

AKORN INC
Form 10-Q
November 09, 2012

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2012

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

FOR THE TRANSITION PERIOD FROM _____ TO _____

COMMISSION FILE NUMBER: 001-32360

AKORN, INC.
(Exact Name of Registrant as Specified in its Charter)

LOUISIANA
(State or Other Jurisdiction of
Incorporation or Organization)

72-0717400
(I.R.S. Employer
Identification No.)

1925 W. Field Court, Suite 300
Lake Forest, Illinois
(Address of Principal Executive Offices)

60045
(Zip Code)

(847) 279-6100
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☐ No ☒

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 229.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes ☒ No ☐

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

| | | | | | | | |
|---|-----------------------|-------------------|----------------------------------|-----------------------|-----------------------|---------------------------|-----------------------|
| Large accelerated filer | <input type="radio"/> | Accelerated filer | <input checked="" type="radio"/> | Non-accelerated filer | <input type="radio"/> | Smaller reporting company | <input type="radio"/> |
| (Do not check if a smaller reporting company) | | | | | | | |

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

At November 7, 2012 there were 95,435,788 shares of common stock, no par value, outstanding.

PART I. FINANCIAL INFORMATION

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.

AKORN, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
IN THOUSANDS, EXCEPT SHARE DATA

| | September 30, 2012 (unaudited) | December 31, 2011 |
|--|---|-------------------------|
| ASSETS: | | |
| CURRENT ASSETS: | | |
| Cash and cash equivalents | \$38,402 | \$83,962 |
| Trade accounts receivable, net | 44,536 | 25,307 |
| Inventories, net | 50,230 | 35,456 |
| Deferred taxes, current | 6,380 | 8,153 |
| Prepaid expenses and other current assets | 3,896 | 3,071 |
| TOTAL CURRENT ASSETS | 143,444 | 155,949 |
| PROPERTY, PLANT AND EQUIPMENT, NET | 78,152 | 44,389 |
| OTHER LONG-TERM ASSETS: | | |
| Goodwill | 32,369 | 11,863 |
| Product licensing rights, net | 64,186 | 67,822 |
| Other intangibles, net | 17,375 | 13,016 |
| Deferred financing costs, net | 3,279 | 3,864 |
| Deferred taxes – non-current | 1,938 | — |
| Long-term investments | 10,284 | 10,137 |
| Other | 200 | 105 |
| TOTAL OTHER LONG-TERM ASSETS | 129,631 | 106,807 |
| TOTAL ASSETS | \$351,227 | \$307,145 |
| LIABILITIES AND SHAREHOLDERS' EQUITY: | | |
| CURRENT LIABILITIES: | | |
| Trade accounts payable | \$17,478 | \$17,874 |
| Accrued compensation | 4,816 | 5,094 |
| Accrued acquisition related compensation | 3,250 | — |
| Accrued expenses and other liabilities | 13,750 | 5,321 |
| TOTAL CURRENT LIABILITIES | 39,294 | 28,289 |
| LONG-TERM LIABILITIES: | | |
| Long-term debt | 103,653 | 100,808 |
| Purchase consideration payable | 14,910 | 13,841 |
| Deferred taxes – non-current | 1,686 | 3,742 |
| Product warranty liability | 1,299 | 1,299 |
| Lease incentive obligation and other long-term liabilities | 874 | 958 |
| TOTAL LONG-TERM LIABILITIES | 122,422 | 120,648 |
| TOTAL LIABILITIES | 161,716 | 148,937 |
| SHAREHOLDERS EQUITY: | | |

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Common stock, no par value – 150,000,000 shares authorized; 95,314,602 and 94,936,282 shares issued and outstanding at September 30, 2012 and December 31, 2011, respectively

| | | |
|--|-----------|-----------|
| | 221,064 | 212,636 |
| Warrants to acquire common stock | 17,946 | 17,946 |
| Accumulated deficit | (45,807) | (72,374) |
| Accumulated other comprehensive loss | (3,692) | — |
| TOTAL SHAREHOLDERS' EQUITY | 189,511 | 158,208 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$351,227 | \$307,145 |

See notes to condensed consolidated financial statements.

AKORN, INC.
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
IN THOUSANDS, EXCEPT PER SHARE DATA
(UNAUDITED)

| | THREE MONTHS ENDED SEPTEMBER 30, | | NINE MONTHS ENDED SEPTEMBER 30, | |
|---|--|----------|------------------------------------|----------|
| | 2012 | 2011 | 2012 | 2011 |
| Revenues | \$69,634 | \$36,703 | \$184,638 | \$94,295 |
| Cost of sales (exclusive of amortization of intangibles included below) | 29,541 | 14,725 | 77,917 | 40,181 |
| GROSS PROFIT | 40,093 | 21,978 | 106,721 | 54,114 |
| Selling, general and administrative expenses | 12,346 | 8,669 | 33,625 | 22,983 |
| Acquisition-related costs | 511 | 337 | 9,155 | 556 |
| Research and development expenses | 2,874 | 3,109 | 9,824 | 7,763 |
| Amortization of intangibles | 1,759 | 509 | 5,076 | 1,074 |
| TOTAL OPERATING EXPENSES | 17,490 | 12,624 | 57,680 | 32,376 |
| OPERATING INCOME | 22,603 | 9,354 | 49,041 | 21,738 |
| Amortization of deferred financing costs | (193) | (165) | (581) | (1,761) |
| Non-cash interest expense | (1,228) | (909) | (3,615) | (1,195) |
| Interest expense, net | (959) | (973) | (3,009) | (1,286) |
| Equity in earnings of unconsolidated joint venture | — | — | — | 14,530 |
| INCOME BEFORE INCOME TAXES | 20,223 | 7,307 | 41,836 | 32,026 |
| Income tax provision (benefit) | 6,470 | (6,217) | 15,269 | (5,254) |
| CONSOLIDATED NET INCOME | \$13,753 | \$13,524 | \$26,567 | \$37,280 |
| CONSOLIDATED NET INCOME PER SHARE: | | | | |
| BASIC | \$0.14 | \$0.14 | \$0.28 | \$0.39 |
| DILUTED | \$0.12 | \$0.13 | \$0.24 | \$0.36 |
| SHARES USED IN COMPUTING CONSOLIDATED NET INCOME PER SHARE: | | | | |
| BASIC | 95,128 | 94,650 | 95,078 | 94,477 |
| DILUTED | 111,388 | 104,188 | 110,430 | 103,524 |
| COMPREHENSIVE INCOME: | | | | |
| Consolidated net income | \$13,753 | \$13,524 | \$26,567 | \$37,280 |
| Foreign currency translation gain (loss) | 3,268 | — | (3,692) | — |
| COMPREHENSIVE INCOME | \$17,021 | \$13,524 | \$22,875 | \$37,280 |

See notes to condensed consolidated financial statements.

AKORN, INC.
CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2012
IN THOUSANDS (UNAUDITED)

| | Number of Shares | Amount | Warrants to acquire Common Stock | Accumulated Deficit | Other Comprehensive Loss | Total |
|--|------------------------|-----------|---|------------------------|--------------------------------|-----------|
| BALANCES AT | | | | | | |
| DECEMBER 31, 2011 | 94,936 | \$212,636 | \$17,946 | \$ (72,374) | \$ — | \$158,208 |
| Consolidated net income | — | — | — | 26,567 | — | 26,567 |
| Exercise of stock options | 295 | 599 | — | — | — | 599 |
| Employee stock purchase plan issuances | 71 | 373 | — | — | — | 373 |
| Amortization of deferred compensation related to restricted stock awards | 13 | 287 | — | — | — | 287 |
| Stock-based compensation expense | — | 4,762 | — | — | — | 4,762 |
| Foreign currency translation adjustment | — | — | — | — | (3,692) | (3,692) |
| Excess tax benefit – stock compensation | — | 2,407 | — | — | — | 2,407 |
| BALANCES AT | | | | | | |
| SEPTEMBER 30, 2012 | 95,315 | \$221,064 | \$17,946 | \$ (45,807) | \$ (3,692) | \$189,511 |

See notes to condensed consolidated financial statements.

AKORN, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
IN THOUSANDS (UNAUDITED)

| | NINE MONTHS ENDED SEPTEMBER 30, | |
|--|------------------------------------|--------------------|
| | 2012 | 2011 (Restated) |
| OPERATING ACTIVITIES: | | |
| Consolidated net income | \$26,567 | \$37,280 |
| Adjustments to reconcile consolidated net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 8,240 | 3,701 |
| Write-off and amortization of deferred financing fees | 581 | 1,761 |
| Non-cash stock compensation expense | 5,049 | 3,767 |
| Non-cash interest expense | 3,615 | 1,195 |
| Deferred tax assets, net | 200 | (6,688) |
| Excess tax benefit from stock compensation | (2,407) | — |
| Equity in earnings of unconsolidated joint venture | — | (14,530) |
| Changes in operating assets and liabilities: | | |
| Trade accounts receivable | (17,208) | (7,980) |
| Inventories | (13,080) | (8,164) |
| Prepaid expenses and other current assets | (1,052) | (216) |
| Trade accounts payable | (733) | 3,066 |
| Accrued expenses and other liabilities | 11,540 | 1,024 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | 21,312 | 14,216 |
| INVESTING ACTIVITIES: | | |
| Payments for acquisitions | (55,224) | (36,734) |
| Purchases of property, plant and equipment | (14,756) | (8,362) |
| Distribution from unconsolidated joint venture | — | 3,881 |
| Purchase of product licensing rights | — | (5,678) |
| NET CASH USED IN INVESTING ACTIVITIES | (69,980) | (46,893) |
| FINANCING ACTIVITIES: | | |
| Proceeds from issuance of convertible notes | — | 120,000 |
| Debt financing costs | — | (4,683) |
| Excess tax benefit from stock compensation | 2,407 | — |
| Net proceeds from common stock offering and warrant exercises | — | 1,727 |
| Proceeds under stock option and stock purchase plans | 972 | 618 |
| NET CASH PROVIDED BY FINANCING ACTIVITIES | 3,379 | 117,662 |
| Effect of exchange rate changes on cash and cash equivalents | (271) | — |
| (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS | (45,560) | 84,985 |
| Cash and cash equivalents at beginning of period | 83,962 | 41,623 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | \$38,402 | \$126,608 |
| SUPPLEMENTAL DISCLOSURES | | |
| Amount paid for interest | \$2,166 | \$11 |
| Amount paid for income taxes | \$11,547 | \$1,718 |

See notes to condensed consolidated financial statements.

AKORN, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 1 — BUSINESS AND BASIS OF PRESENTATION

Business: Akorn, Inc. and its wholly owned subsidiaries (collectively, the “Company”) manufacture and market a full line of diagnostic and therapeutic ophthalmic pharmaceuticals as well as niche hospital drugs and injectable pharmaceuticals. In addition, through its subsidiary Advanced Vision Research, Inc. (“AVR”), the Company manufactures and markets a line of over-the-counter (“OTC”) ophthalmic products for the treatment of dry eye, eyelid hygiene and macular degeneration primarily under the TheraTears® brand name. The Company is a manufacturer and marketer of diagnostic and therapeutic pharmaceutical products in various specialty areas, including ophthalmology, antidotes, anti-infectives and controlled substances for pain management and anesthesia, among others. The Company operates pharmaceutical manufacturing plants domestically in Decatur, Illinois and Somerset, New Jersey, and internationally in Paonta Sahib, Himachal Pradesh, India, a central distribution warehouse in Gurnee, Illinois, an R&D center in Skokie, Illinois and corporate offices in Lake Forest, Illinois. Customers of the Company’s products include physicians, optometrists, chain drug stores, group purchasing organizations and their member hospitals, alternate site providers, wholesalers, distributors, retail chains, and other pharmaceutical companies. In addition, the Company is a 50% investor in a limited liability company, Akorn-Strides, LLC (the “Joint Venture Company”), which formerly developed and manufactured injectable pharmaceutical products for sale in the United States. The Joint Venture Company sold all of its Abbreviated New Drug Applications (“ANDAs”) to Pfizer, Inc. (“Pfizer”) in December 2010 and discontinued product sales in June 2011. The Company accounts for the Joint Venture Company using the equity method of accounting. The accompanying unaudited condensed consolidated financial statements include the accounts of Akorn, Inc. and its wholly owned subsidiaries. Inter-company transactions and balances have been eliminated in consolidation.

Basis of Presentation: The Company’s financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and accordingly do not include all the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments of a normal and recurring nature considered necessary for a fair presentation have been included in these financial statements. Operating results for the three-month and nine-month periods ended September 30, 2012 are not necessarily indicative of the results that may be expected for the full year. For further information, refer to the consolidated financial statements and footnotes for the year ended December 31, 2011, included in the Company’s Annual Report on Form 10-K filed March 15, 2012.

Cash Flow Restatement and Other Changes in Presentation: The Company’s consolidated statement of cash flows for the nine months ended September 30, 2011 has been restated to correct a classification error which resulted in overstatement of cash provided by operating activities in the amount of \$1,762,000 and overstatement of cash used by investing activities by that same amount. The error was related to capital expenditures that were accrued but unpaid. The following table sets forth the numbers in our consolidated statement of cash flows for the nine months ended September 30, 2011 that needed to be restated (in thousands):

| | Nine months ended September 30, 2011 | |
|--|---|---------------|
| | As Filed | Restated |
| Changes in operating assets and liabilities: | | |
| Trade accounts payable | \$4,828 | \$3,066 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | 15,978 | 14,216 |

| | | |
|--|------------------|------------------|
| Purchases of property, plant and equipment | (10,124) | (8,362) |
| NET CASH USED IN INVESTING ACTIVITIES | (48,655) | (46,893) |

In addition, various amounts within the financial statements have been reclassified to match the current year presentation. Specifically, acquisition-related costs – which previously had been included within selling, general and administrative expenses – have been reclassified to be separately stated within the consolidated statements of comprehensive income.

The Company has considered the accounting and disclosure of events occurring after the balance sheet date through the filing date of this Form 10-Q.

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from those estimates.

Chargebacks: The Company enters into contractual agreements with certain third parties such as hospitals and group-purchasing organizations to sell certain products at predetermined prices. The parties have elected to have these contracts administered through wholesalers that buy the product from the Company and subsequently sell it to these third parties. When a wholesaler sells products to one of these third parties that are subject to a contractual price agreement, the difference between the price paid to the Company by the wholesaler and the price under the specific contract is charged back to the Company by the wholesaler. The Company tracks sales and submitted chargebacks by product number and contract for each wholesaler. Utilizing this information, the Company estimates a chargeback percentage for each product. The Company reduces gross sales and increases the chargeback allowance by the estimated chargeback amount for each product sold to a wholesaler. The Company reduces the chargeback allowance when it processes a request for a chargeback from a wholesaler. Actual chargebacks processed by the Company can vary materially from period to period based upon actual sales volume through the wholesalers. However, the Company's provision for chargebacks is fully reserved for at the time when sales revenues are recognized.

