over the estimated useful lives of the assets, with the exception of leasehold improvements, which are amortized over the lesser of the estimated useful life of the improvement or the term of the lease.

Estimated useful lives of the Company s property and equipment are as follows:

Network infrastructure assets and storage huts (except for risers and certain project installation costs, which are 5 years)
HVAC and power equipment
Transmission and IP equipment
Furniture, fixtures and equipment
Software and computer equipment
Leasehold improvements

20 years
12 to 20 years
5 to 7 years
4 to 7 years
3 to 5 years
Lesser of the estimated useful life of the

improvement or the term of the lease

When property and equipment is retired or otherwise disposed of, the cost and accumulated depreciation is removed from the accounts, and resulting gains or losses are reflected in net income.

From time to time, the Company is required to replace or re-route existing fiber due to structural changes such as construction and highway expansions, which is defined as relocation. In such instances, the Company fully depreciates the remaining carrying value of network infrastructure removed or rendered unusable and capitalizes the costs of the new infrastructure placed into service. In certain circumstances, the local municipality or agency is responsible for some or all of such amounts. The Company records its share of relocation costs in property and equipment and records the third party portion of such costs as accounts receivable. The Company capitalized relocation costs amounting to \$1.8, \$1.5 and \$3.1 for the years ended December 31, 2011, 2010 and 2009, respectively. The Company fully depreciated the remaining carrying value of the network infrastructure rendered unusable, which on an original cost basis, totaled \$0.31 (\$0.15 on a net book value basis) for the year ended December 31, 2011 and, which on an original cost basis, totaled \$0.21 (\$0.14 on a net book value basis) for the year ended December 31, 2010 and, which on an original cost basis, totaled \$0.3 (\$0.2 on a net book value basis) for the year ended December 31, 2009. To the extent that relocation is temporary in nature, or requires only the movement of existing network infrastructure to another location or construction for an insignificant portion of the entire segment, the related costs are included in the Company s results of operations.

In accordance with SFAS No. 34, Capitalization of Interest Cost, (now known as FASB ASC 835-20), interest on certain construction projects would be capitalized. Such amounts were considered immaterial, and accordingly, no such amounts were capitalized during each of the years ended December 31, 2011, 2010 and 2009.

In accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, (now known as FASB ASC 360-10-35), the Company periodically evaluates the recoverability of its long-lived assets and evaluates such assets for impairment whenever events or circumstances indicate that the carrying amount of such assets (or group of assets) may not be recoverable. Impairment is determined to exist if the estimated future undiscounted cash flows are less than the carrying value of such assets. The Company considers various factors

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to determine if an impairment test is necessary. The factors include: consideration of the overall economic climate, technological advances with respect to equipment, Company strategy, capital planning and certain operational issues. Since June 30, 2006, no event has occurred nor has the business environment changed to trigger an impairment test for assets in revenue service and operations. The Company also considers the removal of assets from the network as a triggering event for performing an impairment test. Once an item is removed from service, unless it is to be redeployed, it may have little or no future cash flows related to it. The Company performed annual physical counts of such assets that are not in revenue service or operations at or around September 30 of each year. With the assistance of a valuation report of the assets that are not in revenue service, prepared by an independent third party on a basis consistent with SFAS No. 157, Fair Value Measurements, (now known as FASB ASC 820-10), and pursuant to FASB ASC 360-10-35, the Company determined that the fair value of certain of these assets was less than the carrying value and accordingly, recorded provisions for impairment totaling \$1.2 for the year ended December 31, 2011, \$0.5 for the year ended December 31, 2010 and \$0.4 for the year ended December 31, 2009. Additionally, at December 31, 2010, the Company recorded a \$1.5 provision for impairment with respect to a discreet group of assets because of certain operational issues. The Company also recorded a provision for equipment impairment of \$0.8 in the year ended December 31, 2009 to record the loss in value of certain equipment, most of which was eventually sold to an unaffiliated third party. (See Note 6, Changes in Estimate. )

#### Treasury Stock

Treasury stock is accounted for under the cost method.

#### **Asset Retirement Obligations**

In accordance with SFAS No. 143, Accounting for Asset Retirement Obligations, (now known as FASB ASC 410-20), the Company recognizes the fair value of a liability for an asset retirement obligation in the period in which it is incurred if a reasonable estimate of fair value can be made. The Company has asset retirement obligations related to the de-commissioning and removal of equipment, restoration of leased facilities and the removal of certain fiber and conduit systems. Considerable management judgment is required in estimating these obligations. Important assumptions include estimates of asset retirement costs, the timing of future asset retirement activities and the likelihood of contractual asset retirement provisions being enforced. Changes in these assumptions based on future information could result in adjustments to these estimated liabilities.

Asset retirement obligations are generally recorded as other long-term liabilities, are capitalized as part of the carrying amount of the related long-lived assets included in property and equipment, net, and are depreciated over the life of the associated asset. Asset retirement obligations aggregated \$8.1 and \$7.9 at December 31, 2011 and 2010, respectively, of which \$4.5 and \$4.3, respectively, were included in Accrued expenses, at such dates, and \$3.6 was included in Other long-term liabilities at both dates. Accretion expense, which is included in Interest expense, amounted to \$0.27 for each of the years ended December 31, 2011 and 2009 and \$0.28 for the year ended December 31, 2010.

#### **Income Taxes**

The Company accounts for income taxes in accordance with SFAS No. 109, Accounting for Income Taxes, (now known as FASB ASC 740). Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between financial statement carrying amounts of existing assets and liabilities and their respective tax basis and net operating losses and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. After an evaluation of the realizability of the Company s deferred

tax assets, the Company reduced its valuation allowance by \$9.1, \$7.3 and \$183.0 during 2011, 2010 and 2009, respectively. See Note 8, Income Taxes, for a further discussion of the Company s provision for income taxes.

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The Company is subject to audits by various taxing authorities, and these audits may result in proposed assessments where the ultimate resolution results in the Company owing additional taxes. The Company is required to establish reserves under FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, (now known as FASB ASC 740-10), when the Company believes there is uncertainty with respect to certain positions and the Company may not succeed in realizing the tax benefit. The Company believes that its tax return positions are appropriate and supportable under relevant tax law. The Company believes the estimates and assumptions used to support its evaluation of tax benefit realization are reasonable. Accordingly, no adjustments have been made to the consolidated financial statements for the years ended December 31, 2011, 2010 and 2009.

The Company s reorganization resulted in a significantly modified capital structure as a result of applying fresh-start accounting in accordance with FASB ASC 852-10 on the Effective Date. Fresh start accounting has important consequences on the accounting for the realization of valuation allowances, related to net deferred tax assets that existed on the Effective Date but which arose in pre-emergence periods. Prior to 2009, fresh start accounting required the reversal of these allowances to be recorded as a reduction of intangible assets until exhausted and thereafter as additional paid in capital. Beginning in 2009, in accordance with SFAS141(R), Business Combinations (Revised), (now known as FASB ASC 805), future utilization of such benefit will reduce income tax expense. This treatment does not result in any change in liabilities to taxing authorities or in cash flows.

Undistributed earnings of the Company s foreign subsidiaries are considered to be indefinitely reinvested and therefore, no provision for domestic taxes has been provided thereon. Upon repatriation of those earnings, in the form of dividends or otherwise, the Company would be subject to domestic income taxes, offset (in whole or in part) by foreign tax credits, related to income and withholding taxes payable to the various foreign countries. Determination of the amount of unrecognized deferred domestic income tax liability is not practicable due to the complexities associated with its hypothetical calculation; however, foreign tax credit carryforwards would be available to reduce some portion of the domestic liability.

The Company s policy is to recognize interest and penalties accrued as a component of operating expense. As of the date of adoption of FASB ASC 740-10, the Company did not have any accrued interest or penalties associated with any unrecognized income tax benefits, nor was any interest expense recognized during the years ended December 31, 2011, 2010 and 2009.

#### Foreign Currency Translation and Transactions

The Company s reporting currency is the U.S. dollar. For those subsidiaries not using the U.S. dollar as their functional currency, assets and liabilities are translated at exchange rates in effect at the balance sheet date and income and expense translations are translated at average exchange rates during the period. Resulting translation adjustments are recorded directly to a separate component of shareholders—equity and are reflected in the accompanying consolidated statements of comprehensive income. The Company s foreign exchange transaction gains (losses) are generally included in—other income (expense), net—in the consolidated statements of operations.

### Stock Options

On September 8, 2003, the Company adopted the fair value provisions of SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosure, (SFAS No. 148), (now known as FASB ASC 718-10). SFAS No. 148 amended SFAS No. 123, Accounting for Stock-Based Compensation, (SFAS No. 123), (also now known as FASB ASC 718-10), to provide alternative methods of transition to SFAS No. 123 s fair value method of accounting for stock-based employee compensation. See Note 12, Stock-Based Compensation.

Under the fair value provisions of FASB ASC 718-10, the fair value of each stock-based compensation award is estimated at the date of grant, using the Black-Scholes option pricing model for stock option awards. The Company did not have a historical basis for determining the volatility and expected life assumptions in the model

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due to the Company s limited market trading history; therefore, the assumptions used for these amounts are an average of those used by a select group of related industry companies. Most stock-based awards have graded vesting (i.e. portions of the award vest at different dates during the vesting period). The Company recognizes the related stock-based compensation expense of such awards on a straight-line basis over the vesting period for each tranche in an award. Upon consummation of the Company s Plan of Reorganization, all then outstanding stock options were cancelled.

Effective January 1, 2006, the Company adopted SFAS No. 123(R), Share-Based Payment, (SFAS No. 123(R)), (now known as FASB ASC 718), using the modified prospective method. SFAS No. 123(R) requires all share-based awards granted to employees to be recognized as compensation expense over the vesting period, based on fair value of the award. The fair value method under SFAS No. 123(R) is similar to the fair value method under SFAS No. 123 with respect to measurement and recognition of stock-based compensation expense except that SFAS No. 123(R) requires an estimate of future forfeitures, whereas SFAS No. 123 allowed companies to estimate forfeitures or recognize the impact of forfeitures as they occur. As the Company recognized the impact of forfeitures as they occurred under SFAS No. 123, the adoption of SFAS No. 123(R) did result in different accounting treatment, but it did not have a material impact on the Company s consolidated financial statements.

There were no options to purchase shares of common stock granted during the years ended December 31, 2011, 2010 and 2009.

#### Restricted Stock Units

Compensation cost for restricted stock unit awards that are not performance-based is measured based upon the quoted closing market price for the Company s stock on the date of grant. The related compensation cost is recognized on a straight-line basis over the vesting period. Compensation expense for performance-based restricted stock unit awards is measured based upon the quoted market price for the Company s stock on the date that the performance targets have been established and communicated to the grantee. Related compensation cost is recognized based upon a review of the performance targets and determination that such performance targets have been achieved, on a straight-line basis over the vesting period. See Note 12, Stock-Based Compensation.

### **Stock Warrants**

In connection with the Plan of Reorganization described in Note 1, Background and Organization, the Company issued to holders of general unsecured claims as part of the settlement of such claims (i) five year warrants to purchase 1,418,918 shares of common stock with an exercise price of \$10.00 per share (expired September 8, 2008) (the Five Year Warrants ) and (ii) seven year warrants to purchase 1,669,316 shares of common stock with an exercise price of \$12.00 per share (expired September 8, 2010) (the Seven Year Warrants ). The stock warrants were treated as equity upon their exercise based upon the terms of the warrant and cash received. Stock warrants to purchase shares of common stock exercised totaled 858,530 and 725,326 in 2010 and 2009, respectively.

Under the terms of the five year and seven year warrant agreements (collectively, the Warrant Agreements ), if the market price of the Company s common stock, as defined in the Warrant Agreements, 60 days prior to the expiration date of the respective warrants, was greater than the warrant exercise price, the Company was required to give each warrant holder notice that at the warrant expiration date, the warrants would be deemed to have been exercised pursuant to the net exercise provisions of the respective Warrant Agreements (the Net Exercise), unless the warrant holder elected, by written notice, to not exercise its warrants. Under the Net Exercise, shares issued to the warrant holders would be reduced by the number of shares necessary to cover the aggregate exercise price of the shares, valuing such shares at the current market price, as defined in the Warrant Agreements. Any fractional shares,

otherwise issuable, would be paid in cash.

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At September 8, 2008, the expiration date of the Five Year Warrants, the required conditions were met for the Net Exercise. In total, Five Year Warrants to purchase 318,526 shares of common stock were deemed exercised on a net exercise basis (including warrants to purchase 778 shares of common stock, which were exercised on a net exercise basis prior to expiration), of which 213,432 shares were issued to the warrant holders, 105,094 shares were returned to treasury and \$0.004 was paid to recipients for fractional shares. In addition, Five Year Warrants to purchase 50 shares of common stock were cancelled in accordance with instructions from warrant holders. The exercises of the Five Year Warrants by holders generated cash of \$11.0.

At September 8, 2010, the expiration date of the Seven Year Warrants, the required conditions were met for the Net Exercise and accordingly, Seven Year Warrants to purchase 13,626 shares of common stock were exercised at expiration, of which 10,409 shares were issued to warrant holders and 3,217 shares were returned to treasury and \$0.004 was paid to recipients for fractional shares. In total, Seven Year Warrants to purchase 443,504 shares of common stock were deemed exercised on a net exercise basis (441,688 in 2010), of which 353,598 shares were issued to the warrant holders, 89,906 shares were returned to treasury and \$0.004 was paid to recipients for fractional shares. In addition, Seven Year Warrants to purchase 26 shares of common stock were determined to be undeliverable and were cancelled. The exercises of the Seven Year Warrants by holders generated cash of \$14.7.

#### **Derivative Financial Instruments**

The Company has utilized and may, from time to time in the future, utilize derivative financial instruments known as interest rate swaps (derivatives) to mitigate its exposure to interest rate risk. The Company purchased the first interest rate swap on August 4, 2008 to hedge the interest rate on the initial \$24.0 (original principal) term loan under the Secured Credit Facility (as such term is defined in Note 9, Long-Term Debt Secured Credit Facility, below) and the Company purchased a second interest rate swap on November 14, 2008 to hedge the interest rate on the additional \$12.0 (original principal) term loan provided by SunTrust Bank. (See Note 9, Long-Term Debt Secured Credit Facility. ) The Company accounted for the derivatives under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, (now known as FASB ASC 815), FASB ASC 815 requires that all derivatives be recognized in the financial statements and measured at fair value regardless of the purpose or intent for holding them. By policy, the Company has not historically entered into derivatives for trading purposes or for speculation. Based on criteria defined in FASB ASC 815, the interest rate swaps were considered cash flow hedges and were 100% effective. Accordingly, changes in the fair value of derivatives were recorded each period in other comprehensive loss. Changes in the fair value of the derivatives reported in accumulated other comprehensive loss were reclassified into earnings in the period in which earnings were impacted by the variability of the cash flows of the hedged item. The ineffective portion of all hedges, if any, would be recognized in current period earnings. The unrealized net loss recorded in accumulated other comprehensive loss at December 31, 2010 was \$0.6 for the interest rate swaps. The mark-to-market value of the cash flow hedges was recorded in current assets, current liabilities, other non-current assets or other long-term liabilities, as applicable, and the offsetting gains or losses in other comprehensive loss. Both interest rate swaps were settled in January 2011.

On January 1, 2009, the Company adopted SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities an amendment of FASB Statement No. 133, (now known as FASB ASC 815-10). FASB ASC 815-10 changes the disclosure requirements for derivatives and hedging activities. Entities are required to provide enhanced disclosures about (i) how and why an entity uses derivatives; (ii) how derivatives and related hedged items are accounted for under FASB ASC 815-10; and (iii) how derivatives and related hedged items affect an entity s financial position and cash flows.

The Company has, when applicable, minimized its credit risk relating to counterparties of its derivatives by transacting with multiple, high quality counterparties, thereby limiting exposure to individual counterparties, and by

monitoring the financial condition of its counterparties.

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All derivatives were recorded on the Company s consolidated balance sheets at fair value. Accounting for the gains and losses resulting from changes in the fair value of derivatives depends on the use of the derivative and whether it qualifies for hedge accounting in accordance with FASB ASC 815-10. At December 31, 2010, net interest rate swap derivative liabilities of \$0.6 were included in Accrued expenses in the Company s consolidated balance sheet. The swap agreements were settled in January 2011 as described below.

Derivatives recorded at fair value in the Company s consolidated balance sheets as of December 31, 2011 and 2010 consisted of the following:

	Derivative Liabilities				
Derivatives designated as hedging instruments	December 31, 2011	December 31	, 2010		
Interest rate swap agreement expiring August 1, 2011(*)	\$	\$	0.4		
Interest rate swap agreement expiring November 1, 2011(*)			0.2		
Total derivatives designated as hedging instruments	\$	\$	0.6		

(\*) The derivative liabilities are two interest rate swap agreements with original three year terms, which were included in Accrued expenses in the Company s consolidated balance sheet at December 31, 2010. *Interest Rate Swap Agreements* 

The notional amounts provide an indication of the extent of the Company s involvement in such agreements but do not represent its exposure to market risk. The following table shows the notional amount outstanding, maturity date, and the weighted average receive and pay rates of the interest rate swap agreements as of December 31, 2011 and 2010.

Notional Amount				Weighted Av	Weighted Average Rate			
Decen	nber <b>Beç2</b> 01b	ler 31, 2010	Maturity Date	Pay	Receive			
\$	\$	18.9	August 1, 2011	3.65%	0.72%			
		9.5	November 1, 2011	2.635%	0.40%			
\$	\$	28.4						

Interest expense under these agreements, and the respective debt instruments that they hedge, are recorded at the net effective interest rate of the hedged transaction.

The swap agreements were settled in January 2011 in connection with the repayment of the term loans under the Secured Credit Facility and the closing of the \$250 Million Secured Revolving Credit Facility (as such terms are defined in Note 9, Long-Term Debt \$250 Million Secured Revolving Credit Facility, below). The cost of \$0.5 to settle the swap agreements was included in Other (expense) income, net in the Company's consolidated statement of operations for the year ended December 31, 2011.

## Fair Value of Financial Instruments

The Company adopted SFAS No. 157, Fair Value Measurements, (now known as FASB ASC 820-10), for the Company s financial assets and liabilities effective January 1, 2008. This pronouncement defines fair value, establishes a framework for measuring fair value, and requires expanded disclosures about fair value measurements. FASB ASC 820-10 emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and defines fair value as the price that would be received to sell an asset or transfer a liability in an orderly transaction between market participants at the measurement date. FASB ASC 820-10 discusses valuation techniques, such as the market approach (comparable market prices), the income approach (present value of future income or cash flow) and the cost approach (cost to replace the service capacity of an asset or replacement cost), which are each based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company s market assumptions. FASB ASC 820-10 utilizes a fair value hierarchy that prioritizes inputs to fair value measurement techniques into three broad levels:

- Level 1: Observable inputs such as quoted prices for identical assets or liabilities in active markets.
- Level 2: Observable inputs other than quoted prices that are directly or indirectly observable for the asset or liability, including quoted prices for similar assets or liabilities in active markets; quoted prices for similar or identical assets or liabilities in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.
- Level 3: Unobservable inputs that reflect the reporting entity s own assumptions. The Company s investment in overnight money market institutional funds, which amounted to \$110.0 and \$48.2 at December 31, 2011 and December 31, 2010, respectively, is included in cash and cash equivalents on the accompanying balance sheets and is classified as a Level 1 asset.

The Company was party to two interest rate swaps, which were utilized to modify the Company s interest rate risk. The Company recorded the mark-to-market value of the interest rate swap contracts of \$0.6 (which was included in Accrued expenses ) in the Company s consolidated balance sheet at December 31, 2010. At December 31, 2010, the Company used third parties, as well as its own market analysis to determine the fair value of each of the interest rate swap agreements. The fair value of the interest rate swap contracts were classified as Level 2 liabilities. The swap agreements were settled in January 2011 in connection with the repayment of the term loans under the Secured Credit Facility and the closing of the \$250 Million Secured Revolving Credit Facility. The cost of \$0.5 to settle the swap agreements was included in Other (expense) income, net in the Company s consolidated statement of operations for the year ended December 31, 2011.

The Company s consolidated balance sheets include the following financial instruments: short-term cash investments, trade accounts receivable, trade accounts payable and note payable. The Company believes the carrying amounts in the financial statements approximate the fair value of these financial instruments due to the relatively short period of time between the origination of the instruments and their expected realization or the interest rates which approximate current market rates.

## Concentration of Credit Risk

Financial instruments which potentially subject the Company to concentration of credit risk consist principally of short-term cash investments and accounts receivable. The Company does not enter into financial instruments for

trading or speculative purposes. The Company s cash and cash equivalents are invested in investment-grade, short-term investment instruments with high quality financial institutions. The Company s trade receivables, which are unsecured, are geographically dispersed, and no single customer accounts for greater than 10% of consolidated revenue or accounts receivable, net. The Company performs ongoing credit evaluations of its customers financial condition. The allowance for non-collection of accounts receivable is based upon the

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expected collectability of all accounts receivable. The Company places its cash and cash equivalents primarily in commercial bank accounts in the U.S. Account balances generally exceed federally insured limits.

# 401(k) and Other Post-Retirement Benefits

The Company has a Profit Sharing and 401(k) Plan (the Plan ) for its employees in the U.S., which permits employees to make contributions to the Plan on a pre-tax salary reduction basis in accordance with the provisions of the Internal Revenue Code and permits the employer to provide discretionary contributions. All full-time U.S. employees are eligible to participate in the Plan at the beginning of the month following three months of service. Eligible employees may make contributions subject to the limitations defined by the Internal Revenue Code. The Company matches 50% of a U.S. employee s contributions, up to the amount set forth in the Plan. Matched amounts vest based upon an employee s length of service. The Company s subsidiaries in the U.K. have a different plan under which contributions are made up to a maximum of 8% when U.K. employee contributions reach 5% of salary. Under the U.K. plan, contributions are made at two levels. When a U.K. employee contributes 3% or more but less than 5% of their salary to the plan, the Company s contribution is fixed at 5% of the salary. When a U.K. employee contributes over 5% of their salary to the plan, the Company s contribution is fixed at 8% of the salary (regardless of the percentage of the contribution in excess of 5%).

The Company contributed \$1.6 for the year ended December 31, 2011 and \$1.5 for each of the years ended December 31, 2010 and 2009, net of forfeitures for its obligations under these plans.

## Taxes Collected from Customers

In June 2006, the Emerging Issues Task Force (EITF) ratified the consensus on EITF No. 06-3, How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation), (EITF No. 06-3), (now known as FASB ASC 605-45). FASB ASC 605-45 requires that companies disclose their accounting policies regarding the gross or net presentation of certain taxes. Taxes within the scope of FASB ASC 605-45 are any taxes assessed by a governmental authority that are directly imposed on a revenue-producing transaction between a seller and a customer and may include, but are not limited to, sales, use, value added and some excise taxes. In addition, if such taxes are significant, and are presented on a gross basis, the amounts of those taxes should be disclosed. The Company adopted EITF No. 06-3 effective January 1, 2007. The Company records Universal Service Fund (USF) contributions relating to certain services it provides on a net basis in accordance with the guidelines of EITF No. 99-19, Reporting Revenue Gross as a Principal versus Net as an Agent, (also now known as FASB ASC 605-45). The Company s policy is to record all such fees, contributions and taxes within the scope of FASB ASC 605-45 on a net basis.

## Reclassifications

Certain reclassifications have been made to the consolidated financial statements for the year ended December 31, 2011 to conform to the classifications used for the year ended December 31, 2010.

### Recently Issued Accounting Pronouncements

In August 2009, the FASB issued ASU No. 2009-5, Fair Value Measurements and Disclosures (Topic 820) Measuring Liabilities at Fair Value. ASU No. 2009-5 provides clarification that in circumstances in which a quoted price in an active market for the identical liability is not available, a reporting entity is required to measure fair value using a valuation technique that uses the quoted price of the identical liability when traded as an asset, quoted prices for similar liabilities or similar liabilities when traded as assets, or another valuation technique that is consistent with the

principles of ASC Topic 820. ASU No. 2009-5 is effective for the first reporting period (including interim periods) beginning after issuance. The adoption of ASU No. 2009-5 did not have a material impact on the Company s financial position, results of operations or cash flows.

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In October 2009, the FASB issued ASU No. 2009-13, Revenue Recognition (Topic 605) Multiple Deliverable Revenue Arrangements. ASU No. 2009-13 eliminates the residual method of allocation and requires that arrangement consideration be allocated at the inception of the arrangement to all deliverables using the relative selling price method and expands the disclosures related to multiple-deliverable revenue arrangements. ASU No. 2009-13 is effective prospectively for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, with earlier adoption permitted. The adoption of ASU No. 2009-13 did not have a material impact on the Company s financial position, results of operations or cash flows.

In January 2010, the FASB issued ASU No. 2010-02, Consolidation (Topic 810) Accounting and Reporting for Decreases in Ownership of a Subsidiary a Scope Clarification. ASU No. 2010-02 clarifies that the scope of the decrease in ownership provisions of Topic 810 applies to a subsidiary or group of assets that is a business, a subsidiary that is a business that is transferred to an equity method investee or a joint venture or an exchange of a group of assets that constitutes a business for a noncontrolling interest in an entity and does not apply to sales in substance of real estate. ASU No. 2010-02 is effective as of the beginning of the period in which an entity adopts SFAS No. 160 or, if SFAS No. 160 has been previously adopted, the first interim or annual period ending on or after December 15, 2009, applied retrospectively to the first period that the entity adopted SFAS No. 160. The adoption of ASU No. 2010-02 did not have a material impact on the Company s financial position, results of operations or cash flows.

In January 2010, the FASB issued ASU No. 2010-06, Fair Value Measurements and Disclosures (Topic 820) Improving Disclosures about Fair Value Measurements. ASU 2010-06 requires new disclosures regarding transfers in and out of the Level 1 and 2 and activity within Level 3 fair value measurements and clarifies existing disclosures of inputs and valuation techniques for Level 2 and 3 fair value measurements. ASU 2010-06 also includes conforming amendments to employers disclosures about postretirement benefit plan assets. The new disclosures and clarifications of existing disclosures are effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosure of activity within Level 3 fair value measurements, which is effective for fiscal years beginning after December 15, 2010, and for interim periods within those years. The adoption of ASU No. 2010-06 did not have a material impact on the Company s financial position, results of operations or cash flows.

In February 2010, the FASB issued ASU 2010-09, Subsequent Events (Topic 855) Amendments to Certain Recognition and Disclosure Requirements. ASU 2010-09 requires an entity that is an SEC filer to evaluate subsequent events through the date that the financial statements are issued and removes the requirement that an SEC filer disclose the date through which subsequent events have been evaluated. ASU 2010-09 was effective upon issuance. The adoption of ASU 2010-09 had no effect on the Company s financial position, results of operations or cash flows.

In April 2010, the FASB issued ASU 2010-13, Compensation Stock Compensation (Topic 718) Effect of Denominating the Exercise Price of a Share-Based Payment Award in the Currency of the Market in Which the Underlying Equity Security Trades. ASU 2010-13 provides amendments to Topic 718 to clarify that an employee share-based payment award with an exercise price denominated in the currency of a market in which a substantial portion of the entity sequity securities trades should not be considered to contain a condition that is not a market, performance, or service condition. Therefore, an entity would not classify such an award as a liability if it otherwise qualifies as equity. The amendments in ASU 2010-13 are effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2010. The adoption of ASU 2010-13 did not have a material impact on the Company s financial position, results of operations or cash flows.

