U S GLOBAL INVESTORS INC Form 10-Q May 08, 2013 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-O

	r	ORM 10-Q
[X] (Quarterly report pursuant to Section 13 or 15(d) of the Securi	ities Exchange Act of 1934 for the quarterly period ended March 31, 2013 OR
	ransition report pursuant to Section 13 or 15(d) of the Securi	ties Exchange Act of 1934 for the transition period from
	Commission	n File Number 0-13928
		AL INVESTORS, INC. istrant as specified in its charter)
	Texas (State or other jurisdiction of incorporation or organization)	74-1598370 (IRS Employer Identification No.)
	7900 Callaghan Road	78229-1234
	San Antonio, Texas	(Zip Code)

(Address of principal executive offices)

(210) 308-1234

(Registrant s telephone number, including area code)

Not Applicable

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES [X] NO []

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

	YES	[X]	NO []	
-	e e	· ·		or a non-accelerated filer or a smaller reporting ting company in Rule 12b-2 of the Exchange Act. (Check
Large accelerated filer []	Accelerated filer [X]	Non-accelerated	filer []	Smaller Reporting Company []
	(Do not ch	neck if a smaller rep	orting compar	ny)
Indicate by check mark wheth	ner the registrant is a shell con	npany (as defined in	Rule 12b-2 o	f the Exchange Act).
	YES	[]	NO [X]	

On April 18, 2013, there were 13,864,961 shares of Registrant s class A nonvoting common stock issued and 13,407,113 shares of Registrant s class A nonvoting common stock issued and outstanding, no shares of Registrant s class B nonvoting common shares outstanding, and 2,070,587 shares of Registrant s class C voting common stock issued and outstanding.

TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION	1
ITEM 1. FINANCIAL STATEMENTS	1
Consolidated Balance Sheets	1
CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (UNAUDITED)	3
CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)	4
Notes to Consolidated Financial Statements (Unaudited)	5
ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF	
<u>OPERATIONS</u>	15
ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	21
ITEM 4. CONTROLS AND PROCEDURES	21
PART II. OTHER INFORMATION	22
ITEM 1A. RISK FACTORS	22
ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS	22
ITEM 5. OTHER INFORMATION	22
ITEM 6. EXHIBITS	22
<u>SIGNATURES</u>	23

 $U.S.\ G\mbox{Lobal Investors, Inc.}$

March 31, 2013, Quarterly Report on Form 10-Q

Page 1 of 27

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

CONSOLIDATED BALANCE SHEETS

]	March 31,	June 30,
Assets	(UI	2013 NAUDITED)	2012
Current Assets			
Cash and cash equivalents	\$	19,143,748	\$ 20,612,721
Trading securities, at fair value		4,993,965	5,216,139
Receivables			
Mutual funds		1,541,388	1,709,507
Offshore clients		23,250	33,354
Income tax		314,815	407,377
Employees		10,820	900
Other		55,471	8,247
Prepaid expenses		661,930	606,048
Deferred tax asset		65,517	162,569
Total Current Assets		26,810,904	28,756,862
Net Property and Equipment		3,192,205	3,359,376
Other Assets			
Deferred tax asset, long term		638,498	815,245
Investment securities available-for-sale, at fair value		9,192,008	8,824,311
Investment in Galileo		600,000	· · · -
Total Other Assets		10,430,506	9,639,556
Total Assets	\$	40,433,615	\$ 41,755,794

The accompanying notes are an integral part of this statement.

 $U.S.\ G\mbox{Lobal Investors, Inc.}$

March 31, 2013, Quarterly Report on Form 10-Q

Page 2 of 27

		March 31,		
Liabilities and Shareholders Equity	(UI	2013 NAUDITED)		une 30, 2012
Current Liabilities	Ì	ŕ		
Accounts payable	\$	25,432	\$	67,560
Accrued compensation and related costs		888,600]	1,040,262
Dividends payable		232,371		927,820
Other accrued expenses		1,565,850	1	1,010,506
Total Current Liabilities		2,712,253	3	3,046,148
Commitments and Contingencies				
Shareholders Equity				
Common stock (class A) - \$0.025 par value; nonvoting; authorized, 28,000,000 shares; issued, 13,864,961 and 13,862,505 shares at March 31, 2013, and June 30, 2012, respectively Common stock (class B) - \$0.025 par value; nonvoting; authorized, 4,500,000 shares; no shares issued		346,624		346,563
Convertible common stock (class C) - \$0.025 par value; voting; authorized, 3,500,000 shares; issued, 2,070,587 and 2,073,043 shares at March 31, 2013, and June 30, 2012, respectively		51,765		51,826
Additional paid-in-capital		15,652,989	15	5,547,907
Treasury stock, class A shares at cost; 449,748 and 472,685 shares at March 31, 2013, and June 30,				
2012, respectively		(1,085,435)	()	1,106,733)
Accumulated other comprehensive income, net of tax		800,085		466,268
Retained earnings		21,955,334	23	3,403,815
Total Shareholders Equity		37,721,362	38	8,709,646
Total Liabilities and Shareholders Equity	\$	40,433,615	\$41	1,755,794

The accompanying notes are an integral part of this statement.

 $U.S.\ G\mbox{Lobal Investors, Inc.}$

March 31, 2013, Quarterly Report on Form 10-Q

Page 3 of 27

CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (UNAUDITED)

	Nine Months Ended March 31, 2013 2012			Three Months Ended March 2013 2012				
Revenues		2010		2012		2010		2012
Mutual fund advisory fees	\$	9,522,556	\$	11,649,691	\$	3,110,084	\$	2,848,116
Distribution fees		2,246,930		3,264,166	-	694,862	-	962,395
Transfer agent fees		2,100,286		2,886,989		660,075		855,140
Administrative services fees		741,657		1,058,160		230,516		312,110
Other advisory fees		253,534		263,634		83,960		86,536
Other		30,498		30,679		8,835		8,967
Investment income (loss)		345,557		56,256		(16,081)		464,863
	1	15,241,018		19,209,575		4,772,251		5,538,127
Expenses								
Employee compensation and benefits		7,246,346		7,781,417		2,291,612		2,368,646
General and administrative		4,531,650		4,392,153		1,459,393		1,412,290
Platform fees		2,106,056		3,150,296		657,724		869,437
Advertising		625,091		1,007,665		194,003		6,743
Depreciation		206,329		212,744		68,752		70,586
Subadvisory fees		45,000		45,000		15,000		15,000
	1	14,760,472		16,589,275		4,686,484		4,742,702
Income Before Income Taxes		480,546		2,620,300		85,767		795,425
Provision for Federal Income Taxes		221501		0=10/0		44.600		200 207
Tax expense		224,594		974,262		44,600		308,287
Net Income		255,952		1,646,038		41,167		487,138
Other Comprehensive Income, Net of Tax:								
Unrealized gains (losses) on available-for-sale securities arising during period		477,169		(149,083)		429,283		263,894
Less: reclassification adjustment for gains/losses included in net income		(143,352)		(112,327)		-		(112,327)
Comprehensive Income	\$	589,769	\$	1,384,628	\$	470,450	\$	638,705
Basic Net Income per Share	\$	0.02	\$	0.11	\$	0.00	\$	0.03
Diluted Net Income per Share	\$	0.02	\$	0.11	\$	0.00	\$	0.03
Basic weighted average number of common shares outstanding	1	15,484,371		15,436,601		15,490,020		15,448,100

Diluted weighted average number of common shares outstanding

outstanding 15,484,371 15,436,959 15,490,020 15,448,518

The accompanying notes are an integral part of this statement.

