FOSTER L B CO Form 10-Q August 04, 2014 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

(Mark One)

X Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended June 30, 2014

Or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from ______ to _____

Commission File Number: 0-10436

L.B. Foster Company

(Exact name of Registrant as specified in its charter)

Pennsylvania (State of Incorporation)

25-1324733 (I. R. S. Employer

Identification No.)

415 Holiday Drive, Pittsburgh, Pennsylvania (Address of principal executive offices)

15220 (Zip Code)

(412) 928-3400

 $(Registrant \ \ s \ telephone \ number, including \ area \ code)$

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer x

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company "

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class Outstanding at July 25, 2014
Common Stock, Par Value \$.01 10,351,381 Shares

L.B. FOSTER COMPANY AND SUBSIDIARIES

INDEX

	Page
PART I. Financial Information	
Item 1. Financial Statements (unaudited):	
Condensed Consolidated Balance Sheets	3
Condensed Consolidated Statements of Operations	4
Condensed Consolidated Statements of Comprehensive Income	5
Condensed Consolidated Statements of Cash Flows	6
Notes to Condensed Consolidated Financial Statements	8
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	23
Item 3. Quantitative and Qualitative Disclosures about Market Risk	33
Item 4. Controls and Procedures	33
PART II. Other Information	
Item 1. Legal Proceedings	34
Item 1A. Risk Factors	34
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	34
Item 4. Mine Safety Disclosures	34
Item 6. Exhibits	35
Signature	36
Index to Exhibits	37

2

Part I. <u>FINANCIAL INFORMATION</u>

Item 1. Financial Statements

L.B. FOSTER COMPANY AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share data)

	June 30, 2014 (Unaudited)	December 31, 2013
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 87,555	\$ 64,623
Accounts receivable - net	94,496	98,437
Inventories - net	84,617	76,956
Current deferred tax assets	461	461
Prepaid income tax	674	4,741
Other current assets	4,486	2,000
Current assets of discontinued operations	19	149
Total current assets	272,308	247,367
Property, plant, and equipment - net	53,979	50,109
Other assets:		
Goodwill	57,781	57,781
Other intangibles - net	49,556	51,846
Investments	4,896	5,090
Other assets	1,432	1,461
Total Assets	\$ 439,952	\$ 413,654
LIABILITIES AND STOCKHOLDERS EQUITY		
Current liabilities:		
Accounts payable	\$ 59,413	\$ 46,620
Deferred revenue	8,345	5,715
Accrued payroll and employee benefits	7,081	8,927
Accrued warranty	9,594	7,483
Current maturities of long-term debt	109	31
Current deferred tax liabilities	179	179
Other accrued liabilities	6,005	6,501
Liabilities of discontinued operations		26
Total current liabilities	90,726	75,482
Long-term debt	289	25
Deferred tax liabilities	11,404	11,798
Other long-term liabilities	9,815	9,952
Stockholders equity:		
Common stock, par value \$.01, authorized 20,000,000 shares; shares issued at June 30, 2014 and December 31, 2013, 11,115,779; shares outstanding at June 30, 2014 and December 31, 2013, 10,238,906		
and 10,188,521	111	111
Paid-in capital	47,045	47,239
Retained earnings	308,252	298,361

Treasury stock - at cost, common stock, shares at June 30, 2014 and December 31, 2013, 876,873 and		
927,258	(23,242)	(24,731)
Accumulated other comprehensive loss	(4,448)	(4,583)
Total stockholders equity	327,718	316,397
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 439,952	\$ 413,654

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

L.B. FOSTER COMPANY AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except share data)

	•	Three Months Ended June 30,			Six Months Ended June 30,		nded	
		2014		2013		2014		2013
		(Unaudited)			_	(Unaudited)		
Net sales		66,832		49,936		278,246		279,257
Cost of goods sold	1	36,132	1	20,761		223,419		225,234
Gross profit		30,700		29,175		54,827		54,023
Selling and administrative expenses		19,599		17,951		37,624		35,081
Amortization expense		1,172		700		2,313		1,401
Interest expense		126		125		249		258
Interest income		(147)		(139)		(291)		(345)
Equity in income of nonconsolidated investment		(142)		(420)		(346)		(596)
Other income		(115)		(137)		(250)		(315)
		20,493		18,080		39,299		35,484
Income from continuing operations before income taxes		10,207		11,095		15,528		18,539
Income tax expense		3,359		3,838		5,031		6,331
Income from continuing operations		6,848		7,257		10,497		12,208
Discontinued operations:								
Income from discontinued operations before income taxes		23		62		23		23
Income tax expense		9		24		9		9
Income from discontinued operations		14		38		14		14
Net income	\$	6,862	\$	7,295	\$	10,511	\$	12,222
Basic earnings per common share:								
From continuing operations	\$	0.67	\$	0.71	\$	1.03	\$	1.20
From discontinued operations	Ψ	0.00	Ψ	0.00	Ψ	0.00	Ψ	0.00
Basic earnings per common share	\$	0.67	\$	0.72	\$	1.03	\$	1.20
Diluted earnings per common share:								
From continuing operations	\$	0.66	\$	0.71	\$	1.02	\$	1.19
From discontinued operations	φ	0.00	φ	0.71	φ	0.00	φ	0.00
Diluted cornings per common share	¢	0.67	\$	0.71	\$	1.02	\$	1.19
Diluted earnings per common share	\$	0.07	Ф	0.71	Ф	1.02	Ф	1.19
Dividends paid per common share	\$	0.03	\$	0.03	\$	0.06	\$	0.06

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

4

L.B. FOSTER COMPANY AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2014	2013	2014	2013
	(Unaı	ıdited)	(Unaudited)	
Net income	\$ 6,862	\$ 7,295	\$ 10,511	\$ 12,222
Other comprehensive income (loss), net of tax:				
Foreign currency translation adjustment	1,795	(1,447)	45	(3,270)
Reclassification of pension liability adjustments to earnings, net of tax expense of \$26, \$36 and \$47, \$72 *	49	70	90	139
Other comprehensive income (loss), net of tax	1,844	(1,377)	135	(3,131)