

LTC PROPERTIES INC  
Form 10-Q  
August 07, 2012  
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UNITED STATES  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**FORM 10-Q**

(Mark One)

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2012

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition period from \_\_\_ to \_\_\_

Commission file number 1-11314

**LTC PROPERTIES, INC.**

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(Exact name of Registrant as specified in its charter)

Maryland  
(State or other jurisdiction of  
incorporation or organization)

71-0720518  
(I.R.S. Employer  
Identification No.)

2829 Townsgate Road, Suite 350

Westlake Village, California 91361

(Address of principal executive offices, including zip code)

(805) 981-8655

(Registrant's telephone number, including area code)

Indicate by check mark whether registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer   
(Do not check if a

smaller reporting company)

smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of common stock outstanding on July 27, 2012 was 30,448,068.

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**LTC PROPERTIES, INC.**

**FORM 10-Q**

**June 30, 2012**

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|  | June 30, 2012<br><i>(unaudited)</i> | December 31, 2011<br><i>(audited)</i> |
|--|-------------------------------------|---------------------------------------|
| <b>ASSETS</b>  |                                     |                                       |
| Real estate investments:   |                                     |                                       |
| Land   | \$ 60,362                           | \$ 57,059                             |
| Buildings and improvements   | 677,297                             | 659,453                               |
| Accumulated depreciation and amortization  | (186,394)                           | (175,933)                             |
| Net operating real estate property   | 551,265                             | 540,579                               |
| Properties held-for-sale, net of accumulated depreciation and amortization: 2012 |                                     |                                       |
| \$613; 2011 \$2,263  | 5,025                               | 6,256                                 |
| Net real estate property   | 556,290                             | 546,835                               |
| Mortgage loans receivable, net of allowance for doubtful accounts: 2012 \$884;   |                                     |                                       |
| 2011 \$921   | 49,362                              | 53,081                                |
| Real estate investments, net   | 605,652                             | 599,916                               |
| Other assets:  |                                     |                                       |
| Cash and cash equivalents  | 10,313                              | 4,408                                 |
| Debt issue costs, net  | 2,698                               | 2,301                                 |
| Interest receivable  | 1,062                               | 1,494                                 |
| Straight-line rent receivable,(1) net of allowance for doubtful accounts: 2012   |                                     |                                       |
| \$696; 2011 \$680  | 25,089                              | 23,772                                |
| Prepaid expenses and other assets  | 7,341                               | 7,851                                 |
| Other assets related to properties held-for-sale, net of allowance for doubtful  |                                     |                                       |
| accounts: 2012 \$839; 2011 \$839   | 52                                  | 53                                    |
| Notes receivable   | 2,647                               | 817                                   |
| Marketable securities (2)  |                                     | 6,485                                 |
| Total assets   | \$654,854                           | \$647,097                             |
| <b>LIABILITIES</b>   |                                     |                                       |
| Bank borrowings  | \$ 68,000                           | \$ 56,000                             |
| Senior unsecured notes   | 100,000                             | 100,000                               |
| Bonds payable  | 2,635                               | 3,200                                 |
| Accrued interest   | 1,156                               | 1,356                                 |
| Earn-out liabilities   | 6,524                               | 6,305                                 |
| Accrued expenses and other liabilities   | 10,938                              | 11,314                                |
| Accrued expenses and other liabilities related to properties held-for-sale       | 139                                 | 212                                   |
| Total liabilities  | 189,392                             | 178,387                               |
| <b>EQUITY</b>  |                                     |                                       |
| Stockholders' equity:  |                                     |                                       |
| Preferred stock \$0.01 par value; 15,000 shares authorized;                      |                                     |                                       |
| shares issued and outstanding: 2012 2,000; 2011 2,000                            | 38,500                              | 38,500                                |
| Common stock: \$0.01 par value; 60,000 shares authorized; shares issued and      |                                     |                                       |
| outstanding: 2012 30,445; 2011 30,346  | 304                                 | 303                                   |
| Capital in excess of par value   | 507,752                             | 507,343                               |
| Cumulative net income  | 698,767                             | 672,743                               |
| Other  | 169                                 | 199                                   |
| Cumulative distributions   | (780,436)                           | (752,340)                             |
| Total LTC Properties, Inc. stockholders' equity                                  | 465,056                             | 466,748                               |
| Non-controlling interests  | 406                                 | 1,962                                 |
| Total equity   | 465,462                             | 468,710                               |

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|                              |           |            |
|------------------------------|-----------|------------|
| Total liabilities and equity | \$654,854 | \$ 647,097 |
|------------------------------|-----------|------------|

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(1) On June 30, 2012 and December 31, 2011, we had \$3,130 and \$3,060 respectively, in straight-line rent receivable from a lessee that qualifies as a related party because the lessee's Chief Executive Officer is on our Board of Directors. See *Note 9. Transactions with Related Party* for further discussion.

(2) At December 31, 2011, we had a \$6,500 face value investment in marketable securities issued by an entity that qualifies as a related party because the entity's Chief Executive Officer is on our Board of Directors. See *Note 9. Transactions with Related Party* for further discussion.

*See accompanying notes.*

Table of Contents**LTC PROPERTIES, INC.****CONSOLIDATED STATEMENTS OF INCOME***(Amounts in thousands, except per share, unaudited)*

|   | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |
|---|--------------------------------|----------|------------------------------|----------|
|   | 2012                           | 2011     | 2012                         | 2011     |
| <b>Revenues:</b>  |                                |          |                              |          |
| Rental income (1)   | \$21,175                       | \$19,337 | \$42,047                     | \$37,519 |
| Interest income from mortgage loans   | 1,431                          | 1,613    | 2,963                        | 3,269    |
| Interest and other income (2)   | 484                            | 230      | 720                          | 645      |
| Total revenues  | 23,090                         | 21,180   | 45,730                       | 41,433   |
| <b>Expenses:</b>  |                                |          |                              |          |
| Interest expense  | 2,004                          | 1,543    | 4,037                        | 2,647    |
| Depreciation and amortization   | 5,369                          | 4,918    | 10,536                       | 9,350    |
| Acquisition costs   | 141                            | 35       | 182                          | 165      |
| Operating and other expenses  | 2,433                          | 2,323    | 4,885                        | 4,637    |
| Total expenses  | 9,947                          | 8,819    | 19,640                       | 16,799   |
| Income from continuing operations   | 13,143                         | 12,361   | 26,090                       | 24,634   |
| <b>Discontinued operations:</b>   |                                |          |                              |          |
| Loss from discontinued operations   | (30)                           | (99)     | (61)                         | (218)    |
| Gain on sale of assets, net   |                                |          | 16                           |          |
| Net loss from discontinued operations   | (30)                           | (99)     | (45)                         | (218)    |
| Net income  | 13,113                         | 12,262   | 26,045                       | 24,416   |
| Income allocated to non-controlling interests                                     | (10)                           | (48)     | (21)                         | (96)     |
| Net income attributable to LTC Properties, Inc.                                   | 13,103                         | 12,214   | 26,024                       | 24,320   |
| Income allocated to participating securities                                      | (91)                           | (85)     | (185)                        | (174)    |
| Income allocated to preferred stockholders  | (818)                          | (818)    | (1,636)                      | (7,442)  |
| Net income available to common stockholders                                       | \$12,194                       | \$11,311 | \$24,203                     | \$16,704 |
| <b><u>Basic earnings per common share</u></b>                                     |                                |          |                              |          |
| Continuing operations   | \$0.40                         | \$0.38   | \$0.80                       | \$0.60   |
| Discontinued operations   | \$0.00                         | \$0.00   | \$0.00                       | \$(0.01) |
| Net income available to common stockholders                                       | \$0.40                         | \$0.38   | \$0.80                       | \$0.59   |
| <b><u>Diluted earnings per common share</u></b>                                   |                                |          |                              |          |
| Continuing operations   | \$0.40                         | \$0.38   | \$0.80                       | \$0.60   |
| Discontinued operations   | \$0.00                         | \$0.00   | \$0.00                       | \$(0.01) |
| Net income available to common stockholders                                       | \$0.40                         | \$0.37   | \$0.80                       | \$0.59   |
| <b><u>Weighted average shares used to calculate earnings per common share</u></b> |                                |          |                              |          |
| Basic   | 30,213                         | 30,135   | 30,201                       | 28,233   |
| Diluted   | 30,258                         | 30,168   | 30,246                       | 28,264   |

(1) During the three and six months ended June 30, 2012, we received \$1,095 and \$2,181, respectively, in rental income and recorded \$31 and \$70, respectively, in straight-line rental income from a lessee that qualifies as a related party. During the three and six months ended June 30, 2011, we received \$1,068

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and \$2,127, respectively, in rental income and recorded \$57 and \$123, respectively, in straight-line rental income from a lessee that qualifies as a related party. The lessee's Chief Executive Officer is on our Board of Directors. See *Note 9. Transactions with Related Party* for further discussion.

(2) During the three and six months ended June 30, 2012, we recognized \$55 and \$235, respectively, of interest income from an entity that qualifies as a related party because the entity's Chief Executive Officer is on our Board of Directors. During three and six months ended June 30, 2011, we recognized \$180 and \$360, respectively, of interest income from an entity that qualifies as a related party because the entity's Chief Executive Officer is on our Board of Directors. See *Note 9. Transactions with Related Party* for further discussion.

NOTE: Computations of per share amounts from continuing operations, discontinued operations and net income are made independently. Therefore, the sum of per share amounts from continuing operations and discontinued operations may not agree with the per share amounts from net income available to common stockholders.

*See accompanying notes.*

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**LTC PROPERTIES, INC.**

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

*(Amounts in thousands, unaudited)*

|   | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |
|---|--------------------------------|----------|------------------------------|----------|
|   | 2012                           | 2011     | 2012                         | 2011     |
| Net income  | \$13,113                       | \$12,262 | \$26,045                     | \$24,416 |
| Reclassification adjustment                                 | (16)                           | (15)     | (30)                         | (30)     |
| Comprehensive income  | 13,097                         | 12,247   | 26,015                       | 24,386   |
| Comprehensive income allocated to non-controlling interests | (10)                           | (48)     | (21)                         | (96)     |
| Comprehensive income attributable to LTC Properties, Inc.   | \$13,087                       | \$12,199 | \$25,994                     | \$24,290 |

*See accompanying notes.*



Table of Contents**LTC PROPERTIES, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS***(Amounts in thousands, unaudited)*

|   | Six Months Ended June 30, |          |
|---|---------------------------|----------|
|   | 2012                      | 2011     |
| <b>OPERATING ACTIVITIES:</b>  |                           |          |
| Net income  | \$26,045                  | \$24,416 |
| Adjustments to reconcile net income to net cash provided by operating activities: |                           |          |
| Depreciation and amortization continuing and discontinued operations              | 10,536                    | 9,508    |
| Stock-based compensation expense  | 910                       | 721      |
| Gain on sale of assets, net   | (16)                      |          |
| Straight-line rental income continuing and discontinued operation <sup>(1)</sup>  | (1,333)                   | (1,689)  |
| Recovery from doubtful accounts continuing and discontinued operations            | (21)                      | (14)     |
| Non-cash interest related to earn-out liabilities                                 | 220                       | 177      |
| Other non-cash items, net   | 642                       | 696      |
| (Decrease) increase in accrued interest payable                                   | (200)                     | 183      |
| Decrease in interest receivable   | 391                       | 33       |
| Net change in other assets and liabilities  | (344)                     | 363      |
| Net cash provided by operating activities   | 36,830                    | 34,394   |
| <b>INVESTING ACTIVITIES:</b>  |                           |          |
| Investment in real estate properties, net   | (20,482)                  | (52,450) |
| Investment in real estate capital improvements, net                               | (661)                     | (1,804)  |
| Proceeds from sale of real estate investments, net                                | 1,248                     |          |
| Principal payments received on mortgage loans receivable                          | 3,752                     | 3,620    |
| Proceeds from redemption of marketable securities                                 | 6,500                     |          |
| Advances under notes receivable   | (2,019)                   |          |
| Principal payments received on notes receivable                                   | 191                       | 359      |
| Net cash used in investing activities   | (11,471)                  | (50,275) |
| <b>FINANCING ACTIVITIES:</b>  |                           |          |
| Bank borrowings   | 23,000                    | 119,000  |
| Repayment of bank borrowings  | (11,000)                  | (86,700) |
| Principal payments on bonds payable   | (565)                     | (530)    |
| Proceeds from common stock offering   |                           | 103,667  |
| Distributions paid to stockholders  | (28,096)                  | (29,450) |
| Redemption of non-controlling interests   | (2,764)                   | (88,413) |
| Distributions paid to non-controlling interests                                   | (59)                      | (96)     |
| Debt issue costs  | (716)                     | (2,105)  |
| Stock option exercises  | 746                       |          |
| Net cash (used in) provided by financing activities                               | (19,454)                  | 15,373   |
| Increase (decrease) in cash and cash equivalents                                  | 5,905                     | (508)    |
| Cash and cash equivalents, beginning of period                                    | 4,408                     | 6,903    |
| Cash and cash equivalents, end of period  | \$ 10,313                 | \$ 6,395 |
| <b>SUPPLEMENTAL CASH FLOW INFORMATION:</b>  |                           |          |
| Interest paid   | \$ 3,918                  | \$ 2,037 |

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(1) During the six months ended June 30, 2012 and 2011, we recorded \$70 and \$123, respectively, in straight-line rental income from a lessee that qualifies as a related party. The lessee's Chief Executive Officer is on our Board of Directors. See *Note 9. Transactions with Related Party* for further discussion.

*See accompanying notes.*

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**LTC PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**1. General**

LTC Properties, Inc., a health care real estate investment trust (or REIT), was incorporated on May 12, 1992 in the State of Maryland and commenced operations on August 25, 1992. We invest primarily in senior housing and long term care properties through property lease transactions, mortgage loans and other investments. We conduct and manage our business as one operating segment, rather than multiple operating segments, for internal reporting and internal decision making purposes. Our primary objectives are to sustain and enhance stockholder equity value and provide current income for distribution to stockholders through real estate investments in senior housing and long term care properties managed by experienced operators. Our primary senior housing and long term healthcare property types include skilled nursing properties (or SNF), assisted living properties (or ALF), independent living properties (or ILF) and combinations thereof. We have begun an initiative to develop purpose built, free-standing memory care properties designed to attract private-pay residents requiring dementia care services. To meet these objectives, we attempt to invest in properties that provide opportunity for additional value and current returns to our stockholders and diversify our investment portfolio by geographic location, operator, property type and form of investment.