 $U.S.\ G\mbox{Lobal Investors, Inc.}$

March 31, 2013, Quarterly Report on Form 10-Q

Page 4 of 27

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	Nine Months E 2013	nded March 31, 2012
Cash Flows from Operating Activities:	2010	2012
Net income	\$ 255,952	\$ 1,646,038
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	206,329	212,744
Net recognized gain on disposal of fixed assets	· -	(78,638)
Net recognized loss (gain) on securities	51,755	(157,668)
Provision for deferred taxes	101,833	(130,206)
Stock bonuses	61,109	188,300
Stock-based compensation expense	8,930	25,424
Changes in operating assets and liabilities:		
Accounts receivable	213,641	862,849
Prepaid expenses	(55,882)	101,969
Frading securities	(22,452)	201,860
Accounts payable and accrued expenses	361,554	(1,695,476)
	,	() = = ;
Total adjustments	926,817	(468,842)
Net cash provided by operating activities	1,182,769	1,177,196
Carlo Ellanos formo Lorosatina A eticitica		
Cash Flows from Investing Activities:	(20.150)	(10.274)
Purchase of property and equipment Purchase of Galileo shares	(39,158) (600,000)	(18,374)
		(5,000,222)
Purchase of available-for-sale securities	(348,057)	(5,002,332)
Proceeds on sale of available-for-sale securities	679,014	170,192
Return of capital on investment	-	18,542
Net cash used in investing activities	(308,201)	(4,831,972)
Cash Flows from Financing Activities:		
ssuance of common stock	141,324	142,062
Repurchases of common stock	(84,983)	- 112,002
Dividends paid	(2,399,882)	(2,778,406)
Vet cash used in financing activities	(2,343,541)	(2,636,344)
Net decrease in cash and cash equivalents	(1,468,973)	(6,291,120)
Beginning cash and cash equivalents	20,612,721	27,207,896
		,_0.,,00
Ending cash and cash equivalents	\$ 19,143,748	\$ 20,916,776

Supplemental Disclosures of Cash Flow Information	
---	--

Cash paid for income taxes \$ - \$ 1,365,000

The accompanying notes are an integral part of this statement.

U.S. GLOBAL INVESTORS, INC.

March 31, 2013, Quarterly Report on Form 10-Q

Page 5 of 27

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 1. BASIS OF PRESENTATION

U.S. Global Investors, Inc. (the Company or U.S. Global) has prepared the consolidated financial statements pursuant to accounting principles generally accepted in the United States of America (U.S. GAAP) and the rules and regulations of the United States Securities and Exchange Commission (SEC) that permit reduced disclosure for interim periods. The financial information included herein reflects all adjustments (consisting solely of normal recurring adjustments), which are, in management s opinion, necessary for a fair presentation of results for the interim periods presented. The Company has consistently followed the accounting policies set forth in the notes to the consolidated financial statements in the Company s Form 10-K for the fiscal year ended June 30, 2012.

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries, United Shareholder Services, Inc. (USSI), U.S. Global Brokerage, Inc., U.S. Global Investors (Guernsey) Limited, U.S. Global Investors (Bermuda) Limited and U.S. Global Investors (Canada) Ltd. The Canadian subsidiary was formed in February 2013.

All significant intercompany balances and transactions have been eliminated in consolidation. Certain amounts have been reclassified for comparative purposes. The results of operations for the nine months ended March 31, 2013, are not necessarily indicative of the results to be expected for the entire year.

The unaudited interim financial information in these condensed financial statements should be read in conjunction with the consolidated financial statements contained in the Company s annual report.

NOTE 2. PURCHASE OF GALILEO SHARES

In January 2013, the Company entered into a Stock Purchase Agreement with Galileo Global Equity Advisors Inc. (Galileo), a privately held Toronto-based asset management firm, to purchase 50 percent of the issued and outstanding shares of Galileo for \$600,000. The closing date of the transaction was March 31, 2013. Galileo will continue to have overall control of the operations and investment management activities of Galileo, including its management of the Galileo Funds. The Company will account for its interest in Galileo under the equity method with its share of Galileo s profit or loss recognized in earnings. After one year, Galileo may terminate the agreement or allow the Company to purchase an additional 15 percent of its shares. Since the transaction closed on March 31, 2013, the Company is continuing to evaluate the transaction, and future changes to the amounts recorded could occur. Frank Holmes, CEO, and Susan McGee, President and General Counsel, serve as directors of Galileo.

U.S. GLOBAL INVESTORS, INC.

MARCH 31, 2013, QUARTERLY REPORT ON FORM 10-Q

Page 6 of 27

NOTE 3. DIVIDEND

Payment of cash dividends is within the discretion of the Company s board of directors and is dependent on earnings, operations, capital requirements, general financial condition of the Company, and general business conditions. The Company lowered its monthly dividend to \$0.005 per share per month beginning in January 2013 from its previous \$0.02 per share per month dividend. A monthly dividend of \$0.005 per share is authorized through June 2013 and will be reviewed by the board quarterly.

Note 4. Share Repurchase Plan

The Board of Directors approved a share repurchase program on December 7, 2012, authorizing the Company to purchase up to \$2.75 million of its outstanding common shares as market and business conditions warrant on the open market in compliance with Rule 10b-18 of the Securities Exchange Act of 1934. The share repurchase authorization expires at the end of calendar 2013. As of March 31, 2013, the Company had repurchased 22,203 class A shares using cash of \$84,983. There remains approximately \$2.665 million available for repurchase under this authorization.

Note 5. Investments

As of March 31, 2013, the Company held trading and available-for-sale investments with a market value of approximately \$14.2 million and a cost basis of approximately \$13.4 million. The market value of these investments is approximately 35.1 percent of the Company s total assets.