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# NOTE 3: PREPAID COSTS AND OTHER CURRENT ASSETS

Prepaid costs and other current assets as of December 31, 2011 and 2010 consist of the following:

		Decei	nber 31,	
	2	2011	2	010
Prepaid property taxes	\$	2.8	\$	2.7
Prepaid right-of-way charges		2.5		2.3
Prepaid telecom		2.1		1.5
Prepaid insurance		1.6		1.0
Prepaid maintenance		0.8		1.6
Prepaid rent		0.8		0.6
Reimbursable relocation costs		0.5		2.6
State income tax deposits in 2011 and state and federal income tax deposits in 2010		0.2		0.4
Other receivables		1.7		0.8
Other prepaids		1.2		0.9
Deposits				0.4
Total	\$	14.2	\$	14.8

## **NOTE 4: PROPERTY AND EQUIPMENT**

Property and equipment as of December 31, 2011 and 2010 consist of the following:

	December 31,			1,
	2	2011		2010
Leasehold improvements	\$	8.7	\$	5.8
Furniture, fixtures and equipment		39.7		32.2
Network infrastructure assets, including transmission and IP equipment		917.0		788.1
Total property and equipment		965.4		826.1
Accumulated depreciation and amortization		(353.9)		(285.3)
Property and equipment, net	\$	611.5	\$	540.8

Included in network infrastructure assets was certain transmission and IP equipment held in inventory for future use, which had an original cost of \$40.5 and \$32.4, accumulated depreciation of \$20.1 and \$15.0 and net carrying values of \$20.4 and \$17.4 at December 31, 2011 and 2010, respectively.

In addition, at December 31, 2011 and 2010, the Company had assets held for sale or disposition with net book values totaling \$0.1 and \$0.6, respectively, (net of allowances for equipment impairment of \$0.3 and \$0.5 at December 31, 2011 and 2010, respectively), which were included in network infrastructure assets, including transmission and IP equipment above.

Depreciation and amortization expense related to property and equipment for the years ended December 31, 2011, 2010, and 2009 was approximately \$75.3, \$63.3 and \$52.0, respectively.

Included in costs of revenue for the years ended December 31, 2011, 2010 and 2009 are provisions for impairment of \$1.2, \$2.0 and \$1.2, respectively, with respect to certain assets removed from the network and either sold or disposed or made available for sale or disposition.

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## **NOTE 5: SUBORDINATED INVESTMENT**

In January 2008, the Company became a strategic member, as defined, of MediaXstream, LLC, a newly formed limited liability company that was created to provide transport and managed network services for the production and broadcast industries ( MediaX ). MediaX was formed with preferred members who contributed cash and strategic members and management members who contribute services. The Company s interest did not provide any voting rights on MediaX s Board of Managers. The Company agreed to contribute certain monthly services pursuant to a 51 month contract, which commenced April 2008, for an interest in MediaX. Distributions to the Company were subordinated to distributions to the preferred members of their original investment plus a preferred return. Based upon amounts contributed, the Company s nominal ownership interest was approximately 15.4% of equity. MediaX was a start-up company with no operating history. Distributions on the Company s investment were subordinated to the distributions to the preferred members and the Company s interest did not provide any level of control. These factors indicated that the fair value of the Company s investment in MediaX was not significant. Accordingly, the Company has not reflected the services contributed as revenue or the corresponding investment in MediaX in its financial statements. The cost of providing such services is included in costs of revenue in the relevant period. The Company contributed services to MediaX of \$1.7 in each of the years ended December 31, 2011, 2010 and 2009, which represents the estimated fair value of the services and not the actual costs of providing such services, which are not significant. In December 2009, all of the ownership interests in MediaX, including the ownership interest held by us, were purchased by Hibernia Group ehf. Pursuant to the purchase agreement, the Company is entitled to an earnout payment in the event that MediaX achieves certain financial performance results. The Company will continue to contribute services in accordance with the original contract. The Company will record distributions from its investment in MediaX, if any, as income when received.

Additionally, the Company provides other services to MediaX on the same basis as it provides to other customers. The Company billed MediaX for services and reimbursements of \$0.7 during each of the years ended December 31, 2011 and 2010 and \$0.6 during the year ended December 31, 2009.

### **NOTE 6: CHANGES IN ESTIMATE**

Effective January 1, 2010, the Company changed the estimated useful lives for its IP equipment from seven years to five years. Additionally, the Company changed the estimated useful lives for certain capitalized labor from 20 years to seven years. Effective as of October 1, 2011, the Company changed the estimated useful lives for certain capitalized labor from seven to five years, and began depreciating assets under the Company s sparing program, in accordance with their respective asset class lives. The effect of these changes on the Company s operating results has not been and will not be material.

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# **NOTE 7: ACCRUED EXPENSES**

Accrued expenses as of December 31, 2011 and 2010 consist of the following:

	December 31,	
	2011	2010
Accrued transaction taxes	\$ 21.5	\$ 18.3
Accrued capital expenditures	15.2	13.0
Accrued payroll, bonuses and employee benefits	12.8	12.2
Accrued property tax	5.8	7.6
Accrued telecommunication costs	4.6	3.7
Asset retirement obligations	4.5	4.3
Accrued conduit, right-of-way and occupancy expenses	3.7	3.7
Current income taxes payable	2.5	3.1
Accrued repairs and maintenance	1.8	1.0
Accrued litigation costs	0.7	0.7
Current portion of deferred fair market value rent liability	0.6	0.6
Accrued other professional fees, including directors fees	0.4	0.7
Accrued utilities	0.3	0.4
Accrued accounting and auditing fees	0.3	0.2
Capital lease obligation, current	0.2	0.1
Accrued interest	0.1	0.2
Other	1.8	2.0
Total	\$ 76.8	\$ 71.8

## **NOTE 8: INCOME TAXES**

Income taxes have been provided based upon the tax laws and rates in the countries in which operations are conducted and income is earned. The provision for (benefit from) income taxes for the years ended December 31, 2011, 2010 and 2009 are as follows:

	Ye	Years Ended December 31,		
	2011	2010	2009	
Current				
Federal	\$	\$	\$ (5.3)	
State	1.3	1.3	0.7	
Foreign				
	1.3	1.3	(4.6)	
Deferred				
Federal	39.2	33.5	(157.5)	
State	5.6	4.8	(22.5)	

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Foreign	(6.1)	(5.1)	(3.0)
	38.7	33.2	(183.0)
Total provision for (benefit from) income taxes	\$40.0	\$ 34.5	\$ (187.6)

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Deferred income taxes result from temporary differences in the financial reporting basis and tax basis of assets and liabilities. The following is a summary of the significant items giving rise to the components of the Company s deferred tax assets and liabilities.

	December 31,	
	2011	2010
Deferred tax assets:		
Property and equipment	\$ 70.9	\$ 153.0
Net operating loss ( NOL ) carryforwards	118.0	91.5
Accruals and reserves	13.0	12.9
Rent	0.4	0.6
Deferred compensation	4.9	2.4
Other	11.6	11.2
Total deferred tax assets	218.8	271.6
Valuation allowance	(49.1)	(58.2)
Net deferred tax assets	169.7	213.4
Deferred tax liability: deferred revenue	(59.0)	(63.7)
Total net deferred tax assets	\$ 110.7	\$ 149.7

For each of the years ended December 31, 2011 and 2010, the Company recorded a current net tax expense for capital-based state taxes of \$1.3. The Company provided for income taxes at the statutory rate for 2011, 2010 and 2009. In 2011, 2010 and 2009, the Company recognized \$9.2, \$7.3 and \$183.0 of non-cash tax benefits as a result of reducing certain valuation allowances previously established with respect to deferred tax assets in the U.S. and the U.K. We believe it is more likely than not that we will utilize these assets to reduce or eliminate tax payments in future periods. The Company s evaluation encompassed (i) a review of its recent history of profitability in the U.S. and U.K. for the past three years; (ii) a review of internal financial forecasts demonstrating its expected capacity to utilize deferred tax assets; and (iii) a reassessment of tax benefits recognition under FASB ASC 740.

	Years Ended December 31,				
	2011	2010	2009		
Income before income taxes:					
Domestic	\$ 103.9	\$ 98.0	\$ 89.5		
Foreign	8.8	5.9	4.5		
Total	\$112.7	\$ 103.9	\$ 94.0		
Rate Reconciliation:					
Tax at statutory rate	35.0%	35.0%	35.0%		
State income tax, net of federal benefit	5.7%	4.7%	0.5%		
Valuation allowance	(8.2)%	(7.1)%	(233.0)%		
Permanent items	3.0%	0.6%	(2.1)%		

(199.6)%

Tax provision (benefit) 35.5% 33.2%

In connection with the Company s emergence from bankruptcy, the Company realized substantial cancellation of debt income (CODI). This income was not taxable for U.S. income tax purposes because the CODI resulted from the Company s reorganization under the Bankruptcy Code. However, for U.S. income tax reporting purposes, the Company is required to reduce certain tax attributes, including (a) net operating loss carryforwards, (b) capital losses, (c) certain tax credit carryforwards, and (d) tax basis in assets, in a total amount equal to the gain on the extinguishment of debt. The reorganization of the Company on the Effective Date constituted an ownership change under Section 382 of the Internal Revenue Code, and the use of any of the

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Company s NOL s, capital losses, and tax credit carryforwards, remaining after applying these provisions, and certain subsequently recognized built-in losses and deductions, if any, existing prior to the ownership change, were subject to an overall annual limitation through December 31, 2008.

As of December 31, 2011, the Company has domestic NOL carryforwards of \$283.5 and foreign NOL carryforwards of \$41.1. Certain of these NOL carryforwards begin to expire in 2024. The Company s use of \$137.7 of its domestic NOL carryforward is limited to \$8.1 per annum and \$145.8 is unlimited. These NOL carryforwards may be subject to future limitation by Section 382 of the United States Internal Revenue Code.

The Company and its subsidiaries income tax returns are routinely examined by various tax authorities. The statute of limitations is open with respect to tax years 2007 to 2010. The statute of limitations for returns filed with respect to these years will begin to expire in 2012.

### **NOTE 9: LONG-TERM DEBT**

## \$250 Million Secured Revolving Credit Facility

On January 28, 2011, the Company closed a five year \$250 secured revolving credit facility (the \$250 Million Secured Revolving Credit Facility ) with the lender parties thereto (the Lenders) and SunTrust Bank, as Administrative Agent (the Administrative Agent). The Lenders received a first priority security interest in and lien on substantially all of the Company s domestic assets and 65% of the ownership interest in the Company s principal foreign subsidiaries. Loans under the \$250 Million Secured Revolving Credit Facility bear interest, for any interest period of one, two or three months or if agreed to, longer interest periods at the Company s option, at either the Base Rate (as defined in the \$250 Million Secured Revolving Credit Facility) plus the applicable margin ranging from 1.25% to 2.00%, or alternately, the Adjusted LIBO Rate (as defined in the \$250 Million Secured Revolving Credit Facility) plus the applicable margin ranging from 2.25% to 3.00%. The Company is also required to pay an unused commitment fee ranging from 0.375% to 0.50% per annum based on the daily average undrawn portion of the \$250 Million Secured Revolving Credit Facility. The applicable margin and the unused commitment fee will be determined based on the Company s Leverage Ratio based on Consolidated Total Debt to Consolidated EBITDA (each as defined in the \$250 Million Secured Revolving Credit Facility).

The \$250 Million Secured Revolving Credit Facility includes an uncommitted accordion feature that permits the Company to increase the aggregate principal amount by up to \$125.0 through one or more term loans or additional revolving credit, subject to the agreement by one or more Lenders to provide such additional principal amount.

The Company borrowed \$55.0 at closing, of which \$5.0 was used to pay bank fees and legal expenses, \$49.9 was used to repay the Secured Credit Facility (as defined below) and \$0.1 was used for general corporate purposes. The initial borrowings under the \$250 Million Secured Revolving Credit Facility carried an interest rate of 4.50% (base rate of 3.25% plus applicable margin of 1.25%). The Company converted the interest rate to the Adjusted LIBO Rate option as of February 4, 2011, at which time the interest rate was changed to 2.52% (0.27% Adjusted LIBO Rate plus applicable margin of 2.25%). At December 31, 2011, the \$250 Million Secured Revolving Credit Facility carried an interest rate of 2.53% (0.28% Adjusted LIBO Rate plus applicable margin of 2.25%).

The Company has the right to prepay any outstanding loan under the \$250 Million Secured Revolving Credit Facility prior to its maturity without premium or penalty.

The Company is required to comply with a number of affirmative, negative and financial covenants. Among other things, these covenants require the Company to provide notices of material events and information regarding

collateral, restrict the Company s ability, subject to certain exceptions and baskets, to incur additional indebtedness, grant liens on assets, undergo fundamental changes, make investments, sell assets, make restricted payments (including the ability to pay dividends) and engage in affiliate transactions, and require the Company to maintain a Leverage Ratio not greater than 2.5 to 1.0 and an Interest Coverage Ratio (as such terms are defined in the \$250

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Million Secured Revolving Credit Facility) of not less than 3.0 to 1.0. At December 31, 2011, based upon the Company s Leverage Ratio, its cash balance and its availability under the \$250 Million Secured Revolving Credit Facility, \$257.5 of retained earnings is unrestricted for dividend purposes and the balance is restricted.

The \$250 Million Secured Revolving Credit Facility contains customary events of default (subject to customary grace periods, cure rights and materiality thresholds), including, among others, failure to pay principal, interest or fees, violation of covenants, material inaccuracy of representations and warranties, cross-default and cross-acceleration of material indebtedness, certain bankruptcy and insolvency events, certain judgments, certain ERISA events and a change of control.

Following an event of default under the \$250 Million Secured Revolving Credit Facility, the Administrative Agent and the Lenders would be entitled to take various actions, including the acceleration of amounts due under the \$250 Million Secured Revolving Credit Facility and seek other customary remedies that may be taken by secured creditors.

The outstanding principal amount of all revolving credit loans, together with accrued and unpaid interest thereon, will be due and payable on January 28, 2016.

In connection with the January 2011 closing of the \$250 Million Secured Revolving Credit Facility, the Company also settled the two interest rate swaps at a total cost of \$0.5, which is included in Other income (expense), net in the Company s consolidated statement of operations for the year ended December 31, 2011. The Company also wrote-off \$1.1 in unamortized debt issuance costs associated with the Secured Credit Facility, which is also included in Other income (expense), net in the Company s consolidated statement of operations for the year ended December 31, 2011.

As of December 31, 2011, \$195.0 was available for borrowings under the \$250 Million Secured Revolving Credit Facility.

The Company was in compliance with all of its debt covenants as of December 31, 2011.

### Secured Credit Facility

On February 29, 2008, the Company, excluding certain foreign subsidiaries, entered into a Credit and Guaranty Agreement (as amended, the Credit Agreement ) providing for a \$60.0 senior secured credit facility (the Secured Credit Facility ), consisting of an \$18.0 revolving credit facility (the Revolver ) and a \$42.0 term loan facility (the Term Loan ), which was comprised of \$24.0 advanced at closing and up to \$18.0 of which originally could be drawn within nine months of closing at the Company s option (the Delayed Draw Term Loan ). The Secured Credit Facility was secured by substantially all of the Company s domestic assets. In September 2008, the Delayed Draw Term Loan option, which was originally scheduled to expire on November 25, 2008, was extended to June 30, 2009 and then subsequently extended to December 31, 2009. The Revolver and the Term Loan each had a term of five years from February 29, 2008. The Company paid an upfront fee of 1.5% (\$0.9) of the total amount of the Secured Credit Facility and paid \$0.3 to its unaffiliated third party financial advisors who assisted the Company. The Company was also liable for an unused commitment fee of 0.75% per annum. Interest accrued at LIBOR (30, 60, 90 or 180 day rates) or at the announced base rate of the administrative agent at the Company s option, plus the applicable margins, as defined. The Company chose 30 day LIBOR as the interest rate, plus the applicable margin of 3% effective September 30, 2008. Additionally, the Company was originally required to maintain an unrestricted cash balance at all times of at least \$20.0. On February 29, 2008, the Company received proceeds, pursuant to the Term Loan of \$24.0, less debt issuance costs. Under the provisions of the Term Loan, the initial advance was at the base rate of interest, plus the margin (8.25% at February 29, 2008) and converted to LIBOR, plus 3.25% per annum (6.26%) on March 5, 2008.

The Company s ability to draw upon the available commitments under the Revolver was subject to compliance with all of the covenants contained in the Credit Agreement and the Company s continued ability to

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make certain representations and warranties. Among other things, these covenants imposed limits on annual capital expenditures (through 2010), provided that the Company s net total funded debt ratio could not at any time exceed a specified amount and required that the Company maintained a minimum consolidated fixed charges coverage ratio. In addition, the Credit Agreement prohibited the Company from paying dividends (other than in its own shares or other equity securities) and from making certain other payments, including payments to acquire the Company s equity securities other than under specified circumstances, which include the repurchase of the Company s equity securities from employees and directors in an aggregate amount not to exceed \$15.0. The Company obtained a waiver from the Lenders to effectuate the dividend paid in December 2010.

On September 26, 2008, the Company executed a joinder agreement to the Secured Credit Facility that added an additional lender and increased the amount of the Secured Credit Facility to \$90.0 effective October 1, 2008; the Revolver increased to \$27.0, the Term Loan increased to \$36.0 and the available Delayed Draw Term Loan increased to \$27.0. In connection with the joinder agreement, the Company paid a \$0.45 fee at closing and an aggregate of \$0.25 of advisory fees. The additional amount of the Term Loan of \$12.0 was advanced on October 1, 2008.

Effective August 4, 2008, the Company entered into a swap arrangement under which it fixed its borrowing costs with respect to the \$24.0 (original principal) Term Loan outstanding for three years at 3.65%, plus the applicable margin of 3.25%, which was reduced to 3.00% on September 30, 2008. On November 14, 2008, the Company entered into a swap arrangement under which it fixed its borrowing costs with respect to the additional \$12.0 (original principal) under the Term Loan borrowed on October 1, 2008 for three years at 2.635% per annum, plus the applicable margin of 3.00%.

On June 29, 2009, the Company and the Lenders entered into an amendment to the Credit Agreement, which extended the availability of the Delayed Draw Term Loan commitments from June 30, 2009 to December 31, 2009, and provided for the reduction of these commitments by \$0.81 on each of June 30, 2009, September 30, 2009 and December 31, 2009. In addition, the Company s obligation to maintain a minimum balance of \$20.0 in cash deposits at all times was eliminated.

On December 31, 2009, the Company borrowed \$24.57 under the Delayed Draw Term Loan, which carried interest at 30 day LIBOR (0.25750% at December 31, 2010), plus the applicable margin of 3.00%. The Delayed Draw Term Loan provided for payment terms similar to the Term Loan.

The Term Loan provided for monthly payments of interest and quarterly installments of principal of \$1.08, which commenced on June 30, 2009. The quarterly installment of principal increased to \$1.89 beginning March 31, 2010 to take into consideration the Delayed Draw Term Loan repayment schedule. The aggregate quarterly principal repayment was scheduled to increase to \$2.52 on June 30, 2012 with the balance of \$32.76, plus accrued unpaid interest, due on February 28, 2013.

Additionally, the Company executed a \$1.0 standby letter of credit in favor of the City of New York to secure the Company s franchise agreement, which was collateralized by \$1.0 of availability under the Revolver. The standby letter of credit, originally scheduled to expire May 1, 2010, was renewed and extended.

The Term Loan and the Delayed Draw Term Loan, plus accrued interest, totaling \$49.9 were repaid on January 28, 2011 upon the closing of the \$250 Million Secured Revolving Credit Facility. The standby letter of credit in favor of the City of New York was terminated in connection with the repayment and replaced by \$1.0 standby letter of credit (secured by a \$1.0 restricted cash balance) with a term scheduled to expire January 2013, subject to annual renewals at the Company s option to January 2016.

# Obligation under Capital Lease

The Company is obligated under a capital lease for certain indefeasible rights-of-use, which is included as a network infrastructure asset in property and equipment, net.

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At December 31, 2011, future minimum payments under the capital lease are as follows:

Year	Am	ount
2012	\$	0.3
2013		0.2
2014		0.3
2015		0.2
2016		0.3
Thereafter		0.2
Total minimum lease payments		1.5
Less: amount representing interest		(0.3)
Obligation under capital lease		1.2
Less: current portion		(0.2)
Total long-term obligation	\$	1.0

The long-term portion is reported within Other long-term liabilities.

### NOTE 10: SHAREHOLDERS EQUITY

#### Dividends

In November 2010, we obtained waivers from our lenders (Societe Generale, SunTrust Bank and CIT Lending Services Corporation) to permit a \$5.00 per share dividend. On November 23, 2010, we announced that our Board of Directors declared a special one-time cash dividend of \$5.00 per share on our common stock (the Special Cash Dividend ). The Special Cash Dividend was paid on December 27, 2010 to the stockholders of record at the close of business on December 6, 2010. The aggregate amount of the payment made in connection with the Special Cash Dividend was approximately \$129.0. On December 20, 2010, the Company s Board of Directors granted restricted stock units (the RSU Dividend ) to holders of unvested restricted stock units on the record date of the Special Cash Dividend in order to provide these holders with an amount that approximated the value of the Special Cash Dividend. In total, the Company granted 40,508 restricted stock units pursuant to the RSU Dividend, of which 1,246 restricted stock units vested in February 2011 based upon the achievement of certain performance targets established for fiscal year 2010, of which 28,656 restricted stock units vested on November 15, 2011, of which 9,360 vested on November 16, 2011 and of which 1,246 restricted stock units vested on February 10, 2012 based upon the determination by the Compensation Committee of the Board of Directors that certain performance targets established for fiscal year 2011 had been met.

Additionally, on December 20, 2010, the Company s Board of Directors granted shares of common stock (the Option Dividend ) to holders of vested unexercised options to purchase shares of common stock in order to provide these holders with an amount that approximated the value of the Special Cash Dividend. On December 27, 2010, the Company delivered 9,281 shares of common stock pursuant to the Option Dividend. Additionally, the Company paid cash to one former employee and to the estate of one deceased employee totaling \$0.007. In the fourth quarter of 2010, the Company recorded stock-based compensation expense of \$0.5 in connection with the Option Dividend.

# Stock Split

On August 3, 2009, the Board of Directors of the Company authorized a two-for-one common stock split, effected in the form of a 100% stock dividend, which was distributed on September 3, 2009. Each shareholder of record on August 20, 2009 received one additional share of common stock for each share of common stock held on that date. All share and per share information for prior periods, including warrants, options to purchase common shares, restricted stock units, warrant and option exercise prices, shares reserved under the 2003 Plan

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and the 2008 Plan, weighted average fair value of options granted, common stock and additional paid-in capital accounts on the consolidated balance sheets and consolidated statement of shareholders equity, have been retroactively adjusted, where applicable, to reflect the two-for-one stock split.

### Amendment to the Company s Amended and Restated Certificate of Incorporation

On June 24, 2010, the Company s stockholders approved an amendment to the Company s Amended and Restated Certificate of Incorporation (the Amendment) to increase the number of authorized shares of our common stock, par value \$0.01 per share, from 30 million to 200 million. The number of authorized shares of preferred stock remained at 10 million.

The increase in the number of our authorized shares of common stock could have an anti-takeover effect by discouraging or hindering efforts to acquire control of the Company. The Company would be able to use the additional shares to oppose a hostile takeover attempt or delay or prevent changes in control or management of the Company. This was not the intent of the Board of Directors in adopting the Amendment, nor was the Amendment adopted in response to any known threat to acquire control of the Company.

The increase in the authorized shares of common stock became effective upon the filing of the Amendment with the Secretary of State of the State of Delaware on June 24, 2010.

## Rights Agreement

On August 3, 2006, the Company entered into a Rights Agreement (the Rights Agreement ) with American Stock Transfer & Trust Company, as rights agent, which was amended and restated on August 3, 2009 and subsequently amended as of January 26, 2010 (as amended, the Amended and Restated Rights Agreement ). The Amended and Restated Rights Agreement was ratified by the Company s stockholders at its annual meeting on June 24, 2010. As a result, the Rights (as defined below) under the Amended and Restated Rights Agreement will remain in effect until August 7, 2012, unless sooner terminated by the Company s Board of Directors. The following description of the Amended and Restated Rights Agreement does not purport to be complete and is qualified in its entirety by reference to the Amended and Restated Rights Agreement included as Exhibit 4.1 to the Company s Current Report on Form 8-K filed with the SEC on August 3, 2009, and the Amendment to Amended and Restated Rights Agreement, dated as of January 26, 2010, between AboveNet, Inc. and American Stock Transfer & Trust Company, LLC included as Exhibit 4.1 to the Company s Current Report on Form 8-K filed with the SEC on January 28, 2010.

In connection with the initial Rights Agreement, the Company s Board of Directors declared a dividend distribution of one preferred share purchase right (a Right ) for each then outstanding share of the Company s common stock, par value \$0.01 per share (the Common Shares ). The dividend was paid on August 7, 2006 to the stockholders of record on that date.

Until the earlier to occur of (i) the date that is 10 days following the date of a public announcement that a person, entity or group of affiliated or associated persons have acquired beneficial ownership of 15% or more of the outstanding Common Shares (an Acquiring Person ) or (ii) 10 business days (or such later date as may be determined by action of the Company s Board of Directors prior to such time as any person or entity becomes an Acquiring Person) following the commencement of, or announcement of an intention to commence, a tender offer or exchange offer the consummation of which would result in any person or entity becoming an Acquiring Person (the earlier of such dates being called the Distribution Date ), the Rights will be evidenced by the Common Share certificates or book-entry shares.

The Rights are not exercisable until the Distribution Date. Each Right, upon becoming exercisable, will entitle the holder to purchase from the Company a specified fraction of a share of the Company s Series A Junior Participating Preferred Stock (the Preferred Shares ) at the then effective purchase price. The Rights will expire on August 7, 2012, unless earlier redeemed or exchanged.

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The number of outstanding Rights and the number of Preferred Shares issuable upon exercise of the Rights are also subject to adjustment in the event of a stock split of the Common Shares or a stock dividend on the Common Shares payable in Common Shares or subdivisions, consolidation or combinations of the Common Shares occurring, in any case, prior to the Distribution Date. The purchase price payable and the number of preferred shares or other securities or other property issuable upon exercise of the Rights are subject to adjustment from time to time to prevent dilution as described in the Amended and Restated Rights Agreement. As a result of the Company s stock split discussed above, appropriate adjustments under the Amended and Restated Rights Agreement have been made.

In the event that any person or group of affiliated or associated persons becomes an Acquiring Person, proper provision will be made so that each holder of a Right, other than Rights beneficially owned by the Acquiring Person and its associates and affiliates (which will thereafter be void), will have the right to receive upon exercise, in lieu of Preferred Shares, that number of Common Shares having a market value of two times the then effective exercise price of the Right (or, if such number of shares is not and cannot be authorized, the Company may issue preferred shares, cash, debt, stock or a combination thereof in exchange for the Rights).

