SYPRIS SOLUTIONS INC Form 10-Q November 05, 2008 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

FORM 10-Q

(Mark One)

x Quarterly Report Pursuant To Section 13 Or 15(d) Of The Securities Exchange Act Of 1934 For the quarterly period ended September 28, 2008

OR

" Transition Report Pursuant To Section 13 Or 15(d) Of The Securities Exchange Act Of 1934 For the transition period from _____ to ____

Commission file number: 0-24020

SYPRIS SOLUTIONS, INC.

(Exact name of registrant as specified in its charter)

Edgar Filing: SYPRIS SOLUTIONS INC - Form 10-Q

Delaware (State or other jurisdiction

61-1321992 (I.R.S. Employer

of incorporation or organization)

Identification No.)

101 Bullitt Lane, Suite 450

Louisville, Kentucky 40222 (Address of principal executive offices) (Zip code)

(502) 329-2000 (Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer x

Non-accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). "Yes x No

As of October 24, 2008, the Registrant had 19,298,003 shares of common stock outstanding.

Table of Contents

Part I	. FINANCIA	al Information	
	ITEM 1.	Financial Statements	
		Consolidated Statements of Operations for the Three and Nine Months Ended September 28, 2008 and September 30, 2007	2
		Consolidated Balance Sheets at September 28, 2008 and December 31, 2007	3
		Consolidated Cash Flow Statements for the Nine Months Ended September 28, 2008 and September 30, 2007	4
		Notes to Consolidated Financial Statements	5
	Ітем 2.	Management s Discussion And Analysiof Financial Condition And Results of Operations	13
	Ітем 3.	QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	19
	Ітем 4.	Controls and Procedures	20
Part I	I. Other	Information	
	Iтем 1.	Legal Proceedings	20
	Ітем 1А.	RISK FACTORS	20
	Iтем 2.	Unregistered Sales of Equity Securities and Use of Proceeds	21
	Ітем 3.	Defaults Upon Senior Securities	21
	Ітем 4.	Submission of Matters to a Vote of Security Holders	21
	Ітем 5.	Other Information	21
	Ітем 6.	Exhibits	21
SIGNIAT	CLIDEC		22

1

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

Sypris Solutions, Inc.

CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except for per share data)