Investments in securities classified as trading are reflected as current assets on the consolidated balance sheet at their fair market value. Unrealized holding gains and losses on trading securities are included in earnings in the consolidated statements of operations and comprehensive income.

Investments in securities classified as available-for-sale, which may not be readily marketable, are reflected as non-current assets on the consolidated balance sheet at their fair value. Unrealized holding gains and losses on available-for-sale securities are excluded from earnings and reported in other comprehensive income as a separate component of shareholders—equity until realized.

The Company records security transactions on trade date. Realized gains (losses) from security transactions are calculated on the first-in/first-out cost basis, unless otherwise identifiable, and are recorded in earnings on the date of sale.

U.S. GLOBAL INVESTORS, INC.

March 31, 2013, Quarterly Report on Form 10-Q

Page 7 of 27

The following summarizes the market value, cost, and unrealized gain or loss on investments as of March 31, 2013, and June 30, 2012.

Securities	Market Value	Cost		lized Gain Loss)	Unrealized holding gains on available-for- sale securities, net of tax		
m v 1	Φ 4.002.065	Φ 5 457 000	Ф	(464.004)		27/4	
Trading ¹	\$ 4,993,965	\$ 5,457,989	•	(464,024)		N/A	
Available-for-sale ²	9,192,008	7,979,758	1	1,212,250	\$	800,085	
Total at March 31, 2013	\$ 14,185,973	\$ 13,437,747	\$	748,226			
Trading ¹	\$ 5,216,139	\$ 5,960,634	\$	(744,495)		N/A	
Available-for-sale ²	8,824,311	8,117,844		706,467	\$	466,268	
Total at June 30, 2012	\$ 14,040,450	\$ 14,078,478	\$	(38,028)			

¹Unrealized and realized gains and losses on trading securities are included in earnings in the statement of operations.

The following details the components of the Company s available-for-sale investments as of March 31, 2013, and June 30, 2012.

		March 31, 2013 (in thousands) Gross Unrealized										
	Cost	Market Value										
Available-for-sale securities												
Common stock	\$ 785	\$ 574	\$ (8)	\$	1,351							
Venture capital investments	168	-	(5)		163							
Offshore fund	5,000	-	(86)		4,914							
Mutual funds	2,027	738	(1)		2,764							
Total available-for-sale securities	\$ 7,980	\$ 1,312	\$ (100)	\$	9,192							

	June 30, 2012 (in thousands) Gross Unrealized								
	Cost	Cost Gains (Losses) Mai			arket Value				
Available-for-sale securities									
Common stock	\$ 920	\$ 360	\$ (52)	\$	1,228				
Venture capital investments	168	-	-		168				
Offshore fund	5,000	-	(189)		4,811				
Mutual funds	2,030	591	(4)		2,617				

²Unrealized gains and losses on available-for-sale securities are excluded from earnings and recorded in other comprehensive income as a separate component of shareholders equity until realized.

Total available-for-sale securities \$8,118 \$951 \$ (245) \$ 8,824

U.S. GLOBAL INVESTORS, INC.

March 31, 2013, Quarterly Report on Form 10-Q

Page 8 of 27

The following tables show the gross unrealized losses and fair values of available-for-sale investment securities with unrealized losses aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position:

	Less Than 12 Months Gross Unrealized			March 31, 2013 (in thousands) 12 Months or Greater Gross Unrealized					Total Gross Unrealized		
	Fair Value	e Lo	sses	Fair	Value	Lo	sses	Fair	Value	Lo	osses
Available-for-sale securities											
Common stock	\$ -	\$	-	\$	34	\$	(8)	\$	34	\$	(8)
Venture capital investments	163		(5)		-		-		163		(5)
Offshore fund	4,914		(86)		-		-	4	,914		(86)
Mutual funds	5		(1)		-		-		5		(1)
Total available-for-sale securities	\$ 5,082	\$	(92)	\$	34	\$	(8)	\$ 5	,116	\$	(100)

	Less Than Fair Value	G Unre			2 (in thousa onths or reater Gross Unrealized Losses	T	Unr	ross ealized osses
Available-for-sale securities								
Common stock	\$ 135	\$	(52)	\$ -	\$ -	\$ 135	\$	(52)
Offshore fund	4,811		(189)	-	-	4,811		(189)
Mutual funds	16		(4)	-	-	16		(4)
Total available-for-sale securities	\$ 4,962	\$	(245)	\$ -	\$ -	\$ 4,962	\$	(245)

Investment income can be volatile and varies depending on market fluctuations, the Company s ability to participate in investment opportunities, and timing of transactions. A significant portion of the unrealized gains and losses for the three and nine months ended March 31, 2013, is concentrated in a small number of issuers. The Company expects that gains and losses will continue to fluctuate in the future.

Investment income (loss) from the Company s investments includes:

realized gains and losses on sales of securities; unrealized gains and losses on trading securities; realized foreign currency gains and losses; other-than-temporary impairments on available-for-sale securities; and dividend and interest income.

U.S. GLOBAL INVESTORS, INC.

MARCH 31, 2013, QUARTERLY REPORT ON FORM 10-Q

Page 9 of 27

The following summarizes investment income reflected in earnings for the periods discussed:

Investment Income	Nine Months Ended March 31,			ch 31,
		2013		2012
Realized gains on sales of available-for-sale securities	\$	234,709	\$	179,379
Realized losses on sales of trading securities		(244,627)		(2,638)
Unrealized gains (losses) on trading securities		280,472		(201,860)
Realized foreign currency gains (losses)		1,658		(646)
Other-than-temporary declines in available-for-sale securities		(41,837)		(19,073)
Dividend and interest income		115,182		101,094
Total Investment Income	\$	345,557	\$	56,256

Investment Income	Three Months Ended March 31,			
		2013		2012
Realized gains on sales of available-for-sale securities	\$	17,509	\$	179,379
Unrealized gains (losses) on trading securities		(68,267)		277,192
Realized foreign currency gains (losses)		4,409		(253)
Other-than-temporary declines in available-for-sale securities		-		(19,036)
Dividend and interest income		30,268		27,581
Total Investment Income (Loss)	\$	(16,081)	\$	464,863

NOTE 6. FAIR VALUE DISCLOSURES

Accounting Standards Codification (ASC) 820, Fair Value Measurement and Disclosure, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 establishes a hierarchy that prioritizes inputs to valuation techniques used to measure fair value and requires companies to disclose the fair value of their financial instruments according to a fair value hierarchy (i.e., Levels 1, 2, and 3 inputs, as defined below). The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. Additionally, companies are required to provide enhanced disclosures regarding instruments in the Level 3 category (which have inputs to the valuation techniques that are unobservable and require significant management judgment), including a reconciliation of the beginning and ending values separately for each major category of assets or liabilities.