In the event that the Company is acquired in a merger or other business combination transaction or 50% or more of its consolidated assets or earning power are sold to an Acquiring Person, its associates or affiliates or certain other persons, proper provision will be made so that each holder of a Right, other than Rights beneficially owned by the Acquiring Person and its associates and affiliates (which will thereafter be void), will thereafter have the right to receive, upon the exercise thereof at the then current exercise price of the Right, in lieu of Preferred Shares, that number of shares of common stock of the acquiring company, which at the time of such transaction will have a market value of two times the then effective exercise price per Right.

At any time after a person becomes an Acquiring Person and prior to the acquisition by such Acquiring Person of 50% or more of the outstanding Common Shares, the Company may exchange the Rights (other than Rights owned by such Acquiring Person or group which have become void), in whole or in part, at an exchange ratio of one share of common stock per Right (or, at the election of the Company, the Company may issue cash, debt, stock or a combination thereof in exchange for the Rights), subject to adjustment.

At any time prior to the earlier of (i) such time that a person has become an Acquiring Person or (ii) the final expiration date, the Company may redeem all, but not less than all, of the outstanding Rights at a price of \$0.005 per Right (the Redemption Price). The Rights may also be redeemed at certain other times as described in the Amended and Restated Rights Agreement. Immediately upon any redemption of the Rights, the right to exercise the Rights will terminate and the only right of the holders of Rights will be to receive the Redemption Price.

The terms of the Rights may be amended by the Company s Board of Directors without the consent of the holders of the Rights, except that from and after such time as the rights are distributed no such amendment may adversely affect the interest of the holders of the Rights other than the interests of an Acquiring Person or its affiliates or associates.

Until a Right is exercised, the holder thereof, as such, will have no rights as a stockholder of the Company, including, without limitation, the right to vote or to receive dividends.

## Repurchase Program

On December 7, 2011, the Board of Directors of the Company authorized a share repurchase program of up to \$200.0 of the Company s common stock through December 31, 2012 (the Repurchase Program). The Board also authorized management to enter into one or more prearranged stock repurchase plans under Rule 10b5-1 of the Securities Act of 1934 in connection with the Repurchase Program.

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Through December 31, 2011, the Company purchased 29,457 shares pursuant to the Repurchase Program at a cost of \$1.9. From January 1, 2012 through February 24, 2012, the Company purchased an additional 11,700 shares pursuant to the Repurchase Program at a cost of \$0.8.

### **Stock Warrants**

Under the Plan of Reorganization, unsecured note holder claims and general secured claims were settled, in part, by the distribution of the Five Year Warrants and the Seven Year Warrants. (See Note 1, Background and Organization Bankruptcy Filing and Reorganization.)

The following table summarizes the activity for the Company s warrants for the periods presented:

	Five Year Warrants	Seven Year Warrants	_	ted Average Exercise Price
Balance as of January 1, 2008	1,352,680	1,611,122	\$	11.08
Exercised	(1,034,084)	(27,240)	\$	10.05
Exercised under the Net Exercise provisions of the Warrant Agreements	(318,526)(1)		\$	10.00
Cancelled in connection with conclusion of the bankruptcy case	(20)	(24)	\$	11.09
Cancelled in accordance with instructions from the warrant holders	(50)		\$	10.00
Balance as of December 31, 2008 Exercised		1,583,858 (723,510)	\$ \$	12.00 12.00
Exercised under the Net Exercise provisions of the Warrant Agreements		(1,816)(2)	\$	12.00
Cancelled		(2)	\$	12.00
Balance as of December 31, 2009 Exercised		858,530 (416,842)	\$ \$	12.00 12.00
Exercised under the Net Exercise provisions of the Warrant Agreements		(441,688)(3)	\$	12.00
Balance as of December 31, 2010			\$	

- (1) Includes 105,094 shares that were returned to treasury to settle the aggregate exercise price in connection with Net Exercises.
- (2) Includes 476 shares that were returned to treasury to settle the aggregate exercise price in connection with Net Exercises.
- (3) Includes 89,430 shares that were returned to treasury to settle the aggregate exercise price in connection with Net Exercises.

Under the terms of the Warrant Agreements described in Note 2, Basis of Presentation and Significant Accounting Policies Stock Warrants if the market price of the Company s common stock, as defined in the Warrant Agreements, 60 days prior to the expiration date of the respective warrants, was greater than the warrant exercise price, the Company was required to give each warrant holder notice that at the warrant expiration date, the warrants would be deemed to have been exercised pursuant to the net exercise provisions of the respective Warrant Agreements (the Net Exercise), unless the warrant holder elected, by written notice, to not exercise its warrants. Under the Net Exercise, shares issued to the warrant holders would be reduced by the number of shares necessary to cover the aggregate exercise price of the shares, valuing such shares at the current market price, as defined in the Warrant Agreements. Any fractional shares, otherwise issuable, would be paid in cash. Prior to the expiration date of the five year warrants, five year warrants to purchase 778 shares of common stock were exercised on a Net Exercise basis, resulting in the issuance of 520 common shares being issued and 258 common shares being returned to treasury. At September 8, 2008, the expiration date of the five year warrants, the required conditions were met for Net Exercise. Five year warrants to purchase 50 shares of common stock were

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cancelled in accordance with instructions from warrant holders. Additionally, five year warrants to purchase 317,748 shares of common stock were deemed exercised on a Net Exercise basis, of which 212,912 shares were issued to the warrant holders, an additional 104,836 shares were returned to treasury and \$0.004 was paid to recipients for fractional shares.

At September 8, 2010, the expiration date of the seven year warrants, the required conditions were met for the Net Exercise and accordingly, seven year warrants to purchase 13,626 shares of common stock were exercised at expiration, of which 10,409 shares were issued to warrant holders and 3,217 shares were returned to treasury and \$0.004 was paid to recipients for fractional shares. In total, seven year warrants to purchase 443,504 shares of common stock were deemed exercised on a net exercise basis, of which 353,598 shares were issued to the warrant holders, 89,906 shares were returned to treasury and \$0.004 was paid to recipients for fractional shares. In addition, seven year warrants to purchase 26 shares of common stock were determined to be undeliverable and were cancelled.

# NOTE 11: INCOME PER COMMON SHARE

Basic net income per common share is computed as net income divided by the weighted average number of common shares outstanding for the period. Total weighted average shares utilized in computing basic net income per common share were 25,902,123, 25,293,188 and 23,504,077 for the years ended December 31, 2011, 2010, and 2009, respectively. Total weighted average shares utilized in computing diluted net income per common share were 26,822,614, 26,242,696 and 25,468,405 for the years ended December 31, 2011, 2010, and 2009, respectively. Dilutive securities include options to purchase shares of common stock, restricted stock units and stock warrants. For the years ended December 31, 2011, 2009 and 2010, there were no potentially dilutive securities excluded from the calculation of diluted income per common share.

### NOTE 12: STOCK-BASED COMPENSATION

### 2011 Equity Incentive Plan, 2008 Equity Incentive Plan and 2003 Plan

On May 11, 2011, the Board of Directors of the Company adopted the AboveNet, Inc. 2011 Equity Incentive Plan (the 2011 Plan ), which provides for the availability of a maximum of 1,600,000 shares of the Company s common stock to be awarded to the Company s employees (including officers), directors and consultants in the form of restricted stock unit awards, restricted stock awards, incentive stock options, non-qualified stock options, stock appreciation rights, performance-based awards and other stock- or cash-based awards. The 2011 Plan was approved by the Company s stockholders at the Company s 2011 annual meeting of stockholders held on June 23, 2011. The 2011 Plan will be administered by the Compensation Committee, which will, in its sole discretion, determine which individuals may participate in the 2011 Plan and the type, extent and terms of the awards to be granted. The number of shares available for grant and the terms of outstanding grants are subject to adjustment for stock splits, stock dividends and other capital adjustments. As of December 31, 2011, 396,200 common shares were reserved pursuant to outstanding restricted stock units and 1,203,800 common shares were available for future grants.

On August 29, 2008, the Board of Directors of the Company approved the Company s 2008 Plan. The 2008 Plan is administered by the Company s Compensation Committee. Any employee, officer, director or consultant of the Company or subsidiary of the Company selected by the Compensation Committee is eligible to receive awards under the 2008 Plan. Stock options, restricted and unrestricted stock, restricted and unrestricted stock units and stock appreciation rights may be awarded to eligible participants on a stand alone, combination or tandem basis. 1,500,000 shares of the Company s common stock were initially reserved for issuance pursuant to awards granted under the 2008 Plan. The number of shares available for grant and the terms of outstanding grants are subject to adjustment for stock splits, stock dividends and other capital adjustments. Under the 2008 Plan, as of December 31, 2011, 940,418

common shares were issued pursuant to the delivery of vested restricted stock units (including shares repurchased by the Company), 3,288 common shares had been issued pursuant to the exercise of options to purchase shares of common stock, 9,281 common shares were issued pursuant to the

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Option Dividend on December 20, 2010, 403,196 common shares were reserved pursuant to outstanding restricted stock units, 6,712 common shares were reserved pursuant to outstanding options to purchase shares of common stock and 137,105 common shares were available for future grants.

On September 8, 2003, the 2003 Plan became effective. Under the 2003 Plan, the Company was authorized to issue, in the aggregate, share-based awards of up to 2,129,912 common shares to employees, directors and consultants who were selected to participate. The number of shares available for grant and the terms of outstanding grants are subject to adjustment for stock splits, stock dividends and other capital adjustments. Under the 2003 Plan, as of December 31, 2011, 1,169,432 common shares had been issued pursuant to vested restricted stock units (including shares repurchased by the Company), 850,643 common shares had been issued pursuant to options exercised to purchase common shares, 75,459 common shares were reserved pursuant to outstanding vested options to purchase shares of common stock and 34,378 common shares were cancelled. No shares are available for future grants under the 2003 Plan.

Stock-based compensation expense for each period presented relates to share-based awards granted under the Company s 2011 Plan described above, the 2008 Plan described above and the Company s 2003 Plan, as applicable, and reflects awards outstanding during the applicable period, including awards granted both prior to and during such period.

### Stock Options

There were no options to purchase shares of common stock granted during the years ended December 31, 2011, 2010 and 2009.

The Company recognized non-cash stock-based compensation expense amounting to \$0.2 for the year ended December 31, 2009 with respect to stock options granted, which had an effect of decreasing net income by \$0.01 per basic common share and by \$0.01 per diluted common share for the year ended December 31, 2009. There was no non-cash stock-based compensation expense recognized with respect to options to purchase shares of common stock during the years ended December 31, 2011 and 2010.

All such options are subject to forfeiture as specified in the respective award agreement.

Information regarding options to purchase common stock granted, exercised and outstanding for the years ended December 31, 2011, 2010 and 2009 is summarized below:

	Number Outstanding	Weighted Average Exercise Price Per Share		Average		Average Exercise Price		Average As		Aggregate Intrinsic Value	Avera ] Fai	eighted age Grant Date r Value r Share
Balance as of January 1, 2009	942,102	\$	13.84		\$	8.76						
Exercised	(742,626)	\$	13.52		\$	8.62						
Forfeited	(5,500)	\$	18.46		\$	12.09						
Balance as of December 31, 2009	193,976	\$	14.93		\$	9.66						
Exercised	(86,778)	\$	13.79		\$	8.91						

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Forfeited	(300)	\$ 25.33		\$ 16.99
Balance as of December 31, 2010	106,898	\$ 15.83		\$ 10.24
Exercised	(24,527)	\$ 14.23		\$ 9.28
Forfeited	(200)	\$ 36.50		\$ 24.58
Balance as of December 31, 2011	82,171	\$ 16.25	\$ 4.0	\$ 10.50
Vested as of December 31, 2011	82,171	\$ 16.25		\$ 10.50
Exercisable as of December 31, 2011	82,171	\$ 16.25	\$ 4.0	\$ 10.50

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The grant date fair value of vested options to purchase common stock was as follows at December 31:

	Number of Options		
	to Purchase Common	<b>Total Gra</b>	nt Date Fair
	Stock Vested	Value of V	ested Options
2011	82,171	\$	0.9
2010	106,898	\$	1.1
2009	193,976	\$	1.9

The aggregate grant date fair value of options to purchase shares of common stock that vested during the year ended December 31, 2009 was \$0.2 (10,000 shares). No options to purchase shares of common stock vested during the years ended December 31, 2011 and 2010.

At December 31, 2010, all options to purchase shares of common stock were vested and, accordingly, the Company had no unearned stock-based compensation expense associated with options to purchase shares of common stock.

In November 2005, the FASB issued FASB Staff Position No. SFAS 123(R)-3, Transition Election Related to Accounting for the Tax Effects of Share-Based Payment Awards. The alternative transition method includes simplified methods to establish the beginning balance of the additional paid-in capital pool (APIC Pool) related to the tax effects of employee share-based compensation, and to determine the subsequent impact on the APIC Pool and consolidated statements of cash flows of the tax effects of employee share-based compensation awards that are outstanding upon adoption of SFAS No. 123(R). The Company has adopted this method and determined the APIC Pool to be \$2.8. The Company reduced the APIC Pool by \$0.1 in 2008 to reflect the tax effect of the delivery of common shares underlying restricted stock units in 2008. There were 24,527, 86,778 and 742,626 options to purchase common shares exercised in the years ended December 31, 2011, 2010 and 2009, respectively.

The following table summarizes information concerning outstanding and exercisable options to purchase common stock at December 31, 2011:

			naining Options tractual Outstanding Life and	
	Options	Weighted Average Remaining Contractual		
	Outstanding and	Life		
Exercise Prices	Exercisable	(Years)		ercisable
\$10.48	34,259	1.7	\$	10.48
\$12.50	15,265	3.6	\$	12.50
\$15.00 - \$19.99	12,660	2.7	\$	16.42
\$20.00 - \$24.99	3,300	3.9	\$	20.00
\$25.00 - \$29.99	5,975	4.7	\$	27.52
\$30.00	6,712	6.7	\$	30.00
\$36.50	4,000	5.6	\$	36.50
Total	82,171	3.1	\$	16.25

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### Restricted Stock Units

On December 1, 2011, pursuant to the 2011 Plan, the Board of Directors of the Company awarded 381,200 restricted stock units to certain employees, including 3,000 each to the five non-employee members of the Board of Directors and an aggregate 152,000 restricted stock units to the Company s named executive officers as follows:

Name	Total
William G. LaPerch	65,000
Rajiv Datta	45,000
Joseph P. Ciavarella	21,000
Robert Sokota	21.000

The fair value of the grants was \$59.49 per share, the closing price of the Company s common stock on the New York Stock Exchange on that day. The restricted stock units are scheduled to vest 127,059, 127,059 and 127,082 on November 16, 2012, November 16, 2013 and November 16, 2014, respectively.

On August 26, 2011, pursuant to the 2011 Plan, the Board of Directors of the Company awarded 15,000 restricted stock units to a named executive officer. The fair value of the grant was \$57.54 per share, the closing price of the Company s common stock on the New York Stock Exchange on that day. The restricted stock units are scheduled to vest 10,000 shares on November 16, 2012 and 5,000 shares on November 16, 2013.

On January 25, 2011, pursuant to the 2008 Plan, the Company granted an aggregate 213,100 restricted stock units, of which 190,000 were granted to the Company s named executive officers as follows (including the 15,000 restricted stock units granted to Mr. Datta in connection with his appointment as Chief Operating Officer):

Name	Total
William G. LaPerch	65,000
Rajiv Datta	60,000
Joseph P. Ciavarella	21,000
Robert Sokota	21,000
John Jacquay	23,000

The fair value of each restricted stock unit granted was \$59.25, the closing price of the Company s common stock on the New York Stock Exchange on January 25, 2011. The 213,100 restricted stock units were originally scheduled to vest as follows: 15,000 on November 16, 2011, 132,066 on November 16, 2012 and 66,034 on November 16, 2013. Mr. Jacquay s restricted stock units that were scheduled to vest in 2012 and 2013 were forfeited upon his resignation effective December 31, 2011. An additional 21,000 restricted stock units granted in 2011 were forfeited in 2011.

On December 20, 2010, pursuant to the 2008 Plan, the Company awarded 254,700 restricted stock units to certain employees and the non-employee members of the Board of Directors. The fair value of the grants was \$56.82 per share, the closing price of the Company s common stock on that day. 10,800 of these restricted stock units, granted to employees, vested on November 16, 2011. Of the balance of 243,900 restricted stock units (including 3,000 restricted stock units to each of the five non-employee members of the Board of Directors), 161,267 were originally scheduled to vest on November 16, 2012 and 82,633 are scheduled to vest on November 16, 2013. To date, 10,050 restricted stock units pursuant to this grant have been forfeited.

Additionally, on December 20, 2010, pursuant to the 2008 Plan, the Board of Directors of the Company awarded 40,508 restricted stock units pursuant to the RSU Dividend. 24,918 of such restricted stock units vested on November 15, 2011, 8,846 of such restricted stock units vested on November 16, 2011, 1,246 vested, along with 14,000 previously granted restricted stock units, in February 2011 based upon the attainment of certain performance-based metrics with respect to fiscal year 2010, 1,246 restricted stock units vested along with 14,000

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previously granted restricted stock units, on February 10, 2012 based upon the determination by the Compensation Committee of the Board of Directors that certain performance targets established for fiscal year 2011 had been met, and 4,252 restricted stock units were forfeited.

On December 2, 2010, pursuant to the 2008 Plan, the Company awarded 5,900 restricted stock units (i.e., an agreement to provide common shares in the future) to certain employees. The fair value of the grant was \$56.57 per share, the closing of the Company s common stock on that day. Such restricted stock units vested on November 16, 2011.

On December 3, 2009, pursuant to the 2008 Plan, the Company awarded 182,700 restricted stock units, originally scheduled to vest on November 16, 2010, to certain employees and the non-employee members of the Board of Directors. The fair value of the grant was \$53.90 per share, the closing price of the Company s common stock on that day. 1,600 of these restricted stock units were accelerated and vested and delivered on October 25, 2010, 74,220 restricted stock units vested and were delivered on November 16, 2010, 93,690 restricted stock units vested and were delivered on November 16, 2011 and 13,190 restricted stock units were forfeited.

On September 8, 2011, 222,008 restricted stock units originally granted on September 8, 2008 vested. On November 15, 2011, 58,000 restricted stock units vested, 16,000 of which were granted on September 8, 2008 and 42,000 of which were granted on October 27, 2008. These restricted stock units were delivered on November 15, 2011. Additionally, 42,000 restricted stock units granted on September 8, 2008 and originally scheduled to vest on September 8, 2011 were forfeited in 2011.

The Company records as stock-based compensation expense, the fair value of restricted stock units awarded as of the grant date, ratably over the vesting period. The Company recognized non-cash stock-based compensation expense amounting to \$24.3, \$11.9 and \$9.5 for the years ended December 31, 2011, 2010 and 2009, respectively, with respect to restricted stock units awarded, which had the effect of decreasing net income by \$0.56 per basic common share and by \$0.54 per diluted common share for the year ended December 31, 2011, \$0.28 per basic common share and \$0.27 per diluted common share for the year ended December 31, 2010 and \$0.40 per basic common share and \$0.37 per diluted common share for the year ended December 31, 2009.

The following schedule summarizes the activity for the Company s Restricted Stock Units for the periods presented.

	Number of Restricted Stock Units	Weighted Average Grant Date Fair Market Value	
Balance as of January 1, 2009	1,016,700	\$	31.65
Granted	182,700	\$	53.90
Issued	(584,362)	\$	34.35
Forfeited	(2,666)	\$	30.00
Balance as of December 31, 2009	612,372	\$	36.29
Restricted stock units previously granted, which were earned based on the achievement of certain performance targets for fiscal 2009 and included in			
Issued below	14,000	\$	20.00
Granted(1)	315,108	\$	57.09
Issued	(192,148)	\$	38.32

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Forfeited	(12,736)	\$	57.67
D. L	726.506	¢.	44.00
Balance as of December 31, 2010(2)	736,596	\$	44.22
Granted(3)	623,300	\$	59.48
Issued	(454,408)	\$	38.98
Forfeited	(106,092)	\$	47.05
Balance as of December 31, 2011	799,396	\$	57.59

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- (1) Includes 14,000 restricted stock units previously granted and 1,246 granted pursuant to the RSU Dividend, which vested in 2011 based on the achievement of certain performance targets established in February 2010 for fiscal 2010. Also includes another 1,246 restricted stock units granted pursuant to the RSU Dividend, which vested in February 2012 based upon the achievement of certain performance targets established in February 2011 for fiscal 2011.
- (2) Excludes 14,000 restricted stock units previously granted, which vested in 2012 based on the achievement of certain performance targets established in February 2011 for fiscal 2011. These 14,000 restricted stock units are referenced in footnote (3) below.
- (3) Includes the 14,000 restricted stock units previously granted, which vested in 2012 based on the achievement of certain performance targets established in February 2011 for fiscal 2011.

The Company had \$22.8, \$8.1 and \$2.1 of unearned stock-based compensation expense associated with the expected future vesting of the restricted stock unit awards outstanding at December 31, 2011, which is expected to be recognized in 2012, 2013 and 2014, respectively.

#### 2010 Employee Stock Purchase Plan

On June 24, 2010, the Company s stockholders approved the AboveNet, Inc. 2010 Employee Stock Purchase Plan, which was adopted by the Board of Directors on April 28, 2010 (as amended, the Stock Purchase Plan ). The Stock Purchase Plan is administered by the Compensation Committee of the Board of Directors. The aggregate number of shares of common stock that may be issued pursuant to the Stock Purchase Plan is 300,000, subject to increase or decrease by reason of stock splits, reclassifications, stock dividends, or similar corporate events as determined by the Compensation Committee.

#### Eligibility and Participation

All employees of the Company, or any of its designated subsidiaries, who have completed at least ninety (90) days of employment on or before the first day of the applicable offering period are eligible to participate in the Stock Purchase Plan, subject to certain limitations imposed by the Internal Revenue Code and certain other limitations set forth in the Stock Purchase Plan. An employee may not participate in the Stock Purchase Plan if, immediately after he or she joined, he or she would own stock and/or hold rights to purchase stock possessing 5% or more of the total combined voting power or value of all classes of stock of the Company or of any subsidiary of the Company. Officers of the Company that are subject to the reporting requirements of Section 16(a) under the Securities Exchange Act of 1934 (Section 16 Officers) are also not eligible to participate. The Stock Purchase Plan also limits an employee s rights to purchase stock under all employee stock purchase plans (those subject to Section 423 of the Internal Revenue Code) of the Company and its subsidiaries so that such rights may not accrue at a rate that exceeds \$0.025 of fair market value of such stock (determined as of the first day of the offering period) for each calendar year in which such right to purchase stock is outstanding at any time. In addition, no employee may purchase more than 200 shares of common stock under the Stock Purchase Plan in any offering period. Employees may withdraw from the Stock Purchase Plan at any time prior to the end of the then current offering period. As of December 31, 2011, we had a total of approximately 700 employees who were eligible to participate in the Stock Purchase Plan.

## Offering Periods; Purchase Price

The Stock Purchase Plan operates by a series of offering periods of approximately 10 months in duration commencing on each January 16 and ending on November 15 (except that the 2010 offering period was from September 1, 2010 to November 15, 2010). The purchases are made for participants at the end of each offering period by applying payroll

deductions accumulated over the course of the offering period towards such purchases. The payroll deductions accumulated over the course of the offering period are included in Accrued expenses in the Company s consolidated balance sheet. The price at which these purchases will be made will equal 85% of the lesser of the fair market value of the common stock as of the first day of the offering period or the fair market value on the last day of the offering period.

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#### Offering Periods

108 employees participated in the January 16, 2011 to November 15, 2011 offering period. Payroll withholdings to make purchases were \$0.6 over the 2011 offering period. 86 employees participated in the September 1, 2010 to November 15, 2010 offering pursuant to which \$0.2 was withheld over the 2010 offering period. The Company follows FASB Technical Bulletin No. 97-1, Accounting under Statement 123 for Certain Employee Stock Purchase Plans with a Look-Back Option, (now known as FASB ASC 718) and SFAS No. 123(R) (also now known as FASB ASC 718) to account for the Stock Purchase Plan. Because the Stock Purchase Plan provides for a discount greater than 5%, it is a compensatory plan and qualifies for fair value accounting. Accordingly, the fair market value of the grant is calculated as of the grant date in accordance with SFAS No. 123(R). Additionally, the fair value of the look-back option is calculated on a similar basis. The Company also estimates future forfeitures (withdrawals) from the Stock Purchase Plan as provided under FASB ASC 718. The Company recognized non-cash stock-based compensation expense with respect to the Stock Purchase Plan of \$0.12 for the year ended December 31, 2011. The Company issued 12,288 shares with respect to the 2011 Offering Period. Stock-based compensation expense recognized with respect to the Stock Purchase Plan in the year ended December 31, 2010 was \$0.02. The Company issued 4,414 common shares with respect to the 2010 offering period.

#### **NOTE 13: OTHER (EXPENSE) INCOME, NET**

Other income (expense), net consists of the following:

	Years Ended December 31,					
	2011 2010 20					
Settlement of interest rate swap agreements and write-off of unamortized debt						
issuance costs associated with the repayment of amounts due under the Secured						
Credit Facility	\$	(1.6)	\$		\$	
(Loss) gain on foreign currency		(0.4)		(0.6)		1.9
(Loss) on sale or disposition of property and equipment		(0.2)		(0.2)		(1.3)
Gain on settlement or reversal of liabilities(*)		0.4		2.2		2.9
Gain on recovery of property taxes previously paid		0.4				
Gain on settlement of insurance claim		0.1		0.3		
Other		0.3		0.3		0.1
Total	\$	(1.0)	\$	2.0	\$	3.6

#### **NOTE 14: COMMITMENTS AND CONTINGENCIES**

The Company has commitments under various non-cancelable operating leases for office and equipment space, equipment rentals, right-of-way contracts, building access, franchise fees and network capacity contracts with terms expiring through 2030. The Company has various sublet arrangements with third parties. Estimated future payments, net of receipts with respect to these contractual obligations are as follows:

<sup>(\*)</sup> Represents the reversal of certain transaction tax liabilities resulting primarily from the expiration of statute of limitations.

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2012	\$ 69.6
2013	48.1
2014	36.3
2015	31.8
2016	28.3
Thereafter	145.8
Total	\$359.9

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Rent expense, which is a component of the above table, was \$36.1, \$35.0 and \$33.2 for the years ended December 31, 2011, 2010 and 2009, respectively, which is net of sublease rents of \$1.5, \$1.2 and \$2.2 for the respective years. Rent expense reflected is also net of the amortization of deferred fair value rent liability, which represents the difference between the present value of the contractual obligations under the leases in place as of the fresh start date and the fair market value of such obligations. The Company recorded \$0.6, \$0.8 and \$1.2 in the years ended December 31, 2011, 2010 and 2009, respectively, as reductions to rent expense. At December 31, 2011 and 2010, the deferred fair value rent liability was \$1.1 and \$1.5, respectively, of which \$0.6 is included in accrued expenses at both dates, and \$0.5 and \$0.9, respectively, are included in other long-term liabilities on the related consolidated balance sheets.

