HERSHA HOSPITALITY TRUST Form 10-Q November 09, 2007

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

#### **WASHINGTON, D.C. 20549**

#### **FORM 10-Q**

(Mark One)

### TQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2007

OR

### £ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

#### **COMMISSION FILE NUMBER: 001-14765**

#### HERSHA HOSPITALITY TRUST

(Exact Name of Registrant as Specified in Its Charter)

Maryland 251811499

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

44 Hersha Drive

Harrisburg, Pennsylvania

17102

(Address of Registrant's Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (717) 236-4400

Indicate by check mark whether the registrant (i) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (ii) has been subject to such filing requirements for the past 90 days.

T Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer "	Accelerated filer T	Non-accelerated filer "
Indicate by check mark whether the registr	ant is a shell company (as defined in	n Rule 12b-2 of the Act). "Yes T No
As of September 30, 2007, the number of C	Class A common shares of beneficia	l interest outstanding was 41,197,876.
1		

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#### PART I. FINANCIAL INFORMATION

**Item 1. Financial Statements.** 

#### HERSHA HOSPITALITY TRUST AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS AS OF SEPTEMBER 30, 2007 [UNAUDITED] AND DECEMBER 31, 2006 [IN THOUSANDS, EXCEPT SHARE AMOUNTS]

	Sej	otember 30, 2007	De	cember 31, 2006
Assets:	4	004407	Φ.	00==04
Investment in Hotel Properties, net of Accumulated Depreciation	\$	894,185	\$	807,784
Investment in Joint Ventures		53,945		50,234
Development Loans Receivable		70,042		47,016
Cash and Cash Equivalents		10,280		10,316
Escrow Deposits		15,178		14,927
Hotel Accounts Receivable, net of allowance for doubtful accounts of \$50 and \$30		11,877		4,608
Deferred Costs, net of Accumulated Amortization of \$2,760 and \$1,543  Due from Related Parties		8,509		7,525
		2,097		4,059 5,504
Intangible Assets, net of Accumulated Amortization of \$779 and \$618  Other Assets		5,665 17,566		5,594
Hotel Assets Held for Sale		24,660		16,145
Total Assets	\$	1,114,004	\$	968,208
Total Assets	Ф	1,114,004	Ф	908,208
Liabilities and Shareholders' Equity:				
Line of Credit	\$	72,100	\$	24,000
Mortgages and Notes Payable, net of unamortized discount of \$74 and \$1,312	4	620,131	Ψ	556,542
Accounts Payable, Accrued Expenses and Other Liabilities		17,458		14,740
Dividends and Distributions Payable		9,473		8,985
Due to Related Parties		2,632		3,297
Liabilities Related to Assets Held for Sale		17,082		_
Total Liabilities		738,876		607,564
		ŕ		,
Minority Interests:				
Common Units	\$	40,393	\$	25,933
Interest in Consolidated Joint Ventures		2,797		3,092
Total Minority Interests		43,190		29,025
Shareholders' Equity:				
Preferred Shares - 8% Series A, \$.01 Par Value, 29,000,000 Shares Authorized,				
2,400,000 Shares Issued and Outstanding at September 30, 2007 and December 31,				
2006, respectively. (Aggregate Liquidation Preference \$60,000 at September 30,				
2007 and December 31, 2006, respectively)		24		24
Common Shares - Class A, \$.01 Par Value, 80,000,000 Shares Authorized,				
41,197,876 and 40,671,950 Shares Issued and Outstanding at September 30, 2007		412		405
and December 31, 2006, respectively.		412		405
Common Shares - Class B, \$.01 Par Value, 1,000,000 Shares Authorized, None				
Issued and Outstanding		-		-

Accumulated Other Comprehensive Income	86	233
Additional Paid-in Capital	395,730	381,592
Distributions in Excess of Net Income	(64,314)	(50,635)
Total Shareholders' Equity	331,938	331,619
Total Liabilities and Shareholders' Equity	\$ 1,114,004 \$	968,208

The Accompanying Notes are an Integral Part of These Consolidated Financial Statements.

# HERSHA HOSPITALITY TRUST AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006 [UNAUDITED] [IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

	Three Months Ended Nine Months Ende						Ended	
	Septe	September 30, September 30, September 30, Septer					ember 30,	
	_ 2	2007	_	2006		2007	_	2006
Revenue:								
Hotel Operating Revenues	\$	65,609	\$	39,002	\$	171,984	\$	97,693
Interest Income from Development Loans		1,379		839		4,013		1,562
Land Lease Revenue		1,324		408		3,529		408
Hotel Lease Revenue		254		137		586		137
Other Revenues		265		202		592		555
Total Revenues		68,831		40,588		180,704		100,355
Operating Expenses:								
Hotel Operating Expenses		35,794		21,598		97,348		56,964
Hotel Ground Rent		211		222		650		600
Land Lease Expense		741		-		1,974		-
Real Estate and Personal Property Taxes and Property								
Insurance		2,861		1,559		8,353		4,151
General and Administrative		1,689		1,350		5,521		4,326
Depreciation and Amortization		8,905		4,983		25,123		12,879
Total Operating Expenses		50,201		29,712		138,969		78,920
Operating Income		18,630		10,876		41,735		21,435
Interest Income		136		443		590		923
Interest Expense		10,677		6,693		31,414		17,694
Loss on Debt Extinguishment		-		-		-		1,163
Income before income from Unconsolidated Joint								
Venture Investments, Minority Interests and								
Discontinued Operations		8,089		4,626		10,911		3,501
Income from Unconsolidated Joint Venture								
Investments		1,680		1,773		2,584		1,432
<b>Income before Minority Interests and Discontinued</b>								
Operations		9,769		6,399		13,495		4,933
<b>Income allocated to Minority Interests in Continuin</b>	g							
Operations		1,379		859		1,554		525
<b>Income from Continuing Operations</b>		8,390		5,540		11,941		4,408
Discontinued Operations, net of minority interests								
(Note 12):								
Gain on Disposition of Hotel Properties		-		-		-		436
Oam on Disposition of noter Properties		-		-		-		430

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Income from Discontinued Operations	106	240	113	428
Income from Discontinued Operations	106	240	113	864
Net Income	8,496	5,780	12,054	5,272
Preferred Distributions	1,200	1,200	3,600	3,600
Net Income applicable to Common Shareholders	\$ 7,296 \$	4,580 \$	8,454 \$	1,672

The Accompanying Notes are an Integral Part of These Consolidated Financial Statements.