Financial instruments measured and reported at fair value are classified and disclosed in one of the following categories:

Level 1 Valuations based on quoted prices in active markets for identical assets or liabilities at the reporting date. Since valuations are based on quoted prices that are readily and regularly available in an active market, value of these products does not entail a significant degree of judgment.

Level 2 Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, directly or indirectly.

Level 3 Valuations based on inputs that are unobservable and significant to the fair value measurement.

The Company s assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the financial instrument.

For actively traded securities, the Company values investments using the closing price of the securities on the exchange or market on which the securities principally trade. If the security is not actively traded, it is valued based on the last bid and/or ask quotation. Securities that are not traded on an exchange or market are generally valued at cost, monitored by management and fair value adjusted as considered necessary. The Company values the mutual funds, offshore funds and a venture capital investment at net asset value.

U.S. GLOBAL INVESTORS, INC.

MARCH 31, 2013, QUARTERLY REPORT ON FORM 10-Q

Page 10 of 27

The following table presents fair value measurements, as of March 31, 2013, for the three major categories of U.S. Global s investments measured at fair value on a recurring basis:

	Quoted Prices (Level 1)		ement using (in thous ech 31, 2013 Significant Unobservable Inputs (Level 3)	Total
Trading securities				
Common stock	\$ 30	\$ -	\$ -	\$ 30
Mutual funds	4,057	-	-	4,057
Offshore fund	-	907	-	907
Total trading securities	4,087	907	-	4,994
Available-for-sale securities				
Common stock	1,351	-	-	1,351
Venture capital investments	-	-	163	163
Mutual funds	2,764	-	-	2,764
Offshore fund	· <u>-</u>	4,914	-	4,914
Total available-for-sale securities Total Investments	4,115 \$ 8,202	4,914 \$ 5,821	163 \$ 163	\$ 9,192

Approximately 58 percent of the Company s financial assets measured at fair value are derived from Level 1 inputs including SEC-registered mutual funds and equity securities traded on an active market, 41 percent of the Company s financial assets measured at fair value are derived from Level 2 inputs, including an investment in an offshore fund, and the remaining one percent are Level 3 inputs. The Company recognizes transfers between levels at the end of each quarter. The Company did not transfer any securities between Level 1 and Level 2 during the nine months ended March 31, 2013.

In Level 2, the Company has an investment in an offshore fund it advises with a fair value of \$906,856 that invests in companies in the energy and natural resources sectors. The Company may redeem this investment on the first business day of each month after providing a redemption notice at least forty-five days prior to the proposed redemption date. The Company also has a Level 2 investment in an offshore fund with a fair value of \$4,914,065, that invests in dividend-paying equity and debt securities of companies located around the world. The Company may redeem this investment on the first business day of each month after providing a redemption notice at least forty-five days prior to the proposed redemption date.

The Company has a venture capital investment that was measured at fair value using significant unobservable inputs (Level 3) at March 31, 2013, with a fair value of \$162,841 that primarily invests in companies in the medical and medical technology sectors. The Company may redeem this investment with general partner approval. As of March 31, 2013, the Company has an unfunded commitment of \$62,500 related to this investment.

U.S. GLOBAL INVESTORS, INC.

MARCH 31, 2013, QUARTERLY REPORT ON FORM 10-Q

Page 11 of 27

The following table presents additional information about investments measured at fair value on a recurring basis and for which the Company has utilized significant unobservable inputs to determine fair value:

Changes in Level 3 Assets Measured at Fair Value on a Recurring For the Nine Months Ended March 31, 2013 (in thousands)	Basis	
	Venture C	apital
	Investm	ents
Beginning Balance	\$	168
Return of capital		-
Total gains or losses (realized/unrealized)		
Included in earnings (or changes in net assets)		-
Included in other comprehensive income		(5)
Purchases, issuances, and settlements		-
Transfers in and/or out of Level 3		-
Ending Balance	\$	163

NOTE 7. INVESTMENT MANAGEMENT, TRANSFER AGENT AND OTHER FEES

The Company serves as investment adviser to U.S. Global Investors Funds (USGIF) and receives a fee based on a specified percentage of net assets under management.

USSI also serves as transfer agent to USGIF and receives fees based on the number of shareholder accounts as well as transaction and activity-based fees. Additionally, the Company receives certain miscellaneous fees directly from USGIF shareholders. Fees for providing investment management, administrative, distribution and transfer agent services to USGIF continue to be the Company s primary revenue source.

The advisory agreement for the nine equity funds provides for a base advisory fee that is adjusted upwards or downwards by 0.25 percent when there is a performance difference of 5 percent or more between a fund s performance and that of its designated benchmark index over the prior rolling 12 months. For the three and nine months ended March 31, 2013, the Company adjusted its base advisory fees upward by \$108,969 and downward by \$56,095, respectively. For the corresponding periods in fiscal 2012, base advisory fees were adjusted downward by \$1,137,345 and \$1,787,199.

The Company has voluntarily waived or reduced its fees and/or agreed to pay expenses on all thirteen funds. These caps will continue on a voluntary basis at the Company s discretion. Effective with the March 1, 2010, offering of institutional class shares in three USGIF funds, the Company voluntarily agreed to waive all institutional class-specific expenses. The aggregate fees waived and expenses borne by the Company for the three and nine months ended March 31, 2013, were \$798,138 and \$2,502,737 compared with \$773,394 and \$2,372,547, respectively, for the corresponding periods in fiscal 2012.

The above waived fees include amounts waived under an agreement whereby the Company has voluntarily agreed to waive fees and/or reimburse the U.S. Treasury Securities Cash Fund and the U.S. Government Securities Savings Fund to the extent necessary to maintain the respective fund s yield at a certain level as determined by the Company (Minimum Yield). For the three and nine months ended March 31, 2013, total fees waived and/or expenses reimbursed as a result of this agreement were \$298,128 and \$885,273. For the corresponding periods in fiscal year 2012, the total fees waived and/or expenses reimbursed were \$349,661 and \$1,150,573.

The Company may recapture any fees waived and/or expenses reimbursed within three years after the end of the funds fiscal year of such waiver and/or reimbursement to the extent that such recapture would not cause the funds yield to fall below the Minimum Yield. Thus, \$1,562,956 of

these waivers is recoverable by the Company through December 31, 2013; \$1,604,076 through December 31, 2014; \$1,245,458 through December 31, 2015; and \$298,128 through December 31, 2016. Management believes that these potential recoveries will be realized only in a rising interest rate environment and that these waivers could increase in the future. Such increases in fee waivers could be significant and will negatively impact the Company s revenues and net income. Management cannot predict the impact of the waivers and/or reimbursements due to the number of variables and the range of potential outcomes.