Net revenue: \$80,145 \$86,897 \$258,381 \$273,241 Products 20,012 17,623 58,388 58,965 Total net revenue 100,157 104,520 316,769 332,206 Cost of sales: 77,607 80,182 238,755 253,587 Products 15,895 13,866 47,556 48,439 Total cost of sales 93,502 94,048 286,311 302,026 Gross profit 6,655 10,472 30,458 30,180 Selling, general and administrative 10,431 10,369 31,485 29,740 Research and development 938 608 3,022 2,001 Amortization of intangible assets 42 129 171 457 Nonrecurring items 655 (4,835) 655 (3,281) Operating (loss) income (5,411) 4,201 (4,875) 1,263 Interest expense, net 1,093 991 3,068 2,624 Other expense (income), net 1,050		•	Three Months Ended September 28, September 30, 2008 2007 (Unaudited)		Nine Mor September 28, 2008 (Una		Sep	tember 30, 2007	
Products 20,012 17,623 58,388 58,965 Total net revenue 100,157 104,520 316,769 332,206 Cost of sales: Uutsourced services 77,607 80,182 238,755 253,587 Products 15,895 13,866 47,556 48,439 Total cost of sales 93,502 94,048 286,311 302,026 Gross profit 6,655 10,472 30,458 30,180 Selling, general and administrative 10,431 10,369 31,485 29,740 Research and development 938 608 3,022 2,001 Amortization of intangible assets 42 129 171 457 Nonrecurring items 655 (4,835) 655 (3,281) Operating (loss) income (5,411) 4,201 (4,875) 1,263 Interest expense, net 1,093 991 3,068 2,624 Other expense (income), net 1,050 265 134 15 (Loss) income	Net revenue:								
Products 20,012 17,623 58,388 58,965 Total net revenue 100,157 104,520 316,769 332,206 Cost of sales: Uutsourced services 77,607 80,182 238,755 253,587 Products 15,895 13,866 47,556 48,439 Total cost of sales 93,502 94,048 286,311 302,026 Gross profit 6,655 10,472 30,458 30,180 Selling, general and administrative 10,431 10,369 31,485 29,740 Research and development 938 608 3,022 2,001 Amortization of intangible assets 42 129 171 457 Nonrecurring items 655 (4,835) 655 (3,281) Operating (loss) income (5,411) 4,201 (4,875) 1,263 Interest expense, net 1,093 991 3,068 2,624 Other expense (income), net 1,050 265 134 15 (Loss) income	Outsourced services	\$	80.145	\$	86,897	\$ 2	258.381	\$	273,241
Total net revenue 100,157 104,520 316,769 332,206 Cost of sales: 77,607 80,182 238,755 253,587 Products 15,895 13,866 47,556 48,439 Total cost of sales 93,502 94,048 286,311 302,026 Gross profit 6,655 10,472 30,458 30,180 Selling, general and administrative 10,431 10,369 31,485 29,740 Research and development 938 608 3,022 2,001 Amortization of intangible assets 42 129 171 457 Nonrecurring items 655 (4,835) 655 (3,281) Operating (loss) income (5,411) 4,201 (4,875) 1,263 Interest expense, net 1,093 991 3,068 2,624 Other expense (income), net 1,050 (26) 134 15 (Loss) income before income taxes (7,554) 3,236 (8,077) (1,376) Income tax expense (benefit)									
Cost of sales: 77,607 80,182 238,755 253,587 Products 15,895 13,866 47,556 48,439 Total cost of sales 93,502 94,048 286,311 302,026 Gross profit 6,655 10,472 30,458 30,180 Selling, general and administrative 10,431 10,636 3,022 2,001 Amortization of intangible assets 42 129 171 457 Nonrecurring items 655 (4,835) 655 (3,281) Operating (loss) income (5,411) 4,201 (4,875) 1,263 Interest expense, net 1,093 991 3,068 2,624 Other expense (income), net 1,050 (26) 134 15 (Loss) income before income taxes (7,554) 3,236 (8,077) (1,376) Income tax expense (benefit) 202 599 229 (1,467) Vet (loss) income \$ (7,756) \$ 2,637 \$ (3,306) \$ 9 Loss) earnings per common sh			,		,		- 0,000		2 0,5 00
Outsourced services Products 77,607 15,895 80,182 13,866 238,755 48,439 253,587 48,439 Total cost of sales 93,502 94,048 286,311 302,026 Gross profit 6,655 10,472 30,458 30,180 Selling, general and administrative Research and development 1938 608 3,022 2,001 Amortization of intangible assets 42 129 171 457 Nonrecurring items 655 (4,835) 655 (3,281) Operating (loss) income (5,411) 4,201 (4,875) 1,263 Interest expense, net Other expense (income), net 1,093 991 3,068 2,624 Other expense (benefit) 202 599 229 (1,467) Net (loss) income before income taxes (7,554) 3,236 (8,077) (1,376) Income tax expense (benefit) 202 599 229 (1,467) Net (loss) income \$(7,756) \$2,637 \$(8,306) \$91 (Loss) earnings per common share: \$(0,42) \$0,14	Total net revenue	1	00,157		104,520		316,769		332,206
Products 15,895 13,866 47,556 48,439 Total cost of sales 93,502 94,048 286,311 302,026 Gross profit 6,655 10,472 30,458 30,180 Selling, general and administrative 10,431 10,369 31,485 29,740 Research and development 938 608 3,022 2,001 Amortization of intangible assets 42 129 171 457 Nonrecurring items 655 (4,835) 655 (3,281) Operating (loss) income (5,411) 4,201 (4,875) 1,263 Interest expense, net 1,093 991 3,068 2,624 Other expense (income), net 1,050 (26) 134 15 (Loss) income before income taxes (7,554) 3,236 (8,077) (1,376) Income tax expense (benefit) 202 599 229 (1,467) Net (loss) income \$ (7,756) \$ 2,637 \$ (8,306) \$ 91 (Loss) earnings per common share: <td>Cost of sales:</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Cost of sales:								
Total cost of sales 93,502 94,048 286,311 302,026 Gross profit 6,655 10,472 30,458 30,180 Selling, general and administrative 10,431 10,369 31,485 29,740 Research and development 938 608 3,022 2,001 Amortization of intangible assets 42 129 171 457 Nonrecurring items 655 (4,835) 655 (3,281) Operating (loss) income (5,411) 4,201 (4,875) 1,263 Interest expense, net 1,093 991 3,068 2,624 Other expense (income), net 1,050 (26) 134 15 (Loss) income before income taxes (7,554) 3,236 (8,077) (1,376) Income tax expense (benefit) 202 599 229 (1,467) Net (loss) income \$ (7,756) \$ 2,637 \$ (8,306) \$ 91 (Loss) earnings per common share: 8 (0,42) \$ 0,14 \$ (0,45) \$ 0,00	Outsourced services		77,607		80,182	2	238,755		253,587
Gross profit 6,655 10,472 30,458 30,180 Selling, general and administrative 10,431 10,369 31,485 29,740 Research and development 938 608 3,022 2,001 Amortization of intangible assets 42 129 171 457 Nonrecurring items 655 (4,835) 655 (3,281) Operating (loss) income (5,411) 4,201 (4,875) 1,263 Interest expense, net 1,093 991 3,068 2,624 Other expense (income), net 1,050 (26) 134 15 (Loss) income before income taxes (7,554) 3,236 (8,077) (1,376) Income tax expense (benefit) 202 599 229 (1,467) Net (loss) income \$ (7,756) \$ 2,637 \$ (8,306) \$ 91 (Loss) earnings per common share: \$ (0,42) \$ 0,14 \$ (0,45) \$ 0,00 Dividends declared per common share \$ (0,42) \$ 0,14 \$ (0,45) \$ 0,00	Products		15,895		13,866		47,556		48,439
Selling, general and administrative 10,431 10,369 31,485 29,740 Research and development 938 608 3,022 2,001 Amortization of intangible assets 42 129 171 457 Nonrecurring items 655 (4,835) 655 (3,281) Operating (loss) income (5,411) 4,201 (4,875) 1,263 Interest expense, net 1,093 991 3,068 2,624 Other expense (income), net 1,050 (26) 134 15 (Loss) income before income taxes (7,554) 3,236 (8,077) (1,376) Income tax expense (benefit) 202 599 229 (1,467) Net (loss) income \$ (7,756) \$ 2,637 \$ (8,306) 91 (Loss) earnings per common share: \$ (0,42) \$ 0,14 \$ (0,45) \$ 0,00 Dividends declared per common share \$ (0,42) \$ 0,14 \$ (0,45) \$ 0,00 Dividends declared per common share \$ (0,42) \$ 0,14 \$ (0,45) \$ 0,00 Weighted average shares outstanding: \$ (0,42) \$ 0,14 <td>Total cost of sales</td> <td>!</td> <td>93,502</td> <td></td> <td>94,048</td> <td>2</td> <td>286,311</td> <td></td> <td>302,026</td>	Total cost of sales	!	93,502		94,048	2	286,311		302,026