# HERSHA HOSPITALITY TRUST AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006 [UNAUDITED] [IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS

	<b>Three Months Ended</b>			<b>Nine Months Ended</b>				
	September 30, Se		September 30, 2007		Se	ptember 30, 2006		
Earnings Per Share:								
BASIC								
Income from continuing operations applicable to								
common shareholders	\$	0.18	\$	0.15	\$	0.20	\$	0.03
Income from Discontinued Operations	\$	0.00	\$	0.01	\$	0.00	\$	0.03
Net Income applicable to common shareholders	\$	0.18	\$	0.16	\$	0.20	\$	0.06
DILUTED*								
Income from continuing operations applicable to								
common shareholders	\$	0.18	\$	0.15	\$	0.20	\$	0.03
Income from Discontinued Operations	\$	0.00	\$	0.01	\$	0.00	\$	0.03
Net Income applicable to common shareholders	\$	0.18	\$	0.16	\$	0.20	\$	0.06
Weighted Average Common Shares Outstanding:								
Basic	40,8	07,626		28,413,553	4	0,663,670		24,760,185
Diluted*	40,8	07,626		28,428,637	4	0,663,670		24,760,185

<sup>\*</sup>Income allocated to minority interest in the Partnership has been excluded from the numerator and Partnership units have been omitted from the denominator for the purpose of computing diluted earnings per share since the effect of including these amounts in the numerator and denominator would have no impact. Weighted average Partnership units outstanding for the three months ended September 30, 2007 and 2006 were 6,095,971 and 3,724,426, respectively. Weighted average Partnership units outstanding for the nine months ended September 30, 2007 and 2006 were 5,139,657 and 3,459,590, respectively.

The Accompanying Notes are an Integral Part of These Consolidated Financial Statements.

#### HERSHA HOSPITALITY TRUST AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006 [UNAUDITED] [IN THOUSANDS]

	September 3 2007	0, September 30, 2006
Operating activities:		
Net Income	\$ 12,05	4 5,272
Adjustments to reconcile net income to net cash provided by operating activities:		(10-)
Gain on disposition of hotel assets held for sale		- (497)
Depreciation	25,72	
Amortization	1,47	
Debt extinguishment		- 1,163
Income allocated to minority interests	1,56	
Equity in income of unconsolidated joint ventures	(2,58	
Distributions from unconsolidated joint ventures	2,70	3 1,834
Gain recognized on change in fair value of derivative instrument	(5	7) (68)
Stock based compensation expense	55	4 198
Change in assets and liabilities:		
(Increase) decrease in:		
Hotel accounts receivable	(7,21	4) (3,560)
Escrows	49	$0 \qquad (757)$
Other assets	(1,76	(4) (3,235)
Due from related party	2,85	0 (3,968)
Increase (decrease) in:		
Due to related party	(66	2,646
Accounts payable and accrued expenses	2,59	0 5,263
Net cash provided by operating activities	37,72	
Investing activities:		
Purchase of hotel property assets	(32,65	9) (225,857)
Capital expenditures	(11,87	(4) (8,029)
Proceeds from disposition of hotel assets held for sale		- 3,665
Cash paid for franchise fee intangible	(7	(48)
Repayment of notes receivable	3	4 1,843
Investment in development loans receivable	(60,70	0) (35,616)
Repayment of development loans receivable	36,00	
Distributions from unconsolidated joint venture	4,68	
Advances and capital contributions to unconsolidated joint ventures	(1,69	
Net used in investing activities	(66,28	
Financing activities:		
Proceeds from borrowings under line of credit, net	48,10	0 37,768
Principal repayment of mortgages and notes payable	(19,38	
Proceeds from mortgages and notes payable	28,54	
Settlement of interest rate derivative		- 79
Cash paid for deferred financing costs	(25	
Proceeds from issuance of common stock	`	- 103,357

Distributions to partners in consolidated joint ventures	(340)	(221)
Dividends paid on common shares	(22,016)	(12,350)
Dividends paid on preferred shares	(3,600)	(3,600)
Distributions paid on common partnership units	(2,525)	(1,767)
Net cash provided by financing activities	28,525	220,781
Net (decrease) increase in cash and cash equivalents	(36)	7,493
Cash and cash equivalents - beginning of year	10,316	8,780
Cash and cash equivalents - end of quarter	\$ 10,280 \$	16,273

The Accompanying Notes are an Integral Part of These Consolidated Financial Statements.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE
THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006 [UNAUDITED]
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

#### NOTE 1 — BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements of Hersha Hospitality Trust ("we" or the "Company") have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the general instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and notes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and nine months ended September 30, 2007 are not necessarily indicative of the results that may be expected for the year ending December 31, 2007.

#### **Recent Accounting Pronouncements**

SFAS No. 157

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, "Fair Value Measurements" ("SFAS No. 157"). SFAS No. 157 establishes a new definition of fair value, provides guidance on how to measure fair value and establishes new disclosure requirements of assets and liabilities at their fair value measurements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. The Company has not determined whether the adoption of SFAS No. 157 will have a material effect on the Company's financial statements.

SFAS No. 159

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities—Including an amendment of FASB Statement No. 115" ("SFAS 159"). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value and requires certain disclosures for amounts for which the fair value option is applied. This standard is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. Early adoption is permitted as of the beginning of a fiscal year that begins on or before November 15, 2007, provided the entity also elects to apply the provisions of Statement 157. The Company has not determined whether the adoption of SFAS No. 159 will have a material effect on the Company's financial statements.

# HERSHA HOSPITALITY TRUST AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006 [UNAUDITED] [IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

#### NOTE 2 — INVESTMENT IN HOTEL PROPERTIES

Investment in Hotel Properties consists of the following at September 30, 2007 and December 31, 2006:

	Sep	tember 30, 2007	December 31 2006	•
Land	\$	171,500	\$ 135,94	3
Buildings and Improvements		700,741	640,66	5
Furniture, Fixtures and Equipment		103,267	88,179	9
Construction in Progress		2,541	4,359	9
		978,049	869,14	7
Less Accumulated Depreciation		(83,864)	(61,36)	3)
Total Investment in Hotel Properties	\$	894,185	\$ 807,78	4

2007 Transactions

During the nine months ended September 30, 2007 we acquired the following wholly owned hotel properties:

#### 2007 Acquisitions

Hotel	Acquisition Date	Land		Buildings and provement	F	urniture Tixtures and Juipment	Franchise Fees and Loan Costs		Total Purchase Price	Fair Value of Assumed Debt and Capital Lease
Residence Inn, Langhorne,										
PA	1/8/2007	\$ 1,463	3 \$	12,125	\$	2,170	\$ 50	\$	15,808	-
Residence				,		,			,	
Inn, Carlisle, PA	1/10/2007	1,01:	5	7,511		1,330	89	)	9,945	7,000
Holiday Inn Express, Chester, NY	1/25/2007	1,50	0	6,701		1,031	126		9,358	6,700
Hampton Inn - Seaport, New										
York, NY	2/1/2007	7,81	6	19,056		1,729	1,036	)	29,637	20,202
Hotel 373 and Starbucks Lease - 5th Avenue, New										
York, NY	6/1/2007	14,23	9	16,801		3,294	11		34,345	22,000
		10,650	C	-		-	269	)	10,919	6,500

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Nevins Street,	6/11/2007 &						
Brooklyn, NY	7/11/2007						
Holiday Inn,							
Norwich, CT	7/1/2007	1,984	12,037	2,041	67	16,129	8,162
<b>Total 2007</b>							
Wholly Owned							
Acquisitions		\$ 38,667 \$	74,231 \$	11,595 \$	1,648 \$	126,141 \$	70,564

In connection with the 2007 acquisitions we acquired \$798 in working capital. In addition to cash and assumed debt, consideration included \$2,100 in deposits made in 2006. Included in the purchase price of Residence Inn, Langhorne, PA is \$226 that was reimbursed to entities that are owned in part by certain executives and affiliated trustees of the Company.

Interest rates on debt assumed in the acquisition of the Residence Inn, Carlisle, PA and the Holiday Inn Express & Suites, Chester, NY were at market rates. We assumed \$19,250 in debt with the acquisition of the Hampton Inn-Seaport, New York, NY bearing interest at a fixed rate of 6.36% which was determined to be above market rates. We recorded a premium of \$952 related to the assumption of this debt. In the acquisition of Hotel 373 – \$ Avenue, New York, NY, we assumed \$22,000 in variable rate debt bearing interest at LIBOR plus 2.00% and an interest rate cap which effectively caps interest on this debt at 7.75%. The debt matures and the interest rate cap terminates on April 9, 2009. The interest rate cap had a fair value of \$15 on the date of acquisition. We assumed \$6,500 in variable rate debt bearing interest at LIBOR plus 2.70% with the acquisition of a parcel of land on Nevins Street in Brooklyn, NY. This parcel of land is being leased to a hotel developer that is owned in part by certain executives and affiliated trustees of the Company. Lease income on the land includes payment of debt service on the assumed debt. We assumed \$8,162 in debt with the acquisition of the Holiday Inn, Norwich, CT which was repaid on July 30, 2007.

HERSHA HOSPITALITY TRUST AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE
THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006 [UNAUDITED]
[IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

#### NOTE 2 — INVESTMENT IN HOTEL PROPERTIES (CONTINUED)

The Residence Inn, Carlisle, PA and the Hampton Inn-Seaport, New York, NY were acquired from entities that are owned by certain of the Company's executives and affiliated trustees. Included in the consideration paid for the Residence Inn, Carlisle, PA was 119,818 units in our operating partnership subsidiary valued at \$11.10 per unit that were issued to sellers that are not affiliated with the Company. Consideration paid for the Hampton Inn-Seaport, New York, NY, included 15,016 units of our operating partnership subsidiary valued at \$11.20 per unit and an \$8,208 note payable. The operating partnership units were issued to certain executives and affiliated trustees of the Company and the note payable was with entities that are owned in part by certain executives and affiliated trustees of the Company. On May 24, 2007 the note payable was fully repaid. Interest expense of \$203 was incurred on the notes payable during the nine months ended September 30, 2007, respectively. Included in the consideration paid for the Hotel 373 – \$ Avenue, New York, NY were 1,000,000 units in our operating partnership subsidiary valued at \$12.32 per unit that were issued to a seller that is not affiliated with the Company. Consideration paid for the Holiday Inn, Norwich, CT, included 659,312 units of our operating partnership subsidiary valued at \$11.83, which were issued to entities that are owned in part by certain executives and affiliated trustees of the Company.

The purchase agreement entered into for the 2006 acquisition of the Courtyard, Langhorne, PA; the Fairfield Inn, Bethlehem, PA; and the Fairfield Inn, Mt. Laurel, NJ contains certain provisions that entitled the seller to an earn-out payment of up to \$2,500 based on the collective Net Operating Income thresholds of the three properties, as defined. The earn-out period expired on September 30, 2007 and based on the operating results of these properties, no earn-out was paid by the Company to the seller. On December 28, 2006, we closed on the acquisition of seven Summerfield Suites. The purchase agreement for this acquisition contains certain provisions that entitle the seller to an earn-out payment of up to \$6,000 based on the Net Operating Income of the properties, as defined. The earn-out period expires on December 31, 2009. On January 8, 2007, we closed on the acquisition of the Residence Inn, Langhorne, PA. The purchase agreement for this acquisition contains certain provisions that entitle the seller to an earn-out payment of up to \$1,000 based on the Net Operating Income of the property, as defined. The earn-out period expires on August 31, 2008. We are currently unable to determine whether amounts will be paid under these two earn-out provisions since significant time remains until the expiration of the earn-out periods. Due to uncertainty of the amounts that will ultimately be paid, if any, no accrual has been recorded on the consolidated balance sheet for amounts due under these earn-out provisions. In the event amounts are payable under these provisions, payments made will be recorded as additional consideration given for the properties.

All of the newly acquired wholly owned hotels are leased to our wholly owned taxable REIT subsidiary (TRS), 44 New England Management Company and all are managed by Hersha Hospitality Management, LP ("HHMLP"). HHMLP is owned by three of the Company's executives, two of its affiliated trustees and other investors that are not affiliated with the Company.

The following condensed pro forma financial information is presented as if we had consummated the acquisition of the 6 properties in 2007 and the 16 properties in 2006 on January 1, 2006. Properties acquired without any operating history are excluded from the condensed pro forma operating results. The condensed pro forma information is not necessarily indicative of what the actual results of operations of the Company would have been assuming the acquisitions had been consummated at the beginning of the years presented, nor does it purport to represent the results of operations for future periods.