U.S. GLOBAL INVESTORS, INC.

March 31, 2013, Quarterly Report on Form 10-Q

Page 12 of 27

The Company provides advisory services for three offshore clients and receives monthly advisory fees based on the net asset values of the clients and performance fees, if any, based on the overall increase in net asset values. The Company recorded advisory and performance fees from these clients totaling \$83,960 and \$253,534 for the three and nine months ended March 31, 2013. The Company recorded advisory and performance fees totaling \$86,536 and \$263,634 for the corresponding periods in fiscal 2012. The performance fees for these clients are calculated and recorded in accordance with the terms of the advisory agreements. These fees may fluctuate significantly from year to year based on factors that may be out of the Company s control. Frank Holmes, CEO, serves as a director of the offshore clients.

The Company receives additional revenue from several sources including custodial fee revenues, mailroom operations, and investment income.

Substantially all of the cash and cash equivalents included in the balance sheet at March 31, 2013, and June 30, 2012, is invested in USGIF money market funds.

Note 8. Borrowings

As of March 31, 2013, the Company has no long-term liabilities.

The Company has access to a \$1 million credit facility with a one-year maturity for working capital purposes. The credit agreement requires the Company to maintain certain quarterly financial covenants to access the line of credit. As of March 31, 2013, this credit facility remained unutilized by the Company.

NOTE 9. STOCK-BASED COMPENSATION

The Company accounts for stock-based compensation in accordance with ASC 718 *Compensation Stock Compensation*. Stock-based compensation expense is recorded for the cost of stock options. Stock-based compensation expense for the three and nine months ended March 31, 2013, was \$610 and \$8,930 compared to \$7,882 and \$25,424 in the corresponding periods in fiscal 2012. As of March 31, 2013, and 2012, respectively, there was approximately \$8,337 and \$25,300 of total unrecognized share-based compensation cost related to share-based compensation granted under the plans that will be recognized over the remainder of their respective vesting periods.

Stock compensation plans

The Company s stock option plans provide for the granting of class A shares as either incentive or nonqualified stock options to employees and non-employee directors. Options are subject to terms and conditions determined by the Compensation Committee of the Board of Directors. The following table summarizes information about the Company s stock option plans for the nine months ended March 31, 2013.

	Number of Options	U	ed Average cise Price
Options outstanding, beginning of year	29,000	\$	17.03
Granted	-		-
Exercised	-		-
Forfeited	<u>-</u>		-
Options outstanding, end of period	29,000	\$	17.03
Options exercisable, end of period	25,000	\$	18.71

U.S. GLOBAL INVESTORS, INC.

MARCH 31, 2013, QUARTERLY REPORT ON FORM 10-Q

Page 13 of 27

NOTE 10. EARNINGS PER SHARE

The basic earnings per share (EPS) calculation excludes dilution and is computed by dividing net income by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution of EPS that could occur if options to issue common stock were exercised.

The following table sets forth the computation for basic and diluted EPS:

	Nine Months Ended March 31, 2013 2012			
Net income	\$ 255,952	\$	1,646,038	
Weighted average number of outstanding shares				
Basic	15,484,371		15,436,601	
Effect of dilutive securities				
Employee stock options	-		358	
Diluted	15,484,371		15,436,959	
Earnings per share				
Basic	\$ 0.02	\$	0.11	
Diluted	\$ 0.02	\$	0.11	

	Three Months Ended March 31, 2013 2012			
Net income	\$ 41,167	\$	487,138	
Weighted average number of outstanding shares				
Basic	15,490,020 15,448			
Effect of dilutive securities				
Employee stock options	-		418	
Diluted	15,490,020		15,448,518	
Earnings per share				
Basic	\$ 0.00	\$	0.03	
Diluted	\$ 0.00	\$	0.03	

The diluted EPS calculation excludes the effect of stock options when their exercise prices exceed the average market price for the period. For the three and nine months ended March 31, 2013, 29,000 options were excluded from diluted EPS and 24,300 were excluded in the corresponding periods in fiscal 2012.

The Company may repurchase stock pursuant to a share repurchase plan. The Company repurchased 22,203 shares of its class A, no shares of class B, and no shares of class C common stock during the nine months ended March 31, 2013. Upon repurchase, these shares are classified as treasury shares and are deducted from outstanding shares in the earnings per share calculation. See Note 4 for additional information regarding the share repurchase plan.

NOTE 11. INCOME TAXES

The Company and its subsidiaries file a consolidated federal income tax return. Provisions for income taxes include deferred taxes for temporary differences in the bases of assets and liabilities for financial and tax purposes, resulting from the use of the liability method of accounting for income taxes. The current deferred tax asset primarily consists of unrealized losses on trading securities as well as temporary differences in the deductibility of accrued liabilities. The long-term deferred tax asset is composed primarily of capital loss carryovers, unrealized losses on available-for-sale securities and the difference in tax treatment of stock options.

A valuation allowance is provided when it is more likely than not that some portion of the deferred tax amount will not be realized. No valuation allowance was included or deemed necessary at March 31, 2013, or June 30, 2012.

U.S. GLOBAL INVESTORS, INC.

March 31, 2013, Quarterly Report on Form 10-Q

Page 14 of 27

NOTE 12. FINANCIAL INFORMATION BY BUSINESS SEGMENT

The Company operates principally in two business segments: providing investment management services to the funds it manages and investing for its own account in an effort to add growth and value to its cash position. The following schedule details total revenues and income by business segment:

	Investment Management Services	Corporate Investments	Consolidated
Nine months ended March 31, 2013	h 44000 660	A 22=2=4	.
Net revenues	\$ 14,903,662	\$ 337,356	\$ 15,241,018
Net income before income taxes	155,654	324,892	480,546
Depreciation	206,329	-	206,329
Capital expenditures	39,158	-	39,158
Gross identifiable assets at March 31, 2013	24,272,585	15,457,015	39,729,600
Deferred tax asset	, ,	, ,	704,015
Consolidated total assets at March 31, 2013			\$ 40,433,615
Nine months ended March 31, 2012	¢ 10.171.010	Ф 29.557	¢ 10 200 575
Net revenues	\$ 19,171,019	\$ 38,556	\$ 19,209,575
Net income before income taxes	2,591,491	28,809	2,620,300
Depreciation	212,744	-	212,744
Capital expenditures	18,374	-	18,374
Three months ended March 31, 2013			
Net revenues	\$ 4,766,173	\$ 6,078	\$ 4,772,251
Net income (loss) before income taxes	86,097	(330)	85,767
Depreciation	68,752	-	68,752
Capital expenditures	-	-	-
Three months ended March 31, 2012			
Net revenues	\$ 5,073,839	\$ 464,288	\$ 5,538,127

Net income before income taxes	336,904	458,521	795,425
Depreciation	70,586	-	70,586
Capital expenditures	5,384	-	5,384

NOTE 13. CONTINGENCIES AND COMMITMENTS

The Company continuously reviews all investor, employee and vendor complaints, and pending or threatened litigation. The likelihood that a loss contingency exists is evaluated through consultation with legal counsel, and a loss contingency is recorded if probable and reasonably estimable.

