

Ascena Retail Group, Inc.  
Form 10-K  
September 26, 2012

UNITED STATES

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-K**

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the fiscal year ended July 28, 2012**

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**Commission file number 0-11736**

**ASCENA RETAIL GROUP, INC.**

*(Exact name of registrant as specified in its charter)*

Delaware  
(State or other jurisdiction of incorporation or organization)

30-0641353  
(I.R.S. Employer Identification No.)

30 Dunnigan Drive, Suffern, New York  
(Address of principal executive offices)

10901  
(Zip Code)

**(845) 369-4500**

*(Registrant's telephone number, including area code)*

**Securities registered pursuant to Section 12(b) of the Act:**

Title of Each Class	Name of Each Exchange on Which Registered
Common Stock, \$0.01 par value	The NASDAQ Stock Market LLC

**Securities registered pursuant to Section 12(g) of the Act: None**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by checkmark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by checkmark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.:

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Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the voting stock held by non-affiliates of the registrant was approximately \$2.2 billion as of January 28, 2012, based on the last reported sales price on the NASDAQ Global Select Market on that date. As of September 20, 2012, 155,213,311 shares of voting common shares were outstanding. The registrant does not have any authorized, issued or outstanding non-voting common stock.

Portions of the registrant's Proxy Statement for the Annual Meeting of Stockholders to be held on December 11, 2012 are incorporated into Part III of this Form 10-K.

ASCENA RETAIL GROUP, INC.

**FORM 10-K**

**FISCAL YEAR ENDED JULY 28, 2012**

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## **SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS**

*This Annual Report on Form 10-K, including the section labeled Management’s Discussion and Analysis of Financial Condition and Results of Operations, contains forward-looking statements that should be read in conjunction with the consolidated financial statements and notes to consolidated financial statements and risk factors that we have included elsewhere in this report. These forward-looking statements are based on our current expectations, assumptions, estimates and projections about our business and our industry, and involve known and unknown risks, uncertainties and other factors that may cause our results, level of activity, performance or achievements to be materially different from any future results, level of activity, performance or achievements expressed or implied in, or contemplated by, the forward-looking statements. We generally identify these statements by words or phrases such as “believe,” “anticipate,” “expect,” “intend,” “plan,” “may,” “should,” “estimate,” “predict,” “potential,” “continue,” or the terms or other similar expressions.*

*Our actual results may differ significantly from the results discussed in the forward-looking statements. Factors that might cause such a difference include those discussed below under Item 1A. Risk Factors, and other factors discussed in this Annual Report on Form 10-K and other reports we file with the Securities and Exchange Commission. We disclaim any intent or obligation to update or revise any forward-looking statements as a result of developments occurring after the period covered by this report.*

## **WEBSITE ACCESS TO COMPANY REPORTS**

We maintain our corporate Internet website at [www.ascenaretail.com](http://www.ascenaretail.com). The information on our Internet website is not incorporated by reference into this report. We make available, free of charge through publication on our Internet website, a copy of our Annual Reports on Form 10-K, our quarterly reports on Form 10-Q and our current reports on Form 8-K, including any amendments to those reports, as filed with or furnished to the Securities and Exchange Commission (“SEC”) pursuant to Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as soon as reasonably practicable after they have been so filed or furnished. Information relating to corporate governance at Ascena Retail Group, Inc., including our Code of Ethics for the Chief Executive Officer and Senior Financial Officers, information concerning our directors, committees of the Board of Directors, including committee charters, and transactions in Ascena Retail Group, Inc. securities by directors and executive officers, is also available at our website. Paper copies of these filings and corporate governance documents are available to stockholders without charge by written request to Investor Relations, Ascena Retail Group, Inc., 30 Dunnigan Drive, Suffern, New York 10901.

*In this Form 10-K, references to “Ascena,” “ourselves,” “we”, “us”, “our” or “Company” or other similar terms refer to Ascena Retail Group, Inc. and its subsidiaries, unless the context indicates otherwise. The Company utilizes a 52-53 week fiscal year ending on the last Saturday in July. As such, fiscal year 2012 ended on July 28, 2012 and reflected a 52-week period (“Fiscal 2012”); fiscal year 2011 ended on July 30, 2011 and reflected a 52-week period (“Fiscal 2011”);*

and fiscal year 2010 ended on July 31, 2010 and reflected a 53-week period (“Fiscal 2010”). All references to “Fiscal 2013” refer to our 52-week period that will end on July 27, 2013.

## **PART I**

### **Item 1. Business.**

#### *General*

On June 14, 2012, as described further under the section entitled “*Recent Developments*,” the Company acquired Charming Shoppes, Inc. (“Charming Shoppes”) and its related family of retail brands. Accordingly, the Company now operates, through its wholly owned subsidiaries, the following principal retail brands: **Justice; Lane Bryant; maurices; dressbarn; and Catherines**. The Company now operates (through its subsidiaries) approximately 3,800 stores throughout the United States, Puerto Rico and Canada, with annual revenues on a pro forma basis of over \$4.5 billion for the fiscal year ended July 28, 2012, giving effect to the acquisition of Charming Shoppes as of the beginning of such year.

#### *Recent Developments*

In June 2012, the Company acquired Charming Shoppes, which owns and operates multiple retail brands through over 1,800 retail stores and e-commerce operations, including: **Lane Bryant; Catherines; Fashion Bug; and Figi’s**, in an all cash transaction at \$7.35 per share, for an aggregate purchase price of \$882.1 million (excluding the assumption of debt and transaction costs, and collectively, the “Charming Shoppes Acquisition”). The acquisition was partially funded with \$325 million from new borrowings, including (a) a \$300 million six-year, variable-rate term loan and (b) \$25 million of borrowings under the Company’s existing revolving credit facility, which was amended in connection with the transaction. The remainder was funded through available cash and cash equivalents and the liquidation of substantially all of the Company’s investment portfolio.

Based on the results of its strategic review of Charming's Shoppes's operations, the Company announced contemporaneously with the closing of the Charming Shoppes Acquisition its intent to cease operating the acquired **Fashion Bug** business. The **Fashion Bug** business, consisting of approximately 600 retail stores, is expected to be closed down by early in calendar year 2013 through an orderly liquidation of the related net assets.

In addition, the Company also announced contemporaneously with the closing of the Charming Shoppes Acquisition its intent to sell the acquired **Figi's** business. The **Figi's** business, which markets food and specialty gift products, is expected to be sold by the one-year anniversary date of the closing of the Charming Shoppes Acquisition.

Given the Company's intent to exit both of those businesses, their financial position and operating results have been classified as discontinued operations within the accompanying consolidated financial statements of the Company.

### *Our Brands and Products*

The Company classifies its businesses into five segments following a brand-oriented approach: **Justice**, **Lane Bryant**, **maurices**, **dressbarn** and **Catherines**.

#### *Justice*

The **Justice** segment includes approximately 942 specialty retail and outlet stores, e-commerce operations, and certain licensed franchises in international territories. The **Justice** brand offers fashionable apparel to girls who are ages 7 to 14 in an environment designed to match the energetic lifestyle of tween girls. **Justice** creates, designs and develops its own exclusive **Justice** branded merchandise in-house. This allows **Justice** to maintain creative control and respond as quickly as fashion trends dictate, putting **Justice** ahead of its competition when it comes to offering the hottest fashion assortment to its customers. The **Justice** merchandise mix represents the broad assortment that its girl wants in her store - a mix of apparel, accessories, footwear, intimates and lifestyle products, such as bedroom furnishings and electronics, to meet all her needs. **Justice's** store footprint primarily includes mall locations, strip centers, lifestyle centers and outlet centers. During the third quarter of 2011, **Justice** launched the **Brothers** brand, which offers fashionable apparel to boys who are ages 7 to 14.

#### *Lane Bryant*

The **Lane Bryant** segment includes approximately 805 specialty retail and outlet stores, and e-commerce operations. **Lane Bryant** is a widely recognized brand name in plus-size fashion. Through private labels such as **Lane Bryant** and CACIQUE, and select national brands, fashionable and sophisticated apparel is offered to female customers in plus-sizes 12-32, including intimate apparel, wear-to-work and casual sportswear, accessories, select footwear and social occasion apparel. **Lane Bryant** has a loyal customer base, generally ranging in age from 35 to 55 years old, which shops for fashionable merchandise in the moderate price range. **Lane Bryant** retail stores are located in a combination of destination malls, lifestyle centers and strip shopping centers.

#### *maurices*

The **maurices** segment includes approximately 832 specialty retail and outlet stores, and e-commerce operations. The **maurices** brand offers up-to-date fashion designed to appeal to the 17 to 34 year-old female, with stores concentrated in small markets (approximately 25,000 to 100,000 people). **Maurices** merchandise is primarily sold under two product lines, **maurices** and Studio Y. The **maurices** product line encompasses women's casual clothing, career wear and accessories, while the Studio Y product line represents women's dressy apparel. **Maurices** stores are typically located near large discount and department stores to capitalize on the traffic those retailers generate. **Maurices** seeks to differentiate itself from those retailers by offering a wider selection of style, color and current fashion, as well as the shopping experience offered, which emphasizes a visually stimulating environment with a helpful staff. While **maurices** stores offer a core merchandise assortment, individual **maurices** stores vary and augment their merchandise assortment to reflect individual store demands and local market preferences.



*dressbarn*

The **dressbarn** segment includes approximately 827 specialty retail and outlet stores, and e-commerce operations. The **dressbarn** brand primarily attracts female consumers in the mid-30's to mid-50's age range and offers moderate-to-better quality career and casual fashion to the working woman. **Dressbarn** stores are located primarily in convenient strip shopping centers in major trading and high-density markets, and in surrounding suburban areas. **Dressbarn's** centrally managed merchandise selection is changed and augmented frequently to keep its merchandise presentation fresh and exciting. Individual store assortments vary depending on local demographics, seasonality and past sales patterns. Carefully edited, coordinated merchandise is featured in a comfortable, easy-to-shop environment, which is staffed by friendly, service-oriented salespeople.

*Catherines*

The **Catherines** segment includes approximately 422 specialty retail stores, and e-commerce operations. **Catherines** carries a full range of plus sizes (16-34 and 0X-5X) and is particularly known for extended sizes (28-34). **Catherines** offers classic apparel and accessories to female customers for wear-to-work and casual lifestyles. **Catherines** customers are generally in the 45 years old and older age group, shop in the moderate price range, and are concerned with comfort, fit and value. **Catherines** retail stores are primarily located in strip shopping centers and outlet locations.

The tables below presents net sales and operating income by segment for the last three fiscal years.

	Fiscal 2012 (millions)	Fiscal 2011	Fiscal 2010
Net sales			
<b>Justice</b> <sup>(1)</sup>	\$1,306.7	\$ 1,150.0	\$ 711.9
<b>Lane Bryant</b> <sup>(2)</sup>	119.7	-	-
maurices	852.9	776.5	680.7
dressbarn	1,037.6	987.5	982.0
<b>Catherines</b> <sup>(2)</sup>	36.4	-	-
Total net sales	\$3,353.3	\$ 2,914.0	\$ 2,374.6

	Fiscal 2012 (millions)	Fiscal 2011	Fiscal 2010
Operating income			

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<b>Justice</b> <sup>(1)</sup>	\$ 172.5	\$ 129.3	\$ 59.1
<b>Lane Bryant</b> <sup>(2)</sup>	(10.1 )	-	-
maurices	102.7	104.5	84.4
dressbarn	56.9	56.0	74.0
<b>Catherines</b> <sup>(2)</sup>	(4.0 )	-	-
Subtotal	318.0	289.8	217.5
Less unallocated acquisition-related, integration and restructuring costs	(25.4 )	-	-
Total operating income	\$292.6	\$ 289.8	\$ 217.5

The **Justice** brand was acquired in the Tween Brands Merger, which was consummated on November 25, 2009, as <sup>(1)</sup>defined and described in Note 5 to the accompanying consolidated financial statements. Accordingly, Fiscal 2010 represents only a partial period of operating results.

The Charming Shoppes Acquisition was consummated on June 14, 2012; therefore, data related to **Lane Bryant** <sup>(2)</sup>and **Catherines** is only included for a partial period in Fiscal 2012 and data relating to the prior reporting periods is not presented.

Over the past five fiscal years, our sales have grown to approximately \$3.4 billion in Fiscal 2012 from \$1.4 billion in Fiscal 2008. This growth has been largely a result of both our acquisitions and organic growth. We currently operate approximately 3,800 stores throughout the United States, Puerto Rico and Canada. We have diversified our business by brand, price point and target consumer, as well as by geography throughout North America. During Fiscal 2011, our **Justice** brand entered Canada and now operates 16 stores there. During Fiscal 2012, our **maurices** brand opened 6 stores in Canada. We plan to continue our global expansion during Fiscal 2013, and will continue evaluating other international opportunities for our family of brands. In addition to our store presence, we sell merchandise through our primary e-commerce websites: shopjustice.com; lanebryant.com; maurices.com; dressbarn.com; catherines.com and our Brothers line e-commerce site located at shopbrothers.com.

Over the past five fiscal years, we have invested approximately \$1.6 billion in cash, common stock and debt to fund acquisitions, capital improvements, and technology infrastructure improvements, primarily funded through our strong operating cash flow. We intend to continue to execute our long-term strategy, which includes, among other things, expanding our presence internationally, expanding through selective acquisitions, investing in our operational infrastructure, and expanding our e-commerce businesses.

### *Seasonality of Business*

Our business is typically affected by seasonal sales trends primarily resulting from the timing of holiday and back-to-school shopping periods. In particular, **Justice** sales and operating profits tend to be significantly higher during the fall season which occurs during the first and second quarters of our fiscal year, as this includes the back-to-school period and the holiday selling period which is focused on gift-giving merchandise. The **dressbarn** and **maurices** brands have historically experienced lower earnings in the second fiscal quarter ending in January than during the three other fiscal quarters, reflecting the intense promotional environment that generally has characterized the holiday shopping season in recent years. The newly acquired **Lane Bryant** and **Catherines** brands typically experience peak sales during the Easter, Memorial Day and December holiday seasons. In addition, our operating results and cash flows may fluctuate materially in any quarterly period depending on, among other things, increases or decreases in comparable store sales, adverse weather conditions, shifts in the timing of certain holidays and changes in merchandise mix.

### *Store Locations*

Our stores are primarily open seven days a week and most evenings. As of July 28, 2012, we operated 3,828 stores in 48 states, the District of Columbia, Puerto Rico and Canada. **Justice** is currently located across 47 states, Canada and Puerto Rico. **Justice** also has 41 international franchise stores located in the following countries: Australia, Bahrain, Jordan, Kuwait, Qatar, Russia, Venezuela, Guatemala, Saudi Arabia, and the United Arab Emirates. Our **dressbarn** stores are more concentrated in the northeast while our **maurices** stores are more concentrated in the midwest. The **Lane Bryant** and **Catherines** stores are located in suburban and small towns in 46 states and 44 states, respectively.

During Fiscal 2012, no store accounted for more than 1% of our total sales. The table below indicates the type of shopping facility in which the stores were located:

Type of Facility	Justice	Lane Bryant	maurices	dressbarn	Catherines	Total
Strip Shopping Centers	229	336	384	595	346	1,890
Free Standing, Downtown and Enclosed Malls	517	290	410	51	58	1,326

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Outlet Malls and Outlet Strip Centers	84	118	38	181	14	435
Lifestyle Centers	112	61	-	-	4	177
Total	942	805	832	827	422	3,828

As of July 28, 2012, our stores had a total of 20.8 million square feet, consisting of **Justice** with 3.9 million square feet, **Lane Bryant** with 4.7 million square feet, **maurices** with 4.1 million square feet, **dressbarn** with 6.4 million square feet and **Catherines** with 1.7 million square feet. All of our store locations are leased. Our leases often contain renewal options and termination clauses, particularly in the early years of a lease, if specified sales volumes are not achieved.

*Store Count by Segment*

	Fiscal 2012						Fiscal 2011			
	Total	Justice	Lane Bryant	maurices	dressbarn	Catherines	Total	Justice	maurices	dressbarn
Stores (Beginning of Period)	2,516	902	-	784	830	-	2,477	887	757	833
Stores added from Charming Acquisition <sup>(a)</sup>	1,231	-	805	-	-	426	-	-	-	-
Stores Opened	147	65	2	57	23	-	78	29	35	14
Stores Closed	(66 )	(25 )	(2 )	(9 )	(26 )	(4 )	(39 )	(14 )	(8 )	(17 )
Stores (End of Period)	3,828	942	805	832	827	422	2,516	902	784	830

(a) The **Lane Bryant** and **Catherines** stores were added as of the June 14, 2012 acquisition date.

### *Trademarks*

Our principal owned trademarks include:

DRESSBARN®, MAURICES®, JUSTICE®, YVOS®, BROTHERS®, STUDIO Y®, FASHION BUG®, CATHERINES®, CATHERINES PLUS SIZES®, MAGGIE BARNES®, ANNA MAXWELL®, LIZ&ME®, SERENADA®, RIGHT FIT BY CATHERINES®, LANE BRYANT®, LANE BRYANT OUTLET®, LANE BRYANT WOMAN®, CACIQUE®, RIGHT FIT BY LANE BRYANT® and FIGI'S®.

We have U.S. Certificates of Registration of Trademark and trademark applications pending for the operating names of our stores and our major private label merchandise brands. We believe our DRESSBARN®, MAURICES®, JUSTICE®, YVOS®, Studio Y®, LANE BRYANT®, LANE BRYANT OUTLET®, LANE BRYANT WOMAN®, CACIQUE®, CATHERINES® and CATHERINES PLUS SIZES® trademarks are material to the continued success of our business. We also believe that our rights to these trademarks are adequately protected.

### *E-commerce*

Over the past couple of years, the Company focused on better developing its e-commerce channel across brands by leveraging the expertise of the pre-existing, e-commerce operations of **Justice**. All of our brands now have e-commerce operations. Excluding the newly acquired businesses of Charming Shoppes, total e-commerce revenues amounted to approximately \$160 million during Fiscal 2012, an increase of approximately 54% over the prior year period. We continue to develop our e-commerce platform and believe this will be an on-going source of sales growth in future periods for both our legacy family of brands and those of the newly acquired Charming Shoppes.

Our segments sell products online through their e-commerce sites:

~~Justice segment~~ – [www.shopjustice.com](http://www.shopjustice.com) and [www.shopbrothers.com](http://www.shopbrothers.com)

~~Lane Bryant segment~~ – [www.lanebryant.com](http://www.lanebryant.com)

~~maurices segment~~ – [www.maurices.com](http://www.maurices.com)

~~dressbarn segment~~ – [www.dressbarn.com](http://www.dressbarn.com)

~~Catherines segment~~ – [www.catherines.com](http://www.catherines.com)

### *Product Licensing*

We earn licensing revenue through our **Justice** brand's international franchised stores along with advertising and other "tween-right" marketing initiatives with partner companies. Licensing revenue is less than 1% of our consolidated annual net sales. **Justice** has 41 international franchise stores located in the following countries: Australia, Bahrain, Jordan, Kuwait, Qatar, Russia, Venezuela, Guatemala, Saudi Arabia and the United Arab Emirates.

### *Sourcing*

Through **Justice's** sourcing offices in Seoul, South Korea, and Shanghai, China and Hong Kong, **Justice** continues to develop and expand relationships with manufacturing partners within sourcing networks, enabling **Justice** to control the quality of goods, while achieving speed to market and better/favorable pricing. With **Justice's** successful sourcing operations, **Justice** is able to eliminate the middleman, reduce costs and increase initial markup. **Justice** has registered marks in foreign countries to the degree necessary to protect these marks, although there may be restrictions on the use of these marks in a limited number of foreign jurisdictions.

Charming Shoppes also maintains an overseas sourcing operation in Asia. The Company is currently evaluating how best to integrate these sourcing operations with its pre-existing ones, and is continuing to explore opportunities to source a greater portion of other related brand purchases through those direct-sourcing operations.

### *International Store Expansion*

Our **Justice** division currently has 16 stores in Canada and is planning on additional expansion in Canada during Fiscal 2013. Our **maurices** division opened 6 stores in Canada during Fiscal 2012 and is also planning on additional expansion in Canada during Fiscal 2013. In addition, we will continue to evaluate other international opportunities for our family of brands.

### *Office and Distribution Centers*

For a detailed discussion of our office and distribution centers, see Part I, Item 2 “Properties” in this Annual Report on Form 10-K.

### *Management Information Systems*

Our management information systems make the design, marketing, importing and distribution of our products more efficient by providing, among other things, comprehensive order processing, product and design information, and accounting information. We are currently undergoing an initiative to standardize certain information systems across brands, including a common general ledger, financial planning and consolidations platform. The project is expected to be completed for our legacy family of brands in the first half of Fiscal 2013.

In connection with the Charming Shoppes Acquisition, we are currently evaluating how best to integrate the technology platform of Charming Shoppes with our own.

### *Advertising and Marketing*

We use a variety of broad-based and targeted marketing and advertising strategies to effectively define, evolve and promote our brands. These strategies include customer research, advertising and promotional events, window and in-store marketing materials, direct mail marketing, internet marketing, lifestyle magazines, catazines and other measures to communicate our fashion and promotional message. We utilize a customer relationship management system to track customer transactions and determine strategic decisions for our direct mail initiatives and we offer various customer loyalty programs at our brands. We also pursue a public relations strategy to garner editorial exposure.

### ***Community Service***

We are proud to have a long tradition of supporting numerous charities. We actively support charities such as The American Cancer Society, Dress for Success, United Way, Rescues & Runaways and Toys for Tots. These programs reinforce that we are actively involved and are important members of our communities.

### ***Competition***

The retail apparel industry is highly competitive and fragmented, with numerous competitors, including department stores, off-price retailers, specialty stores, discount stores, mass merchandisers and internet-based retailers, many of which have substantially greater financial, marketing and other resources than us. Many of our competitors are able to engage in aggressive promotions, reducing their selling prices. Some of our competitors are Walmart, Macy's, JCPenney, Kohl's, Old Navy, Aeropostale, Target and Sears. Other competitors may move into the markets that we serve. Our business is vulnerable to demand and pricing shifts, and to changes in customer tastes and preferences. If we fail to compete successfully, we could face lower net sales and may need to offer greater discounts to our customers, which could result in decreased profitability. We believe that we have established and reinforced our image as a source of fashion and value by focusing on our target customers and by offering superior customer service and convenience.

### ***Merchandise Vendors***

We purchase our merchandise from many domestic and foreign suppliers. We have no long-term purchase commitments or arrangements with any of our suppliers, and believe that we are not dependent on any one supplier. We have good working relationships with our suppliers. No third party supplier accounts for more than 10% of our merchandise purchases.

### ***Employees***

As of July 28, 2012, we had approximately 46,000 employees, 33,000 of whom worked part-time. We typically add temporary employees during peak selling periods. Except for approximately 100 employees of Charming Shoppes that were represented by unions at the end of Fiscal 2012, none of our other employees are covered by any collective bargaining agreement. We consider our employee and union relations to be good.





*Executive Officers of the Registrant*

The following table sets forth the name, age and position of our Executive Officers:

Name	Age	Positions
Elliot S. Jaffe	86	Co-founder and Chairman of the Board
David Jaffe	53	President and Chief Executive Officer
John Sullivan	59	Executive Vice President and Chief Operating Officer
Michael W. Rayden	63	Chief Executive Officer, Tween Brands, Inc.
Armand Correia	66	Executive Vice President and Chief Financial Officer
Jay Levine	48	Senior Vice President, Chief Accounting Officer and Corporate Controller
Gene Wexler	57	Senior Vice President, General Counsel and Assistant Secretary

*Mr. Elliot S. Jaffe*, our co-founder and Chairman of the Board, was Chief Executive Officer of our company from 1966 until 2002.

*Mr. David Jaffe* became President and Chief Executive Officer in 2002. Previously he had been Vice Chairman, Chief Operating Officer and a member of the Board of Directors since 2001. He joined us in 1992 as Vice President-Business Development and became Senior Vice President in 1995 and Executive Vice President in 1996. Mr. Jaffe is the son of Elliot S. and Roslyn S. Jaffe. Mrs. Jaffe serves as Secretary and Treasurer of our Company.

*Mr. John Sullivan* joined the Company in 2011 as Executive Vice President and Chief Operating Officer, responsible for IT, distribution and Human Resources Information Systems. Prior to joining the Company, Mr. Sullivan was Executive Vice President and Chief Information Officer for QVC from 2007 to 2011, and preceding that Senior Vice President for sourcing, service, systems and Chief Information Officer for Liz Claiborne from 1996 to 2007.

*Mr. Michael W. Rayden* is the Chief Executive Officer of Tween Brands, Inc. (“Tween Brands”) and a member of the Ascena Board of Directors since November 2009. Prior to the Tween Brands Merger on November 25, 2009, Mr. Rayden served as Chief Executive Officer of Tween Brands since March 1996 and was elected Chairman of the Board of Tween Brands in August 1999. Mr. Rayden also served as the President of Tween Brands from March 1996 until

January 2007. Before joining Tween Brands, he served as President, Chief Executive Officer and Chairman of the Board of Pacific Sunwear of California, Inc. from 1990 to 1996; President and Chief Executive Officer of The Stride Rite Corporation from 1987 to 1989 and President and Chief Executive Officer of Eddie Bauer Inc. from 1984 to 1987.

*Mr. Armand Correia* has been employed as Chief Financial Officer by our company since 1991 and has held the position of Executive Vice President since 2009.

*Mr. Jay Levine* joined the Company in 2011, as Senior Vice President, Chief Accounting Officer and Corporate Controller, primarily responsible for SEC reporting, internal reporting, corporate budgeting/financial planning, shared accounting services and global tax and compliance. Prior to joining the Company, Mr. Levine was Vice President and Corporate Controller for Ralph Lauren Corporation for five years and, preceding that, had roles of increasing responsibility for twelve years at Time Warner Inc., including his last role as Vice President and Chief Accounting Officer of Time Warner Inc.'s Music Division. Mr. Levine started his career and spent eight years at Ernst & Young LLP.

*Mr. Gene Wexler* has been Senior Vice President, General Counsel and Assistant Secretary of our Company since 2005.

**Item 1A. Risk Factors.**

There are risks associated with an investment in our securities. The following risk factors should be read carefully in connection with evaluating our business and the forward-looking statements contained in this Annual Report on Form 10-K. Any of the following risks could materially adversely affect our business, our prospects, our results of operations, our financial condition, our liquidity, the trading prices of our securities, and the actual outcome of matters as to which forward-looking statements are made in this report. Before making an investment decision, you should carefully consider the risks and uncertainties described below together with all of the other information included or incorporated by reference in this report. Additional risks that we do not yet know of or that we currently think are immaterial may also affect our business operations.

Our business is dependent upon our ability to predict accurately fashion trends, customer preferences and other fashion-related factors.

Customer tastes and fashion trends are volatile and tend to change rapidly, particularly for women and tween girls' apparel. Our success depends in part upon our ability to anticipate and respond to changing merchandise trends and consumer preferences in a timely manner. Accordingly, any failure by us to anticipate, identify and respond to changing fashion trends could adversely affect consumer acceptance of the merchandise in our stores, which in turn could adversely affect our business and our image with our customers. If we miscalculate either the market for our merchandise or our customers' tastes or purchasing habits, we may be required to sell a significant amount of unsold inventory at below average markups over cost, or below cost, which would have an adverse effect on our margins and results of operations.

***Recent and future economic uncertainty, including a further tightening of credit markets, may adversely affect our business.***

Recent economic conditions may adversely affect our business, including the potential impact on the apparel industry, our customers and our ability to finance our business. In addition, conditions may remain depressed in the future or may be subject to further deterioration. Recent or future developments in the U.S. and global economies may lead to further reduction in consumer spending overall, which could have an adverse impact on sales of our products.

Further tightening of the credit markets could also make it more difficult for us to enter into agreements for new indebtedness or to obtain funding through the issuance of our securities. Worsening economic conditions could also result in difficulties for financial institutions (including bank failures) and other parties that we may do business with, which could potentially impair our ability to access financing under existing arrangements or to otherwise recover amounts as they become due under our other contractual arrangements.

As described in Note 10 to our Audited Consolidated Financial Statements included elsewhere herein, we have significant goodwill and other intangible assets related to our acquisition of **maurices** in January 2005, the Tween Brands Merger consummated in November 2009 and the Charming Acquisition consummated in June 2012. Current and future economic conditions may adversely impact **Justice's, Lane Bryant's, maurices', dressbarn's** or **Catherines'** ability to attract new customers, retain existing customers, maintain sales volumes and maintain margins. These events could materially reduce **Justice's, Lane Bryant's, maurices', dressbarn's** or **Catherines'** profitability and cash flow which could, in turn, lead to an impairment of **Justice's, Lane Bryant's, maurices'** or **Catherines'** goodwill and intangible assets. Furthermore, if customer attrition were to accelerate significantly, the value of **Justice's, Lane Bryant's, maurices'** or **Catherines'** intangible assets could be impaired or subject to accelerated amortization.

*A further slowdown in the United States economy, an uncertain economic outlook and escalating commodity costs may continue to affect consumer demand for our apparel and accessories.*

Our performance is subject to macroeconomic conditions and their impact on levels of consumer spending. Some of the factors negatively impacting discretionary consumer spending include general economic conditions, wages and high unemployment, high consumer debt, reductions in net worth based on severe market declines (such as in residential real estate markets), increased taxation, higher fuel, energy and other prices and low consumer confidence. While the U.S. and certain other international economies have improved since the global financial crisis experienced in Fall 2008, a prolonged economic downturn and slow recovery, including high rates of unemployment, rising commodity prices and declining real estate market values, could have a material effect on our business, financial condition and results of operations.

***Risks associated with the Charming Shoppes Acquisition.***

The success of the Charming Shoppes Acquisition will depend on our ability to manage both our operations and Charming Shoppes's operations, to realize opportunities for revenue growth and, to some degree, to eliminate redundant and excess costs. Achieving the anticipated benefits of the Charming Shoppes Acquisition may present a number of significant risks and considerations, including, but not limited to:

- demands on management related to the increase in our size;
- the diversion of management's attention from the management of daily operations to the integration of operations;
- expected cost savings not being achieved in full, or taking longer or requiring greater investment to achieve; and
- achieving transition and new store growth potential.

***We depend on strip shopping center and mall traffic and our ability to identify suitable store locations.***

Our sales are dependent in part on a high volume of strip shopping center and mall traffic. Strip shopping center and mall traffic may be adversely affected by, among other things, economic downturns, the closing of anchor stores or changes in customer shopping preferences. A decline in the popularity of strip shopping center or mall shopping among our target customers could have a material adverse effect on customer traffic and reduce our sales and net income.

To take advantage of customer traffic and the shopping preferences of our customers, we need to maintain or acquire stores in desirable locations where competition for suitable store locations is intense.

***Our ability to successfully adapt to ongoing organizational change could impact our business results.***

We have executed a number of significant business and organizational changes including acquisitions and workforce optimization projects to support our growth strategies. We expect these types of changes to continue for the foreseeable future. Successfully managing these changes, including retention of key employees, is critical to our business success. In addition, our success is dependent on identifying, developing and retaining key employees to provide uninterrupted leadership and direction for our business. This includes developing organizational capabilities in key growth markets where the depth of skilled employees is limited and competition for these resources is intense. Further, business and organizational changes may result in more reliance on third parties for various services, and that reliance may increase compliance risks, including anti-corruption. Finally, our financial targets assume a consistent level of productivity improvement. If we are unable to deliver expected productivity improvements, while continuing to invest in business growth, our financial results could be adversely impacted.

Our management information systems may fail and cause disruptions in our business.

We rely on our existing management information systems in operating and monitoring all major aspects of our business, including sales, warehousing, distribution, purchasing, inventory control, merchandise planning and replenishment, as well as various financial systems. Any disruption in the operation of our management information systems, or our failure to continue to upgrade, integrate or expend capital on such systems as our business expands, could have a material adverse effect on our business.

We utilize the Oracle Retail Merchandising System for our **dressbarn** segment and our **maurices** segment. Our **Justice, Lane Bryant** and **Catherines** segments utilize internally developed merchandising systems. The purpose of our merchandising systems is to expand our capability to identify and analyze sales trends and consumer data and achieve planning and inventory management improvements.

We rely on foreign sources of production.

We purchase a significant portion of our apparel directly in foreign markets, including Asia, the Middle East and Africa, and indirectly through domestic vendors with foreign sources. We face a variety of risks generally associated with doing business in foreign markets and importing merchandise from abroad, including but not limited to:

- political instability;
- increased security and regulatory requirements applicable to imported goods;
- imposition or increases of duties, taxes and other charges on imports;
- imposition of quotas on imported merchandise;
- currency and exchange risks;
- delays in shipping; and

increased costs of transportation.

New initiatives may be proposed that may have an impact on the trading status of certain countries and may include retaliatory duties or other trade sanctions that, if enacted, could increase the cost of products purchased from suppliers in such countries or restrict the importation of products from such countries. The future performance of our business depends on foreign suppliers and may be adversely affected by the factors listed above, all of which are beyond our control. This may result in our inability to obtain sufficient quantities of merchandise or increase our costs, thereby negatively impacting sales, gross profit and net income.

*We may suffer negative publicity and our business may be harmed if we need to recall any products we sell.*

**Justice** has in the past and may in the future need to recall products that we determine may present safety issues. If products we sell have safety problems of which we are not aware, or if we or the Consumer Product Safety Commission recall a product sold in our stores, we may suffer negative publicity and product liability lawsuits, which could have a material adverse impact on our reputation, financial condition and results of operations or cash flows.

*Our expansion into new services and technologies subjects us to additional business, legal, financial and competitive risks.*

We may have limited experience in our newer market segments and our customers may not adopt our new service offerings, which include our new e-commerce service. This new offering may present new and difficult technology challenges, and we may be subject to claims if customers of these offerings experience service disruptions or failures or other quality issues. In addition, our gross profits in our newer activities may be lower than in our older activities and we may not be successful enough in these newer activities to recoup our investments in them. If any of this were to occur, it could damage our reputation, limit our growth and negatively affect our operating results.

*Government regulation of the Internet and e-commerce is evolving and unfavorable changes could harm our business.*

We are subject to general business regulations and laws, as well as regulations and laws specifically governing the Internet and e-commerce. Existing and future laws and regulations may impede the growth of our Internet or online services. These regulations and laws may cover taxation, privacy, data protection, pricing, content, copyrights, distribution, mobile communications, electronic contracts and other communications, consumer protection, the provision of online payment services, unencumbered Internet access to our services, the design and operation of websites and the characteristics and quality of products and services. It is not clear how existing laws governing issues



such as property ownership, libel and personal privacy apply to the Internet and e-commerce. Jurisdictions may regulate consumer-to-consumer online businesses, including certain aspects of our programs. Unfavorable regulations and laws could diminish the demand for our products and services and increase our cost of doing business.

We face challenges to grow our business and to manage our growth.

Our growth is dependent, in large part, upon our ability to successfully add new stores. In addition, on a routine basis, we close underperforming stores, which may result in write-offs. The success of our growth strategy depends upon a number of factors, including, among others, the identification of suitable markets and sites for new stores, negotiation of leases on acceptable terms, construction or renovation of sites in a timely manner at acceptable costs and maintenance of the productivity of our existing store base. We also must be able to effectively renew our existing store leases. We must be able to hire, train and retain competent managers and personnel and manage the systems and operational components of our growth. Our failure to open new stores on a timely basis, obtain acceptance in markets in which we currently have limited or no presence, attract qualified management and personnel or appropriately adjust operational systems and procedures could have an adverse effect on our growth prospects.

Our business would suffer a material adverse effect if our distribution centers were to shut down or be disrupted.

Most of the merchandise we purchase is shipped directly to our distribution centers, where it is prepared for shipment to the appropriate stores. If our distribution centers were to have an unplanned shut down or lose significant capacity for any reason, our operations would likely be seriously disrupted. As a result, we could incur significantly higher costs and longer lead times associated with distributing our products to our stores during the time it takes for us to reopen or replace any distribution center.

Additionally, freight cost is impacted by changes in fuel prices. Fuel prices affect freight cost both on inbound freight from vendors to the distribution centers and outbound freight from the distribution centers to our stores.

Although we maintain business interruption and property insurance, management cannot be assured that our insurance coverage will be sufficient, or that insurance proceeds will be timely paid to us, if any of the distribution centers are shut down for any unplanned reason.

***Our business could suffer a material adverse effect from inclement or unseasonable weather conditions.***

Weather conditions can affect our net sales because inclement weather may discourage travel or require temporary store closures, thereby reducing customer traffic. Unseasonably warmer weather during typically colder months or unseasonably colder weather during typically warmer months can also affect the seasonal composition and demand for our merchandise.

***Our business could suffer as a result of a manufacturer's inability to produce goods for us on time and to our specifications.***

We do not own or operate any manufacturing facilities and therefore depend upon independent third parties for the manufacture of all of the goods that we sell. Both domestic and international manufacturers produce these goods. The inability of a manufacturer to ship orders in a timely manner or to meet our standards could have a material adverse impact on our business.