Management obtains certain wholesaler inventory reports to aid in analyzing the reasonableness of the chargeback allowance. The Company assesses the reasonableness of its chargeback allowance by applying the product chargeback percentage based on historical activity to the quantities of inventory on hand per the wholesaler inventory reports and an estimate of in-transit inventory that is not reported on the wholesaler inventory reports at the end of the period. In accordance with its accounting policy, the Company estimates the percentage amount of wholesaler inventory that will ultimately be sold to third parties that are subject to contractual price agreements based on a six-quarter trend of such sales through wholesalers. The Company uses this percentage estimate until historical trends indicate that a revision should be made. On an ongoing basis, the Company evaluates its actual chargeback rate experience, and new trends are factored into its estimates each quarter as market conditions change. The Company used an estimate of 98.5% during all of 2011 and the first six months of 2012, and used an estimate of 95.0% for the quarter ended September 30, 2012.

Sales Returns: Certain of the Company's products are sold with the customer having the right to return the product within specified periods and guidelines for a variety of reasons, including but not limited to, pending expiration dates. Provisions are made at the time of sale based upon tracked historical experience, by customer in some cases. The Company estimates its sales returns reserve based on a historical percentage of returns to sales by product. One-time historical factors, new product introductions or pending new developments that would impact the expected level of returns are taken into account to determine the appropriate reserve estimate at each balance sheet date.

As part of the evaluation of the balance required, the Company considers actual returns to date that are in process, the expected impact of any product recalls and the wholesaler's inventory information to assess the magnitude of unconsumed product that may result in a sales return to the Company in the future. The sales returns level can be impacted by factors such as overall market demand and market competition and availability for substitute products which can increase or decrease the end-user pull through for sales of the Company's products and ultimately impact the level of sales returns. Actual returns experience and trends are factored into the Company's estimates each quarter as market conditions change.

Coupons and In-Store Promotions: The Company utilizes various types of coupons, as well as sales promotions through major retail chains to assist in selling its OTC eye care products. At the time coupons are issued, the Company records a provision based on the dollar amount of the coupon offer and the estimated rate of redemption which is calculated based on historical experience.

Advertising and Promotional Allowances to Customers: The Company routinely sells its non-prescription ophthalmic and other drug products to major retail drug chains. From time to time, the Company may arrange for these retailers to run in-store promotional sales of the Company's products. The Company reserves an estimate of the dollar amount owed back to the retailer, recording this amount as a reduction to revenue at the later of the date on which the revenue is recognized or the date the sales incentive is offered. When the actual invoice for the sales promotion is received from the retailer, the Company adjusts its estimate accordingly.

For our treatment of advertising and promotional expenses paid to customers, we referred to guidance contained within ASC 605-50, Customer Payments and Incentives.

Income taxes: Deferred income tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities, and net operating loss and other tax credit carry-forwards. These items are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. The Company records a valuation allowance to reduce the deferred income tax assets to the amount that is more likely than not to be realized.

Fair Valuation of Financial Instruments: The Company applies ASC Topic 820, which establishes a framework for measuring fair value and clarifies the definition of fair value within that framework. ASC Topic 820 defines fair value as an exit price, which is the price that would be received for an asset or paid to transfer a liability in the Company's principal or most advantageous market in an orderly transaction between market participants on the measurement date. The fair value hierarchy established in ASC Topic 820 generally requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Observable inputs reflect the assumptions that market participants would use in pricing the asset or liability and are developed based on market data obtained from sources independent of the reporting entity. Unobservable inputs reflect the entity's own assumptions based on market data and the entity's judgments about the assumptions that market participants would use in pricing the asset or liability, and are to be developed based on the best information available in the circumstances.

The valuation hierarchy is composed of three categories. The classification within the valuation hierarchy is based on the lowest level of input that is significant to the fair value measurement. The categories within the valuation hierarchy are described below:

- Level 1—Inputs to the fair value measurement are observable inputs, such as quoted prices in active markets for identical assets or liabilities. The carrying value of the Company's cash and cash equivalents are considered Level 1 assets.
- Level 2—Inputs to the fair value measurement are determined using prices for recently traded assets and liabilities with similar underlying terms, as well as directly or indirectly observable inputs, such as interest rates and yield curves that are observable at commonly quoted intervals. The Company does not have any Level 2 assets or liabilities.
- Level 3—Inputs to the fair value measurement are unobservable inputs, such as estimates, assumptions, and valuation techniques when little or no market data exists for the assets or liabilities. The contingent consideration related to the Company's December 22, 2011 Lundbeck business acquisition is a Level 3 liability.

The following table summarizes the basis used to measure the fair values of the Company's financial instruments (amounts in thousands):

| Description | September 30, 2012 | Fair Value Measurements at Reporting Date, Using: | | |
|--------------------------------|--------------------------|---|---|--|
| | | Quoted Prices in Active Markets for Identical Items (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Cash and cash equivalents | \$38,402 | \$ 38,402 | \$ — | \$ — |
| Total assets | \$38,402 | \$ 38,402 | \$ — | \$ — |
| Purchase consideration payable | \$14,910 | \$ — | \$ — | \$ 14,910 |
| Total liabilities | \$14,910 | \$ — | \$ — | \$ 14,910 |

Quoted Prices
in Active
Markets for

Significant
Other
Observable

Significant
Unobservable

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| Description | December 31, 2011 | Identical Items (Level 1) | Inputs (Level 2) | Inputs (Level 3) |
|--------------------------------|----------------------|------------------------------|---------------------|---------------------|
| Cash and cash equivalents | \$ 83,962 | \$ 83,962 | \$— | \$ — |
| Total assets | \$ 83,962 | \$ 83,962 | \$— | \$ — |
| Purchase consideration payable | \$ 13,841 | \$ — | \$— | \$ 13,841 |
| Total liabilities | \$ 13,841 | \$ — | \$— | \$ 13,841 |

The carrying amounts of the purchase consideration payable were initially determined based on the terms of the underlying contracts and the Company's subjective evaluation of the likelihood of the additional purchase consideration becoming payable. The purchase consideration payable is primarily related to the Company's obligation to pay additional consideration related to the acquisition of selected assets from H. Lundbeck A/S on December 22, 2011. The underlying obligations are long-term in nature, and have therefore been discounted to present value based on an assumed discount rate. The \$1,069,000 change in value from \$13,841,000 at December 31, 2011 to \$14,910,000 at September 30, 2012 consisted of a \$300,000 increase to the opening balance based on finalizing the valuation and applying a discount rate of 9.0% instead of 10.0%, and \$769,000 of accrued interest on amortizing the discount to fair value. This \$769,000 was included within "Non-cash interest expense" on the Company's condensed consolidated statements of comprehensive income for the nine month period ended September 30, 2012. The Company initially determined that there was a 100% likelihood of the purchase consideration ultimately becoming payable, and has reaffirmed that this is still the Company's determination as of September 30, 2012. Should subjective and objective evidence lead the Company to change this assessment, an adjustment to the carrying value of the liability would be recorded as "other income" in the Company's condensed consolidated statements of comprehensive income. There have been no significant changes within our assumptions that would impact the fair value of the contingent consideration during the period.

As of September 30, 2012 and December 31, 2011, the Company's long-term investments were \$10,284,000 and \$10,137,000, respectively, and represent cost-basis investments for which fair value is not readily determinable.

Business Combinations: Business combinations are accounted for under ASC 805, Business Combinations, using the acquisition method of accounting. The acquisition method of accounting requires an acquirer to recognize the assets acquired and the liabilities assumed at the acquisition date measured at their fair values as of that date. Fair value determinations are based on discounted cash flow analyses or other valuation techniques. In determining the fair value of the assets acquired and liabilities assumed in a material acquisition, the Company may utilize appraisals from third party valuation firms to determine fair values of some or all of the assets acquired and liabilities assumed, or may complete some or all of the valuations internally. In either case, the Company takes full responsibility for the determination of the fair value of the assets acquired and liabilities assumed. The value of goodwill will be determined as the excess of the fair value of the consideration conveyed to the seller over the fair value of the net assets received. Under the acquisition method of accounting, the Company will identify the acquirer and the closing date and apply applicable recognition principles and conditions.

Acquisition-related costs are costs the Company incurs to effect a business combination. The Company accounts for acquisition-related costs as expenses in the periods in which the costs are incurred and the services are received.

NOTE 3 — STOCK BASED COMPENSATION

Stock-based compensation cost is estimated at grant date based on the fair value of the award, and the cost is recognized as expense ratably over the vesting period. The Company uses the Black-Scholes model for estimating the grant date fair value of stock options. Determining the assumptions that enter into the model is highly subjective and requires judgment. The Company uses an expected volatility that is based on the historical volatility of its common stock. The expected life assumption is based on historical employee exercise patterns and employee post-vesting termination behavior. The risk-free interest rate for the expected term of the option is based on the average market rate on U.S. treasury securities in effect during the quarter in which the options were granted. The dividend yield reflects historical experience as well as future expectations over the expected term of the option. The Company estimates forfeitures at the time of grant and revises in subsequent periods, if necessary, if actual forfeitures differ from initial estimates. The Company uses the single-award method for allocating compensation cost related to stock options to each period.

The following table sets forth the components of the Company's stock-based compensation expense for the three and nine month periods ended September 30, 2012 and 2011 (in thousands):.

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|-------------------------------------|----------|------------------------------------|----------|
| | 2012 | 2011 | 2012 | 2011 |
| Stock options & ESPP | \$ 1,590 | \$ 1,269 | \$ 4,762 | \$ 3,754 |
| Restricted stock awards | 278 | 4 | 287 | 13 |
| Total stock-based compensation expense | \$ 1,868 | \$ 1,273 | \$ 5,049 | \$ 3,767 |

The weighted-average assumptions used in estimating the grant date fair value of the stock options granted during the three month periods ended September 30, 2012 and 2011, along with the weighted-average grant date fair values, were as follows:

| | Three months ended September 30, | | | |
|-----------------------------|----------------------------------|---|---------|---|
| | 2012 | | 2011 | |
| Expected volatility | 71 | % | 75 | % |
| Expected life (in years) | 4.0 | | 3.8 | |
| Risk-free interest rate | 0.7 | % | 1.4 | % |
| Dividend yield | — | % | — | % |
| Fair value per stock option | \$ 7.08 | | \$ 3.80 | |
| Forfeiture rate | 8 | % | 8 | % |

The table below sets forth a summary of activity within the Company's stock-based compensation plans for the nine months ended September 30, 2012:

| | Number of Options (in thousands) | Weighted Average Exercise Price | Weighted Average Remaining Contractual Term (Years) | Aggregate Intrinsic Value |
|-----------------------------------|---|--|--|---------------------------------|
| Outstanding at December 31, 2011 | 9,399 | \$ 2.89 | 3.25 | \$ 77,371,000 |
| Granted | 990 | 13.12 | | |
| Exercised | (295) | 2.04 | | |
| Forfeited | (78) | 4.13 | | |
| Outstanding at September 30, 2012 | 10,016 | \$ 3.91 | 2.72 | \$ 93,331,000 |
| Exercisable at September 30, 2012 | 5,764 | \$ 2.39 | 2.33 | \$ 62,418,000 |

The aggregate intrinsic value for stock options outstanding and exercisable is defined as the difference between the market value of the Company's common stock as of the date indicated and the exercise price of the stock options. During the three and nine month periods ended September 30, 2012, 206,000 and 295,000 stock options were exercised resulting in cash payment to the Company of \$452,000 and \$599,000, respectively. These option exercises generated tax-deductible expenses totaling \$2,496,000 and \$3,398,000, respectively. During the prior year three and nine month periods ended September 30, 2011, 45,000 and 198,000 stock options were exercised resulting in cash payment to the Company of \$114,000 and \$398,000, respectively. These option exercises generated tax-deductible expenses totaling \$235,000 and \$878,000, respectively.

The Company also grants restricted stock awards to certain employees and members of its Board of Directors. Restricted stock awards are valued at the closing market value of the Company's common stock on the day of grant and the total value of the award is recognized as expense ratably over the vesting period of the grants. The Company granted a total of 35,000 shares of restricted stock to its Board of Directors during the quarter ended September 30, 2012, of which 17,500 shares vested immediately upon grant and the remaining 17,500 will vest on the one-year anniversary of grant. During the three and nine month periods ended September 30, 2012, the Company recognized compensation expense of \$278,000 and \$287,000, respectively, related to unvested restricted stock awards. During the three and nine month periods ended September 30, 2011, the Company recognized compensation expense of \$4,000 and \$13,000, respectively, related to outstanding restricted stock awards.

The following is a summary of non-vested restricted stock activity:

| | Number of Shares (in thousands) | Weighted Average Grant Date Fair Value |
|----------------------------------|------------------------------------|---|
| Non-vested at December 31, 2011 | 13 | \$ 1.34 |
| Granted | 35 | 14.63 |
| Forfeited | — | — |
| Vested | (30) | 9.09 |
| Non-vested at September 30, 2012 | 18 | \$ 14.63 |

NOTE 4 — REVENUE RECOGNITION

Revenue is recognized when all obligations of the Company have been fulfilled and collection of the related receivable is probable. For sales of prescription and contract manufactured products, the Company recognizes sales upon the shipment of goods or completion of services as appropriate. For certain OTC eye care products and certain export sales into foreign countries, the Company recognizes sales upon receipt by the customer, consistent with the timing of transfer of title.

Provision for estimated chargebacks, rebates, discounts, product returns and doubtful accounts is made at the time of sale and is analyzed and adjusted, if necessary, at each balance sheet date.

NOTE 5 — ACCOUNTS RECEIVABLE ALLOWANCES

The nature of the Company's business inherently involves, in the ordinary course, significant amounts and substantial volumes of transactions and estimates relating to allowances for product returns, chargebacks, rebates, doubtful accounts and discounts given to customers. This is a natural circumstance of the pharmaceutical industry and not specific to the Company and inherently lengthens the final net collections process. Depending on the product, the end-user customer, the specific terms of national supply contracts and the particular arrangements with the Company's wholesaler customers, certain rebates, chargebacks and other credits are deducted from the Company's accounts receivable. The process of claiming these deductions depends on wholesalers reporting to the Company the amount of deductions that were earned under the respective terms with end-user customers (which in turn depends on which end-user customer, with different pricing arrangements might be entitled to a particular deduction). This process can lead to partial payments against outstanding invoices as the wholesalers take the claimed deductions at the time of payment.

The provisions for the following customer reserves are reflected in the accompanying financial statements as reductions of revenues in the statements of income with the exception of the provision for doubtful accounts which is reflected as part of selling, general and administrative expense. The ending reserve amounts are included in trade accounts receivable, net in the Company's balance sheets.