Research and development 938 608 3,022 2,001 Amortization of intangible assets 42 129 171 457 Nonrecurring items 655 (4,835) 655 (3,281) Operating (loss) income (5,411) 4,201 (4,875) 1,263 Interest expense, net 1,093 991 3,068 2,624 Other expense (income), net 1,050 (26) 134 15 (Loss) income before income taxes (7,554) 3,236 (8,077) (1,376) Income tax expense (benefit) 202 599 229 (1,467) Net (loss) income \$ (7,756) \$ 2,637 \$ (8,306) 91 (Loss) earnings per common share: 8 8 0.14 \$ (0.45) \$ 0.00 Diluted \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Dividends declared per common share \$ 0.03 \$ 0.03 \$ 0.09 \$ 0.09 Weighted average shares outstanding: 8 18,369 18,314 18,354 18,196 <td>Gross profit</td> <td></td> <td>6,655</td> <td></td> <td>10,472</td> <td></td> <td>30,458</td> <td></td> <td>30,180</td>	Gross profit		6,655		10,472		30,458		30,180
Research and development 938 608 3,022 2,001 Amortization of intangible assets 42 129 171 457 Nonrecurring items 655 (4,835) 655 (3,281) Operating (loss) income (5,411) 4,201 (4,875) 1,263 Interest expense, net 1,093 991 3,068 2,624 Other expense (income), net 1,050 (26) 134 15 (Loss) income before income taxes (7,554) 3,236 (8,077) (1,376) Income tax expense (benefit) 202 599 229 (1,467) Net (loss) income \$ (7,756) \$ 2,637 \$ (8,306) 91 (Loss) earnings per common share: 8 8 0.042 \$ 0.14 \$ (0.45) \$ 0.00 Diluted \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Dividends declared per common share \$ 0.03 \$ 0.03 \$ 0.09 \$ 0.09 Weighted average shares outstanding: 8 18,369 18,314 18,354 </td <td>Selling general and administrative</td> <td></td> <td>10.431</td> <td></td> <td>10 369</td> <td></td> <td>31 485</td> <td></td> <td>29 740</td>	Selling general and administrative		10.431		10 369		31 485		29 740
Amortization of intagible assets 42 129 171 457 Nonrecurring items 655 (4,835) 655 (3,281) Operating (loss) income (5,411) 4,201 (4,875) 1,263 Interest expense, net 1,093 991 3,068 2,624 Other expense (income), net 1,050 (26) 134 15 (Loss) income before income taxes (7,554) 3,236 (8,077) (1,376) Income tax expense (benefit) 202 599 229 (1,467) Net (loss) income (7,756) 2,637 (8,306) 91 (Loss) earnings per common share: 8 (0,42) 0,14 (0,45) 0,00 Diluted (0,42) 0,14 (0,45) 0,00 Dividends declared per common share 0,03 0,03 0,09 0,09 Weighted average shares outstanding: 18,369 18,314 18,354 18,196									
Nonrecurring items 655 (4,835) 655 (3,281) Operating (loss) income (5,411) 4,201 (4,875) 1,263 Interest expense, net 1,093 991 3,068 2,624 Other expense (income), net 1,050 (26) 134 15 (Loss) income before income taxes (7,554) 3,236 (8,077) (1,376) Income tax expense (benefit) 202 599 229 (1,467) Net (loss) income (7,756) 2,637 (8,306) 91 (Loss) earnings per common share: (0,42) 0,14 (0,45) 0,00 Diluted (0,42) 0,14 (0,45) 0,00 Dividends declared per common share 0,03 0,03 0,09 0,09 Weighted average shares outstanding: 8,000 18,369 18,314 18,354 18,196									
Operating (loss) income (5,411) 4,201 (4,875) 1,263 Interest expense, net 1,093 991 3,068 2,624 Other expense (income), net 1,050 (26) 134 15 (Loss) income before income taxes (7,554) 3,236 (8,077) (1,376) Income tax expense (benefit) 202 599 229 (1,467) Net (loss) income \$ (7,756) \$ 2,637 \$ (8,306) \$ 91 (Loss) earnings per common share: \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Diluted \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Dividends declared per common share \$ 0.03 \$ 0.03 \$ 0.09 \$ 0.09 Weighted average shares outstanding: Basic 18,369 18,314 18,354 18,196									
Interest expense, net Other expense (income), net 1,093 991 3,068 2,624 Other expense (income), net 1,050 (26) 134 15 (Loss) income before income taxes (7,554) 3,236 (8,077) (1,376) Income tax expense (benefit) 202 599 229 (1,467) Net (loss) income \$ (7,756) \$ 2,637 \$ (8,306) \$ 91 (Loss) earnings per common share: Basic \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Diluted \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Dividends declared per common share \$ 0.03 \$ 0.03 \$ 0.09 \$ 0.09 Weighted average shares outstanding: Basic 18,369 18,314 18,354 18,196	Nonecuring items		033		(4,033)		033		(3,201)
Other expense (income), net 1,050 (26) 134 15 (Loss) income before income taxes (7,554) 3,236 (8,077) (1,376) Income tax expense (benefit) 202 599 229 (1,467) Net (loss) income \$ (7,756) \$ 2,637 \$ (8,306) \$ 91 (Loss) earnings per common share: Basic \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Diluted \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Dividends declared per common share \$ 0.03 \$ 0.03 \$ 0.09 \$ 0.09 Weighted average shares outstanding: Basic 18,369 18,314 18,354 18,196	Operating (loss) income		(5,411)		4,201		(4,875)		1,263
(Loss) income before income taxes (7,554) 3,236 (8,077) (1,376) Income tax expense (benefit) 202 599 229 (1,467) Net (loss) income \$ (7,756) \$ 2,637 \$ (8,306) \$ 91 (Loss) earnings per common share: Basic \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Diluted \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Dividends declared per common share \$ 0.03 \$ 0.03 \$ 0.09 \$ 0.09 Weighted average shares outstanding: Basic \$ 18,369 18,314 18,354 18,196	Interest expense, net		1,093		991		3,068		2,624
Income tax expense (benefit) 202 599 229 (1,467) Net (loss) income \$ (7,756) \$ 2,637 \$ (8,306) \$ 91 (Loss) earnings per common share: Basic \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Diluted \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Dividends declared per common share \$ 0.03 \$ 0.03 \$ 0.09 \$ 0.09 Weighted average shares outstanding: Basic 18,369 18,314 18,354 18,196	Other expense (income), net		1,050		(26)		134		15
Income tax expense (benefit) 202 599 229 (1,467) Net (loss) income \$ (7,756) \$ 2,637 \$ (8,306) \$ 91 (Loss) earnings per common share: Basic \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Diluted \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Dividends declared per common share \$ 0.03 \$ 0.03 \$ 0.09 \$ 0.09 Weighted average shares outstanding: Basic 18,369 18,314 18,354 18,196	(Loss) income before income taxes		(7,554)		3,236		(8,077)		(1,376)
(Loss) earnings per common share: Basic \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Diluted \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Dividends declared per common share \$ 0.03 \$ 0.03 \$ 0.09 \$ 0.09 Weighted average shares outstanding: Basic 18,369 18,314 18,354 18,196	Income tax expense (benefit)						229		(1,467)
Basic \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Diluted \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Dividends declared per common share \$ 0.03 \$ 0.03 \$ 0.09 \$ 0.09 Weighted average shares outstanding: Basic 18,369 18,314 18,354 18,196	Net (loss) income	\$	(7,756)	\$	2,637	\$	(8,306)	\$	91
Diluted \$ (0.42) \$ 0.14 \$ (0.45) \$ 0.00 Dividends declared per common share \$ 0.03 \$ 0.03 \$ 0.09 \$ 0.09 Weighted average shares outstanding: Basic 18,369 18,314 18,354 18,196	(Loss) earnings per common share:								
Dividends declared per common share \$ 0.03 \$ 0.09 \$ 0.09 Weighted average shares outstanding: Basic 18,369 18,314 18,354 18,196	Basic	\$	(0.42)	\$	0.14	\$	(0.45)	\$	0.00
Weighted average shares outstanding: Basic 18,369 18,314 18,354 18,196	Diluted	\$	(0.42)	\$	0.14	\$	(0.45)	\$	0.00
Basic 18,369 18,314 18,354 18,196	Dividends declared per common share	\$	0.03	\$	0.03	\$	0.09	\$	0.09
Basic 18,369 18,314 18,354 18,196	Weighted average shares outstanding:								
			18.369		18,314		18.354		18,196
Diaco 10,507 10,57 10,57 10,57 10,57	Diluted		18,369		18,548		18,354		18,351