***Our business could suffer if parties with whom the Company does business may be subject to insolvency risks or may otherwise become unable or unwilling to perform their obligations to the Company.***

The Company is party to contracts, transactions and business relationships with various third parties, including vendors, suppliers, service providers and lenders, pursuant to which such third parties have performance, payment and other obligations to the Company. In some cases, the Company depends upon such third parties to provide essential products, services or other benefits, including with respect to merchandise, fulfillment, advertising, software development and support, logistics, and other agreements for goods and services in order to operate the Company's business in the ordinary course. Current economic, industry and market conditions could result in increased risk to the Company associated with the potential financial distress or insolvency of such third parties. If any of these third parties were to become subject to bankruptcy, receivership or similar proceedings, the rights and benefits of the Company in relation to its contracts, transactions and business relationships with such third parties could be terminated, modified in a manner adverse to the Company, or otherwise impaired. The Company cannot make any assurance that it would be able to arrange alternate or replacement contracts, transactions or business relationships on terms as favorable as the Company's existing contracts, transactions or business relationships, if at all. Any inability on the part of the Company to do so could negatively affect the Company's cash flows, financial condition and business.

Our business could suffer if we need to replace manufacturers.

We compete with other companies for the production capacity of our manufacturers and import quota capacity. Many of our competitors have greater financial and other resources than we have and thus may have an advantage in the competition for production capacity. If we experience a significant increase in demand, or if an existing manufacturer of the goods that we sell must be replaced, we may have to increase purchases from our third-party manufacturers and we cannot guarantee we will be able to do so at all or on terms that are acceptable to us. This may negatively affect our sales and net income. We enter into a number of purchase order commitments each season specifying a time for delivery, method of payment, design and quality specifications and other standard industry provisions, but we do not have long-term contracts with any manufacturer. None of the manufacturers we use produces products for us exclusively.

Our business could suffer if one of the manufacturers of the goods that we sell fails to use acceptable labor practices.

We require manufacturers of the goods that we sell to operate in compliance with applicable laws and regulations. While our internal and vendor operating guidelines promote ethical business practices and our staff and our agents periodically visit and monitor the operations of our independent manufacturers, we do not control these manufacturers or their labor practices. The violation of labor or other laws by an independent manufacturer used by us, or the divergence of an independent manufacturer's labor practices from those generally accepted as ethical in the United States, could interrupt or otherwise disrupt the shipment of products to us or damage our reputation, which may result in a decrease in customer traffic to our stores and adversely affect our sales and net income.

*A regional or global health pandemic could severely affect the Company's business.*

A health pandemic is a disease that spreads rapidly and widely by infection and affects many individuals in an area or population at the same time. If a regional or global health pandemic were to occur, depending upon its location, duration and severity, the Company's business could be severely affected. Customers might avoid public places in the event of a health pandemic, and local, regional or national governments might limit or ban public gatherings to halt or delay the spread of disease. A regional or global health pandemic might also adversely impact the Company's business by disrupting or delaying production and delivery of materials and products in its supply chain and by causing staffing shortages in its stores.

***Existing and increased competition in the women's and girls' retail apparel industry may reduce our net revenues, profits and market share.***

The women's and girls' retail apparel industry is highly competitive. Although the Company is one of the nation's largest specialty retailers, we have numerous and varied competitors at the national and local level, primarily department stores, off-price retailers, other specialty stores, discount stores, mass merchandisers, and Internet and mail-order retailers, many of which have substantially greater financial, marketing and other resources than we have. Many department stores offer a broader selection of merchandise than we offer. In addition, many department stores continue to be promotional and reduce their selling prices, and in some cases are expanding into markets in which we have a significant market presence. As a result of this competition, including close-out sales and going-out-of-business sales by other women's apparel retailers, we may experience pricing pressures, increased marketing expenditures and loss of market share, which could have a material adverse effect on our business, financial condition and results of operations.

***We could suffer a decline in our profitability as a result of increasing pressure on margins.***

The apparel industry is subject to significant pricing pressure caused by many factors, including intense competition, consolidation in the retail industry, pressure from retailers to reduce the costs of products and changes in consumer spending patterns. These factors may cause us to reduce our sales prices to consumers, which could cause our gross margin to decline if we are unable to appropriately manage inventory levels and/or otherwise offset price reductions with comparable reductions in our operating costs. If our sales prices decline and we fail to sufficiently reduce our product costs or operating expenses, our profitability will decline. This could have a material adverse effect on our results of operations, liquidity and financial condition.

***Our business could suffer as a result of increases in the price of raw materials and freight.***

The raw materials used to manufacture our products, in particular cotton, and our transportation and contract manufacturing labor costs, are subject to availability constraints and price volatility. We have recently seen an increase in such costs. In response to these price increases, we have moderately increased merchandise prices on certain items in each of our brands and may, in the future, need to further increase merchandise prices in order to maintain our merchandise margins. Consequently, higher product costs could have a negative effect on our gross profit margin and increased selling prices could have a negative effect on our sales volume.

We depend on key personnel in order to support our existing business and future expansion and may not be able to retain or replace these employees or recruit additional qualified personnel.

Our success and our ability to execute our business strategy depends largely on the efforts of our management. The loss of the services of one or more of our key personnel could have a material adverse effect on our business, as we may not be able to find suitable management personnel to replace departing executives on a timely basis. We compete for experienced personnel with companies which have greater financial resources than we do. If we fail to attract, motivate and retain qualified personnel, it could harm our business and limit our ability to expand.

***Covenants in our revolving and term credit facilities may impose operating restrictions.***

Our revolving and term credit facilities have financial covenants with respect to fixed charge coverage ratio, as well as other covenants. If we fail to meet these covenants or obtain appropriate waivers, our lender may terminate the revolving and/or term credit facility.

***Our business may be affected by regulatory, administrative and litigation developments.***

Laws and regulations at the local, state, federal, and international levels frequently change, and the ultimate cost of compliance cannot be precisely estimated. In addition, we cannot predict the impact that may result from regulatory or administrative changes. Changes in regulations, the imposition of additional regulations, or the enactment of any new or more stringent legislation that impacts employment and labor, trade, product safety, transportation and logistics, health care, tax, accounting, privacy, operations, or environmental issues, among others, could have an adverse impact on our financial condition and results of operations. Additionally, we are regularly involved in various litigation matters that arise in the ordinary course of our business.

Natural disasters, war and acts of terrorism on the United States or international economies may adversely impact our business.

A significant act of terrorism or a natural disaster event in the United States or elsewhere could have an adverse impact on the delivery of imports or domestic products to us, or by disrupting production of our goods or interfering with our distribution or information systems. Additionally, any of these events could result in higher costs of doing business, lower customer traffic and reduced consumer confidence and spending resulting in a material adverse effect on our business, financial condition and results of operations.

*The continued uncertainty in the financial markets could have an adverse effect on our ability to access our cash and cash equivalents.*

We have significant amounts of cash and cash equivalents at financial institutions that are in excess of federally insured limits. With the current financial environment and instability of financial institutions we cannot be assured that we will not experience losses on our deposits.

*Health care reform could adversely affect our business.*

The Company's expenses relating to employee health benefits are significant. In March 2010, the United States government enacted health care reform legislation that will make significant changes to the health care payment and delivery system. The health reform legislation requires employers to provide employees with insurance coverage that meets minimum eligibility and coverage requirements or face penalties. The legislation also includes provisions that will impact the number of individuals with insurance coverage, the types of coverage and level of health benefits that will be required and the amount of payment providers performing health care services will receive. The legislation imposes implementation effective dates extending through 2020. Many of the changes require additional guidance from government agencies or federal regulations. Therefore, it is difficult to determine at this time what impact the health care reform legislation will have on our financial results.

*We are pursuing a strategy of international expansion.*

We currently intend to expand our operations into other countries in the future. Currently, our **Justice** brand has licensed stores in certain Middle Eastern countries, Australia, Central and South America and Russia. As of fiscal 2012, both our **Justice** and **maurices** brands have expanded into Canada. In addition to the general risks associated with doing business in foreign markets, as disclosed in our prior filings, we run the risk of not being able to sustain

our growth in these international markets or to penetrate new international markets in the future. As we penetrate these markets, there is increased risk of not fully complying with existing and future laws, rules and regulations of countries where we conduct business. As with any future business strategy, we can provide no assurance that our current and future international endeavors will be successful.

***We utilize ports to import our products from Asia and other regions.***

We currently ship the vast majority of our products by ocean. If a disruption occurs in the operation of ports through which our products are imported, we and our vendors may have to ship some or all of our products from Asia by air freight or to alternative shipping destinations in the United States. Shipping by air is significantly more expensive than shipping by ocean and our profitability could be reduced. Similarly, shipping to alternative destinations in the United States could lead to increased lead times and costs on our products. A disruption at ports (domestic or abroad) through which our products are imported could have a material adverse effect on our results of operations and cash flows.

***We may experience fluctuations in our tax obligations and effective tax rate.***

We are subject to income taxes in the United States and numerous international jurisdictions. We record tax expense based on our estimates of future tax payments, which include reserves for estimates of probable settlements of international and domestic tax audits. At any one time, many tax years are subject to audit by various taxing jurisdictions. The results of these audits and negotiations with taxing authorities may affect the ultimate settlement of these issues. As a result, we expect that throughout the year there could be ongoing variability in our quarterly tax rates as taxable events occur and exposures are re-evaluated. Further, our effective tax rate in a given financial statement period may be materially impacted by changes in the mix and level of earnings by taxing jurisdiction or by changes to existing accounting rules or regulations.

***Our stock price may be volatile.***

Our stock price may fluctuate substantially as a result of quarter to quarter variations in our actual or anticipated financial results, the results of other companies in the retail industry, or the markets we serve. In addition, the stock market has experienced price and volume fluctuations that have affected the market price of many retail and other stocks and that have often been unrelated or disproportionate to the operating performance of these companies.

Changes to accounting rules and regulations may adversely affect our results of operations.

Changes to existing accounting rules or regulations may impact our future results of operations or cause the perception that we are more highly leveraged. Other new accounting rules or regulations and varying interpretations of existing accounting rules and regulations have occurred and may occur in the future. For instance, accounting regulatory authorities have indicated that they may begin to require lessees to capitalize operating leases in their financial statements in the next few years. If adopted, such a change would require us to record a significant amount of lease related assets and liabilities on our balance sheet and make other changes to the recording and classification of lease related expenses on our statement of operations and cash flows. This and other future changes to accounting rules or regulations or the questioning of current accounting practices may adversely affect our results of operations and financial position.

Failure to comply with Section 404 of the Sarbanes-Oxley Act of 2002 could negatively impact our business, the price of our common stock and market confidence in our reported financial information.

We must continue to document, test, monitor and enhance our internal controls over financial reporting in order to satisfy the requirements of Section 404 of the Sarbanes-Oxley Act of 2002. We cannot be assured that our disclosure controls and procedures and our internal controls over financial reporting required under Section 404 of the Sarbanes-Oxley Act will prove to be adequate in the future. Any failure to maintain the effectiveness of internal controls over financial reporting or to comply with the requirements of the Sarbanes-Oxley Act could have a material adverse impact on our business, our financial condition and the price of our common stock.

***We are subject to cybersecurity risks and may incur increasing expenses to mitigate our exposure.***

Our business, and that of our third party service providers, employs systems and websites that allow for the secure storage and transmission of proprietary or confidential information regarding our customers, employees, job applicants, and others, including credit card information and personal identification information. Security and/or



privacy breaches could expose us to a risk of loss or misuse of this information, litigation and potential liability. We may not have the resources or technical sophistication to anticipate or prevent rapidly-evolving types of cyber-attacks or intrusions. Attacks may be targeted at us, our customers, or others who have entrusted us with information. Actual or anticipated attacks may cause us to incur increasing costs, including costs to deploy additional personnel and protection technologies, train employees, and engage third party experts and consultants. Advances in computer capabilities, new technological discoveries, or other developments may result in the technology used by us to protect transaction or other data being breached or compromised. In addition, data and security breaches can also occur as a result of non-technical issues, including breach by us or by our third party service providers that result in the unauthorized release of personal or confidential information. Any compromise or breach of our security may result in a violation of applicable privacy and other laws, significant legal and financial exposure, and a loss of confidence in our security measures, which could have an adverse effect on our business and our reputation.

**Item 1B. *Unresolved Staff Comments.***

None.

**Item 2. Properties.**

We lease space for all our retail stores in various domestic and international locations. Store leases generally have an initial term ranging from 5 to 10 years with one or more options to extend the lease. The table below, covering all open store locations leased by us on July 28, 2012, indicates the number of leases expiring during the period indicated and the number of expiring leases with and without renewal options:

Fiscal Years	Leases Expiring	Number with Renewal Options	Number without Renewal Options
2013	768	299	469
2014	625	334	291
2015	491	275	216
2016	413	247	166
2017	518	307	211
2018 and thereafter	1,013	539	474
Total	3,828	2,001	1,827

New store leases generally provide for an average base rent of approximately \$10 to \$120 per square foot per annum. Certain leases have formulas requiring the payment of a percentage of sales as additional rent, generally when sales reach specified levels. Our aggregate minimum rentals under operating leases in effect at July 28, 2012 and excluding locations acquired after July 28, 2012, are approximately \$382.7 million for Fiscal 2013. In addition, we are typically responsible under our store leases for our pro rata share of maintenance expenses and common charges in strip, outlet centers and malls.

Many of the store leases have termination clauses if certain specified sales volumes are not achieved. This affords us greater flexibility to close underperforming stores. Usually these provisions are operative only during the first few years of a lease.

Our investment in new stores consists primarily of inventory, leasehold improvements, fixtures and equipment. We generally receive tenant improvement allowances from landlords to offset a portion of these initial investments in leasehold improvements.

In May 2012, the Company sold its 900,000 square-foot building and 16 acres of adjacent land in Suffern, New York, which contains Ascena and **dressbarn's** administrative offices and the former warehouse space of **dressbarn**, for approximately \$40.0 million. Simultaneously, the Company entered into a two-year leaseback for a minor portion of the building of approximately 124,000 square-feet of office space, which is cancelable at any time subject to a 10-day notice period.

In April 2012, the Company purchased a 137,000 square-foot building in Mahwah, New Jersey, for \$14.6 million. Upon completion of the Company's planned renovations and expansion, which are anticipated to be completed by the end of 2013, the building will become the new administrative offices for Ascena and the **dressbarn** brand.

As an incentive for the Company to relocate its offices to New Jersey, the Company was approved, under the Grow New Jersey Assistance Program, for up to an annual \$3.2 million tax credit for ten years, aggregating to an amount no greater than \$32.4 million. The tax credits are subject to certain requirements including: (i) a required capital expenditure spending threshold for qualified improvements to the facility, (ii) the continued maintenance of certain employee levels for ten years in the new facility and in the State of New Jersey, and (iii) certain average employee compensation thresholds, as well as other stated requirements. In the event the Company fails to comply with the program rules, the credit will be suspended starting in the year when the Company fails to comply and until the Company is deemed again to be in compliance by the State of New Jersey, at which time it will be reinstated. The credits obtained from the program will be used by the Company to reduce its New Jersey corporate income tax liability and, to the extent not used, carried forward or sold to a third party for an amount not less than 75% of face value.

In addition to the incentives described above to relocate its offices to New Jersey, the Company was approved, under the Business Employment Incentive Program, to receive an annual cash grant for up to ten years based on the number of new jobs created in New Jersey. The grant is available up to a maximum of \$50,000 per employee over the course of the grant, subject to certain restrictions. In particular, the grant is subject to certain limits based on the amount of employee income taxes withheld and the number of new positions created, and is also subject to certain claw back provisions based on the length of time employment is sustained in New Jersey. These cash grants are expected to total between \$4 to \$6 million over the ten-year grant period.

We own **Justice's** corporate office facilities in New Albany, Ohio totaling approximately 280,000 square feet, along with 44 acres of adjacent land, and a 470,000 square foot distribution center in Etna Township, Ohio which serves as the distribution center for both the **Justice** and **dressbarn** brands. We own office space in Hong Kong and lease office space in Shanghai, China and Seoul, South Korea to support our international sourcing operations. We own **maurices'** corporate headquarters in downtown Duluth, Minnesota, which is composed of three office buildings totaling approximately 151,000 square feet. We also own a distribution center, which has 360,000 square feet of space and approximately 13.5 acres of adjacent land which is located in Des Moines, Iowa, which houses our **maurices** warehousing and distribution operations.

We own facilities that were acquired in the Charming Shoppes Acquisition. Those facilities primarily include an approximately 145,000 square foot office building located on 9 acres in Bensalem, Pennsylvania, which contains the Charming Shoppes and **Catherines** offices; an 865,000 square foot distribution center located on 126 acres in Greencastle, Indiana, which services our **Lane Bryant** and **Catherines** brands; and an approximately 513,000 square foot distribution center located on 28 acres of land in White Marsh, Maryland, which primarily services our **Fashion Bug** brand. In addition, we own multiple buildings in Marshfield, Wisconsin, totaling 316,000 square feet, which serve as the distribution center, corporate offices and manufacturing facility for our **Figi's** business.

To support sales of products sold through our websites, we have multi-year agreements with contract logistics providers, who provide warehousing and fulfillment services for our e-commerce operations.

### **Item 3. Legal Proceedings.**

Six lawsuits were filed challenging the proposed acquisition of Charming Shoppes by Ascena. Five of these lawsuits have been consolidated in state court in Pennsylvania, and one case remains in Federal court in Pennsylvania. In general, plaintiffs sued the Charming Shoppes' board of directors for breach of their fiduciary duties under Pennsylvania state law in connection with the sale process, negotiations and public disclosures about the transaction. Ascena was sued for allegedly aiding and abetting the Charming Shoppes' board of directors' breach of their fiduciary duties. The parties reached an agreement in principle to settle the state and federal litigations on the basis of supplemental disclosures only, and settlement papers are expected to be filed with the court shortly. Pursuant to the settlement, Plaintiffs will seek an award of attorneys' fees from the court, and any award will be paid by Ascena, as Charming Shoppes' parent company. The amount of attorneys' fees so payable is not expected to have a material adverse effect on the Company's consolidated financial statements.

On January 21, 2010, Tween Brands was sued in the U.S. District Court for the Eastern District of California. This purported class action alleged, among other things, that Tween Brands violated the Fair Labor Standards Act by not properly paying its employees for overtime and missed rest breaks. The parties agreed to a settlement of this wage and hour lawsuit. The court granted final approval of the settlement on August 10, 2011. The Company had previously established a reserve for this settlement. During the first quarter of Fiscal 2012, the settlement funds were disbursed to

class members, and the excess reserve was reversed into income. The effect of the settlement and the reversal of excess reserve was not material to the consolidated financial statements.

In addition to the litigation discussed above, the Company is, and in the future may be, involved in various lawsuits, claims or proceedings incident to the ordinary course of business. The results of litigation are inherently unpredictable. Any claims against the Company, whether meritorious or not, could be time consuming, result in costly litigation, require significant amounts of management time and result in diversion of significant resources. The results of these lawsuits, claims and proceedings cannot be predicted with certainty. However, the Company believes that the ultimate resolution of these matters will not have a material effect on the Company's consolidated financial statements.

**PART II**

**Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.**

***Market Prices of Common Stock***

The common stock of Ascena Retail Group, Inc. is quoted on the NASDAQ Global Select Market under the ticker symbol “ASNA.”

The table below sets forth the high and low prices as reported on the NASDAQ Global Select Market for the last eight fiscal quarters.

Fiscal	Fiscal 2012 <sup>(a)</sup>		Fiscal 2011 <sup>(a)</sup>	
	High	Low	High	Low
First Quarter	\$16.43	\$12.00	\$12.87	\$10.39
Second Quarter	\$17.91	\$12.69	\$14.03	\$11.35
Third Quarter	\$22.62	\$17.39	\$16.91	\$13.31
Fourth Quarter	\$22.07	\$17.57	\$17.63	\$15.08

<sup>(a)</sup> Amounts reflect a two-for-one common stock split effected in April 2012. See Note 2 to the accompanying consolidated financial statements for further information.

***Number of Holders of Record***

As of September 20, 2012, we had approximately 5,230 holders of record of our common stock.

***Dividend Policy***

We have never declared or paid cash dividends on our common stock. However, payment of dividends is within the discretion and are payable when declared by our Board of Directors. Payments of dividends are limited by our borrowing agreements as described in the Liquidity and Capital Resources section of Item 7, “Management’s Discussion and Analysis of Financial Conditions and Results of Operations.”

***Performance Graph***

The following graph illustrates, for the period from July 29, 2007 through July 28, 2012, the cumulative total shareholder return of \$100 invested (assuming that all dividends, if any, were reinvested) in (1) our common stock, (2) the S&P Composite-500 Stock Index and (3) the S&P Specialty Apparel Retailers Index.

The comparisons in this table are required by the rules of the SEC and, therefore, are not intended to forecast or be indicative of possible future performance of our common stock.



**Securities Authorized for Issuance under Equity Compensation Plans**

The information set forth in Item 12 of Part III of this Annual Report on Form 10-K is incorporated by reference herein.

**Issuer Purchases of Equity Securities <sup>(1)</sup>**

The following table provides information about the Company's repurchases of common stock during the quarter ended July 28, 2012.

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>(1)</sup>	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs <sup>(1)</sup>
Month # 1 (April 29, 2012 – May 26, 2012)	—	\$—	—	\$90 million
Month # 2 (May 27, 2012 – June 30, 2012)	—	\$—	—	\$90 million
Month # 3 (July 1, 2012 – July 28, 2012)	—	\$—	—	\$90 million

In Fiscal 2010, the Company's Board of Directors authorized a \$100 million share repurchase program (the "2010 Stock Repurchase Program"). The program was then expanded in Fiscal 2011 to cover an additional \$100 million of authorized purchases. Under the 2010 Stock Repurchase Program, purchases of shares of common stock may be made at the Company's discretion from time to time, subject to overall business and market conditions. Purchases will be made at prevailing market prices, through open market purchases or in privately negotiated transactions and will be subject to applicable SEC rules.

**Item 6. Selected Financial Data.**

See the *"Index to Consolidated Financial Statements and Supplementary Information,"* and specifically *"Selected Financial Information"* appearing at the end of this Annual Report on Form 10-K. This selected financial data should be read in conjunction with Item 7 — *"Management's Discussion and Analysis of Financial Condition and Results of Operations"* and Item 8 — *"Financial Statements and Supplementary Data"* included in this Annual Report on Form 10-K. Historical results may not be indicative of future results.

**Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A").**

The following discussion should be read in conjunction with our audited consolidated financial statements and related notes thereto, which are included elsewhere in this Annual Report on Form 10-K for Fiscal 2012 ("Fiscal 2012 10-K"). We utilize a 52-53 week fiscal year that ends on the last Saturday in July. As such, fiscal year 2012 ended on July 28, 2012 and reflected a 52-week period ("Fiscal 2012"); fiscal year 2011 ended on July 30, 2011 and reflected a 52-week period ("Fiscal 2011"); and fiscal year 2010 ended July 31, 2010 and reflected a 53-week period ("Fiscal 2010"). All references to "Fiscal 2013" refer to our 52-week period that will end on July 27, 2013. The inclusion of the 53<sup>rd</sup> week in Fiscal 2010 resulted in incremental revenues of approximately \$56 million.

**INTRODUCTION**

MD&A is provided as a supplement to the accompanying audited consolidated financial statements and footnotes to help provide an understanding of our financial condition and liquidity, changes in financial condition and results of our operations. MD&A is organized as follows:

*Overview.* This section provides a general description of our business, including our objectives and risks, and a summary of financial performance for Fiscal 2012. In addition, this section includes a discussion of recent developments and transactions affecting comparability that we believe are important in understanding our results of operations and financial condition, and in anticipating future trends.

*Results of operations.* This section provides an analysis of our results of operations for Fiscal 2012, Fiscal 2011 and Fiscal 2010.

*Financial condition and liquidity.* This section provides an analysis of our cash flows for Fiscal 2012, Fiscal 2011 and Fiscal 2010, as well as a discussion of our financial condition and liquidity as of July 28, 2012. The discussion of our financial condition and liquidity includes (i) our available financial capacity under our credit facility, (ii) a summary of our key debt compliance measures and (iii) a summary of our outstanding debt and commitments as of July 28, 2012.

*Market risk management.* This section discusses how we manage our risk exposures related to interest rates, foreign currency exchange rates and our investments, as well as the underlying market conditions as of July 28, 2012.

*Critical accounting policies.* This section discusses accounting policies considered to be important to our financial condition and results of operations, which require significant judgment and estimation on the part of management in their application. In addition, all of our significant accounting policies, including our critical accounting policies, are

summarized in Note 3 to our accompanying audited consolidated financial statements.

*Recently issued accounting pronouncements.* This section discusses the potential impact to our reported financial condition and results of operations of accounting standards that have been recently issued.

## OVERVIEW

### *Our Business*

On June 14, 2012, as described further under the section entitled “*Recent Developments*,” the Company acquired Charming Shoppes, Inc. (“Charming Shoppes”) and its related family of retail brands. Accordingly, the Company now operates, through its wholly owned subsidiaries, the following principal retail brands: **Justice**, **Lane Bryant**, **maurices**, **dressbarn** and **Catherines**. The Company now operates (through its subsidiaries) approximately 3,800 stores throughout the United States, Puerto Rico and Canada, with annual revenues on a pro forma basis of over \$4.5 billion for the fiscal year ended July, 28, 2012, giving effect to the acquisition of Charming Shoppes as of the beginning of such year.

We classify our businesses into five segments following a brand-oriented approach: **Justice**, **Lane Bryant**, **maurices**, **dressbarn** and **Catherines**. The **Justice** segment includes approximately 942 specialty retail and outlet stores, e-commerce operations, and certain licensed franchises in international territories. The **Justice** brand offers fashionable apparel to girls who are ages 7 to 14 in an environment designed to match the energetic lifestyle of tween girls. The **Lane Bryant** segment includes approximately 805 specialty retail and outlet stores, and e-commerce operations. The **Lane Bryant** brand offers fashionable and sophisticated plus-size apparel under multiple private labels to female customers in the 35 to 55 age range. The **maurices** segment includes approximately 832 specialty retail and outlet stores, and e-commerce operations. The **maurices** brand offers up-to-date fashion designed to appeal to the 17 to 34 year-old female, with stores concentrated in small markets (approximately 25,000 to 100,000 people). The **dressbarn** segment includes approximately 827 specialty retail and outlet stores, and e-commerce operations. The **dressbarn** brand primarily attracts female consumers in the mid-30’s to mid-50’s age range and offers moderate-to-better quality career, special occasion and casual fashion to the working woman. The **Catherines** segment includes approximately 422 specialty retail and outlet stores, and e-commerce operations. The **Catherines** brand offers classic apparel and accessories for wear-to-work and casual lifestyles in a full range of plus sizes, generally catering to the female customer 45 years and older.

### *Recent Developments*

In June 2012, the Company acquired Charming Shoppes, which owns and operates multiple retail brands through over 1,800 retail stores and e-commerce operations including: **Lane Bryant**; **Catherines**; **Fashion Bug**; and **Figi's**, in an all cash transaction at \$7.35 per share, for an aggregate purchase price of \$882.1 million (excluding the assumption of debt and transaction costs, and collectively, the "Charming Shoppes Acquisition"). The acquisition was partially funded with \$325 million from new borrowings, including (a) a \$300 million six-year, variable-rate term loan and (b) \$25 million of borrowings under the Company's existing revolving credit facility, which was amended in connection with the transaction. The remainder was funded through available cash and cash equivalents and the liquidation of substantially all of the Company's investment portfolio.

Based on the results of its strategic review of Charming Shoppes's operations, the Company announced, contemporaneously with the closing of the Charming Shoppes Acquisition, its intent to cease operating the acquired **Fashion Bug** business. The **Fashion Bug** business, consisting of approximately 600 retail stores, is expected to be closed down by early in calendar year 2013 through an orderly liquidation of the related net assets.

In addition, the Company also announced, contemporaneously with the closing of the Charming Shoppes Acquisition, its intent to sell the acquired **Figi's** business. The **Figi's** business, which markets food and specialty gift products, is expected to be sold by the one-year anniversary date of the closing of the Charming Shoppes Acquisition.

Given the Company's intent to exit both of those businesses, their financial position and operating results have been classified as discontinued operations within the accompanying consolidated financial statements of the Company.

### *Our Objectives and Risks*

#### *Objectives*

Our core strengths include a portfolio of value-oriented, lifestyle brands serving the female customer at various levels of maturity and sizes, beginning from age 7. This portfolio of brands is well complemented by a strong and experienced management team, a disciplined investment philosophy and a solid balance sheet. Despite the various risks associated with the current global economic environment as further discussed below, we believe our core strengths will allow us to continue to execute our strategy for long-term sustainable growth in revenue, net income and operating cash flow.

We continue to focus on a number of ongoing key initiatives aimed at increasing our profitability and integrating newly acquired businesses, including reducing expenses and improving our comparative store sales trends. These initiatives include, but are not limited to, the following:

### **Integration of Charming Shoppes**

We recently completed our acquisition of Charming Shoppes and are currently performing an operational and strategic assessment of its businesses and existing cost structure for integration purposes. Among other areas, we are evaluating how best to integrate our respective companies' technology platforms, sourcing operations and supply chain operations. As a result of this assessment, we expect to identify a number of cost-reduction opportunities in connection with anticipated operational efficiencies and the streamlining of corporate overhead. Once identified, those actions will begin to be implemented in Fiscal 2013.

### **Store Expansion**

We have been exploring, and will continue to explore, expansion opportunities both within our current market areas and in other regions, including international expansion. During Fiscal 2012, for our legacy family of brands, we opened a net 85 stores, including net openings of 40 stores at **Justice**; net openings of 48 stores at **maurices**; and partially offset by net closings of 3 stores at **dressbarn**. During Fiscal 2013, we currently plan to open approximately 100 net new stores in the aggregate for all our brands.

During Fiscal 2012, our **Justice** brand continued to increase its international presence by opening 10 stores in Canada for a total of 16 stores. **Justice** plans to open an additional 15 stores in Canada during Fiscal 2013. In addition, **maurices** expanded into Canada during Fiscal 2012 by opening 6 stores, with plans to open an additional 15 stores in Fiscal 2013.

## **E-Commerce**

Over the past couple of years, the Company has focused on better developing its e-commerce channel across all brands. Excluding the newly acquired businesses of Charming Shoppes, total e-commerce revenues amounted to approximately \$160 million during Fiscal 2012, an increase of approximately 54% over the prior year period. We continue to develop our e-commerce platform and believe this will be an ongoing source of sales growth in future periods for both our legacy family of brands and those of the newly acquired Charming Shoppes.

## **Cost-Savings Initiatives**

Over the past couple of years, we have centralized certain of our distribution center operations, our information technology operations, and our payroll processing operations. In addition, our ongoing project to consolidate certain of our financial systems and processes across our legacy family of brands, including a common general ledger and consolidations platform, is scheduled to be completed in the second quarter of Fiscal 2013. We expect to continue to leverage our shared resource centers among brands, particularly with regards to the integration of Charming Shoppes. We believe these efforts will continue to lead to increased cost savings and efficiencies in future periods.

## *Risks*

There are trends and other factors, including those described below, which we face as a women's and girls' specialty apparel retailer that could have a material impact on our audited consolidated financial statements. For a detailed discussion of significant risk factors that have the potential to cause our actual results to differ materially from our expectations, see Part I, Item 1A "Risk Factors" of the Fiscal 2012 10-K.

*General Economic Conditions.* Our performance is subject to macroeconomic conditions and their impact on levels of consumer spending. Some of the factors negatively impacting discretionary consumer spending include general economic conditions, wages and high unemployment, high consumer debt, reductions in net worth based on severe market declines (such as in residential real estate markets), increased taxation, higher fuel, energy and other prices, increasing interest rates, and low consumer confidence. In addition, any significant volatility in our financial markets, as has been experienced in the past, could also negatively impact the levels of future discretionary consumer spending. While the U.S. and certain other international economies have improved since the global financial crisis commenced in Fall 2008, a prolonged economic downturn and slow recovery, including high rates of unemployment, rising commodity prices and declining real estate market values, could have a material effect on our business, financial condition and results of operations.

*Integration of Charming Shoppes.* The success of the Charming Shoppes Acquisition will depend on our ability to manage both operations, to realize opportunities for revenue growth, and to eliminate redundant and excess costs. Achieving the anticipated benefits of integrating Charming Shoppes may present a number of significant risks and

uncertainties.

*Weather Conditions.* Weather conditions can affect our net sales because inclement weather may discourage travel or require temporary store closures, thereby reducing customer traffic. Unseasonably warmer weather during typically colder months or unseasonably colder weather during typically warmer months can also affect the seasonal composition and demand for our merchandise.

*Price Increases.* The raw materials used to manufacture our products, in particular cotton, and our transportation and contract manufacturing labor costs, are subject to availability constraints and price volatility. We have recently seen an increase in such costs, although cotton prices have begun to moderate. In response to these price increases, we have moderately increased merchandise prices on certain items in each of our brands and may, in the future, need to further increase merchandise prices in order to maintain our merchandise margins. Consequently, higher product costs could have a negative effect on our gross profit margin and increased selling prices could have a negative effect on our sales volume.

*Seasonality of Business.* Our business is typically affected by seasonal sales trends primarily resulting from the timing of holiday and back-to-school shopping periods. In particular, **Justice** sales and operating profits tend to be significantly higher during the fall season which occurs during the first and second quarters of our fiscal year, as this includes the back-to-school period and the holiday selling period which is focused on gift-giving merchandise. The **dressbarn** and **maurices** brands have historically experienced lower earnings in the second fiscal quarter ending in January than during the three other fiscal quarters, reflecting the intense promotional environment that generally has characterized the holiday shopping season in recent years. The newly acquired **Lane Bryant** and **Catherines** brands typically experience peak sales during the Easter, Memorial Day and December holiday seasons. In addition, our operating results and cash flows may fluctuate materially in any quarterly period depending on, among other things, increases or decreases in comparable store sales, adverse weather conditions, shifts in the timing of certain holidays and changes in merchandise mix.



*Competition.* The retail apparel industry is highly competitive and fragmented, with numerous competitors, including department stores, off-price retailers, specialty stores, discount stores, mass merchandisers and Internet-based retailers, many of which have substantially greater financial, marketing and other resources than us. Many of our competitors are able to engage in aggressive promotions, reducing their selling prices. Some of our competitors include Walmart, Macy's, JCPenney, Kohl's, Old Navy, Aeropostale, Target and Sears. Other competitors may move into the markets that we serve, particularly in the plus-size women's apparel market where we have a high concentration of sales. Our business is vulnerable to demand and pricing shifts, and to changes in customer tastes and preferences. If we fail to compete successfully, we could face lower net sales and may need to offer greater discounts to our customers, which could result in decreased profitability. We believe that we have established and reinforced our image as a source of fashion and value by focusing on our target customers, and by offering superior customer service and convenience.

*Customer Tastes and Fashion Trends.* Customer tastes and fashion trends are volatile and can change rapidly. Our success depends in part on our ability to effectively predict and respond to changing fashion trends and consumer demands, and to translate market trends into appropriate, saleable product offerings. If we are unable to successfully predict or respond to changing styles or trends and misjudge the market for our products or any new product lines, our sales will be lower and we may be faced with a substantial amount of unsold inventory. In response, we may be forced to rely on additional markdowns or promotional sales to dispose of excess or slow-moving inventory, which may have a material adverse effect on our financial condition or results of operations.

### *Basis of Presentation*

#### *Discontinued Operations*

As discussed more fully under the section entitled "*Recent Developments*," the newly acquired businesses of **Fashion Bug** and **Figi's** have been presented as discontinued operations within the accompanying consolidated financial statements of the Company.

#### *Common Stock Split*

On April 3, 2012, the Company effected a two-for-one common stock split in the form of a 100% stock dividend. All common share and per common share data, except par value per share, presented in MD&A and in the consolidated financial statements has been adjusted to reflect the stock split. See Note 2 to the accompanying consolidated financial statements for further discussion of the Company's stock split and the effect of this change.

*Segment Information Reclassification*

Historically, the Company was a single-brand retailer operating under the name of **dressbarn**. As such, all corporate overhead costs were reported historically within the **dressbarn** operating segment. As the Company's legal entity structure evolved with the acquisitions of the **maurices** brand in the fiscal year ended on July 30, 2005 ("Fiscal 2005") and the **Justice** brand in Fiscal 2010, the Company allocated approximately \$2 million of corporate overhead costs annually to each of those operating segments from the **dressbarn** operating segment. The remainder of the corporate overhead costs continued to be reported primarily within the **dressbarn** operating segment.

In January 2011, the Company completed an internal corporate reorganization and established a new holding company, named Ascena Retail Group, Inc., to own the interests of each of the **dressbarn**, **maurices**, and **Justice** brands through wholly owned subsidiaries. In connection therewith, beginning in Fiscal 2012, the Company implemented a new methodology to allocate corporate overhead costs to each of its operating segments on a reasonable basis.