		For the Three	Month	ns Ended		For the Nine Months Ended			
	Se	ptember 30, 2007	Se	ptember 30, 2006	Se	eptember 30, 2007	September 30, 2006		
Pro Forma Total Revenues	\$	68,967	\$	55,885	\$	182,942	\$	152,259	
Pro Forma Income from Continuing Operations applicable to Common									
Shareholders	\$	8,390	\$	5,638	\$	11,680	\$	4,650	
Income from Discontinued Operations		106		240		113		864	
Pro Forma Net Income		8,496		5,878		11,793		5,514	
Preferred Distributions		1,200		1,200		3,600		3,600	
Pro Forma Net Income (Loss) applicable									
to Common Shareholders	\$	7,296	\$	4,678	\$	8,193	\$	1,914	
Pro Forma Income (Loss) applicable to									
Common Shareholders per Common Share									
Basic	\$	0.18	\$	0.16	\$	0.20	\$	0.08	
Diluted	\$	0.18	\$	0.16	\$	0.20	\$	0.08	
Weighted Average Common Shares									
Outstanding									
Basic		40,807,626		28,413,553		40,663,670		24,760,185	
Diluted		40,807,626		28,428,637		40,663,670		24,760,185	
9									
J									

# HERSHA HOSPITALITY TRUST AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006 [UNAUDITED] [IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

#### NOTE 3 — INVESTMENT IN UNCONSOLIDATED JOINT VENTURES

We account for our investment in the following unconsolidated joint ventures using the equity method of accounting. As of September 30, 2007 and December 31, 2006 our investment in unconsolidated joint ventures consists of the following:

	Percent Owned	September 30, 2007	December 31, 2006
PRA Glastonbury, LLC	48.0%*	984	463
Inn American Hospitality at Ewing, LLC	50.0%	1,284	1,414
Hiren Boston, LLC	50.0%	5,179	4,871
SB Partners, LLC	50.0%	2,404	2,213
Mystic Partners, LLC	8.8%-66.7%	33,917	39,180
PRA Suites at Glastonbury, LLC	48.0%*	2,810	2,093
Metro 29th Street Associates, LLC	50.0%	7,367	-
		\$ 53,945	\$ 50,234

<sup>\*</sup> Percent owned was 40.0% through March 31, 2007. On April 1, 2007 our percent owned increased to 48.0%

Any difference between the carrying amount of these investments and the underlying equity in net assets is amortized over the expected useful lives of the properties and other intangible assets.

On April 1, 2007, we increased our investment in PRA Glastonbury, LLC, the owner of the Hilton Garden Inn, Glastonbury, CT, and PRA Suites at Glastonbury, LLC, the owner of the Homewood Suites, Glastonbury, CT by acquiring an additional 8% preferred interest from our partner in each venture. The purchase prices for our additional equity interests were \$780 and \$716 for PRA Glastonbury, LLC and PRA Suites at Glastonbury, LLC, respectively.

On February 1, 2007 we acquired a 50.0% interest in Metro 29<sup>th</sup> Street Associates, LLC ("Metro 29<sup>th</sup>"), the lessee of the 228 room Holiday Inn Express-Manhattan, New York, NY, for approximately \$6,817. Metro 29<sup>th</sup> holds a twenty five year lease with certain renewal options at the end of the lease term. We also acquired an option to acquire a 50% interest in the entity that owns the Holiday Inn Express-Manhattan. The option is exercisable after February 1, 2012 or upon termination of Metro 29<sup>th</sup> Street's lease of the hotel and expires at the end of the lease term. The fair value of the option was \$933 at the time of acquisition and is recorded in other assets on our consolidated balance sheet. We issued 694,766 units in our operating partnership valued at \$11.15 per unit for our interest in Metro 29<sup>th</sup> and the option. Metro 29<sup>th</sup> Street entered into an agreement with Metro 29<sup>th</sup> Sublessee, LLC, a joint venture owned by 44 New England and our joint venture partner, to sublease the hotel property. The hotel is managed by HHMLP.

The following tables set forth the total assets, liabilities, equity and components of net income, including the Company's share, related to the unconsolidated joint ventures discussed above as of September 30, 2007 and December 31, 2006 and for the three and nine months ended September 30, 2007 and 2006.

# HERSHA HOSPITALITY TRUST AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006 [UNAUDITED] [IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

#### NOTE 3 — INVESTMENT IN UNCONSOLIDATED JOINT VENTURES (CONTINUED)

#### **Balance Sheets**

	September 30, 2007		Dec	ember 31, 2006
Investment in hotel properties, net	\$	233,384	\$	244,113
Other assets		32,412		24,496
Assets	\$	265,796	\$	268,609
Liabilities and Equity				
Mortgages and notes payable	\$	221,583	\$	211,576
Other liabilities		13,848		11,687
Equity		30,365		45,346
Total Liabilities and Equity	\$	265,796	\$	268,609

#### **Statements of Operations**

	Three Months Ended					Nine Months Ended			
	Sej	ptember 30,	September 30, 2006		September 30, 2007		Sej	otember 30,	
		2007						2006	
Room Revenue	\$	27,480	\$	23,567	\$	72,770	\$	62,735	
Other Revenue		7,359		6,873		22,586		21,478	
Operating Expenses		(21,424)		(19,064)		(59,829)		(55,585)	
Interest Expense		(3,977)		(4,361)		(11,607)		(11,830)	
Debt Extinguishment		(2,858)		-		(2,858)		-	
Lease Expense		(1,314)		(64)		(3,927)		(276)	
Property Taxes and Insurance		(1,654)		(1,625)		(4,558)		(4,248)	
Federal and State Income Taxes		(53)		(134)		(161)		(276)	
Depreciation, Amortization, and Other		(6,004)		(7,577)		(17,731)		(18,749)	
Net Loss	\$	(2,445)	\$	(2,385)	\$	(5,315)	\$	(6,751)	

Equity income recognized during the three and nine months ended September 30, 2007 and 2006 for our Investments in Unconsolidated Joint Ventures are as follows:

	Three Months Ended				Nine Months Ended			
	Septe	ember 30	, Sep	tember 30,	Septe	mber 30,	Sep	otember 30,
	2	2007		2006	2	2007		2006
HT/CNL Metro Hotels, LP	\$	-	\$	168	\$	-	\$	398
PRA Glastonbury, LLC		26		(28)		87		(257)
Inn American Hospitality at Ewing, LLC		20		42		91		124
Hiren Boston, LLC		175		254		309		28
SB Partners, LLC		183		106		192		51

Mystic Partners, LLC	1,006	1,232	1,253	1,089
PRA Suites at Glastonbury, LLC	(2)	(1)	(5)	(1)
Metro 29th Street Associates, LLC	272	-	657	-
Total income from unconsolidated joint venture				
investments	\$ 1,680 \$	1,773 \$	2,584 \$	1,432
11				

# HERSHA HOSPITALITY TRUST AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006 [UNAUDITED] [IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

#### NOTE 4 — DEVELOPMENT LOANS RECEIVABLE AND LAND LEASES

We have approved mortgage lending to entities, including entities in which our executive officers and affiliated trustees own an interest, to enable such entities to construct hotels and conduct related improvements on specific hotel projects at interest rates ranging from 10.0% to 13.5% ("Development Line Funding"). As of September 30, 2007 and December 31, 2006, we had Development Loans Receivable of \$70,042 and \$47,016, respectively. Interest income included in "Interest Income — Development Loans," was \$1,379 and \$839 for the three months ended September 30, 2007 and 2006, respectively and \$4,013 and \$1,562 for the nine months ended September 30, 2007 and 2006, respectively. Accrued interest on our development loans receivable was \$1,014 as of September 30, 2007 and \$883 as of December 31, 2006.