The accompanying notes are an integral part of the consolidated financial statements.

2

Sypris Solutions, Inc.

CONSOLIDATED BALANCE SHEETS

(in thousands, except for share data)

	•	September 28, 2008		cember 31, 2007
•	(U	naudited)		(Note)
Assets Current assets:				
Cash and cash equivalents	\$	14,552	\$	14,622
Restricted cash	φ	626	φ	883
Accounts receivable, net		56,699		59,067
		68,587		71,789
Inventory, net Other current assets				
Other current assets		34,768		107,132
Total current assets		175,232		253,493
Investment in marketable securities		18,164		
Property, plant and equipment, net		126,130		137,104
Goodwill		14,277		14,277
Other assets		25,259		17,186
Total assets	\$	359,062	\$	422,060
I				
LIABILITIES AND STOCKHOLDERS EQUITY Current liabilities:				
Accounts payable	\$	61,823	\$	54,119
Accounts payable Accrued liabilities	Ф	25,134	ф	41,933
Current portion of long-term debt		4,091		5,000
Current portion of long-term debt		4,091		3,000
Total current liabilities		91,048		101,052
Long-term debt		60,909		60,000
Other liabilities		46,949		53,529
T - 11 122		100.006		214 501
Total liabilities		198,906		214,581
Stockholders equity:				
Preferred stock, par value \$0.01 per share, 975,150 shares authorized; no shares issued				
Series A preferred stock, par value \$0.01 per share, 24,850 shares authorized; no shares issued				
Common stock, non-voting, par value \$0.01 per share, 10,000,000 shares authorized; no shares issued				
Common stock, par value \$0.01 per share, 30,000,000 shares authorized; 19,496,620 shares issued and				
19,277,645 shares outstanding in 2008 and 19,205,247 shares issued and 19,078,440 shares outstanding				
in 2007		195		192
Additional paid-in capital		146,709		146,025
Retained earnings		55,385		65,402
Accumulated other comprehensive loss		(42,131)		(3,943)
Treasury stock, 218,975 and 126,807 shares in 2008 and 2007, respectively		(2)		(197)
Total stockholders equity		160,156		207,479
Total liabilities and stockholders equity	\$	359,062	\$	422,060

Edgar Filing: SYPRIS SOLUTIONS INC - Form 10-Q

Note: The balance sheet at December 31, 2007 has been derived from the audited consolidated financial statements at that date but does not include all information and footnotes required by accounting principles generally accepted in the United States for a complete set of financial statements.

The accompanying notes are an integral part of the consolidated financial statements.

3

Sypris Solutions, Inc.

CONSOLIDATED CASH FLOW STATEMENTS

(in thousands)

	Nine Mo September 28, 2008		tember 30, 2007
Cash flows from operating activities:	(Cita	iuuiicu,	
Net (loss) income	\$ (8,306)	\$	91
Adjustments to reconcile net (loss) income to net cash provided by (used in) operating activities:	. (2)2 2 2)		
Depreciation and amortization	19,621		21,738
Noncash compensation expense	901		1,276
Other noncash items	(7,888)		(23,359)
Change in operating assets and liabilities:	, ,		
Accounts receivable	2,910		(5,377)
Inventory	1,916		(3,916)
Other current assets	6,230		(3,414)
Accounts payable	8,066		(3,221)
Accrued liabilities	(13,351)		12,897
Net cash provided by (used in) operating activities	10,099		(3,285)
Cash flows from investing activities:			
Capital expenditures, net	(9,484)		(5,118)
Proceeds from sale of assets	998		22
Changes in nonoperating assets and liabilities	51		(267)
Net cash used in investing activities	(8,435)		(5,363)
Cash flows from financing activities:			
Net change in debt under revolving credit agreements			20,000
Payments on Senior Notes			(25,000)
Debt modification costs			(885)
Cash dividends paid	(1,734)		(1,690)
Proceeds from issuance of common stock			168
Net cash used in financing activities	(1,734)		(7,407)
Net decrease in cash and cash equivalents	(70)		(16,055)
Cash and cash equivalents at beginning of period	14,622		32,400
Cash and cash equivalents at end of period	\$ 14,552	\$	16,345

The accompanying notes are an integral part of the consolidated financial statements.