At December 31, 2011, the Company had commitments for customer build-outs and infrastructure totaling \$17.7.

#### Appointment of Chief Operating Officer

On January 25, 2011, the Board of Directors of the Company appointed Rajiv Datta, its Senior Vice President and Chief Technology Officer, as the Company s Chief Operating Officer. In connection with this appointment, the Company s Board of Directors approved the increase in Mr. Datta s annual base salary from \$0.3 to \$0.4 and made a special grant to Mr. Datta of 15,000 restricted stock units, all of which vested and were delivered on November 16, 2011.

#### **Employment Contracts**

The Company maintains employment agreements with its key executives. The agreements include, among other things, certain change in control and severance provisions.

In September 2008, the Company entered into new employment agreements with each of William G. LaPerch, Chief Executive Officer and President; Mr. Datta; John Jacquay, Senior Vice President, Sales and Marketing and Robert Sokota, Senior Vice President and General Counsel (collectively with Mr. Joseph P. Ciavarella described below, the Named Executive Officers ). Each of the contracts provides for a base rate of compensation, which may increase (but cannot decrease) during the term of the contract. Additionally, each contract provides for incentive cash bonus targets for each of the Named Executive Officers. Each of the Named Executive Officers will generally be entitled to the same benefits offered to the Company s other executives. Each of the employment contracts provides for the payment of severance and the provision of certain other benefits in connection with certain termination events. The employment contracts also include confidentiality, non-compete and assignment of intellectual property covenants by each of the Named Executive Officers.

In October 2008, the Company entered into an employment agreement with Mr. Joseph P. Ciavarella under which Mr. Ciavarella agreed to become the Company s Senior Vice President and Chief Financial Officer. The employment agreement is on substantially the same general terms as the September 2008 employment agreements described above.

The employment agreements were amended effective as of January 25, 2011. These amendments (a) extend the term of each Named Executive Officer's employment agreement from November 16, 2011 through December 31, 2011, subject to automatic extensions for additional one-year periods unless cancelled by any of the Named Executive Officers or the Company in writing at least 120 days prior to the end of the applicable term, and (b) clarify that if the Named Executive Officer is employed by the Company on December 31 of the calendar year in which a bonus is being earned, the Named Executive Officer would be entitled to receive any bonus payable for that year. Mr. Datta's employment agreement was also amended to reflect his new title and base salary. The employment agreements with each of Messrs. Ciavarella, Jacquay and Sokota were also amended to clarify that if so determined in the discretion of the Company's Chief Executive Officer, such officer would report to the Company's Chief Operating Officer. As of

September 4, 2011, the employment agreements with each of Messrs. LaPerch, Datta, Ciavarella and Sokota automatically renewed for one year terms until December 31, 2012.

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On April 27, 2011, the Company and John Jacquay, the Company s Senior Vice President for Sales and Marketing, agreed that Mr. Jacquay would resign from his position as Senior Vice President of Sales and Marketing as of July 15, 2011. Mr. Jacquay continued to be employed by the Company and provided services on other projects through December 31, 2011, the expiration date of his employment agreement with the Company (the Contract Expiration Date ), at which time he separated from the Company. In connection with his separation from the Company on the Contract Expiration Date, Mr. Jacquay forfeited any unvested stock units held by him as of that date. The Company and Mr. Jacquay also agreed that his bonus target amount for 2011 would be \$0.3.

On July 25, 2011, the Company entered into an employment agreement with Mr. Nicholas Ridolfi under which Mr. Ridolfi agreed to become the Company s Senior Vice President for Sales. The employment agreement provides for an annual base salary of \$0.25, a target bonus of \$0.1 for 2011 and \$0.25 for 2012, and a term extending to December 31, 2012. Mr. Ridolfi s employment agreement provides for the payment of severance in connection with certain termination events and includes confidentiality, non-compete and assignment of intellectual property covenants.

Effective November 30, 2011, the Company and each of William G. LaPerch (Chief Executive Officer and President), Rajiv Datta (Chief Operating Officer), Joseph P. Ciavarella (Senior Vice President and Chief Financial Officer) and Robert Sokota (Senior Vice President and General Counsel) entered into amendments to their respective employment agreements providing for the extension of the termination date from December 31, 2012 to December 31, 2013. No other changes to these employment agreements were effected. Each of these employment agreements currently provides that its term shall be automatically extended, unless sooner terminated as provided therein, for successive additional one-year periods, unless at least 120 days prior to the end of the term, the Company or the respective executive has notified the other that the term will not be extended.

#### Internal Revenue Service

In September 2008, the Company was notified by the Internal Revenue Service (the IRS) that it was reclassifying certain individuals, classified by the Company as independent contractors, to employees and, accordingly, assessing certain payroll taxes and penalties totaling \$0.3. The Company disputed this position citing relief provided by IRC Section 530 and IRC Section 3509. On January 13, 2009, the IRS made a settlement offer to the Company, which the Company executed on March 10, 2009 and the IRS countersigned on May 11, 2009. Under the terms of the settlement agreement, the Company agreed to pay \$0.015 to the IRS to fully discharge any federal employment tax liability it may have owed for 2005. The IRS agreed not to dispute the classification of such workers for federal employment tax purposes for any period from January 1, 2005 to March 31, 2009. Beginning April 1, 2009, the Company agreed to treat Consultants, as described in the settlement agreement, who perform equivalent duties as employees of the Company as employees. Finally, the Company agreed to extend the statute of limitations with respect to federal employment tax payments for the period covered by the settlement agreement (January 1, 2005 to March 31, 2009) to April 1, 2012.

#### New York City Franchise Agreement

As a result of certain ongoing litigation with a third party, for several years, the Department of Information Technology and Telecommunications of the City of New York ( DOITT ) suspended any discussions regarding renewals of telecommunications franchises in the City of New York. As a result, it is the Company s understanding that DOITT has not renewed any recently expired franchise agreement, including the Company s franchise agreement which expired on December 20, 2008. Prior to the expiration of the Company s franchise agreement, the Company sought out and received written confirmation from DOITT that the Company s franchise agreement provides a basis for the Company to continue to operate in the City of New York pending conclusion of renewal discussions. The

Company believes that a number of other operators in the City of New York are operating on a similar basis.

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DOITT recently issued a solicitation for bids for franchises authorizing the installation of landline facilities in the City of New York s right-of-way for the provision of information services and telecommunication services. Based on the Company s review of the solicitation and its discussion with officials for DOITT, the Company understands that franchises to be issued in connection with the solicitation will replace the existing broadband franchise for services providers in the City of New York. The fees for providers proposed in the solicitation are substantially higher than the franchise fees paid by the Company. The Company plans to submit an application for a franchise under such solicitation.

#### Capital Investments and Network Expansion

The Company, from time to time, commits capital for, among other things, (i) customer capital (to connect customers to the network); (ii) expansion and improvement of infrastructure; and (iii) equipment. The Company also commits capital for investments in selected markets. In 2010, the Company incurred expenses to open up Denver as a market and expand into Paris, Amsterdam and Frankfurt in Europe. Additionally, the Company connected Miami to its long haul network and received a favorable ruling from the Canadian authorities regarding its ability to lease and light fiber for its operations in Toronto. The Company intends to open Toronto as a market in 2012. The Company may increase its presence in these markets or the Company may develop other markets in the U.S. or internationally. The Company believes it has the liquidity/capacity to execute such plans.

#### **Environmental Protection Agency Obligations**

The Company recently became aware of certain reports that the Environmental Protection Agency (the EPA) requires the Company to file. The reports relate to the storage of sulfuric acid, fuel and lead by the Company. The rules governing the EPA reporting provide for penalties for failure to timely file these reports. The rules include provisions that allow companies to voluntarily disclose the failure to file and potentially mitigate penalties otherwise due. The Company has disclosed to the EPA its failure to file in the past and has subsequently made the required filings. The Company believes that under these rules, it can mitigate substantially all of the penalties. Accordingly, the consolidated financial statements included herein do not include an accrual for such penalties as of and for the period ended December 31, 2011.

#### Lease Amendment

On June 24, 2011, the Company, as lessee, entered into the Fourth Amendment to Lease originally dated April 23, 1999 (the Lease Amendment ) with respect to the facilities leased by the Company for one of its main POP locations. Under the terms of the Lease Amendment, the expiration date of the lease for a portion of the space was extended from September 30, 2014 to September 30, 2029. Simultaneously, the Company entered into an amendment to a coterminous sublease (the Sublease ) for a portion of the space extending its term out to September 29, 2029. Under the terms of the Lease Amendment, the Company is obligated for rents aggregating \$29.4 commencing October 1, 2014. The sublease provides for sublease rents aggregating \$12.0 over the same period. The effect of the Lease Amendment and the sublease renewal is to increase net rent expense from \$0.4 per annum to \$1.0 per annum, beginning June 2011. Additionally, pursuant to the Lease Amendment, the Company agreed to surrender a portion of the space originally leased through September 30, 2014 in exchange for a release of any remaining financial obligations with respect to such space. The Company vacated this space on September 30, 2011, at which time the Company recorded a gain of \$0.2. On June 30, 2011, the Company entered into a ten year lease for replacement space, which provides for rent of \$0.6 per annum for the first five years and \$0.7 per annum for the second five years of the term. During the term of this lease, the landlord will provide a four month rent holiday and a \$0.6 improvement allowance.

## **NOTE 15: LITIGATION**

The Company is subject to various legal proceedings and claims which arise in the normal course of business. The Company evaluates, among other things, the degree of probability of an unfavorable outcome and

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ability to estimate the amount of potential loss. We do not anticipate that the outcome of such matters (or the other matters described below) will have a material adverse effect on our business, financial condition or results of operations.

#### Global Voice Networks Limited (GVN)

AboveNet Communications UK Limited, the Company s U.K. operating subsidiary ( ACUK ), was a party to a duct purchase and fiber lease agreement (the Duct Purchase Agreement ) with EU Networks Fiber UK Ltd, formerly GVN. A dispute between the parties arose regarding the extent of the network duct that was sold and fiber that was leased to GVN pursuant to the Duct Purchase Agreement. As a result of this dispute, in 2006, GVN filed a claim against ACUK in the High Court of Justice in London seeking ownership of the disputed portion of the network duct, the right to lease certain fiber and associated damages. In December 2007, the court ruled in favor of GVN with respect to the disputed duct and fiber. In early February 2008, ACUK delivered most of the disputed duct and fiber to GVN. Additionally, under the original ruling, the Company was also required to construct the balance of the disputed duct and fiber and deliver it to GVN pursuant to a schedule ordered by the court. Additional portions of the disputed duct and fiber were constructed and subsequently delivered and other portions are scheduled for delivery. The Company also had certain repair and maintenance obligations that it must perform with respect to such duct. GVN was also seeking to enforce an option requiring ACUK to construct 180 to 200 chambers for GVN along the network. In June 2008, the Company paid \$3.0 in damages pursuant to the liability trial. Additionally, the Company reimbursed GVN \$1.8 for legal fees. Additionally, the Company s legal fees aggregated \$2.4. Further, the Company has incurred or is obligated for costs totaling \$2.7 to build additional network. In early August 2008, the Company reached a settlement agreement under which the Company paid GVN \$0.6 and agreed to provide additional construction of duct at an estimated cost of \$1.2 and provide GVN limited additional access to ACUK s network. GVN and ACUK provided mutual releases of all claims against each other, including ACUK s repair obligation and chamber construction obligations discussed above. The Company recorded a loss on litigation of \$11.7 at December 31, 2007. Through December 31, 2010, the Company paid \$10.9 in connection with this litigation. During 2010, the Company recorded an additional provision of \$0.9 to record additional expenses for repairs covered by the settlement. The obligations were denominated in British pounds, and accordingly, the amounts have been adjusted for changes in currency translation rates as appropriate. The Company has a remaining accrual balance of \$0.7 relating to this litigation included in the Company s consolidated balance sheets at both December 31, 2011 and 2010.

#### **Employment Contract Termination**

On July 11, 2011, the Company terminated the employment of Douglas Jendras, its former Senior Vice President of Operations. On August 3, 2011, Mr. Jendras filed a complaint in the United States District Court for the Southern District of New York alleging breach of his employment contract and seeking damages of \$0.4 for salary and benefits and approximately \$4.6 and specific performance with respect to 66,738 restricted stock units that were cancelled in connection with the termination of Mr. Jendras employment, plus recovery of legal fees and costs, and punitive damages. On September 30, 2011, the Company filed an answer to the complaint. The Company believes it has meritorious defenses that it intends to pursue vigorously.

From time to time, other legal matters in which the Company may be named as a defendant arise in the normal course of its business activities. The resolution of these legal matters against the Company cannot be accurately predicted. The Company does not anticipate that the outcome of such matters (or the other matters described above) will have a material adverse effect on its business, financial condition or results of operations.

## NOTE 16: RELATED PARTY TRANSACTIONS

A member of the Company s Board of Directors, Richard Postma, is also the Co-Chairman, Chief Executive Officer and co-founder of a telecommunications company. The Company sold services and/or material in the normal course of business to this telecommunications company in the amount of \$0.44, \$0.39 and \$0.35 in the years ended December 31, 2011, 2010 and 2009, respectively. No amounts were outstanding at each of

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December 31, 2011 and December 31, 2010. Mr. Postma also serves as the Chief Executive Officer of and holds a minority ownership interest in a construction company. The Company purchased certain installation and construction services totaling \$0.002 in 2010 and \$0.03 in 2009 from such construction firm. The Company had no purchases from such construction firm in 2011. All activities between the Company and these entities were conducted as independent arms length transactions consistent with similar terms and circumstances with any other customers or vendors. All accounts between the two parties are settled in accordance with invoice terms.

#### **NOTE 17: SEGMENT REPORTING**

SFAS No. 131, Disclosures about Segments of an Enterprise and Related Information, (now known as FASB ASC 280-10), defines operating segments as components of an enterprise for which separate financial information is available and which is evaluated regularly by the Company s chief operating decision maker in deciding how to assess performance and allocate resources. The Company operates its business as one operating segment.

#### Geographic Information

Below is the Company s revenue based on the location of its entity providing service. Long-lived assets are based on the physical location of the assets. The following table presents revenue and long-lived asset information for geographic areas:

	Years Ended December 31,						
	:	2011		2010		2009	
Revenue							
United States	\$	428.5	\$	372.8	\$	328.0	
United Kingdom and Others		51.3		42.6		35.9	
Eliminations		(7.3)		(5.7)		(3.8)	
Consolidated Worldwide	\$	472.5	\$	409.7	\$	360.1	

	Decen	nber 31,
	2011	2010
Long-lived assets		
United States	\$ 561.7	\$ 502.9
United Kingdom and Others	49.8	37.9
Consolidated Worldwide	\$ 611.5	\$ 540.8

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# NOTE 18: QUARTERLY FINANCIAL DATA (UNAUDITED)

The following table presents the unaudited quarterly consolidated results for the year ended December 31, 2011.

	2011 Quarter Ended								
	March 31		June 30		Septe	mber 30	December 31		
Revenue	\$	114.4	\$	118.3	\$	118.2	\$	121.6	
Costs of revenue		40.2		40.7(1)		37.8		44.0(2)	
Selling, general and administrative									
expenses		29.8		30.4		30.1		26.1	
Depreciation and amortization		18.3		19.2		18.9		18.9	
Operating income		26.1		28.0		31.4		32.6	
Other income (expense):									
Interest income						0.1			
Interest expense		(1.2)		(1.1)		(1.2)		(1.0)	
Other (expense) income, net		(0.7)		0.3		(0.1)		(0.5)	
Income before income taxes		24.2		27.2		30.2		31.1	
Provision for income taxes		9.7		11.1		12.2		7.0(3)	
Net income	\$	14.5	\$	16.1	\$	18.0	\$	24.1	
Basic net income per share	\$	0.56	\$	0.63	\$	0.69	\$	0.93	
Weighted average number of									
common shares	25.8	03,904	25	818,689	25	,821,643	26	161,213	
common shares	25,0	,05,701	23,	010,007	23	,021,013	20,	,101,213	
Diluted net income per share	\$	0.54	\$	0.60	\$	0.67	\$	0.90	
Weighted average number of common shares	26,7	72,811	26,	837,305	26.	,776,938	26,	902,481	

Fluctuations in revenue reported by period were impacted by contract termination revenue recognized by quarter as follows:

Quarter ended March 31, 2011	\$ 2.1
Quarter ended June 30, 2011	\$ 1.0
Quarter ended September 30, 2011	\$ 0.8
Quarter ended December 31, 2011	\$ 0.5

<sup>(1)</sup> Includes provision for equipment impairment of \$0.1.

<sup>(2)</sup> Includes provisions for equipment impairment totaling \$1.1.

(3) During the fourth quarter of 2011, based upon the Company s review of its profitability in the U.K. and internal financial forecasts demonstrating its expected capacity to utilize deferred tax assets, the Company reduced the valuation allowance by \$9.1 with respect to deferred tax assets associated with its U.K. operations, which was comprised of a \$9.2 tax benefit recognized, partially offset by \$0.1 due to foreign currency translation.

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The following table presents the unaudited quarterly consolidated results for the year ended December 31, 2010.

	2010 Quarter Ended									
	Marc	ch 31	Jun	e 30	Septem	ber 30	Decemb	oer 31		
Revenue	\$	97.2	\$	100.7	\$	103.7	\$	108.1		
Costs of revenue		33.1		34.1(1)		35.7(2)		39.9(3)		
Selling, general and										
administrative expenses		23.6		23.0		23.1		26.9		
Depreciation and amortization		15.5		15.2		15.8		16.8		
Operating income		25.0		28.4		29.1		24.5		
Other income (expense):										
Interest income						0.1				
Interest expense		(1.2)		(1.2)		(1.3)		(1.5)		
Other (expense) income, net		(0.6)		0.2		1.0		1.4		
Income before income taxes		23.2		27.4		28.9		24.4		
Provision for income taxes		9.6		11.1		11.7		2.1(4)		
Net income	\$	13.6	\$	16.3	\$	17.2	\$	22.3		
Basic net income per share	\$	0.55	\$	0.64	\$	0.68	\$	0.87		
Weighted average number of										
common shares	24,94	44,514	25,14	45,224	25,34	40,842	25,73	52,982		
Diluted net income per share	\$	0.52	\$	0.62	\$	0.66	\$	0.85		
Weighted average number of common shares	26,2	18,755	26,19	94,883	26,24	19,408	26,28	88,375		

Fluctuations in revenue reported by period were impacted by contract termination revenue recognized by quarter as follows:

Quarter ended March 31, 2010	\$ 1.0
Quarter ended June 30, 2010	\$ 0.6
Quarter ended September 30, 2010	\$ 0.7
Quarter ended December 31, 2010	\$ 0.4

- (1) Includes provision for equipment impairment of \$0.2.
- (2) Includes provision for equipment impairment of \$0.2.
- (3) Includes provision for impairment of \$1.6.

(4)

During the fourth quarter of 2010, based upon the Company s review of its profitability in the U.K. and internal financial forecasts demonstrating its expected capacity to utilize deferred tax assets, the Company reduced the valuation allowance by \$7.7 with respect to deferred tax assets associated with its U.K. operations, which was comprised of a \$7.3 tax benefit recognized, \$1.0 attributable to the reduction in U.K. tax rates, partially offset by \$0.6 due to foreign currency translation.

## NOTE 19: MERGER AGREEMENT WITH ZAYO GROUP, LLC

On March 18, 2012, the Company entered into an Agreement and Plan of Merger (the Merger Agreement ) with Zayo Group, LLC, a Delaware limited liability company ( Parent ), and Voila Sub, Inc., a Delaware corporation and a wholly owned subsidiary of Parent ( Merger Sub ), providing for the merger of Merger Sub with and into the Company (the Merger ), with the Company surviving the Merger as a wholly owned subsidiary of Parent. The Merger Agreement was unanimously approved by the Company s Board of Directors.

On July 2, 2012, the Company completed the Merger.

At the effective time of the Merger, each share of Common Stock issued and outstanding immediately prior to the effective time (other than shares (i) held in the Company s treasury or held by any wholly-owned subsidiary

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of the Company, (ii) owned by Parent, Merger Sub or any wholly-owned subsidiary of Parent, or (iii) owned by stockholders who have perfected and not withdrawn a demand for appraisal rights under Delaware law) was automatically cancelled and converted into the right to receive \$84.00 in cash (the Per Share Amount ), without interest, on the terms and subject to the conditions set forth in the Merger Agreement.

At the effective time of the Merger, (i) each outstanding option to purchase Common Stock, whether vested or unvested, was converted into cash equal to the amount (if any) by which the Per Share Amount exceeds the exercise price payable under that option, (ii) each outstanding restricted stock unit issued by the Company, whether vested or unvested, was converted into cash equal to the number of shares of the Common Stock subject to that restricted stock unit multiplied by the Per Share Amount, and (iii) each participant in the Stock Purchase Plan was paid an amount equal to the product of (x) the amount, if any, by which the Per Share Amount exceeds the applicable exercise price and (y) the number of shares of the Common Stock the participant purchased with his or her accumulated payroll deductions as of the business day immediately prior to the closing of the Merger at the applicable exercise price.

Prior to approving the transaction contemplated by the Merger Agreement, the Company s Board of Directors received fairness opinions from its financial advisors. In connection with these fairness opinions, the Company recorded \$3.5, which was included in Prepaid costs and other current assets in the Company s consolidated balance sheet at March 31, 2012, and was recognized in the Company s consolidated statement of operations during the three months ended June 30, 2012.

#### NOTE 20. CONDENSED CONSOLIDATING FINANCIAL INFORMATION

Upon Zayo Group LLC s acquisition of the Company, the Company s domestic restricted subsidiaries became guarantors of Zayo Group LLC s Secured Notes. Effective July 2, 2012, each of the Company s subsidiary guarantors were 100% owned by Zayo Group LLC. Zayo Group LLC s Senior Secured Notes are fully and unconditionally guaranteed, jointly and severally, on a senior secured basis by its current and future domestic restricted subsidiaries, inclusive of AboveNet s domestic subsidiaries as of July 2, 2012.

There are no significant restrictions on the ability of the Company or any of its subsidiaries to obtain funds from or provide funds to the other via dividends or loans.

The accompanying condensed consolidating financial information has been prepared and presented pursuant to SEC Regulation S-X Rule 3-10, Financial Statements of Guarantors and Issuers of Guaranteed Securities Registered or Being Registered.

The following supplemental tables present condensed consolidating balance sheets for the Company and its subsidiary guarantors as of December 31, 2011, the condensed consolidating statements of operations for the year ended December 31, 2011, and the condensed consolidating statements of cash flows for the year ended December 31, 2011.

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## CONDENSED CONSOLIDATING BALANCE SHEETS

# **DECEMBER 31, 2011**

(in millions)

	Abov	eNet, Inc.	Guarantor subsidiaries		Other non- guarantor subsidiaries Eliminations		Total	
ASSETS:								
Current assets:								
Cash and cash equivalents	\$		\$	112.5	\$	5.9	\$	\$ 118.4
Restricted cash and cash								
equivalents				4.6		0.1		4.7
Accounts receivable, net				31.5		4.2		35.7
Prepaid costs and other current								
assets				12.2		2.0		14.2
Due from affiliates current				8.8			(8.8)	
Total current assets				169.6		12.2	(8.8)	173.0
Property and equipment, net				561.7		49.8		611.5
Deferred tax assets				96.8		13.9		110.7
Due from affiliates non-current				20.9			(20.9)	
Investment in subsidiaries		647.9		23.1			(671.0)	
Other assets				14.4		1.4		15.8
Total assets	\$	647.9	\$	886.5	\$	77.3	\$ (700.7)	\$ 911.0
LIABILITIES:								
Current liabilities:								
Accounts payable	\$		\$	10.1	\$	0.6	\$	\$ 10.7
Accrued expenses				64.5		12.3		76.8
Deferred revenue current				25.8		4.2		30.0
Due to affiliates current						8.8	(8.8)	
Total current liabilities				100.4		25.9	(8.8)	117.5
Note payable				55.0				55.0
Deferred revenue				71.9		7.4		79.3
Due to affiliates non-current						20.9	(20.9)	
Other long-term liabilities				11.3				11.3
Total liabilities				238.6		54.2	(29.7)	263.1
Commitments and contingencies								

## SHAREHOLDERS EQUITY:

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Total shareholders equity	647.9	647.9	23.1	(671.0)	647.9
Total liabilities and shareholders equity	\$ 647.9	\$ 886.5	\$ 77.3	\$ (700.7)	\$ 911.0

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## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

# YEAR ENDED DECEMBER 31, 2011

(in millions)

	AboveNet			arantor sidiaries	0			inations	Total		
Revenue	\$	.,	\$	428.5		44.9	\$	(0.9)	\$ 472.5		
Costs of revenue, excluding depreciation and amortization				150.1		13.5		(0.9)	162.7		
Selling, general and administrative expenses				102.2	: :	14.2			116.4		
Depreciation and amortization				67.2		8.1			75.3		
Operating income				109.0		9.1			118.1		
Other income (expense):											
Interest expense				(4.5)		(0.4)		0.4	(4.5)		
Equity in net earnings/(loss) of subsidiaries		72.7						(72.7)			
Other income (expense), net				(0.2)		(0.3)		(0.4)	(0.9)		
Income before income taxes		72.7		104.3		8.4		(72.7)	112.7		
Provision/(benefit) for income taxes				46.1		(6.1)			40.0		
Net income		72.7		58.2		14.5		(72.7)	72.7		
Other comprehensive income, net of income taxes		(0.4)		0.6				(0.6)	(0.4)		
Comprehensive income	\$	72.3	\$	58.8	\$	14.5	\$	(73.3)	\$ 72.3		

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## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

# YEAR ENDED DECEMBER 31, 2011

(in millions)

	AboveNet, Inc.	Guarantor subsidiaries	Other non- guarantor subsidiaries	Eliminations	Total
Cash flows provided by operating					
activities:	\$	\$ 191.4	\$ 15.5	\$	\$ 206.9
Cash flows used in investing activities:					
Proceeds from sales of property and equipment		0.1			0.1
Purchases of property and equipment		(123.5)	(24.3)		(147.8)
Net cash used in investing activities		(123.4)	(24.3)		(147.7)
Cash flows used in financing activities:					
Proceeds from exercise of options to purchase shares of common stock		0.3			0.3
Proceeds from issuance of stock pursuant to the employee stock					
purchase plan Change in restricted cash and cash		0.6	0.1		0.6
equivalents Purchase of treasury stock		(1.1) (2.2)	0.1		(1.0) (2.2)
Principal payment capital lease obligation		(0.2)			(0.2)
Proceeds from borrowing under \$250 Million Secured Revolving Credit Facility, net of certain debt		(**=)			(**-)
issuance costs		50.0			50.0
Debt issuance costs		(0.5)			(0.5)
Principal payment note payable		(49.7)			(49.7)
Loan to subsidiary		(3.6)	3.6		
Net cash (used in)/provided by		(C.A)	2.7		(2.7)
financing activities		(6.4)	3.7		(2.7)

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Effect of exchange rates on cash			0.3		0.3
Net increase/(decrease) in cash					
and cash equivalents		61.6	(4.8)		56.8
Cash and cash equivalents,					
beginning of period		50.9	10.7		61.6
Cash and cash equivalents, end of					
period	\$ \$	112.5	\$ 5.9	\$ \$	118.4

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# ABOVENET, INC.

## UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

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# ABOVENET, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(in millions, except share and per share information)

	,	ne 30, 2012 audited)	Dec	ember 31, 2011
ASSETS:				
Current assets:				
Cash and cash equivalents	\$	142.5	\$	118.4
Restricted cash and cash equivalents		3.8		4.7
Accounts receivable, net of allowances for doubtful accounts of \$2.6 at June 30,		25.6		25.7
2012 and December 31, 2011		35.6		35.7
Prepaid costs and other current assets		17.6		14.2
Total current assets		199.5		173.0
Property and equipment, net of accumulated depreciation and amortization of				
\$389.7 and \$353.9 at June 30, 2012 and December 31, 2011, respectively		643.1		611.5
Deferred tax assets		90.9		110.7
Other assets		14.6		15.8
Total assets	\$	948.1	\$	911.0
LIABILITIES:				
Current liabilities:				
Accounts payable	\$	11.9	\$	10.7
Accrued expenses		72.8		76.8
Deferred revenue current portion		28.7		30.0
Total current liabilities		113.4		117.5
Note payable		55.0		55.0
Deferred revenue		75.3		79.3
Other long-term liabilities		13.3		11.3
Total liabilities		257.0		263.1
Commitments and contingencies				
SHAREHOLDERS EQUITY:				
Preferred stock, 9,500,000 shares authorized, \$0.01 par value, none issued or outstanding				
Junior preferred stock, 500,000 shares authorized, \$0.01 par value, none issued or outstanding				
· · · · · · · · · · · · · · · · · · ·		0.3		0.3

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Common stock, 200,000,000 shares authorized, \$0.01 par value, 26,944,850 issued and 26,272,242 outstanding at June 30, 2012 and 26,914,108 issued and

26,255,173 outstanding at December 31, 2011

Additional paid-in capital	371.1	357.7
Treasury stock at cost, 672,608 and 658,935 shares at June 30, 2012 and		
December 31, 2011, respectively	(25.9)	(25.0)
Accumulated other comprehensive loss	(9.1)	(9.6)
Retained earnings	354.7	324.5
Total shareholders equity	691.1	647.9
Total liabilities and shareholders equity	\$ 948.1	\$ 911.0

The accompanying notes are an integral part of these consolidated financial statements.

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# ABOVENET, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

(in millions, except share and per share information)

(Unaudited)

	Three Months Ended June 30, 2012 2011				Months Ei	Ended June 30, 2011		
Revenue	\$	129.0	\$	118.3	\$	256.7	\$	232.7
Costs of revenue (excluding depreciation and amortization, shown separately below, and including provisions for impairment of \$0.1 for the three months ended June 30, 2011 and \$0.1 for each of the six								
months ended June 30, 2012 and 2011)		43.6		40.7		87.5		80.9
Selling, general and administrative								
expenses		41.8		30.4		73.8		60.2
Depreciation and amortization		21.7		19.2		42.4		37.5
Operating income		21.9		28.0		53.0		54.1
Other income (expense):								
Interest expense		(1.1)		(1.1)		(2.2)		(2.3)
Other (expense) income, net		(0.1)		0.3		0.7		(0.4)
Income before income taxes		20.7		27.2		51.5		51.4
Provision for income taxes		8.9		11.1		21.3		20.8
Net income	\$	11.8	\$	16.1	\$	30.2	\$	30.6
Income per share, basic:								
Basic net income per share	\$	0.45	\$	0.63	\$	1.15	\$	1.19
Weighted average number of common shares	26,282,486		25,818,689		26,270,912		25,	811,337
Income per share, diluted:								
Diluted net income per share	\$	0.43	\$	0.60	\$	1.11	\$	1.14
Weighted average number of common shares	27,	,114,859	26	,837,305	27.	,110,795	26,	805,236

The accompanying notes are an integral part of these consolidated financial statements.

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# ABOVENET, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in millions)

(Unaudited)

	Three Months Ended June 30,					Six Months Ended June 30,				
	20	12	2	2011	2	2012	2	011		
Net income	\$	11.8	\$	16.1	\$	30.2	\$	30.6		
Foreign currency translation adjustments		(1.0)		(0.1)		0.5		0.5		
Change in fair value of interest rate swap contracts										
upon settlement								0.6		
Comprehensive income	\$	10.8	\$	16.0	\$	30.7	\$	31.7		

The accompanying notes are an integral part of these consolidated financial statements.

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# ABOVENET, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF SHAREHOLDERS EQUITY

(in millions, except share information)

(Unaudited)

	Common Stock			Treasury Stock			Other Shareholders Ec Accumulated						quity		
							dditional Paid-inCoi	0	ther		ained		otal eholders		
	Shares	Amo	ount	Shares	Amount		Capital	Ι	LOSS	Ear	nings	E	quity		
Balance at															
January 1, 2012	26,914,108	\$	0.3	658,935	\$ (25.0)	\$	357.7	\$	(9.6)	\$	324.5	\$	647.9		
Issuance of															
common stock															
from vested	15.010														
restricted stock	17,219														
Issuance of															
common stock															
from exercise															
of options to															
purchase shares															
of common	10.500						0.0						0.0		
stock	13,523						0.2						0.2		
Purchase of				1.052	(0.1)								(0.1)		
treasury stock				1,973	(0.1)								(0.1)		
Purchase of															
common stock															
pursuant to the															
Repurchase				11.500	(0, 0)								(0, 0)		
Program				11,700	(0.8)								(0.8)		
Foreign															
currency															
translation									0.5				0.5		
adjustments									0.5				0.5		
Amortization of															
stock-based															
compensation															
expense for															
restricted stock							12.1						12.1		
units							13.1						13.1		
Amortization of							0.1						0.1		
stock-based															
compensation															

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expense for
employee stock
purchase plan
Net income

purchase plan								
Net income							30.2	30.2
Balance at								
June 30, 2012	26.944.850	\$ 0.3	672,608	\$ (25.9) \$	371.1	\$ (9.1) \$	354.7 \$	691.1

The accompanying notes are an integral part of these consolidated financial statements.

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# ABOVENET, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(in millions)

# (Unaudited)

	Six Months Er 2012	nded June 30, 2011
Cash flows provided by operating activities:		
Net income	\$ 30.2	\$ 30.6
Adjustments to reconcile net income to net cash provided by operations:		
Depreciation and amortization	42.4	37.5
Loss on sale or disposition of property and equipment, net	0.2	0.1
Provisions for impairment and asset abandonment	4.5	0.1
Non-cash stock-based compensation expense for restricted stock units	13.1	13.8
Non-cash stock-based compensation expense for employee stock purchase plan	0.1	0.1
Provision for bad debts	0.5	0.3
Change in deferred tax assets	19.3	20.3
Changes in operating working capital:		
Accounts receivable	(0.4)	(2.3)
Prepaid costs and other current assets	(3.5)	2.6
Other assets	1.1	2.1
Accounts payable	1.7	3.0
Accrued expenses	(3.0)	2.4
Deferred revenue	(5.3)	(6.9)
Other long-term liabilities	1.6	0.6
Net cash provided by operating activities	102.5	104.3
Cash flows used in investing activities:		
Proceeds from sales of property and equipment	0.4	0.1
Purchases of property and equipment	(79.5)	(68.4)
Net cash used in investing activities	(79.1)	(68.3)
Cash flows used in financing activities:		
Proceeds from exercise of options to purchase shares of common stock	0.2	0.2
Change in restricted cash and cash equivalents	0.9	(1.0)
Purchase of treasury stock	(0.9)	(0.3)
Principal payment capital lease obligation	(0.2)	(0.2)
Proceeds from borrowing under \$250 Million Secured Revolving Credit Facility,		
net of certain debt issuance costs		50.0
Debt issuance costs		(0.5)
Principal payment note payable		(49.7)

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Net cash used in financing activities		(1.5)
Effect of exchange rates on cash	0.7	0.3
Net increase in cash and cash equivalents	24.1	34.8
Cash and cash equivalents, beginning of period	118.4	61.6
Cash and cash equivalents, end of period	\$ 142.5	\$ 96.4
Supplemental cash flow information:		
Cash paid for interest	\$ 0.9	\$ 1.1
Cash paid for income taxes	\$ 2.5	\$ 1.3

The accompanying notes are an integral part of these consolidated financial statements.

#### ABOVENET, INC. AND SUBSIDIARIES

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(in millions, except share and per share information)

#### NOTE 1: BACKGROUND AND ORGANIZATION

AboveNet, Inc. (which together with its subsidiaries is sometimes hereinafter referred to as the Company, AboveNet, we, us, our or our Company) is a facilities-based provider of technologically advanced, high-bandwidth, fiber optic communications infrastructure and co-location services to communications carriers and corporate and government customers, principally in the United States (U.S.) and Europe.

#### NOTE 2: BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

A summary of the basis of presentation and the significant accounting policies followed in the preparation of these consolidated financial statements is as follows:

#### Stock Split

On August 3, 2009, the Board of Directors of the Company authorized a two-for-one split of the Company s common stock, par value \$0.01 per share (the Common Stock), effected in the form of a 100% stock dividend, which was distributed on September 3, 2009. Each shareholder of record on August 20, 2009 received one additional share of Common Stock for each share of Common Stock held on that date. All share and per share information for prior periods, including warrants, options to purchase Common Stock, restricted stock units, warrant and option exercise prices, shares reserved under the Company s 2003 Incentive Stock Option and Stock Unit Grant Plan (the 2003 Plan) and the Company s 2008 Equity Incentive Plan (the 2008 Plan), weighted average fair value of options granted, Common Stock and additional paid-in capital accounts on the consolidated balance sheets and consolidated statement of shareholders equity, have been retroactively adjusted, where applicable, to reflect the two-for-one stock split.

#### Basis of Presentation and Use of Estimates

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. ( U.S. GAAP ) and pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC ). These consolidated financial statements include the accounts of the Company, as applicable. They do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. These unaudited consolidated financial statements should be read in conjunction with the Company s consolidated financial statements and related notes included in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2011. Operating results for the six months ended June 30, 2012 are not necessarily indicative of the results that may be expected for the year ending December 31, 2012.

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated financial statements, the disclosure of contingent assets and liabilities in the consolidated financial statements and the accompanying notes and the reported amounts of revenue and expenses during the periods presented. The estimates the Company makes are based on historical factors, current circumstances and the experience and judgment of the

Company s management. The Company evaluates its assumptions and estimates on an ongoing basis and may employ outside experts to assist in the Company s evaluations. Actual amounts and results could differ from such estimates due to subsequent events which could have a material effect on the Company s financial statements covering future periods.

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## Principles of Consolidation

The consolidated financial statements include the accounts of the Company, and its wholly-owned subsidiaries. Consolidation is generally required for investments of more than 50% of the outstanding voting stock of an investee, except when control is not held by the majority owner. All significant intercompany accounts and transactions have been eliminated in consolidation.

#### Revenue Recognition

The Company follows SEC Staff Accounting Bulletin (SAB) No. 101, Revenue Recognition in Financial Statements, (now known as FASB ASC 605-10), as amended by SEC SAB No. 104, Revenue Recognition, (also now known as FASB ASC 605-10).

Revenue derived from leasing fiber optic telecommunications infrastructure and the provision of telecommunications and co-location services is recognized as services are provided. Non-refundable payments received from customers before the relevant criteria for revenue recognition are satisfied are included in deferred revenue in the accompanying consolidated balance sheets and are subsequently amortized into income over the fixed contract term.

Prior to October 1, 2009, the Company generally amortized revenue related to installation services on a straight-line basis over the contracted customer relationship (two to twenty years). In the fourth quarter of 2009, the Company completed a study of its historic customer relationship period. As a result, commencing October 1, 2009, the Company began amortizing revenue related to installation services on a straight-line basis generally over the estimated customer relationship period (generally ranging from three to twenty years).

Contract termination revenue is recognized when a customer discontinues service prior to the end of the contract period for which the Company had previously received consideration and for which revenue recognition was deferred. Contract termination revenue is also recognized when customers have made early termination payments to the Company to settle contractually committed purchase amounts that the customer no longer expects to meet or when the Company renegotiates or discontinues a contract with a customer and as a result is no longer obligated to provide services for consideration previously received and for which revenue recognition has been deferred. Additionally, the Company includes receipts of bankruptcy claim settlements from former customers as contract termination revenue when received. Contract termination revenue amounted to \$0.7 and \$1.0 in the three months ended June 30, 2012 and 2011, respectively, and \$1.4 and \$3.1 in the six months ended June 30, 2012 and 2011, respectively.

#### **Non-Monetary Transactions**

The Company may exchange capacity with other capacity or service providers. In December 2004, the FASB issued Statement of Financial Accounting Standards (SFAS) No. 153, Exchanges of Nonmonetary Assets An Amendment of APB Opinion No. 29, (SFAS No. 153), (now known as FASB ASC 845-10). SFAS No. 153 amends Accounting Principles Board Opinion No. 29, Accounting for Nonmonetary Transactions, (APB No. 29) (also now known as FASB ASC 845-10) to eliminate the exception for nonmonetary exchanges of similar productive assets and replaces it with a general exception for exchanges of nonmonetary assets that do not have commercial substance. SFAS No. 153 is to be applied prospectively for nonmonetary exchanges occurring in fiscal periods beginning after June 15, 2005. The Company s adoption of SFAS No. 153 on July 1, 2005 did not have a material effect on the consolidated financial position or results of operations of the Company. Prior to the Company s adoption of SFAS No. 153, nonmonetary transactions were accounted for in accordance with APB No. 29, where an exchange for similar capacity is recorded at a historical carryover basis and dissimilar capacity is accounted for at fair market value with recognition of any gain or loss. There were no gains or losses from nonmonetary transactions for each of the three and six months

ended June 30, 2012 and 2011.

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## **Operating Leases**

The Company leases office and equipment space, and maintains equipment rentals, right-of-way contracts, building access fees and network capacity under various non-cancelable operating leases. The lease agreements, which expire at various dates through 2030, are subject, in many cases, to renewal options and provide for the payment of taxes, utilities and maintenance. Certain lease agreements contain escalation clauses over the term of the lease related to scheduled rent increases resulting from the pass through of increases in operating costs, property taxes and the effect on costs from changes in consumer price indices. In accordance with SFAS No. 13, Accounting for Leases, (now known as FASB ASC 840), the Company recognizes rent expense on a straight-line basis and records a liability representing the difference between straight-line rent expense and the amount payable as an increase or decrease to a deferred liability. Any leasehold improvements related to operating leases are amortized over the lesser of their economic lives or the remaining lease term. Rent-free periods and other incentives granted under certain leases are recorded as reductions to rent expense on a straight-line basis over the related lease terms.

## Cash and Cash Equivalents and Restricted Cash and Cash Equivalents

For the purposes of the consolidated statements of cash flows, the Company considers cash in banks and short-term highly liquid investments with an original maturity of three months or less to be cash and cash equivalents. Cash and cash equivalents and restricted cash and cash equivalents are stated at cost, which approximates fair value. Restricted cash and cash equivalents are comprised of amounts that secure outstanding letters of credit issued in favor of various third parties.

# Accounts Receivable, Allowance for Doubtful Accounts and Sales Credits

Accounts receivable are customer obligations for services sold to such customers under normal trade terms. The Company s customers are primarily communications carriers, and corporate enterprise and government customers, located primarily in the U.S. and the United Kingdom (U.K.). The Company performs periodic credit evaluations of its customers—financial condition. The Company provides allowances for doubtful accounts and sales credits. Provisions for doubtful accounts are recorded in selling, general and administrative expenses, while allowances for sales credits are recorded as reductions of revenue. The adequacy of the reserves is evaluated utilizing several factors including length of time a receivable is past due, changes in the customer—s creditworthiness, customer—s payment history, the length of the customer—s relationship with the Company, current industry trends and the current economic climate.

## **Property and Equipment**

Property and equipment owned at September 8, 2003, the effective date (the Effective Date ) of the amended bankruptcy plan of reorganization of Metromedia Fiber Network, Inc. and substantially all of its domestic subsidiaries (the Plan of Reorganization ), are stated at their estimated fair values as of the Effective Date based on the Company s reorganization value, net of accumulated depreciation and amortization incurred since the Effective Date. Purchases of property and equipment subsequent to the Effective Date are stated at cost, net of depreciation and amortization. Major improvements are capitalized, while expenditures for repairs and maintenance are expensed when incurred. Costs incurred prior to a capital project s completion are reflected as construction in progress and are part of network infrastructure assets, as described below and included in property and equipment on the respective balance sheets. At June 30, 2012 and December 31, 2011, the Company had \$45.7 and \$57.8, respectively, of construction in progress. Certain internal direct labor costs of constructing or installing property and equipment are capitalized. Capitalized direct labor is determined based upon a core group of project managers, field engineers, network infrastructure engineers and equipment engineers. Capitalized direct labor is based upon time spent on

capitalized projects and consists of salary, plus certain related benefits. These individuals capitalized labor costs are directly associated with the construction and installation of network infrastructure and equipment and customer installations. The salaries and related benefits of non-engineers and supporting staff that are part of the operations and engineering departments are not

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considered part of the pool subject to capitalization. Capitalized direct labor amounted to \$2.5 and \$2.7 for the three months ended June 30, 2012 and 2011, respectively, and was \$5.2 in each of the six months ended June 30, 2012 and 2011. Depreciation and amortization is provided on a straight-line basis over the estimated useful lives of the assets, with the exception of leasehold improvements, which are amortized over the lesser of the estimated useful life of the improvement or the term of the lease.

Estimated useful lives of the Company s property and equipment are as follows:

Network infrastructure assets and storage huts (except for risers and	
certain project installation costs, which are 5 years)	20 years
HVAC and power equipment	12 to 20 years
Transmission and IP equipment	5 to 7 years
Furniture, fixtures and equipment	4 to 7 years
Software and computer equipment	3 to 5 years
Leasehold improvements	Lesser of the estimated useful life of the

improvement or the term of the lease

When property and equipment is retired or otherwise disposed of, the cost and accumulated depreciation is removed from the accounts, and resulting gains or losses are reflected in net income.

From time to time, the Company is required to replace or re-route existing fiber due to structural changes such as construction and highway expansions, which is defined as relocation. In such instances, the Company fully depreciates the remaining carrying value of network infrastructure removed or rendered unusable and capitalizes the costs of the new fiber and associated construction placed into service. In certain circumstances, the local municipality or agency is responsible for some or all of such amounts. The Company records its share of relocation costs in property and equipment and records the third party portion of such costs as accounts receivable. The Company capitalized relocation costs amounting to \$0.3 and \$0.4 for the three months ended June 30, 2012 and 2011, respectively, and \$0.6 and \$0.9 for the six months ended June 30, 2012 and 2011, respectively. The Company fully depreciated the remaining carrying value of the network infrastructure rendered unusable, which on an original cost basis, totaled \$0.07 and \$0.12 (\$0.03 and \$0.05 on a net book value basis) for the three and six months ended June 30, 2012, respectively, and, which on an original cost basis, totaled \$0.06 and \$0.15 (\$0.03 and \$0.07 on a net book value basis) for the three and six months ended June 30, 2011, respectively. To the extent that relocation is temporary in nature, or requires only the movement of existing network infrastructure to another location or construction for an insignificant portion of the entire segment, the related costs are included in the Company s results of operations.

In accordance with SFAS No. 34, Capitalization of Interest Cost, (now known as FASB ASC 835-20), interest on certain construction projects would be capitalized. Such amounts were considered immaterial, and accordingly, no such amounts were capitalized during each of the three and six months ended June 30, 2012 and 2011.

In accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, (now known as FASB ASC 360-10-35), the Company periodically evaluates the recoverability of its long-lived assets and evaluates such assets for impairment whenever events or circumstances indicate that the carrying amount of such assets (or group of assets) may not be recoverable. Impairment is determined to exist if the estimated future undiscounted cash flows are less than the carrying value of such assets. The Company considers various factors to determine if an impairment test is necessary. The factors include: consideration of the overall economic climate, technological advances with respect to equipment, Company strategy, capital planning and certain operational issues. Since June 30,

2006, no event has occurred nor has the business environment changed to trigger an impairment test for assets in revenue service and operations. The Company also considers the removal of assets from the network as a triggering event for performing an impairment test. Once an item is removed from service, unless it is to be redeployed, it may have little or no future cash flows related to it. The Company performs annual physical counts of such assets that are not in revenue service or operations (e.g., inventory, primarily spare parts) at or around September 30 of each year. With the assistance of a valuation report of the

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assets in inventory, prepared by an independent third party on a basis consistent with SFAS No. 157, Fair Value Measurements, (now known as FASB ASC 820-10), and pursuant to FASB ASC 360-10-35, the Company determined that the fair value of certain of these assets was less than the carrying value and accordingly, recorded a provision for impairment totaling \$1.2 for the year ended December 31, 2011. The Company provided allowances for impairment of \$0.1 in each of the six months ended June 30, 2012 and 2011, which were recorded in the three months ended March 31, 2012 and June 30, 2011, respectively.

## Asset Abandonment

In June 2011, the Company entered into an agreement for the purchase and implementation of e-business software for an integrated, global business application (the E-Business System), which was expected to be the Company's primary information technology platform. In June 2012, management made a decision to abandon the implementation of the E-Business System. Accordingly, the Company recorded an impairment charge of \$4.4 to write-off previously capitalized project costs. In addition, the Company incurred an additional \$2.2 in costs related to the settlement and termination of the contract. The aggregate charge of \$6.6 is reflected in Selling, general and administrative expenses in the Company's consolidated statement of operations for each of the three and six months ended June 30, 2012.

# Treasury Stock

Treasury stock is accounted for under the cost method.

# **Asset Retirement Obligations**

In accordance with SFAS No. 143, Accounting for Asset Retirement Obligations, (now known as FASB ASC 410-20), the Company recognizes the fair value of a liability for an asset retirement obligation in the period in which it is incurred if a reasonable estimate of fair value can be made. The Company has asset retirement obligations related to the de-commissioning and removal of equipment, restoration of leased facilities and the removal of certain fiber and conduit systems. Considerable management judgment is required in estimating these obligations. Important assumptions include estimates of asset retirement costs, the timing of future asset retirement activities and the likelihood of contractual asset retirement provisions being enforced. Changes in these assumptions based on future information could result in adjustments to these estimated liabilities.

Asset retirement obligations, generally recorded as Other long-term liabilities, are capitalized as part of the carrying amount of the related long-lived assets included in property and equipment, net, and are depreciated over the life of the associated asset. Asset retirement obligations aggregated \$8.5 and \$8.1 at June 30, 2012 and December 31, 2011, respectively, of which \$4.4 and \$4.5, respectively, was included in Accrued expenses, at such dates, and \$4.1 and \$3.6, respectively, was included in Other long-term liabilities, at such dates. Accretion expense, which is included in Interest expense, amounted to \$0.14 and \$0.07 for the three months ended June 30, 2012 and 2011, respectively, and \$0.28 and \$0.14 for the six months ended June 30, 2012 and 2011, respectively.

## **Income Taxes**

The Company accounts for income taxes in accordance with SFAS No. 109, Accounting for Income Taxes, (now known as FASB ASC 740). Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between financial statement carrying amounts of existing assets and liabilities and their respective tax basis and net operating losses and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. After an evaluation of the realizability of the Company s deferred

tax assets, the Company reduced its valuation allowance by \$9.1, \$7.3 and \$183.0 during 2011, 2010 and 2009, respectively. See Note 5, Income Taxes, for a further discussion of the Company s provision for income taxes.

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The Company is subject to audits by various taxing authorities, and these audits may result in proposed assessments where the ultimate resolution results in the Company owing additional taxes. The Company is required to establish reserves under FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, (now known as FASB ASC 740-10), when the Company believes there is uncertainty with respect to certain positions and the Company may not succeed in realizing the tax benefit. The Company believes that its tax return positions are appropriate and supportable under relevant tax law. The Company believes the estimates and assumptions used to support its evaluation of tax benefit realization are reasonable. Accordingly, no adjustments were made to the consolidated financial statements for each of the three and six months ended June 30, 2012 and 2011.

The Company s reorganization resulted in a significantly modified capital structure as a result of applying fresh-start accounting in accordance with FASB ASC 852-10 on the Effective Date. Fresh start accounting has important consequences on the accounting for the realization of valuation allowances, related to net deferred tax assets that existed on the Effective Date but which arose in pre-emergence periods. Prior to 2009, fresh start accounting required the reversal of these allowances to be recorded as a reduction of intangible assets until exhausted and thereafter as additional paid in capital. Beginning in 2009, in accordance with SFAS141(R), Business Combinations (Revised), (now known as FASB ASC 805), future utilization of such benefit will reduce income tax expense. This treatment does not result in any change in liabilities to taxing authorities or in cash flows.

Undistributed earnings of the Company s foreign subsidiaries are considered to be indefinitely reinvested and therefore, no provision for domestic taxes has been provided thereon. Upon repatriation of those earnings, in the form of dividends or otherwise, the Company would be subject to domestic income taxes, offset (in whole or in part) by foreign tax credits, related to income and withholding taxes payable to the various foreign countries. Determination of the amount of unrecognized deferred domestic income tax liability is not practicable due to the complexities associated with its hypothetical calculation; however, foreign tax credit carryforwards would be available to reduce some portion of the domestic liability.

The Company s policy is to recognize interest and penalties accrued as a component of operating expense. As of the date of adoption of FASB ASC 740-10, the Company did not have any accrued interest or penalties associated with any unrecognized income tax benefits, nor was any interest expense recognized during each of the three and six months ended June 30, 2012 and 2011.

## Foreign Currency Translation and Transactions

The Company s functional currency is the U.S. dollar. For those subsidiaries not using the U.S. dollar as their functional currency, assets and liabilities are translated at exchange rates in effect at the balance sheet date and income and expense transactions are translated at average exchange rates during the period. Resulting translation adjustments are recorded directly to a separate component of shareholders—equity and are reflected in the accompanying consolidated statements of comprehensive income. The Company s foreign exchange transaction gains (losses) are generally included in Other (expense) income, net—in the consolidated statements of operations.

# Stock Options

On September 8, 2003, the Company adopted the fair value provisions of SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosure, (SFAS No. 148), (now known as FASB ASC 718-10). SFAS No. 148 amended SFAS No. 123, Accounting for Stock-Based Compensation, (SFAS No. 123), (also now known as FASB ASC 718-10), to provide alternative methods of transition to SFAS No. 123 s fair value method of accounting for stock-based employee compensation. See Note 7, Stock-Based Compensation.

Under the fair value provisions of SFAS No. 123, the fair value of each stock-based compensation award is estimated at the date of grant, using the Black-Scholes option pricing model for stock option awards. The

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Company did not have a historical basis for determining the volatility and expected life assumptions in the model due to the Company s limited market trading history; therefore, the assumptions used for these amounts are an average of those used by a select group of related industry companies. Most stock-based awards have graded vesting (i.e. portions of the award vest at different dates during the vesting period). The Company recognizes the related stock-based compensation expense of such awards on a straight-line basis over the vesting period for each tranche in an award. Upon consummation of the Plan of Reorganization, all then outstanding stock options were cancelled.

