UCN INC Form 8-K/A September 16, 2005

U.S. SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K/A

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities and Exchange Act of 1934

Date of Report (Date of earliest event reported): June 30, 2005

UCN, INC.

(Exact name of registrant as specified in its charter)

0-26917

(Commission File No.)

<u>Delaware</u>

<u>87-0528557</u>

(IRS Employer Identification No.)

(State or Other Jurisdiction of Incorporation or Organization)

14870 Pony Express Road, Bluffdale, Utah 8406

(Address of principal executive offices)

(801) 320-3300

(Registrant s telephone number)

Not applicable

(Former name or address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12(b) under the Exchange Act (17 CFR 240.14a-12(b))

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Item 2.01 Entry into a Material Definitive Agreement

In a report on Form 8-K dated May 1, 2005 filed with the Securities and Exchange Commission, UCN, Inc., reported that effective on that date it entered into the Asset Purchase Agreement with:

Telephone Electronics Corporation, a Mississippi corporation (TEC), Transtel Communications, Inc., a Delaware corporation and subsidiary of TEC, Tel-America of Salt Lake City, Inc., a Utah corporation and subsidiary of Transtel, Extelcom, Inc., a Utah corporation and subsidiary of Transtel, Communication Recovery Services, Inc., a Utah corporation and subsidiary of Transtel, and National Network Corporation, a Colorado corporation and subsidiary of Transtel.

Under the Asset Purchase Agreement UCN agreed to purchase all of the operating assets and accounts receivable of Transtel and its subsidiaries. Completion of the acquisition was subject to obtaining certain regulatory approvals from the Federal Communications Commission and state public utility commissions for transfer of the long distance customer base of Transtel and its subsidiaries to UCN.

On June 30, 2005 all regulatory approvals for transfer of the customer base were obtained. In consideration for the assets acquired, UCN assumed liabilities of Transtel and its subsidiaries totaling approximately \$2.26 million at April 30, 2005, and issued to Transtel and it subsidiaries a promissory note in the principal amount of \$2.15 million dollars that accrues interest at the rate of eight percent per annum from June 30, 2005, and is payable in 36 equal installments of principal plus accrued interest beginning July 31, 2005. The note is secured by certain of the assets acquired.

UCN acquired the regional telecommunications carrier business conducted by Transtel through its subsidiaries under the names TelAmerica in Utah and Colorado and as ExpressTel in Arizona, California and Nevada.

Item 9.01 Financial Statements and Exhibits

Financial Statements. Included with this filing are the following financial statements of Transtel Communications, Inc. and subsidiaries, and pro forma financial information:

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	lited Pro Forma Combined Condensed Financial Statements the following documents are included as exhibits to this Form 8-K pursuant to In	75 tem 601 of
<u>Exhibit</u>	Title of Document	
<u>No.</u> 10.1	Asset Purchase Agreement, May 1, 2005, between UCN, Inc. and Telephone Electronics Corporation, a Mississippi corporation Transtel Communications, Inc., a Delaware corporation, Tel-America of Salt Lake City, Inc., a Utah corporation, Extelcom, Inc., a Utah corporation, Communication Recovery Services, Inc., a Utah corporation, and National Network Corporation, a Colorado corporation Excluding: Sellers Schedules Exhibit A - Term Note Exhibit B - Security Agreement Exhibit C - General Assignment and Bill of Sale Exhibit D - Assumption of Liabilities Exhibit E - Management Agreement Annex I - Allocation of Purchase Price	
10.2	Term Note for \$2,150,000 dated May 1, 2005	
10.3	Security Agreement dated May 1, 2005	
10.4	General Assignment and Bill of Sale dated May 1, 2005, Excluding the Schedules thereto	
10.5	Assumption of Liabilities dated May 1, 2005, Excluding the Schedules thereto	
10.6 * These documen	Management Agreement dated May 1, 2005 hts were included as exhibits to the current report on Form 8-K filed with the Se	curities and

* These documents were included as exhibits to the current report on Form 8-K filed with the Securities and Exchange Commission on July 7, 2005, and are incorporated herein by this reference.

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

UCN, INC.

Date: September 15, 2005

By: /s/ Paul Jarman Paul Jarman, President

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TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET (UNAUDITED) MARCH 31, 2005

Assets

CURRENT ASSETS	
Cash and cash equivalents	\$ 6,142,470
Accounts receivable	
Customers, less allowance for doubtful accounts of \$319,998	2,367,049
Other	15,534
Deferred tax assets (Note 4)	129,507
Prepayments and other current assets	306,678
	8,961,238
NONCURRENT ASSETS	
Deferred charges	404,996
Deferred tax assets (Note 4)	464,196
Other noncurrent assets	103,673
	972,865
PROPERTY AND EQUIPMENT	
Communications system	18,346,101
Office furniture and equipment	1,580,971
	19,927,072
Accumulated depreciation and amortization	(19,448,551)
	478,521
TOTAL ASSETS	\$ 10,412,624
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TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET (UNAUDITED) MARCH 31, 2005

Liabilities and Stockholders Equity

CURRENT LIABILITIES Accounts payable Trade Circuit costs Affiliates (Note 2) Accrued taxes Other accrued liabilities	\$ 195,818 2,743,111 324,193 349,645 534,180 4,146,947
COMMITMENTS AND CONTINGENT LIABILITIES (Note 6)	705,500
REDEEMABLE PREFERRED STOCK (Note 5)	6
STOCKHOLDERS' EQUITY (Note 5) Common stock Paid-in capital Retained earnings Treasury stock	4 2,435,090 3,145,283 (20,206) 5,560,171
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 10,412,624

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TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF OPERATIONS (UNAUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2005

COMMUNICATION SERVICES REVENUES	\$ 5,847,073
COST OF COMMUNICATION SERVICES Circuit costs Other direct costs	3,842,594 189,045 4,031,639
Gross profit	1,815,434
OPERATING EXPENSES General operating expenses Depreciation and amortization (Note 1)	3,053,030 95,557 3,148,587
Operating loss	(1,333,153)
NONOPERATING INCOME/(EXPENSE) Interest expense Interest income Other income (expense) - net	(3,124) 37,421 (4,333) 29,964
Loss before income taxes	(1,303,189)
INCOME TAX BENEFIT (Note 4)	(47,499)
Net Loss	\$ (1,255,690)

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TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2005

CASH FLOWS FROM OPERATING ACTIVITIES:	
Net loss	\$ (1,255,690)
Adjustments to reconcile net loss to net cash	
provided by (used) in operating activities:	
Depreciation and amortization (Note 1)	95,557
Amortization included in circuit costs (Note 1)	43,877
Provision for uncollectible revenues	(79,086)
Provision for deferred income taxes (Note 4)	(47,499)
Changes in operating assets and liabilities:	
Accounts receivable - customers	208,171
Accounts receivable - other	68,475
Prepayments and other current assets	184,040
Other noncurrent assets	(11,700)
Accounts payable	89,046
Accrued taxes	(172,818)
Other accrued liabilities	(24,696)
Net cash used in operating activities	(902,323)
CASH FLOWS FROM INVESTING ACTIVITIES:	
Purchase of property and equipment	(19,901)
Payments for deferred circuit installations (Note 1)	(6,946)
Redemption of cash investments	2,717,001
Net cash provided by investing activities	2,690,154
CASH FLOWS FROM FINANCING ACTIVITIES:	
Net increase in cash and cash equivalents	1,787,831
Cash and cash equivalents at beginning of year	4,354,639
Cash and cash equivalents at end of year	\$ 6,142,470

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TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED) FOR THE THREE MONTHS ENDED MARCH 31, 2005

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:

Cash paid during the year for:

Interest		\$ 3,124
Income taxes		\$
	10	

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TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

FOR THE THREE MONTHS ENDED MARCH 31, 2005

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The unaudited consolidated financial statements, which include the accounts of Transtel Communications, Inc. (Transtel) and all wholly-owned subsidiaries (collectively, the Company), have been prepared in accordance with generally accepted accounting principles for interim financial information. The Company s wholly-owned subsidiaries include Tel America of Salt Lake City, Inc., National Network Corporation, Extelcom, Inc., and Communication Recovery Services, Inc.