Sypris Solutions, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(1) Nature of Business

Sypris is a diversified provider of outsourced services and specialty products. The Company performs a wide range of manufacturing, engineering, design, testing, and other technical services, typically under multi-year, sole-source contracts with corporations and government agencies in the markets for truck components & assemblies, aerospace & defense electronics, and test & measurement equipment.

(2) Basis of Presentation

The accompanying unaudited consolidated financial statements include the accounts of Sypris Solutions, Inc. and its wholly-owned subsidiaries (collectively, Sypris or the Company), and have been prepared by the Company in accordance with the rules and regulations of the Securities and Exchange Commission. All significant intercompany transactions and accounts have been eliminated. These unaudited consolidated financial statements reflect, in the opinion of management, all material adjustments (which include only normal recurring adjustments) necessary to fairly state the results of operations, financial position and cash flows for the periods presented, and the disclosures herein are adequate to make the information presented not misleading. Preparing financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses. Actual results for the three and nine months ended September 28, 2008 are not necessarily indicative of the results that may be expected for the year ending December 31, 2008. These unaudited consolidated financial statements should be read in conjunction with the consolidated financial statements, and notes thereto, for the year ended December 31, 2007 as presented in the Company s Annual Report on Form 10-K.

Certain prior period amounts have been reclassified to conform to the current period presentation.

(3) Recent Accounting Pronouncements

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standard (SFAS) No. 157, *Fair Value Measurements*. The objective of SFAS No. 157 is to increase consistency and comparability in fair value measurements and to expand disclosures about fair value measurements. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS No. 157 applies under other accounting pronouncements that require or permit fair value measurements and does not require any new fair value measurements. SFAS No. 157 was effective for the Company on January 1, 2008. However, in February 2008, the FASB released FASB Staff Position (FSP) SFAS No. 157-2, *Effective Date of FASB Statement No. 157*, which delayed the effective date of SFAS No. 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). The adoption of SFAS No. 157 for financial assets and liabilities did not have a material impact on the Company s consolidated financial statements. The adoption of SFAS No. 157 for non-financial assets and liabilities, effective January 1, 2009, is not expected to have a significant impact on the Company s consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements an amendment to ARB No. 51* (SFAS No. 160). SFAS No. 160 requires all entities to report noncontrolling interests in subsidiaries as equity in the consolidated financial statements, but separate from the equity of the parent company. The statement further requires that consolidated net income be reported at amounts attributable to the parent and the noncontrolling interest, rather than expensing the income attributable to the minority interest holder. This statement also requires that companies provide sufficient disclosures to clearly identify and distinguish between the interests of the parent company and the interests of the noncontrolling owners, including a disclosure on the face of the consolidated statements for income attributable to the noncontrolling interest holder. This statement is effective for fiscal years beginning on or after December 15, 2008. Early adoption is prohibited. The adoption of this statement is not expected to have a significant impact on the Company s consolidated financial statements.

Table of Contents 9

5

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133* (SFAS No. 161). SFAS No. 161 applies to all derivative instruments and nonderivative instruments that are designated and qualify as hedging instruments pursuant to paragraphs 37 and 42 of Statement 133, and related hedged items accounted for under FASB Statement No. 133, *Accounting for Derivative Instruments and Hedging Activities* (SFAS No. 133). SFAS No. 161 requires entities to provide greater transparency through additional disclosures about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS No. 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity s financial position, results of operations, and cash flows. This statement is effective for fiscal years beginning on or after November 15, 2008. Early adoption is encouraged. The adoption of this statement is not expected to have a significant impact on the Company s disclosures included in its consolidated financial statements.

In April 2008, the FASB issued FASB Staff Position SFAS 142-3, *Determination of the Useful Life of Intangible Assets*, (FSP 142-3). FSP 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, *Goodwill and Other Intangible Assets*. FSP 142-3 is effective for fiscal years beginning after December 15, 2008. The Company is currently assessing the impact of FSP 142-3 on its consolidated financial position and results of operations.

In May 2008, the FASB issued SFAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles* (SFAS No. 162). SFAS No. 162 identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements that are presented in conformity with generally accepted accounting principles in the United States. This statement is not expected to change existing practices but rather reduce the complexity of financial reporting. This statement will go into effect 60 days after the SEC approves related auditing rules.

In June 2008, the FASB issued FASB Staff Position EITF 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities*. This FSP addresses whether instruments granted in share-based payment transactions may be participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing basic earnings per share (EPS) pursuant to the two-class method described in paragraphs 60 and 61 of SFAS No. 128, *Earnings Per Share*. A share-based payment award that contains a non-forfeitable right to receive cash when dividends are paid to common shareholders irrespective of whether that award ultimately vests or remains unvested shall be considered a participating security as these rights to dividends provide a non-contingent transfer of value to the holder of the share-based payment award. Accordingly, these awards should be included in the computation of basic EPS pursuant to the two-class method. The guidance in this FSP is effective for fiscal years beginning after December 15, 2008 and interim periods within those years. Early adoption is not permitted. All prior period EPS data will be adjusted retrospectively to reflect the provisions of the FSP. Under the terms of the Company s restricted stock awards, grantees are entitled to receive dividends on the unvested portions of their awards. There is no requirement to return these dividends in the event the unvested awards are forfeited in the future. Accordingly, this FSP will have an effect on the Company s EPS calculations and the Company will continue to evaluate the effects of this guidance.

(4) Dana Claim

On March 3, 2006, the Company s largest customer, Dana, and 40 of its U.S. subsidiaries, filed voluntary petitions for reorganization under Chapter 11 of the U.S. Bankruptcy Code in the U.S. Bankruptcy Court for the Southern District of New York. On July 24, 2007, the Company announced that its wholly-owned subsidiary, Sypris Technologies, Inc., entered into a comprehensive settlement agreement with Dana to resolve all outstanding disputes between the parties, terminate previously approved arbitration payments and enter into a new long-term supply contract running through 2014. In addition, Dana provided the Company with an allowed general unsecured non-priority claim in the amount of \$89,900,000, which was recorded by the Company at its estimated fair value of \$76,483,000 as of the August 7, 2007 settlement date.