In order to conform to this new cost allocation methodology, the Company has recasted historically reported segment operating results in order to enhance the comparability of its segmental operating performance. There have been no changes in total net sales, total operating income or total depreciation and amortization expense as a result of this change. See Note 20 to the accompanying consolidated financial statements for further discussion of the Company's segment information and the effect of this change.

*Occupancy, Distribution and Buying Costs*

Historically, the Company included occupancy, distribution and buying costs within cost of goods sold on the face of its statement of operations. However, in the fourth quarter of Fiscal 2012, in connection with conforming the financial presentation of Charming Shoppes, the Company decided to present each of the aggregate of occupancy, distribution and buying costs and gross margin separately on the face of its statement of operations. In addition, certain costs, such as store utility costs, were reclassified from selling, general and administrative expenses to occupancy, distribution and buying costs. Financial information for all prior periods has been reclassified in order to conform to the current period's presentation. There have been no changes in historical operating income or historical net income for any period as a result of these changes.

### *Other Reclassifications*

Certain other immaterial reclassifications also have been made to the prior period's financial information in order to conform to the current period's presentation.

### *Summary of Financial Performance*

#### *Operating Results*

In Fiscal 2012, we reported net sales of \$3,353.3 million, income from continuing operations of \$171.8 million and net income from continuing operations per diluted share of \$1.08. This compares to net sales of \$2,914.0 million, income from continuing operations of \$170.5 million and net income from continuing operations per diluted share of \$1.05 in Fiscal 2011. Including a \$9.6 million loss in Fiscal 2012 on the discontinued operations of **Fashion Bug** and **Figi's**, net income was \$162.2 million and net income per diluted share was \$1.02 in Fiscal 2012.

Our operating performance for Fiscal 2012 was positively affected by a 15.1% increase in net sales, consisting of 10% organic growth from our legacy family of brands and 5% growth from the Charming Shoppes Acquisition. The increase in net sales from our legacy family of brands was driven by both our comparable store sales and new store growth, as well as strong growth in e-commerce sales. While our gross margin rate declined 70 basis points to 56.0%, this was mainly due to the effect of the Charming Shoppes Acquisition, which included an unfavorable, non-cash purchase accounting adjustment of approximately \$13 million for Fiscal 2012 associated with the write-up of Charming Shoppes's inventory to fair market value. The gross margin rate for our legacy family of brands declined only 10 basis points to 56.6% due largely to lower margins at **dressbarn** and **maurices** relating to increased markdowns.

Operating income increased \$2.8 million, consisting of a \$42.3 million increase from our legacy family of brands and a \$39.5 million decrease relating to the Charming Shoppes Acquisition. The operating loss from Charming Shoppes reflected \$25.4 million of acquisition-related integration and restructuring costs and the approximate \$13.0 million non-cash inventory expense mentioned above. In turn, the increased operating income from our legacy family of brands primarily reflected the flow-through of margin on the higher sales volume, offset in part by increased operating costs.

The provision for income taxes from continuing operations decreased by \$6.7 million to \$107.2 million. The effective tax rate decreased 160 basis points, to 38.4% for Fiscal 2012, from 40% for Fiscal 2011. The decrease was primarily

the result of the reversal of certain liabilities for uncertain tax positions in Fiscal 2012.

Income from continuing operations increased \$1.3 million to \$171.8 million as the increase in operating income and lower tax provision described above were offset, in part, by \$14.0 million of one-time, acquisition-related costs relating to the Charming Shoppes Acquisition. Net income from continuing operations per diluted share increased by \$0.03, or 2.9%, to \$1.08 per share for Fiscal 2012 from \$1.05 per share for Fiscal 2011. The increase in diluted earnings per share results was primarily due to the higher level of net income and a reduction in the weighted average diluted common shares outstanding relating to our common stock repurchase program.

#### *Financial Condition and Liquidity*

Our financial position reflects the overall relative strength of our business results, along with the financial effects of the Charming Shoppes Acquisition. We ended Fiscal 2012 in a net debt position (total cash and cash equivalents, plus short-term and non-current investments less total debt) of \$157.7 million, compared to a \$436.1 million of net cash and investments as of the end of Fiscal 2011.

The change in our financial position was primarily due to the use of cash and borrowings to fund the Charming Shoppes Acquisition, our treasury stock repurchases and capital expenditures, partially offset by our cash flows generated from operations. Our equity increased to \$1.341 billion as of July 28, 2012, compared to \$1.158 billion as of July 30, 2011, primarily due to our net income during Fiscal 2012.

We generated \$361.5 million of cash from operations during Fiscal 2012, compared to \$280.8 million during Fiscal 2011. During Fiscal 2012, a significant portion of our available cash was used to fund the Charming Shoppes Acquisition, to support our common stock repurchase program and to reinvest in our business through capital spending. In particular, we used \$37.2 million to repurchase 2.7 million shares of common stock. We also used \$150.4 million for capital expenditures primarily associated with our retail store expansion and investments in our facilities and technological infrastructure.

*Transactions Affecting Comparability of Results of Operations and Financial Condition*

The comparability of the Company's operating results for the three fiscal years presented herein has been affected by certain transactions, including:

The Charming Shoppes Acquisition that closed on June 14, 2012, as described in Note 5 to the accompanying consolidated financial statements;

The Tween Brands Merger that occurred in November of Fiscal 2010, as defined and described in Note 5 to the accompanying consolidated financial statements; and

Certain acquisition-related, integration and restructuring costs, and certain pretax charges related to extinguishments of debt.

A summary of the effect of certain of these items on pretax income for each applicable fiscal year presented is noted below (references to "Notes" are to the notes to the accompanying audited consolidated financial statements):

	Fiscal Years Ended		
	July 28, 2012	July 30, 2011	July 31, 2010
	(millions)		
Acquisition-related, integration and restructuring costs (see Note 5) <sup>(a)</sup>	\$(25.4)	\$ (12.3 )	\$ (7.4 )
Acquisition-related costs (see Note 5)	(14.0)	—	—
Loss on extinguishment of debt (see Note 14)	—	(4.0 )	(5.8 )
Total	\$(39.4)	\$ (16.3 )	\$ (13.2 )

<sup>(a)</sup> Acquisition-related, integration and restructuring costs are classified within SG&A expenses in the accompanying consolidated statement of operations.

The comparability of the Company's operating results has also been affected by the inclusion of a 53<sup>rd</sup> week in Fiscal 2010, which resulted in incremental revenues of approximately \$56 million in Fiscal 2010.

The following discussion of results of operations highlights, as necessary, the significant changes in operating results arising from these items and transactions. However, unusual items or transactions may occur in any period. Accordingly, investors and other financial statement users individually should consider the types of events and

transactions that have affected operating trends.

## RESULTS OF OPERATIONS

Our segment reporting structure reflects a brand-focused approach, designed to optimize the operational coordination and resource allocation of our businesses across multiple functional areas, including specialty retail, e-commerce and licensing. The five reportable segments described below represent our brand-based activities for which separate financial information is available, and which is utilized on a regular basis by our executive team to evaluate performance and allocate resources. In identifying our reportable segments, we consider economic characteristics, as well as products, customers, sales growth potential and long-term profitability. As such, we report our operations in five reportable segments as follows:

- **Justice segment** – consists of the specialty retail, outlet, e-commerce and licensing operations of the **Justice** brand.
- **Lane Bryant segment** – consists of the specialty retail, outlet and e-commerce operations of the **Lane Bryant** brand.
- **maurices segment** – consists of the specialty retail, outlet and e-commerce operations of the **maurices** brand.
- **dressbarn segment** – consists of the specialty retail, outlet and e-commerce operations of the **dressbarn** brand.
- **Catherines segment** - consists of the specialty retail, outlet and e-commerce operations of the **Catherines** brand.

*Fiscal 2012 Compared to Fiscal 2011*

The following table summarizes our results of operations and expresses the percentage relationship to net sales of certain financial statement captions:

	Fiscal Years Ended		\$	%	
	July 28, 2012	July 30, 2011			
	(millions, except per share data)				
Net sales	\$ 3,353.3	\$ 2,914.0	\$439.3	15.1	%
Cost of goods sold	(1,474.7 )	(1,260.8 )	(213.9)	17.0	%
Cost of goods sold as % of net sales	44.0 %	43.3 %			
Gross margin	1,878.6	1,653.2	225.4	13.6	%
Gross margin as a % of net sales	56.0 %	56.7 %			
Other costs and expenses:					
Occupancy, distribution, and buying costs	(542.3 )	(483.4 )	(58.9 )	12.2	%
Occupancy, distribution and buying costs as % of net sales	16.2 %	16.6 %			
Selling, general and administrative expenses	(936.3 )	(790.2 )	(146.1)	18.5	%
SG&A as % of net sales	27.9 %	27.1 %			
Depreciation and amortization expense	(107.4 )	(89.8 )	(17.6 )	19.6	%
Total other costs and expenses	(1,586.0 )	(1,363.4 )	(222.6)	16.3	%
Operating income	292.6	289.8	2.8	1.0	%
Operating income as % of net sales	8.7 %	9.9 %			
Interest expense	(4.3 )	(2.5 )	(1.8 )	72.0	%
Interest and other income, net	4.7	1.1	3.6	327.3	%
Acquisition-related costs	(14.0 )	—	(14.0 )	NM	
Loss on extinguishment of debt	—	(4.0 )	4.0	(100.0 )	%
Income from continuing operations before provision for income taxes	279.0	284.4	(5.4 )	(1.9 )	%
Provision for income taxes from continuing operations	(107.2 )	(113.9 )	6.7	(5.9 )	%
<i>Effective tax rate<sup>(a)</sup></i>	38.4 %	40.0 %			
Income from continuing operations	171.8	170.5	1.3	0.8	%
Loss from discontinued operations, net of taxes <sup>(b)</sup>	(9.6 )	—	(9.6 )	NM	
Net Income	\$ 162.2	\$ 170.5	\$(8.3 )	(4.9 )	%
Net income (loss) per common share - basic:					
Continuing operations	\$ 1.12	\$ 1.09	\$0.03	2.8	%
Discontinued operations	(0.06 )	—	(0.06 )	NM	
Total net income per basic common share	\$ 1.06	\$ 1.09	\$(0.03 )	(2.8 )	%

Net income (loss) per common share - diluted:					
Continuing operations	\$ 1.08		\$ 1.05	\$0.03	2.9 %
Discontinued operations	(0.06 )	)	—	(0.06 )	NM
Total net income per diluted common share	\$ 1.02		\$ 1.05	\$(0.03 )	(2.9 )%

(a) Effective tax rate is calculated by dividing the provision for income taxes by income from continuing operations before provision for income taxes.

(b) Loss from discontinued operations is presented net of a \$5.1 million tax benefit for the year ended July 28, 2012.

(NM) Not Meaningful

*Net Sales.* Net sales increased by \$439.3 million, or 15.1%, to \$3,353.3 million in Fiscal 2012 from \$2,914.0 million in Fiscal 2011. The increase in net sales consisted of 10% organic growth from our legacy family of brands and 5% from the Charming Shoppes Acquisition. The increase in net sales from our legacy family of brands was driven by both our comparable store sales growth and new store growth, as well as strong growth in e-commerce sales. On a consolidated basis, comparable store sales increased 5% during Fiscal 2012. Our brand sales increases were as follows: \$156.7 million at Justice, \$119.7 million at Lane Bryant, \$76.4 million at maurices, \$50.1 million at dressbarn, and \$36.4 million at Catherines.



Net sales and comparable store sales data for our five business segments is presented below.

	Fiscal Years Ended		\$ Change (millions)	% Change	Comparable Store Sales <sup>(a)</sup>	
	July 28, 2012 (millions)	July 30, 2011 (millions)				
Net sales:						
Justice	\$1,306.7	\$1,150.0	\$156.7	13.6 %	8	%
Lane Bryant	119.7	—	119.7	NM	3	%
maurices	852.9	776.5	76.4	9.8 %	2	%
dressbarn	1,037.6	987.5	50.1	5.1 %	3	%
Catherines	36.4	—	36.4	NM	11	%
Total Net Sales	\$3,353.3	\$2,914.0	\$439.3	15.1 %	5	%

Comparable store sales generally refers to the growth of sales in only stores open in both the current period and comparative period in the prior year (including stores relocated within the same shopping center and stores with minor square footage additions). The determination of which stores are included in the comparable store sales calculation normally changes at the beginning of each fiscal year, except for stores that close during the fiscal year, which are excluded from comparable store sales beginning with the fiscal month the store actually closes.

However, for acquired stores, such as in the case of Lane Bryant and Catherines, comparable store sales metrics for the initial first year of acquisition reflects sales from the acquisition date through the end of the fiscal period for all stores that were open in both that period and the comparable period in the prior year.

<sup>(NM)</sup> Not Meaningful

**Justice net sales.** The net increase primarily reflects:

- an increase of \$82.8 million, or 8%, in comparable store sales during Fiscal 2012;
- a \$40.0 million increase in non-comparable stores sales, primarily driven by an increase related to 40 net new store openings in Fiscal 2012,
- a \$21.1 million increase in revenues from e-commerce operations;
- a \$7.5 million increase in revenues from gift card breakage; and
- a \$5.3 million increase in wholesale, licensing operations, and other revenues.

**Lane Bryant net sales.** The net increase reflects the operation of 805 stores for a partial period in the current year, from the acquisition date of June 14, 2012, which resulted in a \$119.7 million increase net sales during Fiscal 2012. Comparable store sales for the partial period in the current year was 3%.

*maurices net sales.* The net increase primarily reflects:

- an increase of \$11.2 million, or 2%, in comparable store sales during Fiscal 2012;
- a \$45.0 million increase in non-comparable stores sales, primarily driven by an increase related to 48 net new store openings in Fiscal 2012; and
- a \$20.2 million increase in revenues from e-commerce operations in Fiscal 2012.

*dressbarn net sales.* The net increase primarily reflects:

- an increase of \$31.9 million, or 3%, in comparable store sales during Fiscal 2012;
- a \$3.7 million increase in non-comparable stores sales, primarily driven by 23 store openings in Fiscal 2012. The positive effect of the new store openings was partially offset by 26 stores closing during Fiscal 2012; and
- a \$14.5 million increase in revenues from e-commerce operations.

*Catherines net sales.* The net increase reflects the operation of 422 stores for a partial period in the current year, from the acquisition date of June 14, 2012, which resulted in a \$36.4 million increase net sales during Fiscal 2012. Comparable store sales for the partial period in the current year was 11%.

*Gross Margin.* Gross margin, which represents the difference between net sales and cost of goods sold, expressed as a percentage of net sales, decreased by 70 basis points to 56.0% in Fiscal 2012 from 56.7% in Fiscal 2011. While our gross margin rate declined 70 basis points to 56.0%, this was mainly due to the effect of the Charming Shoppes Acquisition, which included an unfavorable, non-cash purchase accounting adjustment of approximately \$13 million for Fiscal 2012 associated with the write-up of Charming Shoppes's inventory to fair market value. The gross margin rate for our legacy family of brands declined only 10 basis points to 56.6% due largely to lower margins at **dressbarn** and **maurices** relating to increased markdowns.

Gross margin as a percentage of net sales is dependent upon a variety of factors, including changes in the relative sales mix among brands, changes in the mix of products sold, the timing and level of promotional activities, and fluctuations in material costs. These factors, among others, may cause cost of goods sold as a percentage of net revenues to fluctuate from year to year.

*Occupancy, Distribution, and Buying costs.* Occupancy, distribution and buying costs consist of store occupancy and utility costs (excluding depreciation), out-bound freight (including costs to ship merchandise between our distribution centers and our retail stores), and all costs associated with the buying and distribution functions.

Occupancy, distribution and buying costs increased by \$58.9 million, or 12.2%, to \$542.3 million in Fiscal 2012 from \$483.4 million in Fiscal 2011. Occupancy, distribution and buying costs as a percentage of net sales decreased by 40 basis points to 16.2% in Fiscal 2012 from 16.6% in Fiscal 2011. Occupancy, distribution and buying costs increased in Fiscal 2012 primarily due to new store openings and increases relating to the Charming Shoppes Acquisition. Occupancy, distribution and buying costs were levered during the period mainly due to the increase in net sales.

*Selling, General and Administrative ("SG&A") Expenses.* SG&A expenses consist of compensation and benefit-related costs for sales and store operations personnel, administrative personnel and other employees not associated with the functions described above under cost of goods sold. SG&A expenses also include advertising and marketing costs, information technology and communication costs, supplies for our stores and administrative facilities, insurance costs, legal costs and costs related to other administrative services.

SG&A expenses increased by \$146.1 million, or 18.5%, to \$936.3 million in Fiscal 2012 from \$790.2 million in Fiscal 2011. SG&A expenses as a percentage of net sales increased by 80 basis points to 27.9% in Fiscal 2012 from 27.1% in Fiscal 2011. The increase in SG&A expenses was mainly due to increases relating to the Charming Shoppes Acquisition, as well as increases at our legacy family of brands relating to (i) store payroll-related costs and other store expenses, which resulted from the higher net sales growth and store unit growth, (ii) increased incentive compensation costs related to the better than planned earnings results, (iii) increased third-party administrative expenses related to e-commerce growth, (iv) increased marketing costs, (v) higher costs due to new business initiatives, (vi) \$25.4 million of acquisition-related, integration and restructuring costs, and (vii) a \$5.4 million one-time executive contractual obligation incurred during the first quarter of Fiscal 2012.

*Depreciation and Amortization Expense.* Depreciation and amortization expense increased by \$17.6 million, or 19.6%, to \$107.4 million in Fiscal 2012 from \$89.8 million in Fiscal 2011. The increase was primarily due to an increase in capital expenditures, which resulted, in part, from the net opening of 81 stores during Fiscal 2012. Also contributing to the increase was the inclusion of Charming Shoppes from the acquisition date of June 14, 2012, which contributed \$6.0 million of incremental depreciation and amortization expense during Fiscal 2012.

*Operating Income.* Operating income increased by \$2.8 million, or 1.0%, to \$292.6 million in Fiscal 2012 from \$289.8 million in Fiscal 2011. Operating income as a percentage of net sales decreased 120 basis points, to 8.7% in Fiscal 2012 from 9.9% in Fiscal 2011. The increase in operating income consisted of a \$42.3 million increase from our legacy family of brands and a \$39.5 million decrease relating to the Charming Shoppes Acquisition. The operating losses from Charming Shoppes reflected \$25.4 million of acquisition-related integration and restructuring costs and the approximate \$13.0 million non-cash inventory expense mentioned above. In turn, the increased operating income from our legacy family of brands primarily reflected the flow-through of margin on the higher sales volume, offset in part by increased operating costs.

Operating income data for our five business segments is presented below.

	Fiscal Years Ended		\$ Change	% Change	
	July 28, 2012	July 30, 2011			
Operating income (loss):					
Justice	\$ 172.5	\$ 129.3	\$43.2	33.4	%
Lane Bryant	(10.1 )	—	(10.1)	NM	
maurices	102.7	104.5	(1.8 )	(1.7	)%
dressbarn	56.9	56.0	0.9	1.6	%
Catherines	(4.0 )	—	(4.0 )	NM	
Subtotal	318.0	289.8	28.2	9.7	%
Less unallocated acquisition-related, integration and restructuring costs	(25.4 )	—	(25.4)	NM	
Total operating income	\$ 292.6	\$ 289.8	\$ 2.8	1.0	%

(NM) Not Meaningful

**Justice operating income** increased by approximately \$43.2 million primarily as a result of an increase in sales and gross margin rates and the leveraging of occupancy, distribution and buying costs, offset in part by an increase in SG&A expenses. The higher gross margin rate benefited from selected price increases and merchandise mix, offset in part by higher planned markdowns. Occupancy, distribution and buying costs increased largely due to store growth, but had increased leverage due to the higher sales volume. The increase in SG&A expenses during Fiscal 2012 was due to a number of factors including (i) an increase in store payroll-related costs and other store expenses, relating to the overall net sales increases (ii) increased incentive compensation costs related to the better than planned earnings results, (iii) increased third-party administrative expenses related to e-commerce growth, (iv) increased marketing costs, (v) and a \$5.4 million one-time, executive contractual obligation cost incurred during the first quarter of Fiscal 2012.

**Lane Bryant operating loss.** The net operating loss of \$10.1 million primarily reflects an unfavorable, one-time non-cash purchase accounting adjustment of approximately \$10 million associated with the write-up of inventory to fair market value and the operation of 805 stores for a partial period in the current year, from the acquisition date of June 14, 2012.

**maurices operating income** decreased by approximately \$1.8 million as the flow through of increased margin on the higher sales volume (but at a lower margin rate) was more than offset by higher occupancy, distribution and buying costs and an increase in SG&A expenses. The lower gross margin rate was mainly attributable to higher markdowns.

The de-leveraging of occupancy, distribution and buying costs was mainly a result of new store growth. The increase in SG&A expenses during Fiscal 2012 was primarily due to store payroll-related costs and other store expenses, relating to the overall net sales increases, increased third-party administrative expenses related to e-commerce growth, higher marketing costs and a one-time, litigation-related charge.

*dressbarn operating income* increased by approximately \$0.9 million. The lower gross margin rate was mainly attributable to higher markdowns. The leveraging of buying and occupancy costs was mainly attributable to the higher net sales. The increase in SG&A expenses during Fiscal 2012 was mainly due to an increase in store payroll-related costs and other store expenses, relating to the overall net sales increases, and increased third-party administrative expenses related to e-commerce growth, which were partially offset by a \$6.9 million gain on the sale of the Suffern, New York building.

*Catherines operating loss.* The net operating loss of \$4.0 million primarily reflects an unfavorable, one-time non-cash purchase accounting adjustment of approximately \$3 million associated with the write-up of inventory to fair market value and the operation of 422 stores for a partial period in the current year, from the acquisition date of June 14, 2012.

*Unallocated operating income.* The unallocated expenses of \$25.4 million represent acquisition-related, integration and restructuring costs incurred during the period related to the Charming Shoppes Acquisition.

*Interest Expense.* Interest expense increased by \$1.8 million, or 72%, to \$4.3 million in Fiscal 2012 from \$2.5 million in Fiscal 2011. The increase was primarily the result of new borrowings used to partially fund the Charming Shoppes Acquisition.

*Interest and Other Income, Net.* Interest and other income, net increased by \$3.6 million to \$4.7 million in Fiscal 2012 from \$1.1 million in Fiscal 2011. The increase income was mainly due to the absence of a \$2.5 million pretax loss on the sale of an investment recognized in Fiscal 2011. Partially offsetting the increased income was lower interest income in Fiscal 2012, as average balances of cash and investments decreased during the period as a result of the Charming Shoppes Acquisition.

*Acquisition-related costs.* Acquisition-related costs were \$14.0 million for Fiscal 2012. These costs were incurred in connection with the Charming Shoppes Acquisition, and include legal, consulting and investment banking-related costs that were direct, incremental costs of the acquisition.

*Loss on Extinguishment of Debt.* During Fiscal 2011, the Company prepaid the mortgage on its Suffern, New York facility, resulting in a \$4.0 million pretax loss on the extinguishment of debt. No such loss was recognized in Fiscal 2012.

*Provision for Income Taxes.* The provision for income taxes represents federal, foreign, state and local income taxes. The provision for income taxes from continuing operations decreased by \$6.7 million, or 5.9%, to \$107.2 million in Fiscal 2012 from \$113.9 million in Fiscal 2011. The decrease in provision for income taxes was primarily a result of lower pretax income in Fiscal 2012 and a lower effective income tax rate. The reported effective tax rate decreased 160 basis points, to 38.4% in Fiscal 2012 from 40.0% in Fiscal 2011. The lower effective tax rate was primarily the result of the reversal of certain liabilities for uncertain tax positions in Fiscal 2012.

*Income from Continuing Operations.* Income from continuing operations increased by \$1.3 million, or 0.8%, to \$171.8 million in Fiscal 2012 from \$170.5 million in Fiscal 2011. The increase was primarily due to the increase in operating income and lower tax provision described above, which were offset, in part, by \$14.0 million of one-time, acquisition-related costs relating to the Charming Shoppes Acquisition.

*Loss from Discontinued Operations, net of taxes.* Loss from discontinued operations, net of taxes amounted to \$9.6 million and represents the after-tax losses of both the Fashion Bug and Figi's businesses, which were acquired in the Charming Shoppes Acquisition.

*Net Income.* Net income includes income from continuing operations, net of losses from discontinued operations. Net income decreased by \$8.3 million, or 4.9%, to \$162.2 million in Fiscal 2012 from \$170.5 million in Fiscal 2011. The decrease was primarily due to a \$9.6 million loss from discontinued operation, net of taxes.

*Net Income from Continuing Operations Per Diluted Common Share.* Net income from continuing operations per diluted share increased by \$0.03, or 2.9%, to \$1.08 per share in Fiscal 2012 from \$1.05 per share in Fiscal 2011. The increase in diluted per share results was due to the higher level of income from continuing operations, as previously discussed. Weighted-average diluted common shares outstanding decreased to 159.4 million shares in Fiscal 2012 from 161.8 million shares Fiscal 2011, which complemented the positive effect of the higher level of net income.

*Net Income Diluted Common Share.* Net income per diluted common share decreased by \$0.03, or 2.9%, to \$1.02 per share in Fiscal 2012 from \$1.05 per share in Fiscal 2011. The decrease in diluted per share results was primarily due to the inclusion of a \$0.06 loss on discontinued operations per diluted share.



*Fiscal 2011 Compared to Fiscal 2010*

The following table summarizes our results of operations and expresses the percentage relationship to net sales of certain financial statement captions:

	Fiscal Years Ended		\$ Change	% Change	
	July 30, 2011	July 31, 2010			
	(millions, except per share data)				
Net sales	\$ 2,914.0	\$ 2,374.6	\$ 539.4	22.7	%
Cost of goods sold	(1,260.8 )	(1,036.7 )	(224.1)	21.6	%
Cost of goods sold as % of net sales	43.3 %	43.7 %			
Gross margin	1,653.2	1,337.9	315.3	23.6	%
Gross margin as a % of net sales	56.7 %	56.3 %			
Other costs and expenses:					
Occupancy, distribution, and buying costs	(483.4 )	(398.5 )	(84.9 )	21.3	%
Occupancy, distribution and buying costs as % of net sales	16.6 %	16.8 %			
Selling, general and administrative expenses	(790.2 )	(650.3 )	(139.9)	21.5	%
SG&A as % of net sales	27.1 %	27.4 %			
Depreciation and amortization expense	(89.8 )	(71.6 )	(18.2 )	25.4	%
Total other costs and expenses	(1,363.4 )	(1,120.4 )	(243.0)	21.7	%
Operating income	289.8	217.5	72.3	33.2	%
Operating income as % of net sales	9.9 %	9.2 %			
Interest expense	(2.5 )	(6.6 )	4.1	(62.1 )	%
Interest and other income, net	1.1	4.3	(3.2 )	(74.4 )	%
Loss on extinguishment of debt	(4.0 )	(5.8 )	1.8	(31.0 )	%
Income from continuing operations before provision for income taxes	284.4	209.4	75.0	35.8	%
Provision for income taxes	(113.9 )	(76.0 )	(37.9 )	49.9	%
<i>Effective tax rate</i> <sup>(a)</sup>	40.0 %	36.3 %			
Net income	\$ 170.5	\$ 133.4	\$ 37.1	27.8	%
Net income per common share from continuing operations:					
Basic	\$ 1.09	\$ 0.92	\$ 0.17	18.5	%
Diluted	\$ 1.05	\$ 0.87	\$ 0.18	20.7	%

(a) Effective tax rate is calculated by dividing the provision for income taxes by income before provision for income taxes.

*Net Sales.* Net sales increased by \$539.4 million, or 22.7%, to \$2,914.0 million in Fiscal 2011 from \$2,374.6 million in Fiscal 2010. The increase was primarily due to the inclusion of Justice for the full-year period compared to a partial period in the prior year, which only included sales from the merger date of November 25, 2009. Justice sales increased by \$438.1 million in Fiscal 2011. Also contributing to the higher sales levels in Fiscal 2011 were increases of \$95.8 million at maurices and \$5.5 million at dressbarn. On a consolidated basis, comparable store sales increased 6% during Fiscal 2011. The sales growth in Fiscal 2011 was muted due to the inclusion of approximately \$56 million of sales in Fiscal 2010 due to an extra week in the Company's fiscal year.

Net sales and comparable store sales data for our three business segments is presented below.

	Fiscal Years Ended		\$ Change (millions)	% Change	<b>Comparable Store Sales</b> <sup>(a)</sup>		
	July 30, 2011 (millions)	July 31, 2010 (millions)					
Net sales:							
Justice	\$1,150.0	\$711.9	\$438.1	61.5	%	8	%
maurices	776.5	680.7	95.8	14.1	%	10	%
dressbarn	987.5	982.0	5.5	0.6	%	2	%
Total net sales	\$2,914.0	\$2,374.6	\$539.4	22.7	%	6	%

Comparable store sales generally refers to the growth of sales in only stores open in both the current period and comparative period in the prior year (including stores relocated within the same shopping center and stores with minor square footage additions). The determination of which stores are included in the comparable store sales calculation normally changes at the beginning of each fiscal year, except for stores that close during the fiscal year, which are excluded from comparable store sales beginning with the fiscal month the store actually closes. However, for acquired stores, such as in the case of Lane Bryant and Catherines, comparable store sales metrics for the initial first year of acquisition reflects sales from the acquisition date through the end of the fiscal period for all stores that were open in both that period and the comparable period in the prior year.

**Justice net sales.** The net increase primarily reflects:

- the operations of **Justice** for the full-year in Fiscal 2011 and only a partial period in the prior year, which resulted in a \$322.6 million increase in net sales during Fiscal 2011;
- an increase of \$86.8 million, or 8%, in comparable store sales during Fiscal 2011;
- a \$20.8 million increase in non-comparable stores sales driven by an increase related to 15 net new store openings in Fiscal 2011, as well as an increase in third-party sales;
- an increase of \$23.6 million in revenues from its e-commerce operations and a \$9.9 million increase in wholesale and licensing operations in Fiscal 2011; offset by
- a \$25.6 million decrease in net sales in Fiscal 2011, due to the inclusion of the 53<sup>rd</sup> week of sales in Fiscal 2010.

**maurices net sales.** The net increase primarily reflects:

- an increase of \$60.9 million, or 10%, in comparable store sales during Fiscal 2011;
- a \$34.3 million increase in non-comparable stores sales driven, in part, by an increase related to 27 net new store openings in Fiscal 2011;

- an increase of \$14.7 million in revenues from e-commerce operations in Fiscal 2011; offset by
- a \$14.1 million decrease in net sales in Fiscal 2011, due to the inclusion of the 53<sup>rd</sup> week of sales in Fiscal 2010.

*dressbarn net sales.* The net increase primarily reflects:

- an increase of \$14.3 million, or 2%, in comparable store sales during Fiscal 2011;
- an increase of \$10.2 million in revenues from e-commerce operations, which commenced in Fiscal 2011; offset by
- a \$2.7 million decrease in non-comparable stores sales, primarily driven by a decrease related to 3 net store closings in Fiscal 2011; and
- a \$16.3 million decrease in net sales in Fiscal 2011, due to the inclusion of the 53<sup>rd</sup> week of sales in Fiscal 2010.

*Gross Margin.* Gross Margin, which represents the difference between net sales and cost of goods sold, expressed as a percentage of net sales, increased by 40 basis points to 56.7% in Fiscal 2011 from 56.3% in Fiscal 2010. The increase was primarily due to higher merchandise margins resulting from sales of merchandise with selected price increases.

Gross margin as a percentage of net sales is dependent upon a variety of factors, including changes in the relative sales mix among brands, changes in the mix of products sold, the timing and level of promotional activities, and fluctuations in material costs. These factors, among others, may cause cost of goods sold as a percentage of net revenues to fluctuate from year to year.

*Occupancy, Distribution, and Buying costs.* Occupancy, distribution and buying costs increased by \$84.9 million, or 21.3%, to \$483.4 million in Fiscal 2011 from \$398.5 million in Fiscal 2010. Occupancy, distribution and buying costs as a percentage of net sales decreased by 20 basis points to 16.6% in Fiscal 2011 from 16.8% in Fiscal 2010. Occupancy, distribution and buying costs were leveraged during the period mainly due to the increase in net sales.

*Selling, General and Administrative Expenses.* SG&A expenses increased by \$139.9 million, or 21.5%, to \$790.2 million in Fiscal 2011 from \$650.3 million in Fiscal 2010. The increase was primarily due to the inclusion of Justice for the full-year period compared to a partial period in the prior year, which only included SG&A expenses from the merger date of November 25, 2009.

SG&A expenses as a percentage of net sales decreased by 30 basis points to 27.1% in Fiscal 2011 from 27.4% in Fiscal 2010. The leverage of SG&A expenses was mainly due to the increase in net sales.

*Depreciation and Amortization Expense.* Depreciation and amortization expense increased by \$18.2 million, or 25.4%, to \$89.8 million in Fiscal 2011 from \$71.6 million in Fiscal 2010. The increase was primarily due to the inclusion of **Justice** for the full-year period compared to a partial period in the prior year, which only included depreciation and amortization expense from the merger date of November 25, 2009. **Justice** depreciation and amortization expense increased by \$15.3 million in Fiscal 2011. Also contributing to the higher depreciation and amortization expense in Fiscal 2011 were increases of \$1.4 million at **maurices** and \$1.5 million at **dressbarn** primarily due to capital expenditures.

*Operating Income.* Operating income increased by \$72.3 million, or 33.2%, to \$289.8 million in Fiscal 2011 from \$217.5 million in Fiscal 2010. Operating income as a percentage of net sales increased 70 basis points, to 9.9% in Fiscal 2011 from 9.2% in Fiscal 2010. The increase was primarily due to higher gross profit resulting from a combination of higher merchandise margins and higher sales levels. Partially offsetting the increase in gross profit was the slight deleveraging of SG&A expenses.

Operating income data for the three business segments is presented below.

	Fiscal Years Ended		\$ Change	% Change	
	July 30, 2011 (millions)	July 31, 2010 (millions)			
Operating income:					
Justice	\$ 129.3	\$ 59.1	\$ 70.2	118.8	%
maurices	104.5	84.4	20.1	23.8	%
dressbarn	56.0	74.0	(18.0)	(24.3)	)%
Total operating income	\$ 289.8	\$ 217.5	\$ 72.3	33.2	%

*Justice operating income* increased by approximately \$70.2 million during Fiscal 2011. The increase was primarily due to the inclusion of Justice for the full-year period in Fiscal 2011 as compared to a partial period in the prior year, which only included operations of **Justice** from the merger date of November 25, 2009. Excluding the effect of the

merger, **Justice** operating income benefited from higher operating income associated with its sales and gross profit performance, offset in part by higher SG&A costs that resulted from the increased sales levels.

*maurices operating income* increased by approximately \$20.1 million primarily as a result of higher sales and related gross profit, offset in part by an increase in SG&A expenses in Fiscal 2011 that resulted from the increased sales levels.

*dressbarn operating income* decreased by approximately \$18.0 million primarily as a result of an increase in SG&A expenses, which more than offset a modest increase in gross profit. The increase in SG&A expenses during Fiscal 2011 was due to a number of factors including the following: an increase in expenses related to our cost-saving initiatives, consisting of the distribution center consolidation, payroll department consolidation and information technology center consolidation; an increase in the professional services related to the establishment of e-commerce operations; increased marketing expenses; and increased home office expenses as **dressbarn** experienced higher payroll and incentive based compensation expense.

*Interest Expense.* Interest expense decreased by \$4.1 million, or 62.1%, to \$2.5 million in Fiscal 2011 from \$6.6 million in Fiscal 2010. The decrease was primarily the result of the Fiscal 2011 prepayment of mortgage debt on our Suffern, New York facility and the Fiscal 2010 redemption of our 2.5% Convertible Senior Notes due December 2024 (the "Convertible Notes"), as the related interest expense for each was only included for a partial period in the fiscal year in which they were outstanding.

*Interest and Other Income, Net.* Interest and other income, net decreased by \$3.2 million to \$1.1 million in Fiscal 2011 from \$4.3 million in Fiscal 2010. The decrease was primarily due to our sale of an investment, which resulted in a \$2.5 million pretax loss in Fiscal 2011. Also contributing to the decrease in interest and other income, net was lower interest income, as the increases in the average balances of cash and investments were more than offset by a continued decrease in interest rates.

*Loss on Extinguishment of Debt.* During Fiscal 2011, the Company prepaid the mortgage on its Suffern, New York facility, resulting in a \$4.0 million pretax loss on the extinguishment of debt. During Fiscal 2010, the Company incurred a \$5.8 million loss of the extinguishment of debt. This loss related to a tender offer and redemption of all of the then outstanding Convertible Notes.