Net trade accounts receivable consists of the following (in thousands):

| | SEPTEMBER 30, 2012 | DECEMBER 31, 2011 |
|-----------------------------------|--------------------------|-------------------------|
| Gross accounts receivable | \$ 65,839 | \$ 39,330 |
| Less: | | |
| Chargeback and rebates reserves | (11,661) | (5,949) |
| Returns reserve | (7,895) | (6,846) |
| Discount and allowances reserve | (1,139) | (743) |
| Advertising and promotion reserve | (582) | (386) |
| Allowance for doubtful accounts | (26) | (99) |
| Net trade accounts receivable | \$ 44,536 | \$ 25,307 |

For the three month periods ended September 30, 2012 and 2011, the Company recorded chargeback and rebate expense of \$30,377,000 and \$19,031,000, respectively. For the nine month period ended September 30, 2012 and 2011, the Company recorded chargeback and rebate expense of \$75,404,000 and \$48,296,000, respectively.

For the three month period ended September 30, 2012, the Company recorded a benefit of \$252,000 from a change in estimate of future product returns, while for the three month period ended September 30, 2011, the Company recorded a provision for product returns of \$550,000. For the nine month periods ended September 30, 2012 and 2011, the Company recorded provisions for product returns of \$2,798,000 and \$2,035,000, respectively.

For the three month periods ended September 30, 2012 and 2011, the Company recorded provisions for cash discounts of \$1,645,000 and \$970,000, respectively. For the nine month periods ended September 30, 2012 and 2011, the Company recorded provisions for cash discounts of \$4,208,000 and \$2,399,000, respectively.

The increases in the provisions for chargebacks and rebates and for cash discounts over the prior year periods were primarily due to increased sales in the Ophthalmic and Hospital drugs & Injectables segments. The benefit recorded

in the quarter ended September 30, 2012 from reversal of product return allowances was the result of a decline in anticipated future returns based on a favorable long-term trend in returns processed.

NOTE 6 — INVENTORIES

The components of inventories are as follows (in thousands):

| | SEPTEMBER 30, 2012 | DECEMBER 31, 2011 |
|----------------------------|--------------------------|-------------------------|
| Finished goods | \$ 17,336 | \$ 11,588 |
| Work in process | 5,160 | 5,841 |
| Raw materials and supplies | 27,734 | 18,027 |
| | \$ 50,230 | \$ 35,456 |

The Company maintains reserves and records provisions for slow-moving and obsolete inventory as well as inventory with a carrying value in excess of its net realizable value. Inventory at September 30, 2012 and December 31, 2011 was reported net of these reserves of \$2,147,000 and \$1,239,000, respectively, primarily related to finished goods.

As of September 30, 2012 and December 31, 2011, the Company's inventory balances included \$2,506,000 and \$4,035,000, respectively, related to products which have not yet received approval from the U.S. Food and Drug Administration ("FDA"). The Company established a reserve of \$1,676,000 in the year ended December 31, 2011 against this inventory for products approaching expiration. This reserve remained at \$470,000 as of September 30, 2012.

NOTE 7 — PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consists of the following (in thousands):

| | SEPTEMBER 30, 2012 | DECEMBER 31, 2011 |
|--|-----------------------|----------------------|
| Land | \$ 2,812 | \$ 396 |
| Buildings and leasehold improvements | 29,884 | 20,337 |
| Furniture and equipment | 65,180 | 50,833 |
| Capitalized value of assets placed in service | 97,876 | 71,566 |
| Accumulated depreciation | (46,231) | (43,060) |
| Property, plant and equipment placed in service, net | 51,645 | 28,506 |
| Construction in progress | 26,507 | 15,883 |
| Property, plant and equipment, net | \$ 78,152 | \$ 44,389 |

Property, plant and equipment as of September 30, 2012 included assets acquired through the acquisition of certain assets of Kilitch Drugs (India) Limited (the "Kilitch Acquisition") on February 28, 2012. Of the current year increase in property, plant and equipment, net, \$24,326,000 was related to the Kilitch Acquisition and its current year capital expenditures, while the remaining \$9,437,000 was related to domestic activities, principally capital improvements at the Company's domestic manufacturing facilities.

NOTE 8 — INTANGIBLE ASSETS

The following table sets forth information about the changes in the net book value of the Company's intangible assets during the nine month period ended September 30, 2012 and the weighted average remaining amortization period as of September 30, 2012 (in thousands):

| | Goodwill | Product Licensing Rights | Other Intangibles | TOTAL |
|--|-----------|--------------------------------|----------------------|------------|
| DECEMBER 31, 2011 | \$ 11,863 | \$ 67,822 | \$ 13,016 | \$ 92,701 |
| Kilitch Acquisition | 21,933 | — | 5,908 | 27,841 |
| Fair value adjustment – Lundbeck products | — | 300 | — | 300 |
| Currency translation adjustment | (1,427) | — | (409) | (1,836) |
| Amortization of intangibles | — | (3,936) | (1,140) | (5,076) |
| SEPTEMBER 30, 2012 | \$ 32,369 | \$ 64,186 | \$ 17,375 | \$ 113,930 |
| Weighted average remaining amortization period | N/A | 14.0 years | 18.7 years | |

NOTE 9 — FINANCING ARRANGEMENTS

Convertible Notes

On June 1, 2011, the Company closed its offering of \$120,000,000 aggregate principal amount of 3.50% Convertible Senior Notes due 2016 (the “Notes”) which includes \$20,000,000 in aggregate principal amount of the Notes issued in connection with the full exercise by the initial purchasers of their over-allotment option. The Notes are governed by the Company’s indenture with Wells Fargo Bank, National Association, as trustee (the “Indenture”). The Notes were offered and sold only to qualified institutional buyers. The net proceeds from the sale of the Notes were approximately \$115,317,000, after deducting underwriting fees and other related expenses.

The Notes have a maturity date of June 1, 2016 and pay interest at an annual rate of 3.50% semiannually in arrears on June 1 and December 1 of each year, beginning on December 1, 2011. The Notes are convertible into Akorn's common stock, cash or a combination thereof at an initial conversion price of \$8.76 per share, which is equivalent to an initial conversion rate of approximately 114.1553 shares per \$1,000 principal amount of Notes. The conversion price is subject to adjustment for certain events described in the Indenture, including certain corporate transactions which will increase the conversion rate and decrease the conversion price for a holder that elects to convert its Notes in connection with such corporate transaction.

The Notes are not listed on any securities exchange or on any automated dealer quotation system. The initial purchasers of the Notes advised the Company of their intent to make a market in the Notes following the offering, though they are not obligated to do so and may discontinue any market making at any time. As of September 30, 2012 the Notes were trading at approximately 167% of their face value, resulting in a total market value of approximately \$200.0 million compared to their face value of \$120.0 million. The actual conversion value of the Notes is based on the product of the conversion rate and the market price of the Company's common stock at conversion, as defined in the Indenture. As of September 30, 2012, the Company's common stock closed at \$13.22 per share, resulting in a conversion value for the Notes of approximately \$181.1 million. Increases in the market value of the Company's common stock increase the Company's obligation accordingly. There is no upper limit placed on the possible conversion value of the Notes.

The Notes may be converted at any time prior to the close of business on the business day immediately preceding December 1, 2015 only under the following circumstances: (1) during any calendar quarter commencing after September 30, 2011, if the closing sale price of the Company's common stock, for at least 20 trading days (whether or not consecutive) during the period of 30 consecutive trading days ending on the last trading day of the calendar quarter immediately preceding the calendar quarter in which the conversion occurs, is more than 130% of the conversion price in effect on each applicable trading day; (2) during the five consecutive trading-day period following any five consecutive trading-day period in which the trading price for the Notes per \$1,000 principal amount of Notes for each such trading day was less than 98% of the closing sale price of the Company's common stock on such date multiplied by the then-current conversion rate; or (3) upon the occurrence of specified corporate events. On or after December 1, 2015 until the close of business on the business day immediately preceding the stated maturity date, holders may surrender all or any portion of their Notes for conversion at any time, regardless of the foregoing circumstances. Upon conversion, the Company will pay or deliver, at the Company's option, cash, shares of the Company's common stock, or a combination thereof. If a fundamental change (as defined in the Indenture) occurs prior to the stated maturity date, holders may require the Company to purchase for cash all or a portion of their Notes. The Notes became convertible as of April 1, 2012 and will continue to be convertible at least through December 31, 2012. Convertibility was triggered when the Company's common stock closed above the required trading price of \$11.39 per share for 20 of the last 30 consecutive trading days in the quarters ended March 31, 2012. This convertibility condition was likewise met at the end of the quarters ended June 30, 2012 and September 30, 2012 as well. As of the date of this report, no holders have submitted their Notes for conversion.

The Notes are accounted for in accordance with ASC 470-20. Under ASC 470-20, issuers of convertible debt instruments that may be settled in cash upon conversion, including partial cash settlement, are required to separately account for the liability (debt) and equity (conversion option) components.

The application of ASC 470-20 resulted in the recognition of \$20,470,000 as the value for the equity component. At September 30, 2012 and December 31, 2011, the net carrying amount of the equity and liability components and the remaining unamortized debt discount were as follows (in thousands):

| | |
|-----------------------|----------------------|
| SEPTEMBER 30, 2012 | DECEMBER 31, 2011 |
|-----------------------|----------------------|

| | | | | |
|---|----|---------|----|---------|
| Carrying amount of equity component | \$ | 20,470 | \$ | 20,470 |
| Carrying amount of the liability component | | 103,653 | | 100,808 |
| Unamortized discount of the liability component | | 16,347 | | 19,192 |
| Unamortized deferred financing costs | | 2,956 | | 3,470 |

The Company incurred debt issuance costs of \$4,683,000 related to its issuance of the Notes. In accordance with ASC 470-20, the Company allocated this debt issuance cost ratably between the liability and equity components of the Notes, resulting in \$3,852,000 of debt issuance costs allocated to the liability component and \$831,000 allocated to the equity component. The portion allocated to the liability component was classified as deferred financing costs and is being amortized by the effective interest method through the earlier of the maturity date of the Notes or the date of conversion, while the portion allocated to the equity component was recorded as an offset to additional paid-in capital upon issuance of the Notes.

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For the three and nine months ended September 30, 2012, the Company recorded the following expenses related to the Notes (in thousands):

| | Three months ended September 30, | | Nine months ended September 30, | |
|---|-------------------------------------|---------|------------------------------------|---------|
| | 2012 | 2011 | 2012 | 2011 |
| Interest expense at 3.50% coupon rate (1) | \$1,050 | \$1,050 | \$3,150 | \$1,400 |
| Debt discount amortization (2) | 965 | 909 | 2,845 | 1,195 |
| Deferred financing cost amortization (3) | 174 | 165 | 514 | 216 |
| | \$2,189 | \$2,124 | \$6,509 | \$2,811 |

Line Item in which each item is included within the Condensed Consolidated Statements of Comprehensive Income:

| | |
|-----|--|
| (1) | Interest (expense) income, net |
| (2) | Non-cash interest expense |
| (3) | Amortization of deferred financing costs |

Upon issuing the Notes in 2011, the Company established a deferred tax liability of \$8,597,000 related to the debt discount of \$21,301,000, with an offsetting reduction of \$8,597,000 to Common stock. The deferred tax liability was established because the amortization of the debt discount generates non-cash interest expense that is not deductible for income tax purposes. Since the Company's net deferred tax assets were fully reserved by valuation allowance at the time the Notes were issued, the Company reduced its valuation allowance by \$8,597,000 upon recording the deferred tax liability related to the debt discount with an offsetting credit of \$8,597,000 to Common stock. As a result, the net impact of these entries was a debit of \$8,597,000 to the valuation reserve against the Company's deferred tax assets and a credit of \$8,597,000 to deferred tax liability. The deferred tax liability is being amortized monthly as the Company records non-cash interest from its amortization of the debt discount on the Notes.

Bank of America Credit Facility

On October 7, 2011, the Company and its domestic subsidiaries (the "Borrowers") entered into a Loan and Security Agreement (the "B of A Credit Agreement") with Bank of America, N.A. (the "Agent") and other financial institutions (collectively with the Agent, the "B of A Lenders") through which it obtained a \$20.0 million revolving line of credit (the "Facility"), which includes a \$3.0 million letter of credit facility. The Company may request expansion of the Facility from time to time in increments of at least \$5.0 million up to a maximum commitment of \$35.0 million, so long as no default or event of default has occurred and is continuing. The facility matures in March 2016. The Company may early terminate the B of A Lenders' commitments under the Facility upon 90 days' notice to the Agent at any time after the first year.

Under the terms of the B of A Credit Agreement, amounts outstanding will bear interest at the Company's election at (a) LIBOR or (b) the bank's Base Rate (which is the greatest of: (i) the prime rate, (ii) the federal funds rate plus 0.50%, or (iii) LIBOR plus 1.0%), plus an applicable margin, which margin is based on the consolidated fixed charge coverage ratio of the Company and its subsidiaries from time to time. Additionally, the Borrowers will pay an unused line fee of 0.250% per annum on the unused portion of the Facility. Interest and unused line fees will be accrued and paid monthly. In addition, with respect to any letters of credit that may be issued, the Borrowers will pay: (i) a fee equal to the applicable margin times the average amount of outstanding letters of credit, (ii) a fronting fee equal to 0.125% per annum on the stated amount of each letter of credit, and (iii) any additional fees incurred by the applicable issuer in connection with issuing the letter of credit. During an event of default, any interest or fees payable will be increased by 2% per annum.

Availability under the revolving credit line is equal to the lesser of (a) \$20.0 million reduced by outstanding letter of credit obligations or (b) the amount of a Borrowing Base (as defined in accordance with the terms of the B of A Credit Agreement) determined by reference to the value of the Borrowers' eligible accounts receivable, eligible inventory and fixed assets as of the closing date and the end of each calendar month thereafter.

Obligations under the B of A Credit Agreement are secured by substantially all of the assets of each of the Borrowers and a pledge by the Borrowers of their respective equity interest in each domestic subsidiary of the Company and 65% of their respective equity interests in any foreign subsidiary of the Company. The B of A Credit Agreement contains representations and warranties, and affirmative and negative covenants customary for financings of this type, including, but not limited to, limitations on: distributions while the Company has any outstanding commitments or obligations under the B of A Credit Agreement; additional borrowings and liens; additional investments and asset sales; and fundamental changes to corporate structure or organization documents. The financial covenants require the Borrowers to maintain a fixed charge coverage ratio of at least 1.1 to 1.0 during any period commencing on the date that an event of default occurs or availability under the B of A Credit Agreement is less than 15% of the aggregate B of A Lenders' commitments under the B of A Credit Agreement. During the term of the agreement, the Company must provide the Agent with monthly, quarterly and annual financial statements, monthly compliance certificates, annual budget projections and copies of press releases and SEC filings.

As of September 30, 2012, the Company's borrowing availability under the B of A Credit Agreement was \$19.7 million. There were no outstanding borrowings against the Facility as of September 30, 2012.