Except as otherwise disclosed, all significant intercompany transactions have been eliminated.

The financial information presented for the three months ended March 31, 2005 has not been audited by independent public accountants; however, in the opinion of management, all adjustments (which included only normal recurring adjustments) necessary to present fairly the results of operations for the three month period have been included therein. The results of operations for the first three months of 2005 are not necessarily indicative of the results of operations which might be expected for the entire fiscal year.

Nature of Operations

The Company is a diversified telecommunications enterprise. The Company s principal line of business is the provision of competitive communication and long distance services to individuals and businesses within the continental United States, primarily in the states of Utah, California, Nevada, Arizona and Colorado. Transtel is a wholly-owned subsidiary of Telephone Electronics Corporation (TEC).

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Revenue Recognition

All revenues are recognized in the period in which fees are fixed and determinable and the related products or services are provided to the end user regardless of the period in which they are subsequently billed.

Deferred revenue results from the billing of revenue or the receipt of cash in advance of when such revenues are recognized. The underlying revenue is recorded in subsequent periods as the services are provided.

Allowance for Doubtful Accounts

The allowance for doubtful accounts reflects the Company s estimate of possible losses related to its trade accounts receivable. In establishing the allowance for doubtful accounts, the Company considers a number of factors, including historical collection experience, aging of the accounts receivable balances, current economic conditions, and a specific customer s ability to meet its financial obligations to the Company.

Property and Equipment

Property and equipment are recorded at cost. Maintenance and repairs to all classes of property, plant and equipment, as well as the replacement of minor items, are charged to maintenance expense as incurred, while renewals and major replacements are capitalized.

The Company generally provides depreciation on fixed assets using the straight-line method over the estimated useful lives of the respective assets as follows:

	Estimated Useful Life
Communications system	3 - 10 Years
Office furniture and equipment	3 - 10 Years

Depreciation and amortization for property, plant and equipment amounted to approximately \$95,557 for the three months ended March 31, 2005.

Income Taxes

The Company is included in the consolidated federal income tax return of TEC and in certain TEC consolidated state income tax returns. For financial reporting purposes, income taxes are generally calculated and settled as though the Company had prepared a separate consolidated tax return. The federal income tax benefits of the Company s losses are credited to the Company in the year the losses occur, if they can be utilized on a TEC consolidated basis.

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of assets and liabilities and their respective tax bases and capital loss and tax credit carryforwards.

Deferred Charges

Deferred installation costs, which are included within "Deferred charges" in the accompanying unaudited consolidated balance sheet, represent the costs incurred to connect new circuits to long distance networks. Installation costs are amortized over their related benefit period of five years using the straight-line method. The Company deferred \$6,946 of installation costs and amortization amounted to \$43,877 for the three months ended March 31, 2005.

Impairment or Disposal of Long-Lived Assets

In accordance with SFAS No. 144, the Company periodically reviews the carrying value of its long-lived assets and intangible assets subject to amortization whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. Recoverability of assets held for sale is measured by a comparison of the carrying value of such assets to their estimated fair market values. To the extent that the carrying value of an asset exceeds its estimated future cash flows, an impairment loss is recognized.

Cash, Cash Equivalents and Cash Investments

For purposes of the unaudited consolidated balance sheet and statement of cash flows, the Company considers all demand deposits, time deposits and certificates of deposit purchased with an original maturity of three months or less to be cash equivalents.

Disclosures About Concentrations

The Company is subject to credit risk primarily through cash balances in excess of FDIC coverage, short-term cash investments, trade receivables, and notes receivable.

Cash balances on deposit and short-term cash investments are placed with high credit-quality financial institutions and in short-duration, high quality debt securities. Although cash balances on deposit exceed the FDIC limits of coverage, the Company believes the risk of loss is remote.

The Company extends credit to customers generally on an unsecured basis in the normal course of business. The Company believes that the concentration of credit risk with respect to its trade receivables is minimized because of the Company s large customer base and its geographic dispersion.

Advertising Costs

Costs incurred for producing and communicating advertising are expensed as incurred. Advertising expense was \$56,601 for the three months ended March 31, 2005.

Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. These estimates are reviewed periodically and, as adjustments become necessary, they are reported in the consolidated earnings of the Company in the period in which they become known.

Comprehensive Income

Comprehensive income (loss) includes net earnings (loss) and other non-owner related changes in equity not included in the net earnings (loss) of the Company, such as unrealized gains and losses on marketable equity securities classified as available-for-sale.

2. AFFILIATED TRANSACTIONS

In the normal course of operations, the Company receives and provides certain services or engages in transactions with TEC and certain subsidiaries of TEC (the TEC Group). The significant services and transactions with affiliated companies for the three months ended March 31, 2005, not discussed elsewhere, are summarized as follows:

Amounts incurred for executive, managerial, technical, accounting, insurance, and other services provided by TEC	\$ 689,552
Assistance with tariff agreements, negotiations and settlements with connecting companies provided by a subsidiary of TEC	108
Amounts incurred for network transmission services provided by other members of the TEC Group	122

The net balances due (to)/from affiliated companies at March 31, 2005 are reflected in the unaudited financial statements as follows:

Amounts included in:	
Accounts receivable - other	\$ 30
Accounts payable trade	(29)
Accounts payable circuit costs	(40)
Accounts payable affiliates	(324,193)
	\$ (324,232)

3. RELATED PARTY TRANSACTIONS

The Company engaged in transactions with certain related parties, the majority of which relate to network transmission services. The significant transactions with related parties for the three months ended March 31, 2005, not discussed elsewhere, are summarized as follows:

Rents paid to an officer and director of TEC for the use of property

5,400

4. INCOME TAXES

Income taxes for the three months ended March 31, 2005 were charged to operations as follows:

Current	
Federal	\$
State	
Deferred	
Federal	(37,712)
State	(9,787)
	(47,499)
	\$ (47,499)

The following is a summary of the items which cause the effective tax rate based on pretax loss to differ from the statutory federal income tax rate:

	 Amount	% of Pretax Income
Computed "expected" federal income tax benefit State income tax benefit, net of	\$ (456,116)	35.0%
federal income tax effect	(6,362)	0.5
Items not deductible for tax purposes	22,820	(1.8)
Valuation allowance, regular NOL s	392,159	(30.1)
Actual income tax benefit	\$ (47,499)	3.6%

The tax effects of the temporary differences that give rise to the deferred tax assets and liabilities at March 31, 2005 are as follows:

Net operating loss carryforwards	\$ 2,339,479
Allowance for doubtful accounts	138,934
Intangible assets	29,123
Property, plant and equipment	466,448
Other - net	(40,802)
Gross deferred tax assets	2,933,182
Valuation allowance	(2,339,479)
Total deferred tax assets	\$ 593,703

Deferred tax assets and liabilities are included in the unaudited consolidated balance sheet as follows (for presentation purposes current deferred tax assets and liabilities are presented net as are noncurrent deferred tax assets and liabilities):

4. INCOME TAXES

Deferred tax assets - current	\$ 129,507
Deferred tax assets - noncurrent	464,196
Total net deferred tax assets	\$ 593,703

The Company s valuation allowance of \$2,339,479 at March 31, 2005 reflects an estimated amount of unrealizable deferred tax assets principally due to net operating losses and the inability of the Company to utilize such losses in the foreseeable future.