The unaudited consolidated interim financial statements included herein have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (or SEC) and reflect all normal and recurring adjustments which, in the opinion of management, are necessary for a fair presentation of the results of operations for the three and six months ended June 30, 2012 and 2011. Certain information and note disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (or GAAP) have been condensed or omitted pursuant to rules and regulations governing the presentation of interim financial statements. The results of operations for the three and six months ended June 30, 2012 and 2011 are not necessarily indicative of the results for a full year. These interim financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

The accompanying consolidated financial statements include the accounts of our company, its wholly-owned subsidiaries and a controlled partnership. All significant intercompany accounts and transactions have been eliminated in consolidation. Control over the partnership is based on the provisions of the partnership agreement that provide us with a controlling financial interest in the partnership.

Under the terms of the partnership agreement, our company, as general partner, is responsible for the management of the partnership's assets, business and affairs. Certain of our rights and duties in management of the partnership include making all operating decisions, setting the capital budget, executing all contracts, making all employment decisions, and handling the purchase and disposition of assets. We, as the general partner, are responsible for the ongoing, major, and central operations of the partnership and make all management decisions. In addition, we, as the general partner, assume the risk for all operating losses, capital losses, and are entitled to substantially all capital gains (i.e. asset appreciation). The limited partners have virtually no rights and are precluded from taking part in the operation, management or control of the partnership. The limited partners are also precluded from transferring their partnership interests without the express permission of the general partner. However, we can transfer our interest without consultation or permission of the limited partners.

Certain reclassifications have been made to the prior period consolidated financial statements to conform to the current period presentation, including changes as a result of the application of accounting guidance for properties disposed or classified as held-for-sale. These adjustments are normal and

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recurring in nature. During the six months ended June 30, 2012, we sold a 140-bed skilled nursing property located in Texas for \$1,248,000. Properties classified as held-for-sale include a 140-unit independent living property located in Texas that we acquired via foreclosure from Sunwest Management, Inc. (or Sunwest) in 2008. We are actively marketing to sell this property.

No provision has been made for federal or state income taxes. Our company qualifies as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended. As such, we generally are not taxed on income that is distributed to our stockholders.

**2. Real Estate Investments**

*Mortgage Loans.* The following table summarizes our investments in mortgage loans secured by first mortgages at June 30, 2012 (*dollar amounts in thousands*):

| Type of Property     | Gross<br>Investments | Percentage<br>of<br>Investments | Number<br>of<br>Loans | Number<br>of<br>Properties (1) | Number of<br>SNF<br>Beds | Number of<br>ALF<br>Units | Average<br>Investment<br>per<br>Bed/Unit |
|----------------------|----------------------|---------------------------------|-----------------------|--------------------------------|--------------------------|---------------------------|--|
| Skilled Nursing      | \$24,712             | 49.2%                           | 18                    | 19                             | 2,112                    |                           | \$11.70                                  |
| Assisted Living      | 22,553               | 44.9%                           | 9                     | 14                             |                          | 424                       | 53.19                                    |
| Other Senior Housing |                      |                                 |                       |                                |                          |                           |  |
| (2)                  | 2,981                | 5.9%                            | 1                     | 1                              | 99                       | 74                        | 17.23                                    |
| Totals               | \$50,246             | 100.0%                          | 28                    | 34                             | 2,211                    | 498                       |  |

(1) We have investments in 12 states that include mortgages to 12 different operators.

(2) Other senior housing consists of independent living properties and properties providing any combination of skilled nursing, assisted living and/or independent living services.

At June 30, 2012, the mortgage loans had interest rates ranging from 10.0% to 14.2% and maturities ranging from 2012 to 2019. In addition, some loans contain certain guarantees, provide for certain facility fees and generally have 20-year to 25-year amortization schedules. The majority of the mortgage loans provide for annual increases in the interest rate based upon a specified increase of 10 to 25 basis points.

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During the three months ended June 30, 2012, we received \$671,000 in regularly scheduled principal payments and \$2,363,000 plus accrued interest related to the early payoff of two mortgage loans secured by two skilled nursing properties. During the six months ended June 30, 2012, we received \$1,389,000 in regularly scheduled principal payments. In August 2012, we received \$493,000 plus accrued interest related to the early payoff of a mortgage loan secured by a skilled nursing property with 118 beds located in Texas. During the six months ended June 30, 2011, we received \$1,712,000 in regularly scheduled principal payments and we received \$1,908,000 plus accrued interest related to the payoff of two mortgage loans secured by one assisted living property and four skilled nursing properties.

Table of Contents**LTC PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED****(Unaudited)**

*Owned Properties.* The following table summarizes our investments in owned properties at June 30, 2012 (*dollar amounts in thousands*):

| Type of Property         | Gross Investments | Percentage of Investments | Number of Properties (1) | SNF Beds     | Number of ALF Units | ILF Units  | Average Investment per Bed/Unit |
|--------------------------|-------------------|---------------------------|--------------------------|--------------|---------------------|------------|---------------------------------|
| Skilled Nursing          | \$377,381         | 50.8%                     | 68                       | 8,025        |                     |            | \$47.03                         |
| Assisted Living          | 285,981           | 38.5%                     | 88                       |              | 3,941               |            | 72.57                           |
| Other Senior Housing (2) | 64,704            | 8.7%                      | 13                       | 814          | 256                 | 423        | 43.34                           |
| School                   | 12,236            | 1.6%                      | 2                        |              |                     |            | N/A                             |
| Under Development (3)    | 2,995             | 0.4%                      |                          |              |                     |            | N/A                             |
| <b>Totals</b>            | <b>\$743,297</b>  | <b>100.0%</b>             | <b>171</b>               | <b>8,839</b> | <b>4,197</b>        | <b>423</b> |                                 |

(1) We have investments in 25 states leased to 31 different operators.

(2) Other senior housing consists of independent living properties and properties providing any combination of skilled nursing, assisted living and/or independent living services.

(3) We have two properties under development: 120-bed skilled nursing property in Texas which will replace an existing 90-bed skilled nursing property we own and 60-unit free-standing memory care property in Colorado.

Owned properties are leased pursuant to non-cancelable operating leases generally with an initial term of 10 to 15 years. Each lease is a triple net lease which requires the lessee to pay all taxes, insurance, maintenance and repairs, capital and non-capital expenditures and other costs necessary in the operations of the facilities. Many of the leases contain renewal options and one contains a limited period option that permits the operator to purchase the property. The leases provide for fixed minimum base rent during the initial and renewal periods. The majority of our leases contain provisions for specified annual increases over the rents of the prior year that are generally computed in one of four ways depending on specific provisions of each lease:

- (i) a specified percentage increase over the prior year's rent, generally between 2.0% and 3.0%;
- (ii) a calculation based on the Consumer Price Index;
- (iii) as a percentage of facility net patient revenues in excess of base amounts; or

(iv) specific dollar increases.

During the three months ended June 30, 2012, we purchased a vacant parcel of land in Colorado for \$1,882,000. Simultaneous with the purchase, we entered into a lease agreement and development commitment in an amount not to exceed \$7,935,000 to fund the construction of a 60-unit free-standing memory care property. Rent under the lease will begin upon the earlier of project completion or the improvement deadline of August 1, 2013. Initial rent at the rate of 9.25% will be calculated based on the land purchase price and construction costs funded plus 9.0% compounded on each advance under the commitment from the disbursement date until the earlier of project completion or the improvement deadline. The lease has an 11-year initial term, four 5-year renewal options and annual escalations of 2.5%.

During the six months ended June 30, 2012, we acquired a 144-bed skilled nursing property located in Texas for an aggregate purchase price of \$18,600,000. Simultaneous with the purchase, we added the property to an existing master lease with a third party operator at an incremental GAAP yield of 10.7%. Additionally, we sold a 140-bed skilled nursing property located in Texas for \$1,248,000 and recognized a gain, net of selling expenses, of \$16,000. This property was leased under a master lease and the economic terms of this master lease did not change as a result of this sale.



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**LTC PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED**

**(Unaudited)**

Also during the six months ended June 30, 2012, we invested \$519,000 at an average yield of 9.1%, under agreements to expand and renovate four existing properties with two operators and to construct two properties with two different operators. We also invested \$142,000 in capital improvements to two existing properties under two lease agreements whose rental rates already reflected these investments. See *Note 7. Commitments and Contingencies* for further discussion.

In July 2012, we acquired a 90-bed skilled nursing property located in Texas for an aggregate purchase price of \$6,500,000. Simultaneous with the purchase, we added the property to an existing master lease with an unrelated third-party operator at an incremental GAAP yield of 10.7%. Also, in July 2012, we acquired two 144-bed skilled nursing properties located in Ohio for an aggregate purchase price of \$54,000,000. Simultaneous with the purchase, we leased the properties to an unrelated third-party operator at a GAAP yield of 10.1%. The initial term of the lease is 15 years with two 5-year renewal options and annual rent escalations of the lesser of i) 2.25% for the first seven years and 2.50% for the remainder of the term or ii) a calculation based on the consumer price index.

During the six months ended June 30, 2011, we acquired two senior housing properties located in South Carolina with 118 skilled nursing beds, 40 assisted living units and 53 independent living units for \$11,450,000. Also during the six months ended June 30, 2011, we purchased four skilled nursing properties with 524-beds in Texas for \$50,841,000 which consists of \$41,000,000 in cash at closing with the remainder in the form of contingent earn-out payments. The contingent earn-out payment arrangements require us to pay two earn-out payments totalling up to \$11,000,000 upon the properties achieving a sustainable stipulated rent coverage ratio. During the third quarter of 2011, we paid \$4,000,000 related to the first contingent earn-out payment. We estimated the fair value of the contingent earn-out payment using a discounted cash flow analysis. This fair value measurement is based on significant input not observable in the market and thus represents a Level 3 measurement.

During the six months ended June 30, 2011, we invested \$1,791,000 at an average yield of 9.8%, under agreements to expand and renovate six existing properties operated by three different operators.

Any reference to the number of properties, number of schools, number of units, number of beds, and yield on investments in real estate are unaudited and outside the scope of our independent registered public accounting firm's review of our consolidated financial statements in accordance with the standards of the Public Company Accounting Oversight Board.

**3. Notes Receivable**

During the three months ended June 30, 2012, we funded \$53,000 on a 9.0% construction and term loan in which we committed to provide up to \$667,000 for capital improvements at one skilled nursing property we own and lease to the borrower. Upon the earlier of the full funding of the \$667,000 or December 31, 2012, construction distribution under this loan will cease and this loan will fully amortize to maturity in May 2018.

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During the three and six months ended June 30, 2012, we funded \$932,000 and \$1,966,000, respectively, under an 8.5% construction and term loan in which we committed to provide up to \$2,500,000 for capital improvements at two senior housing properties we own and lease to the borrower. Upon the earlier of the full funding of the \$2,500,000 or December 31, 2012, construction distribution under this loan will cease and this loan will fully amortize to maturity in November 2017. During the six months ended June 30, 2012 and 2011, we received \$191,000 and \$359,000, respectively, in principal payments under various loans and line of credit agreements with certain operators. At June 30, 2012 we had six loans outstanding with a carrying value of \$2,647,000 at a weighted average interest rate of 8.6%.

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**LTC PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED**

**(Unaudited)**

**4. Marketable Securities**

During the six months ended June 30, 2012, Skilled Healthcare Group, Inc. (or SHG) redeemed all of its outstanding Senior Subordinated Notes at par value plus accrued and unpaid interest. The SHG Senior Subordinated Notes had a face rate of 11.0% and an effective yield of 11.1%. At December 31, 2011, we had a \$6,500,000 face value investment in SHG Senior Subordinated Notes. One of our board members is the chief executive officer of SHG. See *Note 9. Transactions with Related Party* for further discussion.

**5. Debt Obligations**

*Bank Borrowings.* During the three months ended June 30, 2012, we amended our Unsecured Credit Agreement increasing the commitment to \$240,000,000 with the opportunity to increase the credit amount up to a total of \$350,000,000. Additionally, the drawn pricing was decreased by 25 basis points, the undrawn pricing was decreased by 10 basis points and the maturity of the facility was extended for one additional year to May 25, 2016. The amendment also provides for a one-year extension option at our discretion, subject to customary conditions. Based on our leverage ratios at June 30, 2012, the amended facility provides for interest annually at LIBOR plus 125 basis points and an unused commitment fee of 25 basis points.

During the six months ended June 30, 2012, we borrowed \$23,000,000 and repaid \$11,000,000 under our Unsecured Credit Agreement. At June 30, 2012, we had \$68,000,000 outstanding and \$172,000,000 available for borrowing. At June 30, 2012, we were in compliance with all our covenants. In July 2012, we repaid \$62,000,000 and borrowed \$29,500,000 under our Unsecured Credit Agreement. Accordingly, we had \$35,500,000 outstanding under our Unsecured Credit Agreement with \$204,500,000 available for borrowing.

*Senior Unsecured Notes.* At June 30, 2012 and December 31, 2011, we had \$100,000,000 outstanding under our Senior Unsecured Notes with a weighted average interest rate of 5.2% and \$100,000,000 available under an Amended and Restated Note Purchase and Private Shelf agreement which provides for the possible issuance of senior unsecured fixed-rate term notes through October 19, 2014. During the six months ended June 30, 2012, we amended our Amended and Restated Note Purchase and Private Shelf agreement to conform to the covenants under our Unsecured Credit Agreement. In July 2012, we sold 12-year senior unsecured notes in the aggregate amount of \$85,800,000 to a group of institutional investors in a private placement transaction. The notes bear interest at 5.03%, mature on July 19, 2024 and have scheduled annual principal pay downs of \$17,160,000 in years 8 through 12. We used a portion of the proceeds to pay down our Unsecured Credit Agreement and used the remaining proceeds to fund acquisitions.