EJ Funds Credit Facility

From January 7, 2009 to June 17, 2011, the Company was party to a credit facility originally entered into with General Electric Capital Corporation, and subsequently assigned to EJ Funds, LP on March 31, 2009. The Company early terminated this credit facility on June 17, 2011. The Company had not borrowed against the EJ Funds Credit Agreement since repaying its outstanding balance in the first quarter of 2010. Upon terminating the EJ Funds Credit Agreement, the Company expensed \$1.2 million in remaining unamortized deferred financing costs incurred related to entering into the EJ Funds Credit Agreement. No fees or penalties were incurred related to the early termination of the EJ Funds Credit Agreement.

NOTE 10 — COMMON STOCK WARRANTS

Kapoor Warrants

During 2009, in connection with modifications to our Subordinated Note, Credit Agreement and MBL Distribution Agreement, the Company granted various warrants to acquire our common stock (the "Kapoor Warrants") to EJ Funds and the Kapoor Trust, companies controlled by the Chairman of our Board of Directors, Dr. John N. Kapoor. Each of the Kapoor Warrants will expire five years after its grant date, if not exercised before such date.

The fair value of each of the Kapoor Warrants was calculated at their grant dates using the Black-Scholes option pricing model. From their grant dates until June 28, 2010, the Kapoor Warrants were classified as current liabilities on the Company's consolidated balance sheets and were adjusted quarterly to reflect changes in their calculated fair values. Increases in fair value, or decreases in fair value to, but not below, their initial calculated fair values, were recorded as non-operating expenses or income in the Company's condensed consolidated statements of operations for the applicable periods. The Company classified the fair value of the Kapoor Warrants as a current liability in accordance with ASC 815-40-15-3, Derivatives and Hedging, (formerly EITF 00-19, Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in, a Company's Own Stock). This is a result of a requirement in the Registration Rights Agreement – entered into among the Kapoor Trust, EJ Funds and the Company on August 17, 2009 – that the shares to be issued upon exercise of the warrants be registered shares, which cannot be absolutely assured.

On June 28, 2010, the Company entered into an Amended and Restated Registration Rights Agreement (the "Amended Agreement") with Dr. Kapoor which modified certain terms related to the Company's obligation to obtain and maintain registration of any shares issued pursuant to exercise of the Kapoor Warrants. The Amended Agreement required the Company to use "commercially reasonable efforts" to file a registration statement pursuant to Rule 415 of the Securities Act of 1933 ("Registration Statement") for any shares of common stock that may be issued under the applicable warrant agreements, but stated that in the event that we, after using good faith commercially reasonable efforts, are not able to obtain or maintain registration of the common stock, deliver of unregistered shares upon exercise of the Kapoor Warrants will be deemed acceptable and a net cash settlement will not be required. The Amended Agreement further provides that the term "commercially reasonable efforts" in such instance shall not mean an absolute obligation of the Company to obtain and maintain registration.

On June 28, 2010, upon entering into the Amended Agreement, we completed a final Black-Scholes calculation of the fair value of the Kapoor Warrants and adjusted their book value accordingly, then reclassified the Kapoor Warrants from a current liability to a component of shareholders' equity. No future fair value adjustments are required.

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The assumptions used in estimating the fair value of the warrants at June 28, 2010 were as follows:

| | |
|--------------------------|-----------|
| Expected Volatility | 79.7% |
| Expected Life (in years) | 3.8 – 4.1 |
| Risk-free interest rate | 1.8% |
| Dividend yield | — |

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The following table provides summarized information about the Kapoor Warrants:

| Granted To: | Warrant Identification | Grant Date | Warrants Granted | Exercise Price | Fair Value at June 28, 2010 |
|--------------|-----------------------------------|--------------|---------------------|-------------------|--------------------------------------|
| EJ Funds | Modification Warrants (1) | Apr.13, 2009 | 1,939,639 | \$1.11 | \$1,358,000 |
| Kapoor Trust | Reimbursement Warrants (2) | Apr.13, 2009 | 1,501,933 | \$1.11 | 1,051,000 |
| EJ Funds | Credit Facility Warrants (3) | Aug.17, 2009 | 1,650,806 | \$1.16 | 1,238,000 |
| Kapoor Trust | Subordinated Note Warrants (4) | Aug.17, 2009 | 2,099,935 | \$1.16 | 1,575,000 |
| | | | 7,192,313 | | \$5,222,000 |

Footnotes:

- 1 The Modification Warrants were granted to EJ Funds on April 13, 2009 when we signed the Modification Agreement with EJ Funds related to modifications made to our Credit Agreement following its assignment from GE Capital to EJ Funds on March 31, 2009. Those modifications included resetting the maximum loan commitment to \$5.7 million and setting the interest rate at a fixed 10% per annum, among others.
- 2 The Reimbursement Warrants were granted to the Kapoor Trust on April 13, 2009 when we entered into a Reimbursement and Warrant Agreement (the "Reimbursement Agreement") with EJ Funds and the Kapoor Trust pursuant to which the Kapoor Trust agreed to provide the L/C as security for our payment obligations to MBL under the MBL Letter Agreement and the MBL Settlement Agreement.
- 3 The Credit Facility Warrants were granted to EJ Funds on August 17, 2009 in connection with the negotiated modification to the Credit Agreement increasing the total loan commitment from \$5.7 million to \$10.0 million.
- 4 The Subordinated Note Warrants were issued to the Kapoor Trust on August 17, 2009 in connection with refinancing the Subordinated Note to extend its term for an additional five years and increase the principal from \$5.0 million to \$5.9 million to include accrued interest through August 17, 2009.

PIPE Warrants

During the quarter ended March 31, 2011, the Company issued 365,157 shares of its common stock pursuant to warrant exercises. On March 8, 2006, the Company had issued 4,311,669 shares of its common stock in a private placement with various investors at a price of \$4.50 per share which included warrants to purchase 1,509,088 additional shares of common stock (the "PIPE Warrants"). The PIPE Warrants were exercisable for a five-year period at an exercise price of \$5.40 per share and could be exercised by cash payment of the exercise price or by means of a cashless exercise. The total price of the private placement was approximately \$19,402,000 and the net proceeds to the Company, after payment of approximately \$1,324,000 of commissions and expenses, was approximately \$18,078,000. The net proceeds were allocated based on the relative fair values of the common stock and warrants, with \$16,257,000 allocated to the common stock and \$1,821,000 allocated to the warrants.

In December 2010, holders submitted 77,779 PIPE Warrants for cashless exercise, resulting in the Company issuing 9,195 shares of its common stock. There were 1,431,309 PIPE Warrants outstanding as of December 31, 2010. During the quarter ended March 31, 2011, (a) 319,863 of these warrants were cash exercised generating proceeds of \$1,727,000, (b) 878,112 warrants were cashless exercised resulting in the issuance of 45,294 shares, and

(c) 233,334 warrants expired unexercised on March 8, 2011.

NOTE 11 — EARNINGS PER COMMON SHARE

Basic net income per common share is based upon the weighted average common shares outstanding during the period. Diluted net income per common share is based upon the weighted average number of common shares outstanding, including the dilutive effect, if any, of stock options and warrants using the treasury stock method.

Certain shares that are potentially dilutive in the future have been excluded from the diluted net income per share computation as they would have been anti-dilutive for the period. There were no such shares subject to warrants during the periods presented.

The Company's potentially dilutive shares consist of: (i) vested and unvested stock options that are in-the-money, (ii) warrants that are in-the-money, and (iii) unvested restricted stock awards ("RSAs"). A reconciliation of the earnings per share data from a basic to a fully diluted basis is detailed below:

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| | THREE MONTHS ENDED SEPTEMBER 30, | | NINE MONTHS ENDED SEPTEMBER 30, | |
|------------------------------------|--|----------|------------------------------------|----------|
| | 2012 | 2011 | 2012 | 2011 |
| Consolidated net income | \$13,753 | \$13,524 | \$26,567 | \$37,280 |
| Consolidated net income per share: | | | | |
| Basic | \$0.14 | \$0.14 | \$0.28 | \$0.39 |
| Diluted | \$0.12 | \$0.13 | \$0.24 | \$0.36 |

Shares used in computing consolidated net income per share:

| | | | | |
|--|---------|---------|---------|---------|
| Weighted average basic shares outstanding | 95,128 | 94,650 | 95,078 | 94,477 |
| Dilutive securities: | | | | |
| Stock option and unvested RSAs | 4,460 | 3,393 | 4,301 | 3,091 |
| Stock warrants | 6,613 | 6,145 | 6,565 | 5,956 |
| Shares issuable upon conversion of convertible notes | | | | |
| (1) | 5,187 | — | 4,486 | — |
| Total dilutive securities | 16,260 | 9,538 | 15,352 | 9,047 |
| Weighted average diluted shares outstanding | 111,388 | 104,188 | 110,430 | 103,524 |

Shares subject to stock options omitted from the calculation of net income per share as they would have been anti-dilutive

| | | | |
|-----|-------|-----|-------|
| 775 | 1,860 | 399 | 1,421 |
|-----|-------|-----|-------|

(1) Shares issuable upon conversion of convertible notes assumes that that Company would repay the principal of the notes in cash and pay any incremental value in shares of the Company's common stock.

NOTE 12 — INDUSTRY SEGMENT INFORMATION

During the three and nine month periods ended September 30, 2012 and September 30, 2011, the Company reported results for three segments:

- Ophthalmic
- Hospital Drugs & Injectables
- Contract Services

The ophthalmic segment manufactures, markets and distributes diagnostic and therapeutic pharmaceuticals. The hospital drugs & injectables segment manufactures, markets and distributes drugs and injectable pharmaceuticals, primarily in niche markets. The contract services segment manufactures products for third party pharmaceutical and biotechnology customers based on their specifications.

The Company's reportable segments are based upon internal financial reports that aggregate certain operating information. The Company's chief operating decision maker, as defined in ASC Topic 280, Segment Reporting, is its chief executive officer, or CEO. The Company's CEO oversees operational assessments and resource allocations based upon the results of the Company's reportable segments, all of which have available discrete financial information.

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The Company's basis of accounting in preparing its segment information is consistent with that used in preparing its consolidated financial statements.

The revenue and gross profit of the business acquired through the Kilitch Acquisition from its acquisition date of February 28, 2012 through September 30, 2012 has been included within the Contract Services segment for the three and nine months ended September 30, 2012. The manufacture and sale of pharmaceutical products for contract customers in India represents a substantial majority of their business.

Selected financial information by industry segment is presented below (in thousands).

| | THREE MONTHS ENDED SEPTEMBER 30, | | NINE MONTHS ENDED SEPTEMBER 30, | |
|------------------------------|--|----------|------------------------------------|----------|
| | 2012 | 2011 | 2012 | 2011 |
| REVENUES | | | | |
| Hospital drugs & injectables | \$34,675 | \$13,816 | \$92,335 | \$34,615 |
| Ophthalmic | 28,153 | 19,730 | 75,114 | 48,972 |
| Contract services | 6,806 | 3,157 | 17,189 | 10,708 |
| Total revenues | 69,634 | 36,703 | 184,638 | 94,295 |
| GROSS PROFIT | | | | |
| Hospital drugs & injectables | \$22,278 | \$7,206 | \$58,132 | \$18,162 |
| Ophthalmic | 16,637 | 12,821 | 43,869 | 30,899 |
| Contract services | 1,178 | 1,951 | 4,720 | 5,053 |
| Total gross profit | 40,093 | 21,978 | 106,721 | 54,114 |
| Operating expenses | 17,490 | 12,624 | 57,680 | 32,376 |
| Operating income | 22,603 | 9,354 | 49,041 | 21,738 |
| Other (expense) income, net | (2,380) | (2,047) | (7,205) | 10,288 |
| Income before income taxes | \$20,223 | \$7,307 | \$41,836 | \$32,026 |

The Company manages its business segments to the gross profit level and manages its operating and other costs on a company-wide basis. Inter-segment activity at the gross profit level is minimal. The Company does not identify assets by segment for internal purposes, as certain of the Company's manufacturing and warehouse facilities support more than one segment.

NOTE 13 — BUSINESS COMBINATIONS

Kilitch Acquisition

On February 28, 2012, Akorn India Private Limited ("AIPL"), a wholly owned subsidiary of Akorn, Inc. (the "Company") completed and closed on its previously announced acquisition of selected assets of Kilitch Drugs (India) Limited ("KDIL"). This acquisition (the "Kilitch Acquisition") was pursuant to the terms of the Business Transfer Agreement (the "BTA") entered into among the Company, KDIL and the members of the promoter group of KDIL on October 5, 2011. In accordance with terms contained in the BTA, the Company also closed on a related Product Transfer Agreement between the Company and NBZ Pharma Limited ("NBZ"), a company associated with KDIL. The primary asset transferred in the Kilitch Acquisition was KDIL's manufacturing plant in Paonta Sahib, Himachal Pradesh, India, along with its existing book of business. KDIL was engaged in the manufacture and sale of pharmaceutical products for contract customers in India and for export to various unregulated world markets. While the Paonta Sahib manufacturing facility is not currently certified by the U.S. Food and Drug Administration (the "FDA") for the exporting of drugs to the U.S., the facility was designed with future FDA certification in mind. Accordingly, the Kilitch Acquisition provided the Company with the potential for future expansion of its manufacturing capacity for products to be sold in the U.S., as well as the opportunity to expand the Company's footprint into markets outside the U.S. The Company has determined that the assets acquired through the Kilitch Acquisition constitute a "business" as defined by Rule 11-01(d) of Regulation S-X and ASC 805, Business Combinations. Accordingly, the Company has accounted for the Kilitch Acquisition as a business combination.

AIPL paid the equivalent of approximately USD \$60.1 million at closing. Total purchase consideration was approximately \$55.2 million which consisted of approximately \$51.2 million in base consideration and \$4.0 million in reimbursement for capital expenditures made by KDIL from April 1, 2011 to the closing date. In addition, AIPL paid \$3.4 million related to compensation earned from the achievement of acquisition-related milestones by the closing date, and \$1.6 million in stamp duties paid to transfer title to the land and buildings at Paonta Sahib from Kilitch to AIPL. In addition to the amounts paid at closing, AIPL owes \$3.3 million in additional compensation which is payable based on achievement of certain milestones that the Company determined were probable of achievement and which were subsequently achieved. Accordingly, the Company has recorded this amount as "accrued acquisition related compensation" in its condensed consolidated balance sheet as of September 30, 2012. In addition, the Company paid \$0.5 million in compensation during the quarter ended September 30, 2012 related to the achievement of certain operational milestones, and expects to pay up to an additional \$0.5 million for future services that would be expensed as the services are provided. The compensation for acquisition-related milestones and other acquisition costs have been recorded within "acquisition related costs" as part of operating expenses in the Company's condensed consolidated statement of comprehensive income. The BTA also contains a working capital guarantee that calls for KDIL or AIPL to reimburse the other party for any shortfall or excess, respectively, in the actual acquired working capital compared to the target working capital as established in the BTA.

