INGLES MARKETS INC Form 10-Q May 05, 2008 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 29, 2008

# " TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-14706.

# **INGLES MARKETS, INCORPORATED**

(Exact name of registrant as specified in its charter)

North Carolina (State or other jurisdiction of

incorporation or organization)

P.O. Box 6676, Asheville NC (Address of principal executive offices)

(828) 669-2941

Registrant s telephone number, including area code

56-0846267 (I.R.S. Employer

Identification No.)

28816 (Zip Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No  $\ddot{}$ .

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer x Non-accelerated filer " Smaller reporting company ".

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x.

As of April 28, 2008, the Registrant had 12,454,260 shares of Class A Common Stock, \$0.05 par value per share, outstanding and 12,058,001 shares of Class B Common Stock, \$0.05 par value per share, outstanding.

## INGLES MARKETS, INCORPORATED

#### INDEX

Part I Financial Information	Page No.
Item 1. Financial Statements (Unaudited)	
Condensed Consolidated Balance Sheets as of March 29, 2008 and September 29, 2007	3
Condensed Consolidated Statements of Income for the	
Three Months Ended March 29, 2008 and March 31, 2007	4
Six Months Ended March 29, 2008 and March 31, 2007	5
Condensed Consolidated Statements of Changes in Stockholders Equity for the Six Months Ended March 29, 2008 and March 31, 2007	6
Condensed Consolidated Statements of Cash Flows for the Six Months Ended March 29, 2008 and March 31, 2007	7
Notes to Unaudited Interim Financial Statements	8
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	11
Item 3. Quantitative and Qualitative Disclosures About Market Risk	20
Item 4. Controls and Procedures	20
Part II Other Information	
Item 4. Submission of Matters to a Vote of Security Holders	21
Item 6. Exhibits	21
Signatures	22

2

Part I. Financial Information

#### Item 1. Financial Statements INGLES MARKETS, INCORPORATED AND SUBSIDIARIES

### CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

	I	MARCH 29, 2008	SE	EPTEMBER 29, 2007
ASSETS				
Current Assets:				
Cash and cash equivalents	\$	12,917,796	\$	16,839,621
Notes and accounts receivable, net		49,932,010		44,640,660
Inventories		246,988,475		233,464,859
Other current assets		10,024,049		10,648,217
Total Current Assets		319,862,330		305,593,357
Property and Equipment Net		923,766,850		839,732,082
Other Assets		9,850,746		9,946,986
Total Assets	<b>\$</b> 1	,253,479,926	\$	1,155,272,425
LIABILITIES AND STOCKHOLDERS EQUITY				
Current Liabilities:				
Current portion of long-term debt	\$	32,955,916	\$	31,306,955
Accounts payable - trade		154,063,107		143,935,192
Accrued expenses and current portion of other long-term liabilities		61,496,126		75,225,938
Total Current Liabilities		248,515,149		250,468,085
Deferred Income Taxes		39,697,578		38,176,578
Long-Term Debt		593,145,736		511,950,127
Other Long-Term Liabilities		6,014,630		6,533,659
		- , - ,		-,,
Total Liabilities		887,373,093		807,128,449
Stockholders Equity: Preferred stock, \$0.05 par value; 10,000,000 shares authorized; no shares issued				
Common stocks:				
Class A, \$0.05 par value; 150,000,000 shares authorized; 12,454,258 shares issued and outstanding				
March 29, 2008; 12,355,783 shares issued and outstanding September 29, 2007		622,713		617,789
Class B, convertible to Class A, \$0.05 par value; 100,000,000 shares authorized; 12,058,001 shares		. , .		,
issued and outstanding March 29, 2008; 12,156,476 shares issued and outstanding September 29, 2007		602,900		607,824
Paid-in capital in excess of par value		118,184,132		118,184,132
Retained earnings		246,697,088		228,734,231
		.,,		-,,
Total Stockholders Equity		366,106,833		348,143,976
Total Liabilities and Stockholders Equity	\$1	,253,479,926	\$	1,155,272,425

See notes to unaudited interim financial statements.