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*Bonds Payable.* At June 30, 2012 and December 31, 2011, we had outstanding principal of \$2,635,000 and \$3,200,000 respectively, on multifamily tax-exempt revenue bonds that are secured by five assisted living properties in Washington. These bonds bear interest at a variable rate that is reset weekly and mature during 2015. For the six months ended June 30, 2012, the weighted average interest rate, including letter of credit fees, on the outstanding bonds was 2.2%. During the six months ended June 30, 2012 and 2011, we paid \$565,000 and \$530,000, respectively, in regularly scheduled principal payments. As of June 30, 2012 and December 31, 2011, the aggregate carrying value of real estate properties securing our bonds payable was \$6,783,000 and \$6,915,000, respectively.

Table of Contents**LTC PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED****(Unaudited)****6. Equity**

Equity is allocated between controlling and non-controlling interests as follows (*in thousands*):

|   | LTC<br>Properties, Inc.<br>Stockholders<br>Equity | Non-controlling<br>Interest | Total<br>Equity |
|---|---|-----------------------------|-----------------|
| Balance at December 31, 2011              | \$466,748   | \$1,962                     | \$468,710       |
| Net income                                | 26,024  | 21                          | 26,045          |
| Vested stock options and restricted stock | 910   |                             | 910             |
| Stock option exercise                     | 746   |                             | 746             |
| Reclassification adjustment               | (30)  |                             | (30)            |
| Redemption of non-controlling interest    | (1,246)   | (1,518)                     | (2,764)         |
| Non-controlling interest preferred return |   | (59)                        | (59)            |
| Preferred stock dividends                 | (1,636)   |                             | (1,636)         |
| Common stock dividends                    | (26,460)  |                             | (26,460)        |
| Balance at June 30, 2012                  | \$465,056   | \$406                       | \$465,462       |

*Preferred Stock.* At June 30, 2012, we had 2,000,000 shares of our 8.5% Series C Cumulative Convertible Preferred Stock (or Series C preferred stock) outstanding. Our Series C preferred stock is convertible into 2,000,000 shares of our common stock at \$19.25 per share. Total shares reserved for issuance of common stock related to the conversion of Series C preferred stock were 2,000,000 shares at June 30, 2012.

During the six months ended June 30, 2011, we redeemed 3,536,530 shares of our 8.0% Series F Cumulative Preferred Stock (or Series F preferred stock), representing all of our outstanding shares. The Series F preferred stock had a liquidation value of \$25.00 per share. The redemption price was \$25.1333 per share, including accrued and unpaid dividends up to the redemption date. Accordingly, we recognized the \$3,566,000 of original issue costs related to the Series F preferred stock as a preferred stock redemption charge in the consolidated income statement line item income allocated to preferred stockholders.

*Common Stock.* We have an equity distribution agreement which allows us to issue and sell, from time to time, up to \$85,686,000 in aggregate offering price of our common shares. Sales of common shares are made by means of ordinary brokers' transactions at market prices, in block transactions, or as otherwise agreed between us and our sales agents. During the six months ended June 30, 2012 or 2011, we did not sell shares of our common stock under our equity distribution agreement. At June 30, 2012, we had \$64,573,000 available under this amended equity distribution agreement.

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During the six months ended June 30, 2011, we sold 3,990,000 shares of common stock at a price of \$27.25 per share, before fees and costs, in an underwritten public offering. The net proceeds of \$103,667,000 were used to redeem all of our Series F preferred stock outstanding, as previously discussed, and the remaining net proceeds were used to partially repay amounts outstanding under our Unsecured Credit Agreement.

Our Board of Directors authorized a share repurchase program enabling us to repurchase up to 5,000,000 shares of our equity securities, including common and preferred stock in the open market. This authorization does not expire until 5,000,000 shares of our equity securities have been repurchased or the Board of Directors terminates its authorization. During the six months ended June 30, 2012 and 2011, we did not purchase shares of our equity securities. At June 30, 2012, we had an open Board authorization to purchase an additional 3,360,237 shares in total of equity securities. Subsequent to June 30, 2012, our Board terminated this share repurchase program.

Table of Contents**LTC PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED****(Unaudited)**

*Available Shelf Registrations.* Our shelf registration statement provides us with the capacity to offer up to \$400,000,000 in common stock, preferred stock, warrants, debt, depositary shares, or units. We may from time to time raise capital under our current shelf registration in amounts, at prices, and on terms to be announced when and if the securities are offered. The specifics of any future offerings, along with the use of proceeds of any securities offered, will be described in detail in a prospectus supplement, or other offering materials, at the time of the offering. At June 30, 2012, we had availability of \$167,614,000 under our effective shelf registration.

*Non-controlling Interests.* We have one limited partnership. The limited partnership agreement allows the limited partners to convert, on a one-for-one basis, their limited partnership units into shares of common stock or the cash equivalent, at our option. Since we exercise control, we consolidate the limited partnership and we carry the non-controlling interests at cost.

During the six months ended June 30, 2012, two of our limited partners exercised their conversion rights. One limited partner exchanged all of its 67,294 partnership units and the other limited partner exchanged 22,000 partnership units in the limited partnership. Upon receipt of the redemption notification of 89,294 limited partnership units, we elected to satisfy the redemption in cash. We paid the limited partners \$2,764,000, which represents the closing price of our common stock on the redemption date plus \$0.05 per share multiplied by the number of limited partnership units redeemed. The amount we paid upon redemption exceeded the book value of the limited partnership interest redeemed by \$1,246,000. We accounted for this exchange as an equity transaction because there was no change in control requiring consolidation or deconsolidation and remeasurement. Accordingly, the \$1,246,000 excess book value of the limited partners' interest in the partnership was reclassified to stockholders' equity. At June 30, 2012, we had reserved 23,294 shares of our common stock under this partnership agreement. At June 30, 2012, the carrying value and market value of the partnership conversion rights was \$406,000 and \$855,000, respectively.

The following table represents the effect of changes in our ownership interest in the limited partnership on equity attributable to LTC Properties, Inc. (*in thousands*):

|   | Three Months Ended |          | Six Months Ended |          |
|---|--------------------|----------|------------------|----------|
|   | June 30,           |          | June 30,         |          |
|   | 2012               | 2011     | 2012             | 2011     |
| Net income attributable to LTC Properties, Inc.   | \$13,103           | \$12,214 | \$26,024         | \$24,320 |
| Transfers from the non-controlling interest   |                    |          |                  |          |
| Decrease in paid-in capital for limited partners conversion   | (1,246)            |          | (1,246)          |          |
| Change from net income attributable to LTC Properties, Inc. and transfers from non-controlling interest | \$11,857           | \$12,214 | \$24,778         | \$24,320 |

In July 2012, our remaining limited partner exercised his conversion rights to exchange 3,294 partnership units in the limited partnership. At our discretion, we converted his partnership units into an equal number of our common shares. The partnership conversion price is \$17.00 per partnership unit. We accounted for this exchange as an equity transaction because there was no change in control requiring consolidation or deconsolidation and remeasurement. After this conversion, we have reserved 20,000 shares of our common stock under this partnership agreement.



Table of Contents**LTC PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED****(Unaudited)**

*Distributions.* We declared and paid the following cash dividends (*in thousands*):

|                  | Six months ended June 30, 2012 |          | Six months ended June 30, 2011 |          |
|------------------|--------------------------------|----------|--------------------------------|----------|
|                  | Declared                       | Paid     | Declared                       | Paid     |
| Preferred Stock  |                                |          |                                |          |
| Series C         | \$ 1,636                       | \$ 1,636 | \$ 1,636                       | \$ 1,636 |
| Series F (1)     | 1,636                          | 1,636    | 2,240 (2)                      | 4,008    |
|                  |                                |          | 3,876                          | 5,644    |
| Common Stock (3) | 26,460                         | 26,460   | 23,806                         | 23,806   |
| Total            | \$28,096                       | \$28,096 | \$27,682                       | \$29,450 |

- (1) During 2011, we redeemed all of our remaining Series F preferred Stock.
- (2) Includes the accrued and unpaid dividends on the Series F preferred stock up to the redemption date.
- (3) Represents \$0.145 per share per month and \$0.14 per share per month for the six months ended June 30, 2012 and 2011, respectively.

In July 2012, we declared a monthly cash dividend of \$0.145 per share on our common stock for the month of July 2012, payable on July 31, 2012, to stockholders of record on July 23, 2012. In August 2012, we increased the monthly dividend on our common stock to \$0.155 per share which is a 6.9% increase from the previous monthly \$0.145 per share dividend. We declared a \$0.155 per share monthly dividend for the months of August and September 2012, payable on August 31 and September 28, 2012, to stockholders of record on August 23 and September 20, 2012.

*Other Equity.* At June 30, 2012 and December 31, 2011, other equity consisted of accumulated comprehensive income of \$169,000 and \$199,000, respectively. This balance represents the net unrealized holding gains on available-for-sale REMIC Certificates recorded in 2005 when we repurchased the loans in the underlying loan pool. This amount is being amortized to increase interest income over the remaining life of the loans that we repurchased from the REMIC Pool.

*Stock-Based Compensation.* During the three months ended June 30, 2012, a total of 25,000 stock options were exercised at a total option value of \$595,000 and a total market value on the date of exercise of \$831,000. During the six months ended June 30, 2012, including the options exercised above, a total of 35,000 stock options were exercised at a total option value of \$746,000 and a total market value on the date of exercise of \$1,136,000. No stock options were exercised during the six months ended June 30, 2011.

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During the six months ended June 30, 2012 and 2011, no stock options were issued. At June 30, 2012, the total number of stock options that are scheduled to vest through December 31, 2012 is 5,000. We have no stock options outstanding that are scheduled to vest beyond 2012. Compensation expense related to the vesting of stock options for each of the three and six months ended June 30, 2012 and 2011 was \$4,000 and \$8,000, respectively. The remaining compensation expense to be recognized related to the future service period of unvested outstanding stock options for 2012 is \$1,000.

Table of Contents**LTC PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED****(Unaudited)**

During the three months ended June 30, 2012, we granted 8,000 shares of restricted common stock at \$31.87 per share. These shares vest ratably over a three-year period from the grant date. During the six months ended June 30, 2012, excluding the shares granted above, we granted 56,200 shares of restricted common stock at \$31.77 per share. The vesting of these shares are as follows: 14,000 shares vest ratably over a five-year period from the grant date, 30,000 shares all vest on June 15, 2015, and 12,200 shares all vest on January 10, 2016. During the six months ended June 30, 2011, we granted 6,000 shares of restricted common stock at \$28.70 per share. These shares vest ratably over a three-year period from the grant date. During the three and six months ended June 30, 2012, we recognized \$454,000 and \$902,000, respectively, of compensation expense related to the vesting of restricted common stock. During the three and six months ended June 30, 2011, we recognized \$359,000 and \$713,000, respectively, of compensation expense related to the vesting of restricted common stock.

**7. Commitments and Contingencies**

During 2011, we purchased four skilled nursing properties with a total of 524 beds. As part of the purchase agreement, we paid cash at closing and committed to provide contingent earn-out payments if certain operational thresholds are met. The contingent earn-out payment arrangements require us to pay two earn-out payments totalling up to \$11,000,000 upon the properties achieving a sustainable stipulated rent coverage ratio. We estimated the fair value of the contingent earn-out payments using a discounted cash flow analysis. This fair value measurement is based on significant input not observable in the market and thus represents a Level 3 measurement. At June 30, 2012 and December 31, 2011, the remaining contingent earn-out payments had a fair value of \$6,524,000 and \$6,305,000, respectively. During the three and six months ended June 30, 2012, we recorded non-cash interest expense of \$110,000 and \$220,000, respectively, related to the earn-out liabilities which represents the accretion of the difference between the current fair value and estimated payment of the contingent earn-out liabilities. During the three and six months ended June 30, 2011, we recorded \$177,000 of non-cash interest expense related to the earn-out liabilities.

At June 30, 2012, we committed to provide the following capital improvement commitments and investments (*dollar amounts in thousands*):

| Commitment   | Expiration Date | Used Commitment | Open Commitment | Estimated Yield | Property Type | Properties |
|--------------|-----------------|-----------------|-----------------|-----------------|---------------|------------|
| \$ 100       | 8/1/12          | \$ 98           | \$ 2            | (1)             | SNF           | 1          |
| 1,700        | 3/31/13         | 238 (8)(a)      | 1,462           | 9.00% (2)       | SNF           | 2          |
| 8,250        | 10/11/13        | 115             | 8,135           | 9.00% (2)       | UDP (6)       |            |
| 7,935        | 12/1/13         | 150 (8)(b)      | 7,785           | 9.25% (2)       | UDP (5)       |            |
| 5,000 (4)    | 12/31/14        |                 | 5,000           | (3)             | ALF           | 37         |
| 30           | 8/31/15         |                 | 30              | (1)             | EDU           | 1          |
| \$23,015 (7) |                 | \$601           | \$22,414        |                 |               |            |

(1) The yield is included in the initial lease rate.

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- (2) Minimum rent will increase upon final funding and project completion or in some cases, the improvement deadline as defined in each lease agreement.
- (3) 9.5% plus the positive difference, if any, between the average yields on the U.S. Treasury 10-year note for the five days prior to funding, minus 420 basis points (expressed as a percentage).
- (4) \$5,000 per year for the life of the lease.
- (5) This commitment is to construct a 60-unit free-standing memory care property in Colorado.
- (6) This commitment is to construct a 120-bed skilled nursing property in Texas.
- (7) In July 2012, we committed to fund \$1,700 expiring in July 2014 with an estimated yield of 9.00% for improvements to a SNF property not operated by a major operator.
- (8) In July 2012, we funded the following commitments: (a) \$87 and (b) \$145.