Effective January 1, 2006, the Company adopted SFAS No. 123(R), Share-Based Payment, (SFAS No. 123(R)), (now known as FASB ASC 718), using the modified prospective method. SFAS No. 123(R) requires all share-based awards granted to employees to be recognized as compensation expense over the vesting period, based on fair value of the award. The fair value method under SFAS No. 123(R) is similar to the fair value method under SFAS No. 123 with respect to measurement and recognition of stock-based compensation expense except that SFAS No. 123(R) requires an estimate of future forfeitures, whereas SFAS No. 123 allowed companies to estimate forfeitures or recognize the impact of forfeitures as they occur. As the Company recognized the impact of forfeitures as they occurred under SFAS No. 123, the adoption of SFAS No. 123(R) did result in different accounting treatment, but it did not have a material impact on the Company s consolidated financial statements.

There were no options to purchase shares of Common Stock granted during each of the three and six months ended June 30, 2012 and 2011.

## Restricted Stock Units

Compensation cost for restricted stock unit awards that are not performance-based is measured based upon the quoted closing market price for the Company s stock on the date of grant. The related compensation cost is recognized on a straight-line basis over the vesting period. Compensation expense for performance-based restricted stock unit awards is measured based upon the quoted market price for the Company s stock on the date that the performance targets have been established and communicated to the grantee. Related compensation cost is recognized based upon a review of the performance targets and determination that such performance targets have been achieved, on a straight-line basis over the vesting period. See Note 7, Stock-Based Compensation.

# **Stock Warrants**

In connection with the Plan of Reorganization described in this Note 2, Basis of Presentation and Significant Accounting Policies Property and Equipment, the Company issued to holders of general unsecured claims as part of the settlement of such claims (i) five year warrants to purchase 1,418,918 shares of Common Stock with an exercise price of \$10.00 per share, which expired September 8, 2008 (the Five Year Warrants ) and (ii) seven year warrants to purchase 1,669,316 shares of Common Stock with an exercise price of \$12.00 per share, which expired September 8, 2010 (the Seven Year Warrants ). The stock warrants were treated as equity upon their exercise based upon the terms of the warrant and cash received. Stock warrants to purchase shares of Common Stock exercised totaled 858,530 in 2010.

Under the terms of the five year and seven year warrant agreements (collectively, the Warrant Agreements ), if the Common Stock market price, as defined in the Warrant Agreements, 60 days prior to the expiration date of the respective warrants, was greater than the warrant exercise price, the Company was required to give each warrant holder notice that at the warrant expiration date, the warrants would be deemed to have been exercised pursuant to the net exercise provisions of the respective Warrant Agreements (the Net Exercise), unless the warrant holder elected, by written notice, to not exercise its warrants. Under the Net Exercise, shares issued to the warrant holders would be reduced by the number of shares necessary to cover the aggregate exercise price of the shares, valuing such shares at

the current market price, as defined in the Warrant Agreements. Any fractional shares, otherwise issuable, would be paid in cash.

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At September 8, 2008, the expiration date of the Five Year Warrants, the required conditions were met for the Net Exercise. In total, Five Year Warrants to purchase 318,526 shares of Common Stock were deemed exercised on a net exercise basis (including warrants to purchase 778 shares of Common Stock, which were exercised on a net exercise basis prior to expiration), of which 213,432 shares were issued to the warrant holders, 105,094 shares were returned to treasury and \$0.004 was paid to recipients for fractional shares. In addition, Five Year Warrants to purchase 50 shares of Common Stock were cancelled in accordance with instructions from warrant holders. In total, the exercises of the Five Year Warrants by holders generated cash of \$11.0.

At September 8, 2010, the expiration date of the Seven Year Warrants, the required conditions were met for the Net Exercise and accordingly, Seven Year Warrants to purchase 13,626 shares of Common Stock were exercised at expiration, of which 10,409 shares were issued to warrant holders and 3,217 shares were returned to treasury and \$0.004 was paid to recipients for fractional shares. In total, Seven Year Warrants to purchase 443,504 shares of Common Stock were deemed exercised on a net exercise basis (441,688 in 2010), of which 353,598 shares were issued to the warrant holders, 89,906 shares were returned to treasury and \$0.004 was paid to recipients for fractional shares. In addition, Seven Year Warrants to purchase 26 shares of Common Stock were determined to be undeliverable and were cancelled. In total, the exercises of the Seven Year Warrants by holders generated cash of \$14.7.

## **Derivative Financial Instruments**

The Company has utilized and may, from time to time in the future, utilize derivative financial instruments known as interest rate swaps (derivatives) to mitigate its exposure to interest rate risk. The Company purchased the first interest rate swap on August 4, 2008 to hedge the interest rate on the initial \$24.0 (original principal) term loan under the Secured Credit Facility (as such term is defined in Note 4, Note Payable Secured Credit Facility, below) and the Company purchased a second interest rate swap on November 14, 2008 to hedge the interest rate on the additional \$12.0 (original principal) term loan provided by SunTrust Bank. See Note 4, Note Payable. The Company accounted for the derivatives under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, (now known as FASB ASC 815). FASB ASC 815 requires that all derivatives be recognized in the financial statements and measured at fair value regardless of the purpose or intent for holding them. By policy, the Company has not historically entered into derivatives for trading purposes or for speculation. Based on criteria defined in FASB ASC 815, the interest rate swaps were considered cash flow hedges and were 100% effective. Accordingly, changes in the fair value of derivatives were recorded each period in other comprehensive loss. Changes in the fair value of the derivatives reported in accumulated other comprehensive loss were reclassified into earnings in the period in which earnings were impacted by the variability of the cash flows of the hedged item. The ineffective portion of all hedges, if any, would be recognized in current period earnings. The unrealized net loss recorded in accumulated other comprehensive loss at December 31, 2010 was \$0.6 for the interest rate swaps. The mark-to-market value of the cash flow hedges was recorded in current assets, current liabilities, other non-current assets or other long-term liabilities, as applicable, and the offsetting gains or losses in other comprehensive loss. Both interest rate swaps were settled in January 2011.

On January 1, 2009, the Company adopted SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities an amendment of FASB Statement No. 133, (now known as FASB ASC 815-10). FASB ASC 815-10 changes the disclosure requirements for derivatives and hedging activities. Entities are required to provide enhanced disclosures about: (i) how and why an entity uses derivatives; (ii) how derivatives and related hedged items are accounted for under FASB ASC 815-10; and (iii) how derivatives and related hedged items affect an entity s financial position and cash flows.

The Company has, when applicable, minimized its credit risk relating to counterparties of its derivatives by transacting with multiple, high quality counterparties, thereby limiting exposure to individual counterparties, and by monitoring the financial condition of its counterparties.

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All derivatives have been recorded on the Company s consolidated balance sheets at fair value. Accounting for the gains and losses resulting from changes in the fair value of derivatives depends on the use of the derivative and whether it qualifies for hedge accounting in accordance with FASB ASC 815-10.

The swap agreements were settled in January 2011 in connection with the repayment of the term loans under the Secured Credit Facility and the closing of the \$250 Million Secured Revolving Credit Facility (as such term is defined in Note 4, Note Payable \$250 Million Secured Revolving Credit Facility, below). The cost of \$0.5 to settle the swap agreements was included in Other (expense) income, net in the Company s consolidated statement of operations for the six months ended June 30, 2011.

# Fair Value of Financial Instruments

The Company adopted SFAS No. 157, Fair Value Measurements, (now known as FASB ASC 820-10), for the Company s financial assets and liabilities effective January 1, 2008. This pronouncement defines fair value, establishes a framework for measuring fair value, and requires expanded disclosures about fair value measurements. FASB ASC 820-10 emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and defines fair value as the price that would be received to sell an asset or transfer a liability in an orderly transaction between market participants at the measurement date. FASB ASC 820-10 discusses valuation techniques, such as the market approach (comparable market prices), the income approach (present value of future income or cash flow) and the cost approach (cost to replace the service capacity of an asset or replacement cost), which are each based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company s market assumptions. FASB ASC 820-10 utilizes a fair value hierarchy that prioritizes inputs to fair value measurement techniques into three broad levels:

- Level 1: Observable inputs such as quoted prices for identical assets or liabilities in active markets.
- Level 2: Observable inputs other than quoted prices that are directly or indirectly observable for the asset or liability, including quoted prices for similar assets or liabilities in active markets; quoted prices for similar or identical assets or liabilities in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.
- Level 3: Unobservable inputs that reflect the reporting entity s own assumptions. The Company s investment in overnight money market institutional funds, which amounted to \$130.4 and \$110.0 at June 30, 2012 and December 31, 2011, respectively, is included in cash and cash equivalents on the accompanying balance sheets and is classified as a Level 1 asset.

The Company was party to two interest rate swaps, which were utilized to modify the Company s interest rate risk. The Company recorded the mark-to-market value of the interest rate swap contracts of \$0.6 (which was included in Accrued expenses ) in the Company s consolidated balance sheet at December 31, 2010. At December 31, 2010, the Company used third parties, as well as its own market analysis to determine the fair value of each of the interest rate swap agreements. The fair value of the interest rate swap contracts were classified as Level 2 liabilities. The swap agreements were settled in January 2011 in connection with the repayment of the term loans under the Secured Credit Facility and the closing of the \$250 Million Secured Revolving Credit Facility. The cost of \$0.5 to settle the swap agreements was included in Other (expense) income, net in the Company s consolidated statement of operations for the six months ended June 30, 2011.

The Company s consolidated balance sheets include the following financial instruments: short-term cash investments, trade accounts receivable, trade accounts payable and note payable. The Company believes the carrying amounts in the financial statements approximate the fair value of these financial instruments due to the relatively short period of time between the origination of the instruments and their expected realization or the interest rates which approximate current market rates.

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## Concentration of Credit Risk

Financial instruments which potentially subject the Company to concentration of credit risk consist principally of short-term cash investments and accounts receivable. The Company does not enter into financial instruments for trading or speculative purposes. The Company s cash and cash equivalents are invested in investment-grade, short-term investment instruments with high quality financial institutions. The Company s trade receivables, which are unsecured, are geographically dispersed, and no single customer accounts for greater than 10% of consolidated revenue or accounts receivable, net. The Company performs ongoing credit evaluations of its customers—financial condition. The allowance for non-collection of accounts receivable is based upon the expected collectability of all accounts receivable. The Company places its cash and cash equivalents primarily in commercial bank accounts in the U.S. Account balances generally exceed federally insured limits.

## 401(k) and Other Post-Retirement Benefits

The Company has a Profit Sharing and 401(k) Plan (the Plan ) for its employees in the U.S., which permits employees to make contributions to the Plan on a pre-tax salary reduction basis in accordance with the provisions of the Internal Revenue Code and permits the employer to provide discretionary contributions. All full-time U.S. employees are eligible to participate in the Plan at the beginning of the month following three months of service. Eligible employees may make contributions subject to the limitations defined by the Internal Revenue Code. The Company matches 50% of a U.S. employee s contributions, up to the amount set forth in the Plan. Matched amounts vest based upon an employee s length of service. The Company s subsidiaries in the U.K. have a different plan under which contributions are made up to a maximum of 8% when U.K. employee contributions reach 5% of salary. Under the U.K. plan, contributions are made at two levels. When a U.K. employee contributes 3% or more but less than 5% of their salary to the plan, the Company s contribution is fixed at 5% of the salary. When a U.K. employee contributes over 5% of their salary to the plan, the Company s contribution is fixed at 8% of the salary (regardless of the percentage of the contribution in excess of 5%).

The Company contributed \$0.4 for each of the three months ended June 30, 2012 and 2011 and contributed \$1.1 for each of the six months ended June 30, 2012 and 2011, net of forfeitures for its obligations under these plans.

## Taxes Collected from Customers

In June 2006, the Emerging Issues Task Force (EITF) ratified the consensus on EITF No. 06-3, How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation), (EITF No. 06-3), (now known as FASB ASC 605-45). FASB ASC 605-45 requires that companies disclose their accounting policies regarding the gross or net presentation of certain taxes. Taxes within the scope of FASB ASC 605-45 are any taxes assessed by a governmental authority that are directly imposed on a revenue-producing transaction between a seller and a customer and may include, but are not limited to, sales, use, value added and some excise taxes. In addition, if such taxes are significant, and are presented on a gross basis, the amounts of those taxes should be disclosed. The Company adopted EITF No. 06-3 effective January 1, 2007. The Company records Universal Service Fund (USF) contributions relating to certain services it provides on a net basis in accordance with the guidelines of EITF No. 99-19, Reporting Revenue Gross as a Principal versus Net as an Agent, (also now known as FASB ASC 605-45). The Company s policy is to record all such fees, contributions and taxes within the scope of FASB ASC 605-45 on a net basis.

## Reclassifications

Certain reclassifications have been made to the consolidated financial statements for the three and six months ended June 30, 2011 to conform to the classifications used for the three and six months ended June 30, 2012.

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## Recently Issued Accounting Pronouncements

In August 2009, the FASB issued ASU No. 2009-5, Fair Value Measurements and Disclosures (Topic 820) Measuring Liabilities at Fair Value. ASU No. 2009-5 provides clarification that in circumstances in which a quoted price in an active market for the identical liability is not available, a reporting entity is required to measure fair value using a valuation technique that uses the quoted price of the identical liability when traded as an asset, quoted prices for similar liabilities or similar liabilities when traded as assets, or another valuation technique that is consistent with the principles of ASC Topic 820. ASU No. 2009-5 is effective for the first reporting period (including interim periods) beginning after issuance. The adoption of ASU No. 2009-5 did not have a material impact on the Company s financial position, results of operations or cash flows.

In October 2009, the FASB issued ASU No. 2009-13, Revenue Recognition (Topic 605) Multiple Deliverable Revenue Arrangements. ASU No. 2009-13 eliminates the residual method of allocation and requires that arrangement consideration be allocated at the inception of the arrangement to all deliverables using the relative selling price method and expands the disclosures related to multiple-deliverable revenue arrangements. ASU No. 2009-13 is effective prospectively for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, with earlier adoption permitted. The adoption of ASU No. 2009-13 did not have a material impact on the Company s financial position, results of operations or cash flows.

In January 2010, the FASB issued ASU No. 2010-02, Consolidation (Topic 810) Accounting and Reporting for Decreases in Ownership of a Subsidiary a Scope Clarification. ASU No. 2010-02 clarifies that the scope of the decrease in ownership provisions of Topic 810 applies to a subsidiary or group of assets that is a business, a subsidiary that is a business that is transferred to an equity method investee or a joint venture or an exchange of a group of assets that constitutes a business for a noncontrolling interest in an entity and does not apply to sales in substance of real estate. ASU No. 2010-02 is effective as of the beginning of the period in which an entity adopts SFAS No. 160 or, if SFAS No. 160 has been previously adopted, the first interim or annual period ending on or after December 15, 2009, applied retrospectively to the first period that the entity adopted SFAS No. 160. The adoption of ASU No. 2010-02 did not have a material impact on the Company s financial position, results of operations or cash flows.

In January 2010, the FASB issued ASU No. 2010-06, Fair Value Measurements and Disclosures (Topic 820) Improving Disclosures about Fair Value Measurements. ASU 2010-06 requires new disclosures regarding transfers in and out of the Level 1 and 2 and activity within Level 3 fair value measurements and clarifies existing disclosures of inputs and valuation techniques for Level 2 and 3 fair value measurements. ASU 2010-06 also includes conforming amendments to employers disclosures about postretirement benefit plan assets. The new disclosures and clarifications of existing disclosures are effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosure of activity within Level 3 fair value measurements, which is effective for fiscal years beginning after December 15, 2010, and for interim periods within those years. The adoption of ASU No. 2010-06 did not have a material impact on the Company s financial position, results of operations or cash flows.

In February 2010, the FASB issued ASU 2010-09, Subsequent Events (Topic 855) Amendments to Certain Recognition and Disclosure Requirements. ASU 2010-09 requires an entity that is an SEC filer to evaluate subsequent events through the date that the financial statements are issued and removes the requirement that an SEC filer disclose the date through which subsequent events have been evaluated. ASU 2010-09 was effective upon issuance. The adoption of ASU 2010-09 had no effect on the Company s financial position, results of operations or cash flows.

In April 2010, the FASB issued ASU 2010-13, Compensation Stock Compensation (Topic 718) Effect of Denominating the Exercise Price of a Share-Based Payment Award in the Currency of the Market in Which the Underlying Equity Security Trades. ASU 2010-13 provides amendments to Topic 718 to clarify that an employee

share-based payment award with an exercise price denominated in the currency of a market in which a substantial portion of the entity sequity securities trades should not be considered to contain a condition that is

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not a market, performance, or service condition. Therefore, an entity would not classify such an award as a liability if it otherwise qualifies as equity. The amendments in ASU 2010-13 are effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2010. The adoption of ASU 2010-13 did not have a material impact on the Company s financial position, results of operations or cash flows.

## **NOTE 3: CHANGE IN ESTIMATE**

Effective as of October 1, 2011, the Company changed the estimated useful lives for certain capitalized labor from seven to five years, and began depreciating assets under the Company s sparing program, in accordance with their respective asset class lives. The effect of these changes on the Company s operating results has not been and will not be material.

## **NOTE 4: NOTE PAYABLE**

## \$250 Million Secured Revolving Credit Facility

On January 28, 2011, the Company closed a five year \$250 secured revolving credit facility (the \$250 Million Secured Revolving Credit Facility ) with the lender parties thereto (the Lenders ) and SunTrust Bank, as Administrative Agent (the Administrative Agent ). The Lenders received a first priority security interest in and lien on substantially all of the Company s domestic assets and 65% of the ownership interest in the Company s principal foreign subsidiaries. Loans under the \$250 Million Secured Revolving Credit Facility bear interest, for any interest period of one, two or three months or if agreed to, longer interest periods at the Company s option, at either the Base Rate (as defined in the \$250 Million Secured Revolving Credit Facility) plus the applicable margin ranging from 1.25% to 2.00%, or alternately, the Adjusted LIBO Rate (as defined in the \$250 Million Secured Revolving Credit Facility) plus the applicable margin ranging from 2.25% to 3.00%. The Company is also required to pay an unused commitment fee ranging from 0.375% to 0.50% per annum based on the daily average undrawn portion of the \$250 Million Secured Revolving Credit Facility. The applicable margin and the unused commitment fee will be determined based on the Company s Leverage Ratio based on Consolidated Total Debt to Consolidated EBITDA (each as defined in the \$250 Million Secured Revolving Credit Facility).

The \$250 Million Secured Revolving Credit Facility includes an uncommitted accordion feature that permits the Company to increase the aggregate principal amount by up to \$125.0 through one or more term loans or additional revolving credit, subject to the agreement by one or more Lenders to provide such additional principal amount.

The Company borrowed \$55.0 at closing, of which \$5.0 was used to pay bank fees and legal expenses, \$49.9 was used to repay the Secured Credit Facility (as defined below) and \$0.1 was used for general corporate purposes. The initial borrowings under the \$250 Million Secured Revolving Credit Facility carried an interest rate of 4.50% (base rate of 3.25% plus applicable margin of 1.25%). The Company converted the interest rate to the Adjusted LIBO Rate option as of February 4, 2011, at which time the interest rate was changed to 2.52% (0.27% Adjusted LIBO Rate plus applicable margin of 2.25%). At June 30, 2012, the \$250 Million Secured Revolving Credit Facility carried an interest rate of 2.50% (0.25% Adjusted LIBO Rate plus applicable margin of 2.25%).

The Company has the right to prepay any outstanding loan under the \$250 Million Secured Revolving Credit Facility prior to its maturity without premium or penalty.

The Company is required to comply with a number of affirmative, negative and financial covenants. Among other things, these covenants require the Company to provide notices of material events and information regarding collateral, restrict the Company s ability, subject to certain exceptions and baskets, to incur additional indebtedness,

grant liens on assets, undergo fundamental changes, make investments, sell assets, make restricted payments (including the ability to pay dividends) and engage in affiliate transactions, and require the Company

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to maintain a Leverage Ratio not greater than 2.5 to 1.0 and an Interest Coverage Ratio (as such terms are defined in the \$250 Million Secured Revolving Credit Facility) of not less than 3.0 to 1.0. At June 30, 2012, based upon the Company s Leverage Ratio, its cash balance and its availability under the \$250 Million Secured Revolving Credit Facility, \$279.6 of retained earnings is unrestricted for dividend purposes and the balance is restricted.

The \$250 Million Secured Revolving Credit Facility contains customary events of default (subject to customary grace periods, cure rights and materiality thresholds), including, among others, failure to pay principal, interest or fees, violation of covenants, material inaccuracy of representations and warranties, cross-default and cross-acceleration of material indebtedness, certain bankruptcy and insolvency events, certain judgments, certain ERISA events and a change of control.

Following an event of default under the \$250 Million Secured Revolving Credit Facility, the Administrative Agent and the Lenders would be entitled to take various actions, including the acceleration of amounts due under the \$250 Million Secured Revolving Credit Facility and seek other remedies that may be taken by secured creditors.

The outstanding principal amount of all revolving credit loans, together with accrued and unpaid interest thereon, will be due and payable on January 28, 2016.

In connection with the January 2011 closing of the \$250 Million Secured Revolving Credit Facility, the Company also settled the two interest rate swaps at a total cost of \$0.5, which was included in Other (expense) income, net in the Company s consolidated statement of operations for the six months ended June 30, 2011. The Company also wrote-off \$1.1 in unamortized debt issuance costs associated with the Secured Credit Facility, which was also included in Other (expense) income, net in the Company s consolidated statement of operations for the six months ended June 30, 2011.

As of June 30, 2012, \$195.0 was available for borrowings under the \$250 Million Secured Revolving Credit Facility.

The Company was in compliance with all of its debt covenants as of June 30, 2012.

On July 2, 2012, in conjunction with the closing of the Merger, the Company repaid in full and terminated the \$250 Million Secured Revolving Credit Facility. See Note 14, Merger Agreement with Zayo Group, LLC.

## Secured Credit Facility

On February 29, 2008, the Company, excluding certain foreign subsidiaries, entered into a Credit and Guaranty Agreement (as amended, the Credit Agreement ) providing for a \$60.0 senior secured credit facility (the Secured Credit Facility ), consisting of an \$18.0 revolving credit facility (the Revolver ) and a \$42.0 term loan facility (the Term Loan ), which was comprised of \$24.0 advanced at closing and up to \$18.0 of which originally could be drawn within nine months of closing at the Company s option (the Delayed Draw Term Loan ). The Secured Credit Facility was secured by substantially all of the Company s domestic assets. In September 2008, the Delayed Draw Term Loan option, which was originally scheduled to expire on November 25, 2008, was extended to June 30, 2009 and then subsequently extended to December 31, 2009. The Revolver and the Term Loan each had a term of five years from February 29, 2008. The Company paid an upfront fee of 1.5% (\$0.9) of the total amount of the Secured Credit Facility and paid \$0.3 to its unaffiliated third party financial advisors who assisted the Company. The Company was also liable for an unused commitment fee of 0.75% per annum. Interest accrued at 30 day LIBOR, plus the applicable margin of 3% effective September 30, 2008. Additionally, the Company was originally required to maintain an unrestricted cash balance at all times of at least \$20.0. On February 29, 2008, the Company received proceeds, pursuant to the Term Loan of \$24.0, less debt issuance costs.

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The Company s ability to draw upon the available commitments under the Revolver was subject to compliance with all of the covenants contained in the Credit Agreement and the Company s continued ability to make certain representations and warranties. Among other things, these covenants imposed limits on annual capital expenditures (through 2010), provided that the Company s net total funded debt ratio could not at any time exceed a specified amount and required that the Company maintained a minimum consolidated fixed charges coverage ratio. In addition, the Credit Agreement prohibited the Company from paying dividends (other than in its own shares or other equity securities) and from making certain other payments, including payments to acquire the Company s equity securities other than under specified circumstances, which include the repurchase of the Company s equity securities from employees and directors in an aggregate amount not to exceed \$15.0. The Company obtained a waiver from the Lenders to effectuate the dividend paid in December 2010.

On September 26, 2008, the Company executed a joinder agreement to the Secured Credit Facility that added an additional lender and increased the amount of the Secured Credit Facility to \$90.0 effective October 1, 2008; the Revolver increased to \$27.0, the Term Loan increased to \$36.0 and the available Delayed Draw Term Loan increased to \$27.0. In connection with the joinder agreement, the Company paid a \$0.45 fee at closing and an aggregate of \$0.25 of advisory fees. The additional amount of the Term Loan of \$12.0 was advanced on October 1, 2008.

Effective August 4, 2008, the Company entered into a swap arrangement under which it fixed its borrowing costs with respect to the \$24.0 (original principal) Term Loan outstanding for three years at 3.65%, plus the applicable margin of 3.25%, which was reduced to 3.00% on September 30, 2008. On November 14, 2008, the Company entered into a swap arrangement under which it fixed its borrowing costs with respect to the additional \$12.0 (original principal) under the Term Loan borrowed on October 1, 2008 for three years at 2.635% per annum, plus the applicable margin of 3.00%.

On June 29, 2009, the Company and the Lenders entered into an amendment to the Credit Agreement, which extended the availability of the Delayed Draw Term Loan commitments from June 30, 2009 to December 31, 2009, and provided for the reduction of these commitments by \$0.81 on each of June 30, 2009, September 30, 2009 and December 31, 2009. In addition, the Company s obligation to maintain a minimum balance of \$20.0 in cash deposits at all times was eliminated.

On December 31, 2009, the Company borrowed \$24.57 under the Delayed Draw Term Loan. The Delayed Draw Term Loan provided for interest and payment terms similar to the Term Loan.

The Term Loan provided for monthly payments of interest and quarterly installments of principal of \$1.08, which commenced on June 30, 2009. The quarterly installment of principal increased to \$1.89 beginning March 31, 2010 to take into consideration the Delayed Draw Term Loan repayment schedule.

The Term Loan and the Delayed Draw Term Loan, plus accrued interest, totaling \$49.9 were repaid on January 28, 2011 upon the closing of the \$250 Million Secured Revolving Credit Facility.

## **NOTE 5: INCOME TAXES**

Income taxes have been provided based upon the tax laws and rates in the countries in which operations are conducted and income is earned. The provision for income taxes for the three and six months ended June 30, 2012 and 2011 are as follows:

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	Thre	Three Months Ended June 30,			Six Months Ended June 30,			
	2	012	2	2011	2	2012	2	2011
Federal	\$	6.5	\$	9.1	\$	16.1	\$	16.7
State		1.7		1.6		3.6		3.0
Foreign		0.7		0.4		1.6		1.1
-								
Total provision for income taxes	\$	8.9	\$	11.1	\$	21.3	\$	20.8

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At the end of each interim period, the Company estimates the annual effective tax rate and applies that rate to its ordinary year to date earnings. The tax expense or benefit related to significant, unusual or extraordinary items that will be separately reported or reported net of their related tax effect, and are individually computed, are recognized in the interim period in which those items occur. In addition, the effect of changes in enacted tax laws or rates or tax status is recognized in the interim period in which the change occurs.

The computation of the annual estimated effective tax rate at each interim period requires certain estimates and significant judgment including, but not limited to, the expected operating income for the year, projections of the proportion of income earned and taxed in various jurisdictions, permanent and temporary differences, and the likelihood of recovering deferred tax assets generated in the current year. The accounting estimates used to compute the provision for income taxes may change as new events occur, more experience is acquired, additional information is obtained or as the tax environment changes.