*Provision for Income Taxes from Continuing Operations.* The provision for income taxes represents federal, foreign, state and local income taxes. The provision for income taxes increased by \$37.9 million, or 49.9%, to \$113.9 million in Fiscal 2011 from \$76.0 million in Fiscal 2010. The increase in provision for income taxes was primarily a result of higher pretax income in Fiscal 2011 and an increase in our reported effective tax rate of 370 basis points, to 40.0% in Fiscal 2011 from 36.3% in Fiscal 2010. The higher effective tax rate was primarily the result of the reversal of certain liabilities for uncertain tax positions in Fiscal 2010, which had the effect of lowering the effective tax rate in Fiscal 2010. The higher effective tax rate in Fiscal 2011 also reflected higher non-deductible expenses.

*Net Income from Continuing Operations.* Net income increased by \$37.1 million, or 27.8%, to \$170.5 million in Fiscal 2011 from \$133.4 million in Fiscal 2010. The increase was primarily due to the inclusion of **Justice** for the full-year period as compared to a partial period in the prior year, which only included the operations of **Justice** from the merger date of November 25, 2009. Also contributing to the increase in operating income levels in Fiscal 2011 was the strong growth in our **Justice** and **maurices** segments, offset in part by lower operating income in our **dressbarn** segment. These net increases were offset in part by an increase in the provision for income taxes of \$37.9 million.

*Net Income Per Diluted Common Share from Continuing Operations.* Net income per diluted share increased by \$0.18, or 20.7%, to \$1.05 per share in Fiscal 2011 from \$0.87 per share in Fiscal 2010. The increase in diluted per share results was due to the higher level of net income, as previously discussed. Weighted-average diluted common shares outstanding increased to 161.8 million shares in Fiscal 2011 from 154.0 million shares Fiscal 2010, which partially offset the positive effect of the higher level of net income.

## FINANCIAL CONDITION AND LIQUIDITY

### *Financial Condition*

	Fiscal Years Ended		\$ Change
	July 28, 2012	July 30, 2011	
	(millions)		(millions)
Cash and cash equivalents	\$164.3	\$243.5	\$ (79.2 )
Short-term investments	1.4	54.1	(52.7 )
Non-current investments	3.2	138.5	(135.3 )
Total debt	(326.6 )	—	(326.6 )
Net cash and investments (debt) <sup>(a)</sup>	\$(157.7 )	\$436.1	\$ (593.8 )
Equity	\$1,340.9	\$1,158.0	\$ 182.9

<sup>(a)</sup> “Net cash and investments” is defined as total cash and cash equivalents, plus short-term and non-current investments, less total debt.

The decrease in our net cash and investments position as of July 28, 2012 as compared to July 30, 2011 was primarily due to the Charming Shoppes Acquisition. We used approximately \$557.1 million of cash and investments, as well as \$325 million in new borrowings to fund the purchase price of approximately \$882.1 million (excluding the assumption of debt and transaction costs). We also used cash to support common stock repurchases and capital expenditures. During Fiscal 2012, we used \$37.2 million to repurchase 2.7 million shares of common stock and \$150.4 million for capital expenditures.

The increase in equity was primarily due to the Company’s net income in Fiscal 2012.



**Cash Flows****Fiscal 2012 Compared to Fiscal 2011**

The table below summarizes our cash flows for the years presented as follows:

	Fiscal Years Ended	
	July 28, 2012	July 30, 2011
	(millions)	
Net cash provided by operating activities	\$ 361.5	\$ 280.8
Net cash used in investing activities	(602.3 )	(197.2 )
Net cash provided by (used in) financing activities	161.6	(80.7 )
Net increase (decrease) in cash and cash equivalents <sup>(a)</sup>	\$(79.2 )	\$ 2.9

<sup>(a)</sup> Excludes changes in short-term and non-current investments. Short-term and non-current investments decreased in the aggregate by \$188.0 million in Fiscal 2012 and increased in the aggregate by \$90.3 million in Fiscal 2011.

*Net Cash Provided by Operating Activities.* Net cash provided by operations was \$361.5 million for Fiscal 2012, compared with \$280.8 million during Fiscal 2011. The increase was primarily driven by increases in net income, non-cash depreciation and amortization expense, non-cash stock based compensation expense and lower working capital and other balance sheet requirements.

*Net Cash Used in Investing Activities.* Net cash used in investing activities for Fiscal 2012 was \$602.3 million, consisting primarily of \$683.9 to fund the Charming Shoppes Acquisition, net of cash acquired, and \$150.4 million of capital expenditures, which were offset in part by \$193.8 million of net cash generated from the sale of investments and \$38.2 million of net proceeds received for the sale of the Suffern, New York property. Net cash used in investing activities for Fiscal 2011 was \$197.2 million, consisting primarily of a net \$90.0 million to purchase investments and \$102.1 million of capital expenditures.

*Net Cash Provided by (Used in) Financing Activities.* Net cash provided by financing activities was \$161.6 million during Fiscal 2012, consisting primarily of \$322.0 million in proceeds from borrowings to fund the Charming Shoppes Acquisition and the proceeds relating to our stock-based compensation plans, offset in part by the repayment of \$144.2 of debt and \$37.2 million for the repurchase of common stock. Net cash used in financing activities was

\$80.7 million during Fiscal 2011, consisting primarily of \$72.9 million for the repurchase of common stock, \$29.2 million for the repayment of debt, offset in part by proceeds relating to our stock-based compensation plans.

***Fiscal 2011 Compared to Fiscal 2010***

The table below summarizes our cash flows for the years presented as follows:

	Fiscal Years Ended	
	July 30, 2011	July 31, 2010
	(millions)	
Net cash provided by operating activities	280.8	\$ 231.4
Net cash provided by / (used in) investing activities	(197.2 )	76.4
Net cash used in financing activities	(80.7 )	(308.0 )
Net (decrease) increase in cash and cash equivalents <sup>(a)</sup>	\$ 2.9	\$ (0.2 )

<sup>(a)</sup> Excludes changes in short-term and non-current investments. Short-term and non-current investments increased in the aggregate by \$90.3 million in Fiscal 2011 and decreased in the aggregate by \$41.5 million in Fiscal 2010.

*Net Cash Provided by Operating Activities.* Net cash provided by operations was \$280.8 million for Fiscal 2011, compared with \$231.4 million during Fiscal 2010. The increase was primarily driven by increases in net income, non-cash depreciation and amortization expense, non-cash stock based compensation expense and accounts payable and accrued liabilities, offset in part by an increase in the amount of cash used to purchase inventories.

*Net Cash (Used in)/Provided by Investing Activities.* Net cash used in investing activities for Fiscal 2011 was \$197.2 million, consisting primarily of a net \$90.0 million spent to purchase investments and \$102.1 million of capital expenditures. Net cash provided by investing activities for Fiscal 2010 was \$76.4 million, consisting primarily of \$82.8 million of cash acquired in the Tween Brands Merger, and a net increase of \$62.1 million in investment proceeds, offset in part by \$65.2 million of capital expenditures.

*Net Cash Used in Financing Activities.* Net cash used in financing activities was \$80.7 million during Fiscal 2011, consisting primarily of \$72.9 million for the repurchase of common stock, \$29.2 million for the repayment of debt, offset in part by proceeds relating to our stock-based compensation plans. Net cash used in financing activities for the prior fiscal year was \$308.0 million, which mainly consisted of \$162.9 million for the repayment of **Justice** long-term debt in connection with the Tween Brands Merger, the repayment of Convertible Notes of \$122.4 million and \$37.9 million for the repurchase of stock, offset in part by proceeds relating to our stock-based compensation plans.

### *Capital Spending*

We routinely make capital investments primarily in connection with ongoing expansion of our retail store network, construction and renovation of our existing portfolio of retail stores, investments in our technological and supply chain infrastructure, and investments in administrative office space to support our growing operations. In Fiscal 2012, we had \$150.4 million in capital expenditures, compared to \$102.1 million of capital expenditures in Fiscal 2011.

In connection with the Charming Shoppes Acquisition, we acquired a number of owned distribution centers that supported the historical operations of Charming Shoppes. As such, we recently completed an evaluation to rationalize our distribution network. Based on that, we committed to a plan to (i) sell Charming Shoppes's distribution center located in White Marsh, Maryland, which is currently being used to support the **Fashion Bug** business, (ii) expand our distribution center located in Etna Township, Ohio, to centralize all of our brick-and-mortar store distribution in one location, (iii) expand our recently acquired distribution center located in Greencastle, Indiana, which is currently being used to support **Lane Bryant** and **Catherines** brick-and-mortar businesses, to accommodate our ongoing growth in e-commerce operations for all brands, and (iv) once those expansion plans are complete, dispose of our distribution center located in Des Moines, Iowa, which is currently being used to support the **maurices** business. It is expected to take approximately two years for this transition to be completed.

We also are making capital investments to relocate and expand our administrative office space to support our growing operations. In particular, in April 2012, we purchased an office building located in Mahwah, New Jersey, for \$14.6 million and, in May 2012, we sold our existing corporate and **dressbarn** administrative office building and former warehouse located in Suffern, New York, for approximately \$40.0 million. The Mahwah, New Jersey facility will become the new administrative offices for Ascena and the **dressbarn** brand. The renovation of the Mahwah, New Jersey facility is expected to be completed around the end of calendar year 2013.

Future net capital spending requirements to support both of the aforementioned plans are expected to approximate \$150 - \$175 million. In addition to proceeds from the sale of certain of the facilities mentioned above, we expect to receive local tax incentives to support the related investments totaling between \$35 - \$40 million over a ten-year grant period. See Note 9 to the accompanying consolidated financial statements for a description of certain of those tax incentives already granted.

### *Liquidity*

Our primary sources of liquidity are the cash flow generated from our operations, availability under our Revolving Credit Agreement (as defined below), available cash and cash equivalents, investments and other available financing options. These sources of liquidity are used to fund our ongoing cash requirements, including working capital requirements, retail store expansion, construction and renovation of stores, any future dividend requirements, investment in technological and supply chain infrastructure, acquisitions, debt servicing requirements, stock repurchases, contingent liabilities (including uncertain tax positions) and other corporate activities. Management believes that our existing sources of cash will be sufficient to support our operating needs, capital requirements and any debt service requirements for the foreseeable future.

As discussed in the “*Debt*” section below, we had \$320 million of borrowings under our Term Loan (as defined below) and Revolving Credit Agreement as of July 28, 2012, which were used to fund the Charming Shoppes Acquisition. We believe that our Revolving Credit Agreement is adequately diversified with no undue concentrations in any one financial institution. In particular, as of July 28, 2012, there were five financial institutions participating in the credit facility, with no one participant maintaining a maximum commitment percentage in excess of approximately 30%. Management has no reason at this time to believe that the participating institutions will be unable to fulfill their obligations to provide financing in accordance with the terms of the Revolving Credit Agreement in the event of our election to draw funds in the foreseeable future.

## *Debt*

As of July 28, 2012, the Company had \$326.6 million of debt outstanding, which was incurred primarily to fund a portion of the purchase price of the Charming Shoppes Acquisition. In addition, as part of the Charming Shoppes Acquisition, the Company assumed approximately \$149 million principal amount of indebtedness of Charming Shoppes, consisting of approximately \$141 million of convertible notes and approximately \$8 million of mortgages on certain owned real estate. As described further below, substantially all of the assumed obligations for Charming Shoppes's convertible notes were redeemed in July 2012. See Note 14 to the accompanying consolidated financial statements for a complete description of the Company's borrowing arrangements.

### *Term Loan*

Our \$300 million term loan (the "Term Loan") matures on June 14, 2018, and has mandatory quarterly repayments of 0.25%, or approximately \$0.75 million, with a remaining balloon payment required at maturity. The Term Loan has been recorded net of an original issue discount of \$3 million, which is being amortized to interest expense over the contractual life of the Term Loan. The Company has the right to prepay the Term Loan in any amount and at any time. Interest rates under the Term Loan are variable and are calculated using a base rate equal to the greater of (i) prime rate, (ii) federal funds rate, or (iii) LIBO rate (subject to a 1% floor); plus an applicable margin ranging from 225 basis points to 375 basis points based on a combination of the type of borrowing (prime or LIBOR) and the Company's total leverage ratio existing at the end of the previous fiscal quarter.

### *Revolving Credit Agreement*

In June 2012, in connection with the Charming Shoppes Acquisition, the Company amended its existing revolving credit facility (the "Revolving Credit Agreement") with the lenders thereunder and JPMorgan Chase Bank, N.A., as administrative agent. The principal changes in terms related to expanding borrowing availability from \$200 million to \$250 million and an extension of the maturity date of the borrowing arrangement from January 2016 to June 2017.

The Revolving Credit Agreement now provides a senior secured revolving credit facility for up to \$250 million of availability, with an optional additional increase of up to \$50 million. The Revolving Credit Agreement expires in June 2017. There are no mandatory reductions in borrowing availability throughout the term of the Revolving Credit Agreement. The Revolving Credit Agreement may be used for the issuance of letters of credit, to finance the acquisition of working capital assets in the ordinary course of business and capital expenditures, and for general corporate purposes. The Revolving Credit Agreement includes a \$175 million letter of credit sublimit, of which \$40 million can be used for standby letters of credit, and a \$25 million swing loan sublimit.

Borrowings under the Revolving Credit Agreement bear interest at a variable rate determined using a base rate equal to the greater of (i) prime rate, (ii) federal funds rate, or (iii) LIBO rate; plus an applicable margin ranging from 50 basis points to 200 basis points based a combination of the type of borrowing (prime or LIBOR) and the Company's average borrowing availability during the previous fiscal quarter.

In addition to paying interest on any outstanding borrowings under the Revolving Credit Agreement, the Company is required to pay a commitment fee to the lenders under the Revolving Credit Agreement in respect of the unutilized commitments in the amount of 37.5 basis points per annum.

As of July 28, 2012, after taking into account the \$22.2 million in outstanding letters of credit and \$20.0 million of borrowings from the Revolving Credit Agreement, the Company had \$207.8 million available under the Revolving Credit Agreement.

#### *Restrictions under the Term Loan and Revolving Credit Agreement*

The Term Loan and Revolving Credit Agreement are subject to similar restrictions, as summarized below.

The Term Loan has financial covenants with respect to a senior secured leverage ratio, which is defined as a ratio of senior secured indebtedness to consolidated EBITDA. For such purposes, consolidated EBITDA is defined generally as net income plus (i) income tax expense, (ii) interest expense, (iii) depreciation and amortization expense, (iv) non-recurring, acquisition-related expenses, and (v) restructuring charges not exceeding predetermined limits. Consolidated fixed charges are defined generally as the sum of (a) cash interest expense, (b) rent expense, (c) cash tax expense, (d) mandatory principal repayment, (e) capital lease payments, (f) mandatory cash contributions to any employee benefit plan and (g) any restricted payments paid in cash. The Company is required to maintain a maximum senior secured leverage ratio for any period of four consecutive quarters of no greater than 1.75 to 1.00 for any period of four fiscal consecutive quarters. As of July 28, 2012, the actual senior secured leverage ratio was 0.61 to 1.00. The Company was in compliance with all financial covenants contained in the Term Loan as of July 28, 2012.

The Revolving Credit Agreement has financial covenants with respect to a fixed charge coverage ratio, which is defined as a ratio of consolidated EBITDAR, less capital expenditures to consolidated fixed charges. For such purposes, consolidated EBITDAR is defined generally as net income plus (i) income tax expense, (ii) interest expense, (iii) depreciation and amortization expense, (iv) rent expense, (v) non-recurring acquisition-related expenses, and (vi) restructuring charges not exceeding predetermined limits. Consolidated fixed charges are defined generally as the sum of (a) cash interest expense, (b) rent expense, (c) cash tax expense, (d) mandatory principal repayment, (e) capital lease payments, (f) mandatory cash contributions to any employee benefit plan and (g) any restricted payments paid in cash. The Company is required to maintain a minimum fixed charge coverage ratio for any period of four consecutive fiscal quarters of at least 1.00 to 1.00. As of July 28, 2012, the actual fixed charge coverage ratio was 1.43 to 1.00. The Company was in compliance with all financial covenants contained in the Revolving Credit Agreement as of July 28, 2012.

In addition to the above, the borrowing agreements contain customary negative covenants, subject to negotiated exceptions, on (i) liens and guarantees, (ii) investments, (iii) indebtedness, (iv) significant corporate changes including mergers and acquisitions, (v) dispositions, (vi) restricted payments, cash dividends and certain other restrictive agreements. The borrowing agreements also contain customary events of default, such as payment defaults, cross-defaults to other material indebtedness, bankruptcy and insolvency, the occurrence of a defined change in control, or the failure to observe the negative covenants and other covenants related to the operation of the Company's business.

The Company's obligations under the borrowing agreements are guaranteed by certain of its domestic subsidiaries (the "Subsidiary Guarantors"). As collateral security under the borrowing agreements and the guarantees thereof, the Company and the Subsidiary Guarantors have granted to the administrative agent for the benefit of the lenders, a first priority lien on substantially all of their tangible and intangible assets, including, without limitation, certain domestic inventory and certain material real estate.

#### *Charming Shoppes Convertible Notes*

In connection with the Charming Shoppes Acquisition, the Company assumed \$140.5 million aggregate principal amount of Charming Shoppes's 1.125% Senior Convertible Notes Due 2014 (the "Charming Convertible Notes"). In conjunction with the change-in-control of Charming Shoppes, pursuant to the terms of the indenture governing the Charming Convertible Notes, each security holder had the right to require Charming Shoppes to repurchase all of its outstanding notes for the principal amount of the notes, plus accrued and unpaid interest to the repurchase date of July 27, 2012 (the "Convertible Notes Redemption"). 99.2% of the Charming Convertible Notes were redeemed for \$140.5 million, consisting of \$139.3 million of principal and \$1.2 million of interest thereon. The Convertible Notes Redemption was funded through available cash on hand. \$1.2 million aggregate principal amount of Charming Convertible Notes remain outstanding after the Convertible Notes Redemption, and such notes are no longer convertible into Charming Shoppes's common stock. No gain or loss was recognized in connection with the Convertible Notes Redemption.

In connection with the Charming Shoppes Acquisition, the Company also settled related common stock warrants, which were historically entered into by Charming Shoppes as a hedge against the potential dilution related to the Charming Convertible Notes, for an aggregate cost of \$5.3 million. The settlement of the warrants was funded through available cash on hand. No gain or loss was recognized in connection with the settlement of the common stock warrants.

#### *Mortgage Notes*

In connection with the Charming Shoppes Acquisition, the Company assumed a \$7.8 million mortgage obligation (the "Greencastle Mortgage") on Charming Shoppes's owned distribution center in Greencastle, Indiana. The Greencastle Mortgage bears interest at a fixed rate of 6.07%. The Greencastle Mortgage has mandatory monthly payments of \$110,000 with a remaining balloon payment of \$1.4 million required at maturity in October 2019. The Greencastle Mortgage may be prepaid generally upon the payment of a make-whole premium to holders of the mortgage note.

#### *Payment of Dividends*

Our Revolving Credit Agreement does not permit cash dividends, but allows us to pay stock dividends, provided that at the time of and immediately after giving effect to the stock dividend, (i) there is no default or event of default, (ii) the fixed charge coverage ratio (as defined in the Revolving Credit Agreement) is not less than 1.15 to 1.00, and (iii) borrowings under the Revolving Credit Agreement do not exceed 82.5% of the total available borrowings (such that availability (as defined in the Revolving Credit Agreement) is not less than 17.5% of the aggregate revolving commitments (as defined in the Revolving Credit Agreement)). Dividends are payable when declared by our Board of Directors. Currently, the Board of Directors does not plan to pay any dividends.



***Common Stock Repurchase Program***

In Fiscal 2010, the Company's Board of Directors authorized a \$100 million share repurchase program (the "2010 Stock Repurchase Program"). This program was then expanded in Fiscal 2011 to cover an additional \$100 million of authorized purchases. Under the 2010 Stock Repurchase Program, purchases of shares of common stock may be made at the Company's discretion from time to time, subject to overall business and market conditions.

In Fiscal 2012, 2.7 million shares of common stock were repurchased by the Company at an aggregate cost of \$37.2 million under its repurchase program. In Fiscal 2011, 5.0 million shares of common stock were repurchased by the Company at an aggregate cost of \$72.9 million under its repurchase program. In Fiscal 2010, 3.1 million shares of common stock were repurchased by the Company at an aggregate cost of \$37.9 million. Repurchased shares normally are retired and treated as authorized but unissued shares.

The remaining availability under the 2010 Stock Repurchase Program was approximately \$89.9 million at July 28, 2012. As a result of the debt incurred to partially fund the Charming Shoppes Acquisition, we do not anticipate repurchasing additional shares of common stock until such debt is repaid, which is not expected to occur until the fiscal year ending July 25, 2015.

**CONTRACTUAL AND OTHER OBLIGATIONS*****Firm Commitments***

The following table summarizes certain of the Company's aggregate contractual obligations as of July 28, 2012, and the estimated timing and effect that such obligations are expected to have on the Company's liquidity and cash flows in future periods. The Company expects to fund the firm commitments with operating cash flow generated in the normal course of business and, if necessary, availability under its \$250 million credit facility or other potential sources of financing.

Contractual Obligations	Payments Due by Period				Total
	Fiscal 2013	Fiscal 2014-2015	Fiscal 2016-2017	Fiscal 2018 and Thereafter	
	(millions)				
Long-term debt	\$—	\$ 7.7	\$ 8.8	\$ 308.7	\$325.2

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Operating leases	382.7	603.6	404.5	311.5	1,702.3
Inventory purchase commitments	497.1	—	—	—	497.1
Other commitments	7.2	4.5	3.3	8.8	23.8
Total	\$887.0	\$ 615.8	\$ 416.6	\$ 629.0	\$2,548.4

The following is a description of the Company's material, firmly committed contractual obligations as of July 28, 2012:

- *Long-term debt obligations* represent mandatory repayments under the Company's borrowing arrangements.

*Operating lease obligations* represent the minimum lease rental payments under non-cancelable leases for the Company's real estate and operating equipment in various locations around the world. In addition to such amounts, the Company is normally required to pay taxes, insurance and occupancy costs relating to its leased real estate properties; and

*Inventory purchase commitments* represent the Company's legally binding agreements to purchase fixed or minimum quantities of goods at determinable prices.

Excluded from the above contractual obligations table is the non-current liability for unrecognized tax benefits of \$40.5 million as of July 28, 2012. This liability for unrecognized tax benefits has been excluded from the above table because the Company cannot make a reliable estimate of the period in which the liability will be settled, if ever.

The above table also excludes the following: (i) amounts included in current liabilities in the consolidated balance sheet as of July 28, 2012, as these items will be paid within one year; and (ii) non-current liabilities that have no cash outflows associated with them (e.g., deferred revenue) or the cash outflows associated with them are uncertain or do not represent a "purchase obligation" as the term is used herein (e.g., deferred taxes and other miscellaneous items).

The Company also has certain contractual arrangements that would require it to make payments if certain circumstances occur. See Notes 17 and 19 to the accompanying audited consolidated financial statements for a description of the Company's contingent commitments not included in the above table, including obligations under employment agreements.

### ***Off-Balance Sheet Arrangements***

The Company's off-balance sheet firm commitments, which include outstanding letters of credit and private label letters of credit, amounted to approximately \$76.7 million as of July 28, 2012. The Company does not maintain any other off-balance sheet arrangements, transactions, obligations or other relationships with unconsolidated entities that would be expected to have a material current or future effect on its financial condition or results of operations.

## **MARKET RISK MANAGEMENT**

The Company is exposed to a variety of market-based risks, representing our potential exposure to losses arising from adverse changes in market rates and prices. These market risks include, but are not limited to, changes in foreign currency exchange rates relating to our expanding Canadian and other international operations, changes in interest rates, and changes in both the value and liquidity of our cash, cash equivalents and investment portfolio. Consequently, in the normal course of business, we employ a number of established policies and procedures to manage such risks, including considering, at times, the use of derivative financial instruments to hedge such risks. However, as a matter of policy, we do not enter into derivative financial instruments for speculative or trading purposes. As of the end of Fiscal 2012, the Company did not have any outstanding derivative financial instruments.

### ***Foreign Currency Risk Management***

We currently do not have any significant risks to the fluctuation of foreign currency exchange rates. Purchases of inventory for resale in our retail stores normally are transacted in U.S. dollars. In addition, our wholly owned international retail operations represented less than 1% of our consolidated revenues for Fiscal 2012. In the future, as our international operations continue to expand, we would consider the use of forward foreign currency exchange contracts to manage any significant risks to changes in foreign currency exchange rates.

### ***Interest Rate Risk Management***

Our Company currently has \$320 in variable-rate debt outstanding, consisting of \$300 million principal amount of debt under our Term Loan and \$20 million of borrowings under our Revolving Credit Agreement. Accordingly, we remain subject to changes in interest rates. For each 0.125% increase or decrease in interest rates, the Company's interest expense would increase or decrease by approximately \$0.4 million, and net income would decrease or increase, respectively, by approximately \$0.3 million. See Note 14 to our audited consolidated financial statements for a summary of the terms and conditions of our Term Loan and Revolving Credit Agreement.

### ***Investment Risk Management***

In connection with the funding requirements to consummate the Charming Shoppes Acquisition, the Company liquidated substantially all of its investment portfolio during the fourth quarter of Fiscal 2012. Proceeds from the sale of the investment portfolio were approximately \$240 million. The Company recognized a related realized gain of approximately \$1 million in connection with the sales of such investments, which has been classified as a component of interest and other income, net, in the accompanying consolidated financial statement of operations for Fiscal 2012.

As of the end of Fiscal 2012, our Company had cash and cash equivalents on-hand of \$164.3 million, primarily invested in money market funds and commercial paper with original maturities of 90 days or less. The Company's other investments included \$1.4 million of short-term investments, primarily restricted cash; and \$3.2 million of non-current investments, primarily auction rate securities ("ARS") issued through a municipality with a maturity of greater than one year.

We maintain cash deposits and cash equivalents with well-known and stable financial institutions; however, there were significant amounts of cash and cash equivalents at these financial institutions in excess of federally insured limits at the end of Fiscal 2012. This represents a concentration of credit risk. With the current financial environment and the instability of some financial institutions, we cannot be assured we will not experience losses on our deposits in the future. However, there have been no losses recorded on deposits of cash and cash equivalents to date.

We evaluate investments held in unrealized loss positions for other-than-temporary impairment on a quarterly basis. Such evaluation involves a variety of considerations, including assessments of risks and uncertainties associated with general economic conditions and distinct conditions affecting specific issuers. Factors we considered include: (i) the length of time and the extent to which the fair value has been below cost; (ii) the financial condition, credit worthiness and near-term prospects of the issuer; (iii) the length of time to maturity; (iv) future economic conditions and market forecasts; (v) our intent and ability to retain our investment for a period of time sufficient to allow for recovery of market value; and (vi) an assessment of whether it is more-likely-than-not that we will be required to sell our investment before recovery of market value. There has been no other-than-temporary impairments recorded on our investment securities during any of the periods presented.

## **CRITICAL ACCOUNTING POLICIES**

The SEC's Financial Reporting Release No. 60, "Cautionary Advice Regarding Disclosure About Critical Accounting Policies" ("FRR 60"), suggests companies provide additional disclosure and commentary on those accounting policies considered most critical. FRR 60 considers an accounting policy to be critical if it is important to the Company's financial condition and results of operations and requires significant judgment and estimates on the part of management in its application. The Company's estimates are often based on complex judgments, probabilities and assumptions that management believes to be reasonable, but that are inherently uncertain and unpredictable. It is also possible that other professionals, applying reasonable judgment to the same facts and circumstances, could develop and support a range of alternative estimated amounts. The Company believes that the following list represents its critical accounting policies as contemplated by FRR 60. For a discussion of all of the Company's significant accounting policies, see Notes 3 and 4 to the accompanying audited consolidated financial statements.

### ***Inventories***

Inventory is valued using the retail method of accounting and is stated at the lower of cost, on a First In, First Out ("FIFO") basis, or market. Under the retail inventory method, the valuation of inventory at cost and resulting gross margin are calculated by applying a calculated cost to retail ratio to the retail value of inventory. The retail inventory method is an averaging method that has been widely used in the retail industry due to its practicality. Inherent in the retail method are certain significant management judgments and estimates including, among others, initial merchandise markup, markdowns and shrinkage, which can significantly impact the ending inventory valuation at cost as well as the resulting gross margins.

The Company continuously reviews its inventory levels to identify slow-moving merchandise and necessary markdowns to clear slow-moving merchandise, which reduces the cost of inventories to its estimated net realizable value. Consideration is given to a number of quantitative and qualitative factors, including current pricing levels and the anticipated need for subsequent markdowns, aging of inventories, historical sales trends, and the impact of market trends and economic conditions. Estimates of markdown requirements may differ from actual results due to changes in

quantity, quality and mix of products in inventory, as well as changes in consumer preferences, market and economic conditions. The Company's historical estimates of these costs and its markdown provisions have not differed materially from actual results.

Reserves for inventory shrinkage, representing the risk or physical loss of inventory, are estimated based on historical experience and are adjusted based upon physical inventory counts.

### ***Sales Returns Reserves***

A significant area of judgment affecting reported revenue and net income is estimating sales return reserves, which represent that portion of gross revenues not expected to be realized. In particular, retail revenue, including e-commerce sales, is reduced by estimates of returns.

In determining estimates of returns, management analyzes historical trends, seasonal results, current economic and market conditions and store performance. The Company reviews and refines these estimates on a quarterly basis. The Company's historical estimates of these costs have not differed materially from actual results.

### *Impairment of Goodwill and Other Intangible Assets*

Goodwill and certain other intangible assets deemed to have indefinite useful lives, are not amortized. Rather, goodwill and such indefinite-lived intangible assets are assessed for impairment at least annually based on comparisons of their respective fair values to their carrying values. Finite-lived intangible assets are amortized over their respective estimated useful lives and, along with other long-lived assets, are evaluated for impairment periodically whenever events or changes in circumstances indicate that their related carrying amounts may not be recoverable.

Goodwill impairment is determined using a two-step process. The first step of the goodwill impairment test is to identify potential impairment by comparing the fair value of a reporting unit with its net book value (or carrying amount), including goodwill. If the fair value of a reporting unit exceeds its carrying amount, goodwill of the reporting unit is considered not to be impaired and performance of the second step of the impairment test is unnecessary. If the carrying amount of a reporting unit exceeds its fair value, the second step of the goodwill impairment test is performed to measure the amount of impairment loss, if any. The second step of the goodwill impairment test compares the implied fair value of the reporting unit's goodwill with the carrying amount of that goodwill. If the carrying amount of the reporting unit's goodwill exceeds the implied fair value of that goodwill, an impairment loss is recognized in an amount equal to that excess. The implied fair value of goodwill is determined in the same manner as the amount of goodwill recognized in a business combination. That is, the fair value of the reporting unit is allocated to all of the assets and liabilities of that unit (including any unrecognized intangible assets) as if the reporting unit had been acquired in a business combination and the fair value was the purchase price paid to acquire the reporting unit.

Determining the fair value of a reporting unit under the first step of the goodwill impairment test and determining the fair value of individual assets and liabilities of a reporting unit (including unrecognized intangible assets) under the second step of the goodwill impairment test is judgmental in nature and often involves the use of significant estimates and assumptions. Similarly, estimates and assumptions are used in determining the fair value of other intangible assets. These estimates and assumptions could have a significant impact on whether or not an impairment charge is recognized and the magnitude of any such charge. To assist management in the process of determining goodwill impairment, the Company reviews and considers appraisals from independent valuation firms. Estimates of fair value are primarily determined using discounted cash flows, market comparisons and recent transactions. These approaches use significant estimates and assumptions, including projected future cash flows (including timing), discount rates reflecting the risks inherent in future cash flows, perpetual growth rates and determination of appropriate market comparables.

The impairment test for other indefinite-lived intangible assets consists of a comparison of the fair value of the intangible asset with its carrying value. If the carrying value of the indefinite-lived intangible asset exceeds its fair value, an impairment loss is recognized equal to the excess. In addition, in evaluating finite-lived intangible assets for recoverability, we use our best estimate of future cash flows expected to result from the use of the asset and eventual disposition. To the extent that estimated future undiscounted net cash flows attributable to the asset are less than the

carrying amount, an impairment loss is recognized equal to the difference between the carrying value of such asset and its fair value. The Company recorded non-cash impairment charges of \$2.0 million in its **maurices** segment in Fiscal 2010 to reduce the carrying value of the Studio Y trade name to its estimated fair value.

The Company performed its annual impairment assessment of goodwill during the fourth quarter of Fiscal 2012. Based on the results of the impairment assessment as of June 30, 2012, the Company confirmed that the fair value of its reporting units substantially exceeded their respective carrying values and that there were no reporting units that were at risk of impairment. Additionally, there has been no impairment losses recorded in connection with the assessment of the recoverability of goodwill during any of the three fiscal years presented.

### *Impairment of Long-Lived Assets*

Property and equipment, along with other long-lived assets, are evaluated for impairment periodically whenever events or changes in circumstances indicate that their related carrying amounts may not be recoverable. In evaluating long-lived assets for recoverability, we use our best estimate of future cash flows expected to result from the use of the asset and its eventual disposition. To the extent that estimated future undiscounted net cash flows attributable to the asset are less than the carrying amount, an impairment loss is recognized equal to the difference between the carrying value of such asset and its fair value, considering external market participant assumptions. Assets to be disposed of and for which there is a committed plan of disposal are reported at the lower of carrying value or fair value less costs to sell.

In determining future cash flows, the Company takes various factors into account, including changes in merchandising strategy, the emphasis on retail store cost controls, the effects of macroeconomic trends such as consumer spending, and the impacts of more experienced retail store managers and increased local advertising. Since the determination of future cash flows is an estimate of future performance, there may be future impairments in the event that future cash flows do not meet expectations.



During Fiscal 2012, Fiscal 2011 and Fiscal 2010, the Company recorded non-cash impairment charges of \$2.2 million, \$4.6 million and \$8.7 million, respectively, to reduce the net carrying value of certain long-lived assets to their estimated fair value. See Note 11 to the accompanying audited consolidated financial statements for further discussion.

### ***Insurance Reserves***

The Company uses a combination of insurance and self-insurance mechanisms to provide for the potential liabilities for workers' compensation and employee healthcare benefits. Liabilities associated with the risks that are retained by the Company are estimated, in part, by considering historical claims experience, demographic factors, severity factors and other actuarial assumptions. Such liabilities are capped through the use of stop loss contracts with insurance companies. The estimated accruals for these liabilities could be significantly affected if future occurrences and claims differ from these assumptions and historical trends. As of July 28, 2012 and July 30, 2011, these reserves were \$19.3 million and \$14.8 million, respectively. The Company is subject to various claims and contingencies related to insurance and other matters arising out of the normal course of business. The Company is self-insured for expenses related to its employee medical and dental plans, and its workers' compensation plan, up to certain thresholds. Claims filed, as well as claims incurred but not reported, are accrued based on management's estimates, using information received from plan administrators, historical analysis and other relevant data. The Company's stop-loss insurance coverage for individual claims ranges between \$200,000 and \$500,000, depending on which of the Company's multiple insurance carriers the associate is insured under. The Company believes its accruals for claims and contingencies are adequate based on information currently available. However, it is possible that actual results could differ significantly from the recorded accruals for claims and contingencies.

### ***Stock-Based Compensation***

The Company expenses all share-based payments to employees and non-employee directors based on the grant date fair value of the awards over the requisite service period, adjusted for estimated forfeitures.

### ***Stock Options***

Stock options are granted to certain of its employees and non-employee directors with exercise prices equal to or exceeding fair market value at the date of grant. The Company uses the Black-Scholes option-pricing model to estimate the fair value of stock options granted, which requires the input of subjective assumptions. Certain key assumptions involve estimating future uncertain events. The key factors influencing the estimation process include the expected term of the option, the expected stock price volatility factor, the expected dividend yield and risk-free interest rate, among others. Generally, once stock option values are determined, current accounting practices do not

permit them to be changed, even if the estimates used are different from the actuals.

Determining the fair value of stock-based compensation at the date of grant requires significant judgment by management, including estimates of the above Black-Scholes assumptions. In addition, judgment is required in estimating the number of stock-based awards that are expected to be forfeited. If actual results differ significantly from these estimates, if management changes its assumptions for future stock-based award grants, or if there are changes in market conditions, stock-based compensation expense and the Company's results of operations could be materially impacted.

#### *Restricted Stock and Restricted Stock Units ("RSUs")*

The Company grants restricted shares of common stock and service-based RSUs to certain of its employees and non-employee directors. In addition, the Company grants performance-based RSUs to senior executives and other key executives, and certain other employees of the Company. The fair values of restricted stock shares and RSUs are based on the fair value of unrestricted common stock. Compensation expense for performance-based RSUs is recognized over the related service period when attainment of the performance goals is deemed probable, which involves judgment on the part of management.