During the normal course of business, the Company may be subject to claims, legal proceedings, and other contingencies. These matters are subject to various uncertainties, and it is possible that some of these matters may be resolved unfavorably. The Company establishes accruals for matters for which the outcome is probable and can be reasonably estimated. Management believes that any liability in excess of these accruals upon the ultimate resolution of these matters will not have a material adverse effect on the consolidated financial statements of the Company.

The Board has authorized a monthly dividend of \$0.005 per share through June 2013, at which time it will be considered for continuation by the Board. Payment of cash dividends is within the discretion of the Company s Board of Directors and is dependent on earnings, operations, capital requirements, general financial condition of the Company, and general business conditions. The total amount of cash dividends to be paid to class A and class C shareholders from April to June 2013 will be approximately \$232,371.

U.S. GLOBAL INVESTORS, INC.

MARCH 31, 2013, QUARTERLY REPORT ON FORM 10-Q

Page 15 of 27

ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

U.S. Global has made forward-looking statements concerning the Company's performance, financial condition, and operations in this report. The Company from time to time may also make forward-looking statements in its public filings and press releases. Such forward-looking statements are subject to various known and unknown risks and uncertainties and do not guarantee future performance. Actual results could differ materially from those anticipated in such forward-looking statements due to a number of factors, some of which are beyond the Company's control, including: (i) the volatile and competitive nature of the investment management industry, (ii) changes in domestic and foreign economic conditions, (iii) the effect of government regulation on the Company's business, and (iv) market, credit, and liquidity risks associated with the Company's investment management activities. Due to such risks, uncertainties, and other factors, the Company cautions each person receiving such forward-looking information not to place undue reliance on such statements. All such forward-looking statements are current only as of the date on which such statements were made.

BUSINESS SEGMENTS

The Company, with principal operations located in San Antonio, Texas, manages two business segments: (1) the Company offers a broad range of investment management products and services to meet the needs of individual and institutional investors; and (2) the Company invests for its own account in an effort to add growth and value to its cash position. Although the Company generates the majority of its revenues from its investment advisory segment, the Company holds a significant amount of its total assets in investments. The following is a brief discussion of the Company s two business segments.

Investment Management Products and Services

The Company generates substantially all of its operating revenues from managing and servicing USGIF and other advisory clients. These revenues are largely dependent on the total value and composition of assets under its management. Fluctuations in the markets and investor sentiment directly impact the funds—asset levels, thereby affecting income and results of operations.

Detailed information regarding the SEC-registered funds managed by the Company can be found on the Company s website, www.usfunds.com, including performance information for each fund for various time periods, assets under management as of the most recent month end and the inception date of each fund.

SEC-registered mutual fund shareholders are not required to give advance notice prior to redemption of shares in the funds; however, the equity funds charge a redemption fee if the fund shares have been held for less than the applicable periods of time set forth in the funds prospectuses. The fixed income and money market funds charge no redemption fee. Detailed information about redemption fees can be found in the funds prospectus, which is available on the Company's website, www.usfunds.com.

The Company provides advisory services for three offshore clients and receives monthly advisory fees based on the net asset values of the clients and performance fees, if any, based on the overall increase in net asset values. The Company recorded advisory fees from these clients totaling \$83,960 and \$253,534 for the three and nine months ended March 31, 2013. The Company recorded advisory and performance fees totaling \$86,536 and \$263,634 for the corresponding periods in fiscal 2012. The performance fees for these clients are calculated and recorded in accordance with the terms of the advisory agreements. These fees may fluctuate significantly from year to year based on factors that may be out of the Company s control. Frank Holmes, CEO, serves as a director of the offshore clients.

At March 31, 2013, total assets under management as of period-end, including both SEC-registered funds and offshore clients, were \$1.488 billion versus \$1.894 billion at March 31, 2012, a decrease of 21.4 percent. During the nine months ended March 31, 2013, average SEC-registered and offshore assets under management were \$1.634 billion versus \$2.168 billion during the nine months ended March 31, 2012. Total assets under management as of period-end at March 31, 2013, were \$1.488 billion versus \$1.624 billion at June 30, 2012, the Company s prior fiscal year end.

U.S. GLOBAL INVESTORS, INC.

March 31, 2013, Quarterly Report on Form 10-Q

Page 16 of 27

The following tables summarize the changes in assets under management for the SEC-registered funds for the three and nine months ended March 31, 2013, and 2012:

	e e e e e e e e e e e e e e e e e e e	Changes in Assets Under Management Three Months Ended March 31, 2013 Money Market and			
(Dollars in Thousands)	Equity	Fix	ed Income	Total	
Beginning Balance	\$ 1,291,295	\$	288,265	\$ 1,579,560	
Market appreciation/(depreciation)	(61,497)		155	(61,342)	
Dividends and distributions	-		(412)	(412)	
Net shareholder redemptions	(55,593)		(1,728)	(57,321)	
Ending Balance	\$ 1,174,205	\$	286,280	\$ 1,460,485	
Average investment management fee	0.98%		0.00%	0.80%	
Average net assets	\$ 1,241,614	\$	288,632	\$ 1,530,246	

	Changes in Assets Under Management Three Months Ended March 31, 2012 Money Market and			
(Dollars in Thousands)	Equity	Fix	ed Income	Total
Beginning Balance	\$ 1,540,132	\$	318,898	\$ 1,859,030
Market appreciation	89,222		433	89,655
Dividends and distributions	(1)		(391)	(392)
Net shareholder redemptions	(80,242)		(13,040)	(93,282)
Ending Balance	\$ 1,549,111	\$	305,900	\$ 1,855,011
Average investment management fee	0.99%		0.00%	0.83%
Average net assets	\$ 1,624,744	\$	312,038	\$ 1,936,782

U.S. GLOBAL INVESTORS, INC.