For the three months ended June 30, 2012 and 2011, the consolidated effective income tax rates were approximately 42.6% and 40.6, respectively. For the six months ended June 30, 2012 and 2011, the effective income tax rates were approximately 41.3% and 40.5%, respectively. The effective tax rates in the U.K. for the six months ended June 30, 2012, based upon consolidated pre-tax income in the U.K., was approximately 27.4%. AboveNet Communications UK Limited ( ACUK ) receives no benefit from the operating loss generated by AboveNet Communications Europe Limited ( ACE ), which files its U.K. income tax return on a stand alone basis. ACE is a foreign disregarded entity whose operating results are consolidated with the U.S. for federal income tax reporting purposes.

As part of the Company s evaluation of deferred tax assets in the fourth quarter of 2011, the Company recognized a non-cash tax benefit of \$9.2 at December 31, 2011 relating to the reduction of certain valuation allowances established with respect to deferred tax assets in the U.S. and the U.K. The Company believes it is more likely than not that it will utilize these assets to reduce or eliminate tax payments in future periods. The Company s evaluation encompassed (i) a review of its recent history of profitability in the U.S. and U.K. for the past three years; (ii) a review of internal financial forecasts demonstrating its expected capacity to utilize deferred tax assets; and (iii) a reassessment of tax benefits recognition under FASB ASC 740.

## NOTE 6: INCOME PER SHARE OF COMMON STOCK

Basic net income per common share is computed as net income divided by the weighted average number of shares of Common Stock outstanding for the period. Total weighted average shares utilized in computing basic net income per share of Common Stock were 26,282,486 and 25,818,689 for the three months ended June 30, 2012 and 2011, respectively. Total weighted average shares utilized in computing diluted net income per share of Common Stock were 27,114,859 and 26,837,305 for the three months ended June 30, 2012 and 2011, respectively. Dilutive securities include options to purchase shares of Common Stock, restricted stock units and stock warrants. For each of the three months ended June 30, 2012 and 2011, there were no potentially dilutive securities excluded from the calculation of diluted net income per share of Common Stock. For the six months ended June 30, 2012 and 2011, total weighted average shares utilized in computing basic net income per share of Common Stock were 26,270,912 and 25,811,337, respectively. For the six months ended June 30, 2012 and 2011, total weighted average shares utilized in computing diluted net income per share of Common Stock were 27,110,795 and 26,805,236, respectively. For each of the six months ended June 30, 2012 and 2011, there were no potentially dilutive securities excluded from the calculation of diluted net income per share of Common Stock.

# NOTE 7: STOCK-BASED COMPENSATION

2011 Equity Incentive Plan, 2008 Equity Incentive Plan and 2003 Plan

On May 11, 2011, the Board of Directors of the Company adopted the AboveNet, Inc. 2011 Equity Incentive Plan (the 2011 Plan ), which provides for the availability of a maximum of 1,600,000 shares of Common Stock

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to be awarded to the Company s employees (including officers), directors and consultants in the form of restricted stock unit awards, restricted stock awards, incentive stock options, non-qualified stock options, stock appreciation rights, performance-based awards and other stock- or cash-based awards. The 2011 Plan was approved by the Company s stockholders at the Company s 2011 Annual Meeting of Stockholders held on June 23, 2011. The 2011 Plan will be administered by the Compensation Committee, which will, in its sole discretion, determine which individuals may participate in the 2011 Plan and the type, extent and terms of the awards to be granted. The number of shares available for grant and the terms of outstanding grants are subject to adjustment for stock splits, stock dividends and other capital adjustments. As of June 30, 2012, 405,300 shares of Common Stock were reserved pursuant to outstanding restricted stock units and 1,194,700 shares of Common Stock were available for future grants.

On August 29, 2008, the Board of Directors of the Company approved the Company s 2008 Plan. The 2008 Plan is administered by the Company s Compensation Committee. Any employee, officer, director or consultant of the Company or subsidiary of the Company selected by the Compensation Committee is eligible to receive awards under the 2008 Plan. Stock options, restricted and unrestricted stock, restricted and unrestricted stock units and stock appreciation rights may be awarded to eligible participants on a stand alone, combination or tandem basis. 1,500,000 shares of Common Stock were initially reserved for issuance pursuant to awards granted under the 2008 Plan. The number of shares available for grant and the terms of outstanding grants are subject to adjustment for stock splits, stock dividends and other capital adjustments. Under the 2008 Plan, as of June 30, 2012, 957,637 shares of Common Stock were issued pursuant to the delivery of vested restricted stock units (including shares repurchased by the Company), 5,288 shares of Common Stock had been issued pursuant to the exercise of options to purchase shares of Common Stock, 9,281 shares of Common Stock were issued pursuant to the Option Dividend (as such term is defined in Note 8, Shareholders Equity Dividends, below) on December 20, 2010, 374,977 shares of Common Stock were reserved pursuant to outstanding restricted stock units, 4,712 shares of Common Stock were reserved pursuant to outstanding options to purchase shares of Common Stock and 148,105 shares of Common Stock were available for future grants.

On September 8, 2003, the 2003 Plan became effective. Under the 2003 Plan, the Company was authorized to issue, in the aggregate, share-based awards of up to 2,129,912 shares of Common Stock to employees, directors and consultants who were selected to participate. The number of shares available for grant and the terms of outstanding grants are subject to adjustment for stock splits, stock dividends and other capital adjustments. Under the 2003 Plan, as of June 30, 2012, 1,169,432 shares of Common Stock had been issued pursuant to vested restricted stock units (including shares repurchased by the Company), 862,166 shares of Common Stock had been issued pursuant to options exercised to purchase shares of Common Stock, 63,936 shares of Common Stock were reserved pursuant to outstanding vested options to purchase shares of Common Stock and 34,378 shares of Common Stock were cancelled. No shares are available for future grants under the 2003 Plan.

Stock-based compensation expense for each period presented relates to share-based awards granted under the 2011 Plan described above, the 2008 Plan described above and the 2003 Plan described above, as applicable, and reflects awards outstanding during the applicable period, including awards granted both prior to and during such period.

# Stock Options

There were no options to purchase shares of Common Stock granted during each of the three and six months ended June 30, 2012 and 2011. There was no non-cash stock-based compensation expense recognized with respect to options to purchase shares of Common Stock during each of the three and six months ended June 30, 2012 and 2011.

## Restricted Stock Units

On May 21, 2012, pursuant to the 2011 Plan, the Board of Directors of the Company awarded 500 restricted stock units to a certain employee. The fair value of the grant was \$83.23 per share, the closing price of the Common Stock on the New York Stock Exchange on that day. The restricted stock units are scheduled to vest on November 16, 2012.

On April 9, 2012, pursuant to the 2011 Plan, the Board of Directors of the Company awarded 500 restricted stock units to a certain employee. The fair value of the grant was \$82.89 per share, the closing price of the Common Stock on the New York Stock Exchange on that day. The restricted stock units are scheduled to vest on November 16, 2012.

On February 1, 2012, pursuant to the 2011 Plan, the Board of Directors of the Company awarded 12,000 restricted stock units to certain employees. The fair value of the grants was \$70.19 per share, the closing price of the Common Stock on the New York Stock Exchange on that day. The restricted stock units are scheduled to vest 5,000, 4,000 and 3,000 on November 16, 2012, November 16, 2013 and November 16, 2014, respectively.

On December 1, 2011, pursuant to the 2011 Plan, the Board of Directors of the Company awarded 381,200 restricted stock units to certain employees, including 3,000 each to the five non-employee members of the Board of Directors and an aggregate 152,000 restricted stock units to the Company s named executive officers as follows:

Name	Total
William G. LaPerch	65,000
Rajiv Datta	45,000
Joseph P. Ciavarella	21,000
Robert Sokota	21,000

The fair value of the grants was \$59.49 per share, the closing price of the Common Stock on the New York Stock Exchange on that day. The restricted stock units are scheduled to vest 127,059, 127,059 and 127,082 on November 16, 2012, November 16, 2013 and November 16, 2014, respectively.

On August 26, 2011, pursuant to the 2011 Plan, the Board of Directors of the Company awarded 15,000 restricted stock units to Mr. Nicholas Ridolfi, who became the Company s Senior Vice President for Sales and a named executive officer on July 25, 2011. The fair value of the grant was \$57.54 per share, the closing price of the Common Stock on the New York Stock Exchange on that day. The restricted stock units are scheduled to vest 10,000 shares on November 16, 2012 and 5,000 shares on November 16, 2013.

On January 25, 2011, pursuant to the 2008 Plan, the Company granted an aggregate 213,100 restricted stock units, of which 190,000 were granted to the Company s named executive officers as follows (including the 15,000 restricted stock units granted to Mr. Datta in connection with his appointment as Chief Operating Officer):

Name	Total
William G. LaPerch	65,000
Rajiv Datta	60,000
Joseph P. Ciavarella	21,000
Robert Sokota	21,000
John Jacquay	23,000

The fair value of each restricted stock unit granted was \$59.25, the closing price of the Common Stock on the New York Stock Exchange on January 25, 2011. The 213,100 restricted stock units were originally scheduled to vest as follows: 15,000 on November 16, 2011; 132,066 on November 16, 2012; and 66,034 on November 16, 2013. Mr. Jacquay s restricted stock units that were scheduled to vest in 2012 and 2013 were forfeited upon his resignation effective December 31, 2011. An additional 21,000 restricted stock units granted in 2011 were forfeited in 2011.

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On September 8, 2011, 222,008 restricted stock units originally granted on September 8, 2008 vested. On November 15, 2011, 58,000 restricted stock units vested, 16,000 of which were granted on September 8, 2008 and 42,000 of which were granted on October 27, 2008. These restricted stock units were delivered on November 15, 2011. Additionally, 42,000 restricted stock units granted on September 8, 2008 and originally scheduled to vest on September 8, 2011 were forfeited in 2011.

The Company recognized non-cash stock-based compensation expense related to restricted stock units of \$6.4 and \$6.8 for the three months ended June 30, 2012 and 2011, respectively, which had the effect of decreasing net income by \$0.15 per basic share of Common Stock and by \$0.14 per diluted share of Common Stock for the three months ended June 30, 2012 and by \$0.16 per basic share of Common Stock and by \$0.15 per diluted share of Common Stock for the three months ended June 30, 2011. The Company recognized non-cash stock-based compensation expense related to restricted stock units of \$13.1 and \$13.8 for the six months ended June 30, 2012 and 2011, respectively, which had the effect of decreasing net income by \$0.30 per basic share of Common Stock and by \$0.29 per diluted share of Common Stock for the six months ended June 30, 2012 and by \$0.32 per basic share of Common Stock and by \$0.31 per diluted share of Common Stock for the six months ended June 30, 2011.

Additionally, during the six months ended June 30, 2012, the Company delivered 15,246 shares of Common Stock to its Chief Executive Officer, William LaPerch, pursuant to the 14,000 vested performance-based restricted stock units granted to him in September 2008 and 1,246 restricted stock units granted pursuant to the RSU Dividend (as such term is defined in Note 8, Shareholders Equity Dividends, below).

# NOTE 8: SHAREHOLDERS EQUITY

## **Dividends**

In November 2010, the Company obtained waivers from its lenders (Societe Generale, SunTrust Bank and CIT Lending Services Corporation) to permit a \$5.00 per share dividend. On November 23, 2010, we announced that its Board of Directors declared a special one-time cash dividend of \$5.00 per share on its Common Stock (the Special Cash Dividend ). The Special Cash Dividend was paid on December 27, 2010 to the stockholders of record at the close of business on December 6, 2010. The aggregate amount of the payment made in connection with the Special Cash Dividend was approximately \$129.0. On December 20, 2010, the Company s Board of Directors granted restricted stock units (the RSU Dividend ) to holders of unvested restricted stock units on the record date of the Special Cash Dividend in order to provide these holders with an amount that approximated the value of the Special Cash Dividend. In total, the Company granted 40,508 restricted stock units pursuant to the RSU Dividend, of which up to 1,246 restricted stock units vested in February 2011 based upon the achievement of certain performance targets established for fiscal year 2010, 28,656 restricted stock units are scheduled to vest on November 15, 2011, 9,360 are scheduled to vest November 16, 2011 and up to 1,246 restricted stock units are scheduled to vest on or before March 15, 2012 based upon the achievement of certain performance targets established for fiscal year 2011.

Additionally, on December 20, 2010, the Company s Board of Directors granted shares of Common Stock (the Option Dividend ) to holders of vested unexercised options to purchase shares of Common Stock in order to provide these holders with an amount that approximated the value of the Special Cash Dividend. On December 27, 2010, the Company delivered 9,281 shares of Common Stock pursuant to the Option Dividend. Additionally, the Company paid cash to one former employee and to the estate of one deceased employee totaling \$0.007. In the fourth quarter of 2010, the Company recorded stock-based compensation expense of \$0.5 in connection with the Option Dividend.

# Stock Split

On August 3, 2009, the Board of Directors of the Company authorized a two-for-one Common Stock split, effected in the form of a 100% stock dividend, which was distributed on September 3, 2009. Each shareholder of record on August 20, 2009 received one additional share of Common Stock for each share of Common Stock

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held on that date. All share and per share information for prior periods, including warrants, options to purchase shares of Common Stock, restricted stock units, warrant and option exercise prices, shares reserved under the 2003 Plan and the 2008 Plan, weighted average fair value of options granted, Common Stock and additional paid-in capital accounts on the consolidated balance sheets and consolidated statement of shareholders equity, have been retroactively adjusted, where applicable, to reflect the two-for-one stock split.

## Amendment to the Company s Amended and Restated Certificate of Incorporation

On June 24, 2010, the Company s stockholders approved an amendment to the Company s Amended and Restated Certificate of Incorporation (the Amendment) to increase the number of authorized shares of its Common Stock from 30 million to 200 million. The number of authorized shares of preferred stock remained at 10 million.

The increase in the number of the Company s authorized shares of Common Stock could have an anti-takeover effect by discouraging or hindering efforts to acquire control of the Company. The Company would be able to use the additional shares to oppose a hostile takeover attempt or delay or prevent changes in control or management of the Company. This was not the intent of the Board of Directors in adopting the Amendment, nor has the Amendment been adopted in response to any known threat to acquire control of the Company.

The increase in the authorized shares of Common Stock became effective upon the filing of the Amendment with the Secretary of State of the State of Delaware on June 24, 2010.

# Rights Agreement

On August 3, 2006, the Company entered into a Rights Agreement (the Rights Agreement ) with American Stock Transfer & Trust Company, as rights agent, which was amended and restated on August 3, 2009 and subsequently amended as of January 26, 2010 and March 18, 2012 (as amended, the Amended and Restated Rights Agreement ). The Amended and Restated Rights Agreement was ratified by the Company s stockholders at its annual meeting on June 24, 2010. As a result, the Rights (as defined below) under the Amended and Restated Rights Agreement will remain in effect until August 7, 2012, unless sooner terminated by the Company s Board of Directors. The following description of the Amended and Restated Rights Agreement does not purport to be complete and is qualified in its entirety by reference to the Amended and Restated Rights Agreement included as Exhibit 4.1 to the Company s Current Report on Form 8-K filed with the SEC on August 3, 2009, the Amendment to Amended and Restated Rights Agreement, dated as of January 26, 2010, between AboveNet, Inc. and American Stock Transfer & Trust Company, LLC included as Exhibit 4.1 to the Company s Current Report on Form 8-K filed with the SEC on January 28, 2010 and the Second Amendment to the Amended and Restated Rights Agreement, dated as of March 18, 2012, between AboveNet, Inc. and American Stock Transfer & Trust Company, LLC included as Exhibit 4.6 to the Company s Current Report on Form 8-K filed with the SEC on March 19, 2012.

In connection with the initial Rights Agreement, the Company s Board of Directors declared a dividend distribution of one preferred share purchase right (a Right) for each then outstanding share of Common Stock. The dividend was paid on August 7, 2006 to the stockholders of record on that date.

Until the earlier to occur of (i) the date that is 10 days following the date of a public announcement that a person, entity or group of affiliated or associated persons have acquired beneficial ownership of 15% or more of the outstanding shares of Common Stock (an Acquiring Person ) or (ii) 10 business days (or such later date as may be determined by action of the Company s Board of Directors prior to such time as any person or entity becomes an Acquiring Person) following the commencement of, or announcement of an intention to commence, a tender offer or exchange offer the consummation of which would result in any person or entity becoming an Acquiring Person (the

earlier of such dates being called the Distribution Date ), the Rights will be evidenced by the Common Stock certificates or book-entry shares.

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The Rights are not exercisable until the Distribution Date. Each Right, upon becoming exercisable, will entitle the holder to purchase from the Company a specified fraction of a share of the Company s Series A Junior Participating Preferred Stock (the Preferred Shares ) at the then effective purchase price. The Rights will expire on August 7, 2012, unless earlier redeemed or exchanged.

The number of outstanding Rights and the number of Preferred Shares issuable upon exercise of the Rights are also subject to adjustment in the event of a stock split of the Common Stock or a stock dividend on the Common Stock payable in Common Stock or subdivisions, consolidation or combinations of the Common Stock occurring, in any case, prior to the Distribution Date. The purchase price payable and the number of Preferred Shares or other securities or other property issuable upon exercise of the Rights are subject to adjustment from time to time to prevent dilution as described in the Amended and Restated Rights Agreement. As a result of the Company s stock split discussed above, appropriate adjustments under the Amended and Restated Rights Agreement have been made.

In the event that any person or group of affiliated or associated persons becomes an Acquiring Person, proper provision will be made so that each holder of a Right, other than Rights beneficially owned by the Acquiring Person and its associates and affiliates (which will thereafter be void), will have the right to receive upon exercise, in lieu of Preferred Shares, that number of shares of Common Stock having a market value of two times the then effective exercise price of the Right (or, if such number of shares is not and cannot be authorized, the Company may issue Preferred Shares, cash, debt, stock or a combination thereof in exchange for the Rights).

In the event that the Company is acquired in a merger or other business combination transaction or 50% or more of its consolidated assets or earning power are sold to an Acquiring Person, its associates or affiliates or certain other persons, proper provision will be made so that each holder of a Right, other than Rights beneficially owned by the Acquiring Person and its associates and affiliates (which will thereafter be void), will thereafter have the right to receive, upon the exercise thereof at the then current exercise price of the Right, in lieu of Preferred Shares, that number of shares of Common Stock of the acquiring company which at the time of such transaction will have a market value of two times the then effective exercise price per Right.

At any time after a person becomes an Acquiring Person and prior to the acquisition by such Acquiring Person of 50% or more of the outstanding shares of Common Stock, the Company may exchange the Rights (other than Rights owned by such Acquiring Person or group which have become void), in whole or in part, at an exchange ratio of one share of Common Stock per Right (or, at the election of the Company, the Company may issue cash, debt, stock or a combination thereof in exchange for the Rights), subject to adjustment.

At any time prior to the earlier of (i) such time that a person has become an Acquiring Person or (ii) the final expiration date, the Company may redeem all, but not less than all, of the outstanding Rights at a price of \$0.005 per Right (the Redemption Price ). The Rights may also be redeemed at certain other times as described in the Amended and Restated Rights Agreement. Immediately upon any redemption of the Rights, the right to exercise the Rights will terminate and the only right of the holders of Rights will be to receive the Redemption Price.

The terms of the Rights may be amended by the Company s Board of Directors without the consent of the holders of the Rights, except that from and after such time as the rights are distributed no such amendment may adversely affect the interest of the holders of the Rights other than the interests of an Acquiring Person or its affiliates or associates.

Until a Right is exercised, the holder thereof, as such, will have no rights as a stockholder of the Company, including, without limitation, the right to vote or to receive dividends.

The March 18, 2012 amendment to the Rights Agreement permits the execution of the Merger Agreement (as such term is defined in Note 14, Merger Agreement with Zayo Group, LLC, below) and the performance and consummation of the transactions contemplated by the Merger Agreement, including the Merger (as such term is defined in Note 14, Merger Agreement with Zayo Group, LLC, below), without triggering the provisions of the Rights Agreement. See Note 14, Merger Agreement with Zayo Group, LLC.

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#### Repurchase Program

On December 7, 2011, the Board of Directors of the Company authorized a share repurchase program of up to \$200.0 of the Common Stock through December 31, 2012 (the Repurchase Program ). The Board also authorized management to enter into one or more prearranged stock repurchase plans under Rule 10b5-1 of the Securities Act of 1934 in connection with the Repurchase Program.

Through June 30, 2012, the Company purchased 41,157 shares pursuant to the Repurchase Program at a cost of \$2.7, of which 11,700 shares were purchased during the three months ended March 31, 2012 at an aggregate cost of \$0.8.

### 2010 Employee Stock Purchase Plan

On June 24, 2010, the Company s stockholders approved the AboveNet, Inc. 2010 Employee Stock Purchase Plan, which was adopted by the Board of Directors on April 28, 2010 (as amended, the Stock Purchase Plan ). The Stock Purchase Plan is administered by the Compensation Committee of the Board of Directors. The aggregate number of shares of Common Stock that may be issued pursuant to the Stock Purchase Plan is 300,000, subject to increase or decrease by reason of stock splits, reclassifications, stock dividends, or similar corporate events as determined by the Compensation Committee.

### Eligibility and Participation

All employees of the Company, or any of its designated subsidiaries, who have completed at least ninety (90) days of employment on or before the first day of the applicable offering period are eligible to participate in the Stock Purchase Plan, subject to certain limitations imposed by the Internal Revenue Code and certain other limitations set forth in the Stock Purchase Plan. An employee may not participate in the Stock Purchase Plan if, immediately after he or she joined, he or she would own stock and/or hold rights to purchase stock possessing 5% or more of the total combined voting power or value of all classes of stock of the Company or of any subsidiary of the Company. Officers of the Company that are subject to the reporting requirements of Section 16(a) under the Securities Exchange Act of 1934 (the Exchange Act ) are also not eligible to participate. The Stock Purchase Plan also limits an employee s rights to purchase stock under all employee stock purchase plans (those subject to Section 423 of the Internal Revenue Code) of the Company and its subsidiaries so that such rights may not accrue at a rate that exceeds \$0.025 of fair market value of such stock (determined as of the first day of the offering period) for each calendar year in which such right to purchase stock is outstanding at any time. In addition, no employee may purchase more than 200 shares of Common Stock under the Stock Purchase Plan in any offering period. Employees may withdraw from the Stock Purchase Plan at any time prior to the end of the then current offering period. As of December 31, 2011, the Company had a total of approximately 700 employees who were eligible to participate in the Stock Purchase Plan.

### Offering Periods; Purchase Price

The Stock Purchase Plan operates by a series of offering periods of approximately 10 months in duration commencing on each January 16 and ending on November 15 (except that the 2010 offering period was from September 1, 2010 to November 15, 2010). The purchases are made for participants at the end of each offering period by applying payroll deductions accumulated over the course of the offering period towards such purchases. The payroll deductions accumulated over the course of the offering period are included in Accrued expenses in the Company's consolidated balance sheet. The price at which these purchases will be made will equal 85% of the lesser of the fair market value of the Common Stock as of the first day of the offering period or the fair market value on the last day of the offering period.

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### 2012, 2011 and 2010 Offering Periods

117 employees are participating in the January 16, 2012 to November 16, 2012 offering period. Payroll withholdings to make purchases are scheduled to be \$0.6 over the 2012 offering period, of which \$0.1 and \$0.3 was withheld during the three and six months ended June 30, 2012. 108 employees participated in the January 16, 2011 to November 15, 2011 offering period. Payroll withholdings to make purchases were \$0.6 over the 2011 offering period. 86 employees participated in the September 1, 2010 to November 15, 2010 offering pursuant to which \$0.2 was withheld over the 2010 offering period. The Company follows FASB Technical Bulletin No. 97-1, Accounting under Statement 123 for Certain Employee Stock Purchase Plans with a Look-Back Option, (now known as FASB ASC 718) and SFAS No. 123(R) (also now known as FASB ASC 718) to account for the Stock Purchase Plan. Because the Stock Purchase Plan provides for a discount greater than 5%, it is a compensatory plan and qualifies for fair value accounting. Accordingly, the fair market value of the grant is calculated as of the grant date in accordance with SFAS No. 123(R). Additionally, the fair value of the look-back option is calculated on a similar basis. The Company also estimates future forfeitures (withdrawals) from the Stock Purchase Plan as provided under FASB ASC 718. The Company recognized non-cash stock-based compensation expense with respect to the Stock Purchase Plan of \$0.03 and \$0.06 for the three and six months ended June 30, 2012, respectively, and \$0.04 and \$0.07 for the three and six months ended June 30, 2011, respectively. The Company issued 12,288 shares with respect to the 2011 Offering Period. The Company issued 4,414 shares of Common Stock with respect to the 2010 offering period.

#### **NOTE 9: LITIGATION**

The Company is subject to various legal proceedings and claims which arise in the normal course of business. The Company evaluates, among other things, the degree of probability of an unfavorable outcome and ability to estimate the amount of potential loss. The Company does not anticipate that the outcome of such matters (or the other matters described below) will have a material adverse effect on its business, financial condition or results of operations.

#### Global Voice Networks Limited (GVN)

AboveNet Communications UK Limited, the Company s U.K. operating subsidiary ( ACUK ), was a party to a duct purchase and fiber lease agreement (the Duct Purchase Agreement ) with EU Networks Fiber UK Ltd, formerly GVN. A dispute between the parties arose regarding the extent of the network duct that was sold and fiber that was leased to GVN pursuant to the Duct Purchase Agreement. As a result of this dispute, in 2006, GVN filed a claim against ACUK in the High Court of Justice in London seeking ownership of the disputed portion of the network duct, the right to lease certain fiber and associated damages. In December 2007, the court ruled in favor of GVN with respect to the disputed duct and fiber. In early February 2008, ACUK delivered most of the disputed duct and fiber to GVN. Additionally, under the original ruling, the Company was also required to construct the balance of the disputed duct and fiber and deliver it to GVN pursuant to a schedule ordered by the court. Additional portions of the disputed duct and fiber were constructed and subsequently delivered and other portions are scheduled for delivery. The Company also had certain repair and maintenance obligations that it must perform with respect to such duct. GVN was also seeking to enforce an option requiring ACUK to construct 180 to 200 chambers for GVN along the network. In June 2008, the Company paid \$3.0 in damages pursuant to the liability trial. Additionally, the Company reimbursed GVN \$1.8 for legal fees. Additionally, the Company s legal fees aggregated \$2.4. Further, the Company has incurred or is obligated for costs totaling \$2.7 to build additional network. In early August 2008, the Company reached a settlement agreement under which the Company paid GVN \$0.6 and agreed to provide additional construction of duct at an estimated cost of \$1.2 and provide GVN limited additional access to ACUK s network. GVN and ACUK provided mutual releases of all claims against each other, including ACUK s repair obligation and chamber construction obligations discussed above. The Company recorded a loss on litigation of \$11.7 at December 31, 2007. Through December 31, 2010, the Company paid \$10.9 in connection with this litigation. During 2010, the

Company recorded an additional provision of \$0.9 to record additional expenses for repairs covered by the settlement. The obligations were

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denominated in British pounds, and accordingly, the amounts have been adjusted for changes in currency translation rates as appropriate. The Company has a remaining accrual balance of \$0.7 relating to this litigation included in the Company s consolidated balance sheets at both June 30, 2012 and December 31, 2011.