Table of Contents**LTC PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED****(Unaudited)**

The following table summarizes our loan commitments and investments as of June 30, 2012 (*dollar amounts in thousands*):

| Commitment      | Expiration<br>Date | Used<br>Commitment | Open<br>Commitment | Yield  |
|-----------------|--------------------|--------------------|--------------------|--------|
| \$2,500 (2)     | 12/31/12           | \$2,199 (4)        | \$301              | 8.50%  |
| 667 (3)         | 12/31/12           | 53                 | 614                | 9.00%  |
| 50              | 3/31/13            | 20                 | 30                 | 10.00% |
| 750             | 5/14/14            |                    | 750                | 12.00% |
| <u>\$ 3,967</u> |                    | <u>\$2,272</u>     | <u>\$1,695</u>     |        |

(1) This commitment is a construction and term loan for capital improvements at two senior housing properties we own and lease to the borrower. Upon the earlier of the full funding of the commitment or December 31, 2012, construction distribution under this loan will cease and this loan will fully amortize to maturity in November 2017.

(2) This commitment is a construction and term loan for capital improvements at a skilled nursing property we own and lease to the borrower. Upon the earlier of the full funding of the commitment or December 31, 2012, construction distribution under this loan will cease and this loan will fully amortize to maturity in May 2018.

(3) This commitment is a note agreement with our operator of a 60-unit free standing memory care property under development.

(4) In July 2012, we funded an additional \$232 under this commitment.

## 8. Major Operators

We have three operators from each of which we derive over 10% of our rental revenue and interest income from mortgage loans.

In 2006, Extencicare Services, Inc. (or EHSD), one of our major operators, effected a reorganization whereby it completed a spin-off of Assisted Living Concepts, Inc. (or ALC). ALC is now a NYSE traded public company operating assisted living centers. The remaining EHSD assets and operations were converted into a Canadian REIT (Extencicare REIT) listed on the Toronto Stock Exchange (or TSX). Both Extencicare REIT and ALC continue to be parties to the leases with us.

Brookdale Senior Living Communities, Inc. (or Brookdale Communities) is a wholly owned subsidiary of a publicly traded company, Brookdale Senior Living, Inc. (or Brookdale).



Table of Contents**LTC PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED****(Unaudited)**

The following table summarizes Extencicare REIT's, ALC's and Brookdale's financial information as of and for the three months ended March 31, 2012 per the operators' public filings (*in thousands*). Our other operator is privately owned and thus no public financial information is available.

|   | Extencicare REIT(1) | ALC       | Brookdale  |
|---|---------------------|-----------|------------|
| Current assets                                  | \$ 369,848          | \$ 20,683 | \$ 297,541 |
| Non-current assets                              | 1,444,716           | 442,708   | 4,278,568  |
| Current liabilities                             | 347,660             | 36,267    | 687,513    |
| Non-current liabilities                         | 1,388,495           | 115,644   | 2,850,780  |
| Stockholders' equity                            | 78,409              | 311,480   | 1,037,816  |
| Gross revenue                                   | 517,188             | 58,978    | 683,525    |
| Operating expenses                              | 448,790             | 48,431    | 656,665    |
| Income (loss) from continuing operations        | 14,476              | 5,649     | (10,338)   |
| Net income (loss)                               | 49,006              | 5,649     | (10,338)   |
| Cash provided by operations                     | 17,468              | 11,836    | 45,693     |
| Cash provided by (used in) investing activities | 43,368              | (4,777)   | (141,392)  |
| Cash (used in) provided by financing activities | (46,209)            | (7,032)   | 106,976    |

(1) The numbers shown for Extencicare REIT are in Canadian dollars and are prepared in accordance with Canadian GAAP.

\* The financial information contained in the foregoing table for Extencicare REIT, ALC and Brookdale is based on information we obtained from such companies' available public filings and, therefore, we have not independently verified the accuracy of such information.

Extencicare REIT and ALC collectively lease 37 assisted living properties with a total of 1,427 units owned by us representing approximately 8.3%, or \$54,455,000, of our total assets at June 30, 2012 and 12.2% of rental revenue and interest income from mortgage loans recognized as of June 30, 2012.

Brookdale Communities leases 35 assisted living properties with a total of 1,416 units owned by us representing approximately 8.3%, or \$54,501,000, of our total assets at June 30, 2012 and 11.9% of rental revenue and interest income from mortgage loans recognized as of June 30, 2012.

Preferred Care, Inc. (or Preferred Care), through various wholly owned subsidiaries, operates 29 skilled nursing properties and two other senior housing properties that we own or on which we hold mortgages secured by first trust deeds. These properties consist of a total of 3,721 skilled nursing beds and 49 assisted living units. This represents approximately 8.3%, or \$54,364,000, of our total assets at June 30, 2012 and 12.0% of

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rental revenue and interest income from mortgage loans recognized as of June 30, 2012. They also operate one skilled nursing property under a sub-lease with another lessee we have which is not included in the Preferred Care rental revenue and interest income from mortgage loans.

Our financial position and ability to make distributions may be adversely affected by financial difficulties experienced by Brookdale Communities, Extencare REIT, ALC, Preferred Care, or any of our lessees and borrowers, including any bankruptcies, inability to emerge from bankruptcy, insolvency or general downturn in business of any such operator, or in the event any such operator does not renew and/or extend its relationship with us or our borrowers when it expires.



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**LTC PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED**

**(Unaudited)**

**9. Transactions with Related Party**

We have entered into transactions with Skilled Healthcare Group, Inc. (or SHG). One of our directors, Boyd W. Hendrickson, serves as Chief Executive Officer of SHG.

In December 2005, we purchased, on the open market, \$10,000,000 face value of SHG Senior Subordinated Notes with a face rate of 11.0% and an effective yield of 11.1%. Our Board of Directors, with Mr. Hendrickson abstaining, ratified the purchase of SHG Senior Subordinated Notes. As a result of an early redemption by SHG in 2007, we had a remaining investment in \$6,500,000 face value of SHG Senior Subordinated Notes at December 31, 2011. During the three months ended June 30, 2012, SHG redeemed all of their outstanding Senior Subordinated Notes at par value plus accrued and unpaid interest up to the redemption date. During the three and six months ended June 30, 2012 and 2011, we recognized \$55,000 and \$180,000, respectively, and \$235,000 and \$360,000, respectively, of interest income related to the SHG Senior Subordinated Notes.

In addition, during September 2007 SHG purchased the assets of Laurel Healthcare (or Laurel). We were not a direct party to this transaction. One of the assets SHG purchased was Laurel's leasehold interests in the skilled nursing properties in New Mexico Laurel leased from us under a 15-year master lease agreement dated in February 2006. Our Board of Directors, with Mr. Hendrickson abstaining, ratified our consent to the assignment of Laurel's master lease to subsidiaries of SHG. The economic terms of the master lease agreement did not change as a result of our assignment of the master lease to subsidiaries of SHG. During the three and six months ended June 30, 2012, we received \$1,095,000 and \$2,181,000, respectively, in rental income and recorded \$31,000 and \$70,000, respectively, in straight-line rental income from subsidiaries of SHG. During the three and six months ended June 30, 2011, we received \$1,068,000 and \$2,127,000, respectively, in rental income and recorded \$57,000 and \$123,000, respectively, in straight-line rental income from subsidiaries of SHG. At June 30, 2012 and December 31, 2011, the straight-line rent receivable from subsidiaries of SHG was \$3,130,000 and \$3,060,000, respectively.

Table of Contents**LTC PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED****(Unaudited)****10. Earnings per Share**

The following table sets forth the computation of basic and diluted net income per share (*in thousands, except per share amounts*):

|  | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |
|--|--------------------------------|----------|------------------------------|----------|
|  | 2012                           | 2011     | 2012                         | 2011     |
| Income from continuing operations                                  | \$13,143                       | \$12,361 | \$26,090                     | \$24,634 |
| Less net income allocated to non-controlling interests             | (10)                           | (48)     | (21)                         | (96)     |
| Less net income allocated to participating securities:             |                                |          |                              |          |
| Nonforfeitable dividends on participating securities               | (91)                           | (85)     | (185)                        | (174)    |
| Total net income allocated to participating securities             | (91)                           | (85)     | (185)                        | (174)    |
| Less net income allocated to preferred stockholders:               |                                |          |                              |          |
| Preferred stock dividends  | (818)                          | (818)    | (1,636)                      | (3,876)  |
| Preferred stock redemption charge                                  |                                |          |                              | (3,566)  |
| Total net income allocated to preferred stockholders               | (818)                          | (818)    | (1,636)                      | (7,442)  |
| Income from continuing operations available to common stockholders | 12,224                         | 11,410   | 24,248                       | 16,922   |
| Discontinued operations:   |                                |          |                              |          |
| Loss from discontinued operations                                  | (30)                           | (99)     | (61)                         | (218)    |
| Gain on sale of assets, net  |                                |          | 16                           |          |
| Total net loss from discontinued operations                        | (30)                           | (99)     | (45)                         | (218)    |
| Net income available to common stockholders                        | 12,194                         | 11,311   | 24,203                       | 16,704   |
| Effect of dilutive securities:                                     |                                |          |                              |          |
| Convertible preferred securities                                   |                                |          |                              |          |
| Net income for diluted net income per share                        | \$12,194                       | \$11,311 | \$24,203                     | \$16,704 |
| Shares for basic net income per share                              | 30,213                         | 30,135   | 30,201                       | 28,233   |
| Effect of dilutive securities:                                     |                                |          |                              |          |
| Stock options  | 45                             | 33       | 45                           | 31       |
| Convertible preferred securities                                   |                                |          |                              |          |
| Shares for diluted net income per share                            | 30,258                         | 30,168   | 30,246                       | 28,264   |
| Basic net income per share   | \$0.40                         | \$0.38   | \$0.80                       | \$0.59   |

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|                                  |        |        |        |        |
|----------------------------------|--------|--------|--------|--------|
| Diluted net income per share (1) | \$0.40 | \$0.37 | \$0.80 | \$0.59 |
|----------------------------------|--------|--------|--------|--------|

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(1) For the three and six months ended June 30, 2012 and 2011, the Series C Cumulative Convertible Preferred Stock, the participating securities and the non-controlling interest have been excluded from the computation of diluted net income per share as such inclusion would be anti-dilutive.

Table of Contents**LTC PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED****(Unaudited)****11. Fair Value Measurements**

In accordance with the accounting guidance regarding the fair value option for financial assets and financial liabilities, entities are permitted to choose to measure certain financial assets and liabilities at fair value, with the change in unrealized gains and losses reported in earnings. We have not elected the fair market value option for any of our financial assets or financial liabilities.

The carrying amount of cash and cash equivalents approximates fair value because of the short-term maturity of these instruments. We do not invest our cash in auction rate securities. The carrying value and fair value of our financial instruments as of June 30, 2012 and December 31, 2011 assuming election of the fair market value option (*in thousands*):

|                            | At June 30, 2012 |                         | At December 31, 2011 |                         |
|----------------------------|------------------|-------------------------|----------------------|-------------------------|
|                            | Carrying Value   | Fair Value              | Carrying Value       | Fair Value              |
| Mortgage loans receivable  | \$49,362         | \$56,859 <sup>(1)</sup> | \$53,081             | \$61,844 <sup>(1)</sup> |
| Marketable debt securities |                  |                         | 6,485                | 6,500 <sup>(2)</sup>    |
| Bonds payable              | 2,635            | 2,635 <sup>(3)</sup>    | 3,200                | 3,200 <sup>(3)</sup>    |
| Bank borrowings            | 68,000           | 68,000 <sup>(3)</sup>   | 56,000               | 56,000 <sup>(3)</sup>   |
| Senior unsecured notes     | 100,000          | 104,291 <sup>(4)</sup>  | 100,000              | 101,223 <sup>(4)</sup>  |
| Earn-out liabilities       | 6,524            | 6,524 <sup>(5)</sup>    | 6,305                | 6,305 <sup>(5)</sup>    |

(1) Our investment in mortgage loans receivable is classified as Level 3. The fair value is determined using a widely accepted valuation technique, discounted cash flow analysis on the expected cash flows. The discount rate is determined using our assumption on market conditions adjusted for market and credit risk and current returns on our investments. The discount rate used to value our future cash inflows of the mortgage loans receivable at June 30, 2012 and December 31, 2011 was 6.0%.

(2) Our investment in marketable debt securities is classified as Level 2. The fair value is measured using quoted market rates based on most recent transactions from an independent third party source. The pricing of our marketable debt securities as of December 31, 2011 was 100.0%. During the six months ended June 30, 2012, these marketable debt securities were redeemed at par value. See *Note 4. Marketable Securities* for further discussion.

(3) Our bonds payable and bank borrowings are at a variable interest rate. The estimated fair value of our bonds payable and bank borrowings approximated their carrying values at June 30, 2012 and December 31, 2011 based upon prevailing market interest rates for similar debt arrangements.

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(4) Our obligation under our senior unsecured notes is classified as Level 3 and thus the fair value is determined using a widely accepted valuation technique, discounted cash flow analysis on the expected cash flows. The discount rate is measured based upon management's estimates of rates currently prevailing for comparable loans available to us, and instruments of comparable maturities. At June 30, 2012 the discount rate used to value our future cash outflow of our senior unsecured notes was 3.8% for those maturing before year 2019 and 4.3% for those maturing in year 2021. At December 31, 2011, the discount rate used to value our future cash outflow of our senior unsecured notes was 4.8% for all maturity dates.

(5) Our contingent obligation under the earn-out liabilities is classified as Level 3. We estimated the fair value of the contingent earn-out payments using a discounted cash flow analysis. The discount rate that we use consists of a risk-free U.S. Treasury rate plus a company specific credit spread which we believe is acceptable by willing market participants. At June 30, 2012 and December 31, 2011, the discount rate used to value our future cash outflow of the earn-out liability was 6.7% and 6.8%, respectively.

### **12. Subsequent Events**

Subsequent to June 30, 2012 the following events occurred.

We purchased a 90-bed skilled nursing property located in Texas for an aggregate purchase price of \$6,500,000. Simultaneous with the purchase, we added the property to an existing master lease with an unrelated third-party operator at an incremental GAAP yield of 10.7%. Additionally, we purchased two

Table of Contents**LTC PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED****(Unaudited)**

144-bed skilled nursing properties located in Ohio for an aggregate purchase price of \$54,000,000. Simultaneous with the purchase, we leased the properties to an unrelated third-party operator at a GAAP yield of 10.1%. The initial term of the lease is 15 years with two 5-year renewal options and annual rent escalations of the lesser of i) 2.25% for the first seven years and 2.50% for the remainder of the term or ii) a calculation based on the consumer price index.