On December 12, 2007 the bankruptcy court approved Dana s plan of reorganization. Pursuant to the terms included therein, the Company became entitled to receive an initial distribution of 3,090,408 shares of common stock in Dana Holding Corporation (DAN), the right to participate in additional distributions of reserved

6

shares of common stock of DAN if certain disputed matters are ultimately resolved for less than Dana s reserves for those matters (estimated by the Company to represent an additional 739,000 shares) and the right to receive a distribution of cash. Dana emerged from bankruptcy on January 31, 2008, and on February 1, 2008, the newly issued shares of Dana Holding Corporation began trading on the New York Stock Exchange. On February 11, 2008, the Company received its initial distribution of common stock, and on March 18, 2008 the Company received its cash distribution totaling \$6,891,188. On April 21, 2008 and July 30, 2008, the Company received 114,536 and 152,506 of DAN common shares, respectively, representing approximately 36% of the total 739,000 additional common shares the Company expects to receive.

The aforementioned cash distribution was recorded as a reduction in the Company s \$76,483,000 recorded basis in the claim. Of the remaining \$69,592,000, \$56,162,000 was attributed to the initial distribution of shares received by the Company in February, 2008, \$2,081,000 was attributed to the shares received by the Company in April, 2008, and \$2,771,000 was attributed to the shares received by the Company in July, 2008. The remaining \$8,578,000 is attributed to the 472,000 of additional shares expected to be received by the Company as additional distributions. If the Company ultimately receives fewer additional shares than expected, these allocations would be adjusted on a pro rata basis.

The Company accounts for its common stock in DAN in accordance with SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities* (SFAS No. 115). The Company accounts for its shares as available-for-sale securities with associated unrealized holding gains or losses reported as a component of other comprehensive loss or income. The Company has not sold any of its common stock in DAN, and at September 28, 2008, the basis and fair value of the Company s holdings of DAN common stock amounted to \$61,015,000 and \$18,164,000, respectively. Unrealized holding losses recorded in other comprehensive loss totaled \$38,673,000, net of income taxes of \$4,178,000. See Note 6 for further information.

The Company believes that the price for Dana's common stock at September 28, 2008 is temporarily depressed. A number of market issues including sub-prime lending practices, tightening credit markets and recession concerns have driven market prices down. A substantial portion of the owners of DAN stock were contractually restricted from trading those shares through July of 2008, while many equity mutual funds remained restricted from purchasing stock in businesses that have recently emerged from bankruptcy. The automotive sector has been under considerable scrutiny due to bankruptcies, sharply declining light vehicle sales and significant losses recorded by major companies within the sector. At September 28, 2008, the Company believed that these negative factors were likely to begin to improve in the near term and that it possessed the ability and intent to hold its shares of Dana common stock until a full recovery of the current carrying value occurs. However, there can be no assurance that, under applicable accounting principles, unrealized holding losses will not be deemed other-than-temporary and be recognized through the Company's statement of operations in future periods, which could materially adversely affect the Company's business, results of operations and financial condition.

At September 28, 2008, the Company s right to participate in additional distributions of DAN common stock, presently estimated to be 472,000 additional shares, was carried at \$8,578,000 in other assets. Had these shares been received at September 28, 2008, the Company would have recorded an additional \$5,101,000 unrealized holding loss to other comprehensive loss, net of income taxes of \$923,000. See Note 14 for further information.

7

(5) (Loss) Earnings Per Common Share

There were no adjustments required to be made to net (loss) income for purposes of computing basic and diluted (loss) earnings per common share. A reconciliation of the weighted average shares outstanding used in the calculation of basic and diluted (loss) earnings per common share is as follows (in thousands):

	Three Moi	nths Ended	Nine Months Ended			
	September 28, 2008	September 30, 2007	September 28, 2008	September 30, 2007		
	(Unaudited)			idited)		
Shares used to compute basic (loss) earnings per						
common share	18,369	18,314	18,354	18,196		
Dilutive effect of equity awards		234		155		
Shares used to compute diluted (loss) earnings per						
common share	18,369	18,548	18,354	18,351		

(6) Investment in Marketable Securities

The valuation of our investment in DAN, a marketable security accounted for pursuant to SFAS No. 115, is classified as available-for-sale and measured at fair value as determined by a quoted market price. The related unrealized holding losses are currently excluded from operations and recorded in accumulated other comprehensive loss on the consolidated balance sheets. At September 28, 2008, the Company owned 3,357,450 shares of DAN with a market value of \$5.41 per share, which resulted in an unrealized loss of \$38,673,000, net of a deferred tax benefit of \$4,178,000, included in accumulated other comprehensive loss as of such date. The deferred tax benefit is net of a valuation allowance of \$2,387,000 associated with the unrealized capital loss portion for our foreign subsidiary, as the Company has no assurance of generating capital gains in the future in order to realize the tax benefit. The deferred tax benefit associated with the unrealized loss for our domestic operations has been fully reserved. At September 28, 2008, this decline was considered by the Company to be temporary (see Note 4). Realized gains and losses and declines in value judged to be other-than-temporary will be included in other expense (income), if and when recorded. In accordance with SFAS No. 157, the fair value of DAN shares was valued based on quoted market prices in active markets for identical shares.