As of September 30, 2007, our development loans receivable balance consisted of the following:

		Principal Outstanding		
Hotel Property	Borrower	9/30/2007	<b>Interest Rate</b>	<b>Maturity Date</b>
	Risingsam Hospitality,			
Sheraton - JFK Airport, NY	LLC	\$ 10,016	10%	September 30, 2008
Holiday Inn Express - 29th	Brisam Management,			
Street, NY	LLC	15,000	10%	May 30, 2008
Hampton Inn & Suites - West				
Haven, CT	Hospitality, LLC	2,000	10%	October 9, 2008
Hilton Garden Inn - New				
York, NY	York Street LLC	15,000	11%	July 1, 2008
	44 Hersha Smithfield,			
Hampton Inn - Smithfield, RI	LLC	2,000	10%	October 9, 2008
Homewood Suites -				
Newtown Square, PA	Reese Hotels, LLC	700	11%	June 1, 2008
Boutique Hotel - Union	Risingsam Union Square,			
Square, NY	LLC	5,000	10%	May 31, 2008
Candlewood Suites -	44 Windsor Locks			
Windsor Locks, CT	Hospitality, LLC	2,000	10%	August 6, 2008
Hilton Garden				
Inn/Homewood Suites -				
Brooklyn, NY	167 Johnson Street, LLC			
Tranche 1		11,000	11%	September 21, 2008
Tranche 2		9,000	13.5%	September 24, 2008
Discount		(1,674		
Total Hilton Garden				
Inn/Homewood Suites -				
Brooklyn, NY		18,326		
Total Development Loans				
Receivable		\$ 70,042		

In connection with originating the \$11,000 and \$9,000 development loans for the Hilton Garden Inn/Homewood Suites – Brooklyn, NY, we were granted an option to acquire a 50% interest in the entity that owns the Hilton Garden Inn – Brooklyn, NY. The option can be exercised any time during the three year period beginning on the date the property receives its certificate of occupancy or upon the borrower's default on the development loans. The fair value of the option was \$1,688 at the time of acquisition and is recorded in other assets on our consolidated balance sheet. We recorded a discount on the development loans receivable of \$1,688 which is being amortized over life of the development loan, including the two year renewal period. Amortization of this discount is recorded as interest income from development loans on the Company's consolidated statement of operations and was \$14 for the three and nine months ended September 30, 2007.

As of December 31, 2006 our development loans receivable balance consisted of the following:

		Principal Outstanding		
<b>Hotel Property</b>	Borrower	12/31/2006	<b>Interest Rate</b>	<b>Maturity Date</b>
	Risingsam Hospitality,			*
Sheraton - JFK Airport, NY	LLC	\$ 9,010	5 10%	March 30, 2007
Hilton Garden Inn - Union	Risingsam Union			*
Square, NY	Square, LLC	10,000	10%	May 31, 2007
Holiday Inn Express - 29th	Brisam Management,			*
Street, NY	LLC	15,000	10%	May 31, 2007
Boutique Hotel -				
Manhattan, NY	Brisam East 52, LLC	3,000	10%	December 6, 2007
Boutique Hotel -				
Manhattan, NY	Brisam Greenwich, LLC	10,000	10%	September 12, 2007
Total Development Loans				
Receivable		\$ 47,010	5	

<sup>\*</sup>subsequent to December 31, 2006, the maturity dates of these development loans were extended.

# HERSHA HOSPITALITY TRUST AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006 [UNAUDITED] [IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

#### NOTE 4 — DEVELOPMENT LOANS RECEIVABLE AND LAND LEASES (CONTINUED)

We acquire land and improvements and lease them to entities, including entities in which our executive officers and affiliated trustees own an interest, to enable such entities to construct hotels and related improvements on the leased land. The land is leased under fixed lease agreements which earn rents at a minimum rental rate of 10% of our net investment in the leased property. Additional rents are paid by the lessee for the interest on the mortgage, real estate taxes and insurance. Revenues from our land leases are recorded in land lease revenue on our consolidated statement of operations. All expenses related to the land leases are recorded in operating expenses as land lease expense. Leased land and improvements are included in investment in hotel properties on our consolidated balance sheet. As of September 30, 2007 our investment in leased land and improvements consists of the following:

Location	Land	Impi	rovements	(	Other	In	Total vestment	Debt	In	Net vestment	Acquisition/ Lease Date	Lessee
440 West 41st Street, New York, NY	\$ 10,735	\$	11,051	\$	196	\$	21,982	\$ 12,100	\$	9,882	7/28/2006	Metro Forty First Street, LLC
39th Street and 8th Avenue, New York, NY	21,774		-		541		22,315	13,250		9,065	6/28/2006	Metro 39th Street Associates, LLC
Nevins Street, Brooklyn, NY	10,650		-		269		10,919	6,500		4,419	6/11/2007 & 7/11/2007	H Nevins Street Associates, LLC *
Total	\$ 43,159	\$	11,051	\$	1,006	\$	55,216	\$ 31,850	\$	23,366		

<sup>\*</sup> Indicates lessee is a related party.