#### *Income Taxes*

Income taxes are provided using the asset and liability method. Under this method, income taxes (i.e., deferred tax assets and liabilities, current taxes payable/refunds receivable and tax expense) are recorded based on amounts refundable or payable in the current year and include the results of any difference between U.S. Generally Accepted Accounting Principles and tax reporting. Deferred income taxes reflect the tax effect of certain net operating loss, capital loss and general business credit carryforwards and the net tax effects of temporary differences between the carrying amount of assets and liabilities for financial statement and income tax purposes, as determined under enacted tax laws and rates. The Company accounts for the financial effect of changes in tax laws or rates in the period of enactment.

In addition, valuation allowances are established when management determines that it is more-likely-than-not that some portion or all of a deferred tax asset will not be realized. Tax valuation allowances are analyzed periodically and adjusted as events occur, or circumstances change, that warrant adjustments to those balances.

In determining the income tax provision for financial reporting purposes, the Company establishes a reserve for uncertain tax positions. If the Company considers that a tax position is "more-likely-than-not" of being sustained upon audit, based solely on the technical merits of the position, it recognizes the tax benefit. The Company measures the tax benefit by determining the largest amount that is greater than 50% likely of being realized upon settlement, presuming that the tax position is examined by the appropriate taxing authority that has full knowledge of all relevant information. These assessments can be complex and require significant judgment, and the Company often obtains assistance from external advisors. To the extent that the Company's estimates change or the final tax outcome of these matters is different than the amounts recorded, such differences will impact the income tax provision in the period in which such determinations are made. If the initial assessment fails to result in the recognition of a tax benefit, the Company regularly monitors its position and subsequently recognizes the tax benefit if (i) there are changes in tax law or analogous case law that sufficiently raise the likelihood of prevailing on the technical merits of the position to more-likely-than-not, (ii) the statute of limitations expires, or (iii) there is a completion of an audit resulting in a settlement of that tax year with the appropriate agency. Uncertain tax positions are classified as current only when the Company expects to pay cash within the next twelve months. Interest and penalties, if any, are recorded within the provision for income taxes in the Company's consolidated statements of operations and are classified on the consolidated balance sheets with the related liability for unrecognized tax benefits.

See Note 15 to the accompanying audited consolidated financial statements for further discussion of the Company's income taxes.

### *Contingencies*

We are periodically exposed to various contingencies in the ordinary course of conducting our business, including certain litigations, contractual disputes, employee relation matters, various tax audits, and trademark and intellectual property matters and disputes. We record a liability for such contingencies to the extent that we conclude their occurrence is probable and the related losses are estimable. In addition, if it is reasonably possible that an unfavorable settlement of a contingency could exceed the established liability, we disclose the estimated impact on our liquidity, financial condition and results of operations. Management considers many factors in making these assessments. As the ultimate resolution of contingencies is inherently unpredictable, these assessments can involve a series of complex judgments about future events including, but not limited to, court rulings, negotiations between affected parties and governmental actions. As a result, the accounting for loss contingencies relies heavily on estimates and assumptions.

### **RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS**

See Note 4 to the accompanying audited consolidated financial statements for a description of certain recently issued or proposed accounting standards which may impact our financial statements in future reporting periods.

**Item 7A. *Quantitative and Qualitative Disclosures about Market Risk.***

For a discussion of our exposure to, and management of our market risks, see “Market Risk Management” in item 7 included elsewhere in this Annual Report on Form 10-K.

**Item 8. *Financial Statements and Supplementary Data.***

The Consolidated Financial Statements of Ascena Retail Group, Inc. and subsidiaries are filed together with this report: See “Index to Financial Statements,” Item 15.

**Item 9. *Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.***

None.

**Item 9A. *Controls and Procedures.***

(a) Evaluation of Disclosure Controls and Procedures.

The Company maintains disclosure controls and procedures that are designed to provide reasonable assurance that information required to be disclosed in the reports that the Company files or submits under the Securities and Exchange Act of 1934, as amended (the “Exchange Act”) is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to the Company’s management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures.

The Company carried out an evaluation, under the supervision and with the participation of its management, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Rules 13(a)-15(e) and 15(d)-15(e) of the Exchange Act. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective at the reasonable assurance level as of the fiscal year end covered by this Annual Report on Form 10-K.

(b) Management's Assessment of Internal Control over Financial Reporting.

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Exchange Act Rule 13a-15(f). Internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and preparation of financial statements for external purposes in accordance with U.S. Generally Accepted Accounting Principles. Internal control over financial reporting includes maintaining records that in reasonable detail accurately and fairly reflect our transactions; providing reasonable assurance that transactions are recorded as necessary for preparation of our financial statements; providing reasonable assurance that receipts and expenditures of the Company's assets are made in accordance with management authorization; and providing reasonable assurance that unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on our financial statements would be prevented or detected on a timely basis. Because of its inherent limitations, internal control over financial reporting is not intended to provide absolute assurance that a misstatement of our financial statements would be prevented or detected. Further, the evaluation of the effectiveness of internal control over financial reporting was made as of a specific date, and continued effectiveness in future periods is subject to the risks that controls may become inadequate because of changes in conditions or that the degree of compliance with the policies and procedures may decline.

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, the Company conducted an evaluation of the effectiveness of our internal control over financial reporting as of the end of the fiscal year covered by this report based on the framework issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in Internal Control-Integrated Framework. Based on this evaluation, management concluded that the Company's internal controls over financial reporting were effective at the reasonable assurance level as of the fiscal year end covered by this Annual Report on Form 10-K.

During the fourth quarter of Fiscal 2012, the Company acquired Charming Shoppes. The Company will begin the process of evaluating Charming Shoppes's internal controls during Fiscal 2013. As permitted by related SEC staff interpretative guidance for newly acquired businesses, the Company excluded Charming Shoppes from management's assessment of the effectiveness of the Company's internal control over financial reporting as of July 28, 2012. In the aggregate, Charming Shoppes represented 44.3% of the total consolidated assets and 4.7% of total consolidated revenues of the Company as of and for the fiscal year ended July 28, 2012.

Deloitte and Touche LLP, the Company's independent registered public accounting firm, has issued an attestation report on the Company's internal control over financial reporting. The report is included elsewhere herein.

(c) Changes in Internal Control Over Financial Reporting.

Except as described below, there has been no change in the Company's internal control over financial reporting during the Fiscal quarter ended July 28, 2012 that has materially affected, or is reasonable likely to materially affect, the Company's internal control over financial reporting.

During the fourth quarter of Fiscal 2012, the Company acquired Charming Shoppes. Prior to the acquisition, Charming Shoppes was a standalone public-reporting company with effective internal controls over financial reporting. The Company intends to begin the process of evaluating Charming Shoppes's internal controls during Fiscal 2013.

**Item 9B. Other Information.**

None.

**PART III**

**Item 10. *Directors, Executive Officers and Corporate Governance.***

Information with respect to this item is incorporated by reference from our definitive Proxy Statement to be filed with the SEC within 120 days after the end of our fiscal year. We have adopted a Code of Ethics for the Chief Executive Officer and Senior Financial Officers. The Code of Ethics for the Chief Executive Officer and Senior Financial Officers is posted on our website, [www.ascenaretail.com](http://www.ascenaretail.com), then “For Investors”, then under the Investors Relations pull-down menu, click on “Code of Ethics”. We intend to satisfy the disclosure requirement regarding any amendment to, or a waiver of, a provision of the Code of Ethics by posting such information on our website. We undertake to provide to any person a copy of this Code of Ethics upon request to our Secretary at our principal executive offices, 30 Dunnigan Drive, Suffern, NY 10901.

**Item 11. *Executive Compensation.***

Information with respect to this item is incorporated by reference from our definitive Proxy Statement to be filed with the SEC within 120 days after the end of our fiscal year.

**Item 12. *Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.***

**Securities Authorized for Issuance under Equity Compensation Plans**

The following table summarizes our equity compensation plans as of July 28, 2012 regarding compensation plans under which the Company’s equity securities are authorized for issuance:

Plan Category	(a)	(b)	(c)
	Number of Securities to be Issued upon Exercise of Outstanding Options	Weighted-Average Exercise Price of Outstanding Options	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in

			Column (a))	
Equity compensation plans approved by security holders	14,103,047	\$ 9.69	7,252,240	(1)
Equity compensation plans not approved by security holders	-	-	-	
Total	14,103,047	\$ 9.69	7,252,240	

All of the securities remaining available for future issuance set forth in column (c) may be in the form of options, (1) restricted stock, restricted stock units, performance awards or other stock-based awards under the Company's Amended and Restated 2010 Stock Incentive Plan.

Other Information with respect to security ownership of certain beneficial owners and management is incorporated by reference from our definitive Proxy Statement to be filed with the SEC within 120 days after the end of our fiscal year.

**Item 13. *Certain Relationships and Related Transactions, and Director Independence.***

Information with respect to this item is incorporated by reference from our definitive Proxy Statement to be filed with the SEC within 120 days after the end of our fiscal year.

**Item 14. *Principal Accounting Fees and Services.***

The information with respect to this item is incorporated by reference from our definitive Proxy Statement to be filed with the SEC within 120 days after the end of our fiscal year.



**PART IV****Item 15. Exhibits, Financial Statement Schedules**

(a)1., 2. Financial Statements and Financial Statement Schedules, See index on page F-1.

**ITEM 15. (b) LIST OF EXHIBITS**

The following exhibits are filed as part of this Report and except Exhibits 10.19, 21, 23, 31.1, 31.2, 32.1 and 32.2 are all incorporated by reference from the sources shown.

Exhibit Number	Description	Incorporated By Reference From
2.1	Agreement and Plan of Merger, dated as of June 24, 2009, among The Dress Barn, Inc., Thailand Acquisition Corp. and Tween Brands, Inc.	(1)
2.2	Agreement and Plan of Reorganization, dated as of August 20, 2010, among The Dress Barn, Inc., Ascena Retail Group, Inc. and DB Merger Corp.	(2)
2.3	Agreement and Plan of Merger, dated as of May 1, 2012, among the Company, Colombia Acquisition Corp., and Charming Shoppes, Inc.	(3)
3.1	Second Amended and Restated Certificate of Incorporation of Ascena Retail Group, Inc.	(4)
3.2	Certificate of Amendment of Second Amended and Restated Certificate of Incorporation of Ascena Retail Group, Inc.	(5)
3.3	By-Laws of Ascena Retail Group, Inc.	(4)
10.1	Leases of Company premises of which the lessor is Elliot S. Jaffe or members of his family or related trusts:	
	10.6.1 Danbury, CT store	(6)
	10.6.2 Norwalk, CT <b>dressbarn/dressbarn</b> Woman store	(7)
10.2	1993 Incentive Stock Option Plan	(8) *

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10.3	Amendment No. 1 to 1993 Incentive Stock Option Plan	(18)*
10.4	1995 Stock Option Plan	(9) *
10.5	Amendment No. 1 to 1995 Stock Option Plan	(18)*
10.6	2010 Stock Incentive Plan	(4) *
10.7	Amendment No. 1, dated December 17, 2010, to 2010 Stock Incentive Plan	(18)*
10.8	Amendment No. 2, dated September 22, 2011, to 2010 Stock Incentive Plan	(18)*
10.9	Executive 162(m) Bonus Plan (reflects Amendment Number One, dated August 31, 2009, and Amendment Number Two, dated September 8, 2009)	(10)*
10.10	Amendment Number Three to Executive 162(m) Bonus Plan	(18)*
10.11	Employment Agreement with Elliot S. Jaffe dated May 2, 2002	(11) *

10.12	Amendment dated July 10, 2006 to Employment Agreement dated May 2, 2002 with Elliot S. Jaffe	(12) *
10.13	Employment Agreement dated May 2, 2002 with David Jaffe	(11) *
10.14	Amendment No. 1, dated January 1, 2009, to David Jaffe Employment Agreement	(18)*
10.15	Amendment No. 2, dated September 22, 2011, to David Jaffe Employment Agreement	(18)*
10.16	Employment Agreement dated April 23, 2010 with Michael W. Rayden	(13)*
10.17	Employment Agreement dated July 26, 2005 with Gene L. Wexler	(14) *
10.18	Supplemental Retirement Benefit Agreement with Mrs. Roslyn Jaffe dated August 29, 2006	(15) *
10.19	Consulting Agreement dated May 23, 2012 with Burt Steinberg Retail Consulting Ltd.	
10.20	Executive Severance Plan dated as of March 3, 2010	(16)*
10.21	Amendment No. 1 to Executive Severance Plan	(18)*
10.22	Form of Indemnification Agreement, adopted January 1, 2011, for Members of the Board of Directors and certain executive officers	(18)*
10.23	Amended and Restated Credit Agreement, dated as of January 3, 2011, among the Company, the Borrowing Subsidiaries, the other Loan Parties, the Lenders and JPMorgan Chase Bank, N.A., as Administrative Agent	(17)
10.24	Term Credit Agreement, dated June 14, 2012, among the Company, the Lenders and JPMorgan Chase Bank, N.A., as Administrative Agent	(17)
14	Code of Ethics for the Chief Executive Officer and Senior Financial Officers	(8)
21	Subsidiaries of the Registrant, filed herewith	
23	Consent of Independent Registered Public Accounting Firm, filed herewith	
31.1	Section 302 Certification of President and Chief Executive Officer, filed herewith	
31.2	Section 302 Certification of Chief Financial Officer, filed herewith	
32.1	Section 906 Certification of President and Chief Executive Officer, filed herewith	
32.2	Section 906 Certification of Chief Financial Officer, filed herewith	

101.INS XBRL Instance Document†

101.SCHXBRL Taxonomy Extension Schema Document†

101.CALXBRL Taxonomy Extension Calculation Linkbase Document†

101.DEF XBRL Taxonomy Extension Definition Linkbase Document†

101.LABXBRL Taxonomy Extension Label Linkbase Document†

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document†

†Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

References  
as follows:

- (1) Current Report on Form 8-K filed on June 25, 2009 by the Dress Barn, Inc. (Exhibit 2.1)
- (2) Annex I to November 18, 2010 Definitive Proxy Statement filed by The Dress Barn, Inc.
- (3) The Company's Current Report on Form 8-K filed on May 2, 2012 (Exhibit 2.1)
- (4) Annexes II, III and IV to November 18, 2010 Proxy Statement filed by The Dress Barn, Inc.
- (5) The Company's Current Report on Form 8-K filed January 3, 2011 (Exhibit 3.1).
- (6) Registration Statement on Form S-1 under the Securities Act of 1933 (Registration No. 2 82916) declared effective May 4, 1983 filed by the Dress Barn, Inc. (Exhibit 10(1)).
- (7) Annual Report on Form 10-K for the fiscal year ended July 25, 1992 filed by the Dress Barn, Inc. (Exhibit 10(h)(h)).
- (8) Registration Statement on Form S-8 under the Securities Act of 1933 (Registration No. 33-60196) filed on March 25, 1993 filed by the Dress Barn, Inc. (Exhibit 28).
- (9) Annual Report on Form 10-K for the fiscal year ended July 27, 1996 filed by the Dress Barn, Inc. (Exhibit 10(nn)).
- (10) November 9, 2009 Proxy Statement filed by the Dress Barn, Inc. (Annex A).
- (11) Annual Report on Form 10-K for the fiscal year ended July 27, 2002 filed by the Dress Barn, Inc. (Exhibits 10(t)(t) and 10(u)(u)).
- (12) Current Report on Form 8-K filed July 13, 2006 filed by the Dress Barn, Inc. (Exhibit 99.1).
- (13) Quarterly Report on Form 8-K filed April 29, 2010 filed by the Dress Barn, Inc. (Exhibit 10.1).
- (14) Annual Report on Form 10-K for the fiscal year ended July 30, 2005 filed by the Dress Barn, Inc. (Exhibit 10.25).
- (15) Current Report on Form 8-K filed August 30, 2006 filed by the Dress Barn, Inc. (Exhibit 99.1).
- (16) Current Report on Form 8-K filed April 22, 2010 filed by the Dress Barn, Inc. (Exhibit 10.1).
- (17) The Company's Report on Form 8-K filed June 15, 2012 (Exhibits 10.1 and 10.2)
- (18) The Company's Annual Report on Form 10-K for the fiscal year ended July 30, 2011 (Exhibits 10.5, 10.7, 10.9, 10.10, 10.12, 10.16, 10.17, 10.23 and 10.24)

\*Each of these exhibits constitute a management contract, compensatory plan or arrangement required to be filed as an exhibit pursuant to Item 15 (b) of this report.

**ITEM 15. (c) FINANCIAL STATEMENT SCHEDULES**

None

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**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Ascena Retail Group,  
Inc.

Date: September 26, 2012 by/s/ DAVID JAFFE  
David Jaffe  
President and Chief  
Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ ELLIOT S. JAFFE Elliot S. Jaffe	Chairman of the Board and Founder	September 26, 2012
/s/ DAVID JAFFE David Jaffe	Director, President and Chief Executive Officer (Principal Executive Officer)	September 26, 2012
/s/ MICHAEL W. RAYDEN Michael W. Rayden	Director	September 26, 2012
/s/ KATE BUGGELN Kate Buggeln	Director	September 26, 2012
/s/ KLAUS EPPLER Klaus Eppler	Director	September 26, 2012
/s/ RANDY L. PEARCE Randy L. Pearce	Director	September 26, 2012
/s/ JOHN USDAN John Usdan	Director	September 26, 2012

/s/ ARMAND CORREIA

Executive Vice President and

Armand Correia

Chief Financial Officer

September 26, 2012

(Principal Financial Officer)

/s/ JAY LEVINE

Senior Vice President, Chief Accounting  
Officer and Corporate Controller

Jay Levine

September 26, 2012

(Principal Accounting Officer)



**ASCENA RETAIL GROUP, INC.**

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All schedules are omitted because either they are not applicable or the required information is shown in the consolidated financial statements or notes thereto.

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**ASCENA RETAIL GROUP, INC.****CONSOLIDATED BALANCE SHEETS**

	Fiscal Years Ended	
	July 28, 2012	July 30, 2011
	(millions)	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$164.3	\$243.5
Short-term investments	1.4	54.1
Inventories	533.4	365.3
Assets related to discontinued operations	133.6	—
Deferred tax assets	48.7	25.3
Prepaid expenses and other current assets	158.8	72.3
Total current assets	1,040.2	760.5
Non-current investments	3.2	138.5
Property and equipment, net	674.2	489.0
Goodwill	593.2	234.3
Other intangible assets, net	453.7	184.2
Other assets	42.6	33.1
Total assets	\$2,807.1	\$1,839.6
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Accounts payable	\$252.8	\$181.9
Accrued expenses and other current liabilities	261.2	162.4
Deferred income	42.7	32.3
Liabilities related to discontinued operations	118.6	—
Income taxes payable	6.1	5.6
Current portion of long-term debt	4.2	—
Total current liabilities	685.6	382.2
Long-term debt	322.4	—
Lease-related liabilities	240.5	169.2
Deferred income taxes	60.6	45.7
Other non-current liabilities	157.1	84.5
Commitments and contingencies (Note 17)		
Total liabilities	1,466.2	681.6
Equity:		
Common stock, par value \$0.01 per share; 154.8 million shares issued and outstanding in each period	1.5	1.5
Additional paid-in capital	528.8	472.1
Retained earnings	811.9	686.8
Accumulated other comprehensive (loss)	(1.3 )	(2.4 )

Total equity	1,340.9	1,158.0
Total liabilities and equity	\$2,807.1	\$1,839.6

See accompanying notes.

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**ASCENA RETAIL GROUP, INC.****CONSOLIDATED STATEMENTS OF OPERATIONS**

	Fiscal Years Ended		
	July 28, 2012	July 30, 2011	July 31, 2010
	(millions, except per share data)		
Net sales	\$3,353.3	\$2,914.0	\$2,374.6
Cost of goods sold	(1,474.7)	(1,260.8)	(1,036.7)
Gross margin	1,878.6	1,653.2	1,337.9
Other costs and expenses:			
Occupancy, distribution and buying costs	(542.3 )	(483.4 )	(398.5 )
Selling, general and administrative expenses	(936.3 )	(790.2 )	(650.3 )
Depreciation and amortization expense	(107.4 )	(89.8 )	(71.6 )
Total other costs and expenses	(1,586.0)	(1,363.4)	(1,120.4)
Operating income	292.6	289.8	217.5
Interest expense	(4.3 )	(2.5 )	(6.6 )
Interest and other income, net	4.7	1.1	4.3
Acquisition-related costs	(14.0 )	—	—
Loss on extinguishment of debt (Note 14)	—	(4.0 )	(5.8 )
Income from continuing operations before provision for income taxes	279.0	284.4	209.4
Provision for income taxes from continuing operations	(107.2 )	(113.9 )	(76.0 )
Income from continuing operations	171.8	170.5	133.4
Loss from discontinued operations, net of taxes <sup>(1)</sup>	(9.6 )	—	—
Net income	\$162.2	\$170.5	\$133.4
Net income per common share - basic:			
Continuing operations	\$1.12	\$1.09	\$0.92
Discontinued operations	(0.06 )	—	—
Total net income per basic common share	\$1.06	\$1.09	\$0.92
Net income per common share – diluted:			
Continuing operations	\$1.08	\$1.05	\$0.87
Discontinued operations	(0.06 )	—	—
Total net income per diluted common share	\$1.02	\$1.05	\$0.87
<b>Weighted average common shares outstanding:</b>			
Basic	153.5	156.1	144.4
Diluted	159.4	161.8	154.0

<sup>(1)</sup> Loss from discontinued operations is presented net of a \$5.1 million income tax benefit for the year ended July 28, 2012.

See accompanying notes.

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**ASCENA RETAIL GROUP, INC.****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	Fiscal Years Ended		
	July 28, 2012	July 30, 2011	July 31, 2010
	(millions)		
Net income	\$162.2	\$170.5	\$133.4
Other comprehensive (loss) income, net of tax:			
Unrealized gains and losses on securities available for sale:			
Net change in unrealized gains (losses) on available-for-sale investments <sup>(1)</sup>	2.6	1.9	4.1
Less reclassification adjustment for gains included in net income <sup>(1)</sup>	(1.3 )	—	—
Total	1.3	1.9	4.1
Foreign currency translation adjustment	(0.2 )	—	—
Total other comprehensive (loss) income	1.1	1.9	4.1
Total comprehensive income	\$163.3	\$172.4	\$137.5

<sup>(1)</sup> No tax benefits have been provided in any period primarily due to the uncertainty of realization of cumulative capital loss tax benefits.

See accompanying notes.

**ASCENA RETAIL GROUP, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Fiscal Years Ended		
	July 28, 2012	July 30, 2011	July 31, 2010
	(millions)		
<b>Cash flows from operating activities:</b>			
Net income	\$ 162.2	\$ 170.5	\$ 133.4
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>			
Depreciation and amortization expense	107.4	89.8	71.6
Deferred income tax expense (benefit)	(5.3 )	16.9	14.7
Deferred rent and other occupancy costs	(24.6 )	(24.2 )	(18.1 )
Loss on extinguishment of debt (Note 14)	—	4.0	5.8
Loss (gain) on sale of assets	(8.2 )	2.5	—
Non-cash stock-based compensation expense	28.4	19.7	10.0
Non-cash impairments of assets	2.2	4.6	10.7
Non-cash interest expense	0.9	2.8	4.0
Other non-cash expense	(11.0 )	(4.7 )	(3.8 )
Excess tax benefits from stock-based compensation	(11.7 )	(5.7 )	(5.8 )
<b>Changes in operating assets and liabilities:</b>			
Inventories	26.5	(45.1 )	(10.2 )
Accounts payable and accrued liabilities	(18.3 )	17.9	7.2
Deferred income liabilities	2.9	8.3	4.7
Lease-related liabilities	27.9	14.5	7.7
Other balance sheet changes	44.4	9.0	(0.5 )
Changes in net assets related to discontinued operations	37.8	—	—
Net cash provided by operating activities	361.5	280.8	231.4
<b>Cash flows from investing activities:</b>			
Purchase price paid in acquisitions, net of cash acquired (Note 5)	(683.9)	—	82.8
Purchases of investments	(99.8 )	(176.0)	(78.3 )
Proceeds from sales and maturities of investments	293.6	86.0	140.4
Investment in life insurance policies	—	(5.1 )	(3.3 )
Proceeds from the sale of assets	38.2	—	—
Capital expenditures	(150.4)	(102.1)	(65.2 )
Net cash (used in) provided by investing activities	(602.3)	(197.2)	76.4
<b>Cash flows from financing activities:</b>			
Proceeds from borrowings	322.0	—	—
Repayments of debt (Notes 5 and 14)	(144.2)	(29.2 )	(286.7)
Payment of deferred financing costs	(7.4 )	(1.4 )	(4.4 )
Repurchases of common stock	(37.2 )	(72.9 )	(37.9 )
Proceeds from stock options exercised and employee stock purchases	16.7	17.1	15.2
Excess tax benefits from stock-based compensation	11.7	5.7	5.8

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Net cash provided by (used in) financing activities	161.6	(80.7 )	(308.0)
Net increase (decrease) in cash and cash equivalents	(79.2 )	2.9	(0.2 )
Cash and cash equivalents at beginning of period	243.5	240.6	240.8
Cash and cash equivalents at end of period	\$ 164.3	\$ 243.5	\$ 240.6

See accompanying notes.

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## ASCENA RETAIL GROUP, INC.

## CONSOLIDATED STATEMENTS OF EQUITY

	Common Stock		Additional	Retained	AOCI (a)	Total Ascena Retail Group, Inc. Equity	Non- Controlling	Total
	Shares	Amount	Paid-In Capital	Earnings		Interest	Equity	
Balance, July 25, 2009	60.2	\$ 3.0	\$ 145.3	\$ 493.7	\$(8.4)	\$ 633.6	\$ (1.2)	\$ 632.4
Retroactive treatment for Fiscal 2012 stock split	60.3	(1.8)	1.8					
Adjusted balance, July 25, 2009	120.5	1.2	147.1	493.7	(8.4)	633.6	(1.2)	632.4
Net income				133.4		133.4		133.4
Total other comprehensive income					4.1	4.1		4.1
Change in non-controlling interest						—	(0.2)	(0.2)
Shares issued and equity grants made pursuant to stock-based compensation plans <sup>(b)</sup>	3.6		31.0			31.0		31.0
Repurchases and retirements of common stock <sup>(c)</sup>	(3.1)			(37.9)		(37.9)		(37.9)
Shares issued in connection with the Tween Brands Merger	23.6	0.2	251.0			251.2		251.2
Redemption of convertible debt <sup>(d)</sup>	12.5	0.1	0.6			0.7		0.7
Balance, July 31, 2010	157.1	\$ 1.5	\$ 429.7	\$ 589.2	\$(4.3)	\$ 1,016.1	\$ (1.4)	\$ 1,014.7
Net income				170.5		170.5		170.5
Total other comprehensive income					1.9	1.9		1.9
Change in non-controlling interest							1.4	1.4
Shares issued and equity grants made pursuant to stock-based compensation plans <sup>(b)</sup>	2.7		42.4			42.4		42.4
Repurchases and retirements of common stock <sup>(c)</sup>	(5.0)			(72.9)		(72.9)		(72.9)
Balance, July 30, 2011	154.8	\$ 1.5	\$ 472.1	\$ 686.8	\$(2.4)	\$ 1,158.0	\$ —	\$ 1,158.0
Net income				162.2		162.2		162.2
Total other comprehensive income					1.1	1.1		1.1
	2.7		56.7			56.7		56.7

Shares issued and equity grants  
made pursuant to stock-based  
compensation plans<sup>(b)</sup>

Repurchases and retirements of common stock <sup>(c)</sup>	(2.7 )			(37.1 )		(37.1 )		(37.1 )
Balance, July 28, 2012	154.8	\$ 1.5	\$ 528.8	\$ 811.9	\$(1.3)	\$ 1,340.9	\$ —	\$1,340.9

<sup>(a)</sup> Accumulated other comprehensive income (loss) (“AOCI”), which consists substantially of net unrealized gains and losses on available-for-sale securities.

<sup>(b)</sup> Includes income tax benefits relating to stock-based compensation arrangements of approximately \$7.3 million in Fiscal 2012, \$5.7 million in Fiscal 2011, and \$5.8 million in Fiscal 2010.

<sup>(c)</sup> Shares of common stock repurchased historically have been retired, resulting in a net decrease to retained earnings.

<sup>(d)</sup> Includes income tax benefits of \$14.7 million recorded in additional paid-in capital relating to the redemption of convertible debt.

See accompanying notes.

## ASCENA RETAIL GROUP, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Description of Business

Ascena Retail Group, Inc., a Delaware corporation (“Ascena” or the “Company”), is a leading national specialty retailer of apparel for women and tween girls. On June 14, 2012, the Company acquired Charming Shoppes, Inc. (“Charming Shoppes”) and its related family of retail brands. Accordingly, the Company now operates, through its wholly owned subsidiaries, the following principal retail brands: **Justice**, **Lane Bryant**, **maurices**, **dressbarn** and **Catherines**. The Company now operates (through its subsidiaries) approximately 3,800 stores throughout the United States, Puerto Rico and Canada, with annual revenues on a pro forma basis of over \$4.5 billion for the fiscal year ended July 28, 2012, giving effect to the acquisition of Charming Shoppes as of the beginning of such year. Ascena and its subsidiaries are collectively referred to herein as the “Company,” “we,” “us,” “our” and “ourselves,” unless the context indicates otherwise.

The Company classifies its businesses into five segments following a brand-oriented approach: **Justice**, **Lane Bryant**, **maurices**, **dressbarn**, and **Catherines**. The **Justice** segment includes approximately 942 specialty retail and outlet stores, e-commerce operations, and certain licensed franchises in international territories. The **Justice** brand offers fashionable apparel to girls who are ages 7 to 14 in an environment designed to match the energetic lifestyle of tween girls. The **Lane Bryant** segment includes approximately 805 specialty retail and outlet stores, and e-commerce operations. The **Lane Bryant** brand offers fashionable and sophisticated plus-size apparel under multiple private labels to female customers in the 35 to 55 age range. The **maurices** segment includes approximately 832 specialty retail and outlet stores, and e-commerce operations. The **maurices** brand offers up-to-date fashion designed to appeal to the 17 to 34 year-old female, with stores concentrated in small markets (approximately 25,000 to 100,000 people). The **dressbarn** segment includes approximately 827 specialty retail and outlet stores, and e-commerce operations. The **dressbarn** brand primarily attracts female consumers in the mid-30’s to mid-50’s age range and offers moderate-to-better quality career, special occasion and casual fashion to the working woman. The **Catherines** segment includes approximately 422 specialty retail and outlet stores, and e-commerce operations. The **Catherines** brand offers classic apparel and accessories for wear-to-work and casual lifestyles in a full range of plus sizes, generally catering to the female customer 45 years and older.

#### 2. Basis of Presentation

##### *Basis of Consolidation*

The consolidated financial statements are prepared in accordance with United States Generally Accepted Accounting Principles ("US GAAP"), and present the financial position, results of operations and cash flows of the Company and all entities in which the Company has a controlling voting interest. The consolidated financial statements also include the accounts of any variable interest entities in which the Company is considered to be the primary beneficiary and such entities are required to be consolidated in accordance with US GAAP. There were no variable interest entities as of July 28, 2012.

All significant intercompany balances and transactions have been eliminated in consolidation.

### ***Common Stock Split***

On April 3, 2012, the Company effected a two-for-one common stock split in the form of a 100% stock dividend, to stockholders of record at the close of business on March 20, 2012. All common share and per common share data, except par value per share, presented in the consolidated financial statements and the accompanying notes has been adjusted to reflect the stock split.

### ***Use of Estimates***

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and footnotes thereto. Actual results could differ materially from those estimates.

Significant estimates inherent in the preparation of the consolidated financial statements include: the realizability of inventory; reserves for litigation and other contingencies; useful lives and impairments of long-lived tangible and intangible assets; accounting for income taxes and related uncertain tax positions; the valuation of stock-based compensation and related expected forfeiture rates; insurance reserves; and accounting for business combinations.

### ***Fiscal Year***

The company utilizes a 52-53 week fiscal year ending on the last Saturday in July. As such, fiscal year 2012 ended on July 28, 2012 and reflected a 52-week period ("Fiscal 2012"); fiscal year 2011 ended on July 30, 2011 and reflected a 52-week period ("Fiscal 2011"); and fiscal year 2010 ended July 31, 2010 and reflected a 53-week period ("Fiscal 2010").



**ASCENA RETAIL GROUP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

The financial position and operating results of the Company's newly acquired sourcing operations of Charming Shoppes located in Hong Kong ("Charming Sourcing") are reported on a one-month lag. Accordingly, the Company's operating results for Fiscal 2012 include the operating results of Charming Sourcing for only a two-week, post-acquisition period ended June 30, 2012. The net effect of this reporting lag is not material to the consolidated financial statements.

*Discontinued Operations*

In connection with the acquisition of Charming Shoppes in June 2012, certain acquired businesses have been classified as a component of discontinued operations within the consolidated financial statements.

In particular, the Company announced, contemporaneously with the closing of the acquisition of Charming Shoppes, its intent to cease operating the acquired **Fashion Bug** business. The **Fashion Bug** business, consisting of approximately 600 retail stores, is expected to be closed down by early in calendar year 2013 through an orderly liquidation of the related net assets.

In addition, the Company also announced, contemporaneously with the closing of the acquisition of Charming Shoppes, its intent to sell the acquired **Figi's** business. The **Figi's** business, which markets food and specialty gift products, is expected to be sold by the one-year anniversary date of the closing of the acquisition of Charming Shoppes.

As those businesses are available for disposal in their present conditions and active disposition efforts have already been implemented at prices that are reasonable in relation to current fair value, such businesses have been classified as discontinued operations within the consolidated financial statements. As such, assets and liabilities relating to discontinued operations have been segregated and separately disclosed in the balance sheet as of the end of Fiscal 2012. In turn, operating results for those businesses, including \$66.4 million of revenues for the post-acquisition period in Fiscal 2012, have also been segregated and reported separately in the statement of operations for Fiscal 2012.

The major components of assets and liabilities related to discontinued operations are summarized below:

	July 28, 2012 (millions)
Accounts receivable	\$ 6.8
Inventory	77.2
Property and equipment, net	31.9
Intangible assets, net	5.0
Other assets	12.7
Total assets related to discontinued operations	\$ 133.6
Accounts payable and accrued expenses	\$ 93.6
Lease-related liabilities	18.0
Other liabilities	7.0
Total liabilities related to discontinued operations	\$ 118.6

***Reclassifications******Segment Information***

Historically, the Company was a single-brand retailer operating under the name of **dressbarn**. As such, all corporate overhead costs were reported historically within the **dressbarn** operating segment. As the Company's legal entity structure evolved with the acquisitions of the **maurices** brand in Fiscal 2005 and the **Justice** brand in Fiscal 2010, the Company allocated approximately \$2 million of corporate overhead costs annually to each of those operating segments from the **dressbarn** operating segment. The remainder of the corporate overhead costs continued to be reported primarily within the **dressbarn** operating segment.

**ASCENA RETAIL GROUP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

In January 2011, the Company completed an internal corporate reorganization and established a new holding company, named Ascena Retail Group, Inc., to own the interests of each of the **Justice, maurices and dressbarn** brands through wholly owned subsidiaries. In connection therewith, beginning in Fiscal 2012, the Company implemented a new methodology to allocate corporate overhead costs to each of its operating segments on a reasonable basis.

In order to conform to this new cost allocation methodology, the Company has recasted historically reported segment operating results in order to enhance the comparability of its segmental operating performance. There have been no changes in total net sales, total operating income, or total depreciation and amortization expense as a result of this change. See Note 20 for further discussion of the Company's segment information and the effect of this change.

*Occupancy, Distribution and Buying Costs*

Historically, the Company included occupancy, distribution and buying costs within cost of goods sold on the face of its statement of operations. However, in the fourth quarter of Fiscal 2012, in connection with conforming the financial presentation of Charming Shoppes, the Company decided to present each of the aggregate of occupancy, distribution and buying costs and gross margin separately on the face of its statement of operations. In addition, certain costs, such as store utility costs, were reclassified from selling, general and administrative expenses to occupancy, distribution and buying costs. Financial information for all prior periods has been reclassified in order to conform to the current period's presentation. There have been no changes in historical operating income or historical net income for any period as a result of these changes.

*Other Reclassifications*

Certain other immaterial reclassifications also have been made to the prior period's financial information in order to conform to the current period's presentation.

**3. Summary of Significant Accounting Policies**



**Revenue Recognition**

Revenue is recognized across all segments of the business when there is persuasive evidence of an arrangement, delivery has occurred, price has been fixed or is determinable, and collectability is reasonably assured.

Retail store revenue is recognized net of estimated returns at the time of sale to consumers. E-commerce revenue from sales of products ordered through the Company's retail internet sites and revenue from direct-mail orders through **Justice's** catalog are recognized upon delivery and receipt of the shipment by our customers. Such revenue also is reduced by an estimate of returns.