At March 31, 2005, federal net operating loss carryforwards were approximately \$5,130,438. The carryforwards expire in 2025.

5. CAPITAL STOCK

Capital stock of the Company at March 31, 2005, is summarized as follows:

Common Stock Class A, \$.01 par value	
Authorized shares	400
Issued shares	397
Outstanding shares	397
Preferred Stock Class A, \$.01 par value Authorized shares Issued shares Outstanding shares	600 590 590
Treasury Stock	
31 shares of Class A common, at cost	\$ (20,206)

The Board of Directors has authorized the issuance of 8% non-cumulative (non-voting) Class A preferred stock. Each share of the Class A preferred stock may be converted into shares of the Company s common stock on a one-for-one basis. In the event of liquidation, the preferred shareholders would receive \$3,870.26 per share prior to any distributions to common shareholders. For the three months ended March 31, 2005, no shares of preferred were converted into shares of common stock and TEC owned 100% of the outstanding shares of preferred stock. Additionally, no dividends were declared by the Board of Directors during the period in question.

6. COMMITMENTS AND CONTINGENT LIABILITIES

The Company leases various types of equipment and facilities under operating leases. At March 31, 2005, future minimum lease payments under noncancelable operating leases are as follows:

Nine Months Ending December 31, 2005	\$ 425,814
2006	532,697
2007	481,608
2008	237,224
2009	118,249
Thereafter	
Total	\$ 1,795,592

Total rental expenses for cancelable and noncancelable operating leases amounted to \$276,691 for the three months ended March 31, 2005. The majority of the future minimum annual rentals, for operating leases expiring in various years through 2009, relates to office space, telecommunications equipment and equipment facility space.

Certain operating leases provide for escalation clauses with respect to monthly rent. Each annual period rent may be adjusted by a proportionate share of the landlord s operating and maintenance costs pertaining to the premises as compared to a pre-determined base. Also, certain operating leases provide for renewal options at the fair market rental rate at the time of the lessee s exercising the option to renew. In the normal course of business, operating leases are generally renewed or replaced by other leases.

The Company and its subsidiaries are involved in various unspecified litigation matters primarily arising in the normal course of business. The outcome of the individual matters is not predictable. However, in the opinion of management, the final resolution of these legal matters, in the aggregate, will not have a material adverse effect on the Company s financial position.

In connection with outstanding line cost agreements for long distance services, it is the Company s normal business practice to withhold payment on line usage until such time as disputed billings are resolved with the carrier. The ultimate resolution of such disputed charges, in the aggregate, will not have a material adverse effect on the financial condition of the Company.

The Company is currently defending several claims relating to compensation to payphone service providers that have been filed by payphone service providers with the Federal Communications Commission (the FCC). The Telecommunications Act of 1996 requires that payphone service

providers are fairly compensated for all completed intrastate and interstate calls originating from payphones in the U.S. In a series of orders, the FCC promulgated telephone service regulations to implement the payphone surcharge obligations and established the payphone compensation liabilities for interexchange carriers for both the Interim Period (November 7, 1996 through October 6, 1997) and the Intermediate Period (October 7, 1997 through April 20, 1999).

The Company intends to vigorously defend any and all claims brought by payphone service providers with respect to payphone compensation for both the Interim and Intermediate Period. Additionally, the Company has retained legal counsel to represent its interests before the FCC with respect to such matters. Furthermore, the Company believes that it has valid counterclaims, offsets and defenses which would potentially limit the Company s specific liability for such charges. As of the date of this report, the results of both asserted and unasserted claims cannot be predicted with certainty, and therefore no evaluation can be made as to the likelihood of an unfavorable outcome. Even though the outcome of the matters discussed above cannot be predicted with certainty, the Company has assessed its risk and has made accounting estimates as required under generally accepted accounting principles. Based on estimates prepared by management, the Company had an accrual of \$705,500 at March 31, 2005 to cover potential future expenditures. Accruals recorded for such contingencies are included within the Commitments and contingent liabilities financial statement line item on the accompanying consolidated balance sheets.

Depending on the results of future legislation, the outcome of future court cases involving similar claims and other related factors, it is reasonably possible that the Company could incur additional costs in excess of the amounts accrued at March 31, 2005 related to payphone compensation claims. The ultimate settlement amounts paid in the future, if any, could have a material effect on the Company s financial condition, results of operations and operating cash flows. However, such additional costs, if any, cannot be currently estimated. Management of the Company will revise its estimates of such liability prospectively as additional information is obtained.

The IRS is currently in the process of auditing TEC s federal income tax returns for the years 2002 and 2003 (which include the Company). As the final outcome of such IRS related proceedings cannot be predicted at period end, the accompanying unaudited consolidated financial statements do not contain any reserves or loss contingencies.

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7. EMPLOYEE BENEFIT PLANS

Employee Stock Ownership Plan (ESOP)

TEC sponsors an ESOP that covers substantially all U.S. based employees with one year or more of service with a participating company, and accounts for its ESOP in accordance with Statement of Position 93-6, *Employers Accounting for Employee Stock Ownership Plans*. Participating companies include TEC and its subsidiaries (including the Company). Participating company contributions determined annually by TEC s Board of Directors fund this plan. There were no contributions by the Company for the three months ended March 31, 2005.

Pension and Profit Sharing

The Company is included in the Telephone Electronics Corporation Pension and Profit Sharing Plan and Trust (the TEC Plan) which covers substantially all employees. Employer annual contributions, if any, are made from profits in an annual amount determined at the sole discretion of the employer, but not in excess of the amounts permitted under the Internal Revenue Code as a deductible expense. As of January 1, 2004 the TEC Plan was amended and restated to a 401(k) plan. Participating employees may contribute a portion of their compensation to the Plan, and the Company, at its discretion, makes matching contributions based on the employee s contribution. Participation in the 401(k) Plan is open to employees who have attained the age of 21, completed one year of service (as defined under the 401(k) Plan), and are not covered by a collective bargaining agreement. Currently, the Company makes safe harbor matching contributions of 100% of the first 3% of employee compensation contributed to the 401(k) Plan. Total matching contributions recognized by the Company were \$35,133 for the three months ended March 31, 2005.

8. FAIR VALUE OF FINANCIAL INSTRUMENTS

SFAS No. 107, *Disclosures About Fair Value of Financial Instruments* requires disclosure of fair value information about financial instruments, whether or not recognized on the face of the balance sheet, for which it is practical to estimate such fair value. SFAS No. 107 defines fair value as the quoted market prices for those instruments that are actively traded in financial markets. In cases where quoted market prices are not available, fair values are estimated using present value or

other valuation techniques. The fair value estimates are made at a specific point in time, based on available market information and judgments about the financial instrument, such as estimates of timing and amount of expected future cash flows. Such estimates do not reflect any premium or discount that could result from offering for sale at one time the Company s entire holdings of a particular financial instrument, nor do they consider the tax impact of the realization of unrealized gains or losses. In many cases, the fair value estimates cannot be substantiated by comparison to independent markets, nor can the disclosed value be realized in an immediate settlement of the underlying instrument.