# HERSHA HOSPITALITY TRUST AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006 [UNAUDITED] [IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

#### NOTE 5 — OTHER ASSETS

Other Assets consisted of the following at September 30, 2007 and December 31, 2006:

	Sep	tember 30, 2007	De	2006
Deferred Transaction				
Costs	\$	528	\$	252
Deposits on Hotel				
Acquisitions		24		2,144
Investment in Statutory				
Trusts		1,548		1,548
Notes Receivable		2,540		2,438
Due from Lessees		2,075		2,318
Prepaid Expenses		4,216		3,533
Interest due on				
Development Loans to				
Non-Related Parties		829		871
Deposits on Property				
Improvement Plans		1,536		1,405
Hotel Purchase Option		2,620		-
Other		1,650		1,636
	\$	17,566	\$	16,145

*Transaction Costs* - Transaction costs include legal fees and other third party transaction costs incurred relative to entering into debt facilities, issuances of equity securities or acquiring interests in hotel properties are recorded in other assets prior to the closing of the respective transactions.

Deposits on Hotel Acquisitions - Refundable deposits paid in connection with the acquisition of hotels, including accrued interest receivable, are recorded in other assets. As of September 30, 2007, we had \$-0- in interest bearing and non interest bearing deposits. As of December 31, 2006, we had \$2,000 in interest bearing deposits and \$100 in non-interest bearing deposits related to the acquisition of hotel properties. The interest bearing deposit as of December 31, 2006 accrued interest at 10%.

*Investment in Statutory Trusts* - We have an investment in the common stock of Hersha Statutory Trust I and Hersha Statutory Trust II. Our investment is accounted for under the equity method.

*Notes Receivable* - Notes receivable as of September 30, 2007 and December 31, 2006 include notes receivable of \$1,350 extended in November and December 2006 to the purchaser of the Holiday Inn Express, Duluth, GA; Comfort Suites, Duluth, GA; Hampton Inn, Newnan, GA; and the Hampton Inn Peachtree City, GA (collectively the "Atlanta Portfolio"). Each of these notes bear interest at 8% and have maturity dates of December 31, 2007 or January 1, 2008. Also included in notes receivable is a loan made to one of our partners in an unconsolidated joint venture in the amount of \$1,000 bearing interest at 12% with a maturity date of December 27, 2007.

Due from Lessees - Due from lessees represent rents due under our land lease and hotel lease agreements.

*Prepaid Expense* - Prepaid expenses include amounts paid for property tax, insurance and other expenditures that will be expensed in the next twelve months.

*Interest due on Development Loans*— Interest due on development loans represents interest income due from loans extended to non-related parties that are used to enable such entities to construct hotels and conduct related improvements on specific hotel projects.

Deposits on Property Improvement Plans—Deposits on property improvement plans consists of amounts advanced to HHMLP that is to be used to fund capital expenditures as part of our property improvement programs at certain properties.

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#### NOTE 6 — DEBT

#### Mortgages and Notes Payable

The total mortgages payable balance at September 30, 2007 and December 31, 2006, was \$585,415 and \$504,523, respectively, and consisted of mortgages with fixed and variable interest rates ranging from 4.0% to 9.0%. The maturities for the outstanding mortgages ranged from July 2008 to January 2032. Aggregate interest expense incurred under the mortgages payable totaled \$8,755 and \$5,131 for the three months ended September 30, 2007 and 2006, respectively and \$25,151 and \$14,215 for the nine months ended September 30, 2007 and 2006, respectively. Based on our estimate of market interest rates, the fair value of the Company's debt exceeded its carrying value by approximately \$12,898 at September 30, 2007.

We have two junior subordinated notes payable in the aggregate amount of \$51,548 to the Hersha Statutory Trusts pursuant to indenture agreements. The \$25,774 note issued to Hersha Statutory Trust I will mature on June 30, 2035, but may be redeemed at our option, in whole or in part, beginning on June 30, 2010 in accordance with the provisions of the indenture agreement. The \$25,774 note issued to Hersha Statutory Trust II will mature on July 30, 2035, but may be redeemed at our option, in whole or in part, beginning on July 30, 2010 in accordance with the provisions of the indenture agreement. The note issued to Hersha Statutory Trust I bears interest at a fixed rate of 7.34% per annum through June 30, 2010, and the note issued to Hersha Statutory Trust II bears interest at a fixed rate of 7.173% per annum through July 30, 2010. Subsequent to June 30, 2010 for notes issued to Hersha Statutory Trust II, the notes bear interest at a variable rate of LIBOR plus 3.0% per annum. Interest expense in amount of \$921 and \$940 was recorded for the three months ended September 30, 2007 and 2006, respectively and \$2,837 and \$2,810 for the nine months ended September 30, 2007 and 2006, respectively.

#### Revolving Line of Credit

We have a revolving credit loan and security agreement with Commerce Bank, N.A. with a maximum amount of \$100,000 and interest rate terms of either the bank's prime rate of interest minus 0.75% or LIBOR available for the periods of 1, 2, 3, or 6 months plus 2.00%, at our discretion. This revolving credit loan replaced both the secured and unsecured lines of credit that we previously maintained.

The Company maintained a line of credit balance of \$72,100 at September 30, 2007 and \$24,000 at December 31, 2006. The Company recorded interest expense of \$1,125 and \$861 related to the line of credit borrowings, for the three months ended September 30, 2007 and 2006, respectively and \$3,121 and \$1,524 for the nine months ended September 30, 2007 and 2006, respectively. The weighted average interest rate on our Line of Credit for the three months ended September 30, 2007 and 2006 was 7.43% and 7.58%, respectively and 7.48% and 7.28% for the nine months ended September 30, 2007 and 2006, respectively.

#### **Capitalized Interest**

The Company utilizes its revolving line of credit to finance on-going capital improvement projects at its properties. Interest incurred on the revolving line of credit that relates to our capital improvement projects is capitalized through the date when the assets are placed in service. For the three and nine months ended September 30, 2007, we capitalized \$339 of interest expense related to these projects.

#### **Deferred Costs**

Costs associated with entering into mortgages and notes payable and our revolving line of credit are deferred and amortized over the life of the debt instruments. Amortization of deferred costs is recorded in interest expense. As of September 30, 2007, deferred costs were \$8,509, net of accumulated amortization of \$2,760. Deferred costs were \$7,525, net of accumulated amortization of \$1,543, as of December 31, 2006. Amortization of deferred costs for the three months ended September 30, 2007 and 2006 was \$448 and \$225 respectively and \$1,204 and \$607 for the nine months ended September 30, 2007 and 2006, respectively.

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#### NOTE 6 — DEBT (CONTINUED)

#### **Debt Extinguishment**

As noted above, the Sovereign Bank Line of Credit was replaced by the Commerce Line of Credit in January 2006. As a result of this termination, we expensed \$255 in unamortized deferred costs related to the origination of the Sovereign Bank Line of Credit, which are included in the Debt Extinguishment caption on the face of the consolidated statements of operations for the nine months ended September 30, 2006.