3

## **INGLES MARKETS, INCORPORATED AND SUBSIDIARIES**

# CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

		THREE MONTHS ENDED		
		RCH 29,	N	IARCH 31,
Net sales		2008 2,787,385	¢¢	<b>2007</b> 581,164,012
Cost of goods sold		3,291,757		514,596,035
	390	,291,737		14,390,035
Gross profit		,495,628		66,567,977
Operating and administrative expenses	153	3,063,120	1	39,497,979
Rental income, net		880,280		1,280,749
Loss from sale or disposal of assets		(487,352)		(328,032)
Income from operations	31	,825,436		28,022,715
Other income, net		826,751		574,498
Interest expense	11	,645,269		11,935,469
Income before income taxes	21	,006,918		16,661,744
Income tax expense (benefit):				
Current	- 7	,075,000		5,623,000
Deferred		937,000		(2,468,000)
	8	3,012,000		3,155,000
Net income	\$ 12	2,994,918	\$	13,506,744
Per share amounts:				
Class A Common Stock				
Basic earnings per common share	\$	0.56	\$	0.58
Diluted earnings per common share	\$	0.53	\$	0.55
Class B Common Stock				
Basic earnings per common share	\$	0.51	\$	0.53
basic earnings per common snare	φ	0.31	φ	0.55
Diluted earnings per common share	\$	0.51	\$	0.53
Cash dividends per common share:				
Class A Common Stock	\$	0.165	\$	0.165
Class B Common Stock	\$	0.150	\$	0.150

4

See notes to unaudited interim financial statements.

## **INGLES MARKETS, INCORPORATED AND SUBSIDIARIES**

# CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	•	SIX MONTHS ENDED		
	N	1ARCH 29, 2008	Ν	MARCH 31, 2007
Net sales	<b>\$ 1</b>	,559,908,677	\$1	,366,862,600
Cost of goods sold		,194,755,807		,035,431,723
Gross profit		365,152,870		331,430,877
Operating and administrative expenses		303,349,461		275,962,051
Rental income, net		2,112,677		2,303,506
Loss from sale or disposal of assets		(559,215)		(489,937)
Income from operations		63,356,871		57,282,395
Other income, net		1,502,385		1,345,061
Interest expense		23,139,529		23,941,127
Income before income taxes		41,719,727		34,686,329
Income tax expense (benefit):				
Current		14,805,000		14,120,000
Deferred		1,227,000		(4,108,000)
		16,032,000		10,012,000
Net income	\$	25,687,727	\$	24,674,329
Per share amounts:				
Class A Common Stock				
Basic earnings per common share	\$	1.10	\$	1.06
Diluted earnings per common share	\$	1.05	\$	1.01
Class B Common Stock				
Basic earnings per common share	\$	1.00	\$	0.96
Diluted earnings per common share	\$	1.00	\$	0.96
Cash dividends per common share:				
Class A Common Stock	\$	0.33	\$	0.33
Class B Common Stock	\$	0.30	\$	0.30

See notes to unaudited interim financial statements.

#### **INGLES MARKETS, INCORPORATED AND SUBSIDIARIES**

#### CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY (UNAUDITED)

SIX MONTHS ENDED MARCH 29, 2008 AND MARCH 31, 2007

#### PAID-IN

					CAPITAL IN		
	CLAS COMMON SHARES		CLAS COMMON SHARES		EXCESS OF PAR VALUE	RETAINED EARNINGS	TOTAL
Balance, September 30, 2006	12,176,485	\$ 608,824	12,321,774	\$ 616,089	\$117,911,423	\$ 185,536,551	\$ 304,672,887
Net income						24,674,329	24,674,329
Cash dividends						(7,716,659)	(7,716,659)
Exercise of stock options	11,000	550			211,692		212,242
Common stock conversions	151,298	7,565	(151,298)	(7,565)			
Balance, March 31, 2007	12,338,783	\$ 616,939	12,170,476	\$ 608,524	\$ 118,123,115	\$ 202,494,221	\$ 321,842,799
Balance, September 29, 2007	12,355,783	\$ 617,789	12,156,476	\$ 607,824	\$118,184,132	\$ 228,734,231	\$ 348,143,976
Net income						25,687,727	25,687,727
Cash dividends						(7,724,870)	(7,724,870)
Exercise of stock options							
Common stock conversions	98,475	4,924	(98,475)	(4,924)			

Balance, March 29, 2008

12,454,258 \$ 622,713 12,058,001 \$ 602,900 \$ 118,184,132 \$ 246,697,088 \$ 366,106,833

See notes to unaudited interim financial statements.

6

## **INGLES MARKETS, INCORPORATED AND SUBSIDIARIES**

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	SIX MONT	HS ENDED
	MARCH 29, 2008	MARCH 31, 2007
Cash Flows from Operating Activities:		
Net income	\$ 25,687,727	\$ 24,674,329
Adjustments to reconcile net income to net cash provided by operating activities:		