The carrying amount for cash and cash equivalents, cash investments, receivables, accounts payable and short-term debt approximates fair value due to the short maturity of these instruments.

9. SUBSEQUENT EVENTS

On May 2, 2005, TEC signed a definitive asset purchase agreement with UCN, Inc. (UCN) to sell certain telecommunications network equipment, customer lists, intangibles and other operating assets of the Company for \$2.2 million. Additionally, under the terms of the agreement UCN has agreed to assume certain operating lease commitments of the Company relating to such assets, and will operate the day-to-day activities of the Company under a management agreement until the requisite regulatory approvals are obtained. UCN is a Salt Lake City based provider of on-demand contact center application services and business telecommunications services.

TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET (UNAUDITED) MARCH 31, 2004

Assets

CURRENT ASSETS	
Cash and cash equivalents	\$ 7,095,699
Cash investment	2,677,491
Accounts receivable - trade (net)	3,145,424
Accounts receivable - affiliates	143,247
Accounts receivable - other	77,439
Notes receivable	24,224
Prepayments	523,882
Deferred tax asset	290,912
Other current assets	9,780
	13,988,098
NONCURRENT ASSETS	
Receivables from affiliates	19,413,063
Deferred charges	534,442
Deferred tax assets	608,933
Licenses and other assets	72,425
	20,628,863
PROPERTY AND EQUIPMENT	
Communications system	18,369,084
Office furniture and equipment	1,594,123
	9,963,207
Accumulated depreciation and amortization	(19,069,041)
	894,166
TOTAL ASSETS	\$ 35,511,127

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TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET (UNAUDITED) MARCH 31, 2004

Liabilities and Stockholders Equity

CURRENT LIABILITIES	
Accounts payable - trade	\$ 372,027
Accounts payable - toll settlements	2,903,617
Accounts payable - other	3,535
Advance billings and deposits	44,164
Accrued taxes	633,163
Other accrued liabilities	536,032
	4,492,538
	, - ,
REDEEMABLE PREFERRED STOCK	6
STOCKHOLDERS' EQUITY	
Common stock	4
Paid-in capital	2,435,090
Retained earnings	28,603,695
Treasury stock	(20,206)
	31,018,583
	, ,
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 35,511,127

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TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF OPERATIONS (UNAUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2004

SALES AND REVENUE	\$ 7,594,157
DIRECT COST Circuit costs Other direct costs	4,326,036 126,957 4,452,993
Gross profit	3,141,164
OPERATING EXPENSES Operating expenses Depreciation and amortization	3,422,318 237,288 3,659,606
Operating loss	(518,442)
NONOPERATING INCOME/(EXPENSE) Interest expense Gain (Loss) on sale of assets Other income (expense) - net Loss before income taxes	(1,530) 400 45,188 44,058
	(474,384)
INCOME TAXES Income taxes - current Income taxes - deferred	(40,002) (40,002)
Net Loss	\$ (434,382)

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TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2004

CASH FLOWS FROM OPERATING ACTIVITIES:

CASH FLOWS FROM OF ERATING ACTIVITIES.	
Net loss	\$ (434,382)
Depreciation and amortization (Note 1)	184,948
Amortization included in circuit costs (Note 1)	52,340
Provision for uncollectible revenues	(102,791)
Provision for deferred income taxes (Note 4)	(40,002)
Adjustments to reconcile net loss to net cash	
used in operating activities:	
Changes in assets and liabilities:	
Accounts receivable - customers	38,881
Accounts receivable - other	2,240
Accounts receivable - affiliates	108,336
Notes payable	(13,424)
Prepayments and other current assets	(153,427)
Accounts payable	178,713
Accrued taxes	154,045
Other accrued liabilities	(5,904)
Net cash used in operating activities	(30,427)
CASH FLOWS FROM INVESTING ACTIVITIES:	
Purchase of property and equipment	(721)
Payments for deferred circuit installations (Note 1)	(44,093)
Net cash used in investing activities	(44,814)
CASH FLOWS FROM FINANCING ACTIVITIES:	
Net decrease in cash and cash equivalents	(75,241)
Cash and cash equivalents at beginning of year	7,170,940
Cash and cash equivalents at end of year	\$ 7,095,699
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:	
Cash paid during the year for:	
Interest	\$
Income taxes	\$

TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

FOR THE THREE MONTHS ENDED MARCH 31, 2004

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The unaudited consolidated financial statements, which include the accounts of Transtel Communications, Inc. (Transtel) and all wholly-owned subsidiaries (collectively, the Company), have been prepared in accordance with generally accepted accounting principles for interim financial information. The Company s wholly-owned subsidiaries include Tel America of Salt Lake City, Inc., National Network Corporation, Extelcom, Inc., and Communication Recovery Services, Inc.

Except as otherwise disclosed, all significant intercompany transactions have been eliminated.

The financial information presented for the three months ended March 31, 2004 has not been audited by independent public accountants; however, in the opinion of management, all adjustments (which included only normal recurring adjustments) necessary to present fairly the results of operations for the three month period have been included therein. The results of operations for the first three months of 2004 are not necessarily indicative of the results of operations which might be expected for the entire fiscal year.

Nature of Operations

The Company is a diversified telecommunications enterprise. The Company s principal line of business is the provision of competitive communication and long distance services to individuals and businesses within the continental United States, primarily in the states of Utah, California, Nevada, Arizona and Colorado. Transtel is a wholly-owned subsidiary of Telephone Electronics Corporation (TEC).

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Revenue Recognition

All revenues are recognized in the period in which fees are fixed and determinable and the related products or services are provided to the end user regardless of the period in which they are subsequently billed.

Deferred revenue results from the billing of revenue or the receipt of cash in advance of when such revenues are recognized. The underlying revenue is recorded in subsequent periods as the services are provided.

Allowance for Doubtful Accounts

The allowance for doubtful accounts reflects the Company s estimate of possible losses related to its trade accounts receivable. In establishing the allowance for doubtful accounts, the Company considers a number of factors, including historical collection experience, aging of the accounts receivable balances, current economic conditions, and a specific customer s ability to meet its financial obligations to the Company.

Property and Equipment

Property and equipment are recorded at cost. Maintenance and repairs to all classes of property, plant and equipment, as well as the replacement of minor items, are charged to maintenance expense as incurred, while renewals and major replacements are capitalized.

The Company generally provides depreciation on fixed assets using the straight-line method over the estimated useful lives of the respective assets as follows:

	Estimated Useful Life
Communications system	3 - 10 Years
Office furniture and equipment	3 - 10 Years

Depreciation and amortization for property, plant and equipment amounted to approximately \$184,948 for the three months ended March 31, 2004.

Income Taxes

The Company is included in the consolidated federal income tax return of TEC and in certain TEC consolidated state income tax returns. For financial reporting purposes, income taxes are generally calculated and settled as though the Company had prepared a separate consolidated tax return. The federal income tax benefits of the Company s losses are credited to the Company in the year the losses occur, if they can be utilized on a TEC consolidated basis.

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of assets and liabilities and their respective tax bases and capital loss and tax credit carryforwards.