The following table summarizes marketable securities as of September 28, 2008 (in thousands):

				Fair Value At Quoted
				Prices
		Gross	Gross	in Active
		Unrealized	Realized	Markets
	Basis	Gain/(Loss)	Gain/(Loss)	(Level 1)
Investment in marketable securities	\$ 61,015	\$ (42,851)	\$	\$ 18,164

(7) Inventory

Inventory consisted of the following (in thousands):

	September 28, 2008	Dec	December 31, 2007		
	(Una	udited)			
Raw materials, including perishable tooling of \$896 and \$1,129 in 2008 and 2007,					
respectively	\$ 19,201	\$	21,140		
Work in process	12,380		12,815		

Edgar Filing: SYPRIS SOLUTIONS INC - Form 10-Q

Finished goods	7,076	7,439
Costs relating to long-term contracts and programs, net of amounts attributed to revenue		
recognized to date	37,103	39,936
Progress payments related to long-term contracts and programs	(1,531)	(2,565)
Reserve for excess and obsolete inventory	(5,642)	(6,976)
	\$ 68,587	\$ 71,789

(8) Segment Data

The Company is organized into two business groups, the Industrial Group and the Electronics Group. The Industrial Group is one reportable business segment, while the Electronics Group includes two reportable business segments, Aerospace & Defense and Test & Measurement. There was no intersegment net revenue recognized in any of the periods presented. The following table presents financial information for the reportable segments of the Company (in thousands):

	Three Mo September 28, 2008			nths Ended September 30, 2007
	(Una	nudited)	(Una	udited)
Net revenue from unaffiliated customers:				
Industrial Group	\$ 57,969	\$ 67,595	\$ 196,884	\$ 220,186
Aerospace & Defense	28,123	23,604	78,558	72,655
Test & Measurement	14,065	13,321	41,327	39,365
Electronics Group	42,188	36,925	119,885	112,020
·	\$ 100,157	\$ 104,520	\$ 316,769	\$ 332,206
Gross profit:				
Industrial Group	\$ 306	\$ 4,713	\$ 12,468	\$ 13,782
Aerospace & Defense	2,841	2,471	7,377	6,403
Test & Measurement	3,508	3,288	10,613	9,995
Electronics Group	6,349	5,759	17,990	16,398
·	\$ 6,655	\$ 10,472	\$ 30,458	\$ 30,180
Operating (loss) income:				
Industrial Group	\$ (2,487)	\$ 8,271	\$ 4,125	\$ 12,622
Aerospace & Defense	(1,599)	(660)	(4,344)	(3,548)
Test & Measurement	606	311	1,954	1,709
Electronics Group	(993)	(349)	(2,390)	(1,839)
General, corporate and other	(1,931)	(3,721)	(6,610)	(9,520)
	\$ (5,411)	\$ 4,201	\$ (4,875)	\$ 1,263

	•	otember 28, 2008 (naudited)	De	cember 31, 2007
Total assets:				
Industrial Group	\$	213,494	\$	264,182
Aerospace & Defense		95,058		108,189
Test & Measurement		31,026		30,337
Electronics Group		126,084		138,526
General, corporate and other		19,484		19,352
	\$	359,062	\$	422,060

9

(9) Commitments and Contingencies

The provision for estimated warranty costs is recorded at the time of sale and periodically adjusted to reflect actual experience. A summary of changes in the warranty accrual, which is included in accrued liabilities in the accompanying balance sheets, is as follows (in thousands):

	Three Months Ended			Nine Months Ended			
	September 28, 2008		nber 30, 007	September 28, 2008	•	mber 30, 007	
	(Una	(Unaudited)					
Balance at the beginning of the period	\$ 476	\$	226	\$ 522	\$	242	
Accruals for warranties for products sold in the							
period	167		154	468		344	
Fulfillment of warranty obligations	(220)		(143)	(542)		(349)	
Revisions of estimated obligations				(25)			
<u>-</u>							
Balance at the end of the period	\$ 423	\$	237	\$ 423	\$	237	

The Company bears insurance risk as a member of a group captive insurance entity for certain general liability, automobile and workers compensation insurance programs and a self-insured employee health program. The Company records estimated liabilities for its insurance programs based on information provided by the third-party plan administrators, historical claims experience, expected costs of claims incurred but not paid, and expected costs to settle unpaid claims. The Company monitors its estimated insurance-related liabilities on a quarterly basis. As facts change, it may become necessary to make adjustments that could be material to the Company s consolidated results of operations and financial condition. The Company believes that its present insurance coverage and level of accrued liabilities are adequate.

The Company is involved in certain litigation and contract issues arising in the normal course of business. While the outcome of these matters cannot, at this time, be predicted in light of the uncertainties inherent therein, management does not expect that these matters will have a material adverse effect on the consolidated financial position or results of operations of the Company.

As of September 28, 2008, the Company had outstanding purchase commitments of approximately \$32,851,000, primarily for the acquisition of inventory and manufacturing equipment. As of September 28, 2008, the Company also had outstanding letters of credit approximating \$1,896,000 primarily under a captive insurance program.

(10) Income Taxes

The provision for income taxes includes federal, state, local and foreign taxes. The Company s effective tax rate varies from period to period due to the proportion of foreign and domestic pre-tax income expected to be generated by the Company. The Company expects to generate income in 2008 from its foreign operations, which are taxed at a 28% statutory rate. The Company expects to generate a loss in 2008 from its domestic operations, which are subject to a federal statutory rate of 35%. It is anticipated that the Company will record a valuation allowance against a large portion of the deferred tax asset generated by the domestic operating loss. Reconciling items between the federal statutory rate and the effective tax rate include state income taxes, valuation allowances, provision to return differences and other permanent differences.

The Company recognizes liabilities or assets for the deferred tax consequences of temporary differences between the tax bases of assets or liabilities and their reported amounts in the financial statements in accordance with SFAS No. 109, *Accounting for Income Taxes* (SFAS No. 109). These temporary differences will result in taxable or deductible amounts in future years when the reported amounts of assets or liabilities are recovered or settled. SFAS No. 109 requires that a valuation allowance be established when it is more likely than not that all or a portion of a deferred tax asset will not be realized. The Company evaluates its deferred tax position on a quarterly basis and valuation allowances are provided as necessary. During this evaluation, the Company reviews its forecast of income in conjunction with other positive and negative evidence surrounding the realizability of its deferred tax assets to determine if a valuation allowance is needed. Based on the Company s current forecast, a valuation allowance of \$4,067,000 was recorded through earnings for the nine months ended September 28, 2008; however,

there can be no assurances that the Company s forecasts are now, or in the future will be, accurate or that other factors impacting this deferred tax asset will not materially and adversely affect its business, results of operations and financial condition.

The Company s Mexican subsidiary is currently under a routine audit by the Mexican Servicio de Administracion Tributaria (SAT), the Mexican taxing authority, for the periods from May 27, 2004 through July 20, 2007. Proposed audit adjustments, if any, could significantly impact the Company s operating results.