Reserves for estimated product returns are recorded based on historical return trends and are adjusted for known events, as applicable. The changes in the sales return reserve for each period are summarized below:

	Fiscal Years Ended		
	July 28, 2012	July 30, 2011	July 31, 2010
	(millions)		
Balance at beginning of period	\$4.6	\$ 4.8	\$ 1.9
Additions from acquisitions	2.0	—	9.0
Additions – charged to income	12.0	12.5	11.2
Adjustments and/or deductions	(11.1)	(12.7 )	(17.3 )
Balance at end of period	\$7.5	\$ 4.6	\$ 4.8

Gift cards, gift certificates and merchandise credits (collectively, "gift cards") issued by the Company are recorded as a deferred income liability until they are redeemed, at which point revenue is recognized. Gift cards do not have expiration dates. The Company recognizes income for unredeemed gift cards when the likelihood of a gift card being redeemed by a customer is remote and the Company determines that it does not have a legal obligation to remit the value of the unredeemed gift card to the relevant jurisdiction as unclaimed or abandoned property. Gift card breakage is included in net sales in the consolidated statements of operations, and historically has not been material.

In addition to retail-store and e-commerce sales, the **Justice** segment recognizes revenue from licensing arrangements with franchised stores, advertising and other "tween-right" marketing arrangements with partner companies, as well as merchandise shipments to other third-party retailers. Revenue associated with merchandise shipments is recognized at the time title passes and risk of loss is transferred to customers, which generally occurs at the date of shipment. Royalty payments received under license agreements for the use of the **Justice** trade name and amounts received in connection with advertising and marketing arrangements with partner companies are recognized when earned in accordance with the terms of the underlying agreements.

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**ASCENA RETAIL GROUP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The Company accounts for sales and other related taxes on a net basis, thereby excluding such taxes from revenue.

***Cost of Goods Sold***

Cost of goods sold (“COGS”) consists of all costs of merchandise (net of purchase discounts and vendor allowances), merchandise acquisition costs (primarily commissions and import fees), in-bound freight to our distribution centers, and changes in reserve levels for inventory realizability and shrinkage.

Our cost of goods sold may not be comparable to those of other entities. Some entities, like us, exclude costs related to their distribution network buying function and store occupancy costs from cost of goods sold and include them in other costs and expenses, whereas other entities include costs related to their distribution network, buying function and all store occupancy costs in their cost of goods sold.

***Occupancy, Distribution, and Buying Costs***

Occupancy, distribution and buying costs consist of store occupancy and utility costs (excluding depreciation), out-bound freight (including costs to ship merchandise between our distribution centers and our retail stores), and all costs associated with the buying and distribution functions.

***Selling, General and Administrative Expenses***

Selling, general and administrative expenses (“SG&A expenses”) consist of compensation and benefit-related costs for sales and store operations personnel, administrative personnel and other employees not associated with the functions described above under COGS. SG&A expenses also include advertising and marketing costs, information technology and communication costs, supplies for our stores and administrative facilities, insurance costs, legal costs and costs related to other administrative services.

### *Shipping and Handling*

Shipping and handling fees billed to customers are recorded as revenue. The direct costs associated with shipping goods to customers are recorded as a component of occupancy, distribution, and buying costs. Shipping and handling costs were approximately \$17.9 million in Fiscal 2012, \$12.1 million in Fiscal 2011 and \$4.4 million in Fiscal 2010.

### *Marketing and Advertising Costs*

Marketing and advertising costs are included in SG&A expenses. Except for direct-response advertising costs related to the newly acquired **Figi's** business that are classified as part of discontinued operations, marketing and advertising costs are expensed when the advertisement is first exhibited. Marketing and advertising expenses from continuing operations were \$81.5 million for Fiscal 2012, \$69.6 million for Fiscal 2011, and \$50.3 million for Fiscal 2010. Deferred marketing and advertising costs from continuing operations, which principally relate to advertisements that have not yet been exhibited or services that have not yet been received, were not material at the end of either Fiscal 2012 or Fiscal 2011.

With regards to direct-response advertising costs related to the newly acquired **Figi's** business, all direct costs incurred in the development, production and circulation of the direct-mail catalogs are deferred until the related catalog is mailed. Those capitalized costs are then recognized as an expense over the expected sales realization cycle of the related catalog, which is generally within one to six months. Such deferred, direct-response advertising costs were not material at the end of Fiscal 2012.

### *Foreign Currency Translation and Transactions*

The financial position and operating results of foreign operations are primarily consolidated using the local currency as the functional currency. Local currency assets and liabilities are translated at the rates of exchange on the balance sheet date, and local currency revenues and expenses are translated at average rates of exchange during the period. The resulting translation gains or losses are included in the consolidated statements of comprehensive income, and in the consolidated statements of equity, as a component of accumulated other comprehensive income ("AOCI"), and are not material for any period presented.

The Company also recognizes gains and losses on transactions that are denominated in a currency other than the respective entity's functional currency. Foreign currency transaction gains and losses have historically been immaterial. However, such amounts are recognized in earnings and are included as part of either SG&A or COGS in the consolidated statements of operations.



**ASCENA RETAIL GROUP, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)***Comprehensive Income (Loss)*

Comprehensive income (loss), which is reported separately in the consolidated statements of comprehensive income, consists of net income (loss) and other gains and losses affecting equity that, under US GAAP, are excluded from net income (loss). The components of other comprehensive income for the Company primarily consist of unrealized gains and losses on available-for-sale investments and foreign currency translation gains and losses.

*Net Income Per Common Share*

Basic net income per common share is computed by dividing the net income applicable to common shares after preferred dividend requirements, if any, by the weighted-average number of common shares outstanding during the period. Diluted net income per common share adjusts basic net income per common share for the effects of outstanding stock options, restricted stock, restricted stock units, convertible debt securities and any other potentially dilutive financial instruments, only in the periods in which such effect is dilutive under the treasury stock method.

The weighted-average number of common shares outstanding used to calculate basic net income per common share is reconciled to those shares used in calculating diluted net income per common share as follows:

	Fiscal Years Ended		
	July 28, 2012	July 30, 2011	July 31, 2010
	(millions)		
Basic	153.5	156.1	144.4
Dilutive effect of stock options, restricted stock, restricted stock units and convertible debt securities	5.9	5.7	9.6
Diluted shares	159.4	161.8	154.0

During the second quarter of Fiscal 2010, the Company redeemed all of its convertible notes and, as a result, the 12.4 million shares issued upon the debt extinguishment are now included in the outstanding shares from January 27, 2010. See Note 14 for further details.

Options to purchase shares of common stock at an exercise price greater than the average market price of the common stock during the reporting period are anti-dilutive, and therefore not included in the computation of diluted net income per common share. In addition, the Company has outstanding restricted stock units that are issuable only upon the achievement of certain service and/or performance or market-based goals. Such performance or market-based restricted stock units are included in the computation of diluted shares only to the extent the underlying performance or market conditions (a) are satisfied prior to the end of the reporting period or (b) would be satisfied if the end of the reporting period were the end of the related contingency period and the result would be dilutive under the treasury stock method. As of the end of Fiscal 2012, Fiscal 2011 and Fiscal 2010 there was an aggregate of approximately 1.3 million, 3.6 million and 3.6 million respectively, of additional shares issuable upon the exercise of anti-dilutive options and/or the contingent vesting of performance-based and market-based restricted stock units that were excluded from the diluted share calculations.

### ***Stock-Based Compensation***

The Company expenses all share-based payments to employees and non-employee directors based on the grant date fair value of the awards over the requisite service period, adjusted for estimated forfeitures. The Company primarily uses the Black-Scholes valuation method to determine the grant date fair value of its stock-based compensation.

See Note 19 for further discussion of the Company's stock-based compensation plans.

### ***Cash and Cash Equivalents***

Cash and cash equivalents include all highly liquid investments with original maturities of 90 days or less, including investments in debt securities. Investments in debt securities are diversified among high-credit quality securities in accordance with the Company's risk management policies, and primarily include commercial paper and money market funds. These amounts are stated at cost, which approximates market value.

The Company also considers receivables from financial institutions related to credit card purchases to be cash equivalents due to the high credit quality and short timeframe for settlement of the outstanding amounts.

**ASCENA RETAIL GROUP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

*Investments*

Short-term investments consist of investments which the Company expects to convert into cash within one year. Non-current investments consist of those investments which the Company does not expect to convert into cash within one year.

*Equity-method Investments*

Investments in companies in which the Company has significant influence, but less than a controlling financial interest, are accounted for using the equity method. This is generally presumed to exist when the Company owns between 20% and 50% of the investee. However, if the Company had a greater than 50% ownership interest in an investee and the non-controlling shareholders held certain rights that allowed them to participate in the day-to-day operations of the business, the Company would also generally use the equity method of accounting.

Under the equity method, only the Company's investment in and amounts due to and from the equity investee are included in the consolidated balance sheets; only the Company's share of the investee's earnings (losses) is included in the consolidated results of operations; and only the dividends, cash distributions, loans or other cash received from the investee and additional cash investments, loan repayments or other cash paid to the investee are included in the consolidated statements of cash flows. Currently, the Company does not hold any investments that are accounted for using the equity method.

*Available-for-Sale, Held-to-Maturity and Trading Investments*

Investments in companies in which the Company does not have a controlling interest, or is unable to exert significant influence, are accounted for as either held-to-maturity, available-for-sale investments or trading investments.

The Company classifies its investments in securities at the time of purchase into one of three categories: held-to-maturity, available-for-sale or trading. The Company re-evaluates such classifications on a quarterly basis. Held-to-maturity investments would normally consist of debt securities that the Company has the intent and ability to retain until maturity. These securities are recorded at cost, as adjusted for the amortization of premiums and discounts.



Available-for-sale investments have historically consisted primarily of municipal bonds and auction rate securities (“ARS”), which are recorded at fair value. Unrealized gains and losses on available-for-sale investments are classified as a component of AOCI in the consolidated balance sheets, and realized gains or losses are recognized by the specific identification method and are classified as a component of interest and other income, net, in the consolidated statement of operations. Trading securities would normally consist of securities that are acquired by the Company with the intent of selling in the near term. Trading securities are carried at fair value, with changes in unrealized holding gains and losses included in income and classified within interest and other income, net, in the accompanying consolidated statements of operations. The Company normally does not hold any trading securities.

Cash inflows and outflows related to the sales and purchases of investments are classified as investing activities in the Company’s consolidated statements of cash flows.

### *Impairment Assessment*

The Company evaluates investments held in unrealized loss positions for other-than-temporary impairment on a quarterly basis. Such evaluation involves a variety of considerations, including assessments of risks and uncertainties associated with general economic conditions and distinct conditions affecting specific issuers. Factors considered by the Company include (i) the length of time and the extent to which the fair value has been below cost, (ii) the financial condition, credit worthiness and near-term prospects of the issuer, (iii) the length of time to maturity, (iv) future economic conditions and market forecasts, (v) the Company's intent and ability to retain its investment for a period of time sufficient to allow for recovery of market value, and (vi) an assessment of whether it is more-likely-than-not that the Company will be required to sell its investment before recovery of market value.

See Note 7 for further information relating to the Company's investments.

### *Concentration of Credit Risk*

The Company maintains cash deposits and cash equivalents with well-known and stable financial institutions; however, there were significant amounts of cash and cash equivalents at these financial institutions in excess of federally insured limits at July 28, 2012. This represents a concentration of credit risk. With the current financial environment and the instability of some financial institutions, the Company cannot be assured it will not experience losses on its deposits in the future. However, there have been no losses recorded on deposits of cash and cash equivalents to date.

**ASCENA RETAIL GROUP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

***Inventories***

Inventory is valued using the retail method of accounting and is stated at the lower of cost, on a First In, First Out (“FIFO”) basis, or market. Under the retail inventory method, the valuation of inventory at cost and resulting gross margin are calculated by applying a calculated cost to retail ratio to the retail value of inventory. The retail inventory method is an averaging method that has been widely used in the retail industry due to its practicality. Inherent in the retail method are certain significant management judgments and estimates including, among others, initial merchandise markup, markdowns and shrinkage, which significantly impact the ending inventory valuation at cost as well as the resulting gross margins.

The Company continuously reviews its inventory levels to identify slow-moving merchandise and necessary markdowns to clear slow-moving merchandise, which reduces the cost of inventories to its estimated net realizable value. Consideration is given to a number of quantitative and qualitative factors, including current pricing levels and the anticipated need for subsequent markdowns, aging of inventories, historical sales trends, and the impact of market trends and economic conditions. Estimates of markdown requirements may differ from actual results due to changes in quantity, quality and mix of products in inventory, as well as changes in consumer preferences, market and economic conditions. The Company’s historical estimates of these costs and its markdown provisions have not differed materially from actual results.

Reserves for inventory shrinkage, representing the risk or physical loss of inventory, are estimated based on historical experience and are adjusted based upon physical inventory counts.

***Property and Equipment, Net***

Property and equipment, net, is stated at cost less accumulated depreciation. Depreciation is calculated using the straight-line method over the following estimated useful lives:

Buildings and improvements	10-40 years
Distribution center equipment and machinery	3-20 years
Leasehold improvements	Shorter of the useful life or expected term of the lease

Furniture, fixtures, and equipment	2-10 years
Informational technology	3-10 years

Certain costs associated with computer software developed or obtained for internal use are capitalized, including internal costs. The Company capitalizes certain costs for employees that are directly associated with internal use computer software projects once specific criteria are met. Costs are expensed for preliminary stage activities, training, maintenance and all other post-implementation stage activities as they are incurred.

Property and equipment, along with other long-lived assets, are evaluated for impairment periodically whenever events or changes in circumstances indicate that their related carrying amounts may not be recoverable. In evaluating long-lived assets for recoverability, including finite-lived intangibles as described below, the Company uses its best estimate of future cash flows expected to result from the use of the asset and its eventual disposition. To the extent that estimated future undiscounted net cash flows attributable to the asset are less than the carrying amount, an impairment loss is recognized equal to the difference between the carrying value of such asset and its fair value, considering external market participant assumptions. Assets to be disposed of and for which there is a committed plan of disposal are reported at the lower of carrying value or fair value less costs to sell.

***Goodwill and Other Intangible Assets, Net***

At acquisition, the Company estimates and records the fair value of purchased intangible assets, which primarily consist of proprietary software, franchise rights, and certain trade names. The fair value of these intangible assets is estimated based on management's assessment, considering independent third party appraisals, when necessary. The excess of the purchase consideration over the fair value of net assets acquired is recorded as goodwill. Goodwill and certain other intangible assets deemed to have indefinite useful lives are not amortized, including trade names and certain franchise rights. Rather, goodwill and such indefinite-lived intangible assets are assessed for impairment at least annually based on comparisons of their respective fair values to their carrying values. Finite-lived intangible assets are amortized over their respective estimated useful lives and, along with other long-lived assets as noted above, are evaluated for impairment periodically whenever events or changes in circumstances indicate that their related carrying amounts may not be recoverable. See discussion of the Company's accounting policy for long-lived asset impairment as described earlier under the caption "*Property and Equipment, Net.*"

**ASCENA RETAIL GROUP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The Company performs its annual impairment assessment of goodwill and indefinite-lived intangible assets during the fourth quarter of each fiscal year. Based on the results of the impairment assessment for Fiscal 2012, the Company confirmed the fair value of its reporting units (excluding the newly acquired reporting units of Charming Shoppes) substantially exceeded their respective carrying values and were not at risk of impairment. There has been no goodwill impairment losses recorded for any of the periods presented.

See Note 10 for additional discussion of the Company's goodwill and other intangible assets.

***Insurance Reserves***

The Company uses a combination of insurance and self-insurance mechanisms to provide for the potential liabilities for workers' compensation and employee healthcare benefits. Liabilities associated with the risks that are retained by the Company are estimated, in part, by considering historical claims experience, demographic factors, severity factors and other actuarial assumptions. Such liabilities are capped through the use of stop loss contracts with insurance companies. The estimated accruals for these liabilities could be significantly affected if future occurrences and claims differ from these assumptions and historical trends. As of July 28, 2012 and July 30, 2011, these reserves were \$19.3 million and \$14.8 million, respectively. The Company is subject to various claims and contingencies related to insurance and other matters arising out of the normal course of business. The Company is self-insured for expenses related to its employee medical and dental plans, and its workers' compensation plan, up to certain thresholds. Claims filed, as well as claims incurred but not reported, are accrued based on management's estimates, using information received from plan administrators, historical analysis and other relevant data. The Company's stop-loss insurance coverage for individual claims ranges between \$200,000 and \$500,000, depending on which of the Company's multiple insurance carriers the associate is insured under. The Company believes its accruals for claims and contingencies are adequate based on information currently available. However, it is possible that actual results could differ significantly from the recorded accruals for claims and contingencies.

***Income Taxes***

Income taxes are provided using the asset and liability method. Under this method, income taxes (i.e., deferred tax assets and liabilities, current taxes payable/refunds receivable and tax expense) are recorded based on amounts refundable or payable in the current year, and include the results of any differences between US GAAP and tax reporting. Deferred income taxes reflect the tax effect of certain net operating loss, capital loss and general business

credit carry forwards and the net tax effects of temporary differences between the carrying amount of assets and liabilities for financial statement and income tax purposes, as determined under enacted tax laws and rates. The Company accounts for the financial effect of changes in tax laws or rates in the period of enactment.

In addition, valuation allowances are established when management determines that it is more-likely-than-not that some portion or all of a deferred tax asset will not be realized. Tax valuation allowances are analyzed periodically and adjusted as events occur, or circumstances change, that warrant adjustments to those balances.

In determining the income tax provision for financial reporting purposes, the Company establishes a reserve for uncertain tax positions. If the Company considers that a tax position is “more-likely-than-not” of being sustained upon audit, based solely on the technical merits of the position, it recognizes the tax benefit. The Company measures the tax benefit by determining the largest amount that is greater than 50% likely of being realized upon settlement, presuming that the tax position is examined by the appropriate taxing authority that has full knowledge of all relevant information. These assessments can be complex and the Company often obtains assistance from external advisors. To the extent that the Company’s estimates change or the final tax outcome of these matters is different than the amounts recorded, such differences will impact the income tax provision in the period in which such determinations are made. If the initial assessment fails to result in the recognition of a tax benefit, the Company regularly monitors its position and subsequently recognizes the tax benefit if (i) there are changes in tax law or analogous case law that sufficiently raise the likelihood of prevailing on the technical merits of the position to “more-likely-than-not,” (ii) the statute of limitation expires, or (iii) there is a completion of an audit resulting in a settlement of that tax year with the appropriate agency. Uncertain tax positions are classified as current only when the Company expects to pay cash within the next twelve months. Interest and penalties, if any, are recorded within the provision for income taxes in the Company’s consolidated statements of operations and are classified on the consolidated balance sheets with the related liability for unrecognized tax benefits.

See Note 15 for additional discussion of the Company’s income taxes.

### *Leases*

The Company leases certain facilities and equipment, including its retail stores. Most of the Company's leases contain renewal options, rent escalation clauses and/or landlord incentives. Rent expense for non-cancelable operating leases with scheduled rent increases and/or landlord incentives is recognized on a straight-line basis over the lease term, beginning with the effective lease commencement date. The excess of straight-line rent expense over scheduled payment amounts and landlord incentives is recorded as a deferred rent liability and is classified on the consolidated balance sheets with the lease-related liabilities.

**ASCENA RETAIL GROUP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

Certain leases provide for contingent rents, which are determined as a percentage of gross sales in excess of specified levels. A contingent rent liability is recognized together with the corresponding rent expense when specified levels have been achieved or when management determines that achieving the specified levels during the fiscal year is probable.

***Financial Instruments***

The carrying value of the Company's financial instruments approximates fair value, except for certain differences relating to ARS and certain other financial instruments. However, other than differences in the ARS as disclosed in Note 7, these differences were not significant as of July 28, 2012 or July 30, 2011. The fair value of financial instruments generally is determined by reference to fair market values resulting from the trading of the instruments on a national securities exchange or an over-the-counter market. In cases where quoted market prices are not available, fair value is based on estimates derived through the use of present value or other valuation techniques.

See Notes 7 and 8 for further discussion of the Company's financial instruments.

***Non-controlling Interests***

Effective July 26, 2009, the Company adopted the new guidance issued by the Financial Accounting Standards Board (the "FASB") relating generally to accounting and reporting standards for non-controlling interests in a subsidiary. The new guidance clarified that a non-controlling interest in a subsidiary, which is sometimes referred to as minority interest, is an ownership interest in the consolidated entity that should be reported as equity. At that time, the Company had a non-controlling interest relating to a 65%-owned investment. Accordingly, a non-controlling interest in the amount of \$0.7 million, previously recorded as an asset, was reclassified to the Company's equity section in its consolidated balance sheet as of the beginning of Fiscal 2010.

Losses allocated to the non-controlling interest amounted to \$0.2 million in Fiscal 2011. Such amounts are not presented separately in the consolidated statements of operation due to immateriality. Rather, such amounts are

classified within interest and other income (loss), net, in the accompanying consolidated statements of operations.

In June 2011, the Company sold the investment. See Note 5 for further discussion.

#### **4. Recently Issued Accounting Standards**

##### *Presentation of Comprehensive Income*

Under existing US GAAP, entities are permitted to present other comprehensive income and its components under one of three alternative presentations, including within the statement of changes in equity which is how the Company historically presented it. In June 2011, the FASB issued amended guidance for presenting comprehensive income. Under that new guidance, entities are required to present other comprehensive income and its components as either one continuous statement of net income and comprehensive income, or in two separate but consecutive statements. The new guidance does not change the items that must be reported as part of comprehensive income or when those items should be reclassified to net income. The new guidance was adopted by the Company at the end of Fiscal 2012, and was retrospectively applied to all periods presented through the presentation of a separate statement of comprehensive income.

**ASCENA RETAIL GROUP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**5. Acquisitions and Dispositions**

*The Charming Shoppes Acquisition*

In June 2012, the Company acquired Charming Shoppes, which owns and operates multiple retail brands through over 1,800 retail stores and e-commerce operations including: **Lane Bryant**; **Catherines**; **Fashion Bug**; and **Figi's**, in an all cash transaction at \$7.35 per share, for an aggregate purchase price of \$882.1 million (excluding the assumption of debt and transaction costs) (collectively, the “Charming Shoppes Acquisition”). The acquisition was funded with \$325 million from new borrowings including (a) a \$300 million six-year, variable-rate term loan and (b) \$25 million of borrowings under the Company’s existing revolving credit facility, which was amended in connection with the transaction. The remainder was funded through available cash and equivalents and the liquidation of substantially all of the Company’s investment portfolio.

The Company accounted for the Charming Shoppes Acquisition under the purchase method of accounting for business combinations. Accordingly, the cost to acquire such assets was allocated to the underlying net assets in proportion to estimates of their respective fair values. Any excess of the purchase price over the estimated fair value of the net assets acquired was recorded as goodwill. Given the close proximity of the closing date of the acquisition to the end of the Company’s fiscal year, the allocation of the purchase price to the underlying net assets is preliminary at this time. The Company does not expect to finalize its valuation of the net assets acquired until the Fall of 2012, particularly as it relates to the valuation of both of the **Fashion Bug** and **Figi's** businesses.

The acquisition cost of \$882.1 million was allocated to the acquired net assets on a preliminary basis based on their respective estimated fair values, as follows: cash and cash equivalents of \$203.5 million; inventories of \$194.6 million; net assets related to discontinued operations of \$52.8 million; other current and non-current assets of \$89.6 million; net current and non-current deferred tax assets of \$98.4 million; property and equipment of \$170.6 million; non-tax deductible goodwill of \$358.9 million; intangible assets (consisting primarily of brands and trademarks) of \$270.7 million; current liabilities of \$196.9 million; long-term debt of \$146.2 million; and other net liabilities of \$213.9 million.

The values assigned to brand names and trademarks were derived using the relief-from-royalties method under the income valuation approach. This approach is used to estimate the cost savings that accrue for the owner of an intangible asset who would otherwise have to pay royalties or licensing fees on revenues earned through the use of the



asset if they had not owned the rights to use the assets. The net after-tax royalty savings are calculated for each year in the remaining economic life of the intangible asset and discounted to present value.

The results of operations of Charming Shoppes have been consolidated in the Company's results of operations commencing on June 14, 2012, the effective date of the Charming Shoppes Acquisition. Such post-acquisition results included in the Company's consolidated statement of operations for Fiscal 2012 consist of the following:

	Fiscal Year Ended	
	July 28, 2012	
	(millions)	
Net sales	\$ 156.1	
Loss from continuing operations	(37.8	)
Loss from discontinued operations, net of taxes	(9.6	)
Net loss	(47.4	)

The above results relating to the Charming Shoppes Acquisition exclude \$14.0 million of transaction costs, which were expensed as incurred by the Company and have been presented separately in the consolidated statement of operations for Fiscal 2012. However, the above results include a one-time, pretax charge of \$14.0 million to settle certain pre-existing, equity awards held by employees of Charming Shoppes at the date of acquisition.

**ASCENA RETAIL GROUP, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The following unaudited pro forma financial information is presented to supplement the historical financial information presented herein relating to the Charming Shoppes Acquisition and the related redemption of substantially all of the Charming Shoppes convertible notes, as more fully described in Note 14. This pro forma information has been prepared as if the Charming Shoppes acquisition and related redemption of its convertible notes had occurred as of the beginning of Fiscal 2011. The pro forma financial information is not indicative of the operating results that would have been obtained had the transactions actually occurred as of that date, nor is it necessarily indicative of the Company's future operating results.

	Fiscal Year Ended	
	July 28, 2012	July 30, 2011
	(millions, except per share data)	
Pro forma net sales	\$ 4,535.5	\$ 4,239.1
Pro forma income from continuing operations	\$ 145.7	\$ 137.7
Pro forma net income from continuing operations per common share:		
Basic	\$ 0.95	\$ 0.88
Diluted	\$ 0.91	\$ 0.85

***The Tween Brands Merger***

In November 2009, the Company acquired Tween Brands, Inc. ("Tween Brands"), which owned the operations of **Justice**, in a stock-for-stock merger (the "Tween Brands Merger"). The Company issued 23.4 million shares of common stock and \$1.0 million in cash for all of the issued and outstanding shares of common stock of Tween Brands and all outstanding stock options of Tween Brands that were subsequently cancelled. The total acquisition cost (excluding the assumption of debt) was \$252.2 million.

The Company accounted for the Tween Brands Merger as a business combination during the second quarter of Fiscal 2010. Accordingly, the acquisition cost (excluding the assumption of debt) of \$252.2 million has been allocated to the net assets acquired based on their respective fair values as follows: inventory of \$116.2 million; trade name intangible asset of \$68.2 million; franchise rights and other intangible assets of \$15.7 million; non-tax deductible goodwill of \$99.0 million; debt of \$162.9 million; and other net assets of \$116.0 million. Goodwill represents the excess of the purchase price over the fair value of the net tangible and identifiable intangible assets acquired. Transaction costs of \$5.8 million were expensed as incurred during Fiscal 2010 and classified within SG&A expenses in the consolidated statements of operations.

The trade name and franchise rights intangible assets were valued using the relief-from-royalties method under the income valuation approach. This approach is used to estimate the cost savings that accrue for the owner of an intangible asset who would otherwise have to pay royalties or licensing fees on revenues earned through the use of the asset if they had not owned the rights to use the assets. The net after-tax royalty savings are calculated for each year in the remaining economic life of the intangible asset and discounted to present value.

Immediately after the consummation of the Tween Brands Merger, the Company repaid the bank debt and accrued interest of Tween Brands assumed in the Tween Brands Merger in the aggregate amount of \$162.9 million.

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**ASCENA RETAIL GROUP, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The results of operations of Tween Brands have been consolidated in the Company's results of operations commencing on November 25, 2009, the effective date of the Tween Brands Merger. Accordingly, the following unaudited pro forma financial information is presented to supplement the historical financial information presented herein for Fiscal 2010. This pro forma financial information has been prepared as if the Tween Brands Merger had occurred as of the beginning of Fiscal 2010. The pro forma financial information is not indicative of the operating results that would have been obtained had the transaction actually occurred as of that date, nor is it necessarily indicative of the Company's future operating results.

	Fiscal Year Ended July 31, 2010 (millions, except per share data)
Pro forma net sales	\$ 2,697.1
Pro forma net income	\$ 143.1
Pro forma net income per common share:	
Basic	\$ 1.88
Diluted	\$ 1.77

***Sale of Investment***

In June 2011, the Company sold a 65%-owned investment for a nominal amount of cash and certain contingent consideration. The contingent consideration gives the company the right to receive 65% of the proceeds realized by the owners of the company in excess of \$1 million (and up to a maximum of \$8 million) upon the occurrence of certain future realization events as defined in the underlying agreements, such as upon the sale of any interest in the company to a third party, a dividend or distribution by the company, or any other recapitalization or other similar event involving the equity of the company. Due to the significant uncertainty of realizing any of the contingent consideration, the Company did not recognize a receivable at July 30, 2011. During Fiscal 2012, the Company exchanged its contingent interest in the investee for an additional 15% common equity interest, which had nominal value. No gain or loss was recognized on that exchange nor was a value placed on the additional common equity interest. In July 2012, this previously owned investee filed for bankruptcy protection.

As a result of the Fiscal 2011 transaction, the Company recognized a \$2.5 million pretax loss in Fiscal 2011, which has been classified within interest and other income, net, in the accompanying consolidated statements of operations. The sale of this investment did not have, nor is it expected to continue to have, a material effect on the Company's

consolidated financial position or results of operations.

## 6. Inventories

Inventories substantially consist of finished goods merchandise. Inventory by brand is set forth below:

	July 28, 2012 (millions)	July 30, 2011
Justice	\$ 154.1	\$ 148.3
<b>Lane Bryant</b> <sup>(a)</sup>	139.3	—
maurices	94.1	90.8
dressbarn	111.1	126.2
<b>Catherines</b> <sup>(a)</sup>	34.8	—
Total inventories	\$ 533.4	\$ 365.3

<sup>(a)</sup> The Charming Shoppes Acquisition was consummated on June 14, 2012 and, therefore, inventory amounts for **Lane Bryant** and **Catherines** are not included as of July 30, 2011.

## ASCENA RETAIL GROUP, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## 7. Investments

The Company classifies its investments in securities at the time of purchase as held-to-maturity, available-for-sale or trading, and re-evaluates such classifications on a quarterly basis. Except as noted below on ARS, no material unrealized gains or losses on available-for-sale investments were recognized during any of the periods presented. As of the end of each period, the Company had no securities classified as held-to-maturity or trading.

The following table summarizes the Company's short-term and non-current investments by maturity date that were recorded in the consolidated balance sheets as of July 28, 2012 and July 30, 2011.

	July 28, 2012			July 30, 2011				
	<1 year	1- 3 years	Over 3 years	Total	<1 year	1- 3 years	Over 3 years	Total
	(millions)							
Available-for-sale investments-short-term:								
Municipal bonds	\$—	\$ —	\$ —	\$—	\$52.7	\$—	\$—	\$52.7
Restricted cash	1.4	—	—	1.4	1.4	—	—	1.4
Total short-term investments	1.4	—	—	1.4	54.1	—	—	54.1
Available-for-sale investments-non-current:								
Municipal bonds	—	—	—	—	—	102.7	23.8	126.5
Auction rate securities	—	—	2.7	2.7	—	—	12.0	12.0
Total non-current available-for-sale investments	—	—	2.7	2.7	—	102.7	35.8	138.5
Other non-current investments	0.5	—	—	0.5	—	—	—	—
Total non-current investments	0.5	—	2.7	3.2	—	102.7	35.8	138.5
Total Investments	\$1.9	\$ —	\$ 2.7	\$4.6	\$54.1	\$102.7	\$35.8	\$192.6

In connection with the funding requirements to consummate the Charming Shoppes Acquisition, the Company liquidated substantially all of its investment portfolio during the fourth quarter of Fiscal 2012. Proceeds from the sale of the investment portfolio during the fourth quarter of Fiscal 2012 were approximately \$240 million. The Company recognized a related realized gain of approximately \$1 million in connection with the sales of such investments, which has been classified as a component of interest and other income, net, in the accompanying consolidated financial statement of operations for Fiscal 2012.

Auction rate securities (“ARS”) are variable-rate debt securities. ARS have a long-term maturity with the interest rate being reset through Dutch auctions that are typically held every 7, 28 or 35 days. Interest is paid at the end of each auction period. After \$11.7 million of ARS were called for redemption at par during Fiscal 2012, the Company has one investment in ARS remaining, with a book value of \$2.7 million and a par value of \$3.9 million. This investment is collateralized by student loans guaranteed by the U.S. government under the Federal Family Education Loan Program. This ARS is classified as a non-current asset in our consolidated balance sheet as of July 28, 2012 because of our inability to determine when it can be sold. This security is currently paying in accordance with its contractual terms, and as such, management does not intend to sell it, nor does it believe any individual unrealized loss at July 28, 2012 represents an other-than-temporary impairment.

## **8. Fair Value Measurements**

### *Fair Value Measurements of Financial Instruments*

Certain financial assets and liabilities are required to be carried at fair value. Fair value is the price that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date. In determining fair value, the Company utilizes market data or assumptions that it believes market participants would use in pricing the asset or liability, which would maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible, including assumptions about risk and the risks inherent in the inputs to the valuation technique.

In evaluating the fair value measurement techniques for recording certain financial assets and liabilities, there is a three-level valuation hierarchy under which financial assets and liabilities are designated. The determination of the applicable level within the hierarchy of a particular financial asset or liability depends on the inputs used in valuation as of the measurement date. Valuations based on observable or market-based inputs for identical assets or liabilities (Level 1 measurement) are given the highest level of priority, whereas valuations based on unobservable or internally derived inputs (Level 3 measurement) are given the lowest level of priority. The three levels of the fair value hierarchy are defined as follows:

**ASCENA RETAIL GROUP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

Quoted prices are available in active markets for identical assets or liabilities as of the reporting date. Active Level 1 markets are those in which transactions for the asset or liability occur in sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 Financial instruments lacking unadjusted, quoted prices from active market exchanges, including over-the-counter traded financial instruments. The prices for the financial instruments are determined using prices for recently traded financial instruments with similar underlying terms as well as directly or indirectly observable inputs, such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 Financial instruments that are not actively traded on a market exchange. This category includes situations where there is little, if any, market activity for the financial instrument. The prices are determined using significant unobservable inputs or valuation techniques.

A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following table summarizes the Company's financial assets measured at fair value on a recurring basis:

	July 28, 2012	July 30, 2011
<i>Financial assets carried at fair value:</i>		
Municipal bonds <sup>(a)</sup>	\$—	\$ 179.2
Auction rate securities <sup>(b)</sup>	2.7	12.0
Total	\$2.7	\$ 191.2

(a) Based on Level 1 measurements.

(b) Based on Level 3 measurements.



Financial assets utilizing Level 3 inputs consist of ARS. The fair value measurements for items in Level 3 have been estimated using an income-approach model. The model considers factors that reflect assumptions market participants would use in pricing, including, among others: the collateralization underlying the investments; the creditworthiness of the counterparty; expected future cash flows, including the next time the security is expected to have a successful auction; and risks associated with the uncertainties in the current market.

The following table provides a reconciliation of the beginning and ending balances of the investment securities measured at fair value using significant unobservable inputs (Level 3):

Level 3 (Unobservable inputs)	Fiscal Years	
	Ended	
	July 28, 2012	July 30, 2011
	(millions)	
Balance at beginning of period	\$ 12.0	\$ 22.7
Change in temporary valuation adjustment included in OCI	2.4	1.1
Redemptions at par	(11.7 )	(11.8 )
Balance at end of period	\$ 2.7	\$ 12.0

Cash, cash equivalents and restricted cash are recorded at carrying value, which approximates fair value. Available-for-sale investments in debt securities, which consist of ARS at July 28, 2012 and ARS and municipal bonds at July 30, 2011, are recorded at fair value, which was lower than the related cost basis in the investments by approximately \$1.2 million at July 28, 2012 and \$2.4 million at July 30, 2011. As the Company's primary debt obligations are variable rate, there are no significant differences between the fair value and carrying value of the Company's debt obligations.

The Company's non-financial instruments, which primarily consist of goodwill, intangible assets, and property and equipment, are not required to be measured at fair value on a recurring basis and are reported at carrying value. However, on a periodic basis whenever events of changes in circumstances indicate that their carrying value may not be recoverable (and at least annually for goodwill), non-financial instruments are assessed for impairment and, if applicable, written-down to (and recorded at) fair value.

**ASCENA RETAIL GROUP, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)****9. Property and Equipment**

Property and equipment, net, consist of the following:

	July 28, 2012	July 30, 2011
Property and Equipment:	(millions)	
Land	\$29.4	\$16.5
Buildings and improvements	53.1	78.0
Leasehold improvements	453.0	332.0
Furniture, fixtures and equipment	335.1	271.3
Information technology	182.7	148.8
Construction in progress	72.0	36.6
	1,125.3	883.2
Less accumulated depreciation	(451.1 )	(394.2 )
Property and equipment, net	\$674.2	\$489.0

The increase in property and equipment is partially due to the Charming Shoppes Acquisition, which was consummated on June 14, 2012. See Note 5 for further reference.