Deferred Charges

Deferred installation costs, which are included within "Deferred charges" in the accompanying unaudited consolidated balance sheet, represent the costs incurred to connect new circuits to long distance networks. Installation costs are amortized over their related benefit period of five years using the straight-line method. The Company deferred \$44,093 of installation costs and amortization amounted to \$52,340 for the three months ended March 31, 2004.

Impairment or Disposal of Long-Lived Assets

In accordance with SFAS No. 144, the Company periodically reviews the carrying value of its long-lived assets and intangible assets subject to amortization whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. Recoverability of assets held for sale is measured by a comparison of the carrying value of such assets to their estimated fair market values. To the extent that the carrying value of an asset exceeds its estimated future cash flows, an impairment loss is recognized.

Cash, Cash Equivalents and Cash Investments

For purposes of the unaudited consolidated balance sheet and statement of cash flows, the Company considers all demand deposits, time deposits and certificates of deposit purchased with an original maturity of three months or less to be cash equivalents.

Disclosures About Concentrations

The Company is subject to credit risk primarily through cash balances in excess of FDIC coverage, short-term cash investments, trade receivables, and notes receivable.

Cash balances on deposit and short-term cash investments are placed with high credit-quality financial institutions and in short-duration, high quality debt securities. Although cash balances on deposit exceed the FDIC limits of coverage, the Company believes the risk of loss is remote.

The Company extends credit to customers generally on an unsecured basis in the normal course of business. The Company believes that the concentration of credit risk with respect to its trade receivables is minimized because of the Company s large customer base and its geographic dispersion.

Advertising Costs

Costs incurred for producing and communicating advertising are expensed as incurred. Advertising expense was \$115,720 for the three months ended March 31, 2004.

Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. These estimates are reviewed periodically and, as adjustments become necessary, they are reported in the consolidated earnings of the Company in the period in which they become known.

Comprehensive Income

Comprehensive income (loss) includes net earnings (loss) and other non-owner related changes in equity not included in the net earnings (loss) of the Company, such as unrealized gains and losses on marketable equity securities classified as available-for-sale.

2. AFFILIATED TRANSACTIONS

In the normal course of operations, the Company receives and provides certain services or engages in transactions with TEC and certain subsidiaries of TEC (the TEC Group). The significant services and transactions with affiliated companies for the three months ended March 31, 2004, not discussed elsewhere, are summarized as follows:

Amounts incurred for executive, managerial, technical, accounting, insurance, and other services provided by TEC

\$ 650,178

The net balances due (to)/from affiliated companies at March 31, 2004 are reflected in the unaudited financial statements as follows:

Amounts included in:	
Accounts receivable - affiliates	\$ 143,247
Noncurrent receivable from affiliates	19,413,063
Accounts payable - circuit costs	(60)
Accounts payable - affiliates	(130,097)
	\$ 19,426,153

3. RELATED PARTY TRANSACTIONS

The Company engaged in transactions with certain related parties, the majority of which relate to network transmission services. The significant transactions with related parties for the three months ended March 31, 2004, not discussed elsewhere, are summarized as follows:

Rents paid to an officer and director of TEC	5,400
for the use of property	-,
Lease payments paid to an officer for rent of office space	2,850
30	

4. INCOME TAXES

Income taxes for the three months ended March 31, 2004 were charged to operations as follows:

Current	
Federal	\$
State	
Deferred	
Federal	(29,964)
State	(10,038)
	(40,002)
	\$ (40,002)

The following is a summary of the items which cause the effective tax rate based on pretax loss to differ from the statutory federal income tax rate:

	 Amount	% of Pretax Income
Computed "expected" federal income tax benefit State income tax benefit, net of	\$ (166,034)	35.0%
federal income tax effect Items not deductible for tax purposes Valuation allowance, regular NOL's Actual income tax benefit	\$ (6,525) 24,221 108,336 (40,002)	1.4 (5.1) (22.9) 8.4%

The tax effects of the temporary differences that give rise to the deferred tax assets and liabilities at March 31, 2004 are as follows:

Net operating loss carryforwards	\$ 259,948
Allowance for doubtful accounts	308,340
Intangible assets	35,121
Property, plant and equipment	453,132
Other - net	(48,360)
Gross deferred tax assets	1,008,181
Valuation allowance	(108,336)
Total deferred tax assets	\$ 899,845

3. RELATED PARTY TRANSACTIONS

Deferred tax assets and liabilities are included in the unaudited consolidated balance sheet as follows (for presentation purposes current deferred tax assets and liabilities are presented net as are noncurrent deferred tax assets and liabilities):

Deferred tax assets - current	\$ 290,912
Deferred tax assets - noncurrent	608,933
Total net deferred tax assets	\$ 899,845

The Company s valuation allowance of \$108,336 at March 31, 2004 reflects an estimated amount of unrealizable deferred tax assets principally due to net operating losses and the inability of the Company to utilize such losses in the foreseeable future.

At March 31, 2004, federal net operating loss carryforwards were approximately \$742,909. The carryforwards expire in 2026.

5. CAPITAL STOCK

Capital stock of the Company at March 31, 2004, is summarized as follows:

Common Stock Class A, \$.01 par value	
Authorized shares	400
Issued shares	397
Outstanding shares	397
Preferred Stock Class A, \$.01 par value Authorized shares Issued shares	600 590
Outstanding shares	590
Treasury Stock .31 shares of Class A common, at cost	\$ (20,206)

The Board of Directors has authorized the issuance of 8% non-cumulative (non-voting) Class A preferred stock. Each share of the Class A preferred stock may be converted into shares of the Company s common stock on a one-for-one basis. In the event of liquidation, the preferred shareholders would receive \$3,870.26 per share prior to any distributions to common shareholders. For the three months ended March 31, 2004, no shares of preferred were converted into shares of common stock and TEC owned 100% of the outstanding shares of preferred stock. Additionally, no dividends were declared by the Board of Directors during the period in question.

6. COMMITMENTS AND CONTINGENT LIABILITIES

The Company leases various types of equipment and facilities under operating leases. At March 31, 2004, future minimum lease payments under noncancelable operating leases are as follows:

Nine Months Ended March 31, 2004	\$ 401,393
2005	607,035
2006	532,697
2007	481,608
2008	237,224
Thereafter	118,249
Total	\$ 2,378,206

Total rental expenses for cancelable and noncancelable operating leases amounted to \$331,011 for the three months ended March 31, 2004. The majority of the future minimum annual rentals, for operating leases expiring in various years through 2009, relates to office space, telecommunications equipment and equipment facility space.

Certain operating leases provide for escalation clauses with respect to monthly rent. Each annual period rent may be adjusted by a proportionate share of the landlord s operating and maintenance costs pertaining to the premises as compared to a pre-determined base. Also, certain operating leases provide for renewal options at the fair market rental rate at the time of the lessee s exercising the option to renew. In the normal course of business, operating leases are generally renewed or replaced by other leases.

The Company and its subsidiaries are involved in various unspecified litigation matters primarily arising in the normal course of business. The outcome of the individual matters is not predictable. However, in the opinion of management, the final resolution of these legal matters, in the aggregate, will not have a material adverse effect on the Company s financial position.

In connection with outstanding line cost agreements for long distance services, it is the Company s normal business practice to withhold payment on line usage until such time as disputed billings are resolved with the carrier. The ultimate resolution of such disputed charges, in the aggregate, will not have a material adverse effect on the financial condition of the Company.