MARCH 31, 2013, QUARTERLY REPORT ON FORM 10-Q

Page 17 of 27

	Changes in Assets Under Management Nine Months Ended March 31, 2013 Money Market and		
(Dollars in Thousands)	Equity	Fixed Income	Total
Beginning Balance	\$ 1,289,160	\$ 302,770	\$ 1,591,930
Market appreciation	57,017	1,179	58,196
Dividends and distributions	(14,979)	(1,244	(16,223)
Net shareholder redemptions	(156,993)	(16,425	(173,418)
Ending Balance	\$ 1,174,205	\$ 286,280	\$ 1,460,485
Average investment management fee	0.98%	0.00	% 0.80%
Average net assets	\$ 1,308,279	\$ 294,867	\$ 1,603,146

	ĕ	Changes in Assets Under Management Nine Months Ended March 31, 2012 Money Market and		
(Dollars in Thousands)	Equity	Fixe	ed Income	Total
Beginning Balance	\$ 2,225,729	\$	336,793	\$ 2,562,522
Market appreciation/(depreciation)	(294,998)		2,072	(292,926)
Dividends and distributions	(117,744)		(1,121)	(118,865)
Net shareholder redemptions	(263,876)		(31,844)	(295,720)
Ending Balance	\$ 1,549,111	\$	305,900	\$ 1,855,011
Average investment management fee	0.99%		0.00%	0.84%
Average net assets	\$ 1,806,825	\$	325,355	\$ 2,132,180

As shown above, both average and period-end assets under management for the three and nine months ended March 31, 2013, decreased compared to the same time periods for fiscal year 2012. The decrease in assets under management during the three months ended March 31, 2013, was driven primarily by market depreciation and shareholder redemptions in the equity funds, particularly in the natural resources and emerging market categories. The decrease in assets under management during the nine months ended March 31, 2013, was driven by shareholder redemptions in the equity funds, primarily in the natural resources and emerging market categories.

A significant portion of the dividends and distributions shown above are reinvested and included in net shareholder redemptions. The money market funds experienced a net decrease as shareholders sought alternatives to low yields for both periods.

Stock market performance has remained volatile, following the trend of the past few years. During the past nine months, gold indices were down approximately 15%, whereas the S&P 500 was up approximately 17%, driving a rotation by investors from specialty funds into the broader U.S. equity market. Much of the Company sassets under management are in specialty asset classes such as gold, natural resources and emerging markets, which are currently out of favor with many investors.

The average annualized investment management fee rate (total mutual fund advisory fees, excluding performance fees, as a percentage of average assets under management) was 80 basis points in the three and nine months ending March 31, 2013, respectively, compared to 83 and 84 basis points for the same time periods in fiscal 2012. The average investment management fee for the equity funds was 98 basis points for the three and nine months ending March 31, 2013, respectively, compared to 99 basis points for the same time periods in fiscal year 2012. The decrease in the overall investment management fee rate is due to larger decreases in average assets in the equity funds, which have higher fee

U.S. GLOBAL INVESTORS, INC.

March 31, 2013, Quarterly Report on Form 10-Q

Page 18 of 27

rates. The average investment management fee for the fixed income funds is nil for the periods. This is due to voluntary fee waivers on these funds as discussed in Note 7 (Investment Management, Transfer Agent and Other Fees) to the financial statements, including a voluntary agreement to support the yields for the money market funds.

Investment Activities

Management believes it can more effectively manage the Company s cash position by broadening the types of investments used in cash management and continues to believe that such activities are in the best interest of the Company. The Company s investment activities are reviewed and monitored by Company compliance personnel, and various reports are provided to certain investment advisory clients. Written procedures are in place to manage compliance with the code of ethics and other policies affecting the Company s investment practices. This source of revenue does not remain consistent and is dependent on market fluctuations, the Company s ability to participate in investment opportunities, and timing of transactions.

As of March 31, 2013, the Company held trading and available-for-sale investments with a market value of approximately \$14.2 million and a cost basis of approximately \$13.4 million. The market value of these investments is approximately 35.1 percent of the Company s total assets. See Note 5 (Investments) and Note 6 (Fair Value Disclosures) for additional detail regarding investment activities.

U.S. GLOBAL INVESTORS, INC.

MARCH 31, 2013, QUARTERLY REPORT ON FORM 10-Q

PAGE 19 of 27

RESULTS OF OPERATIONS THREE MONTHS ENDED MARCH 31, 2013 AND 2012

The Company posted net income of \$41,167 (\$0.00 per share) for the three months ended March 31, 2013, compared with net income of \$487,138 (\$0.03 per share) for the three months ended March 31, 2012, a decrease of \$445,971, or 91.5 percent.

Revenues

Total consolidated revenues for the three months ended March 31, 2013, decreased \$765,876, or 13.8 percent, compared with the three months ended March 31, 2012. This decrease was primarily attributable to the following:

Mutual fund advisory fees increased by \$261,968, or 9.2 percent. Mutual fund advisory fees are comprised of two components: a base management fee and a performance fee. The performance fee is a fulcrum fee that is adjusted upwards or downwards by 0.25 percent when there is a performance difference of 5 percent or more between a fund s performance and that of its designated benchmark index over the prior rolling 12 months.

Performance fees of \$108,969 were received from the funds in the quarter ended March 31, 2013, compared to \$1,137,345 paid out to the funds during the same quarter of the prior year, for an increase year over year of \$1,246,314.

Substantially offsetting the increase in performance fees was a \$984,346 decrease in base management fees, primarily due to declines in net assets in the natural resources and emerging markets funds.

Investment income decreased by \$480,944, or 103.5 percent, primarily due to unrealized losses on trading securities.

Distribution fee revenue decreased by \$267,533, or 27.8 percent, as a result of decreased assets under management.

Transfer agent fees decreased by \$195,065, or 22.8 percent, as a result of a decline in the number of shareholder accounts and the number of transactions.

Expenses

Total consolidated expenses for the three months ended March 31, 2013, decreased \$56,218, or 1.2 percent, compared with the three months ended March 31, 2012. This was largely attributable to the following:

Platform fees decreased by \$211,713, or 24.4 percent, primarily as a result of lower assets under management.

Employee compensation and benefits decreased by \$77,034, or 3.3 percent, primarily as a result of lower performance-based bonuses.

Offsetting the above reductions, advertising increased by \$187,260, or 2,777.1 percent as a result of increased marketing and sales activity.

RESULTS OF OPERATIONS NINE MONTHS ENDED MARCH 31, 2013 AND 2012

The Company posted net income of \$255,952 (\$0.02 per share) for the nine months ended March 31, 2013, compared with net income of \$1,646,038 (\$0.11 per share) for the nine months ended March 31, 2012, a decrease of \$1,390,086, or 84.5 percent.

Revenues

Total consolidated revenues for the nine months ended March 31, 2013, decreased \$3,968,557, or 20.7 percent, compared with the nine months ended March 31, 2012. This decrease was primarily attributable to the following:

Mutual fund advisory fees decreased by \$2,127,135, or 18.3 percent. Mutual fund advisory fees are comprised of two components: a base management fee and a performance fee.