(11) Employee Benefit Plans

Pension benefit consisted of the following (in thousands):

	Three M	onths Ended	Nine Months Ended			
	September 28, 2008	September 30, 2007	September 28, 2008	September 30, 2007		
	(Una	audited)	(Una	audited)		
Service cost	\$ 4	\$ 14	\$ 54	\$ 70		
Interest cost on projected benefit obligation	549	525	1,709	1,621		
Net amortizations, deferrals and other costs	1	24	55	126		
Expected return on plan assets	(800)	(777)	(2,426)	(2,327)		
	\$ (246)	\$ (214)	\$ (608)	\$ (510)		

(12) Other Comprehensive Loss

The Company s accumulated other comprehensive loss consists of the accumulated net unrealized losses on available-for-sale securities, employee benefit related adjustments and foreign currency translation adjustments.

The components of comprehensive (loss) income, net of tax, are as follows for the periods indicated (in thousands):

	Three Months Ended			Nine Months Ended		
	September 28, 2008		ember 30, 2007	September 28, 2008		mber 30, 2007
	(Unaudited)			(Unaudited)		
Net (loss) income	\$ (7,756)	\$	2,637	\$ (8,306)	\$	91
Other comprehensive loss:						
Unrealized loss on available-for-sale securities, net of						
tax of \$276 and \$4,178 for the three and nine months						
ended September 28, 2008, respectively	(1,799)			(38,673)		
Foreign currency translation adjustments	(1,885)		(294)	485		(422)
Total comprehensive (loss) income	\$ (11,440)	\$	2,343	\$ (46,494)	\$	(331)

Accumulated other comprehensive loss consisted of the following (in thousands):

	•	tember 28, 2008 naudited)	December 31, 2007	
Foreign currency translation adjustments	\$	1,012	\$	527
Unrealized loss on available-for-sale securities, net of tax		(38,673)		
Employee benefit related adjustments, net of tax		(4,470)		(4,470)
Accumulated other comprehensive loss	\$	(42,131)	\$	(3,943)

On September 28, 2008 the Company was in compliance with its debt covenants. Such covenants include minimum net worth requirements exclusive of charges to accumulated other comprehensive loss. If the unrealized loss on available-for-sale securities related to the Company s investment in DAN common stock (see Notes 4 and 6) had been recorded through earnings at September 28, 2008, a violation of the minimum net worth covenant would have resulted.

(13) Nonrecurring Items

Nonrecurring items in 2008 include severance and information technology costs related to the decision to merge Sypris Electronics and Sypris Data Systems into a single organization within the Aerospace & Defense segment. Nonrecurring items in 2007 include the gain recognized as part of the Dana settlement agreement offset by the write-off of certain accounts receivable and other assets, legal and professional fees incurred as a result of the Dana Bankruptcy filing and other transaction related costs.

(14) Subsequent Events

On October 10, 2008, the Company received 384,931 common shares of DAN representing approximately 82% of the total 472,000 additional common shares the Company expected to receive as of September 28, 2008 (see Note 4). The Company expects to receive approximately 87,000 additional shares of future distributions, subject to certain settlements by the Dana Corporation bankruptcy estate.

On October 10, 2008, the Board of Directors approved a plan to close the Company s Kenton, Ohio facility. The Kenton, Ohio facility currently employs approximately 117 people. The plan includes the relocation of certain production to the Company s Morganton, North Carolina facility which will begin to transition during the fourth quarter of 2008. Transition of the operation is expected to be completed by the second quarter of 2009.

Since September 28, 2008, the Dow Jones Industrial average has fallen from 11,143 to as low as 8,176 on October 27, 2008. A number of major financial institutions have failed, merged or received involuntary infusions of cash from the United States Treasury Department. The environment for obtaining commercial loans and other forms of debt financing has changed dramatically. Given the rapid pace of regulatory change as well as economic volatility, we are continuing to evaluate the ultimate impact of these developments on our financial condition, estimates, reserves or other aspects of our businesses.

As of November 3, 2008, the closing price for DAN common stock was \$2.09 per share. Should the price for DAN stock remain at the November 3, 2008 price and the decline in value be considered other-than-temporary, the Company would be required to take a charge of \$56.3 million, net of \$5.3 million of income taxes, through its results of operations. Such a charge would likely result in a violation of the Company s minimum net worth covenants under its Revolving Credit Facility and Senior Notes as of December 31, 2008, based on current financial projections. In the event of such an occurrence, the Company would seek a waiver from its current creditors. There can be no assurance that in such an event a waiver could be obtained from the Company s current creditors or if so it would be on terms satisfactory to the Company.

On October 27, 2008, the Company gave notice of its intent to terminate the lease of its 26,300 square foot facility in San Dimas, California. Under the terms of the lease, the Company had a one-time right to terminate the lease at its mid-point in exchange for a \$915,000 termination fee. The termination fee, payable in June 2009, will be recorded as a charge to the statement of operations in the fourth quarter consistent with requirements of SFAS No. 146, *Accounting for Costs Associated with Exit or Disposal Activities*.

ITEM 2. MANAGEMENT S DISCUSSIONND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS Results of Operations

The tables presented below, which compare our results of operations for the three and nine month periods from 2008 to 2007, present the results for each period, the change in those results from 2008 to 2007 in both dollars and percentage change and the results for each period as a percentage of net revenue. The columns present the following:

The first two data columns in the tables show the absolute results for each period presented.

The columns entitled Year Over Year Change and Year Over Year Percentage Change show the change in results, both in dollars and percentages. These two columns show favorable changes as positive and unfavorable changes as negative. For example, when our net revenue increases from one period to the next, that change is shown as a positive number in both columns. Conversely, when expenses increase from one period to the next, that change is shown as a negative number in both columns.

The last two columns in the tables show the results for each period as a percentage of net revenue. In these two columns, the cost of sales and gross profit for each are given as a percentage of that segment s net revenue. These amounts are shown in italics.

In addition, as used in the table, NM means not m