On April 7, 2006, we repaid \$21,900 on our mortgage with Merrill Lynch for the Hampton Inn Herald Square property as a result of a debt refinancing. The new debt of \$26,500 has a fixed interest rate of 6.085% and a maturity date of May 1, 2016. As a result of this extinguishment, we expensed \$534 in unamortized deferred costs and prepayment penalties, which are included in the Debt Extinguishment caption on the face of the consolidated statements of operations for the nine months ended September 30, 2006.

On June 9, 2006, we repaid \$34,200 on our mortgage with UBS for the McIntosh Portfolio, as a result of a debt refinancing. The new debt of \$36,300 has a fixed interest rate of 6.33% and maturity date of June 11, 2016. As a result of this extinguishment, we expensed \$374 in unamortized deferred costs, which are included in the Debt Extinguishment caption on the face of the consolidated statements of operations for the nine months ended September 30, 2006.

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#### NOTE 7 — COMMITMENTS AND CONTINGENCIES AND RELATED PARTY TRANSACTIONS

We are the sole general partner in our operating partnership subsidiary, Hersha Hospitality Limited Partnership (the "Partnership"), which is indirectly the sole general partner of the subsidiary partnerships. The Company does not anticipate any losses as a result of our obligations as general partner in the Partnership.

#### **Management Agreements**

Our wholly owned TRS, 44 New England, engages eligible independent contractors, including HHMLP, as the property managers for hotels it leases from us pursuant to management agreements. Our management agreements with HHMLP provide for five-year terms and are subject to early termination upon the occurrence of defaults and certain other events described therein. As required under the REIT qualification rules, HHMLP must qualify as an "eligible independent contractor" during the term of the management agreements. Under the management agreements, HHMLP generally pays the operating expenses of our hotels. All operating expenses or other expenses incurred by HHMLP in performing its authorized duties are reimbursed or borne by our TRS to the extent the operating expenses or other expenses are incurred within the limits of the applicable approved hotel operating budget. HHMLP is not obligated to advance any of its own funds for operating expenses of a hotel or to incur any liability in connection with operating a hotel. Management agreements with other unaffiliated hotel management companies have similar terms.

As of September 30, 2007, HHMLP managed forty six of the properties leased to our TRS. HHMLP also managed two consolidated joint venture hotel properties in which we maintain an investment. For its services, HHMLP receives a base management fee, and if a hotel exceeds certain thresholds, an incentive management fee. The base management fee for a hotel is due monthly and is equal to 3% of gross revenues associated with each hotel managed for the related month. The incentive management fee, if any, for a hotel is due annually in arrears on the ninetieth day following the end of each fiscal year and is based upon the financial performance of the hotel. There were no incentive management fees for the three and nine months ended September 30, 2007 and 2006. For the three months ended September 30, 2007 and 2006, management fees incurred totaled \$1,636 and \$1,246, respectively, and \$4,164 and \$3,211 for the nine months ended September 30, 2007 and 2006, respectively and are recorded as Hotel Operating Expenses. In addition, the Company incurred \$30 related to the sale of one hotel in the second quarter of 2006. These fees are included in discontinued operations.

#### Accounting and Information Technology Fees

Each of the wholly owned hotels and consolidated joint venture hotel properties managed by HHMLP incurs a monthly accounting and information technology fee. Monthly fees for accounting services are \$2 per property and monthly information technology fees are \$0.5 per property. In addition, each of the wholly owned hotels not managed by HHMLP, but for which the accounting is provided by HHMLP incurs a monthly accounting fee of \$3. For the three months ended September 30, 2007 and 2006, the Company incurred accounting fees of \$345 and \$281, respectively, and incurred information technology fees of \$71 and \$64, respectively. For the nine months ended September 30, 2007 and 2006, the Company incurred accounting fees of \$1,012 and \$768, respectively, and incurred information technology fees of \$207 and \$184, respectively. Accounting and information technology fees are included in General and Administrative expenses.

#### Franchise Agreements

The hotel properties are operated under franchise agreements assumed by the hotel property lessee. The franchise agreements have 10 to 20 year terms but may be terminated by either the franchisee or franchisor on certain anniversary dates specified in the agreements. The franchise agreements require annual payments for franchise royalties, reservation, and advertising services, and such payments are based upon percentages of gross room revenue. These payments are paid by the hotels and charged to expense as incurred. Franchise fee expense for the three months ended September 30, 2007 and 2006 was \$4,550 and \$2,871 respectively and \$11,785 and \$7,210 for the nine months ended September 30, 2007 and 2006, respectively. The initial fees incurred to enter into the franchise agreements are amortized over the life of the franchise agreements.

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### NOTE 7 — COMMITMENTS AND CONTINGENCIES AND RELATED PARTY TRANSACTIONS (CONTINUED)

#### **Acquisitions from Affiliates**

We have entered into an option agreement with each of our officers and affiliated trustees such that we obtain a first right of refusal to purchase any hotel owned or developed in the future by these individuals or entities controlled by them at fair market value. This right of first refusal would apply to each party until one year after such party ceases to be an officer or trustee of our Company. Since our initial public offering in 1999, we have acquired, wholly or through joint ventures, a total of 78 hotels, including 23 hotels acquired from entities controlled by our officers or affiliated trustees. Of the 23 acquisitions from these entities, 20 were newly-constructed or newly-renovated by these entities prior to our acquisition. Our Acquisition Committee of the Board of Trustees is comprised solely of independent trustees, and the purchase prices and all material terms of the purchase of hotels from related parties are approved by the Acquisition Committee.

#### **Hotel Supplies**

For the three months ended September 30, 2007 and 2006, we incurred expenses of \$456 and \$372, respectively, and for the nine months ended September 30, 2007 and 2006, we incurred expenses of \$1,901 and \$1,247 respectively, for hotel supplies from Hersha Hotel Supply, an unconsolidated related party, which are expenses included in Hotel Operating Expenses. Approximately \$149 and \$66 is included in accounts payable at September 30, 2007 and December 31, 2006, respectively.

#### Capital Expenditure Fees

Beginning April 1, 2006, HHMLP began to charge a 5% fee on all capitalized expenditures and pending renovation projects at the properties as compensation for procurement services related to capital expenditures and for project management of renovation projects. For the three months ended September 30, 2007 and 2006 we incurred fees of \$74 and \$59, respectively and for the nine months ended September 30, 2007 and 2006 we incurred fees of \$237 and \$116, respectively, which were capitalized in with the cost of fixed asset additions.