***Buildings******Sale of New York Facility***

In May 2012, the Company sold its 900,000 square-foot building and 16 acres of adjacent land (the “New York Facility”) in Suffern, NY, which contains Ascena and **dressbarn’s** administrative offices and the former warehouse space of **dressbarn**, for approximately \$40.0 million. Simultaneously, the Company entered into a two-year leaseback for a minor portion of the building of approximately 124,000 square-feet of office space, which is cancelable at any time subject to a 10-day notice period. The transaction resulted in a pretax gain of approximately \$6.9 million, which has been classified in SG&A expenses, within operating income, in the accompanying consolidated statement of operations for Fiscal 2012.

*Purchase of New Jersey Office Building*

In April 2012, the Company purchased a 137,000 square-foot building in Mahwah, NJ, for \$14.6 million. Upon completion of the Company's planned renovations and expansion, which are anticipated to be completed by the end of calendar 2013, the building will become the new administrative offices for Ascena and the **dressbarn** brand.

As an incentive for the Company to relocate its offices to New Jersey, the Company was approved, under the Grow New Jersey Assistance Program, for up to an annual \$3.2 million tax credit for ten years, aggregating to an amount no greater than \$32.4 million. The tax credits are subject to certain requirements including: (i) a required capital expenditure spending threshold for qualified improvements to the facility, (ii) the continued maintenance of certain employee levels for ten years in the new facility and in the State of New Jersey, and (iii) certain average employee compensation thresholds, as well as other stated requirements. In the event the Company fails to comply with the program rules, the credit will be suspended starting in the year when the Company fails to comply and until the Company is deemed again to be in compliance by the State of New Jersey, at which time it will be reinstated. The credits obtained from the program will be used by the Company to reduce its annual New Jersey corporate income tax liability and tax provision and, to the extent not used, carried forward or sold to a third party for an amount not less than 75% of face value.

In addition to the incentives described above to relocate its offices to New Jersey, the Company was approved, under the Business Employment Incentive Program, to receive an annual cash grant for up to ten years based on the number of new jobs created in New Jersey. The grant is available up to a maximum of \$50 thousand per employee over the course of the grant, subject to certain restrictions. In particular, the grant is subject to certain limits based on the amount of employee income taxes withheld and the number of new positions created, and is also subject to certain claw back provisions based on the length of time employment is sustained in New Jersey. These cash grants are expected to total between \$4 and \$6 million over the ten-year grant period.

**ASCENA RETAIL GROUP, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)****10. Goodwill and Other Intangible Assets**

As discussed in Note 3, goodwill and certain other intangible assets deemed to have indefinite useful lives are not amortized. Rather, goodwill and such indefinite-lived intangible assets are subject to annual impairment testing. Finite-lived intangible assets continue to be amortized over their respective estimated useful lives. Based on the results of the Company's annual impairment testing of goodwill and indefinite-lived intangible assets in each of Fiscal 2012, Fiscal 2011 and Fiscal 2010, no impairment charges were deemed necessary in Fiscal 2012 and Fiscal 2011. However, a \$2.0 million impairment charge to reduce the carrying value of an indefinite-lived trade name was recorded in our **maurices** segment in Fiscal 2010. See Note 11 for further reference. There were no cumulative goodwill losses to date.

***Goodwill***

The following analysis details the changes in goodwill for each reportable segment during Fiscal 2012 and Fiscal 2011:

	Justice (millions)	Lane Bryant	maurices	dressbarn	Catherines	Total
Balance at July 31, 2010	\$99.0	\$ —	\$ 130.7	\$ —	\$ 0.0	\$229.7
Acquisition-related activity	4.6	—	—	—	0.0	4.6
Balance at July 30, 2011	103.6	—	130.7	—	0.0	234.3
Acquisition-related activity	—	332.1	—	—	26.8	358.9
Balance at July 28, 2012	\$103.6	\$ 332.1	\$ 130.7	\$ —	\$ 26.8	\$593.2

***Other Intangible Assets***

Other intangible assets consist of the following:

July 28, 2012

July 30, 2011

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Description	Gross Carrying Amount (millions)	Accum. Amort.	Net	Gross Carrying Amount	Accum. Amort.	Net
<i>Intangible assets subject to amortization:</i>						
Proprietary technology	\$6.5	\$(4.0 )	\$2.5	\$6.5	\$(3.1 )	\$3.4
Customer relationships	2.7	(2.2 )	0.5	2.2	(2.1 )	0.1
Trade names	5.3	(0.6 )	4.7	1.6	(0.4 )	1.2
Total intangible assets subject to amortization	14.5	(6.8 )	7.7	10.3	(5.6 )	4.7
<i>Intangible assets not subject to amortization:</i>						
Brands and trademarks	435.1	—	435.1	168.6	—	168.6
Franchise rights	10.9	—	10.9	10.9	—	10.9
Total intangible assets not subject to amortization	446.0	—	446.0	179.5	—	179.5
Total intangible assets	\$460.5	\$(6.8 )	\$453.7	\$189.8	\$(5.6 )	\$184.2

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**ASCENA RETAIL GROUP, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)***Amortization*

The Company recognized amortization expense on other intangible assets of \$1.2 million in Fiscal 2012, \$1.4 million in Fiscal 2011, and \$1.2 million in Fiscal 2010, which is classified within depreciation and amortization expense in the accompanying consolidated statements of operations. The Company amortizes its finite-lived intangible assets primarily over the following weighted-average periods: propriety technology - 6 years; customer relationships – 3 years; and finite-lived trade names – 3 years. In addition, the weighted-average life of all finite-lived intangibles assets is 4 years. Based on the amount of intangible assets subject to amortization as of July 28, 2012, the expected amortization for each of the next five fiscal years is as follows:

	Amortization Expense (millions)
Fiscal 2013	\$ 2.5
Fiscal 2014	2.5
Fiscal 2015	2.4
Fiscal 2016	0.2
Fiscal 2017	0.1
Total	\$ 7.7

**11. Impairments***Long-Lived Assets Impairment*

Property and equipment, along with other long-lived assets, are evaluated for impairment periodically whenever events or changes in circumstances indicate that their related carrying amounts may not be recoverable. In evaluating long-lived assets for recoverability, the Company uses its best estimate of future cash flows expected to result from the use of the asset and its eventual disposition. To the extent that estimated future undiscounted net cash flows attributable to the asset are less than the carrying amount, an impairment loss is recognized equal to the difference between the carrying value of such asset and its fair value. Impairment losses for retail store-related assets are included as a component of SG&A expenses in the accompanying consolidated statement of operations for all periods.

***Fiscal 2012 Impairment***

During the Fiscal year ended July 28, 2012, the Company recorded an aggregate of \$2.2 million in non-cash impairment charges, including \$0.2 million in its **Justice** segment, \$1.0 million in its **maurices** segment, and \$1.0 million in its **dressbarn** segment. These charges reduced the net carrying value of certain long-lived assets to their estimated fair value, which was determined based on discounted expected cash flows. These impairment charges were primarily related to the lower-than-expected operating performance of certain retail stores. There were no impairment charges recorded at **Lane Bryant** or **Catherines**.

***Fiscal 2011 Impairment***

During the Fiscal year ended July 30, 2011, the Company recorded an aggregate of \$4.6 million in non-cash impairment charges, including \$0.4 million in its **Justice** segment, \$0.8 million in its **maurices** segment, and \$3.4 million in its **dressbarn** segment. These charges reduced the net carrying value of certain long-lived assets to their estimated fair value, which was determined based on discounted expected cash flows. These impairment charges were primarily related to the lower-than-expected operating performance of certain retail stores.

***Fiscal 2010 Impairment***

During the Fiscal year ended July 31, 2010, the Company recorded an aggregate \$8.7 million in non-cash impairment charges, including \$2.9 million in its **Justice** segment, \$2.1 million in its **maurices** segment, and \$3.7 million in its **dressbarn** segment,. These charges reduced the net carrying value of certain long-lived assets to their estimated fair value, which was determined based on discounted expected cash flows. These impairment charges were primarily related to the lower-than-expected operating performance of certain retail stores.

**ASCENA RETAIL GROUP, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)*****Goodwill and Other Intangible Asset Impairment***

Goodwill and intangible assets with indefinite lives are not amortized but are subject to annual tests for impairment or more often, if events and circumstances indicate it may be impaired. Other finite-lived intangible assets are amortized over their estimated useful lives and, along with other long-lived assets, are subject to impairment testing if events or circumstances indicate that their carrying amounts may not be recoverable.

The impairment test for other indefinite-lived intangible assets consists of a comparison of the fair value of the intangible asset with its carrying value. If the carrying value of the indefinite-lived intangible asset exceeds its fair value, an impairment loss is recognized equal to the excess. In addition, in evaluating finite-lived intangible assets for recoverability, we use our best estimate of future cash flows expected to result from the use of the asset and eventual disposition. To the extent that estimated future undiscounted net cash flows attributable to the asset are less than the carrying amount, an impairment loss is recognized equal to the difference between the carrying value of such asset and its fair value. Due to a decline in operating performance in Fiscal 2010, the Company recorded a non-cash impairment charge of \$2.0 million in our **maurices** segment to reduce the carrying value of the Studio Y trade name to its estimated fair value using the relief-from-royalties method under the income valuation approach. Such amounts are classified within SG&A expense in the accompanying consolidated statements of operation. No impairment was recorded on other indefinite-lived intangible assets in Fiscal 2012 and 2011.

**12. Prepaid Expenses and Other Current Assets**

Prepaid expenses and other current assets consist of the following:

	<b>July 28, 2012</b>	<b>July 30, 2011</b>
	<b>(millions)</b>	
Prepaid expenses	\$ 74.8	\$ 27.3
Accounts receivable	37.9	24.3
Other current assets	46.1	20.7
Total prepaid expenses and other current assets	\$ 158.8	\$ 72.3



The increase in prepaid expenses and other current assets is primarily due to the Charming Shoppes Acquisition, which was consummated on June 14, 2012. See Note 5 for further reference.

### 13. Accrued Expenses and Other Current Liabilities

Accrued expenses and other current liabilities consist of the following:

	<b>July 28, 2012</b>	<b>July 30, 2011</b>
	<b>(millions)</b>	
Accrued salary, wages and related expenses	\$125.1	\$70.6
Accrued operating expenses	91.4	72.6
Sales and other taxes payable	20.8	12.6
Other	23.9	6.6
Total accrued expenses and other current liabilities	\$261.2	\$162.4

The increase in accrued expenses and other current liabilities is primarily due to the Charming Shoppes Acquisition, which was consummated on June 14, 2012. See Note 5 for further detail.

**ASCENA RETAIL GROUP, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)****14. Debt**

Debt consists of the following:	<b>July 28, 2012</b>	<b>July 30, 2011</b>
	(millions)	
Term loan <sup>(a)</sup>	\$297.2	\$ —
Revolving credit agreement	20.0	—
Charming Shoppes convertible notes	1.2	—
Mortgage notes	8.2	—
	326.6	—
Less: current portion	(4.2 )	—
Total long-term debt	\$322.4	\$ —

<sup>(a)</sup> The Term Loan is presented net of a \$2.8 million original issue discount as of July 28, 2012.

The Charming Shoppes Acquisition was partially funded with \$325 million from new borrowings, including (a) \$300 million of borrowings under a six-year term loan (the “Term Loan”), as described more fully below, and (b) \$25 million of borrowings under our existing revolving credit agreement, which was amended in connection with the transaction. In addition, the Company assumed approximately \$149 million principal amount of indebtedness of Charming Shoppes, consisting of approximately \$141 million of convertible notes and approximately \$8 million of mortgages on certain owned real estate. As described further below, substantially all of the assumed obligations for the convertible notes were redeemed in July 2012.

***Term Loan***

The \$300 million Term Loan matures on June 14, 2018, and has mandatory quarterly repayments of 0.25%, or approximately \$0.75 million, with a remaining balloon payment required at maturity. The Term Loan has been recorded net of an original issue discount of \$3 million, which is being amortized to interest expense over the contractual life of the Term Loan. The Company has the right to prepay the Term Loan in any amount and at any time.

Interest rates under the Term Loan are variable and are calculated using a base rate equal to the greater of (i) prime rate, (ii) federal funds rate, or (iii) LIBO rate (subject to a 1% floor); plus an applicable margin ranging from 225 basis points to 375 basis points based on a combination of the type of borrowing (prime or LIBOR) and the Company's total leverage ratio existing at the end of the previous fiscal quarter.

### *Revolving Credit Agreement*

In June 2012, in connection with the Charming Shoppes Acquisition, the Company amended its existing revolving credit facility (the "Revolving Credit Agreement") with the lenders thereunder and JPMorgan Chase Bank, N.A., as administrative agent. The principal changes in terms related to expanding borrowing availability from \$200 million to \$250 million and an extension of the maturity date of the borrowing arrangement from January 2016 to June 2017.

The Revolving Credit Agreement now provides a senior secured revolving credit facility for up to \$250 million of availability, with an optional additional increase of up to \$50 million. The Revolving Credit Agreement expires in June 2017. There are no mandatory reductions in borrowing availability throughout the term of the Revolving Credit Agreement. The Revolving Credit Agreement may be used for the issuance of letters of credit, to finance the acquisition of working capital assets in the ordinary course of business and capital expenditures, and for general corporate purposes. The Revolving Credit Agreement includes a \$175 million letter of credit sublimit, of which \$40 million can be used for standby letters of credit, and a \$25 million swing loan sublimit.

Borrowings under the Revolving Credit Agreement bear interest at a variable rate determined using a base rate equal to the greater of (i) prime rate, (ii) federal funds rate, or (iii) LIBO rate; plus an applicable margin ranging from 50 basis points to 200 basis points based a combination of the type of borrowing (prime or LIBOR) and the Company's average borrowing availability during the previous fiscal quarter.

In addition to paying interest on any outstanding borrowings under the Revolving Credit Agreement, the Company is required to pay a commitment fee to the lenders under the Revolving Credit Agreement in respect of the unutilized commitments in the amount of 37.5 basis points per annum.

As of July 28, 2012, after taking in account the \$22.2 million in outstanding letters of credit and the use of \$20.0 million in availability from the Revolving Credit Agreement, the Company had \$207.8 million available under the Revolving Credit Agreement.

**ASCENA RETAIL GROUP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

In connection with the Term Loan and the amendment of the Revolving Credit Agreement, the Company paid \$7.4 million of financing fees. The Company has deferred these fees and is amortizing them to interest expense over the contractual life of the borrowing arrangements.

***Restrictions under the Term Loan and Revolving Credit Agreement***

The Term Loan and Revolving Credit Agreement are subject to similar restrictions, as summarized below.

The Term Loan has financial covenants with respect to a senior secured leverage ratio, which is defined as a ratio of senior secured indebtedness to consolidated EBITDA. For such purposes, consolidated EBITDA is defined generally as net income plus (i) income tax expense, (ii) interest expense, (iii) depreciation and amortization expense, (iv) non-recurring, acquisition-related expenses, and (v) restructuring charges not exceeding predetermined limits. Consolidated fixed charges are defined generally as the sum of (a) cash interest expense, (b) rent expense, (c) cash tax expense, (d) mandatory principal repayment, (e) capital lease payments, (f) mandatory cash contributions to any employee benefit plan and (g) any restricted payments paid in cash. The Company is required to maintain a maximum senior secured leverage ratio for any period of four consecutive quarters of no greater than 1.75 to 1.00. As of July 28, 2012, the actual senior secured leverage ratio was 0.61 to 1.00. The Company was in compliance with all financial covenants contained in the Term Loan as of July 28, 2012.

The Revolving Credit Agreement has financial covenants with respect to a fixed charge coverage ratio, which is defined as a ratio of consolidated EBITDAR, less capital expenditures to consolidated fixed charges. For such purposes, consolidated EBITDAR is defined generally as net income plus (i) income tax expense, (ii) interest expense, (iii) depreciation and amortization expense, (iv) rent expense, (v) non-recurring acquisition-related expenses, and (vi) restructuring charges not exceeding predetermined limits. Consolidated fixed charges are defined generally as the sum of (a) cash interest expense, (b) rent expense, (c) cash tax expense, (d) mandatory principal repayment, (e) capital lease payments, (f) mandatory cash contributions to any employee benefit plan and (g) any restricted payments paid in cash. The Company is required to maintain a minimum fixed charge coverage ratio for any period of four consecutive fiscal quarters of at least 1.00 to 1.00. As of July 28, 2012, the actual fixed charge coverage ratio was 1.43 to 1.00. The Company was in compliance with all financial covenants contained in the Revolving Credit Agreement as of July 28, 2012.

In addition to the above, the borrowing agreements contain customary negative covenants, subject to negotiated exceptions, on (i) liens and guarantees, (ii) investments, (iii) indebtedness, (iv) significant corporate changes including mergers and acquisitions, (v) dispositions, (vi) restricted payments, cash dividends and certain other restrictive agreements. The borrowing agreements also contain customary events of default, such as payment defaults, cross-defaults to other material indebtedness, bankruptcy and insolvency, the occurrence of a defined change in control, or the failure to observe the negative covenants and other covenants related to the operation of the Company's business.

The Company's obligations under the borrowing agreements are guaranteed by certain of its domestic subsidiaries (the "Subsidiary Guarantors"). As collateral security under the borrowing agreements and the guarantees thereof, the Company and the Subsidiary Guarantors have granted to the administrative agent for the benefit of the lenders, a first priority lien on substantially all of their tangible and intangible assets, including, without limitation, certain domestic inventory and certain material real estate.

### ***Charming Shoppes Convertible Notes***

In connection with the Charming Shoppes Acquisition, the Company assumed \$140.5 million aggregate principal amount of Charming Shoppes's 1.125% Senior Convertible Notes Due 2014 (the "Charming Convertible Notes"). In conjunction with the change-in-control of Charming Shoppes, pursuant to the terms of the indenture governing the Charming Convertible Notes, each security holder had the right to require Charming Shoppes to repurchase all of its outstanding notes for the principal amount of the notes, plus accrued and unpaid interest to the repurchase date of July 27, 2012 (the "Convertible Notes Redemption"). 99.2% of the Charming Convertible Notes were redeemed and total disbursements were \$140.4 million, consisting of \$139.2 million of principal and \$1.2 million of interest thereon. The Convertible Notes Redemption was funded through available cash on hand. \$1.2 million aggregate principal amount of Charming Convertible Notes remain outstanding after the Convertible Notes Redemption, and such notes are no longer convertible into Charming Shoppes's common stock. No gain or loss was recognized in connection with the Convertible Notes Redemption.

In connection with the Charming Shoppes Acquisition, the Company also settled related common stock warrants, which were historically entered into by Charming Shoppes as a hedge against the potential dilution related to the Charming Convertible Notes, for an aggregate cost of \$5.3 million. The settlement of the warrants was funded through available cash on hand. No gain or loss was recognized in connection with the settlement of the common stock warrants.

**ASCENA RETAIL GROUP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

*Mortgage Notes*

*Greencastle Mortgage*

In connection with the Charming Shoppes Acquisition, the Company assumed a \$7.8 million mortgage obligation (the “Greencastle Mortgage”) on Charming Shoppes’s owned distribution center in Greencastle, Indiana. The Greencastle Mortgage bears interest at a fixed rate of 6.07%. The Greencastle Mortgage has mandatory monthly payments of \$110,000 with a remaining balloon payment of \$1.4 million required at maturity in October 2019. The Greencastle Mortgage may be prepaid generally upon the payment of a make-whole premium to holders of the mortgage note.

*Suffern Mortgage*

In connection with the 2003 purchase of the Company’s Suffern, New York facility, a subsidiary of the company borrowed \$34.0 million under a 5.33% rate mortgage loan. This mortgage loan (the “Suffern Mortgage”) was collateralized by a mortgage lien on such facility, of which the major portion is the Company’s corporate offices and the **dressbarn** brand’s offices. In July 2011, the Company prepaid the outstanding principal balance of the Suffern Mortgage in full. The payment of approximately \$28 million resulted in a \$4.0 million pretax loss on the extinguishment of debt in Fiscal 2011, which has been disclosed separately on the face of the accompanying consolidated statements of operations.

*Fiscal 2010 Redemption of Convertible Senior Notes*

During the second quarter of Fiscal 2010, the Company conducted a tender offer (the “Offer”) for all of its outstanding Convertible Senior Notes due December 2024 (the “Convertible Notes”). All of the then outstanding Convertible Notes, with an aggregate balance of \$112.5 million, were validly tendered for exchange and not withdrawn as of January 23, 2010, the expiration date of the Offer. The fair value of the Convertible Notes tendered equaled \$101.9 million upon the Offer. Total consideration for the Offer was \$273.4 million and consisted of: \$112.5 million of cash for the face amount of the Convertible Notes; cash of \$4.5 million as inducement to exchange (\$40 per \$1,000 principal amount of the Convertible Notes); and the issuance of approximately 12.5 million shares of our common stock valued at \$156.4 million. Each \$1,000 Convertible Note holder was entitled to receive: \$1,000 principal amount of the Convertible

Note; a \$40 inducement payment for conversion of the Convertible Note; accrued and unpaid interest of \$2.92; and 55.3341 shares of the Company's common stock with an aggregate fair value of \$1,387.99 per Convertible Note. As a result of the extinguishment of debt, the Company reduced deferred tax liabilities by \$14.6 million and reduced taxes payable by \$0.2 million, with a corresponding increase to additional paid-in capital of \$14.8 million. The Company also recognized a pretax loss of \$5.8 million consisting of \$4.5 million related to the inducement amount and \$1.3 million which is equal to the difference between the net book value and the fair value of the Convertible Notes upon redemption. Additionally, in December 2009, in a private transaction, the Company accepted for exchange \$2.5 million of the Convertible Notes for an aggregate cash amount of approximately \$5.4 million. The loss associated with the December 2009 exchange was de minimus to our consolidated financial statements. As of July 30, 2011 and July 31, 2010, there were no Convertible Notes outstanding.

*Other Letters of Credit*

As of July 28, 2012, the Company had also issued \$54.5 million of private label letters of credit relating to the importation of merchandise.

**ASCENA RETAIL GROUP, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)****15. Income Taxes***Taxes on Income*

Domestic and foreign pretax income from continuing operations are as follows:

	<b>Fiscal Years Ended</b>		
	<b>July</b>	<b>July</b>	<b>July</b>
	<b>28,</b>	<b>30,</b>	<b>31,</b>
	<b>2012</b>	<b>2011</b>	<b>2010</b>
	<b>(millions)</b>		
Domestic	\$237.9	\$253.9	\$194.0
Foreign	41.1	30.5	15.4
Total income from continuing operations before provision for income taxes	\$279.0	\$284.4	\$209.4

Provisions (benefits) from continuing operations for current and deferred income taxes are as follows:

	<b>Fiscal Years Ended</b>		
	<b>July</b>	<b>July</b>	<b>July</b>
	<b>28,</b>	<b>30,</b>	<b>31,</b>
	<b>2012</b>	<b>2011</b>	<b>2010</b>
	<b>(millions)</b>		
Current:			
Federal <sup>(a)</sup>	\$66.6	\$69.6	\$55.8
State and local <sup>(a)</sup>	16.4	14.9	10.0
Foreign	7.9	6.6	3.3
	90.9	91.1	69.1
Deferred:			
Federal	20.6	20.8	5.5
State and local	(4.4 )	2.5	1.5
Foreign	0.1	(0.5 )	(0.1 )
	16.3	22.8	6.9



Total provision for income taxes from continuing operations \$107.2 \$113.9 \$76.0

Excludes federal, state and local tax benefits of approximately \$7.3 million in Fiscal 2012, \$5.7 million in Fiscal (a) 2011 and \$5.8 million in Fiscal 2010 resulting from stock-based compensation arrangements. Such amounts were recorded within equity.

***Tax Rate Reconciliation***

The differences between income taxes expected at the U.S. federal statutory income tax rate of 35% and income taxes provided for continuing operations are as set forth below:

	Fiscal Years Ended		
	July 28, 2012	July 30, 2011	July 31, 2010
Provision for income taxes from continuing operations at the U.S. federal statutory rate	\$97.7	\$99.5	\$73.3
Increase (decrease) due to:			
State and local income taxes, net of federal benefit	9.0	11.3	7.4
Net change relating to uncertain income tax benefits	(5.5 )	(1.4 )	(4.3 )
Other – net	6.0	4.5	(0.4 )
Total provision for income taxes from continuing operations	\$107.2	\$113.9	\$76.0

The Company's effective tax rate is higher than the statutory rate principally as a result of state income tax costs attributable to the Company's domestic retail and procurement businesses, as well as certain non-deductible costs for which the Company is not expected to receive a tax benefit.

## ASCENA RETAIL GROUP, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

*Deferred Taxes*

Significant components of the Company's net deferred tax assets (liabilities) are as follows:

	Fiscal Years Ended	
	July 28, 2012	July 30, 2011
	(millions)	
Deferred tax assets:		
Inventory capitalization and inventory-related items	\$ 6.0	\$ 10.6
Tax credit and net operating loss carryforwards	64.9	—
Capital loss carryover and unrealized losses	1.4	3.5
Accrued payroll & benefits	60.7	32.5
Share-based compensation	19.5	12.4
Straight-line rent	41.4	45.9
Federal benefit of uncertain tax positions	15.7	11.9
Other items	51.3	15.0
Total deferred tax assets	260.9	131.8
Deferred tax liabilities:		
Depreciation	88.6	63.8
Intangibles	163.3	67.7
Other items	9.1	17.2
Total deferred tax liabilities	261.0	148.7
Valuation allowance	(11.8 )	(3.5 )
Net deferred tax assets (liabilities)	\$ (11.9 )	\$ (20.4 )

The Company provides U.S. income taxes on the earnings of foreign subsidiaries unless the subsidiaries' earnings are considered indefinitely reinvested outside the U.S. In 2012, the Company changed its assertion regarding \$9.0 million of earnings and used those earnings to fund the Canadian expansion reversing \$1.7 million of U.S. deferred taxes previously provided, bringing the total of indefinitely reinvested earnings outside the U.S. to \$15 million. Future capital requirements of the Company's international business operations might cause management to change its assertion in regard to some portion of the foreign earnings on which U.S. taxes have been provided, resulting in a reversal of additional federal deferred tax liabilities.

Effective with the closing of the Charming Shoppes Acquisition, Charming Shoppes's federal consolidated group ceased to exist and the companies acquired as a result of the transaction joined the Company's federal consolidated group. As part of the acquisition, the Company acquired the pre-existing federal and state net operating loss carryforwards, tax credits and charitable contribution carryovers of Charming Shoppes valued at \$69.3 million. The Company expects to utilize the acquired net operating loss carryforwards, tax credits and unexpired charitable contributions carryovers in future periods, subject to annual section 382 and other statutory limitations. At the end of Fiscal 2012, the Company had an \$11.8 million valuation allowance against the aggregate carrying value of its deferred tax assets, which included \$10.1 million against the aforementioned tax attributes acquired as part of the Charming Shoppes Acquisition. Such valuation allowances provide for the uncertainty that a portion of the recognized deferred tax assets may not be realizable. In Fiscal 2012, the Company reversed a net \$1.8 million of valuation allowances into income, primarily relating to capital loss carryovers that became realizable during the period.

During Fiscal 2011, the Company recorded a decrease in its valuation allowance of \$0.7 million, primarily due to a decrease in a deferred tax asset relating to unrealized losses on investments.

#### *Net Operating Loss Carry Forwards*

As of July 28, 2012, the Company has U.S. Federal net operating loss carryforwards of \$140.2 million and state net operating loss carryforwards of \$74.4 million that are available to offset future U.S. Federal and state taxable income. The majority of the U.S. Federal net operating losses have a twenty-year carryforward period, and expire between Fiscal 2028 and Fiscal 2031. The state net operating losses have carryforward periods of five to twenty years, with varying expiration dates and amounts as follows: \$6.7 million in one to five years, \$25.0 million in six to ten years, \$21.4 million in eleven to fifteen years, and \$21.3 in sixteen to twenty years.

**ASCENA RETAIL GROUP, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)***Uncertain Income Tax Benefits**Reconciliation of Liabilities*

A reconciliation of the beginning and ending amounts of unrecognized tax benefits, excluding interest and penalties, for each fiscal year is presented below:

	Fiscal Years Ended		
	July	July	July
	28,	30,	31,
	2012	2011	2010
	(millions)		
Unrecognized tax benefit beginning balance	\$17.4	\$19.3	\$18.1
Additions related to acquisitions	35.7	—	7.6
Additions related to current period tax positions	0.7	1.3	4.6
Additions related to tax positions in prior years	0.7	1.5	1.1
Reductions related to prior period tax positions	(7.0)	(3.7)	(8.0)
Reductions related to settlements with taxing authorities	(2.1)	(0.5)	(3.6)
Reductions related to expiration of statute of limitations	(4.9)	(0.5)	(0.5)
Unrecognized tax benefit ending balance	\$40.5	\$17.4	\$19.3

The Company classifies interest and penalties related to unrecognized tax benefits as part of its provision for income taxes. A reconciliation of the beginning and ending amounts of accrued interest and penalties related to unrecognized tax benefits for each fiscal year is presented below:

	Fiscal Years Ended		
	July	July	July
	28,	30,	31,
	2012	2011	2010
	(millions)		
Accrued interest and penalties beginning balance	\$5.1	\$4.6	\$5.2
Additions related to acquisitions	18.7	—	—
Additions (reductions) charged to expense	(2.6)	0.5	(0.6)

Accrued interest and penalties ending balance	\$21.2	\$ 5.1	\$4.6
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The Company's liability for unrecognized tax benefits (including accrued interest and penalties), which is included in other non-current liabilities in the accompanying consolidated balance sheets, was \$61.7 million as of July 28, 2012 and \$21.9 million as of July 30, 2011.

#### *Future Changes in Unrecognized Tax Benefits*

The amount of unrecognized tax benefits relating to the Company's tax positions is subject to change based on future events including, but not limited to, the settlements of ongoing audits and/or the expiration of applicable statutes of limitations. Although the outcomes and timing of such events are highly uncertain, the Company anticipates that the balance of the liability for unrecognized tax benefits will decrease by approximately \$9.2 million during the next twelve months. However, changes in the occurrence, expected outcomes and timing of those events could cause the Company's current estimate to change materially in the future. The Company's portion of gross unrecognized tax benefits that would affect its effective tax rate, including interest and penalties, is \$42.7 million (increase of \$38.5 million in this amount from the Charming Shoppe acquisition).

The Company files tax returns in the U.S. federal and various state, local and foreign jurisdictions. With few exceptions for those tax returns, the Company is no longer subject to examinations by the relevant tax authorities for years prior to Fiscal 2005.

## **16. Employee Benefit Plans**

### *Retirement Savings Plan (401(k))*

The Company sponsors a defined contribution retirement savings plan (401(k)). This plan covers substantially all eligible U.S. employees, except current employees of Charming Shoppes. Participating employees may contribute a percentage of their annual compensation, subject to certain limitations under the Internal Revenue Code. The Company contributes a matching amount equal to 50% of the first 5% of salary contributed by an employee. Under the terms of the plan, an employee is 100% vested in Company matching contributions after three years of accredited service. The Company incurred expenses of approximately \$3.1 million in Fiscal 2012, \$2.7 million in Fiscal 2011 and \$2.3 million in Fiscal 2010, relating to its contributions to and administration of the 401(k) plan.

**ASCENA RETAIL GROUP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

With regards to employees of Charming Shoppes, the Company assumed a \$0.3 million liability relating to Charming Shoppes defined contribution retirement savings plan. It is expected that such plan will be terminated in Fiscal 2013 and that employees of Charming Shoppes will become eligible to participate in the Company's 401(k) plan. Post-acquisition, defined-contribution expenses relating to the Charming Shoppes retirement savings plan were not material in Fiscal 2012.

***Executive Retirement Plan***

The Company sponsors an Executive Retirement Plan (the "ERP Plan") for certain officers and key executives, which currently does not include officers and executives of Charming Shoppes. The ERP Plan is a non-qualified deferred compensation plan. The purpose of the ERP Plan is to attract and retain a select group of management or highly compensated employees and to provide them with an opportunity to defer compensation on a pretax basis above Internal Revenue Service limitations. ERP Plan balances cannot be rolled over to another qualified plan or IRA upon distribution. Unlike a qualified plan, the Company is not required to pre-fund the benefits payable under the ERP Plan.

ERP Plan participants can contribute up to 95% of base salary and bonus, before federal and state taxes are calculated. The Company makes a matching contribution to the ERP Plan in the amount of 100% on the first 5% of base salary and bonus deferred. Employees vest immediately in their voluntary deferrals, but employer matching contributions are subject to a 5-year vesting requirement. The Company made matching contributions of approximately \$2.2 million in Fiscal 2012, \$2.1 million in Fiscal 2011 and \$1.0 million in Fiscal 2010 relating to the ERP Plan. In addition, as the ERP Plan is unfunded by the Company, the Company is also required to pay an investment return to participating employees on all account balances in the ERP Plan based on 27 reference investment fund elections offered to participating employees. As a result, the Company's obligations under the ERP Plan are subject to market appreciation and depreciation, which resulted in expense of \$1.4 million in Fiscal 2012, \$5.4 million in Fiscal 2011 and \$2.3 million in Fiscal 2010. The Company's obligations under the ERP Plan, including employee compensation deferrals, matching employer contributions and investment returns on account balances, were \$49.6 million as of July 28, 2012 and \$42.3 million as of July 30, 2011. Such amounts are classified within "Other non-current liabilities" in the accompanying consolidated balance sheets.

In addition, in connection with the Charming Shoppes Acquisition, the Company assumed a \$9.2 million liability relating to a non-qualified, deferred compensation plan of Charming Shoppes. Charming Shoppes had suspended all provisions for matching company contributions prior to the acquisition and settled such liability prior to July 28, 2012. It is expected that such plan will be terminated in Fiscal 2013 and that certain officers and executives of Charming

Shoppes will become eligible to participate in the Company's ERP plan. Post-acquisition expenses relating to the Charming Shoppes non-qualified, deferred-compensation plan were not material in Fiscal 2012.

### ***Employee Stock Purchase Plan***

The Company also sponsors an Employee Stock Purchase Plan, which allows employees to purchase shares of the Company's common stock during each quarterly offering period at a 10% discount through bi-weekly payroll deductions. Expenses incurred during Fiscal 2012, Fiscal 2011 and Fiscal 2010 relating to this plan were de minimus.

## **17. Commitments and Contingencies**

### ***Lease Commitments***

The Company leases all of its retail stores. Certain leases provide for additional rents based on percentages of net sales, charges for real estate taxes, insurance and other occupancy costs. Store leases generally have an initial term of approximately 10 years with one or more 5-year options to extend the lease. Some of these leases have provisions for rent escalations during the initial term. The Company also receives rental income and reimbursement for taxes and common area maintenance charges primarily from two tenants that occupy a portion of our Suffern, NY facility. Such rental income was \$1.1 million for Fiscal 2012 and \$1.8 million for each of Fiscal 2011 and 2010. Such amounts are classified within "Interest and other income, net" in the accompanying consolidated statements of operations.

The Company's operating lease obligations represent future minimum lease payments under non-cancelable operating leases as of July 28, 2012. The minimum lease payments do not include common area maintenance ("CAM") charges or real estate taxes, which are also required contractual obligations under the operating leases. In the majority of the Company's operating leases, CAM charges are not fixed and can fluctuate from year to year.

**ASCENA RETAIL GROUP, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

A summary of occupancy costs follows:

	Fiscal Years Ended		
	July 28, 2012	July 30, 2011	July 31, 2010
	(millions)		
Base rentals	\$269.0	\$245.9	\$212.1
Percentage rentals	14.1	12.1	9.4
Other occupancy costs, primarily CAM and real estate taxes	88.3	78.5	69.9
	371.4	336.5	291.4
Less: Rental income from third parties	(1.1 )	(1.8 )	(1.8 )
Total	\$370.3	\$334.7	\$289.6

The following is a schedule of future minimum rentals under non-cancelable operating leases as of July 28, 2012:

Fiscal Years	Minimum Operating Lease Payments (a) (b) (millions)
2013	\$ 382.7
2014	327.2
2015	276.4
2016	228.5
2017	175.9
Subsequent years	311.5
Total future minimum rentals	\$ 1,702.2

(a) Net of sublease income, which is not significant in any period.

(b) Although certain leases are cancelable if specified sales levels are not achieved, future minimum rentals under such leases have been included in the above table.

***Leases with Related Parties***



The Company leases two stores from its Chairman or related trusts. Future minimum rentals under such related-party leases are approximately \$0.4 million annually and in the aggregate \$1.5 million, which have been included in the above table. The leases also contain provisions for cost escalations and additional rent based on net sales in excess of stipulated amounts. Rent expense under these leases amounted to approximately \$0.4 million in Fiscal 2012, \$0.4 million in Fiscal 2011 and \$0.4 million in Fiscal 2010.