We received \$493,000 plus accrued interest related to the early payoff of a mortgage loan secured by a skilled nursing property with 118 beds located in Texas.

We entered into a new 10-year lease of an existing skilled nursing property in California whose lease term had expired. The operator remained the same. The lease contains provisions for a 2.5% annual escalation of minimum rent and a capital improvement allowance in the amount of \$1,700,000. The capital allowance commitment expires in July 2014 and includes interest compounded at 9% on each disbursement made from the disbursement date until either the final distribution of the commitment or the commitment expiration date. Upon final distribution or expiration of the capital improvement commitment, minimum rent increases by the total commitment funded multiplied by 9%.

We funded the following capital improvement commitments and investments (*dollar amounts in thousands*):

| Commitment | Expiration Date | Funded in July 2012 | Used Commitment | Open Commitment | Estimated Yield | Property Type | Properties | Major Operator |
|------------|-----------------|---------------------|-----------------|-----------------|-----------------|---------------|------------|----------------|
| \$1,700    | 3/31/13         | \$ 87               | \$325           | \$1,375         | 9.00%           | (1) SNF       | 2          | N/A            |
| 7,935      | 12/1/13         | 145                 | 295             | 7,640           | 9.25%           | (1) UDP(2)    |            | N/A            |
| \$9,635    |                 | \$232               | \$620           | \$9,015         |                 |               |            |                |

(1) Minimum rent will increase upon final funding and project completion or in some cases, the improvement deadline as defined in each lease agreement.

(2) This commitment is to construct a 60-unit free-standing memory care property on a vacant parcel of land in Colorado.

We funded the following loan commitments and investments (*dollar amounts in thousands*):

| Commitment  | Expiration Date | Funded in July 2012 | Used Commitment | Open Commitment | Yield | Property Type | Properties | Major Operator |
|-------------|-----------------|---------------------|-----------------|-----------------|-------|---------------|------------|----------------|
| \$2,500 (1) | 12/31/12        | \$232               | \$2,431         | \$69            | 8.50% | Other         | 2          | N/A            |

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(1) This commitment is a construction and term loan for capital improvements at two senior housing properties we own and lease to the borrower. Upon the earlier of the full funding of the commitment or December 31, 2012, construction distribution under this loan will cease and this loan will fully amortize to maturity in November 2017.

We sold 12-year senior unsecured notes in the aggregate amount of \$85,800,000 to a group of institutional investors in a private placement transaction. The notes bear interest at 5.03%, mature on July 19, 2024 and have scheduled annual principal pay downs of \$17,160,000 in years 8 through 12. We used a portion of the proceeds to pay down our Unsecured Credit Agreement and used the remaining proceeds to fund acquisitions.

We repaid \$62,000,000 and borrowed \$29,500,000 under our Unsecured Credit Agreement. Accordingly, we had \$35,500,000 outstanding under our Unsecured Credit Agreement with \$204,500,000 available for borrowing.

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**LTC PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED**

**(Unaudited)**

We declared a monthly cash dividend of \$0.145 per share on our common stock for the month of July 2012, payable on July 31, 2012, to stockholders of record on July 23, 2012. We increased the monthly dividend on our common stock to \$0.155 per share which is a 6.9% increase from the previous monthly \$0.145 per share dividend. We declared a \$0.155 per share monthly dividend for the months of August and September 2012, payable on August 31 and September 28, 2012, to stockholders of record on August 23 and September 20, 2012.

Our Board of Directors terminated our share repurchase program enabling us to repurchase up to 5,000,000 shares of our equity securities, including common and preferred stock in the open market.

Our remaining limited partner exercised his conversion rights to exchange 3,294 partnership units in the limited partnership. At our discretion, we converted his partnership units into an equal number of our common shares. The partnership conversion price is \$17.00 per partnership unit. We accounted for this exchange as an equity transaction because there was no change in control requiring consolidation or deconsolidation and remeasurement. After this conversion, we have reserved 20,000 shares of our common stock under this partnership agreement.



Table of Contents**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL****CONDITION AND RESULTS OF OPERATIONS****Statement Regarding Forward Looking Disclosure**

*This quarterly report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, adopted pursuant to the Private Securities Litigation Reform Act of 1995. Statements that are not purely historical may be forward-looking. You can identify some of the forward-looking statements by their use of forward-looking words, such as believes, expects, may, will, should, seeks, approximately, intends, estimates or anticipates, or the negative of those words or similar words. Forward-looking statements involve inherent risks and uncertainties regarding events, conditions and financial trends that may affect our future plans of operation, business strategy, results of operations and financial position. A number of important factors could cause actual results to differ materially from those included within or contemplated by such forward-looking statements, including, but not limited to, the status of the economy, the status of capital markets (including prevailing interest rates), and our access to capital; the income and returns available from investments in health care related real estate, the ability of our borrowers and lessees to meet their obligations to us, our reliance on a few major operators; competition faced by our borrowers and lessees within the health care industry, regulation of the health care industry by federal, state and local governments, (including as a result of the Patient Protection and Affordable Care Act of 2010 and the Health Care and Education Reconciliation Act of 2010), changes in Medicare and Medicaid reimbursement amounts (including due to federal and state budget constraints), compliance with and changes to regulations and payment policies within the health care industry, debt that we may incur and changes in financing terms, our ability to continue to qualify as a real estate investment trust, the relative illiquidity of our real estate investments, potential limitations on our remedies when mortgage loans default, and risks and liabilities in connection with properties owned through limited liability companies and partnerships. For a discussion of these and other factors that could cause actual results to differ from those contemplated in the forward-looking statements, please see the discussion under Risk Factors contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011 and in our publicly available filings with the Securities and Exchange Commission. We do not undertake any responsibility to update or revise any of these factors or to announce publicly any revisions to forward-looking statements, whether as a result of new information, future events or otherwise.*

**Executive Overview****Business**

We are a self-administered health care real estate investment trust (or REIT) that invests primarily in senior housing and long term healthcare properties through mortgage loans, property lease transactions and other investments. Our primary senior housing and long term healthcare property types include skilled nursing properties (or SNF), assisted living properties (or ALF), independent living properties (or ILF) and combinations thereof. We have begun an initiative to develop purpose built, free-standing memory care properties designed to attract private-pay residents requiring dementia care services. In the second quarter of 2012, senior housing and long term healthcare properties comprised approximately 98% of our investment portfolio. We have been operating since August 1992.

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The following table summarizes our direct real estate investment portfolio which consists of properties that we own or on which we hold promissory notes secured by first mortgages as of June 30, 2012 (*dollar amounts in thousands*):

| Type of Property         | Gross Investments | Percentage of Investments | Six Months Ended<br>June 30, 2012 |                     | Percentage of Revenues (3) | Number of Properties (4) | SNF Beds(5) | Number of ALF Units(5) | ILF Units(5) |
|--------------------------|-------------------|---------------------------|-----------------------------------|---------------------|----------------------------|--------------------------|-------------|------------------------|--------------|
|                          |                   |                           | Rental Income (1)                 | Interest Income (2) |                            |                          |             |                        |              |
| Skilled Nursing          | \$402,093         | 50.7%                     | \$20,790                          | \$1,511             | 49.5%                      | 87                       | 10,137      |                        |              |
| Assisted Living          | 308,534           | 38.9%                     | 16,546                            | 1,277               | 39.6%                      | 102                      |             | 4,365                  |              |
| Other Senior Housing (6) | 67,685            | 8.5%                      | 3,915                             | 175                 | 9.1%                       | 14                       | 913         | 330                    | 423          |
| Schools                  | 12,236            | 1.5%                      | 796                               |                     | 1.8%                       | 2                        |             |                        |              |
| Under Development(7)     | 2,995             | 0.4%                      |                                   |                     | 0.0%                       |                          |             |                        |              |
| Totals                   | \$793,543         | 100.0%                    | \$42,047                          | \$2,963             | 100.0%                     | 205                      | 11,050      | 4,695                  | 423          |

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- (1) Includes rental income from properties classified as held-for-sale.
- (2) Includes interest income from mortgage loans.
- (3) Includes rental income and interest income from mortgage loans.
- (4) We have investments in 30 states leased or mortgaged to 40 different operators.
- (5) See *Item 2. Properties* for discussion of bed/unit count.
- (6) Other senior housing properties consist of independent living properties and properties providing any combination of skilled nursing, assisted living and/or independent living services.
- (7) We have two properties under development: 120-bed skilled nursing property in Texas which will replace an existing 90-bed skilled nursing property we own and 60-unit free-standing memory care property in Colorado.

As of June 30, 2012 we had \$605.7 million in carrying value of net real estate investments, consisting of \$556.3 million or 91.8% invested in owned properties and properties under development and \$49.4 million or 8.2% invested in mortgage loans secured by first mortgages.

Subsequent to June 30, 2012, we purchased a 90-bed skilled nursing property located in Texas for an aggregate purchase price of \$6.5 million. Simultaneous with the purchase, we added the property to an existing master lease with an unrelated third-party operator at an incremental GAAP yield of 10.7%. We also purchased two 144-bed skilled nursing properties located in Ohio for an aggregate purchase price of \$54.0 million. Simultaneous with the purchase, we leased the properties to an unrelated third-party operator at a GAAP yield of 10.1%. The initial term of the lease is 15 years with two 5-year renewal options and annual rent escalations of the lesser of i) 2.25% for the first seven years and 2.50% for the remainder of the term or ii) a calculation based on the consumer price index.

For the six months ended June 30, 2012, rental income and interest income from mortgage loans represented 91.9% and 6.5%, respectively, of total gross revenues. In most instances, our lease structure contains fixed annual rental escalations, which are generally recognized on a straight-line basis over the minimum lease period. Certain leases have annual rental escalations that are contingent upon changes in the Consumer Price Index and/or changes in the gross operating revenues of the property. This revenue is not recognized until the appropriate

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contingencies have been resolved. For the six months ended June 30, 2012, we recorded \$1.3 million in straight-line rental income and \$16,000 of straight-line rent receivable reserve. At June 30, 2012, the straight-line rent receivable balance, net of reserves, for continuing and discontinued operations on the balance sheet was \$25.1 million.

For leases in place at June 30, 2012 and the new leases from the properties acquired subsequent to June 30, 2012, assuming no modification or replacement of existing leases and no new leased investments are added to our portfolio, we currently expect that straight-line rental income will decrease from \$3.1 million for projected annual 2012 to \$2.4 million for projected annual 2013 and, conversely, our cash rental income is projected to increase from \$84.6 million for projected annual 2012 to \$89.8 million for projected annual 2013. During the six months ended June 30, 2012, we received \$41.0 million of cash rental revenue and recorded amortization of lease inducement cost of \$0.3 million. Many of our existing leases contain renewal options that could renew above or below current rent rates. For the six months ended June 30, 2012, we had no lease renewals.

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Our primary objectives are to sustain and enhance stockholder equity value and provide current income for distribution to stockholders through real estate investments in senior housing and long term care properties managed by experienced operators. To meet these objectives, we attempt to invest in properties that provide opportunity for additional value and current returns to our stockholders and diversify our investment portfolio by geographic location, operator and form of investment. We opportunistically consider investments in health care facilities in related businesses where the business model is similar to our existing model and the opportunity provides an attractive expected return. Consistent with this strategy, we pursue, from time to time, opportunities for potential acquisitions and investments, with due diligence and negotiations often at different stages of development at any particular time.

- With respect to skilled nursing properties, we attempt to invest in properties that do not have to rely on a high percentage of private-pay patients. We prefer to invest in a property that has significant market presence in its community and where state certificate of need and/or licensing procedures limit the entry of competing properties.

- For assisted living and independent living investments we have attempted to diversify our portfolio both geographically and across product levels. Thus, we believe that although the majority of our investments are in affordably priced units, our portfolio also includes a significant number of upscale units in appropriate markets with certain operators.

- We have begun an initiative to develop purpose built, free-standing memory care properties designed to attract private-pay residents requiring dementia care services. Memory care facilities offer specialized options for seniors with Alzheimer's disease and other forms of dementia. Purpose built, free-standing memory care facilities offer an attractive alternative for private-pay residents affected by memory loss in comparison to other accommodations that typically have been provided within a secured unit of an assisted living or skilled nursing facility. These facilities offer dedicated care and specialized programming for various conditions relating to memory loss in a secured environment that is typically smaller in scale and more residential in nature than traditional assisted living facilities. Residents require a higher level of care and more assistance with activities of daily living than in assisted living facilities. Therefore, these facilities have staff available 24 hours a day to respond to the unique needs of their residents.

Substantially all of our revenues and sources of cash flows from operations are derived from operating lease rentals and interest earned on outstanding loans receivable. Our investments in mortgage loans and owned properties represent our primary source of liquidity to fund distributions and are dependent upon the performance of the operators on their lease and loan obligations and the rates earned thereon. To the extent that the operators experience operating difficulties and are unable to generate sufficient cash to make payments to us, there could be a material adverse impact on our consolidated results of operations, liquidity and/or financial condition. To mitigate this risk, we monitor our investments through a variety of methods determined by the type of health care facility and operator. Our monitoring process includes periodic review of financial statements for each facility, periodic review of operator credit, scheduled property inspections and review of covenant compliance relating to real estate taxes and insurance.

In addition to our monitoring and research efforts, we also structure our investments to help mitigate payment risk. Some operating leases and loans are credit enhanced by guaranties and/or letters of credit. In addition, operating leases are typically structured as master leases and loans are generally cross-defaulted and cross-collateralized with other loans, operating leases or agreements between us and the operator and its affiliates.

Depending upon the availability and cost of external capital, we anticipate making additional investments in health care related properties. New investments are generally funded from cash on hand, temporary borrowings under our unsecured line of credit and internally generated cash

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flows. Our investments generate internal cash from rent and interest receipts and principal payments on mortgage loans receivable. Permanent financing for future investments, which replaces funds drawn under our unsecured line of credit, is expected to be provided through a combination of public and private offerings of debt and equity securities and secured and unsecured debt financing. The timing, source and amount of cash flows provided by financing activities and used in investing activities are sensitive to the capital markets environment, especially to changes in interest rates. Changes in capital markets environment may impact the availability of cost-effective capital.

