

Edgar Filing: BONSO ELECTRONICS INTERNATIONAL INC - Form 6-K

BONSO ELECTRONICS INTERNATIONAL INC  
Form 6-K  
September 01, 2005

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 6-K

Report of Foreign Issuer

Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934

For September 1, 2005  
-----

BONSO ELECTRONICS INTERNATIONAL INC.  
-----

(Translation of Registrant's name into English)

Unit 1106-1110, 11/F., Star House 3 Salisbury Road,  
Tsimshatsui Kowloon, Hong Kong  
-----

(Address of principal executive offices)

[Indicate by check mark whether the Registrant files or will file annual reports  
under cover of Form 20-F or Form 40-F.]

Form 20-F

Form 40-F

[Indicate by check mark whether the Registrant by furnishing the information  
contained in this Form is also thereby furnishing the information to the  
Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of  
1934.]

Yes

No

Bonso Electronics Reports Mixed Results for the First Quarter

HONG KONG, Aug. 22 /Xinhua-PRNewswire-FirstCall/ -- Bonso Electronics  
International Inc, (Nasdaq: BNSO - News) a designer and manufacturer of sensor  
based and communications products, today announced financial results for the  
first quarter ended 30 June 2005.

The company reported sales of \$18,150,000 and net earnings of \$647,000 or 12  
cents per share (diluted) for the three months period ended 30 June 2005. This

## Edgar Filing: BONSO ELECTRONICS INTERNATIONAL INC - Form 6-K

represents an increase of 0.6 % in sales and a decrease of 6.6 % in net income as compared to sales of \$18,041,000 and net income of \$693,000 or 12 cents per share (diluted) posted during the same period last year.

Sensor based product sales surpassed last year's volume but telecommunication product sales were down approximately 2% from last year's first quarter. We anticipate that telecommunications product sales will continue to be soft in the short-term future.

Our gross profit margin reduced 0.3 percent based on increases in material and labor costs and operation expense levels increased approximately 4 percent primarily as a result of expansion of the branded sales operations in North America. The result was that net income dropped approximately \$46,000 from last year's first quarter.

George O'Leary, President and Chief Executive Officer said "Going forward, our primary focus will be on doing more for our existing customers and to show greater initiative in proposing solutions to new potential customers in our niche markets of sensor based and telecommunication products. We have developed several new sensor based products that are being well received by new potential OEM customers and have also expanded our branded product offerings in both North America and Europe "We intend to continue to make efforts to continue the progress we have made in strengthening our Balance Sheet. Our cash position at the end of the quarter was \$9.7 million, or approximately \$1.74 per share".

On July 18, we announced a \$0.10 per common share cash dividend. Based on the closing price on July 15 2005 (\$5.67 per share), the forthcoming dividend would represent an annual yield of approximately 1.8 %. The Board of Directors feels this is an appropriate reward to loyal shareholders. I am pleased with our cash position and we believe our financial resources continue to permit the payment of dividends while meeting our other financial requirements.

Mr. O'Leary further stated "As our first quarter results have demonstrated, we are committed to keeping one eye on the future and one eye on the bottom line; as we continue to pursue planned profitable growth".

### About Bonso Electronics

Headquartered in Hong Kong, Bonso Electronics designs, develops, manufactures, assembles and markets a comprehensive line of telecommunications products, electronic scales and weighing instruments and health care products. Bonso products are manufactured in the People's Republic of China on behalf of customers primarily located in North America and Europe. Company services include product design and prototyping, production tooling, procurement of components, total quality management, and just-in-time delivery. Bonso also independently designs and develops electronic products for private label markets. For further information, visit the company's web site at [www.bonso.com](http://www.bonso.com).

The statements contained in the press release which are not historical facts are forward-looking statements that involve certain risks and uncertainties including, but not limited to, risks associated with the uncertainty of future financial results, additional financing requirements, development of new products, government approval processes, the impact of competitive products or pricing, technological changes, the effect of economic conditions and other uncertainties detailed in the company's filings with the Securities and Exchange Commission.