The following table sets forth the consideration paid for the Kilitch Acquisition, the acquisition-related costs incurred, and the fair values of the assets acquired and the liabilities assumed (U.S. dollar amounts in thousands):

| | Initial Fair Valuation | Changes in Estimate | Adjusted Fair Valuation |
|----------------|---------------------------|------------------------|----------------------------|
| Consideration: | | | |

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| | | | | | |
|---|----|--------|-------|-------|-----------|
| Cash paid | \$ | 55,224 | | \$ | 55,224 |
| Less working capital shortfall, due back from sellers | | (890) | (138) | | (1,028) |
| | \$ | 54,334 | \$ | (138) | \$ 54,196 |

Acquisition-related costs:

| | | | | | |
|---|----|-------|-----|-----|----------|
| Stamp duties paid for transfer of land and buildings | \$ | 1,583 | | \$ | 1,583 |
| Acquisition-related compensation expense paid | | 2,247 | 511 | | 2,758 |
| Acquisition-related compensation expense accrued but not yet paid | | 3,475 | | | 3,475 |
| Due diligence, legal, travel and other acquisition-related costs | | 1,576 | 119 | | 1,695 |
| | \$ | 8,881 | \$ | 630 | \$ 9,511 |

Recognized amounts of identifiable assets acquired and liabilities assumed:

| | | | | | |
|-------------------------------------|----|---------|---------|-------|-----------|
| Accounts receivable | \$ | 2,130 | | \$ | 2,130 |
| Inventory | | 1,799 | | | 1,799 |
| Land | | 3,714 | (1,131) | | 2,583 |
| Buildings, plant and equipment | | 8,474 | | | 8,474 |
| Construction in progress | | 14,231 | | | 14,231 |
| Goodwill, deductible | | 21,609 | 324 | | 21,933 |
| Other intangible assets, deductible | | 5,806 | 102 | | 5,908 |
| Other assets | | 38 | | | 38 |
| Assumed liabilities | | (2,099) | (801) | | (2,900) |
| Deferred tax liabilities | | (1,368) | 1,368 | | — |
| | \$ | 54,334 | \$ | (138) | \$ 54,196 |

The Adjusted Fair Valuation presented above is preliminary pending final settlement of the working capital shortfall settlement between the Company and the sellers. The changes in estimate recorded in the quarters ended June 30 and September 30, 2012 were primarily related to refining the calculated fair value of certain acquired assets, adjustments to the working capital settlement amount due from the sellers to the Company, and final determination regarding the tax-deductibility of the acquired intangible assets. The acquisition-related costs incurred in the quarter ended June 30, 2012 were primarily related to the preparation and audit of historical financial statements of the acquired business for disclosure to the U.S. Securities and Exchange Commission, while the additional acquisition-related costs recorded in the quarter ended September 30, 2012 was related to pre-negotiated compensation paid to members of the sellers' family based on achievement of various operational milestones.

Goodwill represents expected synergies and intangible assets that do not qualify for separate recognition. Based on a recent Indian Supreme Court ruling upholding the deductibility of goodwill for India tax purposes, the Company anticipates being able to deduct the value of goodwill and other intangible assets for income tax purposes in India. The Company had initially recorded a deferred tax liability valued at \$1,368,000 and subsequently adjusted to \$679,000 related to intangible assets that it did not believe would be amortizable for Indian tax purposes. This remaining deferred tax liability of \$679,000 was reversed against goodwill in the quarter ended September 30, 2012.

For book purposes, the other intangible assets acquired are being amortized over lives of four to five years. Goodwill is not amortized for book purposes but is subject to impairment testing, per Company policy. The tangible assets acquired consist primarily of construction in progress fair valued at \$14,231,000, buildings, plant and equipment fair valued at a combined \$8,474,000, land fair valued at \$3,714,000, accounts receivable fair valued at \$2,130,000 and inventory fair valued at \$1,799,000.

The unaudited pro forma results presented below reflect the consolidated results of operation of the Company as if the Kilitch Acquisition had taken place at the beginning of the period presented below. The pro forma results include

amortization associated with the acquired intangible assets and interest on funds used for the acquisition. The unaudited pro forma financial information presented below does not reflect the impact of any actual or anticipated synergies expected to result from the acquisition. Accordingly, the unaudited pro forma financial information is not necessarily indicative of the results of operations as they would have been had the transaction been effected on the assumed date (amounts in thousands, except per share data):

| | Nine months ended September 30, 2012 |
|------------------------------|---|
| Revenue | \$ 188,642 |
| Net income | \$ 26,911 |
| Net income per diluted share | \$ 0.24 |

The business acquired through the Kilitch Acquisition generated revenue of \$12,449,000 and a pre-tax loss of \$8,363,000 during the seven-month period from its acquisition through September 30, 2012. The pre-tax loss included the impact of acquisition-related costs of \$8,836,000 recognized by the Company in relation to the Kilitch Acquisition.

Lundbeck Acquisition

As more fully described in the Company's 2011 Annual Report on Form 10-K, on December 22, 2011, the Company entered into an Asset Sale and Purchase Agreement (the "Lundbeck Agreement") to acquire the rights to three branded, injectable drug products from the U.S. subsidiary of H. Lundbeck A/S ("Lundbeck") for an estimated purchase price of approximately \$63.4 million (the "Lundbeck Acquisition"). Per terms of the Lundbeck Agreement, the Company made an upfront payment of \$45.0 million. The Company also acquired inventory from Lundbeck for a price of \$4.6 million, which was paid early in 2012. The Company will owe a subsequent milestone payment of \$15.0 million in cash to Lundbeck on the third anniversary of closing of the Lundbeck agreement. The initial purchase consideration and the subsequent milestone payment are subject to a reduction if certain sales targets are not met in the first three years and the subsequent three years post closing. The acquired products include Nembutal®, a Schedule II controlled drug, Diuril® and Cogentin®. This acquisition adds to the Company's portfolio of injectable drug products, allowing the Company to leverage its existing sales infrastructure to promote sales of these products. The Company has determined that the acquired assets represent a "business" as defined per Rule 11-01(d) of Regulation S-X and ASC 805, Business Combinations. Accordingly, the Company has accounted for the Lundbeck Acquisition as a business combination.

The following table sets forth the consideration paid for the Lundbeck Acquisition and the fair values of the assets acquired and the liabilities assumed. The present value of contingent consideration was initially valued at \$11.3 million based on a discount rate of 10.0%. The Company subsequently determined that a discount rate of 9.0% was more reflective of the Company's actual cost of capital, and the present value of contingent consideration was adjusted accordingly during the quarter ended June 30, 2012. (U.S. dollar amounts in thousands):

| | Initial Fair Valuation | Change in Estimate | Adjusted Fair Valuation |
|---|---------------------------|-----------------------|-------------------------------|
| Consideration: | | | |
| Cash paid | \$49,559 | | \$49,559 |
| Present value of contingent consideration | 11,300 | 300 | 11,600 |
| Total consideration | \$60,859 | \$300 | \$61,159 |
| Recognized amounts of identifiable assets acquired and liabilities assumed: | | | |
| Product licensing rights | \$59,525 | \$300 | \$59,825 |
| Inventory | 3,825 | | 3,825 |
| Fixed assets | 50 | | 50 |
| Assumed liability – unfavorable contract | (2,541) | | (2,541) |
| Total fair value of acquired assets and assumed liabilities | \$60,859 | \$300 | \$61,159 |

NOTE 14 — COMMITMENTS AND CONTINGENCIES

Product Warranty Reserve

The Company has an outstanding product warranty reserve which relates to a ten-year expiration guarantee on injectable radiation antidote products ("DTPA") sold to the United States Department of Health and Human Services in 2006. The Company is performing yearly stability studies for this product and, if the annual stability study does not support the ten-year product life, it will replace the product at no charge. The Company's supplier, Hameln Pharmaceuticals, will also share one-half of this cost if the product does not meet the stability requirement. If the ongoing product testing confirms the ten-year stability for DTPA, the Company will not incur a replacement cost and this reserve will be eliminated with a corresponding reduction to cost of sales after the ten-year period. All studies to

date have confirmed the product's stability. This reserve balance was \$1,299,000 at September 30, 2012 and December 31, 2011.

Payments Due under Strategic Business Agreements

The Company has entered into strategic business agreements for the development and marketing of finished dosage form pharmaceutical products with various pharmaceutical development companies. Each strategic business agreement includes a future payment schedule for contingent milestone payments. The Company will be responsible for contingent milestone payments to these strategic business partners based upon the occurrence of future events. Each strategic business agreement defines the triggering event of its future payment schedule, such as meeting product development progress timelines, successful product testing and validation, successful clinical studies, various FDA and other regulatory approvals and other factors as negotiated in each agreement. None of the contingent milestone payments is expected to be individually material to the Company. These costs, when realized, will be reported as part of research and development expense in the Company's Condensed Consolidated Statement of Comprehensive Income. As of September 30, 2012, the Company has agreements with strategic business partners for which it expects to pay the approximate dollar amounts listed below (in thousands):

| Period of payment | Amount |
|-------------------|----------|
| Q4 2012 | \$ 1,835 |
| 2013 | 3,733 |
| 2014 and beyond | 998 |
| Total | \$ 6,566 |

Business Combinations

The Company entered into an agreement with H. Lundbeck A/S on December 22, 2011 to acquire its rights to the NDAs of three off-patent, branded injectable products (the “Lundbeck Agreement”). Pursuant to the terms of the underlying Asset Sale and Purchase Agreement, in addition to the \$45.0 million paid in cash at closing, the Company is obligated to pay \$15.0 million in additional consideration on the third anniversary of the closing date. The initial \$45.0 million and subsequent \$15.0 million are subject to claw-back provisions should sales of the acquired products fail to reach the required levels. The Company recorded the present value of the \$15.0 million future payment as a long-term liability on its balance sheet as of December 31, 2011. Interest is being accrued on this obligation at a rate of 9.0%, which was determined to be the Company’s approximate cost of capital.

Also in relation to the Lundbeck Agreement, the Company assumed minimum annual purchase obligations under a pharmaceutical manufacturing supply agreement covering two of the three acquired products. The supply agreement commits the Company to purchase \$12.9 million in product during the period from 2012 through 2015. The Company determined that its commitment under this contract required it to purchase more product than it anticipates being able to sell. Accordingly, the Company recorded as part of purchase accounting a long-term liability of \$2.5 million which equals the estimated present value of the unfavorable contract terms.

Legal Proceedings

On September 12, 2012, Fera Pharmaceuticals, LLC (the “Plaintiff”) filed a civil complaint against Akorn and certain individual defendants (together, the “defendants”) in the Supreme Court of New York (the “Fera lawsuit”). The complaint alleges, among other things, a breach of a manufacturing agreement and misappropriation of the plaintiff’s trade secrets. On October 15, 2012, the case was removed to the Federal District Court for the Southern District of New York. A responsive pleading from the defendants is due by November 21, 2012. The Company believes that the Plaintiff’s claims lack merit and the Company intends to vigorously defend this lawsuit; however, no assurance may be given regarding the ultimate outcome of this lawsuit.

The Company is also party to other proceedings and potential claims arising in the ordinary course of its business. The amount, if any, of ultimate liability with respect to the Fera lawsuit and other proceedings cannot be determined at this time. Despite the inherent uncertainties of litigation, the Company does not currently believe that the proceedings described herein will have a material adverse impact on the Company’s financial condition, results of operations, or cash flows.

NOTE 15 — CUSTOMER AND SUPPLIER CONCENTRATION

Customer Concentrations

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Three large wholesale drug distributors – AmerisourceBergen Health Corporation (“Amerisource”), Cardinal Health, Inc. (“Cardinal”) and McKesson Drug Company (“McKesson”) (collectively, the “Big 3 Wholesalers”) – are all distributors of the Company’s products, as well as suppliers of a broad range of health care products. These three customers individually and collectively represented a significant percentage of the Company’s sales and accounts receivable as of and for the three and nine-month periods ended September 30, 2012 and 2011.

The following table sets forth the percentage of the Company’s consolidated gross sales, net sales and gross accounts receivable attributable collectively to these three wholesalers (in thousands):

| | Three months ended September 30, | | | | Nine months ended September 30, | | | |
|--|-------------------------------------|---|----------------------|---|------------------------------------|---|------|---|
| Big 3 Wholesalers combined: | 2012 | | 2011 | | 2012 | | 2011 | |
| Percentage of gross sales | 61 | % | 67 | % | 56 | % | 67 | % |
| Percentage of net sales revenues | 46 | % | 50 | % | 40 | % | 50 | % |
| | | | | | | | | |
| | September 30, 2012 | | December 31, 2011 | | | | | |
| Percentage of gross trade accounts receivable | 63 | % | 72 | % | | | | |

If sales to any of Amerisource, Cardinal or McKesson were to diminish or cease, the Company believes that the end users of its products would find little difficulty obtaining the Company’s products either directly from the Company or from another distributor.

No other customers accounted for more than 10% of gross sales, net revenues or gross trade receivables for the indicated dates and periods.

Supplier Concentrations

The Company requires a supply of quality raw materials and components to manufacture and package pharmaceutical products for its own use and for third parties with which it has contracted. The principal components of the Company's products are active and inactive pharmaceutical ingredients and certain packaging containers and materials. Certain of these ingredients and components are available from only a single source and, in the case of certain of the Company's ANDAs and NDAs, only one supplier of raw materials has been identified. Because FDA approval of drugs requires manufacturers to specify their proposed suppliers of active ingredients and certain packaging materials in their applications, FDA approval of any new supplier would be required if active ingredients or such packaging materials were no longer available from the specified supplier. The qualification of a new supplier could delay the Company's development and marketing efforts. If for any reason the Company is unable to obtain sufficient quantities of any of the raw materials or components required to produce and package its products, it may not be able to manufacture its products as planned, which could have a material adverse effect on the Company's business, financial condition and results of operations.

No individual supplier accounted for 10% or more of the Company's purchases during the quarter or nine months ended September 30, 2012. During the quarter ended September 30, 2011, purchases of finished product from Horizon Pharmaceuticals represented 10% of the Company's total purchases during that period. No individual supplier accounted for 10% or more of the Company's purchases during the nine months ended September 30, 2011.

NOTE 16 — INCOME TAXES

The following table sets forth the Company's income tax provision for the periods indicated (dollar amounts in thousands):

| | Three Months ended September 30, | | Nine Months ended September 30, | |
|---|-------------------------------------|------------|------------------------------------|------------|
| | 2012 | 2011 | 2012 | 2011 |
| Income before income taxes | \$20,223 | \$7,307 | \$41,836 | \$32,026 |
| Income tax provision (benefit) | 6,470 | (6,217) | 15,269 | (5,254) |
| Net income | \$13,753 | \$13,524 | \$26,567 | \$37,280 |
| Income tax provision (benefit) as a percentage of income before income taxes | 32.0 | % (85.1 %) | 36.5 | % (16.4 %) |

The Company anticipates that its blended effective income tax rate for the year 2012 will be 38.1%. This tax provision rate factors in various domestic deductions and the impact of foreign operations on the Company's overall tax rate.