### ***Employment Agreements***

The Company has employment agreements with certain executives in the normal course of business which provide for compensation and certain other benefits. These agreements also provide for severance payments under certain circumstances, as do other agreements with certain key executives of Charming Shoppes that provide enhanced severance benefits upon an involuntary termination or other conditions generally within a two-year period of time from the effective date of the Charming Shoppes Acquisition.

### ***Other Commitments***

The Company enters into various cancelable and non-cancelable commitments during the year. Typically, those commitments are for less than a year in duration and are principally focused on the construction of new retail stores and the procurement of inventory. The Company normally does not maintain any long-term or exclusive commitments or arrangements to purchase merchandise from any single supplier. Preliminary commitments with the Company's private-label merchandise vendors typically are made five to seven months in advance of planned receipt date. Substantially all merchandise purchase commitments are cancelable up to 30 days prior to the vendor's scheduled shipment date.

Other off-balance sheet firm commitments, which primarily include inventory purchase commitments and outstanding letters of credit, amounted to approximately \$573.8 million as of July 28, 2012.

**ASCENA RETAIL GROUP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**Legal Matters**

Six lawsuits were filed challenging the proposed acquisition of Charming Shoppes by Ascena. Five of these lawsuits have been consolidated in state court in Pennsylvania, and one case remains in Federal court in Pennsylvania. In general, plaintiffs sued the Charming Shoppes' board of directors for breach of their fiduciary duties under Pennsylvania state law in connection with the sales process, negotiations and public disclosures about the transaction. Ascena was sued for allegedly aiding and abetting the Charming Shoppes' board of directors' breach of their fiduciary duties. The parties reached an agreement in principle to settle the state and federal litigations on the basis of supplemental disclosures only, and settlement papers are expected to be filed with the court shortly. Pursuant to the settlement, Plaintiffs will seek an award of attorneys' fees from the court, and any award will be paid by Ascena, as Charming Shoppes' parent company. The amount of attorneys' fees so payable is not expected to have a material adverse effect on the Company's consolidated financial statements.

On January 21, 2010, Tween Brands was sued in the U.S. District Court for the Eastern District of California. This purported class action alleged, among other things, that Tween Brands violated the Fair Labor Standards Act by not properly paying its employees for overtime and missed rest breaks. The parties agreed to a settlement of this wage and hour lawsuit. The court granted final approval of the settlement on August 10, 2011. The Company had previously established a reserve for this settlement. During the first quarter of Fiscal 2012, the settlement funds were disbursed to class members, and the excess reserve was reversed into income. The effect of the settlement and the reversal of excess reserve was not material to the consolidated financial statements.

In addition to the litigation discussed above, the Company is, and in the future may be, involved in various lawsuits, claims or proceedings incident to the ordinary course of business. The results of litigation are inherently unpredictable. Any claims against the Company, whether meritorious or not, could be time consuming, result in costly litigation, require significant amounts of management time and result in diversion of significant resources. The results of these lawsuits, claims and proceedings cannot be predicted with certainty. However, the Company believes that the ultimate resolution of these matters will not have a material effect on the Company's consolidated financial statements.

**18. Equity**

*Capital Stock*

The Company's capital stock consists of one class of common stock and one class of preferred stock. There are 360 million shares of common stock authorized to be issued and 100 thousand shares of preferred stock authorized to be issued. There are no shares of preferred stock issued and outstanding.

### ***Common Stock Split***

In April 2012, the Company effected a two-for-one common stock split ("stock split") to stockholders of record at the close of business on March 20, 2012. The stock split was effectuated through a 100% stock dividend and entitled each stockholder of record to receive one additional share of common stock for each share of common stock they owned. As such, approximately 77.0 million shares outstanding immediately prior to the stock split were converted into 153.9 million shares after the stock split. The Company recorded an increase in common stock of \$0.8 million and corresponding decrease in additional-paid-in-capital as a result of the stock split. In addition, the number of shares of the Company's common stock issuable upon exercise of outstanding stock options and other restricted equity awards has been adjusted to reflect the stock split. All common share and per common share data, except par value per share, presented in the consolidated financial statements and the accompanying notes has been adjusted to reflect the stock split.

### ***Common Stock Repurchase Program***

In Fiscal 2010, the Company's Board of Directors authorized a \$100 million share repurchase program (the "2010 Stock Repurchase Program"). The program was then expanded in Fiscal 2011 to cover an additional \$100 million of authorized purchases. Under the 2010 Stock Repurchase Program, purchases of shares of common stock may be made at the Company's discretion from time to time, subject to overall business and market conditions.

In Fiscal 2012, 2.7 million shares of common stock were repurchased by the Company at an aggregate cost of \$37.2 million under its repurchase program. In Fiscal 2011, 5.0 million shares of common stock were repurchased by the Company at an aggregate cost of \$72.9 million under its repurchase program. In Fiscal 2010, 3.1 million shares of common stock were repurchased by the Company at an aggregate cost of \$37.9 million. Repurchased shares normally are retired and treated as authorized but unissued shares.

The remaining availability under the 2010 Stock Repurchase Program was approximately \$89.9 million at July 28, 2012.

**ASCENA RETAIL GROUP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

*Dividends*

The Company has never declared or paid cash dividends on its common stock. However, payment of dividends is within the discretion and are payable when declared by the Company's Board of Directors. Additionally, payments of dividends are limited by the Company's Revolving Credit Agreement as described in the Note 14, "*Revolving Credit Agreement.*"

*The Ascena Reorganization*

Effective January 1, 2011, Ascena became the successor reporting company to The Dress Barn, Inc. pursuant to an internal corporate reorganization (the "Ascena Reorganization"). As part of the reorganization, each of The Dress Barn, Inc., Maurices Incorporated and Tween Brands, which operate under the **dressbarn**, **maurices** and **Justice** brands, respectively, became wholly owned subsidiaries of a new holding company named Ascena Retail Group, Inc. The Dress Barn, Inc.'s shareholders became stockholders of Ascena on a one-for-one basis, holding the same number of shares and same ownership percentages after the reorganization as they held immediately prior to the reorganization.

The reorganization was effectuated through the conversion of 78.9 million shares of The Dress Barn, Inc.'s common stock (with a par value of \$0.05 per share) into an equal number of shares of Ascena common stock (with a par value of \$0.01 per share). The conversion resulted in a decrease in the par value of common stock in the accompanying consolidated balance sheet during the second quarter of Fiscal 2011 with a corresponding increase in additional paid-in-capital. The Ascena Reorganization was accounted for as a reorganization of entities under common control; therefore, there was no revaluation of The Dress Barn, Inc.'s consolidated assets and liabilities, and the Company continues to use the historical cost basis method of accounting.

**19. Stock-Based Compensation**

*Long-term Stock Incentive Plan*

On September 23, 2010, the Board of Directors approved the 2010 Stock Incentive Plan (the “2010 Stock Plan”) to amend and restate the former 2001 Stock Incentive Plan (the “2001 Stock Plan”). The 2010 Stock Plan was approved by the Company’s shareholders and became effective on December 17, 2010. The Company’s 2001 Stock Plan provided for the granting of either Incentive Stock Options or non-qualified options to purchase shares of common stock, as well as the award of shares of restricted stock. The 2010 Stock Plan generally incorporates the provisions of the 2001 Stock Plan and includes certain modifications to: increase the aggregate number of shares that may be issued under the plan to 18 million shares; add the ability to grant other stock-based awards; expand the classification of employees and directors eligible to receive awards; modify certain change in control provisions; and extend the term of the 2010 Stock Plan to September 30, 2021.

As of July 28, 2012, there were approximately 7.3 million shares under the 2010 Stock Plan available for future grants. All of the Company’s prior stock option plans have expired as to the ability to grant new options. The Company issues new shares of common stock when stock option awards are exercised.

***Impact on Results***

A summary of the total compensation expense and associated income tax benefit recognized related to stock-based compensation arrangements is as follows:

	Fiscal Years Ended		
	July	July	July
	28,	30,	31,
	2012	<b>2011</b>	2010
	(millions)		
Compensation expense	\$28.4	\$19.7	\$10.0
Income tax benefit	\$(10.7)	\$(7.6)	\$(3.8)

***Stock Options***

Stock option awards outstanding under the Company’s current plans have been granted at exercise prices that are equal to or exceed the market value of its common stock on the date of grant. Such options generally vest over four or five years and expire no later than ten years after the grant date. The Company recognizes compensation expense ratably over the vesting period, net of estimated forfeitures. The Company uses the Black-Scholes option-pricing model to estimate the fair value of stock options granted, which requires the input of both subjective and objective assumptions as follows:



**ASCENA RETAIL GROUP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

*Expected Term* — The estimate of expected term is based on the historical exercise behavior of grantees, as well as the contractual life of the option grants.

*Expected Volatility* — The expected volatility factor is based on the historical volatility of the Company's common stock for a period equal to the stock option's expected term.

*Expected Dividend Yield* — The expected dividend yield is based on the Company's historical practice of not paying dividends on its common stock.

*Risk-free Interest Rate* — The risk-free interest rate is determined using the implied yield for a traded zero-coupon U.S. Treasury bond with a term equal to the option's expected term.

The Company's weighted-average assumptions used to estimate the fair value of stock options granted during the fiscal years presented were as follows:

	Fiscal Years Ended		
	July	July	July
	28,	30,	31,
	2012	2011	2010
Expected term (years)	3.9	3.8	3.9
Expected volatility	41.7%	46.9%	47.6%
Risk-free interest rate	0.9 %	1.3 %	2.2 %
Expected dividend yield	0 %	0 %	0 %
Weighted-average grant date fair value	\$4.77	\$5.31	\$4.07

A summary of the stock option activity under all plans during Fiscal 2012 is as follows:

July 28, 2012

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	Number of Shares	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Terms	<b>Aggregate Intrinsic Value</b> <sup>(a)</sup>
	(thousands)		(years)	(millions)
Options outstanding- July 30, 2011	13,829.6	\$ 8.46	6.4	\$ 106.4
Granted	3,091.1	13.29		
Exercised	(2,378.5 )	6.94		
Cancelled/Forfeited	(439.2 )	11.27		
Options outstanding – July 28, 2012	14,103.0	\$ 9.69	6.4	\$ 130.1
Options vested and expected to vest at July 28, 2012 <sup>(b)</sup>	13,648.0	\$ 10.01	6.4	\$ 126.8
Options exercisable at July 28, 2012	6,466.4	\$ 7.60	4.6	\$ 73.1

<sup>(a)</sup> The intrinsic value is the amount by which the market price at the end of the period of the underlying share of stock exceeds the exercise price of the stock option.

<sup>(b)</sup> The number of options expected to vest takes into consideration estimated expected forfeitures.

As of July 28, 2012, there was \$23.8 million of total unrecognized compensation cost related to non-vested options, which is expected to be recognized over a remaining weighted-average vesting period of 2.4 years. The total intrinsic value of options exercised during Fiscal 2012 was approximately \$25.5 million, Fiscal 2011 was approximately \$21.4 million, and during Fiscal 2010 was approximately \$20.3 million. The total fair value of options that vested during Fiscal 2012, Fiscal 2011 and Fiscal 2010, was approximately \$10.3 million, \$8.4 million, and \$6.4 million, respectively.

### ***Restricted Equity Awards***

The 2010 Stock Plan also allows for the issuance of shares of restricted stock and restricted stock units (“RSUs”). Any shares of restricted stock or RSUs are counted against the shares available for future grant limit as three shares for every one restricted share or unit granted. In general, if options are cancelled for any reason or expire, the shares covered by such options again become available for grant. If a share of restricted stock or an RSU unit is forfeited for any reason, three shares become available for grant.



**ASCENA RETAIL GROUP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

Shares of restricted stock and RSUs are issued with either service-based or performance-based conditions, and some even have market-based conditions (collectively, “Restricted Equity Awards”). Service-based Restricted Equity Awards entitle the holder to receive unrestricted shares of common stock of the Company at the end of a vesting period, subject to the grantee’s continuing employment. Service-based Restricted Equity Awards generally vest over a 4 year period of time.

Performance-based or market-based Restricted Equity Awards also entitle the holder to receive shares of common stock of the Company at the end of a vesting period. However, such awards are subject to (a) the grantee’s continuing employment, (b) the Company’s achievement of certain performance goals over a pre-defined performance period and (c) in the case of market-based conditions, the Company’s achievement of certain market-based goals over the pre-defined performance period. Both performance-based and market-based Restricted Equity Awards generally vest over a 3 year period of time.

The fair values of both service-based and performance-based Restricted Equity Awards are based on the fair value of the Company’s unrestricted common stock at the date of grant. However, for market-based Restricted Equity Awards, the effect of the market conditions is reflected in the fair value of the awards on the date of grant using a Monte-Carlo simulation model. A Monte-Carlo simulation model estimates the fair value of the market-based award based on the expected term, risk-free interest rate, expected dividend yield and expected volatility measure for the Company and its peer group.

Compensation expense for both service-based and performance-based Restricted Equity Awards is recognized over the vesting period based on the grant-date fair values of the awards that are expected to vest based upon the service and performance-based conditions. However, compensation expense for market-based Restricted Equity Awards is recognized over the vesting period regardless of whether the market conditions are expected to be achieved.

A summary of Restricted Equity Awards activity during Fiscal 2012 is as follows:

Service-based Restricted Equity Awards		Performance-based Restricted Equity Awards		Market-based Restricted Equity Awards	
Number of Shares	Weighted- Average Grant Date	Number of Shares	Weighted- Average Grant Date	Number of Shares	Weighted- Average Grant Date

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	(thousands)	Fair Value Per Share	(thousands)	Fair Value Per Share	(thousands)	Fair Value Per Share
Nonvested at July 30, 2011	922.3	\$ 12.64	1,352.8	\$ 12.23	437.0	\$ 12.34
Granted	858.9	15.10	574.6	12.74	54.7	12.33
Vested	(328.8 )	12.65	—	—	—	—
Cancelled/Forfeited	(246.3 )	13.18	(452.4 )	11.38	(165.1 )	11.23
Nonvested at July 28, 2012	1,206.1	\$ 14.27	1,475.0	\$ 12.69	326.6	\$ 12.90

	Service-based Restricted Equity Awards	Performance-based Restricted Equity Awards	Market-based Restricted Equity Awards
Total unrecognized compensation at July 28, 2012 (millions)	\$ 12.6	\$ 9.1	\$ 2.0
Weighted-average years expected to be recognized over (years)	3.1	1.4	1.5

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**ASCENA RETAIL GROUP, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

Additional information pertaining to Restricted Equity Awards activity is as follows:

	Fiscal Years Ended		
	July 28, 2012	July 30, 2011	July 31, 2010
Service-based Restricted Equity Awards:			
Weighted-average grant date fair value of awards granted	\$ 15.10	\$ 13.53	\$ 10.18
Total fair value of awards vested (millions)	\$5.0	1.5	1.9
Performance-based Restricted Equity Awards:			
Weighted-average grant date fair value of awards granted	\$ 12.74	\$ 13.02	\$ 8.91
Total fair value of awards vested (millions)	—	—	—
Market-based Restricted Equity Awards:			
Weighted-average grant date fair value of awards granted	\$ 12.33	\$ 13.77	\$ 7.62
Total fair value of awards vested (millions)	—	—	—

**20. Segments**

The Company's segment reporting structure reflects a brand-focused approach, designed to optimize the operational coordination and resource allocation of its businesses across multiple functional areas including specialty retail, e-commerce and licensing. The five reportable segments described below represent the Company's brand-based activities for which separate financial information is available and which is utilized on a regular basis by the Company's executive team to evaluate performance and allocate resources. In identifying reportable segments, the Company considers economic characteristics, as well as products, customers, sales growth potential and long-term profitability. As such, the Company's reports its operations in three reportable segments as follows:

• **Justice segment** – consists of the specialty retail, outlet, e-commerce and licensing operations of the **Justice** brand.

• **Lane Bryant segment** – consists of the specialty retail, outlet and e-commerce operations of the **Lane Bryant** brand.

• **maurices segment** – consists of the specialty retail, outlet and e-commerce operations of the **maurices** brand.

- **dressbarn segment** – consists of the specialty retail, outlet and e-commerce operations of the **dressbarn** brand.
- **Catherines segment** - consists of the specialty retail, outlet and e-commerce operations of the **Catherines** brand.

The accounting policies of the Company's reporting segments are consistent with those described in Notes 2 and 3. All intercompany revenues are eliminated in consolidation. Corporate overhead expenses are allocated to the segments based upon specific usage or other reasonable allocation methods.

Due to changes in the Company's corporate overhead cost allocation methodology implemented in Fiscal 2012 as discussed in Note 2, segment information for Fiscal 2011 has been recasted to conform to the current period's presentation. These changes related entirely to the reallocation of corporate overhead costs to each segment, and had no impact on total net sales, total operating income or total depreciation and amortization expense.

**ASCENA RETAIL GROUP, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

Net sales and operating income for each segment are as follows:

	Fiscal Years Ended		
	July 28, 2012	July 30, 2011	July 31, 2010
	(millions)		
Net sales			
<b>Justice</b> <sup>(a)</sup>	\$ 1,306.7	\$ 1,150.0	\$ 711.9
<b>Lane Bryant</b> <sup>(b)</sup>	119.7	—	—
maurices	852.9	776.5	680.7
dressbarn	1,037.6	987.5	982.0
<b>Catherines</b> <sup>(b)</sup>	36.4	—	—
Total net sales	\$ 3,353.3	\$ 2,914.0	\$ 2,374.6
Operating income			
<b>Justice</b> <sup>(a)</sup>	\$ 172.5	\$ 129.3	\$ 59.1
<b>Lane Bryant</b> <sup>(b)</sup>	(10.1 )	—	—
maurices	102.7	104.5	84.4
dressbarn	56.9	56.0	74.0
<b>Catherines</b> <sup>(b)</sup>	(4.0 )	—	—
Subtotal	318.0	289.8	217.5
Less unallocated acquisition-related, integration and restructuring costs	(25.4 )	—	—
Total operating income	\$ 292.6	\$ 289.8	\$ 217.5

<sup>(a)</sup> The Tween Brands Merger was consummated on November 25, 2009; therefore data related to Fiscal 2010 is only for a partial period from the merger date to July 31, 2010.

<sup>(b)</sup> The Charming Shoppes Acquisition was consummated on June 14, 2012; therefore the data related to the Lane Bryant and Catherines segments for Fiscal 2012 is only a partial period from the acquisition date to July 28, 2012.

A reconciliation of the Company's operating income for each segment under the historical and recasted basis of reporting for Fiscal 2011 and Fiscal 2010 is as follows:

Fiscal 2011

Fiscal 2010

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	As Previously Reported			Adjustment	As Recasted	As Previously Reported			Adjustment	As Recasted
	(millions)					(millions)				
Operating income:										
Justice	\$137.8	\$ (8.5	)	\$ 129.3	\$64.7	\$ (5.6	)	\$ 59.1		
maurices	114.6	(10.1	)	104.5	93.0	(8.6	)	84.4		
dressbarn	37.4	18.6		56.0	59.8	14.2		74.0		
Total operating income	\$289.8	\$ —		\$ 289.8	\$217.5	\$ —		\$ 217.5		

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**ASCENA RETAIL GROUP, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

Depreciation and amortization expense and capital expenditures for each segment are as follows:

	Fiscal Years Ended		
	July 28, 2012	July 30, 2011	July 31, 2010
	(millions)		
Depreciation and amortization expense			
<b>Justice</b> <sup>(a)</sup>	\$42.8	\$ 39.0	\$ 23.7
<b>Lane Bryant</b> <sup>(b)</sup>	5.2	—	—
maurices	26.1	22.2	20.8
dressbarn	32.5	28.6	27.1
<b>Catherines</b> <sup>(b)</sup>	0.8	—	—
Total depreciation and amortization expense	\$107.4	\$ 89.8	\$ 71.6
Capital expenditures <sup>(c)</sup>			
<b>Justice</b> <sup>(a)</sup>	\$58.9	\$ 34.5	\$ 12.5
<b>Lane Bryant</b> <sup>(b)</sup>	3.9	—	—
maurices	42.4	36.6	28.0
dressbarn	45.0	31.0	24.7
<b>Catherines</b> <sup>(b)</sup>	0.2	—	—
Total capital expenditures	\$150.4	\$ 102.1	\$ 65.2

<sup>(a)</sup> The Tween Brands Merger was consummated on November 25, 2009; therefore data related to Fiscal 2010 is only for a partial period from the merger date to July 31, 2010.

<sup>(b)</sup> The Charming Shoppes Acquisition was consummated on June 14, 2012; therefore the data related to the Lane Bryant and Catherines segments for Fiscal 2012 is only a partial period from the acquisition date to July 28, 2012.

<sup>(c)</sup> Excludes non-cash capital expenditures of \$13.4 million in Fiscal 2012, \$3.6 million in Fiscal 2011 and \$6.5 million in Fiscal 2010.

Total assets for each segment are as follows: Fiscal Years Ended

	July 28, 2012	July 30, 2011
	(millions)	

Assets		
Justice	\$694.7	\$636.6
<b>Lane Bryant</b> <sup>(a)</sup>	1,016.4	—
maurices	499.7	486.4
dressbarn	287.3	356.6
<b>Catherines</b> <sup>(a)</sup>	89.6	—
Corporate <sup>(b)</sup>	219.4	360.0
Total assets	\$2,807.1	\$1,839.6

<sup>(a)</sup> The Charming Shoppes Acquisition was consummated on June 14, 2012; therefore data related to the **Lane Bryant** and **Catherines** segments for the prior reporting period is not presented.

<sup>(b)</sup> Includes assets specifically identified as Corporate assets, principally cash, investments, other corporate assets and, for Fiscal 2012, assets related to discontinued operations.

The Company's operations are largely concentrated in the United States and Canada. Accordingly, net revenues and long-lived assets by geographical location are not meaningful at this time.



**ASCENA RETAIL GROUP, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)****21. Additional Financial Information**

	<b>Fiscal Years Ended</b>		
	<b>July 28, 2012</b>	<b>July 30, 2011</b>	<b>July 31, 2010</b>
Cash Interest and Taxes:	(millions)		
Cash paid for interest	\$ 1.3	\$ 1.4	\$ 2.9
Cash paid for income taxes	\$ 109.4	\$ 94.2	\$ 72.9

***Non-cash Transactions***

Significant non-cash investing activities included the capitalization of fixed assets and recognition of related obligations in the net amount of \$13.4 million for Fiscal 2012, \$3.6 million for Fiscal 2011 and \$6.5 million for Fiscal 2010.

In addition, significant non-cash investing activities during Fiscal 2012 included the allocation of the fair value of the net assets acquired in connection with the Charming Shoppes Acquisition (See Note 5 for further discussion). Further, significant non-cash financing activities during 2012 included a two-for-one common stock split (See Note 2 for further discussion).

Significant non-cash investing and financing activities for Fiscal 2011 also included the Ascena Reorganization (see Note 5 for further discussion).

Significant non-cash investing activities during Fiscal 2010 included the issuance of common stock of \$251.2 million and the non-cash allocation of the fair value of the net assets acquired in connection with the Tween Brands Merger (see Note 6 for further discussion). Significant non-cash financing activities during Fiscal 2010 included the issuance of common stock of \$156.4 million in connection with the redemption of the Company's Convertible Notes (see Note 15 for further discussion).

There were no other significant non-cash investing or financing activities for Fiscal 2012, Fiscal 2011 or Fiscal 2010.

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of  
Ascena Retail Group, Inc.  
Suffern, New York

We have audited the accompanying consolidated balance sheets of Ascena Retail Group, Inc. and subsidiaries (the "Company") as of July 28, 2012 and July 30, 2011, and the related consolidated statements of operations, comprehensive income, equity, and cash flows for each of the three fiscal years in the period ended July 28, 2012. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the consolidated financial position of Ascena Retail Group, Inc. and subsidiaries as of July 28, 2012 and July 30, 2011, and the results of their operations and their cash flows for each of the three fiscal years in the period ended July 28, 2012, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of July 28, 2012, based on the criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated September 26, 2012 expressed an unqualified opinion on the Company's internal control over financial reporting.

/s/ Deloitte & Touche LLP

New York, New York

September 26, 2012

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of  
Ascena Retail Group, Inc.  
Suffern, New York

We have audited the internal control over financial reporting of Ascena Retail Group, Inc. and subsidiaries (the "Company") as of July 28, 2012, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. As described in Management's Assessment of Internal Control over Financial Reporting, management excluded from its assessment the internal control over financial reporting at Charming Shoppes, Inc., which was acquired on June 14, 2012 and whose financial statements constitute 44.3% of total assets and 4.7% of revenues of the consolidated financial statement amounts as of and for the year ended July 28, 2012. Accordingly, our audit did not include the internal control over financial reporting at Charming Shoppes, Inc. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Assessment of Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of July 28, 2012, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended July 28, 2012 of the Company and our report dated September 26, 2012 expressed an unqualified opinion on those financial statements.

/s/ Deloitte & Touche LLP

New York, New York

September 26, 2012

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**QUARTERLY FINANCIAL INFORMATION (UNAUDITED)**

The following table sets forth the quarterly financial information of the Company:

Fiscal Year Ended July 28, 2012	<b>Fourth Quarter (1)</b>	Third Quarter	Second Quarter	First Quarter
	(millions, except per share data)			
Net sales	\$939.7	\$ 783.3	\$ 862.0	\$ 768.3
Gross margin	501.6	459.9	477.3	439.8
Income from continuing operations	11.2	49.4	63.7	47.5
Loss from discontinued operations, net of taxes	(9.6 )	—	—	—
Net income	1.6	49.4	63.7	47.5
Net income per common share - basic:				
Continuing operations	\$0.07	\$ 0.32	\$ 0.42	\$ 0.31
Discontinued operations	\$(0.06 )	\$—	\$—	\$—
Net income per common share - diluted:				
Continuing operations	\$0.07	\$ 0.31	\$ 0.40	\$ 0.30
Discontinued operations	\$(0.06 )	\$—	\$—	\$—
Fiscal Year Ended July 30, 2011	<b>Fourth Quarter (2)</b>	Third Quarter	Second Quarter	First Quarter
	(millions, except per share data)			
Net sales	\$725.8	\$ 722.8	\$ 752.2	\$ 713.2
Gross margin	400.2	425.0	416.0	412.0
Income from continuing operations	28.2	51.8	42.5	48.0
Loss from discontinued operations, net of taxes	—	—	—	—
Net income	28.2	51.8	42.5	48.0
Net income per common share:				
Basic	\$0.18	\$ 0.33	\$ 0.27	\$ 0.31
Diluted	\$0.18	\$ 0.32	\$ 0.26	\$ 0.30
Net income per common share - diluted:				
Continuing operations	\$0.18	\$ 0.32	\$ 0.26	\$ 0.30
Discontinued operations	\$—	\$—	\$—	\$—

(1) Includes the Charming Shoppes Acquisition, effective as of June 14, 2012.

(2) Includes losses on the extinguishment of debt of \$4.0 million in Fiscal 2011. Refer to Note 14 to the consolidated financial statements for additional information.

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**SELECTED FINANCIAL INFORMATION**

The following table sets forth selected historical financial information as of the dates and for the periods indicated.

The consolidated statement of operations data for each of the three fiscal years in the period ended July 28, 2012 have been derived from, and should be read in conjunction with, the audited financial statements and other financial information presented elsewhere herein. The consolidated statement of operations data for the fiscal years ended July 25, 2009 and July 26, 2008 have been derived from audited financial statements not included herein. The historical results are not necessarily indicative of the results to be expected in any future period.

	<b>Fiscal Years Ended<sup>(1)</sup></b>				
	<b>July 28, 2012<sup>(2)</sup></b>	<b>July 30, 2011<sup>(3)</sup> (4)</b>	<b>July 31, 2010<sup>(3)</sup> (4)</b>	July 25, 2009	July 26, 2008
	(millions, except for share data)				
<b>Statement of Operations Data:</b>					
Net sales	\$3,353.3	\$ 2,914.0	\$ 2,374.6	\$1,494.2	\$1,444.2
Depreciation and amortization expense	(107.4 )	(89.8 )	(71.6 )	(48.5 )	(48.2 )
Operating income	292.6	289.8	217.5	105.0	112.7
Income from continuing operations	\$171.8	\$ 170.5	\$ 133.4	\$66.6	\$71.2
<b>Net income from continuing operations per common share:</b>					
Basic	\$1.12	\$ 1.09	\$ 0.92	\$0.55	\$0.59
Diluted	\$1.08	\$ 1.05	\$ 0.87	\$0.53	\$0.55
<b>Balance sheet data:</b>					
Cash and cash equivalents	\$164.3	\$ 243.5	\$ 240.6	\$240.8	\$127.2
Short-term investments	1.4	54.1	86.5	113.0	92.7
Non-current investments	3.2	138.5	15.8	30.8	58.4
Working capital <sup>(5)</sup>	354.6	378.3	356.9	214.7	113.8
Total assets	2,807.1	1,839.6	1,654.1	1,129.2	1,022.7
Total debt	326.6	—	26.0	128.8	125.0
Total equity	\$1,340.9	\$ 1,158.0	\$ 1,014.7	\$632.4	\$566.3

<sup>(1)</sup> Fiscal 2010 consisted of 53 weeks. All other Fiscal years presented consisted of 52 weeks.

<sup>(2)</sup> Charming Shoppes Acquisition consummated on June 14, 2012. Refer to Note 5 to the consolidated financial statements for additional information.

- (3) Tween Brands Merger consummated in November 2009. Refer to Note 5 to the consolidated financial statements for additional information.
- (4) Includes losses on the extinguishment of debt of \$4.0 million in Fiscal 2011 and \$5.8 million in Fiscal 2010. Refer to Note 15 to the consolidated financial statements for additional information.
- (5) Includes net assets related to discontinued operations.

## EXHIBIT INDEX

Exhibit Number	Description	Incorporated By Reference From
2.1	Agreement and Plan of Merger, dated as of June 24, 2009, among The Dress Barn, Inc., Thailand Acquisition Corp. and Tween Brands, Inc.	(1)
2.2	Agreement and Plan of Reorganization, dated as of August 20, 2010, among The Dress Barn, Inc., Ascena Retail Group, Inc. and DB Merger Corp.	(2)
2.3	Agreement and Plan of Merger, dated as of May 1, 2012, among the Company, Colombia Acquisition Corp., and Charming Shoppes, Inc.	(3)
3.1	Second Amended and Restated Certificate of Incorporation of Ascena Retail Group, Inc.	(4)
3.2	Certificate of Amendment of Second Amended and Restated Certificate of Incorporation of Ascena Retail Group, Inc.	(5)
3.3	By-Laws of Ascena Retail Group, Inc.	(4)
10.1	Leases of Company premises of which the lessor is Elliot S. Jaffee members of his family or related trusts:	
	10.6.1 Danbury, CT store	(6)
	10.6.2 Norwalk, CT <b>dressbarn/dressbarn</b> Woman store	(7)
10.2	1993 Incentive Stock Option Plan	(8) *
10.3	Amendment No. 1 to 1993 Incentive Stock Option Plan	(18)*
10.4	1995 Stock Option Plan	(9) *
10.5	Amendment No. 1 to 1995 Stock Option Plan	(18)*
10.6	2010 Stock Incentive Plan	(4) *
10.7	Amendment No. 1, dated December 17, 2010, to 2010 Stock Incentive Plan	(18)*
10.8	Amendment No. 2, dated September 22, 2011, to 2010 Stock Incentive Plan	(18)*
10.9	Executive 162(m) Bonus Plan (reflects Amendment Number One, dated August 31, 2009, and Amendment Number Two, dated September 8, 2009)	(10)*
10.10	Amendment Number Three to Executive 162(m) Bonus Plan	(18)*
10.11	Employment Agreement with Elliot S. Jaffe dated May 2, 2002	(11) *

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- 10.12 Amendment dated July 10, 2006 to Employment Agreement dated May 2, 2002 with Elliot S. Jaffe (12) \*
- 10.13 Employment Agreement dated May 2, 2002 with David Jaffe (11) \*
- 10.14 Amendment No. 1, dated January 1, 2009, to David Jaffe Employment Agreement (18)\*
- 10.15 Amendment No. 2, dated September 22, 2011, to David Jaffe Employment Agreement (18)\*
- 10.16 Employment Agreement dated April 23, 2010 with Michael W. Rayden (13)\*
- 10.17 Employment Agreement dated July 26, 2005 with Gene L. Wexler (14) \*
- 10.18 Supplemental Retirement Benefit Agreement with Mrs. Roslyn Jaffe dated August 29, 2006 (15) \*

10.19	Consulting Agreement dated May 23, 2012 with Burt Steinberg Retail Consulting Ltd.	
10.20	Executive Severance Plan dated as of March 3, 2010	(16)*
10.21	Amendment No. 1 to Executive Severance Plan	(18)*
10.22	Form of Indemnification Agreement, adopted January 1, 2011, for Members of the Board of Directors and certain executive officers	(18)*
10.23	Amended and Restated Credit Agreement, dated as of January 3, 2011, among the Company, the Borrowing Subsidiaries, the other Loan Parties, the Lenders and JPMorgan Chase Bank, N.A., as Administrative Agent	(17)
10.24	Term Credit Agreement, dated June 14, 2012, among the Company, the Lenders and JPMorgan Chase Bank, N.A., as Administrative Agent	(17)
14	Code of Ethics for the Chief Executive Officer and Senior Financial Officers	(8)
21	Subsidiaries of the Registrant, filed herewith	
23	Consent of Independent Registered Public Accounting Firm, filed herewith	
31.1	Section 302 Certification of President and Chief Executive Officer, filed herewith	
31.2	Section 302 Certification of Chief Financial Officer, filed herewith	
32.1	Section 906 Certification of President and Chief Executive Officer, filed herewith	
32.2	Section 906 Certification of Chief Financial Officer, filed herewith	
101.INS	XBRL Instance Document†	
101.SCH	XBRL Taxonomy Extension Schema Document†	
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document†	
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document†	
101.LAB	XBRL Taxonomy Extension Label Linkbase Document†	
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document†	

†Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.



References  
as follows:

- (1) Current Report on Form 8-K filed on June 25, 2009 by the Dress Barn, Inc. (Exhibit 2.1)
- (2) Annex I to November 18, 2010 Definitive Proxy Statement filed by The Dress Barn, Inc.
- (3) The Company's Current Report on Form 8-K filed on May 2, 2012 (Exhibit 2.1)
- (4) Annexes II, III and IV to November 18, 2010 Proxy Statement filed by The Dress Barn, Inc.
- (5) The Company's Current Report on Form 8-K filed January 3, 2011 (Exhibit 3.1).
- (6) Registration Statement on Form S-1 under the Securities Act of 1933 (Registration No. 2 82916) declared effective May 4, 1983 filed by the Dress Barn, Inc. (Exhibit 10(I)).
- (7) Annual Report on Form 10-K for the fiscal year ended July 25, 1992 filed by the Dress Barn, Inc. (Exhibit 10(h)(h)).
- (8) Registration Statement on Form S-8 under the Securities Act of 1933 (Registration No. 33-60196) filed on March 25, 1993 filed by the Dress Barn, Inc. (Exhibit 28).
- (9) Annual Report on Form 10-K for the fiscal year ended July 27, 1996 filed by the Dress Barn, Inc. (Exhibit 10(nn)).
- (10) November 9, 2009 Proxy Statement filed by the Dress Barn, Inc. (Annex A).
- (11) Annual Report on Form 10-K for the fiscal year ended July 27, 2002 filed by the Dress Barn, Inc. (Exhibits 10(t)(t) and 10(u)(u)).
- (12) Current Report on Form 8-K filed July 13, 2006 filed by the Dress Barn, Inc. (Exhibit 99.1).
- (13) Quarterly Report on Form 8-K filed April 29, 2010 filed by the Dress Barn, Inc. (Exhibit 10.1).
- (14) Annual Report on Form 10-K for the fiscal year ended July 30, 2005 filed by the Dress Barn, Inc. (Exhibit 10.25).
- (15) Current Report on Form 8-K filed August 30, 2006 filed by the Dress Barn, Inc. (Exhibit 99.1).
- (16) Current Report on Form 8-K filed April 22, 2010 filed by the Dress Barn, Inc. (Exhibit 10.1).
- (17) The Company's Report on Form 8-K filed June 15, 2012 (Exhibits 10.1 and 10.2)
- (18) The Company's Annual Report on Form 10-K for the fiscal year ended July 30, 2011 (Exhibits 10.5, 10.7, 10.9, 10.10, 10.12, 10.16, 10.17, 10.23 and 10.24)

\*Each of these exhibits constitute a management contract, compensatory plan or arrangement required to be filed

as an exhibit pursuant to Item 15 (b) of this report.

**ITEM 15. (c) FINANCIAL STATEMENT SCHEDULES**

**None**