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At June 30, 2012, we had \$10.3 million of cash on hand, \$172.0 million available under our \$240.0 million Unsecured Credit Agreement and \$100.0 million available under the uncommitted private shelf agreement. Subsequent to June 30, 2012, we sold \$85.8 million aggregate principal amount of 5.03% senior unsecured term notes in a private placement transaction. The notes have a 12-year maturity and a 10-year average life. We used the proceeds to paydown our unsecured line of credit and to fund acquisitions. Additionally, we have the ability to access the capital markets through the issuance of \$64.6 million of common stock under our equity distribution agreement and through the issuance of debt and/or equity securities under our \$167.6 million effective shelf registration. As a result, we believe our liquidity and various sources of available capital are sufficient to fund operations, meet debt service obligations (both principal and interest), make dividend distributions and finance some future investments should we determine such future investments are financially feasible.

We believe our business model has enabled and will continue to enable us to maintain the integrity of our property investments, including in response to financial difficulties that may be experienced by operators. Traditionally, we have taken a conservative approach to managing our business, choosing to maintain liquidity and exercise patience until favorable investment opportunities arise.

***Healthcare Regulatory Climate***

The Centers for Medicare & Medicaid Services (or CMS) annually updates Medicare skilled nursing facility prospective payment system rates and other policies. On July 29, 2011, CMS issued its final rule updating Medicare skilled nursing facility rates for fiscal year 2012, which began on October 1, 2011. Under the final rule, average rates have been reduced by 11.1%, or \$3.87 billion, compared to fiscal year 2011 levels. CMS has stated that the rate reduction is needed to recalibrate skilled nursing facility payment rates to correct what CMS characterizes as an unintended spike in payments in fiscal year 2011, when CMS implemented the Resource Utilization Groups, version four (or RUG-IV) patient classification system. Although CMS intended implementation of RUG-IV to be budget-neutral, CMS has taken the position that claims under the updated system show a significant increase in Medicare expenditures, in part because the proportion of patients grouped in the highest-paying RUG therapy categories greatly exceeded CMS expectations. CMS is applying a 12.6% recalibration reduction, which is partially offset by a 1.7% standard rate update (which represents a 2.7% market basket update reduced by a 1.0 percentage point multifactor productivity adjustment mandated by the Affordable Care Act). In addition, on July 11, 2012, CMS published a proposed rule that would, among other things, codify provisions of section 3201 of the Middle Class Tax Extension and Job Creation Act of 2012 that requires reductions in bad debt reimbursement to all providers, suppliers, and other entities eligible to receive bad debt reimbursement. These reductions will gradually reduce the amount Medicare skilled nursing facilities can claim as bad debt to 65% of allowable bad debt by fiscal year 2015. There can be no assurance that this rule or any future reductions in Medicare skilled nursing facility payment rates would not have an adverse effect on the financial condition of our borrowers and lessees which could, in turn, adversely impact the timing or level of their payments to us.

In March 2010, the President signed into law the Patient Protection and Affordable Care Act, which subsequently was amended by the Health Care and Education and Reconciliation Act of 2010 (collectively referred to as the Affordable Care Act). The Affordable Care Act is designed to expand access to affordable health insurance, contain health care costs, and institute a variety of health policy reforms. The provisions of the sweeping law may affect us directly, as well as impact our lessees and borrowers. While certain provisions, such as expanding the insured population, may positively impact the revenues of our lessees and borrowers, other provisions, particularly those intended to reduce federal health care spending, could have a negative impact on our lessees and borrowers. Among other things, the Affordable Care Act: reduces Medicare skilled nursing facility reimbursement by a so-called productivity adjustment based on economy-wide productivity gains beginning in fiscal year 2012 (as noted above); requires the development of a value-based purchasing program for Medicare skilled nursing facility services; establishes a national voluntary pilot program to bundle Medicare payments for hospital and post-acute services that could lead to

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changes in the delivery of post-acute services; and provides incentives to state Medicaid programs to promote community-based care as an alternative to institutional long term care services. The Affordable Care Act also includes provisions intended to expand public disclosure about nursing home ownership and operations, institute mandatory compliance and quality assurance programs, increase penalties for noncompliance, and expand fraud and abuse enforcement and penalty provisions that could impact our operators. In addition, the Affordable Care Act impacts both us and our lessees and borrowers as employers, including new requirements related to the health insurance we offer to our respective employees. Many aspects of the Affordable Care Act are being implemented through new regulations and subregulatory guidance. We cannot predict at this time what effect, if any, the various provisions of the Affordable Care Act will have on our lessees and borrowers or our business. There can be no assurances, however, that the Affordable Care Act will not adversely impact the operations, cash flows or financial condition of our lessees and borrowers, which subsequently could materially adversely impact our revenue and operations.

On August 2, 2011, President Obama signed into law the Budget Control Act of 2011, which increased the nation's debt ceiling while taking steps to reduce the federal deficit. Under this law, a bipartisan Joint Select Committee on Deficit Reduction was responsible for identifying \$1.5 trillion in deficit reduction, which could include cuts in Medicare, Medicaid, and other federal spending and/or revenue increases. The Committee failed to achieve consensus on deficit reduction measures. As a result, because no legislation was adopted to achieve deficit reduction targets by the statutory deadline, absent additional legislation, an enforcement mechanism known as sequestration will trigger a total of \$1.2 trillion in spending reductions in January 2013, divided between domestic and defense spending. Medicare provider payments will also be subject to sequestration, although the reductions will be capped at 2%. There can be no assurances that federal spending reductions resulting from the Budget Control Act or other budget control mechanisms will not have an adverse impact on the financial condition of our lessees and borrowers, which subsequently could materially adversely impact our company.

In addition, comprehensive reforms affecting the payment for and availability of health care services have been proposed at the state level and adopted by certain states. Congress and state legislatures can be expected to continue to review and assess alternative health care delivery systems and payment methodologies, including initiatives targeting long-term care services for Medicaid and Medicare-Medicaid dual eligible beneficiaries. Changes in the law, new interpretations of existing laws, or changes in payment methodologies may have a dramatic effect on the definition of permissible or impermissible activities, the relative costs associated with doing business and the amount of reimbursement by the government and other third party payors.

***Key Transactions***

During the three months ended June 30, 2012, we purchased a vacant parcel of land in Colorado for \$1.9 million. Simultaneous with the purchase, we entered into a lease agreement and development commitment in an amount not to exceed \$7.9 million to fund the construction of a 60-unit free-standing memory care property. Rent under the lease will begin upon the earlier of project completion or the improvement deadline of August 1, 2013. Initial rent at the rate of 9.25% will be calculated based on the land purchase price and construction costs funded plus 9.0% compounded on each advance under the commitment from the disbursement date until the earlier of project completion or the improvement deadline. The lease has an 11-year initial term, four 5-year renewal options and annual escalations of 2.5%.

Additionally, during the three months ended June 30, 2012, we amended our Unsecured Credit Agreement increasing the commitment to \$240.0 million with the opportunity to increase the credit amount up to a total of \$350.0 million. Additionally, the drawn pricing was decreased by 25 basis points, the undrawn pricing was decreased by 10 basis points and the maturity of the facility was extended for one additional year to May 25, 2016. The amendment also provides for a one-year extension option at our discretion, subject to customary conditions. Based on our leverage ratios at June 30, 2012, the amended facility provides for interest annually at LIBOR plus 125 basis points and an unused commitment fee of 25 basis points.





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We utilize several key performance indicators to evaluate the various aspects of our business. These indicators are discussed below and relate to concentration risk and credit strength. Management uses these key performance indicators to facilitate internal and external comparisons to our historical operating results in making operating decisions and for budget planning purposes.

**Concentration Risk.** We evaluate our concentration risk in terms of asset mix, investment mix, operator mix and geographic mix. Concentration risk is valuable to understand what portion of our investments could be at risk if certain sectors were to experience downturns. Asset mix measures the portion of our investments that are real property or mortgage loans. In order to qualify as an equity REIT, at least 75 percent of our total assets must be represented by real estate assets, cash, cash items and government securities. Investment mix measures the portion of our investments that relate to our various property types. Operator mix measures the portion of our investments that relate to our top three operators. Geographic mix measures the portion of our investment that relate to our top five states. The following table reflects our recent historical trends of concentration risk (*gross investment in thousands*):

|                                     | 6/30/12   | 3/31/12   | Period Ended<br>12/31/11 | 9/30/11   | 6/30/11   |
|-------------------------------------|-----------|-----------|--------------------------|-----------|-----------|
| Asset mix:                          |           |           |                          |           |           |
| Real property                       | \$743,297 | \$740,951 | \$725,031                | \$690,458 | \$679,806 |
| Loans receivable                    | 50,246    | 53,282    | 54,002                   | 54,987    | 56,355    |
| Investment asset mix:               |           |           |                          |           |           |
| Skilled nursing properties          | \$402,093 | \$404,721 | \$389,458                | \$357,271 | \$348,195 |
| Assisted living properties          | 308,534   | 308,647   | 308,757                  | 308,680   | 308,785   |
| Other senior housing properties (1) | 67,685    | 67,742    | 67,732                   | 67,302    | 67,011    |
| Schools                             | 12,236    | 12,229    | 12,192                   | 12,192    | 12,170    |
| Under Development (2)               | 2,995     | 894       | 894                      |           |           |
| Operator asset mix:                 |           |           |                          |           |           |
| Extencicare (ALC)                   | \$ 88,034 | \$ 88,034 | \$ 88,034                | \$ 88,034 | \$ 88,034 |
| Preferred Care, Inc. (3)            | 85,075    | 85,245    | 88,309                   | 88,471    | 88,324    |
| Brookdale Communities               | 84,210    | 84,210    | 84,210                   | 84,210    | 84,210    |
| Remaining operators                 | 536,224   | 536,744   | 518,480                  | 484,730   | 475,593   |
| Geographic mix:                     |           |           |                          |           |           |
| Texas                               | \$222,964 | \$223,245 | \$207,760                | \$191,965 | \$182,317 |
| Florida                             | 67,859    | 70,150    | 70,217                   | 70,282    | 70,345    |
| Ohio                                | 56,804    | 56,804    | 56,804                   | 56,804    | 56,804    |
| California                          | 51,701    | 51,916    | 52,036                   | 34,653    | 34,767    |
| New Mexico                          | 49,114    | 48,876    | 48,876                   | 48,876    | 48,876    |
| Remaining states                    | 345,101   | 343,242   | 343,340                  | 342,865   | 343,052   |

(1) Other senior housing properties consist of independent living properties and properties providing any combination of skilled nursing, assisted living and/or independent living services.

(2) We have two properties under development: 120-bed skilled nursing property in Texas which will replace an existing 90-bed skilled nursing property we own and 60-unit free-standing memory care property in Colorado.

(3) Preferred Care, Inc. leases 22 skilled nursing and two other senior housing properties under two master leases and one skilled nursing property under a separate lease agreement. In addition, they operate six skilled nursing properties securing five mortgage loans receivable that we have with unrelated third parties and one mortgage loan receivable we have with Preferred Care. They also operate one skilled nursing facility under a sub-lease with another lessee we have which is not included in the Preferred Care operator mix.

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*Credit Strength.* We measure our credit strength both in terms of leverage ratios and coverage ratios. Our leverage ratios include debt to gross asset value and debt to market capitalization. The leverage ratios indicate how much of our consolidated balance sheet capitalization is related to long term obligations. Our coverage ratios include interest coverage ratio and fixed charge coverage ratio. The coverage ratios indicate our ability to service interest and fixed charges (interest plus preferred dividends). The coverage ratios are based on adjusted earnings before gain on sale of real estate, interest, taxes, depreciation and amortization (or Adjusted EBITDA). Leverage ratios and coverage ratios are widely used by investors, analysts and rating agencies in the valuation, comparison, rating and investment recommendations of companies. The following table reflects the recent historical trends for our credit strength measures:

|   | Six Months<br>Ended |          |          | Quarter Ended |          |         |
|---|---------------------|----------|----------|---------------|----------|---------|
|   | 6/30/12             | 6/30/12  | 3/31/12  | 12/31/11      | 9/30/11  | 6/30/11 |
| Debt to gross asset value                             | 20.3%               | 20.3%(1) | 20.9%(4) | 19.3%(4)      | 16.6%(4) | 15.7%   |
| Debt & Preferred Stock to gross asset value           | 24.8%               | 24.8%(1) | 25.5%(4) | 24.0%(4)      | 21.5%(4) | 20.7%   |
| Debt to market capitalization ratio                   | 13.0%               | 13.0%(2) | 14.8%(4) | 14.0%         | 14.0%(5) | 12.2%   |
| Debt & Preferred Stock to market capitalization ratio | 15.9%               | 15.9%(2) | 18.0%(4) | 17.4%(2)      | 18.1%(5) | 16.0%   |
| Interest coverage ratio(7)                            | 10.1x               | 10.2x(3) | 9.9x     | 9.9x(6)       | 10.7x(6) | 12.2x   |
| Fixed charge coverage ratio(7)                        | 7.2x                | 7.3x(3)  | 7.1x(3)  | 7.0x(6)       | 7.3x(6)  | 8.0x    |

- 
- (1) Decrease primarily due to the decrease in outstanding debt.
- (2) Decrease primarily due to the increase in market capitalization.
- (3) Increase primarily due to additional income generated from acquisitions.
- (4) Increase primarily due to the increase in outstanding debt.
- (5) Increase primarily due to the increase in outstanding debt and by the decrease in market capitalization.
- (6) Decrease primarily due to the increase in interest expense due to increased bank borrowing and the \$50.0 million of 4.80% senior unsecured term notes, the increase in debt issue costs related to the new \$210.0 million Unsecured Credit Agreement and the non-cash interest related to the contingent earn-out liabilities.
- (7) In calculating our interest coverage and fixed charge coverage ratios above, we use Adjusted EBITDA, which is a financial measure not derived in accordance with U.S. generally accepted accounting principles (non-GAAP financial measure). Adjusted EBITDA is not an alternative to net income, operating income, income from continuing operations or cash flows from operating activities as calculated and presented in accordance with U.S. GAAP. You should not rely on Adjusted EBITDA as a substitute for any such U.S. GAAP financial measures or consider it in isolation, for the purpose of analyzing our financial performance, financial position or cash flows. Net income is the most directly comparable GAAP measure to Adjusted EBITDA.