The Company is currently defending several claims relating to compensation to payphone service providers that have been filed by payphone service providers with the Federal Communications Commission (the FCC). The Telecommunications Act of 1996 requires

that payphone service providers are fairly compensated for all completed intrastate and interstate calls originating from payphones in the U.S. In a series of orders, the FCC promulgated telephone service regulations to implement the payphone surcharge obligations and established the payphone compensation liabilities for interexchange carriers for both the Interim Period (November 7, 1996 through October 6, 1997) and the Intermediate Period (October 7, 1997 through April 20, 1999).

The Company intends to vigorously defend any and all claims brought by payphone service providers with respect to payphone compensation for both the Interim and Intermediate Period. Additionally, the Company has retained legal counsel to represent its interests before the FCC with respect to such matters. Furthermore, the Company believes that it has valid counterclaims, offsets and defenses which would potentially limit the Company s specific liability for such charges.

The ultimate settlement amounts paid in the future, if any, could have a material effect on the Company s financial condition, results of operations and operating cash flows. However, such additional costs, if any, cannot be currently estimated. Management of the Company will revise its estimates of such liability prospectively as additional information is obtained.

The IRS is currently in the process of auditing TEC s federal income tax returns for the years 2002 and 2003 (which include the Company). As the final outcome of such IRS related proceedings cannot be predicted at period end, the accompanying unaudited consolidated financial statements do not contain any reserves or loss contingencies.

7. EMPLOYEE BENEFIT PLANS

Employee Stock Ownership Plan (ESOP)

TEC sponsors an ESOP that covers substantially all U.S. based employees with one year or more of service with a participating company, and accounts for its ESOP in accordance with Statement of Position 93-6, *Employers Accounting for Employee Stock Ownership Plans*. Participating companies include TEC and its subsidiaries (including the Company). Participating company contributions determined annually by TEC s Board of Directors fund this plan. There were no contributions by the Company for the three months ended March 31, 2004.

Pension and Profit Sharing

The Company is included in the Telephone Electronics Corporation Pension and Profit Sharing Plan and Trust (the TEC Plan) which covers substantially all employees. Employer annual contributions, if any, are made from profits in an annual amount determined at the sole discretion of the employer, but not in excess of the amounts permitted under the Internal Revenue Code as a deductible expense. As of January 1, 2004 the TEC Plan was amended and restated to a 401(k) plan. Participating employees may contribute a portion of their compensation to the Plan, and the Company, at its discretion, makes matching contributions based on the employee s contribution. Participation in the 401(k) Plan is open to employees who have attained the age of 21, completed one year of service (as defined under the 401(k) Plan), and are not covered by a collective bargaining agreement. Currently, the Company makes safe harbor matching contributions of 100% of the first 3% of employee compensation contributed to the 401(k) Plan. Total matching contributions recognized by the Company were \$31,501 for the three months ended March 31, 2004.

8. FAIR VALUE OF FINANCIAL INSTRUMENTS

SFAS No. 107, *Disclosures About Fair Value of Financial Instruments* requires disclosure of fair value information about financial instruments, whether or not recognized on the face of the balance sheet, for which it is practical to estimate such fair value. SFAS No. 107 defines fair value as the quoted market prices for those instruments that are actively traded in financial markets. In cases where quoted market prices are not available, fair values are estimated using present value or other valuation techniques. The fair value estimates are made at a specific point in time, based on available market information and judgments about the financial instrument, such as estimates of timing and amount of expected future cash flows. Such estimates do not reflect any premium or discount that could result from offering for sale at one time the Company s entire holdings of a particular financial instrument, nor do they consider the tax impact of the realization of unrealized gains or losses. In many cases, the fair value estimates cannot be substantiated by comparison to independent markets, nor can the disclosed value be realized in an immediate settlement of the underlying instrument.

The carrying amount for cash and cash equivalents, cash investments, receivables, accounts payable and short-term debt approximates fair value due to the short maturity of these instruments.

INDEPENDENT AUDITORS REPORT

To the Board of Directors

TRANSTEL COMMUNICATIONS, INC.

We have audited the consolidated balance sheets of Transtel Communications, Inc. (a wholly-owned subsidiary of Telephone Electronics Corporation) and Subsidiaries as of December 31, 2004 and 2003, and the related consolidated statements of stockholders equity, operations, and cash flows for the years then ended. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audits.

Except as discussed in the following paragraphs, we conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

The Company had recorded inter-company receivables of \$19,413,063, which is included in receivables from affiliates, as of December 31, 2003, that, in our opinion, are more appropriately recorded as dividends in order to conform with U.S. generally accepted accounting principles. If these receivables were recorded as dividends, both retained earnings and inter-company receivables would be decreased by \$19,413,063 as of December 31, 2003.

In our opinion, except for the effects on the 2003 financial statements of the treatment of the inter-company receivables discussed in the preceding paragraph, the financial statements referred to above present fairly, in all material respects, the financial position of Transtel Communications, Inc. and Subsidiaries as of December 31, 2004 and 2003, and the results of its operations and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

/ s / Mayer Hoffman McCann PC

Salt Lake City, Utah March 18, 2005

TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS DECEMBER 31, 2004 AND 2003

Assets

	 2004		2003	
CURRENT ASSETS				
Cash and cash equivalents	\$ 4,354,639	\$	7,170,940	
Cash investments	2,717,001		2,677,491	
Accounts receivable				
Customers, less allowance for doubtful accounts				
of \$237,300 and \$658,047, respectively	2,496,134		3,333,097	
Other	84,009		79,679	
Deferred tax assets (Note 4)	96,020		280,492	
Prepayments and other current assets	490,718		391,035	
	10,238,521		13,932,734	
NONCURRENT ASSETS				
Receivables from affiliates (Note 2)			19,413,063	
Deferred charges	441,927		542,689	
Deferred tax assets (Note 4)	450,184		579,351	
Other noncurrent assets	91,973		72,425	
	984,084		20,607,528	
PROPERTY AND EQUIPMENT				
Communications system	18,343,863		18,368,363	
Office furniture and equipment	1,563,308		1,594,123	
	19,907,171		19,962,486	
Accumulated depreciation and amortization	(19,352,994)		(18,884,093)	
	554,177		1,078,393	
TOTAL ASSETS	\$ 11,776,782	\$	35,618,655	

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TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS DECEMBER 31, 2004 AND 2003

Liabilities and Stockholders' Equity

	2004		2003	
CURRENT LIABILITIES				
Accounts payable				
Trade	\$	365,836	\$	469,748
Circuit costs		2,403,477		2,249,149
Affiliates (Note 2)		404,763		
Accrued taxes		522,463		479,118
Other accrued liabilities		558,876		591,369
		4,255,415		3,789,384
COMMITMENTS AND CONTINGENT LIABILITIES (Note 6)		705,500		376,300
REDEEMABLE PREFERRED STOCK (Note 5)		6		6
STOCKHOLDERS' EQUITY (Note 5)				
Common stock		4		4
Paid-in capital		2,435,090		2,435,090
Retained earnings		4,400,973		29,038,077
Treasury stock		(20,206)		(20,206)
		6,815,861		31,452,965
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	11,776,782	\$	35,618,655

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TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