### **Employment Contract Termination**

On July 11, 2011, the Company terminated the employment of Douglas Jendras, its former Senior Vice President of Operations. On August 3, 2011, Mr. Jendras filed a complaint in the United States District Court for the Southern District of New York alleging breach of his employment contract and seeking damages of \$0.4 for salary and benefits and approximately \$4.6 and specific performance with respect to 66,738 restricted stock units that were cancelled in connection with the termination of Mr. Jendras employment, plus recovery of legal fees and costs, and punitive damages. On September 30, 2011, the Company filed an answer to the complaint. The Company believes it has meritorious defenses that it intends to pursue vigorously.

### Litigation Relating to the Merger

On March 22, 2012 and March 28, 2012, two class actions on behalf of the stockholders of the Company, respectively styled Raul v. LaPerch, et al., Index. No. 54232/2012 (the Raul Action), and Wachsler v. AboveNet Inc., et al., Index No. 54662/2012 (the Wachsler Action ), were filed in the Supreme Court for the State of New York, County of Westchester. On March 30, 2012, a class action on behalf of the stockholders of the Company, styled Miramar Firefighters Pension Fund v. AboveNet, Inc., Case No. 7376, was filed in the Court of Chancery of the State of Delaware (the Delaware action, and together with the Raul Action and the Wachsler Action, the Actions ). The Actions name as defendants the Company, Zayo Group, LLC and the members of the Company s Board of Directors, Jeffrey Brodsky, Michael J. Embler, William LaPerch, Richard Postma, Richard Shorten, Jr. and Stuart Subotnick. The Raul Action and Delaware Action also name Voila Sub, Inc. as a defendant. The Actions allege that the members of the Company s Board of Directors violated their fiduciary duties to the Company s stockholders in connection with the Merger, The Raul Action and the Delaware Action further allege that the Company, Zayo Group, LLC and Voila Sub, Inc. aided and abetted those purported breaches, and the Wachlser Action further alleges that Company and Zayo Group, LLC aided and abetted those purported breaches. On April 17, 2012, the plaintiffs in the Delaware action filed an Amended Verified Class Action Complaint adding additional allegations in support of their breach of fiduciary duty claims, and on April 18, 2012 filed motions to expedite proceedings and for a preliminary injunction. On April 21, 2012, an Amended Class Action Complaint was filed in the Raul Action. On April 27, 2012, the parties in the Raul Action and the Wachsler Action filed stipulations providing that all further proceedings related to the merger would take place in the Delaware action and that the Raul Action and the Wachsler Action would be stayed through and including June 20, 2012. The stipulations also provided that all motions filed in either action would be adjourned. The Court approved these stipulations on April 30, 2012. On April 30, 2012, the defendants in the Delaware action filed a stipulated order and case management schedule. This order reflects, among other things, the parties agreement that the defendants will provide certain limited discovery to the plaintiffs. The Actions seek, among other things, an order enjoining the Merger as well as unspecified damages. The defendants deny the allegations in the Actions and intend to defend the Actions vigorously. See Note 14, Merger Agreement with Zayo Group, LLC.

From time to time, other legal matters in which the Company may be named as a defendant arise in the normal course of its business activities. The resolution of these legal matters against the Company cannot be accurately predicted. The Company does not anticipate that the outcome of such matters (or the other matters described above) will have a material adverse effect on its business, financial condition or results of operations.

#### NOTE 10: RELATED PARTY TRANSACTIONS

A member of the Company s Board of Directors, Richard Postma, is also the Co-Chairman, Chief Executive Officer and co-founder of a telecommunications company. The Company sold services and/or material in the normal course of business to this telecommunications company in the amount of \$ 0.1 for each of the three

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months ended June 30, 2012 and 2011 and \$0.2 for each of the six months ended June 30, 2012 and 2011. No amounts were outstanding at each of June 30, 2012 and December 31, 2011. Mr. Postma also serves as the Chief Executive Officer of and holds a minority ownership interest in a construction company. The Company purchased certain installation and construction services totaling \$0.002 in 2010, \$0.03 in 2009 and \$0.13 in 2008 from such construction firm. The Company had no purchases from such construction firm for each of the three and six months ended June 30, 2012 and 2011. All activities between the Company and these entities were conducted as independent arms length transactions consistent with similar terms and circumstances with any other customers or vendors. All accounts between the two parties are settled in accordance with invoice terms.

#### **NOTE 11: SEGMENT REPORTING**

SFAS No. 131, Disclosures about Segments of an Enterprise and Related Information, (now known as FASB ASC 280-10), defines operating segments as components of an enterprise for which separate financial information is available and which is evaluated regularly by the Company s chief operating decision maker in deciding how to assess performance and allocate resources. The Company operates its business as one operating segment.

### Geographic Information

Below is the Company s revenue based on the location of its entity providing service. Long-lived assets are based on the physical location of the assets. The following table presents revenue and long-lived asset information for geographic areas:

	Thre	Three Months Ended June 30,				Six Months Ended June 30,			
	:	2012		2011		2012		2011	
Revenue									
United States	\$	116.7	\$	107.4	\$	232.2	\$	211.5	
United Kingdom and Others		15.8		12.5		31.3		24.4	
Eliminations		(3.5)		(1.6)		(6.8)		(3.2)	
Consolidated Worldwide	\$	129.0	\$	118.3	\$	256.7	\$	232.7	

		As of			
	June 30, 2012	<b>December 31, 2011</b>			
Long-lived assets					
United States	\$ 588.0	\$	561.7		
United Kingdom and Others	55.1		49.8		
Consolidated Worldwide	\$ 643.1	\$	611.5		

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### NOTE 12: OTHER (EXPENSE) INCOME, NET

Other (expense) income, net consists of the following:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Gain on settlement or reversal of liabilities	\$ 0.5	\$	\$ 0.5	\$
Gain on settlement of insurance claim	0.1		0.1	
(Loss) gain on foreign currency	(0.7)		0.1	0.8
Loss on sale or disposition of property and equipment	(0.1)	(0.1)	(0.1)	(0.1)
Gain on recovery of property taxes previously paid		0.3		0.3
Settlement of interest rate swap agreements and				
write-off of unamortized debt issuance costs				
associated with the repayment of the Secured Credit				
Facility				(1.6)
Other, net	0.1	0.1	0.1	0.2
Total	\$ (0.1)	\$ 0.3	\$ 0.7	\$ (0.4)

### **NOTE 13: COMMITMENTS AND CONTINGENCIES**

#### Appointment of Chief Operating Officer

On January 25, 2011, the Board of Directors of the Company appointed Rajiv Datta, its Senior Vice President and Chief Technology Officer, as the Company s Chief Operating Officer. In connection with this appointment, the Company s Board of Directors approved the increase in Mr. Datta s annual base salary from \$0.3 to \$0.4 and made a special grant to Mr. Datta of 15,000 restricted stock units, all of which vested and were delivered on November 16, 2011.

### **Employment Contracts**

The Company maintains employment agreements with its key executives. The agreements include, among other things, certain change in control and severance provisions.

In September 2008, the Company entered into new employment agreements with each of William G. LaPerch, Chief Executive Officer and President; Mr. Datta; John Jacquay, Senior Vice President, Sales and Marketing and Robert Sokota, Senior Vice President and General Counsel (collectively with Mr. Joseph P. Ciavarella described below, the Named Executive Officers ). Each of the contracts provides for a base rate of compensation, which may increase (but cannot decrease) during the term of the contract. Additionally, each contract provides for incentive cash bonus targets for each of the Named Executive Officers. Each of the Named Executive Officers will generally be entitled to the same benefits offered to the Company s other executives. Each of the employment contracts provides for the payment of severance and the provision of certain other benefits in connection with certain termination events. The employment contracts also include confidentiality, non-compete and assignment of intellectual property covenants by each of the Named Executive Officers.

In October 2008, the Company entered into an employment agreement with Mr. Joseph P. Ciavarella under which Mr. Ciavarella agreed to become the Company s Senior Vice President and Chief Financial Officer. The employment agreement is on substantially the same general terms as the September 2008 employment agreements described above.

The employment agreements were amended effective as of January 25, 2011. These amendments (a) extend the term of each Named Executive Officer s employment agreement from November 16, 2011 through December 31, 2011, subject to automatic extensions for additional one-year periods unless cancelled by any of

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the Named Executive Officers or the Company in writing at least 120 days prior to the end of the applicable term, and (b) clarify that if the Named Executive Officer is employed by the Company on December 31 of the calendar year in which a bonus is being earned, the Named Executive Officer would be entitled to receive any bonus payable for that year. Mr. Datta s employment agreement was also amended to reflect his new title and base salary. The employment agreements with each of Messrs. Ciavarella, Jacquay and Sokota were also amended to clarify that if so determined in the discretion of the Company s Chief Executive Officer, such officer would report to the Company s Chief Operating Officer. As of September 4, 2011, the employment agreements with each of Messrs. LaPerch, Datta, Ciavarella and Sokota automatically renewed for one year terms until December 31, 2012.

On April 27, 2011, the Company and John Jacquay, the Company s Senior Vice President for Sales and Marketing, agreed that Mr. Jacquay would resign from his position as Senior Vice President of Sales and Marketing as of July 15, 2011. Mr. Jacquay continued to be employed by the Company and provided services on other projects through December 31, 2011, the expiration date of his employment agreement with the Company (the Contract Expiration Date ), at which time he separated from the Company. In connection with his separation from the Company on the Contract Expiration Date, Mr. Jacquay forfeited any unvested stock units held by him as of that date. The Company and Mr. Jacquay also agreed that his bonus target amount for 2011 would be \$0.3.

On July 25, 2011, the Company entered into an employment agreement with Mr. Nicholas Ridolfi under which Mr. Ridolfi agreed to become the Company s Senior Vice President for Sales. The employment agreement provides for an annual base salary of \$0.25, a target bonus of \$0.1 for 2011 and \$0.25 for 2012, and a term extending to December 31, 2012. Mr. Ridolfi s employment agreement provides for the payment of severance in connection with certain termination events and includes confidentiality, non-compete and assignment of intellectual property covenants.

Effective November 30, 2011, the Company and each of William G. LaPerch (Chief Executive Officer and President), Rajiv Datta (Chief Operating Officer), Joseph P. Ciavarella (Senior Vice President and Chief Financial Officer) and Robert Sokota (Senior Vice President and General Counsel) entered into amendments to their respective employment agreements providing for the extension of the termination date from December 31, 2012 to December 31, 2013. No other changes to these employment agreements were effected. Each of these employment agreements currently provides that its term shall be automatically extended, unless sooner terminated as provided therein, for successive additional one-year periods, unless at least 120 days prior to the end of the term, the Company or the respective executive has notified the other that the term will not be extended.

### Internal Revenue Service

In September 2008, the Company was notified by the Internal Revenue Service (the IRS) that it was reclassifying certain individuals, classified by the Company as independent contractors, to employees and, accordingly, assessing certain payroll taxes and penalties totaling \$0.3. The Company disputed this position citing relief provided by IRC Section 530 and IRC Section 3509. On January 13, 2009, the IRS made a settlement offer to the Company, which the Company executed on March 10, 2009 and the IRS countersigned on May 11, 2009. Under the terms of the settlement agreement, the Company agreed to pay \$0.015 to the IRS to fully discharge any federal employment tax liability it may have owed for 2005. The IRS agreed not to dispute the classification of such workers for federal employment tax purposes for any period from January 1, 2005 to March 31, 2009. Beginning April 1, 2009, the Company agreed to treat Consultants, as described in the settlement agreement, who perform equivalent duties as employees of the Company as employees. Finally, the Company agreed to extend the statute of limitations with respect to federal employment tax payments for the period covered by the settlement agreement (January 1, 2005 to March 31, 2009) to April 1, 2012.

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#### New York City Franchise Agreement

As a result of certain ongoing litigation with a third party, for several years, the Department of Information Technology and Telecommunications of the City of New York (DOITT) suspended any discussions regarding renewals of telecommunications franchises in the City of New York. As a result, it is the Company s understanding that DOITT has not renewed any recently expired franchise agreement, including the Company s franchise agreement which expired on December 20, 2008. Prior to the expiration of the Company s franchise agreement, the Company sought out and received written confirmation from DOITT that the Company s franchise agreement provides a basis for the Company to continue to operate in the City of New York pending conclusion of renewal discussions. The Company believes that a number of other operators in the City of New York are operating on a similar basis.

DOITT recently issued a solicitation for bids for franchises authorizing the installation of landline facilities in the City of New York s right-of-way for the provision of information services and telecommunication services. Based on the Company s review of the solicitation and its discussion with officials for DOITT, the Company understands that franchises to be issued in connection with the solicitation will replace the existing broadband franchise for services providers in the City of New York. The fees for providers proposed in the solicitation are substantially higher than the franchise fees paid by the Company. The Company will continue its efforts to negotiate a mutually acceptable replacement franchise arrangement with DOITT.

### Capital Investments and Network Expansion

The Company, from time to time, commits capital for, among other things, (i) customer capital (to connect customers to the network); (ii) expansion and improvement of infrastructure; and (iii) equipment. The Company also commits capital for investments in selected markets. In 2010, the Company incurred expenses to open up Denver as a market and expand into Paris, Amsterdam and Frankfurt in Europe. Additionally, the Company connected Miami to its long haul network and received a favorable ruling from the Canadian authorities regarding its ability to lease and light fiber for its operations in Toronto. The Company intends to open Toronto as a market in 2012. The Company may increase its presence in these markets or the Company may develop other markets in the U.S. or internationally. The Company believes it has the liquidity and capacity to execute such plans.

### **Environmental Protection Agency Obligations**

The Company recently became aware of certain reports that the Environmental Protection Agency (the EPA) requires the Company to file. The reports relate to the storage of sulfuric acid, fuel and lead by the Company. The rules governing the EPA reporting provide for penalties for failure to timely file these reports. The rules include provisions that allow companies to voluntarily disclose the failure to file and potentially mitigate penalties otherwise due. The Company has disclosed to the EPA its failure to file in the past and has subsequently made the required filings. The Company believes that under these rules, it can mitigate substantially all of the penalties. Accordingly, the consolidated financial statements included herein do not include an accrual for such penalties as of and for the period ended June 30, 2012.

### NOTE 14: MERGER AGREEMENT WITH ZAYO GROUP, LLC

On March 18, 2012, the Company entered into an Agreement and Plan of Merger (the Merger Agreement ) with Zayo Group, LLC, a Delaware limited liability company ( Parent ), and Voila Sub, Inc., a Delaware corporation and a wholly owned subsidiary of Parent ( Merger Sub ), providing for the merger of Merger Sub with and into the Company (the Merger ), with the Company surviving the Merger as a wholly owned subsidiary of Parent. The Merger Agreement was unanimously approved by the Company s Board of Directors.

At the effective time of the Merger, each share of Common Stock issued and outstanding immediately prior to the effective time (other than shares (i) held in the Company s treasury or held by any wholly-owned subsidiary

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of the Company, (ii) owned by Parent, Merger Sub or any wholly-owned subsidiary of Parent, or (iii) owned by stockholders who have perfected and not withdrawn a demand for appraisal rights under Delaware law) was automatically cancelled and converted into the right to receive \$84.00 in cash (the Per Share Amount ), without interest, on the terms and subject to the conditions set forth in the Merger Agreement.

At the effective time of the Merger, (i) each outstanding option to purchase Common Stock, whether vested or unvested, was converted into cash equal to the amount (if any) by which the Per Share Amount exceeded the exercise price payable under that option, (ii) each outstanding restricted stock unit issued by the Company, whether vested or unvested, was converted into cash equal to the number of shares of the Common Stock subject to that restricted stock unit multiplied by the Per Share Amount, and (iii) if the closing of the Merger occurred prior to the end of the offering period underway under the Stock Purchase Plan, each participant in that offering was paid an amount equal to the product of (x) the amount, if any, by which the Per Share Amount exceeded the applicable exercise price and (y) the number of shares of the Common Stock the participant could purchase with his or her accumulated payroll deductions as of the business day immediately prior to the closing of the Merger at the applicable exercise price.

Parent and Merger Sub obtained equity and debt financing commitments for the transaction contemplated by the Merger Agreement, the proceeds of which was used by Parent to pay the aggregate Per Share Amount and all other amounts, fees and expenses due in connection with the transactions contemplated by the Merger Agreement.

The Company filed its definitive proxy statement with the SEC on May 3, 2012, for a special meeting of stockholders held on June 5, 2012 at which the stockholders voted upon a proposal to adopt the Merger Agreement and certain related proposals. On June 5, 2012, the Company announced that its stockholders had approved the proposal to adopt the Merger Agreement and certain related proposals.

On July 2, 2012, the Company completed its merger (the Merger ) with the Merger Sub, pursuant to the Merger Agreement. Pursuant to the Merger Agreement, Merger Sub merged with and into the Company, with the Company surviving the Merger as a wholly-owned subsidiary of Parent.

In conjunction with the closing of the Merger, the Company repaid in full and terminated its existing Revolving Credit Agreement, dated as of January 28, 2011, and as amended by the First Amendment dated as of March 28, 2011, among the Company, its subsidiaries AboveNet Communications, Inc., AboveNet of Utah, L.L.C., AboveNet of VA, L.L.C. and AboveNet International, Inc., the lenders a party thereto and SunTrust Bank, as administrative agent.

In connection with the closing of the Merger, the Company also notified the New York Stock Exchange (the NYSE) that each outstanding share of common stock, par value \$0.01 per share, of the Company (the Common Stock) was cancelled and automatically converted into the right to receive \$84.00 per share in cash, without interest and less any applicable withholding taxes (other than (i) shares held by the Company, Parent, Merger Sub or their subsidiaries and (ii) shares for which appraisal rights have been perfected), and requested that the NYSE file with the Securities and Exchange Commission (the SEC) an application on Form 25 to delist and deregister the Common Stock under Section 12(b) of the Securities Exchange Act of 1934, as amended. Trading of the Common Stock on the NYSE was suspended prior to the opening of trading on July 2, 2012.

Effective as of the closing of the Merger, each outstanding share of Common Stock (other than (i) shares held by the Company, Parent, Merger Sub or their subsidiaries; and (ii) shares for which appraisal rights have been perfected) was cancelled and automatically converted into the right to receive \$84.00 in cash, without interest and less any applicable withholding taxes.

Prior to approving the transactions contemplated by the Merger Agreement, the Company s Board of Directors received fairness opinions from its financial advisors. In connection with these fairness opinions, the

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Company paid \$3.5, which is reflected in Selling, general and administrative expenses in the Company s consolidated statement of operations for each of the three and six months ended June 30, 2012.

The aggregate purchase price paid for all equity securities of the Company was approximately \$2.2 billion, net of cash acquired by Parent. The aggregate purchase price and related fees and expenses were funded by new credit facilities and private offerings of debt securities, as well as by equity financing provided by investment funds affiliated with GTCR, LLC, together with other co-investors, including existing indirect owners of Parent.

All of the members of the Board of Directors of the Company prior to the Merger voluntarily resigned from the Company s Board of Directors and all committees thereof, effective as of the effective time of the Merger. The members of the Board of Directors of the Company immediately after consummation of the Merger are Daniel P. Caruso, Gillis Cashman, Michael Choe, John A. Downer, John Siegel, Rick Connor, Phillip A. Canfield and Lawrence Fey.

At the effective time of the Merger, on July 2, 2012, the certificate of incorporation and the bylaws of the Company, each as in effect immediately prior to the Merger, were amended in their entirety in accordance with the terms of the Merger Agreement.

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#### GLOSSARY OF TERMS

Our industry uses many terms and acronyms that may not be familiar to you. To assist you in reading this prospectus, we have provided definitions of some of these terms below.

3G Third generation of cellular wireless standards and successor to the 2G standard.

4G Fourth generation of cellular wireless standards. It is a successor to 3G and 2G standards, with the aim to provide a wide range of data services, with rates up to gigabit-speed Internet access for mobile as well as stationary users.

Bandwidth infrastructure Dark fiber, mobile infrastructure and lit bandwidth services provided over fiber networks, and datacenter-based colocation and interconnection services. Fiber-based bandwidth infrastructure services that are lit (i.e., provided by using optronics that light the fiber) include wavelengths, Ethernet, IP and SONET; fiber-based services that are not lit are sold as dark fiber capacity. Datacenter-based bandwidth infrastructure services include colocation (space and power) as well as interconnection within facilities.

Capacity The information-carrying ability of a telecommunications service. Below is a list of some common units of capacity for various lit bandwidth services:

DS-0, DS-1 and DS-3 Data communication circuits capable of transmitting over SONET (or similar) at 64 Kbps, 1.544 Mb and 45 Mb, respectively.

OC-3, OC-12, OC-48 and OC-192 Data communication circuits capable of transmitting over SONET at 155 Mb, 622 Mb, 2.5 G and 10 G, respectively.

1G, 2.5G, 10G, 40G and 100G Data communication circuits capable of transmitting over Wavelengths at 1 G, 2.5 G, 10 G, 40 G and 100 G, respectively.

10Mb and 100Mb Data communication circuits capable of transmitting over Ethernet at 10 Mb and 100 Mb, respectively.

GigE and 10GigE Data communication circuit capable of transmitting over Ethernet at 1G and 10 G.

Carrier A provider of communications services that commonly include voice, data, and Internet services.

Carrier hotel A building containing many carriers, and other telecommunications service providers that are widely interconnected. These facilities generally have high-capacity power service, backup batteries and generators, fuel storage, riser cable systems, large cooling capability, and advanced fire suppression systems.

Cellular tower An outdoor structure primarily used to attach and house antennae used by wireless carriers to aggregate and transmit mobile voice and data.

CLEC Competitive local exchange carrier; provides local telecommunications services in competition with the ILEC.

Cloud computing An Internet-based or intranet-based computing environment wherein computing resources are distributed across the network (i.e., the cloud), dynamically allocated on an individual or pooled basis, and increased or reduced as circumstances warrant, to handle the computing task at hand.

Colocation The housing of transport equipment, other communications equipment, servers and storage devices within the same location. Operators of these colocation facilities typically also sell interconnection services to their customers, enabling them to cross connect with other customers located within the same facility and/or with Bandwidth Infrastructure providers.

Conduit A pipe usually made of metal, ceramic, or plastic that protects buried fiber optic cables.

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Datacenter A facility used to house computer systems, backup storage devices, routers, services and other Internet and other telecommunications equipment. Datacenters generally have environmental controls (air conditioning, fire suppression, etc.), redundant/backup power supplies, redundant data communications connections and high security.

Dark fiber Fiber that has not yet been connected to telecommunications transmission equipment or optronics and, therefore, has not yet been activated or lit by the fiber cable owner.

DS Digital signal level; a measure of the transmission rate of digital telecommunications traffic. For example, DS-1 corresponds to 1.544 Mb and DS-3 corresponds to 45 Mb. See the definition of Capacity above.

*DWDM* Dense wavelength-division multiplexing. The term dense refers to the number of channels being multiplexed. A DWDM system typically has the capability to multiplex up to 40 wavelength channels.

Ethernet The standard local area network (LAN) protocol. Ethernet was originally specified to connect devices on a company or home network as well as to a cable modem or DSL modem for Internet access. Due to its ubiquity in the LAN, Ethernet has become a popular transmission protocol in metropolitan, regional and long haul networks as well.

*Fiber miles* The number of route miles in a network multiplied by the number of fiber strands within each cable on the network. For example, if a ten-mile network segment has a 144 count fiber installed, it would represent a 10x144 or 1,440 fiber miles.

Fiber Fiber, or fiber optic cables, are thin filaments of glass through which light beams are transmitted over long distances.

Fiber-to-the-Tower or FTT The connection of cellular towers to the wider terrestrial network via fiber connections.

G Gigabits per second, a measure of telecommunications transmission speed. One gigabit equals one billion bits of information.

*ILEC* Incumbent local exchange carrier; a traditional telecommunications provider that, prior to the Telecommunications Act of 1996, had the exclusive right and responsibility for providing local telecommunications services in its local service area.

Interconnection service A service that is used to connect two customers who are located within a single building or within a single colocation space using either fiber or other means.

IP Internet protocol; the transmission protocol used in the transmission of data over the Internet.

IRU and IRU contract Indefeasible right of use. The exclusive, unrestricted, and indefeasible right to use one, a pair, or more strands of fiber of a fiber cable. IRU contracts are typically long-term in nature (20 years) and may or may not contain restrictions on the use of the fiber by the lessee.

ISP Internet service provider; provides access to the Internet for consumers and businesses.

Lateral An extension from the main or core portion of a network to a customer s premises or other connection point.

Mb Megabits per second; a measure of telecommunications transmission speed. One megabit equals one million bits of information.

*Meet-Me Room* A physical location in a building, usually a datacenter or carrier hotel, where voice carriers, Internet service providers, data service providers and others physically interconnect so that traffic can be passed between their respective networks. At any given colocation facility or datacenter, network owners may also be able to interconnect outside the Meet-Me Room.

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Mobile switching centers Buildings where wireless service providers house their Internet routers and voice switching equipment.

*NOC* Network operations center; a location that is used to monitor networks, troubleshoot network degradations and outages, and ensure customer network outages and other network degradations are restored.

OC Optical carrier level; a measure of the transmission rate of optical telecommunications traffic. For example, OC-3 corresponds to 155 Mb. See the definition of Capacity, above.

*On-net* Describes a location or service that is directly and fully supported by fiber.

*Optronics* Various types of equipment that are commonly used to light fiber. Optronics include systems that are capable of providing wavelength, Ethernet, IP, SONET, and other service over fiber optic cable.

*POP* Point-of-presence; a location in a building separate from colocation facilities and datacenters that houses equipment used to provide telecom or Bandwidth Infrastructure services.

Private line Dedicated private bandwidth circuit that generally utilizes SONET, Ethernet and Wavelength technology used to connect various locations.

*Route miles* The length, measured in non-overlapping miles, of a fiber network. That is the actual number of miles that a network cable traverses. Route miles are distinct from fiber miles (see fiber miles definition).

Small cell A location other than a cellular tower or building that is used to attach an antennae used by a wireless carriers to aggregate and transmit mobile voice and data. Typically, the location is a light pole, traffic light, or other small separate purpose structure.

SONET Synchronous optical network; a network protocol traditionally used to support private line services. This protocol enables transmission of voice, data and video at high speeds. Protected SONET networks provide for virtually instantaneous restoration of service in the event of a fiber cut or equipment failure.

Switch An electronic device that selects the path that voice, data and Internet traffic take or use on a network.

Transport A dedicated telecommunication service to move data, Internet, voice, video or wireless traffic from one location to another.

Wavelength A channel of light that carries telecommunications traffic through the process of wavelength-division multiplexing.

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# Zayo Group Holdings, Inc.

19,000,000 Shares

Common Stock

### **PROSPECTUS**

Goldman, Sachs & Co.

Barclays

Morgan Stanley

RBC Capital Markets

J.P. Morgan

Citigroup

SunTrust Robinson Humphrey

Cowen and Company

D.A. Davidson & Co.

Oppenheimer & Co.

Raymond James

Stephens Inc.

Wells Fargo Securities

William Blair

March 11, 2015