|   | Six Months<br>Ended |          |          | Quarter Ended |          |          |
|---|---------------------|----------|----------|---------------|----------|----------|
|   | 6/30/12             | 6/30/12  | 3/31/12  | 12/31/11      | 9/30/11  | 6/30/11  |
| Net income  | \$26,045            | \$13,113 | \$12,932 | \$12,604      | \$12,423 | \$12,262 |
| Less: Gain on sale  | (16)                |          | (16)     |               |          |          |
| Add: Interest expense   | 4,037               | 2,004    | 2,033    | 1,993         | 1,794    | 1,543    |
| Add: Depreciation and amortization continuing & discontinued operations | 10,536              | 5,369    | 5,167    | 5,141         | 4,974    | 4,987    |

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|  |          |          |          |          |          |          |
|--|----------|----------|----------|----------|----------|----------|
| Total Adjusted EBITDA  | \$40,602 | \$20,486 | \$20,116 | \$19,738 | \$19,191 | \$18,792 |
| Interest expense   | \$ 4,037 | \$ 2,004 | \$ 2,033 | \$ 1,993 | \$ 1,794 | \$ 1,543 |
| Interest coverage ratio  | 10.1x    | 10.2x    | 9.9x     | 9.9x     | 10.7x    | 12.2x    |
| Interest expense   | \$ 4,037 | \$ 2,004 | \$ 2,033 | \$ 1,993 | \$ 1,794 | \$ 1,543 |
| Preferred stock dividends (excludes preferred stock redemption charge) | 1,636    | 818      | 818      | 818      | 818      | 818      |
| Total fixed charges  | \$ 5,673 | \$ 2,822 | \$ 2,851 | \$ 2,811 | \$ 2,612 | \$ 2,361 |
| Fixed charge coverage ratio  | 7.2x     | 7.3x     | 7.1x     | 7.0x     | 7.3x     | 8.0x     |

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We evaluate our key performance indicators in conjunction with current expectations to determine if historical trends are indicative of future results. Our expected results may not be achieved and actual results may differ materially from our expectations. This may be a result of various factors, including, but not limited to

- The status of the economy;
- The status of capital markets, including prevailing interest rates;
- Compliance with and changes to regulations and payment policies within the health care industry;
- Changes in financing terms;
- Competition within the health care and senior housing industries; and
- Changes in federal, state and local legislation.

Management regularly monitors the economic and other factors listed above. We develop strategic and tactical plans designed to improve performance and maximize our competitive position. Our ability to achieve our financial objectives is dependent upon our ability to effectively execute these plans and to appropriately respond to emerging economic and company-specific trends.

**Operating Results**

*Three months ended June 30, 2012 compared to three months ended June 30, 2011*

Revenues for the three months ended June 30, 2012 increased to \$23.1 million from \$21.2 million for the same period in 2011 primarily due to increases in rental income partially offset by decreases in interest income from mortgage loans, as discussed below. Rental income for the three months ended June 30, 2012 increased \$1.8 million from the same period in 2011 primarily due to increases resulting from acquisitions.

Interest income from mortgage loans for the three months ended June 30, 2012 decreased \$0.2 million from the same period in 2011 primarily due to payoffs and normal amortization of existing mortgage loans.

Interest and other income for the three months ended June 30, 2012 increased \$0.3 million from the same period in 2011 primarily due to a bankruptcy settlement distribution related to Sunwest Management, Inc. (or Sunwest) partially offset by a decrease in interest income resulting from the Skilled Healthcare Group bond redemption.

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Interest expense for the three months ended June 30, 2012 was \$0.5 million higher than the same period in 2011 primarily due to the sale of \$50.0 million aggregate principal of senior unsecured notes in July 2011.

Depreciation and amortization expense for the three months ended June 30, 2012 increased \$0.5 million from the same period in 2011 primarily due to acquisitions and capital improvement investments.

Acquisition costs for the three months ended June 30, 2012 increased \$0.1 million from the same period in 2011 primarily due to consulting fees relating the structure of new development projects and timing of transactions.

Operating and other expenses for the three months ended June 30, 2012 increased \$0.1 million from the same period in 2011 primarily due to additional expenses related to four new employees hired in 2011.

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For the three months ended June 30, 2012 and 2011, net loss from discontinued operations included the financial results from properties disposed or classified as held-for-sale. During the six months ended June 30, 2012, we sold a 140-bed skilled nursing property located in Texas for \$1.2 million and recognized a gain, net of selling expenses, of \$16,000. Properties classified as held-for-sale include a 140-unit independent living property located in Texas that we acquired via foreclosure from Sunwest in 2008. This reclassification was made in accordance with accounting guidance which requires that the financial results of properties meeting certain criteria be reported on a separate line item called discontinued operations.

Net income available to common stockholders for the three months ended June 30, 2012 increased \$0.9 million from the same period in 2011 primarily due the changes previously described above.

*Six months ended June 30, 2012 compared to six months ended June 30, 2011*

Revenues for the six months ended June 30, 2012 increased to \$45.7 million from \$41.4 million for the same period in 2011 primarily due to increases in rental income partially offset by decreases in interest income from mortgage loans, as discussed below. Rental income for the six months ended June 30, 2012 increased \$4.5 million from the same period in 2011 primarily due to increases resulting from acquisitions and capital improvement investments.

Interest income from mortgage loans for the six months ended June 30, 2012 decreased \$0.3 million from the same period in 2011 primarily due to payoffs and normal amortization of existing mortgage loans.

Interest and other income for the six months ended June 30, 2012 increased \$0.1 million from the same period in 2011 primarily due to interest received from new construction and term loans and \$0.3 million relating to the Sunwest bankruptcy settlement distribution partially offset by a decrease in interest income resulting from the Skilled Healthcare Group bond redemption.

Interest expense for the six months ended June 30, 2012 was \$1.4 million higher than the same period in 2011 primarily due to the sale of \$50.0 million aggregate principal of senior unsecured notes in July 2011, higher average amounts outstanding under our unsecured line of credit and the non-cash interest related to the earn-out liabilities which represents the accretion of the difference between the current fair value and estimated payment of the contingent earn-out liabilities.

Depreciation and amortization expense for the six months ended June 30, 2012 increased \$1.2 million from the same period in 2011 primarily due to acquisitions and capital improvement investments.

Acquisition costs for the six months ended June 30, 2012 were comparable to the same period in 2011.

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Operating and other expenses for the six months ended June 30, 2012 increased \$0.2 million from the same period in 2011 primarily due to additional expenses related to four new employees hired in 2011.

For the six months ended June 30, 2012 and 2011, net loss from discontinued operations included the financial results from properties disposed or classified as held-for-sale. During the six months ended June 30, 2012, we sold a 140-bed skilled nursing property located in Texas for \$1.2 million and recognized a gain, net of selling expenses, of \$16,000. Properties classified as held-for-sale include a 140-unit independent living property located in Texas that we acquired via foreclosure from Sunwest in 2008. This reclassification was made in accordance with accounting guidance which requires that the financial results of properties meeting certain criteria be reported on a separate line item called discontinued operations.

Net income available to common stockholders for the six months ended June 30, 2012 increased \$7.5 million from the same period in 2011 primarily due to the decrease in income allocated to preferred stockholders resulting from a 2011 preferred stock redemption and associated charge of \$3.6 million which is the Series F preferred stock original issue discount and by the changes previously described above.



Table of Contents**Funds From Operations**

Funds from Operations (or FFO) for the three months ended June 30, 2012 increased 7.8% to \$17.6 million from \$16.3 million for the same period in 2011. FFO for the six months ended June 30, 2012 increased 32.5% to \$34.7 million from \$26.2 million for the same period in 2011.

FFO available to common stockholders, basic FFO available to common stockholders per share and diluted FFO available to common stockholders per share are supplemental measures of a REIT's financial performance that are not defined by U.S. GAAP. Real estate values historically rise and fall with market conditions, but cost accounting for real estate assets in accordance with U.S. GAAP assumes that the value of real estate assets diminishes predictably over time. We believe that by excluding the effect of historical cost depreciation, which may be of limited relevance in evaluating current performance, FFO facilitates comparisons of operating performance between periods.

We use FFO as a supplemental performance measurement of our cash flow generated by operations. FFO does not represent cash generated from operating activities in accordance with U.S. GAAP, and is not necessarily indicative of cash available to fund cash needs and should not be considered an alternative to net income available to common stockholders.

We calculate and report FFO in accordance with the definition and interpretive guidelines issued by the National Association of Real Estate Investment Trusts (or NAREIT). FFO, as defined by NAREIT, means net income available to common stockholders (computed in accordance with U.S. GAAP) excluding gains or losses on the sale of real estate and impairment write-downs of depreciable real estate plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Our calculation of FFO may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition or that have a different interpretation of the current NAREIT definition from us; therefore, caution should be exercised when comparing our FFO to that of other REITs.

The following table reconciles net income available to common stockholders to FFO available to common stockholders (*unaudited, amounts in thousands, except per share amounts*):

|   | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |  |  |
|---|--------------------------------|----------|------------------------------|----------|--|--|
|   | 2012                           | 2011     | 2012                         | 2011     |  |  |
| Net income available to common stockholders   | \$12,194                       | \$11,311 | \$24,203                     | \$16,704 |  |  |
| Add: Depreciation and amortization (including continuing and discontinued operations) | 5,369                          | 4,987    | 10,536                       | 9,508    |  |  |
| Less: Gain on sale of real estate, net  |                                |          | (16)                         |          |  |  |
| FFO available to common stockholders  | \$17,563                       | \$16,298 | \$34,723                     | \$26,212 |  |  |
| FFO available to common stockholders per share:                                       |                                |          |                              |          |  |  |
| Basic   | \$0.58                         | \$0.54   | \$1.15                       | \$0.93   |  |  |
| Diluted   | \$0.57                         | \$0.53   | \$1.13                       | \$0.92   |  |  |
| Weighted average shares used to calculate FFO per share:                              |                                |          |                              |          |  |  |
| Basic   | 30,213                         | 30,135   | 30,201                       | 28,233   |  |  |

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|         |  |        |  |        |  |        |  |        |  |
|---------|--|--------|--|--------|--|--------|--|--------|--|
| Diluted |  | 32,488 |  | 32,483 |  | 32,479 |  | 30,584 |  |
|         |  |        |  |        |  |        |  |        |  |

**Liquidity and Capital Resources**

*Operating Activities.* At June 30, 2012, our real estate investment portfolio (before accumulated depreciation and amortization) consisted of \$743.3 million invested primarily in owned long-term healthcare properties and mortgage loans of approximately \$50.2 million (prior to deducting a \$0.9 million reserve). Our portfolio consists of direct investments (properties that we either own or on which we hold promissory notes secured by first mortgages) in 87 skilled nursing properties, 102 assisted living properties, 14 other senior housing properties, two schools and two parcel of land under development. These properties are located in 30 states. Other senior housing properties consist of independent living properties and properties providing any combination of skilled nursing, assisted living and/or independent living services. For the six months ended June 30, 2012, we had net cash provided by operating activities of \$36.8 million.

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For the six months ended June 30, 2012 we recorded \$1.3 million in straight-line rental income and a reserve of \$16,000 on our straight-line rent receivable. Subsequent to June 30, 2012, we acquired three skilled nursing properties for an aggregate purchase price of \$60.5 million, as described below. For leases in place at June 30, 2012 and the new leases from properties acquired subsequent to June 30, 2012, assuming no modification or replacement of existing leases and no new leased investments are added to our portfolio, we currently expect that straight-line rental income will decrease from \$3.1 million for projected annual 2012 to \$2.4 million for projected annual 2013 and, conversely, our cash rental income is projected to increase from \$84.6 million for projected annual 2012 to \$89.8 million for projected annual 2013. During the six months ended June 30, 2012 we received \$41.0 million of cash rental revenue and recorded \$0.3 million of amortized lease inducement cost. At June 30, 2012, the straight-line rent receivable balance, net of reserves, for continuing and discontinued operations on the balance sheet was \$25.1 million.

*Investing and Financing Activities.* For the six months ended June 30, 2012, we used \$11.5 million of cash for investing activities. During the six months ended June 30, 2012, we received \$1.4 million in regularly scheduled principal payments on our mortgage loans. During the six months ended June 30, 2012, we received \$2.4 million plus accrued interest related to the early payoff of two mortgage loans secured by two skilled nursing properties.

During the six months ended June 30, 2012, we purchased a vacant parcel of land in Colorado for \$1.9 million. Simultaneous with the purchase, we entered into a lease agreement and development commitment in an amount not to exceed \$7.9 million to fund the construction of a 60-unit free-standing memory care property. Rent under the lease will begin upon the earlier of project completion or the improvement deadline of August 1, 2013. Initial rent at the rate of 9.25% will be calculated based on the land purchase price and construction costs funded plus 9.0% compounded on each advance under the commitment from the disbursement date until the earlier of project completion or the improvement deadline. The lease has an 11-year initial term, four 5-year renewal options and annual escalations of 2.5%.

During the six months ended June 30, 2012, we purchased a 144-bed skilled nursing property located in Texas for an aggregate purchase price of \$18.6 million. Simultaneous with the purchase, we added the property to an existing master lease with a third party operator at an incremental GAAP yield of 10.7%. Additionally, we sold a 140-bed skilled nursing property located in Texas for \$1.2 million and recognized a gain, net of selling expenses, of \$16,000. This property was leased under a master lease and the economic terms of this master lease did not change as a result of this sale.