	Common Shares Outstanding	Total Stockholders' Equity	Common Stock	Paid-In Capital	Retained Earnings	Treasury Stock
BALANCES, December 31, 2002	397	\$ 32,169,660	\$ 4	\$ 2,435,090	\$ 29,754,772	\$ (20,206)
Net Loss		(716,695)			(716,695)	
BALANCES, December 31, 2003	397	31,452,965	4	2,435,090	29,038,077	(20,206)
Net Loss		(3,702,360)			(3,702,360)	
Non-cash distribution to TEC (Note 2)		(20,934,744)			(20,934,744)	
BALANCES, December 31, 2004	397	\$ 6,815,861 39	\$4 9	\$ 2,435,090	\$ 4,400,973	\$ (20,206)

TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

		2004	2003
COMMUNICATION SERVICES REVENUES	\$	26,786,653	\$ 34,370,278
COST OF COMMUNICATION SERVICES			
Circuit costs		16,009,413	18,609,183
Other direct costs		824,626	1,413,602
		16,834,039	20,022,785
Gross profit		9,952,614	14,347,493
OPERATING EXPENSES			
General operating expenses		12,858,161	14,411,219
Depreciation and amortization (Note 1)		552,274	1,049,146
		13,410,435	15,460,365
Operating loss		(3,457,821)	(1,112,872)
NONOPERATING INCOME/(EXPENSE)			
Interest expense		(14,260)	(6,061)
Interest income		156,145	171,240
Other income (expense) - net		(62,385)	1,918
		79,500	167,097
Loss before income taxes		(3,378,321)	(945,775)
INCOME TAX EXPENSE (BENEFIT) (Note 4)		324,039	(229,080)
Net Loss	\$	(3,702,360)	\$ (716,695)

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The accompanying notes are an integral part of these financial statements.

TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

	 2004	2003
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net loss	\$ (3,702,360)	(716,695)
Depreciation and amortization (Note 1)	552,274	1,049,146
Amortization included in circuit costs (Note 1)	193,988	196,490
Provision for uncollectible revenues	(194,026)	(326,981)
Provision for deferred income taxes (Note 4)	313,639	(264,074)
(Gain) loss on sale of assets	(344)	743
Adjustments to reconcile net loss to net cash		
(used in) provided by operating activities:	180,978	865,021
Net cash (used in) provided by operating activities	(2,655,851)	803,650
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property and equipment	(29,188)	(132,607)
Payments for deferred circuit installations (Note 1)	(93,226)	(300,699)
Redemption of cash investments	2,677,491	2,588,640
Purchase of cash investments	(2,717,001)	(2,677,491)
Proceeds from sales of property and equipment	1,474	300
Advances to affiliates		158,101
Net cash used for investing activities	(160,450)	(363,756)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net (decrease) increase in cash and cash equivalents	(2,816,301)	439,894
Cash and cash equivalents at beginning of year	7,170,940	6,731,046
Cash and cash equivalents at end of year	\$ 4,354,639	7,170,940

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TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED) FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

	2003	 2004
Adjustments to reconcile net loss to net cash		
provided by (used in) operating activities:		
Changes in assets and liabilities:		
Accounts receivable - customers	\$ 1,030,989	\$ 1,218,933
Accounts receivable - other	(4,330)	199,500
Prepayments and other current assets	(99,683)	(159,927)
Receivables from affiliates	(271,681)	
Advances to affiliates (Note 2)	(1,250,000)	
Other noncurrent assets	(19,548)	2,601
Accounts payable	455,179	(555,277)
Accrued taxes	43,345	(99,261)
Other accrued liabilities	(32,493)	(117,848)
Commitments and contingent liabilities (Note 6)	329,200	376,300
Total adjustments	180,978	865,021
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Cash paid during the year for:		
Interest	\$ 14,260	\$ 6,061
Income taxes	\$ 	\$
NON-CASH TRANSACTIONS:		
Reclass of Accounts receivable - affiliates to Receivables from		
affiliates	\$ 	\$ 414,439
Non-cash distribution to TEC (Note 2)	\$ 20,934,744	\$
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TRANSTEL COMMUNICATIONS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The consolidated financial statements include the accounts of Transtel Communications, Inc. (Transtel) and all wholly-owned subsidiaries (collectively, the Company). The Company s wholly-owned subsidiaries include Tel America of Salt Lake City, Inc., National Network Corporation, Extelcom, Inc., and Communication Recovery Services, Inc.

Except as otherwise disclosed, all significant intercompany transactions have been eliminated.

Nature of Operations

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Revenue Recognition

All revenues are recognized in the period in which fees are fixed and determinable and the related products or services are provided to the end user regardless of the period in which they are subsequently billed.

Deferred revenue results from the billing of revenue or the receipt of cash in advance of when such revenues are recognized. The underlying revenue is recorded in subsequent periods as the services are provided.

Allowance for Doubtful Accounts

The allowance for doubtful accounts reflects the Company s estimate of possible losses related to its trade accounts receivable. In establishing the allowance for doubtful accounts, the Company considers a number of factors, including historical collection experience, aging of the accounts receivable balances, current economic conditions, and a specific customer s ability to meet its financial obligations to the Company.

Property and Equipment

Property and equipment are recorded at cost. Maintenance and repairs to all classes of property, plant and equipment, as well as the replacement of minor items, are charged to maintenance expense as incurred, while renewals and major replacements are capitalized.

The Company generally provides depreciation on fixed assets using the straight-line method over the estimated useful lives of the respective assets as follows:

	Estimated Useful Life
Communications system	3 - 10 Years
Office furniture and equipment	3 - 10 Years

Depreciation and amortization for property, plant and equipment amounted to approximately \$552,000 and \$1.0 million for 2004 and 2003, respectively.

Income Taxes

The Company is included in the consolidated federal income tax return of TEC and in certain TEC consolidated state income tax returns. For financial reporting purposes, income taxes are generally calculated and settled as though the Company had prepared a separate consolidated tax return. The federal income tax benefits of the Company s losses are credited to the Company in the year the losses occur, if they can be utilized on a TEC consolidated basis.

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of assets and liabilities and their respective tax bases and capital loss and tax credit carryforwards.

Recently Issued Accounting Pronouncements

In May 2003, the FASB issued SFAS No. 150, *Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity.* SFAS No. 150 establishes standards for classification and measurement of certain financial instruments with characteristics of both liabilities and equity. It requires that an issuer classify a financial instrument that is within the scope of SFAS No. 150 as a liability. On November 7, 2003, the FASB issued FASB Staff Position No. 150-3 which deferred certain aspects of SFAS No. 150. The implementation of SFAS No. 150 during 2004 did not have a material impact on the Company s consolidated statement of operations or financial position.

In January 2003, the FASB issued FASB Interpretation (FIN) No. 46, *Consolidation of Variable Interest Entities, an Interpretation of ARB No. 51, Consolidated Financial Statements,* and subsequently revised the accounting standard in December 2003 with the issuance of FIN 46-R. This interpretation requires certain variable interest entities to be consolidated by the primary beneficiary of the entity if certain criteria are met, as outlined in the Interpretation. The adoption of this Statement in 2004 did not have a material impact on the consolidated results of operations or the financial position of the Company.

Deferred Charges

Deferred installation costs, which are included within Deferred charges in the accompanying consolidated balance sheets, represent the costs incurred to connect new circuits to long distance networks. Installation costs are amortized over their related benefit period of five years using the straight-line method. The Company deferred \$93,226 and \$300,699 of installation costs and amortization amounted to \$193,988 and \$196,490 for 2004 and 2003, respectively.