The Company's provisions for income taxes were equal to 32.0% and 36.5% of income before income taxes for the three and nine month periods ended September 30, 2012, respectively. These effective rates are lower than the anticipated 2012 annual rate of 38.1% for two main reasons. First, the Company recorded a credit to its current year tax provision on a discrete basis for R&D tax credits claimed on its filed 2011 federal and state tax returns. These R&D tax credits were not known and therefore not factored into the Company's effective tax rate in 2011. Second, a recent court ruling of the Supreme Court of India which held that goodwill, as defined by Indian tax law, is an amortizable asset for tax purposes, resulted in the Company providing a tax benefit for various acquisition-related costs it recognized in the quarter ended March 31, 2012. These acquisition-related costs were of a nature that would be considered goodwill for Indian tax purposes.

The Company's income tax benefit in the quarter and nine months ended September 30, 2011 was related to the reversal of valuation allowances on its net deferred tax assets, primarily consisting of net operating loss carry-forwards ("NOLs"). During the quarter ended September 30, 2011, the Company determined that it would likely be able to realize the benefit of these NOLs and reversed its valuation allowances accordingly.

As of December 31, 2011, the Company had not identified any uncertain tax positions that required establishment of a reserve. As of September 30, 2012, the Company determined that by their nature, the R&D tax credits claimed for 2011 represented an uncertain tax position, and reserved a percentage allowance against them.

NOTE 17 — UNCONSOLIDATED JOINT VENTURE

The Company is party to a 50/50 joint venture agreement (the "Joint Venture Agreement"), initiated on September 22, 2004, with Strides Arcolab Limited ("Strides"), a pharmaceutical manufacturer based in India, for the development, manufacturing and marketing of various generic pharmaceutical products for sale in the United States. The joint venture, known as Akorn-Strides LLC (the "Joint Venture Company"), launched its first commercialized product during 2008 and operated until May 2011, at which point it ceased operations after the sale and transfer of its operating assets to Pfizer, Inc. pursuant to an Asset Purchase Agreement entered into on December 29, 2010.

Under the Joint Venture Agreement, Strides was primarily responsible for developing and manufacturing injectable pharmaceutical products while the Company was responsible for marketing and selling these products. For its sales and marketing efforts, the Company earned revenue from the Joint Venture Company in the form of a fee calculated as a percentage of the Joint Venture Company's monthly net sales revenue. To supplement Strides' manufacturing capabilities, the Company manufactured one of the Joint Venture Company's products from the second quarter of 2010 through the first quarter of 2011.

On December 29, 2010, the Joint Venture Company entered into an Asset Purchase Agreement with Pfizer, Inc. (“Pfizer”) to sell the rights to all of its abbreviated new drug applications (“ANDAs”) for \$63.2 million in cash. In accordance with an amendment to the Joint Venture Agreement, the proceeds were split unevenly, with the Company receiving \$35.0 million and Strides receiving \$28.2 million. The Asset Purchase Agreement included an initial closing date of December 29, 2010 and a final closing date of May 1, 2011. The ANDAs for dormant and in-development products were transferred on the initial closing date, while the ANDAs for actively-marketed products were transferred to Pfizer on the final closing date. The Joint Venture Company recognized a gain of \$63.1 million from the sale, of which \$38.9 million was recognized in the fourth quarter of 2010 and the remaining \$24.2 million was recognized in the second quarter of 2011. Having sold all of its ANDAs, the Joint Venture Company discontinued product sales in the second quarter of 2011 and its operations ceased. It is anticipated that the Joint Venture Company will continue to exist until all products that it sold are beyond the potential product return period.

The following tables set forth condensed statements of income of the Joint Venture Company for the three and nine-month periods ended September 30, 2012 and 2011, as well as condensed balance sheets as of September 30, 2012 and December 31, 2011.

CONDENSED STATEMENTS OF INCOME (IN THOUSANDS)

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|-------------------------------------|------|------------------------------------|-----------|
| | 2012 | 2011 | 2012 | 2011 |
| Revenues | \$ — | \$ — | \$ — | \$ 6,332 |
| Cost of sales | — | — | — | 3,534 |
| Gross profit | — | — | — | 2,798 |
| Operating expenses | — | — | — | 497 |
| Operating income | — | — | — | 2,301 |
| Gain from Pfizer ANDA Sale | — | — | — | 24,160 |
| Income before income taxes | — | — | — | 26,461 |
| Income tax provision | — | — | — | — |
| Net income | \$ — | \$ — | \$ — | \$ 26,461 |
| Allocation of net income to Akorn, Inc. | \$ — | \$ — | \$ — | \$ 14,530 |

CONDENSED BALANCE SHEETS (IN THOUSANDS)

| | September 30, 2012 | December 31, 2011 |
|---|-----------------------|----------------------|
| Assets: | | |
| Cash | \$ 793 | \$ 859 |
| Other assets | 8 | 75 |
| Total assets | \$ 801 | \$ 934 |
| Liabilities and members' equity: | | |
| Trade accounts payable and other accrued liabilities | \$ 438 | \$ 543 |
| Accounts payable – members | — | 28 |

| | | | |
|--|--------|-----|-----|
| Total liabilities | | 571 | |
| Members' equity (deficit), net of advances | 363 | | 363 |
| Total liabilities & members' equity | \$ 801 | \$ | 934 |

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NOTE 18 – SUBSEQUENT EVENTS

The Company's manufacturing plant in Somerset, New Jersey was shut down for approximately two weeks in late October/early November 2012 as a result of power outages and related business disruptions caused by Superstorm Sandy. The plant itself suffered no physical damage and is expected to return to normal operations following a period of re-validation. This unplanned shut-down is expected to negatively affect operating results for the quarter ending December 31, 2012, but the Company is not yet in a position to reasonably estimate the impact.

On October 2, 2012, the Company received a warning letter from the U.S. Food and Drug Administration (the "FDA") citing that the Company was manufacturing Pilocarpine Hydrochloride Ophthalmic Solution ("PHOS"), a long grandfathered drug, without an approved new drug application ("NDA"). A similar letter regarding PHOS was issued to other drug manufacturers. The warning letter did not cite any deficiencies in the Company's manufacturing facilities or processes. The Company fully cooperated with the FDA and has discontinued selling PHOS, which the Company had only been selling since the first quarter of 2012. No enforcement action was initiated and no fines were assessed by the FDA against the Company. The loss of revenue associated with the discontinuation of PHOS is expected to be insignificant. Further, in the second quarter of 2012, the Company filed an abbreviated new drug application ("ANDA") for PHOS, which has been granted expedited review. The Company anticipates adding the approved generic version of PHOS back to its drug portfolio in the near term.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

FORWARD-LOOKING STATEMENTS AND FACTORS AFFECTING FUTURE RESULTS

Certain statements in this Form 10-Q are forward looking statements and are intended to be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act. These statements relate to future events or future financial performance, and involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as "may," "should," "could," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "potential" or "continue" or the negative of such terms or other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. These statements are only predictions.

You should not place undue reliance on forward-looking statements because they involve known and unknown risks, uncertainties, and other factors that are, in some cases, beyond our control and that could materially affect actual results, levels of activity, performance or achievements. Factors that could materially affect our actual results, levels of activity, performance or achievements include, without limitation, those detailed under the caption "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011, as filed with the SEC on March 15, 2012, and include the following items:

- Our ability to comply with all of the requirements of the U.S. Food and Drug Administration ("FDA"), including current Good Manufacturing Practices regulations;
- Our ability to obtain additional funding or financing to operate and grow our business;
- The effects of federal, state and other governmental regulation on our business;
- Our ability to obtain and maintain regulatory approvals for our products;
- Our success in developing, manufacturing, acquiring and marketing new products;
- Our ability to generate cash flow from operations sufficient to meet our working capital requirements;
- The success of our strategic partnerships for the development and marketing of new products;
- Our ability to bring new products to market and the effects of sales of such products on our financial results;
- Our ability to successfully integrate acquired businesses and products;
- The effects of competition from generic pharmaceuticals and from other pharmaceutical companies;
- Availability of raw materials needed to produce our products; and
- Other factors referred to in this Form 10-Q, our Form 10-K and our other Securities and Exchange Commission ("SEC") filings.

If any of these risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may vary significantly from what we projected. Any forward-looking statement you read in the following Management's Discussion and Analysis of Financial Condition and Results of Operations reflects our current views with respect to future events and is subject to these and other risks, uncertainties, and assumptions relating to our operations, results of operations, growth strategy, and liquidity. We assume no obligation to publicly update or revise these forward-looking statements for any reason, whether as a result of new information, future events, or otherwise.

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RESULTS OF OPERATIONS

The following table sets forth the amounts and percentages of total revenue for certain items from our Condensed Consolidated Statements of Comprehensive Income and our segment reporting information for the three and nine month periods ended September 30, 2012 and 2011 (dollar amounts in thousands):

| | Three months ended September 30, 2012 | | | 2011 | | | Nine months ended September 30, 2012 | | | 2011 | | |
|--|--|-----------------|----|----------|-----------------|----|---|-----------------|----|----------|-----------------|----|
| | Amount | % of Revenue | | Amount | % of Revenue | | Amount | % of Revenue | | Amount | % of Revenue | |
| Revenues: | | | | | | | | | | | | |
| Hospital drugs & injectables | \$34,675 | 49.8 | % | \$13,816 | 37.6 | % | \$92,335 | 50.0 | % | \$34,615 | 36.7 | % |
| Ophthalmic | 28,153 | 40.4 | % | 19,730 | 53.8 | % | 75,114 | 40.7 | % | 48,972 | 51.9 | % |
| Contract services | 6,806 | 9.8 | % | 3,157 | 8.6 | % | 17,189 | 9.3 | % | 10,708 | 11.4 | % |
| Total revenues | 69,634 | 100.0 | % | 36,703 | 100.0 | % | 184,638 | 100.0 | % | 94,295 | 100.0 | % |
| Gross profit: | | | | | | | | | | | | |
| Hospital drugs & injectables | 22,278 | 64.3 | % | 7,206 | 52.2 | % | 58,132 | 63.0 | % | 18,162 | 52.5 | % |
| Ophthalmic | 16,637 | 59.1 | % | 12,821 | 65.0 | % | 43,869 | 58.4 | % | 30,899 | 63.1 | % |
| Contract services | 1,178 | 17.3 | % | 1,951 | 61.8 | % | 4,720 | 27.5 | % | 5,053 | 47.2 | % |
| Total gross profit | 40,093 | 57.6 | % | 21,978 | 59.9 | % | 106,721 | 57.8 | % | 54,114 | 57.4 | % |
| Operating expenses: | | | | | | | | | | | | |
| SG&A expenses | 12,346 | 17.7 | % | 8,669 | 23.6 | % | 33,625 | 18.2 | % | 22,983 | 24.4 | % |
| Acquisition-related costs | 511 | 0.7 | % | 337 | 0.9 | % | 9,155 | 5.0 | % | 556 | 0.6 | % |
| R&D expenses | 2,874 | 4.1 | % | 3,109 | 8.5 | % | 9,824 | 5.3 | % | 7,763 | 8.2 | % |
| Amortization & write-down of intangible assets | 1,759 | 2.5 | % | 509 | 1.4 | % | 5,076 | 2.8 | % | 1,074 | 1.1 | % |
| Operating income | 22,603 | 32.5 | % | 9,354 | 25.5 | % | 49,041 | 26.6 | % | 21,738 | 23.1 | % |
| Other (expense) income, net | (2,380) | (3.4 | %) | (2,047) | (5.6 | %) | (7,205) | (3.9 | %) | 10,288 | 10.9 | % |
| Income before income taxes | 20,223 | 29.0 | % | 7,307 | 19.9 | % | 41,836 | 22.7 | % | 32,026 | 34.0 | % |
| Income tax provision (benefit) | 6,470 | 9.3 | % | (6,217) | (16.9 | %) | 15,269 | 8.3 | % | (5,254) | (5.5 | %) |
| Net income | \$13,753 | 19.7 | % | 13,524 | 36.8 | % | 26,567 | 14.4 | % | 37,280 | 39.5 | % |

THREE MONTHS ENDED SEPTEMBER 30, 2012 COMPARED TO THREE MONTHS ENDED SEPTEMBER 30, 2011

Our consolidated revenue was \$69.6 million for the quarter ended September 30, 2012, representing an increase of \$32.9 million, or 89.7%, over the quarter ended September 30, 2011. The increase in revenue was the result of product and business acquisitions, the launch of new and revived products, and price increases on continuing products. Of the \$32.9 million increase in revenue, \$19.4 million was related to acquisitions, \$13.4 million was from the launch of new and revival products, including a full quarter of oral vancomycin, which was launched in the middle of the prior quarter, and \$0.5 million was related to price increases for existing products, partially offset by a \$0.4

million decline in sales volume, principally related to deemphasizing domestic contract manufacturing in favor of utilizing domestic plant capacities to support new and revival products. Hospital drugs and injectables segment revenues increased by \$20.9 million, or 151.0%, over the prior year quarter, with this growth attributable to newly-acquired, newly-approved and re-launched products. Ophthalmic segment revenue increased by \$8.4 million, or 42.7%, over the prior year quarter, with acquisition, new product launches and product revivals accounting for approximately two thirds of the increase, and sales volume increases accounting for the remaining third. Contract services revenue increased by \$3.6 million, or 115.6%, as current year revenue from the Kilitch Acquisition in India was partially offset by a decline in U.S. contract services revenue.

Consolidated gross profit for the quarter ended September 30, 2012 was \$40.1 million, or 57.6% of revenue, compared to \$22.0 million, or 59.9% of revenue, in the corresponding prior year quarter. This decline was attributable to the lower margin contract services revenue added as a result of the Kilitch Acquisition in India. Our gross profit on domestic U.S. operations increased from 57.6% in the quarter ended September 30, 2011 to 61.8% in the quarter ended September 30, 2012. This domestic gross profit increase was related to our acquisitions of businesses and new products along with improve utilization of our plant capacities. The gross profit margin from our hospital drugs and injectables segment increased to 64.3% in the quarter ended September 30, 2012 from 52.2% in the quarter ended September 30, 2011. This increase was primarily related to the acquisition of higher margin products from the U.S. subsidiary of H. Lundbeck A/S ("Lundbeck"). Ophthalmic segment gross profit margin was 59.1% in the quarter ended September 30, 2012 compared to 65.0% in the prior year quarter. This decline in margin was primarily due to a shift in mix, in part due to increased sales of over-the-counter ophthalmic products. The contract segment gross profit margin was 17.3% in the quarter ended September 30, 2012 compared to 61.8% in the prior year quarter. This decline is related to the Kilitch Acquisition, as the acquired contract business in India generates lower margins than our domestic contract manufacturing business.