Subsequent to June 30, 2012, we purchased a 90-bed skilled nursing property located in Texas for an aggregate purchase price of \$6.5 million. Simultaneous with the purchase, we added the property to an existing master lease with an unrelated third-party operator at an incremental GAAP yield of 10.7%. We also purchased two 144-bed skilled nursing properties located in Ohio for an aggregate purchase price of \$54.0 million. Simultaneous with the purchase, we leased the properties to an unrelated third-party operator at a GAAP yield of 10.1%. The initial term of the lease is 15 years with two 5-year renewal options and annual rent escalations of the lesser of i) 2.25% for the first seven years and 2.50% for the remainder of the term or ii) a calculation based on the consumer price index.

Also, during the six months ended June 30, 2012, we invested \$0.5 million at an average yield of 9.1%, under agreements to expand and renovate four existing properties with two operators and to construct two properties with two different operators. We also invested \$0.1 million in capital improvements to two existing properties under two lease agreements whose rental rates already reflected these investments.

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During the six months ended June 30, 2012, we received \$0.2 million in principal payments on notes receivable. Additionally, we funded \$2.0 million on two construction and term loans. One is an 8.5% construction and term loan in which we committed to provide up to \$2.5 million for capital improvements at two senior housing properties we own and lease to the borrower. Upon the earlier of the full funding of the \$2.5 million or December 31, 2012, construction distribution under this loan will cease and this loan will fully amortize to maturity in November 2017. The other is a 9.0% construction and term loan in which we committed to provide up to \$0.7 million for capital improvements at one skilled nursing property we own and lease to the borrower. Upon the earlier of the full funding of the \$0.7 million or December 31, 2012, construction distribution under this loan will cease and this loan will fully amortize to maturity in May 2018. At June 30, 2012, we had six notes receivable outstanding with a carrying value of \$2.6 million at a weighted average interest rate of 8.6%.

During the six months ended June 30, 2012, we received \$6.5 million plus accrued interest related to Skilled Healthcare Group, Inc. s (or SHG) redemption of their outstanding Senior Subordinated Notes. The Senior Subordinated Notes had a face rate of 11.0% and an effective rate of 11.1%.

For the six months ended June 30, 2012, we used \$19.5 million of cash in financing activities. During the six months ended June 30, 2012, we paid \$0.6 million in scheduled principal payments on bonds payable. Subsequent to June 30, 2012, we sold 12-year senior unsecured notes in the aggregate amount of \$85.8 million to a group of institutional investors in a private placement transaction. The notes bear interest at 5.03%, mature on July 19, 2024 and have scheduled annual principal pay downs of \$17.2 million in years 8 through 12. We used a portion of the proceeds to pay down our Unsecured Credit Agreement and used the remaining proceeds to fund acquisitions.

During the six months ended June 30, 2012, we amended our Unsecured Credit Agreement increasing the commitment to \$240.0 million with the opportunity to increase the credit amount up to a total of \$350.0 million. Additionally, the drawn pricing was decreased by 25 basis points, the undrawn pricing was decreased by 10 basis points and the maturity of the facility was extended for one additional year to May 25, 2016. The amendment also provides for a one-year extension option at our discretion, subject to customary conditions. Based on our leverage ratios at June 30, 2012, the amended facility provides for interest annually at LIBOR plus 125 basis points and an unused commitment fee of 25 basis points. During the six months ended June 30, 2012, we borrowed \$23.0 million and repaid \$11.0 million under our Unsecured Credit Agreement. Accordingly, at June 30, 2012, we had \$68.0 million outstanding and \$172.0 million available for borrowing. At June 30, 2012, we were in compliance with all our covenants. Subsequent to June 30, 2012, we repaid \$62.0 million and borrowed \$29.5 million under our Unsecured Credit Agreement. As a result, we had \$35.5 million outstanding under our Unsecured Credit Agreement with \$204.5 million available for borrowing as of July 30, 2012.

During the six months ended June 30, 2012, two of our limited partners exercised their conversion rights. One limited partner exchanged all of its 67,294 partnership units and the other limited partner exchanged 22,000 partnership units in the limited partnership. Upon receipt of the redemption notification of 89,294 limited partnership units, we elected to satisfy the redemption in cash. We paid the limited partners \$2.8 million, which represents the closing price of our common stock on the redemption date plus \$0.05 per share multiplied by the number of limited partnership units redeemed. The amount we paid upon redemption exceeded the book value of the limited partnership interest redeemed by \$1.2 million. We accounted for this exchange as an equity transaction because there was no change in control requiring consolidation or deconsolidation and remeasurement. Accordingly, the \$1.2 million excess book value of the limited partners' interest in the partnership was reclassified to stockholders' equity. At June 30, 2012, we had reserved 23,294 shares of our common stock under this partnership agreement. At June 30, 2012, the carrying value and market value of the partnership conversion rights was \$0.4 million and \$0.8 million, respectively.

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Subsequent to June 30, 2012, our remaining limited partner exercised his conversion rights to exchange 3,294 partnership units in the limited partnership. At our discretion, we converted his partnership units into an equal number of our common shares. The partnership conversion price is \$17.00 per partnership unit. We accounted for this exchange as an equity transaction because there was no change in control requiring consolidation or deconsolidation and remeasurement. After this conversion, we have reserved 20,000 shares of our common stock under this partnership agreement.

During the six months ended June 30, 2012, a total of 35,000 stock options were exercised at a total option value of \$0.7 million and a total market value on the date of exercise of \$1.1 million. No stock options were issued during the six months ended June 30, 2012. We granted 56,200 shares of restricted common stock at \$31.77 per share and 8,000 shares of restricted common stock at \$31.87 per share during the six months ended June 30, 2012. The vesting of these shares are as follows: 8,000 shares vest ratably over a three-year period from the grant date, 14,000 shares vest ratably over a five-year period from the grant date, 30,000 shares all vest on June 15, 2015, and 12,200 shares all vest on January 10, 2016. During the six months ended June 30, 2012, we recognized \$8,000 and \$0.9 million of compensation expense related to the vesting of stock options and restricted common stock, respectively.

We paid cash dividends on our 8.5% Series C Cumulative Convertible Preferred Stock totaling \$1.6 million. Additionally, we declared and paid cash dividends on our common stock totaling \$26.5 million. In July 2012, we declared a monthly cash dividend of \$0.145 per share on our common stock for the month of July 2012, payable on July 31, 2012, to stockholders of record on Jul 23, 2012. In August 2012, we increased the monthly dividend on our common stock to \$0.155 per share which is a 6.9% increase from the previous monthly \$0.145 per share dividend. We declared a \$0.155 per share monthly dividend for the months of August and September 2012, payable on August 31 and September 28, 2012, to stockholders of record on August 23 and September 20, 2012.

We have an equity distribution agreement which allows us to issue and sell, from time to time, up to \$85.7 million in aggregate offering price of our common shares. Sales of common shares are made by means of ordinary brokers' transactions at market prices, in block transactions, or as otherwise agreed between us and our sales agents. During the six months ended June 30, 2012, we did not sell shares of common stock under our equity distribution agreement. At June 30, 2012, we had \$64.6 million available under this equity distribution agreement.

Our Board of Directors authorized a share repurchase program enabling us to repurchase up to 5,000,000 shares of our equity securities, including common and preferred stock in the open market. This authorization does not expire until 5,000,000 shares of our equity securities have been repurchased or the Board of Directors terminates its authorization. During the six months ended June 30, 2012, we did not purchase shares of our equity securities. At June 30, 2012, we had an open Board authorization to purchase an additional 3,360,237 shares in total of equity securities. Subsequent to June 30, 2012, our Board terminated this share repurchase program.

*Available Shelf Registration.* Our shelf registration statement provides us with the capacity to offer up to \$400.0 million in common stock, preferred stock, warrants, debt, depository shares, or units. We may from time to time raise capital under our current shelf registration in amounts, at prices, and on terms to be announced when and if the securities are offered. The specifics of any future offerings, along with the use of proceeds of any securities offered, will be described in detail in a prospectus supplement, or other offering materials, at the time of the offering. At June 30, 2012, we had availability of \$167.6 million under our effective shelf registration.

*Liquidity.* We expect our future income and ability to make distributions from cash flows from operations to depend on the collectibility of our rents and mortgage loans receivable. The collection of these loans and rents will be dependent, in large part, upon the successful operation by the operators of the skilled nursing properties, assisted living properties, other senior housing properties and schools we own or that are pledged to us. Other senior housing properties consist of independent living properties and properties providing any combination of skilled nursing,

assisted living and/or independent living services. The operating results of the facilities will be impacted by various factors over which the operators/owners

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may have no control. Those factors include, without limitation, the status of the economy, changes in supply of or demand for competing long-term healthcare facilities, ability to control rising operating costs, and the potential for significant reforms in the long-term healthcare industry. In addition, our future growth in net income and cash flow may be adversely impacted by various proposals for changes in the governmental regulations and financing of the long-term healthcare industry. We cannot presently predict what impact these proposals may have, if any. We believe that an adequate provision has been made for the possibility of loans proving uncollectible but we will continually evaluate the financial status of the operations of the skilled nursing facilities, assisted living facilities, other facilities and the school. In addition, we will monitor our borrowers and the underlying collateral for mortgage loans and will make future revisions to the provision, if considered necessary.

Our investments, principally our investments in mortgage loans and owned properties, are subject to the possibility of loss of their carrying values as a result of changes in market prices, interest rates and inflationary expectations. The effects on interest rates may affect our costs of financing our operations and the fair market value of our financial assets. Generally our loans have predetermined increases in interest rates and our leases have agreed upon annual increases. Inasmuch as we may initially fund some of our investments with variable interest rate debt, we would be at risk of net interest margin deterioration if medium and long-term rates were to increase. As of June 30, 2012, only \$2.6 million of our debt, excluding our Unsecured Credit Agreement, was at a variable interest rate.

At June 30, 2012, we had \$10.3 million of cash on hand, \$172.0 million available under our \$240.0 million Unsecured Credit Agreement and \$100.0 million available under the uncommitted private shelf agreement. Subsequent to June 30, 2012, we sold \$85.8 million aggregate principal amount of 5.03% senior unsecured term notes in a private placement transaction. The notes have a 12-year maturity and a 10-year average life. We used the proceeds to paydown our unsecured line of credit and to fund acquisitions. Additionally, we have the ability to access the capital markets through the issuance of \$64.6 million of common stock under our equity distribution agreement and through the issuance of debt and/or equity securities under our \$167.6 million effective shelf registration.

We believe that our current cash balance, cash flow from operations available for distribution or reinvestment, our borrowing capacity and our potential ability to access the capital markets are sufficient to provide for payment of our current operating costs, meet debt obligations, provide funds for distribution to the holders of our preferred stock and pay common dividends at least sufficient to maintain our REIT status and repay borrowings at, or prior to, their maturity. The timing, source and amount of cash flows provided by financing activities and used in investing activities are sensitive to the capital markets environment, especially to changes in interest rates. We continuously evaluate the availability of cost-effective capital and believe we have sufficient liquidity for additional capital investments in 2012.

**Critical Accounting Policies**

There have been no material changes from the critical accounting policies as previously disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011.

**Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

There were no material changes in our market risk during the six months ended June 30, 2012. For additional information, refer to Item 7A as presented in our Annual Report on Form 10-K for the year ended December 31, 2011.





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**Item 4. CONTROLS AND PROCEDURES**

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities and Exchange Act of 1934, as amended). As of the end of the period covered by this report based on such evaluation our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, our disclosure controls and procedures were effective.

There has been no change in our internal control over financial reporting during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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## **PART II**

### **OTHER INFORMATION**

#### **Item 1. Legal Proceedings**

We are a party from time to time to various general and professional liability claims and lawsuits asserted against the lessees or borrowers of our properties, which in our opinion are not singularly or in the aggregate material to our results of operations or financial condition. These types of claims and lawsuits may include matters involving general or professional liability, which we believe under applicable legal principles are not our responsibility as a non-possessory landlord or mortgage holder. We believe that these matters are the responsibility of our lessees and borrowers pursuant to general legal principles and pursuant to insurance and indemnification provisions in the applicable leases or mortgages. We intend to continue to vigorously defend such claims.

#### **Item 1A. Risk Factors**

There have been no material changes from the risk factors as previously disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011.

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**Item 6. Exhibits**

3.1 LTC Properties, Inc. Articles of Restatement (incorporated by reference to Exhibit 3.1 to LTC Properties Inc. s Form 10-Q for the quarter ended June 30, 2009)

3.2 Bylaws of LTC Properties, Inc., as amended and restated August 3, 2009 (incorporated by reference to Exhibit 3.2 to LTC Properties Inc. s Form 10-Q for the quarter ended June 30, 2009)

10.1 First Amendment to Credit Agreement dated as of May 25, 2012 among LTC Properties, Inc. and the Guarantors party thereto and Bank of Montreal, Chicago Branch as Administrative Agent, BMO Capital Markets, as Co-Lead Arranger and Joint Book Runner, and Key Bank National Association, as Syndication Agent, and KeyBanc Capital Markets, Inc., as Co-Lead Arranger and Joint Book Runner (incorporated by reference to Exhibit 10.1 to LTC Properties Inc. s Current Report on Form 8-K dated May 30, 2012)

10.2 Amendment to Amended and Restated Note Purchase and Private Shelf Agreement dated May 25, 2012 (incorporated by reference to Exhibit 10.2 to LTC Properties Inc. s Current Report on Form 8-K dated May 30, 2011)

10.3 Note Purchase Agreement dated July 19, 2012

31.1 Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

31.2 Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

32 Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

101 The following materials from LTC Properties, Inc. s Form 10-Q for the quarter ended June 30, 2012, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets at June 30, 2012 and December 31, 2011; (ii) Consolidated Statements of Income for the three and six months ended June 30, 2012 and 2011; (iii) Consolidated Statements of Cash Flows for the six months ended June 30, 2012 and 2011; and (iv) Notes to Consolidated Financial Statements\*

## Edgar Filing: LTC PROPERTIES INC - Form 10-Q

\* Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LTC PROPERTIES, INC.  
Registrant

Dated: August 7, 2012

By: /s/ PAMELA SHELLEY-KESSLER  
Pamela Shelley-Kessler  
Executive Vice President, Chief Financial  
Officer and Corporate Secretary  
(Principal Financial and Accounting Officer)