For more information please contact:

Edgar Filing: BONSO ELECTRONICS INTERNATIONAL INC - Form 6-K

In US  
 George O'Leary  
 Tel: +1-949-760-9611  
 Fax: +1-949-760-9607

In Hong Kong  
 Cathy Pang  
 Tel: +852-2605-5822  
 Fax: +852-2691-1724

BONSO ELECTRONICS INTERNATIONAL INC.  
 CONSOLIDATED INCOME STATEMENT  
 (In Thousands of U.S. Dollars)  
 Unaudited

	Three months ended June 30	
	2005	2004
	-----	-----
Net sales	18,150	18,041
Cost of sales	(14,540)	(14,421)
	-----	-----
Gross margin	3,610	3,620
Selling expenses	615	699
Salaries and related costs	1,368	1,252
Research and development expenses	108	90
Administration and general expenses	740	673
Amortization of brand name and goodwill	50	53
	-----	-----
Income from operations	728	854
Interest Income	55	43
Interest Expenses	(137)	(207)
Foreign exchange gains/(losses)	(37)	(51)
Other income	83	40
	-----	-----
Income before income taxes & Minority Interest		
Interest	692	679
Income tax benefit/(expense)	(45)	(10)
Net Income before Minority Interest	647	669
Minority Interest	--	24
Net income	647	693
Earnings per share		
Diluted	0.12	0.12
Adjusted weighted average shares	5,577,639	5,825,287

BONSO ELECTRONICS INTERNATIONAL INC.  
 CONSOLIDATED BALANCE SHEET

# Edgar Filing: BONSO ELECTRONICS INTERNATIONAL INC - Form 6-K

(In U.S. Dollars)  
Unaudited

	June 30 2005	March 31 2005
	-----	-----
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	9,731,619	9,707,588
Restricted cash deposits	4,785	4,848
Trade receivables, net	12,732,914	10,585,968
Inventories, net	14,214,064	11,402,239
Tax recoverable	578,941	486,618
Deferred income tax assets - current	52,057	52,057
Other receivables, deposits and prepayments	1,230,610	1,450,322
	-----	-----
Total current assets	38,544,990	33,689,640
	-----	-----
Deposits	72,789	72,789
Long term investment	500,000	500,000
Deferred income tax assets - non current	46,797	46,849
Goodwill	1,100,962	1,100,962
Brand name, net	2,147,392	2,197,392
Other intangible, net	539,751	543,138
Net property plant & equipment	13,539,269	14,311,986
	-----	-----
Total assets	56,491,950	52,462,756
	-----	-----
<b>Liabilities and shareholders' equity</b>		
<b>Current liabilities</b>		
Bank overdraft	236,619	281,085
Notes payable	3,898,921	3,744,726
Accounts payable	10,712,557	6,938,578
Accrued charges and deposits	1,972,042	1,978,222
Short-term loans	4,643,619	4,742,685
Current portion of long-term debt and capital lease obligations	425,748	425,748
	-----	-----
Total current liabilities	21,889,506	18,111,044
	-----	-----
Long-term debt and capital lease obligations net of current maturities	139,323	375,874
	-----	-----
Deferred income tax	43,967	43,856
	-----	-----
<b>Shareholders' equity</b>		
Common stock par value \$0.003 per share		
- authorized shares - 23,333,334		
- issued and outstanding shares:		
2005-5,577,639;		
30 June 2005-5,577,639	16,729	16,729
Additional paid-in capital	21,764,788	21,764,788
Retained earnings	11,954,391	11,307,642

Edgar Filing: BONSO ELECTRONICS INTERNATIONAL INC - Form 6-K

Accumulated other comprehensive income	683,246	842,823
	-----	-----
	34,419,154	33,931,982
	-----	-----
Total liabilities and shareholders' equity	56,491,950	52,462,756

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BONSO ELECTRONICS INTERNATIONAL, INC.

By: /s/ George O'Leary

-----  
George O'Leary, President and  
Chief Executive Officer