Impairment or Disposal of Long-Lived Assets

In accordance with SFAS No. 144, the Company periodically reviews the carrying value of its long-lived assets and intangible assets subject to amortization whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. Recoverability of assets held for sale is measured by a comparison of the carrying value of such assets to their estimated fair market values. To the extent that the carrying value of an asset exceeds its estimated future cash flows, an impairment loss is recognized.

Cash, Cash Equivalents and Cash Investments

For purposes of the consolidated balance sheets and statements of cash flows, the Company considers all demand deposits, time deposits and certificates of deposit purchased with an original maturity of three months or less to be cash equivalents.

Disclosures About Concentrations

The Company is subject to credit risk primarily through cash balances in excess of FDIC coverage, short-term cash investments, trade receivables, and notes receivable.

Cash balances on deposit and short-term cash investments are placed with high credit-quality financial institutions and in short-duration, high quality debt securities. Although cash balances on deposit exceed the FDIC limits of coverage, the Company believes the risk of loss is remote.

The Company extends credit to customers generally on an unsecured basis in the normal course of business. The Company believes that the concentration of credit risk with respect to its trade receivables is minimized because of the Company s large customer base and its geographic dispersion.

Advertising Costs

Costs incurred for producing and communicating advertising are expensed as incurred. Advertising expense was \$297,708 and \$624,108 for the years ended December 31, 2004 and 2003, respectively.

Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. These estimates are reviewed periodically and, as adjustments become necessary, they are reported in the consolidated earnings of the Company in the period in which they become known.

Comprehensive Income (Loss)

Comprehensive income (loss) includes net earnings (loss) and other non-owner related changes in equity not included in the net earnings (loss) of the Company, such as unrealized gains and losses on marketable equity securities classified as available-for-sale. There was no comprehensive income (loss) in 2004 or 2003.

Reclassifications

Certain reclassifications have been made to conform 2003 amounts to 2004 classifications, none of which had a material effect on these consolidated financial statements.

2. AFFILIATED TRANSACTIONS

In the normal course of operations, the Company receives and provides certain services or engages in transactions with TEC and certain subsidiaries of TEC (the TEC Group). The significant services and transactions with affiliated companies not discussed elsewhere are summarized as follows:

	2004	2003
Amounts incurred for executive, managerial, technical, accounting, insurance, and other services provided by TEC	\$ 2,481,996	\$ 2,155,173
Assistance with tariff agreements, negotiations and settlements with connecting companies provided by a subsidiary of TEC	18,650	33,085
Amounts incurred for network transmission services provided by other members of the TEC Group	179,872	793,786

During 2004 the Company made an intercompany cash distribution to TEC in the amount of \$1,250,000. No formal note receivable or other legal documentation was executed among the parties with respect to such transaction. The cash distribution was recorded to the Company s intercompany accounts receivable due from TEC, and is included as a component of the non-cash distribution noted below.

In addition to the above transactions, during 2004 the Company made a non-cash distribution to TEC of the Company s receivable from TEC in the amount of \$20,934,744.

The net balances due (to)/from affiliated companies are reflected in the financial statements as follows:

	2004	2003		
Receivables from affiliates	\$ 3	\$	19,413,063	
Amounts included in: Accounts receivable - trade			523	
Accounts receivable - other	9		525	
Accounts payable - trade	(706)			
Accounts payable - circuit costs			(335,560)	
Accounts payable - affiliates	(404,763)			
Other accrued liabilities			(8,151)	
	\$ (405,460)	\$	19,069,875	

3. RELATED PARTY TRANSACTIONS

The Company engaged in transactions with certain related parties, the majority of which relate to network transmission services. The significant transactions not discussed elsewhere are summarized as follows:

	 2004	 2003
Amounts incurred for network transmission services provided by companies owned or controlled by officers and directors of TEC	\$ 	\$ 151,447
Lease payments paid to an officer for rent of office space	4,750	11,400
Rents paid to an officer and director of TEC for the use of property	21,600	21,600

4. INCOME TAXES

Income taxes were charged to operations as follows:

			2004	2003
Current				
Federal		\$		\$ 25,394
State			10,400	9,600
			10,400	34,994
Deferred				
Federal			292,288	(250,755)
State			21,351	(13,319)
			313,639	(264,074)
		\$	324,039	\$ (229,080)
	48	·	,	

The following is a summary of the items which cause the effective tax rate based on pretax loss to differ from the statutory federal income tax rate:

		2004		2003	
	_	Amount	% of Pretax Income	 Amount	% of Pretax Income
Computed "expected" federal					
income tax benefit	\$	(1,182,412)	35.0%	\$ (331,021)	(35.0)%
State income tax expense (benefit),					
net of federal income tax effect		20,638	(0.6)	(2,417)	(0.3)
Items not deductible for tax purposes		82,319	(2.4)	97,133	10.3
Valuation allowance, regular NOL's		1,403,494	(41.5)		
Other - net				7,225	0.8
Actual income tax expense (benefit)	\$	324,039	(9.5)%	\$ (229,080)	(24.2)%

The tax effects of the temporary differences that give rise to the deferred tax assets and liabilities at December 31, 2004 and 2003 are as follows:

	2004		2003	
Net operating loss carryforwards	\$ 1,828,552	\$	151,613	
Allowance for doubtful accounts	103,000		272,370	
Intangible assets	30,614		36,596	
Property, plant and equipment	449,965		419,369	
Other - net	(37,375)		(20,105)	
Gross deferred tax assets	2,374,756		859,843	
Valuation allowance	(1,828,552)			
Total deferred tax assets	\$ 546,204	\$	859,843	

Deferred tax assets and liabilities are included in the consolidated balance sheets as follows (for presentation purposes current deferred tax assets and liabilities are presented net as are noncurrent deferred tax assets and liabilities):

	 2004	 2003
Deferred tax assets - current Deferred tax assets - noncurrent	\$ 96,020 450,184	\$ 280,492 579,351
Total net deferred tax assets	\$ 546,204	\$ 859,843

The Company s 2004 valuation allowance of \$1,828,552 reflects an estimated amount of unrealizable deferred tax assets principally due to net operating losses and the inability of the Company to utilize such losses in the foreseeable future.

During 2004, the IRS completed its examination of TEC s federal income tax returns for the years 1999, 2000 and 2001 (which included the Company) and proposed no adjustments that related to the Company.

At December 31, 2004, federal net operating loss carryforwards were approximately \$4,009,984. The carryforwards expire in 2024.

5. CAPITAL STOCK

Capital stock of the Company at December 31, 2004 and 2003, is summarized as follows:

	2004	2003
Common Stock		
Class A, \$.01 par value		
Authorized shares	400	400
Issued shares	397	397
Outstanding shares	397	397
Preferred Stock		
Class A, \$.01 par value		
Authorized shares	600	600
Issued shares	590	590
Outstanding shares	590	590
Treasury Stock		
.31 shares of Class A common, at cost	\$ (20,206)	\$ (20,206)

The Board of Directors has authorized the issuance of 8% non-cumulative (non-voting) Class A preferred stock. Each share of the Class A preferred stock may be converted into shares of the Company s common stock on a one-for-one basis. In the event of liquidation, the preferred shareholders would receive \$3,870.26 per share prior to any distributions to common shareholders. For the years ended December 31, 2004 and 2003, no shares of preferred were converted into shares of common stock and TEC owned 100% of the outstanding shares of preferred stock. Additionally, no dividends were declared by the Board of Directors duri