#### **Due From Related Parties**

The Due from Related Party balance as of September 30, 2007 and December 31, 2006 was approximately \$2,097 and \$4,059 respectively. The majority of the balance as of September 30, 2007 and December 31, 2006 were receivables owed from our unconsolidated joint ventures.

#### **Due to Related Parties**

The Due to Related Parties balance as of September 30, 2007 and December 31, 2006 was approximately \$2,632 and \$3,297, respectively. The balances as of September 30, 2007 and December 31, 2006 consisted of amounts payable to HHMLP for administrative, management, and benefit related fees.

#### **Hotel Ground Rent**

During 2003, in conjunction with the acquisition of the Hilton Garden Inn, Edison, NJ, we assumed a land lease from a third party with an original term of 75 years. Monthly payments as determined by the lease agreement are due through the expiration in August 2074. On February 16, 2006, in conjunction with the acquisition of the Hilton Garden Inn, JFK Airport, we assumed a land lease with an original term of 99 years. Monthly payments are determined by the lease agreement and are due through the expiration in July 2100. Both land leases provide rent increases at scheduled intervals. We record rent expense on a straight-line basis over the life of the lease from the beginning of the lease term. For the three months ended September 30, 2007 and 2006, we incurred \$211 and \$222, and for the nine months ended September 30, 2007 and 2006 we incurred \$650 and \$685, respectively, in hotel ground rent expense under the agreement.

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#### **NOTE 8 — DERIVATIVE INSTRUMENTS**

We maintain an interest rate swap that fixes our interest rate on a variable rate mortgage. Under the terms of this interest rate swap, we pay fixed rate interest of 4.73% of the notional amount and we receive floating rate interest equal to the one month U.S. dollar LIBOR. The notional amount amortizes in tandem with the amortization of the underlying hedged debt and is \$7,825 as of September 30, 2007.

On June 1, 2007, through the acquisition of Hotel 373, New York, NY, the Company assumed a mortgage containing an interest rate cap with a notional amount of \$22,000 to hedge against the variability in cash flows on a variable interest rate debt instrument. The principal of the variable interest rate debt being hedged equals the notional amount of the interest rate cap. The interest rate cap effectively fixes interest payments when LIBOR exceeds 5.75%. The interest rate cap terminates on April 9, 2009, the maturity date of the hedged debt instrument.

At September 30, 2007, the fair value of the interest rate swap was \$33 and is included in Accounts Payable, Accrued Expenses and Other Liabilities and at December 31, 2006, the fair value of the interest rate swap was \$47 and is included in Other Assets on the face of the consolidated balance sheets. At September 30, 2007, the fair value of the interest rate cap was \$5 and is included in Other Assets on the face of the consolidated balance sheets. The change in net unrealized gains/losses was a loss of \$136 and \$122 for the three months ended September 30, 2007 and 2006, respectively, and a loss of \$147 and loss of \$87 for the nine months ended September 30, 2007 and 2006, respectively, for derivatives designated as cash flow hedges which were reflected on our Balance Sheet in Accumulated Other Comprehensive Income. Hedge ineffectiveness of \$3 on cash flow hedges was recognized in interest expense for each of the three months ended September 30, 2007 and 2006 and \$12 and \$10 for the nine months ended September 30, 2007 and 2006, respectively.

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#### NOTE 9 — SHARE-BASED PAYMENTS

The following table summarizes the stock awards issued to executives of the Company pursuant to the 2004 Equity Incentive Plan:

		Shares	Vested	Unearned Co			
Date of Award	Shares	September 30,	December 31,S	eptember 30,	Dec	ember 31,	<b>Period until</b>
<b>Issuance</b>	<b>Issued</b>	2007	2006	2007		2006	<b>Full Vesting</b>
June 1, 2005	71,000	35,500	17,750	\$ 284	\$	412	1.75 years
June 1, 2006	89,500	22,375	-	561		719	2.75 years
June 1, 2007	214,582	-	-	2,423		-	3.75 years
	375,082	57,875	17,750	\$ 3,268	\$	1,131	

On June 1, 2007, the Compensation Committee of the Board of Trustees granted 214,582 restricted share awards to executives. The restricted share awards vest 25% each year over four years and compensation expense is recognized ratably over the four year vesting period based on the fair value of the shares on the date of grant. The fair value of the restricted share awards on the grant date was \$12.32 per share. As of September 30, 2007, none of these restricted share awards was vested.

Compensation expense related to stock awards issued to executives of the Company of \$260 and \$95 was incurred during the three months ended September 30, 2007 and 2006, respectively, and \$505 and \$198 was incurred during the nine months ended September 30, 2007 and 2006, respectively, related to the restricted share awards.

On January 3, 2006, we awarded 1,000 common shares to each of our five independent trustees. The fair value of each of the shares on the grant date was \$9.12 per share. On January 2, 2007, we awarded 1,000 common shares to each of our four independent trustees. The fair value of each of the shares on the grant date was \$11.44 per share. On July 2, 2007, we awarded 1,000 common shares to each of our four independent trustees. The fair value of each of the shares on the grant date was \$12.12. Compensation expense related to stock awards issued to the Board of Trustees of \$-0- and \$13 was incurred during the three months ended September 30, 2007 and 2006, respectively and \$49 and \$38 was incurred during the nine months ended September 30, 2007 and 2006, respectively.

# HERSHA HOSPITALITY TRUST AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006 [UNAUDITED] [IN THOUSANDS, EXCEPT SHARE/UNIT AND PER SHARE AMOUNTS]

#### NOTE 10 — EARNINGS PER SHARE

The following table is a reconciliation of the income (numerator) and weighted average shares (denominator) used in the calculation of basic earnings per common share and diluted earnings per common share in accordance with SFAS No. 128, Earnings Per Share. The computation of basic and diluted earnings per share is presented below.

	Three Months Ended September 30,					Nine Months Ended September 30,			
	2007			2006		2007		2006	
Numerator:									
BASIC									
Income from Continuing Operations	\$	8,390	\$	5,540	\$	11,941	\$	4,408	
Dividends paid on unvested restricted shares		(57)		(26)		(140)		(64)	
Distributions to 8.0% Series A Preferred Shareholders		(1,200)		(1,200)		(3,600)		(3,600)	
Income from continuing operations applicable to									
common shareholders		7,133		4,314		8,201		744	
Income from Discontinued Operations		106		240		113		864	
Net Income applicable to common shareholders	\$	7,239	\$	4,554	\$	8,314	\$	1,608	