Selling, general and administrative (“SG&A”) expenses were \$12.3 million, or 17.7% of revenues, in the quarter ended September 30, 2012 compared to \$8.7 million, or 23.6% of revenues, in the prior year quarter. Of the \$3.6 million increase, \$2.8 million was in wages and related costs, as we expanded our sales force, added new positions to accommodate our growth, and built out a management team for our operations in India.

Acquisition-related expenses in the quarter ended September 30, 2012 were \$0.5 million compared to \$0.3 million in the prior year period. The current year expense was related to a milestone payment for services performed in relation to the Kilitch Acquisition, while the prior year expenses were primarily related to due diligence on the Kilitch Acquisition.

Research and development (“R&D”) expense was \$2.9 million in the quarter ended September 30, 2012, a decrease of \$0.2 million compared to the corresponding prior year quarter. R&D expenses fluctuate quarter to quarter based on the amount of milestone payments that become payable to external development partners and the number of R&D batches produced. We anticipate an increase in R&D expenditures in the quarter ending December 31, 2012 related to milestone payments and internal development activity.

Amortization of intangible assets was \$1.8 million in the quarter ended September 30, 2012 compared to \$0.5 million in the quarter ended September 30, 2011. This increase was due to the amortization of finite-lived intangibles acquired through the Lundbeck acquisition in December 2011 and the Kilitch acquisition completed in February 2012.

In the quarter ended September 30, 2012, we recognized non-operating expenses totaling \$2.4 million compared to non-operating expenses of \$2.0 million in the quarter ended September 30, 2011. The expense in each period primarily consisted of cash and non-cash interest related to our 3.5% convertible senior notes due 2016, while the expense in the quarter ended September 30, 2012 also included non-cash interest accrued on the subsequent payment due in December 2014 related to the Lundbeck acquisition.

For the quarter ended September 30, 2012, our income tax provision was \$6.5 million based on an effective tax provision rate of approximately 32.0% for the quarter. This provision rate included the impact of a 2011 R&D tax credit included on our 2011 federal and state tax returns that was not included within the prior year’s estimated tax provision rate. It also includes an income tax benefit for India expenses incurred in the quarter ended March 31, 2012 that were initially expected to be non-deductible for tax purposes, but have subsequently been deemed deductible based on a recent Indian Supreme Court ruling. In the prior year, we recorded an income tax benefit of \$6.2 million due to reversal of valuation allowances against our deferred tax assets, principal of which was our net operating loss carry-forward.

We reported net income of \$13.8 million for the quarter ended September 30, 2012, representing a 19.8% net income margin on revenues. In the prior year quarter ended September 30, 2011, we reported net income of \$13.5 million, representing 36.8% of revenue. The prior year net income percentage was significantly bolstered by the reversal of valuation allowances against our deferred tax assets.

NINE MONTHS ENDED SEPTEMBER 30, 2012 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2011

For the nine months ended September 30, 2012, consolidated revenue was \$184.6 million, representing an increase of \$90.3 million, or 95.8%, over consolidated revenue of \$94.3 million for the nine months ended September 30, 2011. The increase in revenue was the result of product and business acquisitions, the launch of new and revived products, and volume increases on continuing products. Of the \$90.3 million increase in revenue, \$49.9 million was related to acquisitions, \$30.8 million was from the launch of new and revival products, including oral vancomycin, \$10.2 million was due to sales volume increases for existing products, offset slightly by a \$0.6 million negative

variance due to price changes. Hospital drugs and injectables segment revenues increased by \$57.7 million, or 166.7%, over the prior year period, with the majority of this growth attributable to acquisitions, new approvals and re-launched products, and increased sales volume on continuing products. Ophthalmic segment revenue increased by \$26.1 million, or 53.5%, over the prior year period, with acquisitions, new product launches and product revivals accounting for more than half of increase, and sales volume increases on existing products accounting for the remainder. Contract services revenue increased by \$6.5 million, or 60.5%, over the prior year period, as revenue generated from the Kilitch Acquisition in India was partially offset by a decline in domestic contract manufacturing revenue, as we shifted our plant utilization toward manufacture of our own products.

Consolidated gross profit for the nine months ended September 30, 2012 was \$106.7 million, or 57.8% of revenue, compared to \$54.1 million, or 57.4% of revenue, in the nine months ended September 30, 2011. Our gross profit increase was related to our acquisitions of businesses and new products along with improved utilization of our plant capacities. The gross profit margin from our hospital drugs and injectables segment increased from 52.5% in the nine months ended September 30, 2011 to 63.0% in the nine months ended September 30, 2012 primarily as a result of our acquisition of higher margin products from Lundbeck in December 2011. The ophthalmic segment gross profit margin was 58.4% in the nine months ended September 30, 2012 compared to 63.1% in the prior year period. This decline in margin was primarily due to a shift in mix, in part due to increased sales of over-the-counter ophthalmic products as a result of the AVR acquisition. The contract segment gross profit margin was 27.5% in the nine months ended September 30, 2012 compared to 47.2% in the corresponding prior year period. This decline is primarily related to lower margin contract services business acquired through the Kilitch Acquisition completed in February 2012.

Selling, general and administrative (“SG&A”) expenses were \$33.6 million, or 18.2% of revenues, in the nine months ended September 30, 2012 compared to \$23.0 million, or 24.4% of revenues, in the corresponding prior year period. Of the \$10.6 million increase, \$6.7 million was attributable to wages and related costs, related to expansion of our sales force, incremental headcount to support our growth and the addition of a management team in India to support the Kilitch Acquisition. The remaining increase was related to acquired businesses and general growth of our business.

Acquisition-related expenses in the nine months ended September 30, 2012 were \$9.2 million compared to \$0.6 million in the prior year period. The current year expenses were primarily related to the Kilitch Acquisition, and included \$6.7 million in fees paid and payable to the former owners of the Kilitch business for the achievement of an earn-out and various milestones, and \$1.6 million in stamp duties for transfer of ownership of the land and buildings in Paonta Sahib, India to Akorn. The prior year expense was related to due diligence and other costs for the AVR and Kilitch acquisitions.

R&D expense was \$9.8 million in the nine months ended September 30, 2012, an increase of \$2.1 million over the prior year period. This increase was related to greater R&D activity in the current year, along with expansion of our R&D staff size and capabilities.

Amortization of intangible assets was \$5.1 million in the nine months ended September 30, 2012 compared to \$1.1 million in the corresponding prior year period. This increase is due to the amortization of finite-lived intangibles acquired through the AVR acquisition in May 2011, the Lundbeck acquisition in December 2011, and the Kilitch acquisition completed in February 2012.

In the nine months ended September 30, 2012, we recognized non-operating expenses totaling \$7.2 million compared to non-operating income of \$10.3 million in the prior year period. The current year expense of \$7.2 million principally consisted of cash and non-cash interest related to our 3.5% convertible senior notes due 2016 (the “Notes”). The prior year income of \$10.3 million included \$14.5 million equity in the earnings of the Joint Venture Company, of which \$13.4 million was related to the Joint Venture Company’s sale of its ANDAs to Pfizer. This income was partially offset by \$4.2 million of expenses including amortization and write-off of deferred financing costs and cash and non-cash interest expense on the Notes.

For the nine months ended September 30, 2012, our income tax provision was \$15.3 million, representing 36.5% of income before income tax. In the corresponding prior year period, we recorded an income tax benefit of \$5.3 million on income before income taxes of \$32.0 million due to the reversal of valuation allowances against our deferred tax assets. Our effective rate for the current year is anticipated to be 38.1%. The actual year-to-date provision is lower as a result of a prior year adjustment related to R&D tax credits claimed on our 2011 tax returns that were not factored into our 2011 tax provision rate.

We reported net income of \$26.6 million for the nine months ended September 30, 2012, representing a 14.4% net income margin on revenues. In the corresponding prior year period, we reported net income of \$37.3, or 39.5% of revenue. Net income for the nine months ended September 30, 2011 was bolstered by the non-recurring gain of \$13.4 million from the Joint Venture Company’s sale of its principal operating assets and the income tax benefit that resulted from the reversal of valuation allowances against our deferred tax assets.

FINANCIAL CONDITION AND LIQUIDITY

Overview

During the nine month period ended September 30, 2012, we generated \$21.3 million in cash from operations. This operating cash flow was primarily due to net income of \$26.6 million, non-cash expenses of \$17.5 million and an \$11.5 million increase in accrued expenses and other liabilities, partially offset by a \$17.2 million increase in trade receivables, and a \$13.1 million increase in inventory. We used \$70.0 million in cash in investing activities during the nine month period ended September 30, 2012, consisting of \$55.2 million used to complete the Kilitch Acquisition, and \$14.8 million used to acquire property, plant and equipment, primarily relating to expenditures for the expansion of our Somerset, New Jersey manufacturing plant. Financing activities generated \$3.4 million in cash flow, of which \$2.4 million was from excess tax benefits from stock-based compensation and \$1.0 million was related to the exercise of stock options and employee participation in our ESPP.

During the nine-month period ended September 30, 2011, we generated \$14.2 million in cash from operations, primarily due to net income of \$37.3 million and non-cash expenses such as depreciation and stock compensation expense totaling \$10.4 million, and an increase in trade accounts payable of \$3.1 million, partially offset by \$14.5 million in non-cash equity in earnings of the Joint Venture Company, an \$8.0 million increase in accounts receivable, an \$8.2 million increase in inventories and a \$6.7 million increase in deferred tax assets. The increase in deferred tax assets was due to our reversal in the quarter ended September 30, 2011 of the valuation allowances against our deferred tax assets following our determination that projected future cash flows would be sufficient to allow full utilization of these deferred tax assets. Net cash used in investing activities was \$46.9 million during the nine months ended September 30, 2011, including \$26.7 million used to acquire AVR, \$10.0 million used to acquire a minority stake of just below 20% in Aciex, \$8.4 million used for the purchase of property, plant and equipment, primarily related to the expansion project at our Somerset, New Jersey manufacturing plant, and \$5.7 million used to acquire NDA and ANDA rights, partially offset by \$3.9 million in cash received in distributions from the Joint Venture Company. Financing activities generated \$117.7 million in cash during the nine months ended September 30, 2011, primarily related to the \$120.0 million in proceeds from issuance of the Notes less associated financing fees of \$4.7 million. Warrant exercises and proceeds under employee stock plans contributed the remaining \$2.3 million to financing cash flows.

As of September 30, 2012, we had \$38.4 million in cash and cash equivalents and no outstanding balance under our credit facility with Bank of America N.A. Of our \$38.4 million in cash and cash equivalents at September 30, 2012, \$34.5 million was in U.S. accounts and \$3.9 million was in the Indian accounts of our wholly-owned subsidiary, Akorn India Private Limited.

The total loan commitment under our credit facility with Bank of America, N.A. is \$20.0 million, of which \$19.7 million was available as of September 30, 2012. We believe that operating cash flows and availability under our credit facility will be sufficient to meet our cash needs for the foreseeable future.

Liquidity and Capital Needs

We require certain capital resources in order to maintain and expand our business. We anticipate investing approximately \$4 million in infrastructure projects during the quarter ending December 31, 2012, which includes expenditures to complete the expansion project at our Somerset, New Jersey manufacturing facility, among other projects. We believe that our cash reserves, operating cash flows and availability under our Credit Facility will be sufficient to meet our cash needs for the foreseeable future.

We continue to evaluate opportunities to grow and expand our business through the acquisition of new businesses, manufacturing facilities, or pharmaceutical product rights. Such acquisitions may require us to obtain additional sources of capital. We cannot predict the amount of capital that may be required to complete such acquisitions, and there is no assurance that sufficient financing for these activities would be available on terms acceptable to us, if at all.

Convertible Notes

On June 1, 2011, we completed our offering of \$120.0 million aggregate principal amount of 3.50% Convertible Senior Notes due 2016 (the “Notes”), which includes \$20.0 million of Notes issued in connection with the full exercise by the initial purchasers of their over-allotment option. The Notes are governed by our indenture with Wells Fargo Bank, National Association, as trustee (the “Indenture”). The Notes were offered and sold only to qualified institutional buyers. The net proceeds from the sale of the Notes were approximately \$115.3 million, after deducting underwriting fees and other related expenses.

The Notes have a maturity date of June 1, 2016 and pay interest at an annual rate of 3.50% semiannually in arrears on June 1 and December 1 of each year, beginning on December 1, 2011. The Notes are convertible into our common stock, cash or a combination thereof at an initial conversion price of \$8.76 per share, which is equivalent to an initial conversion rate of approximately 114.1553 shares per \$1,000 principal amount of Notes. The conversion price is subject to adjustment for certain events described in the Indenture, including certain corporate transactions which will increase the conversion rate and decrease the conversion price for a holder that elects to convert its Notes in connection with such corporate transaction.

The Notes may be converted at any time prior to the close of business on the business day immediately preceding December 1, 2015 only under the following circumstances: (1) during any calendar quarter commencing after September 30, 2011, if the closing sale price of the our common stock, for at least 20 trading days (whether or not consecutive) during the period of 30 consecutive trading days ending on the last trading day of the calendar quarter immediately preceding the calendar quarter in which the conversion occurs, is more than 130% of the conversion price in effect on each applicable trading day; (2) during the five consecutive trading-day period following any five consecutive trading-day period in which the trading price for the Notes per \$1,000 principal amount of Notes for each such trading day was less than 98% of the closing sale price of our common stock on such date multiplied by the then-current conversion rate; or (3) upon the occurrence of specified corporate events. On or after December 1, 2015 until the close of business on the business day immediately preceding the stated maturity date, holders may surrender

all or any portion of their Notes for conversion at any time, regardless of the foregoing circumstances. Upon conversion, we will pay or deliver, at our option, cash, shares of our common stock, or a combination thereof. We may not redeem the Notes prior to the maturity date. If a fundamental change (as defined in the Indenture) occurs prior to the stated maturity date, holders may require us to purchase for cash all or a portion of their Notes.

For the three and nine months ended September 30, 2012 and 2011, we recorded the following expenses in relation to the Notes (in thousands):

| | Three months ended September 30, | | Nine months ended September 30, | |
|---------------------------------------|-------------------------------------|---------|------------------------------------|---------|
| | 2012 | 2011 | 2012 | 2011 |
| Interest expense at 3.50% coupon rate | \$1,050 | \$1,050 | \$3,150 | \$1,400 |
| Debt discount amortization | 965 | 909 | 2,845 | 1,195 |
| Deferred financing cost amortization | 174 | 165 | 514 | 216 |
| | \$2,189 | \$2,124 | \$6,509 | \$2,811 |

Credit Facilities:

Bank of America Credit Facility

On October 7, 2011, the Company and its domestic subsidiaries (the “Borrowers”) entered into a Loan and Security Agreement (the “B of A Credit Agreement”) with Bank of America, N.A. (the “Agent”) and other financial institutions (collectively with the Agent, the “B of A Lenders”) through which we obtained a \$20.0 million revolving line of credit (the “Facility”), which includes a \$2.0 million letter of credit facility. We may request expansion of the Facility from time to time in increments of at least \$5.0 million up to a maximum commitment of \$35.0 million, so long as no default or event of default has occurred and is continuing. The facility matures in March 2016. We may early terminate the B of A Lenders’ commitments under the Facility upon 90 days’ notice to the Agent at any time after the first year.