Mutual fund base management fees decreased by \$3,858,239 primarily due to declines in net assets driven by shareholder redemptions in the natural resources and emerging markets funds.

U.S. GLOBAL INVESTORS, INC.

March 31, 2013, Quarterly Report on Form 10-Q

Page 20 of 27

Although the Company paid performance fees out to the funds in both periods, the Company paid less in the current period compared to the prior year period. Performance fees of \$56,095 were paid out to the funds in the nine months ended March 31, 2013, compared to \$1,787,199 paid out to the funds during the same period of the prior year.

Distribution fee revenue decreased by \$1,017,236, or 31.2 percent, as a result of decreased assets under management. Transfer agent fees decreased by \$786,703, or 27.2 percent, as a result of a decline in the number of shareholder accounts and the number of transactions.

Administrative service fees decreased by \$316,503, or 29.9 percent, as a result of decreased assets under management.

Expenses

Total consolidated expenses for the nine months ended March 31, 2013, decreased \$1,828,803, or 11.0 percent, compared with the nine months ended March 31, 2012. This was largely attributable to the following:

Platform fees decreased by \$1,044,240, or 33.1 percent, primarily as a result of lower assets under management. Employee compensation and benefits decreased by \$535,071, or 6.9 percent, primarily as a result of lower performance-based bonuses

Advertising decreased by \$382,574, or 38.0 percent as a result of decreased marketing and sales activity.

LIQUIDITY AND CAPITAL RESOURCES

At March 31, 2013, the Company had net working capital (current assets minus current liabilities) of approximately \$24.1 million and a current ratio (current assets divided by current liabilities) of 9.9 to 1. With approximately \$19.1 million in cash and cash equivalents and approximately \$14.2 million in trading and available-for-sale investments, the Company has adequate liquidity to meet its current obligations. Total shareholders equity was approximately \$37.7 million, with cash, cash equivalents, and marketable securities comprising 82.4 percent of total assets.

As of March 31, 2013, the Company has no long-term liabilities. The Company has access to a \$1 million credit facility with a one-year maturity for working capital purposes. The credit agreement requires the Company to maintain certain quarterly financial covenants to access the line of credit. As of March 31, 2013, this credit facility remained unutilized by the Company.

Management believes current cash reserves, financing available, and potential cash flow from operations will be sufficient to meet foreseeable cash needs or capital necessary for the above-mentioned activities and allow the Company to take advantage of opportunities for growth whenever available.

Market volatility may cause the price of the Company s publicly traded class A shares to fluctuate, which in turn may allow the Company an opportunity to buy back stock at favorable prices.

The annual investment advisory and related contracts between the Company and USGIF were renewed effective October 1, 2012. The Company provides advisory services to three offshore clients for which the Company receives a monthly advisory fee and a performance fee, if any, based on agreed-upon performance measurements. The contracts between the Company and these offshore clients expire periodically, and management anticipates that its offshore clients will renew the contracts.

The Company receives additional revenue from several sources including custodial fee revenues, mailroom operations, and investment income.

CRITICAL ACCOUNTING ESTIMATES

For a discussion of critical accounting policies that the Company follows, please refer to the notes to the consolidated financial statements included in the Annual Report on Form 10-K for the year ended June 30, 2012.

U.S. GLOBAL INVESTORS, INC.

MARCH 31, 2013, QUARTERLY REPORT ON FORM 10-Q

Page 21 of 27

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company s balance sheet includes assets whose fair value is subject to market risks. Due to the Company s investments in equity securities, equity price fluctuations represent a market risk factor affecting the Company s consolidated financial position. The carrying values of investments subject to equity price risks are based on quoted market prices or, if not actively traded, management s estimate of fair value as of the balance sheet date. Market prices fluctuate, and the amount realized in the subsequent sale of an investment may differ significantly from the reported market value.

The Company s investment activities are reviewed and monitored by Company compliance personnel, and various reports are provided to certain investment advisory clients. Written procedures are in place to manage compliance with the code of ethics and other policies affecting the Company s investment practices.

The table below summarizes the Company s equity price risks as of March 31, 2013, and shows the effects of a hypothetical 25 percent increase and a 25 percent decrease in market prices.

				Increase (Decrease)
				in
	Fair Value at	Hypothetical	Estimated Fair Value After Hypothetical Price	Shareholders Equity,
	March 31, 2013	Percentage Change	Change	Net of Tax
Trading securities 1	\$4,993,965	25% increase	\$6,242,456	\$824,004
		25% decrease	\$3,745,474	(\$824,004)
Available-for-sale ²	\$9,192,008	25% increase	\$11,490,010	\$1,516,681
		25% decrease	\$6,894,006	(\$1,516,681)

¹Unrealized and realized gains and losses on trading securities are included in earnings in the statement of operations.

ITEM 4. CONTROLS AND PROCEDURES

An evaluation of the effectiveness of the design and operation of the Company s disclosure controls and procedures as of March 31, 2013, was conducted under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were effective as of March 31, 2013.

There has been no change in the Company s internal control over financial reporting that occurred during the three months ended March 31, 2013, that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

²Unrealized and realized gains and losses on available-for-sale securities are excluded from earnings and recorded in other comprehensive income as a component of shareholders equity until realized.

The selected hypothetical changes do not reflect what could be considered best- or worst-case scenarios. Results could be significantly different due to both the nature of equity markets and the concentration of the Company s investment portfolio.

U.S. GLOBAL INVESTORS, INC.

MARCH 31, 2013, QUARTERLY REPORT ON FORM 10-Q

Page 22 of 27

PART II. OTHER INFORMATION

ITEM 1A. RISK FACTORS

For a discussion of risk factors which could affect the Company, please refer to Item 1A, Risk Factors in the Annual Report on Form 10-K for the year ended June 30, 2012. There has been no material changes since fiscal year end to the risk factors listed therein.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Issuer Purchases of Equity Securities

D. wie d	Total Number of Shares	Total Amount	Average Price Paid	Total Number of Shares Purchased as Part of Publicly	Approximate Dollar Value of Shares that May Yet Be Purchased Under
Period	Purchased ¹	Purchased	Per Share ²	Announced Plan ³	the Plan
01-01-13 to 01-31-13	4,300	\$ 17,816	\$ 4.14	4,300	\$ 2,732,184
02-01-13 to 02-28-13	9,003	33,560	3.73	9,003	2,698,624
03-01-13 to 03-31-13	8,900	33,607	3.78	8,900	2,665,017
Total	22,203	\$ 84,983			