Under the terms of the B of A Credit Agreement, amounts outstanding will bear interest at our election at (a) LIBOR or (b) the bank’s Base Rate (which is the greatest of: (i) the prime rate, (ii) the federal funds rate plus 0.50%, or (iii) LIBOR plus 1.0%), plus an applicable margin, which margin is based on the consolidated fixed charge coverage ratio of Akorn, Inc. and its subsidiaries from time to time. Additionally, the Borrowers will pay an unused line fee of 0.250% per annum on the unused portion of the Facility. Interest and unused line fees will be accrued and paid monthly. In addition, with respect to any letters of credit that may be issued, the Borrowers will pay: (i) a fee equal to the applicable margin times the average amount of outstanding letters of credit, (ii) a fronting fee equal to 0.125% per annum on the stated amount of each letter of credit, and (iii) any additional fees incurred by the applicable issuer in connection with issuing the letter of credit. During an event of default, any interest or fees payable will be increased by 2% per annum.

Availability under the revolving credit line is equal to the lesser of (a) \$20.0 million reduced by outstanding letter of credit obligations or (b) the amount of a Borrowing Base (as defined in accordance with the terms of the B of A Credit Agreement) determined by reference to the value of the Borrowers’ eligible accounts receivable, eligible inventory and fixed assets as of the closing date and the end of each calendar month thereafter.

Obligations under the B of A Credit Agreement are secured by substantially all of the assets of each of the Borrowers and a pledge by the Borrowers of their respective equity interest in each of our domestic subsidiaries and 65% of their respective equity interests in any foreign subsidiaries. The B of A Credit Agreement contains representations and warranties, and affirmative and negative covenants customary for financings of this type, including, but not limited to, limitations on: distributions while we have any outstanding commitments or obligations under the B of A Credit Agreement; additional borrowings and liens; additional investments and asset sales; and fundamental changes to corporate structure or organization documents. The financial covenants require the Borrowers to maintain a fixed charge coverage ratio of at least 1.1 to 1.0 during any period commencing on the date that an event of default occurs or availability under the B of A Credit Agreement is less than 15% of the aggregate B of A Lenders’ commitments under the B of A Credit Agreement. During the term of the agreement, we must provide the Agent with monthly, quarterly and annual financial statements, monthly compliance certificates, annual budget projections and copies of press releases and SEC filings.

At September 30, 2012, we had no outstanding borrowings against the B of A Credit Agreement. Our availability under the Facility was \$19.7 million as of September 30, 2012.

EJ Funds Credit Facility

On January 7, 2009, we entered into a Credit Agreement (the “GE/EJ Credit Agreement”) with General Electric Capital Corporation (“GE Capital”) as agent for several financial institutions (the “Lenders”) to replace our previous credit

agreement with Bank of America which expired on January 1, 2009. (As more fully discussed below, the GE/EJ Credit Agreement was subsequently assigned to EJ Funds LP.) Pursuant to the GE/EJ Credit Agreement, the Lenders agreed to extend loans to us under a revolving credit facility up to an aggregate principal amount of \$25.0 million (the "GE/EJ Credit Facility"). The GE/EJ Credit Facility was scheduled to terminate, and all amounts outstanding there under were to become due and payable, on January 7, 2013, or on an earlier date as specified in the GE/EJ Credit Agreement. On June 17, 2011, we elected to early terminate the GE/EJ Credit Agreement. We had not borrowed against the GE/EJ Credit Agreement since repaying its outstanding balance in the first quarter of 2010. Upon terminating the GE/EJ Credit Agreement, we expensed \$1.2 million in remaining unamortized deferred financing costs related to the GE/EJ Credit Agreement. We incurred no fees or penalties related to the early termination of the GE/EJ Credit Agreement.

CRITICAL ACCOUNTING POLICIES

The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. A summary of our significant accounting policies is included in Item 1. Financial Statements, Note B — Summary of Significant Accounting Policies, which are included in our Annual Report on Form 10-K for the year ended December 31, 2011. Certain of our accounting policies are considered critical, as these policies require significant, difficult or complex judgments by management, often employing the use of estimates about the effects of matters that are inherently uncertain. Such policies are summarized in Item 7. “Management’s Discussion and Analysis of Financial Condition and Results of Operations” of our Annual Report on Form 10-K for the year ended December 31, 2011.

The Company consolidates the financial statements of its foreign subsidiary in accordance with ASC 830, Foreign Currency Matters, under which the statement of operations amounts are translated from Indian rupees (“INR”) to U.S. dollars (“USD”) at the average exchange rate during the applicable period, while balance sheet balances are generally translated at the exchange rate in place as of the applicable balance sheet date. Cash flows are translated at the average exchange rate in place during the applicable period. Differences arising from foreign currency translation are included in other comprehensive loss and are carried as a separate component of equity on our condensed consolidated balance sheets.

NEW ACCOUNTING PRONOUNCEMENTS

In May 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. The new guidance limits the highest-and-best-use measure to nonfinancial assets, permits certain financial assets and liabilities with offsetting positions in market or counterparty credit risks to be measured at a net basis, and provides guidance on the applicability of premiums and discounts. Additionally, the new guidance expands the disclosures on level 3 inputs by requiring quantitative disclosure of the unobservable inputs and assumptions, as well as a description of the valuation processes and the sensitivity of the fair value to changes in unobservable inputs. The Company adopted ASU 2011-04 in the first quarter of fiscal year 2012. Adoption of this guidance did not have a significant impact on the financial results.

In June 2011, the FASB issued ASU 2011-05, Comprehensive Income (Accounting Standards Codification (ASC) Topic 220): Presentation of Comprehensive Income, which eliminated the option to report other comprehensive income and its components in the consolidated statements of shareholders' equity. ASU 2011-05, as amended, requires an entity to present items of net income and other comprehensive income in one continuous statement – referred to as the statement of comprehensive income – or in two separate, but consecutive, statements. Each component of net income and each component of other comprehensive income is required to be presented with subtotals for each and a grand total for total comprehensive income. The Company adopted ASU 2011-05 in the first quarter of fiscal year 2012.

OFF-BALANCE SHEET ARRANGEMENTS

We do not have any off-balance sheet arrangements that have had, or are reasonably likely to have, a current or future material effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures, or capital resources.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

As of September 30, 2012, we continue to be party to a \$20.0 million revolving Credit and Security Agreement with Bank of America, N.A (the “B of A Credit Agreement”). Interest on borrowing under the B of A Credit Agreement is calculated at a premium above either the current prime rate or current LIBOR rates, exposing us to interest rate risk on such borrowings. At September 30, 2012, we had no outstanding loans or letters of credit under the B of A Credit Agreement.

Our principal debt is related to our \$120 million of 3.50% Senior Convertible Notes due 2016 (the “Convertible Notes”). The Convertible Notes bear a fixed interest rate of 3.50%, with semi-annual interest payments due every June 1st and December 1st until maturity. Since the interest rate on this debt is fixed, we have no interest rate risk related to the Convertible Notes.

We are subject to foreign exchange risk from our wholly-owned subsidiary, Akorn India Private Limited (“AIPL”). AIPL is located in India and transacts its domestic business in Indian rupees. In addition, AIPL sells products to customers in foreign countries, invoicing such sales in the customers’ local currency. We maintain cash balances in India sufficient to fund our business activities there, and those balances are subject to foreign currency exchange risk. Export sales payable in foreign currencies would likewise be subject to foreign currency exchange risk. Aside from these matters related to our Indian subsidiary, our foreign exchange risk is limited due to the fact that our export sales from the U.S. to foreign countries are typically transacted in U.S. dollars.

Our financial instruments include cash and cash equivalents, accounts receivable, and accounts payable. The reported amounts of cash and cash equivalents, accounts receivable and accounts payable approximate fair value because of the short maturity of these instruments.

Item 4. Controls and Procedures.

Evaluation of Disclosure Controls and Procedures

An evaluation was performed, under the supervision and with the participation of Company management, including the Chief Executive Officer (“CEO”) and Chief Financial Officer (“CFO”), of the effectiveness of the design and operation of the Company’s disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the “Act”)). There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including cost limitations, judgments used in decision making, assumptions regarding the likelihood of future events, soundness of internal controls, fraud, the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can provide only reasonable, and not absolute, assurance of achieving their control objectives. Based on that evaluation, management, including the CEO and CFO, has concluded that, as of September 30, 2012, the Company’s disclosure controls and procedures were not effective at the reasonable assurance level due to a material weakness in our internal control over financial reporting, which is described below.

During the quarter ended June 30, 2012, the Company concluded that there was a material weakness in the design and operating effectiveness of our internal control over financial reporting as defined in SEC Regulation S-X. A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting such that there is a reasonable possibility that a material misstatement of the annual or interim financial statements will not be prevented or detected on a timely basis. The primary factor contributing to the material weakness, which relates to our financial statement close process, was the Company’s accounting for business combinations. As a result, the Company made a number of post-closing adjustments, included within its amended quarterly report on Form 10-Q/A for the quarter ended March 31, 2012 filed with the SEC on August 14, 2012, in order to correct the financial statements presented in its Form 10-Q for the quarter ended March 31, 2012 filed with the SEC on May 10, 2012.

With the oversight of senior management and the Company’s audit committee, the Company has taken steps and plans to take additional measures to remediate the underlying causes of the material weakness, primarily through improved processes, as well as the hiring of additional finance personnel. While the Company believes it will have remediated the material weakness prior to filing its Form 10-K for the year ending December 31, 2012, the Company can provide no assurance at this time that management will be able to report that the Company’s internal control over financial reporting is effective as of December 31, 2012.

Notwithstanding the identified material weakness, management believes that the consolidated financial statements included in this Quarterly Report on Form 10-Q fairly represent in all material respects the Company’s financial condition, results of operations and cash flows at and for the periods presented in accordance with U.S. GAAP.

Changes in Internal Control Over Financial Reporting

In the three and nine month periods ended September 30, 2012, there has been no change in the Company’s internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, the Company’s internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings.

On September 12, 2012, Fera Pharmaceuticals, LLC (the “Plaintiff”) filed a civil complaint against Akorn and certain individual defendants (together, the “defendants”) in the Supreme Court of New York (the “Fera lawsuit”). The complaint alleges, among other things, a breach of a manufacturing agreement and misappropriation of the plaintiff’s trade secrets. On October 15, 2012, the case was removed to the Federal District Court for the Southern District of New York. A responsive pleading from the defendants is due by November 21, 2012. We believe the Plaintiff’s claims lack merit and we intend to vigorously defend this lawsuit; however, no assurance may be given regarding the ultimate outcome of this lawsuit.

We are also party to other proceedings and potential claims arising in the ordinary course of our business. The amount, if any, of ultimate liability with respect to the Fera lawsuit and other proceedings cannot be determined at this time. Despite the inherent uncertainties of litigation, we do not currently believe that the proceedings described under this Item 1 will have a material adverse impact on our financial condition, results of operations, or cash flows.

Item 1A. Risk Factors.

Other than the risk factor described below, there have been no material changes from the risk factors disclosed in Part 1, Item 1A, of our Form 10-K filed March 15, 2012.

Failure to comply with the U.S. Foreign Corrupt Practices Act could subject us to, among other things, penalties and legal expenses that could harm our reputation and have a material adverse effect on our business, financial condition and operating results.

Our U.S. operations are currently subject to the U.S. Foreign Corrupt Practices Act (the “FCPA”). We are required to comply with the FCPA, which generally prohibits covered entities and their intermediaries from engaging in bribery or making other prohibited payments to foreign officials for the purpose of obtaining or retaining business or other benefits. In addition, the FCPA imposes accounting standards and requirements on publicly traded U.S. corporations and their foreign affiliates, which are intended to prevent the diversion of corporate funds to the payment of bribes and other improper payments, and to prevent the establishment of “off books” slush funds from which such improper payments can be made. If our employees, third-party sales representatives or other agents are found to have engaged in such practices, we could suffer severe penalties, including criminal and civil penalties, disgorgement and other remedial measures, including further changes or enhancements to our procedures, policies and controls, as well as potential personnel changes and disciplinary actions.

Failure to obtain regulatory certification of our manufacturing plant in India for production of pharmaceutical products for export to the United States, as well as other regulated world markets, could impair our ability to grow and adversely affect our business, financial condition and results of operations.

We operate a manufacturing campus in Paonta Sahib, India, which was acquired through a business combination in 2012. The manufacturing units within this campus were built to the standards of regulated markets, including the United States, but they are not currently approved by the United States Food and Drug Administration (“U.S. FDA”) to manufacture products for export to the United States. It is our intention to obtain certification from the U.S. FDA and other regulatory authorities to allow this facility to manufacture products for export to the United States and other regulated world markets. Obtaining such certification in a timely manner is critical to our sustaining our growth. An inability to obtain or maintain such certification could restrict our ability to achieve our growth objectives, which would adversely affect our business, financial condition and results of operations.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

None.

Item 3. Defaults Upon Senior Securities.

None.

Item 4. Mine Safety Disclosures.

Not applicable.

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Item 5. Other Information.

None.

Item 6. Exhibits.

Those exhibits marked with a (*) refer to exhibits filed herewith. The other exhibits are incorporated herein by reference, as indicated in the following list. Portions of the exhibits marked with a (Ω) are the subject of a Confidential Treatment Request under 17 C.F.R. §§ 200.80(b)(4), 200.83 and 240.24b-2.

| Exhibit No. | Description |
|----------------|--|
| (31.1)* | Certification of Chief Executive Officer pursuant to Rule 13a-14(a). |
| (31.2)* | Certification of Chief Financial Officer pursuant to Rule 13a-14(a). |
| (32.1)* | Certification of Chief Executive Officer pursuant to 18 U.S.C. § 1350. |
| (32.2)* | Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350. |
| 101 | The financial statements and footnotes from the Akorn, Inc. Quarterly Report on Form 10-Q for the quarter ended September 30, 2012, filed on November 9, 2012, formatted in XBRL: (i) Condensed Consolidated Balance Sheets, (ii) Condensed Consolidated Statements of Comprehensive Income, (iii) Condensed Consolidated Statement of Shareholders' Equity, (iv) Condensed Consolidated Statements of Cash Flows, and (v) Notes to Condensed Consolidated Financial Statements. |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AKORN, INC.

/s/ TIMOTHY A. DICK
Timothy A. Dick
Chief Financial Officer

Date: November 9, 2012

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